

Local Market Update for November 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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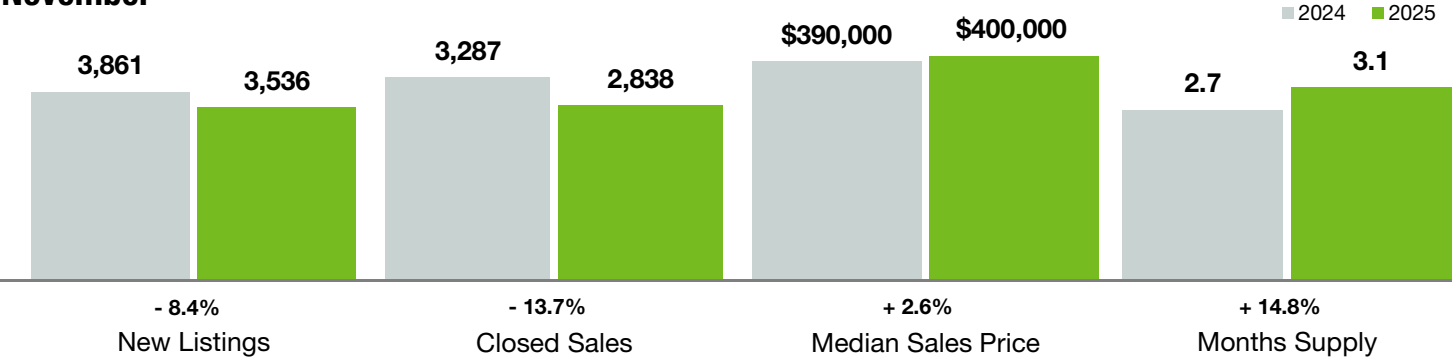
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	3,861	3,536	- 8.4%	52,436	56,301	+ 7.4%
Pending Sales	2,993	3,161	+ 5.6%	39,674	41,080	+ 3.5%
Closed Sales	3,287	2,838	- 13.7%	38,776	39,779	+ 2.6%
Median Sales Price*	\$390,000	\$400,000	+ 2.6%	\$393,000	\$399,990	+ 1.8%
Average Sales Price*	\$484,330	\$512,066	+ 5.7%	\$494,899	\$509,732	+ 3.0%
Percent of Original List Price Received*	95.8%	94.8%	- 1.0%	96.9%	95.8%	- 1.1%
List to Close	91	98	+ 7.7%	86	95	+ 10.5%
Days on Market Until Sale	45	54	+ 20.0%	38	50	+ 31.6%
Cumulative Days on Market Until Sale	49	61	+ 24.5%	42	56	+ 33.3%
Average List Price	\$487,974	\$523,068	+ 7.2%	\$513,155	\$536,776	+ 4.6%
Inventory of Homes for Sale	9,600	11,293	+ 17.6%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

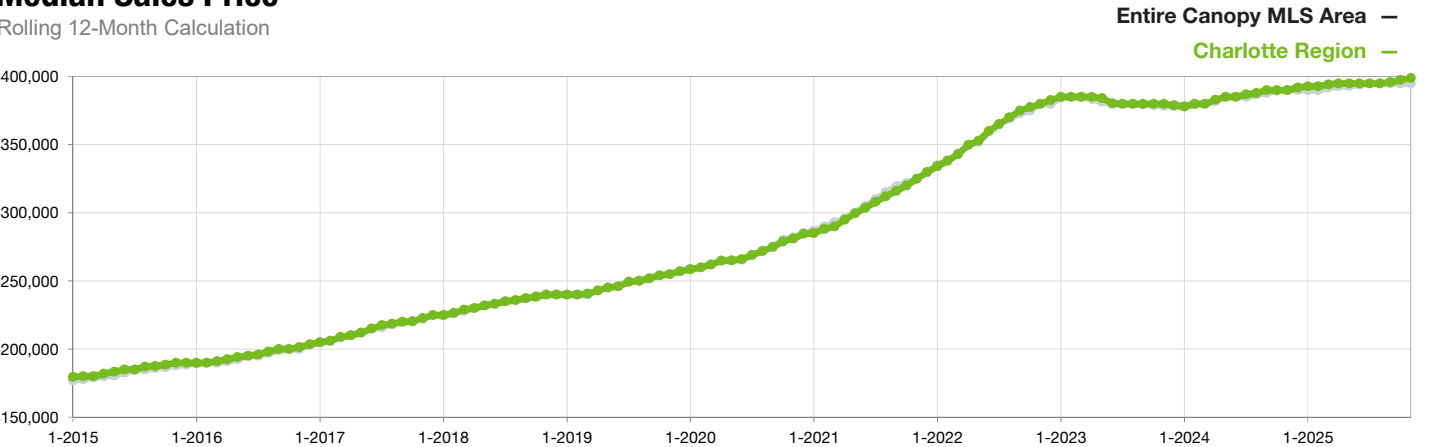
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November



Median Sales Price

Rolling 12-Month Calculation



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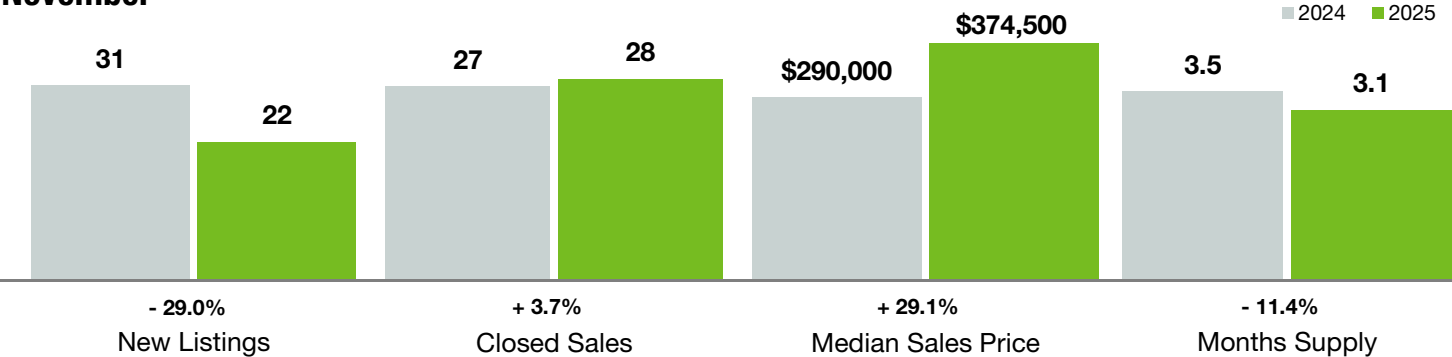
Alexander County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	31	22	- 29.0%	321	340	+ 5.9%
Pending Sales	15	23	+ 53.3%	239	275	+ 15.1%
Closed Sales	27	28	+ 3.7%	235	265	+ 12.8%
Median Sales Price*	\$290,000	\$374,500	+ 29.1%	\$293,900	\$289,000	- 1.7%
Average Sales Price*	\$341,006	\$474,175	+ 39.1%	\$365,498	\$374,648	+ 2.5%
Percent of Original List Price Received*	89.9%	96.1%	+ 6.9%	95.2%	94.9%	- 0.3%
List to Close	119	81	- 31.9%	90	99	+ 10.0%
Days on Market Until Sale	73	41	- 43.8%	46	55	+ 19.6%
Cumulative Days on Market Until Sale	82	48	- 41.5%	50	63	+ 26.0%
Average List Price	\$402,383	\$340,968	- 15.3%	\$388,489	\$403,676	+ 3.9%
Inventory of Homes for Sale	74	76	+ 2.7%	--	--	--
Months Supply of Inventory	3.5	3.1	- 11.4%	--	--	--

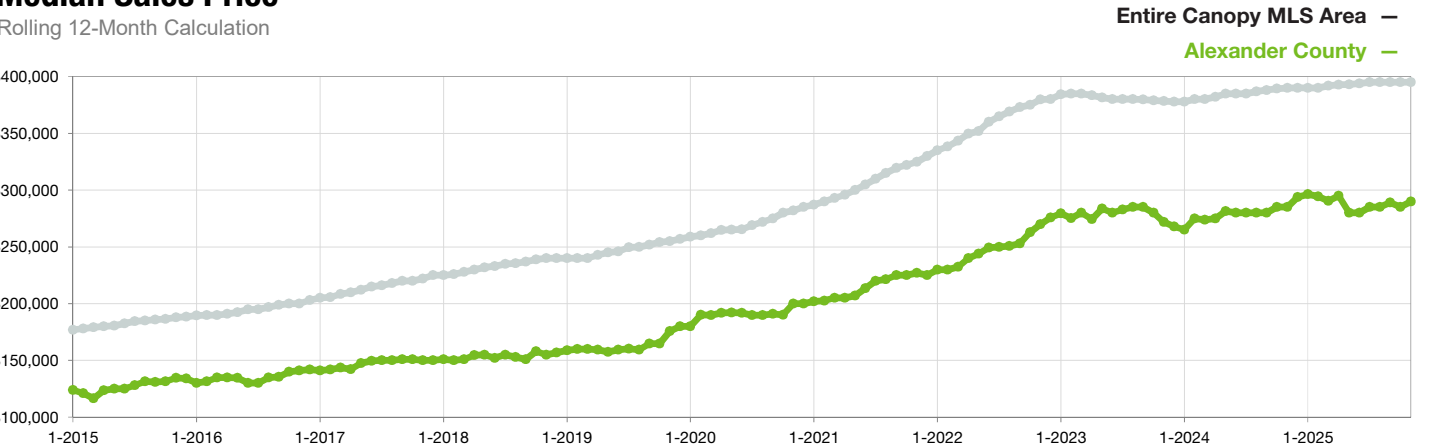
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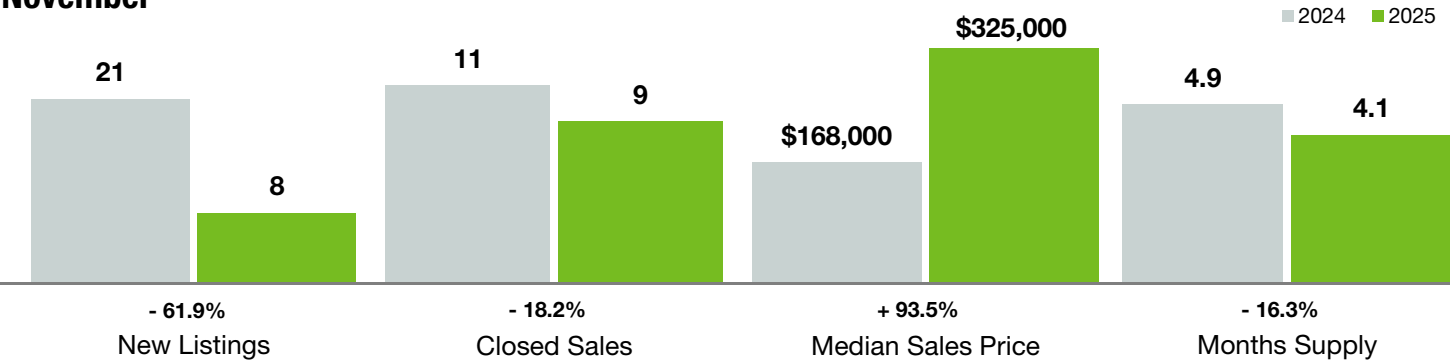
Anson County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	21	8	- 61.9%	208	212	+ 1.9%
Pending Sales	9	10	+ 11.1%	137	155	+ 13.1%
Closed Sales	11	9	- 18.2%	135	143	+ 5.9%
Median Sales Price*	\$168,000	\$325,000	+ 93.5%	\$190,000	\$199,900	+ 5.2%
Average Sales Price*	\$185,864	\$286,333	+ 54.1%	\$234,035	\$248,494	+ 6.2%
Percent of Original List Price Received*	85.6%	91.0%	+ 6.3%	92.0%	91.4%	- 0.7%
List to Close	106	117	+ 10.4%	106	120	+ 13.2%
Days on Market Until Sale	50	62	+ 24.0%	56	66	+ 17.9%
Cumulative Days on Market Until Sale	51	64	+ 25.5%	64	73	+ 14.1%
Average List Price	\$375,840	\$286,575	- 23.8%	\$250,748	\$260,579	+ 3.9%
Inventory of Homes for Sale	58	56	- 3.4%	--	--	--
Months Supply of Inventory	4.9	4.1	- 16.3%	--	--	--

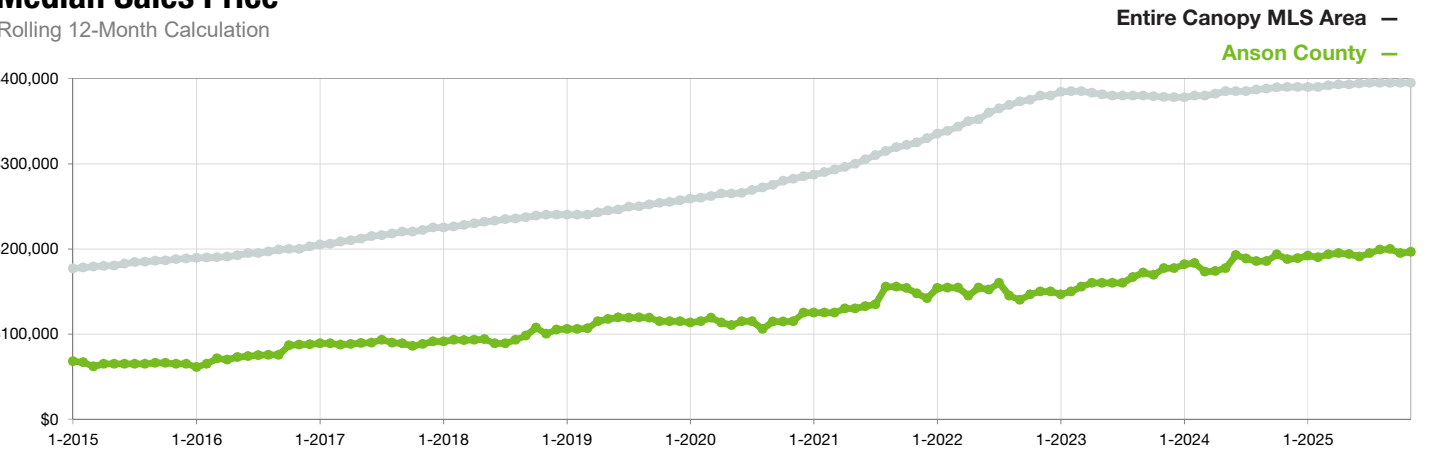
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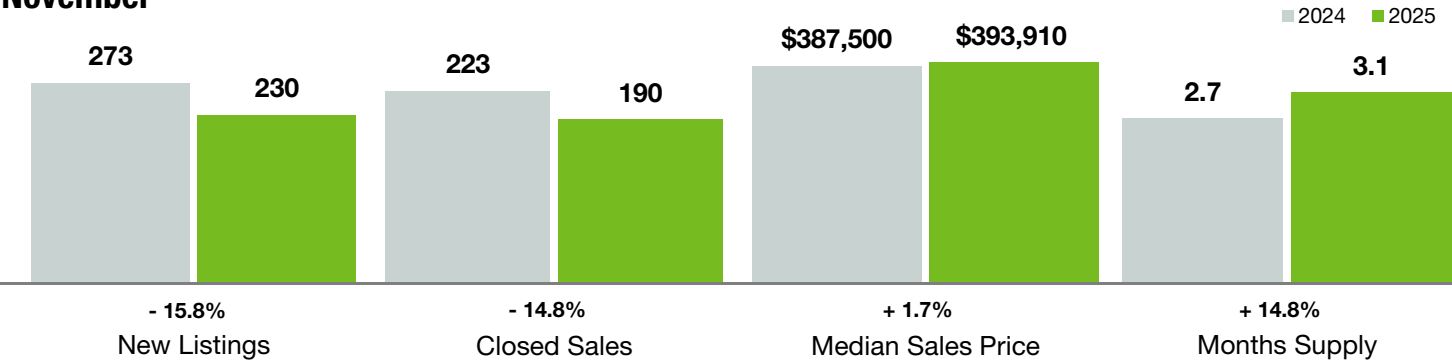
Cabarrus County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	273	230	- 15.8%	3,594	3,714	+ 3.3%
Pending Sales	219	189	- 13.7%	2,702	2,774	+ 2.7%
Closed Sales	223	190	- 14.8%	2,714	2,710	- 0.1%
Median Sales Price*	\$387,500	\$393,910	+ 1.7%	\$396,373	\$386,325	- 2.5%
Average Sales Price*	\$412,322	\$441,493	+ 7.1%	\$432,418	\$436,651	+ 1.0%
Percent of Original List Price Received*	95.7%	95.1%	- 0.6%	97.2%	95.5%	- 1.7%
List to Close	96	98	+ 2.1%	89	93	+ 4.5%
Days on Market Until Sale	47	54	+ 14.9%	36	51	+ 41.7%
Cumulative Days on Market Until Sale	50	66	+ 32.0%	39	56	+ 43.6%
Average List Price	\$406,479	\$453,331	+ 11.5%	\$443,353	\$458,958	+ 3.5%
Inventory of Homes for Sale	643	754	+ 17.3%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

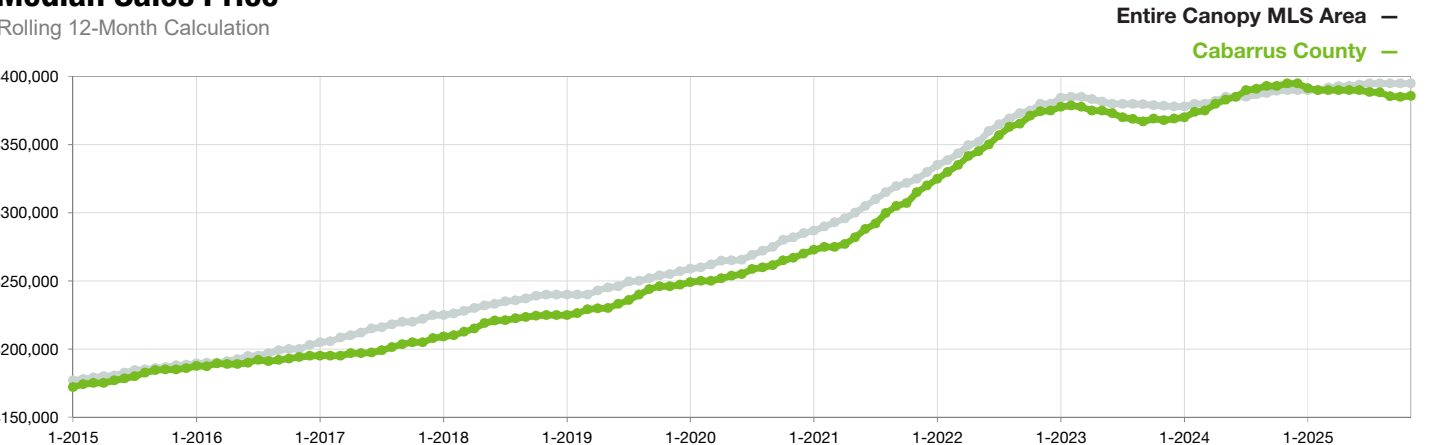
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November



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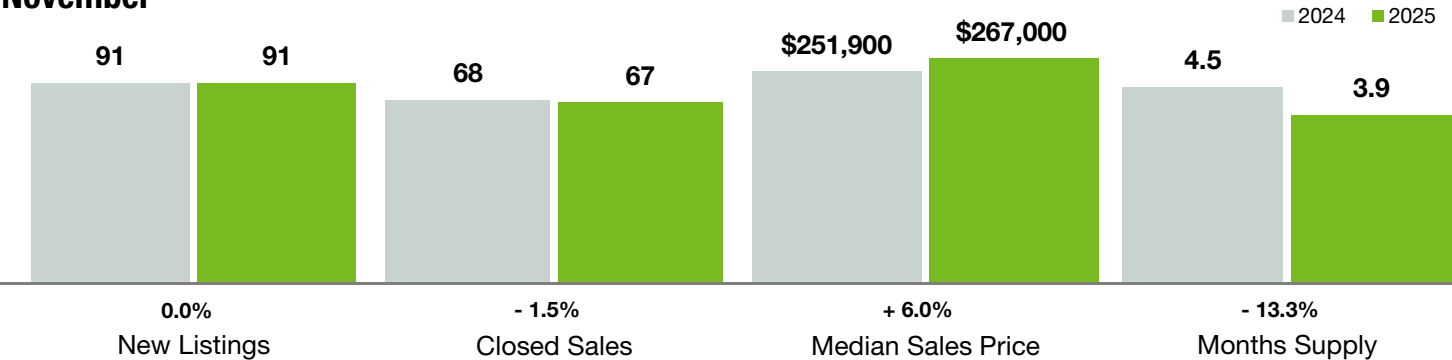
Cleveland County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	91	91	0.0%	1,294	1,369	+ 5.8%
Pending Sales	59	73	+ 23.7%	857	982	+ 14.6%
Closed Sales	68	67	- 1.5%	851	941	+ 10.6%
Median Sales Price*	\$251,900	\$267,000	+ 6.0%	\$258,570	\$265,000	+ 2.5%
Average Sales Price*	\$295,487	\$270,523	- 8.4%	\$290,206	\$288,384	- 0.6%
Percent of Original List Price Received*	93.9%	92.8%	- 1.2%	94.9%	93.4%	- 1.6%
List to Close	87	101	+ 16.1%	96	110	+ 14.6%
Days on Market Until Sale	47	59	+ 25.5%	52	66	+ 26.9%
Cumulative Days on Market Until Sale	56	67	+ 19.6%	65	80	+ 23.1%
Average List Price	\$290,354	\$367,725	+ 26.6%	\$302,647	\$316,935	+ 4.7%
Inventory of Homes for Sale	342	336	- 1.8%	--	--	--
Months Supply of Inventory	4.5	3.9	- 13.3%	--	--	--

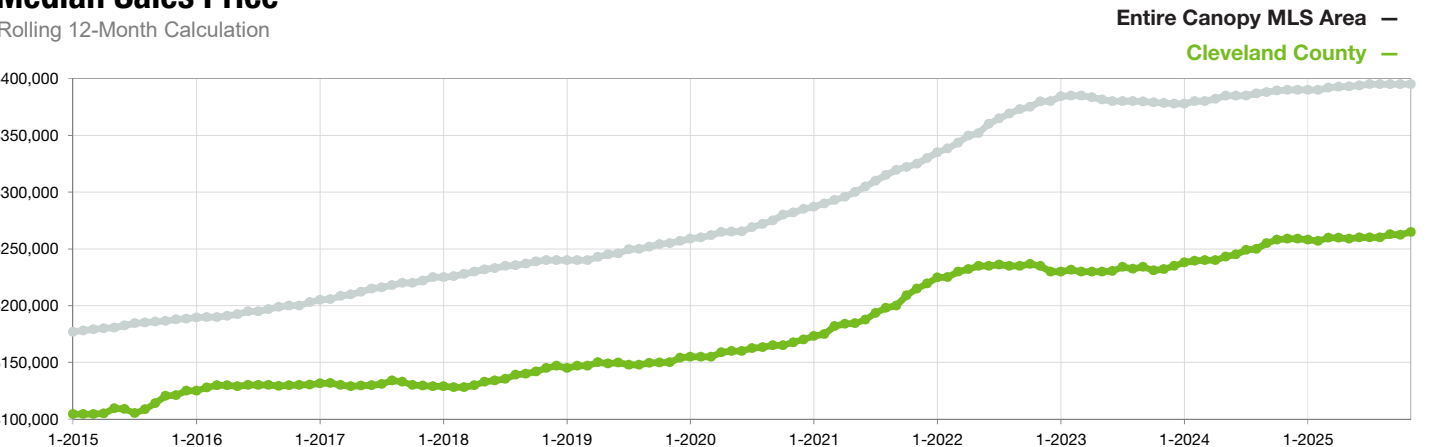
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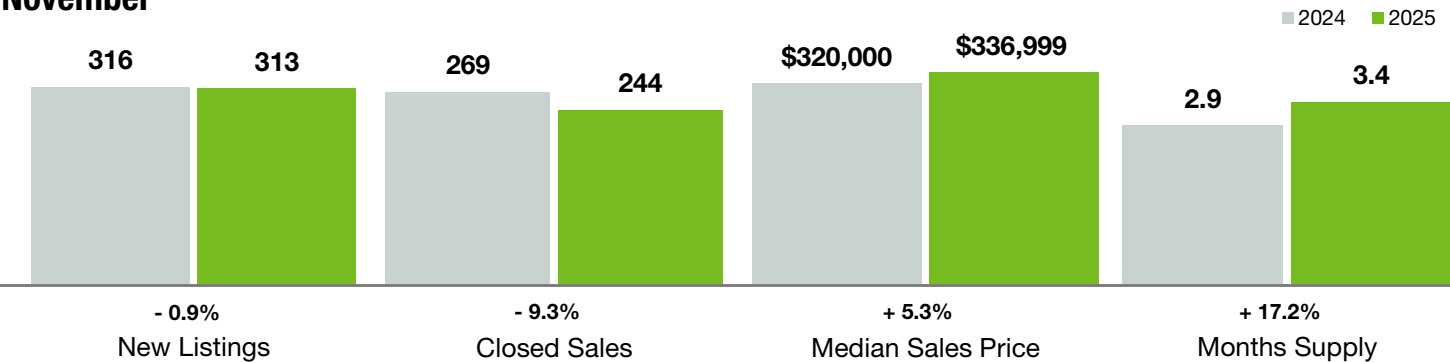
Gaston County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	316	313	- 0.9%	4,589	4,575	- 0.3%
Pending Sales	245	261	+ 6.5%	3,340	3,248	- 2.8%
Closed Sales	269	244	- 9.3%	3,250	3,145	- 3.2%
Median Sales Price*	\$320,000	\$336,999	+ 5.3%	\$316,115	\$320,000	+ 1.2%
Average Sales Price*	\$355,554	\$386,487	+ 8.7%	\$354,078	\$365,258	+ 3.2%
Percent of Original List Price Received*	94.9%	94.7%	- 0.2%	96.0%	95.2%	- 0.8%
List to Close	88	102	+ 15.9%	86	98	+ 14.0%
Days on Market Until Sale	44	59	+ 34.1%	41	55	+ 34.1%
Cumulative Days on Market Until Sale	50	66	+ 32.0%	47	61	+ 29.8%
Average List Price	\$379,553	\$379,605	+ 0.0%	\$368,714	\$376,937	+ 2.2%
Inventory of Homes for Sale	870	976	+ 12.2%	--	--	--
Months Supply of Inventory	2.9	3.4	+ 17.2%	--	--	--

