

Local Market Update for March 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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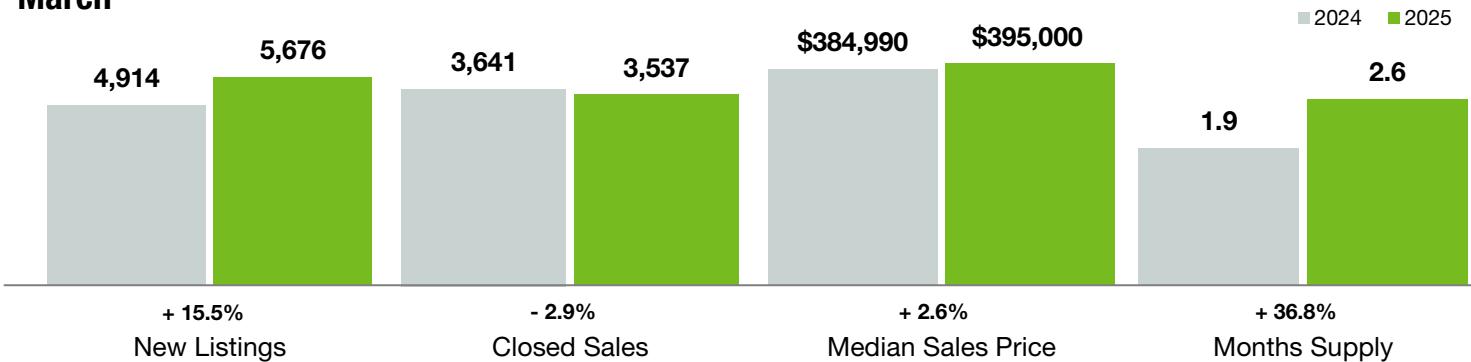
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	4,914	5,676	+ 15.5%	12,811	14,233	+ 11.1%
Pending Sales	3,950	4,548	+ 15.1%	10,844	11,209	+ 3.4%
Closed Sales	3,641	3,537	- 2.9%	8,923	8,944	+ 0.2%
Median Sales Price*	\$384,990	\$395,000	+ 2.6%	\$380,000	\$387,200	+ 1.9%
Average Sales Price*	\$478,911	\$511,564	+ 6.8%	\$466,871	\$492,799	+ 5.6%
Percent of Original List Price Received*	97.3%	96.1%	- 1.2%	96.9%	95.8%	- 1.1%
List to Close	89	99	+ 11.2%	92	101	+ 9.8%
Days on Market Until Sale	42	55	+ 31.0%	43	55	+ 27.9%
Cumulative Days on Market Until Sale	46	63	+ 37.0%	47	63	+ 34.0%
Average List Price	\$517,552	\$552,071	+ 6.7%	\$504,695	\$534,207	+ 5.8%
Inventory of Homes for Sale	6,511	9,076	+ 39.4%	--	--	--
Months Supply of Inventory	1.9	2.6	+ 36.8%	--	--	--

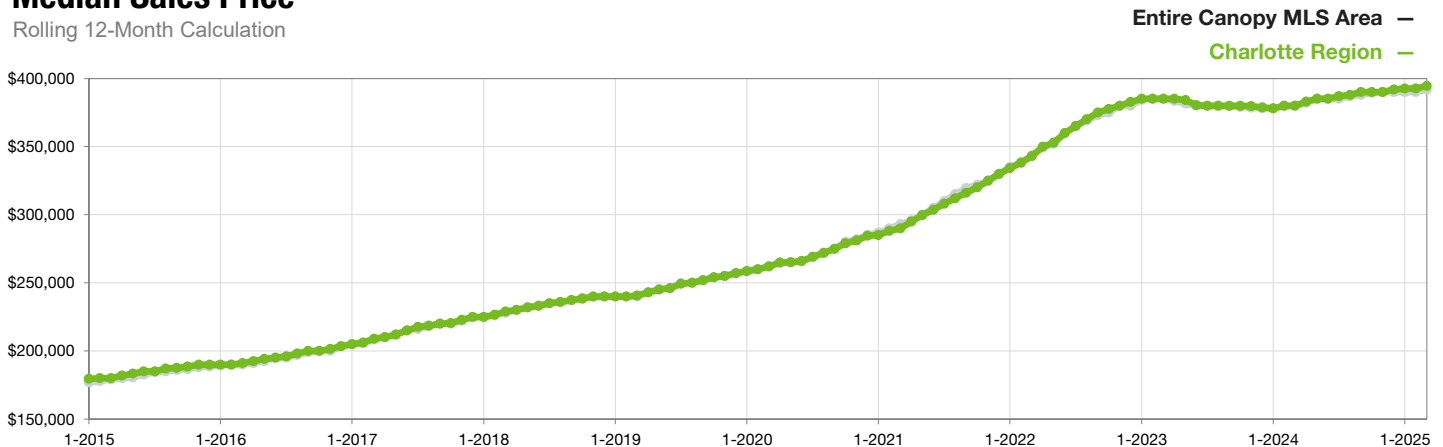
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March



Median Sales Price

Rolling 12-Month Calculation



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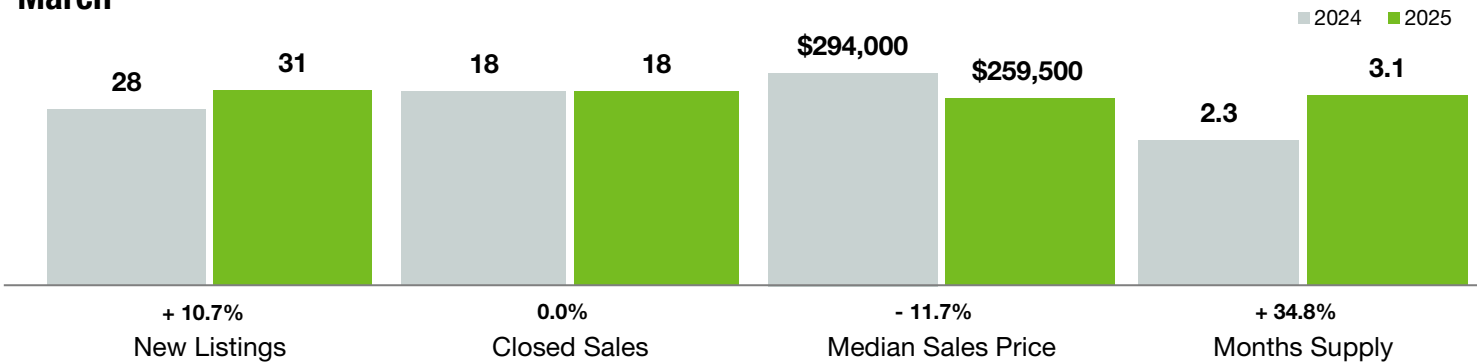
Alexander County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	28	31	+ 10.7%	78	75	- 3.8%
Pending Sales	28	26	- 7.1%	63	70	+ 11.1%
Closed Sales	18	18	0.0%	51	56	+ 9.8%
Median Sales Price*	\$294,000	\$259,500	- 11.7%	\$280,000	\$268,500	- 4.1%
Average Sales Price*	\$341,744	\$370,683	+ 8.5%	\$367,418	\$363,795	- 1.0%
Percent of Original List Price Received*	101.5%	99.4%	- 2.1%	96.5%	97.5%	+ 1.0%
List to Close	76	78	+ 2.6%	88	88	0.0%
Days on Market Until Sale	30	32	+ 6.7%	43	43	0.0%
Cumulative Days on Market Until Sale	34	45	+ 32.4%	45	58	+ 28.9%
Average List Price	\$403,675	\$472,277	+ 17.0%	\$382,758	\$391,136	+ 2.2%
Inventory of Homes for Sale	52	67	+ 28.8%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

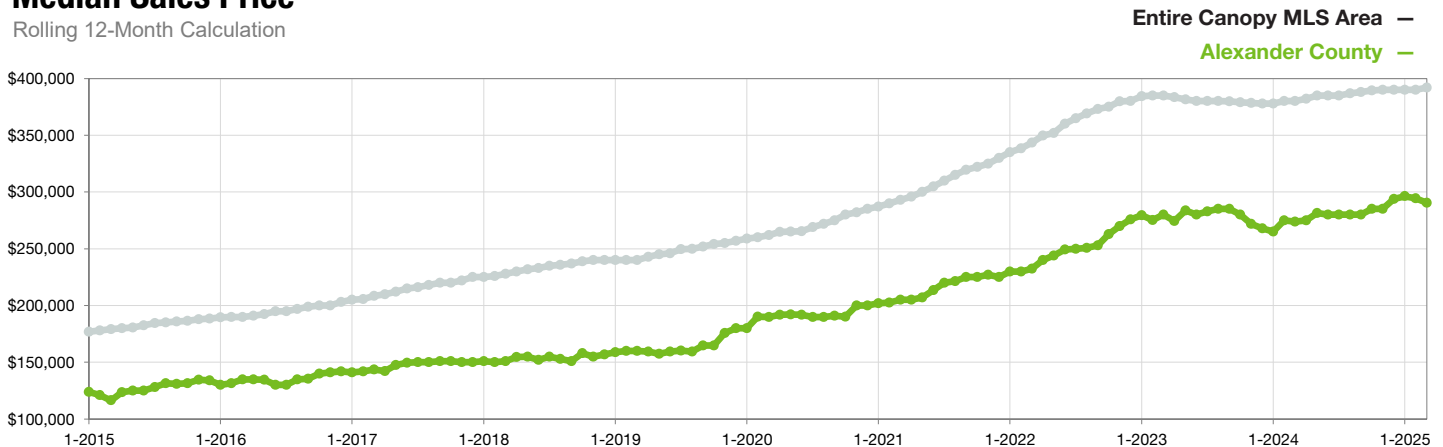
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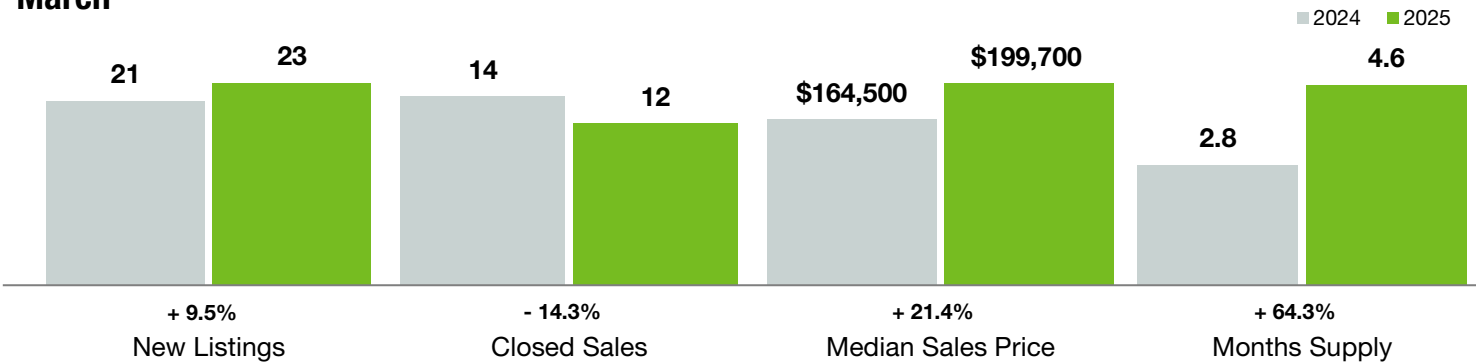
Anson County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	21	23	+ 9.5%	52	60	+ 15.4%
Pending Sales	20	20	0.0%	38	43	+ 13.2%
Closed Sales	14	12	- 14.3%	24	30	+ 25.0%
Median Sales Price*	\$164,500	\$199,700	+ 21.4%	\$182,500	\$199,900	+ 9.5%
Average Sales Price*	\$251,952	\$307,654	+ 22.1%	\$256,135	\$275,388	+ 7.5%
Percent of Original List Price Received*	94.4%	88.9%	- 5.8%	93.0%	89.7%	- 3.5%
List to Close	102	126	+ 23.5%	102	121	+ 18.6%
Days on Market Until Sale	38	76	+ 100.0%	45	72	+ 60.0%
Cumulative Days on Market Until Sale	56	85	+ 51.8%	55	87	+ 58.2%
Average List Price	\$224,368	\$245,678	+ 9.5%	\$223,685	\$225,827	+ 1.0%
Inventory of Homes for Sale	35	58	+ 65.7%	--	--	--
Months Supply of Inventory	2.8	4.6	+ 64.3%	--	--	--

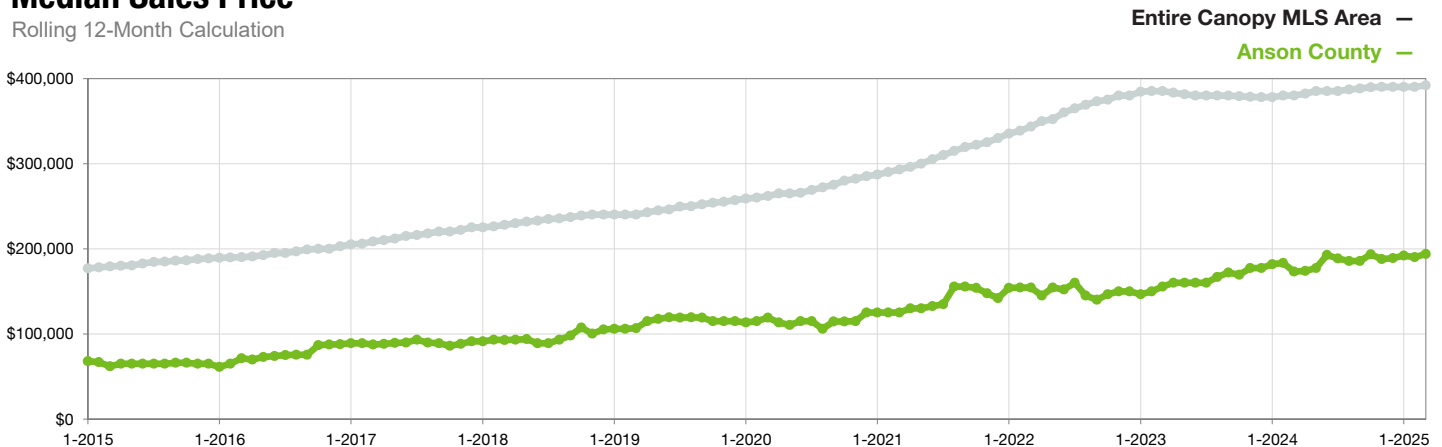
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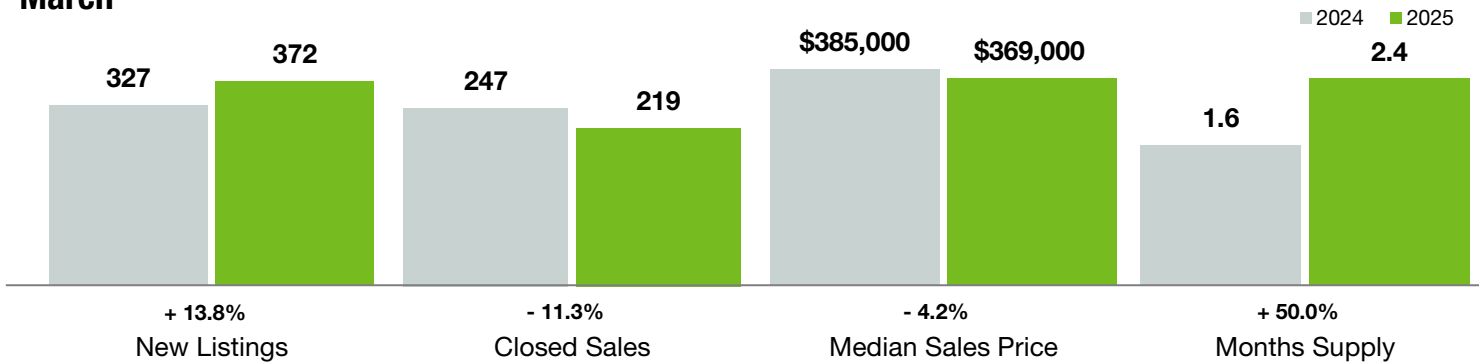
Cabarrus County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	327	372	+ 13.8%	884	893	+ 1.0%
Pending Sales	288	309	+ 7.3%	731	733	+ 0.3%
Closed Sales	247	219	- 11.3%	606	585	- 3.5%
Median Sales Price*	\$385,000	\$369,000	- 4.2%	\$399,450	\$370,000	- 7.4%
Average Sales Price*	\$424,306	\$415,811	- 2.0%	\$433,399	\$423,325	- 2.3%
Percent of Original List Price Received*	97.6%	94.9%	- 2.8%	97.5%	95.2%	- 2.4%
List to Close	93	99	+ 6.5%	96	99	+ 3.1%
Days on Market Until Sale	42	53	+ 26.2%	43	54	+ 25.6%
Cumulative Days on Market Until Sale	46	62	+ 34.8%	46	63	+ 37.0%
Average List Price	\$444,912	\$491,559	+ 10.5%	\$429,269	\$466,381	+ 8.6%
Inventory of Homes for Sale	391	567	+ 45.0%	--	--	--
Months Supply of Inventory	1.6	2.4	+ 50.0%	--	--	--

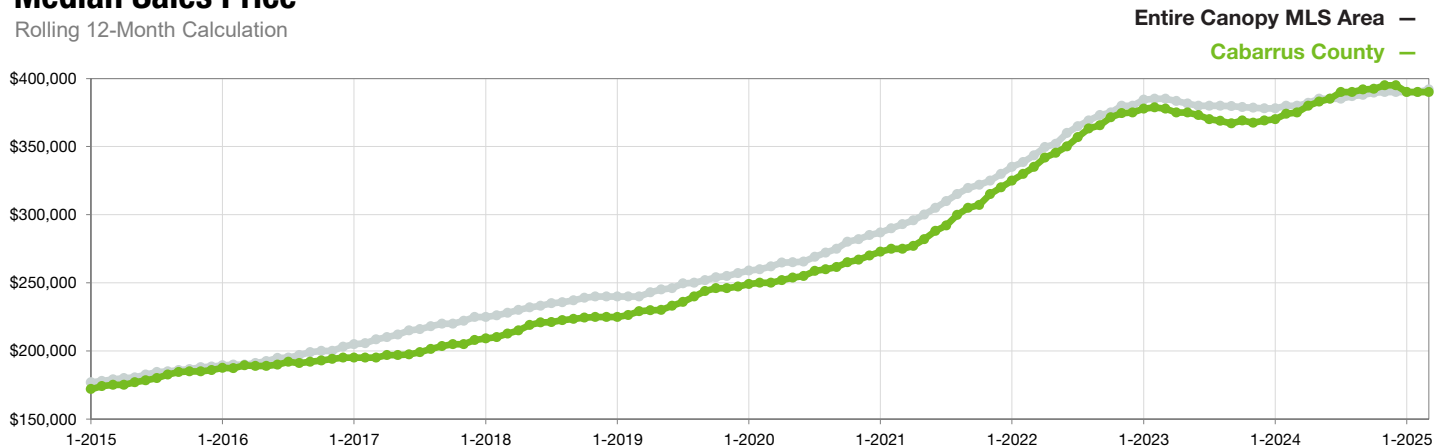
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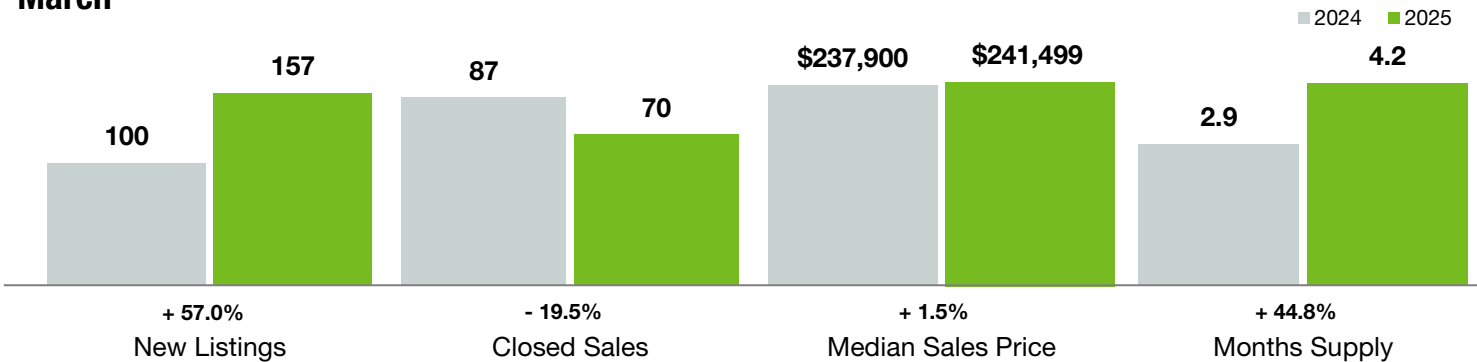
Cleveland County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	100	157	+ 57.0%	327	352	+ 7.6%
Pending Sales	85	117	+ 37.6%	250	275	+ 10.0%
Closed Sales	87	70	- 19.5%	206	202	- 1.9%
Median Sales Price*	\$237,900	\$241,499	+ 1.5%	\$242,750	\$240,000	- 1.1%
Average Sales Price*	\$253,381	\$259,459	+ 2.4%	\$264,731	\$258,547	- 2.3%
Percent of Original List Price Received*	95.1%	92.6%	- 2.6%	96.0%	93.7%	- 2.4%
List to Close	85	119	+ 40.0%	93	107	+ 15.1%
Days on Market Until Sale	49	72	+ 46.9%	50	66	+ 32.0%
Cumulative Days on Market Until Sale	66	94	+ 42.4%	64	81	+ 26.6%
Average List Price	\$275,629	\$318,229	+ 15.5%	\$274,216	\$317,600	+ 15.8%
Inventory of Homes for Sale	241	328	+ 36.1%	--	--	--
Months Supply of Inventory	2.9	4.2	+ 44.8%	--	--	--

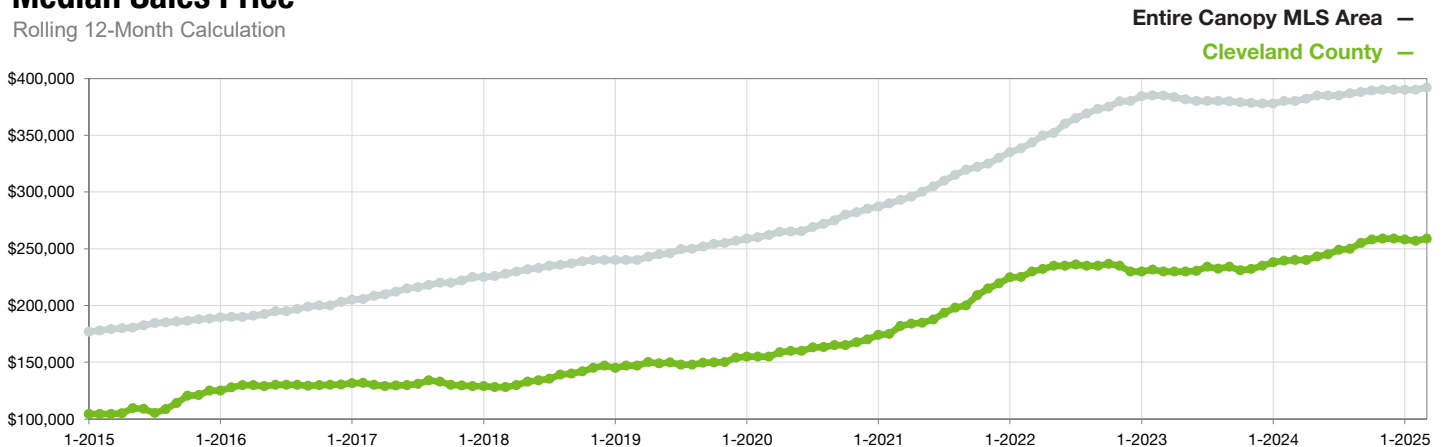
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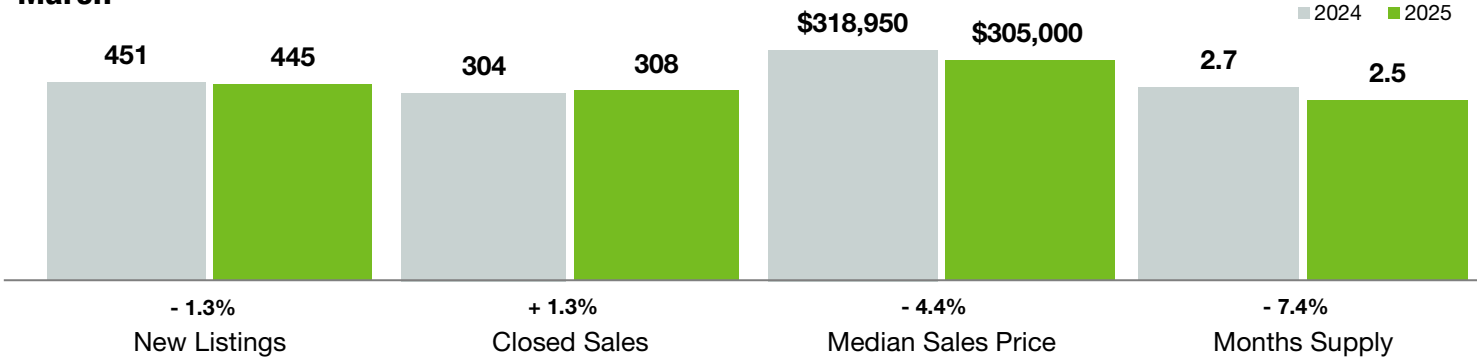
Gaston County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	451	445	- 1.3%	1,162	1,167	+ 0.4%
Pending Sales	313	359	+ 14.7%	883	964	+ 9.2%
Closed Sales	304	308	+ 1.3%	744	807	+ 8.5%
Median Sales Price*	\$318,950	\$305,000	- 4.4%	\$314,750	\$310,000	- 1.5%
Average Sales Price*	\$353,819	\$341,273	- 3.5%	\$341,615	\$342,557	+ 0.3%
Percent of Original List Price Received*	96.3%	95.7%	- 0.6%	96.0%	95.6%	- 0.4%
List to Close	94	99	+ 5.3%	93	101	+ 8.6%
Days on Market Until Sale	47	56	+ 19.1%	46	58	+ 26.1%
Cumulative Days on Market Until Sale	54	66	+ 22.2%	52	67	+ 28.8%
Average List Price	\$362,221	\$369,771	+ 2.1%	\$361,454	\$373,589	+ 3.4%
Inventory of Homes for Sale	730	752	+ 3.0%	--	--	--
Months Supply of Inventory	2.7	2.5	- 7.4%	--	--	--

