

Local Market Update for November 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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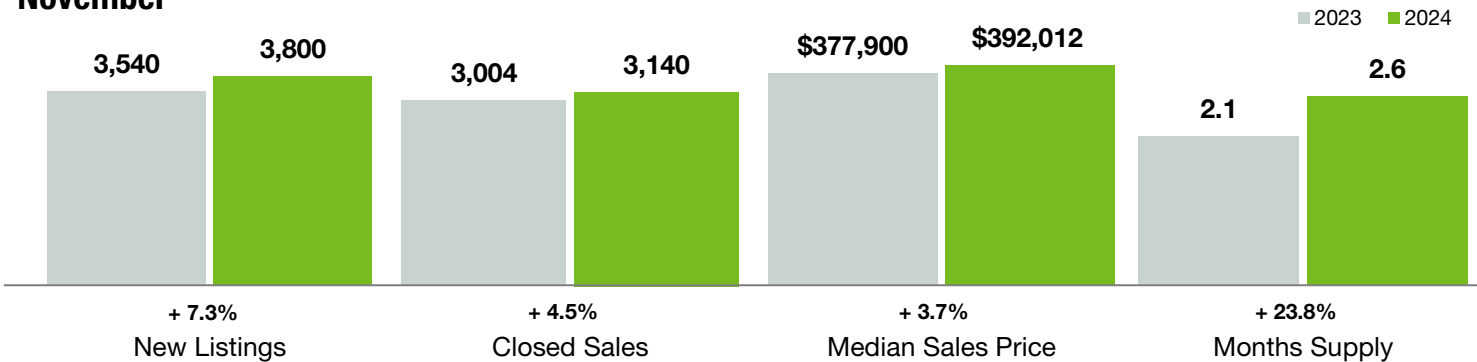
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	3,540	3,800	+ 7.3%	46,347	52,093	+ 12.4%
Pending Sales	2,608	3,194	+ 22.5%	39,242	39,802	+ 1.4%
Closed Sales	3,004	3,140	+ 4.5%	38,786	38,544	- 0.6%
Median Sales Price*	\$377,900	\$392,012	+ 3.7%	\$379,900	\$393,053	+ 3.5%
Average Sales Price*	\$450,239	\$487,445	+ 8.3%	\$462,182	\$495,192	+ 7.1%
Percent of Original List Price Received*	96.9%	95.7%	- 1.2%	97.3%	96.9%	- 0.4%
List to Close	85	90	+ 5.9%	87	86	- 1.1%
Days on Market Until Sale	33	45	+ 36.4%	36	38	+ 5.6%
Cumulative Days on Market Until Sale	35	49	+ 40.0%	38	42	+ 10.5%
Average List Price	\$464,411	\$500,100	+ 7.7%	\$489,122	\$516,100	+ 5.5%
Inventory of Homes for Sale	7,130	9,176	+ 28.7%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--

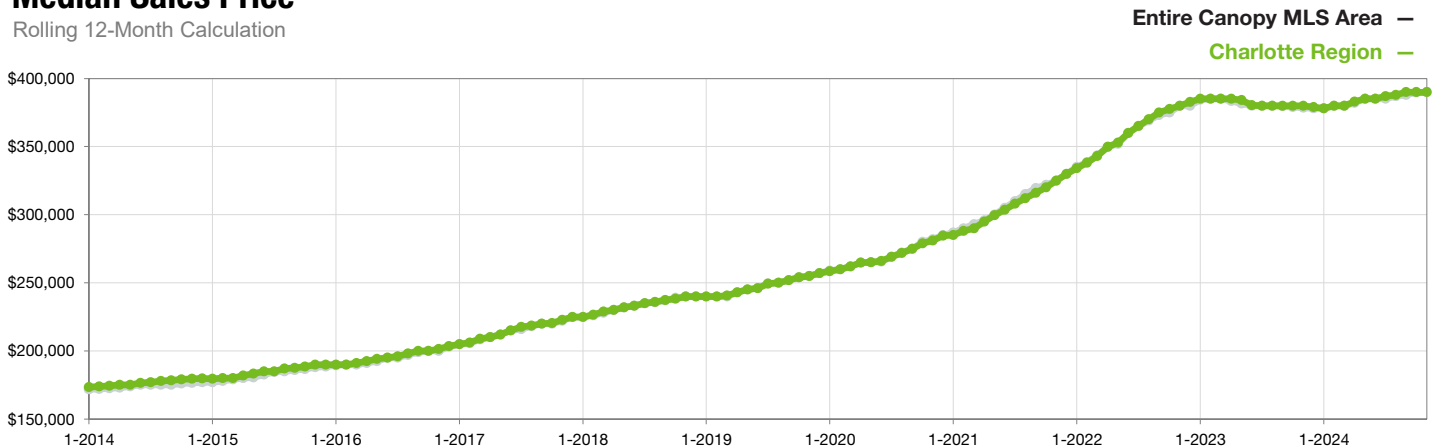
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November



Median Sales Price

Rolling 12-Month Calculation



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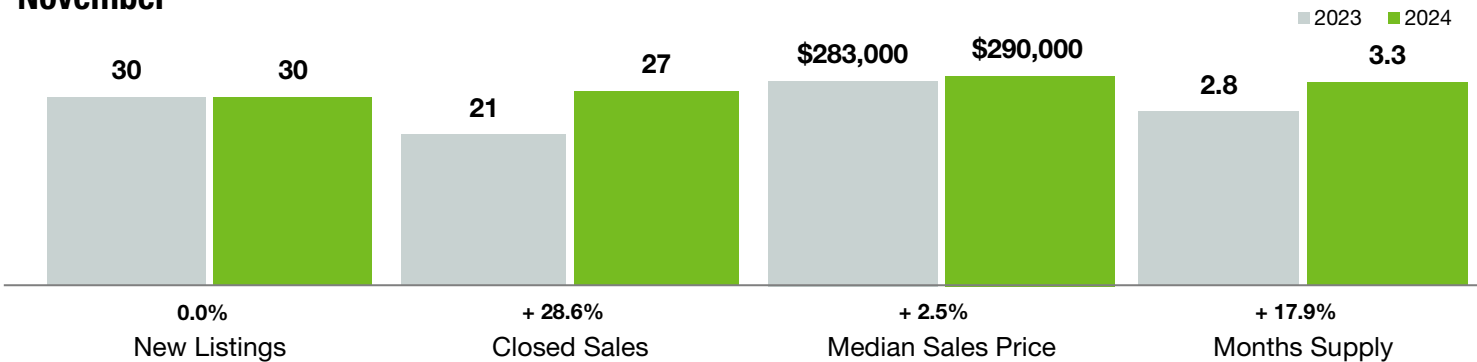
Alexander County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	30	30	0.0%	307	320	+ 4.2%
Pending Sales	12	17	+ 41.7%	241	241	0.0%
Closed Sales	21	27	+ 28.6%	238	235	- 1.3%
Median Sales Price*	\$283,000	\$290,000	+ 2.5%	\$272,500	\$293,900	+ 7.9%
Average Sales Price*	\$346,276	\$341,006	- 1.5%	\$317,340	\$365,498	+ 15.2%
Percent of Original List Price Received*	97.7%	89.9%	- 8.0%	95.8%	95.2%	- 0.6%
List to Close	67	119	+ 77.6%	80	90	+ 12.5%
Days on Market Until Sale	25	73	+ 192.0%	36	46	+ 27.8%
Cumulative Days on Market Until Sale	25	82	+ 228.0%	43	50	+ 16.3%
Average List Price	\$336,207	\$416,667	+ 23.9%	\$337,718	\$391,669	+ 16.0%
Inventory of Homes for Sale	59	70	+ 18.6%	--	--	--
Months Supply of Inventory	2.8	3.3	+ 17.9%	--	--	--

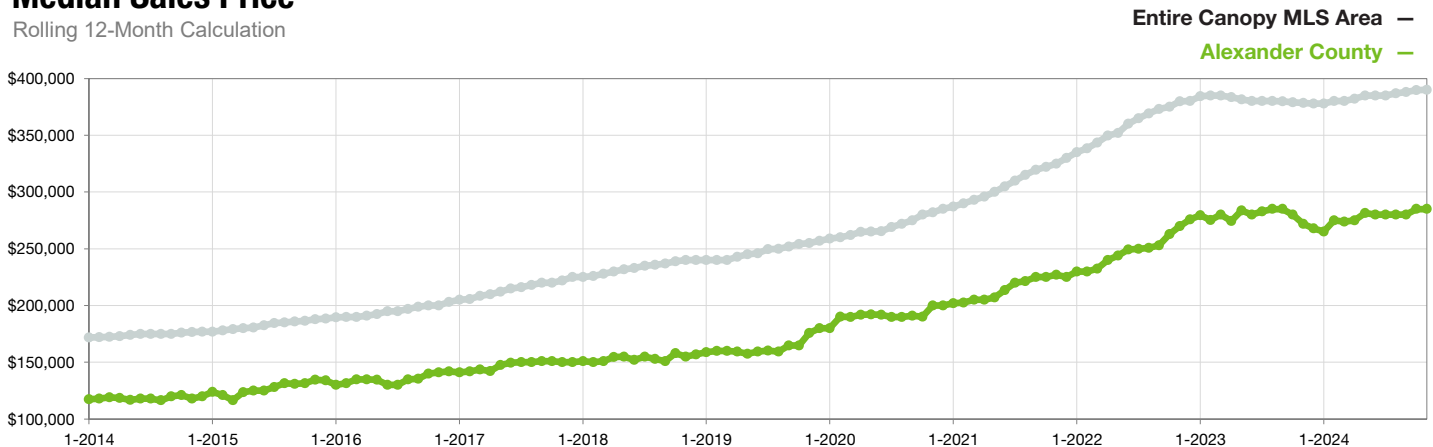
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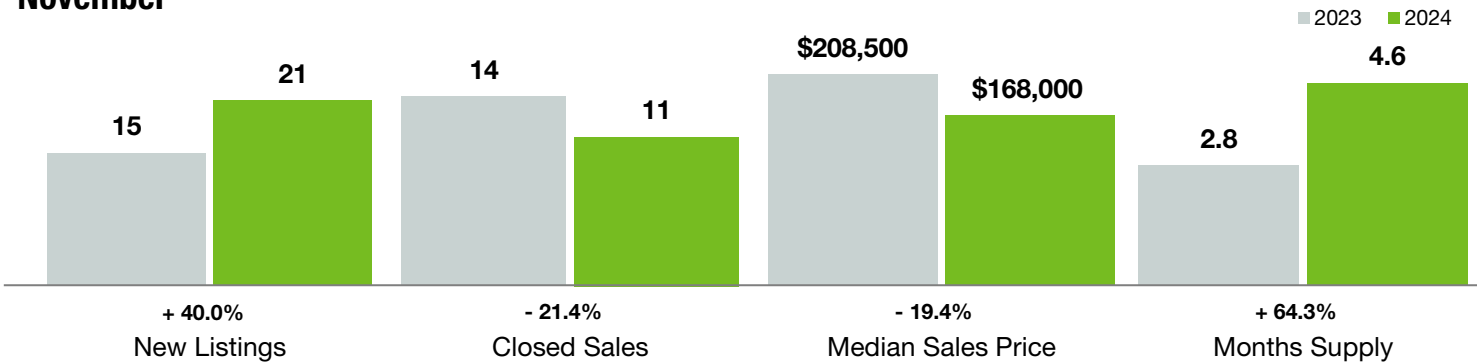
Anson County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	15	21	+ 40.0%	178	207	+ 16.3%
Pending Sales	14	11	- 21.4%	155	138	- 11.0%
Closed Sales	14	11	- 21.4%	144	134	- 6.9%
Median Sales Price*	\$208,500	\$168,000	- 19.4%	\$182,950	\$190,000	+ 3.9%
Average Sales Price*	\$254,493	\$185,864	- 27.0%	\$198,838	\$233,678	+ 17.5%
Percent of Original List Price Received*	94.7%	85.6%	- 9.6%	92.7%	92.0%	- 0.8%
List to Close	136	106	- 22.1%	110	106	- 3.6%
Days on Market Until Sale	76	50	- 34.2%	60	55	- 8.3%
Cumulative Days on Market Until Sale	76	51	- 32.9%	62	64	+ 3.2%
Average List Price	\$188,667	\$393,926	+ 108.8%	\$221,893	\$254,951	+ 14.9%
Inventory of Homes for Sale	37	55	+ 48.6%	--	--	--
Months Supply of Inventory	2.8	4.6	+ 64.3%	--	--	--

