

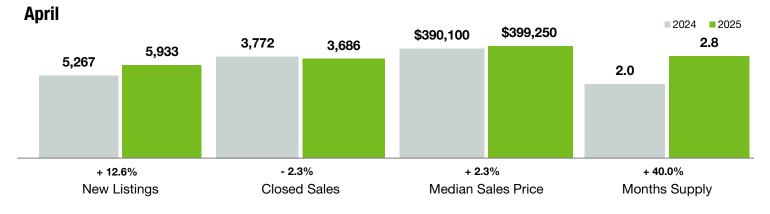
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## **Charlotte Region**

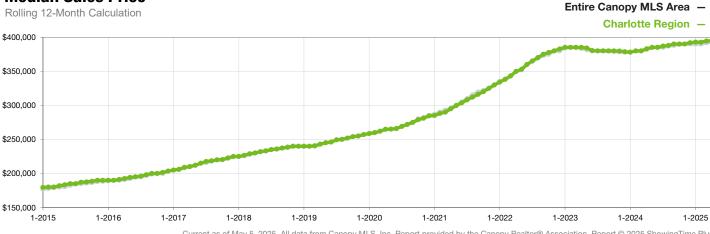
Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	5,267	5,933	+ 12.6%	18,078	20,214	+ 11.8%		
Pending Sales	4,040	4,418	+ 9.4%	14,884	15,391	+ 3.4%		
Closed Sales	3,772	3,686	- 2.3%	12,695	12,777	+ 0.6%		
Median Sales Price*	\$390,100	\$399,250	+ 2.3%	\$385,000	\$390,000	+ 1.3%		
Average Sales Price*	\$499,746	\$522,142	+ 4.5%	\$476,636	\$500,013	+ 4.9%		
Percent of Original List Price Received*	97.7%	96.8%	- 0.9%	97.2%	96.1%	- 1.1%		
List to Close	84	91	+ 8.3%	90	98	+ 8.9%		
Days on Market Until Sale	37	47	+ 27.0%	41	53	+ 29.3%		
Cumulative Days on Market Until Sale	42	54	+ 28.6%	46	60	+ 30.4%		
Average List Price	\$545,484	\$590,966	+ 8.3%	\$516,596	\$548,760	+ 6.2%		
Inventory of Homes for Sale	7,021	9,985	+ 42.2%					
Months Supply of Inventory	2.0	2.8	+ 40.0%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### **Median Sales Price**





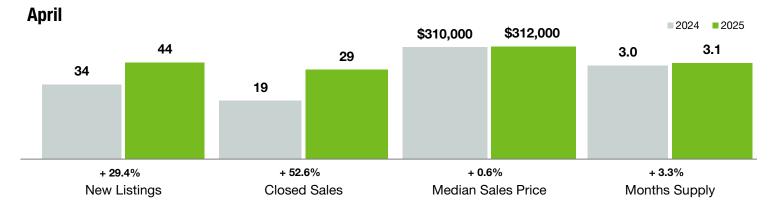
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# **Alexander County**

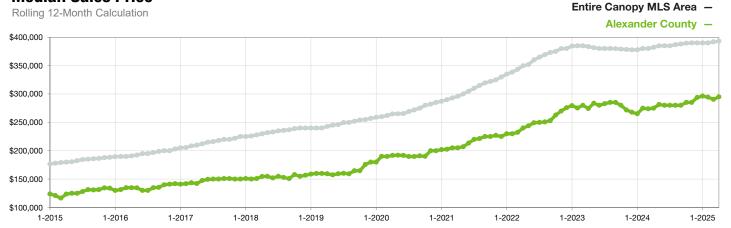
North Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	34	44	+ 29.4%	112	119	+ 6.3%		
Pending Sales	19	36	+ 89.5%	82	102	+ 24.4%		
Closed Sales	19	29	+ 52.6%	70	85	+ 21.4%		
Median Sales Price*	\$310,000	\$312,000	+ 0.6%	\$300,500	\$299,000	- 0.5%		
Average Sales Price*	\$377,179	\$419,783	+ 11.3%	\$370,067	\$382,896	+ 3.5%		
Percent of Original List Price Received*	97.5%	95.6%	- 1.9%	96.8%	96.8%	0.0%		
List to Close	83	115	+ 38.6%	87	97	+ 11.5%		
Days on Market Until Sale	41	58	+ 41.5%	43	48	+ 11.6%		
Cumulative Days on Market Until Sale	46	58	+ 26.1%	46	58	+ 26.1%		
Average List Price	\$399,158	\$390,200	- 2.2%	\$387,633	\$389,198	+ 0.4%		
Inventory of Homes for Sale	65	71	+ 9.2%					
Months Supply of Inventory	3.0	3.1	+ 3.3%					

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#### **Median Sales Price**





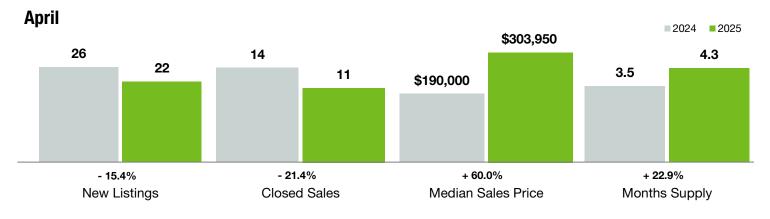
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# **Anson County**

North Carolina

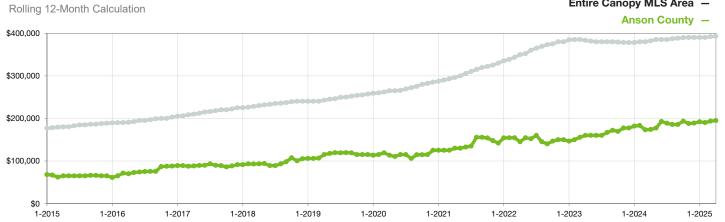
		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	26	22	- 15.4%	78	82	+ 5.1%		
Pending Sales	13	21	+ 61.5%	51	63	+ 23.5%		
Closed Sales	14	11	- 21.4%	38	42	+ 10.5%		
Median Sales Price*	\$190,000	\$303,950	+ 60.0%	\$182,500	\$203,000	+ 11.2%		
Average Sales Price*	\$257,664	\$266,195	+ 3.3%	\$256,698	\$267,668	+ 4.3%		
Percent of Original List Price Received*	95.9%	91.2%	- 4.9%	94.1%	90.0%	- 4.4%		
List to Close	73	112	+ 53.4%	92	117	+ 27.2%		
Days on Market Until Sale	40	73	+ 82.5%	43	71	+ 65.1%		
Cumulative Days on Market Until Sale	41	93	+ 126.8%	50	87	+ 74.0%		
Average List Price	\$225,462	\$237,381	+ 5.3%	\$224,309	\$227,696	+ 1.5%		
Inventory of Homes for Sale	44	57	+ 29.5%					
Months Supply of Inventory	3.5	4.3	+ 22.9%					

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### **Median Sales Price**

Entire Canopy MLS Area –





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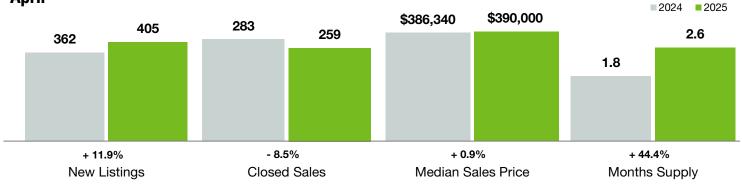
## **Cabarrus County**

North Carolina

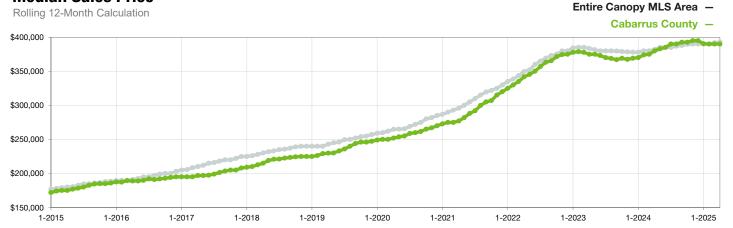
		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	362	405	+ 11.9%	1,246	1,301	+ 4.4%		
Pending Sales	280	315	+ 12.5%	1,011	1,029	+ 1.8%		
Closed Sales	283	259	- 8.5%	889	852	- 4.2%		
Median Sales Price*	\$386,340	\$390,000	+ 0.9%	\$390,000	\$375,000	- 3.8%		
Average Sales Price*	\$414,139	\$436,408	+ 5.4%	\$427,268	\$427,487	+ 0.1%		
Percent of Original List Price Received*	97.9%	96.0%	- 1.9%	97.6%	95.5%	- 2.2%		
List to Close	82	92	+ 12.2%	91	97	+ 6.6%		
Days on Market Until Sale	29	51	+ 75.9%	39	53	+ 35.9%		
Cumulative Days on Market Until Sale	34	56	+ 64.7%	42	61	+ 45.2%		
Average List Price	\$473,753	\$483,628	+ 2.1%	\$442,164	\$470,255	+ 6.4%		
Inventory of Homes for Sale	435	619	+ 42.3%					
Months Supply of Inventory	1.8	2.6	+ 44.4%					

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#### April



### **Median Sales Price**





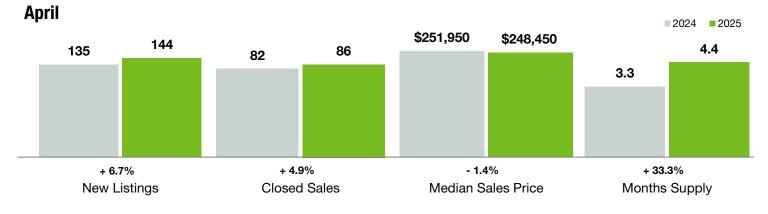
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# **Cleveland County**

North Carolina

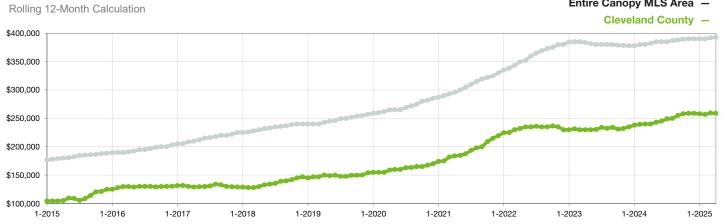
		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	135	144	+ 6.7%	462	496	+ 7.4%		
Pending Sales	80	97	+ 21.3%	330	364	+ 10.3%		
Closed Sales	82	86	+ 4.9%	288	293	+ 1.7%		
Median Sales Price*	\$251,950	\$248,450	- 1.4%	\$243,750	\$241,499	- 0.9%		
Average Sales Price*	\$263,781	\$277,156	+ 5.1%	\$264,461	\$264,033	- 0.2%		
Percent of Original List Price Received*	95.4%	94.7%	- 0.7%	95.8%	93.9%	- 2.0%		
List to Close	101	122	+ 20.8%	95	112	+ 17.9%		
Days on Market Until Sale	51	74	+ 45.1%	50	68	+ 36.0%		
Cumulative Days on Market Until Sale	70	90	+ 28.6%	66	83	+ 25.8%		
Average List Price	\$331,085	\$315,298	- 4.8%	\$290,730	\$315,244	+ 8.4%		
Inventory of Homes for Sale	263	345	+ 31.2%					
Months Supply of Inventory	3.3	4.4	+ 33.3%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**

Entire Canopy MLS Area –





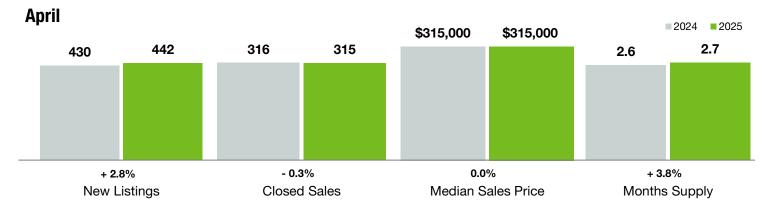
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## **Gaston County**

North Carolina

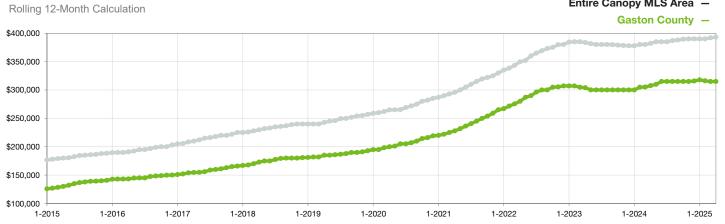
		April	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change			
New Listings	430	442	+ 2.8%	1,592	1,613	+ 1.3%			
Pending Sales	341	323	- 5.3%	1,224	1,272	+ 3.9%			
Closed Sales	316	315	- 0.3%	1,060	1,130	+ 6.6%			
Median Sales Price*	\$315,000	\$315,000	0.0%	\$315,000	\$310,000	- 1.6%			
Average Sales Price*	\$368,407	\$345,983	- 6.1%	\$349,584	\$343,329	- 1.8%			
Percent of Original List Price Received*	96.3%	95.2%	- 1.1%	96.1%	95.5%	- 0.6%			
List to Close	81	94	+ 16.0%	89	99	+ 11.2%			
Days on Market Until Sale	38	52	+ 36.8%	44	56	+ 27.3%			
Cumulative Days on Market Until Sale	43	60	+ 39.5%	49	65	+ 32.7%			
Average List Price	\$388,695	\$399,071	+ 2.7%	\$368,741	\$379,368	+ 2.9%			
Inventory of Homes for Sale	726	808	+ 11.3%						
Months Supply of Inventory	2.6	2.7	+ 3.8%						

