Local Market Update for October 2026

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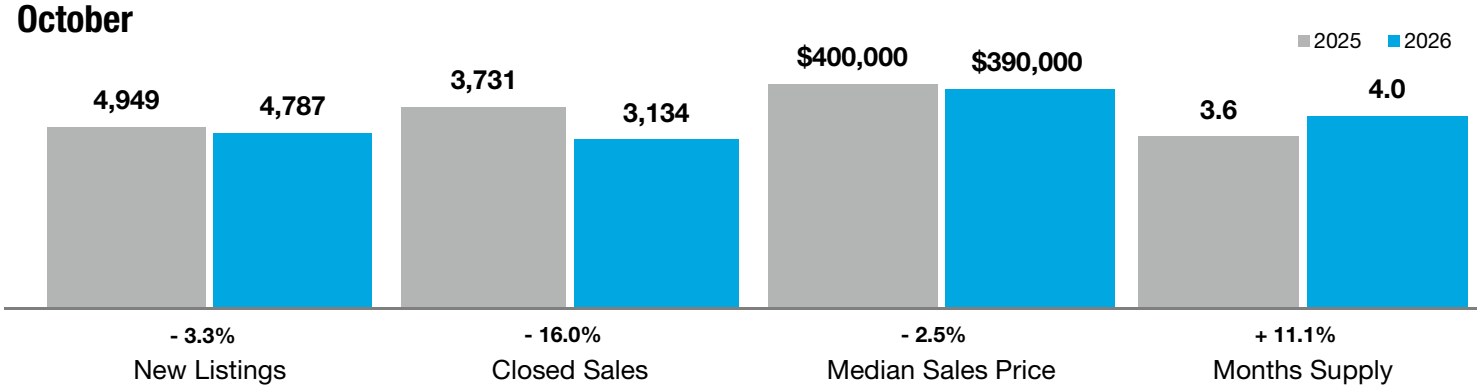
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	4,949	**4,787**	- 3.3%	52,961	**53,557**	+ 1.1%
Pending Sales	3,449	**3,055**	- 11.4%	37,910	**37,035**	- 2.3%
Closed Sales	3,731	**3,134**	- 16.0%	37,033	**35,970**	- 2.9%
Median Sales Price*	$400,000	**$390,000**	- 2.5%	$399,900	**$400,000**	+ 0.0%
Average Sales Price*	$507,240	**$512,764**	+ 1.1%	$509,293	**$521,115**	+ 2.3%
Percent of Original List Price Received*	95.0%	**94.8%**	- 0.2%	95.9%	**95.6%**	- 0.3%
List to Close	99	**104**	+ 5.1%	94	**100**	+ 6.4%
Days on Market Until Sale	54	**57**	+ 5.6%	50	**55**	+ 10.0%
Cumulative Days on Market Until Sale	61	**65**	+ 6.6%	56	**63**	+ 12.5%
Average List Price	$526,109	**$553,570**	+ 5.2%	$534,816	**$548,960**	+ 2.6%
Inventory of Homes for Sale	12,863	**14,096**	+ 9.6%	--	**--**	--
Months Supply of Inventory	3.6	**4.0**	+ 11.1%	--	**--**	--

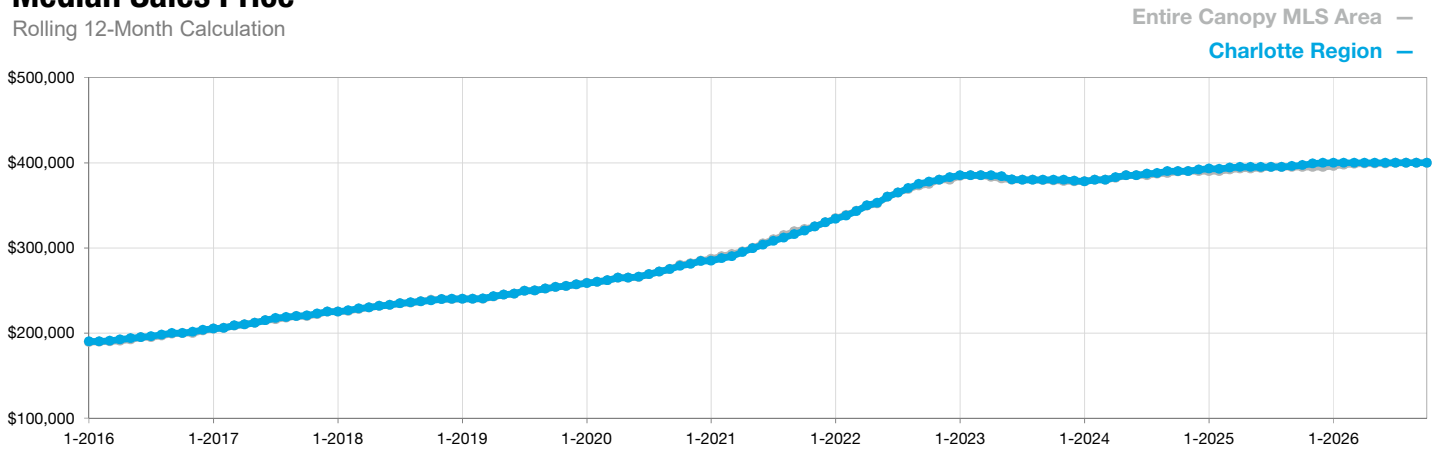
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October



Median Sales Price

Rolling 12-Month Calculation



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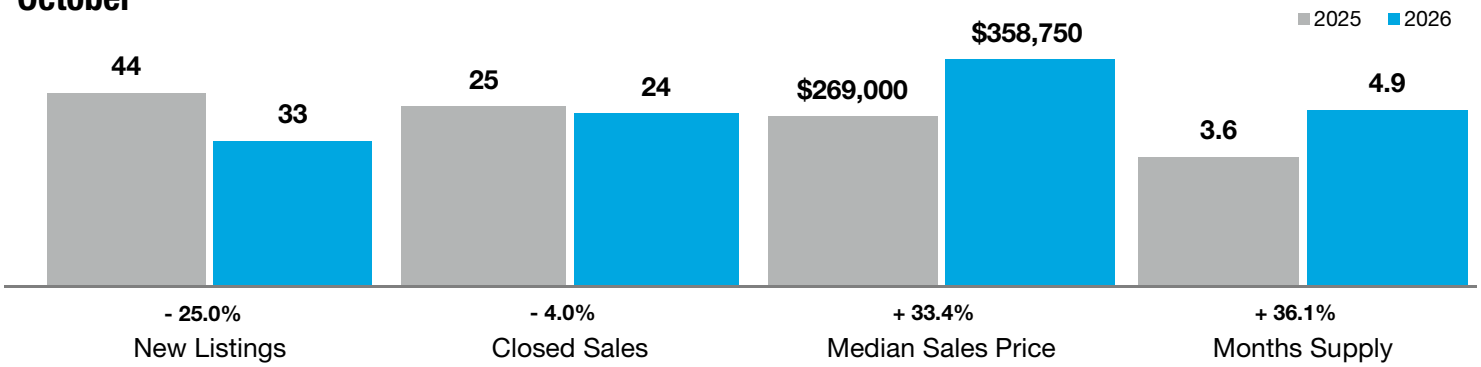
Alexander County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	44	**33**	- 25.0%	317	**326**	+ 2.8%
Pending Sales	35	**15**	- 57.1%	251	**220**	- 12.4%
Closed Sales	25	**24**	- 4.0%	237	**219**	- 7.6%
Median Sales Price*	$269,000	**$358,750**	+ 33.4%	$285,000	**$320,000**	+ 12.3%
Average Sales Price*	$354,116	**$419,915**	+ 18.6%	$362,889	**$382,635**	+ 5.4%
Percent of Original List Price Received*	89.2%	**93.7%**	+ 5.0%	94.8%	**94.8%**	0.0%
List to Close	126	**83**	- 34.1%	101	**94**	- 6.9%
Days on Market Until Sale	75	**43**	- 42.7%	56	**49**	- 12.5%
Cumulative Days on Market Until Sale	80	**45**	- 43.8%	65	**55**	- 15.4%
Average List Price	$468,020	**$492,518**	+ 5.2%	$404,208	**$434,386**	+ 7.5%
Inventory of Homes for Sale	84	**106**	+ 26.2%	--	**--**	--
Months Supply of Inventory	3.6	**4.9**	+ 36.1%	--	**--**	--

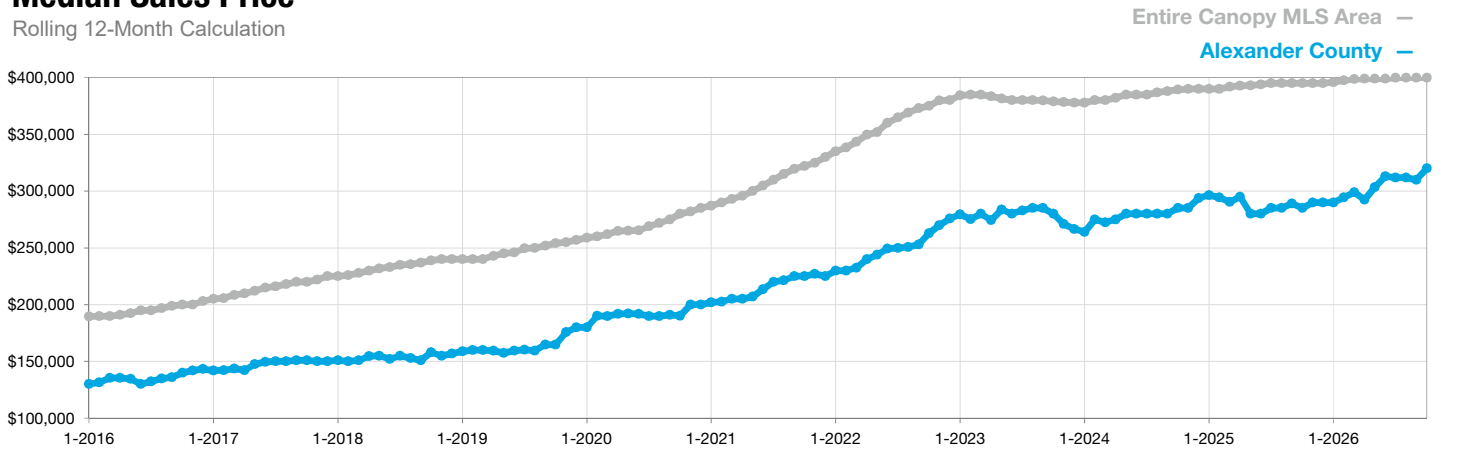
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October



Median Sales Price

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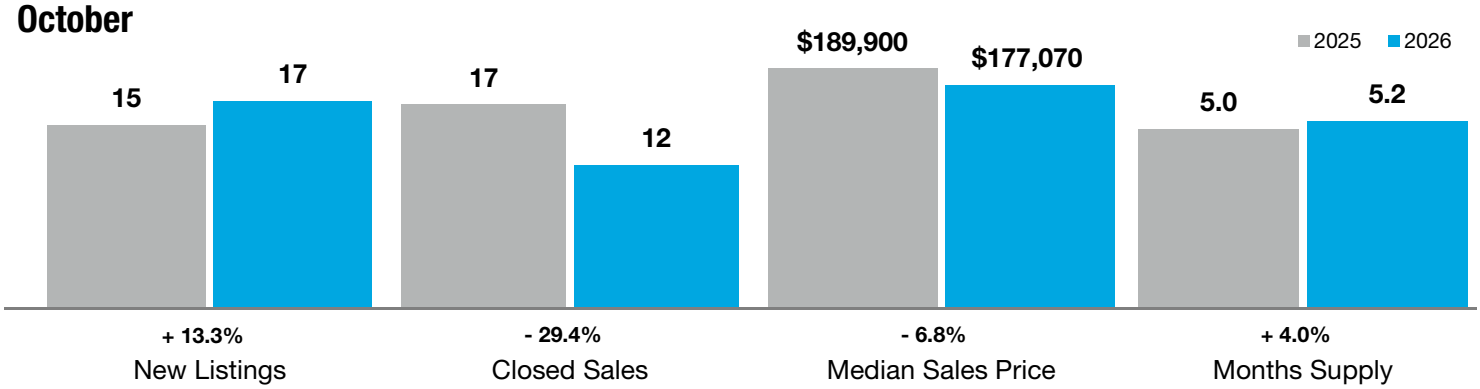
Anson County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	15	**17**	+ 13.3%	206	**205**	- 0.5%
Pending Sales	8	**12**	+ 50.0%	142	**127**	- 10.6%
Closed Sales	17	**12**	- 29.4%	134	**124**	- 7.5%
Median Sales Price*	$189,900	**$177,070**	- 6.8%	$199,900	**$198,950**	- 0.5%
Average Sales Price*	$205,700	**$209,764**	+ 2.0%	$246,685	**$219,767**	- 10.9%
Percent of Original List Price Received*	95.5%	**84.4%**	- 11.6%	91.7%	**91.9%**	+ 0.2%
List to Close	112	**143**	+ 27.7%	120	**118**	- 1.7%
Days on Market Until Sale	44	**98**	+ 122.7%	66	**62**	- 6.1%
Cumulative Days on Market Until Sale	46	**113**	+ 145.7%	74	**73**	- 1.4%
Average List Price	$312,229	**$242,241**	- 22.4%	$255,171	**$243,829**	- 4.4%
Inventory of Homes for Sale	66	**62**	- 6.1%	--	**--**	--
Months Supply of Inventory	5.0	**5.2**	+ 4.0%	--	**--**	--

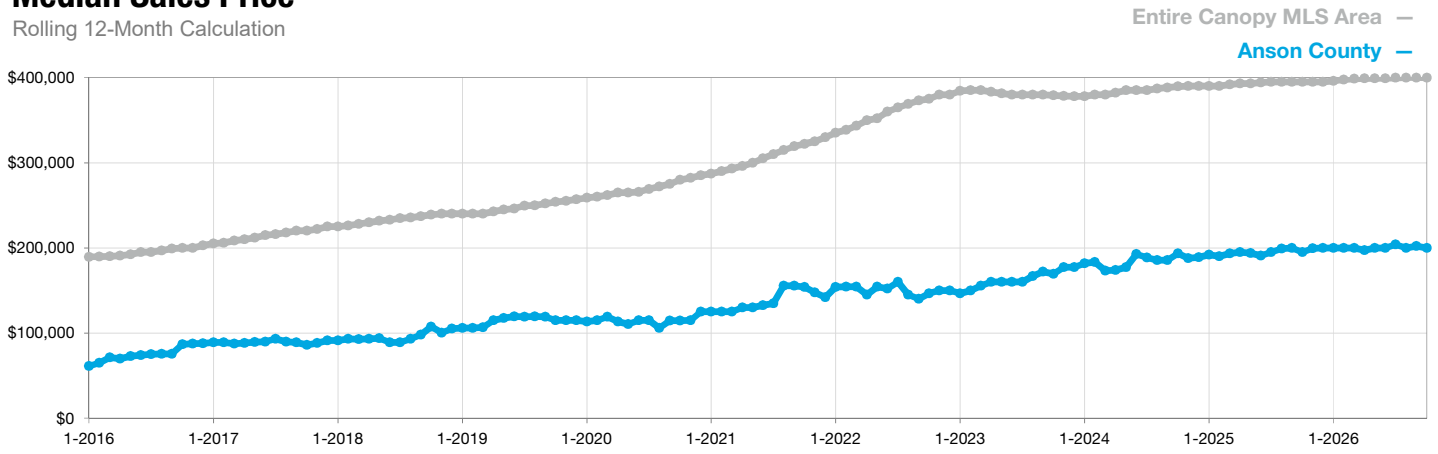
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October



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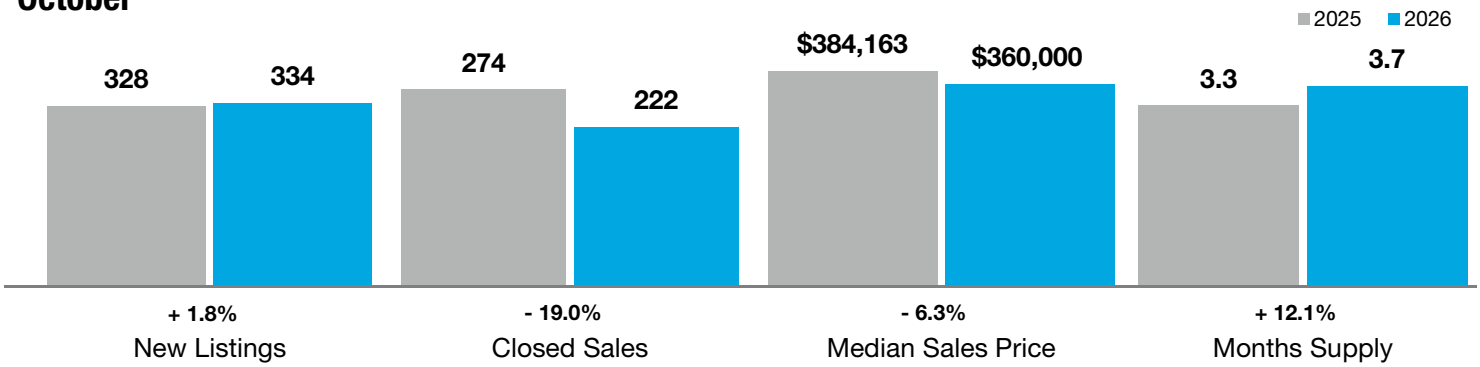
Cabarrus County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	328	**334**	+ 1.8%	3,492	**3,417**	- 2.1%
Pending Sales	219	**186**	- 15.1%	2,576	**2,446**	- 5.0%
Closed Sales	274	**222**	- 19.0%	2,530	**2,380**	- 5.9%
Median Sales Price*	$384,163	**$360,000**	- 6.3%	$385,000	**$375,050**	- 2.6%
Average Sales Price*	$449,742	**$422,963**	- 6.0%	$436,176	**$436,740**	+ 0.1%
Percent of Original List Price Received*	94.9%	**95.3%**	+ 0.4%	95.5%	**95.4%**	- 0.1%
List to Close	95	**102**	+ 7.4%	93	**98**	+ 5.4%
Days on Market Until Sale	48	**58**	+ 20.8%	50	**54**	+ 8.0%
Cumulative Days on Market Until Sale	53	**66**	+ 24.5%	55	**64**	+ 16.4%
Average List Price	$425,949	**$429,403**	+ 0.8%	$457,509	**$457,717**	+ 0.0%
Inventory of Homes for Sale	822	**860**	+ 4.6%	--	**--**	--
Months Supply of Inventory	3.3	**3.7**	+ 12.1%	--	**--**	--

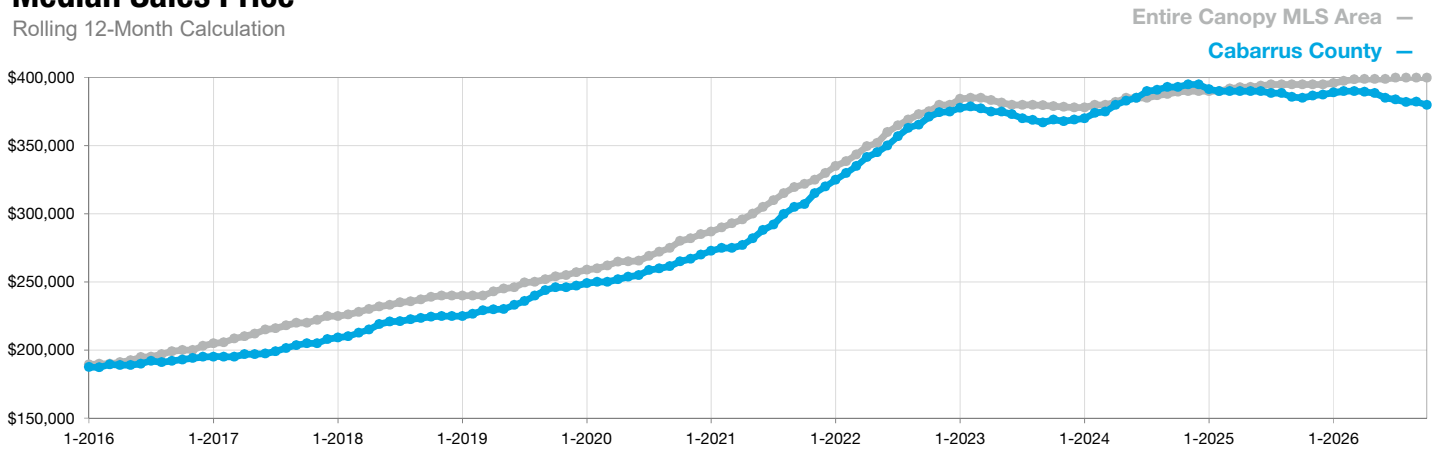
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October



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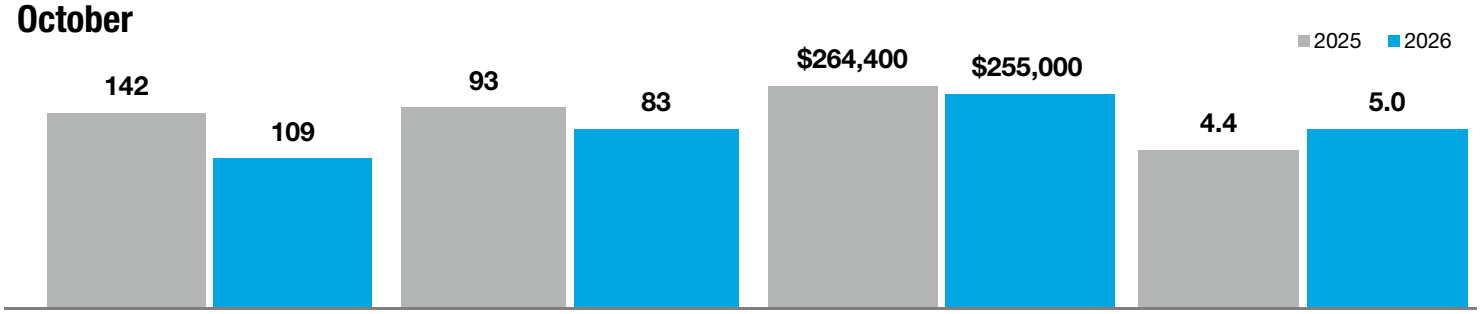
Cleveland County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	142	**109**	- 23.2%	1,280	**1,388**	+ 8.4%
Pending Sales	79	**88**	+ 11.4%	903	**910**	+ 0.8%
Closed Sales	93	**83**	- 10.8%	877	**862**	- 1.7%
Median Sales Price*	$264,400	**$255,000**	- 3.6%	$264,900	**$264,900**	0.0%
Average Sales Price*	$267,618	**$334,737**	+ 25.1%	$289,632	**$295,661**	+ 2.1%
Percent of Original List Price Received*	92.3%	**91.3%**	- 1.1%	93.4%	**93.5%**	+ 0.1%
List to Close	111	**121**	+ 9.0%	111	**110**	- 0.9%
Days on Market Until Sale	67	**68**	+ 1.5%	66	**66**	0.0%
Cumulative Days on Market Until Sale	76	**83**	+ 9.2%	80	**79**	- 1.3%
Average List Price	$310,679	**$349,924**	+ 12.6%	$310,703	**$313,713**	+ 1.0%
Inventory of Homes for Sale	371	**425**	+ 14.6%	--	**--**	--
Months Supply of Inventory	4.4	**5.0**	+ 13.6%	--	**--**	--

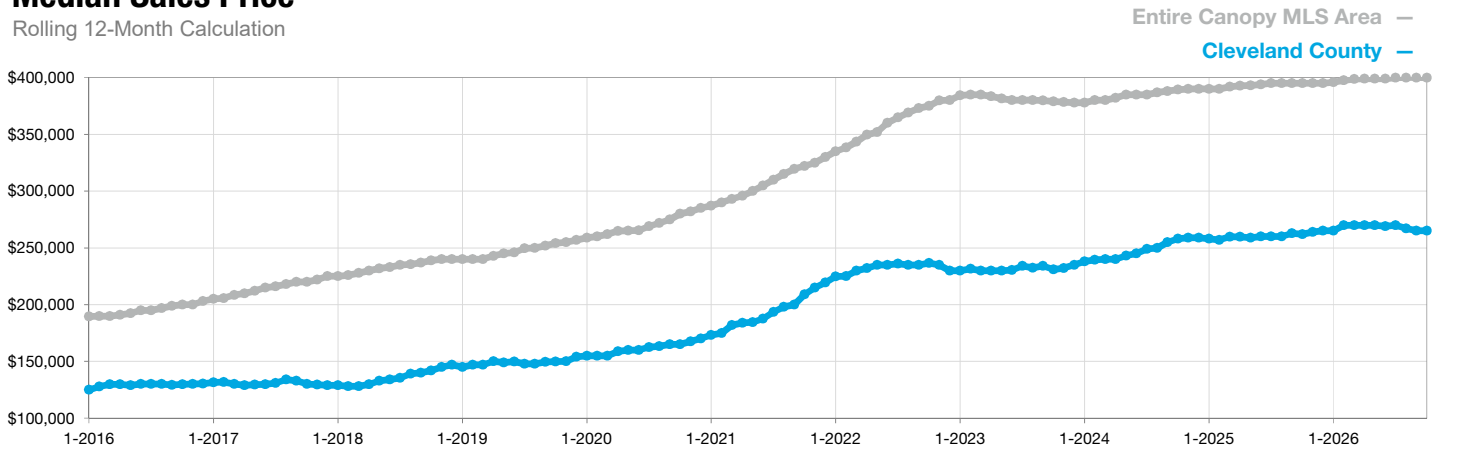
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October



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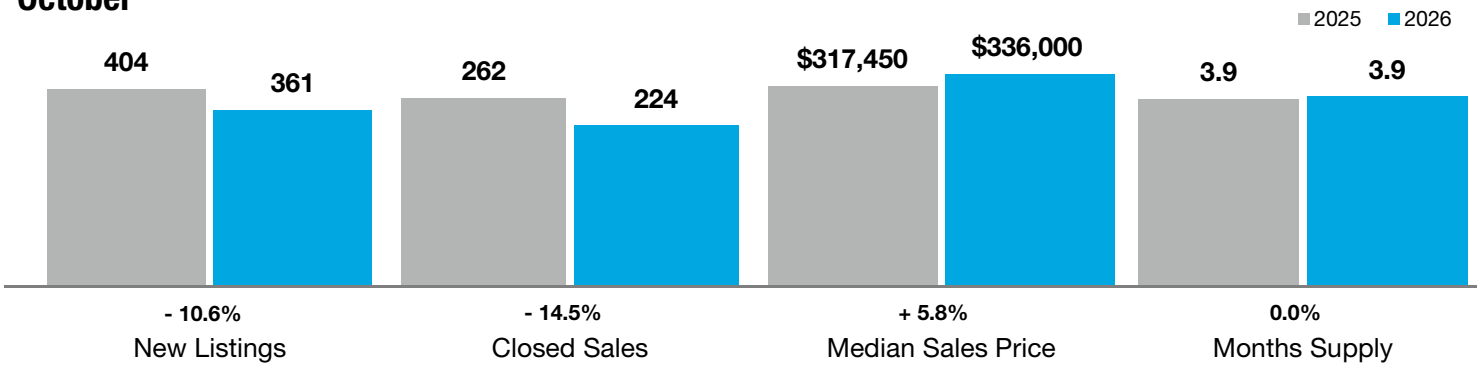
Gaston County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	404	**361**	- 10.6%	4,289	**4,201**	- 2.1%
Pending Sales	273	**266**	- 2.6%	2,985	**2,980**	- 0.2%
Closed Sales	262	**224**	- 14.5%	2,905	**2,898**	- 0.2%
Median Sales Price*	$317,450	**$336,000**	+ 5.8%	$319,997	**$327,200**	+ 2.3%
Average Sales Price*	$356,568	**$379,317**	+ 6.4%	$363,581	**$381,615**	+ 5.0%
Percent of Original List Price Received*	93.5%	**95.2%**	+ 1.8%	95.2%	**95.2%**	0.0%
List to Close	102	**97**	- 4.9%	97	**103**	+ 6.2%
Days on Market Until Sale	59	**55**	- 6.8%	54	**58**	+ 7.4%
Cumulative Days on Market Until Sale	63	**67**	+ 6.3%	60	**67**	+ 11.7%
Average List Price	$362,782	**$416,029**	+ 14.7%	$375,104	**$394,640**	+ 5.2%
Inventory of Homes for Sale	1,119	**1,123**	+ 0.4%	--	**--**	--
Months Supply of Inventory	3.9	**3.9**	0.0%	--	**--**	--

