

Local Market Update for October 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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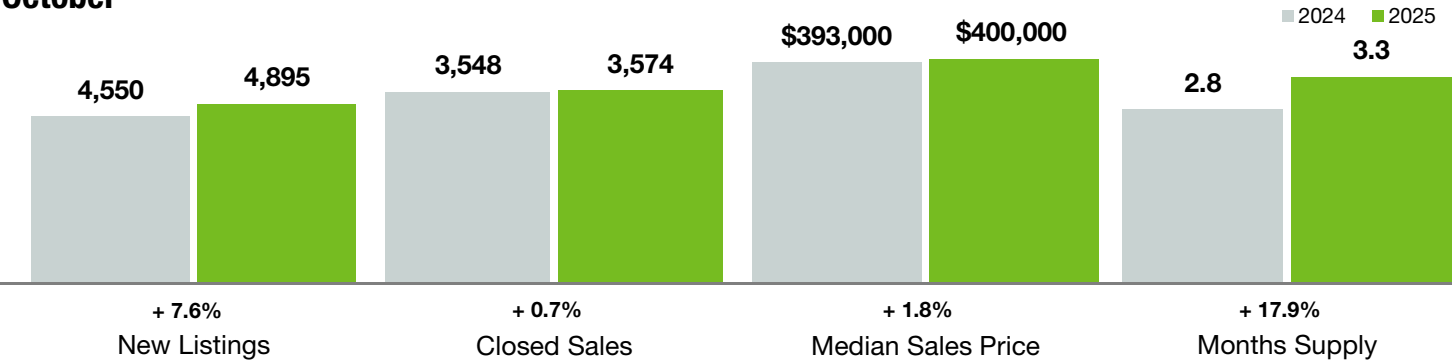
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	4,550	4,895	+ 7.6%	48,573	52,679	+ 8.5%
Pending Sales	3,484	3,721	+ 6.8%	36,679	38,119	+ 3.9%
Closed Sales	3,548	3,574	+ 0.7%	35,489	36,801	+ 3.7%
Median Sales Price*	\$393,000	\$400,000	+ 1.8%	\$393,300	\$399,900	+ 1.7%
Average Sales Price*	\$488,528	\$511,464	+ 4.7%	\$495,878	\$509,874	+ 2.8%
Percent of Original List Price Received*	95.9%	95.0%	- 0.9%	97.0%	95.9%	- 1.1%
List to Close	89	98	+ 10.1%	85	94	+ 10.6%
Days on Market Until Sale	42	54	+ 28.6%	38	50	+ 31.6%
Cumulative Days on Market Until Sale	45	61	+ 35.6%	41	56	+ 36.6%
Average List Price	\$498,635	\$538,418	+ 8.0%	\$515,163	\$538,843	+ 4.6%
Inventory of Homes for Sale	9,705	12,090	+ 24.6%	--	--	--
Months Supply of Inventory	2.8	3.3	+ 17.9%	--	--	--

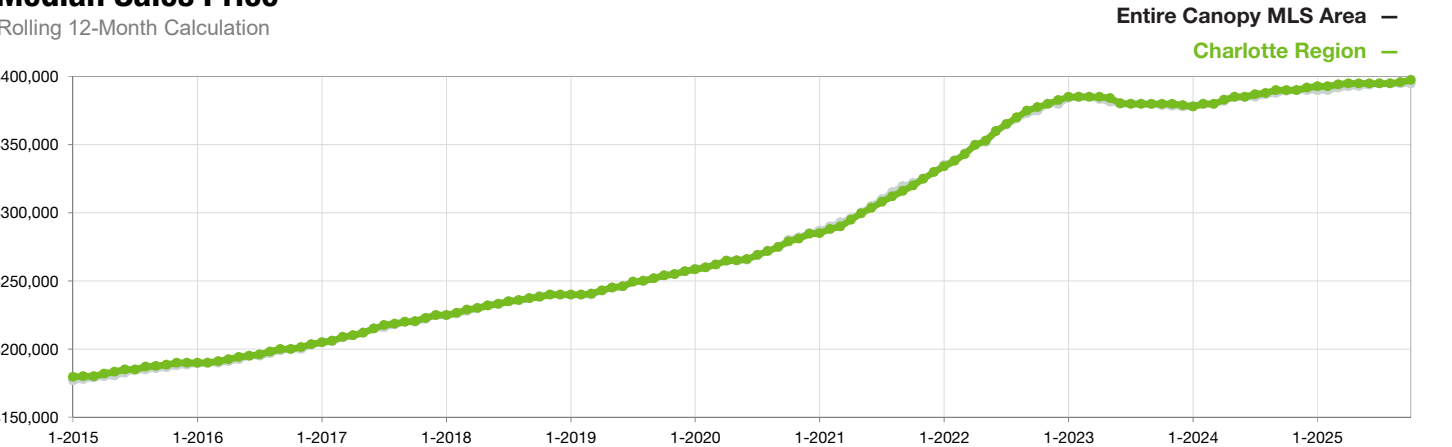
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October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

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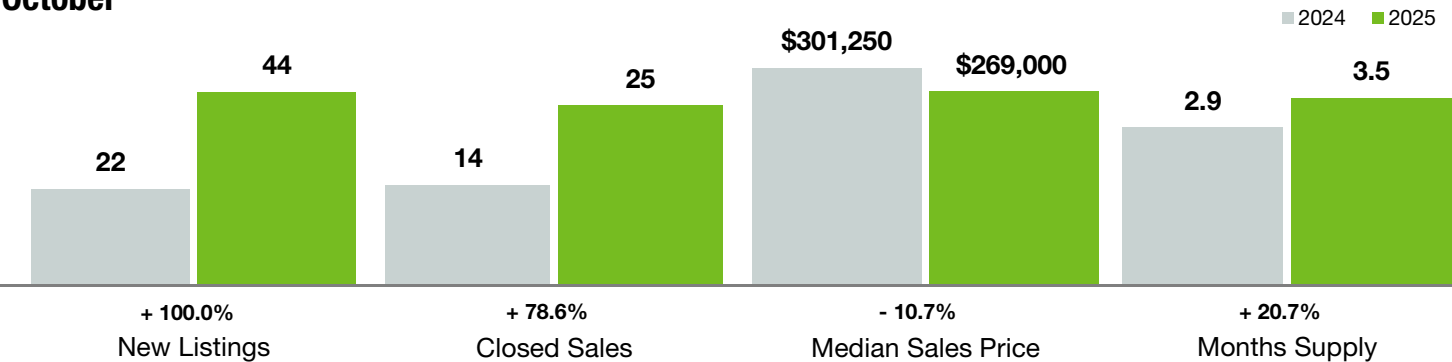
Alexander County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	22	44	+ 100.0%	290	318	+ 9.7%
Pending Sales	23	37	+ 60.9%	224	254	+ 13.4%
Closed Sales	14	25	+ 78.6%	208	237	+ 13.9%
Median Sales Price*	\$301,250	\$269,000	- 10.7%	\$295,000	\$285,000	- 3.4%
Average Sales Price*	\$358,593	\$354,116	- 1.2%	\$368,677	\$362,889	- 1.6%
Percent of Original List Price Received*	90.9%	89.2%	- 1.9%	95.9%	94.8%	- 1.1%
List to Close	104	126	+ 21.2%	87	101	+ 16.1%
Days on Market Until Sale	60	75	+ 25.0%	42	56	+ 33.3%
Cumulative Days on Market Until Sale	60	80	+ 33.3%	46	65	+ 41.3%
Average List Price	\$380,481	\$477,593	+ 25.5%	\$387,041	\$408,920	+ 5.7%
Inventory of Homes for Sale	61	82	+ 34.4%	--	--	--
Months Supply of Inventory	2.9	3.5	+ 20.7%	--	--	--

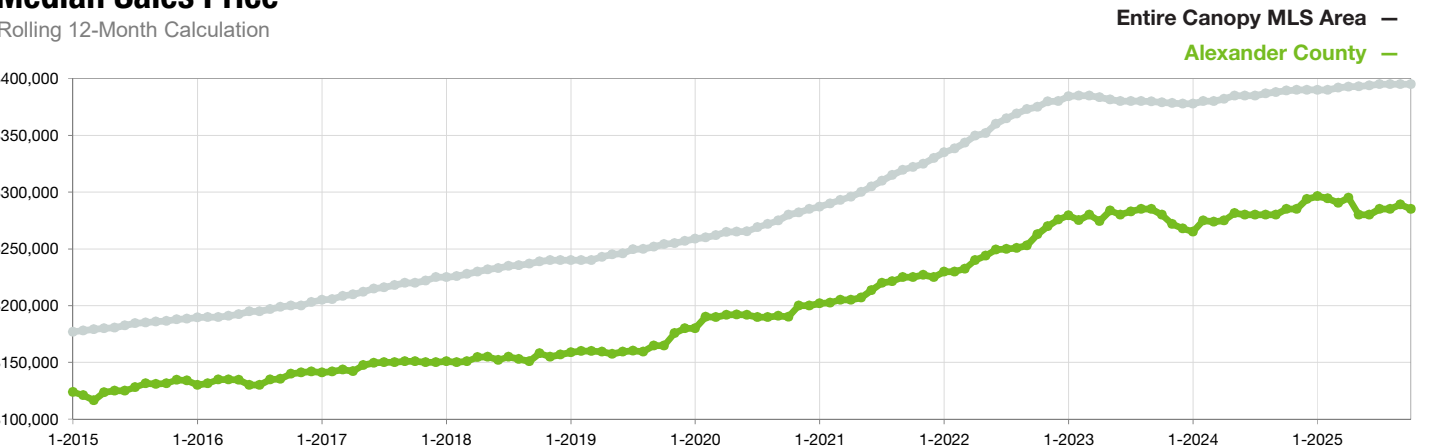
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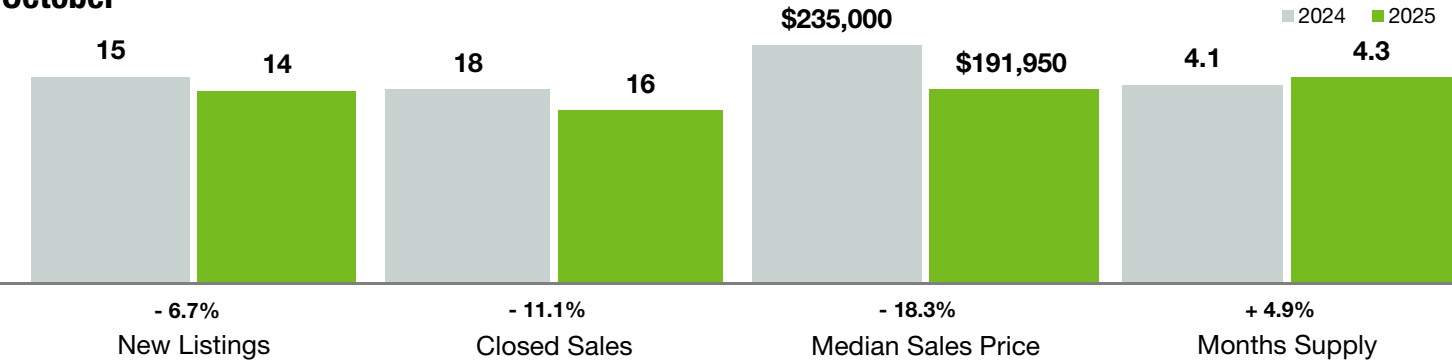
Anson County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	15	14	- 6.7%	187	204	+ 9.1%
Pending Sales	12	9	- 25.0%	128	148	+ 15.6%
Closed Sales	18	16	- 11.1%	124	133	+ 7.3%
Median Sales Price*	\$235,000	\$191,950	- 18.3%	\$194,500	\$199,900	+ 2.8%
Average Sales Price*	\$267,981	\$201,369	- 24.9%	\$238,309	\$246,471	+ 3.4%
Percent of Original List Price Received*	93.1%	93.0%	- 0.1%	92.6%	91.4%	- 1.3%
List to Close	113	114	+ 0.9%	106	120	+ 13.2%
Days on Market Until Sale	67	45	- 32.8%	56	66	+ 17.9%
Cumulative Days on Market Until Sale	93	47	- 49.5%	65	74	+ 13.8%
Average List Price	\$196,200	\$348,657	+ 77.7%	\$236,394	\$260,620	+ 10.2%
Inventory of Homes for Sale	50	59	+ 18.0%	--	--	--
Months Supply of Inventory	4.1	4.3	+ 4.9%	--	--	--

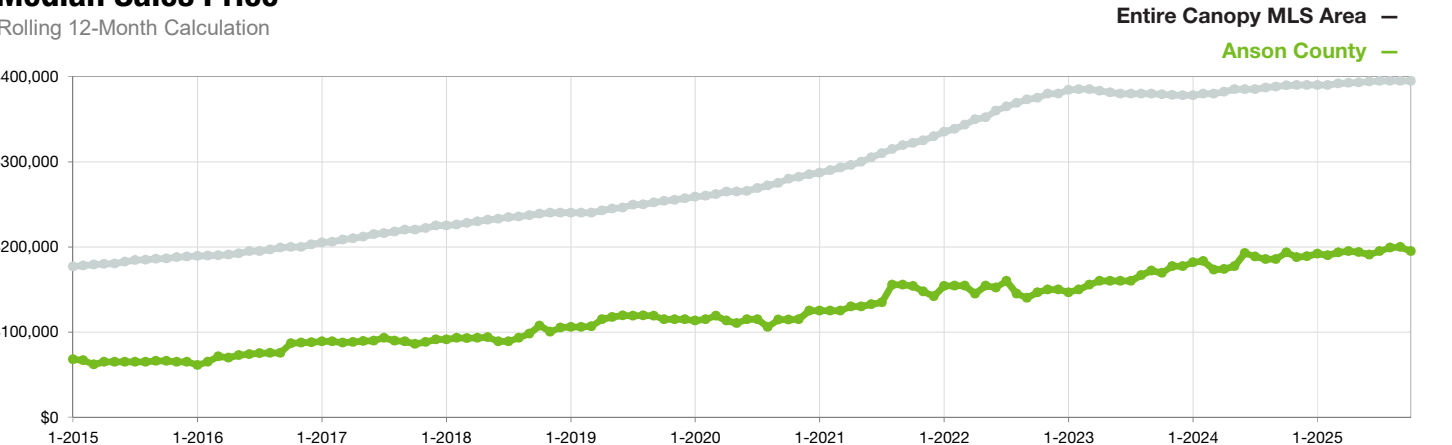
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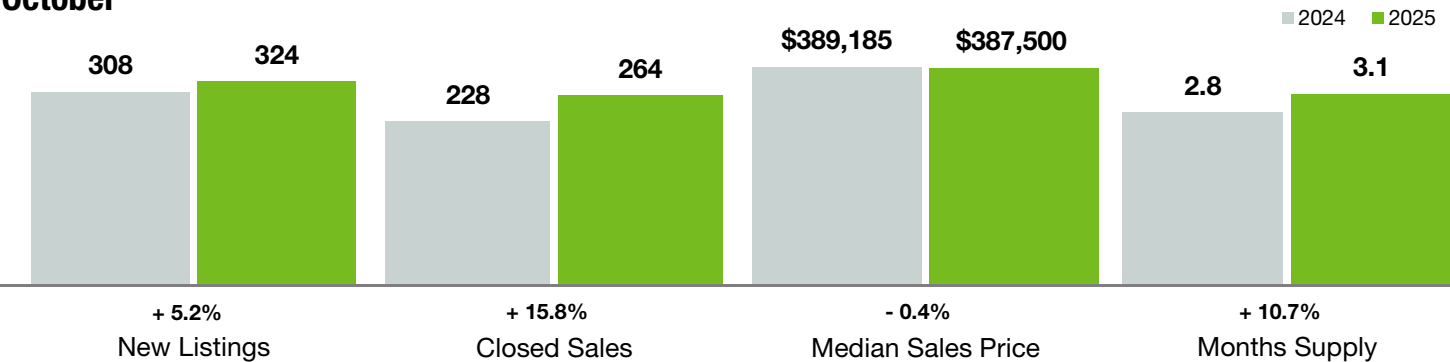
Cabarrus County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	308	324	+ 5.2%	3,321	3,478	+ 4.7%
Pending Sales	233	249	+ 6.9%	2,483	2,600	+ 4.7%
Closed Sales	228	264	+ 15.8%	2,491	2,514	+ 0.9%
Median Sales Price*	\$389,185	\$387,500	- 0.4%	\$398,055	\$385,000	- 3.3%
Average Sales Price*	\$409,827	\$451,115	+ 10.1%	\$434,217	\$436,302	+ 0.5%
Percent of Original List Price Received*	96.0%	94.8%	- 1.3%	97.3%	95.5%	- 1.8%
List to Close	85	93	+ 9.4%	88	93	+ 5.7%
Days on Market Until Sale	41	48	+ 17.1%	35	50	+ 42.9%
Cumulative Days on Market Until Sale	43	53	+ 23.3%	38	55	+ 44.7%
Average List Price	\$443,622	\$438,334	- 1.2%	\$446,378	\$460,568	+ 3.2%
Inventory of Homes for Sale	660	768	+ 16.4%	--	--	--
Months Supply of Inventory	2.8	3.1	+ 10.7%	--	--	--

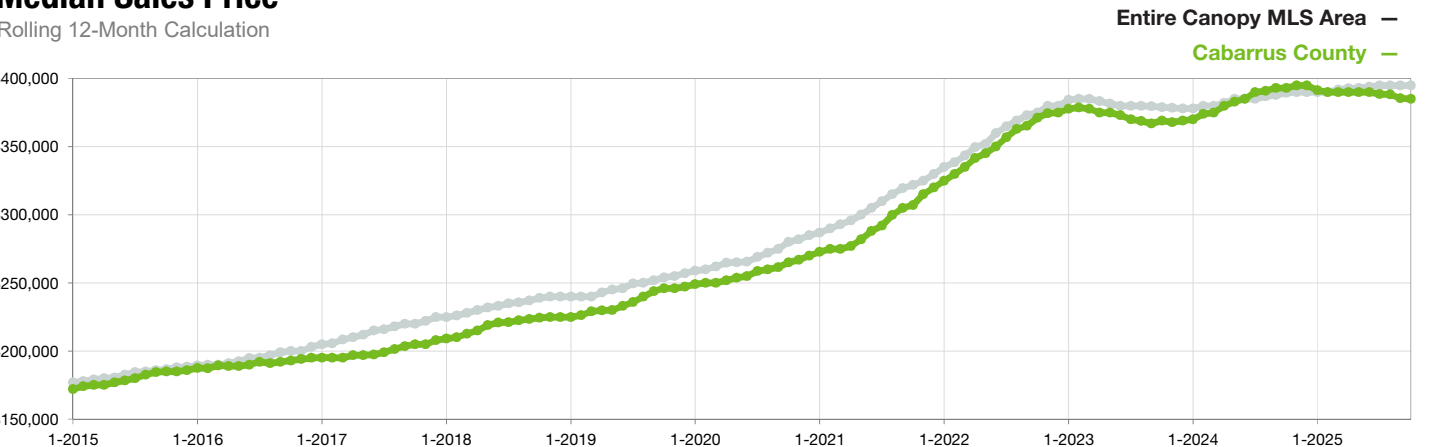
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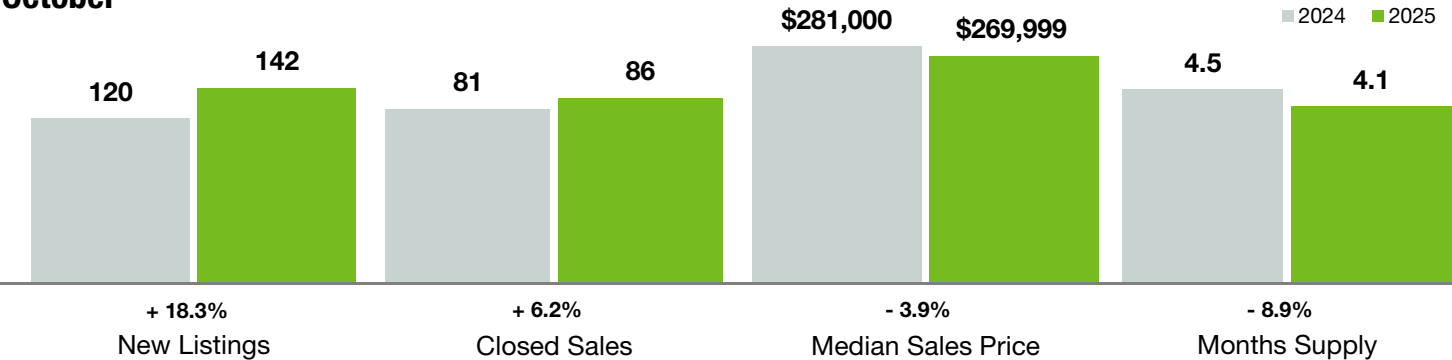
Cleveland County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	120	142	+ 18.3%	1,203	1,278	+ 6.2%
Pending Sales	74	87	+ 17.6%	798	918	+ 15.0%
Closed Sales	81	86	+ 6.2%	783	870	+ 11.1%
Median Sales Price*	\$281,000	\$269,999	- 3.9%	\$258,570	\$265,000	+ 2.5%
Average Sales Price*	\$298,153	\$272,284	- 8.7%	\$289,746	\$290,268	+ 0.2%
Percent of Original List Price Received*	93.1%	92.6%	- 0.5%	95.0%	93.4%	- 1.7%
List to Close	105	111	+ 5.7%	97	111	+ 14.4%
Days on Market Until Sale	59	69	+ 16.9%	53	66	+ 24.5%
Cumulative Days on Market Until Sale	73	78	+ 6.8%	65	81	+ 24.6%
Average List Price	\$300,193	\$319,638	+ 6.5%	\$303,582	\$314,497	+ 3.6%
Inventory of Homes for Sale	336	351	+ 4.5%	--	--	--
Months Supply of Inventory	4.5	4.1	- 8.9%	--	--	--

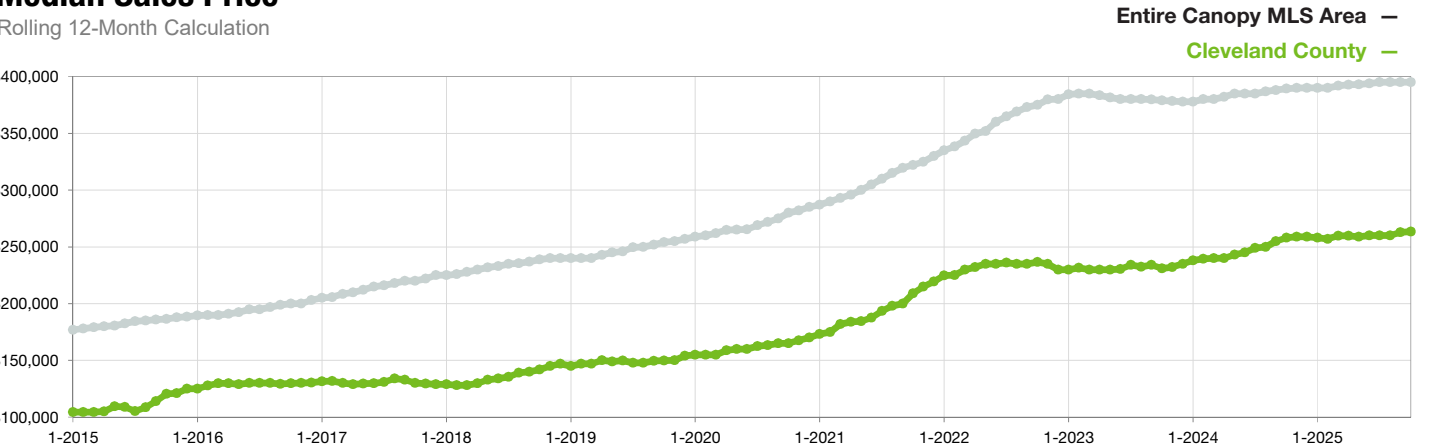
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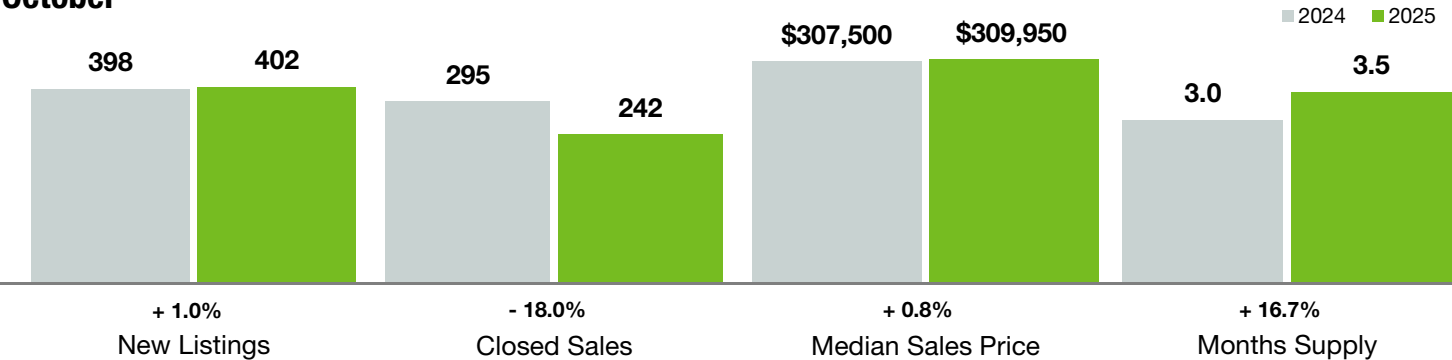
Gaston County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	398	402	+ 1.0%	4,272	4,255	- 0.4%
Pending Sales	299	310	+ 3.7%	3,094	3,020	- 2.4%
Closed Sales	295	242	- 18.0%	2,981	2,884	- 3.3%
Median Sales Price*	\$307,500	\$309,950	+ 0.8%	\$315,000	\$319,210	+ 1.3%
Average Sales Price*	\$356,003	\$348,049	- 2.2%	\$353,945	\$362,783	+ 2.5%
Percent of Original List Price Received*	95.1%	93.3%	- 1.9%	96.1%	95.2%	- 0.9%
List to Close	86	101	+ 17.4%	86	97	+ 12.8%
Days on Market Until Sale	42	60	+ 42.9%	40	55	+ 37.5%
Cumulative Days on Market Until Sale	46	65	+ 41.3%	47	60	+ 27.7%
Average List Price	\$335,251	\$373,652	+ 11.5%	\$367,912	\$377,720	+ 2.7%
Inventory of Homes for Sale	877	1,024	+ 16.8%	--	--	--
Months Supply of Inventory	3.0	3.5	+ 16.7%	--	--	--

