

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



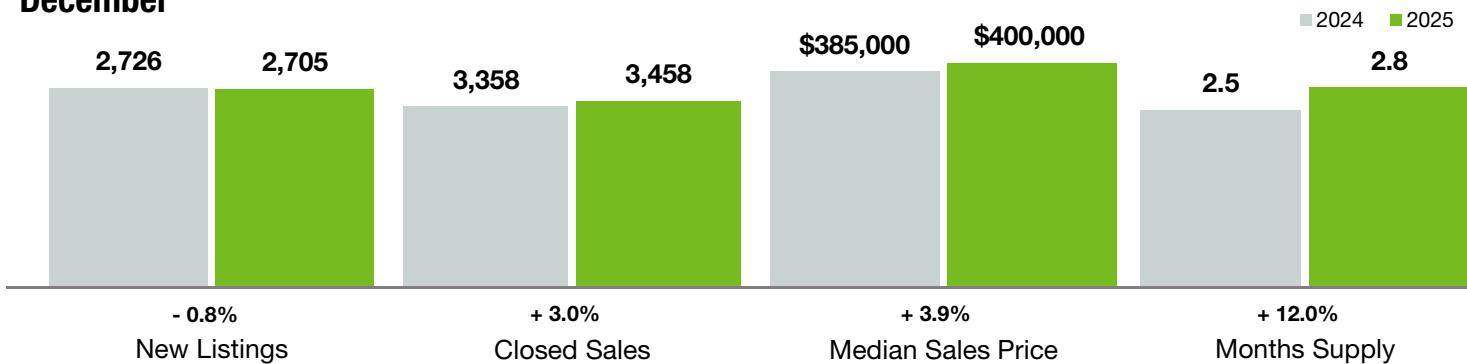
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 2,726 | 2,705 | - 0.8% | 55,170 | 59,092 | + 7.1% |
| Pending Sales | 2,509 | 2,523 | + 0.6% | 42,190 | 43,426 | + 2.9% |
| Closed Sales | 3,358 | 3,458 | + 3.0% | 42,134 | 43,361 | + 2.9% |
| Median Sales Price* | \$385,000 | \$400,000 | + 3.9% | \$392,000 | \$399,990 | + 2.0% |
| Average Sales Price* | \$475,757 | \$512,430 | + 7.7% | \$493,374 | \$509,538 | + 3.3% |
| Percent of Original List Price Received* | 95.2% | 94.3% | - 0.9% | 96.7% | 95.7% | - 1.0% |
| List to Close | 95 | 105 | + 10.5% | 87 | 96 | + 10.3% |
| Days on Market Until Sale | 50 | 60 | + 20.0% | 39 | 51 | + 30.8% |
| Cumulative Days on Market Until Sale | 55 | 69 | + 25.5% | 43 | 57 | + 32.6% |
| Average List Price | \$460,107 | \$475,427 | + 3.3% | \$510,550 | \$533,356 | + 4.5% |
| Inventory of Homes for Sale | 8,621 | 9,985 | + 15.8% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.8 | + 12.0% | -- | -- | -- |

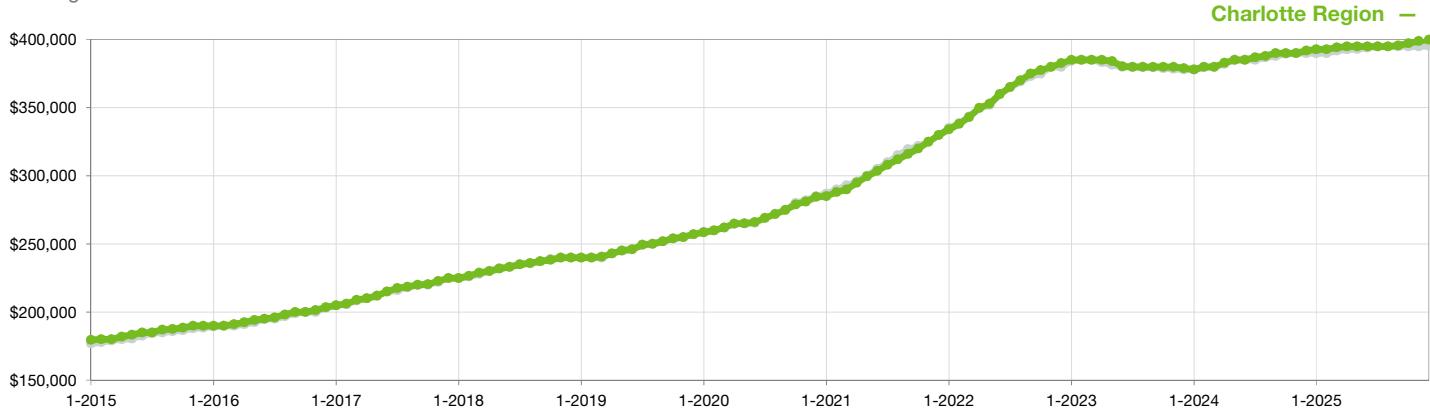
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December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.

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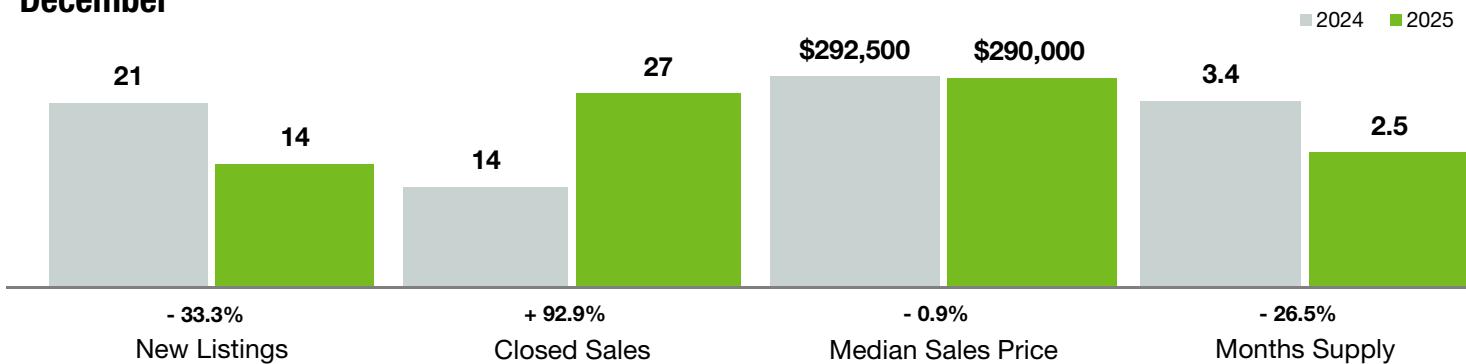
Alexander County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 21 | 14 | - 33.3% | 341 | 353 | + 3.5% |
| Pending Sales | 16 | 20 | + 25.0% | 255 | 295 | + 15.7% |
| Closed Sales | 14 | 27 | + 92.9% | 249 | 294 | + 18.1% |
| Median Sales Price* | \$292,500 | \$290,000 | - 0.9% | \$293,900 | \$289,900 | - 1.4% |
| Average Sales Price* | \$327,409 | \$361,406 | + 10.4% | \$363,356 | \$372,988 | + 2.7% |
| Percent of Original List Price Received* | 97.6% | 94.2% | - 3.5% | 95.4% | 94.9% | - 0.5% |
| List to Close | 111 | 97 | - 12.6% | 91 | 99 | + 8.8% |
| Days on Market Until Sale | 66 | 57 | - 13.6% | 47 | 56 | + 19.1% |
| Cumulative Days on Market Until Sale | 67 | 64 | - 4.5% | 51 | 64 | + 25.5% |
| Average List Price | \$331,767 | \$504,250 | + 52.0% | \$384,487 | \$405,606 | + 5.5% |
| Inventory of Homes for Sale | 73 | 61 | - 16.4% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 2.5 | - 26.5% | -- | -- | -- |

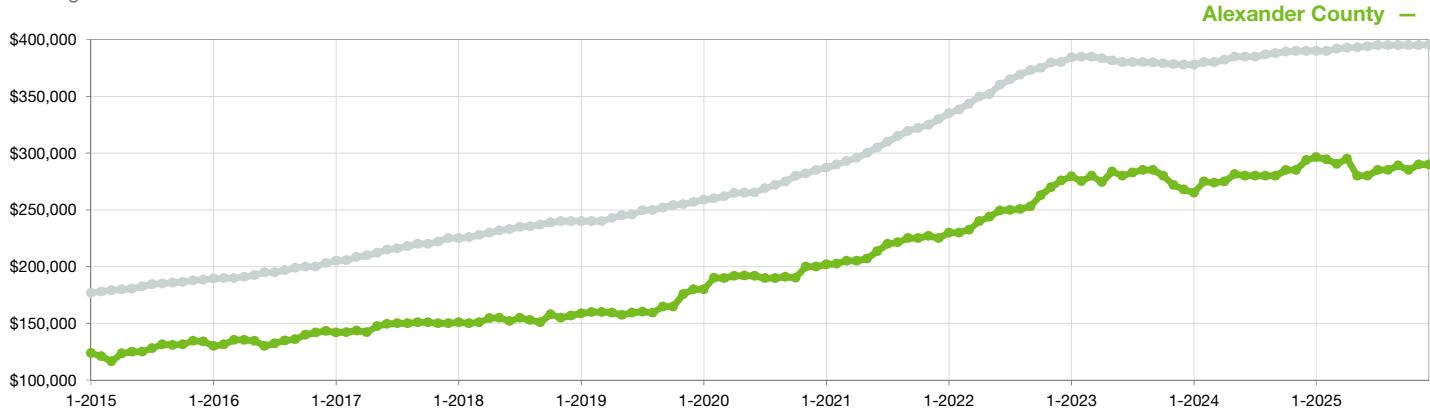
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December



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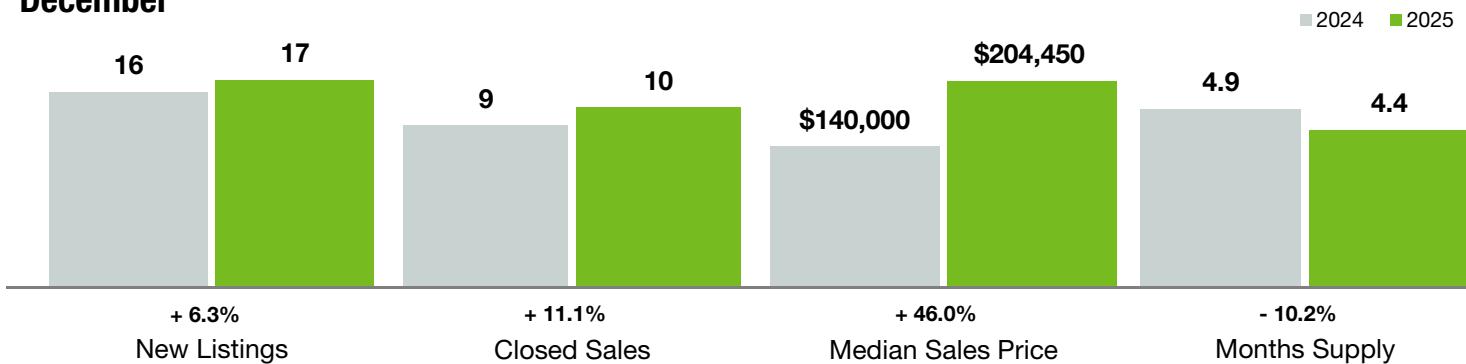
Anson County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 16 | 17 | + 6.3% | 224 | 230 | + 2.7% |
| Pending Sales | 9 | 6 | - 33.3% | 146 | 160 | + 9.6% |
| Closed Sales | 9 | 10 | + 11.1% | 144 | 153 | + 6.3% |
| Median Sales Price* | \$140,000 | \$204,450 | + 46.0% | \$188,930 | \$199,900 | + 5.8% |
| Average Sales Price* | \$159,778 | \$220,870 | + 38.2% | \$229,394 | \$246,677 | + 7.5% |
| Percent of Original List Price Received* | 91.5% | 92.6% | + 1.2% | 92.0% | 91.5% | - 0.5% |
| List to Close | 81 | 144 | + 77.8% | 105 | 121 | + 15.2% |
| Days on Market Until Sale | 43 | 56 | + 30.2% | 55 | 65 | + 18.2% |
| Cumulative Days on Market Until Sale | 44 | 53 | + 20.5% | 62 | 72 | + 16.1% |
| Average List Price | \$269,125 | \$222,406 | - 17.4% | \$252,085 | \$257,105 | + 2.0% |
| Inventory of Homes for Sale | 60 | 58 | - 3.3% | -- | -- | -- |
| Months Supply of Inventory | 4.9 | 4.4 | - 10.2% | -- | -- | -- |

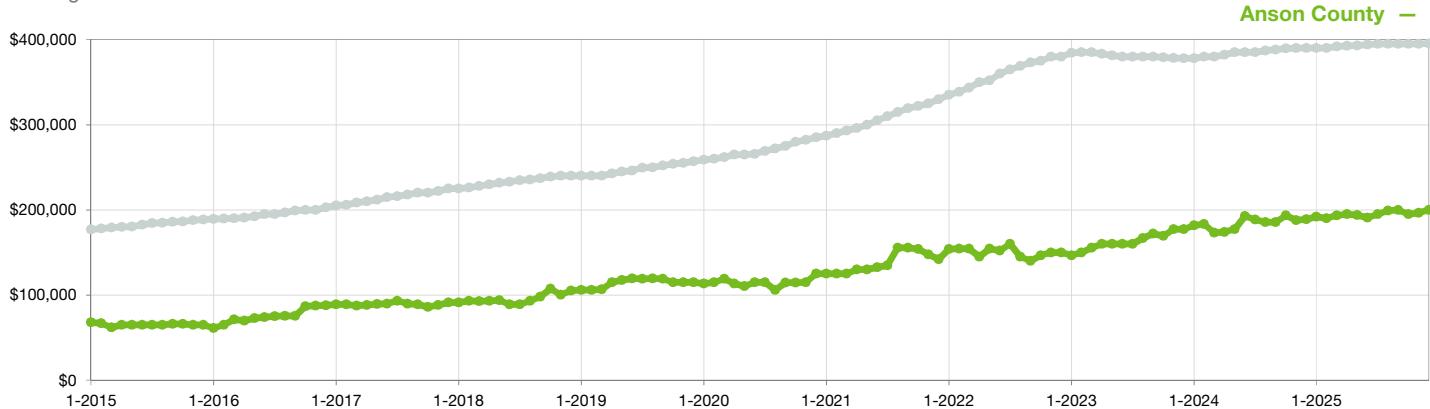
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December



Median Sales Price

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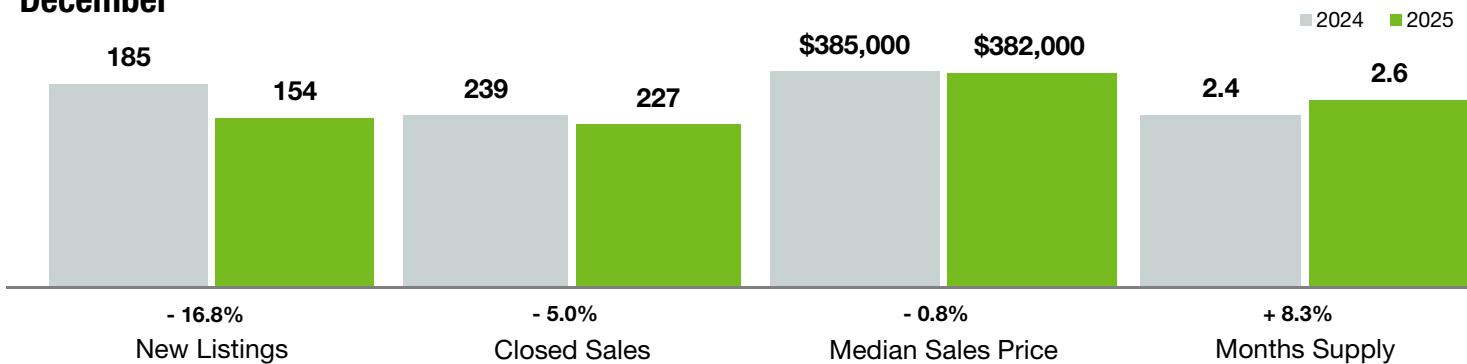
Cabarrus County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 185 | 154 | - 16.8% | 3,777 | 3,872 | + 2.5% |
| Pending Sales | 168 | 196 | + 16.7% | 2,868 | 2,954 | + 3.0% |
| Closed Sales | 239 | 227 | - 5.0% | 2,951 | 2,943 | - 0.3% |
| Median Sales Price* | \$385,000 | \$382,000 | - 0.8% | \$395,000 | \$385,900 | - 2.3% |
| Average Sales Price* | \$419,053 | \$446,270 | + 6.5% | \$431,261 | \$437,412 | + 1.4% |
| Percent of Original List Price Received* | 94.8% | 94.1% | - 0.7% | 97.0% | 95.4% | - 1.6% |
| List to Close | 92 | 93 | + 1.1% | 89 | 94 | + 5.6% |
| Days on Market Until Sale | 50 | 53 | + 6.0% | 38 | 51 | + 34.2% |
| Cumulative Days on Market Until Sale | 56 | 62 | + 10.7% | 40 | 56 | + 40.0% |
| Average List Price | \$442,574 | \$433,366 | - 2.1% | \$443,261 | \$457,525 | + 3.2% |
| Inventory of Homes for Sale | 568 | 636 | + 12.0% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.6 | + 8.3% | -- | -- | -- |

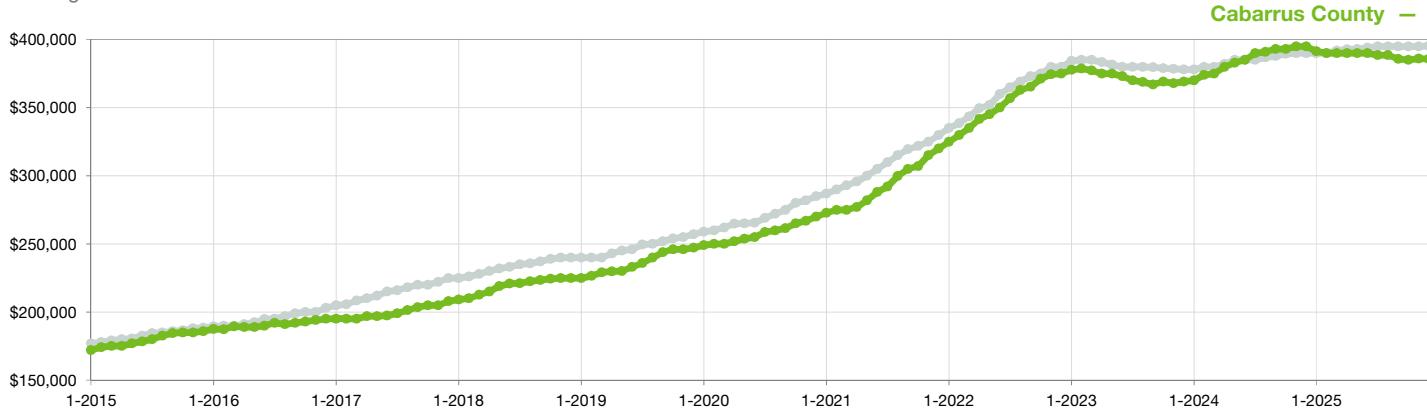
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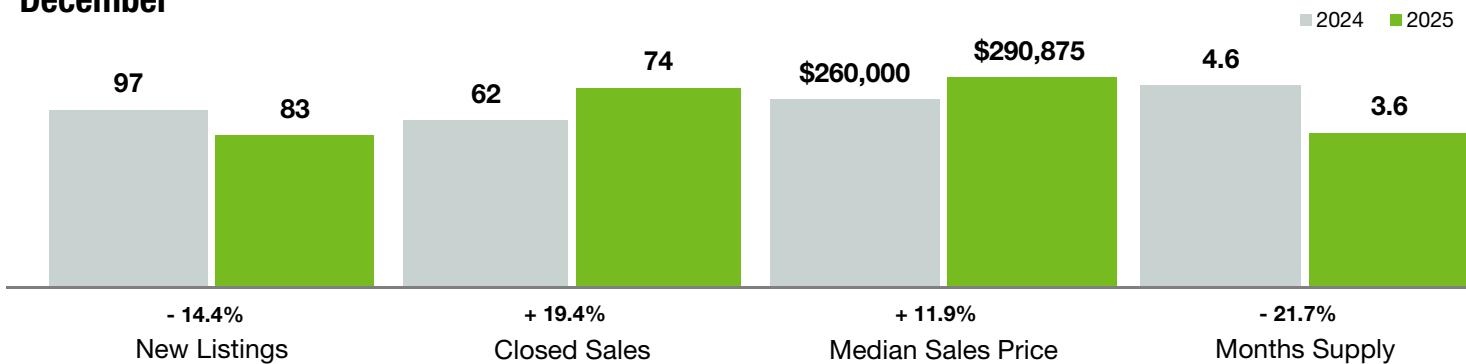
Cleveland County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 97 | 83 | - 14.4% | 1,391 | 1,454 | + 4.5% |
| Pending Sales | 57 | 58 | + 1.8% | 914 | 1,037 | + 13.5% |
| Closed Sales | 62 | 74 | + 19.4% | 913 | 1,018 | + 11.5% |
| Median Sales Price* | \$260,000 | \$290,875 | + 11.9% | \$258,990 | \$265,000 | + 2.3% |
| Average Sales Price* | \$301,880 | \$317,450 | + 5.2% | \$291,000 | \$290,223 | - 0.3% |
| Percent of Original List Price Received* | 93.2% | 94.4% | + 1.3% | 94.8% | 93.4% | - 1.5% |
| List to Close | 96 | 109 | + 13.5% | 96 | 110 | + 14.6% |
| Days on Market Until Sale | 56 | 65 | + 16.1% | 52 | 66 | + 26.9% |
| Cumulative Days on Market Until Sale | 63 | 88 | + 39.7% | 65 | 80 | + 23.1% |
| Average List Price | \$291,621 | \$280,539 | - 3.8% | \$301,879 | \$314,115 | + 4.1% |
| Inventory of Homes for Sale | 354 | 307 | - 13.3% | -- | -- | -- |
| Months Supply of Inventory | 4.6 | 3.6 | - 21.7% | -- | -- | -- |

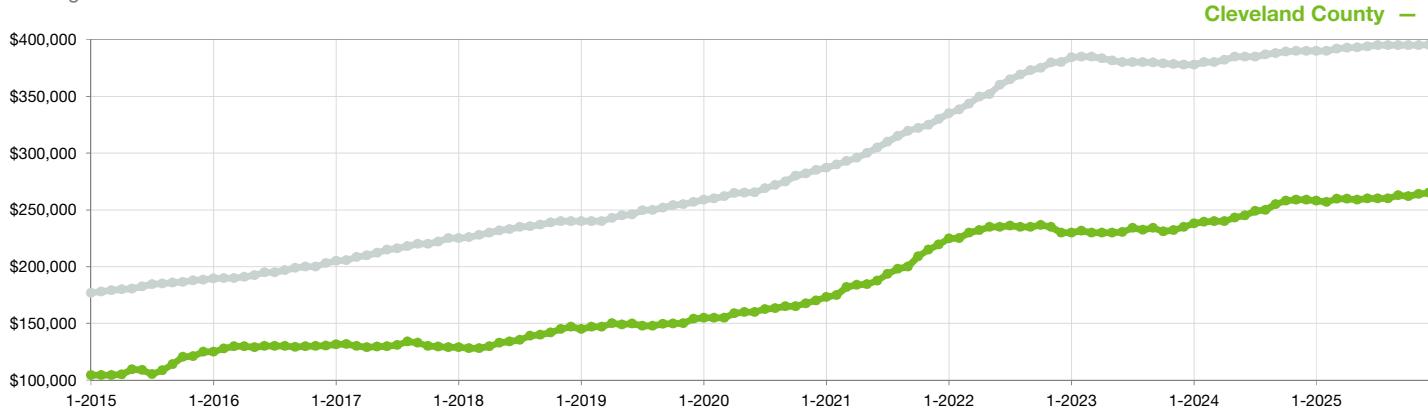
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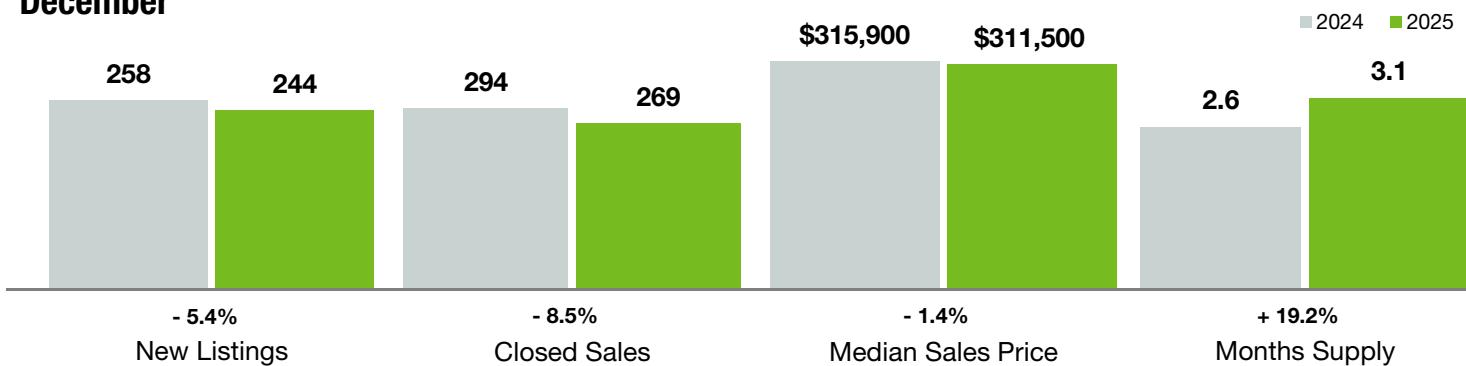
Gaston County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 258 | 244 | - 5.4% | 4,846 | 4,824 | - 0.5% |
| Pending Sales | 224 | 238 | + 6.3% | 3,564 | 3,463 | - 2.8% |
| Closed Sales | 294 | 269 | - 8.5% | 3,541 | 3,419 | - 3.4% |
| Median Sales Price* | \$315,900 | \$311,500 | - 1.4% | \$315,900 | \$320,000 | + 1.3% |
| Average Sales Price* | \$366,354 | \$370,014 | + 1.0% | \$355,094 | \$365,531 | + 2.9% |
| Percent of Original List Price Received* | 94.5% | 94.2% | - 0.3% | 95.9% | 95.1% | - 0.8% |
| List to Close | 93 | 112 | + 20.4% | 86 | 99 | + 15.1% |
| Days on Market Until Sale | 49 | 64 | + 30.6% | 41 | 56 | + 36.6% |
| Cumulative Days on Market Until Sale | 61 | 67 | + 9.8% | 48 | 61 | + 27.1% |
| Average List Price | \$353,485 | \$386,276 | + 9.3% | \$367,966 | \$376,885 | + 2.4% |
| Inventory of Homes for Sale | 778 | 890 | + 14.4% | -- | -- | -- |
| Months Supply of Inventory | 2.6 | 3.1 | + 19.2% | -- | -- | -- |

