

Local Market Update for July 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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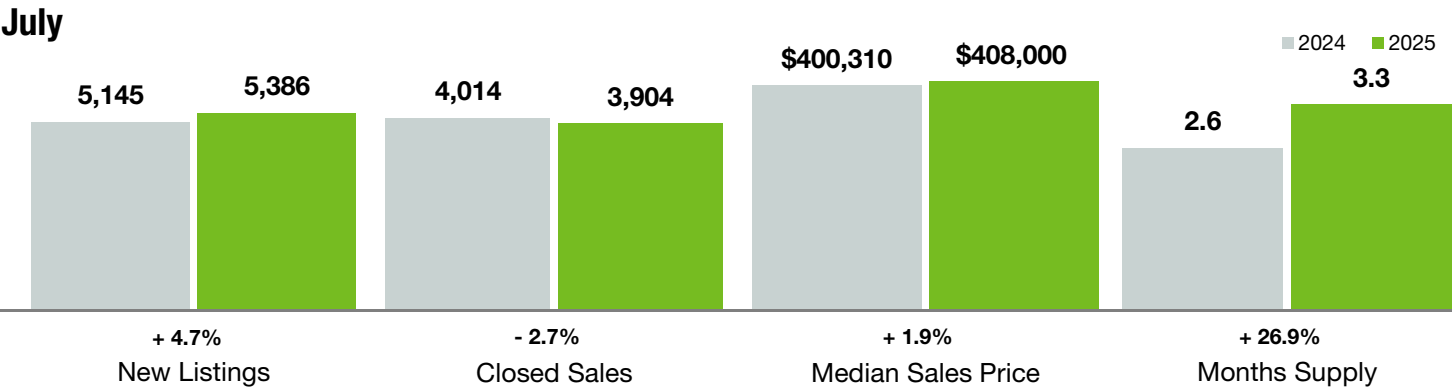


Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

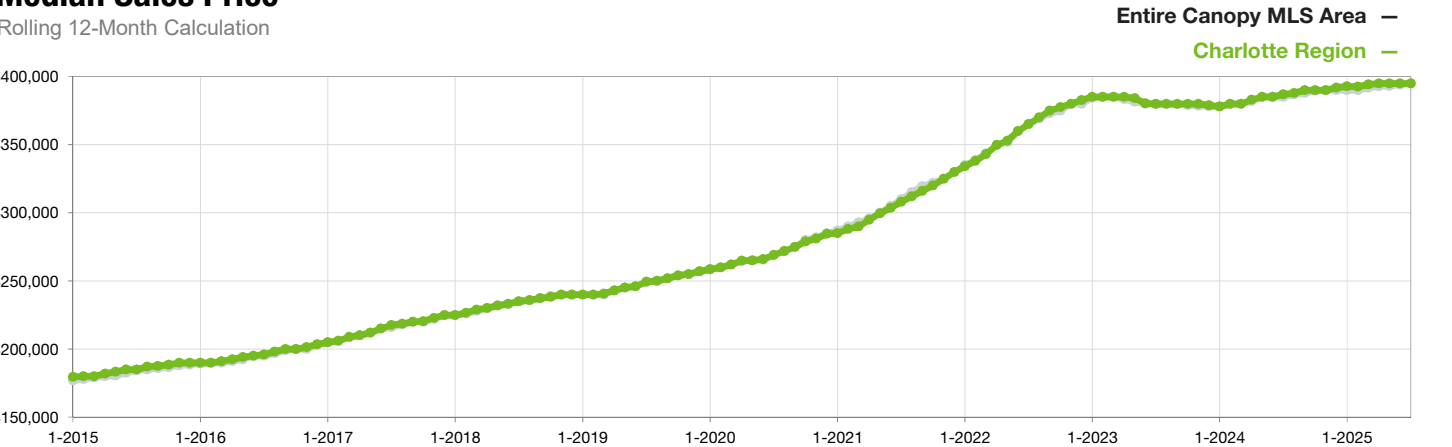
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	5,145	5,386	+ 4.7%	34,106	37,517	+ 10.0%
Pending Sales	3,659	4,103	+ 12.1%	26,292	27,259	+ 3.7%
Closed Sales	4,014	3,904	- 2.7%	24,668	25,314	+ 2.6%
Median Sales Price*	\$400,310	\$408,000	+ 1.9%	\$392,500	\$399,900	+ 1.9%
Average Sales Price*	\$509,070	\$510,806	+ 0.3%	\$496,286	\$510,461	+ 2.9%
Percent of Original List Price Received*	97.0%	95.9%	- 1.1%	97.3%	96.2%	- 1.1%
List to Close	81	86	+ 6.2%	85	93	+ 9.4%
Days on Market Until Sale	35	43	+ 22.9%	37	48	+ 29.7%
Cumulative Days on Market Until Sale	37	48	+ 29.7%	41	55	+ 34.1%
Average List Price	\$498,537	\$518,142	+ 3.9%	\$519,711	\$544,843	+ 4.8%
Inventory of Homes for Sale	8,914	11,898	+ 33.5%	--	--	--
Months Supply of Inventory	2.6	3.3	+ 26.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



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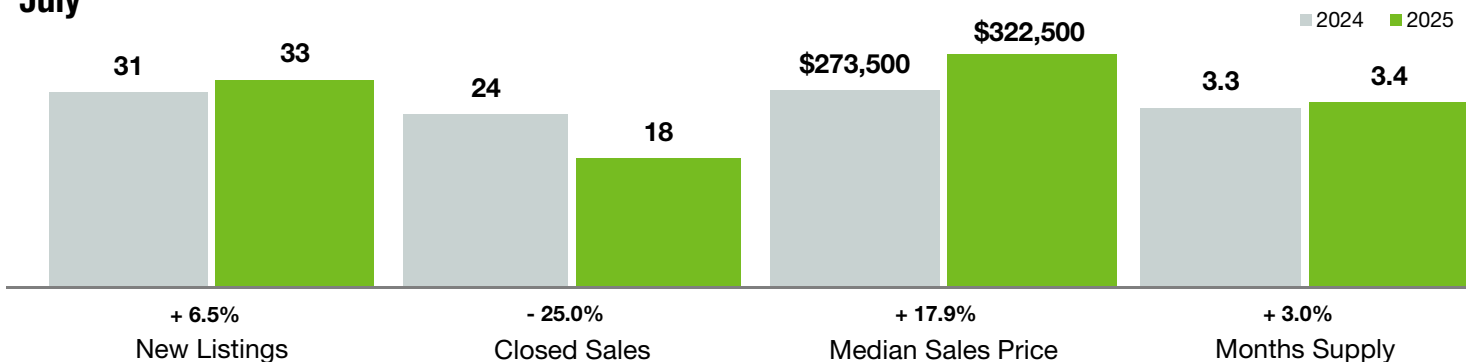
Alexander County

North Carolina

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	31	33	+ 6.5%	214	215	+ 0.5%
Pending Sales	22	30	+ 36.4%	157	177	+ 12.7%
Closed Sales	24	18	- 25.0%	147	160	+ 8.8%
Median Sales Price*	\$273,500	\$322,500	+ 17.9%	\$297,000	\$280,250	- 5.6%
Average Sales Price*	\$371,828	\$347,594	- 6.5%	\$372,493	\$360,783	- 3.1%
Percent of Original List Price Received*	95.2%	91.6%	- 3.8%	96.9%	95.7%	- 1.2%
List to Close	81	75	- 7.4%	84	93	+ 10.7%
Days on Market Until Sale	41	43	+ 4.9%	40	48	+ 20.0%
Cumulative Days on Market Until Sale	45	59	+ 31.1%	45	59	+ 31.1%
Average List Price	\$403,374	\$404,445	+ 0.3%	\$384,461	\$379,252	- 1.4%
Inventory of Homes for Sale	71	78	+ 9.9%	--	--	--
Months Supply of Inventory	3.3	3.4	+ 3.0%	--	--	--

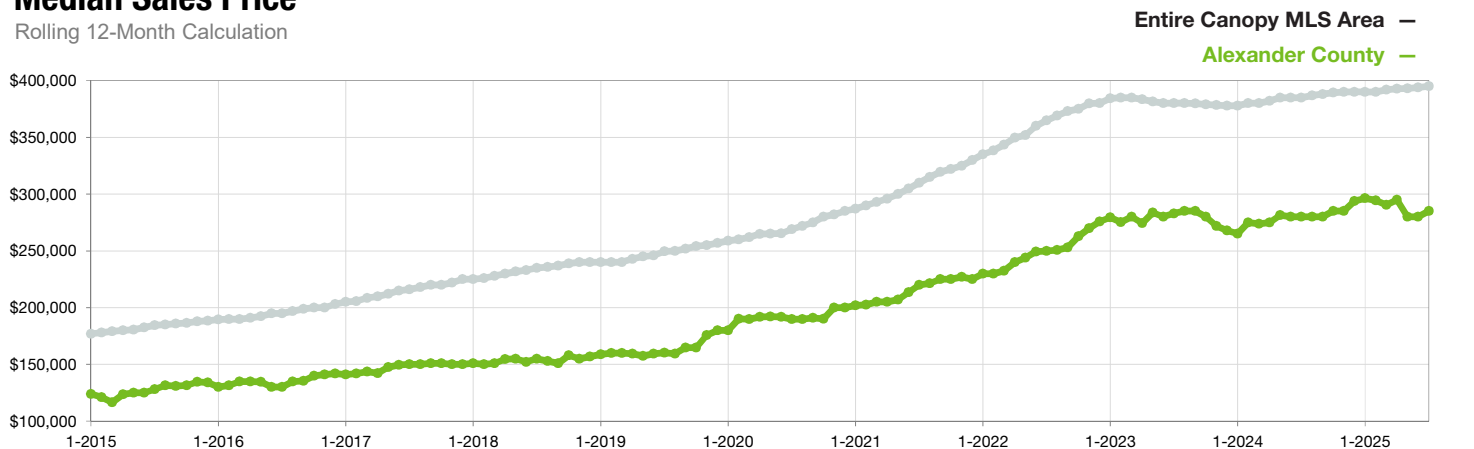
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July



Median Sales Price

Rolling 12-Month Calculation



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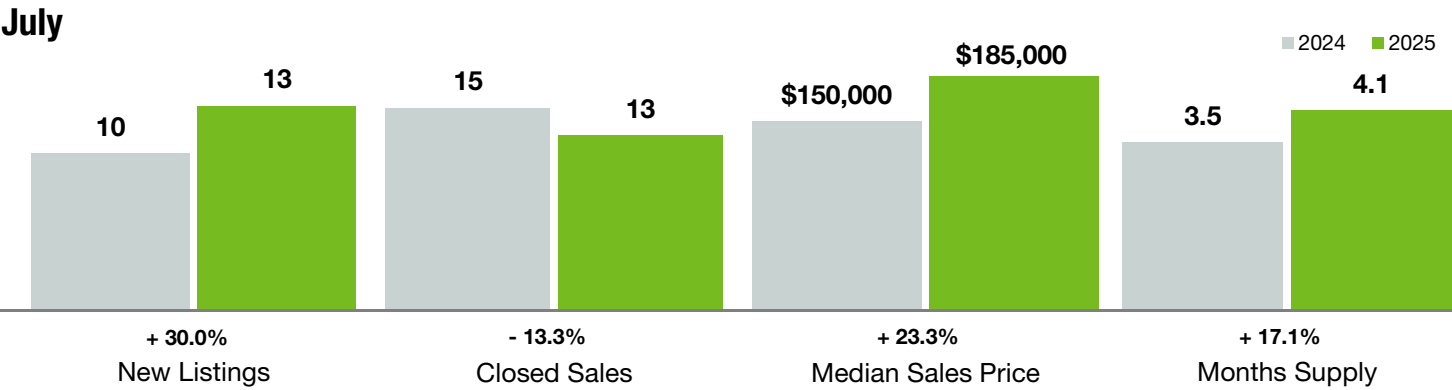


Anson County

North Carolina

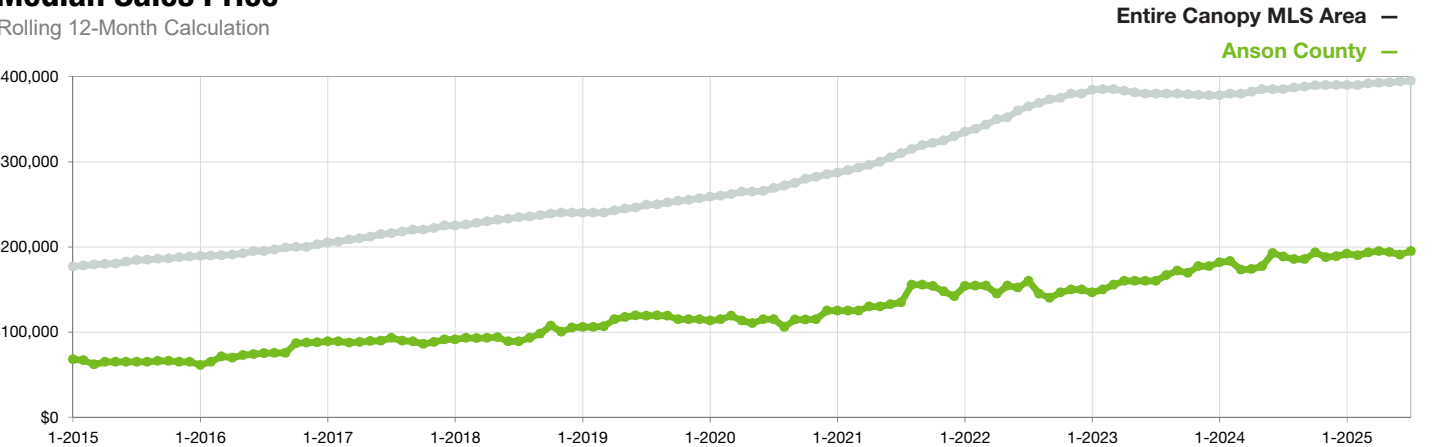
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	10	13	+ 30.0%	124	138	+ 11.3%
Pending Sales	10	17	+ 70.0%	85	107	+ 25.9%
Closed Sales	15	13	- 13.3%	79	87	+ 10.1%
Median Sales Price*	\$150,000	\$185,000	+ 23.3%	\$186,000	\$197,925	+ 6.4%
Average Sales Price*	\$147,701	\$211,969	+ 43.5%	\$237,464	\$250,467	+ 5.5%
Percent of Original List Price Received*	85.6%	91.9%	+ 7.4%	92.5%	90.9%	- 1.7%
List to Close	115	154	+ 33.9%	110	121	+ 10.0%
Days on Market Until Sale	39	95	+ 143.6%	54	70	+ 29.6%
Cumulative Days on Market Until Sale	46	97	+ 110.9%	60	79	+ 31.7%
Average List Price	\$247,580	\$294,500	+ 19.0%	\$228,885	\$238,842	+ 4.4%
Inventory of Homes for Sale	42	58	+ 38.1%	--	--	--
Months Supply of Inventory	3.5	4.1	+ 17.1%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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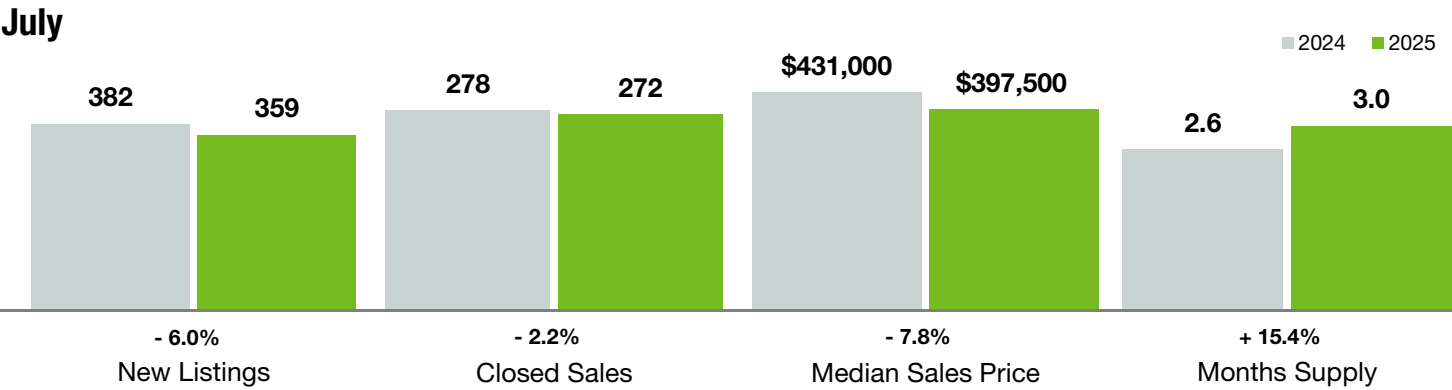


Cabarrus County

North Carolina

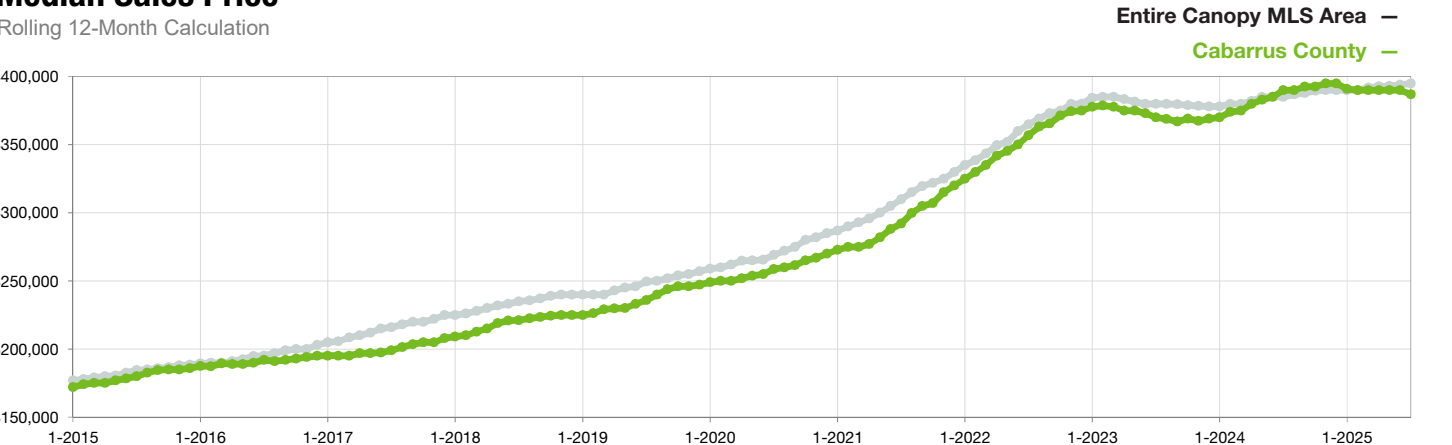
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	382	359	- 6.0%	2,372	2,445	+ 3.1%
Pending Sales	257	251	- 2.3%	1,794	1,861	+ 3.7%
Closed Sales	278	272	- 2.2%	1,729	1,724	- 0.3%
Median Sales Price*	\$431,000	\$397,500	- 7.8%	\$400,000	\$385,000	- 3.8%
Average Sales Price*	\$482,687	\$460,014	- 4.7%	\$438,327	\$435,765	- 0.6%
Percent of Original List Price Received*	97.8%	95.8%	- 2.0%	97.8%	95.8%	- 2.0%
List to Close	89	85	- 4.5%	87	93	+ 6.9%
Days on Market Until Sale	35	46	+ 31.4%	34	50	+ 47.1%
Cumulative Days on Market Until Sale	35	46	+ 31.4%	37	55	+ 48.6%
Average List Price	\$430,021	\$467,971	+ 8.8%	\$448,860	\$465,512	+ 3.7%
Inventory of Homes for Sale	608	728	+ 19.7%	--	--	--
Months Supply of Inventory	2.6	3.0	+ 15.4%	--	--	--

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Median Sales Price

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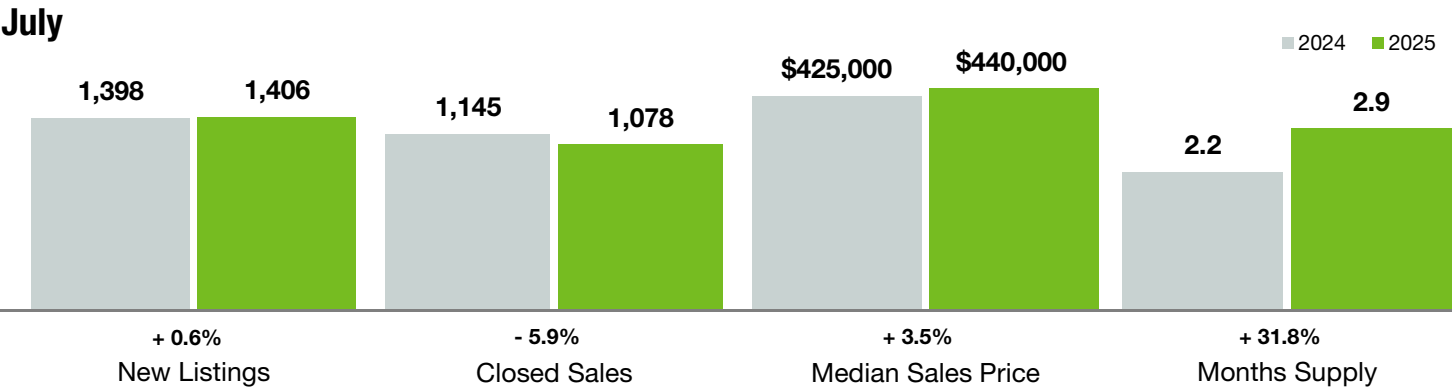


City of Charlotte

North Carolina

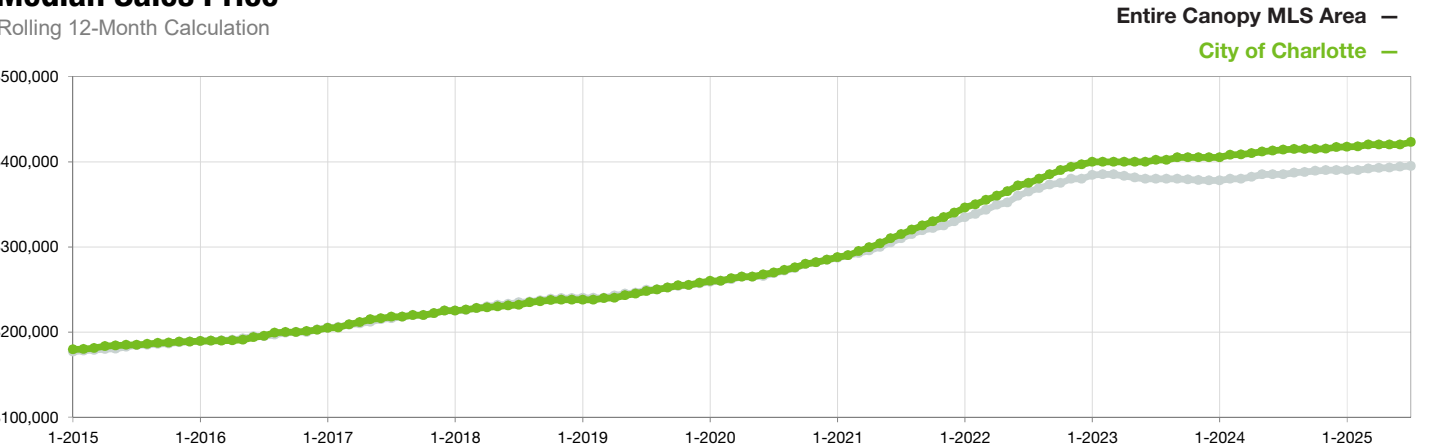
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	1,398	1,406	+ 0.6%	9,735	10,731	+ 10.2%
Pending Sales	1,004	1,094	+ 9.0%	7,713	7,846	+ 1.7%
Closed Sales	1,145	1,078	- 5.9%	7,321	7,365	+ 0.6%
Median Sales Price*	\$425,000	\$440,000	+ 3.5%	\$420,000	\$427,521	+ 1.8%
Average Sales Price*	\$589,193	\$583,650	- 0.9%	\$582,077	\$595,519	+ 2.3%
Percent of Original List Price Received*	97.9%	97.0%	- 0.9%	98.4%	97.1%	- 1.3%
List to Close	78	81	+ 3.8%	80	86	+ 7.5%
Days on Market Until Sale	30	37	+ 23.3%	32	41	+ 28.1%
Cumulative Days on Market Until Sale	31	41	+ 32.3%	34	46	+ 35.3%
Average List Price	\$537,685	\$562,499	+ 4.6%	\$592,162	\$603,658	+ 1.9%
Inventory of Homes for Sale	2,225	3,015	+ 35.5%	--	--	--
Months Supply of Inventory	2.2	2.9	+ 31.8%	--	--	--

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Median Sales Price

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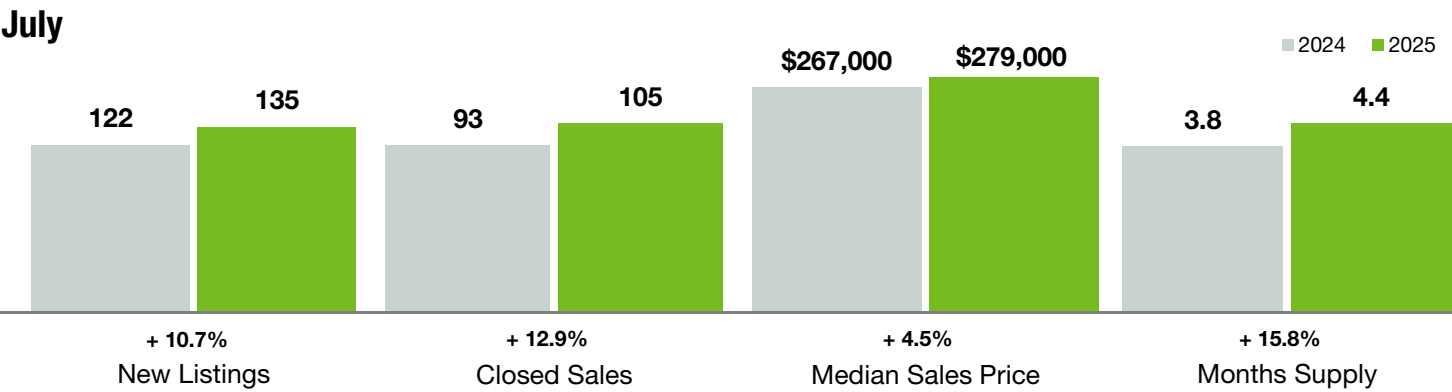


Cleveland County

North Carolina

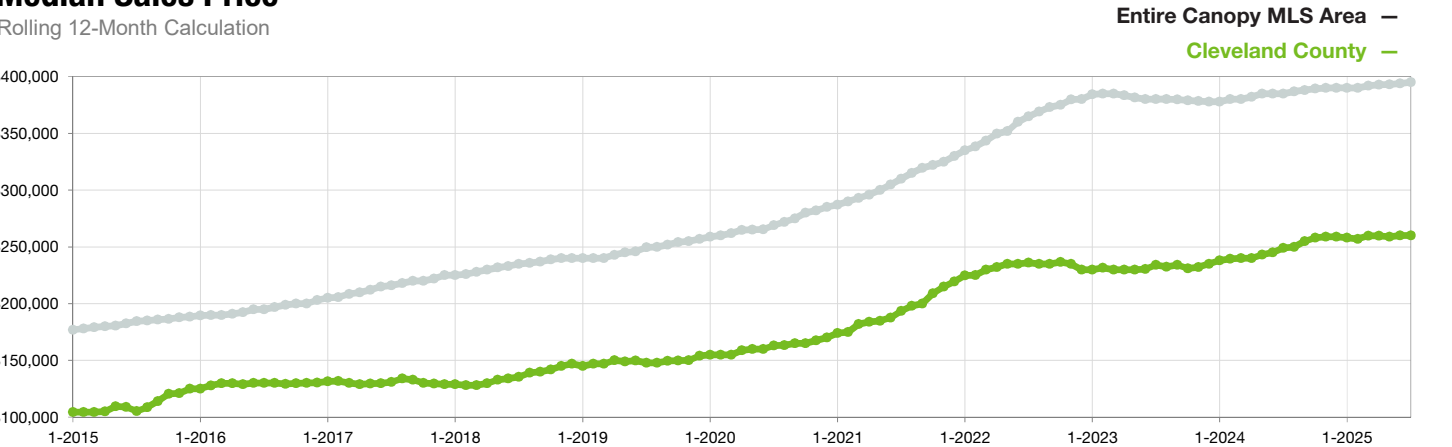
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	122	135	+ 10.7%	829	900	+ 8.6%
Pending Sales	75	99	+ 32.0%	587	657	+ 11.9%
Closed Sales	93	105	+ 12.9%	557	593	+ 6.5%
Median Sales Price*	\$267,000	\$279,000	+ 4.5%	\$253,995	\$259,900	+ 2.3%
Average Sales Price*	\$309,948	\$289,608	- 6.6%	\$289,376	\$280,338	- 3.1%
Percent of Original List Price Received*	94.1%	94.1%	0.0%	95.2%	94.1%	- 1.2%
List to Close	103	109	+ 5.8%	95	111	+ 16.8%
Days on Market Until Sale	58	65	+ 12.1%	51	67	+ 31.4%
Cumulative Days on Market Until Sale	63	72	+ 14.3%	65	80	+ 23.1%
Average List Price	\$348,373	\$312,449	- 10.3%	\$299,110	\$313,169	+ 4.7%
Inventory of Homes for Sale	299	357	+ 19.4%	--	--	--
Months Supply of Inventory	3.8	4.4	+ 15.8%	--	--	--

