

Local Market Update for August 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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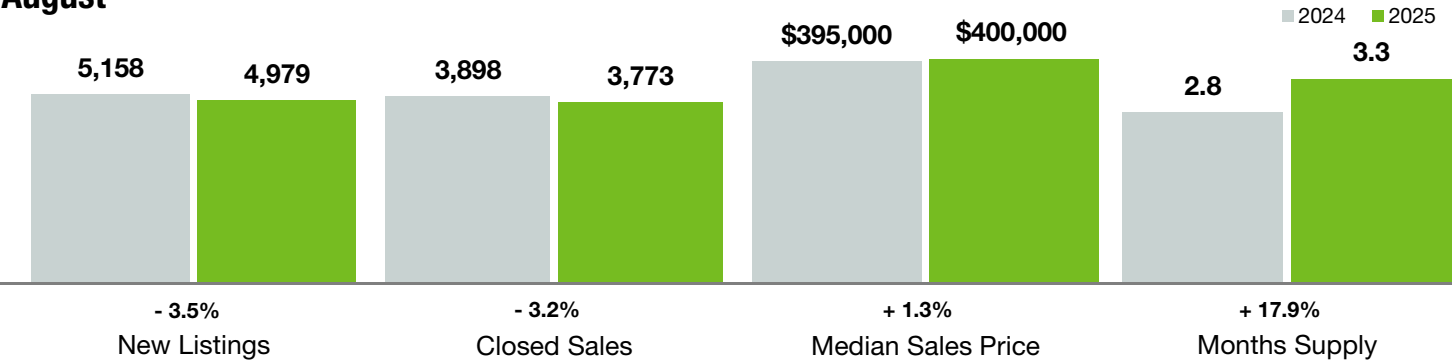
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	5,158	4,979	- 3.5%	39,269	42,603	+ 8.5%
Pending Sales	3,599	4,047	+ 12.4%	29,896	31,095	+ 4.0%
Closed Sales	3,898	3,773	- 3.2%	28,566	29,272	+ 2.5%
Median Sales Price*	\$395,000	\$400,000	+ 1.3%	\$393,283	\$399,990	+ 1.7%
Average Sales Price*	\$497,169	\$515,016	+ 3.6%	\$496,406	\$510,892	+ 2.9%
Percent of Original List Price Received*	96.6%	95.3%	- 1.3%	97.2%	96.1%	- 1.1%
List to Close	82	92	+ 12.2%	85	93	+ 9.4%
Days on Market Until Sale	35	48	+ 37.1%	37	48	+ 29.7%
Cumulative Days on Market Until Sale	37	53	+ 43.2%	41	55	+ 34.1%
Average List Price	\$498,042	\$528,431	+ 6.1%	\$516,790	\$540,974	+ 4.7%
Inventory of Homes for Sale	9,397	11,902	+ 26.7%	--	--	--
Months Supply of Inventory	2.8	3.3	+ 17.9%	--	--	--

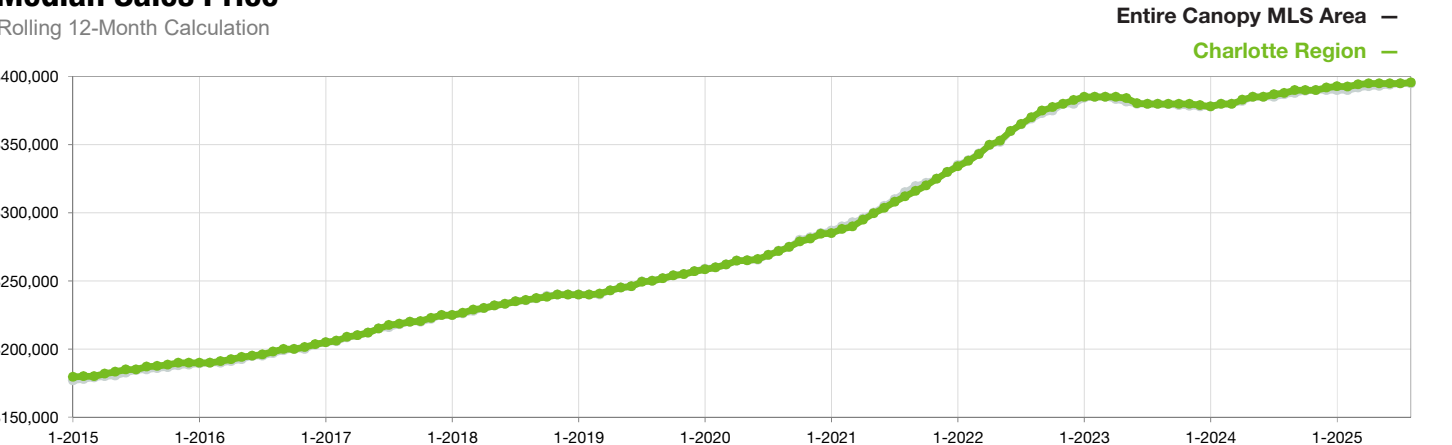
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August



Median Sales Price

Rolling 12-Month Calculation



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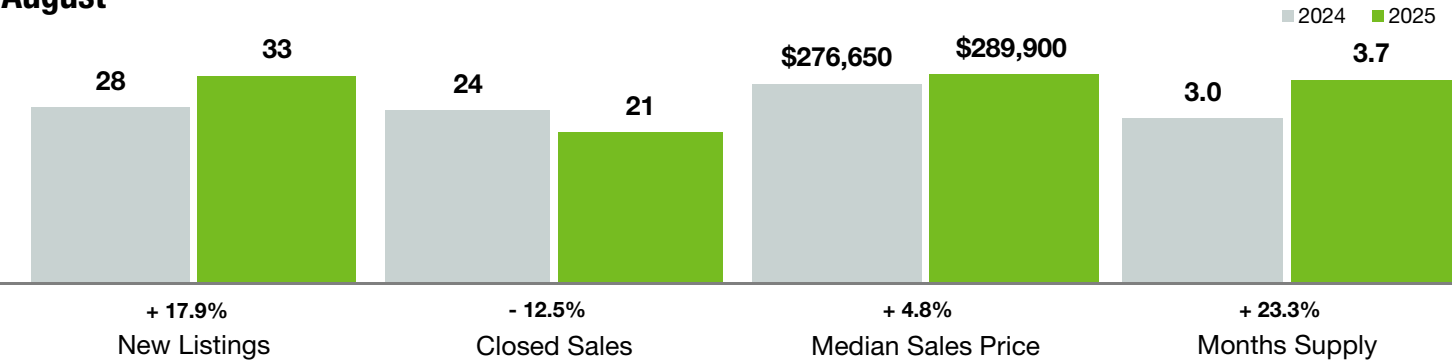
Alexander County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	28	33	+ 17.9%	242	248	+ 2.5%
Pending Sales	26	28	+ 7.7%	183	197	+ 7.7%
Closed Sales	24	21	- 12.5%	171	182	+ 6.4%
Median Sales Price*	\$276,650	\$289,900	+ 4.8%	\$295,000	\$282,750	- 4.2%
Average Sales Price*	\$339,341	\$391,299	+ 15.3%	\$367,840	\$363,887	- 1.1%
Percent of Original List Price Received*	94.5%	92.8%	- 1.8%	96.6%	95.4%	- 1.2%
List to Close	80	133	+ 66.3%	83	99	+ 19.3%
Days on Market Until Sale	37	94	+ 154.1%	40	55	+ 37.5%
Cumulative Days on Market Until Sale	43	96	+ 123.3%	45	65	+ 44.4%
Average List Price	\$381,930	\$488,536	+ 27.9%	\$384,167	\$388,890	+ 1.2%
Inventory of Homes for Sale	65	84	+ 29.2%	--	--	--
Months Supply of Inventory	3.0	3.7	+ 23.3%	--	--	--

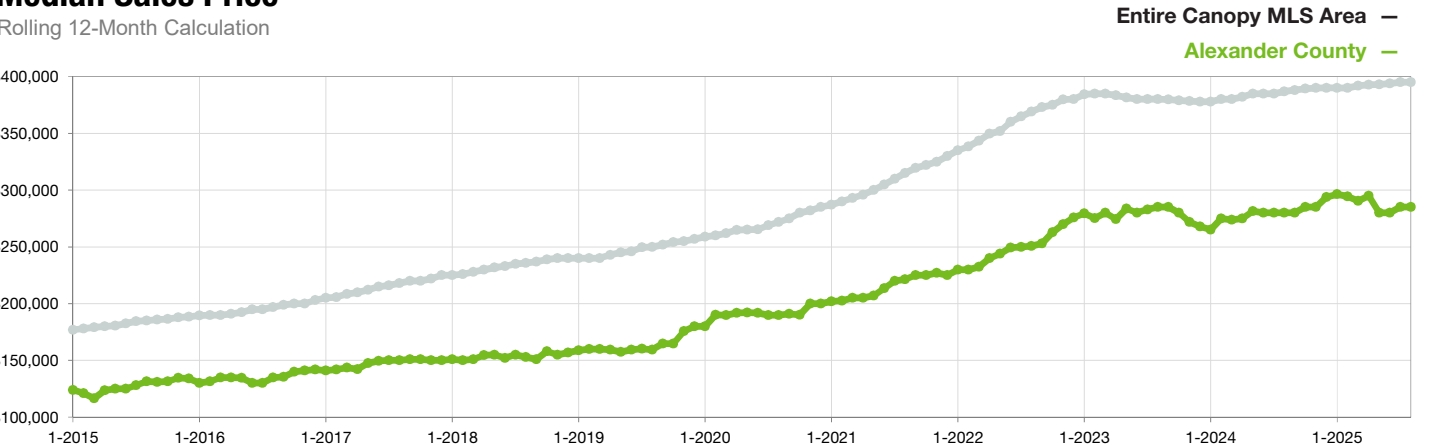
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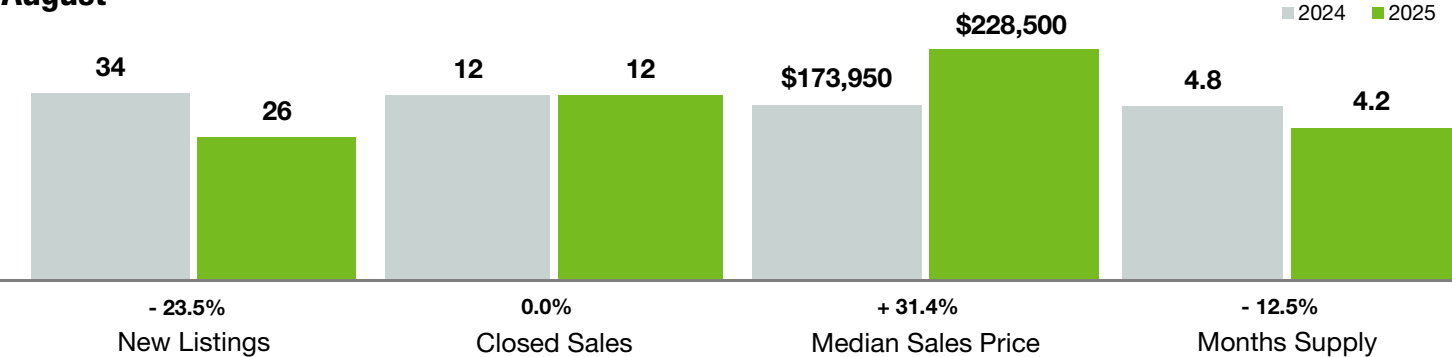
Anson County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	34	26	- 23.5%	158	164	+ 3.8%
Pending Sales	16	20	+ 25.0%	101	126	+ 24.8%
Closed Sales	12	12	0.0%	91	99	+ 8.8%
Median Sales Price*	\$173,950	\$228,500	+ 31.4%	\$185,000	\$199,900	+ 8.1%
Average Sales Price*	\$189,249	\$277,167	+ 46.5%	\$231,106	\$253,736	+ 9.8%
Percent of Original List Price Received*	94.0%	92.4%	- 1.7%	92.6%	91.1%	- 1.6%
List to Close	99	100	+ 1.0%	109	119	+ 9.2%
Days on Market Until Sale	70	43	- 38.6%	56	67	+ 19.6%
Cumulative Days on Market Until Sale	39	45	+ 15.4%	58	75	+ 29.3%
Average List Price	\$278,514	\$293,635	+ 5.4%	\$239,842	\$246,203	+ 2.7%
Inventory of Homes for Sale	56	60	+ 7.1%	--	--	--
Months Supply of Inventory	4.8	4.2	- 12.5%	--	--	--

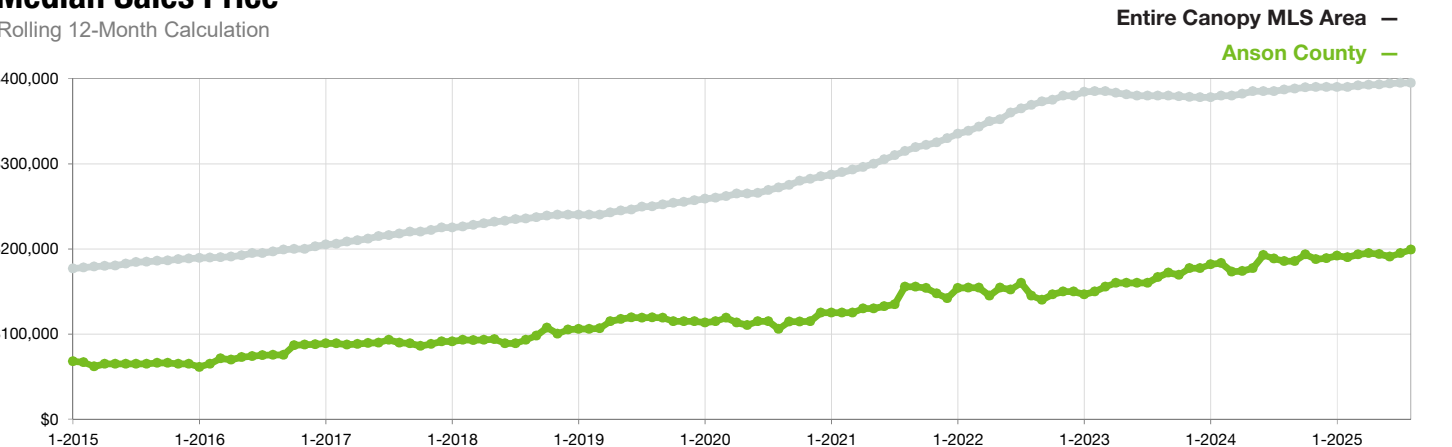
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August



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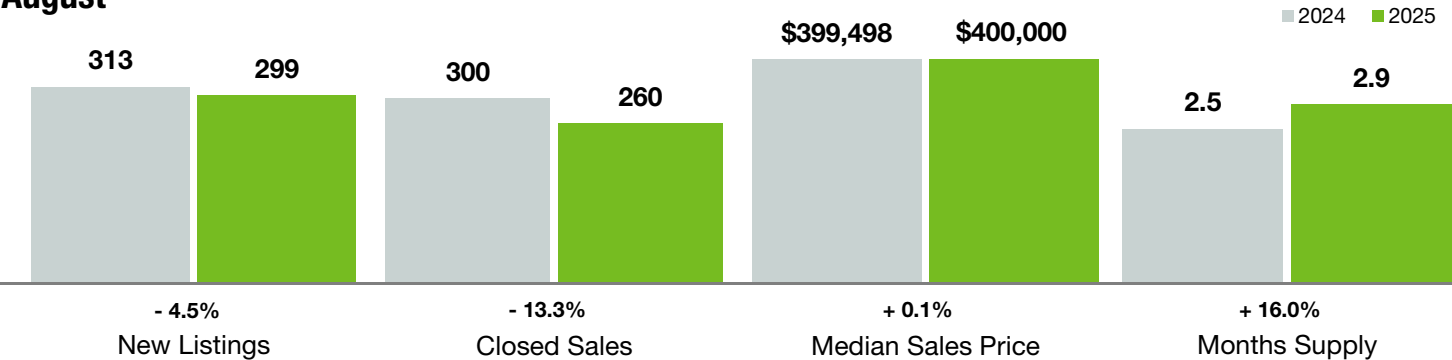
Cabarrus County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	313	299	- 4.5%	2,685	2,763	+ 2.9%
Pending Sales	249	248	- 0.4%	2,043	2,115	+ 3.5%
Closed Sales	300	260	- 13.3%	2,029	2,003	- 1.3%
Median Sales Price*	\$399,498	\$400,000	+ 0.1%	\$399,985	\$388,655	- 2.8%
Average Sales Price*	\$437,148	\$448,051	+ 2.5%	\$438,152	\$437,390	- 0.2%
Percent of Original List Price Received*	97.0%	95.9%	- 1.1%	97.7%	95.8%	- 1.9%
List to Close	88	85	- 3.4%	87	92	+ 5.7%
Days on Market Until Sale	34	44	+ 29.4%	34	50	+ 47.1%
Cumulative Days on Market Until Sale	36	44	+ 22.2%	37	54	+ 45.9%
Average List Price	\$431,252	\$453,246	+ 5.1%	\$446,818	\$462,192	+ 3.4%
Inventory of Homes for Sale	585	706	+ 20.7%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

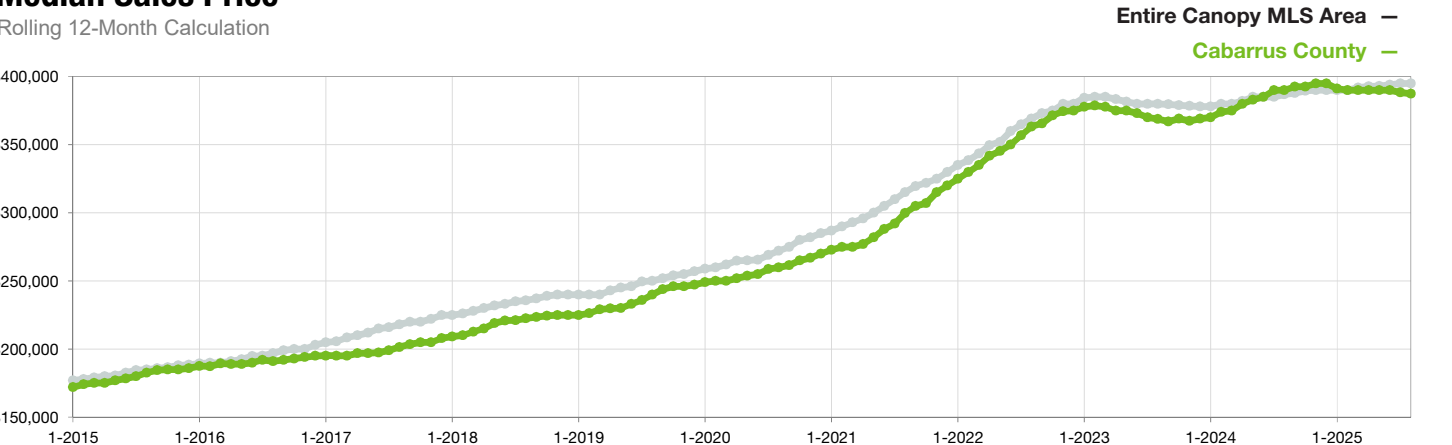
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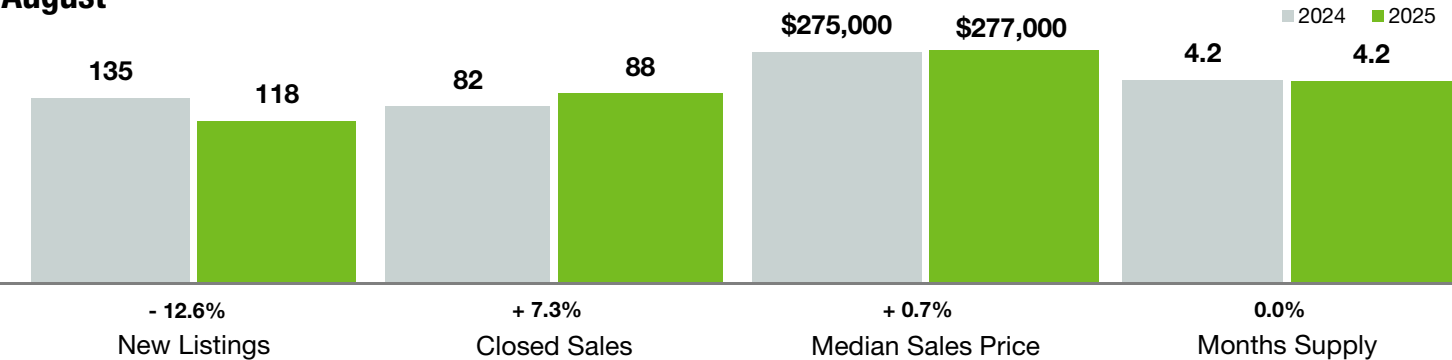
Cleveland County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	135	118	- 12.6%	964	1,022	+ 6.0%
Pending Sales	71	103	+ 45.1%	658	750	+ 14.0%
Closed Sales	82	88	+ 7.3%	639	683	+ 6.9%
Median Sales Price*	\$275,000	\$277,000	+ 0.7%	\$255,995	\$259,999	+ 1.6%
Average Sales Price*	\$275,582	\$338,518	+ 22.8%	\$287,603	\$287,534	- 0.0%
Percent of Original List Price Received*	95.2%	90.4%	- 5.0%	95.2%	93.7%	- 1.6%
List to Close	103	116	+ 12.6%	96	112	+ 16.7%
Days on Market Until Sale	54	63	+ 16.7%	52	67	+ 28.8%
Cumulative Days on Market Until Sale	61	74	+ 21.3%	64	80	+ 25.0%
Average List Price	\$325,308	\$312,454	- 4.0%	\$302,779	\$311,537	+ 2.9%
Inventory of Homes for Sale	321	351	+ 9.3%	--	--	--
Months Supply of Inventory	4.2	4.2	0.0%	--	--	--

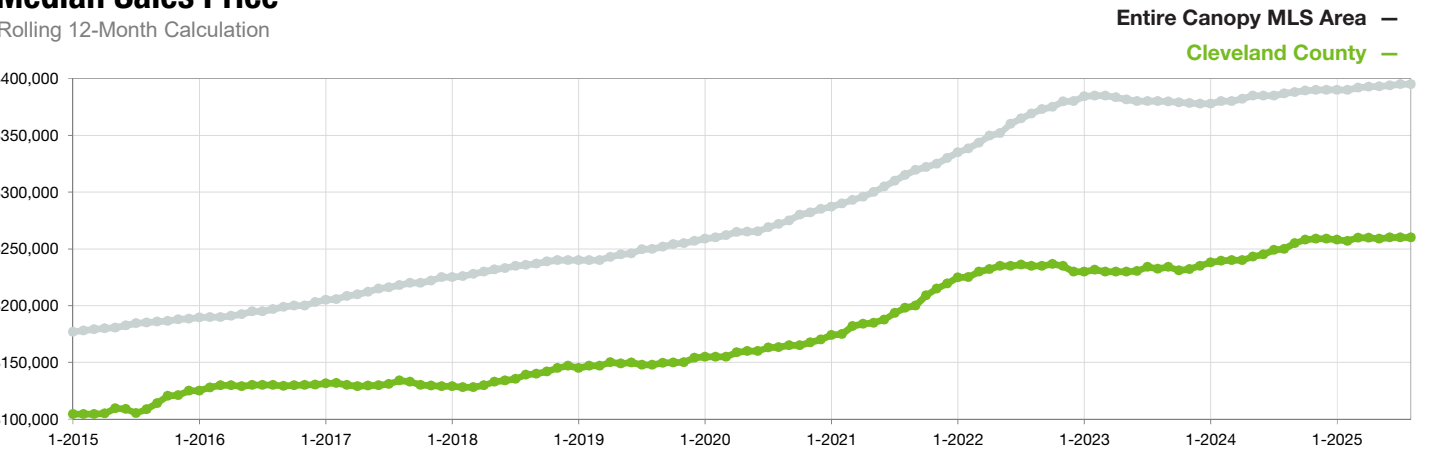
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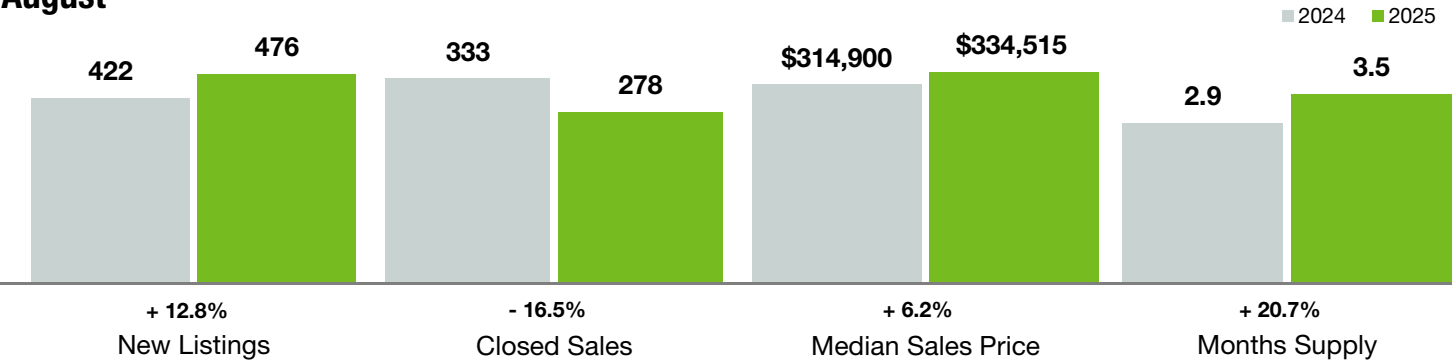
Gaston County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	422	476	+ 12.8%	3,437	3,445	+ 0.2%
Pending Sales	298	351	+ 17.8%	2,510	2,471	- 1.6%
Closed Sales	333	278	- 16.5%	2,401	2,332	- 2.9%
Median Sales Price*	\$314,900	\$334,515	+ 6.2%	\$315,900	\$319,900	+ 1.3%
Average Sales Price*	\$341,734	\$369,182	+ 8.0%	\$350,155	\$361,069	+ 3.1%
Percent of Original List Price Received*	95.8%	95.2%	- 0.6%	96.2%	95.6%	- 0.6%
List to Close	81	90	+ 11.1%	85	96	+ 12.9%
Days on Market Until Sale	37	49	+ 32.4%	40	53	+ 32.5%
Cumulative Days on Market Until Sale	44	50	+ 13.6%	46	59	+ 28.3%
Average List Price	\$372,623	\$391,243	+ 5.0%	\$370,756	\$378,424	+ 2.1%
Inventory of Homes for Sale	844	1,021	+ 21.0%	--	--	--
Months Supply of Inventory	2.9	3.5	+ 20.7%	--	--	--

