

Local Market Update for March 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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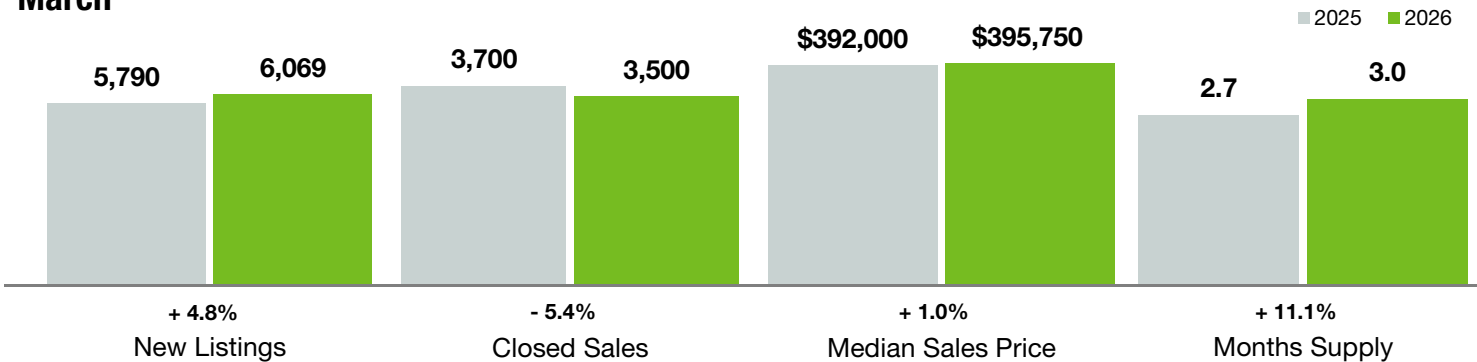
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	5,790	6,069	+ 4.8%	14,471	14,871	+ 2.8%
Pending Sales	4,320	4,713	+ 9.1%	10,987	11,317	+ 3.0%
Closed Sales	3,700	3,500	- 5.4%	9,138	8,503	- 6.9%
Median Sales Price*	\$392,000	\$395,750	+ 1.0%	\$386,503	\$390,180	+ 1.0%
Average Sales Price*	\$505,490	\$506,877	+ 0.3%	\$490,328	\$495,689	+ 1.1%
Percent of Original List Price Received*	96.0%	95.6%	- 0.4%	95.8%	95.1%	- 0.7%
List to Close	99	106	+ 7.1%	101	111	+ 9.9%
Days on Market Until Sale	55	63	+ 14.5%	56	66	+ 17.9%
Cumulative Days on Market Until Sale	63	75	+ 19.0%	63	78	+ 23.8%
Average List Price	\$537,560	\$558,410	+ 3.9%	\$524,054	\$540,400	+ 3.1%
Inventory of Homes for Sale	9,678	10,903	+ 12.7%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

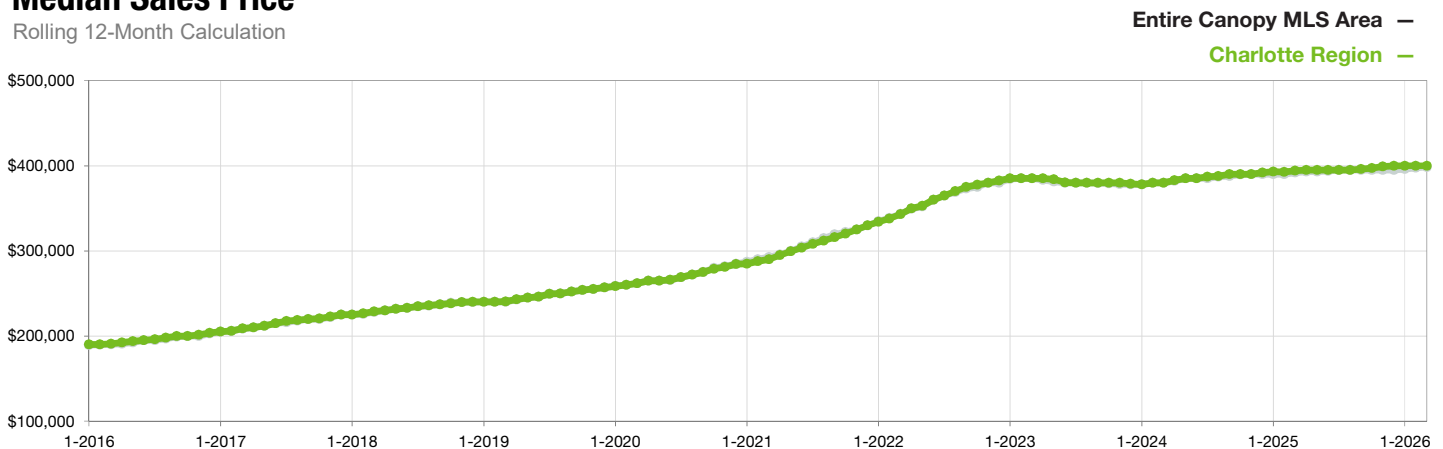
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March



Median Sales Price

Rolling 12-Month Calculation



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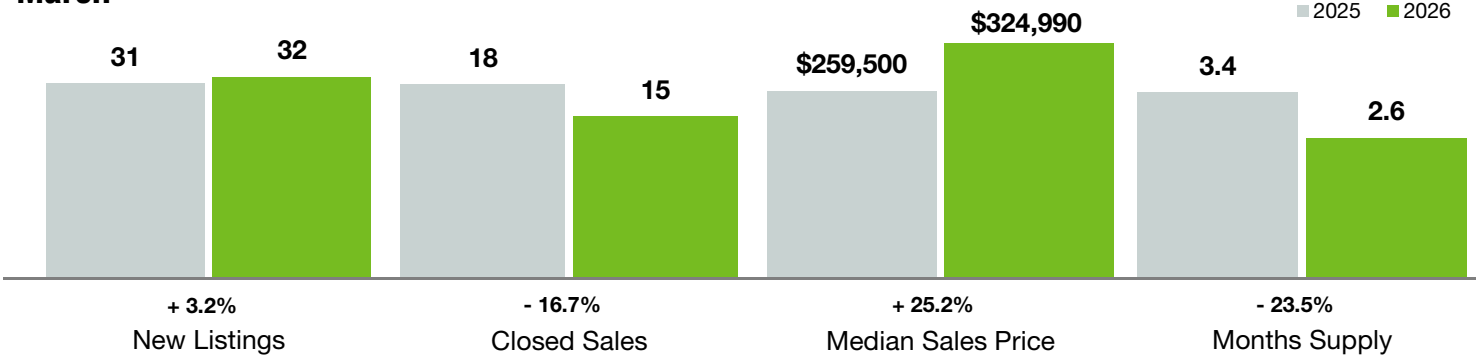
Alexander County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	31	32	+ 3.2%	75	85	+ 13.3%
Pending Sales	22	23	+ 4.5%	64	69	+ 7.8%
Closed Sales	18	15	- 16.7%	56	53	- 5.4%
Median Sales Price*	\$259,500	\$324,990	+ 25.2%	\$268,500	\$324,990	+ 21.0%
Average Sales Price*	\$370,683	\$323,053	- 12.8%	\$363,795	\$367,360	+ 1.0%
Percent of Original List Price Received*	99.4%	96.0%	- 3.4%	97.5%	94.4%	- 3.2%
List to Close	78	118	+ 51.3%	88	116	+ 31.8%
Days on Market Until Sale	32	76	+ 137.5%	43	69	+ 60.5%
Cumulative Days on Market Until Sale	45	92	+ 104.4%	58	78	+ 34.5%
Average List Price	\$391,281	\$444,394	+ 13.6%	\$353,288	\$388,735	+ 10.0%
Inventory of Homes for Sale	73	64	- 12.3%	--	--	--
Months Supply of Inventory	3.4	2.6	- 23.5%	--	--	--

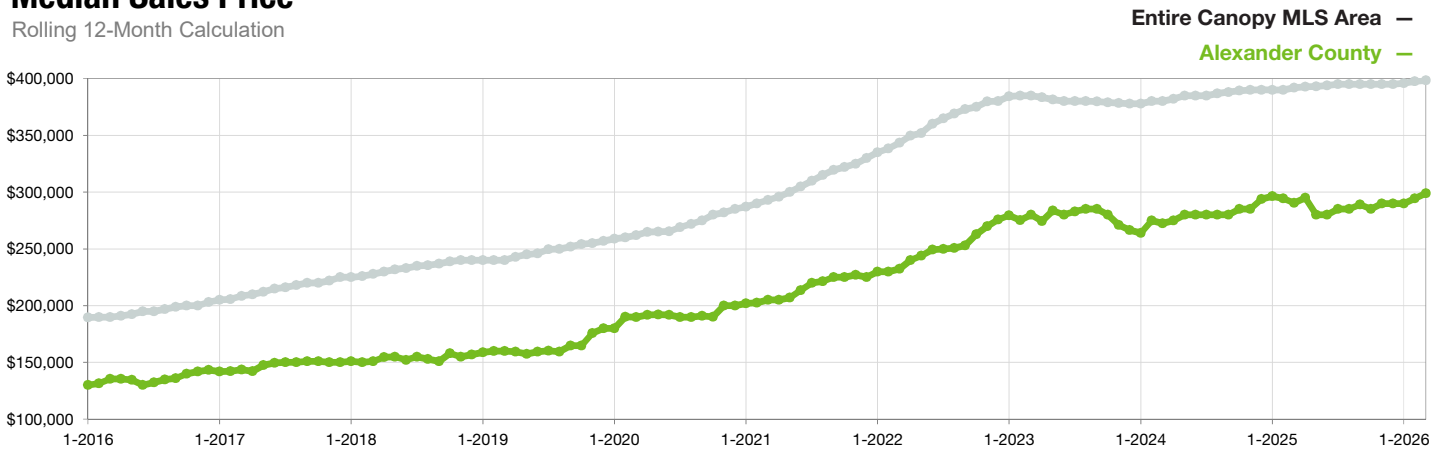
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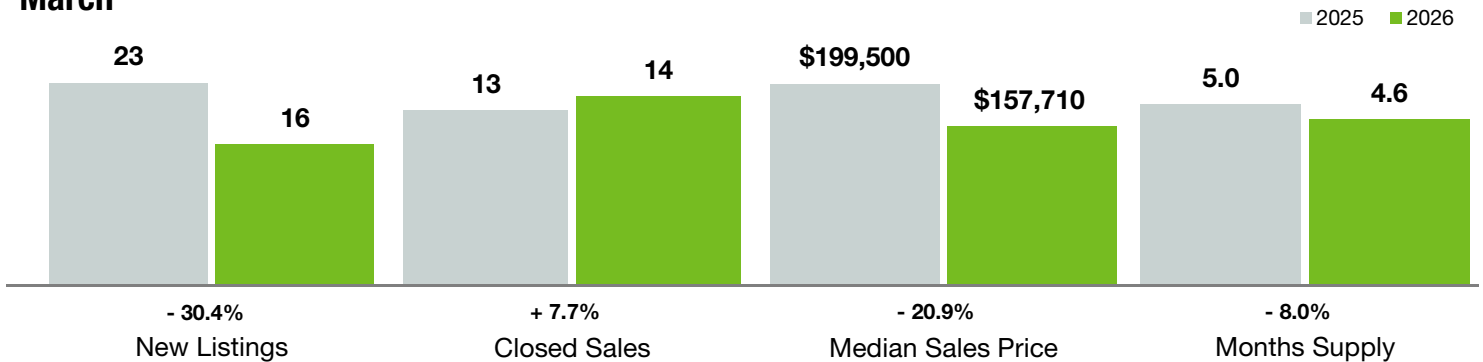
Anson County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	23	16	- 30.4%	60	60	0.0%
Pending Sales	18	11	- 38.9%	41	40	- 2.4%
Closed Sales	13	14	+ 7.7%	31	35	+ 12.9%
Median Sales Price*	\$199,500	\$157,710	- 20.9%	\$199,700	\$166,920	- 16.4%
Average Sales Price*	\$288,604	\$189,562	- 34.3%	\$268,208	\$207,963	- 22.5%
Percent of Original List Price Received*	88.6%	85.0%	- 4.1%	89.6%	91.2%	+ 1.8%
List to Close	120	145	+ 20.8%	118	111	- 5.9%
Days on Market Until Sale	72	82	+ 13.9%	70	63	- 10.0%
Cumulative Days on Market Until Sale	80	120	+ 50.0%	84	78	- 7.1%
Average List Price	\$234,613	\$218,018	- 7.1%	\$218,477	\$235,359	+ 7.7%
Inventory of Homes for Sale	62	61	- 1.6%	--	--	--
Months Supply of Inventory	5.0	4.6	- 8.0%	--	--	--

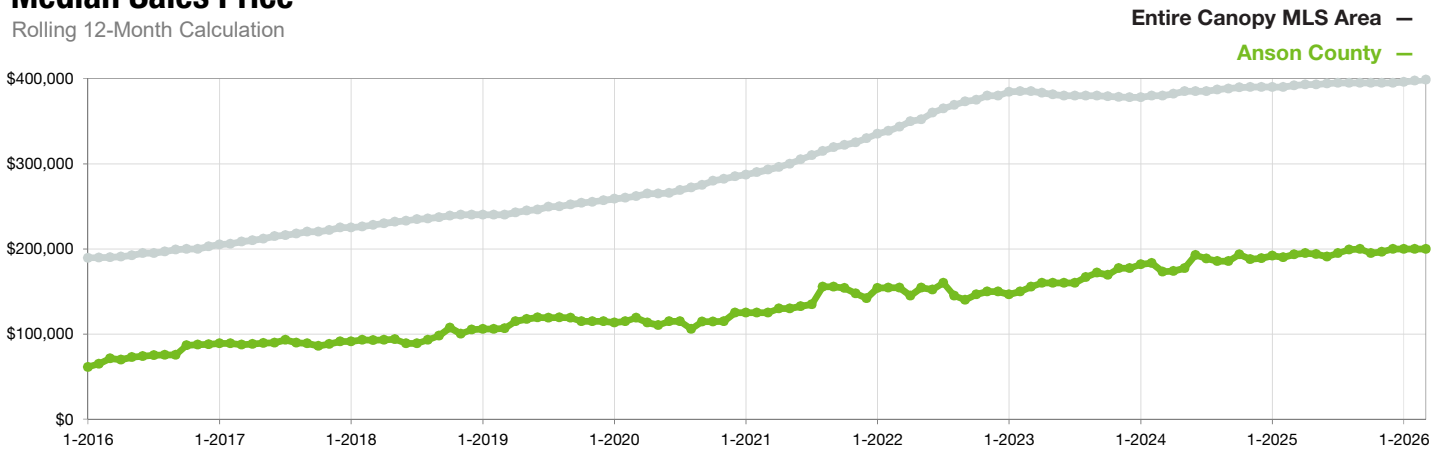
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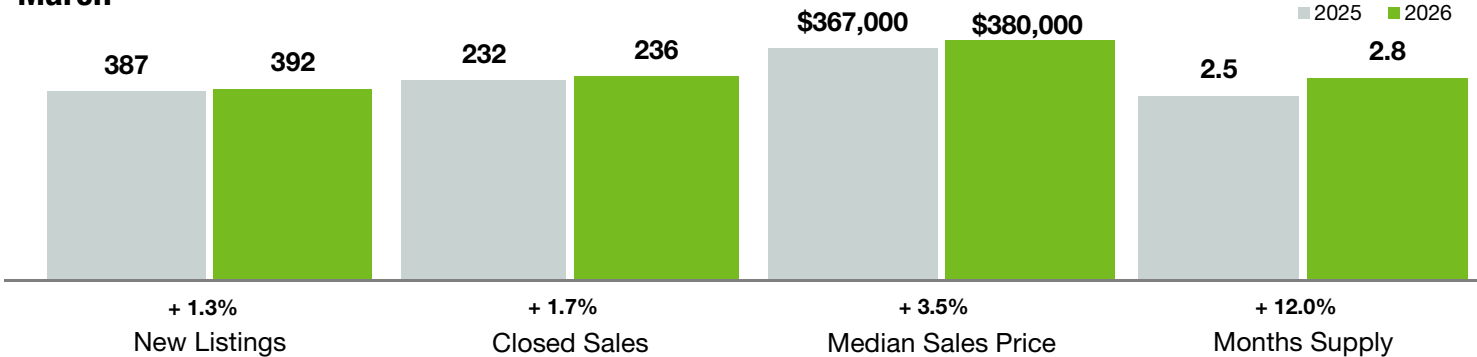
Cabarrus County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	387	392	+ 1.3%	930	953	+ 2.5%
Pending Sales	298	307	+ 3.0%	741	734	- 0.9%
Closed Sales	232	236	+ 1.7%	598	550	- 8.0%
Median Sales Price*	\$367,000	\$380,000	+ 3.5%	\$370,000	\$383,000	+ 3.5%
Average Sales Price*	\$415,741	\$409,817	- 1.4%	\$423,134	\$420,518	- 0.6%
Percent of Original List Price Received*	94.9%	95.5%	+ 0.6%	95.2%	94.6%	- 0.6%
List to Close	97	104	+ 7.2%	99	108	+ 9.1%
Days on Market Until Sale	51	63	+ 23.5%	53	65	+ 22.6%
Cumulative Days on Market Until Sale	62	74	+ 19.4%	63	76	+ 20.6%
Average List Price	\$480,670	\$450,095	- 6.4%	\$459,579	\$452,626	- 1.5%
Inventory of Homes for Sale	611	680	+ 11.3%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

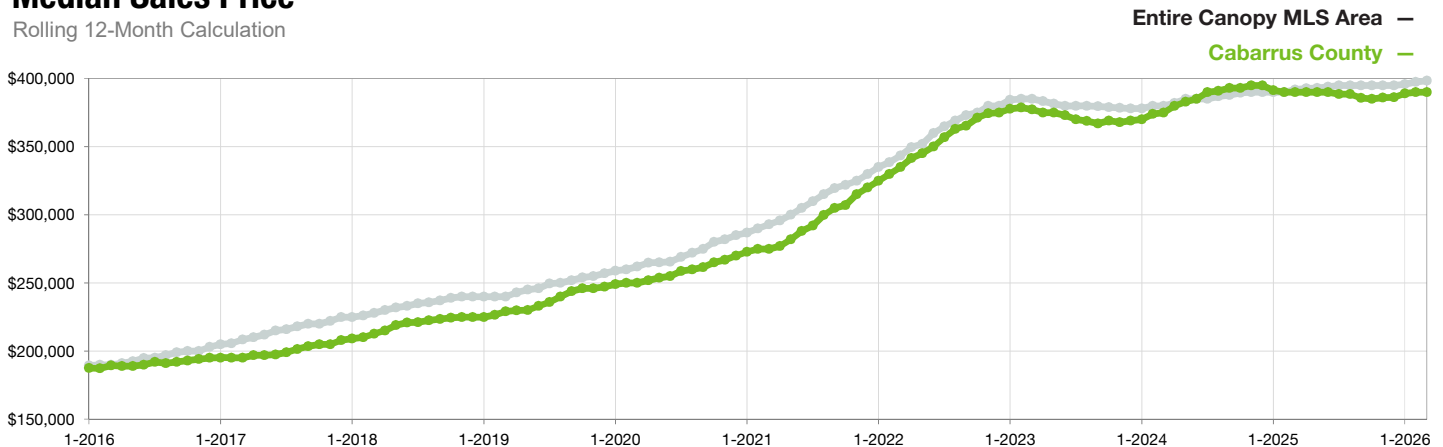
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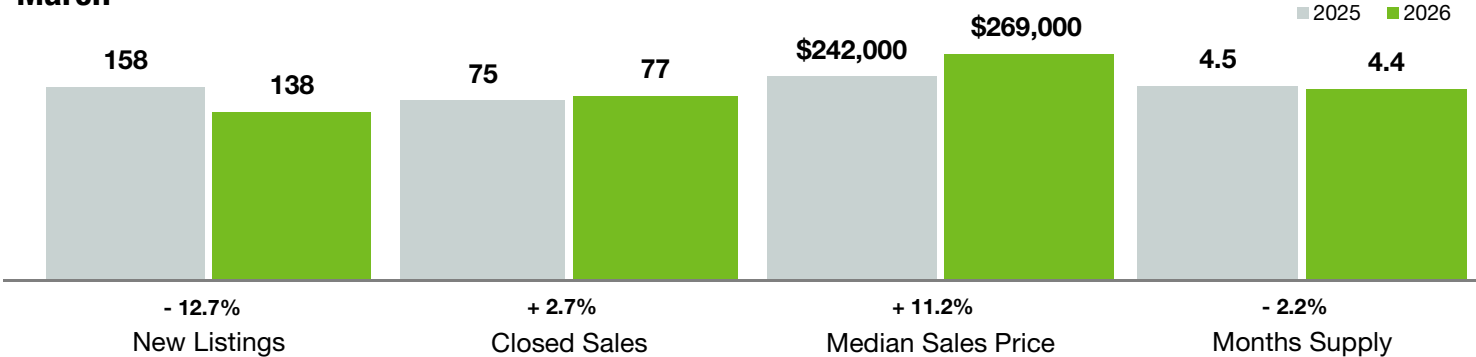
Cleveland County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	158	138	- 12.7%	353	394	+ 11.6%
Pending Sales	107	111	+ 3.7%	263	259	- 1.5%
Closed Sales	75	77	+ 2.7%	208	191	- 8.2%
Median Sales Price*	\$242,000	\$269,000	+ 11.2%	\$240,499	\$269,000	+ 11.9%
Average Sales Price*	\$259,001	\$282,886	+ 9.2%	\$258,887	\$299,771	+ 15.8%
Percent of Original List Price Received*	92.5%	93.6%	+ 1.2%	93.6%	93.8%	+ 0.2%
List to Close	118	111	- 5.9%	108	116	+ 7.4%
Days on Market Until Sale	72	72	0.0%	66	73	+ 10.6%
Cumulative Days on Market Until Sale	92	97	+ 5.4%	80	96	+ 20.0%
Average List Price	\$305,364	\$313,404	+ 2.6%	\$308,821	\$300,381	- 2.7%
Inventory of Homes for Sale	346	374	+ 8.1%	--	--	--
Months Supply of Inventory	4.5	4.4	- 2.2%	--	--	--

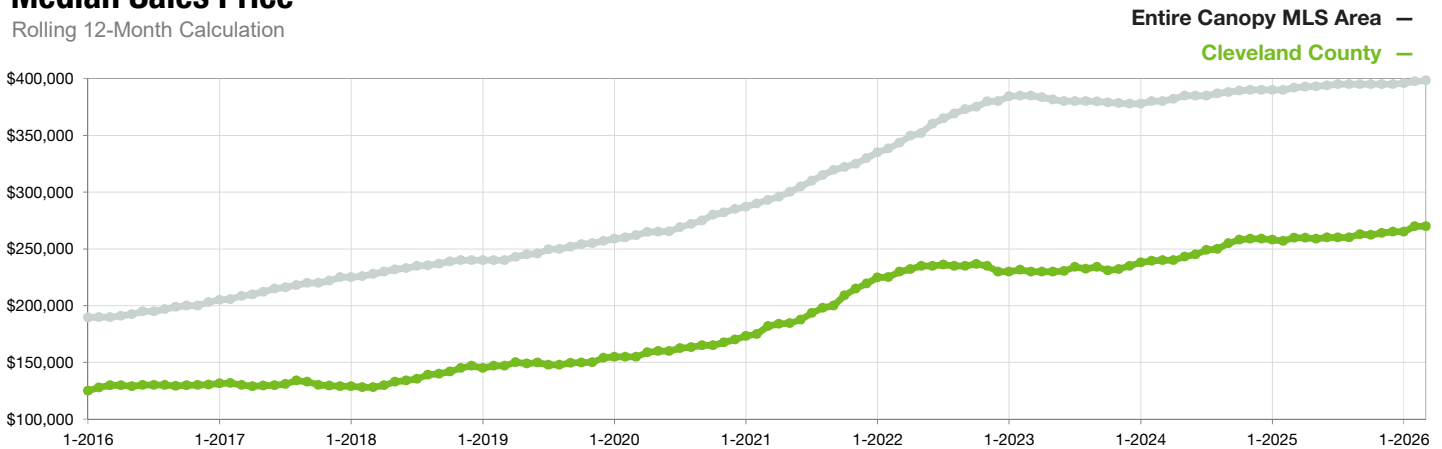
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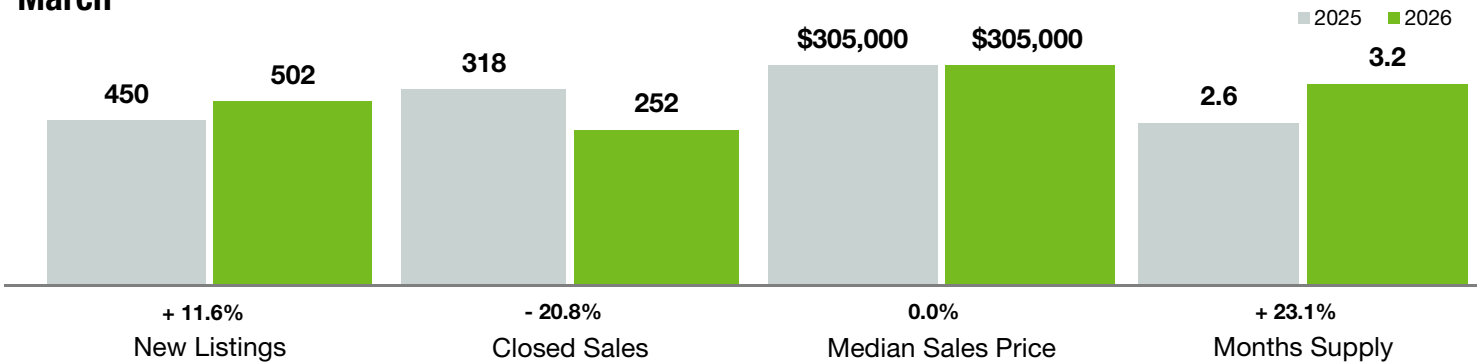
Gaston County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	450	502	+ 11.6%	1,188	1,184	- 0.3%
Pending Sales	342	382	+ 11.7%	952	916	- 3.8%
Closed Sales	318	252	- 20.8%	818	730	- 10.8%
Median Sales Price*	\$305,000	\$305,000	0.0%	\$310,000	\$315,000	+ 1.6%
Average Sales Price*	\$340,059	\$385,261	+ 13.3%	\$342,118	\$379,288	+ 10.9%
Percent of Original List Price Received*	95.7%	94.7%	- 1.0%	95.6%	94.2%	- 1.5%
List to Close	99	110	+ 11.1%	101	115	+ 13.9%
Days on Market Until Sale	55	65	+ 18.2%	58	70	+ 20.7%
Cumulative Days on Market Until Sale	66	81	+ 22.7%	67	83	+ 23.9%
Average List Price	\$358,754	\$395,538	+ 10.3%	\$366,549	\$393,994	+ 7.5%
Inventory of Homes for Sale	793	918	+ 15.8%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