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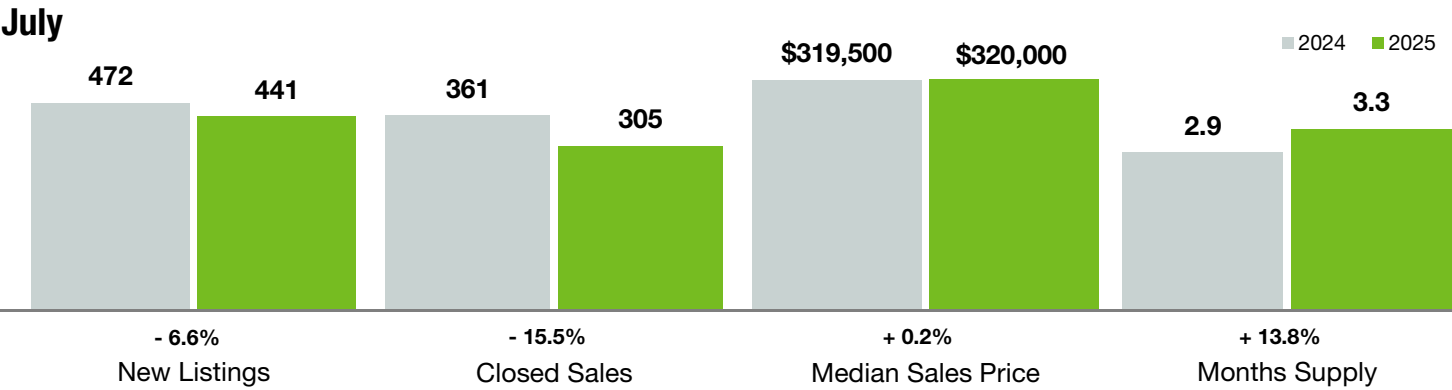


Gaston County

North Carolina

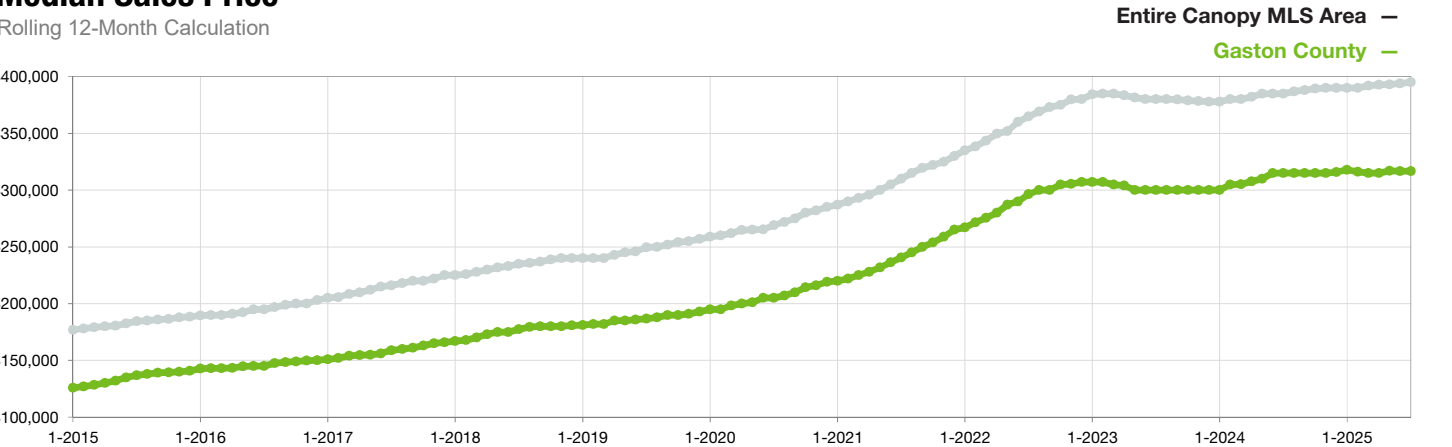
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	472	441	- 6.6%	3,014	2,958	- 1.9%
Pending Sales	318	294	- 7.5%	2,211	2,140	- 3.2%
Closed Sales	361	305	- 15.5%	2,068	2,050	- 0.9%
Median Sales Price*	\$319,500	\$320,000	+ 0.2%	\$317,500	\$316,950	- 0.2%
Average Sales Price*	\$341,290	\$369,690	+ 8.3%	\$351,513	\$359,821	+ 2.4%
Percent of Original List Price Received*	95.7%	96.0%	+ 0.3%	96.3%	95.6%	- 0.7%
List to Close	84	84	0.0%	86	96	+ 11.6%
Days on Market Until Sale	40	42	+ 5.0%	41	54	+ 31.7%
Cumulative Days on Market Until Sale	48	46	- 4.2%	46	61	+ 32.6%
Average List Price	\$365,894	\$379,848	+ 3.8%	\$370,490	\$379,146	+ 2.3%
Inventory of Homes for Sale	827	970	+ 17.3%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

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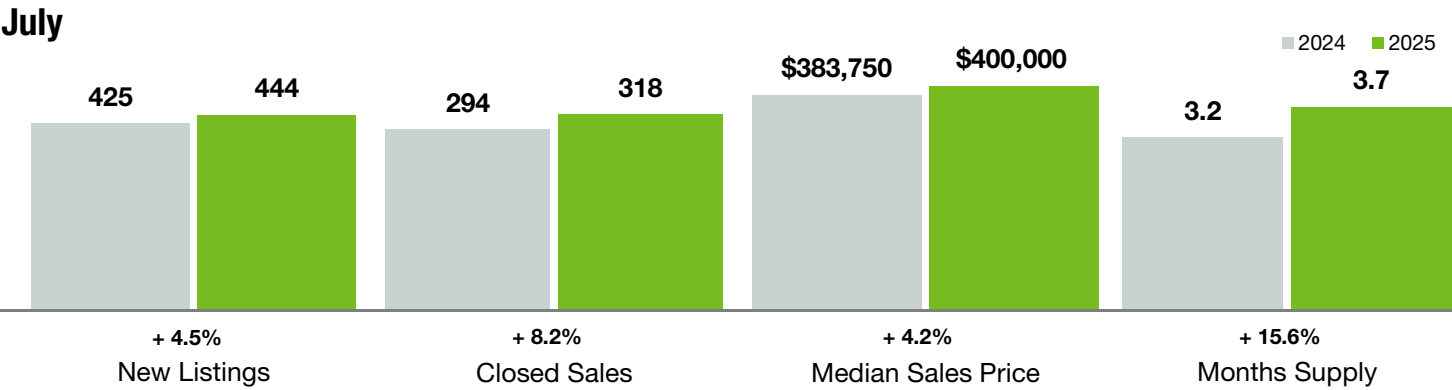


Iredell County

North Carolina

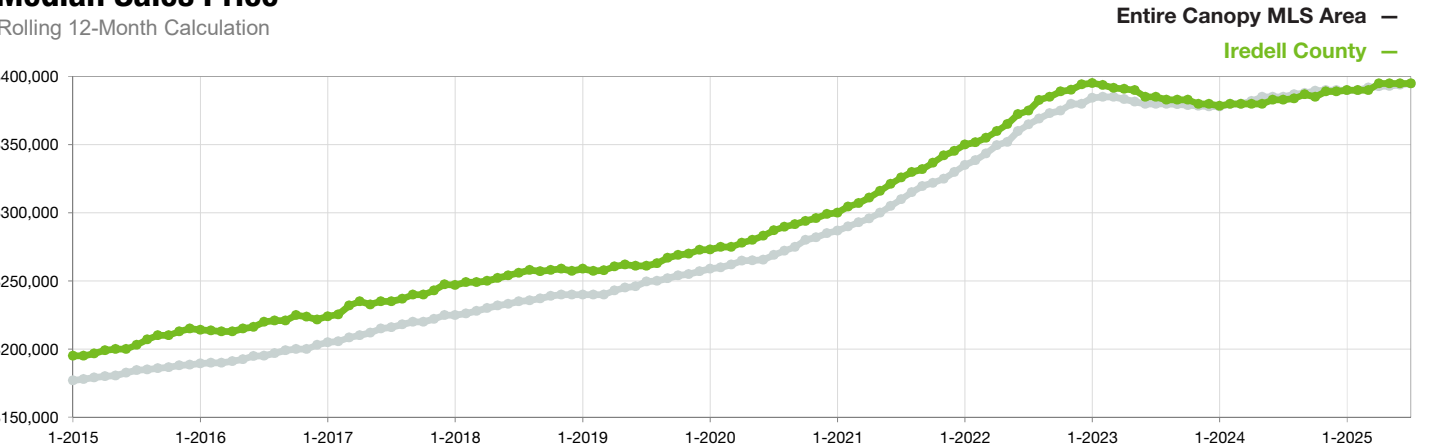
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	425	444	+ 4.5%	2,776	2,970	+ 7.0%
Pending Sales	299	331	+ 10.7%	2,119	2,143	+ 1.1%
Closed Sales	294	318	+ 8.2%	1,997	1,977	- 1.0%
Median Sales Price*	\$383,750	\$400,000	+ 4.2%	\$383,500	\$395,000	+ 3.0%
Average Sales Price*	\$480,874	\$497,270	+ 3.4%	\$501,254	\$526,741	+ 5.1%
Percent of Original List Price Received*	96.3%	95.4%	- 0.9%	96.1%	95.4%	- 0.7%
List to Close	91	86	- 5.5%	98	103	+ 5.1%
Days on Market Until Sale	41	43	+ 4.9%	46	57	+ 23.9%
Cumulative Days on Market Until Sale	46	50	+ 8.7%	53	65	+ 22.6%
Average List Price	\$596,836	\$577,165	- 3.3%	\$583,085	\$621,951	+ 6.7%
Inventory of Homes for Sale	863	1,063	+ 23.2%	--	--	--
Months Supply of Inventory	3.2	3.7	+ 15.6%	--	--	--

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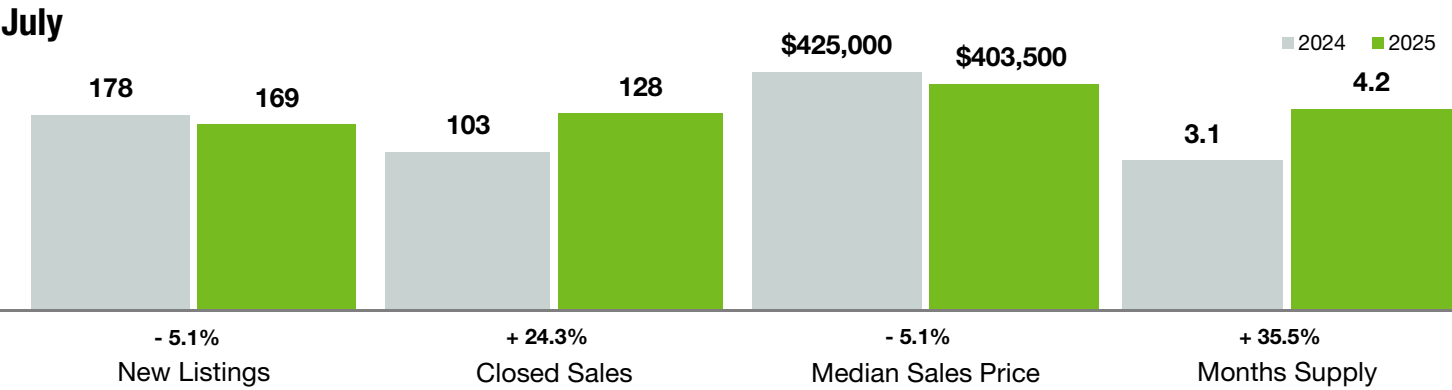


Lincoln County

North Carolina

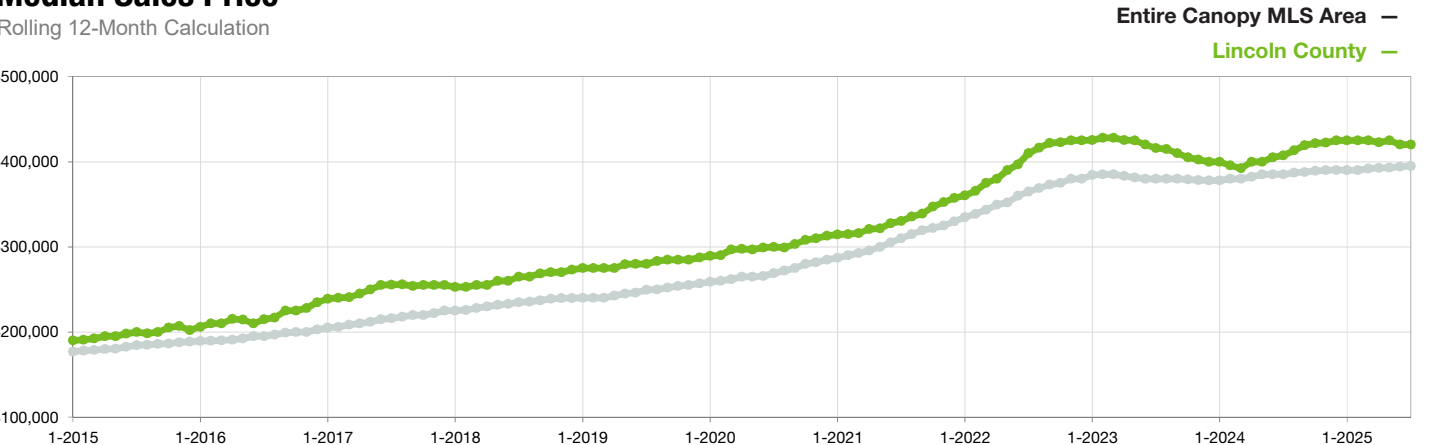
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	178	169	- 5.1%	1,058	1,264	+ 19.5%
Pending Sales	126	136	+ 7.9%	773	852	+ 10.2%
Closed Sales	103	128	+ 24.3%	698	774	+ 10.9%
Median Sales Price*	\$425,000	\$403,500	- 5.1%	\$420,305	\$414,995	- 1.3%
Average Sales Price*	\$529,242	\$528,804	- 0.1%	\$494,166	\$511,024	+ 3.4%
Percent of Original List Price Received*	96.7%	94.8%	- 2.0%	97.1%	95.2%	- 2.0%
List to Close	91	88	- 3.3%	96	99	+ 3.1%
Days on Market Until Sale	37	46	+ 24.3%	43	55	+ 27.9%
Cumulative Days on Market Until Sale	43	51	+ 18.6%	48	64	+ 33.3%
Average List Price	\$538,750	\$548,519	+ 1.8%	\$580,502	\$591,879	+ 2.0%
Inventory of Homes for Sale	330	472	+ 43.0%	--	--	--
Months Supply of Inventory	3.1	4.2	+ 35.5%	--	--	--

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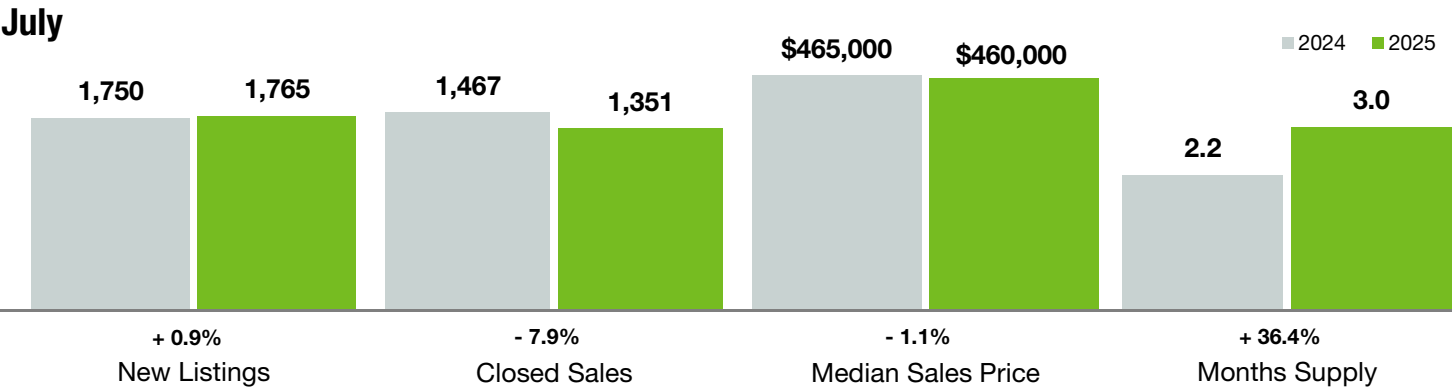


Mecklenburg County

North Carolina

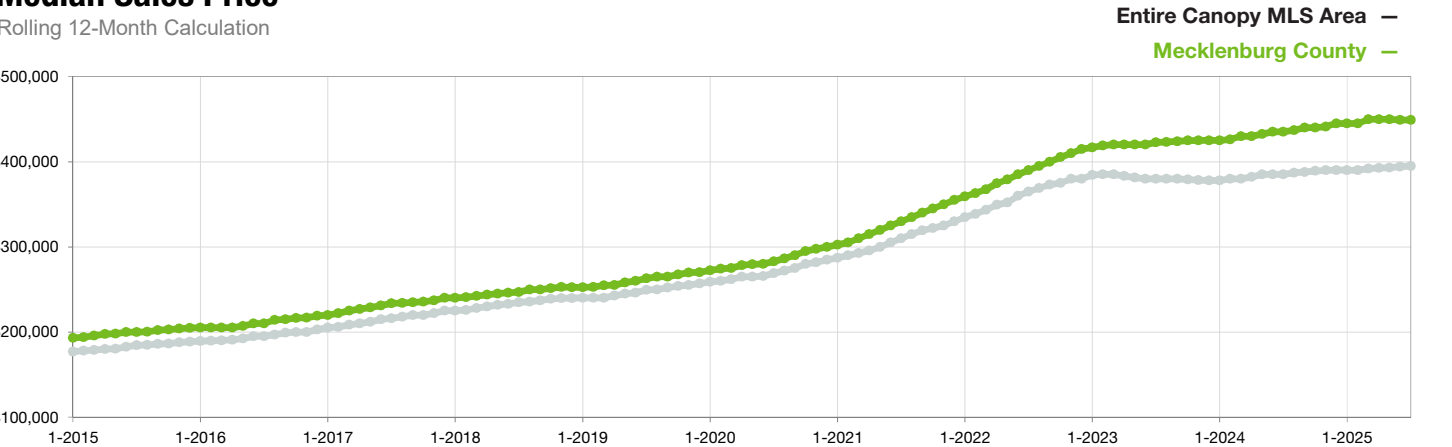
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	1,750	1,765	+ 0.9%	12,063	13,347	+ 10.6%
Pending Sales	1,280	1,391	+ 8.7%	9,596	9,769	+ 1.8%
Closed Sales	1,467	1,351	- 7.9%	9,108	9,166	+ 0.6%
Median Sales Price*	\$465,000	\$460,000	- 1.1%	\$445,500	\$450,000	+ 1.0%
Average Sales Price*	\$628,446	\$605,485	- 3.7%	\$600,224	\$614,294	+ 2.3%
Percent of Original List Price Received*	98.0%	96.9%	- 1.1%	98.4%	97.2%	- 1.2%
List to Close	75	80	+ 6.7%	79	86	+ 8.9%
Days on Market Until Sale	29	37	+ 27.6%	31	40	+ 29.0%
Cumulative Days on Market Until Sale	30	40	+ 33.3%	34	45	+ 32.4%
Average List Price	\$568,093	\$592,445	+ 4.3%	\$617,793	\$632,799	+ 2.4%
Inventory of Homes for Sale	2,715	3,796	+ 39.8%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

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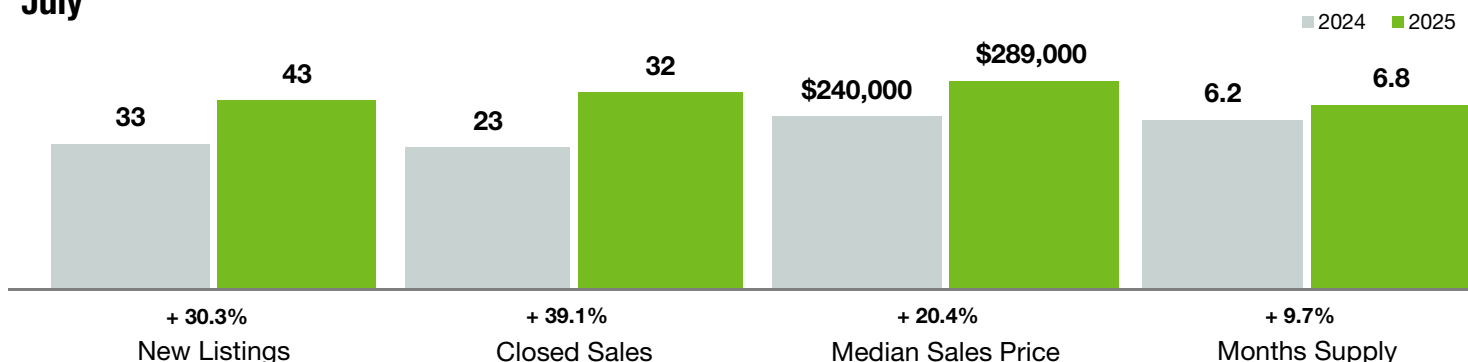
Montgomery County

North Carolina

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	33	43	+ 30.3%	288	284	- 1.4%
Pending Sales	20	26	+ 30.0%	181	185	+ 2.2%
Closed Sales	23	32	+ 39.1%	176	177	+ 0.6%
Median Sales Price*	\$240,000	\$289,000	+ 20.4%	\$238,500	\$210,000	- 11.9%
Average Sales Price*	\$483,687	\$551,856	+ 14.1%	\$378,227	\$347,427	- 8.1%
Percent of Original List Price Received*	95.7%	88.7%	- 7.3%	92.5%	90.5%	- 2.2%
List to Close	104	105	+ 1.0%	108	124	+ 14.8%
Days on Market Until Sale	65	78	+ 20.0%	70	87	+ 24.3%
Cumulative Days on Market Until Sale	77	80	+ 3.9%	81	99	+ 22.2%
Average List Price	\$357,871	\$454,955	+ 27.1%	\$370,745	\$410,641	+ 10.8%
Inventory of Homes for Sale	146	159	+ 8.9%	--	--	--
Months Supply of Inventory	6.2	6.8	+ 9.7%	--	--	--

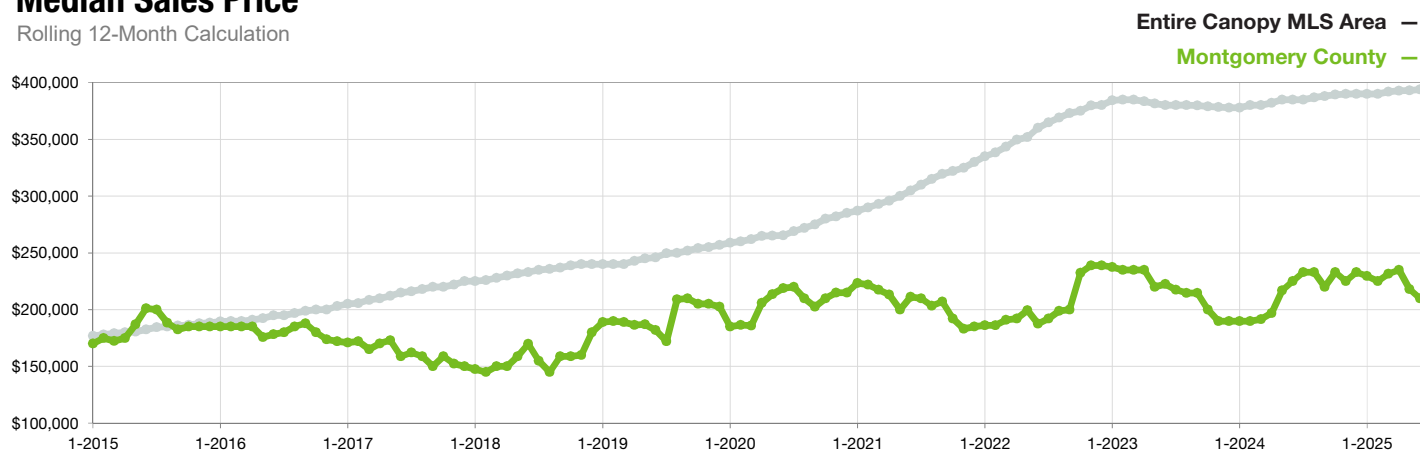
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July



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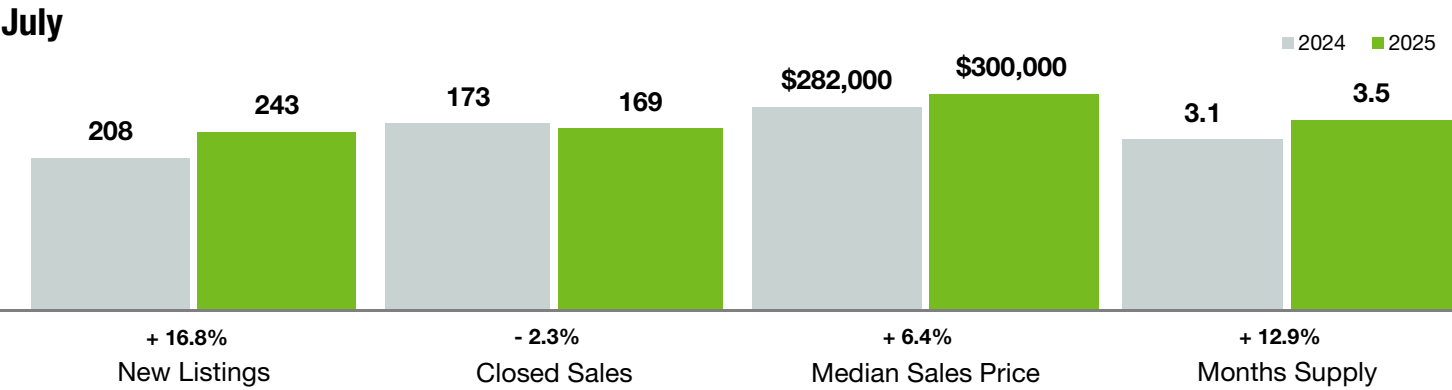


