

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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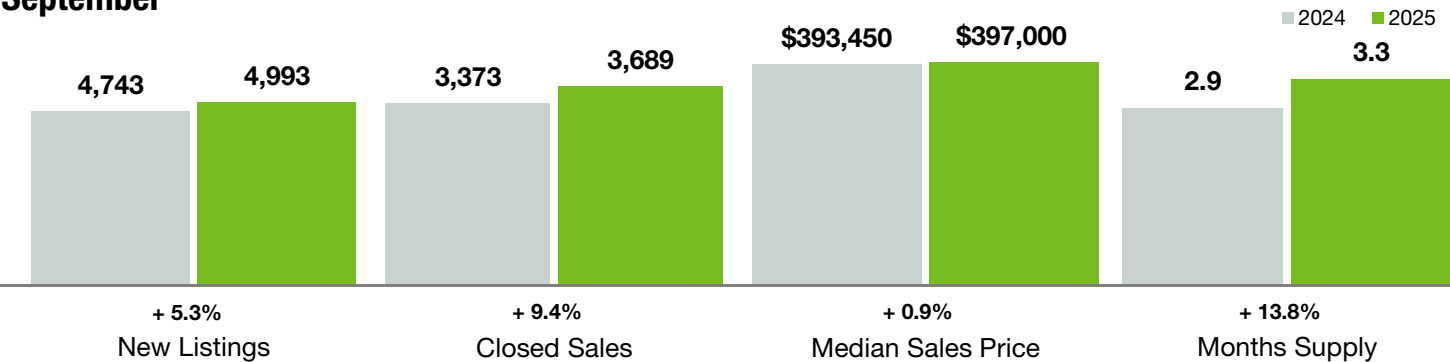
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	4,743	4,993	+ 5.3%	44,018	47,681	+ 8.3%
Pending Sales	3,289	3,731	+ 13.4%	33,191	34,601	+ 4.2%
Closed Sales	3,373	3,689	+ 9.4%	31,939	33,103	+ 3.6%
Median Sales Price*	\$393,450	\$397,000	+ 0.9%	\$393,283	\$399,900	+ 1.7%
Average Sales Price*	\$499,047	\$505,510	+ 1.3%	\$496,685	\$509,938	+ 2.7%
Percent of Original List Price Received*	96.3%	95.1%	- 1.2%	97.1%	96.0%	- 1.1%
List to Close	87	100	+ 14.9%	85	94	+ 10.6%
Days on Market Until Sale	39	53	+ 35.9%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	43	59	+ 37.2%	41	55	+ 34.1%
Average List Price	\$517,754	\$554,342	+ 7.1%	\$516,872	\$540,719	+ 4.6%
Inventory of Homes for Sale	9,821	12,082	+ 23.0%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

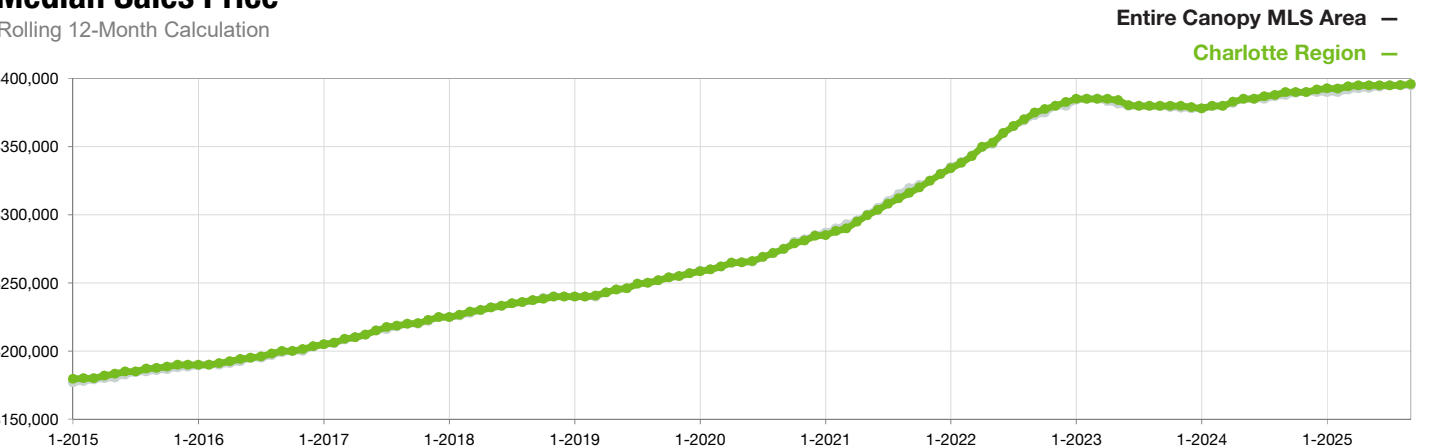
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September



Median Sales Price

Rolling 12-Month Calculation



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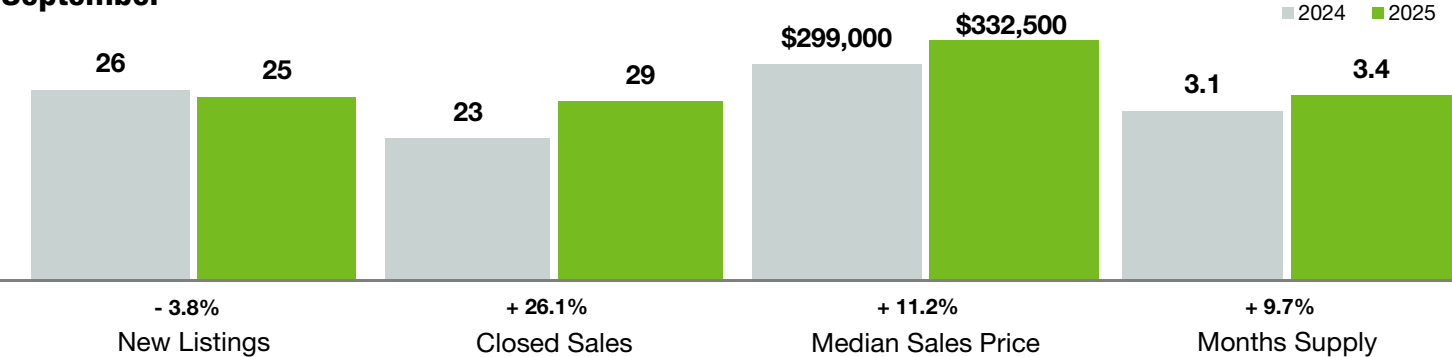
Alexander County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	26	25	- 3.8%	268	274	+ 2.2%
Pending Sales	18	27	+ 50.0%	201	221	+ 10.0%
Closed Sales	23	29	+ 26.1%	194	212	+ 9.3%
Median Sales Price*	\$299,000	\$332,500	+ 11.2%	\$295,000	\$285,000	- 3.4%
Average Sales Price*	\$381,039	\$369,014	- 3.2%	\$369,405	\$363,924	- 1.5%
Percent of Original List Price Received*	94.0%	95.9%	+ 2.0%	96.3%	95.5%	- 0.8%
List to Close	99	86	- 13.1%	85	98	+ 15.3%
Days on Market Until Sale	48	48	0.0%	41	54	+ 31.7%
Cumulative Days on Market Until Sale	49	48	- 2.0%	45	63	+ 40.0%
Average List Price	\$418,981	\$503,594	+ 20.2%	\$387,557	\$398,592	+ 2.8%
Inventory of Homes for Sale	65	78	+ 20.0%	--	--	--
Months Supply of Inventory	3.1	3.4	+ 9.7%	--	--	--

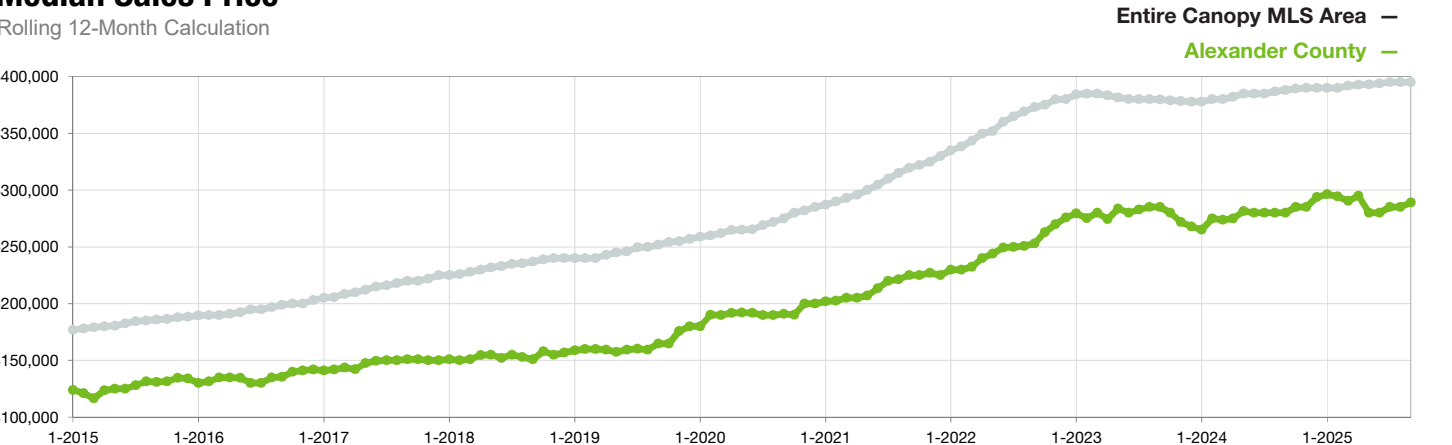
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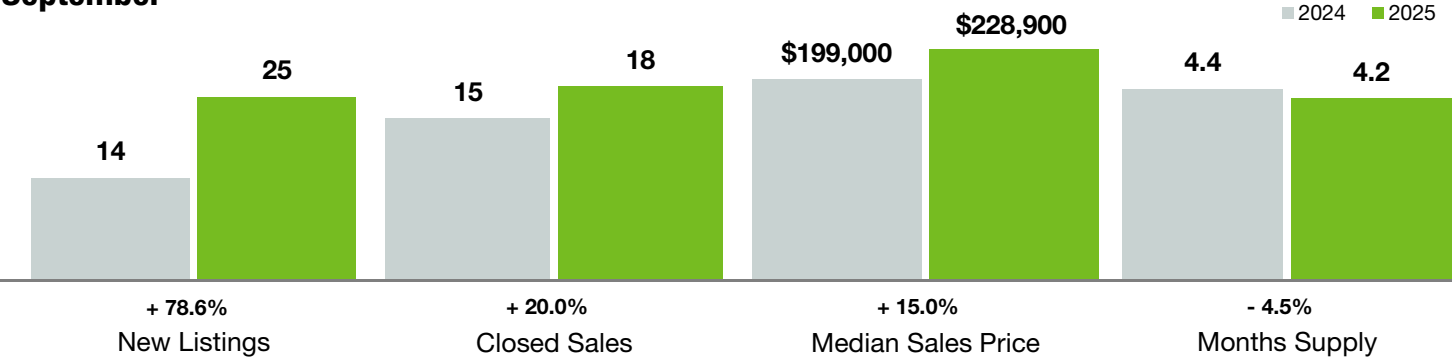
Anson County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	14	25	+ 78.6%	172	190	+ 10.5%
Pending Sales	15	17	+ 13.3%	116	142	+ 22.4%
Closed Sales	15	18	+ 20.0%	106	117	+ 10.4%
Median Sales Price*	\$199,000	\$228,900	+ 15.0%	\$188,000	\$199,900	+ 6.3%
Average Sales Price*	\$246,400	\$247,006	+ 0.2%	\$233,270	\$252,692	+ 8.3%
Percent of Original List Price Received*	92.1%	92.0%	- 0.1%	92.5%	91.2%	- 1.4%
List to Close	84	133	+ 58.3%	105	121	+ 15.2%
Days on Market Until Sale	45	80	+ 77.8%	55	69	+ 25.5%
Cumulative Days on Market Until Sale	73	90	+ 23.3%	60	77	+ 28.3%
Average List Price	\$241,529	\$320,236	+ 32.6%	\$239,982	\$255,727	+ 6.6%
Inventory of Homes for Sale	51	60	+ 17.6%	--	--	--
Months Supply of Inventory	4.4	4.2	- 4.5%	--	--	--

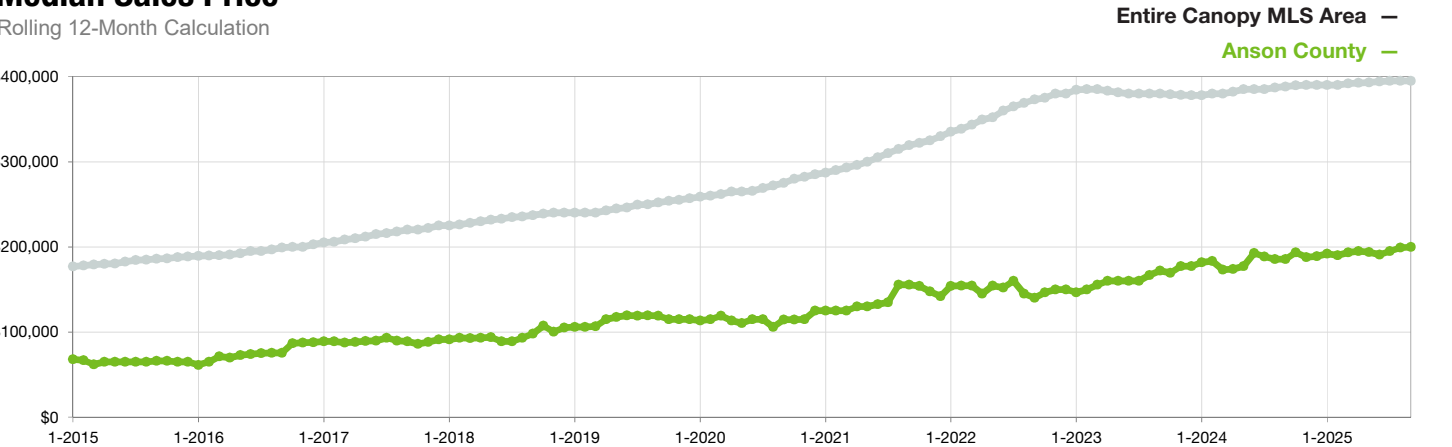
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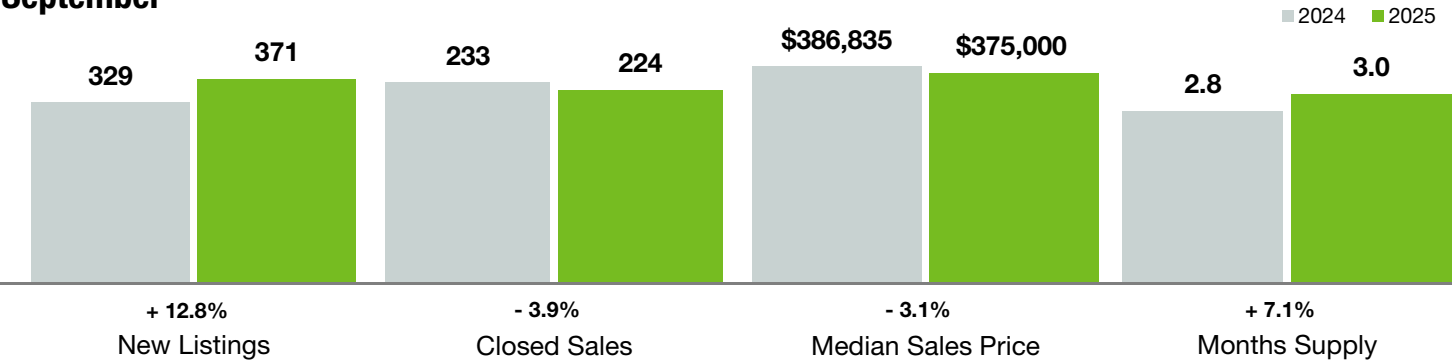
Cabarrus County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	329	371	+ 12.8%	3,014	3,145	+ 4.3%
Pending Sales	208	248	+ 19.2%	2,251	2,355	+ 4.6%
Closed Sales	233	224	- 3.9%	2,262	2,241	- 0.9%
Median Sales Price*	\$386,835	\$375,000	- 3.1%	\$399,000	\$385,000	- 3.5%
Average Sales Price*	\$422,325	\$410,137	- 2.9%	\$436,522	\$434,629	- 0.4%
Percent of Original List Price Received*	95.8%	94.1%	- 1.8%	97.5%	95.6%	- 1.9%
List to Close	94	102	+ 8.5%	88	93	+ 5.7%
Days on Market Until Sale	40	58	+ 45.0%	35	51	+ 45.7%
Cumulative Days on Market Until Sale	45	66	+ 46.7%	38	55	+ 44.7%
Average List Price	\$445,927	\$492,137	+ 10.4%	\$446,716	\$464,482	+ 4.0%
Inventory of Homes for Sale	657	756	+ 15.1%	--	--	--
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

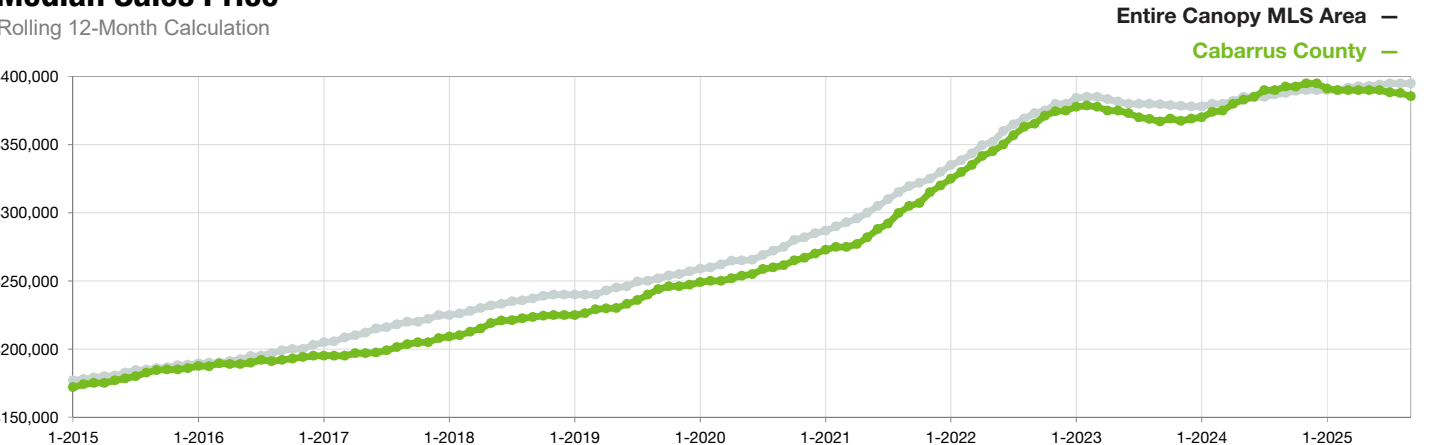
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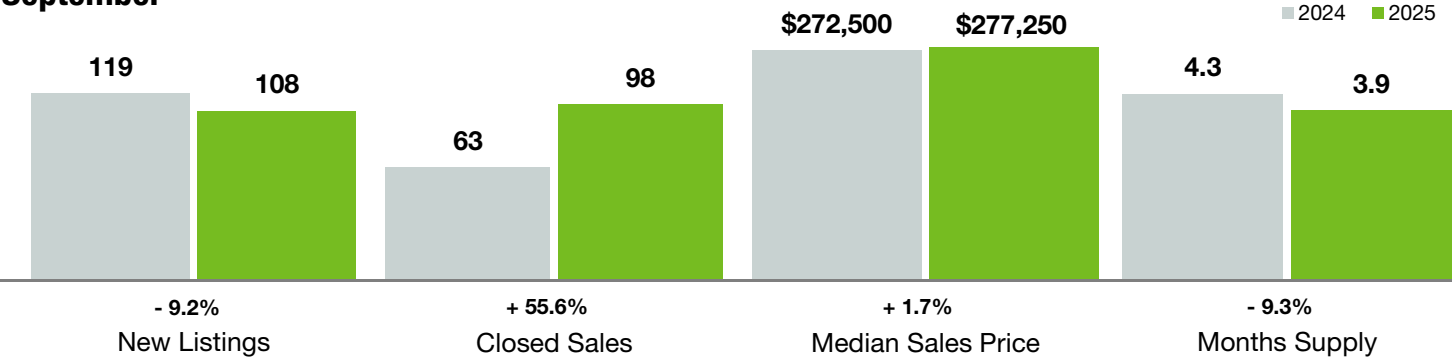
Cleveland County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	119	108	- 9.2%	1,083	1,132	+ 4.5%
Pending Sales	66	94	+ 42.4%	724	836	+ 15.5%
Closed Sales	63	98	+ 55.6%	702	782	+ 11.4%
Median Sales Price*	\$272,500	\$277,250	+ 1.7%	\$257,990	\$263,000	+ 1.9%
Average Sales Price*	\$300,819	\$324,176	+ 7.8%	\$288,773	\$292,128	+ 1.2%
Percent of Original List Price Received*	94.9%	92.4%	- 2.6%	95.2%	93.5%	- 1.8%
List to Close	95	106	+ 11.6%	96	111	+ 15.6%
Days on Market Until Sale	53	60	+ 13.2%	52	66	+ 26.9%
Cumulative Days on Market Until Sale	67	89	+ 32.8%	65	81	+ 24.6%
Average List Price	\$313,664	\$353,907	+ 12.8%	\$303,966	\$314,624	+ 3.5%
Inventory of Homes for Sale	326	334	+ 2.5%	--	--	--
Months Supply of Inventory	4.3	3.9	- 9.3%	--	--	--

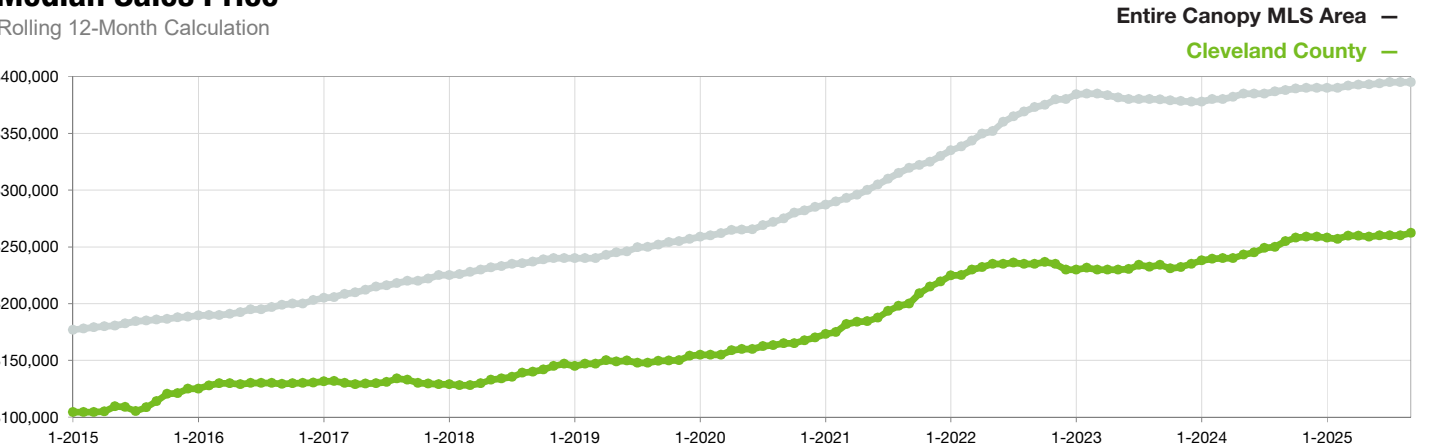
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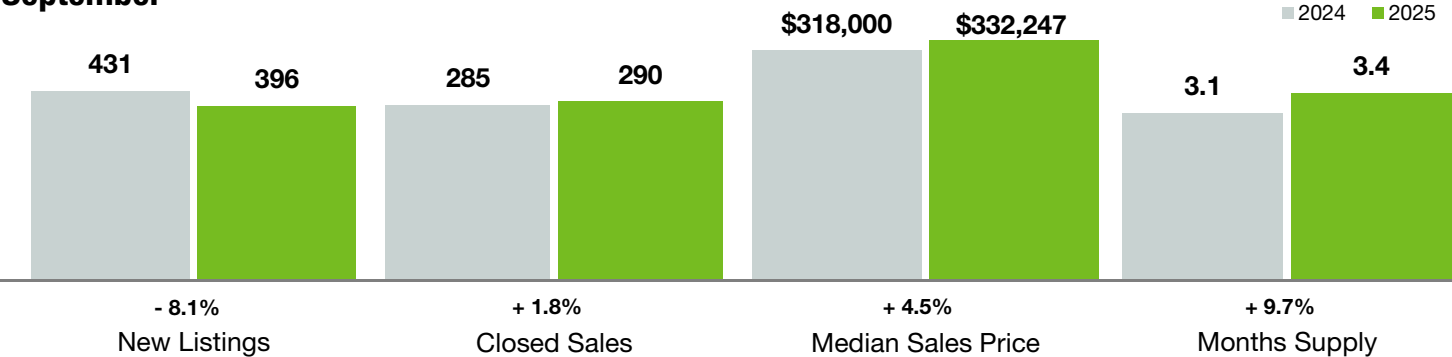
Gaston County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	431	396	- 8.1%	3,872	3,848	- 0.6%
Pending Sales	279	305	+ 9.3%	2,793	2,745	- 1.7%
Closed Sales	285	290	+ 1.8%	2,686	2,633	- 2.0%
Median Sales Price*	\$318,000	\$332,247	+ 4.5%	\$317,000	\$320,000	+ 0.9%
Average Sales Price*	\$383,696	\$387,536	+ 1.0%	\$353,718	\$363,841	+ 2.9%
Percent of Original List Price Received*	95.8%	94.1%	- 1.8%	96.2%	95.4%	- 0.8%
List to Close	88	105	+ 19.3%	86	97	+ 12.8%
Days on Market Until Sale	43	61	+ 41.9%	40	54	+ 35.0%
Cumulative Days on Market Until Sale	52	63	+ 21.2%	47	60	+ 27.7%
Average List Price	\$375,495	\$402,011	+ 7.1%	\$371,286	\$379,569	+ 2.2%
Inventory of Homes for Sale	886	1,009	+ 13.9%	--	--	--
Months Supply of Inventory	3.1	3.4	+ 9.7%	--	--	--