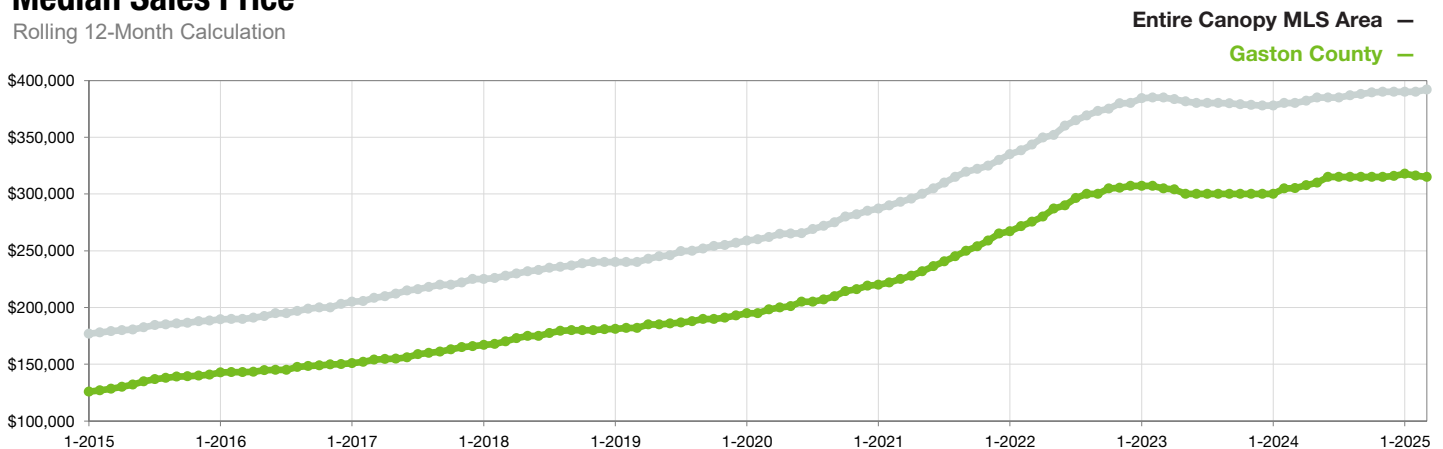
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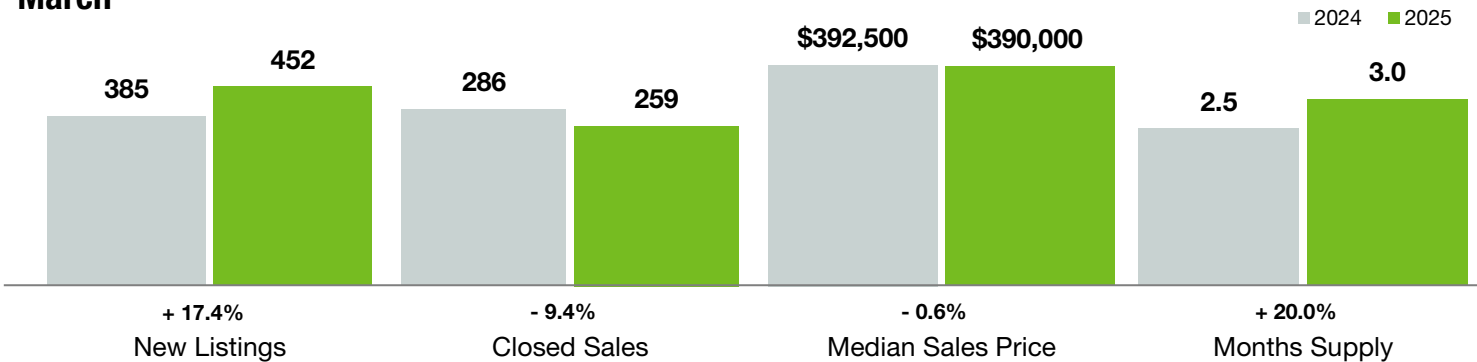
Iredell County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	385	452	+ 17.4%	1,018	1,130	+ 11.0%
Pending Sales	291	356	+ 22.3%	870	879	+ 1.0%
Closed Sales	286	259	- 9.4%	746	679	- 9.0%
Median Sales Price*	\$392,500	\$390,000	- 0.6%	\$380,992	\$391,500	+ 2.8%
Average Sales Price*	\$523,241	\$495,073	- 5.4%	\$483,971	\$511,195	+ 5.6%
Percent of Original List Price Received*	96.0%	94.9%	- 1.1%	95.8%	94.8%	- 1.0%
List to Close	103	113	+ 9.7%	107	110	+ 2.8%
Days on Market Until Sale	54	71	+ 31.5%	50	65	+ 30.0%
Cumulative Days on Market Until Sale	60	79	+ 31.7%	58	71	+ 22.4%
Average List Price	\$595,874	\$644,613	+ 8.2%	\$545,796	\$620,459	+ 13.7%
Inventory of Homes for Sale	684	848	+ 24.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

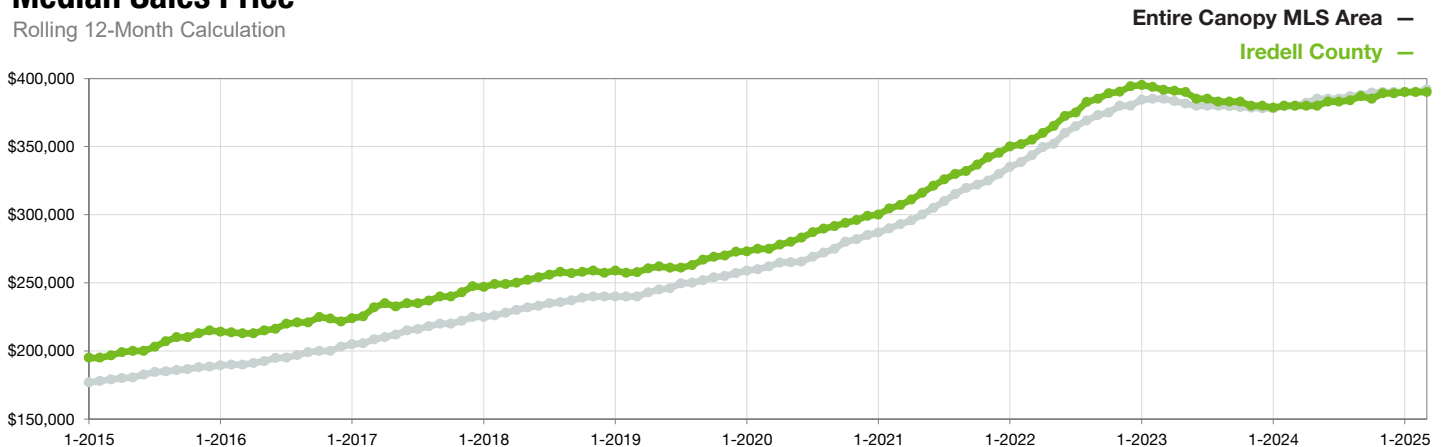
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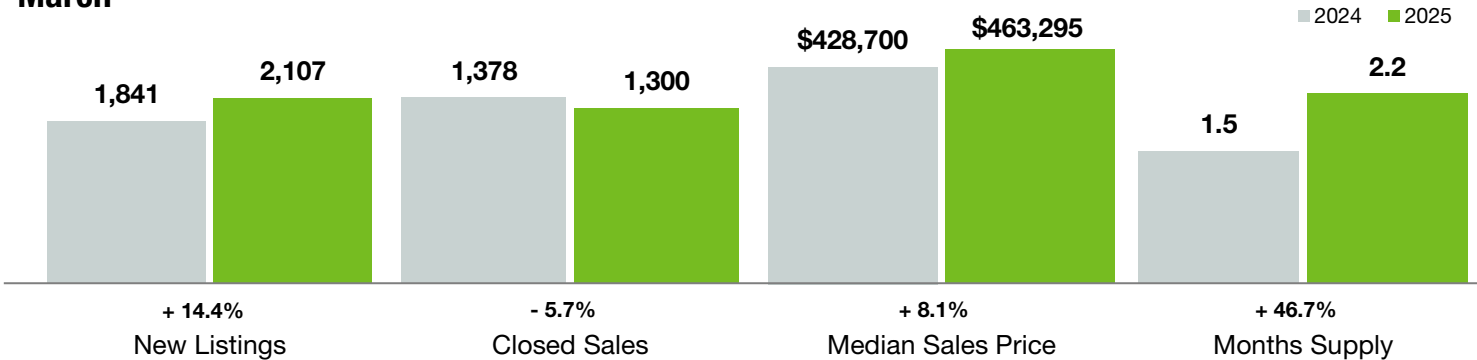
Mecklenburg County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	1,841	2,107	+ 14.4%	4,635	5,180	+ 11.8%
Pending Sales	1,461	1,723	+ 17.9%	4,019	4,106	+ 2.2%
Closed Sales	1,378	1,300	- 5.7%	3,319	3,198	- 3.6%
Median Sales Price*	\$428,700	\$463,295	+ 8.1%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$569,460	\$651,796	+ 14.5%	\$550,686	\$606,290	+ 10.1%
Percent of Original List Price Received*	98.4%	97.1%	- 1.3%	98.0%	96.8%	- 1.2%
List to Close	81	91	+ 12.3%	86	95	+ 10.5%
Days on Market Until Sale	33	47	+ 42.4%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	36	54	+ 50.0%	40	56	+ 40.0%
Average List Price	\$591,729	\$627,620	+ 6.1%	\$606,469	\$618,686	+ 2.0%
Inventory of Homes for Sale	1,911	2,787	+ 45.8%	--	--	--
Months Supply of Inventory	1.5	2.2	+ 46.7%	--	--	--

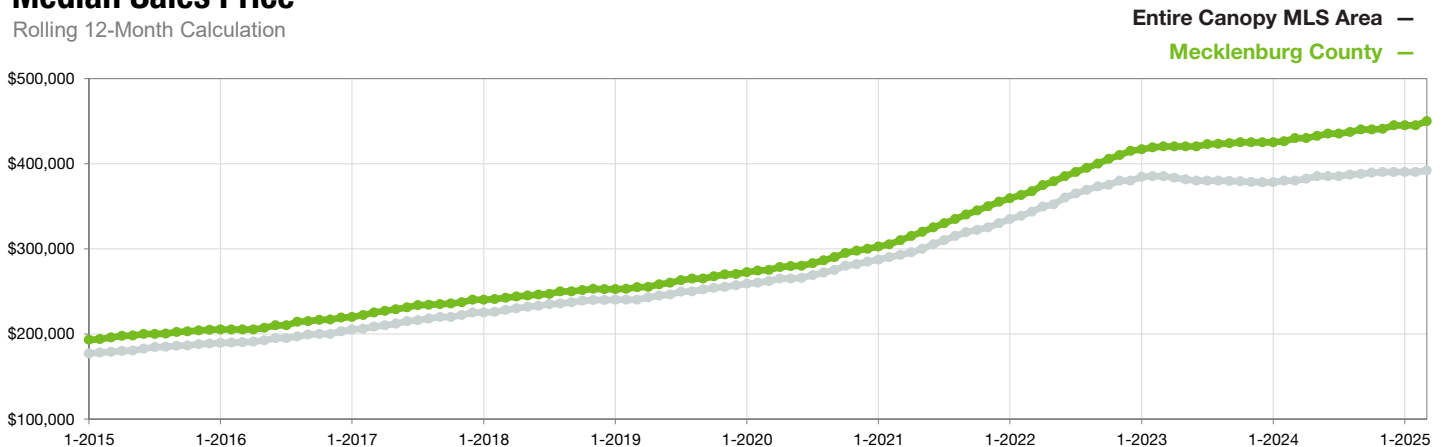
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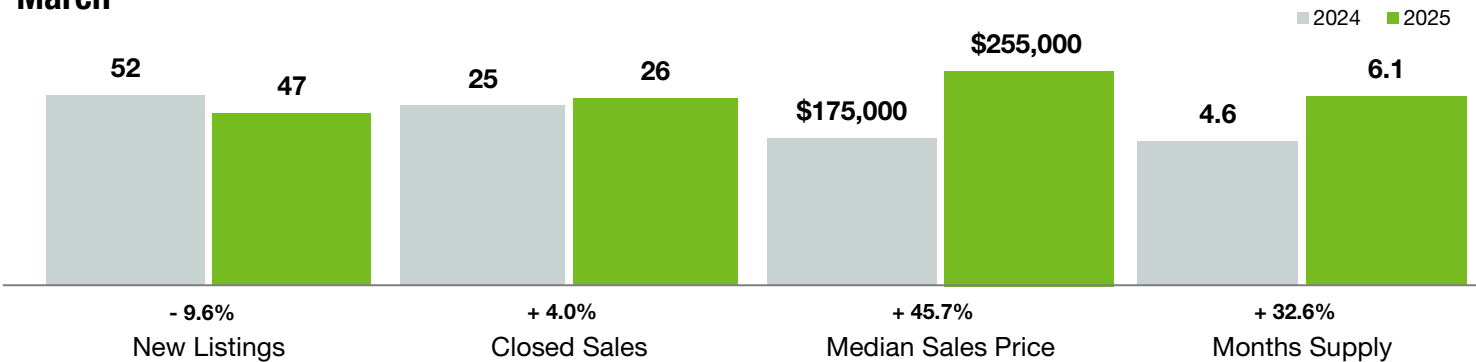
Montgomery County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	52	47	- 9.6%	117	108	- 7.7%
Pending Sales	31	27	- 12.9%	77	72	- 6.5%
Closed Sales	25	26	+ 4.0%	60	62	+ 3.3%
Median Sales Price*	\$175,000	\$255,000	+ 45.7%	\$177,500	\$203,000	+ 14.4%
Average Sales Price*	\$339,101	\$313,850	- 7.4%	\$338,434	\$263,409	- 22.2%
Percent of Original List Price Received*	89.6%	91.3%	+ 1.9%	89.9%	90.1%	+ 0.2%
List to Close	123	142	+ 15.4%	119	136	+ 14.3%
Days on Market Until Sale	89	101	+ 13.5%	82	95	+ 15.9%
Cumulative Days on Market Until Sale	109	104	- 4.6%	108	111	+ 2.8%
Average List Price	\$332,998	\$302,459	- 9.2%	\$295,562	\$356,184	+ 20.5%
Inventory of Homes for Sale	115	138	+ 20.0%	--	--	--
Months Supply of Inventory	4.6	6.1	+ 32.6%	--	--	--

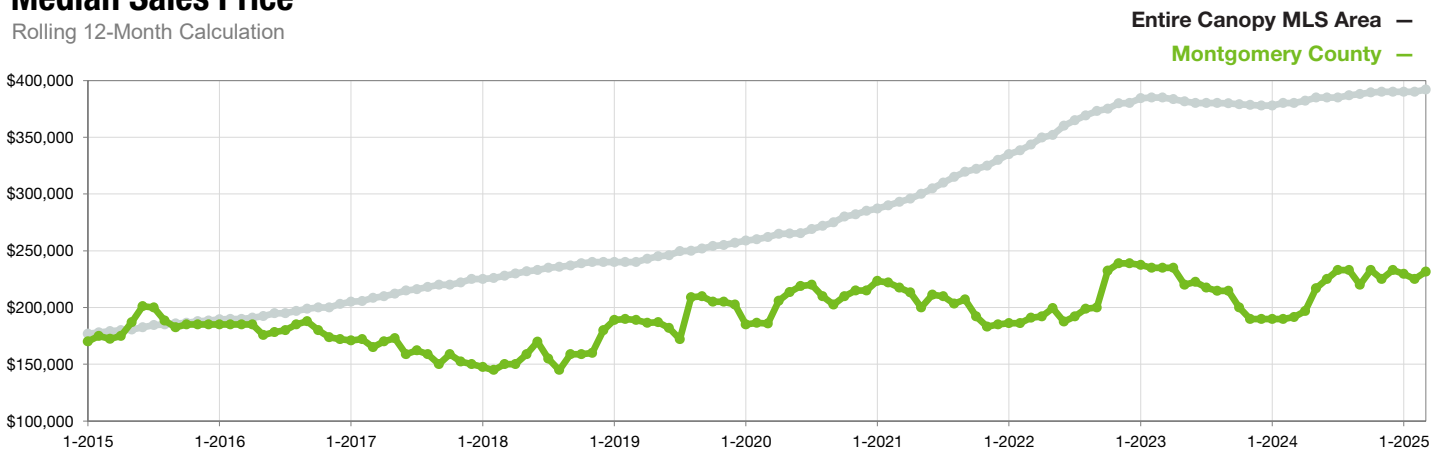
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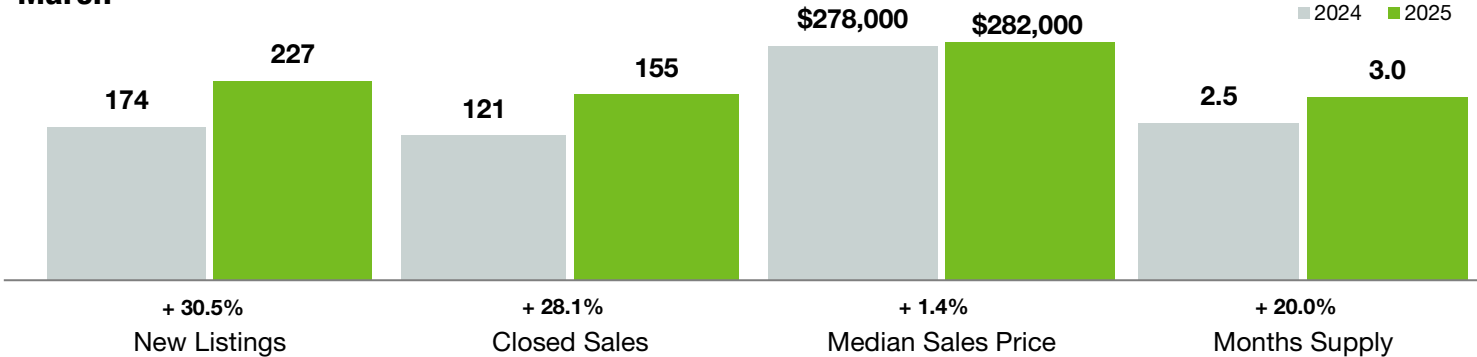
Rowan County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	174	227	+ 30.5%	499	557	+ 11.6%
Pending Sales	151	191	+ 26.5%	411	455	+ 10.7%
Closed Sales	121	155	+ 28.1%	331	372	+ 12.4%
Median Sales Price*	\$278,000	\$282,000	+ 1.4%	\$274,900	\$275,000	+ 0.0%
Average Sales Price*	\$316,266	\$307,928	- 2.6%	\$303,132	\$311,477	+ 2.8%
Percent of Original List Price Received*	95.9%	94.2%	- 1.8%	94.9%	93.5%	- 1.5%
List to Close	92	101	+ 9.8%	89	108	+ 21.3%
Days on Market Until Sale	53	59	+ 11.3%	46	62	+ 34.8%
Cumulative Days on Market Until Sale	57	71	+ 24.6%	51	74	+ 45.1%
Average List Price	\$347,943	\$373,693	+ 7.4%	\$328,453	\$340,821	+ 3.8%
Inventory of Homes for Sale	335	432	+ 29.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

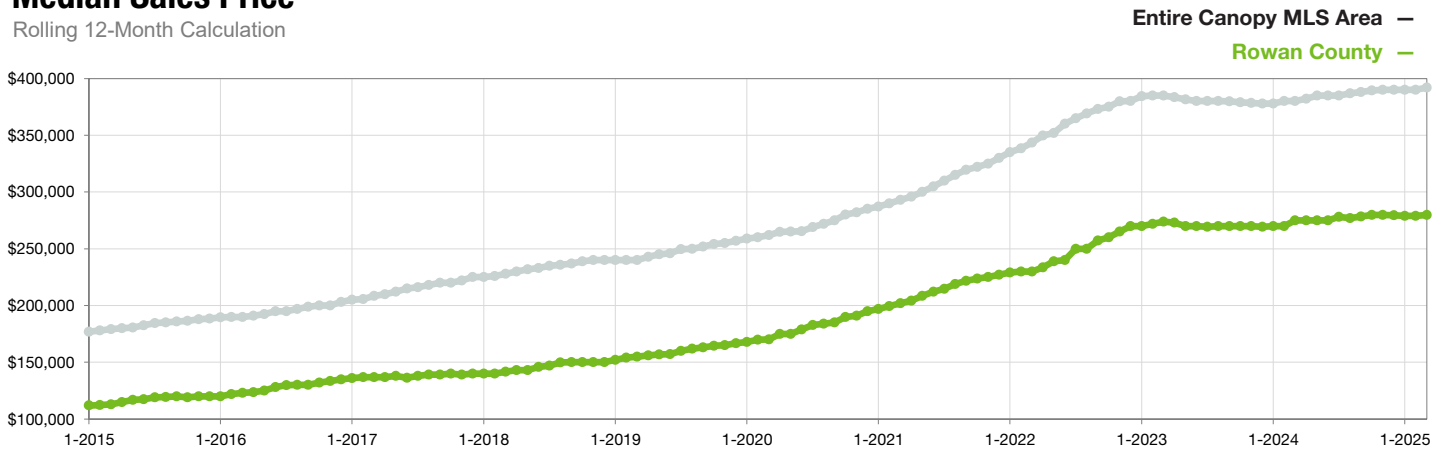
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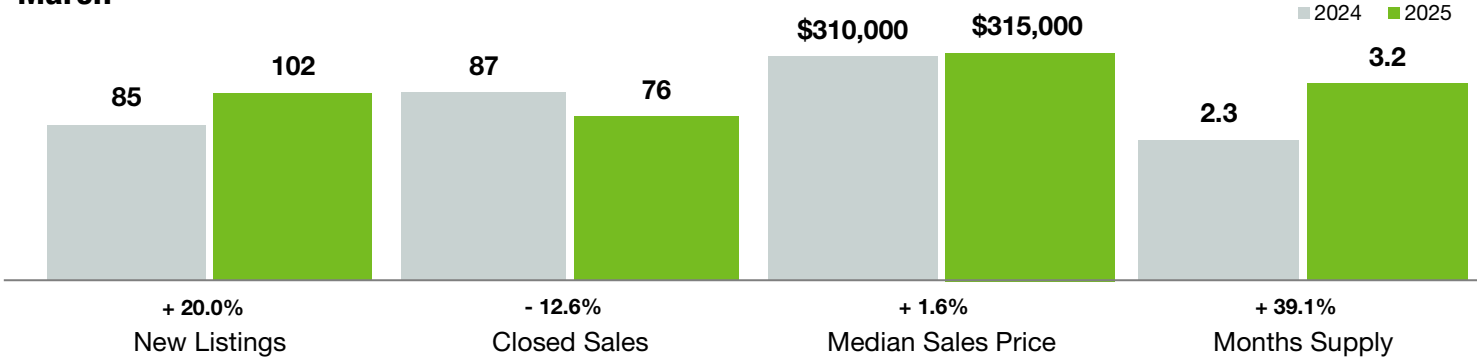
Stanly County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	85	102	+ 20.0%	254	266	+ 4.7%
Pending Sales	74	69	- 6.8%	250	194	- 22.4%
Closed Sales	87	76	- 12.6%	205	190	- 7.3%
Median Sales Price*	\$310,000	\$315,000	+ 1.6%	\$311,750	\$310,000	- 0.6%
Average Sales Price*	\$330,963	\$339,596	+ 2.6%	\$339,662	\$345,522	+ 1.7%
Percent of Original List Price Received*	93.9%	95.5%	+ 1.7%	94.4%	94.6%	+ 0.2%
List to Close	104	106	+ 1.9%	107	109	+ 1.9%
Days on Market Until Sale	62	73	+ 17.7%	61	65	+ 6.6%
Cumulative Days on Market Until Sale	67	83	+ 23.9%	68	80	+ 17.6%
Average List Price	\$339,123	\$461,178	+ 36.0%	\$337,775	\$398,291	+ 17.9%
Inventory of Homes for Sale	170	207	+ 21.8%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

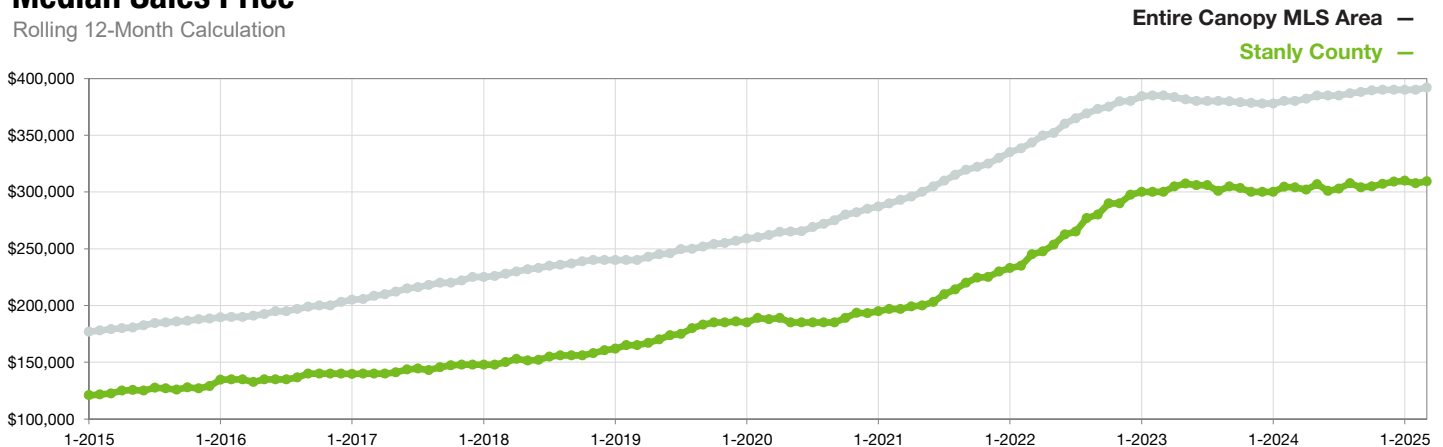
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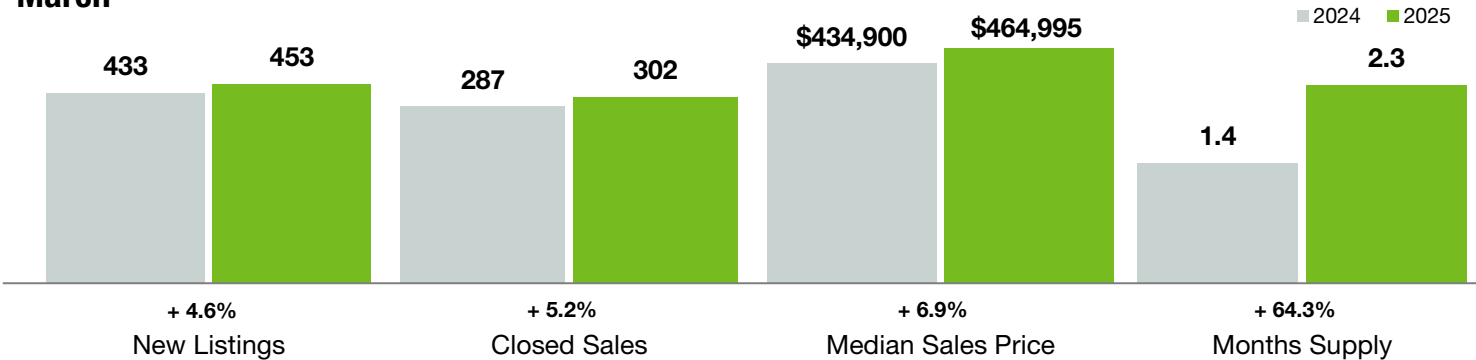
Union County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	433	453	+ 4.6%	1,015	1,081	+ 6.5%
Pending Sales	350	366	+ 4.6%	885	899	+ 1.6%
Closed Sales	287	302	+ 5.2%	684	721	+ 5.4%
Median Sales Price*	\$434,900	\$464,995	+ 6.9%	\$435,000	\$458,963	+ 5.5%
Average Sales Price*	\$565,936	\$597,028	+ 5.5%	\$558,218	\$595,821	+ 6.7%
Percent of Original List Price Received*	98.7%	97.1%	- 1.6%	97.6%	96.5%	- 1.1%
List to Close	87	106	+ 21.8%	89	112	+ 25.8%
Days on Market Until Sale	36	62	+ 72.2%	39	64	+ 64.1%
Cumulative Days on Market Until Sale	40	60	+ 50.0%	41	62	+ 51.2%
Average List Price	\$651,743	\$674,419	+ 3.5%	\$625,327	\$642,068	+ 2.7%
Inventory of Homes for Sale	379	646	+ 70.4%	--	--	--
Months Supply of Inventory	1.4	2.3	+ 64.3%	--	--	--

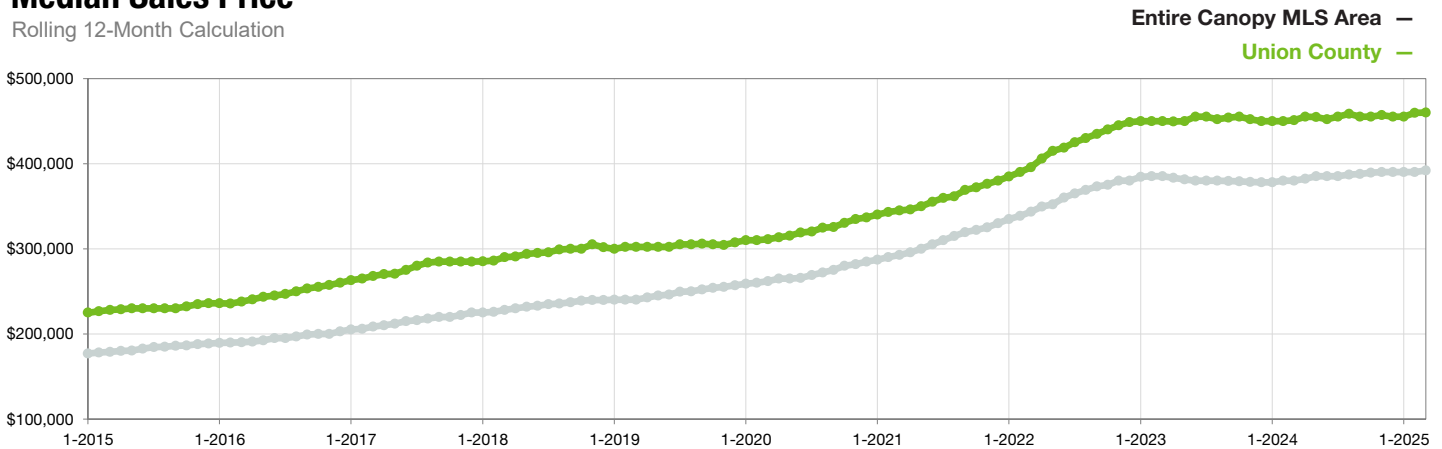
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March