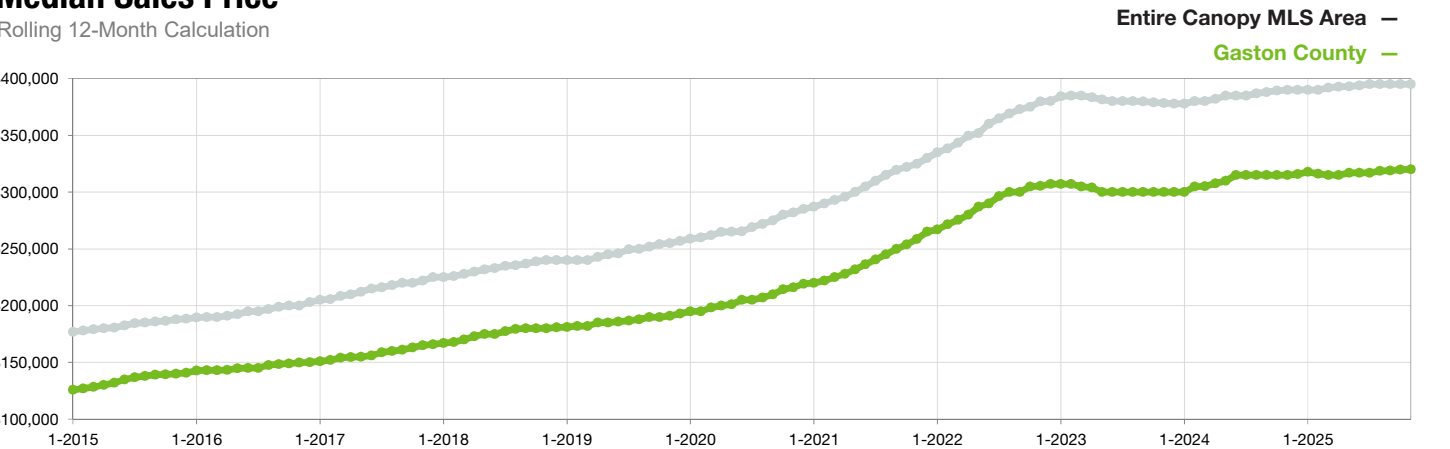
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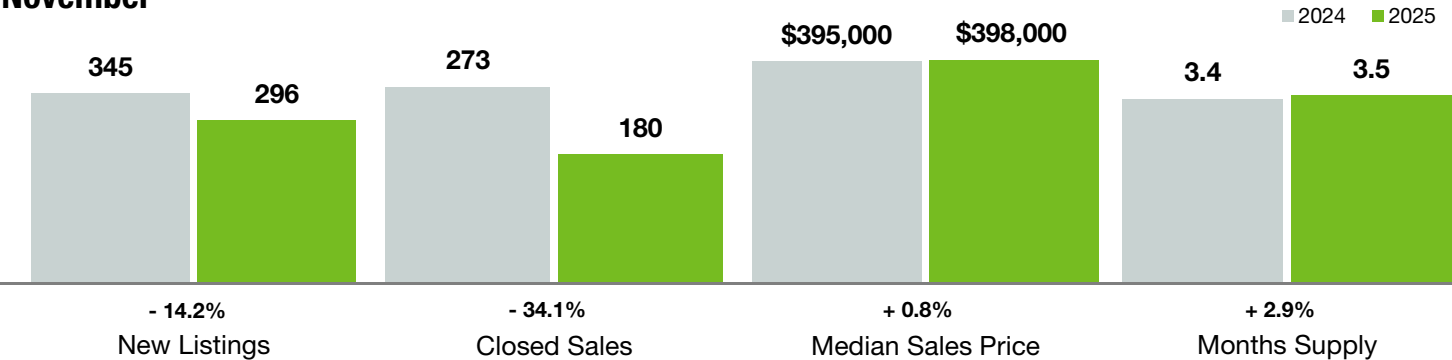
Iredell County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	345	296	- 14.2%	4,353	4,351	- 0.0%
Pending Sales	244	239	- 2.0%	3,206	3,137	- 2.2%
Closed Sales	273	180	- 34.1%	3,153	3,045	- 3.4%
Median Sales Price*	\$395,000	\$398,000	+ 0.8%	\$388,900	\$397,000	+ 2.1%
Average Sales Price*	\$482,832	\$536,531	+ 11.1%	\$514,163	\$543,849	+ 5.8%
Percent of Original List Price Received*	95.2%	93.7%	- 1.6%	95.8%	95.1%	- 0.7%
List to Close	94	105	+ 11.7%	96	102	+ 6.3%
Days on Market Until Sale	46	63	+ 37.0%	45	57	+ 26.7%
Cumulative Days on Market Until Sale	50	71	+ 42.0%	52	65	+ 25.0%
Average List Price	\$531,005	\$607,176	+ 14.3%	\$579,340	\$617,981	+ 6.7%
Inventory of Homes for Sale	957	954	- 0.3%	--	--	--
Months Supply of Inventory	3.4	3.5	+ 2.9%	--	--	--

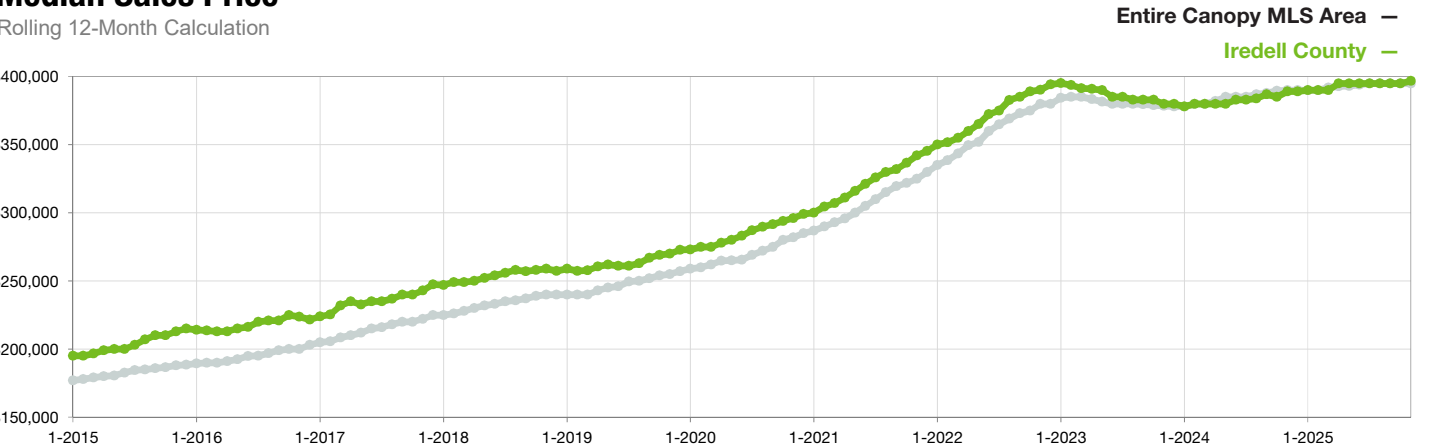
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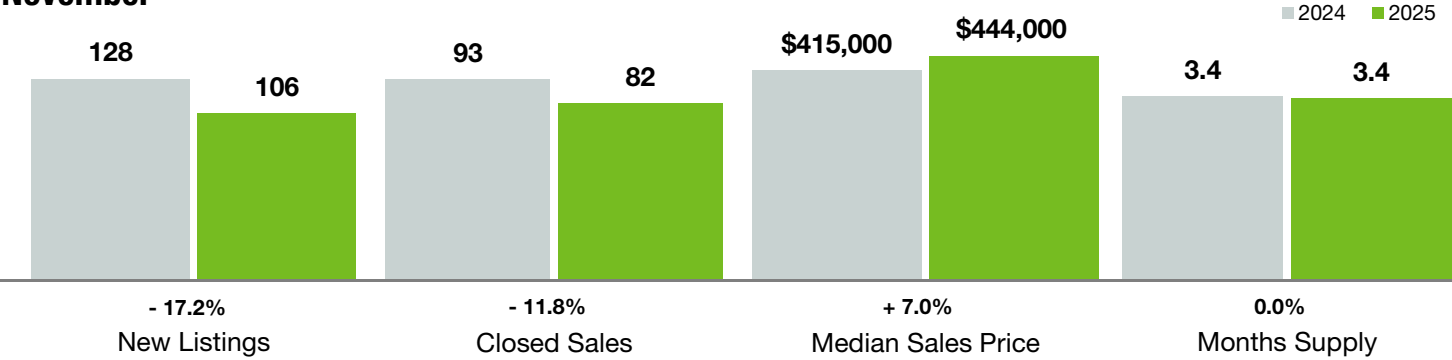
Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	128	106	- 17.2%	1,668	1,893	+ 13.5%
Pending Sales	93	101	+ 8.6%	1,204	1,332	+ 10.6%
Closed Sales	93	82	- 11.8%	1,184	1,301	+ 9.9%
Median Sales Price*	\$415,000	\$444,000	+ 7.0%	\$425,000	\$422,000	- 0.7%
Average Sales Price*	\$477,966	\$503,076	+ 5.3%	\$509,487	\$511,066	+ 0.3%
Percent of Original List Price Received*	95.1%	94.4%	- 0.7%	96.3%	94.9%	- 1.5%
List to Close	89	115	+ 29.2%	95	104	+ 9.5%
Days on Market Until Sale	51	66	+ 29.4%	43	59	+ 37.2%
Cumulative Days on Market Until Sale	59	83	+ 40.7%	48	64	+ 33.3%
Average List Price	\$583,732	\$640,125	+ 9.7%	\$566,934	\$592,162	+ 4.4%
Inventory of Homes for Sale	357	396	+ 10.9%	--	--	--
Months Supply of Inventory	3.4	3.4	0.0%	--	--	--

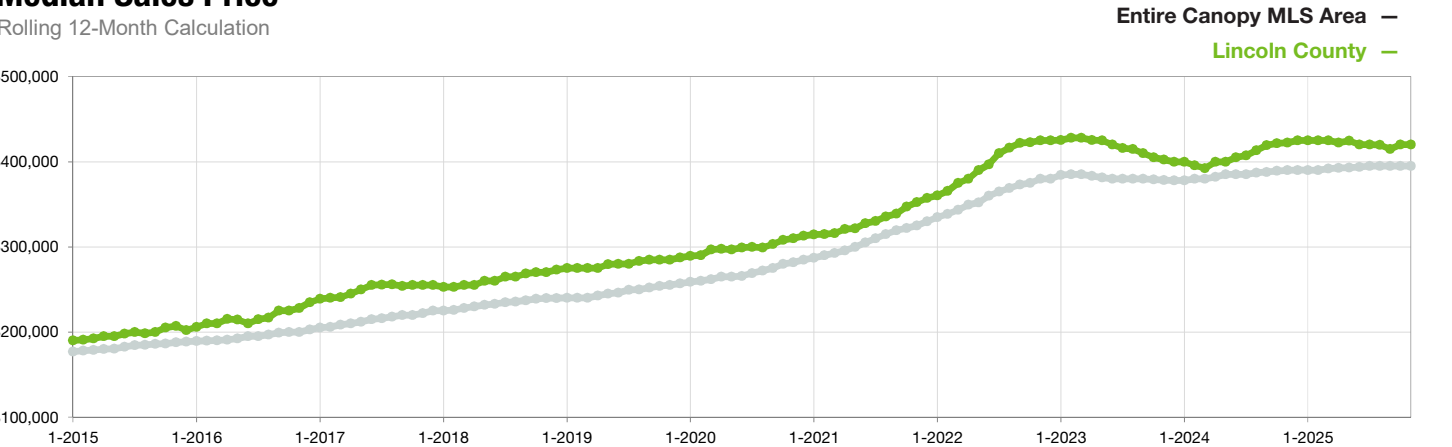
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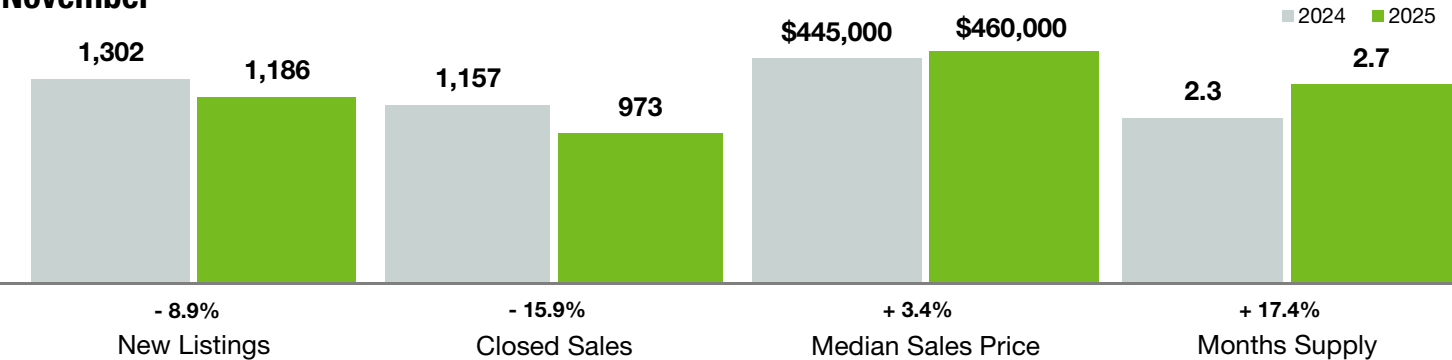
Mecklenburg County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	1,302	1,186	- 8.9%	18,403	19,738	+ 7.3%
Pending Sales	1,066	1,092	+ 2.4%	14,343	14,599	+ 1.8%
Closed Sales	1,157	973	- 15.9%	14,113	14,164	+ 0.4%
Median Sales Price*	\$445,000	\$460,000	+ 3.4%	\$445,000	\$453,000	+ 1.8%
Average Sales Price*	\$591,170	\$638,062	+ 7.9%	\$594,329	\$611,501	+ 2.9%
Percent of Original List Price Received*	96.5%	95.6%	- 0.9%	97.9%	96.7%	- 1.2%
List to Close	88	93	+ 5.7%	81	88	+ 8.6%
Days on Market Until Sale	40	49	+ 22.5%	32	43	+ 34.4%
Cumulative Days on Market Until Sale	45	55	+ 22.2%	35	48	+ 37.1%
Average List Price	\$567,425	\$606,171	+ 6.8%	\$608,347	\$629,382	+ 3.5%
Inventory of Homes for Sale	2,893	3,546	+ 22.6%	--	--	--
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--

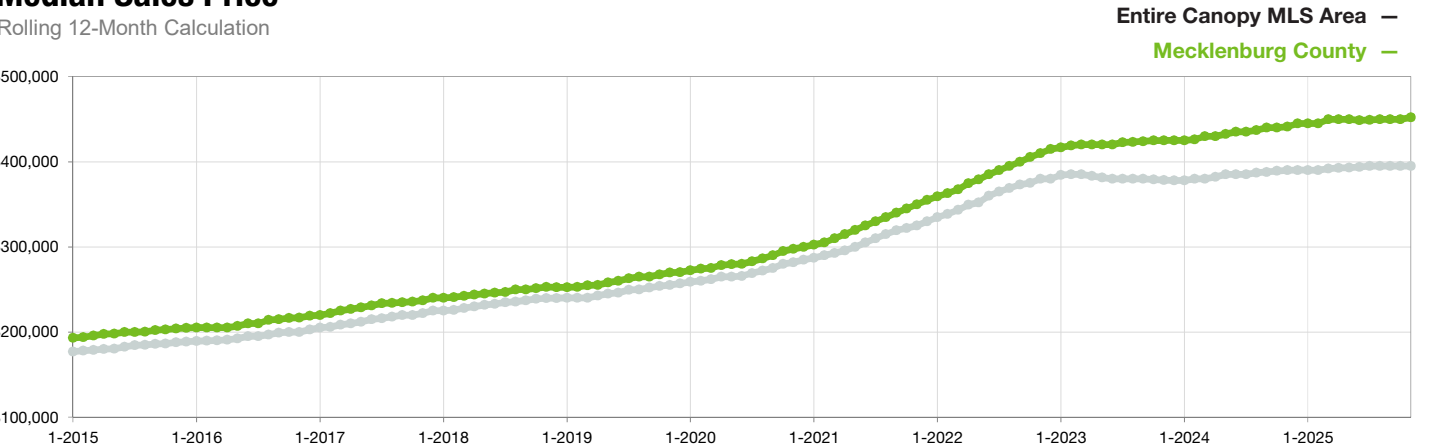
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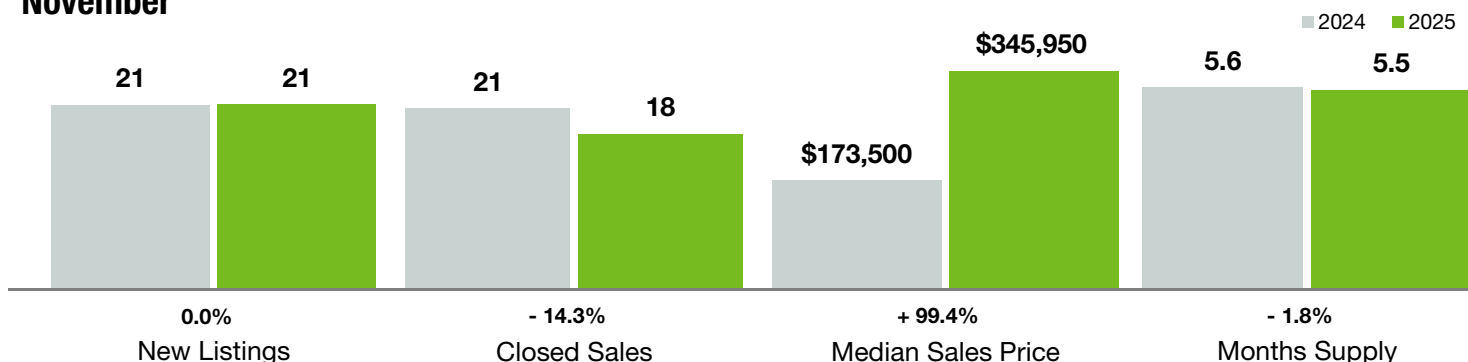
Montgomery County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	21	21	0.0%	408	413	+ 1.2%
Pending Sales	15	16	+ 6.7%	265	282	+ 6.4%
Closed Sales	21	18	- 14.3%	264	274	+ 3.8%
Median Sales Price*	\$173,500	\$345,950	+ 99.4%	\$219,900	\$230,000	+ 4.6%
Average Sales Price*	\$296,025	\$395,211	+ 33.5%	\$363,372	\$373,961	+ 2.9%
Percent of Original List Price Received*	89.4%	96.5%	+ 7.9%	91.8%	90.7%	- 1.2%
List to Close	101	123	+ 21.8%	113	123	+ 8.8%
Days on Market Until Sale	55	70	+ 27.3%	75	84	+ 12.0%
Cumulative Days on Market Until Sale	73	89	+ 21.9%	83	99	+ 19.3%
Average List Price	\$214,416	\$601,721	+ 180.6%	\$367,268	\$399,039	+ 8.7%
Inventory of Homes for Sale	130	135	+ 3.8%	--	--	--
Months Supply of Inventory	5.6	5.5	- 1.8%	--	--	--

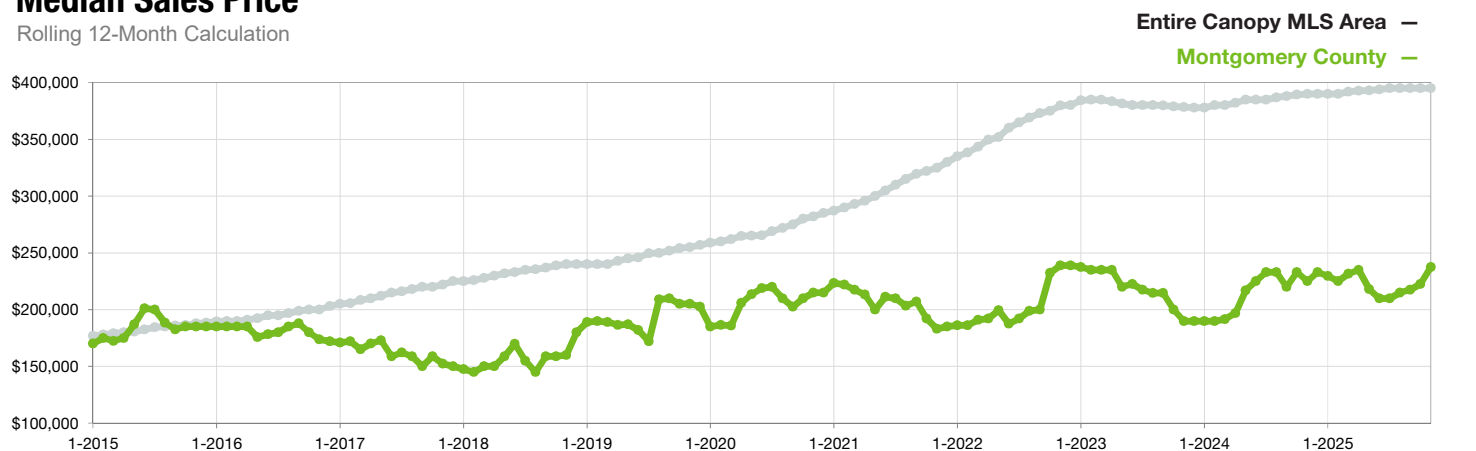
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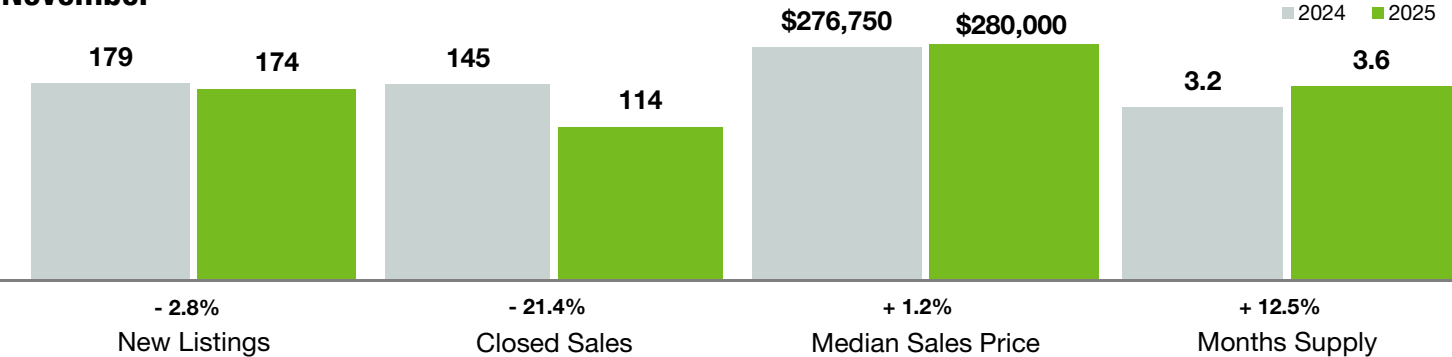
Rowan County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	179	174	- 2.8%	2,163	2,379	+ 10.0%
Pending Sales	131	159	+ 21.4%	1,612	1,731	+ 7.4%
Closed Sales	145	114	- 21.4%	1,554	1,633	+ 5.1%
Median Sales Price*	\$276,750	\$280,000	+ 1.2%	\$280,000	\$290,000	+ 3.6%
Average Sales Price*	\$298,288	\$304,104	+ 1.9%	\$320,888	\$334,737	+ 4.3%
Percent of Original List Price Received*	93.7%	92.8%	- 1.0%	94.7%	94.3%	- 0.4%
List to Close	88	111	+ 26.1%	89	96	+ 7.9%
Days on Market Until Sale	45	66	+ 46.7%	45	54	+ 20.0%
Cumulative Days on Market Until Sale	47	70	+ 48.9%	51	61	+ 19.6%
Average List Price	\$313,450	\$329,741	+ 5.2%	\$342,242	\$360,783	+ 5.4%
Inventory of Homes for Sale	452	545	+ 20.6%	--	--	--
Months Supply of Inventory	3.2	3.6	+ 12.5%	--	--	--

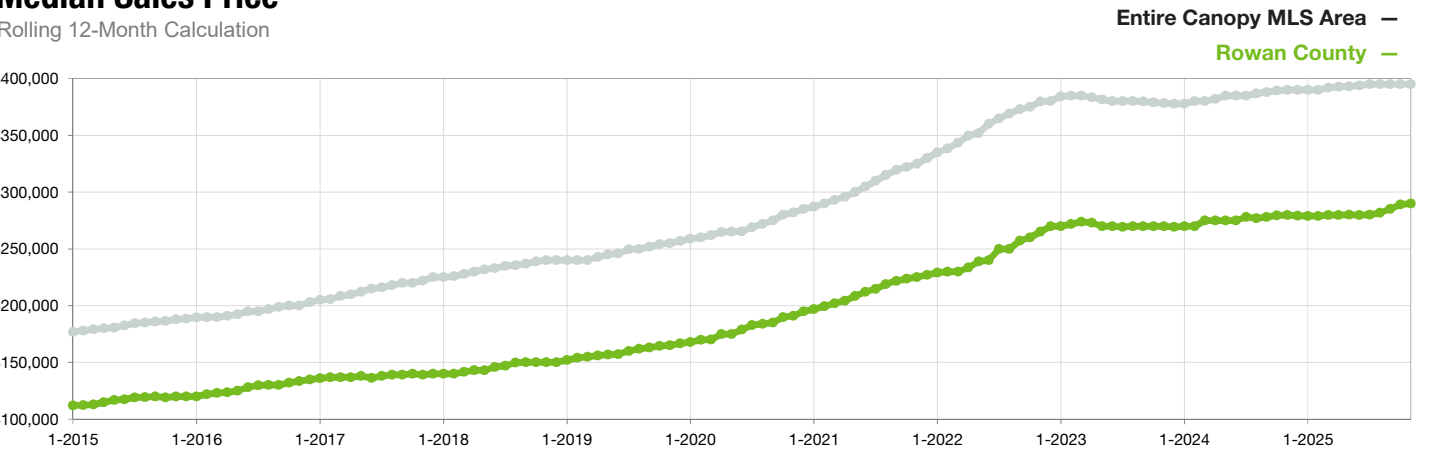
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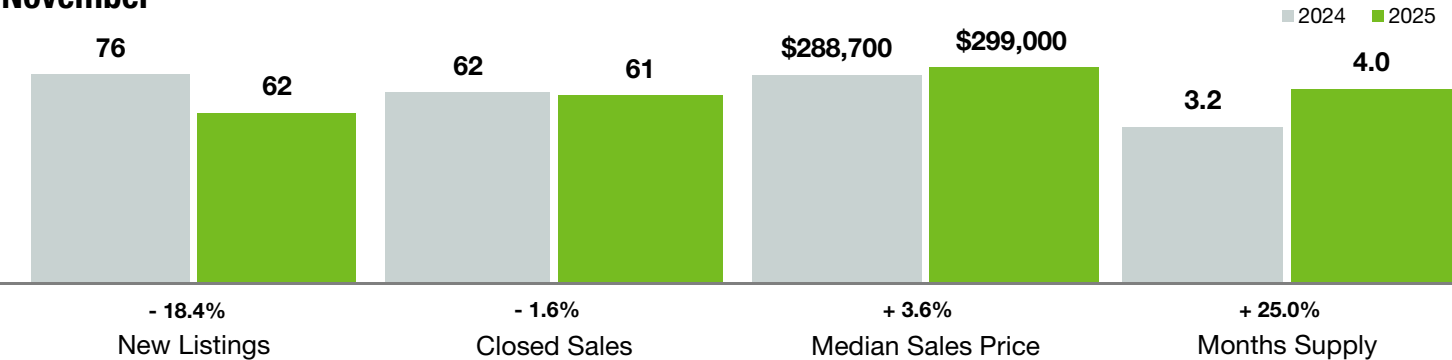
Stanly County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	76	62	- 18.4%	997	1,067	+ 7.0%
Pending Sales	66	54	- 18.2%	789	732	- 7.2%
Closed Sales	62	61	- 1.6%	767	731	- 4.7%
Median Sales Price*	\$288,700	\$299,000	+ 3.6%	\$307,500	\$306,250	- 0.4%
Average Sales Price*	\$301,832	\$317,404	+ 5.2%	\$338,360	\$348,860	+ 3.1%
Percent of Original List Price Received*	96.1%	92.7%	- 3.5%	95.0%	94.3%	- 0.7%
List to Close	74	96	+ 29.7%	98	94	- 4.1%
Days on Market Until Sale	35	60	+ 71.4%	53	53	0.0%
Cumulative Days on Market Until Sale	42	62	+ 47.6%	58	64	+ 10.3%
Average List Price	\$422,979	\$459,266	+ 8.6%	\$349,760	\$406,630	+ 16.3%
Inventory of Homes for Sale	224	263	+ 17.4%	--	--	--
Months Supply of Inventory	3.2	4.0	+ 25.0%	--	--	--