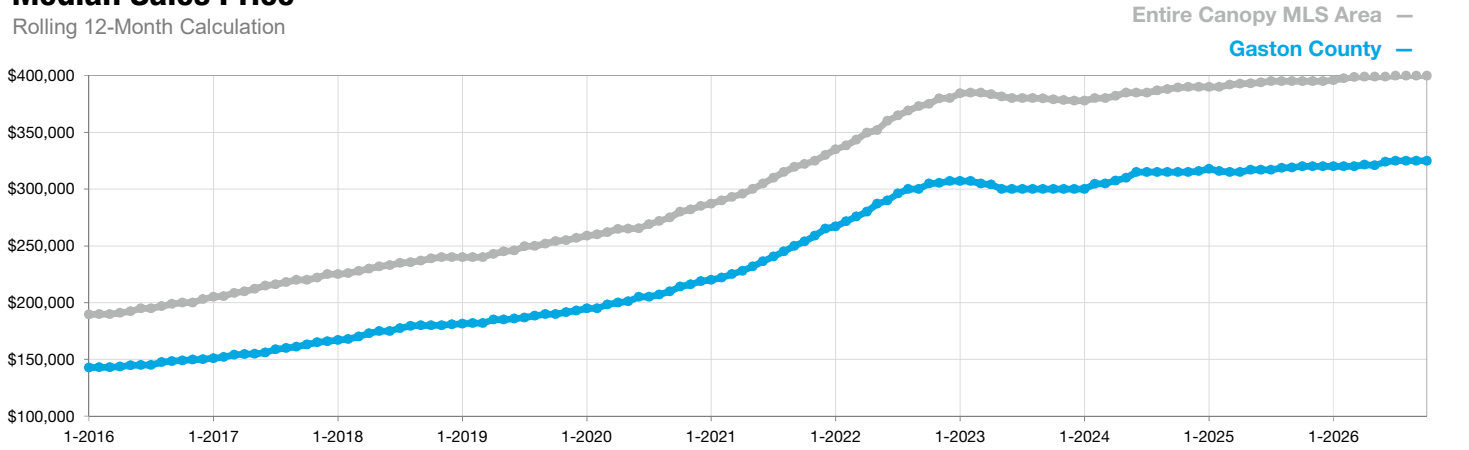
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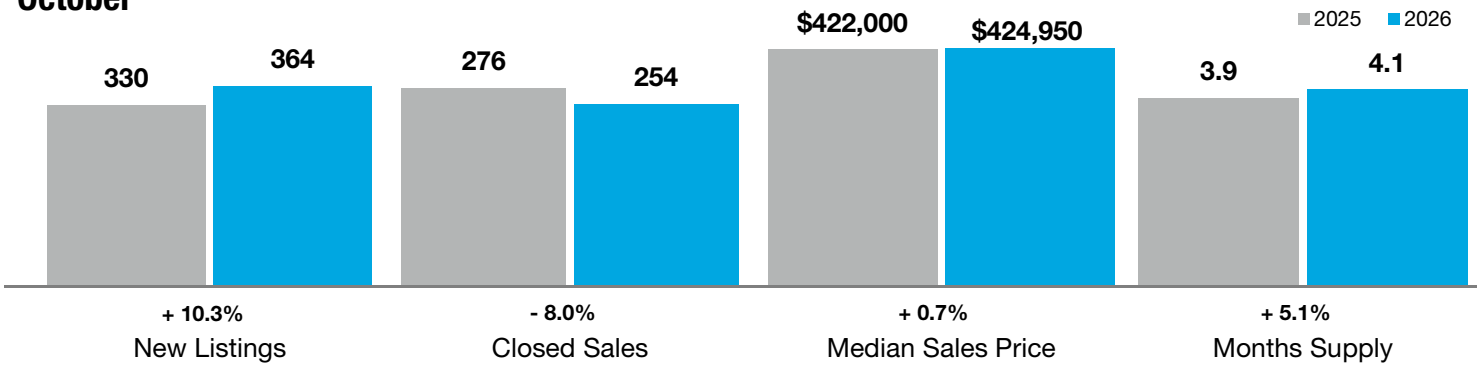
Iredell County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	330	**364**	+ 10.3%	4,070	**3,873**	- 4.8%
Pending Sales	245	**250**	+ 2.0%	2,897	**2,703**	- 6.7%
Closed Sales	276	**254**	- 8.0%	2,874	**2,584**	- 10.1%
Median Sales Price*	$422,000	**$424,950**	+ 0.7%	$397,300	**$400,000**	+ 0.7%
Average Sales Price*	$582,119	**$561,103**	- 3.6%	$544,123	**$574,802**	+ 5.6%
Percent of Original List Price Received*	95.0%	**94.2%**	- 0.8%	95.1%	**94.6%**	- 0.5%
List to Close	98	**117**	+ 19.4%	102	**106**	+ 3.9%
Days on Market Until Sale	55	**66**	+ 20.0%	57	**62**	+ 8.8%
Cumulative Days on Market Until Sale	64	**71**	+ 10.9%	64	**73**	+ 14.1%
Average List Price	$614,421	**$669,817**	+ 9.0%	$614,573	**$634,603**	+ 3.3%
Inventory of Homes for Sale	1,076	**1,054**	- 2.0%	--	**--**	--
Months Supply of Inventory	3.9	**4.1**	+ 5.1%	--	**--**	--

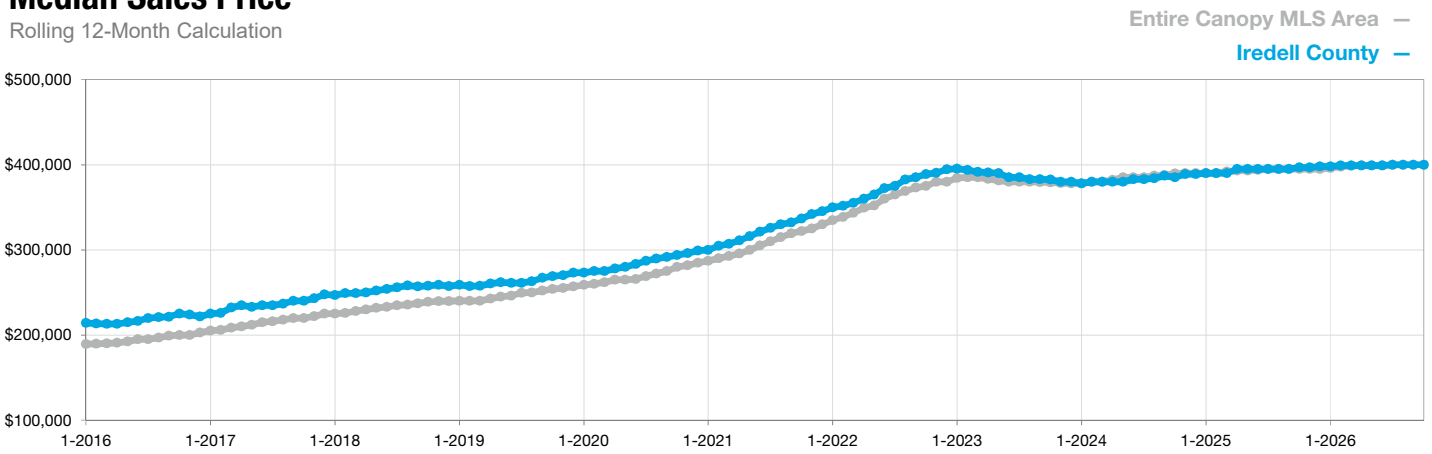
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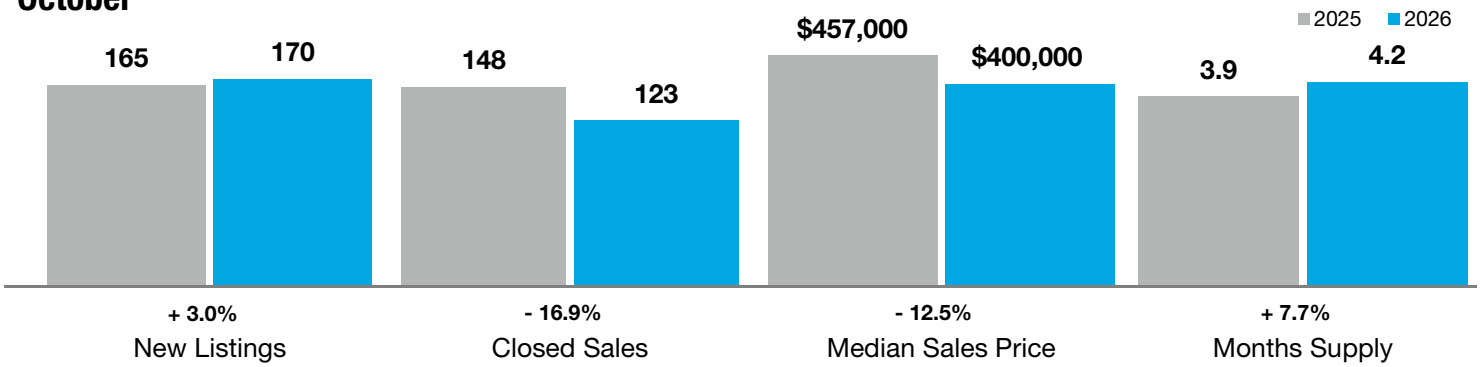
Lincoln County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	165	**170**	+ 3.0%	1,796	**1,788**	- 0.4%
Pending Sales	113	**110**	- 2.7%	1,234	**1,224**	- 0.8%
Closed Sales	148	**123**	- 16.9%	1,221	**1,177**	- 3.6%
Median Sales Price*	$457,000	**$400,000**	- 12.5%	$420,000	**$421,000**	+ 0.2%
Average Sales Price*	$548,967	**$468,839**	- 14.6%	$511,456	**$537,476**	+ 5.1%
Percent of Original List Price Received*	94.6%	**94.8%**	+ 0.2%	95.0%	**94.8%**	- 0.2%
List to Close	109	**100**	- 8.3%	103	**104**	+ 1.0%
Days on Market Until Sale	64	**58**	- 9.4%	59	**61**	+ 3.4%
Cumulative Days on Market Until Sale	62	**69**	+ 11.3%	63	**73**	+ 15.9%
Average List Price	$632,666	**$523,339**	- 17.3%	$578,197	**$591,146**	+ 2.2%
Inventory of Homes for Sale	462	**491**	+ 6.3%	--	**--**	--
Months Supply of Inventory	3.9	**4.2**	+ 7.7%	--	**--**	--

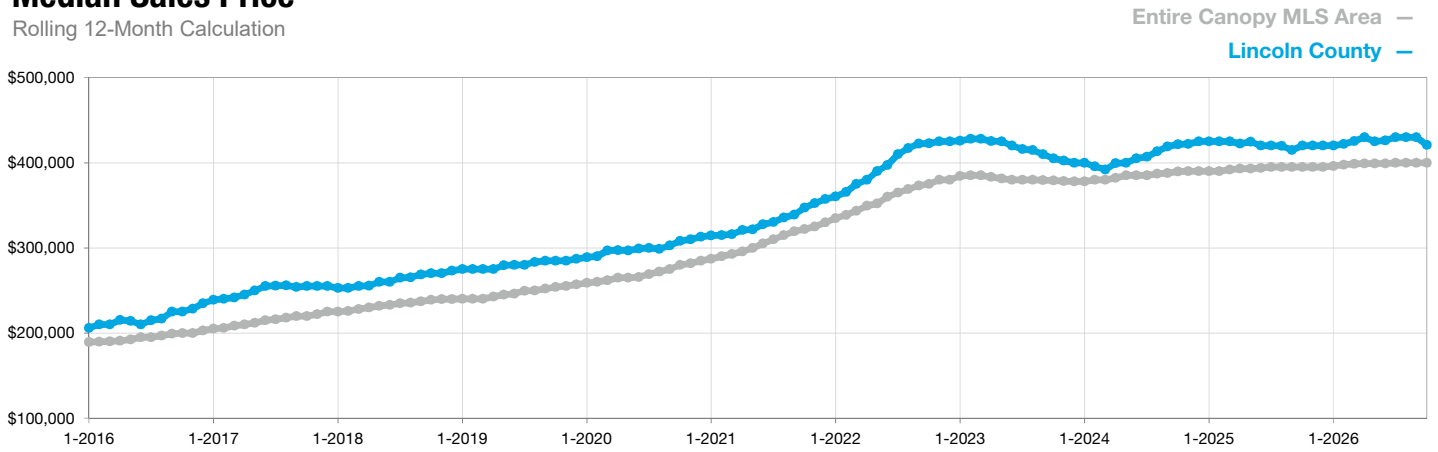
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October



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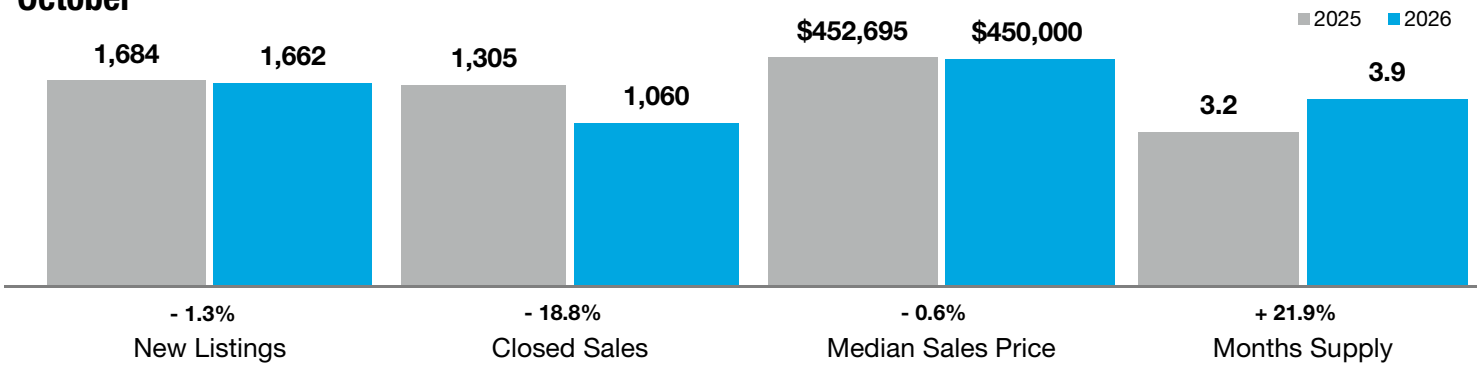
Mecklenburg County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	1,684	**1,662**	- 1.3%	18,586	**19,077**	+ 2.6%
Pending Sales	1,206	**1,001**	- 17.0%	13,495	**12,899**	- 4.4%
Closed Sales	1,305	**1,060**	- 18.8%	13,223	**12,609**	- 4.6%
Median Sales Price*	$452,695	**$450,000**	- 0.6%	$451,995	**$455,000**	+ 0.7%
Average Sales Price*	$602,515	**$620,436**	+ 3.0%	$609,166	**$628,076**	+ 3.1%
Percent of Original List Price Received*	95.8%	**95.1%**	- 0.7%	96.8%	**96.2%**	- 0.6%
List to Close	94	**100**	+ 6.4%	88	**95**	+ 8.0%
Days on Market Until Sale	49	**52**	+ 6.1%	42	**49**	+ 16.7%
Cumulative Days on Market Until Sale	56	**59**	+ 5.4%	48	**56**	+ 16.7%
Average List Price	$631,298	**$679,256**	+ 7.6%	$628,144	**$654,491**	+ 4.2%
Inventory of Homes for Sale	4,116	**4,775**	+ 16.0%	--	**--**	--
Months Supply of Inventory	3.2	**3.9**	+ 21.9%	--	**--**	--

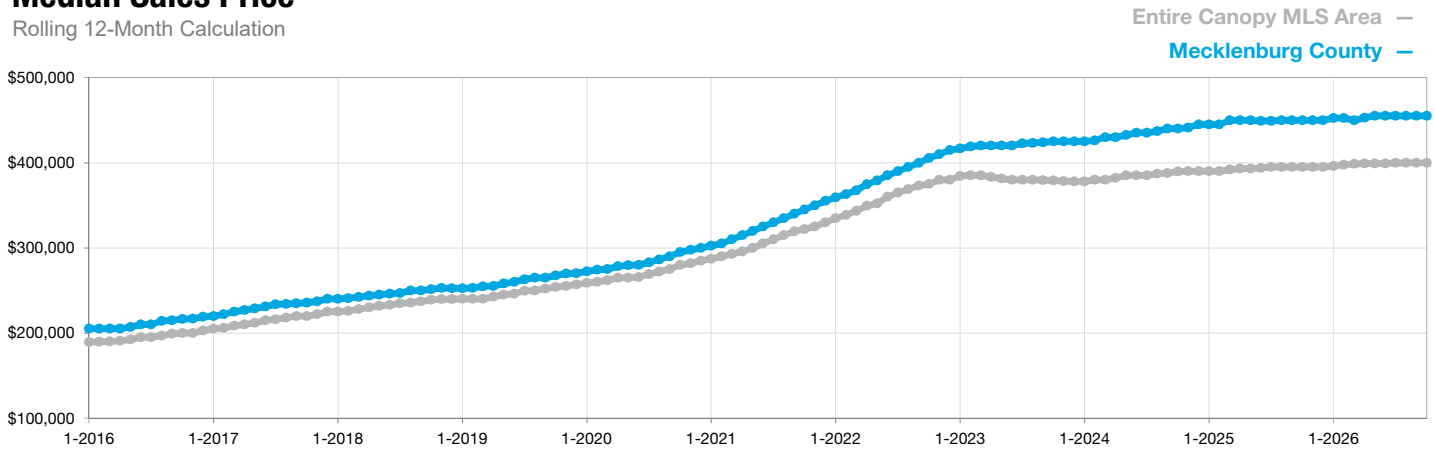
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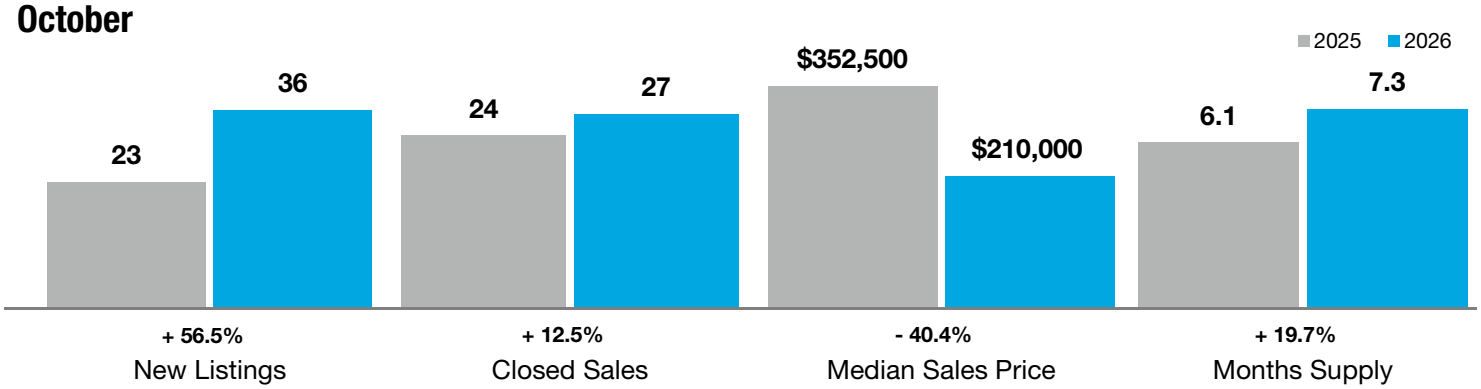
Montgomery County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	23	**36**	+ 56.5%	393	**375**	- 4.6%
Pending Sales	15	**12**	- 20.0%	263	**235**	- 10.6%
Closed Sales	24	**27**	+ 12.5%	256	**237**	- 7.4%
Median Sales Price*	$352,500	**$210,000**	- 40.4%	$225,000	**$198,000**	- 12.0%
Average Sales Price*	$502,475	**$390,596**	- 22.3%	$372,461	**$354,886**	- 4.7%
Percent of Original List Price Received*	89.7%	**91.4%**	+ 1.9%	90.3%	**90.1%**	- 0.2%
List to Close	126	**114**	- 9.5%	123	**140**	+ 13.8%
Days on Market Until Sale	80	**78**	- 2.5%	85	**102**	+ 20.0%
Cumulative Days on Market Until Sale	105	**82**	- 21.9%	100	**116**	+ 16.0%
Average List Price	$290,509	**$515,097**	+ 77.3%	$384,884	**$489,581**	+ 27.2%
Inventory of Homes for Sale	148	**163**	+ 10.1%	--	**--**	--
Months Supply of Inventory	6.1	**7.3**	+ 19.7%	--	**--**	--

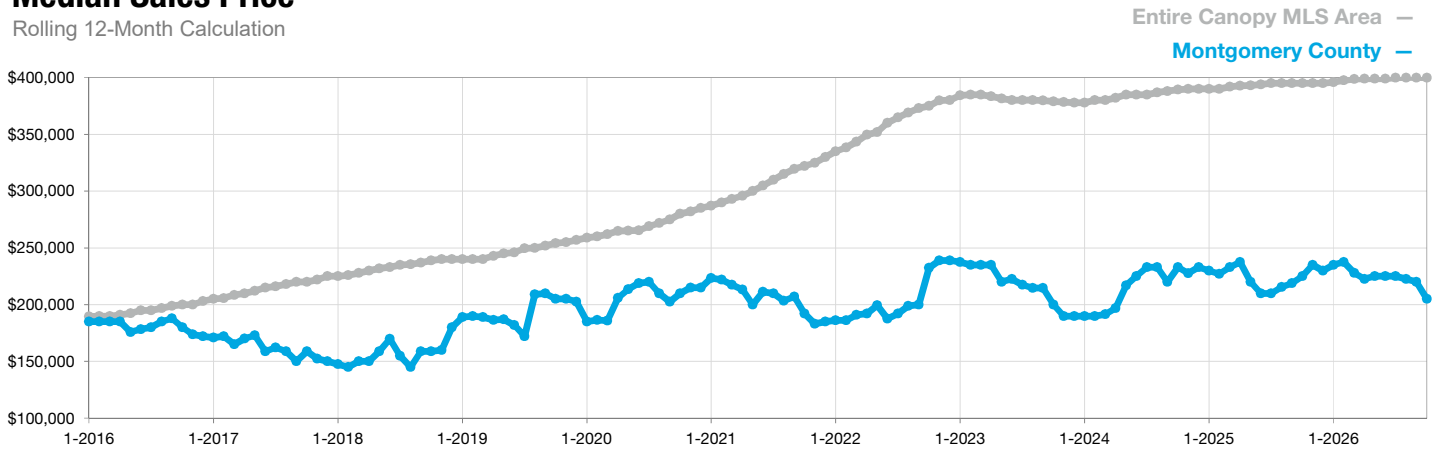
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October



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for October 2026

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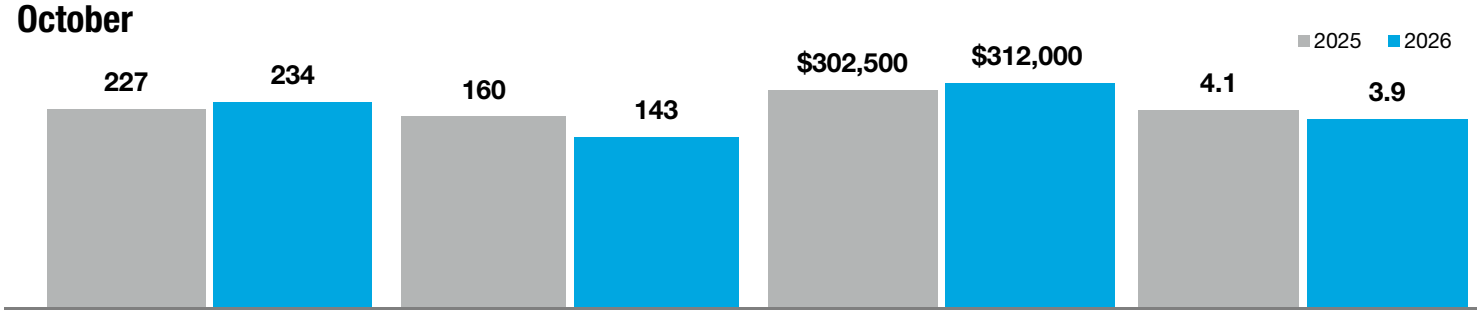
Rowan County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	227	**234**	+ 3.1%	2,209	**2,320**	+ 5.0%
Pending Sales	141	**142**	+ 0.7%	1,564	**1,693**	+ 8.2%
Closed Sales	160	**143**	- 10.6%	1,521	**1,615**	+ 6.2%
Median Sales Price*	$302,500	**$312,000**	+ 3.1%	$290,000	**$312,000**	+ 7.6%
Average Sales Price*	$332,445	**$353,865**	+ 6.4%	$336,988	**$349,377**	+ 3.7%
Percent of Original List Price Received*	94.2%	**95.6%**	+ 1.5%	94.4%	**95.3%**	+ 1.0%
List to Close	93	**93**	0.0%	95	**104**	+ 9.5%
Days on Market Until Sale	51	**47**	- 7.8%	53	**57**	+ 7.5%
Cumulative Days on Market Until Sale	57	**52**	- 8.8%	61	**66**	+ 8.2%
Average List Price	$363,901	**$335,882**	- 7.7%	$360,900	**$360,672**	- 0.1%
Inventory of Homes for Sale	615	**630**	+ 2.4%	--	**--**	--
Months Supply of Inventory	4.1	**3.9**	- 4.9%	--	**--**	--

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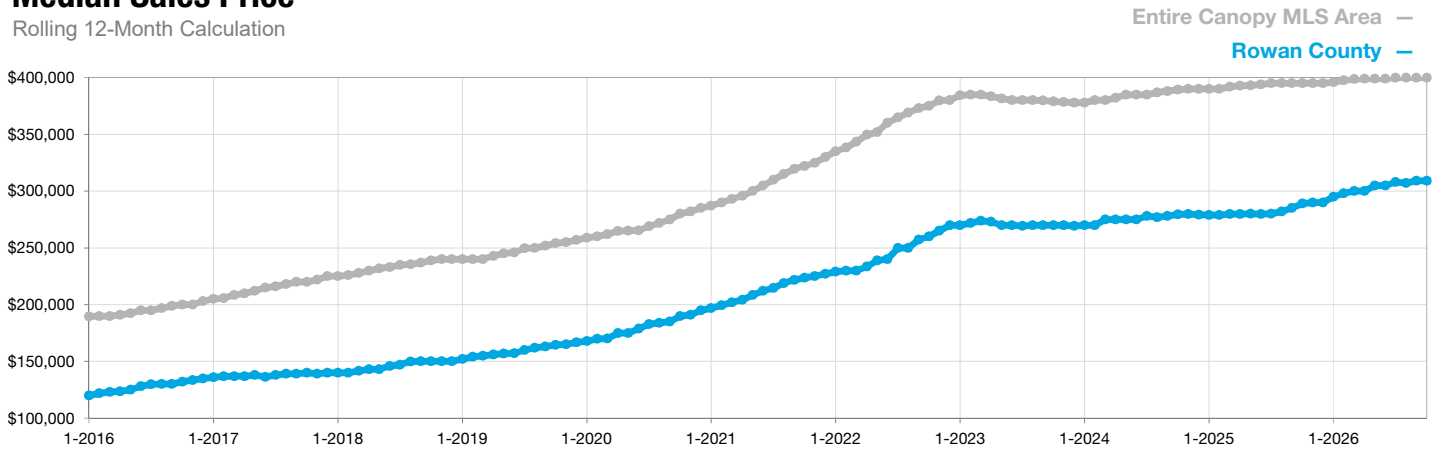
October



+ 3.1% New Listings | **- 10.6%** Closed Sales | **+ 3.1%** Median Sales Price | **- 4.9%** Months Supply

Median Sales Price

Rolling 12-Month Calculation



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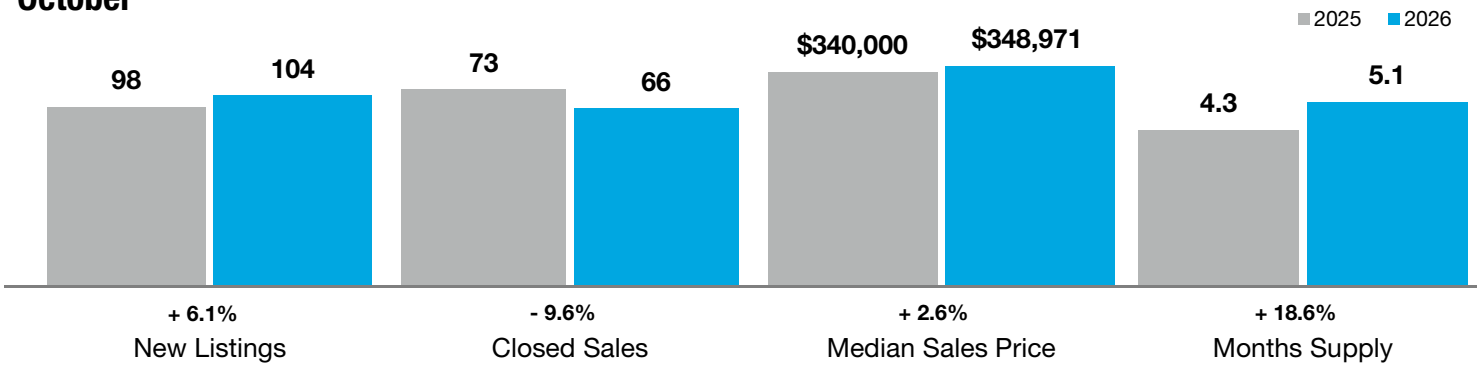
Stanly County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	98	**104**	+ 6.1%	1,014	**1,058**	+ 4.3%
Pending Sales	67	**67**	0.0%	682	**696**	+ 2.1%
Closed Sales	73	**66**	- 9.6%	671	**682**	+ 1.6%
Median Sales Price*	$340,000	**$348,971**	+ 2.6%	$309,950	**$330,000**	+ 6.5%
Average Sales Price*	$403,641	**$448,380**	+ 11.1%	$352,172	**$373,126**	+ 5.9%
Percent of Original List Price Received*	94.3%	**92.4%**	- 2.0%	94.4%	**94.0%**	- 0.4%
List to Close	109	**106**	- 2.8%	94	**111**	+ 18.1%
Days on Market Until Sale	65	**64**	- 1.5%	53	**72**	+ 35.8%
Cumulative Days on Market Until Sale	71	**76**	+ 7.0%	64	**79**	+ 23.4%
Average List Price	$403,533	**$392,542**	- 2.7%	$400,417	**$394,965**	- 1.4%
Inventory of Homes for Sale	287	**337**	+ 17.4%	--	**--**	--
Months Supply of Inventory	4.3	**5.1**	+ 18.6%	--	**--**	--