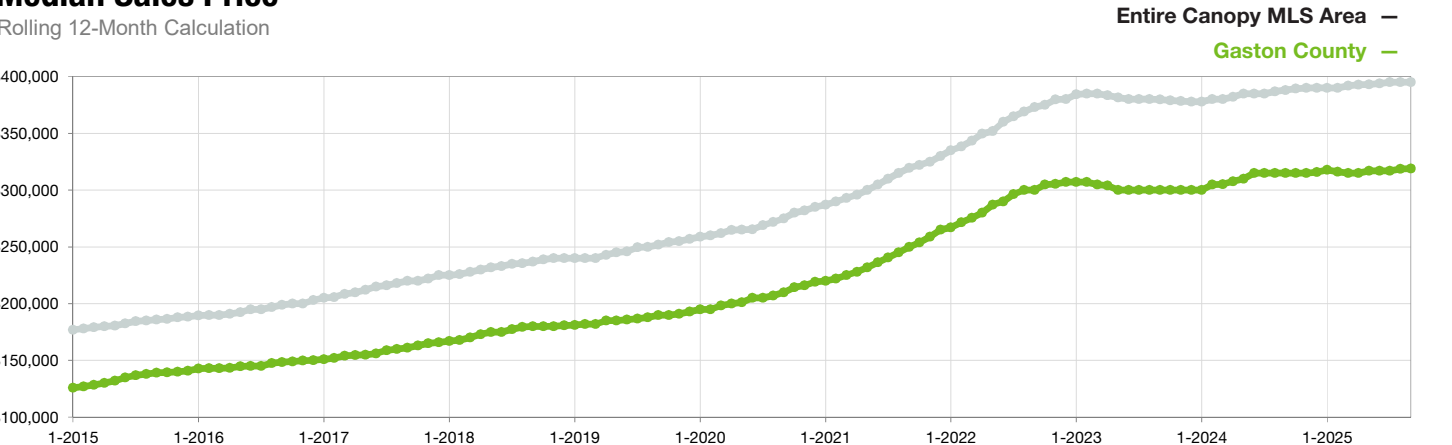
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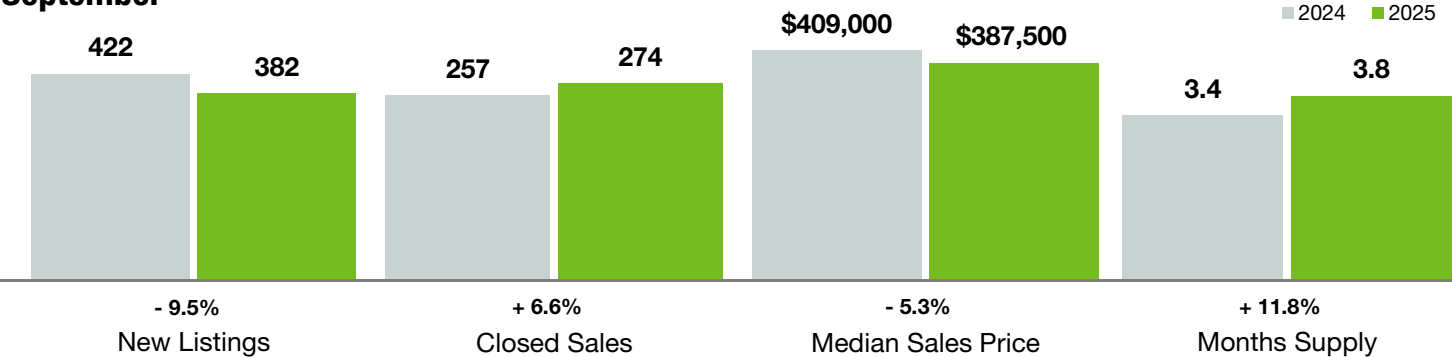
Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	422	382	- 9.5%	3,637	3,724	+ 2.4%
Pending Sales	285	264	- 7.4%	2,706	2,676	- 1.1%
Closed Sales	257	274	+ 6.6%	2,587	2,578	- 0.3%
Median Sales Price*	\$409,000	\$387,500	- 5.3%	\$388,000	\$395,000	+ 1.8%
Average Sales Price*	\$606,648	\$600,297	- 1.0%	\$519,147	\$540,366	+ 4.1%
Percent of Original List Price Received*	95.5%	94.5%	- 1.0%	96.0%	95.1%	- 0.9%
List to Close	90	105	+ 16.7%	96	102	+ 6.3%
Days on Market Until Sale	41	60	+ 46.3%	45	57	+ 26.7%
Cumulative Days on Market Until Sale	49	63	+ 28.6%	52	64	+ 23.1%
Average List Price	\$585,745	\$650,702	+ 11.1%	\$585,002	\$622,083	+ 6.3%
Inventory of Homes for Sale	947	1,068	+ 12.8%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.8%	--	--	--

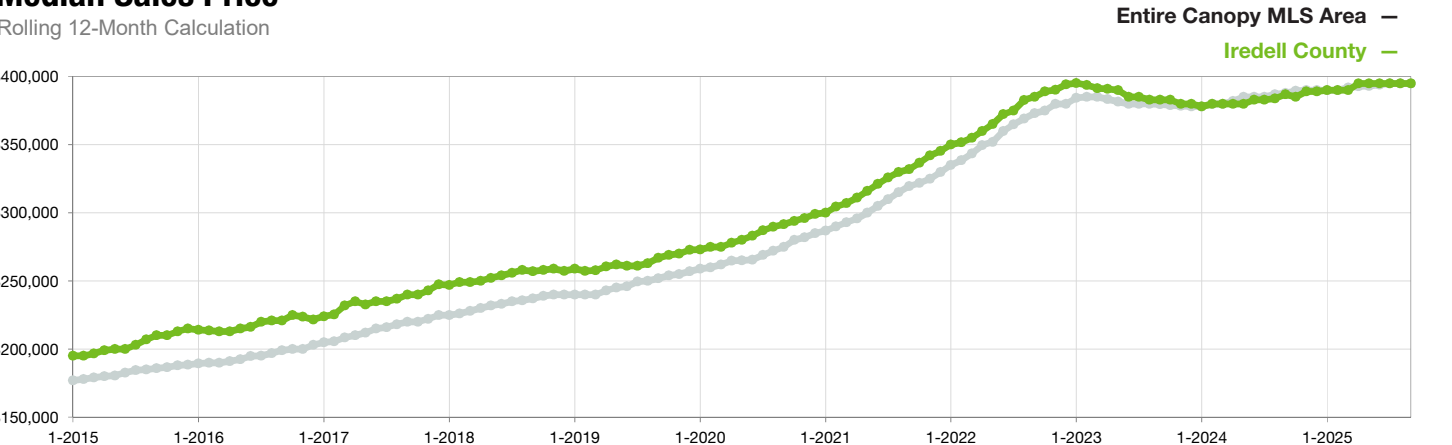
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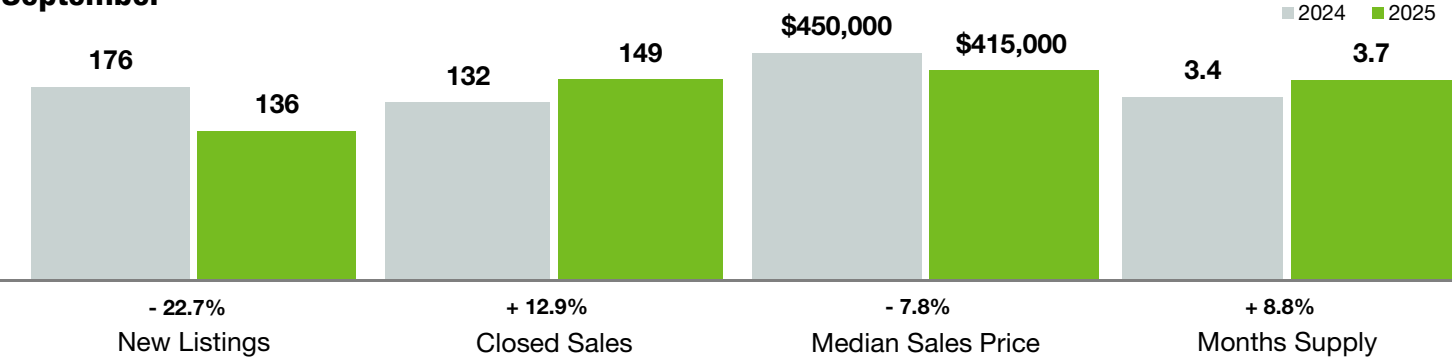
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	176	136	- 22.7%	1,385	1,611	+ 16.3%
Pending Sales	109	135	+ 23.9%	998	1,127	+ 12.9%
Closed Sales	132	149	+ 12.9%	959	1,068	+ 11.4%
Median Sales Price*	\$450,000	\$415,000	- 7.8%	\$425,000	\$419,700	- 1.2%
Average Sales Price*	\$586,281	\$464,333	- 20.8%	\$515,765	\$506,948	- 1.7%
Percent of Original List Price Received*	95.4%	94.6%	- 0.8%	96.5%	95.0%	- 1.6%
List to Close	99	115	+ 16.2%	96	102	+ 6.3%
Days on Market Until Sale	47	67	+ 42.6%	42	58	+ 38.1%
Cumulative Days on Market Until Sale	51	57	+ 11.8%	48	63	+ 31.3%
Average List Price	\$546,355	\$702,782	+ 28.6%	\$571,094	\$586,240	+ 2.7%
Inventory of Homes for Sale	354	436	+ 23.2%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--

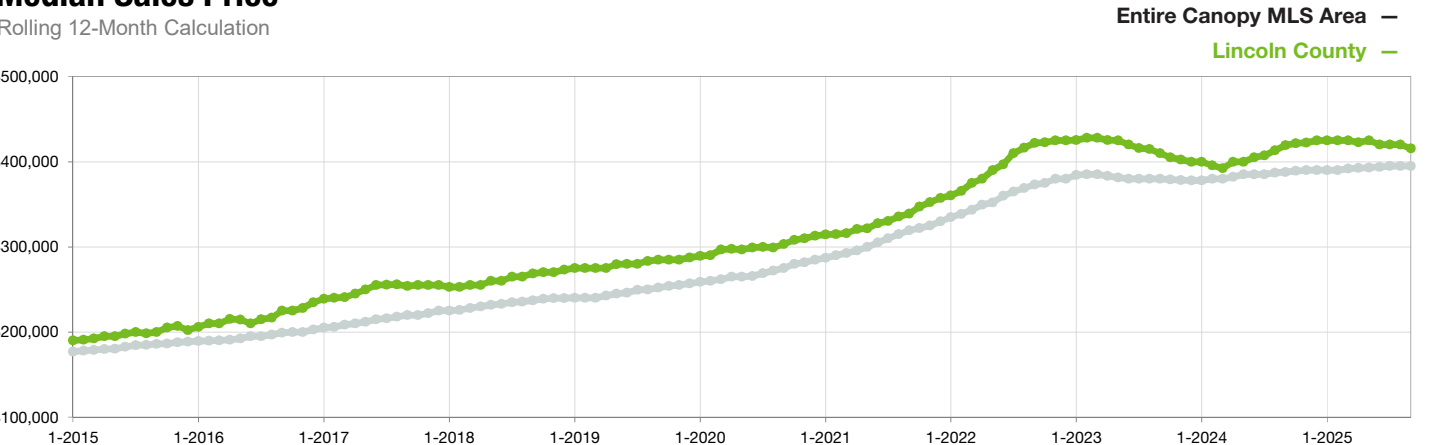
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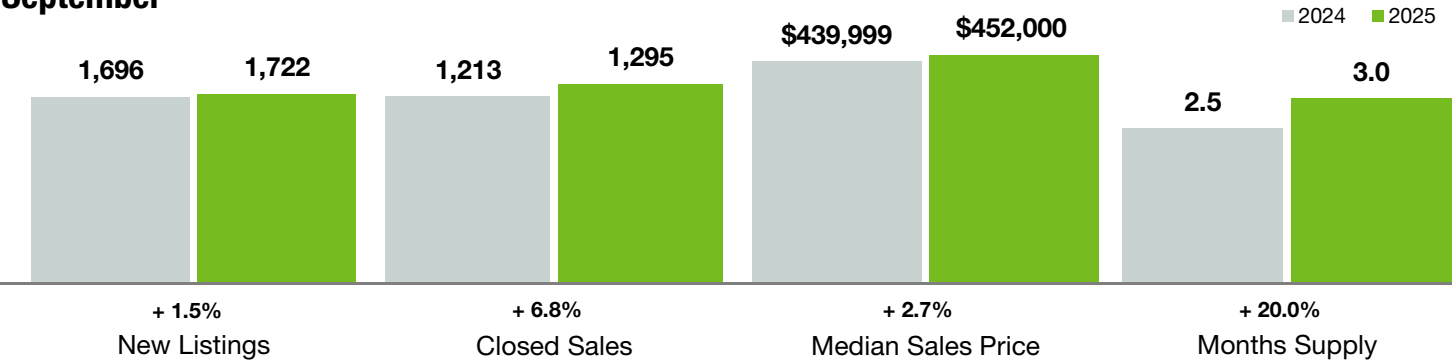
Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	1,696	1,722	+ 1.5%	15,567	16,815	+ 8.0%
Pending Sales	1,172	1,276	+ 8.9%	12,017	12,322	+ 2.5%
Closed Sales	1,213	1,295	+ 6.8%	11,690	11,850	+ 1.4%
Median Sales Price*	\$439,999	\$452,000	+ 2.7%	\$445,000	\$452,545	+ 1.7%
Average Sales Price*	\$581,138	\$599,626	+ 3.2%	\$595,594	\$610,804	+ 2.6%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	98.2%	97.0%	- 1.2%
List to Close	83	92	+ 10.8%	79	87	+ 10.1%
Days on Market Until Sale	35	46	+ 31.4%	31	42	+ 35.5%
Cumulative Days on Market Until Sale	37	51	+ 37.8%	34	47	+ 38.2%
Average List Price	\$624,299	\$662,910	+ 6.2%	\$612,020	\$632,824	+ 3.4%
Inventory of Homes for Sale	3,111	3,857	+ 24.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

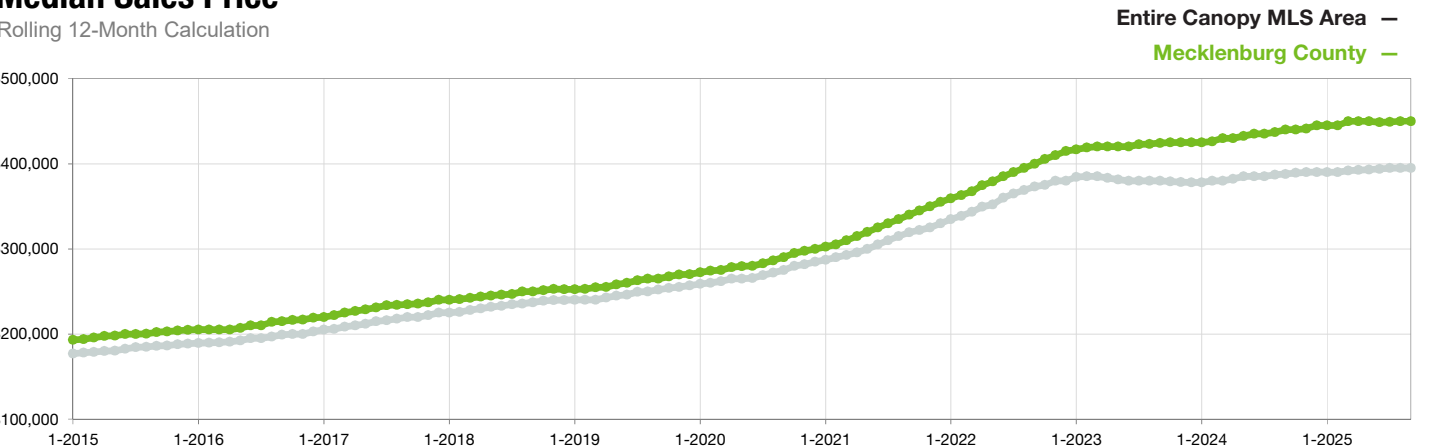
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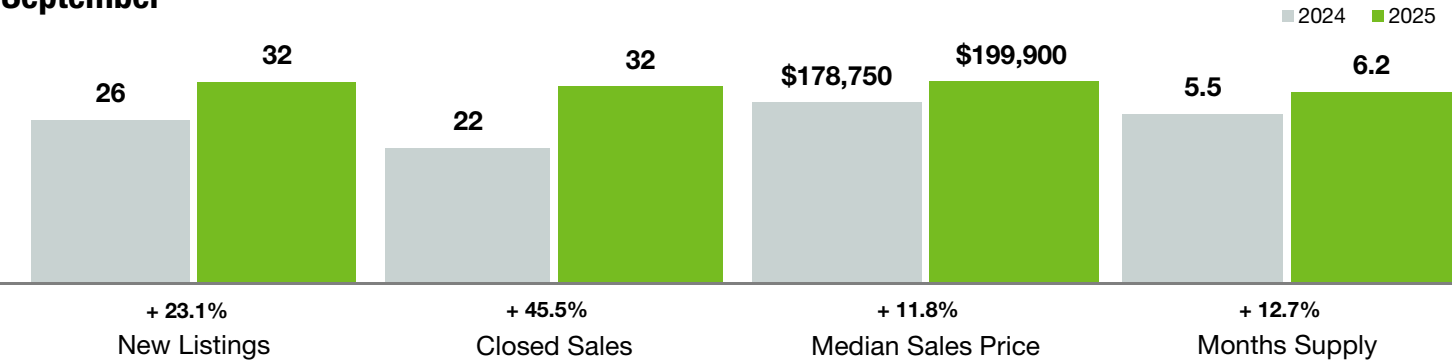
Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	26	32	+ 23.1%	344	369	+ 7.3%
Pending Sales	29	36	+ 24.1%	233	252	+ 8.2%
Closed Sales	22	32	+ 45.5%	217	232	+ 6.9%
Median Sales Price*	\$178,750	\$199,900	+ 11.8%	\$225,000	\$210,000	- 6.7%
Average Sales Price*	\$308,750	\$376,996	+ 22.1%	\$368,240	\$358,953	- 2.5%
Percent of Original List Price Received*	87.5%	88.0%	+ 0.6%	91.9%	90.3%	- 1.7%
List to Close	136	110	- 19.1%	112	122	+ 8.9%
Days on Market Until Sale	101	67	- 33.7%	75	85	+ 13.3%
Cumulative Days on Market Until Sale	102	85	- 16.7%	84	99	+ 17.9%
Average List Price	\$345,442	\$296,050	- 14.3%	\$378,398	\$394,876	+ 4.4%
Inventory of Homes for Sale	126	152	+ 20.6%	--	--	--
Months Supply of Inventory	5.5	6.2	+ 12.7%	--	--	--

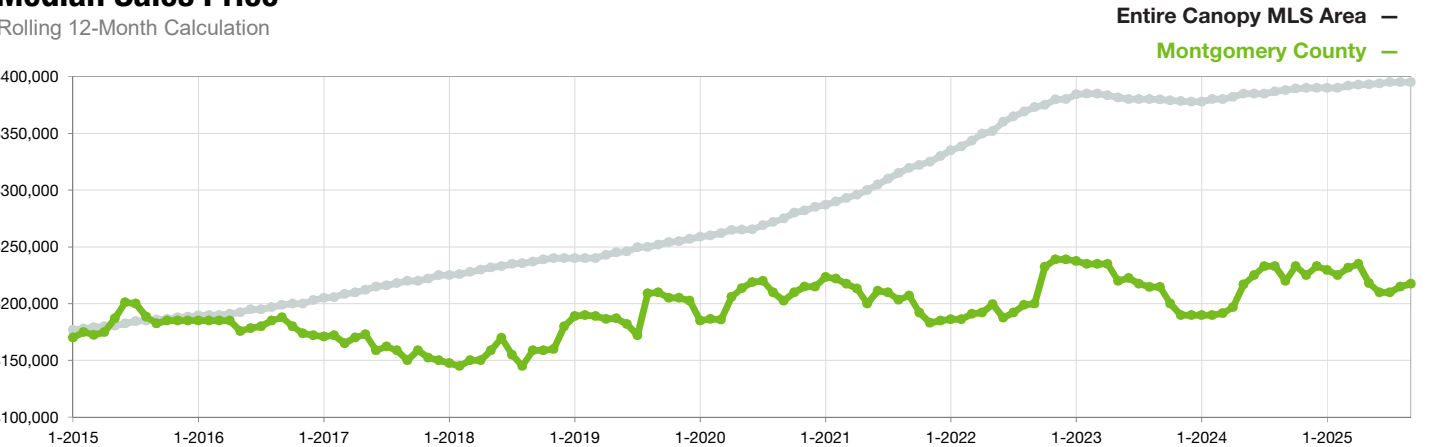
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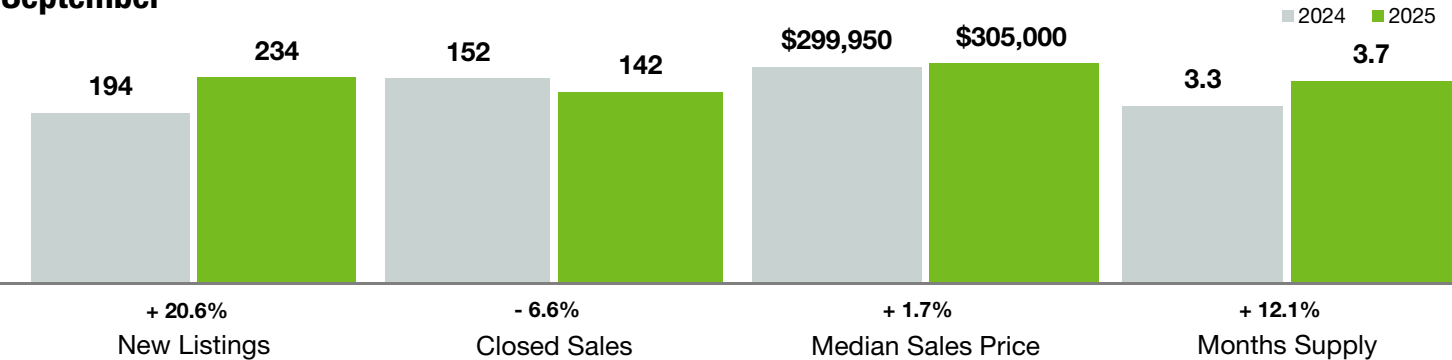
Rowan County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	194	234	+ 20.6%	1,793	1,972	+ 10.0%
Pending Sales	150	165	+ 10.0%	1,338	1,432	+ 7.0%
Closed Sales	152	142	- 6.6%	1,260	1,357	+ 7.7%
Median Sales Price*	\$299,950	\$305,000	+ 1.7%	\$280,000	\$290,000	+ 3.6%
Average Sales Price*	\$324,186	\$365,564	+ 12.8%	\$323,702	\$337,433	+ 4.2%
Percent of Original List Price Received*	94.0%	95.1%	+ 1.2%	94.9%	94.4%	- 0.5%
List to Close	87	95	+ 9.2%	89	95	+ 6.7%
Days on Market Until Sale	44	52	+ 18.2%	45	53	+ 17.8%
Cumulative Days on Market Until Sale	50	57	+ 14.0%	51	61	+ 19.6%
Average List Price	\$344,640	\$366,884	+ 6.5%	\$345,772	\$364,329	+ 5.4%
Inventory of Homes for Sale	455	560	+ 23.1%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

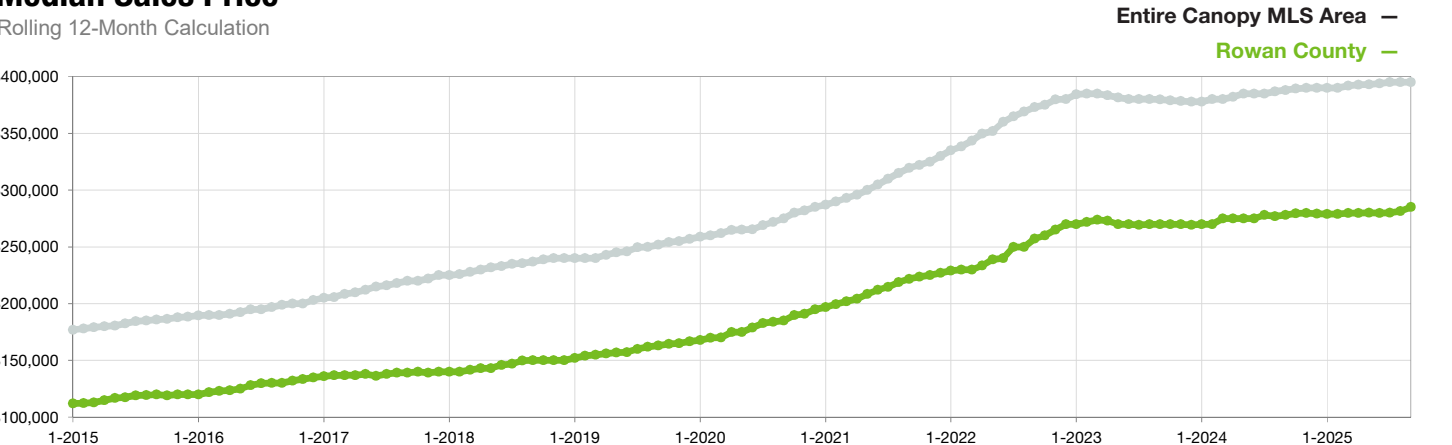
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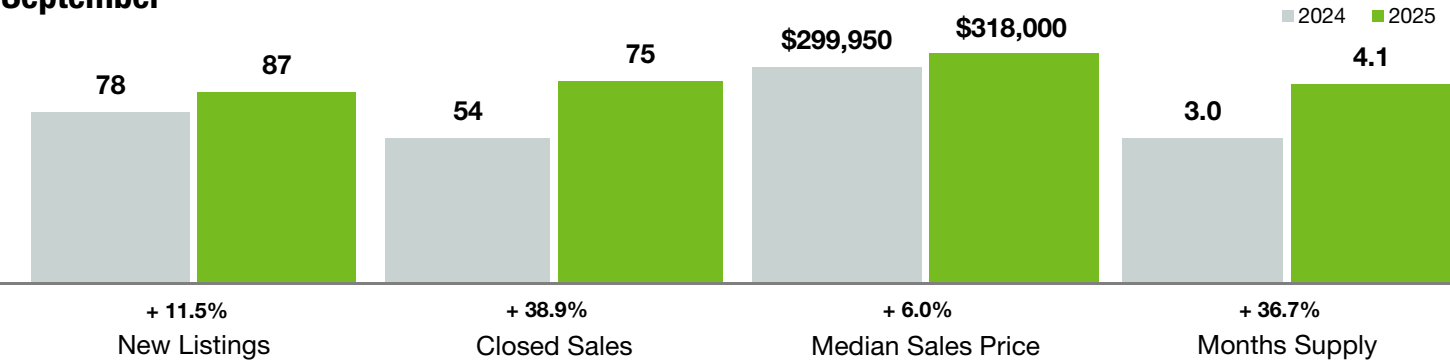
Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	78	87	+ 11.5%	813	905	+ 11.3%
Pending Sales	57	81	+ 42.1%	662	614	- 7.3%
Closed Sales	54	75	+ 38.9%	644	592	- 8.1%
Median Sales Price*	\$299,950	\$318,000	+ 6.0%	\$310,000	\$305,000	- 1.6%
Average Sales Price*	\$325,884	\$350,922	+ 7.7%	\$339,315	\$346,081	+ 2.0%
Percent of Original List Price Received*	93.9%	94.3%	+ 0.4%	95.1%	94.4%	- 0.7%
List to Close	85	80	- 5.9%	100	92	- 8.0%
Days on Market Until Sale	42	42	0.0%	54	51	- 5.6%
Cumulative Days on Market Until Sale	46	56	+ 21.7%	59	63	+ 6.8%
Average List Price	\$329,354	\$361,537	+ 9.8%	\$345,825	\$404,506	+ 17.0%
Inventory of Homes for Sale	207	273	+ 31.9%	--	--	--
Months Supply of Inventory	3.0	4.1	+ 36.7%	--	--	--