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#### **Median Sales Price**

Entire Canopy MLS Area –





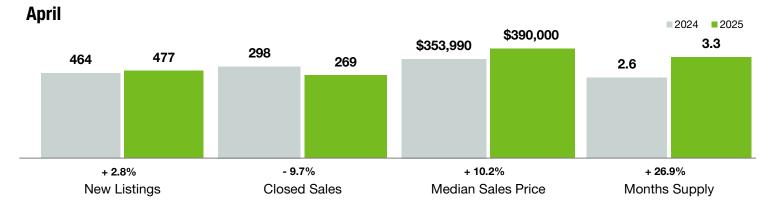
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## **Iredell County**

North Carolina

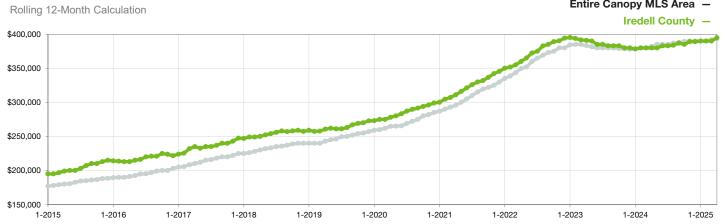
		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	464	477	+ 2.8%	1,482	1,612	+ 8.8%		
Pending Sales	341	360	+ 5.6%	1,211	1,212	+ 0.1%		
Closed Sales	298	269	- 9.7%	1,044	955	- 8.5%		
Median Sales Price*	\$353,990	\$390,000	+ 10.2%	\$376,900	\$391,500	+ 3.9%		
Average Sales Price*	\$478,398	\$515,523	+ 7.8%	\$482,380	\$512,356	+ 6.2%		
Percent of Original List Price Received*	96.5%	95.8%	- 0.7%	96.0%	95.1%	- 0.9%		
List to Close	99	102	+ 3.0%	105	108	+ 2.9%		
Days on Market Until Sale	51	59	+ 15.7%	50	63	+ 26.0%		
Cumulative Days on Market Until Sale	59	70	+ 18.6%	58	71	+ 22.4%		
Average List Price	\$625,916	\$723,527	+ 15.6%	\$570,965	\$647,779	+ 13.5%		
Inventory of Homes for Sale	714	918	+ 28.6%					
Months Supply of Inventory	2.6	3.3	+ 26.9%					

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### **Median Sales Price**

Entire Canopy MLS Area -





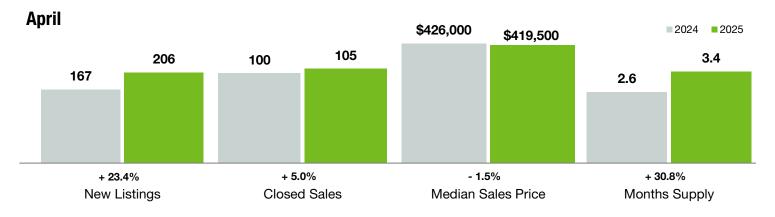
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# **Lincoln County**

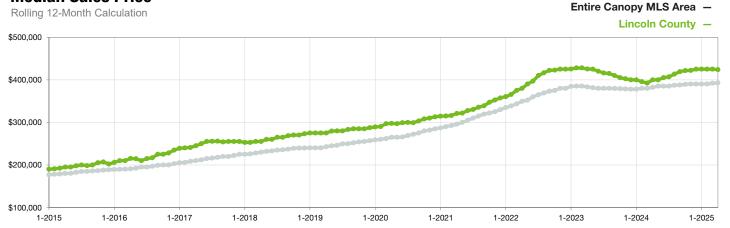
North Carolina

		April		Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	167	206	+ 23.4%	558	652	+ 16.8%	
Pending Sales	114	144	+ 26.3%	425	472	+ 11.1%	
Closed Sales	100	105	+ 5.0%	364	394	+ 8.2%	
Median Sales Price*	\$426,000	\$419,500	- 1.5%	\$410,510	\$414,450	+ 1.0%	
Average Sales Price*	\$480,830	\$540,235	+ 12.4%	\$468,837	\$517,342	+ 10.3%	
Percent of Original List Price Received*	97.6%	96.3%	- 1.3%	97.2%	95.1%	- 2.2%	
List to Close	89	100	+ 12.4%	102	105	+ 2.9%	
Days on Market Until Sale	41	55	+ 34.1%	47	61	+ 29.8%	
Cumulative Days on Market Until Sale	45	65	+ 44.4%	53	72	+ 35.8%	
Average List Price	\$584,431	\$649,574	+ 11.1%	\$555,094	\$601,044	+ 8.3%	
Inventory of Homes for Sale	277	371	+ 33.9%				
Months Supply of Inventory	2.6	3.4	+ 30.8%				

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#### **Median Sales Price**





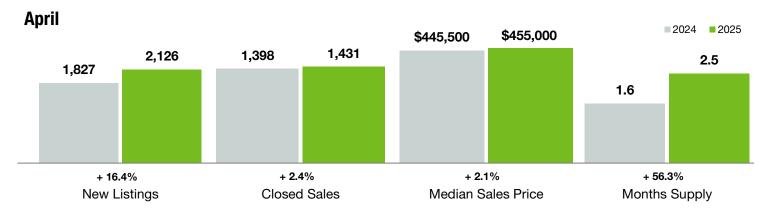
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# **Mecklenburg County**

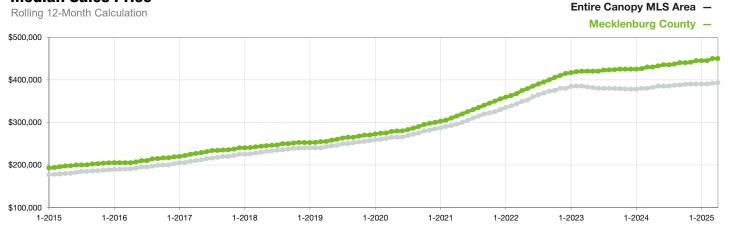
North Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	1,827	2,126	+ 16.4%	6,462	7,325	+ 13.4%	
Pending Sales	1,486	1,585	+ 6.7%	5,505	5,613	+ 2.0%	
Closed Sales	1,398	1,431	+ 2.4%	4,717	4,684	- 0.7%	
Median Sales Price*	\$445,500	\$455,000	+ 2.1%	\$430,000	\$449,000	+ 4.4%	
Average Sales Price*	\$624,199	\$625,490	+ 0.2%	\$572,463	\$609,223	+ 6.4%	
Percent of Original List Price Received*	99.1%	97.7%	- 1.4%	98.3%	97.1%	- 1.2%	
List to Close	80	84	+ 5.0%	84	91	+ 8.3%	
Days on Market Until Sale	31	38	+ 22.6%	35	46	+ 31.4%	
Cumulative Days on Market Until Sale	34	44	+ 29.4%	38	52	+ 36.8%	
Average List Price	\$658,337	\$685,518	+ 4.1%	\$621,151	\$635,981	+ 2.4%	
Inventory of Homes for Sale	2,061	3,162	+ 53.4%				
Months Supply of Inventory	1.6	2.5	+ 56.3%				

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#### **Median Sales Price**





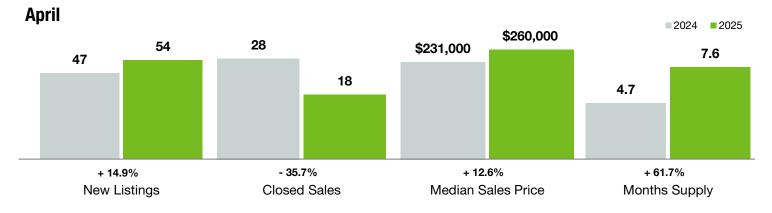
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# **Montgomery County**

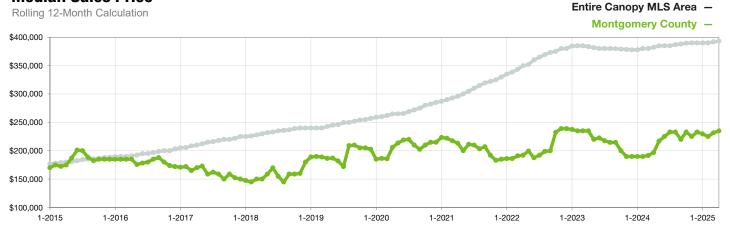
North Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	47	54	+ 14.9%	164	162	- 1.2%		
Pending Sales	33	24	- 27.3%	110	92	- 16.4%		
Closed Sales	28	18	- 35.7%	88	80	- 9.1%		
Median Sales Price*	\$231,000	\$260,000	+ 12.6%	\$197,500	\$213,000	+ 7.8%		
Average Sales Price*	\$359,396	\$353,307	- 1.7%	\$345,104	\$283,636	- 17.8%		
Percent of Original List Price Received*	94.2%	93.1%	- 1.2%	91.2%	90.8%	- 0.4%		
List to Close	122	96	- 21.3%	120	127	+ 5.8%		
Days on Market Until Sale	87	48	- 44.8%	84	85	+ 1.2%		
Cumulative Days on Market Until Sale	90	56	- 37.8%	103	98	- 4.9%		
Average List Price	\$488,780	\$523,274	+ 7.1%	\$351,687	\$410,104	+ 16.6%		
Inventory of Homes for Sale	119	165	+ 38.7%					
Months Supply of Inventory	4.7	7.6	+ 61.7%					

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### **Median Sales Price**





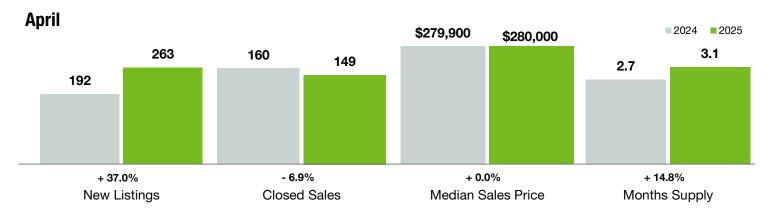
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## **Rowan County**

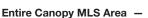
North Carolina

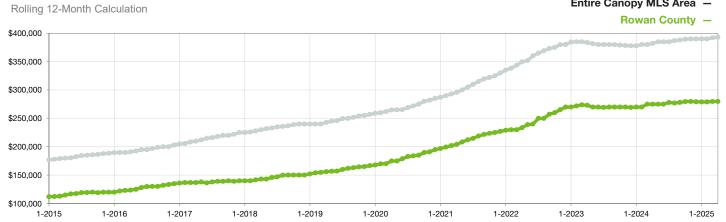
	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	192	263	+ 37.0%	691	820	+ 18.7%	
Pending Sales	136	196	+ 44.1%	547	639	+ 16.8%	
Closed Sales	160	149	- 6.9%	491	527	+ 7.3%	
Median Sales Price*	\$279,900	\$280,000	+ 0.0%	\$275,000	\$276,000	+ 0.4%	
Average Sales Price*	\$307,186	\$329,801	+ 7.4%	\$304,453	\$316,018	+ 3.8%	
Percent of Original List Price Received*	95.3%	95.8%	+ 0.5%	95.0%	94.1%	- 0.9%	
List to Close	100	88	- 12.0%	92	103	+ 12.0%	
Days on Market Until Sale	54	47	- 13.0%	49	58	+ 18.4%	
Cumulative Days on Market Until Sale	61	55	- 9.8%	54	69	+ 27.8%	
Average List Price	\$394,853	\$423,535	+ 7.3%	\$346,757	\$365,413	+ 5.4%	
Inventory of Homes for Sale	355	469	+ 32.1%				
Months Supply of Inventory	2.7	3.1	+ 14.8%				

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### **Median Sales Price**







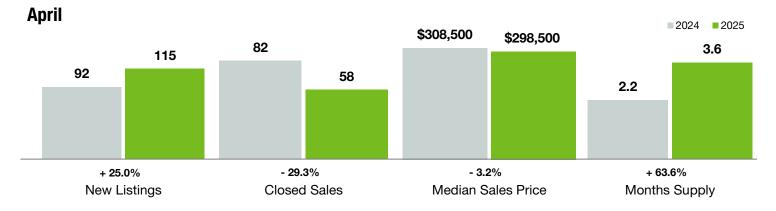
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# **Stanly County**