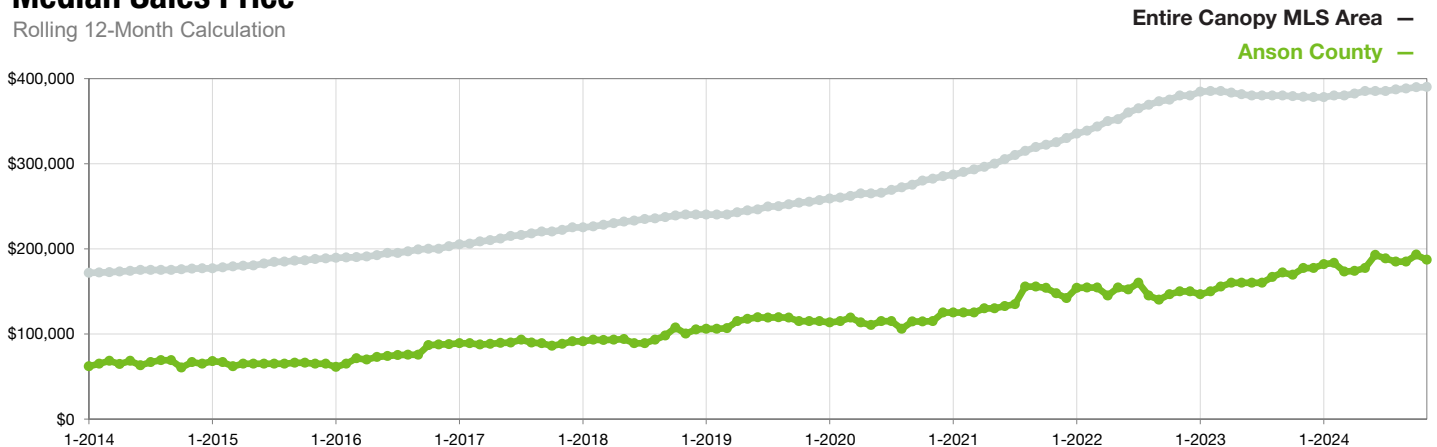
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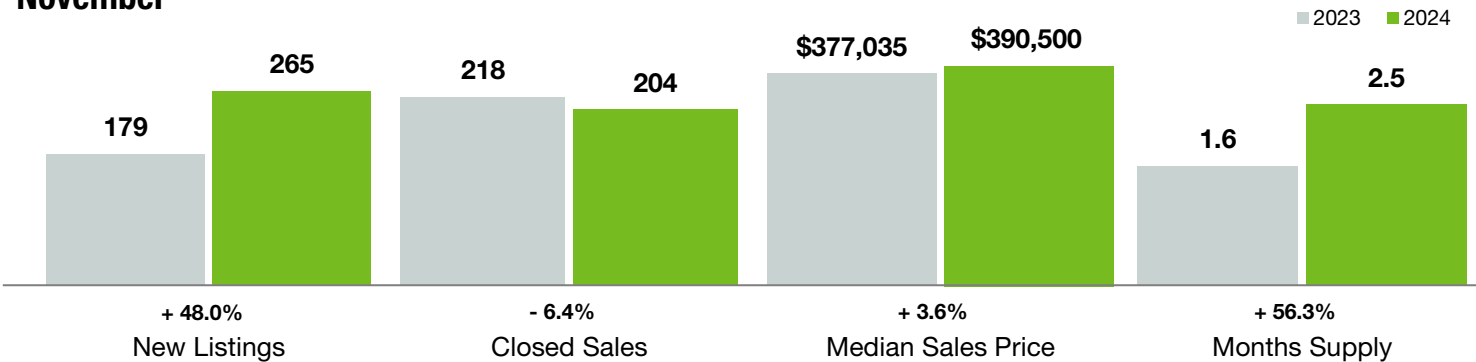
Cabarrus County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	179	265	+ 48.0%	3,094	3,571	+ 15.4%
Pending Sales	160	230	+ 43.8%	2,781	2,714	- 2.4%
Closed Sales	218	204	- 6.4%	2,691	2,686	- 0.2%
Median Sales Price*	\$377,035	\$390,500	+ 3.6%	\$370,000	\$397,250	+ 7.4%
Average Sales Price*	\$403,744	\$422,497	+ 4.6%	\$397,272	\$433,486	+ 9.1%
Percent of Original List Price Received*	97.3%	96.0%	- 1.3%	97.1%	97.3%	+ 0.2%
List to Close	85	95	+ 11.8%	87	88	+ 1.1%
Days on Market Until Sale	28	47	+ 67.9%	36	36	0.0%
Cumulative Days on Market Until Sale	30	49	+ 63.3%	38	39	+ 2.6%
Average List Price	\$407,231	\$415,004	+ 1.9%	\$422,130	\$445,895	+ 5.6%
Inventory of Homes for Sale	402	607	+ 51.0%	--	--	--
Months Supply of Inventory	1.6	2.5	+ 56.3%	--	--	--

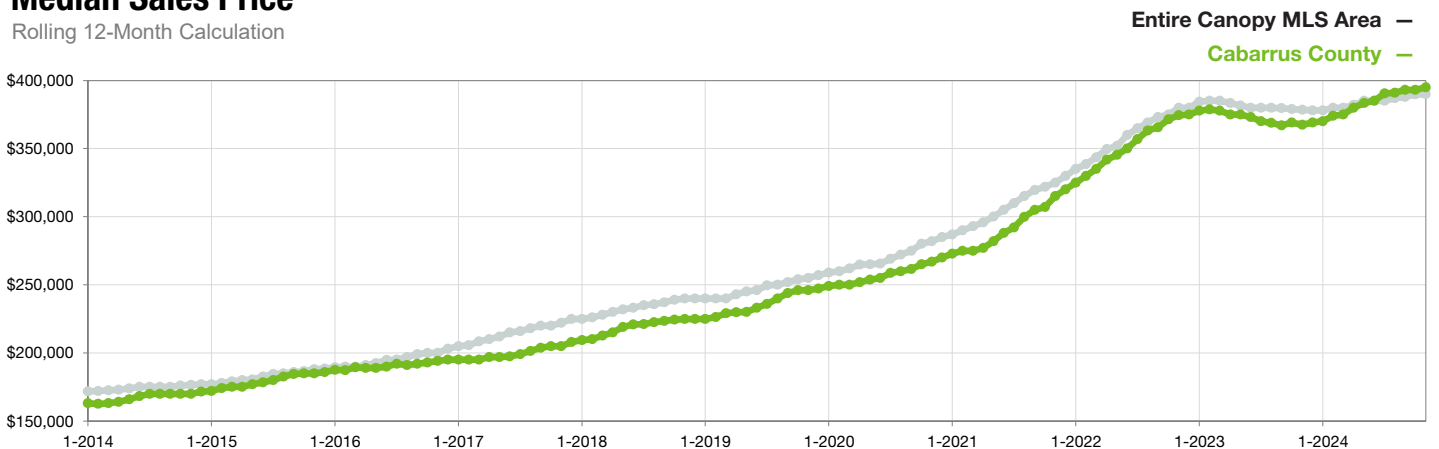
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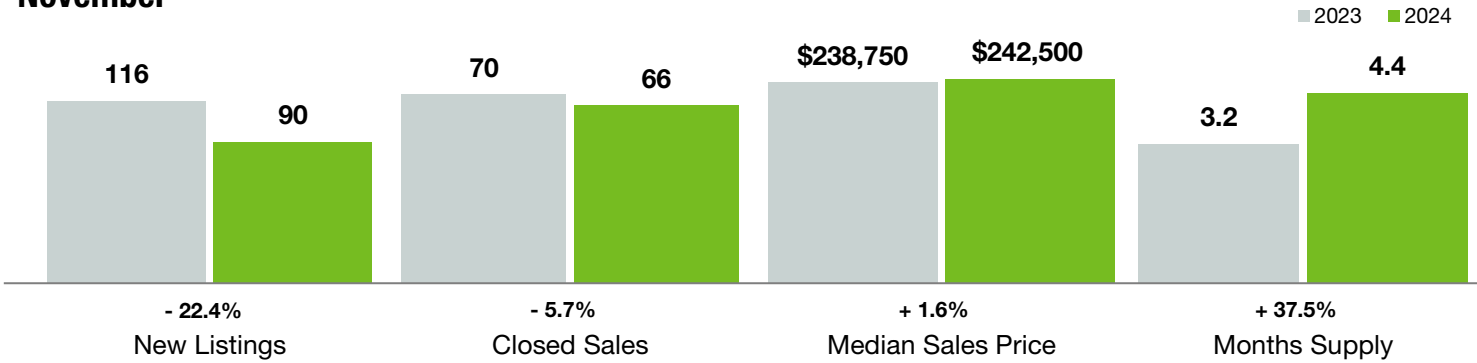
Cleveland County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	116	90	- 22.4%	1,223	1,293	+ 5.7%
Pending Sales	53	63	+ 18.9%	955	868	- 9.1%
Closed Sales	70	66	- 5.7%	938	847	- 9.7%
Median Sales Price*	\$238,750	\$242,500	+ 1.6%	\$235,000	\$258,570	+ 10.0%
Average Sales Price*	\$270,244	\$292,714	+ 8.3%	\$265,181	\$290,245	+ 9.5%
Percent of Original List Price Received*	95.1%	93.8%	- 1.4%	95.2%	94.9%	- 0.3%
List to Close	85	88	+ 3.5%	84	96	+ 14.3%
Days on Market Until Sale	33	48	+ 45.5%	41	52	+ 26.8%
Cumulative Days on Market Until Sale	42	58	+ 38.1%	47	65	+ 38.3%
Average List Price	\$314,084	\$299,563	- 4.6%	\$284,870	\$307,255	+ 7.9%
Inventory of Homes for Sale	268	336	+ 25.4%	--	--	--
Months Supply of Inventory	3.2	4.4	+ 37.5%	--	--	--