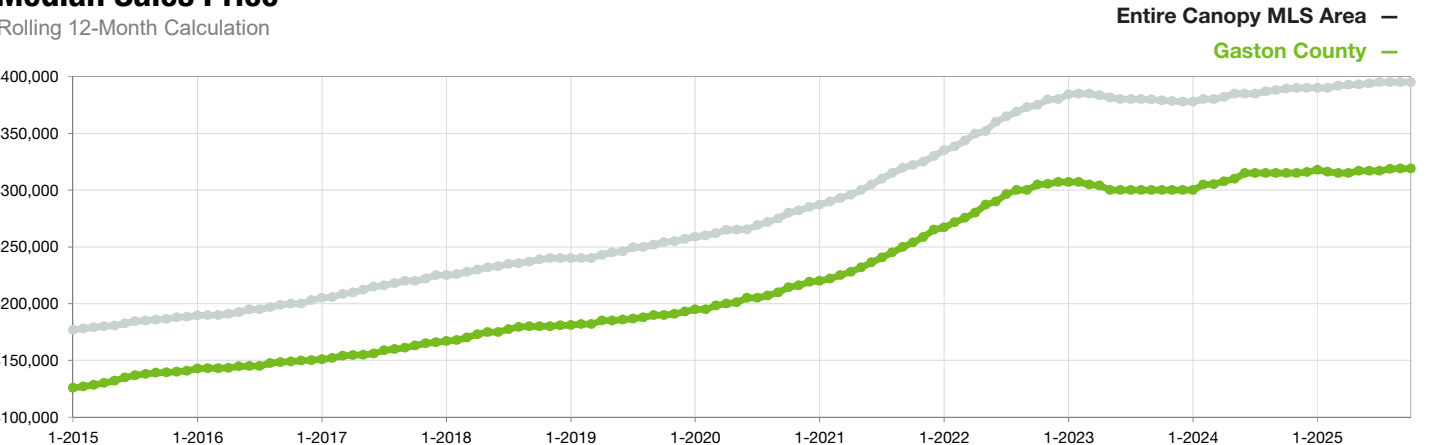
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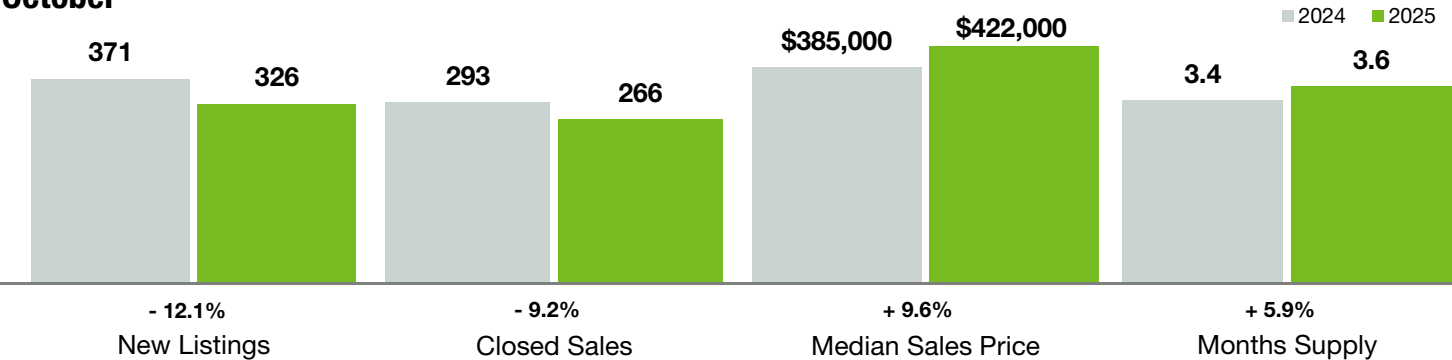
Iredell County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	371	326	- 12.1%	4,008	4,051	+ 1.1%
Pending Sales	257	269	+ 4.7%	2,962	2,916	- 1.6%
Closed Sales	293	266	- 9.2%	2,880	2,853	- 0.9%
Median Sales Price*	\$385,000	\$422,000	+ 9.6%	\$387,900	\$397,000	+ 2.3%
Average Sales Price*	\$499,347	\$588,879	+ 17.9%	\$517,133	\$544,994	+ 5.4%
Percent of Original List Price Received*	94.7%	94.9%	+ 0.2%	95.9%	95.1%	- 0.8%
List to Close	93	97	+ 4.3%	96	102	+ 6.3%
Days on Market Until Sale	47	55	+ 17.0%	45	57	+ 26.7%
Cumulative Days on Market Until Sale	54	64	+ 18.5%	52	64	+ 23.1%
Average List Price	\$569,279	\$628,045	+ 10.3%	\$583,529	\$620,359	+ 6.3%
Inventory of Homes for Sale	944	1,008	+ 6.8%	--	--	--
Months Supply of Inventory	3.4	3.6	+ 5.9%	--	--	--

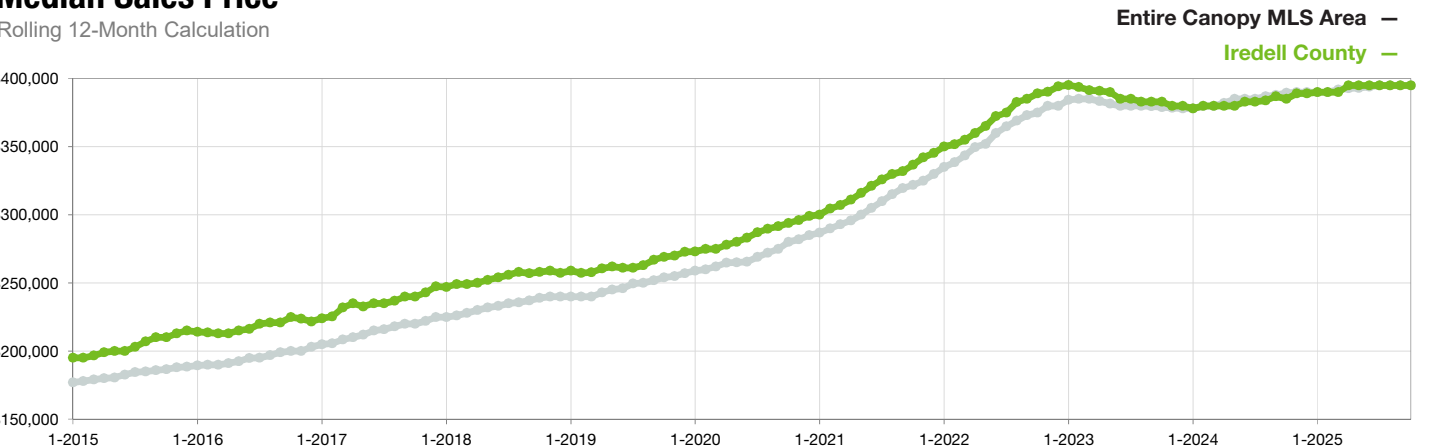
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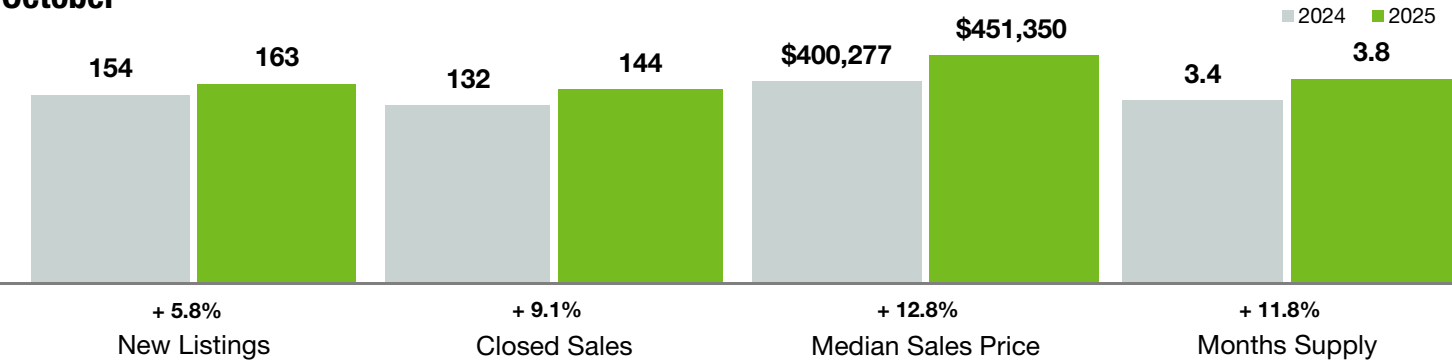
Lincoln County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	154	163	+ 5.8%	1,540	1,783	+ 15.8%
Pending Sales	112	117	+ 4.5%	1,111	1,232	+ 10.9%
Closed Sales	132	144	+ 9.1%	1,091	1,214	+ 11.3%
Median Sales Price*	\$400,277	\$451,350	+ 12.8%	\$425,000	\$420,750	- 1.0%
Average Sales Price*	\$485,958	\$550,229	+ 13.2%	\$512,179	\$512,054	- 0.0%
Percent of Original List Price Received*	95.1%	94.7%	- 0.4%	96.4%	95.0%	- 1.5%
List to Close	89	106	+ 19.1%	95	103	+ 8.4%
Days on Market Until Sale	39	60	+ 53.8%	42	58	+ 38.1%
Cumulative Days on Market Until Sale	43	60	+ 39.5%	47	62	+ 31.9%
Average List Price	\$513,320	\$649,545	+ 26.5%	\$565,542	\$590,367	+ 4.4%
Inventory of Homes for Sale	357	442	+ 23.8%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.8%	--	--	--

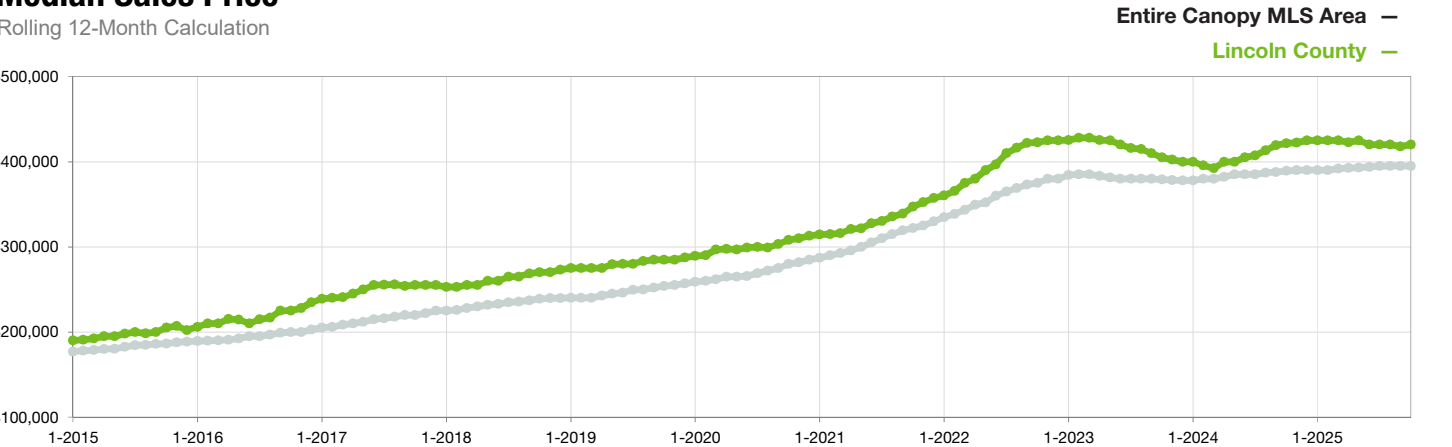
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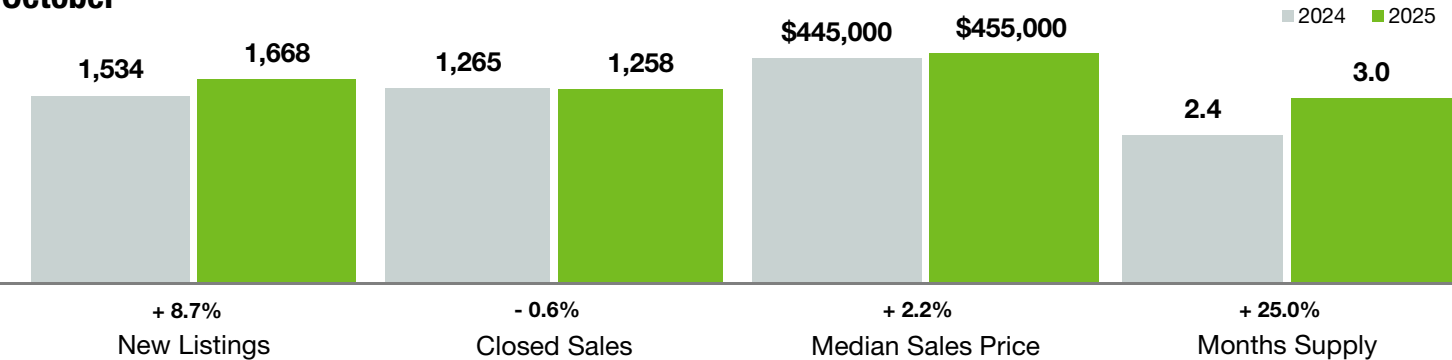
Mecklenburg County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	1,534	1,668	+ 8.7%	17,101	18,525	+ 8.3%
Pending Sales	1,260	1,280	+ 1.6%	13,277	13,566	+ 2.2%
Closed Sales	1,265	1,258	- 0.6%	12,956	13,145	+ 1.5%
Median Sales Price*	\$445,000	\$455,000	+ 2.2%	\$445,000	\$452,995	+ 1.8%
Average Sales Price*	\$585,609	\$607,455	+ 3.7%	\$594,611	\$610,122	+ 2.6%
Percent of Original List Price Received*	96.7%	95.8%	- 0.9%	98.0%	96.8%	- 1.2%
List to Close	86	93	+ 8.1%	80	88	+ 10.0%
Days on Market Until Sale	36	48	+ 33.3%	32	42	+ 31.3%
Cumulative Days on Market Until Sale	38	56	+ 47.4%	34	48	+ 41.2%
Average List Price	\$606,119	\$643,631	+ 6.2%	\$611,486	\$632,032	+ 3.4%
Inventory of Homes for Sale	2,997	3,858	+ 28.7%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

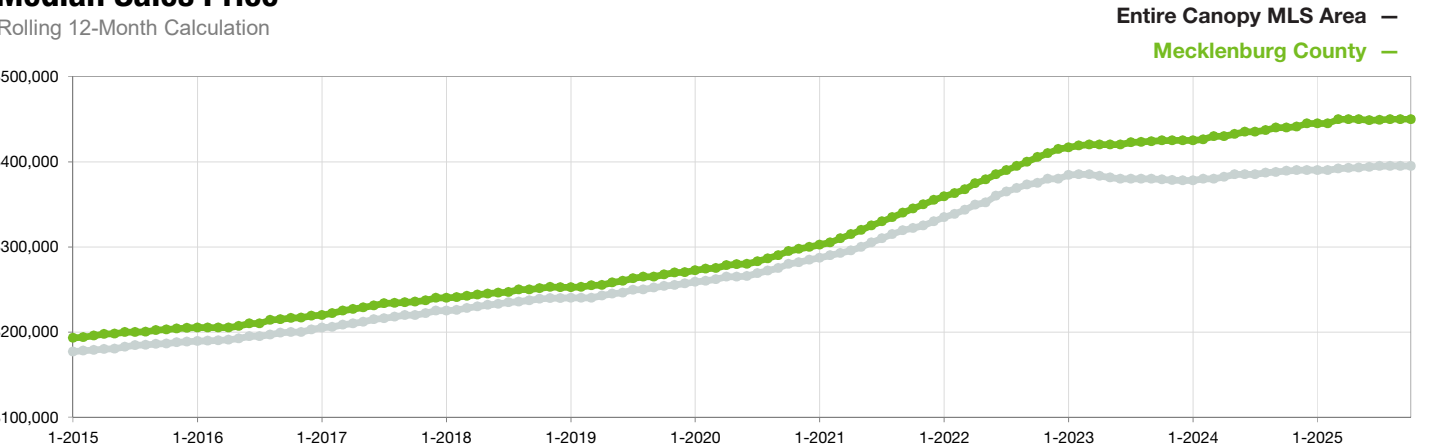
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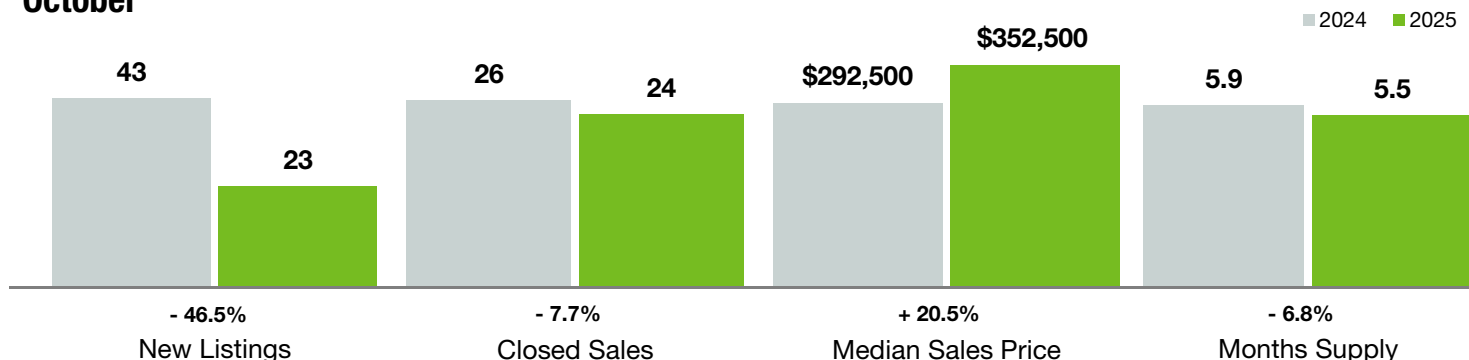
Montgomery County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	43	23	- 46.5%	387	392	+ 1.3%
Pending Sales	17	20	+ 17.6%	250	272	+ 8.8%
Closed Sales	26	24	- 7.7%	243	256	+ 5.3%
Median Sales Price*	\$292,500	\$352,500	+ 20.5%	\$233,000	\$225,000	- 3.4%
Average Sales Price*	\$374,551	\$502,475	+ 34.2%	\$368,915	\$372,461	+ 1.0%
Percent of Original List Price Received*	92.6%	89.7%	- 3.1%	92.0%	90.3%	- 1.8%
List to Close	131	126	- 3.8%	114	123	+ 7.9%
Days on Market Until Sale	92	80	- 13.0%	77	85	+ 10.4%
Cumulative Days on Market Until Sale	91	105	+ 15.4%	84	100	+ 19.0%
Average List Price	\$348,185	\$304,939	- 12.4%	\$374,957	\$388,529	+ 3.6%
Inventory of Homes for Sale	137	138	+ 0.7%	--	--	--
Months Supply of Inventory	5.9	5.5	- 6.8%	--	--	--

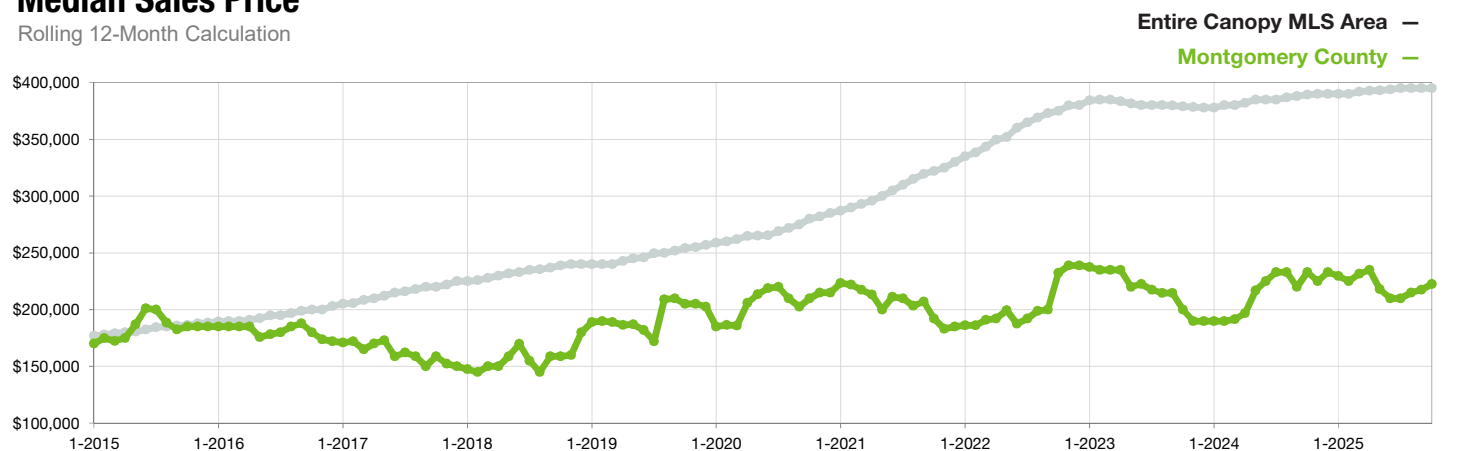
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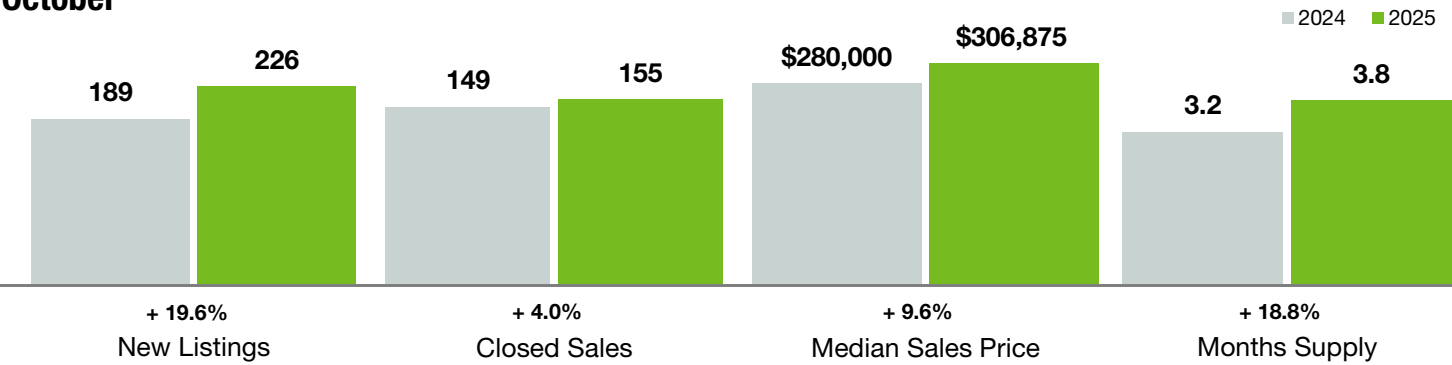
Rowan County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	189	226	+ 19.6%	1,983	2,203	+ 11.1%
Pending Sales	141	155	+ 9.9%	1,480	1,585	+ 7.1%
Closed Sales	149	155	+ 4.0%	1,409	1,515	+ 7.5%
Median Sales Price*	\$280,000	\$306,875	+ 9.6%	\$280,000	\$290,000	+ 3.6%
Average Sales Price*	\$318,950	\$334,248	+ 4.8%	\$323,199	\$337,186	+ 4.3%
Percent of Original List Price Received*	94.3%	94.2%	- 0.1%	94.8%	94.4%	- 0.4%
List to Close	92	93	+ 1.1%	89	95	+ 6.7%
Days on Market Until Sale	43	50	+ 16.3%	45	53	+ 17.8%
Cumulative Days on Market Until Sale	49	58	+ 18.4%	51	61	+ 19.6%
Average List Price	\$336,304	\$375,382	+ 11.6%	\$344,874	\$364,415	+ 5.7%
Inventory of Homes for Sale	449	580	+ 29.2%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 18.8%	--	--	--

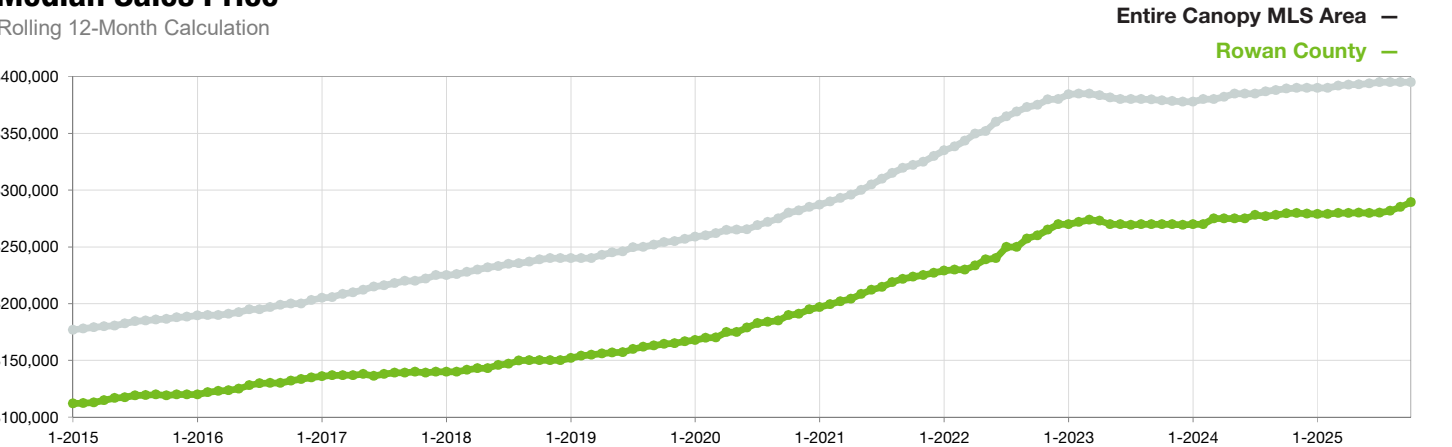
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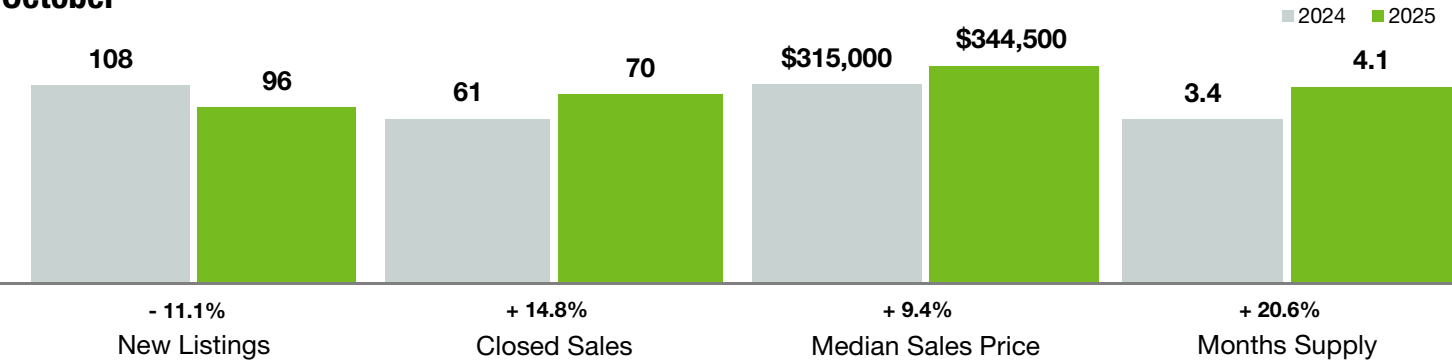
Stanly County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	108	96	- 11.1%	921	1,002	+ 8.8%
Pending Sales	61	74	+ 21.3%	723	682	- 5.7%
Closed Sales	61	70	+ 14.8%	705	667	- 5.4%
Median Sales Price*	\$315,000	\$344,500	+ 9.4%	\$310,000	\$309,950	- 0.0%
Average Sales Price*	\$365,423	\$409,268	+ 12.0%	\$341,577	\$352,086	+ 3.1%
Percent of Original List Price Received*	93.7%	94.4%	+ 0.7%	95.0%	94.4%	- 0.6%
List to Close	103	104	+ 1.0%	100	93	- 7.0%
Days on Market Until Sale	61	61	0.0%	55	52	- 5.5%
Cumulative Days on Market Until Sale	63	68	+ 7.9%	59	63	+ 6.8%
Average List Price	\$324,094	\$417,925	+ 29.0%	\$343,606	\$403,888	+ 17.5%
Inventory of Homes for Sale	230	271	+ 17.8%	--	--	--
Months Supply of Inventory	3.4	4.1	+ 20.6%	--	--	--