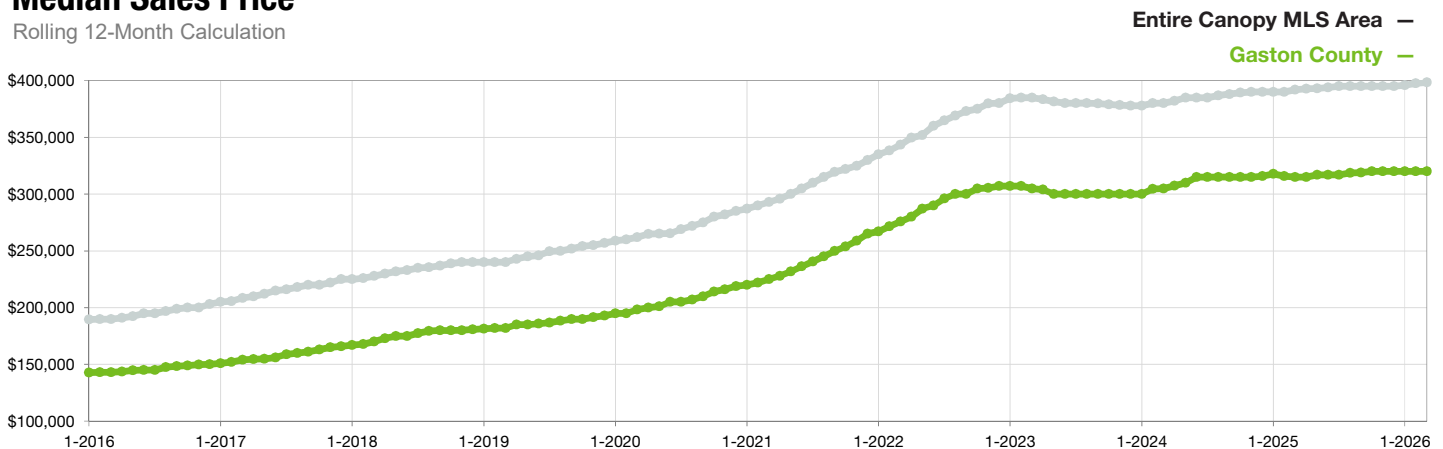
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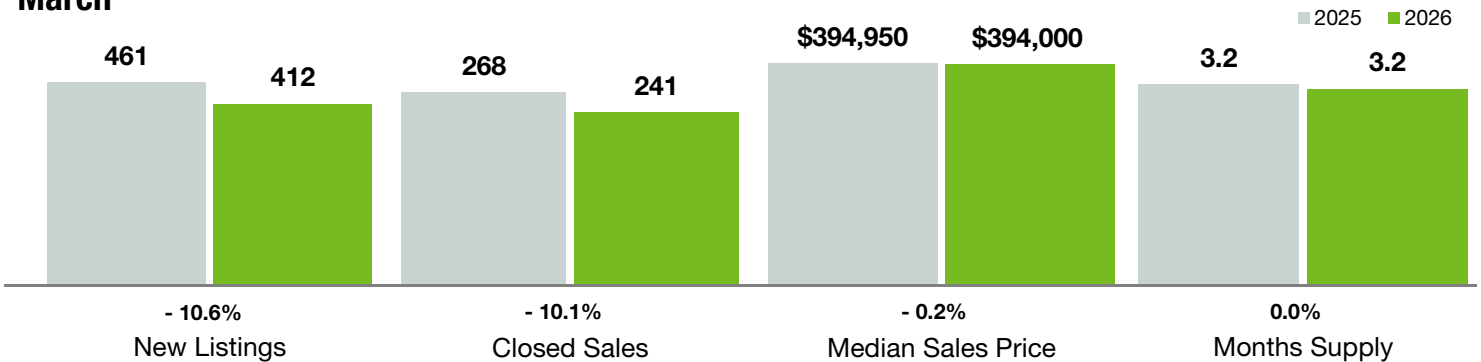
Iredell County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	461	412	- 10.6%	1,144	1,003	- 12.3%
Pending Sales	331	339	+ 2.4%	844	777	- 7.9%
Closed Sales	268	241	- 10.1%	688	588	- 14.5%
Median Sales Price*	\$394,950	\$394,000	- 0.2%	\$393,250	\$395,000	+ 0.4%
Average Sales Price*	\$495,045	\$587,326	+ 18.6%	\$510,973	\$571,363	+ 11.8%
Percent of Original List Price Received*	94.9%	94.4%	- 0.5%	94.8%	94.2%	- 0.6%
List to Close	113	122	+ 8.0%	111	120	+ 8.1%
Days on Market Until Sale	72	76	+ 5.6%	65	76	+ 16.9%
Cumulative Days on Market Until Sale	81	89	+ 9.9%	72	90	+ 25.0%
Average List Price	\$625,811	\$642,463	+ 2.7%	\$604,165	\$617,316	+ 2.2%
Inventory of Homes for Sale	905	850	- 6.1%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

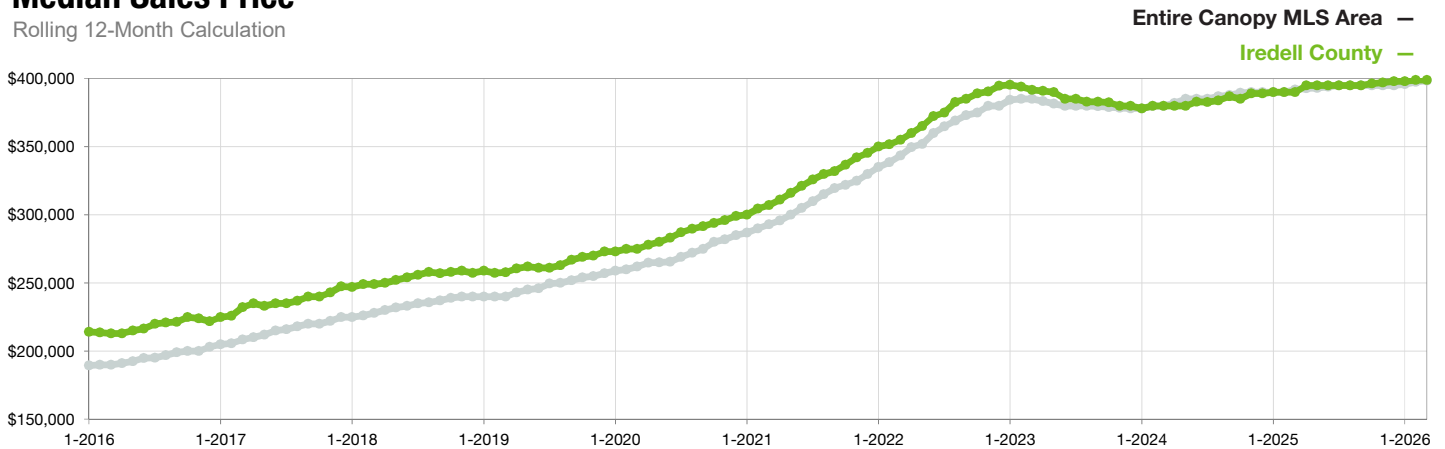
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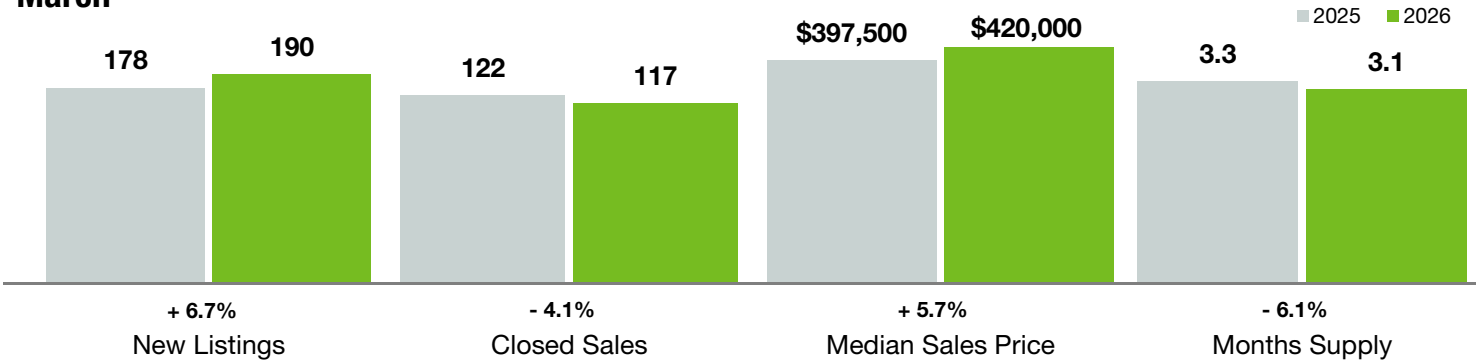
Lincoln County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	178	190	+ 6.7%	460	463	+ 0.7%
Pending Sales	124	142	+ 14.5%	335	343	+ 2.4%
Closed Sales	122	117	- 4.1%	289	263	- 9.0%
Median Sales Price*	\$397,500	\$420,000	+ 5.7%	\$414,000	\$425,000	+ 2.7%
Average Sales Price*	\$501,183	\$542,678	+ 8.3%	\$509,025	\$515,633	+ 1.3%
Percent of Original List Price Received*	96.3%	94.9%	- 1.5%	94.7%	93.9%	- 0.8%
List to Close	108	113	+ 4.6%	107	121	+ 13.1%
Days on Market Until Sale	65	72	+ 10.8%	63	78	+ 23.8%
Cumulative Days on Market Until Sale	75	93	+ 24.0%	75	97	+ 29.3%
Average List Price	\$611,162	\$607,591	- 0.6%	\$565,079	\$556,453	- 1.5%
Inventory of Homes for Sale	357	369	+ 3.4%	--	--	--
Months Supply of Inventory	3.3	3.1	- 6.1%	--	--	--

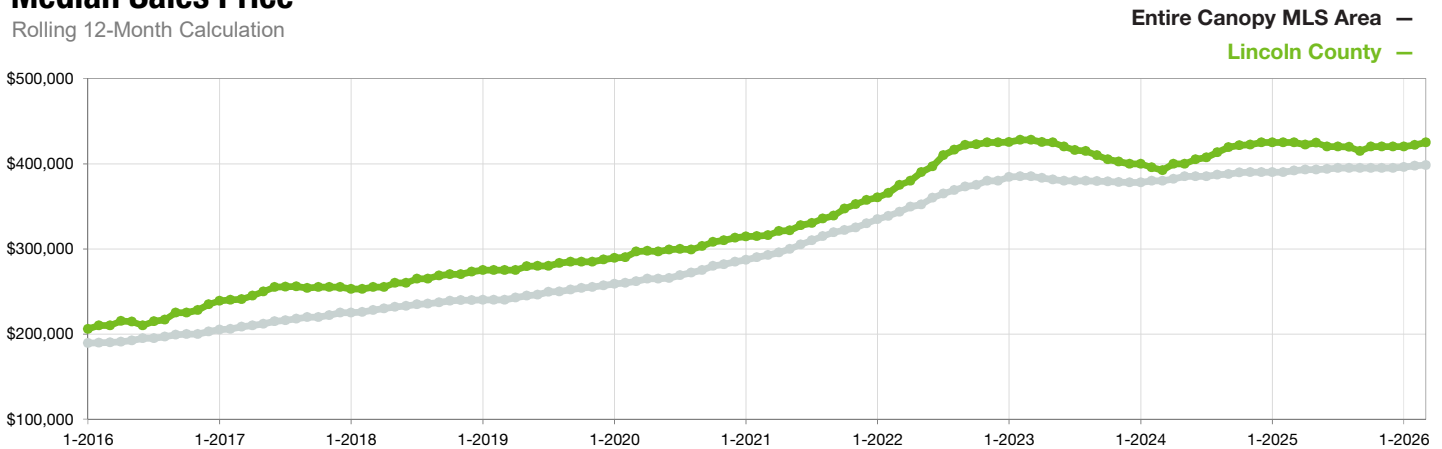
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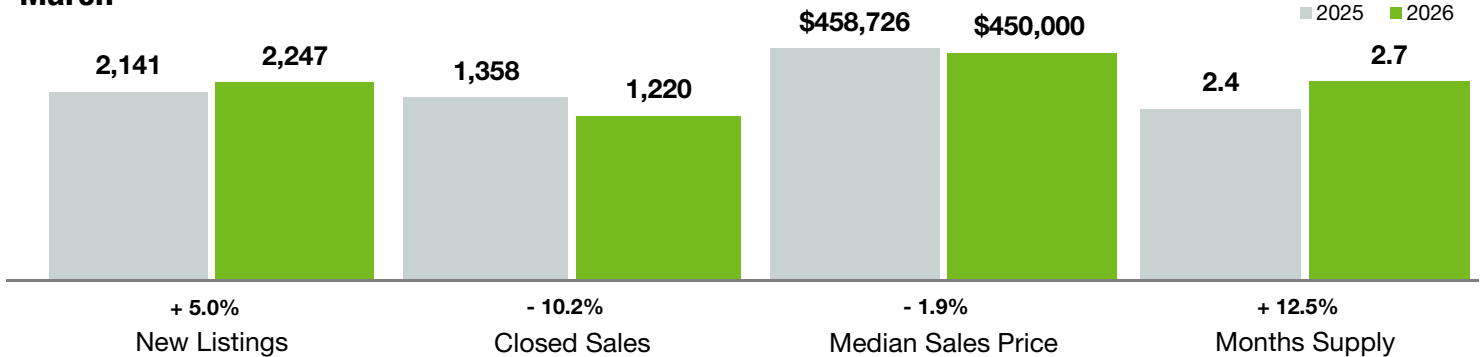
Mecklenburg County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	2,141	2,247	+ 5.0%	5,248	5,438	+ 3.6%
Pending Sales	1,645	1,676	+ 1.9%	4,024	4,054	+ 0.7%
Closed Sales	1,358	1,220	- 10.2%	3,267	2,992	- 8.4%
Median Sales Price*	\$458,726	\$450,000	- 1.9%	\$444,000	\$442,900	- 0.2%
Average Sales Price*	\$637,688	\$602,980	- 5.4%	\$600,531	\$587,860	- 2.1%
Percent of Original List Price Received*	97.1%	96.5%	- 0.6%	96.8%	95.8%	- 1.0%
List to Close	92	96	+ 4.3%	95	106	+ 11.6%
Days on Market Until Sale	47	55	+ 17.0%	49	61	+ 24.5%
Cumulative Days on Market Until Sale	54	66	+ 22.2%	56	71	+ 26.8%
Average List Price	\$614,169	\$663,372	+ 8.0%	\$608,423	\$638,373	+ 4.9%
Inventory of Homes for Sale	3,002	3,521	+ 17.3%	--	--	--
Months Supply of Inventory	2.4	2.7	+ 12.5%	--	--	--

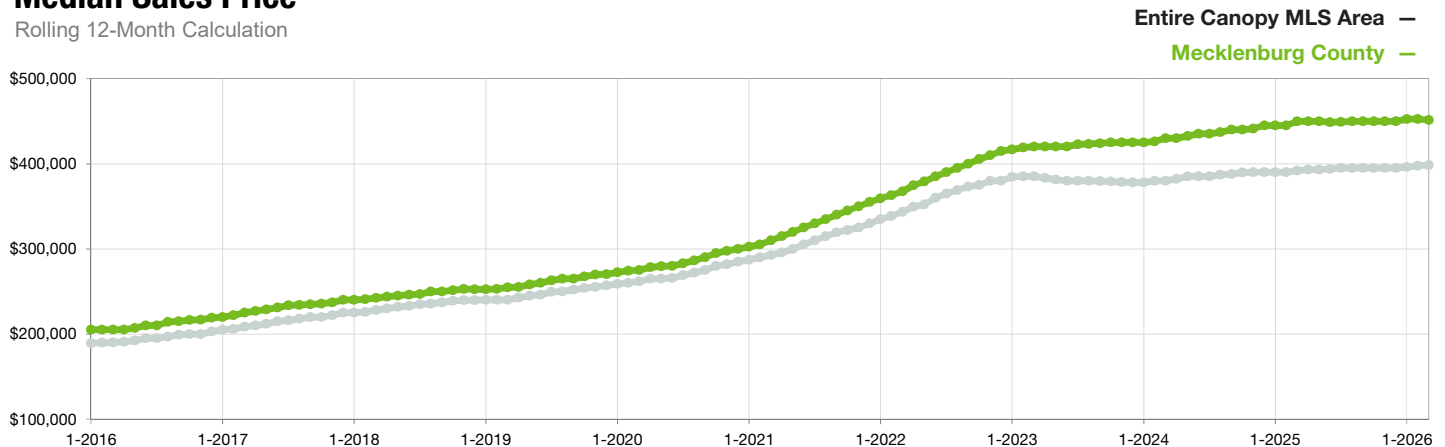
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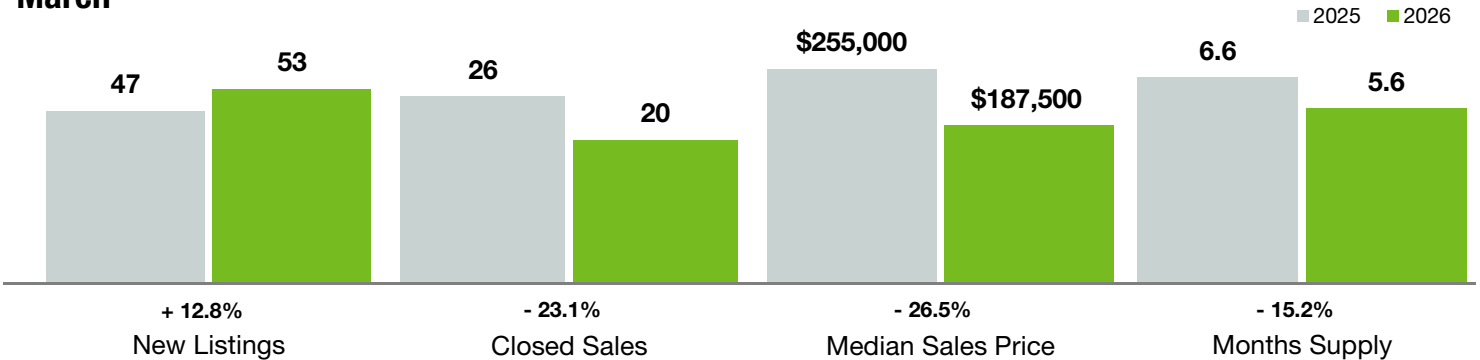
Montgomery County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	47	53	+ 12.8%	108	106	- 1.9%
Pending Sales	20	37	+ 85.0%	64	67	+ 4.7%
Closed Sales	26	20	- 23.1%	62	51	- 17.7%
Median Sales Price*	\$255,000	\$187,500	- 26.5%	\$203,000	\$205,000	+ 1.0%
Average Sales Price*	\$313,850	\$285,875	- 8.9%	\$263,409	\$332,543	+ 26.2%
Percent of Original List Price Received*	91.3%	89.3%	- 2.2%	90.1%	89.6%	- 0.6%
List to Close	142	149	+ 4.9%	136	154	+ 13.2%
Days on Market Until Sale	101	107	+ 5.9%	95	104	+ 9.5%
Cumulative Days on Market Until Sale	104	108	+ 3.8%	111	124	+ 11.7%
Average List Price	\$288,991	\$349,038	+ 20.8%	\$336,366	\$333,067	- 1.0%
Inventory of Homes for Sale	146	140	- 4.1%	--	--	--
Months Supply of Inventory	6.6	5.6	- 15.2%	--	--	--

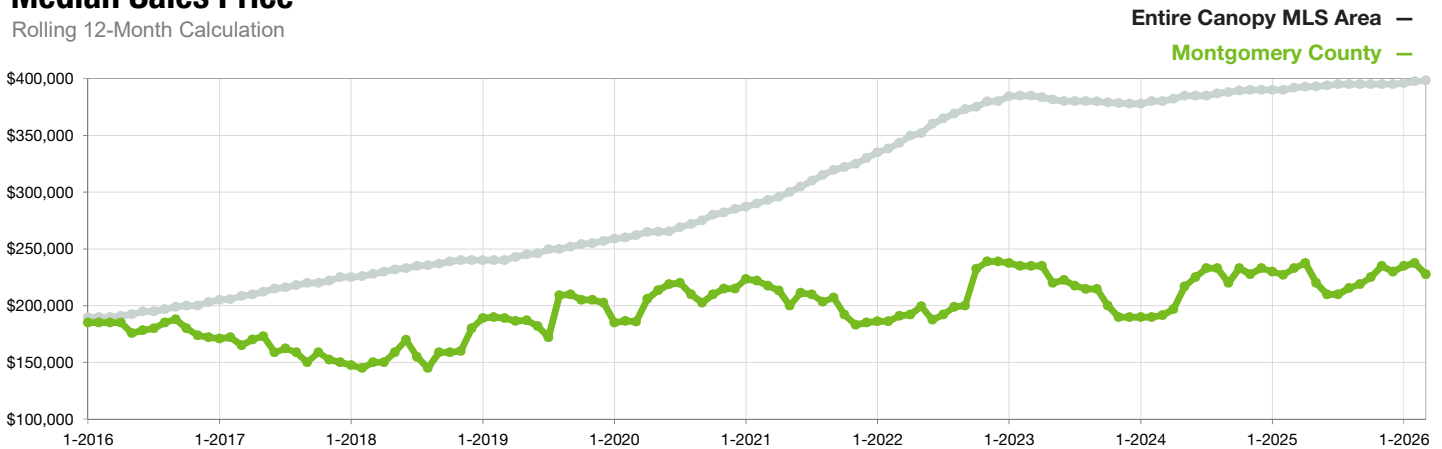
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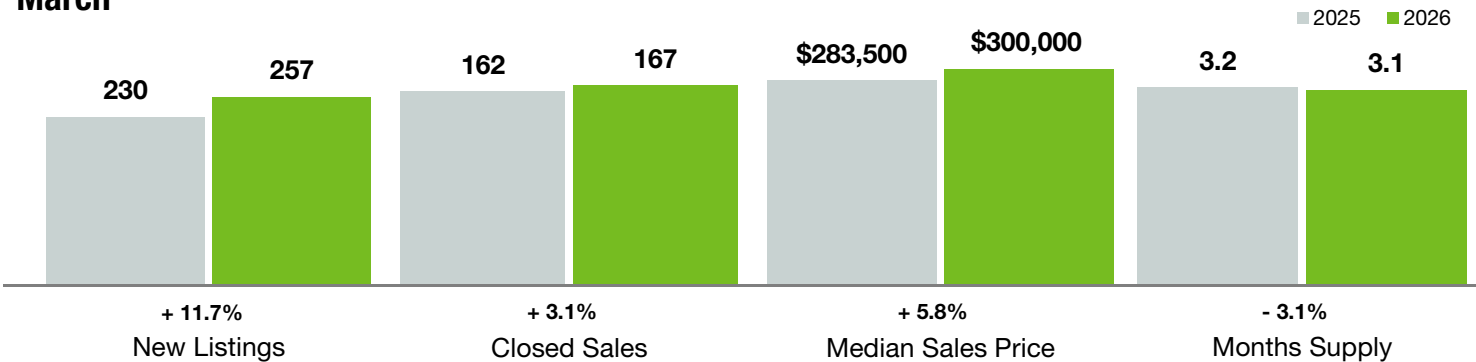
Rowan County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	230	257	+ 11.7%	561	632	+ 12.7%
Pending Sales	177	232	+ 31.1%	440	549	+ 24.8%
Closed Sales	162	167	+ 3.1%	380	390	+ 2.6%
Median Sales Price*	\$283,500	\$300,000	+ 5.8%	\$275,000	\$304,900	+ 10.9%
Average Sales Price*	\$306,053	\$321,502	+ 5.0%	\$310,819	\$338,673	+ 9.0%
Percent of Original List Price Received*	94.1%	95.0%	+ 1.0%	93.4%	94.7%	+ 1.4%
List to Close	101	107	+ 5.9%	108	112	+ 3.7%
Days on Market Until Sale	60	62	+ 3.3%	62	66	+ 6.5%
Cumulative Days on Market Until Sale	71	71	0.0%	74	75	+ 1.4%
Average List Price	\$357,636	\$352,679	- 1.4%	\$331,503	\$356,055	+ 7.4%
Inventory of Homes for Sale	463	502	+ 8.4%	--	--	--
Months Supply of Inventory	3.2	3.1	- 3.1%	--	--	--

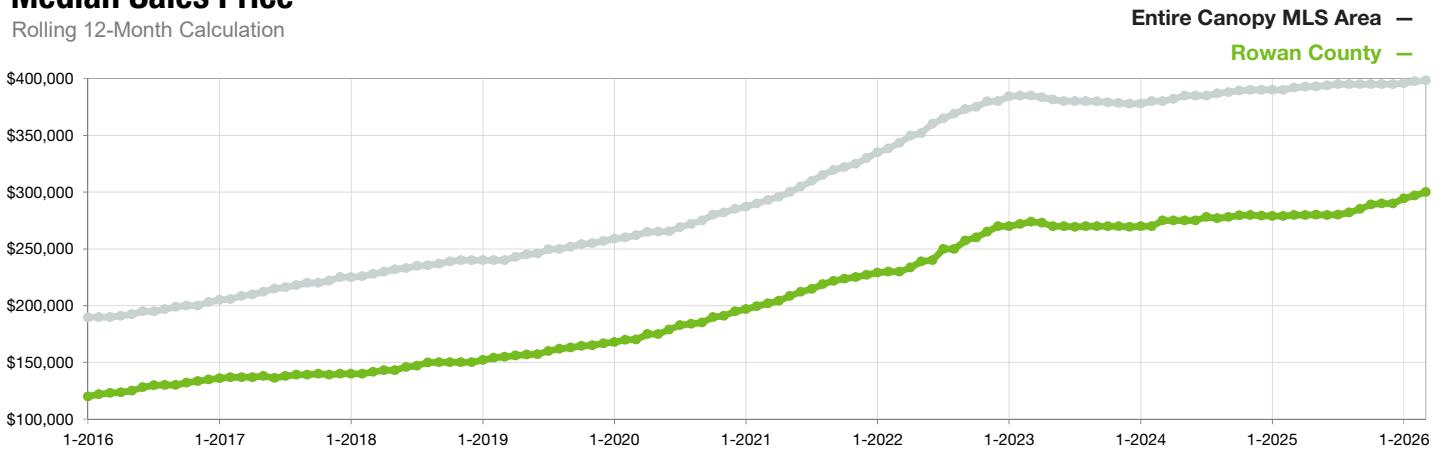
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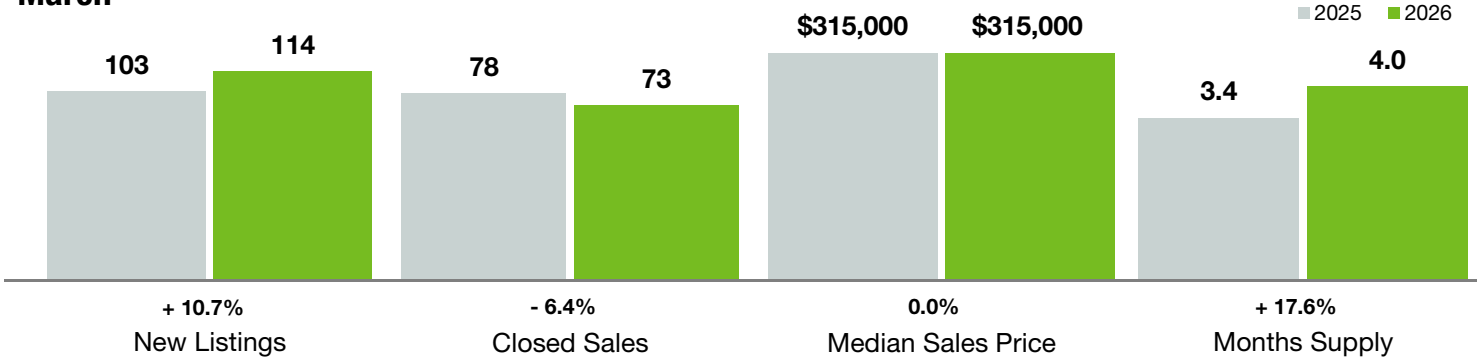
Stanly County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	103	114	+ 10.7%	267	282	+ 5.6%
Pending Sales	66	85	+ 28.8%	188	203	+ 8.0%
Closed Sales	78	73	- 6.4%	192	167	- 13.0%
Median Sales Price*	\$315,000	\$315,000	0.0%	\$310,000	\$323,500	+ 4.4%
Average Sales Price*	\$339,852	\$354,750	+ 4.4%	\$345,563	\$376,365	+ 8.9%
Percent of Original List Price Received*	95.6%	94.5%	- 1.2%	94.6%	93.8%	- 0.8%
List to Close	107	100	- 6.5%	109	111	+ 1.8%
Days on Market Until Sale	73	66	- 9.6%	65	72	+ 10.8%
Cumulative Days on Market Until Sale	83	64	- 22.9%	80	81	+ 1.3%
Average List Price	\$446,096	\$387,635	- 13.1%	\$389,645	\$371,982	- 4.5%
Inventory of Homes for Sale	218	266	+ 22.0%	--	--	--
Months Supply of Inventory	3.4	4.0	+ 17.6%	--	--	--

