

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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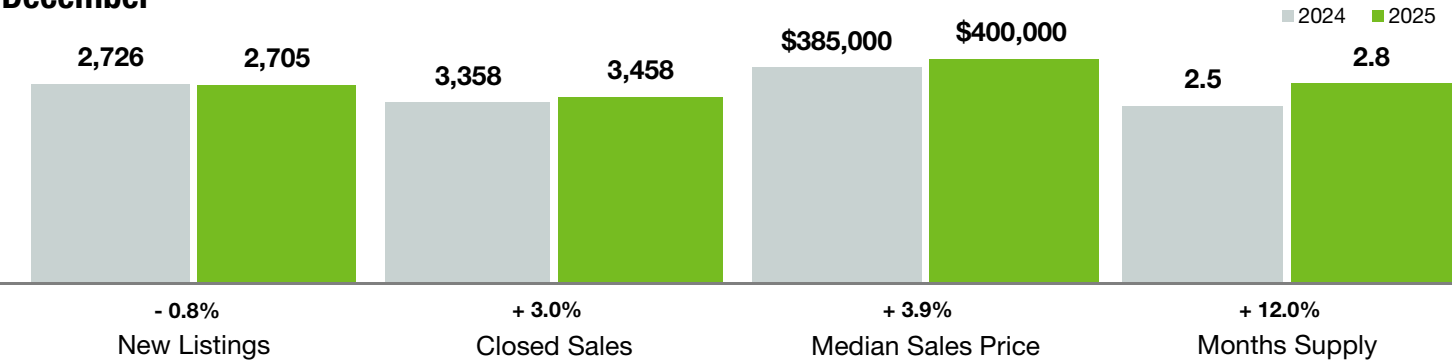
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	2,726	2,705	- 0.8%	55,170	59,092	+ 7.1%
Pending Sales	2,509	2,523	+ 0.6%	42,190	43,426	+ 2.9%
Closed Sales	3,358	3,458	+ 3.0%	42,134	43,361	+ 2.9%
Median Sales Price*	\$385,000	\$400,000	+ 3.9%	\$392,000	\$399,990	+ 2.0%
Average Sales Price*	\$475,757	\$512,430	+ 7.7%	\$493,374	\$509,538	+ 3.3%
Percent of Original List Price Received*	95.2%	94.3%	- 0.9%	96.7%	95.7%	- 1.0%
List to Close	95	105	+ 10.5%	87	96	+ 10.3%
Days on Market Until Sale	50	60	+ 20.0%	39	51	+ 30.8%
Cumulative Days on Market Until Sale	55	69	+ 25.5%	43	57	+ 32.6%
Average List Price	\$460,107	\$475,427	+ 3.3%	\$510,550	\$533,356	+ 4.5%
Inventory of Homes for Sale	8,621	9,985	+ 15.8%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

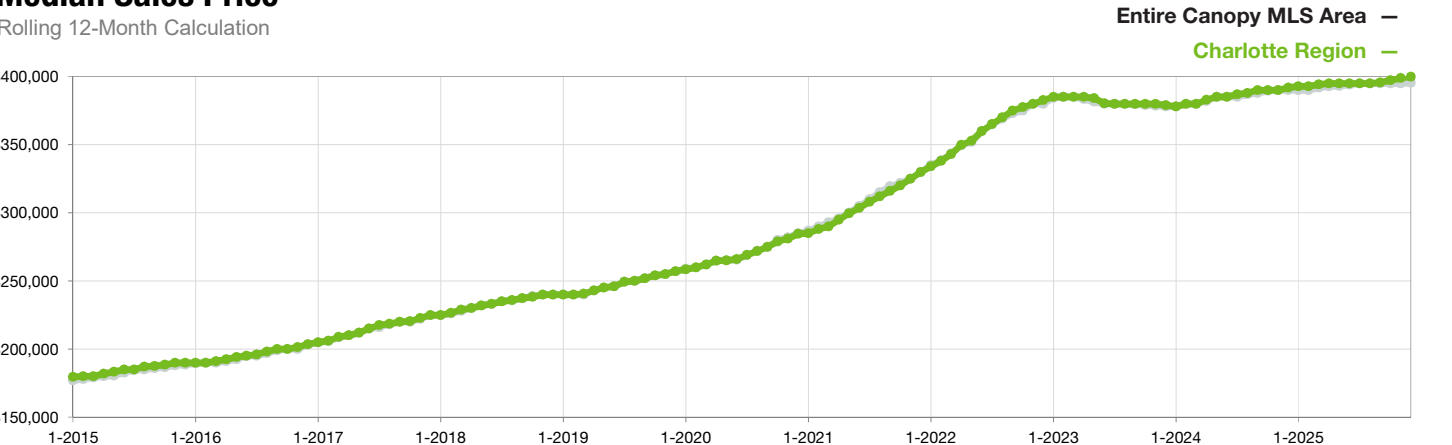
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December



Median Sales Price

Rolling 12-Month Calculation



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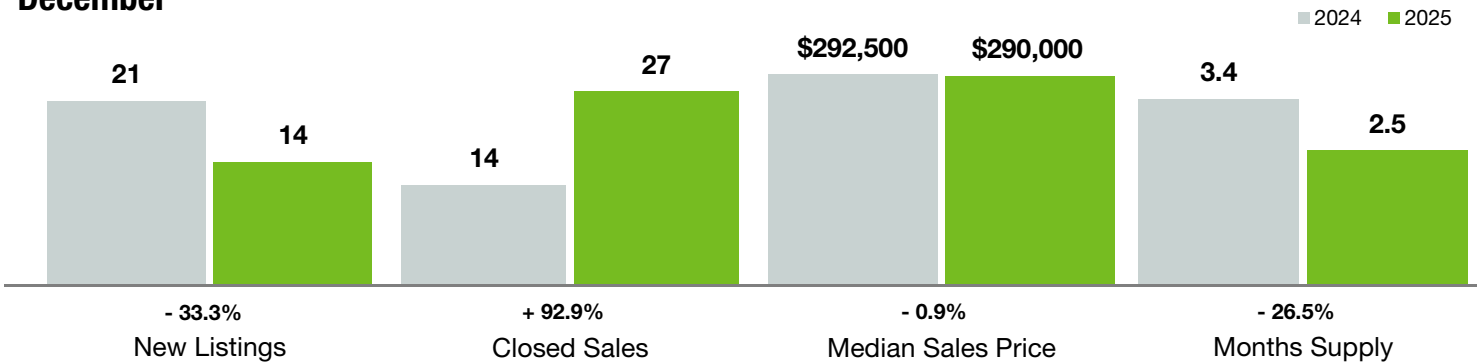
Alexander County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	21	14	- 33.3%	341	353	+ 3.5%
Pending Sales	16	20	+ 25.0%	255	295	+ 15.7%
Closed Sales	14	27	+ 92.9%	249	294	+ 18.1%
Median Sales Price*	\$292,500	\$290,000	- 0.9%	\$293,900	\$289,900	- 1.4%
Average Sales Price*	\$327,409	\$361,406	+ 10.4%	\$363,356	\$372,988	+ 2.7%
Percent of Original List Price Received*	97.6%	94.2%	- 3.5%	95.4%	94.9%	- 0.5%
List to Close	111	97	- 12.6%	91	99	+ 8.8%
Days on Market Until Sale	66	57	- 13.6%	47	56	+ 19.1%
Cumulative Days on Market Until Sale	67	64	- 4.5%	51	64	+ 25.5%
Average List Price	\$331,767	\$504,250	+ 52.0%	\$384,487	\$405,606	+ 5.5%
Inventory of Homes for Sale	73	61	- 16.4%	--	--	--
Months Supply of Inventory	3.4	2.5	- 26.5%	--	--	--

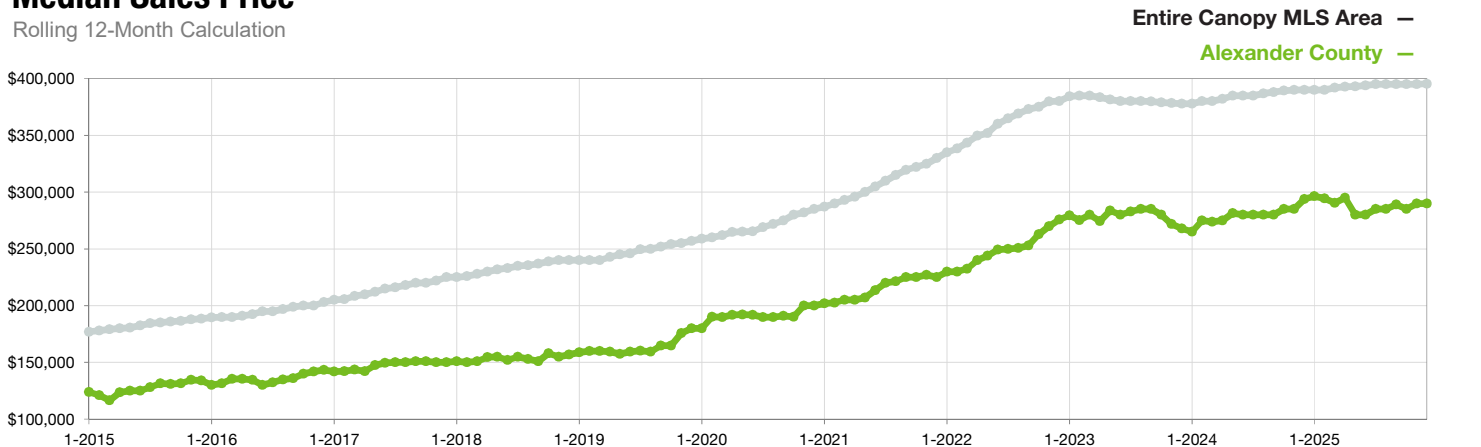
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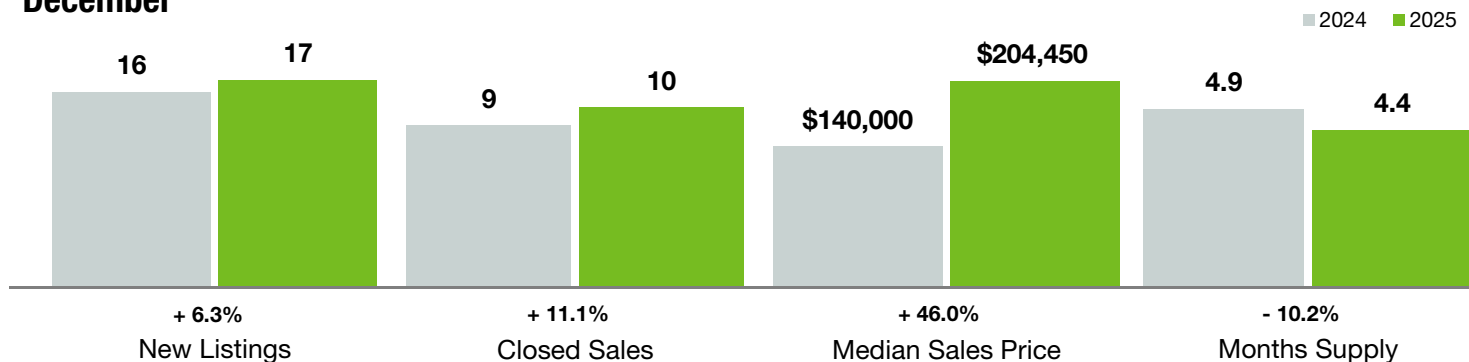
Anson County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	16	17	+ 6.3%	224	230	+ 2.7%
Pending Sales	9	6	- 33.3%	146	160	+ 9.6%
Closed Sales	9	10	+ 11.1%	144	153	+ 6.3%
Median Sales Price*	\$140,000	\$204,450	+ 46.0%	\$188,930	\$199,900	+ 5.8%
Average Sales Price*	\$159,778	\$220,870	+ 38.2%	\$229,394	\$246,677	+ 7.5%
Percent of Original List Price Received*	91.5%	92.6%	+ 1.2%	92.0%	91.5%	- 0.5%
List to Close	81	144	+ 77.8%	105	121	+ 15.2%
Days on Market Until Sale	43	56	+ 30.2%	55	65	+ 18.2%
Cumulative Days on Market Until Sale	44	53	+ 20.5%	62	72	+ 16.1%
Average List Price	\$269,125	\$222,406	- 17.4%	\$252,085	\$257,105	+ 2.0%
Inventory of Homes for Sale	60	58	- 3.3%	--	--	--
Months Supply of Inventory	4.9	4.4	- 10.2%	--	--	--

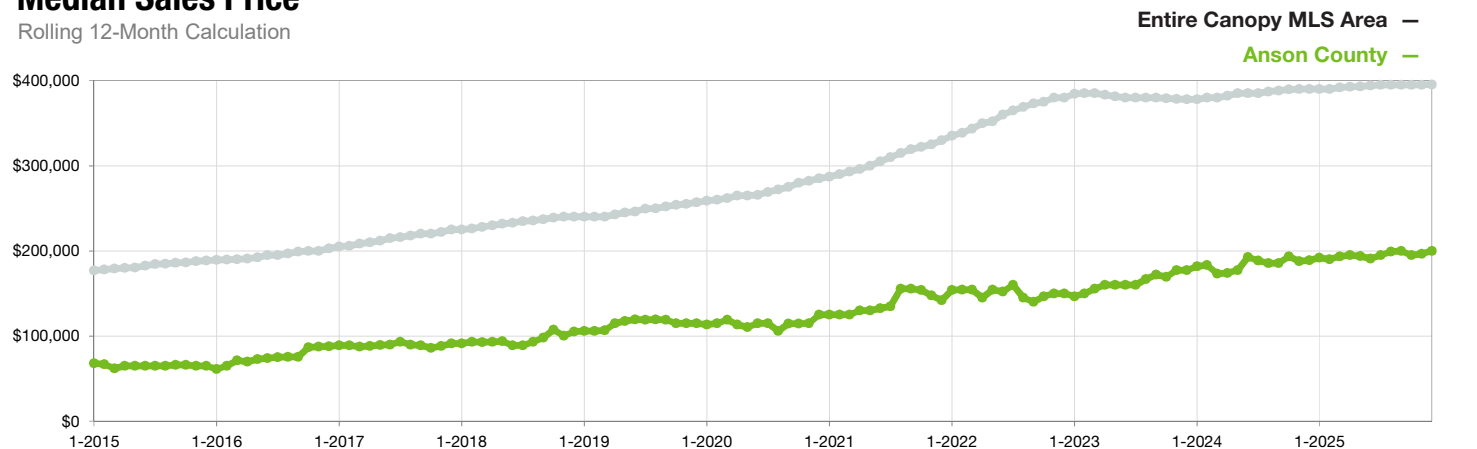
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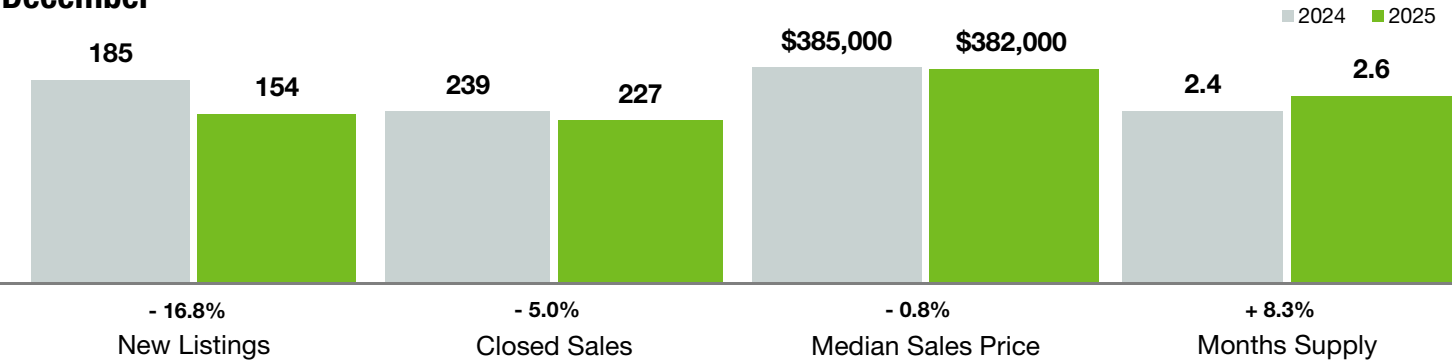
Cabarrus County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	185	154	- 16.8%	3,777	3,872	+ 2.5%
Pending Sales	168	196	+ 16.7%	2,868	2,954	+ 3.0%
Closed Sales	239	227	- 5.0%	2,951	2,943	- 0.3%
Median Sales Price*	\$385,000	\$382,000	- 0.8%	\$395,000	\$385,900	- 2.3%
Average Sales Price*	\$419,053	\$446,270	+ 6.5%	\$431,261	\$437,412	+ 1.4%
Percent of Original List Price Received*	94.8%	94.1%	- 0.7%	97.0%	95.4%	- 1.6%
List to Close	92	93	+ 1.1%	89	94	+ 5.6%
Days on Market Until Sale	50	53	+ 6.0%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	56	62	+ 10.7%	40	56	+ 40.0%
Average List Price	\$442,574	\$433,366	- 2.1%	\$443,261	\$457,525	+ 3.2%
Inventory of Homes for Sale	568	636	+ 12.0%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

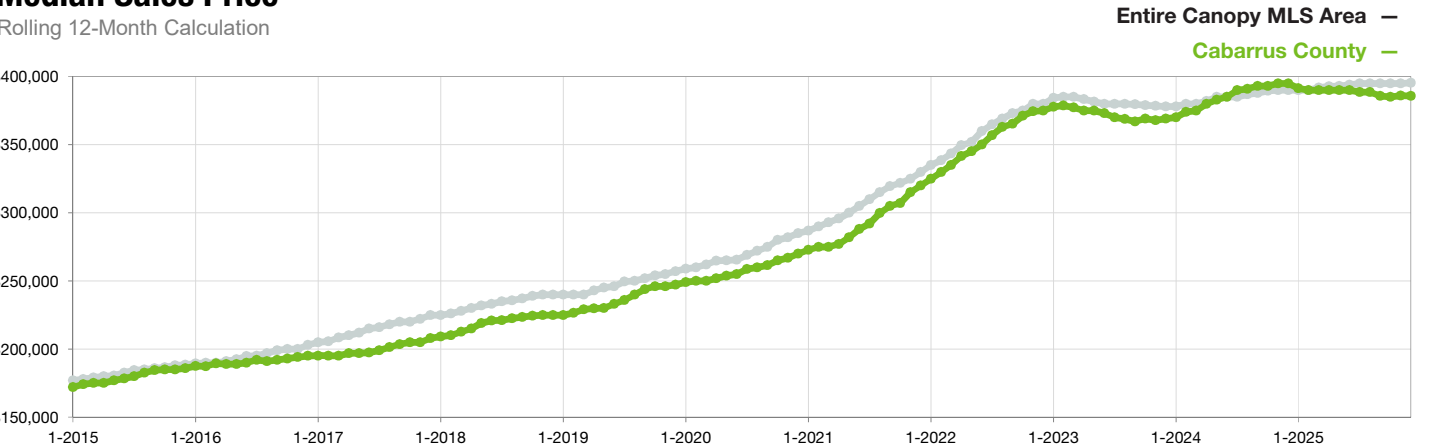
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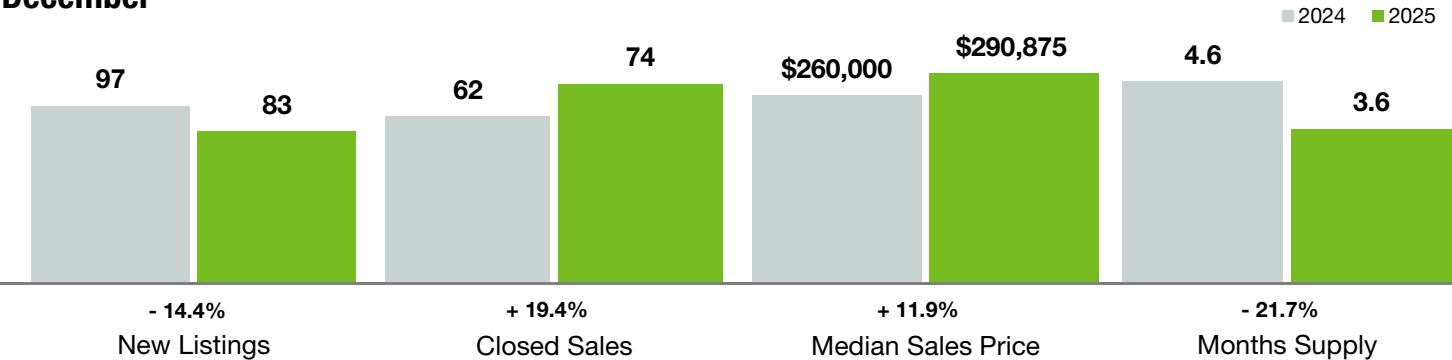
Cleveland County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	97	83	- 14.4%	1,391	1,454	+ 4.5%
Pending Sales	57	58	+ 1.8%	914	1,037	+ 13.5%
Closed Sales	62	74	+ 19.4%	913	1,018	+ 11.5%
Median Sales Price*	\$260,000	\$290,875	+ 11.9%	\$258,990	\$265,000	+ 2.3%
Average Sales Price*	\$301,880	\$317,450	+ 5.2%	\$291,000	\$290,223	- 0.3%
Percent of Original List Price Received*	93.2%	94.4%	+ 1.3%	94.8%	93.4%	- 1.5%
List to Close	96	109	+ 13.5%	96	110	+ 14.6%
Days on Market Until Sale	56	65	+ 16.1%	52	66	+ 26.9%
Cumulative Days on Market Until Sale	63	88	+ 39.7%	65	80	+ 23.1%
Average List Price	\$291,621	\$280,539	- 3.8%	\$301,879	\$314,115	+ 4.1%
Inventory of Homes for Sale	354	307	- 13.3%	--	--	--
Months Supply of Inventory	4.6	3.6	- 21.7%	--	--	--

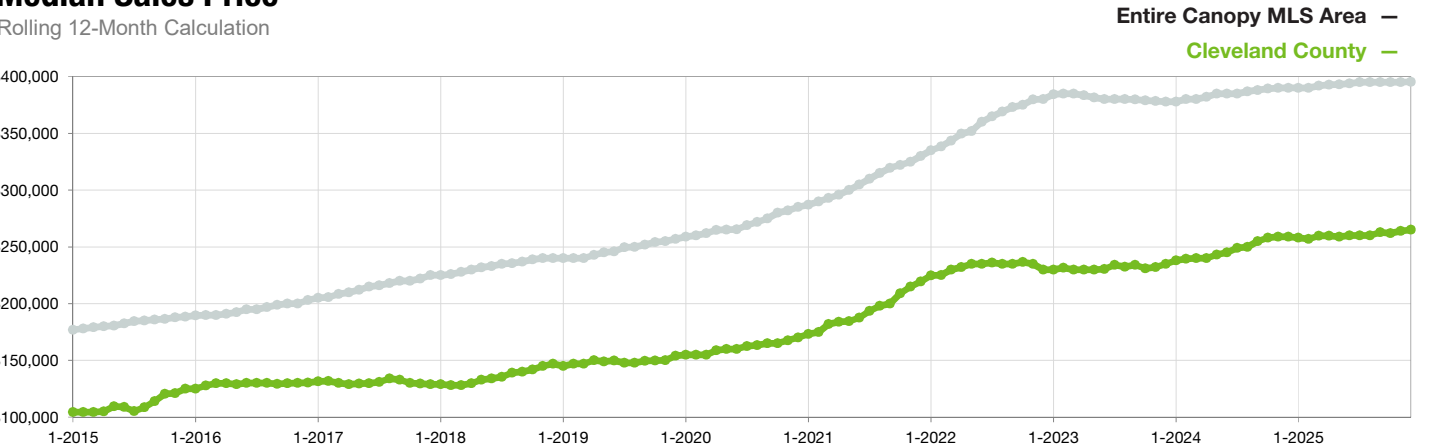
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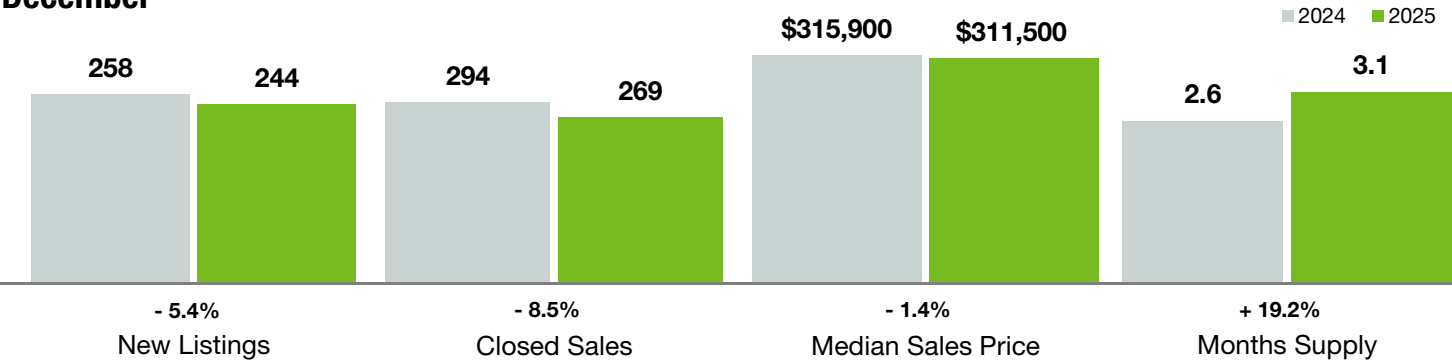
Gaston County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	258	244	- 5.4%	4,846	4,824	- 0.5%
Pending Sales	224	238	+ 6.3%	3,564	3,463	- 2.8%
Closed Sales	294	269	- 8.5%	3,541	3,419	- 3.4%
Median Sales Price*	\$315,900	\$311,500	- 1.4%	\$315,900	\$320,000	+ 1.3%
Average Sales Price*	\$366,354	\$370,014	+ 1.0%	\$355,094	\$365,531	+ 2.9%
Percent of Original List Price Received*	94.5%	94.2%	- 0.3%	95.9%	95.1%	- 0.8%
List to Close	93	112	+ 20.4%	86	99	+ 15.1%
Days on Market Until Sale	49	64	+ 30.6%	41	56	+ 36.6%
Cumulative Days on Market Until Sale	61	67	+ 9.8%	48	61	+ 27.1%
Average List Price	\$353,485	\$386,276	+ 9.3%	\$367,966	\$376,885	+ 2.4%
Inventory of Homes for Sale	778	890	+ 14.4%	--	--	--
Months Supply of Inventory	2.6	3.1	+ 19.2%	--	--	--

