

Showings Statistics

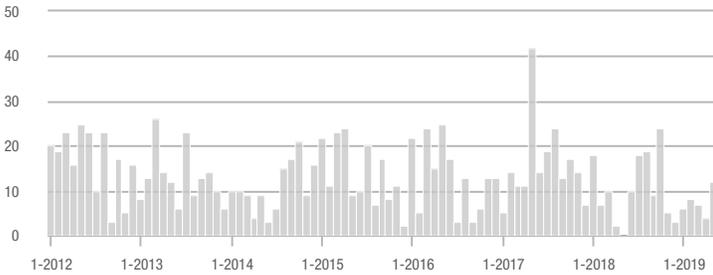
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	118	3.9	42
Anson County, NC	138	2.4	82
Cabarrus County, NC	7,922	9.1	1,008
Charlotte MSA	85,878	8.1	12,000
City of Charlotte, NC	35,303	9.3	4,038
Concord, NC	4,696	9.6	562
Davidson, NC	1,103	5.6	227
Denver, NC	1,265	4.9	312
Fort Mill, SC	3,537	8.6	443
Gaston County, NC	6,117	8.1	916
Gastonia, NC	2,809	9.1	347
Huntersville, NC	3,515	7.7	503
Iredell County, NC	6,394	5.9	1,309
Kannapolis, NC	1,707	10.4	189
Lake Norman	6,144	5.8	1,254
Lake Wylie	2,854	6.0	610
Lancaster County, SC	2,715	5.9	536
Lincoln County, NC	2,121	5.1	533
Lincolnton, NC	500	5.4	112
Matthews, NC	2,900	9.8	311
Mecklenburg County, NC	44,489	8.9	5,372
Monroe, NC	1,881	7.0	311
Montgomery County, NC	328	2.5	202
Mooresville, NC	4,494	6.4	805
Rock Hill, SC	3,430	8.0	494
Salisbury, NC	1,550	5.3	342
Stanly County, NC	979	4.4	299
Statesville, NC	1,496	5.4	352
Union County, NC	9,051	7.7	1,370
Uptown Charlotte	867	8.3	107
Waxhaw, NC	3,206	7.5	509
York County, SC	10,517	7.7	1,574

Alexander County, NC

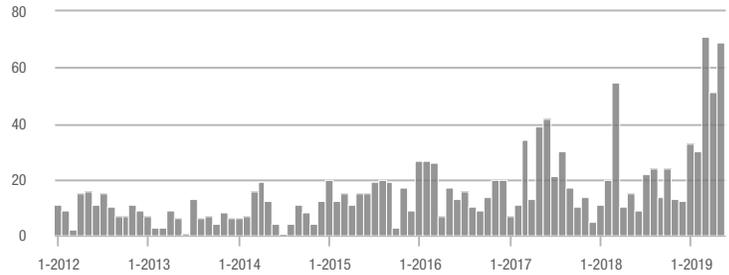
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	12	—	+ 200.0%	3.5	—	+ 600.0%	10	+ 11.1%	- 9.1%
\$100,001 to \$200,000	69	+ 360.0%	+ 35.3%	5.5	+ 57.1%	+ 7.6%	15	+ 66.7%	+ 7.1%
\$200,001 to \$300,000	20	+ 900.0%	- 48.7%	1.6	—	- 75.4%	10	+ 100.0%	+ 11.1%
\$300,001 and Above	17	+ 183.3%	+ 6.3%	3.0	+ 100.0%	+ 12.5%	7	+ 40.0%	- 12.5%
Total	118	+ 413.0%	+ 7.3%	3.9	+ 95.0%	- 8.8%	42	+ 50.0%	0.0%

Showings

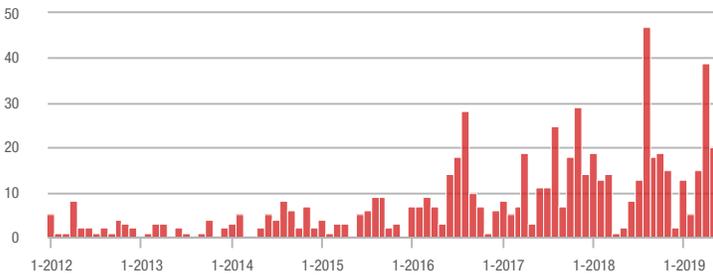
\$100,000 and Below



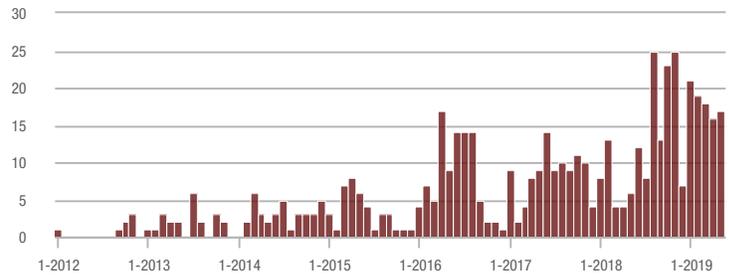
\$100,001 to \$200,000



\$200,001 to \$300,000

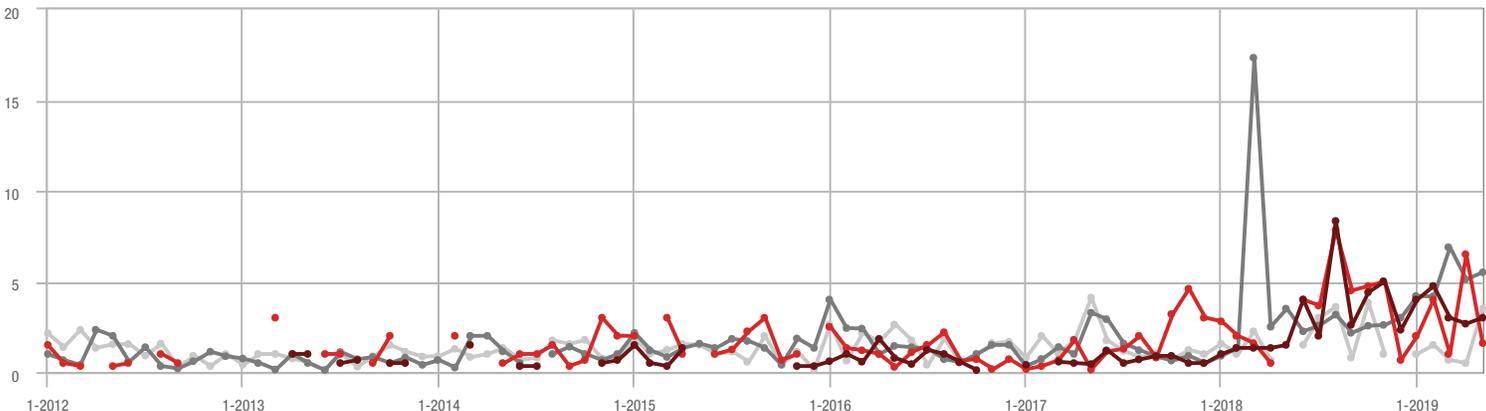


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

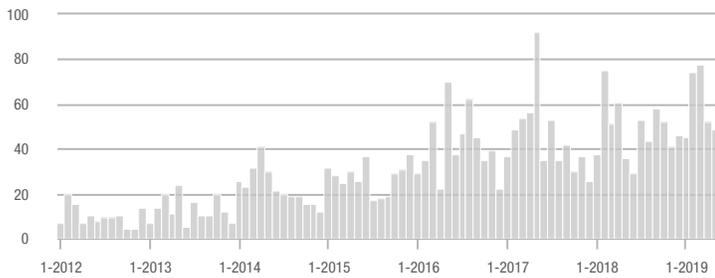
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Anson County, NC

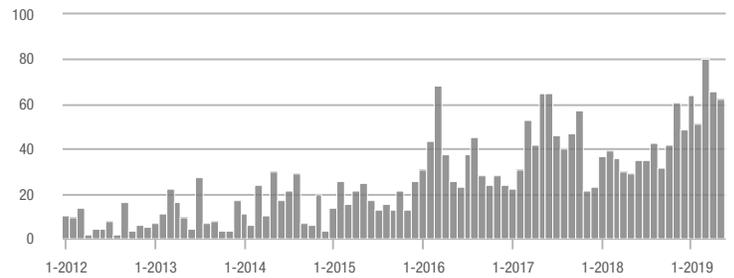
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\$100,000 and Below	49	+ 36.1%	- 5.8%	2.2	+ 57.1%	+ 1.6%	36	- 35.7%	- 10.0%
\$100,001 to \$200,000	62	+ 113.8%	- 6.1%	2.4	- 7.7%	- 22.5%	29	- 3.3%	0.0%
\$200,001 to \$300,000	19	+ 280.0%	+ 216.7%	4.3	+ 230.8%	+ 1,600.0%	9	+ 28.6%	- 10.0%
\$300,001 and Above	8	+ 60.0%	+ 300.0%	2.0	+ 53.8%	+ 500.0%	8	- 27.3%	0.0%
Total	138	+ 84.0%	+ 9.5%	2.4	+ 33.3%	+ 7.4%	82	- 21.2%	- 5.7%

Showings

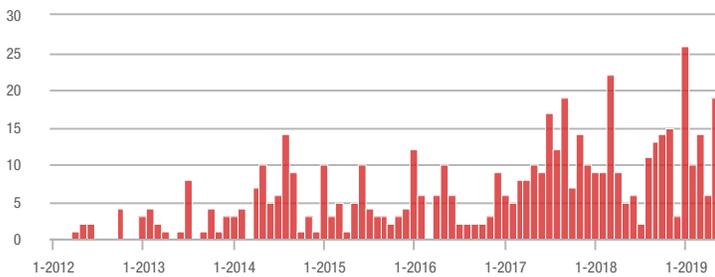
\$100,000 and Below



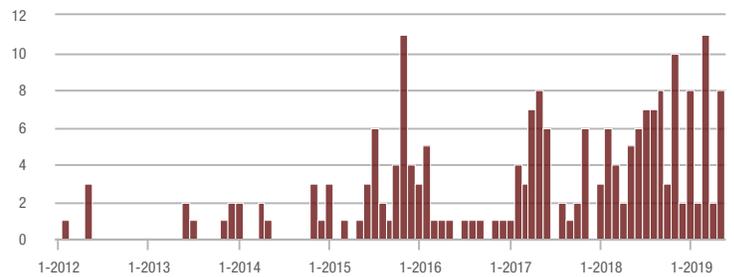
\$100,001 to \$200,000



\$200,001 to \$300,000

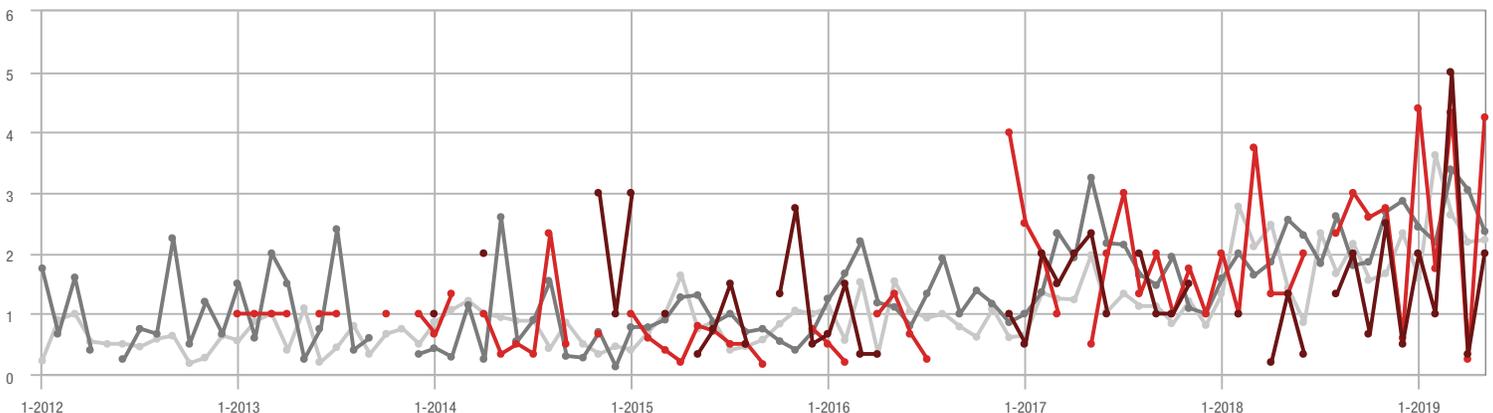


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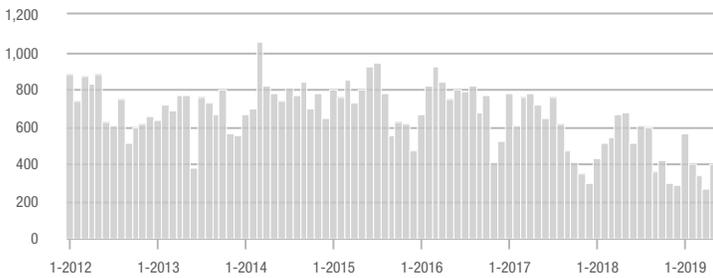


Cabarrus County, NC

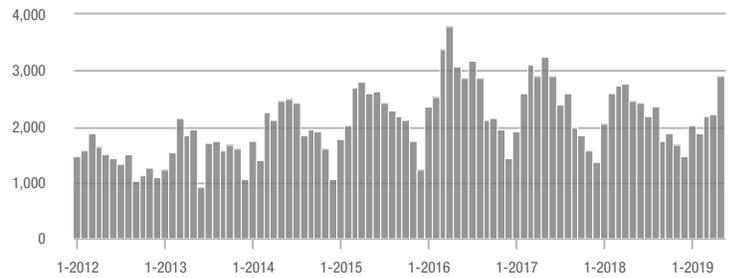
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\$100,000 and Below	400	- 41.1%	+ 48.1%	6.5	- 4.4%	+ 43.4%	88	- 44.7%	- 5.4%
\$100,001 to \$200,000	2,896	+ 17.7%	+ 31.2%	15.6	+ 43.1%	+ 35.2%	203	- 21.0%	- 3.8%
\$200,001 to \$300,000	2,226	+ 1.5%	+ 16.6%	9.4	+ 3.3%	+ 10.9%	255	- 10.8%	+ 2.0%
\$300,001 and Above	2,400	+ 24.9%	+ 31.3%	6.1	+ 10.9%	+ 13.4%	462	+ 5.7%	+ 9.7%
Total	7,922	+ 9.2%	+ 27.5%	9.1	+ 13.8%	+ 18.6%	1,008	- 11.5%	+ 3.4%

Showings

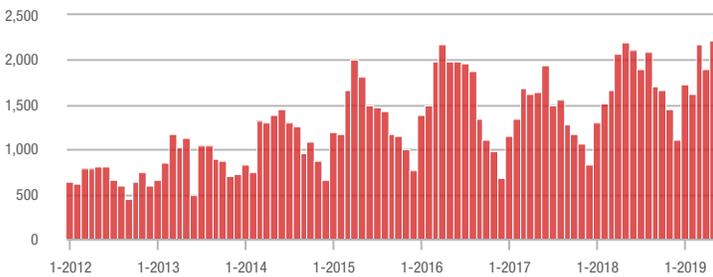
\$100,000 and Below



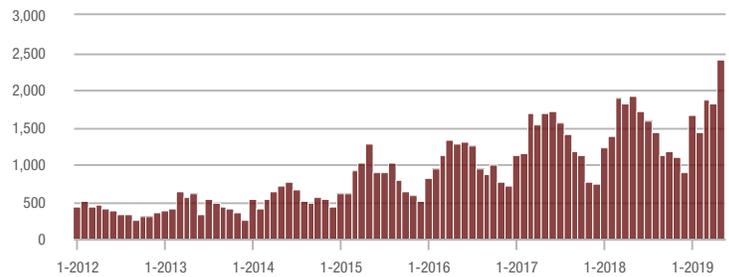
\$100,001 to \$200,000



\$200,001 to \$300,000

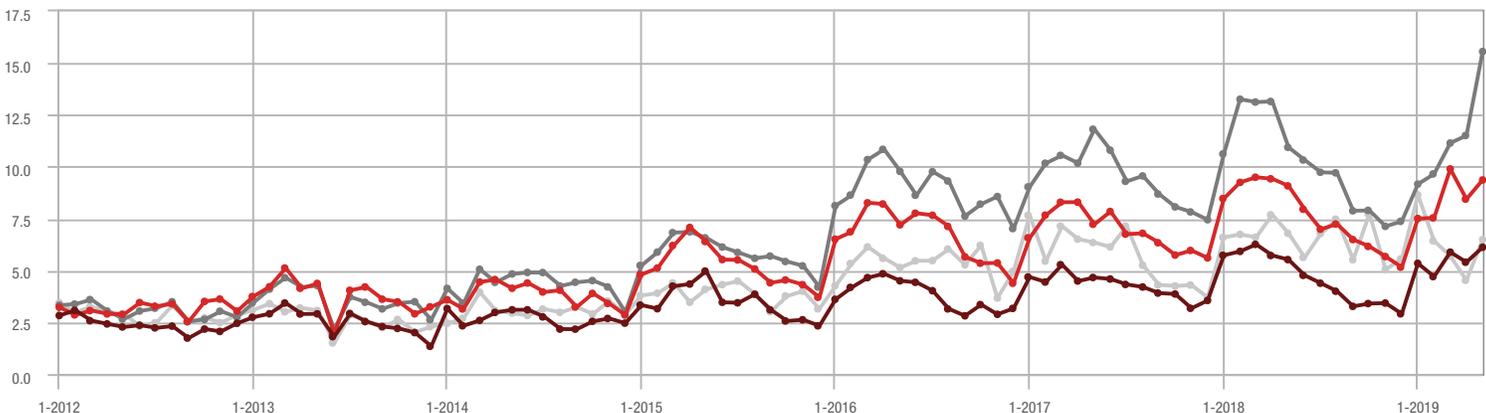


\$300,001 and Above



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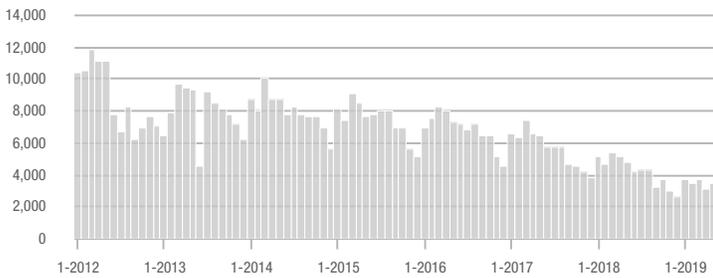


Charlotte MSA

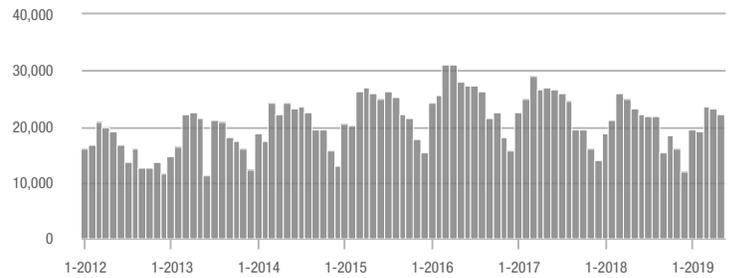
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	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,443	- 27.8%	+ 8.9%	5.5	- 3.5%	+ 8.2%	995	- 32.4%	- 6.4%
\$100,001 to \$200,000	22,252	- 4.5%	- 3.7%	12.2	+ 10.9%	- 2.5%	2,007	- 17.0%	- 2.4%
\$200,001 to \$300,000	24,023	+ 6.7%	+ 0.9%	8.6	- 3.4%	- 1.5%	2,985	+ 4.5%	+ 0.2%
\$300,001 and Above	36,160	+ 13.0%	+ 5.5%	6.7	+ 4.7%	+ 0.2%	6,013	+ 0.4%	+ 2.4%
Total	85,878	+ 4.0%	+ 1.8%	8.1	+ 2.5%	- 1.3%	12,000	- 5.8%	+ 0.3%