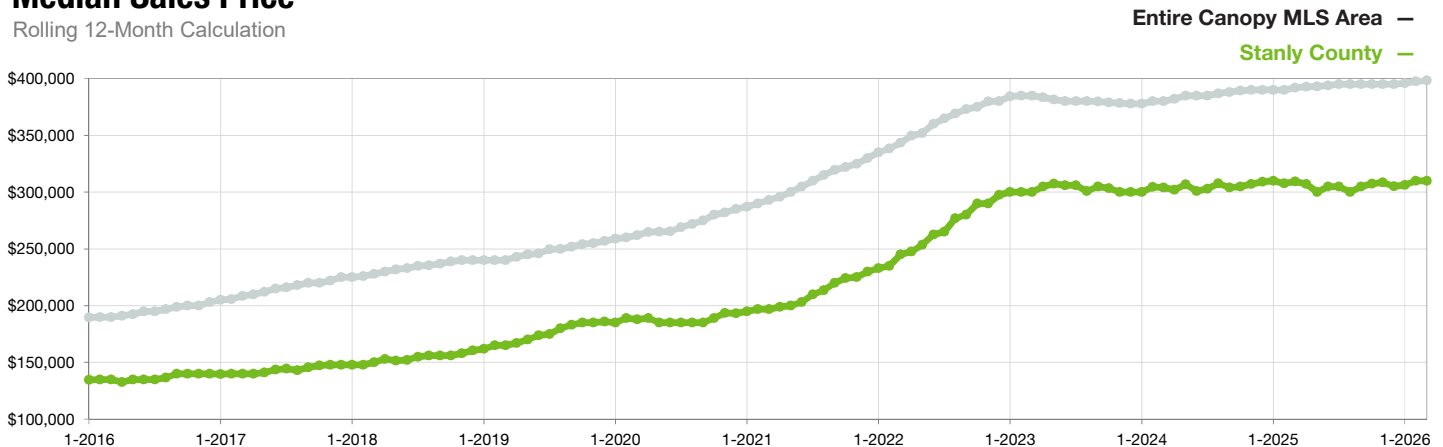
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March



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for March 2026

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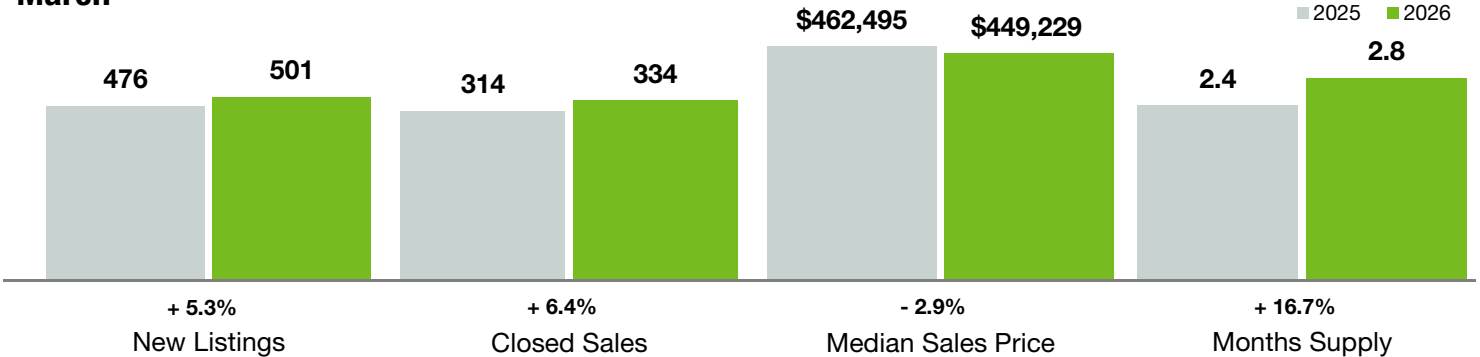
Union County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	476	501	+ 5.3%	1,127	1,301	+ 15.4%
Pending Sales	363	420	+ 15.7%	908	1,026	+ 13.0%
Closed Sales	314	334	+ 6.4%	733	757	+ 3.3%
Median Sales Price*	\$462,495	\$449,229	- 2.9%	\$457,971	\$450,000	- 1.7%
Average Sales Price*	\$592,399	\$589,842	- 0.4%	\$593,855	\$565,319	- 4.8%
Percent of Original List Price Received*	96.9%	96.4%	- 0.5%	96.4%	95.8%	- 0.6%
List to Close	107	107	0.0%	112	110	- 1.8%
Days on Market Until Sale	64	60	- 6.3%	64	65	+ 1.6%
Cumulative Days on Market Until Sale	62	74	+ 19.4%	63	74	+ 17.5%
Average List Price	\$661,842	\$684,760	+ 3.5%	\$633,675	\$660,750	+ 4.3%
Inventory of Homes for Sale	691	897	+ 29.8%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

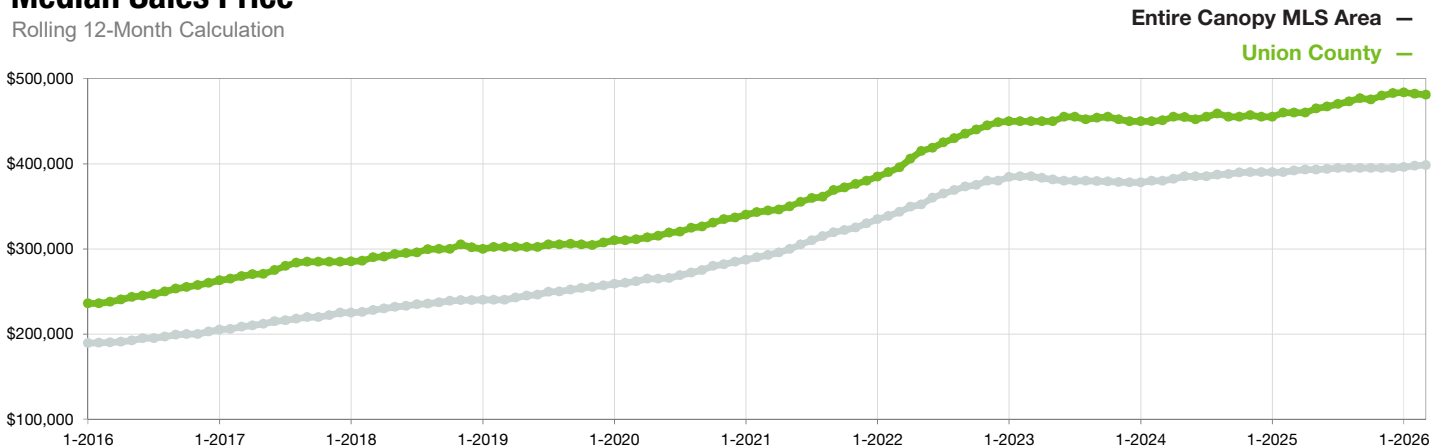
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March



Median Sales Price

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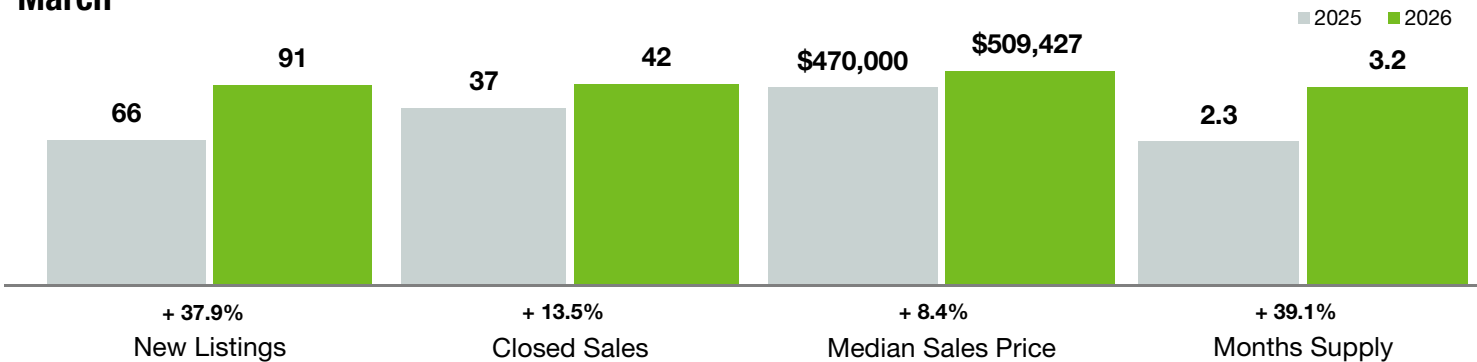
Belmont

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	66	91	+ 37.9%	161	207	+ 28.6%
Pending Sales	52	66	+ 26.9%	133	151	+ 13.5%
Closed Sales	37	42	+ 13.5%	104	119	+ 14.4%
Median Sales Price*	\$470,000	\$509,427	+ 8.4%	\$475,000	\$496,999	+ 4.6%
Average Sales Price*	\$585,268	\$735,469	+ 25.7%	\$553,616	\$652,144	+ 17.8%
Percent of Original List Price Received*	95.4%	94.7%	- 0.7%	95.7%	94.5%	- 1.3%
List to Close	96	108	+ 12.5%	107	111	+ 3.7%
Days on Market Until Sale	63	62	- 1.6%	71	71	0.0%
Cumulative Days on Market Until Sale	56	72	+ 28.6%	65	78	+ 20.0%
Average List Price	\$511,095	\$592,814	+ 16.0%	\$590,740	\$614,546	+ 4.0%
Inventory of Homes for Sale	101	143	+ 41.6%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

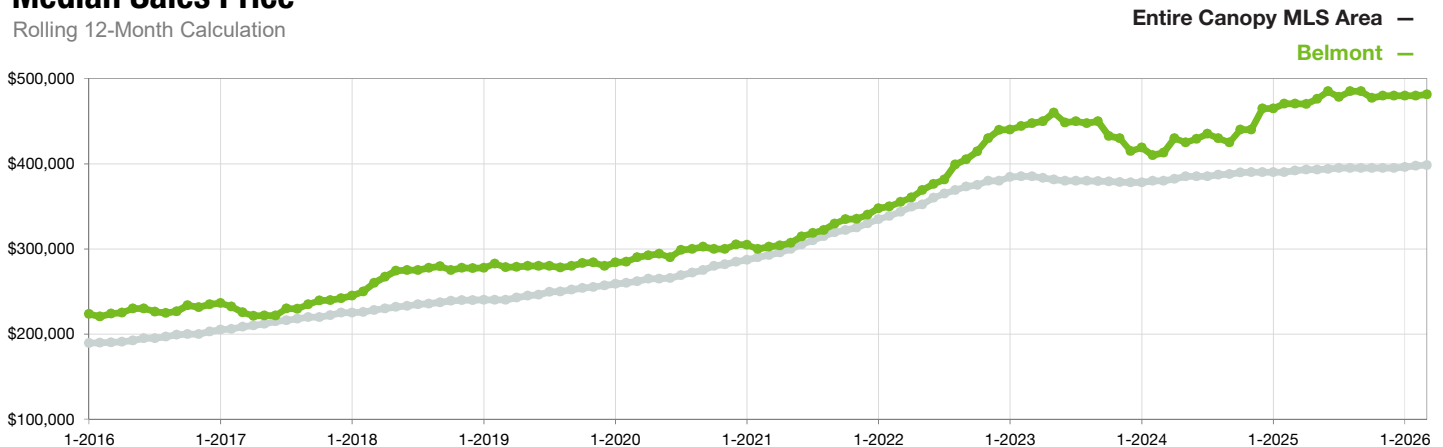
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March



Median Sales Price

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Local Market Update for March 2026

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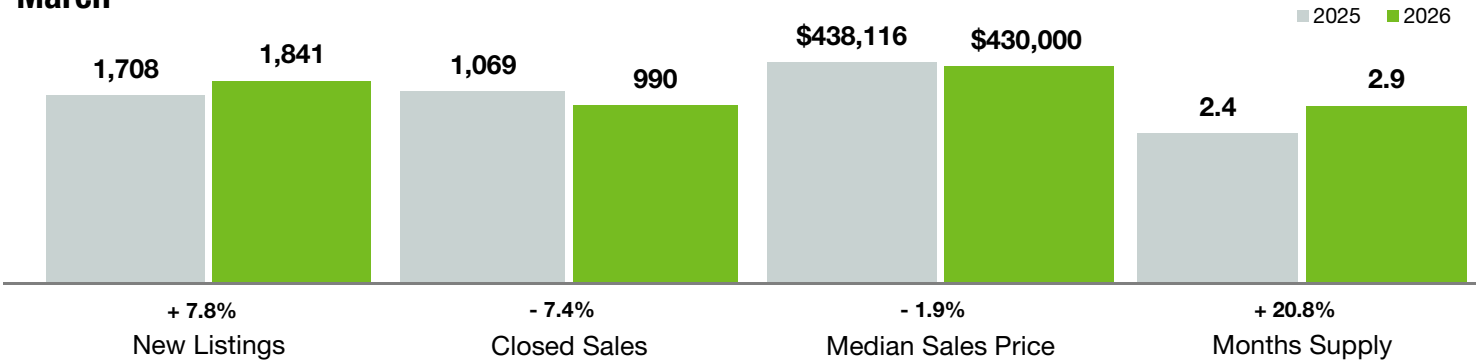
City of Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	1,708	1,841	+ 7.8%	4,253	4,485	+ 5.5%
Pending Sales	1,310	1,348	+ 2.9%	3,225	3,257	+ 1.0%
Closed Sales	1,069	990	- 7.4%	2,615	2,385	- 8.8%
Median Sales Price*	\$438,116	\$430,000	- 1.9%	\$420,000	\$420,000	0.0%
Average Sales Price*	\$632,057	\$581,656	- 8.0%	\$578,047	\$560,461	- 3.0%
Percent of Original List Price Received*	96.9%	96.5%	- 0.4%	96.7%	95.7%	- 1.0%
List to Close	92	98	+ 6.5%	95	106	+ 11.6%
Days on Market Until Sale	49	55	+ 12.2%	50	62	+ 24.0%
Cumulative Days on Market Until Sale	55	67	+ 21.8%	57	72	+ 26.3%
Average List Price	\$571,970	\$627,671	+ 9.7%	\$574,851	\$611,621	+ 6.4%
Inventory of Homes for Sale	2,454	2,918	+ 18.9%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

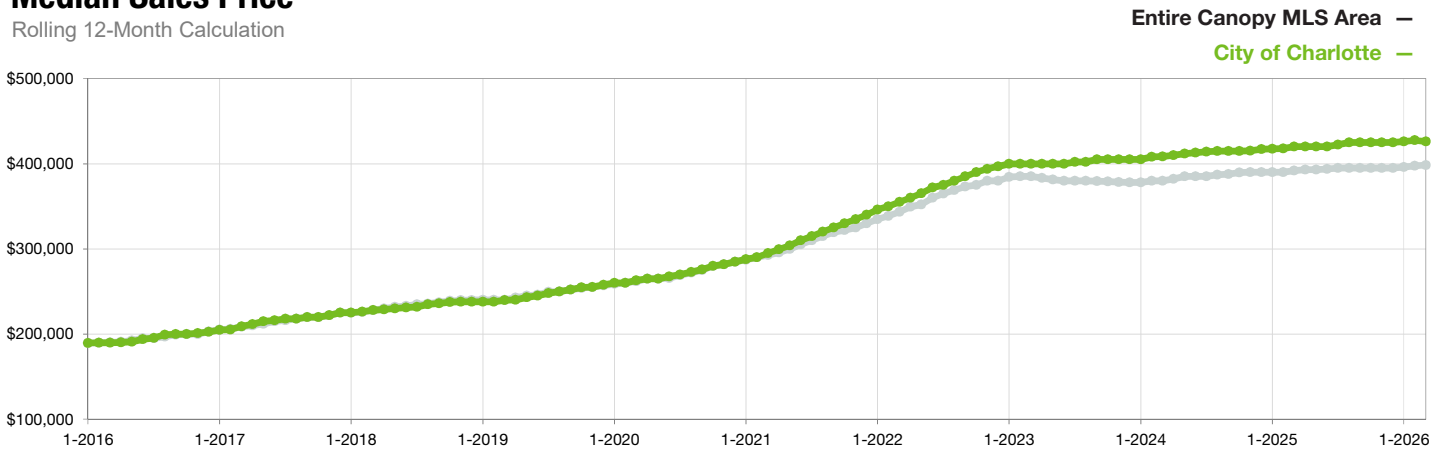
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March



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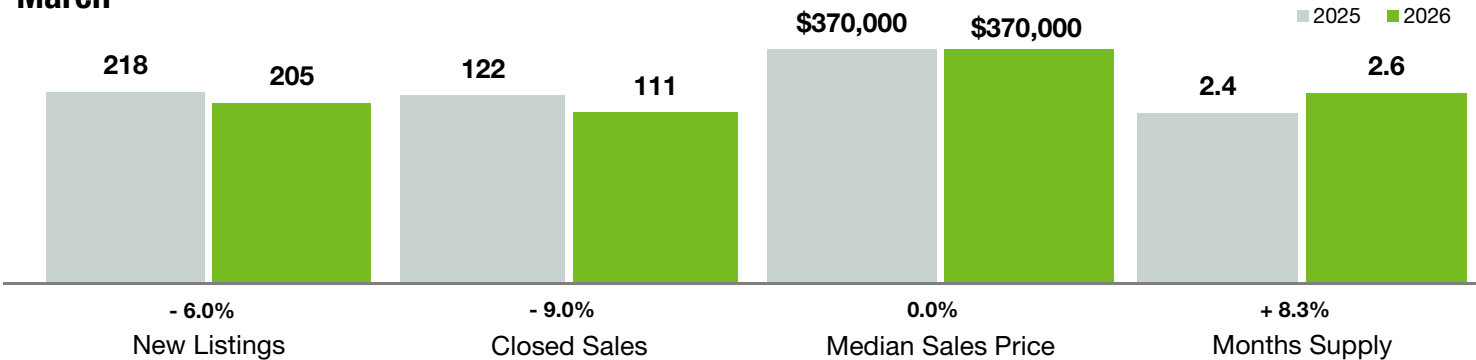
Concord

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	218	205	- 6.0%	495	508	+ 2.6%
Pending Sales	169	174	+ 3.0%	399	392	- 1.8%
Closed Sales	122	111	- 9.0%	303	275	- 9.2%
Median Sales Price*	\$370,000	\$370,000	0.0%	\$370,000	\$375,000	+ 1.4%
Average Sales Price*	\$425,932	\$398,275	- 6.5%	\$430,048	\$418,260	- 2.7%
Percent of Original List Price Received*	94.5%	95.4%	+ 1.0%	95.2%	94.5%	- 0.7%
List to Close	104	101	- 2.9%	100	109	+ 9.0%
Days on Market Until Sale	56	60	+ 7.1%	53	66	+ 24.5%
Cumulative Days on Market Until Sale	66	75	+ 13.6%	63	80	+ 27.0%
Average List Price	\$486,892	\$455,726	- 6.4%	\$470,606	\$452,299	- 3.9%
Inventory of Homes for Sale	305	338	+ 10.8%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

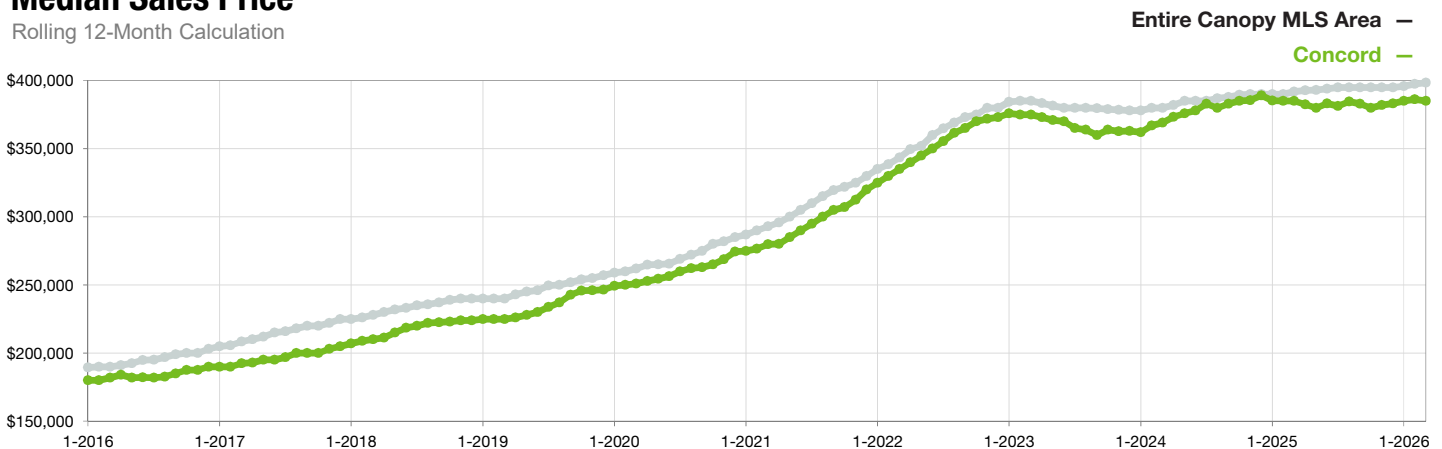
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March



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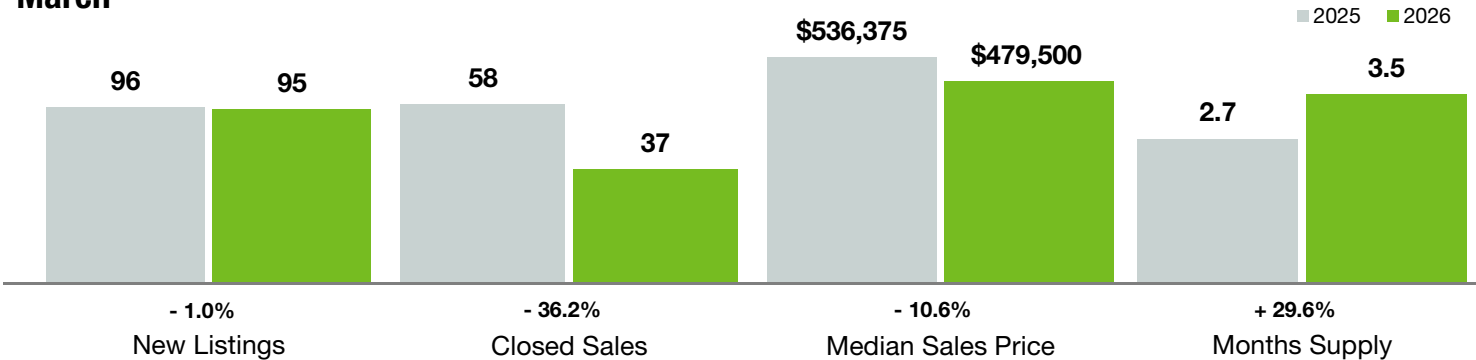
Cornelius

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	96	95	- 1.0%	202	210	+ 4.0%
Pending Sales	59	63	+ 6.8%	151	128	- 15.2%
Closed Sales	58	37	- 36.2%	129	102	- 20.9%
Median Sales Price*	\$536,375	\$479,500	- 10.6%	\$537,750	\$506,725	- 5.8%
Average Sales Price*	\$667,937	\$783,311	+ 17.3%	\$844,123	\$853,296	+ 1.1%
Percent of Original List Price Received*	95.6%	96.5%	+ 0.9%	95.9%	95.0%	- 0.9%
List to Close	95	85	- 10.5%	93	98	+ 5.4%
Days on Market Until Sale	50	48	- 4.0%	47	59	+ 25.5%
Cumulative Days on Market Until Sale	51	49	- 3.9%	54	69	+ 27.8%
Average List Price	\$1,031,515	\$1,255,491	+ 21.7%	\$982,010	\$1,055,416	+ 7.5%
Inventory of Homes for Sale	129	154	+ 19.4%	--	--	--
Months Supply of Inventory	2.7	3.5	+ 29.6%	--	--	--

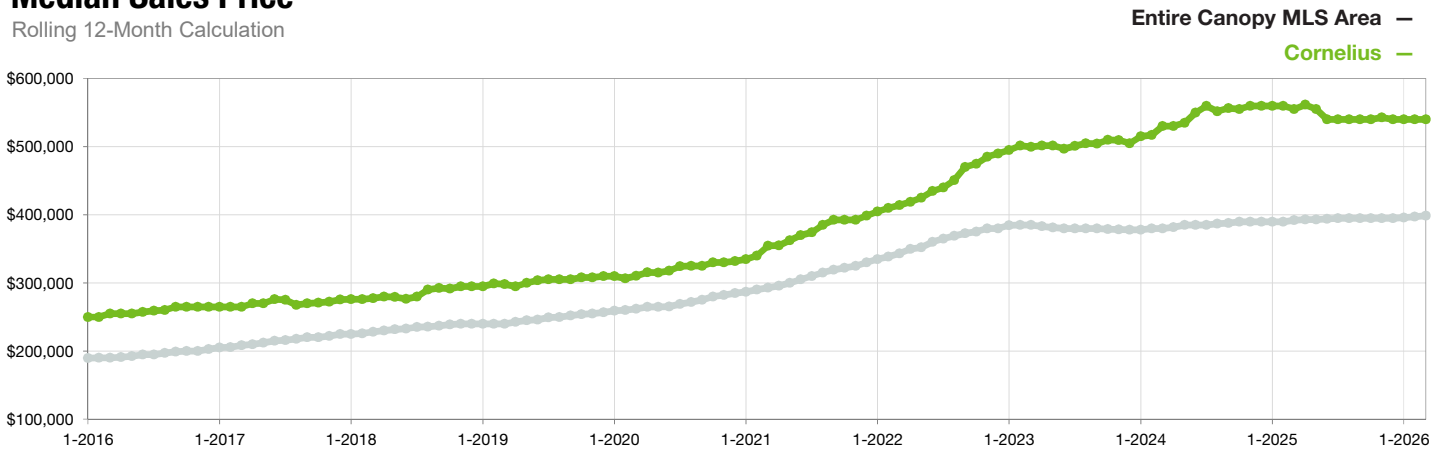
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March



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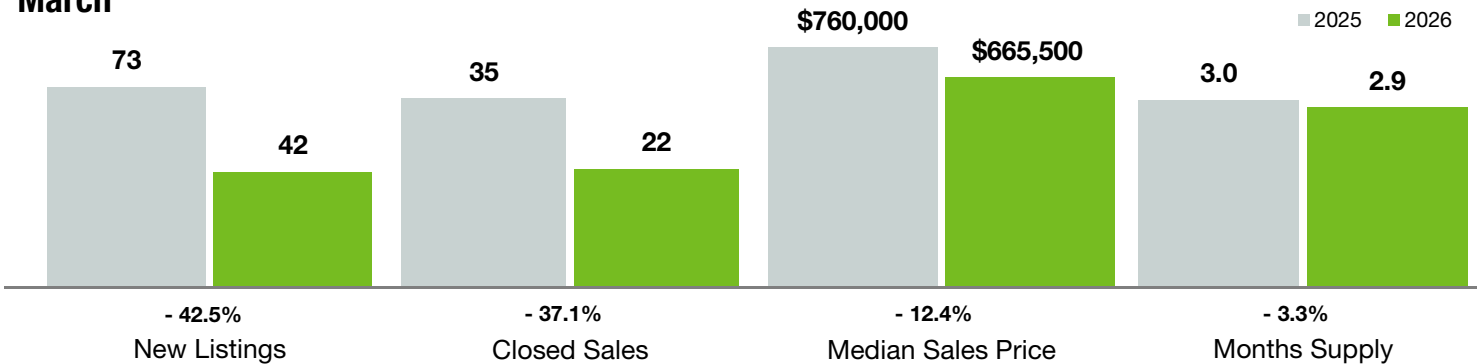
Davidson

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	73	42	- 42.5%	161	113	- 29.8%
Pending Sales	44	33	- 25.0%	107	75	- 29.9%
Closed Sales	35	22	- 37.1%	88	66	- 25.0%
Median Sales Price*	\$760,000	\$665,500	- 12.4%	\$690,000	\$681,000	- 1.3%
Average Sales Price*	\$914,132	\$1,125,884	+ 23.2%	\$866,996	\$982,764	+ 13.4%
Percent of Original List Price Received*	97.4%	94.8%	- 2.7%	96.7%	95.2%	- 1.6%
List to Close	115	98	- 14.8%	110	126	+ 14.5%
Days on Market Until Sale	49	64	+ 30.6%	51	78	+ 52.9%
Cumulative Days on Market Until Sale	60	73	+ 21.7%	60	96	+ 60.0%
Average List Price	\$994,930	\$1,180,441	+ 18.6%	\$962,770	\$1,057,437	+ 9.8%
Inventory of Homes for Sale	116	97	- 16.4%	--	--	--
Months Supply of Inventory	3.0	2.9	- 3.3%	--	--	--