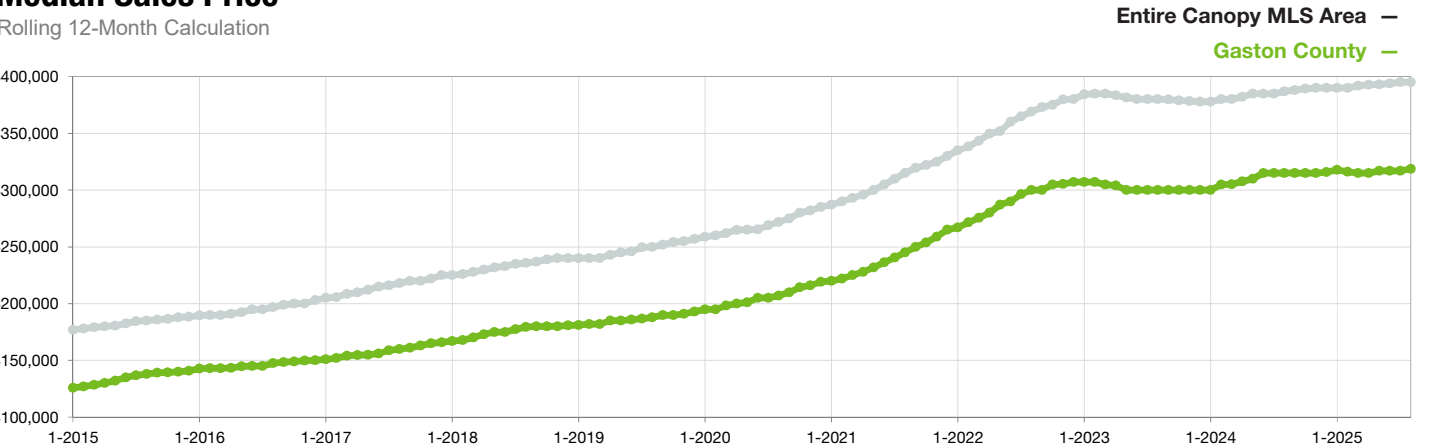
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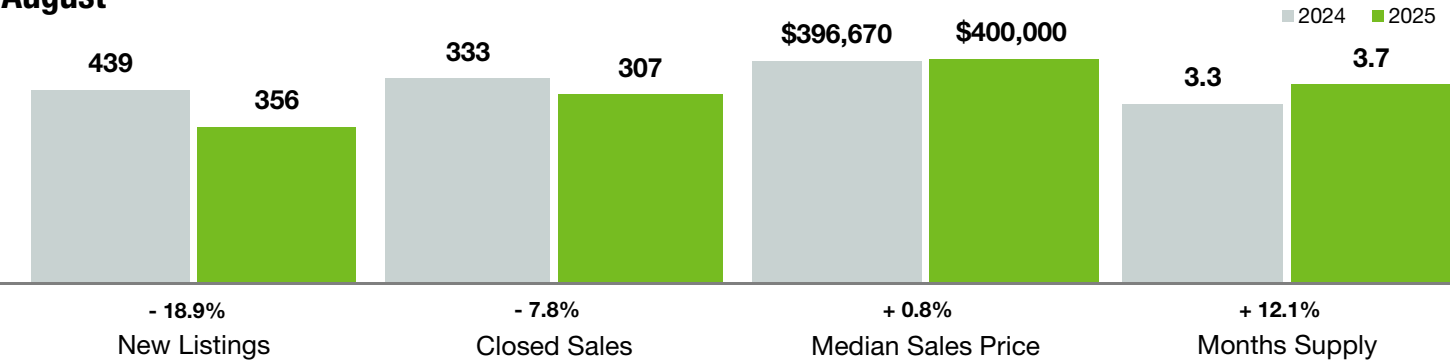
Iredell County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	439	356	- 18.9%	3,215	3,333	+ 3.7%
Pending Sales	302	289	- 4.3%	2,421	2,421	0.0%
Closed Sales	333	307	- 7.8%	2,330	2,292	- 1.6%
Median Sales Price*	\$396,670	\$400,000	+ 0.8%	\$384,995	\$395,000	+ 2.6%
Average Sales Price*	\$558,924	\$584,681	+ 4.6%	\$509,496	\$533,970	+ 4.8%
Percent of Original List Price Received*	95.7%	94.4%	- 1.4%	96.0%	95.2%	- 0.8%
List to Close	89	97	+ 9.0%	97	102	+ 5.2%
Days on Market Until Sale	40	52	+ 30.0%	45	56	+ 24.4%
Cumulative Days on Market Until Sale	44	58	+ 31.8%	52	64	+ 23.1%
Average List Price	\$596,912	\$640,594	+ 7.3%	\$584,916	\$621,623	+ 6.3%
Inventory of Homes for Sale	906	1,032	+ 13.9%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

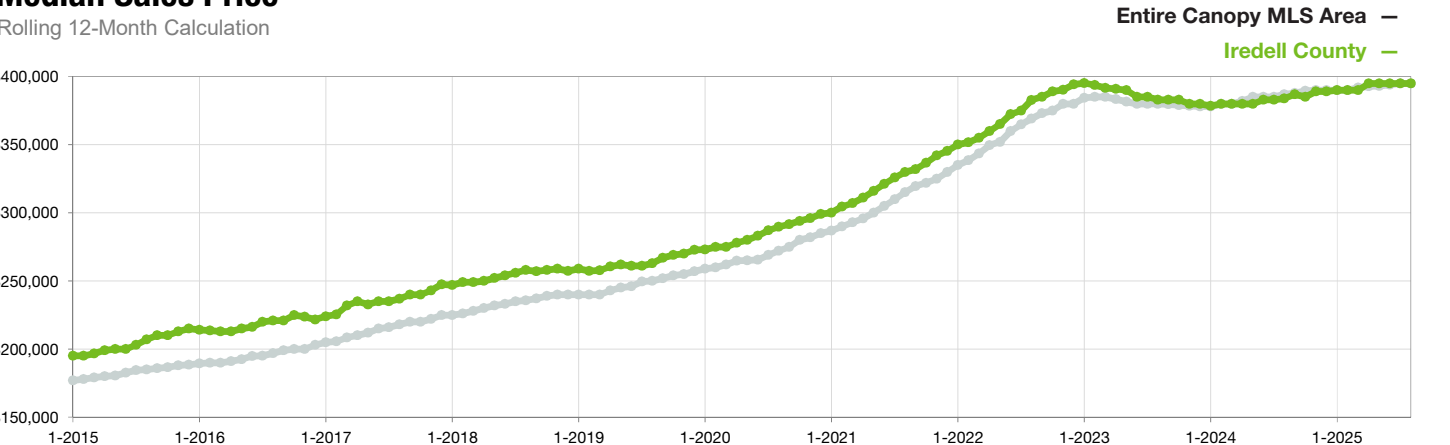
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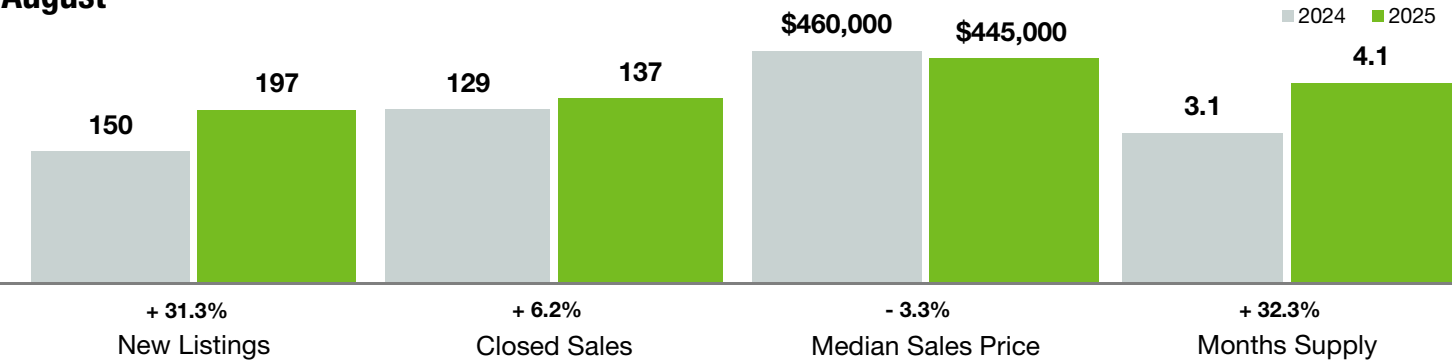
Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	150	197	+ 31.3%	1,209	1,468	+ 21.4%
Pending Sales	115	149	+ 29.6%	889	994	+ 11.8%
Closed Sales	129	137	+ 6.2%	827	917	+ 10.9%
Median Sales Price*	\$460,000	\$445,000	- 3.3%	\$425,000	\$419,900	- 1.2%
Average Sales Price*	\$561,022	\$529,465	- 5.6%	\$504,595	\$514,210	+ 1.9%
Percent of Original List Price Received*	94.8%	94.5%	- 0.3%	96.7%	95.0%	- 1.8%
List to Close	91	108	+ 18.7%	95	100	+ 5.3%
Days on Market Until Sale	37	65	+ 75.7%	42	57	+ 35.7%
Cumulative Days on Market Until Sale	43	57	+ 32.6%	47	64	+ 36.2%
Average List Price	\$535,444	\$501,024	- 6.4%	\$574,924	\$577,249	+ 0.4%
Inventory of Homes for Sale	327	480	+ 46.8%	--	--	--
Months Supply of Inventory	3.1	4.1	+ 32.3%	--	--	--

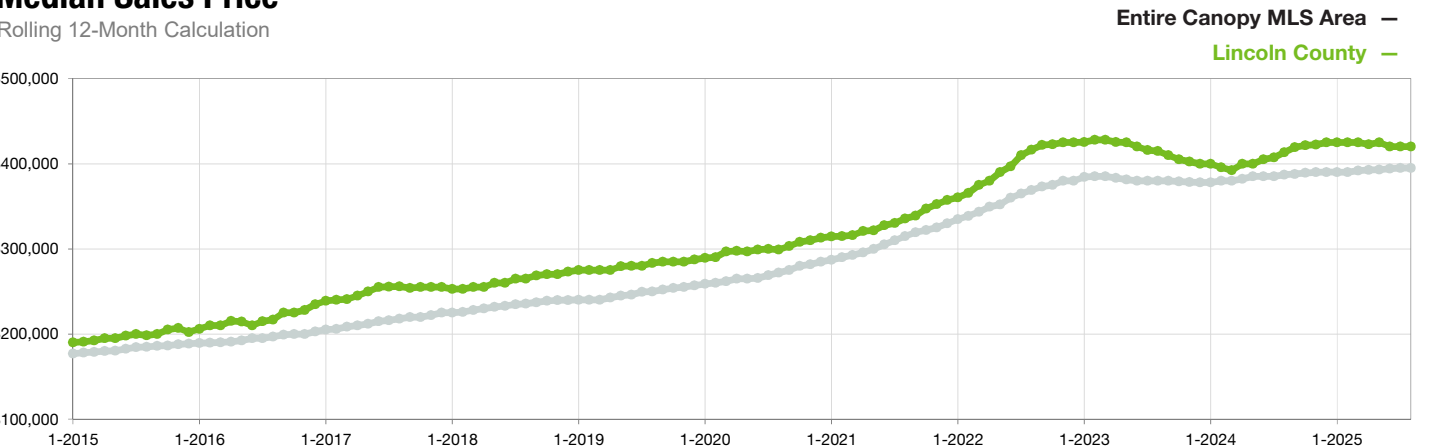
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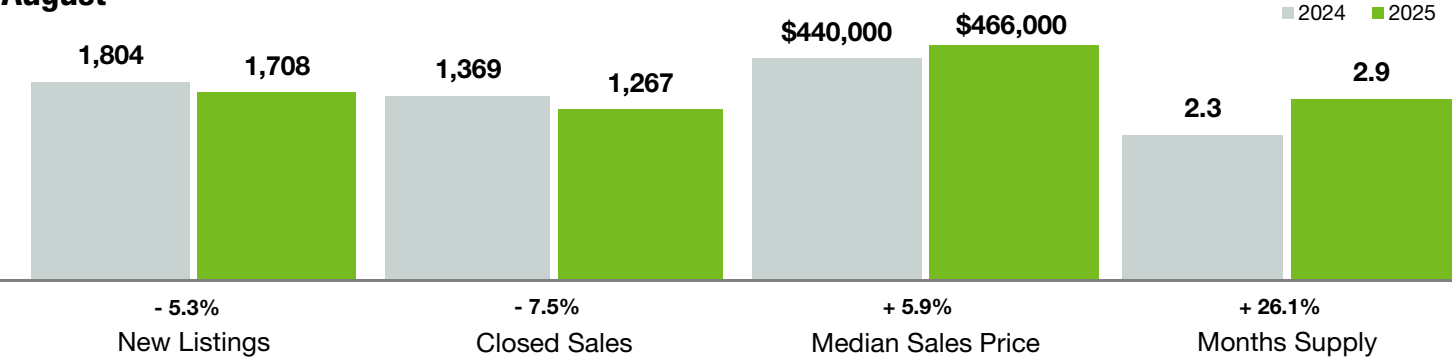
Mecklenburg County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	1,804	1,708	- 5.3%	13,869	15,071	+ 8.7%
Pending Sales	1,245	1,400	+ 12.4%	10,843	11,108	+ 2.4%
Closed Sales	1,369	1,267	- 7.5%	10,477	10,503	+ 0.2%
Median Sales Price*	\$440,000	\$466,000	+ 5.9%	\$445,000	\$454,095	+ 2.0%
Average Sales Price*	\$577,609	\$604,635	+ 4.7%	\$597,268	\$612,843	+ 2.6%
Percent of Original List Price Received*	97.5%	96.2%	- 1.3%	98.3%	97.1%	- 1.2%
List to Close	78	89	+ 14.1%	79	86	+ 8.9%
Days on Market Until Sale	30	44	+ 46.7%	31	41	+ 32.3%
Cumulative Days on Market Until Sale	31	48	+ 54.8%	33	46	+ 39.4%
Average List Price	\$563,454	\$633,823	+ 12.5%	\$610,534	\$631,306	+ 3.4%
Inventory of Homes for Sale	2,906	3,778	+ 30.0%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

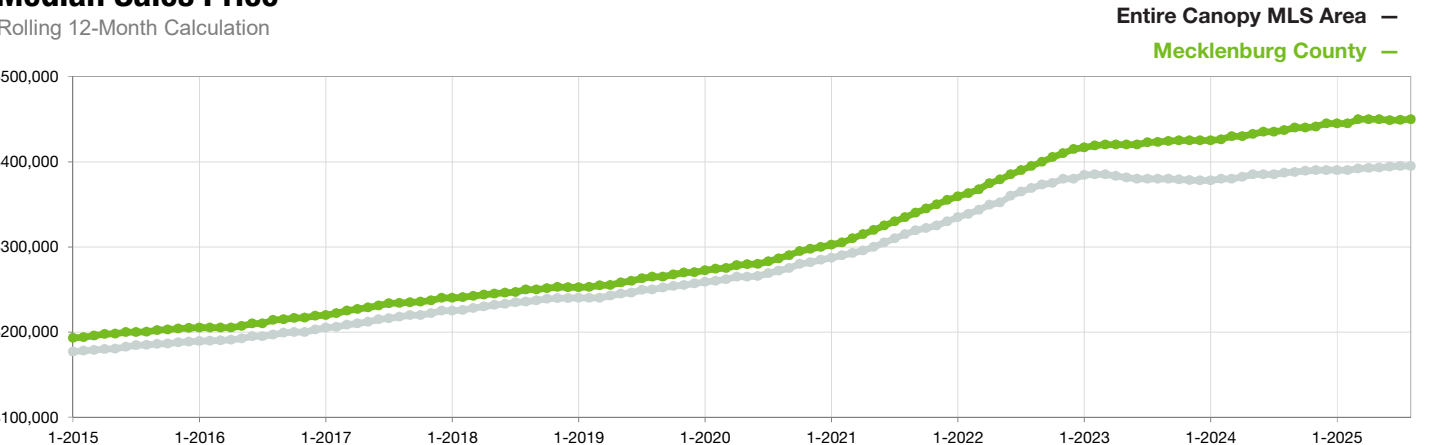
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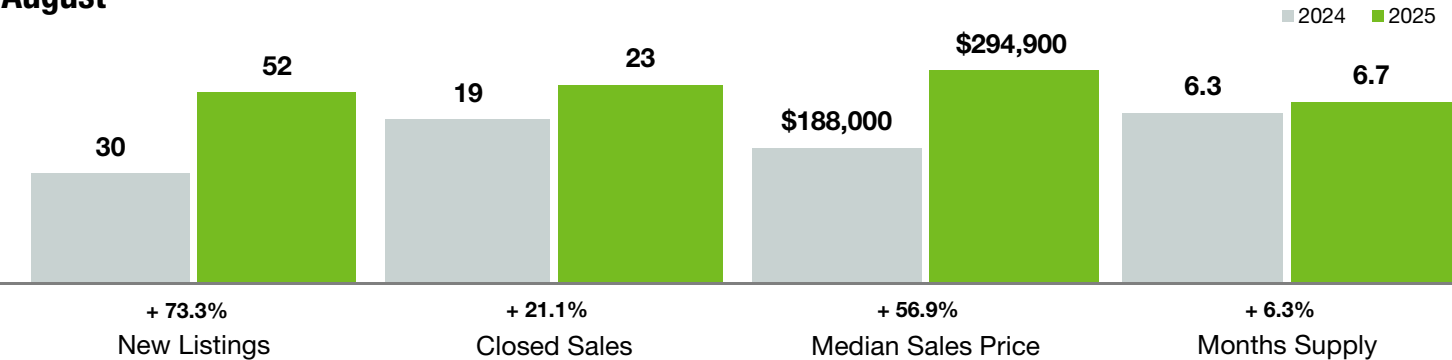
Montgomery County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	30	52	+ 73.3%	318	336	+ 5.7%
Pending Sales	23	40	+ 73.9%	204	220	+ 7.8%
Closed Sales	19	23	+ 21.1%	195	200	+ 2.6%
Median Sales Price*	\$188,000	\$294,900	+ 56.9%	\$235,000	\$215,500	- 8.3%
Average Sales Price*	\$344,605	\$423,339	+ 22.8%	\$374,951	\$356,157	- 5.0%
Percent of Original List Price Received*	91.4%	92.3%	+ 1.0%	92.4%	90.7%	- 1.8%
List to Close	123	126	+ 2.4%	109	124	+ 13.8%
Days on Market Until Sale	88	95	+ 8.0%	72	88	+ 22.2%
Cumulative Days on Market Until Sale	88	127	+ 44.3%	81	102	+ 25.9%
Average List Price	\$482,432	\$406,151	- 15.8%	\$381,047	\$407,057	+ 6.8%
Inventory of Homes for Sale	141	163	+ 15.6%	--	--	--
Months Supply of Inventory	6.3	6.7	+ 6.3%	--	--	--

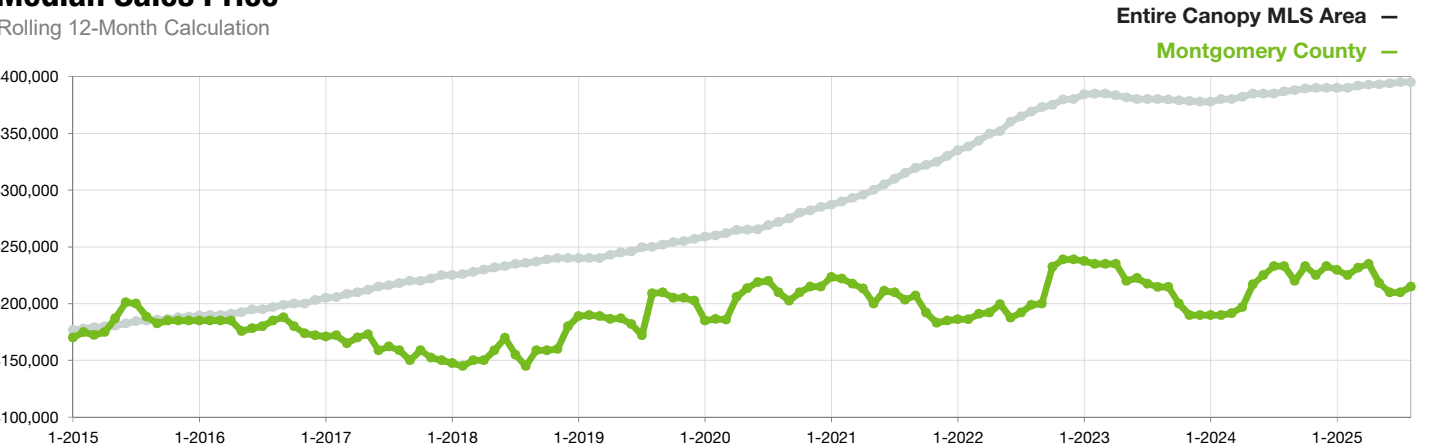
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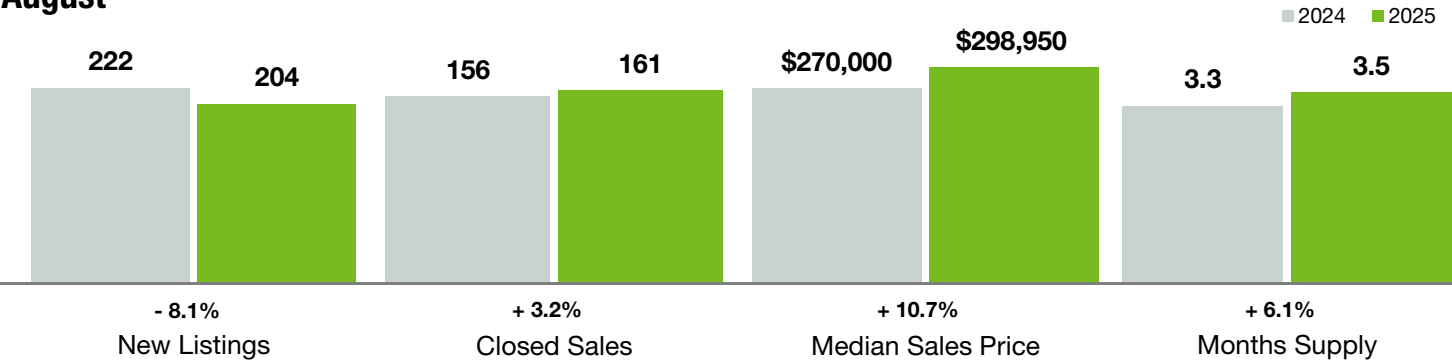
Rowan County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	222	204	- 8.1%	1,599	1,737	+ 8.6%
Pending Sales	159	170	+ 6.9%	1,188	1,278	+ 7.6%
Closed Sales	156	161	+ 3.2%	1,108	1,210	+ 9.2%
Median Sales Price*	\$270,000	\$298,950	+ 10.7%	\$279,900	\$289,900	+ 3.6%
Average Sales Price*	\$315,472	\$324,778	+ 2.9%	\$323,635	\$334,091	+ 3.2%
Percent of Original List Price Received*	95.0%	94.3%	- 0.7%	95.0%	94.3%	- 0.7%
List to Close	79	86	+ 8.9%	89	96	+ 7.9%
Days on Market Until Sale	37	46	+ 24.3%	46	53	+ 15.2%
Cumulative Days on Market Until Sale	43	56	+ 30.2%	51	62	+ 21.6%
Average List Price	\$312,942	\$373,140	+ 19.2%	\$345,932	\$365,642	+ 5.7%
Inventory of Homes for Sale	451	527	+ 16.9%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--

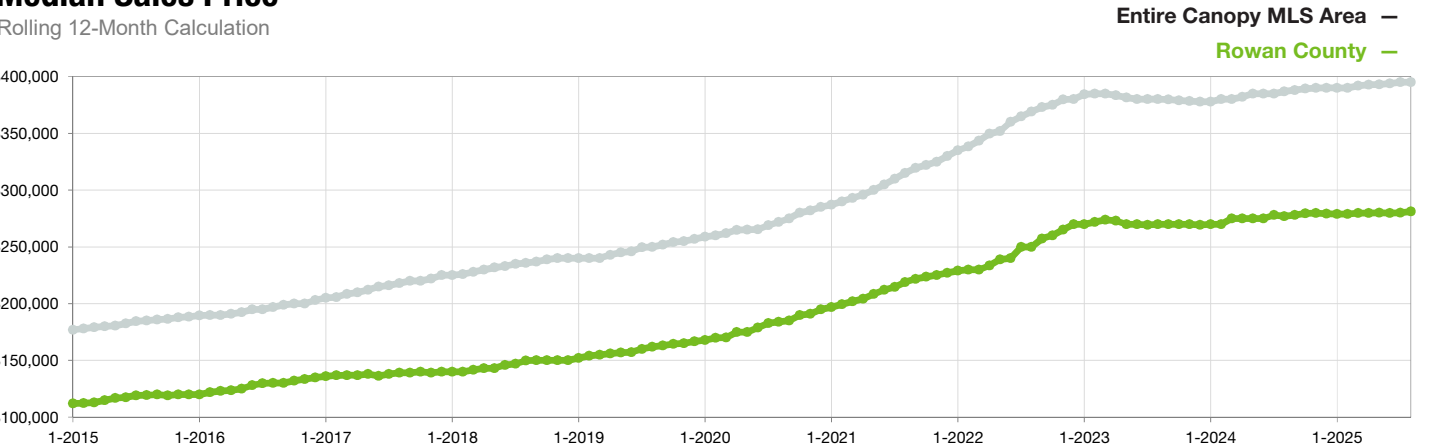
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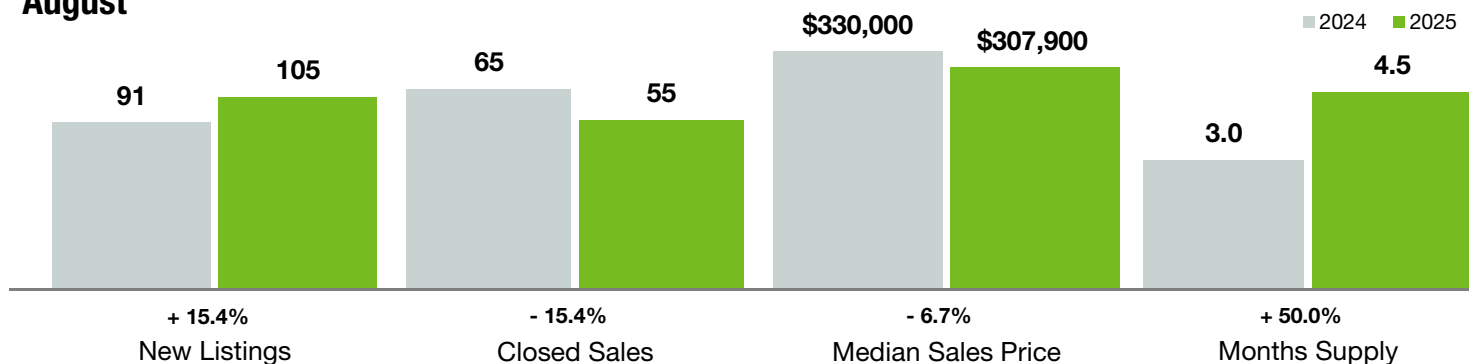
Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	91	105	+ 15.4%	735	816	+ 11.0%
Pending Sales	57	83	+ 45.6%	605	539	- 10.9%
Closed Sales	65	55	- 15.4%	590	517	- 12.4%
Median Sales Price*	\$330,000	\$307,900	- 6.7%	\$310,000	\$299,000	- 3.5%
Average Sales Price*	\$347,499	\$412,720	+ 18.8%	\$340,546	\$345,378	+ 1.4%
Percent of Original List Price Received*	96.0%	94.9%	- 1.1%	95.2%	94.4%	- 0.8%
List to Close	89	78	- 12.4%	101	94	- 6.9%
Days on Market Until Sale	44	40	- 9.1%	55	52	- 5.5%
Cumulative Days on Market Until Sale	45	54	+ 20.0%	60	64	+ 6.7%
Average List Price	\$351,897	\$412,664	+ 17.3%	\$347,593	\$410,965	+ 18.2%
Inventory of Homes for Sale	206	293	+ 42.2%	--	--	--
Months Supply of Inventory	3.0	4.5	+ 50.0%	--	--	--