Rowan County

North Carolina

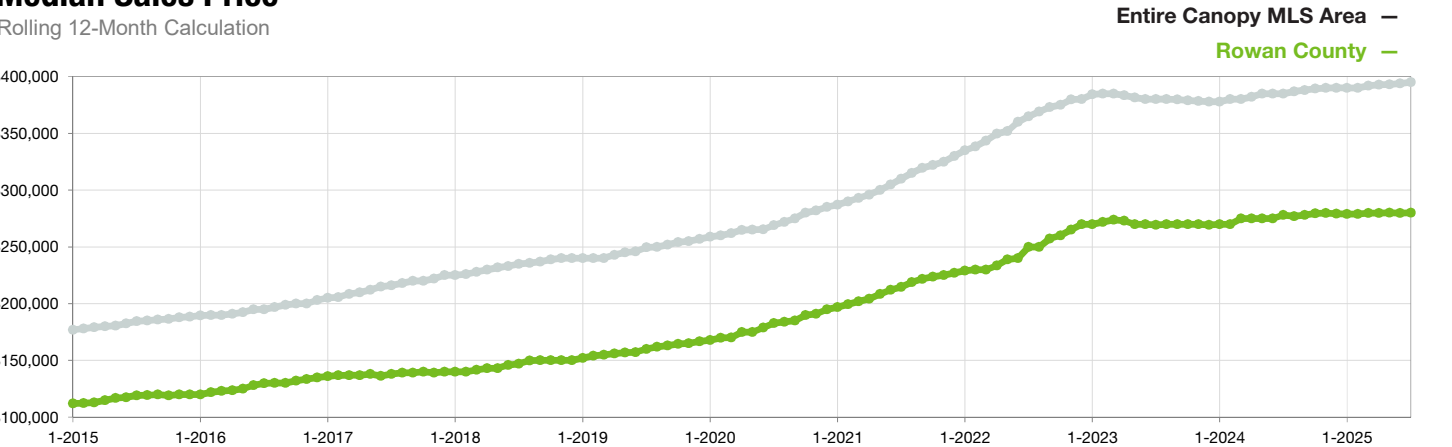
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	208	243	+ 16.8%	1,377	1,532	+ 11.3%
Pending Sales	165	175	+ 6.1%	1,029	1,125	+ 9.3%
Closed Sales	173	169	- 2.3%	952	1,041	+ 9.3%
Median Sales Price*	\$282,000	\$300,000	+ 6.4%	\$280,000	\$287,000	+ 2.5%
Average Sales Price*	\$329,134	\$331,658	+ 0.8%	\$324,974	\$335,801	+ 3.3%
Percent of Original List Price Received*	94.5%	94.0%	- 0.5%	95.0%	94.3%	- 0.7%
List to Close	83	95	+ 14.5%	91	97	+ 6.6%
Days on Market Until Sale	40	51	+ 27.5%	47	54	+ 14.9%
Cumulative Days on Market Until Sale	45	54	+ 20.0%	53	63	+ 18.9%
Average List Price	\$337,714	\$361,020	+ 6.9%	\$351,339	\$366,388	+ 4.3%
Inventory of Homes for Sale	431	527	+ 22.3%	--	--	--
Months Supply of Inventory	3.1	3.5	+ 12.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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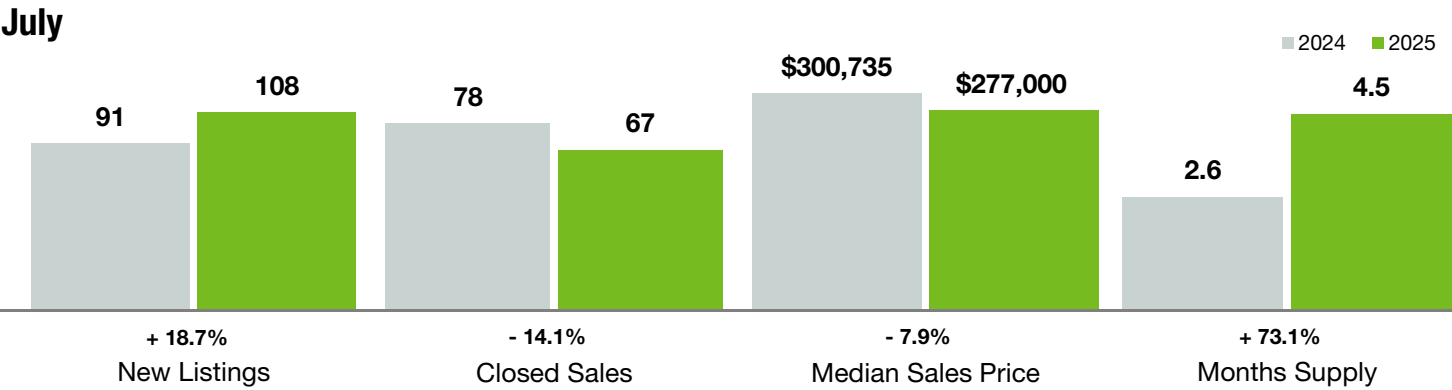


Stanly County

North Carolina

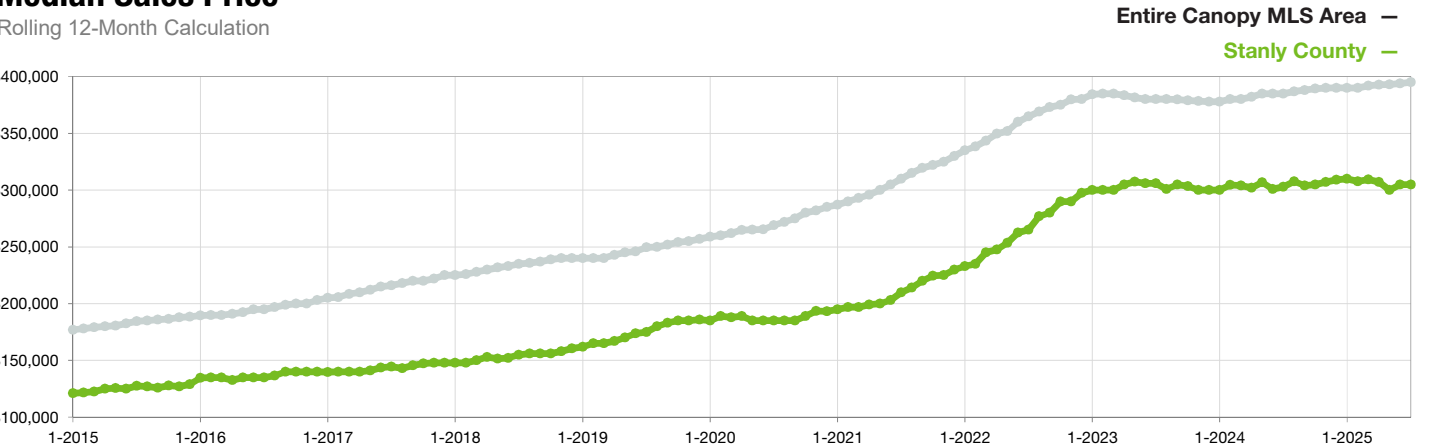
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	91	108	+ 18.7%	644	708	+ 9.9%
Pending Sales	73	63	- 13.7%	548	467	- 14.8%
Closed Sales	78	67	- 14.1%	525	458	- 12.8%
Median Sales Price*	\$300,735	\$277,000	- 7.9%	\$308,840	\$299,000	- 3.2%
Average Sales Price*	\$352,145	\$333,084	- 5.4%	\$339,684	\$337,666	- 0.6%
Percent of Original List Price Received*	94.4%	94.4%	0.0%	95.1%	94.4%	- 0.7%
List to Close	106	86	- 18.9%	102	96	- 5.9%
Days on Market Until Sale	58	48	- 17.2%	57	54	- 5.3%
Cumulative Days on Market Until Sale	59	56	- 5.1%	62	65	+ 4.8%
Average List Price	\$366,589	\$401,755	+ 9.6%	\$346,981	\$412,538	+ 18.9%
Inventory of Homes for Sale	189	286	+ 51.3%	--	--	--
Months Supply of Inventory	2.6	4.5	+ 73.1%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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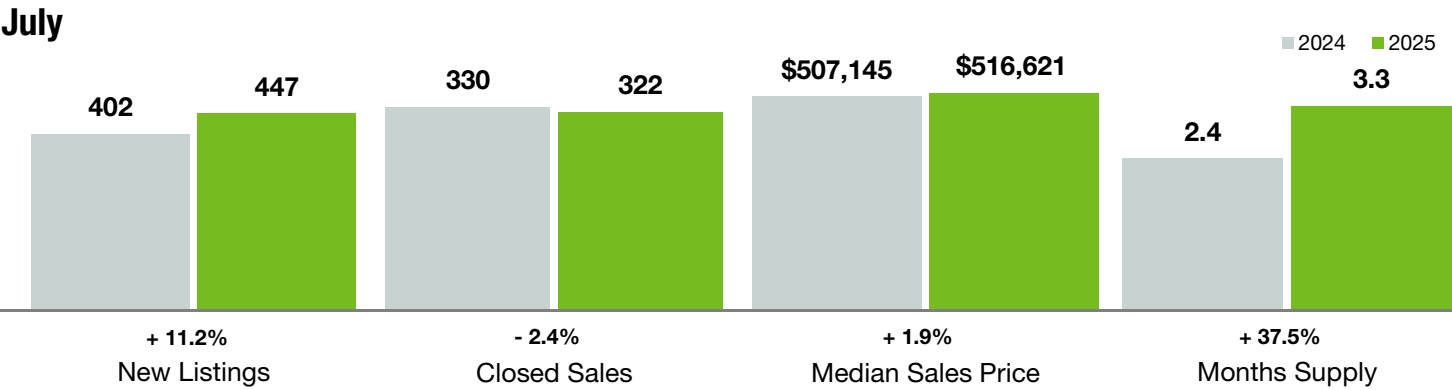


Union County

North Carolina

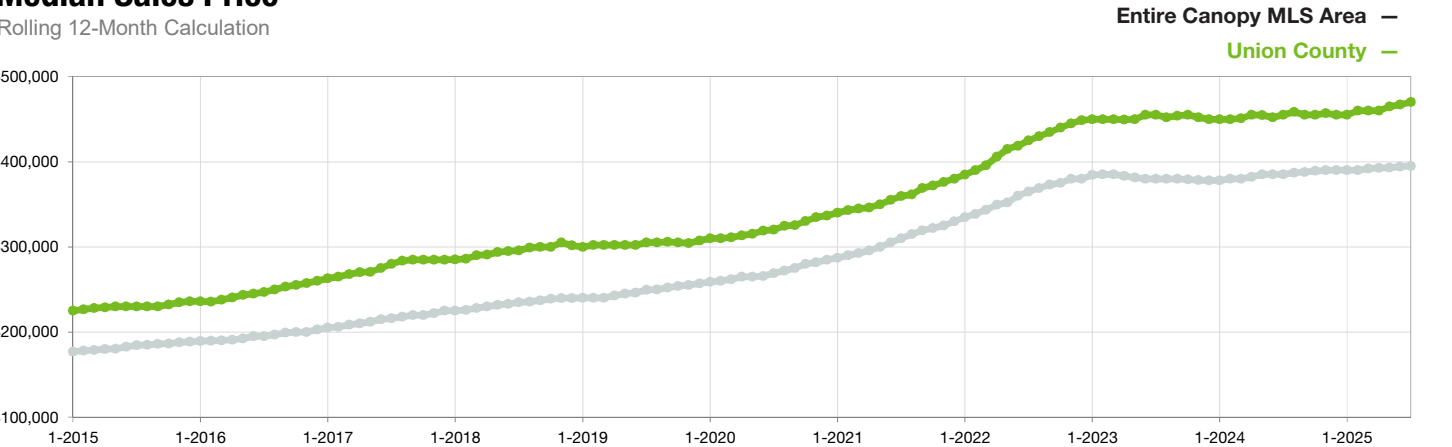
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	402	447	+ 11.2%	2,738	3,054	+ 11.5%
Pending Sales	279	347	+ 24.4%	2,124	2,253	+ 6.1%
Closed Sales	330	322	- 2.4%	1,967	2,079	+ 5.7%
Median Sales Price*	\$507,145	\$516,621	+ 1.9%	\$465,000	\$485,000	+ 4.3%
Average Sales Price*	\$610,813	\$675,808	+ 10.6%	\$595,416	\$630,371	+ 5.9%
Percent of Original List Price Received*	97.7%	96.3%	- 1.4%	98.2%	97.2%	- 1.0%
List to Close	75	97	+ 29.3%	80	96	+ 20.0%
Days on Market Until Sale	32	47	+ 46.9%	32	50	+ 56.3%
Cumulative Days on Market Until Sale	26	51	+ 96.2%	33	51	+ 54.5%
Average List Price	\$623,017	\$673,230	+ 8.1%	\$622,899	\$685,615	+ 10.1%
Inventory of Homes for Sale	663	970	+ 46.3%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for July 2025

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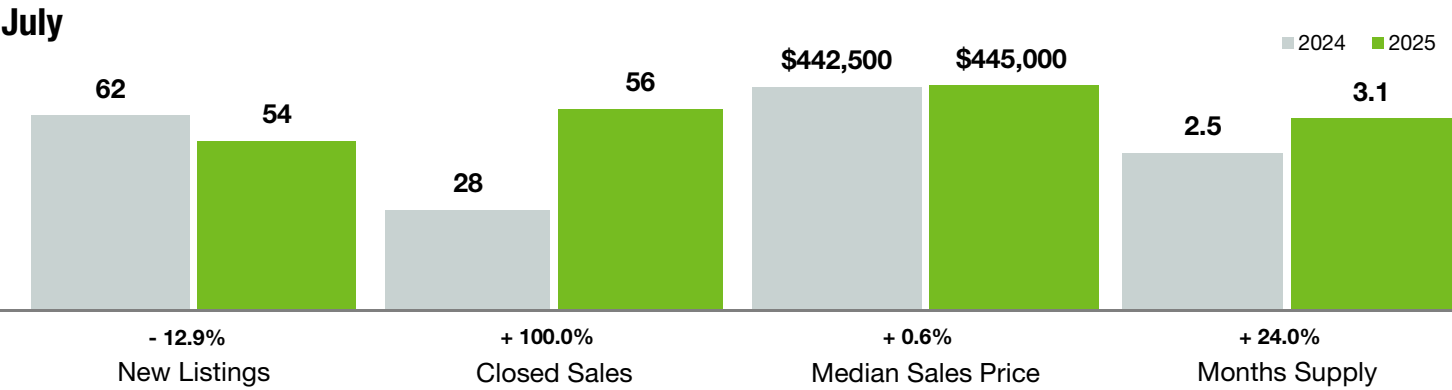


Belmont

North Carolina

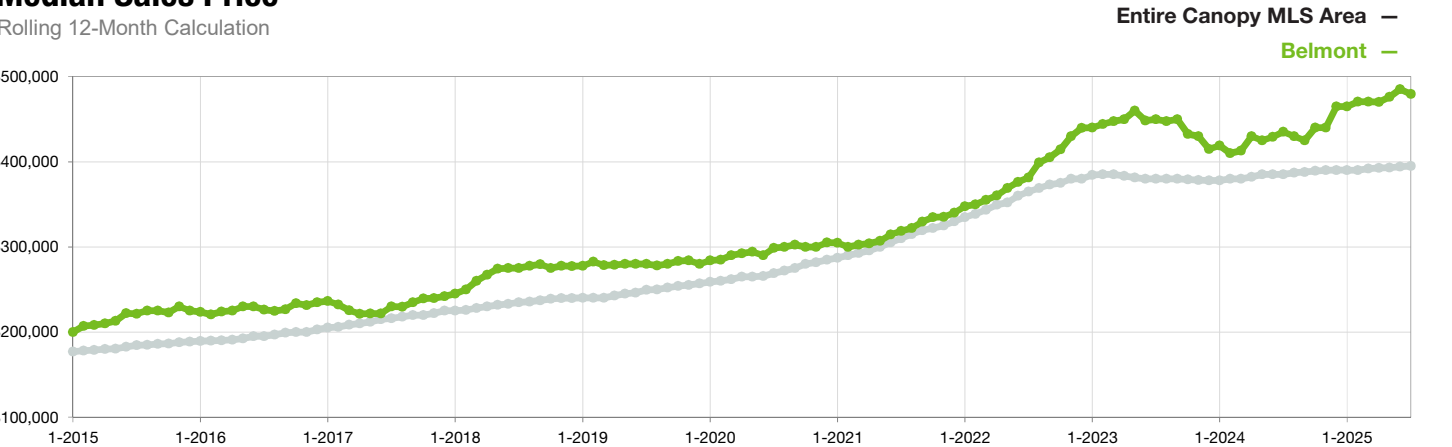
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	62	54	- 12.9%	411	420	+ 2.2%
Pending Sales	52	41	- 21.2%	315	310	- 1.6%
Closed Sales	28	56	+ 100.0%	271	313	+ 15.5%
Median Sales Price*	\$442,500	\$445,000	+ 0.6%	\$442,500	\$479,500	+ 8.4%
Average Sales Price*	\$522,847	\$516,318	- 1.2%	\$540,623	\$552,787	+ 2.2%
Percent of Original List Price Received*	97.7%	97.6%	- 0.1%	97.9%	96.9%	- 1.0%
List to Close	59	80	+ 35.6%	71	95	+ 33.8%
Days on Market Until Sale	28	42	+ 50.0%	32	57	+ 78.1%
Cumulative Days on Market Until Sale	42	32	- 23.8%	34	52	+ 52.9%
Average List Price	\$553,002	\$537,442	- 2.8%	\$580,906	\$566,921	- 2.4%
Inventory of Homes for Sale	105	131	+ 24.8%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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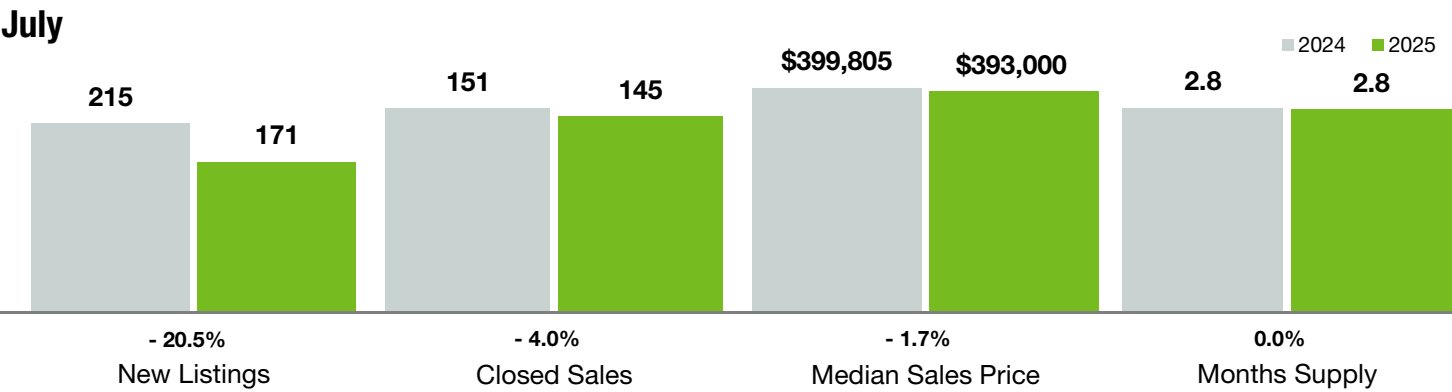


Concord

North Carolina

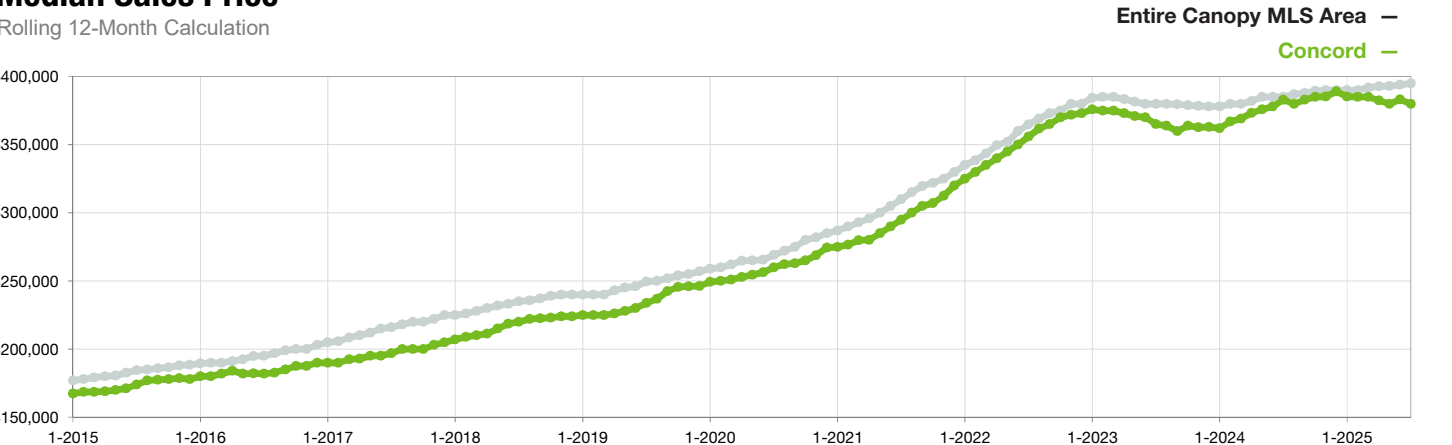
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	215	171	- 20.5%	1,238	1,297	+ 4.8%
Pending Sales	137	137	0.0%	918	989	+ 7.7%
Closed Sales	151	145	- 4.0%	866	918	+ 6.0%
Median Sales Price*	\$399,805	\$393,000	- 1.7%	\$390,000	\$379,000	- 2.8%
Average Sales Price*	\$449,608	\$463,976	+ 3.2%	\$439,616	\$438,708	- 0.2%
Percent of Original List Price Received*	96.8%	95.5%	- 1.3%	97.4%	95.8%	- 1.6%
List to Close	75	83	+ 10.7%	74	91	+ 23.0%
Days on Market Until Sale	35	43	+ 22.9%	32	48	+ 50.0%
Cumulative Days on Market Until Sale	35	43	+ 22.9%	35	53	+ 51.4%
Average List Price	\$439,147	\$447,978	+ 2.0%	\$457,646	\$467,320	+ 2.1%
Inventory of Homes for Sale	334	370	+ 10.8%	--	--	--
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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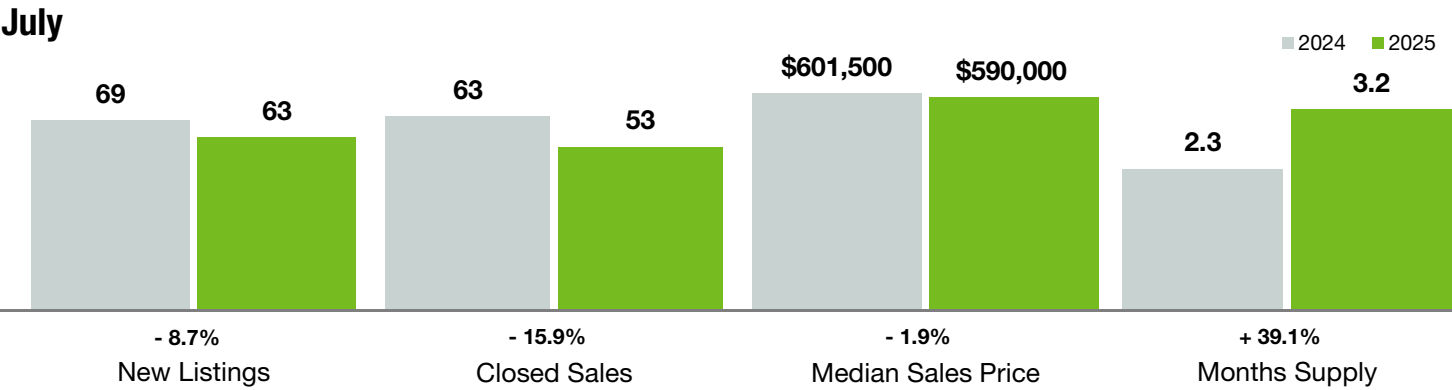


Cornelius

North Carolina

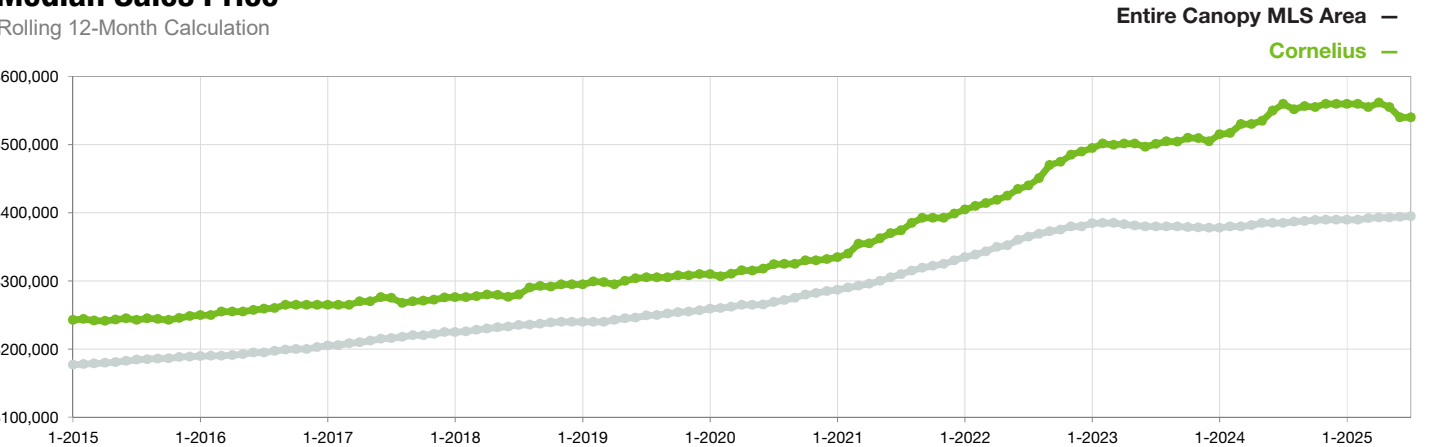
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	69	63	- 8.7%	440	475	+ 8.0%
Pending Sales	51	64	+ 25.5%	351	348	- 0.9%
Closed Sales	63	53	- 15.9%	339	327	- 3.5%
Median Sales Price*	\$601,500	\$590,000	- 1.9%	\$575,000	\$545,000	- 5.2%
Average Sales Price*	\$1,146,690	\$965,598	- 15.8%	\$864,531	\$831,499	- 3.8%
Percent of Original List Price Received*	96.6%	95.1%	- 1.6%	96.8%	96.2%	- 0.6%
List to Close	58	84	+ 44.8%	82	88	+ 7.3%
Days on Market Until Sale	23	46	+ 100.0%	42	43	+ 2.4%
Cumulative Days on Market Until Sale	25	47	+ 88.0%	38	50	+ 31.6%
Average List Price	\$777,716	\$1,001,917	+ 28.8%	\$951,149	\$1,011,206	+ 6.3%
Inventory of Homes for Sale	104	152	+ 46.2%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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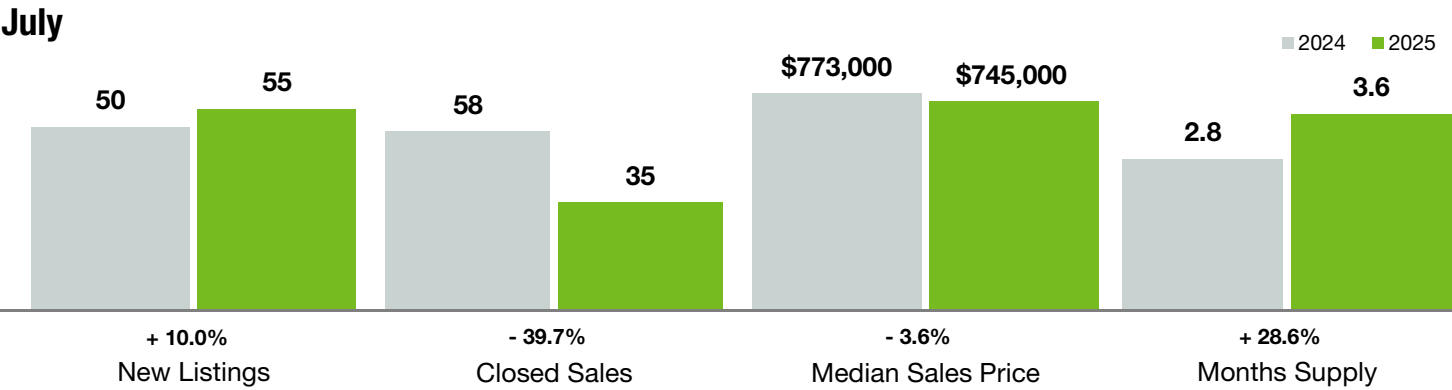