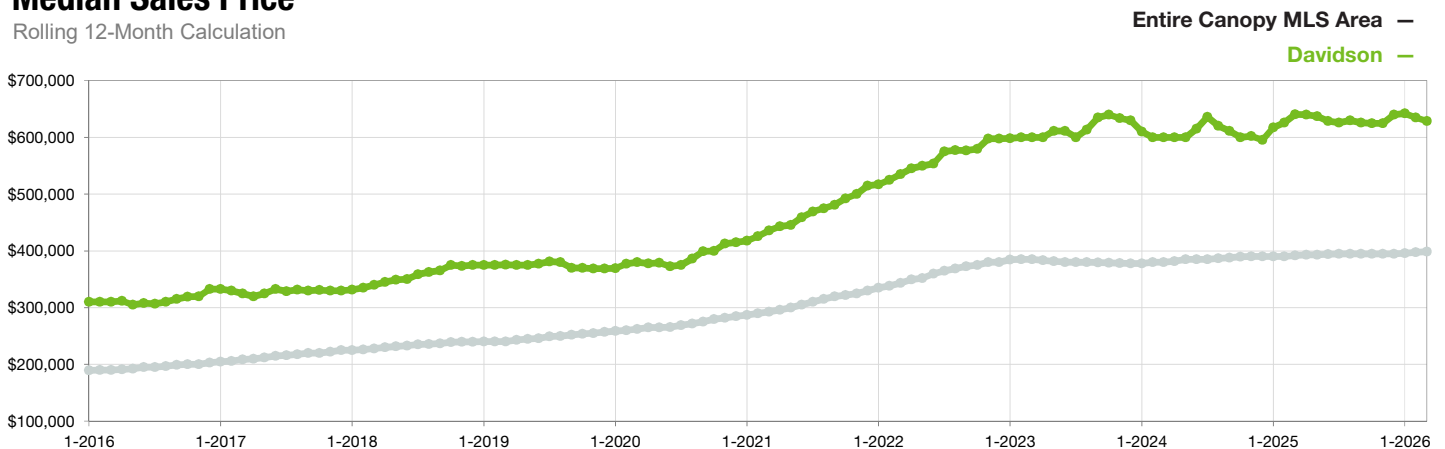
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March



Median Sales Price

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Local Market Update for March 2026

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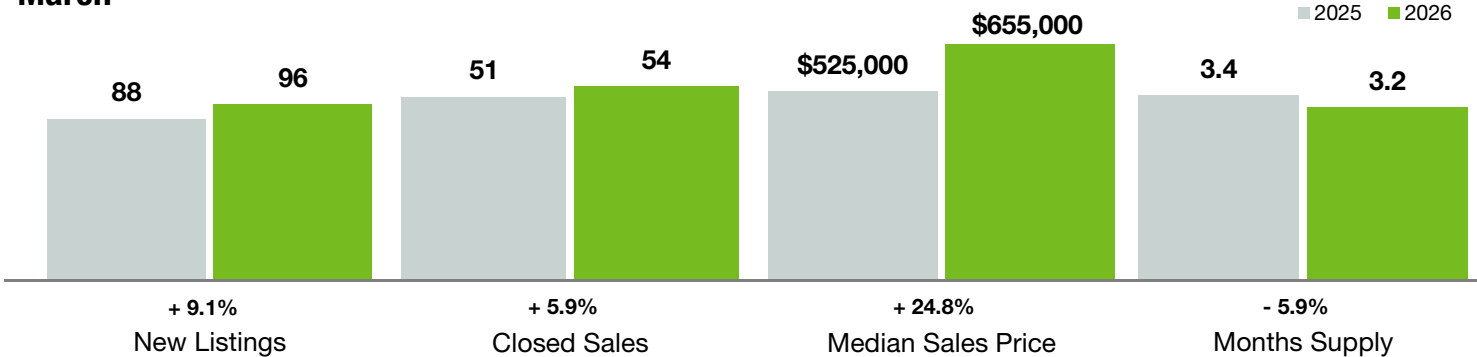
Denver

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	88	96	+ 9.1%	228	199	- 12.7%
Pending Sales	45	52	+ 15.6%	139	143	+ 2.9%
Closed Sales	51	54	+ 5.9%	130	114	- 12.3%
Median Sales Price*	\$525,000	\$655,000	+ 24.8%	\$531,500	\$538,533	+ 1.3%
Average Sales Price*	\$670,422	\$783,653	+ 16.9%	\$680,184	\$702,262	+ 3.2%
Percent of Original List Price Received*	95.4%	96.0%	+ 0.6%	94.8%	94.9%	+ 0.1%
List to Close	84	119	+ 41.7%	103	125	+ 21.4%
Days on Market Until Sale	48	80	+ 66.7%	59	79	+ 33.9%
Cumulative Days on Market Until Sale	62	105	+ 69.4%	72	106	+ 47.2%
Average List Price	\$918,091	\$791,855	- 13.7%	\$782,201	\$759,753	- 2.9%
Inventory of Homes for Sale	183	167	- 8.7%	--	--	--
Months Supply of Inventory	3.4	3.2	- 5.9%	--	--	--

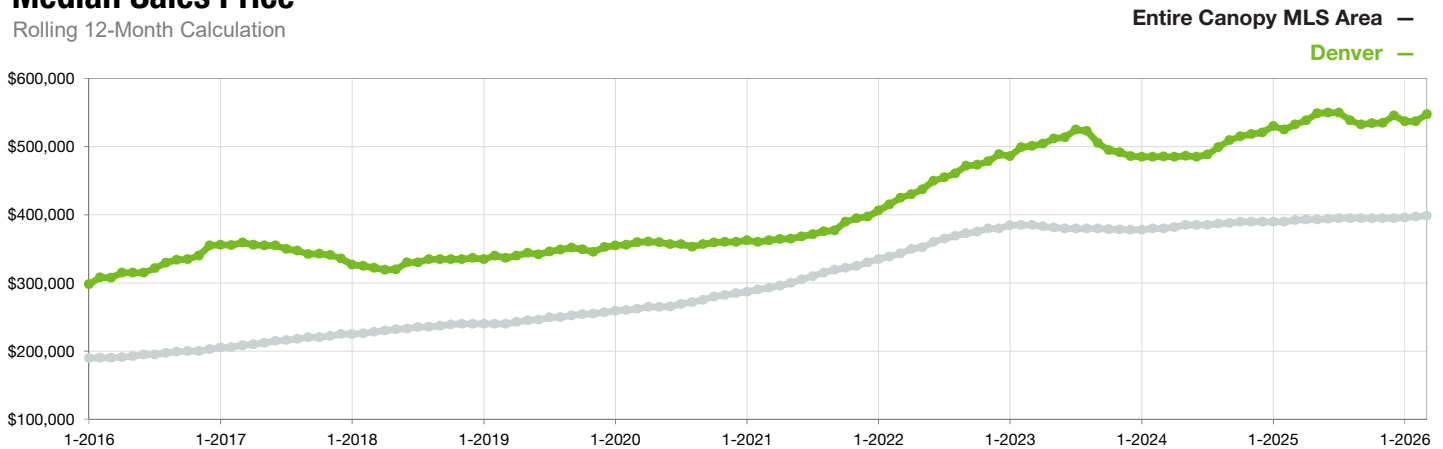
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March



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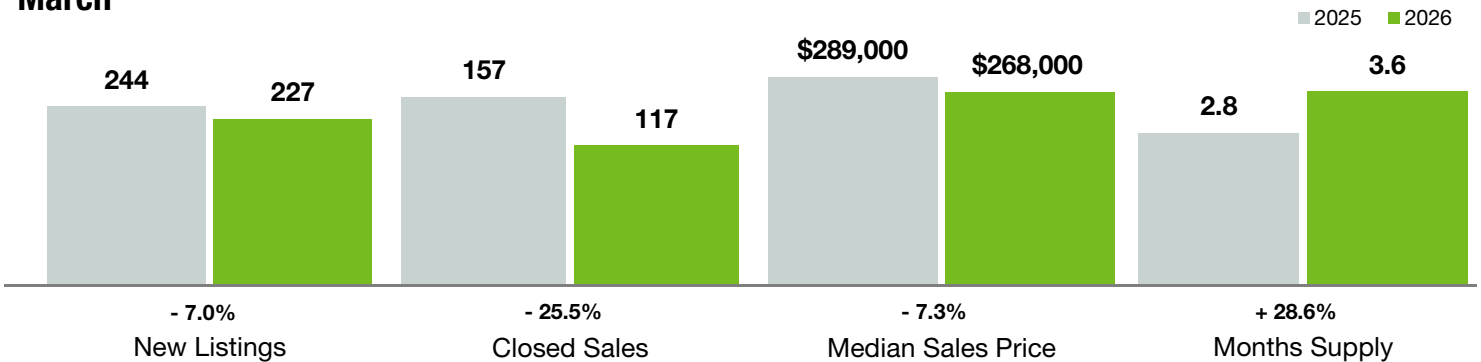
Gastonia

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	244	227	- 7.0%	598	556	- 7.0%
Pending Sales	171	167	- 2.3%	477	420	- 11.9%
Closed Sales	157	117	- 25.5%	393	353	- 10.2%
Median Sales Price*	\$289,000	\$268,000	- 7.3%	\$287,500	\$285,000	- 0.9%
Average Sales Price*	\$300,330	\$282,477	- 5.9%	\$297,755	\$303,617	+ 2.0%
Percent of Original List Price Received*	95.8%	94.8%	- 1.0%	95.4%	93.9%	- 1.6%
List to Close	95	118	+ 24.2%	96	120	+ 25.0%
Days on Market Until Sale	47	69	+ 46.8%	51	71	+ 39.2%
Cumulative Days on Market Until Sale	62	83	+ 33.9%	64	84	+ 31.3%
Average List Price	\$323,513	\$339,469	+ 4.9%	\$314,195	\$334,594	+ 6.5%
Inventory of Homes for Sale	399	464	+ 16.3%	--	--	--
Months Supply of Inventory	2.8	3.6	+ 28.6%	--	--	--

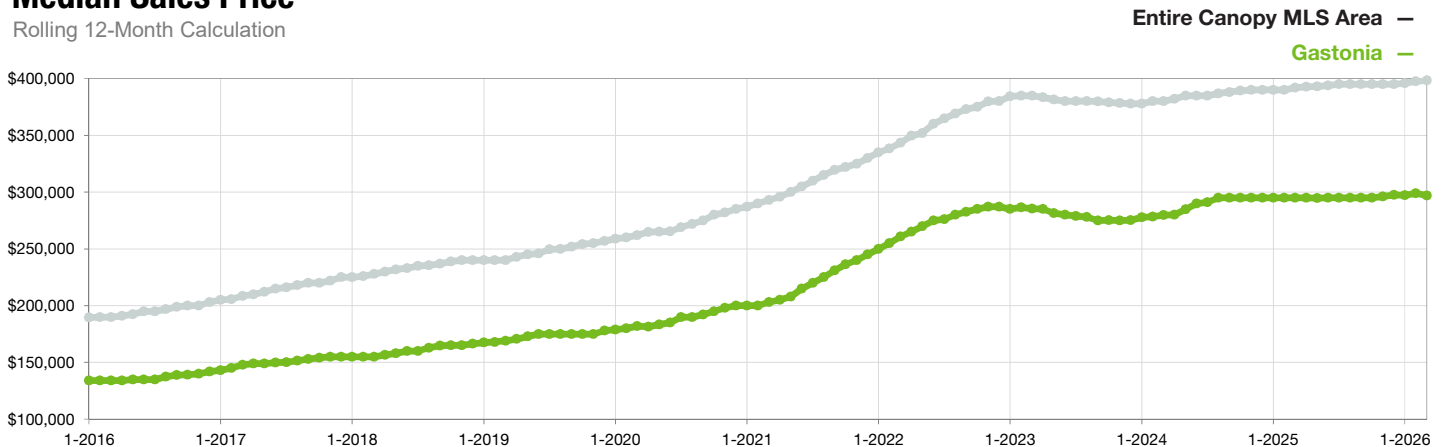
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March



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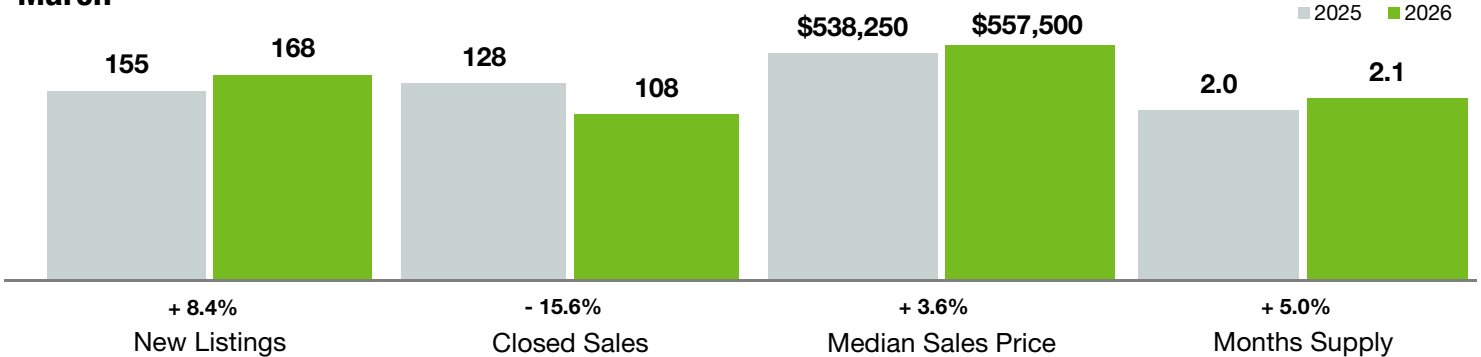
Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	155	168	+ 8.4%	378	407	+ 7.7%
Pending Sales	134	139	+ 3.7%	320	364	+ 13.8%
Closed Sales	128	108	- 15.6%	268	241	- 10.1%
Median Sales Price*	\$538,250	\$557,500	+ 3.6%	\$539,500	\$550,000	+ 1.9%
Average Sales Price*	\$619,091	\$618,891	- 0.0%	\$632,240	\$630,286	- 0.3%
Percent of Original List Price Received*	98.0%	96.2%	- 1.8%	97.6%	96.0%	- 1.6%
List to Close	87	91	+ 4.6%	96	102	+ 6.3%
Days on Market Until Sale	43	49	+ 14.0%	48	57	+ 18.8%
Cumulative Days on Market Until Sale	50	63	+ 26.0%	55	71	+ 29.1%
Average List Price	\$671,355	\$615,350	- 8.3%	\$656,542	\$617,582	- 5.9%
Inventory of Homes for Sale	196	234	+ 19.4%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

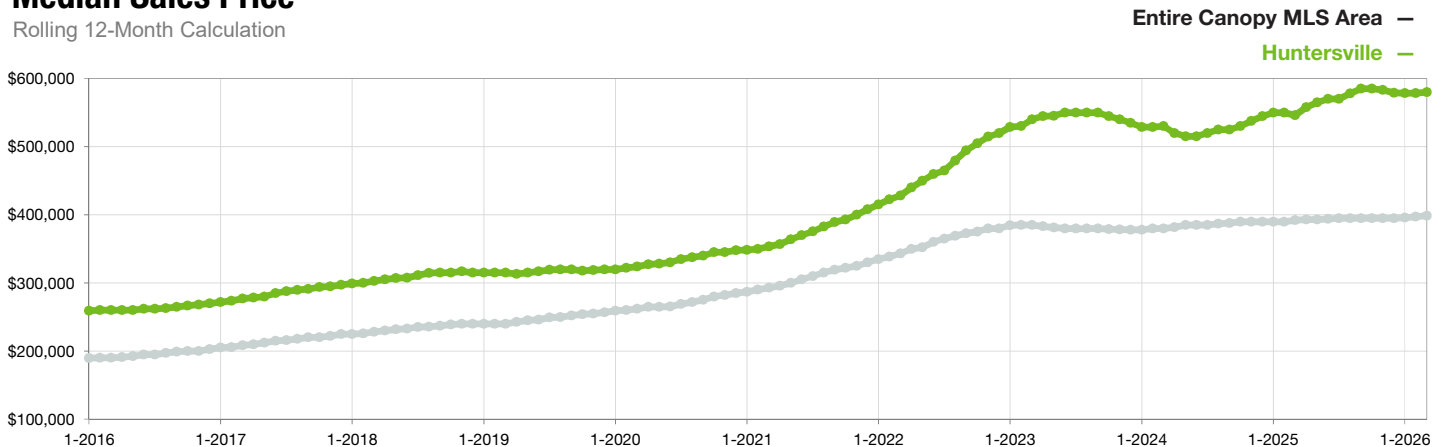
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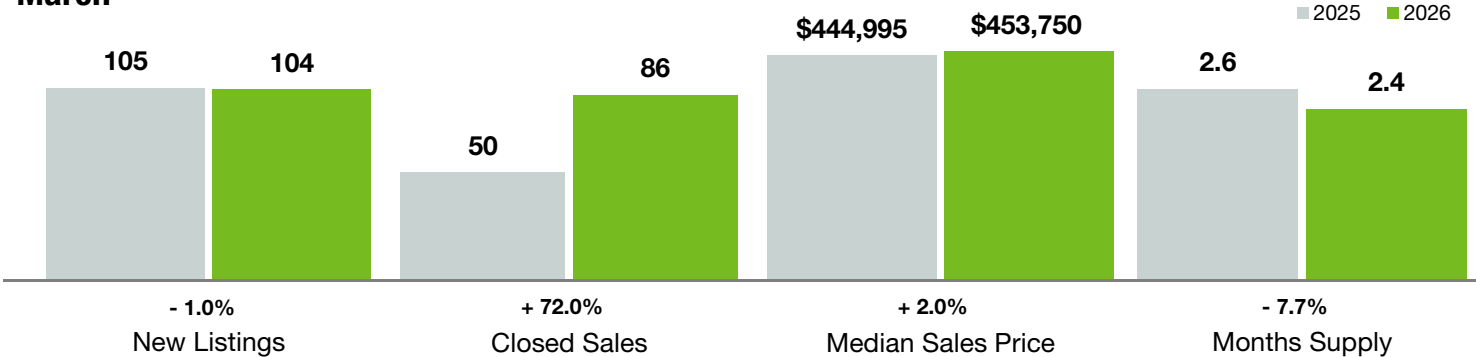
Indian Trail

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	105	104	- 1.0%	237	298	+ 25.7%
Pending Sales	64	108	+ 68.8%	173	259	+ 49.7%
Closed Sales	50	86	+ 72.0%	118	191	+ 61.9%
Median Sales Price*	\$444,995	\$453,750	+ 2.0%	\$454,513	\$455,000	+ 0.1%
Average Sales Price*	\$477,048	\$480,969	+ 0.8%	\$472,088	\$476,570	+ 0.9%
Percent of Original List Price Received*	97.3%	97.2%	- 0.1%	97.4%	96.3%	- 1.1%
List to Close	87	121	+ 39.1%	97	121	+ 24.7%
Days on Market Until Sale	48	61	+ 27.1%	48	65	+ 35.4%
Cumulative Days on Market Until Sale	53	67	+ 26.4%	50	71	+ 42.0%
Average List Price	\$495,906	\$460,676	- 7.1%	\$486,866	\$476,738	- 2.1%
Inventory of Homes for Sale	137	174	+ 27.0%	--	--	--
Months Supply of Inventory	2.6	2.4	- 7.7%	--	--	--

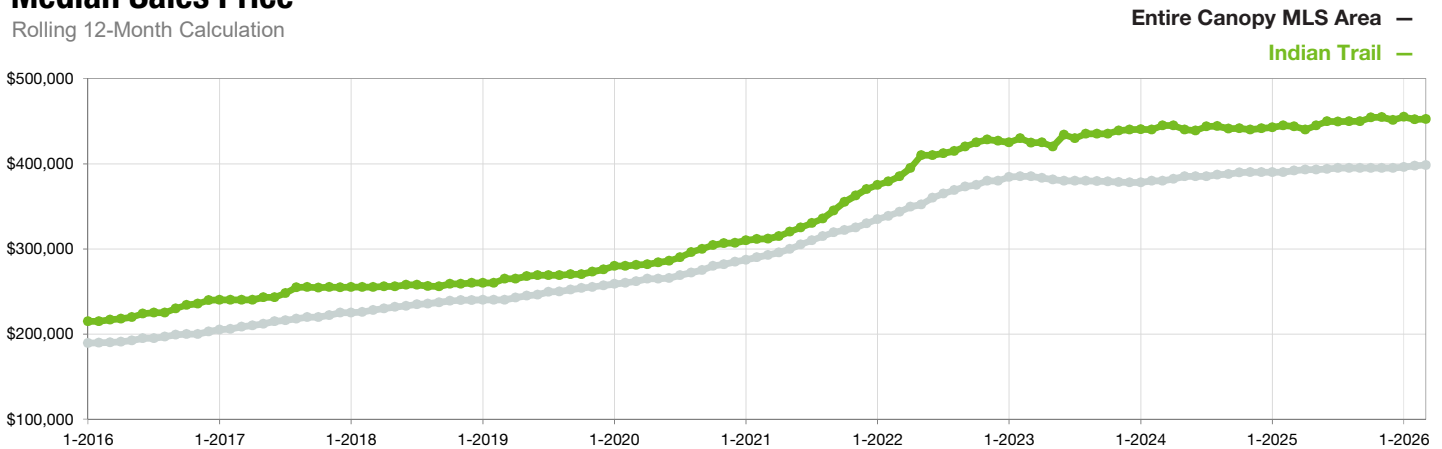
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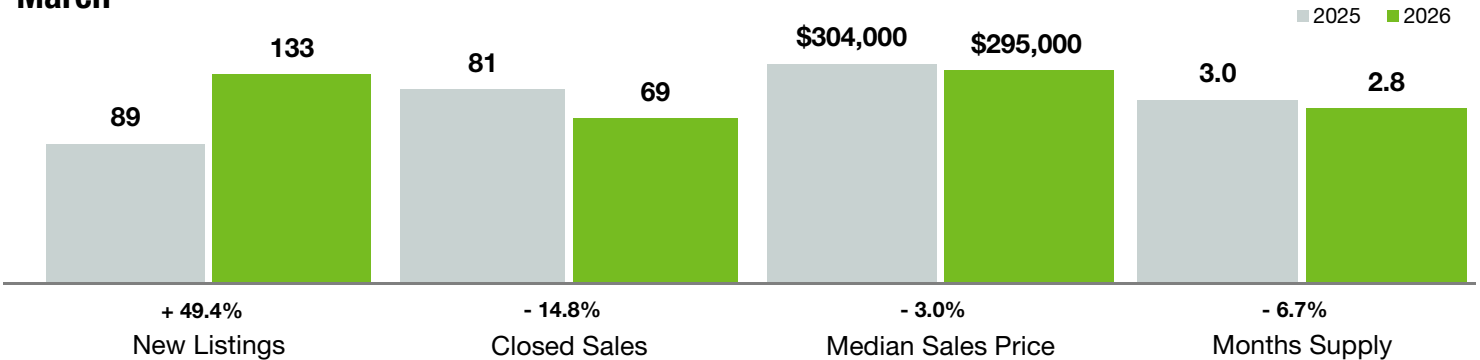
Kannapolis

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	89	133	+ 49.4%	256	280	+ 9.4%
Pending Sales	74	106	+ 43.2%	209	228	+ 9.1%
Closed Sales	81	69	- 14.8%	185	165	- 10.8%
Median Sales Price*	\$304,000	\$295,000	- 3.0%	\$305,610	\$303,000	- 0.9%
Average Sales Price*	\$317,410	\$311,328	- 1.9%	\$326,166	\$310,878	- 4.7%
Percent of Original List Price Received*	94.4%	95.3%	+ 1.0%	95.0%	94.4%	- 0.6%
List to Close	97	89	- 8.2%	94	94	0.0%
Days on Market Until Sale	50	51	+ 2.0%	48	54	+ 12.5%
Cumulative Days on Market Until Sale	62	54	- 12.9%	59	58	- 1.7%
Average List Price	\$341,603	\$348,187	+ 1.9%	\$324,511	\$339,830	+ 4.7%
Inventory of Homes for Sale	189	202	+ 6.9%	--	--	--
Months Supply of Inventory	3.0	2.8	- 6.7%	--	--	--

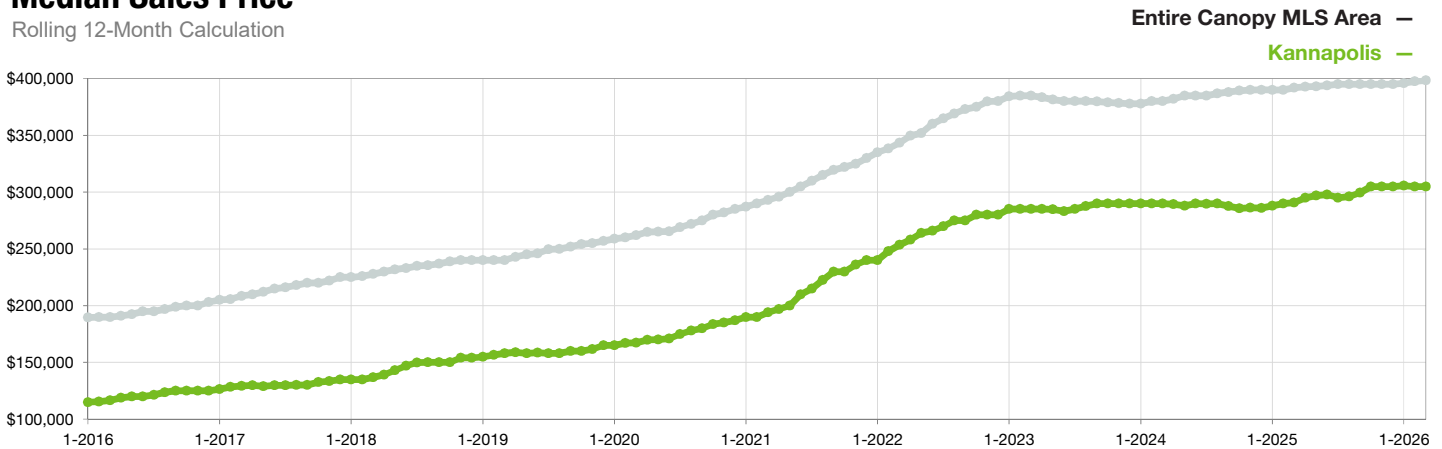
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March



Median Sales Price

Rolling 12-Month Calculation



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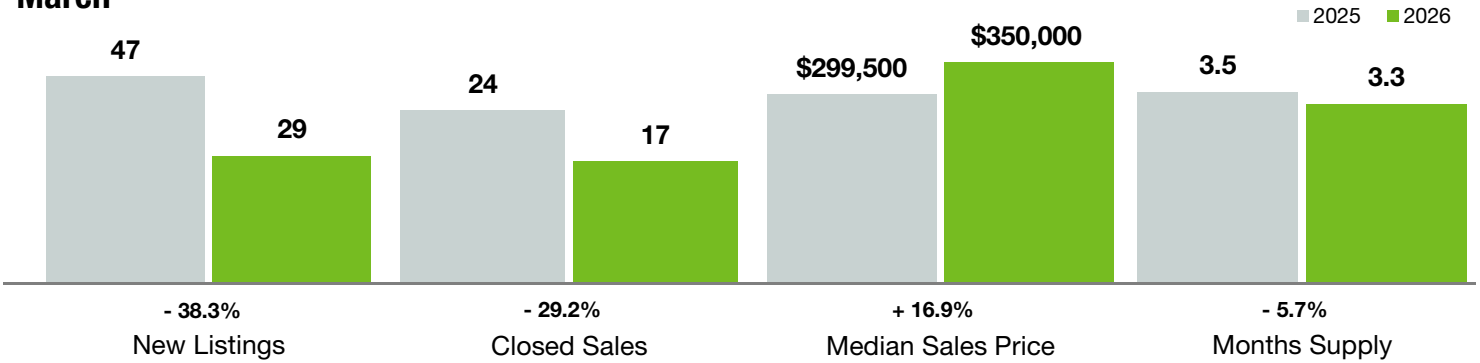
Kings Mountain

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	47	29	- 38.3%	110	90	- 18.2%
Pending Sales	33	28	- 15.2%	83	71	- 14.5%
Closed Sales	24	17	- 29.2%	70	53	- 24.3%
Median Sales Price*	\$299,500	\$350,000	+ 16.9%	\$286,750	\$270,000	- 5.8%
Average Sales Price*	\$285,369	\$369,525	+ 29.5%	\$287,178	\$301,969	+ 5.2%
Percent of Original List Price Received*	93.0%	94.9%	+ 2.0%	93.5%	94.5%	+ 1.1%
List to Close	121	112	- 7.4%	104	122	+ 17.3%
Days on Market Until Sale	75	65	- 13.3%	59	80	+ 35.6%
Cumulative Days on Market Until Sale	87	78	- 10.3%	72	94	+ 30.6%
Average List Price	\$385,606	\$408,114	+ 5.8%	\$384,717	\$356,588	- 7.3%
Inventory of Homes for Sale	87	87	0.0%	--	--	--
Months Supply of Inventory	3.5	3.3	- 5.7%	--	--	--