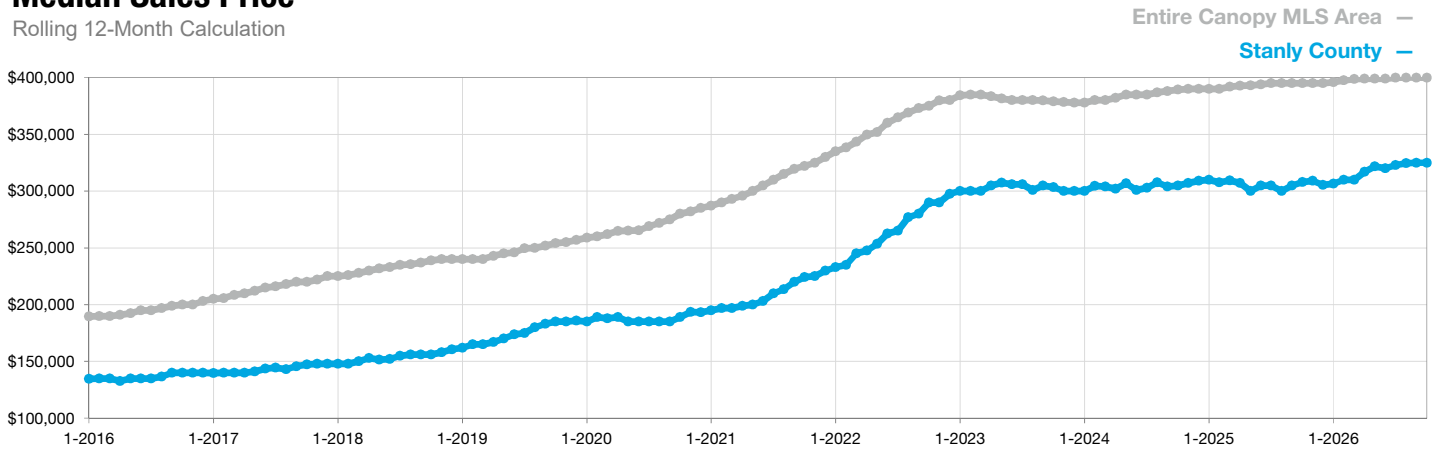
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October



Median Sales Price

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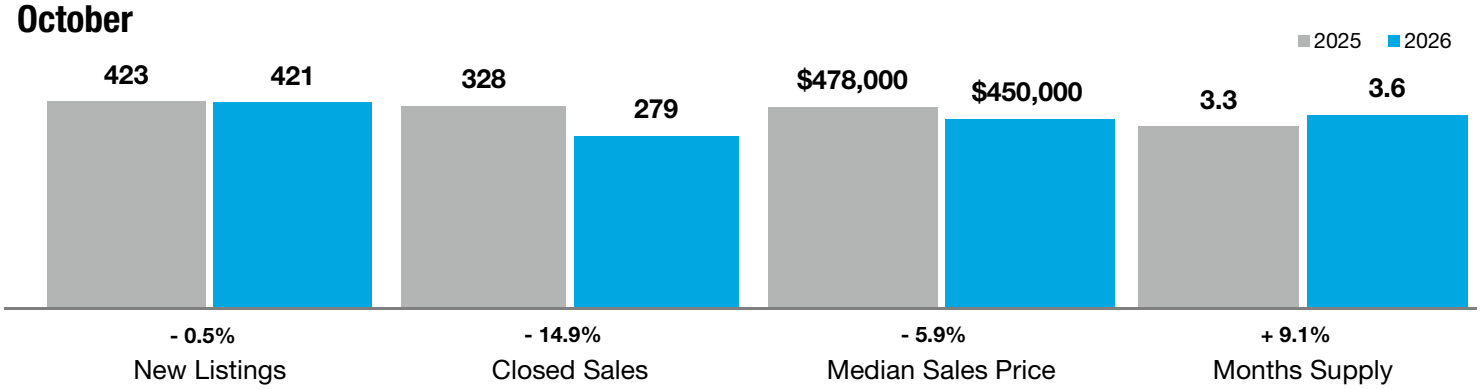
Union County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	423	**421**	- 0.5%	4,378	**4,694**	+ 7.2%
Pending Sales	321	**272**	- 15.3%	3,221	**3,356**	+ 4.2%
Closed Sales	328	**279**	- 14.9%	3,081	**3,321**	+ 7.8%
Median Sales Price*	$478,000	**$450,000**	- 5.9%	$485,000	**$484,900**	- 0.0%
Average Sales Price*	$595,822	**$579,401**	- 2.8%	$621,039	**$608,996**	- 1.9%
Percent of Original List Price Received*	95.8%	**95.5%**	- 0.3%	96.7%	**96.3%**	- 0.4%
List to Close	105	**100**	- 4.8%	99	**100**	+ 1.0%
Days on Market Until Sale	54	**54**	0.0%	51	**52**	+ 2.0%
Cumulative Days on Market Until Sale	58	**65**	+ 12.1%	53	**59**	+ 11.3%
Average List Price	$619,834	**$638,452**	+ 3.0%	$663,058	**$646,015**	- 2.6%
Inventory of Homes for Sale	1,017	**1,150**	+ 13.1%	--	**--**	--
Months Supply of Inventory	3.3	**3.6**	+ 9.1%	--	**--**	--

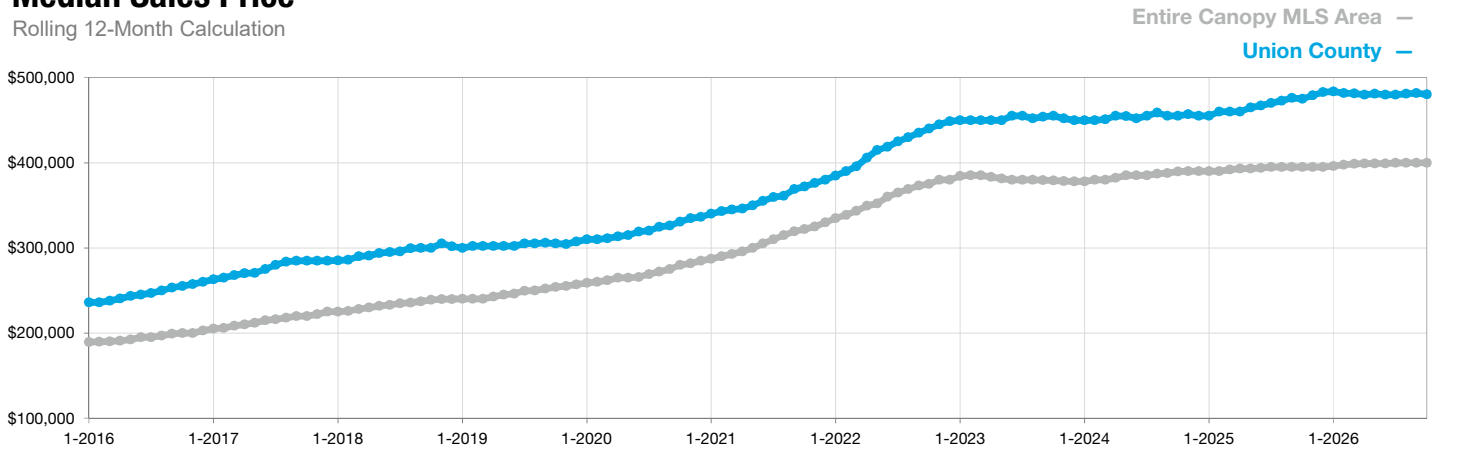
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October



Median Sales Price

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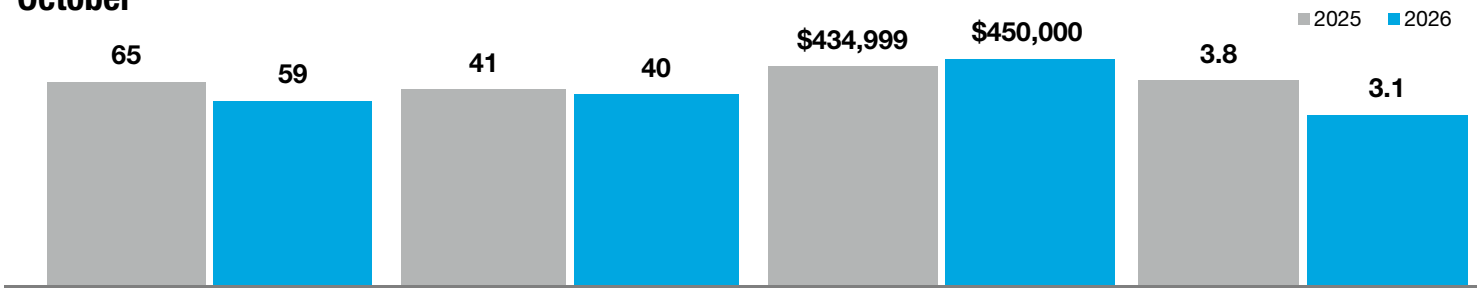
Belmont

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	65	**59**	- 9.2%	655	**766**	+ 16.9%
Pending Sales	42	**43**	+ 2.4%	459	**560**	+ 22.0%
Closed Sales	41	**40**	- 2.4%	443	**552**	+ 24.6%
Median Sales Price*	$434,999	**$450,000**	+ 3.4%	$475,000	**$499,362**	+ 5.1%
Average Sales Price*	$522,251	**$482,844**	- 7.5%	$565,716	**$572,850**	+ 1.3%
Percent of Original List Price Received*	94.7%	**95.2%**	+ 0.5%	96.4%	**95.9%**	- 0.5%
List to Close	101	**95**	- 5.9%	98	**96**	- 2.0%
Days on Market Until Sale	59	**55**	- 6.8%	59	**56**	- 5.1%
Cumulative Days on Market Until Sale	51	**79**	+ 54.9%	50	**58**	+ 16.0%
Average List Price	$551,595	**$673,864**	+ 22.2%	$561,617	**$588,142**	+ 4.7%
Inventory of Homes for Sale	168	**165**	- 1.8%	--	**--**	--
Months Supply of Inventory	3.8	**3.1**	- 18.4%	--	**--**	--

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October



- 9.2% New Listings

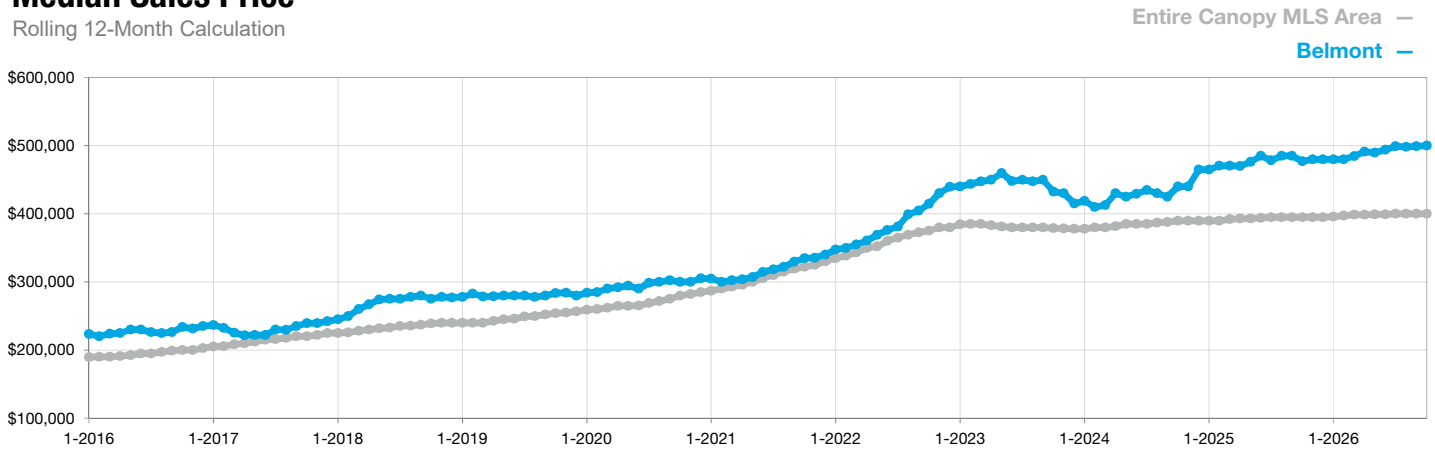
- 2.4% Closed Sales

+ 3.4% Median Sales Price

- 18.4% Months Supply

Median Sales Price

Rolling 12-Month Calculation



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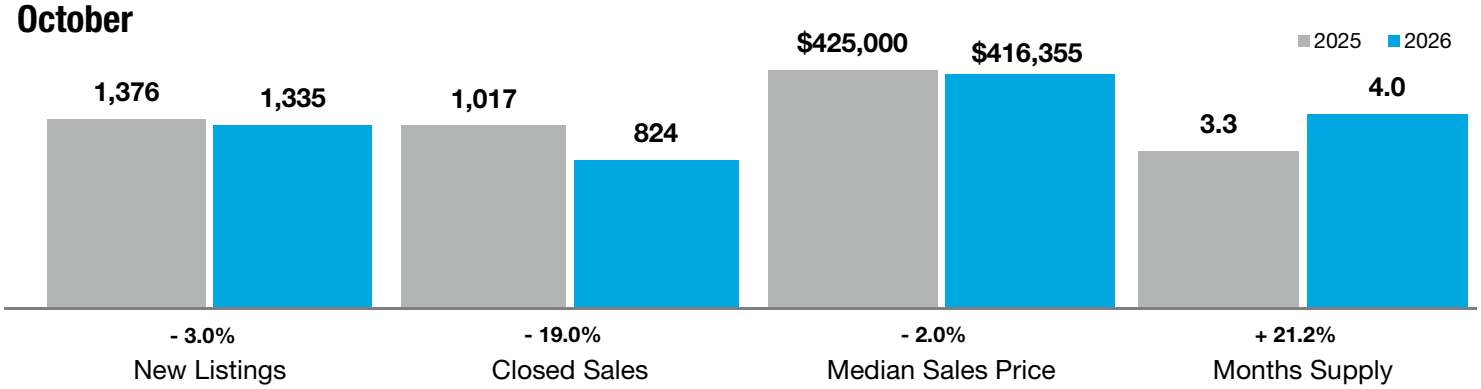
City of Charlotte

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	1,376	**1,335**	- 3.0%	14,910	**15,516**	+ 4.1%
Pending Sales	964	**793**	- 17.7%	10,733	**10,296**	- 4.1%
Closed Sales	1,017	**824**	- 19.0%	10,539	**10,014**	- 5.0%
Median Sales Price*	$425,000	**$416,355**	- 2.0%	$425,000	**$429,000**	+ 0.9%
Average Sales Price*	$581,408	**$586,778**	+ 0.9%	$588,673	**$603,600**	+ 2.5%
Percent of Original List Price Received*	95.7%	**95.1%**	- 0.6%	96.8%	**96.2%**	- 0.6%
List to Close	94	**98**	+ 4.3%	88	**95**	+ 8.0%
Days on Market Until Sale	49	**51**	+ 4.1%	43	**49**	+ 14.0%
Cumulative Days on Market Until Sale	57	**60**	+ 5.3%	48	**57**	+ 18.8%
Average List Price	$603,018	**$595,275**	- 1.3%	$598,443	**$622,318**	+ 4.0%
Inventory of Homes for Sale	3,336	**3,950**	+ 18.4%	--	**--**	--
Months Supply of Inventory	3.3	**4.0**	+ 21.2%	--	**--**	--

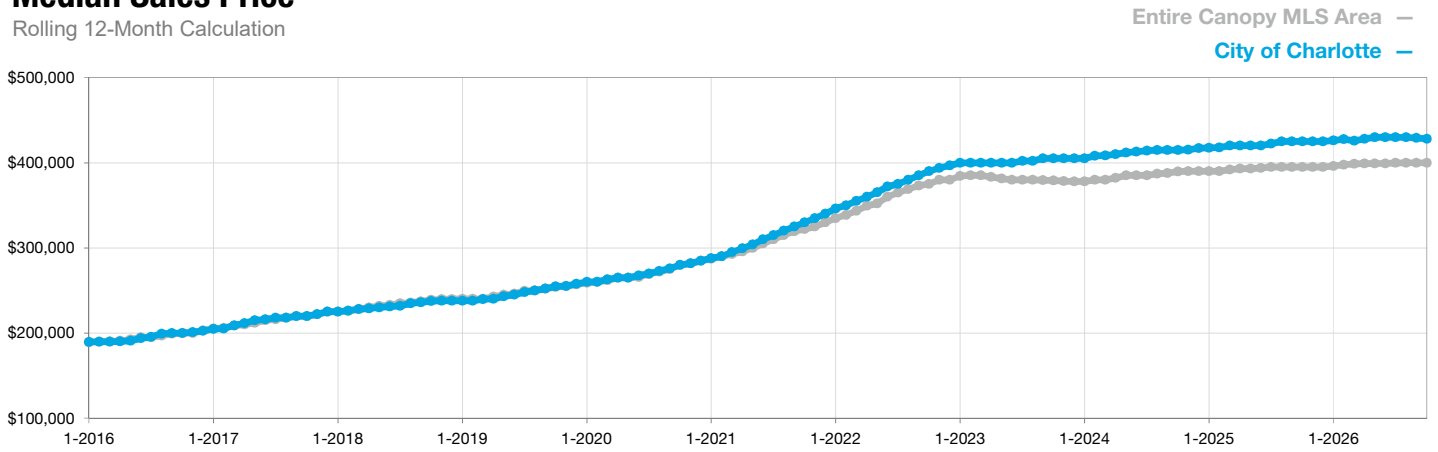
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October



Median Sales Price

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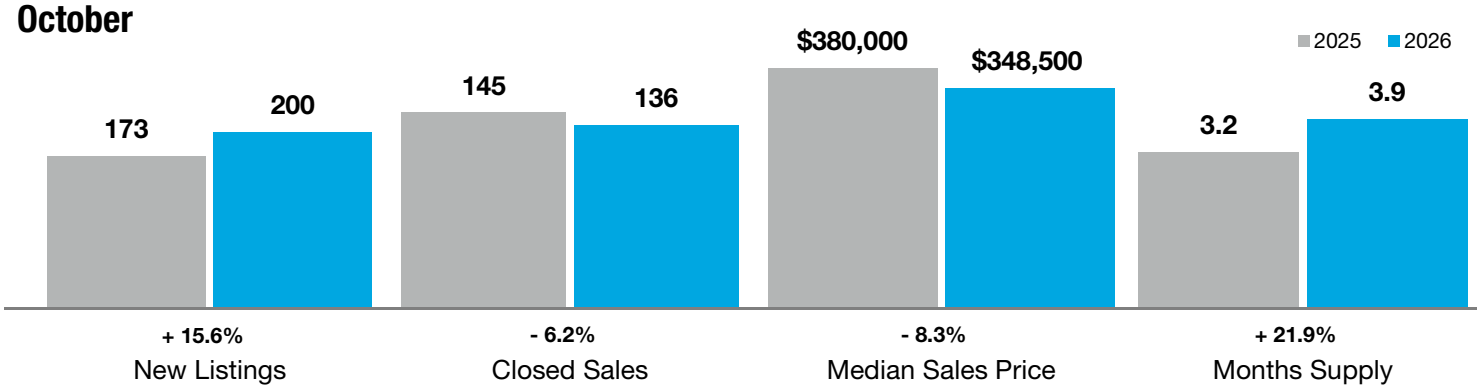
Concord

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	173	**200**	+ 15.6%	1,877	**1,864**	- 0.7%
Pending Sales	120	**106**	- 11.7%	1,370	**1,302**	- 5.0%
Closed Sales	145	**136**	- 6.2%	1,337	**1,259**	- 5.8%
Median Sales Price*	$380,000	**$348,500**	- 8.3%	$380,000	**$370,000**	- 2.6%
Average Sales Price*	$456,395	**$429,068**	- 6.0%	$438,739	**$435,590**	- 0.7%
Percent of Original List Price Received*	94.7%	**95.5%**	+ 0.8%	95.6%	**95.5%**	- 0.1%
List to Close	94	**101**	+ 7.4%	90	**94**	+ 4.4%
Days on Market Until Sale	49	**55**	+ 12.2%	47	**51**	+ 8.5%
Cumulative Days on Market Until Sale	55	**65**	+ 18.2%	53	**60**	+ 13.2%
Average List Price	$418,752	**$438,279**	+ 4.7%	$460,268	**$454,656**	- 1.2%
Inventory of Homes for Sale	423	**484**	+ 14.4%	--	**--**	--
Months Supply of Inventory	3.2	**3.9**	+ 21.9%	--	**--**	--

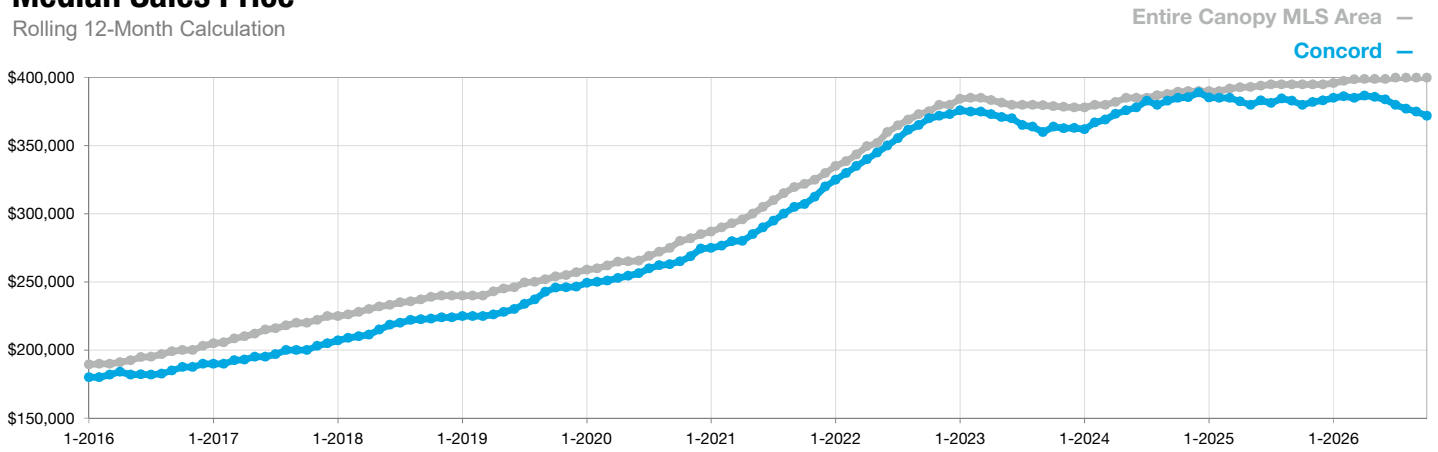
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October



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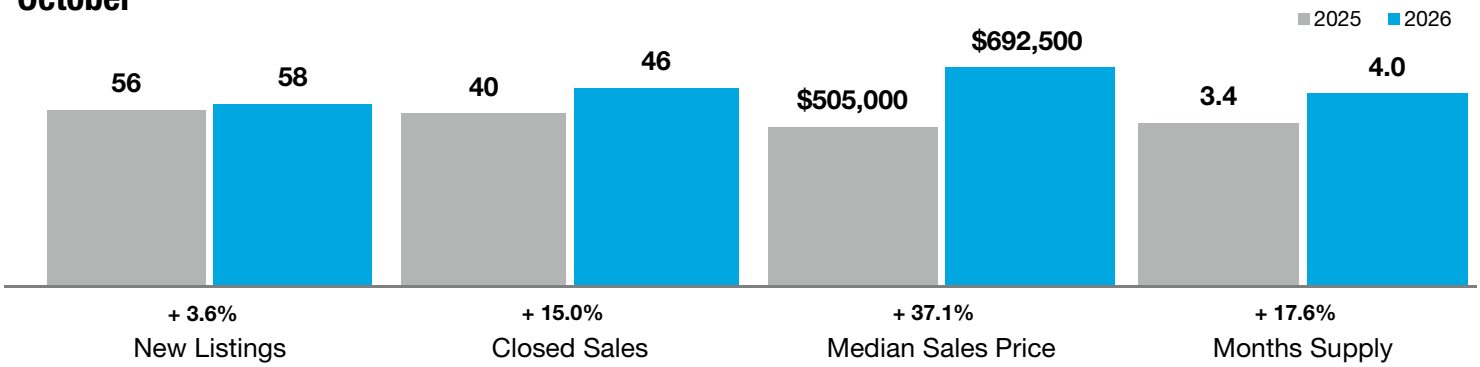
Cornelius

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	56	**58**	+ 3.6%	659	**743**	+ 12.7%
Pending Sales	39	**39**	0.0%	484	**480**	- 0.8%
Closed Sales	40	**46**	+ 15.0%	485	**477**	- 1.6%
Median Sales Price*	$505,000	**$692,500**	+ 37.1%	$540,000	**$610,000**	+ 13.0%
Average Sales Price*	$894,235	**$1,010,550**	+ 13.0%	$851,244	**$1,008,804**	+ 18.5%
Percent of Original List Price Received*	94.2%	**93.3%**	- 1.0%	95.9%	**94.9%**	- 1.0%
List to Close	80	**117**	+ 46.3%	87	**90**	+ 3.4%
Days on Market Until Sale	42	**70**	+ 66.7%	44	**50**	+ 13.6%
Cumulative Days on Market Until Sale	50	**88**	+ 76.0%	51	**61**	+ 19.6%
Average List Price	$1,062,804	**$922,471**	- 13.2%	$1,008,764	**$1,047,046**	+ 3.8%
Inventory of Homes for Sale	155	**183**	+ 18.1%	--	**--**	--
Months Supply of Inventory	3.4	**4.0**	+ 17.6%	--	**--**	--

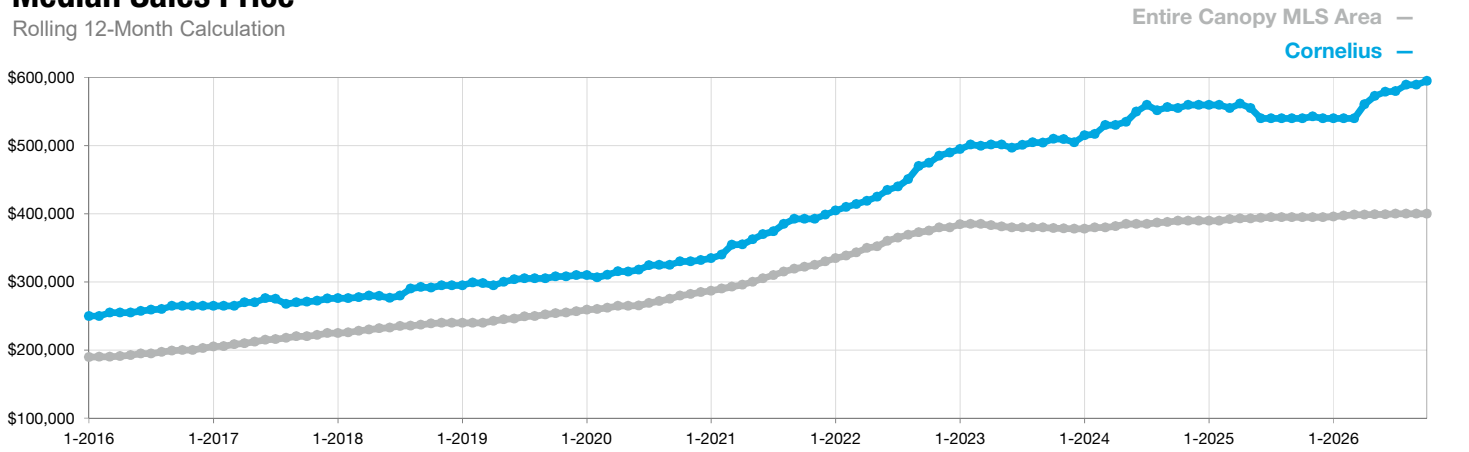
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October



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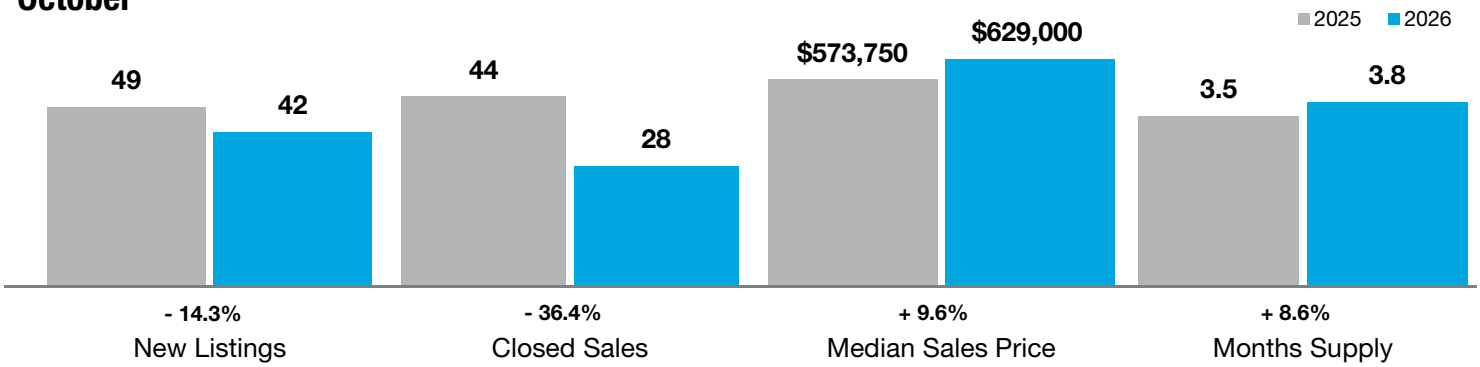
Davidson

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	49	**42**	- 14.3%	553	**446**	- 19.3%
Pending Sales	38	**29**	- 23.7%	388	**314**	- 19.1%
Closed Sales	44	**28**	- 36.4%	380	**314**	- 17.4%
Median Sales Price*	$573,750	**$629,000**	+ 9.6%	$635,000	**$686,750**	+ 8.1%
Average Sales Price*	$749,223	**$871,982**	+ 16.4%	$832,583	**$910,104**	+ 9.3%
Percent of Original List Price Received*	94.6%	**93.8%**	- 0.8%	95.7%	**95.5%**	- 0.2%
List to Close	108	**126**	+ 16.7%	101	**112**	+ 10.9%
Days on Market Until Sale	54	**55**	+ 1.9%	50	**59**	+ 18.0%
Cumulative Days on Market Until Sale	67	**55**	- 17.9%	58	**73**	+ 25.9%
Average List Price	$883,085	**$950,938**	+ 7.7%	$989,505	**$1,004,471**	+ 1.5%
Inventory of Homes for Sale	132	**114**	- 13.6%	--	**--**	--
Months Supply of Inventory	3.5	**3.8**	+ 8.6%	--	**--**	--