Davidson

North Carolina

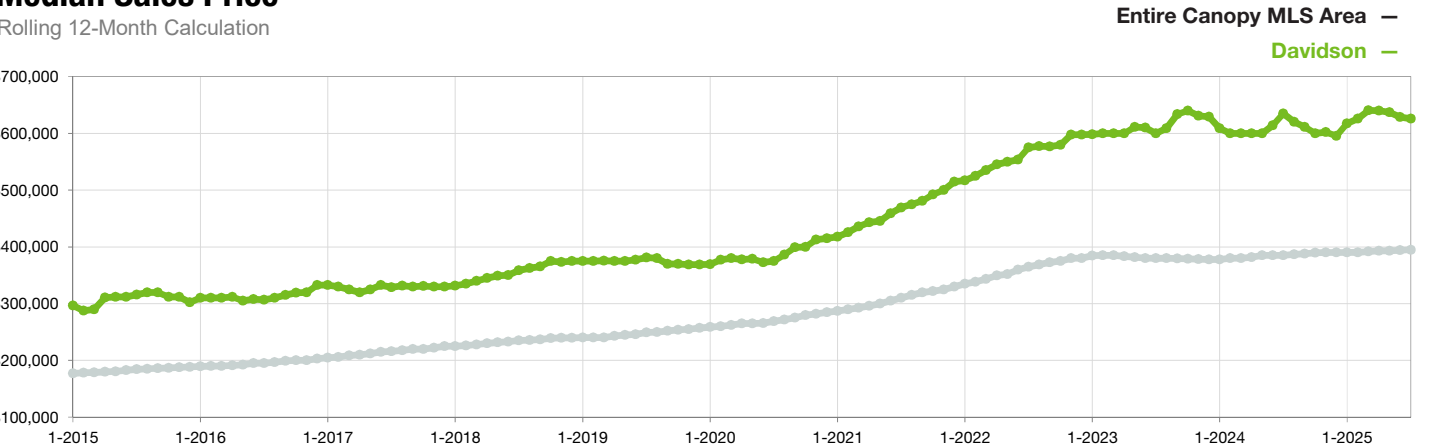
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	50	55	+ 10.0%	377	398	+ 5.6%
Pending Sales	48	36	- 25.0%	288	267	- 7.3%
Closed Sales	58	35	- 39.7%	269	258	- 4.1%
Median Sales Price*	\$773,000	\$745,000	- 3.6%	\$602,500	\$657,500	+ 9.1%
Average Sales Price*	\$901,416	\$871,781	- 3.3%	\$797,689	\$865,783	+ 8.5%
Percent of Original List Price Received*	96.8%	94.3%	- 2.6%	97.7%	96.1%	- 1.6%
List to Close	62	96	+ 54.8%	88	99	+ 12.5%
Days on Market Until Sale	21	51	+ 142.9%	34	47	+ 38.2%
Cumulative Days on Market Until Sale	20	60	+ 200.0%	41	57	+ 39.0%
Average List Price	\$829,010	\$870,945	+ 5.1%	\$915,074	\$971,771	+ 6.2%
Inventory of Homes for Sale	99	132	+ 33.3%	--	--	--
Months Supply of Inventory	2.8	3.6	+ 28.6%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for July 2025

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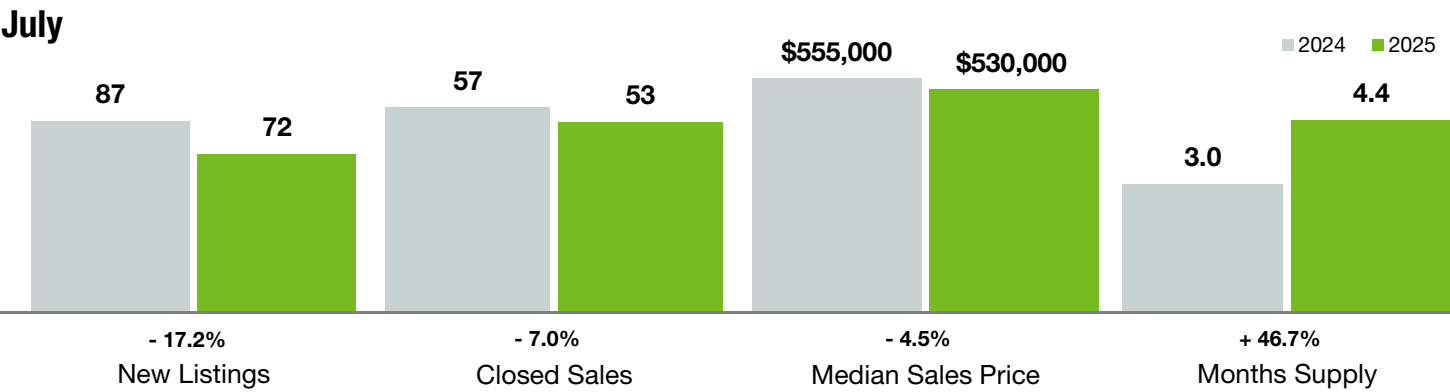


Denver

North Carolina

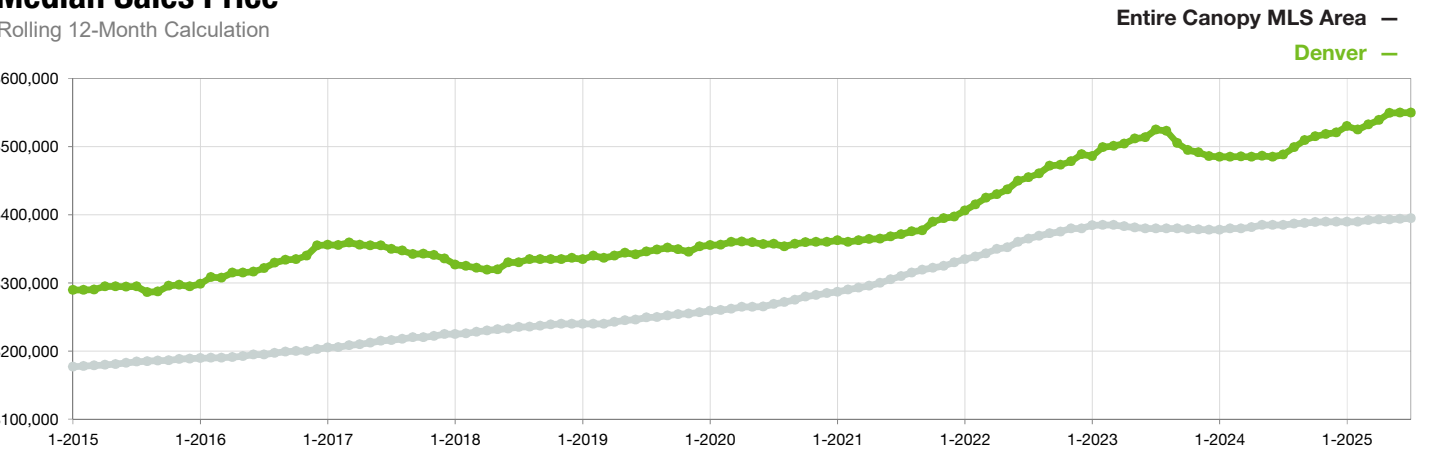
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	87	72	- 17.2%	538	629	+ 16.9%
Pending Sales	69	55	- 20.3%	409	384	- 6.1%
Closed Sales	57	53	- 7.0%	371	347	- 6.5%
Median Sales Price*	\$555,000	\$530,000	- 4.5%	\$509,105	\$550,000	+ 8.0%
Average Sales Price*	\$687,602	\$746,762	+ 8.6%	\$594,694	\$688,713	+ 15.8%
Percent of Original List Price Received*	97.2%	94.4%	- 2.9%	98.0%	95.3%	- 2.8%
List to Close	101	95	- 5.9%	105	97	- 7.6%
Days on Market Until Sale	41	49	+ 19.5%	45	52	+ 15.6%
Cumulative Days on Market Until Sale	48	53	+ 10.4%	46	60	+ 30.4%
Average List Price	\$783,326	\$689,429	- 12.0%	\$776,149	\$779,007	+ 0.4%
Inventory of Homes for Sale	159	235	+ 47.8%	--	--	--
Months Supply of Inventory	3.0	4.4	+ 46.7%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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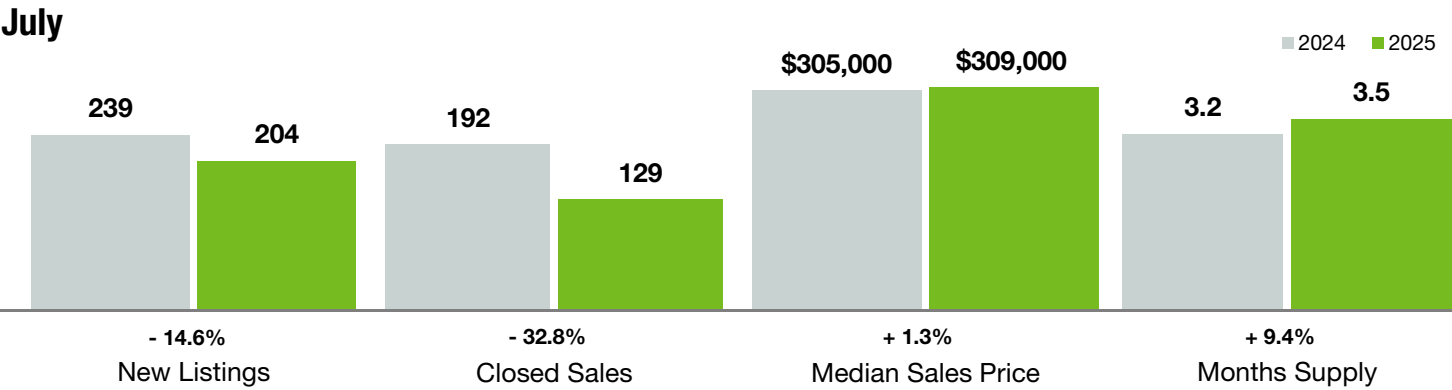


Gastonia

North Carolina

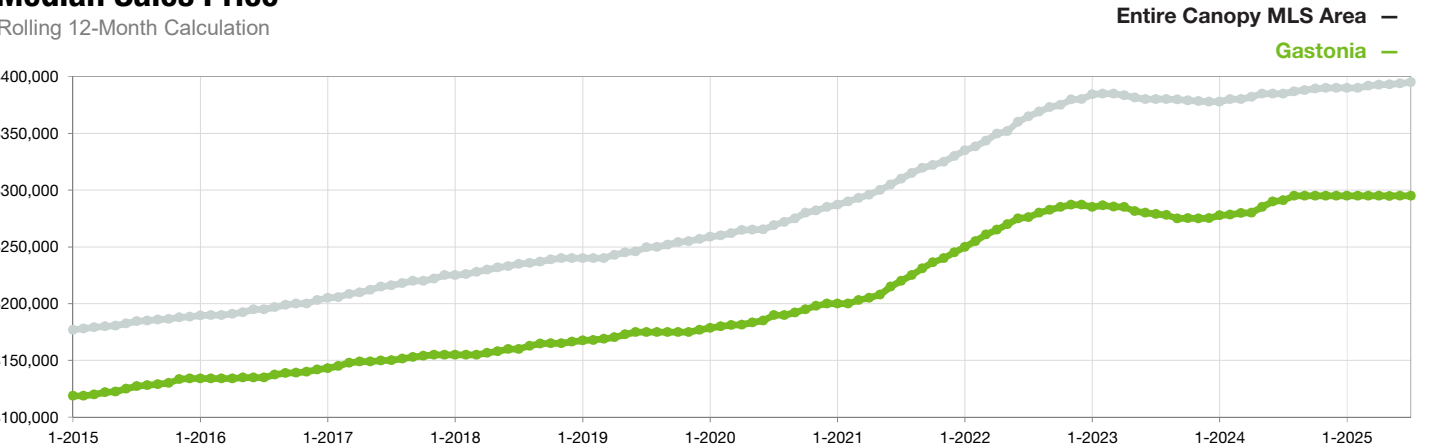
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	239	204	- 14.6%	1,472	1,426	- 3.1%
Pending Sales	150	130	- 13.3%	1,040	1,024	- 1.5%
Closed Sales	192	129	- 32.8%	976	967	- 0.9%
Median Sales Price*	\$305,000	\$309,000	+ 1.3%	\$296,750	\$295,000	- 0.6%
Average Sales Price*	\$322,381	\$326,968	+ 1.4%	\$312,258	\$310,803	- 0.5%
Percent of Original List Price Received*	95.6%	95.7%	+ 0.1%	95.8%	95.4%	- 0.4%
List to Close	84	88	+ 4.8%	90	96	+ 6.7%
Days on Market Until Sale	38	43	+ 13.2%	43	51	+ 18.6%
Cumulative Days on Market Until Sale	50	52	+ 4.0%	51	63	+ 23.5%
Average List Price	\$330,333	\$344,923	+ 4.4%	\$331,112	\$334,186	+ 0.9%
Inventory of Homes for Sale	426	478	+ 12.2%	--	--	--
Months Supply of Inventory	3.2	3.5	+ 9.4%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for July 2025

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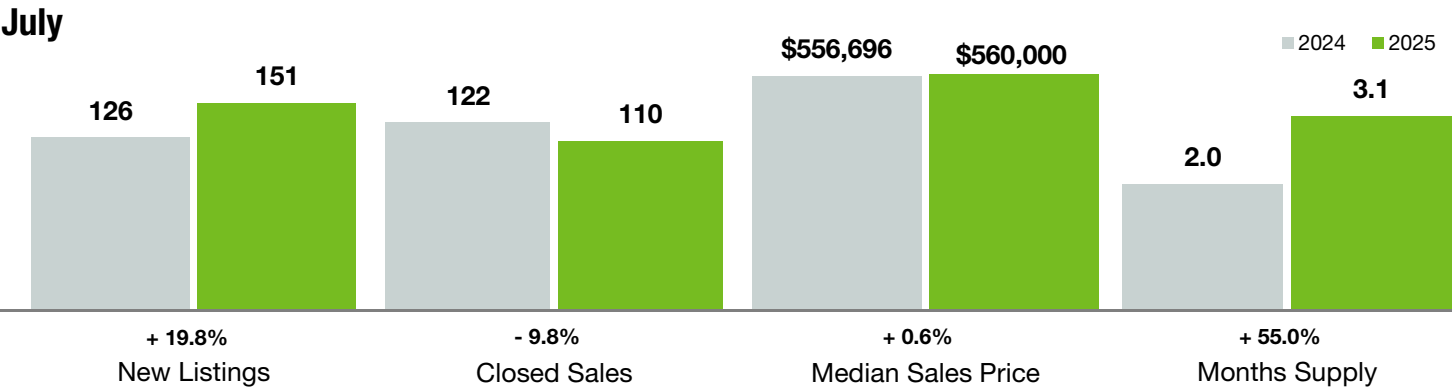


Huntersville

North Carolina

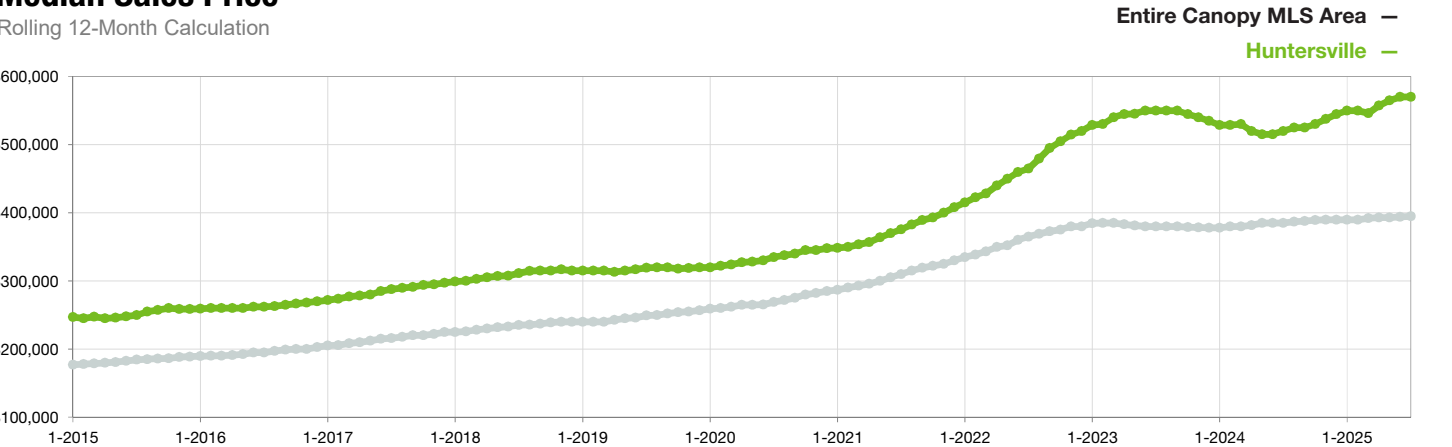
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	126	151	+ 19.8%	920	1,045	+ 13.6%
Pending Sales	109	119	+ 9.2%	736	784	+ 6.5%
Closed Sales	122	110	- 9.8%	715	731	+ 2.2%
Median Sales Price*	\$556,696	\$560,000	+ 0.6%	\$526,500	\$575,000	+ 9.2%
Average Sales Price*	\$633,793	\$612,152	- 3.4%	\$601,381	\$656,137	+ 9.1%
Percent of Original List Price Received*	98.9%	96.3%	- 2.6%	99.1%	97.7%	- 1.4%
List to Close	78	86	+ 10.3%	82	90	+ 9.8%
Days on Market Until Sale	33	47	+ 42.4%	26	42	+ 61.5%
Cumulative Days on Market Until Sale	31	49	+ 58.1%	27	47	+ 74.1%
Average List Price	\$693,380	\$649,008	- 6.4%	\$631,171	\$676,376	+ 7.2%
Inventory of Homes for Sale	191	312	+ 63.4%	--	--	--
Months Supply of Inventory	2.0	3.1	+ 55.0%	--	--	--

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Median Sales Price

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Local Market Update for July 2025

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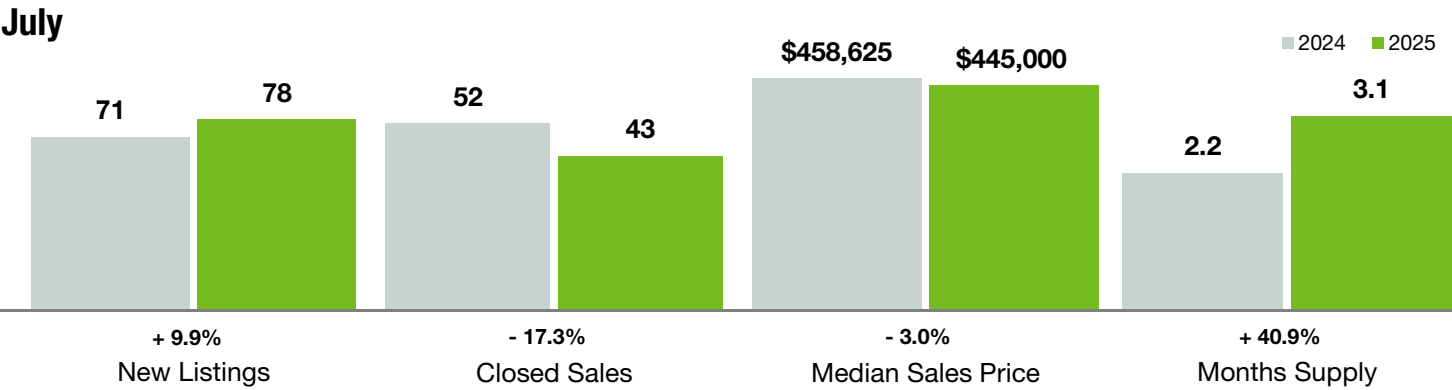


Indian Trail

North Carolina

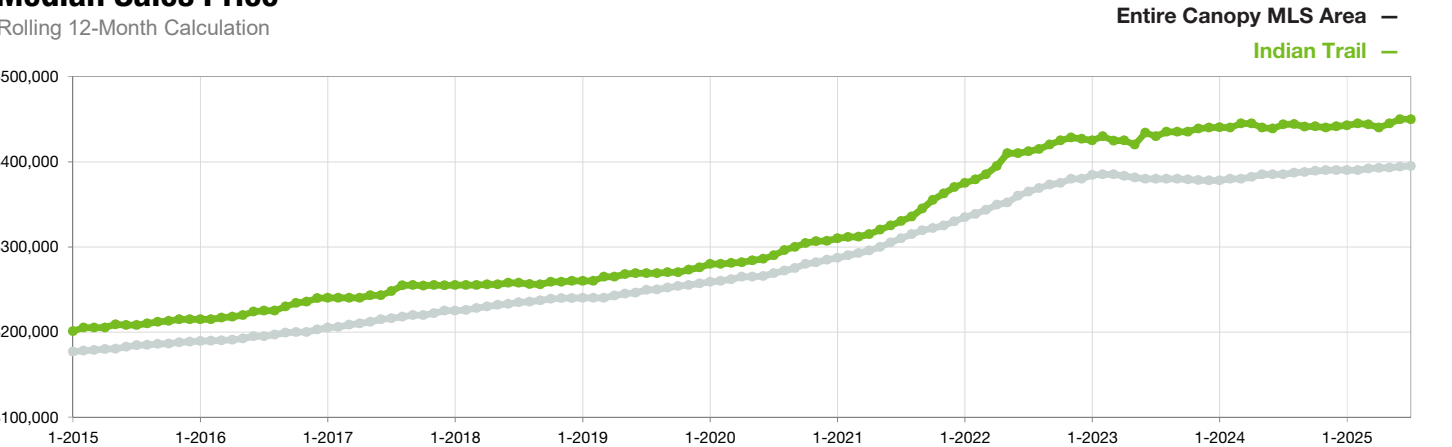
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	71	78	+ 9.9%	465	574	+ 23.4%
Pending Sales	47	72	+ 53.2%	359	429	+ 19.5%
Closed Sales	52	43	- 17.3%	340	332	- 2.4%
Median Sales Price*	\$458,625	\$445,000	- 3.0%	\$440,883	\$450,000	+ 2.1%
Average Sales Price*	\$472,008	\$467,009	- 1.1%	\$463,787	\$474,246	+ 2.3%
Percent of Original List Price Received*	97.0%	94.3%	- 2.8%	98.3%	97.6%	- 0.7%
List to Close	68	106	+ 55.9%	76	87	+ 14.5%
Days on Market Until Sale	26	54	+ 107.7%	31	41	+ 32.3%
Cumulative Days on Market Until Sale	21	49	+ 133.3%	31	42	+ 35.5%
Average List Price	\$521,202	\$471,310	- 9.6%	\$478,265	\$487,783	+ 2.0%
Inventory of Homes for Sale	105	173	+ 64.8%	--	--	--
Months Supply of Inventory	2.2	3.1	+ 40.9%	--	--	--

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Median Sales Price

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Local Market Update for July 2025

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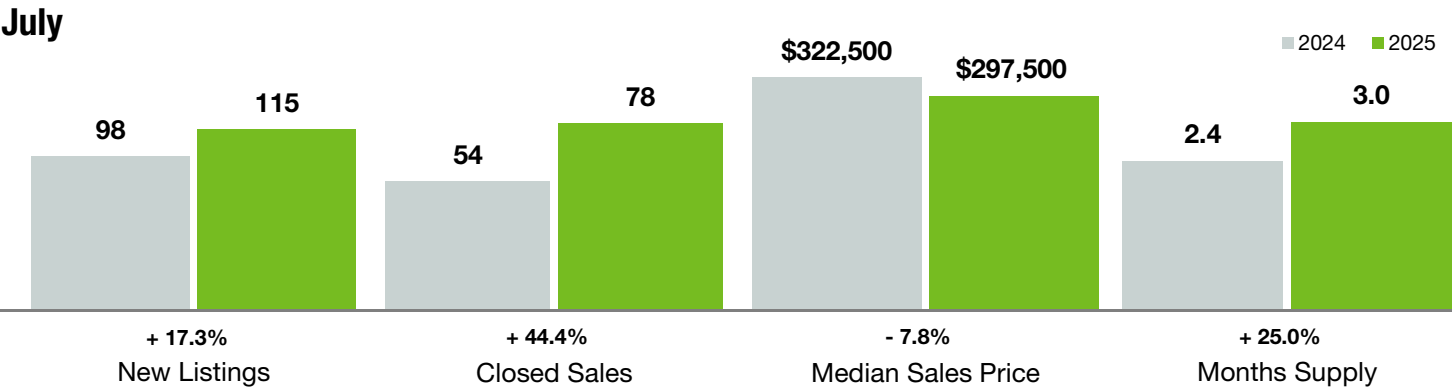


Kannapolis

North Carolina

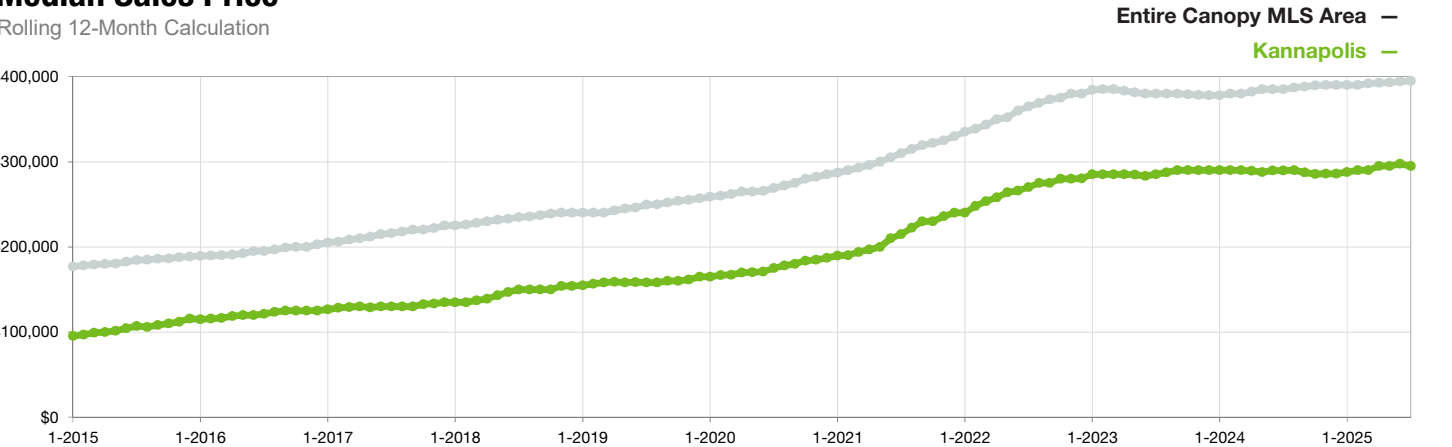
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	98	115	+ 17.3%	626	681	+ 8.8%
Pending Sales	77	72	- 6.5%	461	527	+ 14.3%
Closed Sales	54	78	+ 44.4%	425	482	+ 13.4%
Median Sales Price*	\$322,500	\$297,500	- 7.8%	\$284,900	\$304,500	+ 6.9%
Average Sales Price*	\$359,487	\$329,483	- 8.3%	\$314,451	\$323,345	+ 2.8%
Percent of Original List Price Received*	96.0%	95.6%	- 0.4%	96.1%	94.9%	- 1.2%
List to Close	75	80	+ 6.7%	78	93	+ 19.2%
Days on Market Until Sale	32	36	+ 12.5%	35	49	+ 40.0%
Cumulative Days on Market Until Sale	37	39	+ 5.4%	40	56	+ 40.0%
Average List Price	\$301,033	\$363,104	+ 20.6%	\$315,147	\$346,515	+ 10.0%
Inventory of Homes for Sale	154	208	+ 35.1%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

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Median Sales Price

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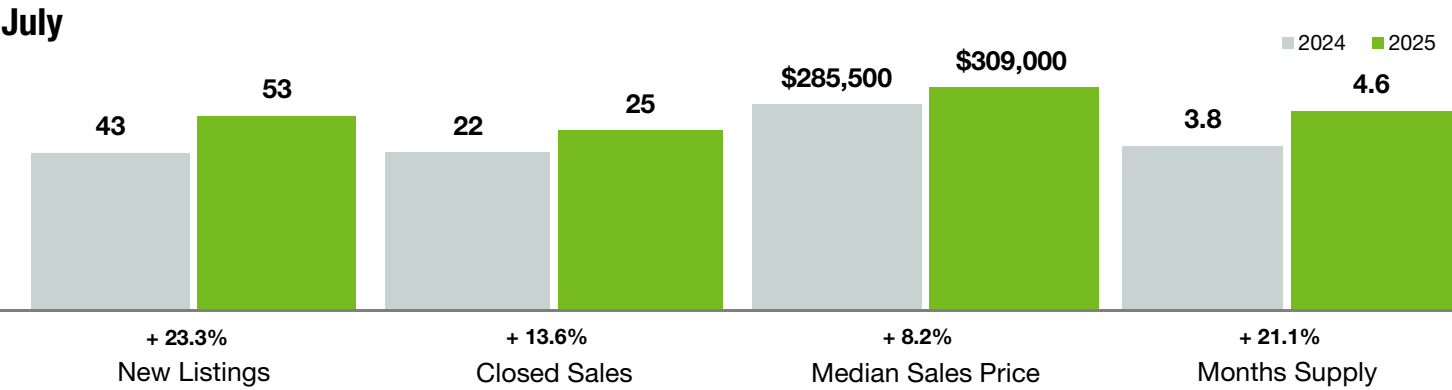