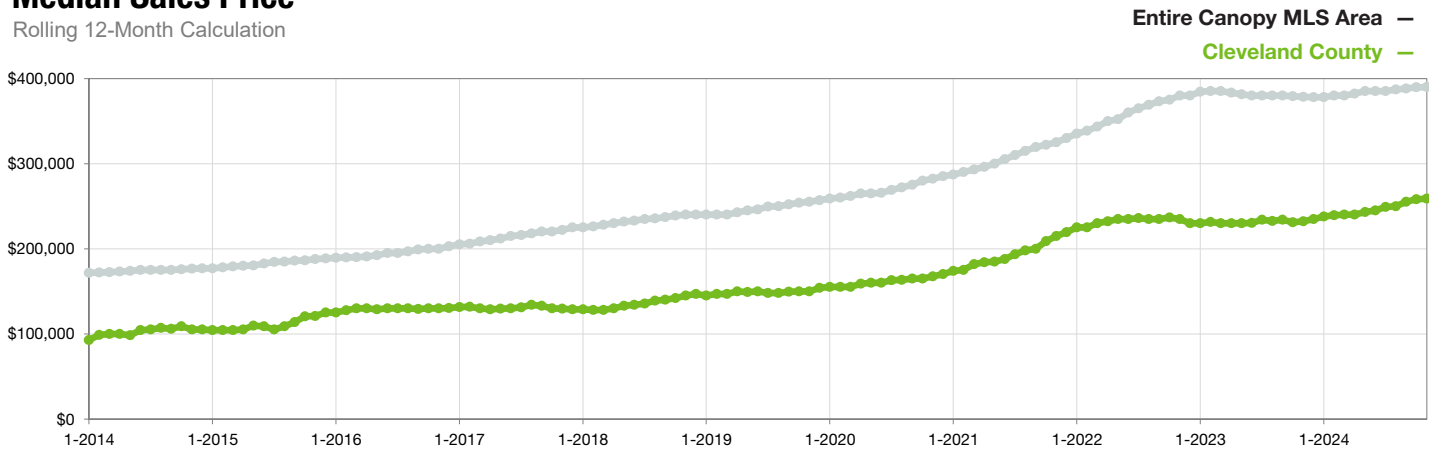
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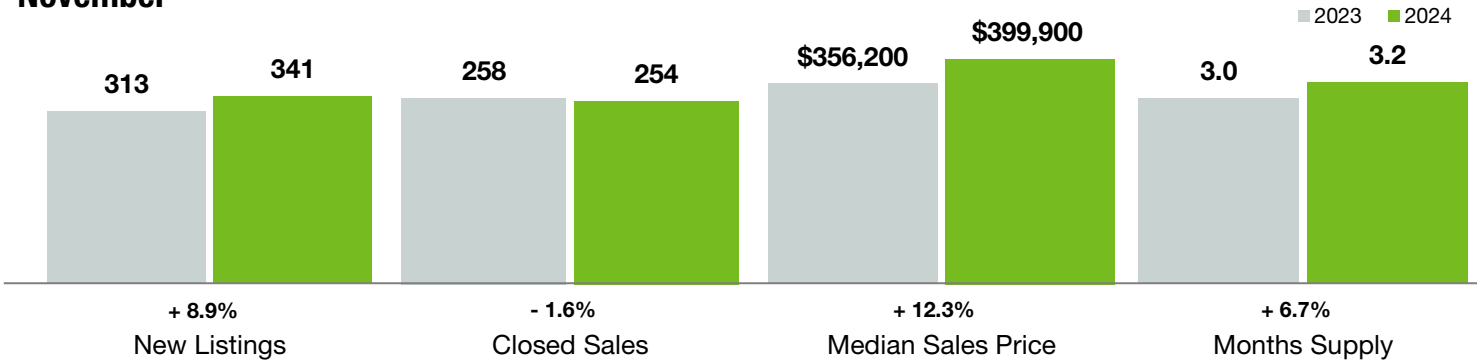
Iredell County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	313	341	+ 8.9%	3,857	4,323	+ 12.1%
Pending Sales	221	257	+ 16.3%	2,961	3,208	+ 8.3%
Closed Sales	258	254	- 1.6%	2,847	3,122	+ 9.7%
Median Sales Price*	\$356,200	\$399,900	+ 12.3%	\$377,950	\$389,000	+ 2.9%
Average Sales Price*	\$429,114	\$492,196	+ 14.7%	\$498,248	\$515,638	+ 3.5%
Percent of Original List Price Received*	96.1%	95.0%	- 1.1%	96.5%	95.8%	- 0.7%
List to Close	89	93	+ 4.5%	97	96	- 1.0%
Days on Market Until Sale	38	47	+ 23.7%	43	45	+ 4.7%
Cumulative Days on Market Until Sale	42	52	+ 23.8%	47	52	+ 10.6%
Average List Price	\$558,890	\$553,433	- 1.0%	\$534,145	\$584,104	+ 9.4%
Inventory of Homes for Sale	767	915	+ 19.3%	--	--	--
Months Supply of Inventory	3.0	3.2	+ 6.7%	--	--	--

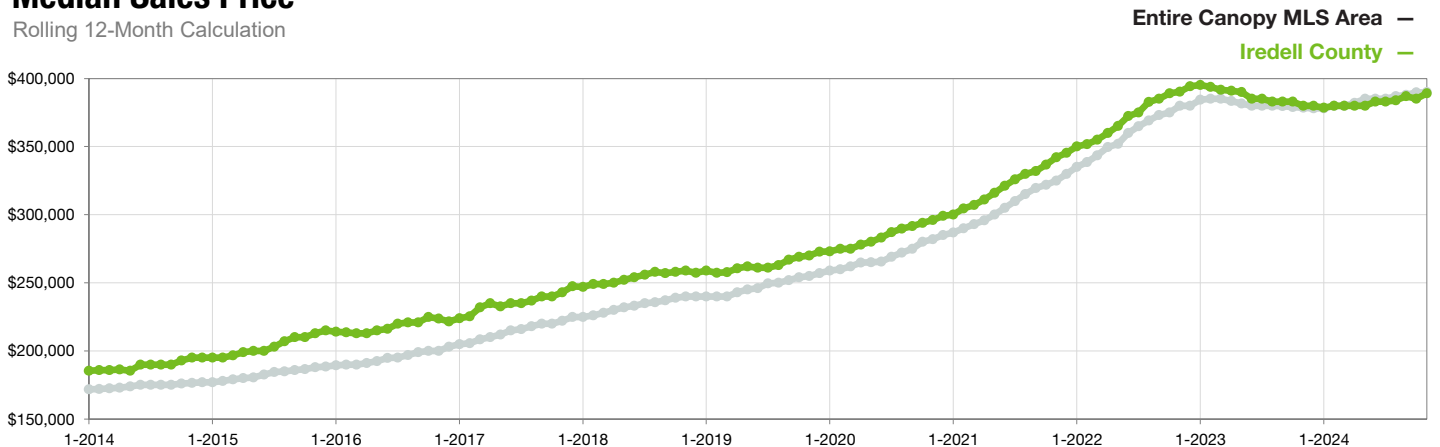
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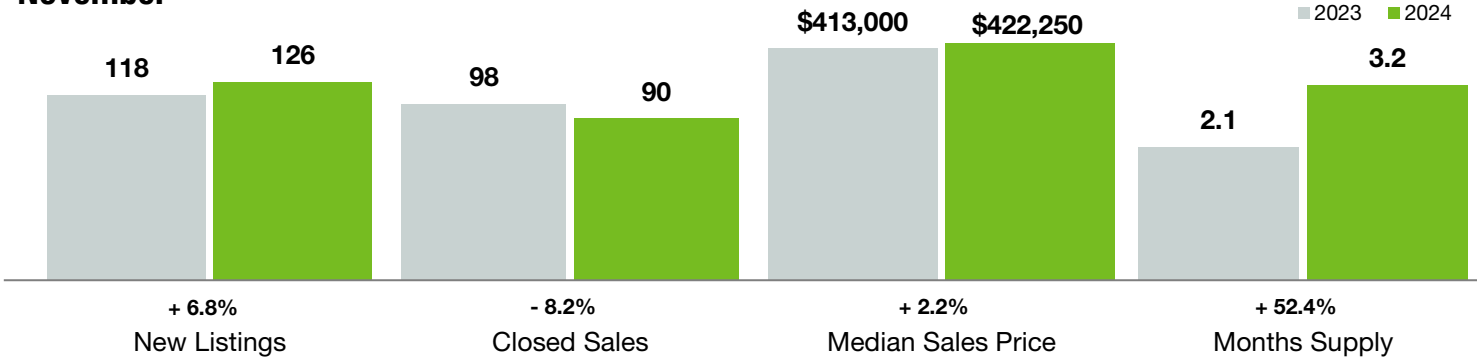
Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	118	126	+ 6.8%	1,465	1,646	+ 12.4%
Pending Sales	102	104	+ 2.0%	1,254	1,206	- 3.8%
Closed Sales	98	90	- 8.2%	1,226	1,179	- 3.8%
Median Sales Price*	\$413,000	\$422,250	+ 2.2%	\$405,000	\$425,000	+ 4.9%
Average Sales Price*	\$437,606	\$488,042	+ 11.5%	\$480,507	\$510,450	+ 6.2%
Percent of Original List Price Received*	95.6%	95.3%	- 0.3%	96.5%	96.3%	- 0.2%
List to Close	91	89	- 2.2%	105	95	- 9.5%
Days on Market Until Sale	40	51	+ 27.5%	49	43	- 12.2%
Cumulative Days on Market Until Sale	45	60	+ 33.3%	51	48	- 5.9%
Average List Price	\$450,250	\$596,268	+ 32.4%	\$504,360	\$570,513	+ 13.1%
Inventory of Homes for Sale	235	333	+ 41.7%	--	--	--
Months Supply of Inventory	2.1	3.2	+ 52.4%	--	--	--