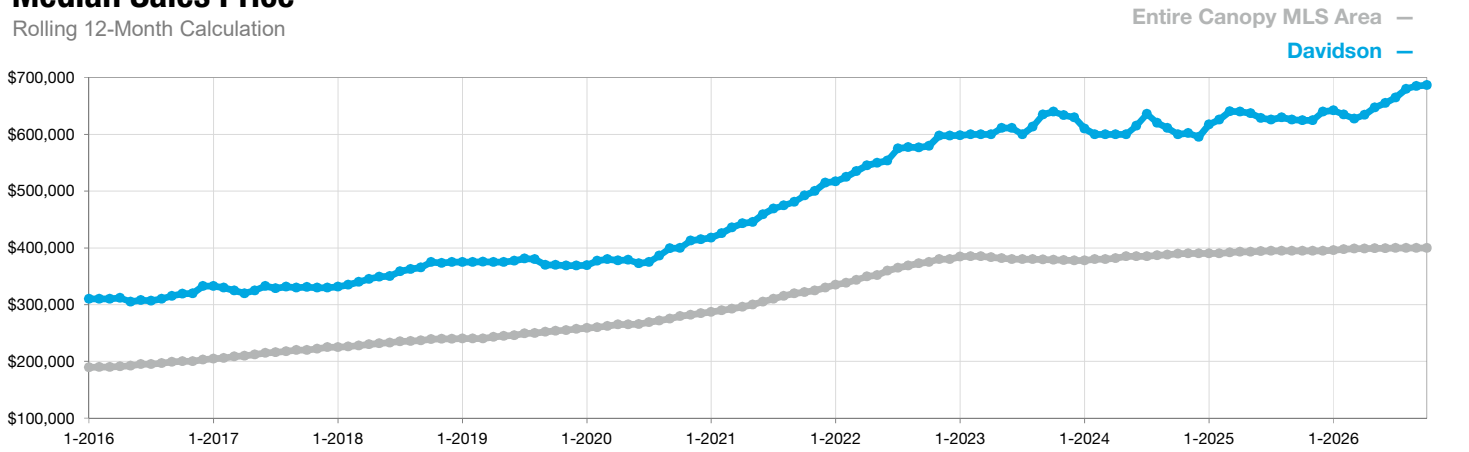
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October



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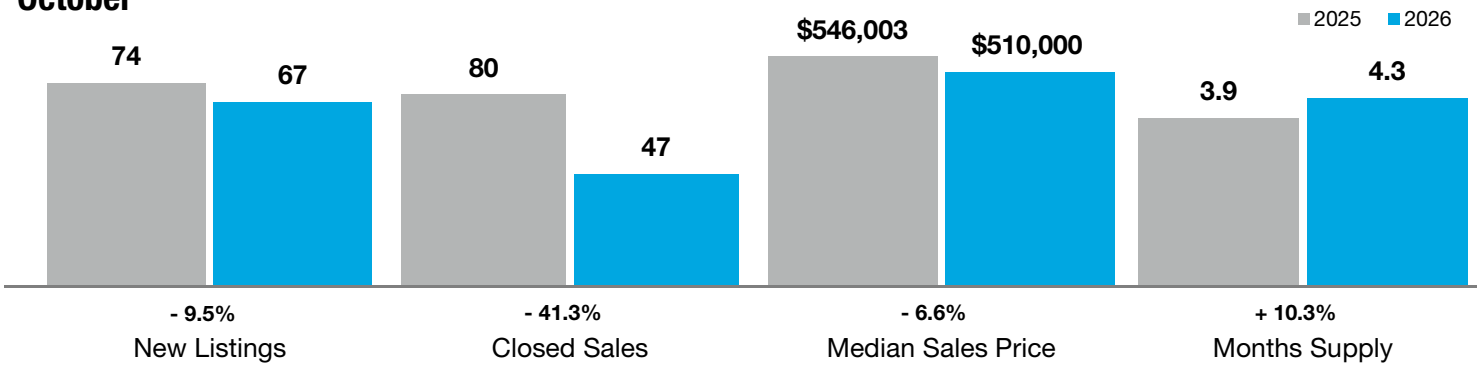
Denver

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	74	**67**	- 9.5%	847	**792**	- 6.5%
Pending Sales	58	**46**	- 20.7%	555	**543**	- 2.2%
Closed Sales	80	**47**	- 41.3%	561	**510**	- 9.1%
Median Sales Price*	$546,003	**$510,000**	- 6.6%	$535,090	**$544,500**	+ 1.8%
Average Sales Price*	$673,987	**$601,889**	- 10.7%	$674,380	**$730,102**	+ 8.3%
Percent of Original List Price Received*	95.3%	**93.0%**	- 2.4%	95.2%	**94.9%**	- 0.3%
List to Close	115	**102**	- 11.3%	109	**105**	- 3.7%
Days on Market Until Sale	63	**63**	0.0%	60	**61**	+ 1.7%
Cumulative Days on Market Until Sale	64	**72**	+ 12.5%	60	**72**	+ 20.0%
Average List Price	$960,398	**$708,255**	- 26.3%	$776,507	**$799,826**	+ 3.0%
Inventory of Homes for Sale	208	**222**	+ 6.7%	--	**--**	--
Months Supply of Inventory	3.9	**4.3**	+ 10.3%	--	**--**	--

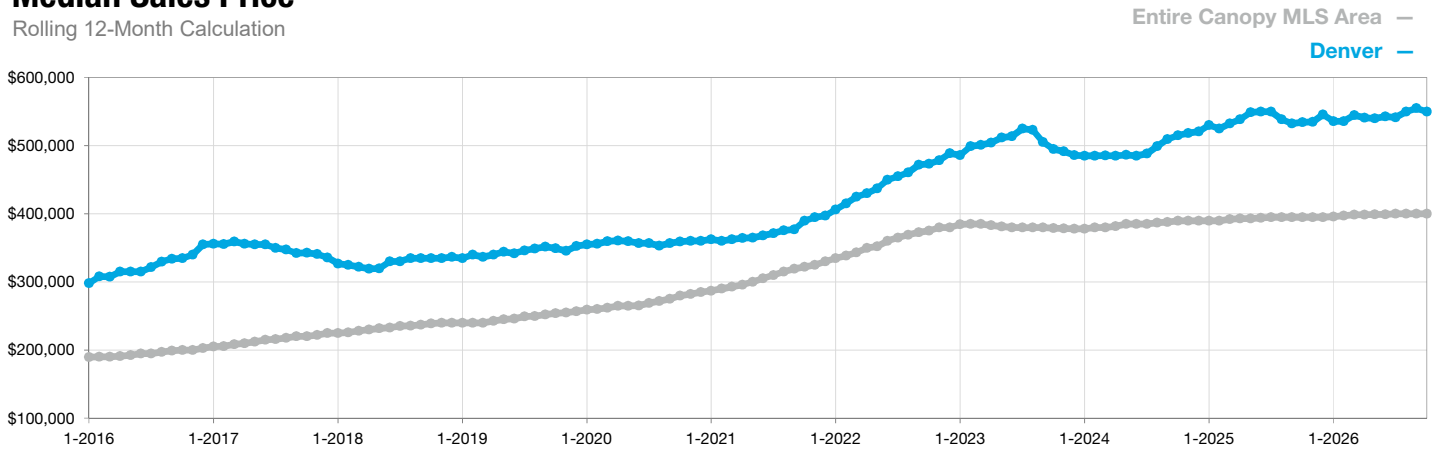
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October



Median Sales Price

Rolling 12-Month Calculation



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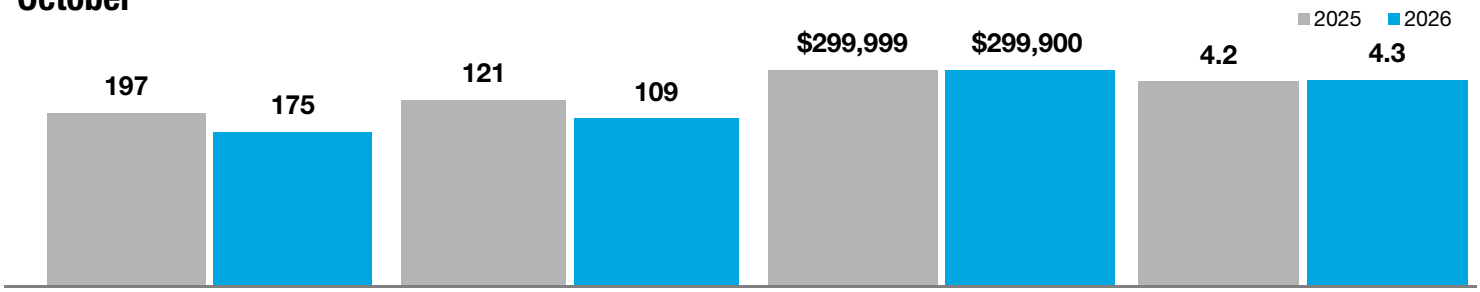
Gastonia

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	197	**175**	- 11.2%	2,069	**1,901**	- 8.1%
Pending Sales	126	**130**	+ 3.2%	1,397	**1,322**	- 5.4%
Closed Sales	121	**109**	- 9.9%	1,349	**1,288**	- 4.5%
Median Sales Price*	$299,999	**$299,900**	- 0.0%	$295,900	**$297,900**	+ 0.7%
Average Sales Price*	$317,897	**$348,919**	+ 9.8%	$310,945	**$321,877**	+ 3.5%
Percent of Original List Price Received*	93.9%	**95.9%**	+ 2.1%	95.0%	**95.0%**	0.0%
List to Close	102	**100**	- 2.0%	96	**110**	+ 14.6%
Days on Market Until Sale	59	**57**	- 3.4%	52	**62**	+ 19.2%
Cumulative Days on Market Until Sale	72	**68**	- 5.6%	63	**72**	+ 14.3%
Average List Price	$306,245	**$335,829**	+ 9.7%	$325,812	**$336,021**	+ 3.1%
Inventory of Homes for Sale	565	**549**	- 2.8%	--	**--**	--
Months Supply of Inventory	4.2	**4.3**	+ 2.4%	--	**--**	--

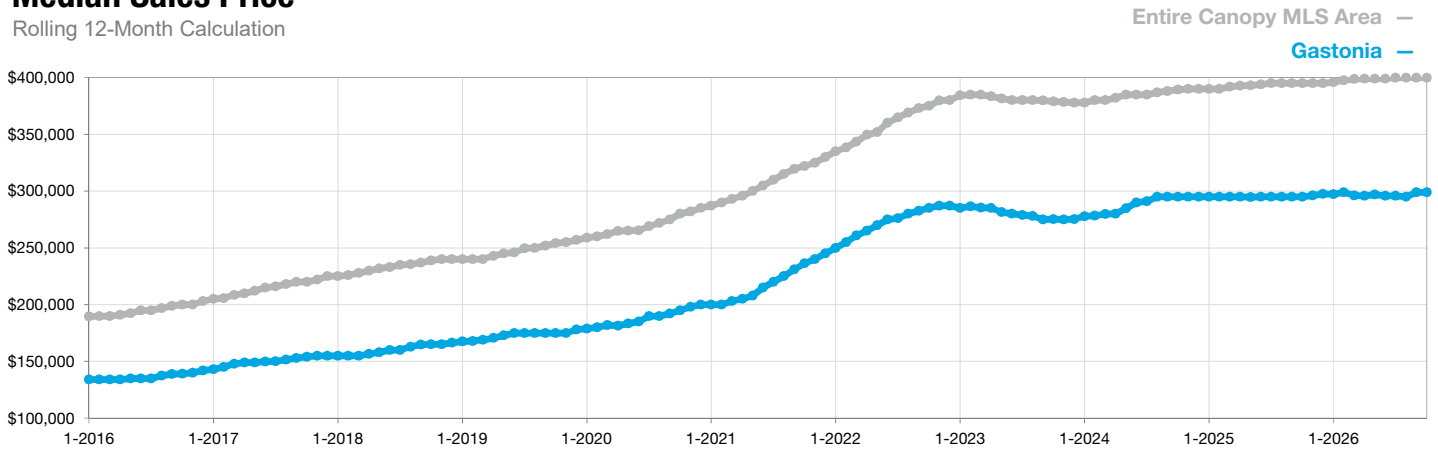
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October



Median Sales Price

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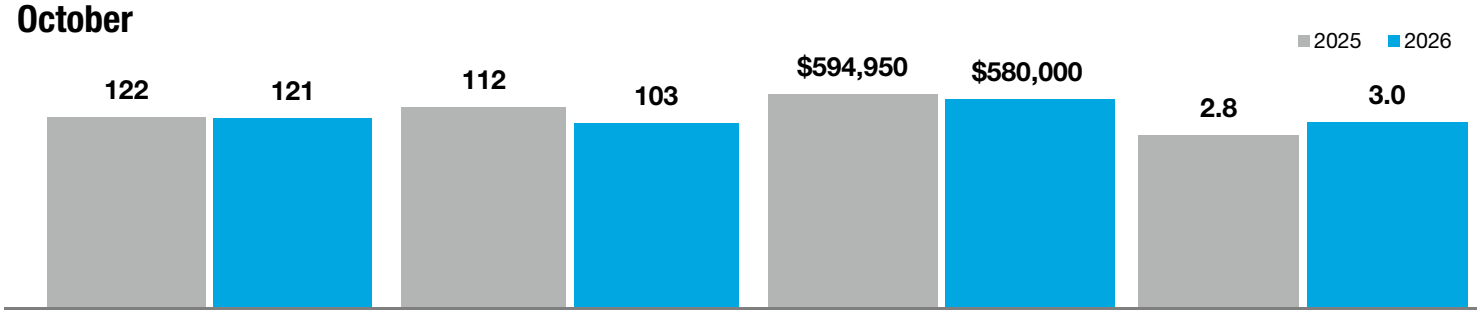
Huntersville

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	122	**121**	- 0.8%	1,493	**1,443**	- 3.3%
Pending Sales	105	**77**	- 26.7%	1,137	**1,096**	- 3.6%
Closed Sales	112	**103**	- 8.0%	1,082	**1,092**	+ 0.9%
Median Sales Price*	$594,950	**$580,000**	- 2.5%	$589,500	**$564,428**	- 4.3%
Average Sales Price*	$705,431	**$653,042**	- 7.4%	$665,698	**$644,139**	- 3.2%
Percent of Original List Price Received*	97.4%	**95.9%**	- 1.5%	97.4%	**96.9%**	- 0.5%
List to Close	90	**103**	+ 14.4%	92	**98**	+ 6.5%
Days on Market Until Sale	48	**57**	+ 18.8%	45	**48**	+ 6.7%
Cumulative Days on Market Until Sale	51	**57**	+ 11.8%	49	**54**	+ 10.2%
Average List Price	$700,747	**$651,230**	- 7.1%	$667,581	**$661,066**	- 1.0%
Inventory of Homes for Sale	300	**315**	+ 5.0%	--	**--**	--
Months Supply of Inventory	2.8	**3.0**	+ 7.1%	--	**--**	--

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October



- 0.8% New Listings

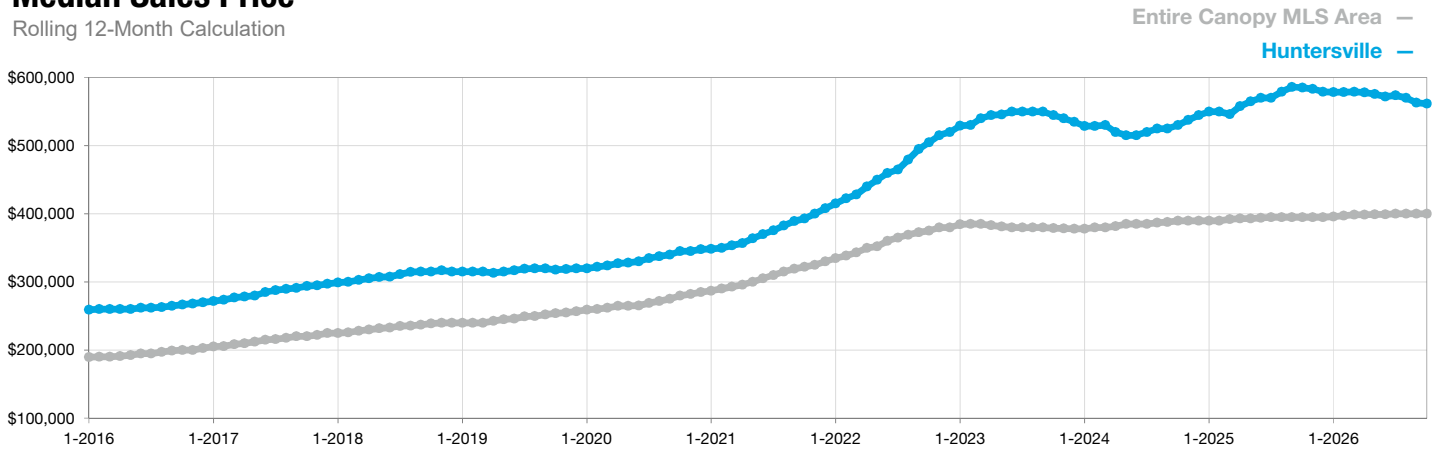
- 8.0% Closed Sales

- 2.5% Median Sales Price

+ 7.1% Months Supply

Median Sales Price

Rolling 12-Month Calculation



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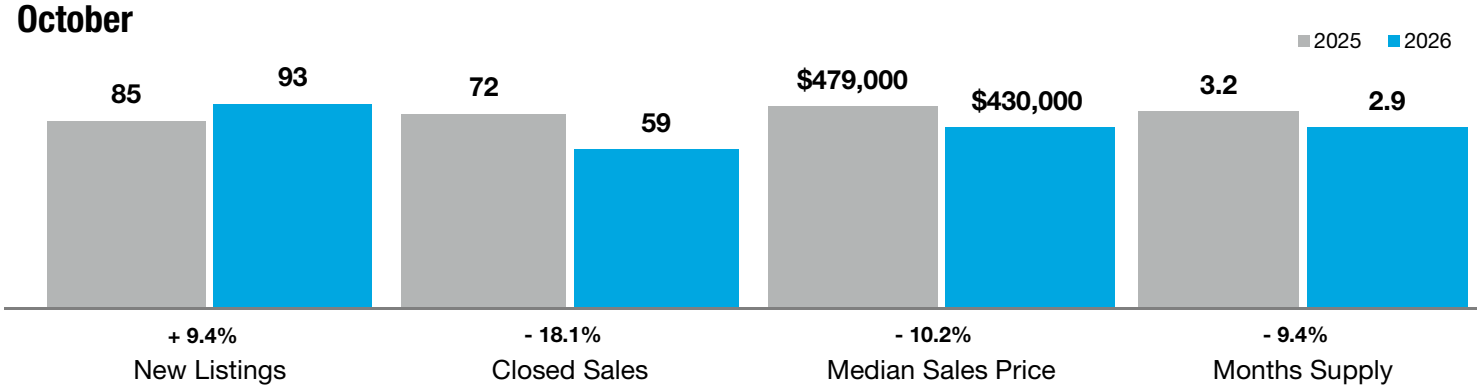
Indian Trail

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	85	**93**	+ 9.4%	858	**955**	+ 11.3%
Pending Sales	76	**61**	- 19.7%	646	**751**	+ 16.3%
Closed Sales	72	**59**	- 18.1%	565	**767**	+ 35.8%
Median Sales Price*	$479,000	**$430,000**	- 10.2%	$454,601	**$455,000**	+ 0.1%
Average Sales Price*	$503,091	**$450,837**	- 10.4%	$476,633	**$475,558**	- 0.2%
Percent of Original List Price Received*	96.6%	**95.4%**	- 1.2%	97.3%	**97.2%**	- 0.1%
List to Close	111	**122**	+ 9.9%	99	**113**	+ 14.1%
Days on Market Until Sale	45	**60**	+ 33.3%	46	**53**	+ 15.2%
Cumulative Days on Market Until Sale	49	**62**	+ 26.5%	45	**57**	+ 26.7%
Average List Price	$454,634	**$545,488**	+ 20.0%	$485,991	**$481,993**	- 0.8%
Inventory of Homes for Sale	193	**217**	+ 12.4%	--	**--**	--
Months Supply of Inventory	3.2	**2.9**	- 9.4%	--	**--**	--

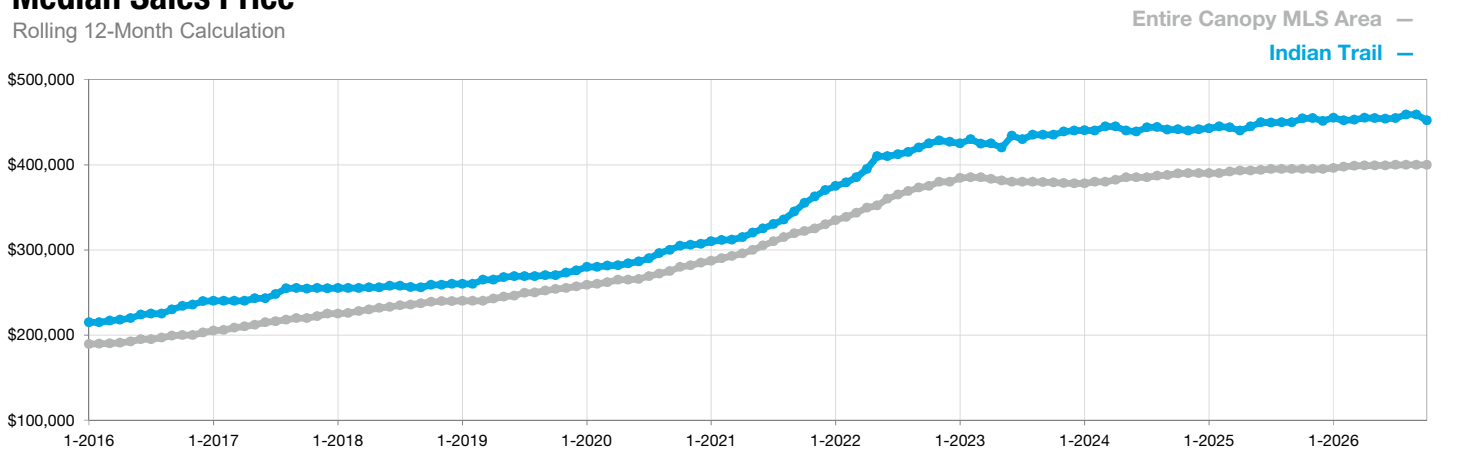
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October



Median Sales Price

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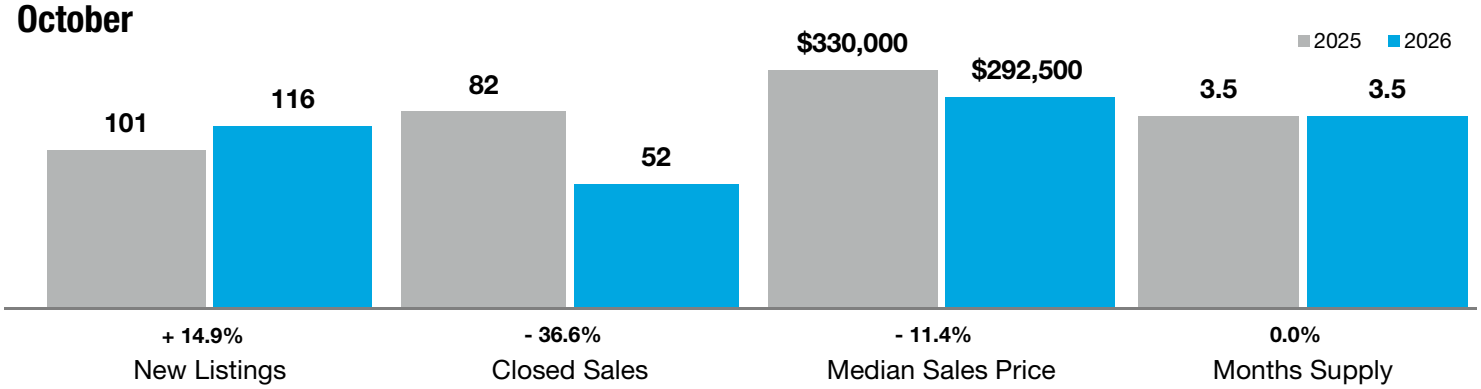
Kannapolis

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	101	**116**	+ 14.9%	952	**1,008**	+ 5.9%
Pending Sales	54	**61**	+ 13.0%	721	**746**	+ 3.5%
Closed Sales	82	**52**	- 36.6%	715	**726**	+ 1.5%
Median Sales Price*	$330,000	**$292,500**	- 11.4%	$306,900	**$309,000**	+ 0.7%
Average Sales Price*	$353,349	**$315,802**	- 10.6%	$328,054	**$326,494**	- 0.5%
Percent of Original List Price Received*	95.0%	**95.3%**	+ 0.3%	94.9%	**95.1%**	+ 0.2%
List to Close	89	**86**	- 3.4%	92	**92**	0.0%
Days on Market Until Sale	46	**50**	+ 8.7%	48	**51**	+ 6.3%
Cumulative Days on Market Until Sale	52	**53**	+ 1.9%	55	**61**	+ 10.9%
Average List Price	$341,435	**$311,138**	- 8.9%	$343,230	**$347,449**	+ 1.2%
Inventory of Homes for Sale	242	**255**	+ 5.4%	--	**--**	--
Months Supply of Inventory	3.5	**3.5**	0.0%	--	**--**	--

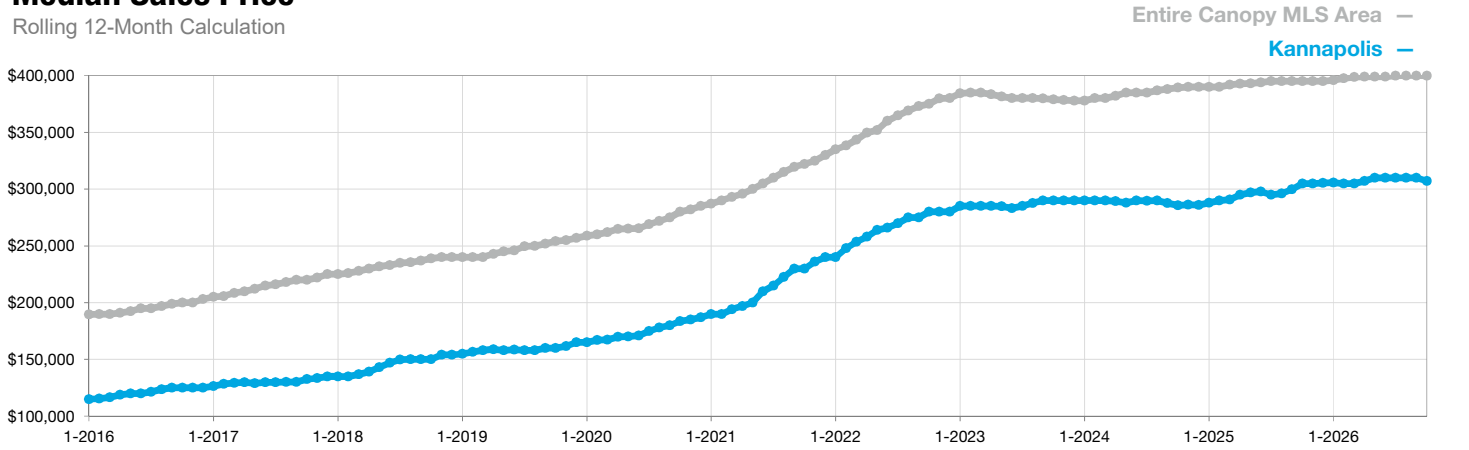
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October



Median Sales Price

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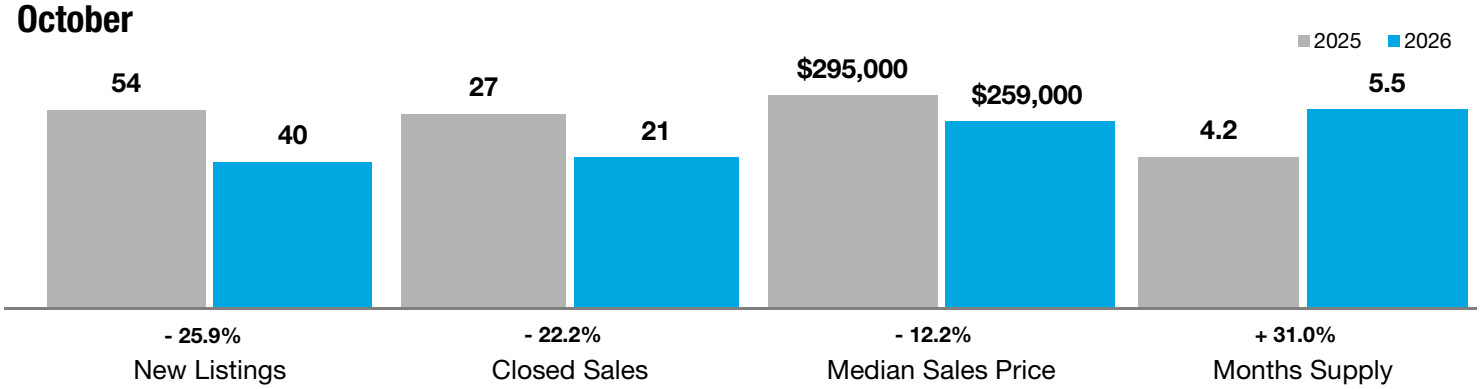
Kings Mountain