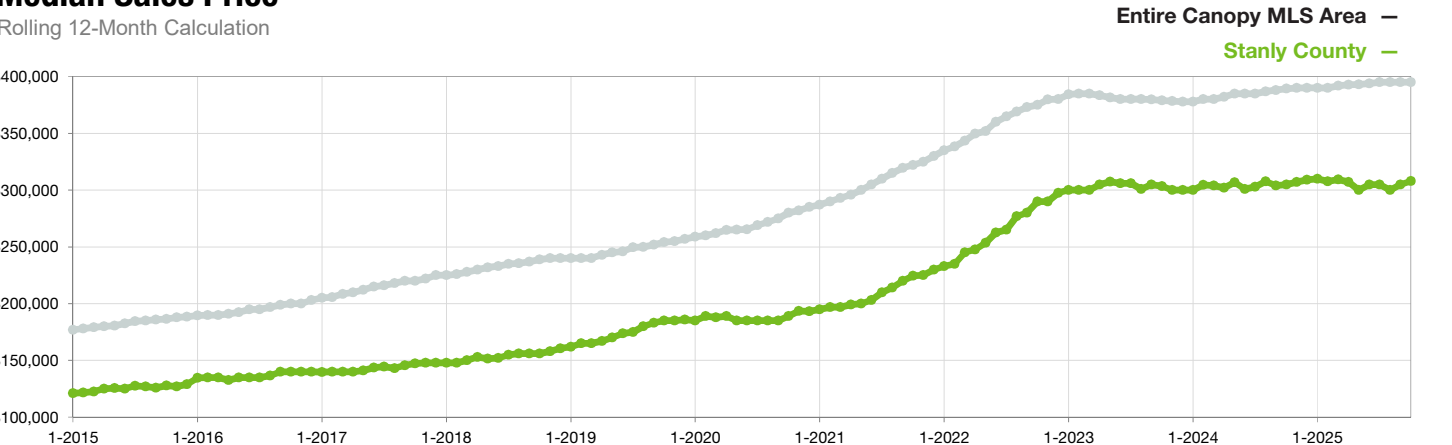
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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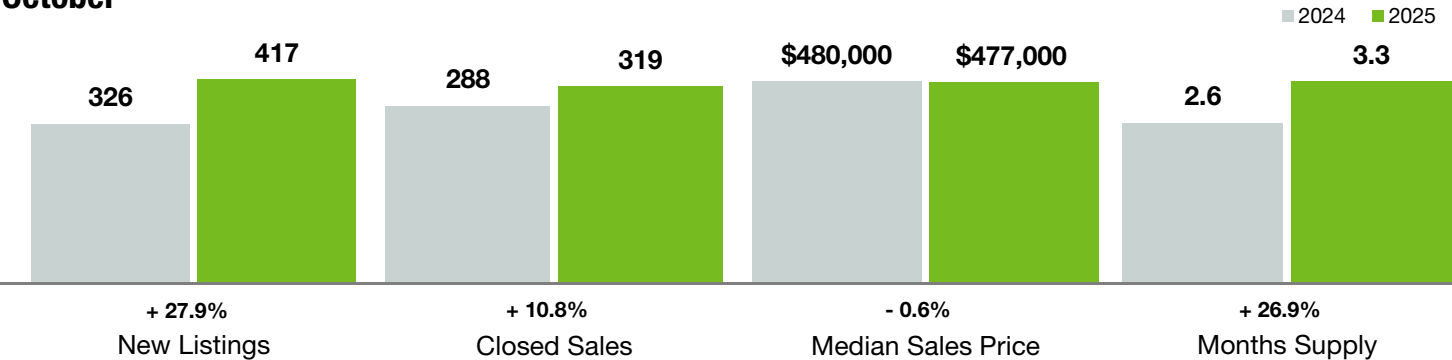
Union County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	326	417	+ 27.9%	3,836	4,327	+ 12.8%
Pending Sales	288	333	+ 15.6%	2,978	3,191	+ 7.2%
Closed Sales	288	319	+ 10.8%	2,823	3,069	+ 8.7%
Median Sales Price*	\$480,000	\$477,000	- 0.6%	\$460,000	\$485,000	+ 5.4%
Average Sales Price*	\$587,756	\$597,639	+ 1.7%	\$589,087	\$621,404	+ 5.5%
Percent of Original List Price Received*	96.2%	95.8%	- 0.4%	97.8%	96.7%	- 1.1%
List to Close	96	105	+ 9.4%	83	99	+ 19.3%
Days on Market Until Sale	52	54	+ 3.8%	36	51	+ 41.7%
Cumulative Days on Market Until Sale	45	58	+ 28.9%	35	52	+ 48.6%
Average List Price	\$589,605	\$633,315	+ 7.4%	\$613,385	\$667,930	+ 8.9%
Inventory of Homes for Sale	721	981	+ 36.1%	--	--	--
Months Supply of Inventory	2.6	3.3	+ 26.9%	--	--	--

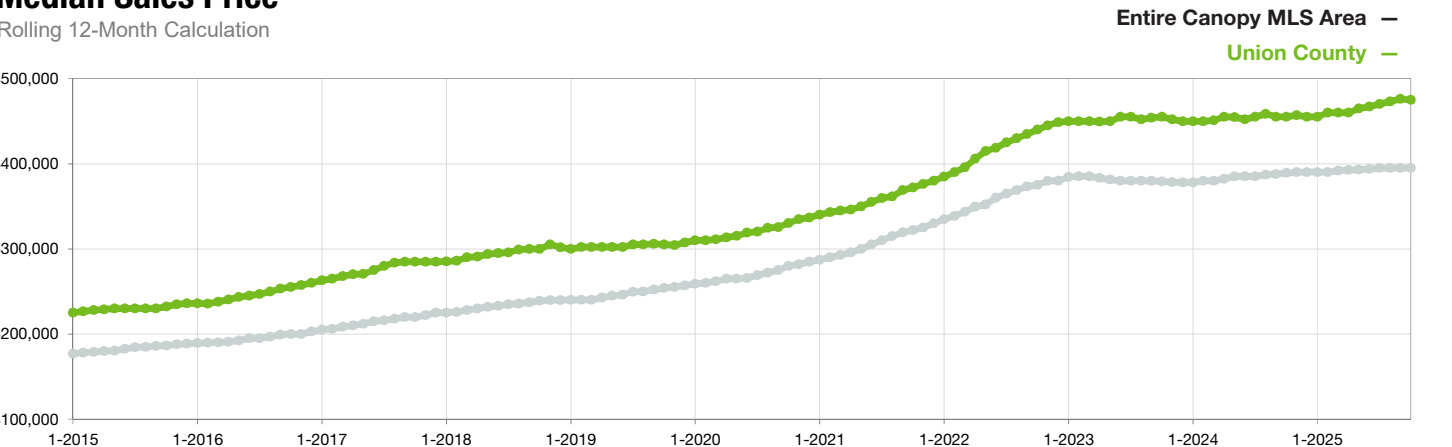
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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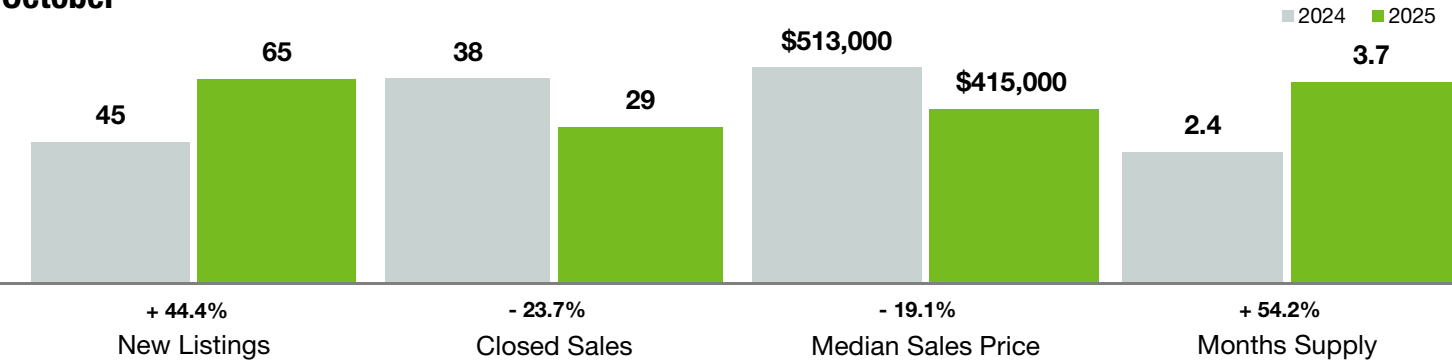
Belmont

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	45	65	+ 44.4%	586	632	+ 7.8%
Pending Sales	46	41	- 10.9%	451	442	- 2.0%
Closed Sales	38	29	- 23.7%	406	428	+ 5.4%
Median Sales Price*	\$513,000	\$415,000	- 19.1%	\$455,000	\$472,500	+ 3.8%
Average Sales Price*	\$625,155	\$518,846	- 17.0%	\$556,478	\$566,524	+ 1.8%
Percent of Original List Price Received*	96.3%	93.2%	- 3.2%	97.4%	96.4%	- 1.0%
List to Close	67	99	+ 47.8%	73	98	+ 34.2%
Days on Market Until Sale	31	63	+ 103.2%	35	60	+ 71.4%
Cumulative Days on Market Until Sale	35	56	+ 60.0%	38	50	+ 31.6%
Average List Price	\$517,653	\$566,734	+ 9.5%	\$570,096	\$566,205	- 0.7%
Inventory of Homes for Sale	102	158	+ 54.9%	--	--	--
Months Supply of Inventory	2.4	3.7	+ 54.2%	--	--	--

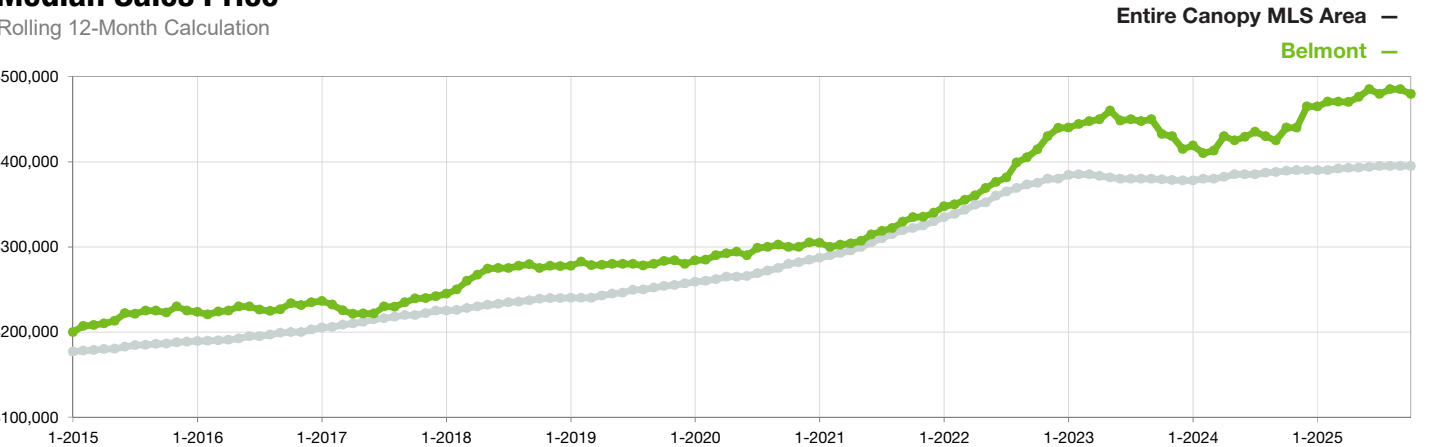
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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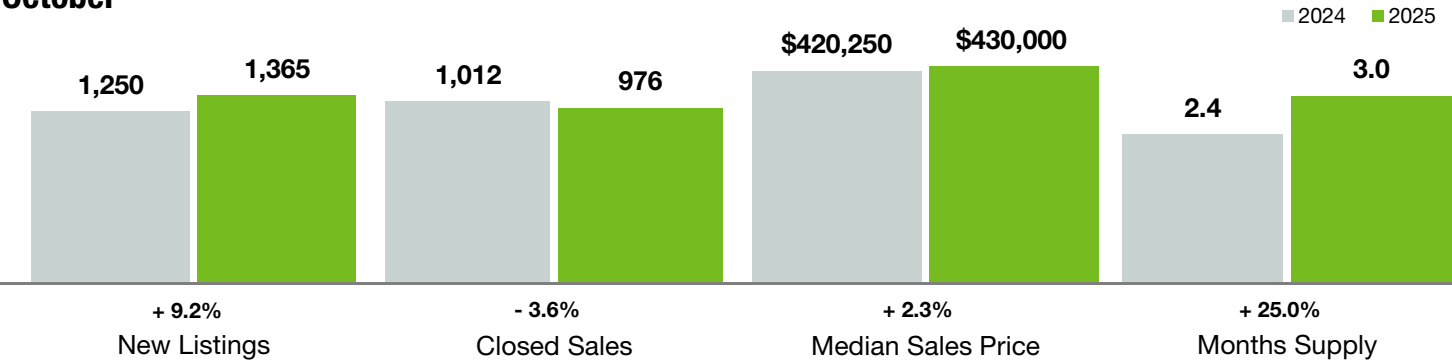
City of Charlotte

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	1,250	1,365	+ 9.2%	13,788	14,869	+ 7.8%
Pending Sales	1,032	1,024	- 0.8%	10,662	10,801	+ 1.3%
Closed Sales	1,012	976	- 3.6%	10,415	10,466	+ 0.5%
Median Sales Price*	\$420,250	\$430,000	+ 2.3%	\$418,100	\$427,000	+ 2.1%
Average Sales Price*	\$557,158	\$586,638	+ 5.3%	\$574,716	\$589,670	+ 2.6%
Percent of Original List Price Received*	96.8%	95.7%	- 1.1%	98.1%	96.8%	- 1.3%
List to Close	85	93	+ 9.4%	81	88	+ 8.6%
Days on Market Until Sale	35	48	+ 37.1%	32	43	+ 34.4%
Cumulative Days on Market Until Sale	38	56	+ 47.4%	35	48	+ 37.1%
Average List Price	\$574,735	\$614,171	+ 6.9%	\$583,944	\$601,798	+ 3.1%
Inventory of Homes for Sale	2,433	3,116	+ 28.1%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

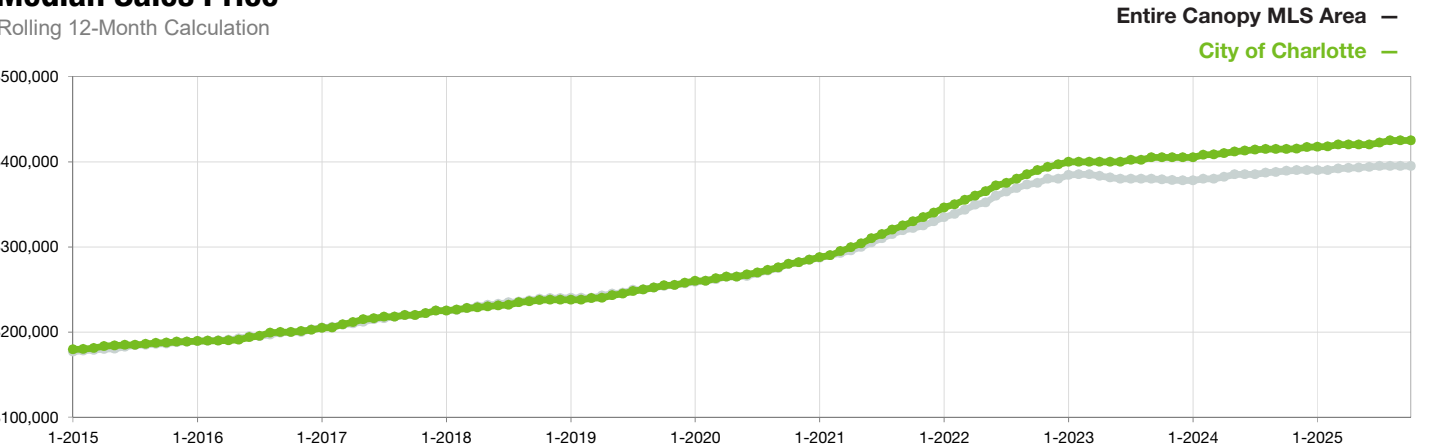
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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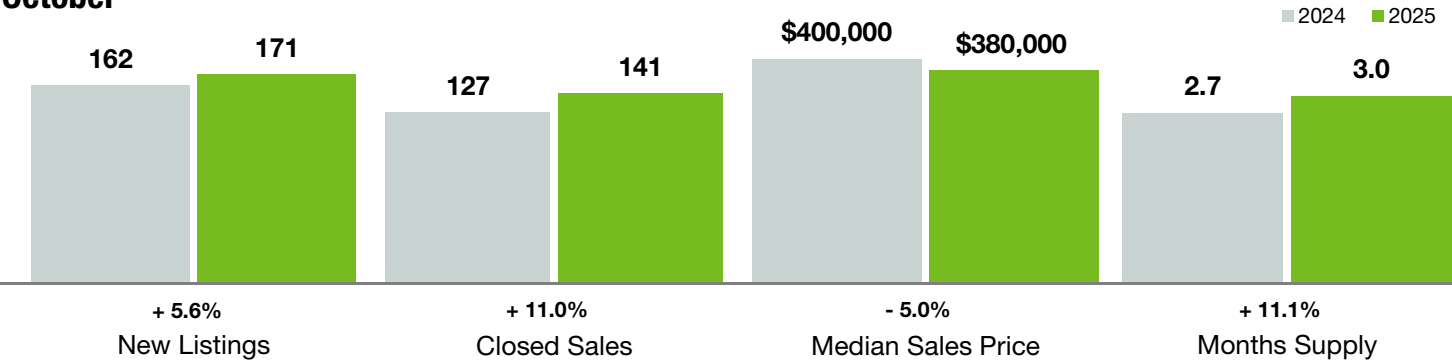
Concord

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	162	171	+ 5.6%	1,752	1,872	+ 6.8%
Pending Sales	131	135	+ 3.1%	1,311	1,380	+ 5.3%
Closed Sales	127	141	+ 11.0%	1,269	1,329	+ 4.7%
Median Sales Price*	\$400,000	\$380,000	- 5.0%	\$390,000	\$380,000	- 2.6%
Average Sales Price*	\$420,188	\$456,165	+ 8.6%	\$436,462	\$438,695	+ 0.5%
Percent of Original List Price Received*	95.4%	94.8%	- 0.6%	96.7%	95.6%	- 1.1%
List to Close	83	94	+ 13.3%	77	90	+ 16.9%
Days on Market Until Sale	44	49	+ 11.4%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	46	55	+ 19.6%	38	52	+ 36.8%
Average List Price	\$468,357	\$431,513	- 7.9%	\$458,780	\$463,463	+ 1.0%
Inventory of Homes for Sale	343	398	+ 16.0%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

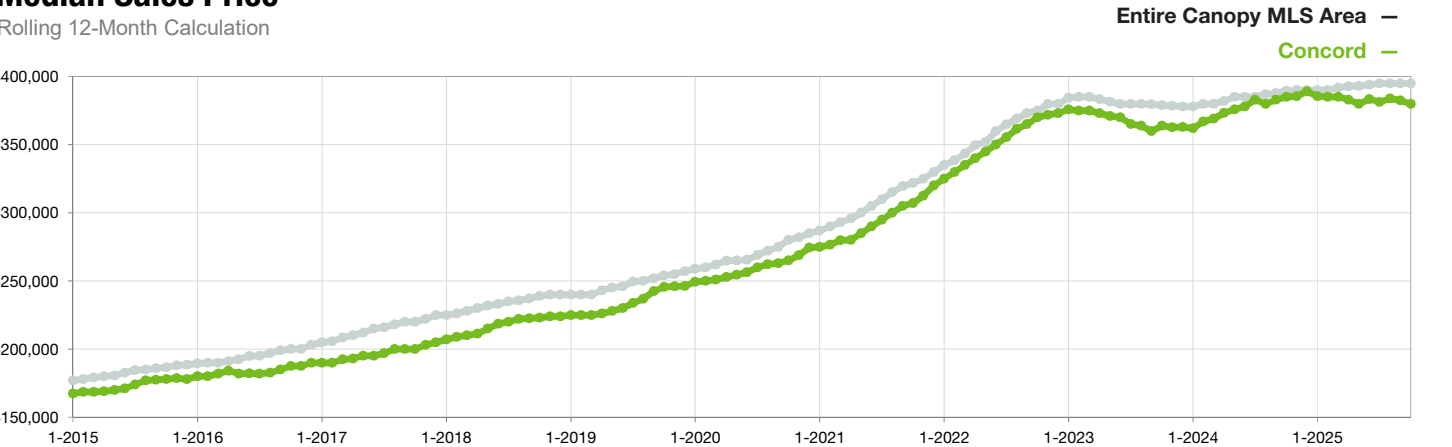
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October



Median Sales Price

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Local Market Update for October 2025

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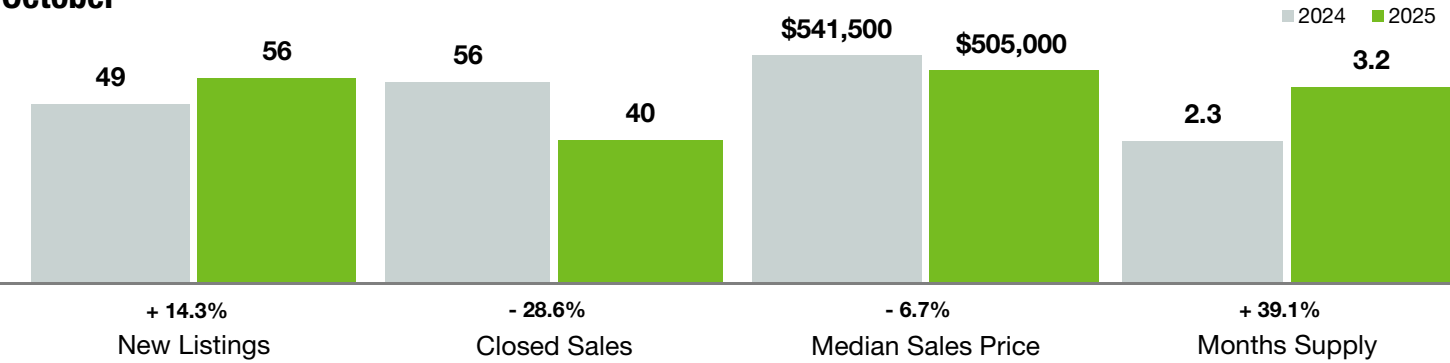
Cornelius

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	49	56	+ 14.3%	627	659	+ 5.1%
Pending Sales	47	42	- 10.6%	500	487	- 2.6%
Closed Sales	56	40	- 28.6%	499	485	- 2.8%
Median Sales Price*	\$541,500	\$505,000	- 6.7%	\$565,000	\$540,000	- 4.4%
Average Sales Price*	\$755,705	\$894,235	+ 18.3%	\$841,624	\$851,244	+ 1.1%
Percent of Original List Price Received*	95.7%	94.2%	- 1.6%	96.5%	95.9%	- 0.6%
List to Close	85	80	- 5.9%	80	87	+ 8.7%
Days on Market Until Sale	37	42	+ 13.5%	40	44	+ 10.0%
Cumulative Days on Market Until Sale	39	50	+ 28.2%	37	51	+ 37.8%
Average List Price	\$1,225,152	\$1,108,127	- 9.6%	\$976,648	\$1,020,714	+ 4.5%
Inventory of Homes for Sale	108	146	+ 35.2%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

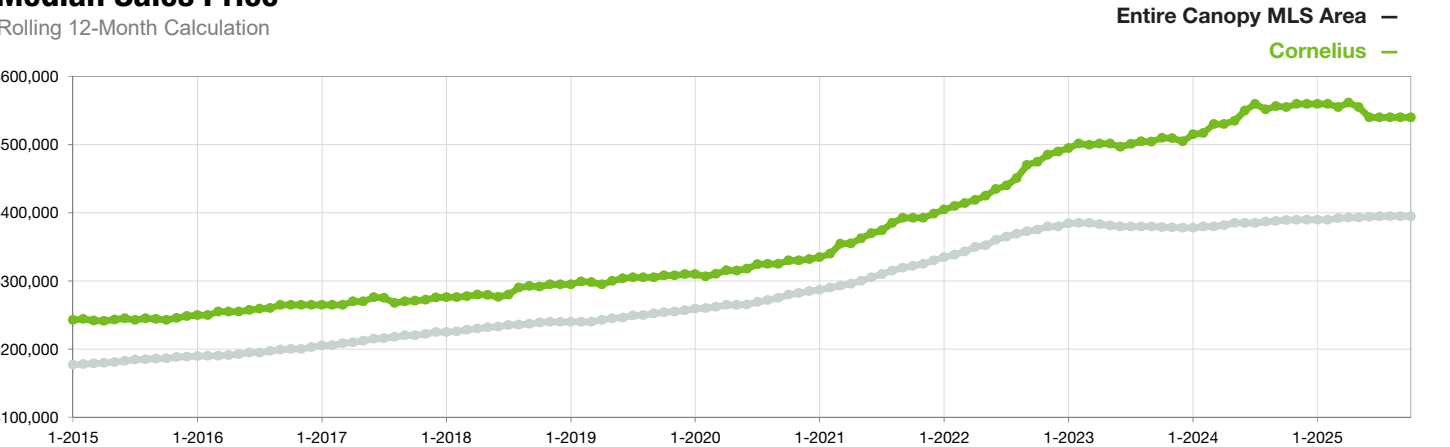
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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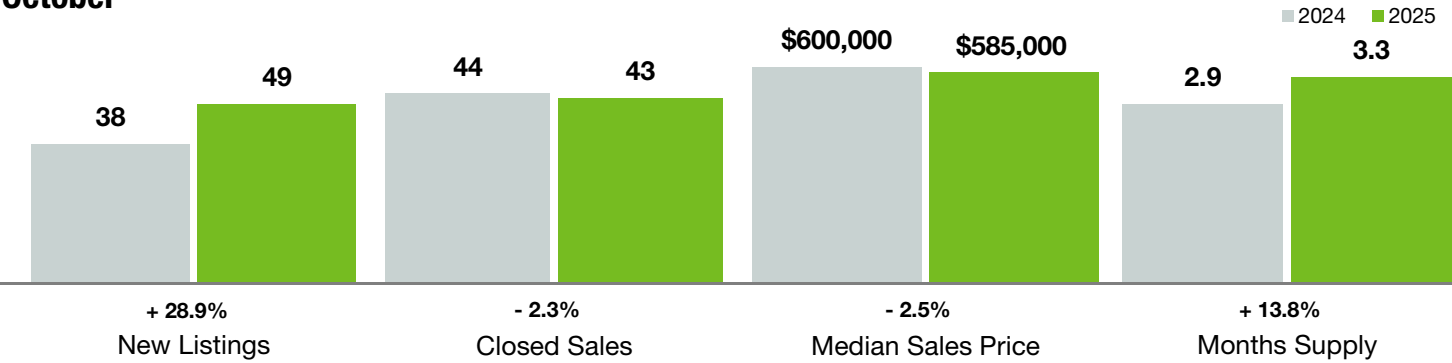
Davidson

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	38	49	+ 28.9%	526	552	+ 4.9%
Pending Sales	30	39	+ 30.0%	400	391	- 2.3%
Closed Sales	44	43	- 2.3%	385	379	- 1.6%
Median Sales Price*	\$600,000	\$585,000	- 2.5%	\$600,000	\$635,000	+ 5.8%
Average Sales Price*	\$829,206	\$761,251	- 8.2%	\$806,208	\$834,168	+ 3.5%
Percent of Original List Price Received*	95.0%	94.6%	- 0.4%	97.5%	95.7%	- 1.8%
List to Close	136	110	- 19.1%	97	101	+ 4.1%
Days on Market Until Sale	57	56	- 1.8%	35	50	+ 42.9%
Cumulative Days on Market Until Sale	60	67	+ 11.7%	41	58	+ 41.5%
Average List Price	\$860,849	\$897,746	+ 4.3%	\$889,668	\$995,875	+ 11.9%
Inventory of Homes for Sale	106	125	+ 17.9%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