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for March 2025

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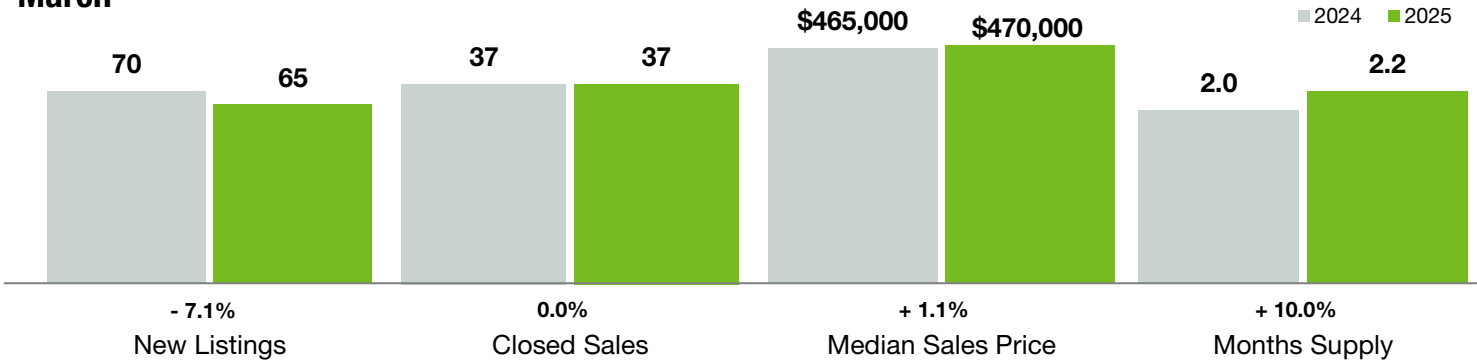
Belmont

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	70	65	- 7.1%	156	152	- 2.6%
Pending Sales	49	53	+ 8.2%	134	126	- 6.0%
Closed Sales	37	37	0.0%	102	104	+ 2.0%
Median Sales Price*	\$465,000	\$470,000	+ 1.1%	\$408,151	\$475,000	+ 16.4%
Average Sales Price*	\$613,371	\$585,268	- 4.6%	\$532,956	\$553,616	+ 3.9%
Percent of Original List Price Received*	96.6%	95.4%	- 1.2%	96.6%	95.7%	- 0.9%
List to Close	61	96	+ 57.4%	73	107	+ 46.6%
Days on Market Until Sale	32	63	+ 96.9%	38	71	+ 86.8%
Cumulative Days on Market Until Sale	33	56	+ 69.7%	39	65	+ 66.7%
Average List Price	\$507,452	\$522,305	+ 2.9%	\$530,492	\$598,547	+ 12.8%
Inventory of Homes for Sale	81	92	+ 13.6%	--	--	--
Months Supply of Inventory	2.0	2.2	+ 10.0%	--	--	--

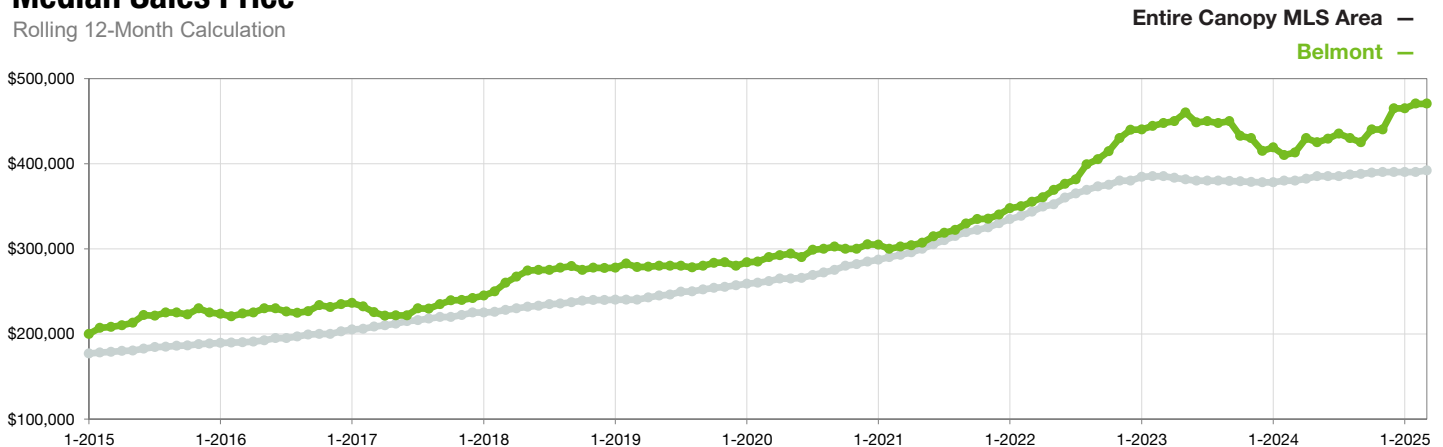
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March



Median Sales Price

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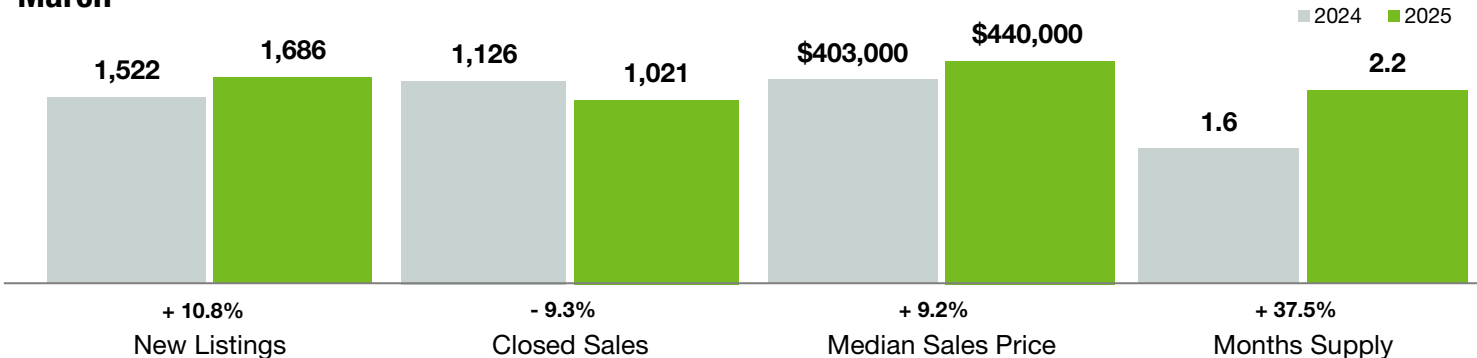
City of Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	1,522	1,686	+ 10.8%	3,804	4,208	+ 10.6%
Pending Sales	1,206	1,383	+ 14.7%	3,285	3,311	+ 0.8%
Closed Sales	1,126	1,021	- 9.3%	2,697	2,559	- 5.1%
Median Sales Price*	\$403,000	\$440,000	+ 9.2%	\$400,000	\$420,000	+ 5.0%
Average Sales Price*	\$553,100	\$647,379	+ 17.0%	\$533,841	\$583,838	+ 9.4%
Percent of Original List Price Received*	98.3%	96.9%	- 1.4%	98.0%	96.7%	- 1.3%
List to Close	81	92	+ 13.6%	87	95	+ 9.2%
Days on Market Until Sale	34	49	+ 44.1%	37	50	+ 35.1%
Cumulative Days on Market Until Sale	37	55	+ 48.6%	40	57	+ 42.5%
Average List Price	\$570,134	\$582,575	+ 2.2%	\$585,314	\$582,709	- 0.4%
Inventory of Homes for Sale	1,576	2,274	+ 44.3%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--

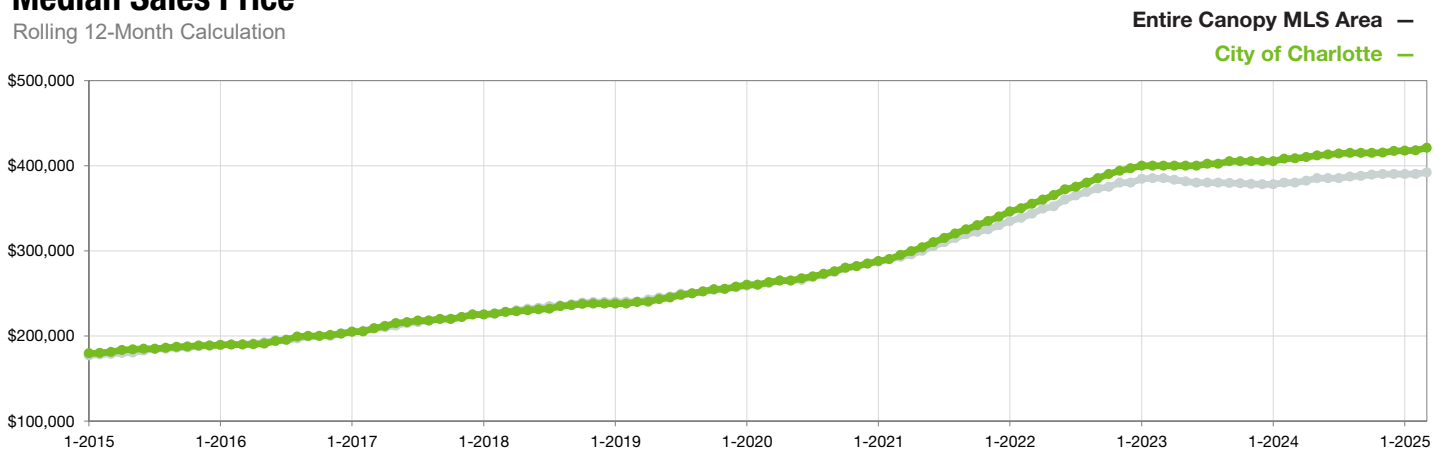
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March



Median Sales Price

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Local Market Update for March 2025

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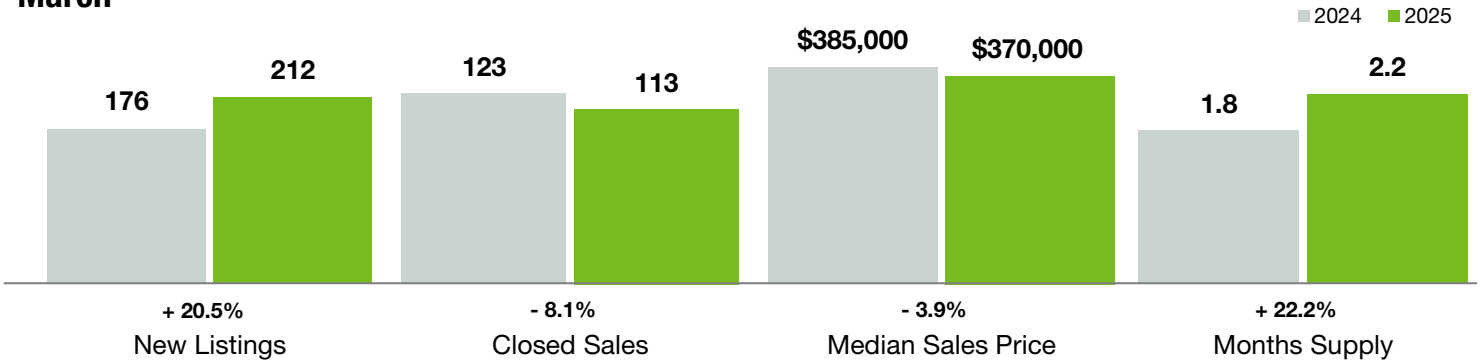
Concord

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	176	212	+ 20.5%	455	476	+ 4.6%
Pending Sales	138	178	+ 29.0%	359	395	+ 10.0%
Closed Sales	123	113	- 8.1%	310	294	- 5.2%
Median Sales Price*	\$385,000	\$370,000	- 3.9%	\$386,250	\$369,400	- 4.4%
Average Sales Price*	\$440,518	\$424,398	- 3.7%	\$434,518	\$429,585	- 1.1%
Percent of Original List Price Received*	98.1%	94.3%	- 3.9%	97.4%	95.1%	- 2.4%
List to Close	74	105	+ 41.9%	80	101	+ 26.3%
Days on Market Until Sale	29	56	+ 93.1%	36	53	+ 47.2%
Cumulative Days on Market Until Sale	36	66	+ 83.3%	41	63	+ 53.7%
Average List Price	\$456,539	\$499,402	+ 9.4%	\$435,795	\$478,306	+ 9.8%
Inventory of Homes for Sale	212	281	+ 32.5%	--	--	--
Months Supply of Inventory	1.8	2.2	+ 22.2%	--	--	--

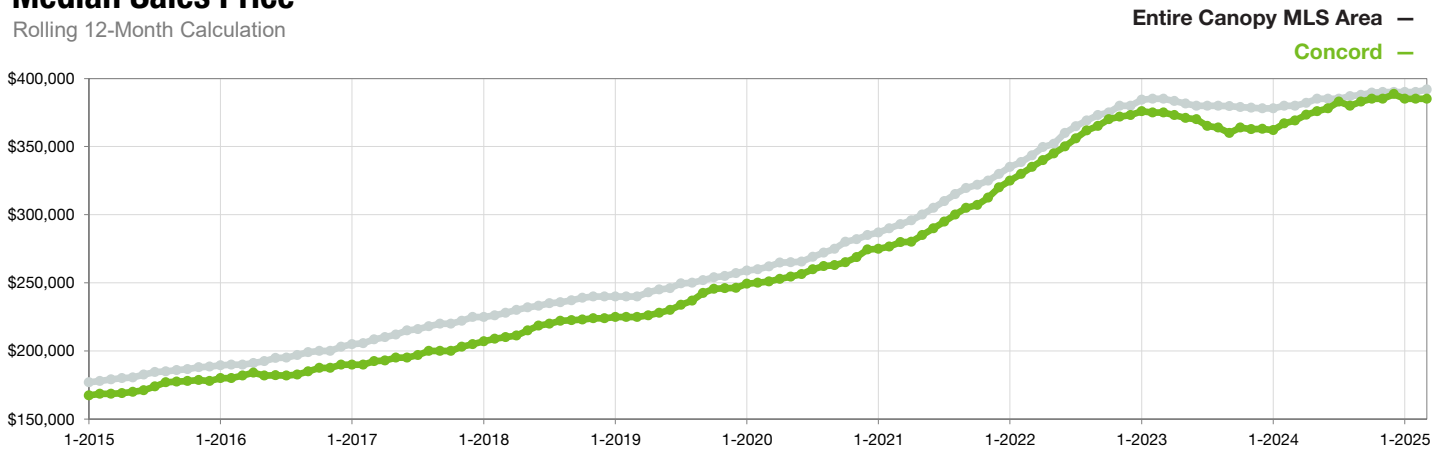
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March



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Local Market Update for March 2025

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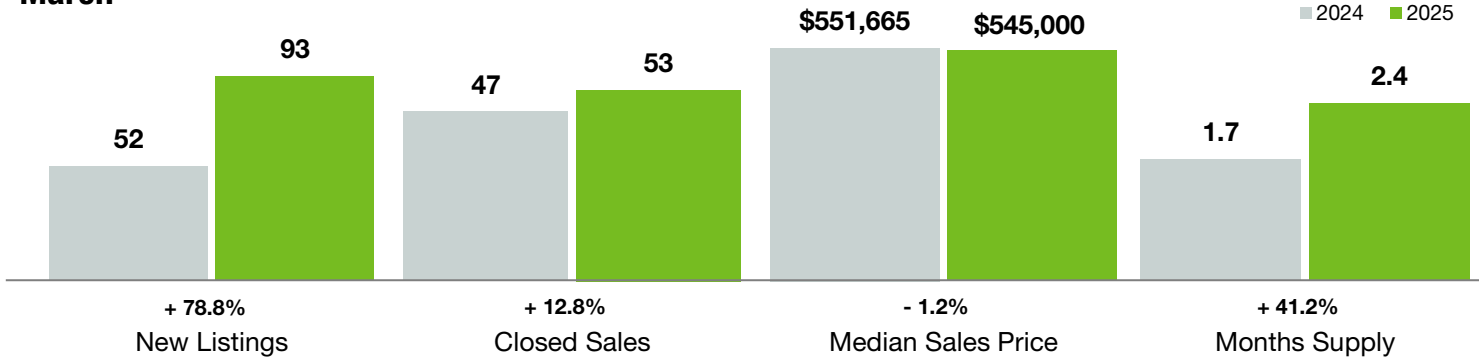
Cornelius

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	52	93	+ 78.8%	159	198	+ 24.5%
Pending Sales	47	59	+ 25.5%	137	150	+ 9.5%
Closed Sales	47	53	+ 12.8%	125	124	- 0.8%
Median Sales Price*	\$551,665	\$545,000	- 1.2%	\$551,665	\$542,500	- 1.7%
Average Sales Price*	\$788,837	\$690,403	- 12.5%	\$731,411	\$860,829	+ 17.7%
Percent of Original List Price Received*	98.3%	95.8%	- 2.5%	96.7%	95.9%	- 0.8%
List to Close	108	97	- 10.2%	96	94	- 2.1%
Days on Market Until Sale	62	50	- 19.4%	53	47	- 11.3%
Cumulative Days on Market Until Sale	45	51	+ 13.3%	45	54	+ 20.0%
Average List Price	\$944,950	\$1,080,825	+ 14.4%	\$941,477	\$1,017,846	+ 8.1%
Inventory of Homes for Sale	74	118	+ 59.5%	--	--	--
Months Supply of Inventory	1.7	2.4	+ 41.2%	--	--	--

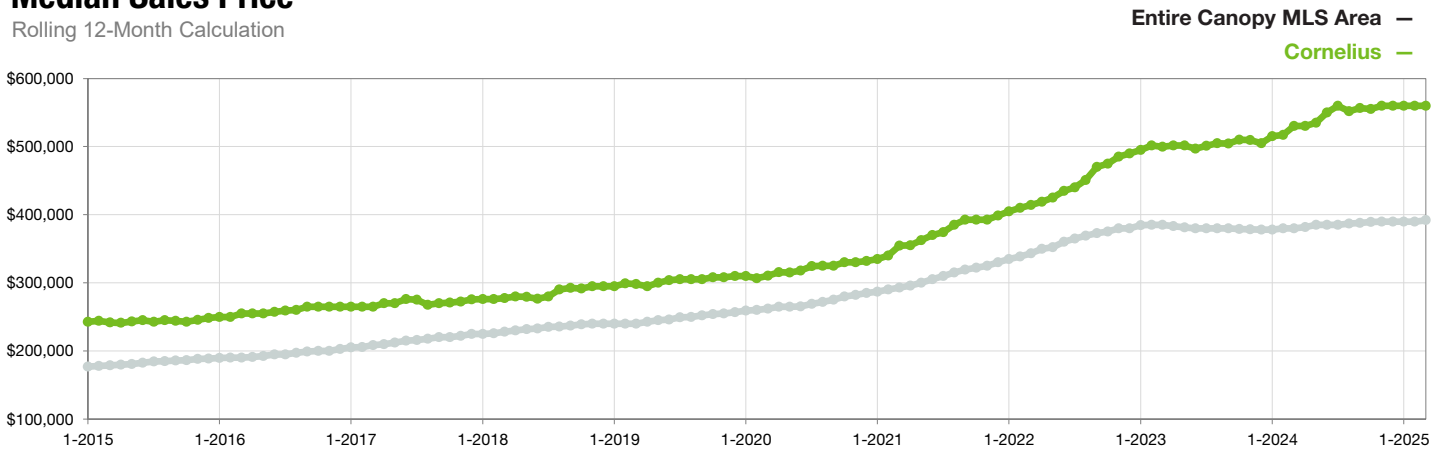
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March



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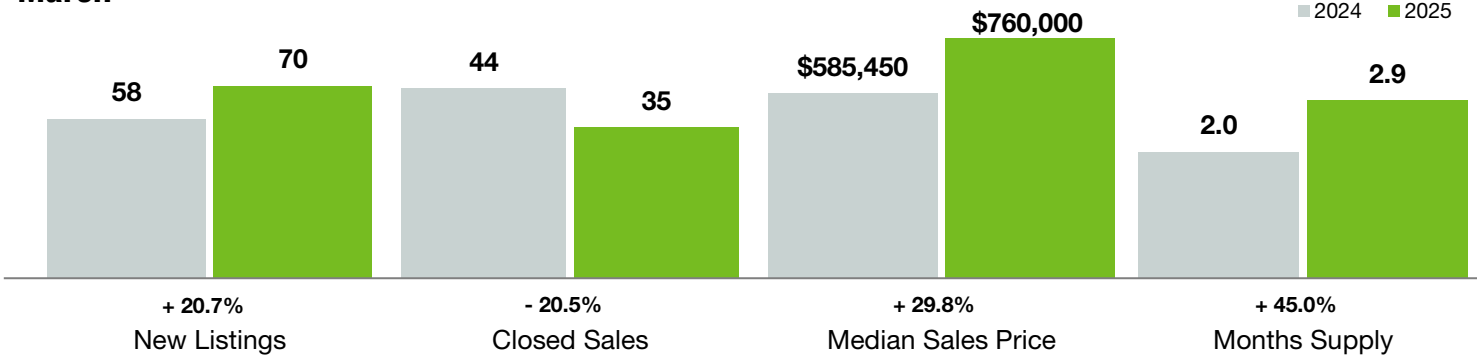
Davidson

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	58	70	+ 20.7%	132	158	+ 19.7%
Pending Sales	38	43	+ 13.2%	106	107	+ 0.9%
Closed Sales	44	35	- 20.5%	103	88	- 14.6%
Median Sales Price*	\$585,450	\$760,000	+ 29.8%	\$535,000	\$690,000	+ 29.0%
Average Sales Price*	\$736,424	\$914,132	+ 24.1%	\$695,333	\$866,996	+ 24.7%
Percent of Original List Price Received*	98.1%	97.4%	- 0.7%	97.7%	96.7%	- 1.0%
List to Close	95	115	+ 21.1%	107	110	+ 2.8%
Days on Market Until Sale	36	49	+ 36.1%	46	51	+ 10.9%
Cumulative Days on Market Until Sale	45	60	+ 33.3%	58	60	+ 3.4%
Average List Price	\$796,897	\$1,032,051	+ 29.5%	\$871,818	\$989,691	+ 13.5%
Inventory of Homes for Sale	70	110	+ 57.1%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 45.0%	--	--	--

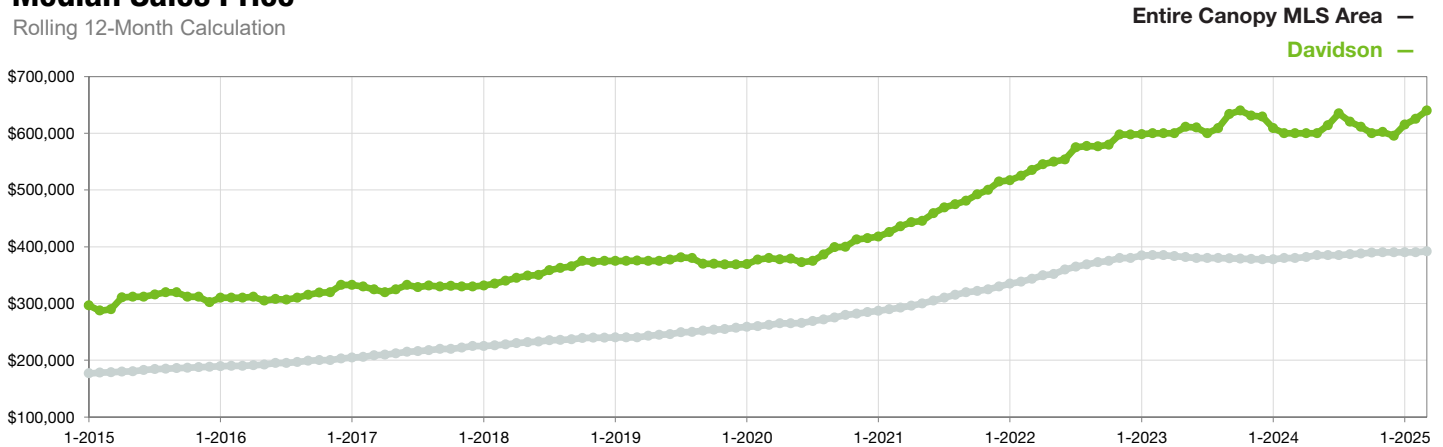
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March



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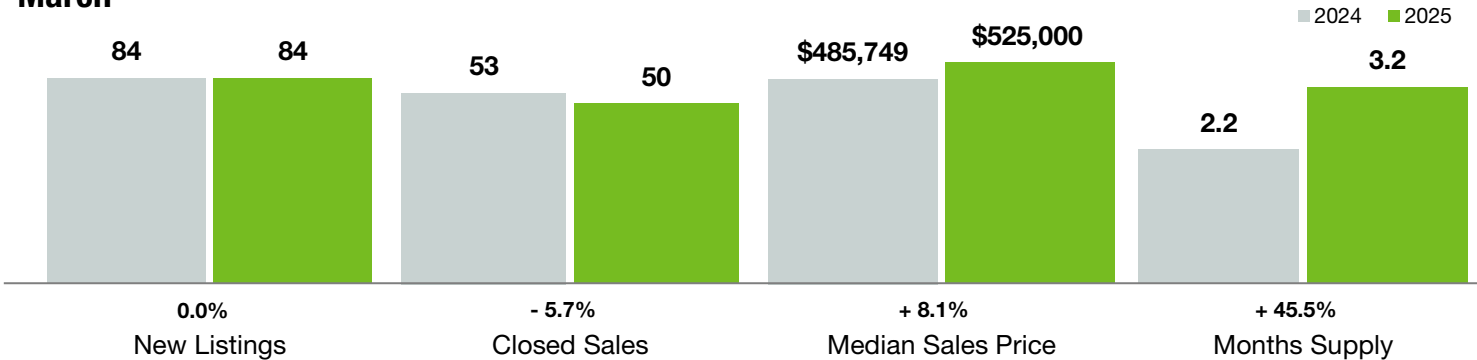
Denver

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	84	84	0.0%	197	220	+ 11.7%
Pending Sales	63	48	- 23.8%	166	141	- 15.1%
Closed Sales	53	50	- 5.7%	129	128	- 0.8%
Median Sales Price*	\$485,749	\$525,000	+ 8.1%	\$488,422	\$534,000	+ 9.3%
Average Sales Price*	\$556,721	\$675,630	+ 21.4%	\$574,698	\$685,421	+ 19.3%
Percent of Original List Price Received*	98.1%	95.4%	- 2.8%	98.5%	94.8%	- 3.8%
List to Close	127	85	- 33.1%	123	104	- 15.4%
Days on Market Until Sale	50	48	- 4.0%	55	59	+ 7.3%
Cumulative Days on Market Until Sale	55	63	+ 14.5%	55	72	+ 30.9%
Average List Price	\$758,431	\$1,002,585	+ 32.2%	\$710,667	\$823,813	+ 15.9%
Inventory of Homes for Sale	117	167	+ 42.7%	--	--	--
Months Supply of Inventory	2.2	3.2	+ 45.5%	--	--	--