North Carolina

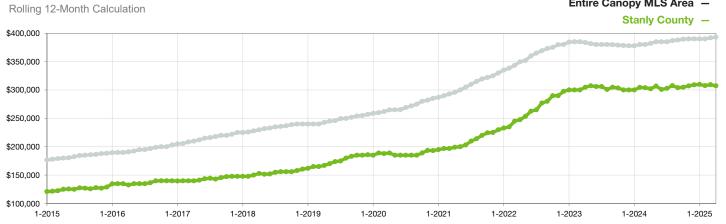
		April		Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	92	115	+ 25.0%	346	381	+ 10.1%	
Pending Sales	85	72	- 15.3%	335	260	- 22.4%	
Closed Sales	82	58	- 29.3%	287	250	- 12.9%	
Median Sales Price*	\$308,500	\$298,500	- 3.2%	\$310,000	\$305,251	- 1.5%	
Average Sales Price*	\$326,043	\$352,792	+ 8.2%	\$335,757	\$347,247	+ 3.4%	
Percent of Original List Price Received*	95.2%	95.6%	+ 0.4%	94.7%	94.8%	+ 0.1%	
List to Close	119	90	- 24.4%	110	105	- 4.5%	
Days on Market Until Sale	72	51	- 29.2%	64	62	- 3.1%	
Cumulative Days on Market Until Sale	79	58	- 26.6%	71	75	+ 5.6%	
Average List Price	\$339,322	\$401,038	+ 18.2%	\$338,195	\$397,114	+ 17.4%	
Inventory of Homes for Sale	163	227	+ 39.3%				
Months Supply of Inventory	2.2	3.6	+ 63.6%				

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### **Median Sales Price**

Entire Canopy MLS Area –





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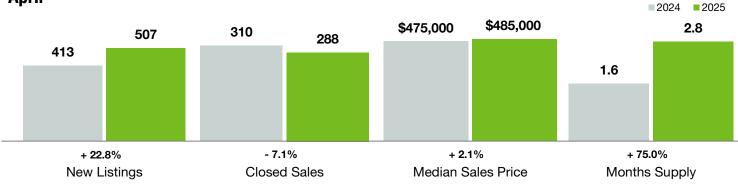
# **Union County**

North Carolina

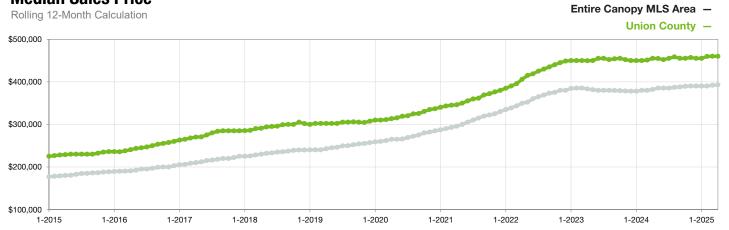
		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	413	507	+ 22.8%	1,428	1,593	+ 11.6%	
Pending Sales	313	342	+ 9.3%	1,198	1,228	+ 2.5%	
Closed Sales	310	288	- 7.1%	994	1,020	+ 2.6%	
Median Sales Price*	\$475,000	\$485,000	+ 2.1%	\$444,117	\$465,000	+ 4.7%	
Average Sales Price*	\$579,536	\$629,984	+ 8.7%	\$564,866	\$604,089	+ 6.9%	
Percent of Original List Price Received*	99.2%	98.4%	- 0.8%	98.1%	97.0%	- 1.1%	
List to Close	77	89	+ 15.6%	86	106	+ 23.3%	
Days on Market Until Sale	28	45	+ 60.7%	36	59	+ 63.9%	
Cumulative Days on Market Until Sale	32	49	+ 53.1%	38	59	+ 55.3%	
Average List Price	\$612,981	\$754,901	+ 23.2%	\$621,754	\$676,126	+ 8.7%	
Inventory of Homes for Sale	436	785	+ 80.0%				
Months Supply of Inventory	1.6	2.8	+ 75.0%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





### **Median Sales Price**



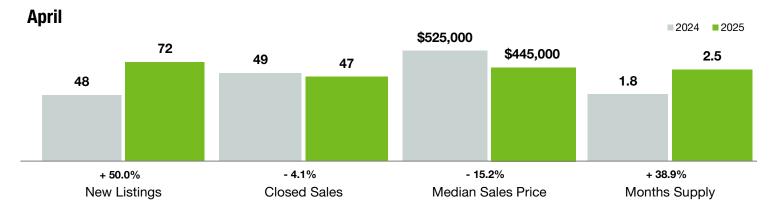
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# **Belmont**

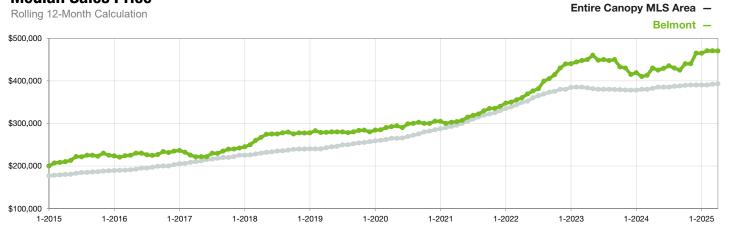
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	48	72	+ 50.0%	204	225	+ 10.3%
Pending Sales	41	49	+ 19.5%	175	175	0.0%
Closed Sales	49	47	- 4.1%	151	151	0.0%
Median Sales Price*	\$525,000	\$445,000	- 15.2%	\$450,704	\$470,000	+ 4.3%
Average Sales Price*	\$615,619	\$529,681	- 14.0%	\$559,780	\$546,166	- 2.4%
Percent of Original List Price Received*	99.7%	<b>96.1</b> %	- 3.6%	97.7%	95.9%	- 1.8%
List to Close	51	81	+ 58.8%	66	99	+ 50.0%
Days on Market Until Sale	15	47	+ 213.3%	31	64	+ 106.5%
Cumulative Days on Market Until Sale	19	48	+ 152.6%	33	60	+ 81.8%
Average List Price	\$702,179	\$598,969	- 14.7%	\$571,246	\$598,164	+ 4.7%
Inventory of Homes for Sale	75	107	+ 42.7%			
Months Supply of Inventory	1.8	2.5	+ 38.9%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**





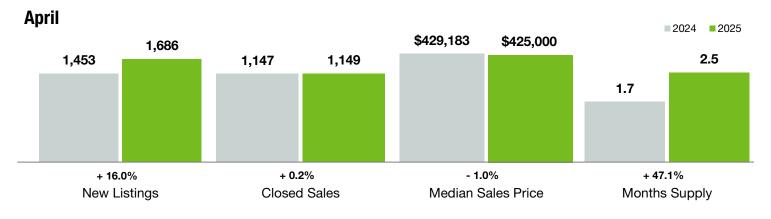
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# **City of Charlotte**

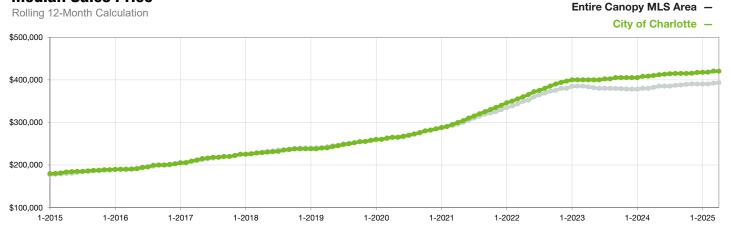
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	1,453	1,686	+ 16.0%	5,257	5,911	+ 12.4%
Pending Sales	1,188	1,284	+ 8.1%	4,473	4,523	+ 1.1%
Closed Sales	1,147	1,149	+ 0.2%	3,844	3,753	- 2.4%
Median Sales Price*	\$429,183	\$425,000	- 1.0%	\$410,000	\$420,000	+ 2.4%
Average Sales Price*	\$626,085	\$618,125	- 1.3%	\$561,349	\$591,121	+ 5.3%
Percent of Original List Price Received*	99.1%	97.8%	- 1.3%	98.3%	97.0%	- 1.3%
List to Close	80	84	+ 5.0%	85	91	+ 7.1%
Days on Market Until Sale	32	39	+ 21.9%	36	46	+ 27.8%
Cumulative Days on Market Until Sale	36	43	+ 19.4%	39	53	+ 35.9%
Average List Price	\$629,775	\$660,785	+ 4.9%	\$597,599	\$603,243	+ 0.9%
Inventory of Homes for Sale	1,683	2,535	+ 50.6%			
Months Supply of Inventory	1.7	2.5	+ 47.1%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**



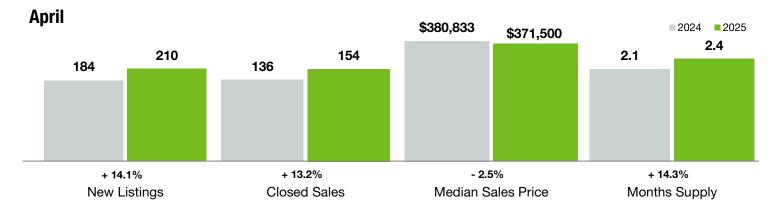
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## Concord

North Carolina

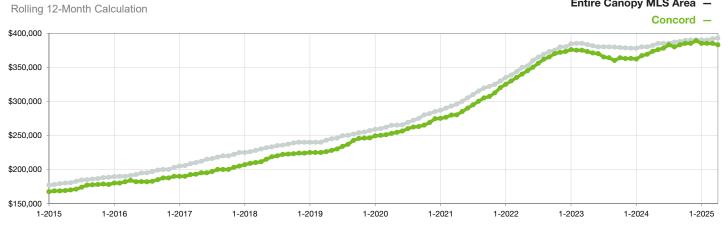
	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	184	210	+ 14.1%	639	687	+ 7.5%
Pending Sales	129	165	+ 27.9%	488	548	+ 12.3%
Closed Sales	136	154	+ 13.2%	446	453	+ 1.6%
Median Sales Price*	\$380,833	\$371,500	- 2.5%	\$385,000	\$370,000	- 3.9%
Average Sales Price*	\$422,199	\$432,265	+ 2.4%	\$430,762	\$430,777	+ 0.0%
Percent of Original List Price Received*	97.4%	95.9%	- 1.5%	97.4%	95.4%	- 2.1%
List to Close	70	93	+ 32.9%	77	98	+ 27.3%
Days on Market Until Sale	33	52	+ 57.6%	35	52	+ 48.6%
Cumulative Days on Market Until Sale	38	57	+ 50.0%	40	61	+ 52.5%
Average List Price	\$490,465	\$486,561	- 0.8%	\$451,636	\$478,792	+ 6.0%
Inventory of Homes for Sale	251	309	+ 23.1%			
Months Supply of Inventory	2.1	2.4	+ 14.3%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**

Entire Canopy MLS Area –





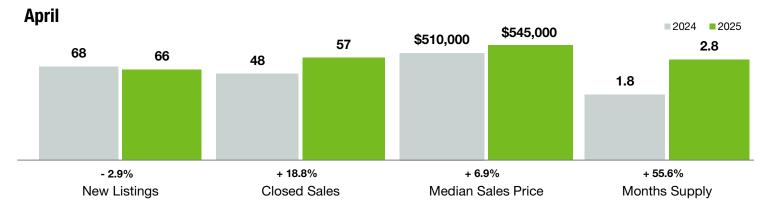
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# **Cornelius**

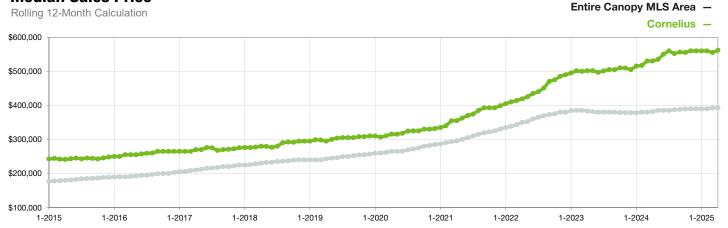
North Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	68	66	- 2.9%	227	265	+ 16.7%	
Pending Sales	53	49	- 7.5%	190	198	+ 4.2%	
Closed Sales	48	57	+ 18.8%	173	185	+ 6.9%	
Median Sales Price*	\$510,000	\$545,000	+ 6.9%	\$535,000	\$540,000	+ 0.9%	
Average Sales Price*	\$733,517	\$595,505	- 18.8%	\$731,995	\$771,057	+ 5.3%	
Percent of Original List Price Received*	97.0%	97.3%	+ 0.3%	96.8%	96.4%	- 0.4%	
List to Close	86	84	- 2.3%	93	90	- 3.2%	
Days on Market Until Sale	45	35	- 22.2%	51	43	- 15.7%	
Cumulative Days on Market Until Sale	39	52	+ 33.3%	43	53	+ 23.3%	
Average List Price	\$1,206,226	\$1,125,844	- 6.7%	\$1,020,056	\$1,037,999	+ 1.8%	
Inventory of Homes for Sale	81	133	+ 64.2%				
Months Supply of Inventory	1.8	2.8	+ 55.6%				

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### **Median Sales Price**





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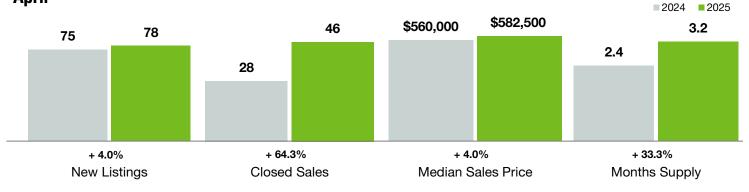
# **Davidson**