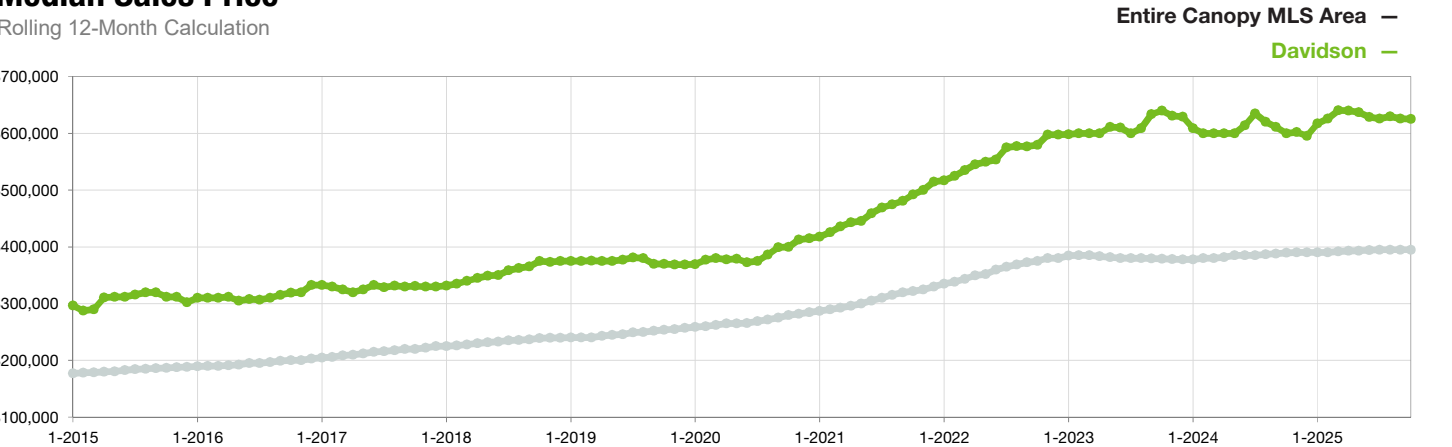
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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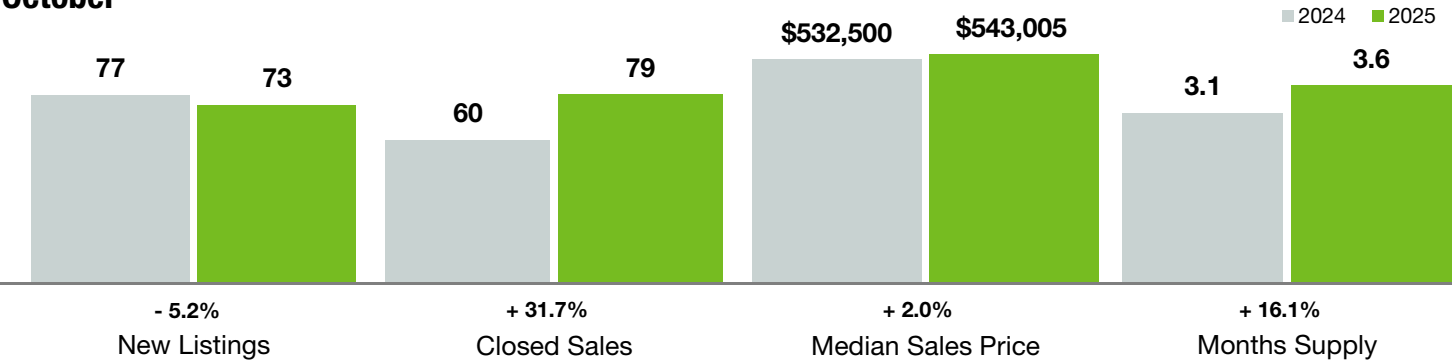
Denver

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	77	73	- 5.2%	784	844	+ 7.7%
Pending Sales	54	61	+ 13.0%	581	558	- 4.0%
Closed Sales	60	79	+ 31.7%	573	559	- 2.4%
Median Sales Price*	\$532,500	\$543,005	+ 2.0%	\$523,155	\$535,090	+ 2.3%
Average Sales Price*	\$672,006	\$675,570	+ 0.5%	\$636,951	\$675,149	+ 6.0%
Percent of Original List Price Received*	96.1%	95.4%	- 0.7%	97.3%	95.2%	- 2.2%
List to Close	89	113	+ 27.0%	102	108	+ 5.9%
Days on Market Until Sale	42	61	+ 45.2%	44	60	+ 36.4%
Cumulative Days on Market Until Sale	50	62	+ 24.0%	47	60	+ 27.7%
Average List Price	\$658,308	\$978,144	+ 48.6%	\$752,081	\$797,826	+ 6.1%
Inventory of Homes for Sale	172	197	+ 14.5%	--	--	--
Months Supply of Inventory	3.1	3.6	+ 16.1%	--	--	--

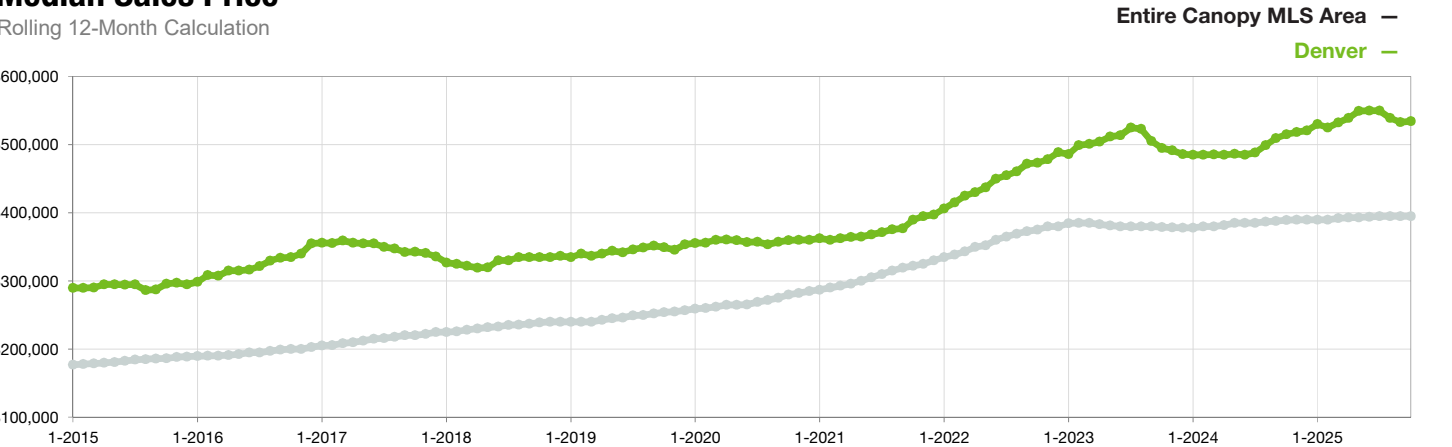
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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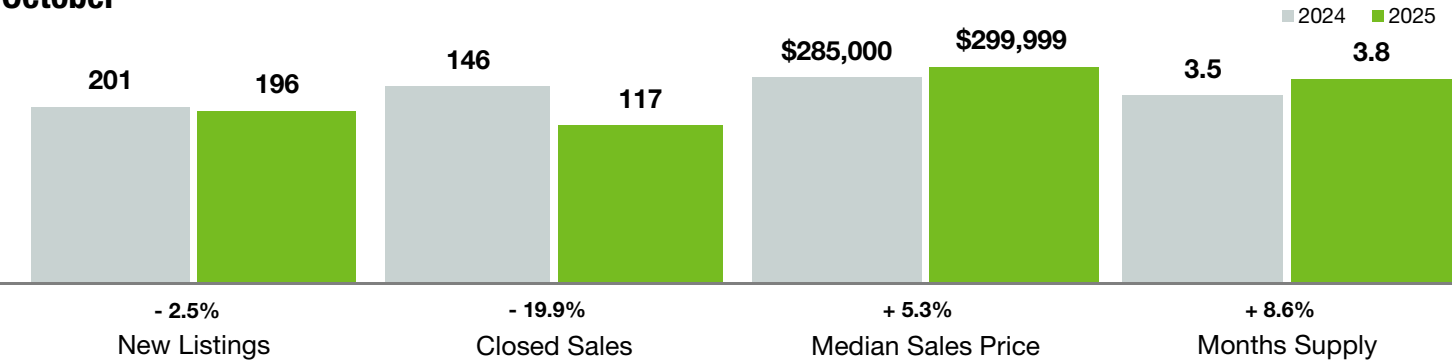
Gastonia

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	201	196	- 2.5%	2,090	2,064	- 1.2%
Pending Sales	136	153	+ 12.5%	1,442	1,434	- 0.6%
Closed Sales	146	117	- 19.9%	1,401	1,346	- 3.9%
Median Sales Price*	\$285,000	\$299,999	+ 5.3%	\$295,081	\$295,900	+ 0.3%
Average Sales Price*	\$302,884	\$315,941	+ 4.3%	\$309,974	\$310,657	+ 0.2%
Percent of Original List Price Received*	94.3%	93.9%	- 0.4%	95.5%	95.1%	- 0.4%
List to Close	89	102	+ 14.6%	90	96	+ 6.7%
Days on Market Until Sale	42	59	+ 40.5%	42	52	+ 23.8%
Cumulative Days on Market Until Sale	46	72	+ 56.5%	50	63	+ 26.0%
Average List Price	\$309,465	\$316,110	+ 2.1%	\$331,358	\$328,025	- 1.0%
Inventory of Homes for Sale	467	512	+ 9.6%	--	--	--
Months Supply of Inventory	3.5	3.8	+ 8.6%	--	--	--

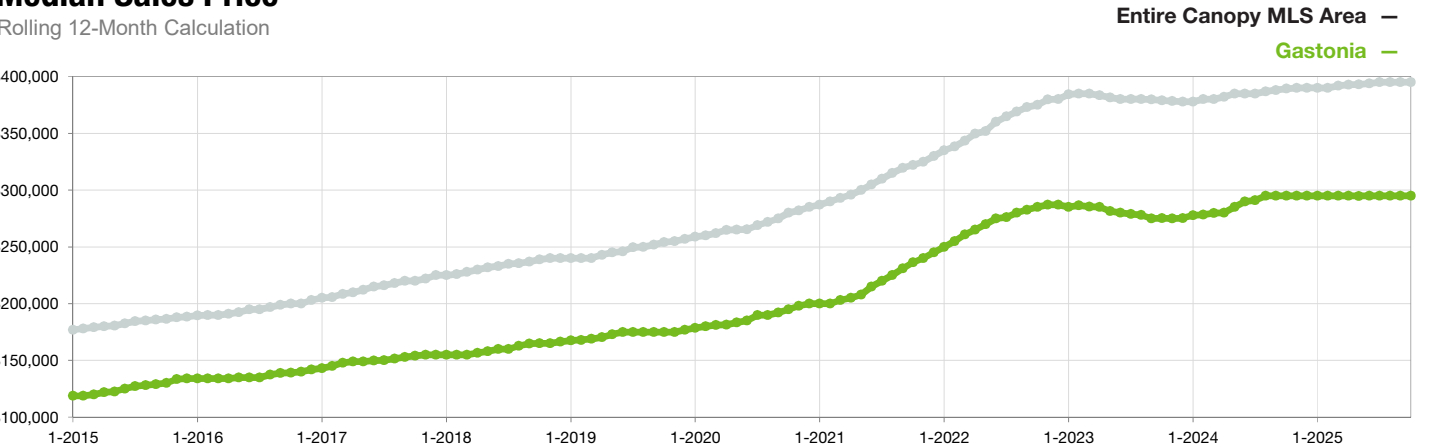
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October



Median Sales Price

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Local Market Update for October 2025

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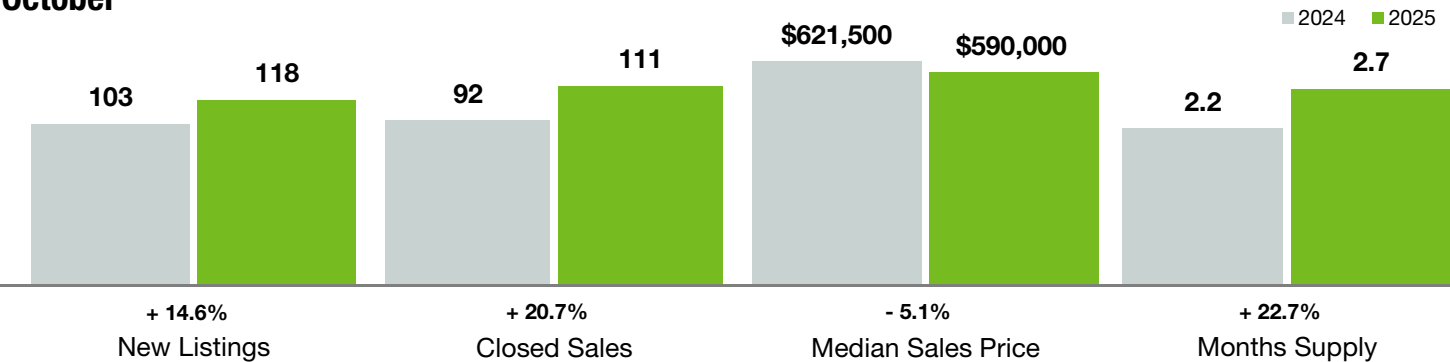
Huntersville

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	103	118	+ 14.6%	1,273	1,475	+ 15.9%
Pending Sales	74	110	+ 48.6%	997	1,128	+ 13.1%
Closed Sales	92	111	+ 20.7%	1,015	1,080	+ 6.4%
Median Sales Price*	\$621,500	\$590,000	- 5.1%	\$537,000	\$587,055	+ 9.3%
Average Sales Price*	\$736,425	\$703,035	- 4.5%	\$611,973	\$665,322	+ 8.7%
Percent of Original List Price Received*	97.6%	97.4%	- 0.2%	98.6%	97.4%	- 1.2%
List to Close	92	88	- 4.3%	83	91	+ 9.6%
Days on Market Until Sale	41	46	+ 12.2%	29	45	+ 55.2%
Cumulative Days on Market Until Sale	38	51	+ 34.2%	29	49	+ 69.0%
Average List Price	\$620,139	\$712,522	+ 14.9%	\$639,064	\$671,075	+ 5.0%
Inventory of Homes for Sale	205	290	+ 41.5%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

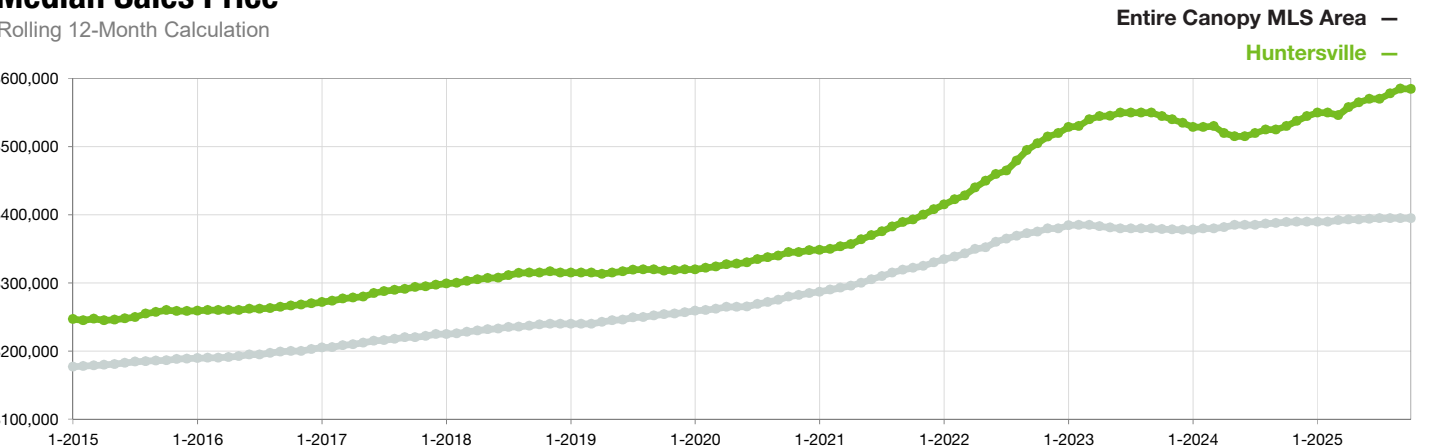
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October



Median Sales Price

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Local Market Update for October 2025

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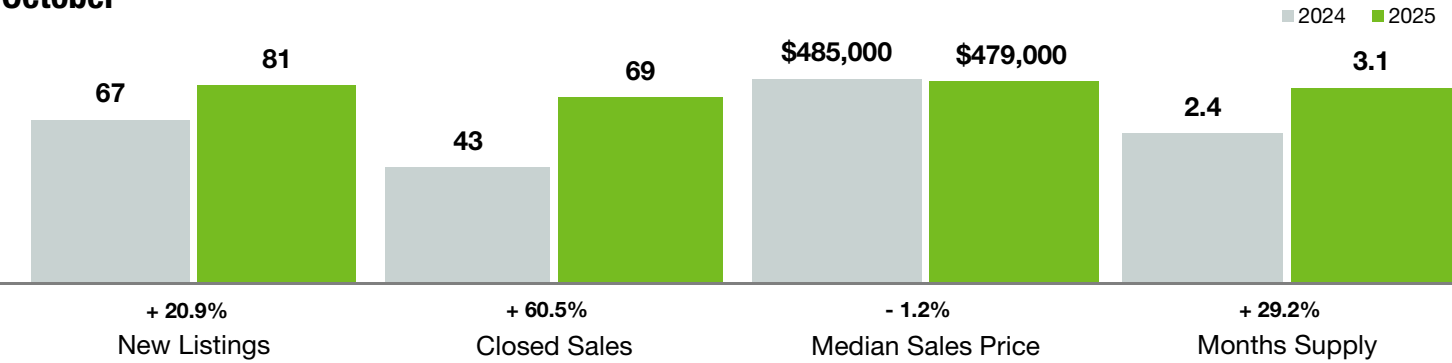
Indian Trail

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	67	81	+ 20.9%	652	845	+ 29.6%
Pending Sales	51	75	+ 47.1%	509	637	+ 25.1%
Closed Sales	43	69	+ 60.5%	491	562	+ 14.5%
Median Sales Price*	\$485,000	\$479,000	- 1.2%	\$440,000	\$454,556	+ 3.3%
Average Sales Price*	\$498,075	\$496,285	- 0.4%	\$466,417	\$475,656	+ 2.0%
Percent of Original List Price Received*	96.7%	97.0%	+ 0.3%	98.0%	97.3%	- 0.7%
List to Close	82	110	+ 34.1%	76	99	+ 30.3%
Days on Market Until Sale	40	44	+ 10.0%	32	45	+ 40.6%
Cumulative Days on Market Until Sale	55	48	- 12.7%	33	45	+ 36.4%
Average List Price	\$444,152	\$464,623	+ 4.6%	\$479,793	\$490,656	+ 2.3%
Inventory of Homes for Sale	114	189	+ 65.8%	--	--	--
Months Supply of Inventory	2.4	3.1	+ 29.2%	--	--	--

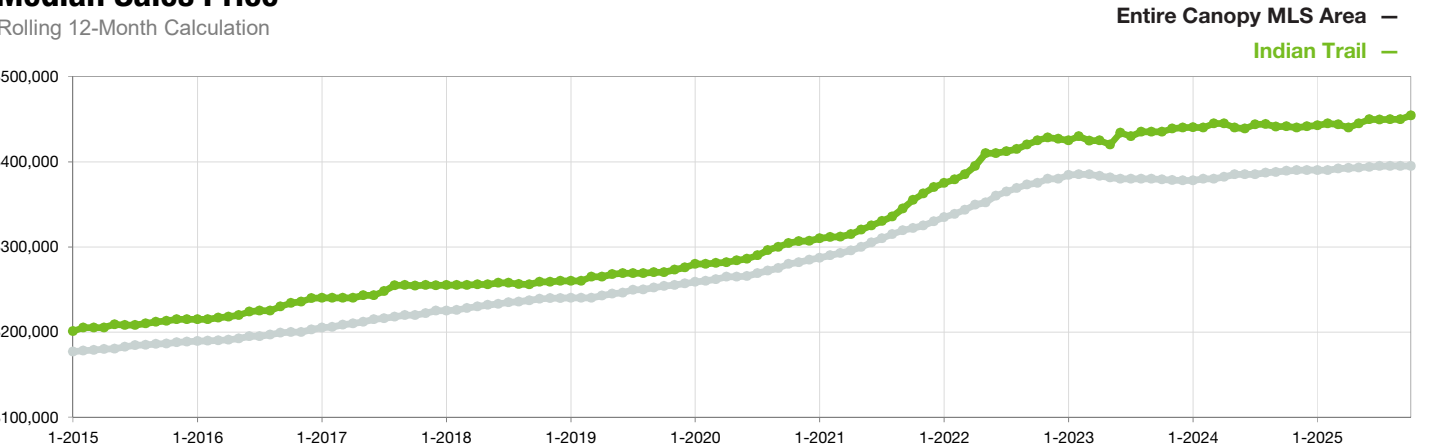
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October



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for October 2025

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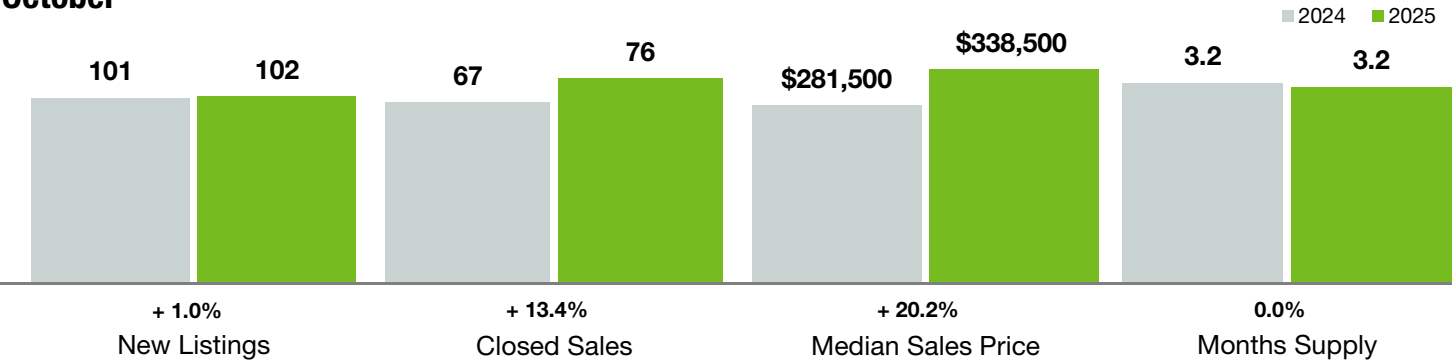
Kannapolis

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	101	102	+ 1.0%	939	952	+ 1.4%
Pending Sales	57	66	+ 15.8%	655	738	+ 12.7%
Closed Sales	67	76	+ 13.4%	638	707	+ 10.8%
Median Sales Price*	\$281,500	\$338,500	+ 20.2%	\$285,000	\$308,000	+ 8.1%
Average Sales Price*	\$297,496	\$356,871	+ 20.0%	\$310,073	\$328,211	+ 5.8%
Percent of Original List Price Received*	95.3%	95.0%	- 0.3%	95.9%	94.9%	- 1.0%
List to Close	69	84	+ 21.7%	76	92	+ 21.1%
Days on Market Until Sale	33	45	+ 36.4%	34	48	+ 41.2%
Cumulative Days on Market Until Sale	35	52	+ 48.6%	39	55	+ 41.0%
Average List Price	\$342,320	\$352,642	+ 3.0%	\$321,632	\$346,381	+ 7.7%
Inventory of Homes for Sale	204	221	+ 8.3%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

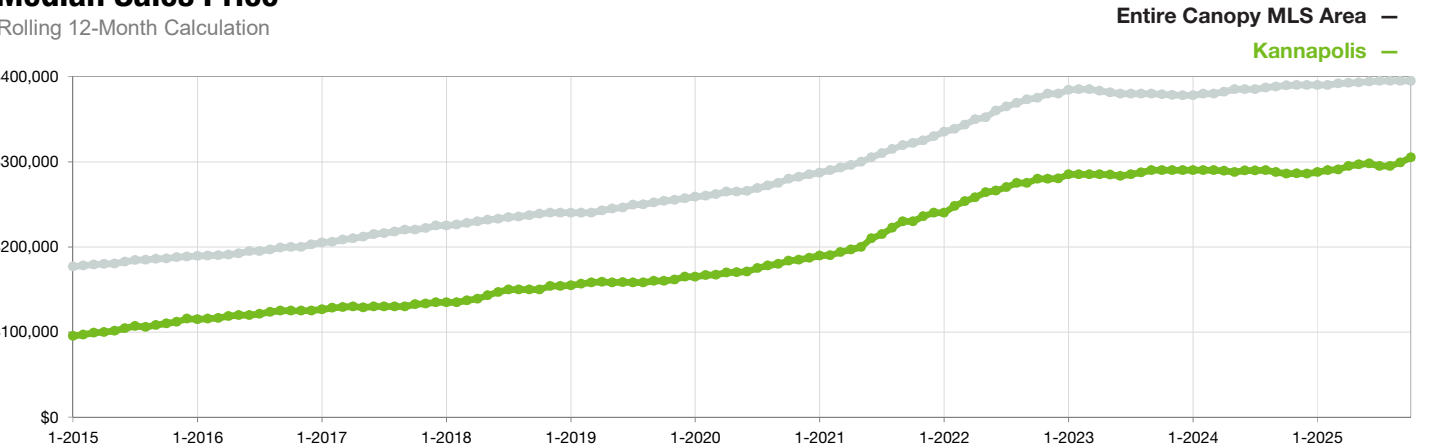
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October



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Local Market Update for October 2025

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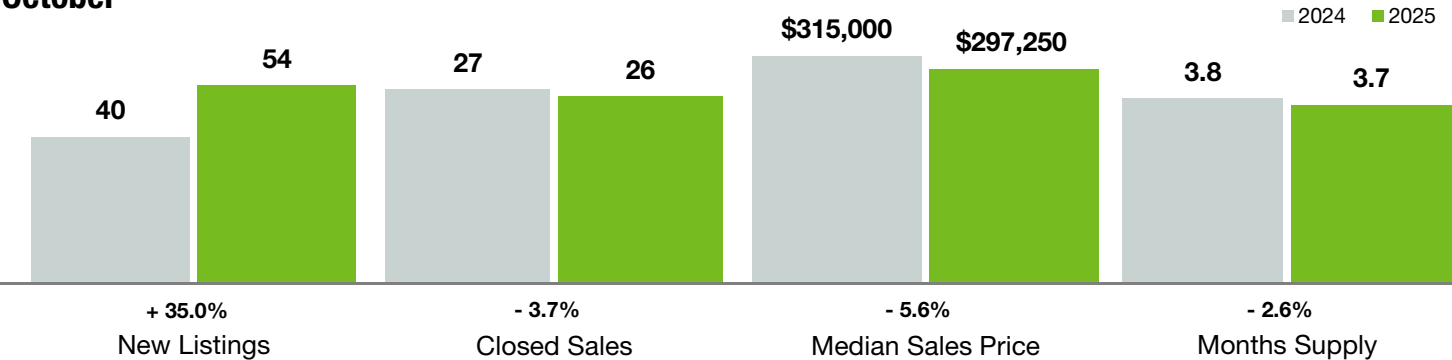
Kings Mountain