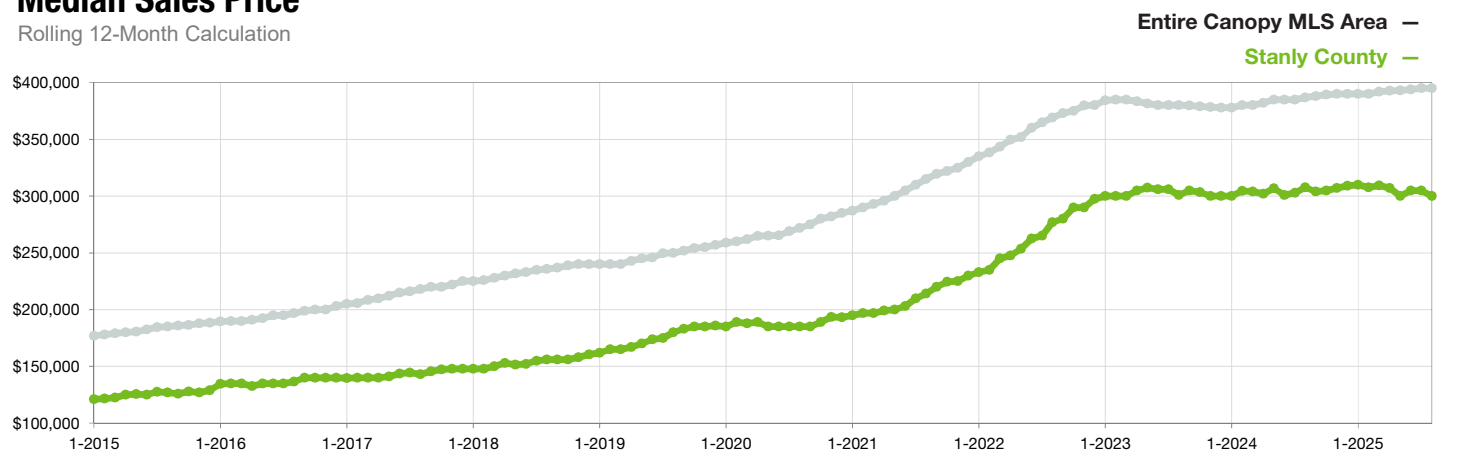
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2025

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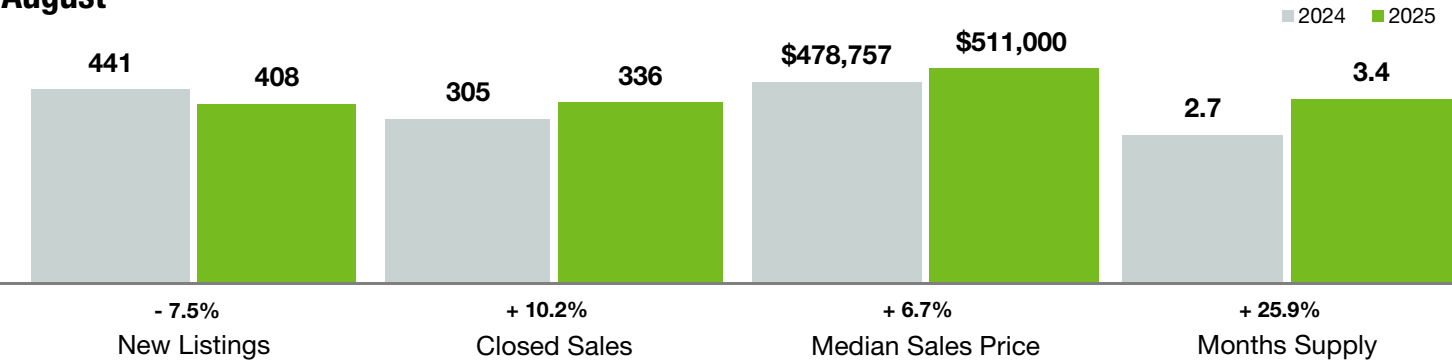
Union County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	441	408	- 7.5%	3,179	3,476	+ 9.3%
Pending Sales	307	320	+ 4.2%	2,431	2,559	+ 5.3%
Closed Sales	305	336	+ 10.2%	2,272	2,427	+ 6.8%
Median Sales Price*	\$478,757	\$511,000	+ 6.7%	\$465,269	\$489,665	+ 5.2%
Average Sales Price*	\$599,913	\$633,789	+ 5.6%	\$596,020	\$631,124	+ 5.9%
Percent of Original List Price Received*	97.2%	95.6%	- 1.6%	98.1%	97.0%	- 1.1%
List to Close	83	97	+ 16.9%	81	96	+ 18.5%
Days on Market Until Sale	37	52	+ 40.5%	33	50	+ 51.5%
Cumulative Days on Market Until Sale	34	54	+ 58.8%	33	51	+ 54.5%
Average List Price	\$600,623	\$598,048	- 0.4%	\$619,728	\$672,848	+ 8.6%
Inventory of Homes for Sale	746	1,002	+ 34.3%	--	--	--
Months Supply of Inventory	2.7	3.4	+ 25.9%	--	--	--

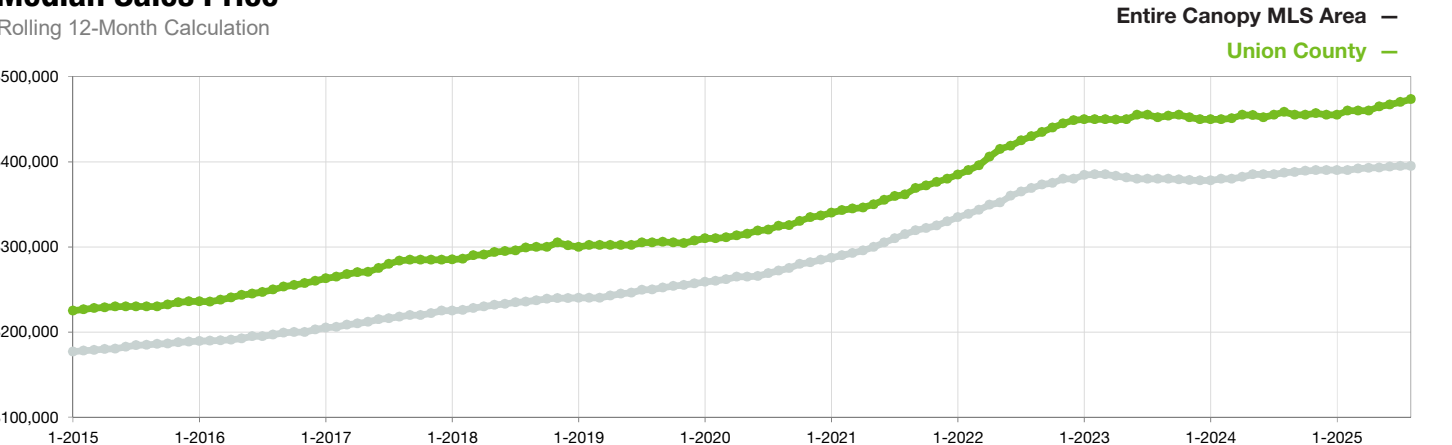
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August



Median Sales Price

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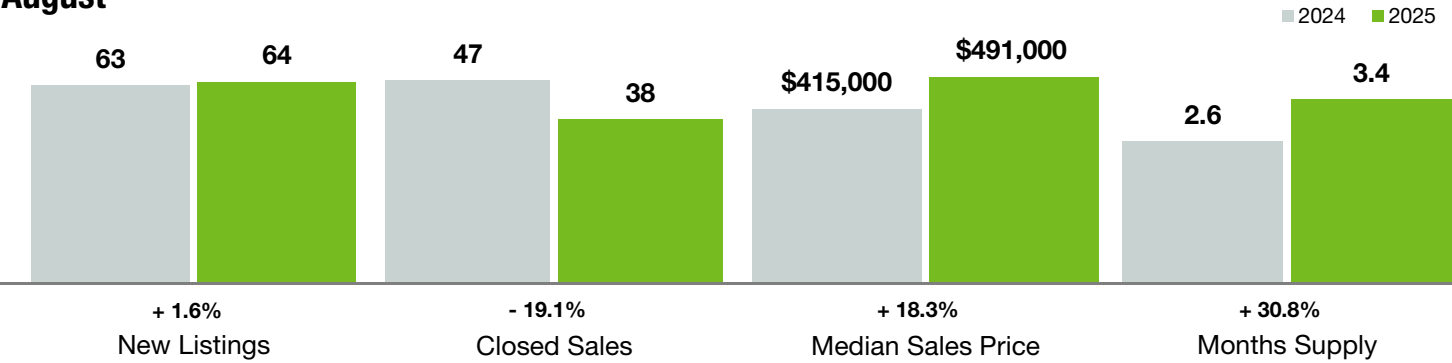
Belmont

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	63	64	+ 1.6%	475	487	+ 2.5%
Pending Sales	45	43	- 4.4%	361	354	- 1.9%
Closed Sales	47	38	- 19.1%	318	351	+ 10.4%
Median Sales Price*	\$415,000	\$491,000	+ 18.3%	\$440,000	\$480,000	+ 9.1%
Average Sales Price*	\$456,733	\$558,279	+ 22.2%	\$528,185	\$553,382	+ 4.8%
Percent of Original List Price Received*	95.2%	96.1%	+ 0.9%	97.5%	96.8%	- 0.7%
List to Close	68	95	+ 39.7%	70	95	+ 35.7%
Days on Market Until Sale	31	53	+ 71.0%	32	57	+ 78.1%
Cumulative Days on Market Until Sale	38	47	+ 23.7%	35	52	+ 48.6%
Average List Price	\$565,638	\$542,996	- 4.0%	\$578,933	\$561,509	- 3.0%
Inventory of Homes for Sale	108	143	+ 32.4%	--	--	--
Months Supply of Inventory	2.6	3.4	+ 30.8%	--	--	--

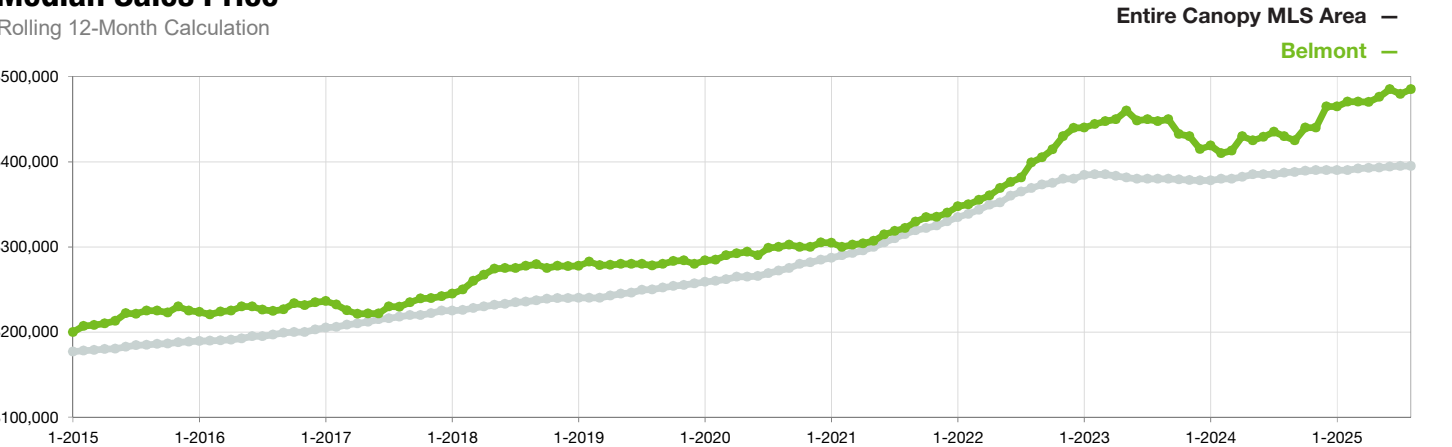
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August



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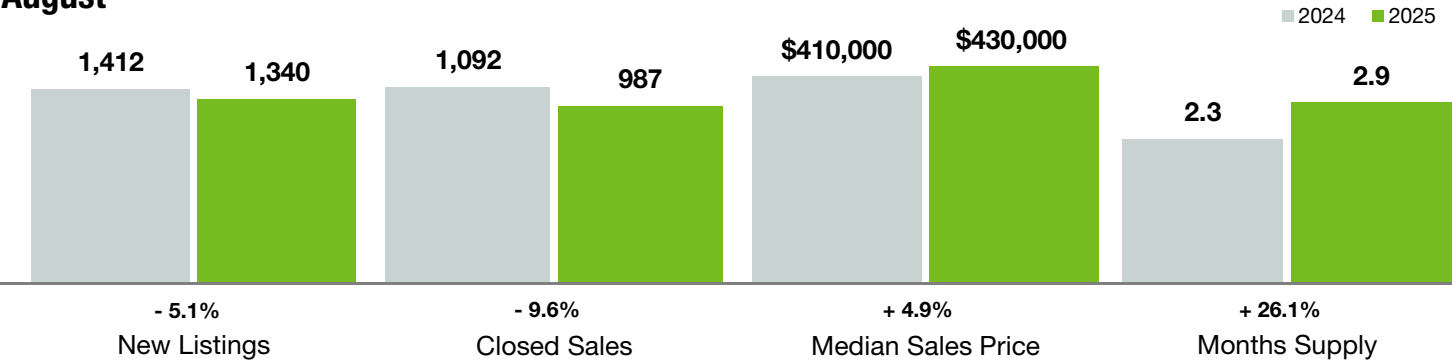
City of Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	1,412	1,340	- 5.1%	11,149	12,080	+ 8.4%
Pending Sales	1,003	1,076	+ 7.3%	8,718	8,865	+ 1.7%
Closed Sales	1,092	987	- 9.6%	8,413	8,412	- 0.0%
Median Sales Price*	\$410,000	\$430,000	+ 4.9%	\$419,000	\$428,000	+ 2.1%
Average Sales Price*	\$549,999	\$591,145	+ 7.5%	\$577,912	\$594,941	+ 2.9%
Percent of Original List Price Received*	97.6%	96.1%	- 1.5%	98.3%	97.0%	- 1.3%
List to Close	81	90	+ 11.1%	80	87	+ 8.7%
Days on Market Until Sale	31	44	+ 41.9%	31	41	+ 32.3%
Cumulative Days on Market Until Sale	32	48	+ 50.0%	34	46	+ 35.3%
Average List Price	\$537,392	\$585,932	+ 9.0%	\$584,998	\$600,081	+ 2.6%
Inventory of Homes for Sale	2,319	3,011	+ 29.8%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

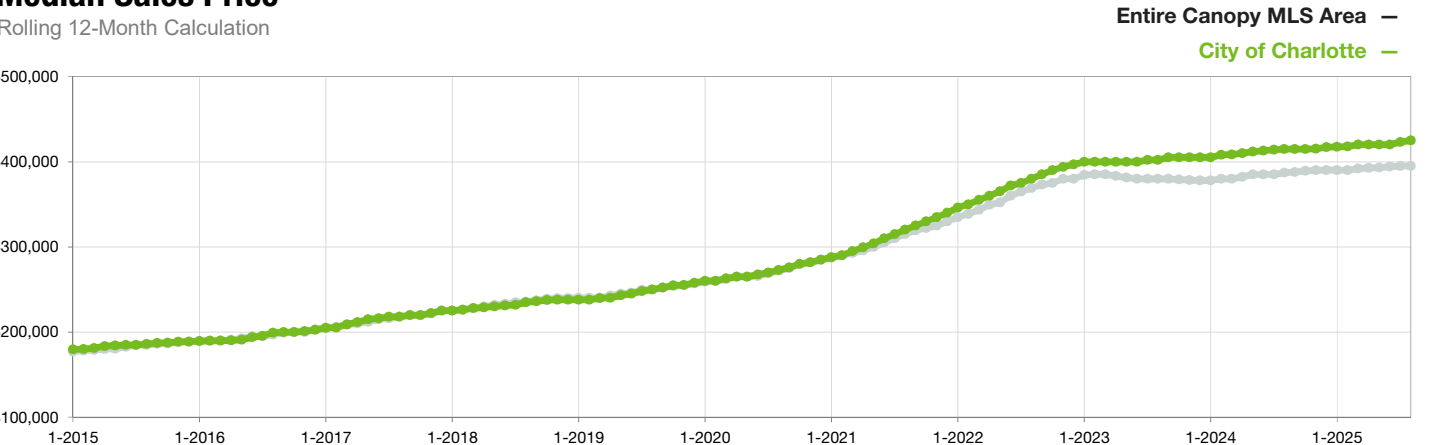
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August



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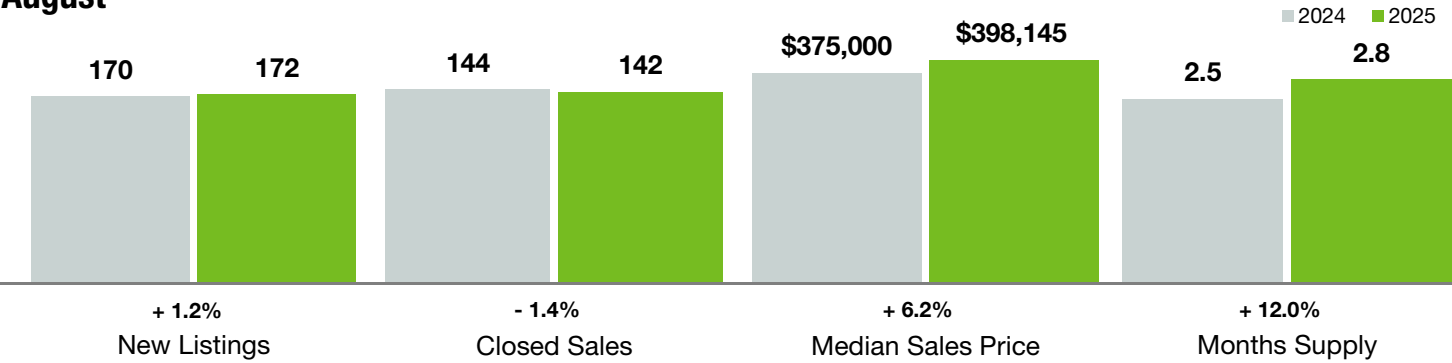
Concord

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	170	172	+ 1.2%	1,408	1,484	+ 5.4%
Pending Sales	146	133	- 8.9%	1,064	1,122	+ 5.5%
Closed Sales	144	142	- 1.4%	1,010	1,068	+ 5.7%
Median Sales Price*	\$375,000	\$398,145	+ 6.2%	\$390,000	\$380,000	- 2.6%
Average Sales Price*	\$437,958	\$440,152	+ 0.5%	\$439,380	\$439,063	- 0.1%
Percent of Original List Price Received*	95.1%	96.1%	+ 1.1%	97.1%	95.9%	- 1.2%
List to Close	79	78	- 1.3%	75	89	+ 18.7%
Days on Market Until Sale	39	38	- 2.6%	33	46	+ 39.4%
Cumulative Days on Market Until Sale	41	41	0.0%	36	51	+ 41.7%
Average List Price	\$442,482	\$470,334	+ 6.3%	\$455,823	\$465,751	+ 2.2%
Inventory of Homes for Sale	310	369	+ 19.0%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

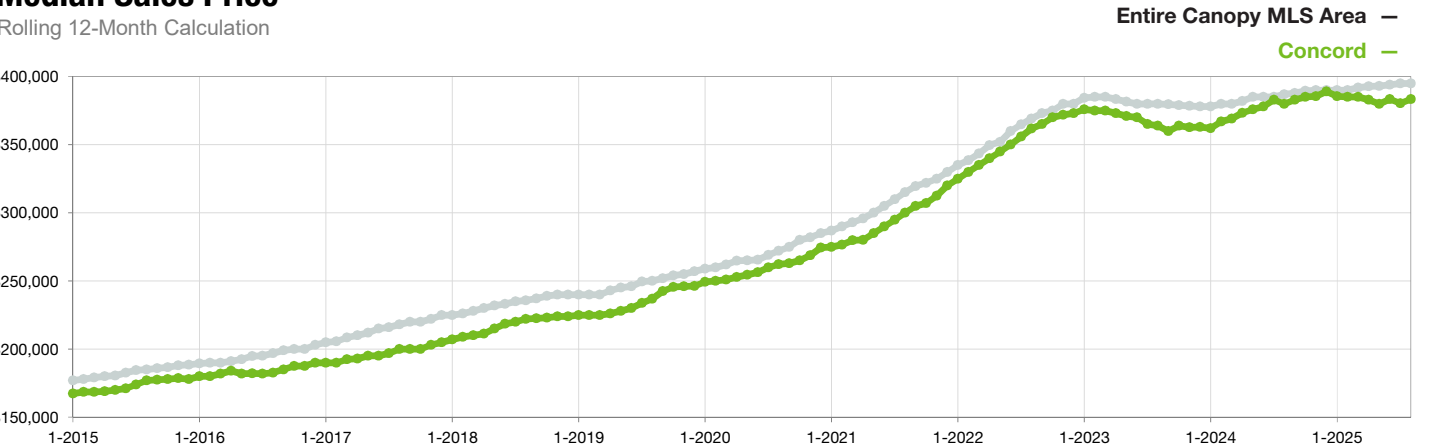
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August



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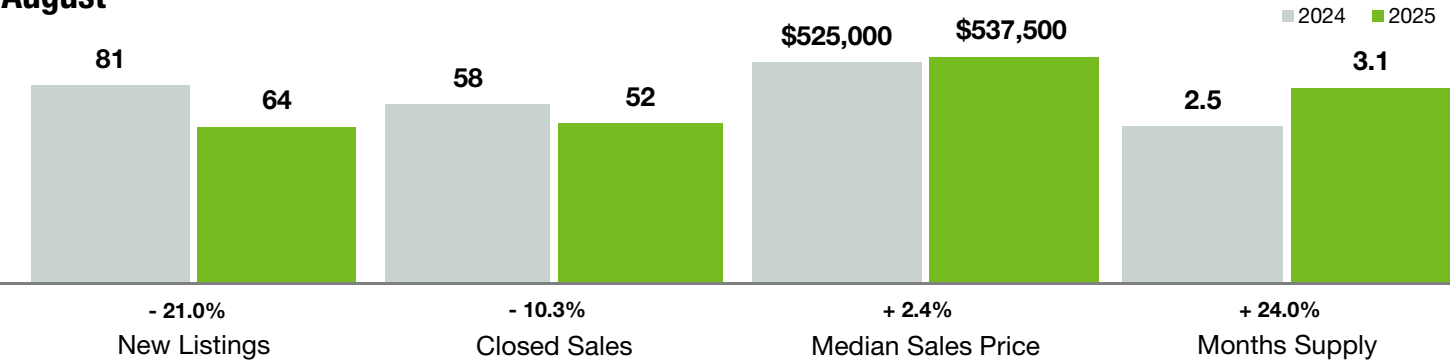
Cornelius

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	81	64	- 21.0%	521	539	+ 3.5%
Pending Sales	57	59	+ 3.5%	408	406	- 0.5%
Closed Sales	58	52	- 10.3%	397	381	- 4.0%
Median Sales Price*	\$525,000	\$537,500	+ 2.4%	\$575,000	\$540,000	- 6.1%
Average Sales Price*	\$857,864	\$726,037	- 15.4%	\$863,557	\$815,431	- 5.6%
Percent of Original List Price Received*	95.9%	96.5%	+ 0.6%	96.7%	96.3%	- 0.4%
List to Close	72	82	+ 13.9%	80	87	+ 8.7%
Days on Market Until Sale	37	38	+ 2.7%	41	43	+ 4.9%
Cumulative Days on Market Until Sale	34	39	+ 14.7%	38	50	+ 31.6%
Average List Price	\$810,260	\$1,111,214	+ 37.1%	\$929,109	\$1,019,237	+ 9.7%
Inventory of Homes for Sale	117	148	+ 26.5%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

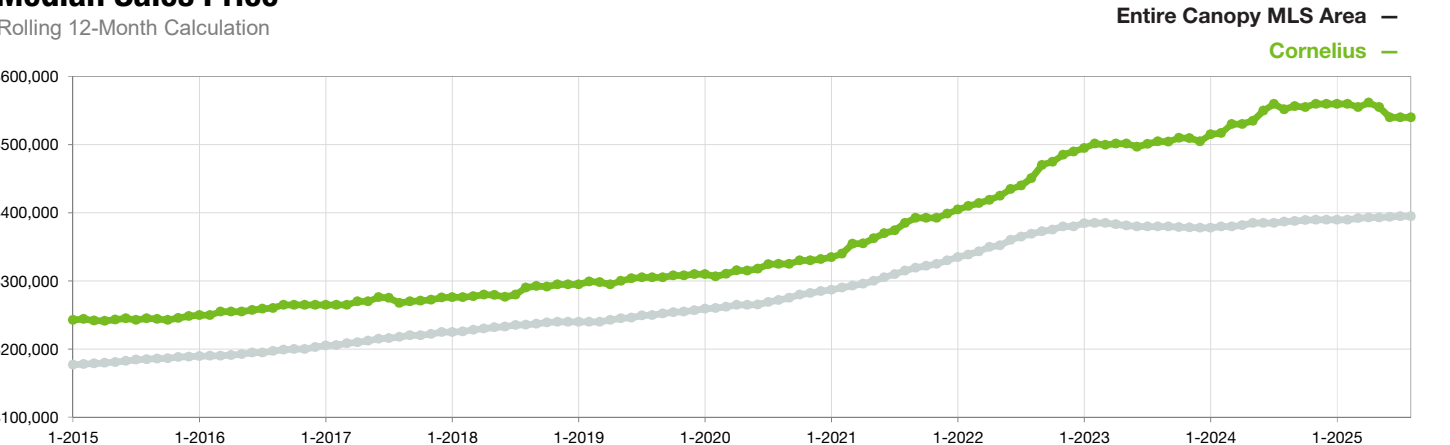
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August



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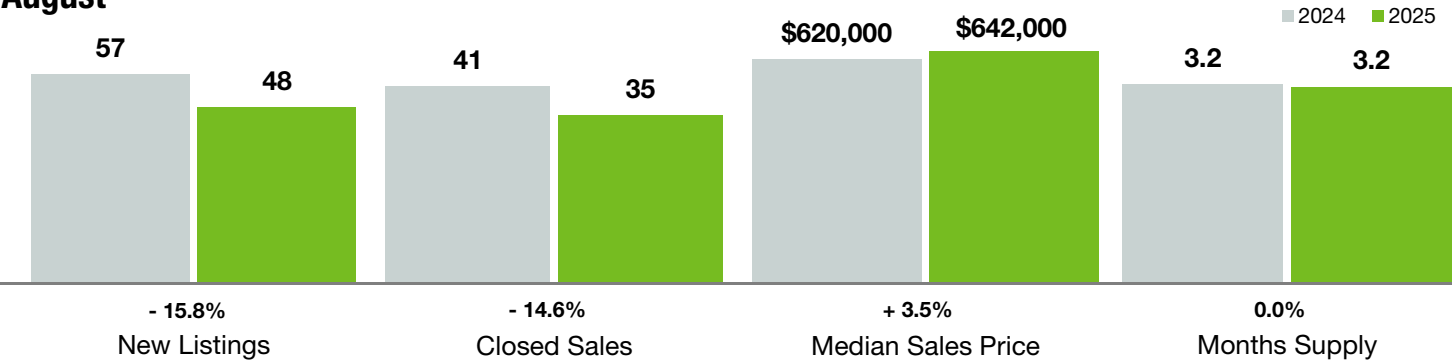
Davidson

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	57	48	- 15.8%	434	447	+ 3.0%
Pending Sales	36	49	+ 36.1%	324	315	- 2.8%
Closed Sales	41	35	- 14.6%	310	293	- 5.5%
Median Sales Price*	\$620,000	\$642,000	+ 3.5%	\$605,000	\$655,000	+ 8.3%
Average Sales Price*	\$858,794	\$823,315	- 4.1%	\$805,797	\$860,710	+ 6.8%
Percent of Original List Price Received*	97.7%	95.6%	- 2.1%	97.7%	96.1%	- 1.6%
List to Close	81	112	+ 38.3%	87	101	+ 16.1%
Days on Market Until Sale	27	63	+ 133.3%	33	49	+ 48.5%
Cumulative Days on Market Until Sale	28	58	+ 107.1%	39	58	+ 48.7%
Average List Price	\$746,047	\$1,222,899	+ 63.9%	\$893,010	\$995,329	+ 11.5%
Inventory of Homes for Sale	113	119	+ 5.3%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