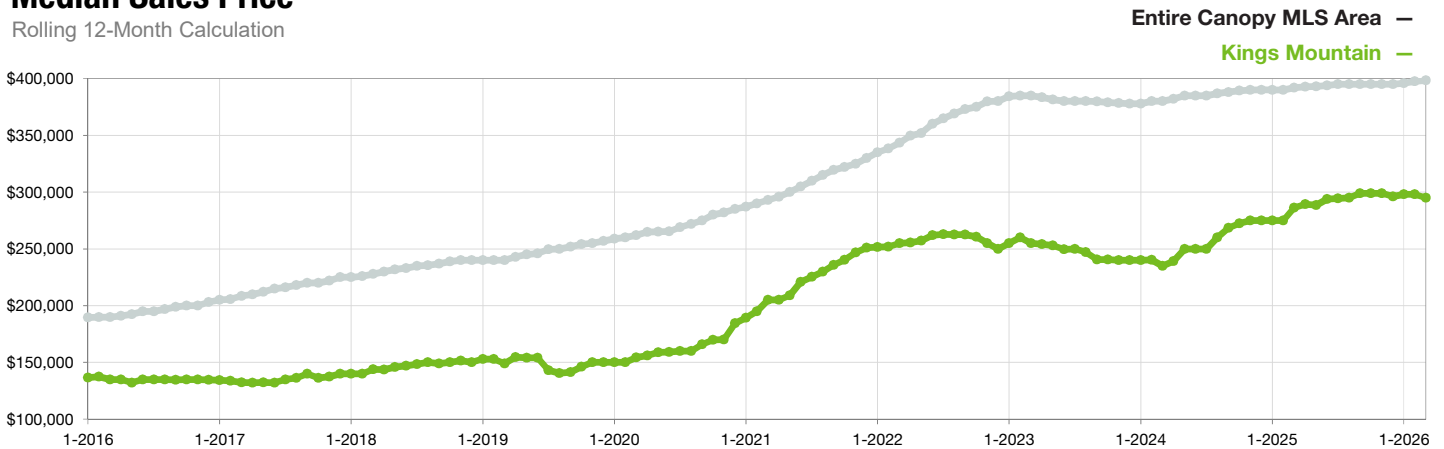
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March



Median Sales Price

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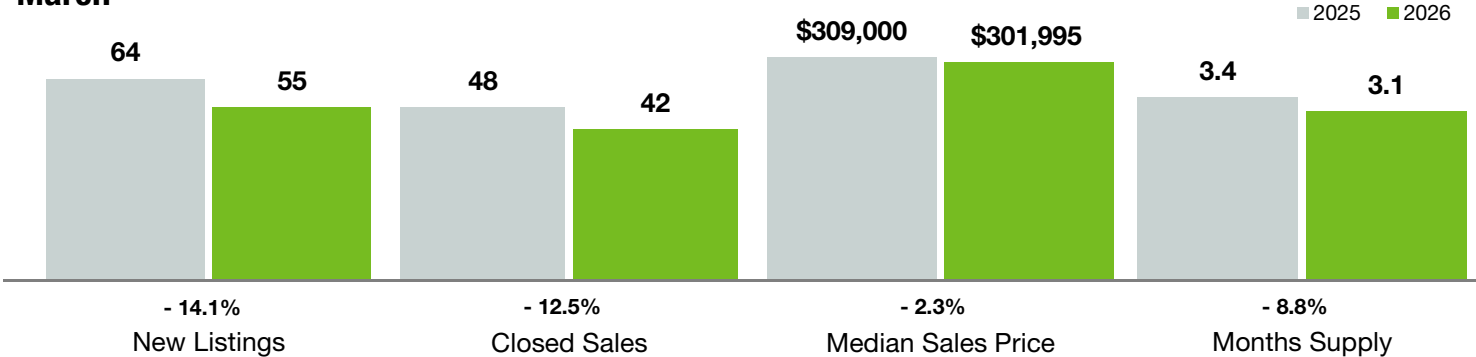
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	64	55	- 14.1%	157	178	+ 13.4%
Pending Sales	51	60	+ 17.6%	130	132	+ 1.5%
Closed Sales	48	42	- 12.5%	115	90	- 21.7%
Median Sales Price*	\$309,000	\$301,995	- 2.3%	\$310,000	\$297,000	- 4.2%
Average Sales Price*	\$330,326	\$345,842	+ 4.7%	\$340,626	\$334,644	- 1.8%
Percent of Original List Price Received*	97.5%	93.7%	- 3.9%	94.8%	92.9%	- 2.0%
List to Close	127	106	- 16.5%	116	107	- 7.8%
Days on Market Until Sale	77	63	- 18.2%	70	65	- 7.1%
Cumulative Days on Market Until Sale	86	71	- 17.4%	81	77	- 4.9%
Average List Price	\$344,336	\$383,735	+ 11.4%	\$351,033	\$366,776	+ 4.5%
Inventory of Homes for Sale	134	135	+ 0.7%	--	--	--
Months Supply of Inventory	3.4	3.1	- 8.8%	--	--	--

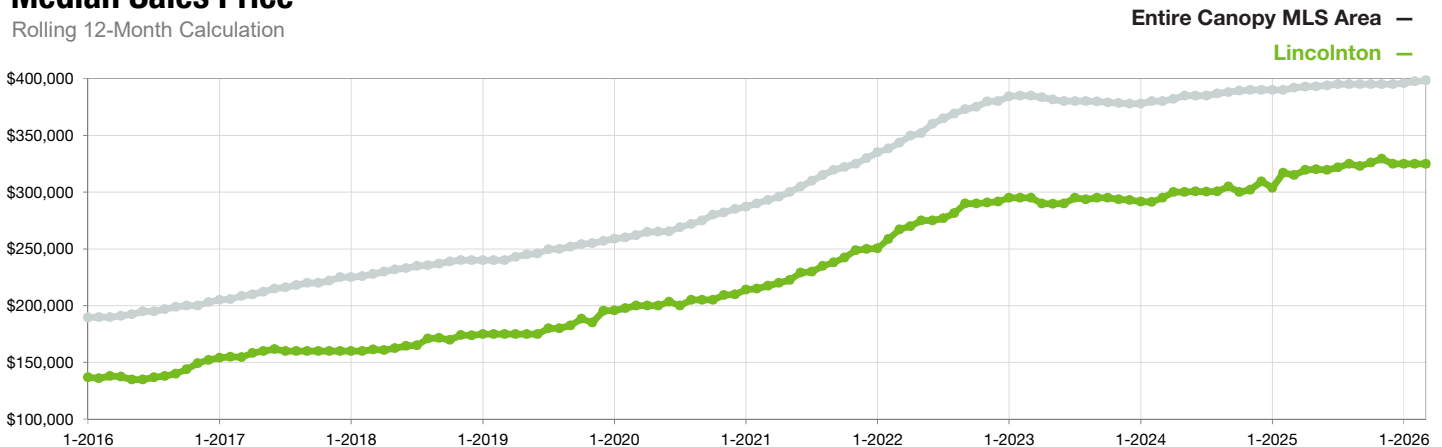
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March



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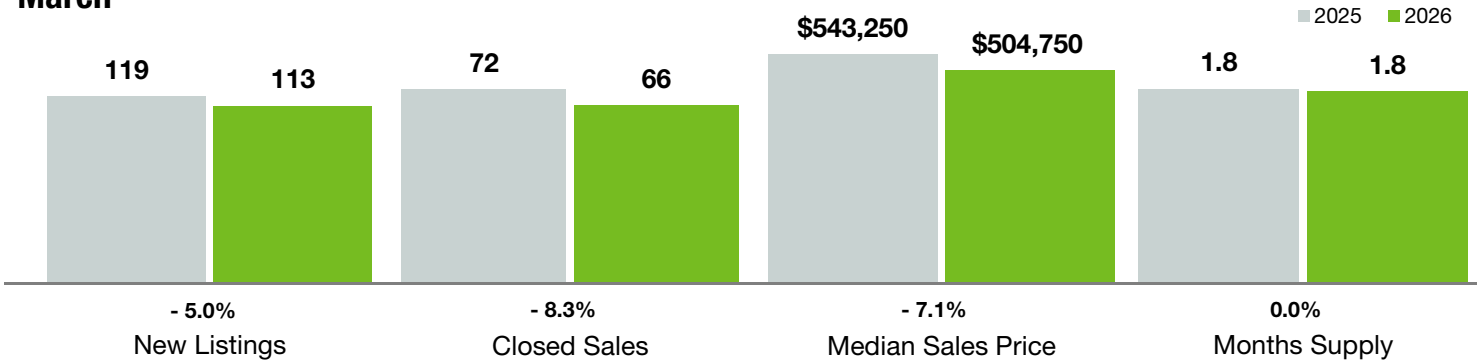
Matthews

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	119	113	- 5.0%	285	261	- 8.4%
Pending Sales	102	88	- 13.7%	234	233	- 0.4%
Closed Sales	72	66	- 8.3%	173	176	+ 1.7%
Median Sales Price*	\$543,250	\$504,750	- 7.1%	\$518,450	\$490,000	- 5.5%
Average Sales Price*	\$621,516	\$621,881	+ 0.1%	\$578,392	\$595,104	+ 2.9%
Percent of Original List Price Received*	99.5%	95.7%	- 3.8%	98.2%	95.6%	- 2.6%
List to Close	68	97	+ 42.6%	79	103	+ 30.4%
Days on Market Until Sale	25	60	+ 140.0%	32	62	+ 93.8%
Cumulative Days on Market Until Sale	30	83	+ 176.7%	37	77	+ 108.1%
Average List Price	\$625,946	\$646,898	+ 3.3%	\$622,135	\$658,820	+ 5.9%
Inventory of Homes for Sale	138	144	+ 4.3%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--

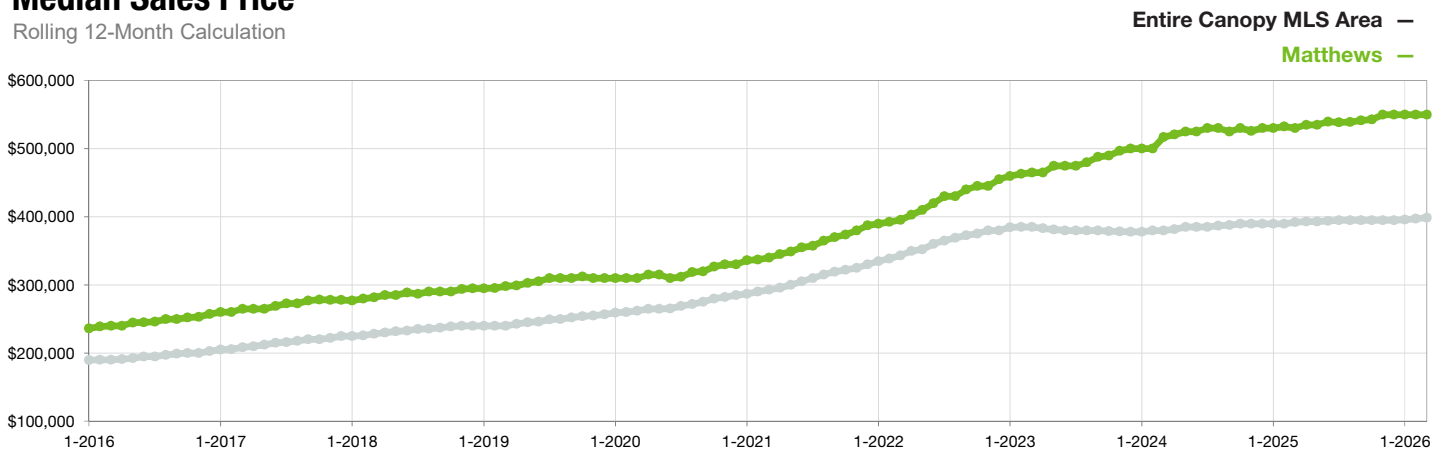
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March



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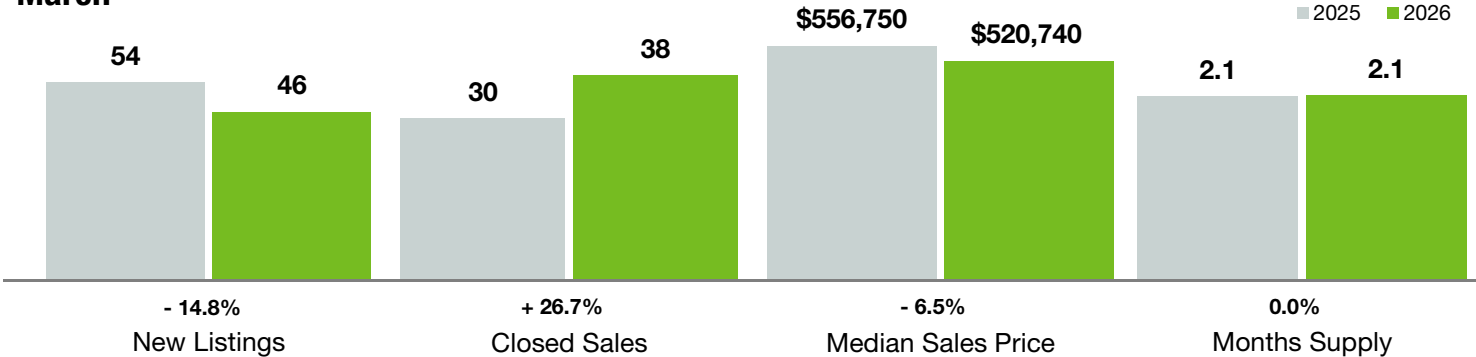
Mint Hill

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	54	46	- 14.8%	118	118	0.0%
Pending Sales	40	38	- 5.0%	100	111	+ 11.0%
Closed Sales	30	38	+ 26.7%	77	110	+ 42.9%
Median Sales Price*	\$556,750	\$520,740	- 6.5%	\$558,500	\$576,000	+ 3.1%
Average Sales Price*	\$601,104	\$600,378	- 0.1%	\$586,811	\$668,575	+ 13.9%
Percent of Original List Price Received*	95.8%	97.6%	+ 1.9%	97.3%	95.9%	- 1.4%
List to Close	109	96	- 11.9%	112	115	+ 2.7%
Days on Market Until Sale	57	61	+ 7.0%	65	67	+ 3.1%
Cumulative Days on Market Until Sale	70	66	- 5.7%	72	66	- 8.3%
Average List Price	\$605,202	\$654,160	+ 8.1%	\$596,906	\$664,701	+ 11.4%
Inventory of Homes for Sale	64	73	+ 14.1%	--	--	--
Months Supply of Inventory	2.1	2.1	0.0%	--	--	--

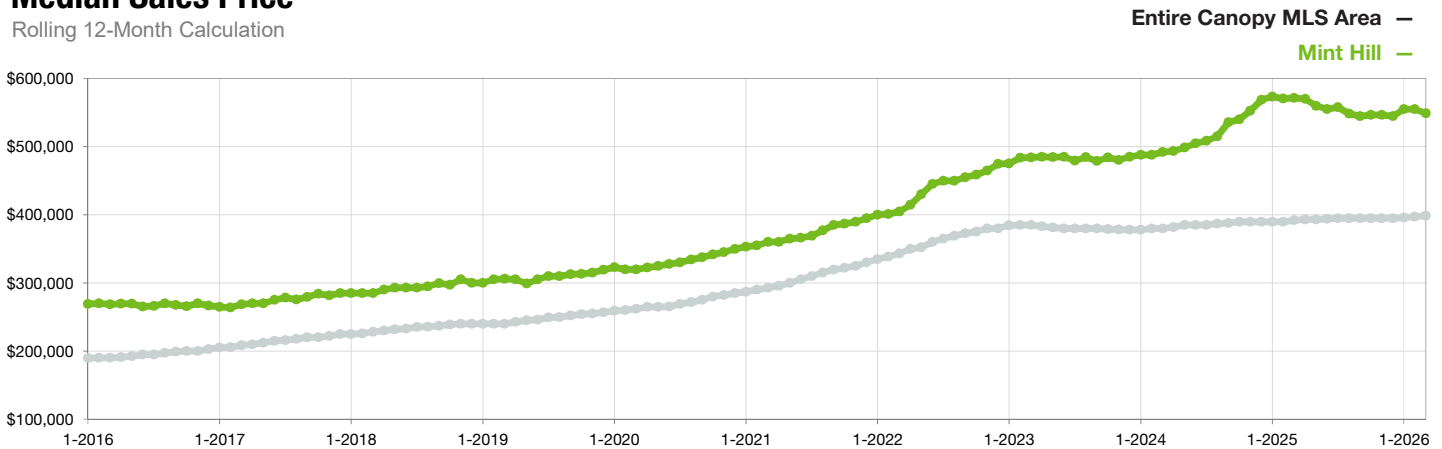
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March



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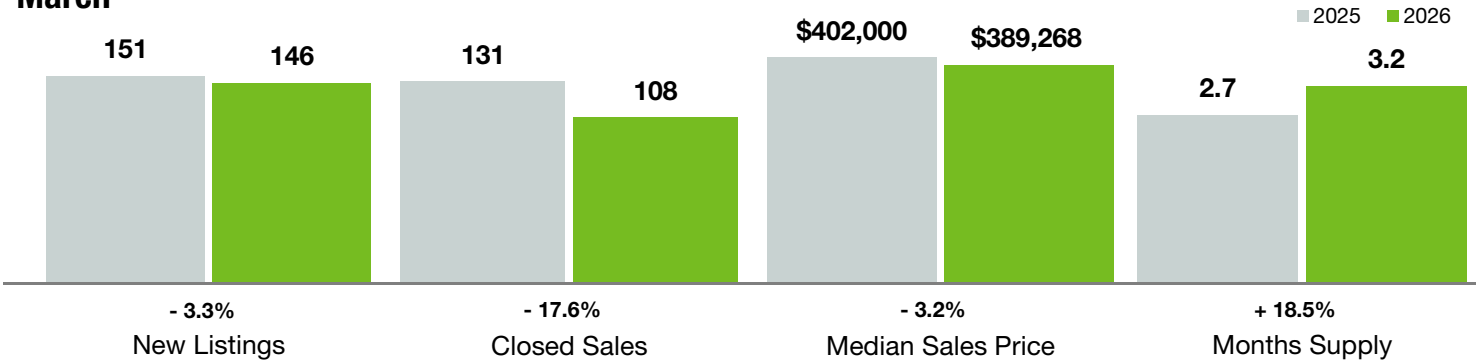
Monroe

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	151	146	- 3.3%	386	411	+ 6.5%
Pending Sales	116	122	+ 5.2%	325	310	- 4.6%
Closed Sales	131	108	- 17.6%	276	241	- 12.7%
Median Sales Price*	\$402,000	\$389,268	- 3.2%	\$406,500	\$389,997	- 4.1%
Average Sales Price*	\$438,816	\$414,783	- 5.5%	\$432,310	\$419,733	- 2.9%
Percent of Original List Price Received*	96.0%	97.0%	+ 1.0%	95.8%	96.2%	+ 0.4%
List to Close	120	98	- 18.3%	119	105	- 11.8%
Days on Market Until Sale	73	56	- 23.3%	71	61	- 14.1%
Cumulative Days on Market Until Sale	72	70	- 2.8%	68	71	+ 4.4%
Average List Price	\$440,859	\$454,914	+ 3.2%	\$441,832	\$444,356	+ 0.6%
Inventory of Homes for Sale	260	321	+ 23.5%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

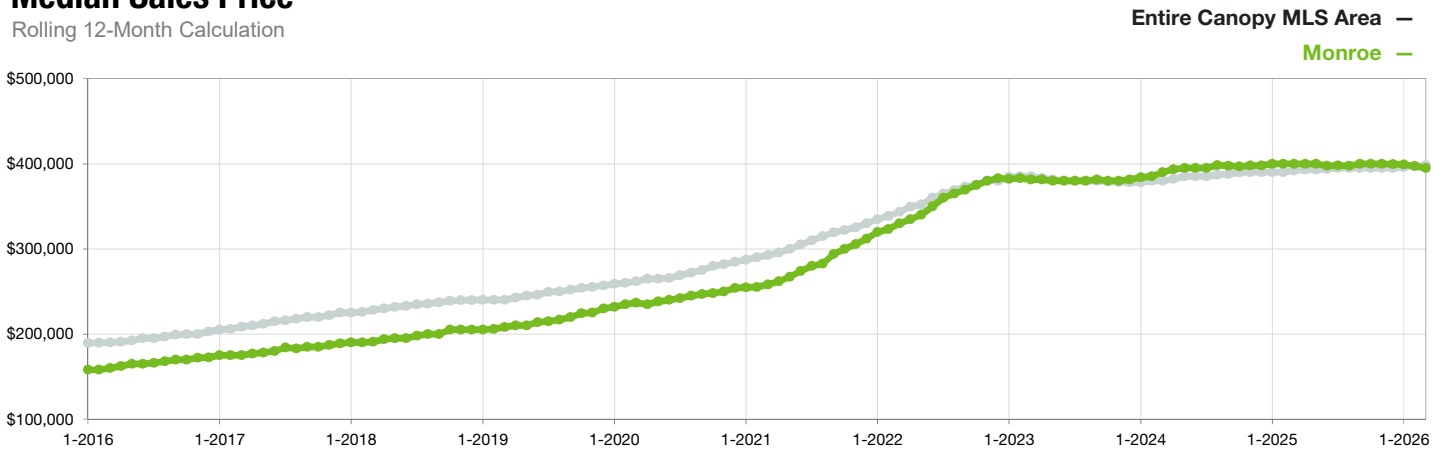
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March



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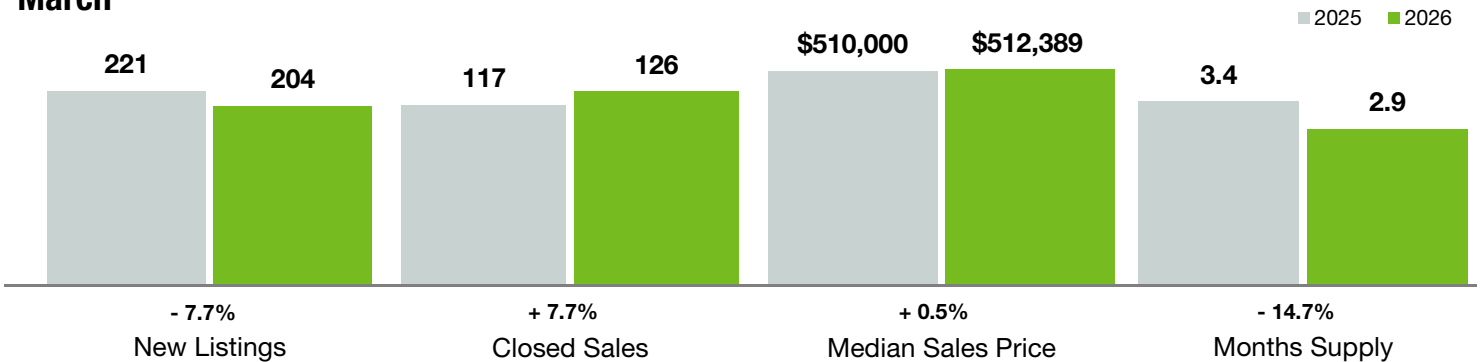
Mooreville

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	221	204	- 7.7%	530	476	- 10.2%
Pending Sales	155	164	+ 5.8%	366	392	+ 7.1%
Closed Sales	117	126	+ 7.7%	315	308	- 2.2%
Median Sales Price*	\$510,000	\$512,389	+ 0.5%	\$500,000	\$502,500	+ 0.5%
Average Sales Price*	\$666,172	\$777,199	+ 16.7%	\$692,360	\$728,633	+ 5.2%
Percent of Original List Price Received*	95.1%	93.6%	- 1.6%	95.2%	94.2%	- 1.1%
List to Close	100	129	+ 29.0%	102	118	+ 15.7%
Days on Market Until Sale	64	82	+ 28.1%	59	74	+ 25.4%
Cumulative Days on Market Until Sale	73	97	+ 32.9%	65	89	+ 36.9%
Average List Price	\$872,515	\$883,047	+ 1.2%	\$837,289	\$844,844	+ 0.9%
Inventory of Homes for Sale	423	393	- 7.1%	--	--	--
Months Supply of Inventory	3.4	2.9	- 14.7%	--	--	--

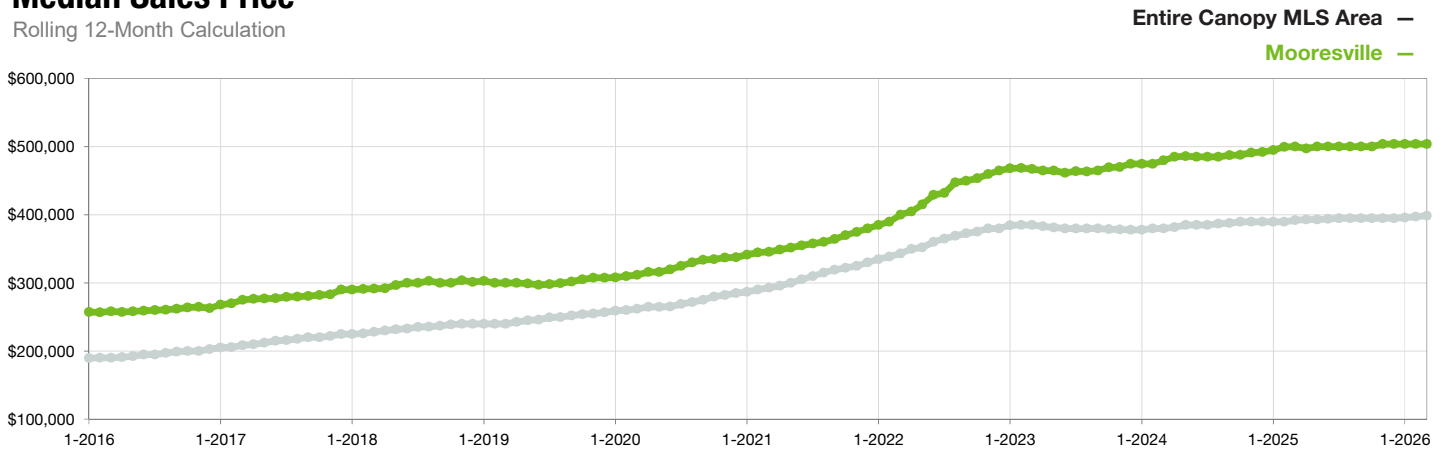
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March



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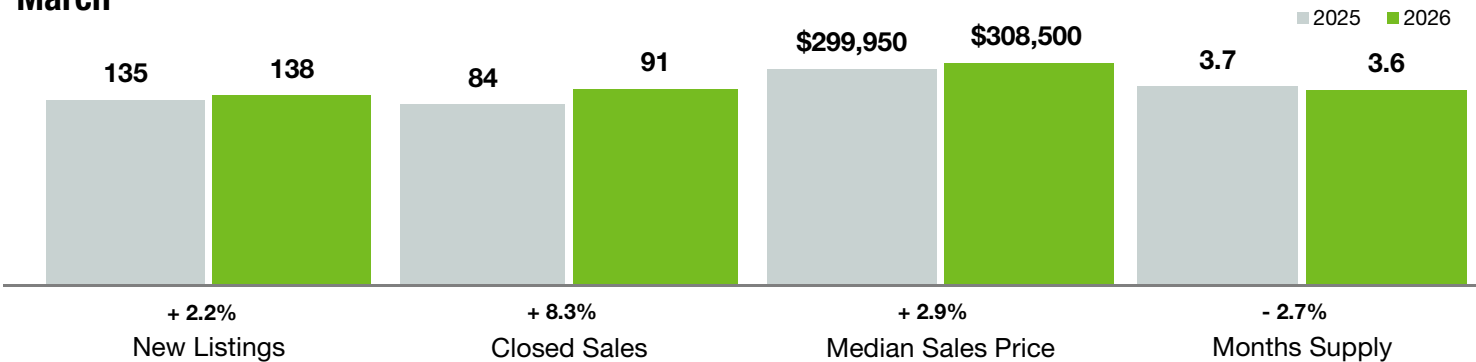
Salisbury