Kings Mountain

North Carolina

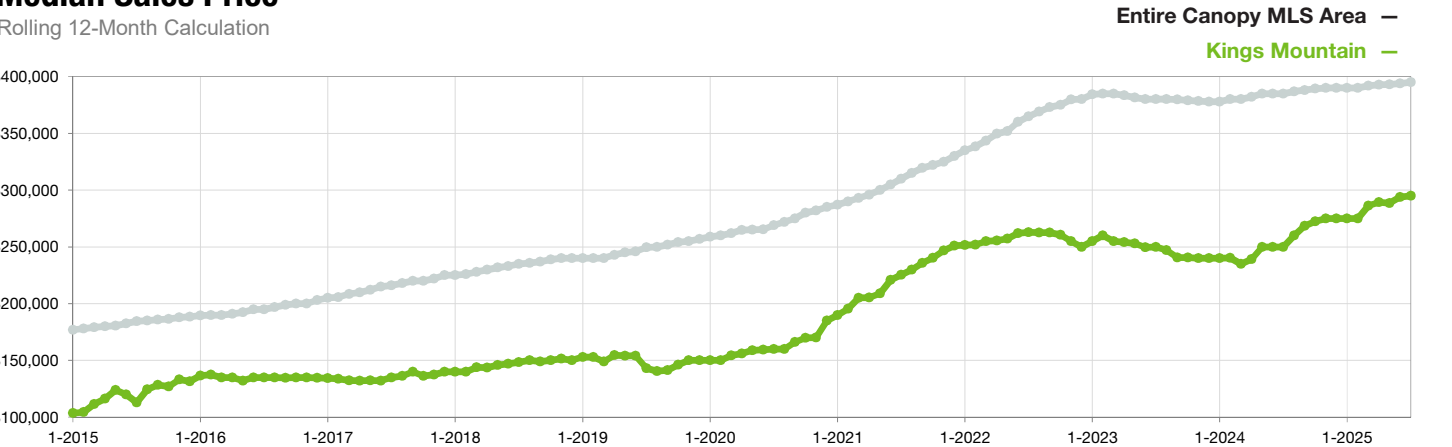
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	43	53	+ 23.3%	250	302	+ 20.8%
Pending Sales	27	34	+ 25.9%	174	199	+ 14.4%
Closed Sales	22	25	+ 13.6%	155	178	+ 14.8%
Median Sales Price*	\$285,500	\$309,000	+ 8.2%	\$260,000	\$294,500	+ 13.3%
Average Sales Price*	\$303,405	\$300,832	- 0.8%	\$284,619	\$301,230	+ 5.8%
Percent of Original List Price Received*	92.9%	93.6%	+ 0.8%	94.7%	94.5%	- 0.2%
List to Close	86	88	+ 2.3%	83	100	+ 20.5%
Days on Market Until Sale	49	50	+ 2.0%	45	55	+ 22.2%
Cumulative Days on Market Until Sale	54	53	- 1.9%	55	64	+ 16.4%
Average List Price	\$315,539	\$351,993	+ 11.6%	\$308,949	\$368,119	+ 19.2%
Inventory of Homes for Sale	84	120	+ 42.9%	--	--	--
Months Supply of Inventory	3.8	4.6	+ 21.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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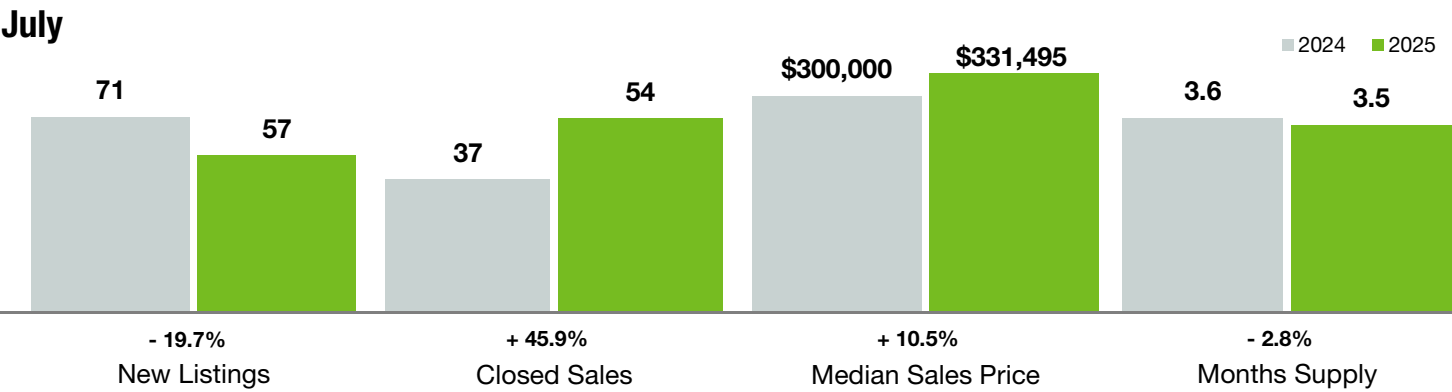


Lincolnton

North Carolina

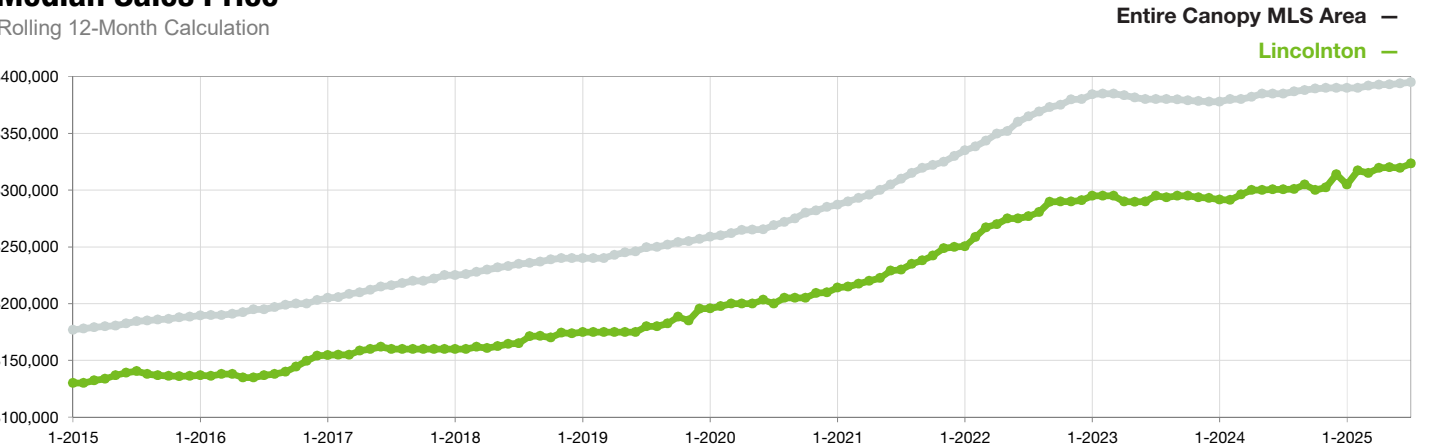
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	71	57	- 19.7%	375	422	+ 12.5%
Pending Sales	43	58	+ 34.9%	256	332	+ 29.7%
Closed Sales	37	54	+ 45.9%	223	312	+ 39.9%
Median Sales Price*	\$300,000	\$331,495	+ 10.5%	\$315,000	\$326,435	+ 3.6%
Average Sales Price*	\$320,732	\$331,982	+ 3.5%	\$343,478	\$341,501	- 0.6%
Percent of Original List Price Received*	94.6%	94.6%	0.0%	96.1%	95.0%	- 1.1%
List to Close	80	94	+ 17.5%	88	105	+ 19.3%
Days on Market Until Sale	34	53	+ 55.9%	42	62	+ 47.6%
Cumulative Days on Market Until Sale	35	53	+ 51.4%	53	72	+ 35.8%
Average List Price	\$331,305	\$396,938	+ 19.8%	\$356,229	\$381,190	+ 7.0%
Inventory of Homes for Sale	128	149	+ 16.4%	--	--	--
Months Supply of Inventory	3.6	3.5	- 2.8%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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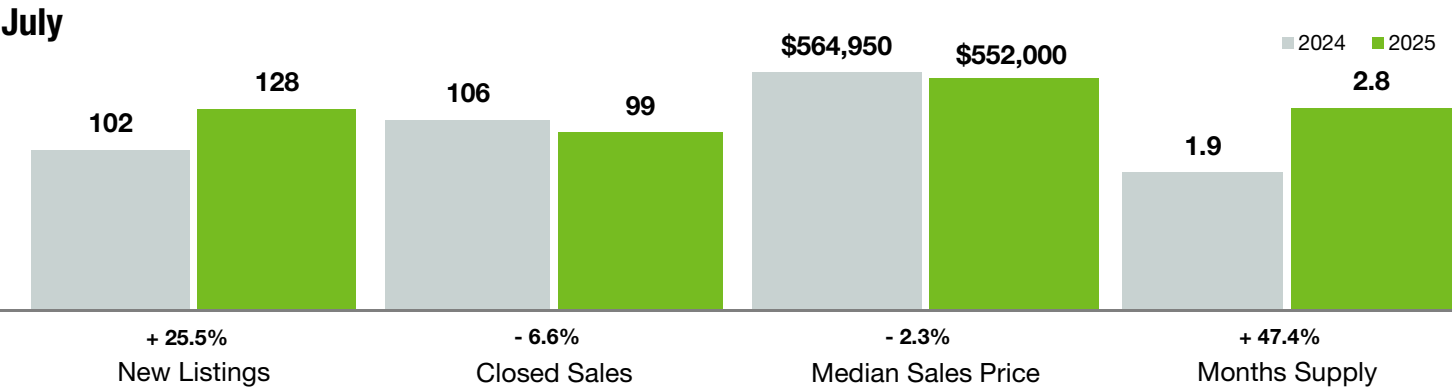


Matthews

North Carolina

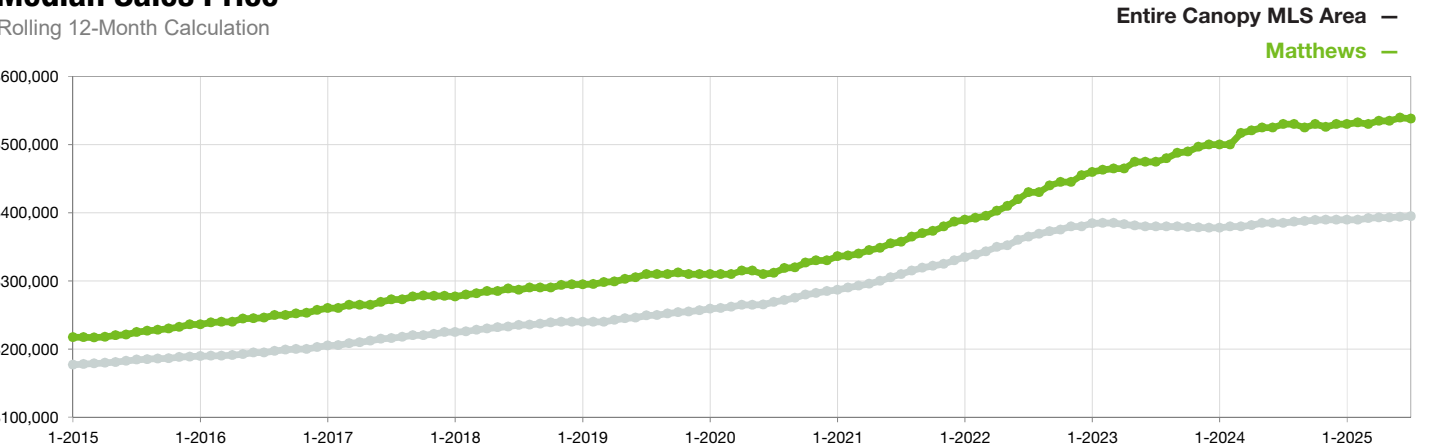
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	102	128	+ 25.5%	703	831	+ 18.2%
Pending Sales	68	87	+ 27.9%	568	616	+ 8.5%
Closed Sales	106	99	- 6.6%	524	573	+ 9.4%
Median Sales Price*	\$564,950	\$552,000	- 2.3%	\$538,000	\$550,000	+ 2.2%
Average Sales Price*	\$675,564	\$645,631	- 4.4%	\$641,874	\$631,868	- 1.6%
Percent of Original List Price Received*	99.2%	98.1%	- 1.1%	99.5%	98.4%	- 1.1%
List to Close	61	74	+ 21.3%	61	72	+ 18.0%
Days on Market Until Sale	18	24	+ 33.3%	20	27	+ 35.0%
Cumulative Days on Market Until Sale	16	24	+ 50.0%	21	31	+ 47.6%
Average List Price	\$594,125	\$654,609	+ 10.2%	\$639,377	\$661,683	+ 3.5%
Inventory of Homes for Sale	135	221	+ 63.7%	--	--	--
Months Supply of Inventory	1.9	2.8	+ 47.4%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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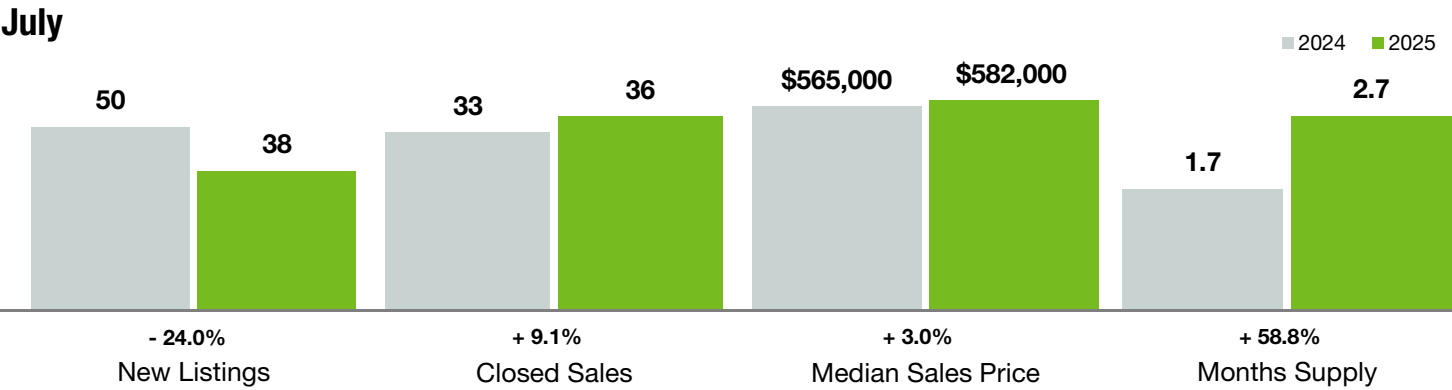


Mint Hill

North Carolina

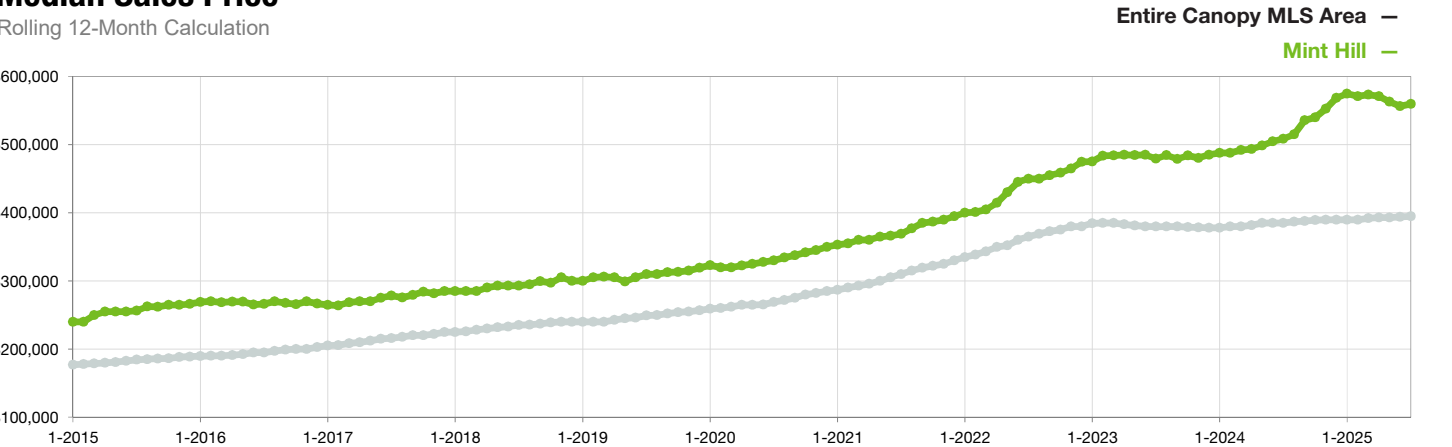
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	50	38	- 24.0%	288	308	+ 6.9%
Pending Sales	34	37	+ 8.8%	244	241	- 1.2%
Closed Sales	33	36	+ 9.1%	242	216	- 10.7%
Median Sales Price*	\$565,000	\$582,000	+ 3.0%	\$563,959	\$546,750	- 3.1%
Average Sales Price*	\$579,337	\$613,145	+ 5.8%	\$572,443	\$576,190	+ 0.7%
Percent of Original List Price Received*	98.8%	97.5%	- 1.3%	98.2%	97.2%	- 1.0%
List to Close	83	74	- 10.8%	87	87	0.0%
Days on Market Until Sale	30	31	+ 3.3%	33	43	+ 30.3%
Cumulative Days on Market Until Sale	34	34	0.0%	35	49	+ 40.0%
Average List Price	\$590,558	\$599,895	+ 1.6%	\$607,516	\$624,205	+ 2.7%
Inventory of Homes for Sale	60	84	+ 40.0%	--	--	--
Months Supply of Inventory	1.7	2.7	+ 58.8%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for July 2025

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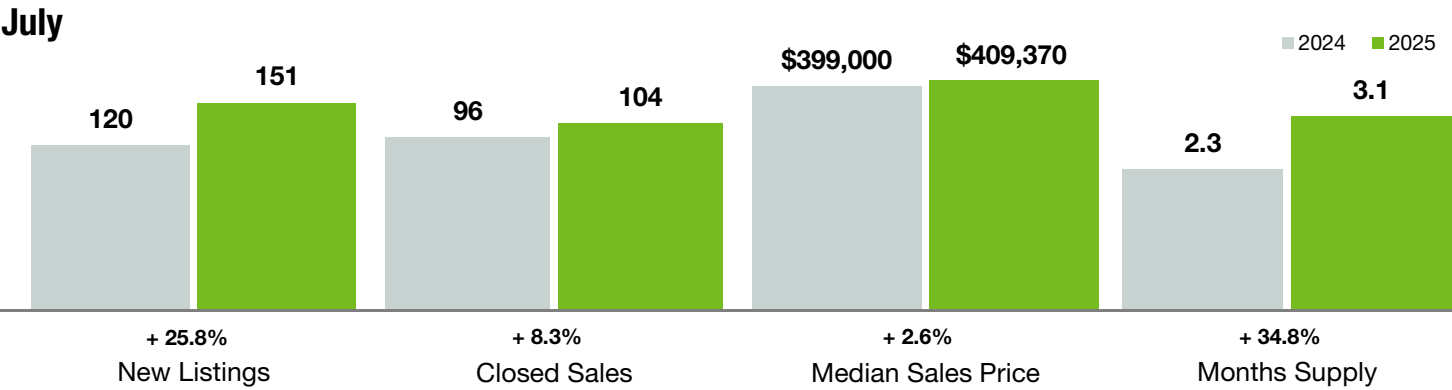


Monroe

North Carolina

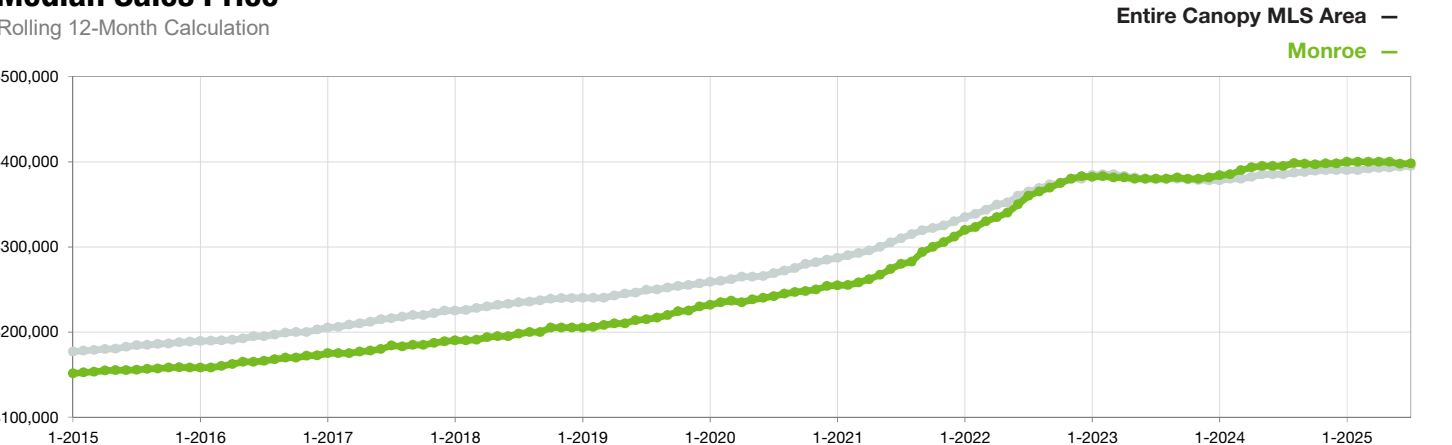
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	120	151	+ 25.8%	906	954	+ 5.3%
Pending Sales	100	107	+ 7.0%	736	747	+ 1.5%
Closed Sales	96	104	+ 8.3%	696	714	+ 2.6%
Median Sales Price*	\$399,000	\$409,370	+ 2.6%	\$400,000	\$400,000	0.0%
Average Sales Price*	\$407,995	\$433,042	+ 6.1%	\$419,632	\$425,295	+ 1.3%
Percent of Original List Price Received*	96.9%	95.8%	- 1.1%	97.5%	96.6%	- 0.9%
List to Close	90	93	+ 3.3%	88	104	+ 18.2%
Days on Market Until Sale	40	43	+ 7.5%	37	57	+ 54.1%
Cumulative Days on Market Until Sale	38	51	+ 34.2%	40	57	+ 42.5%
Average List Price	\$443,420	\$441,003	- 0.5%	\$447,703	\$466,853	+ 4.3%
Inventory of Homes for Sale	216	307	+ 42.1%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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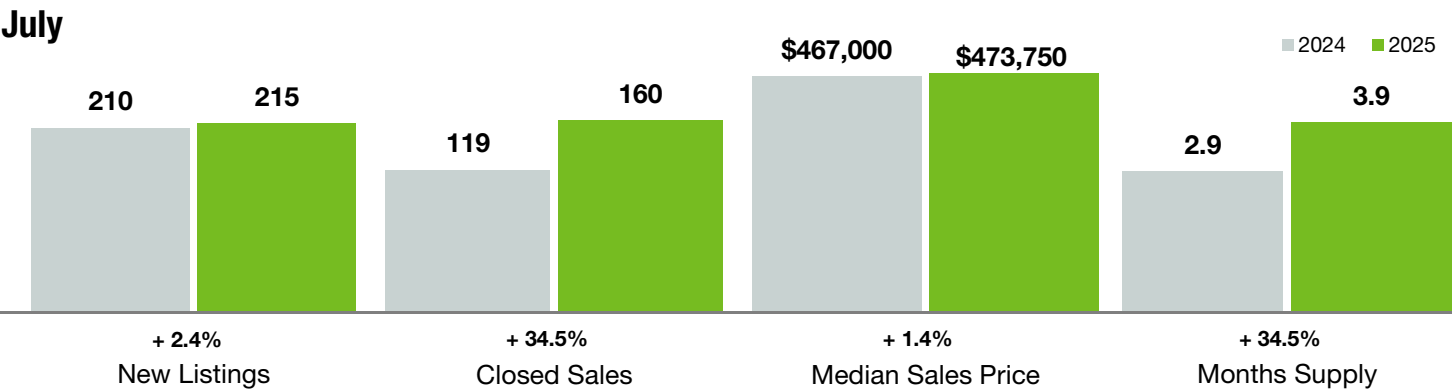


Mooreville

North Carolina

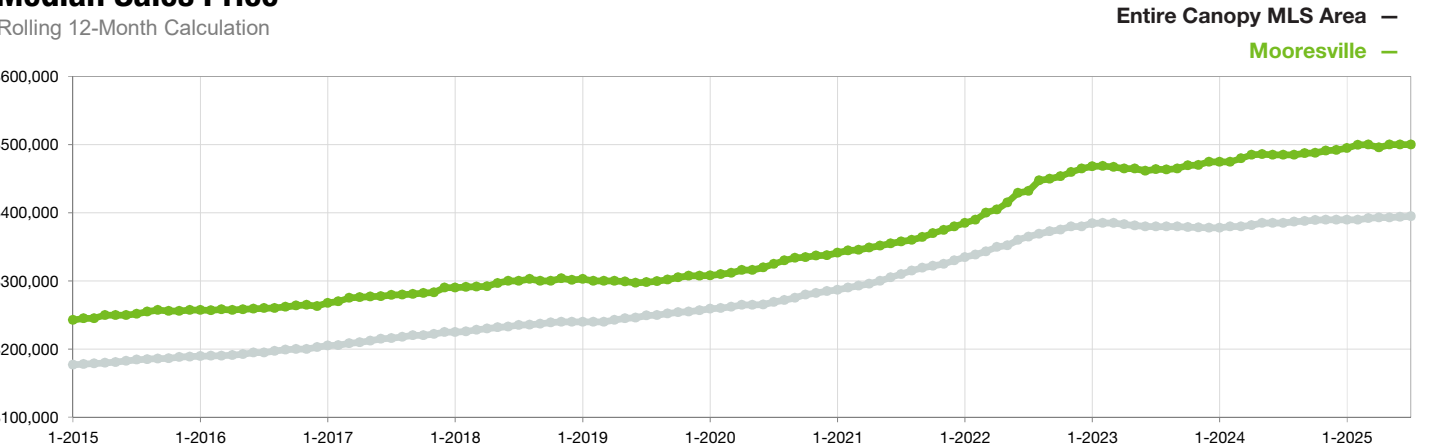
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	210	215	+ 2.4%	1,224	1,472	+ 20.3%
Pending Sales	143	160	+ 11.9%	944	1,026	+ 8.7%
Closed Sales	119	160	+ 34.5%	859	947	+ 10.2%
Median Sales Price*	\$467,000	\$473,750	+ 1.4%	\$482,000	\$499,900	+ 3.7%
Average Sales Price*	\$643,997	\$595,069	- 7.6%	\$682,148	\$714,179	+ 4.7%
Percent of Original List Price Received*	96.5%	95.1%	- 1.5%	96.0%	95.3%	- 0.7%
List to Close	82	82	0.0%	88	94	+ 6.8%
Days on Market Until Sale	39	40	+ 2.6%	44	52	+ 18.2%
Cumulative Days on Market Until Sale	43	48	+ 11.6%	49	59	+ 20.4%
Average List Price	\$774,504	\$746,203	- 3.7%	\$804,056	\$818,761	+ 1.8%
Inventory of Homes for Sale	352	520	+ 47.7%	--	--	--
Months Supply of Inventory	2.9	3.9	+ 34.5%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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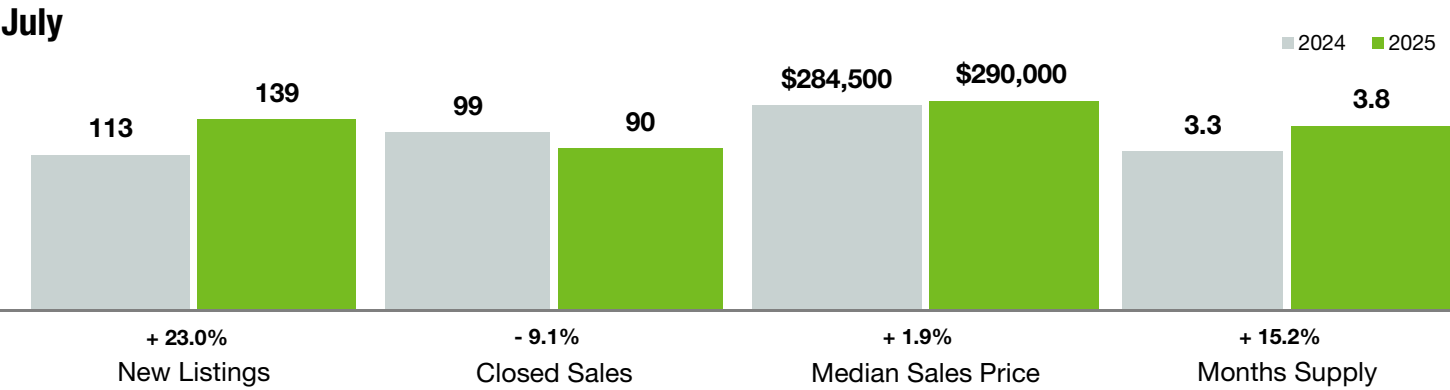