Showings

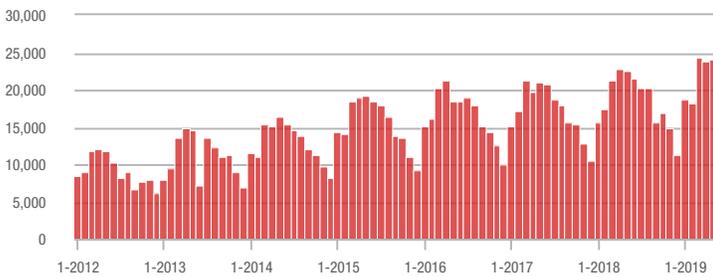
\$100,000 and Below



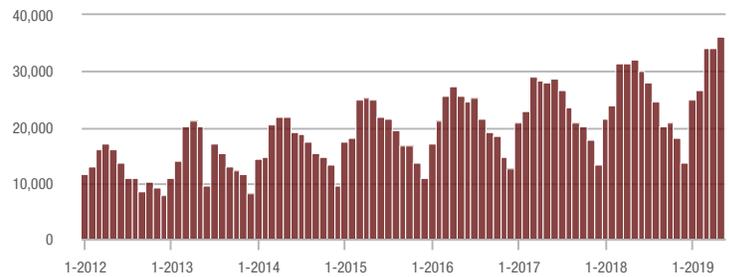
\$100,001 to \$200,000



\$200,001 to \$300,000

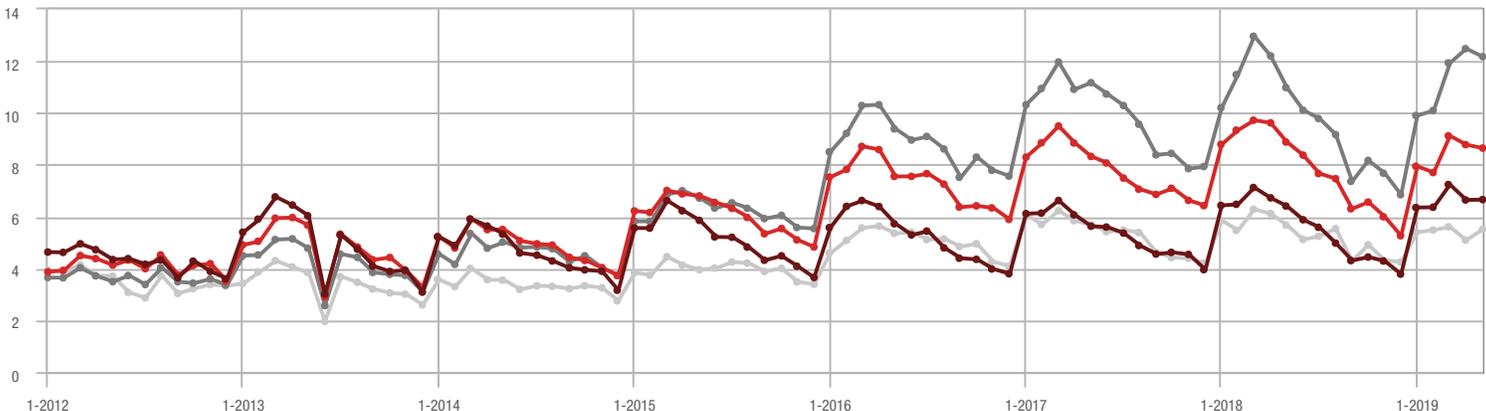


\$300,001 and Above



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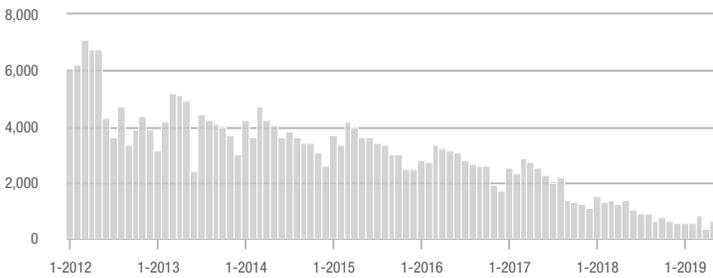


City of Charlotte, NC

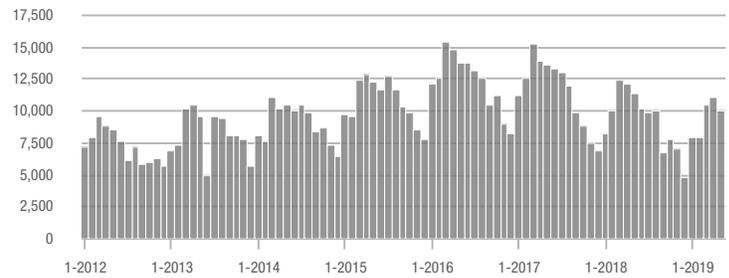
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	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	626	- 53.9%	+ 73.4%	9.4	- 14.5%	+ 40.7%	92	- 48.3%	+ 9.5%
\$100,001 to \$200,000	9,974	- 12.5%	- 9.6%	15.3	+ 3.4%	- 7.7%	674	- 16.6%	- 2.2%
\$200,001 to \$300,000	9,861	+ 6.7%	- 4.7%	9.5	- 4.0%	- 5.5%	1,075	+ 9.7%	- 1.4%
\$300,001 and Above	14,842	+ 15.9%	+ 3.7%	7.2	0.0%	- 0.3%	2,197	+ 8.3%	+ 1.9%
Total	35,303	+ 1.4%	- 2.1%	9.3	- 4.1%	- 4.4%	4,038	+ 1.1%	+ 0.5%

Showings

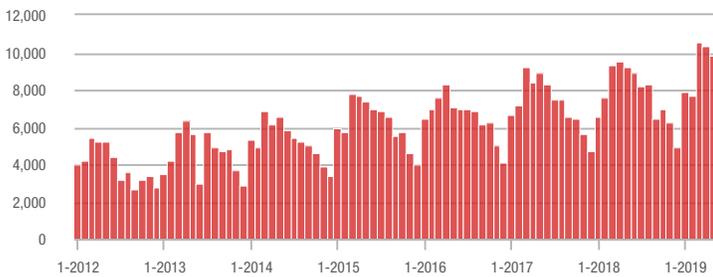
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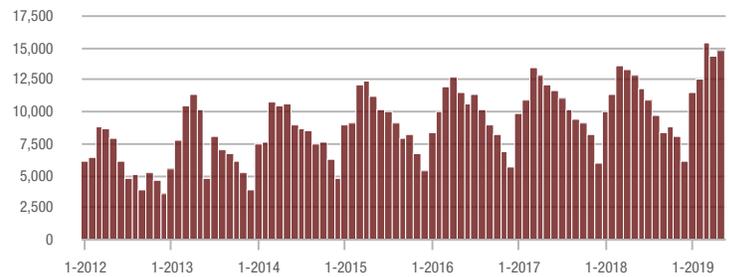
\$100,001 to \$200,000



\$200,001 to \$300,000

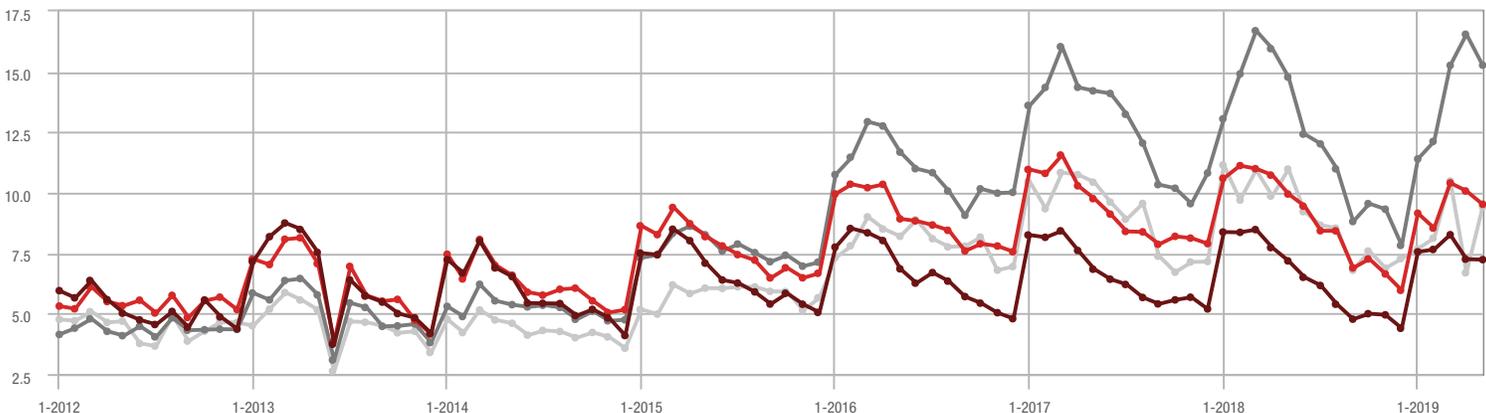


\$300,001 and Above



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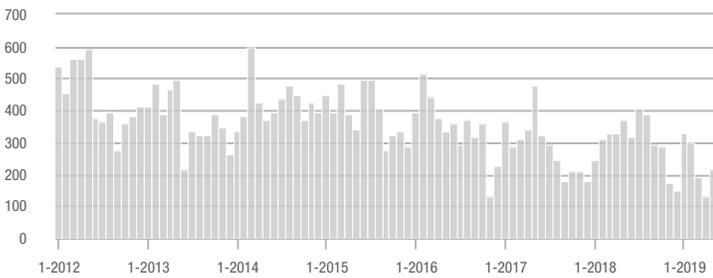


Concord, NC

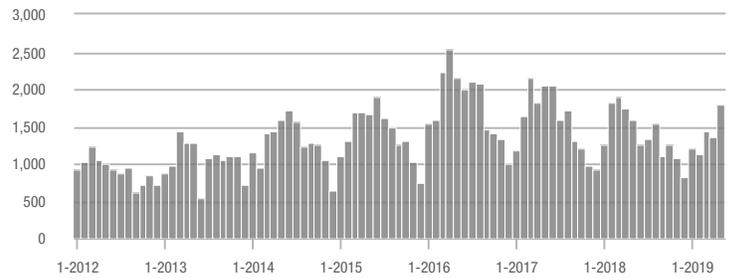
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\$100,000 and Below	217	- 41.4%	+ 65.6%	8.6	+ 34.4%	+ 66.7%	36	- 59.6%	- 7.7%
\$100,001 to \$200,000	1,796	+ 13.5%	+ 33.2%	17.0	+ 41.7%	+ 31.5%	111	- 23.4%	+ 0.9%
\$200,001 to \$300,000	1,334	+ 2.7%	+ 28.8%	9.7	+ 3.2%	+ 25.8%	146	- 9.9%	+ 0.7%
\$300,001 and Above	1,349	+ 39.2%	+ 57.2%	6.0	+ 13.2%	+ 28.0%	269	+ 17.0%	+ 15.0%
Total	4,696	+ 11.3%	+ 39.2%	9.6	+ 15.7%	+ 26.0%	562	- 10.2%	+ 6.4%

Showings

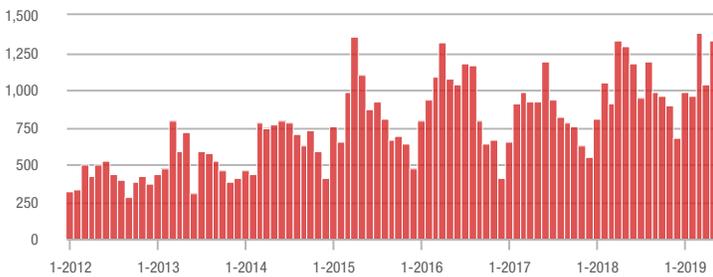
\$100,000 and Below



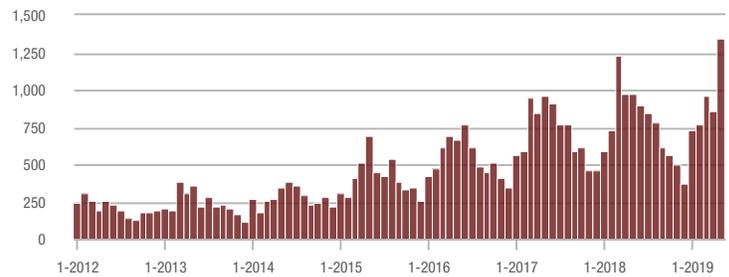
\$100,001 to \$200,000



\$200,001 to \$300,000

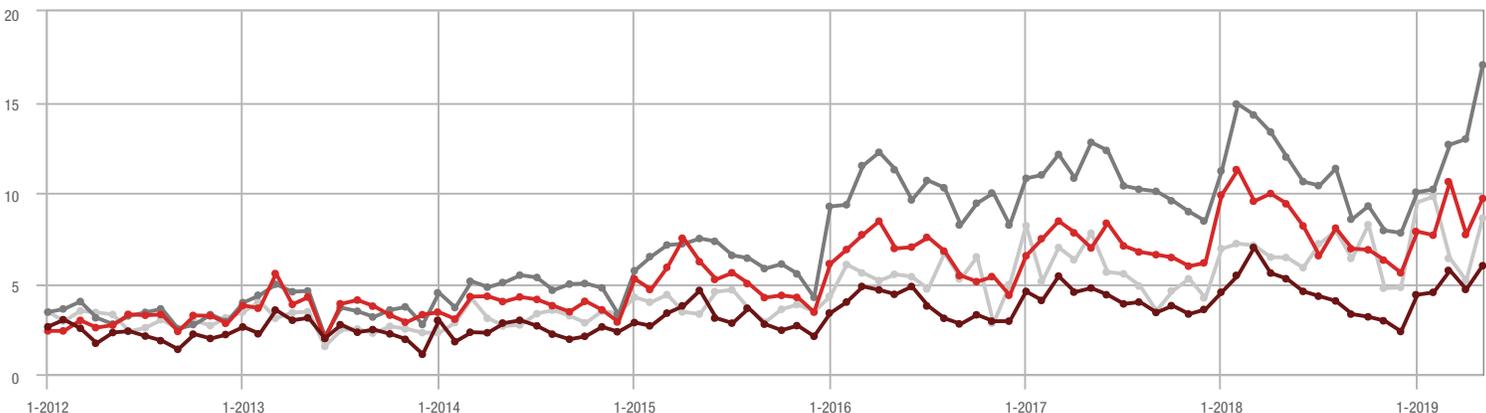


\$300,001 and Above



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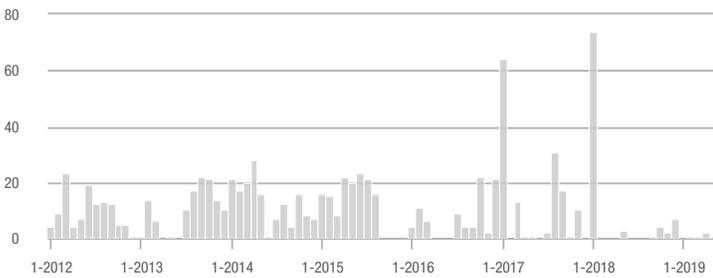


Davidson, NC

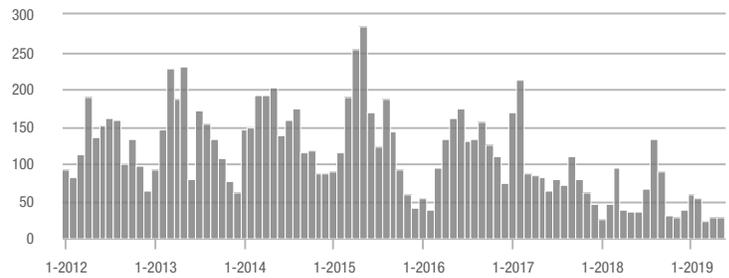
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\$100,000 and Below	1	- 66.7%	- 50.0%	1.0	- 66.7%	—	2	0.0%	+ 100.0%
\$100,001 to \$200,000	27	- 25.0%	0.0%	3.6	- 69.2%	+ 23.6%	10	0.0%	- 16.7%
\$200,001 to \$300,000	265	+ 4.7%	+ 8.2%	7.6	+ 8.6%	+ 5.1%	38	- 5.0%	0.0%
\$300,001 and Above	810	- 22.0%	- 10.5%	5.3	- 27.4%	- 22.7%	177	+ 8.6%	+ 11.3%
Total	1,103	- 17.1%	- 6.4%	5.6	- 23.3%	- 16.2%	227	+ 5.6%	+ 8.1%

Showings

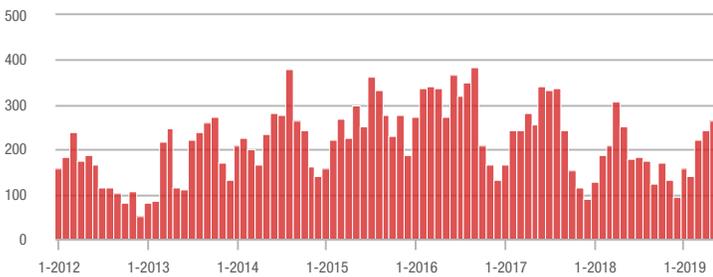
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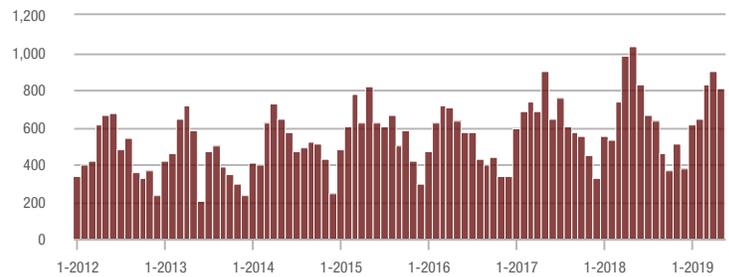
\$100,001 to \$200,000



\$200,001 to \$300,000

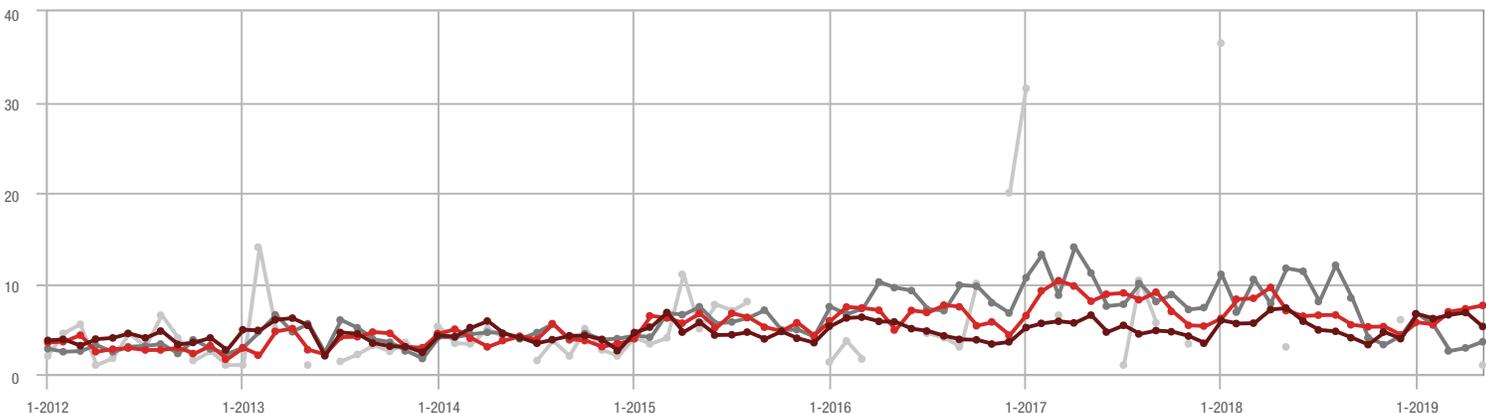


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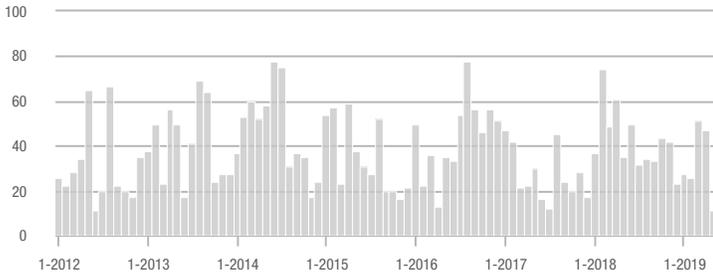


Denver, NC

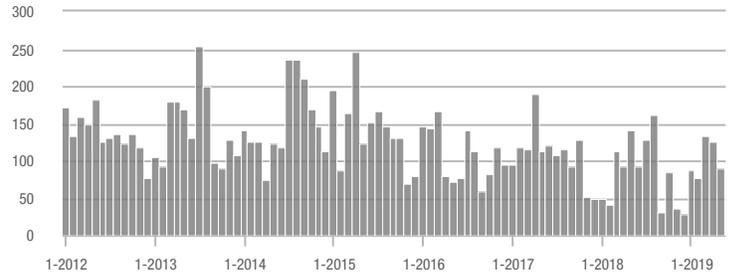
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\$100,000 and Below	11	- 68.6%	- 76.6%	0.5	- 77.3%	- 79.2%	33	- 13.2%	- 26.7%
\$100,001 to \$200,000	91	- 35.9%	- 27.2%	6.0	- 35.5%	- 10.0%	20	- 9.1%	- 20.0%
\$200,001 to \$300,000	372	+ 48.2%	+ 55.0%	9.2	+ 46.0%	+ 45.6%	45	- 8.2%	+ 4.7%
\$300,001 and Above	791	- 7.5%	- 5.0%	4.3	- 12.2%	- 4.1%	214	- 6.6%	- 4.5%
Total	1,265	- 1.4%	+ 1.6%	4.9	- 7.5%	+ 5.4%	312	- 7.7%	- 7.4%