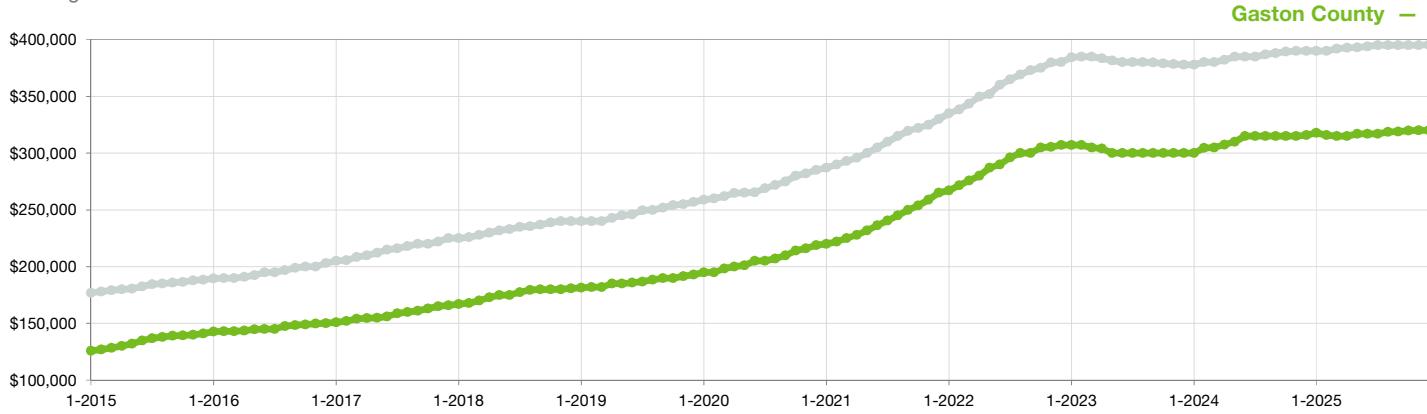
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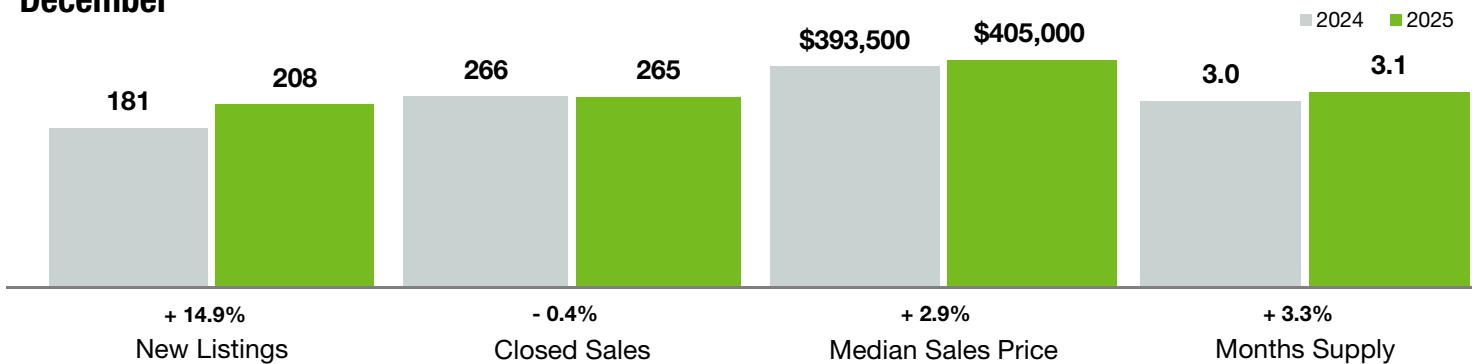
Iredell County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 181 | 208 | + 14.9% | 4,535 | 4,563 | + 0.6% |
| Pending Sales | 175 | 186 | + 6.3% | 3,382 | 3,306 | - 2.2% |
| Closed Sales | 266 | 265 | - 0.4% | 3,419 | 3,322 | - 2.8% |
| Median Sales Price* | \$393,500 | \$405,000 | + 2.9% | \$389,000 | \$398,000 | + 2.3% |
| Average Sales Price* | \$508,337 | \$539,890 | + 6.2% | \$513,710 | \$543,181 | + 5.7% |
| Percent of Original List Price Received* | 95.0% | 92.7% | - 2.4% | 95.7% | 94.9% | - 0.8% |
| List to Close | 100 | 120 | + 20.0% | 96 | 104 | + 8.3% |
| Days on Market Until Sale | 53 | 73 | + 37.7% | 46 | 59 | + 28.3% |
| Cumulative Days on Market Until Sale | 57 | 89 | + 56.1% | 52 | 67 | + 28.8% |
| Average List Price | \$484,372 | \$505,160 | + 4.3% | \$575,567 | \$611,931 | + 6.3% |
| Inventory of Homes for Sale | 846 | 866 | + 2.4% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 3.1 | + 3.3% | -- | -- | -- |

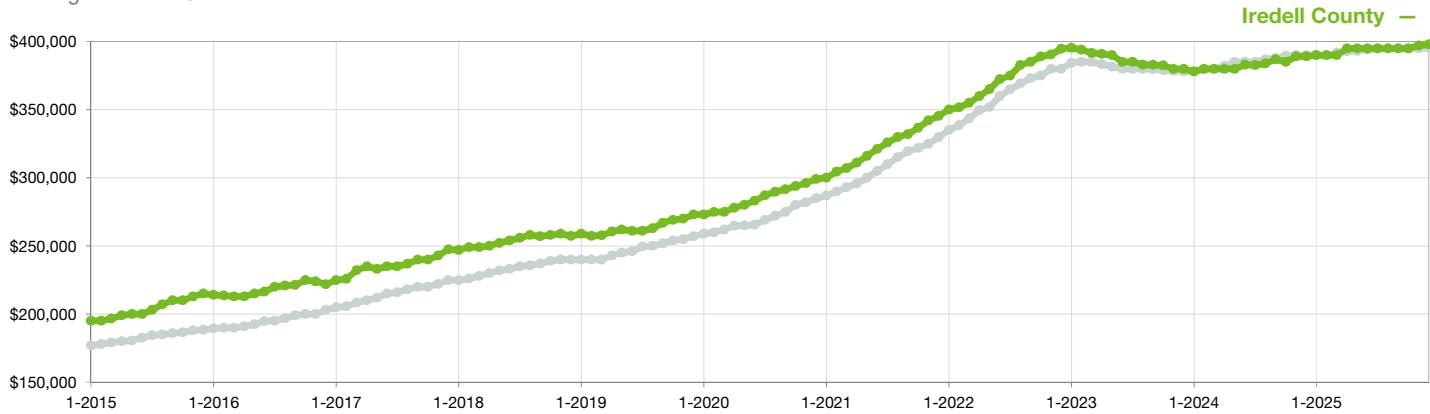
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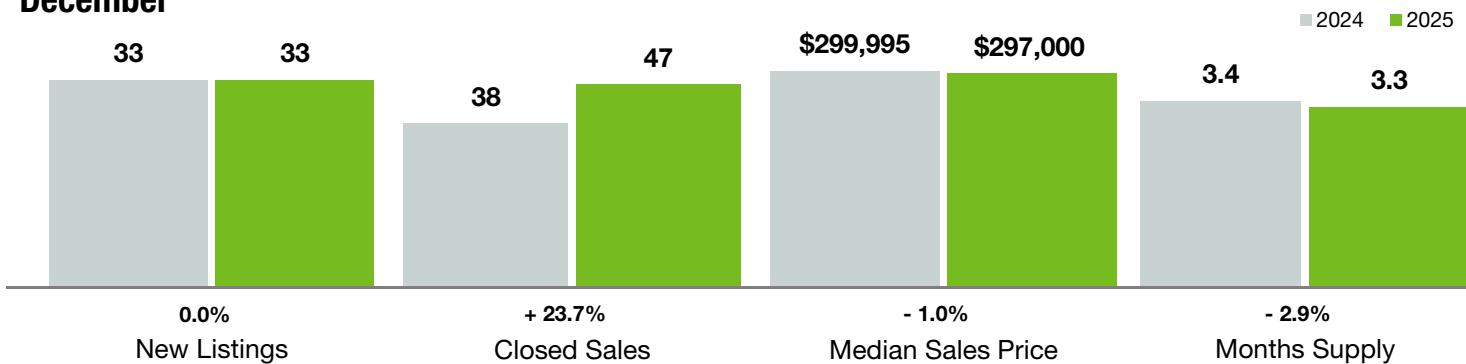
Lincoln County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 33 | 33 | 0.0% | 634 | 699 | + 10.3% |
| Pending Sales | 42 | 23 | - 45.2% | 441 | 520 | + 17.9% |
| Closed Sales | 38 | 47 | + 23.7% | 429 | 534 | + 24.5% |
| Median Sales Price* | \$299,995 | \$297,000 | - 1.0% | \$309,500 | \$325,000 | + 5.0% |
| Average Sales Price* | \$304,452 | \$298,279 | - 2.0% | \$330,467 | \$347,373 | + 5.1% |
| Percent of Original List Price Received* | 94.8% | 94.3% | - 0.5% | 95.3% | 94.6% | - 0.7% |
| List to Close | 92 | 95 | + 3.3% | 87 | 101 | + 16.1% |
| Days on Market Until Sale | 47 | 49 | + 4.3% | 41 | 58 | + 41.5% |
| Cumulative Days on Market Until Sale | 57 | 62 | + 8.8% | 51 | 69 | + 35.3% |
| Average List Price | \$342,420 | \$341,345 | - 0.3% | \$357,241 | \$376,192 | + 5.3% |
| Inventory of Homes for Sale | 126 | 144 | + 14.3% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 3.3 | - 2.9% | -- | -- | -- |

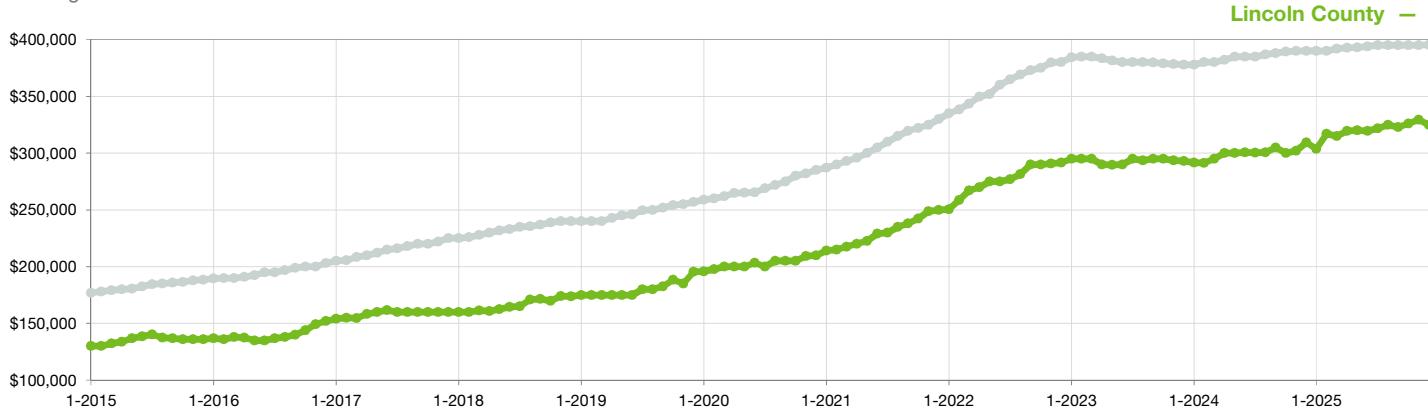
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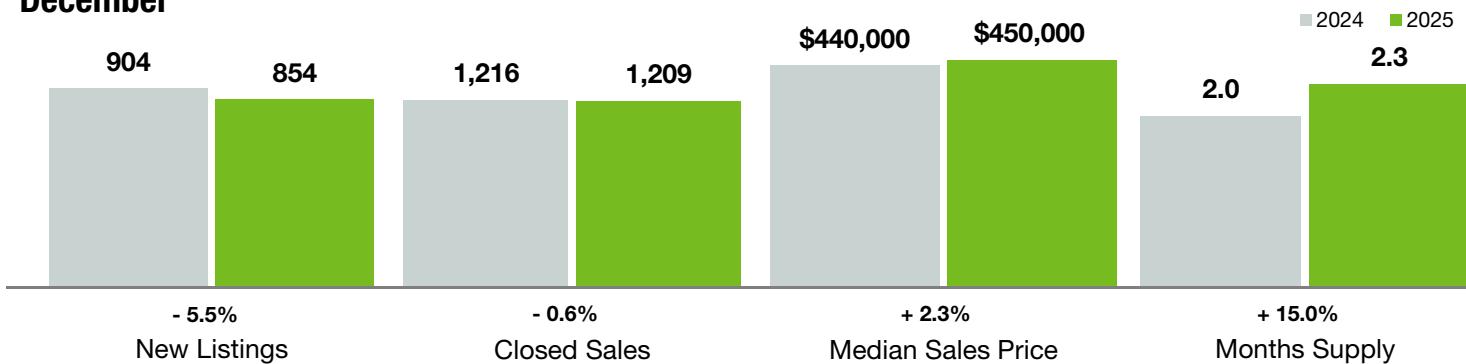
Mecklenburg County

North Carolina

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|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 904 | 854 | - 5.5% | 19,309 | 20,611 | + 6.7% |
| Pending Sales | 902 | 845 | - 6.3% | 15,247 | 15,396 | + 1.0% |
| Closed Sales | 1,216 | 1,209 | - 0.6% | 15,328 | 15,406 | + 0.5% |
| Median Sales Price* | \$440,000 | \$450,000 | + 2.3% | \$445,000 | \$452,000 | + 1.6% |
| Average Sales Price* | \$572,669 | \$616,218 | + 7.6% | \$592,630 | \$611,220 | + 3.1% |
| Percent of Original List Price Received* | 95.8% | 95.1% | - 0.7% | 97.8% | 96.6% | - 1.2% |
| List to Close | 95 | 101 | + 6.3% | 82 | 89 | + 8.5% |
| Days on Market Until Sale | 49 | 56 | + 14.3% | 34 | 44 | + 29.4% |
| Cumulative Days on Market Until Sale | 52 | 64 | + 23.1% | 36 | 49 | + 36.1% |
| Average List Price | \$556,836 | \$562,068 | + 0.9% | \$605,980 | \$625,929 | + 3.3% |
| Inventory of Homes for Sale | 2,508 | 3,001 | + 19.7% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 2.3 | + 15.0% | -- | -- | -- |

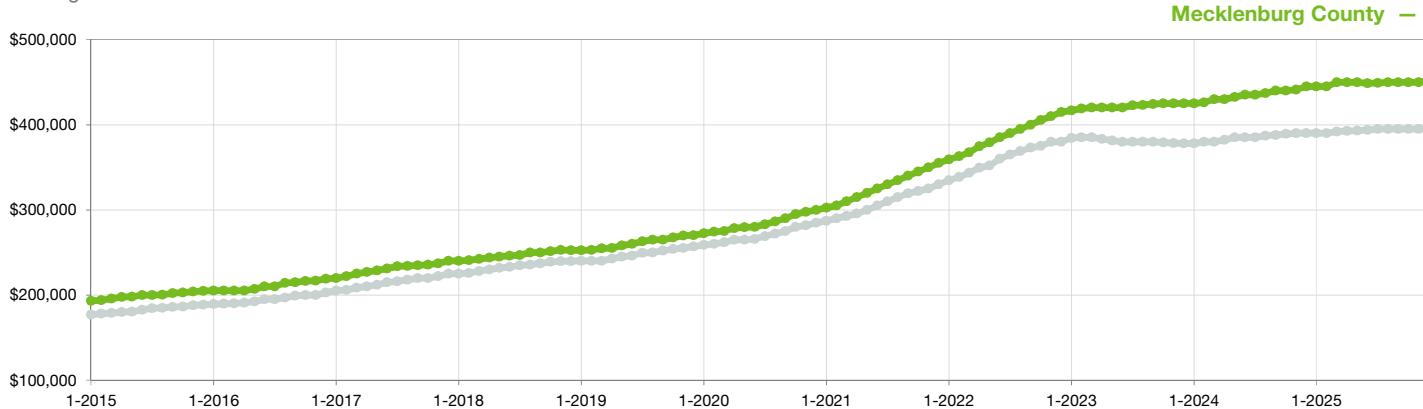
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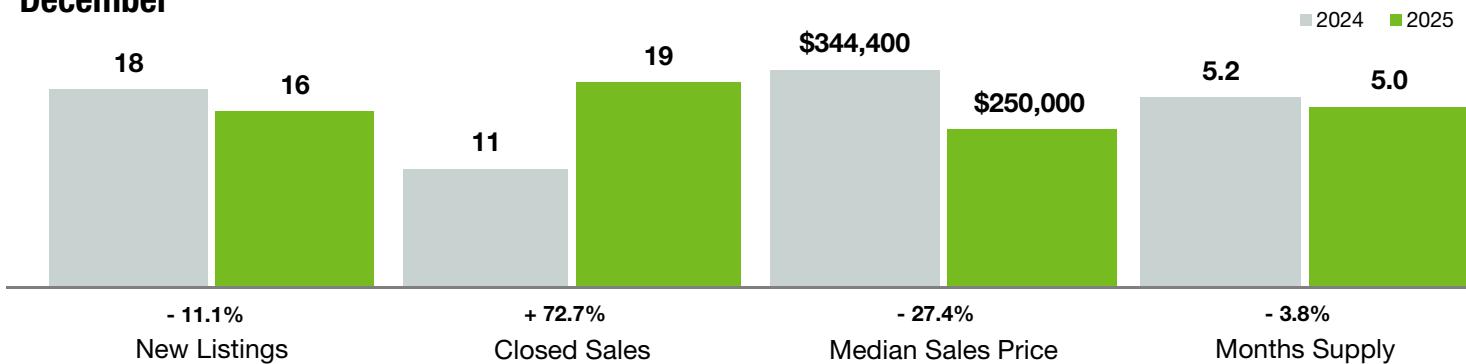
Montgomery County

North Carolina

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|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 18 | 16 | - 11.1% | 425 | 428 | + 0.7% |
| Pending Sales | 12 | 17 | + 41.7% | 277 | 296 | + 6.9% |
| Closed Sales | 11 | 19 | + 72.7% | 274 | 294 | + 7.3% |
| Median Sales Price* | \$344,400 | \$250,000 | - 27.4% | \$233,000 | \$230,000 | - 1.3% |
| Average Sales Price* | \$346,391 | \$320,758 | - 7.4% | \$363,506 | \$369,508 | + 1.7% |
| Percent of Original List Price Received* | 88.7% | 85.9% | - 3.2% | 91.6% | 90.3% | - 1.4% |
| List to Close | 131 | 162 | + 23.7% | 114 | 125 | + 9.6% |
| Days on Market Until Sale | 97 | 127 | + 30.9% | 76 | 86 | + 13.2% |
| Cumulative Days on Market Until Sale | 115 | 140 | + 21.7% | 84 | 102 | + 21.4% |
| Average List Price | \$429,611 | \$540,246 | + 25.8% | \$371,004 | \$403,764 | + 8.8% |
| Inventory of Homes for Sale | 121 | 123 | + 1.7% | -- | -- | -- |
| Months Supply of Inventory | 5.2 | 5.0 | - 3.8% | -- | -- | -- |

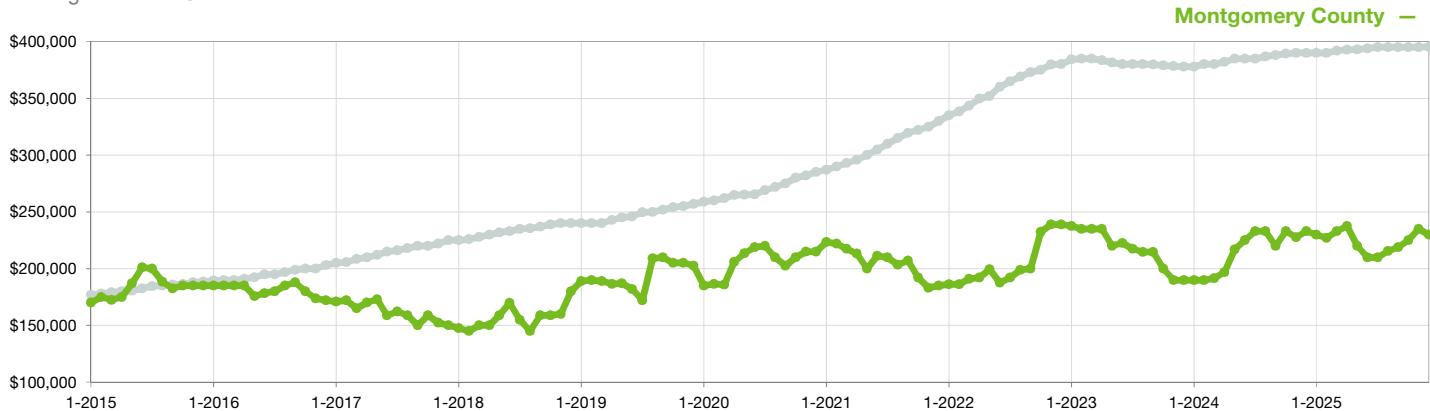
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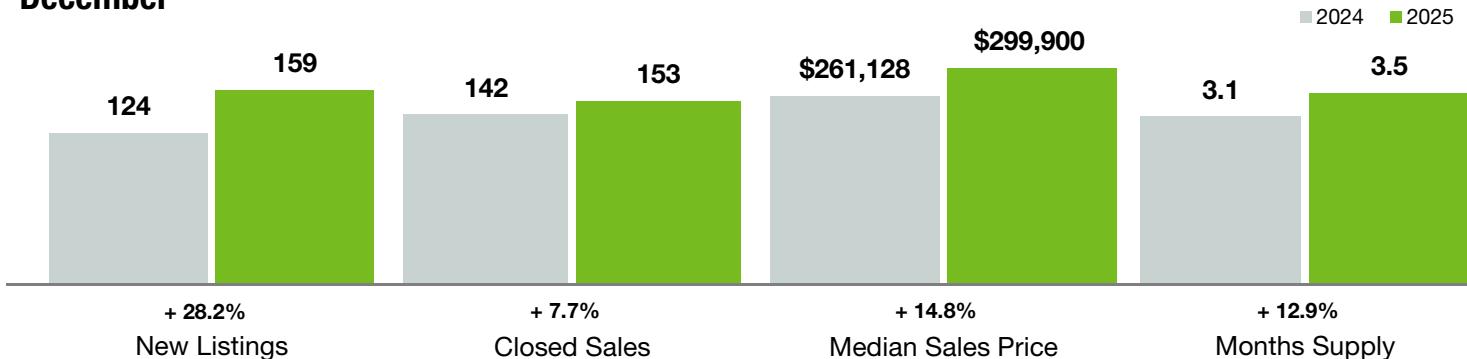
Rowan County

North Carolina

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|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 124 | 159 | + 28.2% | 2,287 | 2,540 | + 11.1% |
| Pending Sales | 100 | 110 | + 10.0% | 1,712 | 1,821 | + 6.4% |
| Closed Sales | 142 | 153 | + 7.7% | 1,696 | 1,791 | + 5.6% |
| Median Sales Price* | \$261,128 | \$299,900 | + 14.8% | \$279,250 | \$290,000 | + 3.8% |
| Average Sales Price* | \$320,603 | \$354,930 | + 10.7% | \$320,864 | \$336,405 | + 4.8% |
| Percent of Original List Price Received* | 95.0% | 92.6% | - 2.5% | 94.7% | 94.1% | - 0.6% |
| List to Close | 90 | 115 | + 27.8% | 89 | 98 | + 10.1% |
| Days on Market Until Sale | 43 | 76 | + 76.7% | 45 | 56 | + 24.4% |
| Cumulative Days on Market Until Sale | 47 | 83 | + 76.6% | 50 | 63 | + 26.0% |
| Average List Price | \$332,882 | \$372,062 | + 11.8% | \$341,704 | \$361,065 | + 5.7% |
| Inventory of Homes for Sale | 441 | 535 | + 21.3% | -- | -- | -- |
| Months Supply of Inventory | 3.1 | 3.5 | + 12.9% | -- | -- | -- |

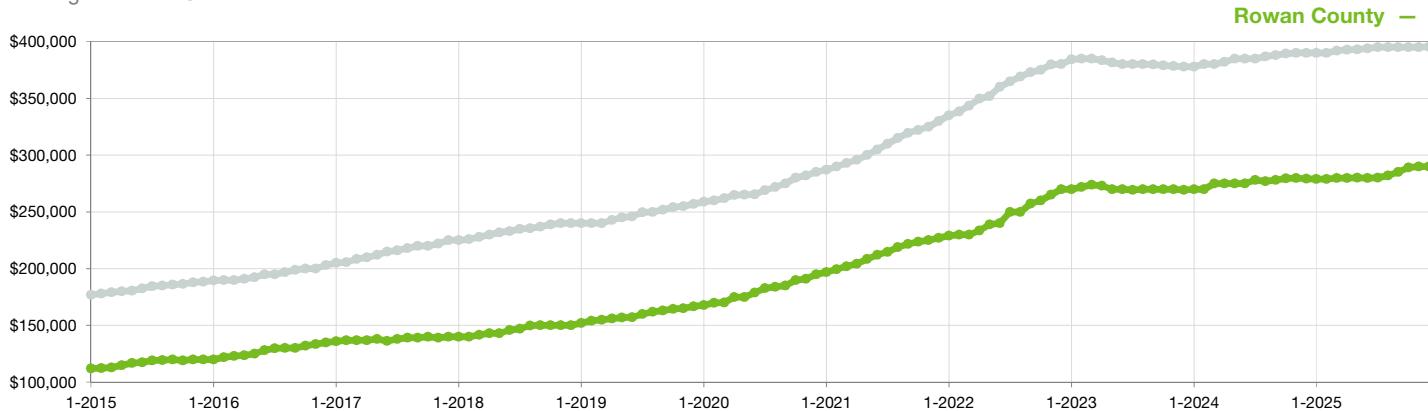
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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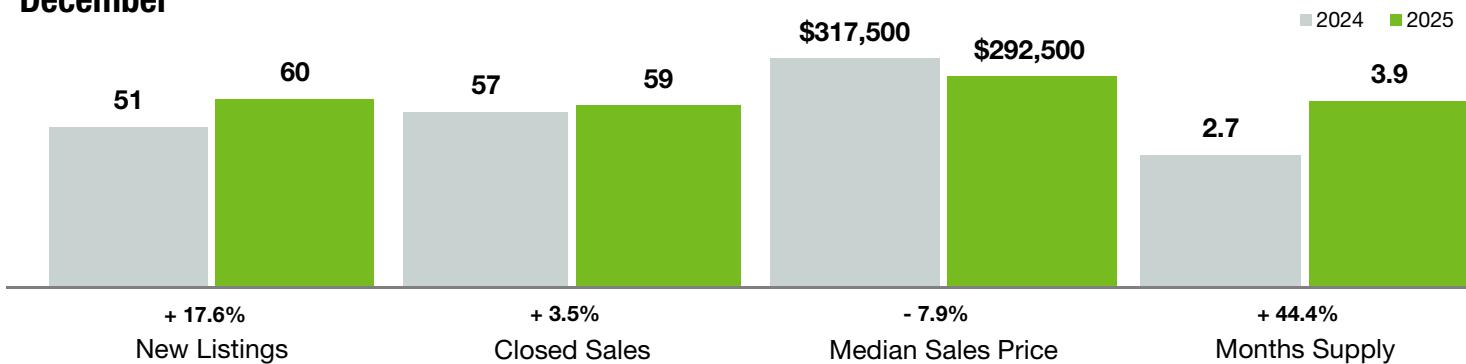
Stanly County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 51 | 60 | + 17.6% | 1,048 | 1,130 | + 7.8% |
| Pending Sales | 51 | 46 | - 9.8% | 839 | 778 | - 7.3% |
| Closed Sales | 57 | 59 | + 3.5% | 824 | 791 | - 4.0% |
| Median Sales Price* | \$317,500 | \$292,500 | - 7.9% | \$309,000 | \$305,126 | - 1.3% |
| Average Sales Price* | \$331,256 | \$405,253 | + 22.3% | \$337,868 | \$352,876 | + 4.4% |
| Percent of Original List Price Received* | 93.8% | 90.2% | - 3.8% | 95.0% | 94.0% | - 1.1% |
| List to Close | 92 | 108 | + 17.4% | 97 | 95 | - 2.1% |
| Days on Market Until Sale | 46 | 66 | + 43.5% | 53 | 54 | + 1.9% |
| Cumulative Days on Market Until Sale | 51 | 79 | + 54.9% | 57 | 65 | + 14.0% |
| Average List Price | \$379,234 | \$432,516 | + 14.0% | \$351,165 | \$407,357 | + 16.0% |
| Inventory of Homes for Sale | 192 | 250 | + 30.2% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 3.9 | + 44.4% | -- | -- | -- |