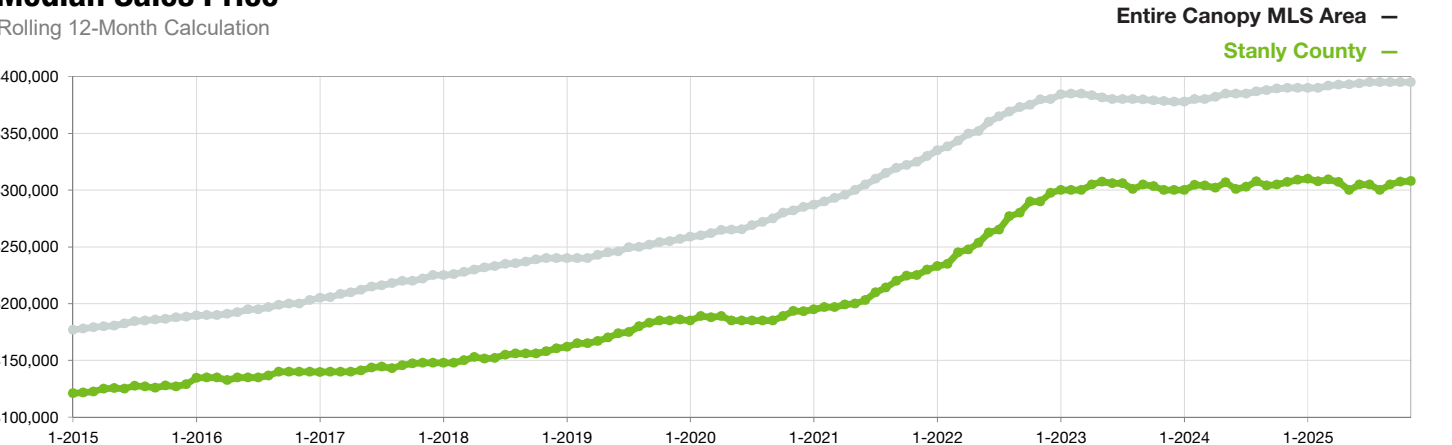
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November



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for November 2025

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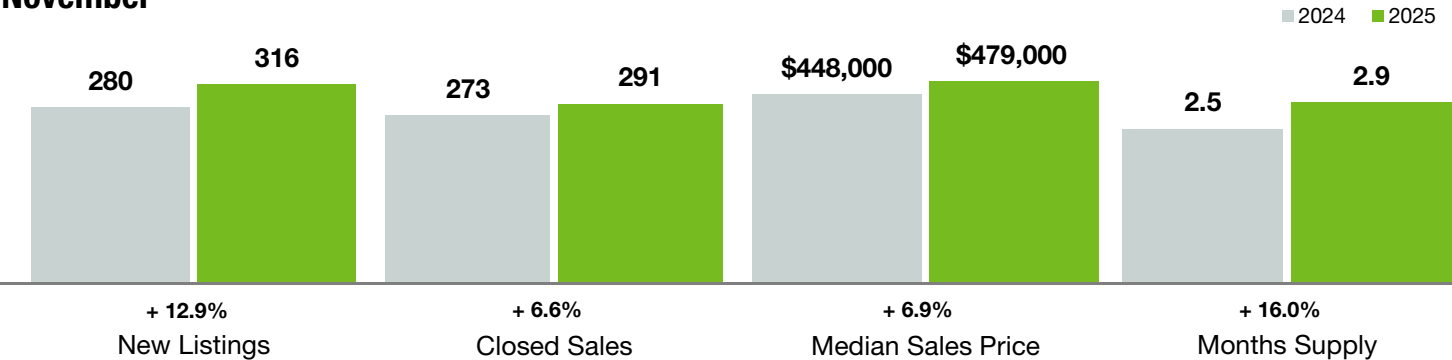
Union County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	280	316	+ 12.9%	4,116	4,661	+ 13.2%
Pending Sales	229	304	+ 32.8%	3,207	3,500	+ 9.1%
Closed Sales	273	291	+ 6.6%	3,096	3,371	+ 8.9%
Median Sales Price*	\$448,000	\$479,000	+ 6.9%	\$460,000	\$485,000	+ 5.4%
Average Sales Price*	\$529,882	\$575,755	+ 8.7%	\$583,866	\$617,216	+ 5.7%
Percent of Original List Price Received*	96.6%	95.2%	- 1.4%	97.7%	96.5%	- 1.2%
List to Close	102	101	- 1.0%	84	99	+ 17.9%
Days on Market Until Sale	57	56	- 1.8%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	51	60	+ 17.6%	36	53	+ 47.2%
Average List Price	\$610,483	\$614,565	+ 0.7%	\$613,188	\$663,112	+ 8.1%
Inventory of Homes for Sale	703	897	+ 27.6%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

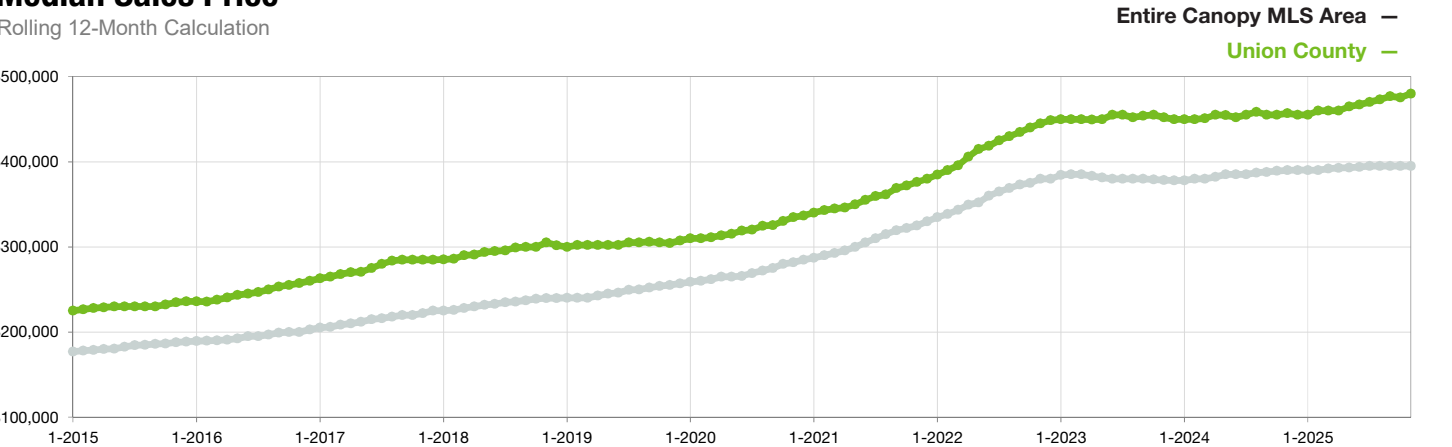
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November



Median Sales Price

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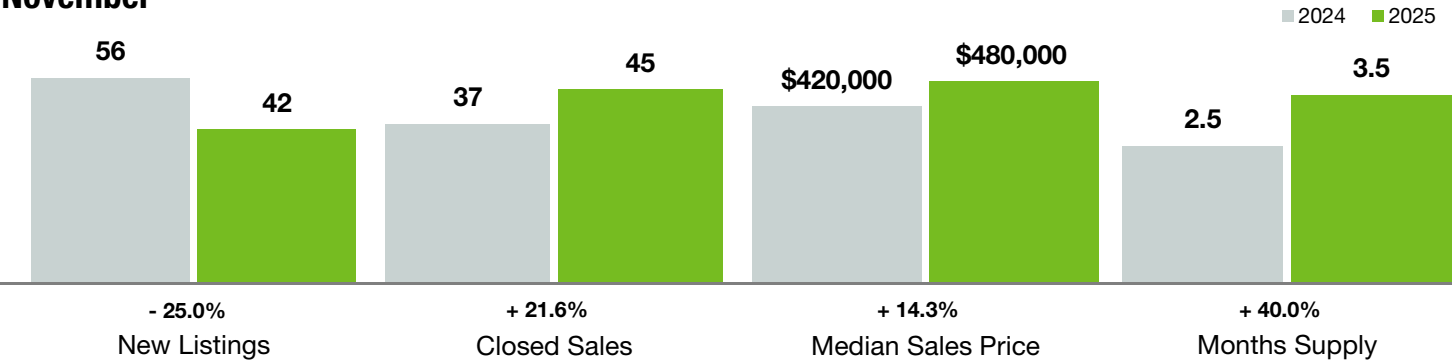
Belmont

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	56	42	- 25.0%	643	678	+ 5.4%
Pending Sales	38	30	- 21.1%	490	477	- 2.7%
Closed Sales	37	45	+ 21.6%	443	483	+ 9.0%
Median Sales Price*	\$420,000	\$480,000	+ 14.3%	\$450,352	\$475,000	+ 5.5%
Average Sales Price*	\$540,546	\$600,494	+ 11.1%	\$555,144	\$569,684	+ 2.6%
Percent of Original List Price Received*	92.9%	95.9%	+ 3.2%	97.1%	96.4%	- 0.7%
List to Close	81	111	+ 37.0%	74	99	+ 33.8%
Days on Market Until Sale	52	73	+ 40.4%	36	61	+ 69.4%
Cumulative Days on Market Until Sale	53	57	+ 7.5%	39	51	+ 30.8%
Average List Price	\$655,002	\$665,552	+ 1.6%	\$577,702	\$571,304	- 1.1%
Inventory of Homes for Sale	109	147	+ 34.9%	--	--	--
Months Supply of Inventory	2.5	3.5	+ 40.0%	--	--	--

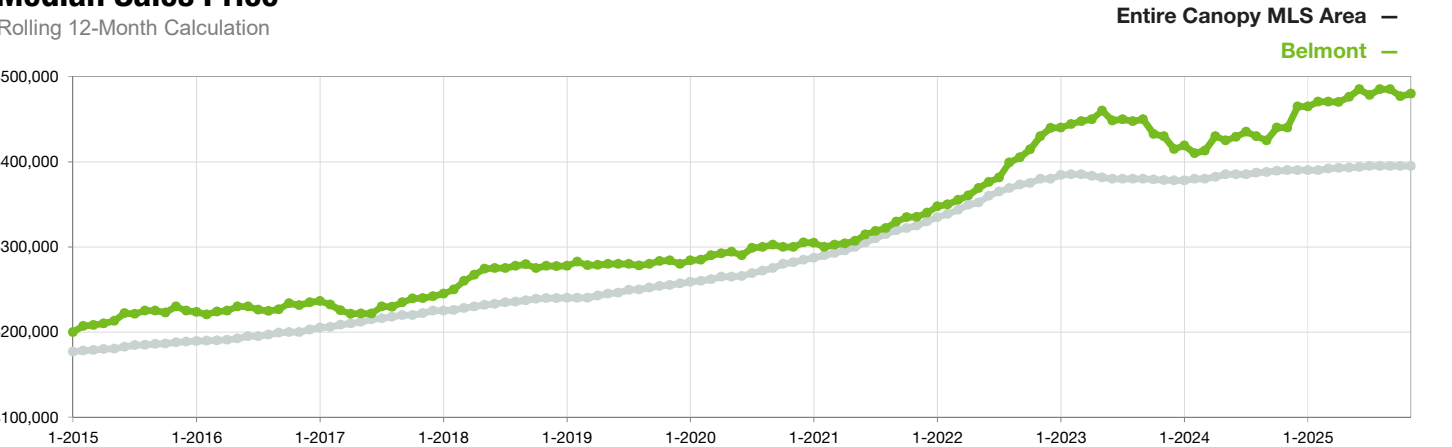
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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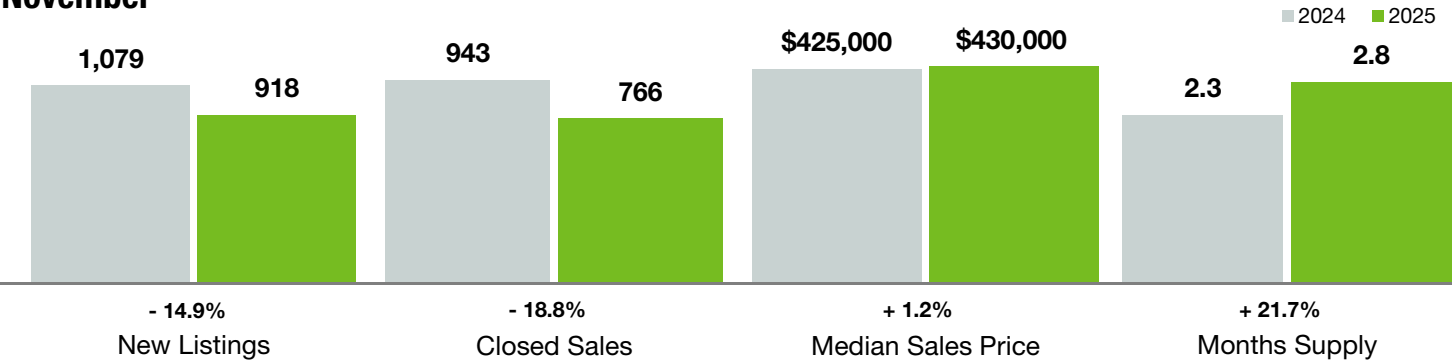
City of Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	1,079	918	- 14.9%	14,867	15,807	+ 6.3%
Pending Sales	861	853	- 0.9%	11,523	11,607	+ 0.7%
Closed Sales	943	766	- 18.8%	11,358	11,271	- 0.8%
Median Sales Price*	\$425,000	\$430,000	+ 1.2%	\$419,523	\$427,000	+ 1.8%
Average Sales Price*	\$575,715	\$623,684	+ 8.3%	\$574,799	\$591,407	+ 2.9%
Percent of Original List Price Received*	96.6%	95.6%	- 1.0%	97.9%	96.7%	- 1.2%
List to Close	89	91	+ 2.2%	82	88	+ 7.3%
Days on Market Until Sale	40	48	+ 20.0%	33	43	+ 30.3%
Cumulative Days on Market Until Sale	46	55	+ 19.6%	36	48	+ 33.3%
Average List Price	\$533,398	\$572,400	+ 7.3%	\$580,252	\$599,009	+ 3.2%
Inventory of Homes for Sale	2,366	2,855	+ 20.7%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

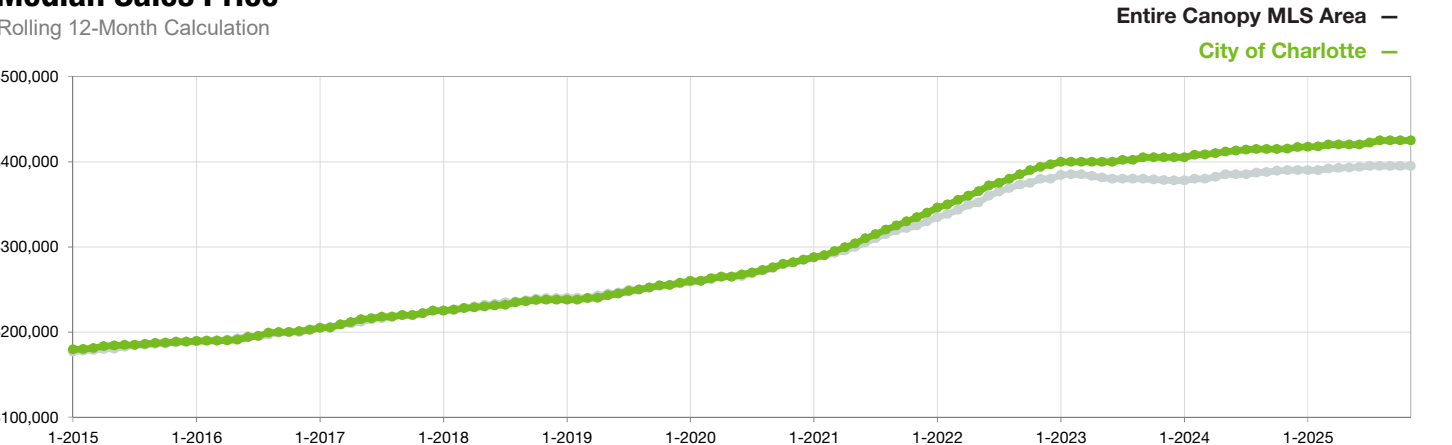
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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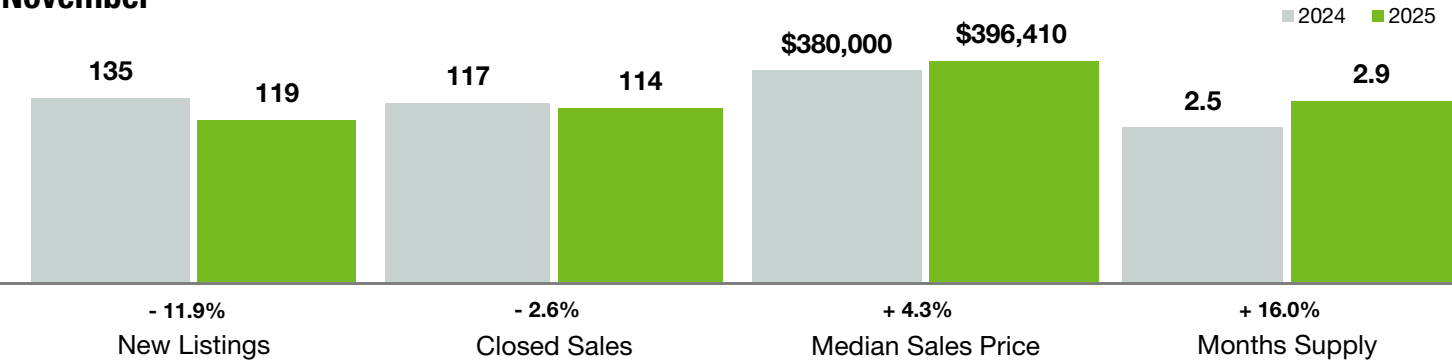
Concord

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	135	119	- 11.9%	1,887	1,994	+ 5.7%
Pending Sales	113	99	- 12.4%	1,424	1,474	+ 3.5%
Closed Sales	117	114	- 2.6%	1,386	1,446	+ 4.3%
Median Sales Price*	\$380,000	\$396,410	+ 4.3%	\$389,588	\$382,000	- 1.9%
Average Sales Price*	\$410,108	\$441,489	+ 7.7%	\$434,237	\$439,075	+ 1.1%
Percent of Original List Price Received*	95.4%	95.3%	- 0.1%	96.6%	95.6%	- 1.0%
List to Close	88	94	+ 6.8%	78	91	+ 16.7%
Days on Market Until Sale	46	50	+ 8.7%	36	48	+ 33.3%
Cumulative Days on Market Until Sale	48	61	+ 27.1%	39	53	+ 35.9%
Average List Price	\$405,041	\$454,934	+ 12.3%	\$454,914	\$461,722	+ 1.5%
Inventory of Homes for Sale	319	383	+ 20.1%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

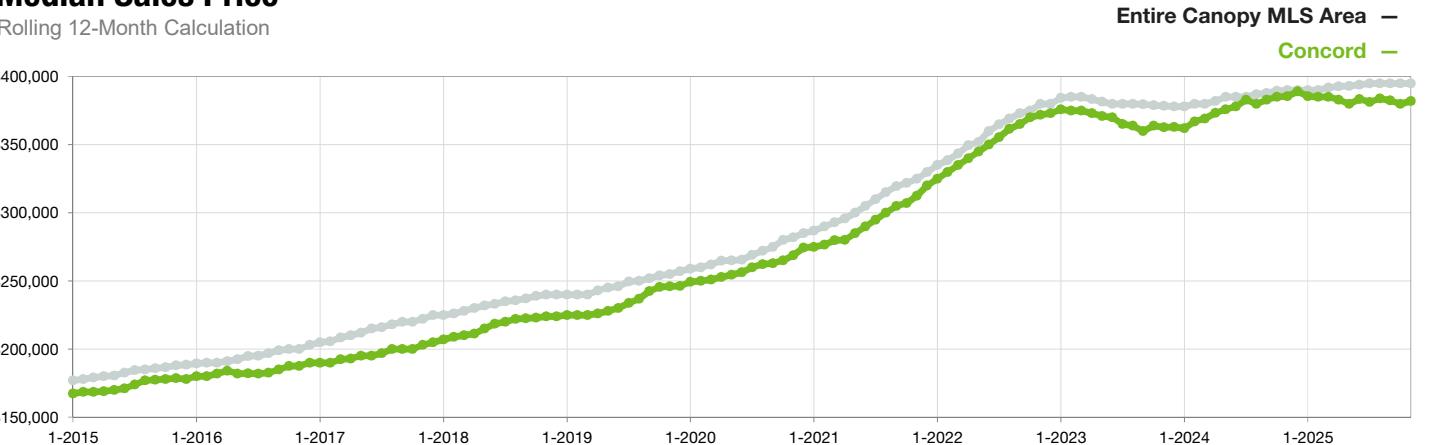
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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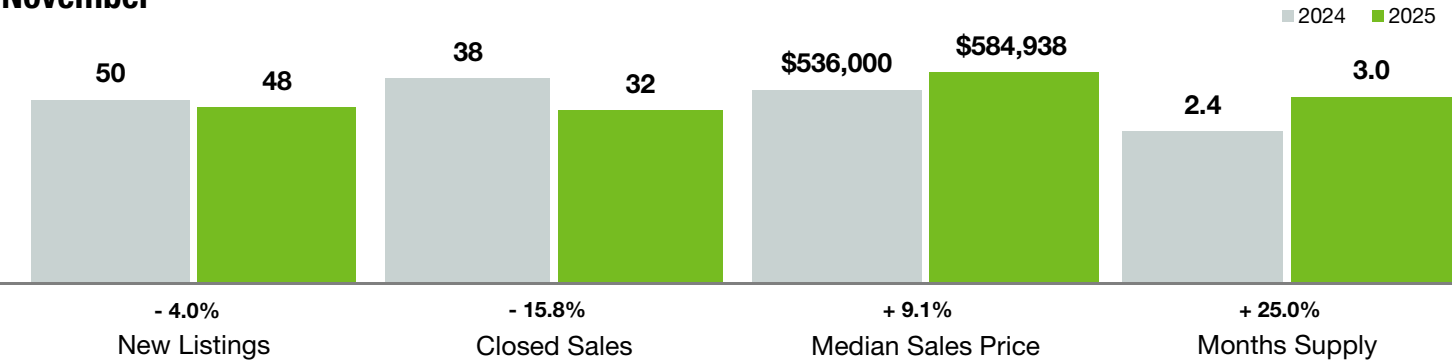
Cornelius

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	50	48	- 4.0%	677	707	+ 4.4%
Pending Sales	32	37	+ 15.6%	532	521	- 2.1%
Closed Sales	38	32	- 15.8%	537	517	- 3.7%
Median Sales Price*	\$536,000	\$584,938	+ 9.1%	\$560,000	\$540,650	- 3.5%
Average Sales Price*	\$768,149	\$837,250	+ 9.0%	\$836,424	\$850,378	+ 1.7%
Percent of Original List Price Received*	94.3%	94.9%	+ 0.6%	96.3%	95.9%	- 0.4%
List to Close	80	78	- 2.5%	80	86	+ 7.5%
Days on Market Until Sale	42	43	+ 2.4%	40	44	+ 10.0%
Cumulative Days on Market Until Sale	44	55	+ 25.0%	38	51	+ 34.2%
Average List Price	\$1,013,586	\$1,123,708	+ 10.9%	\$979,446	\$1,025,375	+ 4.7%
Inventory of Homes for Sale	115	139	+ 20.9%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

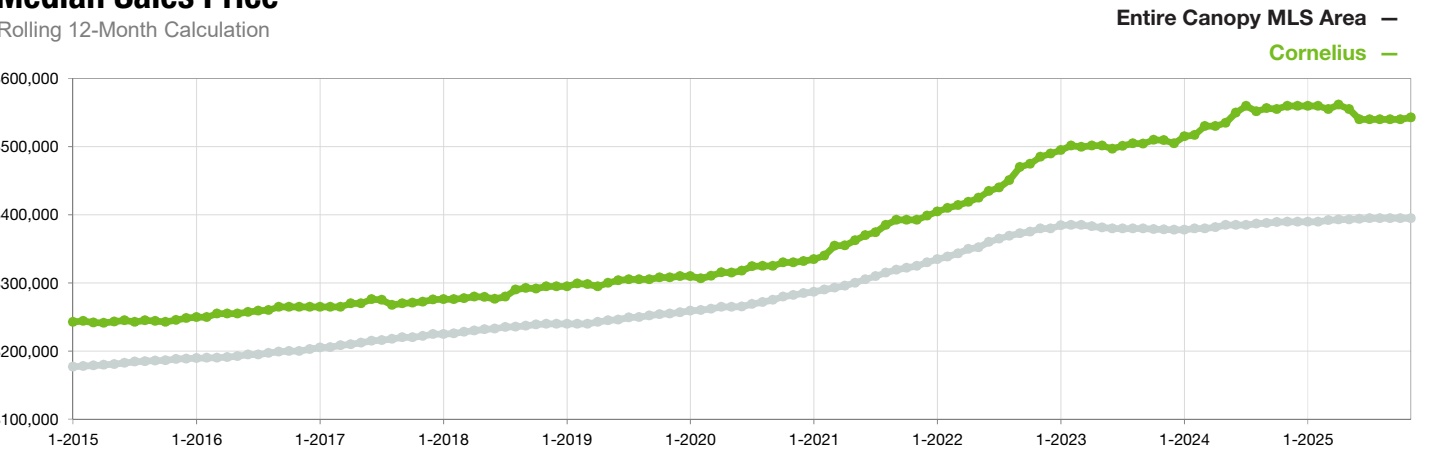
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November



Median Sales Price

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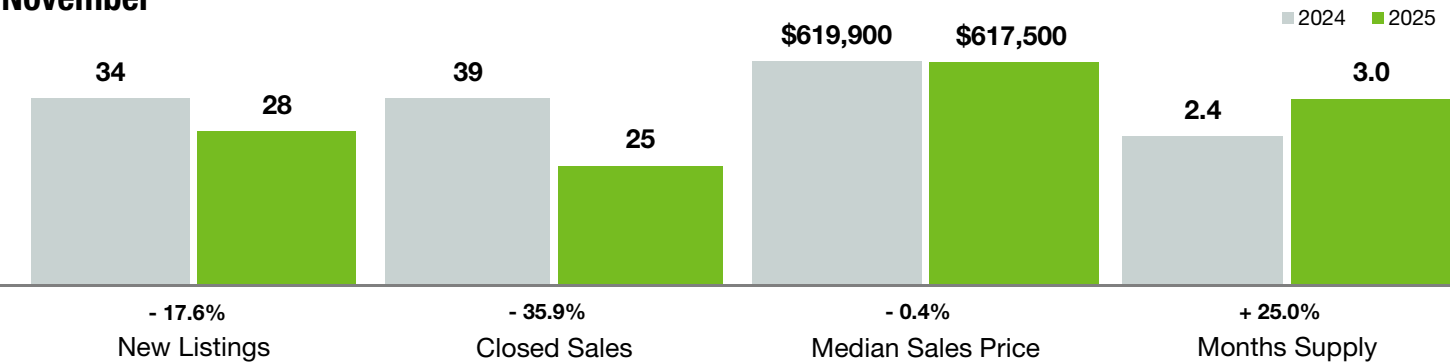
Davidson

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	34	28	- 17.6%	560	580	+ 3.6%
Pending Sales	38	26	- 31.6%	438	417	- 4.8%
Closed Sales	39	25	- 35.9%	424	405	- 4.5%
Median Sales Price*	\$619,900	\$617,500	- 0.4%	\$605,000	\$635,000	+ 5.0%
Average Sales Price*	\$761,780	\$852,873	+ 12.0%	\$802,112	\$833,835	+ 4.0%
Percent of Original List Price Received*	96.6%	93.7%	- 3.0%	97.4%	95.6%	- 1.8%
List to Close	90	91	+ 1.1%	96	101	+ 5.2%
Days on Market Until Sale	29	48	+ 65.5%	35	49	+ 40.0%
Cumulative Days on Market Until Sale	42	70	+ 66.7%	41	59	+ 43.9%
Average List Price	\$719,262	\$1,091,507	+ 51.8%	\$879,451	\$998,929	+ 13.6%
Inventory of Homes for Sale	93	110	+ 18.3%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