North Carolina

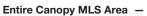
	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	75	78	+ 4.0%	207	237	+ 14.5%	
Pending Sales	51	53	+ 3.9%	157	160	+ 1.9%	
Closed Sales	28	46	+ 64.3%	131	134	+ 2.3%	
Median Sales Price*	\$560,000	\$582,500	+ 4.0%	\$550,000	\$652,500	+ 18.6%	
Average Sales Price*	\$696,926	\$777,618	+ 11.6%	\$695,673	\$836,314	+ 20.2%	
Percent of Original List Price Received*	98.8%	95.9%	- 2.9%	97.9%	96.4%	- 1.5%	
List to Close	101	105	+ 4.0%	106	108	+ 1.9%	
Days on Market Until Sale	20	48	+ 140.0%	40	50	+ 25.0%	
Cumulative Days on Market Until Sale	35	57	+ 62.9%	53	59	+ 11.3%	
Average List Price	\$879,343	\$1,028,050	+ 16.9%	\$874,547	\$995,532	+ 13.8%	
Inventory of Homes for Sale	87	124	+ 42.5%				
Months Supply of Inventory	2.4	3.2	+ 33.3%				

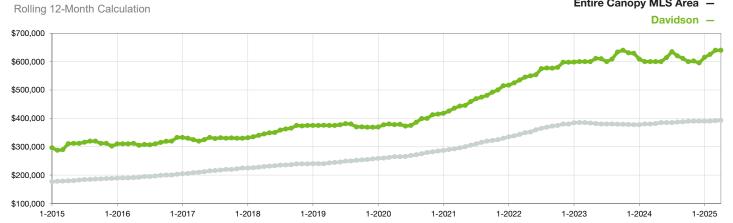
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#### April



### **Median Sales Price**





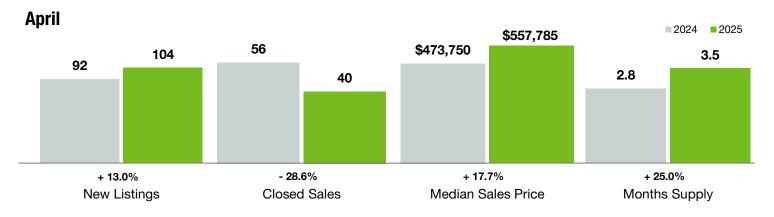
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## Denver

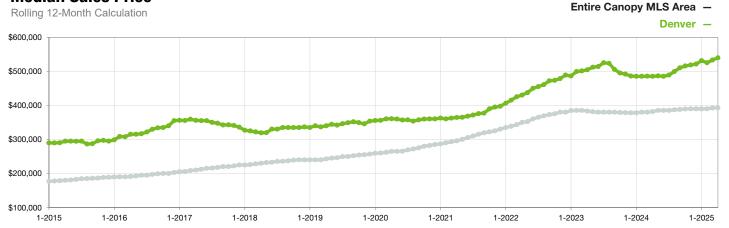
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	92	104	+ 13.0%	289	325	+ 12.5%
Pending Sales	53	74	+ 39.6%	219	210	- 4.1%
Closed Sales	56	40	- 28.6%	185	170	- 8.1%
Median Sales Price*	\$473,750	\$557,785	+ 17.7%	\$486,764	\$534,000	+ 9.7%
Average Sales Price*	\$535,218	\$800,280	+ 49.5%	\$562,748	\$708,442	+ 25.9%
Percent of Original List Price Received*	98.8%	<b>96.4</b> %	- 2.4%	98.6%	95.2%	- 3.4%
List to Close	90	88	- 2.2%	113	99	- 12.4%
Days on Market Until Sale	38	42	+ 10.5%	50	55	+ 10.0%
Cumulative Days on Market Until Sale	40	52	+ 30.0%	50	67	+ 34.0%
Average List Price	\$708,038	\$827,523	+ 16.9%	\$709,798	\$815,592	+ 14.9%
Inventory of Homes for Sale	144	189	+ 31.3%			
Months Supply of Inventory	2.8	3.5	+ 25.0%			

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### **Median Sales Price**



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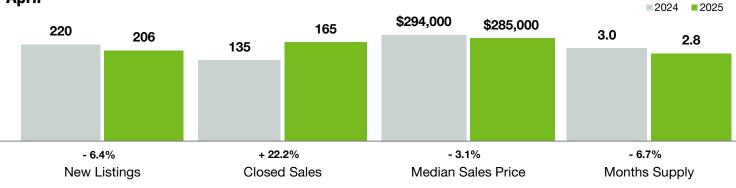
# Gastonia

North Carolina

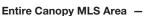
	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	220	206	- 6.4%	768	804	+ 4.7%
Pending Sales	159	152	- 4.4%	569	635	+ 11.6%
Closed Sales	135	165	+ 22.2%	482	557	+ 15.6%
Median Sales Price*	\$294,000	\$285,000	- 3.1%	\$290,200	\$287,000	- 1.1%
Average Sales Price*	\$313,760	\$296,413	- 5.5%	\$302,511	\$297,488	- 1.7%
Percent of Original List Price Received*	94.9%	95.0%	+ 0.1%	95.3%	95.3%	0.0%
List to Close	92	95	+ 3.3%	96	96	0.0%
Days on Market Until Sale	48	52	+ 8.3%	50	51	+ 2.0%
Cumulative Days on Market Until Sale	53	64	+ 20.8%	57	64	+ 12.3%
Average List Price	\$342,510	\$355,784	+ 3.9%	\$334,334	\$328,121	- 1.9%
Inventory of Homes for Sale	374	402	+ 7.5%			
Months Supply of Inventory	3.0	2.8	- 6.7%			

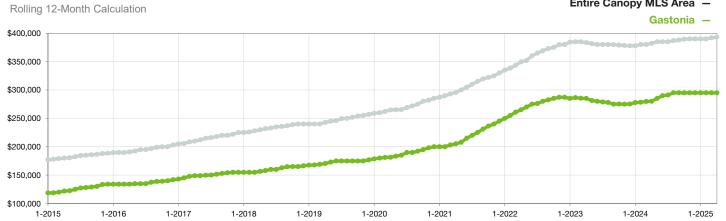
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#### **Median Sales Price**







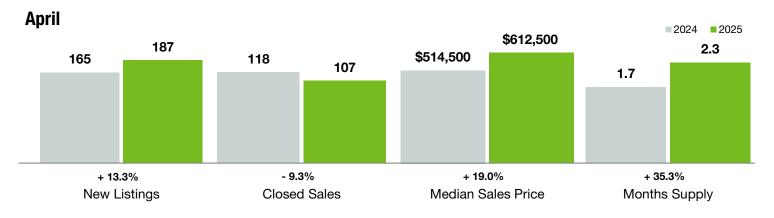
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## Huntersville

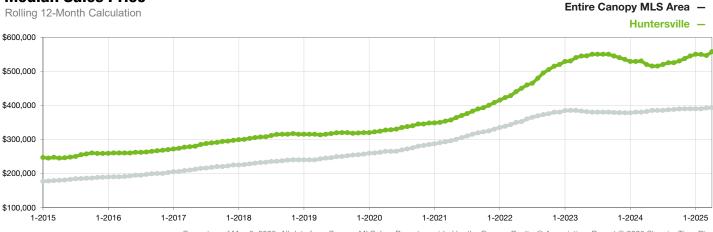
North Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	165	187	+ 13.3%	487	556	+ 14.2%	
Pending Sales	132	129	- 2.3%	400	446	+ 11.5%	
Closed Sales	118	107	- 9.3%	333	375	+ 12.6%	
Median Sales Price*	\$514,500	\$612,500	+ 19.0%	\$520,000	\$557,564	+ 7.2%	
Average Sales Price*	\$562,445	\$696,595	+ 23.9%	\$579,629	\$653,647	+ 12.8%	
Percent of Original List Price Received*	100.0%	98.2%	- 1.8%	99.4%	97.8%	- 1.6%	
List to Close	100	91	- 9.0%	88	95	+ 8.0%	
Days on Market Until Sale	21	41	+ 95.2%	26	46	+ 76.9%	
Cumulative Days on Market Until Sale	21	44	+ 109.5%	29	52	+ 79.3%	
Average List Price	\$612,808	\$680,890	+ 11.1%	\$605,654	\$670,455	+ 10.7%	
Inventory of Homes for Sale	155	230	+ 48.4%				
Months Supply of Inventory	1.7	2.3	+ 35.3%				

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### **Median Sales Price**





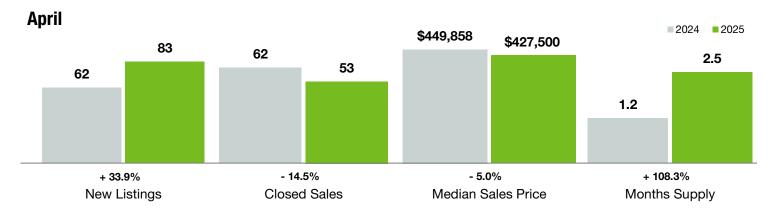
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# Indian Trail

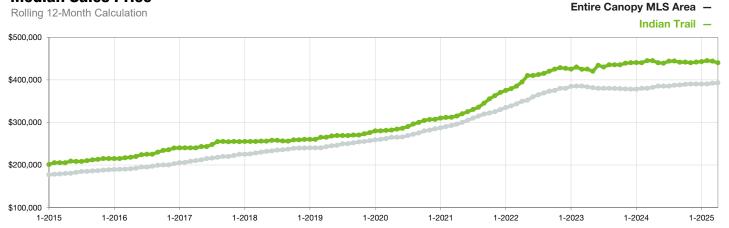
North Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	62	83	+ 33.9%	233	314	+ 34.8%	
Pending Sales	57	72	+ 26.3%	202	241	+ 19.3%	
Closed Sales	62	53	- 14.5%	179	171	- 4.5%	
Median Sales Price*	\$449,858	\$427,500	- 5.0%	\$449,716	\$446,000	- 0.8%	
Average Sales Price*	\$460,853	\$449,131	- 2.5%	\$462,385	\$464,972	+ 0.6%	
Percent of Original List Price Received*	99.1%	98.3%	- 0.8%	98.2%	97.7%	- 0.5%	
List to Close	66	89	+ 34.8%	84	95	+ 13.1%	
Days on Market Until Sale	26	44	+ 69.2%	37	47	+ 27.0%	
Cumulative Days on Market Until Sale	29	49	+ 69.0%	39	49	+ 25.6%	
Average List Price	\$493,197	\$487,642	- 1.1%	\$474,362	\$489,740	+ 3.2%	
Inventory of Homes for Sale	63	132	+ 109.5%				
Months Supply of Inventory	1.2	2.5	+ 108.3%				

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### **Median Sales Price**





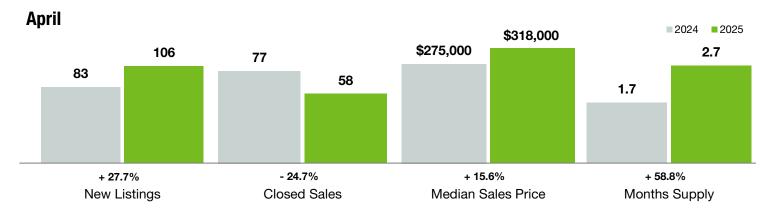
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# Kannapolis

North Carolina

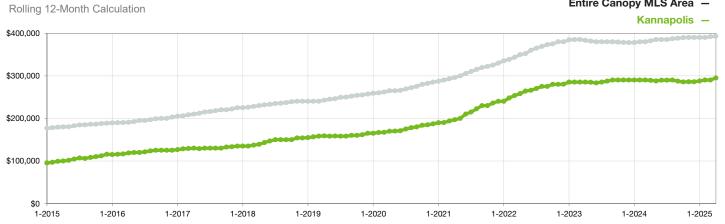
	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	83	106	+ 27.7%	336	361	+ 7.4%
Pending Sales	74	95	+ 28.4%	273	305	+ 11.7%
Closed Sales	77	58	- 24.7%	226	241	+ 6.6%
Median Sales Price*	\$275,000	\$318,000	+ 15.6%	\$276,500	\$306,000	+ 10.7%
Average Sales Price*	\$289,519	\$337,772	+ 16.7%	\$303,193	\$328,720	+ 8.4%
Percent of Original List Price Received*	95.7%	95.7%	0.0%	95.8%	95.1%	- 0.7%
List to Close	82	82	0.0%	81	92	+ 13.6%
Days on Market Until Sale	36	38	+ 5.6%	39	46	+ 17.9%
Cumulative Days on Market Until Sale	43	41	- 4.7%	45	55	+ 22.2%
Average List Price	\$325,874	\$375,552	+ 15.2%	\$312,447	\$341,491	+ 9.3%
Inventory of Homes for Sale	112	177	+ 58.0%			
Months Supply of Inventory	1.7	2.7	+ 58.8%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### **Median Sales Price**