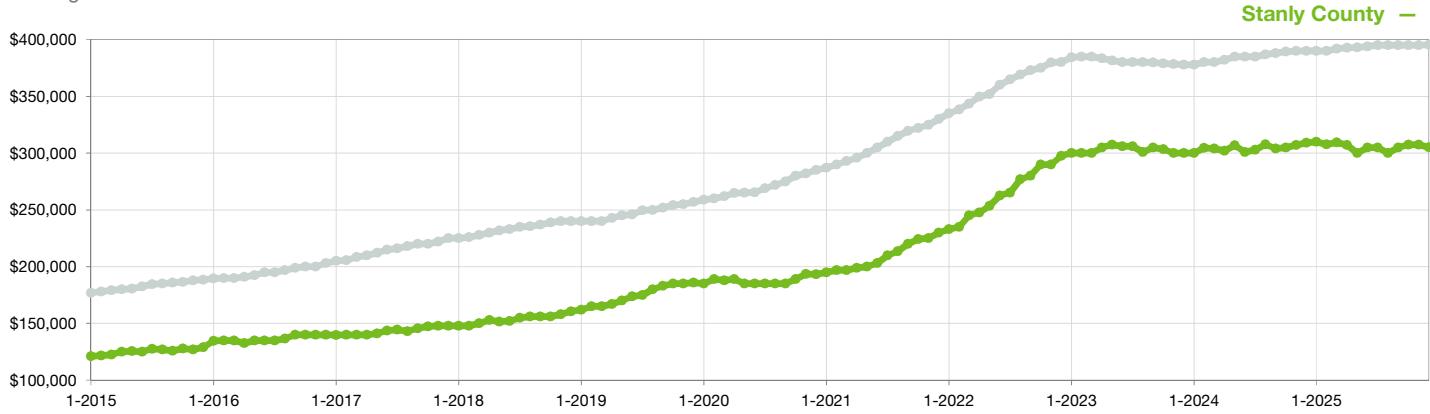
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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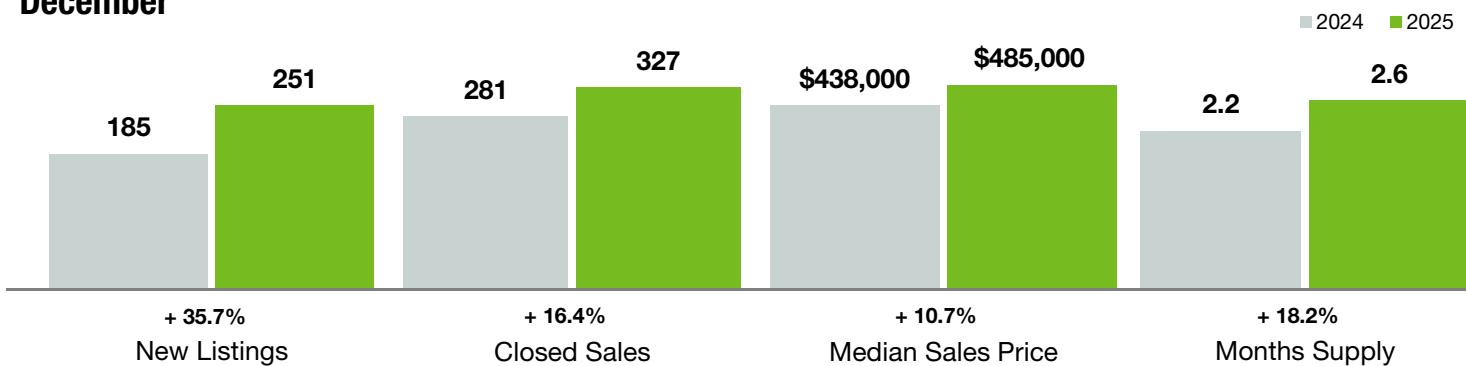
Union County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 185 | 251 | + 35.7% | 4,300 | 4,926 | + 14.6% |
| Pending Sales | 199 | 238 | + 19.6% | 3,405 | 3,732 | + 9.6% |
| Closed Sales | 281 | 327 | + 16.4% | 3,376 | 3,708 | + 9.8% |
| Median Sales Price* | \$438,000 | \$485,000 | + 10.7% | \$455,000 | \$484,990 | + 6.6% |
| Average Sales Price* | \$538,088 | \$605,358 | + 12.5% | \$580,131 | \$615,558 | + 6.1% |
| Percent of Original List Price Received* | 95.3% | 94.9% | - 0.4% | 97.5% | 96.4% | - 1.1% |
| List to Close | 107 | 101 | - 5.6% | 86 | 99 | + 15.1% |
| Days on Market Until Sale | 59 | 61 | + 3.4% | 39 | 52 | + 33.3% |
| Cumulative Days on Market Until Sale | 57 | 64 | + 12.3% | 38 | 54 | + 42.1% |
| Average List Price | \$547,025 | \$524,355 | - 4.1% | \$610,535 | \$655,494 | + 7.4% |
| Inventory of Homes for Sale | 620 | 811 | + 30.8% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 2.6 | + 18.2% | -- | -- | -- |

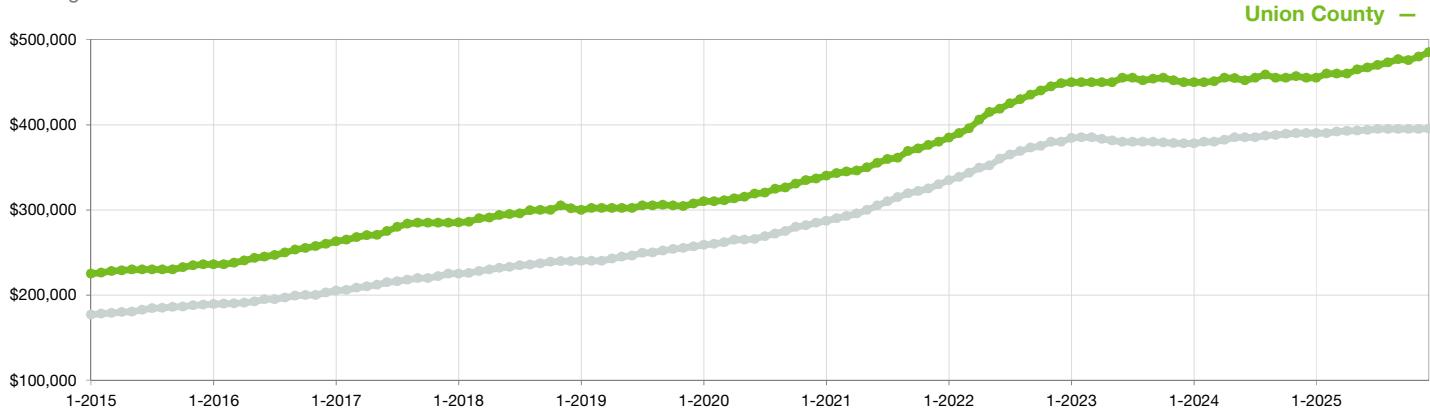
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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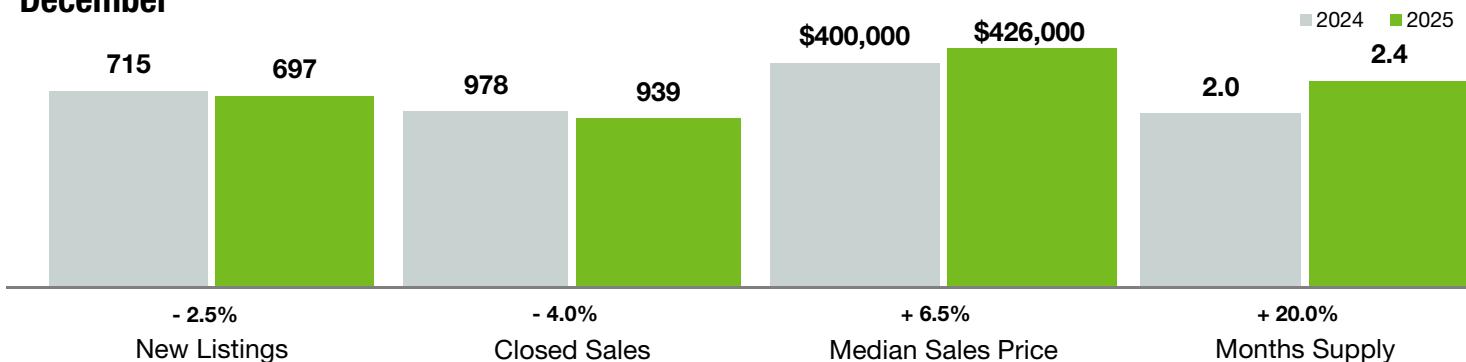
City of Charlotte

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 715 | 697 | - 2.5% | 15,584 | 16,522 | + 6.0% |
| Pending Sales | 711 | 660 | - 7.2% | 12,236 | 12,234 | - 0.0% |
| Closed Sales | 978 | 939 | - 4.0% | 12,336 | 12,245 | - 0.7% |
| Median Sales Price* | \$400,000 | \$426,000 | + 6.5% | \$417,000 | \$425,900 | + 2.1% |
| Average Sales Price* | \$533,184 | \$594,158 | + 11.4% | \$571,499 | \$590,909 | + 3.4% |
| Percent of Original List Price Received* | 95.7% | 95.1% | - 0.6% | 97.8% | 96.6% | - 1.2% |
| List to Close | 93 | 101 | + 8.6% | 83 | 89 | + 7.2% |
| Days on Market Until Sale | 48 | 55 | + 14.6% | 34 | 44 | + 29.4% |
| Cumulative Days on Market Until Sale | 52 | 64 | + 23.1% | 37 | 50 | + 35.1% |
| Average List Price | \$472,775 | \$508,201 | + 7.5% | \$575,387 | \$594,632 | + 3.3% |
| Inventory of Homes for Sale | 2,043 | 2,420 | + 18.5% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 2.4 | + 20.0% | -- | -- | -- |

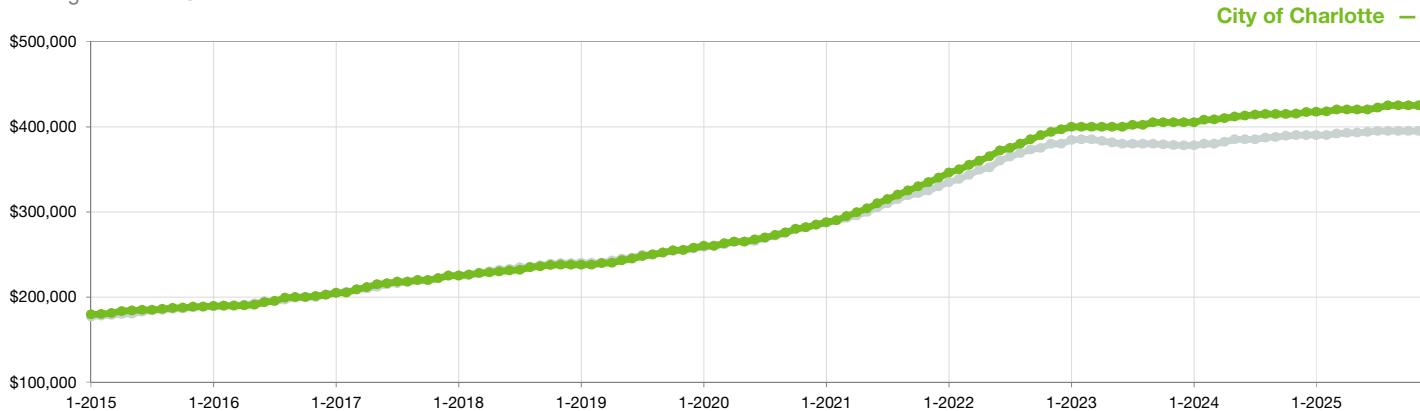
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2025

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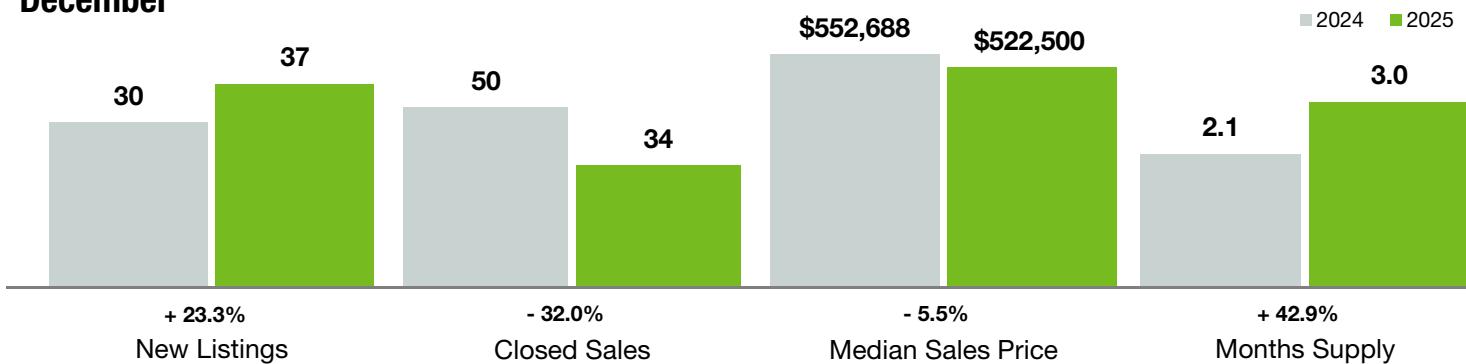
Belmont

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 30 | 37 | + 23.3% | 676 | 718 | + 6.2% |
| Pending Sales | 32 | 37 | + 15.6% | 525 | 515 | - 1.9% |
| Closed Sales | 50 | 34 | - 32.0% | 493 | 519 | + 5.3% |
| Median Sales Price* | \$552,688 | \$522,500 | - 5.5% | \$465,000 | \$477,500 | + 2.7% |
| Average Sales Price* | \$615,385 | \$616,867 | + 0.2% | \$561,266 | \$572,851 | + 2.1% |
| Percent of Original List Price Received* | 95.0% | 92.9% | - 2.2% | 96.9% | 96.2% | - 0.7% |
| List to Close | 118 | 133 | + 12.7% | 78 | 101 | + 29.5% |
| Days on Market Until Sale | 88 | 98 | + 11.4% | 42 | 63 | + 50.0% |
| Cumulative Days on Market Until Sale | 60 | 59 | - 1.7% | 41 | 51 | + 24.4% |
| Average List Price | \$623,512 | \$577,819 | - 7.3% | \$579,737 | \$570,541 | - 1.6% |
| Inventory of Homes for Sale | 94 | 128 | + 36.2% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 3.0 | + 42.9% | -- | -- | -- |

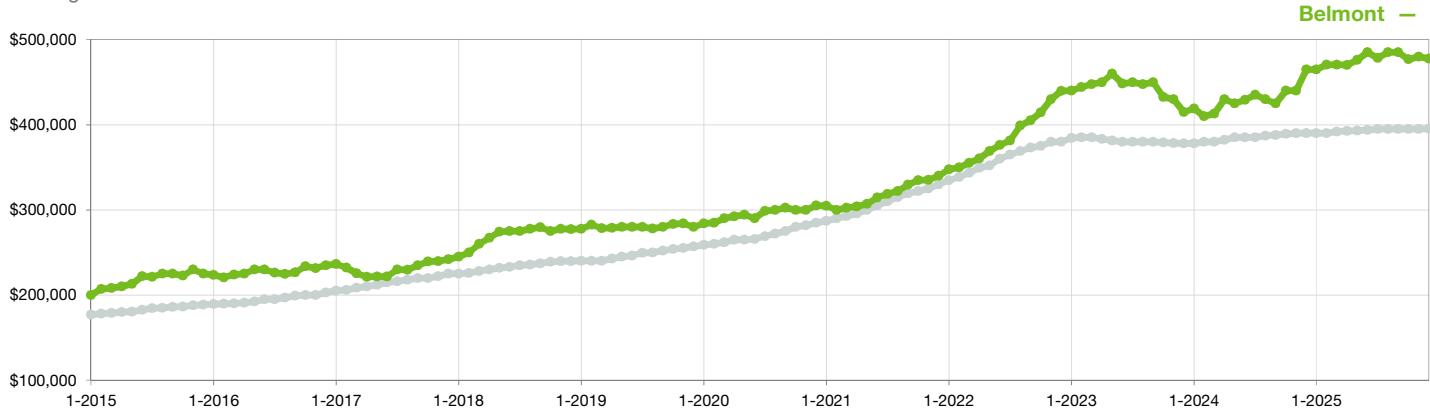
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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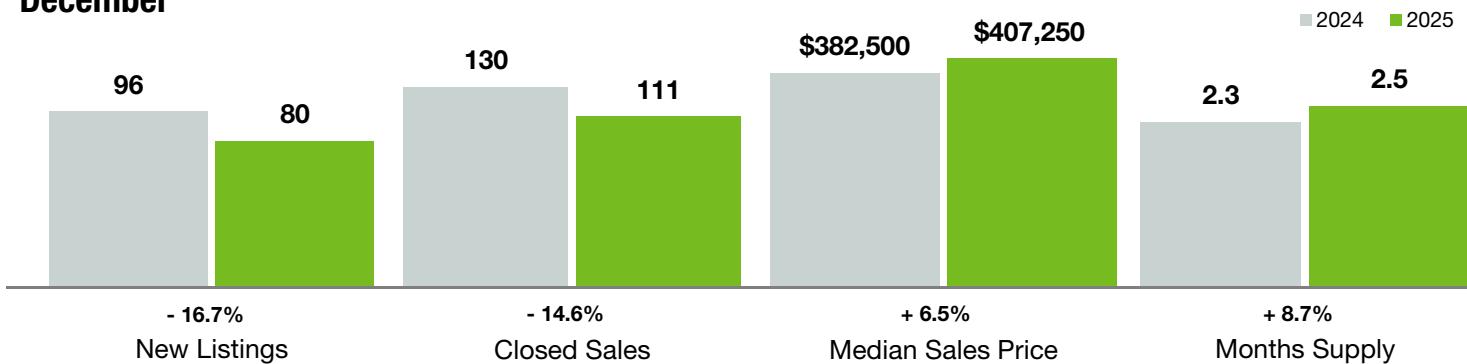
Concord

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 96 | 80 | - 16.7% | 1,981 | 2,077 | + 4.8% |
| Pending Sales | 91 | 102 | + 12.1% | 1,513 | 1,566 | + 3.5% |
| Closed Sales | 130 | 111 | - 14.6% | 1,514 | 1,561 | + 3.1% |
| Median Sales Price* | \$382,500 | \$407,250 | + 6.5% | \$389,000 | \$383,260 | - 1.5% |
| Average Sales Price* | \$430,547 | \$462,555 | + 7.4% | \$433,777 | \$440,852 | + 1.6% |
| Percent of Original List Price Received* | 94.7% | 94.5% | - 0.2% | 96.4% | 95.5% | - 0.9% |
| List to Close | 90 | 91 | + 1.1% | 79 | 91 | + 15.2% |
| Days on Market Until Sale | 50 | 54 | + 8.0% | 37 | 48 | + 29.7% |
| Cumulative Days on Market Until Sale | 59 | 57 | - 3.4% | 41 | 53 | + 29.3% |
| Average List Price | \$438,291 | \$422,148 | - 3.7% | \$454,029 | \$459,683 | + 1.2% |
| Inventory of Homes for Sale | 288 | 327 | + 13.5% | -- | -- | -- |
| Months Supply of Inventory | 2.3 | 2.5 | + 8.7% | -- | -- | -- |

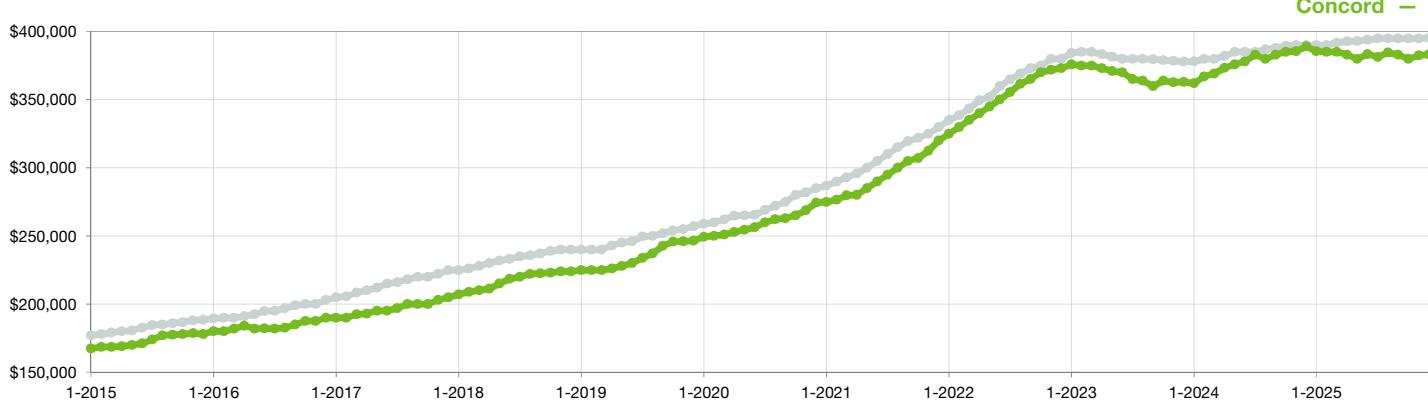
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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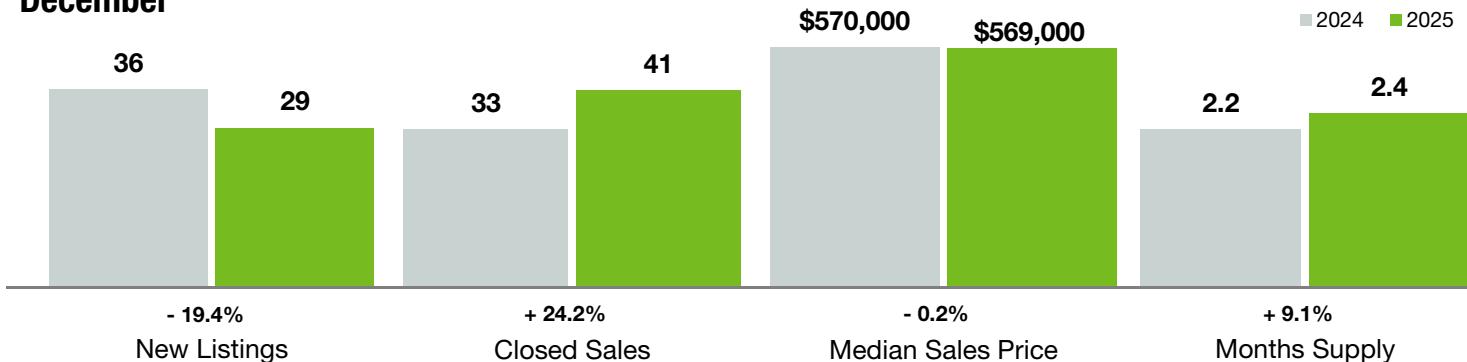
Cornelius

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-------------|-------------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 36 | 29 | - 19.4% | 713 | 736 | + 3.2% |
| Pending Sales | 35 | 34 | - 2.9% | 567 | 554 | - 2.3% |
| Closed Sales | 33 | 41 | + 24.2% | 570 | 558 | - 2.1% |
| Median Sales Price* | \$570,000 | \$569,000 | - 0.2% | \$560,000 | \$542,825 | - 3.1% |
| Average Sales Price* | \$1,063,163 | \$892,022 | - 16.1% | \$849,551 | \$853,438 | + 0.5% |
| Percent of Original List Price Received* | 95.5% | 93.7% | - 1.9% | 96.3% | 95.7% | - 0.6% |
| List to Close | 93 | 96 | + 3.2% | 80 | 87 | + 8.7% |
| Days on Market Until Sale | 56 | 53 | - 5.4% | 41 | 44 | + 7.3% |
| Cumulative Days on Market Until Sale | 48 | 66 | + 37.5% | 38 | 52 | + 36.8% |
| Average List Price | \$1,421,487 | \$1,192,557 | - 16.1% | \$1,001,707 | \$1,028,904 | + 2.7% |
| Inventory of Homes for Sale | 103 | 111 | + 7.8% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 2.4 | + 9.1% | -- | -- | -- |

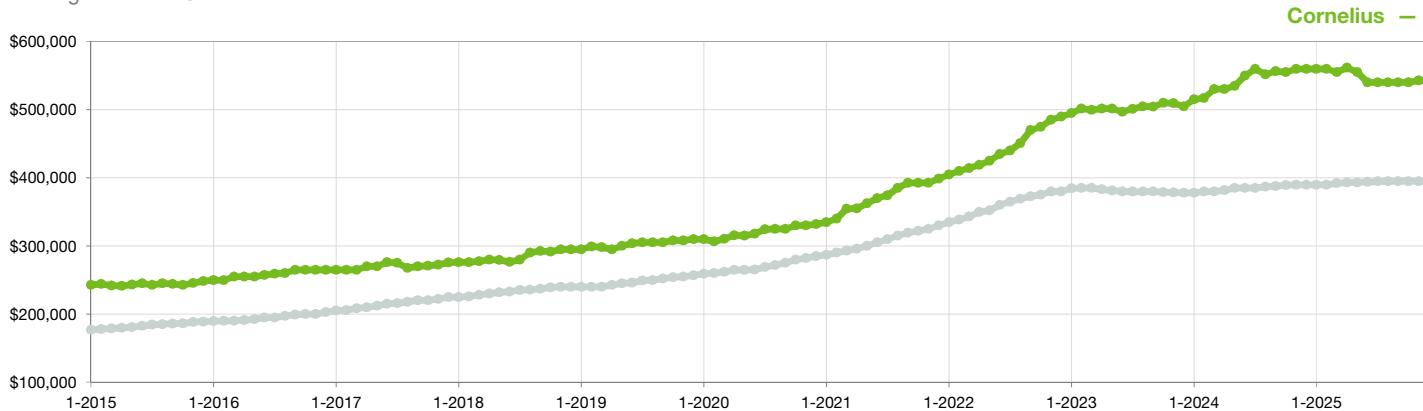
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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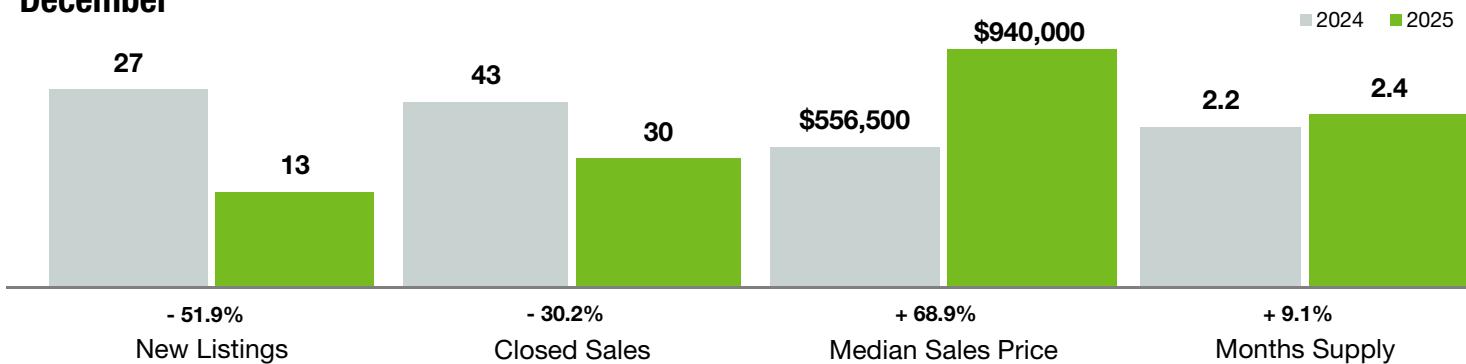
Davidson

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|--------------------|----------------|--------------|--------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 27 | 13 | - 51.9% | 588 | 594 | + 1.0% |
| Pending Sales | 22 | 18 | - 18.2% | 461 | 433 | - 6.1% |
| Closed Sales | 43 | 30 | - 30.2% | 467 | 435 | - 6.9% |
| Median Sales Price* | \$556,500 | \$940,000 | + 68.9% | \$595,500 | \$640,000 | + 7.5% |
| Average Sales Price* | \$675,491 | \$1,118,120 | + 65.5% | \$790,675 | \$853,441 | + 7.9% |
| Percent of Original List Price Received* | 96.3% | 93.2% | - 3.2% | 97.3% | 95.4% | - 2.0% |
| List to Close | 132 | 117 | - 11.4% | 100 | 102 | + 2.0% |
| Days on Market Until Sale | 57 | 76 | + 33.3% | 37 | 51 | + 37.8% |
| Cumulative Days on Market Until Sale | 61 | 77 | + 26.2% | 43 | 60 | + 39.5% |
| Average List Price | \$993,827 | \$1,636,576 | + 64.7% | \$884,578 | \$1,012,169 | + 14.4% |
| Inventory of Homes for Sale | 85 | 86 | + 1.2% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 2.4 | + 9.1% | -- | -- | -- |