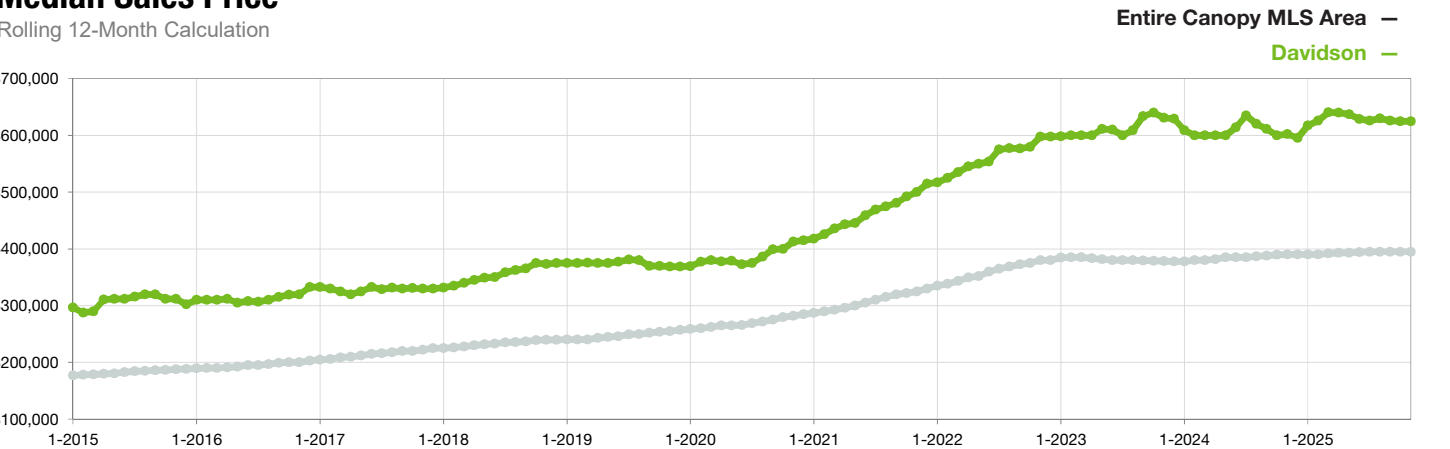
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November



Median Sales Price

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Local Market Update for November 2025

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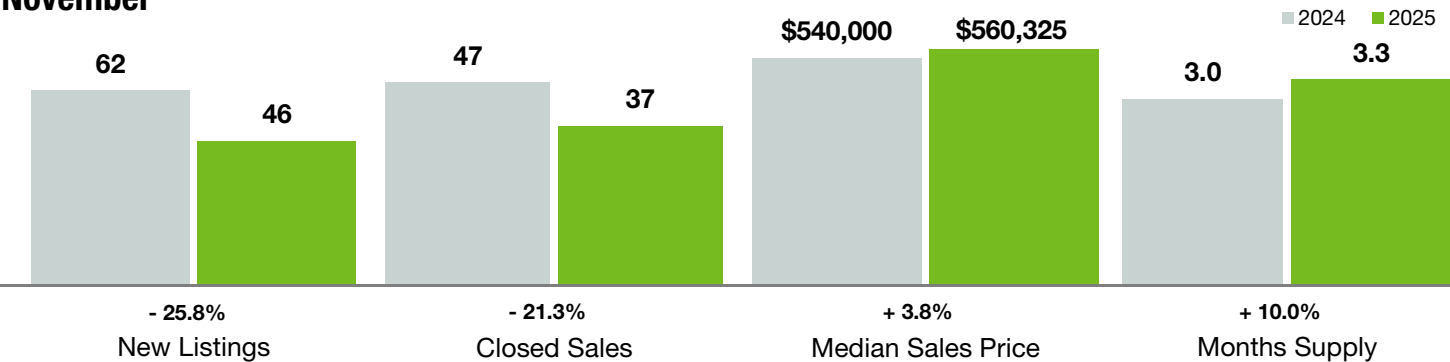
Denver

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	62	46	- 25.8%	846	891	+ 5.3%
Pending Sales	50	42	- 16.0%	631	599	- 5.1%
Closed Sales	47	37	- 21.3%	620	597	- 3.7%
Median Sales Price*	\$540,000	\$560,325	+ 3.8%	\$524,900	\$538,864	+ 2.7%
Average Sales Price*	\$613,894	\$615,841	+ 0.3%	\$635,200	\$670,962	+ 5.6%
Percent of Original List Price Received*	94.2%	93.7%	- 0.5%	97.0%	95.1%	- 2.0%
List to Close	98	116	+ 18.4%	102	109	+ 6.9%
Days on Market Until Sale	57	70	+ 22.8%	45	61	+ 35.6%
Cumulative Days on Market Until Sale	60	88	+ 46.7%	48	62	+ 29.2%
Average List Price	\$777,305	\$948,589	+ 22.0%	\$753,952	\$805,020	+ 6.8%
Inventory of Homes for Sale	166	177	+ 6.6%	--	--	--
Months Supply of Inventory	3.0	3.3	+ 10.0%	--	--	--

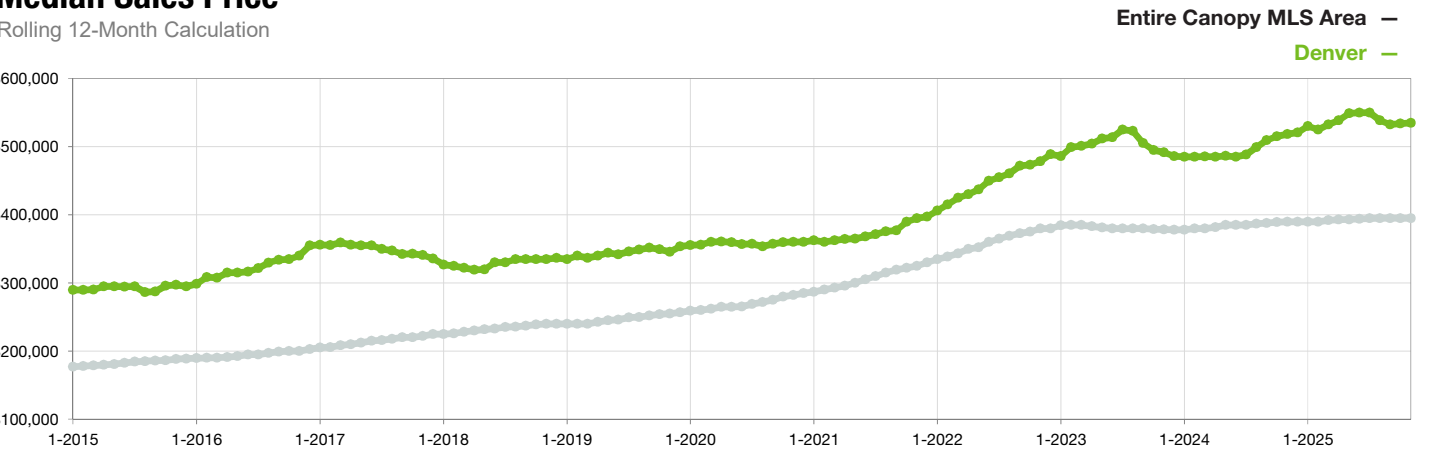
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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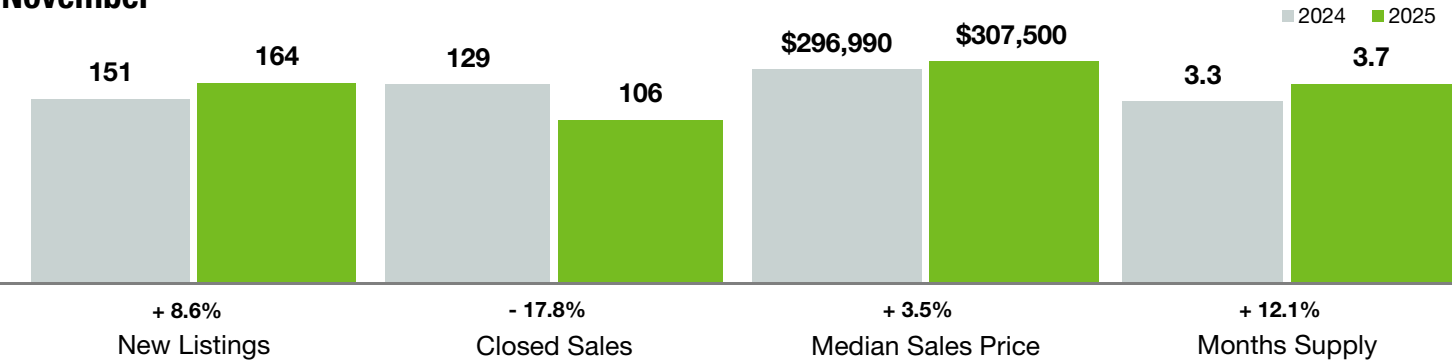
Gastonia

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	151	164	+ 8.6%	2,241	2,230	- 0.5%
Pending Sales	108	132	+ 22.2%	1,550	1,537	- 0.8%
Closed Sales	129	106	- 17.8%	1,530	1,456	- 4.8%
Median Sales Price*	\$296,990	\$307,500	+ 3.5%	\$295,499	\$297,500	+ 0.7%
Average Sales Price*	\$317,964	\$319,220	+ 0.4%	\$310,648	\$311,458	+ 0.3%
Percent of Original List Price Received*	94.5%	94.1%	- 0.4%	95.4%	95.0%	- 0.4%
List to Close	93	102	+ 9.7%	90	97	+ 7.8%
Days on Market Until Sale	43	57	+ 32.6%	42	52	+ 23.8%
Cumulative Days on Market Until Sale	46	69	+ 50.0%	50	63	+ 26.0%
Average List Price	\$314,967	\$314,946	- 0.0%	\$330,235	\$326,134	- 1.2%
Inventory of Homes for Sale	459	499	+ 8.7%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

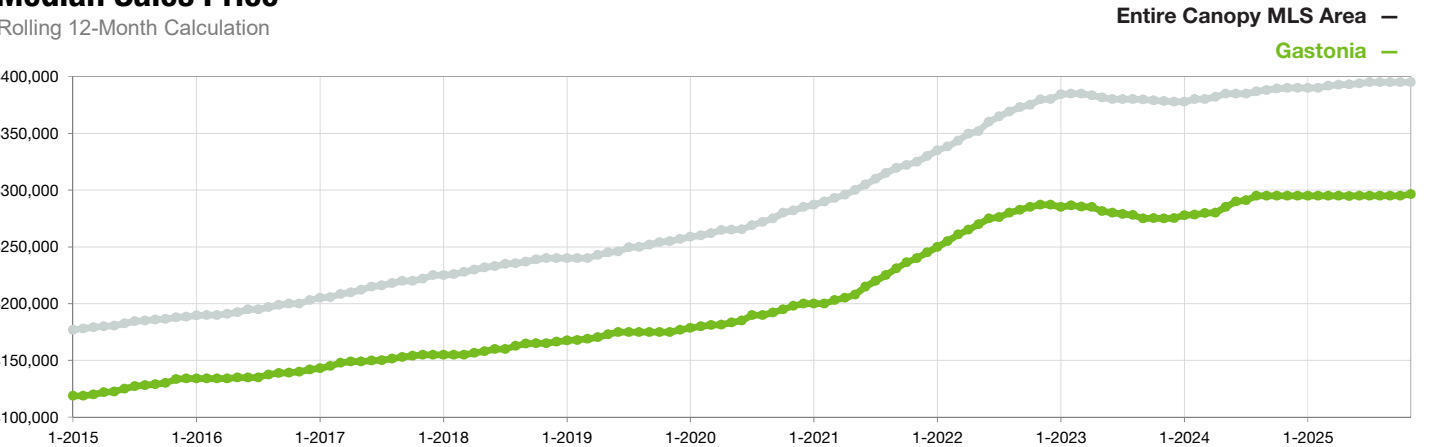
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November



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Local Market Update for November 2025

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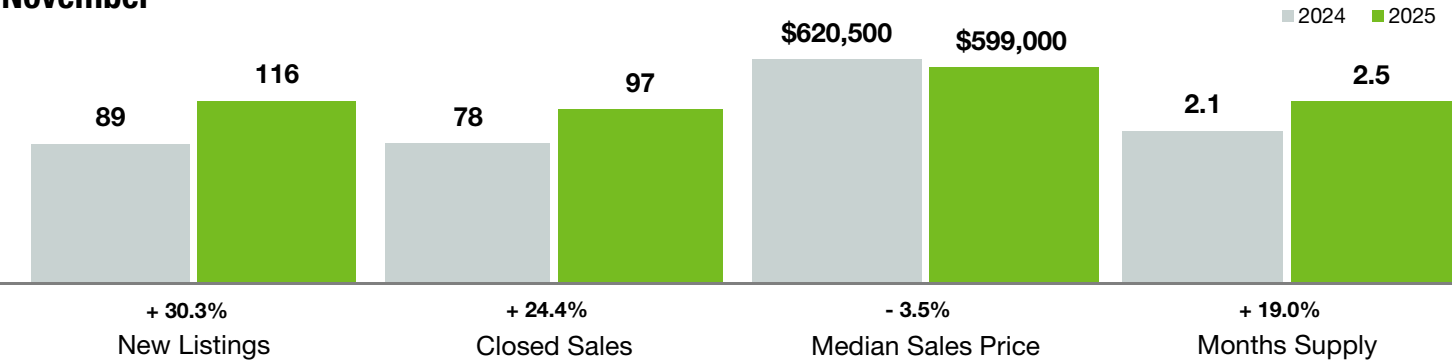
Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	89	116	+ 30.3%	1,362	1,597	+ 17.3%
Pending Sales	74	101	+ 36.5%	1,071	1,227	+ 14.6%
Closed Sales	78	97	+ 24.4%	1,093	1,178	+ 7.8%
Median Sales Price*	\$620,500	\$599,000	- 3.5%	\$544,500	\$589,500	+ 8.3%
Average Sales Price*	\$670,701	\$691,965	+ 3.2%	\$616,164	\$667,776	+ 8.4%
Percent of Original List Price Received*	96.6%	95.7%	- 0.9%	98.5%	97.3%	- 1.2%
List to Close	104	100	- 3.8%	84	92	+ 9.5%
Days on Market Until Sale	45	55	+ 22.2%	30	46	+ 53.3%
Cumulative Days on Market Until Sale	50	60	+ 20.0%	30	50	+ 66.7%
Average List Price	\$611,825	\$609,347	- 0.4%	\$637,289	\$665,603	+ 4.4%
Inventory of Homes for Sale	199	274	+ 37.7%	--	--	--
Months Supply of Inventory	2.1	2.5	+ 19.0%	--	--	--

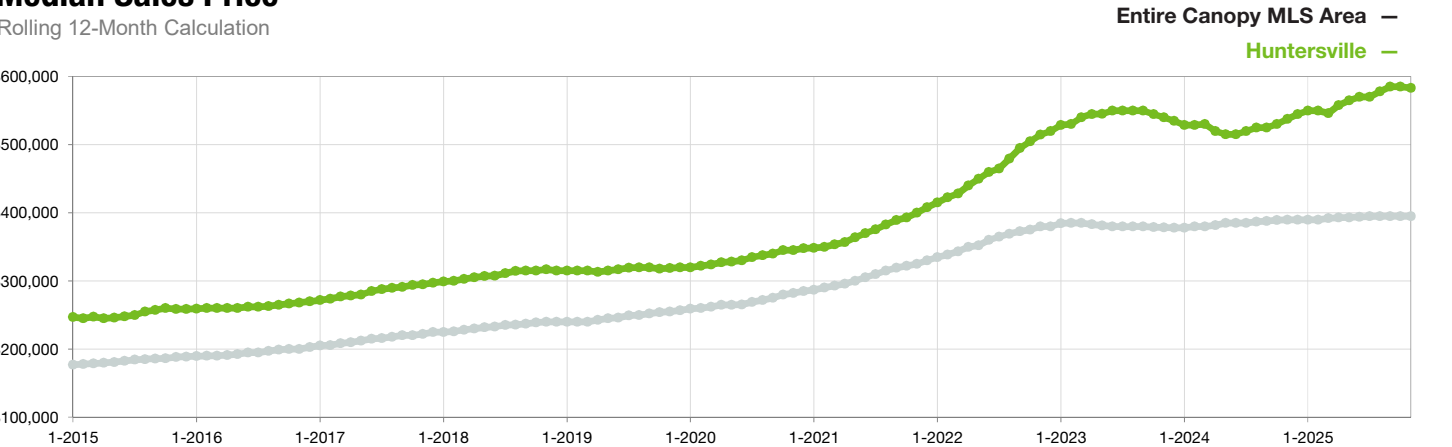
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November



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Local Market Update for November 2025

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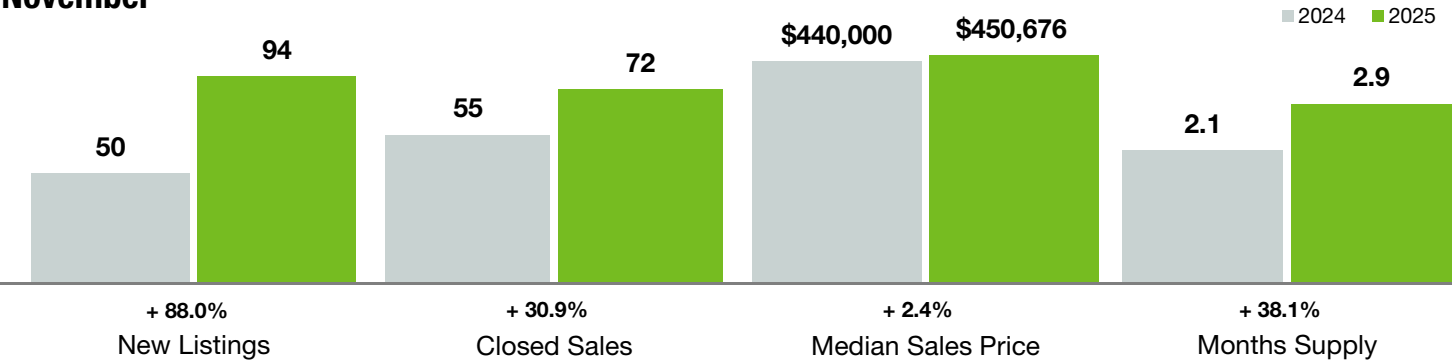
Indian Trail

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	50	94	+ 88.0%	702	944	+ 34.5%
Pending Sales	51	84	+ 64.7%	560	723	+ 29.1%
Closed Sales	55	72	+ 30.9%	546	637	+ 16.7%
Median Sales Price*	\$440,000	\$450,676	+ 2.4%	\$440,000	\$454,511	+ 3.3%
Average Sales Price*	\$450,462	\$470,776	+ 4.5%	\$464,809	\$475,971	+ 2.4%
Percent of Original List Price Received*	97.0%	95.8%	- 1.2%	97.9%	97.1%	- 0.8%
List to Close	81	110	+ 35.8%	77	100	+ 29.9%
Days on Market Until Sale	41	55	+ 34.1%	33	47	+ 42.4%
Cumulative Days on Market Until Sale	49	55	+ 12.2%	35	46	+ 31.4%
Average List Price	\$474,338	\$472,261	- 0.4%	\$479,414	\$487,188	+ 1.6%
Inventory of Homes for Sale	105	182	+ 73.3%	--	--	--
Months Supply of Inventory	2.1	2.9	+ 38.1%	--	--	--

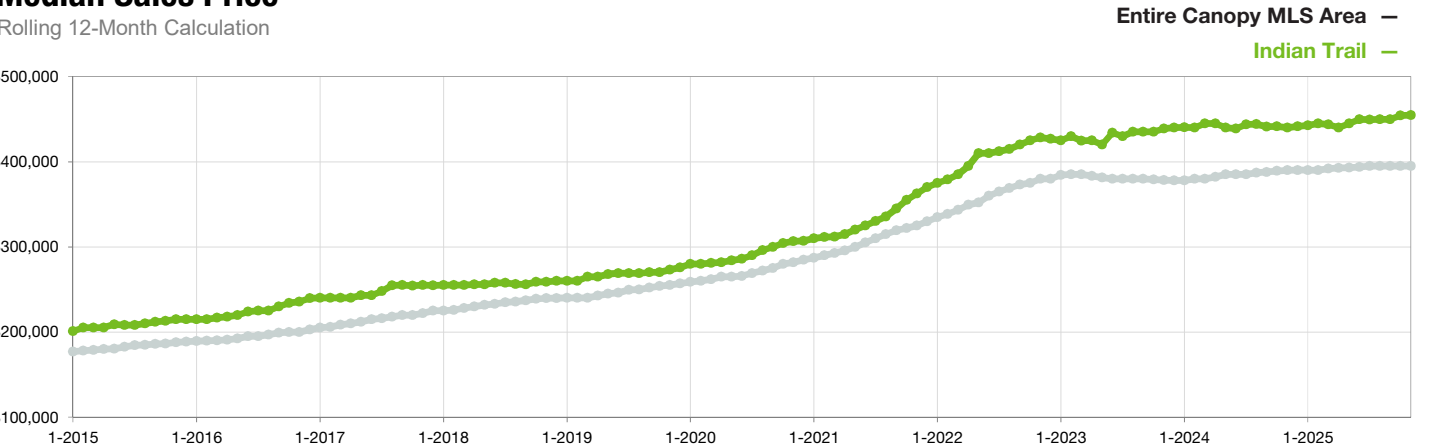
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November



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Local Market Update for November 2025

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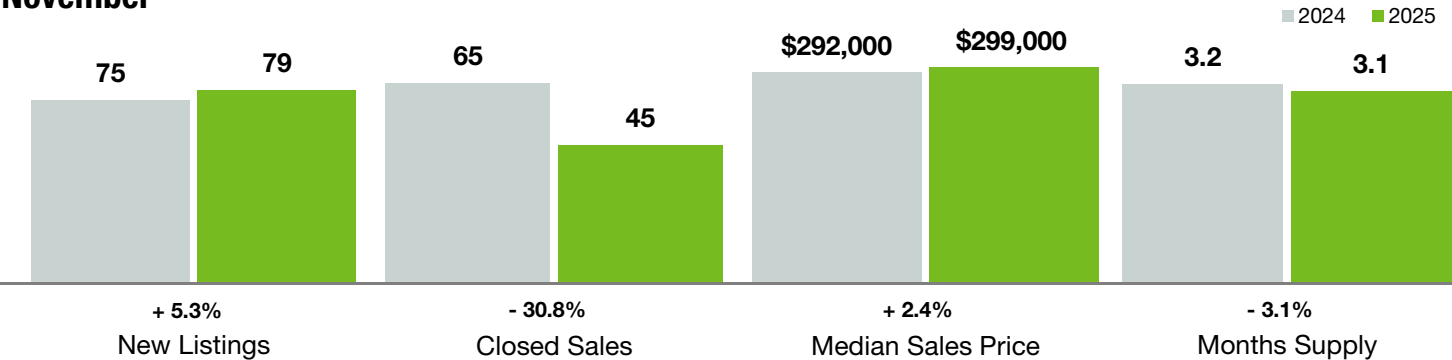
Kannapolis

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	75	79	+ 5.3%	1,014	1,032	+ 1.8%
Pending Sales	59	71	+ 20.3%	714	798	+ 11.8%
Closed Sales	65	45	- 30.8%	703	756	+ 7.5%
Median Sales Price*	\$292,000	\$299,000	+ 2.4%	\$287,995	\$305,805	+ 6.2%
Average Sales Price*	\$310,504	\$309,570	- 0.3%	\$310,113	\$327,046	+ 5.5%
Percent of Original List Price Received*	95.7%	96.1%	+ 0.4%	95.9%	95.0%	- 0.9%
List to Close	89	99	+ 11.2%	77	93	+ 20.8%
Days on Market Until Sale	39	55	+ 41.0%	34	49	+ 44.1%
Cumulative Days on Market Until Sale	44	72	+ 63.6%	39	56	+ 43.6%
Average List Price	\$302,972	\$322,662	+ 6.5%	\$320,197	\$343,822	+ 7.4%
Inventory of Homes for Sale	205	217	+ 5.9%	--	--	--
Months Supply of Inventory	3.2	3.1	- 3.1%	--	--	--

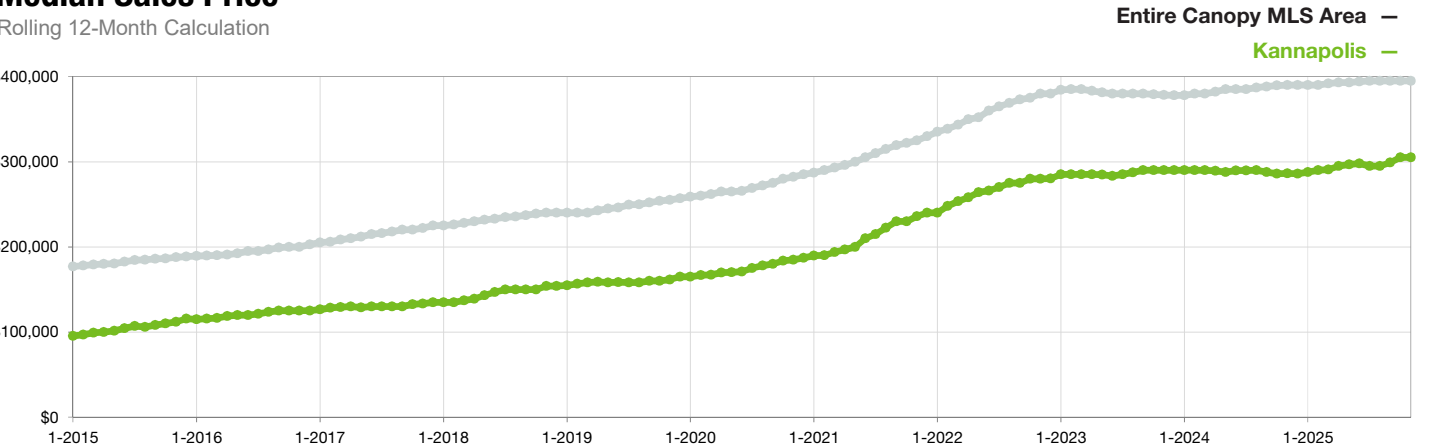
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November



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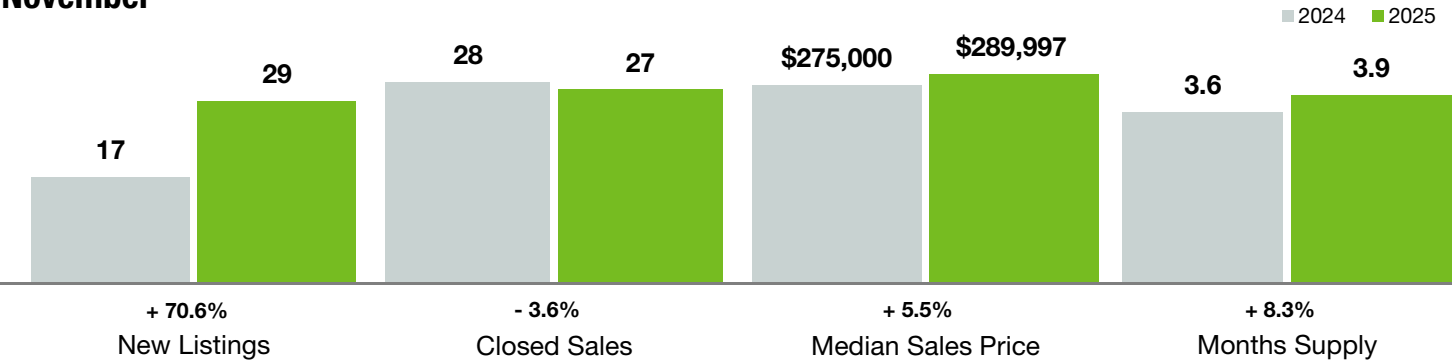
Kings Mountain