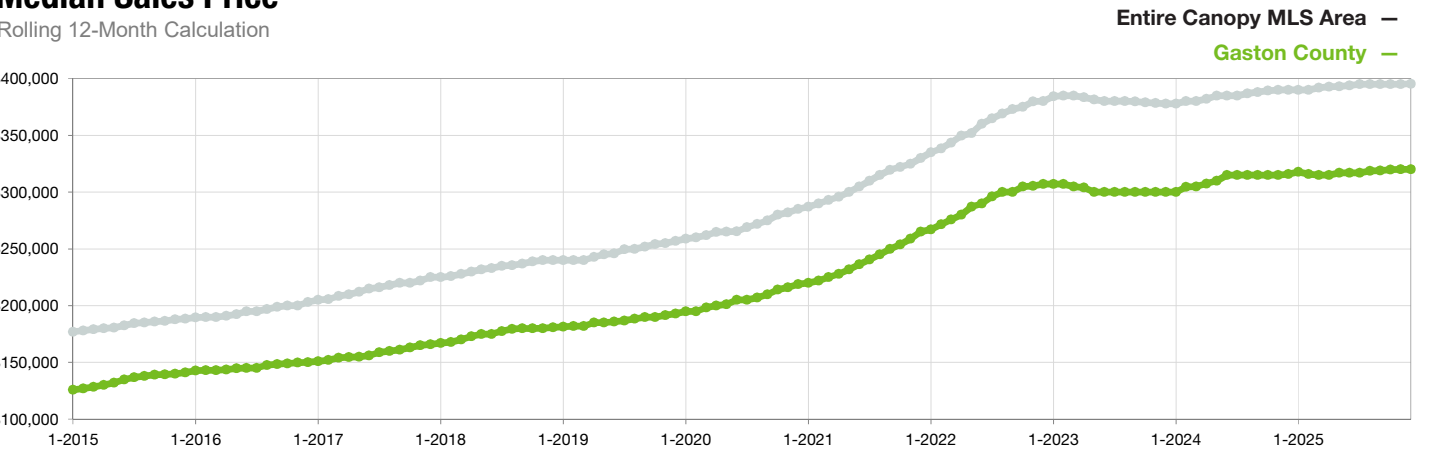
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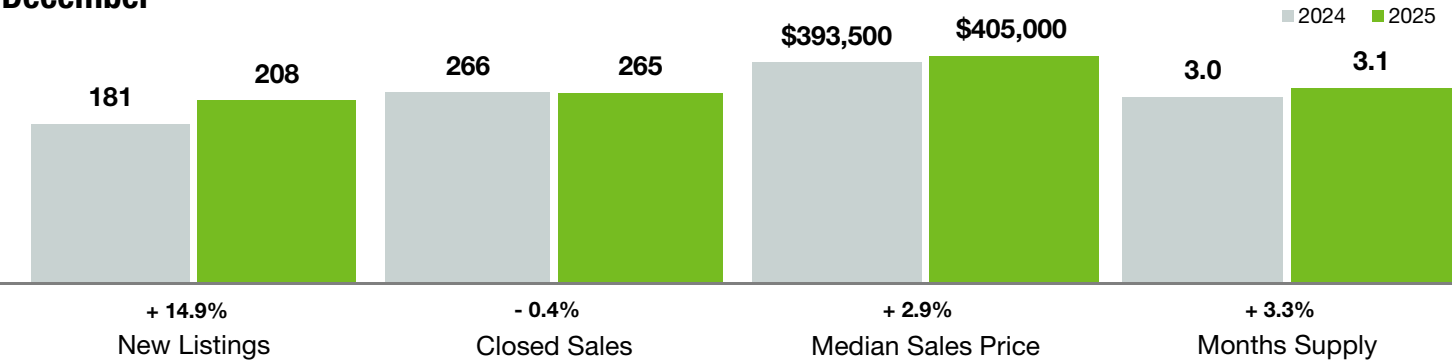
Iredell County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	181	208	+ 14.9%	4,535	4,563	+ 0.6%
Pending Sales	175	186	+ 6.3%	3,382	3,306	- 2.2%
Closed Sales	266	265	- 0.4%	3,419	3,322	- 2.8%
Median Sales Price*	\$393,500	\$405,000	+ 2.9%	\$389,000	\$398,000	+ 2.3%
Average Sales Price*	\$508,337	\$539,890	+ 6.2%	\$513,710	\$543,181	+ 5.7%
Percent of Original List Price Received*	95.0%	92.7%	- 2.4%	95.7%	94.9%	- 0.8%
List to Close	100	120	+ 20.0%	96	104	+ 8.3%
Days on Market Until Sale	53	73	+ 37.7%	46	59	+ 28.3%
Cumulative Days on Market Until Sale	57	89	+ 56.1%	52	67	+ 28.8%
Average List Price	\$484,372	\$505,160	+ 4.3%	\$575,567	\$611,931	+ 6.3%
Inventory of Homes for Sale	846	866	+ 2.4%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

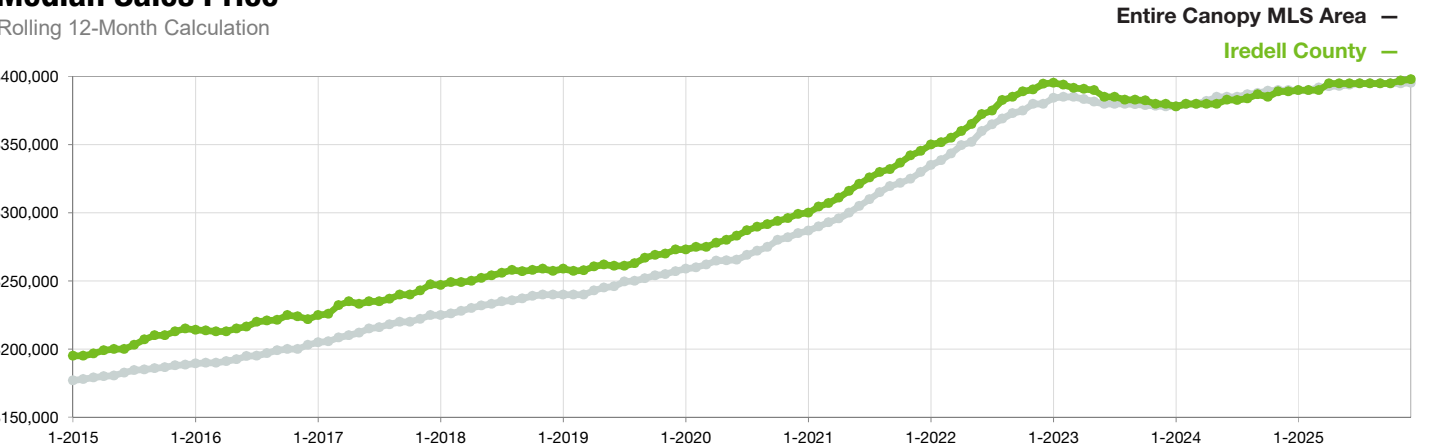
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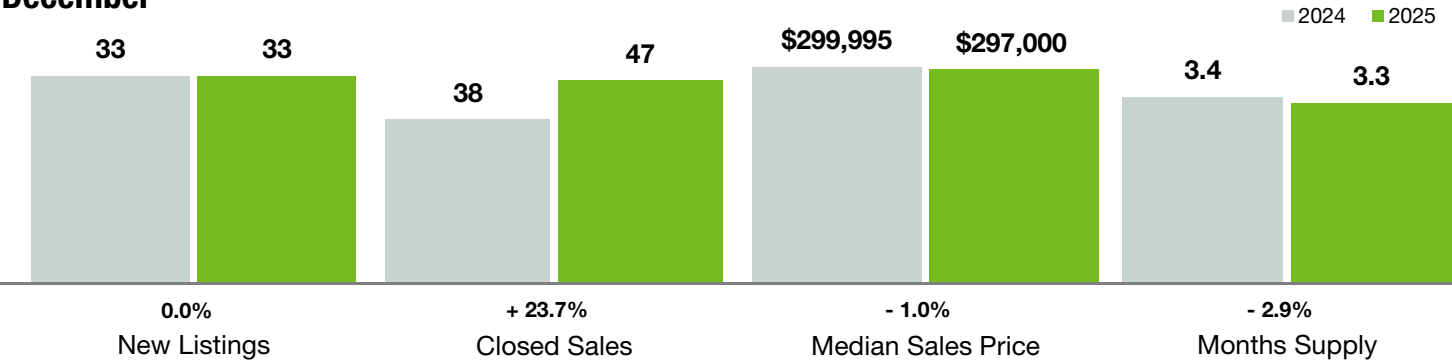
Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	33	33	0.0%	634	699	+ 10.3%
Pending Sales	42	23	- 45.2%	441	520	+ 17.9%
Closed Sales	38	47	+ 23.7%	429	534	+ 24.5%
Median Sales Price*	\$299,995	\$297,000	- 1.0%	\$309,500	\$325,000	+ 5.0%
Average Sales Price*	\$304,452	\$298,279	- 2.0%	\$330,467	\$347,373	+ 5.1%
Percent of Original List Price Received*	94.8%	94.3%	- 0.5%	95.3%	94.6%	- 0.7%
List to Close	92	95	+ 3.3%	87	101	+ 16.1%
Days on Market Until Sale	47	49	+ 4.3%	41	58	+ 41.5%
Cumulative Days on Market Until Sale	57	62	+ 8.8%	51	69	+ 35.3%
Average List Price	\$342,420	\$341,345	- 0.3%	\$357,241	\$376,192	+ 5.3%
Inventory of Homes for Sale	126	144	+ 14.3%	--	--	--
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

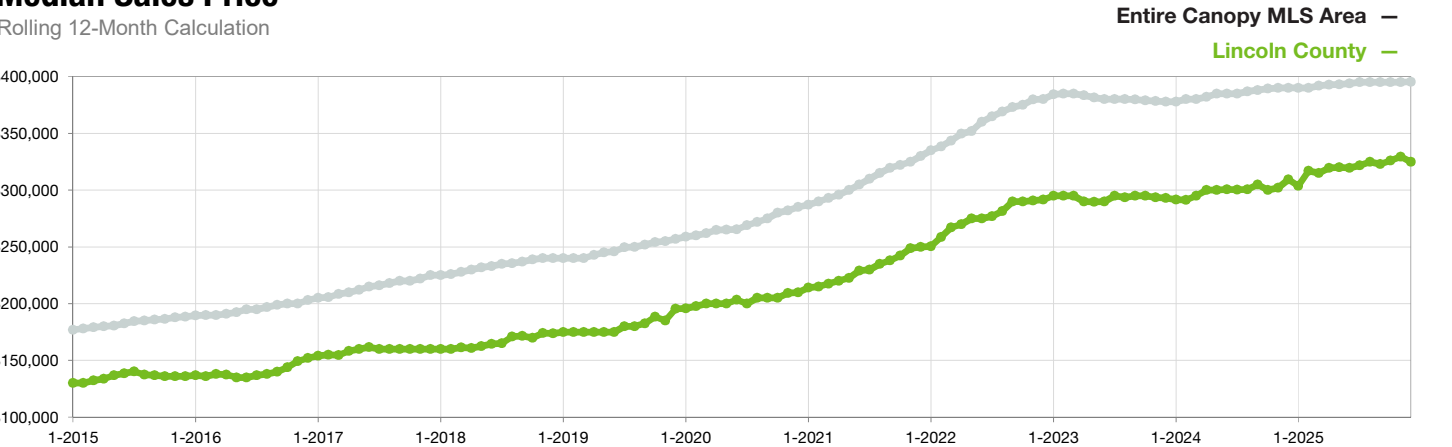
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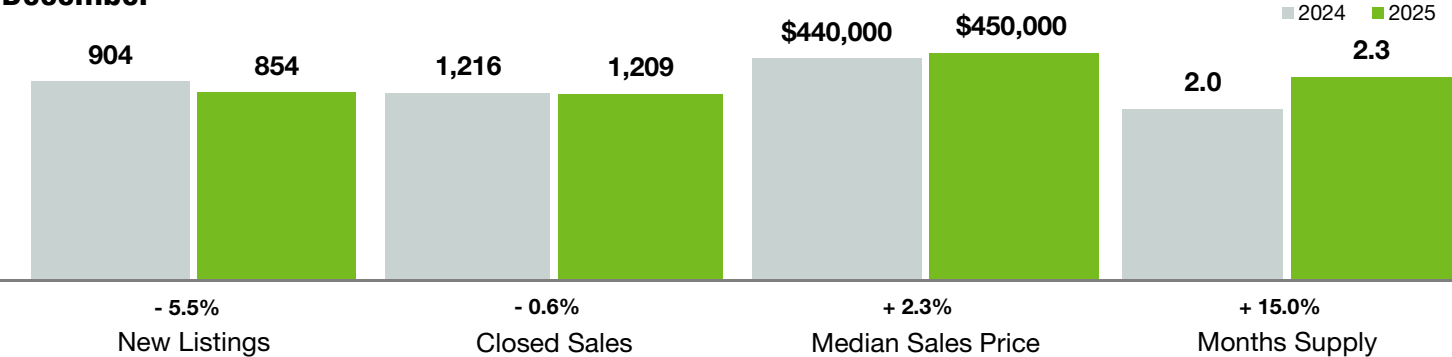
Mecklenburg County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	904	854	- 5.5%	19,309	20,611	+ 6.7%
Pending Sales	902	845	- 6.3%	15,247	15,396	+ 1.0%
Closed Sales	1,216	1,209	- 0.6%	15,328	15,406	+ 0.5%
Median Sales Price*	\$440,000	\$450,000	+ 2.3%	\$445,000	\$452,000	+ 1.6%
Average Sales Price*	\$572,669	\$616,218	+ 7.6%	\$592,630	\$611,220	+ 3.1%
Percent of Original List Price Received*	95.8%	95.1%	- 0.7%	97.8%	96.6%	- 1.2%
List to Close	95	101	+ 6.3%	82	89	+ 8.5%
Days on Market Until Sale	49	56	+ 14.3%	34	44	+ 29.4%
Cumulative Days on Market Until Sale	52	64	+ 23.1%	36	49	+ 36.1%
Average List Price	\$556,836	\$562,068	+ 0.9%	\$605,980	\$625,929	+ 3.3%
Inventory of Homes for Sale	2,508	3,001	+ 19.7%	--	--	--
Months Supply of Inventory	2.0	2.3	+ 15.0%	--	--	--

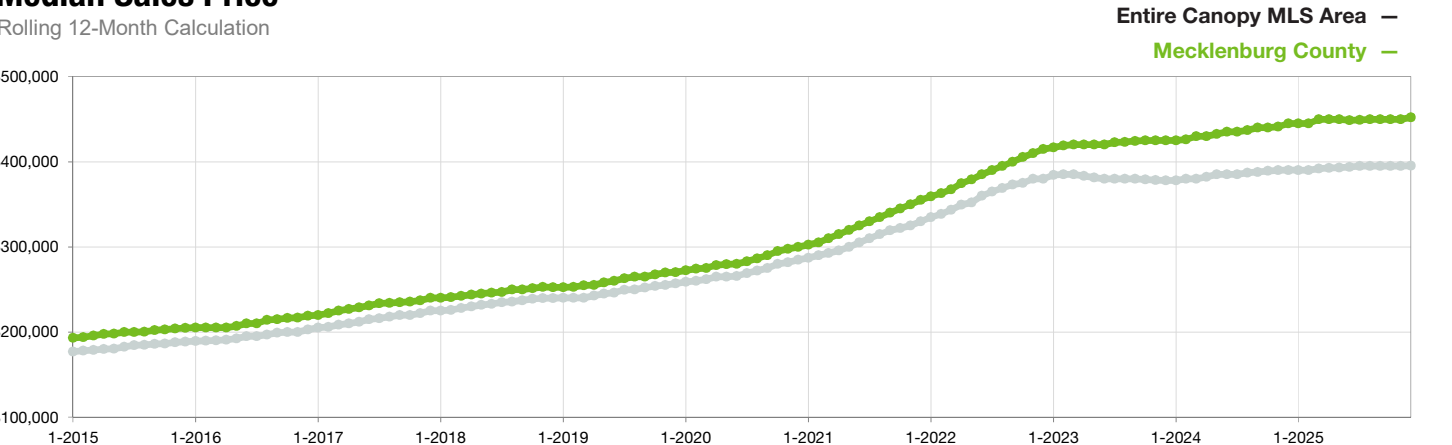
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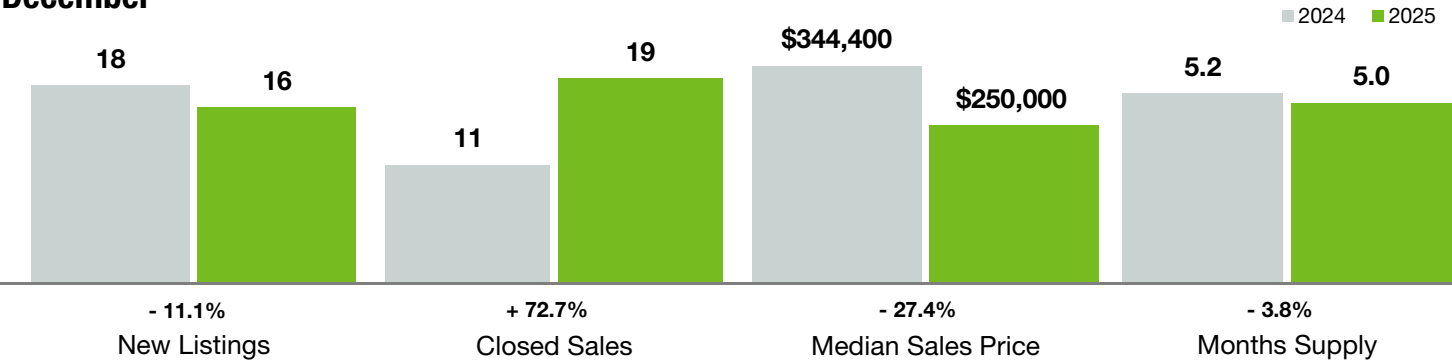
Montgomery County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	18	16	- 11.1%	425	428	+ 0.7%
Pending Sales	12	17	+ 41.7%	277	296	+ 6.9%
Closed Sales	11	19	+ 72.7%	274	294	+ 7.3%
Median Sales Price*	\$344,400	\$250,000	- 27.4%	\$233,000	\$230,000	- 1.3%
Average Sales Price*	\$346,391	\$320,758	- 7.4%	\$363,506	\$369,508	+ 1.7%
Percent of Original List Price Received*	88.7%	85.9%	- 3.2%	91.6%	90.3%	- 1.4%
List to Close	131	162	+ 23.7%	114	125	+ 9.6%
Days on Market Until Sale	97	127	+ 30.9%	76	86	+ 13.2%
Cumulative Days on Market Until Sale	115	140	+ 21.7%	84	102	+ 21.4%
Average List Price	\$429,611	\$540,246	+ 25.8%	\$371,004	\$403,764	+ 8.8%
Inventory of Homes for Sale	121	123	+ 1.7%	--	--	--
Months Supply of Inventory	5.2	5.0	- 3.8%	--	--	--

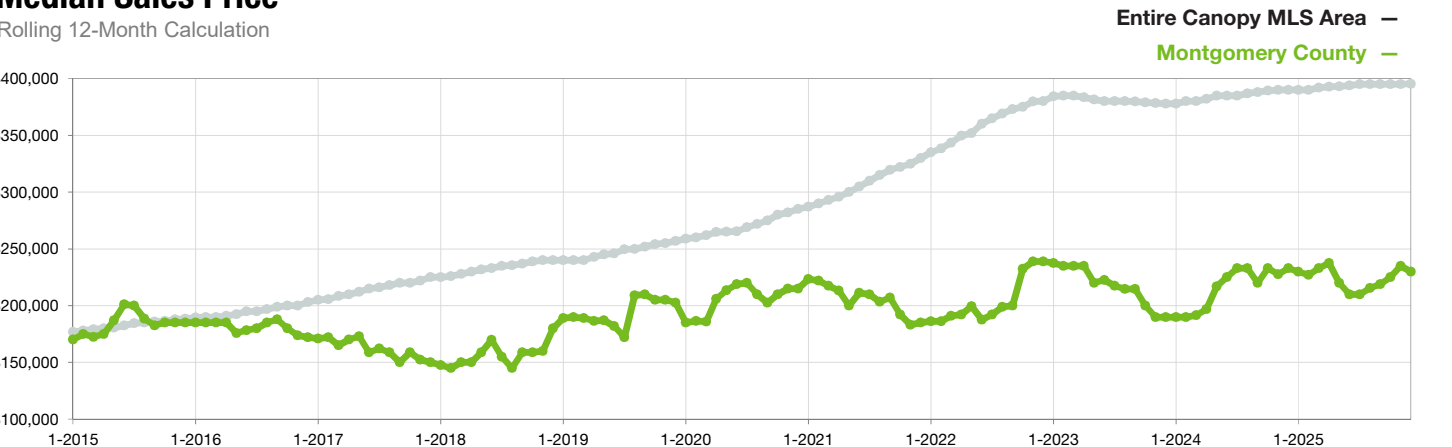
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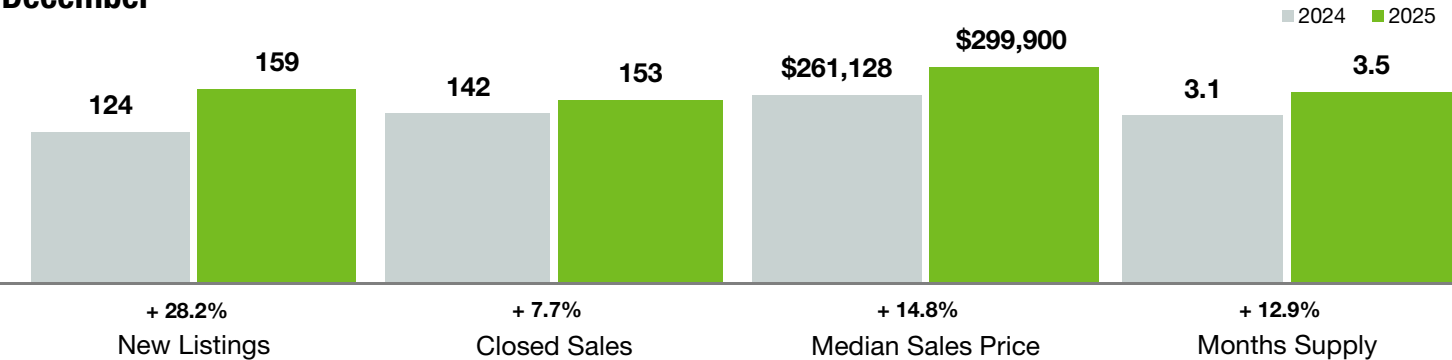
Rowan County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	124	159	+ 28.2%	2,287	2,540	+ 11.1%
Pending Sales	100	110	+ 10.0%	1,712	1,821	+ 6.4%
Closed Sales	142	153	+ 7.7%	1,696	1,791	+ 5.6%
Median Sales Price*	\$261,128	\$299,900	+ 14.8%	\$279,250	\$290,000	+ 3.8%
Average Sales Price*	\$320,603	\$354,930	+ 10.7%	\$320,864	\$336,405	+ 4.8%
Percent of Original List Price Received*	95.0%	92.6%	- 2.5%	94.7%	94.1%	- 0.6%
List to Close	90	115	+ 27.8%	89	98	+ 10.1%
Days on Market Until Sale	43	76	+ 76.7%	45	56	+ 24.4%
Cumulative Days on Market Until Sale	47	83	+ 76.6%	50	63	+ 26.0%
Average List Price	\$332,882	\$372,062	+ 11.8%	\$341,704	\$361,065	+ 5.7%
Inventory of Homes for Sale	441	535	+ 21.3%	--	--	--
Months Supply of Inventory	3.1	3.5	+ 12.9%	--	--	--

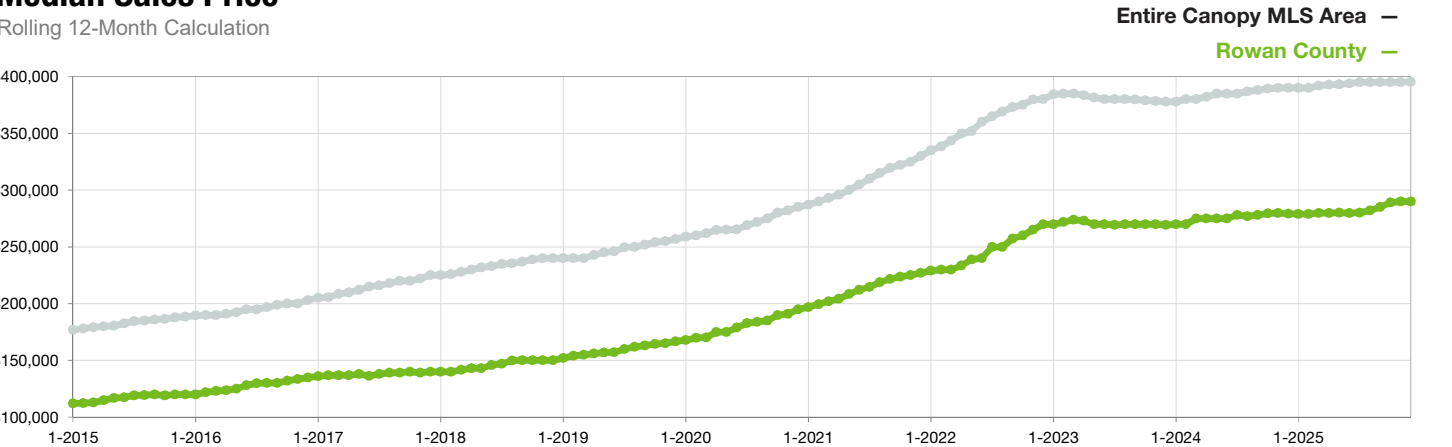
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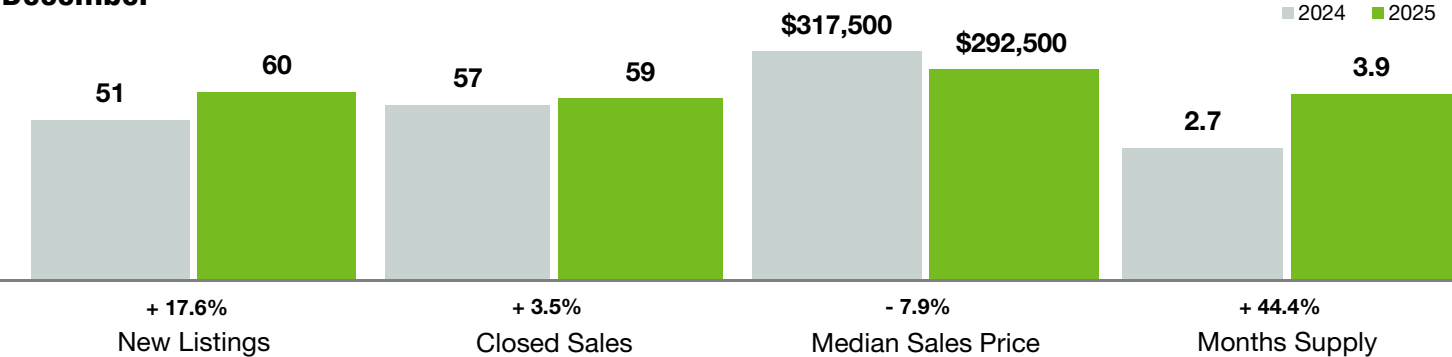
Stanly County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	51	60	+ 17.6%	1,048	1,130	+ 7.8%
Pending Sales	51	46	- 9.8%	839	778	- 7.3%
Closed Sales	57	59	+ 3.5%	824	791	- 4.0%
Median Sales Price*	\$317,500	\$292,500	- 7.9%	\$309,000	\$305,126	- 1.3%
Average Sales Price*	\$331,256	\$405,253	+ 22.3%	\$337,868	\$352,876	+ 4.4%
Percent of Original List Price Received*	93.8%	90.2%	- 3.8%	95.0%	94.0%	- 1.1%
List to Close	92	108	+ 17.4%	97	95	- 2.1%
Days on Market Until Sale	46	66	+ 43.5%	53	54	+ 1.9%
Cumulative Days on Market Until Sale	51	79	+ 54.9%	57	65	+ 14.0%
Average List Price	\$379,234	\$432,516	+ 14.0%	\$351,165	\$407,357	+ 16.0%
Inventory of Homes for Sale	192	250	+ 30.2%	--	--	--
Months Supply of Inventory	2.7	3.9	+ 44.4%	--	--	--