Entire Canopy MLS Area –





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# **Kings Mountain**

North Carolina

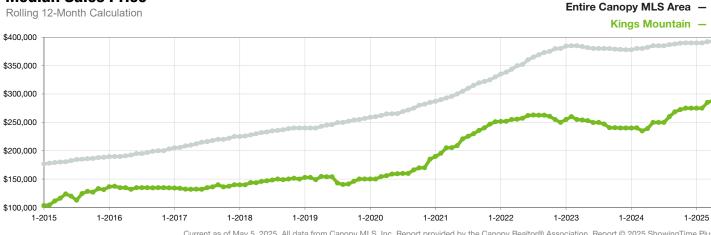
	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	33	45	+ 36.4%	126	155	+ 23.0%
Pending Sales	22	29	+ 31.8%	98	115	+ 17.3%
Closed Sales	16	28	+ 75.0%	85	97	+ 14.1%
Median Sales Price*	\$270,500	\$288,500	+ 6.7%	\$244,000	\$285,000	+ 16.8%
Average Sales Price*	\$293,681	\$284,199	- 3.2%	\$271,538	\$286,093	+ 5.4%
Percent of Original List Price Received*	93.0%	97.9%	+ 5.3%	95.4%	94.8%	- 0.6%
List to Close	85	95	+ 11.8%	89	101	+ 13.5%
Days on Market Until Sale	44	48	+ 9.1%	50	56	+ 12.0%
Cumulative Days on Market Until Sale	54	64	+ 18.5%	63	70	+ 11.1%
Average List Price	\$325,774	\$329,318	+ 1.1%	\$293,943	\$378,244	+ 28.7%
Inventory of Homes for Sale	51	89	+ 74.5%			
Months Supply of Inventory	2.4	3.5	+ 45.8%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





#### **Median Sales Price**





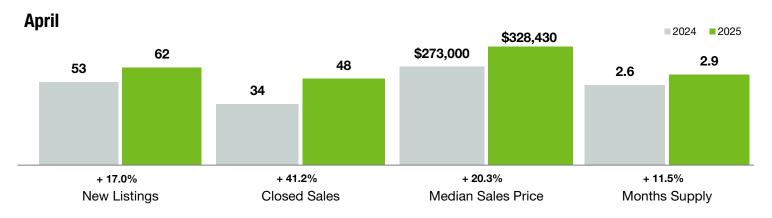
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# LincoInton

North Carolina

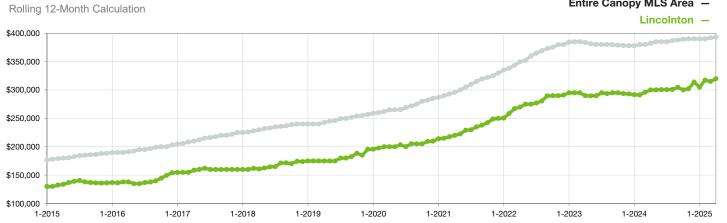
	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	53	62	+ 17.0%	178	219	+ 23.0%	
Pending Sales	42	58	+ 38.1%	136	191	+ 40.4%	
Closed Sales	34	48	+ 41.2%	120	163	+ 35.8%	
Median Sales Price*	\$273,000	\$328,430	+ 20.3%	\$299,627	\$320,000	+ 6.8%	
Average Sales Price*	\$332,359	\$348,172	+ 4.8%	\$330,284	\$342,848	+ 3.8%	
Percent of Original List Price Received*	95.7%	95.6%	- 0.1%	96.6%	95.1%	- 1.6%	
List to Close	91	110	+ 20.9%	89	114	+ 28.1%	
Days on Market Until Sale	48	65	+ 35.4%	45	69	+ 53.3%	
Cumulative Days on Market Until Sale	50	75	+ 50.0%	61	79	+ 29.5%	
Average List Price	\$373,285	\$441,639	+ 18.3%	\$374,969	\$382,032	+ 1.9%	
Inventory of Homes for Sale	88	121	+ 37.5%				
Months Supply of Inventory	2.6	2.9	+ 11.5%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**

Entire Canopy MLS Area –





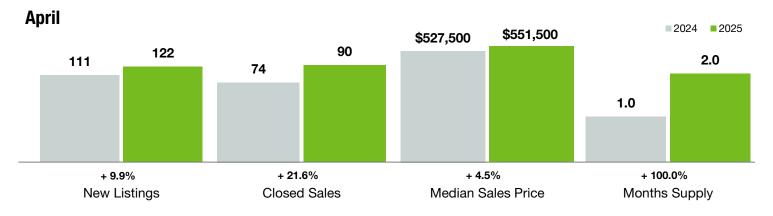
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## **Matthews**

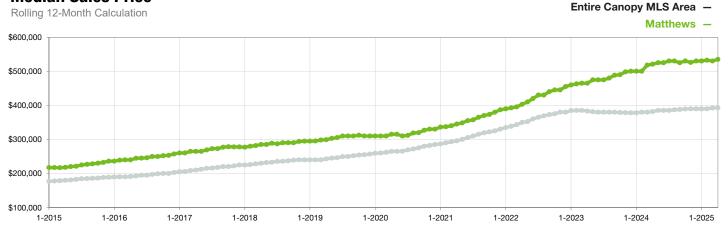
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	111	122	+ 9.9%	328	404	+ 23.2%
Pending Sales	92	90	- 2.2%	303	326	+ 7.6%
Closed Sales	74	90	+ 21.6%	229	263	+ 14.8%
Median Sales Price*	\$527,500	\$551,500	+ 4.5%	\$525,000	\$535,000	+ 1.9%
Average Sales Price*	\$619,017	\$631,555	+ 2.0%	\$612,276	\$596,654	- 2.6%
Percent of Original List Price Received*	99.7%	98.2%	- 1.5%	99.4%	98.2%	- 1.2%
List to Close	70	68	- 2.9%	62	75	+ 21.0%
Days on Market Until Sale	26	29	+ 11.5%	22	31	+ 40.9%
Cumulative Days on Market Until Sale	26	42	+ 61.5%	23	39	+ 69.6%
Average List Price	\$648,153	\$694,467	+ 7.1%	\$646,879	\$653,380	+ 1.0%
Inventory of Homes for Sale	71	157	+ 121.1%			
Months Supply of Inventory	1.0	2.0	+ 100.0%			

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### **Median Sales Price**



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## **Mint Hill**

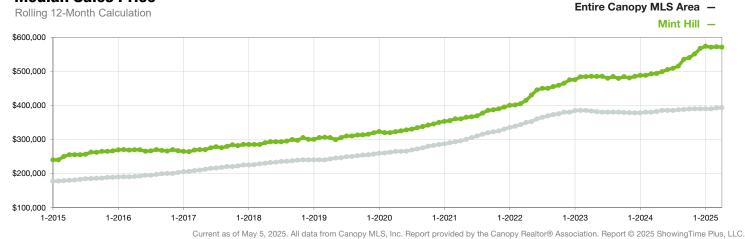
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	34	49	+ 44.1%	157	160	+ 1.9%
Pending Sales	35	32	- 8.6%	152	126	- 17.1%
Closed Sales	37	30	- 18.9%	139	105	- 24.5%
Median Sales Price*	\$480,500	\$533,465	+ 11.0%	\$520,000	\$548,500	+ 5.5%
Average Sales Price*	\$525,205	\$541,553	+ 3.1%	\$552,383	\$575,201	+ 4.1%
Percent of Original List Price Received*	99.6%	95.6%	- 4.0%	98.1%	96.9%	- 1.2%
List to Close	83	75	- 9.6%	90	101	+ 12.2%
Days on Market Until Sale	30	36	+ 20.0%	34	56	+ 64.7%
Cumulative Days on Market Until Sale	32	48	+ 50.0%	37	64	+ 73.0%
Average List Price	\$612,602	\$594,647	- 2.9%	\$582,492	\$602,177	+ 3.4%
Inventory of Homes for Sale	38	74	+ 94.7%			
Months Supply of Inventory	1.0	2.5	+ 150.0%			

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#### **Median Sales Price**



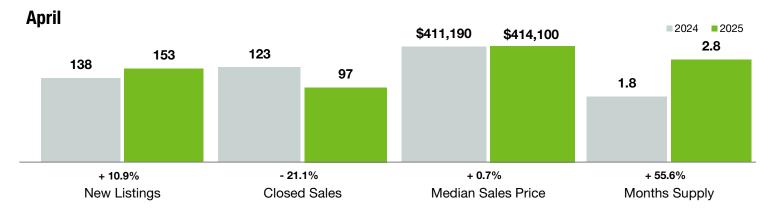
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## Monroe

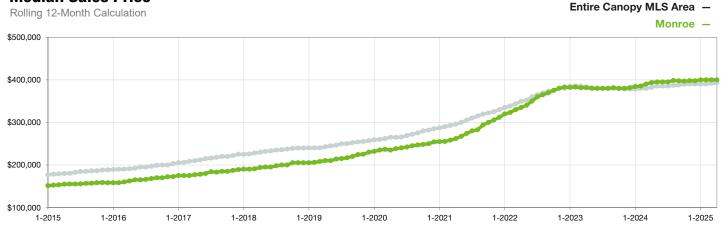
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	138	153	+ 10.9%	511	531	+ 3.9%
Pending Sales	95	115	+ 21.1%	438	439	+ 0.2%
Closed Sales	123	97	- 21.1%	397	373	- 6.0%
Median Sales Price*	\$411,190	\$414,100	+ 0.7%	\$398,240	\$408,435	+ 2.6%
Average Sales Price*	\$457,119	\$419,275	- 8.3%	\$419,215	\$428,920	+ 2.3%
Percent of Original List Price Received*	97.9%	98.8%	+ 0.9%	97.7%	96.6%	- 1.1%
List to Close	87	99	+ 13.8%	91	114	+ 25.3%
Days on Market Until Sale	36	51	+ 41.7%	38	65	+ 71.1%
Cumulative Days on Market Until Sale	42	44	+ 4.8%	42	62	+ 47.6%
Average List Price	\$444,809	\$502,254	+ 12.9%	\$449,027	\$463,007	+ 3.1%
Inventory of Homes for Sale	172	276	+ 60.5%			
Months Supply of Inventory	1.8	2.8	+ 55.6%			

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#### **Median Sales Price**





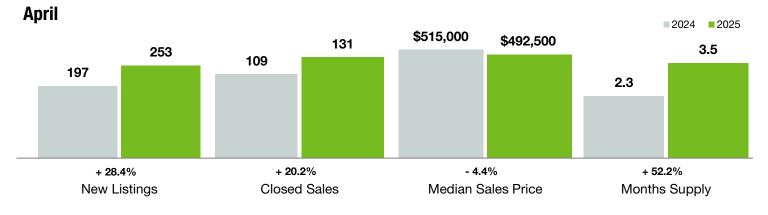
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## **Mooresville**

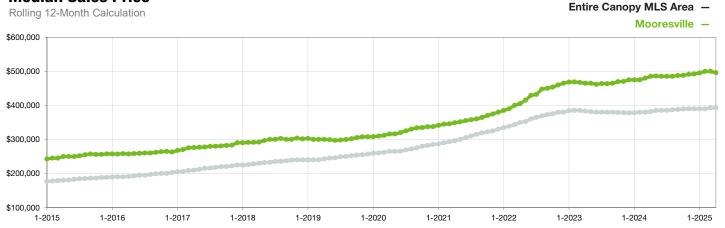
North Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	197	253	+ 28.4%	621	778	+ 25.3%	
Pending Sales	151	179	+ 18.5%	523	545	+ 4.2%	
Closed Sales	109	131	+ 20.2%	437	444	+ 1.6%	
Median Sales Price*	\$515,000	\$492,500	- 4.4%	\$488,319	\$499,995	+ 2.4%	
Average Sales Price*	\$742,426	\$689,406	- 7.1%	\$676,413	\$692,524	+ 2.4%	
Percent of Original List Price Received*	96.3%	96.0%	- 0.3%	95.7%	95.4%	- 0.3%	
List to Close	91	92	+ 1.1%	98	99	+ 1.0%	
Days on Market Until Sale	51	52	+ 2.0%	52	56	+ 7.7%	
Cumulative Days on Market Until Sale	59	65	+ 10.2%	57	65	+ 14.0%	
Average List Price	\$824,032	\$854,452	+ 3.7%	\$792,698	\$853,066	+ 7.6%	
Inventory of Homes for Sale	278	445	+ 60.1%				
Months Supply of Inventory	2.3	3.5	+ 52.2%				

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### **Median Sales Price**



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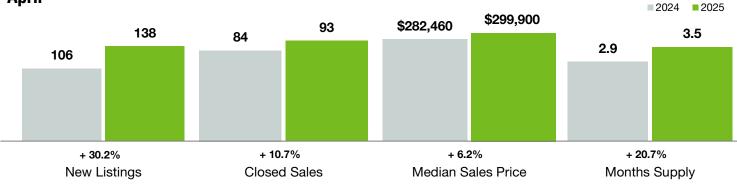
# Salisbury