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	17	29	+ 70.6%	380	454	+ 19.5%
Pending Sales	17	25	+ 47.1%	264	310	+ 17.4%
Closed Sales	28	27	- 3.6%	256	303	+ 18.4%
Median Sales Price*	\$275,000	\$289,997	+ 5.5%	\$275,000	\$299,000	+ 8.7%
Average Sales Price*	\$273,654	\$290,585	+ 6.2%	\$291,462	\$319,501	+ 9.6%
Percent of Original List Price Received*	96.5%	93.6%	- 3.0%	95.1%	94.2%	- 0.9%
List to Close	84	118	+ 40.5%	86	105	+ 22.1%
Days on Market Until Sale	48	72	+ 50.0%	46	58	+ 26.1%
Cumulative Days on Market Until Sale	50	76	+ 52.0%	55	67	+ 21.8%
Average List Price	\$357,350	\$466,774	+ 30.6%	\$316,764	\$359,904	+ 13.6%
Inventory of Homes for Sale	82	109	+ 32.9%	--	--	--
Months Supply of Inventory	3.6	3.9	+ 8.3%	--	--	--

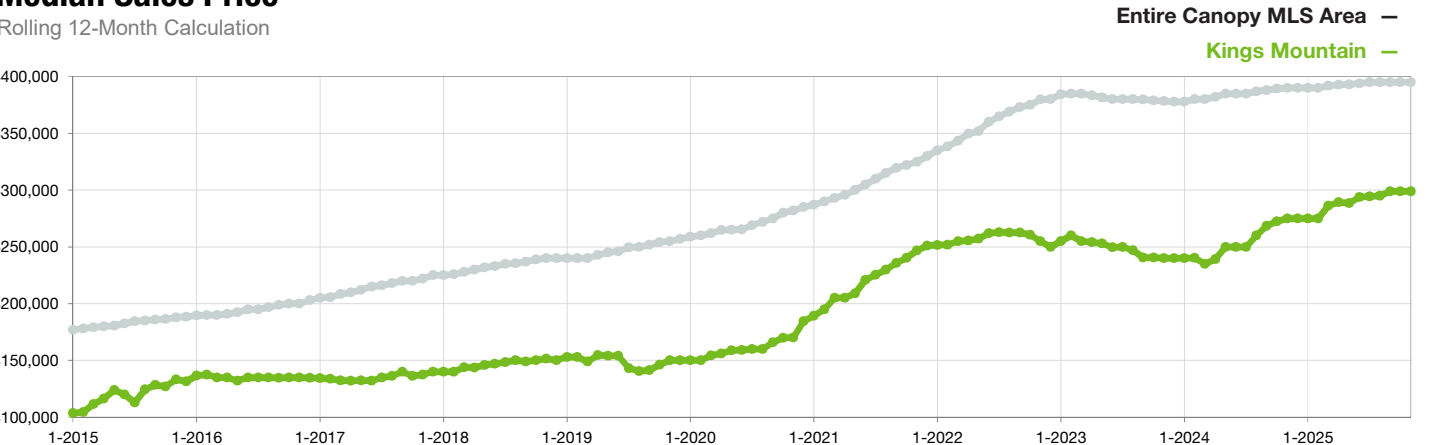
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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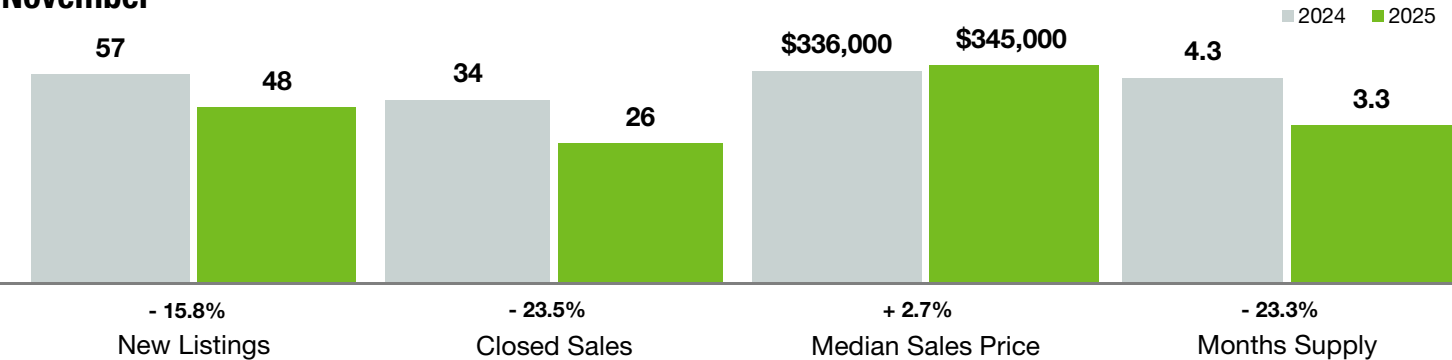
Lincolnton

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	57	48	- 15.8%	601	664	+ 10.5%
Pending Sales	34	42	+ 23.5%	400	497	+ 24.3%
Closed Sales	34	26	- 23.5%	392	486	+ 24.0%
Median Sales Price*	\$336,000	\$345,000	+ 2.7%	\$315,000	\$330,000	+ 4.8%
Average Sales Price*	\$354,024	\$365,987	+ 3.4%	\$334,375	\$352,228	+ 5.3%
Percent of Original List Price Received*	96.5%	95.9%	- 0.6%	95.3%	94.7%	- 0.6%
List to Close	70	98	+ 40.0%	87	102	+ 17.2%
Days on Market Until Sale	35	55	+ 57.1%	40	59	+ 47.5%
Cumulative Days on Market Until Sale	49	76	+ 55.1%	50	70	+ 40.0%
Average List Price	\$356,404	\$440,637	+ 23.6%	\$358,038	\$378,800	+ 5.8%
Inventory of Homes for Sale	149	147	- 1.3%	--	--	--
Months Supply of Inventory	4.3	3.3	- 23.3%	--	--	--

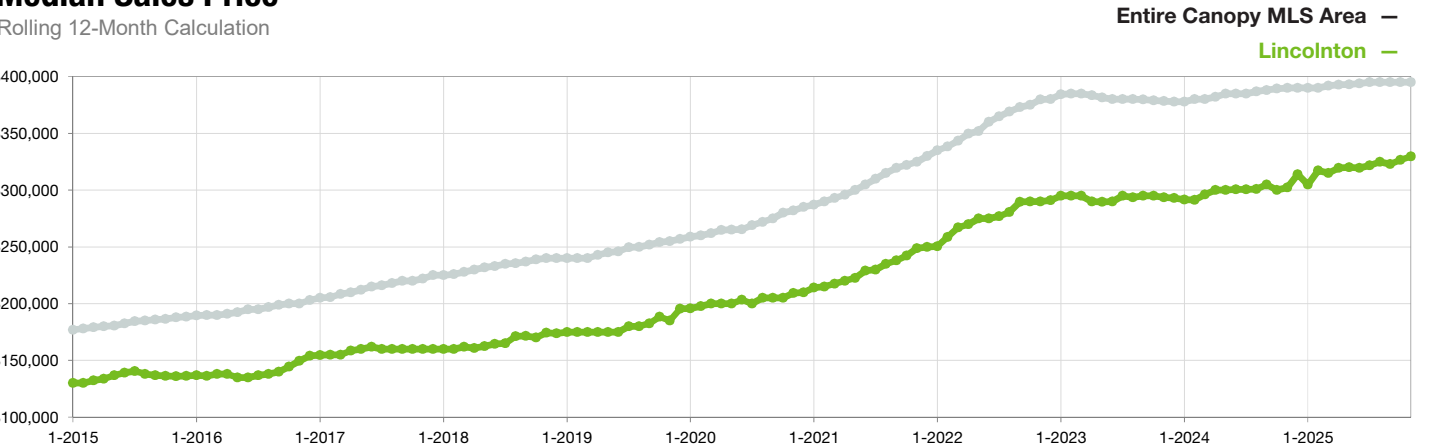
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November



Median Sales Price

Rolling 12-Month Calculation



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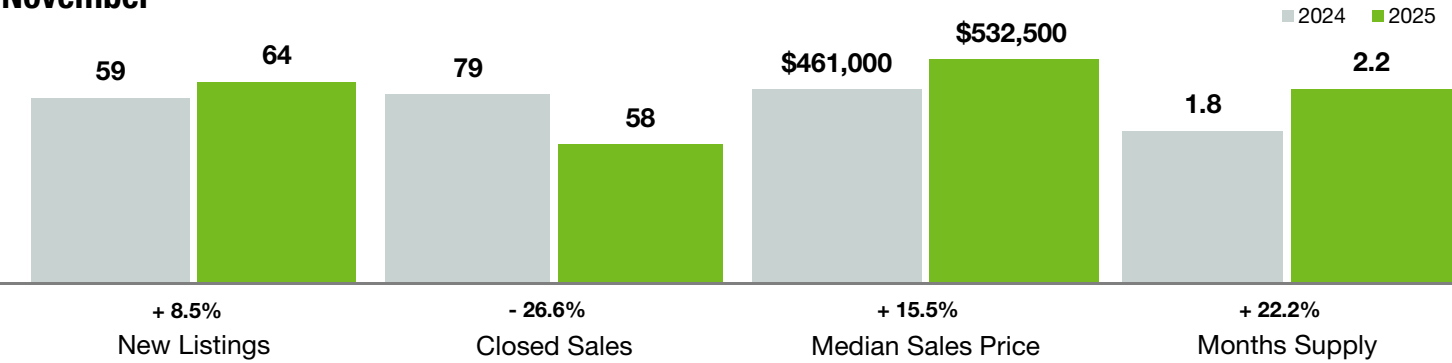
Matthews

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	59	64	+ 8.5%	1,055	1,182	+ 12.0%
Pending Sales	63	62	- 1.6%	852	922	+ 8.2%
Closed Sales	79	58	- 26.6%	804	912	+ 13.4%
Median Sales Price*	\$461,000	\$532,500	+ 15.5%	\$530,000	\$550,000	+ 3.8%
Average Sales Price*	\$522,027	\$596,186	+ 14.2%	\$621,414	\$626,350	+ 0.8%
Percent of Original List Price Received*	95.7%	95.7%	0.0%	98.7%	97.6%	- 1.1%
List to Close	79	109	+ 38.0%	63	77	+ 22.2%
Days on Market Until Sale	38	53	+ 39.5%	23	31	+ 34.8%
Cumulative Days on Market Until Sale	42	57	+ 35.7%	24	35	+ 45.8%
Average List Price	\$629,802	\$618,357	- 1.8%	\$630,498	\$646,984	+ 2.6%
Inventory of Homes for Sale	130	181	+ 39.2%	--	--	--
Months Supply of Inventory	1.8	2.2	+ 22.2%	--	--	--

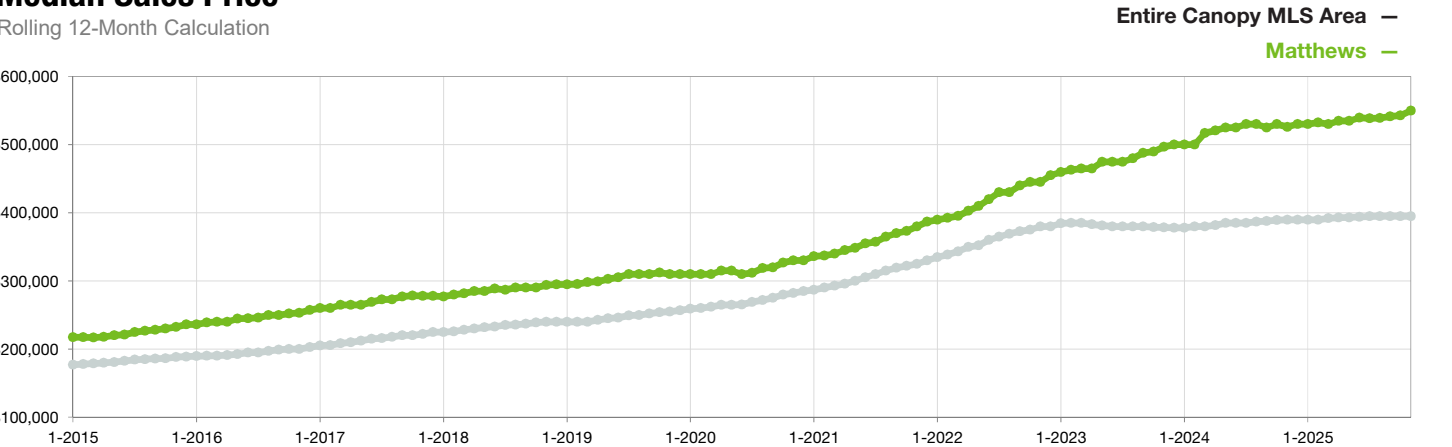
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November



Median Sales Price

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Local Market Update for November 2025

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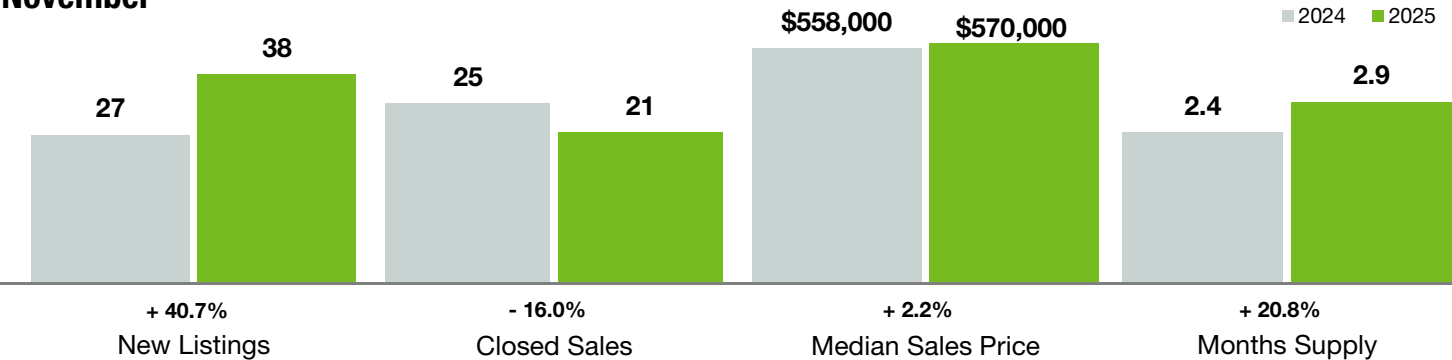
Mint Hill

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	27	38	+ 40.7%	437	494	+ 13.0%
Pending Sales	24	33	+ 37.5%	354	369	+ 4.2%
Closed Sales	25	21	- 16.0%	361	344	- 4.7%
Median Sales Price*	\$558,000	\$570,000	+ 2.2%	\$565,000	\$545,000	- 3.5%
Average Sales Price*	\$545,792	\$552,281	+ 1.2%	\$570,335	\$566,869	- 0.6%
Percent of Original List Price Received*	95.5%	95.5%	0.0%	97.9%	96.7%	- 1.2%
List to Close	87	96	+ 10.3%	82	91	+ 11.0%
Days on Market Until Sale	50	53	+ 6.0%	32	49	+ 53.1%
Cumulative Days on Market Until Sale	52	57	+ 9.6%	35	53	+ 51.4%
Average List Price	\$654,957	\$561,570	- 14.3%	\$604,343	\$630,252	+ 4.3%
Inventory of Homes for Sale	78	96	+ 23.1%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

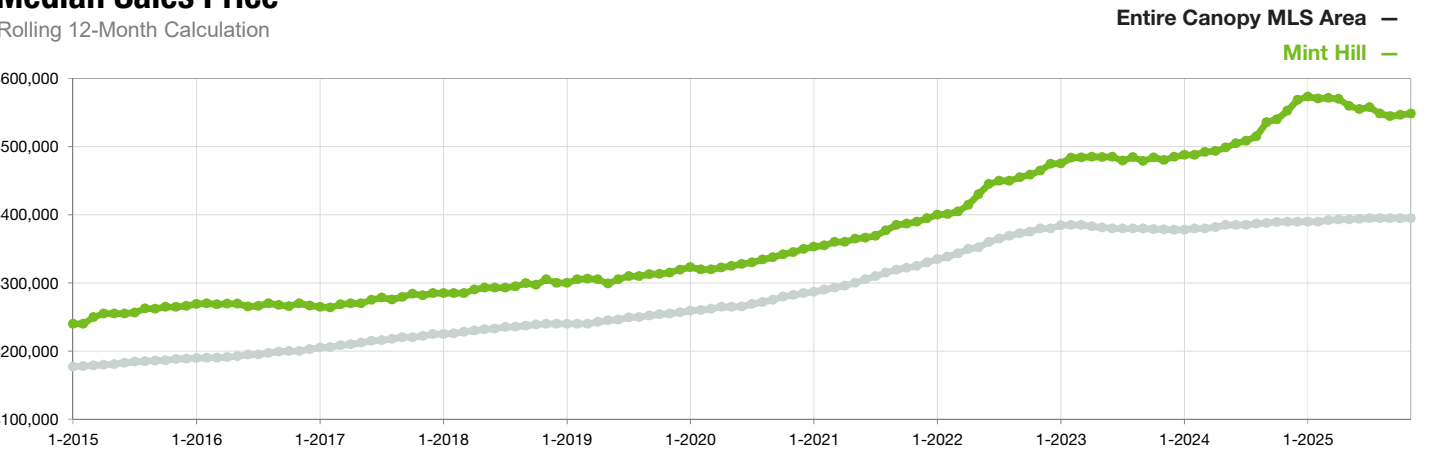
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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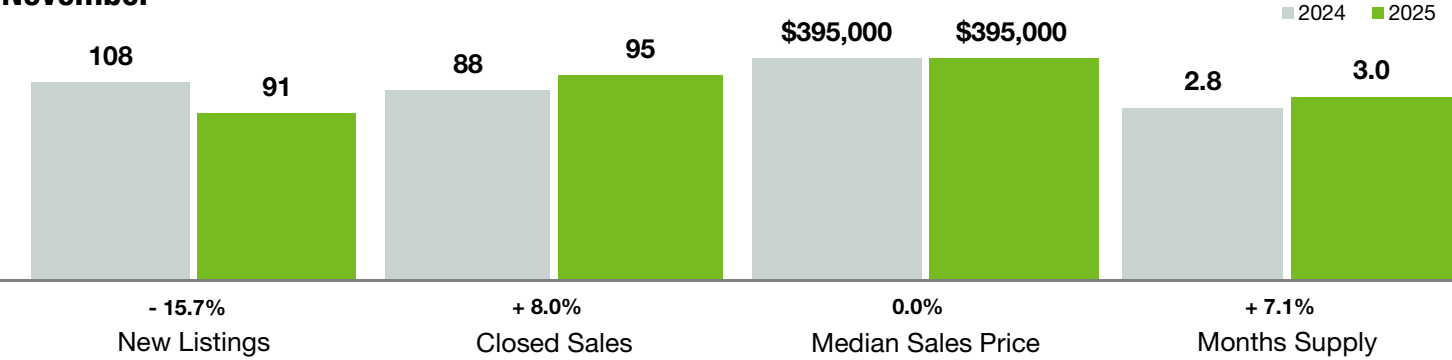
Monroe

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	108	91	- 15.7%	1,397	1,478	+ 5.8%
Pending Sales	77	90	+ 16.9%	1,101	1,155	+ 4.9%
Closed Sales	88	95	+ 8.0%	1,084	1,120	+ 3.3%
Median Sales Price*	\$395,000	\$395,000	0.0%	\$397,885	\$399,990	+ 0.5%
Average Sales Price*	\$416,854	\$447,300	+ 7.3%	\$419,450	\$424,968	+ 1.3%
Percent of Original List Price Received*	96.6%	95.0%	- 1.7%	96.9%	96.1%	- 0.8%
List to Close	115	96	- 16.5%	91	104	+ 14.3%
Days on Market Until Sale	61	54	- 11.5%	41	57	+ 39.0%
Cumulative Days on Market Until Sale	52	58	+ 11.5%	42	59	+ 40.5%
Average List Price	\$435,939	\$442,732	+ 1.6%	\$436,903	\$463,543	+ 6.1%
Inventory of Homes for Sale	272	302	+ 11.0%	--	--	--
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

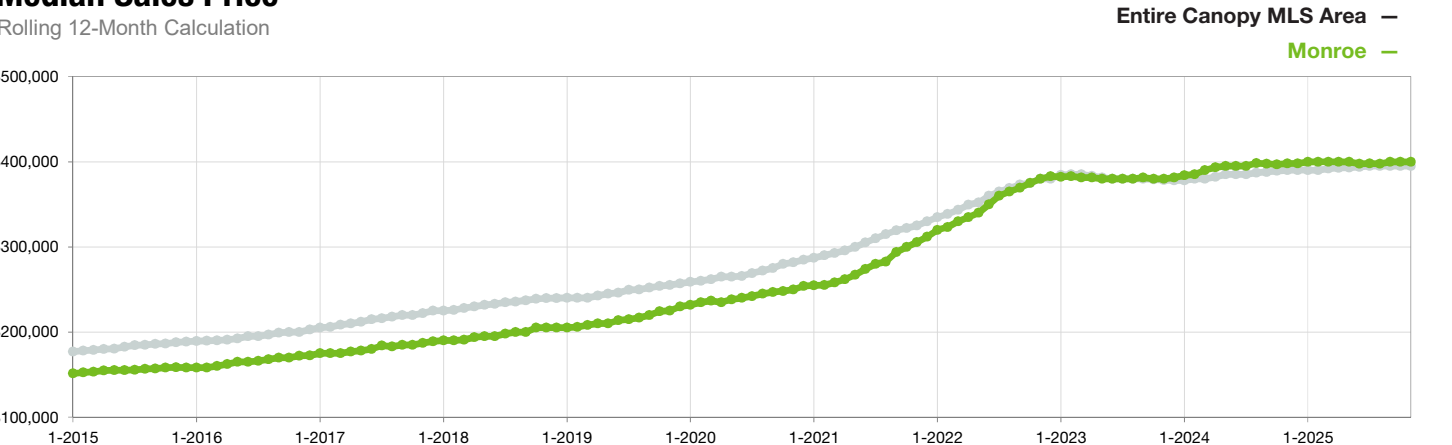
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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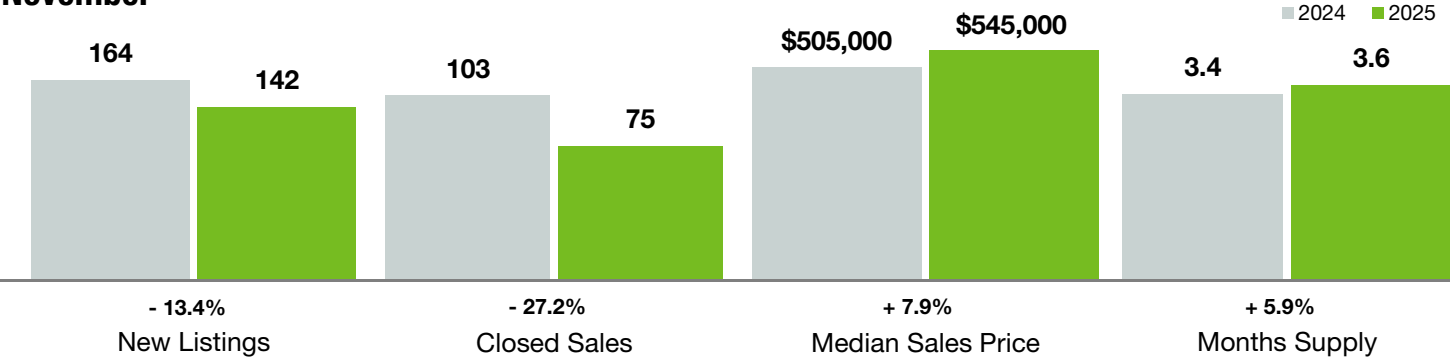
Mooreville

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	164	142	- 13.4%	1,985	2,171	+ 9.4%
Pending Sales	114	117	+ 2.6%	1,428	1,518	+ 6.3%
Closed Sales	103	75	- 27.2%	1,354	1,482	+ 9.5%
Median Sales Price*	\$505,000	\$545,000	+ 7.9%	\$489,999	\$500,000	+ 2.0%
Average Sales Price*	\$686,971	\$769,524	+ 12.0%	\$711,505	\$728,960	+ 2.5%
Percent of Original List Price Received*	94.8%	94.7%	- 0.1%	95.9%	95.0%	- 0.9%
List to Close	83	107	+ 28.9%	85	96	+ 12.9%
Days on Market Until Sale	40	56	+ 40.0%	41	54	+ 31.7%
Cumulative Days on Market Until Sale	46	61	+ 32.6%	46	61	+ 32.6%
Average List Price	\$662,496	\$790,239	+ 19.3%	\$789,113	\$811,058	+ 2.8%
Inventory of Homes for Sale	431	478	+ 10.9%	--	--	--
Months Supply of Inventory	3.4	3.6	+ 5.9%	--	--	--

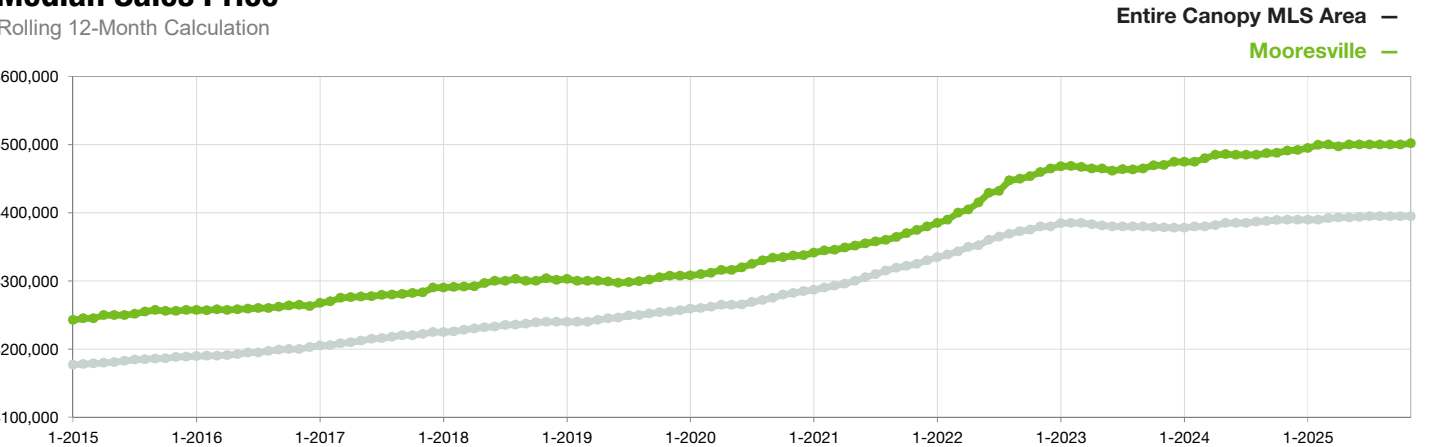
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November



Median Sales Price

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Local Market Update for November 2025