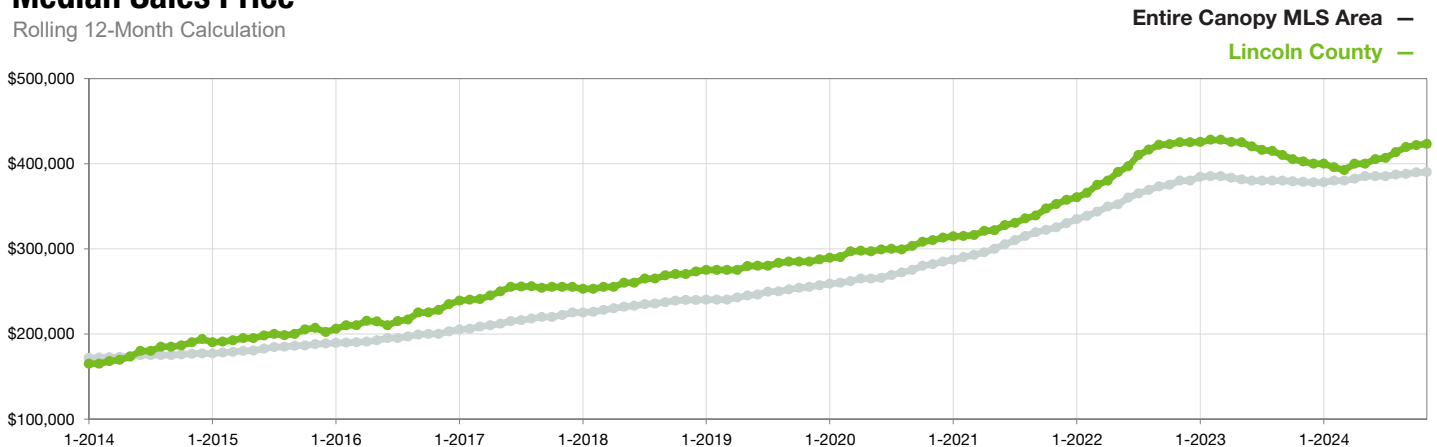
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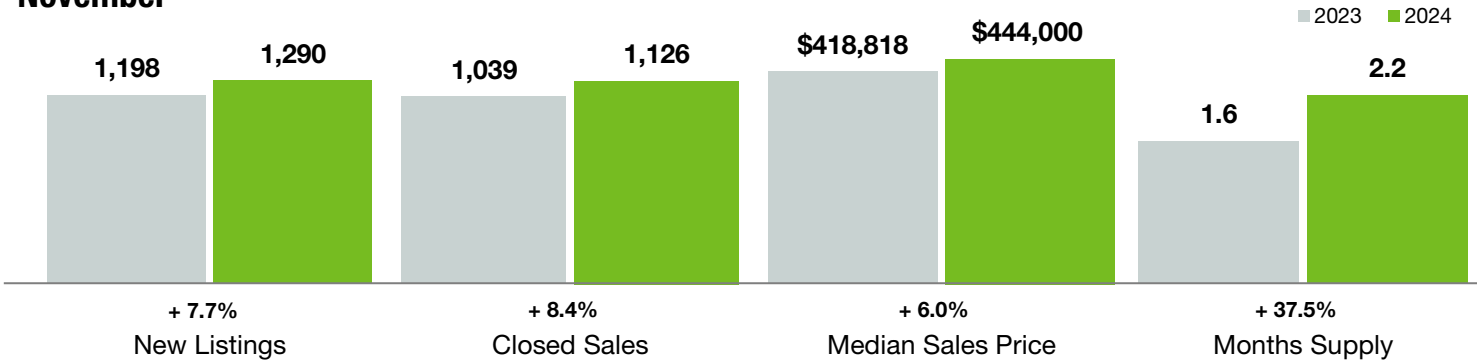
Mecklenburg County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	1,198	1,290	+ 7.7%	16,561	18,332	+ 10.7%
Pending Sales	978	1,134	+ 16.0%	14,520	14,416	- 0.7%
Closed Sales	1,039	1,126	+ 8.4%	14,322	14,058	- 1.8%
Median Sales Price*	\$418,818	\$444,000	+ 6.0%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$540,073	\$590,900	+ 9.4%	\$545,896	\$594,123	+ 8.8%
Percent of Original List Price Received*	97.9%	96.5%	- 1.4%	98.3%	97.9%	- 0.4%
List to Close	80	86	+ 7.5%	84	81	- 3.6%
Days on Market Until Sale	28	40	+ 42.9%	32	32	0.0%
Cumulative Days on Market Until Sale	28	45	+ 60.7%	34	35	+ 2.9%
Average List Price	\$538,822	\$579,819	+ 7.6%	\$581,232	\$611,482	+ 5.2%
Inventory of Homes for Sale	2,091	2,755	+ 31.8%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--

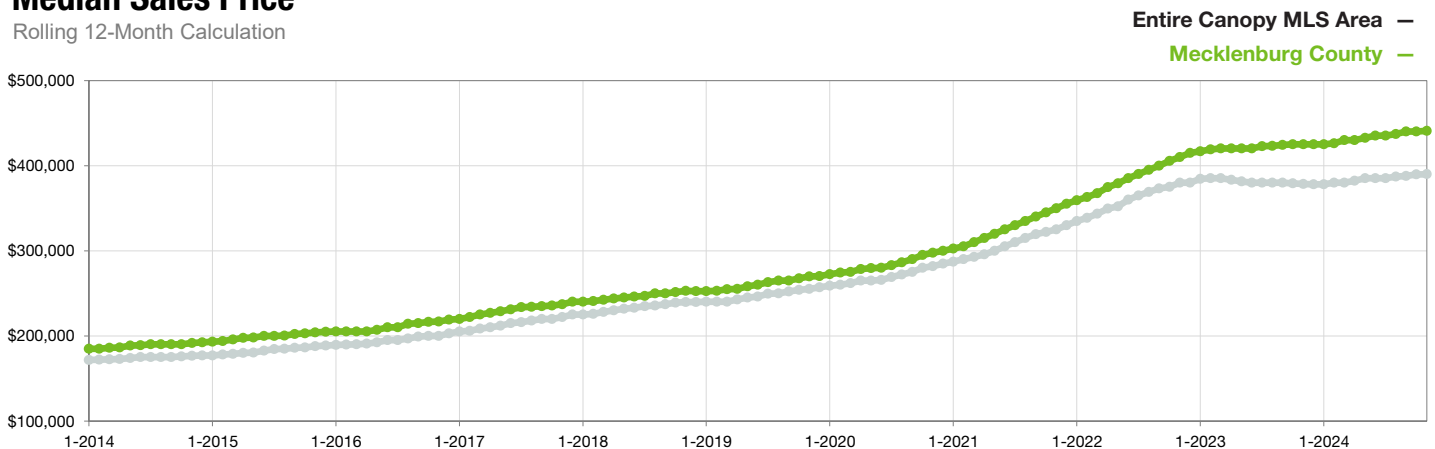
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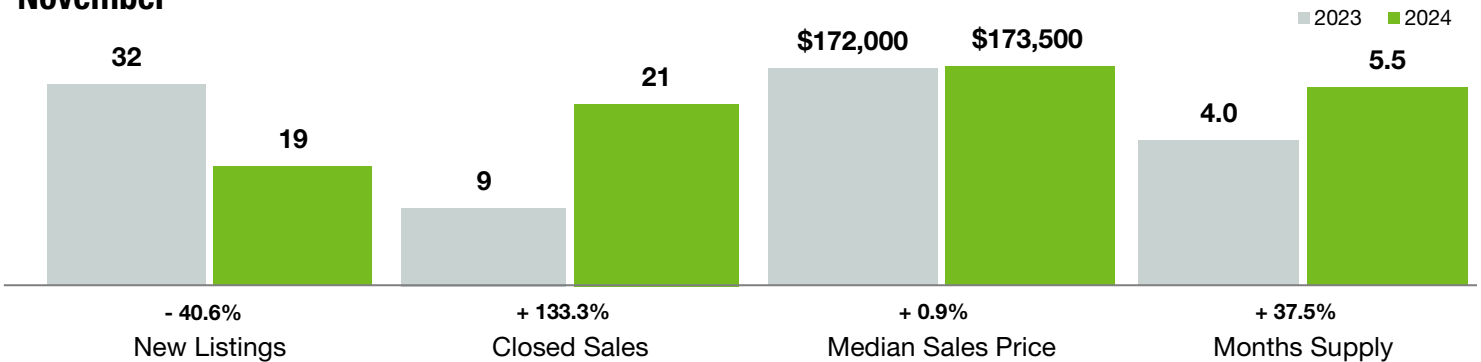
Montgomery County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	32	19	- 40.6%	338	406	+ 20.1%
Pending Sales	16	15	- 6.3%	261	268	+ 2.7%
Closed Sales	9	21	+ 133.3%	256	264	+ 3.1%
Median Sales Price*	\$172,000	\$173,500	+ 0.9%	\$187,575	\$219,900	+ 17.2%
Average Sales Price*	\$214,711	\$296,025	+ 37.9%	\$331,734	\$363,372	+ 9.5%
Percent of Original List Price Received*	94.1%	89.4%	- 5.0%	92.5%	91.8%	- 0.8%
List to Close	69	101	+ 46.4%	95	113	+ 18.9%
Days on Market Until Sale	33	55	+ 66.7%	59	75	+ 27.1%
Cumulative Days on Market Until Sale	36	73	+ 102.8%	65	83	+ 27.7%
Average List Price	\$264,937	\$232,172	- 12.4%	\$372,127	\$370,911	- 0.3%
Inventory of Homes for Sale	90	129	+ 43.3%	--	--	--
Months Supply of Inventory	4.0	5.5	+ 37.5%	--	--	--