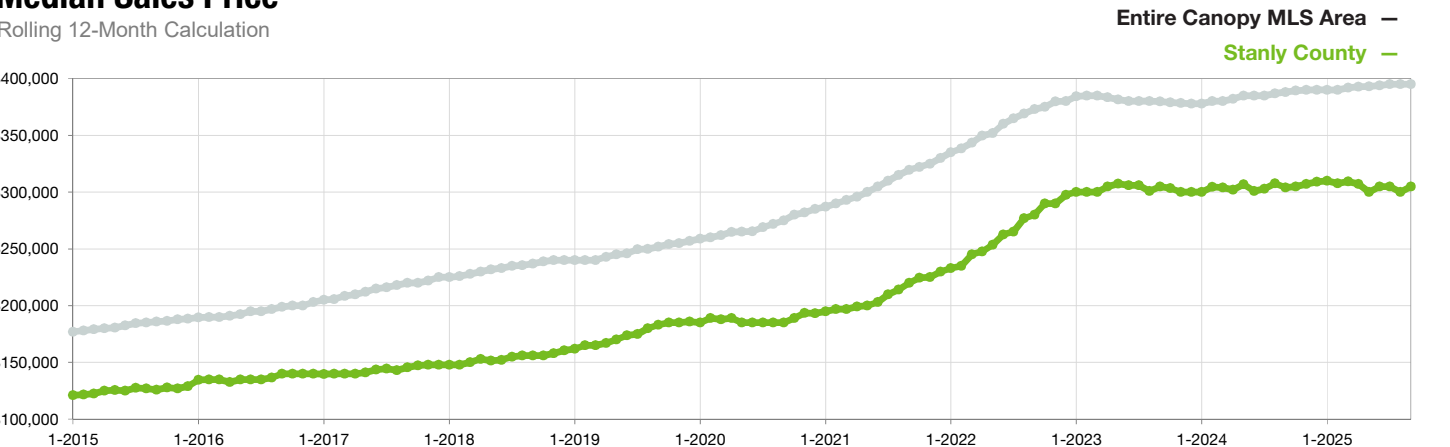
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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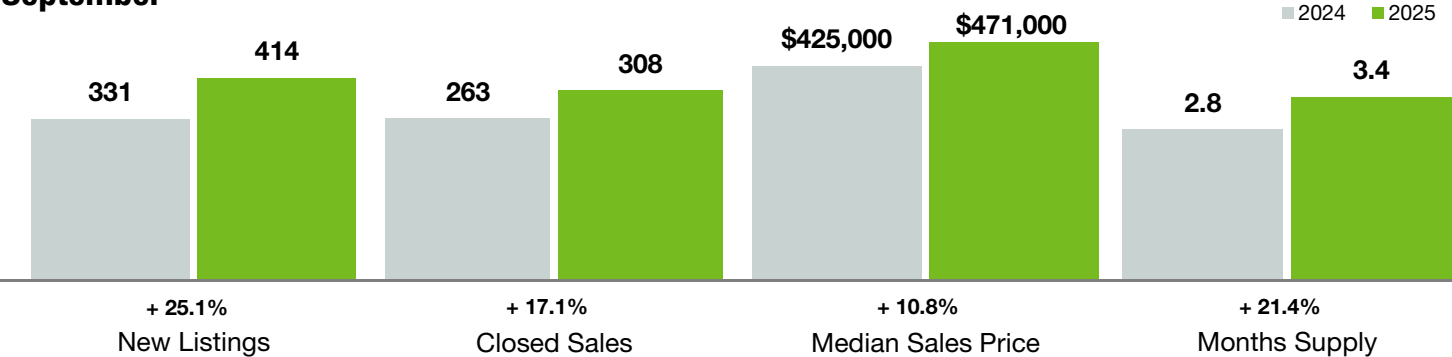
Union County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	331	414	+ 25.1%	3,510	3,900	+ 11.1%
Pending Sales	259	318	+ 22.8%	2,690	2,867	+ 6.6%
Closed Sales	263	308	+ 17.1%	2,535	2,747	+ 8.4%
Median Sales Price*	\$425,000	\$471,000	+ 10.8%	\$460,000	\$485,452	+ 5.5%
Average Sales Price*	\$530,652	\$577,319	+ 8.8%	\$589,238	\$624,458	+ 6.0%
Percent of Original List Price Received*	97.1%	95.4%	- 1.8%	98.0%	96.8%	- 1.2%
List to Close	85	109	+ 28.2%	81	98	+ 21.0%
Days on Market Until Sale	42	54	+ 28.6%	34	51	+ 50.0%
Cumulative Days on Market Until Sale	40	54	+ 35.0%	34	52	+ 52.9%
Average List Price	\$576,966	\$699,337	+ 21.2%	\$615,610	\$673,742	+ 9.4%
Inventory of Homes for Sale	760	1,008	+ 32.6%	--	--	--
Months Supply of Inventory	2.8	3.4	+ 21.4%	--	--	--

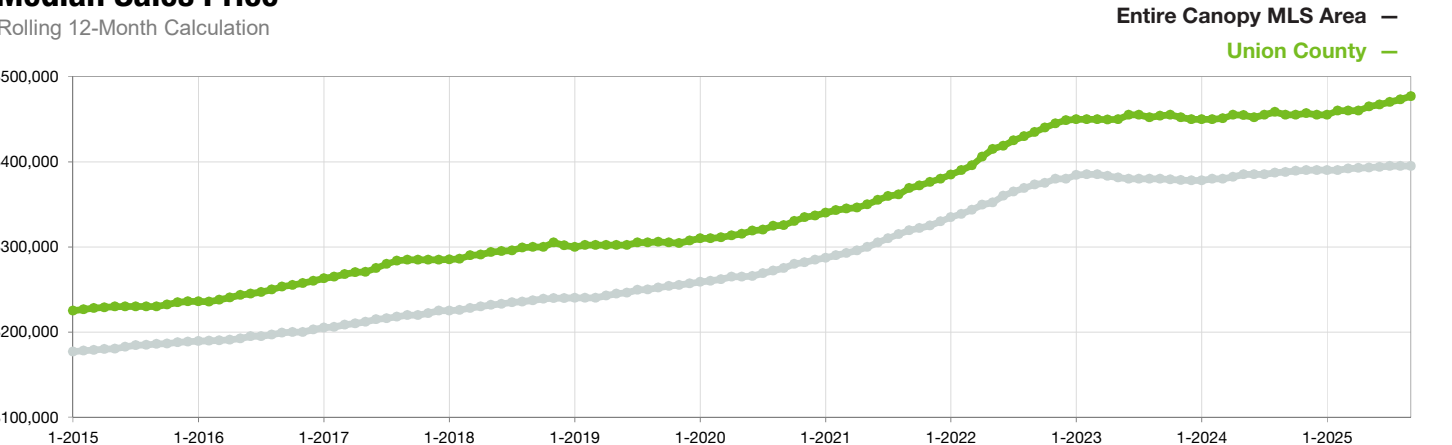
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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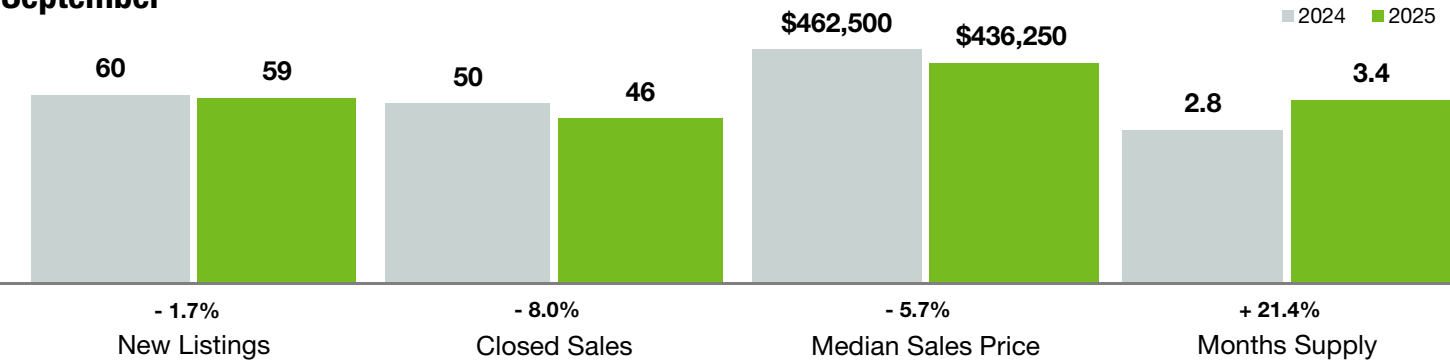
Belmont

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	60	59	- 1.7%	539	567	+ 5.2%
Pending Sales	38	44	+ 15.8%	403	408	+ 1.2%
Closed Sales	50	46	- 8.0%	368	398	+ 8.2%
Median Sales Price*	\$462,500	\$436,250	- 5.7%	\$445,000	\$479,750	+ 7.8%
Average Sales Price*	\$683,656	\$663,377	- 3.0%	\$549,367	\$566,840	+ 3.2%
Percent of Original List Price Received*	97.4%	95.6%	- 1.8%	97.5%	96.6%	- 0.9%
List to Close	97	111	+ 14.4%	74	97	+ 31.1%
Days on Market Until Sale	55	73	+ 32.7%	35	58	+ 65.7%
Cumulative Days on Market Until Sale	63	38	- 39.7%	39	50	+ 28.2%
Average List Price	\$539,260	\$678,435	+ 25.8%	\$574,327	\$568,136	- 1.1%
Inventory of Homes for Sale	117	147	+ 25.6%	--	--	--
Months Supply of Inventory	2.8	3.4	+ 21.4%	--	--	--

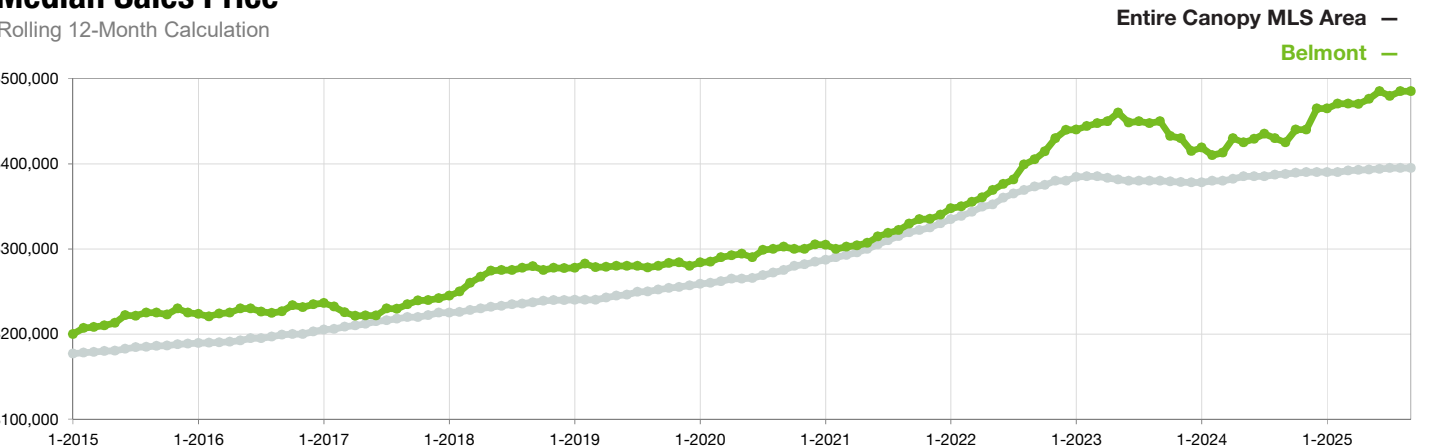
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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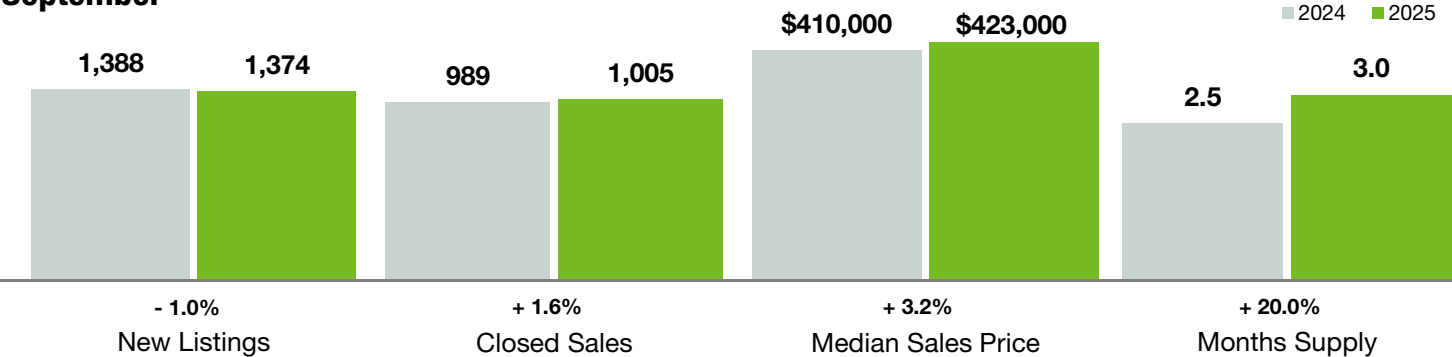
City of Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	1,388	1,374	- 1.0%	12,538	13,470	+ 7.4%
Pending Sales	911	998	+ 9.5%	9,630	9,815	+ 1.9%
Closed Sales	989	1,005	+ 1.6%	9,402	9,461	+ 0.6%
Median Sales Price*	\$410,000	\$423,000	+ 3.2%	\$417,705	\$427,000	+ 2.2%
Average Sales Price*	\$565,577	\$557,035	- 1.5%	\$576,614	\$590,374	+ 2.4%
Percent of Original List Price Received*	97.2%	96.1%	- 1.1%	98.2%	96.9%	- 1.3%
List to Close	87	92	+ 5.7%	81	87	+ 7.4%
Days on Market Until Sale	36	46	+ 27.8%	32	42	+ 31.3%
Cumulative Days on Market Until Sale	38	52	+ 36.8%	35	47	+ 34.3%
Average List Price	\$584,318	\$638,720	+ 9.3%	\$584,892	\$602,409	+ 3.0%
Inventory of Homes for Sale	2,535	3,091	+ 21.9%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

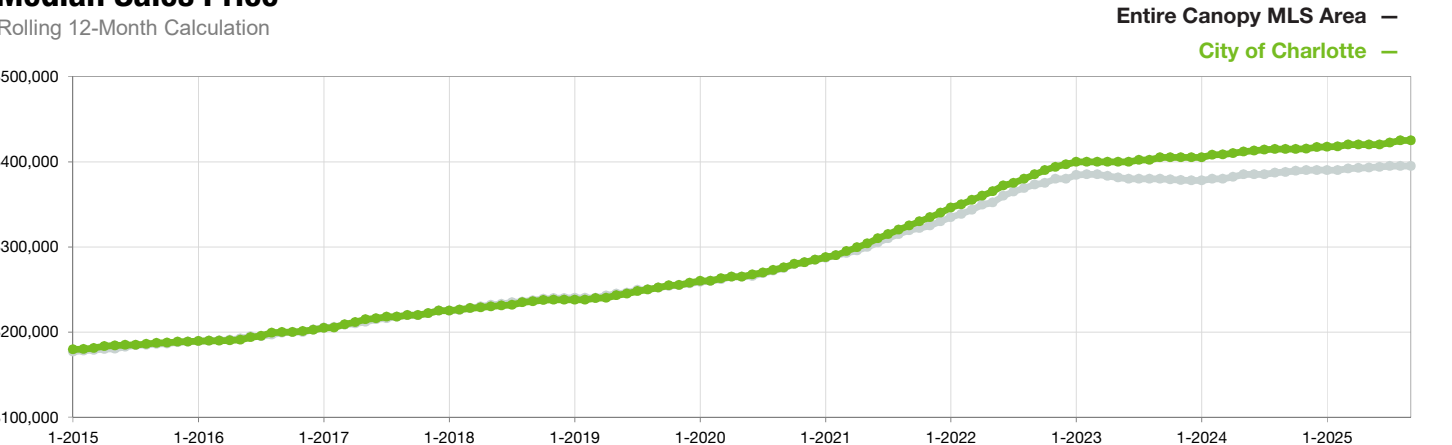
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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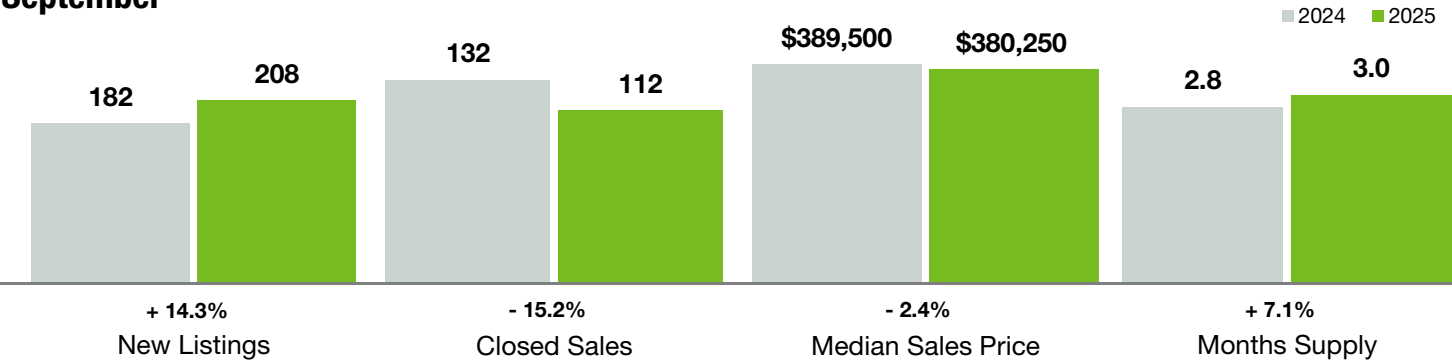
Concord

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	182	208	+ 14.3%	1,590	1,698	+ 6.8%
Pending Sales	116	133	+ 14.7%	1,180	1,251	+ 6.0%
Closed Sales	132	112	- 15.2%	1,142	1,185	+ 3.8%
Median Sales Price*	\$389,500	\$380,250	- 2.4%	\$390,000	\$380,780	- 2.4%
Average Sales Price*	\$429,792	\$413,135	- 3.9%	\$438,271	\$436,999	- 0.3%
Percent of Original List Price Received*	94.7%	94.3%	- 0.4%	96.8%	95.7%	- 1.1%
List to Close	86	95	+ 10.5%	76	90	+ 18.4%
Days on Market Until Sale	43	53	+ 23.3%	34	47	+ 38.2%
Cumulative Days on Market Until Sale	47	63	+ 34.0%	37	52	+ 40.5%
Average List Price	\$473,116	\$496,043	+ 4.8%	\$457,797	\$468,224	+ 2.3%
Inventory of Homes for Sale	350	401	+ 14.6%	--	--	--
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

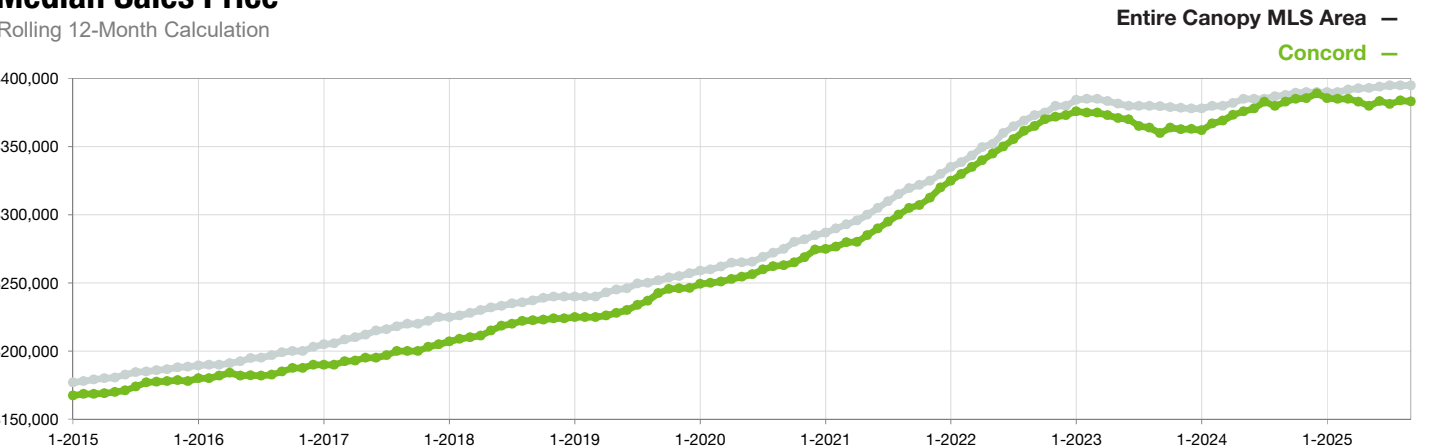
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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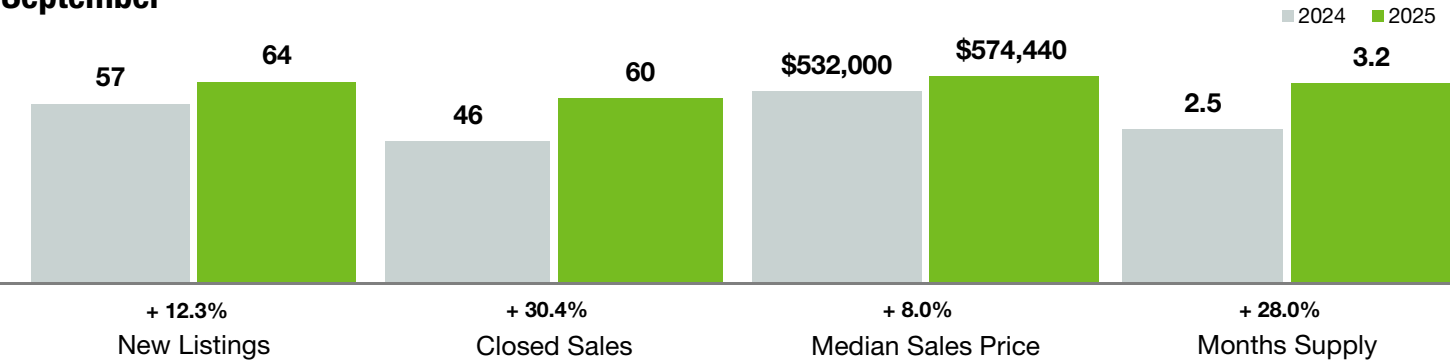
Cornelius

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	57	64	+ 12.3%	578	603	+ 4.3%
Pending Sales	45	43	- 4.4%	453	445	- 1.8%
Closed Sales	46	60	+ 30.4%	443	442	- 0.2%
Median Sales Price*	\$532,000	\$574,440	+ 8.0%	\$570,000	\$545,000	- 4.4%
Average Sales Price*	\$756,929	\$1,066,579	+ 40.9%	\$852,485	\$849,477	- 0.4%
Percent of Original List Price Received*	95.9%	95.2%	- 0.7%	96.6%	96.1%	- 0.5%
List to Close	65	90	+ 38.5%	79	88	+ 11.4%
Days on Market Until Sale	29	49	+ 69.0%	40	44	+ 10.0%
Cumulative Days on Market Until Sale	33	56	+ 69.7%	37	51	+ 37.8%
Average List Price	\$1,188,731	\$1,024,171	- 13.8%	\$955,423	\$1,016,291	+ 6.4%
Inventory of Homes for Sale	116	150	+ 29.3%	--	--	--
Months Supply of Inventory	2.5	3.2	+ 28.0%	--	--	--

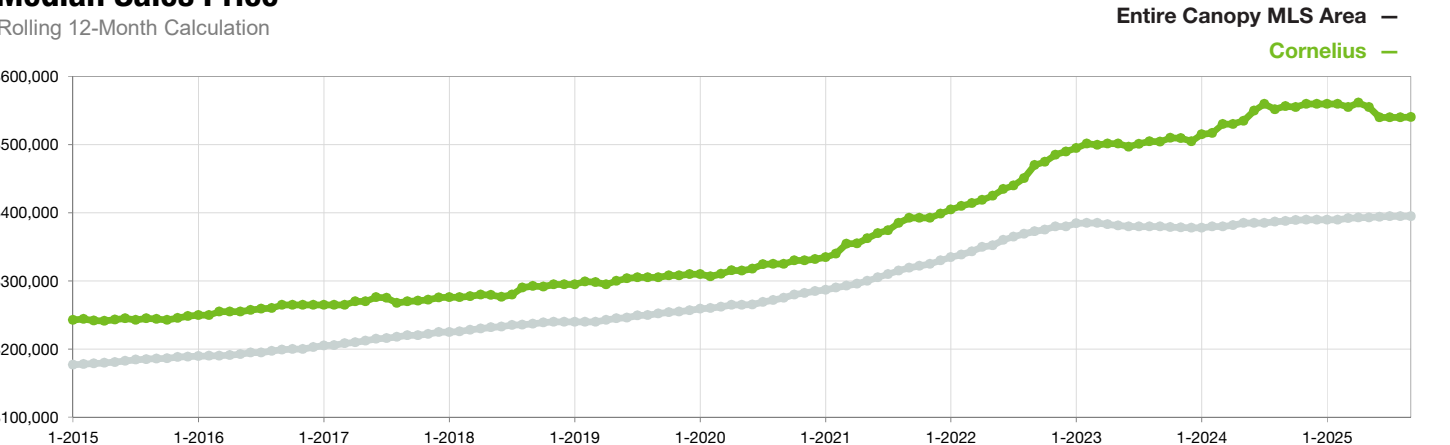
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September



Median Sales Price

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Local Market Update for September 2025

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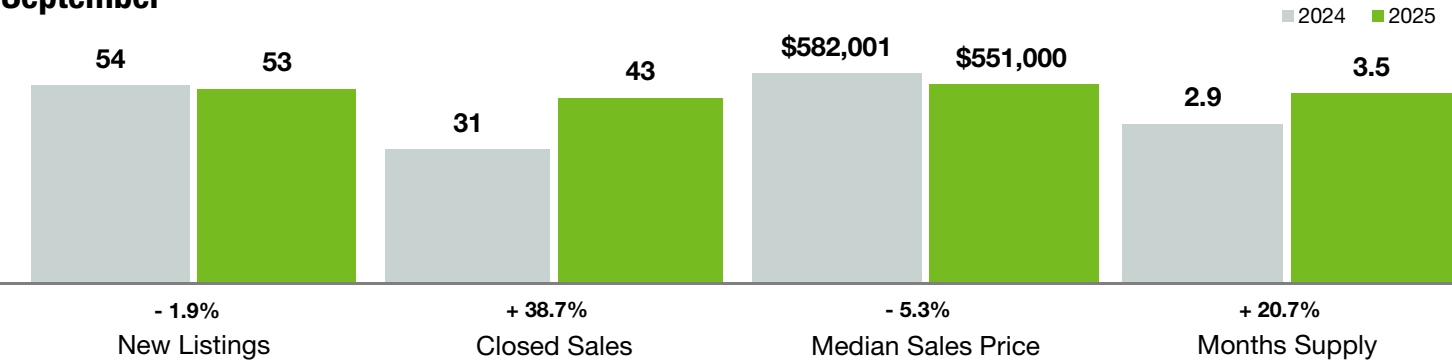
Davidson

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	54	53	- 1.9%	488	501	+ 2.7%
Pending Sales	46	36	- 21.7%	370	350	- 5.4%
Closed Sales	31	43	+ 38.7%	341	336	- 1.5%
Median Sales Price*	\$582,001	\$551,000	- 5.3%	\$600,000	\$641,000	+ 6.8%
Average Sales Price*	\$777,669	\$726,223	- 6.6%	\$803,232	\$843,499	+ 5.0%
Percent of Original List Price Received*	98.3%	94.6%	- 3.8%	97.8%	95.9%	- 1.9%
List to Close	138	98	- 29.0%	92	100	+ 8.7%
Days on Market Until Sale	34	49	+ 44.1%	33	49	+ 48.5%
Cumulative Days on Market Until Sale	36	54	+ 50.0%	39	57	+ 46.2%
Average List Price	\$878,683	\$1,149,843	+ 30.9%	\$891,408	\$1,008,673	+ 13.2%
Inventory of Homes for Sale	109	128	+ 17.4%	--	--	--
Months Supply of Inventory	2.9	3.5	+ 20.7%	--	--	--