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	40	54	+ 35.0%	363	425	+ 17.1%
Pending Sales	30	37	+ 23.3%	247	293	+ 18.6%
Closed Sales	27	26	- 3.7%	228	276	+ 21.1%
Median Sales Price*	\$315,000	\$297,250	- 5.6%	\$275,000	\$299,750	+ 9.0%
Average Sales Price*	\$345,944	\$328,477	- 5.0%	\$293,649	\$322,330	+ 9.8%
Percent of Original List Price Received*	92.7%	93.4%	+ 0.8%	94.9%	94.3%	- 0.6%
List to Close	90	109	+ 21.1%	86	103	+ 19.8%
Days on Market Until Sale	46	69	+ 50.0%	46	57	+ 23.9%
Cumulative Days on Market Until Sale	52	72	+ 38.5%	56	67	+ 19.6%
Average List Price	\$265,441	\$310,409	+ 16.9%	\$314,955	\$353,340	+ 12.2%
Inventory of Homes for Sale	89	103	+ 15.7%	--	--	--
Months Supply of Inventory	3.8	3.7	- 2.6%	--	--	--

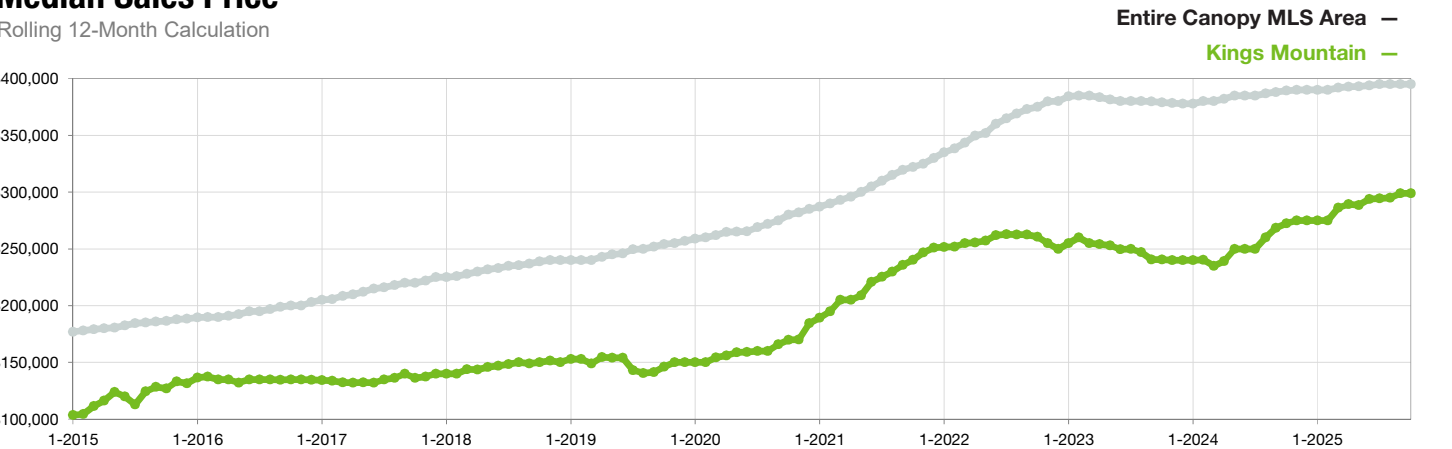
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October



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for October 2025

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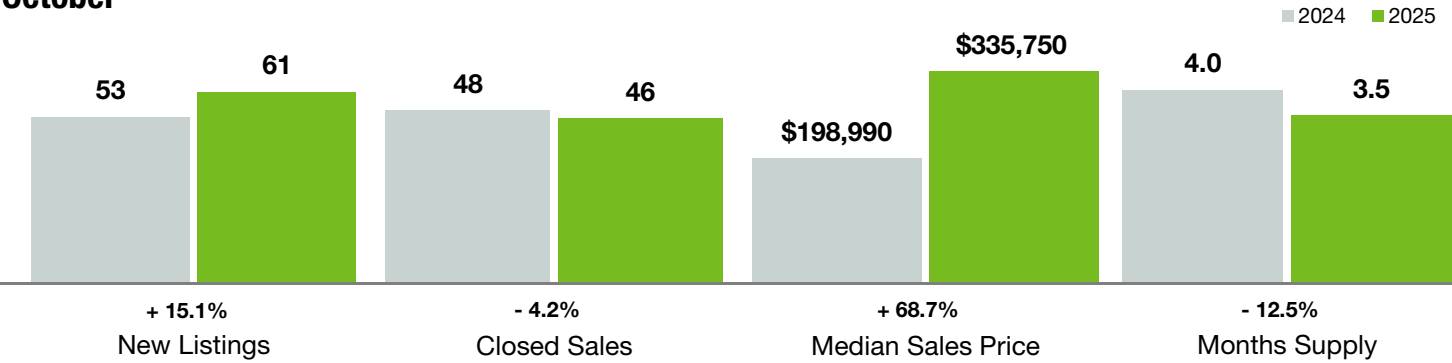
Lincolnton

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	53	61	+ 15.1%	544	615	+ 13.1%
Pending Sales	33	33	0.0%	366	455	+ 24.3%
Closed Sales	48	46	- 4.2%	358	459	+ 28.2%
Median Sales Price*	\$198,990	\$335,750	+ 68.7%	\$305,000	\$329,900	+ 8.2%
Average Sales Price*	\$288,024	\$399,505	+ 38.7%	\$332,503	\$351,683	+ 5.8%
Percent of Original List Price Received*	94.0%	93.5%	- 0.5%	95.2%	94.6%	- 0.6%
List to Close	101	102	+ 1.0%	89	102	+ 14.6%
Days on Market Until Sale	42	55	+ 31.0%	41	59	+ 43.9%
Cumulative Days on Market Until Sale	43	74	+ 72.1%	51	70	+ 37.3%
Average List Price	\$353,265	\$361,750	+ 2.4%	\$358,208	\$375,387	+ 4.8%
Inventory of Homes for Sale	141	154	+ 9.2%	--	--	--
Months Supply of Inventory	4.0	3.5	- 12.5%	--	--	--

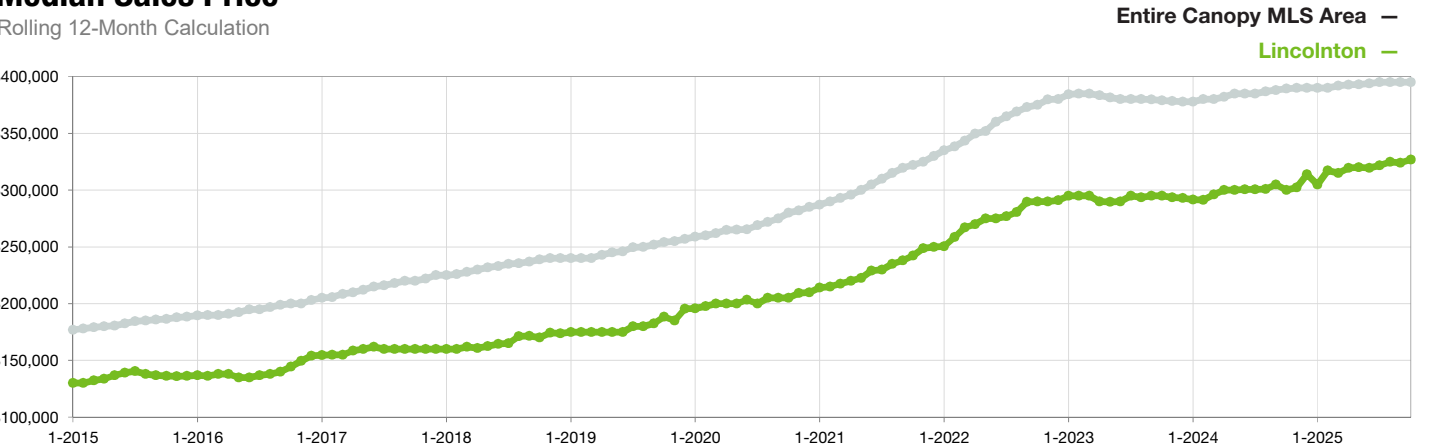
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October



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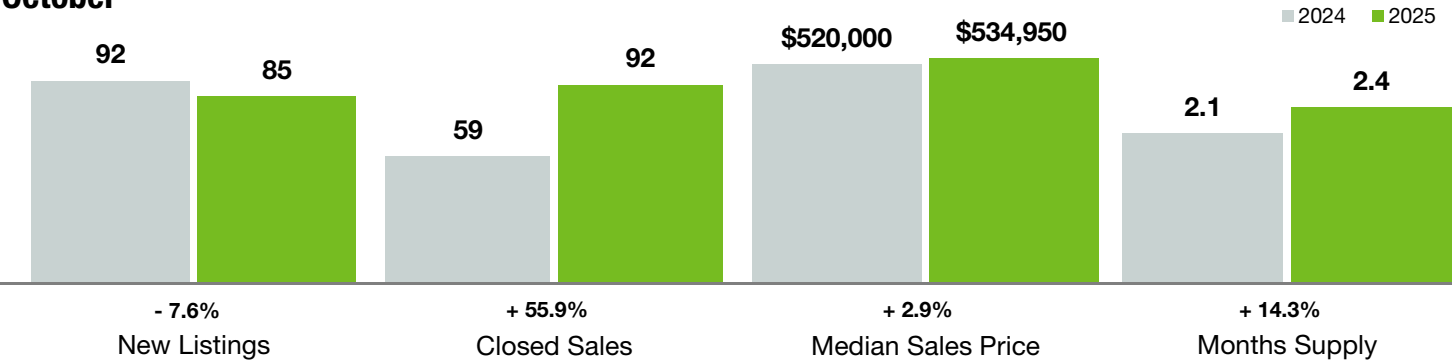
Matthews

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	92	85	- 7.6%	996	1,119	+ 12.3%
Pending Sales	75	65	- 13.3%	789	865	+ 9.6%
Closed Sales	59	92	+ 55.9%	725	851	+ 17.4%
Median Sales Price*	\$520,000	\$534,950	+ 2.9%	\$535,000	\$550,000	+ 2.8%
Average Sales Price*	\$638,799	\$611,627	- 4.3%	\$632,244	\$628,711	- 0.6%
Percent of Original List Price Received*	97.8%	96.5%	- 1.3%	99.0%	97.7%	- 1.3%
List to Close	64	84	+ 31.3%	61	75	+ 23.0%
Days on Market Until Sale	24	38	+ 58.3%	21	29	+ 38.1%
Cumulative Days on Market Until Sale	29	41	+ 41.4%	22	34	+ 54.5%
Average List Price	\$640,077	\$591,198	- 7.6%	\$630,540	\$648,187	+ 2.8%
Inventory of Homes for Sale	148	198	+ 33.8%	--	--	--
Months Supply of Inventory	2.1	2.4	+ 14.3%	--	--	--

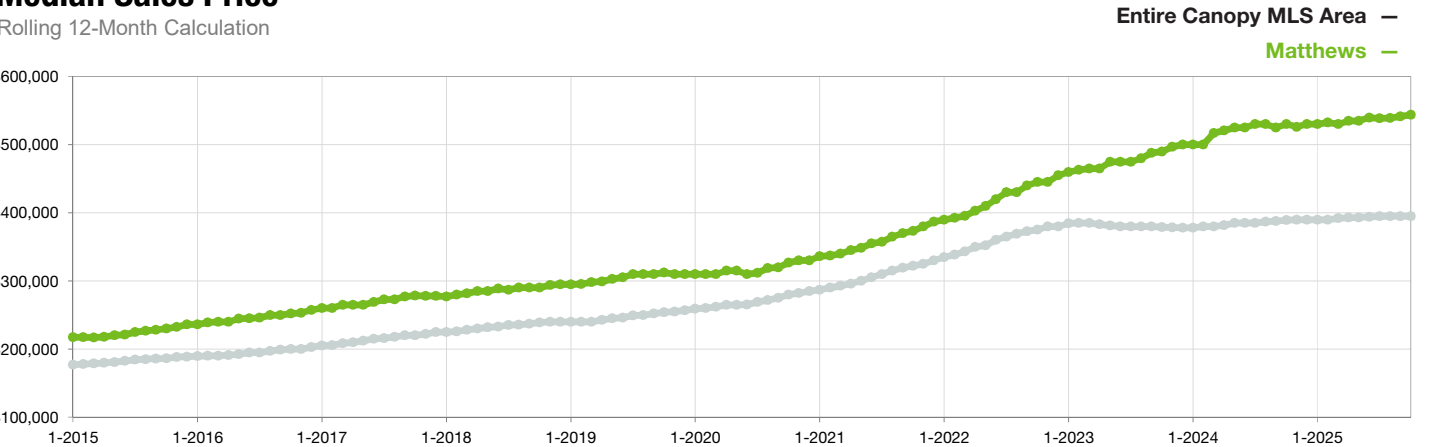
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October



Median Sales Price

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Local Market Update for October 2025

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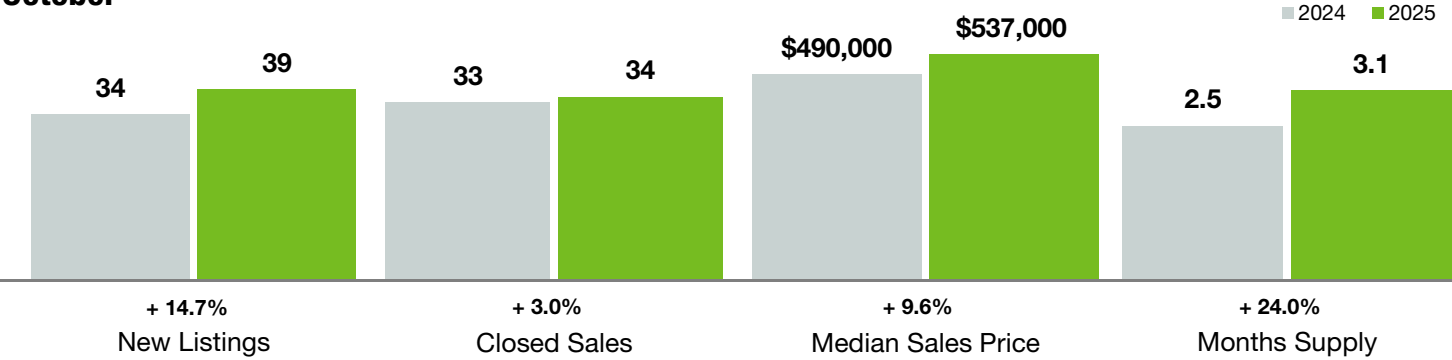
Mint Hill

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	34	39	+ 14.7%	410	455	+ 11.0%
Pending Sales	33	32	- 3.0%	330	340	+ 3.0%
Closed Sales	33	34	+ 3.0%	336	321	- 4.5%
Median Sales Price*	\$490,000	\$537,000	+ 9.6%	\$565,000	\$545,000	- 3.5%
Average Sales Price*	\$519,952	\$536,796	+ 3.2%	\$572,161	\$568,038	- 0.7%
Percent of Original List Price Received*	97.0%	96.0%	- 1.0%	98.1%	96.8%	- 1.3%
List to Close	85	99	+ 16.5%	82	91	+ 11.0%
Days on Market Until Sale	39	59	+ 51.3%	31	49	+ 58.1%
Cumulative Days on Market Until Sale	42	47	+ 11.9%	33	53	+ 60.6%
Average List Price	\$597,539	\$647,584	+ 8.4%	\$600,985	\$636,936	+ 6.0%
Inventory of Homes for Sale	81	99	+ 22.2%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

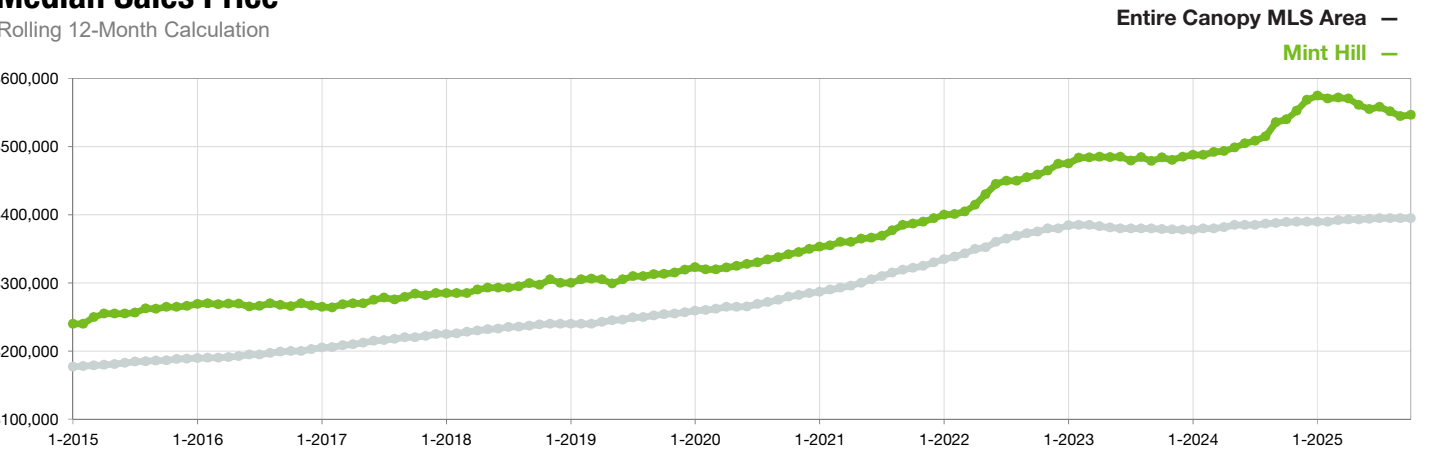
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October



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Local Market Update for October 2025

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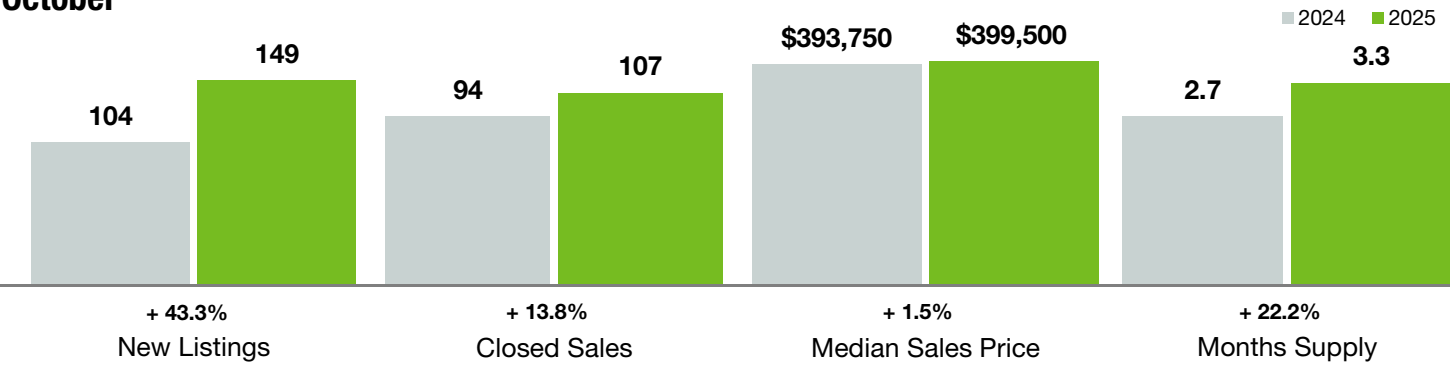
Monroe

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	104	149	+ 43.3%	1,289	1,384	+ 7.4%
Pending Sales	89	126	+ 41.6%	1,024	1,067	+ 4.2%
Closed Sales	94	107	+ 13.8%	996	1,022	+ 2.6%
Median Sales Price*	\$393,750	\$399,500	+ 1.5%	\$398,000	\$400,000	+ 0.5%
Average Sales Price*	\$415,256	\$413,678	- 0.4%	\$419,679	\$423,093	+ 0.8%
Percent of Original List Price Received*	94.5%	95.4%	+ 1.0%	97.0%	96.2%	- 0.8%
List to Close	96	113	+ 17.7%	89	105	+ 18.0%
Days on Market Until Sale	50	63	+ 26.0%	39	57	+ 46.2%
Cumulative Days on Market Until Sale	47	74	+ 57.4%	41	59	+ 43.9%
Average List Price	\$423,787	\$480,571	+ 13.4%	\$436,984	\$466,121	+ 6.7%
Inventory of Homes for Sale	264	329	+ 24.6%	--	--	--
Months Supply of Inventory	2.7	3.3	+ 22.2%	--	--	--

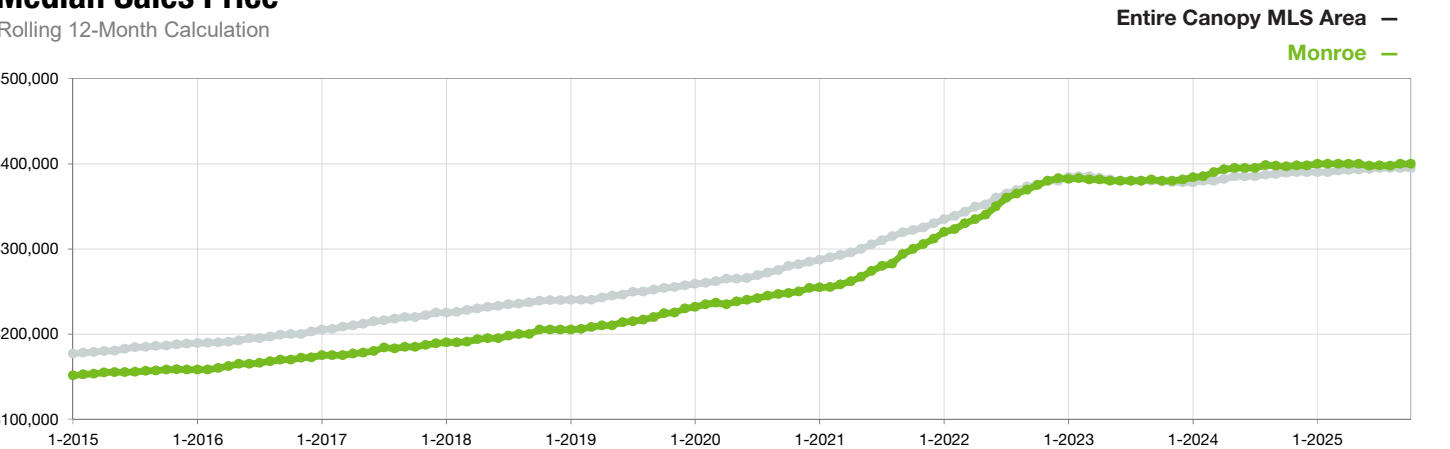
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October



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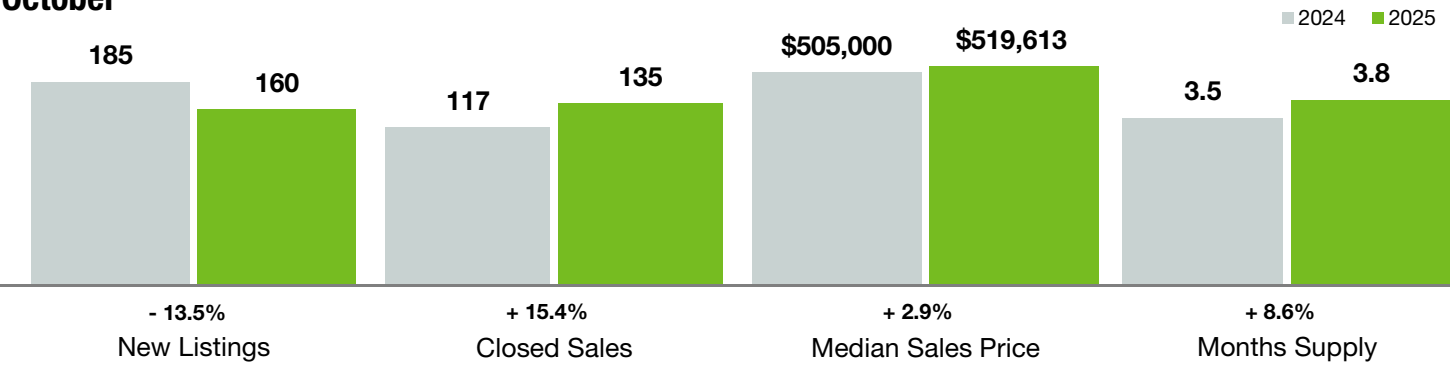
Mooreville

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	185	160	- 13.5%	1,821	2,028	+ 11.4%
Pending Sales	112	112	0.0%	1,314	1,406	+ 7.0%
Closed Sales	117	135	+ 15.4%	1,251	1,404	+ 12.2%
Median Sales Price*	\$505,000	\$519,613	+ 2.9%	\$488,319	\$500,000	+ 2.4%
Average Sales Price*	\$716,727	\$718,779	+ 0.3%	\$713,506	\$727,387	+ 1.9%
Percent of Original List Price Received*	94.9%	94.7%	- 0.2%	95.9%	95.0%	- 0.9%
List to Close	80	98	+ 22.5%	85	96	+ 12.9%
Days on Market Until Sale	36	56	+ 55.6%	41	54	+ 31.7%
Cumulative Days on Market Until Sale	45	67	+ 48.9%	46	61	+ 32.6%
Average List Price	\$768,620	\$868,397	+ 13.0%	\$800,562	\$814,383	+ 1.7%
Inventory of Homes for Sale	430	511	+ 18.8%	--	--	--
Months Supply of Inventory	3.5	3.8	+ 8.6%	--	--	--

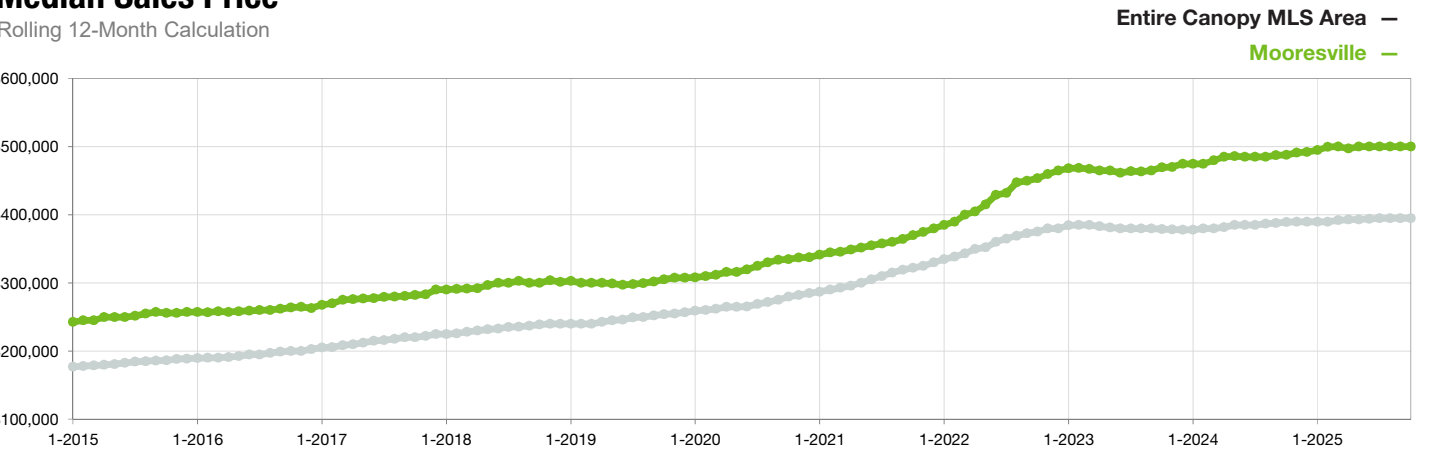
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October