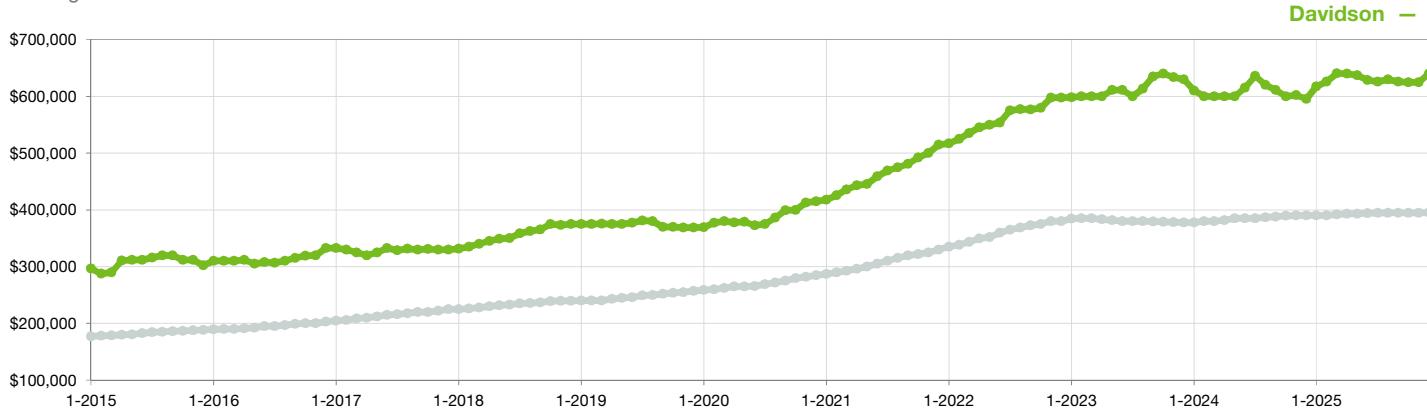
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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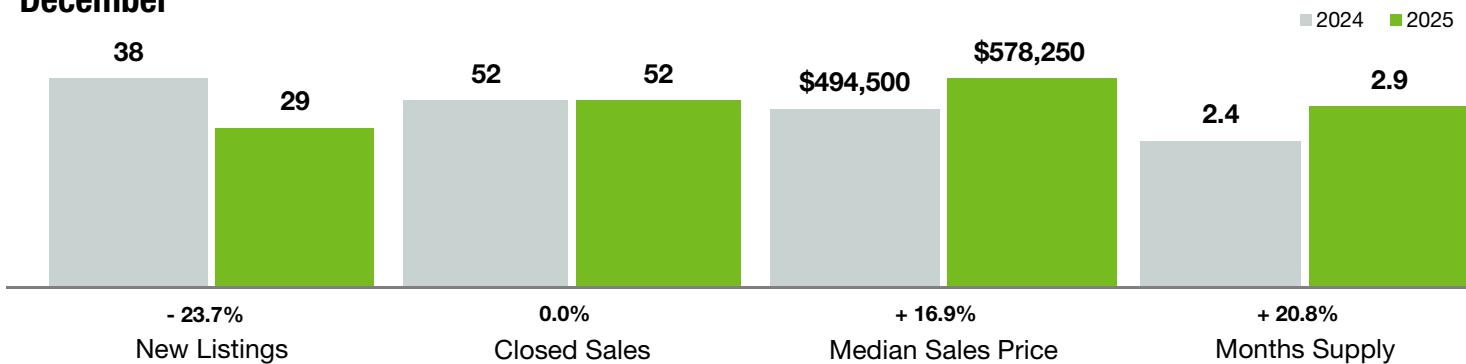
Denver

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 38 | 29 | - 23.7% | 883 | 920 | + 4.2% |
| Pending Sales | 41 | 30 | - 26.8% | 672 | 626 | - 6.8% |
| Closed Sales | 52 | 52 | 0.0% | 672 | 649 | - 3.4% |
| Median Sales Price* | \$494,500 | \$578,250 | + 16.9% | \$521,037 | \$546,610 | + 4.9% |
| Average Sales Price* | \$639,455 | \$727,415 | + 13.8% | \$635,530 | \$675,485 | + 6.3% |
| Percent of Original List Price Received* | 95.9% | 94.4% | - 1.6% | 96.9% | 95.1% | - 1.9% |
| List to Close | 94 | 117 | + 24.5% | 102 | 109 | + 6.9% |
| Days on Market Until Sale | 43 | 68 | + 58.1% | 45 | 61 | + 35.6% |
| Cumulative Days on Market Until Sale | 42 | 79 | + 88.1% | 47 | 63 | + 34.0% |
| Average List Price | \$748,747 | \$566,774 | - 24.3% | \$754,245 | \$796,423 | + 5.6% |
| Inventory of Homes for Sale | 132 | 152 | + 15.2% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.9 | + 20.8% | -- | -- | -- |

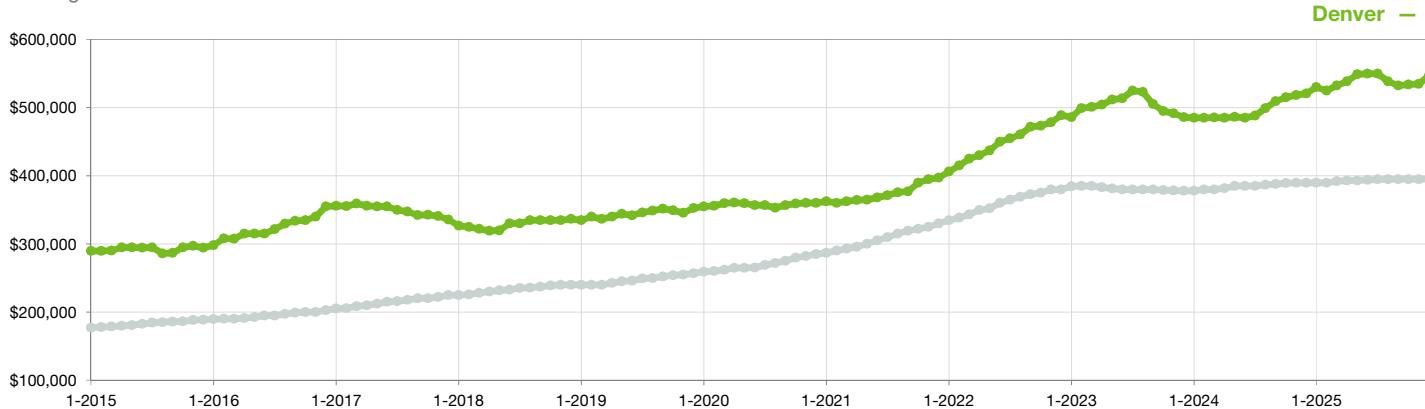
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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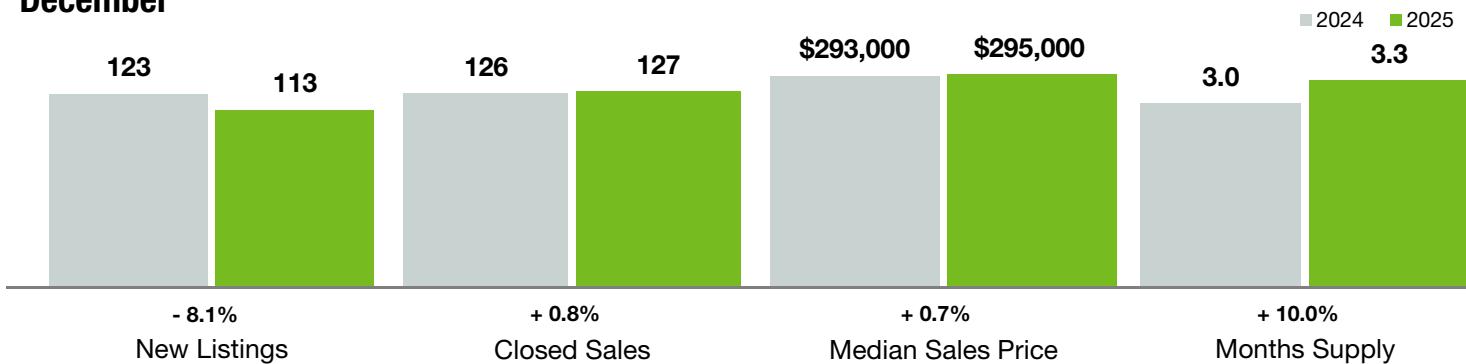
Gastonia

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 123 | 113 | - 8.1% | 2,361 | 2,343 | - 0.8% |
| Pending Sales | 93 | 116 | + 24.7% | 1,641 | 1,637 | - 0.2% |
| Closed Sales | 126 | 127 | + 0.8% | 1,654 | 1,584 | - 4.2% |
| Median Sales Price* | \$293,000 | \$295,000 | + 0.7% | \$295,000 | \$297,375 | + 0.8% |
| Average Sales Price* | \$313,527 | \$316,824 | + 1.1% | \$310,785 | \$311,811 | + 0.3% |
| Percent of Original List Price Received* | 94.0% | 95.1% | + 1.2% | 95.3% | 95.0% | - 0.3% |
| List to Close | 90 | 115 | + 27.8% | 90 | 98 | + 8.9% |
| Days on Market Until Sale | 45 | 60 | + 33.3% | 43 | 53 | + 23.3% |
| Cumulative Days on Market Until Sale | 59 | 76 | + 28.8% | 50 | 64 | + 28.0% |
| Average List Price | \$305,920 | \$353,738 | + 15.6% | \$328,994 | \$327,159 | - 0.6% |
| Inventory of Homes for Sale | 405 | 454 | + 12.1% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 3.3 | + 10.0% | -- | -- | -- |

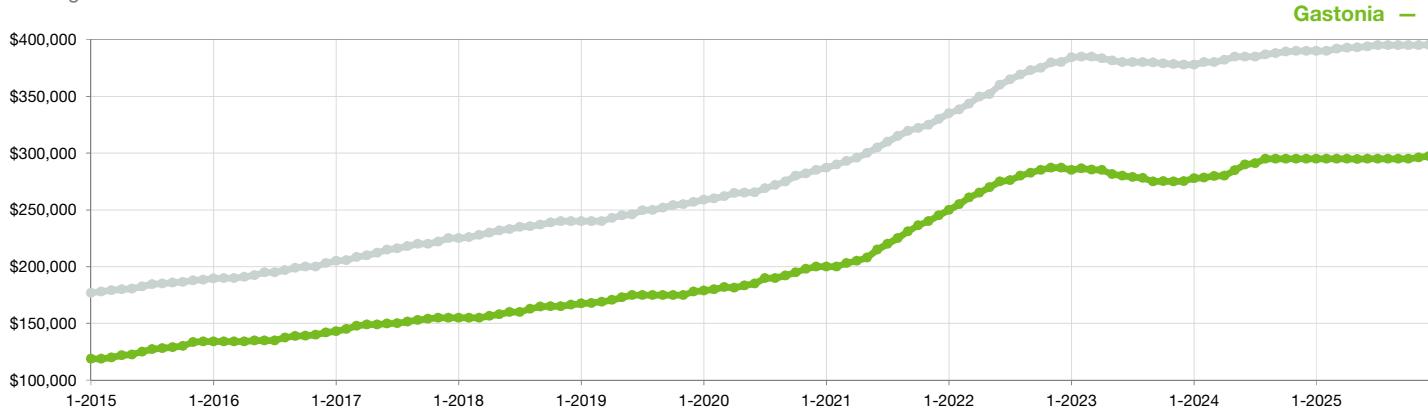
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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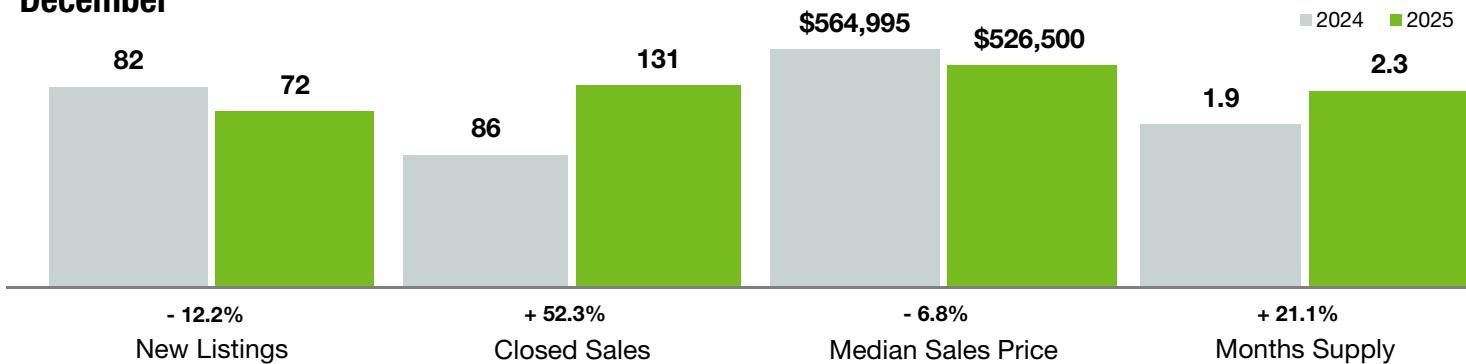
Huntersville

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 82 | 72 | - 12.2% | 1,444 | 1,673 | + 15.9% |
| Pending Sales | 81 | 68 | - 16.0% | 1,152 | 1,293 | + 12.2% |
| Closed Sales | 86 | 131 | + 52.3% | 1,179 | 1,310 | + 11.1% |
| Median Sales Price* | \$564,995 | \$526,500 | - 6.8% | \$545,000 | \$579,010 | + 6.2% |
| Average Sales Price* | \$676,180 | \$619,025 | - 8.5% | \$620,541 | \$662,814 | + 6.8% |
| Percent of Original List Price Received* | 95.6% | 95.5% | - 0.1% | 98.3% | 97.1% | - 1.2% |
| List to Close | 97 | 109 | + 12.4% | 85 | 94 | + 10.6% |
| Days on Market Until Sale | 55 | 59 | + 7.3% | 32 | 47 | + 46.9% |
| Cumulative Days on Market Until Sale | 51 | 60 | + 17.6% | 32 | 51 | + 59.4% |
| Average List Price | \$777,783 | \$671,680 | - 13.6% | \$645,132 | \$665,260 | + 3.1% |
| Inventory of Homes for Sale | 180 | 243 | + 35.0% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 2.3 | + 21.1% | -- | -- | -- |

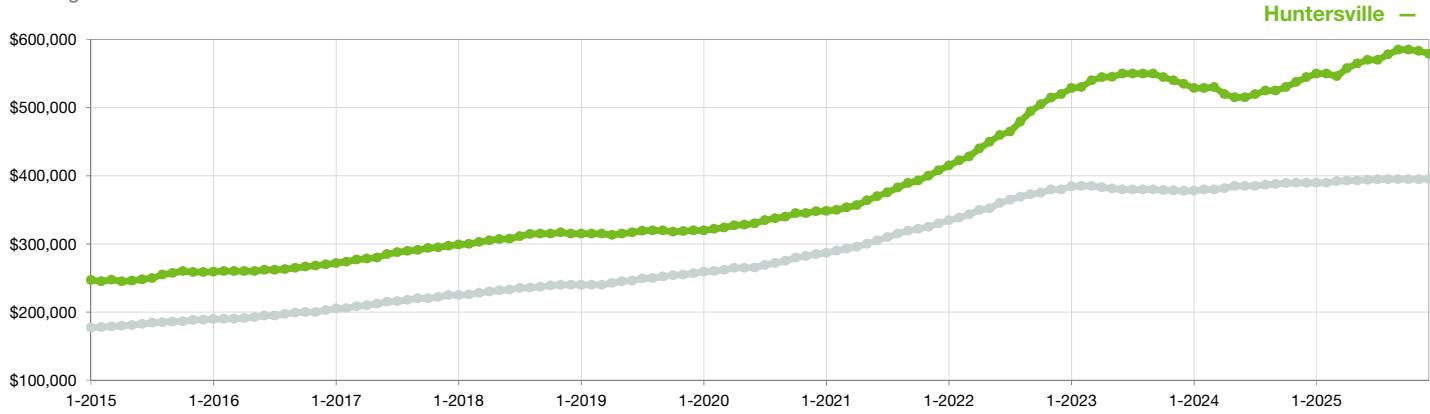
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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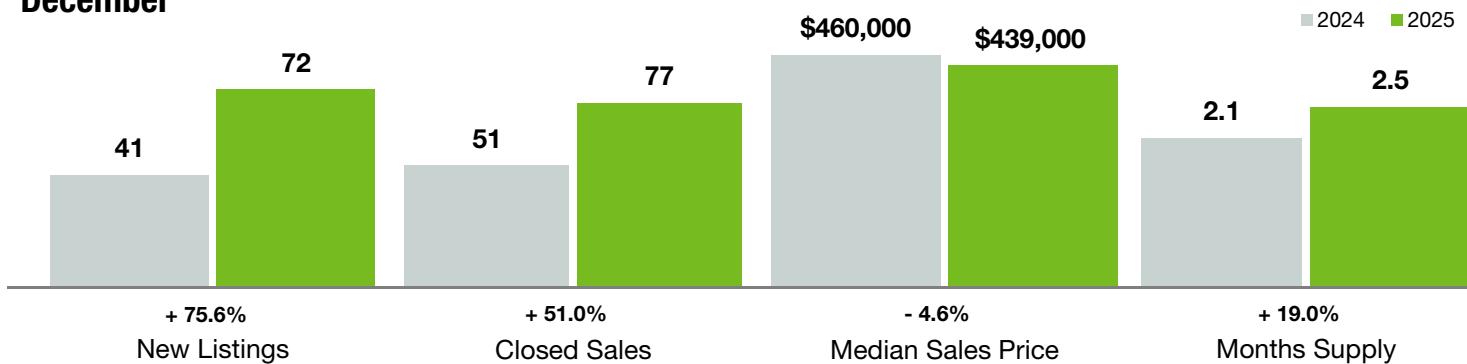
Indian Trail

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 41 | 72 | + 75.6% | 743 | 1,018 | + 37.0% |
| Pending Sales | 33 | 67 | + 103.0% | 593 | 791 | + 33.4% |
| Closed Sales | 51 | 77 | + 51.0% | 597 | 718 | + 20.3% |
| Median Sales Price* | \$460,000 | \$439,000 | - 4.6% | \$441,385 | \$451,176 | + 2.2% |
| Average Sales Price* | \$472,139 | \$432,982 | - 8.3% | \$465,436 | \$471,091 | + 1.2% |
| Percent of Original List Price Received* | 96.3% | 95.2% | - 1.1% | 97.7% | 96.9% | - 0.8% |
| List to Close | 86 | 90 | + 4.7% | 78 | 99 | + 26.9% |
| Days on Market Until Sale | 49 | 52 | + 6.1% | 35 | 47 | + 34.3% |
| Cumulative Days on Market Until Sale | 53 | 55 | + 3.8% | 36 | 47 | + 30.6% |
| Average List Price | \$454,915 | \$530,844 | + 16.7% | \$478,073 | \$489,825 | + 2.5% |
| Inventory of Homes for Sale | 102 | 164 | + 60.8% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 2.5 | + 19.0% | -- | -- | -- |

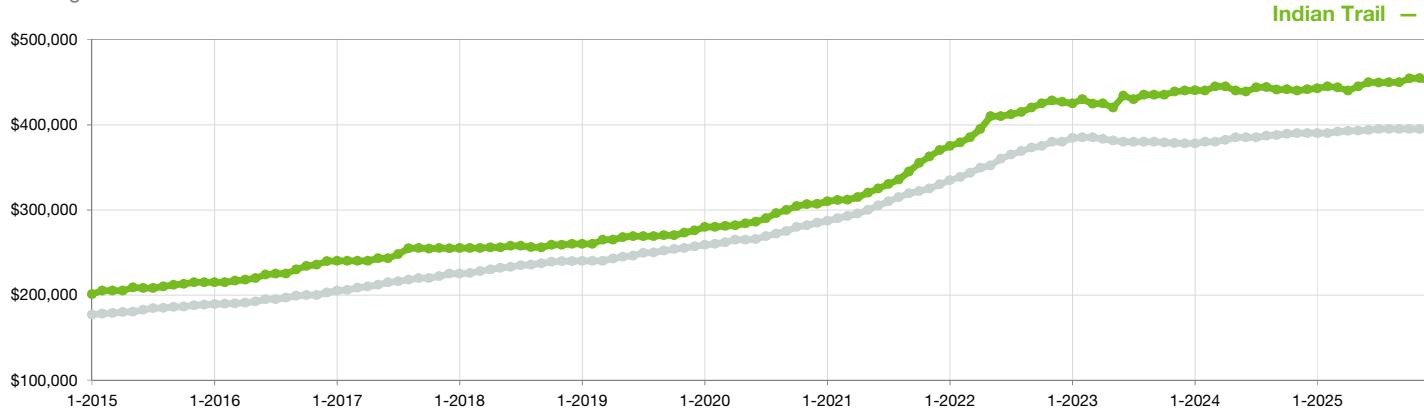
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2025

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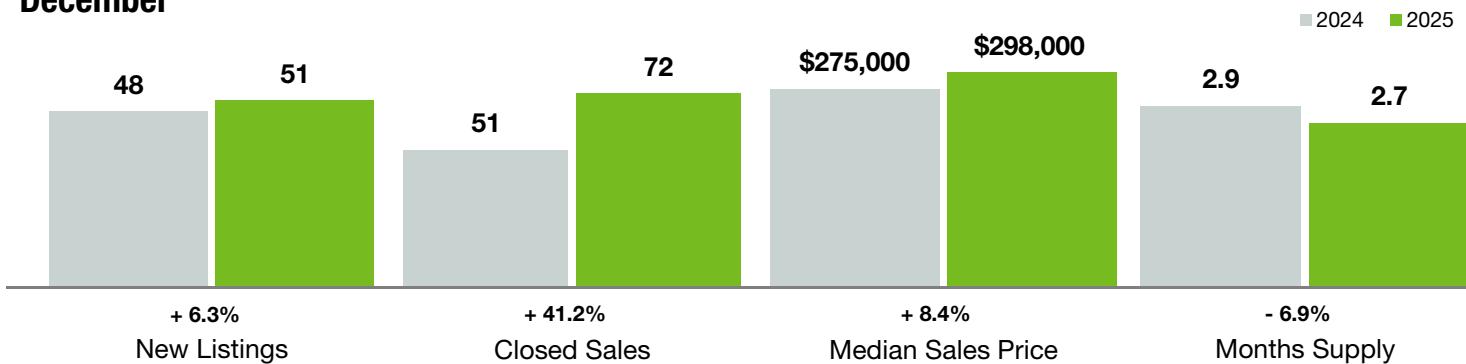
Kannapolis

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 48 | 51 | + 6.3% | 1,062 | 1,082 | + 1.9% |
| Pending Sales | 42 | 60 | + 42.9% | 756 | 851 | + 12.6% |
| Closed Sales | 51 | 72 | + 41.2% | 754 | 830 | + 10.1% |
| Median Sales Price* | \$275,000 | \$298,000 | + 8.4% | \$285,863 | \$305,000 | + 6.7% |
| Average Sales Price* | \$274,974 | \$318,774 | + 15.9% | \$307,736 | \$326,296 | + 6.0% |
| Percent of Original List Price Received* | 93.3% | 93.5% | + 0.2% | 95.7% | 94.8% | - 0.9% |
| List to Close | 83 | 101 | + 21.7% | 78 | 93 | + 19.2% |
| Days on Market Until Sale | 43 | 56 | + 30.2% | 35 | 49 | + 40.0% |
| Cumulative Days on Market Until Sale | 54 | 70 | + 29.6% | 40 | 57 | + 42.5% |
| Average List Price | \$363,868 | \$358,437 | - 1.5% | \$322,177 | \$343,917 | + 6.7% |
| Inventory of Homes for Sale | 184 | 188 | + 2.2% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 2.7 | - 6.9% | -- | -- | -- |

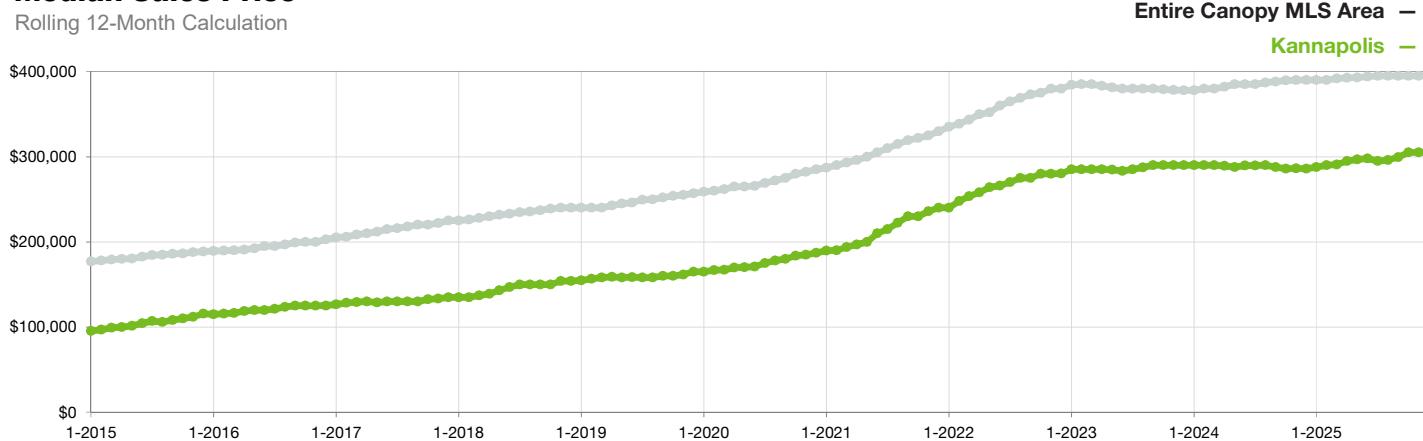
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2025

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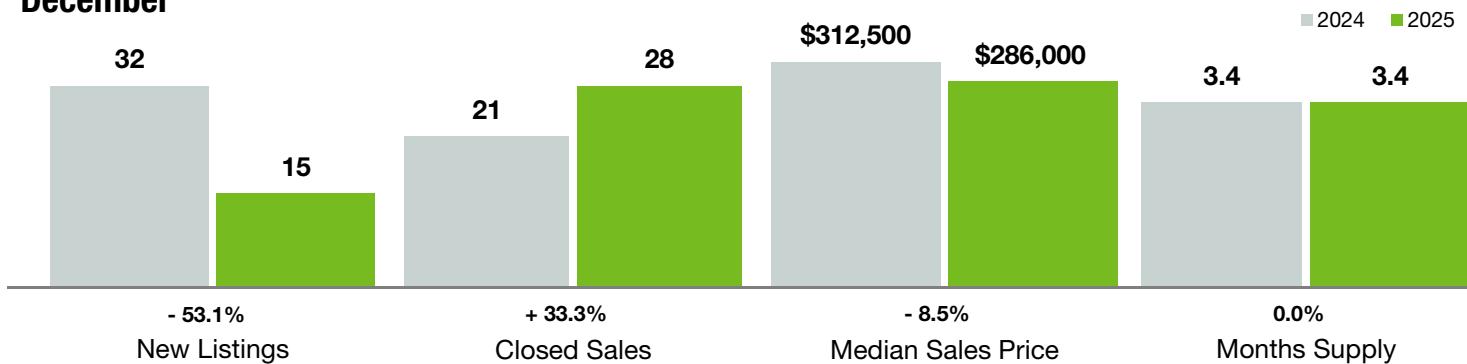
Kings Mountain

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 32 | 15 | - 53.1% | 412 | 469 | + 13.8% |
| Pending Sales | 25 | 19 | - 24.0% | 289 | 328 | + 13.5% |
| Closed Sales | 21 | 28 | + 33.3% | 277 | 333 | + 20.2% |
| Median Sales Price* | \$312,500 | \$286,000 | - 8.5% | \$275,000 | \$296,000 | + 7.6% |
| Average Sales Price* | \$296,899 | \$314,207 | + 5.8% | \$291,874 | \$318,421 | + 9.1% |
| Percent of Original List Price Received* | 93.1% | 93.8% | + 0.8% | 95.0% | 94.2% | - 0.8% |
| List to Close | 83 | 103 | + 24.1% | 85 | 105 | + 23.5% |
| Days on Market Until Sale | 46 | 57 | + 23.9% | 46 | 58 | + 26.1% |
| Cumulative Days on Market Until Sale | 62 | 89 | + 43.5% | 56 | 69 | + 23.2% |
| Average List Price | \$296,534 | \$292,640 | - 1.3% | \$315,173 | \$356,177 | + 13.0% |
| Inventory of Homes for Sale | 82 | 93 | + 13.4% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 3.4 | 0.0% | -- | -- | -- |