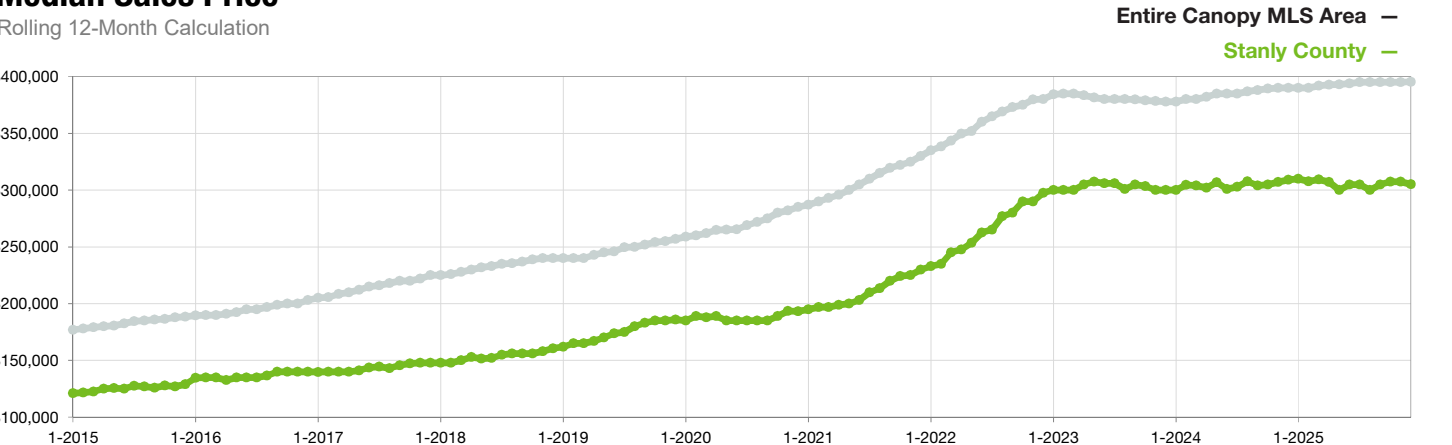
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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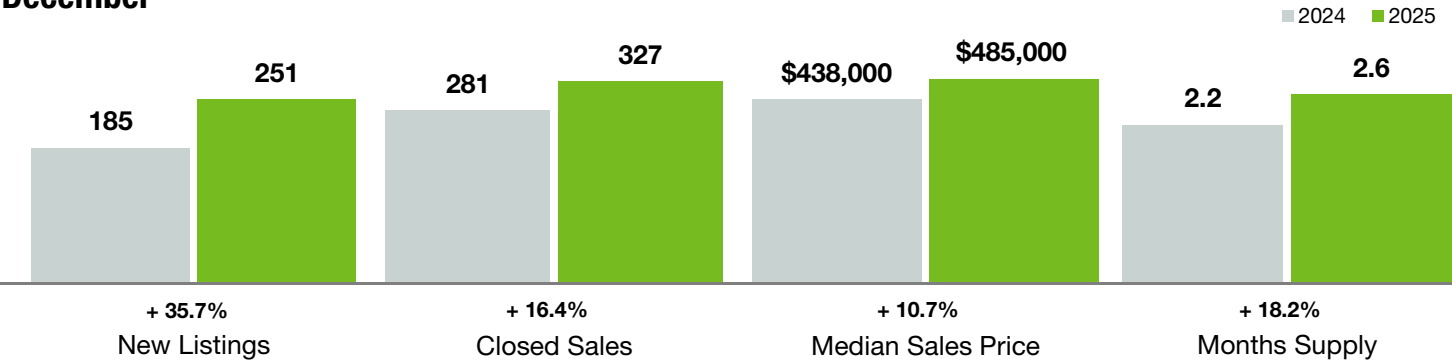
Union County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	185	251	+ 35.7%	4,300	4,926	+ 14.6%
Pending Sales	199	238	+ 19.6%	3,405	3,732	+ 9.6%
Closed Sales	281	327	+ 16.4%	3,376	3,708	+ 9.8%
Median Sales Price*	\$438,000	\$485,000	+ 10.7%	\$455,000	\$484,990	+ 6.6%
Average Sales Price*	\$538,088	\$605,358	+ 12.5%	\$580,131	\$615,558	+ 6.1%
Percent of Original List Price Received*	95.3%	94.9%	- 0.4%	97.5%	96.4%	- 1.1%
List to Close	107	101	- 5.6%	86	99	+ 15.1%
Days on Market Until Sale	59	61	+ 3.4%	39	52	+ 33.3%
Cumulative Days on Market Until Sale	57	64	+ 12.3%	38	54	+ 42.1%
Average List Price	\$547,025	\$524,355	- 4.1%	\$610,535	\$655,494	+ 7.4%
Inventory of Homes for Sale	620	811	+ 30.8%	--	--	--
Months Supply of Inventory	2.2	2.6	+ 18.2%	--	--	--

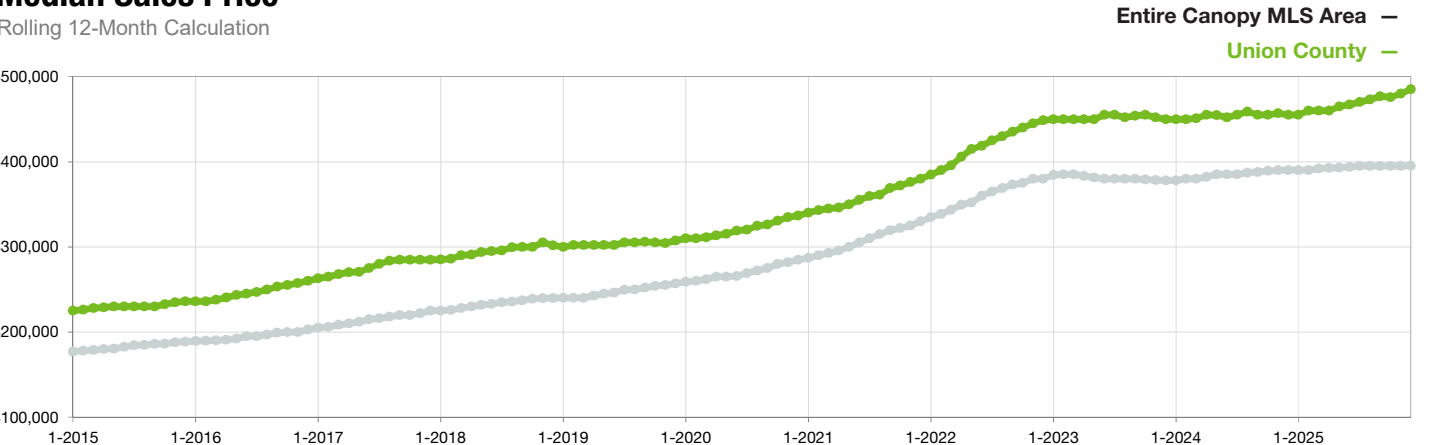
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December



Median Sales Price

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Local Market Update for December 2025

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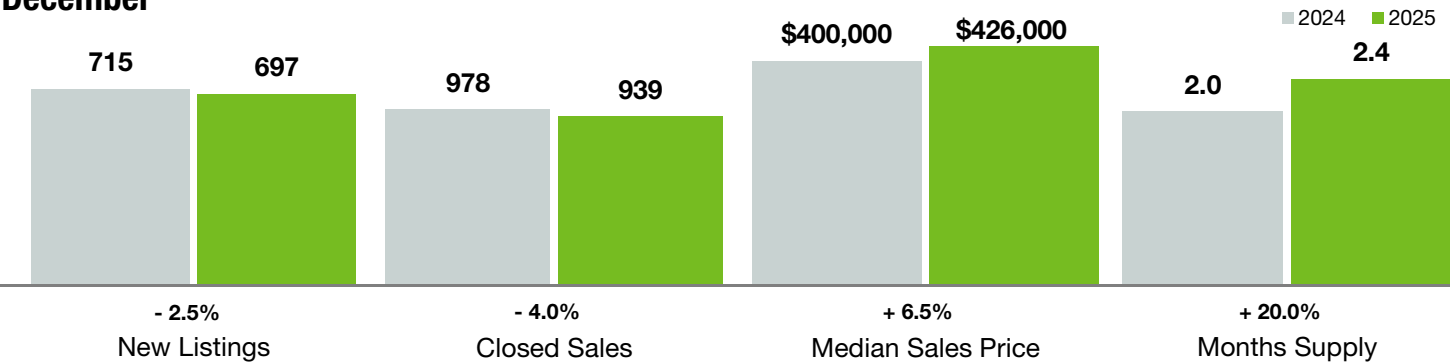
City of Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	715	697	- 2.5%	15,584	16,522	+ 6.0%
Pending Sales	711	660	- 7.2%	12,236	12,234	- 0.0%
Closed Sales	978	939	- 4.0%	12,336	12,245	- 0.7%
Median Sales Price*	\$400,000	\$426,000	+ 6.5%	\$417,000	\$425,900	+ 2.1%
Average Sales Price*	\$533,184	\$594,158	+ 11.4%	\$571,499	\$590,909	+ 3.4%
Percent of Original List Price Received*	95.7%	95.1%	- 0.6%	97.8%	96.6%	- 1.2%
List to Close	93	101	+ 8.6%	83	89	+ 7.2%
Days on Market Until Sale	48	55	+ 14.6%	34	44	+ 29.4%
Cumulative Days on Market Until Sale	52	64	+ 23.1%	37	50	+ 35.1%
Average List Price	\$472,775	\$508,201	+ 7.5%	\$575,387	\$594,632	+ 3.3%
Inventory of Homes for Sale	2,043	2,420	+ 18.5%	--	--	--
Months Supply of Inventory	2.0	2.4	+ 20.0%	--	--	--

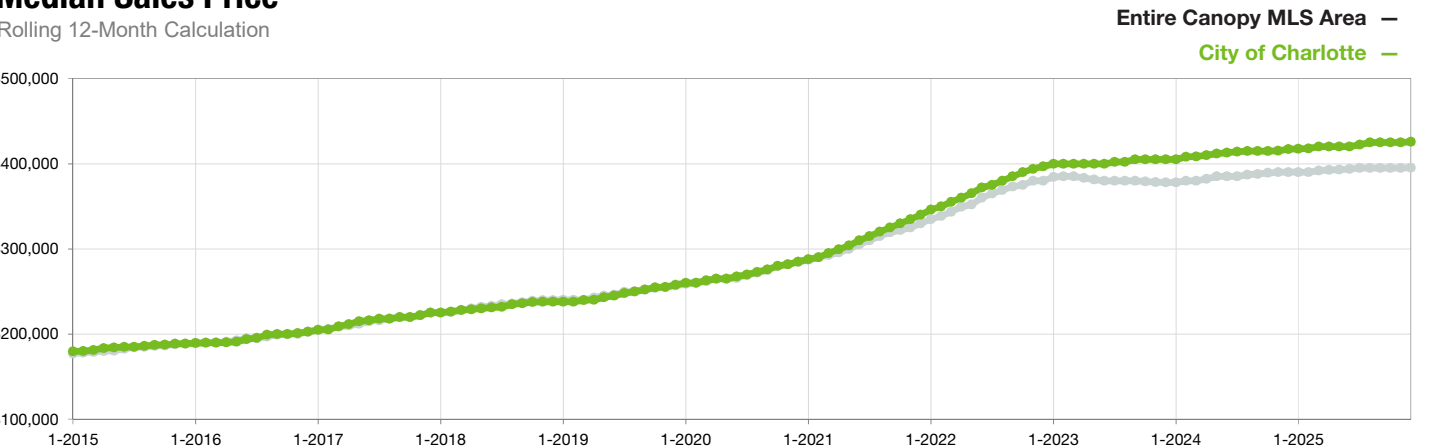
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December



Median Sales Price

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Local Market Update for December 2025

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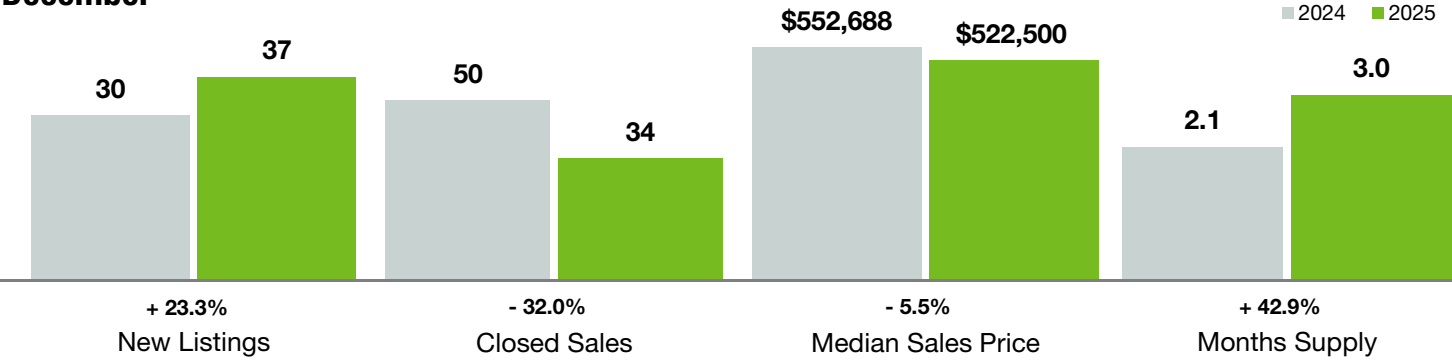
Belmont

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	30	37	+ 23.3%	676	718	+ 6.2%
Pending Sales	32	37	+ 15.6%	525	515	- 1.9%
Closed Sales	50	34	- 32.0%	493	519	+ 5.3%
Median Sales Price*	\$552,688	\$522,500	- 5.5%	\$465,000	\$477,500	+ 2.7%
Average Sales Price*	\$615,385	\$616,867	+ 0.2%	\$561,266	\$572,851	+ 2.1%
Percent of Original List Price Received*	95.0%	92.9%	- 2.2%	96.9%	96.2%	- 0.7%
List to Close	118	133	+ 12.7%	78	101	+ 29.5%
Days on Market Until Sale	88	98	+ 11.4%	42	63	+ 50.0%
Cumulative Days on Market Until Sale	60	59	- 1.7%	41	51	+ 24.4%
Average List Price	\$623,512	\$577,819	- 7.3%	\$579,737	\$570,541	- 1.6%
Inventory of Homes for Sale	94	128	+ 36.2%	--	--	--
Months Supply of Inventory	2.1	3.0	+ 42.9%	--	--	--

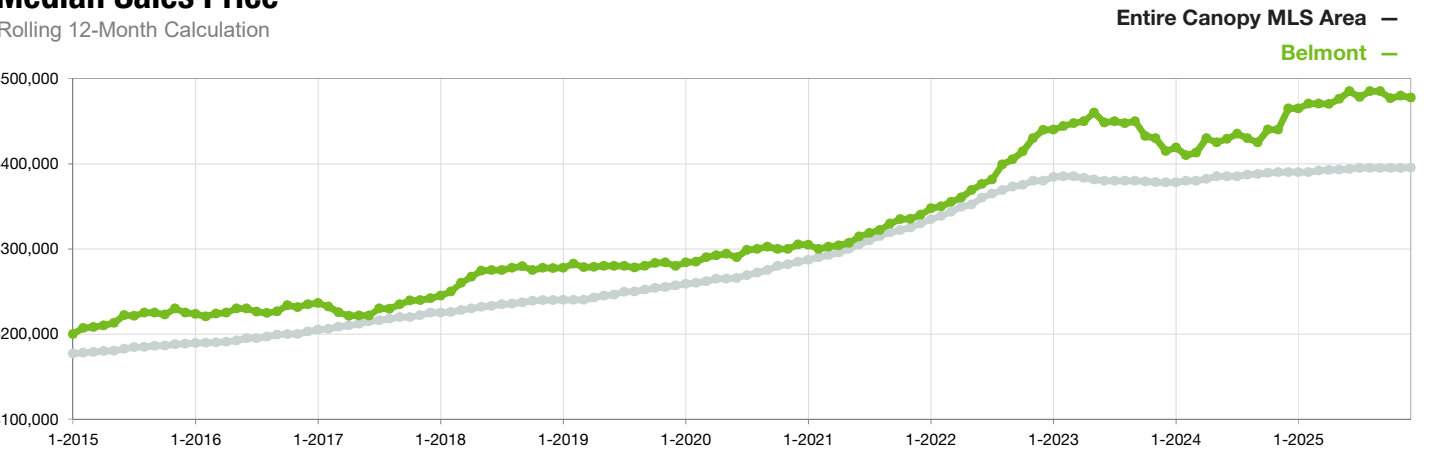
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December



Median Sales Price

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Local Market Update for December 2025

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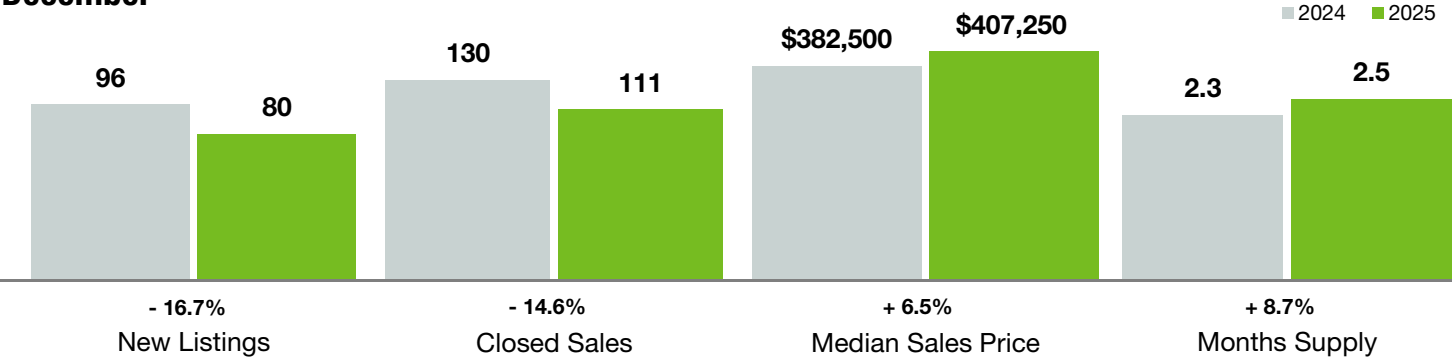
Concord

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	96	80	- 16.7%	1,981	2,077	+ 4.8%
Pending Sales	91	102	+ 12.1%	1,513	1,566	+ 3.5%
Closed Sales	130	111	- 14.6%	1,514	1,561	+ 3.1%
Median Sales Price*	\$382,500	\$407,250	+ 6.5%	\$389,000	\$383,260	- 1.5%
Average Sales Price*	\$430,547	\$462,555	+ 7.4%	\$433,777	\$440,852	+ 1.6%
Percent of Original List Price Received*	94.7%	94.5%	- 0.2%	96.4%	95.5%	- 0.9%
List to Close	90	91	+ 1.1%	79	91	+ 15.2%
Days on Market Until Sale	50	54	+ 8.0%	37	48	+ 29.7%
Cumulative Days on Market Until Sale	59	57	- 3.4%	41	53	+ 29.3%
Average List Price	\$438,291	\$422,148	- 3.7%	\$454,029	\$459,683	+ 1.2%
Inventory of Homes for Sale	288	327	+ 13.5%	--	--	--
Months Supply of Inventory	2.3	2.5	+ 8.7%	--	--	--

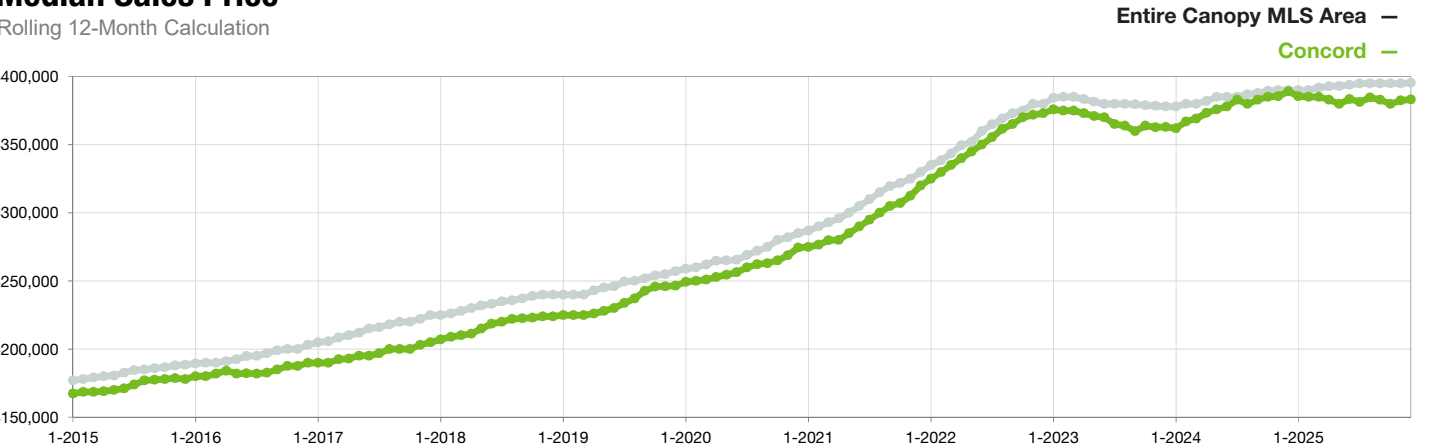
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December



Median Sales Price

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Local Market Update for December 2025

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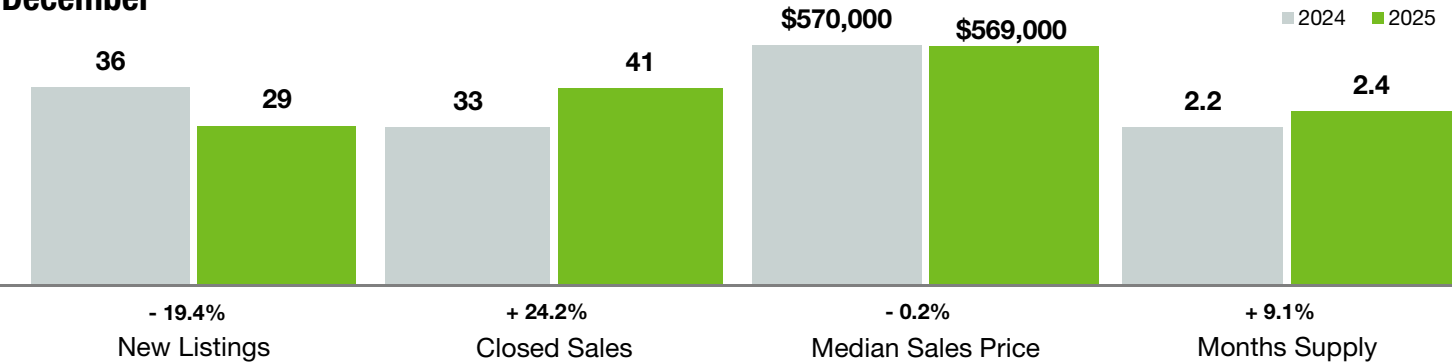
Cornelius

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	36	29	- 19.4%	713	736	+ 3.2%
Pending Sales	35	34	- 2.9%	567	554	- 2.3%
Closed Sales	33	41	+ 24.2%	570	558	- 2.1%
Median Sales Price*	\$570,000	\$569,000	- 0.2%	\$560,000	\$542,825	- 3.1%
Average Sales Price*	\$1,063,163	\$892,022	- 16.1%	\$849,551	\$853,438	+ 0.5%
Percent of Original List Price Received*	95.5%	93.7%	- 1.9%	96.3%	95.7%	- 0.6%
List to Close	93	96	+ 3.2%	80	87	+ 8.7%
Days on Market Until Sale	56	53	- 5.4%	41	44	+ 7.3%
Cumulative Days on Market Until Sale	48	66	+ 37.5%	38	52	+ 36.8%
Average List Price	\$1,421,487	\$1,192,557	- 16.1%	\$1,001,707	\$1,028,904	+ 2.7%
Inventory of Homes for Sale	103	111	+ 7.8%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

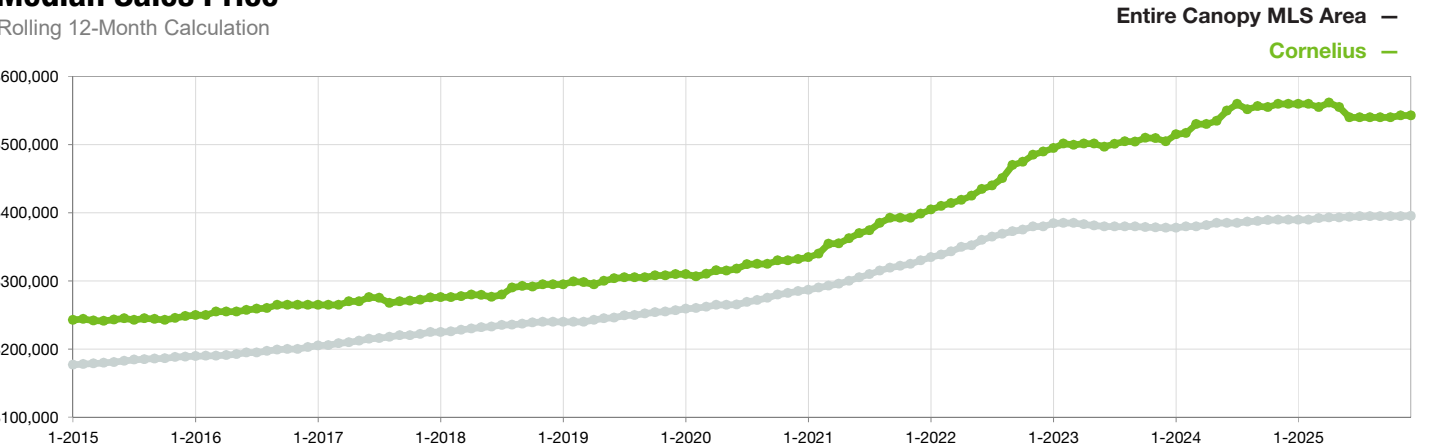
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December



Median Sales Price

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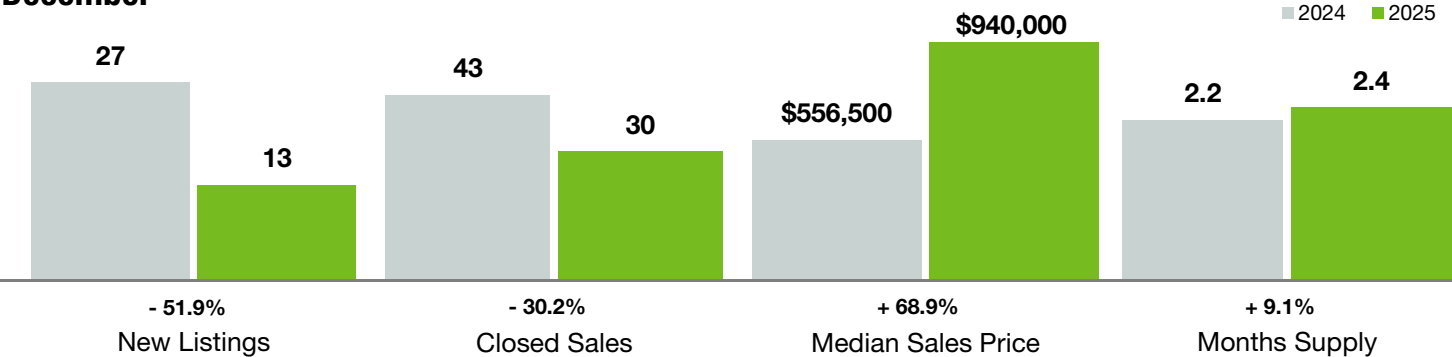
Davidson