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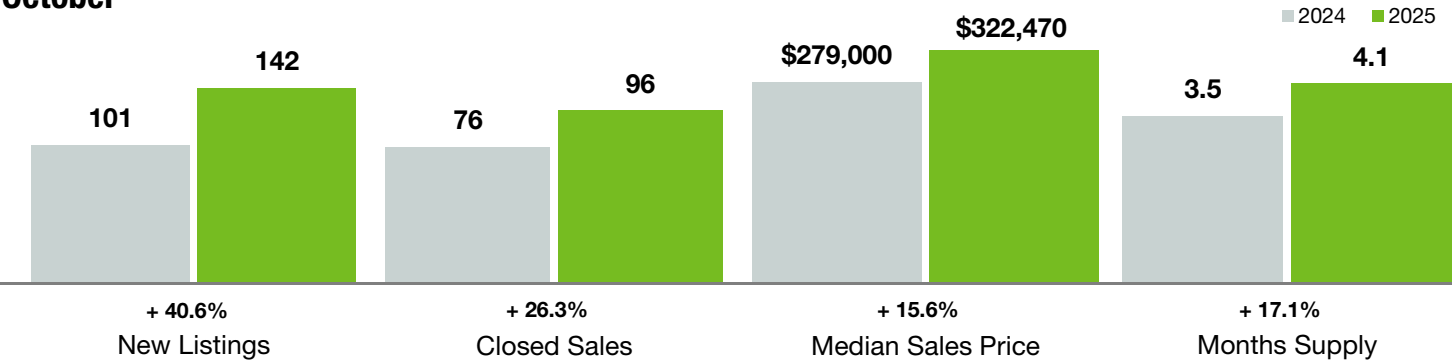
Salisbury

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	101	142	+ 40.6%	1,063	1,253	+ 17.9%
Pending Sales	75	86	+ 14.7%	770	881	+ 14.4%
Closed Sales	76	96	+ 26.3%	736	838	+ 13.9%
Median Sales Price*	\$279,000	\$322,470	+ 15.6%	\$280,000	\$300,000	+ 7.1%
Average Sales Price*	\$318,856	\$344,674	+ 8.1%	\$317,831	\$329,966	+ 3.8%
Percent of Original List Price Received*	94.1%	94.5%	+ 0.4%	94.9%	94.2%	- 0.7%
List to Close	103	92	- 10.7%	90	97	+ 7.8%
Days on Market Until Sale	49	52	+ 6.1%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	56	64	+ 14.3%	52	65	+ 25.0%
Average List Price	\$343,908	\$372,888	+ 8.4%	\$338,895	\$354,128	+ 4.5%
Inventory of Homes for Sale	255	348	+ 36.5%	--	--	--
Months Supply of Inventory	3.5	4.1	+ 17.1%	--	--	--

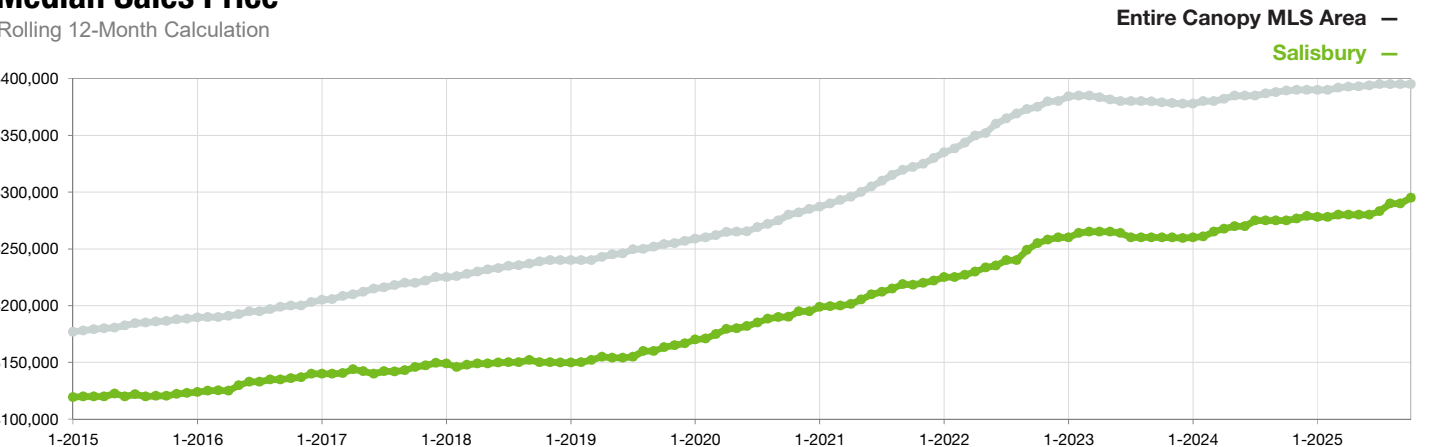
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October



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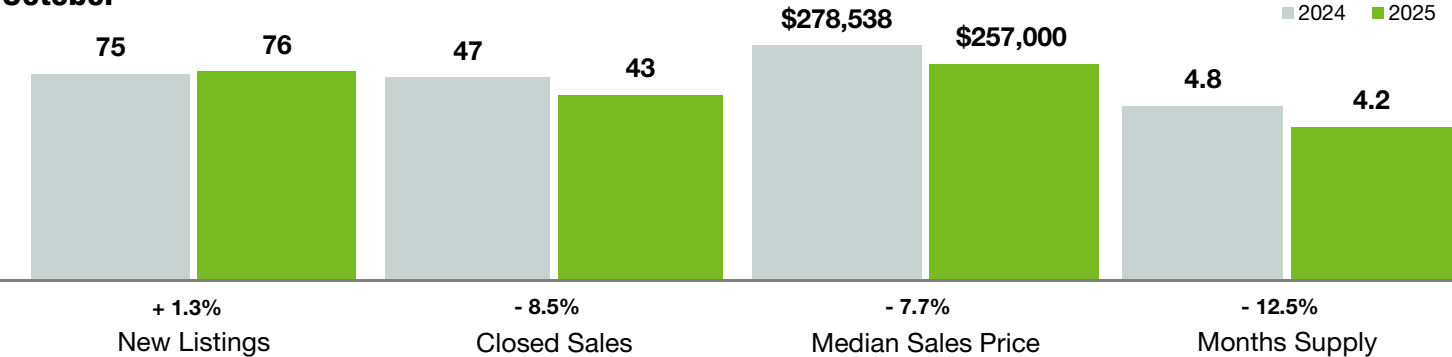
Shelby

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	75	76	+ 1.3%	756	718	- 5.0%
Pending Sales	40	42	+ 5.0%	484	518	+ 7.0%
Closed Sales	47	43	- 8.5%	486	496	+ 2.1%
Median Sales Price*	\$278,538	\$257,000	- 7.7%	\$258,570	\$257,000	- 0.6%
Average Sales Price*	\$272,215	\$258,106	- 5.2%	\$287,156	\$283,878	- 1.1%
Percent of Original List Price Received*	94.0%	93.5%	- 0.5%	95.0%	93.1%	- 2.0%
List to Close	117	110	- 6.0%	101	116	+ 14.9%
Days on Market Until Sale	69	67	- 2.9%	56	72	+ 28.6%
Cumulative Days on Market Until Sale	85	81	- 4.7%	71	90	+ 26.8%
Average List Price	\$315,245	\$306,567	- 2.8%	\$297,337	\$306,537	+ 3.1%
Inventory of Homes for Sale	220	209	- 5.0%	--	--	--
Months Supply of Inventory	4.8	4.2	- 12.5%	--	--	--

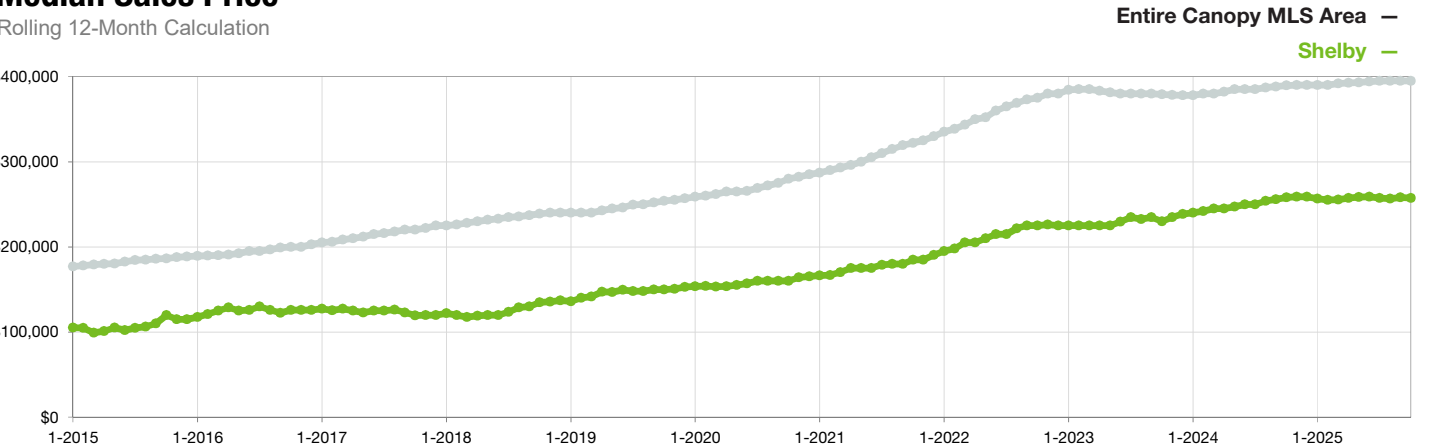
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October



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Local Market Update for October 2025

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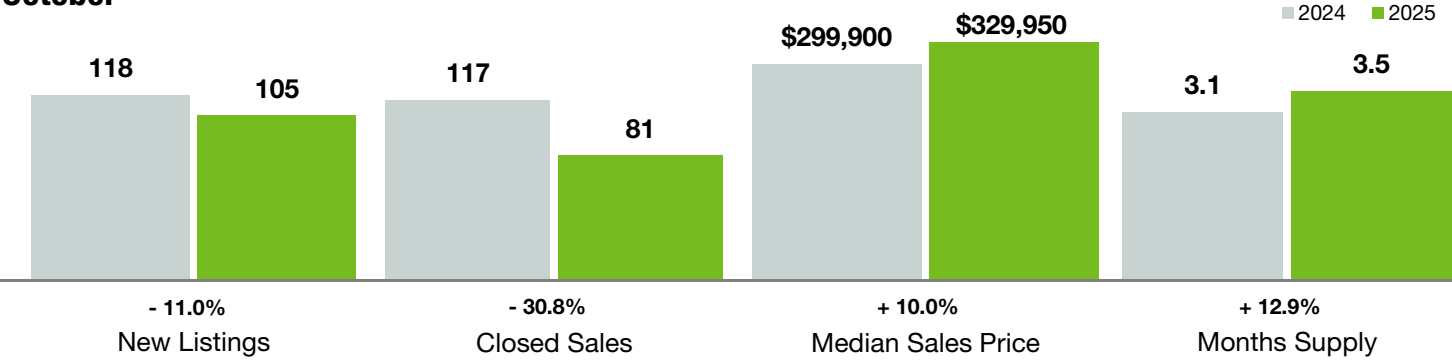
Statesville

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	118	105	- 11.0%	1,395	1,294	- 7.2%
Pending Sales	99	97	- 2.0%	1,065	968	- 9.1%
Closed Sales	117	81	- 30.8%	1,043	921	- 11.7%
Median Sales Price*	\$299,900	\$329,950	+ 10.0%	\$304,999	\$310,000	+ 1.6%
Average Sales Price*	\$311,738	\$371,901	+ 19.3%	\$324,576	\$332,784	+ 2.5%
Percent of Original List Price Received*	94.4%	95.0%	+ 0.6%	95.0%	94.8%	- 0.2%
List to Close	100	96	- 4.0%	91	102	+ 12.1%
Days on Market Until Sale	58	51	- 12.1%	47	58	+ 23.4%
Cumulative Days on Market Until Sale	63	55	- 12.7%	52	67	+ 28.8%
Average List Price	\$319,572	\$394,913	+ 23.6%	\$345,857	\$374,760	+ 8.4%
Inventory of Homes for Sale	315	323	+ 2.5%	--	--	--
Months Supply of Inventory	3.1	3.5	+ 12.9%	--	--	--

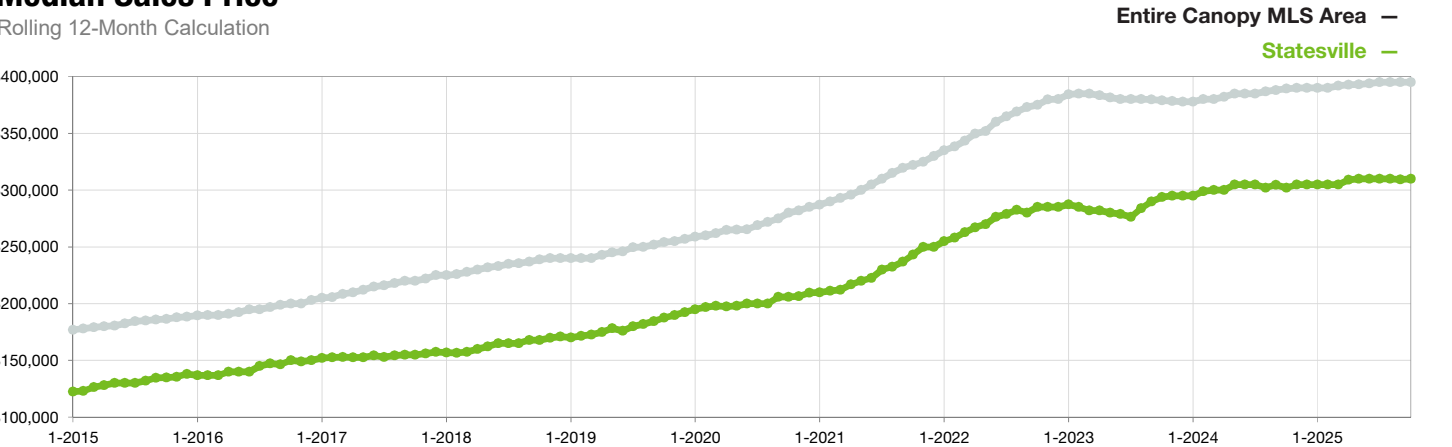
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October



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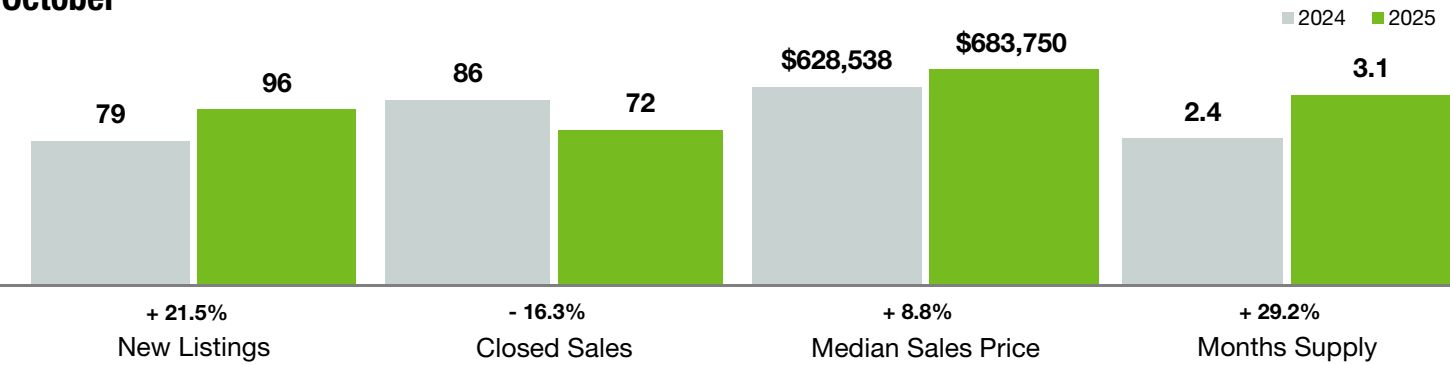
Waxhaw

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	79	96	+ 21.5%	1,003	1,138	+ 13.5%
Pending Sales	84	69	- 17.9%	766	812	+ 6.0%
Closed Sales	86	72	- 16.3%	715	804	+ 12.4%
Median Sales Price*	\$628,538	\$683,750	+ 8.8%	\$705,000	\$725,000	+ 2.8%
Average Sales Price*	\$752,689	\$819,818	+ 8.9%	\$820,991	\$866,873	+ 5.6%
Percent of Original List Price Received*	95.5%	95.5%	0.0%	98.6%	96.7%	- 1.9%
List to Close	105	99	- 5.7%	78	94	+ 20.5%
Days on Market Until Sale	74	59	- 20.3%	38	54	+ 42.1%
Cumulative Days on Market Until Sale	48	59	+ 22.9%	29	52	+ 79.3%
Average List Price	\$842,235	\$860,398	+ 2.2%	\$846,169	\$926,086	+ 9.4%
Inventory of Homes for Sale	168	235	+ 39.9%	--	--	--
Months Supply of Inventory	2.4	3.1	+ 29.2%	--	--	--

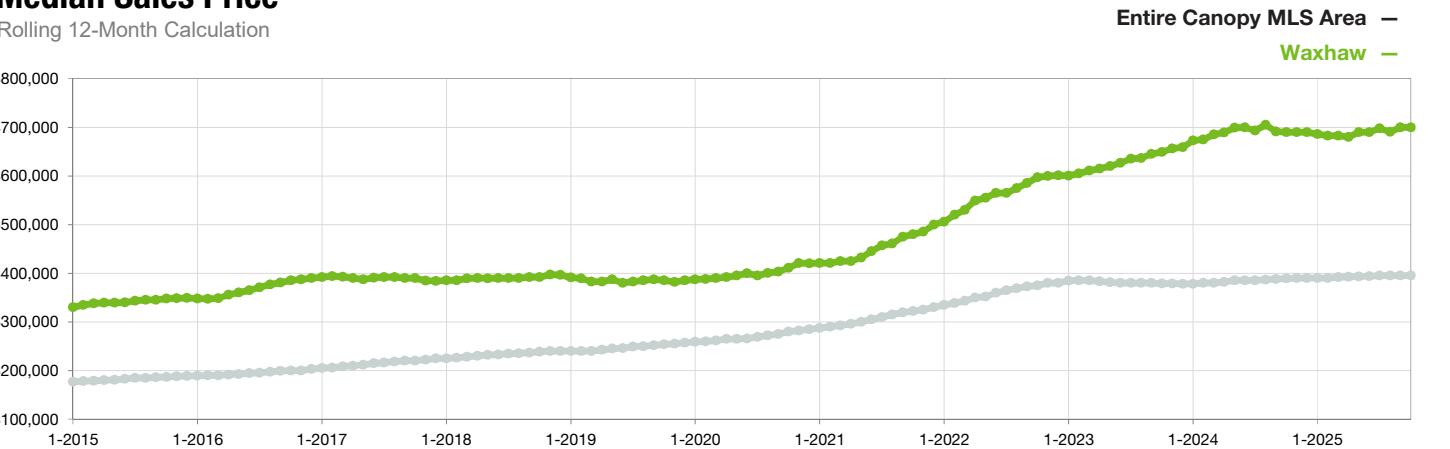
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October



Median Sales Price

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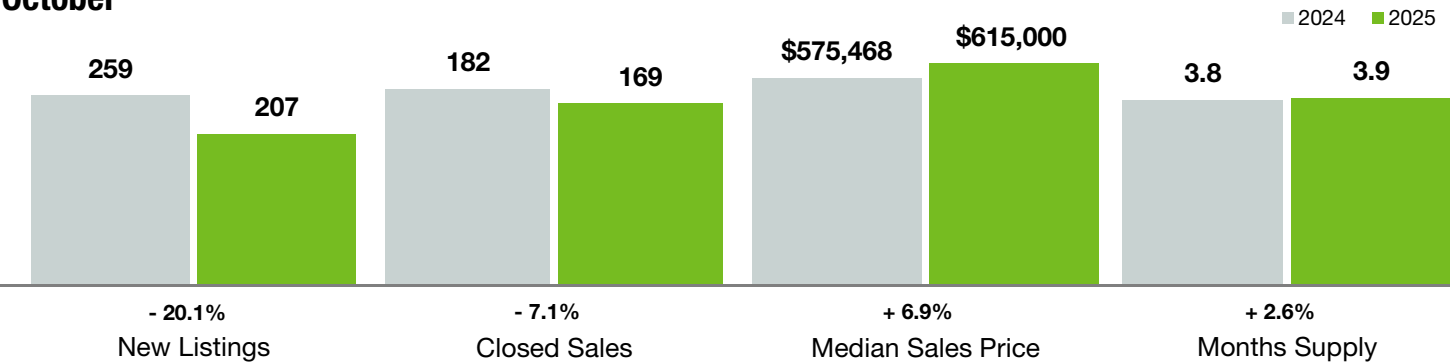
Lake Norman

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	259	207	- 20.1%	2,476	2,589	+ 4.6%
Pending Sales	165	165	0.0%	1,694	1,785	+ 5.4%
Closed Sales	182	169	- 7.1%	1,607	1,729	+ 7.6%
Median Sales Price*	\$575,468	\$615,000	+ 6.9%	\$570,000	\$585,000	+ 2.6%
Average Sales Price*	\$808,754	\$932,054	+ 15.2%	\$867,431	\$884,785	+ 2.0%
Percent of Original List Price Received*	94.8%	93.9%	- 0.9%	95.5%	94.3%	- 1.3%
List to Close	87	102	+ 17.2%	93	103	+ 10.8%
Days on Market Until Sale	44	60	+ 36.4%	45	59	+ 31.1%
Cumulative Days on Market Until Sale	48	71	+ 47.9%	50	71	+ 42.0%
Average List Price	\$944,991	\$1,130,421	+ 19.6%	\$983,239	\$1,017,800	+ 3.5%
Inventory of Homes for Sale	610	662	+ 8.5%	--	--	--
Months Supply of Inventory	3.8	3.9	+ 2.6%	--	--	--

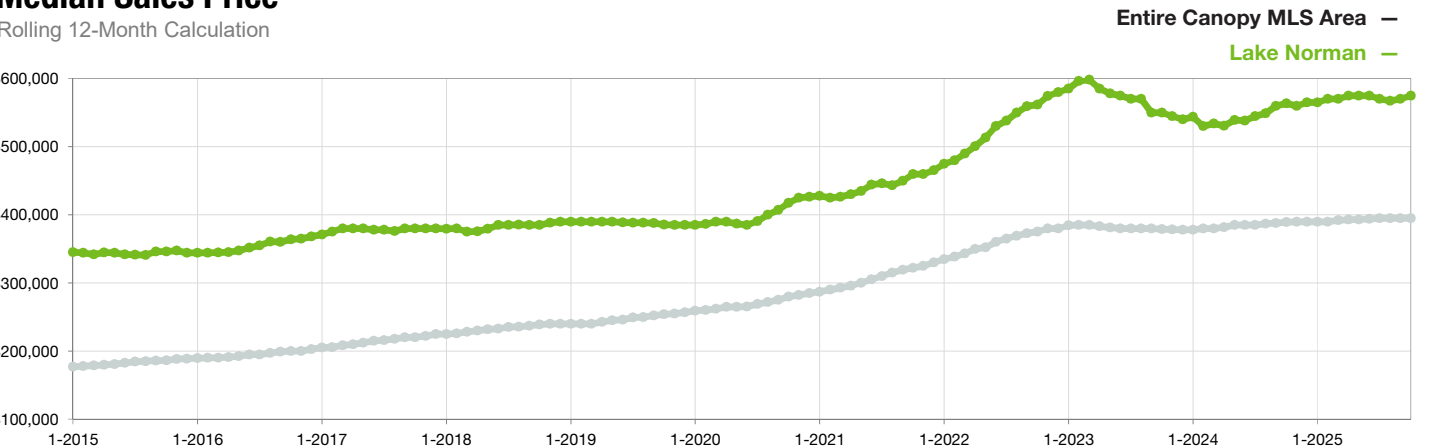
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October



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Local Market Update for October 2025

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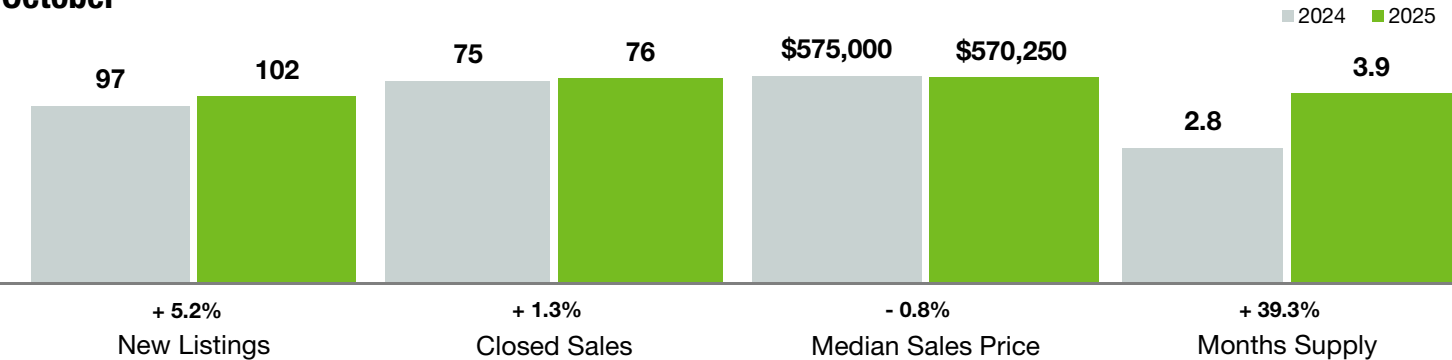
Lake Wylie

North Carolina and South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	97	102	+ 5.2%	1,183	1,202	+ 1.6%
Pending Sales	67	70	+ 4.5%	873	796	- 8.8%
Closed Sales	75	76	+ 1.3%	847	788	- 7.0%
Median Sales Price*	\$575,000	\$570,250	- 0.8%	\$560,000	\$584,946	+ 4.5%
Average Sales Price*	\$739,534	\$681,683	- 7.8%	\$692,132	\$691,647	- 0.1%
Percent of Original List Price Received*	94.8%	93.5%	- 1.4%	96.9%	95.8%	- 1.1%
List to Close	98	106	+ 8.2%	89	100	+ 12.4%
Days on Market Until Sale	53	63	+ 18.9%	42	60	+ 42.9%
Cumulative Days on Market Until Sale	56	74	+ 32.1%	43	64	+ 48.8%
Average List Price	\$790,018	\$750,538	- 5.0%	\$760,758	\$745,509	- 2.0%
Inventory of Homes for Sale	229	300	+ 31.0%	--	--	--
Months Supply of Inventory	2.8	3.9	+ 39.3%	--	--	--

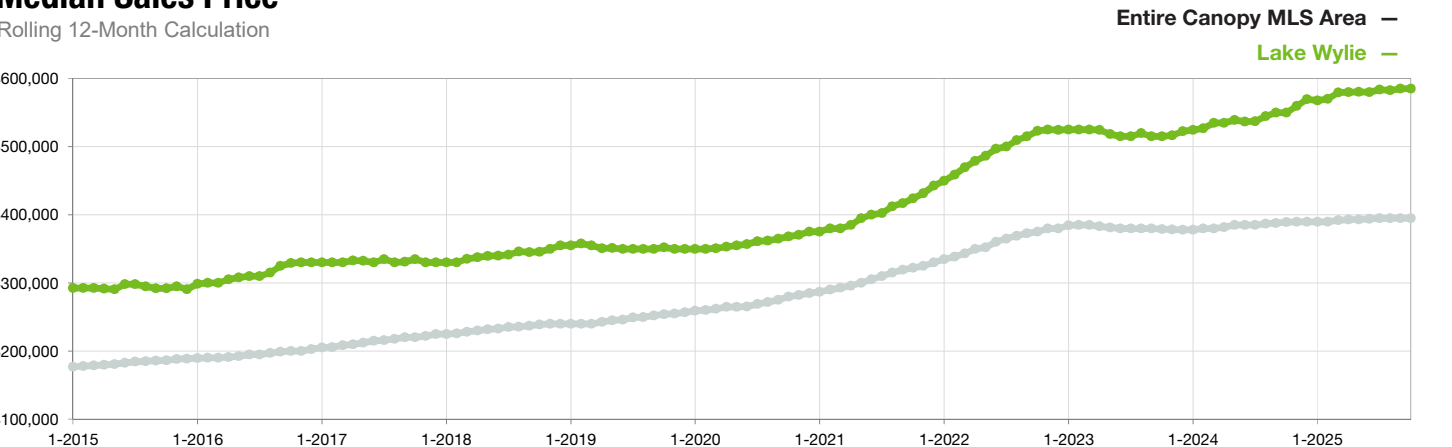
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Local Market Update for October 2025