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	135	138	+ 2.2%	321	359	+ 11.8%
Pending Sales	99	125	+ 26.3%	238	301	+ 26.5%
Closed Sales	84	91	+ 8.3%	200	215	+ 7.5%
Median Sales Price*	\$299,950	\$308,500	+ 2.9%	\$280,000	\$307,500	+ 9.8%
Average Sales Price*	\$308,885	\$327,734	+ 6.1%	\$309,667	\$343,628	+ 11.0%
Percent of Original List Price Received*	93.4%	94.4%	+ 1.1%	93.0%	94.4%	+ 1.5%
List to Close	106	112	+ 5.7%	114	117	+ 2.6%
Days on Market Until Sale	65	63	- 3.1%	68	68	0.0%
Cumulative Days on Market Until Sale	79	65	- 17.7%	78	74	- 5.1%
Average List Price	\$374,604	\$369,980	- 1.2%	\$337,647	\$350,882	+ 3.9%
Inventory of Homes for Sale	285	318	+ 11.6%	--	--	--
Months Supply of Inventory	3.7	3.6	- 2.7%	--	--	--

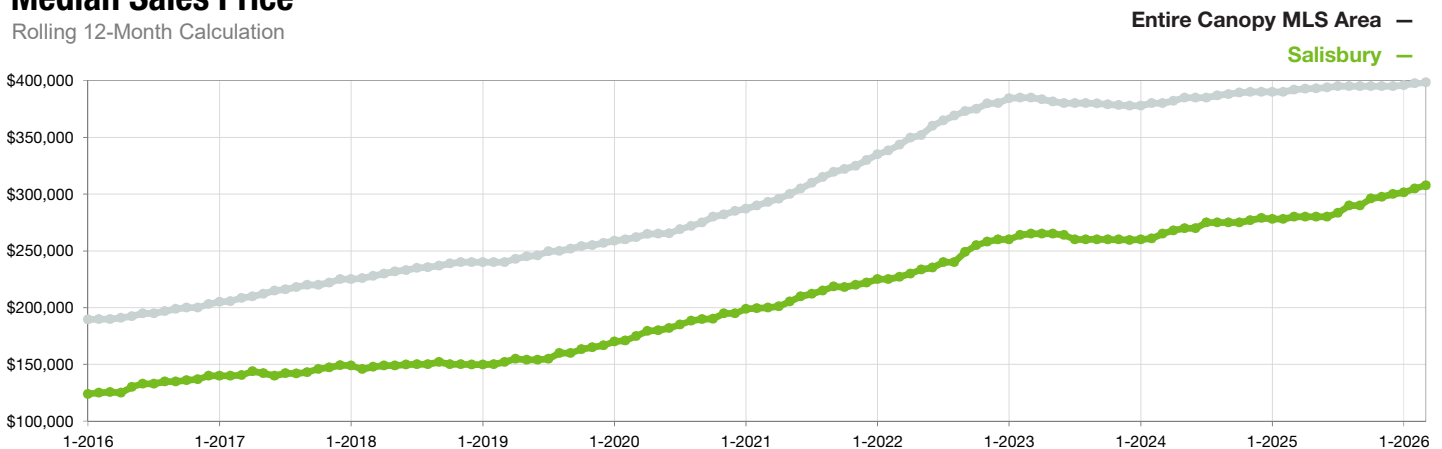
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March



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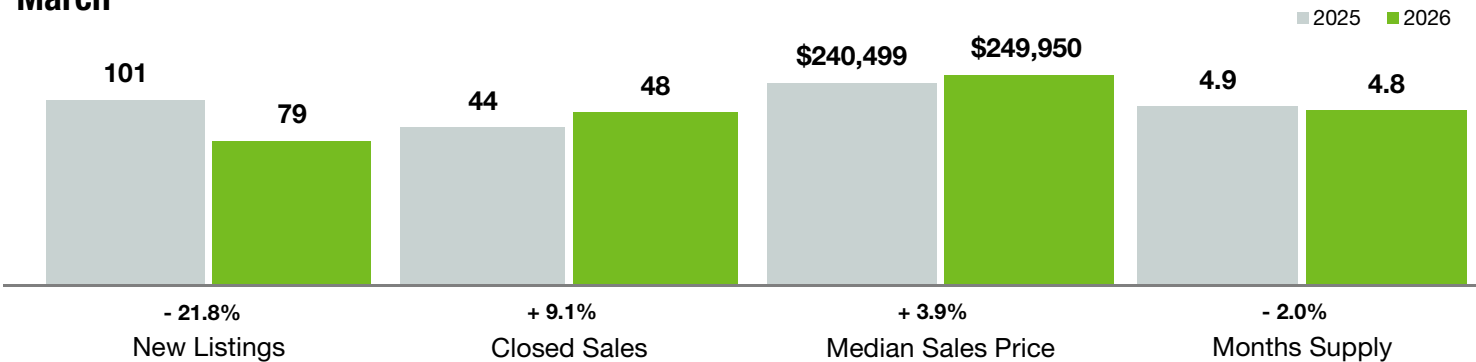
Shelby

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	101	79	- 21.8%	214	236	+ 10.3%
Pending Sales	64	64	0.0%	153	150	- 2.0%
Closed Sales	44	48	+ 9.1%	120	111	- 7.5%
Median Sales Price*	\$240,499	\$249,950	+ 3.9%	\$232,500	\$260,000	+ 11.8%
Average Sales Price*	\$256,782	\$251,283	- 2.1%	\$250,115	\$284,415	+ 13.7%
Percent of Original List Price Received*	92.1%	93.5%	+ 1.5%	93.5%	93.9%	+ 0.4%
List to Close	120	105	- 12.5%	117	114	- 2.6%
Days on Market Until Sale	74	70	- 5.4%	75	69	- 8.0%
Cumulative Days on Market Until Sale	98	96	- 2.0%	89	97	+ 9.0%
Average List Price	\$288,840	\$284,217	- 1.6%	\$285,792	\$286,351	+ 0.2%
Inventory of Homes for Sale	231	231	0.0%	--	--	--
Months Supply of Inventory	4.9	4.8	- 2.0%	--	--	--

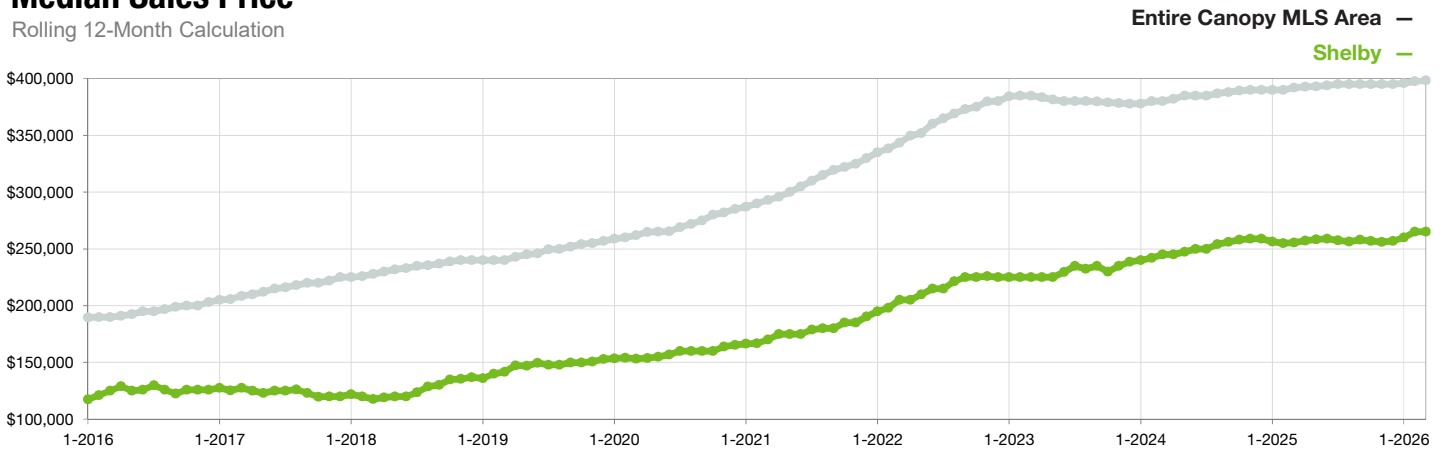
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March



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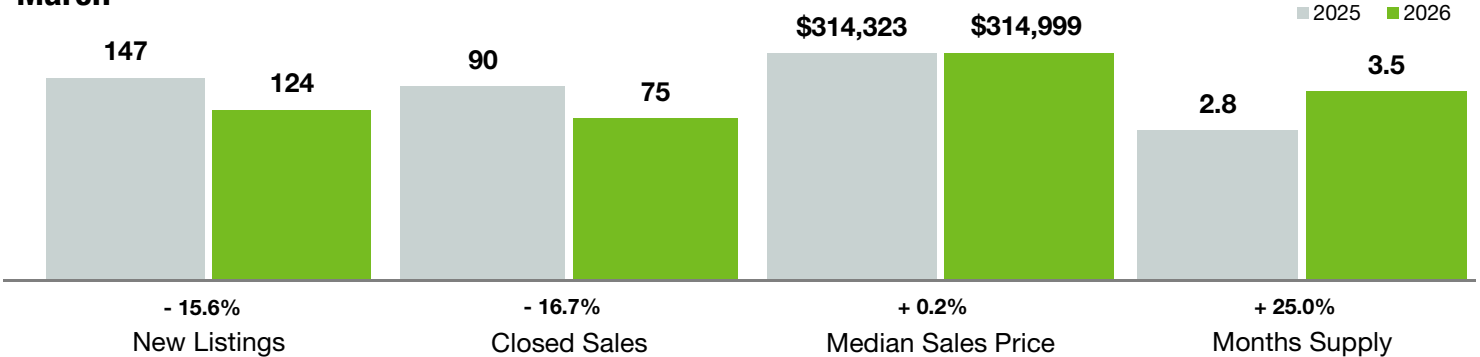
Statesville

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	147	124	- 15.6%	371	342	- 7.8%
Pending Sales	126	107	- 15.1%	311	254	- 18.3%
Closed Sales	90	75	- 16.7%	225	188	- 16.4%
Median Sales Price*	\$314,323	\$314,999	+ 0.2%	\$300,000	\$319,999	+ 6.7%
Average Sales Price*	\$331,821	\$358,001	+ 7.9%	\$316,937	\$363,500	+ 14.7%
Percent of Original List Price Received*	93.6%	95.0%	+ 1.5%	93.8%	94.1%	+ 0.3%
List to Close	115	114	- 0.9%	114	120	+ 5.3%
Days on Market Until Sale	73	75	+ 2.7%	70	81	+ 15.7%
Cumulative Days on Market Until Sale	83	88	+ 6.0%	77	95	+ 23.4%
Average List Price	\$346,851	\$343,998	- 0.8%	\$350,767	\$345,853	- 1.4%
Inventory of Homes for Sale	277	300	+ 8.3%	--	--	--
Months Supply of Inventory	2.8	3.5	+ 25.0%	--	--	--

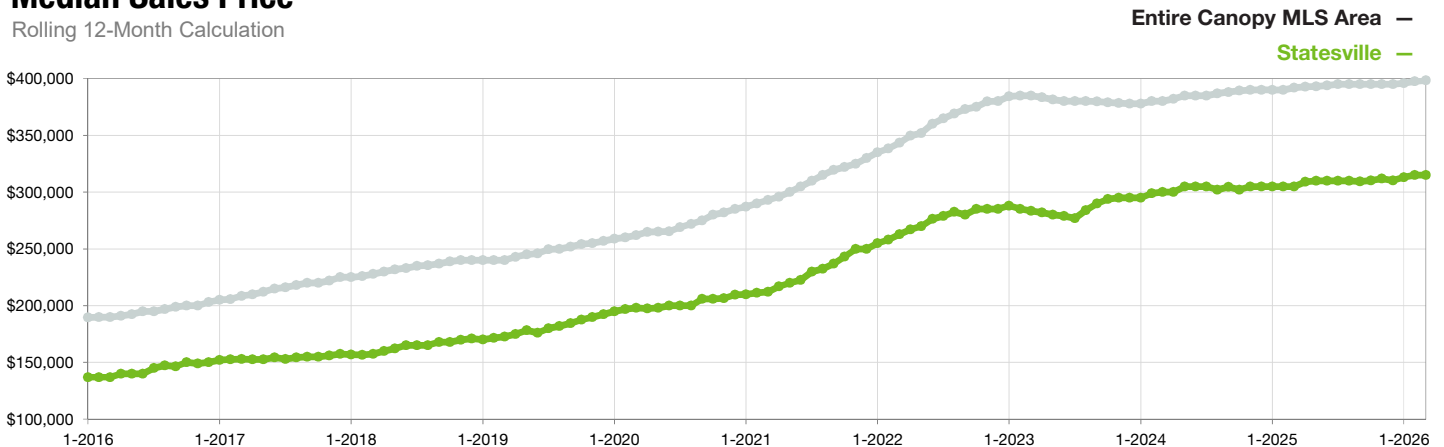
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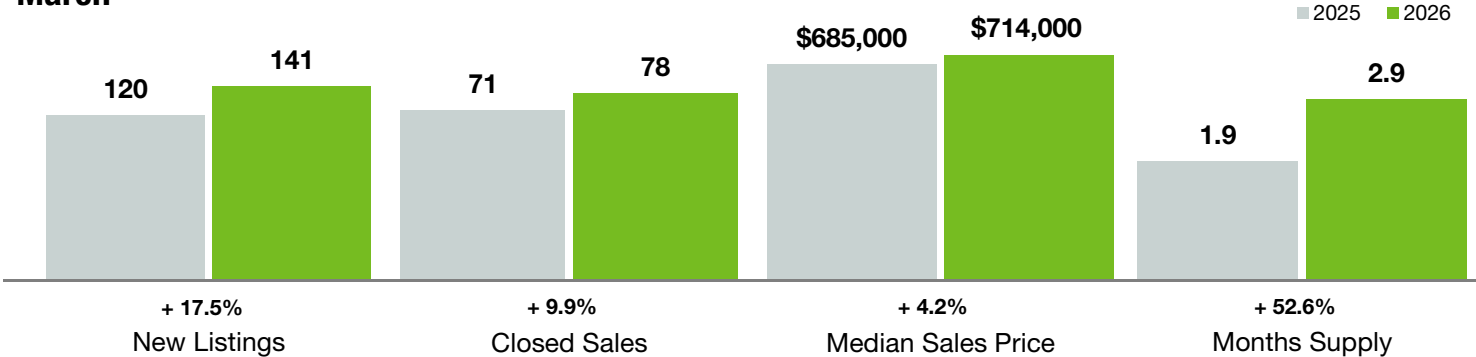
Waxhaw

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	120	141	+ 17.5%	276	307	+ 11.2%
Pending Sales	108	105	- 2.8%	226	237	+ 4.9%
Closed Sales	71	78	+ 9.9%	171	163	- 4.7%
Median Sales Price*	\$685,000	\$714,000	+ 4.2%	\$665,000	\$680,000	+ 2.3%
Average Sales Price*	\$829,471	\$814,499	- 1.8%	\$822,678	\$785,816	- 4.5%
Percent of Original List Price Received*	97.2%	96.6%	- 0.6%	96.4%	95.8%	- 0.6%
List to Close	105	103	- 1.9%	109	110	+ 0.9%
Days on Market Until Sale	73	62	- 15.1%	74	73	- 1.4%
Cumulative Days on Market Until Sale	59	71	+ 20.3%	67	77	+ 14.9%
Average List Price	\$904,313	\$1,025,919	+ 13.4%	\$858,607	\$933,280	+ 8.7%
Inventory of Homes for Sale	143	227	+ 58.7%	--	--	--
Months Supply of Inventory	1.9	2.9	+ 52.6%	--	--	--

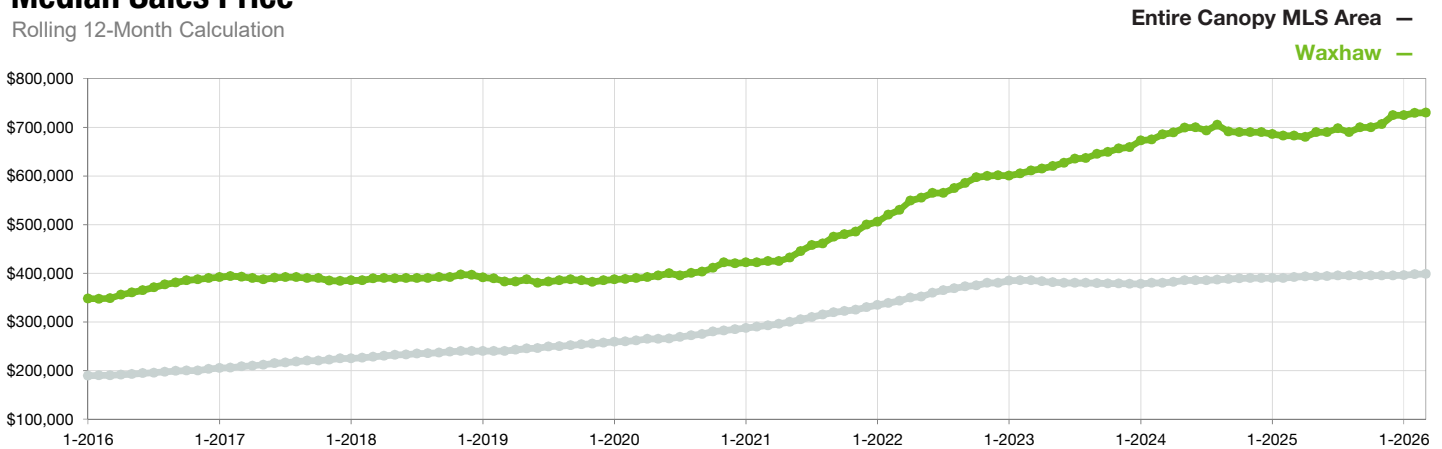
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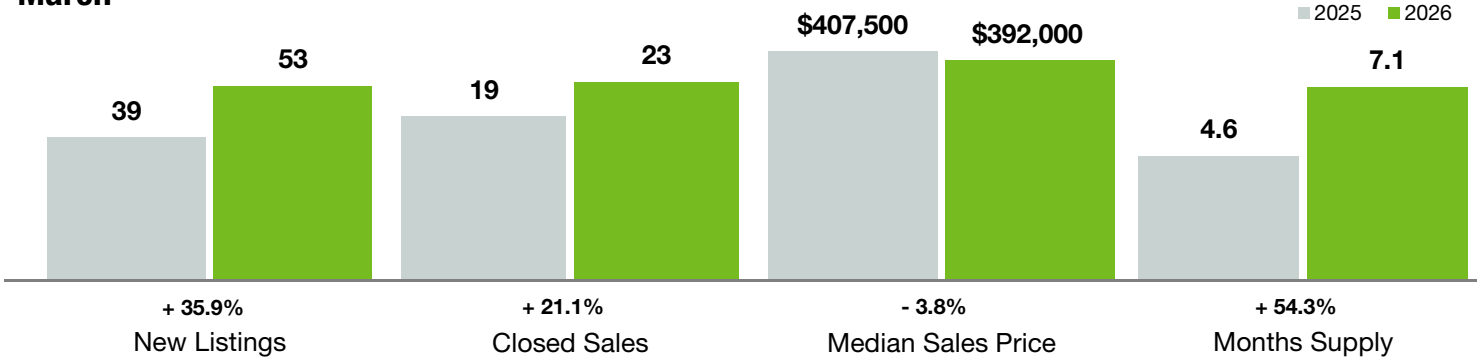
Uptown Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	39	53	+ 35.9%	87	136	+ 56.3%
Pending Sales	13	27	+ 107.7%	54	62	+ 14.8%
Closed Sales	19	23	+ 21.1%	52	42	- 19.2%
Median Sales Price*	\$407,500	\$392,000	- 3.8%	\$420,000	\$401,000	- 4.5%
Average Sales Price*	\$469,192	\$449,478	- 4.2%	\$501,393	\$471,669	- 5.9%
Percent of Original List Price Received*	94.4%	94.3%	- 0.1%	94.5%	94.7%	+ 0.2%
List to Close	116	109	- 6.0%	110	110	0.0%
Days on Market Until Sale	63	78	+ 23.8%	69	74	+ 7.2%
Cumulative Days on Market Until Sale	70	79	+ 12.9%	90	86	- 4.4%
Average List Price	\$393,772	\$451,101	+ 14.6%	\$423,634	\$459,566	+ 8.5%
Inventory of Homes for Sale	85	126	+ 48.2%	--	--	--
Months Supply of Inventory	4.6	7.1	+ 54.3%	--	--	--

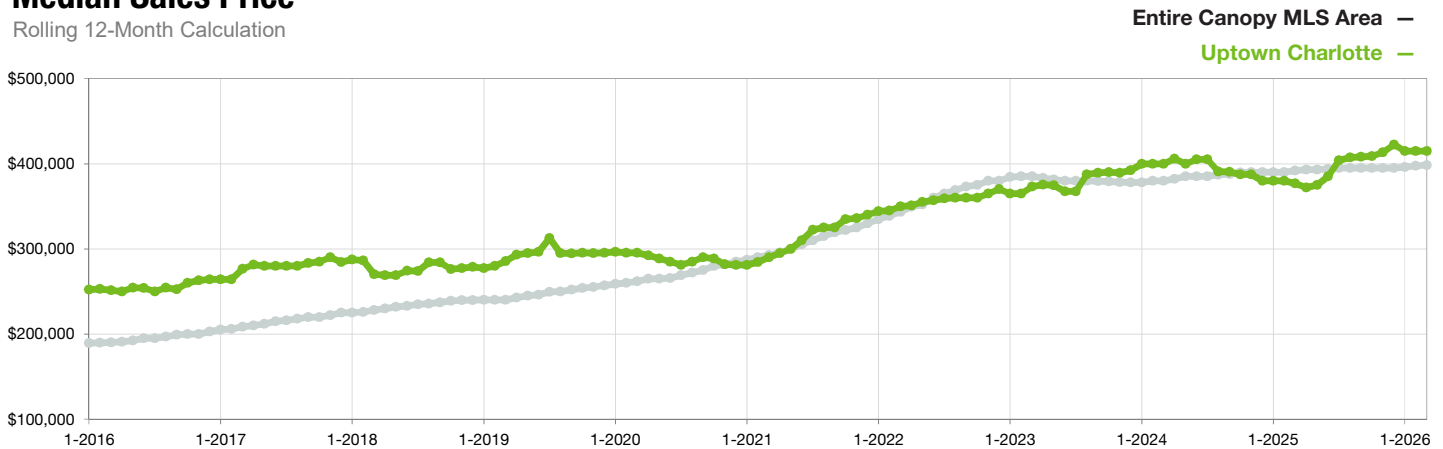
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March



Median Sales Price

Rolling 12-Month Calculation



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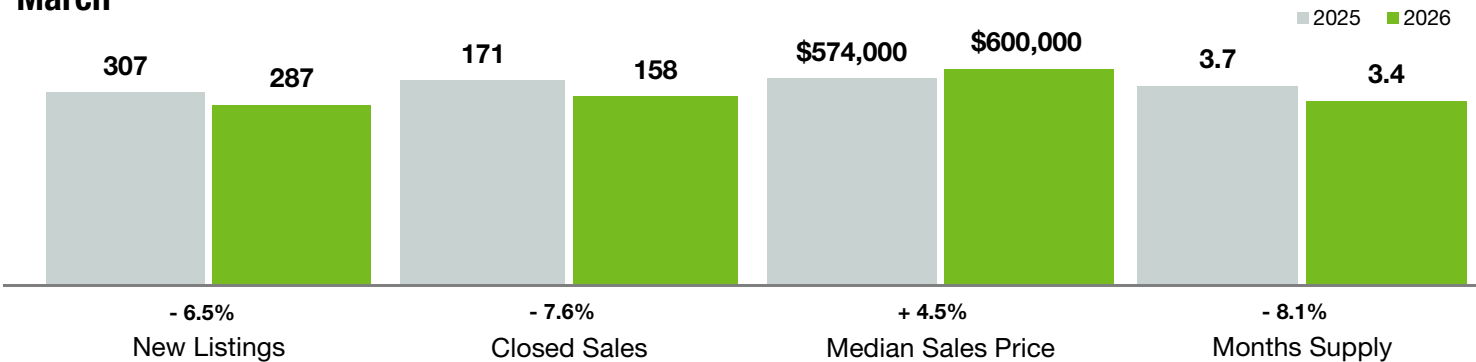
Lake Norman

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	307	287	- 6.5%	738	671	- 9.1%
Pending Sales	160	196	+ 22.5%	490	469	- 4.3%
Closed Sales	171	158	- 7.6%	446	363	- 18.6%
Median Sales Price*	\$574,000	\$600,000	+ 4.5%	\$565,000	\$555,000	- 1.8%
Average Sales Price*	\$815,948	\$952,636	+ 16.8%	\$845,185	\$915,508	+ 8.3%
Percent of Original List Price Received*	94.1%	94.9%	+ 0.9%	94.7%	94.4%	- 0.3%
List to Close	105	116	+ 10.5%	107	113	+ 5.6%
Days on Market Until Sale	62	68	+ 9.7%	61	69	+ 13.1%
Cumulative Days on Market Until Sale	81	81	0.0%	74	87	+ 17.6%
Average List Price	\$1,104,237	\$1,147,896	+ 4.0%	\$1,023,344	\$1,052,228	+ 2.8%
Inventory of Homes for Sale	606	560	- 7.6%	--	--	--
Months Supply of Inventory	3.7	3.4	- 8.1%	--	--	--

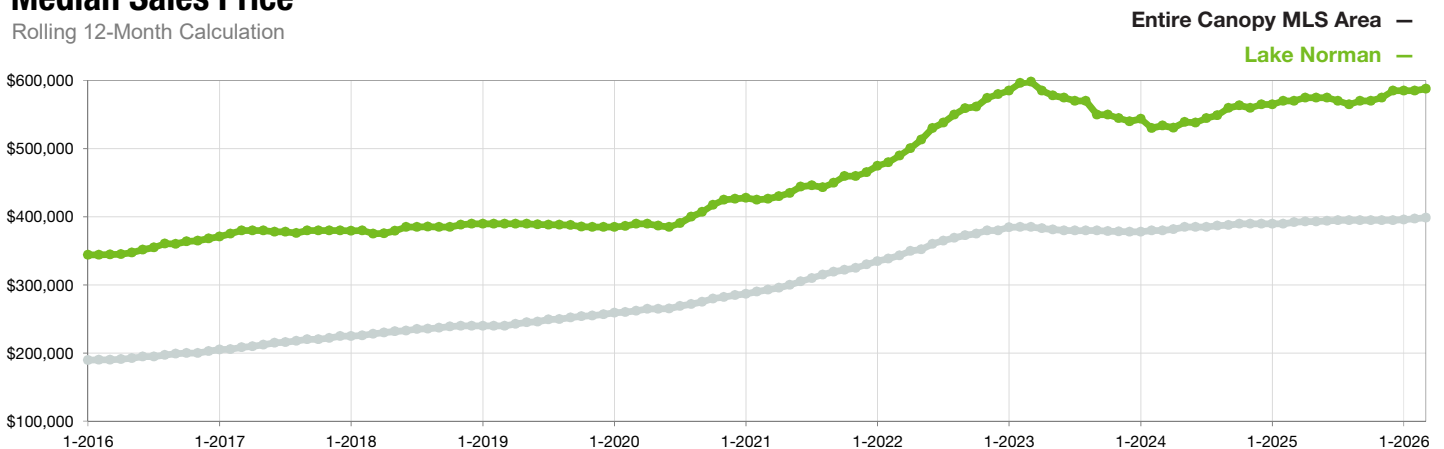
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March



Median Sales Price

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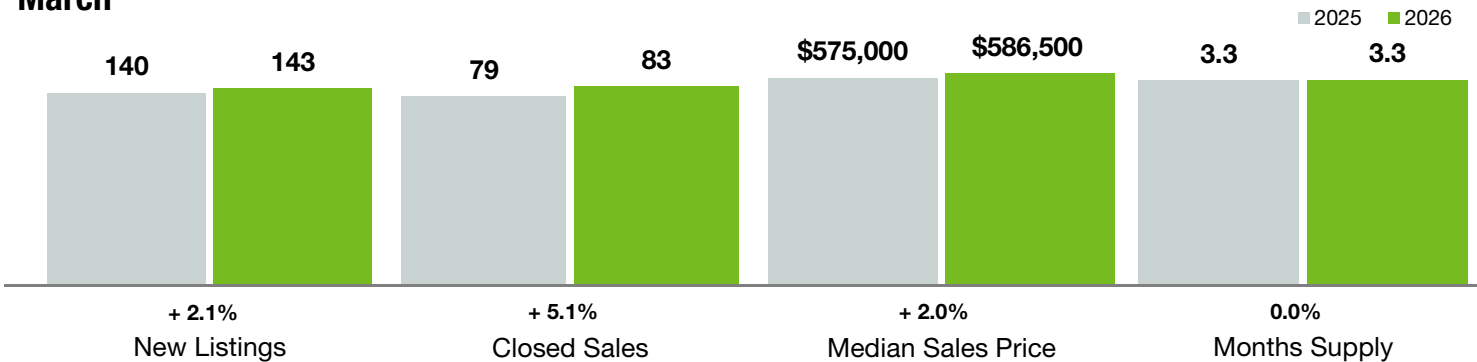
Lake Wylie