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	27	13	- 51.9%	588	594	+ 1.0%
Pending Sales	22	18	- 18.2%	461	433	- 6.1%
Closed Sales	43	30	- 30.2%	467	435	- 6.9%
Median Sales Price*	\$556,500	\$940,000	+ 68.9%	\$595,500	\$640,000	+ 7.5%
Average Sales Price*	\$675,491	\$1,118,120	+ 65.5%	\$790,675	\$853,441	+ 7.9%
Percent of Original List Price Received*	96.3%	93.2%	- 3.2%	97.3%	95.4%	- 2.0%
List to Close	132	117	- 11.4%	100	102	+ 2.0%
Days on Market Until Sale	57	76	+ 33.3%	37	51	+ 37.8%
Cumulative Days on Market Until Sale	61	77	+ 26.2%	43	60	+ 39.5%
Average List Price	\$993,827	\$1,636,576	+ 64.7%	\$884,578	\$1,012,169	+ 14.4%
Inventory of Homes for Sale	85	86	+ 1.2%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

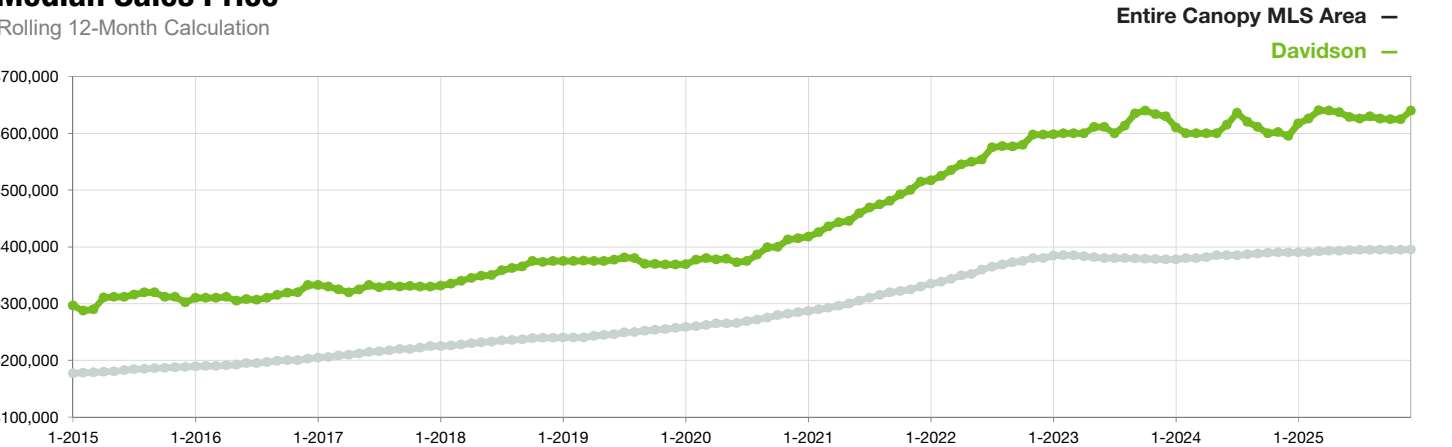
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December



Median Sales Price

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Local Market Update for December 2025

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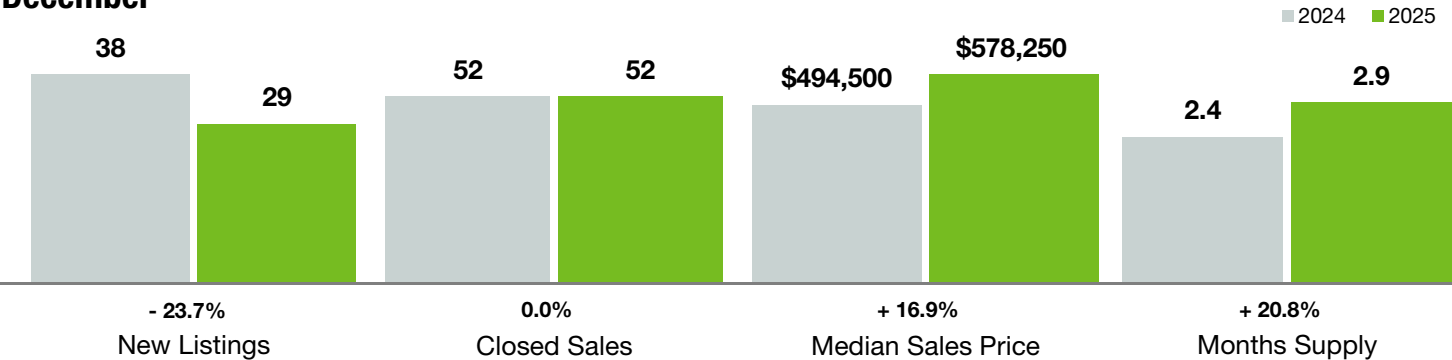
Denver

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	38	29	- 23.7%	883	920	+ 4.2%
Pending Sales	41	30	- 26.8%	672	626	- 6.8%
Closed Sales	52	52	0.0%	672	649	- 3.4%
Median Sales Price*	\$494,500	\$578,250	+ 16.9%	\$521,037	\$546,610	+ 4.9%
Average Sales Price*	\$639,455	\$727,415	+ 13.8%	\$635,530	\$675,485	+ 6.3%
Percent of Original List Price Received*	95.9%	94.4%	- 1.6%	96.9%	95.1%	- 1.9%
List to Close	94	117	+ 24.5%	102	109	+ 6.9%
Days on Market Until Sale	43	68	+ 58.1%	45	61	+ 35.6%
Cumulative Days on Market Until Sale	42	79	+ 88.1%	47	63	+ 34.0%
Average List Price	\$748,747	\$566,774	- 24.3%	\$754,245	\$796,423	+ 5.6%
Inventory of Homes for Sale	132	152	+ 15.2%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

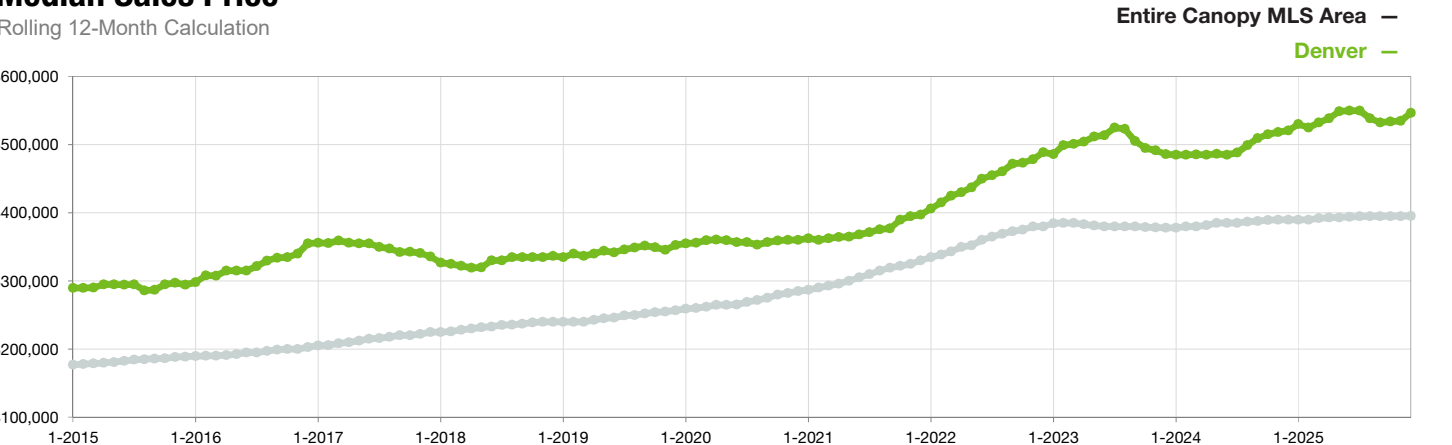
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December



Median Sales Price

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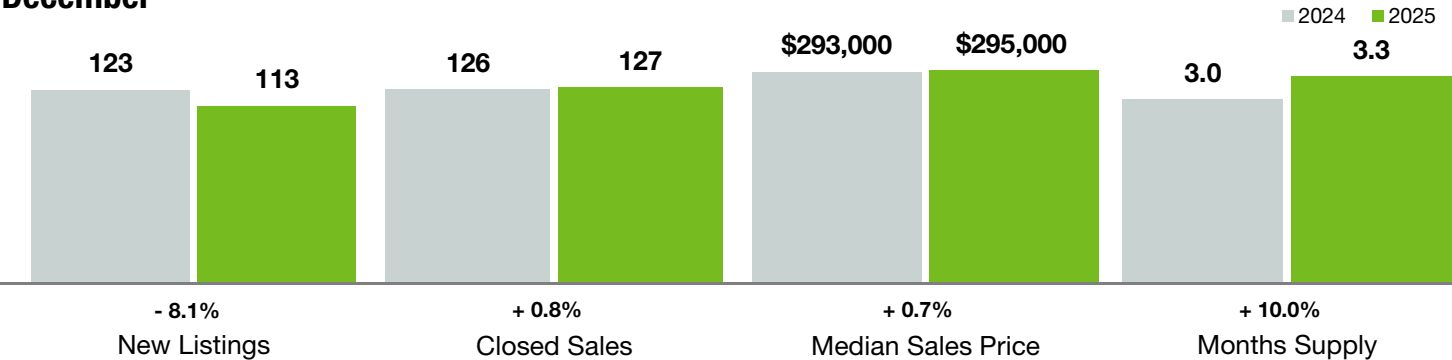
Gastonia

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	123	113	- 8.1%	2,361	2,343	- 0.8%
Pending Sales	93	116	+ 24.7%	1,641	1,637	- 0.2%
Closed Sales	126	127	+ 0.8%	1,654	1,584	- 4.2%
Median Sales Price*	\$293,000	\$295,000	+ 0.7%	\$295,000	\$297,375	+ 0.8%
Average Sales Price*	\$313,527	\$316,824	+ 1.1%	\$310,785	\$311,811	+ 0.3%
Percent of Original List Price Received*	94.0%	95.1%	+ 1.2%	95.3%	95.0%	- 0.3%
List to Close	90	115	+ 27.8%	90	98	+ 8.9%
Days on Market Until Sale	45	60	+ 33.3%	43	53	+ 23.3%
Cumulative Days on Market Until Sale	59	76	+ 28.8%	50	64	+ 28.0%
Average List Price	\$305,920	\$353,738	+ 15.6%	\$328,994	\$327,159	- 0.6%
Inventory of Homes for Sale	405	454	+ 12.1%	--	--	--
Months Supply of Inventory	3.0	3.3	+ 10.0%	--	--	--

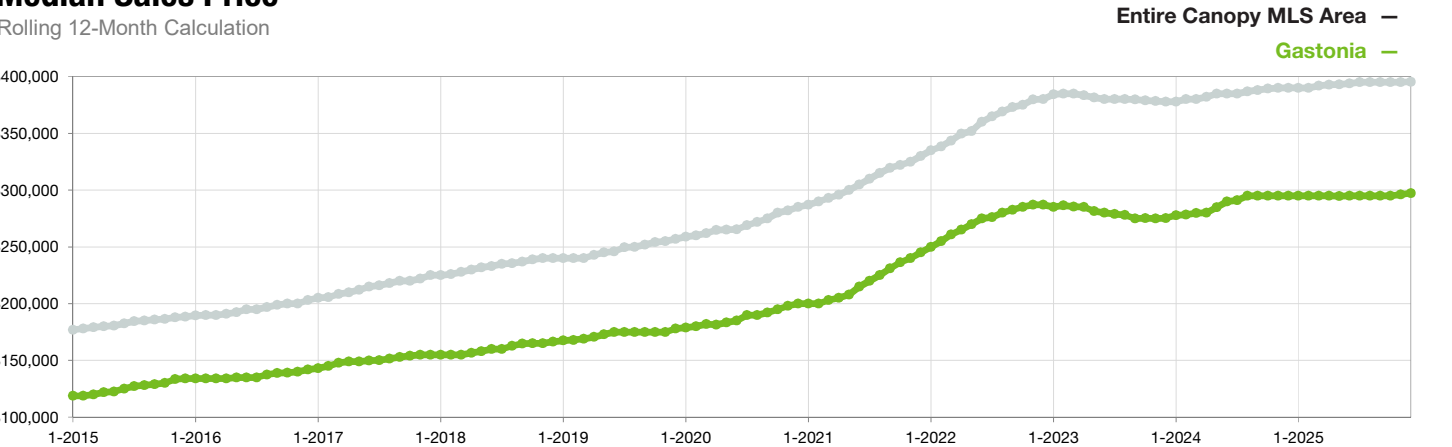
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December



Median Sales Price

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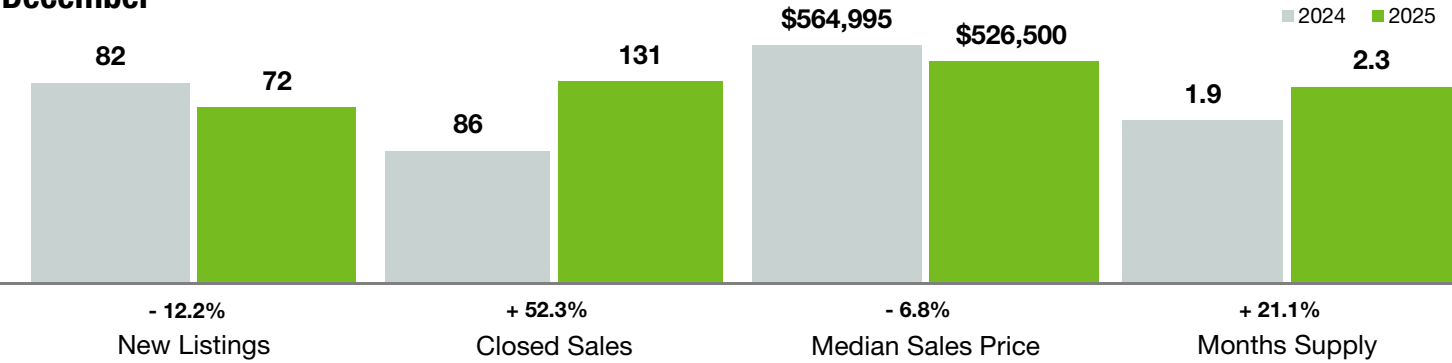
Huntersville

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	82	72	- 12.2%	1,444	1,673	+ 15.9%
Pending Sales	81	68	- 16.0%	1,152	1,293	+ 12.2%
Closed Sales	86	131	+ 52.3%	1,179	1,310	+ 11.1%
Median Sales Price*	\$564,995	\$526,500	- 6.8%	\$545,000	\$579,010	+ 6.2%
Average Sales Price*	\$676,180	\$619,025	- 8.5%	\$620,541	\$662,814	+ 6.8%
Percent of Original List Price Received*	95.6%	95.5%	- 0.1%	98.3%	97.1%	- 1.2%
List to Close	97	109	+ 12.4%	85	94	+ 10.6%
Days on Market Until Sale	55	59	+ 7.3%	32	47	+ 46.9%
Cumulative Days on Market Until Sale	51	60	+ 17.6%	32	51	+ 59.4%
Average List Price	\$777,783	\$671,680	- 13.6%	\$645,132	\$665,260	+ 3.1%
Inventory of Homes for Sale	180	243	+ 35.0%	--	--	--
Months Supply of Inventory	1.9	2.3	+ 21.1%	--	--	--

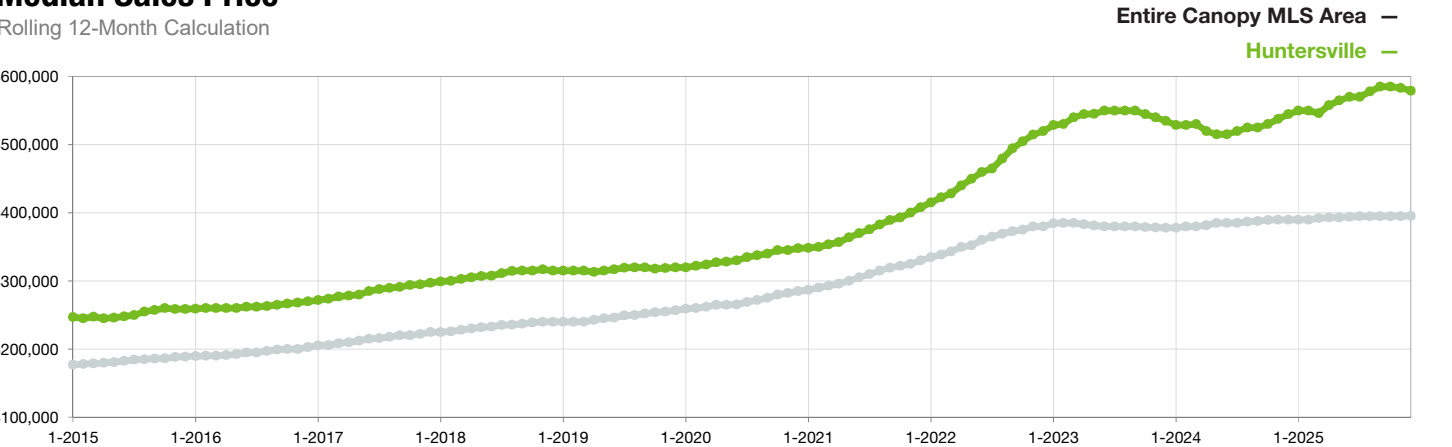
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December



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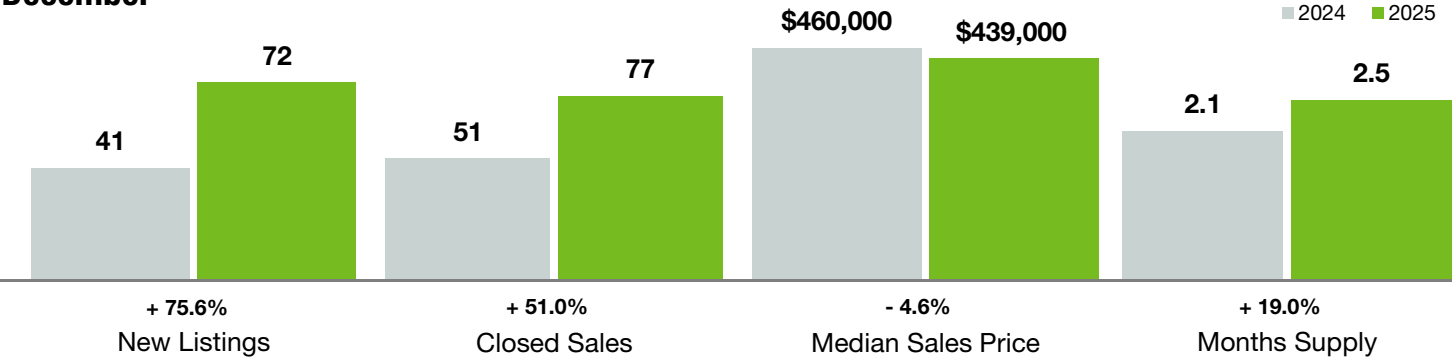
Indian Trail

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	41	72	+ 75.6%	743	1,018	+ 37.0%
Pending Sales	33	67	+ 103.0%	593	791	+ 33.4%
Closed Sales	51	77	+ 51.0%	597	718	+ 20.3%
Median Sales Price*	\$460,000	\$439,000	- 4.6%	\$441,385	\$451,176	+ 2.2%
Average Sales Price*	\$472,139	\$432,982	- 8.3%	\$465,436	\$471,091	+ 1.2%
Percent of Original List Price Received*	96.3%	95.2%	- 1.1%	97.7%	96.9%	- 0.8%
List to Close	86	90	+ 4.7%	78	99	+ 26.9%
Days on Market Until Sale	49	52	+ 6.1%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	53	55	+ 3.8%	36	47	+ 30.6%
Average List Price	\$454,915	\$530,844	+ 16.7%	\$478,073	\$489,825	+ 2.5%
Inventory of Homes for Sale	102	164	+ 60.8%	--	--	--
Months Supply of Inventory	2.1	2.5	+ 19.0%	--	--	--

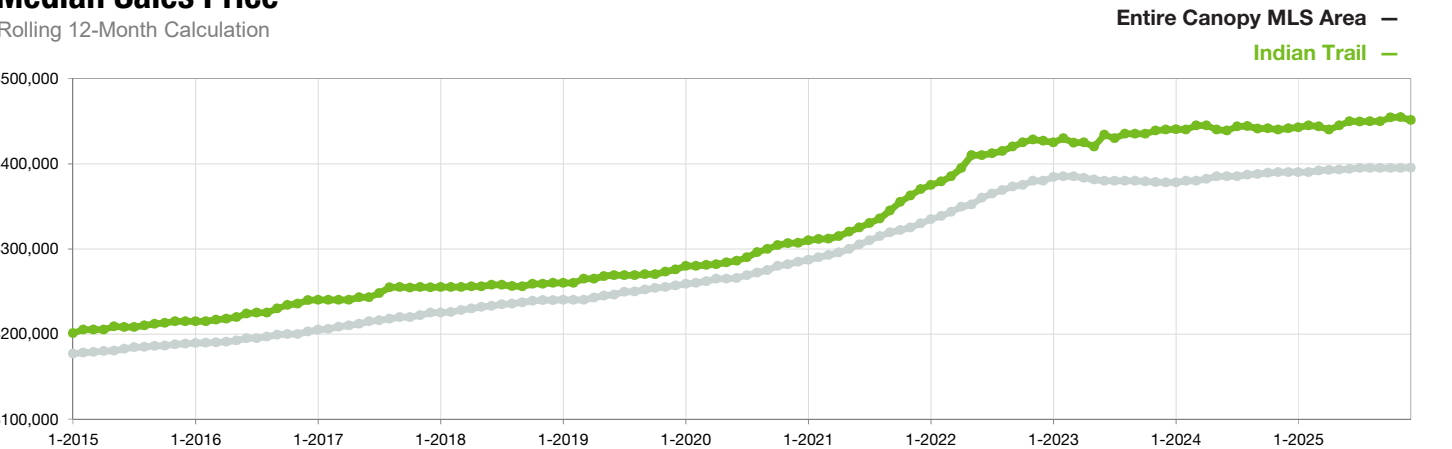
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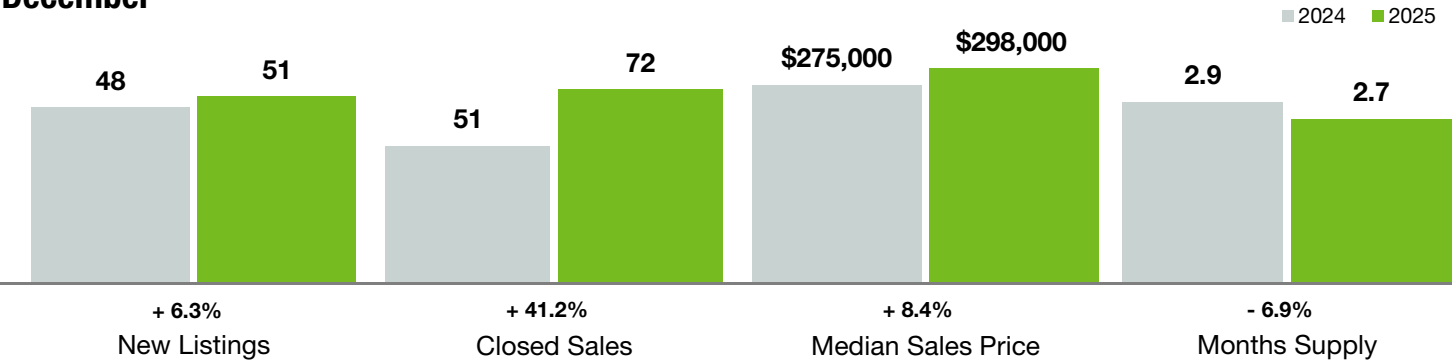
Kannapolis

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	48	51	+ 6.3%	1,062	1,082	+ 1.9%
Pending Sales	42	60	+ 42.9%	756	851	+ 12.6%
Closed Sales	51	72	+ 41.2%	754	830	+ 10.1%
Median Sales Price*	\$275,000	\$298,000	+ 8.4%	\$285,863	\$305,000	+ 6.7%
Average Sales Price*	\$274,974	\$318,774	+ 15.9%	\$307,736	\$326,296	+ 6.0%
Percent of Original List Price Received*	93.3%	93.5%	+ 0.2%	95.7%	94.8%	- 0.9%
List to Close	83	101	+ 21.7%	78	93	+ 19.2%
Days on Market Until Sale	43	56	+ 30.2%	35	49	+ 40.0%
Cumulative Days on Market Until Sale	54	70	+ 29.6%	40	57	+ 42.5%
Average List Price	\$363,868	\$358,437	- 1.5%	\$322,177	\$343,917	+ 6.7%
Inventory of Homes for Sale	184	188	+ 2.2%	--	--	--
Months Supply of Inventory	2.9	2.7	- 6.9%	--	--	--

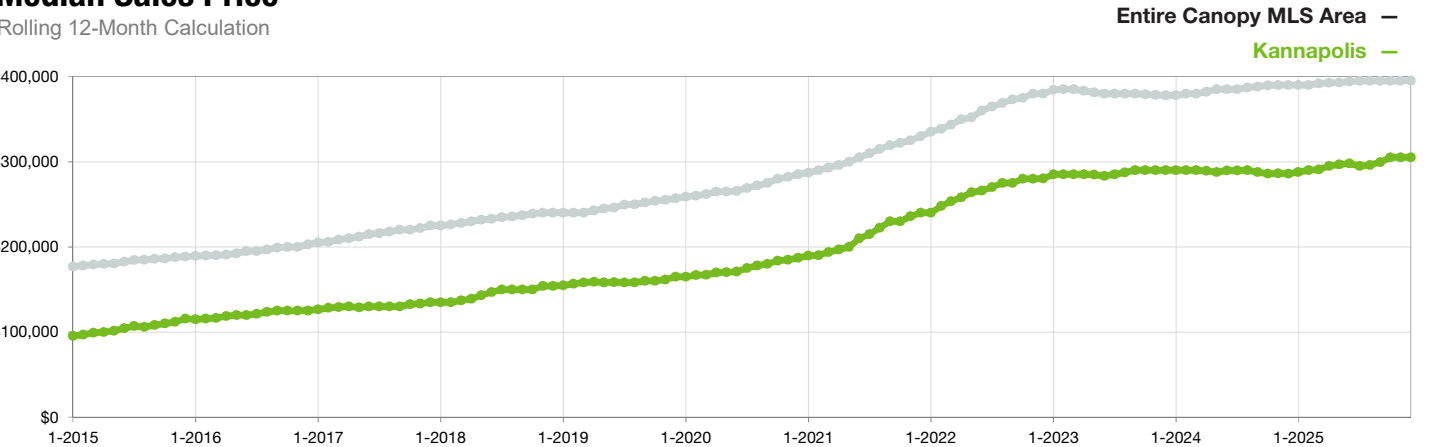
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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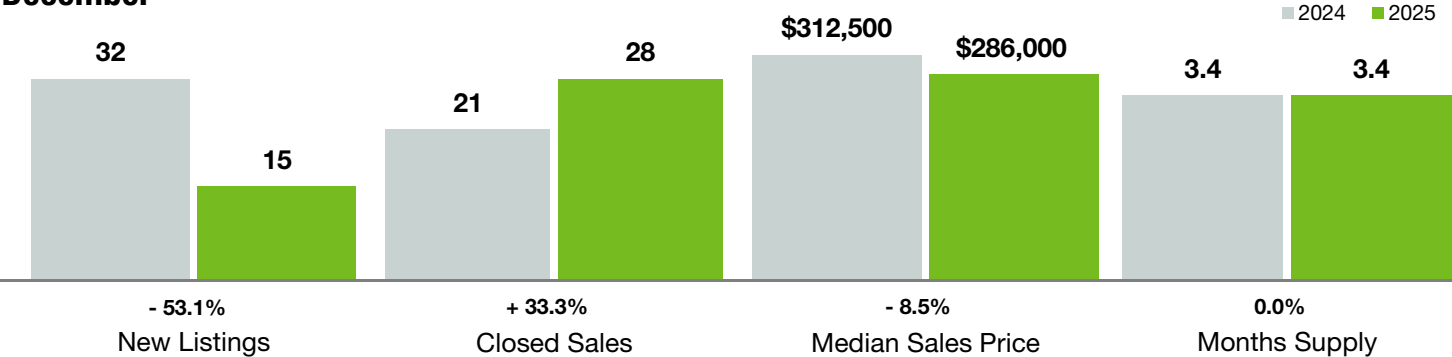
Kings Mountain