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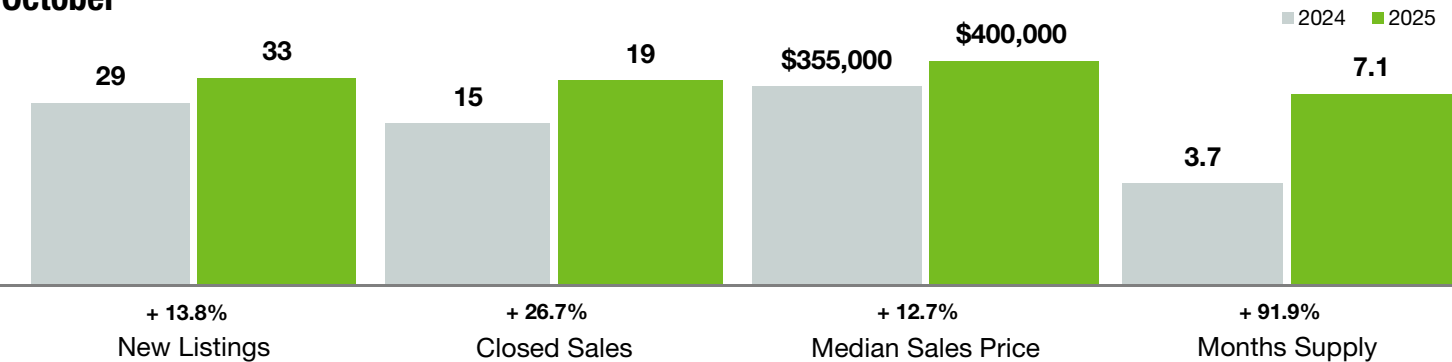
Uptown Charlotte

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	29	33	+ 13.8%	340	336	- 1.2%
Pending Sales	19	16	- 15.8%	217	185	- 14.7%
Closed Sales	15	19	+ 26.7%	211	181	- 14.2%
Median Sales Price*	\$355,000	\$400,000	+ 12.7%	\$381,000	\$415,000	+ 8.9%
Average Sales Price*	\$454,426	\$458,133	+ 0.8%	\$463,548	\$506,526	+ 9.3%
Percent of Original List Price Received*	94.3%	95.4%	+ 1.2%	96.5%	95.6%	- 0.9%
List to Close	88	101	+ 14.8%	72	92	+ 27.8%
Days on Market Until Sale	50	65	+ 30.0%	37	54	+ 45.9%
Cumulative Days on Market Until Sale	66	68	+ 3.0%	45	71	+ 57.8%
Average List Price	\$517,671	\$643,406	+ 24.3%	\$478,359	\$526,176	+ 10.0%
Inventory of Homes for Sale	78	124	+ 59.0%	--	--	--
Months Supply of Inventory	3.7	7.1	+ 91.9%	--	--	--

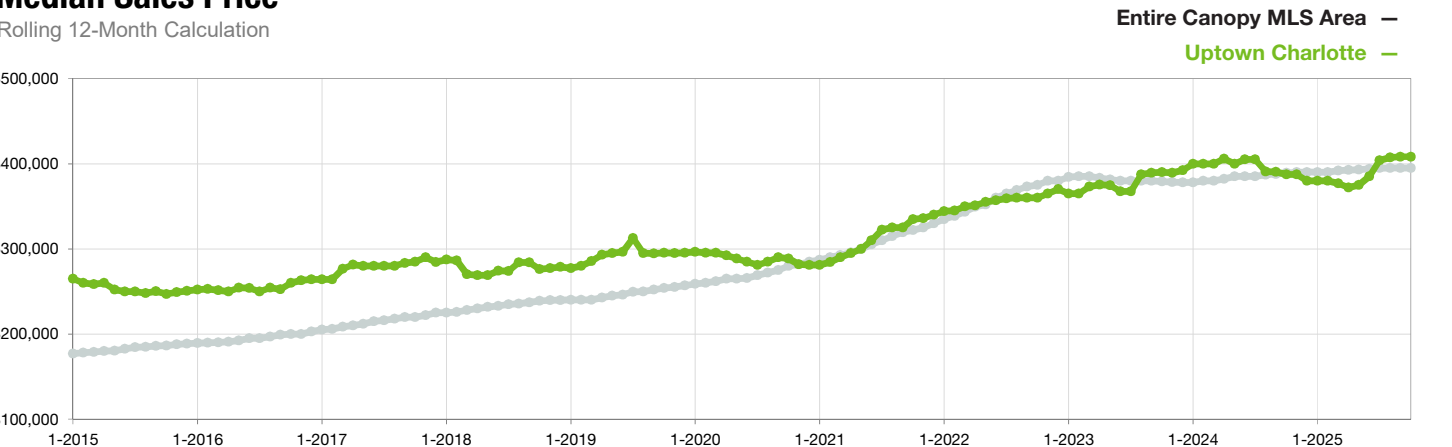
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2025

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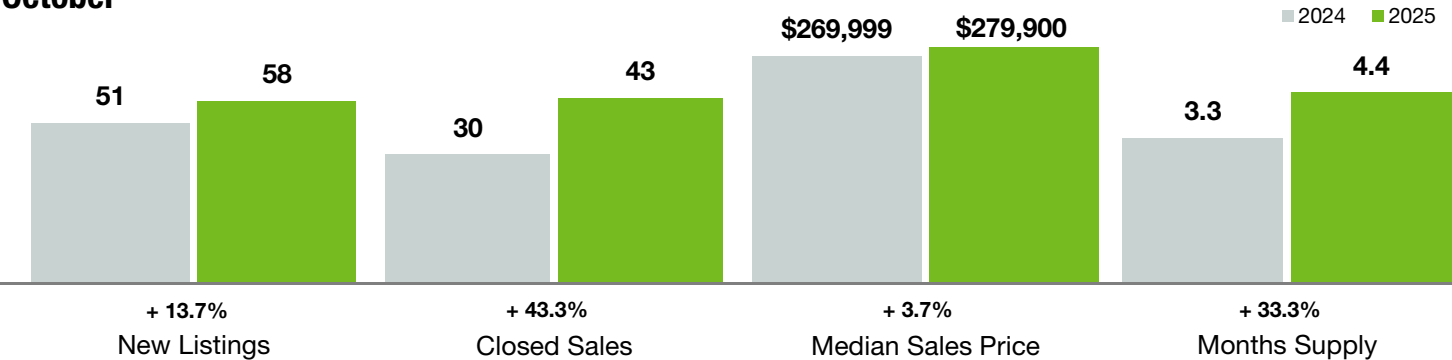
Chester County

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	51	58	+ 13.7%	524	600	+ 14.5%
Pending Sales	35	45	+ 28.6%	324	363	+ 12.0%
Closed Sales	30	43	+ 43.3%	299	325	+ 8.7%
Median Sales Price*	\$269,999	\$279,900	+ 3.7%	\$284,999	\$289,250	+ 1.5%
Average Sales Price*	\$250,893	\$270,986	+ 8.0%	\$263,463	\$275,074	+ 4.4%
Percent of Original List Price Received*	91.6%	94.6%	+ 3.3%	94.0%	93.0%	- 1.1%
List to Close	108	90	- 16.7%	100	92	- 8.0%
Days on Market Until Sale	55	46	- 16.4%	48	47	- 2.1%
Cumulative Days on Market Until Sale	74	72	- 2.7%	63	69	+ 9.5%
Average List Price	\$290,490	\$327,774	+ 12.8%	\$291,474	\$295,365	+ 1.3%
Inventory of Homes for Sale	103	151	+ 46.6%	--	--	--
Months Supply of Inventory	3.3	4.4	+ 33.3%	--	--	--

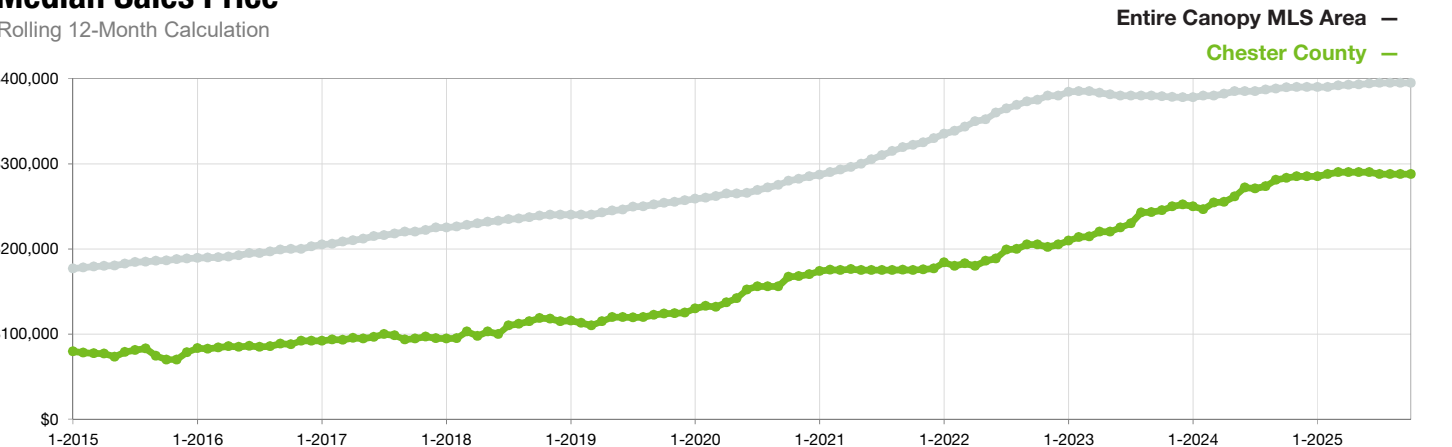
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October



Median Sales Price

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Local Market Update for October 2025

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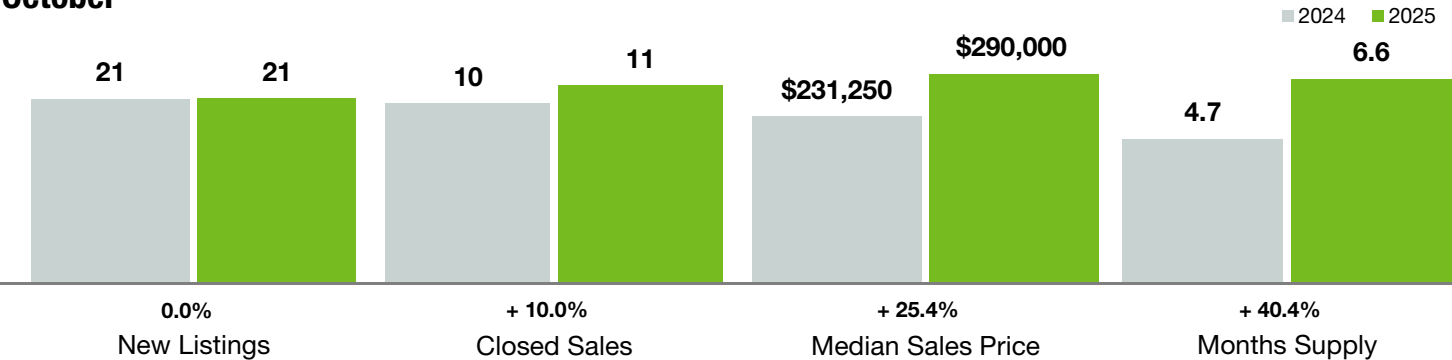
Chesterfield County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	21	21	0.0%	147	226	+ 53.7%
Pending Sales	15	7	- 53.3%	106	142	+ 34.0%
Closed Sales	10	11	+ 10.0%	99	133	+ 34.3%
Median Sales Price*	\$231,250	\$290,000	+ 25.4%	\$249,900	\$255,000	+ 2.0%
Average Sales Price*	\$273,190	\$275,322	+ 0.8%	\$262,431	\$258,949	- 1.3%
Percent of Original List Price Received*	90.9%	98.1%	+ 7.9%	94.7%	94.6%	- 0.1%
List to Close	142	124	- 12.7%	141	122	- 13.5%
Days on Market Until Sale	94	62	- 34.0%	93	72	- 22.6%
Cumulative Days on Market Until Sale	95	95	0.0%	100	86	- 14.0%
Average List Price	\$281,355	\$289,132	+ 2.8%	\$301,442	\$290,325	- 3.7%
Inventory of Homes for Sale	50	85	+ 70.0%	--	--	--
Months Supply of Inventory	4.7	6.6	+ 40.4%	--	--	--

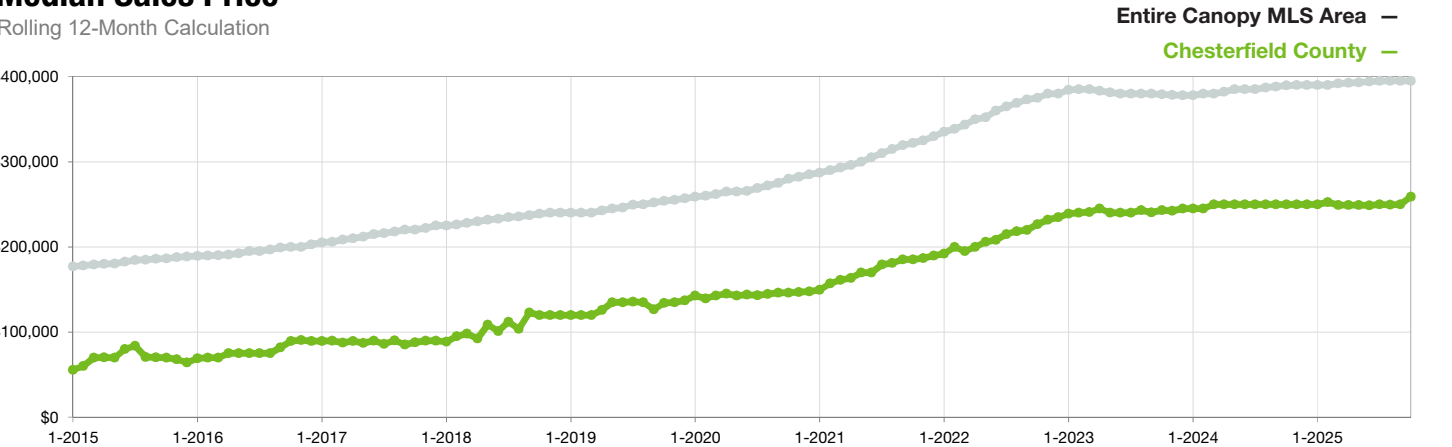
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October



Median Sales Price

Rolling 12-Month Calculation



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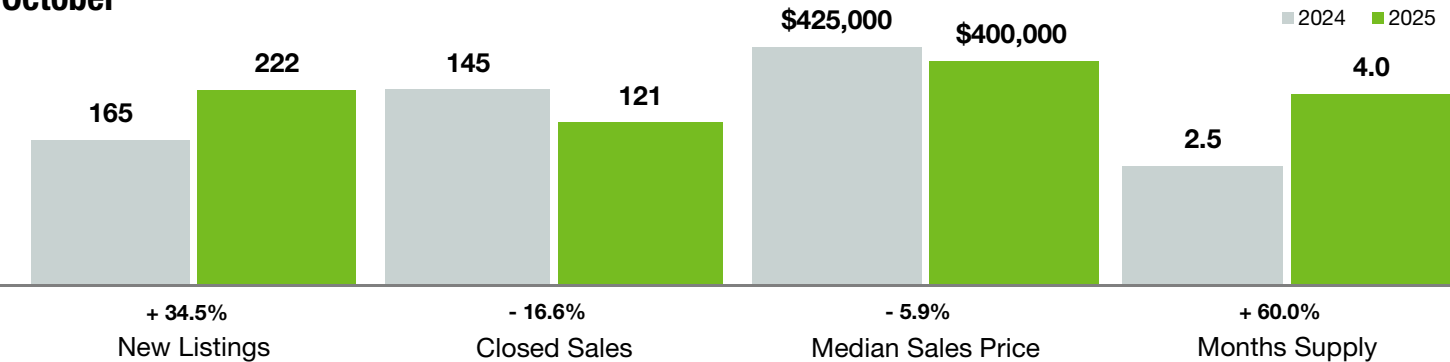
Lancaster County

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	165	222	+ 34.5%	1,788	2,111	+ 18.1%
Pending Sales	136	138	+ 1.5%	1,446	1,441	- 0.3%
Closed Sales	145	121	- 16.6%	1,342	1,412	+ 5.2%
Median Sales Price*	\$425,000	\$400,000	- 5.9%	\$420,000	\$448,000	+ 6.7%
Average Sales Price*	\$464,426	\$446,670	- 3.8%	\$453,278	\$473,834	+ 4.5%
Percent of Original List Price Received*	97.4%	95.1%	- 2.4%	97.3%	96.3%	- 1.0%
List to Close	82	106	+ 29.3%	85	102	+ 20.0%
Days on Market Until Sale	32	62	+ 93.8%	39	52	+ 33.3%
Cumulative Days on Market Until Sale	35	67	+ 91.4%	41	58	+ 41.5%
Average List Price	\$412,235	\$482,347	+ 17.0%	\$468,505	\$488,790	+ 4.3%
Inventory of Homes for Sale	335	543	+ 62.1%	--	--	--
Months Supply of Inventory	2.5	4.0	+ 60.0%	--	--	--

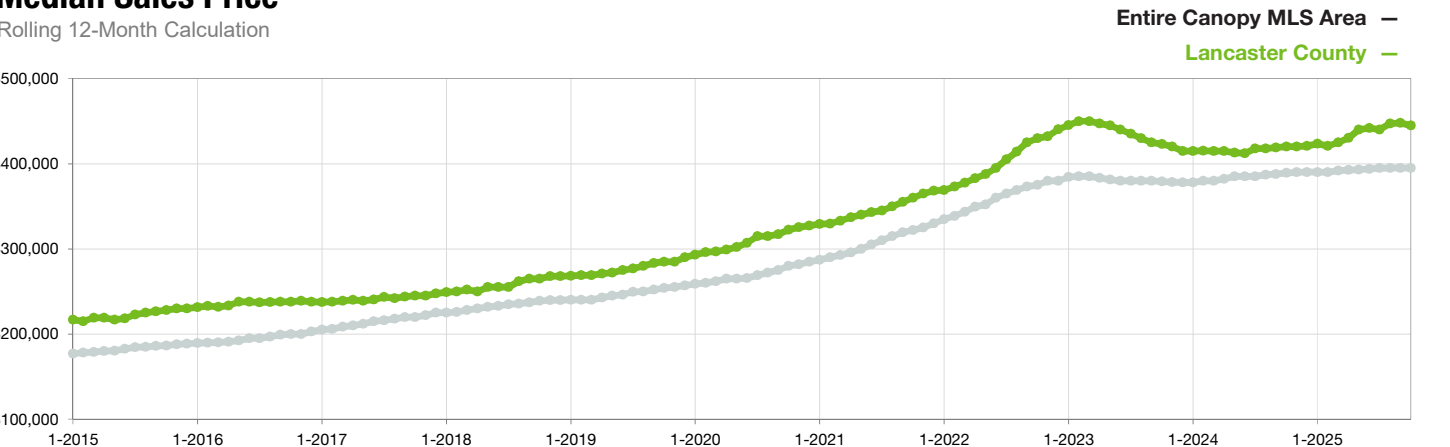
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October



Median Sales Price

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Local Market Update for October 2025

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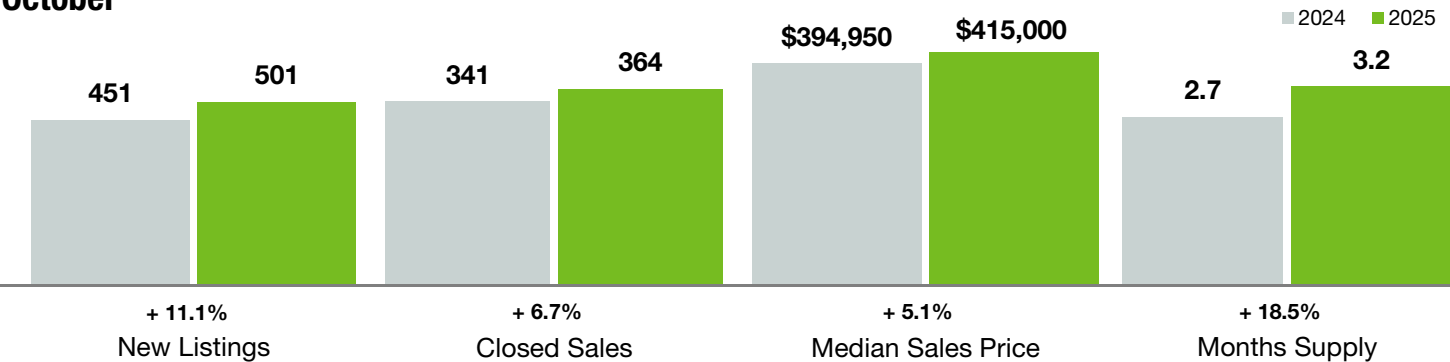
York County

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	451	501	+ 11.1%	4,720	5,330	+ 12.9%
Pending Sales	328	378	+ 15.2%	3,593	3,923	+ 9.2%
Closed Sales	341	364	+ 6.7%	3,468	3,774	+ 8.8%
Median Sales Price*	\$394,950	\$415,000	+ 5.1%	\$395,000	\$411,559	+ 4.2%
Average Sales Price*	\$469,359	\$486,834	+ 3.7%	\$465,081	\$484,422	+ 4.2%
Percent of Original List Price Received*	96.2%	94.3%	- 2.0%	96.9%	95.8%	- 1.1%
List to Close	91	105	+ 15.4%	81	94	+ 16.0%
Days on Market Until Sale	43	62	+ 44.2%	37	51	+ 37.8%
Cumulative Days on Market Until Sale	47	65	+ 38.3%	39	57	+ 46.2%
Average List Price	\$490,288	\$491,404	+ 0.2%	\$485,891	\$500,169	+ 2.9%
Inventory of Homes for Sale	919	1,190	+ 29.5%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

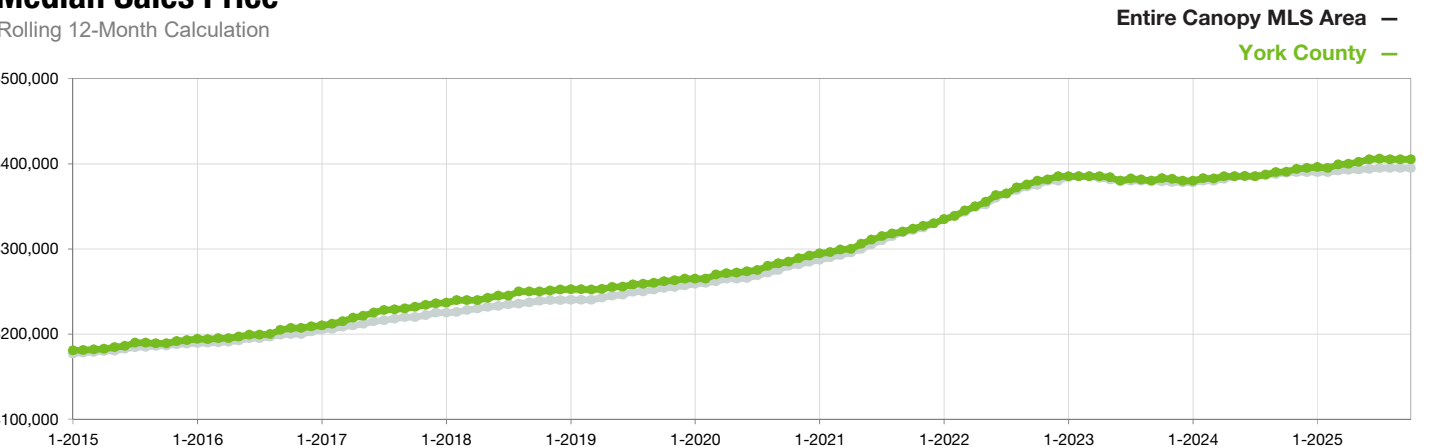
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October



Median Sales Price

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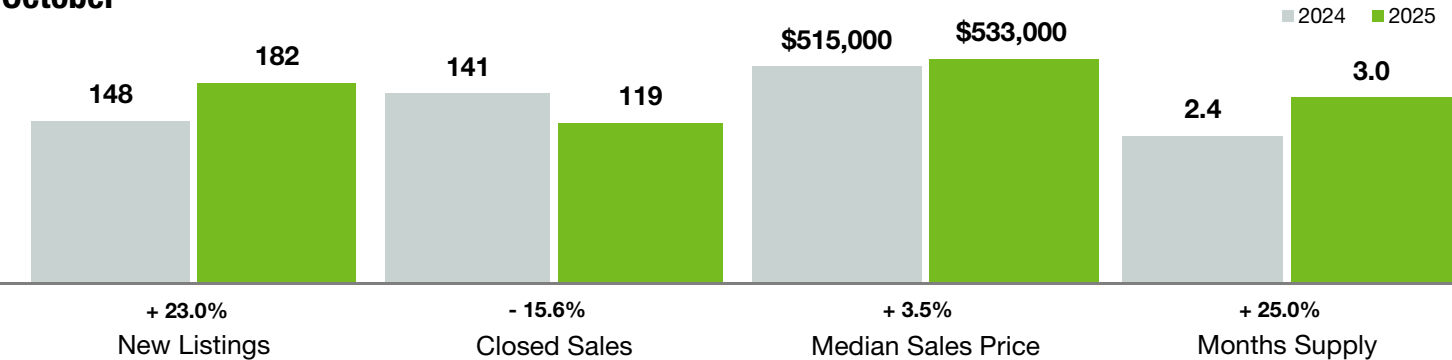
Fort Mill

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	148	182	+ 23.0%	1,573	1,922	+ 22.2%
Pending Sales	118	134	+ 13.6%	1,211	1,406	+ 16.1%
Closed Sales	141	119	- 15.6%	1,153	1,370	+ 18.8%
Median Sales Price*	\$515,000	\$533,000	+ 3.5%	\$495,000	\$529,500	+ 7.0%
Average Sales Price*	\$562,273	\$605,652	+ 7.7%	\$563,163	\$590,917	+ 4.9%
Percent of Original List Price Received*	96.9%	95.6%	- 1.3%	97.8%	96.6%	- 1.2%
List to Close	89	96	+ 7.9%	75	88	+ 17.3%
Days on Market Until Sale	40	51	+ 27.5%	30	44	+ 46.7%
Cumulative Days on Market Until Sale	41	54	+ 31.7%	32	48	+ 50.0%
Average List Price	\$557,035	\$577,314	+ 3.6%	\$576,406	\$596,263	+ 3.4%
Inventory of Homes for Sale	265	397	+ 49.8%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