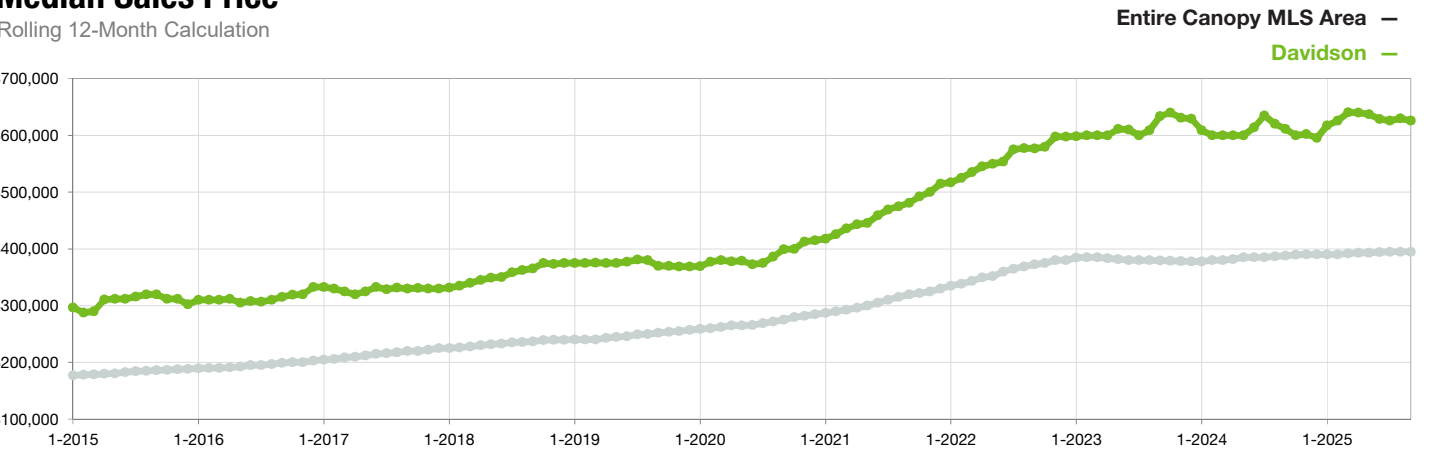
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September



Median Sales Price

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Local Market Update for September 2025

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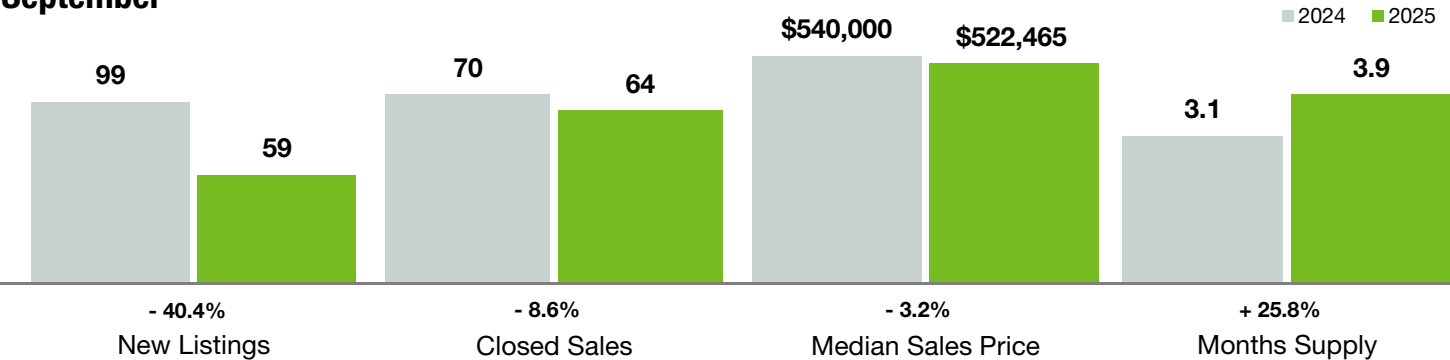
Denver

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	99	59	- 40.4%	706	768	+ 8.8%
Pending Sales	58	61	+ 5.2%	526	503	- 4.4%
Closed Sales	70	64	- 8.6%	513	478	- 6.8%
Median Sales Price*	\$540,000	\$522,465	- 3.2%	\$521,000	\$535,045	+ 2.7%
Average Sales Price*	\$738,627	\$580,597	- 21.4%	\$632,843	\$675,854	+ 6.8%
Percent of Original List Price Received*	96.0%	94.8%	- 1.3%	97.4%	95.2%	- 2.3%
List to Close	104	151	+ 45.2%	104	108	+ 3.8%
Days on Market Until Sale	48	87	+ 81.3%	45	60	+ 33.3%
Cumulative Days on Market Until Sale	45	62	+ 37.8%	46	60	+ 30.4%
Average List Price	\$710,810	\$958,905	+ 34.9%	\$761,616	\$782,688	+ 2.8%
Inventory of Homes for Sale	163	211	+ 29.4%	--	--	--
Months Supply of Inventory	3.1	3.9	+ 25.8%	--	--	--

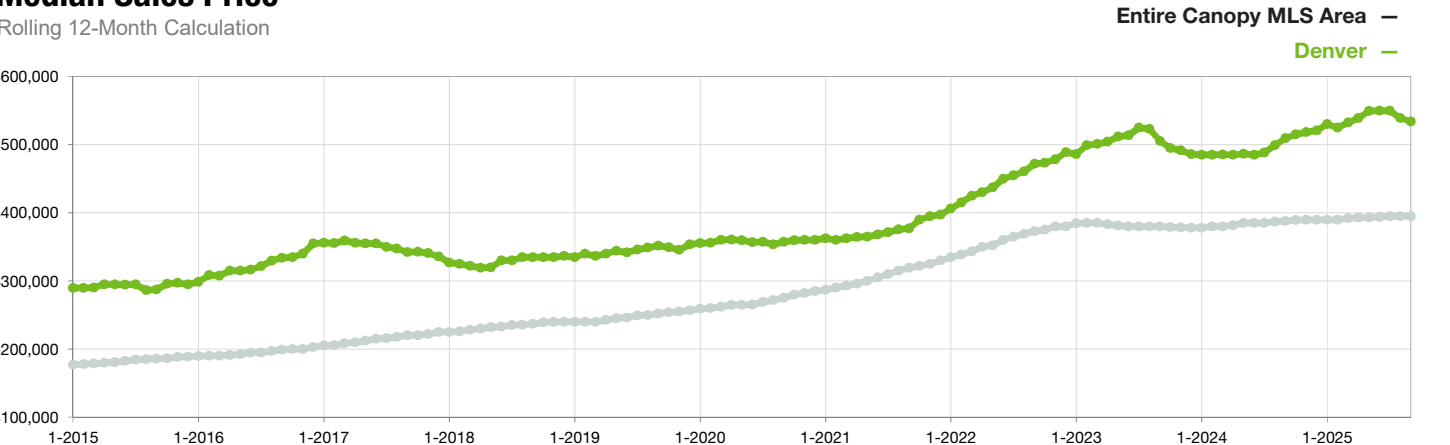
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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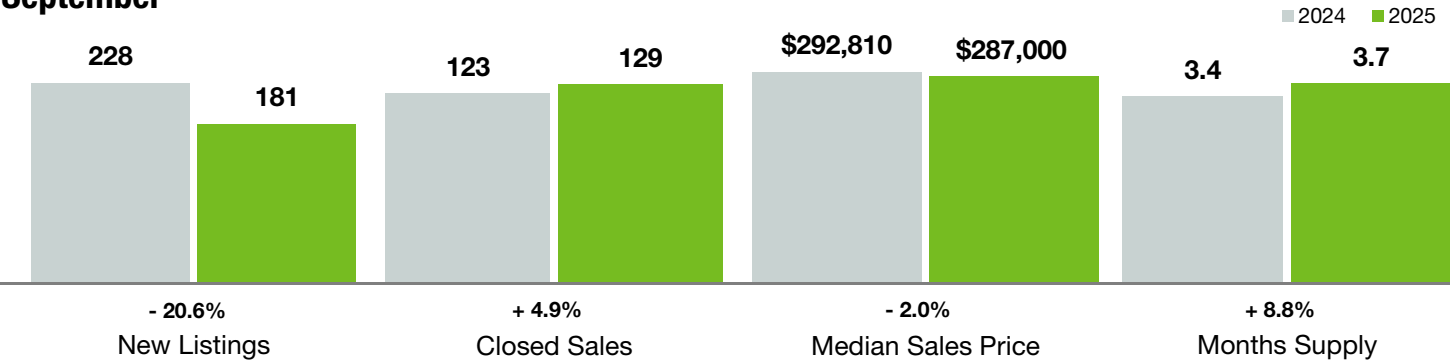
Gastonia

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	228	181	- 20.6%	1,889	1,867	- 1.2%
Pending Sales	134	147	+ 9.7%	1,306	1,303	- 0.2%
Closed Sales	123	129	+ 4.9%	1,255	1,225	- 2.4%
Median Sales Price*	\$292,810	\$287,000	- 2.0%	\$296,875	\$295,900	- 0.3%
Average Sales Price*	\$302,399	\$298,088	- 1.4%	\$310,799	\$310,428	- 0.1%
Percent of Original List Price Received*	94.7%	93.2%	- 1.6%	95.6%	95.2%	- 0.4%
List to Close	98	102	+ 4.1%	90	96	+ 6.7%
Days on Market Until Sale	46	57	+ 23.9%	42	51	+ 21.4%
Cumulative Days on Market Until Sale	55	65	+ 18.2%	50	62	+ 24.0%
Average List Price	\$349,190	\$330,518	- 5.3%	\$333,744	\$330,561	- 1.0%
Inventory of Homes for Sale	456	503	+ 10.3%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--

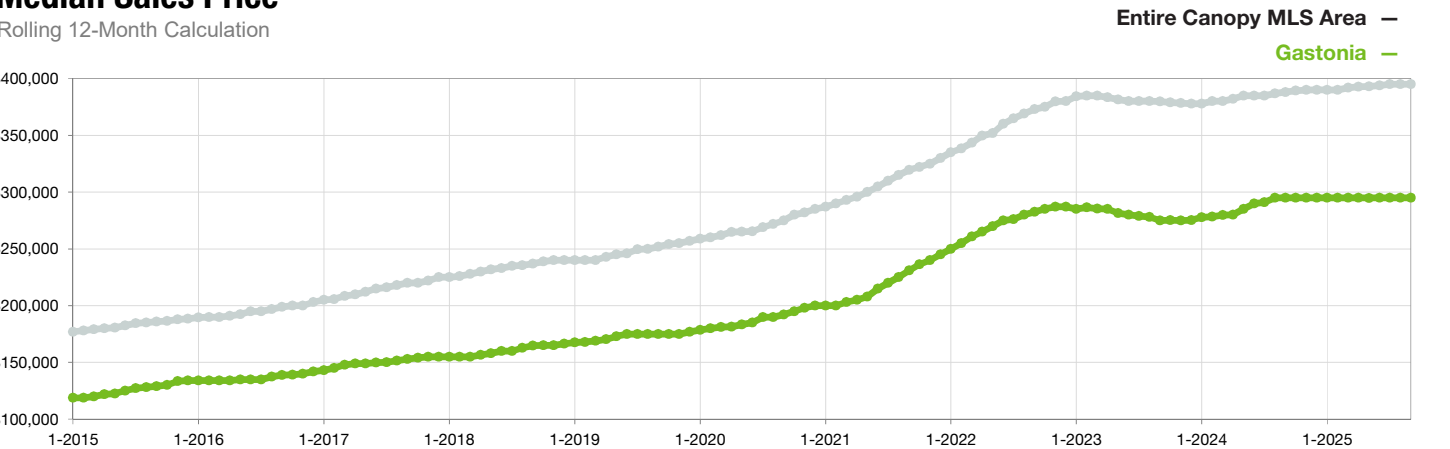
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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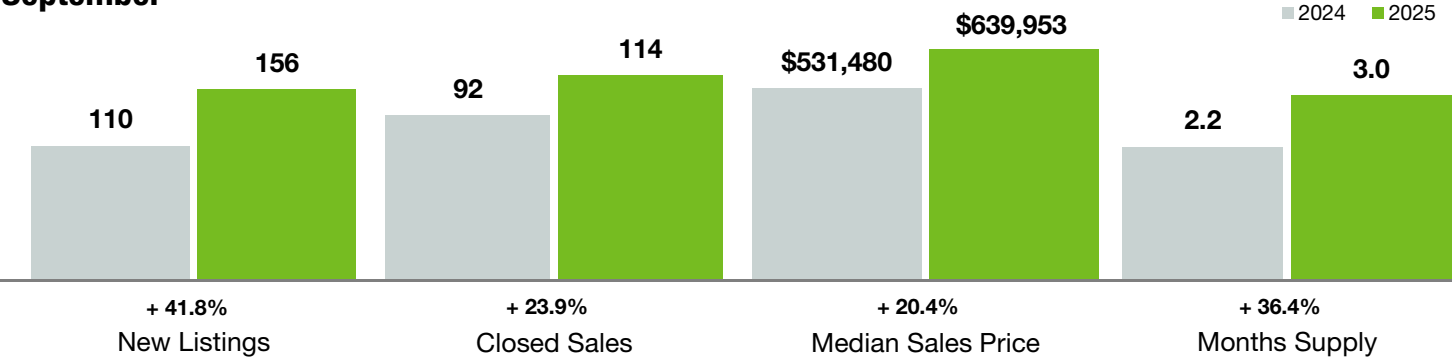
Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	110	156	+ 41.8%	1,170	1,351	+ 15.5%
Pending Sales	92	122	+ 32.6%	923	1,020	+ 10.5%
Closed Sales	92	114	+ 23.9%	923	966	+ 4.7%
Median Sales Price*	\$531,480	\$639,953	+ 20.4%	\$530,000	\$585,095	+ 10.4%
Average Sales Price*	\$573,872	\$705,539	+ 22.9%	\$599,568	\$661,202	+ 10.3%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	98.7%	97.4%	- 1.3%
List to Close	73	101	+ 38.4%	82	92	+ 12.2%
Days on Market Until Sale	33	51	+ 54.5%	27	44	+ 63.0%
Cumulative Days on Market Until Sale	32	48	+ 50.0%	28	49	+ 75.0%
Average List Price	\$752,176	\$643,324	- 14.5%	\$640,677	\$669,515	+ 4.5%
Inventory of Homes for Sale	207	310	+ 49.8%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

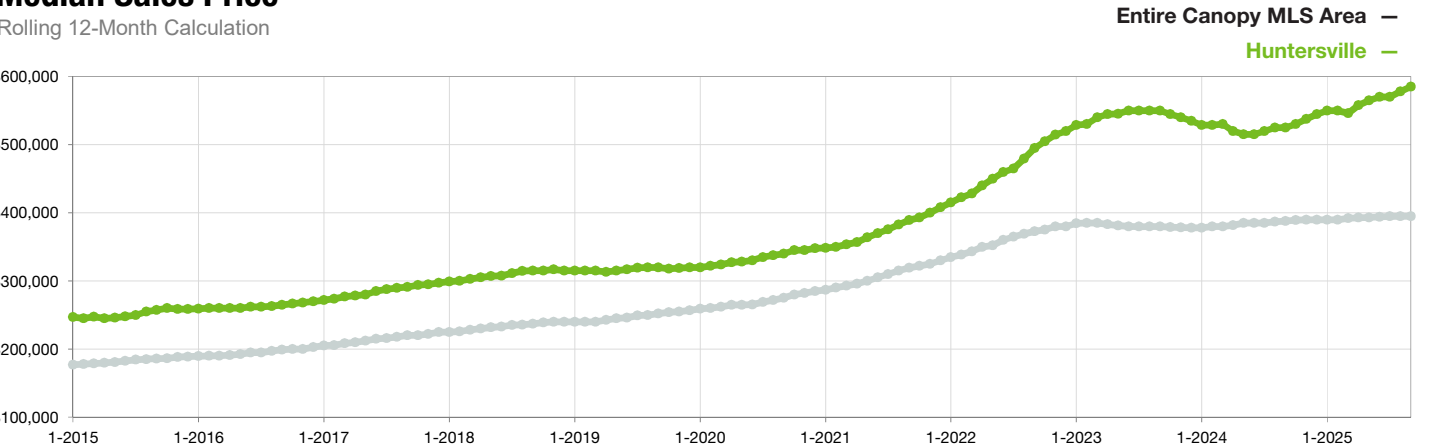
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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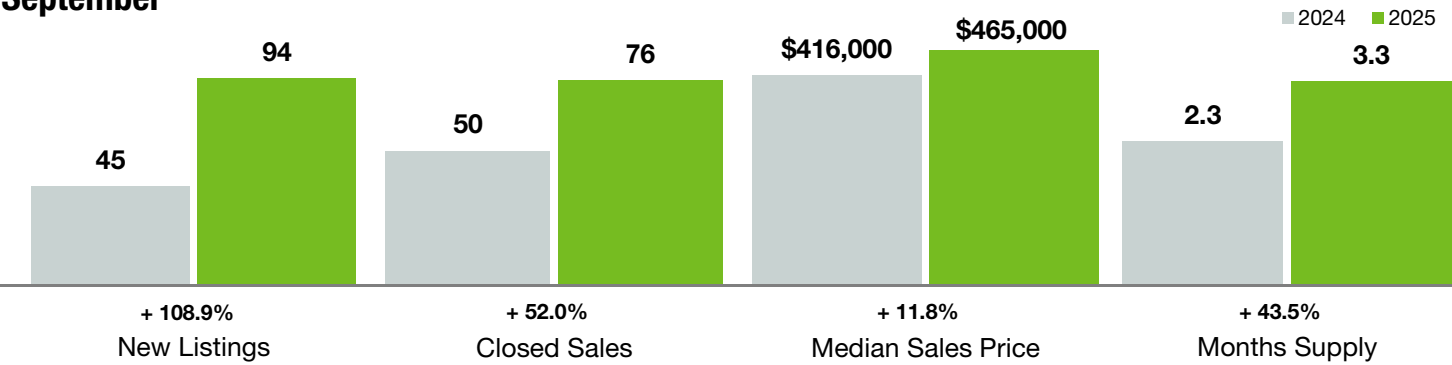
Indian Trail

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	45	94	+ 108.9%	585	763	+ 30.4%
Pending Sales	43	78	+ 81.4%	458	567	+ 23.8%
Closed Sales	50	76	+ 52.0%	448	493	+ 10.0%
Median Sales Price*	\$416,000	\$465,000	+ 11.8%	\$440,000	\$450,000	+ 2.3%
Average Sales Price*	\$463,183	\$455,013	- 1.8%	\$463,378	\$472,707	+ 2.0%
Percent of Original List Price Received*	97.8%	97.1%	- 0.7%	98.1%	97.4%	- 0.7%
List to Close	67	118	+ 76.1%	76	97	+ 27.6%
Days on Market Until Sale	28	42	+ 50.0%	32	46	+ 43.8%
Cumulative Days on Market Until Sale	30	42	+ 40.0%	31	44	+ 41.9%
Average List Price	\$478,127	\$547,480	+ 14.5%	\$483,965	\$495,405	+ 2.4%
Inventory of Homes for Sale	109	192	+ 76.1%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 43.5%	--	--	--

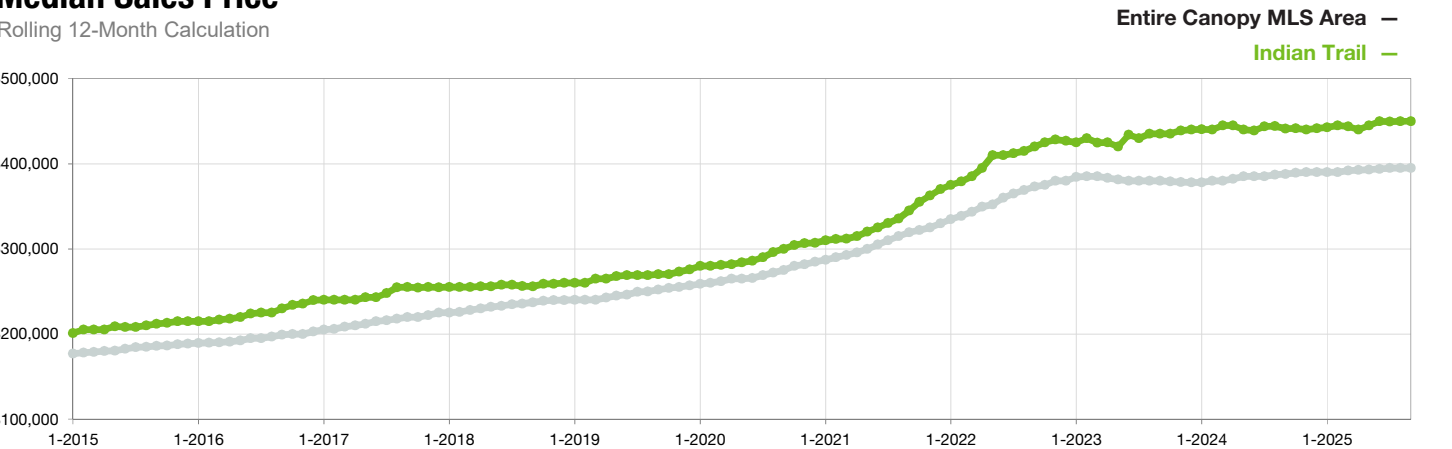
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September



Median Sales Price

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Local Market Update for September 2025

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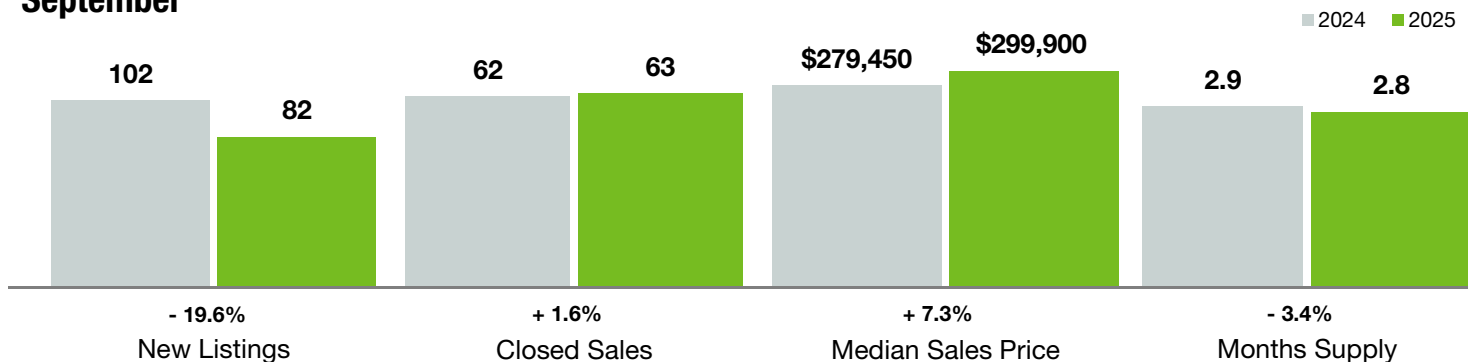
Kannapolis

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	102	82	- 19.6%	838	850	+ 1.4%
Pending Sales	70	81	+ 15.7%	598	677	+ 13.2%
Closed Sales	62	63	+ 1.6%	571	628	+ 10.0%
Median Sales Price*	\$279,450	\$299,900	+ 7.3%	\$286,450	\$304,500	+ 6.3%
Average Sales Price*	\$289,797	\$331,826	+ 14.5%	\$311,548	\$324,989	+ 4.3%
Percent of Original List Price Received*	94.6%	94.4%	- 0.2%	95.9%	94.9%	- 1.0%
List to Close	75	89	+ 18.7%	77	93	+ 20.8%
Days on Market Until Sale	30	42	+ 40.0%	34	48	+ 41.2%
Cumulative Days on Market Until Sale	40	52	+ 30.0%	39	55	+ 41.0%
Average List Price	\$330,202	\$355,217	+ 7.6%	\$319,127	\$346,687	+ 8.6%
Inventory of Homes for Sale	185	197	+ 6.5%	--	--	--
Months Supply of Inventory	2.9	2.8	- 3.4%	--	--	--

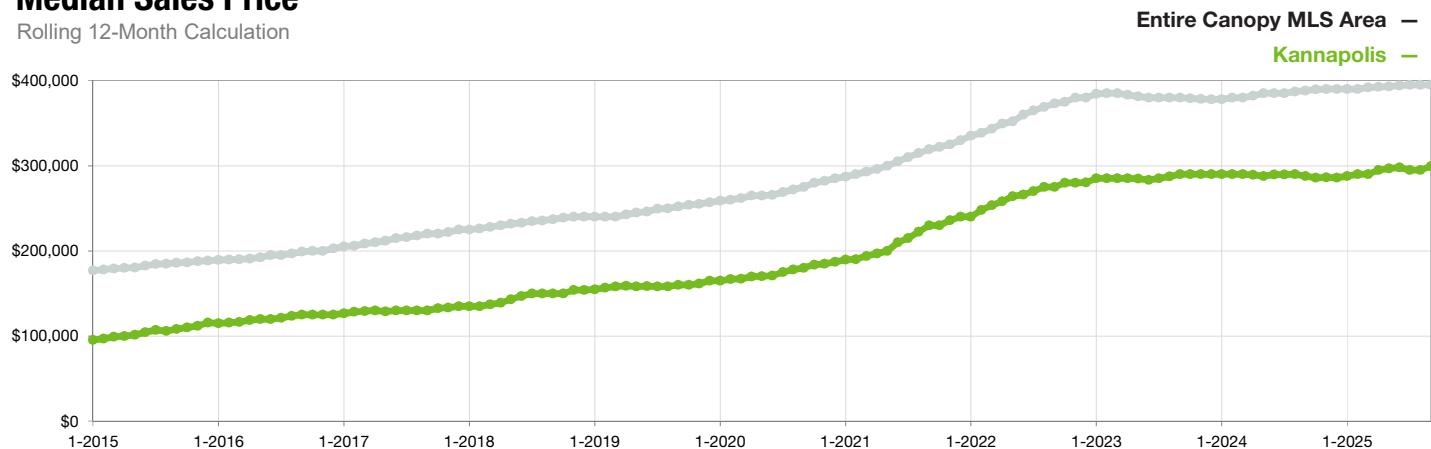
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September



Median Sales Price

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Local Market Update for September 2025

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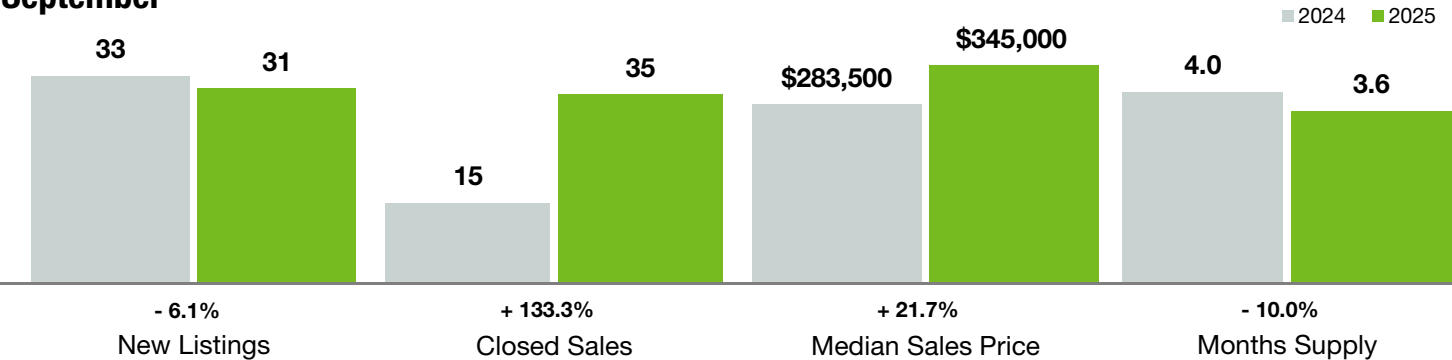
Kings Mountain