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	32	15	- 53.1%	412	469	+ 13.8%
Pending Sales	25	19	- 24.0%	289	328	+ 13.5%
Closed Sales	21	28	+ 33.3%	277	333	+ 20.2%
Median Sales Price*	\$312,500	\$286,000	- 8.5%	\$275,000	\$296,000	+ 7.6%
Average Sales Price*	\$296,899	\$314,207	+ 5.8%	\$291,874	\$318,421	+ 9.1%
Percent of Original List Price Received*	93.1%	93.8%	+ 0.8%	95.0%	94.2%	- 0.8%
List to Close	83	103	+ 24.1%	85	105	+ 23.5%
Days on Market Until Sale	46	57	+ 23.9%	46	58	+ 26.1%
Cumulative Days on Market Until Sale	62	89	+ 43.5%	56	69	+ 23.2%
Average List Price	\$296,534	\$292,640	- 1.3%	\$315,173	\$356,177	+ 13.0%
Inventory of Homes for Sale	82	93	+ 13.4%	--	--	--
Months Supply of Inventory	3.4	3.4	0.0%	--	--	--

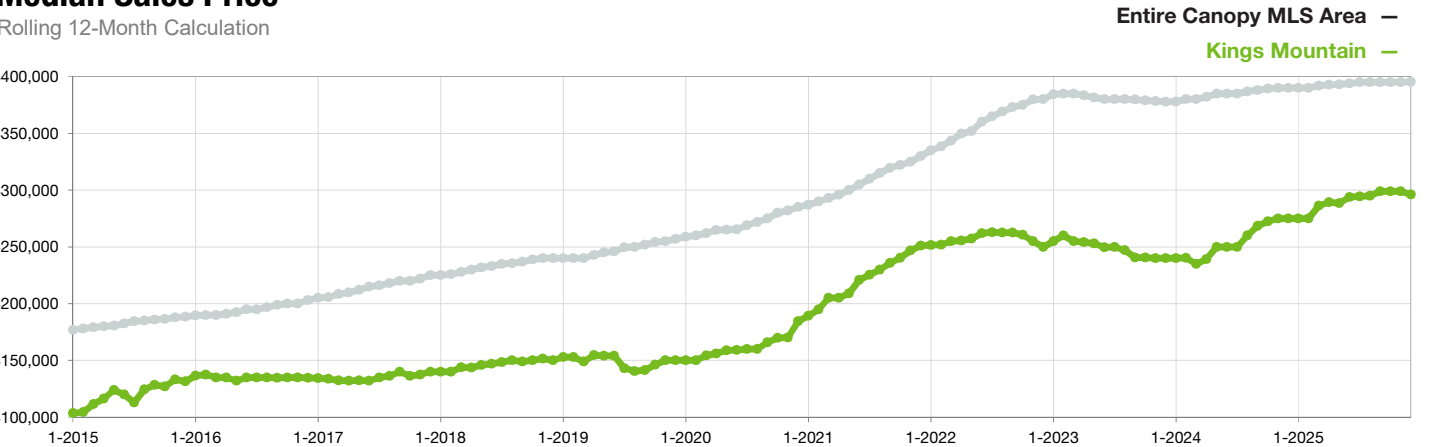
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December



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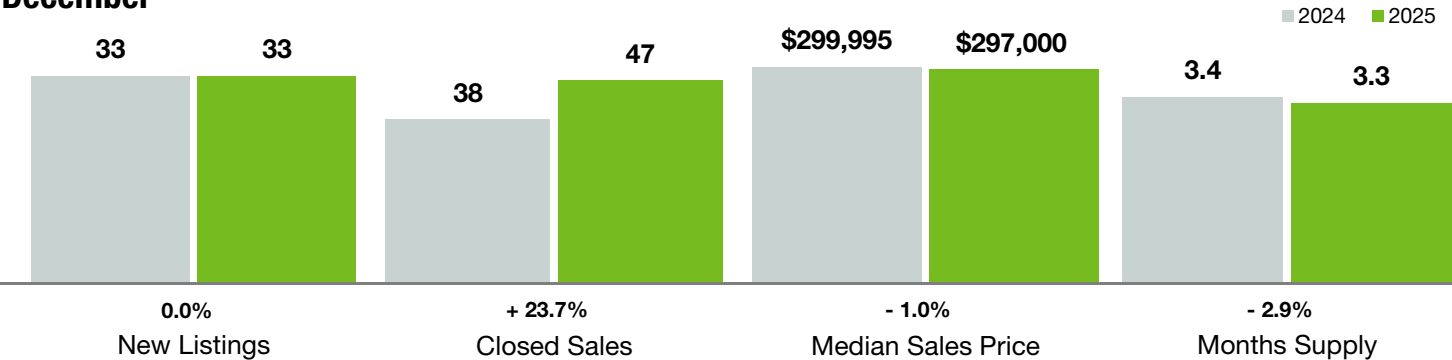
Lincolnton

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	33	33	0.0%	634	699	+ 10.3%
Pending Sales	42	23	- 45.2%	441	520	+ 17.9%
Closed Sales	38	47	+ 23.7%	429	534	+ 24.5%
Median Sales Price*	\$299,995	\$297,000	- 1.0%	\$309,500	\$325,000	+ 5.0%
Average Sales Price*	\$304,452	\$298,279	- 2.0%	\$330,467	\$347,373	+ 5.1%
Percent of Original List Price Received*	94.8%	94.3%	- 0.5%	95.3%	94.6%	- 0.7%
List to Close	92	95	+ 3.3%	87	101	+ 16.1%
Days on Market Until Sale	47	49	+ 4.3%	41	58	+ 41.5%
Cumulative Days on Market Until Sale	57	62	+ 8.8%	51	69	+ 35.3%
Average List Price	\$342,420	\$341,345	- 0.3%	\$357,241	\$376,192	+ 5.3%
Inventory of Homes for Sale	126	144	+ 14.3%	--	--	--
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

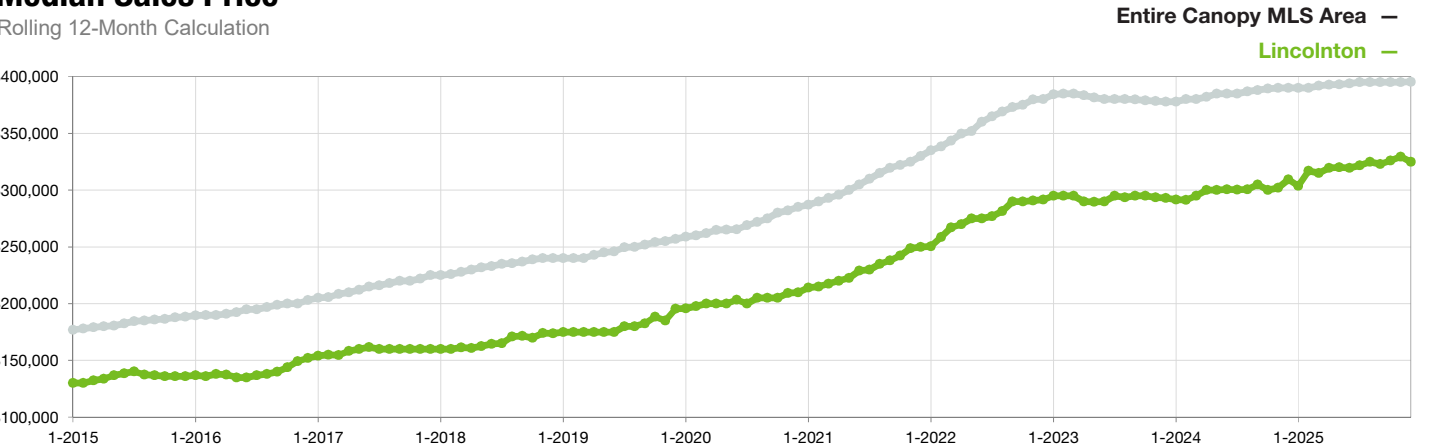
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December



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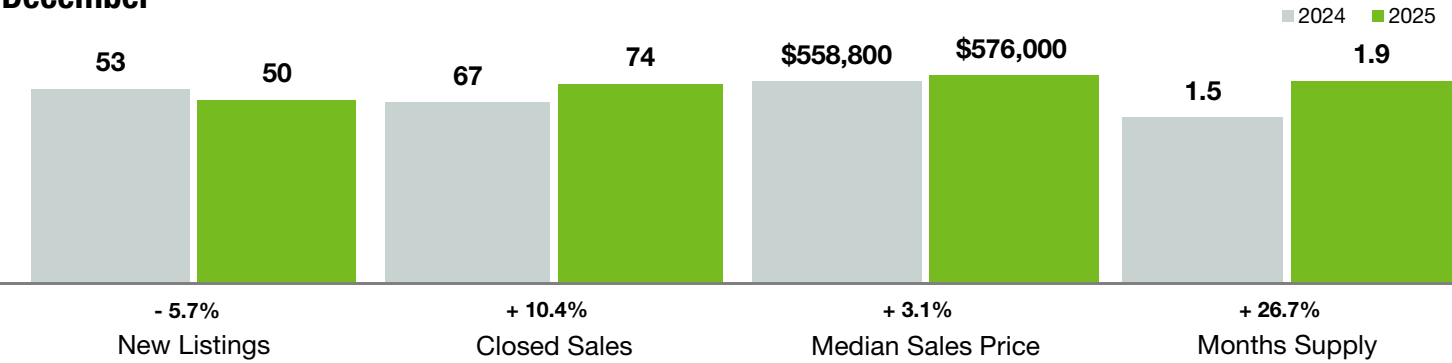
Matthews

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	53	50	- 5.7%	1,108	1,233	+ 11.3%
Pending Sales	50	60	+ 20.0%	902	979	+ 8.5%
Closed Sales	67	74	+ 10.4%	871	987	+ 13.3%
Median Sales Price*	\$558,800	\$576,000	+ 3.1%	\$530,000	\$550,000	+ 3.8%
Average Sales Price*	\$618,550	\$657,318	+ 6.3%	\$621,194	\$628,445	+ 1.2%
Percent of Original List Price Received*	95.6%	95.6%	0.0%	98.4%	97.5%	- 0.9%
List to Close	91	88	- 3.3%	65	78	+ 20.0%
Days on Market Until Sale	50	47	- 6.0%	25	32	+ 28.0%
Cumulative Days on Market Until Sale	49	52	+ 6.1%	26	36	+ 38.5%
Average List Price	\$543,541	\$557,095	+ 2.5%	\$626,345	\$642,493	+ 2.6%
Inventory of Homes for Sale	115	152	+ 32.2%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

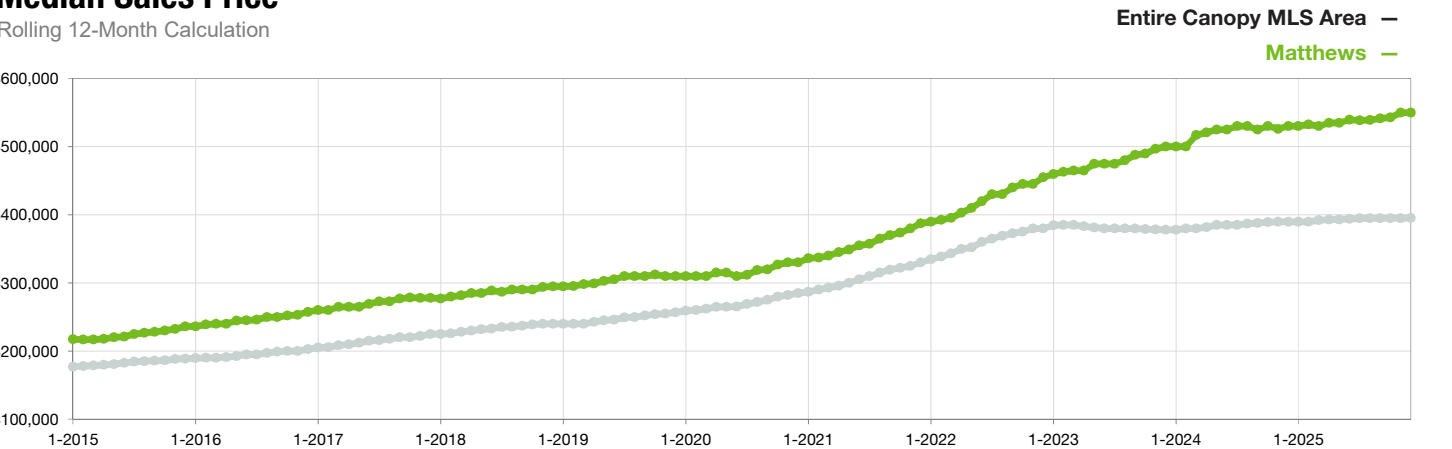
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December



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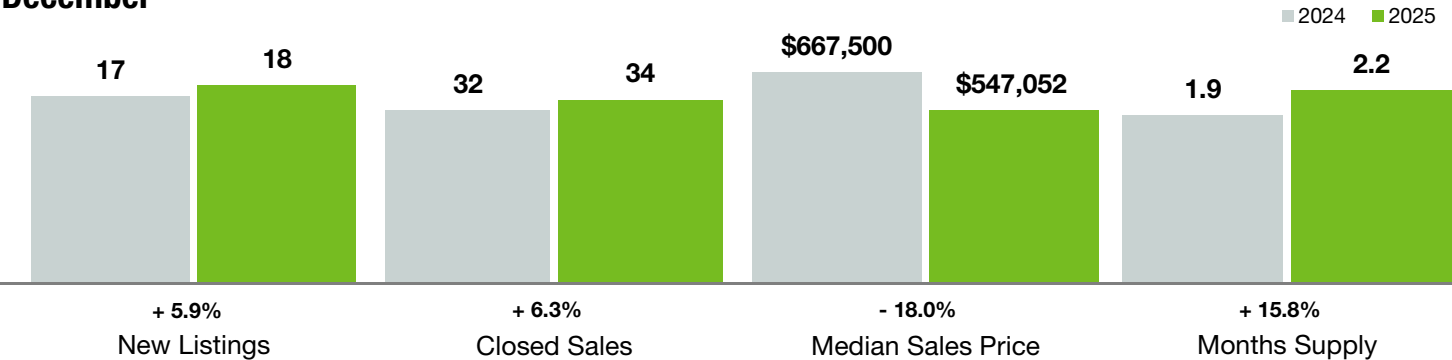
Mint Hill

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	17	18	+ 5.9%	454	513	+ 13.0%
Pending Sales	25	34	+ 36.0%	379	400	+ 5.5%
Closed Sales	32	34	+ 6.3%	393	378	- 3.8%
Median Sales Price*	\$667,500	\$547,052	- 18.0%	\$568,982	\$545,000	- 4.2%
Average Sales Price*	\$731,468	\$598,556	- 18.2%	\$583,455	\$569,720	- 2.4%
Percent of Original List Price Received*	99.0%	96.1%	- 2.9%	98.0%	96.6%	- 1.4%
List to Close	113	88	- 22.1%	85	91	+ 7.1%
Days on Market Until Sale	72	47	- 34.7%	36	49	+ 36.1%
Cumulative Days on Market Until Sale	78	55	- 29.5%	38	53	+ 39.5%
Average List Price	\$621,276	\$590,361	- 5.0%	\$604,945	\$627,989	+ 3.8%
Inventory of Homes for Sale	61	74	+ 21.3%	--	--	--
Months Supply of Inventory	1.9	2.2	+ 15.8%	--	--	--

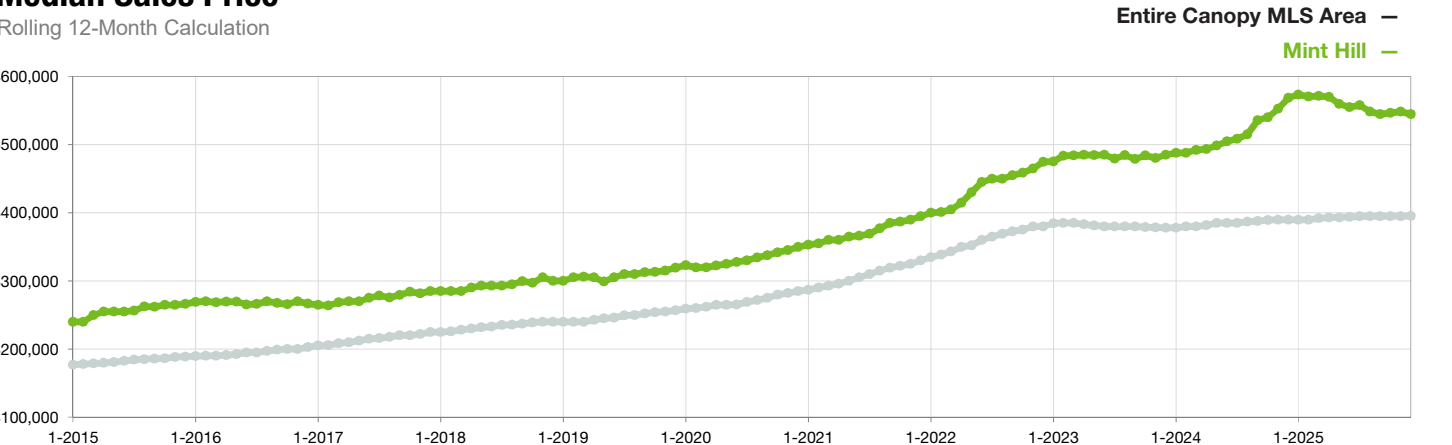
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December



Median Sales Price

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Local Market Update for December 2025

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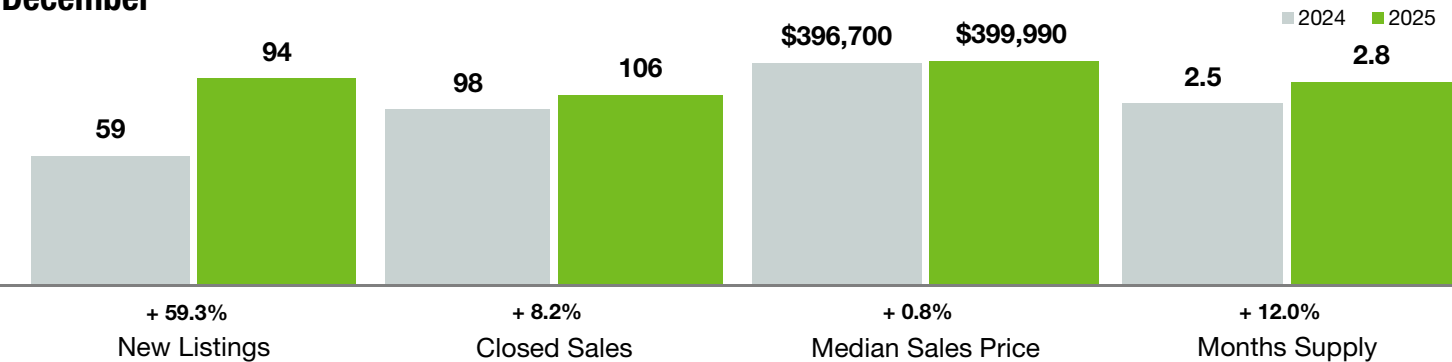
Monroe

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	59	94	+ 59.3%	1,456	1,576	+ 8.2%
Pending Sales	69	87	+ 26.1%	1,170	1,235	+ 5.6%
Closed Sales	98	106	+ 8.2%	1,182	1,232	+ 4.2%
Median Sales Price*	\$396,700	\$399,990	+ 0.8%	\$397,885	\$399,990	+ 0.5%
Average Sales Price*	\$413,685	\$445,719	+ 7.7%	\$418,972	\$426,496	+ 1.8%
Percent of Original List Price Received*	95.2%	94.2%	- 1.1%	96.8%	95.9%	- 0.9%
List to Close	101	113	+ 11.9%	92	105	+ 14.1%
Days on Market Until Sale	55	72	+ 30.9%	42	58	+ 38.1%
Cumulative Days on Market Until Sale	57	74	+ 29.8%	43	60	+ 39.5%
Average List Price	\$467,944	\$429,821	- 8.1%	\$438,131	\$461,064	+ 5.2%
Inventory of Homes for Sale	245	289	+ 18.0%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

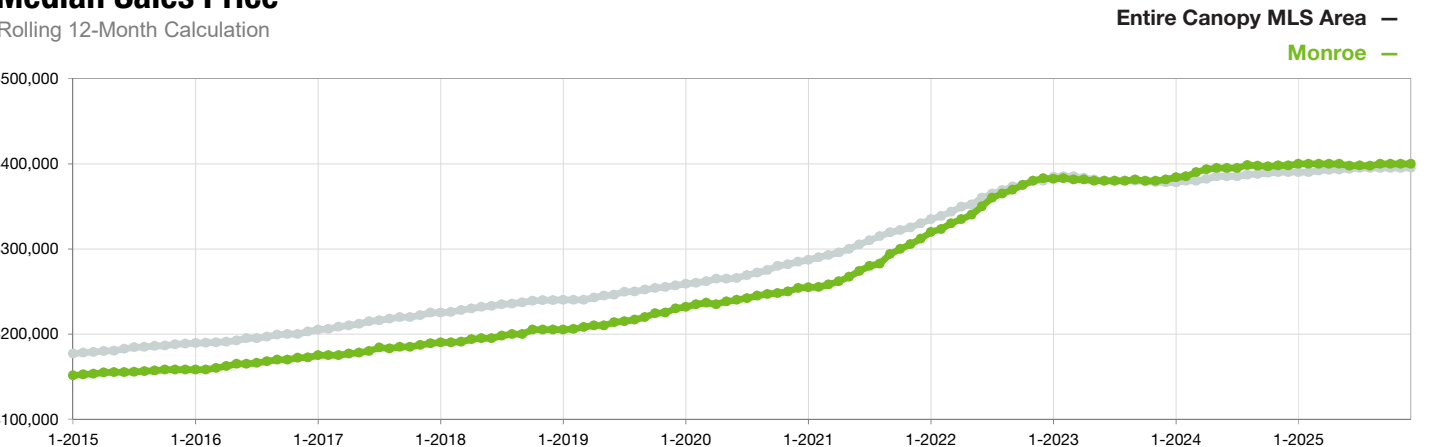
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December



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Local Market Update for December 2025

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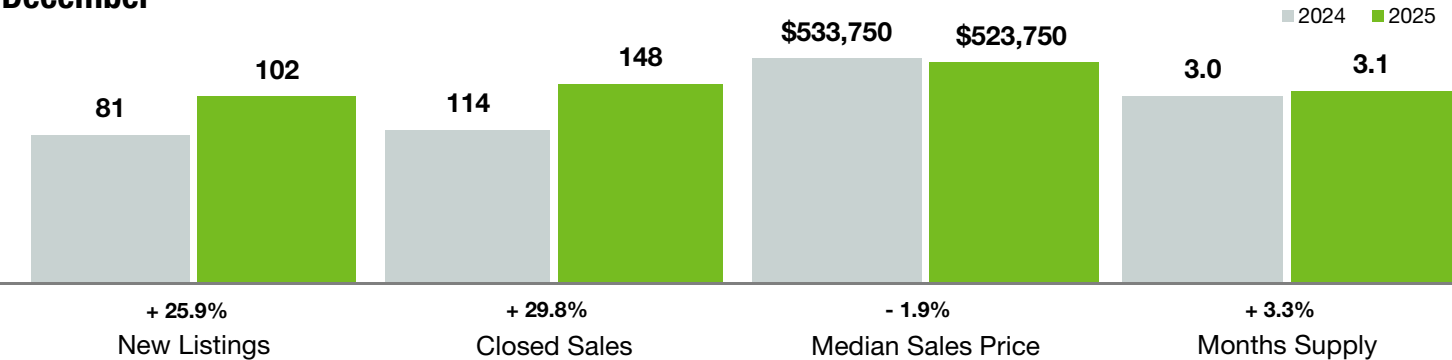
Mooreville

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	81	102	+ 25.9%	2,066	2,277	+ 10.2%
Pending Sales	76	100	+ 31.6%	1,504	1,612	+ 7.2%
Closed Sales	114	148	+ 29.8%	1,468	1,630	+ 11.0%
Median Sales Price*	\$533,750	\$523,750	- 1.9%	\$491,999	\$503,995	+ 2.4%
Average Sales Price*	\$697,864	\$659,993	- 5.4%	\$710,445	\$722,687	+ 1.7%
Percent of Original List Price Received*	94.9%	92.3%	- 2.7%	95.8%	94.7%	- 1.1%
List to Close	94	120	+ 27.7%	86	99	+ 15.1%
Days on Market Until Sale	50	72	+ 44.0%	42	56	+ 33.3%
Cumulative Days on Market Until Sale	56	92	+ 64.3%	47	64	+ 36.2%
Average List Price	\$659,444	\$594,713	- 9.8%	\$784,123	\$800,365	+ 2.1%
Inventory of Homes for Sale	378	416	+ 10.1%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

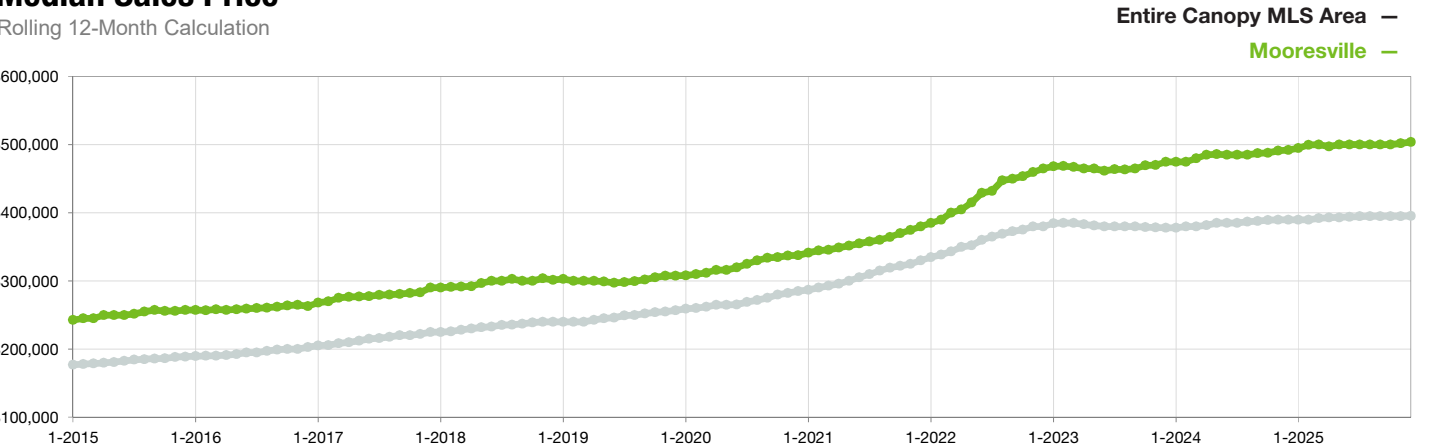
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December