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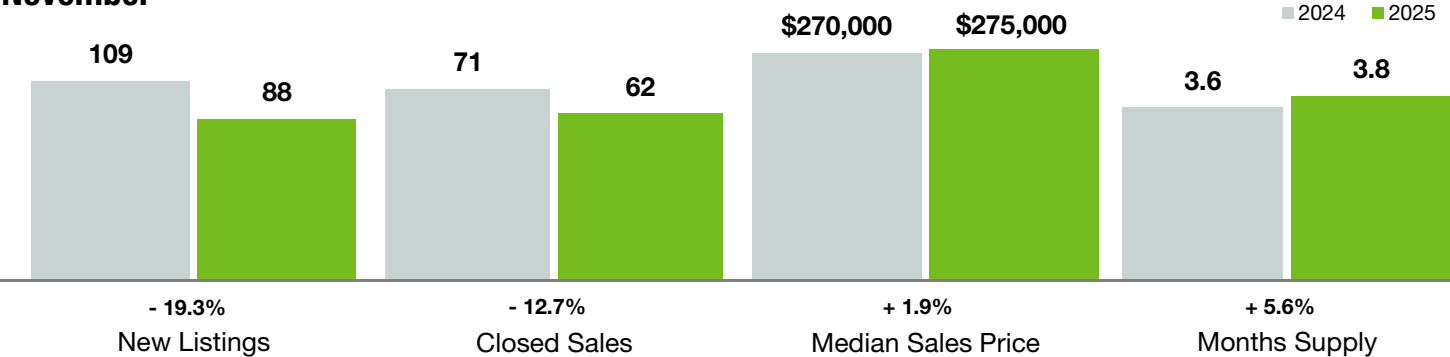
Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	109	88	- 19.3%	1,172	1,342	+ 14.5%
Pending Sales	74	89	+ 20.3%	844	961	+ 13.9%
Closed Sales	71	62	- 12.7%	807	901	+ 11.6%
Median Sales Price*	\$270,000	\$275,000	+ 1.9%	\$279,920	\$299,793	+ 7.1%
Average Sales Price*	\$288,749	\$299,764	+ 3.8%	\$315,273	\$327,896	+ 4.0%
Percent of Original List Price Received*	95.3%	92.5%	- 2.9%	94.9%	94.1%	- 0.8%
List to Close	87	110	+ 26.4%	90	98	+ 8.9%
Days on Market Until Sale	47	61	+ 29.8%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	46	65	+ 41.3%	52	65	+ 25.0%
Average List Price	\$300,818	\$327,035	+ 8.7%	\$335,324	\$350,994	+ 4.7%
Inventory of Homes for Sale	265	323	+ 21.9%	--	--	--
Months Supply of Inventory	3.6	3.8	+ 5.6%	--	--	--

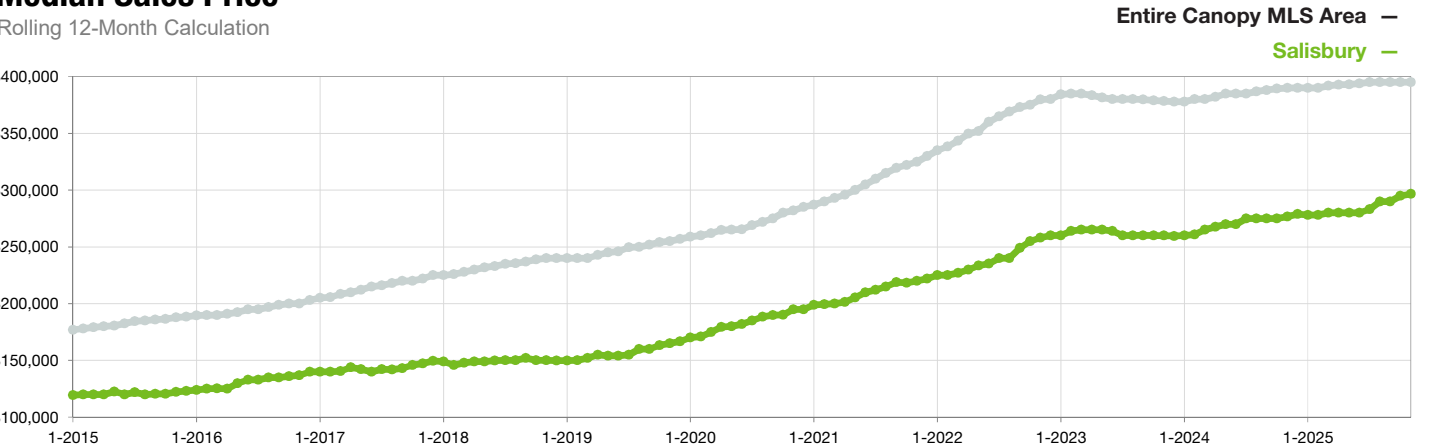
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November



Median Sales Price

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Local Market Update for November 2025

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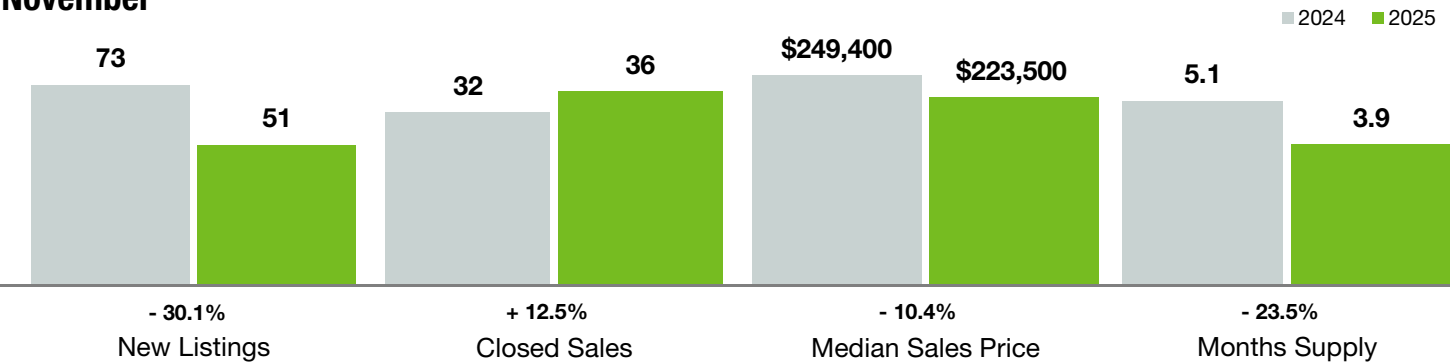
Shelby

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	73	51	- 30.1%	829	769	- 7.2%
Pending Sales	41	41	0.0%	525	556	+ 5.9%
Closed Sales	32	36	+ 12.5%	518	535	+ 3.3%
Median Sales Price*	\$249,400	\$223,500	- 10.4%	\$258,570	\$255,000	- 1.4%
Average Sales Price*	\$284,953	\$262,941	- 7.7%	\$287,020	\$281,923	- 1.8%
Percent of Original List Price Received*	93.8%	92.2%	- 1.7%	95.0%	93.0%	- 2.1%
List to Close	85	93	+ 9.4%	100	114	+ 14.0%
Days on Market Until Sale	41	57	+ 39.0%	55	71	+ 29.1%
Cumulative Days on Market Until Sale	60	67	+ 11.7%	70	88	+ 25.7%
Average List Price	\$279,545	\$308,900	+ 10.5%	\$295,747	\$305,211	+ 3.2%
Inventory of Homes for Sale	237	191	- 19.4%	--	--	--
Months Supply of Inventory	5.1	3.9	- 23.5%	--	--	--

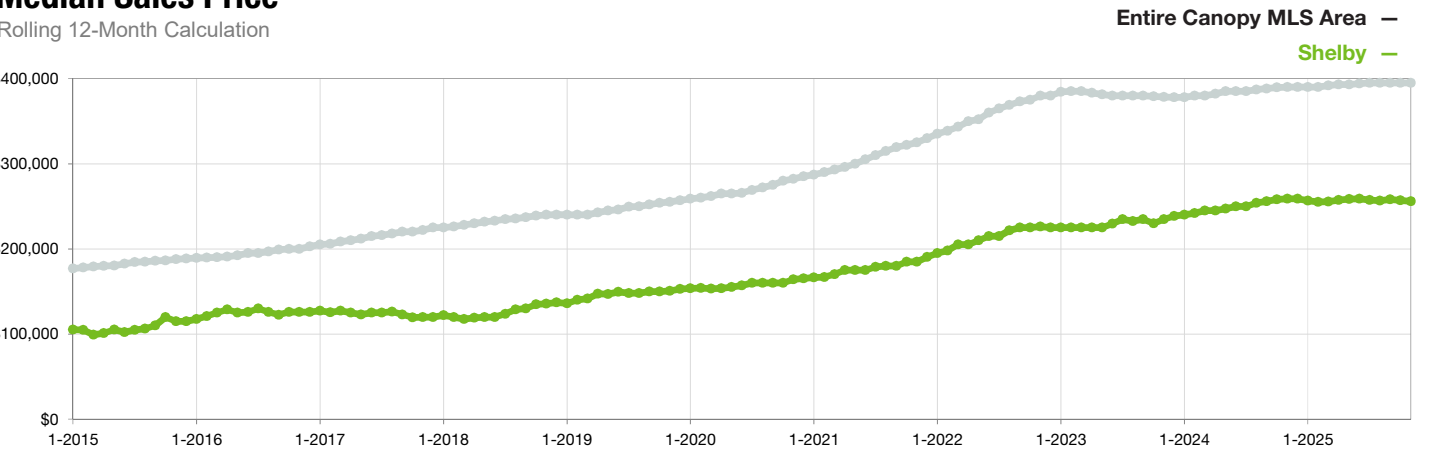
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November



Median Sales Price

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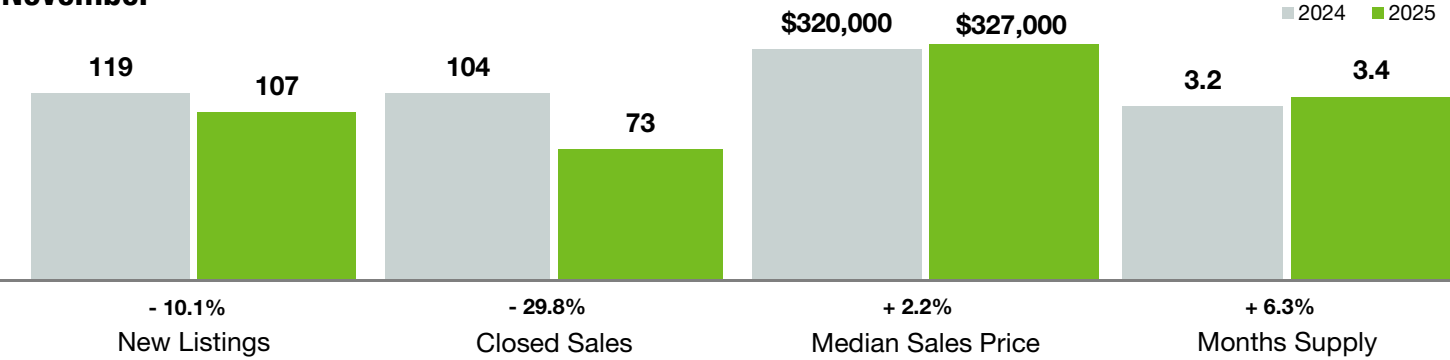
Statesville

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	119	107	- 10.1%	1,514	1,402	- 7.4%
Pending Sales	83	87	+ 4.8%	1,148	1,047	- 8.8%
Closed Sales	104	73	- 29.8%	1,147	1,001	- 12.7%
Median Sales Price*	\$320,000	\$327,000	+ 2.2%	\$305,000	\$310,000	+ 1.6%
Average Sales Price*	\$333,744	\$371,066	+ 11.2%	\$325,407	\$335,711	+ 3.2%
Percent of Original List Price Received*	94.7%	92.6%	- 2.2%	95.0%	94.7%	- 0.3%
List to Close	97	104	+ 7.2%	91	102	+ 12.1%
Days on Market Until Sale	54	70	+ 29.6%	48	59	+ 22.9%
Cumulative Days on Market Until Sale	56	80	+ 42.9%	53	68	+ 28.3%
Average List Price	\$356,240	\$420,367	+ 18.0%	\$346,676	\$377,377	+ 8.9%
Inventory of Homes for Sale	323	312	- 3.4%	--	--	--
Months Supply of Inventory	3.2	3.4	+ 6.3%	--	--	--

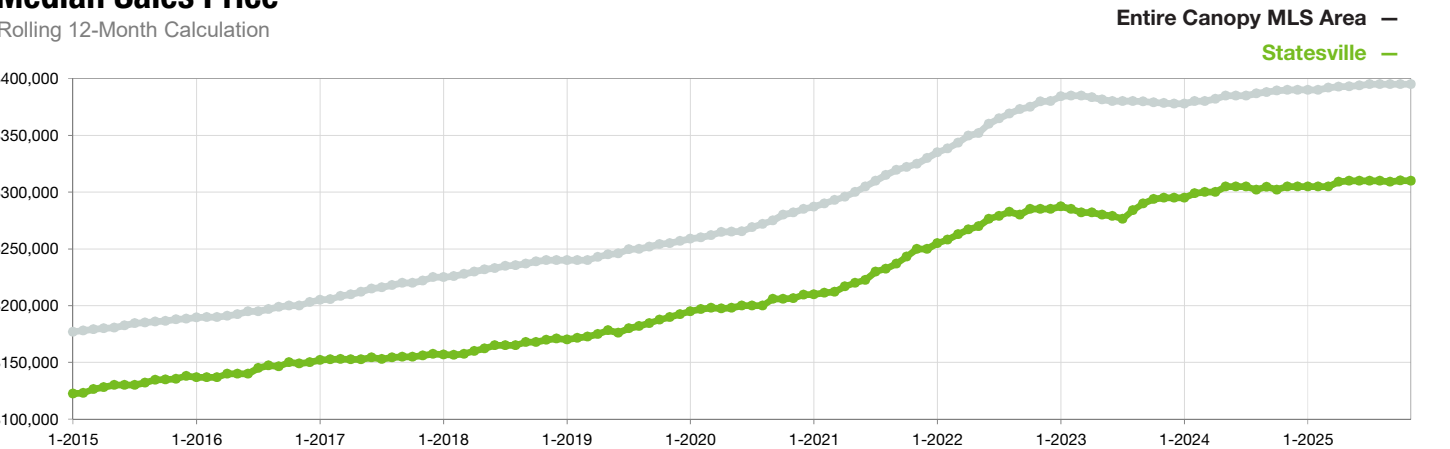
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November



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Local Market Update for November 2025

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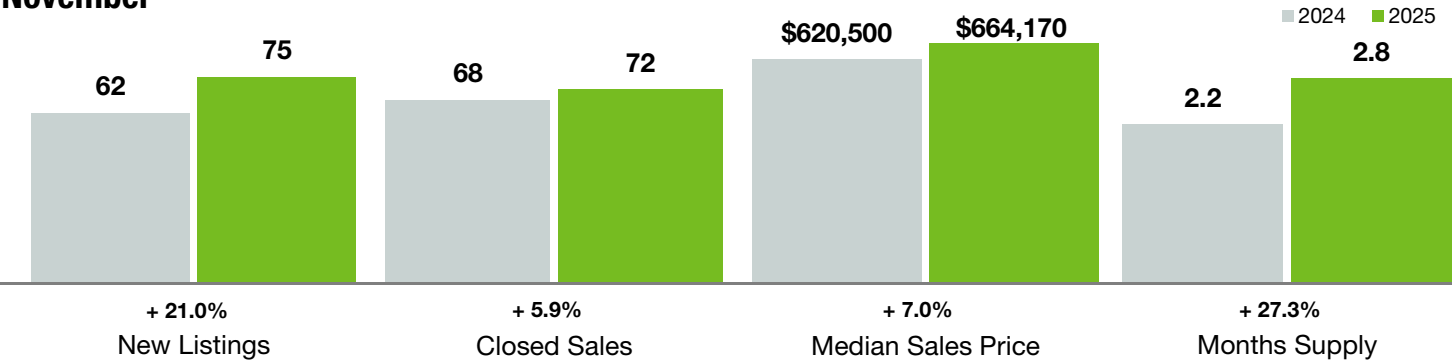
Waxhaw

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	62	75	+ 21.0%	1,065	1,221	+ 14.6%
Pending Sales	56	62	+ 10.7%	822	881	+ 7.2%
Closed Sales	68	72	+ 5.9%	783	880	+ 12.4%
Median Sales Price*	\$620,500	\$664,170	+ 7.0%	\$699,000	\$720,000	+ 3.0%
Average Sales Price*	\$682,883	\$759,037	+ 11.2%	\$808,997	\$856,809	+ 5.9%
Percent of Original List Price Received*	95.7%	94.3%	- 1.5%	98.3%	96.5%	- 1.8%
List to Close	102	103	+ 1.0%	80	94	+ 17.5%
Days on Market Until Sale	69	63	- 8.7%	40	55	+ 37.5%
Cumulative Days on Market Until Sale	46	67	+ 45.7%	31	54	+ 74.2%
Average List Price	\$773,861	\$807,590	+ 4.4%	\$841,959	\$917,232	+ 8.9%
Inventory of Homes for Sale	158	220	+ 39.2%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.3%	--	--	--

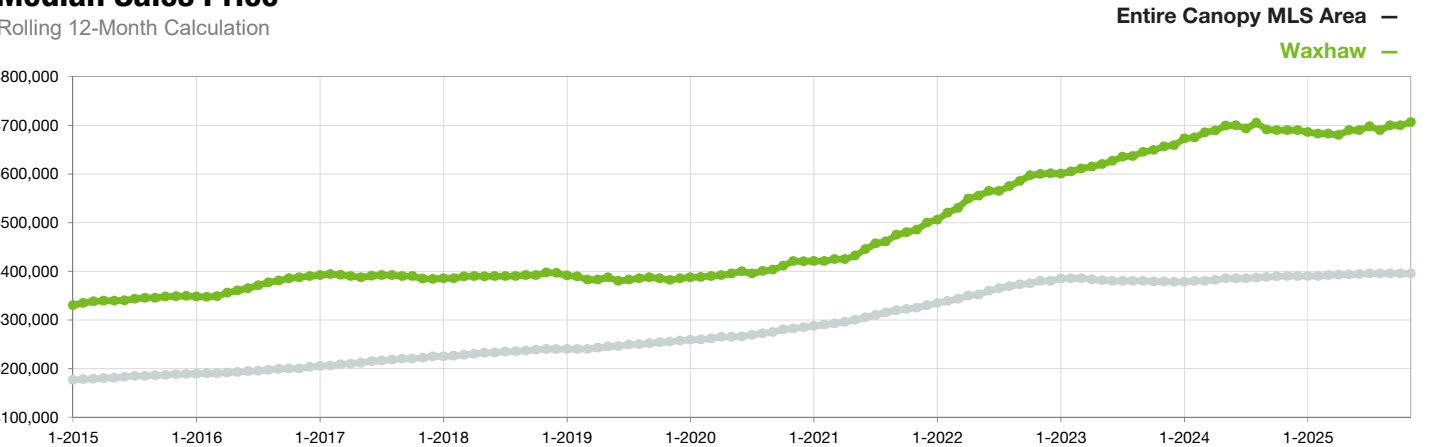
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November



Median Sales Price

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Local Market Update for November 2025

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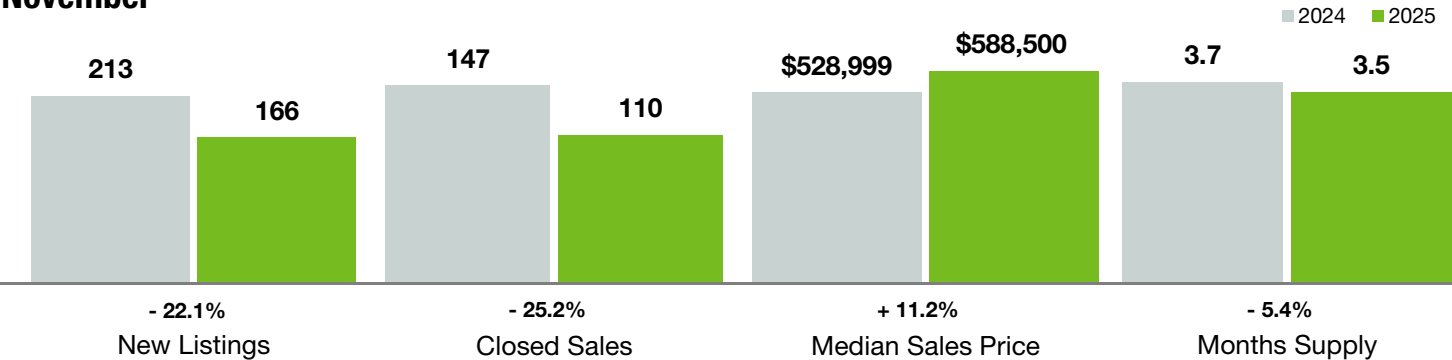
Lake Norman

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	213	166	- 22.1%	2,689	2,759	+ 2.6%
Pending Sales	162	140	- 13.6%	1,856	1,916	+ 3.2%
Closed Sales	147	110	- 25.2%	1,754	1,850	+ 5.5%
Median Sales Price*	\$528,999	\$588,500	+ 11.2%	\$565,000	\$582,500	+ 3.1%
Average Sales Price*	\$797,106	\$830,364	+ 4.2%	\$861,534	\$879,488	+ 2.1%
Percent of Original List Price Received*	93.6%	94.3%	+ 0.7%	95.4%	94.3%	- 1.2%
List to Close	105	111	+ 5.7%	94	103	+ 9.6%
Days on Market Until Sale	61	62	+ 1.6%	47	59	+ 25.5%
Cumulative Days on Market Until Sale	62	74	+ 19.4%	51	71	+ 39.2%
Average List Price	\$894,796	\$1,071,318	+ 19.7%	\$976,281	\$1,018,771	+ 4.4%
Inventory of Homes for Sale	601	592	- 1.5%	--	--	--
Months Supply of Inventory	3.7	3.5	- 5.4%	--	--	--

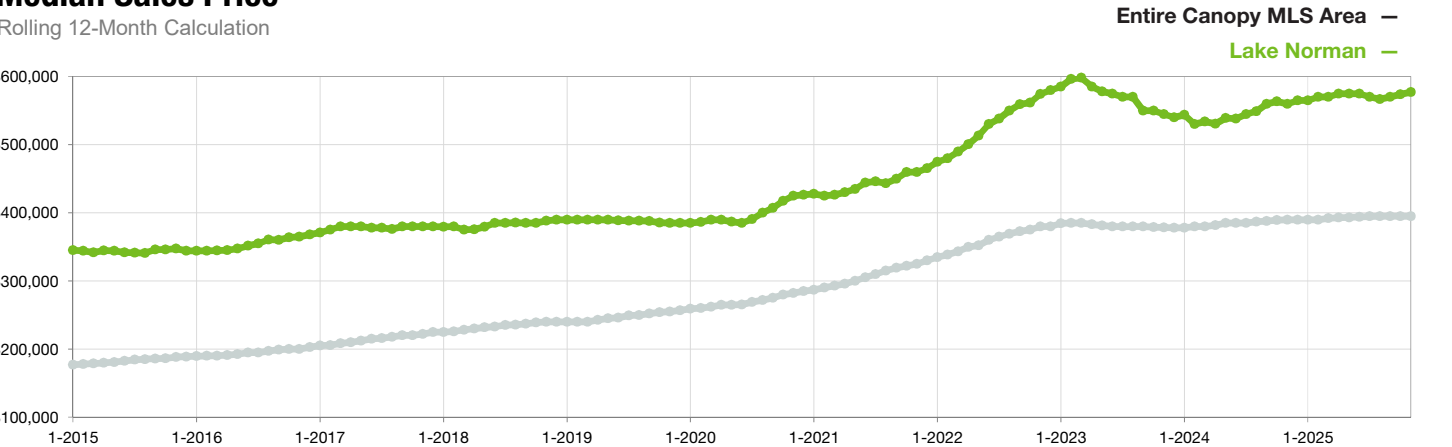
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November



Median Sales Price

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Local Market Update for November 2025

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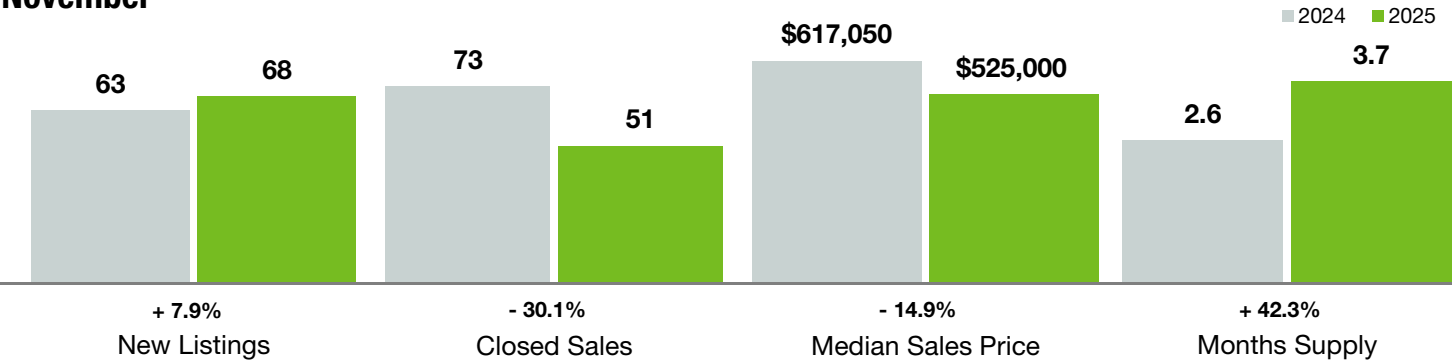
Lake Wylie

North Carolina and South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	63	68	+ 7.9%	1,246	1,270	+ 1.9%
Pending Sales	62	60	- 3.2%	935	849	- 9.2%
Closed Sales	73	51	- 30.1%	920	843	- 8.4%
Median Sales Price*	\$617,050	\$525,000	- 14.9%	\$565,000	\$579,900	+ 2.6%
Average Sales Price*	\$726,500	\$737,206	+ 1.5%	\$694,859	\$693,593	- 0.2%
Percent of Original List Price Received*	96.1%	94.8%	- 1.4%	96.8%	95.7%	- 1.1%
List to Close	105	102	- 2.9%	90	101	+ 12.2%
Days on Market Until Sale	60	61	+ 1.7%	43	61	+ 41.9%
Cumulative Days on Market Until Sale	58	69	+ 19.0%	44	64	+ 45.5%
Average List Price	\$737,198	\$768,688	+ 4.3%	\$759,588	\$745,423	- 1.9%
Inventory of Homes for Sale	214	281	+ 31.3%	--	--	--
Months Supply of Inventory	2.6	3.7	+ 42.3%	--	--	--

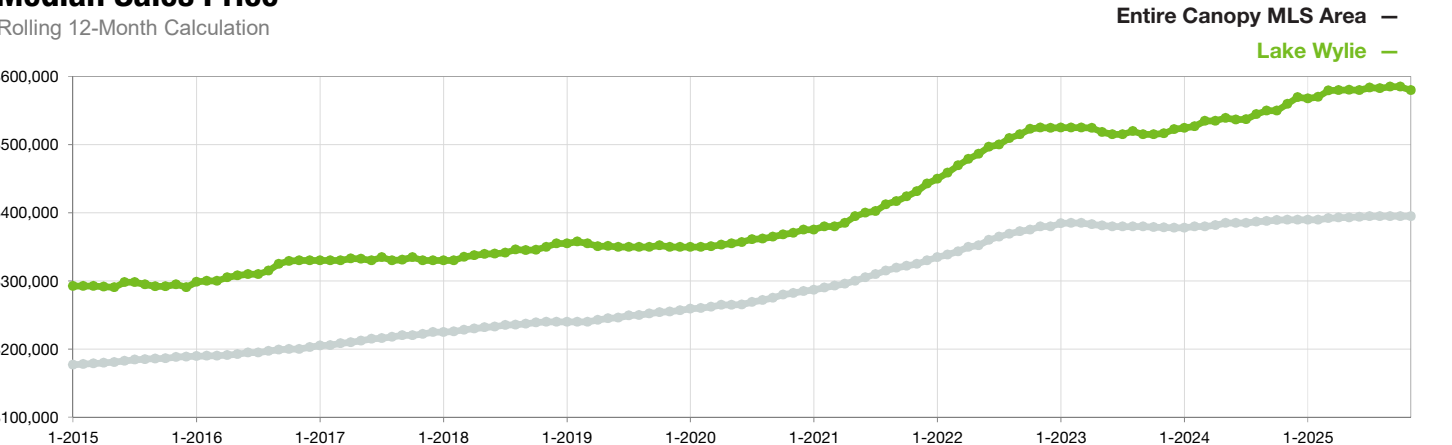
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November