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	33	31	- 6.1%	323	370	+ 14.6%
Pending Sales	23	33	+ 43.5%	217	257	+ 18.4%
Closed Sales	15	35	+ 133.3%	201	249	+ 23.9%
Median Sales Price*	\$283,500	\$345,000	+ 21.7%	\$271,000	\$300,000	+ 10.7%
Average Sales Price*	\$327,082	\$370,000	+ 13.1%	\$286,624	\$321,898	+ 12.3%
Percent of Original List Price Received*	94.5%	94.1%	- 0.4%	95.2%	94.4%	- 0.8%
List to Close	117	107	- 8.5%	85	103	+ 21.2%
Days on Market Until Sale	68	52	- 23.5%	46	55	+ 19.6%
Cumulative Days on Market Until Sale	69	78	+ 13.0%	56	66	+ 17.9%
Average List Price	\$339,769	\$380,538	+ 12.0%	\$321,164	\$360,396	+ 12.2%
Inventory of Homes for Sale	89	98	+ 10.1%	--	--	--
Months Supply of Inventory	4.0	3.6	- 10.0%	--	--	--

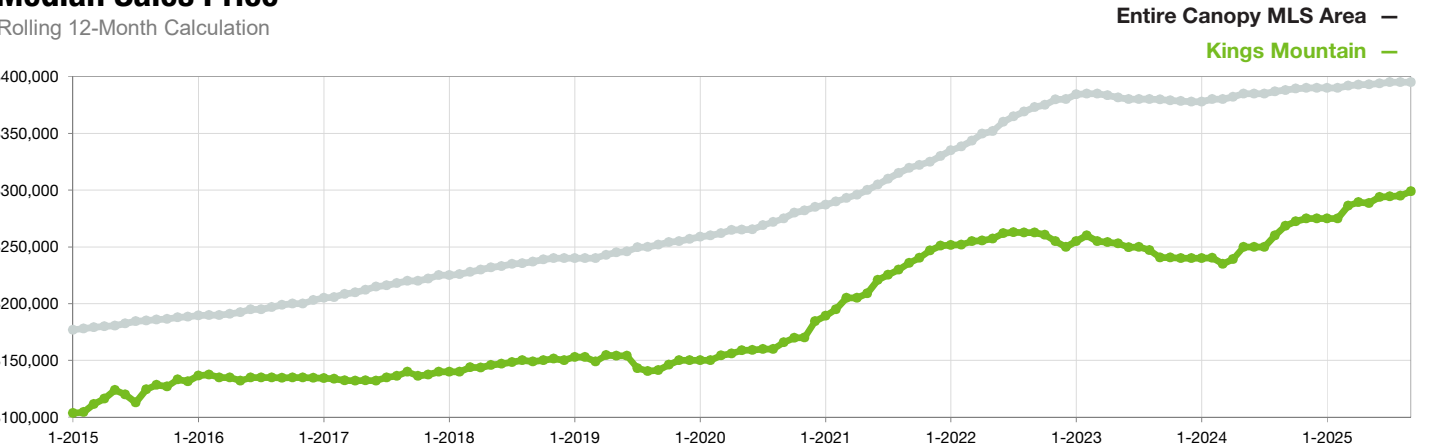
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September



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for September 2025

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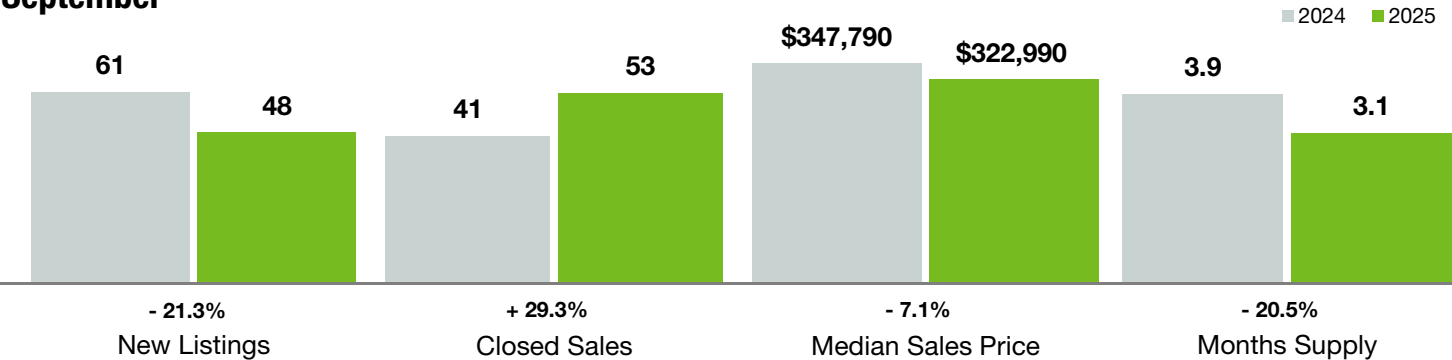
Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	61	48	- 21.3%	491	551	+ 12.2%
Pending Sales	34	51	+ 50.0%	333	427	+ 28.2%
Closed Sales	41	53	+ 29.3%	310	413	+ 33.2%
Median Sales Price*	\$347,790	\$322,990	- 7.1%	\$320,000	\$329,000	+ 2.8%
Average Sales Price*	\$335,424	\$329,023	- 1.9%	\$339,247	\$346,356	+ 2.1%
Percent of Original List Price Received*	94.0%	93.4%	- 0.6%	95.4%	94.7%	- 0.7%
List to Close	94	90	- 4.3%	87	102	+ 17.2%
Days on Market Until Sale	45	52	+ 15.6%	41	59	+ 43.9%
Cumulative Days on Market Until Sale	62	59	- 4.8%	52	69	+ 32.7%
Average List Price	\$357,413	\$438,036	+ 22.6%	\$358,724	\$378,927	+ 5.6%
Inventory of Homes for Sale	141	139	- 1.4%	--	--	--
Months Supply of Inventory	3.9	3.1	- 20.5%	--	--	--

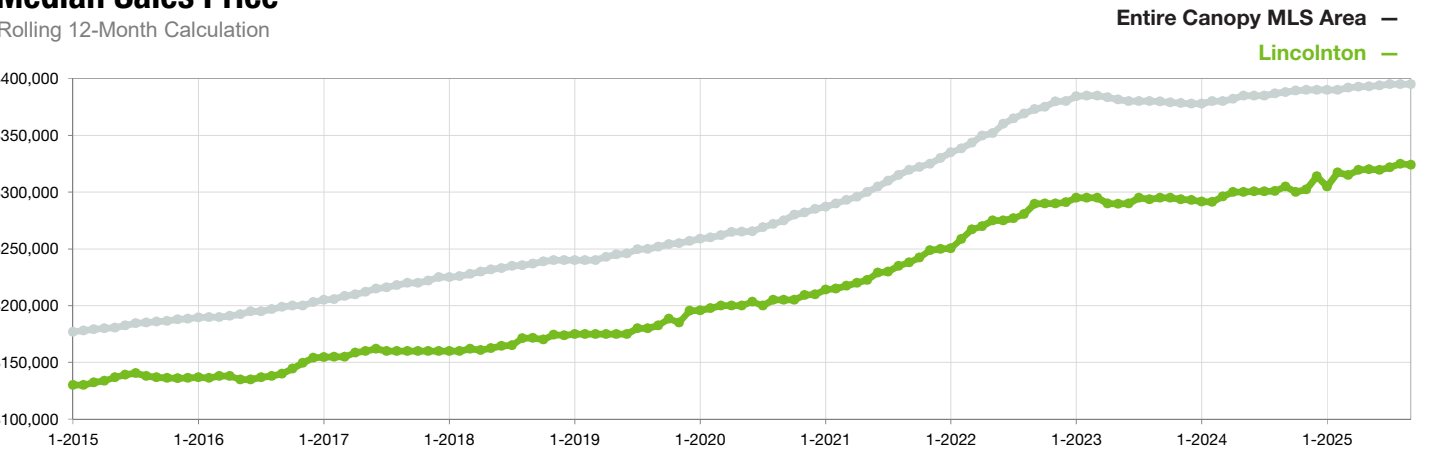
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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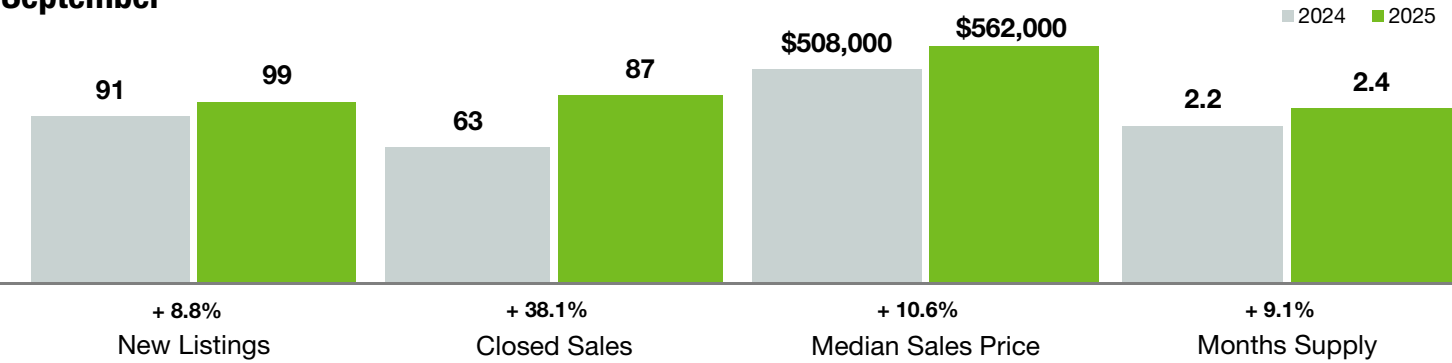
Matthews

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	91	99	+ 8.8%	904	1,036	+ 14.6%
Pending Sales	74	96	+ 29.7%	714	802	+ 12.3%
Closed Sales	63	87	+ 38.1%	666	757	+ 13.7%
Median Sales Price*	\$508,000	\$562,000	+ 10.6%	\$535,000	\$550,000	+ 2.8%
Average Sales Price*	\$594,376	\$630,656	+ 6.1%	\$631,663	\$631,151	- 0.1%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	99.1%	97.9%	- 1.2%
List to Close	67	81	+ 20.9%	61	73	+ 19.7%
Days on Market Until Sale	30	36	+ 20.0%	21	28	+ 33.3%
Cumulative Days on Market Until Sale	32	40	+ 25.0%	22	33	+ 50.0%
Average List Price	\$596,452	\$655,955	+ 10.0%	\$629,567	\$656,434	+ 4.3%
Inventory of Homes for Sale	154	199	+ 29.2%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

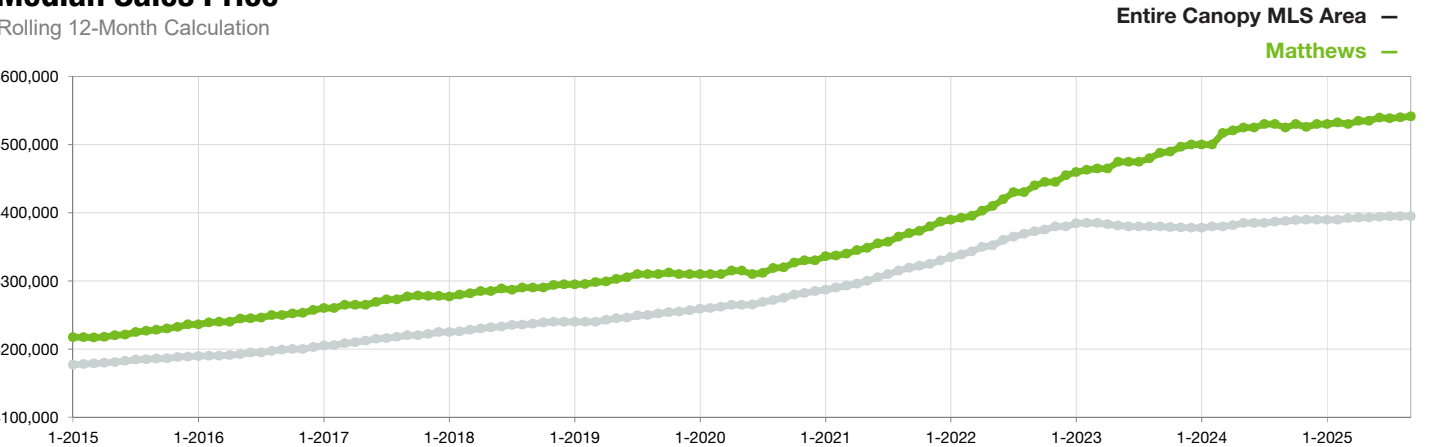
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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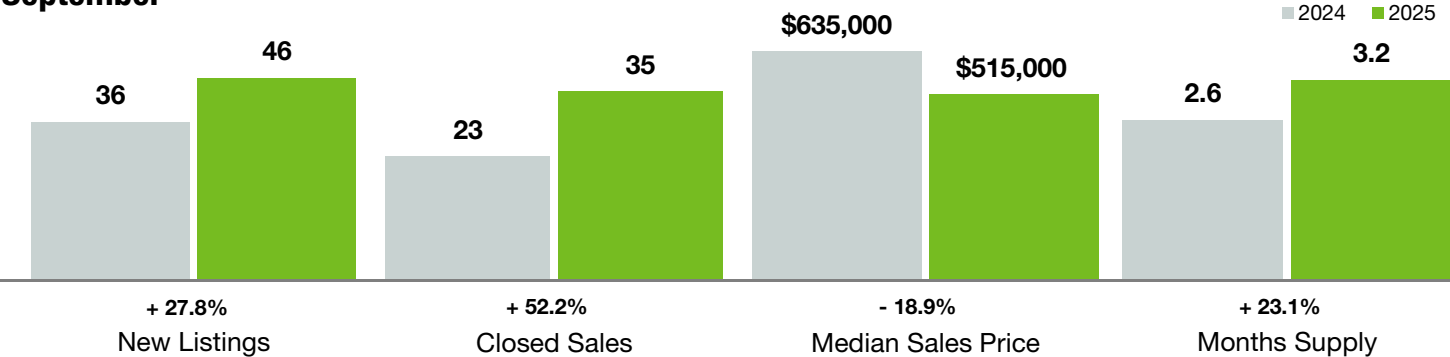
Mint Hill

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	36	46	+ 27.8%	376	412	+ 9.6%
Pending Sales	28	26	- 7.1%	297	304	+ 2.4%
Closed Sales	23	35	+ 52.2%	303	286	- 5.6%
Median Sales Price*	\$635,000	\$515,000	- 18.9%	\$570,512	\$544,965	- 4.5%
Average Sales Price*	\$589,812	\$547,984	- 7.1%	\$577,847	\$571,728	- 1.1%
Percent of Original List Price Received*	97.1%	95.4%	- 1.8%	98.2%	96.9%	- 1.3%
List to Close	69	103	+ 49.3%	82	90	+ 9.8%
Days on Market Until Sale	24	62	+ 158.3%	30	47	+ 56.7%
Cumulative Days on Market Until Sale	25	71	+ 184.0%	33	53	+ 60.6%
Average List Price	\$581,939	\$682,187	+ 17.2%	\$601,299	\$638,354	+ 6.2%
Inventory of Homes for Sale	85	104	+ 22.4%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

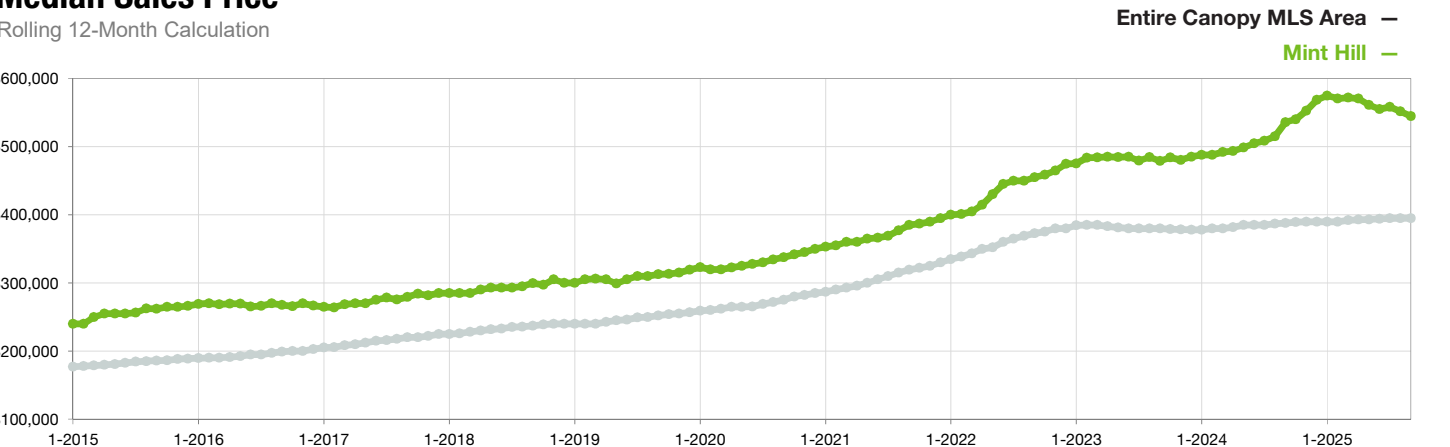
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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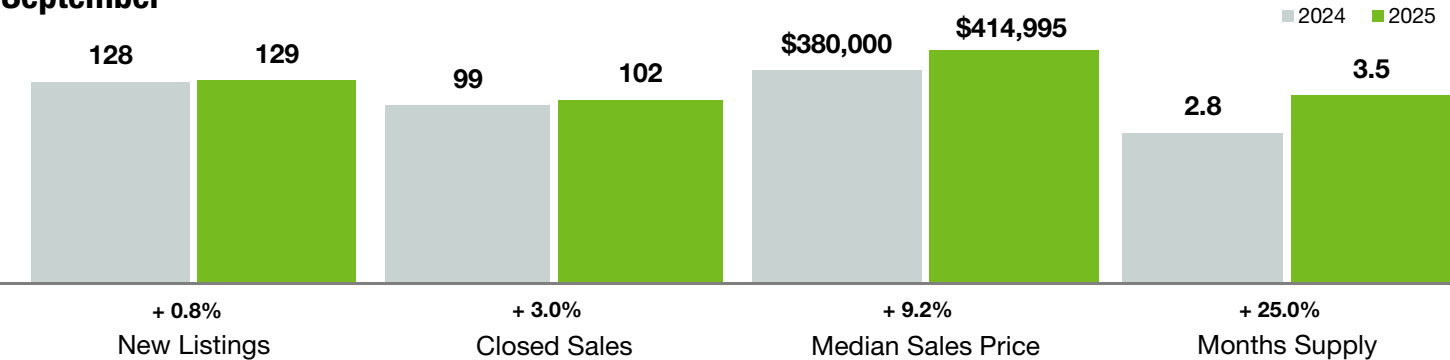
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	128	129	+ 0.8%	1,185	1,231	+ 3.9%
Pending Sales	93	93	0.0%	935	938	+ 0.3%
Closed Sales	99	102	+ 3.0%	902	913	+ 1.2%
Median Sales Price*	\$380,000	\$414,995	+ 9.2%	\$398,365	\$401,000	+ 0.7%
Average Sales Price*	\$414,008	\$411,442	- 0.6%	\$420,140	\$424,346	+ 1.0%
Percent of Original List Price Received*	95.9%	94.9%	- 1.0%	97.2%	96.2%	- 1.0%
List to Close	85	109	+ 28.2%	88	104	+ 18.2%
Days on Market Until Sale	40	59	+ 47.5%	38	57	+ 50.0%
Cumulative Days on Market Until Sale	42	63	+ 50.0%	40	57	+ 42.5%
Average List Price	\$421,086	\$521,297	+ 23.8%	\$438,152	\$466,361	+ 6.4%
Inventory of Homes for Sale	267	338	+ 26.6%	--	--	--
Months Supply of Inventory	2.8	3.5	+ 25.0%	--	--	--

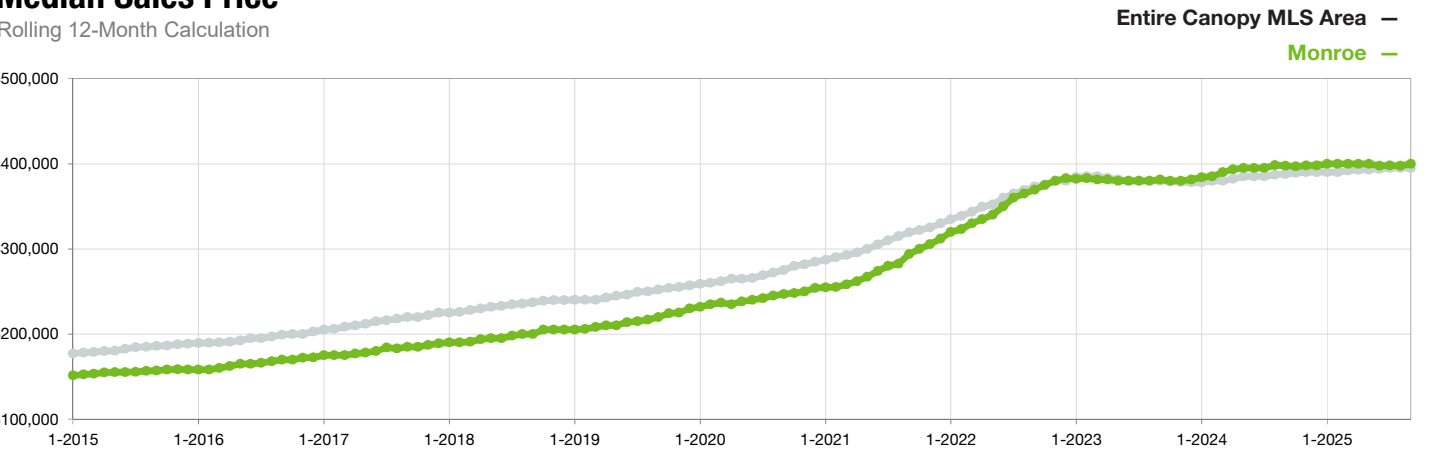
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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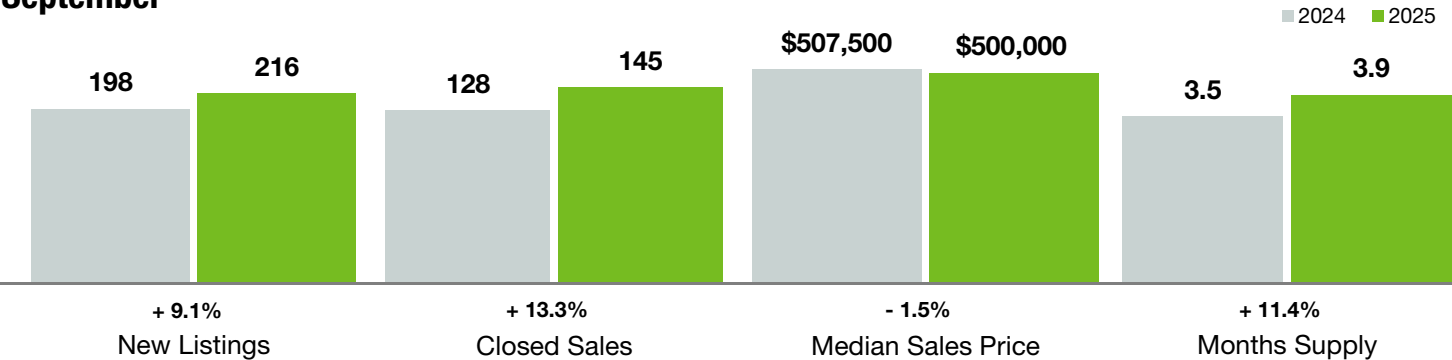
Mooreville

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	198	216	+ 9.1%	1,636	1,866	+ 14.1%
Pending Sales	117	135	+ 15.4%	1,202	1,303	+ 8.4%
Closed Sales	128	145	+ 13.3%	1,134	1,266	+ 11.6%
Median Sales Price*	\$507,500	\$500,000	- 1.5%	\$485,500	\$500,000	+ 3.0%
Average Sales Price*	\$830,015	\$795,987	- 4.1%	\$713,173	\$729,047	+ 2.2%
Percent of Original List Price Received*	96.4%	94.1%	- 2.4%	96.1%	95.0%	- 1.1%
List to Close	76	106	+ 39.5%	86	96	+ 11.6%
Days on Market Until Sale	32	65	+ 103.1%	42	54	+ 28.6%
Cumulative Days on Market Until Sale	39	67	+ 71.8%	47	60	+ 27.7%
Average List Price	\$804,098	\$766,906	- 4.6%	\$804,180	\$813,127	+ 1.1%
Inventory of Homes for Sale	422	521	+ 23.5%	--	--	--
Months Supply of Inventory	3.5	3.9	+ 11.4%	--	--	--

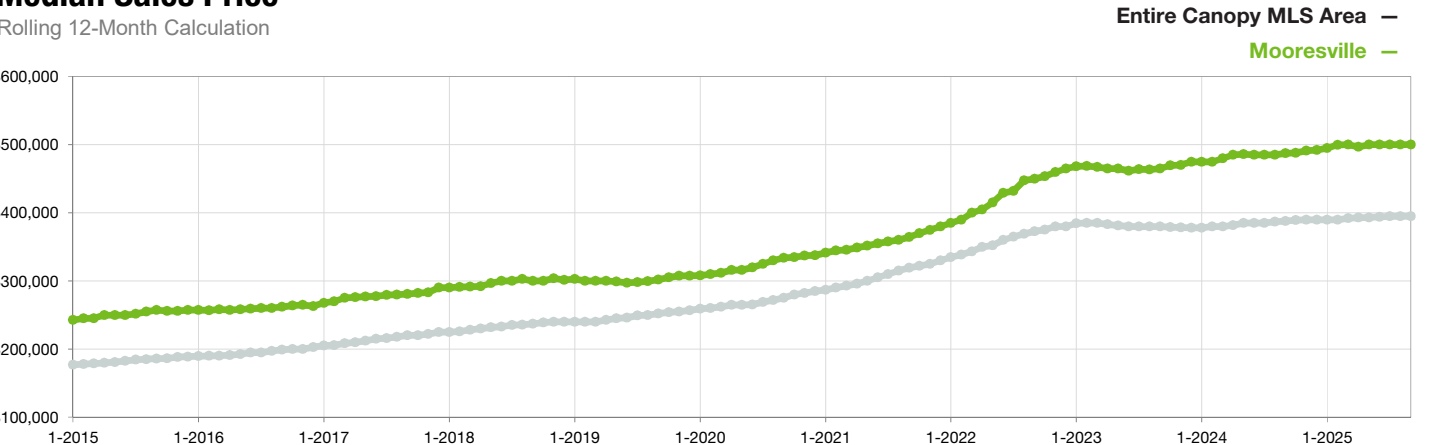
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September