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	54	**40**	- 25.9%	426	**356**	- 16.4%
Pending Sales	31	**24**	- 22.6%	286	**216**	- 24.5%
Closed Sales	27	**21**	- 22.2%	277	**212**	- 23.5%
Median Sales Price*	$295,000	**$259,000**	- 12.2%	$299,500	**$285,000**	- 4.8%
Average Sales Price*	$324,959	**$302,386**	- 6.9%	$322,009	**$303,035**	- 5.9%
Percent of Original List Price Received*	93.2%	**92.0%**	- 1.3%	94.2%	**93.5%**	- 0.7%
List to Close	107	**93**	- 13.1%	103	**115**	+ 11.7%
Days on Market Until Sale	68	**50**	- 26.5%	57	**71**	+ 24.6%
Cumulative Days on Market Until Sale	71	**58**	- 18.3%	66	**79**	+ 19.7%
Average List Price	$298,592	**$378,907**	+ 26.9%	$350,556	**$357,708**	+ 2.0%
Inventory of Homes for Sale	114	**118**	+ 3.5%	--	**--**	--
Months Supply of Inventory	4.2	**5.5**	+ 31.0%	--	**--**	--

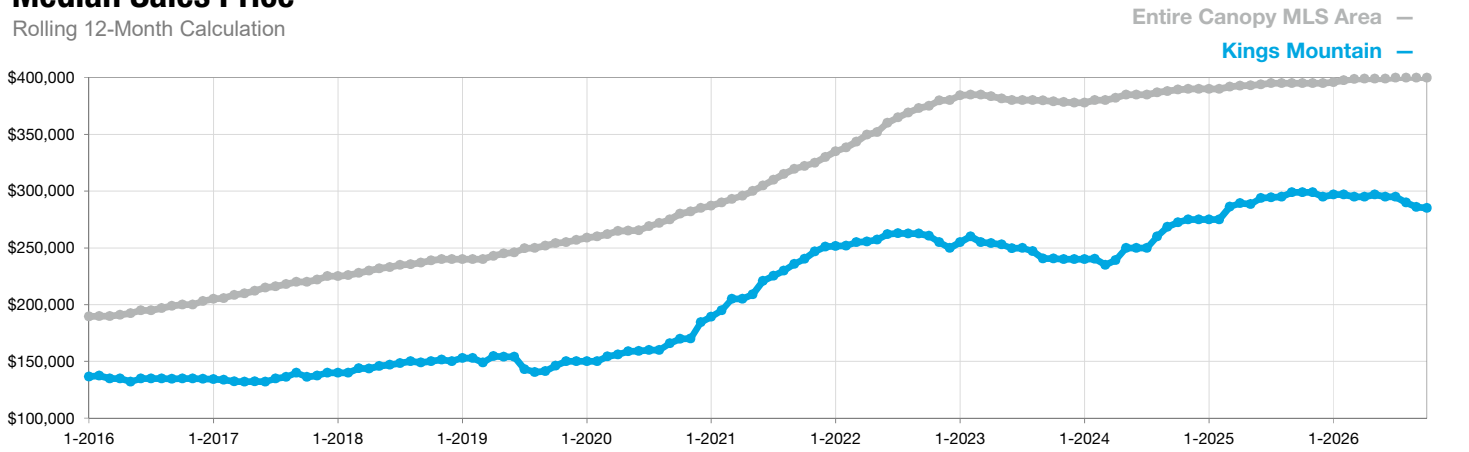
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October



Median Sales Price

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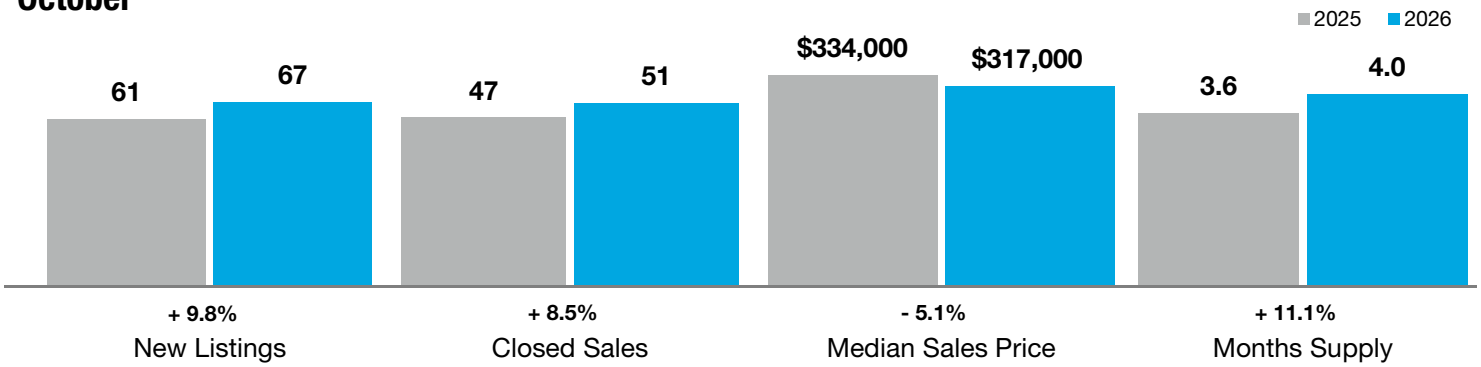
Lincolnton

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	61	**67**	+ 9.8%	617	**649**	+ 5.2%
Pending Sales	32	**34**	+ 6.3%	455	**442**	- 2.9%
Closed Sales	47	**51**	+ 8.5%	461	**428**	- 7.2%
Median Sales Price*	$334,000	**$317,000**	- 5.1%	$329,000	**$326,245**	- 0.8%
Average Sales Price*	$397,282	**$335,024**	- 15.7%	$351,328	**$349,827**	- 0.4%
Percent of Original List Price Received*	93.3%	**96.3%**	+ 3.2%	94.6%	**94.4%**	- 0.2%
List to Close	105	**89**	- 15.2%	102	**102**	0.0%
Days on Market Until Sale	58	**53**	- 8.6%	59	**61**	+ 3.4%
Cumulative Days on Market Until Sale	77	**67**	- 13.0%	70	**74**	+ 5.7%
Average List Price	$345,501	**$389,834**	+ 12.8%	$371,292	**$372,442**	+ 0.3%
Inventory of Homes for Sale	159	**168**	+ 5.7%	--	**--**	--
Months Supply of Inventory	3.6	**4.0**	+ 11.1%	--	**--**	--

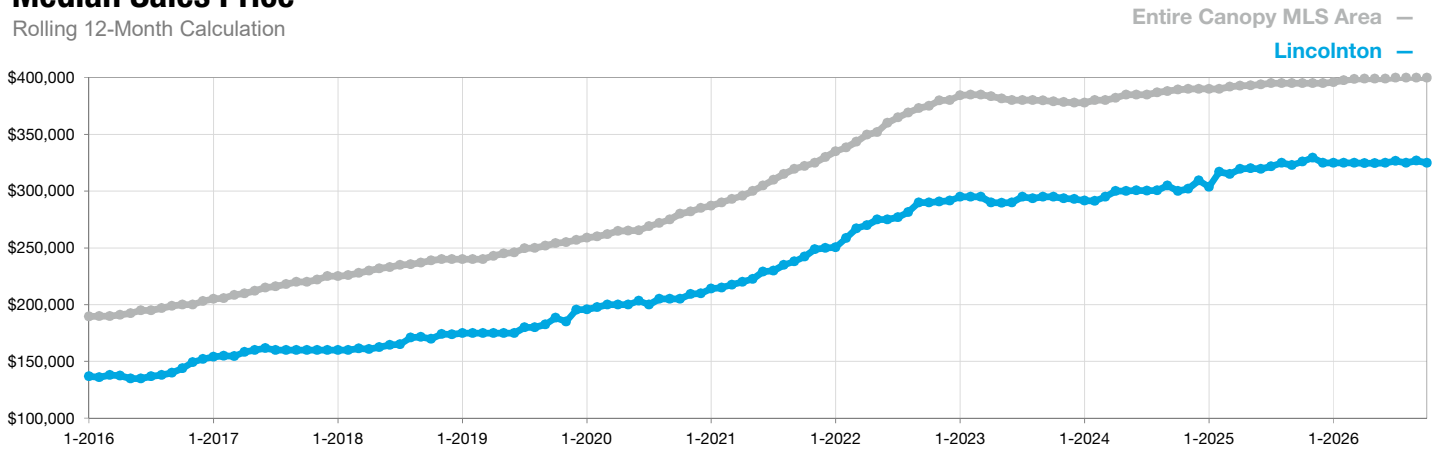
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October



Median Sales Price

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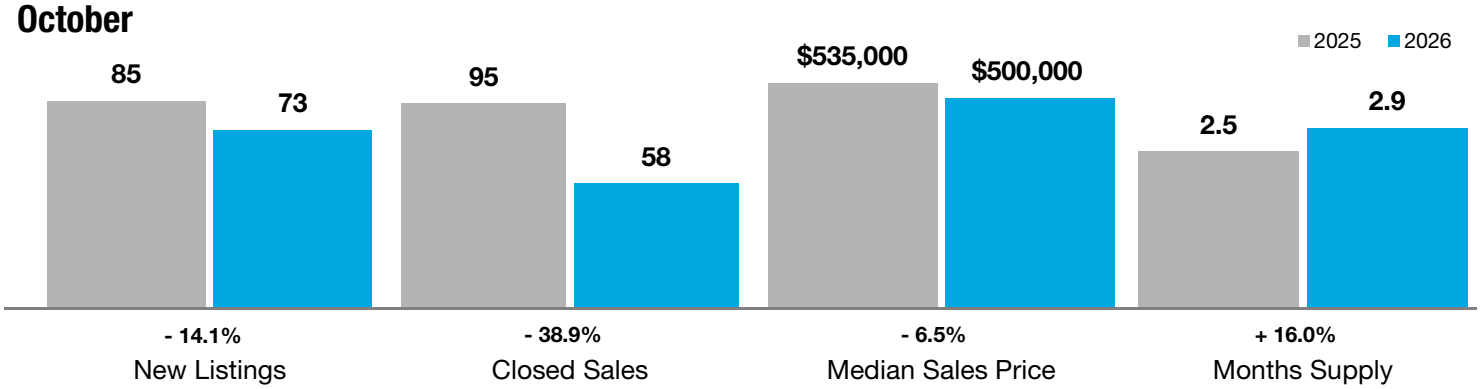
Matthews

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	85	**73**	- 14.1%	1,119	**1,064**	- 4.9%
Pending Sales	61	**59**	- 3.3%	861	**806**	- 6.4%
Closed Sales	95	**58**	- 38.9%	854	**807**	- 5.5%
Median Sales Price*	$535,000	**$500,000**	- 6.5%	$550,000	**$520,000**	- 5.5%
Average Sales Price*	$609,386	**$554,614**	- 9.0%	$628,401	**$620,377**	- 1.3%
Percent of Original List Price Received*	96.5%	**94.6%**	- 2.0%	97.7%	**96.5%**	- 1.2%
List to Close	84	**73**	- 13.1%	75	**84**	+ 12.0%
Days on Market Until Sale	38	**29**	- 23.7%	29	**42**	+ 44.8%
Cumulative Days on Market Until Sale	41	**32**	- 22.0%	34	**48**	+ 41.2%
Average List Price	$566,301	**$530,021**	- 6.4%	$641,744	**$630,703**	- 1.7%
Inventory of Homes for Sale	205	**225**	+ 9.8%	--	**--**	--
Months Supply of Inventory	2.5	**2.9**	+ 16.0%	--	**--**	--

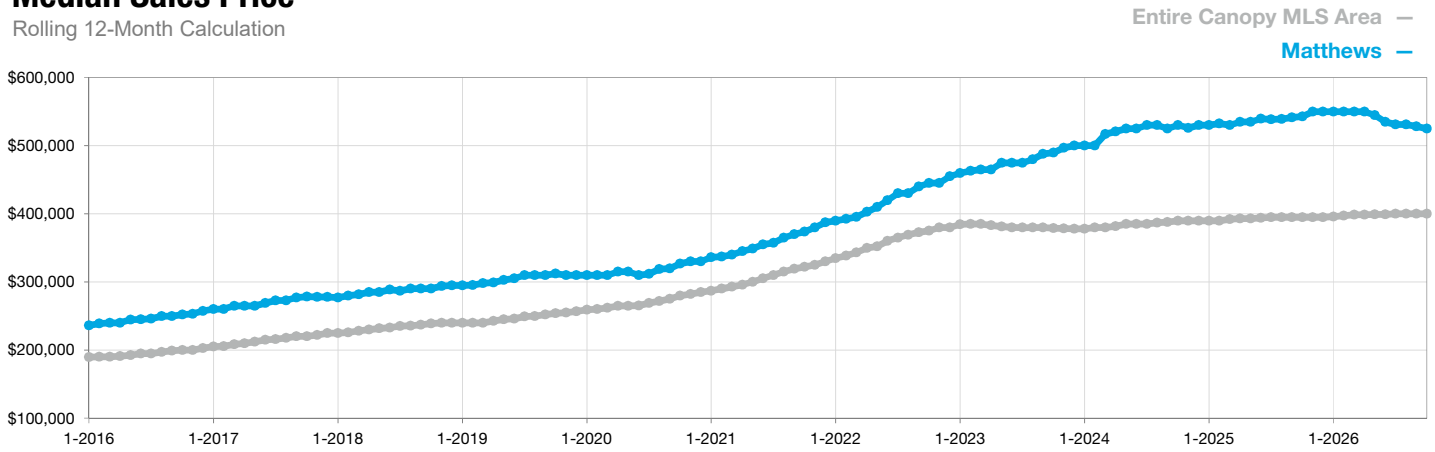
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October



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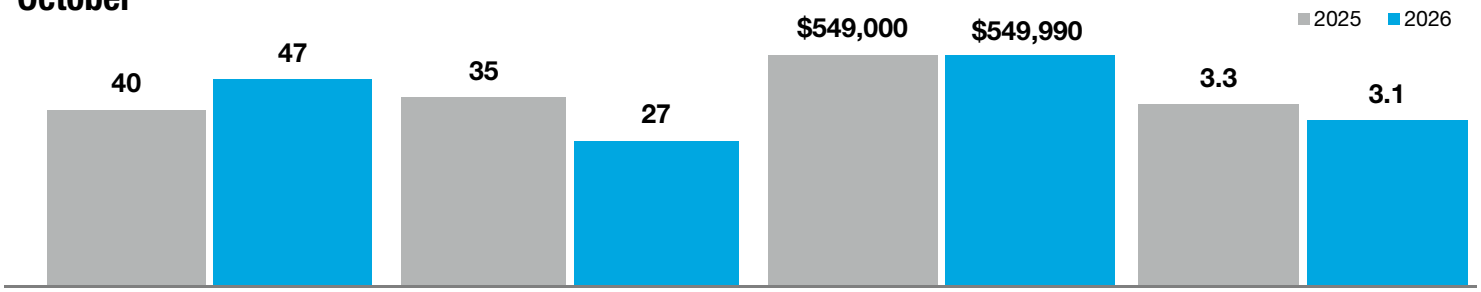
Mint Hill

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	40	**47**	+ 17.5%	459	**436**	- 5.0%
Pending Sales	29	**26**	- 10.3%	338	**332**	- 1.8%
Closed Sales	35	**27**	- 22.9%	323	**346**	+ 7.1%
Median Sales Price*	$549,000	**$549,990**	+ 0.2%	$545,000	**$550,062**	+ 0.9%
Average Sales Price*	$537,173	**$753,592**	+ 40.3%	$567,818	**$636,924**	+ 12.2%
Percent of Original List Price Received*	96.0%	**95.9%**	- 0.1%	96.7%	**96.2%**	- 0.5%
List to Close	102	**113**	+ 10.8%	91	**99**	+ 8.8%
Days on Market Until Sale	61	**49**	- 19.7%	49	**51**	+ 4.1%
Cumulative Days on Market Until Sale	50	**52**	+ 4.0%	53	**54**	+ 1.9%
Average List Price	$639,897	**$761,785**	+ 19.0%	$634,444	**$665,230**	+ 4.9%
Inventory of Homes for Sale	108	**101**	- 6.5%	--	**--**	--
Months Supply of Inventory	3.3	**3.1**	- 6.1%	--	**--**	--

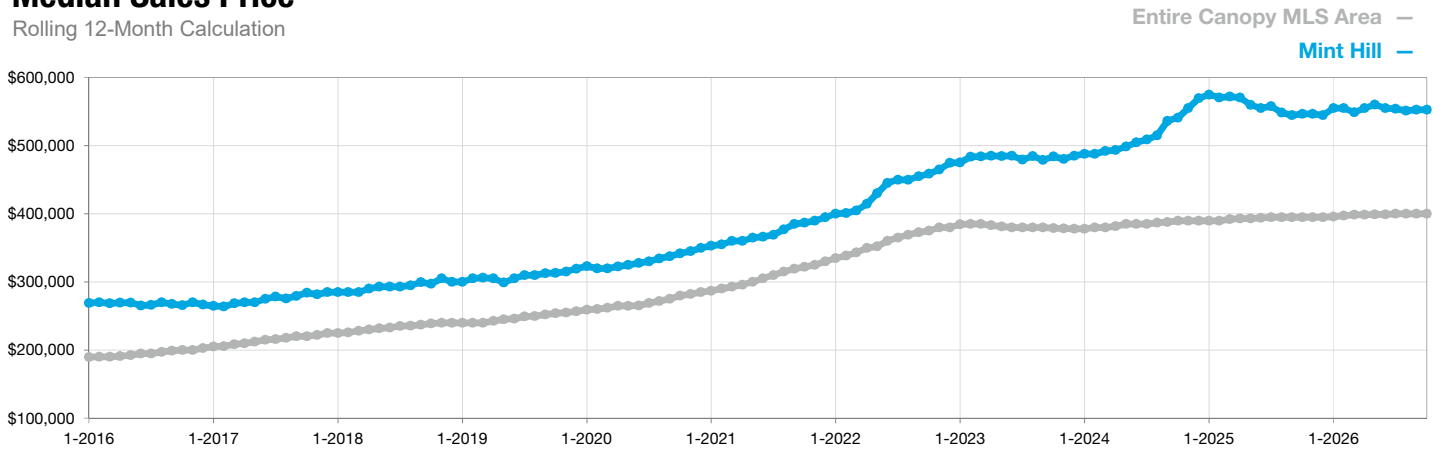
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Median Sales Price

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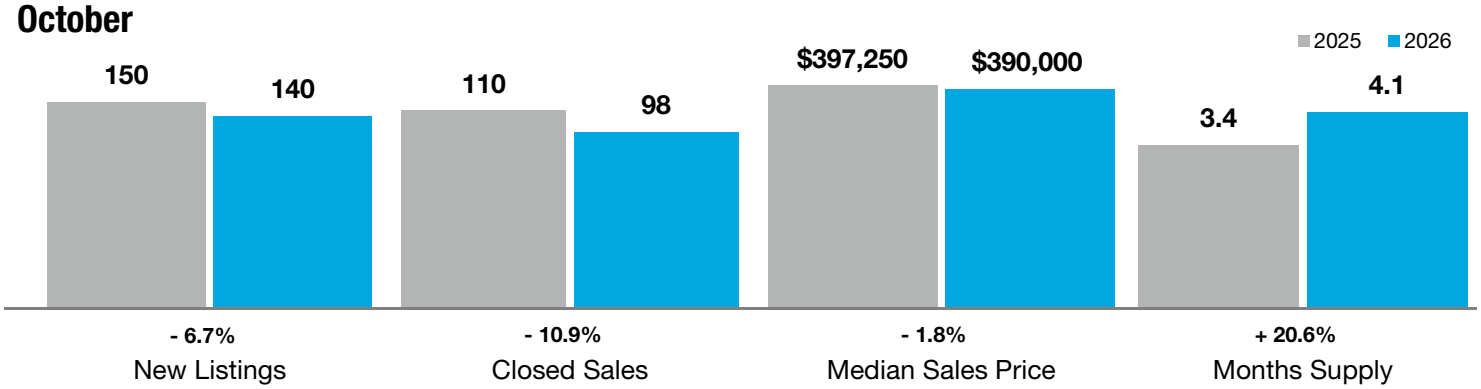
Monroe

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	150	**140**	- 6.7%	1,394	**1,502**	+ 7.7%
Pending Sales	119	**81**	- 31.9%	1,068	**1,017**	- 4.8%
Closed Sales	110	**98**	- 10.9%	1,026	**995**	- 3.0%
Median Sales Price*	$397,250	**$390,000**	- 1.8%	$400,000	**$397,000**	- 0.7%
Average Sales Price*	$412,123	**$458,460**	+ 11.2%	$422,795	**$433,740**	+ 2.6%
Percent of Original List Price Received*	95.5%	**96.4%**	+ 0.9%	96.2%	**95.8%**	- 0.4%
List to Close	112	**96**	- 14.3%	105	**99**	- 5.7%
Days on Market Until Sale	62	**56**	- 9.7%	57	**56**	- 1.8%
Cumulative Days on Market Until Sale	74	**65**	- 12.2%	59	**63**	+ 6.8%
Average List Price	$466,545	**$473,547**	+ 1.5%	$462,334	**$455,187**	- 1.5%
Inventory of Homes for Sale	342	**398**	+ 16.4%	--	**--**	--
Months Supply of Inventory	3.4	**4.1**	+ 20.6%	--	**--**	--

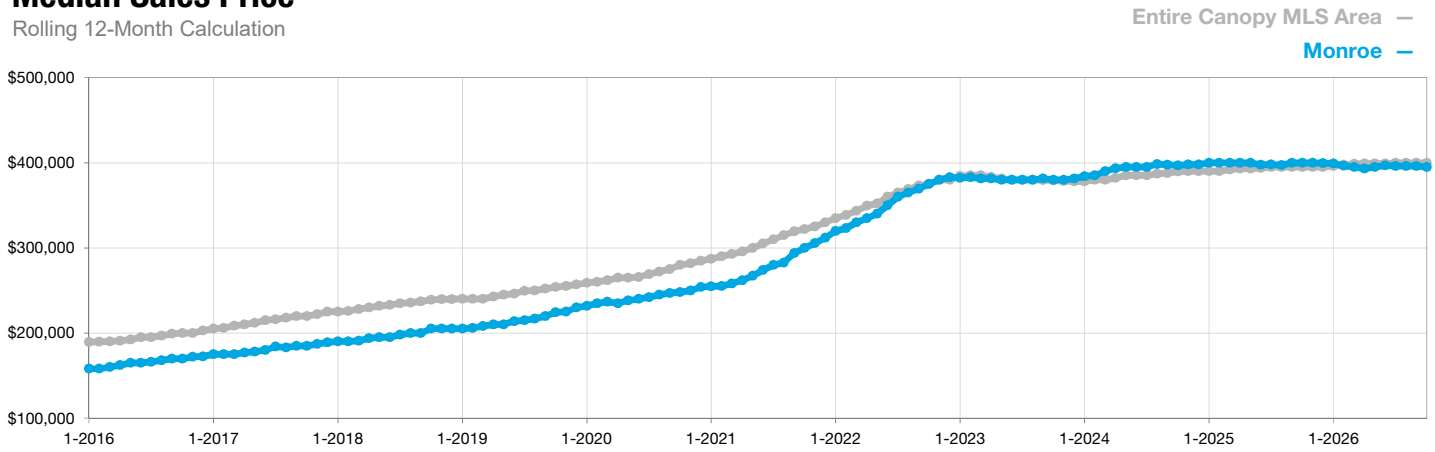
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October



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for October 2026

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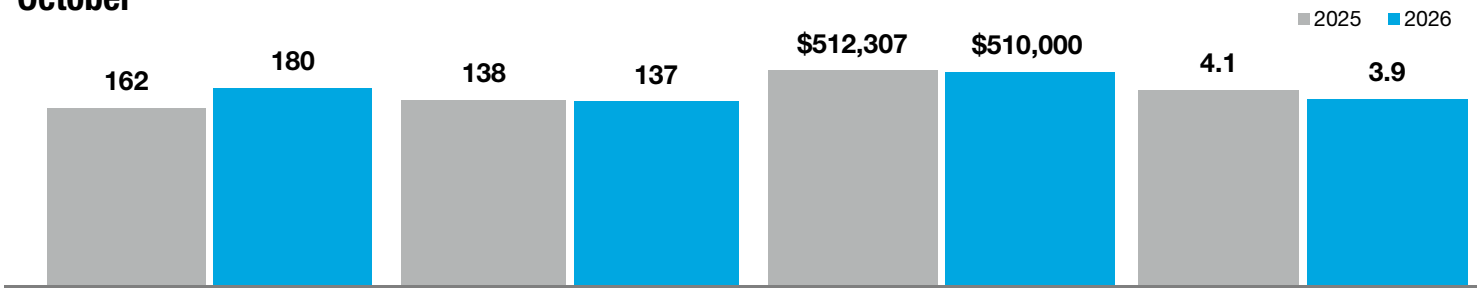
Mooresville

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	162	**180**	+ 11.1%	2,042	**1,971**	- 3.5%
Pending Sales	104	**123**	+ 18.3%	1,407	**1,391**	- 1.1%
Closed Sales	138	**137**	- 0.7%	1,409	**1,328**	- 5.7%
Median Sales Price*	$512,307	**$510,000**	- 0.5%	$500,000	**$500,000**	0.0%
Average Sales Price*	$712,994	**$692,664**	- 2.9%	$726,590	**$735,805**	+ 1.3%
Percent of Original List Price Received*	94.8%	**94.1%**	- 0.7%	95.0%	**94.8%**	- 0.2%
List to Close	98	**123**	+ 25.5%	96	**105**	+ 9.4%
Days on Market Until Sale	56	**67**	+ 19.6%	54	**60**	+ 11.1%
Cumulative Days on Market Until Sale	66	**70**	+ 6.1%	61	**71**	+ 16.4%
Average List Price	$848,019	**$945,484**	+ 11.5%	$807,937	**$831,790**	+ 3.0%
Inventory of Homes for Sale	541	**516**	- 4.6%	--	**--**	--
Months Supply of Inventory	4.1	**3.9**	- 4.9%	--	**--**	--

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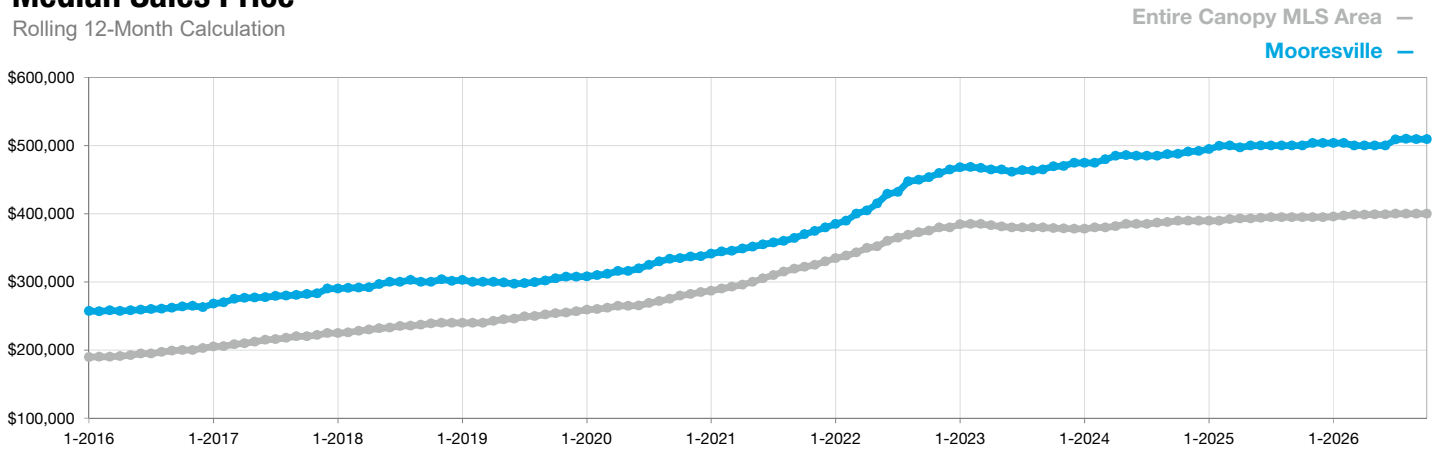
October



+ 11.1% New Listings | **- 0.7%** Closed Sales | **- 0.5%** Median Sales Price | **- 4.9%** Months Supply

Median Sales Price

Rolling 12-Month Calculation



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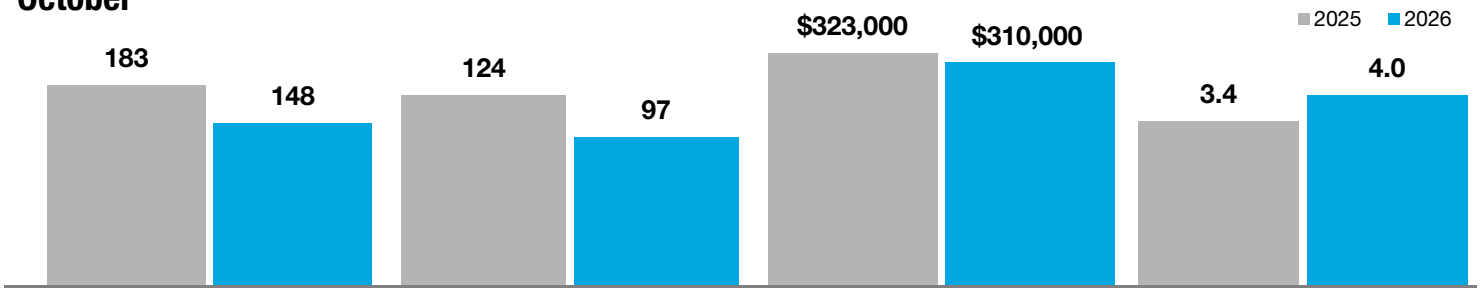
Rock Hill