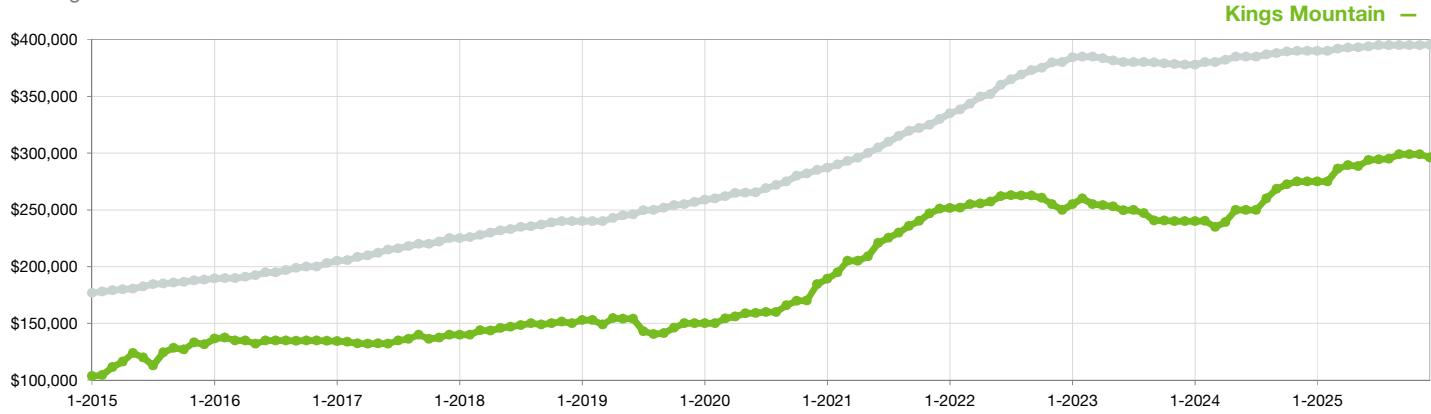
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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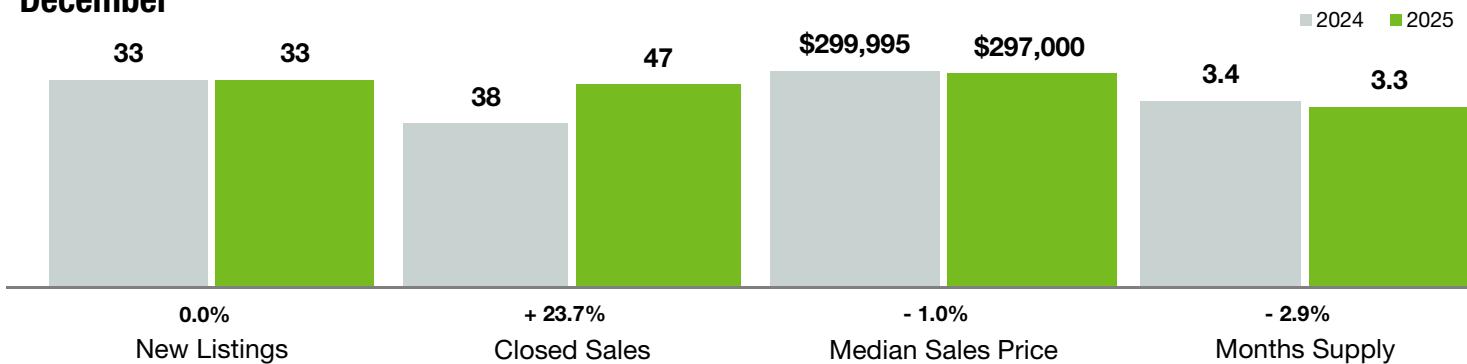
Lincolnton

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 33 | 33 | 0.0% | 634 | 699 | + 10.3% |
| Pending Sales | 42 | 23 | - 45.2% | 441 | 520 | + 17.9% |
| Closed Sales | 38 | 47 | + 23.7% | 429 | 534 | + 24.5% |
| Median Sales Price* | \$299,995 | \$297,000 | - 1.0% | \$309,500 | \$325,000 | + 5.0% |
| Average Sales Price* | \$304,452 | \$298,279 | - 2.0% | \$330,467 | \$347,373 | + 5.1% |
| Percent of Original List Price Received* | 94.8% | 94.3% | - 0.5% | 95.3% | 94.6% | - 0.7% |
| List to Close | 92 | 95 | + 3.3% | 87 | 101 | + 16.1% |
| Days on Market Until Sale | 47 | 49 | + 4.3% | 41 | 58 | + 41.5% |
| Cumulative Days on Market Until Sale | 57 | 62 | + 8.8% | 51 | 69 | + 35.3% |
| Average List Price | \$342,420 | \$341,345 | - 0.3% | \$357,241 | \$376,192 | + 5.3% |
| Inventory of Homes for Sale | 126 | 144 | + 14.3% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 3.3 | - 2.9% | -- | -- | -- |

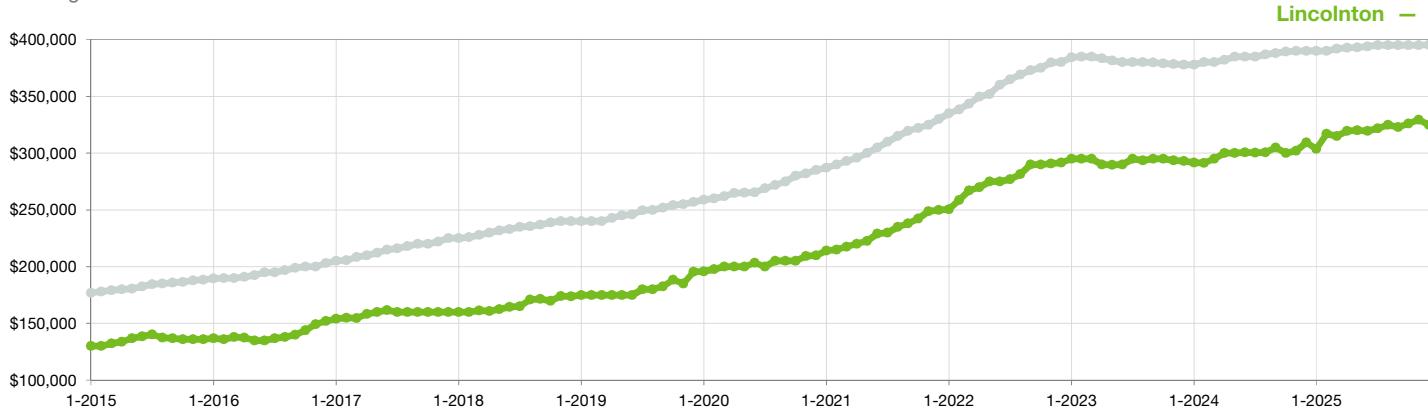
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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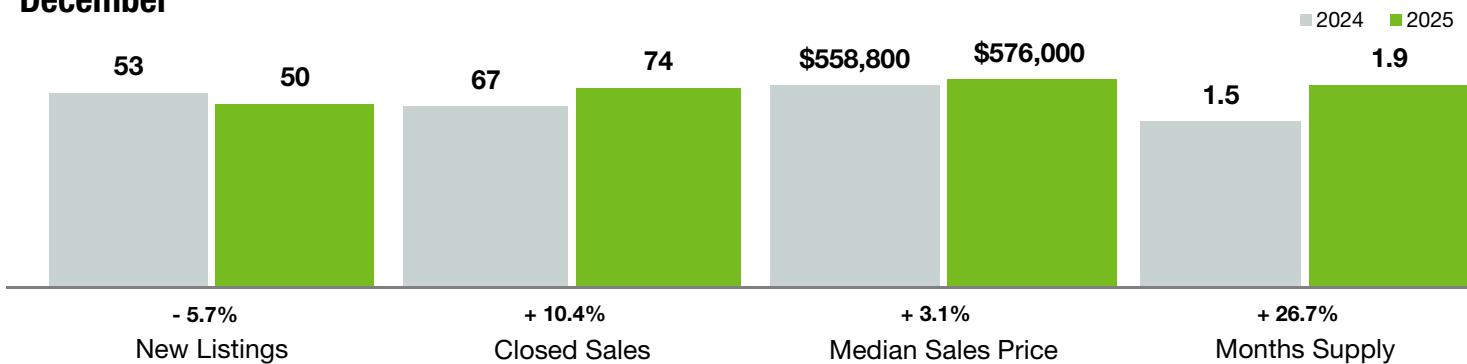
Matthews

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 53 | 50 | - 5.7% | 1,108 | 1,233 | + 11.3% |
| Pending Sales | 50 | 60 | + 20.0% | 902 | 979 | + 8.5% |
| Closed Sales | 67 | 74 | + 10.4% | 871 | 987 | + 13.3% |
| Median Sales Price* | \$558,800 | \$576,000 | + 3.1% | \$530,000 | \$550,000 | + 3.8% |
| Average Sales Price* | \$618,550 | \$657,318 | + 6.3% | \$621,194 | \$628,445 | + 1.2% |
| Percent of Original List Price Received* | 95.6% | 95.6% | 0.0% | 98.4% | 97.5% | - 0.9% |
| List to Close | 91 | 88 | - 3.3% | 65 | 78 | + 20.0% |
| Days on Market Until Sale | 50 | 47 | - 6.0% | 25 | 32 | + 28.0% |
| Cumulative Days on Market Until Sale | 49 | 52 | + 6.1% | 26 | 36 | + 38.5% |
| Average List Price | \$543,541 | \$557,095 | + 2.5% | \$626,345 | \$642,493 | + 2.6% |
| Inventory of Homes for Sale | 115 | 152 | + 32.2% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 1.9 | + 26.7% | -- | -- | -- |

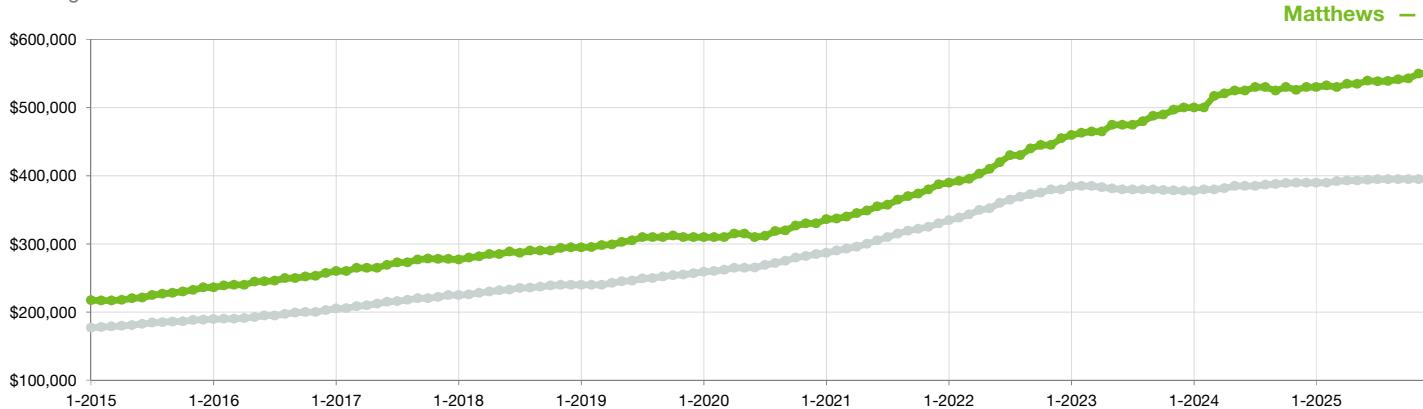
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December



Median Sales Price

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Local Market Update for December 2025

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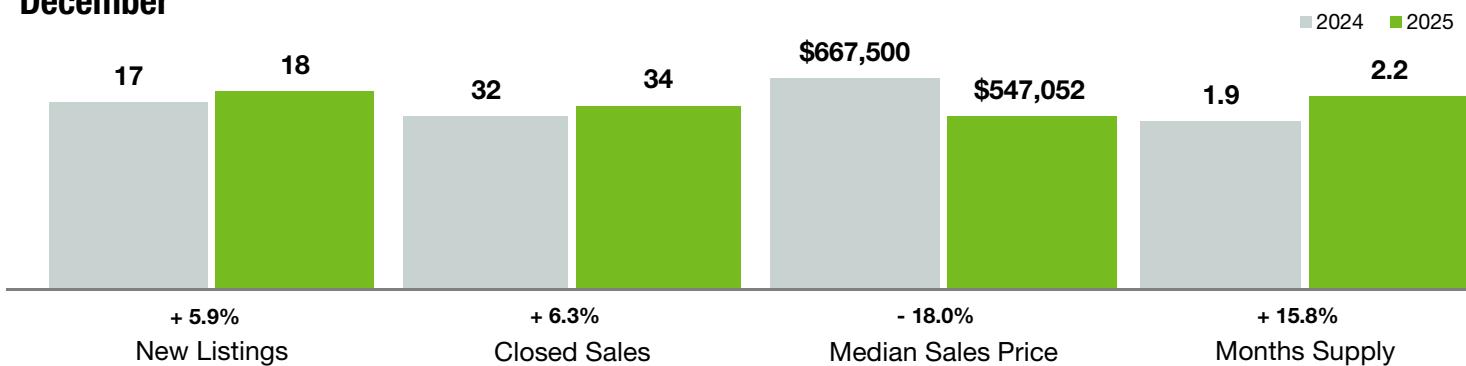
Mint Hill

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 17 | 18 | + 5.9% | 454 | 513 | + 13.0% |
| Pending Sales | 25 | 34 | + 36.0% | 379 | 400 | + 5.5% |
| Closed Sales | 32 | 34 | + 6.3% | 393 | 378 | - 3.8% |
| Median Sales Price* | \$667,500 | \$547,052 | - 18.0% | \$568,982 | \$545,000 | - 4.2% |
| Average Sales Price* | \$731,468 | \$598,556 | - 18.2% | \$583,455 | \$569,720 | - 2.4% |
| Percent of Original List Price Received* | 99.0% | 96.1% | - 2.9% | 98.0% | 96.6% | - 1.4% |
| List to Close | 113 | 88 | - 22.1% | 85 | 91 | + 7.1% |
| Days on Market Until Sale | 72 | 47 | - 34.7% | 36 | 49 | + 36.1% |
| Cumulative Days on Market Until Sale | 78 | 55 | - 29.5% | 38 | 53 | + 39.5% |
| Average List Price | \$621,276 | \$590,361 | - 5.0% | \$604,945 | \$627,989 | + 3.8% |
| Inventory of Homes for Sale | 61 | 74 | + 21.3% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 2.2 | + 15.8% | -- | -- | -- |

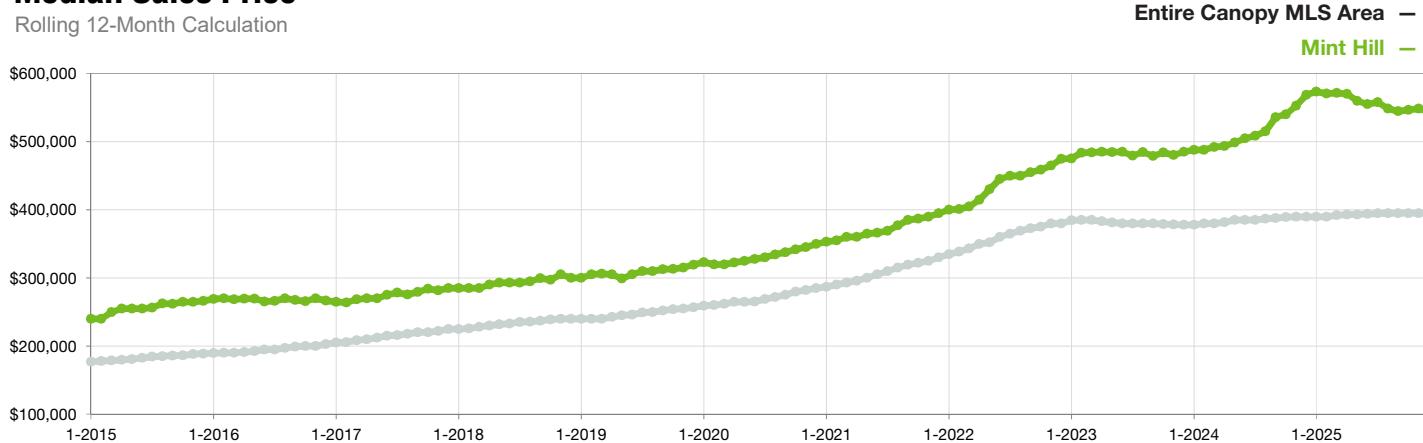
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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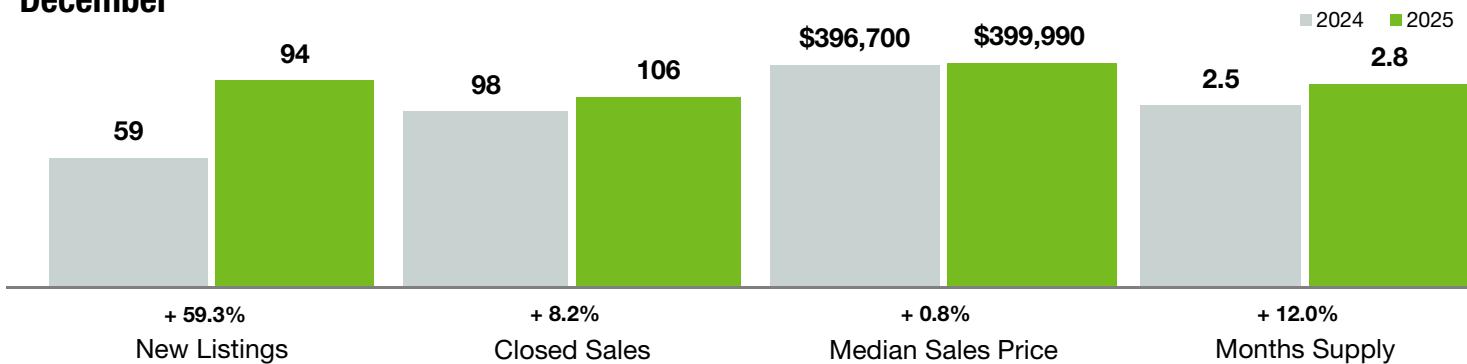
Monroe

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 59 | 94 | + 59.3% | 1,456 | 1,576 | + 8.2% |
| Pending Sales | 69 | 87 | + 26.1% | 1,170 | 1,235 | + 5.6% |
| Closed Sales | 98 | 106 | + 8.2% | 1,182 | 1,232 | + 4.2% |
| Median Sales Price* | \$396,700 | \$399,990 | + 0.8% | \$397,885 | \$399,990 | + 0.5% |
| Average Sales Price* | \$413,685 | \$445,719 | + 7.7% | \$418,972 | \$426,496 | + 1.8% |
| Percent of Original List Price Received* | 95.2% | 94.2% | - 1.1% | 96.8% | 95.9% | - 0.9% |
| List to Close | 101 | 113 | + 11.9% | 92 | 105 | + 14.1% |
| Days on Market Until Sale | 55 | 72 | + 30.9% | 42 | 58 | + 38.1% |
| Cumulative Days on Market Until Sale | 57 | 74 | + 29.8% | 43 | 60 | + 39.5% |
| Average List Price | \$467,944 | \$429,821 | - 8.1% | \$438,131 | \$461,064 | + 5.2% |
| Inventory of Homes for Sale | 245 | 289 | + 18.0% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.8 | + 12.0% | -- | -- | -- |

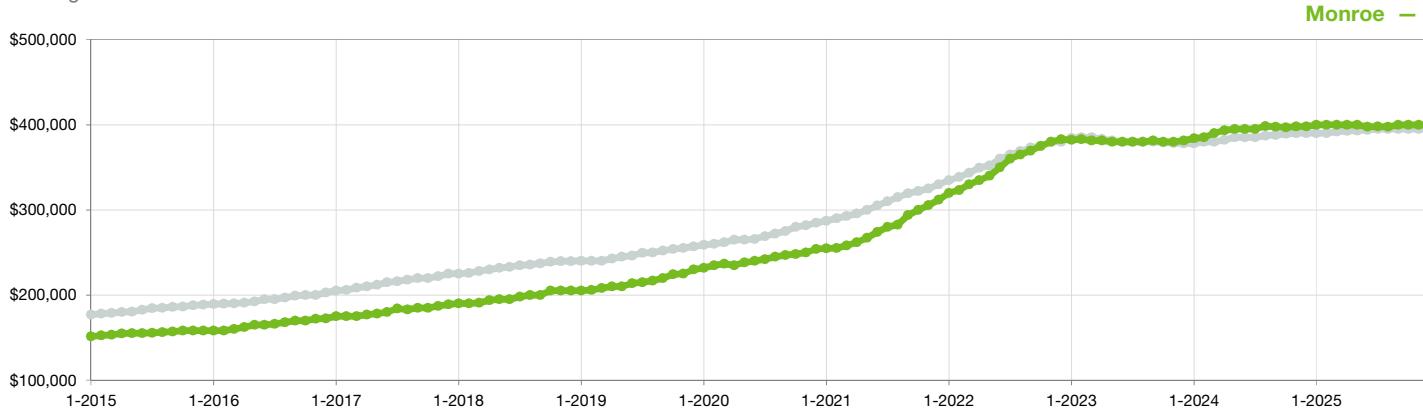
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December



Median Sales Price

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Local Market Update for December 2025

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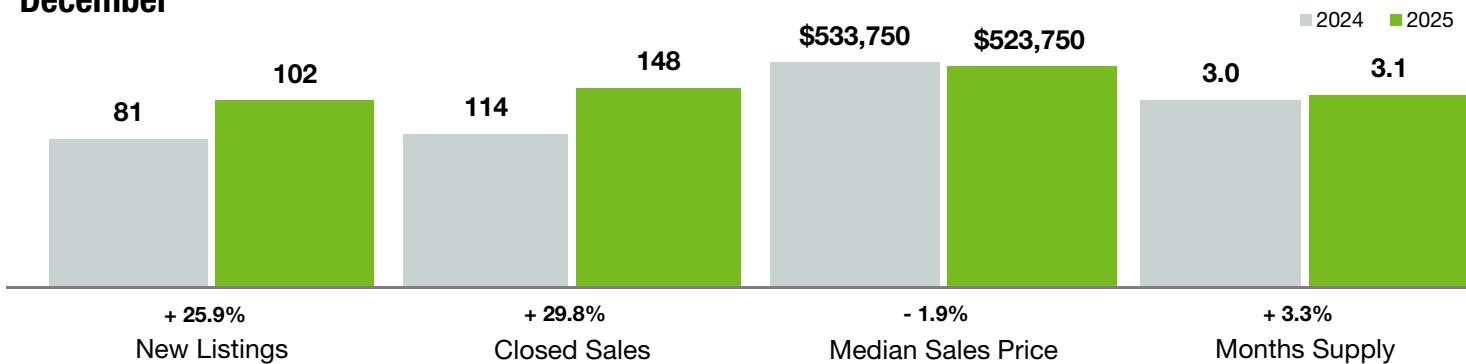
Mooresville

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 81 | 102 | + 25.9% | 2,066 | 2,277 | + 10.2% |
| Pending Sales | 76 | 100 | + 31.6% | 1,504 | 1,612 | + 7.2% |
| Closed Sales | 114 | 148 | + 29.8% | 1,468 | 1,630 | + 11.0% |
| Median Sales Price* | \$533,750 | \$523,750 | - 1.9% | \$491,999 | \$503,995 | + 2.4% |
| Average Sales Price* | \$697,864 | \$659,993 | - 5.4% | \$710,445 | \$722,687 | + 1.7% |
| Percent of Original List Price Received* | 94.9% | 92.3% | - 2.7% | 95.8% | 94.7% | - 1.1% |
| List to Close | 94 | 120 | + 27.7% | 86 | 99 | + 15.1% |
| Days on Market Until Sale | 50 | 72 | + 44.0% | 42 | 56 | + 33.3% |
| Cumulative Days on Market Until Sale | 56 | 92 | + 64.3% | 47 | 64 | + 36.2% |
| Average List Price | \$659,444 | \$594,713 | - 9.8% | \$784,123 | \$800,365 | + 2.1% |
| Inventory of Homes for Sale | 378 | 416 | + 10.1% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 3.1 | + 3.3% | -- | -- | -- |

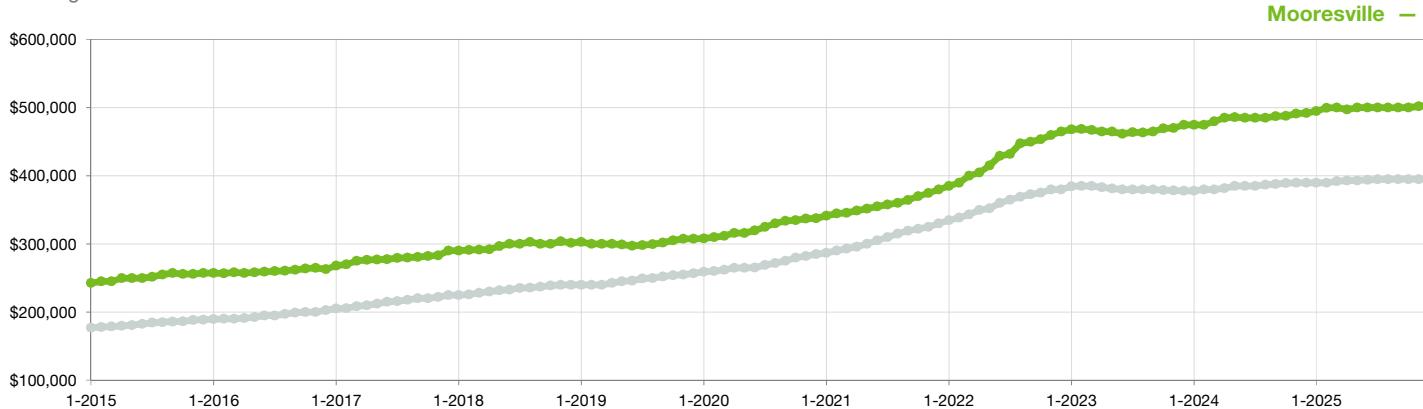
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December



Median Sales Price

Rolling 12-Month Calculation



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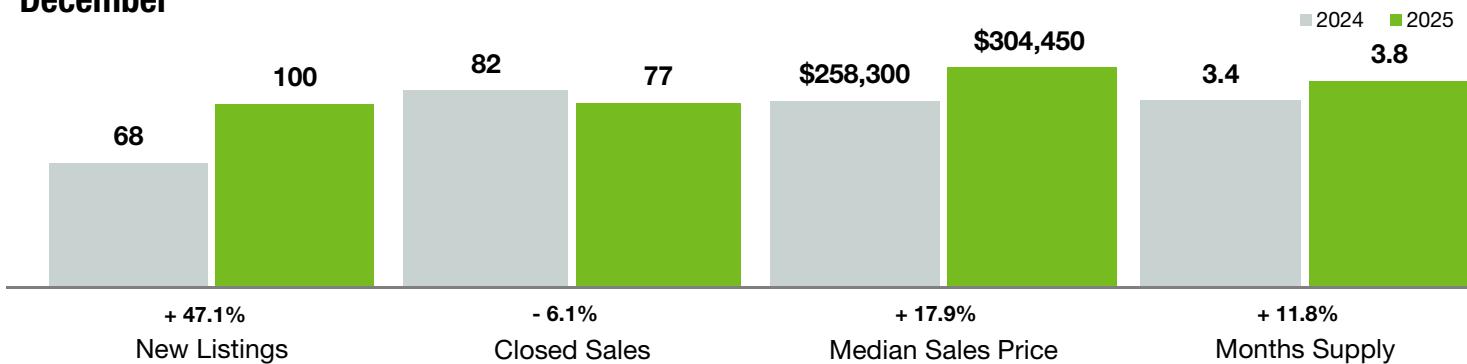
Salisbury