Salisbury

North Carolina

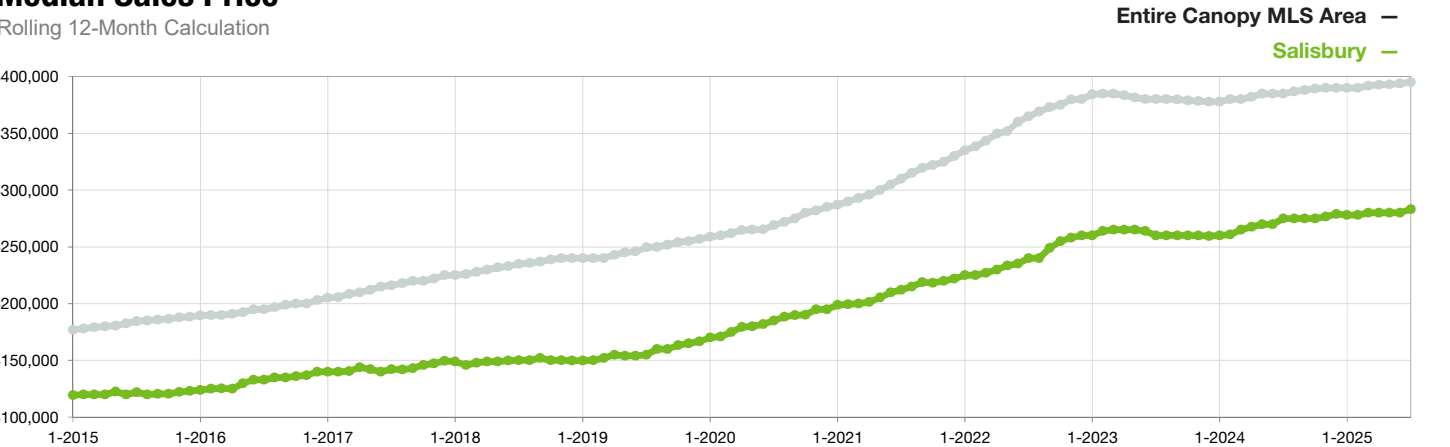
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	113	139	+ 23.0%	748	854	+ 14.2%
Pending Sales	86	86	0.0%	549	620	+ 12.9%
Closed Sales	99	90	- 9.1%	505	576	+ 14.1%
Median Sales Price*	\$284,500	\$290,000	+ 1.9%	\$280,000	\$290,000	+ 3.6%
Average Sales Price*	\$323,131	\$319,141	- 1.2%	\$319,952	\$322,032	+ 0.7%
Percent of Original List Price Received*	95.2%	93.9%	- 1.4%	95.3%	94.0%	- 1.4%
List to Close	81	100	+ 23.5%	89	100	+ 12.4%
Days on Market Until Sale	39	61	+ 56.4%	46	58	+ 26.1%
Cumulative Days on Market Until Sale	44	67	+ 52.3%	51	66	+ 29.4%
Average List Price	\$324,339	\$366,819	+ 13.1%	\$340,639	\$353,197	+ 3.7%
Inventory of Homes for Sale	244	308	+ 26.2%	--	--	--
Months Supply of Inventory	3.3	3.8	+ 15.2%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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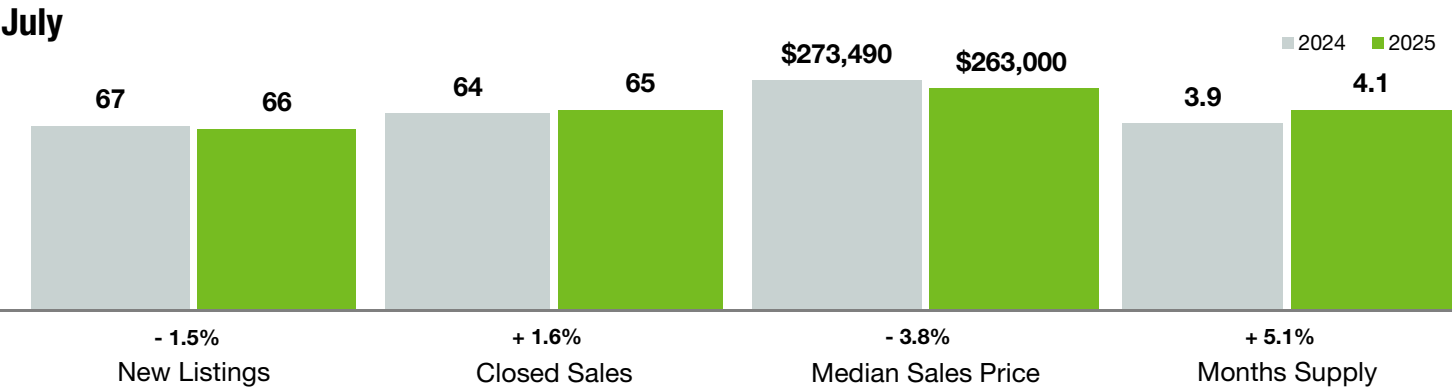


Shelby

North Carolina

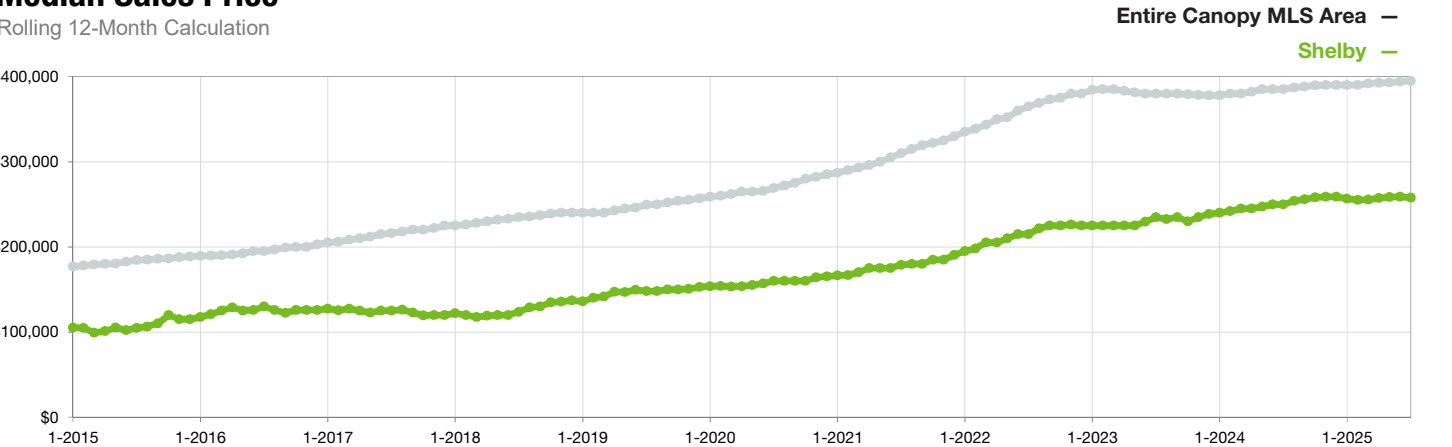
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	67	66	- 1.5%	524	497	- 5.2%
Pending Sales	46	50	+ 8.7%	364	380	+ 4.4%
Closed Sales	64	65	+ 1.6%	347	359	+ 3.5%
Median Sales Price*	\$273,490	\$263,000	- 3.8%	\$255,990	\$250,000	- 2.3%
Average Sales Price*	\$307,778	\$289,676	- 5.9%	\$290,466	\$276,738	- 4.7%
Percent of Original List Price Received*	94.5%	94.3%	- 0.2%	95.3%	94.0%	- 1.4%
List to Close	112	117	+ 4.5%	98	118	+ 20.4%
Days on Market Until Sale	65	71	+ 9.2%	54	76	+ 40.7%
Cumulative Days on Market Until Sale	70	83	+ 18.6%	70	91	+ 30.0%
Average List Price	\$330,611	\$322,002	- 2.6%	\$293,702	\$303,261	+ 3.3%
Inventory of Homes for Sale	190	198	+ 4.2%	--	--	--
Months Supply of Inventory	3.9	4.1	+ 5.1%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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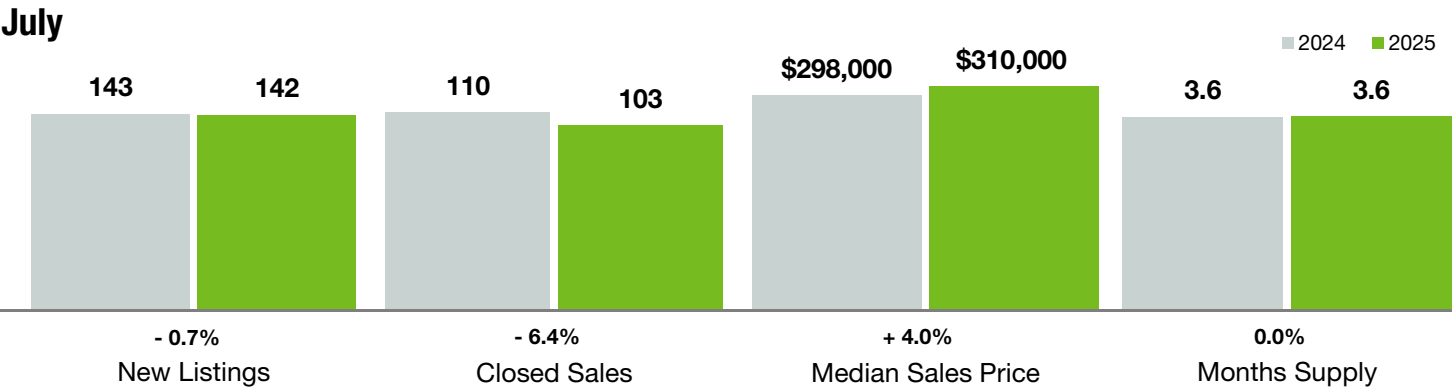


Statesville

North Carolina

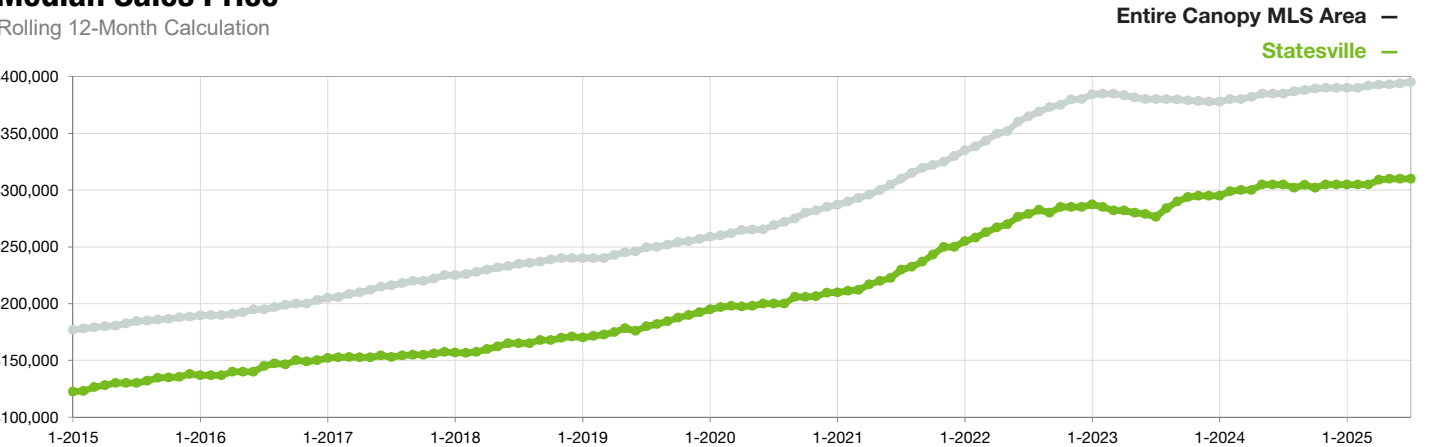
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	143	142	- 0.7%	1,020	959	- 6.0%
Pending Sales	107	105	- 1.9%	758	712	- 6.1%
Closed Sales	110	103	- 6.4%	727	669	- 8.0%
Median Sales Price*	\$298,000	\$310,000	+ 4.0%	\$303,999	\$310,000	+ 2.0%
Average Sales Price*	\$326,551	\$345,928	+ 5.9%	\$322,726	\$329,870	+ 2.2%
Percent of Original List Price Received*	95.6%	95.9%	+ 0.3%	95.5%	95.0%	- 0.5%
List to Close	85	83	- 2.4%	89	104	+ 16.9%
Days on Market Until Sale	45	42	- 6.7%	45	59	+ 31.1%
Cumulative Days on Market Until Sale	54	53	- 1.9%	51	70	+ 37.3%
Average List Price	\$342,961	\$367,248	+ 7.1%	\$349,209	\$374,185	+ 7.2%
Inventory of Homes for Sale	350	346	- 1.1%	--	--	--
Months Supply of Inventory	3.6	3.6	0.0%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for July 2025

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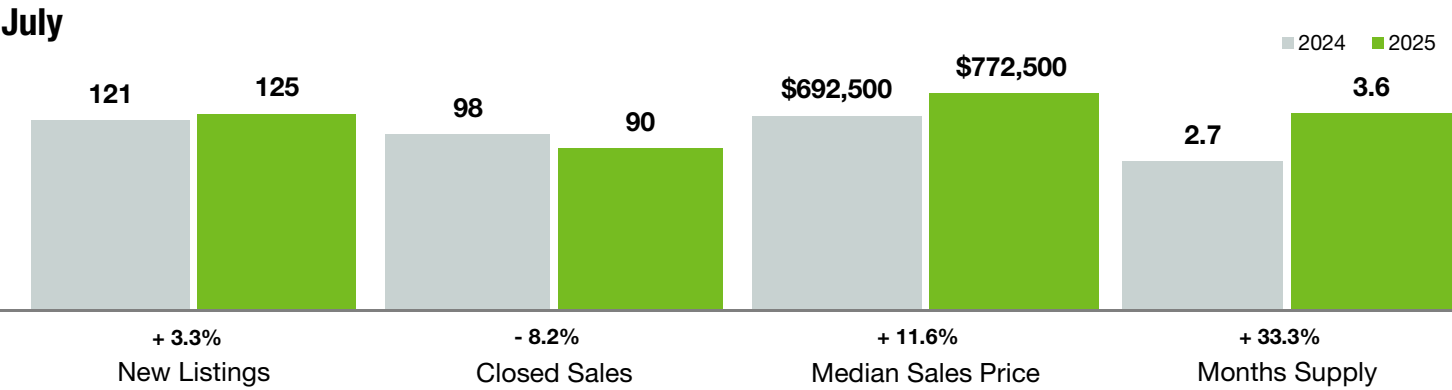


Waxhaw

North Carolina

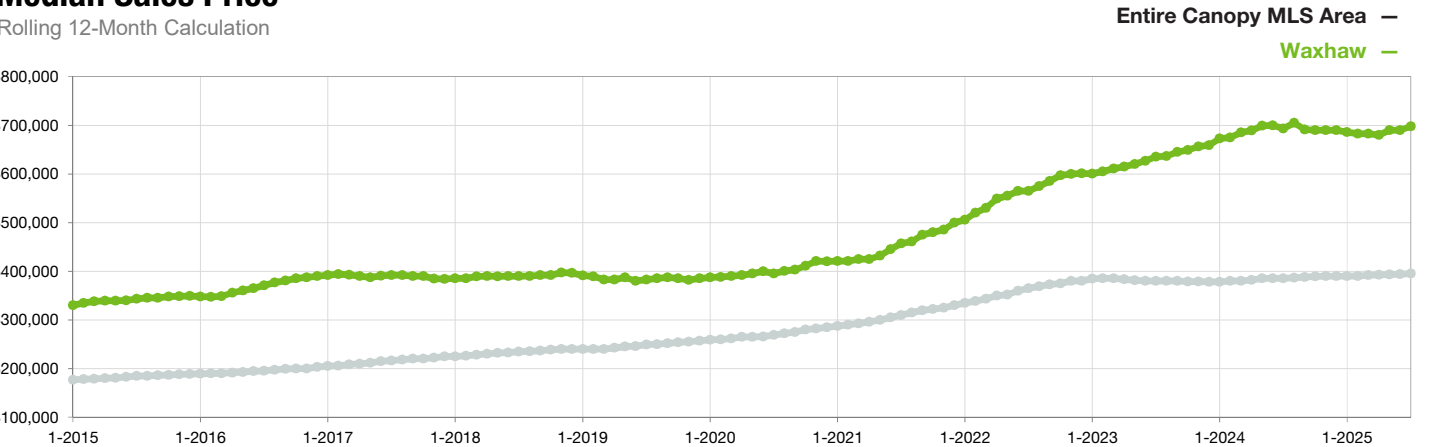
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	121	125	+ 3.3%	742	845	+ 13.9%
Pending Sales	76	95	+ 25.0%	547	586	+ 7.1%
Closed Sales	98	90	- 8.2%	491	554	+ 12.8%
Median Sales Price*	\$692,500	\$772,500	+ 11.6%	\$729,574	\$731,000	+ 0.2%
Average Sales Price*	\$748,183	\$972,434	+ 30.0%	\$840,145	\$875,396	+ 4.2%
Percent of Original List Price Received*	98.7%	96.9%	- 1.8%	99.2%	97.4%	- 1.8%
List to Close	68	97	+ 42.6%	73	90	+ 23.3%
Days on Market Until Sale	32	56	+ 75.0%	29	52	+ 79.3%
Cumulative Days on Market Until Sale	22	55	+ 150.0%	26	50	+ 92.3%
Average List Price	\$812,724	\$982,381	+ 20.9%	\$838,963	\$954,173	+ 13.7%
Inventory of Homes for Sale	182	276	+ 51.6%	--	--	--
Months Supply of Inventory	2.7	3.6	+ 33.3%	--	--	--

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Median Sales Price

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Local Market Update for July 2025

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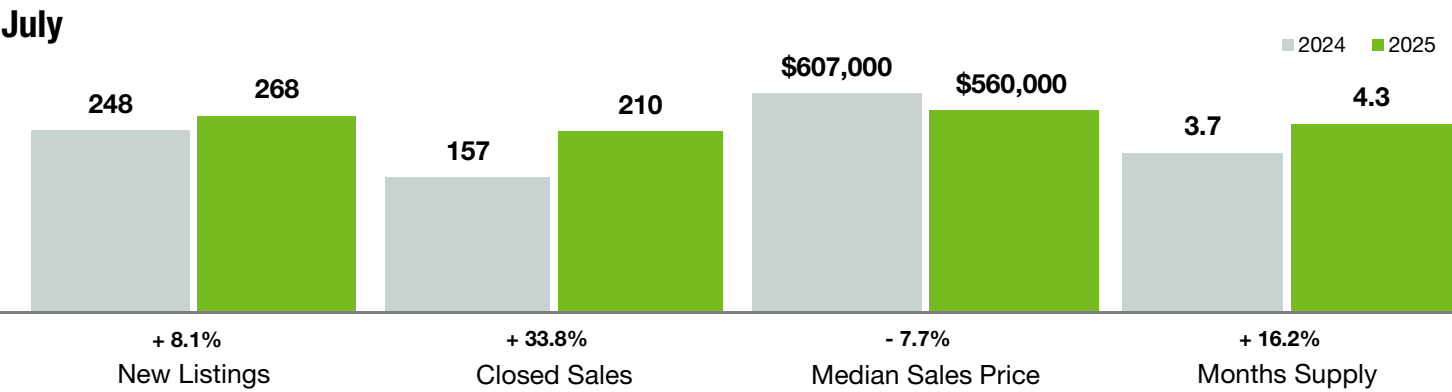


Lake Norman

North Carolina

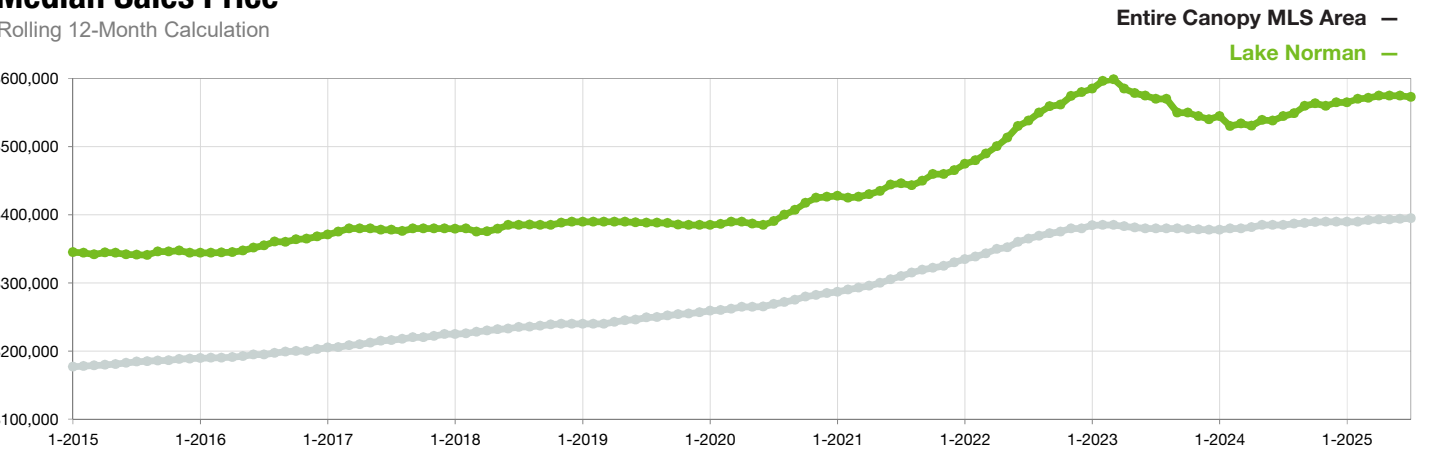
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	248	268	+ 8.1%	1,677	1,943	+ 15.9%
Pending Sales	167	233	+ 39.5%	1,181	1,292	+ 9.4%
Closed Sales	157	210	+ 33.8%	1,060	1,157	+ 9.2%
Median Sales Price*	\$607,000	\$560,000	- 7.7%	\$560,000	\$576,500	+ 2.9%
Average Sales Price*	\$993,796	\$795,228	- 20.0%	\$851,013	\$868,916	+ 2.1%
Percent of Original List Price Received*	95.8%	94.1%	- 1.8%	95.8%	94.6%	- 1.3%
List to Close	83	96	+ 15.7%	95	101	+ 6.3%
Days on Market Until Sale	37	51	+ 37.8%	47	56	+ 19.1%
Cumulative Days on Market Until Sale	41	63	+ 53.7%	51	69	+ 35.3%
Average List Price	\$976,043	\$899,244	- 7.9%	\$991,122	\$1,005,107	+ 1.4%
Inventory of Homes for Sale	558	747	+ 33.9%	--	--	--
Months Supply of Inventory	3.7	4.3	+ 16.2%	--	--	--

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Median Sales Price

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Local Market Update for July 2025

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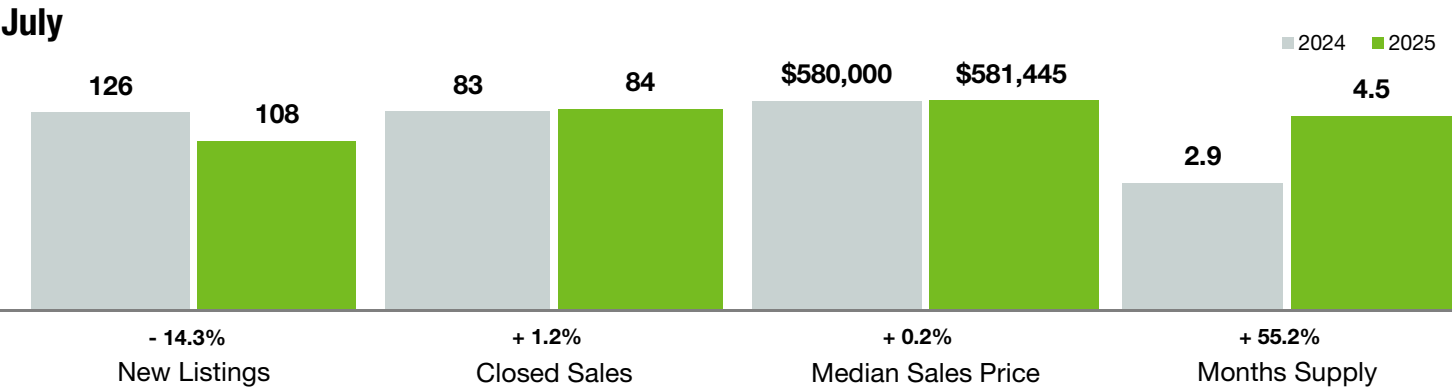


Lake Wylie

North Carolina and South Carolina

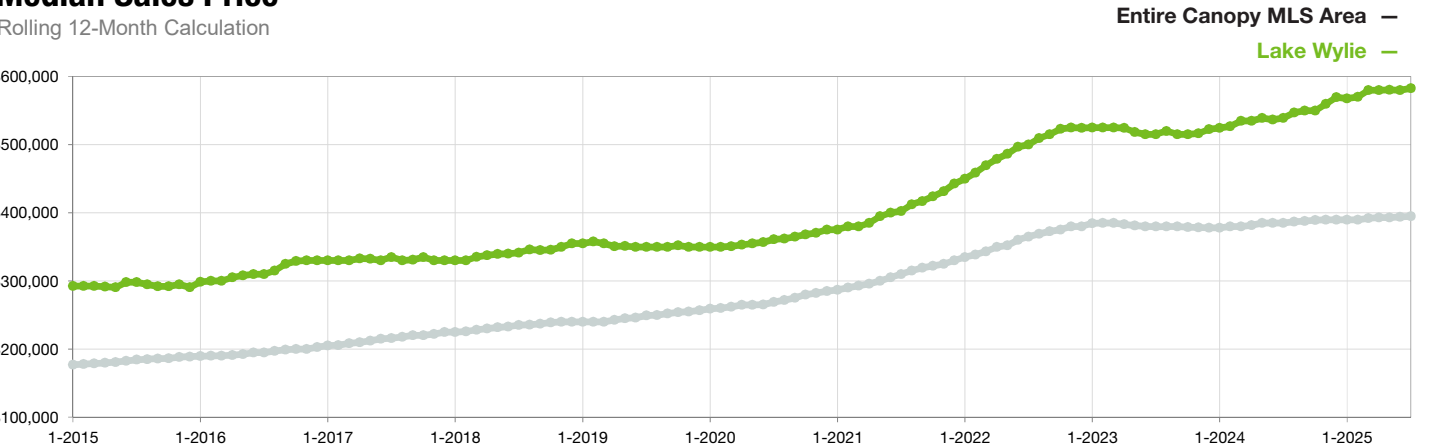
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	126	108	- 14.3%	856	876	+ 2.3%
Pending Sales	83	85	+ 2.4%	639	552	- 13.6%
Closed Sales	83	84	+ 1.2%	594	536	- 9.8%
Median Sales Price*	\$580,000	\$581,445	+ 0.2%	\$539,878	\$569,000	+ 5.4%
Average Sales Price*	\$617,397	\$665,303	+ 7.8%	\$647,731	\$673,861	+ 4.0%
Percent of Original List Price Received*	97.7%	96.3%	- 1.4%	97.1%	96.5%	- 0.6%
List to Close	77	80	+ 3.9%	91	96	+ 5.5%
Days on Market Until Sale	32	45	+ 40.6%	44	57	+ 29.5%
Cumulative Days on Market Until Sale	31	53	+ 71.0%	44	60	+ 36.4%
Average List Price	\$727,329	\$738,159	+ 1.5%	\$753,698	\$762,908	+ 1.2%
Inventory of Homes for Sale	236	336	+ 42.4%	--	--	--
Months Supply of Inventory	2.9	4.5	+ 55.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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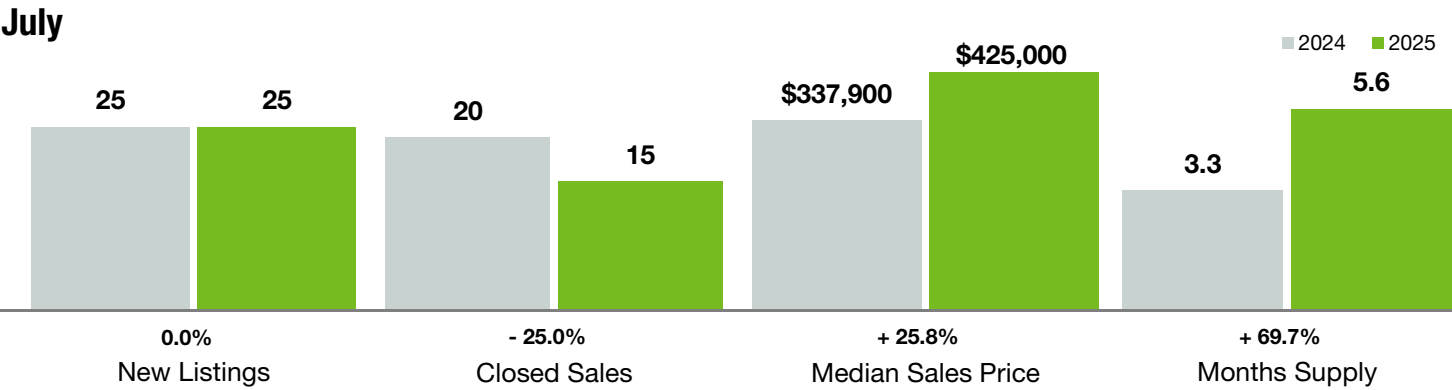