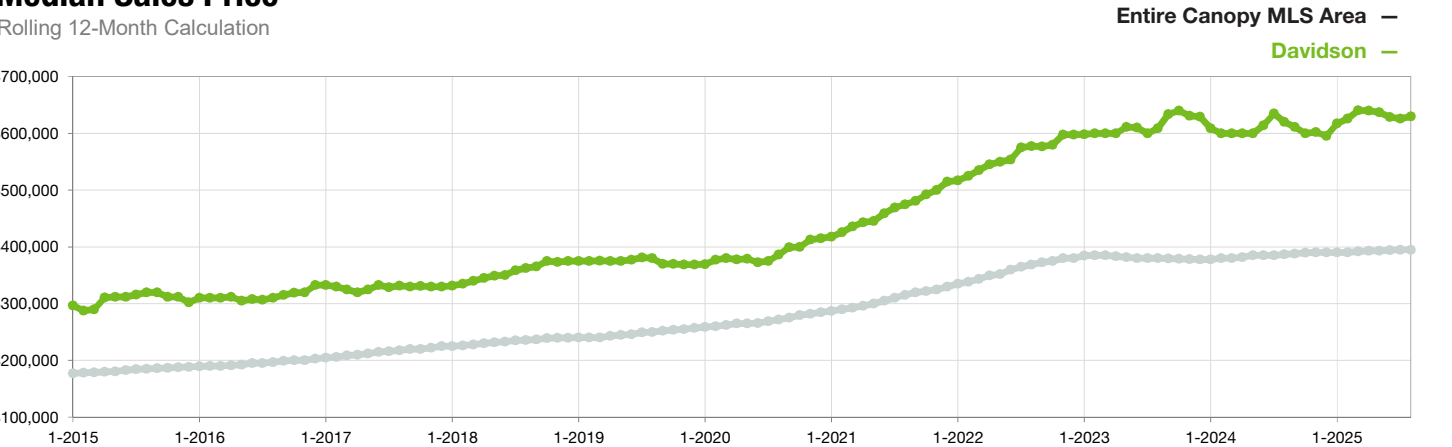
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August



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Local Market Update for August 2025

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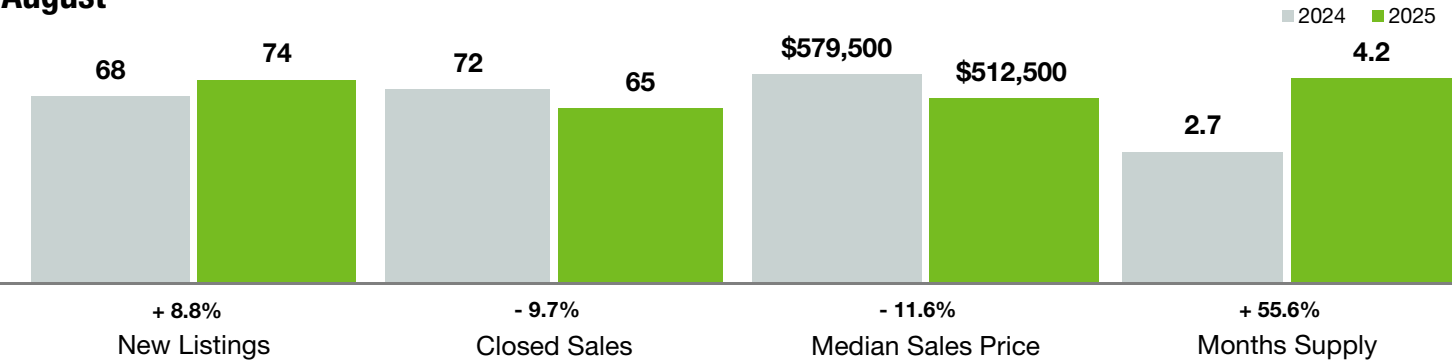
Denver

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	68	74	+ 8.8%	607	705	+ 16.1%
Pending Sales	58	64	+ 10.3%	468	443	- 5.3%
Closed Sales	72	65	- 9.7%	443	414	- 6.5%
Median Sales Price*	\$579,500	\$512,500	- 11.6%	\$515,955	\$545,631	+ 5.8%
Average Sales Price*	\$728,039	\$702,391	- 3.5%	\$616,366	\$690,580	+ 12.0%
Percent of Original List Price Received*	95.4%	94.6%	- 0.8%	97.6%	95.2%	- 2.5%
List to Close	101	123	+ 21.8%	104	101	- 2.9%
Days on Market Until Sale	40	78	+ 95.0%	44	56	+ 27.3%
Cumulative Days on Market Until Sale	47	54	+ 14.9%	46	59	+ 28.3%
Average List Price	\$722,394	\$729,517	+ 1.0%	\$770,243	\$771,103	+ 0.1%
Inventory of Homes for Sale	147	227	+ 54.4%	--	--	--
Months Supply of Inventory	2.7	4.2	+ 55.6%	--	--	--

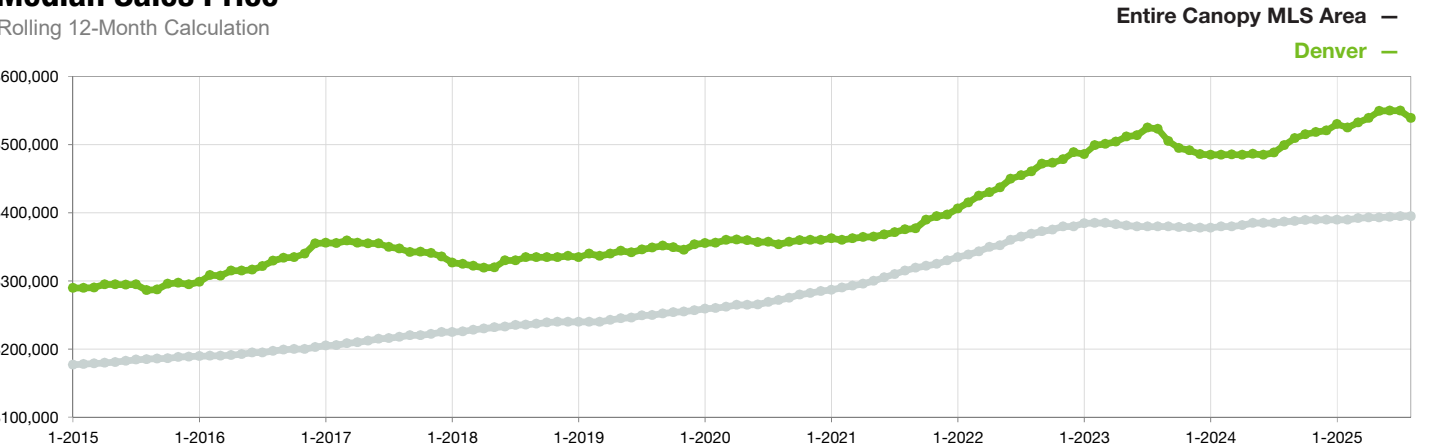
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August



Median Sales Price

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Local Market Update for August 2025

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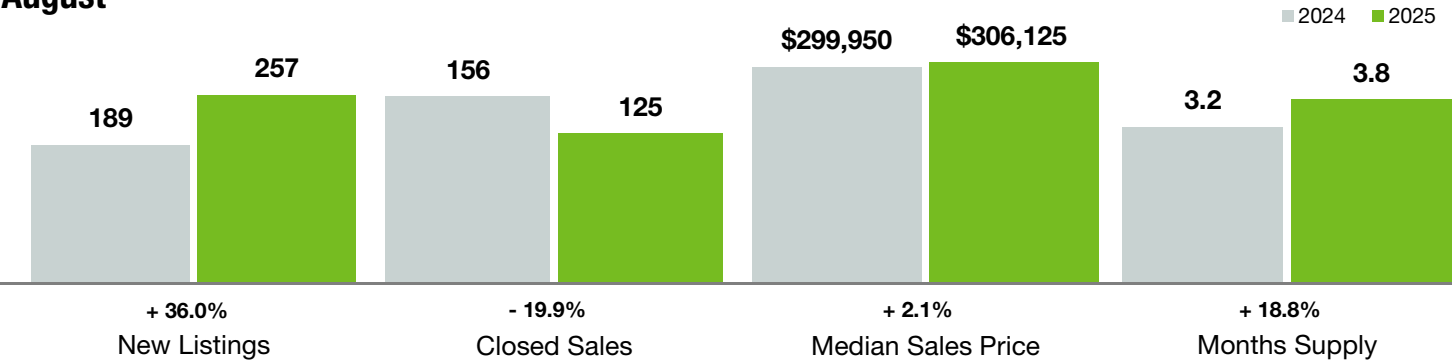
Gastonia

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	189	257	+ 36.0%	1,661	1,684	+ 1.4%
Pending Sales	132	172	+ 30.3%	1,172	1,176	+ 0.3%
Closed Sales	156	125	- 19.9%	1,132	1,093	- 3.4%
Median Sales Price*	\$299,950	\$306,125	+ 2.1%	\$297,900	\$298,019	+ 0.0%
Average Sales Price*	\$308,307	\$321,062	+ 4.1%	\$311,713	\$312,224	+ 0.2%
Percent of Original List Price Received*	95.2%	95.4%	+ 0.2%	95.7%	95.4%	- 0.3%
List to Close	80	88	+ 10.0%	89	95	+ 6.7%
Days on Market Until Sale	36	46	+ 27.8%	42	50	+ 19.0%
Cumulative Days on Market Until Sale	43	49	+ 14.0%	50	61	+ 22.0%
Average List Price	\$335,502	\$337,136	+ 0.5%	\$331,614	\$331,800	+ 0.1%
Inventory of Homes for Sale	424	523	+ 23.3%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 18.8%	--	--	--

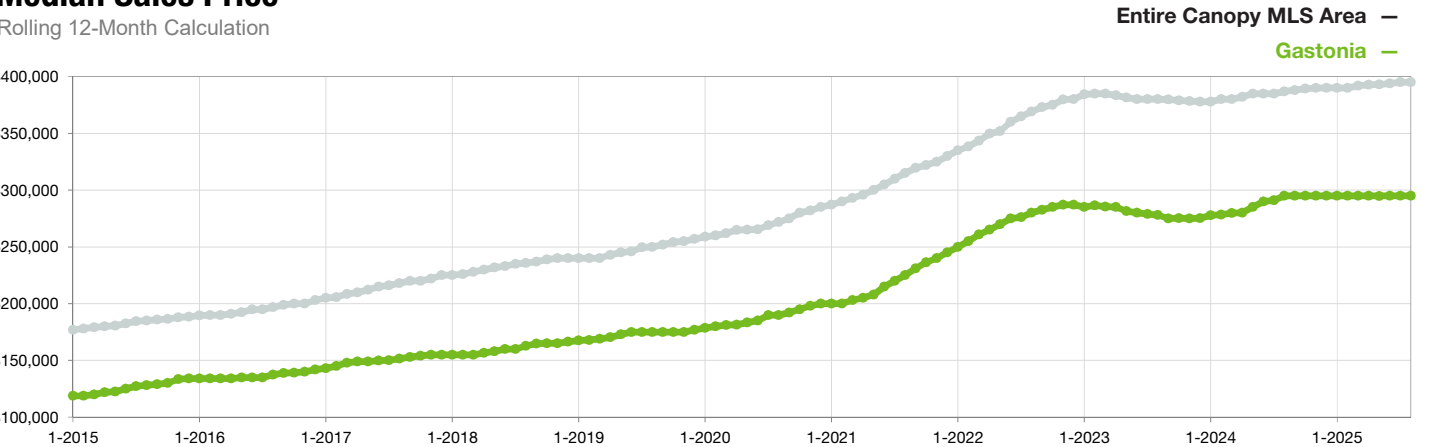
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August



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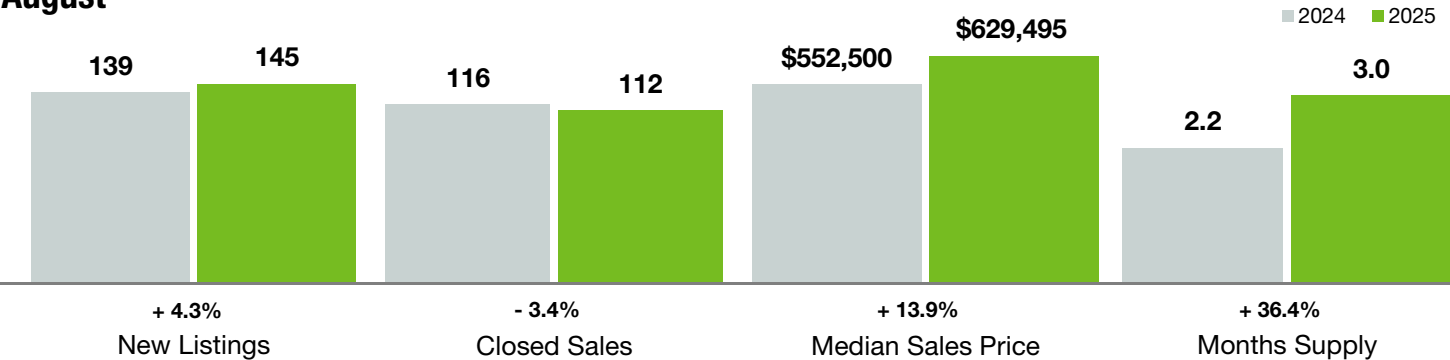
Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	139	145	+ 4.3%	1,059	1,192	+ 12.6%
Pending Sales	94	124	+ 31.9%	830	906	+ 9.2%
Closed Sales	116	112	- 3.4%	831	850	+ 2.3%
Median Sales Price*	\$552,500	\$629,495	+ 13.9%	\$530,000	\$579,005	+ 9.2%
Average Sales Price*	\$608,772	\$660,606	+ 8.5%	\$602,413	\$655,388	+ 8.8%
Percent of Original List Price Received*	97.7%	96.4%	- 1.3%	98.9%	97.5%	- 1.4%
List to Close	85	94	+ 10.6%	83	90	+ 8.4%
Days on Market Until Sale	33	47	+ 42.4%	27	43	+ 59.3%
Cumulative Days on Market Until Sale	31	54	+ 74.2%	27	49	+ 81.5%
Average List Price	\$613,938	\$681,437	+ 11.0%	\$628,884	\$674,918	+ 7.3%
Inventory of Homes for Sale	209	309	+ 47.8%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

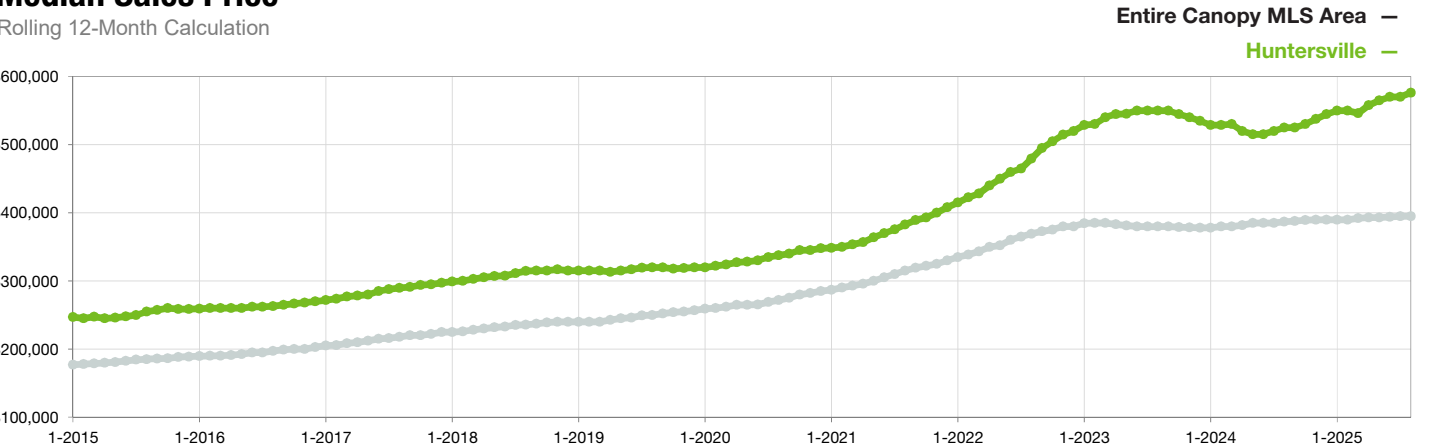
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August



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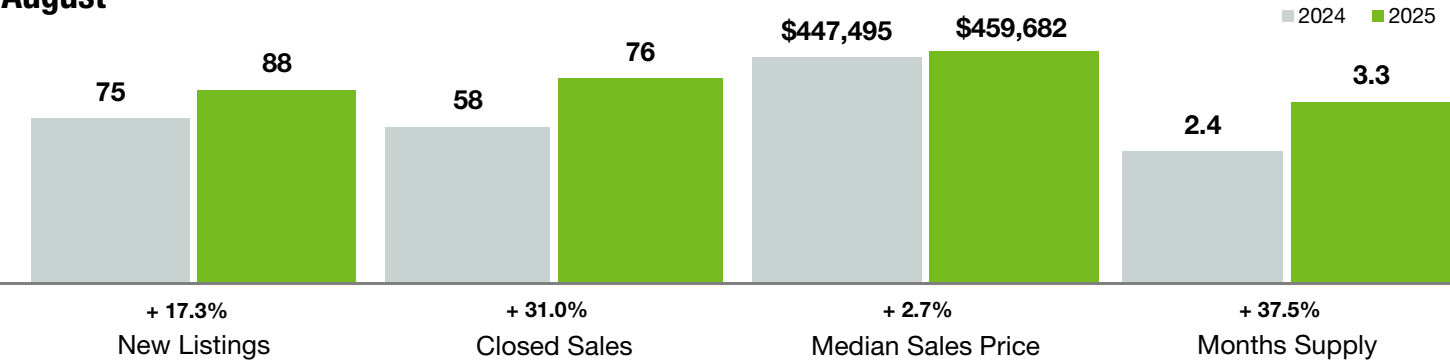
Indian Trail

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	75	88	+ 17.3%	540	668	+ 23.7%
Pending Sales	56	66	+ 17.9%	415	494	+ 19.0%
Closed Sales	58	76	+ 31.0%	398	412	+ 3.5%
Median Sales Price*	\$447,495	\$459,682	+ 2.7%	\$443,039	\$450,000	+ 1.6%
Average Sales Price*	\$461,148	\$483,107	+ 4.8%	\$463,402	\$475,921	+ 2.7%
Percent of Original List Price Received*	97.0%	96.7%	- 0.3%	98.1%	97.4%	- 0.7%
List to Close	83	119	+ 43.4%	77	93	+ 20.8%
Days on Market Until Sale	34	65	+ 91.2%	32	46	+ 43.8%
Cumulative Days on Market Until Sale	31	58	+ 87.1%	31	44	+ 41.9%
Average List Price	\$523,321	\$512,535	- 2.1%	\$484,448	\$489,202	+ 1.0%
Inventory of Homes for Sale	116	187	+ 61.2%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

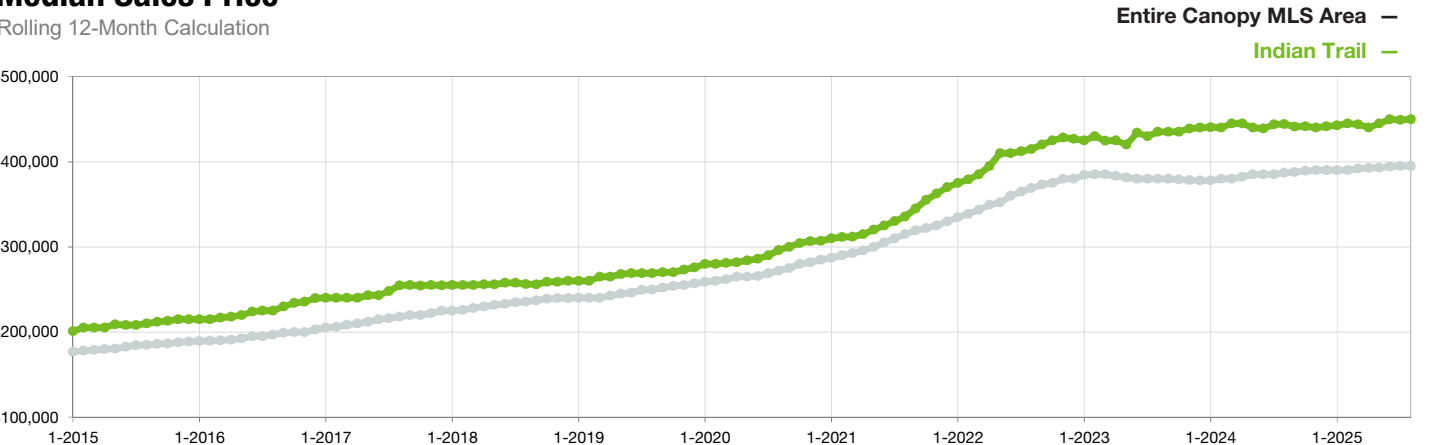
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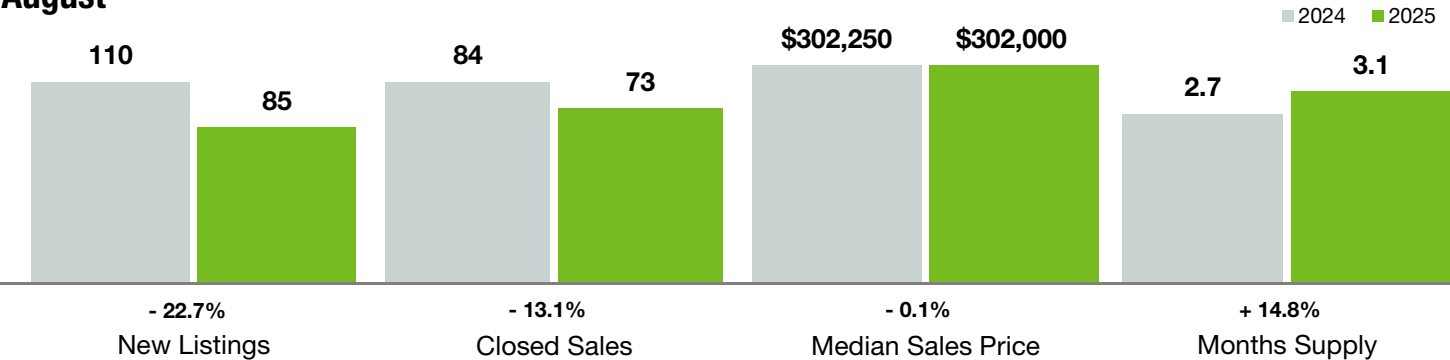
Kannapolis

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	110	85	- 22.7%	736	767	+ 4.2%
Pending Sales	67	72	+ 7.5%	528	599	+ 13.4%
Closed Sales	84	73	- 13.1%	509	562	+ 10.4%
Median Sales Price*	\$302,250	\$302,000	- 0.1%	\$289,305	\$305,000	+ 5.4%
Average Sales Price*	\$312,917	\$320,829	+ 2.5%	\$314,198	\$324,203	+ 3.2%
Percent of Original List Price Received*	96.1%	94.5%	- 1.7%	96.1%	94.9%	- 1.2%
List to Close	73	93	+ 27.4%	77	93	+ 20.8%
Days on Market Until Sale	29	50	+ 72.4%	34	49	+ 44.1%
Cumulative Days on Market Until Sale	32	51	+ 59.4%	39	56	+ 43.6%
Average List Price	\$331,735	\$362,734	+ 9.3%	\$317,622	\$346,749	+ 9.2%
Inventory of Homes for Sale	172	213	+ 23.8%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

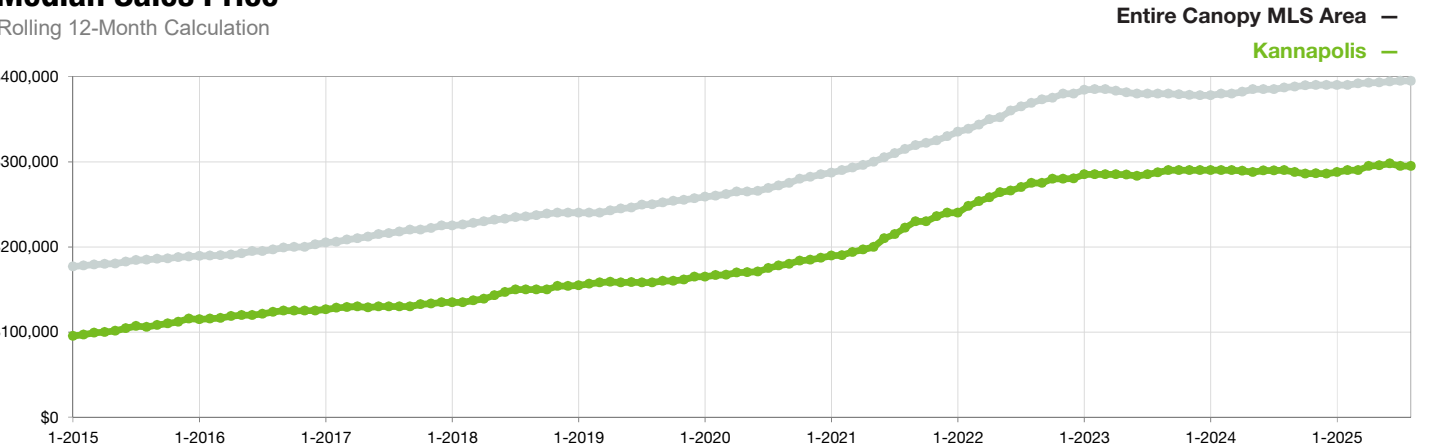
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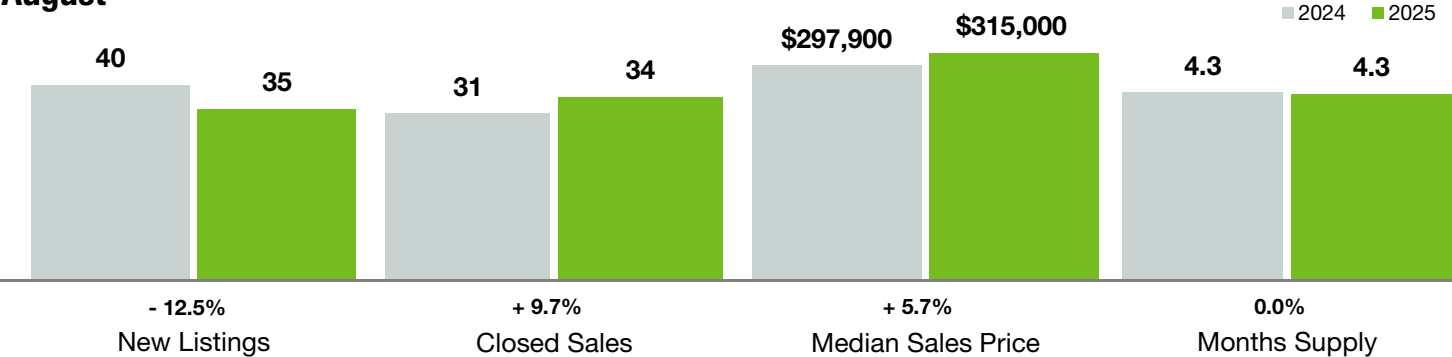
Kings Mountain