Showings

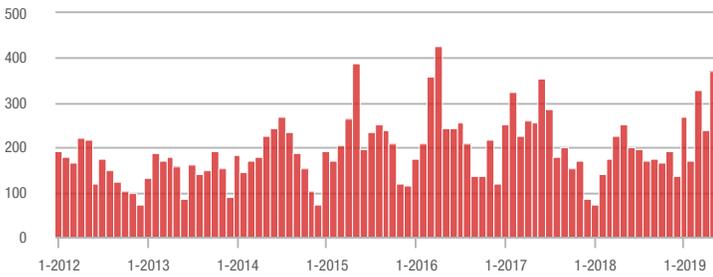
\$100,000 and Below



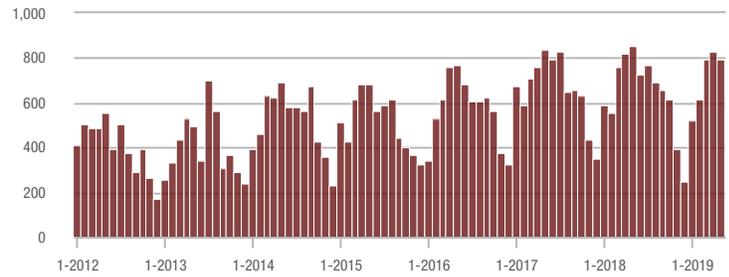
\$100,001 to \$200,000



\$200,001 to \$300,000

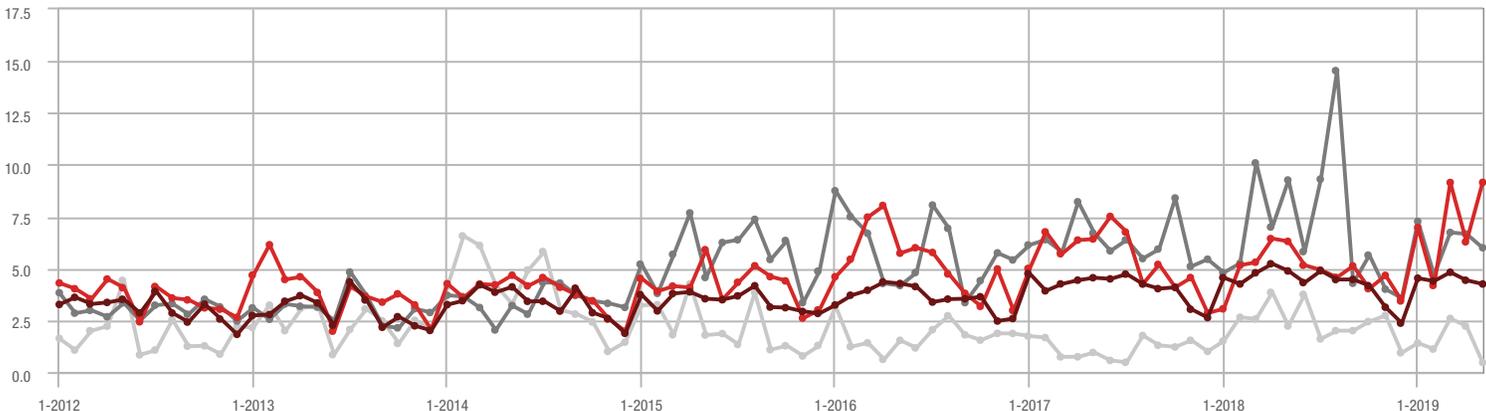


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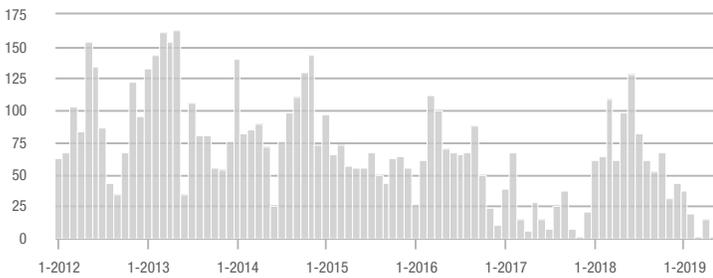


Fort Mill, SC

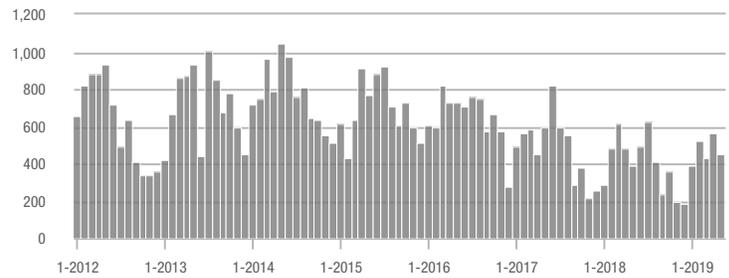
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\$100,000 and Below	2	- 98.0%	- 86.7%	0.0	- 100.0%	- 100.0%	3	- 76.9%	- 25.0%
\$100,001 to \$200,000	452	+ 14.7%	- 19.1%	12.8	+ 42.2%	- 12.8%	40	- 21.6%	- 11.1%
\$200,001 to \$300,000	1,200	+ 9.9%	+ 25.7%	9.7	- 21.8%	+ 11.8%	127	+ 27.0%	+ 6.7%
\$300,001 and Above	1,883	+ 1.0%	- 1.3%	7.5	+ 7.1%	- 0.5%	273	- 13.3%	- 0.4%
Total	3,537	+ 2.6%	+ 2.9%	8.6	+ 1.2%	+ 0.6%	443	- 7.5%	+ 0.2%

Showings

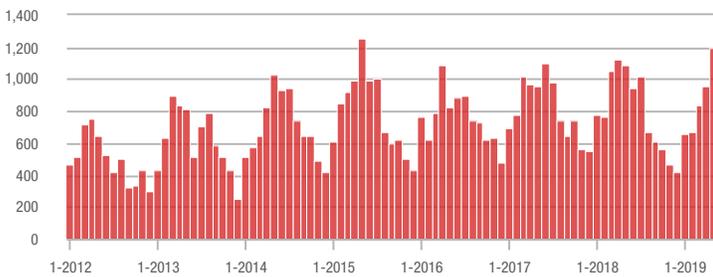
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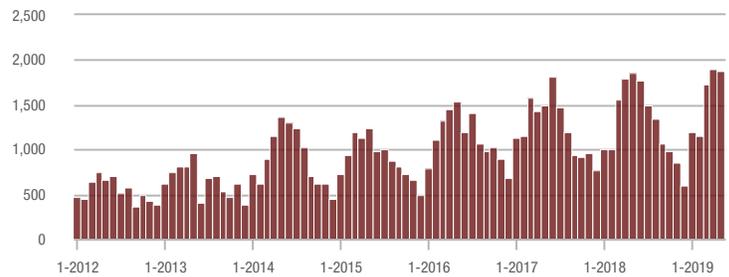
\$100,001 to \$200,000



\$200,001 to \$300,000

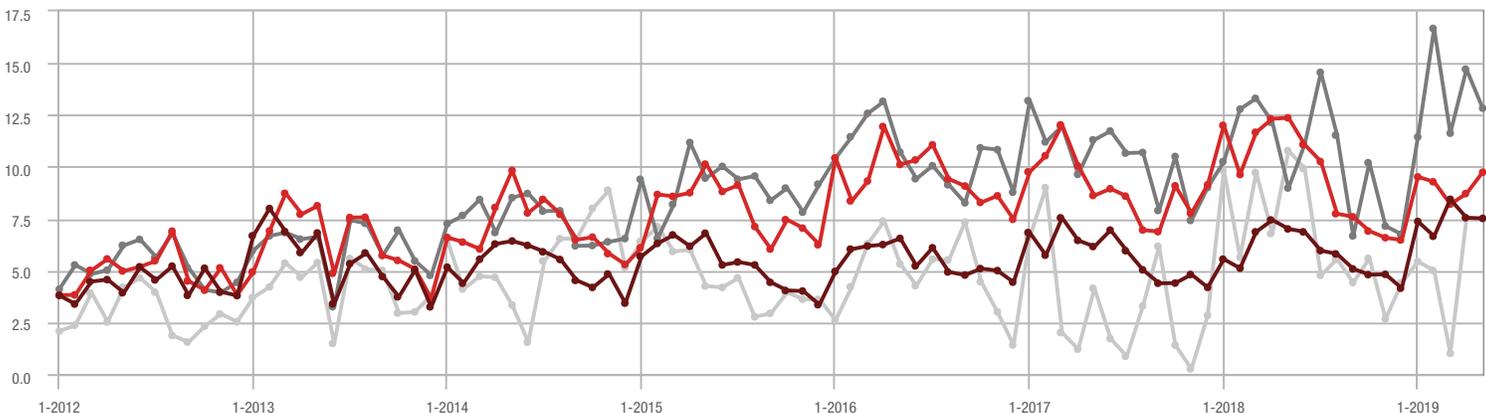


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

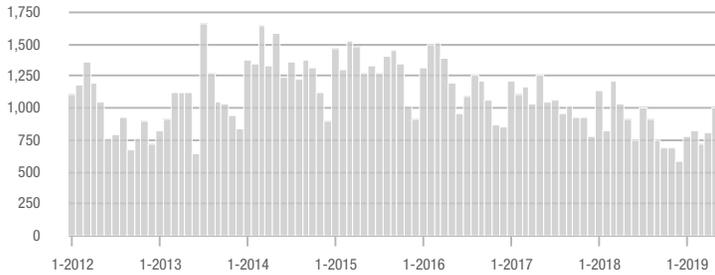


Gaston County, NC

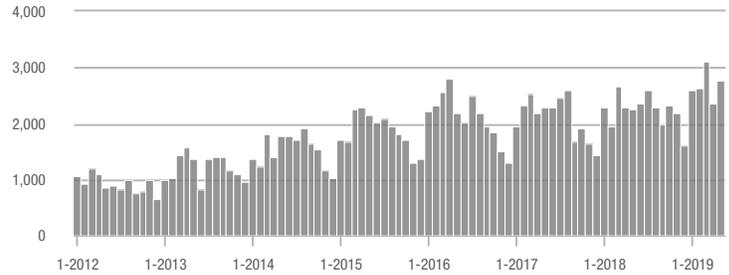
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	995	+ 9.3%	+ 22.2%	7.7	+ 42.6%	+ 14.9%	211	- 22.4%	- 6.2%
\$100,001 to \$200,000	2,780	+ 24.1%	+ 18.5%	10.7	+ 25.9%	+ 15.3%	278	- 3.5%	+ 2.2%
\$200,001 to \$300,000	1,450	+ 18.1%	+ 33.3%	7.4	0.0%	+ 11.8%	219	+ 6.8%	+ 16.5%
\$300,001 and Above	892	+ 7.6%	+ 1.2%	5.1	+ 8.5%	+ 7.6%	208	- 10.3%	- 4.6%
Total	6,117	+ 17.5%	+ 19.3%	8.1	+ 19.1%	+ 13.5%	916	- 8.1%	+ 1.4%

Showings

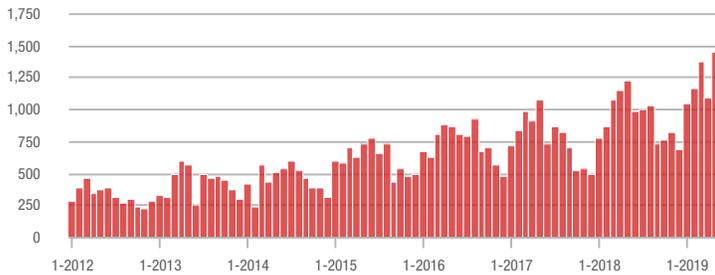
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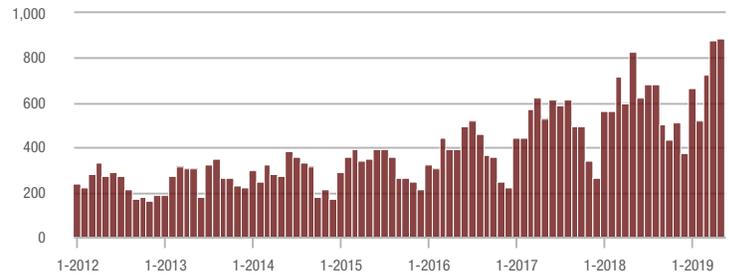
\$100,001 to \$200,000



\$200,001 to \$300,000

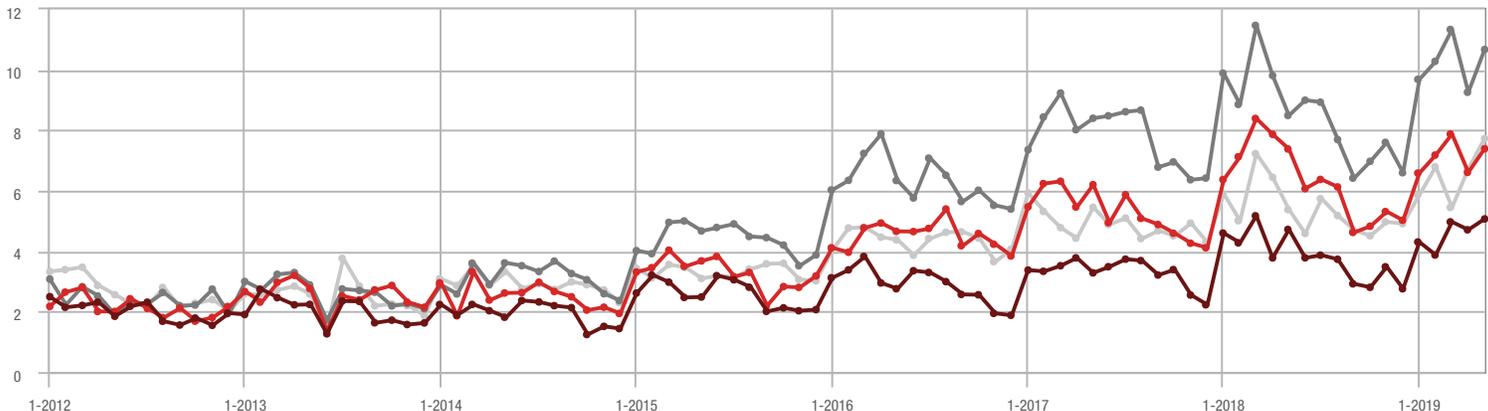


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

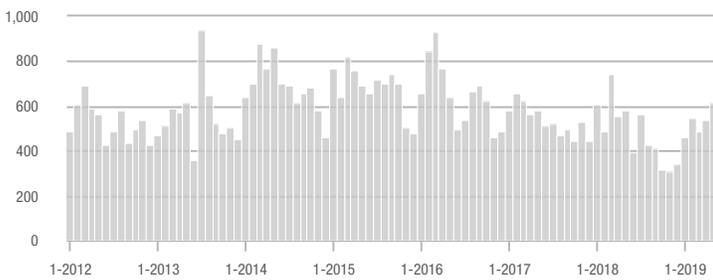


Gastonia, NC

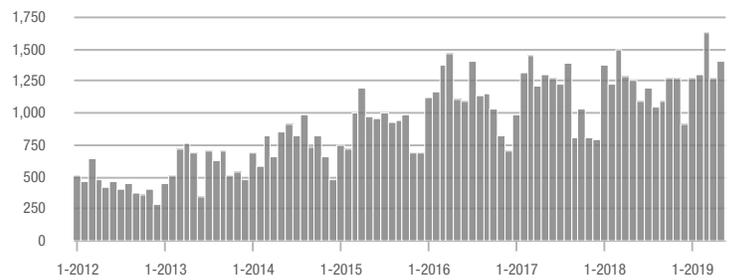
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	618	+ 6.6%	+ 15.5%	10.8	+ 54.3%	+ 21.2%	76	- 31.5%	- 9.5%
\$100,001 to \$200,000	1,409	+ 12.5%	+ 11.1%	11.7	+ 27.2%	+ 15.2%	129	- 11.0%	- 3.0%
\$200,001 to \$300,000	568	- 7.8%	+ 19.1%	6.8	- 20.0%	- 0.7%	88	+ 8.6%	+ 18.9%
\$300,001 and Above	214	- 15.1%	- 13.7%	4.6	0.0%	+ 1.5%	54	- 20.6%	- 11.5%
Total	2,809	+ 4.0%	+ 11.1%	9.1	+ 15.2%	+ 11.3%	347	- 14.3%	- 1.4%

Showings

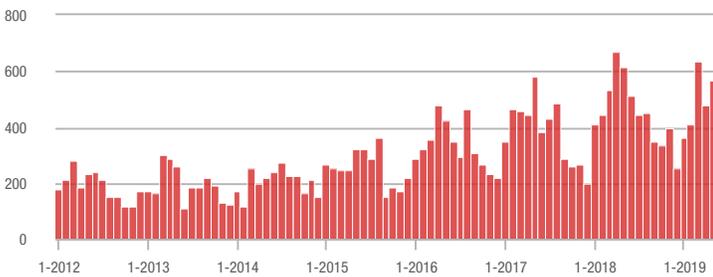
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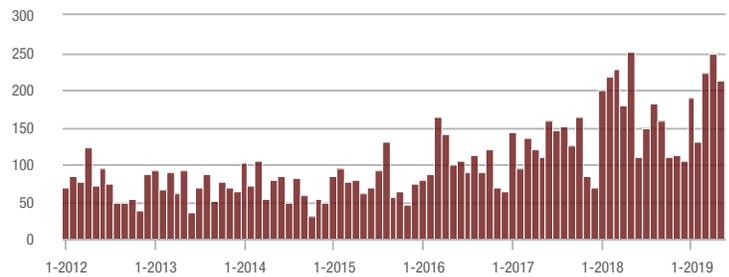
\$100,001 to \$200,000



\$200,001 to \$300,000

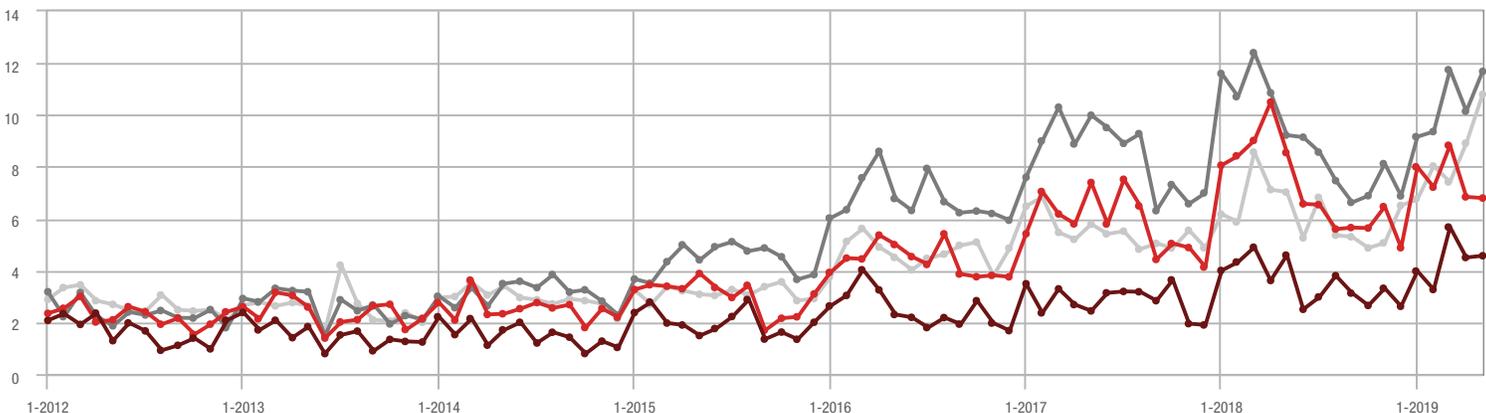


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

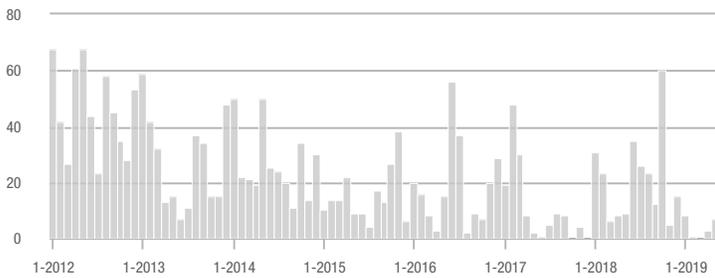
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Huntersville, NC

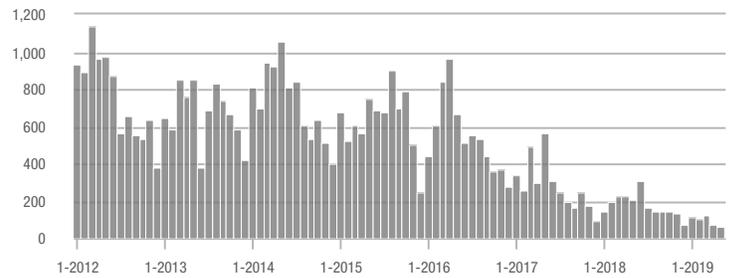
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	7	- 22.2%	+ 133.3%	1.5	- 16.7%	- 25.0%	7	- 46.2%	0.0%
\$100,001 to \$200,000	60	- 71.2%	- 20.0%	4.6	- 48.9%	- 18.9%	17	- 46.9%	0.0%
\$200,001 to \$300,000	1,199	- 7.7%	+ 14.6%	9.1	+ 2.2%	+ 13.9%	136	- 12.3%	- 0.7%
\$300,001 and Above	2,249	+ 16.8%	+ 11.2%	7.3	+ 10.6%	+ 2.4%	343	+ 1.5%	+ 5.5%
Total	3,515	+ 2.1%	+ 11.7%	7.7	+ 4.1%	+ 5.3%	503	- 6.5%	+ 3.5%