Uptown Charlotte

North Carolina

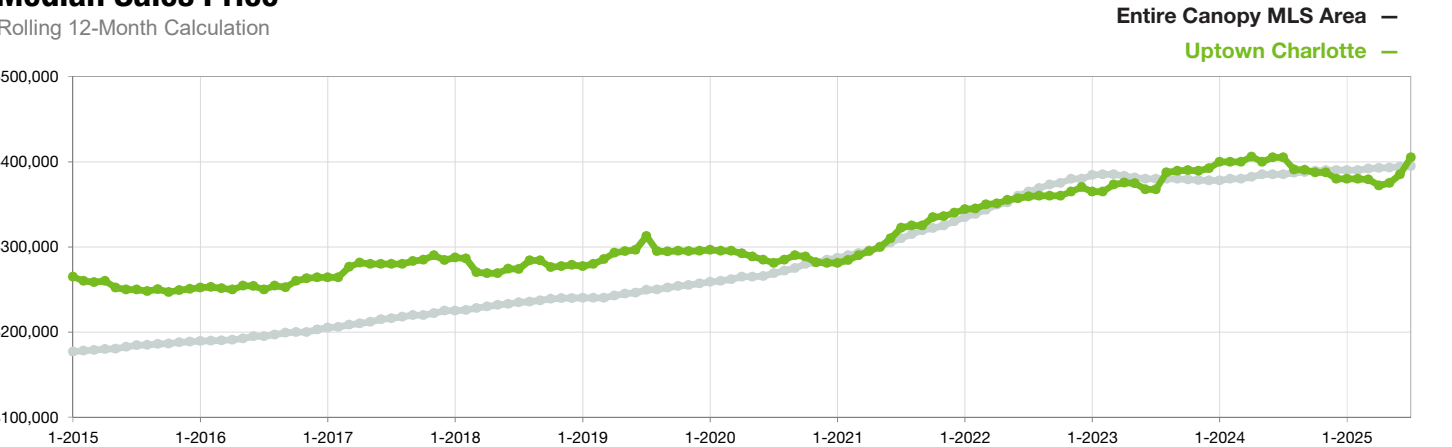
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	25	25	0.0%	236	224	- 5.1%
Pending Sales	19	16	- 15.8%	161	136	- 15.5%
Closed Sales	20	15	- 25.0%	156	130	- 16.7%
Median Sales Price*	\$337,900	\$425,000	+ 25.8%	\$397,500	\$421,250	+ 6.0%
Average Sales Price*	\$384,140	\$475,800	+ 23.9%	\$478,913	\$499,301	+ 4.3%
Percent of Original List Price Received*	94.0%	97.9%	+ 4.1%	96.9%	95.5%	- 1.4%
List to Close	85	67	- 21.2%	66	92	+ 39.4%
Days on Market Until Sale	49	26	- 46.9%	32	53	+ 65.6%
Cumulative Days on Market Until Sale	54	45	- 16.7%	42	73	+ 73.8%
Average List Price	\$379,244	\$449,932	+ 18.6%	\$478,730	\$522,875	+ 9.2%
Inventory of Homes for Sale	72	101	+ 40.3%	--	--	--
Months Supply of Inventory	3.3	5.6	+ 69.7%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for July 2025

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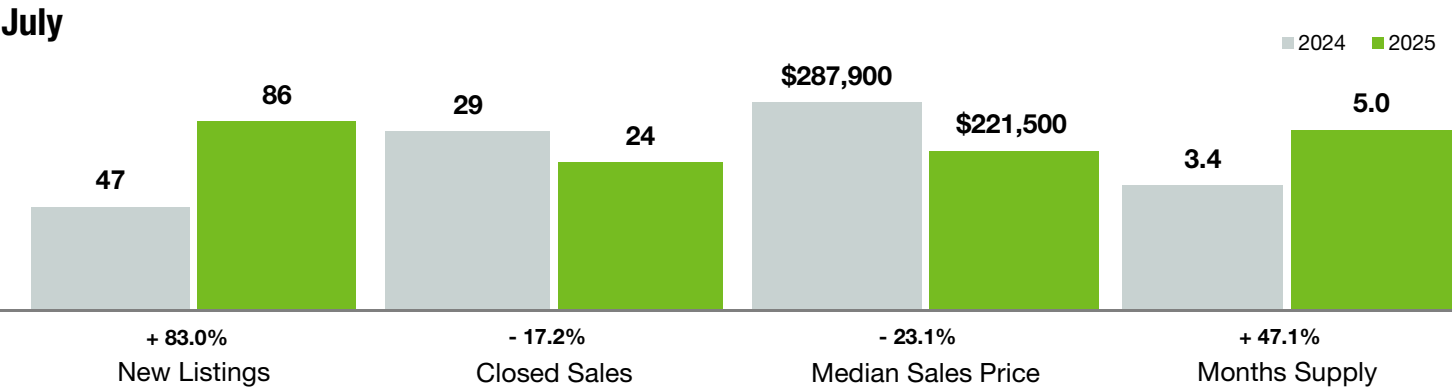


Chester County

South Carolina

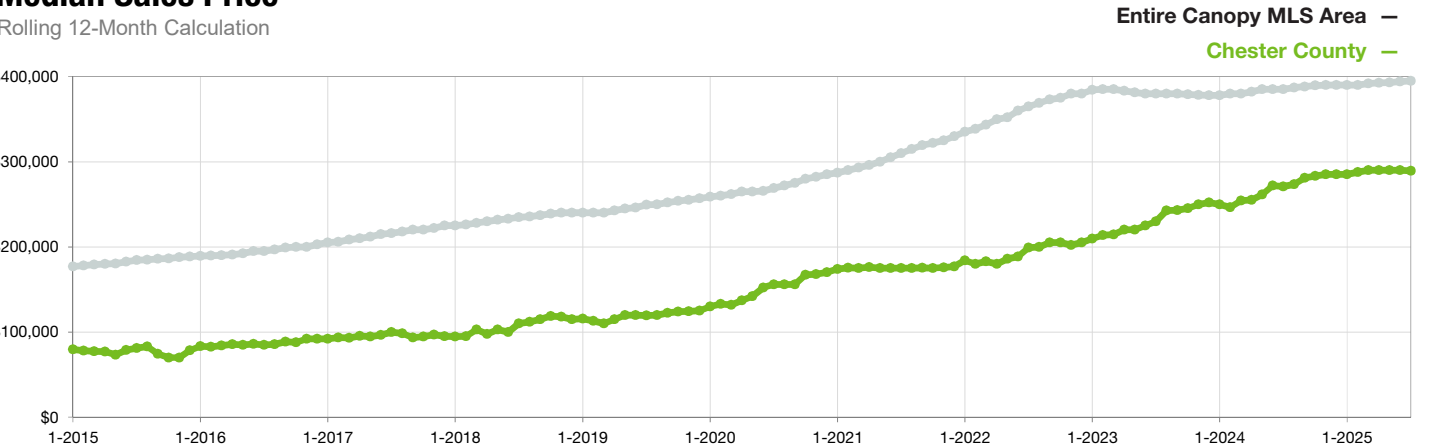
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	47	86	+ 83.0%	362	423	+ 16.9%
Pending Sales	37	45	+ 21.6%	224	236	+ 5.4%
Closed Sales	29	24	- 17.2%	185	197	+ 6.5%
Median Sales Price*	\$287,900	\$221,500	- 23.1%	\$270,000	\$290,000	+ 7.4%
Average Sales Price*	\$265,598	\$224,029	- 15.7%	\$259,529	\$275,473	+ 6.1%
Percent of Original List Price Received*	93.9%	89.2%	- 5.0%	94.7%	93.1%	- 1.7%
List to Close	117	84	- 28.2%	100	92	- 8.0%
Days on Market Until Sale	71	39	- 45.1%	47	47	0.0%
Cumulative Days on Market Until Sale	86	50	- 41.9%	63	69	+ 9.5%
Average List Price	\$309,825	\$319,247	+ 3.0%	\$290,305	\$297,269	+ 2.4%
Inventory of Homes for Sale	99	160	+ 61.6%	--	--	--
Months Supply of Inventory	3.4	5.0	+ 47.1%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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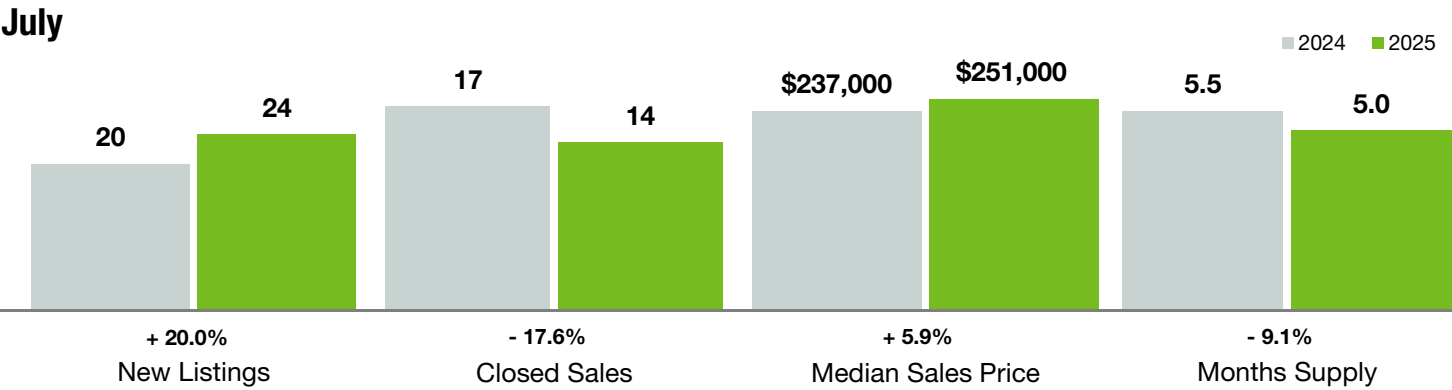


Chesterfield County

North Carolina

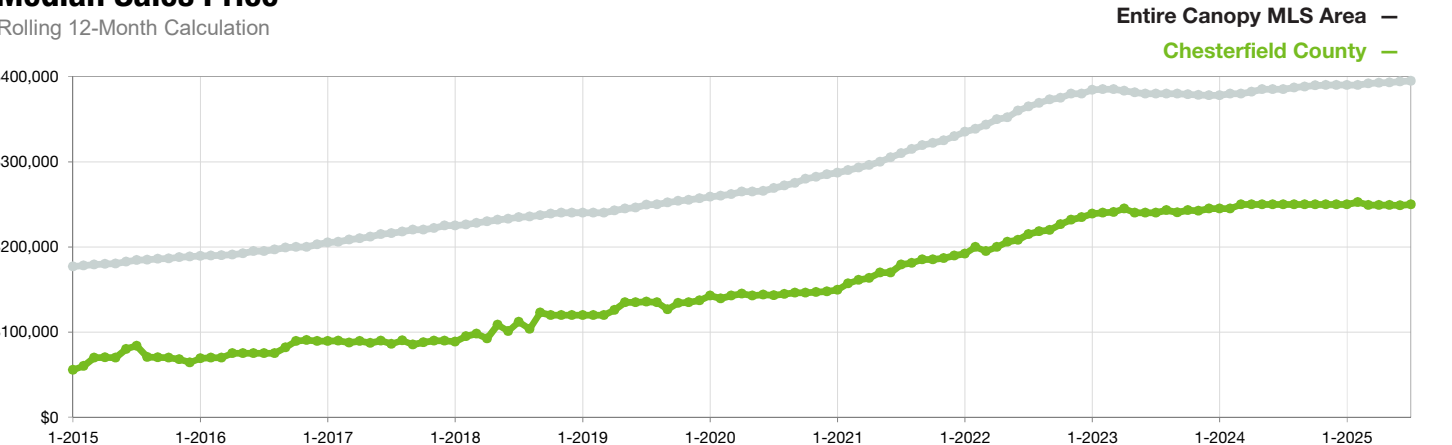
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	20	24	+ 20.0%	98	155	+ 58.2%
Pending Sales	16	21	+ 31.3%	73	111	+ 52.1%
Closed Sales	17	14	- 17.6%	66	95	+ 43.9%
Median Sales Price*	\$237,000	\$251,000	+ 5.9%	\$250,000	\$248,800	- 0.5%
Average Sales Price*	\$294,018	\$233,016	- 20.7%	\$261,325	\$255,959	- 2.1%
Percent of Original List Price Received*	95.1%	87.7%	- 7.8%	94.4%	93.4%	- 1.1%
List to Close	108	150	+ 38.9%	150	128	- 14.7%
Days on Market Until Sale	66	102	+ 54.5%	105	80	- 23.8%
Cumulative Days on Market Until Sale	68	103	+ 51.5%	114	91	- 20.2%
Average List Price	\$294,237	\$366,410	+ 24.5%	\$311,896	\$283,133	- 9.2%
Inventory of Homes for Sale	50	65	+ 30.0%	--	--	--
Months Supply of Inventory	5.5	5.0	- 9.1%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



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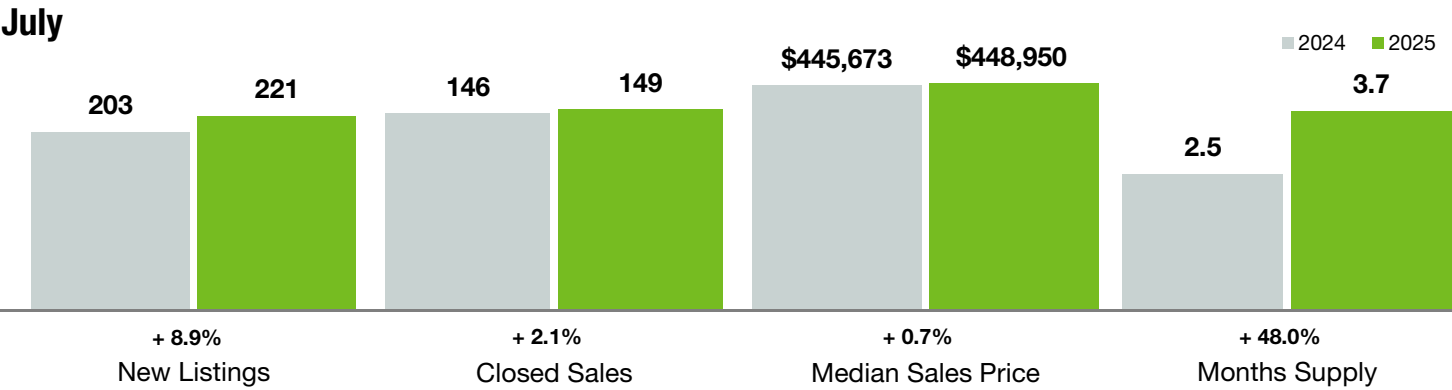


Lancaster County

South Carolina

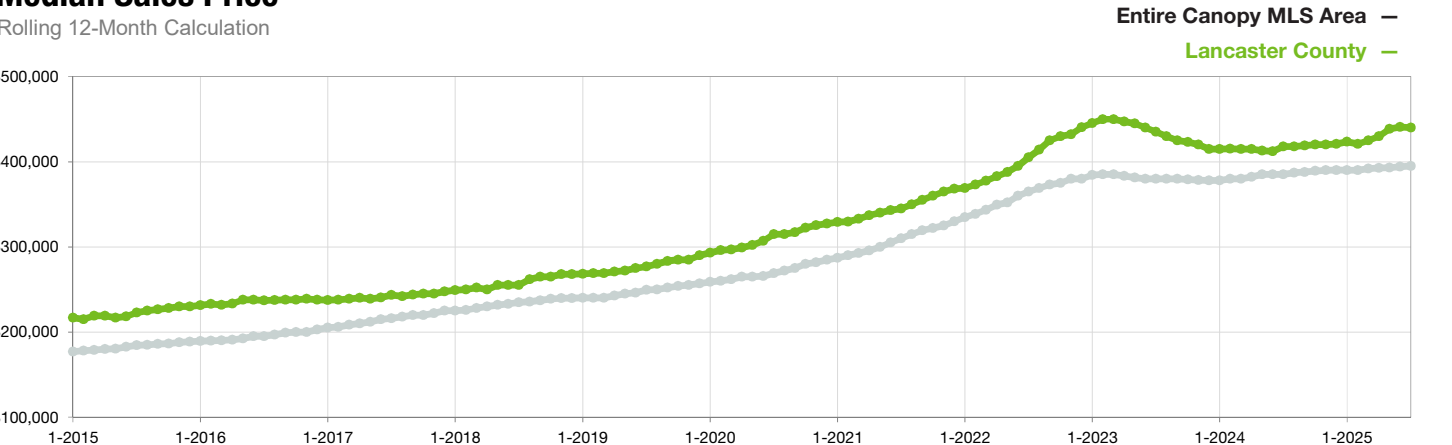
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	203	221	+ 8.9%	1,257	1,499	+ 19.3%
Pending Sales	153	169	+ 10.5%	1,023	1,037	+ 1.4%
Closed Sales	146	149	+ 2.1%	930	958	+ 3.0%
Median Sales Price*	\$445,673	\$448,950	+ 0.7%	\$415,703	\$449,436	+ 8.1%
Average Sales Price*	\$473,413	\$481,768	+ 1.8%	\$442,147	\$477,790	+ 8.1%
Percent of Original List Price Received*	97.5%	96.7%	- 0.8%	97.3%	96.7%	- 0.6%
List to Close	83	87	+ 4.8%	86	99	+ 15.1%
Days on Market Until Sale	36	44	+ 22.2%	40	50	+ 25.0%
Cumulative Days on Market Until Sale	37	51	+ 37.8%	43	55	+ 27.9%
Average List Price	\$479,824	\$479,975	+ 0.0%	\$463,813	\$499,822	+ 7.8%
Inventory of Homes for Sale	326	507	+ 55.5%	--	--	--
Months Supply of Inventory	2.5	3.7	+ 48.0%	--	--	--

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Median Sales Price

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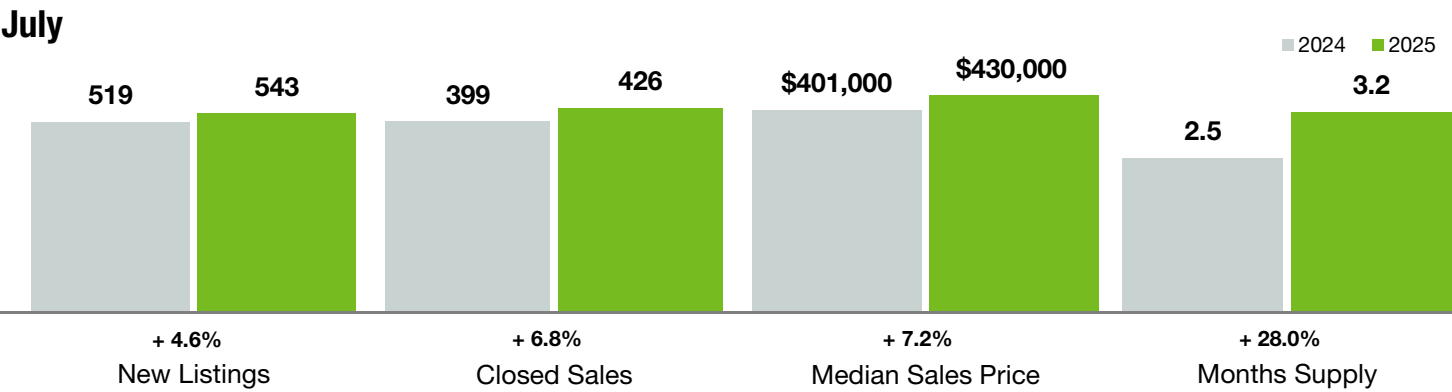


York County

South Carolina

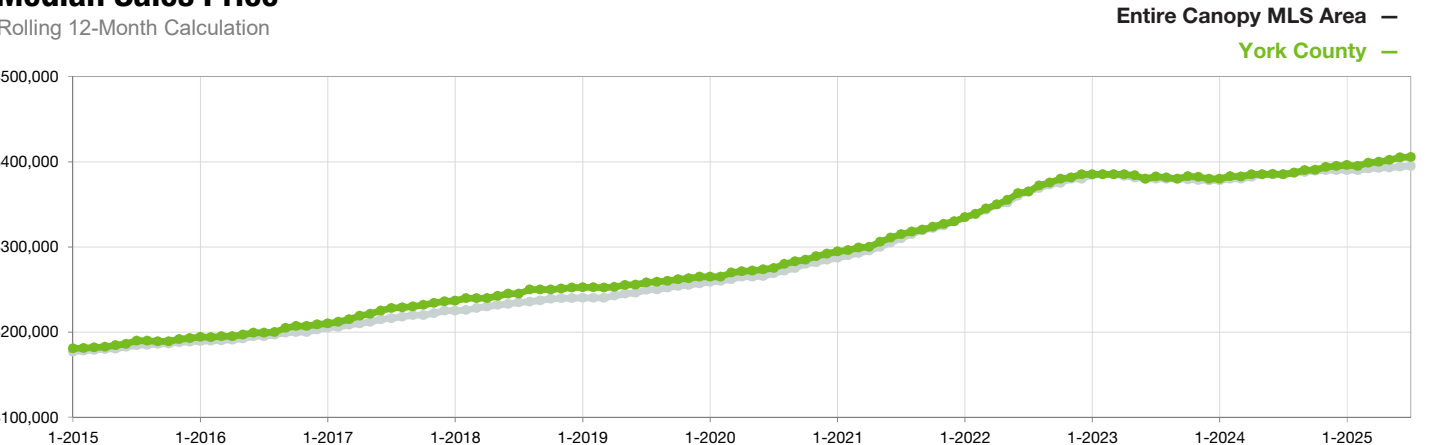
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	519	543	+ 4.6%	3,314	3,789	+ 14.3%
Pending Sales	354	453	+ 28.0%	2,589	2,799	+ 8.1%
Closed Sales	399	426	+ 6.8%	2,402	2,593	+ 8.0%
Median Sales Price*	\$401,000	\$430,000	+ 7.2%	\$386,500	\$413,000	+ 6.9%
Average Sales Price*	\$465,894	\$498,900	+ 7.1%	\$456,736	\$481,221	+ 5.4%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	97.2%	96.2%	- 1.0%
List to Close	80	83	+ 3.8%	81	92	+ 13.6%
Days on Market Until Sale	35	43	+ 22.9%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	38	49	+ 28.9%	39	55	+ 41.0%
Average List Price	\$475,424	\$494,721	+ 4.1%	\$487,797	\$515,284	+ 5.6%
Inventory of Homes for Sale	837	1,165	+ 39.2%	--	--	--
Months Supply of Inventory	2.5	3.2	+ 28.0%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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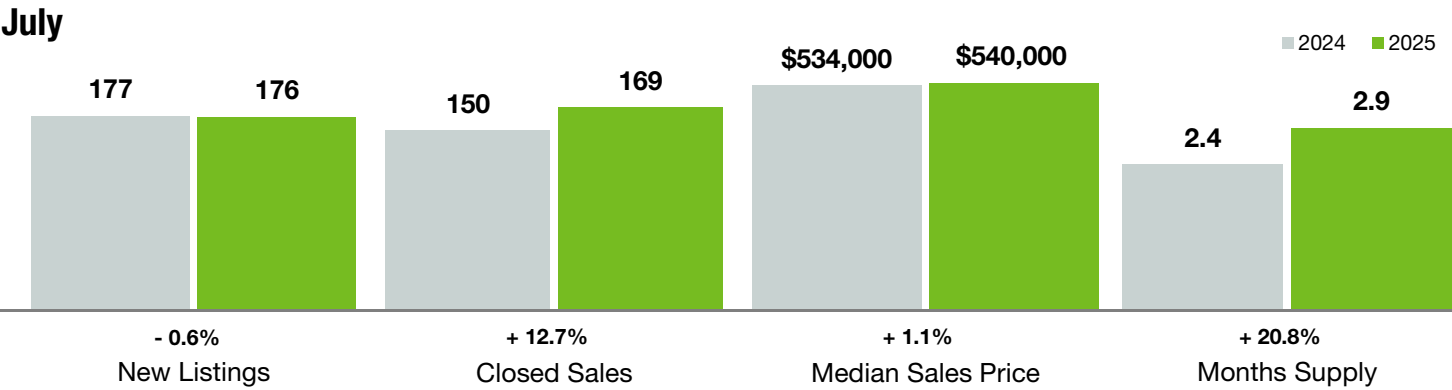


Fort Mill

South Carolina

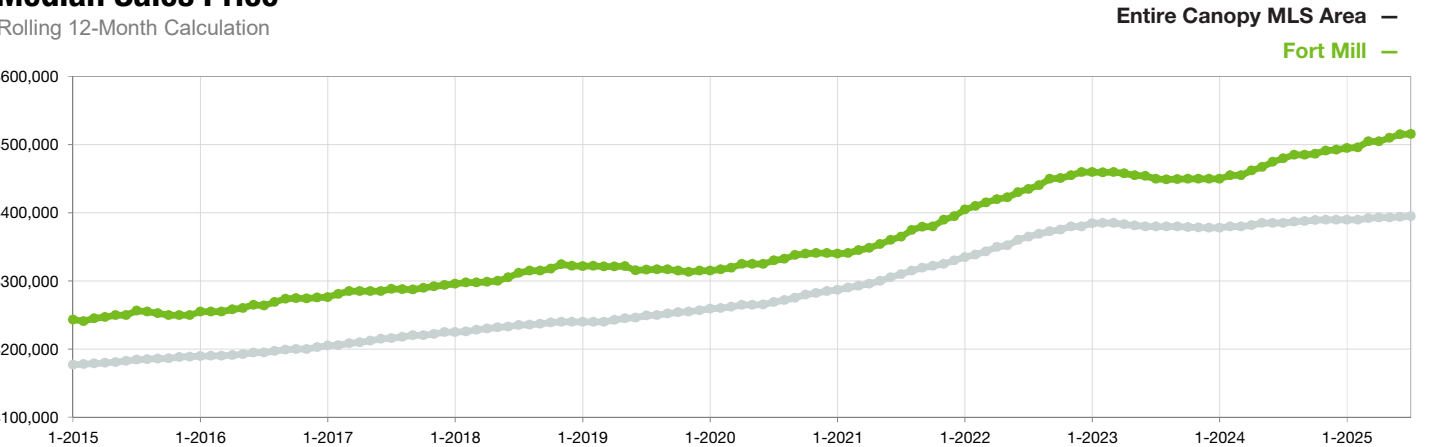
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	177	176	- 0.6%	1,069	1,411	+ 32.0%
Pending Sales	121	151	+ 24.8%	833	1,037	+ 24.5%
Closed Sales	150	169	+ 12.7%	738	982	+ 33.1%
Median Sales Price*	\$534,000	\$540,000	+ 1.1%	\$490,000	\$535,000	+ 9.2%
Average Sales Price*	\$585,265	\$606,229	+ 3.6%	\$555,144	\$590,782	+ 6.4%
Percent of Original List Price Received*	98.8%	96.4%	- 2.4%	98.3%	97.0%	- 1.3%
List to Close	68	79	+ 16.2%	73	87	+ 19.2%
Days on Market Until Sale	25	42	+ 68.0%	27	43	+ 59.3%
Cumulative Days on Market Until Sale	28	47	+ 67.9%	29	47	+ 62.1%
Average List Price	\$601,142	\$583,924	- 2.9%	\$584,987	\$610,553	+ 4.4%
Inventory of Homes for Sale	239	392	+ 64.0%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