North Carolina

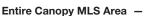
	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	106	138	+ 30.2%	368	457	+ 24.2%
Pending Sales	73	108	+ 47.9%	274	350	+ 27.7%
Closed Sales	84	93	+ 10.7%	242	293	+ 21.1%
Median Sales Price*	\$282,460	\$299,900	+ 6.2%	\$276,250	\$280,000	+ 1.4%
Average Sales Price*	\$296,545	\$342,083	+ 15.4%	\$300,141	\$319,956	+ 6.6%
Percent of Original List Price Received*	96.2%	95.9%	- 0.3%	95.4%	93.9%	- 1.6%
List to Close	96	90	- 6.3%	91	106	+ 16.5%
Days on Market Until Sale	52	50	- 3.8%	48	62	+ 29.2%
Cumulative Days on Market Until Sale	58	55	- 5.2%	54	71	+ 31.5%
Average List Price	\$393,063	\$369,683	- 5.9%	\$342,802	\$351,159	+ 2.4%
Inventory of Homes for Sale	208	281	+ 35.1%			
Months Supply of Inventory	2.9	3.5	+ 20.7%			

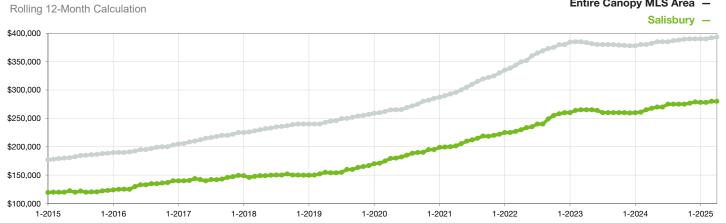
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### **Median Sales Price**





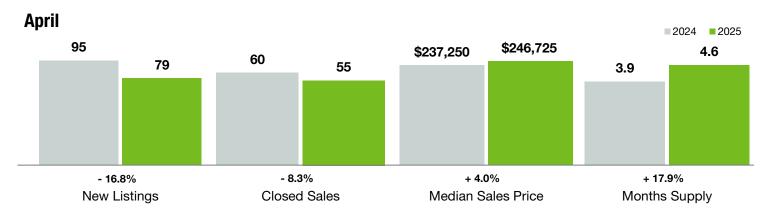
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# Shelby

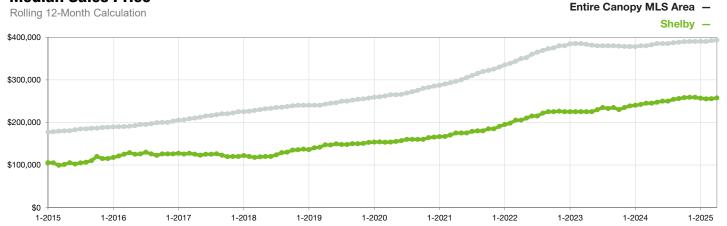
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	95	79	- 16.8%	315	292	- 7.3%
Pending Sales	52	61	+ 17.3%	201	215	+ 7.0%
Closed Sales	60	55	- 8.3%	172	175	+ 1.7%
Median Sales Price*	\$237,250	\$246,725	+ 4.0%	\$250,000	\$238,250	- 4.7%
Average Sales Price*	\$250,219	\$276,458	+ 10.5%	\$252,631	\$258,290	+ 2.2%
Percent of Original List Price Received*	95.9%	93.9%	- 2.1%	95.7%	93.7%	- 2.1%
List to Close	99	123	+ 24.2%	97	119	+ 22.7%
Days on Market Until Sale	48	83	+ 72.9%	49	77	+ 57.1%
Cumulative Days on Market Until Sale	73	98	+ 34.2%	68	92	+ 35.3%
Average List Price	\$312,825	\$336,149	+ 7.5%	\$283,804	\$304,246	+ 7.2%
Inventory of Homes for Sale	196	219	+ 11.7%			
Months Supply of Inventory	3.9	4.6	+ 17.9%			

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### **Median Sales Price**



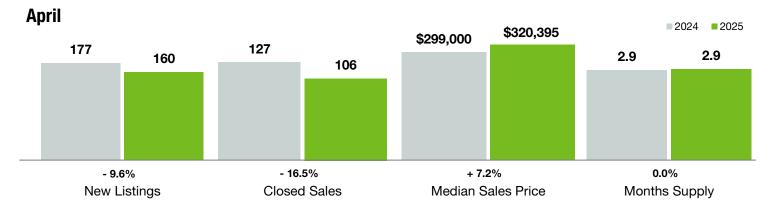
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## **Statesville**

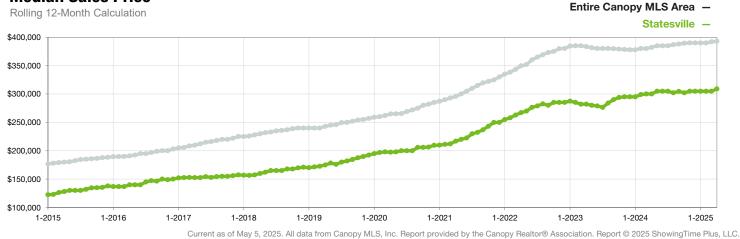
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	177	160	- 9.6%	551	530	- 3.8%
Pending Sales	122	115	- 5.7%	437	427	- 2.3%
Closed Sales	127	106	- 16.5%	395	331	- 16.2%
Median Sales Price*	\$299,000	\$320,395	+ 7.2%	\$300,000	\$309,000	+ 3.0%
Average Sales Price*	\$295,046	\$351,981	+ 19.3%	\$313,307	\$328,159	+ 4.7%
Percent of Original List Price Received*	96.3%	96.0%	- 0.3%	95.5%	94.5%	- 1.0%
List to Close	86	102	+ 18.6%	94	110	+ 17.0%
Days on Market Until Sale	44	59	+ 34.1%	48	66	+ 37.5%
Cumulative Days on Market Until Sale	50	69	+ 38.0%	53	74	+ 39.6%
Average List Price	\$362,338	\$444,213	+ 22.6%	\$346,541	\$382,621	+ 10.4%
Inventory of Homes for Sale	290	293	+ 1.0%			
Months Supply of Inventory	2.9	2.9	0.0%			

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#### **Median Sales Price**



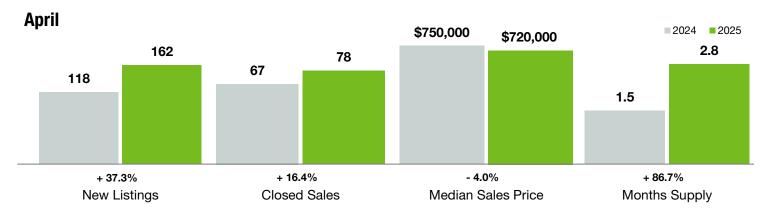
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## Waxhaw

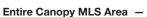
North Carolina

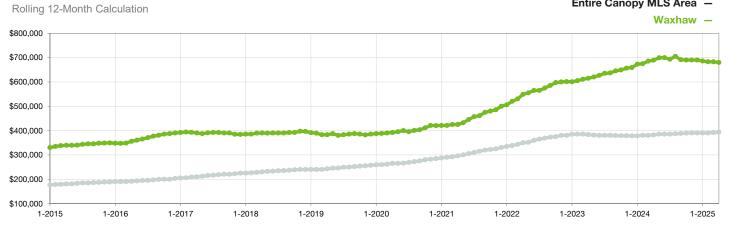
	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	118	162	+ 37.3%	367	419	+ 14.2%
Pending Sales	83	82	- 1.2%	288	293	+ 1.7%
Closed Sales	67	78	+ 16.4%	208	249	+ 19.7%
Median Sales Price*	\$750,000	\$720,000	- 4.0%	\$729,787	\$680,000	- 6.8%
Average Sales Price*	\$855,894	\$879,784	+ 2.8%	\$839,500	\$840,567	+ 0.1%
Percent of Original List Price Received*	99.9%	98.8%	- 1.1%	98.9%	97.2%	- 1.7%
List to Close	56	81	+ 44.6%	74	100	+ 35.1%
Days on Market Until Sale	18	40	+ 122.2%	33	63	+ 90.9%
Cumulative Days on Market Until Sale	20	49	+ 145.0%	30	61	+ 103.3%
Average List Price	\$813,820	\$1,066,555	+ 31.1%	\$866,107	\$944,452	+ 9.0%
Inventory of Homes for Sale	101	200	+ 98.0%			
Months Supply of Inventory	1.5	2.8	+ 86.7%			

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### **Median Sales Price**







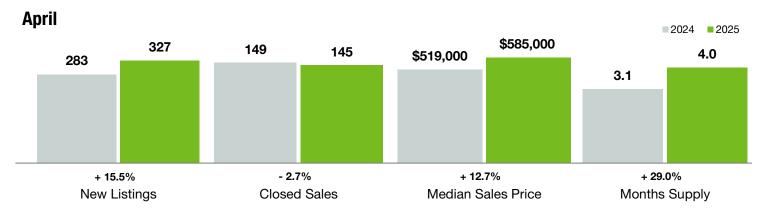
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## Lake Norman

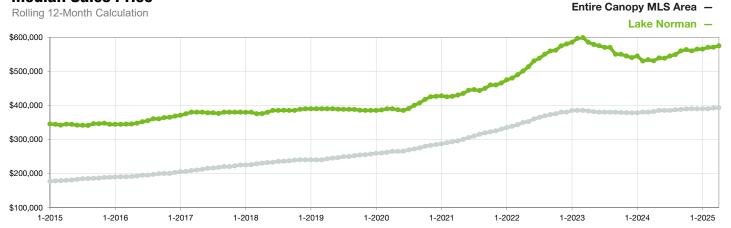
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	283	327	+ 15.5%	915	1,059	+ 15.7%
Pending Sales	188	206	+ 9.6%	655	701	+ 7.0%
Closed Sales	149	145	- 2.7%	524	587	+ 12.0%
Median Sales Price*	\$519,000	\$585,000	+ 12.7%	\$519,000	\$574,000	+ 10.6%
Average Sales Price*	\$796,156	\$867,153	+ 8.9%	\$772,052	\$852,423	+ 10.4%
Percent of Original List Price Received*	96.5%	95.5%	- 1.0%	95.8%	94.8%	- 1.0%
List to Close	82	100	+ 22.0%	104	105	+ 1.0%
Days on Market Until Sale	39	56	+ 43.6%	55	60	+ 9.1%
Cumulative Days on Market Until Sale	44	70	+ 59.1%	56	73	+ 30.4%
Average List Price	\$1,011,290	\$1,084,164	+ 7.2%	\$954,064	\$1,055,908	+ 10.7%
Inventory of Homes for Sale	474	659	+ 39.0%			
Months Supply of Inventory	3.1	4.0	+ 29.0%			

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### **Median Sales Price**





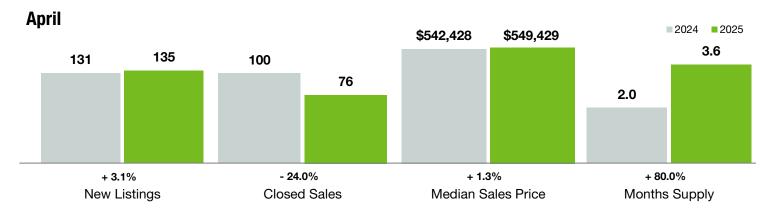
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## Lake Wylie

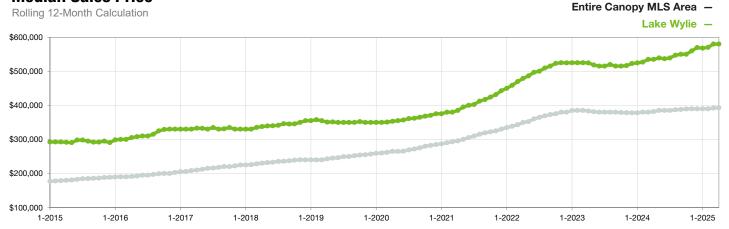
North Carolina and South Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	131	135	+ 3.1%	442	485	+ 9.7%
Pending Sales	94	88	- 6.4%	373	307	- 17.7%
Closed Sales	100	76	- 24.0%	326	273	- 16.3%
Median Sales Price*	\$542,428	\$549,429	+ 1.3%	\$525,000	\$561,000	+ 6.9%
Average Sales Price*	\$669,893	\$642,773	- 4.0%	\$638,155	\$665,871	+ 4.3%
Percent of Original List Price Received*	97.5%	96.3%	- 1.2%	96.5%	96.4%	- 0.1%
List to Close	89	94	+ 5.6%	101	106	+ 5.0%
Days on Market Until Sale	47	48	+ 2.1%	52	68	+ 30.8%
Cumulative Days on Market Until Sale	31	55	+ 77.4%	53	68	+ 28.3%
Average List Price	\$888,162	\$813,314	- 8.4%	\$727,886	\$780,324	+ 7.2%
Inventory of Homes for Sale	161	279	+ 73.3%			
Months Supply of Inventory	2.0	3.6	+ 80.0%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### **Median Sales Price**





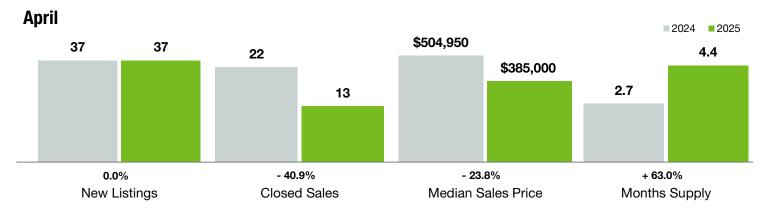
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# **Uptown Charlotte**