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	40	35	- 12.5%	290	338	+ 16.6%
Pending Sales	20	34	+ 70.0%	194	227	+ 17.0%
Closed Sales	31	34	+ 9.7%	186	212	+ 14.0%
Median Sales Price*	\$297,900	\$315,000	+ 5.7%	\$270,000	\$296,000	+ 9.6%
Average Sales Price*	\$277,073	\$386,989	+ 39.7%	\$283,362	\$314,041	+ 10.8%
Percent of Original List Price Received*	98.2%	93.1%	- 5.2%	95.3%	94.4%	- 0.9%
List to Close	80	115	+ 43.8%	83	102	+ 22.9%
Days on Market Until Sale	42	66	+ 57.1%	44	56	+ 27.3%
Cumulative Days on Market Until Sale	57	70	+ 22.8%	55	65	+ 18.2%
Average List Price	\$381,702	\$318,024	- 16.7%	\$319,089	\$359,692	+ 12.7%
Inventory of Homes for Sale	95	115	+ 21.1%	--	--	--
Months Supply of Inventory	4.3	4.3	0.0%	--	--	--

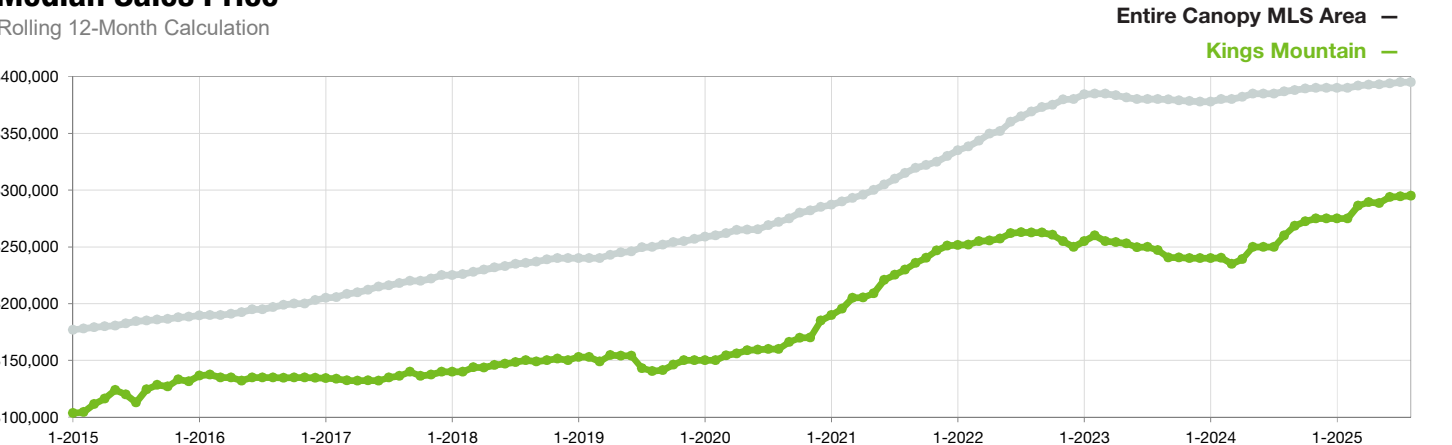
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2025

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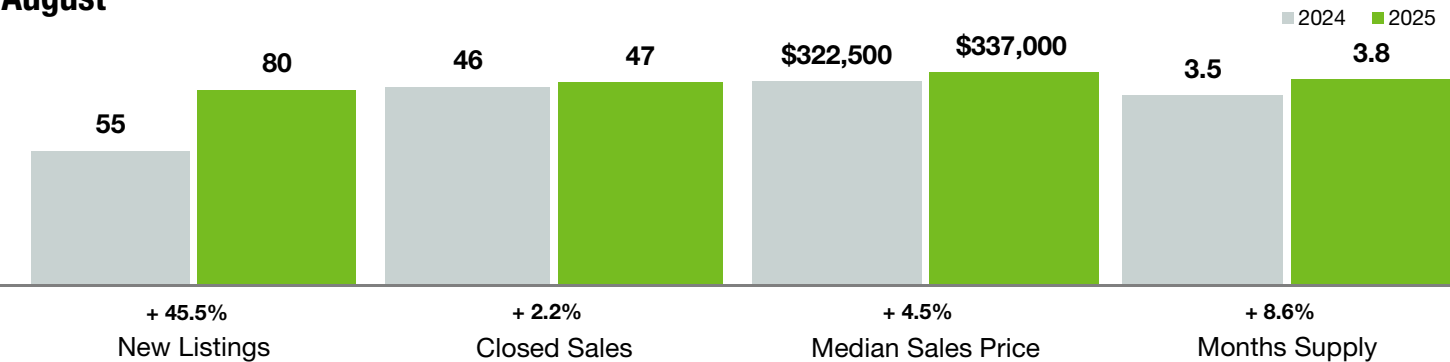
Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	55	80	+ 45.5%	430	503	+ 17.0%
Pending Sales	43	52	+ 20.9%	299	380	+ 27.1%
Closed Sales	46	47	+ 2.2%	269	360	+ 33.8%
Median Sales Price*	\$322,500	\$337,000	+ 4.5%	\$317,500	\$329,945	+ 3.9%
Average Sales Price*	\$322,141	\$398,799	+ 23.8%	\$339,830	\$348,908	+ 2.7%
Percent of Original List Price Received*	93.7%	94.3%	+ 0.6%	95.6%	94.9%	- 0.7%
List to Close	75	97	+ 29.3%	86	104	+ 20.9%
Days on Market Until Sale	29	53	+ 82.8%	40	60	+ 50.0%
Cumulative Days on Market Until Sale	36	61	+ 69.4%	50	71	+ 42.0%
Average List Price	\$377,057	\$349,438	- 7.3%	\$358,911	\$374,316	+ 4.3%
Inventory of Homes for Sale	125	165	+ 32.0%	--	--	--
Months Supply of Inventory	3.5	3.8	+ 8.6%	--	--	--

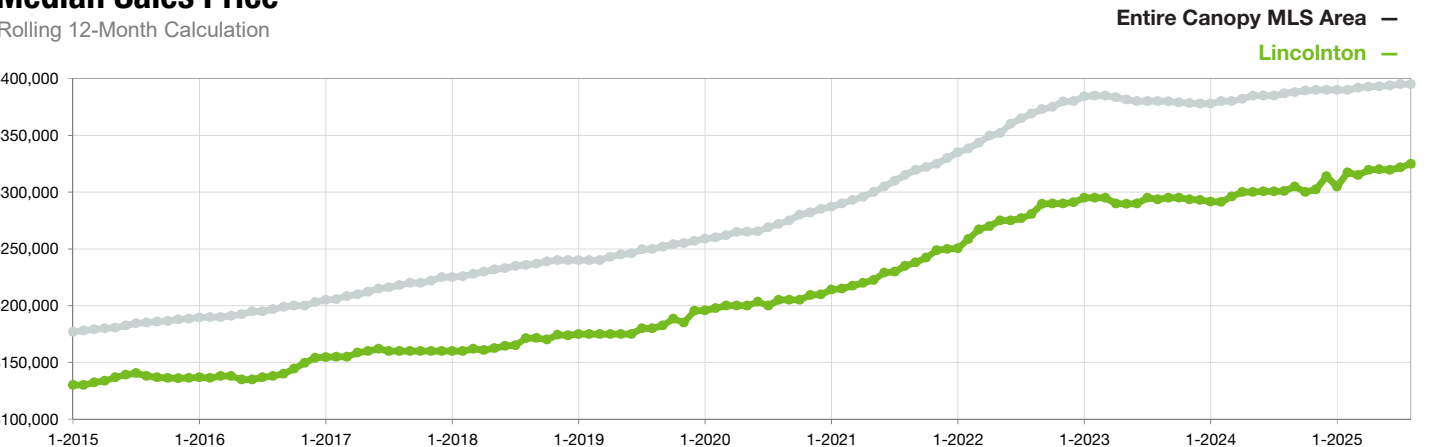
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August



Median Sales Price

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Local Market Update for August 2025

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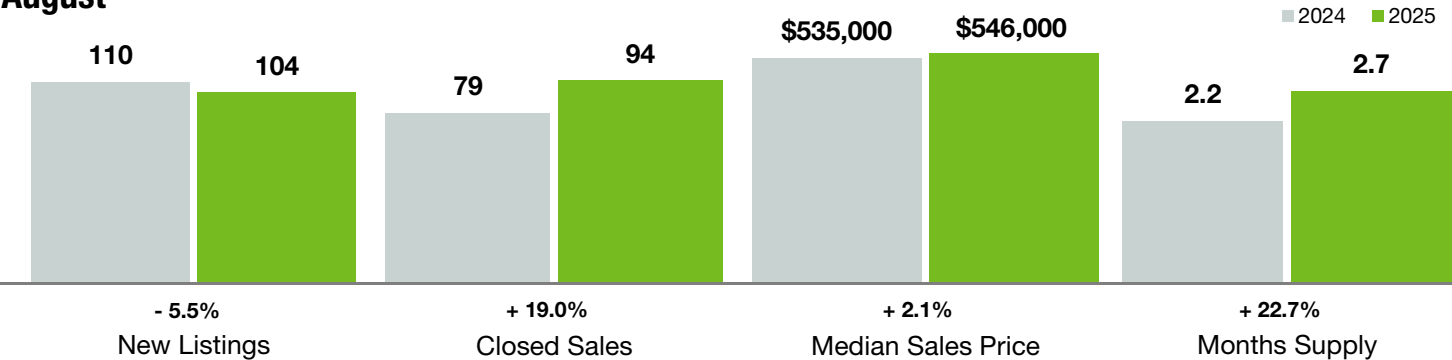
Matthews

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	110	104	- 5.5%	813	937	+ 15.3%
Pending Sales	72	96	+ 33.3%	640	708	+ 10.6%
Closed Sales	79	94	+ 19.0%	603	668	+ 10.8%
Median Sales Price*	\$535,000	\$546,000	+ 2.1%	\$536,000	\$550,000	+ 2.6%
Average Sales Price*	\$593,669	\$632,397	+ 6.5%	\$635,559	\$632,183	- 0.5%
Percent of Original List Price Received*	97.8%	96.5%	- 1.3%	99.3%	98.1%	- 1.2%
List to Close	52	75	+ 44.2%	60	73	+ 21.7%
Days on Market Until Sale	17	30	+ 76.5%	20	27	+ 35.0%
Cumulative Days on Market Until Sale	19	39	+ 105.3%	21	32	+ 52.4%
Average List Price	\$594,535	\$636,240	+ 7.0%	\$633,283	\$658,757	+ 4.0%
Inventory of Homes for Sale	158	215	+ 36.1%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

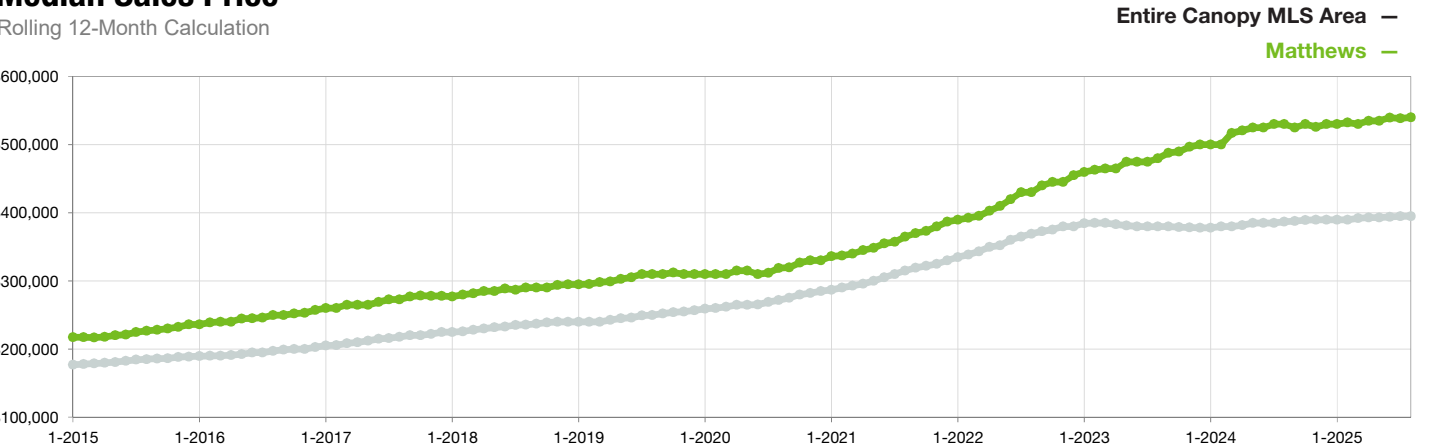
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August



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for August 2025

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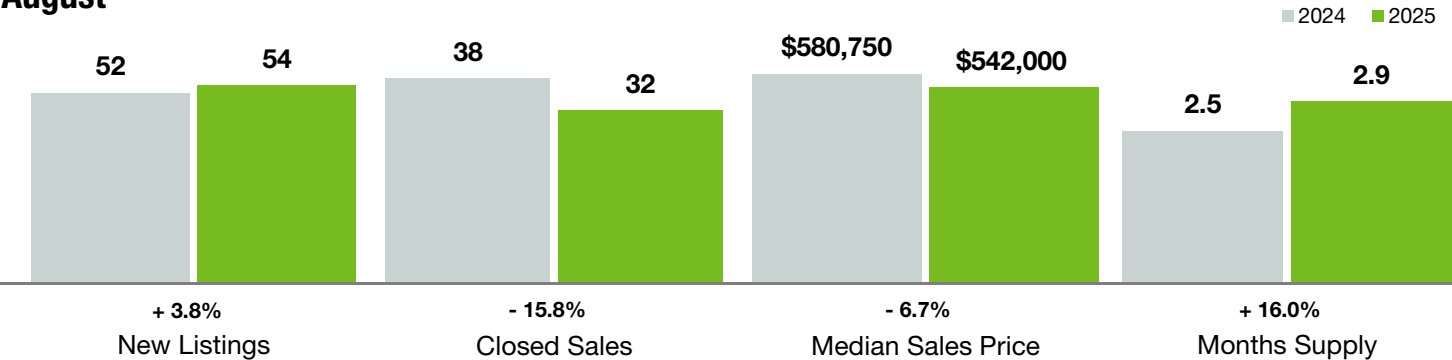
Mint Hill

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	52	54	+ 3.8%	340	364	+ 7.1%
Pending Sales	25	38	+ 52.0%	269	279	+ 3.7%
Closed Sales	38	32	- 15.8%	280	249	- 11.1%
Median Sales Price*	\$580,750	\$542,000	- 6.7%	\$565,000	\$545,000	- 3.5%
Average Sales Price*	\$605,025	\$582,301	- 3.8%	\$576,864	\$575,962	- 0.2%
Percent of Original List Price Received*	98.9%	95.8%	- 3.1%	98.3%	97.1%	- 1.2%
List to Close	59	90	+ 52.5%	83	87	+ 4.8%
Days on Market Until Sale	19	54	+ 184.2%	31	45	+ 45.2%
Cumulative Days on Market Until Sale	23	55	+ 139.1%	33	50	+ 51.5%
Average List Price	\$580,139	\$708,704	+ 22.2%	\$603,304	\$635,071	+ 5.3%
Inventory of Homes for Sale	83	95	+ 14.5%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

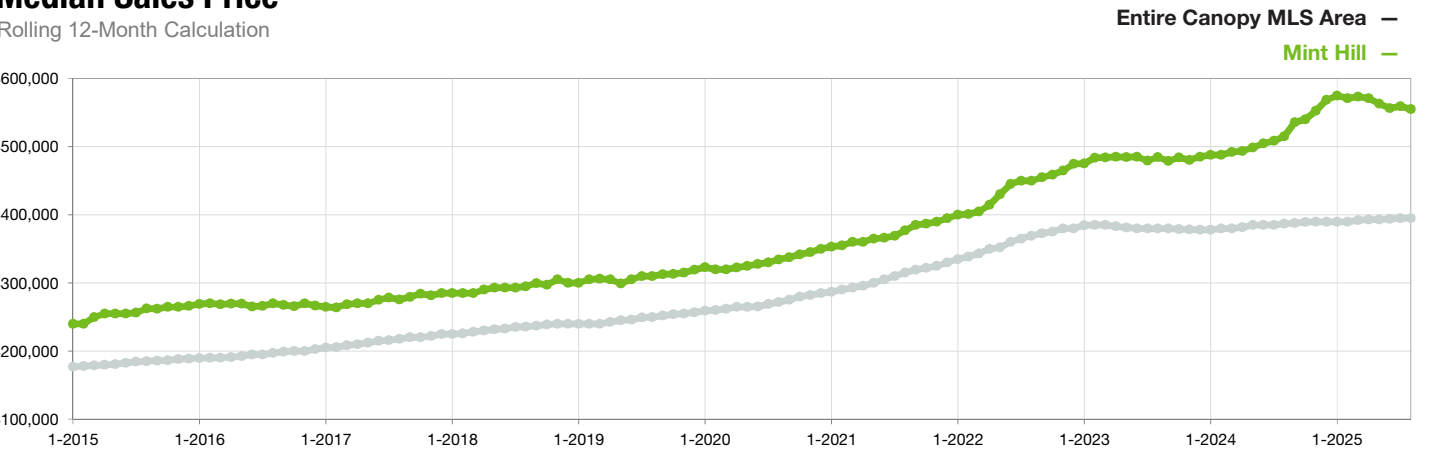
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August



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for August 2025

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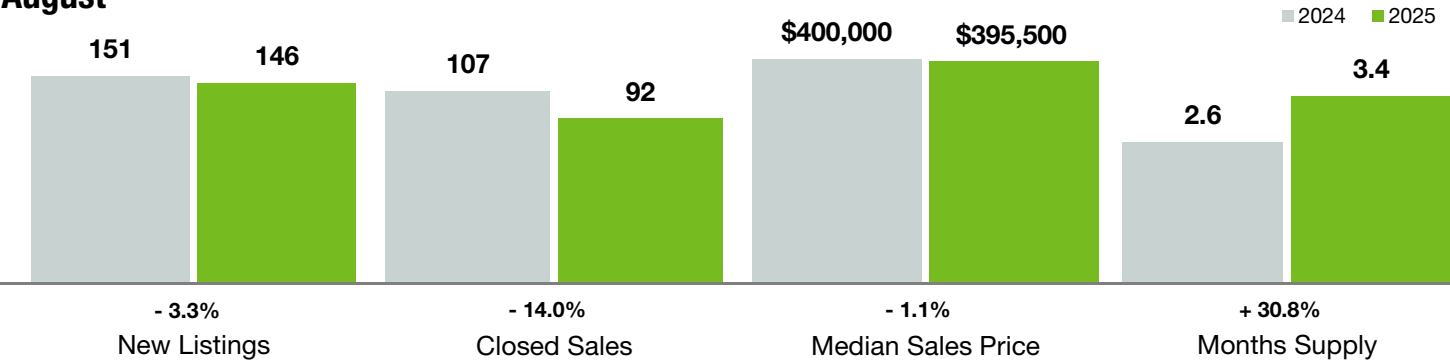
Monroe

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	151	146	- 3.3%	1,057	1,100	+ 4.1%
Pending Sales	106	105	- 0.9%	842	845	+ 0.4%
Closed Sales	107	92	- 14.0%	803	808	+ 0.6%
Median Sales Price*	\$400,000	\$395,500	- 1.1%	\$400,000	\$400,000	0.0%
Average Sales Price*	\$429,118	\$428,898	- 0.1%	\$420,896	\$425,896	+ 1.2%
Percent of Original List Price Received*	96.5%	95.3%	- 1.2%	97.4%	96.4%	- 1.0%
List to Close	93	99	+ 6.5%	88	103	+ 17.0%
Days on Market Until Sale	44	51	+ 15.9%	38	56	+ 47.4%
Cumulative Days on Market Until Sale	39	56	+ 43.6%	40	56	+ 40.0%
Average List Price	\$395,601	\$443,736	+ 12.2%	\$440,245	\$461,550	+ 4.8%
Inventory of Homes for Sale	249	337	+ 35.3%	--	--	--
Months Supply of Inventory	2.6	3.4	+ 30.8%	--	--	--

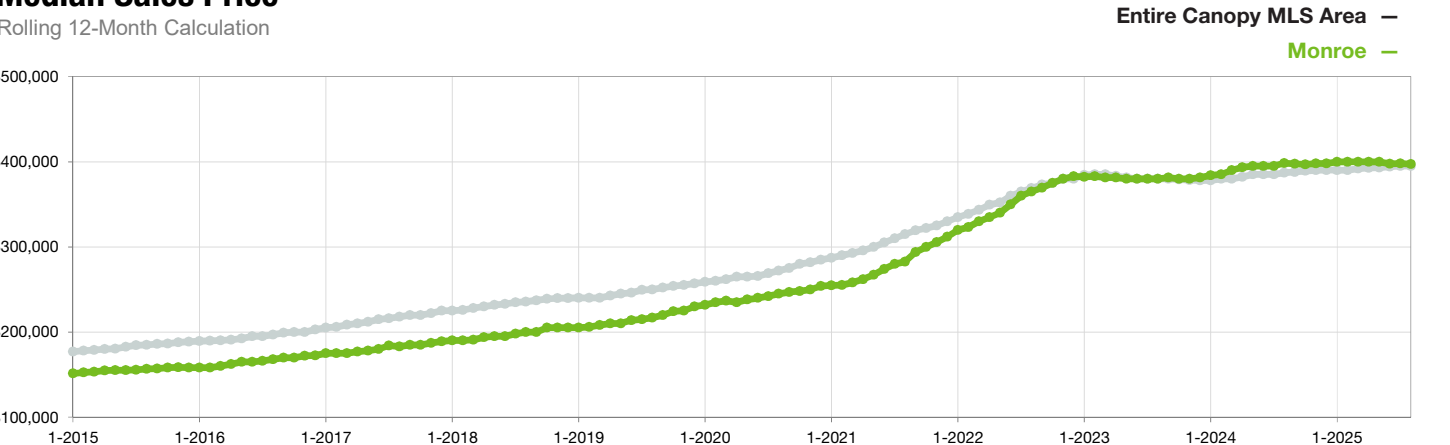
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August



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for August 2025

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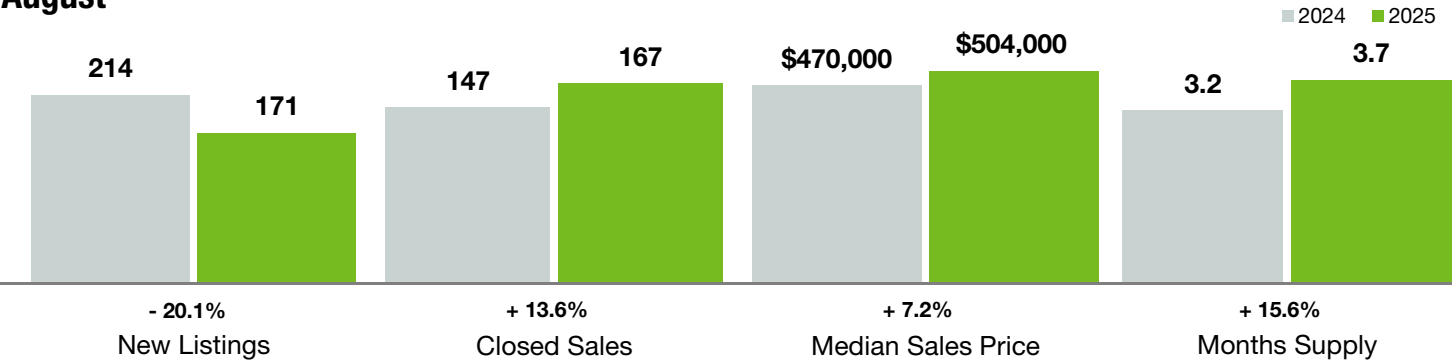
Mooreville

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	214	171	- 20.1%	1,438	1,646	+ 14.5%
Pending Sales	141	150	+ 6.4%	1,085	1,171	+ 7.9%
Closed Sales	147	167	+ 13.6%	1,006	1,117	+ 11.0%
Median Sales Price*	\$470,000	\$504,000	+ 7.2%	\$481,000	\$500,000	+ 4.0%
Average Sales Price*	\$792,732	\$764,161	- 3.6%	\$698,307	\$721,115	+ 3.3%
Percent of Original List Price Received*	95.8%	94.2%	- 1.7%	96.0%	95.1%	- 0.9%
List to Close	79	95	+ 20.3%	87	94	+ 8.0%
Days on Market Until Sale	37	53	+ 43.2%	43	52	+ 20.9%
Cumulative Days on Market Until Sale	37	59	+ 59.5%	48	59	+ 22.9%
Average List Price	\$805,973	\$887,671	+ 10.1%	\$804,197	\$823,321	+ 2.4%
Inventory of Homes for Sale	389	496	+ 27.5%	--	--	--
Months Supply of Inventory	3.2	3.7	+ 15.6%	--	--	--

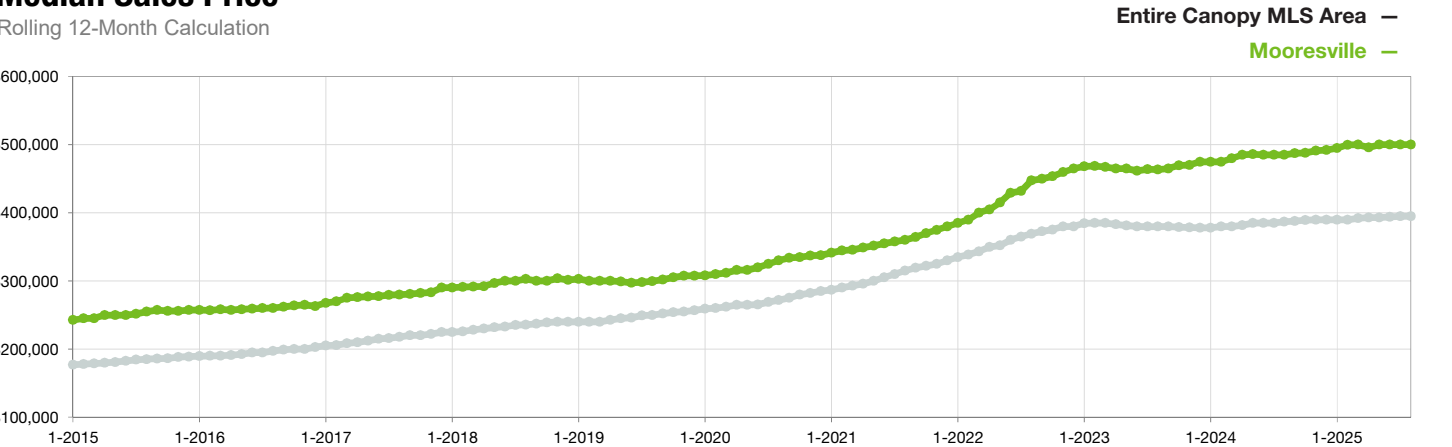
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2025

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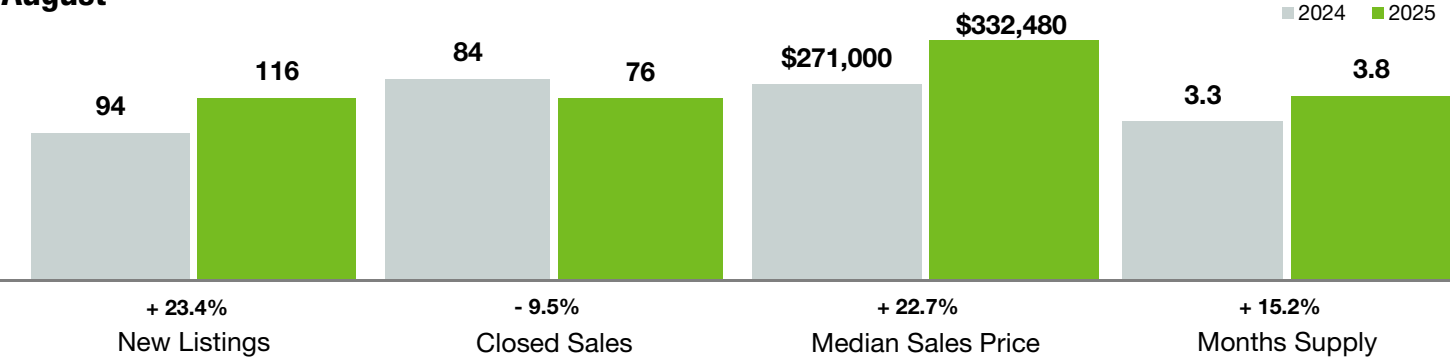
Salisbury