Showings

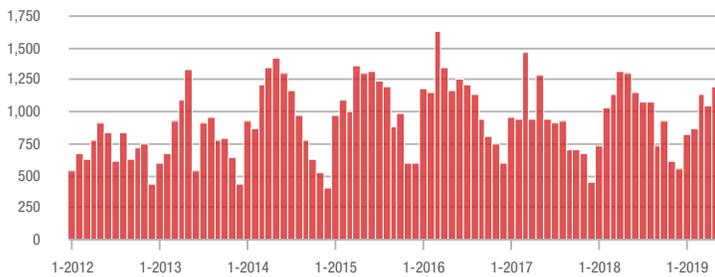
\$100,000 and Below



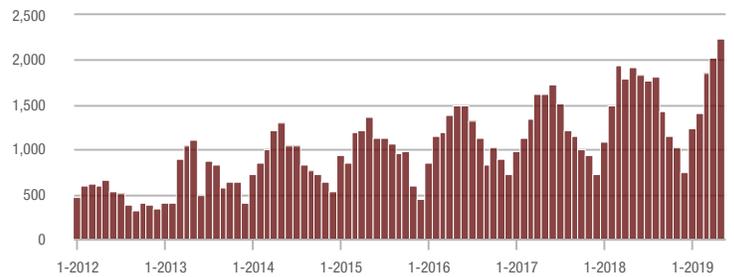
\$100,001 to \$200,000



\$200,001 to \$300,000

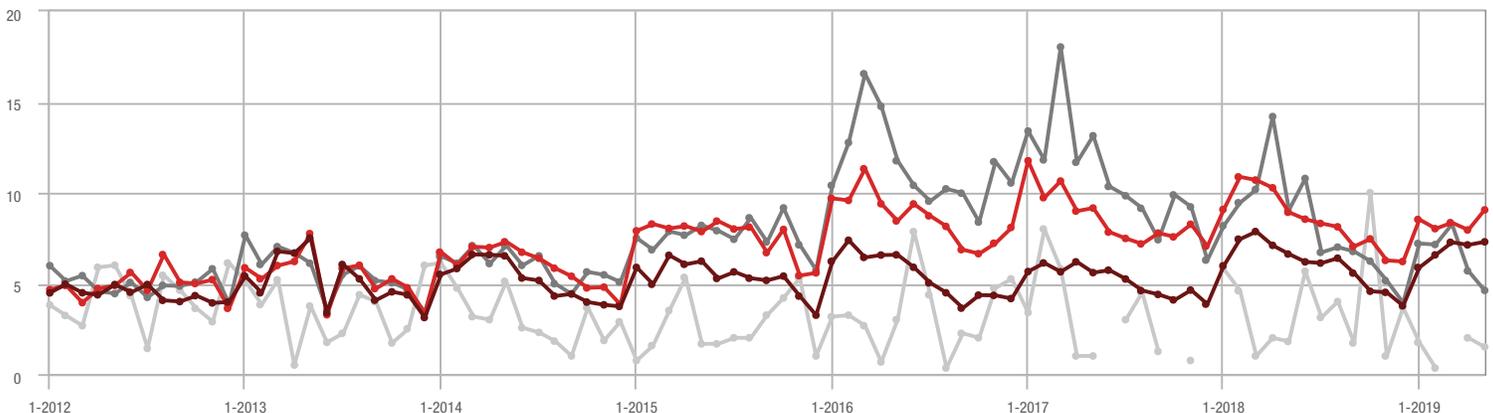


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

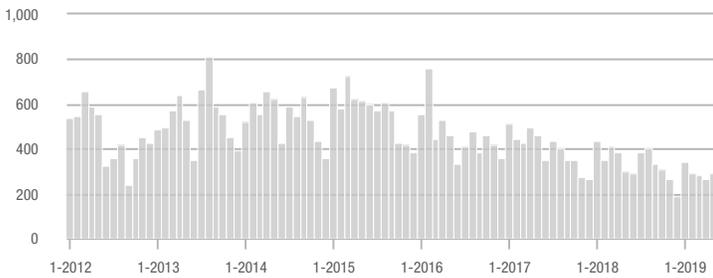


Iredell County, NC

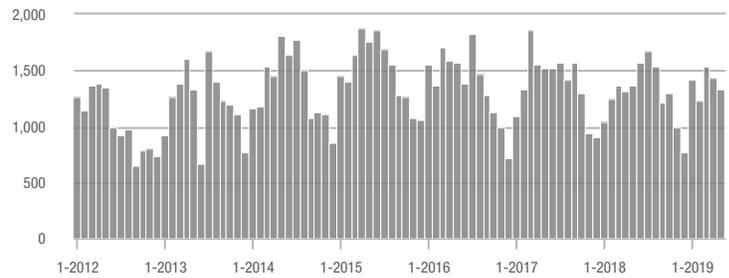
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	287	- 4.0%	+ 7.1%	5.3	+ 51.4%	+ 34.4%	127	- 41.2%	- 13.6%
\$100,001 to \$200,000	1,325	- 2.6%	- 7.9%	7.7	+ 16.7%	- 5.0%	210	- 23.6%	- 6.3%
\$200,001 to \$300,000	1,434	+ 5.6%	- 7.8%	6.0	+ 15.4%	- 6.0%	291	- 11.6%	- 8.2%
\$300,001 and Above	3,348	+ 12.2%	+ 11.6%	5.5	+ 12.2%	+ 5.1%	681	- 10.0%	+ 1.2%
Total	6,394	+ 6.5%	+ 2.1%	5.9	+ 15.7%	+ 0.8%	1,309	- 17.0%	- 3.8%

Showings

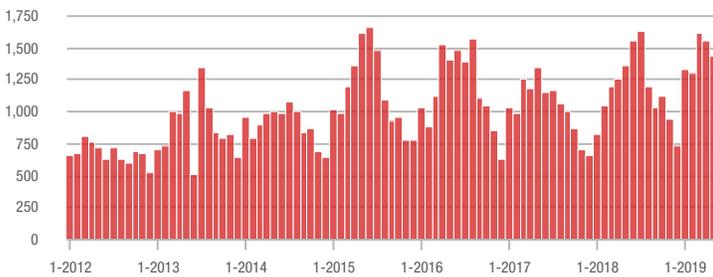
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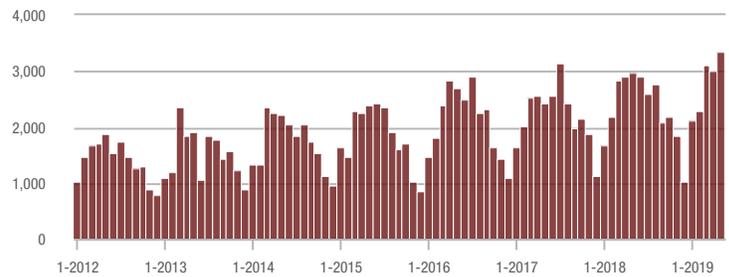
\$100,001 to \$200,000



\$200,001 to \$300,000

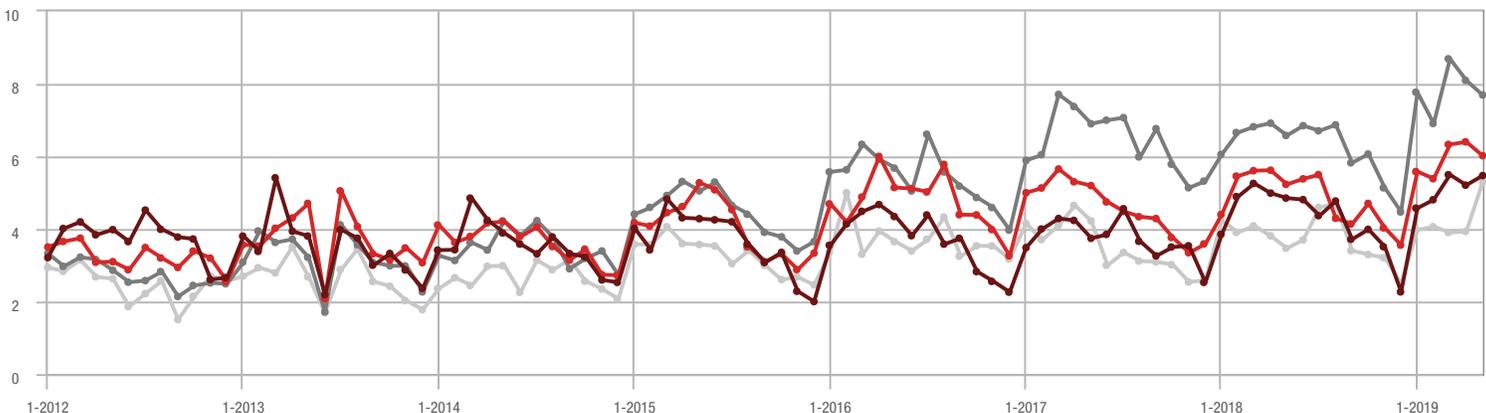


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

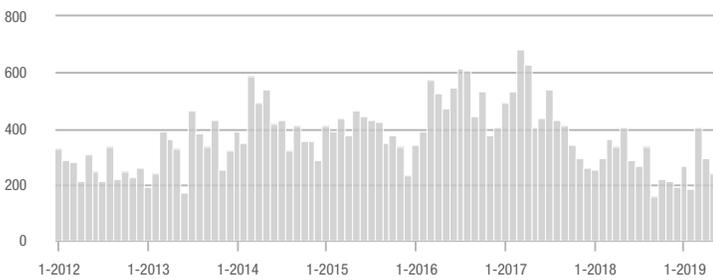


Kannapolis, NC

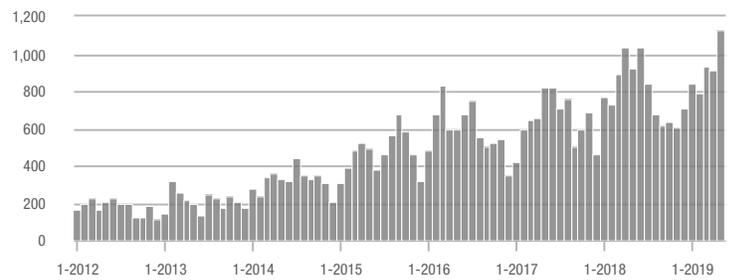
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	239	- 40.7%	- 17.9%	6.8	- 22.7%	- 7.7%	46	- 30.3%	- 17.9%
\$100,001 to \$200,000	1,125	+ 21.9%	+ 23.4%	14.7	+ 59.8%	+ 21.5%	79	- 24.8%	- 1.3%
\$200,001 to \$300,000	225	+ 39.8%	+ 24.3%	7.7	+ 14.9%	- 14.7%	31	0.0%	+ 24.0%
\$300,001 and Above	118	+ 61.6%	+ 19.2%	4.6	+ 17.9%	+ 28.9%	33	+ 13.8%	- 5.7%
Total	1,707	+ 9.4%	+ 15.1%	10.4	+ 25.3%	+ 12.2%	189	- 18.2%	- 3.6%

Showings

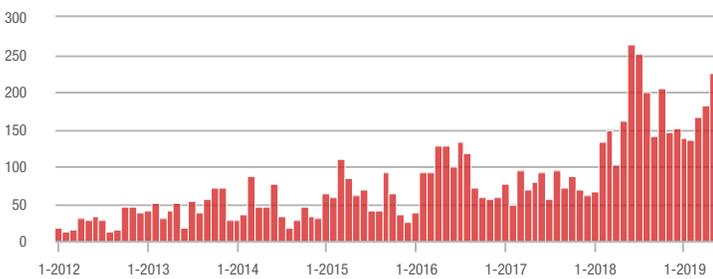
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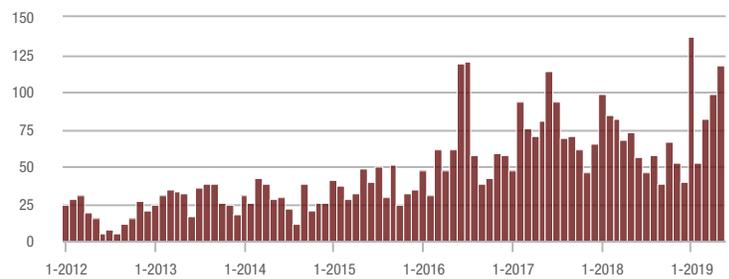
\$100,001 to \$200,000



\$200,001 to \$300,000

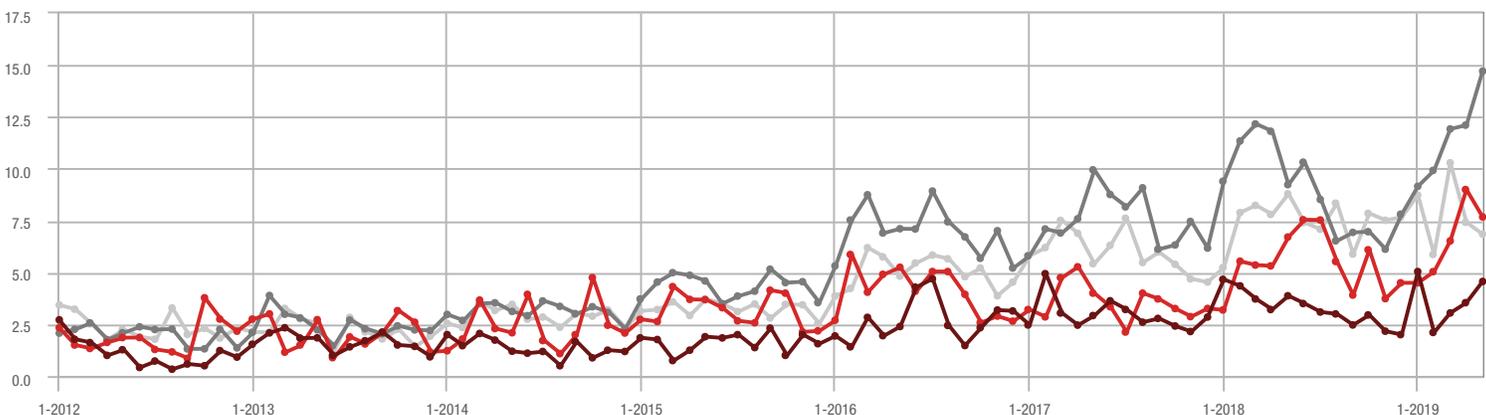


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

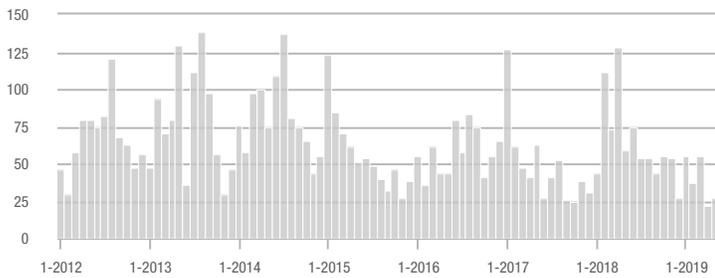
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lake Norman

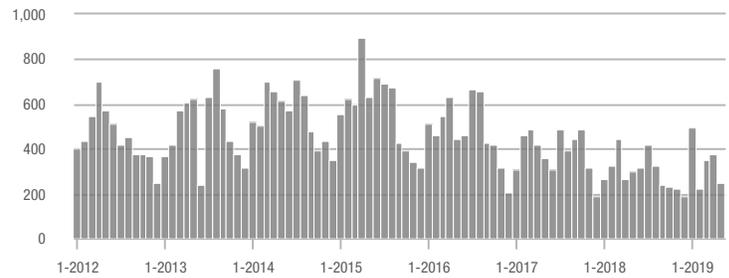
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 54.2%	+ 22.7%	0.7	- 56.3%	+ 31.0%	79	- 35.8%	- 13.2%
\$100,001 to \$200,000	247	- 17.9%	- 34.8%	5.0	- 5.7%	- 27.6%	79	- 23.3%	- 11.2%
\$200,001 to \$300,000	971	+ 42.4%	+ 12.8%	6.9	+ 53.3%	+ 12.6%	164	- 16.8%	+ 0.6%
\$300,001 and Above	4,899	+ 4.0%	+ 5.4%	5.8	+ 9.4%	+ 2.6%	932	- 12.3%	- 0.6%
Total	6,144	+ 6.8%	+ 4.0%	5.8	+ 13.7%	+ 2.5%	1,254	- 15.6%	- 2.1%

Showings

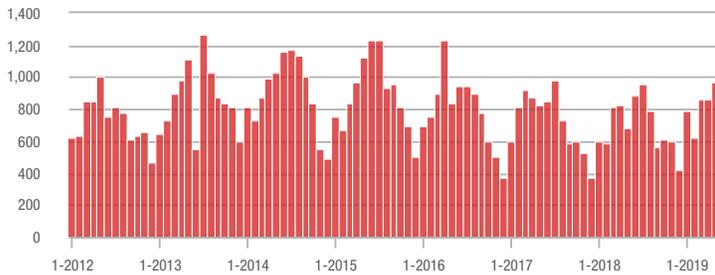
\$100,000 and Below



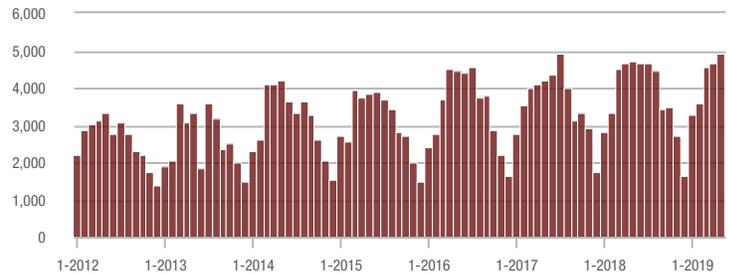
\$100,001 to \$200,000



\$200,001 to \$300,000

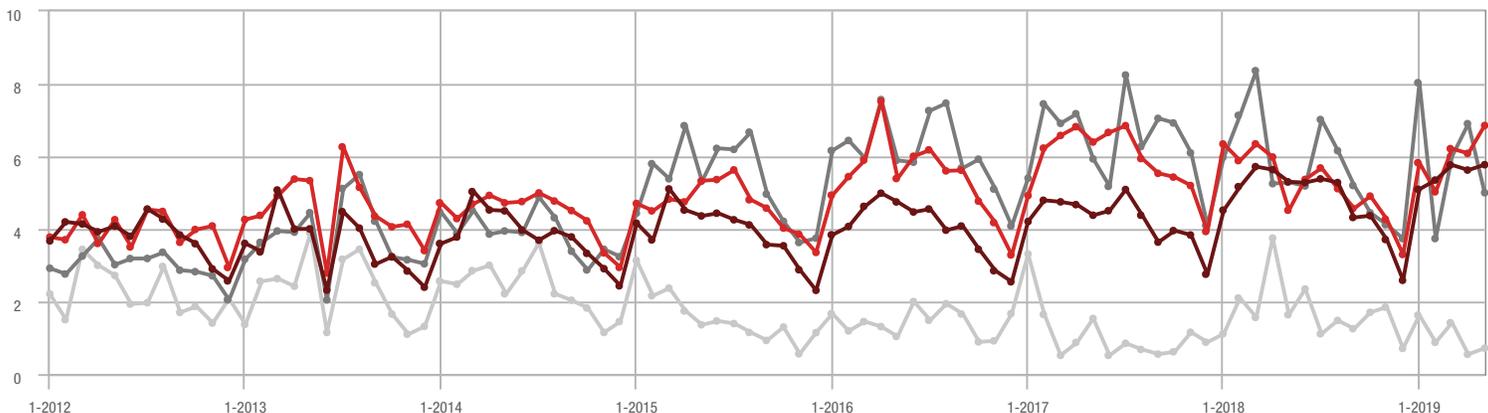


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

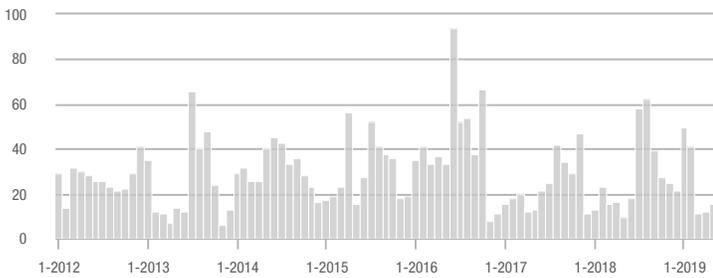
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lake Wylie

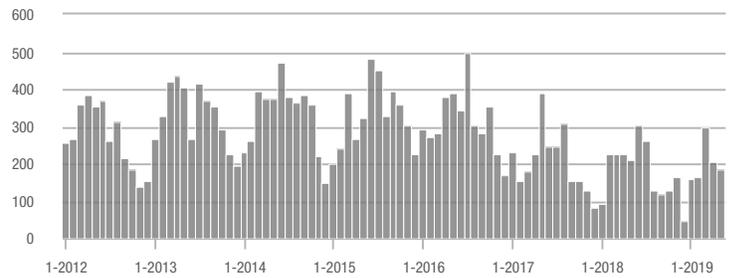
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	15	+ 66.7%	+ 25.0%	0.7	+ 250.0%	+ 149.3%	38	- 40.6%	- 13.6%
\$100,001 to \$200,000	187	- 11.4%	- 9.7%	8.5	+ 26.9%	- 8.5%	41	- 22.6%	- 6.8%
\$200,001 to \$300,000	729	+ 23.8%	+ 29.7%	7.7	+ 10.0%	+ 26.5%	127	- 1.6%	- 5.9%
\$300,001 and Above	1,923	+ 20.6%	+ 5.3%	5.6	+ 14.3%	+ 1.6%	404	- 2.9%	+ 0.7%
Total	2,854	+ 18.8%	+ 9.4%	6.0	+ 15.4%	+ 6.7%	610	- 7.9%	- 2.2%