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	183	**148**	- 19.1%	1,829	**1,734**	- 5.2%
Pending Sales	121	**82**	- 32.2%	1,296	**1,216**	- 6.2%
Closed Sales	124	**97**	- 21.8%	1,239	**1,200**	- 3.1%
Median Sales Price*	$323,000	**$310,000**	- 4.0%	$330,000	**$345,000**	+ 4.5%
Average Sales Price*	$383,001	**$359,604**	- 6.1%	$377,828	**$378,916**	+ 0.3%
Percent of Original List Price Received*	93.9%	**93.1%**	- 0.9%	95.5%	**95.1%**	- 0.4%
List to Close	98	**114**	+ 16.3%	88	**94**	+ 6.8%
Days on Market Until Sale	58	**68**	+ 17.2%	47	**53**	+ 12.8%
Cumulative Days on Market Until Sale	68	**71**	+ 4.4%	56	**65**	+ 16.1%
Average List Price	$435,640	**$384,130**	- 11.8%	$406,336	**$404,422**	- 0.5%
Inventory of Homes for Sale	424	**454**	+ 7.1%	--	**--**	--
Months Supply of Inventory	3.4	**4.0**	+ 17.6%	--	**--**	--

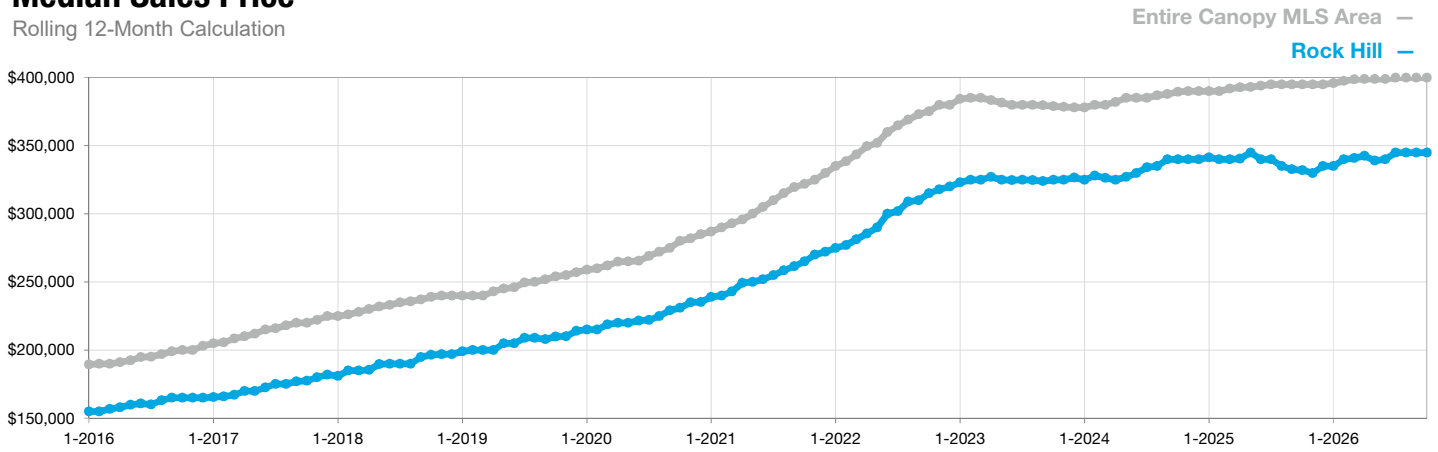
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October



Median Sales Price

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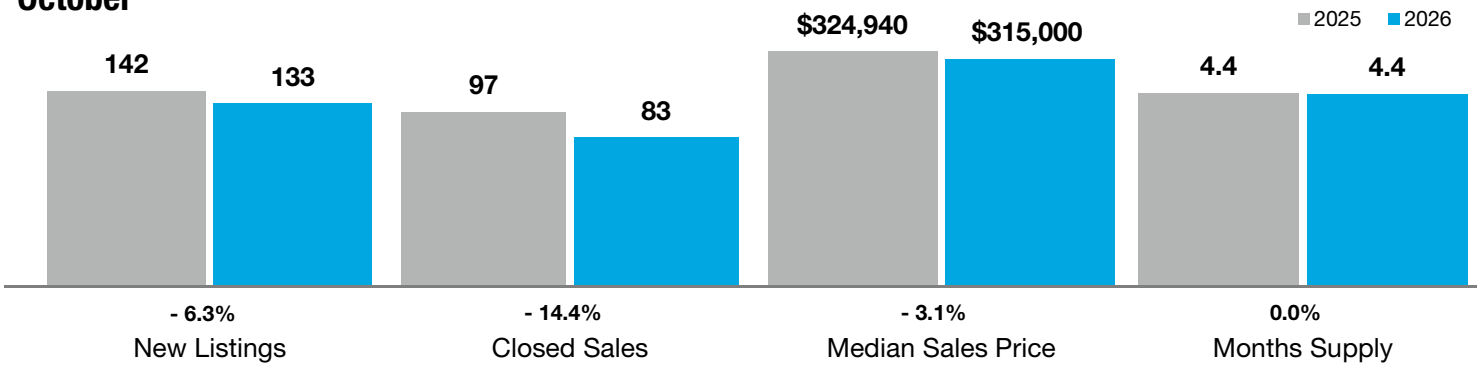
Salisbury

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	142	**133**	- 6.3%	1,253	**1,300**	+ 3.8%
Pending Sales	77	**75**	- 2.6%	865	**924**	+ 6.8%
Closed Sales	97	**83**	- 14.4%	838	**895**	+ 6.8%
Median Sales Price*	$324,940	**$315,000**	- 3.1%	$300,000	**$315,000**	+ 5.0%
Average Sales Price*	$344,616	**$318,654**	- 7.5%	$330,138	**$346,703**	+ 5.0%
Percent of Original List Price Received*	94.6%	**96.0%**	+ 1.5%	94.2%	**95.0%**	+ 0.8%
List to Close	92	**92**	0.0%	97	**109**	+ 12.4%
Days on Market Until Sale	52	**42**	- 19.2%	56	**61**	+ 8.9%
Cumulative Days on Market Until Sale	64	**48**	- 25.0%	65	**68**	+ 4.6%
Average List Price	$360,743	**$325,907**	- 9.7%	$350,110	**$350,324**	+ 0.1%
Inventory of Homes for Sale	368	**388**	+ 5.4%	--	**--**	--
Months Supply of Inventory	4.4	**4.4**	0.0%	--	**--**	--

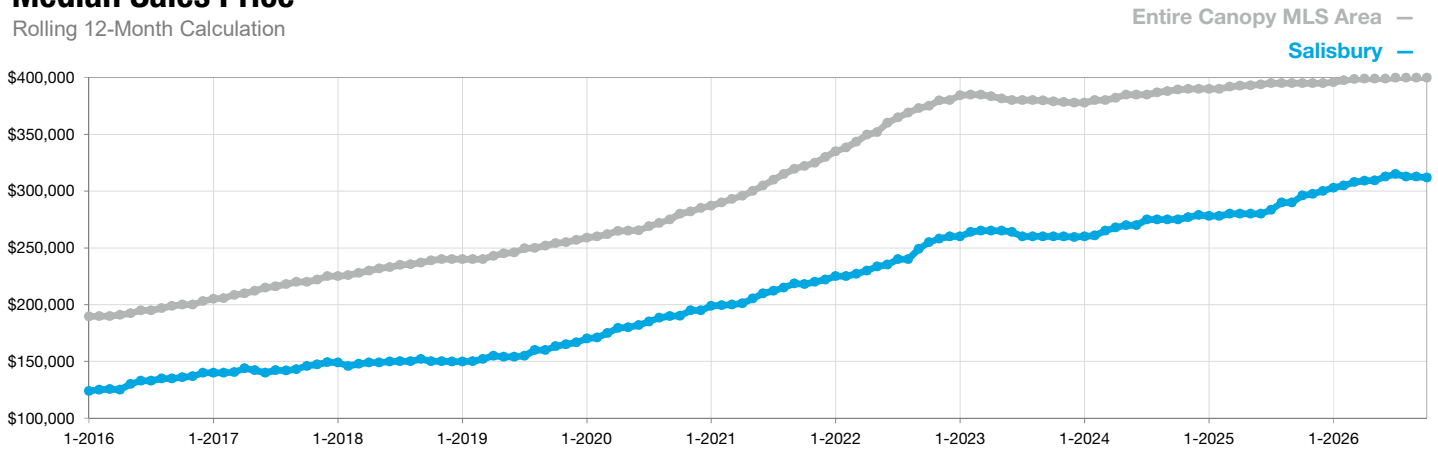
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October



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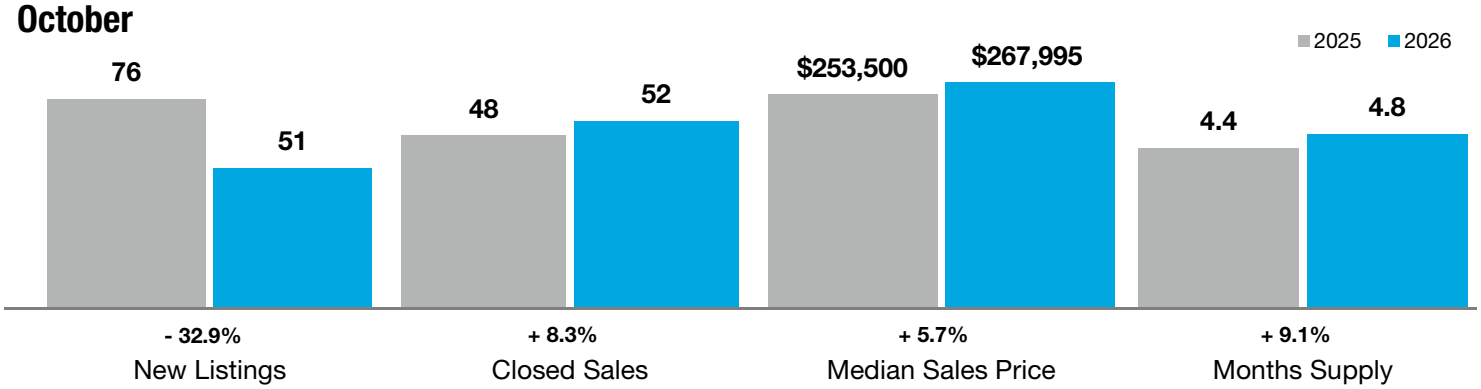
Shelby

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	76	**51**	- 32.9%	718	**849**	+ 18.2%
Pending Sales	40	**52**	+ 30.0%	511	**568**	+ 11.2%
Closed Sales	48	**52**	+ 8.3%	501	**530**	+ 5.8%
Median Sales Price*	$253,500	**$267,995**	+ 5.7%	$257,000	**$260,745**	+ 1.5%
Average Sales Price*	$253,892	**$365,647**	+ 44.0%	$283,215	**$293,640**	+ 3.7%
Percent of Original List Price Received*	93.0%	**91.6%**	- 1.5%	93.0%	**93.6%**	+ 0.6%
List to Close	109	**124**	+ 13.8%	116	**110**	- 5.2%
Days on Market Until Sale	67	**70**	+ 4.5%	72	**66**	- 8.3%
Cumulative Days on Market Until Sale	79	**81**	+ 2.5%	90	**79**	- 12.2%
Average List Price	$299,033	**$322,489**	+ 7.8%	$301,929	**$298,830**	- 1.0%
Inventory of Homes for Sale	216	**254**	+ 17.6%	--	**--**	--
Months Supply of Inventory	4.4	**4.8**	+ 9.1%	--	**--**	--

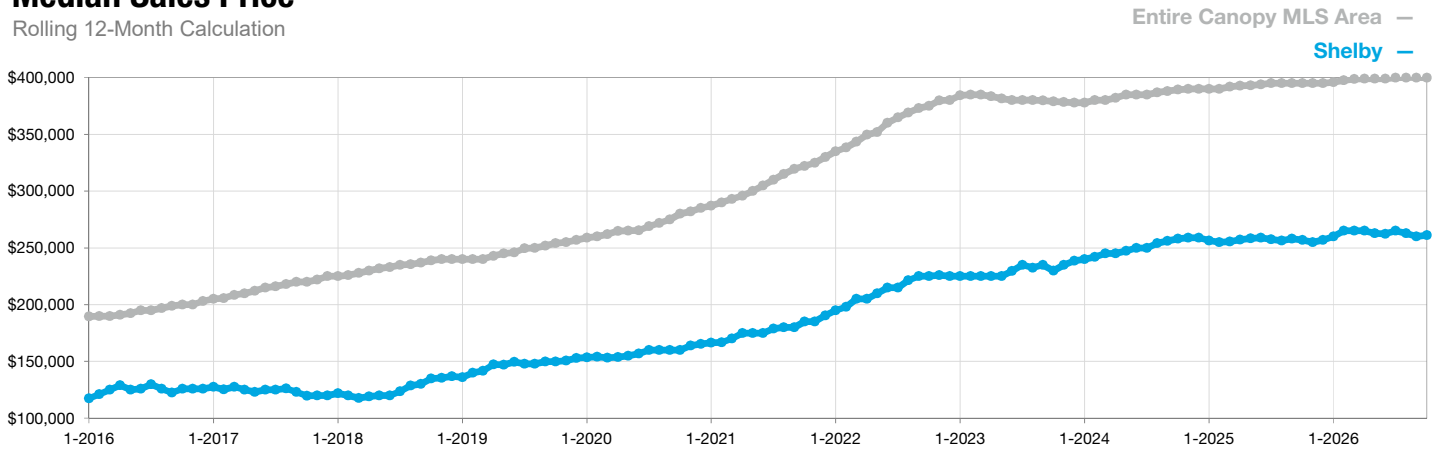
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October



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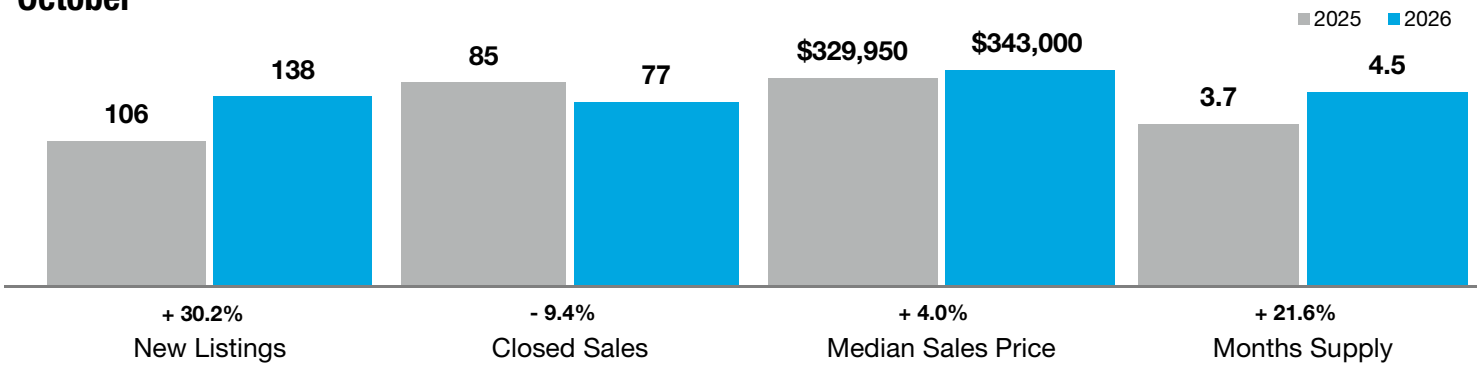
Statesville

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	106	**138**	+ 30.2%	1,296	**1,318**	+ 1.7%
Pending Sales	89	**82**	- 7.9%	959	**881**	- 8.1%
Closed Sales	85	**77**	- 9.4%	931	**839**	- 9.9%
Median Sales Price*	$329,950	**$343,000**	+ 4.0%	$310,000	**$320,000**	+ 3.2%
Average Sales Price*	$372,206	**$394,022**	+ 5.9%	$333,249	**$355,124**	+ 6.6%
Percent of Original List Price Received*	95.2%	**94.2%**	- 1.1%	94.8%	**94.2%**	- 0.6%
List to Close	98	**103**	+ 5.1%	102	**107**	+ 4.9%
Days on Market Until Sale	53	**70**	+ 32.1%	58	**66**	+ 13.8%
Cumulative Days on Market Until Sale	57	**79**	+ 38.6%	68	**79**	+ 16.2%
Average List Price	$387,883	**$376,730**	- 2.9%	$372,275	**$369,139**	- 0.8%
Inventory of Homes for Sale	342	**379**	+ 10.8%	--	**--**	--
Months Supply of Inventory	3.7	**4.5**	+ 21.6%	--	**--**	--

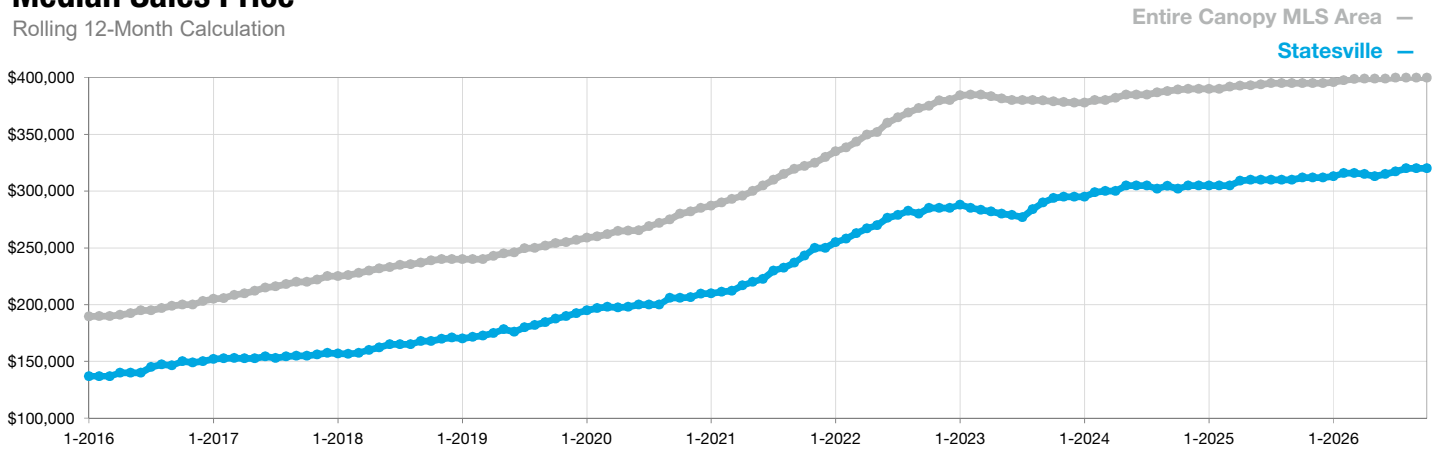
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October



Median Sales Price

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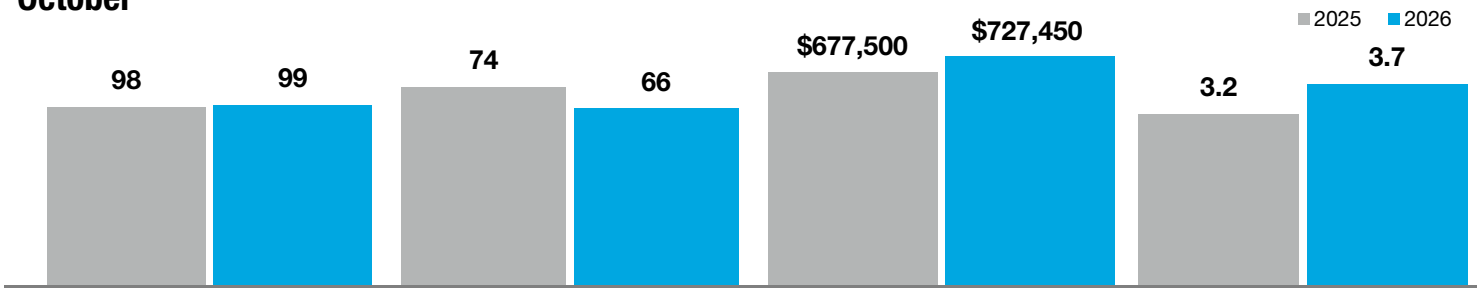
Waxhaw

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	98	**99**	+ 1.0%	1,162	**1,213**	+ 4.4%
Pending Sales	65	**66**	+ 1.5%	831	**860**	+ 3.5%
Closed Sales	74	**66**	- 10.8%	808	**832**	+ 3.0%
Median Sales Price*	$677,500	**$727,450**	+ 7.4%	$725,000	**$700,000**	- 3.4%
Average Sales Price*	$813,257	**$830,311**	+ 2.1%	$865,533	**$834,213**	- 3.6%
Percent of Original List Price Received*	95.5%	**94.9%**	- 0.6%	96.6%	**96.1%**	- 0.5%
List to Close	100	**99**	- 1.0%	94	**92**	- 2.1%
Days on Market Until Sale	60	**57**	- 5.0%	54	**53**	- 1.9%
Cumulative Days on Market Until Sale	59	**72**	+ 22.0%	53	**58**	+ 9.4%
Average List Price	$849,045	**$879,223**	+ 3.6%	$918,449	**$906,955**	- 1.3%
Inventory of Homes for Sale	248	**297**	+ 19.8%	--	**--**	--
Months Supply of Inventory	3.2	**3.7**	+ 15.6%	--	**--**	--

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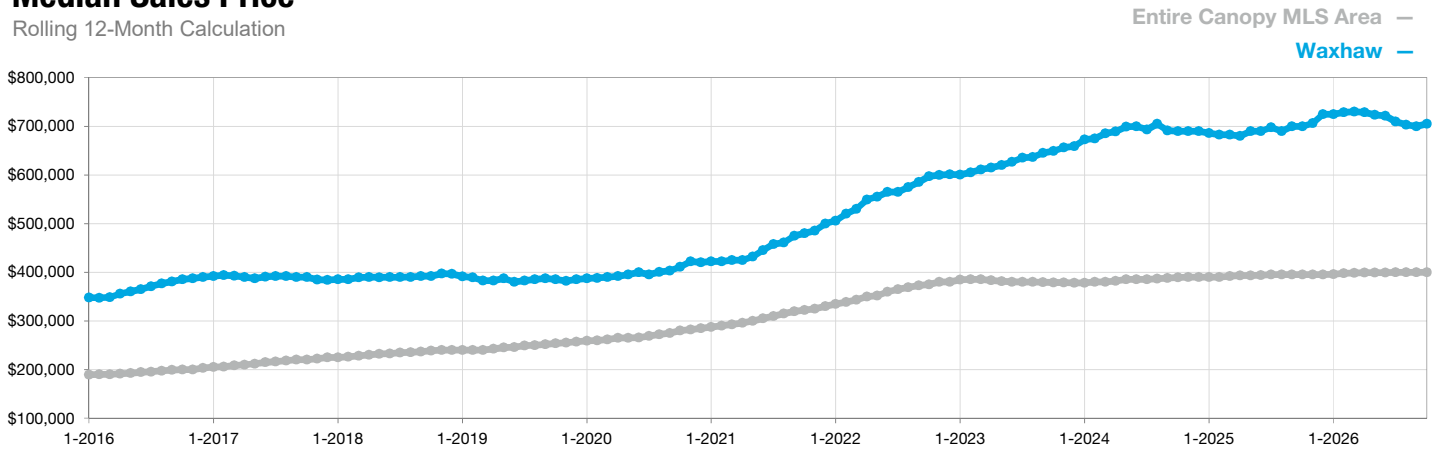
October



+ 1.0% New Listings | **- 10.8%** Closed Sales | **+ 7.4%** Median Sales Price | **+ 15.6%** Months Supply

Median Sales Price

Rolling 12-Month Calculation



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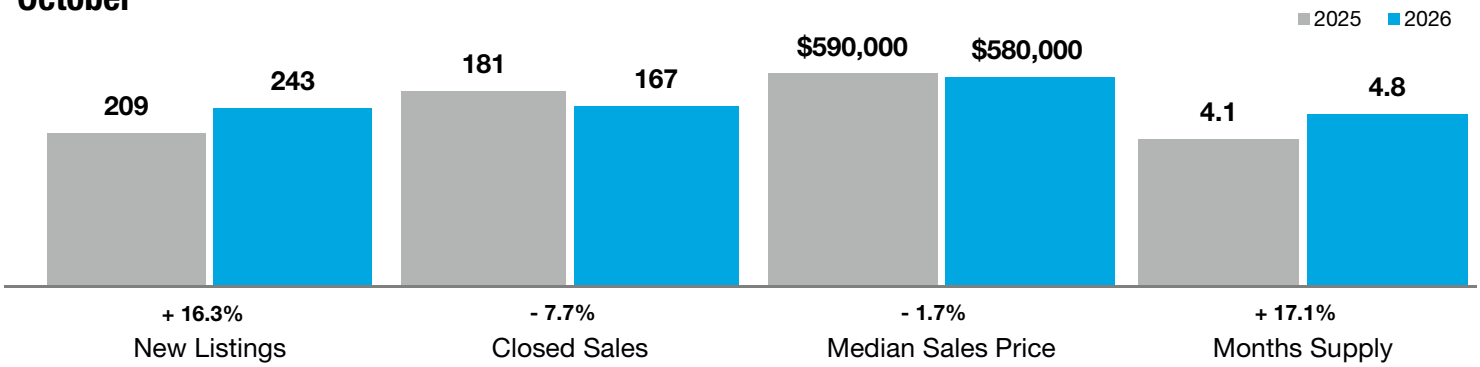
Lake Norman

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	209	**243**	+ 16.3%	2,603	**2,587**	- 0.6%
Pending Sales	151	**144**	- 4.6%	1,776	**1,663**	- 6.4%
Closed Sales	181	**167**	- 7.7%	1,752	**1,603**	- 8.5%
Median Sales Price*	$590,000	**$580,000**	- 1.7%	$575,000	**$635,000**	+ 10.4%
Average Sales Price*	$902,498	**$865,065**	- 4.1%	$879,361	**$985,364**	+ 12.1%
Percent of Original List Price Received*	94.1%	**91.7%**	- 2.6%	94.3%	**94.2%**	- 0.1%
List to Close	103	**133**	+ 29.1%	103	**106**	+ 2.9%
Days on Market Until Sale	59	**80**	+ 35.6%	59	**62**	+ 5.1%
Cumulative Days on Market Until Sale	71	**86**	+ 21.1%	71	**73**	+ 2.8%
Average List Price	$1,103,673	**$1,078,565**	- 2.3%	$1,003,485	**$1,085,561**	+ 8.2%
Inventory of Homes for Sale	692	**749**	+ 8.2%	--	**--**	--
Months Supply of Inventory	4.1	**4.8**	+ 17.1%	--	**--**	--

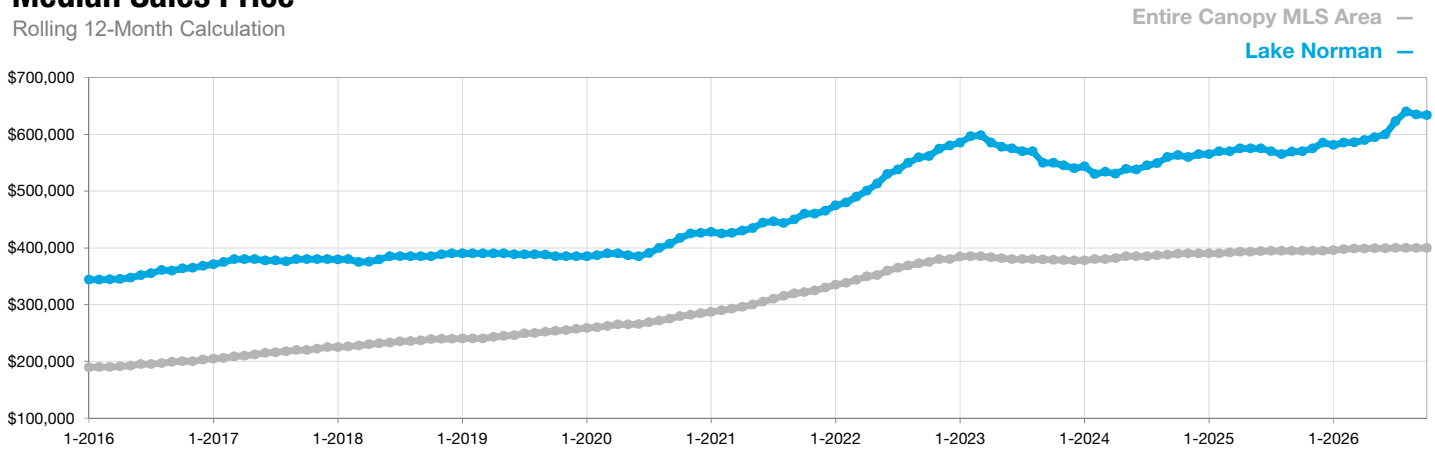
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October



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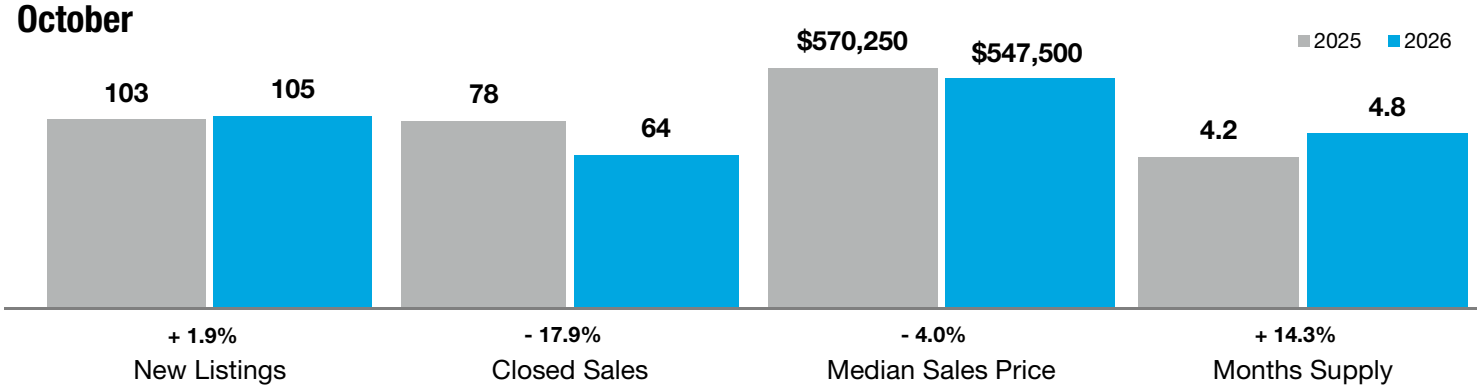
Lake Wylie