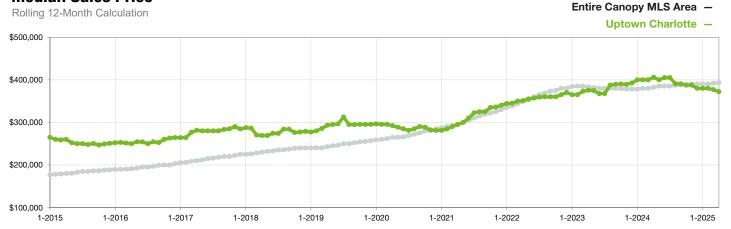
North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	37	37	0.0%	141	121	- 14.2%
Pending Sales	26	27	+ 3.8%	100	81	- 19.0%
Closed Sales	22	13	- 40.9%	92	65	- 29.3%
Median Sales Price*	\$504,950	\$385,000	- 23.8%	\$487,500	\$415,000	- 14.9%
Average Sales Price*	\$551,677	\$482,454	- 12.5%	\$533,772	\$497,605	- 6.8%
Percent of Original List Price Received*	98.5%	96.4%	- 2.1%	97.2%	94.9%	- 2.4%
List to Close	58	96	+ 65.5%	64	107	+ 67.2%
Days on Market Until Sale	30	62	+ 106.7%	31	67	+ 116.1%
Cumulative Days on Market Until Sale	34	62	+ 82.4%	43	84	+ 95.3%
Average List Price	\$393,419	\$682,236	+ 73.4%	\$465,443	\$502,255	+ 7.9%
Inventory of Homes for Sale	61	83	+ 36.1%			
Months Supply of Inventory	2.7	4.4	+ 63.0%			

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#### **Median Sales Price**





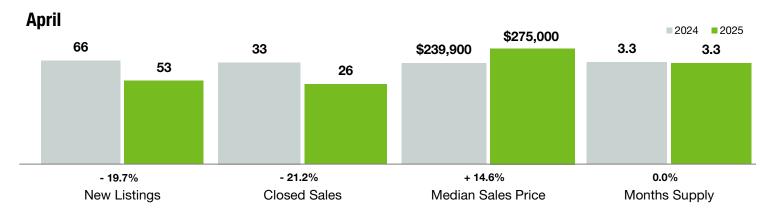
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## **Chester County**

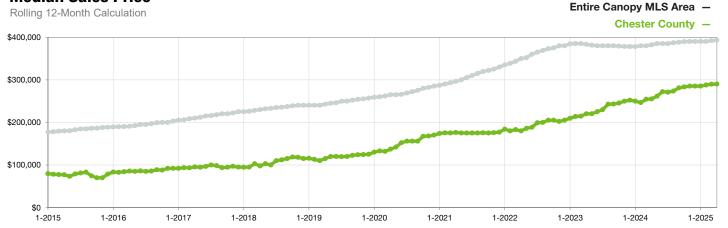
South Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	66	53	- 19.7%	203	215	+ 5.9%		
Pending Sales	33	43	+ 30.3%	128	137	+ 7.0%		
Closed Sales	33	26	- 21.2%	93	90	- 3.2%		
Median Sales Price*	\$239,900	\$275,000	+ 14.6%	\$233,000	\$286,999	+ 23.2%		
Average Sales Price*	\$256,735	\$289,644	+ 12.8%	\$242,285	\$287,018	+ 18.5%		
Percent of Original List Price Received*	97.9%	93.0%	- 5.0%	94.1%	94.7%	+ 0.6%		
List to Close	72	102	+ 41.7%	87	101	+ 16.1%		
Days on Market Until Sale	32	62	+ 93.8%	42	55	+ 31.0%		
Cumulative Days on Market Until Sale	51	66	+ 29.4%	63	80	+ 27.0%		
Average List Price	\$285,921	\$270,418	- 5.4%	\$280,776	\$283,017	+ 0.8%		
Inventory of Homes for Sale	93	104	+ 11.8%					
Months Supply of Inventory	3.3	3.3	0.0%					

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### **Median Sales Price**





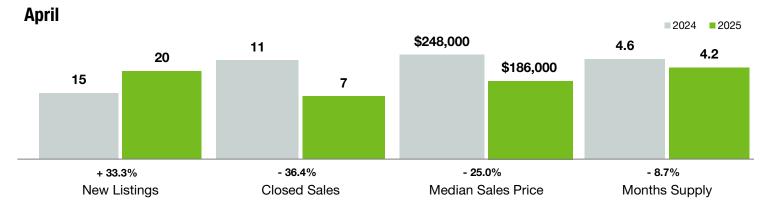
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# **Chesterfield County**

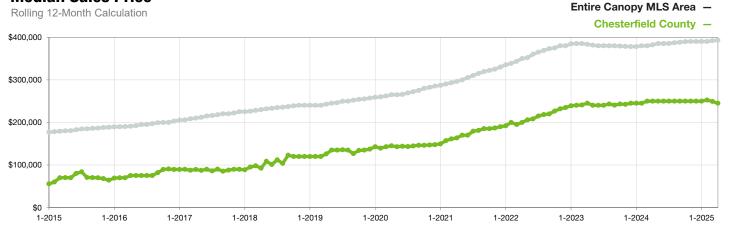
North Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	15	20	+ 33.3%	44	77	+ 75.0%		
Pending Sales	6	28	+ 366.7%	37	66	+ 78.4%		
Closed Sales	11	7	- 36.4%	39	39	0.0%		
Median Sales Price*	\$248,000	\$186,000	- 25.0%	\$255,000	\$239,900	- 5.9%		
Average Sales Price*	\$230,427	\$245,143	+ 6.4%	\$259,151	\$263,109	+ 1.5%		
Percent of Original List Price Received*	93.4%	84.5%	- 9.5%	94.9%	93.0%	- 2.0%		
List to Close	196	172	- 12.2%	170	136	- 20.0%		
Days on Market Until Sale	144	137	- 4.9%	125	93	- 25.6%		
Cumulative Days on Market Until Sale	155	143	- 7.7%	141	103	- 27.0%		
Average List Price	\$377,053	\$323,545	- 14.2%	\$321,376	\$276,857	- 13.9%		
Inventory of Homes for Sale	38	52	+ 36.8%					
Months Supply of Inventory	4.6	4.2	- 8.7%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### **Median Sales Price**





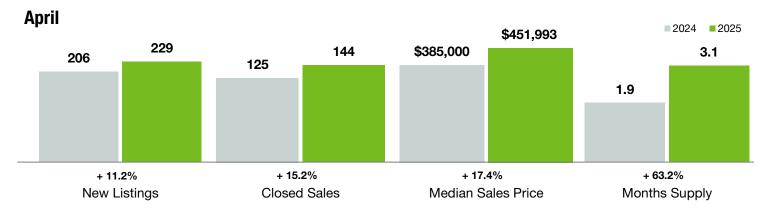
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## **Lancaster County**

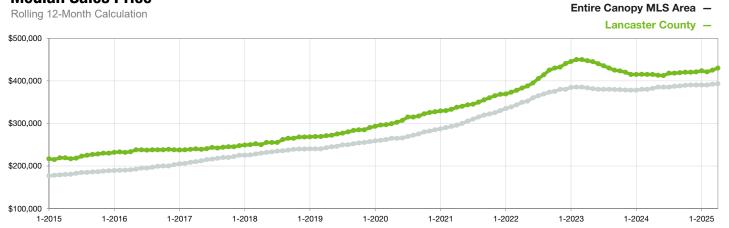
South Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	206	229	+ 11.2%	650	800	+ 23.1%		
Pending Sales	160	170	+ 6.3%	573	572	- 0.2%		
Closed Sales	125	144	+ 15.2%	467	483	+ 3.4%		
Median Sales Price*	\$385,000	\$451,993	+ 17.4%	\$399,000	\$430,440	+ 7.9%		
Average Sales Price*	\$435,870	\$481,969	+ 10.6%	\$430,120	\$463,606	+ 7.8%		
Percent of Original List Price Received*	96.9%	97.2%	+ 0.3%	96.9%	96.3%	- 0.6%		
List to Close	81	99	+ 22.2%	91	105	+ 15.4%		
Days on Market Until Sale	38	48	+ 26.3%	45	52	+ 15.6%		
Cumulative Days on Market Until Sale	42	51	+ 21.4%	49	56	+ 14.3%		
Average List Price	\$483,755	\$567,411	+ 17.3%	\$458,316	\$512,313	+ 11.8%		
Inventory of Homes for Sale	248	425	+ 71.4%					
Months Supply of Inventory	1.9	3.1	+ 63.2%					

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### **Median Sales Price**





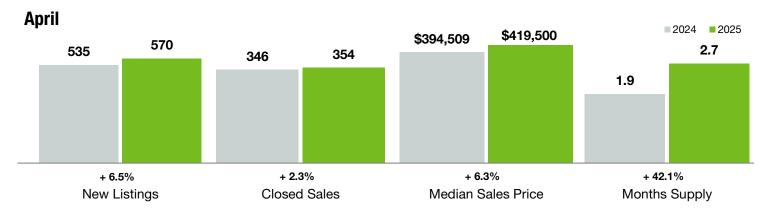
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# **York County**

South Carolina

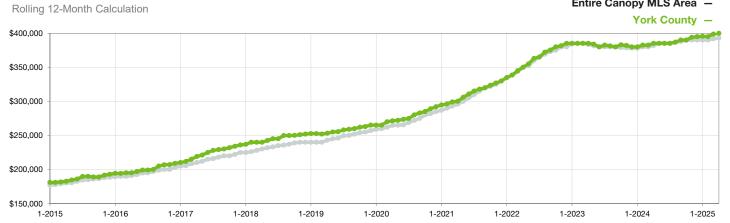
		April		Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	535	570	+ 6.5%	1,735	2,038	+ 17.5%	
Pending Sales	407	466	+ 14.5%	1,446	1,557	+ 7.7%	
Closed Sales	346	354	+ 2.3%	1,215	1,240	+ 2.1%	
Median Sales Price*	\$394,509	\$419,500	+ 6.3%	\$381,500	\$395,000	+ 3.5%	
Average Sales Price*	\$456,599	\$501,053	+ 9.7%	\$448,247	\$465,597	+ 3.9%	
Percent of Original List Price Received*	97.2%	97.2%	0.0%	96.9%	96.2%	- 0.7%	
List to Close	76	93	+ 22.4%	84	98	+ 16.7%	
Days on Market Until Sale	35	49	+ 40.0%	40	53	+ 32.5%	
Cumulative Days on Market Until Sale	36	56	+ 55.6%	43	61	+ 41.9%	
Average List Price	\$506,467	\$529,519	+ 4.6%	\$474,500	\$516,484	+ 8.8%	
Inventory of Homes for Sale	647	968	+ 49.6%				
Months Supply of Inventory	1.9	2.7	+ 42.1%				

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### **Median Sales Price**





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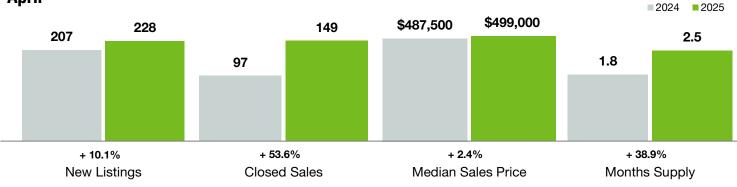
# Fort Mill

South Carolina

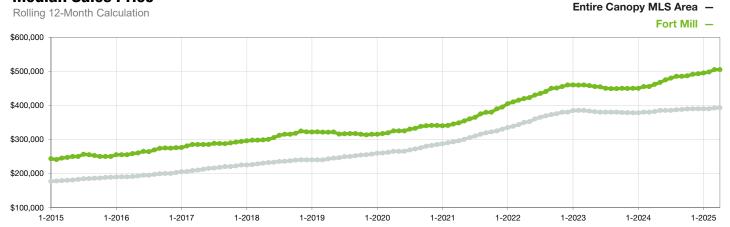
		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	207	228	+ 10.1%	533	750	+ 40.7%		
Pending Sales	138	177	+ 28.3%	416	563	+ 35.3%		
Closed Sales	97	149	+ 53.6%	317	432	+ 36.3%		
Median Sales Price*	\$487,500	\$499,000	+ 2.4%	\$475,000	\$515,000	+ 8.4%		
Average Sales Price*	\$555,000	\$574,435	+ 3.5%	\$540,079	\$572,931	+ 6.1%		
Percent of Original List Price Received*	98.4%	97.6%	- 0.8%	97.5%	96.8%	- 0.7%		
List to Close	62	97	+ 56.5%	82	92	+ 12.2%		
Days on Market Until Sale	21	45	+ 114.3%	32	46	+ 43.8%		
Cumulative Days on Market Until Sale	25	55	+ 120.0%	36	52	+ 44.4%		
Average List Price	\$574,758	\$639,034	+ 11.2%	\$578,110	\$622,650	+ 7.7%		
Inventory of Homes for Sale	182	321	+ 76.4%					
Months Supply of Inventory	1.8	2.5	+ 38.9%					