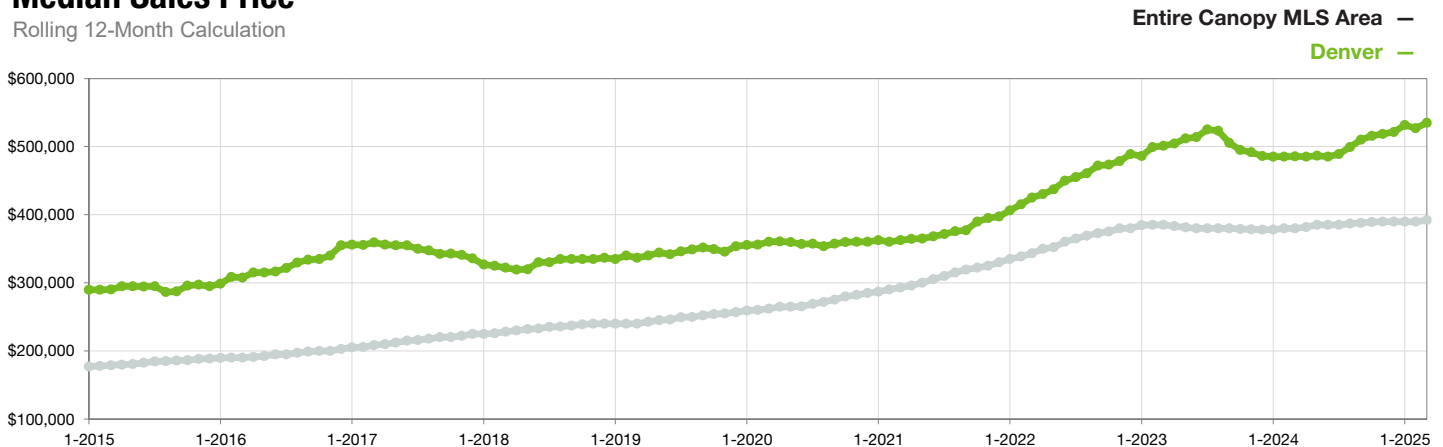
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March



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Local Market Update for March 2025

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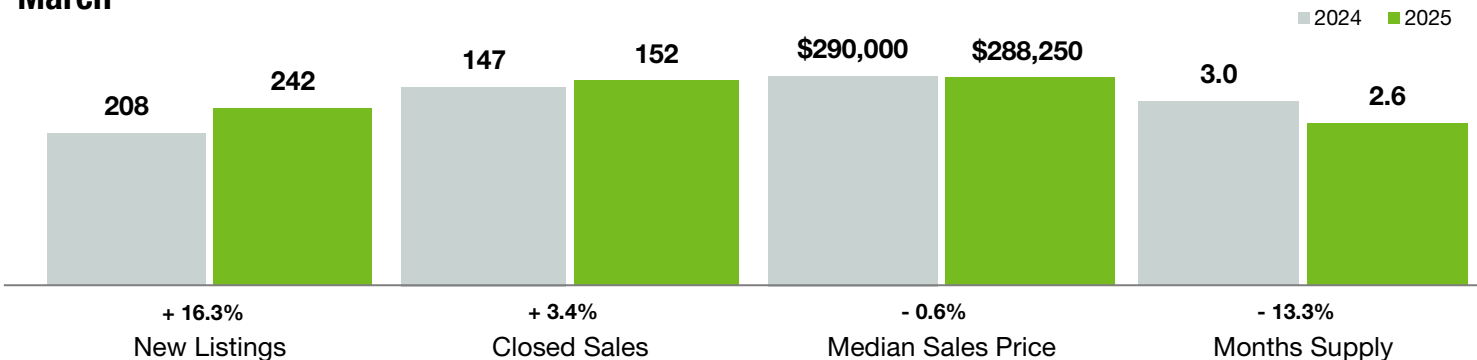
Gastonia

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	208	242	+ 16.3%	548	596	+ 8.8%
Pending Sales	139	184	+ 32.4%	410	494	+ 20.5%
Closed Sales	147	152	+ 3.4%	347	387	+ 11.5%
Median Sales Price*	\$290,000	\$288,250	- 0.6%	\$289,900	\$286,999	- 1.0%
Average Sales Price*	\$297,380	\$299,059	+ 0.6%	\$298,134	\$297,003	- 0.4%
Percent of Original List Price Received*	95.3%	95.8%	+ 0.5%	95.5%	95.4%	- 0.1%
List to Close	105	94	- 10.5%	98	96	- 2.0%
Days on Market Until Sale	56	47	- 16.1%	51	51	0.0%
Cumulative Days on Market Until Sale	65	62	- 4.6%	59	65	+ 10.2%
Average List Price	\$327,249	\$333,260	+ 1.8%	\$331,136	\$320,534	- 3.2%
Inventory of Homes for Sale	366	377	+ 3.0%	--	--	--
Months Supply of Inventory	3.0	2.6	- 13.3%	--	--	--

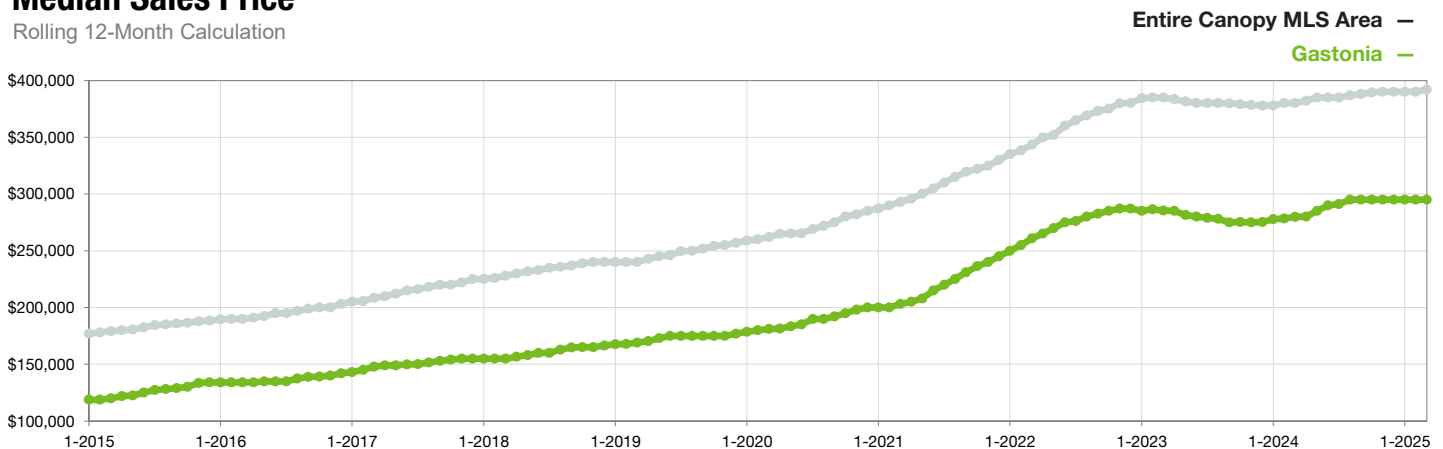
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March



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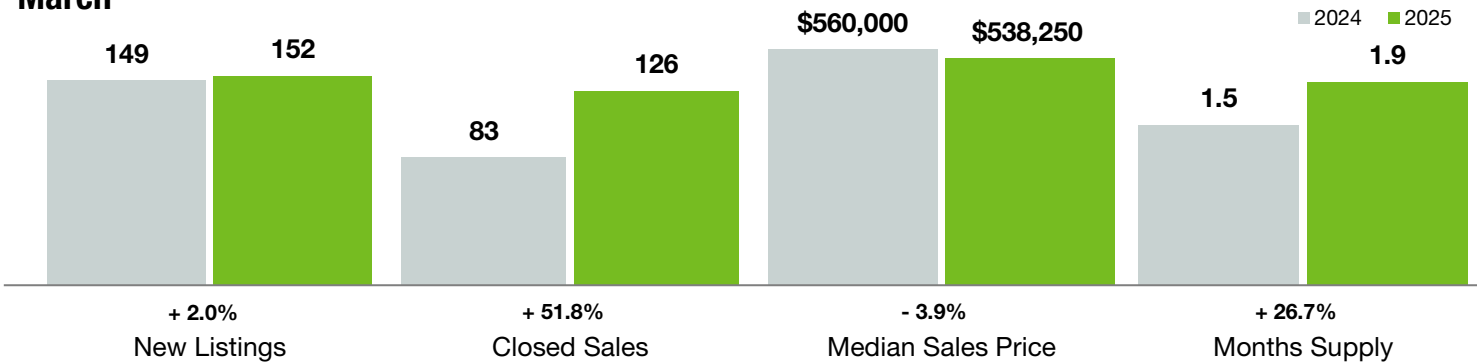
Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	149	152	+ 2.0%	322	368	+ 14.3%
Pending Sales	99	138	+ 39.4%	268	318	+ 18.7%
Closed Sales	83	126	+ 51.8%	215	265	+ 23.3%
Median Sales Price*	\$560,000	\$538,250	- 3.9%	\$528,500	\$540,000	+ 2.2%
Average Sales Price*	\$608,748	\$628,018	+ 3.2%	\$589,060	\$637,159	+ 8.2%
Percent of Original List Price Received*	99.3%	98.0%	- 1.3%	99.1%	97.6%	- 1.5%
List to Close	76	86	+ 13.2%	81	97	+ 19.8%
Days on Market Until Sale	22	43	+ 95.5%	29	49	+ 69.0%
Cumulative Days on Market Until Sale	28	50	+ 78.6%	33	55	+ 66.7%
Average List Price	\$588,190	\$687,054	+ 16.8%	\$601,893	\$668,538	+ 11.1%
Inventory of Homes for Sale	129	186	+ 44.2%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

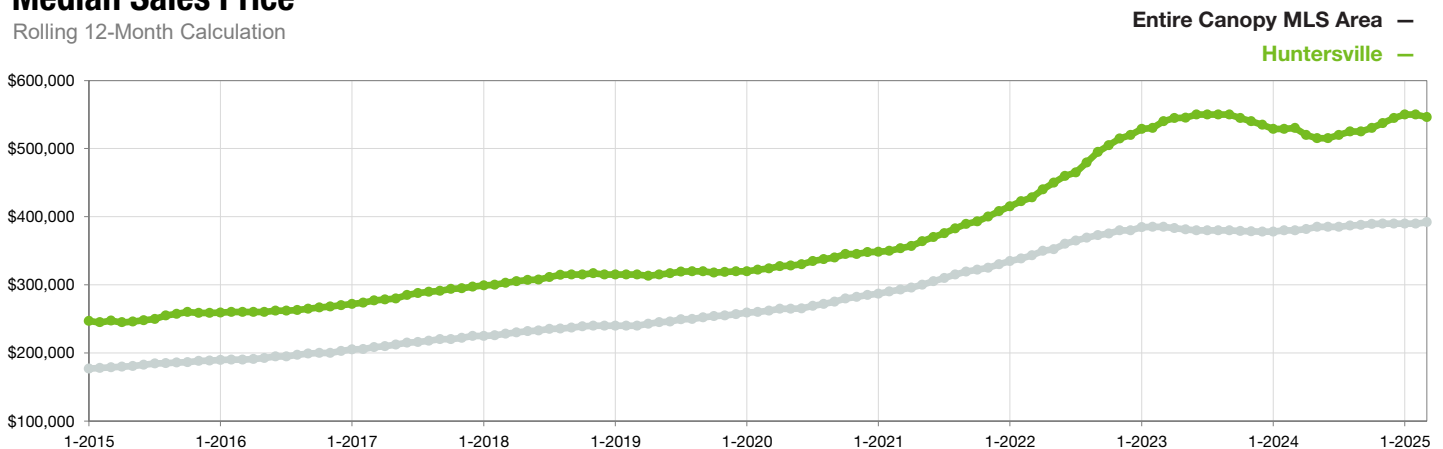
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March



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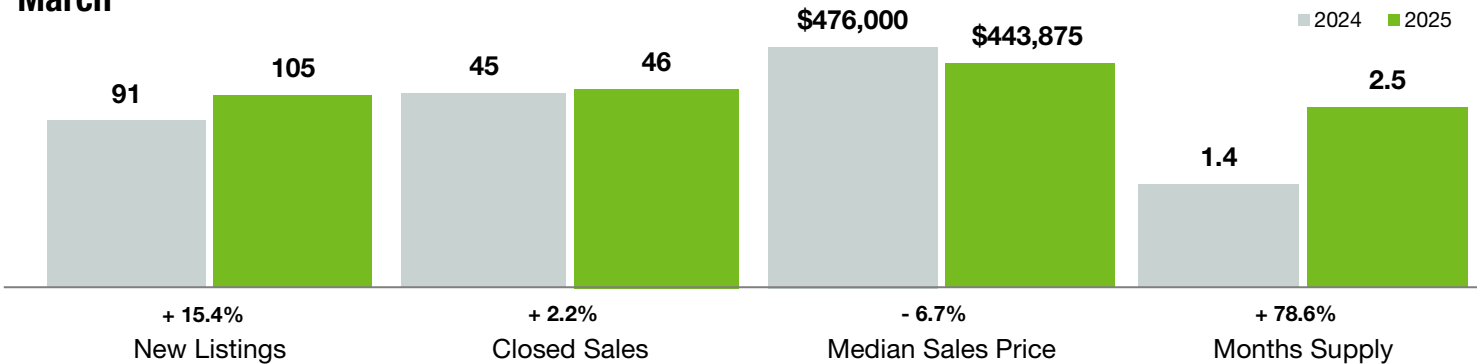
Indian Trail

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	91	105	+ 15.4%	171	231	+ 35.1%
Pending Sales	63	69	+ 9.5%	145	173	+ 19.3%
Closed Sales	45	46	+ 2.2%	117	114	- 2.6%
Median Sales Price*	\$476,000	\$443,875	- 6.7%	\$446,184	\$454,513	+ 1.9%
Average Sales Price*	\$472,012	\$477,336	+ 1.1%	\$463,196	\$472,029	+ 1.9%
Percent of Original List Price Received*	100.0%	97.9%	- 2.1%	97.7%	97.7%	0.0%
List to Close	84	83	- 1.2%	94	96	+ 2.1%
Days on Market Until Sale	36	43	+ 19.4%	42	46	+ 9.5%
Cumulative Days on Market Until Sale	42	48	+ 14.3%	44	48	+ 9.1%
Average List Price	\$477,331	\$505,627	+ 5.9%	\$467,675	\$492,763	+ 5.4%
Inventory of Homes for Sale	71	128	+ 80.3%	--	--	--
Months Supply of Inventory	1.4	2.5	+ 78.6%	--	--	--

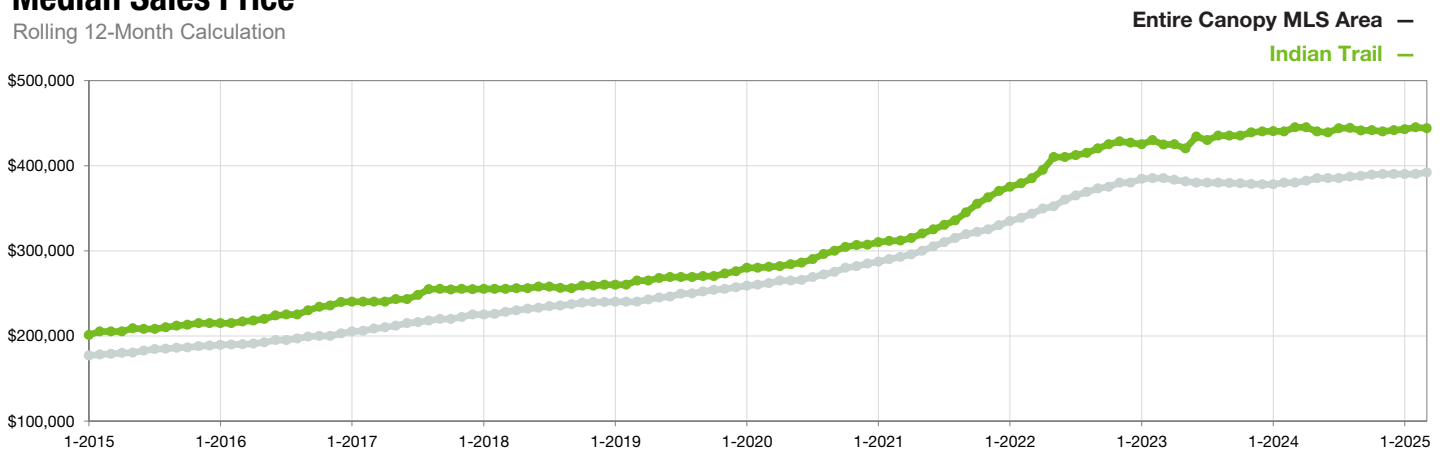
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March



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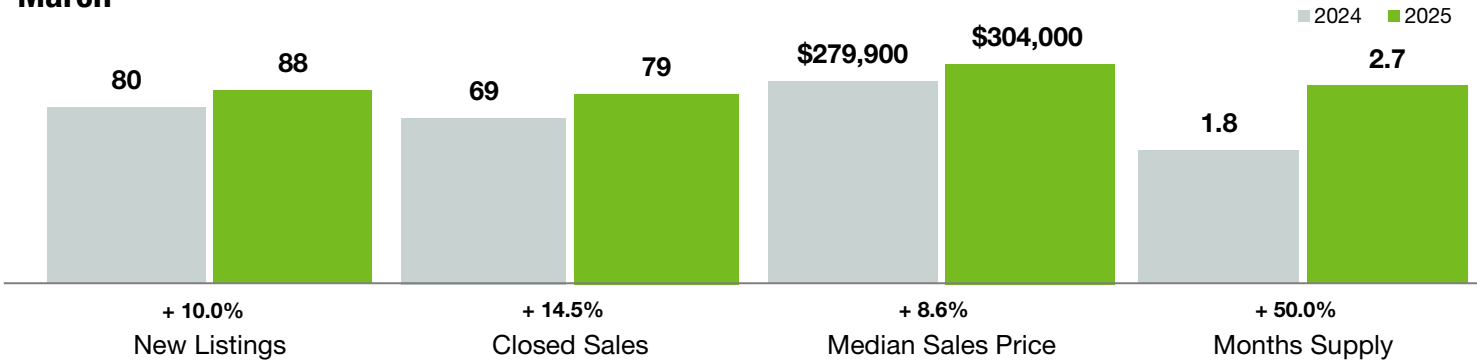
Kannapolis

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	80	88	+ 10.0%	253	255	+ 0.8%
Pending Sales	83	80	- 3.6%	199	217	+ 9.0%
Closed Sales	69	79	+ 14.5%	149	182	+ 22.1%
Median Sales Price*	\$279,900	\$304,000	+ 8.6%	\$278,000	\$305,305	+ 9.8%
Average Sales Price*	\$298,877	\$317,930	+ 6.4%	\$310,260	\$326,138	+ 5.1%
Percent of Original List Price Received*	95.9%	94.3%	- 1.7%	95.9%	94.9%	- 1.0%
List to Close	83	97	+ 16.9%	80	94	+ 17.5%
Days on Market Until Sale	47	51	+ 8.5%	40	49	+ 22.5%
Cumulative Days on Market Until Sale	52	64	+ 23.1%	46	59	+ 28.3%
Average List Price	\$313,122	\$343,327	+ 9.6%	\$308,061	\$327,768	+ 6.4%
Inventory of Homes for Sale	122	176	+ 44.3%	--	--	--
Months Supply of Inventory	1.8	2.7	+ 50.0%	--	--	--

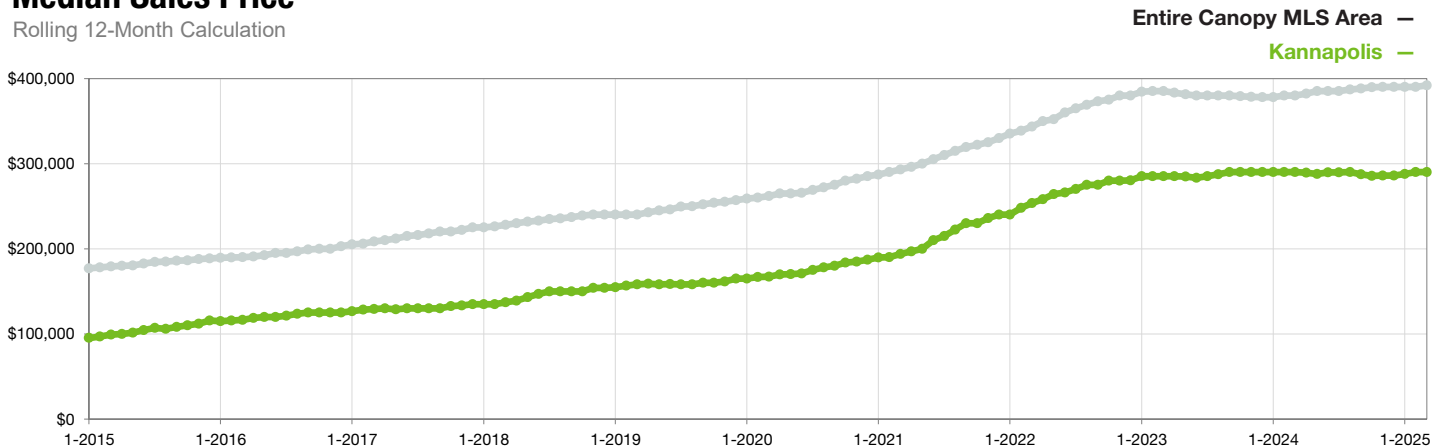
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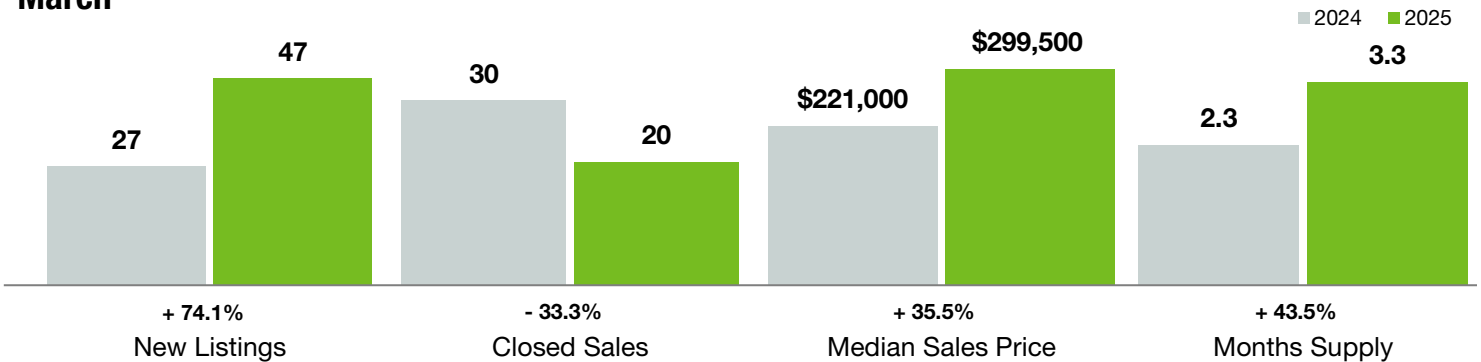
Kings Mountain

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	27	47	+ 74.1%	93	110	+ 18.3%
Pending Sales	19	37	+ 94.7%	76	88	+ 15.8%
Closed Sales	30	20	- 33.3%	69	65	- 5.8%
Median Sales Price*	\$221,000	\$299,500	+ 35.5%	\$228,000	\$277,000	+ 21.5%
Average Sales Price*	\$242,005	\$285,292	+ 17.9%	\$266,403	\$286,161	+ 7.4%
Percent of Original List Price Received*	95.7%	93.0%	- 2.8%	95.9%	93.7%	- 2.3%
List to Close	67	125	+ 86.6%	90	101	+ 12.2%
Days on Market Until Sale	34	76	+ 123.5%	51	59	+ 15.7%
Cumulative Days on Market Until Sale	40	91	+ 127.5%	65	73	+ 12.3%
Average List Price	\$295,381	\$414,723	+ 40.4%	\$283,333	\$400,506	+ 41.4%
Inventory of Homes for Sale	49	82	+ 67.3%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 43.5%	--	--	--

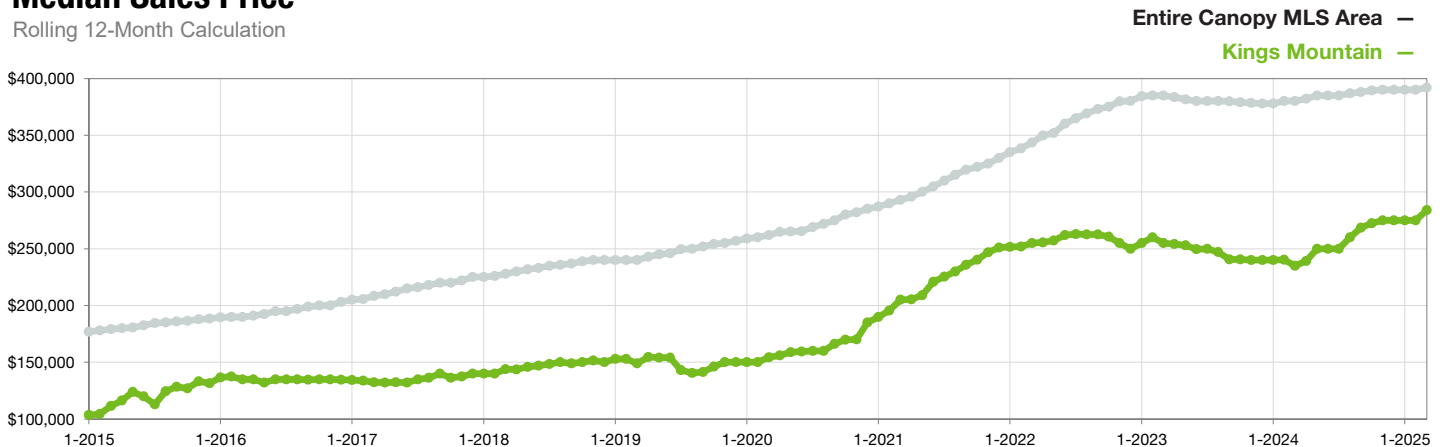
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March



Median Sales Price

Rolling 12-Month Calculation



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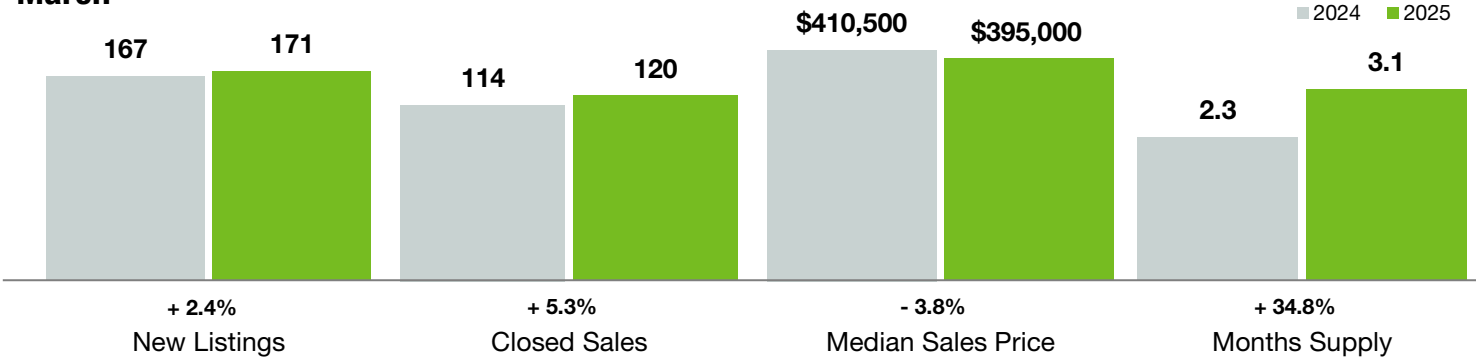
Lincoln County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	167	171	+ 2.4%	391	445	+ 13.8%
Pending Sales	117	128	+ 9.4%	311	337	+ 8.4%
Closed Sales	114	120	+ 5.3%	264	286	+ 8.3%
Median Sales Price*	\$410,500	\$395,000	- 3.8%	\$405,500	\$414,450	+ 2.2%
Average Sales Price*	\$450,805	\$501,661	+ 11.3%	\$464,294	\$510,082	+ 9.9%
Percent of Original List Price Received*	96.9%	96.5%	- 0.4%	97.1%	94.8%	- 2.4%
List to Close	103	108	+ 4.9%	107	107	0.0%
Days on Market Until Sale	43	65	+ 51.2%	49	63	+ 28.6%
Cumulative Days on Market Until Sale	49	75	+ 53.1%	56	75	+ 33.9%
Average List Price	\$573,338	\$649,048	+ 13.2%	\$542,315	\$585,979	+ 8.1%
Inventory of Homes for Sale	248	334	+ 34.7%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