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 68 | 100 | + 47.1% | 1,239 | 1,441 | + 16.3% |
| Pending Sales | 54 | 64 | + 18.5% | 897 | 1,011 | + 12.7% |
| Closed Sales | 82 | 77 | - 6.1% | 888 | 980 | + 10.4% |
| Median Sales Price* | \$258,300 | \$304,450 | + 17.9% | \$279,000 | \$299,955 | + 7.5% |
| Average Sales Price* | \$327,023 | \$347,170 | + 6.2% | \$316,493 | \$329,528 | + 4.1% |
| Percent of Original List Price Received* | 96.2% | 93.1% | - 3.2% | 95.0% | 94.0% | - 1.1% |
| List to Close | 91 | 106 | + 16.5% | 90 | 99 | + 10.0% |
| Days on Market Until Sale | 45 | 71 | + 57.8% | 46 | 57 | + 23.9% |
| Cumulative Days on Market Until Sale | 52 | 79 | + 51.9% | 52 | 66 | + 26.9% |
| Average List Price | \$333,792 | \$367,126 | + 10.0% | \$335,298 | \$351,573 | + 4.9% |
| Inventory of Homes for Sale | 257 | 320 | + 24.5% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 3.8 | + 11.8% | -- | -- | -- |

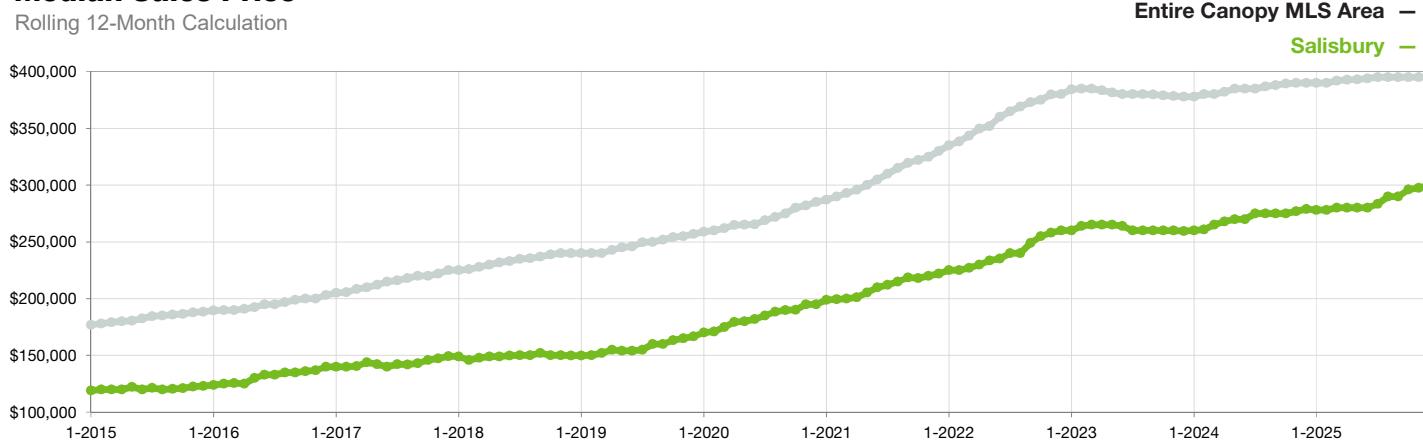
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December



Median Sales Price

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Local Market Update for December 2025

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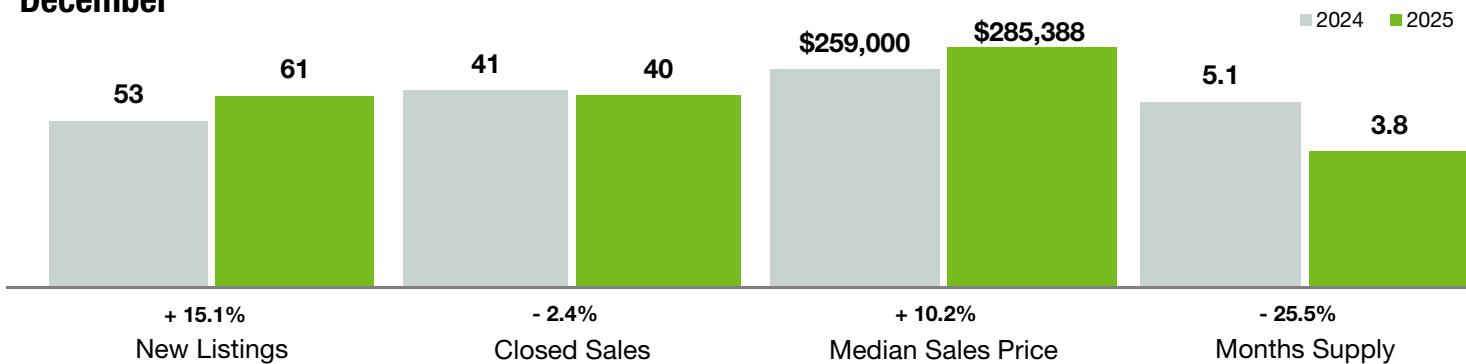
Shelby

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 53 | 61 | + 15.1% | 882 | 831 | - 5.8% |
| Pending Sales | 32 | 33 | + 3.1% | 557 | 588 | + 5.6% |
| Closed Sales | 41 | 40 | - 2.4% | 559 | 576 | + 3.0% |
| Median Sales Price* | \$259,000 | \$285,388 | + 10.2% | \$258,850 | \$257,000 | - 0.7% |
| Average Sales Price* | \$302,628 | \$321,634 | + 6.3% | \$288,166 | \$284,518 | - 1.3% |
| Percent of Original List Price Received* | 93.5% | 94.1% | + 0.6% | 94.8% | 93.1% | - 1.8% |
| List to Close | 92 | 109 | + 18.5% | 100 | 114 | + 14.0% |
| Days on Market Until Sale | 52 | 66 | + 26.9% | 55 | 71 | + 29.1% |
| Cumulative Days on Market Until Sale | 60 | 82 | + 36.7% | 70 | 88 | + 25.7% |
| Average List Price | \$245,524 | \$279,402 | + 13.8% | \$292,762 | \$302,982 | + 3.5% |
| Inventory of Homes for Sale | 238 | 184 | - 22.7% | -- | -- | -- |
| Months Supply of Inventory | 5.1 | 3.8 | - 25.5% | -- | -- | -- |

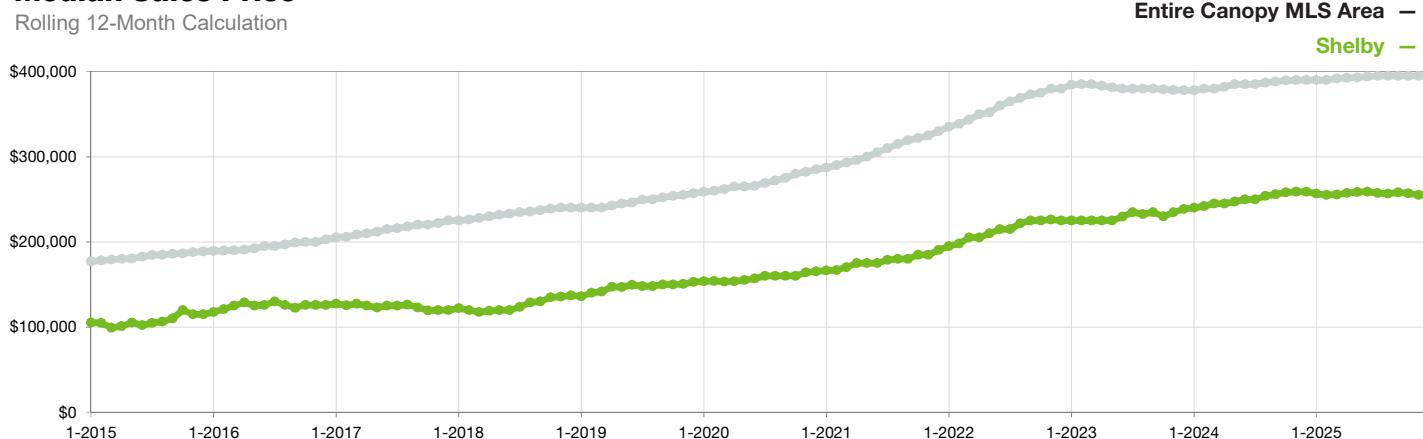
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December



Median Sales Price

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Local Market Update for December 2025

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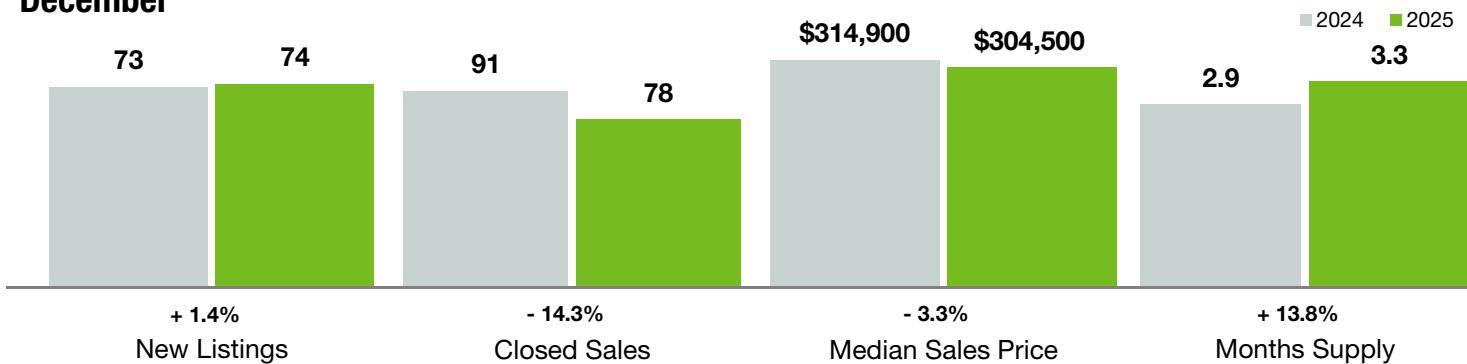
Statesville

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 73 | 74 | + 1.4% | 1,588 | 1,476 | - 7.1% |
| Pending Sales | 60 | 61 | + 1.7% | 1,209 | 1,101 | - 8.9% |
| Closed Sales | 91 | 78 | - 14.3% | 1,238 | 1,086 | - 12.3% |
| Median Sales Price* | \$314,900 | \$304,500 | - 3.3% | \$305,000 | \$310,000 | + 1.6% |
| Average Sales Price* | \$332,373 | \$351,436 | + 5.7% | \$325,919 | \$337,609 | + 3.6% |
| Percent of Original List Price Received* | 94.8% | 93.4% | - 1.5% | 95.0% | 94.5% | - 0.5% |
| List to Close | 99 | 118 | + 19.2% | 92 | 104 | + 13.0% |
| Days on Market Until Sale | 55 | 73 | + 32.7% | 48 | 60 | + 25.0% |
| Cumulative Days on Market Until Sale | 61 | 74 | + 21.3% | 53 | 69 | + 30.2% |
| Average List Price | \$330,249 | \$352,100 | + 6.6% | \$345,910 | \$375,694 | + 8.6% |
| Inventory of Homes for Sale | 297 | 304 | + 2.4% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.3 | + 13.8% | -- | -- | -- |

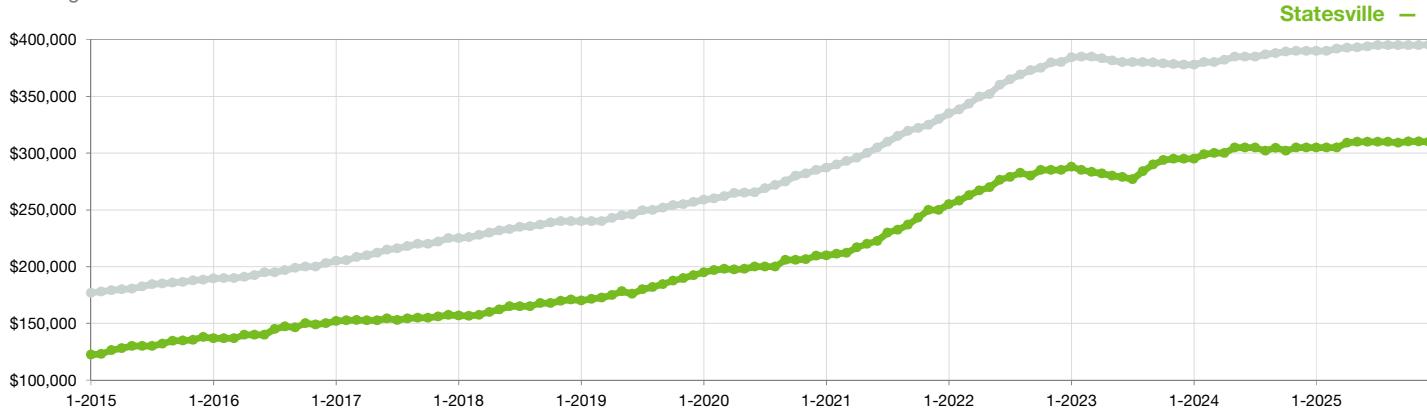
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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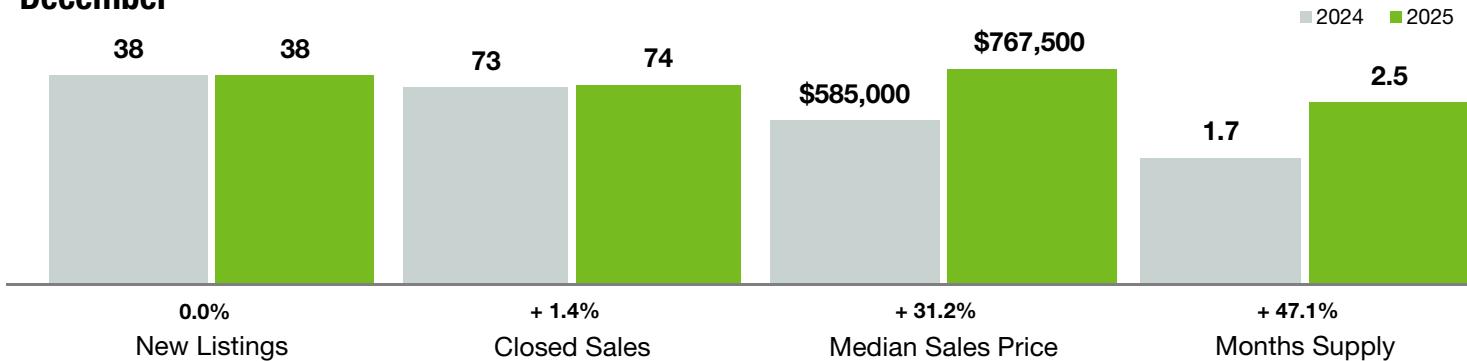
Waxhaw

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 38 | 38 | 0.0% | 1,103 | 1,262 | + 14.4% |
| Pending Sales | 52 | 30 | - 42.3% | 874 | 912 | + 4.3% |
| Closed Sales | 73 | 74 | + 1.4% | 856 | 953 | + 11.3% |
| Median Sales Price* | \$585,000 | \$767,500 | + 31.2% | \$690,000 | \$725,000 | + 5.1% |
| Average Sales Price* | \$761,642 | \$862,721 | + 13.3% | \$804,958 | \$857,836 | + 6.6% |
| Percent of Original List Price Received* | 94.4% | 95.0% | + 0.6% | 98.0% | 96.4% | - 1.6% |
| List to Close | 118 | 100 | - 15.3% | 83 | 95 | + 14.5% |
| Days on Market Until Sale | 76 | 62 | - 18.4% | 43 | 55 | + 27.9% |
| Cumulative Days on Market Until Sale | 62 | 68 | + 9.7% | 33 | 55 | + 66.7% |
| Average List Price | \$669,311 | \$621,974 | - 7.1% | \$837,492 | \$907,695 | + 8.4% |
| Inventory of Homes for Sale | 127 | 191 | + 50.4% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 2.5 | + 47.1% | -- | -- | -- |

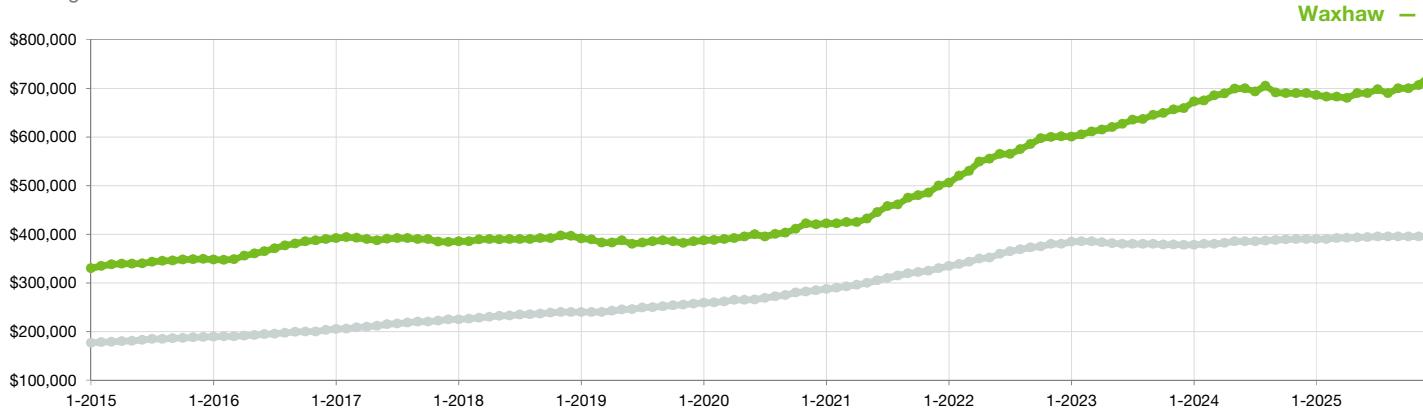
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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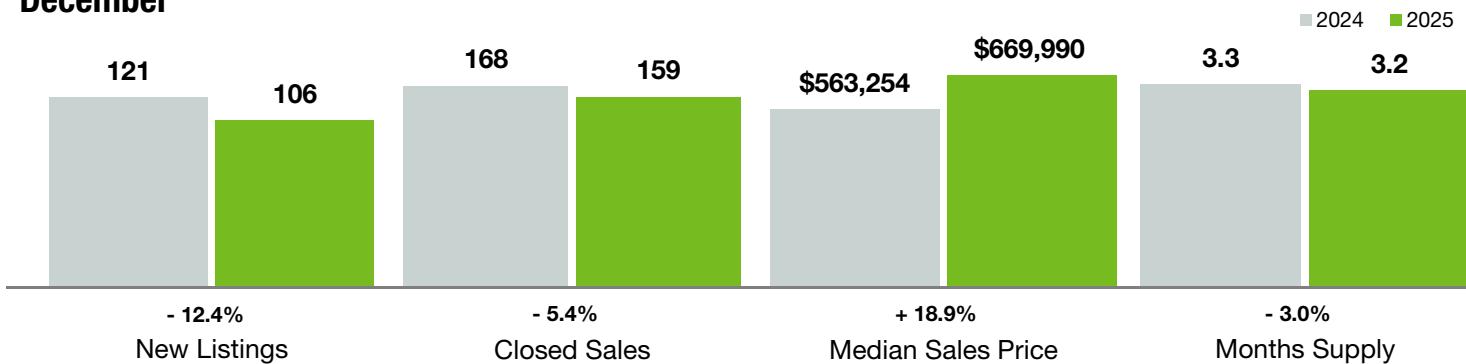
Lake Norman

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 121 | 106 | - 12.4% | 2,810 | 2,868 | + 2.1% |
| Pending Sales | 100 | 84 | - 16.0% | 1,956 | 1,992 | + 1.8% |
| Closed Sales | 168 | 159 | - 5.4% | 1,922 | 2,015 | + 4.8% |
| Median Sales Price* | \$563,254 | \$669,990 | + 18.9% | \$564,879 | \$589,000 | + 4.3% |
| Average Sales Price* | \$823,461 | \$876,190 | + 6.4% | \$858,204 | \$877,881 | + 2.3% |
| Percent of Original List Price Received* | 94.7% | 93.8% | - 1.0% | 95.3% | 94.3% | - 1.0% |
| List to Close | 98 | 126 | + 28.6% | 94 | 105 | + 11.7% |
| Days on Market Until Sale | 50 | 66 | + 32.0% | 47 | 59 | + 25.5% |
| Cumulative Days on Market Until Sale | 62 | 89 | + 43.5% | 52 | 73 | + 40.4% |
| Average List Price | \$963,390 | \$896,967 | - 6.9% | \$975,719 | \$1,012,724 | + 3.8% |
| Inventory of Homes for Sale | 533 | 527 | - 1.1% | -- | -- | -- |
| Months Supply of Inventory | 3.3 | 3.2 | - 3.0% | -- | -- | -- |

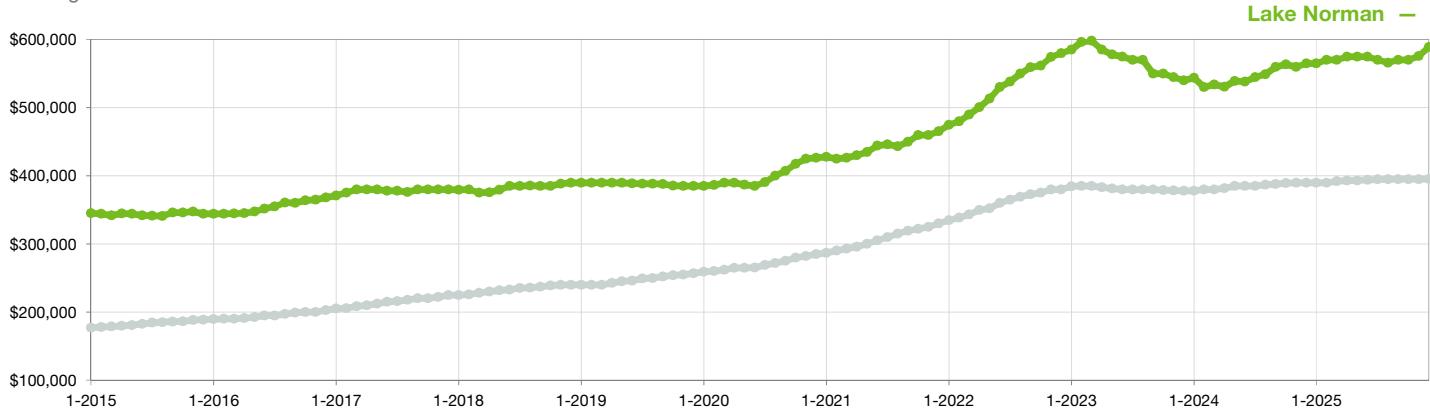
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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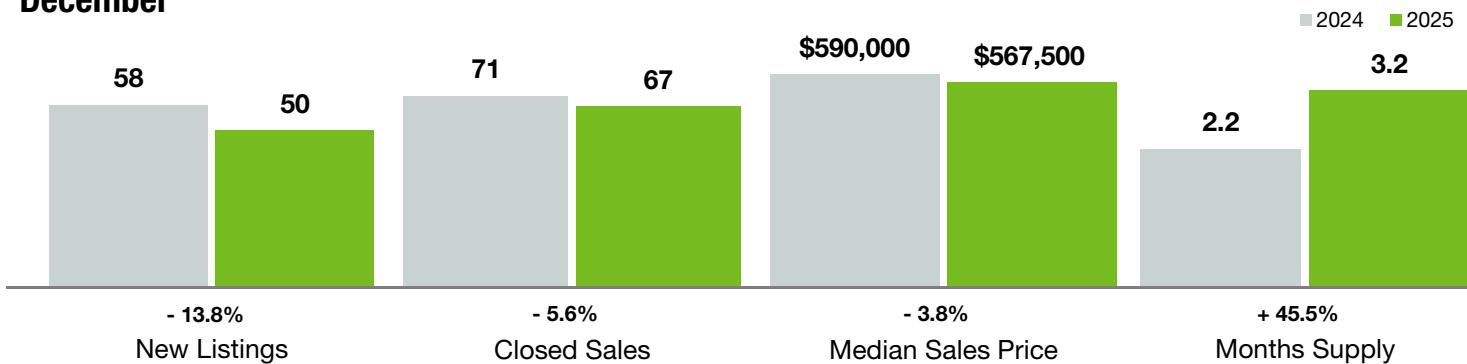
Lake Wylie

North Carolina and South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 58 | 50 | - 13.8% | 1,305 | 1,320 | + 1.1% |
| Pending Sales | 58 | 54 | - 6.9% | 994 | 896 | - 9.9% |
| Closed Sales | 71 | 67 | - 5.6% | 991 | 910 | - 8.2% |
| Median Sales Price* | \$590,000 | \$567,500 | - 3.8% | \$569,900 | \$575,250 | + 0.9% |
| Average Sales Price* | \$734,279 | \$685,105 | - 6.7% | \$697,646 | \$692,968 | - 0.7% |
| Percent of Original List Price Received* | 93.8% | 95.5% | + 1.8% | 96.6% | 95.7% | - 0.9% |
| List to Close | 130 | 109 | - 16.2% | 93 | 101 | + 8.6% |
| Days on Market Until Sale | 98 | 64 | - 34.7% | 47 | 61 | + 29.8% |
| Cumulative Days on Market Until Sale | 81 | 71 | - 12.3% | 47 | 65 | + 38.3% |
| Average List Price | \$704,294 | \$787,431 | + 11.8% | \$757,222 | \$745,986 | - 1.5% |
| Inventory of Homes for Sale | 185 | 237 | + 28.1% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 3.2 | + 45.5% | -- | -- | -- |

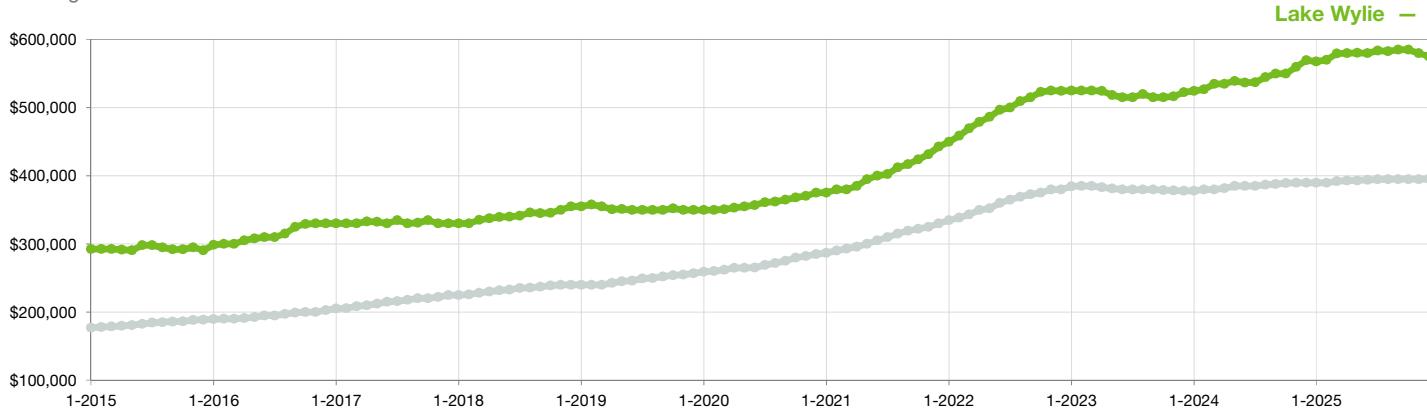
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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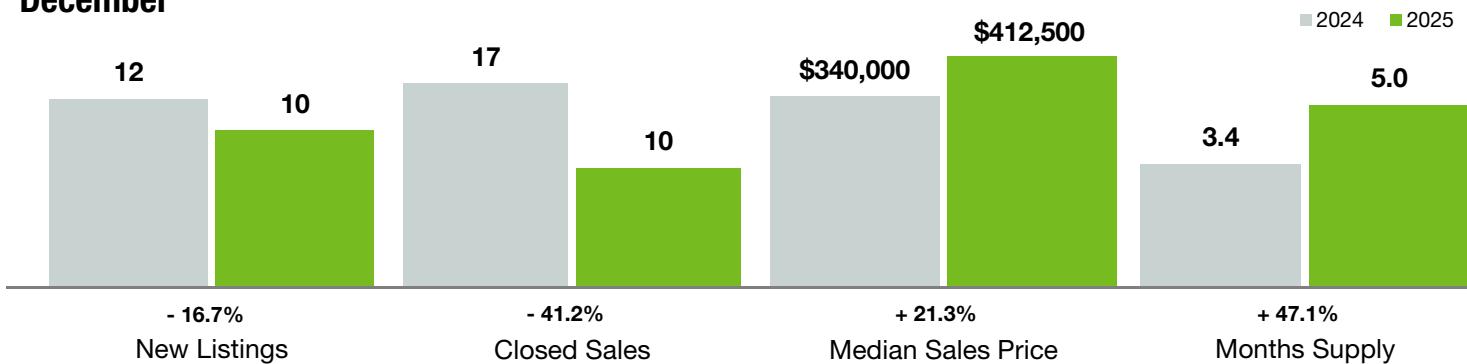
Uptown Charlotte