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Local Market Update for November 2025

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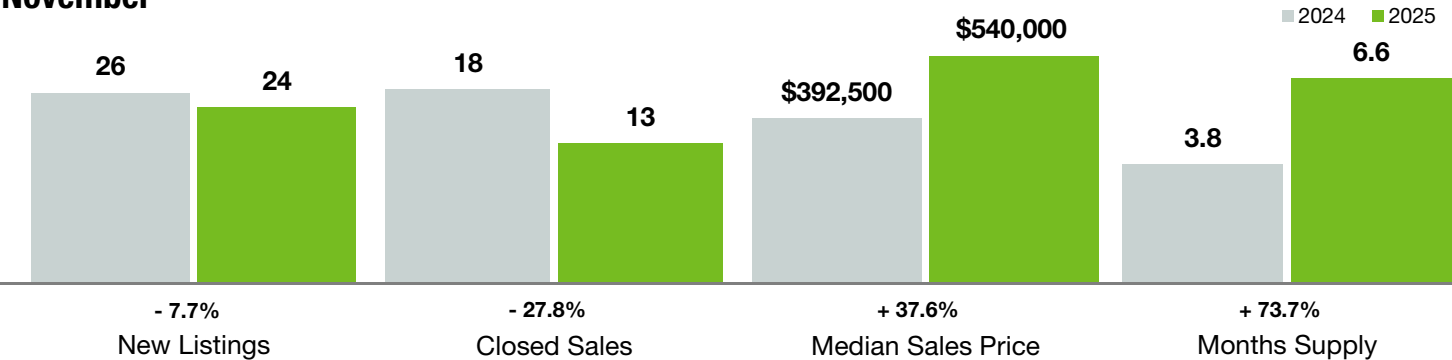
Uptown Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	26	24	- 7.7%	366	361	- 1.4%
Pending Sales	16	12	- 25.0%	233	197	- 15.5%
Closed Sales	18	13	- 27.8%	229	195	- 14.8%
Median Sales Price*	\$392,500	\$540,000	+ 37.6%	\$381,000	\$422,500	+ 10.9%
Average Sales Price*	\$477,222	\$681,769	+ 42.9%	\$464,622	\$518,816	+ 11.7%
Percent of Original List Price Received*	95.0%	95.2%	+ 0.2%	96.4%	95.6%	- 0.8%
List to Close	95	105	+ 10.5%	74	93	+ 25.7%
Days on Market Until Sale	58	66	+ 13.8%	38	54	+ 42.1%
Cumulative Days on Market Until Sale	67	88	+ 31.3%	47	72	+ 53.2%
Average List Price	\$444,812	\$554,929	+ 24.8%	\$475,894	\$525,401	+ 10.4%
Inventory of Homes for Sale	79	114	+ 44.3%	--	--	--
Months Supply of Inventory	3.8	6.6	+ 73.7%	--	--	--

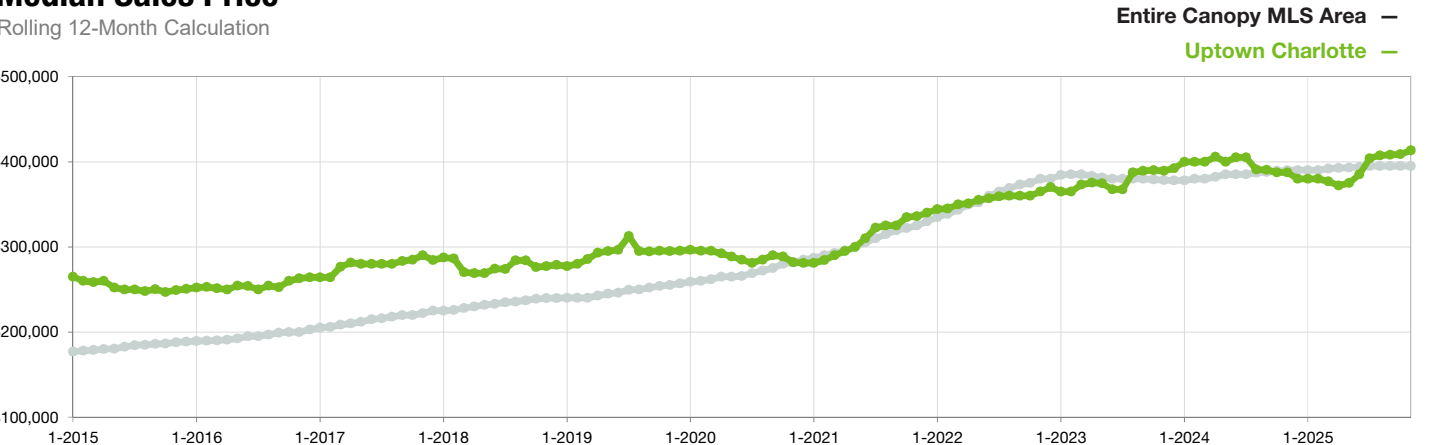
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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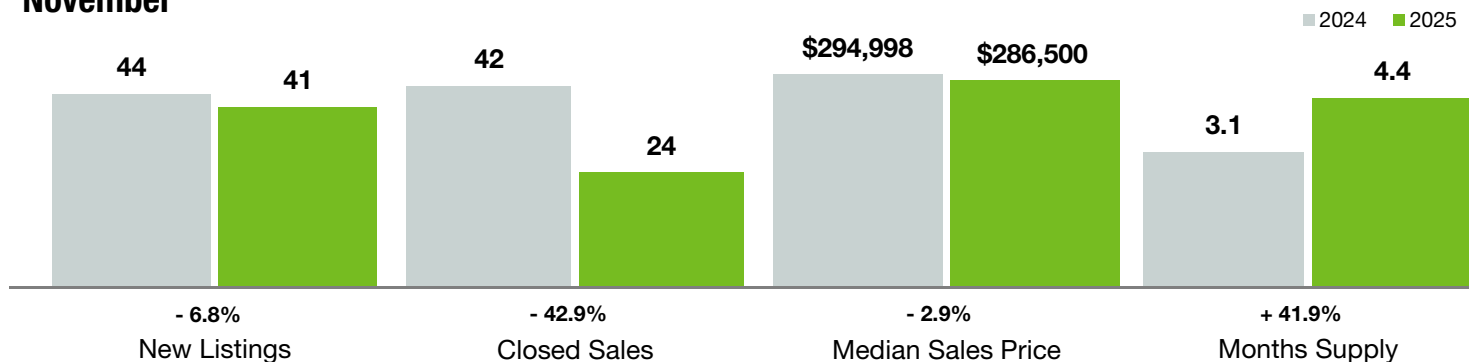
Chester County

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	44	41	- 6.8%	568	642	+ 13.0%
Pending Sales	28	34	+ 21.4%	352	388	+ 10.2%
Closed Sales	42	24	- 42.9%	341	351	+ 2.9%
Median Sales Price*	\$294,998	\$286,500	- 2.9%	\$286,750	\$289,000	+ 0.8%
Average Sales Price*	\$308,025	\$326,997	+ 6.2%	\$268,868	\$278,445	+ 3.6%
Percent of Original List Price Received*	96.7%	95.8%	- 0.9%	94.4%	93.2%	- 1.3%
List to Close	62	79	+ 27.4%	95	90	- 5.3%
Days on Market Until Sale	26	39	+ 50.0%	45	46	+ 2.2%
Cumulative Days on Market Until Sale	44	55	+ 25.0%	61	68	+ 11.5%
Average List Price	\$295,510	\$289,738	- 2.0%	\$291,788	\$294,128	+ 0.8%
Inventory of Homes for Sale	95	149	+ 56.8%	--	--	--
Months Supply of Inventory	3.1	4.4	+ 41.9%	--	--	--

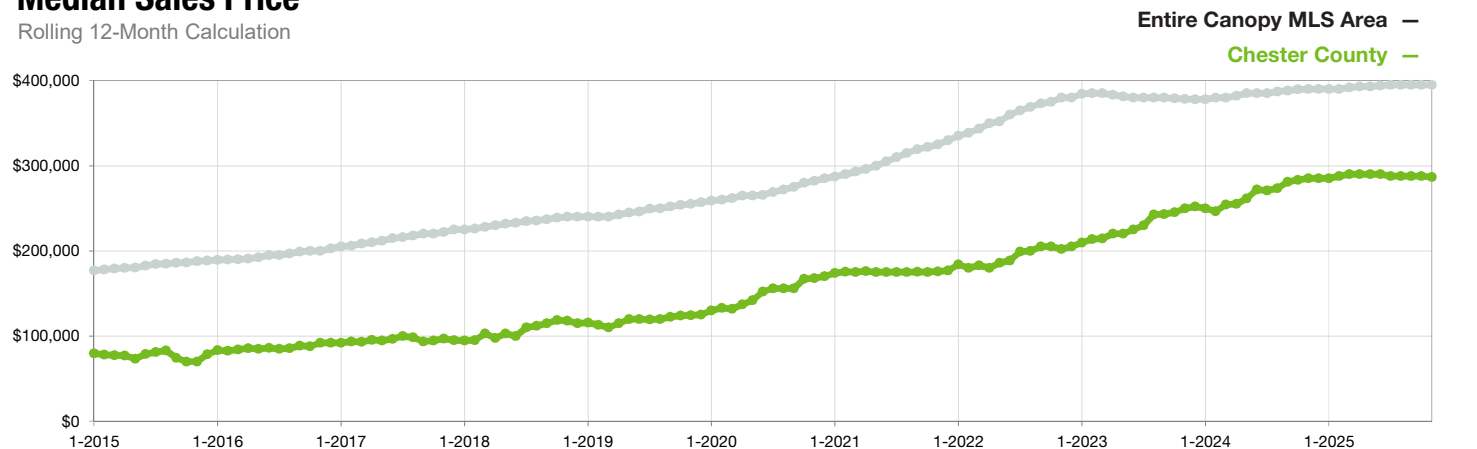
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November



Median Sales Price

Rolling 12-Month Calculation



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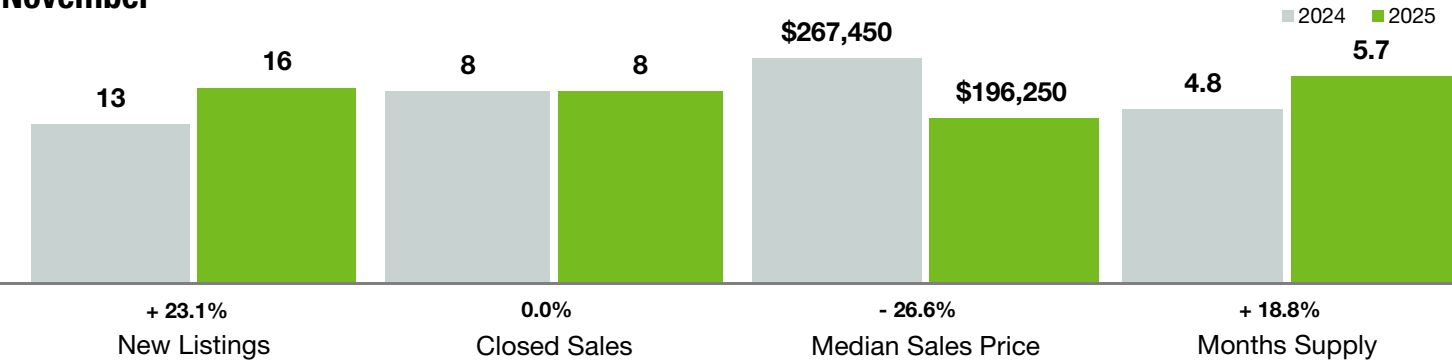
Chesterfield County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	13	16	+ 23.1%	160	242	+ 51.3%
Pending Sales	10	21	+ 110.0%	116	163	+ 40.5%
Closed Sales	8	8	0.0%	107	141	+ 31.8%
Median Sales Price*	\$267,450	\$196,250	- 26.6%	\$249,900	\$255,000	+ 2.0%
Average Sales Price*	\$257,225	\$199,653	- 22.4%	\$262,042	\$255,585	- 2.5%
Percent of Original List Price Received*	96.6%	94.2%	- 2.5%	94.9%	94.6%	- 0.3%
List to Close	92	114	+ 23.9%	138	122	- 11.6%
Days on Market Until Sale	48	54	+ 12.5%	90	71	- 21.1%
Cumulative Days on Market Until Sale	48	70	+ 45.8%	96	85	- 11.5%
Average List Price	\$233,083	\$271,913	+ 16.7%	\$296,218	\$289,098	- 2.4%
Inventory of Homes for Sale	50	79	+ 58.0%	--	--	--
Months Supply of Inventory	4.8	5.7	+ 18.8%	--	--	--

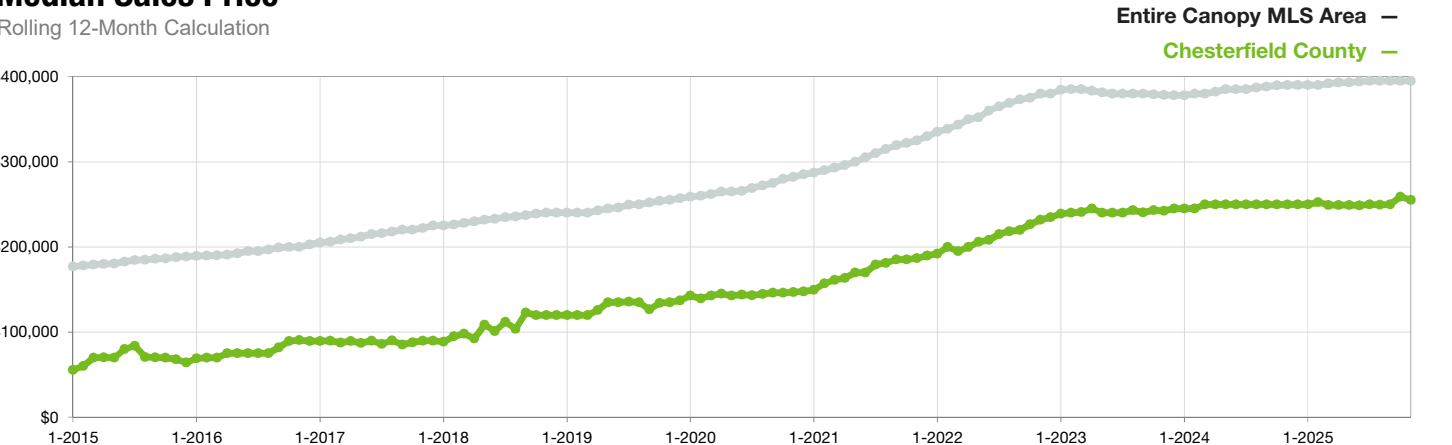
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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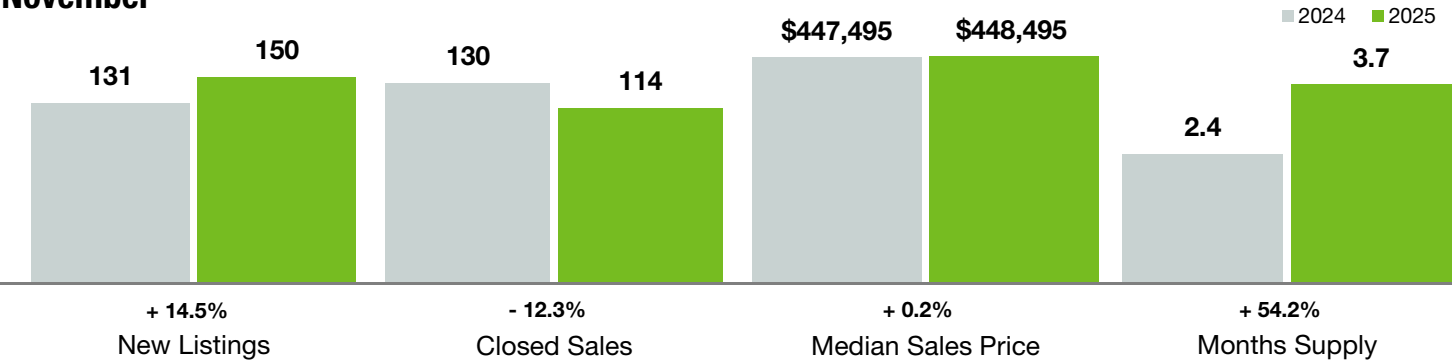
Lancaster County

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	131	150	+ 14.5%	1,919	2,267	+ 18.1%
Pending Sales	112	139	+ 24.1%	1,558	1,567	+ 0.6%
Closed Sales	130	114	- 12.3%	1,472	1,527	+ 3.7%
Median Sales Price*	\$447,495	\$448,495	+ 0.2%	\$423,361	\$448,000	+ 5.8%
Average Sales Price*	\$462,801	\$466,788	+ 0.9%	\$454,119	\$473,053	+ 4.2%
Percent of Original List Price Received*	98.7%	93.5%	- 5.3%	97.4%	96.1%	- 1.3%
List to Close	96	108	+ 12.5%	86	102	+ 18.6%
Days on Market Until Sale	46	67	+ 45.7%	39	53	+ 35.9%
Cumulative Days on Market Until Sale	43	68	+ 58.1%	42	59	+ 40.5%
Average List Price	\$472,646	\$466,382	- 1.3%	\$468,789	\$486,370	+ 3.8%
Inventory of Homes for Sale	326	505	+ 54.9%	--	--	--
Months Supply of Inventory	2.4	3.7	+ 54.2%	--	--	--

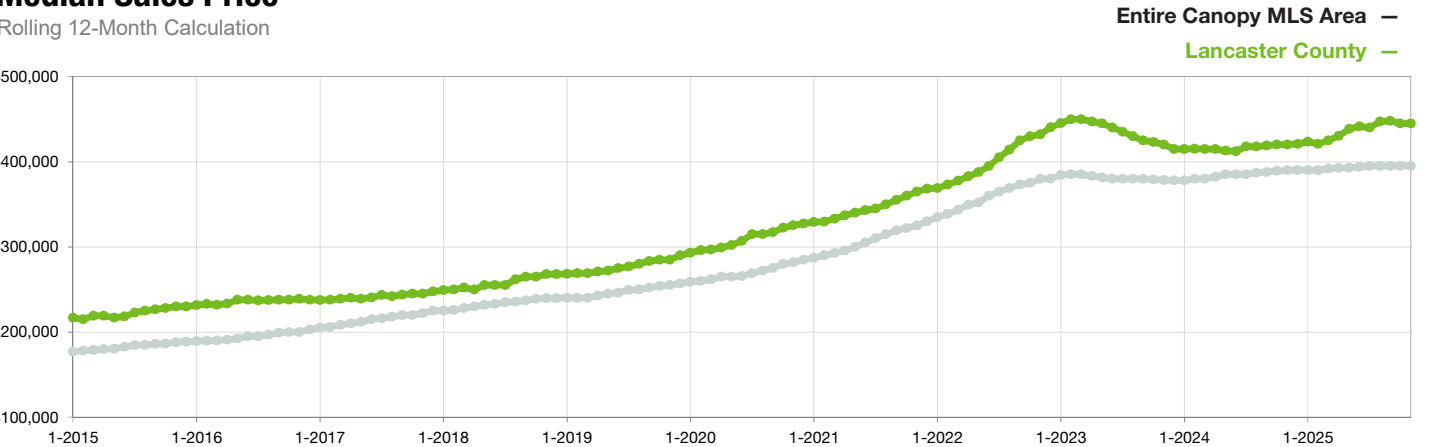
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2025

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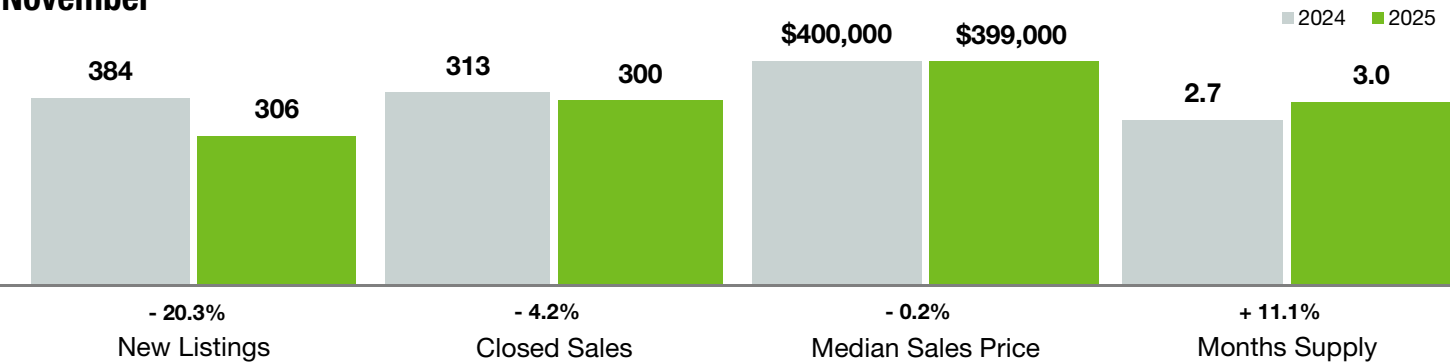
York County

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	384	306	- 20.3%	5,104	5,640	+ 10.5%
Pending Sales	297	279	- 6.1%	3,890	4,184	+ 7.6%
Closed Sales	313	300	- 4.2%	3,781	4,083	+ 8.0%
Median Sales Price*	\$400,000	\$399,000	- 0.2%	\$395,000	\$410,000	+ 3.8%
Average Sales Price*	\$474,983	\$459,447	- 3.3%	\$465,901	\$482,445	+ 3.6%
Percent of Original List Price Received*	95.7%	94.9%	- 0.8%	96.8%	95.7%	- 1.1%
List to Close	92	97	+ 5.4%	82	94	+ 14.6%
Days on Market Until Sale	48	53	+ 10.4%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	51	63	+ 23.5%	40	58	+ 45.0%
Average List Price	\$457,665	\$457,036	- 0.1%	\$483,776	\$496,796	+ 2.7%
Inventory of Homes for Sale	913	1,091	+ 19.5%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

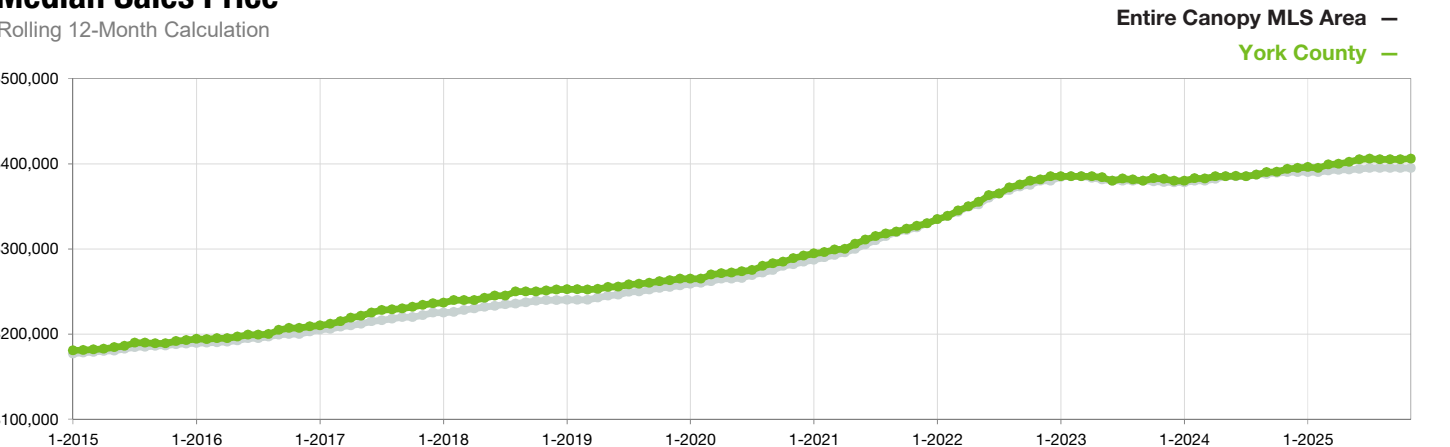
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November



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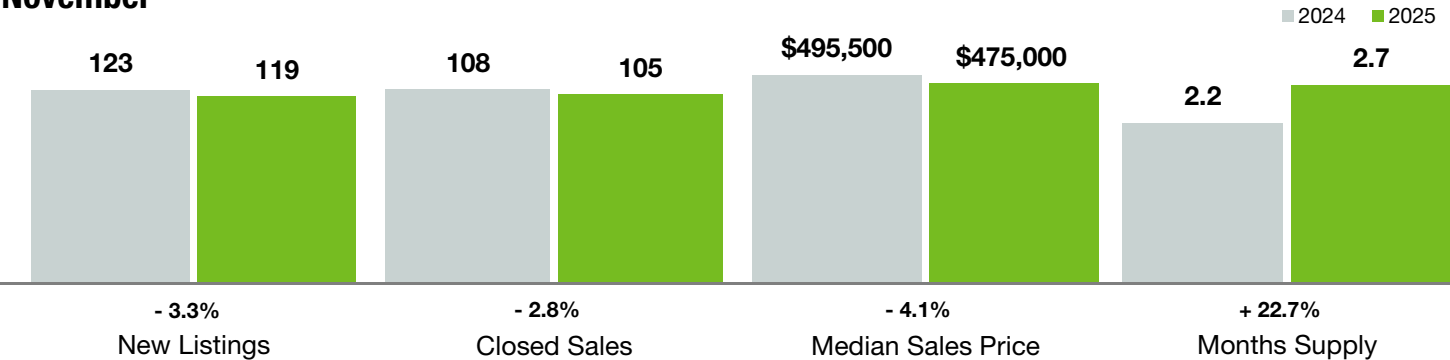
Fort Mill

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	123	119	- 3.3%	1,696	2,042	+ 20.4%
Pending Sales	105	108	+ 2.9%	1,316	1,509	+ 14.7%
Closed Sales	108	105	- 2.8%	1,261	1,477	+ 17.1%
Median Sales Price*	\$495,500	\$475,000	- 4.1%	\$495,000	\$525,000	+ 6.1%
Average Sales Price*	\$557,948	\$539,408	- 3.3%	\$562,716	\$587,300	+ 4.4%
Percent of Original List Price Received*	96.2%	95.7%	- 0.5%	97.7%	96.6%	- 1.1%
List to Close	92	88	- 4.3%	77	88	+ 14.3%
Days on Market Until Sale	47	49	+ 4.3%	32	44	+ 37.5%
Cumulative Days on Market Until Sale	46	58	+ 26.1%	33	49	+ 48.5%
Average List Price	\$535,892	\$506,510	- 5.5%	\$573,458	\$590,234	+ 2.9%
Inventory of Homes for Sale	254	363	+ 42.9%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