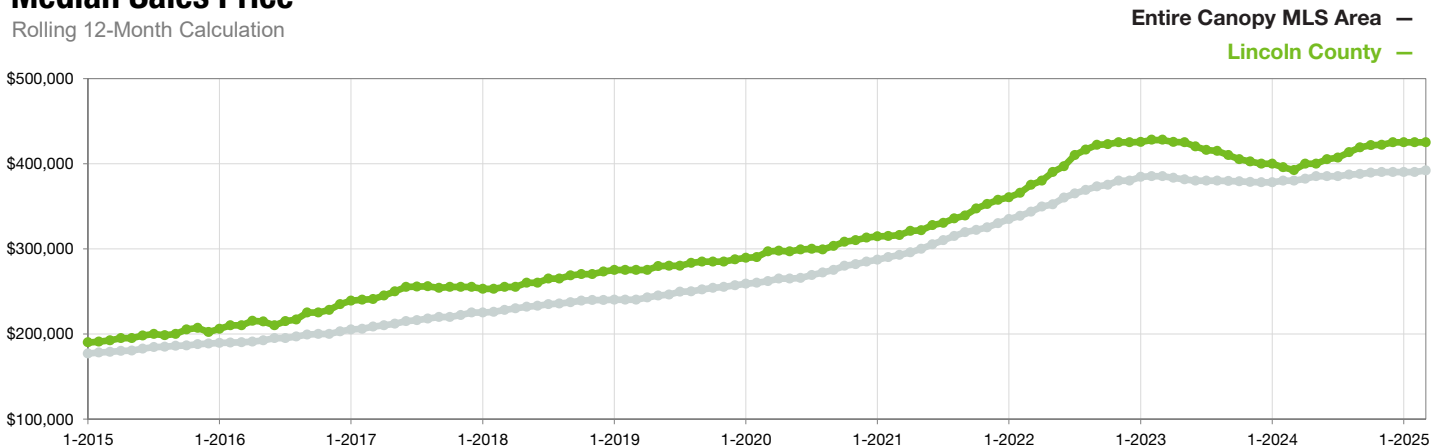
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March



Median Sales Price

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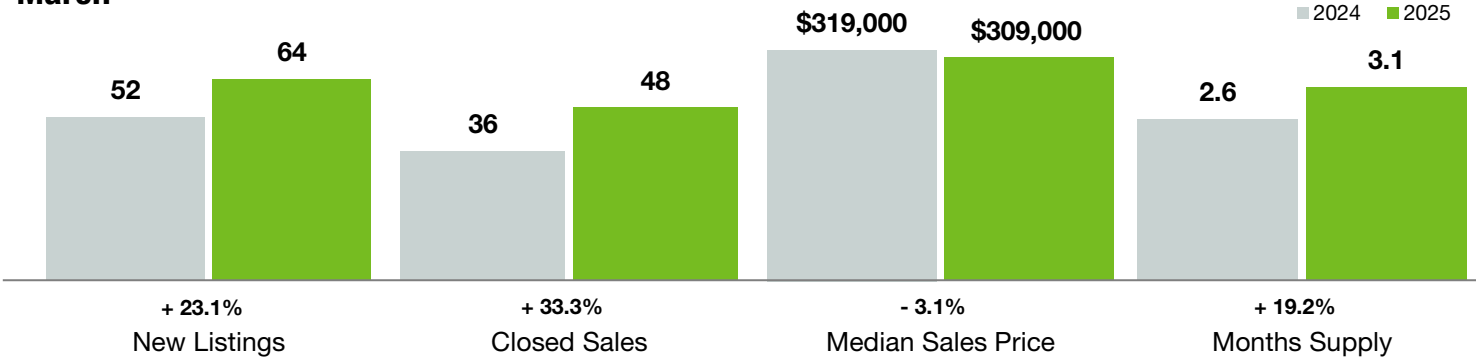
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	52	64	+ 23.1%	125	157	+ 25.6%
Pending Sales	32	55	+ 71.9%	94	137	+ 45.7%
Closed Sales	36	48	+ 33.3%	86	115	+ 33.7%
Median Sales Price*	\$319,000	\$309,000	- 3.1%	\$299,950	\$310,000	+ 3.4%
Average Sales Price*	\$351,928	\$330,326	- 6.1%	\$329,464	\$340,626	+ 3.4%
Percent of Original List Price Received*	96.7%	97.5%	+ 0.8%	96.9%	94.8%	- 2.2%
List to Close	89	127	+ 42.7%	88	116	+ 31.8%
Days on Market Until Sale	50	77	+ 54.0%	43	70	+ 62.8%
Cumulative Days on Market Until Sale	64	86	+ 34.4%	65	81	+ 24.6%
Average List Price	\$407,262	\$355,565	- 12.7%	\$375,695	\$361,723	- 3.7%
Inventory of Homes for Sale	86	126	+ 46.5%	--	--	--
Months Supply of Inventory	2.6	3.1	+ 19.2%	--	--	--

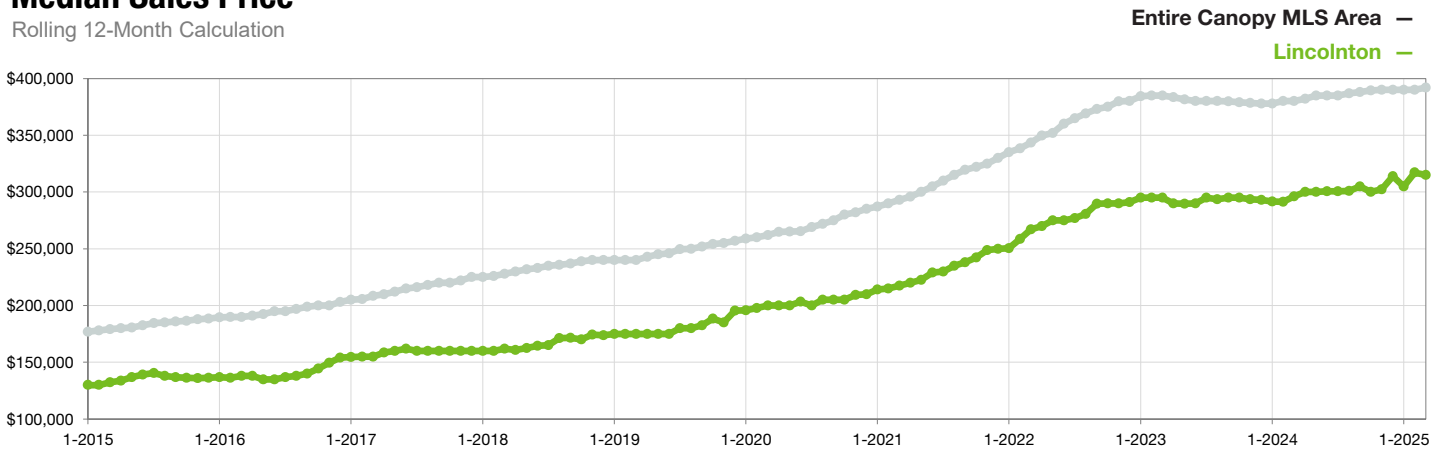
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March



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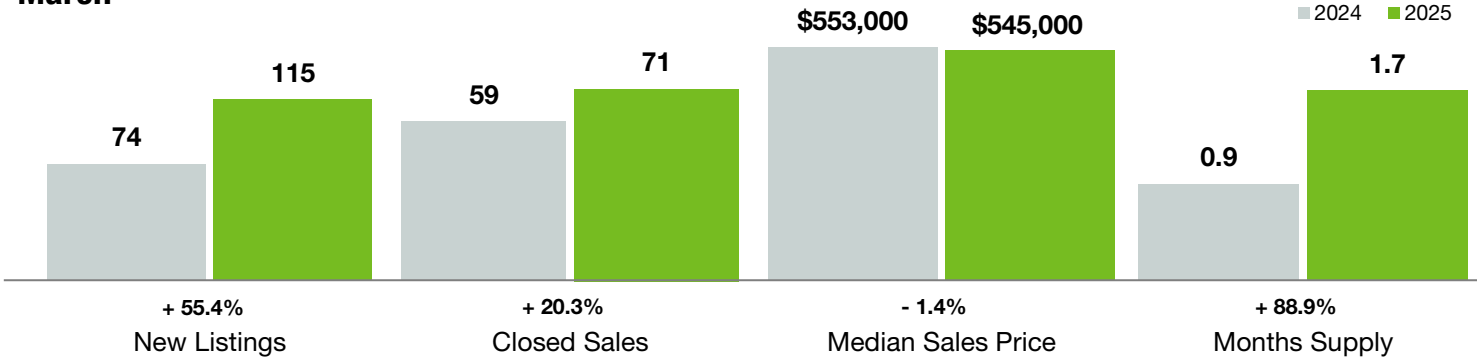
Matthews

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	74	115	+ 55.4%	217	281	+ 29.5%
Pending Sales	69	100	+ 44.9%	211	235	+ 11.4%
Closed Sales	59	71	+ 20.3%	155	172	+ 11.0%
Median Sales Price*	\$553,000	\$545,000	- 1.4%	\$510,000	\$519,900	+ 1.9%
Average Sales Price*	\$682,599	\$623,228	- 8.7%	\$609,058	\$578,850	- 5.0%
Percent of Original List Price Received*	100.5%	99.6%	- 0.9%	99.3%	98.3%	- 1.0%
List to Close	61	68	+ 11.5%	58	79	+ 36.2%
Days on Market Until Sale	19	25	+ 31.6%	20	32	+ 60.0%
Cumulative Days on Market Until Sale	21	29	+ 38.1%	21	37	+ 76.2%
Average List Price	\$668,721	\$637,676	- 4.6%	\$646,274	\$638,643	- 1.2%
Inventory of Homes for Sale	61	135	+ 121.3%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

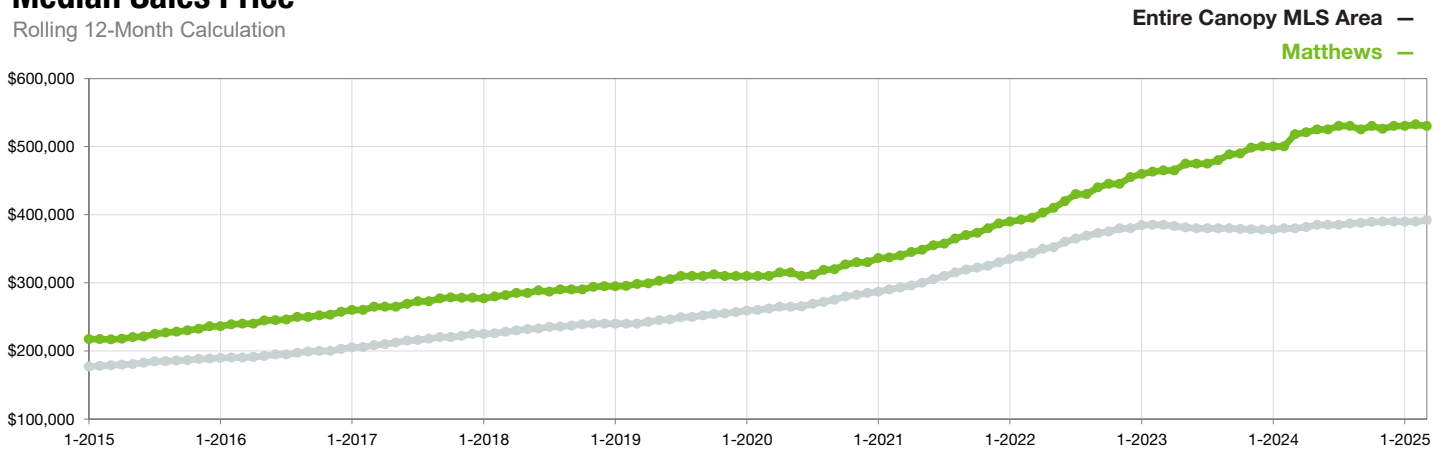
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March



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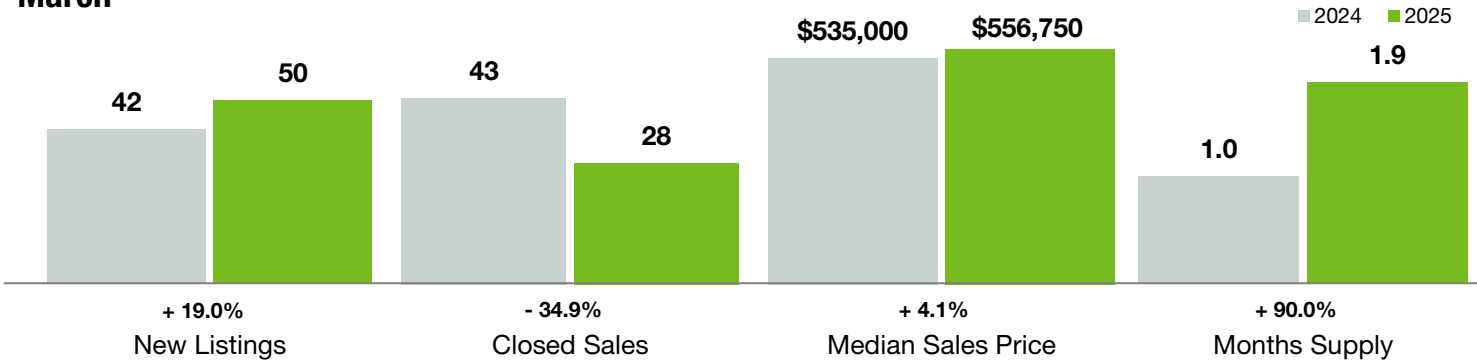
Mint Hill

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	42	50	+ 19.0%	123	111	- 9.8%
Pending Sales	42	42	0.0%	117	99	- 15.4%
Closed Sales	43	28	- 34.9%	102	73	- 28.4%
Median Sales Price*	\$535,000	\$556,750	+ 4.1%	\$545,000	\$580,000	+ 6.4%
Average Sales Price*	\$554,889	\$601,573	+ 8.4%	\$562,242	\$588,499	+ 4.7%
Percent of Original List Price Received*	98.5%	96.1%	- 2.4%	97.5%	97.6%	+ 0.1%
List to Close	91	101	+ 11.0%	92	108	+ 17.4%
Days on Market Until Sale	30	50	+ 66.7%	35	61	+ 74.3%
Cumulative Days on Market Until Sale	36	64	+ 77.8%	38	68	+ 78.9%
Average List Price	\$604,567	\$626,332	+ 3.6%	\$574,101	\$609,881	+ 6.2%
Inventory of Homes for Sale	42	56	+ 33.3%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

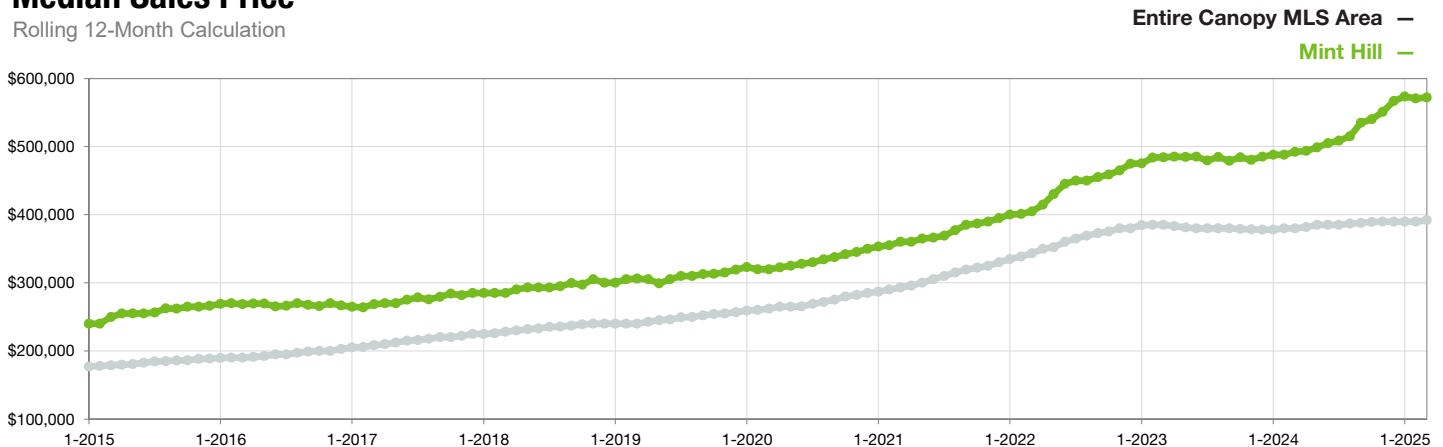
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March



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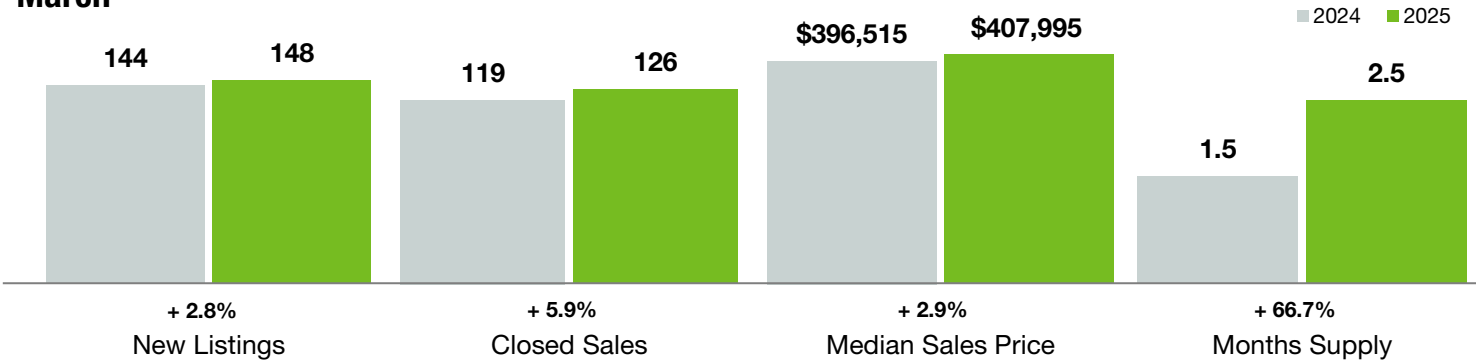
Monroe

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	144	148	+ 2.8%	373	375	+ 0.5%
Pending Sales	119	123	+ 3.4%	343	328	- 4.4%
Closed Sales	119	126	+ 5.9%	274	271	- 1.1%
Median Sales Price*	\$396,515	\$407,995	+ 2.9%	\$390,743	\$408,785	+ 4.6%
Average Sales Price*	\$392,147	\$441,186	+ 12.5%	\$402,200	\$433,292	+ 7.7%
Percent of Original List Price Received*	98.3%	96.1%	- 2.2%	97.6%	95.9%	- 1.7%
List to Close	93	120	+ 29.0%	93	119	+ 28.0%
Days on Market Until Sale	38	71	+ 86.8%	39	70	+ 79.5%
Cumulative Days on Market Until Sale	44	70	+ 59.1%	42	67	+ 59.5%
Average List Price	\$432,350	\$450,713	+ 4.2%	\$450,625	\$449,815	- 0.2%
Inventory of Homes for Sale	142	243	+ 71.1%	--	--	--
Months Supply of Inventory	1.5	2.5	+ 66.7%	--	--	--

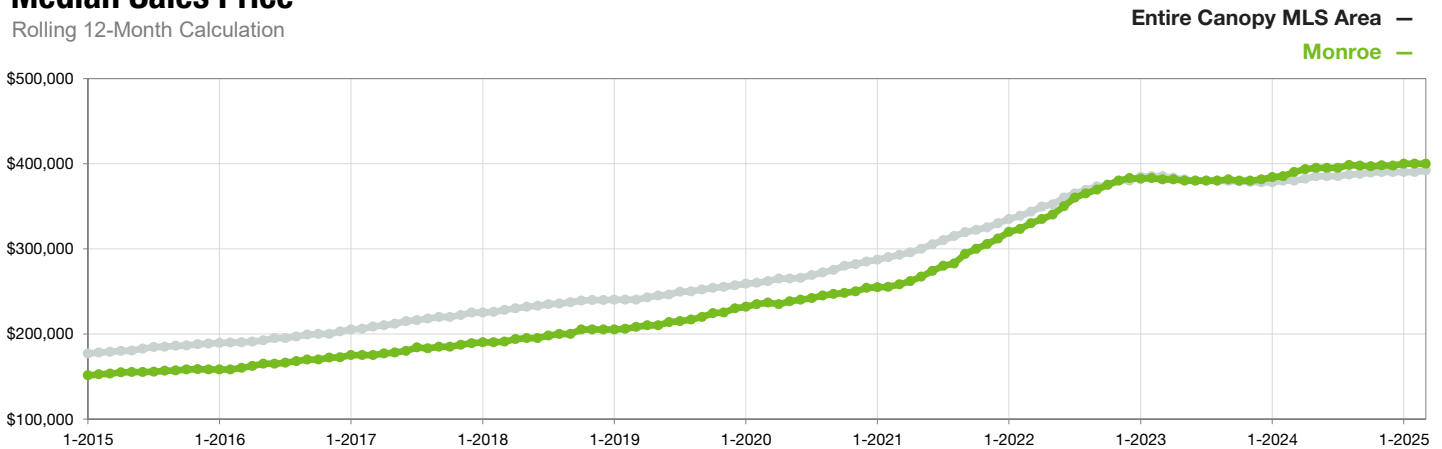
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March



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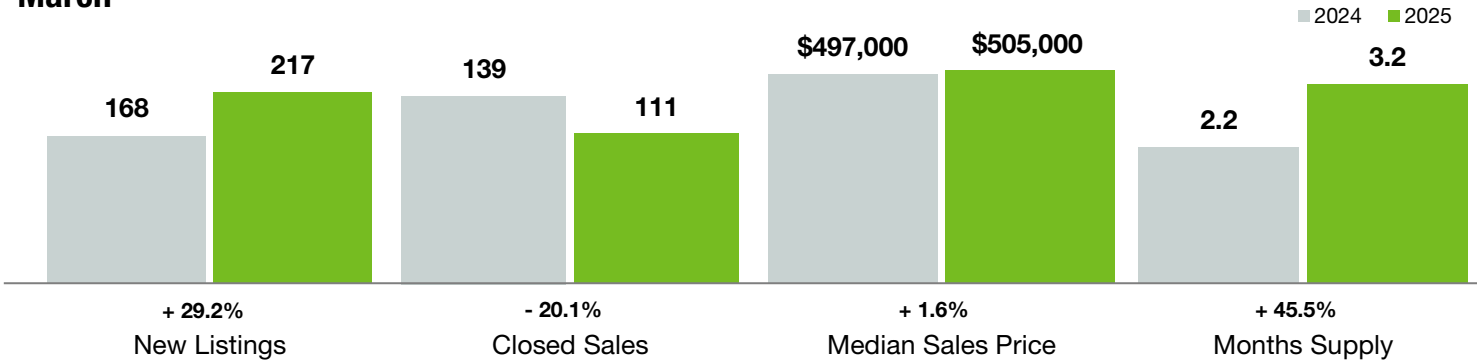
Mooreville

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	168	217	+ 29.2%	424	523	+ 23.3%
Pending Sales	116	161	+ 38.8%	372	373	+ 0.3%
Closed Sales	139	111	- 20.1%	328	309	- 5.8%
Median Sales Price*	\$497,000	\$505,000	+ 1.6%	\$479,950	\$500,000	+ 4.2%
Average Sales Price*	\$694,808	\$672,064	- 3.3%	\$654,476	\$694,985	+ 6.2%
Percent of Original List Price Received*	96.0%	95.2%	- 0.8%	95.5%	95.2%	- 0.3%
List to Close	99	97	- 2.0%	101	101	0.0%
Days on Market Until Sale	53	60	+ 13.2%	53	58	+ 9.4%
Cumulative Days on Market Until Sale	59	69	+ 16.9%	56	63	+ 12.5%
Average List Price	\$853,917	\$897,883	+ 5.1%	\$778,180	\$859,747	+ 10.5%
Inventory of Homes for Sale	263	401	+ 52.5%	--	--	--
Months Supply of Inventory	2.2	3.2	+ 45.5%	--	--	--

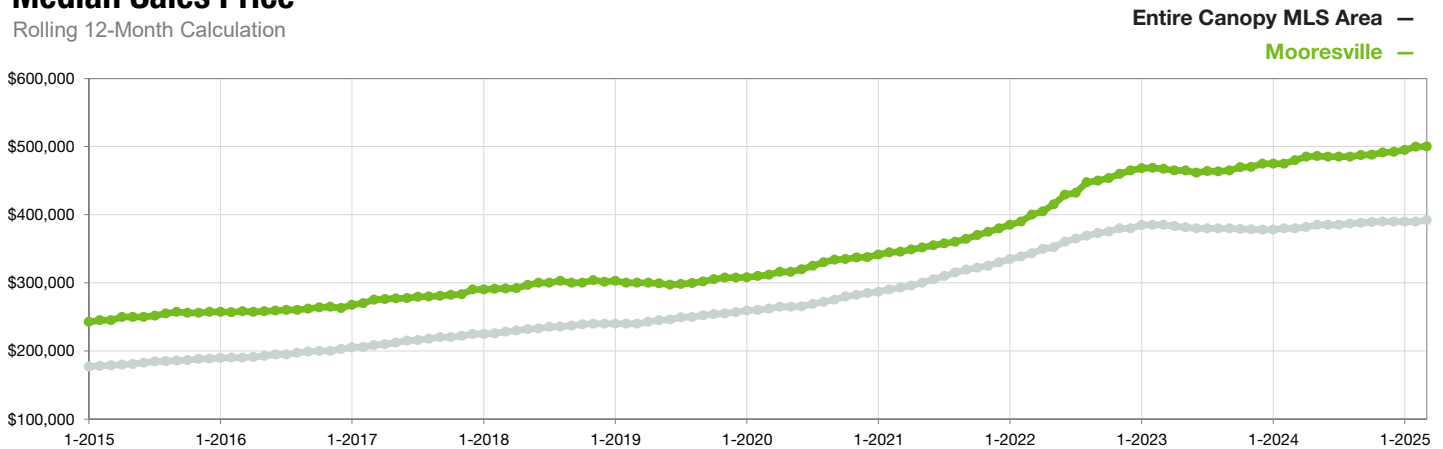
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March



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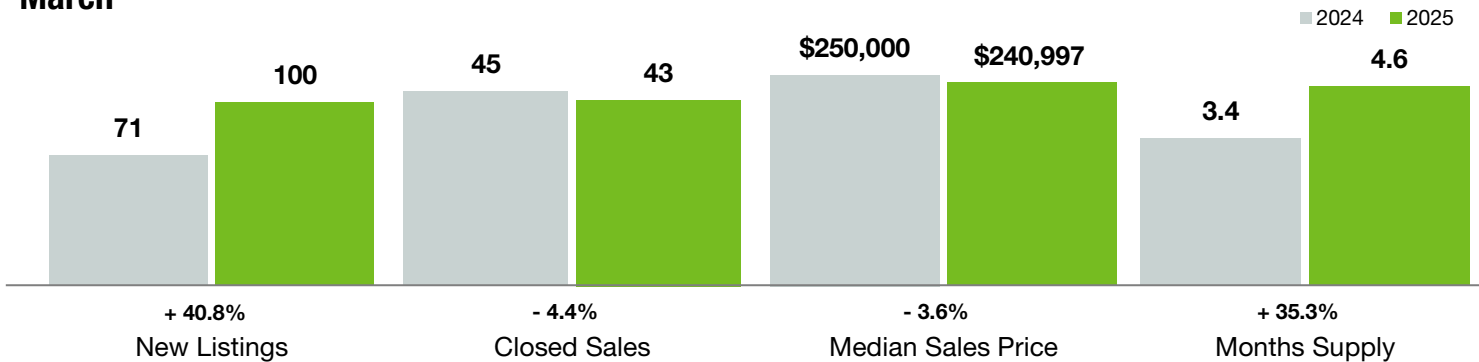
Shelby