Showings

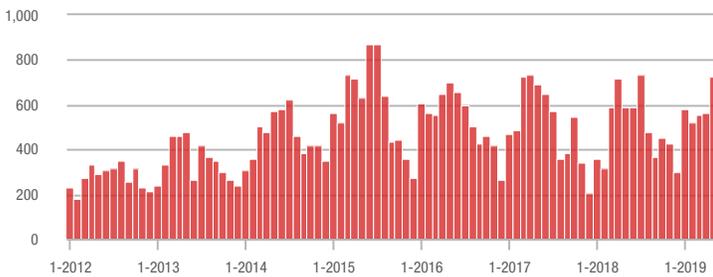
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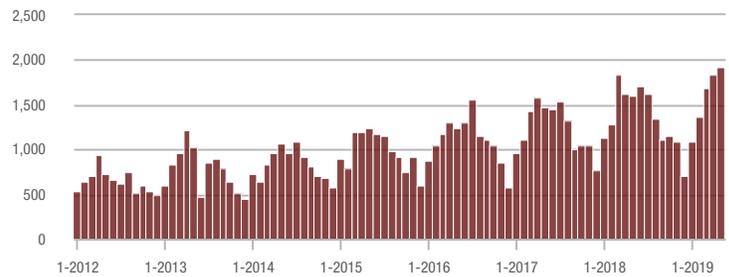
\$100,001 to \$200,000



\$200,001 to \$300,000

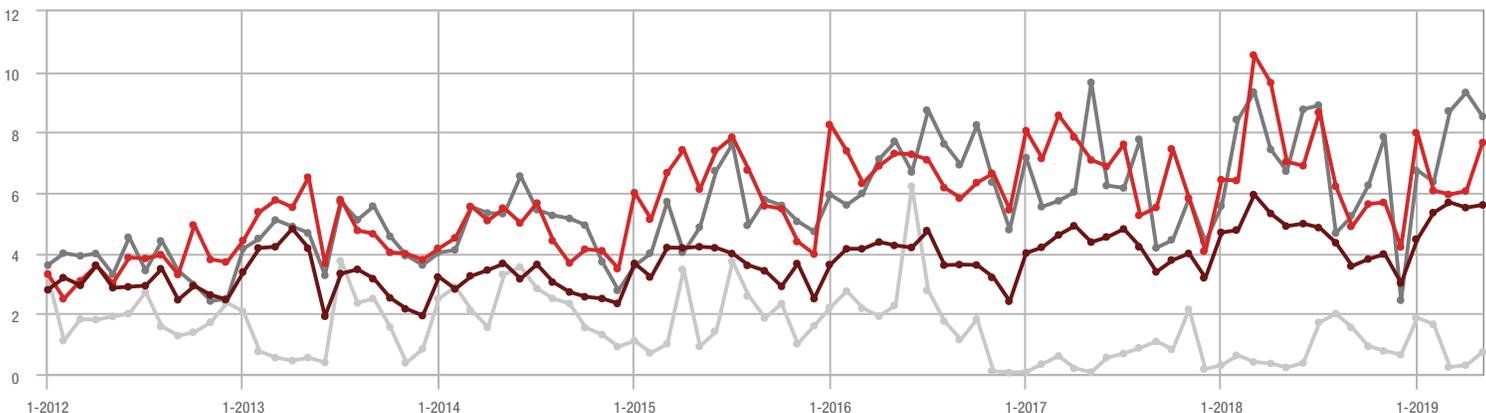


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

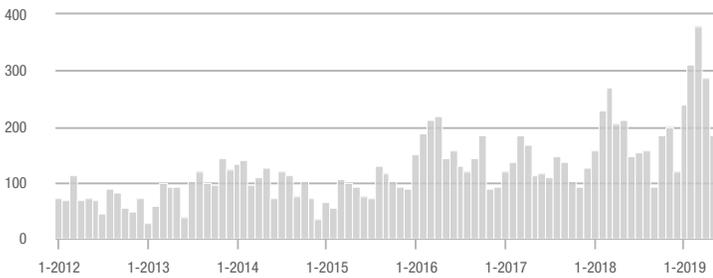


Lancaster County, SC

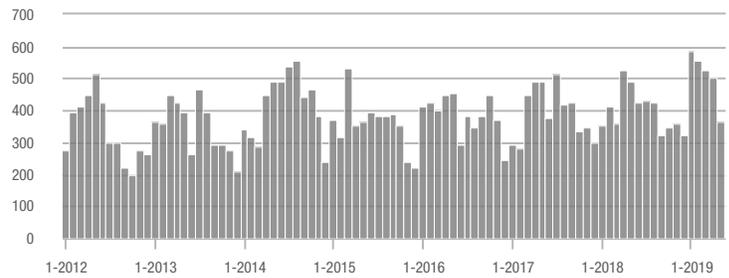
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	185	- 12.7%	- 35.5%	4.2	- 10.6%	- 23.3%	68	- 16.0%	- 16.0%
\$100,001 to \$200,000	367	- 25.6%	- 26.7%	5.9	- 9.2%	- 12.6%	75	- 23.5%	- 15.7%
\$200,001 to \$300,000	954	- 1.3%	+ 1.9%	7.4	- 12.9%	+ 1.7%	137	+ 7.0%	0.0%
\$300,001 and Above	1,209	- 3.9%	+ 1.5%	5.3	0.0%	+ 4.3%	256	- 11.1%	- 5.2%
Total	2,715	- 7.3%	- 6.9%	5.9	- 6.3%	- 1.4%	536	- 9.9%	- 7.1%

Showings

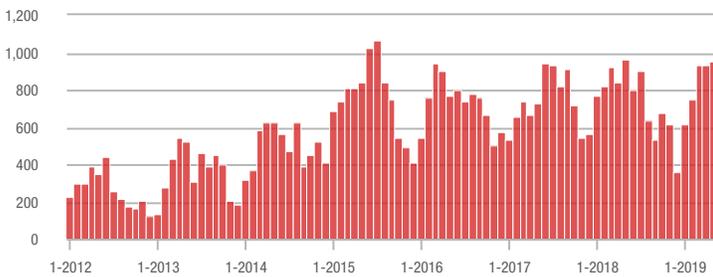
\$100,000 and Below



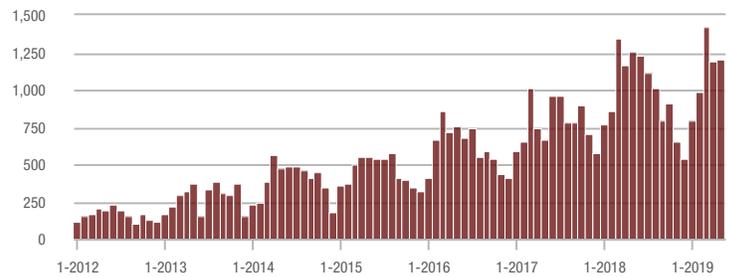
\$100,001 to \$200,000



\$200,001 to \$300,000

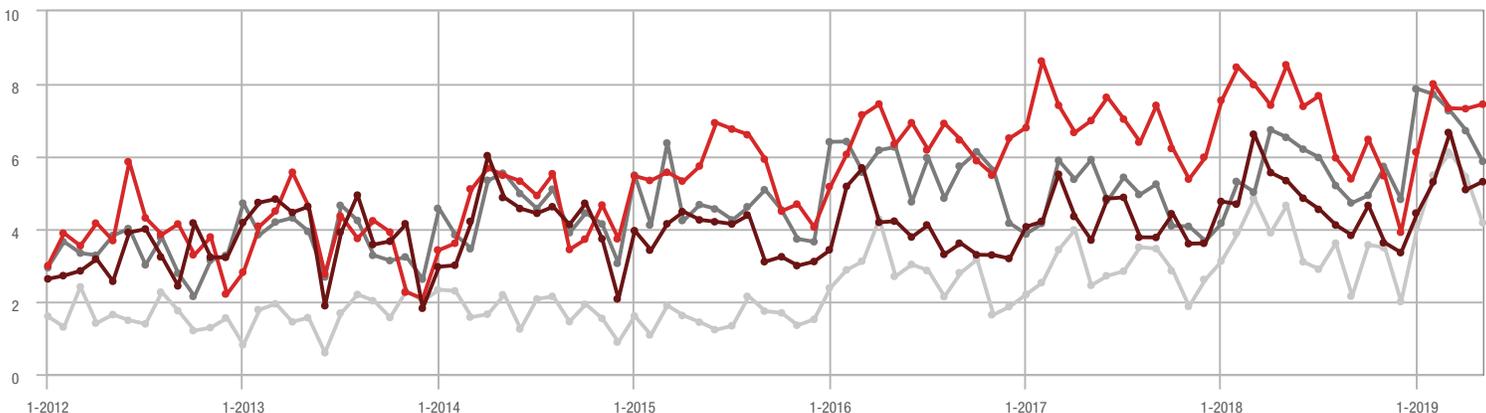


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

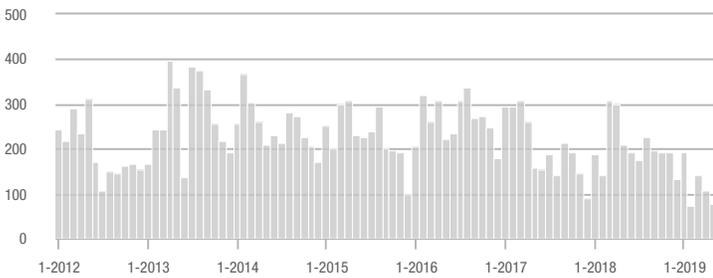
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lincoln County, NC

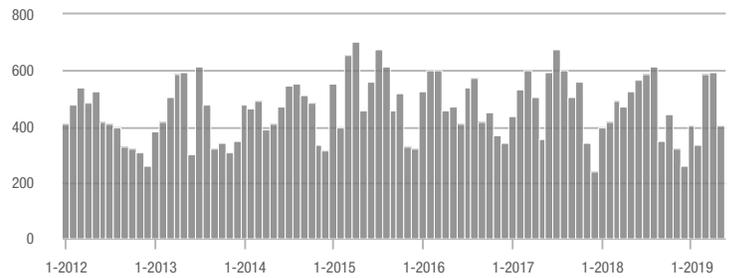
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	76	- 64.0%	- 29.6%	1.7	- 58.5%	- 40.9%	90	- 34.3%	- 15.1%
\$100,001 to \$200,000	401	- 24.1%	- 32.3%	7.7	+ 11.6%	- 11.9%	66	- 34.0%	- 20.5%
\$200,001 to \$300,000	635	+ 24.5%	+ 14.0%	7.2	+ 22.0%	+ 10.3%	96	- 5.0%	+ 2.1%
\$300,001 and Above	1,009	+ 1.6%	+ 2.3%	4.2	- 2.3%	- 0.2%	281	- 6.3%	- 0.7%
Total	2,121	- 5.4%	- 5.4%	5.1	0.0%	- 4.0%	533	- 16.5%	- 5.8%

Showings

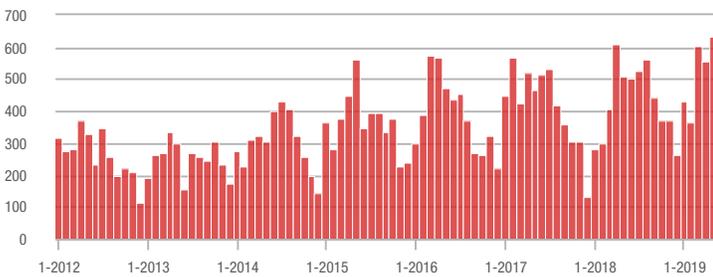
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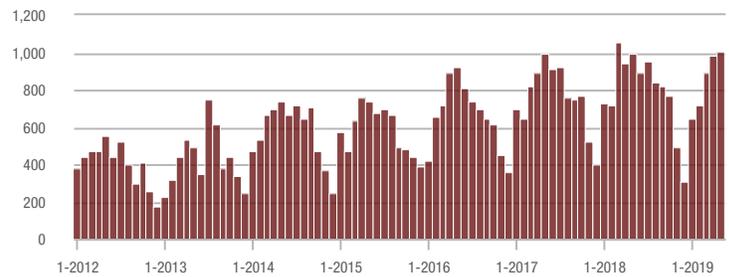
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\$200,001 to \$300,000

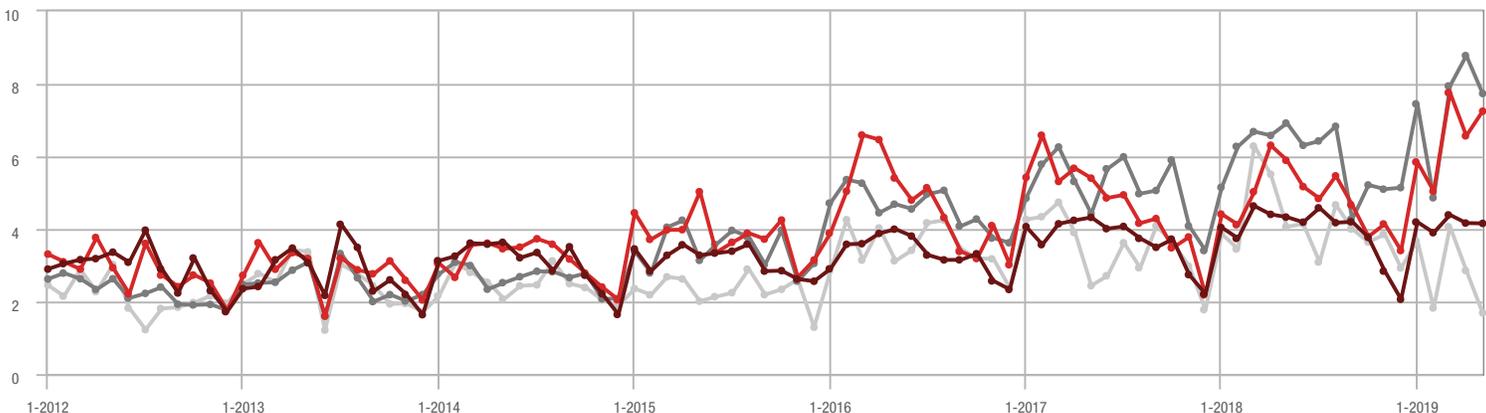


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

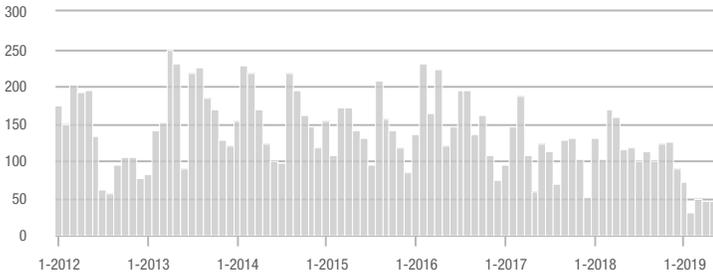


Lincolnton, NC

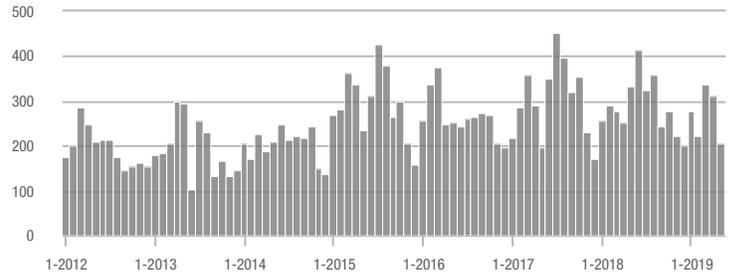
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	- 61.2%	0.0%	4.1	+ 2.5%	- 19.5%	22	- 55.1%	- 8.3%
\$100,001 to \$200,000	204	- 38.9%	- 34.6%	8.9	+ 30.9%	- 14.9%	26	- 55.2%	- 21.2%
\$200,001 to \$300,000	181	+ 24.0%	+ 15.3%	5.6	+ 9.8%	- 12.3%	34	+ 17.2%	+ 30.8%
\$300,001 and Above	70	- 5.4%	- 35.2%	2.5	- 16.7%	- 38.3%	30	- 3.2%	- 3.2%
Total	500	- 25.4%	- 19.6%	5.4	+ 3.8%	- 22.2%	112	- 32.9%	- 1.8%

Showings

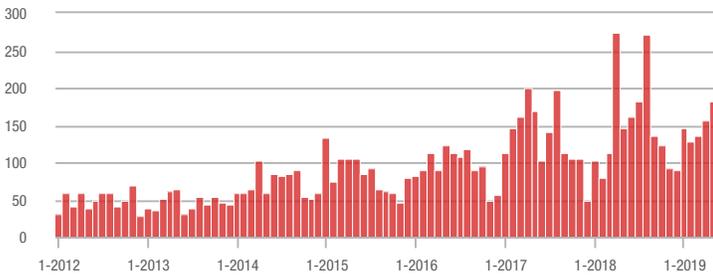
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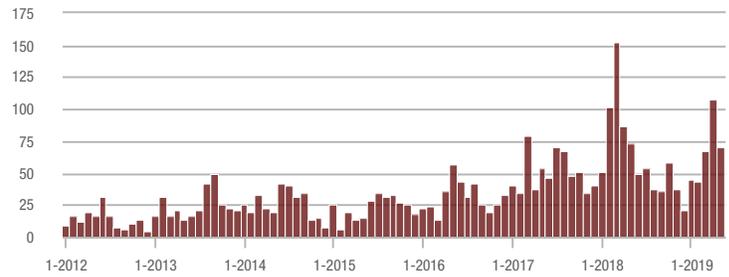
\$100,001 to \$200,000



\$200,001 to \$300,000

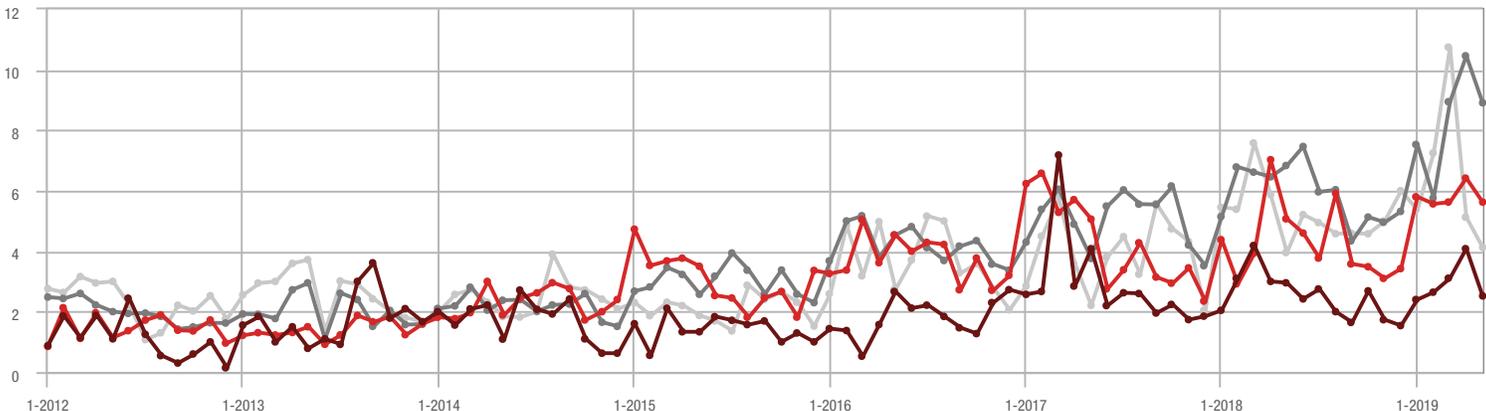


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

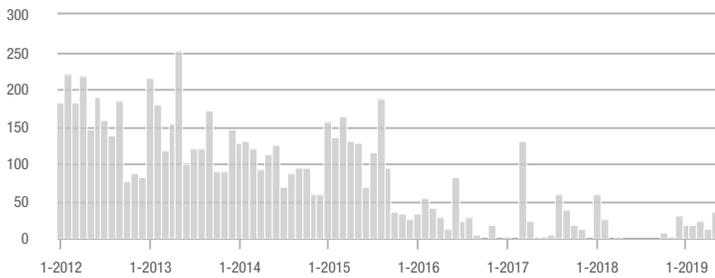
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Matthews, NC

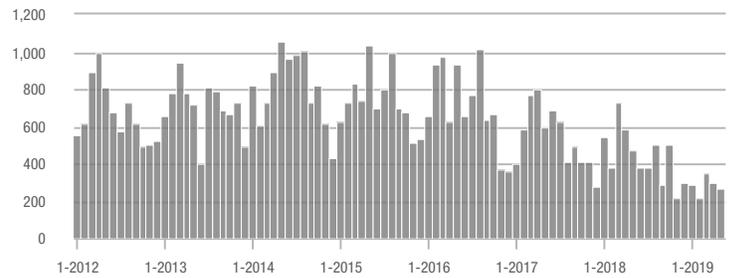
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	+ 3,600.0%	+ 164.3%	12.3	—	+ 76.2%	5	+ 25.0%	+ 25.0%
\$100,001 to \$200,000	269	- 42.5%	- 9.7%	14.1	- 0.7%	+ 3.7%	24	- 38.5%	- 14.3%
\$200,001 to \$300,000	905	- 3.7%	- 0.7%	12.4	+ 12.7%	+ 0.4%	73	- 18.9%	- 1.4%
\$300,001 and Above	1,689	- 3.1%	- 8.3%	8.5	- 12.4%	- 4.4%	209	+ 3.5%	- 4.6%
Total	2,900	- 8.0%	- 5.4%	9.8	- 6.7%	- 1.9%	311	- 7.2%	- 4.3%