North Carolina and South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	140	143	+ 2.1%	353	352	- 0.3%
Pending Sales	89	115	+ 29.2%	221	253	+ 14.5%
Closed Sales	79	83	+ 5.1%	197	182	- 7.6%
Median Sales Price*	\$575,000	\$586,500	+ 2.0%	\$564,000	\$578,950	+ 2.7%
Average Sales Price*	\$635,514	\$667,041	+ 5.0%	\$674,781	\$666,102	- 1.3%
Percent of Original List Price Received*	96.5%	96.2%	- 0.3%	96.4%	95.0%	- 1.5%
List to Close	117	103	- 12.0%	110	114	+ 3.6%
Days on Market Until Sale	79	60	- 24.1%	76	70	- 7.9%
Cumulative Days on Market Until Sale	72	74	+ 2.8%	73	85	+ 16.4%
Average List Price	\$782,471	\$800,284	+ 2.3%	\$749,855	\$742,090	- 1.0%
Inventory of Homes for Sale	257	256	- 0.4%	--	--	--
Months Supply of Inventory	3.3	3.3	0.0%	--	--	--

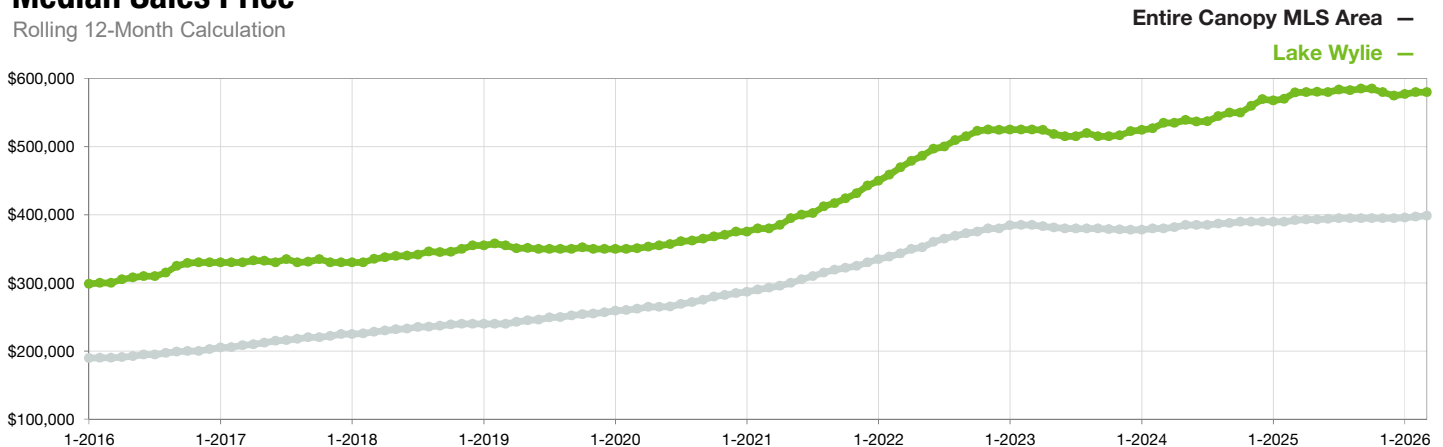
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March



Median Sales Price

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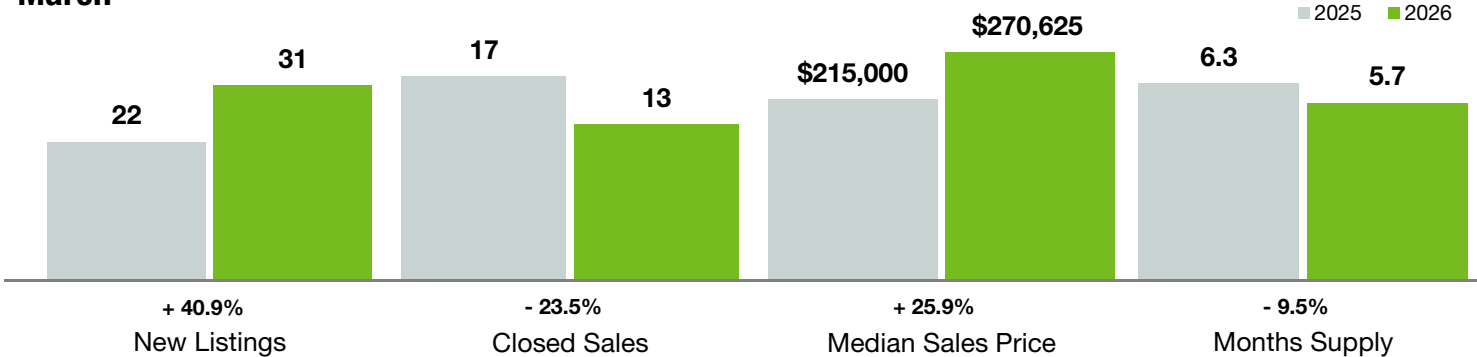
Chesterfield County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	22	31	+ 40.9%	57	70	+ 22.8%
Pending Sales	14	17	+ 21.4%	38	40	+ 5.3%
Closed Sales	17	13	- 23.5%	32	40	+ 25.0%
Median Sales Price*	\$215,000	\$270,625	+ 25.9%	\$250,000	\$275,943	+ 10.4%
Average Sales Price*	\$230,753	\$266,178	+ 15.4%	\$267,039	\$268,768	+ 0.6%
Percent of Original List Price Received*	92.0%	92.8%	+ 0.9%	95.0%	94.5%	- 0.5%
List to Close	125	149	+ 19.2%	128	149	+ 16.4%
Days on Market Until Sale	84	61	- 27.4%	84	72	- 14.3%
Cumulative Days on Market Until Sale	100	62	- 38.0%	94	89	- 5.3%
Average List Price	\$249,945	\$339,688	+ 35.9%	\$257,477	\$352,728	+ 37.0%
Inventory of Homes for Sale	66	83	+ 25.8%	--	--	--
Months Supply of Inventory	6.3	5.7	- 9.5%	--	--	--

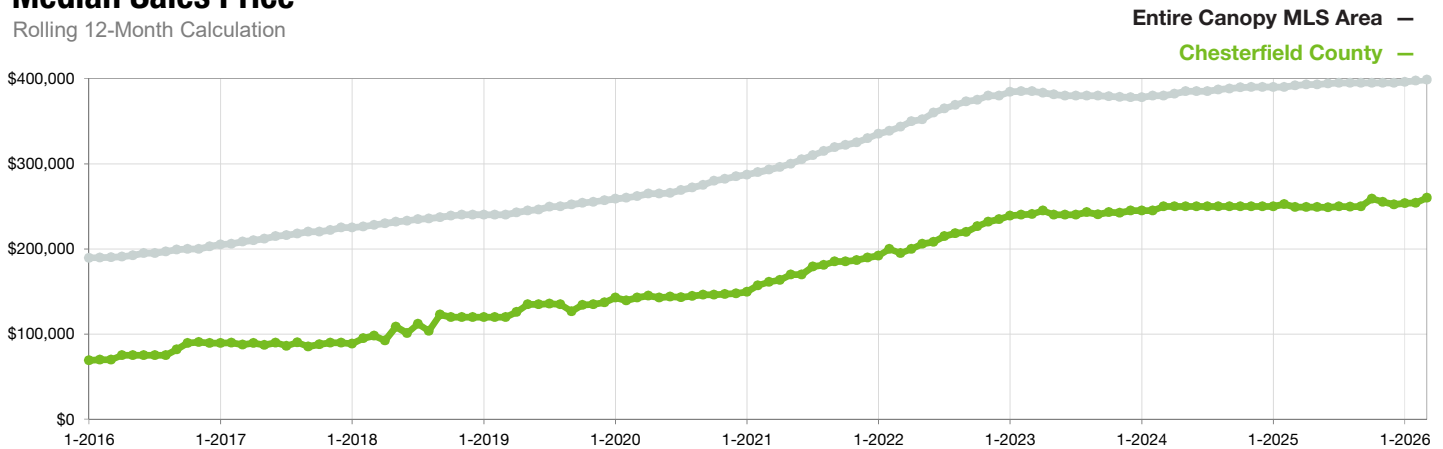
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March



Median Sales Price

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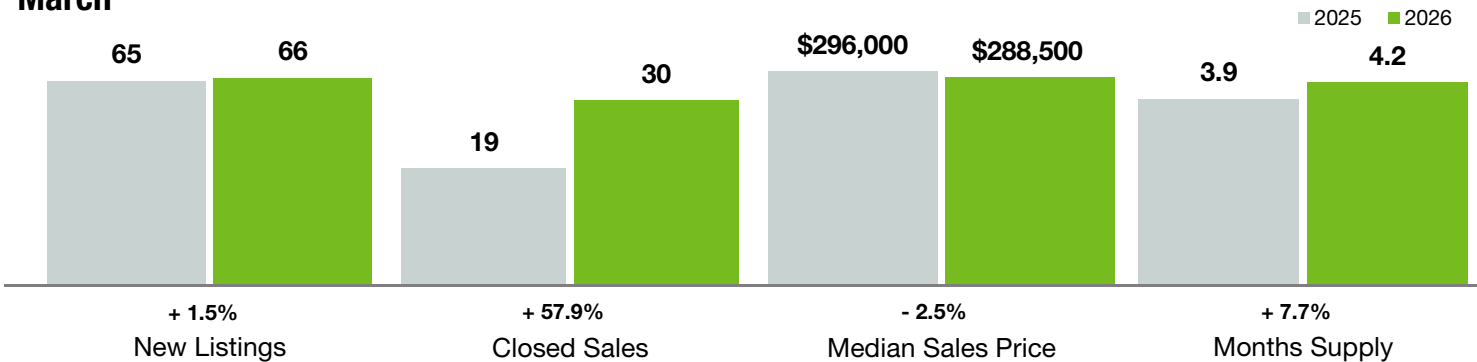
Chester County

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	65	66	+ 1.5%	163	154	- 5.5%
Pending Sales	38	47	+ 23.7%	88	107	+ 21.6%
Closed Sales	19	30	+ 57.9%	66	80	+ 21.2%
Median Sales Price*	\$296,000	\$288,500	- 2.5%	\$290,750	\$281,500	- 3.2%
Average Sales Price*	\$290,621	\$293,030	+ 0.8%	\$287,144	\$283,031	- 1.4%
Percent of Original List Price Received*	95.2%	93.7%	- 1.6%	95.4%	92.3%	- 3.2%
List to Close	92	124	+ 34.8%	99	124	+ 25.3%
Days on Market Until Sale	52	73	+ 40.4%	53	74	+ 39.6%
Cumulative Days on Market Until Sale	80	95	+ 18.8%	83	92	+ 10.8%
Average List Price	\$316,790	\$331,176	+ 4.5%	\$285,511	\$335,902	+ 17.6%
Inventory of Homes for Sale	118	146	+ 23.7%	--	--	--
Months Supply of Inventory	3.9	4.2	+ 7.7%	--	--	--

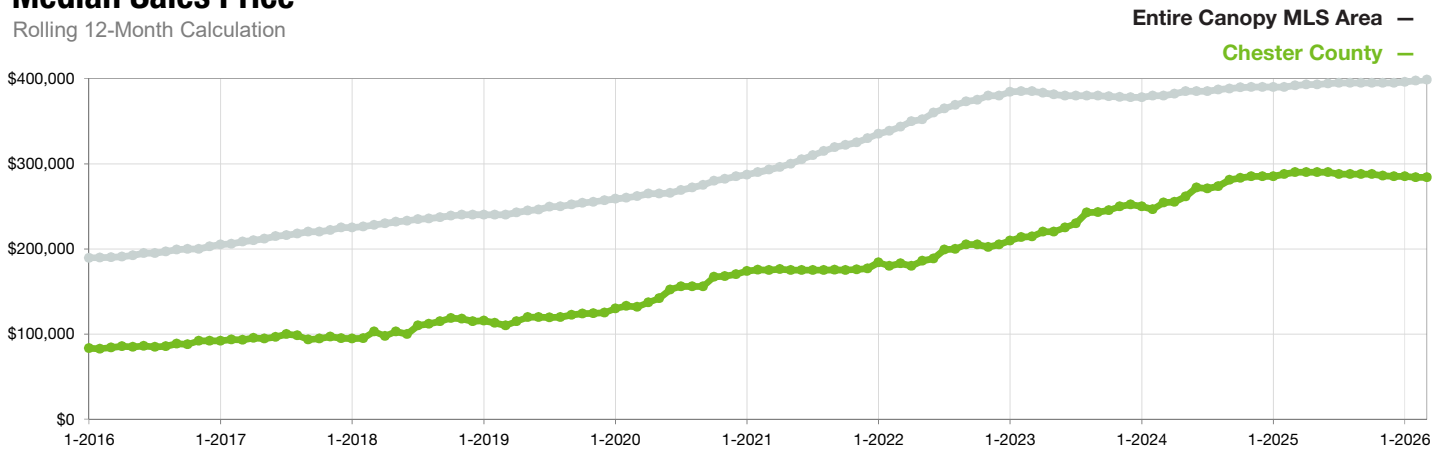
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March



Median Sales Price

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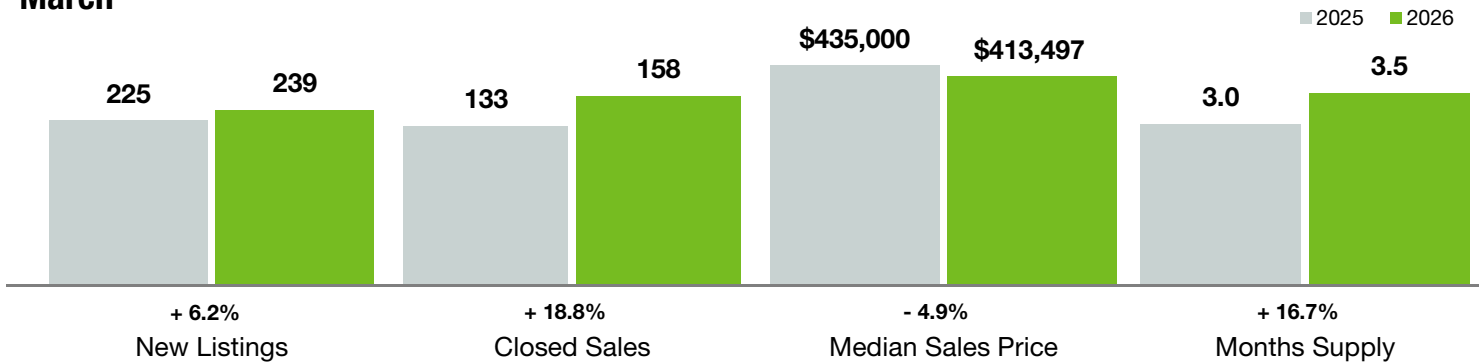
Lancaster County

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	225	239	+ 6.2%	575	583	+ 1.4%
Pending Sales	146	197	+ 34.9%	399	459	+ 15.0%
Closed Sales	133	158	+ 18.8%	340	359	+ 5.6%
Median Sales Price*	\$435,000	\$413,497	- 4.9%	\$423,178	\$440,000	+ 4.0%
Average Sales Price*	\$461,494	\$432,150	- 6.4%	\$455,988	\$461,412	+ 1.2%
Percent of Original List Price Received*	96.7%	95.4%	- 1.3%	96.0%	95.5%	- 0.5%
List to Close	105	121	+ 15.2%	107	124	+ 15.9%
Days on Market Until Sale	56	75	+ 33.9%	54	75	+ 38.9%
Cumulative Days on Market Until Sale	62	88	+ 41.9%	57	84	+ 47.4%
Average List Price	\$470,384	\$489,290	+ 4.0%	\$484,309	\$492,263	+ 1.6%
Inventory of Homes for Sale	405	502	+ 24.0%	--	--	--
Months Supply of Inventory	3.0	3.5	+ 16.7%	--	--	--

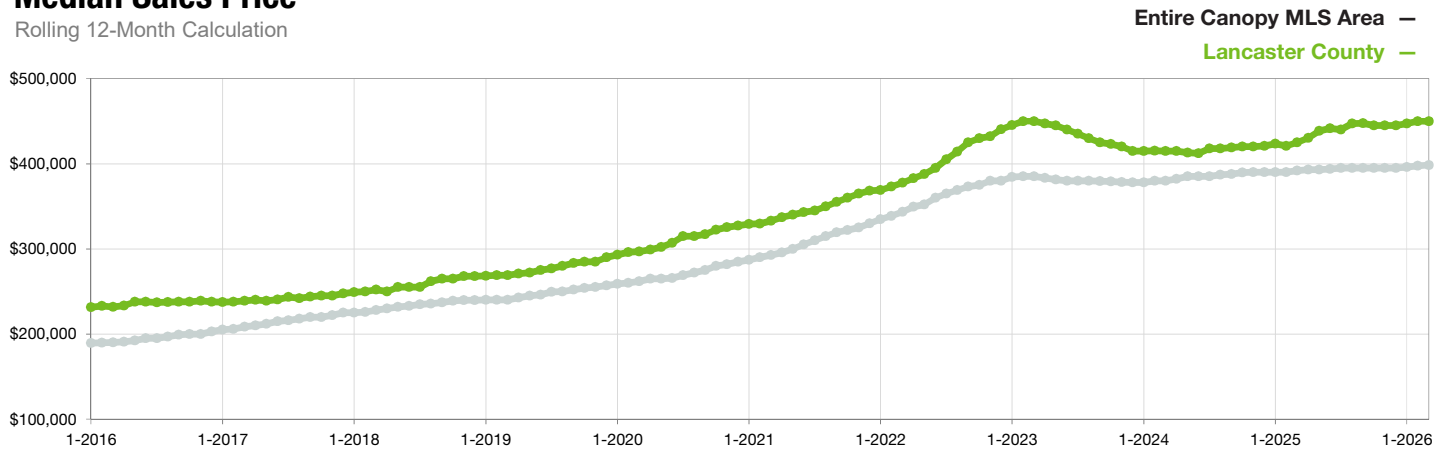
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March



Median Sales Price

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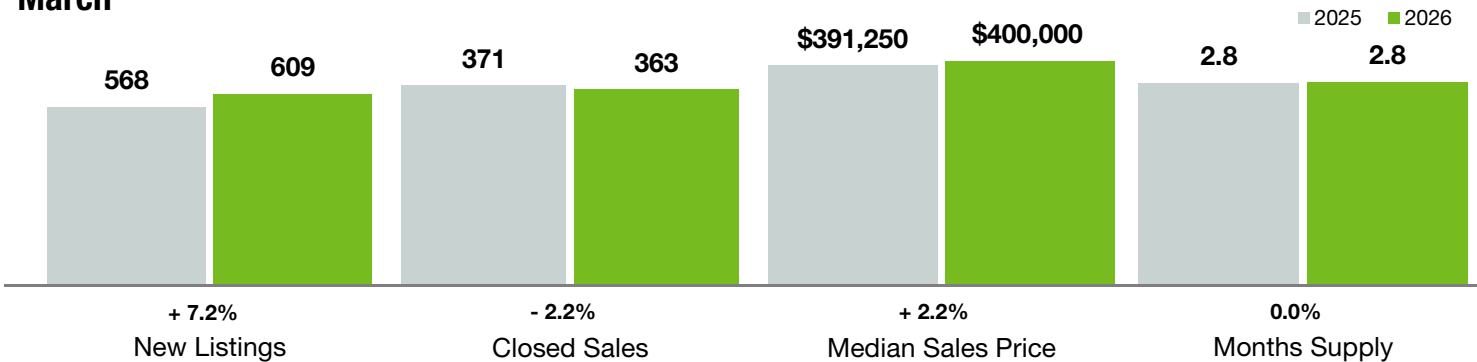
York County

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	568	609	+ 7.2%	1,475	1,451	- 1.6%
Pending Sales	434	483	+ 11.3%	1,081	1,147	+ 6.1%
Closed Sales	371	363	- 2.2%	894	836	- 6.5%
Median Sales Price*	\$391,250	\$400,000	+ 2.2%	\$389,900	\$400,000	+ 2.6%
Average Sales Price*	\$449,420	\$473,050	+ 5.3%	\$451,067	\$459,590	+ 1.9%
Percent of Original List Price Received*	95.7%	95.7%	0.0%	95.7%	95.1%	- 0.6%
List to Close	99	106	+ 7.1%	100	108	+ 8.0%
Days on Market Until Sale	52	63	+ 21.2%	55	64	+ 16.4%
Cumulative Days on Market Until Sale	59	79	+ 33.9%	63	79	+ 25.4%
Average List Price	\$526,872	\$515,424	- 2.2%	\$504,976	\$495,435	- 1.9%
Inventory of Homes for Sale	972	1,039	+ 6.9%	--	--	--
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--

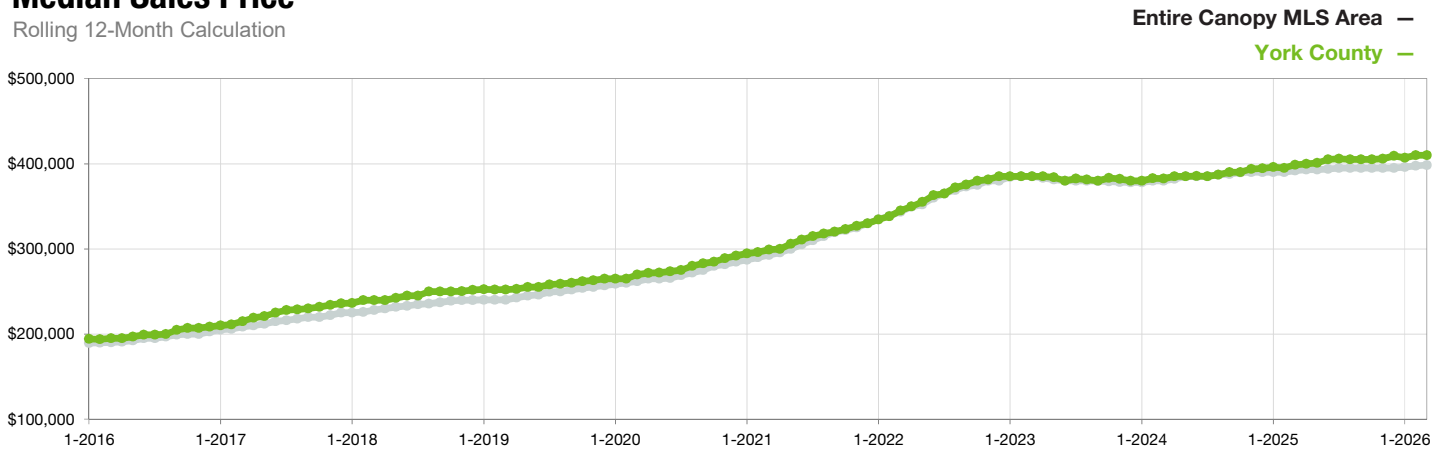
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March



Median Sales Price

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Local Market Update for March 2026

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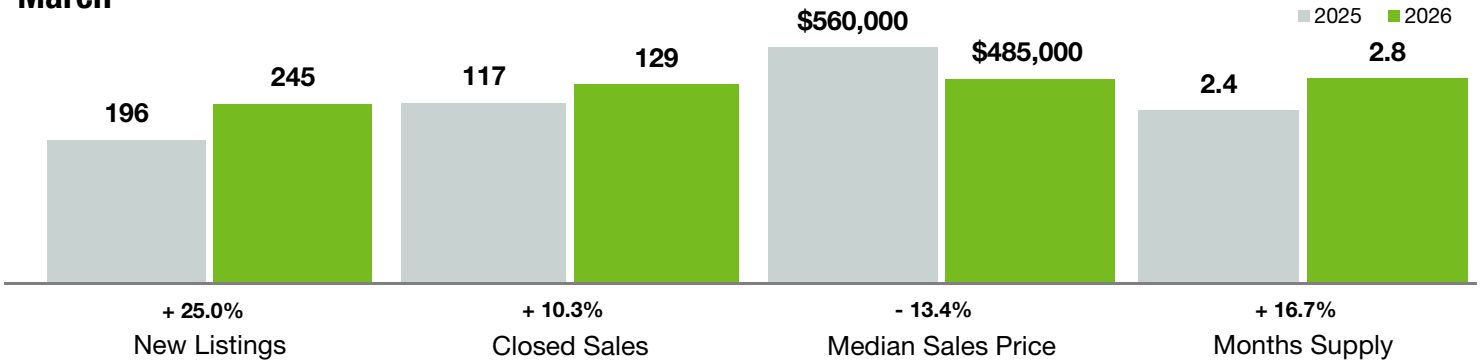
Fort Mill

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	196	245	+ 25.0%	522	554	+ 6.1%
Pending Sales	160	188	+ 17.5%	386	405	+ 4.9%
Closed Sales	117	129	+ 10.3%	288	281	- 2.4%
Median Sales Price*	\$560,000	\$485,000	- 13.4%	\$522,000	\$485,000	- 7.1%
Average Sales Price*	\$594,295	\$559,825	- 5.8%	\$570,703	\$546,967	- 4.2%
Percent of Original List Price Received*	96.6%	96.3%	- 0.3%	96.4%	96.0%	- 0.4%
List to Close	93	95	+ 2.2%	91	101	+ 11.0%
Days on Market Until Sale	43	53	+ 23.3%	48	57	+ 18.8%
Cumulative Days on Market Until Sale	47	73	+ 55.3%	52	71	+ 36.5%
Average List Price	\$612,560	\$595,863	- 2.7%	\$607,130	\$574,431	- 5.4%
Inventory of Homes for Sale	300	377	+ 25.7%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

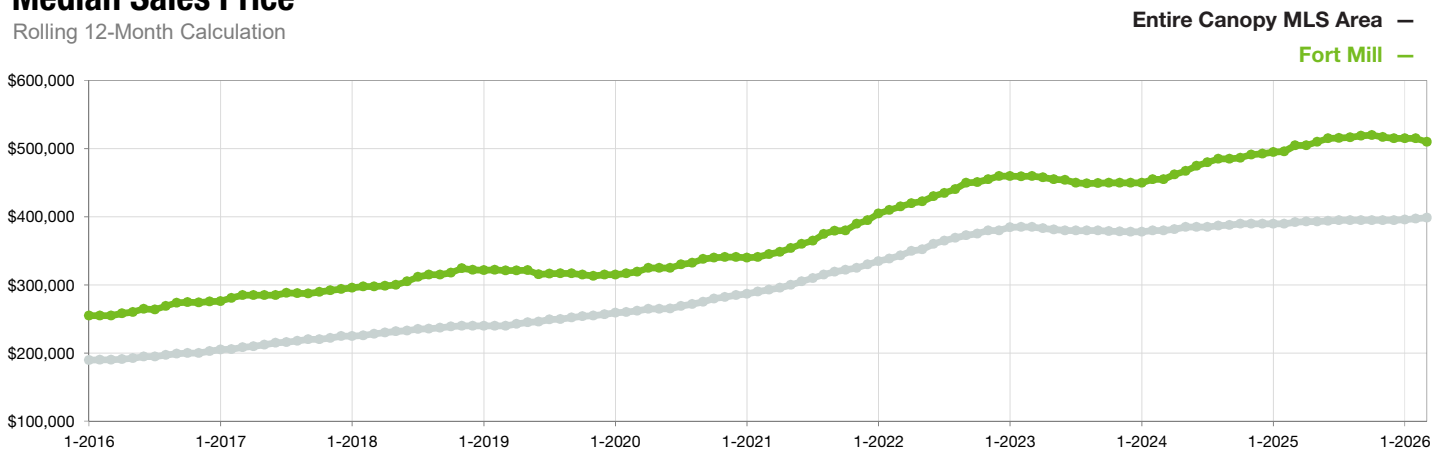
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March