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	71	100	+ 40.8%	220	213	- 3.2%
Pending Sales	61	70	+ 14.8%	149	160	+ 7.4%
Closed Sales	45	43	- 4.4%	112	119	+ 6.3%
Median Sales Price*	\$250,000	\$240,997	- 3.6%	\$250,000	\$235,000	- 6.0%
Average Sales Price*	\$248,678	\$259,963	+ 4.5%	\$253,923	\$251,208	- 1.1%
Percent of Original List Price Received*	94.6%	92.3%	- 2.4%	95.6%	93.6%	- 2.1%
List to Close	84	120	+ 42.9%	96	117	+ 21.9%
Days on Market Until Sale	47	74	+ 57.4%	50	75	+ 50.0%
Cumulative Days on Market Until Sale	73	99	+ 35.6%	66	90	+ 36.4%
Average List Price	\$271,878	\$301,271	+ 10.8%	\$271,157	\$294,921	+ 8.8%
Inventory of Homes for Sale	176	217	+ 23.3%	--	--	--
Months Supply of Inventory	3.4	4.6	+ 35.3%	--	--	--

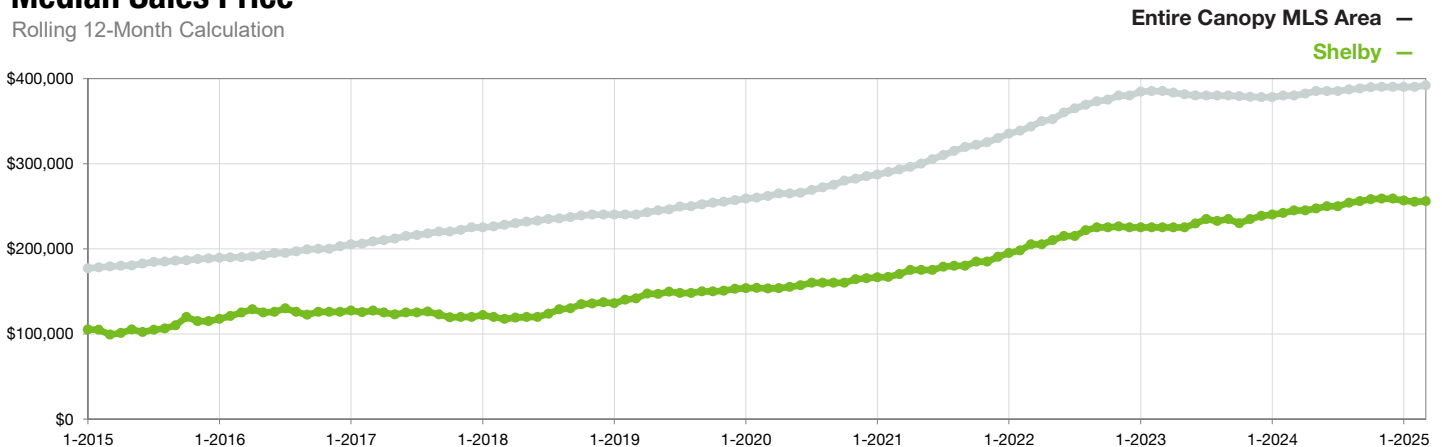
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March



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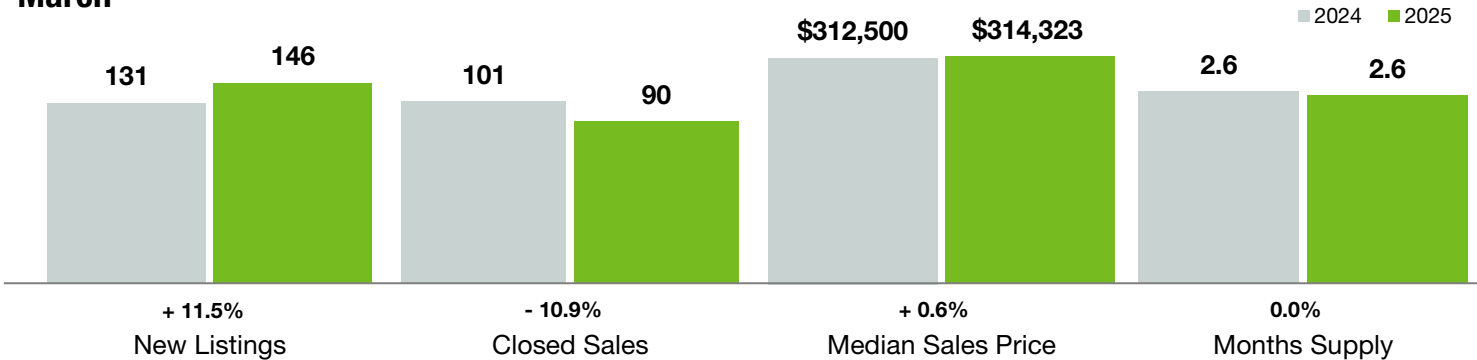
Statesville

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	131	146	+ 11.5%	374	370	- 1.1%
Pending Sales	117	136	+ 16.2%	315	324	+ 2.9%
Closed Sales	101	90	- 10.9%	268	225	- 16.0%
Median Sales Price*	\$312,500	\$314,323	+ 0.6%	\$301,999	\$300,000	- 0.7%
Average Sales Price*	\$321,433	\$331,821	+ 3.2%	\$321,960	\$316,937	- 1.6%
Percent of Original List Price Received*	96.1%	93.6%	- 2.6%	95.2%	93.8%	- 1.5%
List to Close	95	115	+ 21.1%	98	114	+ 16.3%
Days on Market Until Sale	52	73	+ 40.4%	50	69	+ 38.0%
Cumulative Days on Market Until Sale	55	83	+ 50.9%	55	77	+ 40.0%
Average List Price	\$358,547	\$354,993	- 1.0%	\$338,987	\$357,112	+ 5.3%
Inventory of Homes for Sale	260	263	+ 1.2%	--	--	--
Months Supply of Inventory	2.6	2.6	0.0%	--	--	--

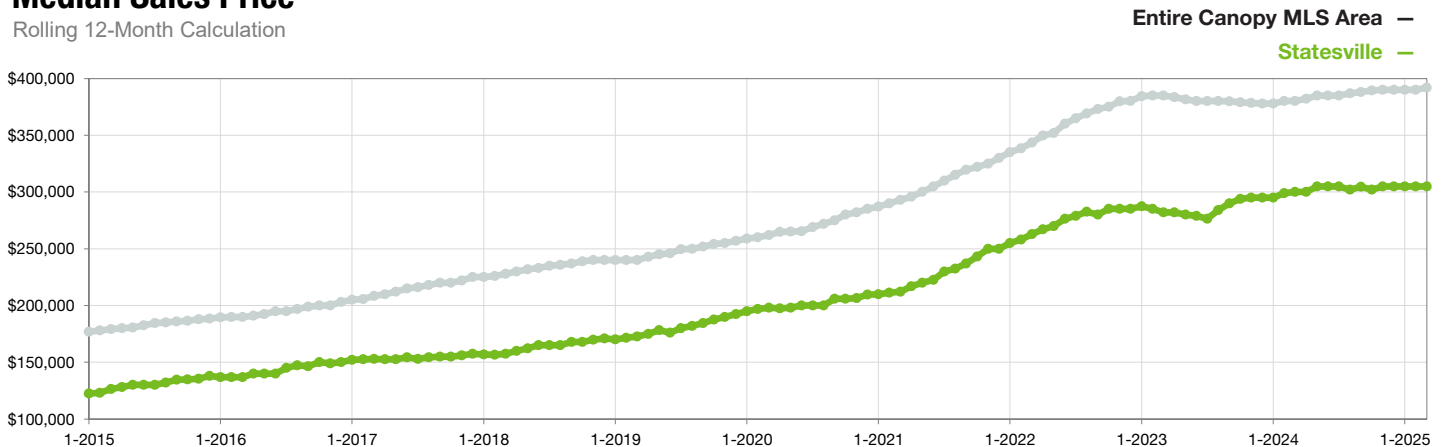
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March



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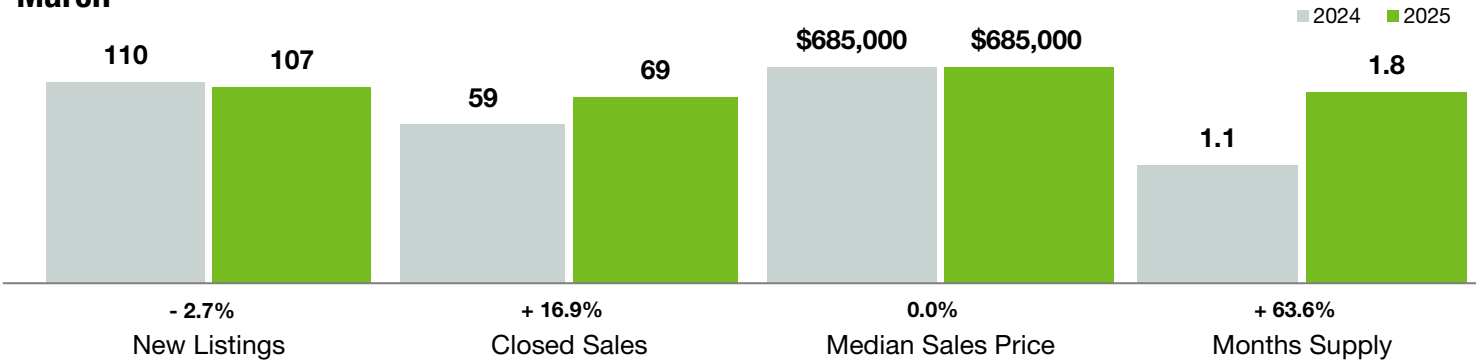
Waxhaw

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	110	107	- 2.7%	249	255	+ 2.4%
Pending Sales	101	104	+ 3.0%	205	215	+ 4.9%
Closed Sales	59	69	+ 16.9%	141	169	+ 19.9%
Median Sales Price*	\$685,000	\$685,000	0.0%	\$705,000	\$665,000	- 5.7%
Average Sales Price*	\$789,829	\$833,948	+ 5.6%	\$831,709	\$824,426	- 0.9%
Percent of Original List Price Received*	99.7%	97.5%	- 2.2%	98.3%	96.5%	- 1.8%
List to Close	70	104	+ 48.6%	82	109	+ 32.9%
Days on Market Until Sale	31	72	+ 132.3%	41	74	+ 80.5%
Cumulative Days on Market Until Sale	24	58	+ 141.7%	35	67	+ 91.4%
Average List Price	\$913,488	\$927,379	+ 1.5%	\$890,601	\$872,940	- 2.0%
Inventory of Homes for Sale	75	128	+ 70.7%	--	--	--
Months Supply of Inventory	1.1	1.8	+ 63.6%	--	--	--

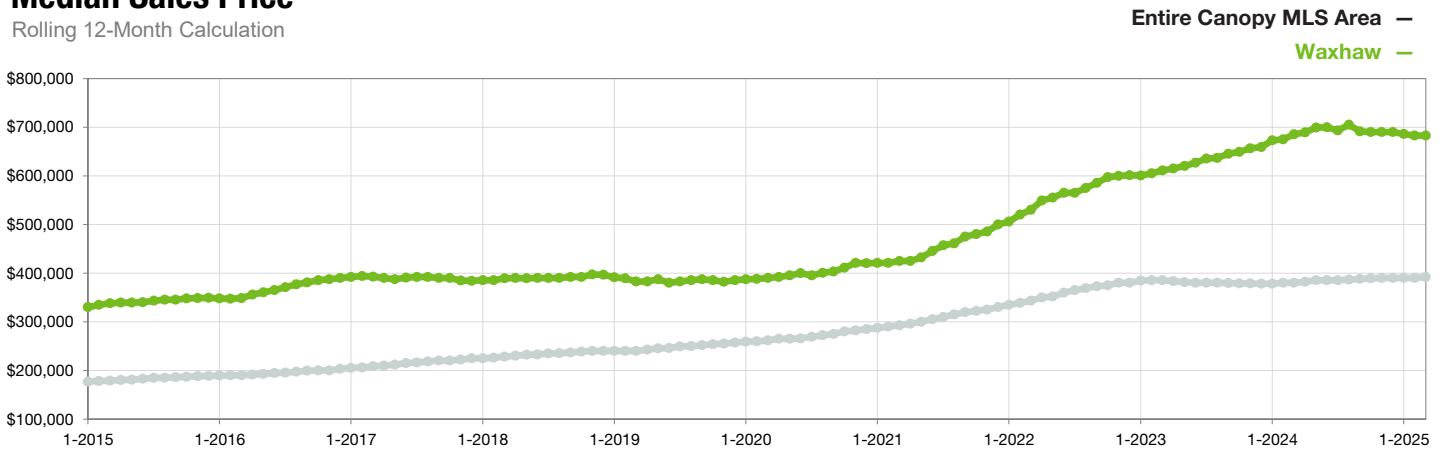
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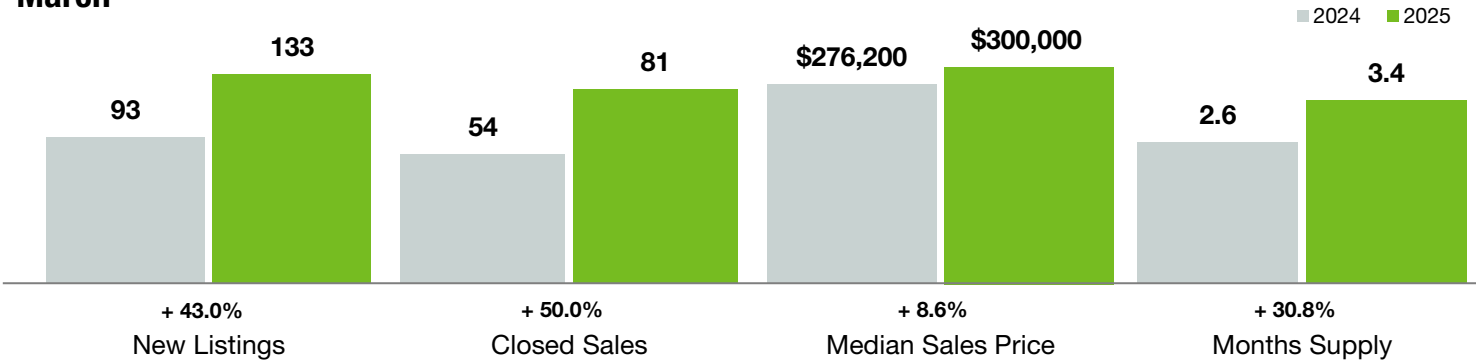
Salisbury

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	93	133	+ 43.0%	262	319	+ 21.8%
Pending Sales	76	107	+ 40.8%	201	247	+ 22.9%
Closed Sales	54	81	+ 50.0%	158	197	+ 24.7%
Median Sales Price*	\$276,200	\$300,000	+ 8.6%	\$271,450	\$280,000	+ 3.1%
Average Sales Price*	\$308,724	\$311,720	+ 1.0%	\$302,054	\$310,845	+ 2.9%
Percent of Original List Price Received*	95.8%	93.9%	- 2.0%	94.9%	93.2%	- 1.8%
List to Close	93	103	+ 10.8%	88	113	+ 28.4%
Days on Market Until Sale	54	63	+ 16.7%	46	67	+ 45.7%
Cumulative Days on Market Until Sale	57	77	+ 35.1%	52	77	+ 48.1%
Average List Price	\$328,339	\$387,485	+ 18.0%	\$322,346	\$345,885	+ 7.3%
Inventory of Homes for Sale	190	265	+ 39.5%	--	--	--
Months Supply of Inventory	2.6	3.4	+ 30.8%	--	--	--

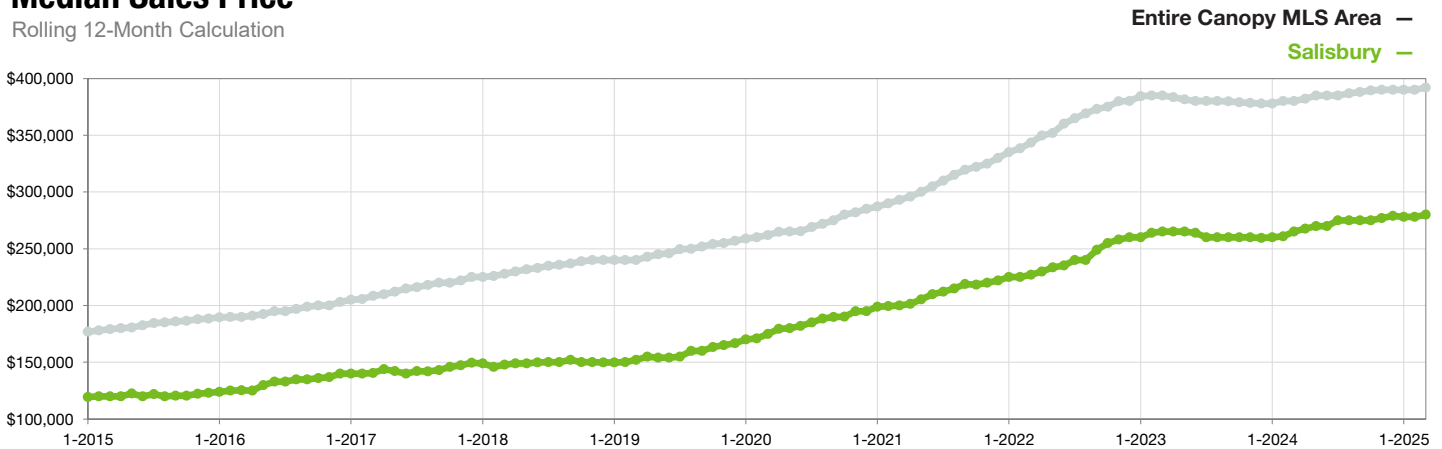
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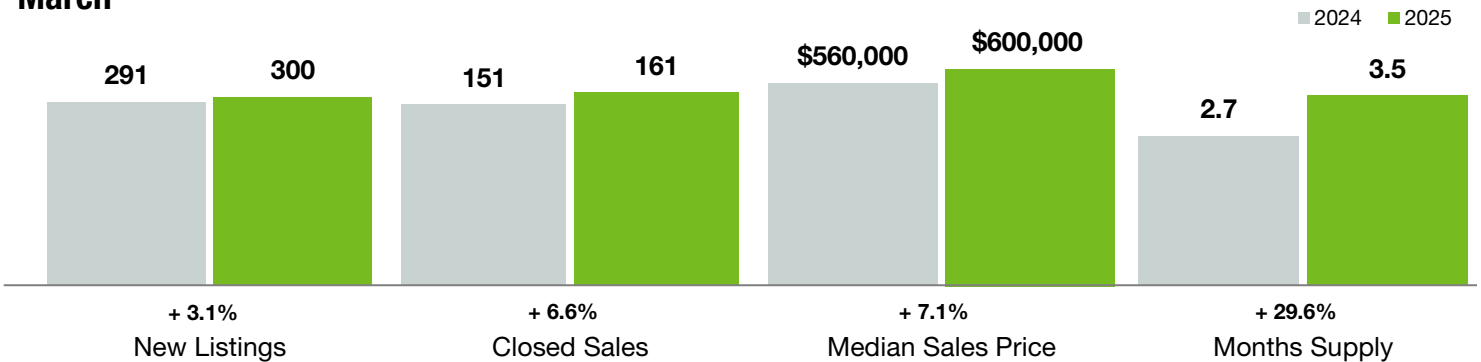
Lake Norman

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	291	300	+ 3.1%	632	730	+ 15.5%
Pending Sales	172	172	0.0%	467	506	+ 8.4%
Closed Sales	151	161	+ 6.6%	375	431	+ 14.9%
Median Sales Price*	\$560,000	\$600,000	+ 7.1%	\$519,000	\$574,548	+ 10.7%
Average Sales Price*	\$829,223	\$834,220	+ 0.6%	\$762,475	\$857,703	+ 12.5%
Percent of Original List Price Received*	95.9%	94.2%	- 1.8%	95.5%	94.7%	- 0.8%
List to Close	112	104	- 7.1%	112	105	- 6.3%
Days on Market Until Sale	63	62	- 1.6%	62	61	- 1.6%
Cumulative Days on Market Until Sale	59	82	+ 39.0%	61	74	+ 21.3%
Average List Price	\$927,274	\$1,154,352	+ 24.5%	\$928,404	\$1,054,747	+ 13.6%
Inventory of Homes for Sale	422	579	+ 37.2%	--	--	--
Months Supply of Inventory	2.7	3.5	+ 29.6%	--	--	--

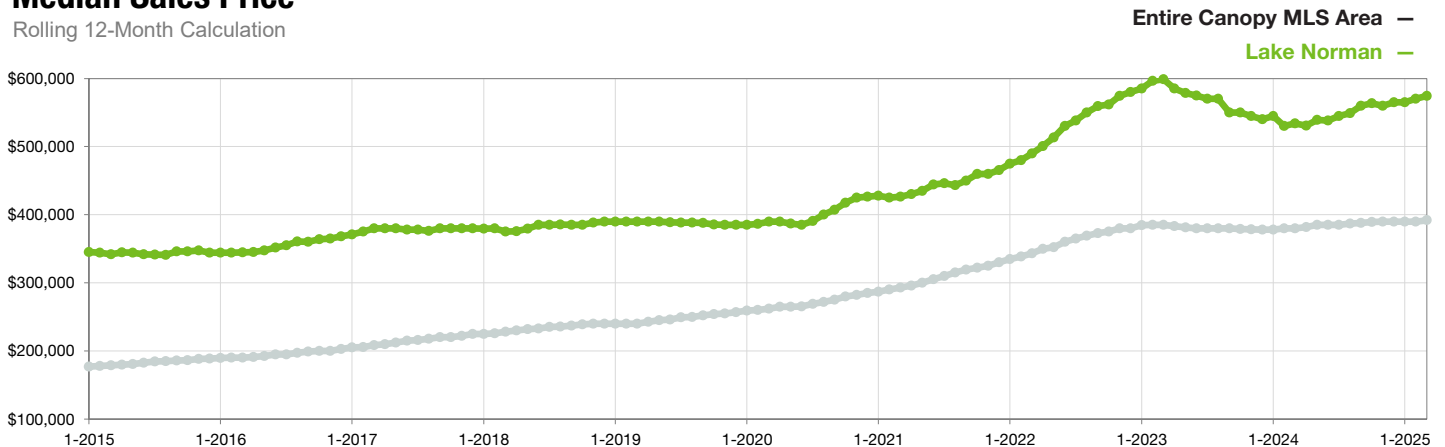
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March



Median Sales Price

Rolling 12-Month Calculation



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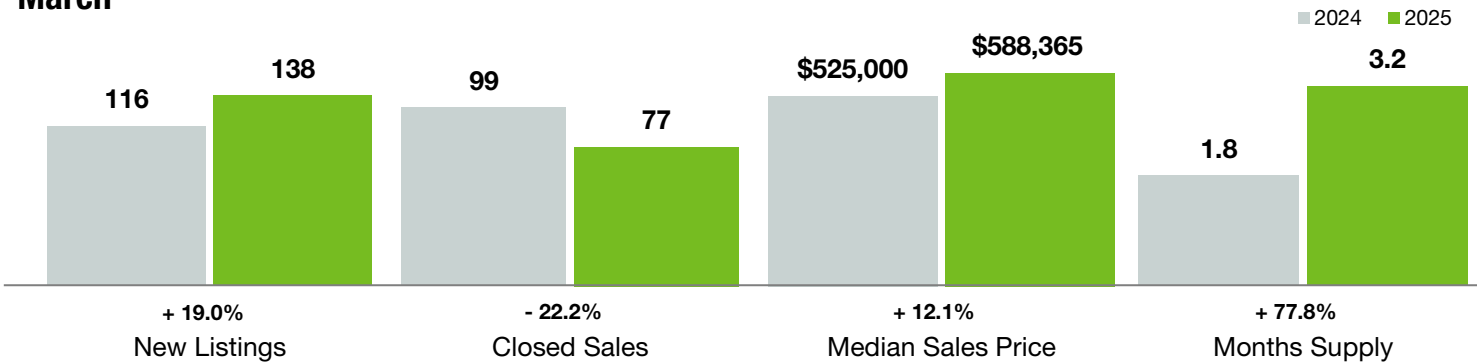
Lake Wylie

North Carolina and South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	116	138	+ 19.0%	311	349	+ 12.2%
Pending Sales	89	91	+ 2.2%	279	221	- 20.8%
Closed Sales	99	77	- 22.2%	226	195	- 13.7%
Median Sales Price*	\$525,000	\$588,365	+ 12.1%	\$519,950	\$567,500	+ 9.1%
Average Sales Price*	\$629,118	\$639,946	+ 1.7%	\$624,112	\$676,934	+ 8.5%
Percent of Original List Price Received*	97.0%	96.5%	- 0.5%	96.1%	96.4%	+ 0.3%
List to Close	104	115	+ 10.6%	107	109	+ 1.9%
Days on Market Until Sale	54	78	+ 44.4%	54	75	+ 38.9%
Cumulative Days on Market Until Sale	66	70	+ 6.1%	63	72	+ 14.3%
Average List Price	\$662,049	\$820,368	+ 23.9%	\$657,967	\$771,730	+ 17.3%
Inventory of Homes for Sale	143	248	+ 73.4%	--	--	--
Months Supply of Inventory	1.8	3.2	+ 77.8%	--	--	--

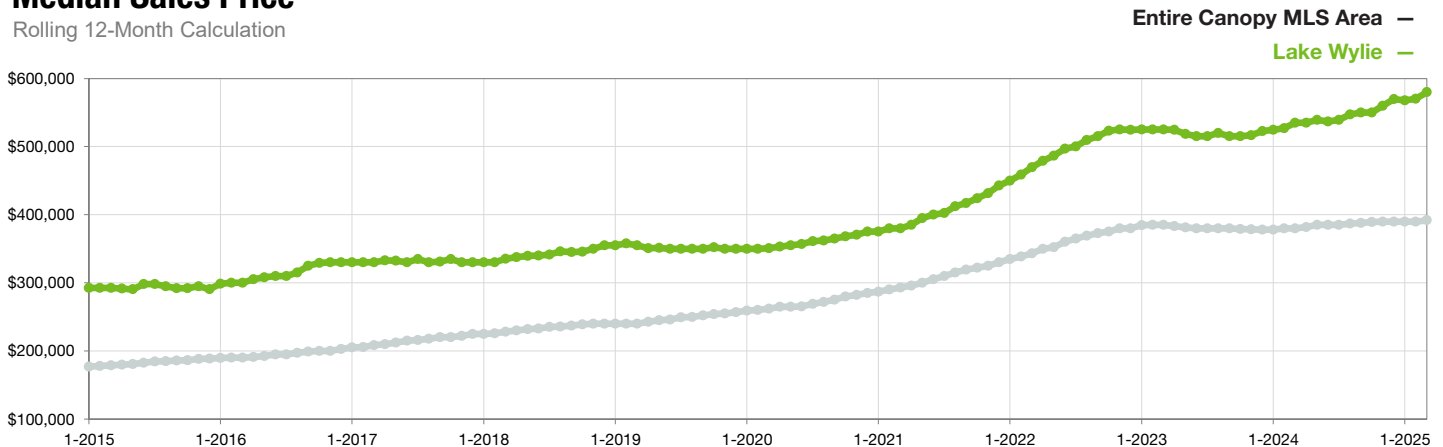
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March