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	94	116	+ 23.4%	842	969	+ 15.1%
Pending Sales	70	93	+ 32.9%	619	700	+ 13.1%
Closed Sales	84	76	- 9.5%	589	658	+ 11.7%
Median Sales Price*	\$271,000	\$332,480	+ 22.7%	\$279,920	\$295,000	+ 5.4%
Average Sales Price*	\$299,405	\$349,221	+ 16.6%	\$317,022	\$324,919	+ 2.5%
Percent of Original List Price Received*	94.8%	94.1%	- 0.7%	95.2%	94.1%	- 1.2%
List to Close	83	85	+ 2.4%	88	98	+ 11.4%
Days on Market Until Sale	42	45	+ 7.1%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	47	61	+ 29.8%	51	65	+ 27.5%
Average List Price	\$322,897	\$369,684	+ 14.5%	\$338,605	\$353,459	+ 4.4%
Inventory of Homes for Sale	243	312	+ 28.4%	--	--	--
Months Supply of Inventory	3.3	3.8	+ 15.2%	--	--	--

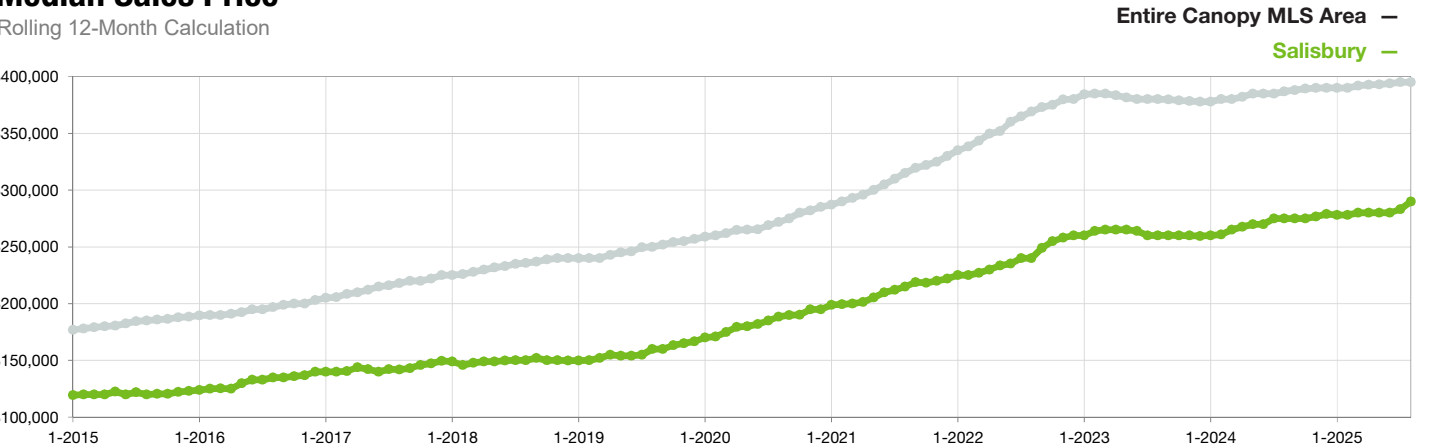
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August



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for August 2025

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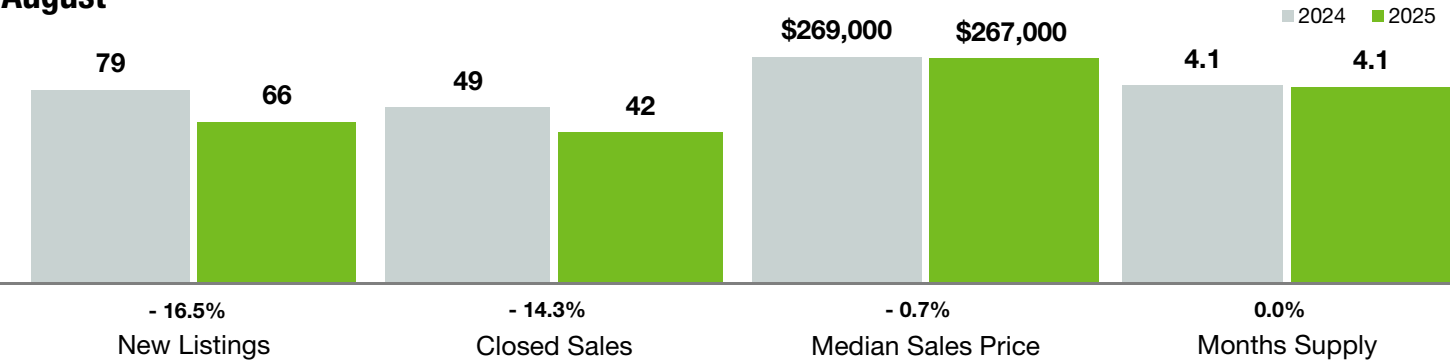
Shelby

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	79	66	- 16.5%	603	566	- 6.1%
Pending Sales	45	51	+ 13.3%	409	431	+ 5.4%
Closed Sales	49	42	- 14.3%	396	402	+ 1.5%
Median Sales Price*	\$269,000	\$267,000	- 0.7%	\$257,990	\$250,000	- 3.1%
Average Sales Price*	\$276,788	\$315,873	+ 14.1%	\$288,774	\$280,427	- 2.9%
Percent of Original List Price Received*	94.4%	87.4%	- 7.4%	95.2%	93.3%	- 2.0%
List to Close	118	119	+ 0.8%	101	118	+ 16.8%
Days on Market Until Sale	64	58	- 9.4%	55	74	+ 34.5%
Cumulative Days on Market Until Sale	70	65	- 7.1%	70	88	+ 25.7%
Average List Price	\$301,355	\$325,922	+ 8.2%	\$294,695	\$304,419	+ 3.3%
Inventory of Homes for Sale	195	196	+ 0.5%	--	--	--
Months Supply of Inventory	4.1	4.1	0.0%	--	--	--

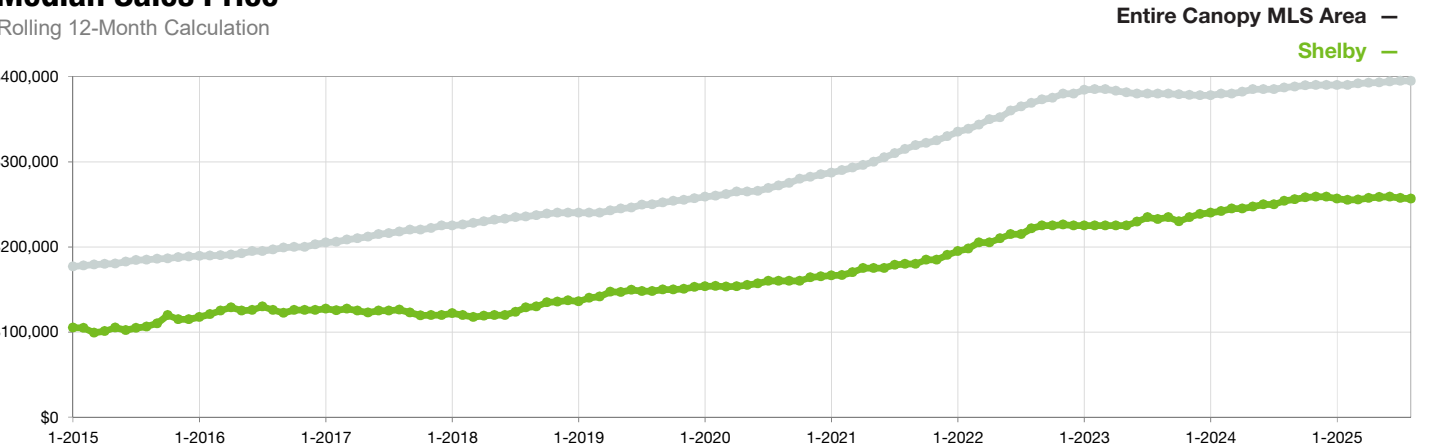
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August



Median Sales Price

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Local Market Update for August 2025

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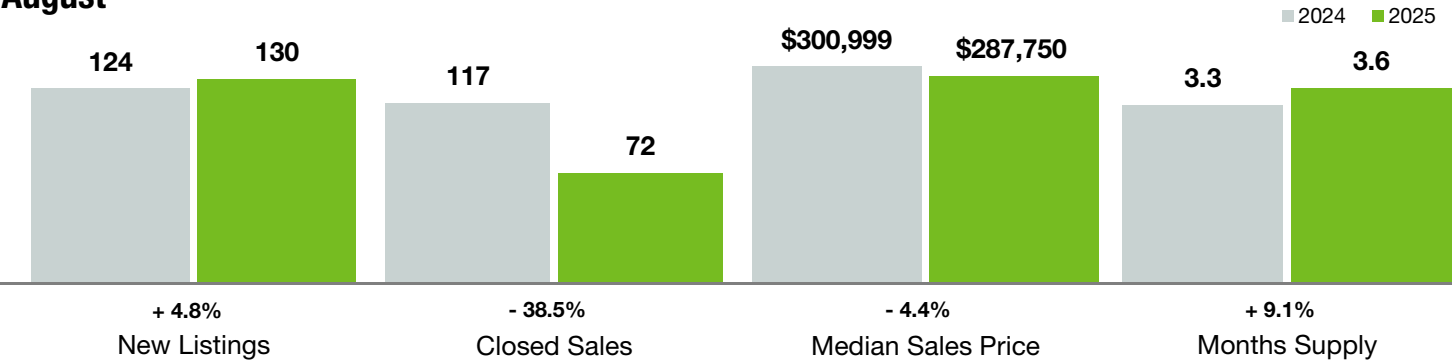
Statesville

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	124	130	+ 4.8%	1,144	1,090	- 4.7%
Pending Sales	107	96	- 10.3%	865	801	- 7.4%
Closed Sales	117	72	- 38.5%	844	741	- 12.2%
Median Sales Price*	\$300,999	\$287,750	- 4.4%	\$302,000	\$308,000	+ 2.0%
Average Sales Price*	\$322,056	\$328,500	+ 2.0%	\$322,633	\$329,737	+ 2.2%
Percent of Original List Price Received*	94.3%	92.2%	- 2.2%	95.3%	94.8%	- 0.5%
List to Close	82	99	+ 20.7%	88	103	+ 17.0%
Days on Market Until Sale	40	58	+ 45.0%	45	59	+ 31.1%
Cumulative Days on Market Until Sale	43	68	+ 58.1%	50	70	+ 40.0%
Average List Price	\$350,046	\$383,096	+ 9.4%	\$349,296	\$373,292	+ 6.9%
Inventory of Homes for Sale	326	343	+ 5.2%	--	--	--
Months Supply of Inventory	3.3	3.6	+ 9.1%	--	--	--

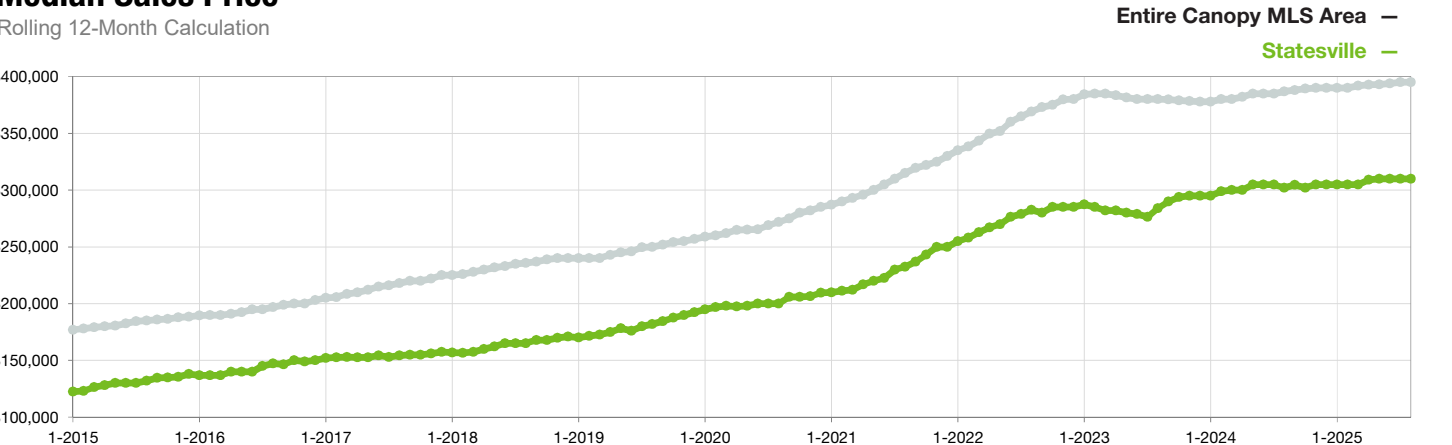
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August



Median Sales Price

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Local Market Update for August 2025

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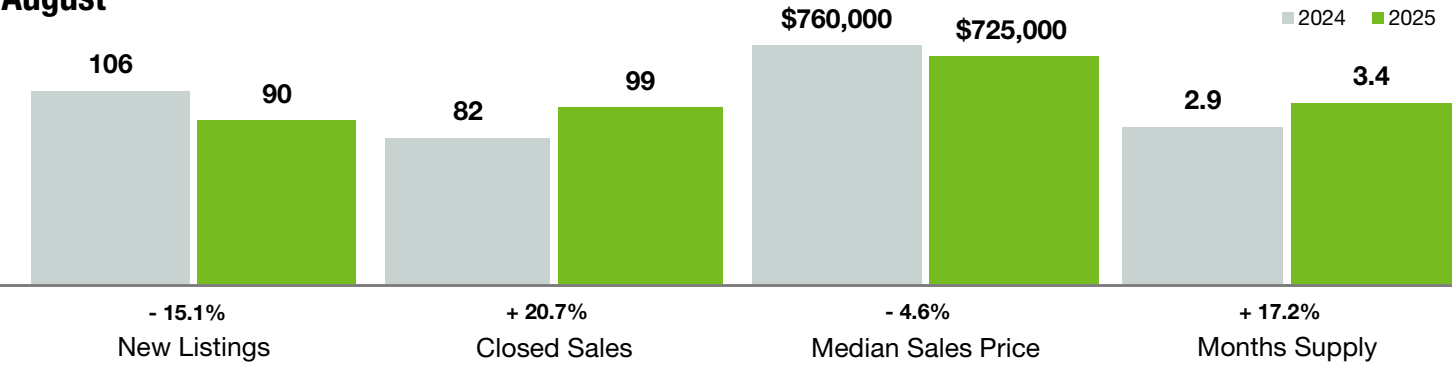
Waxhaw

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	106	90	- 15.1%	848	941	+ 11.0%
Pending Sales	76	80	+ 5.3%	623	670	+ 7.5%
Closed Sales	82	99	+ 20.7%	573	657	+ 14.7%
Median Sales Price*	\$760,000	\$725,000	- 4.6%	\$735,000	\$728,000	- 1.0%
Average Sales Price*	\$876,060	\$830,524	- 5.2%	\$845,285	\$869,688	+ 2.9%
Percent of Original List Price Received*	97.8%	94.9%	- 3.0%	99.0%	97.1%	- 1.9%
List to Close	76	92	+ 21.1%	73	91	+ 24.7%
Days on Market Until Sale	38	56	+ 47.4%	31	52	+ 67.7%
Cumulative Days on Market Until Sale	33	58	+ 75.8%	27	51	+ 88.9%
Average List Price	\$906,958	\$835,433	- 7.9%	\$847,641	\$939,218	+ 10.8%
Inventory of Homes for Sale	198	258	+ 30.3%	--	--	--
Months Supply of Inventory	2.9	3.4	+ 17.2%	--	--	--

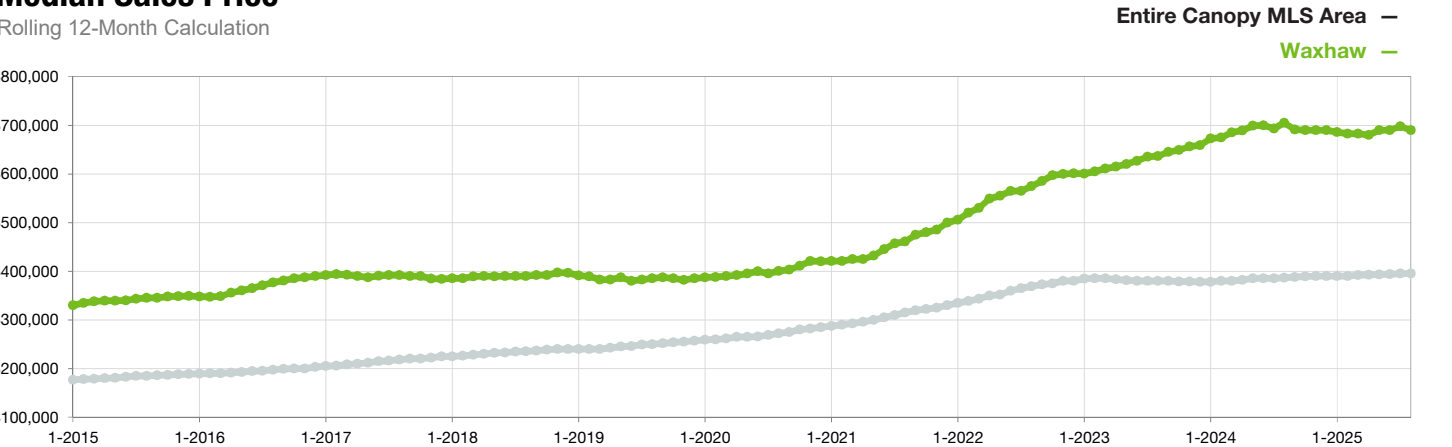
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August



Median Sales Price

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Local Market Update for August 2025

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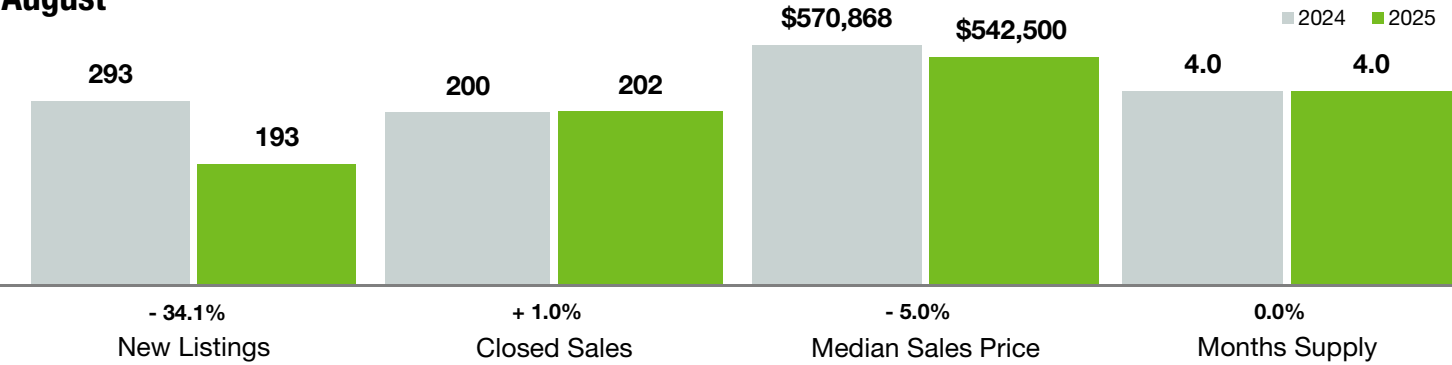
Lake Norman

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	293	193	- 34.1%	1,970	2,143	+ 8.8%
Pending Sales	180	183	+ 1.7%	1,361	1,469	+ 7.9%
Closed Sales	200	202	+ 1.0%	1,260	1,372	+ 8.9%
Median Sales Price*	\$570,868	\$542,500	- 5.0%	\$565,000	\$572,250	+ 1.3%
Average Sales Price*	\$925,978	\$847,396	- 8.5%	\$862,912	\$861,457	- 0.2%
Percent of Original List Price Received*	95.0%	93.5%	- 1.6%	95.7%	94.4%	- 1.4%
List to Close	86	100	+ 16.3%	94	101	+ 7.4%
Days on Market Until Sale	42	63	+ 50.0%	46	57	+ 23.9%
Cumulative Days on Market Until Sale	51	74	+ 45.1%	51	70	+ 37.3%
Average List Price	\$925,893	\$1,131,390	+ 22.2%	\$981,291	\$1,012,204	+ 3.2%
Inventory of Homes for Sale	612	692	+ 13.1%	--	--	--
Months Supply of Inventory	4.0	4.0	0.0%	--	--	--

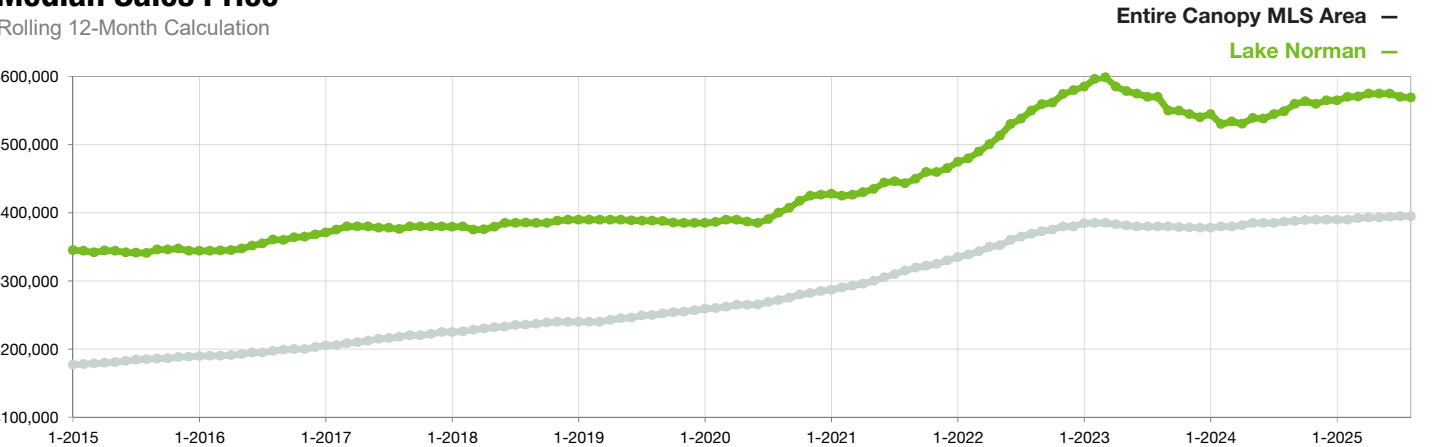
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August



Median Sales Price

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Local Market Update for August 2025

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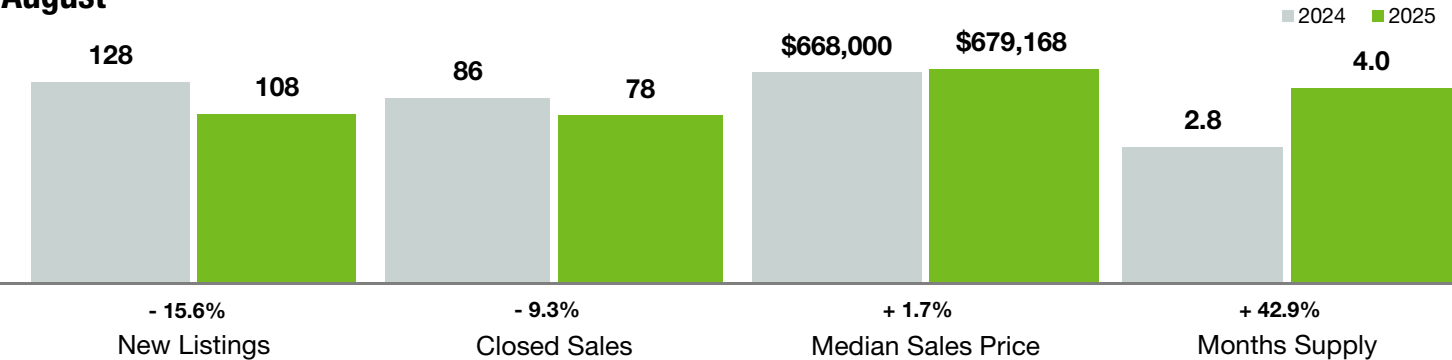
Lake Wylie

North Carolina and South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	128	108	- 15.6%	986	988	+ 0.2%
Pending Sales	97	100	+ 3.1%	738	653	- 11.5%
Closed Sales	86	78	- 9.3%	680	618	- 9.1%
Median Sales Price*	\$668,000	\$679,168	+ 1.7%	\$552,000	\$577,450	+ 4.6%
Average Sales Price*	\$913,364	\$751,558	- 17.7%	\$681,326	\$685,888	+ 0.7%
Percent of Original List Price Received*	96.9%	95.2%	- 1.8%	97.1%	96.3%	- 0.8%
List to Close	78	115	+ 47.4%	89	99	+ 11.2%
Days on Market Until Sale	28	74	+ 164.3%	42	59	+ 40.5%
Cumulative Days on Market Until Sale	37	56	+ 51.4%	43	59	+ 37.2%
Average List Price	\$751,392	\$691,935	- 7.9%	\$753,397	\$751,156	- 0.3%
Inventory of Homes for Sale	232	305	+ 31.5%	--	--	--
Months Supply of Inventory	2.8	4.0	+ 42.9%	--	--	--

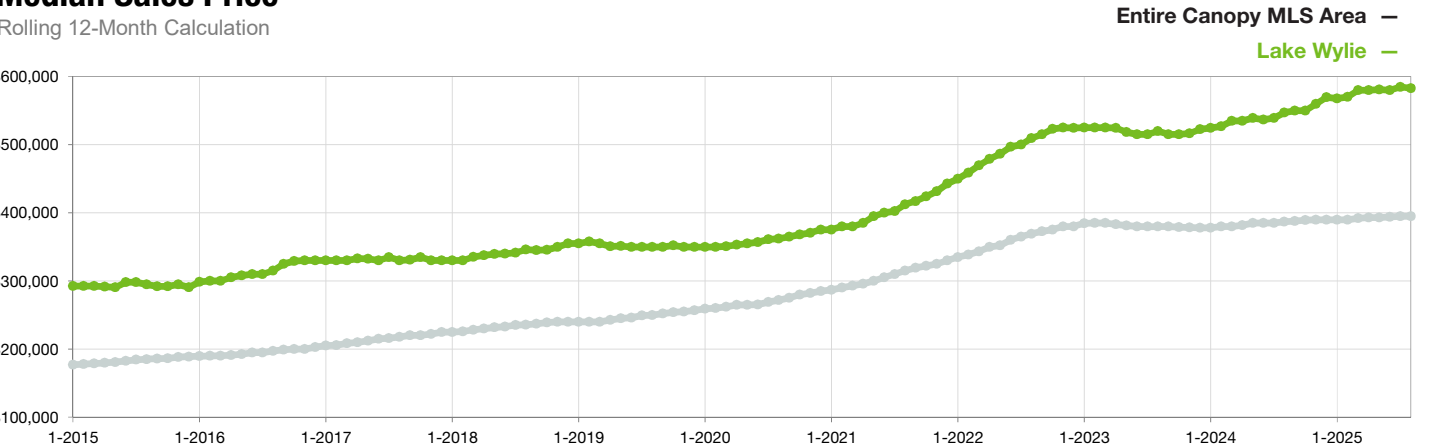
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2025