Median Sales Price

Rolling 12-Month Calculation



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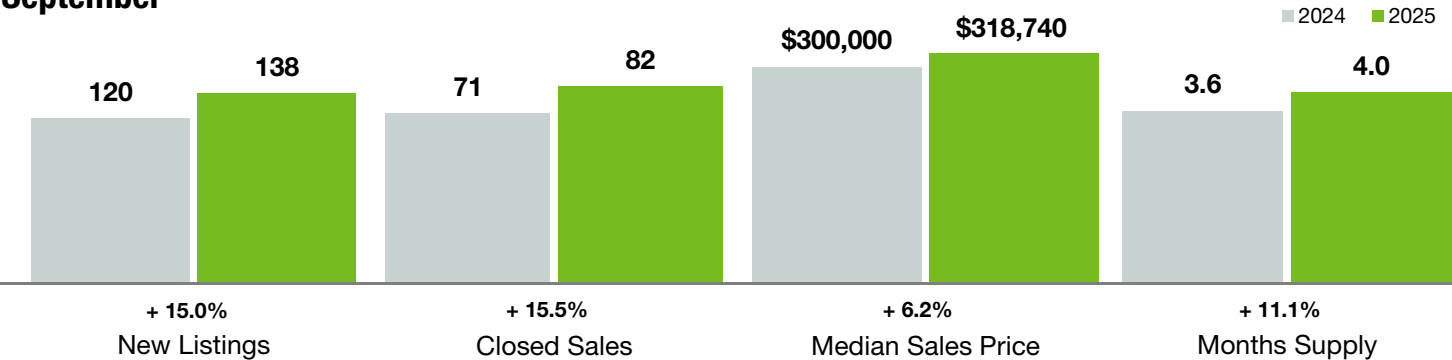
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	120	138	+ 15.0%	962	1,107	+ 15.1%
Pending Sales	76	100	+ 31.6%	695	795	+ 14.4%
Closed Sales	71	82	+ 15.5%	660	742	+ 12.4%
Median Sales Price*	\$300,000	\$318,740	+ 6.2%	\$280,000	\$299,000	+ 6.8%
Average Sales Price*	\$323,450	\$355,010	+ 9.8%	\$317,713	\$328,173	+ 3.3%
Percent of Original List Price Received*	93.1%	94.3%	+ 1.3%	95.0%	94.1%	- 0.9%
List to Close	90	95	+ 5.6%	89	98	+ 10.1%
Days on Market Until Sale	48	55	+ 14.6%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	58	60	+ 3.4%	52	65	+ 25.0%
Average List Price	\$337,033	\$362,776	+ 7.6%	\$338,373	\$352,948	+ 4.3%
Inventory of Homes for Sale	262	329	+ 25.6%	--	--	--
Months Supply of Inventory	3.6	4.0	+ 11.1%	--	--	--

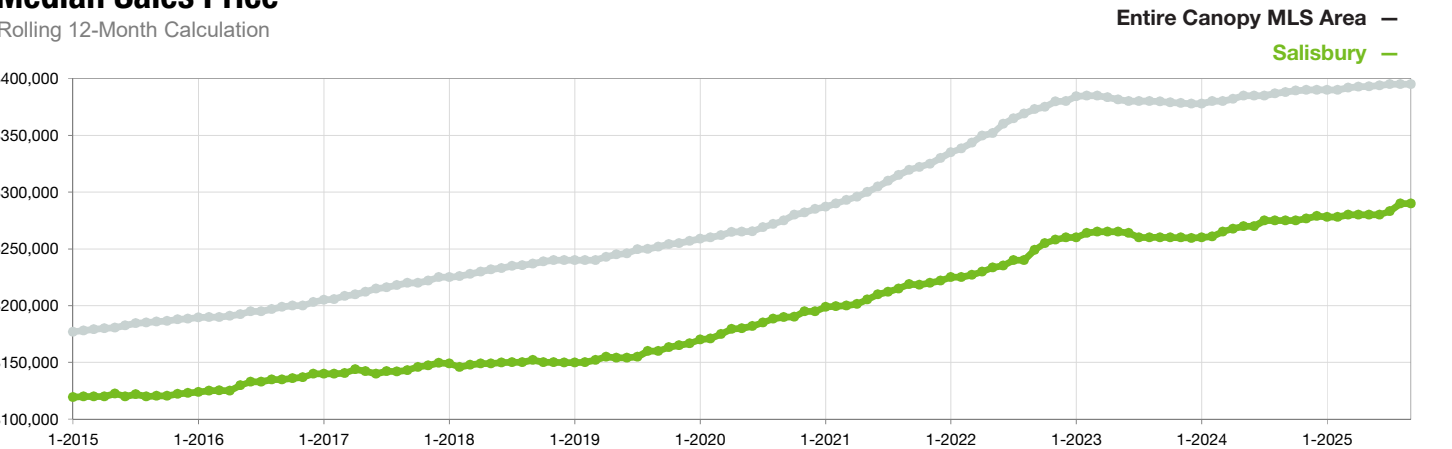
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September



Median Sales Price

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Local Market Update for September 2025

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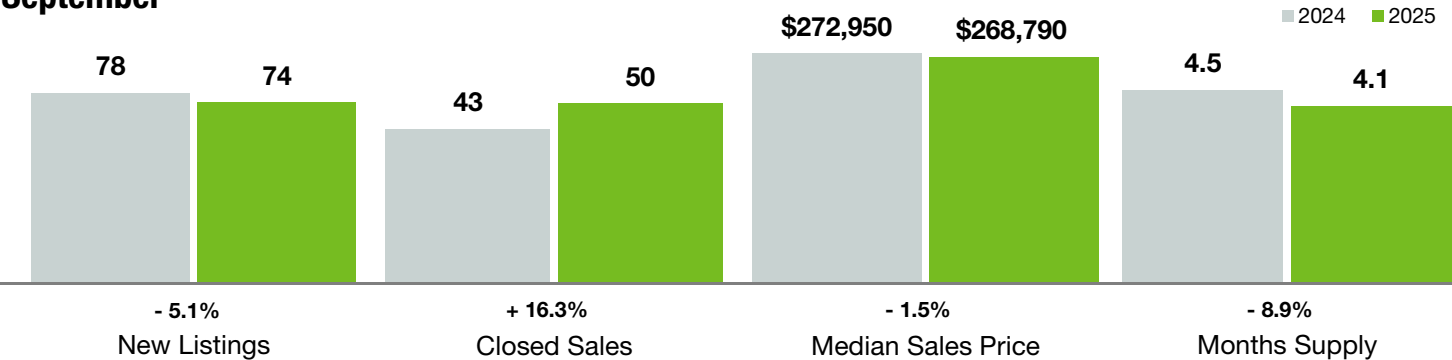
Shelby

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	78	74	- 5.1%	681	641	- 5.9%
Pending Sales	35	50	+ 42.9%	444	478	+ 7.7%
Closed Sales	43	50	+ 16.3%	439	452	+ 3.0%
Median Sales Price*	\$272,950	\$268,790	- 1.5%	\$258,285	\$256,000	- 0.9%
Average Sales Price*	\$288,620	\$331,532	+ 14.9%	\$288,759	\$286,105	- 0.9%
Percent of Original List Price Received*	95.0%	90.6%	- 4.6%	95.1%	93.0%	- 2.2%
List to Close	89	106	+ 19.1%	100	116	+ 16.0%
Days on Market Until Sale	49	64	+ 30.6%	55	73	+ 32.7%
Cumulative Days on Market Until Sale	69	112	+ 62.3%	70	91	+ 30.0%
Average List Price	\$300,474	\$341,771	+ 13.7%	\$295,354	\$307,442	+ 4.1%
Inventory of Homes for Sale	209	201	- 3.8%	--	--	--
Months Supply of Inventory	4.5	4.1	- 8.9%	--	--	--

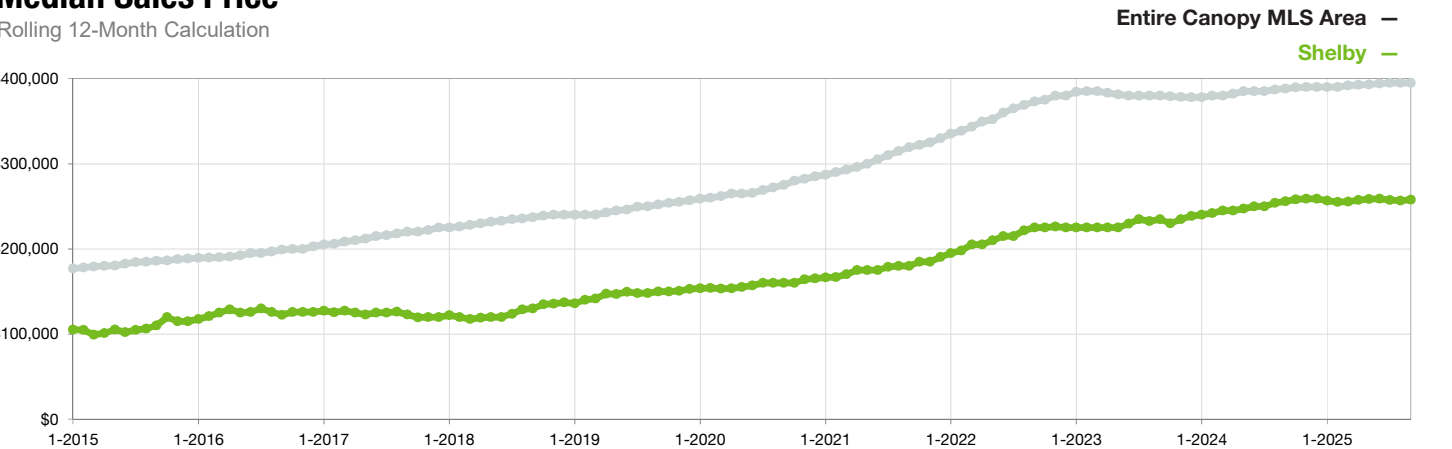
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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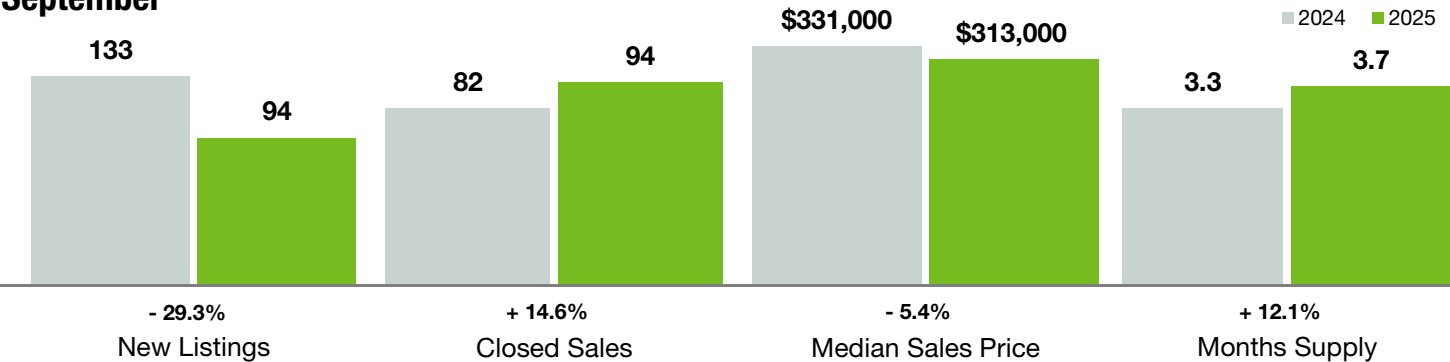
Statesville

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	133	94	- 29.3%	1,277	1,188	- 7.0%
Pending Sales	102	82	- 19.6%	967	882	- 8.8%
Closed Sales	82	94	+ 14.6%	926	836	- 9.7%
Median Sales Price*	\$331,000	\$313,000	- 5.4%	\$305,000	\$309,000	+ 1.3%
Average Sales Price*	\$362,885	\$324,329	- 10.6%	\$326,198	\$329,177	+ 0.9%
Percent of Original List Price Received*	92.9%	94.4%	+ 1.6%	95.1%	94.7%	- 0.4%
List to Close	98	95	- 3.1%	89	103	+ 15.7%
Days on Market Until Sale	55	52	- 5.5%	46	59	+ 28.3%
Cumulative Days on Market Until Sale	62	56	- 9.7%	51	69	+ 35.3%
Average List Price	\$340,158	\$403,964	+ 18.8%	\$348,331	\$374,462	+ 7.5%
Inventory of Homes for Sale	330	343	+ 3.9%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

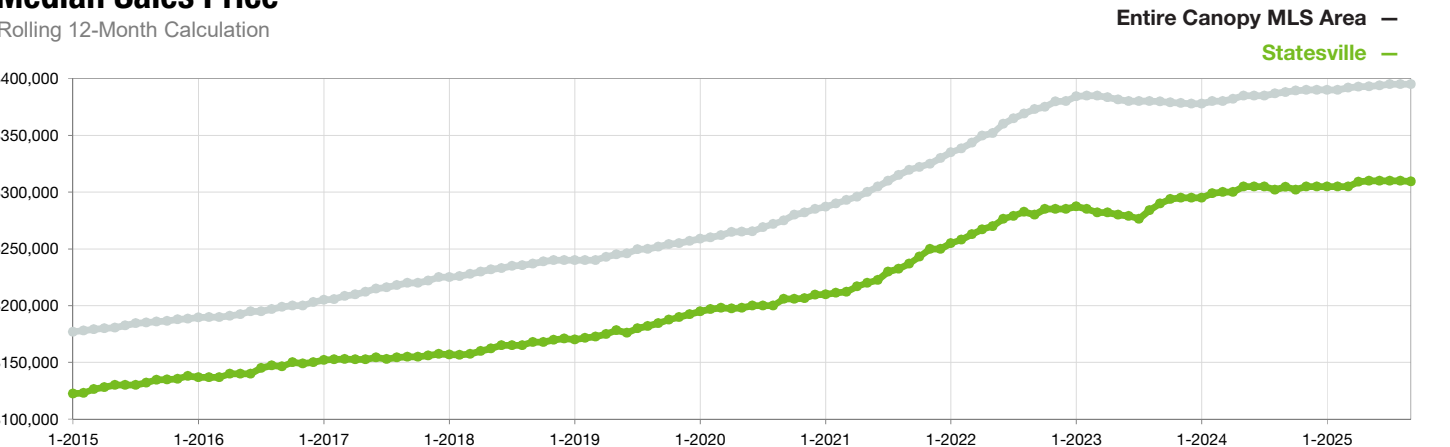
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September



Median Sales Price

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Local Market Update for September 2025

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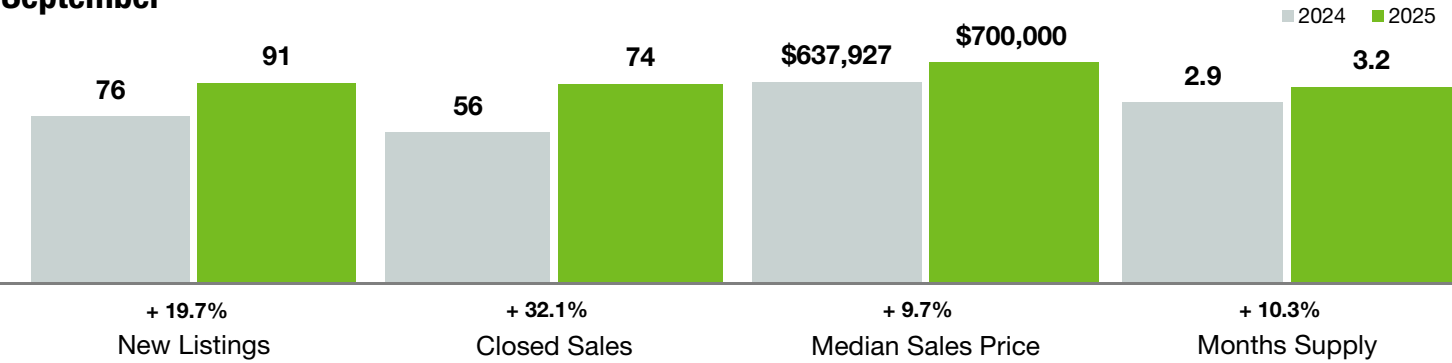
Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	76	91	+ 19.7%	924	1,037	+ 12.2%
Pending Sales	59	76	+ 28.8%	682	745	+ 9.2%
Closed Sales	56	74	+ 32.1%	629	732	+ 16.4%
Median Sales Price*	\$637,927	\$700,000	+ 9.7%	\$718,000	\$725,000	+ 1.0%
Average Sales Price*	\$677,304	\$883,837	+ 30.5%	\$830,330	\$871,501	+ 5.0%
Percent of Original List Price Received*	98.5%	94.4%	- 4.2%	98.9%	96.8%	- 2.1%
List to Close	86	113	+ 31.4%	74	93	+ 25.7%
Days on Market Until Sale	54	64	+ 18.5%	33	54	+ 63.6%
Cumulative Days on Market Until Sale	31	59	+ 90.3%	27	52	+ 92.6%
Average List Price	\$835,010	\$917,639	+ 9.9%	\$846,497	\$934,728	+ 10.4%
Inventory of Homes for Sale	198	247	+ 24.7%	--	--	--
Months Supply of Inventory	2.9	3.2	+ 10.3%	--	--	--

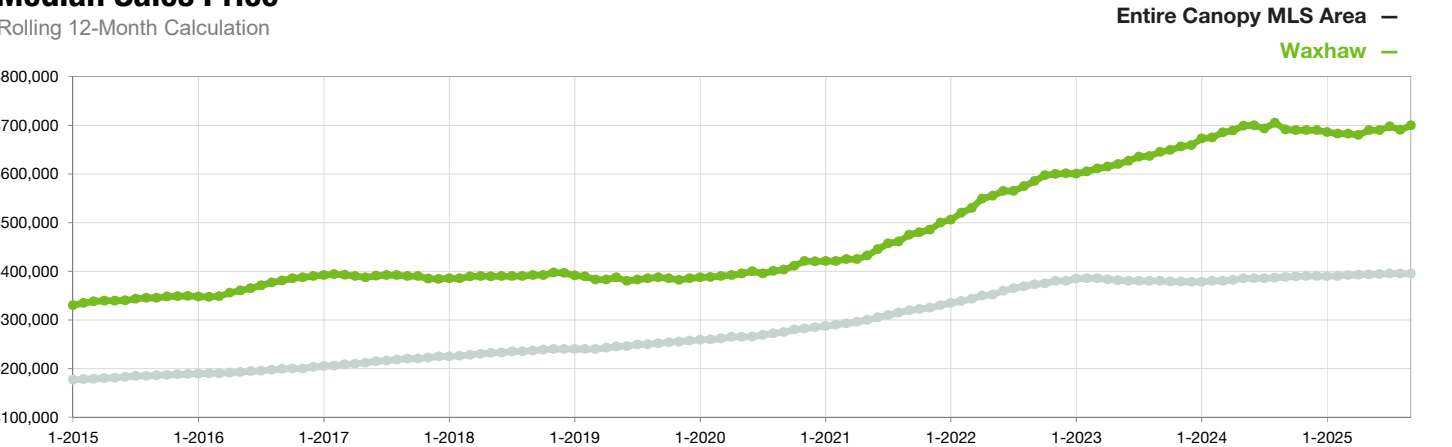
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September



Median Sales Price

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Local Market Update for September 2025

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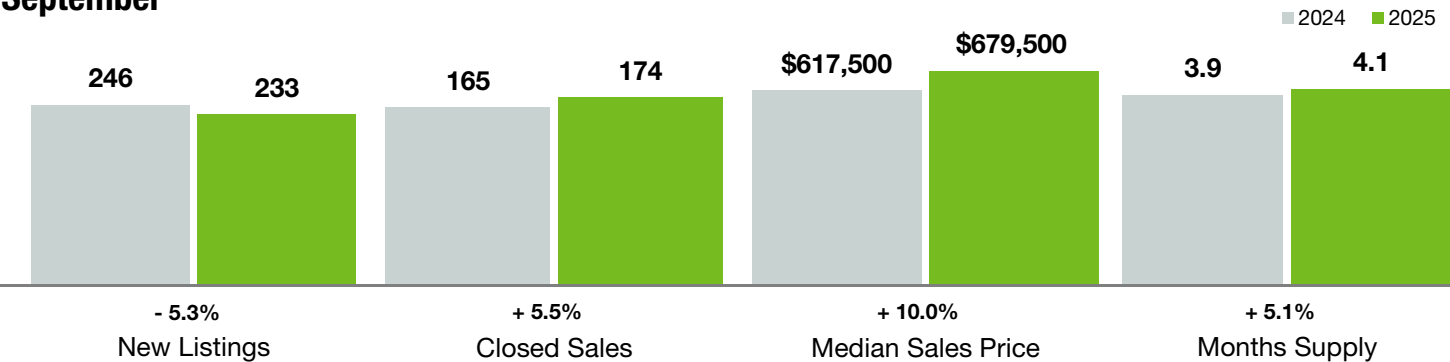
Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	246	233	- 5.3%	2,216	2,380	+ 7.4%
Pending Sales	168	173	+ 3.0%	1,529	1,632	+ 6.7%
Closed Sales	165	174	+ 5.5%	1,425	1,552	+ 8.9%
Median Sales Price*	\$617,500	\$679,500	+ 10.0%	\$570,000	\$575,750	+ 1.0%
Average Sales Price*	\$967,263	\$1,045,897	+ 8.1%	\$874,930	\$880,828	+ 0.7%
Percent of Original List Price Received*	95.1%	93.3%	- 1.9%	95.6%	94.3%	- 1.4%
List to Close	91	113	+ 24.2%	94	102	+ 8.5%
Days on Market Until Sale	39	68	+ 74.4%	45	58	+ 28.9%
Cumulative Days on Market Until Sale	47	82	+ 74.5%	51	71	+ 39.2%
Average List Price	\$1,042,229	\$1,044,726	+ 0.2%	\$987,973	\$1,011,608	+ 2.4%
Inventory of Homes for Sale	609	697	+ 14.4%	--	--	--
Months Supply of Inventory	3.9	4.1	+ 5.1%	--	--	--

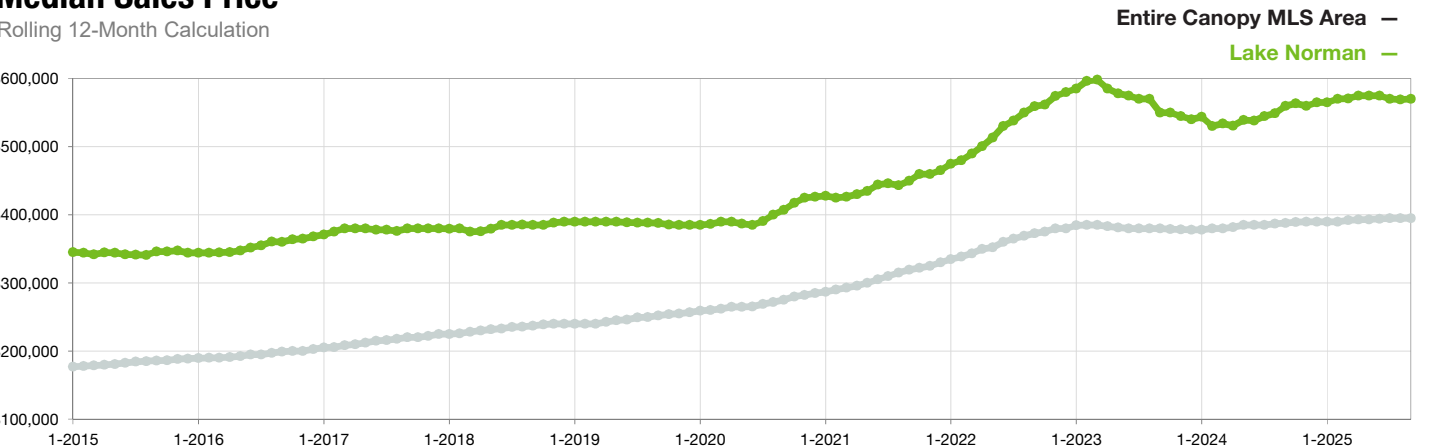
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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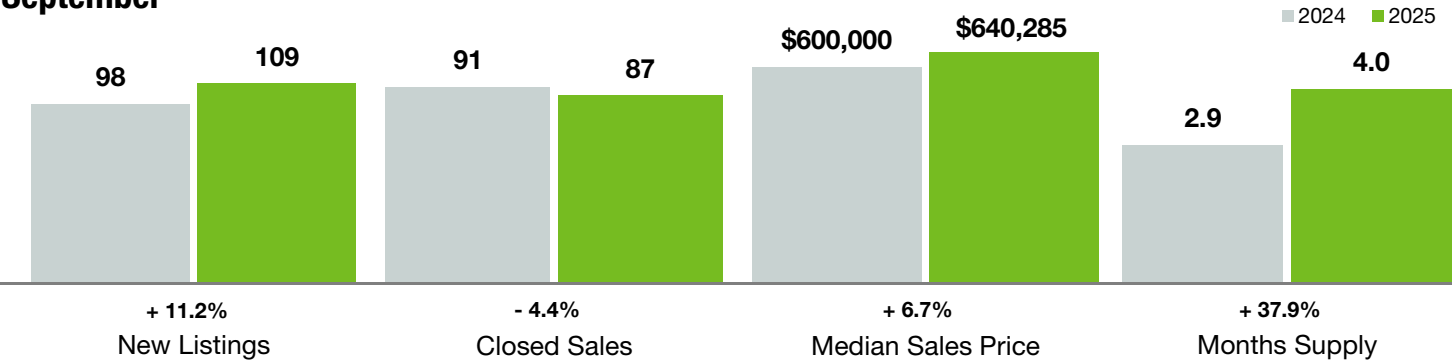
Lake Wylie

North Carolina and South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	98	109	+ 11.2%	1,085	1,098	+ 1.2%
Pending Sales	66	84	+ 27.3%	805	728	- 9.6%
Closed Sales	91	87	- 4.4%	771	709	- 8.0%
Median Sales Price*	\$600,000	\$640,285	+ 6.7%	\$560,000	\$585,000	+ 4.5%
Average Sales Price*	\$737,491	\$746,531	+ 1.2%	\$687,955	\$692,620	+ 0.7%
Percent of Original List Price Received*	96.7%	94.4%	- 2.4%	97.1%	96.1%	- 1.0%
List to Close	79	106	+ 34.2%	88	100	+ 13.6%
Days on Market Until Sale	33	63	+ 90.9%	41	60	+ 46.3%
Cumulative Days on Market Until Sale	38	81	+ 113.2%	42	62	+ 47.6%
Average List Price	\$812,637	\$732,529	- 9.9%	\$758,462	\$747,165	- 1.5%
Inventory of Homes for Sale	235	307	+ 30.6%	--	--	--
Months Supply of Inventory	2.9	4.0	+ 37.9%	--	--	--