Median Sales Price

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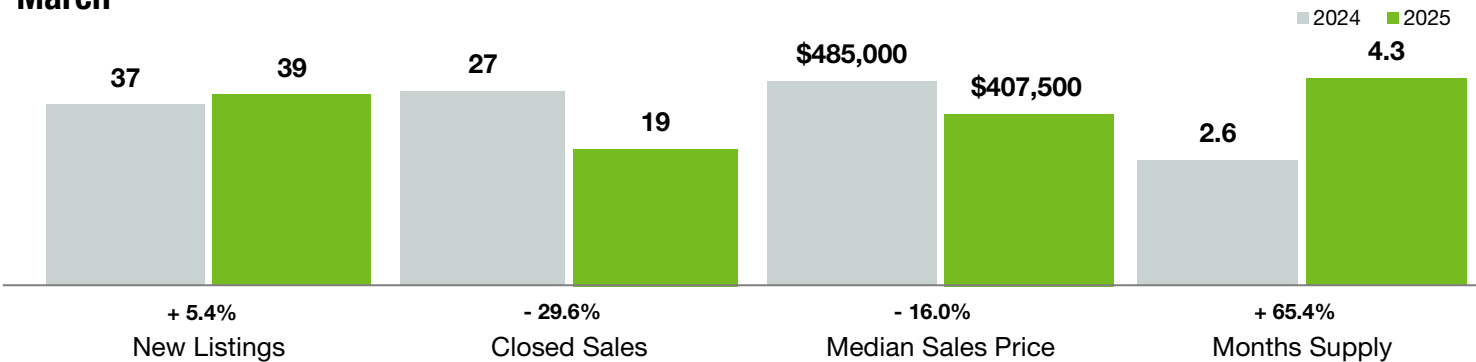
Uptown Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	37	39	+ 5.4%	104	84	- 19.2%
Pending Sales	24	14	- 41.7%	74	55	- 25.7%
Closed Sales	27	19	- 29.6%	70	51	- 27.1%
Median Sales Price*	\$485,000	\$407,500	- 16.0%	\$485,000	\$425,000	- 12.4%
Average Sales Price*	\$506,148	\$469,192	- 7.3%	\$528,144	\$504,656	- 4.4%
Percent of Original List Price Received*	95.7%	94.4%	- 1.4%	96.9%	94.5%	- 2.5%
List to Close	77	116	+ 50.6%	66	111	+ 68.2%
Days on Market Until Sale	39	63	+ 61.5%	32	69	+ 115.6%
Cumulative Days on Market Until Sale	51	70	+ 37.3%	46	91	+ 97.8%
Average List Price	\$424,705	\$405,046	- 4.6%	\$492,530	\$425,792	- 13.6%
Inventory of Homes for Sale	57	80	+ 40.4%	--	--	--
Months Supply of Inventory	2.6	4.3	+ 65.4%	--	--	--

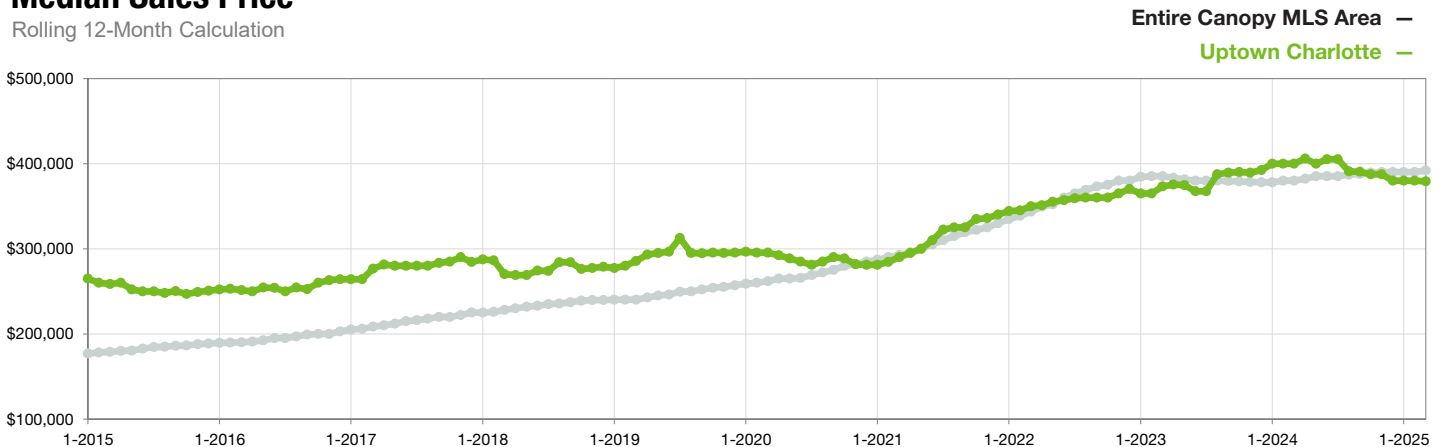
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March



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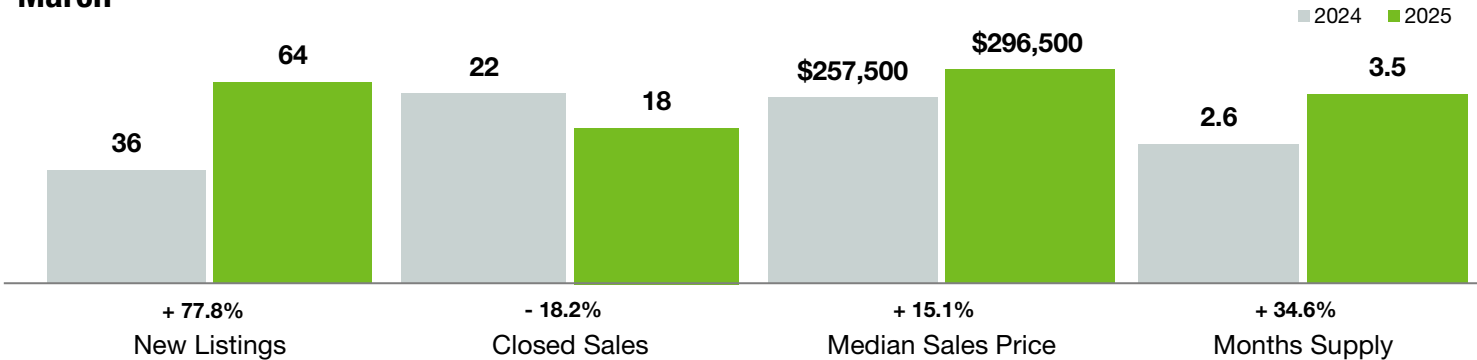
Chester County

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	36	64	+ 77.8%	137	162	+ 18.2%
Pending Sales	37	44	+ 18.9%	95	100	+ 5.3%
Closed Sales	22	18	- 18.2%	60	65	+ 8.3%
Median Sales Price*	\$257,500	\$296,500	+ 15.1%	\$231,500	\$290,000	+ 25.3%
Average Sales Price*	\$260,131	\$287,267	+ 10.4%	\$234,337	\$286,162	+ 22.1%
Percent of Original List Price Received*	92.3%	95.3%	+ 3.3%	91.9%	95.4%	+ 3.8%
List to Close	101	91	- 9.9%	95	99	+ 4.2%
Days on Market Until Sale	53	53	0.0%	47	52	+ 10.6%
Cumulative Days on Market Until Sale	83	83	0.0%	70	84	+ 20.0%
Average List Price	\$292,286	\$324,430	+ 11.0%	\$278,260	\$291,098	+ 4.6%
Inventory of Homes for Sale	73	110	+ 50.7%	--	--	--
Months Supply of Inventory	2.6	3.5	+ 34.6%	--	--	--

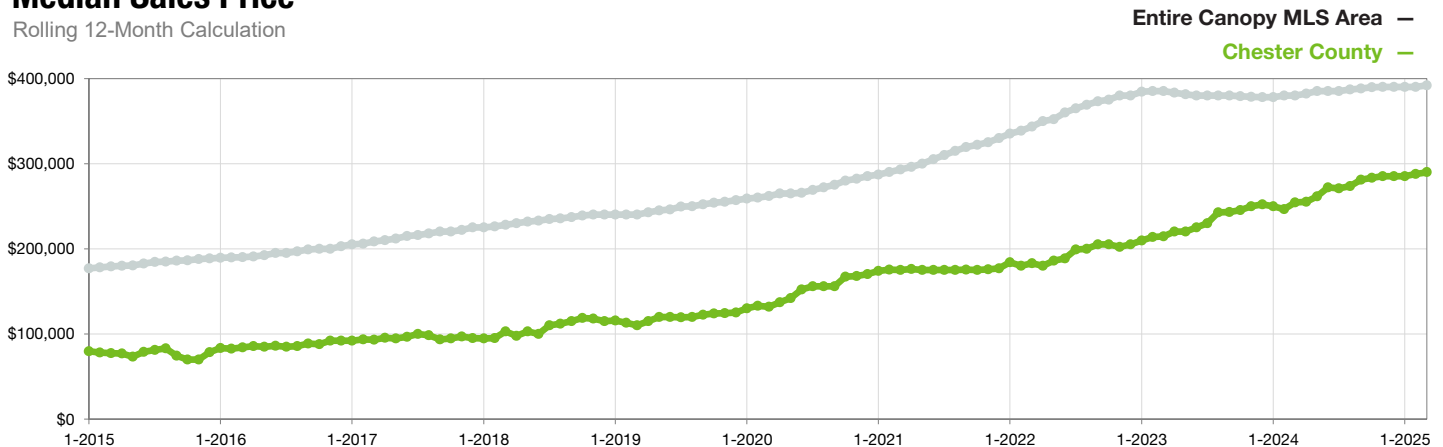
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March



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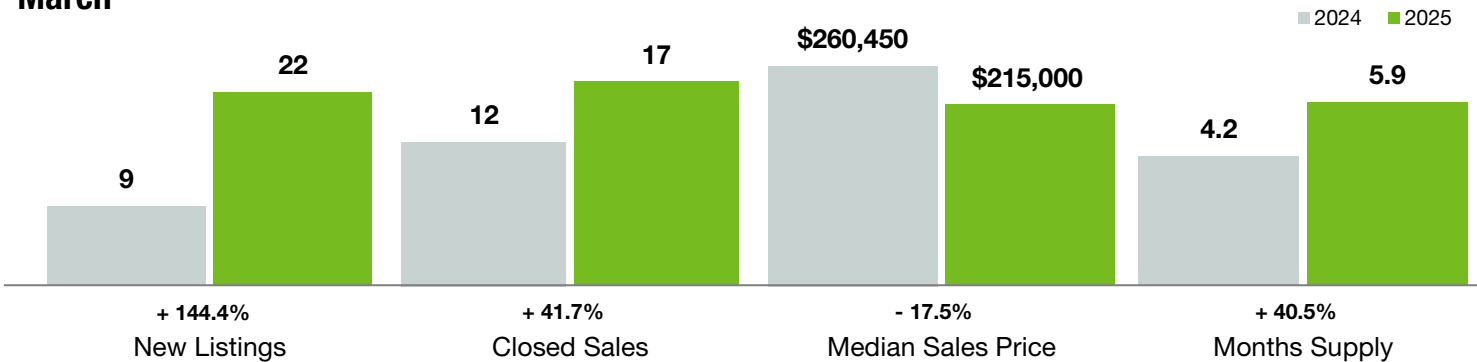
Chesterfield County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	9	22	+ 144.4%	29	57	+ 96.6%
Pending Sales	8	16	+ 100.0%	31	40	+ 29.0%
Closed Sales	12	17	+ 41.7%	28	32	+ 14.3%
Median Sales Price*	\$260,450	\$215,000	- 17.5%	\$258,750	\$250,000	- 3.4%
Average Sales Price*	\$289,373	\$230,753	- 20.3%	\$270,435	\$267,039	- 1.3%
Percent of Original List Price Received*	97.0%	92.0%	- 5.2%	95.5%	95.0%	- 0.5%
List to Close	174	125	- 28.2%	160	128	- 20.0%
Days on Market Until Sale	140	84	- 40.0%	118	84	- 28.8%
Cumulative Days on Market Until Sale	186	100	- 46.2%	136	94	- 30.9%
Average List Price	\$355,400	\$259,264	- 27.1%	\$291,549	\$260,825	- 10.5%
Inventory of Homes for Sale	35	63	+ 80.0%	--	--	--
Months Supply of Inventory	4.2	5.9	+ 40.5%	--	--	--

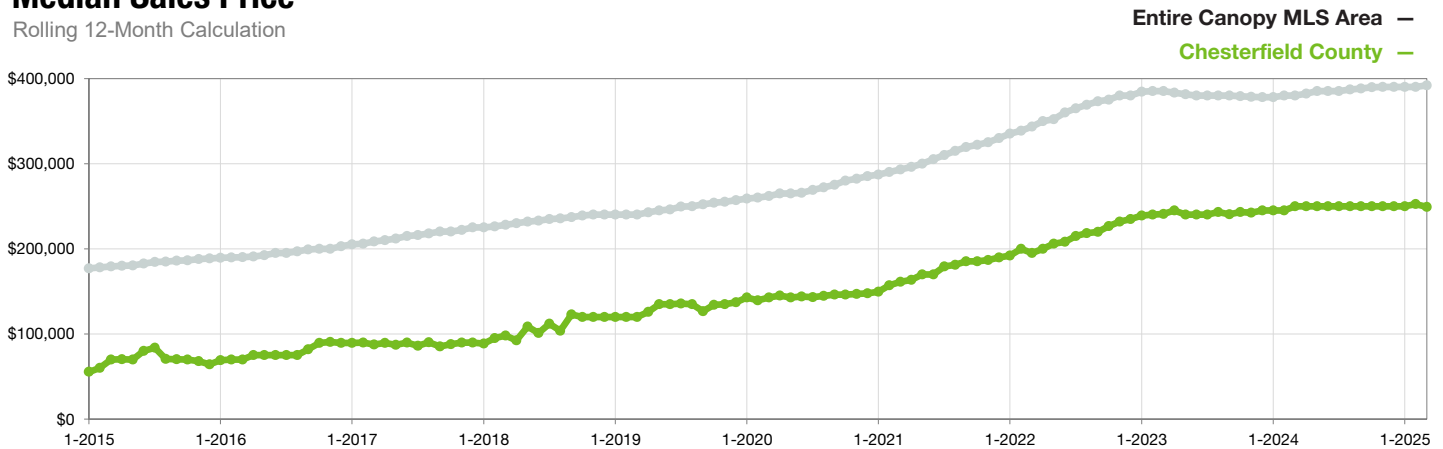
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March



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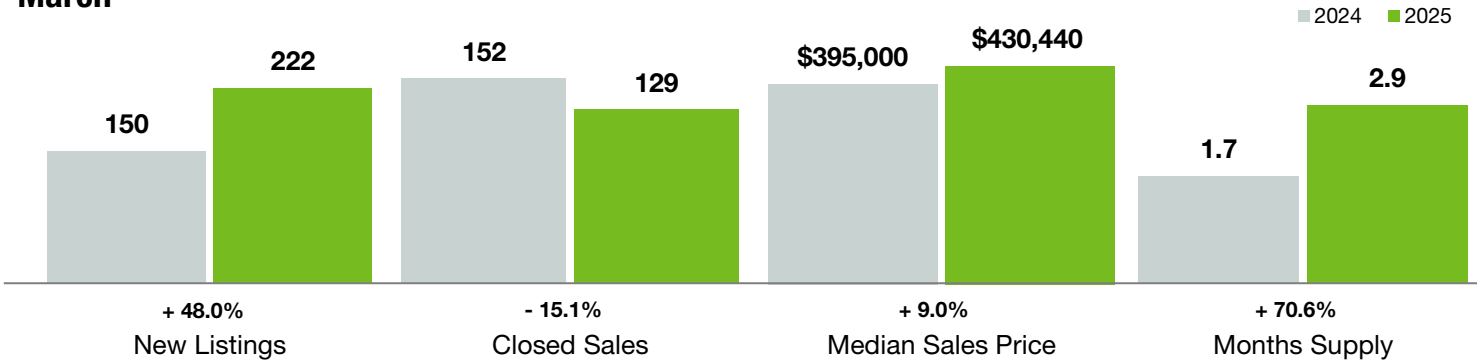
Lancaster County

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	150	222	+ 48.0%	444	568	+ 27.9%
Pending Sales	144	156	+ 8.3%	413	408	- 1.2%
Closed Sales	152	129	- 15.1%	342	335	- 2.0%
Median Sales Price*	\$395,000	\$430,440	+ 9.0%	\$400,000	\$421,000	+ 5.3%
Average Sales Price*	\$409,834	\$459,543	+ 12.1%	\$428,018	\$454,987	+ 6.3%
Percent of Original List Price Received*	96.9%	96.6%	- 0.3%	96.9%	95.9%	- 1.0%
List to Close	91	103	+ 13.2%	95	106	+ 11.6%
Days on Market Until Sale	47	54	+ 14.9%	48	54	+ 12.5%
Cumulative Days on Market Until Sale	53	61	+ 15.1%	51	57	+ 11.8%
Average List Price	\$448,432	\$482,614	+ 7.6%	\$446,598	\$493,128	+ 10.4%
Inventory of Homes for Sale	220	392	+ 78.2%	--	--	--
Months Supply of Inventory	1.7	2.9	+ 70.6%	--	--	--

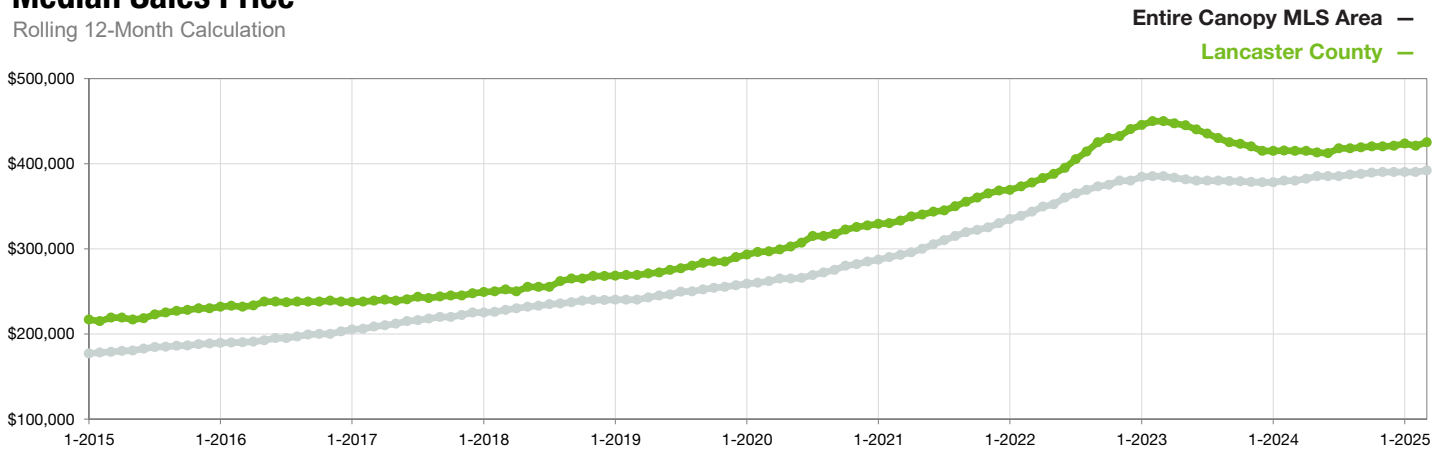
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March



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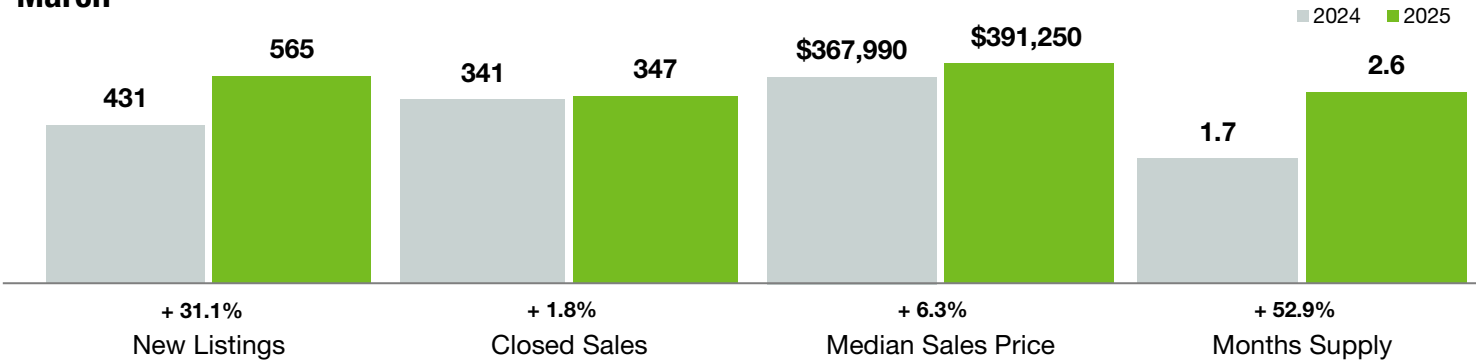
York County

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	431	565	+ 31.1%	1,200	1,466	+ 22.2%
Pending Sales	369	460	+ 24.7%	1,039	1,110	+ 6.8%
Closed Sales	341	347	+ 1.8%	869	861	- 0.9%
Median Sales Price*	\$367,990	\$391,250	+ 6.3%	\$378,000	\$389,900	+ 3.1%
Average Sales Price*	\$441,210	\$448,880	+ 1.7%	\$444,922	\$451,537	+ 1.5%
Percent of Original List Price Received*	97.2%	95.7%	- 1.5%	96.7%	95.7%	- 1.0%
List to Close	87	98	+ 12.6%	88	100	+ 13.6%
Days on Market Until Sale	44	51	+ 15.9%	42	55	+ 31.0%
Cumulative Days on Market Until Sale	48	59	+ 22.9%	46	63	+ 37.0%
Average List Price	\$480,912	\$540,458	+ 12.4%	\$459,909	\$514,038	+ 11.8%
Inventory of Homes for Sale	585	924	+ 57.9%	--	--	--
Months Supply of Inventory	1.7	2.6	+ 52.9%	--	--	--

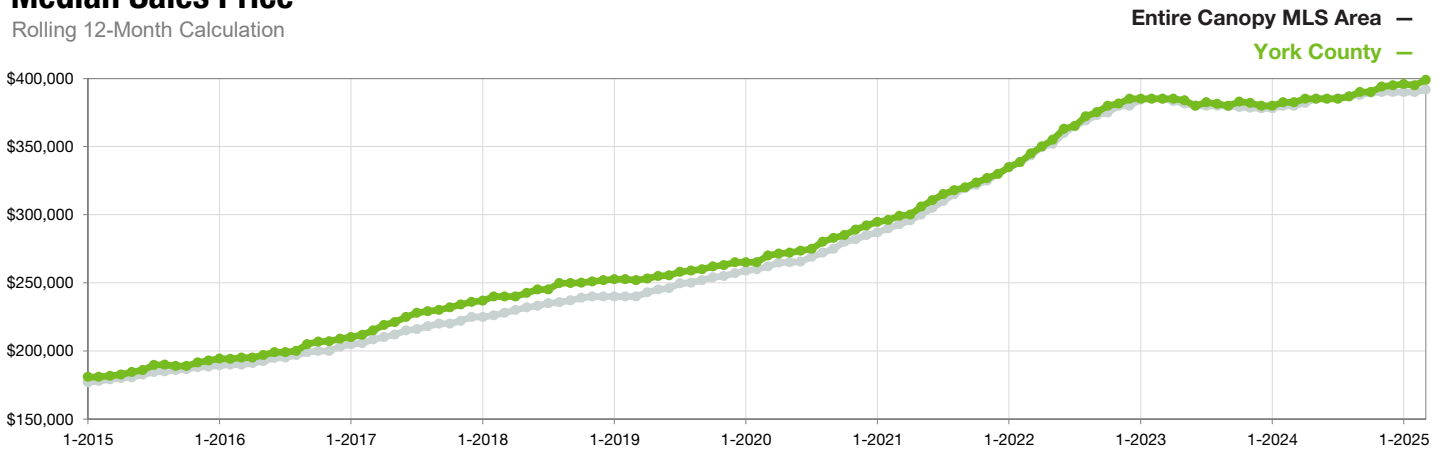
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March



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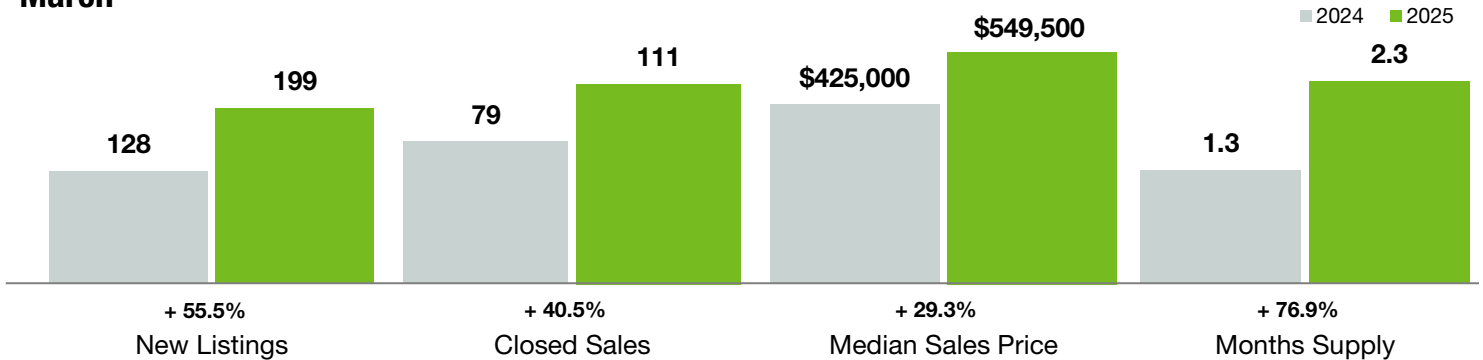
Fort Mill

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	128	199	+ 55.5%	326	522	+ 60.1%
Pending Sales	112	166	+ 48.2%	278	390	+ 40.3%
Closed Sales	79	111	+ 40.5%	220	278	+ 26.4%
Median Sales Price*	\$425,000	\$549,500	+ 29.3%	\$465,250	\$518,500	+ 11.4%
Average Sales Price*	\$500,229	\$586,159	+ 17.2%	\$533,500	\$568,371	+ 6.5%
Percent of Original List Price Received*	97.5%	96.8%	- 0.7%	97.0%	96.5%	- 0.5%
List to Close	76	90	+ 18.4%	91	89	- 2.2%
Days on Market Until Sale	33	42	+ 27.3%	37	46	+ 24.3%
Cumulative Days on Market Until Sale	35	45	+ 28.6%	40	49	+ 22.5%
Average List Price	\$636,275	\$634,238	- 0.3%	\$580,253	\$618,111	+ 6.5%
Inventory of Homes for Sale	127	291	+ 129.1%	--	--	--
Months Supply of Inventory	1.3	2.3	+ 76.9%	--	--	--

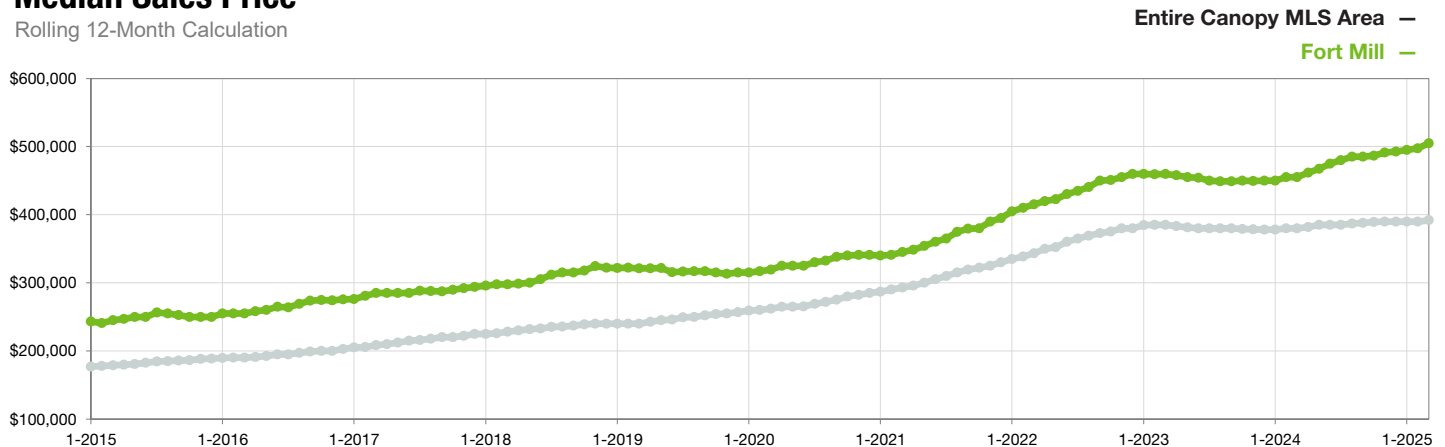
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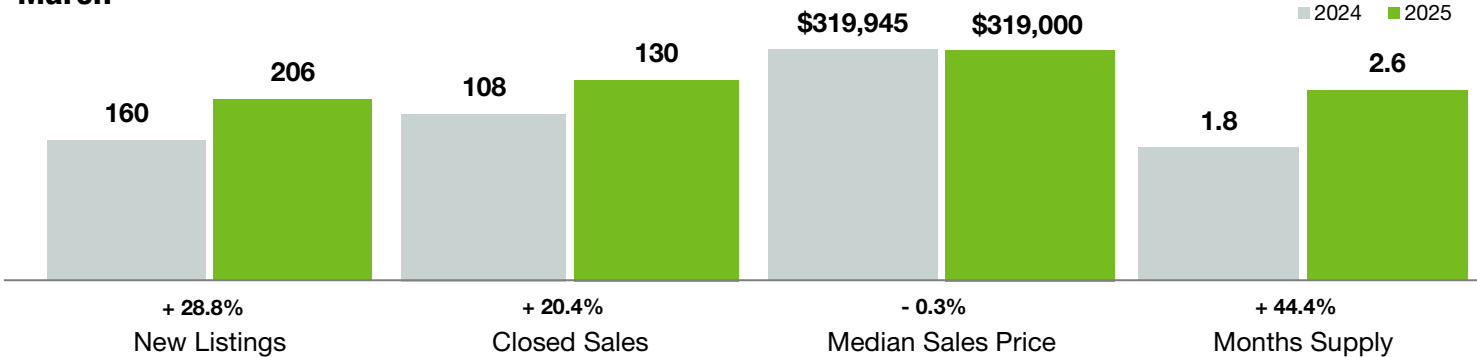
Rock Hill