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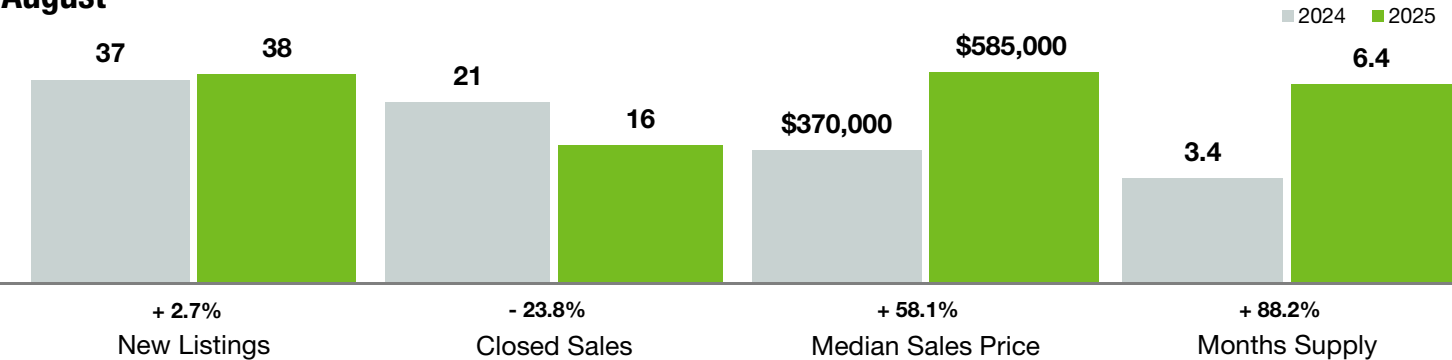
Uptown Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	37	38	+ 2.7%	273	264	- 3.3%
Pending Sales	23	14	- 39.1%	184	149	- 19.0%
Closed Sales	21	16	- 23.8%	177	149	- 15.8%
Median Sales Price*	\$370,000	\$585,000	+ 58.1%	\$391,000	\$422,500	+ 8.1%
Average Sales Price*	\$410,519	\$617,556	+ 50.4%	\$470,799	\$508,222	+ 7.9%
Percent of Original List Price Received*	94.9%	95.9%	+ 1.1%	96.7%	95.6%	- 1.1%
List to Close	95	79	- 16.8%	70	91	+ 30.0%
Days on Market Until Sale	56	41	- 26.8%	35	51	+ 45.7%
Cumulative Days on Market Until Sale	60	42	- 30.0%	44	69	+ 56.8%
Average List Price	\$419,081	\$537,279	+ 28.2%	\$470,616	\$521,978	+ 10.9%
Inventory of Homes for Sale	73	111	+ 52.1%	--	--	--
Months Supply of Inventory	3.4	6.4	+ 88.2%	--	--	--

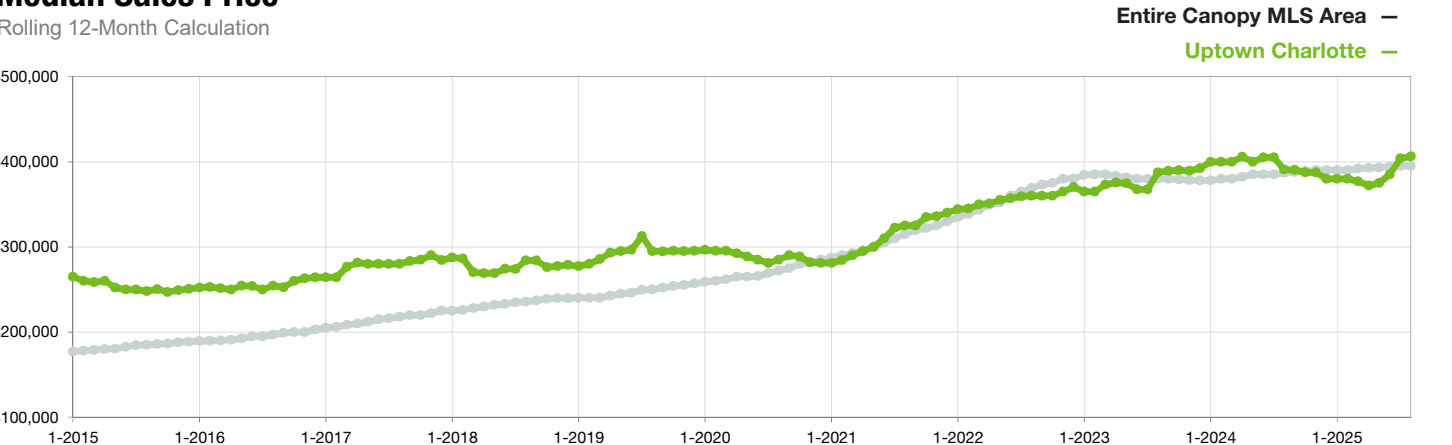
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August



Median Sales Price

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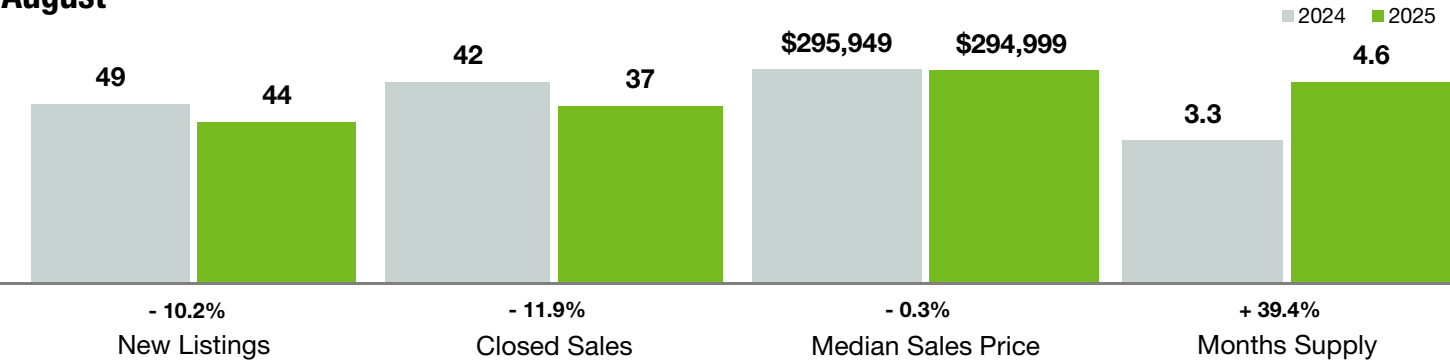
Chester County

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	49	44	- 10.2%	411	468	+ 13.9%
Pending Sales	39	43	+ 10.3%	263	278	+ 5.7%
Closed Sales	42	37	- 11.9%	227	243	+ 7.0%
Median Sales Price*	\$295,949	\$294,999	- 0.3%	\$284,350	\$290,000	+ 2.0%
Average Sales Price*	\$273,031	\$277,256	+ 1.5%	\$262,038	\$275,271	+ 5.1%
Percent of Original List Price Received*	92.6%	90.0%	- 2.8%	94.3%	92.5%	- 1.9%
List to Close	103	84	- 18.4%	100	91	- 9.0%
Days on Market Until Sale	51	47	- 7.8%	48	46	- 4.2%
Cumulative Days on Market Until Sale	67	80	+ 19.4%	63	70	+ 11.1%
Average List Price	\$302,079	\$293,118	- 3.0%	\$291,719	\$295,685	+ 1.4%
Inventory of Homes for Sale	95	150	+ 57.9%	--	--	--
Months Supply of Inventory	3.3	4.6	+ 39.4%	--	--	--

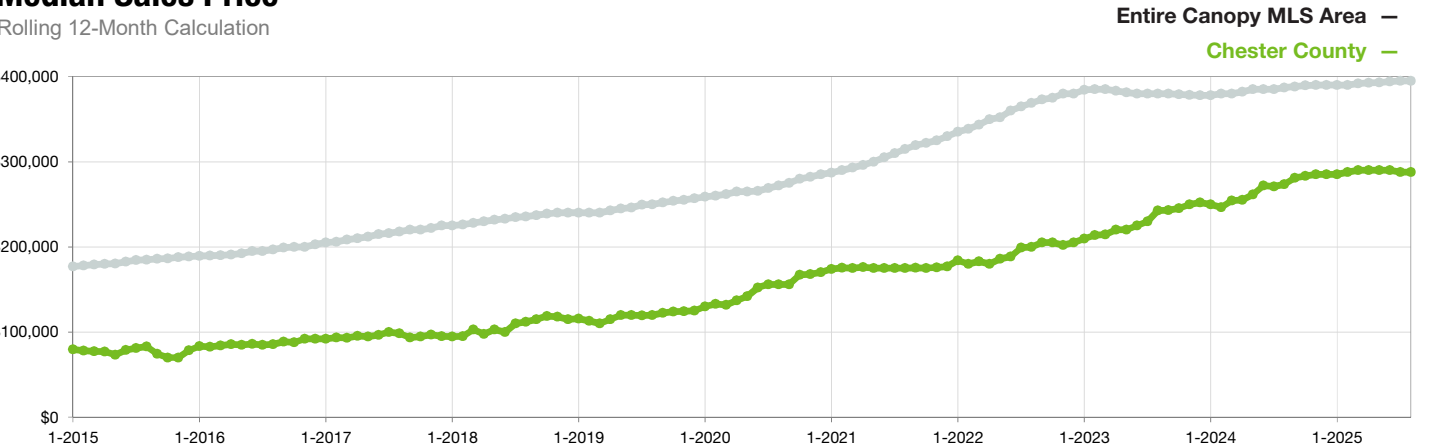
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August



Median Sales Price

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Local Market Update for August 2025

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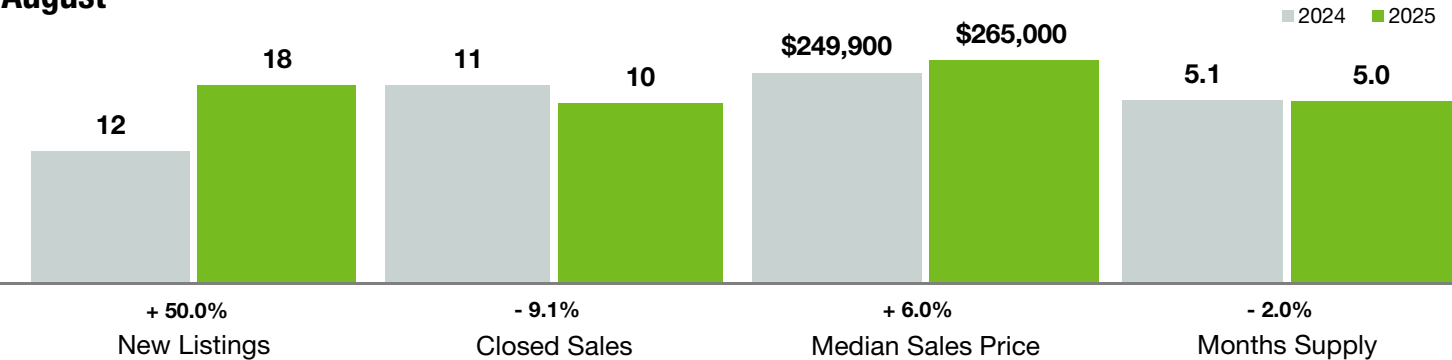
Chesterfield County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	12	18	+ 50.0%	110	174	+ 58.2%
Pending Sales	9	13	+ 44.4%	82	123	+ 50.0%
Closed Sales	11	10	- 9.1%	77	105	+ 36.4%
Median Sales Price*	\$249,900	\$265,000	+ 6.0%	\$250,000	\$248,800	- 0.5%
Average Sales Price*	\$252,986	\$251,015	- 0.8%	\$260,134	\$255,488	- 1.8%
Percent of Original List Price Received*	97.0%	97.7%	+ 0.7%	94.8%	93.8%	- 1.1%
List to Close	121	115	- 5.0%	146	126	- 13.7%
Days on Market Until Sale	78	71	- 9.0%	101	79	- 21.8%
Cumulative Days on Market Until Sale	85	72	- 15.3%	109	90	- 17.4%
Average List Price	\$259,425	\$343,550	+ 32.4%	\$306,066	\$287,140	- 6.2%
Inventory of Homes for Sale	48	67	+ 39.6%	--	--	--
Months Supply of Inventory	5.1	5.0	- 2.0%	--	--	--

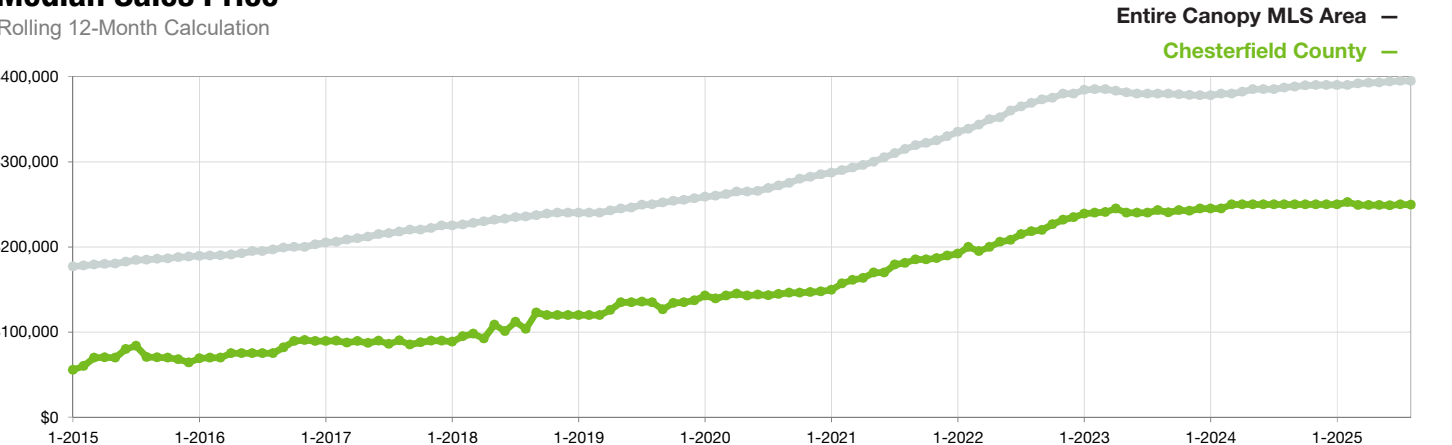
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August



Median Sales Price

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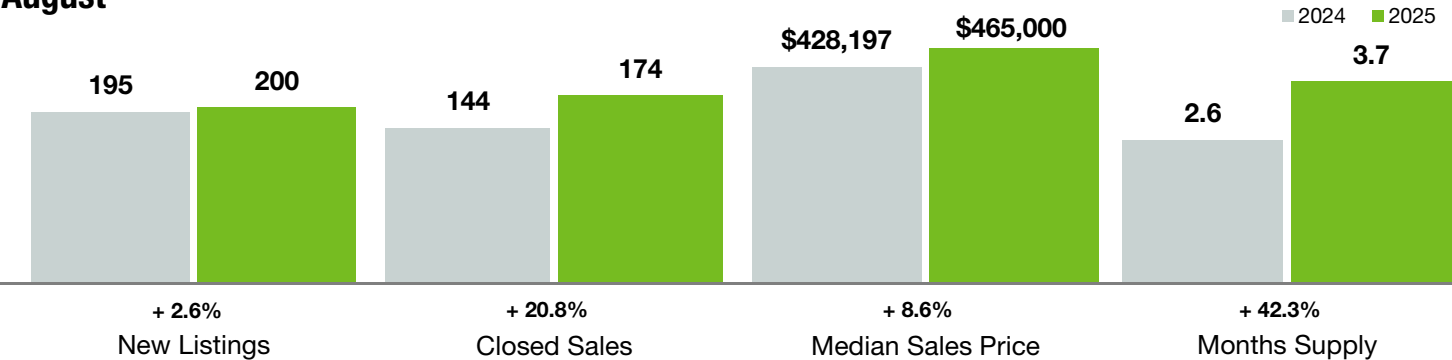
Lancaster County

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	195	200	+ 2.6%	1,452	1,701	+ 17.1%
Pending Sales	145	156	+ 7.6%	1,168	1,179	+ 0.9%
Closed Sales	144	174	+ 20.8%	1,074	1,139	+ 6.1%
Median Sales Price*	\$428,197	\$465,000	+ 8.6%	\$417,625	\$451,995	+ 8.2%
Average Sales Price*	\$483,550	\$487,055	+ 0.7%	\$447,698	\$479,060	+ 7.0%
Percent of Original List Price Received*	97.1%	95.6%	- 1.5%	97.3%	96.5%	- 0.8%
List to Close	75	112	+ 49.3%	85	101	+ 18.8%
Days on Market Until Sale	37	55	+ 48.6%	39	51	+ 30.8%
Cumulative Days on Market Until Sale	35	61	+ 74.3%	42	56	+ 33.3%
Average List Price	\$512,730	\$490,986	- 4.2%	\$470,503	\$496,962	+ 5.6%
Inventory of Homes for Sale	343	513	+ 49.6%	--	--	--
Months Supply of Inventory	2.6	3.7	+ 42.3%	--	--	--

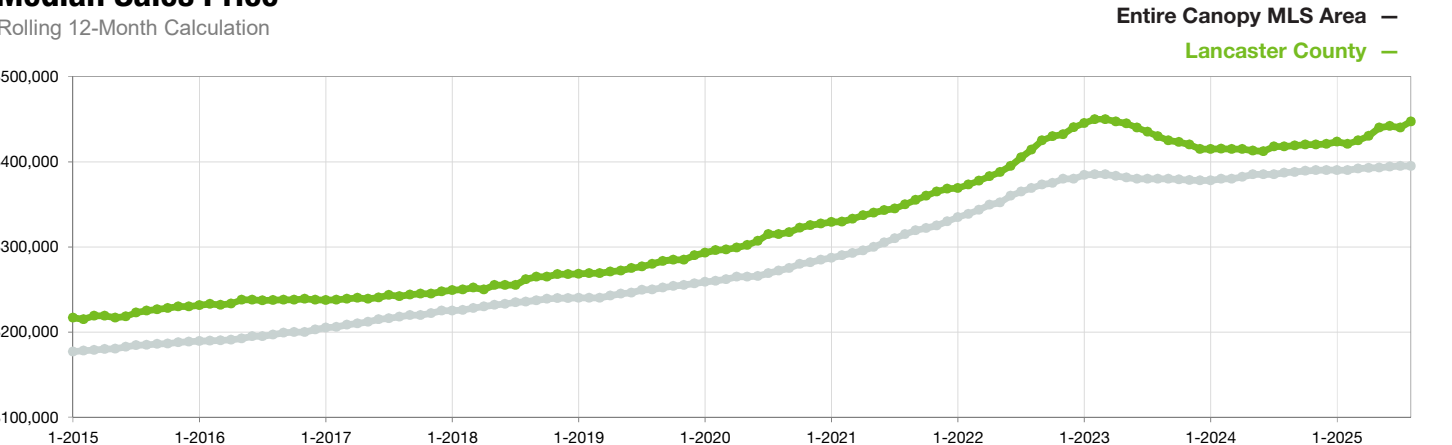
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August



Median Sales Price

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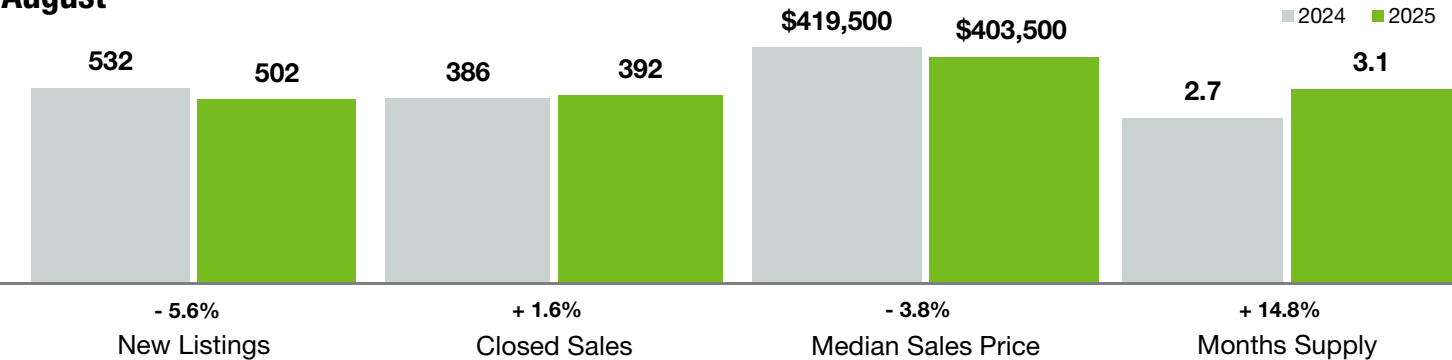
York County

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	532	502	- 5.6%	3,847	4,305	+ 11.9%
Pending Sales	359	447	+ 24.5%	2,949	3,219	+ 9.2%
Closed Sales	386	392	+ 1.6%	2,788	2,999	+ 7.6%
Median Sales Price*	\$419,500	\$403,500	- 3.8%	\$393,000	\$410,000	+ 4.3%
Average Sales Price*	\$494,852	\$489,635	- 1.1%	\$462,015	\$482,802	+ 4.5%
Percent of Original List Price Received*	96.3%	95.4%	- 0.9%	97.0%	96.1%	- 0.9%
List to Close	75	88	+ 17.3%	80	92	+ 15.0%
Days on Market Until Sale	32	48	+ 50.0%	36	49	+ 36.1%
Cumulative Days on Market Until Sale	34	53	+ 55.9%	38	55	+ 44.7%
Average List Price	\$485,363	\$475,182	- 2.1%	\$487,450	\$508,684	+ 4.4%
Inventory of Homes for Sale	898	1,146	+ 27.6%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

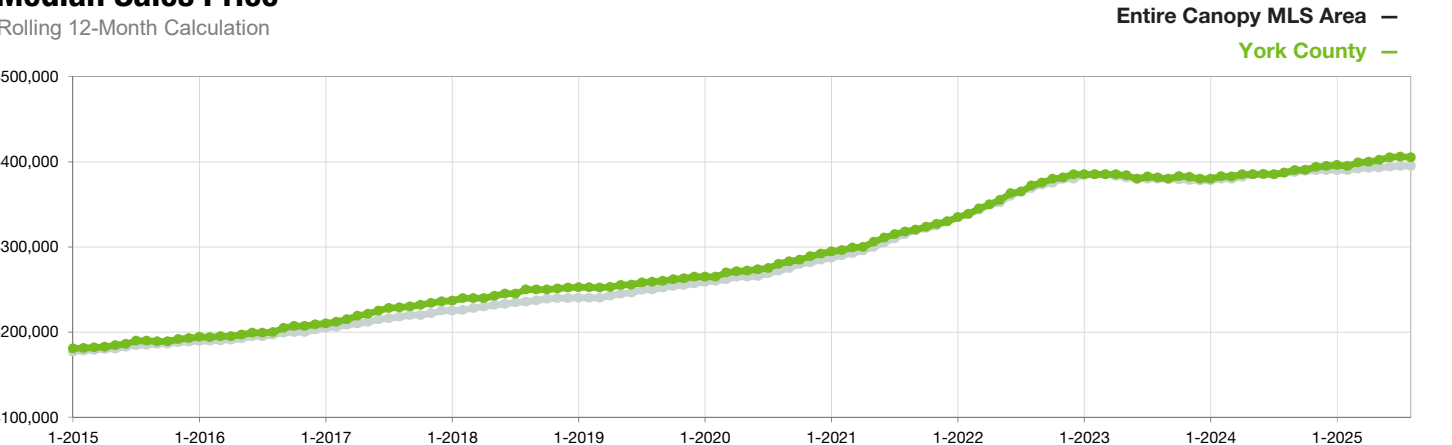
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August



Median Sales Price

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Local Market Update for August 2025

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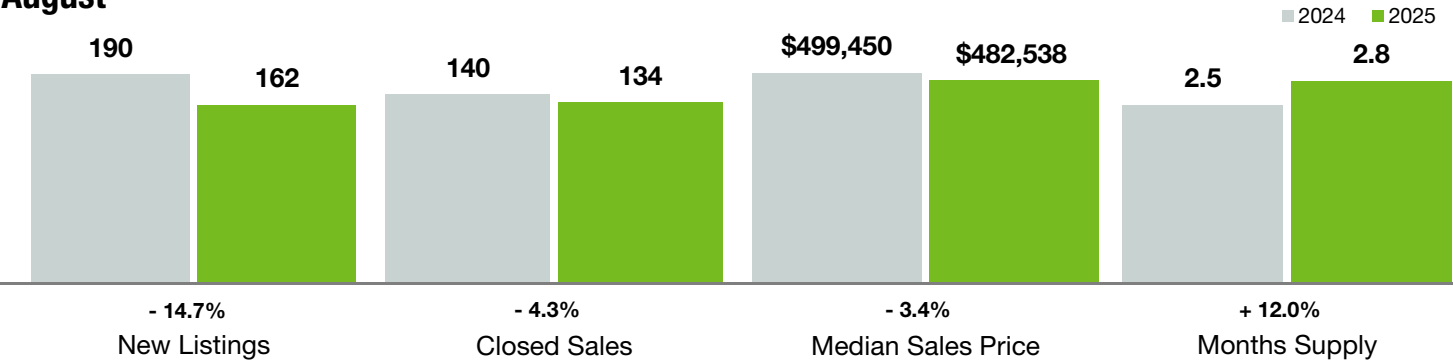
Fort Mill

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	190	162	- 14.7%	1,259	1,573	+ 24.9%
Pending Sales	137	155	+ 13.1%	970	1,180	+ 21.6%
Closed Sales	140	134	- 4.3%	878	1,121	+ 27.7%
Median Sales Price*	\$499,450	\$482,538	- 3.4%	\$491,330	\$530,000	+ 7.9%
Average Sales Price*	\$572,345	\$588,749	+ 2.9%	\$557,887	\$590,513	+ 5.8%
Percent of Original List Price Received*	96.3%	95.9%	- 0.4%	97.9%	96.9%	- 1.0%
List to Close	75	86	+ 14.7%	74	87	+ 17.6%
Days on Market Until Sale	34	40	+ 17.6%	28	42	+ 50.0%
Cumulative Days on Market Until Sale	34	45	+ 32.4%	30	47	+ 56.7%
Average List Price	\$561,810	\$598,215	+ 6.5%	\$581,487	\$606,987	+ 4.4%
Inventory of Homes for Sale	258	374	+ 45.0%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