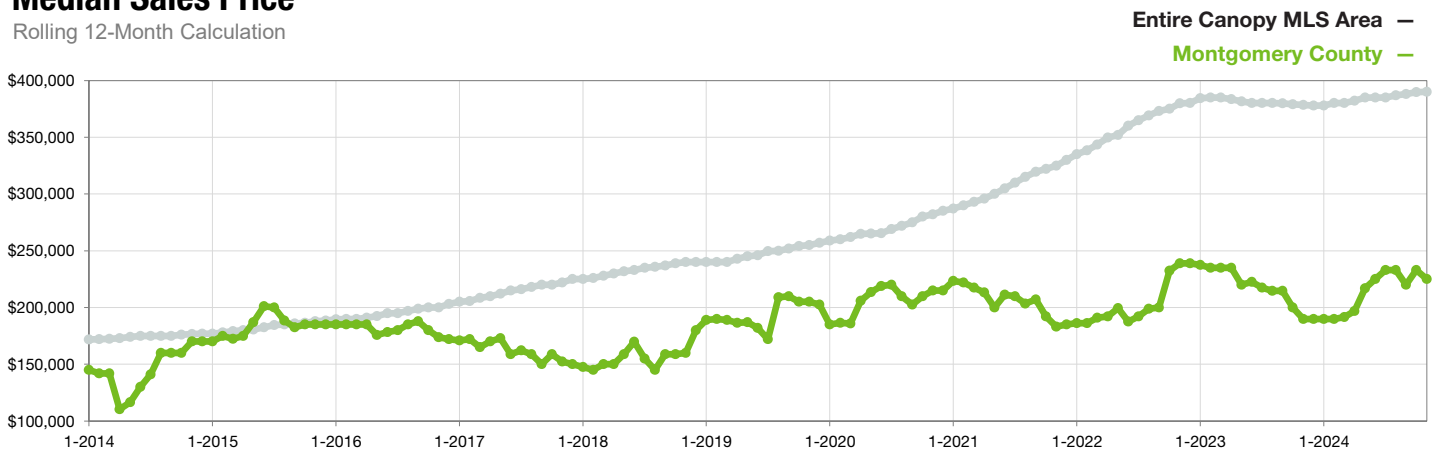
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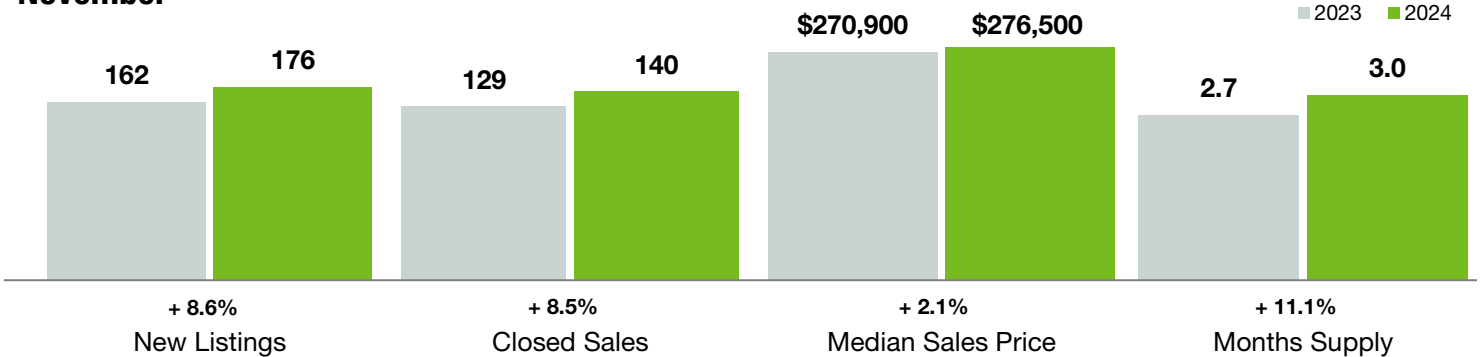
Rowan County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	162	176	+ 8.6%	1,898	2,153	+ 13.4%
Pending Sales	123	141	+ 14.6%	1,546	1,629	+ 5.4%
Closed Sales	129	140	+ 8.5%	1,533	1,547	+ 0.9%
Median Sales Price*	\$270,900	\$276,500	+ 2.1%	\$269,900	\$280,000	+ 3.7%
Average Sales Price*	\$285,311	\$293,482	+ 2.9%	\$296,177	\$320,527	+ 8.2%
Percent of Original List Price Received*	95.5%	93.7%	- 1.9%	95.7%	94.7%	- 1.0%
List to Close	80	87	+ 8.7%	82	89	+ 8.5%
Days on Market Until Sale	31	45	+ 45.2%	37	45	+ 21.6%
Cumulative Days on Market Until Sale	38	48	+ 26.3%	42	51	+ 21.4%
Average List Price	\$311,313	\$323,656	+ 4.0%	\$327,074	\$345,040	+ 5.5%
Inventory of Homes for Sale	368	428	+ 16.3%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

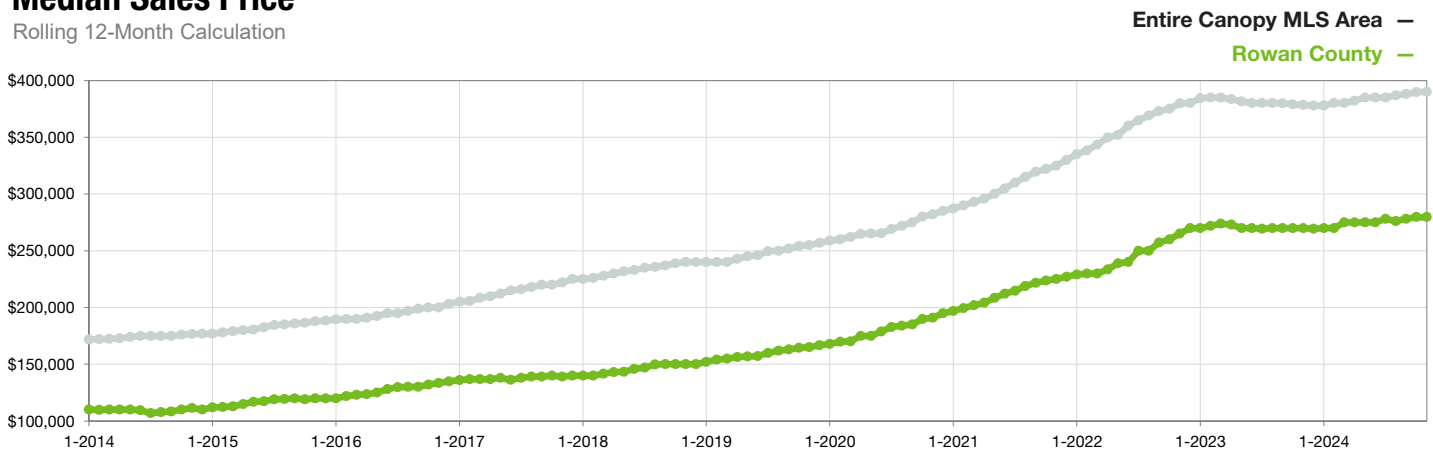
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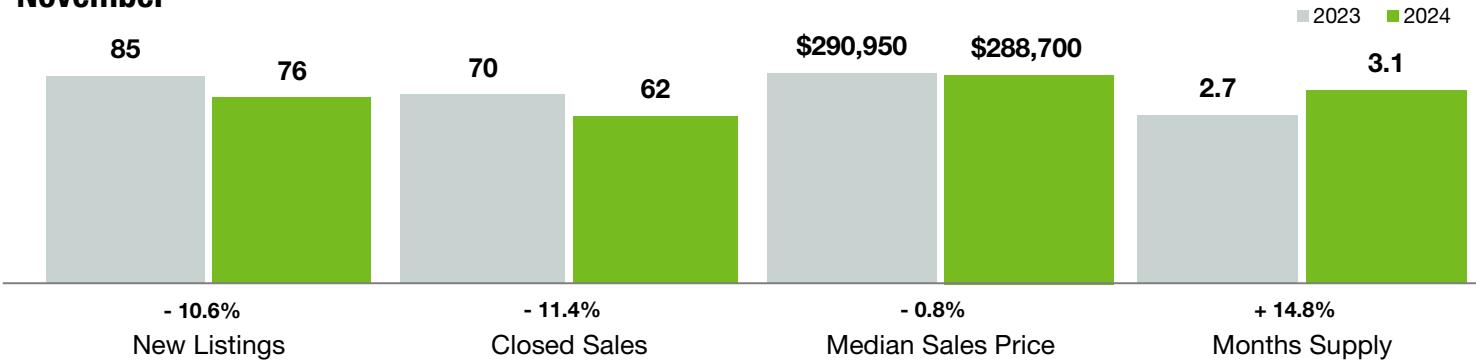
Stanly County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	85	76	- 10.6%	1,052	992	- 5.7%
Pending Sales	48	74	+ 54.2%	877	793	- 9.6%
Closed Sales	70	62	- 11.4%	875	764	- 12.7%
Median Sales Price*	\$290,950	\$288,700	- 0.8%	\$300,035	\$307,500	+ 2.5%
Average Sales Price*	\$374,030	\$301,832	- 19.3%	\$326,714	\$338,715	+ 3.7%
Percent of Original List Price Received*	95.5%	96.1%	+ 0.6%	95.3%	95.0%	- 0.3%
List to Close	79	74	- 6.3%	98	98	0.0%
Days on Market Until Sale	37	35	- 5.4%	48	53	+ 10.4%
Cumulative Days on Market Until Sale	45	42	- 6.7%	53	58	+ 9.4%
Average List Price	\$386,321	\$432,999	+ 12.1%	\$357,237	\$352,075	- 1.4%
Inventory of Homes for Sale	207	217	+ 4.8%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

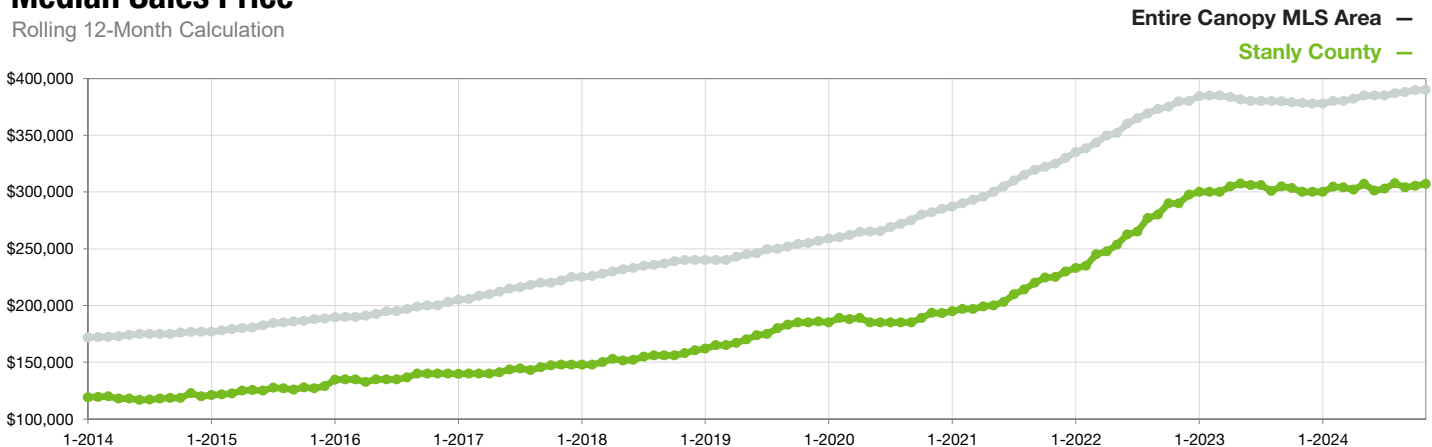
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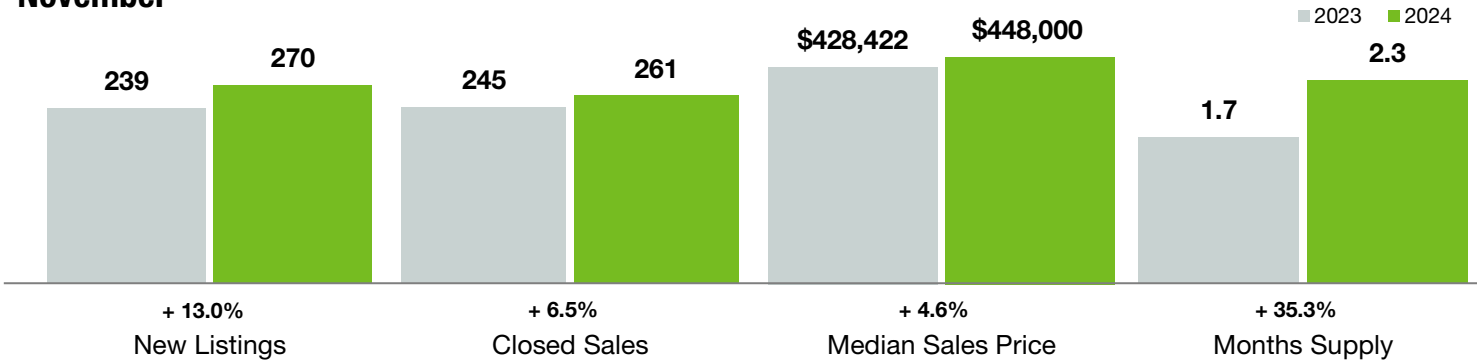
Union County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	239	270	+ 13.0%	3,577	4,049	+ 13.2%
Pending Sales	176	240	+ 36.4%	3,093	3,181	+ 2.8%
Closed Sales	245	261	+ 6.5%	3,175	3,078	- 3.1%
Median Sales Price*	\$428,422	\$448,000	+ 4.6%	\$451,203	\$460,000	+ 1.9%
Average Sales Price*	\$528,383	\$531,566	+ 0.6%	\$560,771	\$584,066	+ 4.2%
Percent of Original List Price Received*	96.9%	96.7%	- 0.2%	97.7%	97.7%	0.0%
List to Close	104	101	- 2.9%	97	84	- 13.4%
Days on Market Until Sale	43	57	+ 32.6%	40	38	- 5.0%
Cumulative Days on Market Until Sale	38	51	+ 34.2%	37	36	- 2.7%
Average List Price	\$614,677	\$617,775	+ 0.5%	\$602,386	\$615,711	+ 2.2%
Inventory of Homes for Sale	464	657	+ 41.6%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