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 12 | 10 | - 16.7% | 378 | 371 | - 1.9% |
| Pending Sales | 10 | 8 | - 20.0% | 243 | 205 | - 15.6% |
| Closed Sales | 17 | 10 | - 41.2% | 246 | 205 | - 16.7% |
| Median Sales Price* | \$340,000 | \$412,500 | + 21.3% | \$379,900 | \$422,500 | + 11.2% |
| Average Sales Price* | \$395,023 | \$562,290 | + 42.3% | \$459,813 | \$520,937 | + 13.3% |
| Percent of Original List Price Received* | 94.6% | 93.9% | - 0.7% | 96.3% | 95.5% | - 0.8% |
| List to Close | 107 | 82 | - 23.4% | 76 | 92 | + 21.1% |
| Days on Market Until Sale | 67 | 51 | - 23.9% | 40 | 54 | + 35.0% |
| Cumulative Days on Market Until Sale | 73 | 120 | + 64.4% | 49 | 74 | + 51.0% |
| Average List Price | \$372,533 | \$518,769 | + 39.3% | \$472,596 | \$524,551 | + 11.0% |
| Inventory of Homes for Sale | 69 | 86 | + 24.6% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 5.0 | + 47.1% | -- | -- | -- |

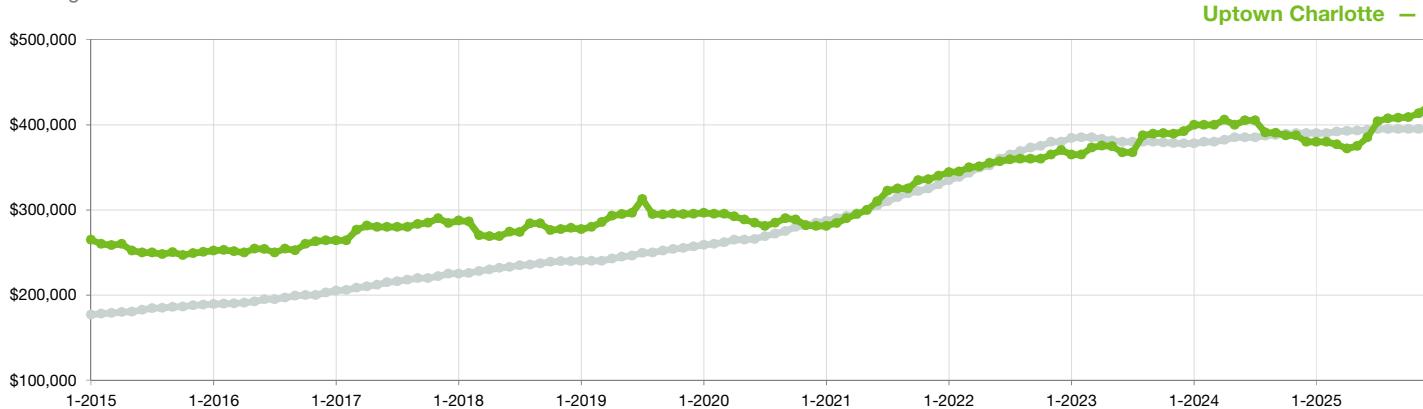
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2025

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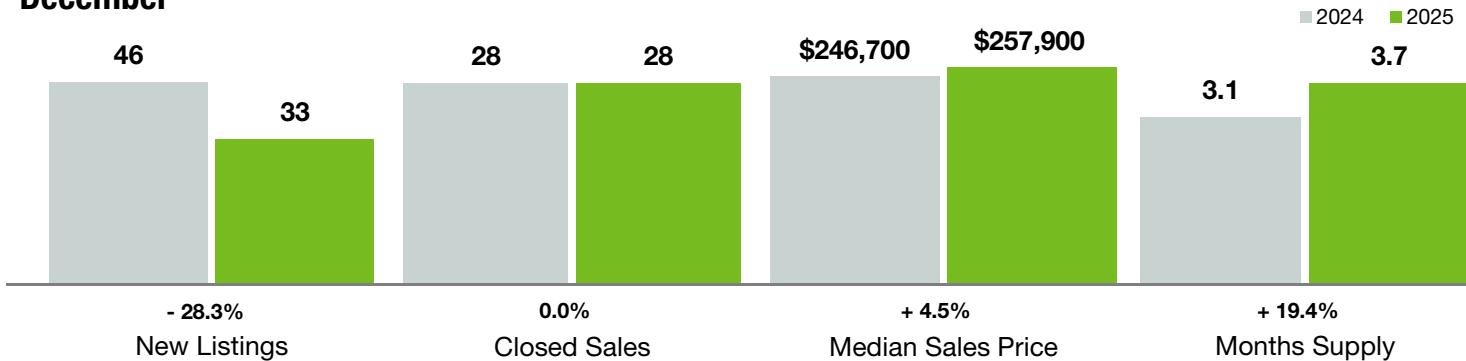
Chester County

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 46 | 33 | - 28.3% | 614 | 675 | + 9.9% |
| Pending Sales | 22 | 30 | + 36.4% | 374 | 411 | + 9.9% |
| Closed Sales | 28 | 28 | 0.0% | 369 | 383 | + 3.8% |
| Median Sales Price* | \$246,700 | \$257,900 | + 4.5% | \$284,999 | \$285,000 | + 0.0% |
| Average Sales Price* | \$235,304 | \$243,887 | + 3.6% | \$266,301 | \$275,868 | + 3.6% |
| Percent of Original List Price Received* | 92.8% | 89.2% | - 3.9% | 94.2% | 93.0% | - 1.3% |
| List to Close | 116 | 108 | - 6.9% | 97 | 91 | - 6.2% |
| Days on Market Until Sale | 68 | 58 | - 14.7% | 47 | 47 | 0.0% |
| Cumulative Days on Market Until Sale | 85 | 106 | + 24.7% | 62 | 70 | + 12.9% |
| Average List Price | \$293,783 | \$274,031 | - 6.7% | \$291,938 | \$292,662 | + 0.2% |
| Inventory of Homes for Sale | 96 | 127 | + 32.3% | -- | -- | -- |
| Months Supply of Inventory | 3.1 | 3.7 | + 19.4% | -- | -- | -- |

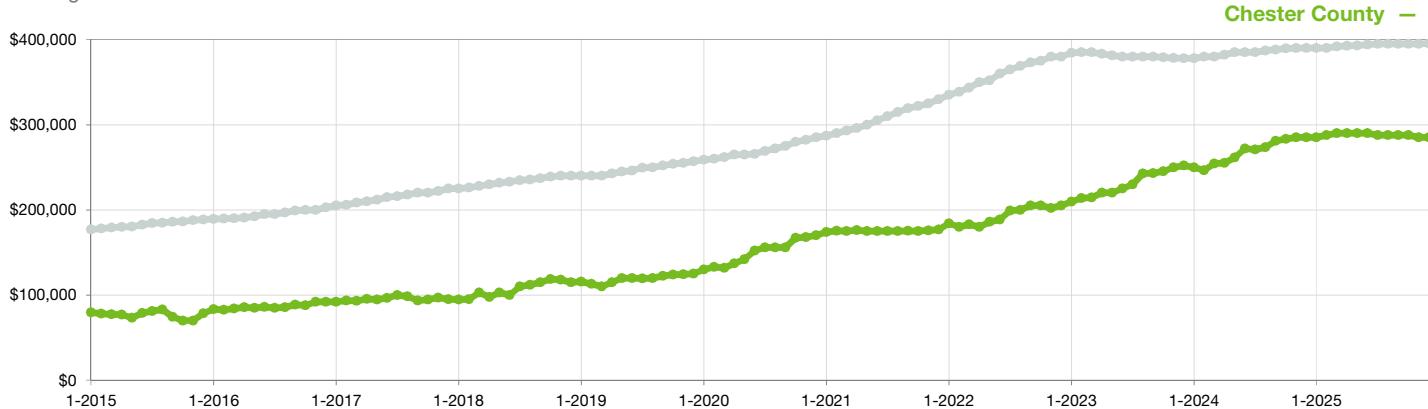
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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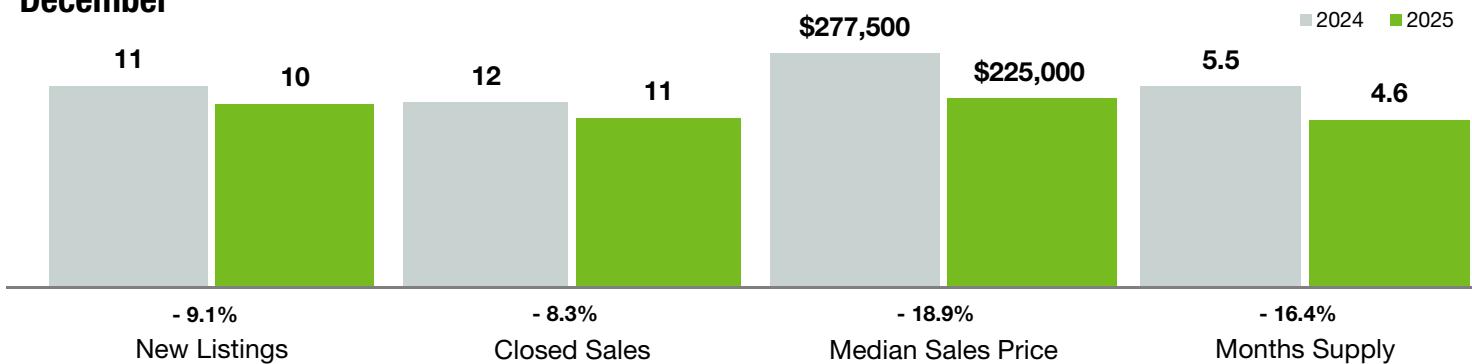
Chesterfield County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 11 | 10 | - 9.1% | 171 | 252 | + 47.4% |
| Pending Sales | 3 | 12 | + 300.0% | 119 | 174 | + 46.2% |
| Closed Sales | 12 | 11 | - 8.3% | 119 | 153 | + 28.6% |
| Median Sales Price* | \$277,500 | \$225,000 | - 18.9% | \$250,000 | \$252,000 | + 0.8% |
| Average Sales Price* | \$266,646 | \$236,198 | - 11.4% | \$262,506 | \$253,141 | - 3.6% |
| Percent of Original List Price Received* | 91.0% | 94.4% | + 3.7% | 94.5% | 94.9% | + 0.4% |
| List to Close | 152 | 116 | - 23.7% | 139 | 123 | - 11.5% |
| Days on Market Until Sale | 99 | 68 | - 31.3% | 91 | 72 | - 20.9% |
| Cumulative Days on Market Until Sale | 104 | 68 | - 34.6% | 97 | 86 | - 11.3% |
| Average List Price | \$302,400 | \$301,914 | - 0.2% | \$296,563 | \$288,875 | - 2.6% |
| Inventory of Homes for Sale | 55 | 67 | + 21.8% | -- | -- | -- |
| Months Supply of Inventory | 5.5 | 4.6 | - 16.4% | -- | -- | -- |

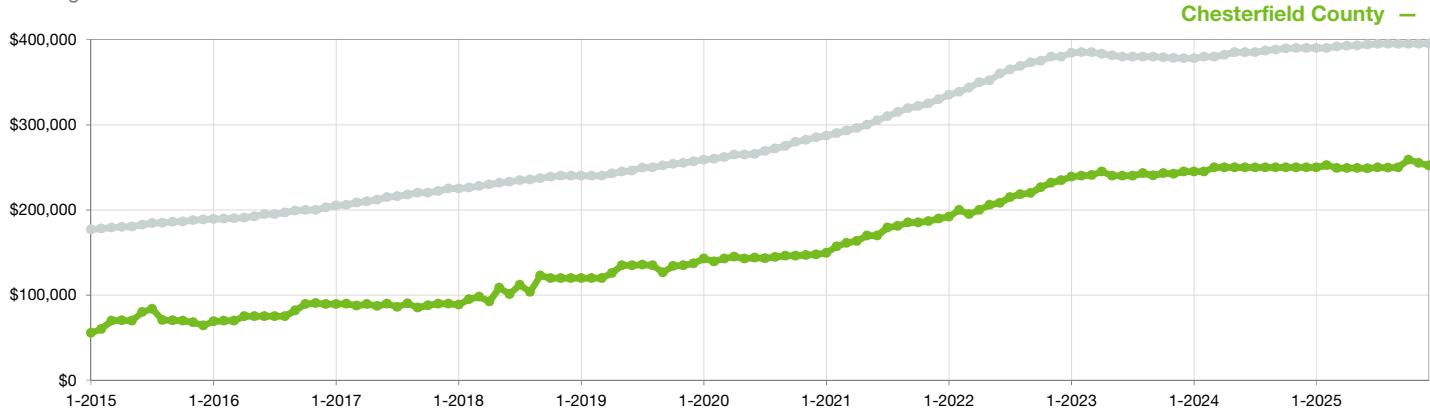
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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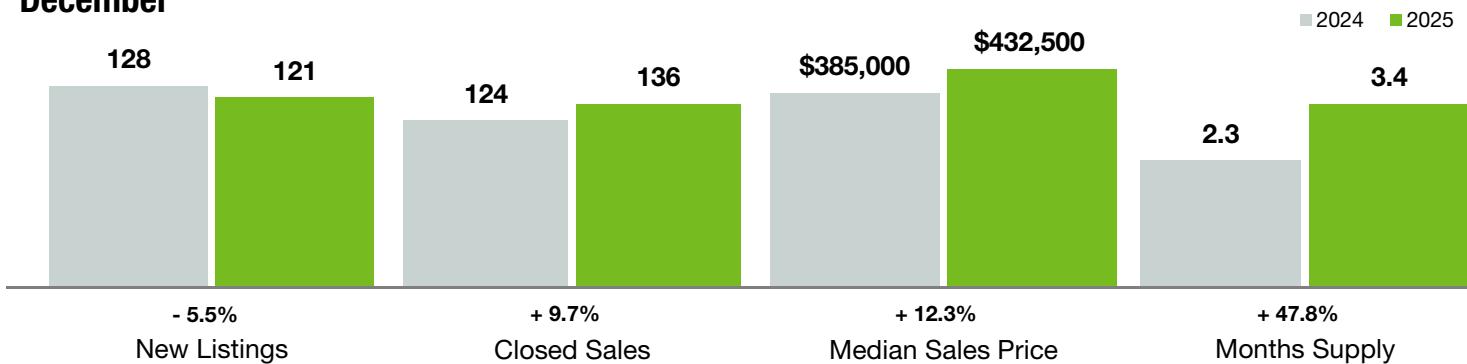
Lancaster County

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 128 | 121 | - 5.5% | 2,048 | 2,383 | + 16.4% |
| Pending Sales | 89 | 97 | + 9.0% | 1,648 | 1,648 | 0.0% |
| Closed Sales | 124 | 136 | + 9.7% | 1,596 | 1,672 | + 4.8% |
| Median Sales Price* | \$385,000 | \$432,500 | + 12.3% | \$421,000 | \$445,000 | + 5.7% |
| Average Sales Price* | \$446,156 | \$451,017 | + 1.1% | \$453,500 | \$471,081 | + 3.9% |
| Percent of Original List Price Received* | 94.8% | 95.1% | + 0.3% | 97.2% | 96.0% | - 1.2% |
| List to Close | 93 | 108 | + 16.1% | 86 | 103 | + 19.8% |
| Days on Market Until Sale | 49 | 63 | + 28.6% | 40 | 54 | + 35.0% |
| Cumulative Days on Market Until Sale | 54 | 69 | + 27.8% | 42 | 59 | + 40.5% |
| Average List Price | \$461,982 | \$443,404 | - 4.0% | \$468,350 | \$484,065 | + 3.4% |
| Inventory of Homes for Sale | 320 | 464 | + 45.0% | -- | -- | -- |
| Months Supply of Inventory | 2.3 | 3.4 | + 47.8% | -- | -- | -- |

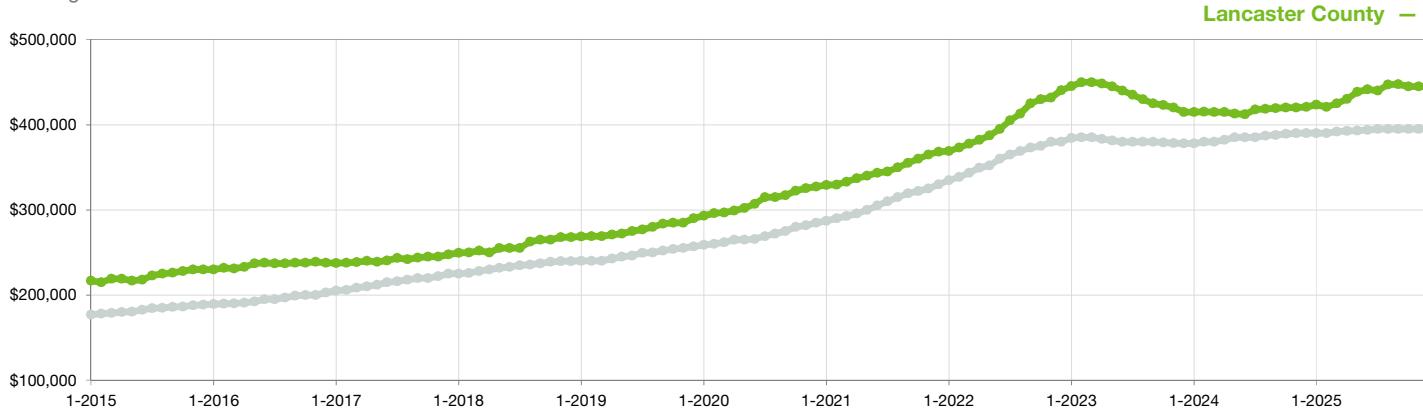
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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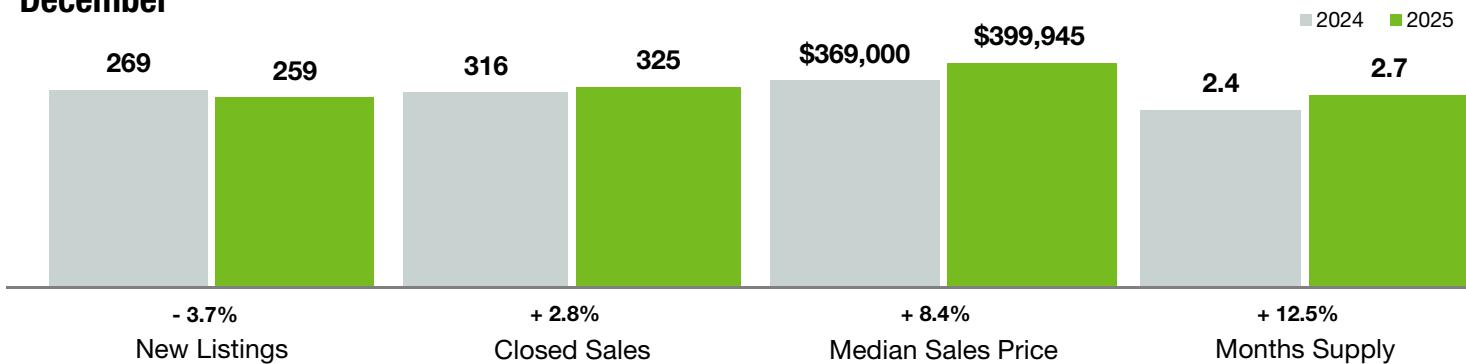
York County

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 269 | 259 | - 3.7% | 5,370 | 5,904 | + 9.9% |
| Pending Sales | 240 | 236 | - 1.7% | 4,128 | 4,395 | + 6.5% |
| Closed Sales | 316 | 325 | + 2.8% | 4,095 | 4,416 | + 7.8% |
| Median Sales Price* | \$369,000 | \$399,945 | + 8.4% | \$394,459 | \$410,000 | + 3.9% |
| Average Sales Price* | \$437,647 | \$462,001 | + 5.6% | \$463,502 | \$480,835 | + 3.7% |
| Percent of Original List Price Received* | 95.5% | 94.3% | - 1.3% | 96.7% | 95.6% | - 1.1% |
| List to Close | 89 | 101 | + 13.5% | 83 | 95 | + 14.5% |
| Days on Market Until Sale | 46 | 54 | + 17.4% | 38 | 51 | + 34.2% |
| Cumulative Days on Market Until Sale | 55 | 69 | + 25.5% | 41 | 59 | + 43.9% |
| Average List Price | \$414,808 | \$461,625 | + 11.3% | \$480,136 | \$494,867 | + 3.1% |
| Inventory of Homes for Sale | 842 | 973 | + 15.6% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.7 | + 12.5% | -- | -- | -- |

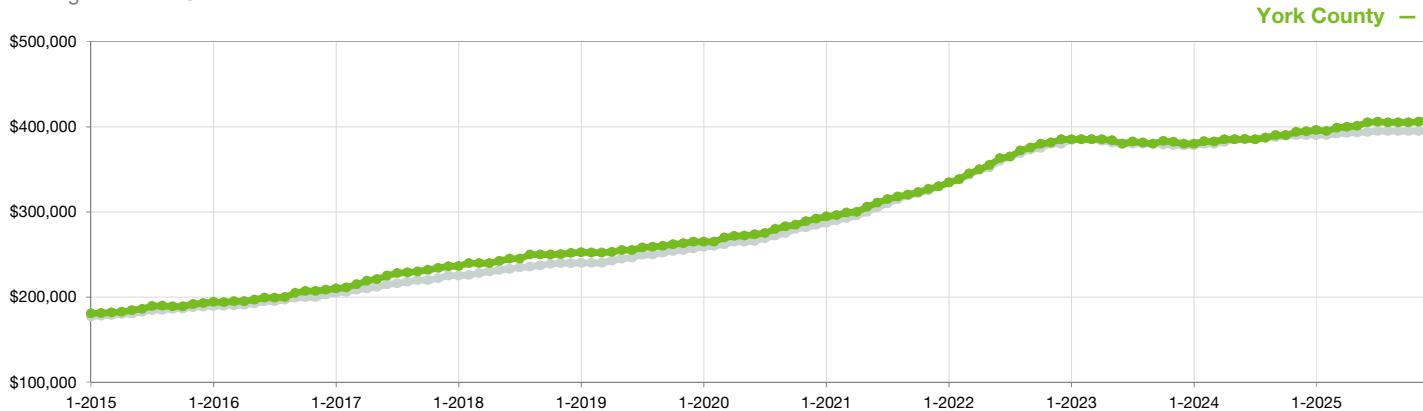
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December



Median Sales Price

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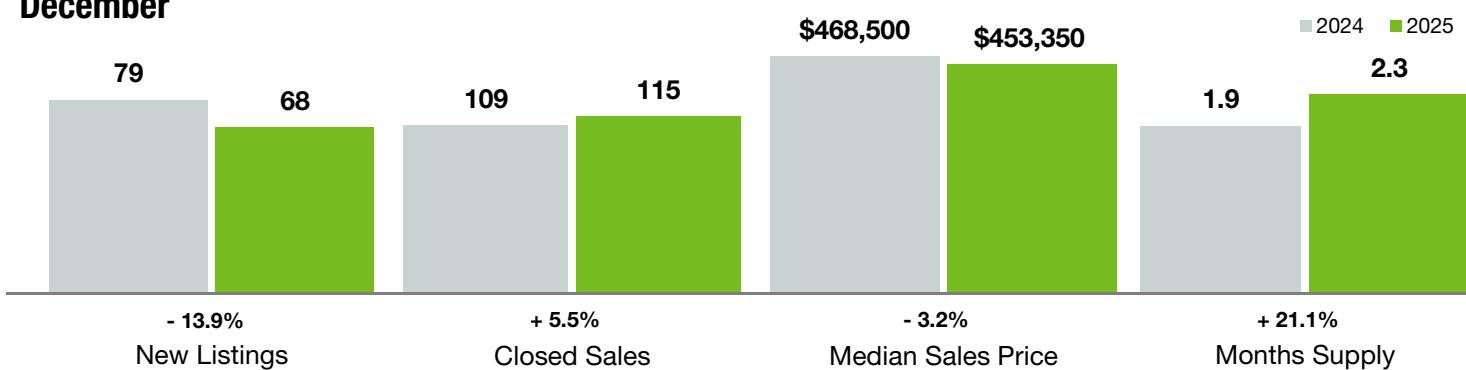
Fort Mill

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 79 | 68 | - 13.9% | 1,773 | 2,112 | + 19.1% |
| Pending Sales | 81 | 79 | - 2.5% | 1,395 | 1,582 | + 13.4% |
| Closed Sales | 109 | 115 | + 5.5% | 1,368 | 1,599 | + 16.9% |
| Median Sales Price* | \$468,500 | \$453,350 | - 3.2% | \$490,000 | \$515,000 | + 5.1% |
| Average Sales Price* | \$524,113 | \$530,502 | + 1.2% | \$559,136 | \$582,674 | + 4.2% |
| Percent of Original List Price Received* | 96.7% | 94.5% | - 2.3% | 97.6% | 96.4% | - 1.2% |
| List to Close | 79 | 94 | + 19.0% | 77 | 88 | + 14.3% |
| Days on Market Until Sale | 39 | 55 | + 41.0% | 32 | 45 | + 40.6% |
| Cumulative Days on Market Until Sale | 49 | 66 | + 34.7% | 34 | 50 | + 47.1% |
| Average List Price | \$546,540 | \$567,356 | + 3.8% | \$571,846 | \$589,204 | + 3.0% |
| Inventory of Homes for Sale | 224 | 302 | + 34.8% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 2.3 | + 21.1% | -- | -- | -- |

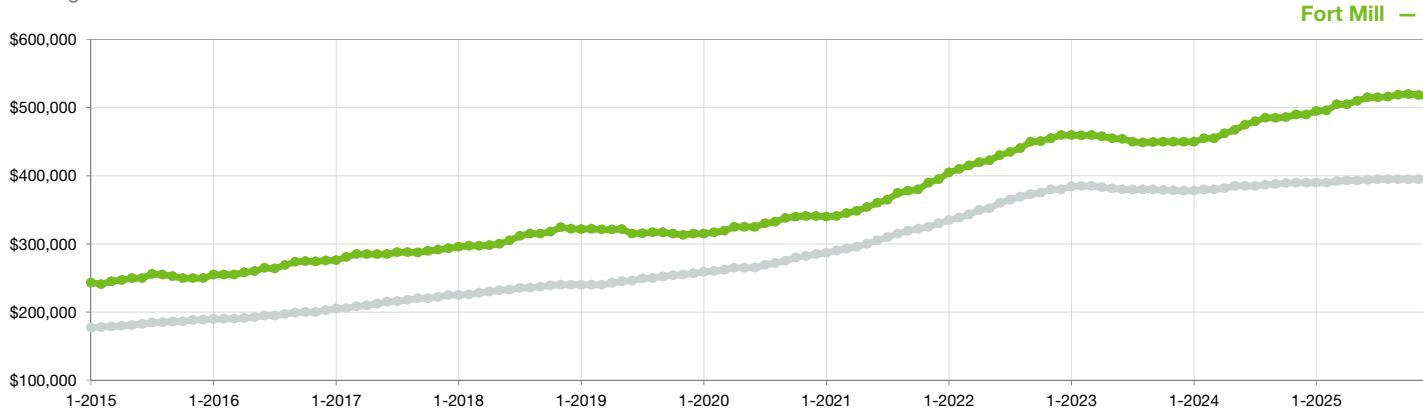
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