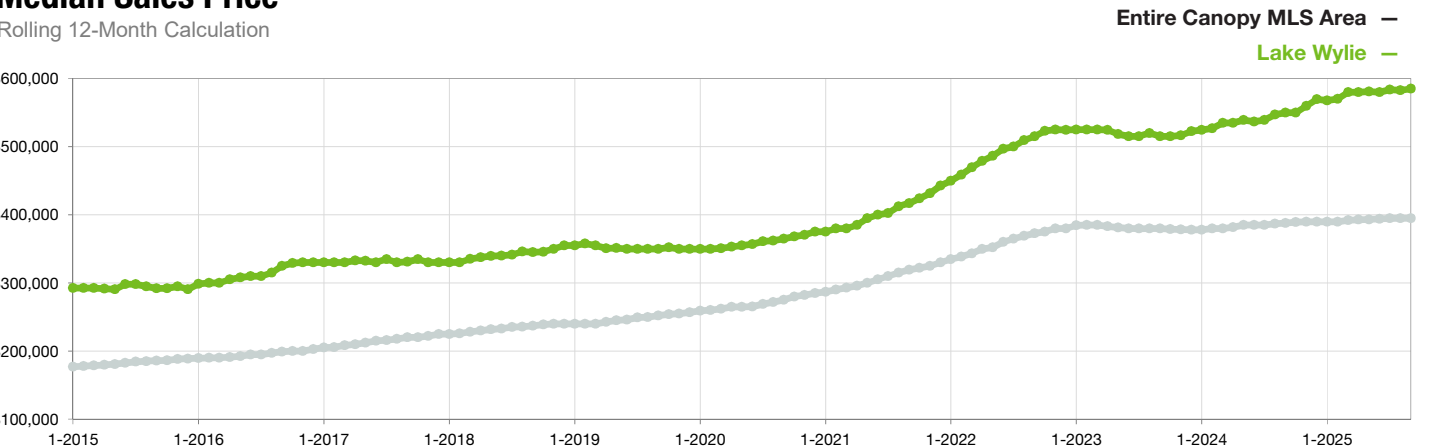
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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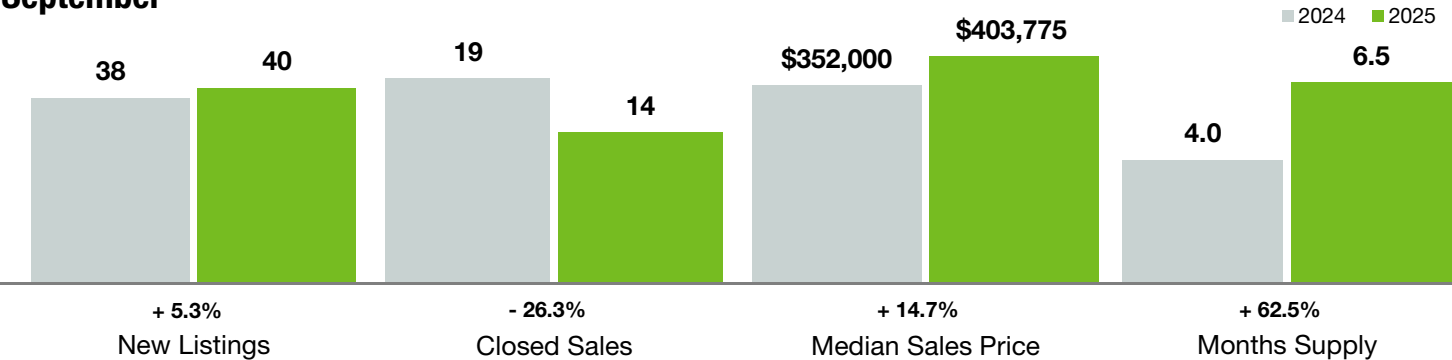
Uptown Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	38	40	+ 5.3%	311	304	- 2.3%
Pending Sales	14	21	+ 50.0%	198	170	- 14.1%
Closed Sales	19	14	- 26.3%	196	163	- 16.8%
Median Sales Price*	\$352,000	\$403,775	+ 14.7%	\$385,000	\$420,000	+ 9.1%
Average Sales Price*	\$403,200	\$532,611	+ 32.1%	\$464,246	\$510,317	+ 9.9%
Percent of Original List Price Received*	96.7%	95.5%	- 1.2%	96.7%	95.6%	- 1.1%
List to Close	77	94	+ 22.1%	70	91	+ 30.0%
Days on Market Until Sale	40	59	+ 47.5%	36	52	+ 44.4%
Cumulative Days on Market Until Sale	42	88	+ 109.5%	44	71	+ 61.4%
Average List Price	\$504,818	\$489,292	- 3.1%	\$474,809	\$515,893	+ 8.7%
Inventory of Homes for Sale	82	116	+ 41.5%	--	--	--
Months Supply of Inventory	4.0	6.5	+ 62.5%	--	--	--

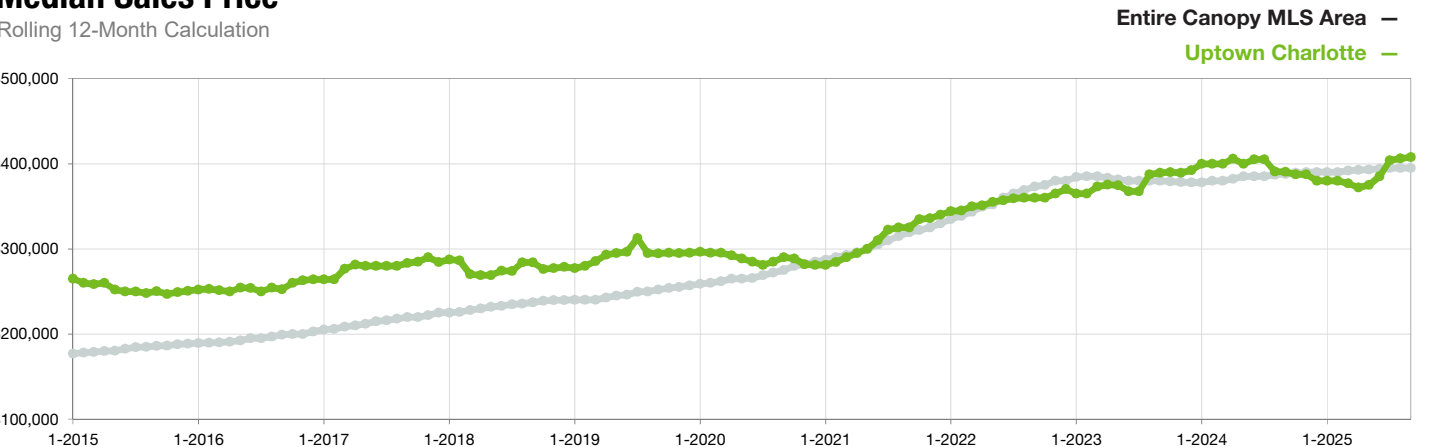
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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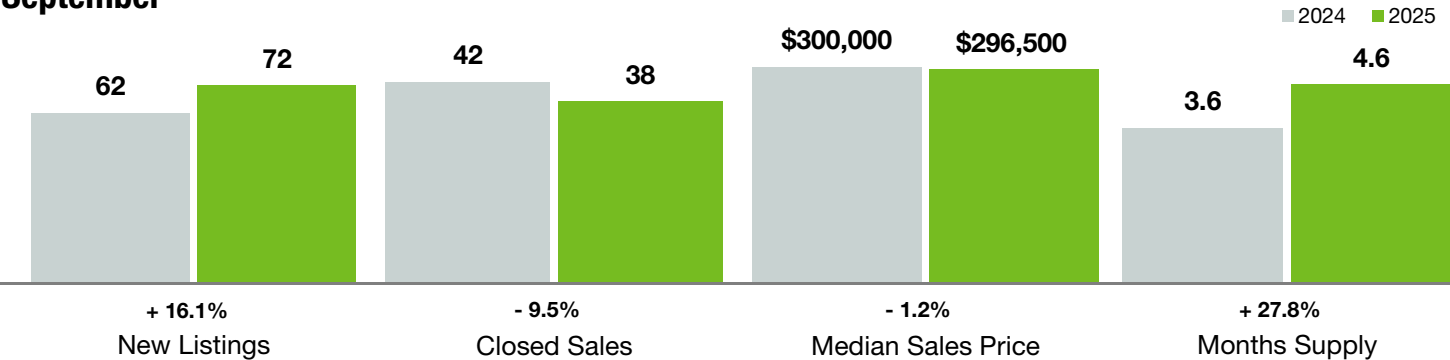
Chester County

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	62	72	+ 16.1%	473	540	+ 14.2%
Pending Sales	26	49	+ 88.5%	289	322	+ 11.4%
Closed Sales	42	38	- 9.5%	269	281	+ 4.5%
Median Sales Price*	\$300,000	\$296,500	- 1.2%	\$285,000	\$290,000	+ 1.8%
Average Sales Price*	\$279,810	\$276,736	- 1.1%	\$264,823	\$275,470	+ 4.0%
Percent of Original List Price Received*	94.2%	94.1%	- 0.1%	94.3%	92.7%	- 1.7%
List to Close	92	93	+ 1.1%	99	91	- 8.1%
Days on Market Until Sale	43	43	0.0%	47	46	- 2.1%
Cumulative Days on Market Until Sale	52	60	+ 15.4%	62	68	+ 9.7%
Average List Price	\$290,669	\$291,854	+ 0.4%	\$291,581	\$293,309	+ 0.6%
Inventory of Homes for Sale	105	155	+ 47.6%	--	--	--
Months Supply of Inventory	3.6	4.6	+ 27.8%	--	--	--

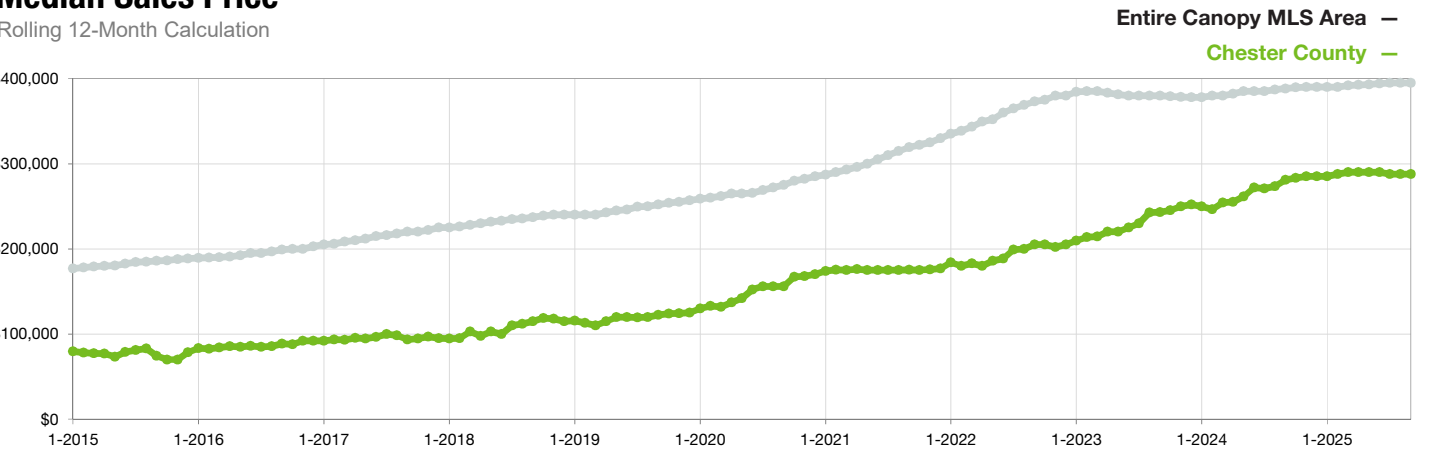
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September



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Local Market Update for September 2025

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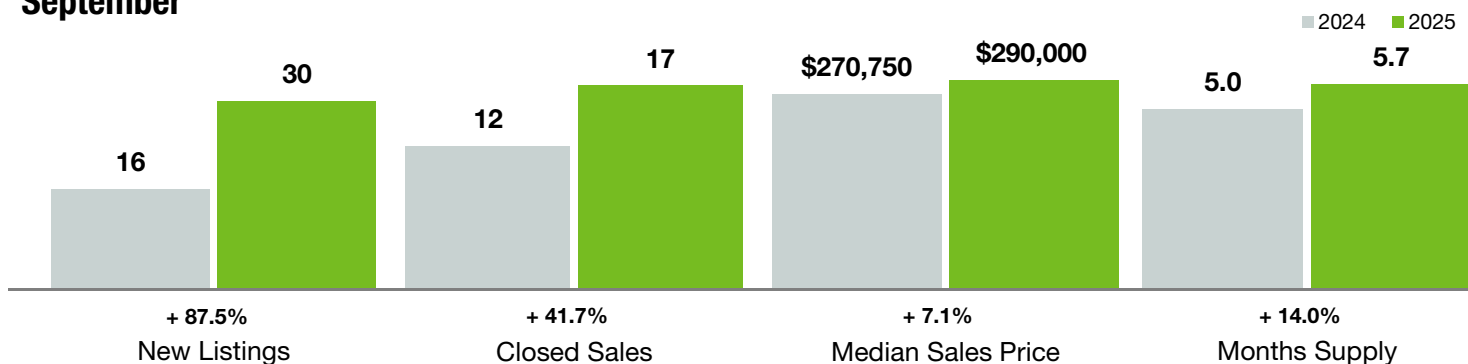
Chesterfield County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	16	30	+ 87.5%	126	204	+ 61.9%
Pending Sales	9	16	+ 77.8%	91	135	+ 48.4%
Closed Sales	12	17	+ 41.7%	89	122	+ 37.1%
Median Sales Price*	\$270,750	\$290,000	+ 7.1%	\$250,000	\$251,000	+ 0.4%
Average Sales Price*	\$268,205	\$269,731	+ 0.6%	\$261,222	\$257,473	- 1.4%
Percent of Original List Price Received*	97.6%	97.9%	+ 0.3%	95.1%	94.3%	- 0.8%
List to Close	114	94	- 17.5%	141	122	- 13.5%
Days on Market Until Sale	43	33	- 23.3%	93	73	- 21.5%
Cumulative Days on Market Until Sale	43	61	+ 41.9%	100	86	- 14.0%
Average List Price	\$296,601	\$326,957	+ 10.2%	\$304,844	\$292,231	- 4.1%
Inventory of Homes for Sale	49	77	+ 57.1%	--	--	--
Months Supply of Inventory	5.0	5.7	+ 14.0%	--	--	--

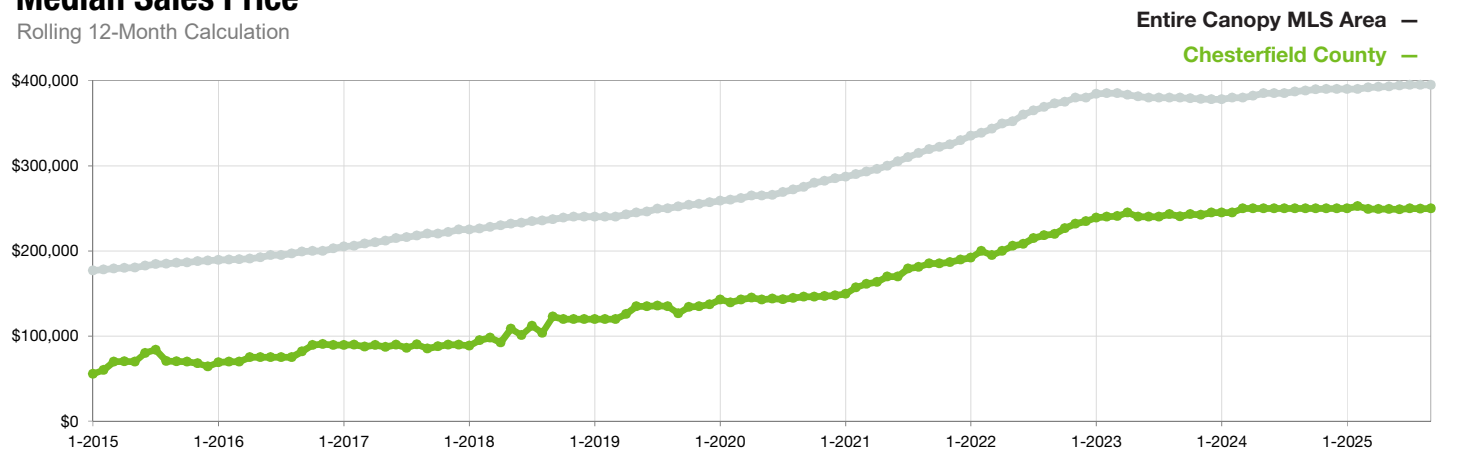
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September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for September 2025

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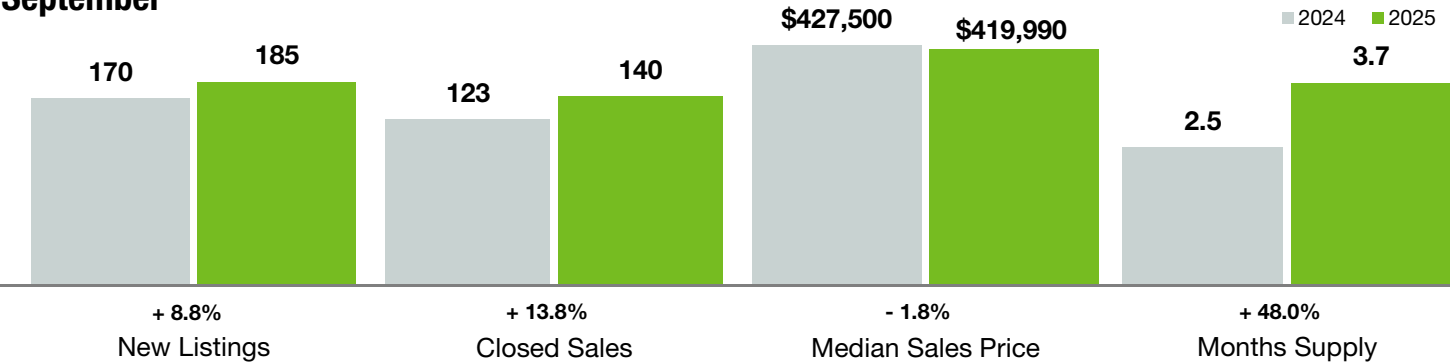
Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	170	185	+ 8.8%	1,622	1,887	+ 16.3%
Pending Sales	141	143	+ 1.4%	1,309	1,314	+ 0.4%
Closed Sales	123	140	+ 13.8%	1,197	1,287	+ 7.5%
Median Sales Price*	\$427,500	\$419,990	- 1.8%	\$419,950	\$450,000	+ 7.2%
Average Sales Price*	\$489,142	\$453,051	- 7.4%	\$451,926	\$476,248	+ 5.4%
Percent of Original List Price Received*	97.3%	95.5%	- 1.8%	97.3%	96.4%	- 0.9%
List to Close	86	103	+ 19.8%	85	101	+ 18.8%
Days on Market Until Sale	40	51	+ 27.5%	39	51	+ 30.8%
Cumulative Days on Market Until Sale	42	62	+ 47.6%	42	57	+ 35.7%
Average List Price	\$506,407	\$452,357	- 10.7%	\$474,277	\$491,126	+ 3.6%
Inventory of Homes for Sale	337	513	+ 52.2%	--	--	--
Months Supply of Inventory	2.5	3.7	+ 48.0%	--	--	--

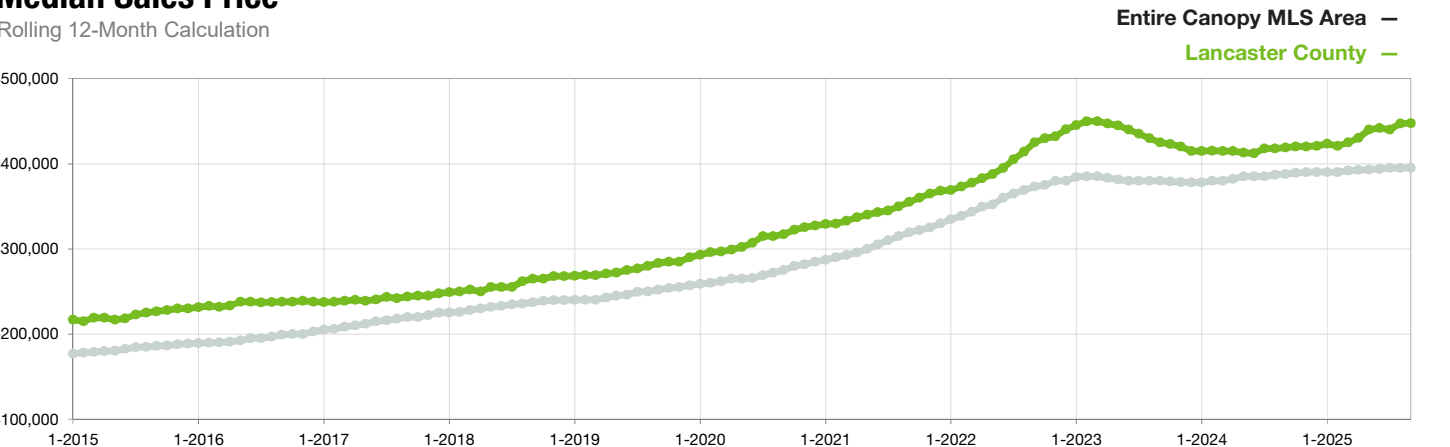
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2025

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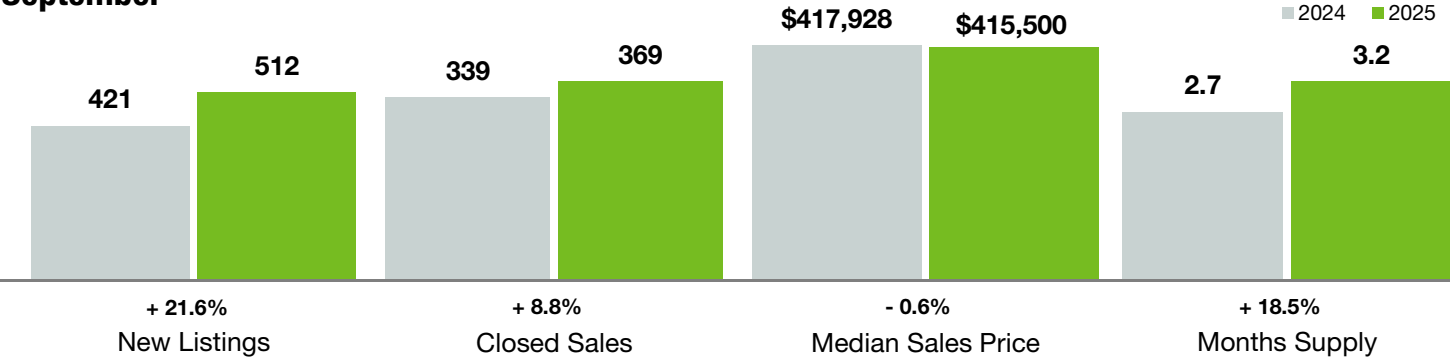
York County

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	421	512	+ 21.6%	4,268	4,823	+ 13.0%
Pending Sales	315	387	+ 22.9%	3,264	3,572	+ 9.4%
Closed Sales	339	369	+ 8.8%	3,127	3,385	+ 8.3%
Median Sales Price*	\$417,928	\$415,500	- 0.6%	\$395,000	\$410,000	+ 3.8%
Average Sales Price*	\$485,995	\$500,763	+ 3.0%	\$464,616	\$484,371	+ 4.3%
Percent of Original List Price Received*	96.6%	94.4%	- 2.3%	97.0%	95.9%	- 1.1%
List to Close	82	102	+ 24.4%	80	93	+ 16.3%
Days on Market Until Sale	38	56	+ 47.4%	36	50	+ 38.9%
Cumulative Days on Market Until Sale	38	68	+ 78.9%	38	56	+ 47.4%
Average List Price	\$467,115	\$464,869	- 0.5%	\$485,426	\$502,568	+ 3.5%
Inventory of Homes for Sale	915	1,183	+ 29.3%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

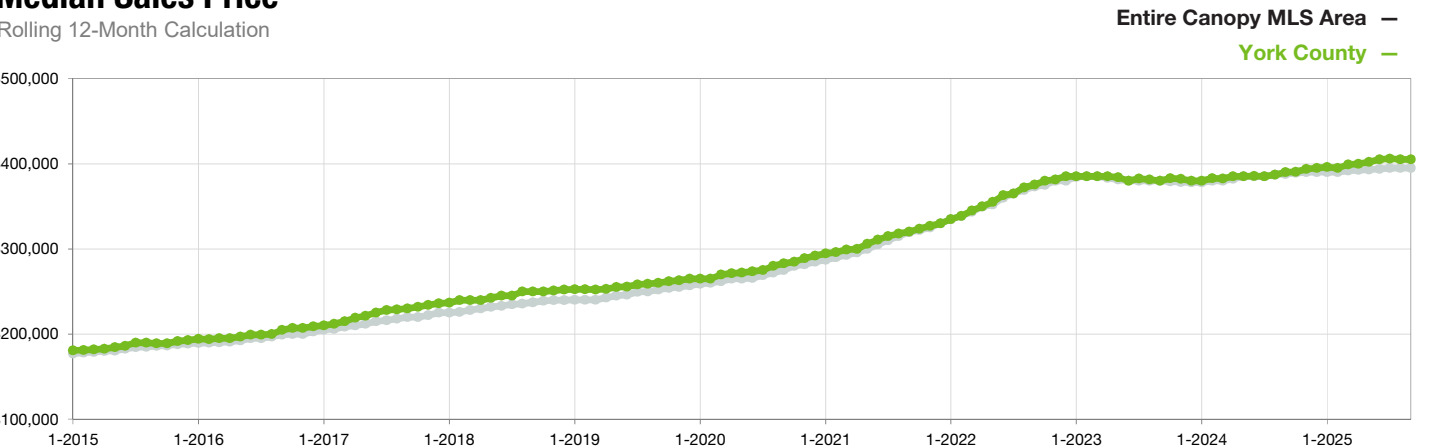
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September



Median Sales Price

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Local Market Update for September 2025

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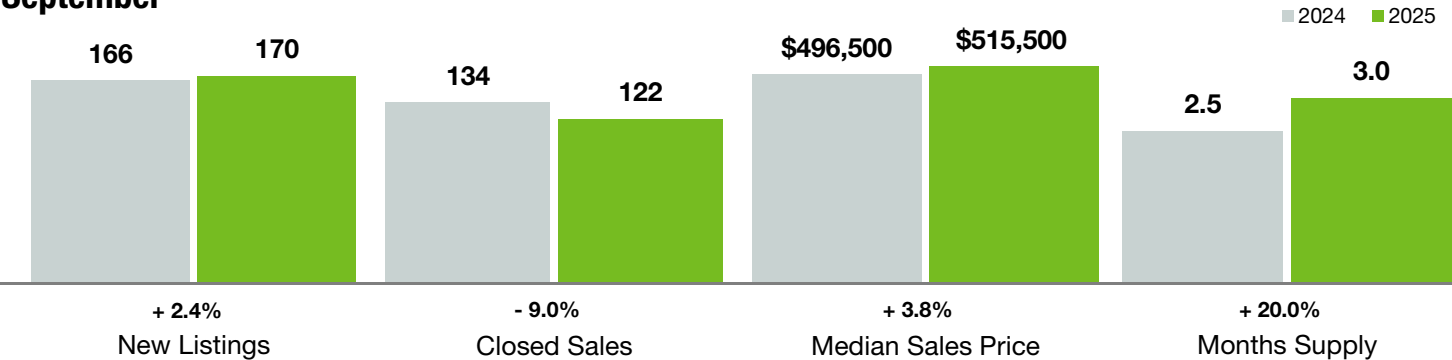
Fort Mill

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	166	170	+ 2.4%	1,425	1,743	+ 22.3%
Pending Sales	123	109	- 11.4%	1,093	1,281	+ 17.2%
Closed Sales	134	122	- 9.0%	1,012	1,246	+ 23.1%
Median Sales Price*	\$496,500	\$515,500	+ 3.8%	\$492,920	\$530,000	+ 7.5%
Average Sales Price*	\$598,665	\$580,498	- 3.0%	\$563,286	\$589,691	+ 4.7%
Percent of Original List Price Received*	97.9%	94.9%	- 3.1%	97.9%	96.7%	- 1.2%
List to Close	73	88	+ 20.5%	74	87	+ 17.6%
Days on Market Until Sale	34	48	+ 41.2%	29	43	+ 48.3%
Cumulative Days on Market Until Sale	34	55	+ 61.8%	30	48	+ 60.0%
Average List Price	\$555,340	\$532,446	- 4.1%	\$578,401	\$599,668	+ 3.7%
Inventory of Homes for Sale	268	394	+ 47.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