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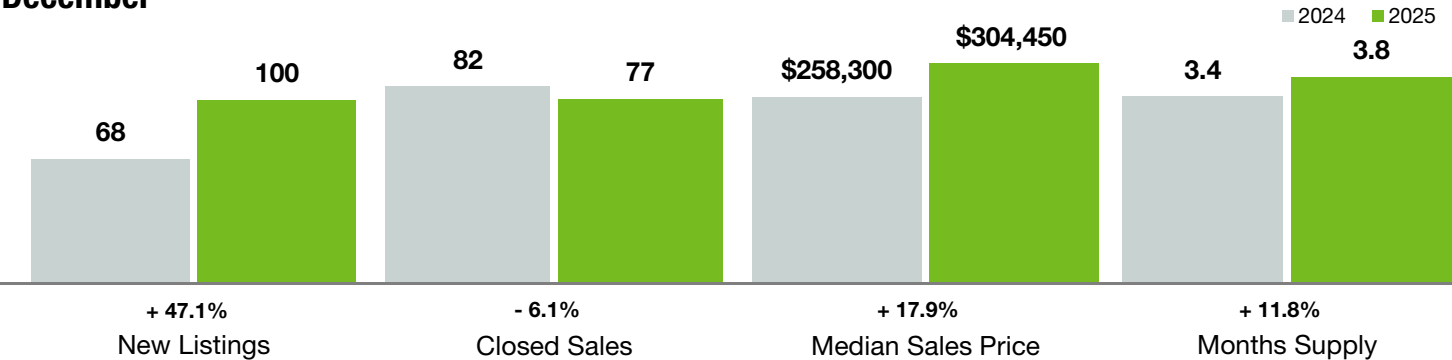
Salisbury

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	68	100	+ 47.1%	1,239	1,441	+ 16.3%
Pending Sales	54	64	+ 18.5%	897	1,011	+ 12.7%
Closed Sales	82	77	- 6.1%	888	980	+ 10.4%
Median Sales Price*	\$258,300	\$304,450	+ 17.9%	\$279,000	\$299,955	+ 7.5%
Average Sales Price*	\$327,023	\$347,170	+ 6.2%	\$316,493	\$329,528	+ 4.1%
Percent of Original List Price Received*	96.2%	93.1%	- 3.2%	95.0%	94.0%	- 1.1%
List to Close	91	106	+ 16.5%	90	99	+ 10.0%
Days on Market Until Sale	45	71	+ 57.8%	46	57	+ 23.9%
Cumulative Days on Market Until Sale	52	79	+ 51.9%	52	66	+ 26.9%
Average List Price	\$333,792	\$367,126	+ 10.0%	\$335,298	\$351,573	+ 4.9%
Inventory of Homes for Sale	257	320	+ 24.5%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.8%	--	--	--

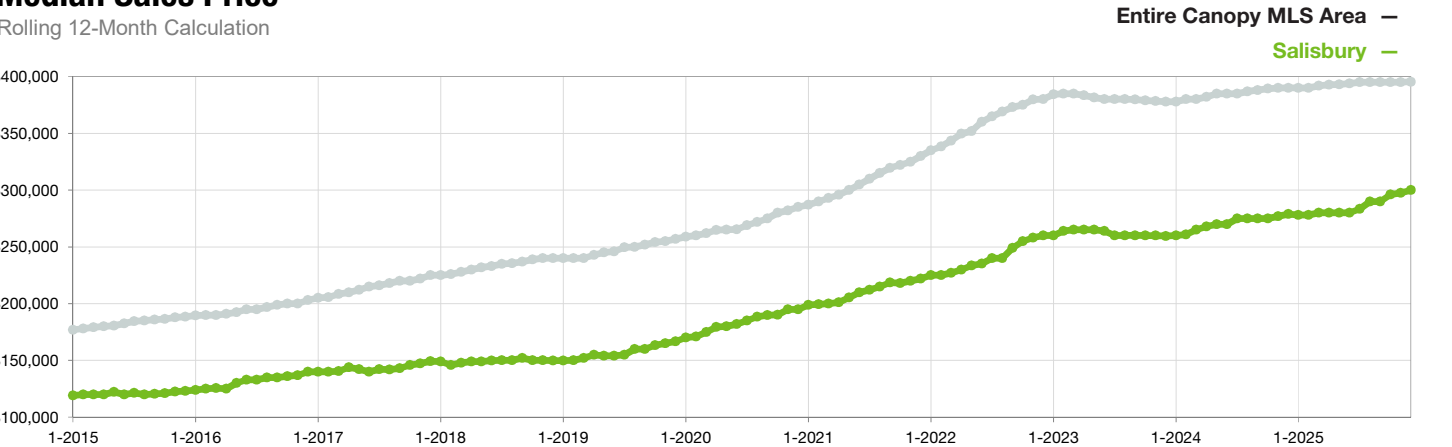
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December



Median Sales Price

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Local Market Update for December 2025

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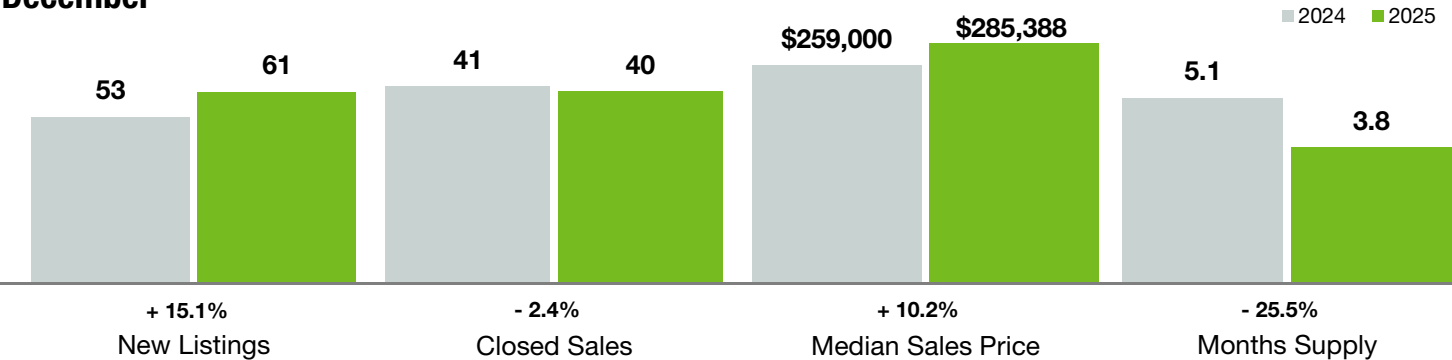
Shelby

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	53	61	+ 15.1%	882	831	- 5.8%
Pending Sales	32	33	+ 3.1%	557	588	+ 5.6%
Closed Sales	41	40	- 2.4%	559	576	+ 3.0%
Median Sales Price*	\$259,000	\$285,388	+ 10.2%	\$258,850	\$257,000	- 0.7%
Average Sales Price*	\$302,628	\$321,634	+ 6.3%	\$288,166	\$284,518	- 1.3%
Percent of Original List Price Received*	93.5%	94.1%	+ 0.6%	94.8%	93.1%	- 1.8%
List to Close	92	109	+ 18.5%	100	114	+ 14.0%
Days on Market Until Sale	52	66	+ 26.9%	55	71	+ 29.1%
Cumulative Days on Market Until Sale	60	82	+ 36.7%	70	88	+ 25.7%
Average List Price	\$245,524	\$279,402	+ 13.8%	\$292,762	\$302,982	+ 3.5%
Inventory of Homes for Sale	238	184	- 22.7%	--	--	--
Months Supply of Inventory	5.1	3.8	- 25.5%	--	--	--

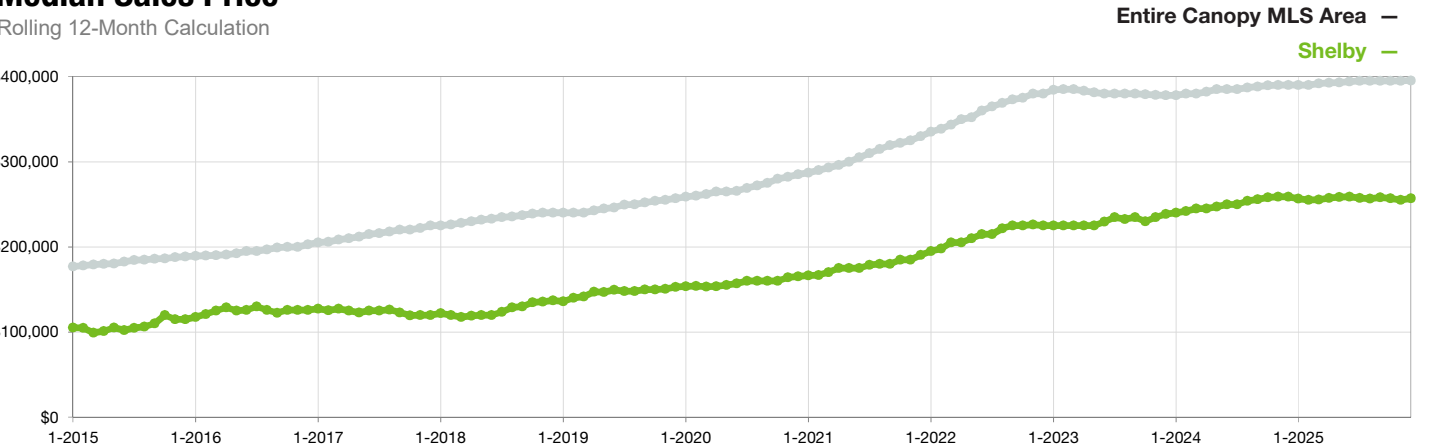
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December



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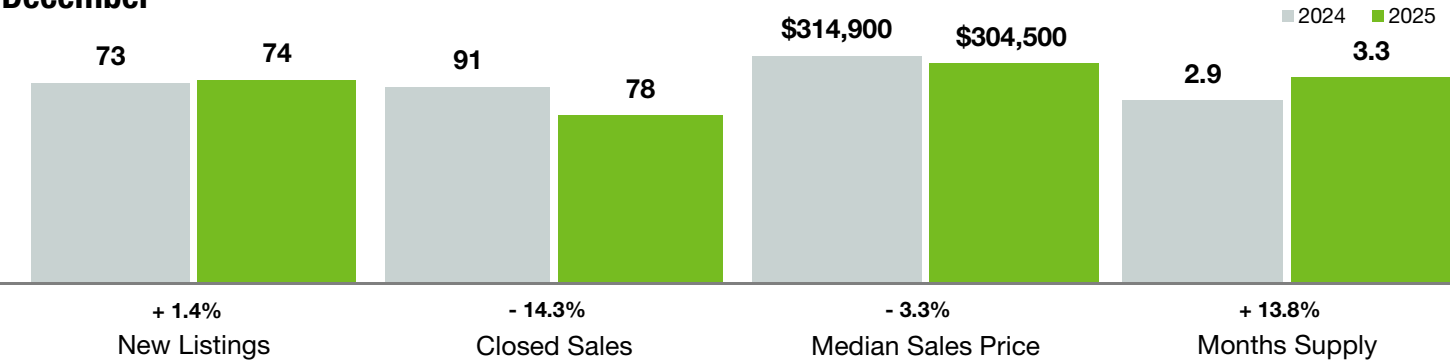
Statesville

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	73	74	+ 1.4%	1,588	1,476	- 7.1%
Pending Sales	60	61	+ 1.7%	1,209	1,101	- 8.9%
Closed Sales	91	78	- 14.3%	1,238	1,086	- 12.3%
Median Sales Price*	\$314,900	\$304,500	- 3.3%	\$305,000	\$310,000	+ 1.6%
Average Sales Price*	\$332,373	\$351,436	+ 5.7%	\$325,919	\$337,609	+ 3.6%
Percent of Original List Price Received*	94.8%	93.4%	- 1.5%	95.0%	94.5%	- 0.5%
List to Close	99	118	+ 19.2%	92	104	+ 13.0%
Days on Market Until Sale	55	73	+ 32.7%	48	60	+ 25.0%
Cumulative Days on Market Until Sale	61	74	+ 21.3%	53	69	+ 30.2%
Average List Price	\$330,249	\$352,100	+ 6.6%	\$345,910	\$375,694	+ 8.6%
Inventory of Homes for Sale	297	304	+ 2.4%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

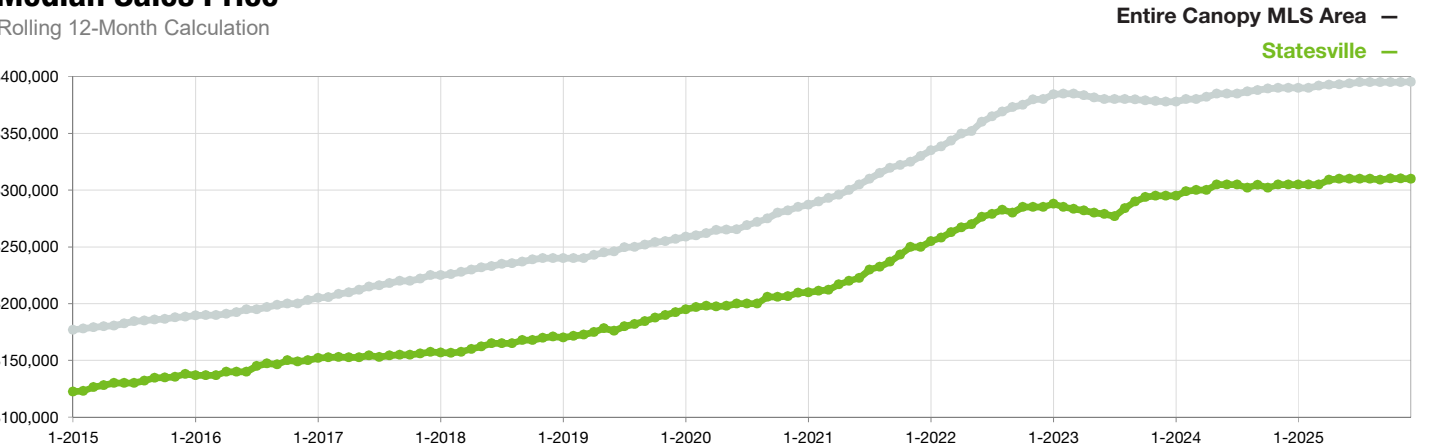
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December



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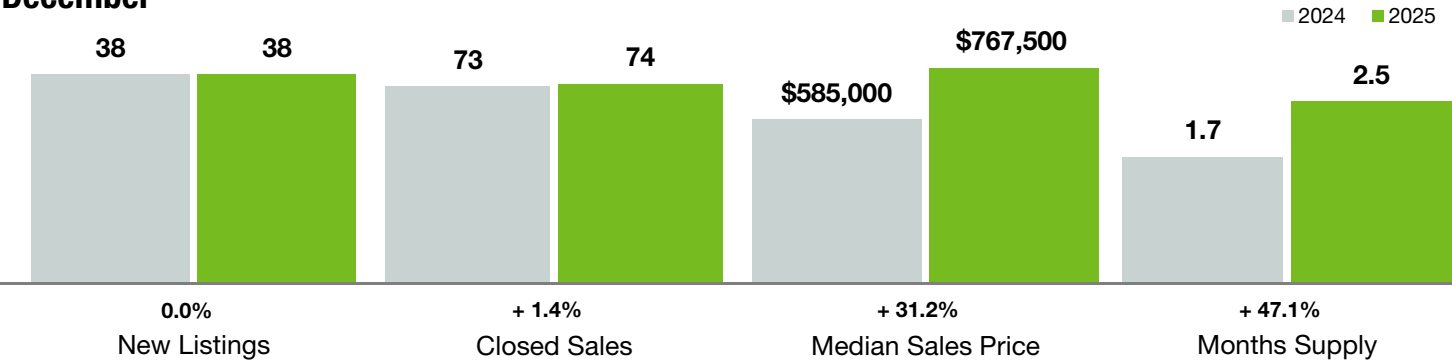
Waxhaw

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	38	38	0.0%	1,103	1,262	+ 14.4%
Pending Sales	52	30	- 42.3%	874	912	+ 4.3%
Closed Sales	73	74	+ 1.4%	856	953	+ 11.3%
Median Sales Price*	\$585,000	\$767,500	+ 31.2%	\$690,000	\$725,000	+ 5.1%
Average Sales Price*	\$761,642	\$862,721	+ 13.3%	\$804,958	\$857,836	+ 6.6%
Percent of Original List Price Received*	94.4%	95.0%	+ 0.6%	98.0%	96.4%	- 1.6%
List to Close	118	100	- 15.3%	83	95	+ 14.5%
Days on Market Until Sale	76	62	- 18.4%	43	55	+ 27.9%
Cumulative Days on Market Until Sale	62	68	+ 9.7%	33	55	+ 66.7%
Average List Price	\$669,311	\$621,974	- 7.1%	\$837,492	\$907,695	+ 8.4%
Inventory of Homes for Sale	127	191	+ 50.4%	--	--	--
Months Supply of Inventory	1.7	2.5	+ 47.1%	--	--	--

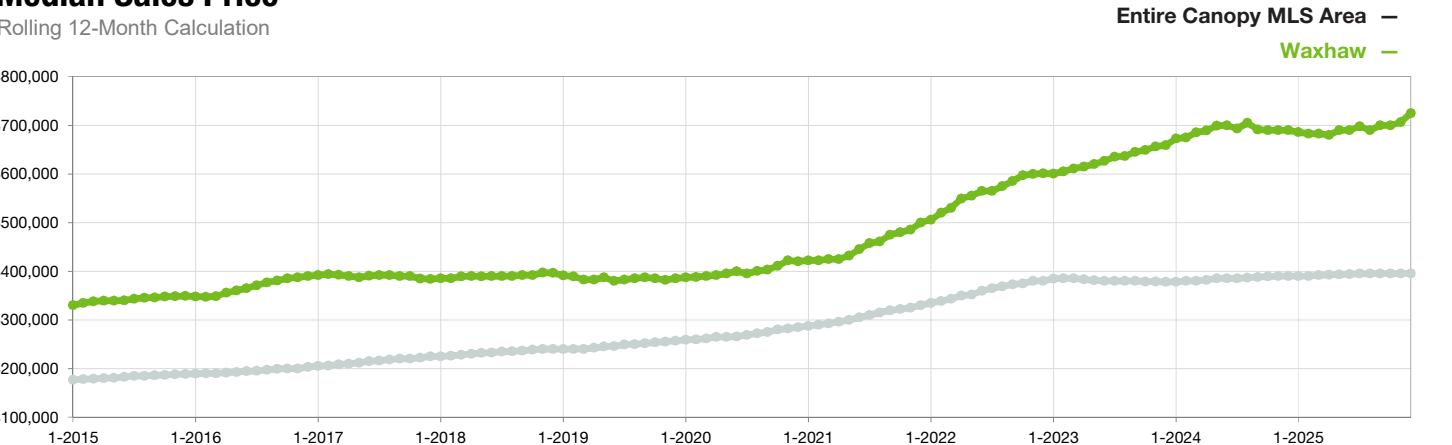
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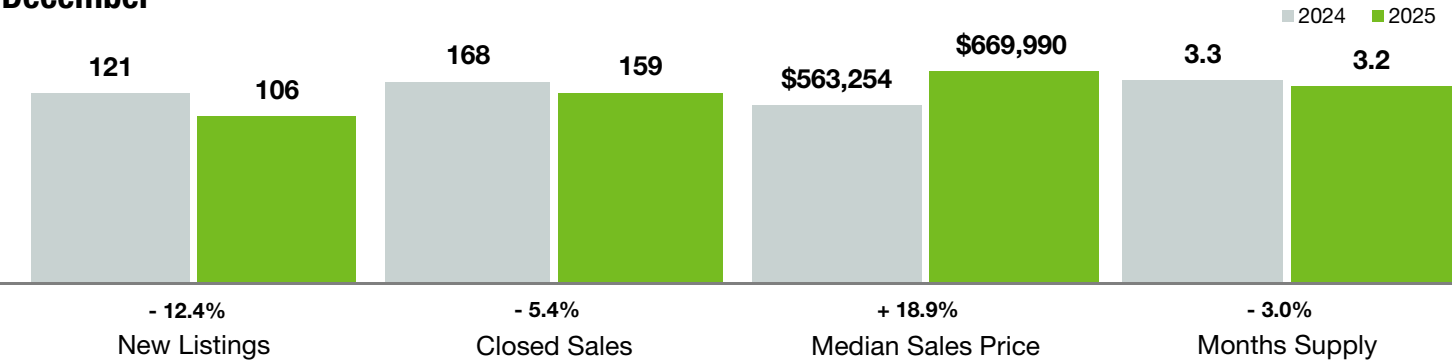
Lake Norman

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	121	106	- 12.4%	2,810	2,868	+ 2.1%
Pending Sales	100	84	- 16.0%	1,956	1,992	+ 1.8%
Closed Sales	168	159	- 5.4%	1,922	2,015	+ 4.8%
Median Sales Price*	\$563,254	\$669,990	+ 18.9%	\$564,879	\$589,000	+ 4.3%
Average Sales Price*	\$823,461	\$876,190	+ 6.4%	\$858,204	\$877,881	+ 2.3%
Percent of Original List Price Received*	94.7%	93.8%	- 1.0%	95.3%	94.3%	- 1.0%
List to Close	98	126	+ 28.6%	94	105	+ 11.7%
Days on Market Until Sale	50	66	+ 32.0%	47	59	+ 25.5%
Cumulative Days on Market Until Sale	62	89	+ 43.5%	52	73	+ 40.4%
Average List Price	\$963,390	\$896,967	- 6.9%	\$975,719	\$1,012,724	+ 3.8%
Inventory of Homes for Sale	533	527	- 1.1%	--	--	--
Months Supply of Inventory	3.3	3.2	- 3.0%	--	--	--

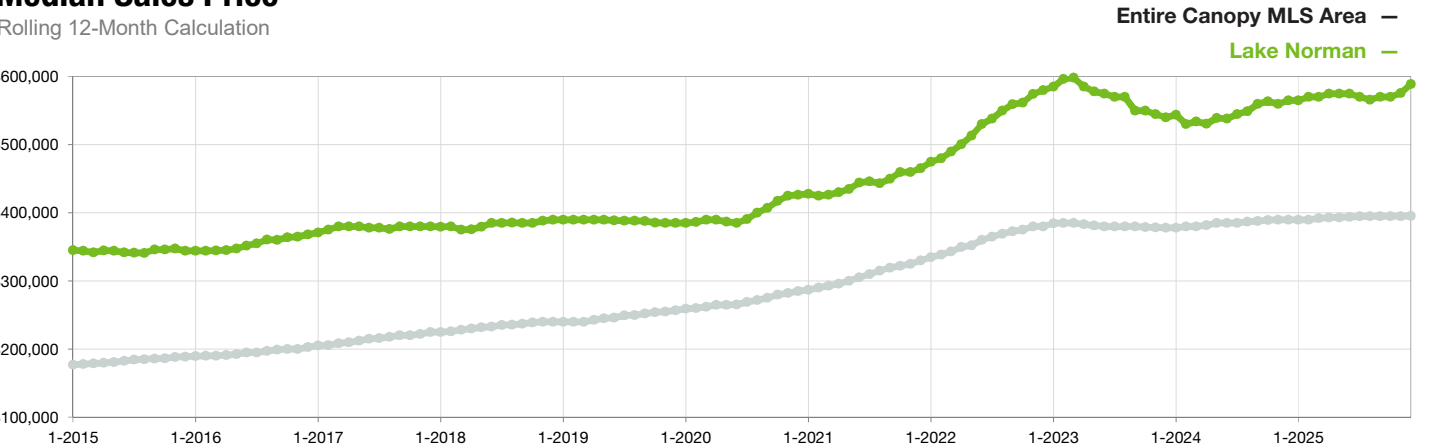
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December



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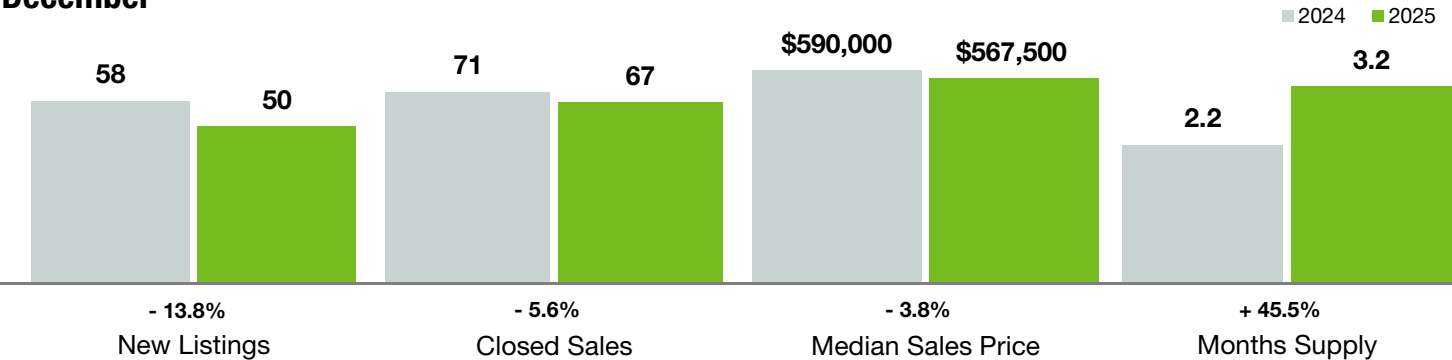
Lake Wylie

North Carolina and South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	58	50	- 13.8%	1,305	1,320	+ 1.1%
Pending Sales	58	54	- 6.9%	994	896	- 9.9%
Closed Sales	71	67	- 5.6%	991	910	- 8.2%
Median Sales Price*	\$590,000	\$567,500	- 3.8%	\$569,900	\$575,250	+ 0.9%
Average Sales Price*	\$734,279	\$685,105	- 6.7%	\$697,646	\$692,968	- 0.7%
Percent of Original List Price Received*	93.8%	95.5%	+ 1.8%	96.6%	95.7%	- 0.9%
List to Close	130	109	- 16.2%	93	101	+ 8.6%
Days on Market Until Sale	98	64	- 34.7%	47	61	+ 29.8%
Cumulative Days on Market Until Sale	81	71	- 12.3%	47	65	+ 38.3%
Average List Price	\$704,294	\$787,431	+ 11.8%	\$757,222	\$745,986	- 1.5%
Inventory of Homes for Sale	185	237	+ 28.1%	--	--	--
Months Supply of Inventory	2.2	3.2	+ 45.5%	--	--	--