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	160	206	+ 28.8%	440	531	+ 20.7%
Pending Sales	140	167	+ 19.3%	367	392	+ 6.8%
Closed Sales	108	130	+ 20.4%	300	309	+ 3.0%
Median Sales Price*	\$319,945	\$319,000	- 0.3%	\$325,000	\$325,000	0.0%
Average Sales Price*	\$370,693	\$350,615	- 5.4%	\$356,676	\$359,294	+ 0.7%
Percent of Original List Price Received*	97.6%	94.8%	- 2.9%	96.8%	95.1%	- 1.8%
List to Close	77	84	+ 9.1%	79	92	+ 16.5%
Days on Market Until Sale	39	43	+ 10.3%	39	49	+ 25.6%
Cumulative Days on Market Until Sale	39	58	+ 48.7%	40	63	+ 57.5%
Average List Price	\$371,715	\$441,769	+ 18.8%	\$367,124	\$411,191	+ 12.0%
Inventory of Homes for Sale	217	317	+ 46.1%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

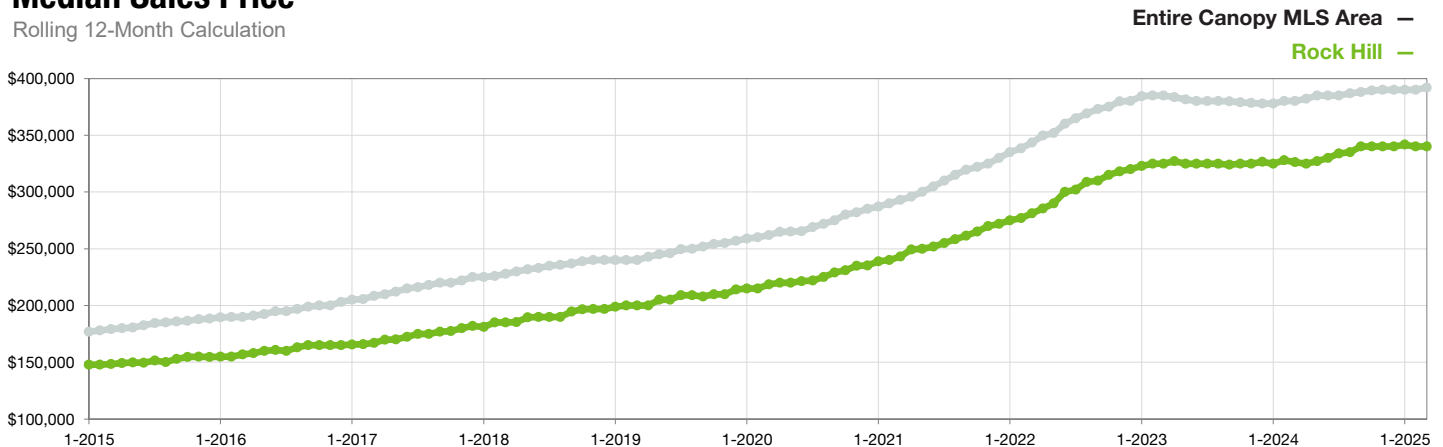
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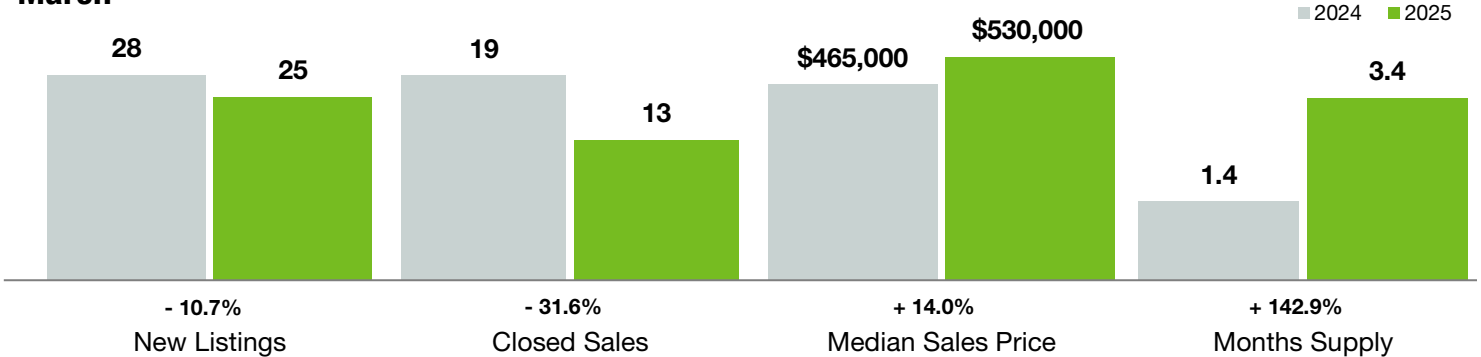
Tega Cay

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	28	25	- 10.7%	75	72	- 4.0%
Pending Sales	17	23	+ 35.3%	63	47	- 25.4%
Closed Sales	19	13	- 31.6%	58	39	- 32.8%
Median Sales Price*	\$465,000	\$530,000	+ 14.0%	\$400,500	\$530,000	+ 32.3%
Average Sales Price*	\$527,137	\$610,460	+ 15.8%	\$479,340	\$581,464	+ 21.3%
Percent of Original List Price Received*	98.8%	97.1%	- 1.7%	96.8%	96.8%	0.0%
List to Close	52	127	+ 144.2%	75	99	+ 32.0%
Days on Market Until Sale	16	70	+ 337.5%	34	51	+ 50.0%
Cumulative Days on Market Until Sale	14	77	+ 450.0%	41	55	+ 34.1%
Average List Price	\$563,578	\$782,091	+ 38.8%	\$566,113	\$697,485	+ 23.2%
Inventory of Homes for Sale	31	55	+ 77.4%	--	--	--
Months Supply of Inventory	1.4	3.4	+ 142.9%	--	--	--

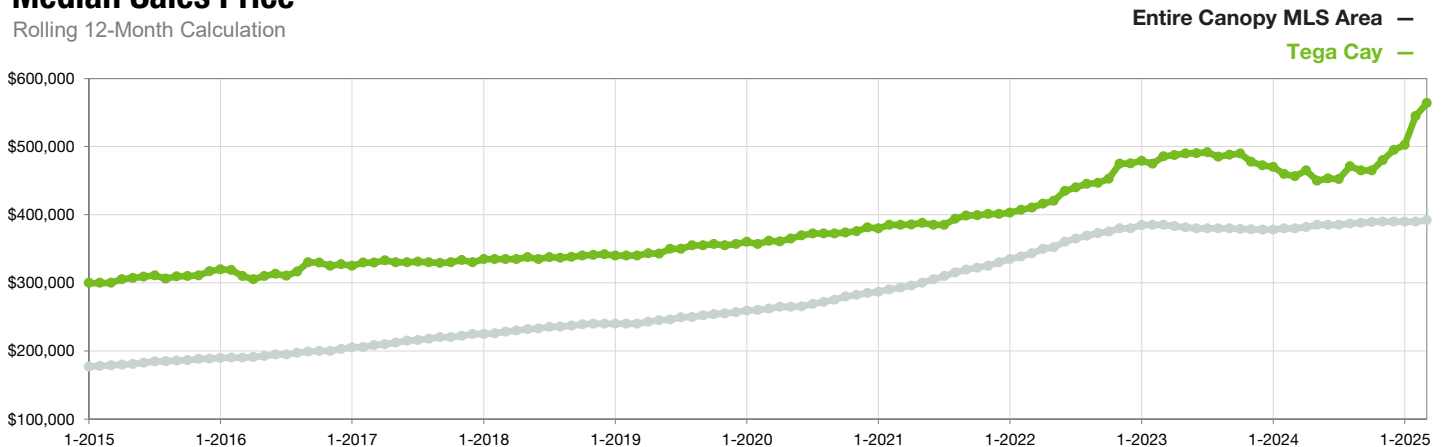
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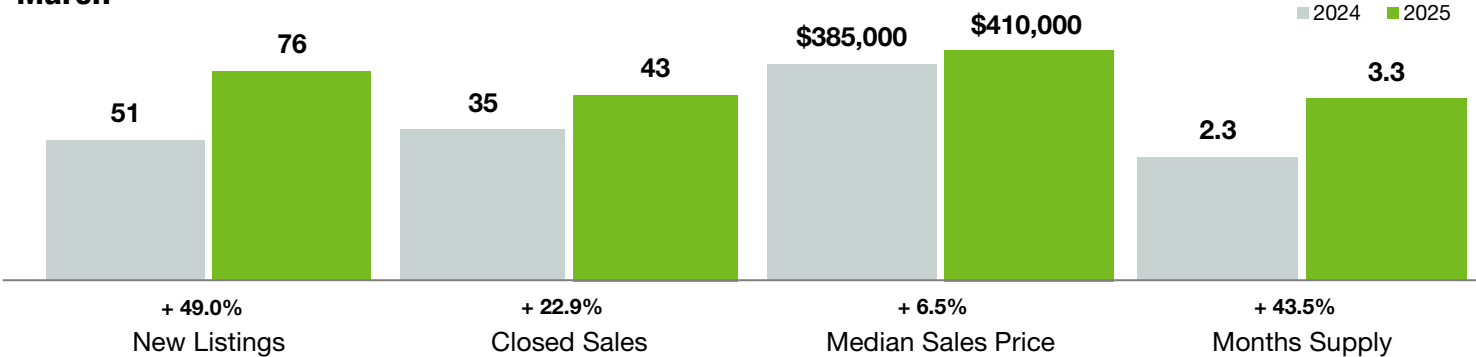
Town of Clover

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	51	76	+ 49.0%	122	194	+ 59.0%
Pending Sales	32	48	+ 50.0%	99	135	+ 36.4%
Closed Sales	35	43	+ 22.9%	92	121	+ 31.5%
Median Sales Price*	\$385,000	\$410,000	+ 6.5%	\$392,450	\$420,000	+ 7.0%
Average Sales Price*	\$510,326	\$489,238	- 4.1%	\$472,275	\$495,953	+ 5.0%
Percent of Original List Price Received*	95.8%	96.5%	+ 0.7%	97.1%	96.2%	- 0.9%
List to Close	124	110	- 11.3%	97	115	+ 18.6%
Days on Market Until Sale	71	57	- 19.7%	48	67	+ 39.6%
Cumulative Days on Market Until Sale	83	62	- 25.3%	56	81	+ 44.6%
Average List Price	\$435,936	\$571,002	+ 31.0%	\$463,555	\$494,971	+ 6.8%
Inventory of Homes for Sale	76	132	+ 73.7%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 43.5%	--	--	--

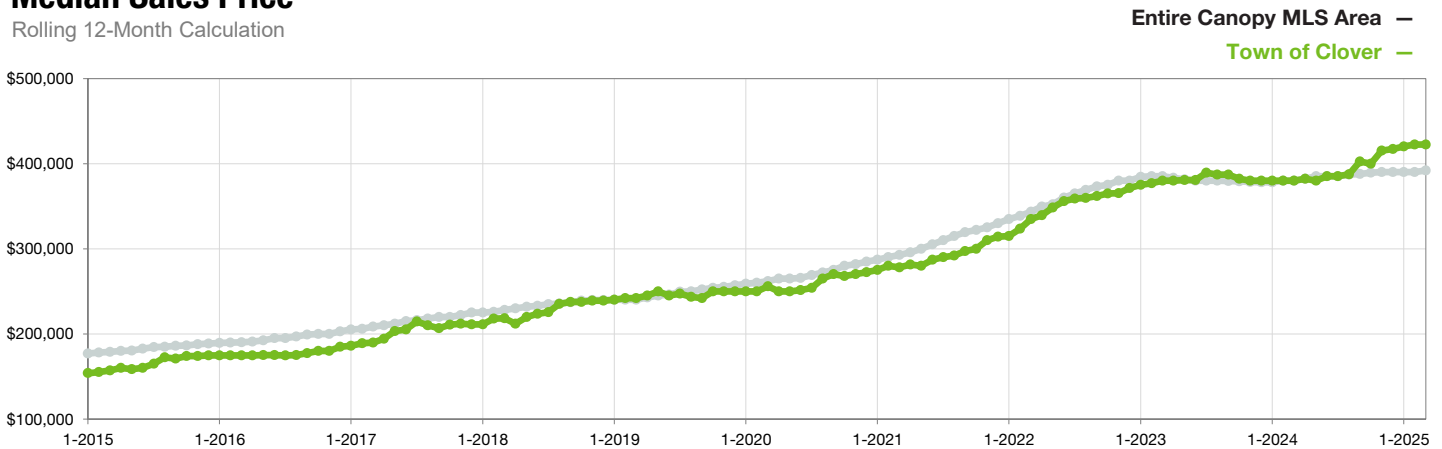
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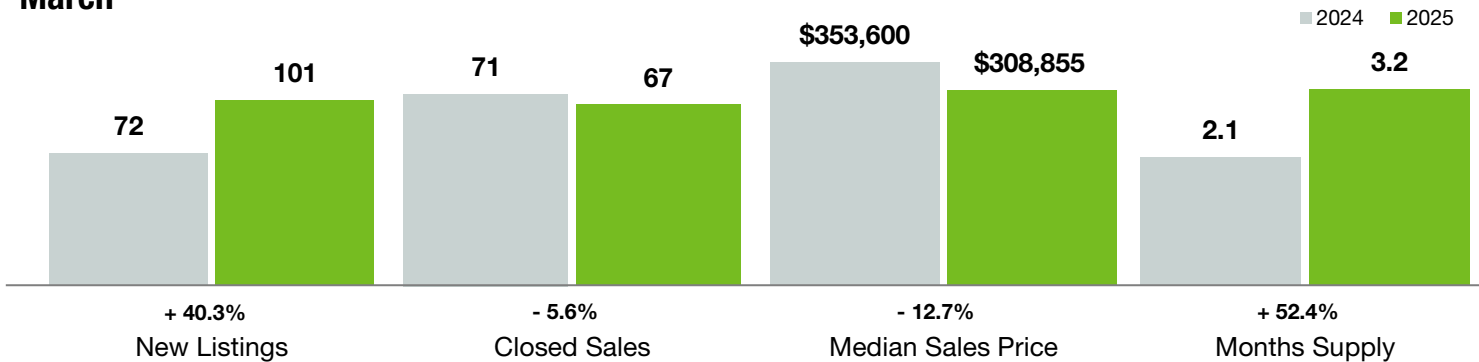
Town of Lancaster

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	72	101	+ 40.3%	217	286	+ 31.8%
Pending Sales	75	74	- 1.3%	200	210	+ 5.0%
Closed Sales	71	67	- 5.6%	158	156	- 1.3%
Median Sales Price*	\$353,600	\$308,855	- 12.7%	\$322,500	\$314,950	- 2.3%
Average Sales Price*	\$334,722	\$367,594	+ 9.8%	\$342,571	\$358,228	+ 4.6%
Percent of Original List Price Received*	97.0%	96.1%	- 0.9%	96.7%	95.6%	- 1.1%
List to Close	96	111	+ 15.6%	96	107	+ 11.5%
Days on Market Until Sale	53	66	+ 24.5%	50	62	+ 24.0%
Cumulative Days on Market Until Sale	63	71	+ 12.7%	58	62	+ 6.9%
Average List Price	\$345,152	\$399,148	+ 15.6%	\$351,641	\$421,114	+ 19.8%
Inventory of Homes for Sale	127	206	+ 62.2%	--	--	--
Months Supply of Inventory	2.1	3.2	+ 52.4%	--	--	--

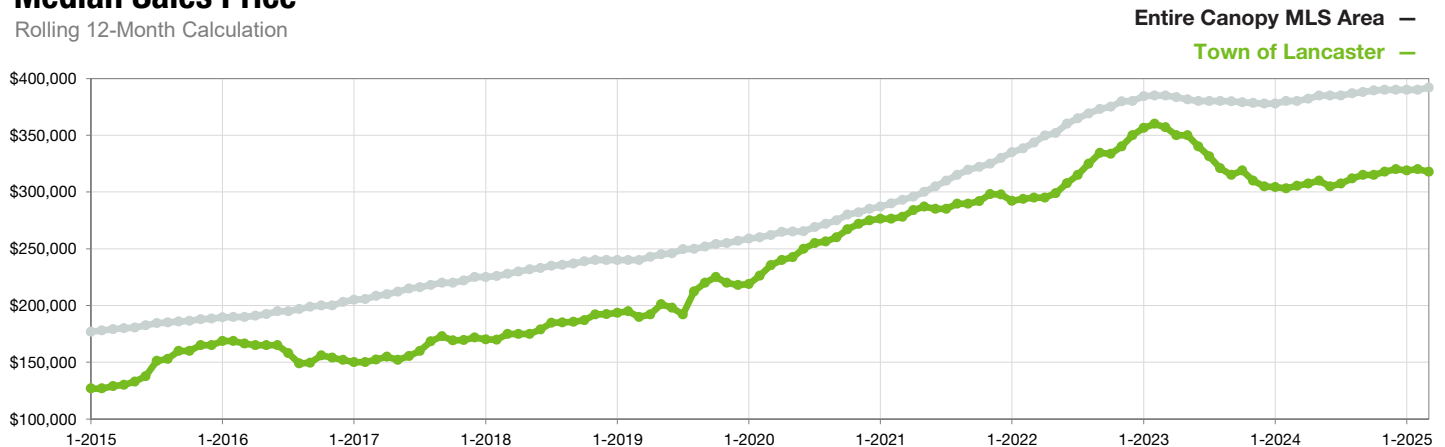
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for March 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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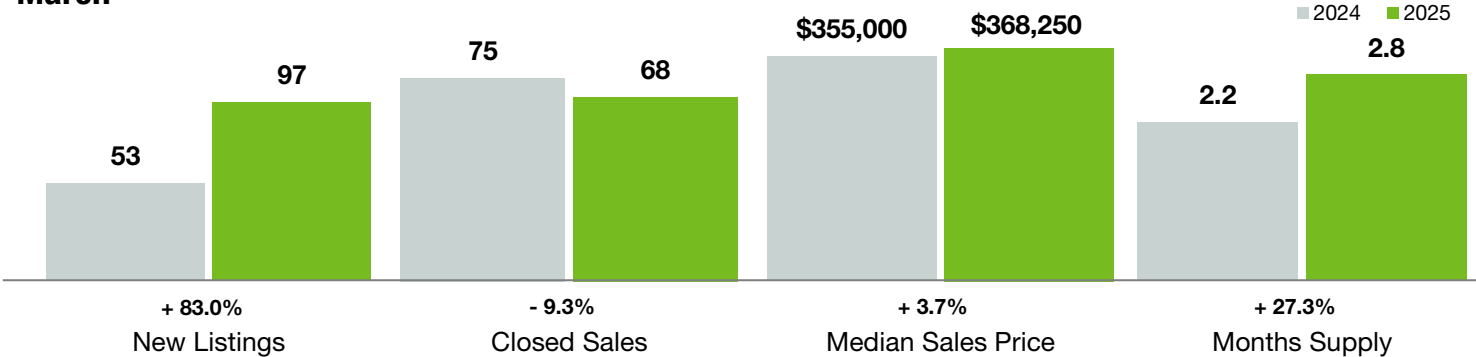
Town of York

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	53	97	+ 83.0%	180	226	+ 25.6%
Pending Sales	52	75	+ 44.2%	170	190	+ 11.8%
Closed Sales	75	68	- 9.3%	139	149	+ 7.2%
Median Sales Price*	\$355,000	\$368,250	+ 3.7%	\$359,917	\$355,300	- 1.3%
Average Sales Price*	\$381,371	\$412,563	+ 8.2%	\$394,099	\$393,580	- 0.1%
Percent of Original List Price Received*	96.4%	95.9%	- 0.5%	96.4%	96.0%	- 0.4%
List to Close	106	117	+ 10.4%	102	112	+ 9.8%
Days on Market Until Sale	57	69	+ 21.1%	55	64	+ 16.4%
Cumulative Days on Market Until Sale	62	70	+ 12.9%	59	65	+ 10.2%
Average List Price	\$415,351	\$481,276	+ 15.9%	\$409,857	\$484,323	+ 18.2%
Inventory of Homes for Sale	109	167	+ 53.2%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.3%	--	--	--

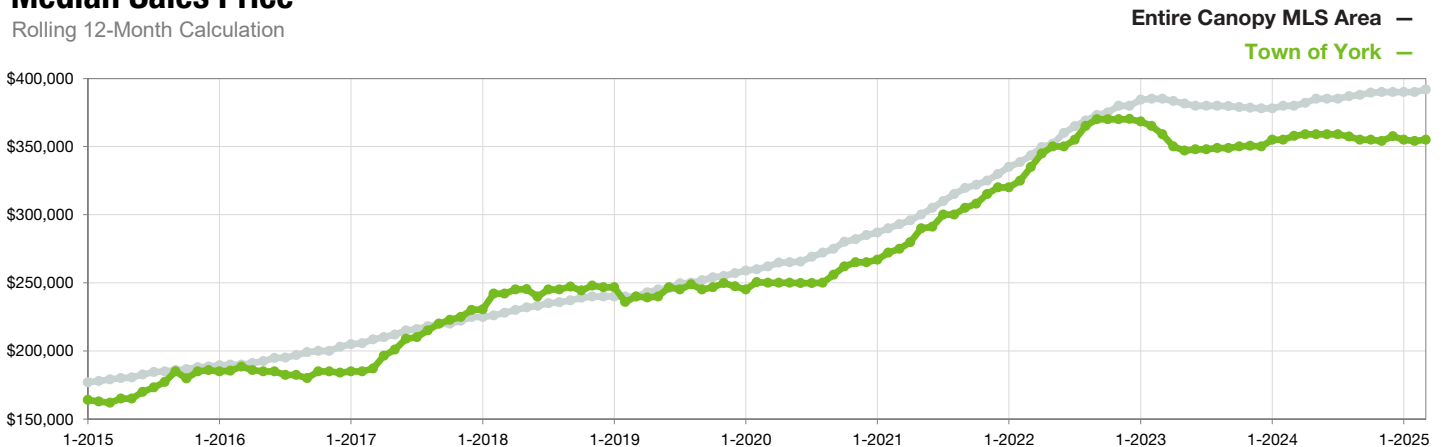
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March



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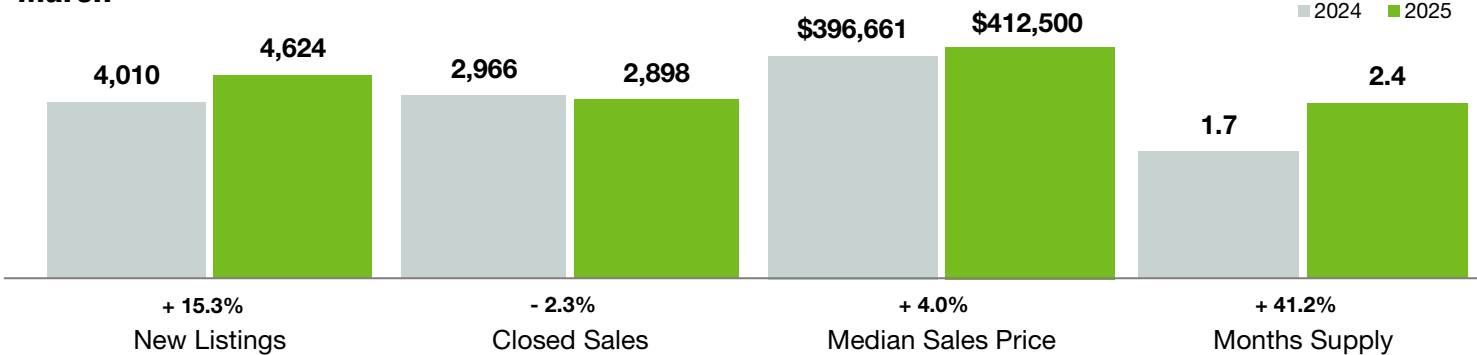
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	4,010	4,624	+ 15.3%	10,366	11,517	+ 11.1%
Pending Sales	3,230	3,735	+ 15.6%	8,786	9,110	+ 3.7%
Closed Sales	2,966	2,898	- 2.3%	7,218	7,229	+ 0.2%
Median Sales Price*	\$396,661	\$412,500	+ 4.0%	\$394,883	\$404,190	+ 2.4%
Average Sales Price*	\$494,819	\$535,556	+ 8.2%	\$484,215	\$513,722	+ 6.1%
Percent of Original List Price Received*	97.7%	96.4%	- 1.3%	97.3%	96.1%	- 1.2%
List to Close	87	97	+ 11.5%	90	100	+ 11.1%
Days on Market Until Sale	39	52	+ 33.3%	41	54	+ 31.7%
Cumulative Days on Market Until Sale	43	59	+ 37.2%	44	61	+ 38.6%
Average List Price	\$528,413	\$563,073	+ 6.6%	\$521,160	\$545,339	+ 4.6%
Inventory of Homes for Sale	4,872	6,943	+ 42.5%	--	--	--
Months Supply of Inventory	1.7	2.4	+ 41.2%	--	--	--

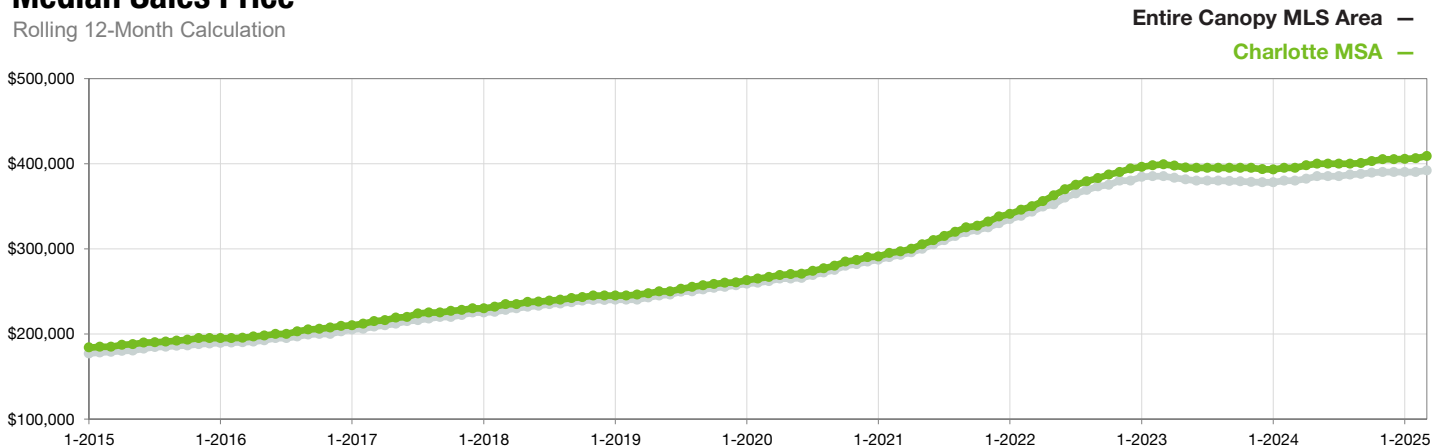
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