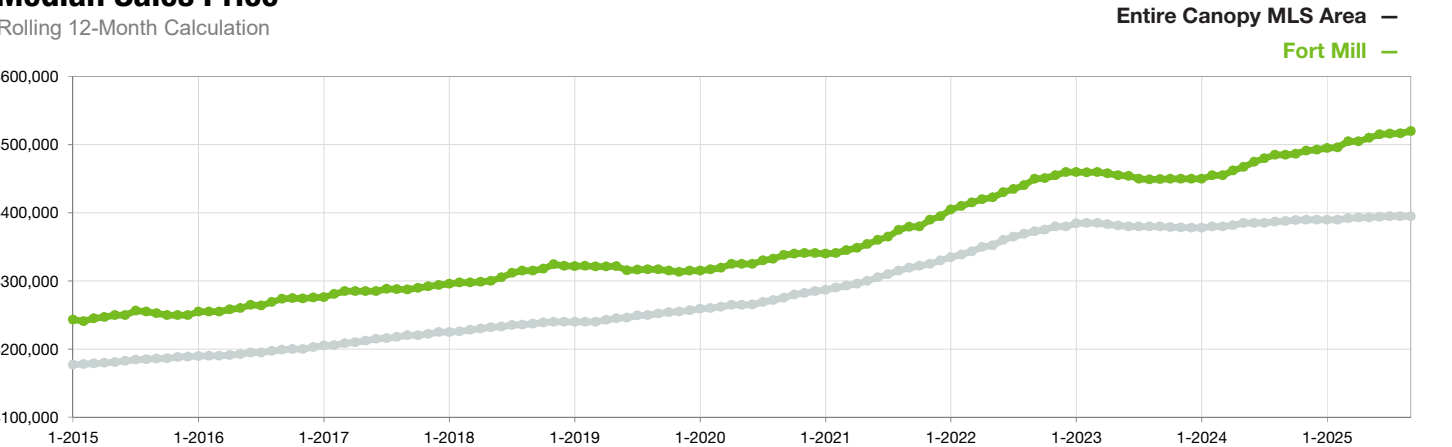
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September



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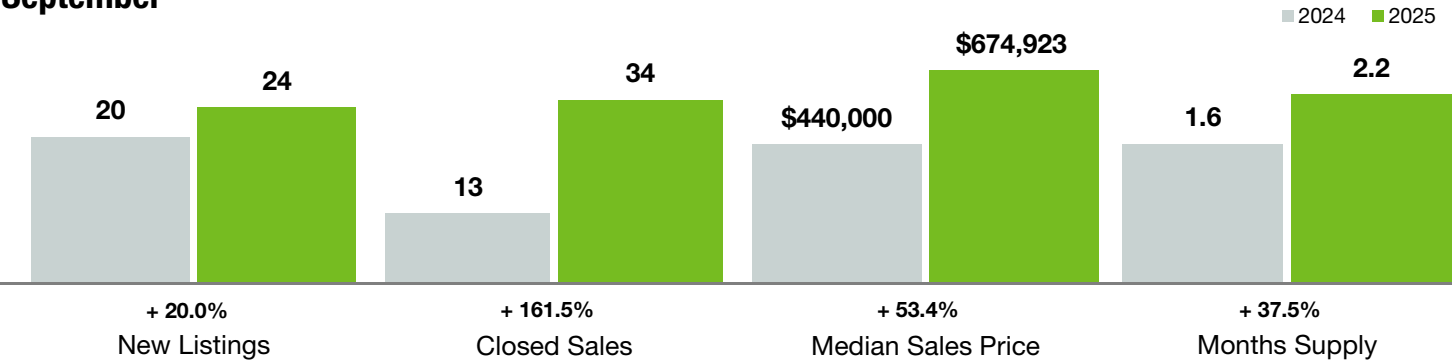
Tega Cay

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	20	24	+ 20.0%	226	239	+ 5.8%
Pending Sales	19	25	+ 31.6%	182	195	+ 7.1%
Closed Sales	13	34	+ 161.5%	180	182	+ 1.1%
Median Sales Price*	\$440,000	\$674,923	+ 53.4%	\$491,500	\$585,000	+ 19.0%
Average Sales Price*	\$530,923	\$787,061	+ 48.2%	\$570,865	\$659,243	+ 15.5%
Percent of Original List Price Received*	97.3%	93.7%	- 3.7%	97.2%	95.5%	- 1.7%
List to Close	60	116	+ 93.3%	71	105	+ 47.9%
Days on Market Until Sale	21	65	+ 209.5%	32	61	+ 90.6%
Cumulative Days on Market Until Sale	21	67	+ 219.0%	33	59	+ 78.8%
Average List Price	\$625,484	\$629,815	+ 0.7%	\$639,755	\$662,162	+ 3.5%
Inventory of Homes for Sale	30	42	+ 40.0%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--

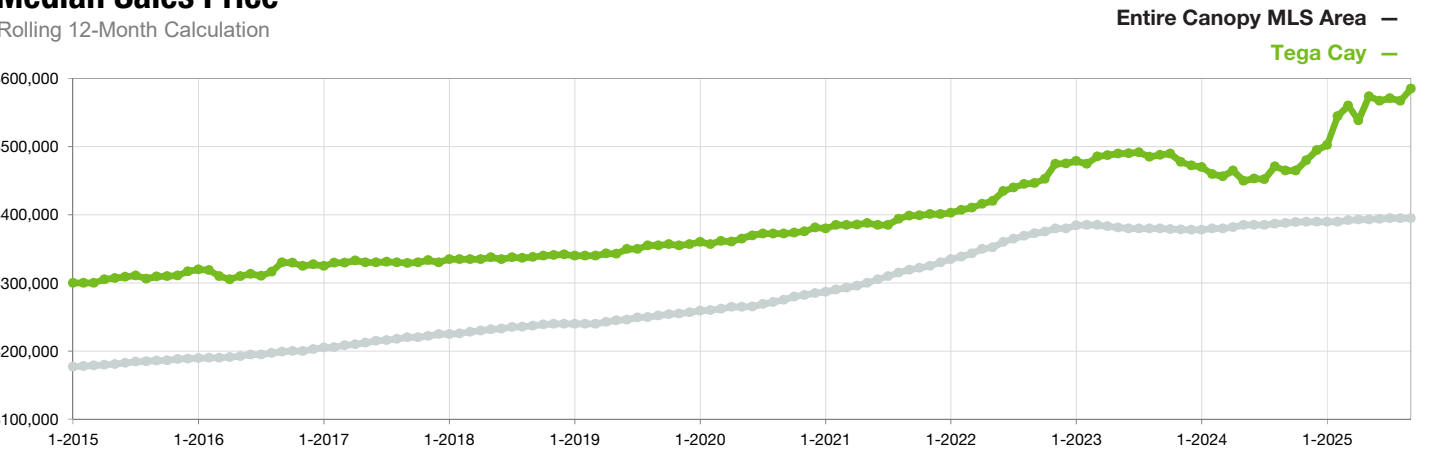
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September



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Local Market Update for September 2025

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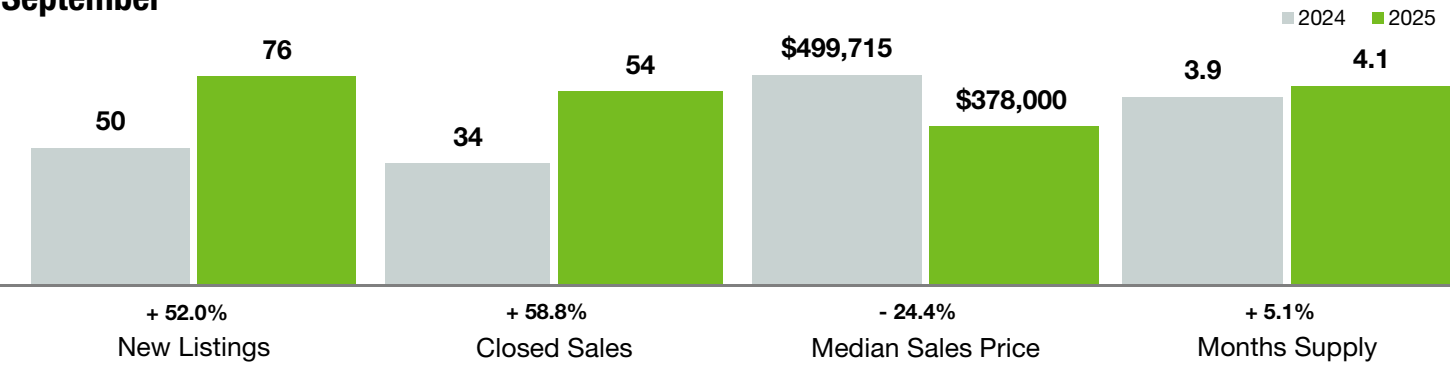
Town of Clover

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	50	76	+ 52.0%	490	657	+ 34.1%
Pending Sales	31	48	+ 54.8%	335	441	+ 31.6%
Closed Sales	34	54	+ 58.8%	325	416	+ 28.0%
Median Sales Price*	\$499,715	\$378,000	- 24.4%	\$422,500	\$415,450	- 1.7%
Average Sales Price*	\$572,771	\$504,179	- 12.0%	\$491,885	\$512,162	+ 4.1%
Percent of Original List Price Received*	98.4%	94.8%	- 3.7%	97.2%	96.2%	- 1.0%
List to Close	84	104	+ 23.8%	83	98	+ 18.1%
Days on Market Until Sale	36	54	+ 50.0%	39	53	+ 35.9%
Cumulative Days on Market Until Sale	37	88	+ 137.8%	47	66	+ 40.4%
Average List Price	\$491,587	\$494,638	+ 0.6%	\$510,264	\$512,115	+ 0.4%
Inventory of Homes for Sale	134	186	+ 38.8%	--	--	--
Months Supply of Inventory	3.9	4.1	+ 5.1%	--	--	--

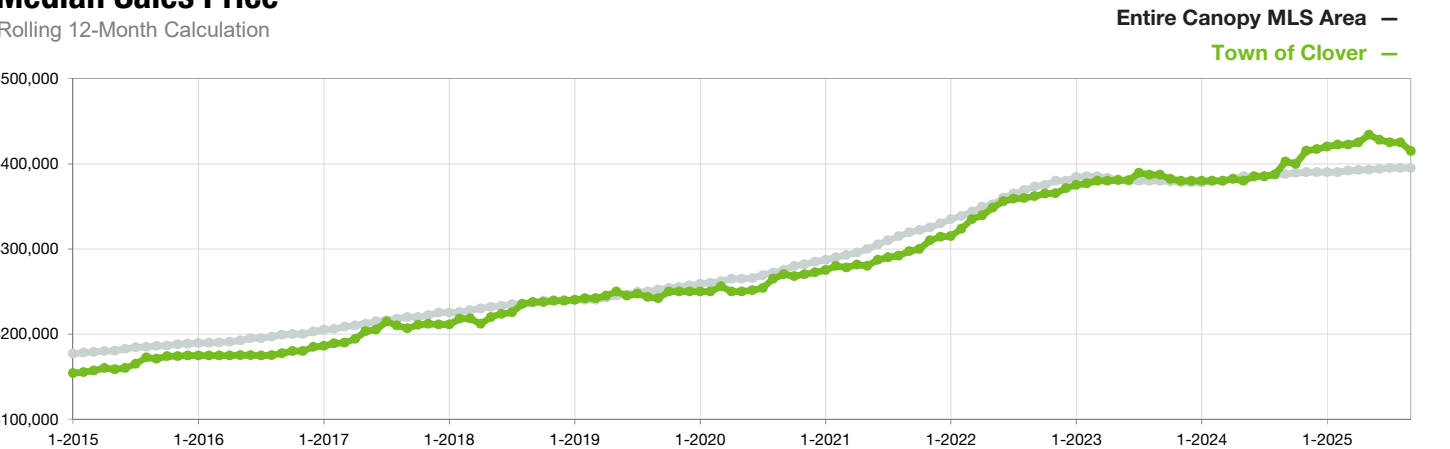
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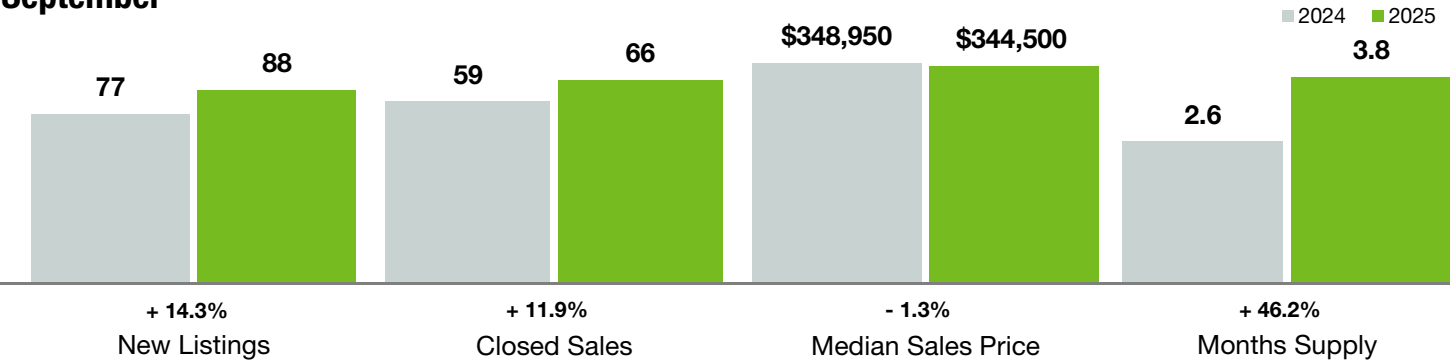
Town of Lancaster

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	77	88	+ 14.3%	774	922	+ 19.1%
Pending Sales	69	78	+ 13.0%	631	654	+ 3.6%
Closed Sales	59	66	+ 11.9%	572	617	+ 7.9%
Median Sales Price*	\$348,950	\$344,500	- 1.3%	\$320,000	\$347,500	+ 8.6%
Average Sales Price*	\$378,971	\$389,470	+ 2.8%	\$362,911	\$399,248	+ 10.0%
Percent of Original List Price Received*	96.0%	95.0%	- 1.0%	96.5%	96.0%	- 0.5%
List to Close	90	116	+ 28.9%	89	103	+ 15.7%
Days on Market Until Sale	49	55	+ 12.2%	45	54	+ 20.0%
Cumulative Days on Market Until Sale	52	71	+ 36.5%	49	61	+ 24.5%
Average List Price	\$429,623	\$399,811	- 6.9%	\$388,504	\$427,555	+ 10.1%
Inventory of Homes for Sale	167	255	+ 52.7%	--	--	--
Months Supply of Inventory	2.6	3.8	+ 46.2%	--	--	--

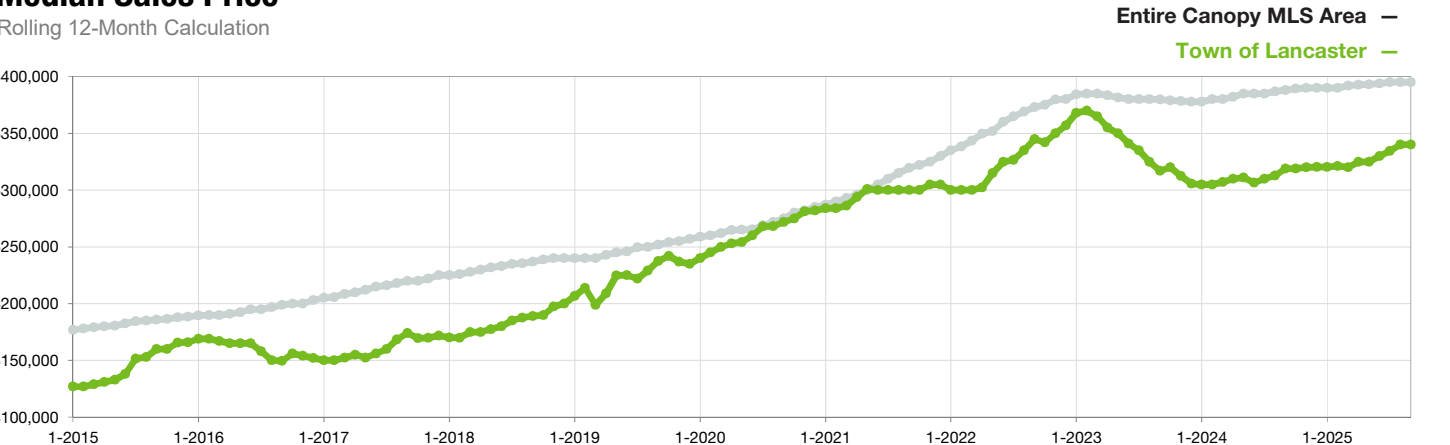
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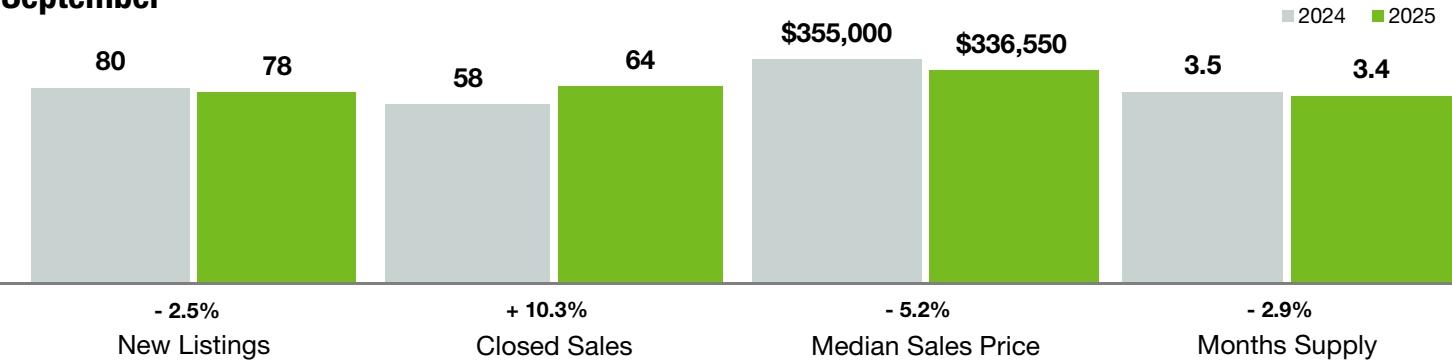
Town of York

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	80	78	- 2.5%	708	781	+ 10.3%
Pending Sales	52	72	+ 38.5%	527	611	+ 15.9%
Closed Sales	58	64	+ 10.3%	475	572	+ 20.4%
Median Sales Price*	\$355,000	\$336,550	- 5.2%	\$355,000	\$359,000	+ 1.1%
Average Sales Price*	\$391,614	\$380,828	- 2.8%	\$396,354	\$418,960	+ 5.7%
Percent of Original List Price Received*	95.1%	94.7%	- 0.4%	95.9%	95.9%	0.0%
List to Close	106	111	+ 4.7%	97	103	+ 6.2%
Days on Market Until Sale	55	59	+ 7.3%	52	57	+ 9.6%
Cumulative Days on Market Until Sale	56	72	+ 28.6%	52	63	+ 21.2%
Average List Price	\$422,759	\$419,150	- 0.9%	\$447,355	\$459,094	+ 2.6%
Inventory of Homes for Sale	187	220	+ 17.6%	--	--	--
Months Supply of Inventory	3.5	3.4	- 2.9%	--	--	--

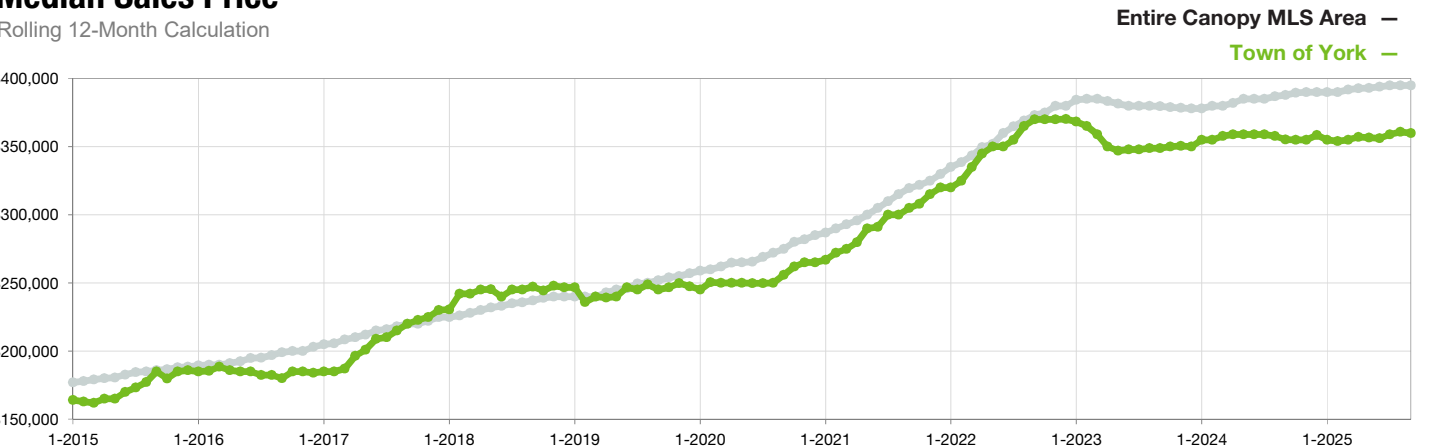
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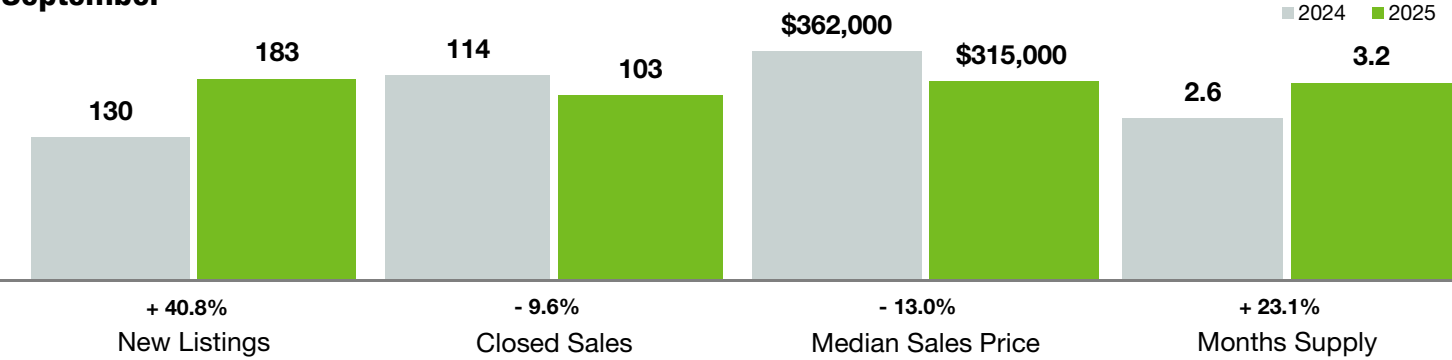
Rock Hill

South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	130	183	+ 40.8%	1,447	1,642	+ 13.5%
Pending Sales	109	143	+ 31.2%	1,118	1,188	+ 6.3%
Closed Sales	114	103	- 9.6%	1,088	1,112	+ 2.2%
Median Sales Price*	\$362,000	\$315,000	- 13.0%	\$344,950	\$332,250	- 3.7%
Average Sales Price*	\$400,130	\$385,046	- 3.8%	\$380,205	\$377,591	- 0.7%
Percent of Original List Price Received*	96.8%	95.0%	- 1.9%	97.0%	95.6%	- 1.4%
List to Close	80	97	+ 21.3%	76	87	+ 14.5%
Days on Market Until Sale	34	55	+ 61.8%	33	45	+ 36.4%
Cumulative Days on Market Until Sale	35	59	+ 68.6%	34	54	+ 58.8%
Average List Price	\$357,966	\$394,993	+ 10.3%	\$388,326	\$406,021	+ 4.6%
Inventory of Homes for Sale	308	397	+ 28.9%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

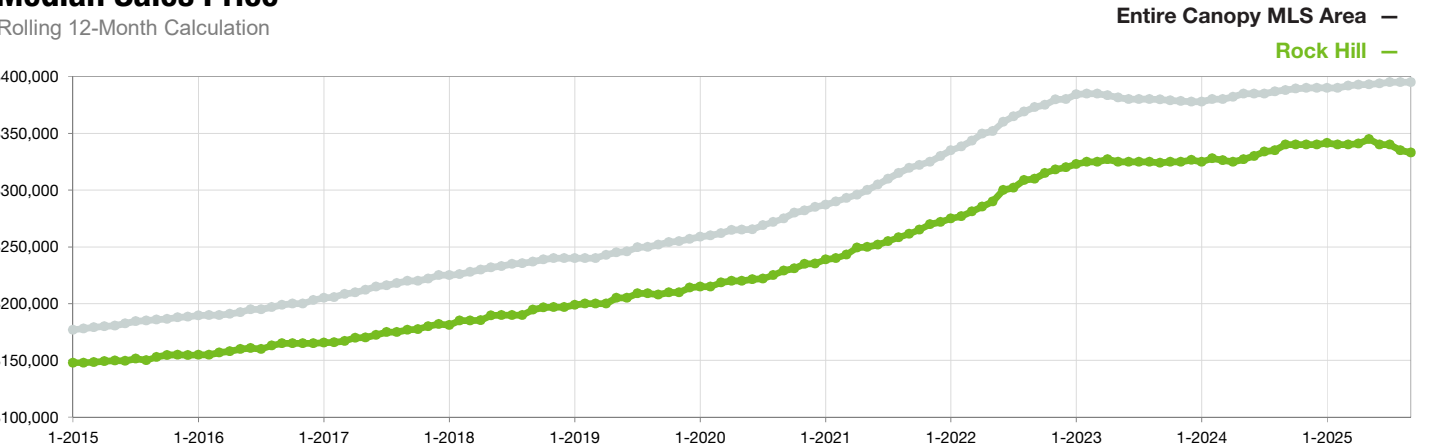
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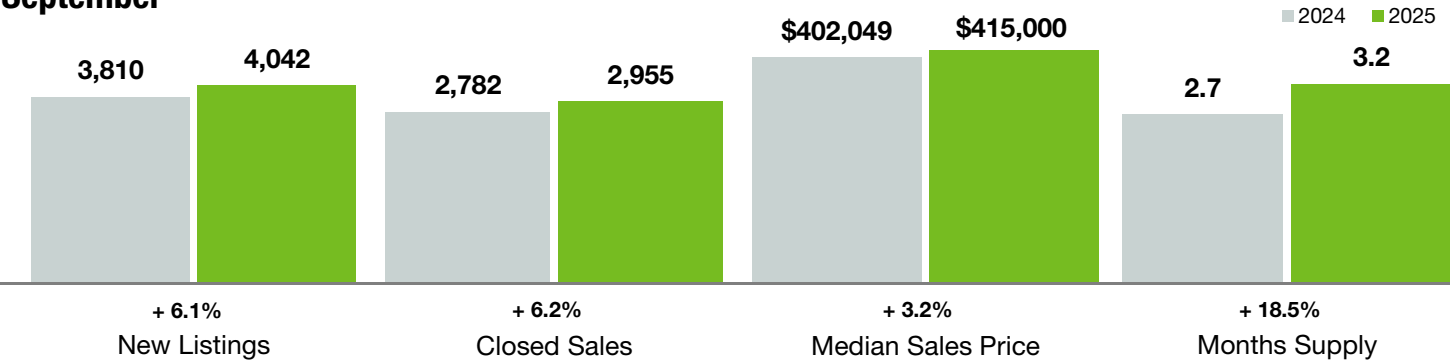
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	3,810	4,042	+ 6.1%	35,502	38,539	+ 8.6%
Pending Sales	2,659	3,026	+ 13.8%	26,948	28,054	+ 4.1%
Closed Sales	2,782	2,955	+ 6.2%	25,984	26,847	+ 3.3%
Median Sales Price*	\$402,049	\$415,000	+ 3.2%	\$407,000	\$416,000	+ 2.2%
Average Sales Price*	\$508,811	\$520,618	+ 2.3%	\$514,192	\$529,459	+ 3.0%
Percent of Original List Price Received*	96.5%	95.3%	- 1.2%	97.5%	96.3%	- 1.2%
List to Close	86	99	+ 15.1%	83	92	+ 10.8%
Days on Market Until Sale	39	52	+ 33.3%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	41	57	+ 39.0%	38	52	+ 36.8%
Average List Price	\$530,876	\$568,252	+ 7.0%	\$531,093	\$554,260	+ 4.4%
Inventory of Homes for Sale	7,579	9,476	+ 25.0%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