North Carolina and South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	103	**105**	+ 1.9%	1,207	**1,296**	+ 7.4%
Pending Sales	63	**53**	- 15.9%	789	**806**	+ 2.2%
Closed Sales	78	**64**	- 17.9%	792	**800**	+ 1.0%
Median Sales Price*	$570,250	**$547,500**	- 4.0%	$583,946	**$586,245**	+ 0.4%
Average Sales Price*	$678,884	**$699,179**	+ 3.0%	$690,785	**$710,359**	+ 2.8%
Percent of Original List Price Received*	93.4%	**93.6%**	+ 0.2%	95.8%	**95.5%**	- 0.3%
List to Close	108	**114**	+ 5.6%	101	**99**	- 2.0%
Days on Market Until Sale	64	**70**	+ 9.4%	61	**56**	- 8.2%
Cumulative Days on Market Until Sale	75	**76**	+ 1.3%	64	**67**	+ 4.7%
Average List Price	$731,640	**$852,775**	+ 16.6%	$741,407	**$800,558**	+ 8.0%
Inventory of Homes for Sale	316	**367**	+ 16.1%	--	**--**	--
Months Supply of Inventory	4.2	**4.8**	+ 14.3%	--	**--**	--

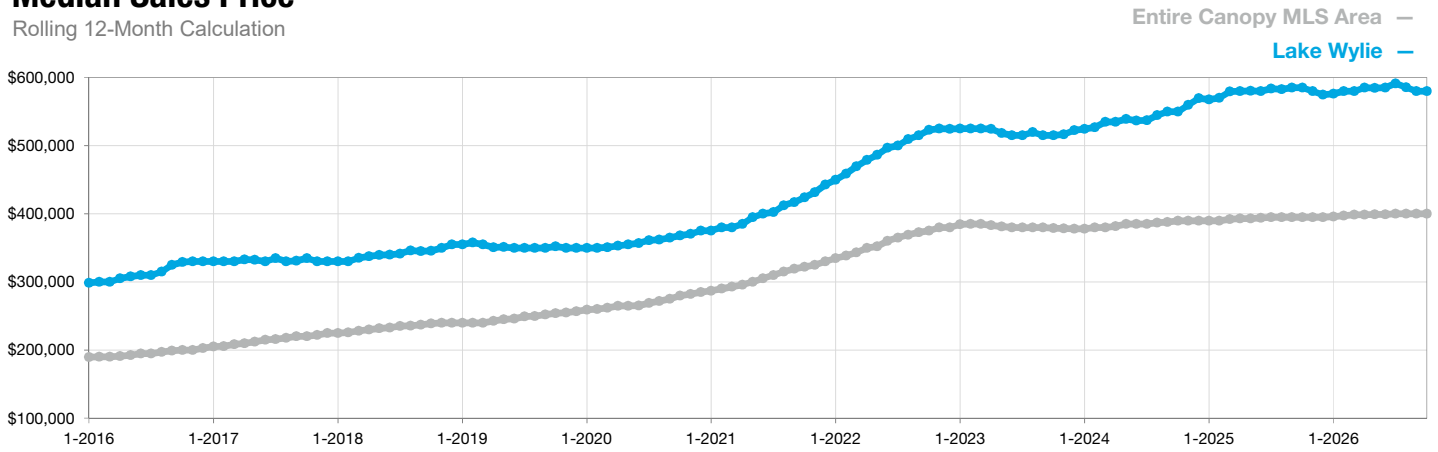
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October



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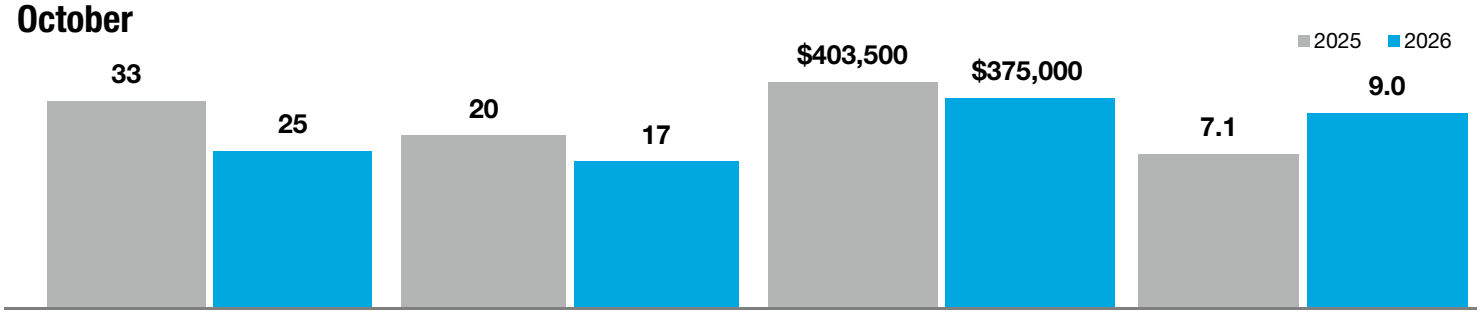
Uptown Charlotte

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	33	**25**	- 24.2%	337	**369**	+ 9.5%
Pending Sales	16	**16**	0.0%	185	**171**	- 7.6%
Closed Sales	20	**17**	- 15.0%	182	**168**	- 7.7%
Median Sales Price*	$403,500	**$375,000**	- 7.1%	$417,500	**$374,500**	- 10.3%
Average Sales Price*	$466,477	**$521,829**	+ 11.9%	$507,177	**$456,028**	- 10.1%
Percent of Original List Price Received*	95.4%	**91.9%**	- 3.7%	95.6%	**92.8%**	- 2.9%
List to Close	97	**114**	+ 17.5%	92	**131**	+ 42.4%
Days on Market Until Sale	64	**81**	+ 26.6%	54	**90**	+ 66.7%
Cumulative Days on Market Until Sale	68	**92**	+ 35.3%	71	**110**	+ 54.9%
Average List Price	$615,072	**$565,579**	- 8.0%	$516,483	**$466,720**	- 9.6%
Inventory of Homes for Sale	125	**142**	+ 13.6%	--	**--**	--
Months Supply of Inventory	7.1	**9.0**	+ 26.8%	--	**--**	--

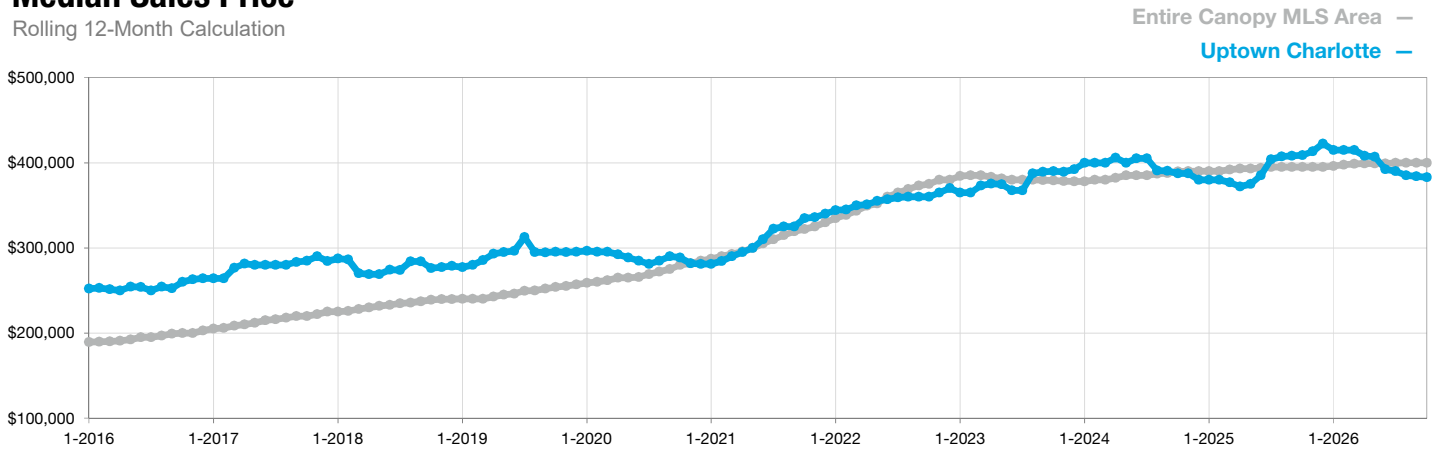
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October



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for October 2026

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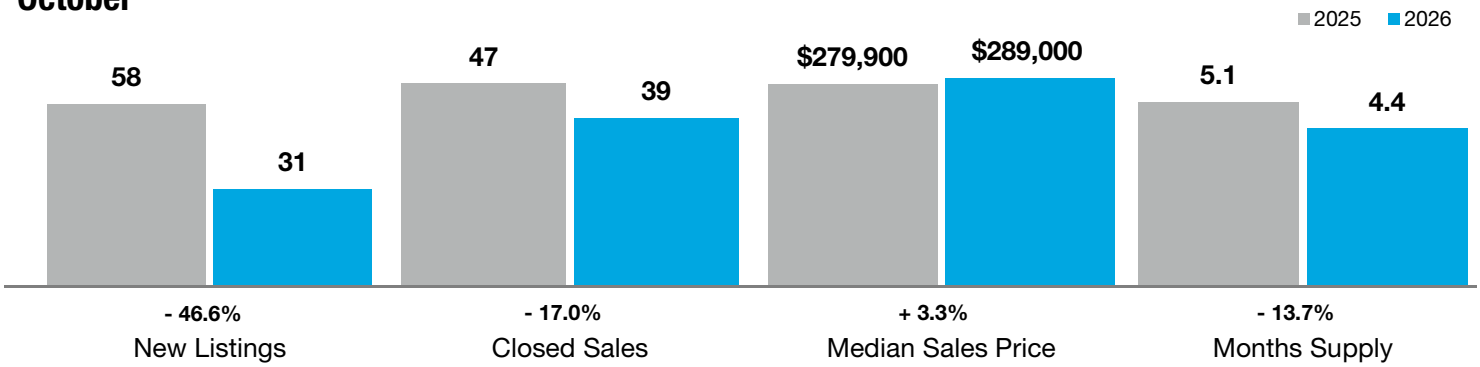
Chester County

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	58	**31**	- 46.6%	603	**494**	- 18.1%
Pending Sales	38	**27**	- 28.9%	350	**347**	- 0.9%
Closed Sales	47	**39**	- 17.0%	329	**329**	0.0%
Median Sales Price*	$279,900	**$289,000**	+ 3.3%	$289,000	**$288,425**	- 0.2%
Average Sales Price*	$270,030	**$294,833**	+ 9.2%	$274,887	**$304,099**	+ 10.6%
Percent of Original List Price Received*	95.0%	**94.8%**	- 0.2%	93.1%	**93.2%**	+ 0.1%
List to Close	86	**109**	+ 26.7%	91	**118**	+ 29.7%
Days on Market Until Sale	44	**67**	+ 52.3%	46	**67**	+ 45.7%
Cumulative Days on Market Until Sale	70	**67**	- 4.3%	69	**81**	+ 17.4%
Average List Price	$312,858	**$241,335**	- 22.9%	$292,475	**$327,639**	+ 12.0%
Inventory of Homes for Sale	170	**143**	- 15.9%	--	**--**	--
Months Supply of Inventory	5.1	**4.4**	- 13.7%	--	**--**	--

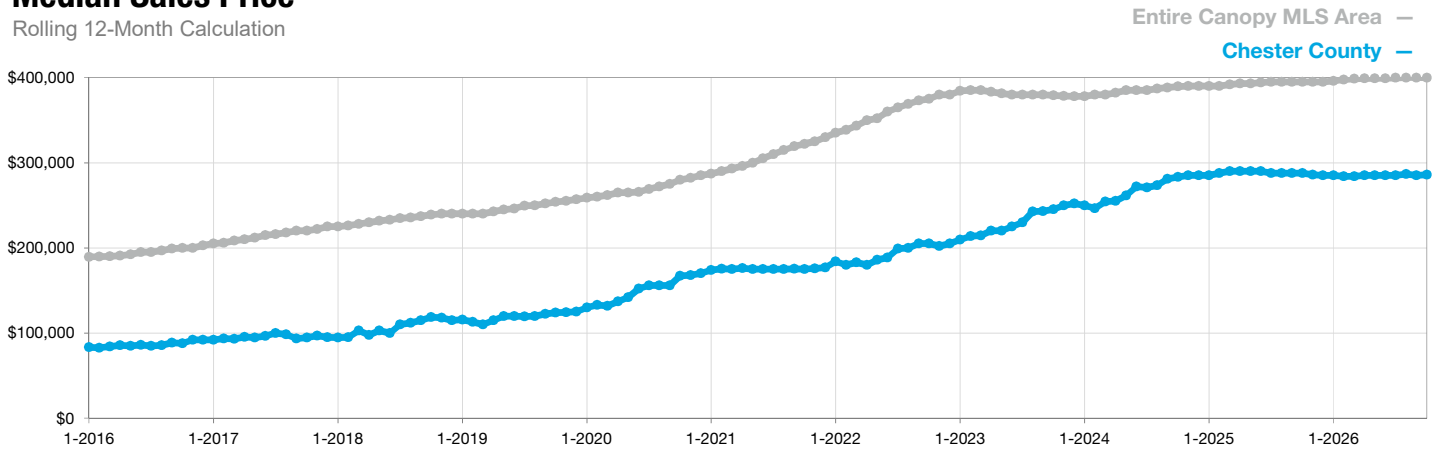
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October



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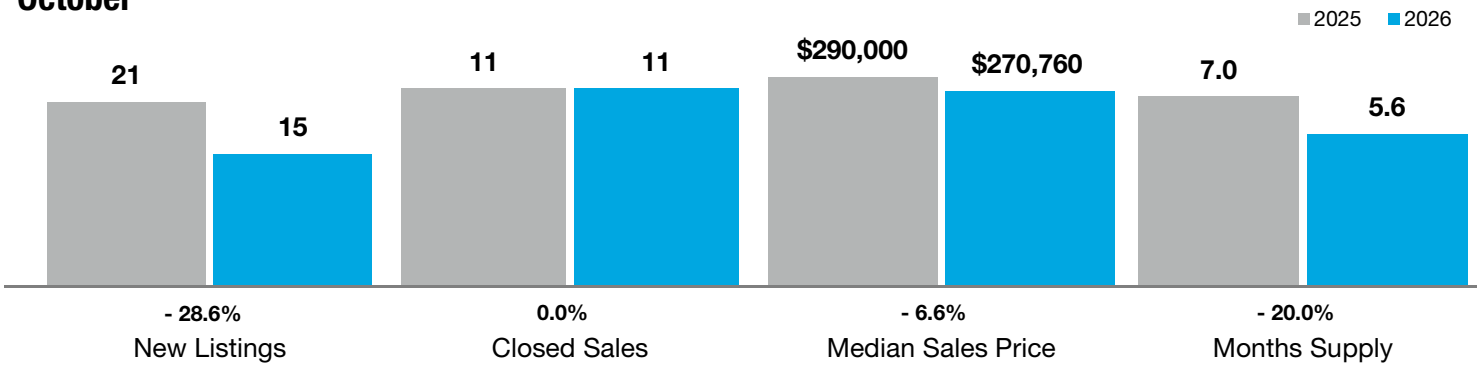
Chesterfield County

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	21	**15**	- 28.6%	226	**222**	- 1.8%
Pending Sales	8	**16**	+ 100.0%	140	**137**	- 2.1%
Closed Sales	11	**11**	0.0%	133	**143**	+ 7.5%
Median Sales Price*	$290,000	**$270,760**	- 6.6%	$255,000	**$267,000**	+ 4.7%
Average Sales Price*	$275,322	**$290,757**	+ 5.6%	$258,949	**$272,425**	+ 5.2%
Percent of Original List Price Received*	98.1%	**97.5%**	- 0.6%	94.6%	**96.0%**	+ 1.5%
List to Close	124	**150**	+ 21.0%	122	**140**	+ 14.8%
Days on Market Until Sale	62	**92**	+ 48.4%	72	**73**	+ 1.4%
Cumulative Days on Market Until Sale	95	**90**	- 5.3%	86	**91**	+ 5.8%
Average List Price	$278,106	**$321,873**	+ 15.7%	$281,589	**$315,363**	+ 12.0%
Inventory of Homes for Sale	89	**79**	- 11.2%	--	**--**	--
Months Supply of Inventory	7.0	**5.6**	- 20.0%	--	**--**	--

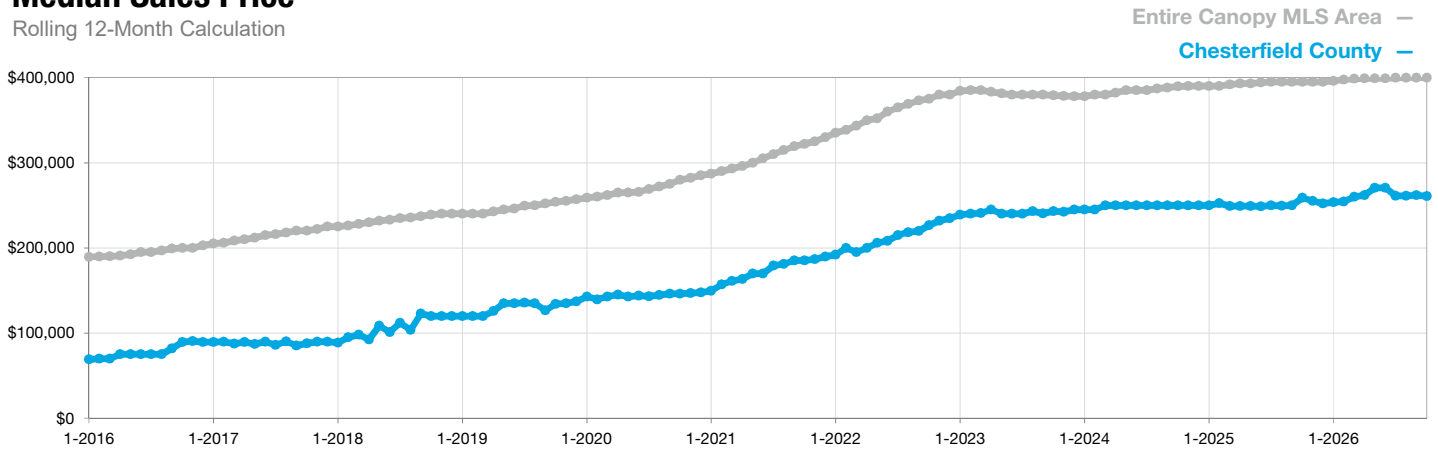
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October



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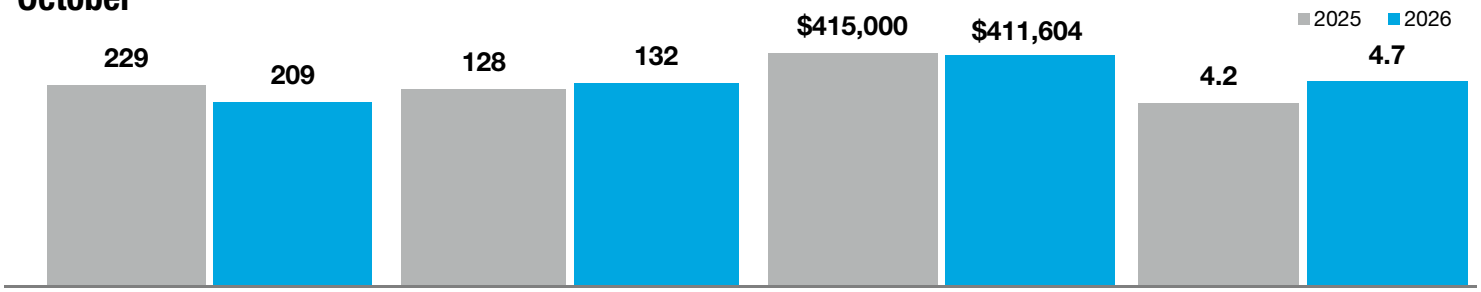
Lancaster County

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	229	**209**	- 8.7%	2,133	**2,212**	+ 3.7%
Pending Sales	128	**120**	- 6.3%	1,435	**1,523**	+ 6.1%
Closed Sales	128	**132**	+ 3.1%	1,419	**1,489**	+ 4.9%
Median Sales Price*	$415,000	**$411,604**	- 0.8%	$447,838	**$430,000**	- 4.0%
Average Sales Price*	$447,535	**$444,532**	- 0.7%	$473,305	**$468,665**	- 1.0%
Percent of Original List Price Received*	94.9%	**94.5%**	- 0.4%	96.2%	**95.6%**	- 0.6%
List to Close	107	**125**	+ 16.8%	102	**116**	+ 13.7%
Days on Market Until Sale	63	**70**	+ 11.1%	52	**69**	+ 32.7%
Cumulative Days on Market Until Sale	68	**78**	+ 14.7%	58	**77**	+ 32.8%
Average List Price	$472,044	**$479,354**	+ 1.5%	$485,517	**$488,946**	+ 0.7%
Inventory of Homes for Sale	574	**683**	+ 19.0%	--	**--**	--
Months Supply of Inventory	4.2	**4.7**	+ 11.9%	--	**--**	--

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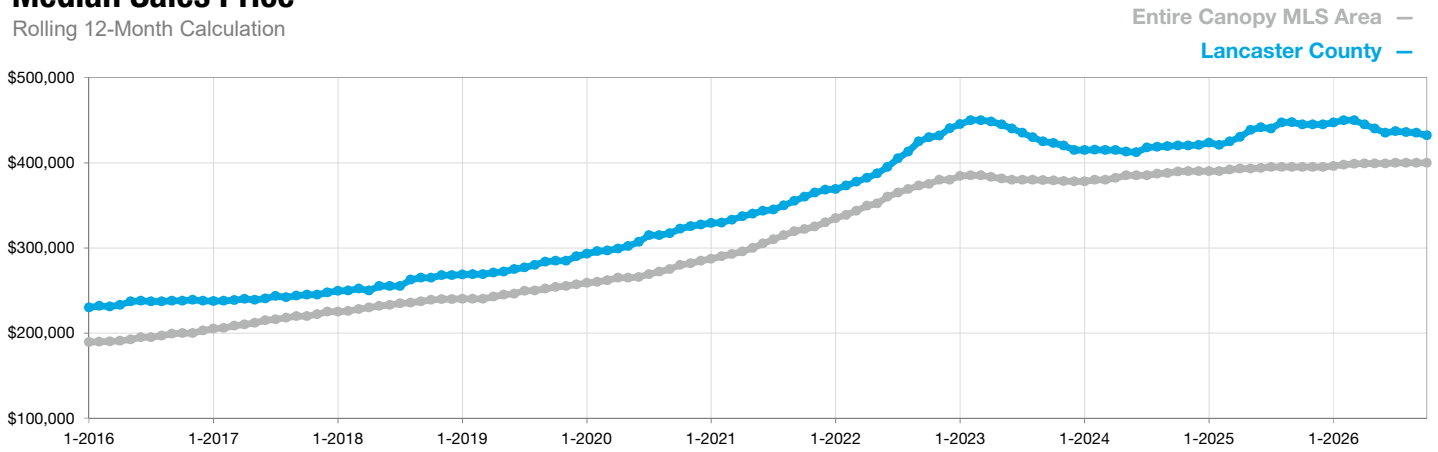
October



- 8.7% New Listings | **+ 3.1%** Closed Sales | **- 0.8%** Median Sales Price | **+ 11.9%** Months Supply

Median Sales Price

Rolling 12-Month Calculation



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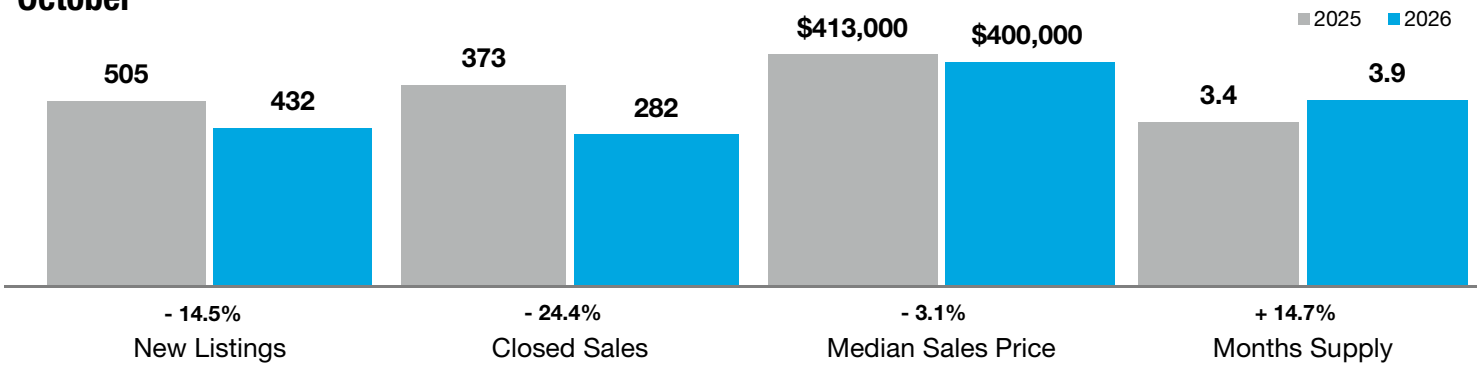
York County

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	505	**432**	- 14.5%	5,344	**5,262**	- 1.5%
Pending Sales	350	**273**	- 22.0%	3,893	**3,720**	- 4.4%
Closed Sales	373	**282**	- 24.4%	3,783	**3,620**	- 4.3%
Median Sales Price*	$413,000	**$400,000**	- 3.1%	$410,500	**$412,000**	+ 0.4%
Average Sales Price*	$478,425	**$493,037**	+ 3.1%	$483,666	**$483,612**	- 0.0%
Percent of Original List Price Received*	94.3%	**94.9%**	+ 0.6%	95.8%	**95.8%**	0.0%
List to Close	104	**113**	+ 8.7%	94	**98**	+ 4.3%
Days on Market Until Sale	62	**65**	+ 4.8%	51	**54**	+ 5.9%
Cumulative Days on Market Until Sale	65	**72**	+ 10.8%	57	**63**	+ 10.5%
Average List Price	$479,201	**$478,106**	- 0.2%	$497,660	**$501,074**	+ 0.7%
Inventory of Homes for Sale	1,256	**1,351**	+ 7.6%	--	**--**	--
Months Supply of Inventory	3.4	**3.9**	+ 14.7%	--	**--**	--

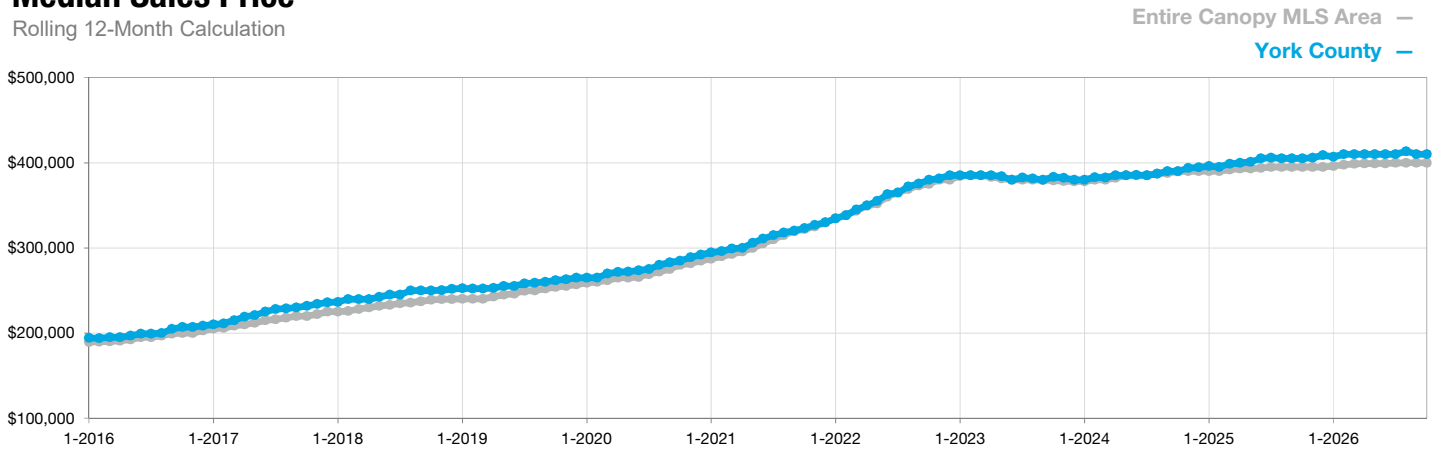
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October