Showings

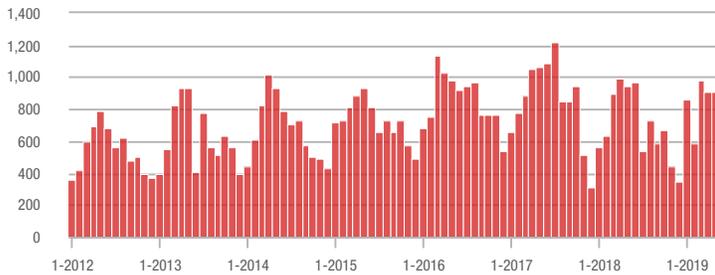
\$100,000 and Below



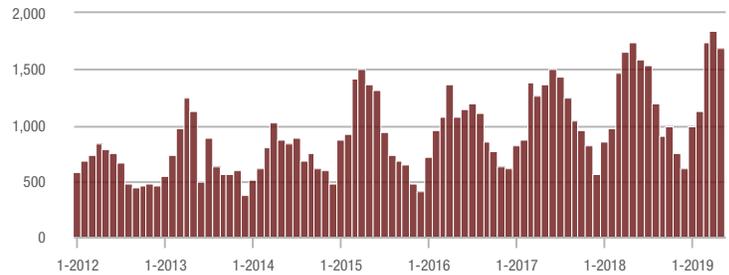
\$100,001 to \$200,000



\$200,001 to \$300,000

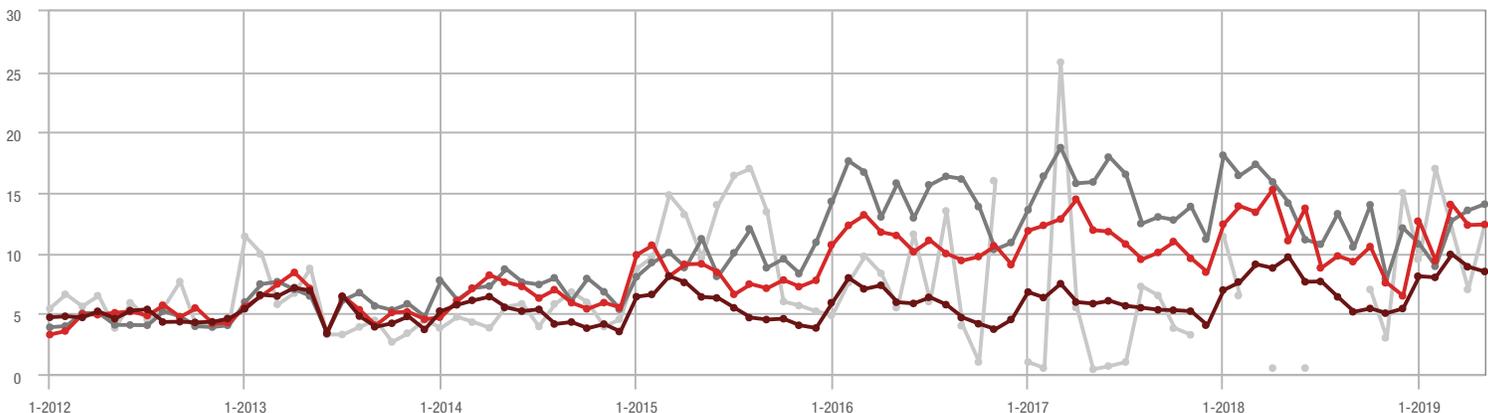


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

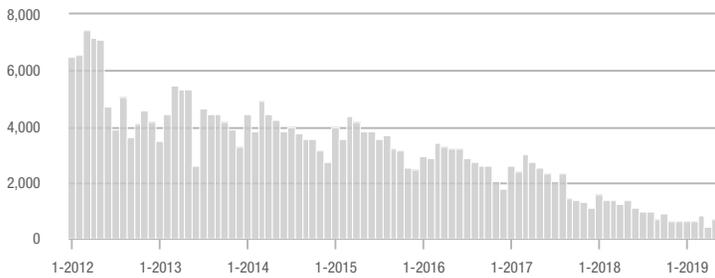


Mecklenburg County, NC

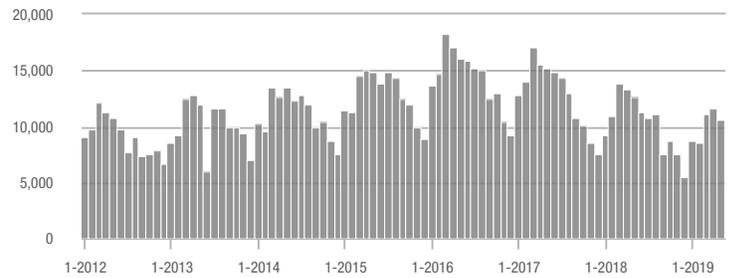
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	681	- 50.5%	+ 79.2%	8.9	- 11.9%	+ 45.1%	109	- 46.8%	+ 9.0%
\$100,001 to \$200,000	10,593	- 16.1%	- 8.9%	14.7	+ 2.1%	- 6.9%	747	- 20.4%	- 2.5%
\$200,001 to \$300,000	12,700	+ 3.3%	- 4.4%	9.3	- 4.1%	- 5.0%	1,410	+ 5.4%	- 1.1%
\$300,001 and Above	20,515	+ 14.3%	+ 4.9%	7.1	0.0%	- 0.4%	3,106	+ 6.6%	+ 3.0%
Total	44,489	+ 0.5%	- 0.8%	8.9	- 3.3%	- 3.9%	5,372	- 0.4%	+ 1.2%

Showings

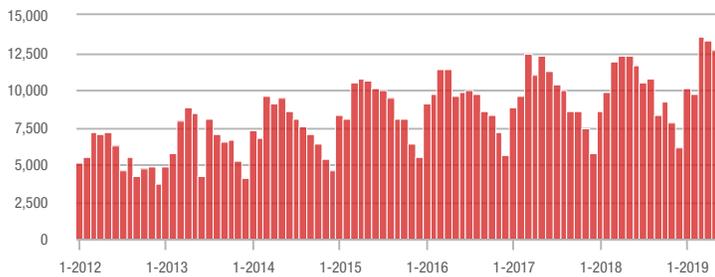
\$100,000 and Below



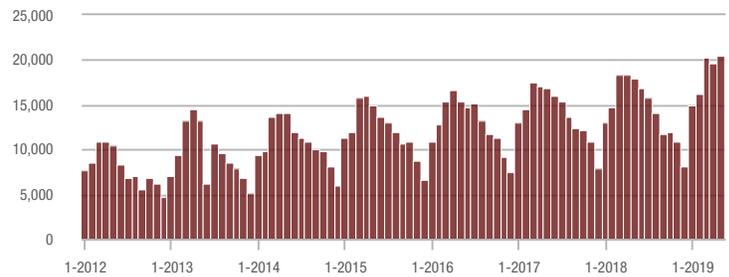
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for May 2019

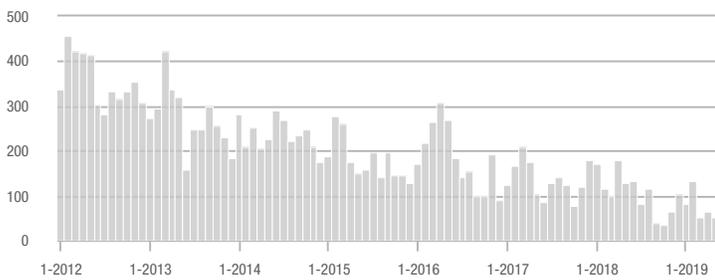
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Monroe, NC

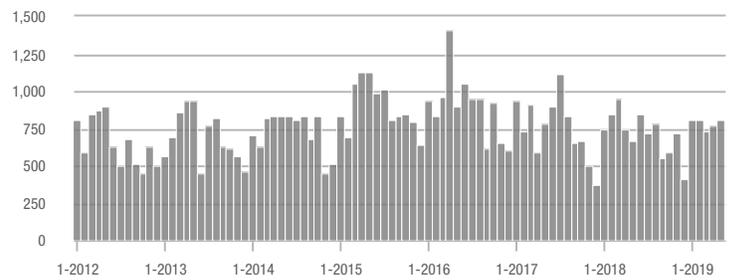
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	52	- 59.7%	- 16.1%	3.7	- 42.2%	- 13.3%	29	- 47.3%	- 3.3%
\$100,001 to \$200,000	812	+ 22.3%	+ 5.5%	10.4	+ 33.3%	- 11.2%	84	- 16.8%	+ 16.7%
\$200,001 to \$300,000	716	+ 20.3%	+ 16.8%	6.6	- 1.5%	+ 4.9%	118	+ 21.6%	+ 9.3%
\$300,001 and Above	301	- 16.4%	- 14.5%	4.2	- 20.8%	- 4.4%	80	- 13.0%	- 14.0%
Total	1,881	+ 7.6%	+ 4.7%	7.0	+ 4.5%	- 0.8%	311	- 9.9%	+ 2.6%

Showings

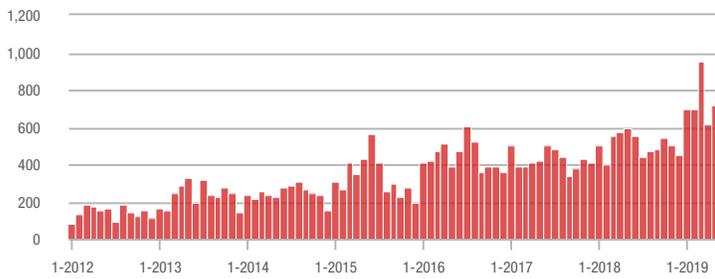
\$100,000 and Below



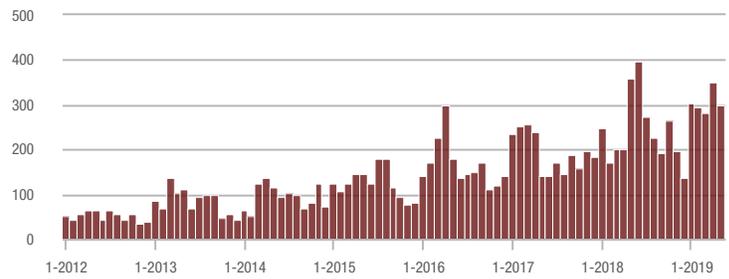
\$100,001 to \$200,000



\$200,001 to \$300,000

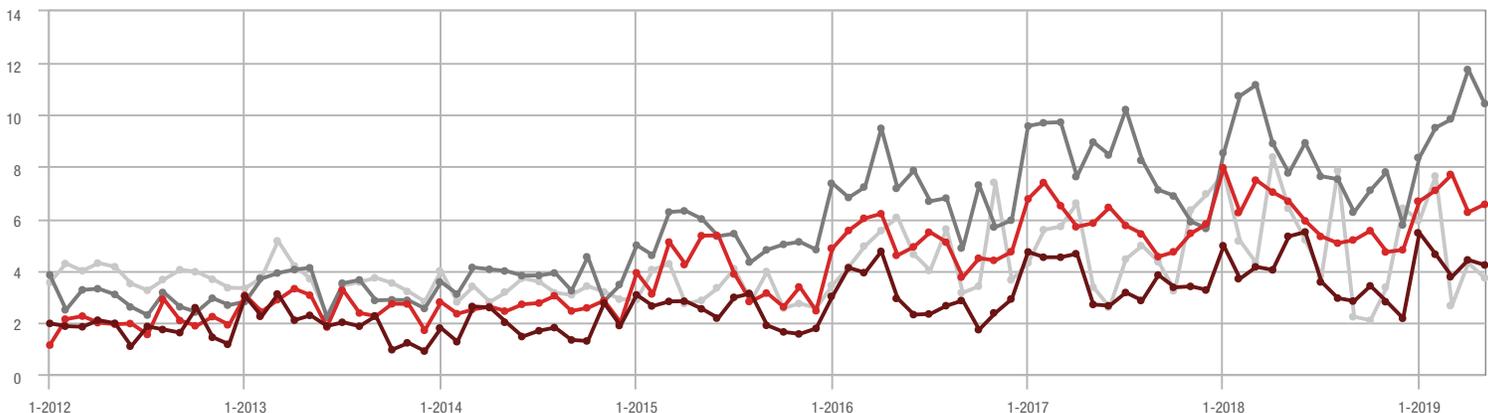


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

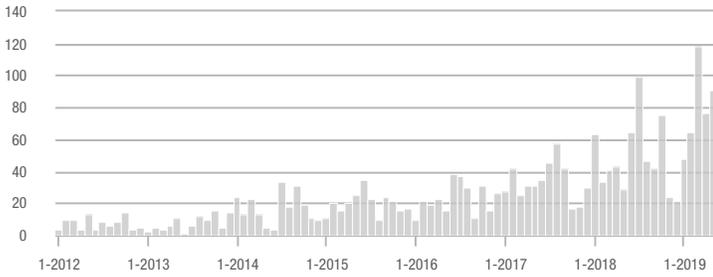


Montgomery County, NC

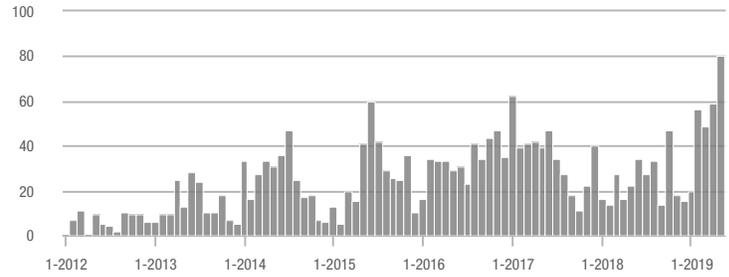
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	91	+ 213.8%	+ 18.2%	1.8	+ 260.0%	+ 11.2%	81	- 12.9%	- 3.6%
\$100,001 to \$200,000	80	+ 263.6%	+ 35.6%	2.8	+ 211.1%	+ 46.1%	46	+ 4.5%	- 4.2%
\$200,001 to \$300,000	13	- 50.0%	- 68.3%	1.8	- 30.8%	- 46.1%	15	- 50.0%	- 31.8%
\$300,001 and Above	144	+ 114.9%	+ 89.5%	3.0	+ 87.5%	+ 91.2%	60	+ 3.4%	- 4.8%
Total	328	+ 127.8%	+ 29.6%	2.5	+ 92.3%	+ 35.6%	202	- 10.2%	- 6.9%

Showings

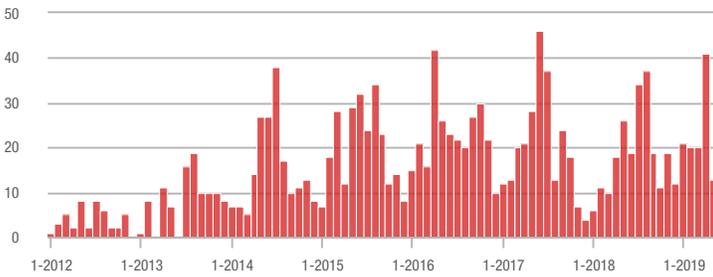
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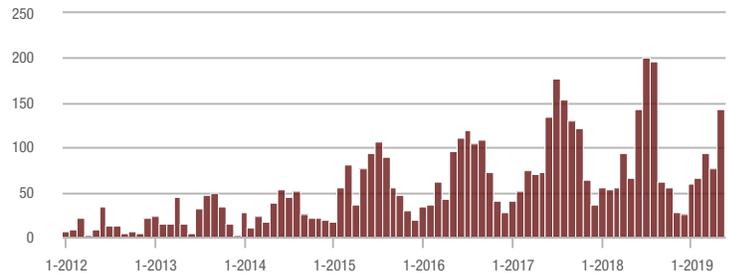
\$100,001 to \$200,000



\$200,001 to \$300,000

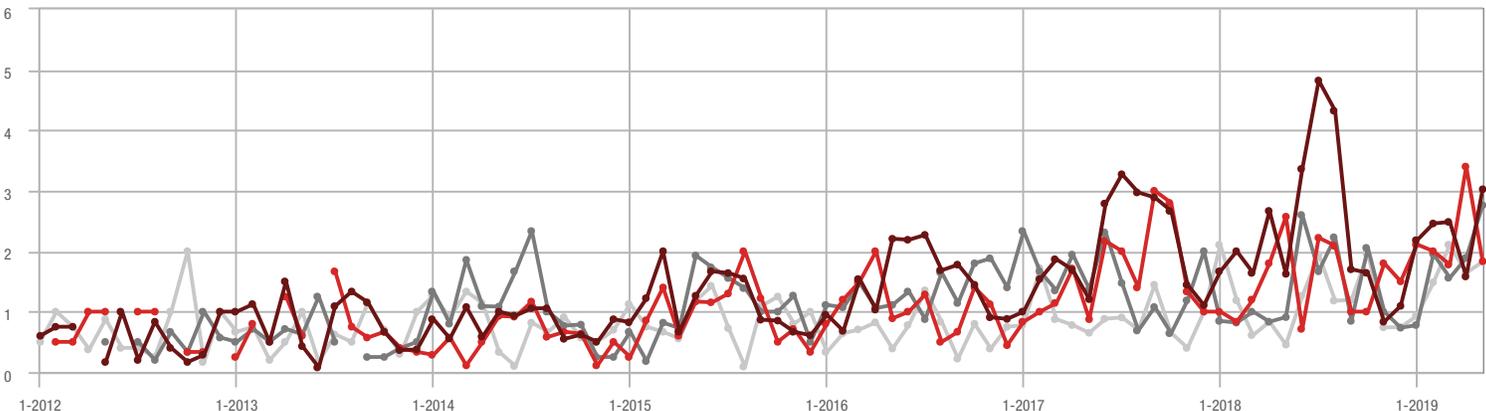


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

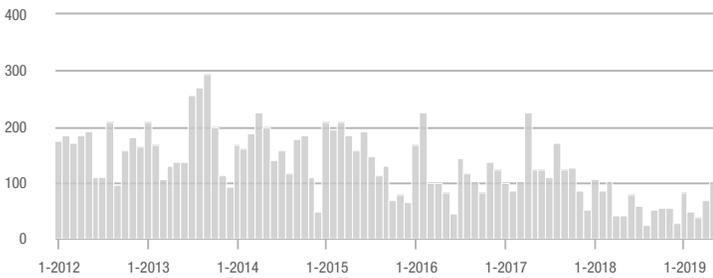


Mooresville, NC

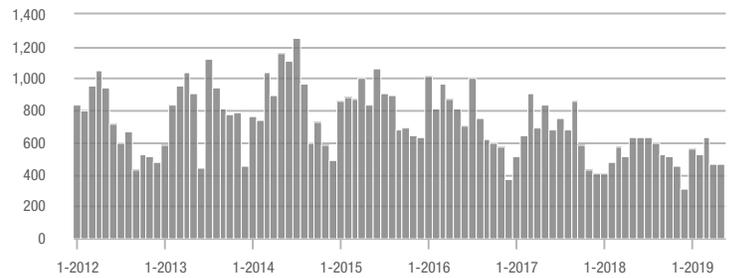
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	103	+ 145.2%	+ 53.7%	6.4	+ 255.6%	+ 50.0%	39	- 41.8%	- 7.1%
\$100,001 to \$200,000	463	- 26.9%	+ 0.2%	9.2	+ 8.2%	- 12.2%	61	- 36.5%	+ 10.9%
\$200,001 to \$300,000	992	- 2.9%	- 16.2%	6.7	+ 13.6%	- 12.1%	171	- 20.1%	- 10.5%
\$300,001 and Above	2,936	+ 7.8%	+ 14.2%	6.0	+ 15.4%	+ 8.4%	534	- 13.5%	+ 0.2%
Total	4,494	+ 1.7%	+ 4.9%	6.4	+ 14.3%	+ 1.3%	805	- 19.0%	- 1.9%

Showings

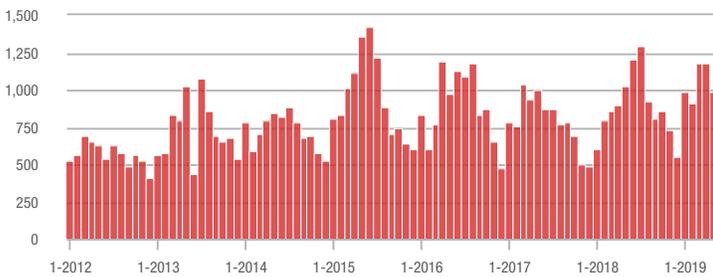
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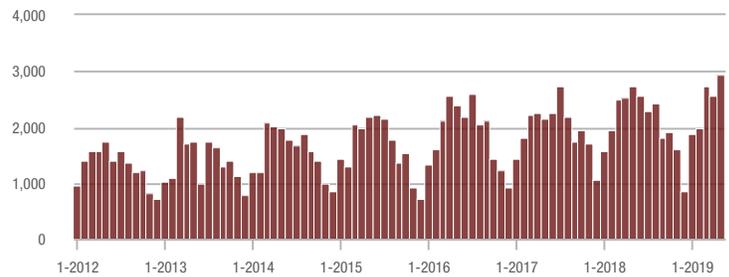
\$100,001 to \$200,000