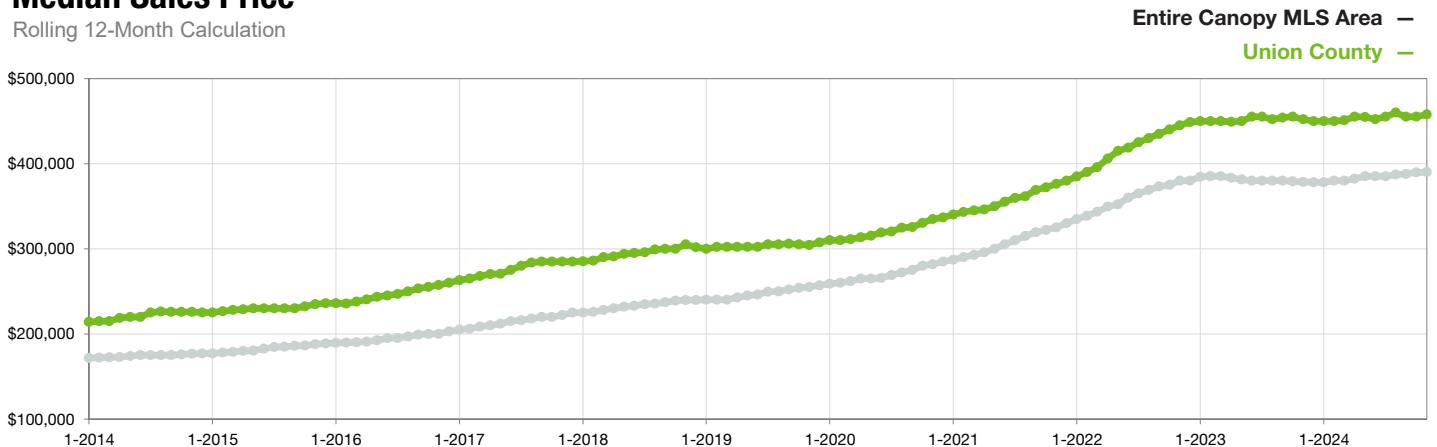
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November



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for November 2024



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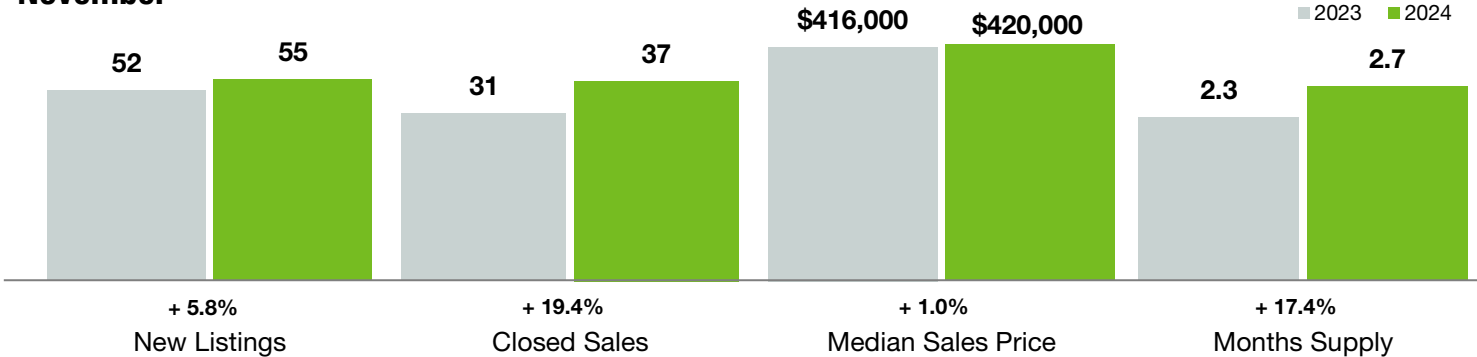
Belmont

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	52	55	+ 5.8%	541	618	+ 14.2%
Pending Sales	25	38	+ 52.0%	444	466	+ 5.0%
Closed Sales	31	37	+ 19.4%	428	442	+ 3.3%
Median Sales Price*	\$416,000	\$420,000	+ 1.0%	\$425,000	\$450,704	+ 6.0%
Average Sales Price*	\$522,495	\$540,546	+ 3.5%	\$503,524	\$555,813	+ 10.4%
Percent of Original List Price Received*	97.3%	92.9%	- 4.5%	97.6%	97.1%	- 0.5%
List to Close	64	81	+ 26.6%	66	73	+ 10.6%
Days on Market Until Sale	25	52	+ 108.0%	29	36	+ 24.1%
Cumulative Days on Market Until Sale	32	53	+ 65.6%	30	39	+ 30.0%
Average List Price	\$548,475	\$650,723	+ 18.6%	\$538,313	\$577,036	+ 7.2%
Inventory of Homes for Sale	87	110	+ 26.4%	--	--	--
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--

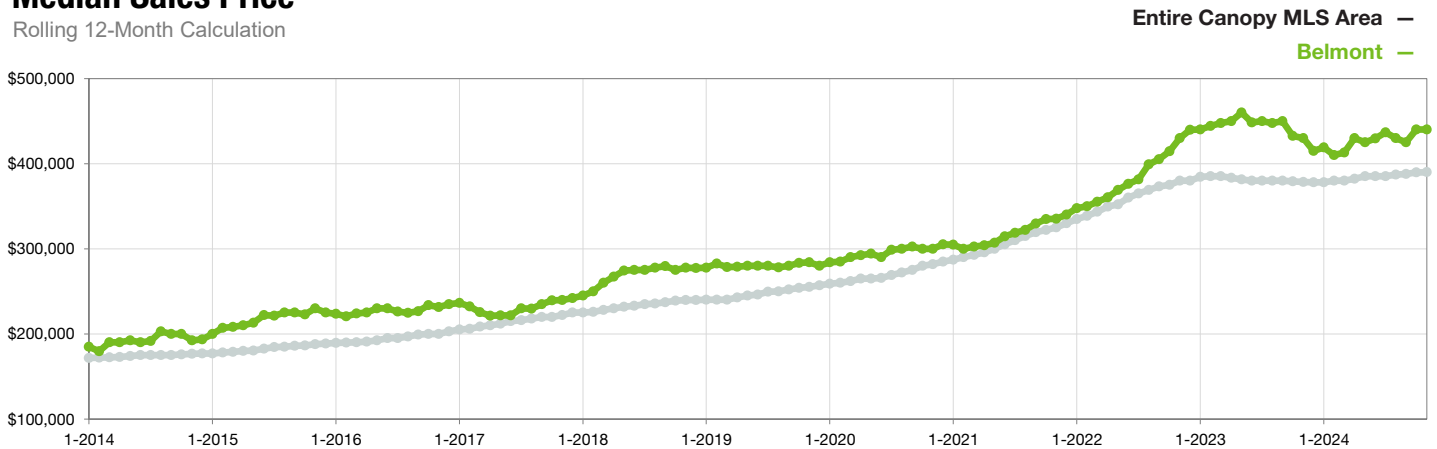
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November



Median Sales Price

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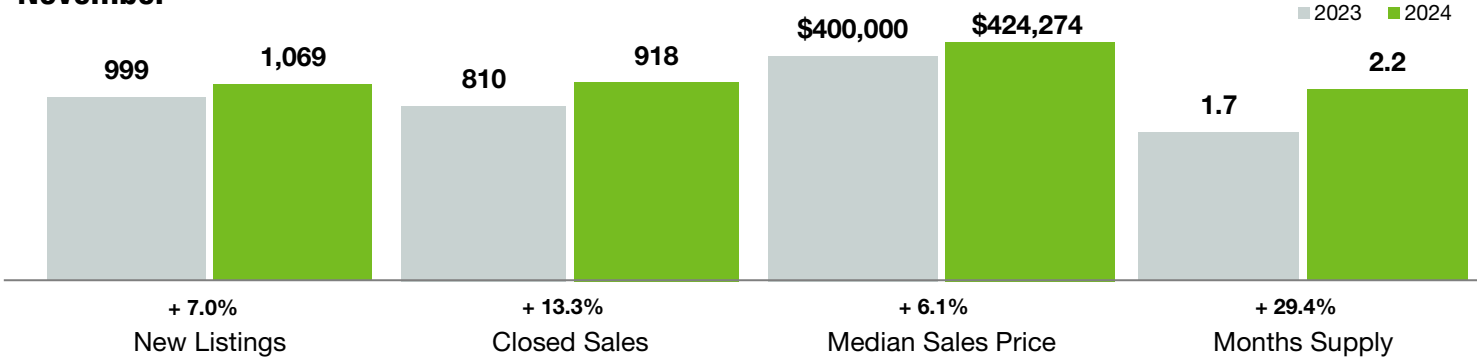
City of Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	999	1,069	+ 7.0%	13,491	14,813	+ 9.8%
Pending Sales	800	916	+ 14.5%	11,751	11,587	- 1.4%
Closed Sales	810	918	+ 13.3%	11,550	11,318	- 2.0%
Median Sales Price*	\$400,000	\$424,274	+ 6.1%	\$407,000	\$419,260	+ 3.0%
Average Sales Price*	\$523,517	\$574,856	+ 9.8%	\$529,129	\$574,753	+ 8.6%
Percent of Original List Price Received*	98.0%	96.6%	- 1.4%	98.3%	97.9%	- 0.4%
List to Close	81	87	+ 7.4%	84	82	- 2.4%
Days on Market Until Sale	28	40	+ 42.9%	31	33	+ 6.5%
Cumulative Days on Market Until Sale	27	46	+ 70.4%	33	36	+ 9.1%
Average List Price	\$518,772	\$544,582	+ 5.0%	\$560,438	\$583,010	+ 4.0%
Inventory of Homes for Sale	1,765	2,254	+ 27.7%	--	--	--
Months Supply of Inventory	1.7	2.2	+ 29.4%	--	--	--