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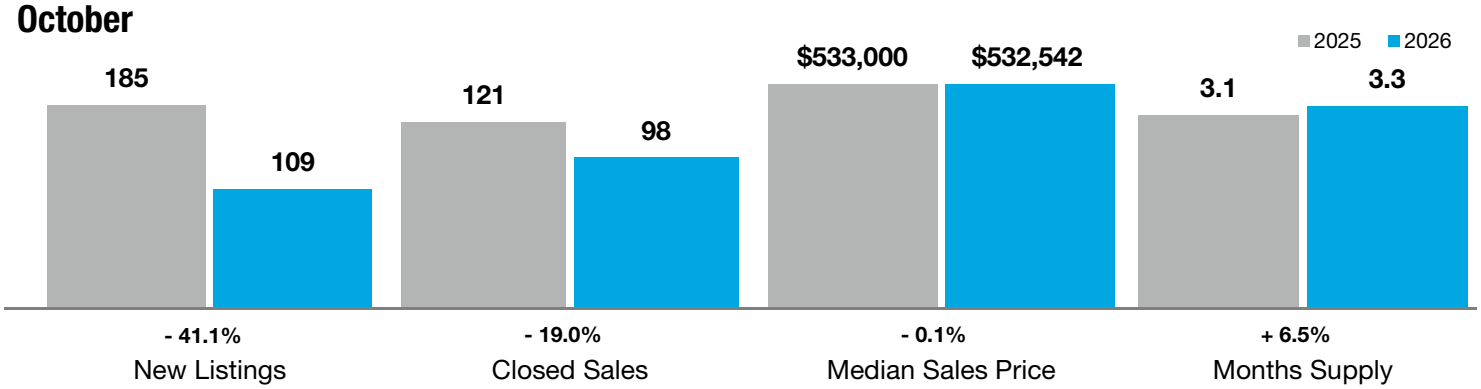
Fort Mill

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	185	**109**	- 41.1%	1,925	**1,894**	- 1.6%
Pending Sales	127	**82**	- 35.4%	1,399	**1,363**	- 2.6%
Closed Sales	121	**98**	- 19.0%	1,372	**1,351**	- 1.5%
Median Sales Price*	$533,000	**$532,542**	- 0.1%	$529,500	**$510,000**	- 3.7%
Average Sales Price*	$587,613	**$643,856**	+ 9.6%	$589,345	**$584,875**	- 0.8%
Percent of Original List Price Received*	95.6%	**96.0%**	+ 0.4%	96.6%	**96.5%**	- 0.1%
List to Close	95	**114**	+ 20.0%	88	**93**	+ 5.7%
Days on Market Until Sale	50	**61**	+ 22.0%	44	**50**	+ 13.6%
Cumulative Days on Market Until Sale	53	**74**	+ 39.6%	48	**59**	+ 22.9%
Average List Price	$566,934	**$576,060**	+ 1.6%	$594,732	**$587,320**	- 1.2%
Inventory of Homes for Sale	412	**418**	+ 1.5%	--	**--**	--
Months Supply of Inventory	3.1	**3.3**	+ 6.5%	--	**--**	--

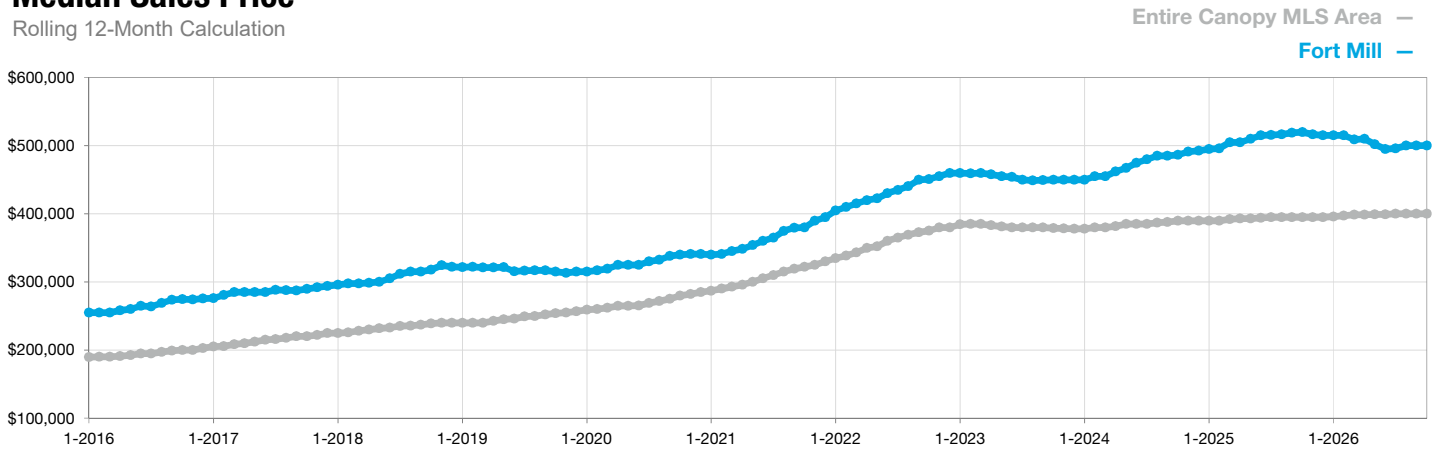
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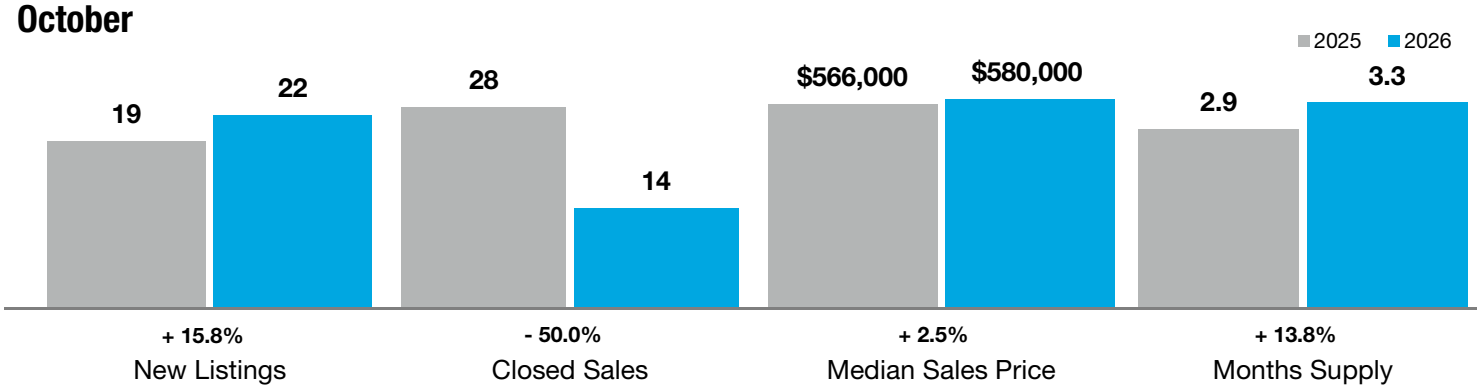
Tega Cay

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	19	**22**	+ 15.8%	264	**246**	- 6.8%
Pending Sales	8	**16**	+ 100.0%	202	**175**	- 13.4%
Closed Sales	28	**14**	- 50.0%	211	**170**	- 19.4%
Median Sales Price*	$566,000	**$580,000**	+ 2.5%	$585,000	**$593,600**	+ 1.5%
Average Sales Price*	$639,049	**$625,075**	- 2.2%	$655,963	**$634,208**	- 3.3%
Percent of Original List Price Received*	94.6%	**96.3%**	+ 1.8%	95.4%	**96.7%**	+ 1.4%
List to Close	128	**73**	- 43.0%	108	**99**	- 8.3%
Days on Market Until Sale	91	**33**	- 63.7%	65	**52**	- 20.0%
Cumulative Days on Market Until Sale	57	**55**	- 3.5%	59	**58**	- 1.7%
Average List Price	$624,001	**$597,400**	- 4.3%	$655,918	**$620,773**	- 5.4%
Inventory of Homes for Sale	55	**55**	0.0%	--	**--**	--
Months Supply of Inventory	2.9	**3.3**	+ 13.8%	--	**--**	--

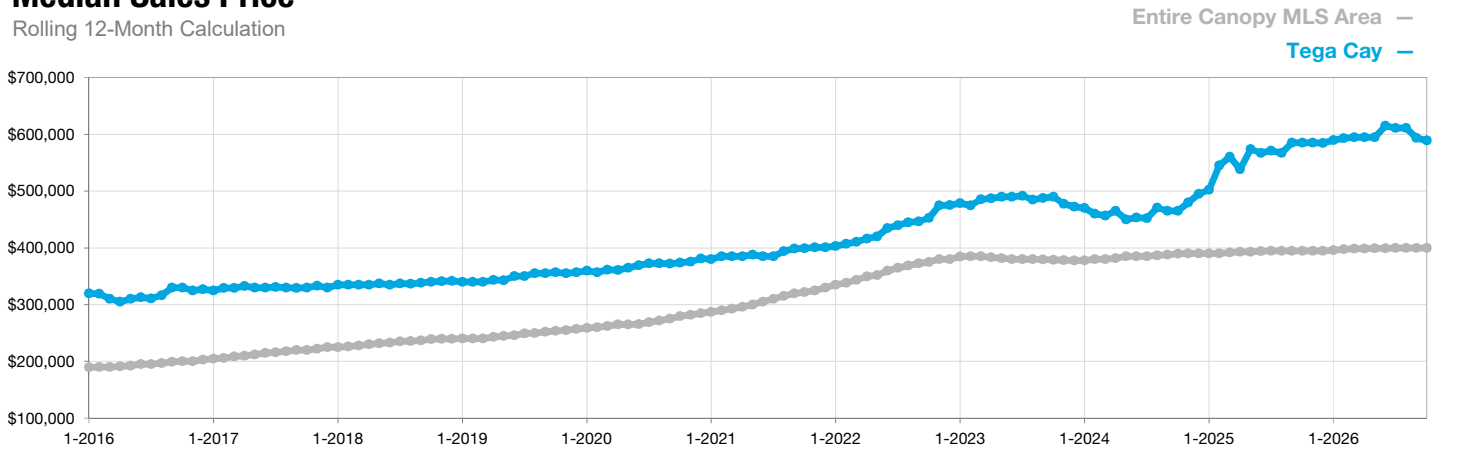
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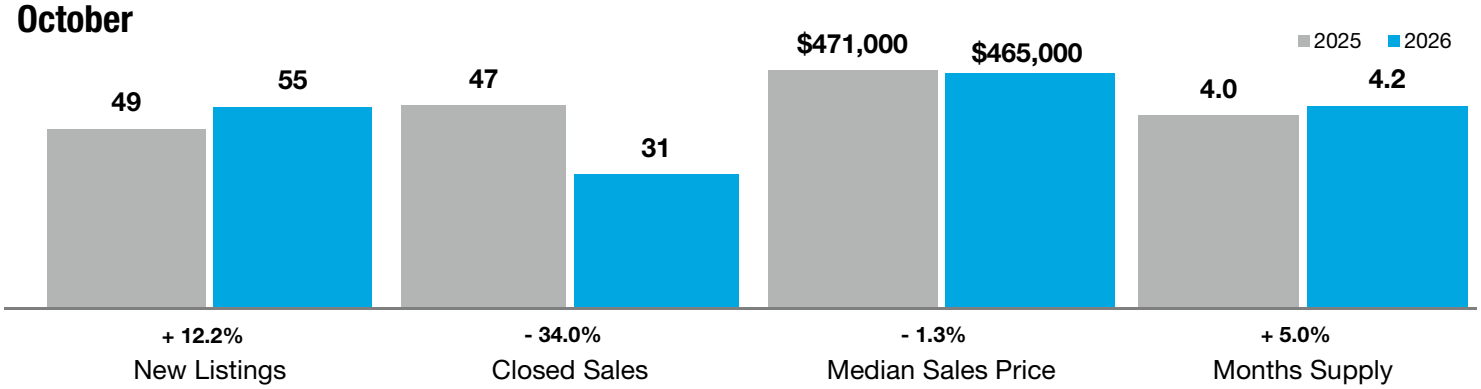
Town of Clover

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	49	**55**	+ 12.2%	707	**627**	- 11.3%
Pending Sales	45	**25**	- 44.4%	484	**442**	- 8.7%
Closed Sales	47	**31**	- 34.0%	470	**432**	- 8.1%
Median Sales Price*	$471,000	**$465,000**	- 1.3%	$415,450	**$401,000**	- 3.5%
Average Sales Price*	$513,675	**$544,802**	+ 6.1%	$509,950	**$498,133**	- 2.3%
Percent of Original List Price Received*	94.0%	**93.5%**	- 0.5%	96.0%	**96.0%**	0.0%
List to Close	102	**128**	+ 25.5%	100	**107**	+ 7.0%
Days on Market Until Sale	61	**84**	+ 37.7%	55	**61**	+ 10.9%
Cumulative Days on Market Until Sale	73	**87**	+ 19.2%	68	**71**	+ 4.4%
Average List Price	$490,686	**$573,649**	+ 16.9%	$506,382	**$542,092**	+ 7.1%
Inventory of Homes for Sale	183	**173**	- 5.5%	--	**--**	--
Months Supply of Inventory	4.0	**4.2**	+ 5.0%	--	**--**	--

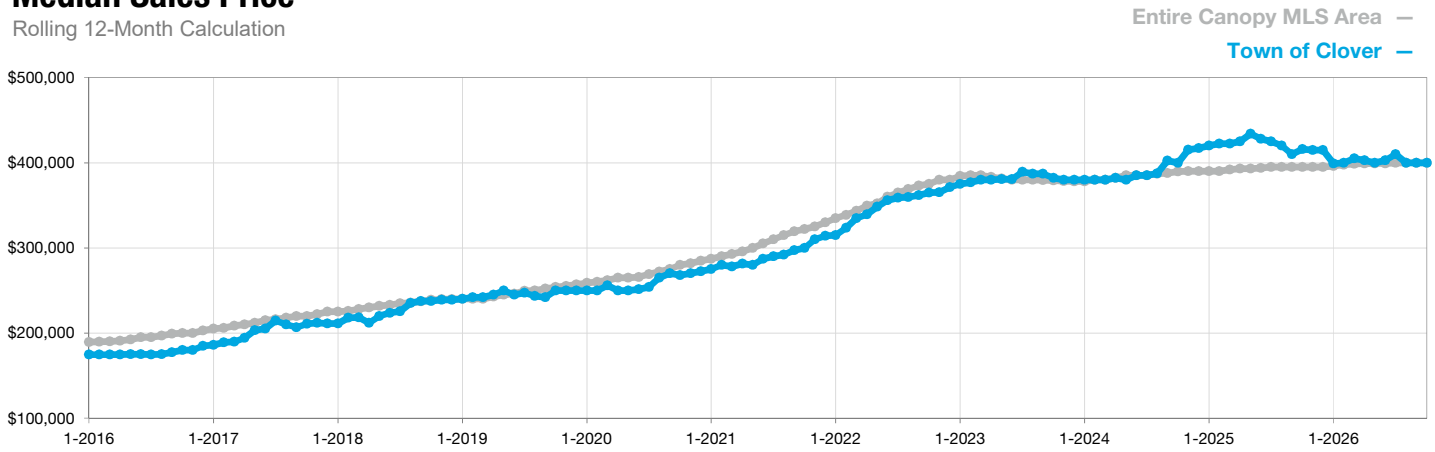
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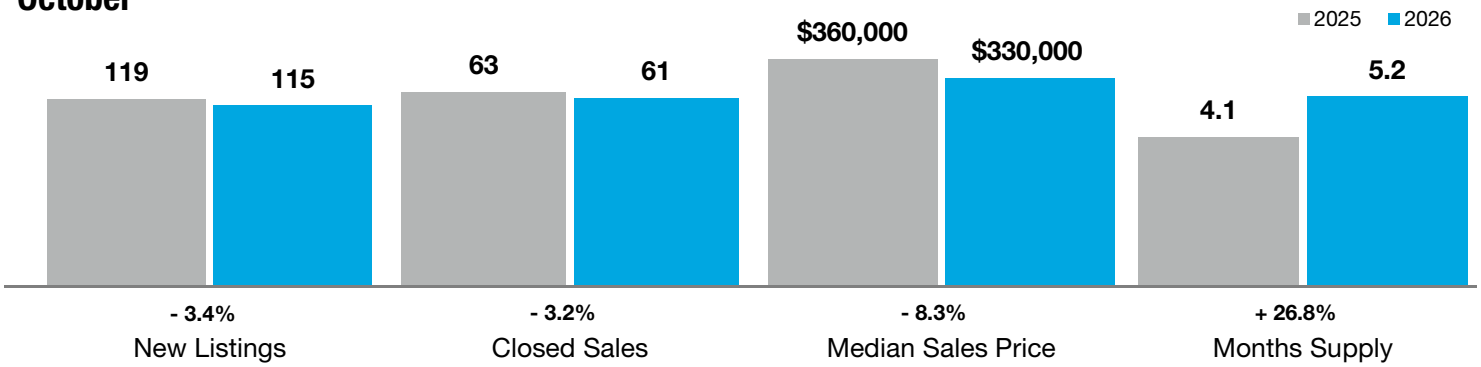
Town of Lancaster

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	119	**115**	- 3.4%	1,050	**1,127**	+ 7.3%
Pending Sales	76	**68**	- 10.5%	725	**747**	+ 3.0%
Closed Sales	63	**61**	- 3.2%	683	**729**	+ 6.7%
Median Sales Price*	$360,000	**$330,000**	- 8.3%	$349,500	**$373,000**	+ 6.7%
Average Sales Price*	$366,513	**$358,723**	- 2.1%	$395,540	**$404,864**	+ 2.4%
Percent of Original List Price Received*	94.6%	**92.1%**	- 2.6%	95.8%	**95.1%**	- 0.7%
List to Close	114	**125**	+ 9.6%	105	**116**	+ 10.5%
Days on Market Until Sale	66	**80**	+ 21.2%	56	**71**	+ 26.8%
Cumulative Days on Market Until Sale	73	**85**	+ 16.4%	62	**78**	+ 25.8%
Average List Price	$377,411	**$414,251**	+ 9.8%	$418,547	**$423,565**	+ 1.2%
Inventory of Homes for Sale	280	**369**	+ 31.8%	--	**--**	--
Months Supply of Inventory	4.1	**5.2**	+ 26.8%	--	**--**	--

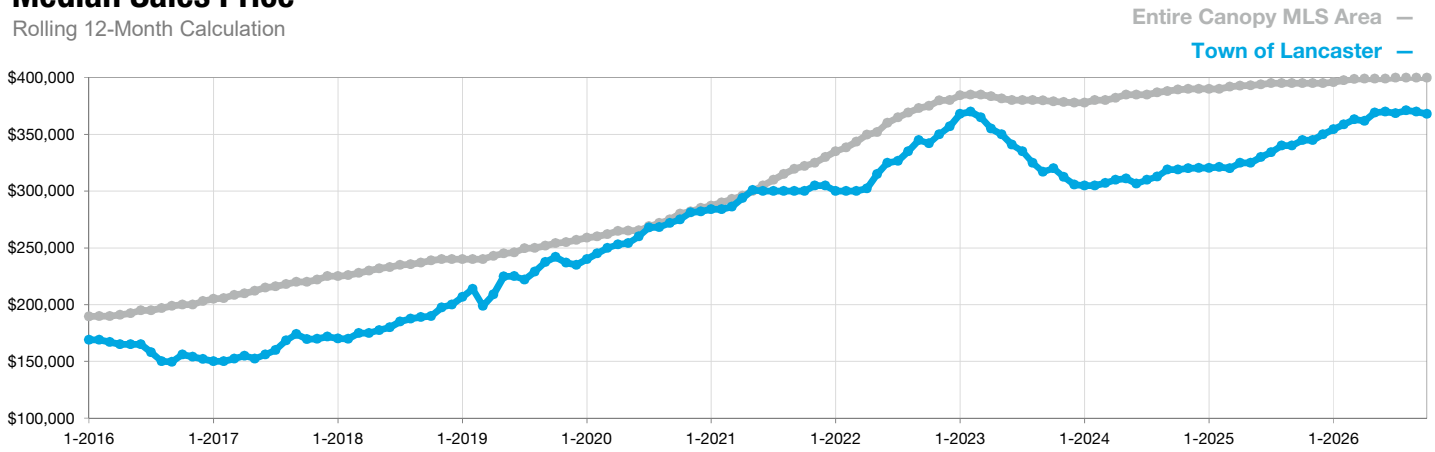
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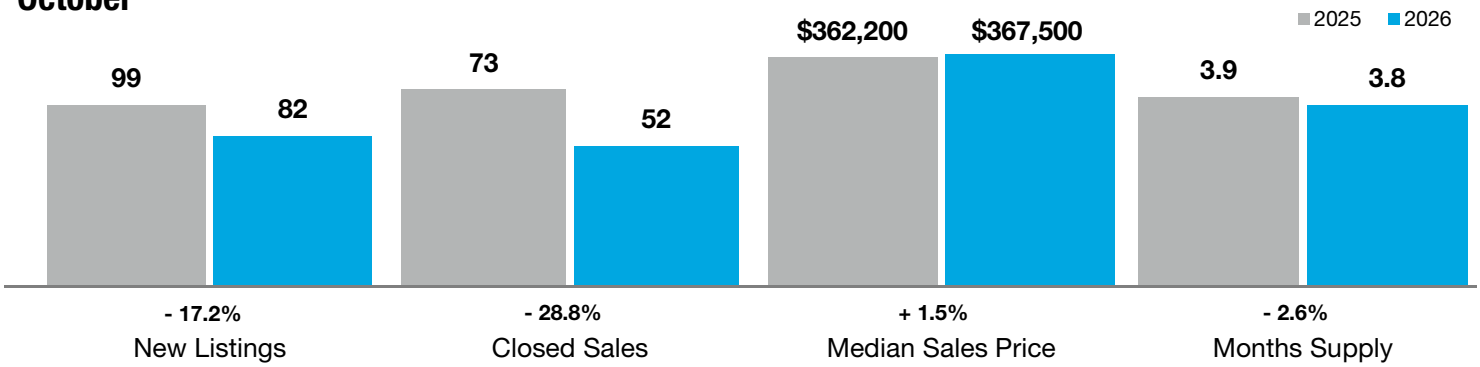
Town of York

South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	99	**82**	- 17.2%	885	**919**	+ 3.8%
Pending Sales	57	**61**	+ 7.0%	664	**676**	+ 1.8%
Closed Sales	73	**52**	- 28.8%	653	**637**	- 2.5%
Median Sales Price*	$362,200	**$367,500**	+ 1.5%	$359,750	**$375,000**	+ 4.2%
Average Sales Price*	$388,170	**$424,433**	+ 9.3%	$417,893	**$442,425**	+ 5.9%
Percent of Original List Price Received*	94.6%	**96.5%**	+ 2.0%	95.8%	**95.5%**	- 0.3%
List to Close	109	**115**	+ 5.5%	104	**111**	+ 6.7%
Days on Market Until Sale	67	**65**	- 3.0%	58	**62**	+ 6.9%
Cumulative Days on Market Until Sale	75	**68**	- 9.3%	65	**71**	+ 9.2%
Average List Price	$435,377	**$386,098**	- 11.3%	$452,530	**$456,099**	+ 0.8%
Inventory of Homes for Sale	247	**242**	- 2.0%	--	**--**	--
Months Supply of Inventory	3.9	**3.8**	- 2.6%	--	**--**	--

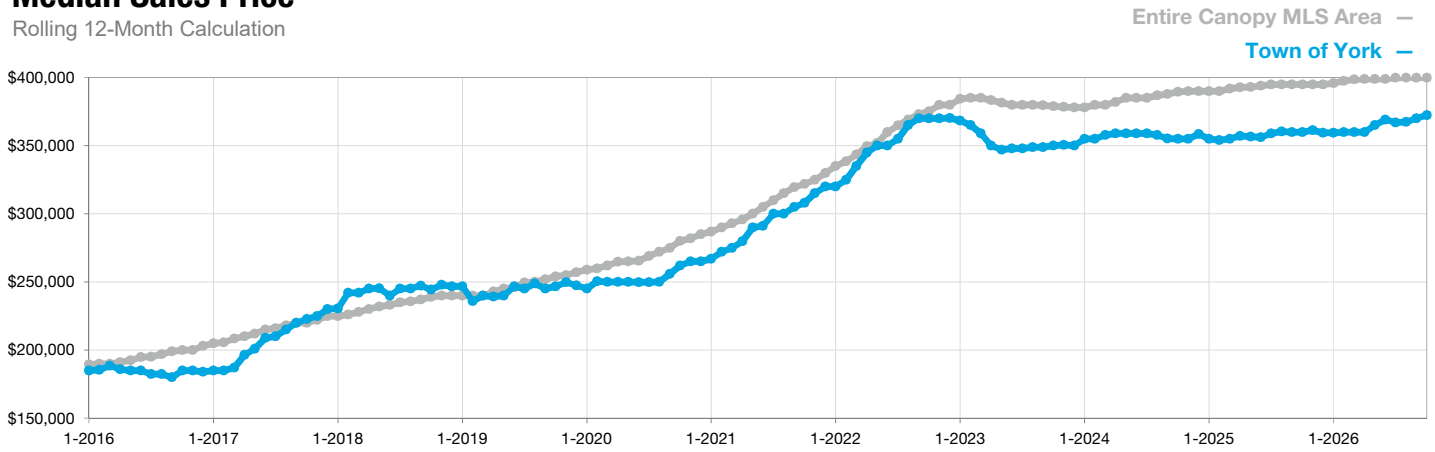
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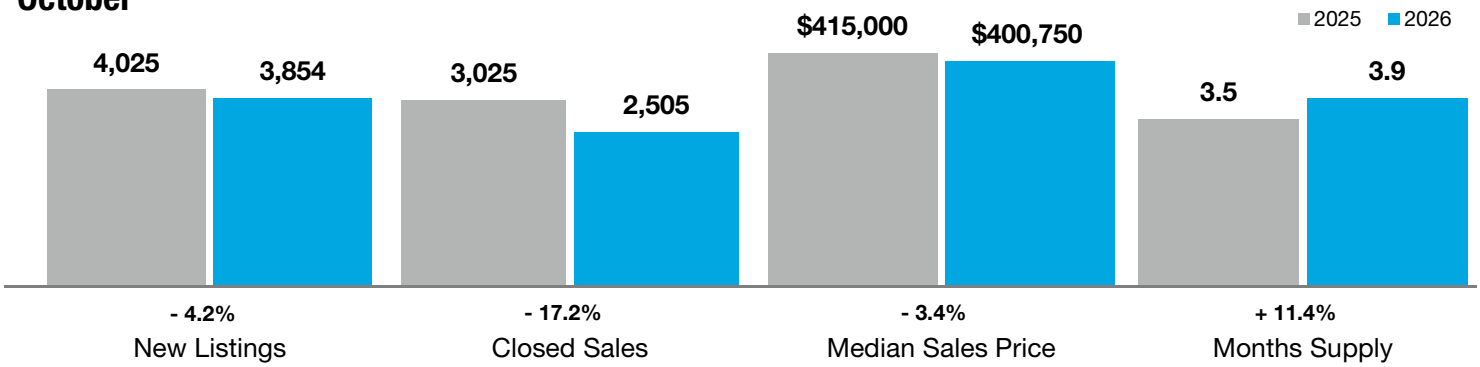
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	4,025	**3,854**	- 4.2%	42,840	**43,470**	+ 1.5%
Pending Sales	2,789	**2,397**	- 14.1%	30,759	**30,192**	- 1.8%
Closed Sales	3,025	**2,505**	- 17.2%	30,018	**29,442**	- 1.9%
Median Sales Price*	$415,000	**$400,750**	- 3.4%	$415,000	**$416,900**	+ 0.5%
Average Sales Price*	$522,708	**$525,906**	+ 0.6%	$528,386	**$537,886**	+ 1.8%
Percent of Original List Price Received*	95.1%	**95.1%**	0.0%	96.1%	**95.8%**	- 0.3%
List to Close	98	**102**	+ 4.1%	93	**99**	+ 6.5%
Days on Market Until Sale	53	**55**	+ 3.8%	48	**53**	+ 10.4%
Cumulative Days on Market Until Sale	59	**64**	+ 8.5%	53	**62**	+ 17.0%
Average List Price	$538,586	**$564,151**	+ 4.7%	$548,420	**$564,012**	+ 2.8%
Inventory of Homes for Sale	10,153	**11,207**	+ 10.4%	--	**--**	--
Months Supply of Inventory	3.5	**3.9**	+ 11.4%	--	**--**	--

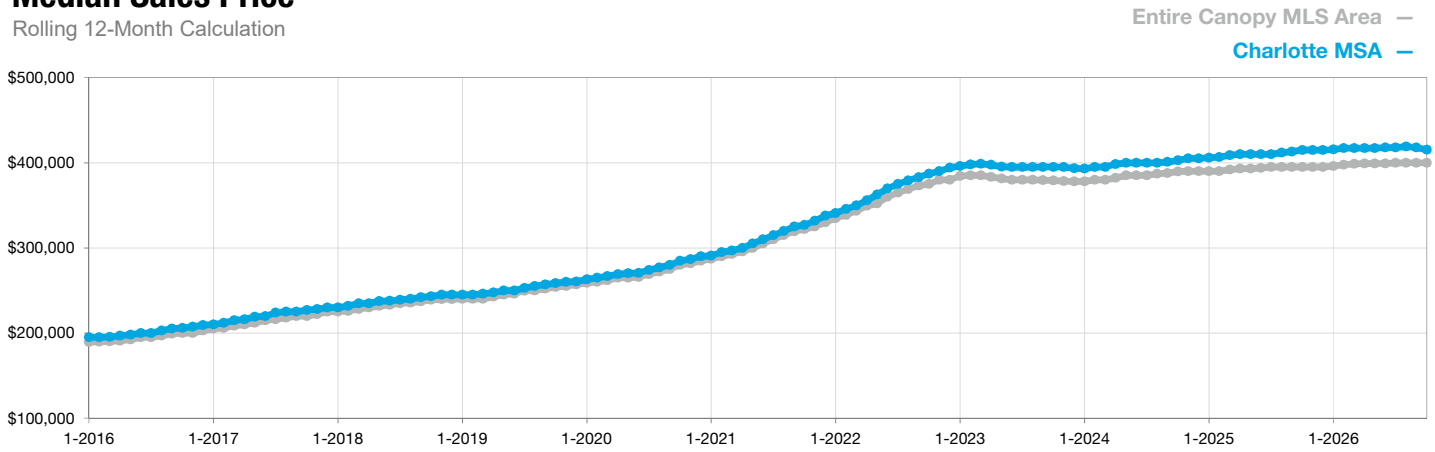
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.