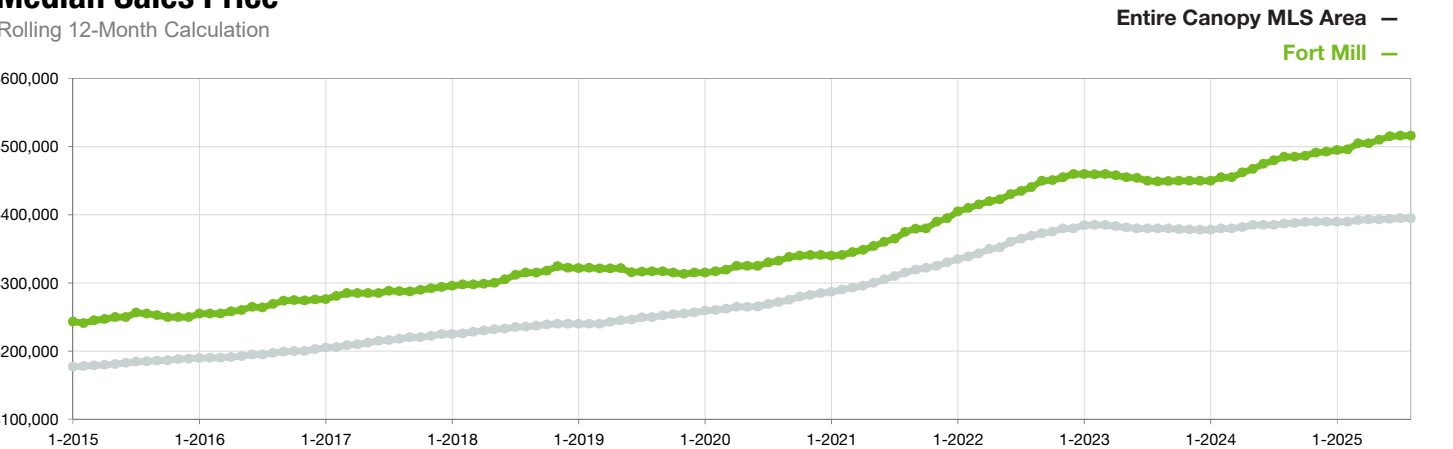
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August



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Local Market Update for August 2025

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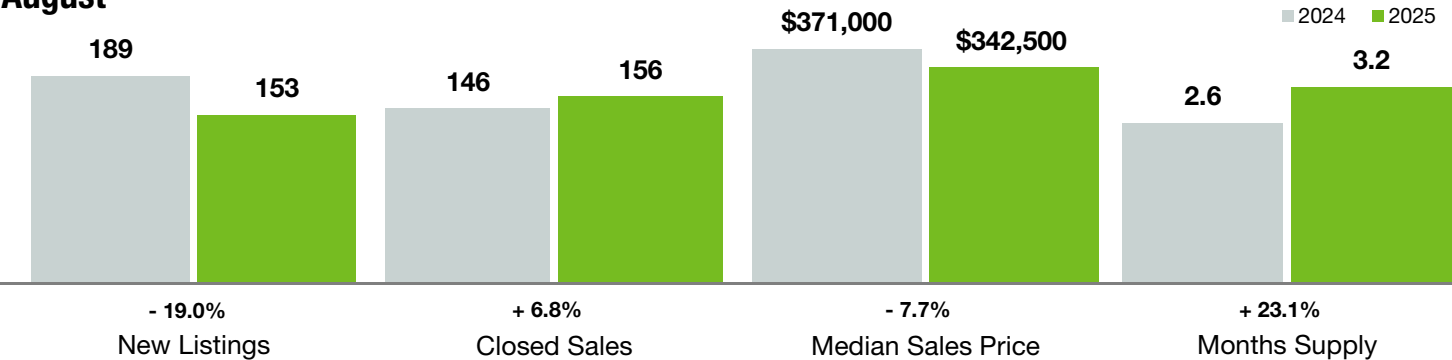
Rock Hill

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	189	153	- 19.0%	1,317	1,456	+ 10.6%
Pending Sales	117	134	+ 14.5%	1,009	1,053	+ 4.4%
Closed Sales	146	156	+ 6.8%	974	1,006	+ 3.3%
Median Sales Price*	\$371,000	\$342,500	- 7.7%	\$339,995	\$335,000	- 1.5%
Average Sales Price*	\$414,931	\$378,694	- 8.7%	\$377,873	\$377,063	- 0.2%
Percent of Original List Price Received*	95.8%	96.1%	+ 0.3%	97.0%	95.7%	- 1.3%
List to Close	76	84	+ 10.5%	76	86	+ 13.2%
Days on Market Until Sale	32	42	+ 31.3%	33	44	+ 33.3%
Cumulative Days on Market Until Sale	35	50	+ 42.9%	34	54	+ 58.8%
Average List Price	\$399,115	\$379,041	- 5.0%	\$391,352	\$408,851	+ 4.5%
Inventory of Homes for Sale	305	387	+ 26.9%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

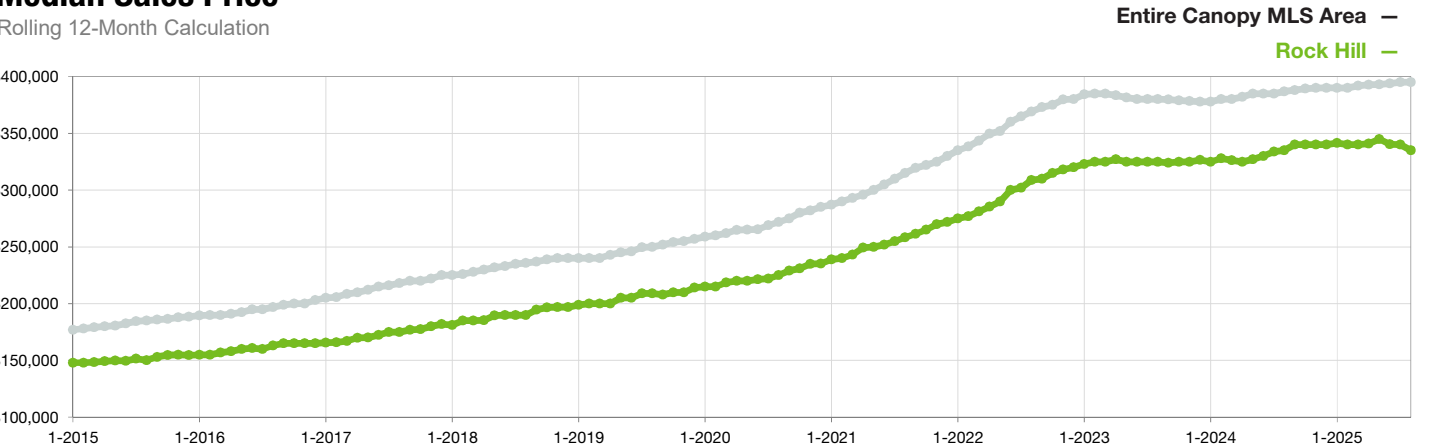
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August



Median Sales Price

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Local Market Update for August 2025

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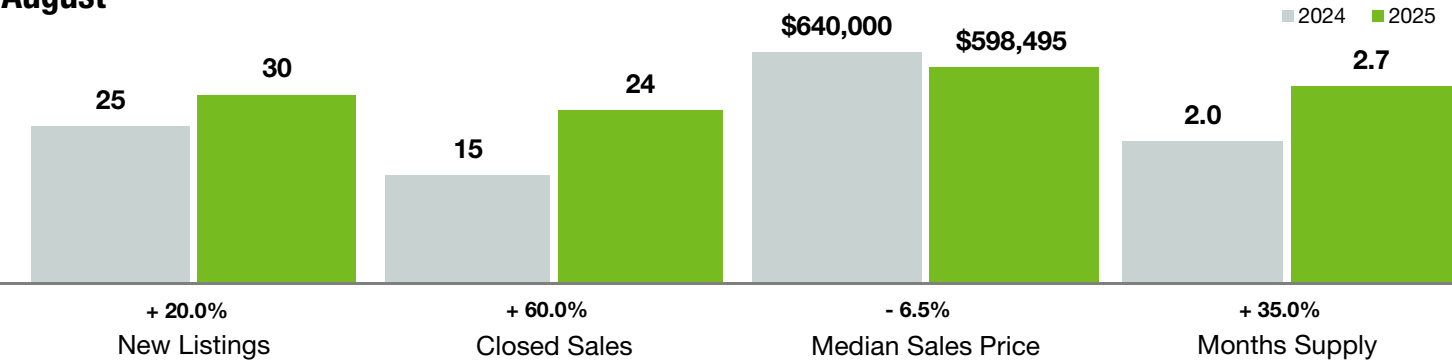
Tega Cay

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	25	30	+ 20.0%	206	214	+ 3.9%
Pending Sales	12	30	+ 150.0%	163	170	+ 4.3%
Closed Sales	15	24	+ 60.0%	167	148	- 11.4%
Median Sales Price*	\$640,000	\$598,495	- 6.5%	\$495,000	\$571,250	+ 15.4%
Average Sales Price*	\$765,533	\$659,810	- 13.8%	\$573,974	\$629,880	+ 9.7%
Percent of Original List Price Received*	97.2%	92.4%	- 4.9%	97.2%	95.9%	- 1.3%
List to Close	51	123	+ 141.2%	72	103	+ 43.1%
Days on Market Until Sale	14	91	+ 550.0%	33	61	+ 84.8%
Cumulative Days on Market Until Sale	14	75	+ 435.7%	34	58	+ 70.6%
Average List Price	\$639,839	\$586,161	- 8.4%	\$641,104	\$668,011	+ 4.2%
Inventory of Homes for Sale	37	51	+ 37.8%	--	--	--
Months Supply of Inventory	2.0	2.7	+ 35.0%	--	--	--

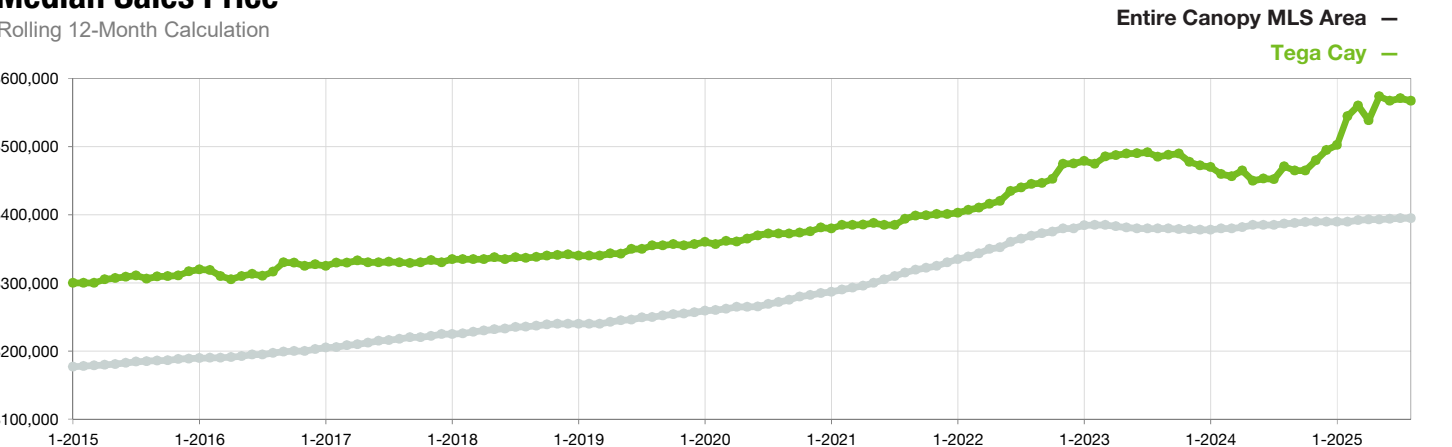
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August



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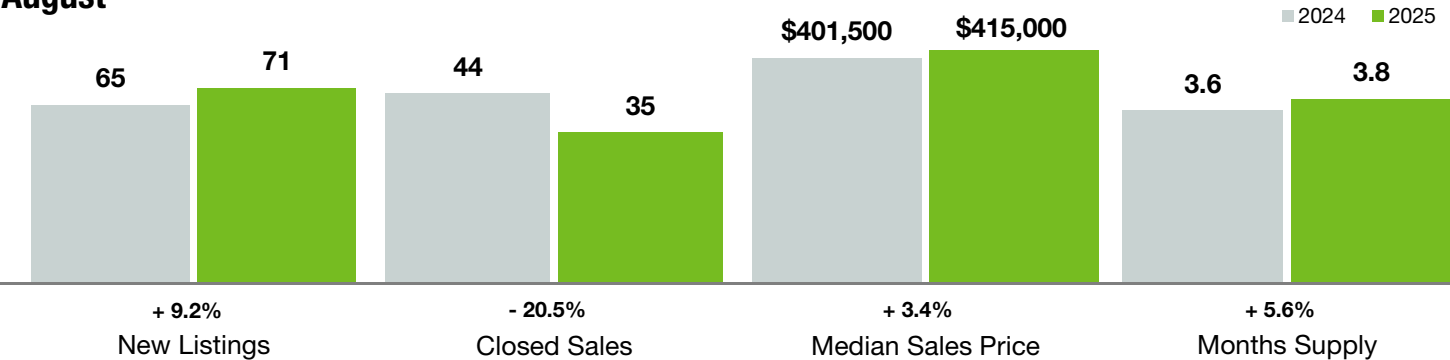
Town of Clover

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	65	71	+ 9.2%	440	580	+ 31.8%
Pending Sales	35	56	+ 60.0%	304	401	+ 31.9%
Closed Sales	44	35	- 20.5%	291	362	+ 24.4%
Median Sales Price*	\$401,500	\$415,000	+ 3.4%	\$415,250	\$420,000	+ 1.1%
Average Sales Price*	\$526,416	\$516,962	- 1.8%	\$482,402	\$514,096	+ 6.6%
Percent of Original List Price Received*	98.1%	94.7%	- 3.5%	97.1%	96.4%	- 0.7%
List to Close	70	90	+ 28.6%	83	97	+ 16.9%
Days on Market Until Sale	27	53	+ 96.3%	39	53	+ 35.9%
Cumulative Days on Market Until Sale	36	70	+ 94.4%	48	63	+ 31.3%
Average List Price	\$519,230	\$498,963	- 3.9%	\$512,430	\$515,855	+ 0.7%
Inventory of Homes for Sale	126	169	+ 34.1%	--	--	--
Months Supply of Inventory	3.6	3.8	+ 5.6%	--	--	--

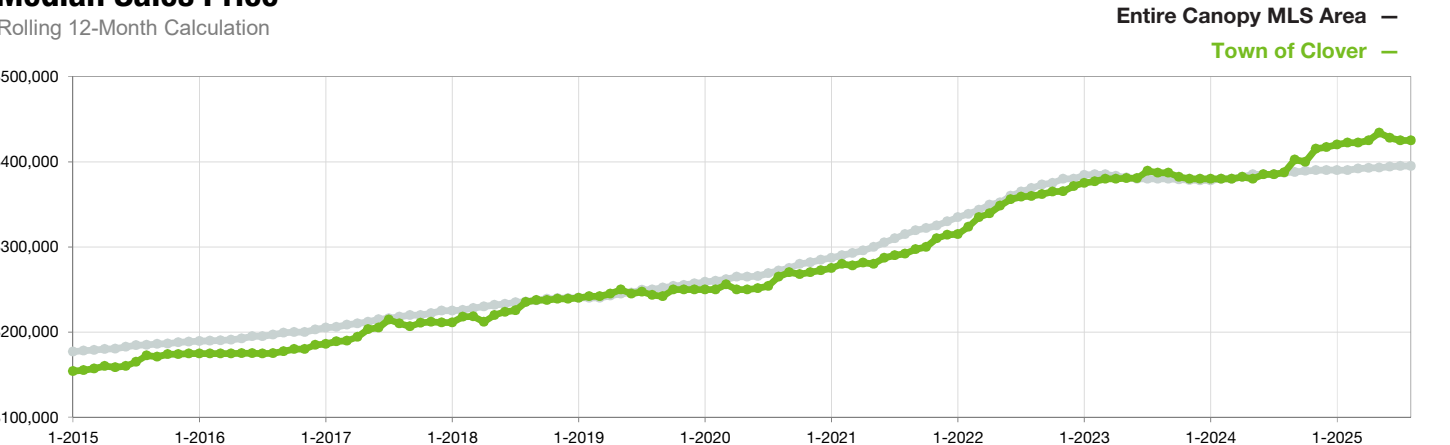
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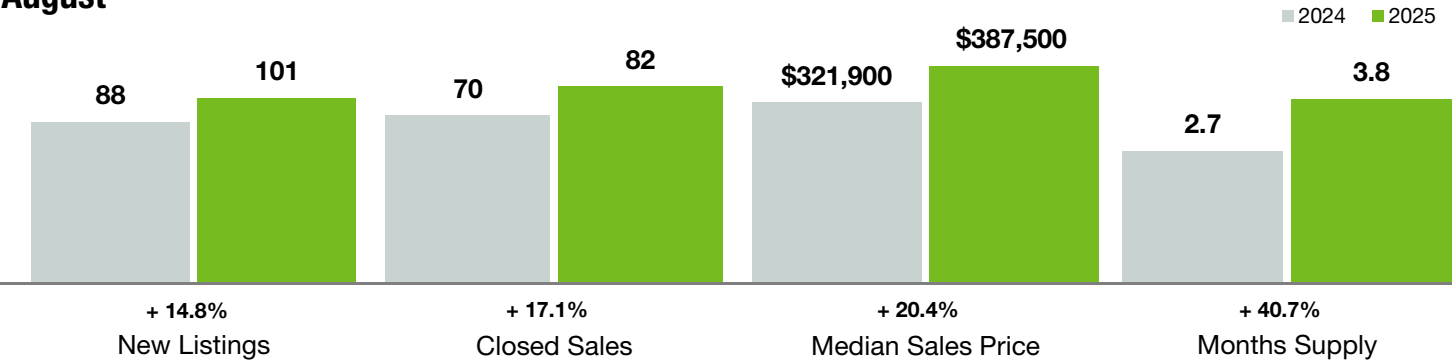
Town of Lancaster

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	88	101	+ 14.8%	697	834	+ 19.7%
Pending Sales	75	71	- 5.3%	562	582	+ 3.6%
Closed Sales	70	82	+ 17.1%	513	547	+ 6.6%
Median Sales Price*	\$321,900	\$387,500	+ 20.4%	\$315,000	\$347,500	+ 10.3%
Average Sales Price*	\$418,836	\$411,316	- 1.8%	\$361,095	\$400,394	+ 10.9%
Percent of Original List Price Received*	96.5%	94.8%	- 1.8%	96.6%	96.1%	- 0.5%
List to Close	69	118	+ 71.0%	89	101	+ 13.5%
Days on Market Until Sale	34	63	+ 85.3%	44	53	+ 20.5%
Cumulative Days on Market Until Sale	27	67	+ 148.1%	48	59	+ 22.9%
Average List Price	\$447,841	\$429,593	- 4.1%	\$383,929	\$432,033	+ 12.5%
Inventory of Homes for Sale	172	255	+ 48.3%	--	--	--
Months Supply of Inventory	2.7	3.8	+ 40.7%	--	--	--

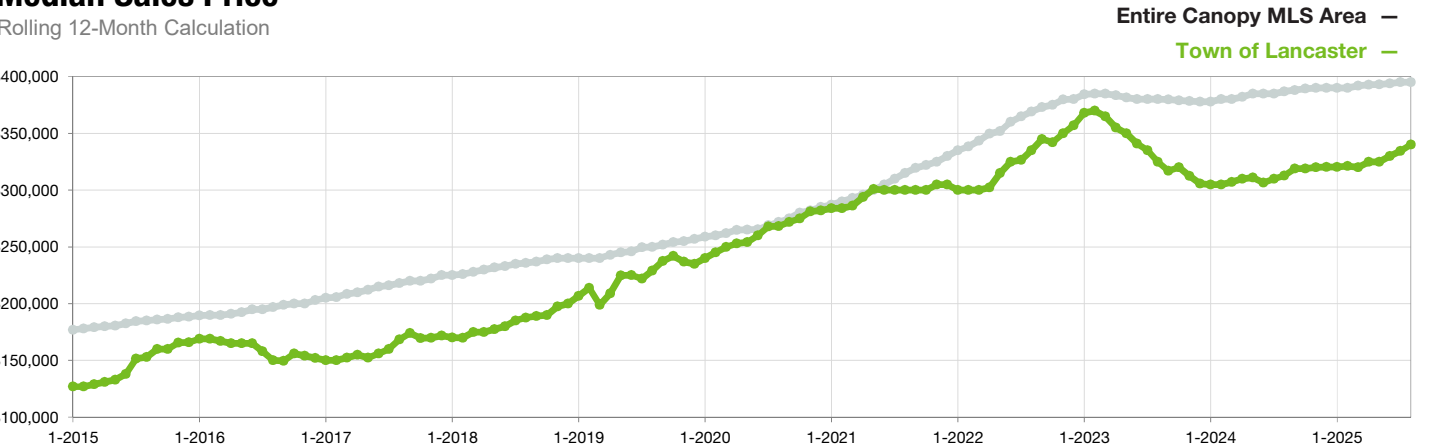
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August



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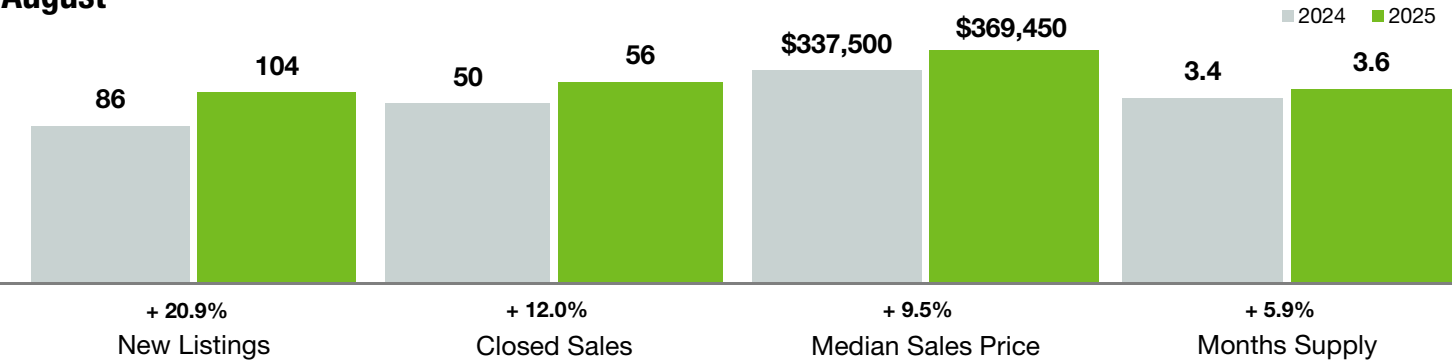
Town of York

South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	86	104	+ 20.9%	628	702	+ 11.8%
Pending Sales	64	87	+ 35.9%	475	548	+ 15.4%
Closed Sales	50	56	+ 12.0%	417	496	+ 18.9%
Median Sales Price*	\$337,500	\$369,450	+ 9.5%	\$355,000	\$359,735	+ 1.3%
Average Sales Price*	\$402,527	\$489,760	+ 21.7%	\$397,014	\$424,067	+ 6.8%
Percent of Original List Price Received*	96.0%	95.4%	- 0.6%	96.1%	96.2%	+ 0.1%
List to Close	85	98	+ 15.3%	96	102	+ 6.3%
Days on Market Until Sale	38	53	+ 39.5%	51	56	+ 9.8%
Cumulative Days on Market Until Sale	34	47	+ 38.2%	52	61	+ 17.3%
Average List Price	\$447,219	\$414,400	- 7.3%	\$450,496	\$465,795	+ 3.4%
Inventory of Homes for Sale	181	225	+ 24.3%	--	--	--
Months Supply of Inventory	3.4	3.6	+ 5.9%	--	--	--

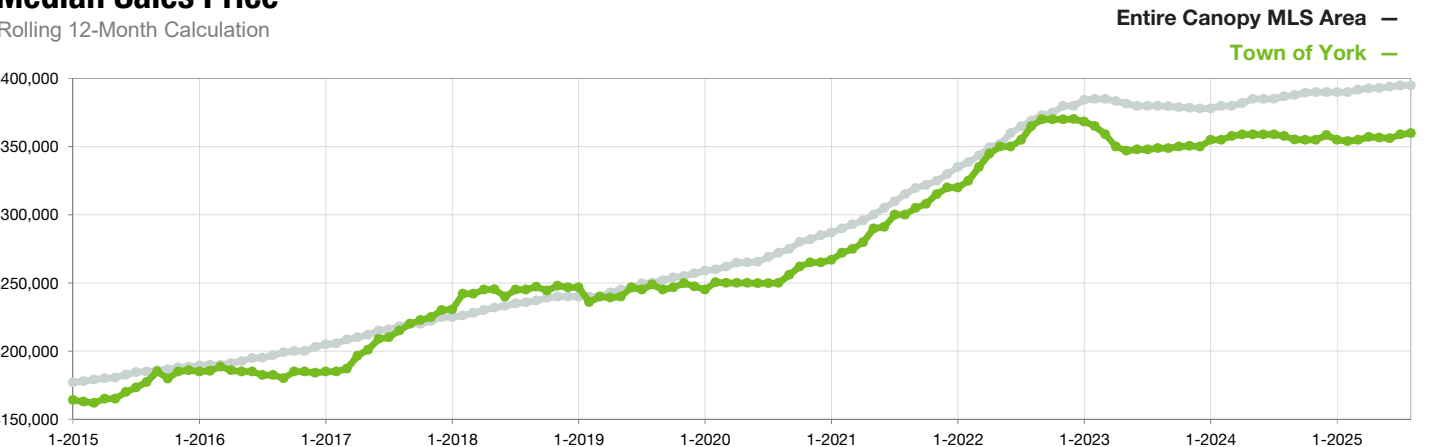
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Local Market Update for August 2025

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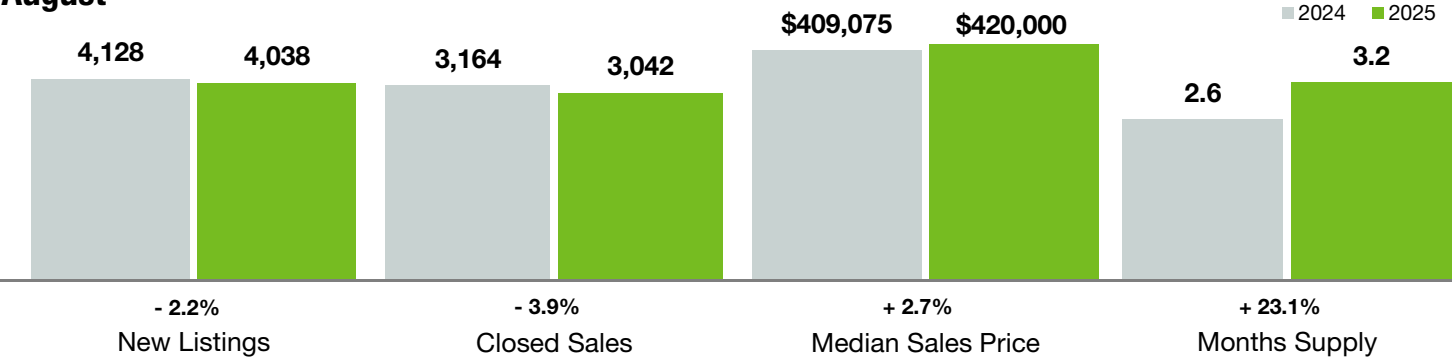
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	4,128	4,038	- 2.2%	31,686	34,432	+ 8.7%
Pending Sales	2,916	3,284	+ 12.6%	24,283	25,199	+ 3.8%
Closed Sales	3,164	3,042	- 3.9%	23,202	23,771	+ 2.5%
Median Sales Price*	\$409,075	\$420,000	+ 2.7%	\$408,000	\$417,500	+ 2.3%
Average Sales Price*	\$509,595	\$529,286	+ 3.9%	\$514,836	\$531,001	+ 3.1%
Percent of Original List Price Received*	96.8%	95.6%	- 1.2%	97.6%	96.4%	- 1.2%
List to Close	80	92	+ 15.0%	82	91	+ 11.0%
Days on Market Until Sale	33	48	+ 45.5%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	35	51	+ 45.7%	38	52	+ 36.8%
Average List Price	\$507,732	\$538,075	+ 6.0%	\$531,149	\$554,406	+ 4.4%
Inventory of Homes for Sale	7,194	9,322	+ 29.6%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