\$200,001 to \$300,000

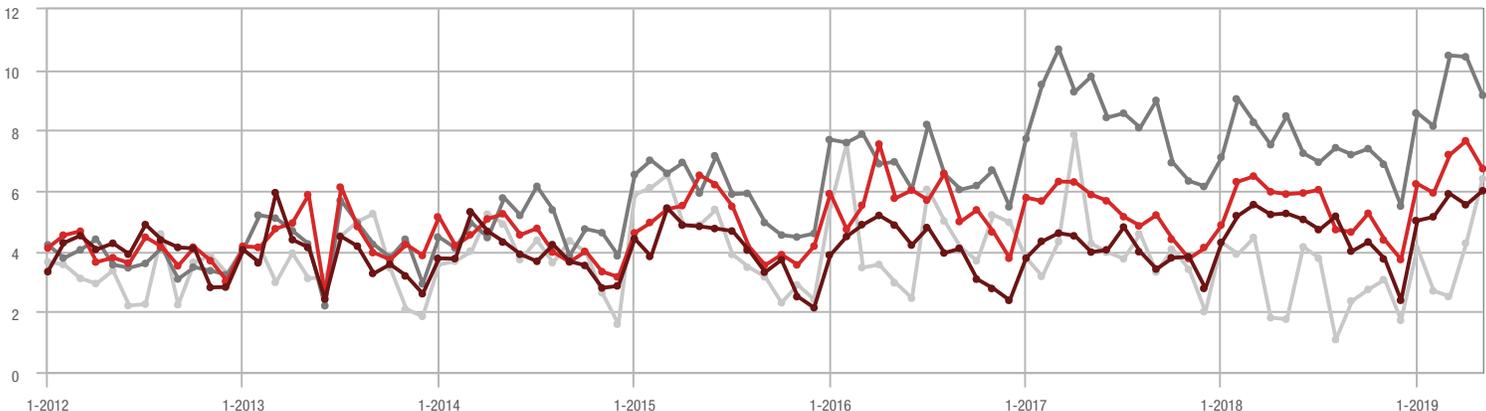


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for May 2019

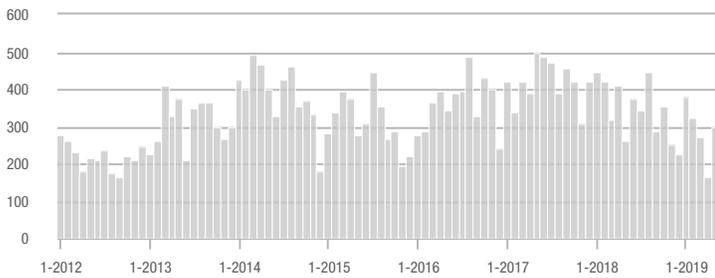
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Rock Hill, SC

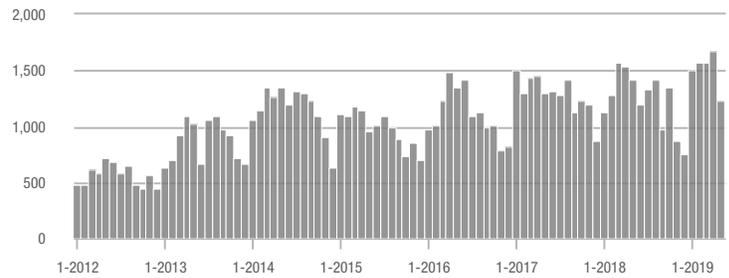
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	296	+ 13.8%	+ 80.5%	6.0	+ 39.5%	+ 51.0%	71	- 26.8%	+ 7.6%
\$100,001 to \$200,000	1,234	- 13.2%	- 26.5%	11.0	- 6.0%	- 29.7%	116	- 12.8%	+ 4.5%
\$200,001 to \$300,000	1,342	+ 61.5%	+ 11.6%	9.1	+ 16.7%	+ 2.8%	163	+ 39.3%	+ 6.5%
\$300,001 and Above	558	+ 53.3%	+ 17.2%	4.6	0.0%	+ 13.8%	144	+ 41.2%	+ 0.7%
Total	3,430	+ 19.3%	- 2.6%	8.0	+ 1.3%	- 9.6%	494	+ 10.0%	+ 4.4%

Showings

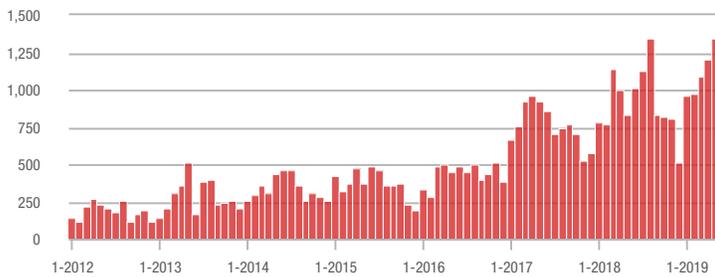
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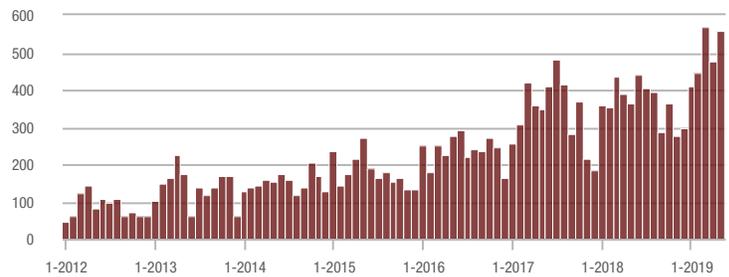
\$100,001 to \$200,000



\$200,001 to \$300,000

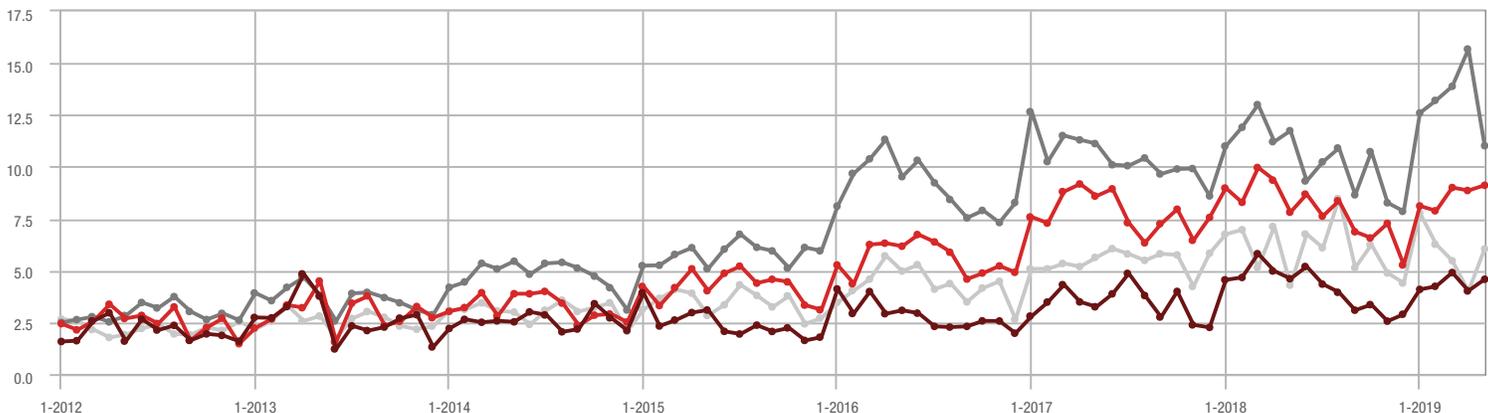


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

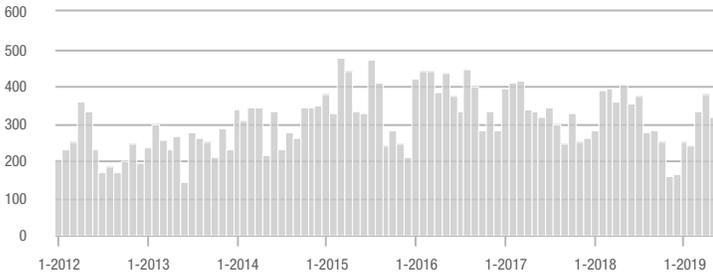


Salisbury, NC

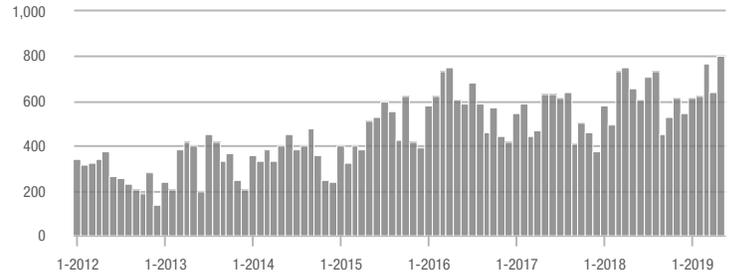
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	319	- 21.2%	- 15.4%	3.9	- 18.8%	- 19.7%	103	- 16.9%	+ 1.0%
\$100,001 to \$200,000	805	+ 22.0%	+ 24.8%	8.4	+ 44.8%	+ 13.0%	108	- 20.6%	+ 5.9%
\$200,001 to \$300,000	236	- 20.3%	- 43.7%	3.8	- 40.6%	- 39.6%	71	+ 20.3%	- 9.0%
\$300,001 and Above	190	+ 79.2%	+ 19.5%	3.5	+ 40.0%	- 6.2%	60	+ 22.4%	+ 15.4%
Total	1,550	+ 5.7%	- 3.1%	5.3	+ 1.9%	- 9.2%	342	- 7.1%	+ 2.4%

Showings

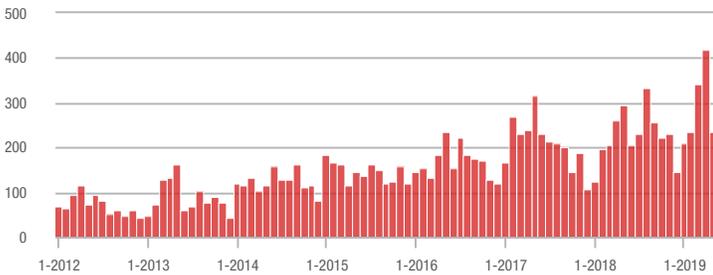
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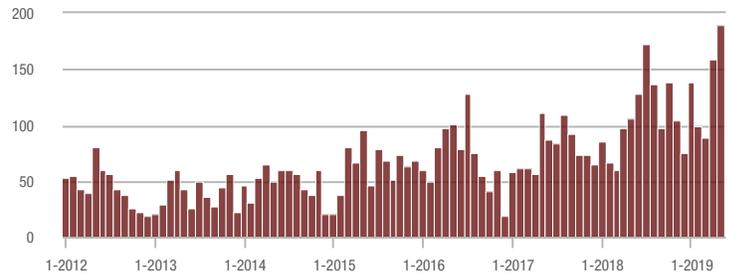
\$100,001 to \$200,000



\$200,001 to \$300,000

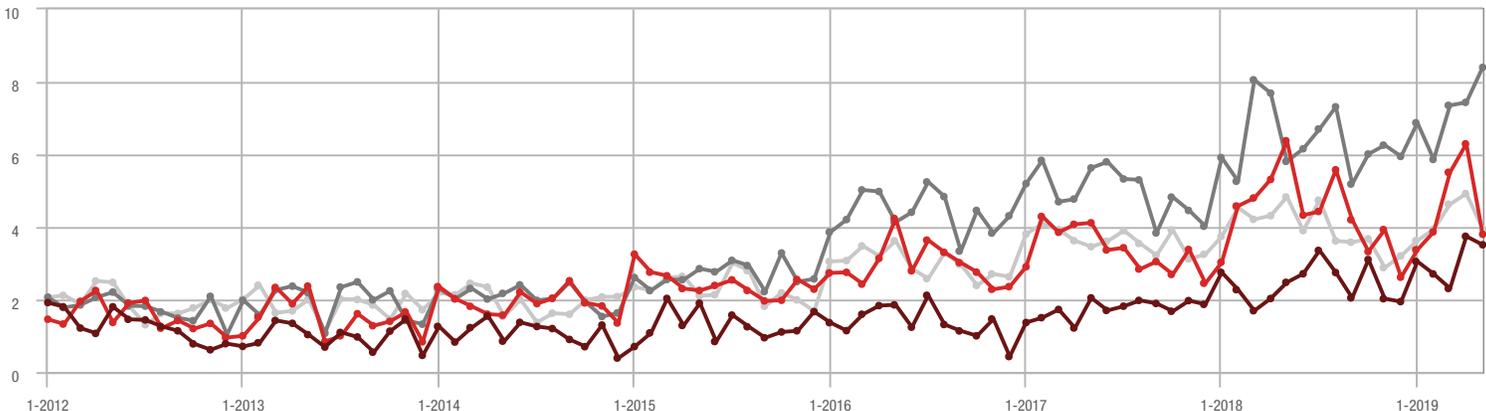


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

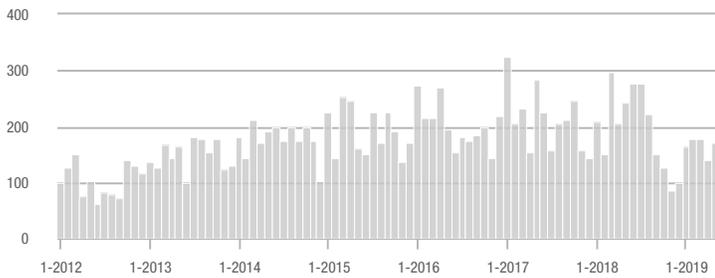


Stanly County, NC

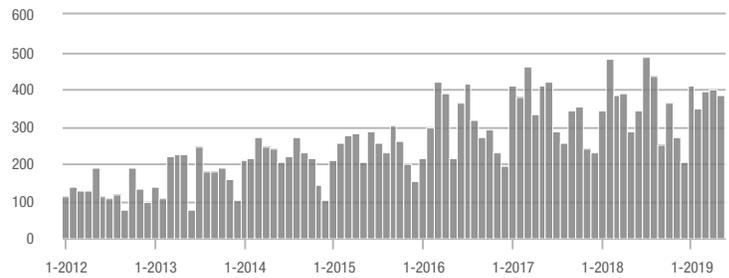
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	171	- 29.9%	+ 21.3%	3.9	- 11.4%	+ 14.6%	76	- 30.9%	- 2.6%
\$100,001 to \$200,000	386	+ 35.0%	- 3.5%	5.5	+ 34.1%	- 3.5%	80	- 11.1%	- 3.6%
\$200,001 to \$300,000	280	+ 43.6%	+ 26.7%	5.2	+ 23.8%	+ 25.2%	73	+ 9.0%	+ 1.4%
\$300,001 and Above	142	- 11.8%	+ 25.7%	2.5	- 7.4%	+ 37.1%	70	- 12.5%	- 6.7%
Total	979	+ 10.5%	+ 11.9%	4.4	+ 12.8%	+ 12.4%	299	- 13.8%	- 2.9%

Showings

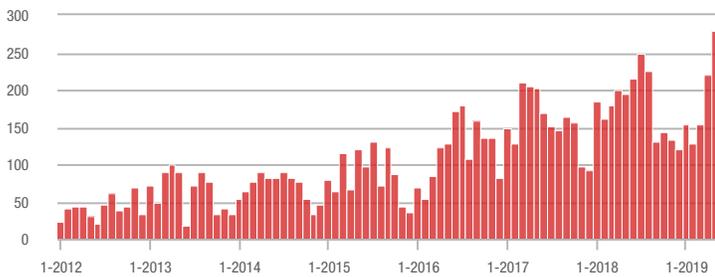
\$100,000 and Below



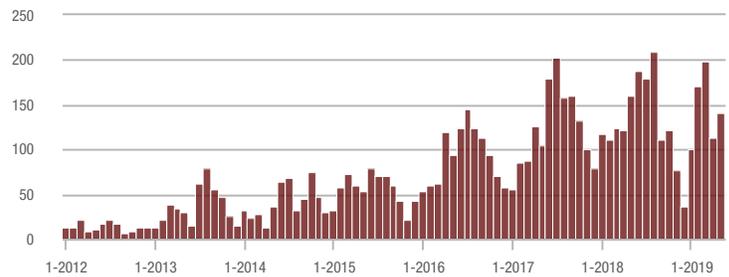
\$100,001 to \$200,000



\$200,001 to \$300,000

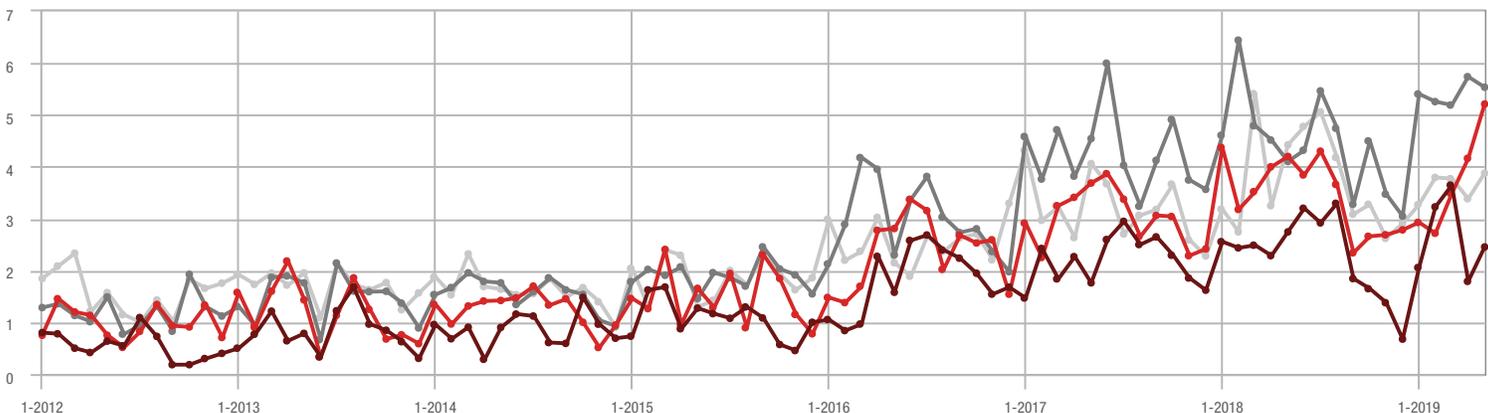


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

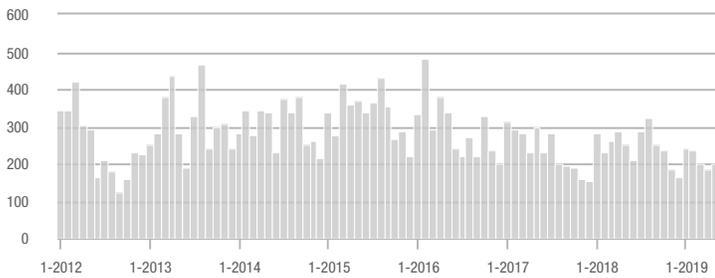


Statesville, NC

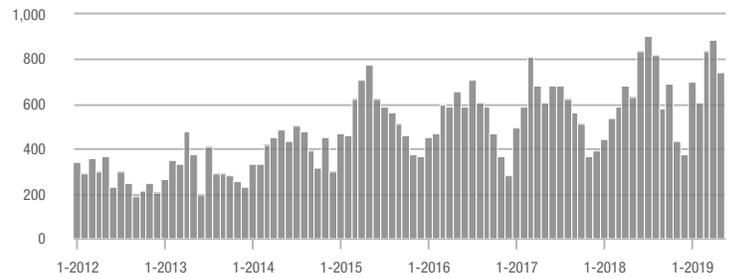
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	201	- 19.6%	+ 8.1%	5.7	+ 29.5%	+ 38.6%	65	- 47.2%	- 13.3%
\$100,001 to \$200,000	746	+ 17.3%	- 16.5%	7.1	+ 24.6%	- 4.4%	125	- 15.0%	- 15.5%
\$200,001 to \$300,000	354	+ 21.6%	+ 22.5%	5.1	+ 21.4%	+ 13.6%	86	+ 2.4%	+ 3.6%
\$300,001 and Above	195	+ 54.8%	+ 33.6%	3.0	+ 42.9%	+ 16.5%	76	- 6.2%	+ 8.6%
Total	1,496	+ 14.8%	- 1.2%	5.4	+ 22.7%	+ 2.4%	352	- 19.1%	- 6.4%

Showings

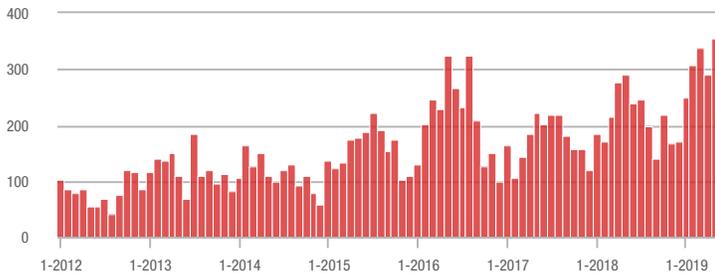
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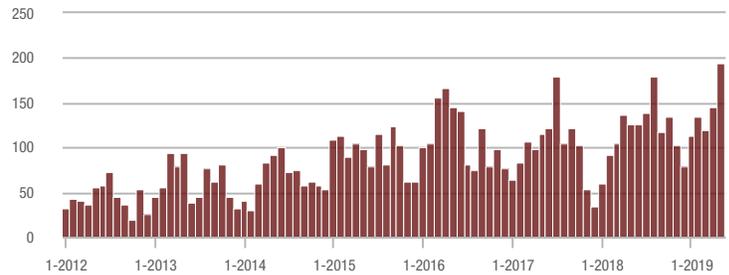
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\$200,001 to \$300,000