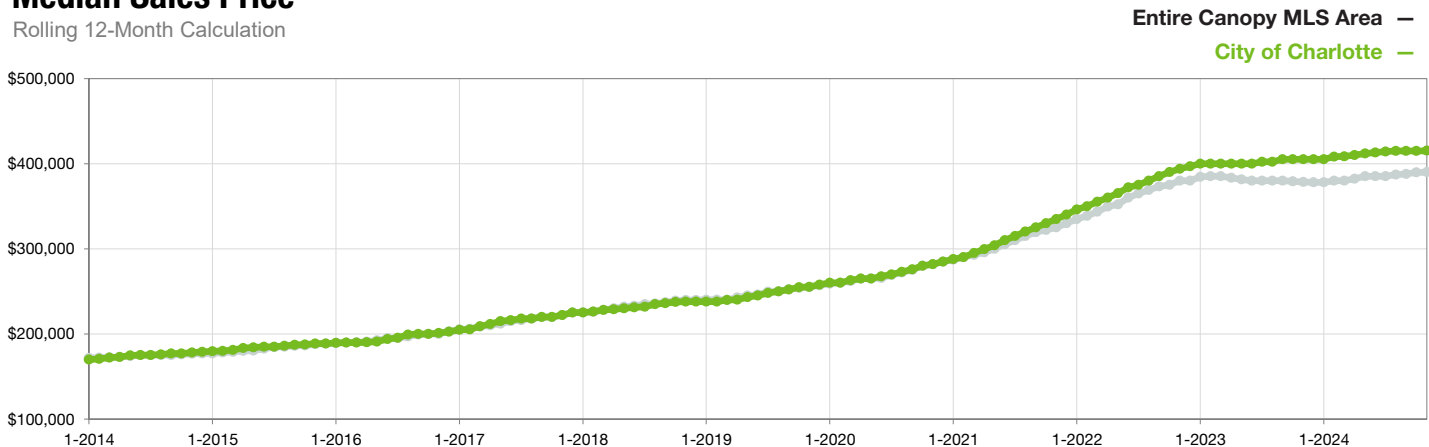
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November



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Local Market Update for November 2024

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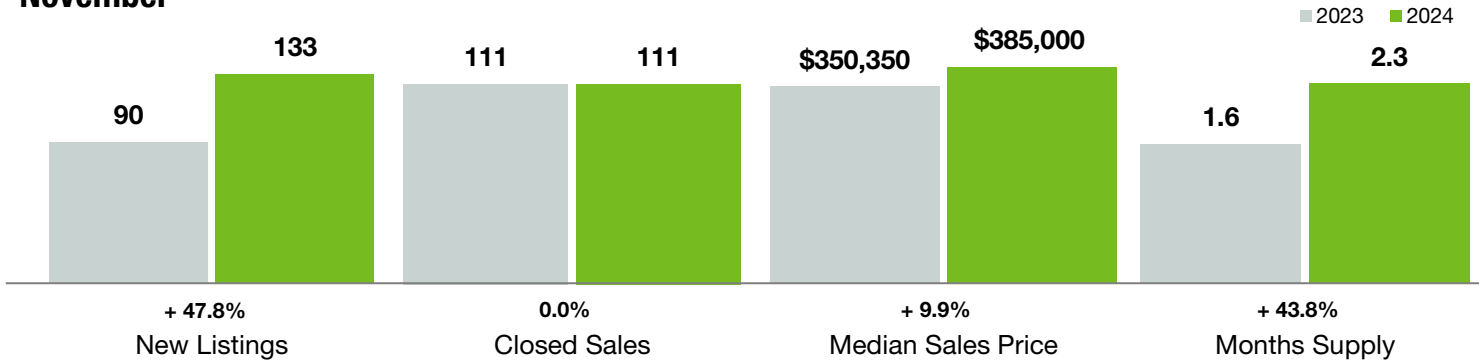
Concord

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	90	133	+ 47.8%	1,539	1,884	+ 22.4%
Pending Sales	88	125	+ 42.0%	1,404	1,444	+ 2.8%
Closed Sales	111	111	0.0%	1,405	1,375	- 2.1%
Median Sales Price*	\$350,350	\$385,000	+ 9.9%	\$364,375	\$389,900	+ 7.0%
Average Sales Price*	\$385,128	\$416,713	+ 8.2%	\$393,976	\$435,006	+ 10.4%
Percent of Original List Price Received*	96.2%	95.6%	- 0.6%	96.8%	96.6%	- 0.2%
List to Close	68	88	+ 29.4%	81	77	- 4.9%
Days on Market Until Sale	26	45	+ 73.1%	34	36	+ 5.9%
Cumulative Days on Market Until Sale	29	48	+ 65.5%	37	39	+ 5.4%
Average List Price	\$434,962	\$407,028	- 6.4%	\$418,089	\$456,980	+ 9.3%
Inventory of Homes for Sale	198	296	+ 49.5%	--	--	--
Months Supply of Inventory	1.6	2.3	+ 43.8%	--	--	--

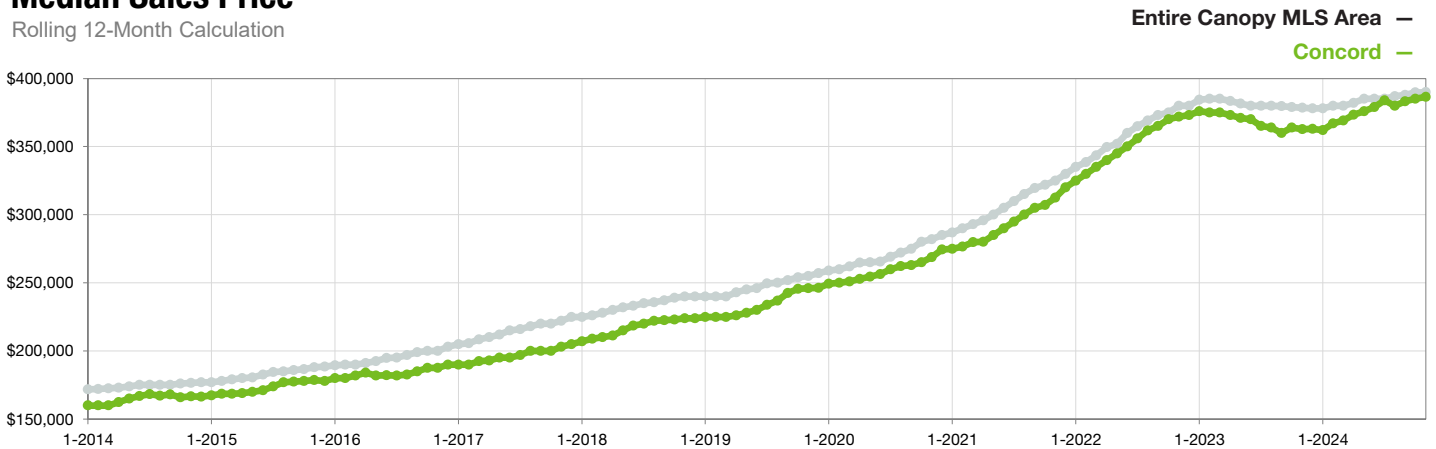
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November



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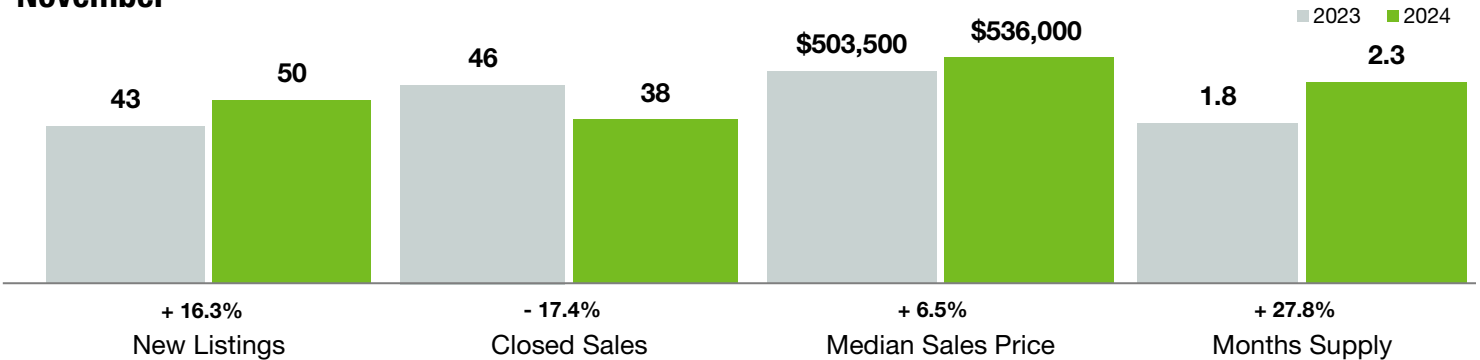
Cornelius

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	43	50	+ 16.3%	581	677	+ 16.5%
Pending Sales	33	35	+ 6.1%	490	537	+ 9.6%
Closed Sales	46	38	- 17.4%	483	537	+ 11.2%
Median Sales Price*	\$503,500	\$536,000	+ 6.5%	\$503,985	\$560,000	+ 11.1%
Average Sales Price*	\$759,868	\$768,149	+ 1.1%	\$789,699	\$836,424	+ 5.9%
Percent of Original List Price Received*	95.6%	94.3%	- 1.4%	96.5%	96.3%	- 0.2%
List to Close	78	80	+ 2.6%	78	80	+ 2.6%
Days on Market Until Sale	35	42	+ 20.0%	34	40	+ 17.6%
Cumulative Days on Market Until Sale	35	44	+ 25.7%	36	38	+ 5.6%
Average List Price	\$837,246	\$1,069,488	+ 27.7%	\$929,431	\$996,236	+ 7.2%
Inventory of Homes for Sale	79	110	+ 39.2%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