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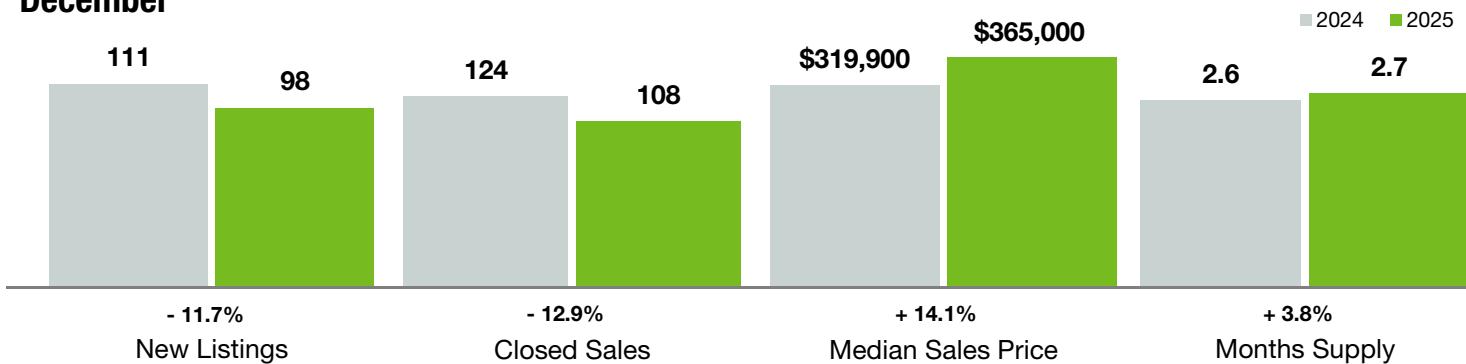
Rock Hill

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 111 | 98 | - 11.7% | 1,867 | 2,026 | + 8.5% |
| Pending Sales | 74 | 78 | + 5.4% | 1,427 | 1,467 | + 2.8% |
| Closed Sales | 124 | 108 | - 12.9% | 1,440 | 1,459 | + 1.3% |
| Median Sales Price* | \$319,900 | \$365,000 | + 14.1% | \$340,000 | \$335,000 | - 1.5% |
| Average Sales Price* | \$345,661 | \$404,983 | + 17.2% | \$376,371 | \$381,823 | + 1.4% |
| Percent of Original List Price Received* | 95.6% | 94.5% | - 1.2% | 96.8% | 95.3% | - 1.5% |
| List to Close | 85 | 99 | + 16.5% | 79 | 89 | + 12.7% |
| Days on Market Until Sale | 41 | 52 | + 26.8% | 35 | 47 | + 34.3% |
| Cumulative Days on Market Until Sale | 49 | 72 | + 46.9% | 37 | 57 | + 54.1% |
| Average List Price | \$357,441 | \$395,230 | + 10.6% | \$387,191 | \$405,603 | + 4.8% |
| Inventory of Homes for Sale | 307 | 327 | + 6.5% | -- | -- | -- |
| Months Supply of Inventory | 2.6 | 2.7 | + 3.8% | -- | -- | -- |

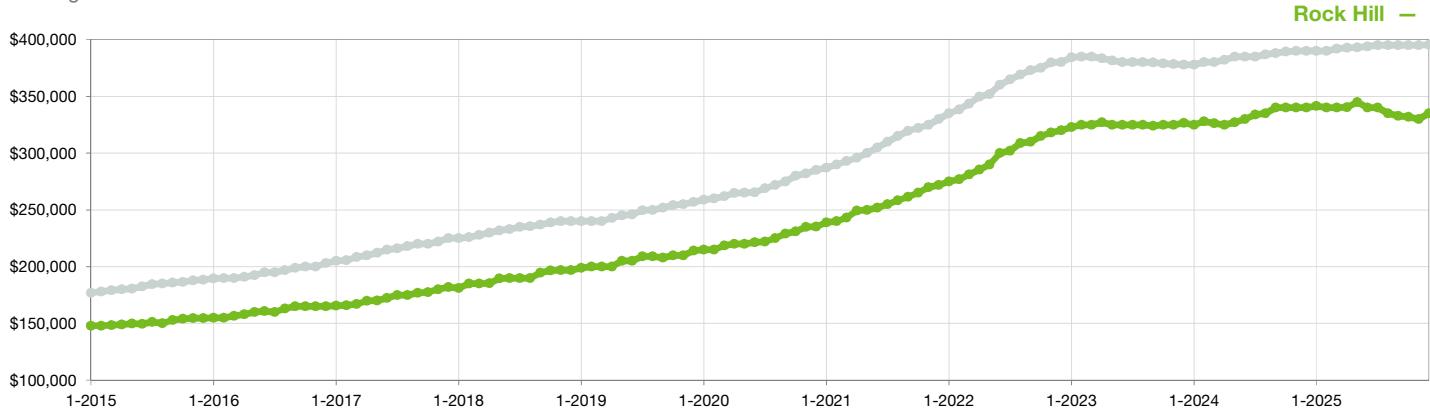
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December



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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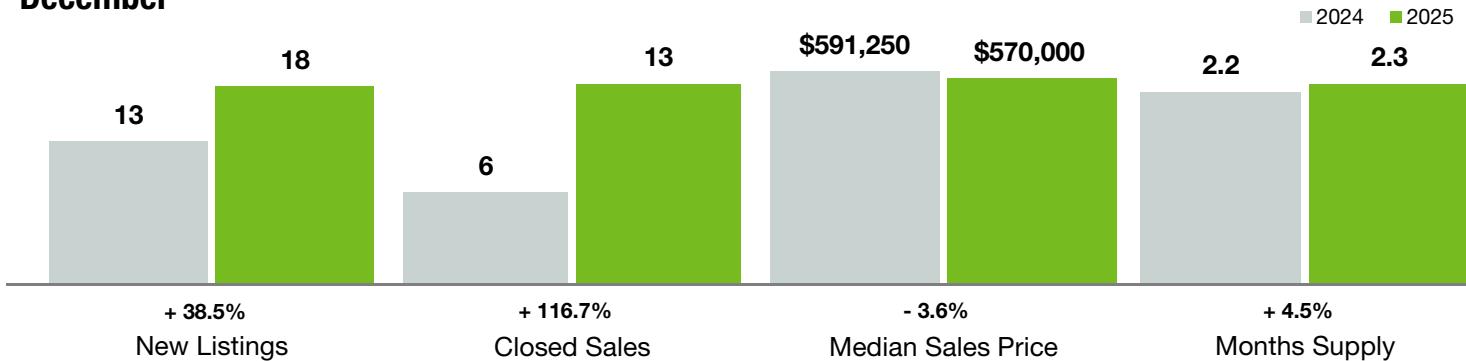
Tega Cay

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 13 | 18 | + 38.5% | 286 | 294 | + 2.8% |
| Pending Sales | 11 | 8 | - 27.3% | 222 | 229 | + 3.2% |
| Closed Sales | 6 | 13 | + 116.7% | 214 | 235 | + 9.8% |
| Median Sales Price* | \$591,250 | \$570,000 | - 3.6% | \$495,000 | \$584,990 | + 18.2% |
| Average Sales Price* | \$645,833 | \$582,173 | - 9.9% | \$573,834 | \$647,776 | + 12.9% |
| Percent of Original List Price Received* | 98.4% | 96.6% | - 1.8% | 97.1% | 95.3% | - 1.9% |
| List to Close | 70 | 91 | + 30.0% | 71 | 108 | + 52.1% |
| Days on Market Until Sale | 27 | 40 | + 48.1% | 32 | 65 | + 103.1% |
| Cumulative Days on Market Until Sale | 28 | 40 | + 42.9% | 33 | 59 | + 78.8% |
| Average List Price | \$554,222 | \$667,247 | + 20.4% | \$630,153 | \$656,774 | + 4.2% |
| Inventory of Homes for Sale | 41 | 44 | + 7.3% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 2.3 | + 4.5% | -- | -- | -- |

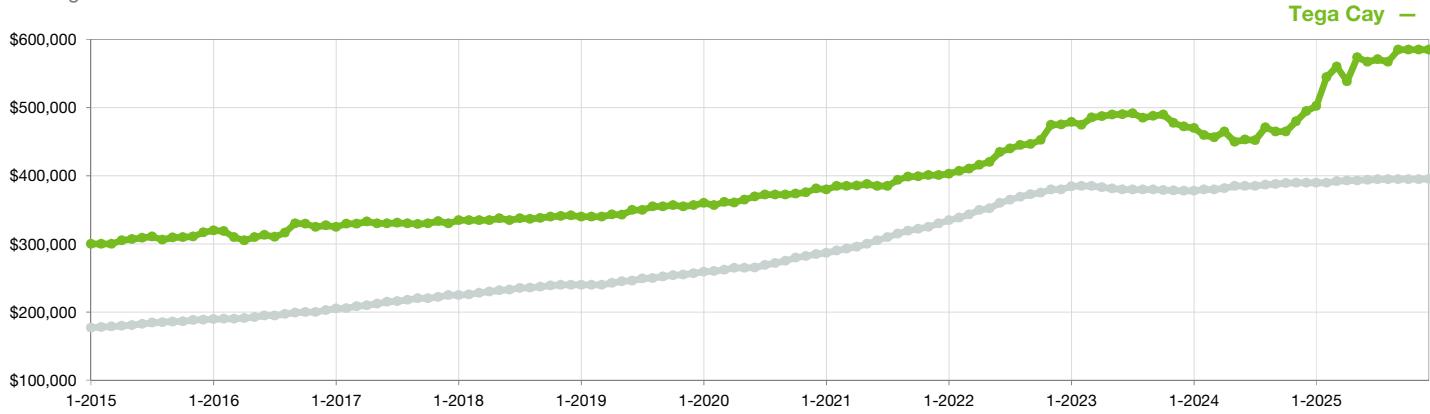
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December



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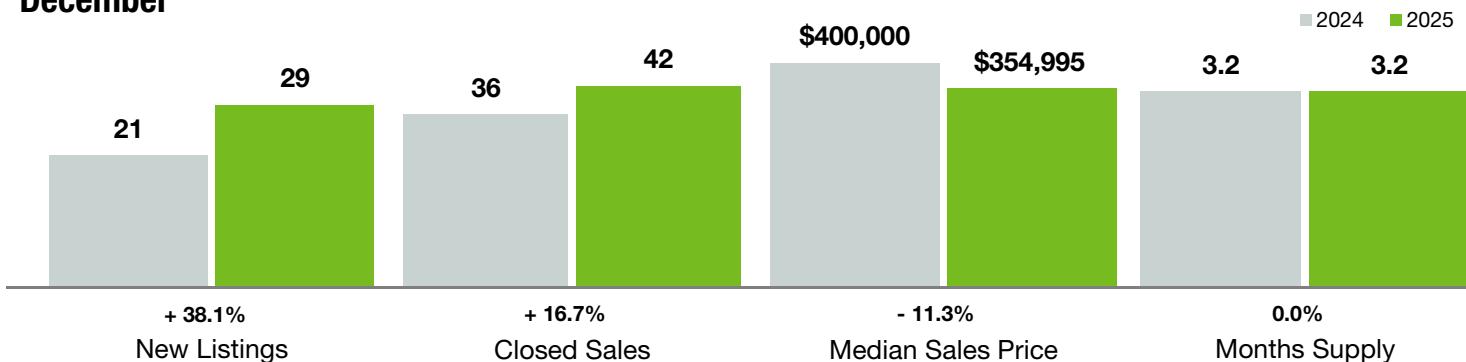
Town of Clover

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 21 | 29 | + 38.1% | 606 | 768 | + 26.7% |
| Pending Sales | 35 | 25 | - 28.6% | 434 | 540 | + 24.4% |
| Closed Sales | 36 | 42 | + 16.7% | 420 | 549 | + 30.7% |
| Median Sales Price* | \$400,000 | \$354,995 | - 11.3% | \$417,000 | \$415,000 | - 0.5% |
| Average Sales Price* | \$446,797 | \$453,662 | + 1.5% | \$487,757 | \$507,244 | + 4.0% |
| Percent of Original List Price Received* | 94.2% | 94.0% | - 0.2% | 96.7% | 95.8% | - 0.9% |
| List to Close | 102 | 119 | + 16.7% | 85 | 102 | + 20.0% |
| Days on Market Until Sale | 55 | 66 | + 20.0% | 40 | 57 | + 42.5% |
| Cumulative Days on Market Until Sale | 59 | 75 | + 27.1% | 48 | 69 | + 43.8% |
| Average List Price | \$448,868 | \$392,196 | - 12.6% | \$518,895 | \$507,159 | - 2.3% |
| Inventory of Homes for Sale | 114 | 142 | + 24.6% | -- | -- | -- |
| Months Supply of Inventory | 3.2 | 3.2 | 0.0% | -- | -- | -- |

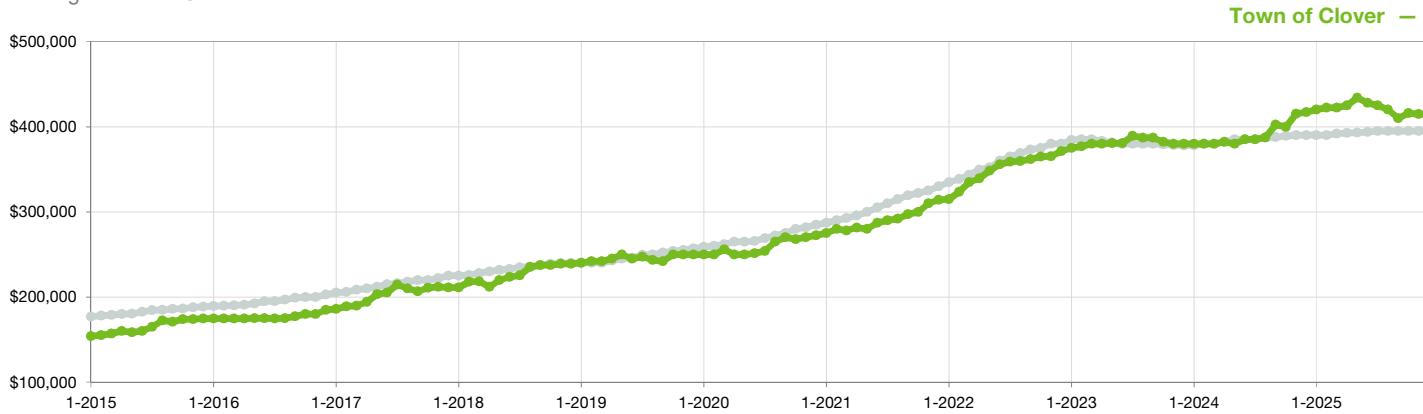
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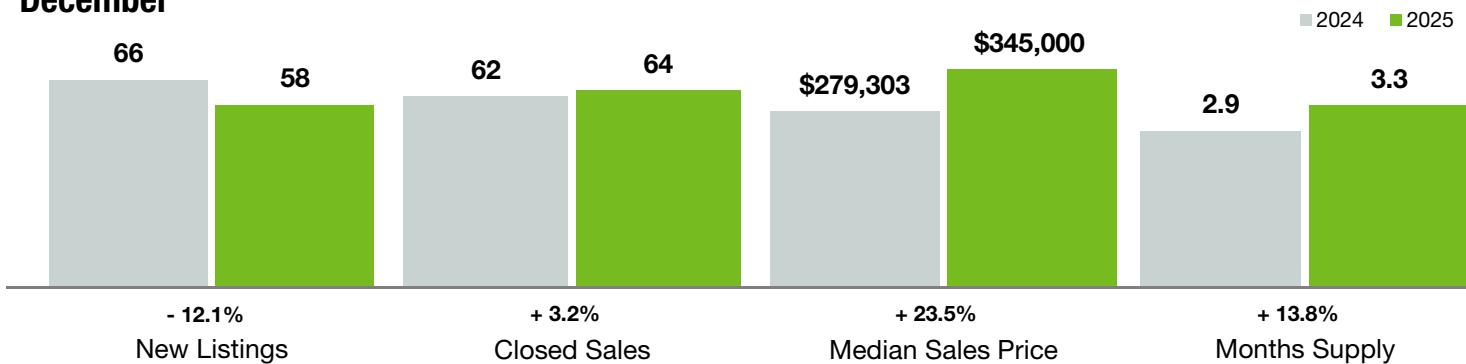
Town of Lancaster

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 66 | 58 | - 12.1% | 1,000 | 1,161 | + 16.1% |
| Pending Sales | 36 | 41 | + 13.9% | 783 | 818 | + 4.5% |
| Closed Sales | 62 | 64 | + 3.2% | 765 | 816 | + 6.7% |
| Median Sales Price* | \$279,303 | \$345,000 | + 23.5% | \$320,500 | \$350,000 | + 9.2% |
| Average Sales Price* | \$390,237 | \$400,567 | + 2.6% | \$369,336 | \$396,105 | + 7.2% |
| Percent of Original List Price Received* | 93.5% | 95.5% | + 2.1% | 96.6% | 95.5% | - 1.1% |
| List to Close | 103 | 109 | + 5.8% | 91 | 105 | + 15.4% |
| Days on Market Until Sale | 51 | 56 | + 9.8% | 44 | 56 | + 27.3% |
| Cumulative Days on Market Until Sale | 58 | 66 | + 13.8% | 47 | 63 | + 34.0% |
| Average List Price | \$388,765 | \$368,031 | - 5.3% | \$386,496 | \$416,352 | + 7.7% |
| Inventory of Homes for Sale | 188 | 228 | + 21.3% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.3 | + 13.8% | -- | -- | -- |

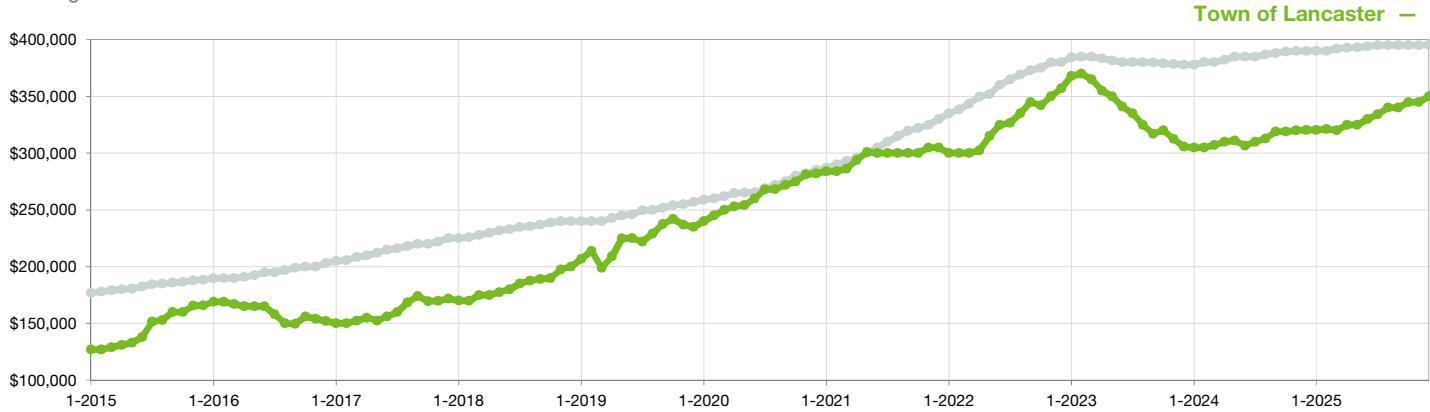
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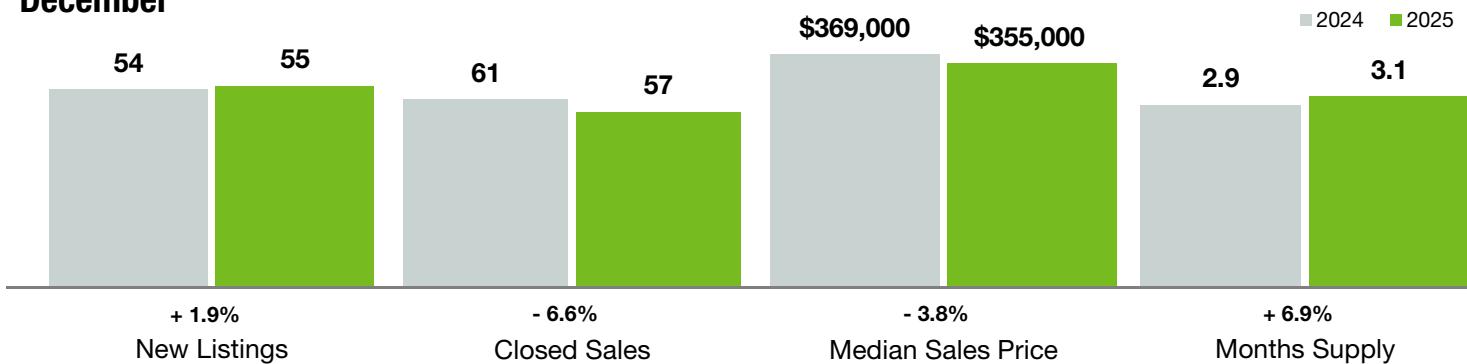
Town of York

South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 54 | 55 | + 1.9% | 906 | 993 | + 9.6% |
| Pending Sales | 47 | 55 | + 17.0% | 682 | 757 | + 11.0% |
| Closed Sales | 61 | 57 | - 6.6% | 656 | 757 | + 15.4% |
| Median Sales Price* | \$369,000 | \$355,000 | - 3.8% | \$358,500 | \$359,485 | + 0.3% |
| Average Sales Price* | \$481,154 | \$386,827 | - 19.6% | \$414,584 | \$411,332 | - 0.8% |
| Percent of Original List Price Received* | 95.0% | 94.4% | - 0.6% | 95.7% | 95.7% | 0.0% |
| List to Close | 95 | 108 | + 13.7% | 98 | 105 | + 7.1% |
| Days on Market Until Sale | 52 | 56 | + 7.7% | 53 | 59 | + 11.3% |
| Cumulative Days on Market Until Sale | 67 | 66 | - 1.5% | 56 | 65 | + 16.1% |
| Average List Price | \$376,523 | \$402,733 | + 7.0% | \$448,1831 | \$448,762 | + 1.6% |
| Inventory of Homes for Sale | 167 | 194 | + 16.2% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.1 | + 6.9% | -- | -- | -- |

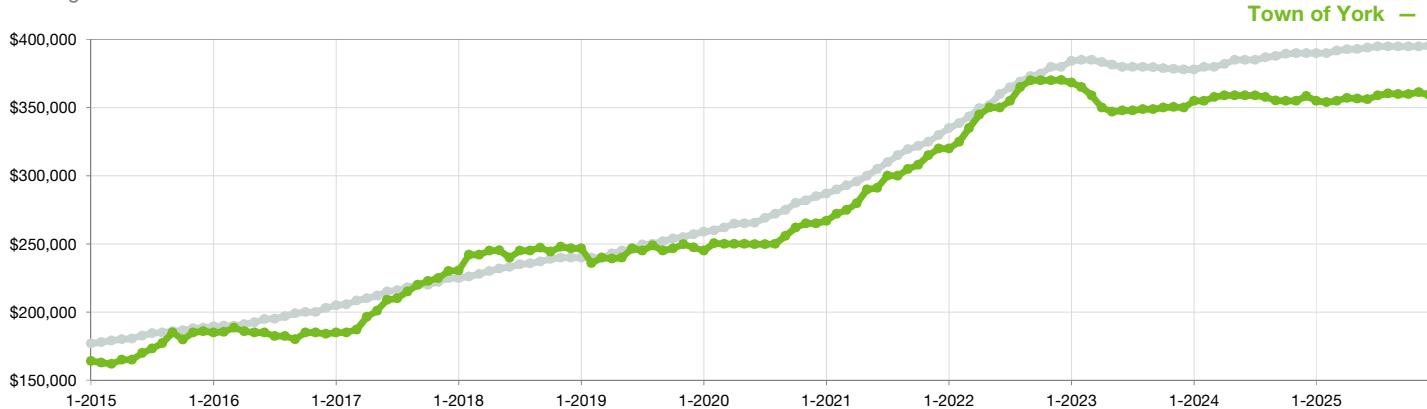
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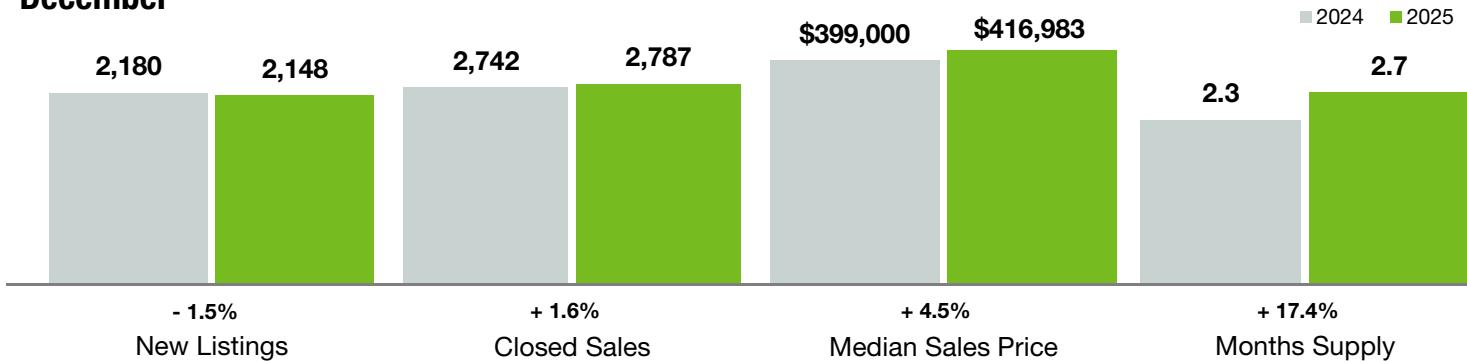
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 2,180 | 2,148 | - 1.5% | 44,308 | 47,715 | + 7.7% |
| Pending Sales | 2,029 | 2,062 | + 1.6% | 34,242 | 35,229 | + 2.9% |
| Closed Sales | 2,742 | 2,787 | + 1.6% | 34,245 | 35,160 | + 2.7% |
| Median Sales Price* | \$399,000 | \$416,983 | + 4.5% | \$405,000 | \$415,000 | + 2.5% |
| Average Sales Price* | \$492,763 | \$528,503 | + 7.3% | \$510,854 | \$528,496 | + 3.5% |
| Percent of Original List Price Received* | 95.3% | 94.6% | - 0.7% | 97.1% | 96.0% | - 1.1% |
| List to Close | 95 | 103 | + 8.4% | 85 | 94 | + 10.6% |
| Days on Market Until Sale | 50 | 59 | + 18.0% | 37 | 49 | + 32.4% |
| Cumulative Days on Market Until Sale | 54 | 67 | + 24.1% | 40 | 55 | + 37.5% |
| Average List Price | \$479,325 | \$489,045 | + 2.0% | \$525,132 | \$546,326 | + 4.0% |
| Inventory of Homes for Sale | 6,480 | 7,786 | + 20.2% | -- | -- | -- |
| Months Supply of Inventory | 2.3 | 2.7 | + 17.4% | -- | -- | -- |

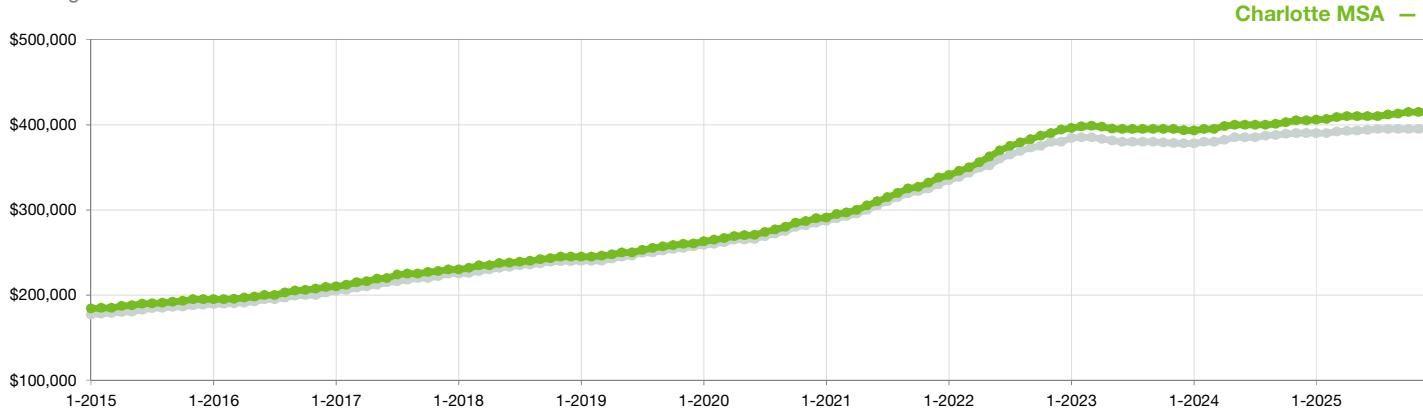
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