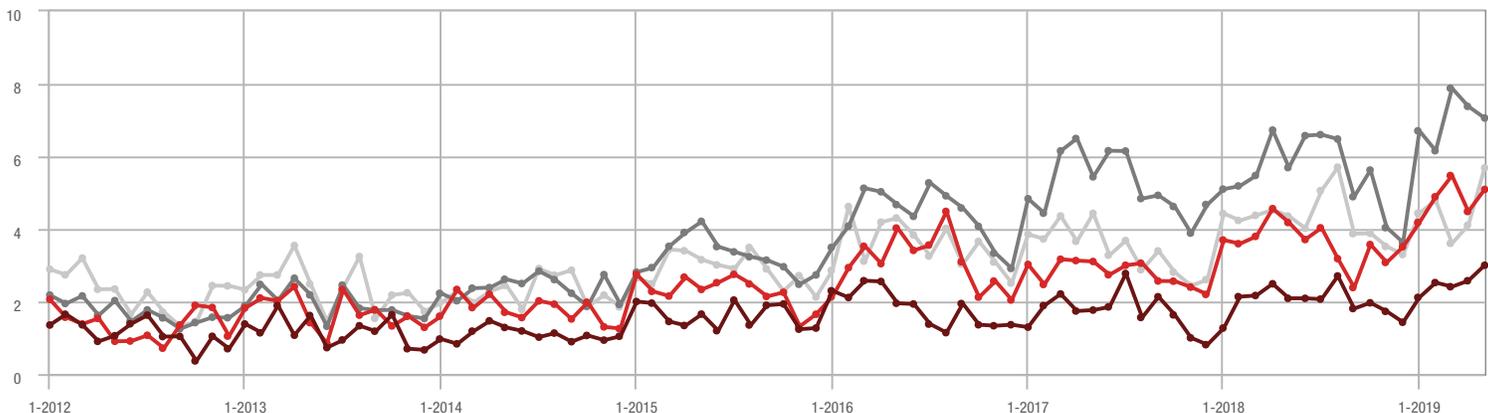


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

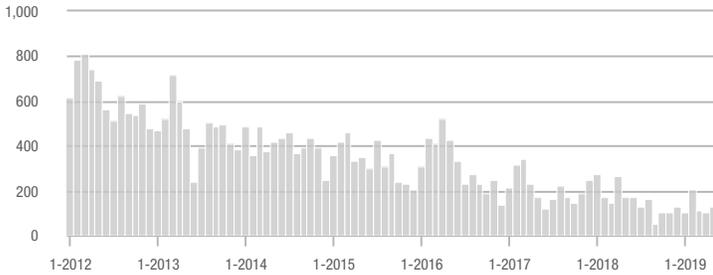


Union County, NC

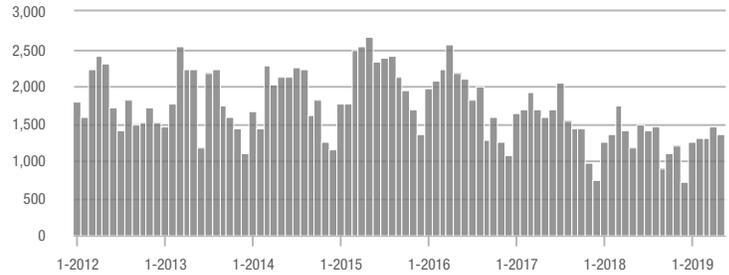
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	125	- 25.6%	+ 19.0%	3.4	+ 6.3%	+ 38.6%	71	- 40.8%	- 2.7%
\$100,001 to \$200,000	1,360	+ 14.3%	- 6.5%	9.8	+ 38.0%	- 12.2%	176	- 17.0%	+ 1.7%
\$200,001 to \$300,000	2,203	+ 5.6%	- 7.6%	8.2	+ 3.8%	- 6.7%	307	- 4.4%	- 3.2%
\$300,001 and Above	5,363	+ 0.2%	+ 0.9%	7.3	+ 7.4%	- 2.9%	816	- 14.9%	+ 0.1%
Total	9,051	+ 2.9%	- 2.3%	7.7	+ 11.6%	- 5.0%	1,370	- 15.0%	- 0.6%

Showings

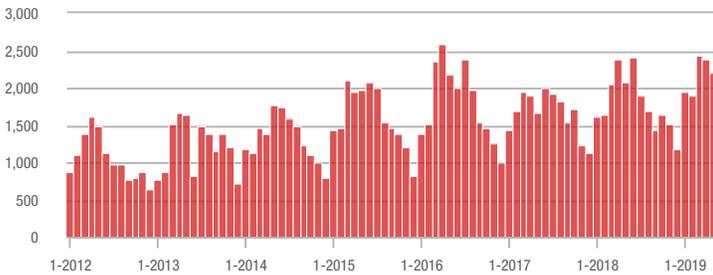
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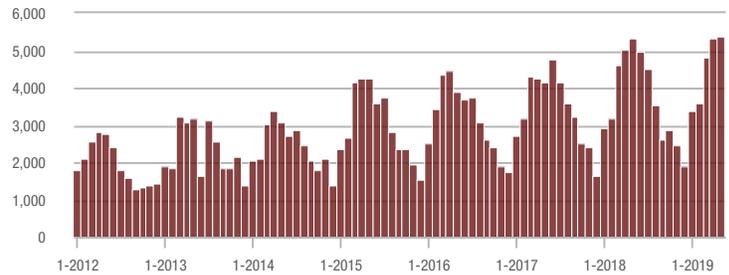
\$100,001 to \$200,000



\$200,001 to \$300,000

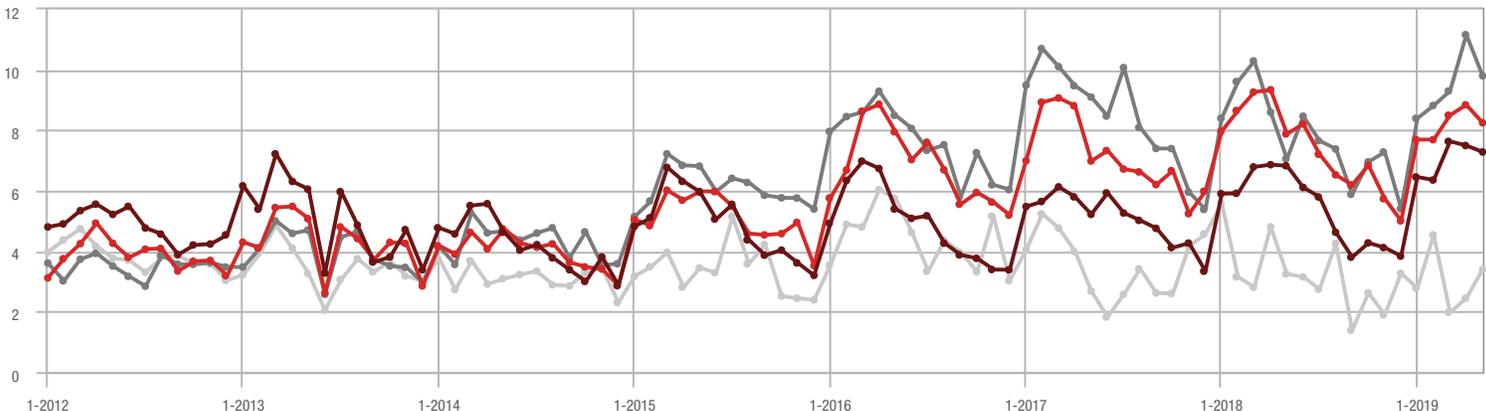


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

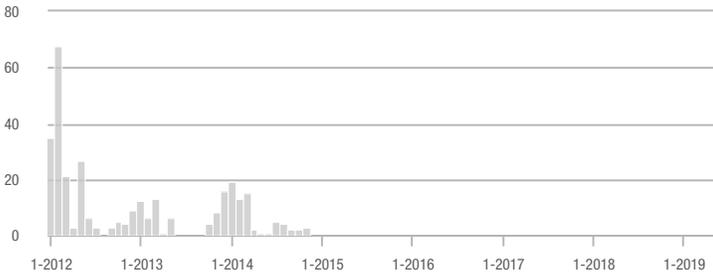


Uptown Charlotte

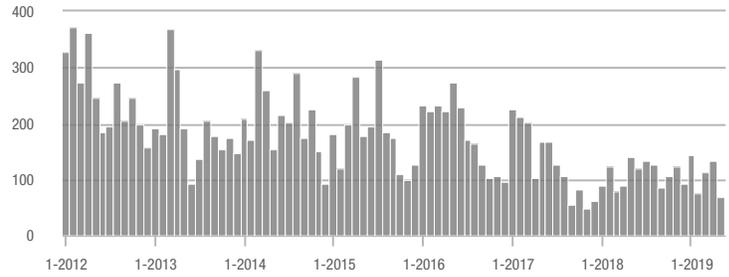
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	67	- 52.1%	- 50.4%	6.1	- 47.9%	- 50.4%	11	- 8.3%	0.0%
\$200,001 to \$300,000	329	- 9.6%	+ 15.4%	9.1	+ 9.6%	+ 23.9%	37	- 15.9%	- 7.5%
\$300,001 and Above	471	+ 4.4%	+ 8.8%	8.3	+ 27.7%	+ 20.9%	59	- 19.2%	- 10.6%
Total	867	- 9.2%	+ 1.6%	8.3	+ 9.2%	+ 10.2%	107	- 17.1%	- 8.5%

Showings

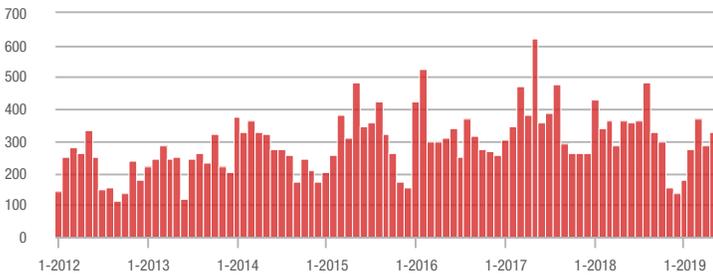
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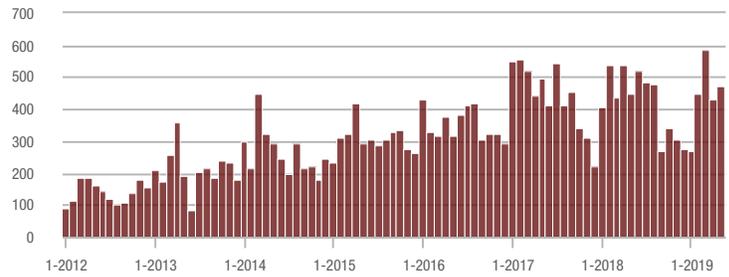
\$100,001 to \$200,000



\$200,001 to \$300,000

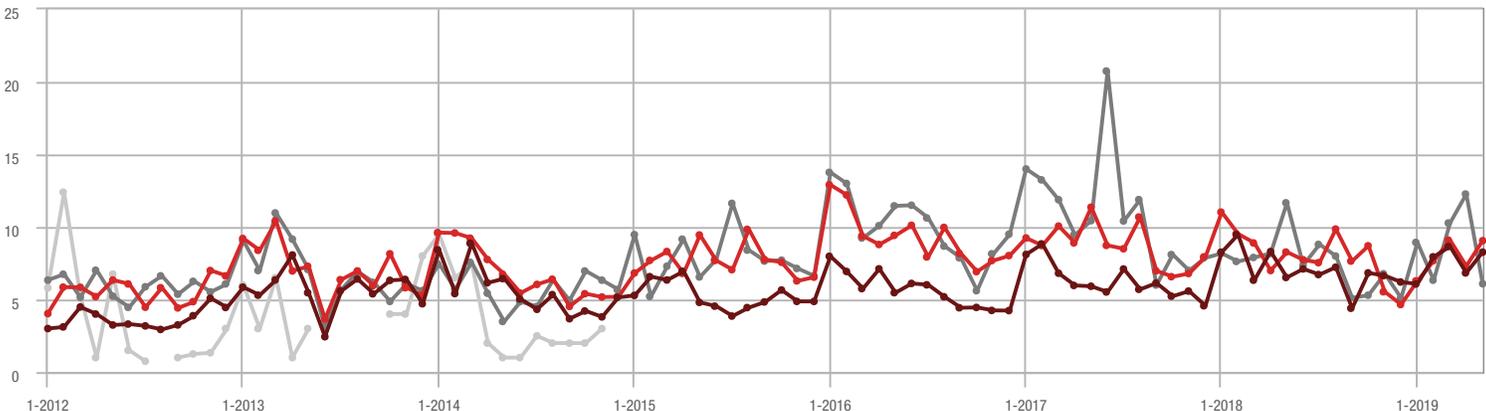


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

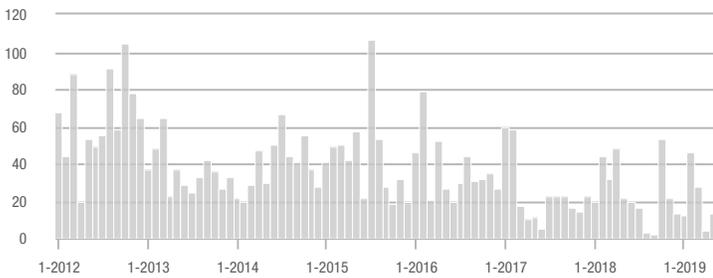


Waxhaw, NC

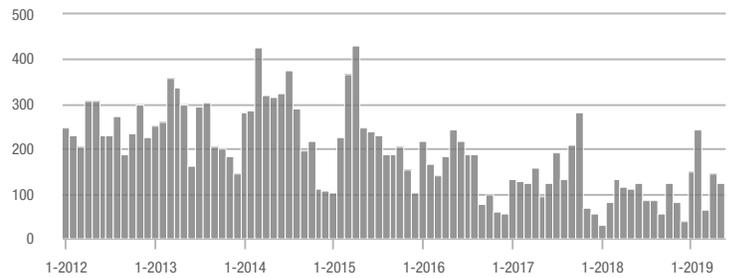
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 40.9%	+ 225.0%	1.2	- 29.4%	+ 511.1%	18	- 43.8%	- 10.0%
\$100,001 to \$200,000	123	+ 10.8%	- 14.6%	5.5	+ 41.0%	- 14.7%	36	- 7.7%	- 7.7%
\$200,001 to \$300,000	342	+ 10.0%	- 31.5%	7.9	+ 11.3%	- 15.6%	64	- 13.5%	- 16.9%
\$300,001 and Above	2,728	+ 4.0%	+ 0.9%	7.7	+ 16.7%	- 7.2%	391	- 18.0%	+ 4.8%
Total	3,206	+ 4.5%	- 4.4%	7.5	+ 17.2%	- 8.1%	509	- 18.2%	0.0%

Showings

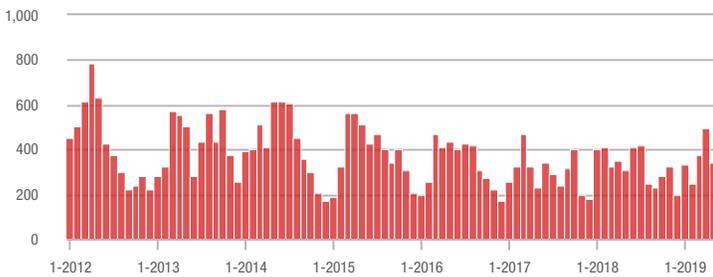
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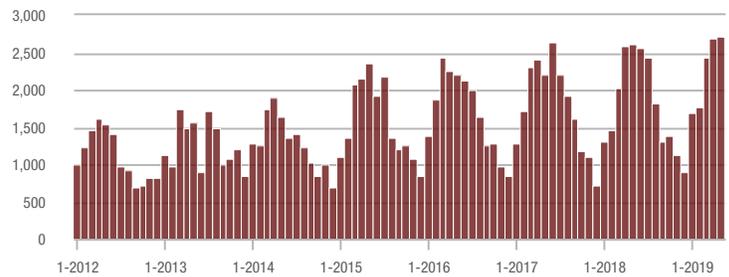
\$100,001 to \$200,000



\$200,001 to \$300,000

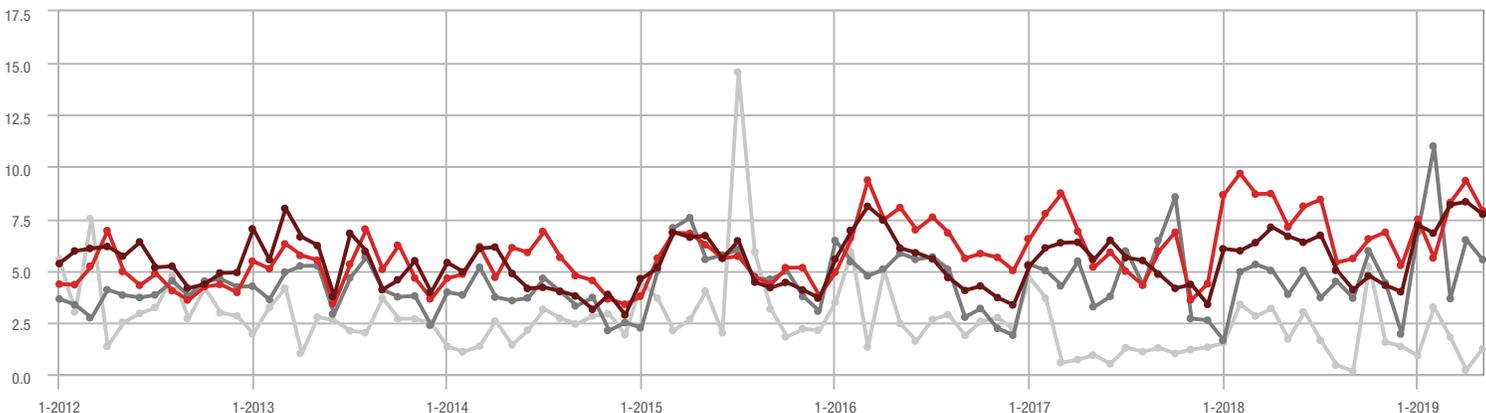


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

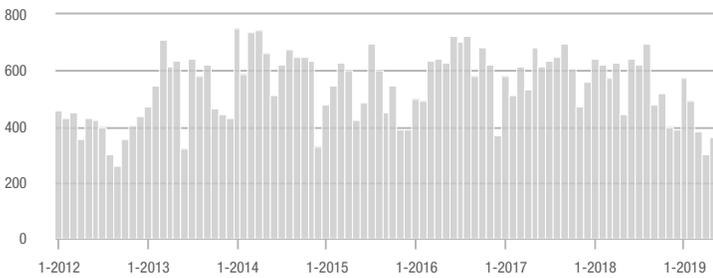


York County, SC

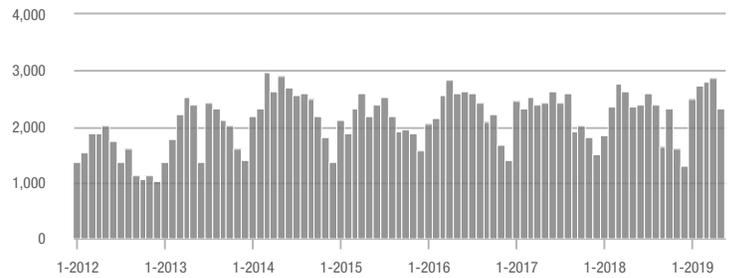
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change	May 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	359	- 19.5%	+ 19.7%	5.0	+ 35.1%	+ 21.2%	130	- 41.4%	- 7.8%
\$100,001 to \$200,000	2,335	- 0.4%	- 18.9%	10.4	- 1.9%	- 22.2%	248	- 3.5%	+ 1.6%
\$200,001 to \$300,000	3,430	+ 23.8%	+ 15.7%	8.7	0.0%	+ 9.7%	442	+ 18.8%	+ 1.1%
\$300,001 and Above	4,393	+ 26.6%	+ 4.2%	6.5	+ 12.1%	- 1.5%	754	+ 3.0%	+ 2.7%
Total	10,517	+ 16.5%	+ 1.5%	7.7	+ 6.9%	- 3.7%	1,574	- 0.6%	+ 1.2%

Showings

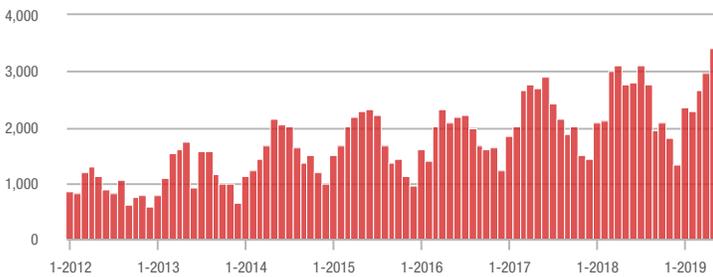
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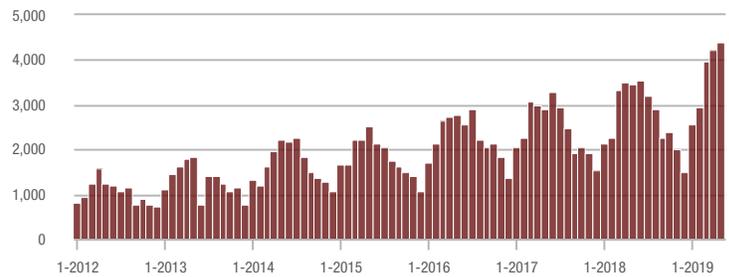
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