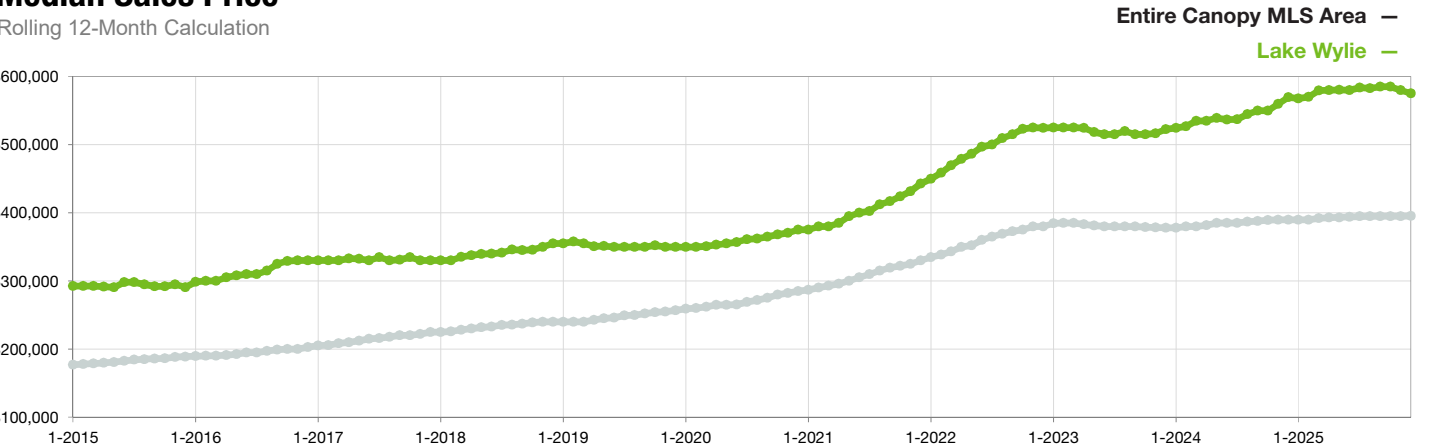
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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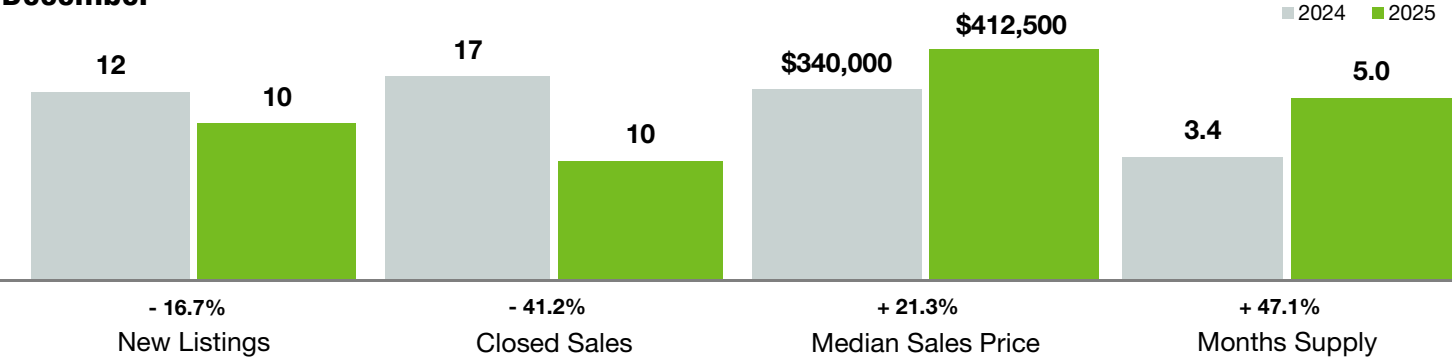
Uptown Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	12	10	- 16.7%	378	371	- 1.9%
Pending Sales	10	8	- 20.0%	243	205	- 15.6%
Closed Sales	17	10	- 41.2%	246	205	- 16.7%
Median Sales Price*	\$340,000	\$412,500	+ 21.3%	\$379,900	\$422,500	+ 11.2%
Average Sales Price*	\$395,023	\$562,290	+ 42.3%	\$459,813	\$520,937	+ 13.3%
Percent of Original List Price Received*	94.6%	93.9%	- 0.7%	96.3%	95.5%	- 0.8%
List to Close	107	82	- 23.4%	76	92	+ 21.1%
Days on Market Until Sale	67	51	- 23.9%	40	54	+ 35.0%
Cumulative Days on Market Until Sale	73	120	+ 64.4%	49	74	+ 51.0%
Average List Price	\$372,533	\$518,769	+ 39.3%	\$472,596	\$524,551	+ 11.0%
Inventory of Homes for Sale	69	86	+ 24.6%	--	--	--
Months Supply of Inventory	3.4	5.0	+ 47.1%	--	--	--

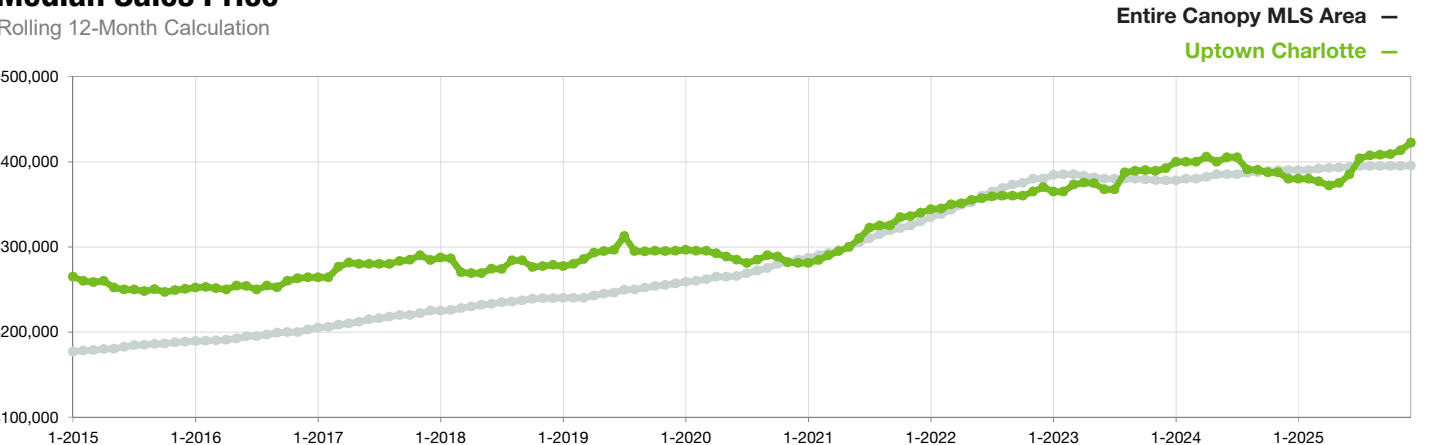
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December



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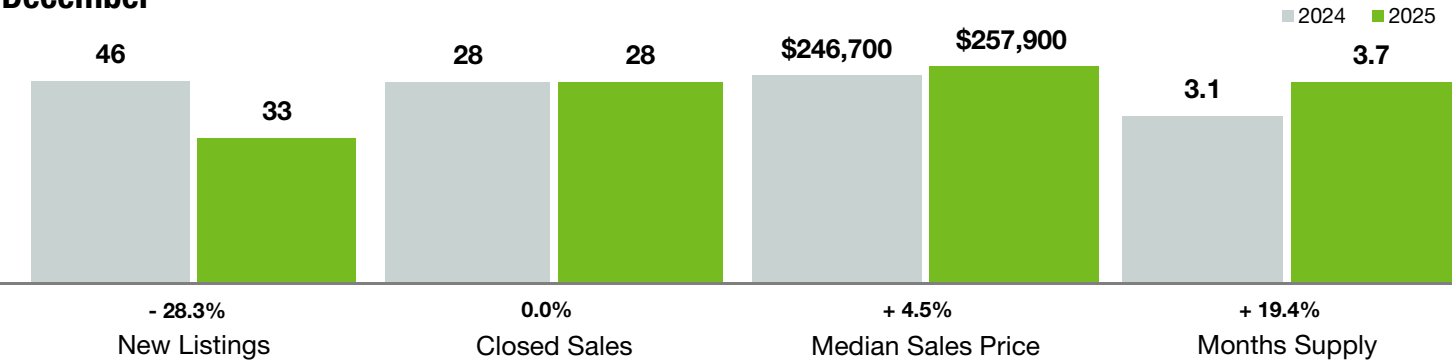
Chester County

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	46	33	- 28.3%	614	675	+ 9.9%
Pending Sales	22	30	+ 36.4%	374	411	+ 9.9%
Closed Sales	28	28	0.0%	369	383	+ 3.8%
Median Sales Price*	\$246,700	\$257,900	+ 4.5%	\$284,999	\$285,000	+ 0.0%
Average Sales Price*	\$235,304	\$243,887	+ 3.6%	\$266,301	\$275,868	+ 3.6%
Percent of Original List Price Received*	92.8%	89.2%	- 3.9%	94.2%	93.0%	- 1.3%
List to Close	116	108	- 6.9%	97	91	- 6.2%
Days on Market Until Sale	68	58	- 14.7%	47	47	0.0%
Cumulative Days on Market Until Sale	85	106	+ 24.7%	62	70	+ 12.9%
Average List Price	\$293,783	\$274,031	- 6.7%	\$291,938	\$292,662	+ 0.2%
Inventory of Homes for Sale	96	127	+ 32.3%	--	--	--
Months Supply of Inventory	3.1	3.7	+ 19.4%	--	--	--

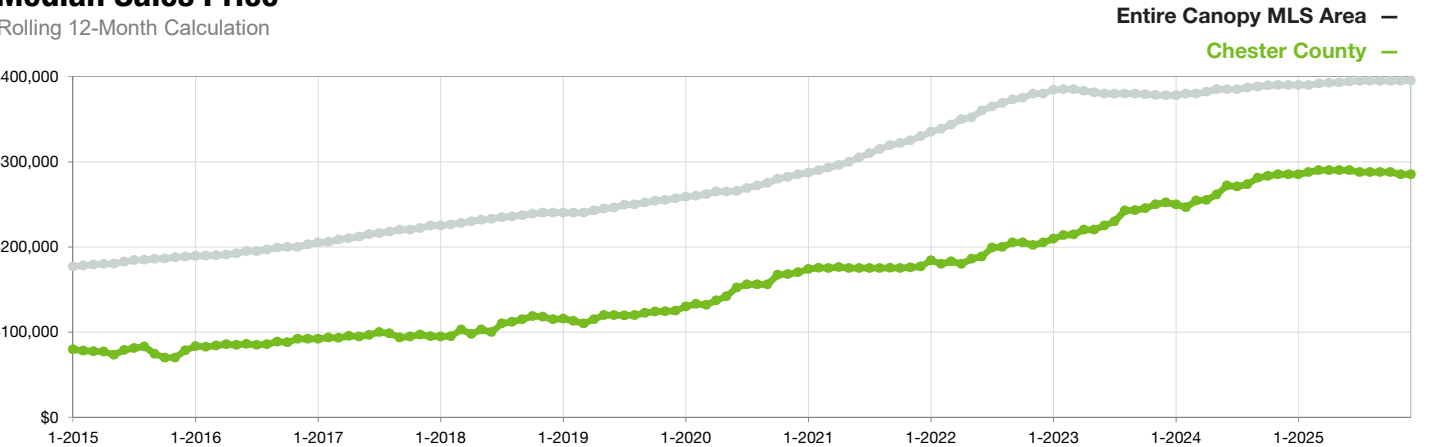
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December



Median Sales Price

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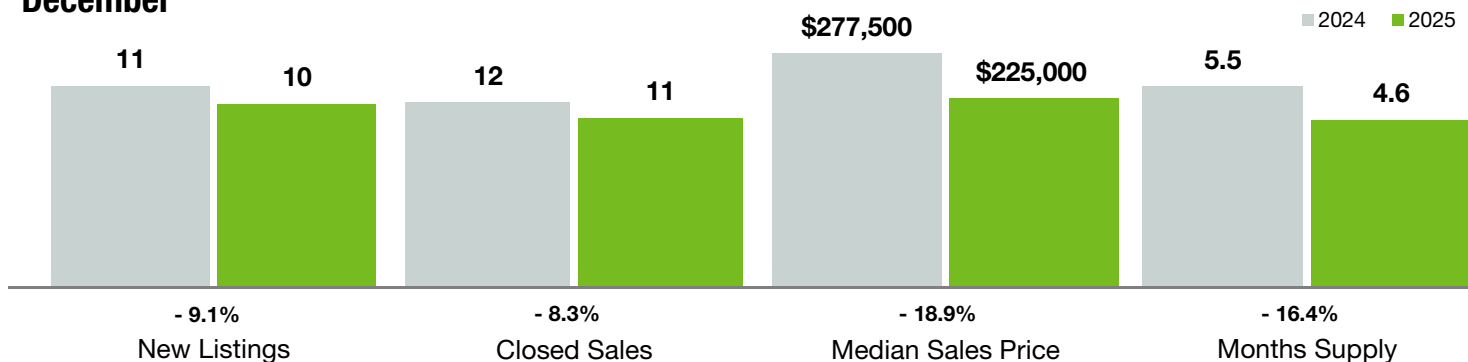
Chesterfield County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	11	10	- 9.1%	171	252	+ 47.4%
Pending Sales	3	12	+ 300.0%	119	174	+ 46.2%
Closed Sales	12	11	- 8.3%	119	153	+ 28.6%
Median Sales Price*	\$277,500	\$225,000	- 18.9%	\$250,000	\$252,000	+ 0.8%
Average Sales Price*	\$266,646	\$236,198	- 11.4%	\$262,506	\$253,141	- 3.6%
Percent of Original List Price Received*	91.0%	94.4%	+ 3.7%	94.5%	94.9%	+ 0.4%
List to Close	152	116	- 23.7%	139	123	- 11.5%
Days on Market Until Sale	99	68	- 31.3%	91	72	- 20.9%
Cumulative Days on Market Until Sale	104	68	- 34.6%	97	86	- 11.3%
Average List Price	\$302,400	\$301,914	- 0.2%	\$296,563	\$288,875	- 2.6%
Inventory of Homes for Sale	55	67	+ 21.8%	--	--	--
Months Supply of Inventory	5.5	4.6	- 16.4%	--	--	--

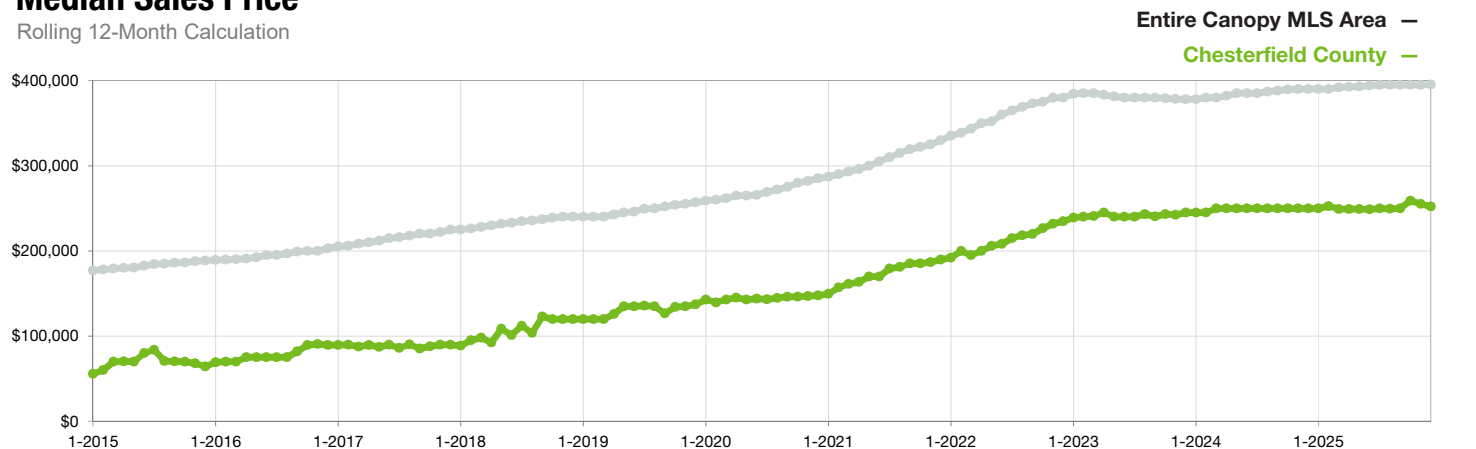
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December



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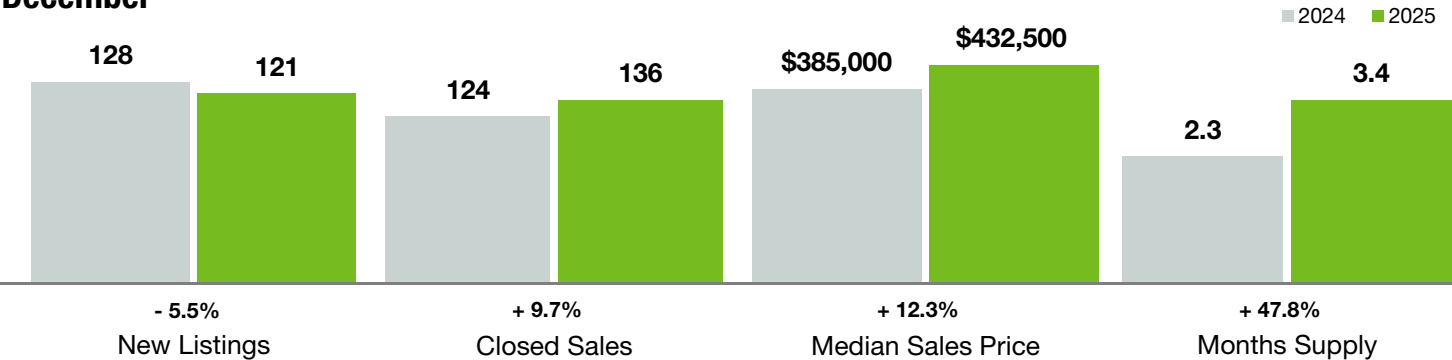
Lancaster County

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	128	121	- 5.5%	2,048	2,383	+ 16.4%
Pending Sales	89	97	+ 9.0%	1,648	1,648	0.0%
Closed Sales	124	136	+ 9.7%	1,596	1,672	+ 4.8%
Median Sales Price*	\$385,000	\$432,500	+ 12.3%	\$421,000	\$445,000	+ 5.7%
Average Sales Price*	\$446,156	\$451,017	+ 1.1%	\$453,500	\$471,081	+ 3.9%
Percent of Original List Price Received*	94.8%	95.1%	+ 0.3%	97.2%	96.0%	- 1.2%
List to Close	93	108	+ 16.1%	86	103	+ 19.8%
Days on Market Until Sale	49	63	+ 28.6%	40	54	+ 35.0%
Cumulative Days on Market Until Sale	54	69	+ 27.8%	42	59	+ 40.5%
Average List Price	\$461,982	\$443,404	- 4.0%	\$468,350	\$484,065	+ 3.4%
Inventory of Homes for Sale	320	464	+ 45.0%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 47.8%	--	--	--

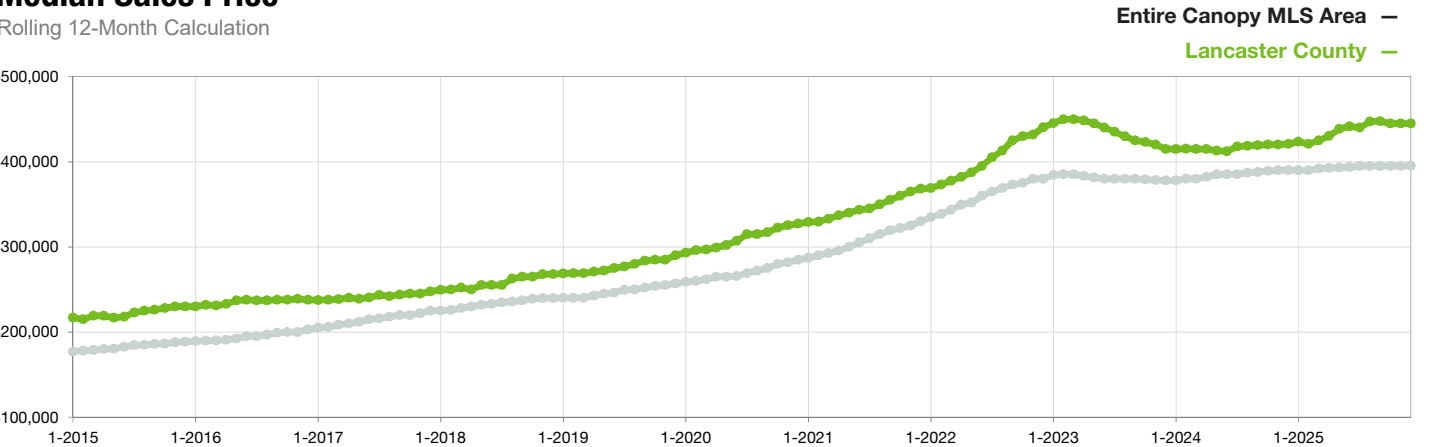
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2025

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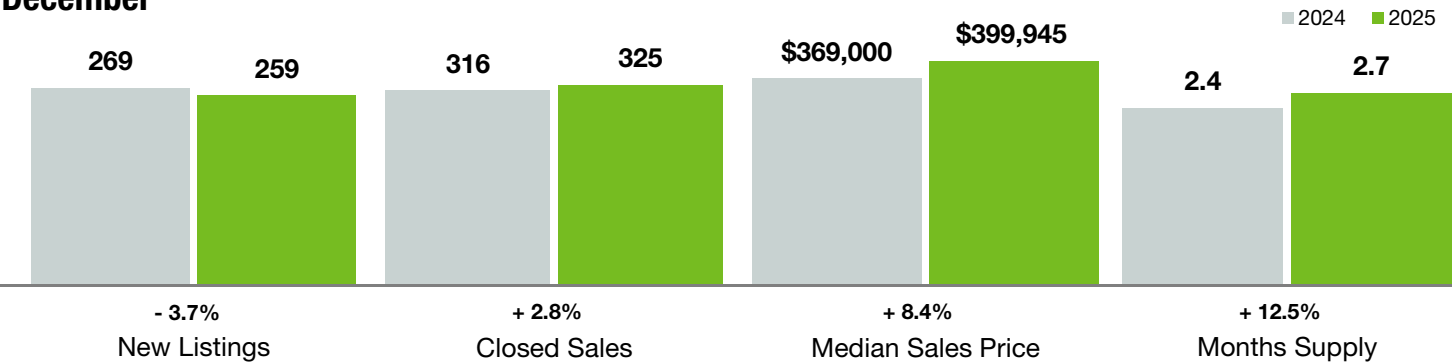
York County

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	269	259	- 3.7%	5,370	5,904	+ 9.9%
Pending Sales	240	236	- 1.7%	4,128	4,395	+ 6.5%
Closed Sales	316	325	+ 2.8%	4,095	4,416	+ 7.8%
Median Sales Price*	\$369,000	\$399,945	+ 8.4%	\$394,459	\$410,000	+ 3.9%
Average Sales Price*	\$437,647	\$462,001	+ 5.6%	\$463,502	\$480,835	+ 3.7%
Percent of Original List Price Received*	95.5%	94.3%	- 1.3%	96.7%	95.6%	- 1.1%
List to Close	89	101	+ 13.5%	83	95	+ 14.5%
Days on Market Until Sale	46	54	+ 17.4%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	55	69	+ 25.5%	41	59	+ 43.9%
Average List Price	\$414,808	\$461,625	+ 11.3%	\$480,136	\$494,867	+ 3.1%
Inventory of Homes for Sale	842	973	+ 15.6%	--	--	--
Months Supply of Inventory	2.4	2.7	+ 12.5%	--	--	--

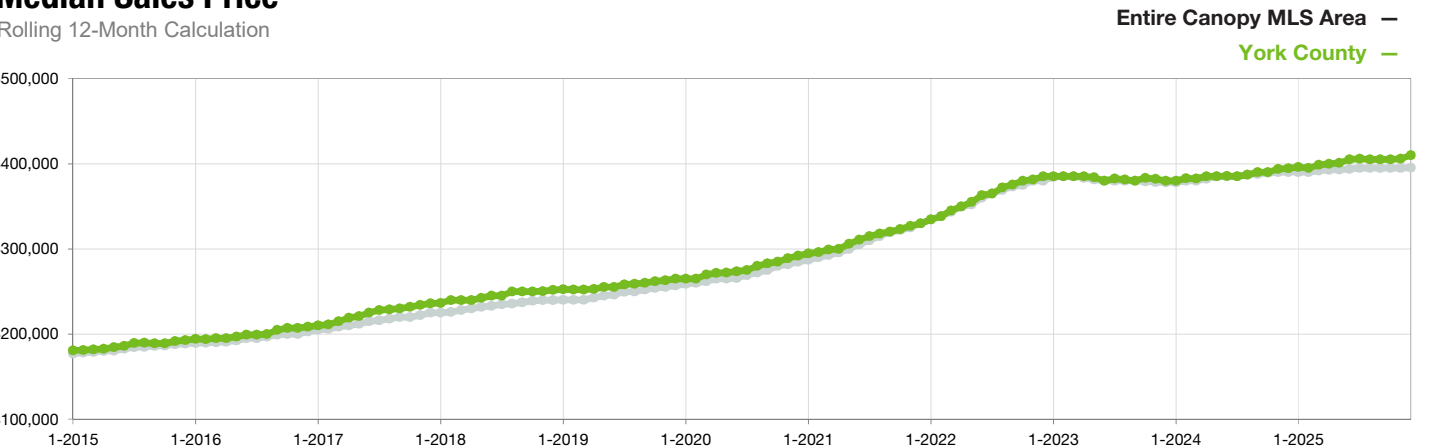
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December



Median Sales Price

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Local Market Update for December 2025

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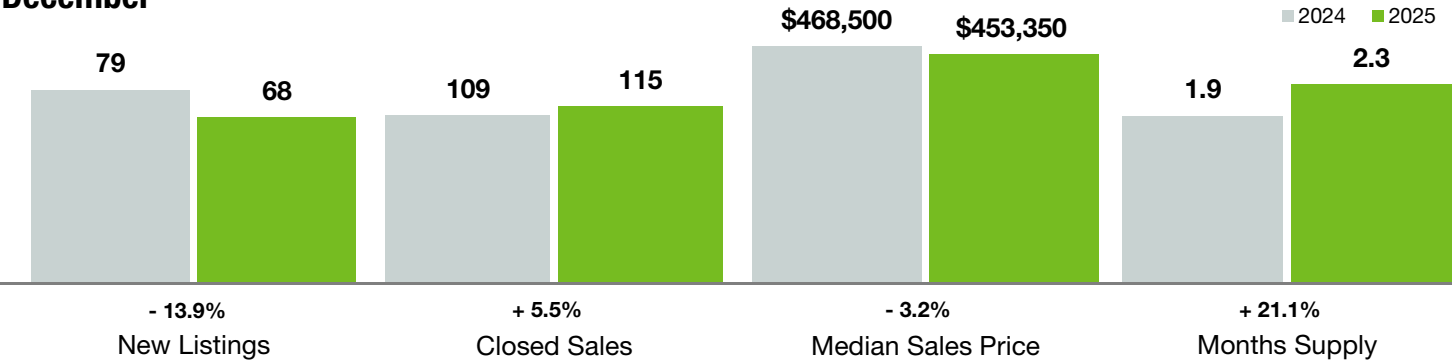
Fort Mill

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	79	68	- 13.9%	1,773	2,112	+ 19.1%
Pending Sales	81	79	- 2.5%	1,395	1,582	+ 13.4%
Closed Sales	109	115	+ 5.5%	1,368	1,599	+ 16.9%
Median Sales Price*	\$468,500	\$453,350	- 3.2%	\$490,000	\$515,000	+ 5.1%
Average Sales Price*	\$524,113	\$530,502	+ 1.2%	\$559,136	\$582,674	+ 4.2%
Percent of Original List Price Received*	96.7%	94.5%	- 2.3%	97.6%	96.4%	- 1.2%
List to Close	79	94	+ 19.0%	77	88	+ 14.3%
Days on Market Until Sale	39	55	+ 41.0%	32	45	+ 40.6%
Cumulative Days on Market Until Sale	49	66	+ 34.7%	34	50	+ 47.1%
Average List Price	\$546,540	\$567,356	+ 3.8%	\$571,846	\$589,204	+ 3.0%
Inventory of Homes for Sale	224	302	+ 34.8%	--	--	--
Months Supply of Inventory	1.9	2.3	+ 21.1%	--	--	--