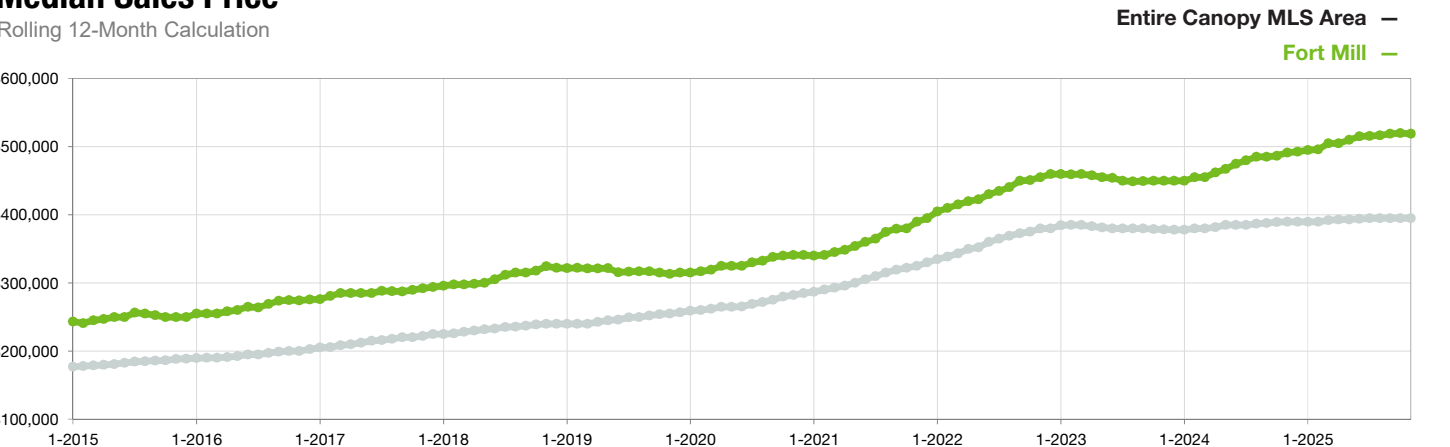
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November



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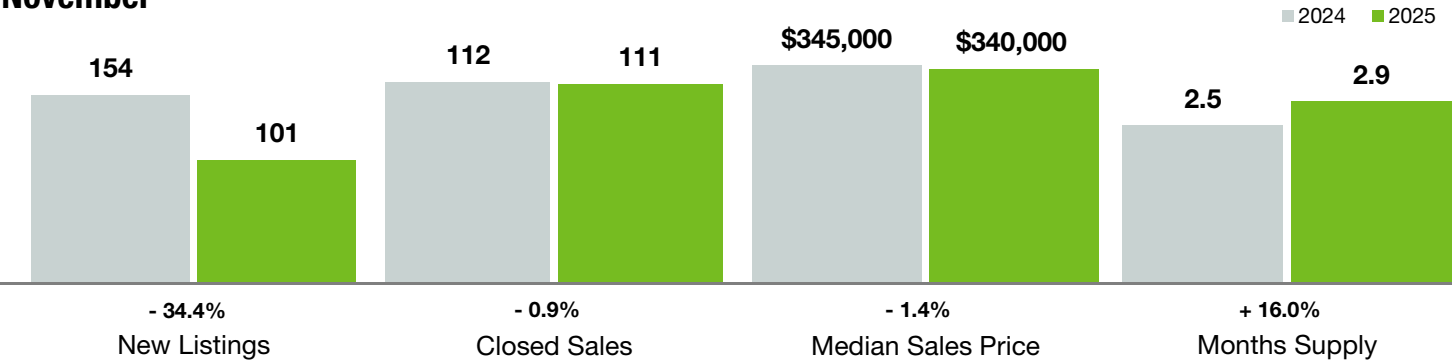
Rock Hill

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	154	101	- 34.4%	1,757	1,927	+ 9.7%
Pending Sales	115	98	- 14.8%	1,353	1,401	+ 3.5%
Closed Sales	112	111	- 0.9%	1,316	1,352	+ 2.7%
Median Sales Price*	\$345,000	\$340,000	- 1.4%	\$341,000	\$332,250	- 2.6%
Average Sales Price*	\$386,696	\$405,032	+ 4.7%	\$379,266	\$380,032	+ 0.2%
Percent of Original List Price Received*	96.6%	94.1%	- 2.6%	96.9%	95.4%	- 1.5%
List to Close	93	90	- 3.2%	78	88	+ 12.8%
Days on Market Until Sale	49	50	+ 2.0%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	51	57	+ 11.8%	36	56	+ 55.6%
Average List Price	\$384,483	\$384,202	- 0.1%	\$389,135	\$406,408	+ 4.4%
Inventory of Homes for Sale	305	360	+ 18.0%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

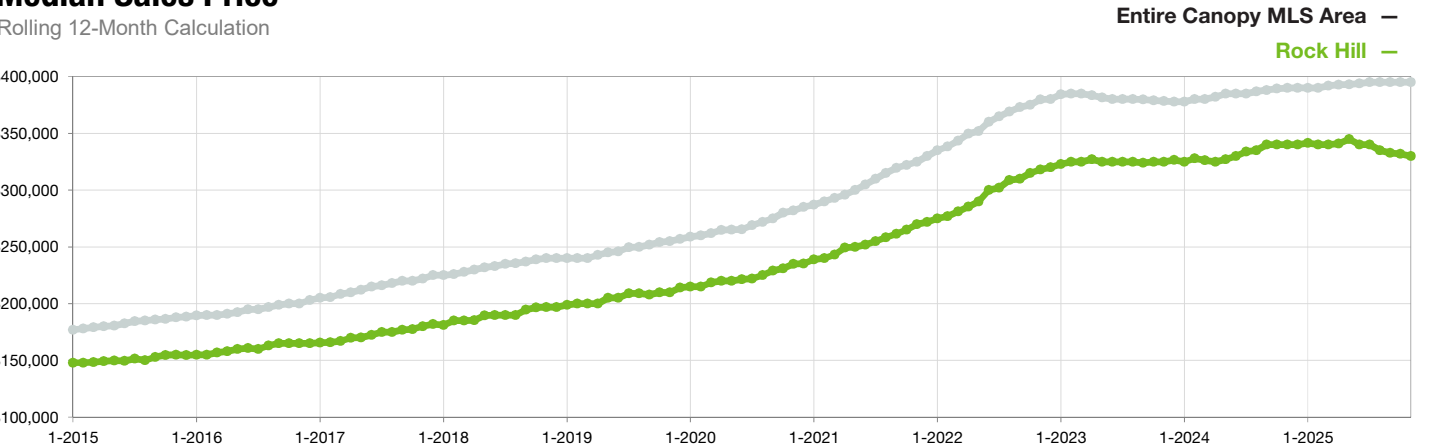
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November



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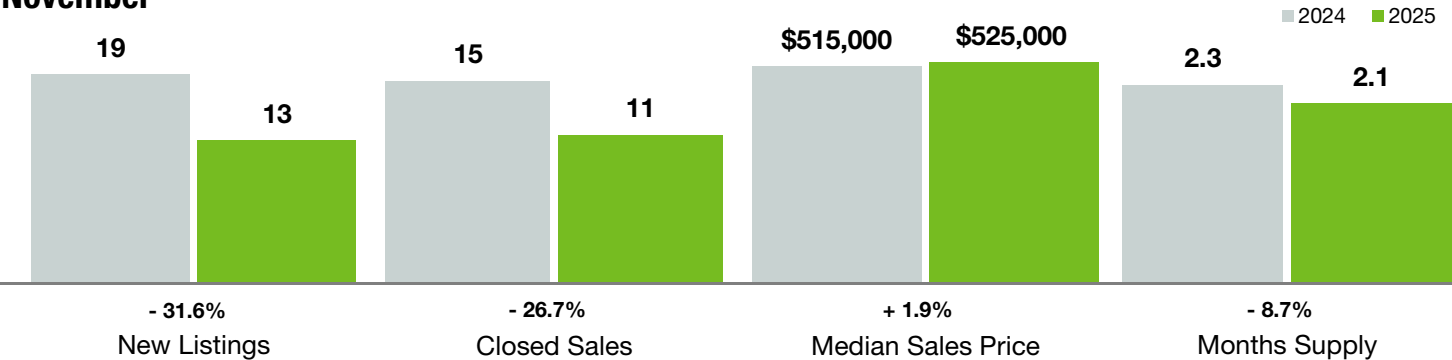
Tega Cay

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	19	13	- 31.6%	273	276	+ 1.1%
Pending Sales	16	16	0.0%	211	221	+ 4.7%
Closed Sales	15	11	- 26.7%	208	222	+ 6.7%
Median Sales Price*	\$515,000	\$525,000	+ 1.9%	\$495,000	\$584,995	+ 18.2%
Average Sales Price*	\$566,031	\$568,256	+ 0.4%	\$571,757	\$651,618	+ 14.0%
Percent of Original List Price Received*	96.0%	93.6%	- 2.5%	97.0%	95.3%	- 1.8%
List to Close	89	124	+ 39.3%	72	109	+ 51.4%
Days on Market Until Sale	44	78	+ 77.3%	33	66	+ 100.0%
Cumulative Days on Market Until Sale	45	82	+ 82.2%	34	60	+ 76.5%
Average List Price	\$604,925	\$643,323	+ 6.3%	\$633,936	\$656,312	+ 3.5%
Inventory of Homes for Sale	42	40	- 4.8%	--	--	--
Months Supply of Inventory	2.3	2.1	- 8.7%	--	--	--

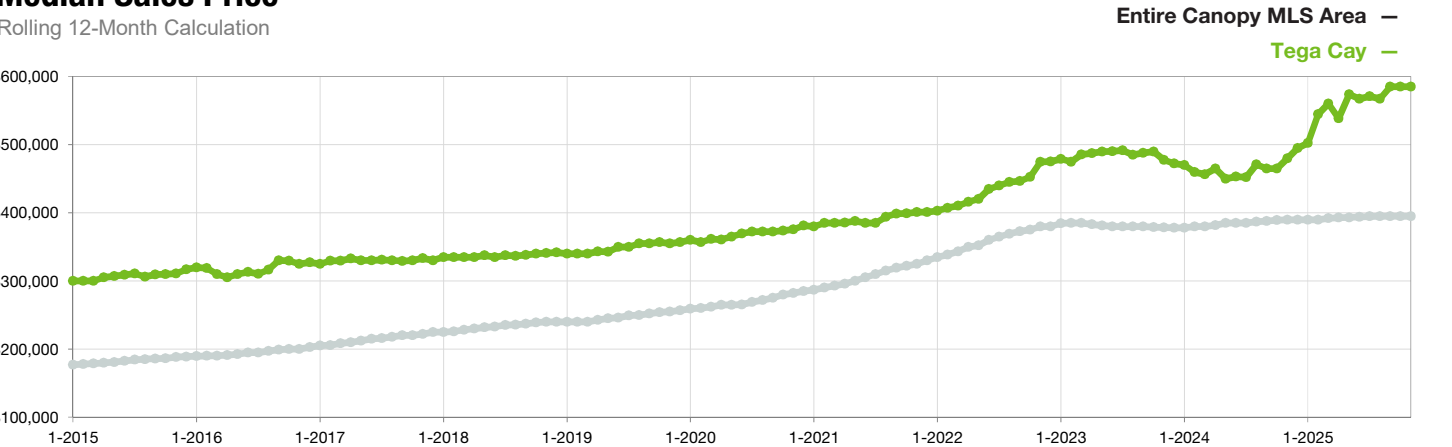
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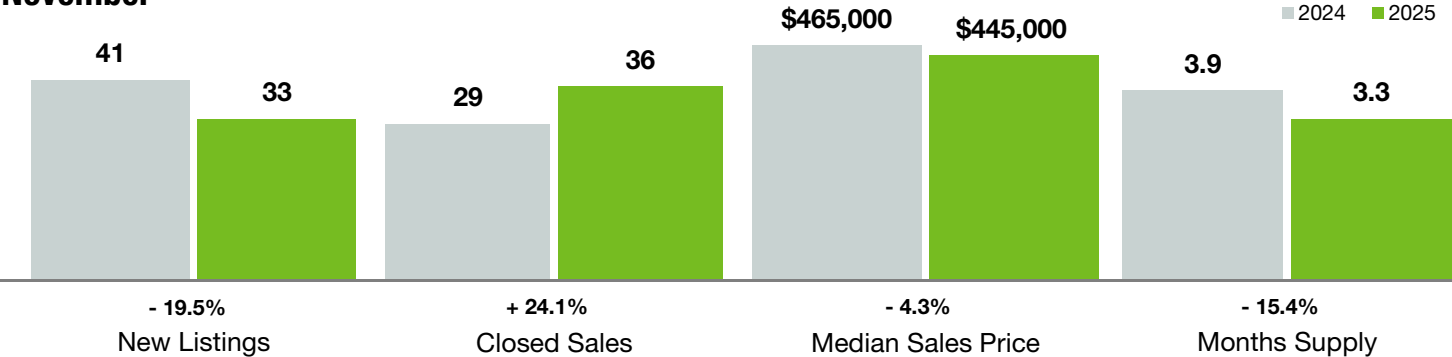
Town of Clover

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	41	33	- 19.5%	585	739	+ 26.3%
Pending Sales	31	31	0.0%	399	517	+ 29.6%
Closed Sales	29	36	+ 24.1%	384	506	+ 31.8%
Median Sales Price*	\$465,000	\$445,000	- 4.3%	\$419,900	\$417,950	- 0.5%
Average Sales Price*	\$528,424	\$541,842	+ 2.5%	\$491,607	\$512,219	+ 4.2%
Percent of Original List Price Received*	95.2%	95.3%	+ 0.1%	97.0%	95.9%	- 1.1%
List to Close	71	112	+ 57.7%	83	101	+ 21.7%
Days on Market Until Sale	34	63	+ 85.3%	39	56	+ 43.6%
Cumulative Days on Market Until Sale	46	74	+ 60.9%	47	68	+ 44.7%
Average List Price	\$583,895	\$575,609	- 1.4%	\$521,225	\$512,392	- 1.7%
Inventory of Homes for Sale	138	154	+ 11.6%	--	--	--
Months Supply of Inventory	3.9	3.3	- 15.4%	--	--	--

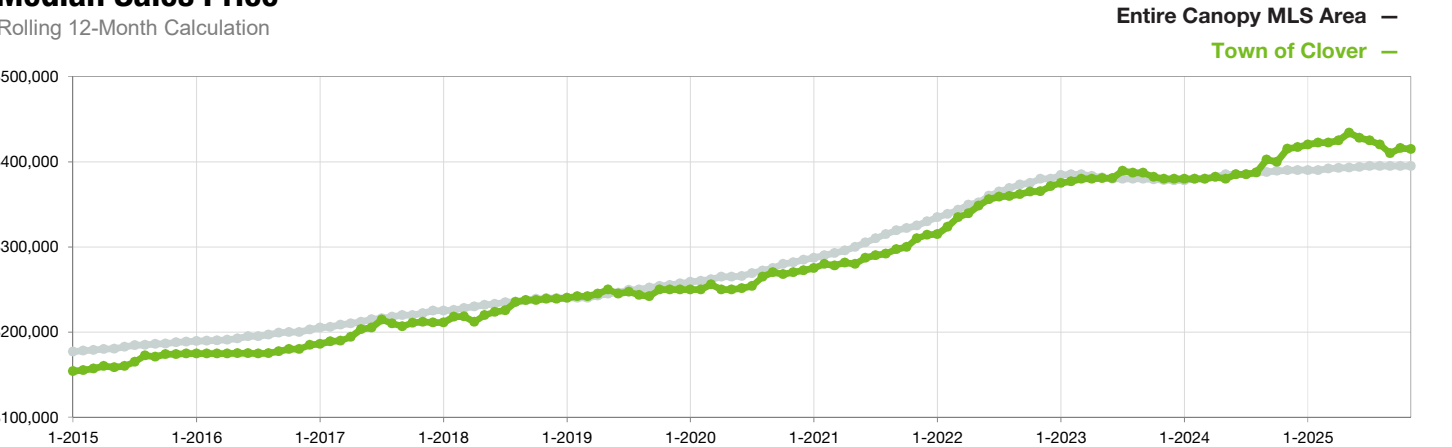
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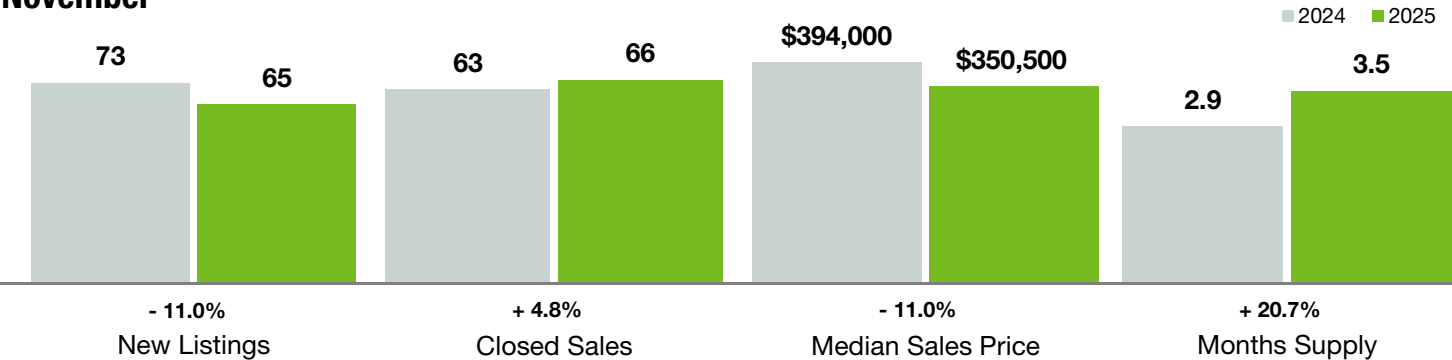
Town of Lancaster

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	73	65	- 11.0%	934	1,103	+ 18.1%
Pending Sales	54	68	+ 25.9%	747	784	+ 5.0%
Closed Sales	63	66	+ 4.8%	703	743	+ 5.7%
Median Sales Price*	\$394,000	\$350,500	- 11.0%	\$325,000	\$349,500	+ 7.5%
Average Sales Price*	\$404,643	\$397,644	- 1.7%	\$367,490	\$395,582	+ 7.6%
Percent of Original List Price Received*	99.2%	92.9%	- 6.4%	96.8%	95.6%	- 1.2%
List to Close	100	103	+ 3.0%	89	105	+ 18.0%
Days on Market Until Sale	45	58	+ 28.9%	43	56	+ 30.2%
Cumulative Days on Market Until Sale	43	66	+ 53.5%	46	62	+ 34.8%
Average List Price	\$415,267	\$390,213	- 6.0%	\$386,350	\$419,154	+ 8.5%
Inventory of Homes for Sale	189	242	+ 28.0%	--	--	--
Months Supply of Inventory	2.9	3.5	+ 20.7%	--	--	--

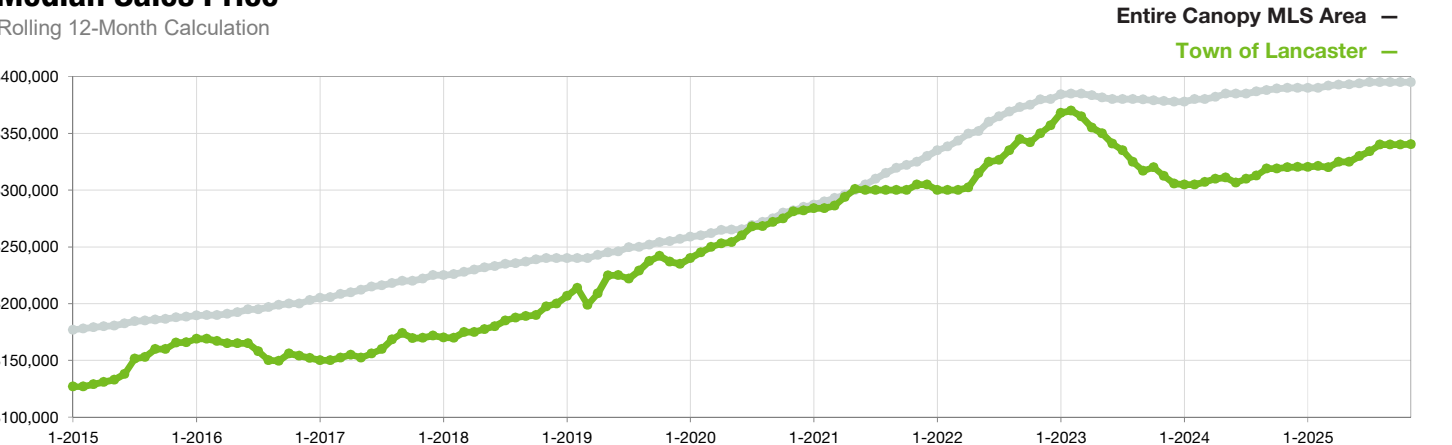
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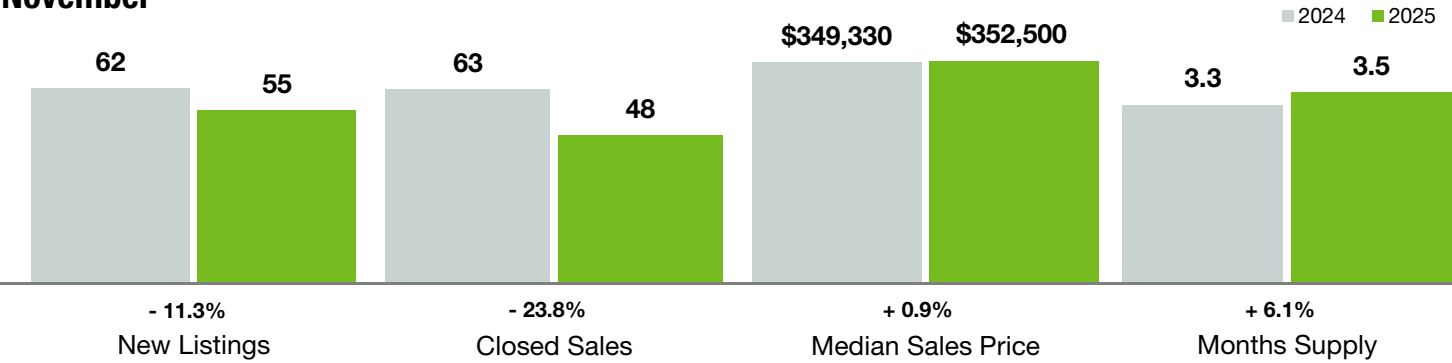
Town of York

South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	62	55	- 11.3%	852	936	+ 9.9%
Pending Sales	45	44	- 2.2%	635	708	+ 11.5%
Closed Sales	63	48	- 23.8%	595	699	+ 17.5%
Median Sales Price*	\$349,330	\$352,500	+ 0.9%	\$355,000	\$359,750	+ 1.3%
Average Sales Price*	\$481,516	\$349,433	- 27.4%	\$407,759	\$413,453	+ 1.4%
Percent of Original List Price Received*	95.0%	95.2%	+ 0.2%	95.8%	95.8%	0.0%
List to Close	105	119	+ 13.3%	99	105	+ 6.1%
Days on Market Until Sale	60	65	+ 8.3%	53	59	+ 11.3%
Cumulative Days on Market Until Sale	58	74	+ 27.6%	55	65	+ 18.2%
Average List Price	\$397,084	\$422,377	+ 6.4%	\$445,965	\$452,314	+ 1.4%
Inventory of Homes for Sale	182	221	+ 21.4%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--

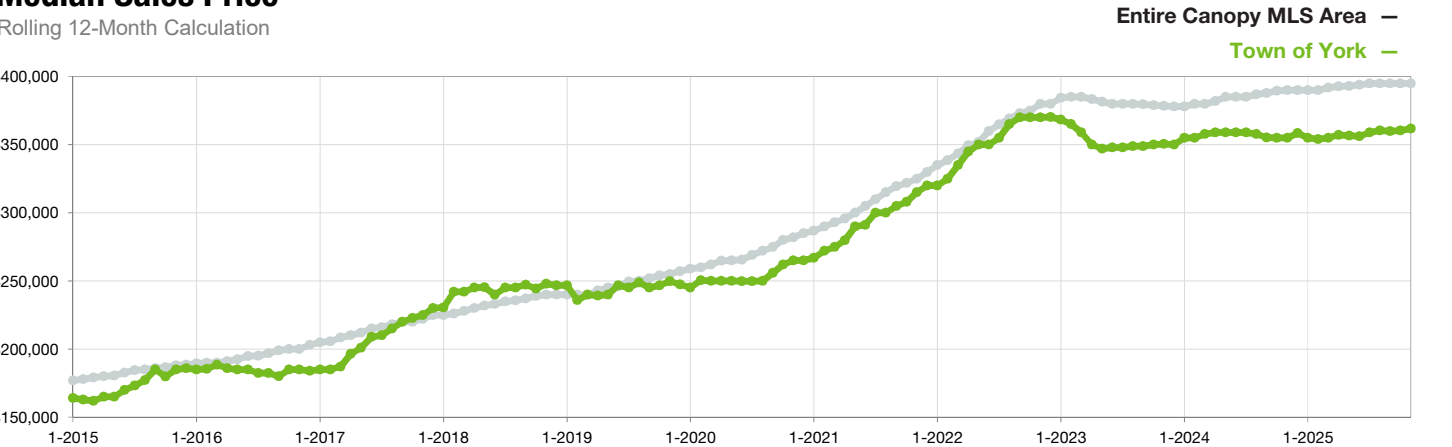
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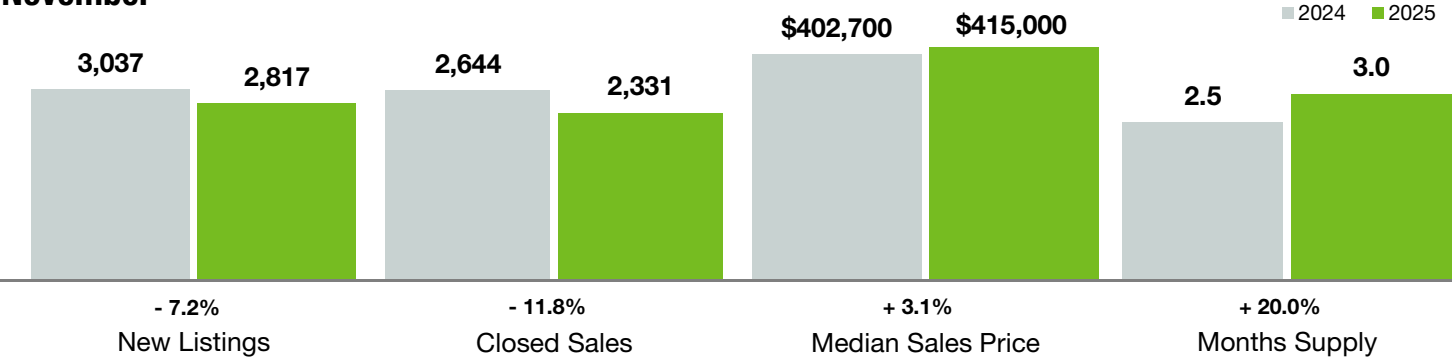
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	3,037	2,817	- 7.2%	42,121	45,502	+ 8.0%
Pending Sales	2,419	2,558	+ 5.7%	32,206	33,320	+ 3.5%
Closed Sales	2,644	2,331	- 11.8%	31,503	32,282	+ 2.5%
Median Sales Price*	\$402,700	\$415,000	+ 3.1%	\$405,781	\$415,656	+ 2.4%
Average Sales Price*	\$501,334	\$532,438	+ 6.2%	\$512,428	\$528,934	+ 3.2%
Percent of Original List Price Received*	96.1%	95.0%	- 1.1%	97.2%	96.1%	- 1.1%
List to Close	91	98	+ 7.7%	84	93	+ 10.7%
Days on Market Until Sale	44	54	+ 22.7%	36	48	+ 33.3%
Cumulative Days on Market Until Sale	48	61	+ 27.1%	39	54	+ 38.5%
Average List Price	\$501,055	\$525,740	+ 4.9%	\$527,482	\$549,626	+ 4.2%
Inventory of Homes for Sale	7,251	8,854	+ 22.1%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

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November



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