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Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2025

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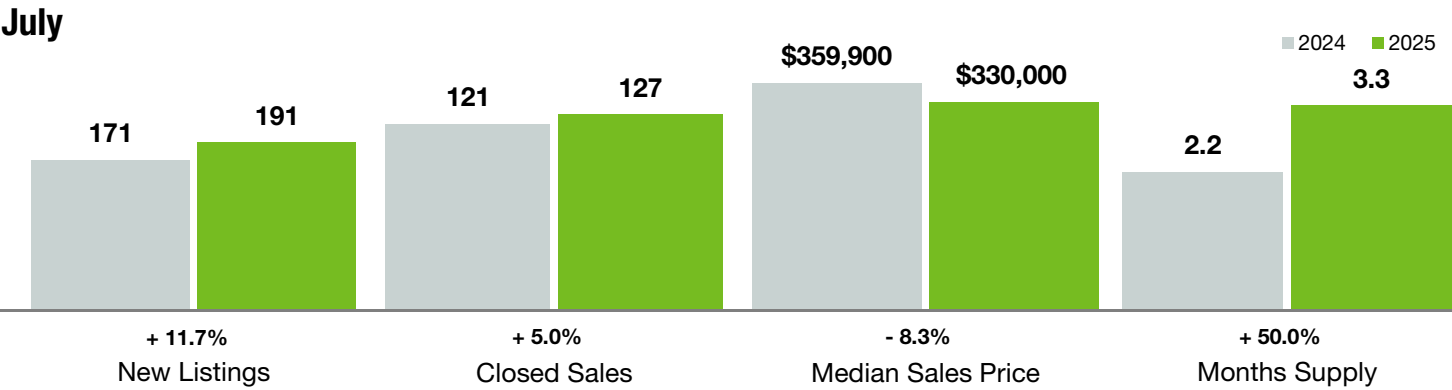


Rock Hill

South Carolina

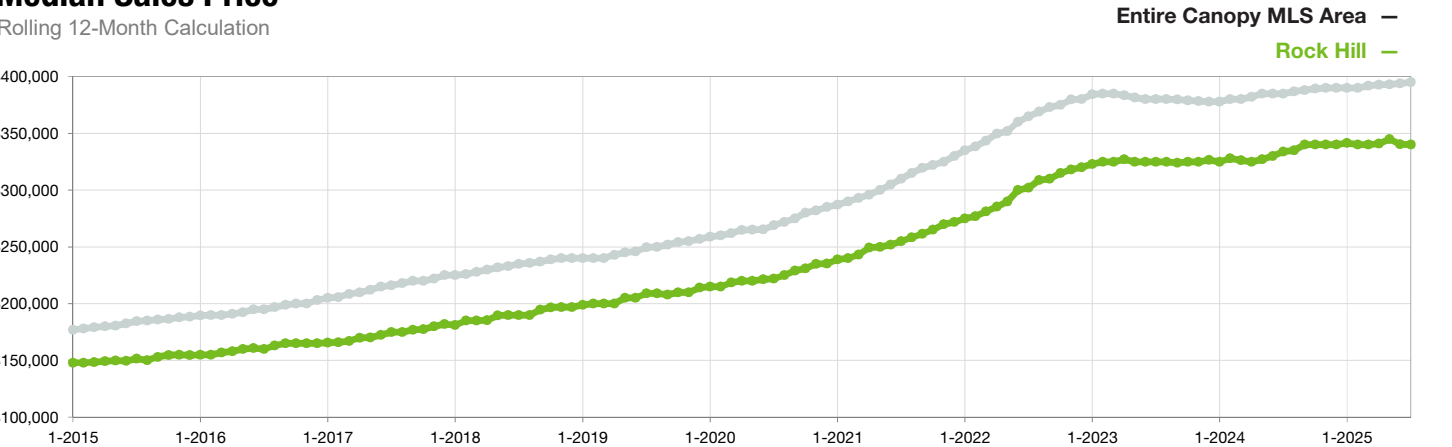
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	171	191	+ 11.7%	1,128	1,302	+ 15.4%
Pending Sales	133	158	+ 18.8%	892	932	+ 4.5%
Closed Sales	121	127	+ 5.0%	828	846	+ 2.2%
Median Sales Price*	\$359,900	\$330,000	- 8.3%	\$335,000	\$334,200	- 0.2%
Average Sales Price*	\$387,078	\$382,477	- 1.2%	\$371,339	\$375,687	+ 1.2%
Percent of Original List Price Received*	97.1%	95.1%	- 2.1%	97.2%	95.6%	- 1.6%
List to Close	76	84	+ 10.5%	76	86	+ 13.2%
Days on Market Until Sale	30	46	+ 53.3%	34	45	+ 32.4%
Cumulative Days on Market Until Sale	35	50	+ 42.9%	34	55	+ 61.8%
Average List Price	\$385,985	\$402,771	+ 4.3%	\$390,028	\$414,055	+ 6.2%
Inventory of Homes for Sale	264	403	+ 52.7%	--	--	--
Months Supply of Inventory	2.2	3.3	+ 50.0%	--	--	--

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Median Sales Price

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Local Market Update for July 2025

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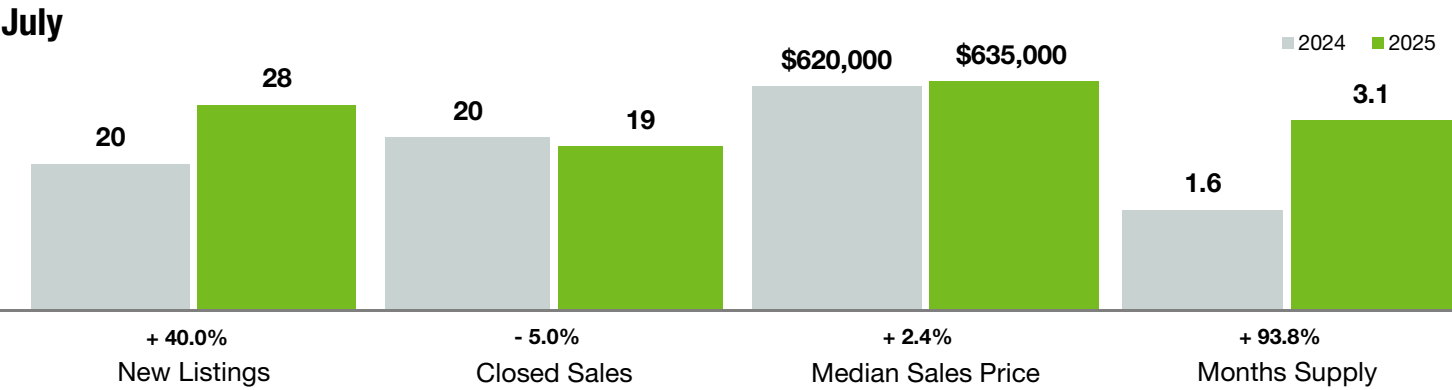


Tega Cay

South Carolina

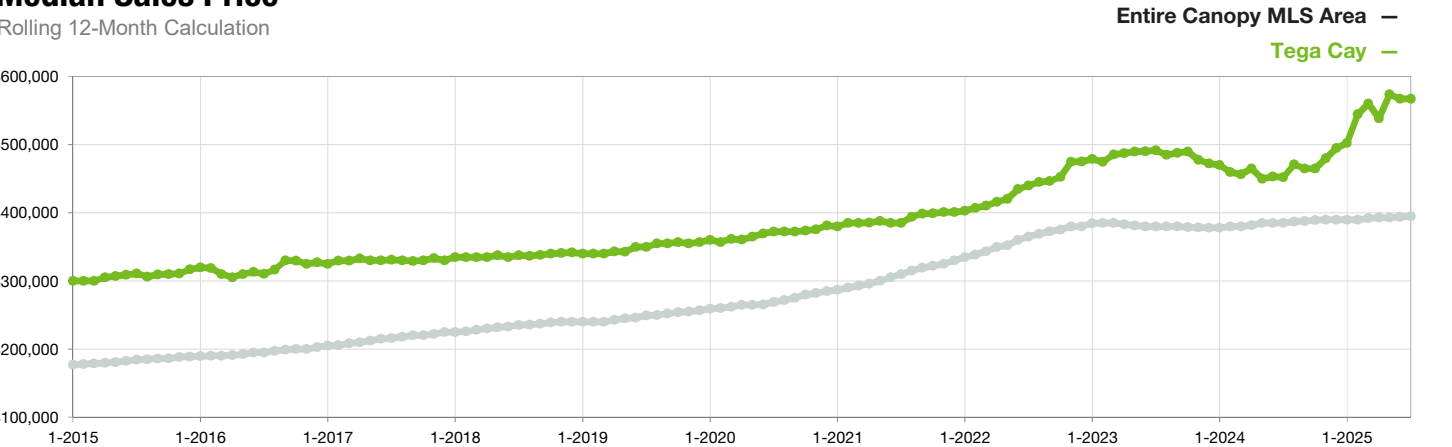
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	20	28	+ 40.0%	180	179	- 0.6%
Pending Sales	17	33	+ 94.1%	150	138	- 8.0%
Closed Sales	20	19	- 5.0%	152	123	- 19.1%
Median Sales Price*	\$620,000	\$635,000	+ 2.4%	\$468,500	\$564,000	+ 20.4%
Average Sales Price*	\$647,133	\$702,257	+ 8.5%	\$555,071	\$623,530	+ 12.3%
Percent of Original List Price Received*	97.6%	95.9%	- 1.7%	97.2%	96.5%	- 0.7%
List to Close	84	91	+ 8.3%	74	99	+ 33.8%
Days on Market Until Sale	47	49	+ 4.3%	35	54	+ 54.3%
Cumulative Days on Market Until Sale	37	52	+ 40.5%	36	55	+ 52.8%
Average List Price	\$564,868	\$674,073	+ 19.3%	\$641,284	\$682,794	+ 6.5%
Inventory of Homes for Sale	32	52	+ 62.5%	--	--	--
Months Supply of Inventory	1.6	3.1	+ 93.8%	--	--	--

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Median Sales Price

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Local Market Update for July 2025

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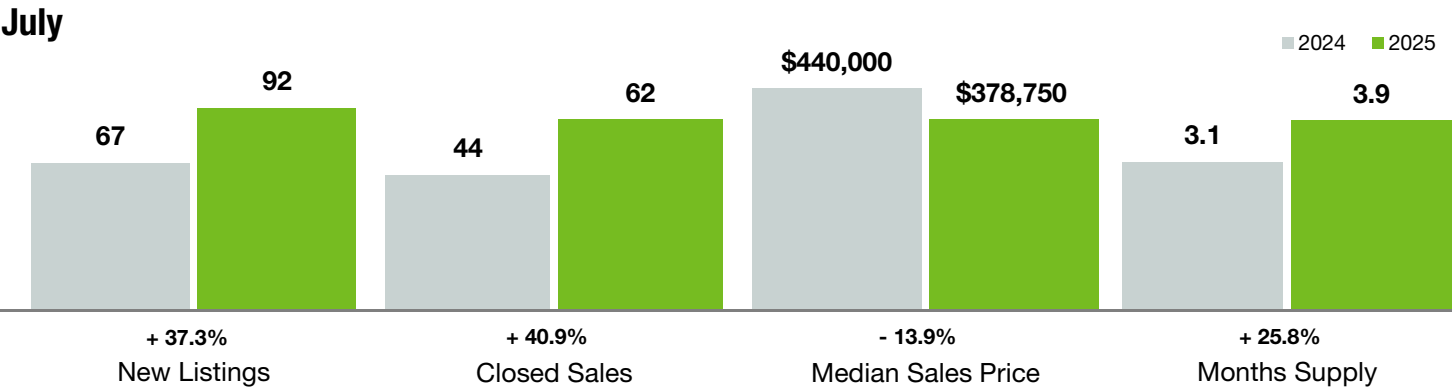


Town of Clover

South Carolina

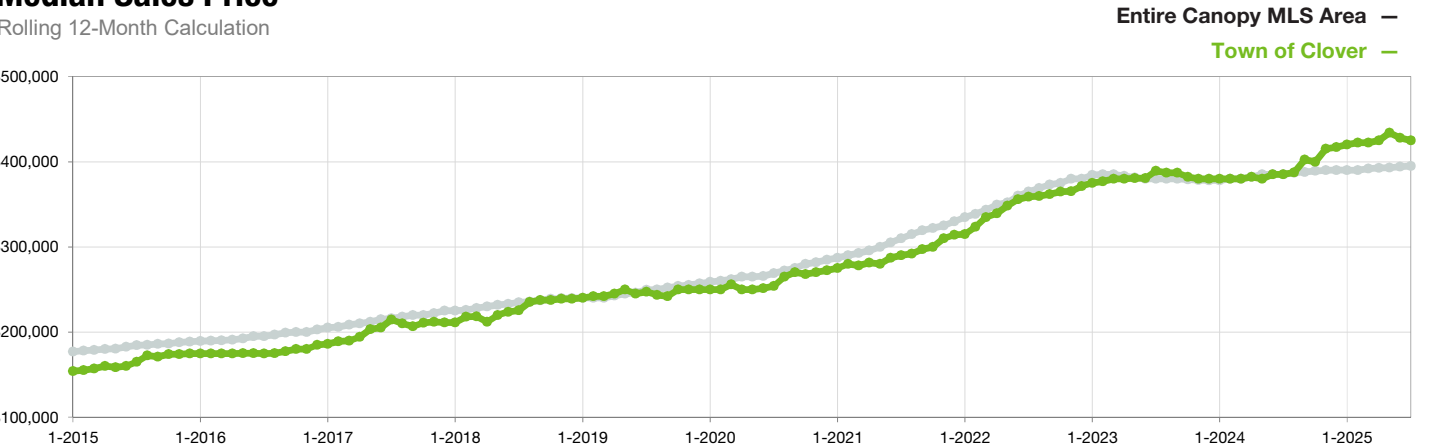
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	67	92	+ 37.3%	375	508	+ 35.5%
Pending Sales	42	58	+ 38.1%	269	351	+ 30.5%
Closed Sales	44	62	+ 40.9%	247	327	+ 32.4%
Median Sales Price*	\$440,000	\$378,750	- 13.9%	\$416,000	\$425,000	+ 2.2%
Average Sales Price*	\$465,174	\$525,555	+ 13.0%	\$474,529	\$513,798	+ 8.3%
Percent of Original List Price Received*	96.5%	97.3%	+ 0.8%	96.9%	96.6%	- 0.3%
List to Close	83	87	+ 4.8%	86	98	+ 14.0%
Days on Market Until Sale	42	42	0.0%	42	53	+ 26.2%
Cumulative Days on Market Until Sale	46	52	+ 13.0%	50	62	+ 24.0%
Average List Price	\$519,125	\$545,827	+ 5.1%	\$511,253	\$527,986	+ 3.3%
Inventory of Homes for Sale	108	169	+ 56.5%	--	--	--
Months Supply of Inventory	3.1	3.9	+ 25.8%	--	--	--

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Median Sales Price

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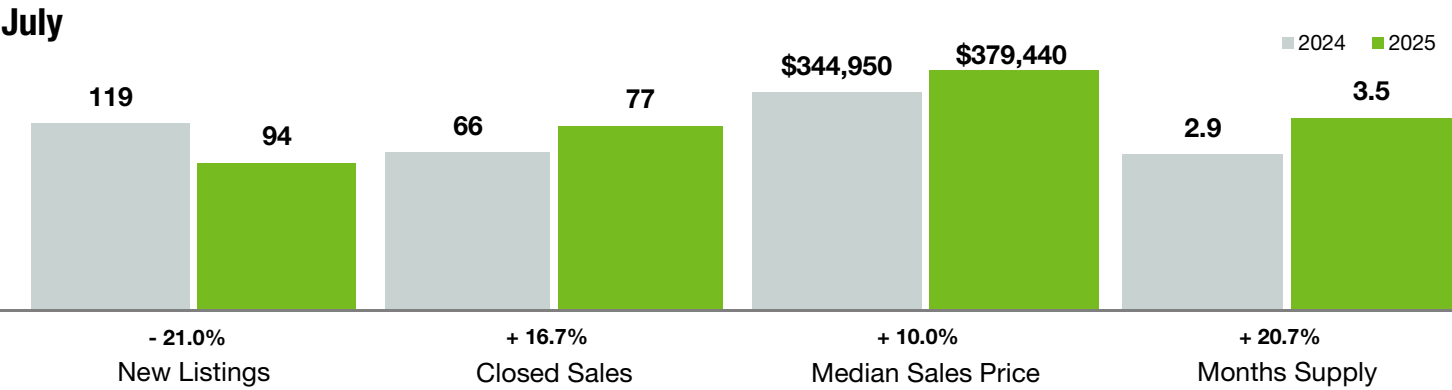


Town of Lancaster

South Carolina

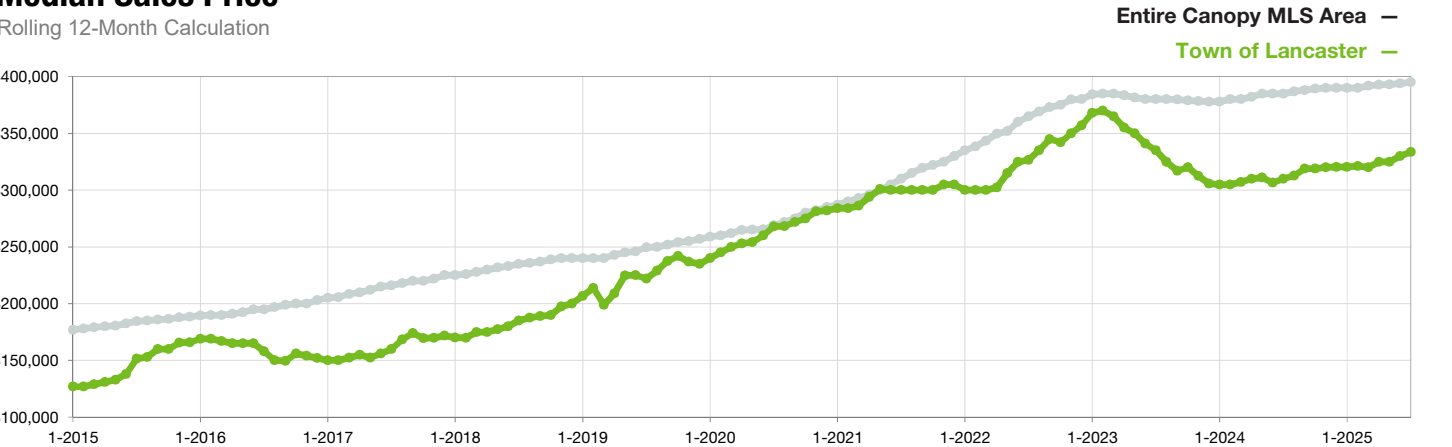
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	119	94	- 21.0%	609	731	+ 20.0%
Pending Sales	77	84	+ 9.1%	487	521	+ 7.0%
Closed Sales	66	77	+ 16.7%	443	461	+ 4.1%
Median Sales Price*	\$344,950	\$379,440	+ 10.0%	\$312,500	\$339,500	+ 8.6%
Average Sales Price*	\$389,135	\$436,312	+ 12.1%	\$351,971	\$398,855	+ 13.3%
Percent of Original List Price Received*	95.9%	96.5%	+ 0.6%	96.6%	96.4%	- 0.2%
List to Close	84	94	+ 11.9%	92	98	+ 6.5%
Days on Market Until Sale	39	47	+ 20.5%	46	52	+ 13.0%
Cumulative Days on Market Until Sale	33	58	+ 75.8%	52	58	+ 11.5%
Average List Price	\$411,347	\$386,839	- 6.0%	\$374,409	\$433,976	+ 15.9%
Inventory of Homes for Sale	179	241	+ 34.6%	--	--	--
Months Supply of Inventory	2.9	3.5	+ 20.7%	--	--	--

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Median Sales Price

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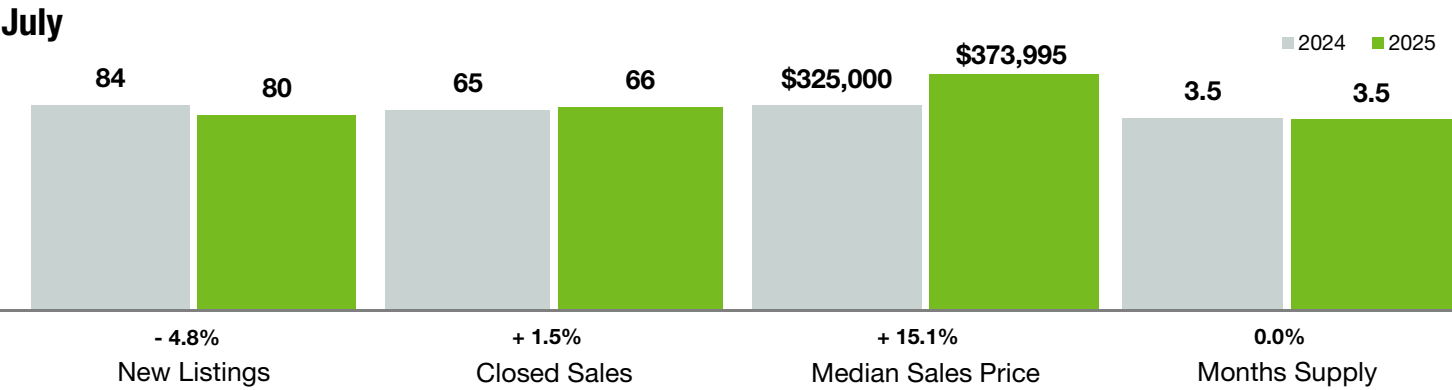


Town of York

South Carolina

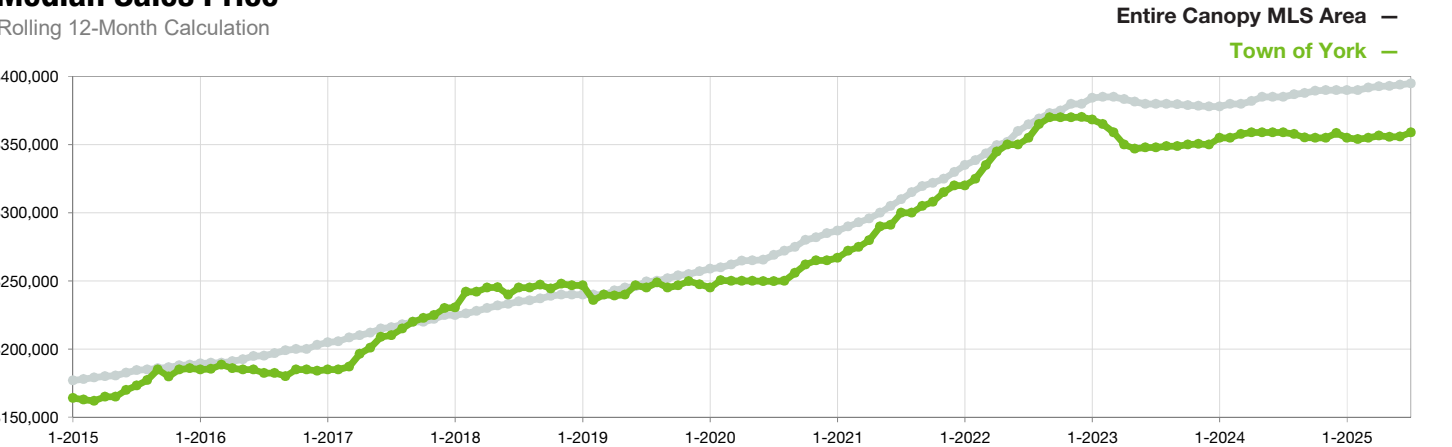
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	84	80	- 4.8%	542	597	+ 10.1%
Pending Sales	51	62	+ 21.6%	411	462	+ 12.4%
Closed Sales	65	66	+ 1.5%	367	437	+ 19.1%
Median Sales Price*	\$325,000	\$373,995	+ 15.1%	\$357,110	\$359,000	+ 0.5%
Average Sales Price*	\$356,739	\$420,751	+ 17.9%	\$396,263	\$416,143	+ 5.0%
Percent of Original List Price Received*	94.4%	96.5%	+ 2.2%	96.1%	96.3%	+ 0.2%
List to Close	98	79	- 19.4%	97	103	+ 6.2%
Days on Market Until Sale	50	37	- 26.0%	53	57	+ 7.5%
Cumulative Days on Market Until Sale	54	48	- 11.1%	54	63	+ 16.7%
Average List Price	\$412,109	\$451,976	+ 9.7%	\$451,082	\$477,766	+ 5.9%
Inventory of Homes for Sale	184	214	+ 16.3%	--	--	--
Months Supply of Inventory	3.5	3.5	0.0%	--	--	--

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Median Sales Price

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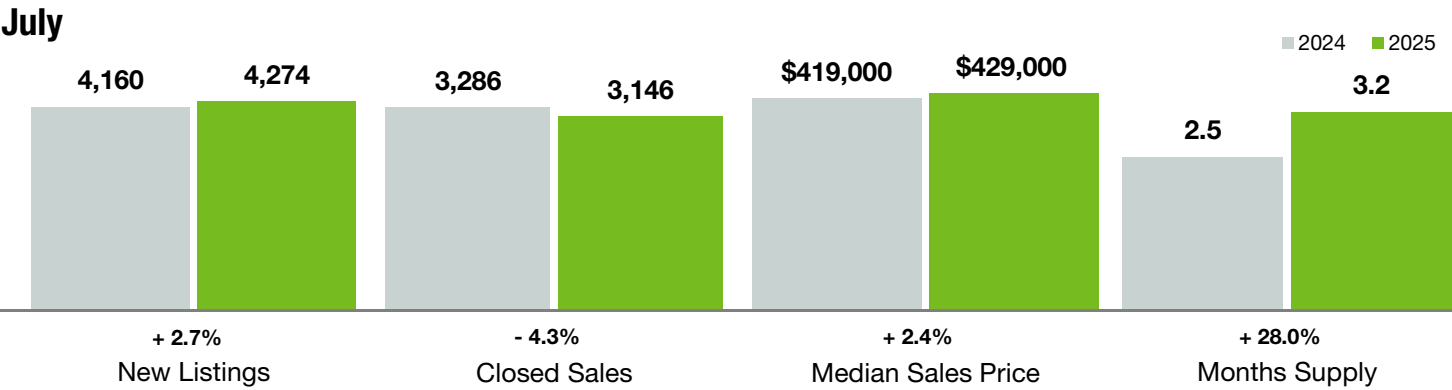


Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	4,160	4,274	+ 2.7%	27,553	30,309	+ 10.0%
Pending Sales	2,969	3,261	+ 9.8%	21,362	22,070	+ 3.3%
Closed Sales	3,286	3,146	- 4.3%	20,038	20,580	+ 2.7%
Median Sales Price*	\$419,000	\$429,000	+ 2.4%	\$407,500	\$415,799	+ 2.0%
Average Sales Price*	\$534,160	\$536,221	+ 0.4%	\$515,665	\$531,313	+ 3.0%
Percent of Original List Price Received*	97.3%	96.2%	- 1.1%	97.7%	96.5%	- 1.2%
List to Close	80	84	+ 5.0%	83	91	+ 9.6%
Days on Market Until Sale	33	41	+ 24.2%	35	46	+ 31.4%
Cumulative Days on Market Until Sale	35	45	+ 28.6%	38	52	+ 36.8%
Average List Price	\$506,399	\$529,817	+ 4.6%	\$534,758	\$558,725	+ 4.5%
Inventory of Homes for Sale	6,835	9,294	+ 36.0%	--	--	--
Months Supply of Inventory	2.5	3.2	+ 28.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