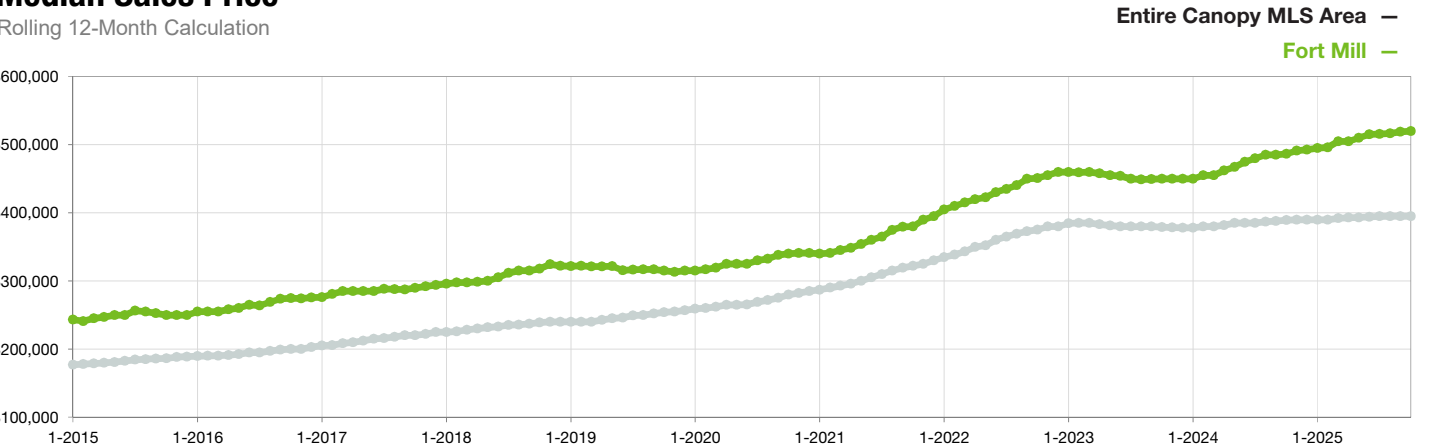
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October



Median Sales Price

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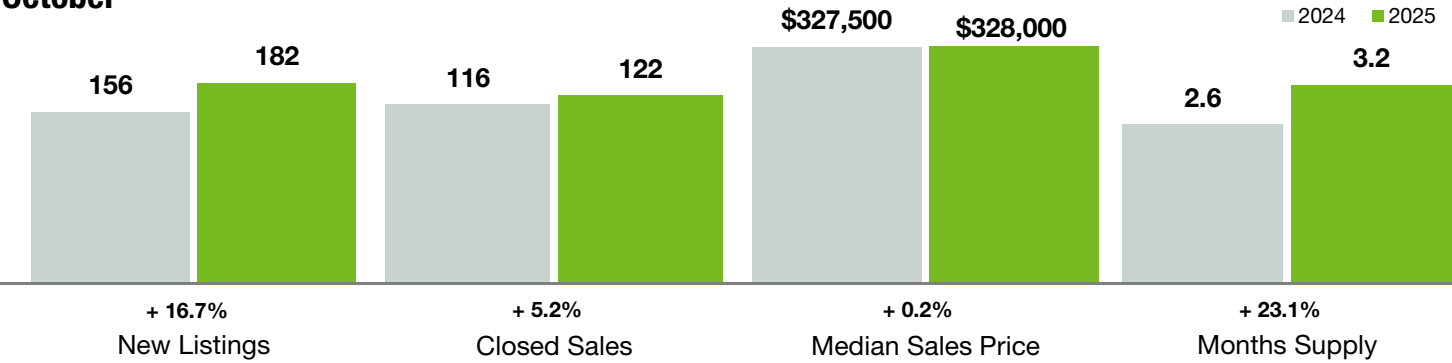
Rock Hill

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	156	182	+ 16.7%	1,603	1,825	+ 13.8%
Pending Sales	120	136	+ 13.3%	1,238	1,313	+ 6.1%
Closed Sales	116	122	+ 5.2%	1,204	1,239	+ 2.9%
Median Sales Price*	\$327,500	\$328,000	+ 0.2%	\$340,000	\$330,000	- 2.9%
Average Sales Price*	\$363,147	\$385,230	+ 6.1%	\$378,575	\$378,003	- 0.2%
Percent of Original List Price Received*	96.5%	93.8%	- 2.8%	96.9%	95.5%	- 1.4%
List to Close	82	99	+ 20.7%	77	88	+ 14.3%
Days on Market Until Sale	37	59	+ 59.5%	34	47	+ 38.2%
Cumulative Days on Market Until Sale	38	68	+ 78.9%	35	56	+ 60.0%
Average List Price	\$401,191	\$444,906	+ 10.9%	\$389,579	\$408,435	+ 4.8%
Inventory of Homes for Sale	303	400	+ 32.0%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

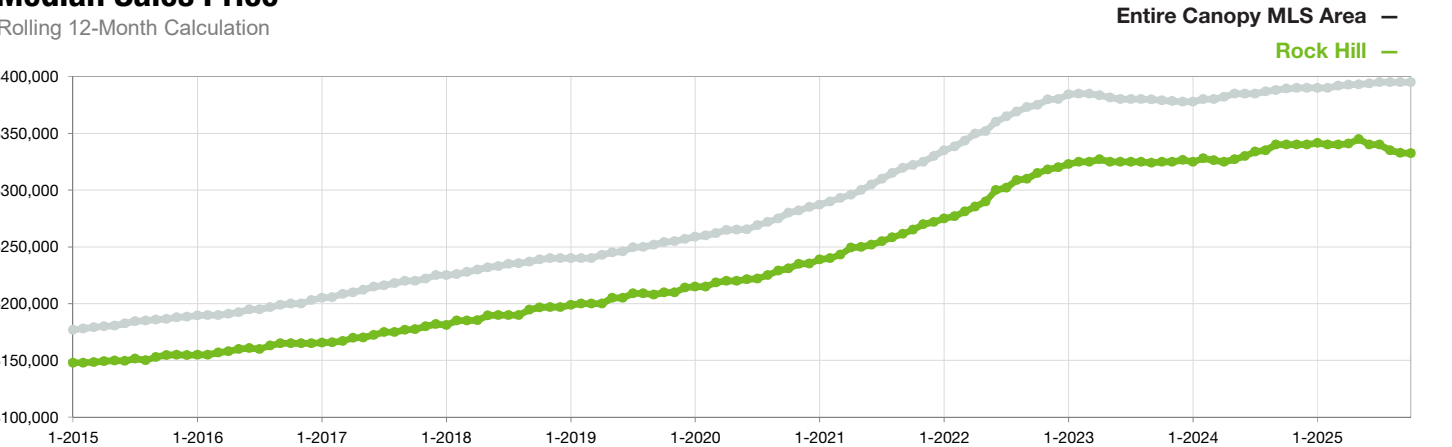
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October



Median Sales Price

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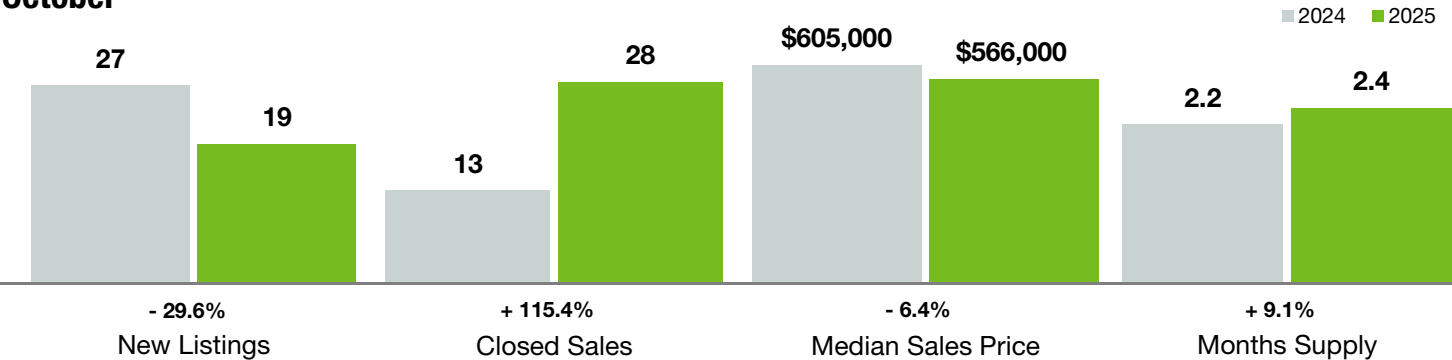
Tega Cay

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	27	19	- 29.6%	254	261	+ 2.8%
Pending Sales	12	10	- 16.7%	195	206	+ 5.6%
Closed Sales	13	28	+ 115.4%	193	211	+ 9.3%
Median Sales Price*	\$605,000	\$566,000	- 6.4%	\$495,000	\$585,000	+ 18.2%
Average Sales Price*	\$590,720	\$639,049	+ 8.2%	\$572,203	\$655,963	+ 14.6%
Percent of Original List Price Received*	96.2%	94.6%	- 1.7%	97.1%	95.4%	- 1.8%
List to Close	63	128	+ 103.2%	70	108	+ 54.3%
Days on Market Until Sale	24	91	+ 279.2%	32	65	+ 103.1%
Cumulative Days on Market Until Sale	29	57	+ 96.6%	33	59	+ 78.8%
Average List Price	\$601,431	\$634,426	+ 5.5%	\$635,704	\$657,902	+ 3.5%
Inventory of Homes for Sale	40	47	+ 17.5%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

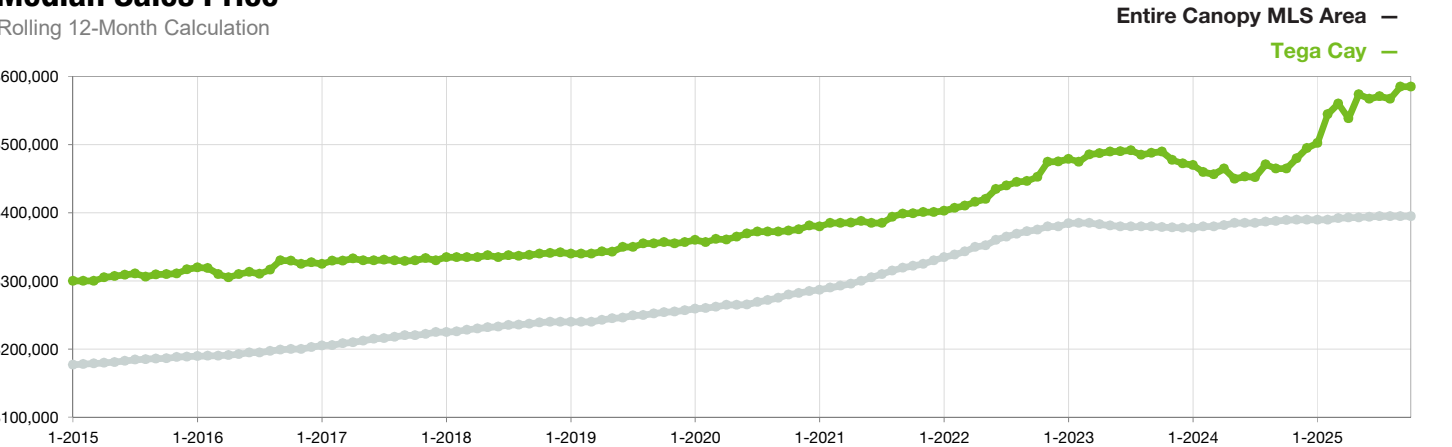
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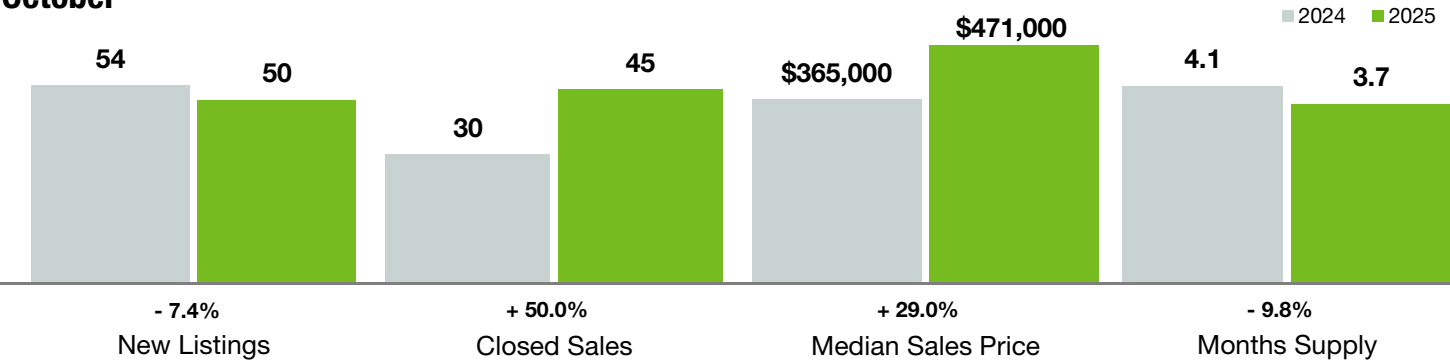
Town of Clover

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	54	50	- 7.4%	544	707	+ 30.0%
Pending Sales	33	50	+ 51.5%	368	489	+ 32.9%
Closed Sales	30	45	+ 50.0%	355	468	+ 31.8%
Median Sales Price*	\$365,000	\$471,000	+ 29.0%	\$416,250	\$415,450	- 0.2%
Average Sales Price*	\$453,013	\$514,782	+ 13.6%	\$488,591	\$510,041	+ 4.4%
Percent of Original List Price Received*	96.4%	93.9%	- 2.6%	97.1%	96.0%	- 1.1%
List to Close	89	103	+ 15.7%	84	100	+ 19.0%
Days on Market Until Sale	41	62	+ 51.2%	39	55	+ 41.0%
Cumulative Days on Market Until Sale	48	72	+ 50.0%	47	68	+ 44.7%
Average List Price	\$570,267	\$504,960	- 11.5%	\$516,377	\$510,376	- 1.2%
Inventory of Homes for Sale	140	172	+ 22.9%	--	--	--
Months Supply of Inventory	4.1	3.7	- 9.8%	--	--	--

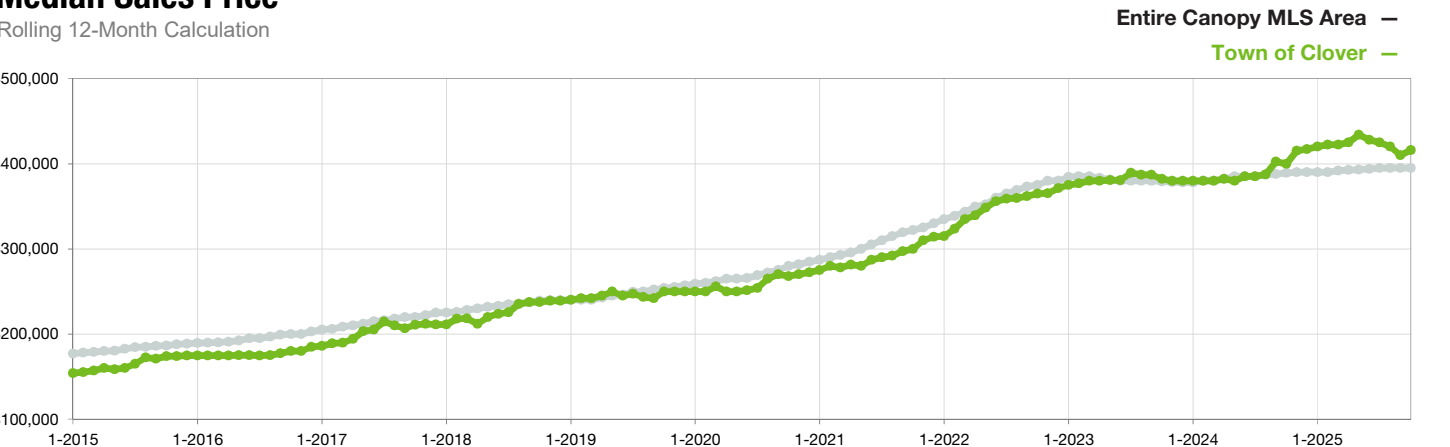
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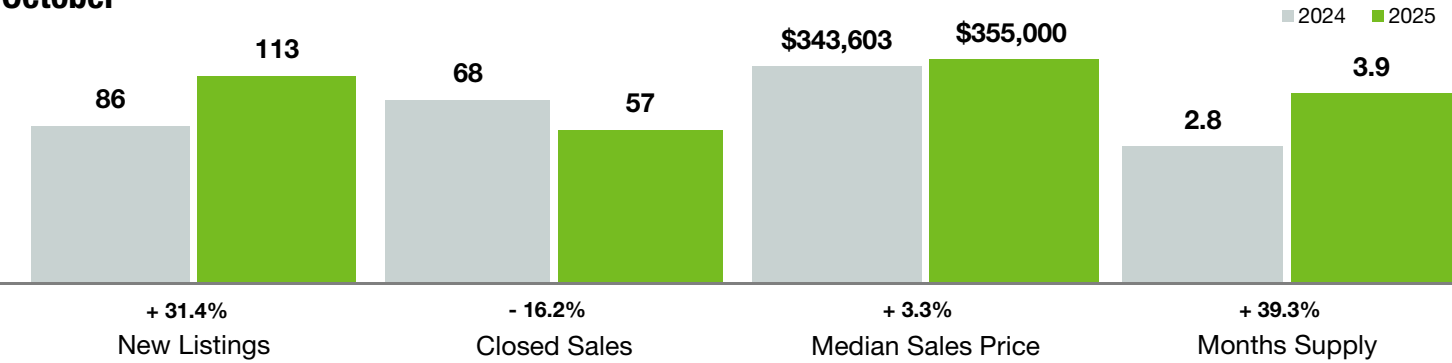
Town of Lancaster

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	86	113	+ 31.4%	861	1,036	+ 20.3%
Pending Sales	61	76	+ 24.6%	693	723	+ 4.3%
Closed Sales	68	57	- 16.2%	640	677	+ 5.8%
Median Sales Price*	\$343,603	\$355,000	+ 3.3%	\$321,000	\$348,375	+ 8.5%
Average Sales Price*	\$371,518	\$360,148	- 3.1%	\$363,827	\$396,255	+ 8.9%
Percent of Original List Price Received*	97.3%	94.8%	- 2.6%	96.6%	95.9%	- 0.7%
List to Close	81	112	+ 38.3%	88	105	+ 19.3%
Days on Market Until Sale	29	63	+ 117.2%	43	55	+ 27.9%
Cumulative Days on Market Until Sale	30	70	+ 133.3%	47	62	+ 31.9%
Average List Price	\$342,869	\$387,697	+ 13.1%	\$383,855	\$421,771	+ 9.9%
Inventory of Homes for Sale	184	266	+ 44.6%	--	--	--
Months Supply of Inventory	2.8	3.9	+ 39.3%	--	--	--

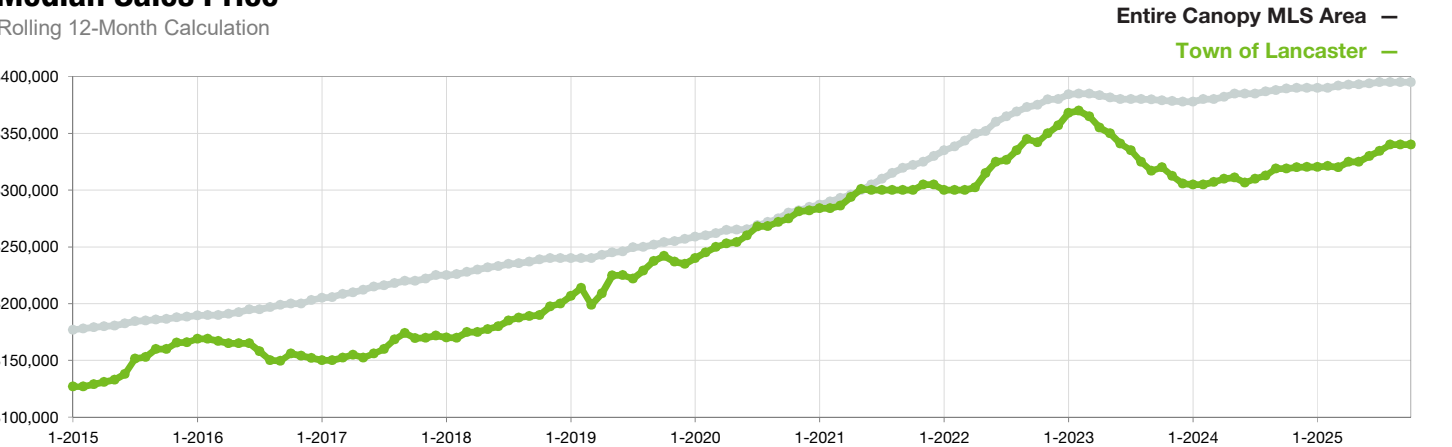
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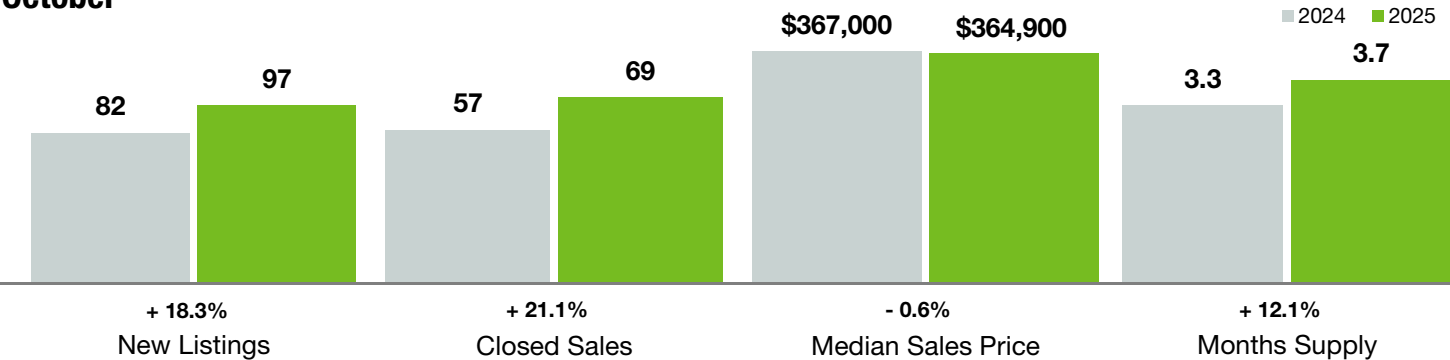
Town of York

South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	82	97	+ 18.3%	790	880	+ 11.4%
Pending Sales	63	59	- 6.3%	590	664	+ 12.5%
Closed Sales	57	69	+ 21.1%	532	647	+ 21.6%
Median Sales Price*	\$367,000	\$364,900	- 0.6%	\$355,000	\$359,750	+ 1.3%
Average Sales Price*	\$421,275	\$389,992	- 7.4%	\$399,024	\$418,077	+ 4.8%
Percent of Original List Price Received*	94.9%	94.8%	- 0.1%	95.8%	95.8%	0.0%
List to Close	109	108	- 0.9%	98	104	+ 6.1%
Days on Market Until Sale	60	67	+ 11.7%	53	58	+ 9.4%
Cumulative Days on Market Until Sale	72	75	+ 4.2%	54	65	+ 20.4%
Average List Price	\$471,270	\$451,355	- 4.2%	\$449,863	\$456,203	+ 1.4%
Inventory of Homes for Sale	180	236	+ 31.1%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

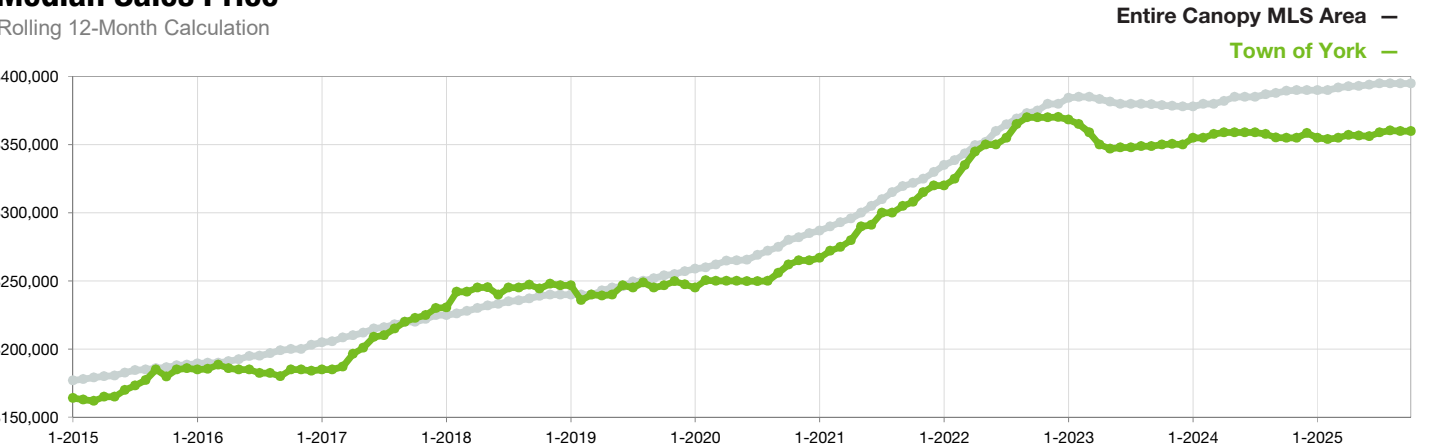
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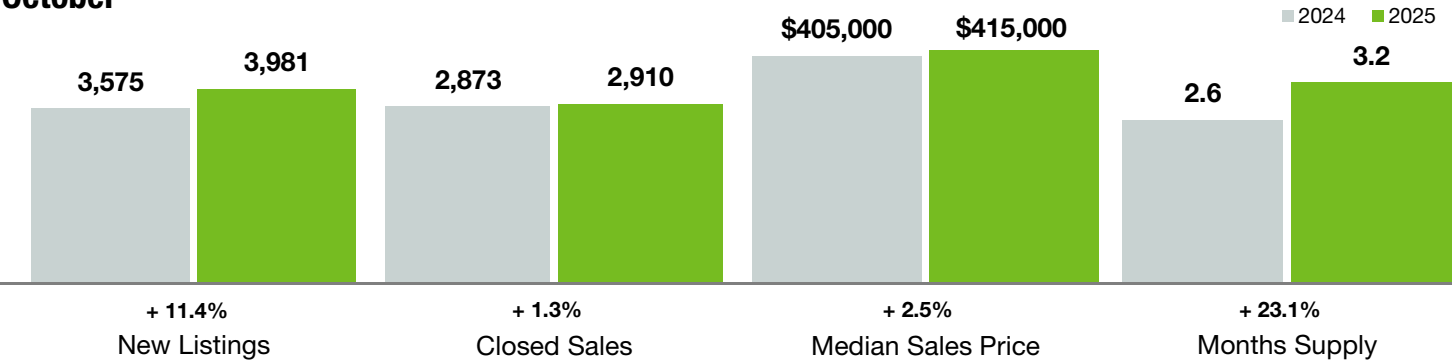
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	3,575	3,981	+ 11.4%	39,082	42,610	+ 9.0%
Pending Sales	2,832	3,004	+ 6.1%	29,785	30,918	+ 3.8%
Closed Sales	2,873	2,910	+ 1.3%	28,859	29,850	+ 3.4%
Median Sales Price*	\$405,000	\$415,000	+ 2.5%	\$406,800	\$415,656	+ 2.2%
Average Sales Price*	\$506,590	\$526,479	+ 3.9%	\$513,444	\$528,953	+ 3.0%
Percent of Original List Price Received*	96.2%	95.1%	- 1.1%	97.3%	96.2%	- 1.1%
List to Close	88	98	+ 11.4%	83	93	+ 12.0%
Days on Market Until Sale	40	53	+ 32.5%	36	48	+ 33.3%
Cumulative Days on Market Until Sale	42	59	+ 40.5%	38	53	+ 39.5%
Average List Price	\$514,245	\$550,894	+ 7.1%	\$529,544	\$552,343	+ 4.3%
Inventory of Homes for Sale	7,416	9,537	+ 28.6%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation