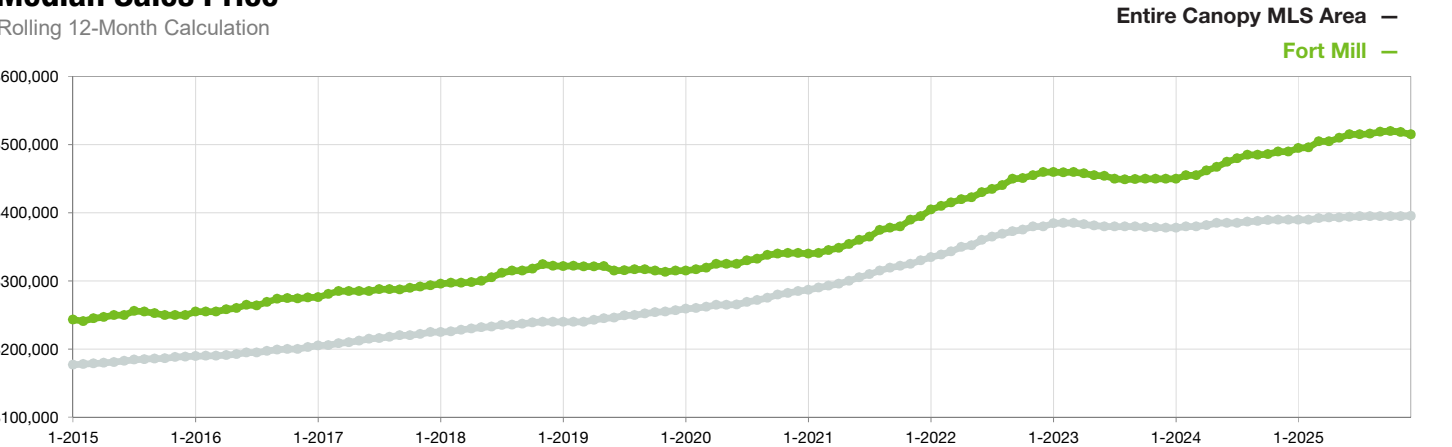
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2025

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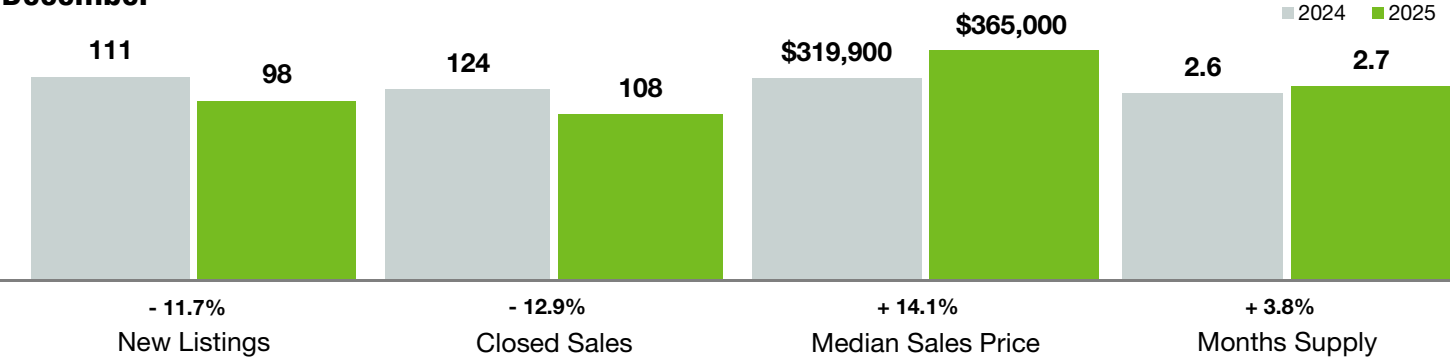
Rock Hill

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	111	98	- 11.7%	1,867	2,026	+ 8.5%
Pending Sales	74	78	+ 5.4%	1,427	1,467	+ 2.8%
Closed Sales	124	108	- 12.9%	1,440	1,459	+ 1.3%
Median Sales Price*	\$319,900	\$365,000	+ 14.1%	\$340,000	\$335,000	- 1.5%
Average Sales Price*	\$345,661	\$404,983	+ 17.2%	\$376,371	\$381,823	+ 1.4%
Percent of Original List Price Received*	95.6%	94.5%	- 1.2%	96.8%	95.3%	- 1.5%
List to Close	85	99	+ 16.5%	79	89	+ 12.7%
Days on Market Until Sale	41	52	+ 26.8%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	49	72	+ 46.9%	37	57	+ 54.1%
Average List Price	\$357,441	\$395,230	+ 10.6%	\$387,191	\$405,603	+ 4.8%
Inventory of Homes for Sale	307	327	+ 6.5%	--	--	--
Months Supply of Inventory	2.6	2.7	+ 3.8%	--	--	--

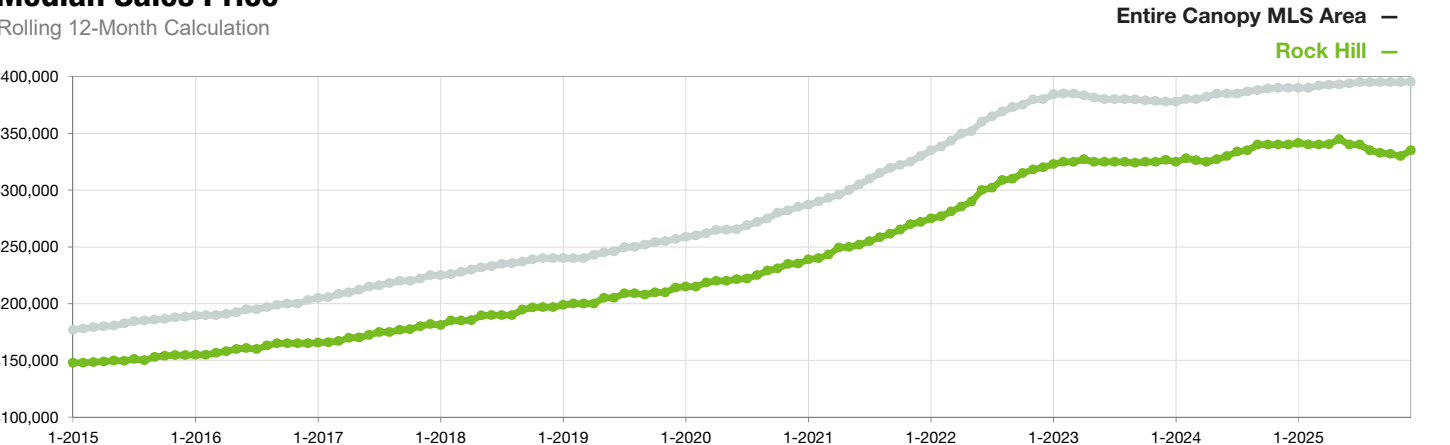
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December



Median Sales Price

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Local Market Update for December 2025

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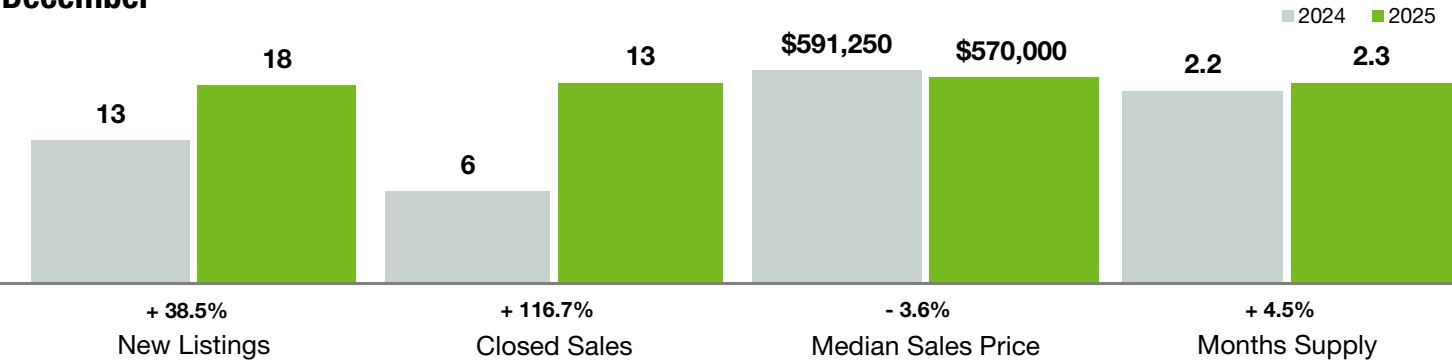
Tega Cay

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	13	18	+ 38.5%	286	294	+ 2.8%
Pending Sales	11	8	- 27.3%	222	229	+ 3.2%
Closed Sales	6	13	+ 116.7%	214	235	+ 9.8%
Median Sales Price*	\$591,250	\$570,000	- 3.6%	\$495,000	\$584,990	+ 18.2%
Average Sales Price*	\$645,833	\$582,173	- 9.9%	\$573,834	\$647,776	+ 12.9%
Percent of Original List Price Received*	98.4%	96.6%	- 1.8%	97.1%	95.3%	- 1.9%
List to Close	70	91	+ 30.0%	71	108	+ 52.1%
Days on Market Until Sale	27	40	+ 48.1%	32	65	+ 103.1%
Cumulative Days on Market Until Sale	28	40	+ 42.9%	33	59	+ 78.8%
Average List Price	\$554,222	\$667,247	+ 20.4%	\$630,153	\$656,774	+ 4.2%
Inventory of Homes for Sale	41	44	+ 7.3%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

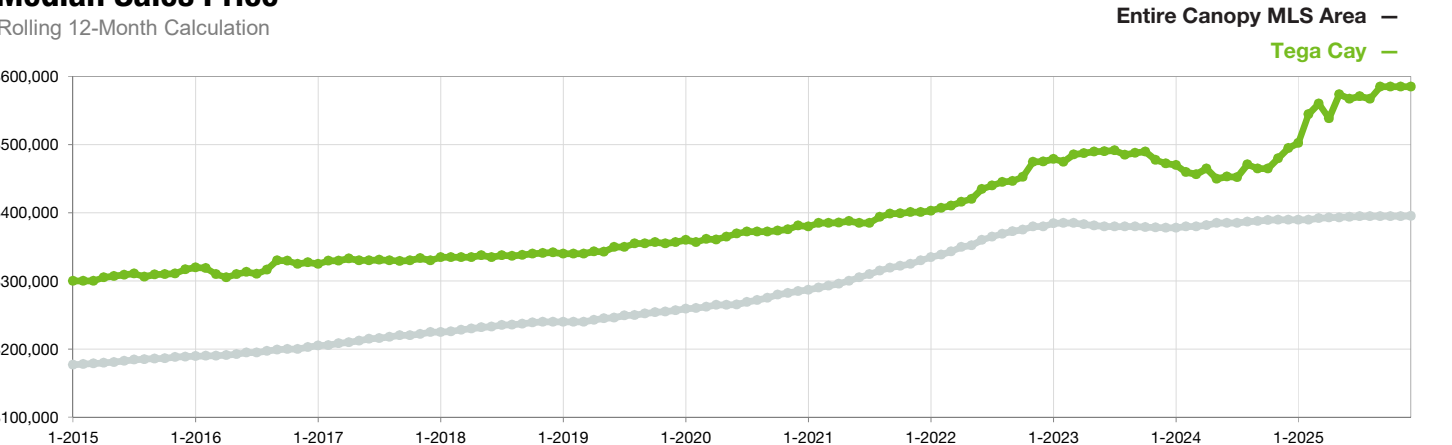
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December



Median Sales Price

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Local Market Update for December 2025

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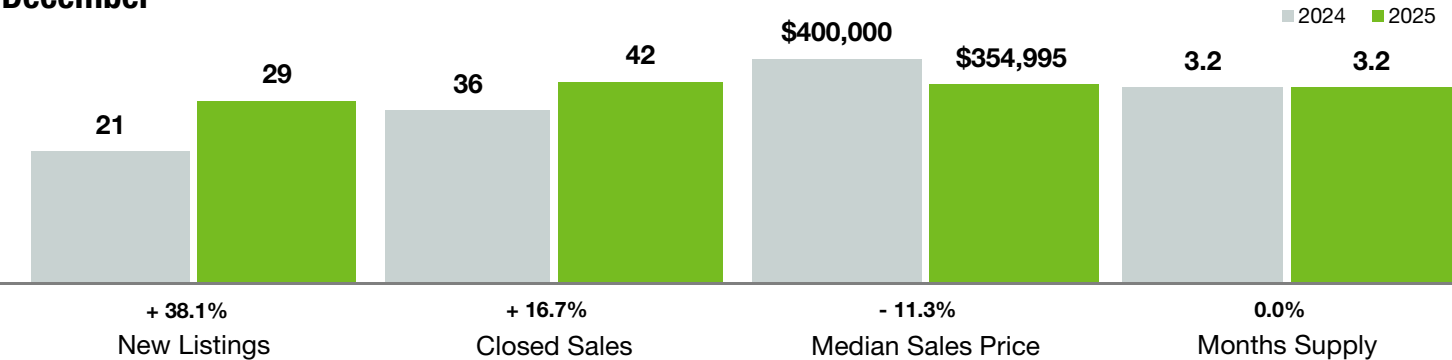
Town of Clover

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	21	29	+ 38.1%	606	768	+ 26.7%
Pending Sales	35	25	- 28.6%	434	540	+ 24.4%
Closed Sales	36	42	+ 16.7%	420	549	+ 30.7%
Median Sales Price*	\$400,000	\$354,995	- 11.3%	\$417,000	\$415,000	- 0.5%
Average Sales Price*	\$446,797	\$453,662	+ 1.5%	\$487,757	\$507,244	+ 4.0%
Percent of Original List Price Received*	94.2%	94.0%	- 0.2%	96.7%	95.8%	- 0.9%
List to Close	102	119	+ 16.7%	85	102	+ 20.0%
Days on Market Until Sale	55	66	+ 20.0%	40	57	+ 42.5%
Cumulative Days on Market Until Sale	59	75	+ 27.1%	48	69	+ 43.8%
Average List Price	\$448,868	\$392,196	- 12.6%	\$518,895	\$507,159	- 2.3%
Inventory of Homes for Sale	114	142	+ 24.6%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

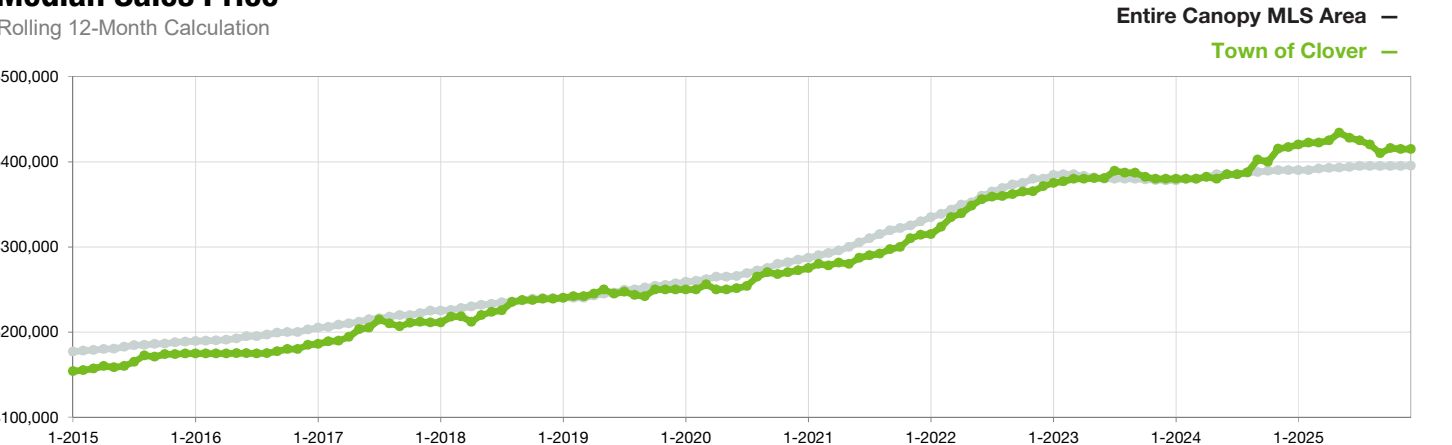
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December



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Local Market Update for December 2025

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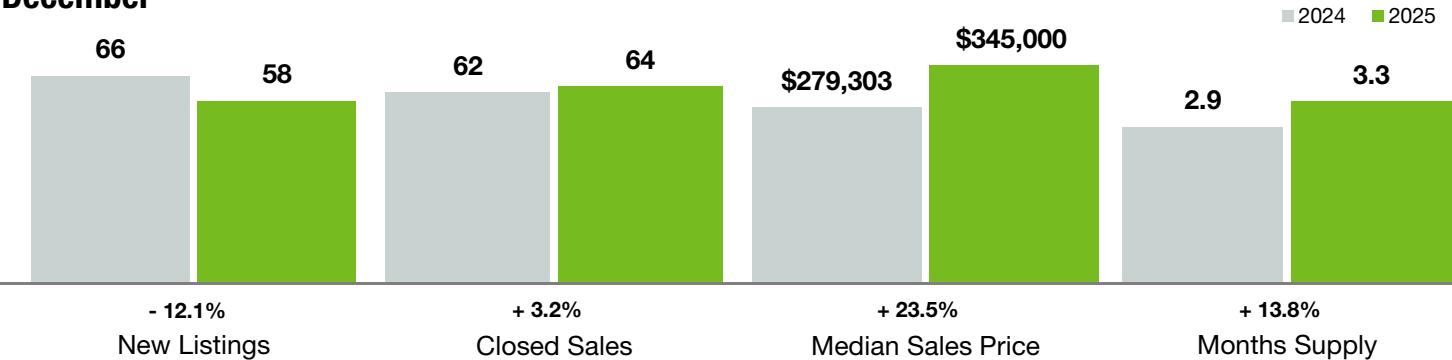
Town of Lancaster

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	66	58	- 12.1%	1,000	1,161	+ 16.1%
Pending Sales	36	41	+ 13.9%	783	818	+ 4.5%
Closed Sales	62	64	+ 3.2%	765	816	+ 6.7%
Median Sales Price*	\$279,303	\$345,000	+ 23.5%	\$320,500	\$350,000	+ 9.2%
Average Sales Price*	\$390,237	\$400,567	+ 2.6%	\$369,336	\$396,105	+ 7.2%
Percent of Original List Price Received*	93.5%	95.5%	+ 2.1%	96.6%	95.5%	- 1.1%
List to Close	103	109	+ 5.8%	91	105	+ 15.4%
Days on Market Until Sale	51	56	+ 9.8%	44	56	+ 27.3%
Cumulative Days on Market Until Sale	58	66	+ 13.8%	47	63	+ 34.0%
Average List Price	\$388,765	\$368,031	- 5.3%	\$386,496	\$416,352	+ 7.7%
Inventory of Homes for Sale	188	228	+ 21.3%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

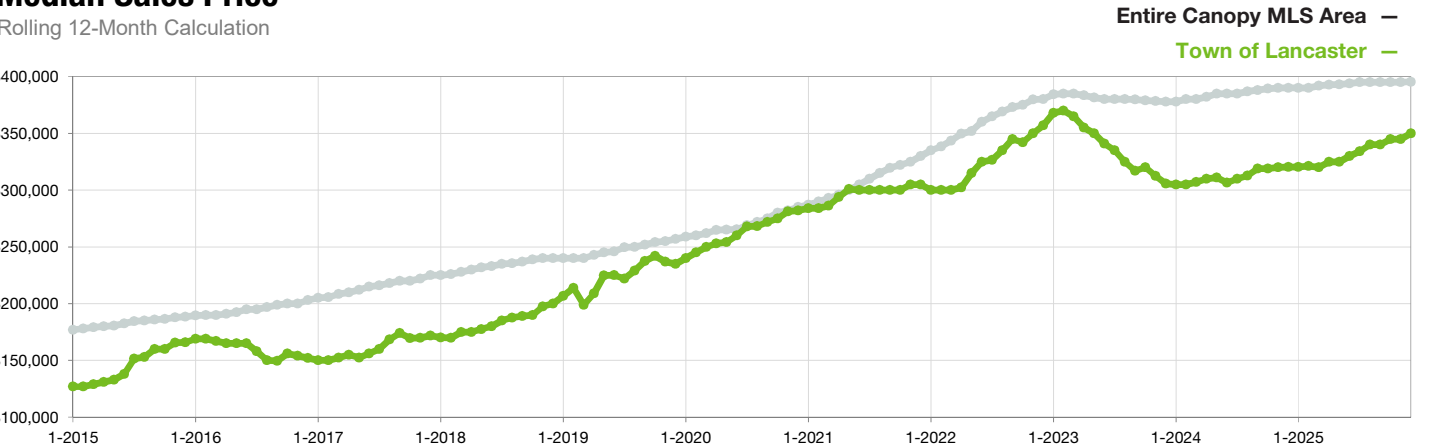
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December



Median Sales Price

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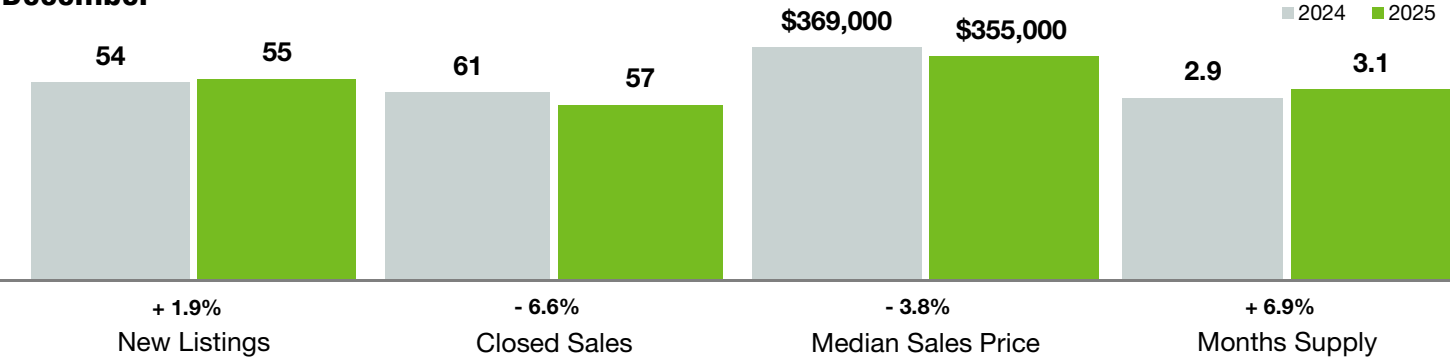
Town of York

South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	54	55	+ 1.9%	906	993	+ 9.6%
Pending Sales	47	55	+ 17.0%	682	757	+ 11.0%
Closed Sales	61	57	- 6.6%	656	757	+ 15.4%
Median Sales Price*	\$369,000	\$355,000	- 3.8%	\$358,500	\$359,485	+ 0.3%
Average Sales Price*	\$481,154	\$386,827	- 19.6%	\$414,584	\$411,332	- 0.8%
Percent of Original List Price Received*	95.0%	94.4%	- 0.6%	95.7%	95.7%	0.0%
List to Close	95	108	+ 13.7%	98	105	+ 7.1%
Days on Market Until Sale	52	56	+ 7.7%	53	59	+ 11.3%
Cumulative Days on Market Until Sale	67	66	- 1.5%	56	65	+ 16.1%
Average List Price	\$376,523	\$402,733	+ 7.0%	\$441,831	\$448,762	+ 1.6%
Inventory of Homes for Sale	167	194	+ 16.2%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--

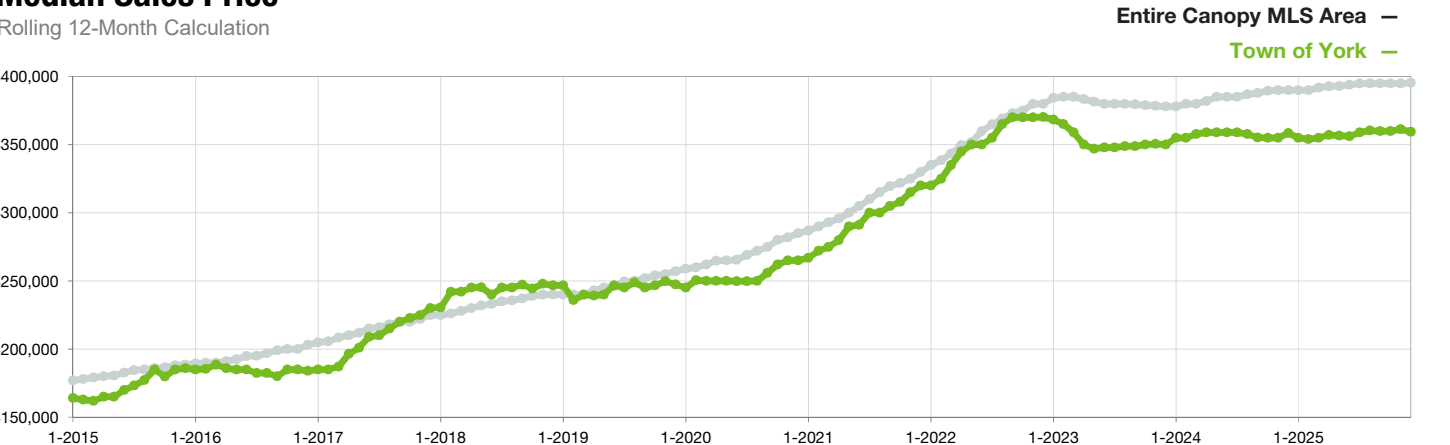
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December



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Rolling 12-Month Calculation



Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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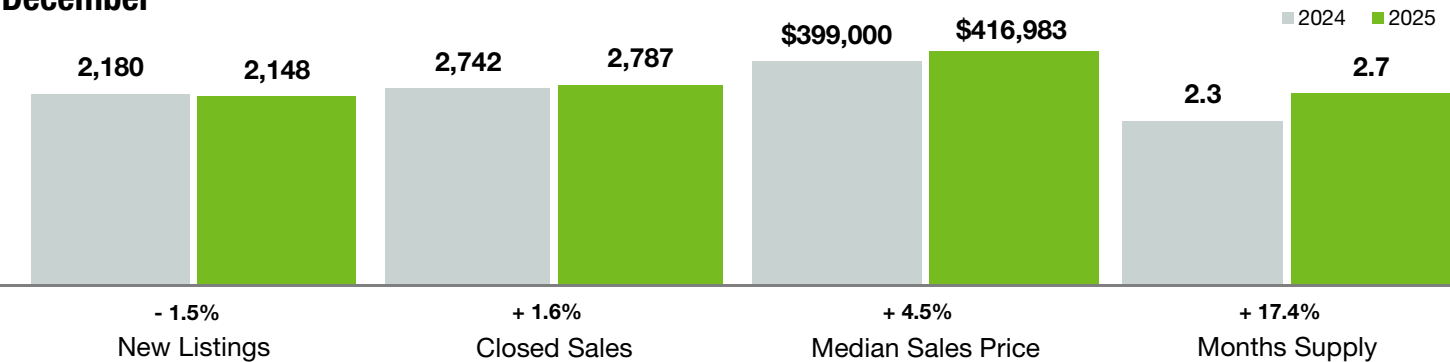
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	2,180	2,148	- 1.5%	44,308	47,715	+ 7.7%
Pending Sales	2,029	2,062	+ 1.6%	34,242	35,229	+ 2.9%
Closed Sales	2,742	2,787	+ 1.6%	34,245	35,160	+ 2.7%
Median Sales Price*	\$399,000	\$416,983	+ 4.5%	\$405,000	\$415,000	+ 2.5%
Average Sales Price*	\$492,763	\$528,503	+ 7.3%	\$510,854	\$528,496	+ 3.5%
Percent of Original List Price Received*	95.3%	94.6%	- 0.7%	97.1%	96.0%	- 1.1%
List to Close	95	103	+ 8.4%	85	94	+ 10.6%
Days on Market Until Sale	50	59	+ 18.0%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	54	67	+ 24.1%	40	55	+ 37.5%
Average List Price	\$479,325	\$489,045	+ 2.0%	\$525,132	\$546,326	+ 4.0%
Inventory of Homes for Sale	6,480	7,786	+ 20.2%	--	--	--
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

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