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### **Median Sales Price**



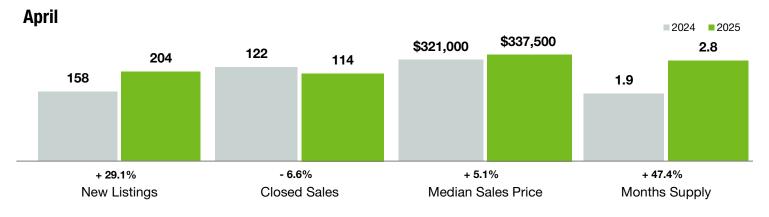
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## **Rock Hill**

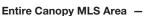
South Carolina

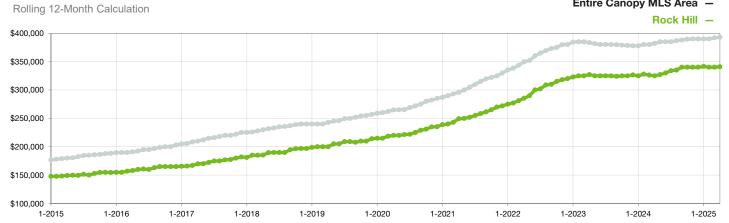
		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	158	204	+ 29.1%	598	735	+ 22.9%		
Pending Sales	132	156	+ 18.2%	499	542	+ 8.6%		
Closed Sales	122	114	- 6.6%	422	429	+ 1.7%		
Median Sales Price*	\$321,000	\$337,500	+ 5.1%	\$324,495	\$329,000	+ 1.4%		
Average Sales Price*	\$361,277	\$385,313	+ 6.7%	\$358,006	\$366,572	+ 2.4%		
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	97.0%	95.7%	- 1.3%		
List to Close	71	85	+ 19.7%	77	90	+ 16.9%		
Days on Market Until Sale	31	45	+ 45.2%	37	48	+ 29.7%		
Cumulative Days on Market Until Sale	29	56	+ 93.1%	37	60	+ 62.2%		
Average List Price	\$396,547	\$409,492	+ 3.3%	\$375,075	\$409,695	+ 9.2%		
Inventory of Homes for Sale	219	339	+ 54.8%					
Months Supply of Inventory	1.9	2.8	+ 47.4%					

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### **Median Sales Price**







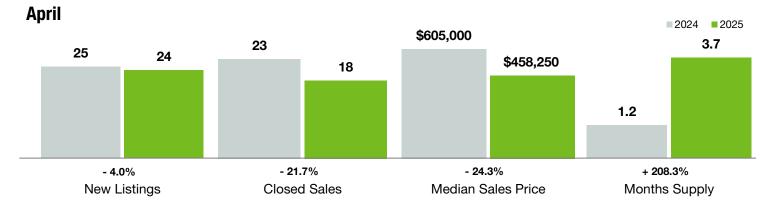
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# Tega Cay

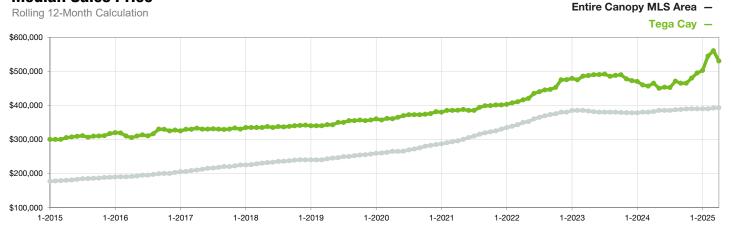
South Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	25	24	- 4.0%	100	96	- 4.0%	
Pending Sales	27	19	- 29.6%	90	65	- 27.8%	
Closed Sales	23	18	- 21.7%	81	58	- 28.4%	
Median Sales Price*	\$605,000	\$458,250	- 24.3%	\$450,000	\$487,500	+ 8.3%	
Average Sales Price*	\$642,441	\$529,361	- 17.6%	\$525,652	\$562,767	+ 7.1%	
Percent of Original List Price Received*	99.8%	94.9%	- 4.9%	97.7%	96.2%	- 1.5%	
List to Close	48	95	+ 97.9%	68	97	+ 42.6%	
Days on Market Until Sale	12	52	+ 333.3%	28	50	+ 78.6%	
Cumulative Days on Market Until Sale	16	70	+ 337.5%	33	59	+ 78.8%	
Average List Price	\$800,032	\$714,903	- 10.6%	\$625,786	\$699,568	+ 11.8%	
Inventory of Homes for Sale	26	58	+ 123.1%				
Months Supply of Inventory	1.2	3.7	+ 208.3%				

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### **Median Sales Price**





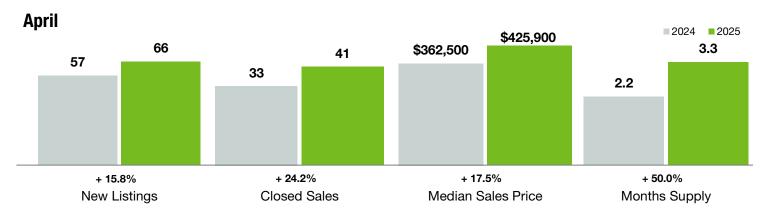
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## **Town of Clover**

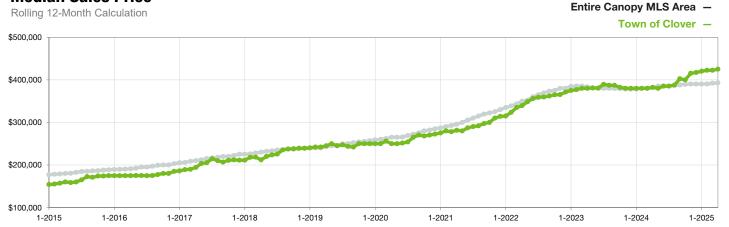
South Carolina

	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	57	66	+ 15.8%	179	262	+ 46.4%	
Pending Sales	45	53	+ 17.8%	144	188	+ 30.6%	
Closed Sales	33	41	+ 24.2%	125	162	+ 29.6%	
Median Sales Price*	\$362,500	\$425,900	+ 17.5%	\$385,000	\$422,500	+ 9.7%	
Average Sales Price*	\$419,932	\$519,696	+ 23.8%	\$458,456	\$501,962	+ 9.5%	
Percent of Original List Price Received*	95.3%	98.2%	+ 3.0%	96.6%	96.7%	+ 0.1%	
List to Close	77	97	+ 26.0%	92	110	+ 19.6%	
Days on Market Until Sale	33	56	+ 69.7%	44	64	+ 45.5%	
Cumulative Days on Market Until Sale	55	46	- 16.4%	56	72	+ 28.6%	
Average List Price	\$535,480	\$608,210	+ 13.6%	\$486,554	\$522,520	+ 7.4%	
Inventory of Homes for Sale	75	133	+ 77.3%				
Months Supply of Inventory	2.2	3.3	+ 50.0%				

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### **Median Sales Price**





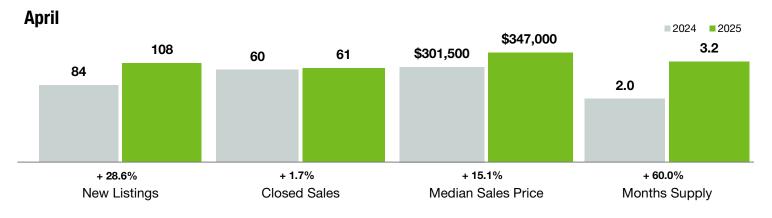
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## **Town of Lancaster**

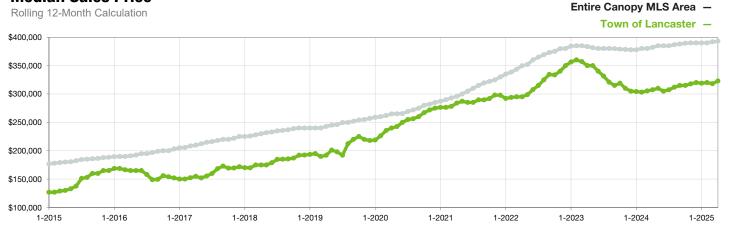
South Carolina

		April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change		
New Listings	84	108	+ 28.6%	301	395	+ 31.2%		
Pending Sales	74	89	+ 20.3%	274	292	+ 6.6%		
Closed Sales	60	61	+ 1.7%	218	218	0.0%		
Median Sales Price*	\$301,500	\$347,000	+ 15.1%	\$311,250	\$324,928	+ 4.4%		
Average Sales Price*	\$347,298	\$432,068	+ 24.4%	\$343,872	\$378,932	+ 10.2%		
Percent of Original List Price Received*	96.6%	96.8%	+ 0.2%	96.6%	95.9%	- 0.7%		
List to Close	86	79	- 8.1%	93	100	+ 7.5%		
Days on Market Until Sale	46	38	- 17.4%	49	56	+ 14.3%		
Cumulative Days on Market Until Sale	53	41	- 22.6%	57	56	- 1.8%		
Average List Price	\$357,707	\$518,288	+ 44.9%	\$353,368	\$445,316	+ 26.0%		
Inventory of Homes for Sale	128	214	+ 67.2%					
Months Supply of Inventory	2.0	3.2	+ 60.0%					

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#### **Median Sales Price**





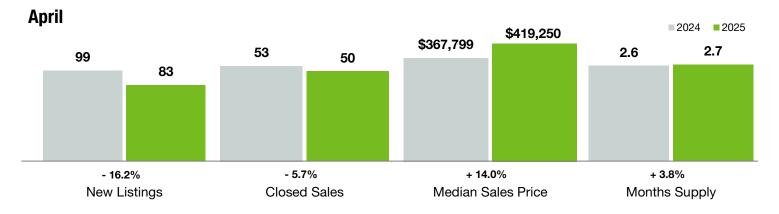
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# **Town of York**

South Carolina

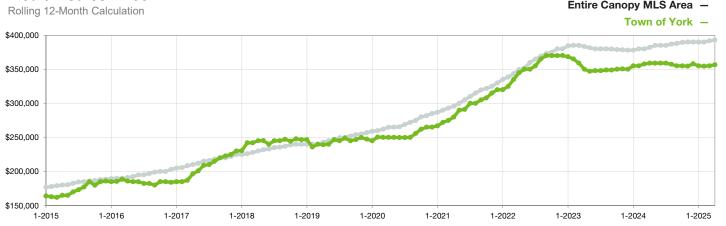
	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	99	83	- 16.2%	279	310	+ 11.1%	
Pending Sales	64	87	+ 35.9%	234	271	+ 15.8%	
Closed Sales	53	50	- 5.7%	192	211	+ 9.9%	
Median Sales Price*	\$367,799	\$419,250	+ 14.0%	\$359,990	\$359,000	- 0.3%	
Average Sales Price*	\$421,014	\$533,304	+ 26.7%	\$401,529	\$424,260	+ 5.7%	
Percent of Original List Price Received*	96.3%	97.5%	+ 1.2%	96.3%	96.4%	+ 0.1%	
List to Close	111	97	- 12.6%	104	109	+ 4.8%	
Days on Market Until Sale	71	56	- 21.1%	59	64	+ 8.5%	
Cumulative Days on Market Until Sale	61	69	+ 13.1%	59	68	+ 15.3%	
Average List Price	\$482,219	\$464,671	- 3.6%	\$436,417	\$476,949	+ 9.3%	
Inventory of Homes for Sale	132	160	+ 21.2%				
Months Supply of Inventory	2.6	2.7	+ 3.8%				

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#### **Median Sales Price**

Entire Canopy MLS Area -





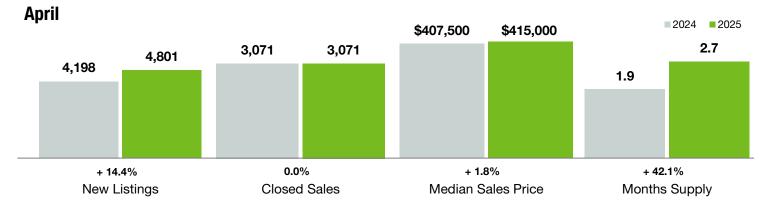
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## **Charlotte MSA**

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

		April		Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	4,198	4,801	+ 14.4%	14,564	16,355	+ 12.3%
Pending Sales	3,270	3,584	+ 9.6%	12,056	12,517	+ 3.8%
Closed Sales	3,071	3,071	0.0%	10,289	10,419	+ 1.3%
Median Sales Price*	\$407,500	\$415,000	+ 1.8%	\$398,000	\$406,900	+ 2.2%
Average Sales Price*	\$522,347	\$540,198	+ 3.4%	\$495,591	\$520,118	+ 4.9%
Percent of Original List Price Received*	98.2%	97.1%	- 1.1%	97.5%	96.4%	- 1.1%
List to Close	81	89	+ 9.9%	87	97	+ 11.5%
Days on Market Until Sale	33	44	+ 33.3%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	37	50	+ 35.1%	42	58	+ 38.1%
Average List Price	\$561,485	\$604,755	+ 7.7%	\$532,795	\$560,770	+ 5.3%
Inventory of Homes for Sale	5,278	7,710	+ 46.1%			
Months Supply of Inventory	1.9	2.7	+ 42.1%			

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### **Median Sales Price**