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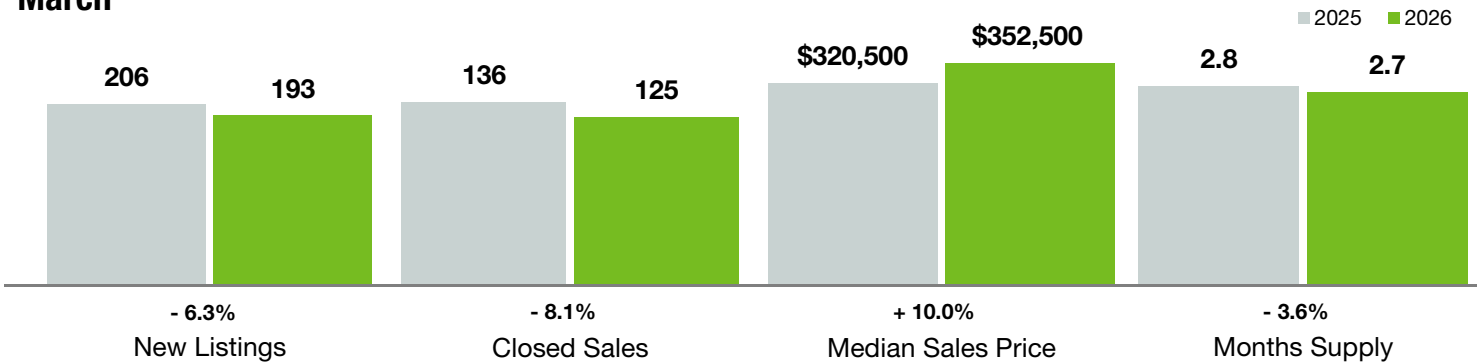
Rock Hill

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	206	193	- 6.3%	532	475	- 10.7%
Pending Sales	156	156	0.0%	379	390	+ 2.9%
Closed Sales	136	125	- 8.1%	315	295	- 6.3%
Median Sales Price*	\$320,500	\$352,500	+ 10.0%	\$325,000	\$350,000	+ 7.7%
Average Sales Price*	\$350,924	\$378,268	+ 7.8%	\$358,945	\$383,671	+ 6.9%
Percent of Original List Price Received*	94.9%	95.0%	+ 0.1%	95.1%	95.0%	- 0.1%
List to Close	84	112	+ 33.3%	91	105	+ 15.4%
Days on Market Until Sale	43	70	+ 62.8%	48	64	+ 33.3%
Cumulative Days on Market Until Sale	57	98	+ 71.9%	62	86	+ 38.7%
Average List Price	\$434,774	\$431,158	- 0.8%	\$405,464	\$408,459	+ 0.7%
Inventory of Homes for Sale	330	326	- 1.2%	--	--	--
Months Supply of Inventory	2.8	2.7	- 3.6%	--	--	--

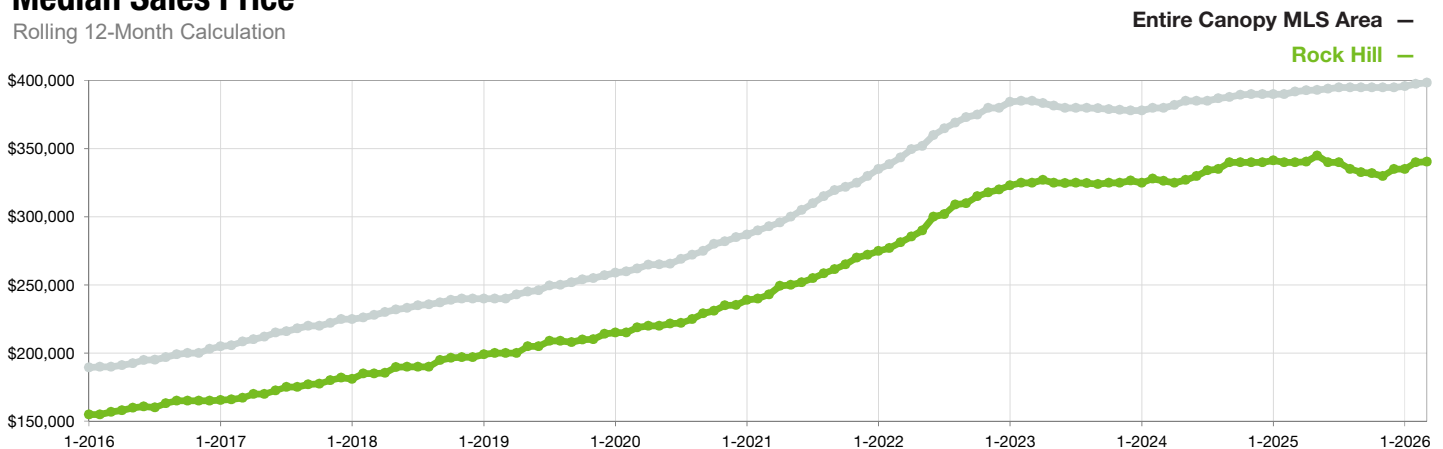
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March



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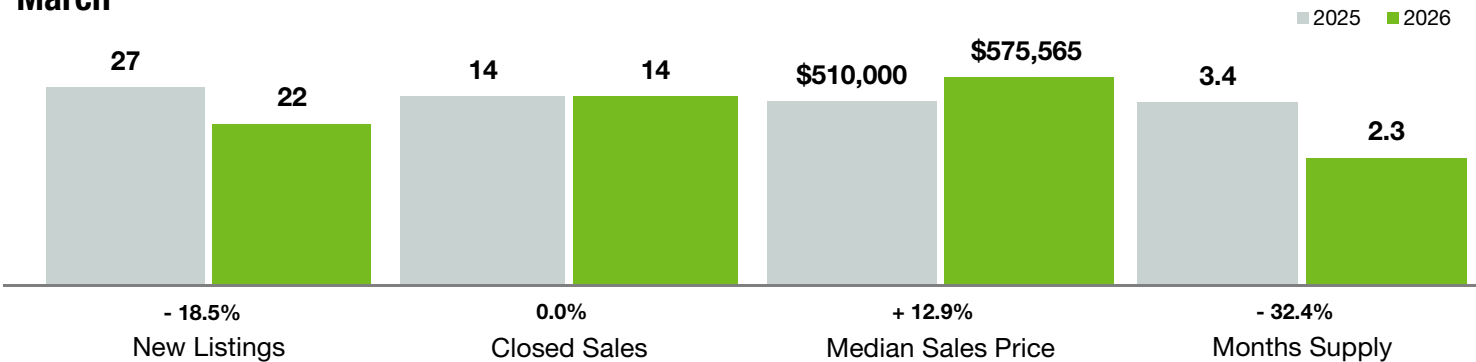
Tega Cay

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	27	22	- 18.5%	75	51	- 32.0%
Pending Sales	23	12	- 47.8%	48	45	- 6.3%
Closed Sales	14	14	0.0%	40	45	+ 12.5%
Median Sales Price*	\$510,000	\$575,565	+ 12.9%	\$523,500	\$594,650	+ 13.6%
Average Sales Price*	\$597,920	\$569,296	- 4.8%	\$577,800	\$609,818	+ 5.5%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	96.8%	96.2%	- 0.6%
List to Close	121	128	+ 5.8%	98	121	+ 23.5%
Days on Market Until Sale	66	81	+ 22.7%	49	71	+ 44.9%
Cumulative Days on Market Until Sale	71	72	+ 1.4%	54	74	+ 37.0%
Average List Price	\$774,130	\$551,831	- 28.7%	\$686,205	\$608,666	- 11.3%
Inventory of Homes for Sale	58	44	- 24.1%	--	--	--
Months Supply of Inventory	3.4	2.3	- 32.4%	--	--	--

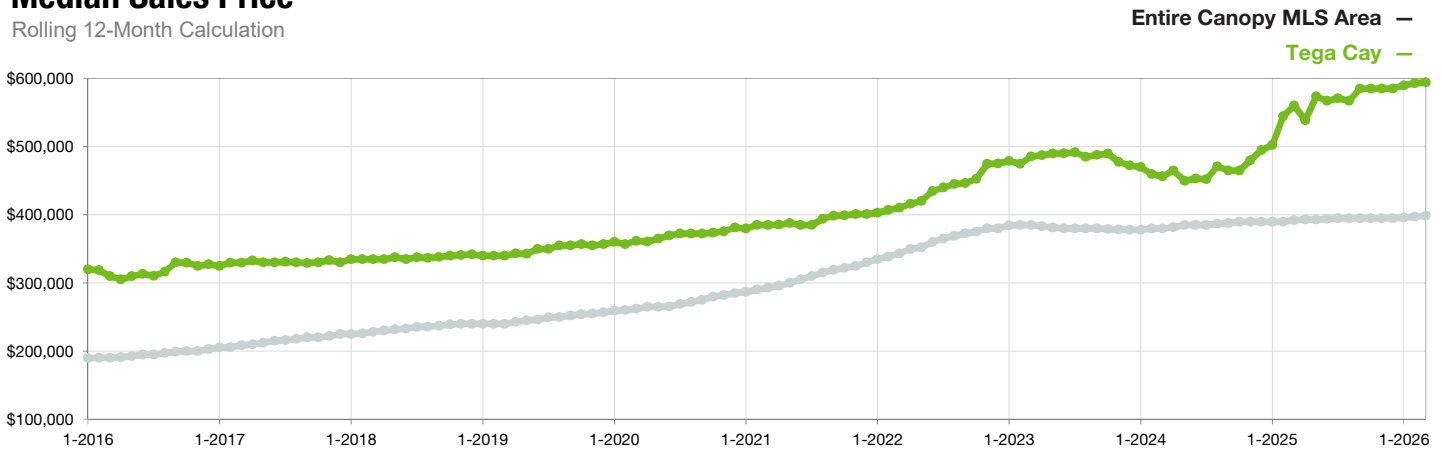
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March



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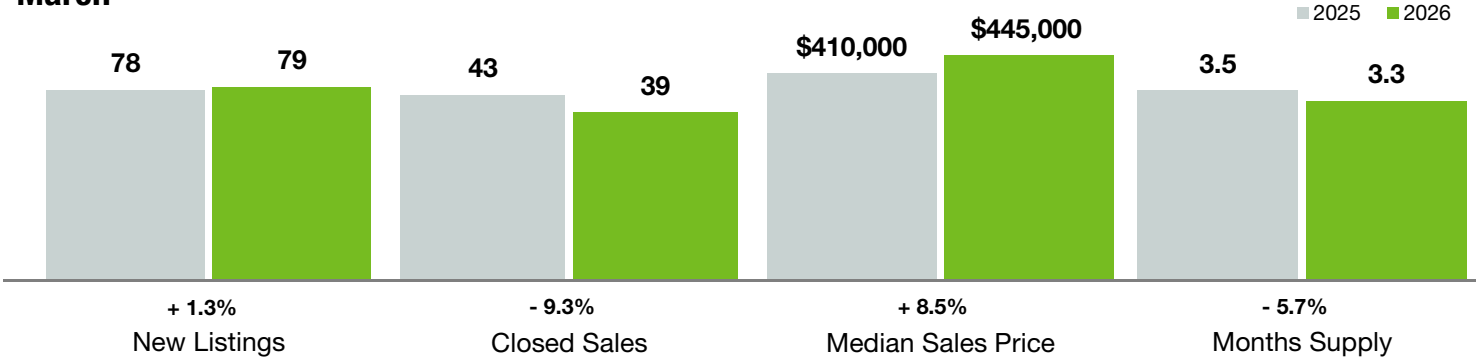
Town of Clover

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	78	79	+ 1.3%	196	168	- 14.3%
Pending Sales	49	61	+ 24.5%	135	128	- 5.2%
Closed Sales	43	39	- 9.3%	121	90	- 25.6%
Median Sales Price*	\$410,000	\$445,000	+ 8.5%	\$420,000	\$389,500	- 7.3%
Average Sales Price*	\$489,238	\$565,335	+ 15.6%	\$495,953	\$471,126	- 5.0%
Percent of Original List Price Received*	96.5%	97.0%	+ 0.5%	96.2%	95.3%	- 0.9%
List to Close	110	112	+ 1.8%	115	123	+ 7.0%
Days on Market Until Sale	57	73	+ 28.1%	67	78	+ 16.4%
Cumulative Days on Market Until Sale	62	83	+ 33.9%	81	85	+ 4.9%
Average List Price	\$564,083	\$525,898	- 6.8%	\$489,006	\$508,876	+ 4.1%
Inventory of Homes for Sale	137	146	+ 6.6%	--	--	--
Months Supply of Inventory	3.5	3.3	- 5.7%	--	--	--

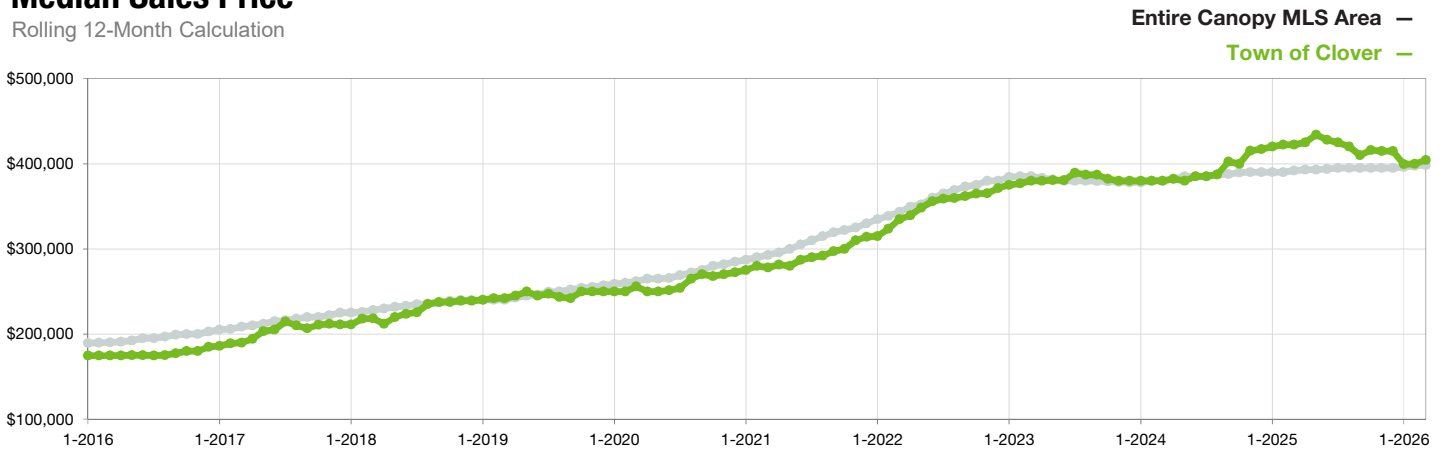
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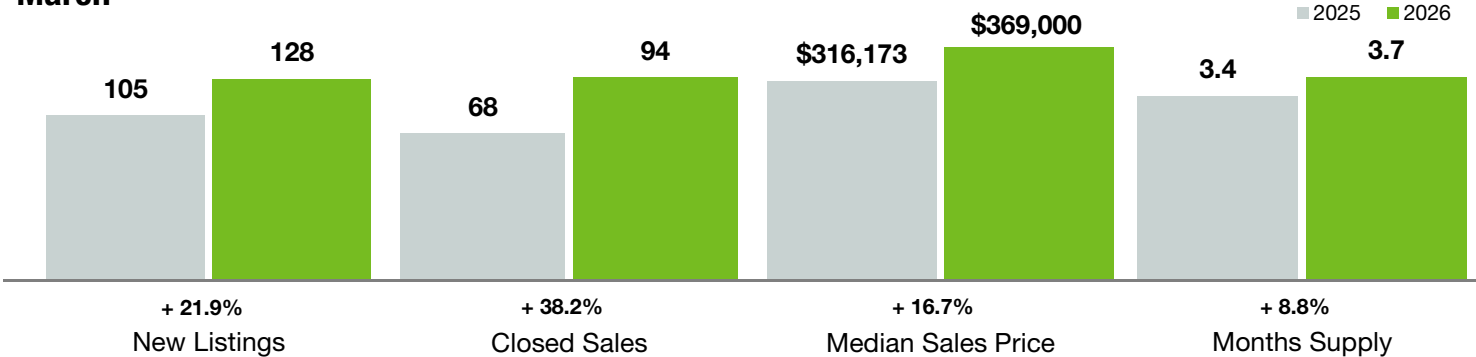
Town of Lancaster

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	105	128	+ 21.9%	290	303	+ 4.5%
Pending Sales	65	94	+ 44.6%	198	230	+ 16.2%
Closed Sales	68	94	+ 38.2%	159	198	+ 24.5%
Median Sales Price*	\$316,173	\$369,000	+ 16.7%	\$319,665	\$380,000	+ 18.9%
Average Sales Price*	\$367,594	\$390,384	+ 6.2%	\$359,108	\$402,171	+ 12.0%
Percent of Original List Price Received*	96.1%	95.1%	- 1.0%	95.6%	95.2%	- 0.4%
List to Close	113	114	+ 0.9%	108	124	+ 14.8%
Days on Market Until Sale	68	75	+ 10.3%	63	78	+ 23.8%
Cumulative Days on Market Until Sale	71	84	+ 18.3%	62	85	+ 37.1%
Average List Price	\$391,345	\$438,273	+ 12.0%	\$412,501	\$441,175	+ 7.0%
Inventory of Homes for Sale	221	264	+ 19.5%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--

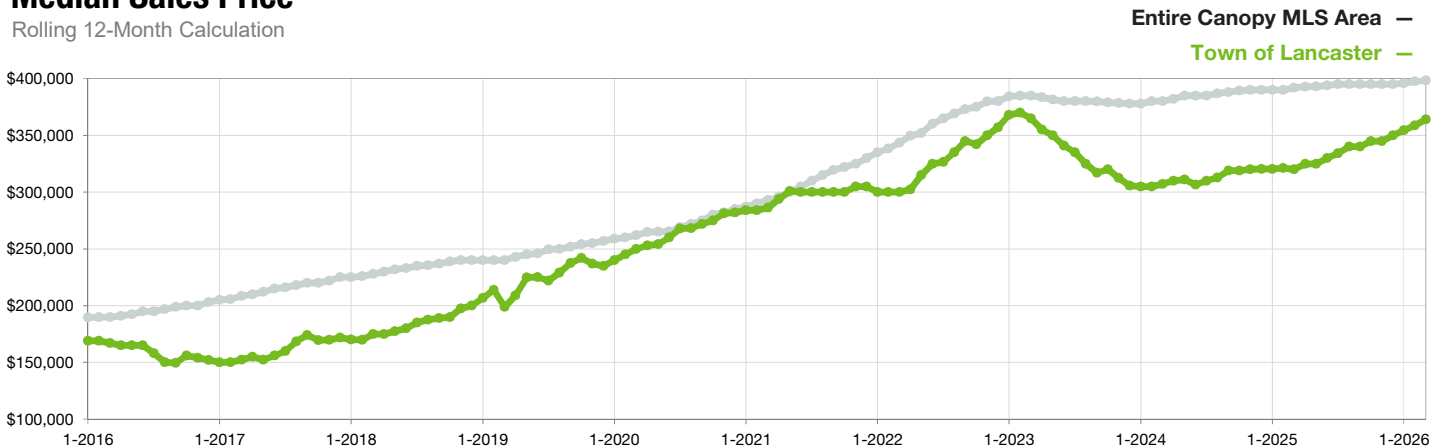
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.

Local Market Update for March 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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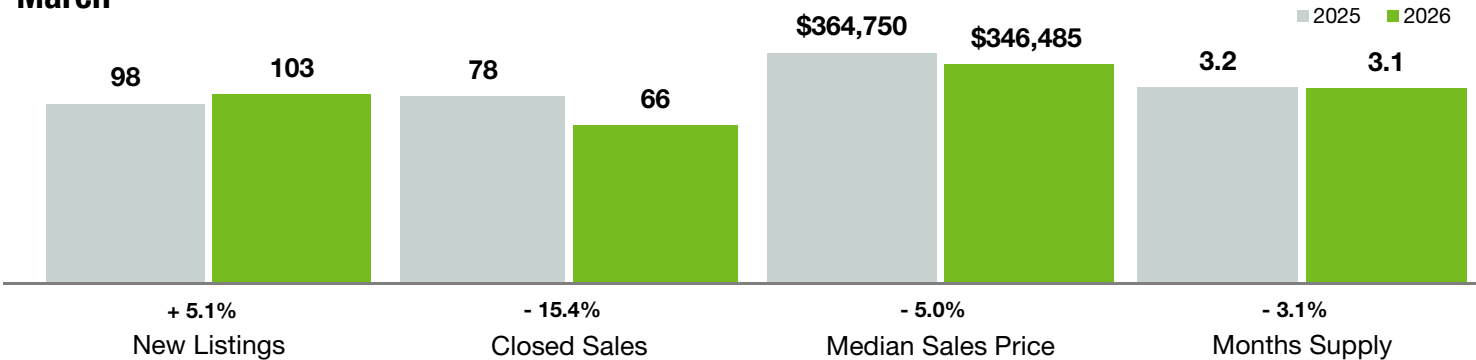
Town of York

South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	98	103	+ 5.1%	229	276	+ 20.5%
Pending Sales	66	82	+ 24.2%	180	211	+ 17.2%
Closed Sales	78	66	- 15.4%	164	149	- 9.1%
Median Sales Price*	\$364,750	\$346,485	- 5.0%	\$352,500	\$349,000	- 1.0%
Average Sales Price*	\$405,976	\$444,683	+ 9.5%	\$390,065	\$431,714	+ 10.7%
Percent of Original List Price Received*	96.1%	95.9%	- 0.2%	96.2%	94.0%	- 2.3%
List to Close	115	109	- 5.2%	112	115	+ 2.7%
Days on Market Until Sale	68	62	- 8.8%	66	71	+ 7.6%
Cumulative Days on Market Until Sale	70	72	+ 2.9%	67	86	+ 28.4%
Average List Price	\$469,075	\$487,350	+ 3.9%	\$476,131	\$480,251	+ 0.9%
Inventory of Homes for Sale	182	206	+ 13.2%	--	--	--
Months Supply of Inventory	3.2	3.1	- 3.1%	--	--	--

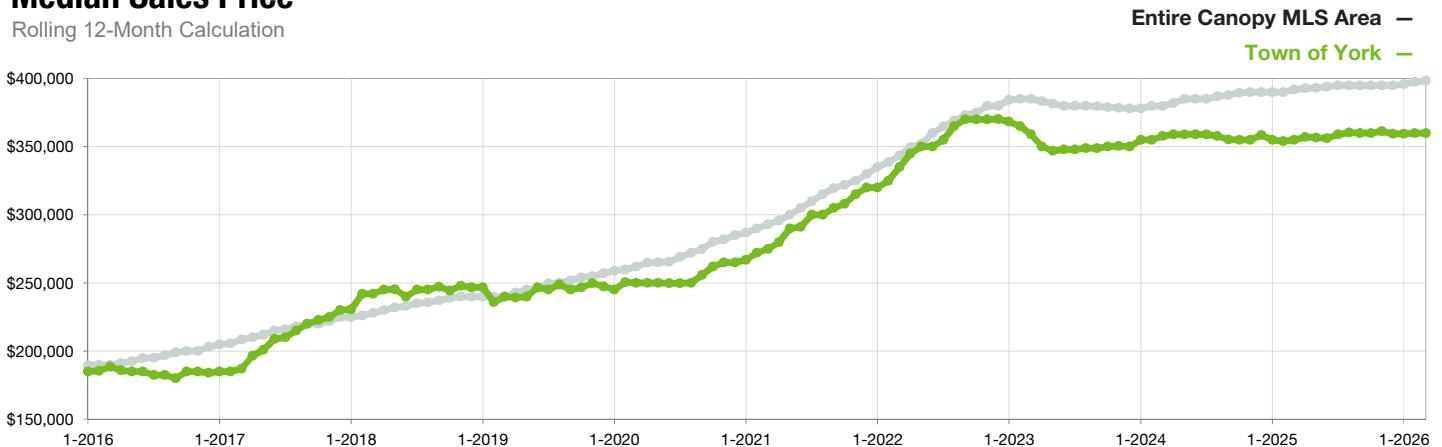
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March



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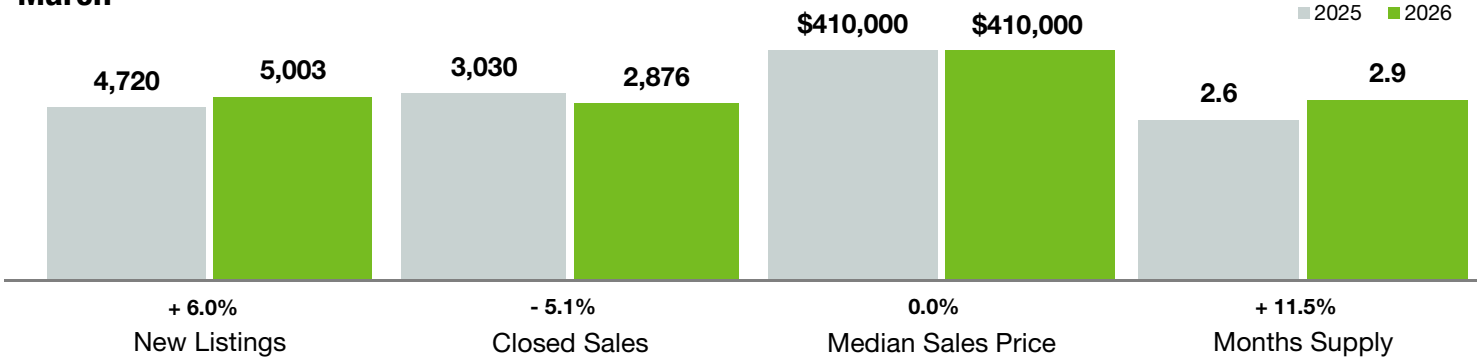
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	4,720	5,003	+ 6.0%	11,729	12,161	+ 3.7%
Pending Sales	3,567	3,887	+ 9.0%	8,970	9,336	+ 4.1%
Closed Sales	3,030	2,876	- 5.1%	7,386	6,956	- 5.8%
Median Sales Price*	\$410,000	\$410,000	0.0%	\$402,000	\$406,500	+ 1.1%
Average Sales Price*	\$528,450	\$518,823	- 1.8%	\$510,795	\$508,204	- 0.5%
Percent of Original List Price Received*	96.4%	95.9%	- 0.5%	96.1%	95.3%	- 0.8%
List to Close	97	104	+ 7.2%	100	110	+ 10.0%
Days on Market Until Sale	53	60	+ 13.2%	54	65	+ 20.4%
Cumulative Days on Market Until Sale	60	73	+ 21.7%	61	76	+ 24.6%
Average List Price	\$549,291	\$573,265	+ 4.4%	\$535,795	\$556,667	+ 3.9%
Inventory of Homes for Sale	7,412	8,575	+ 15.7%	--	--	--
Months Supply of Inventory	2.6	2.9	+ 11.5%	--	--	--

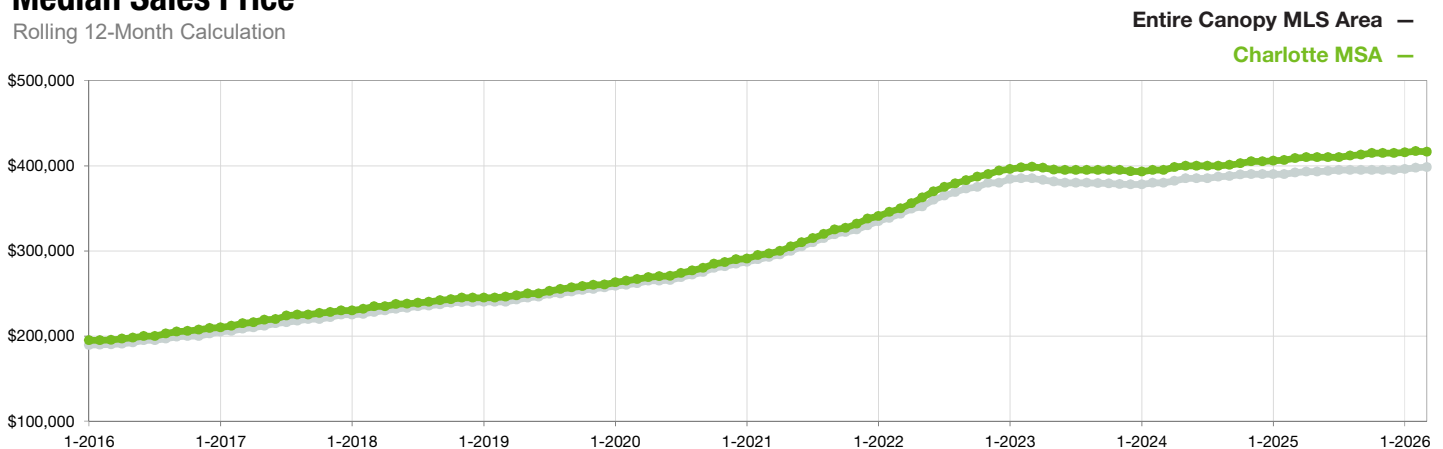
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