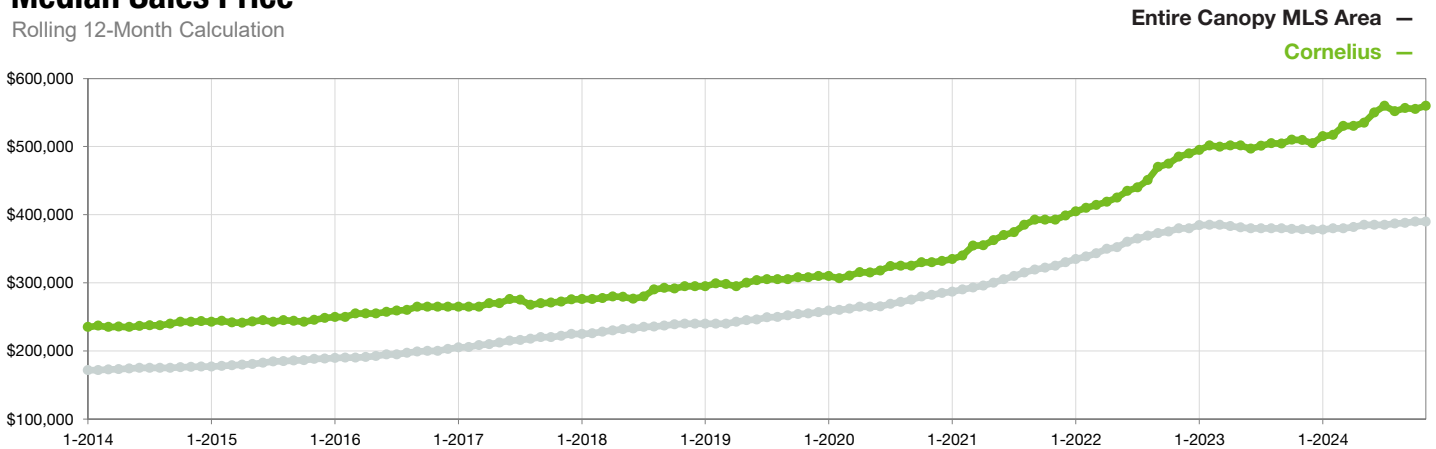
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November



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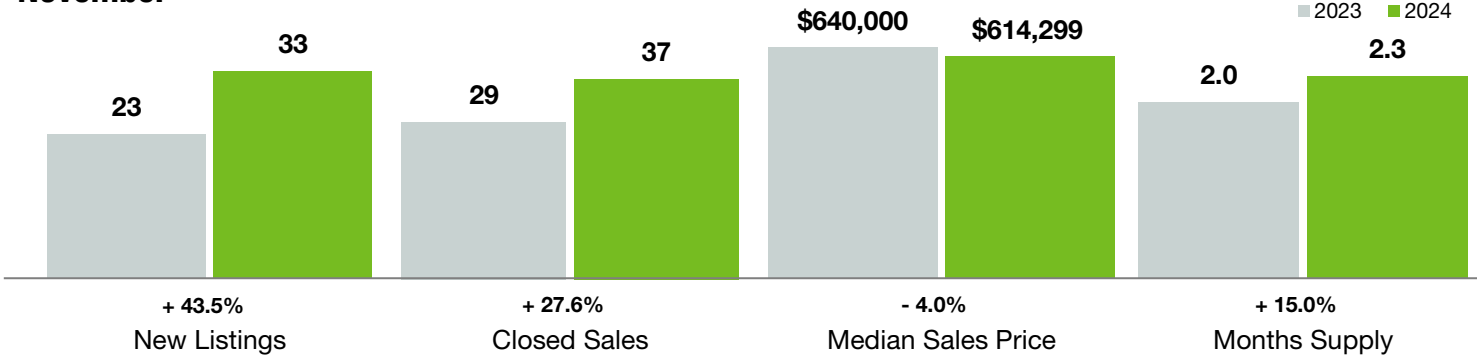
Davidson

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	23	33	+ 43.5%	464	558	+ 20.3%
Pending Sales	14	37	+ 164.3%	392	438	+ 11.7%
Closed Sales	29	37	+ 27.6%	382	422	+ 10.5%
Median Sales Price*	\$640,000	\$614,299	- 4.0%	\$632,000	\$602,116	- 4.7%
Average Sales Price*	\$763,095	\$760,920	- 0.3%	\$779,527	\$802,228	+ 2.9%
Percent of Original List Price Received*	99.2%	96.3%	- 2.9%	98.9%	97.4%	- 1.5%
List to Close	82	83	+ 1.2%	104	96	- 7.7%
Days on Market Until Sale	34	27	- 20.6%	41	35	- 14.6%
Cumulative Days on Market Until Sale	31	41	+ 32.3%	45	41	- 8.9%
Average List Price	\$596,902	\$723,540	+ 21.2%	\$826,397	\$880,619	+ 6.6%
Inventory of Homes for Sale	70	90	+ 28.6%	--	--	--
Months Supply of Inventory	2.0	2.3	+ 15.0%	--	--	--

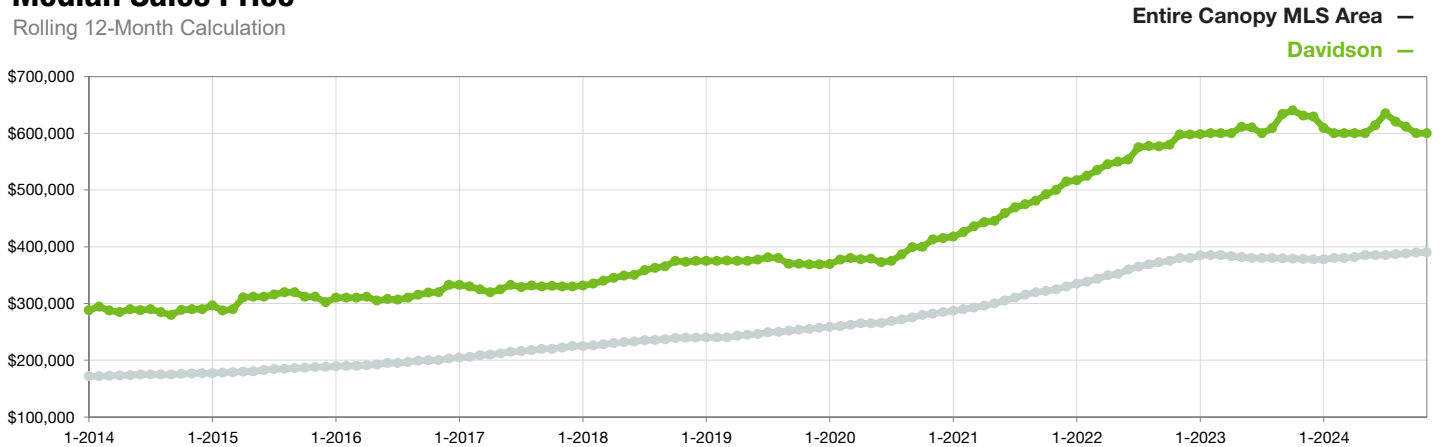
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November



Median Sales Price

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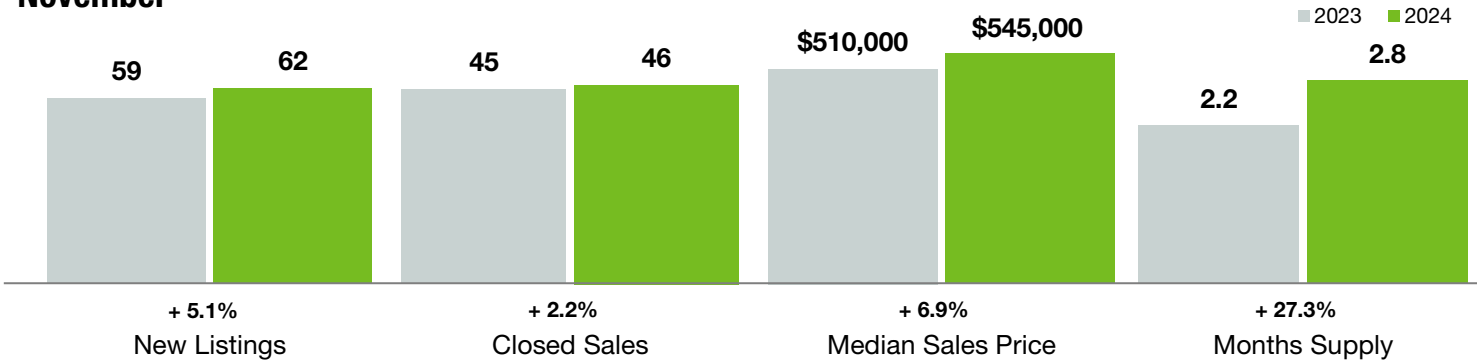
Denver

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	59	62	+ 5.1%	738	827	+ 12.1%
Pending Sales	44	52	+ 18.2%	602	623	+ 3.5%
Closed Sales	45	46	+ 2.2%	593	617	+ 4.0%
Median Sales Price*	\$510,000	\$545,000	+ 6.9%	\$490,000	\$525,000	+ 7.1%
Average Sales Price*	\$562,913	\$621,761	+ 10.5%	\$621,550	\$636,445	+ 2.4%
Percent of Original List Price Received*	96.5%	94.2%	- 2.4%	97.3%	97.0%	- 0.3%
List to Close	107	99	- 7.5%	111	102	- 8.1%
Days on Market Until Sale	33	58	+ 75.8%	51	45	- 11.8%
Cumulative Days on Market Until Sale	40	61	+ 52.5%	46	48	+ 4.3%
Average List Price	\$555,163	\$791,422	+ 42.6%	\$652,435	\$759,042	+ 16.3%
Inventory of Homes for Sale	115	153	+ 33.0%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.3%	--	--	--

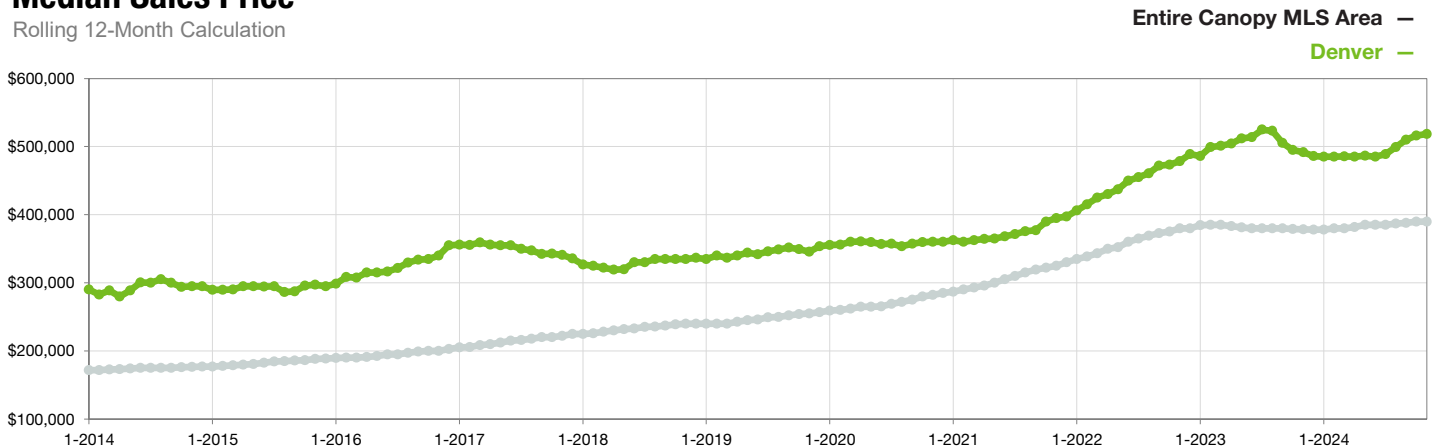
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November



Median Sales Price

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Local Market Update for November 2024

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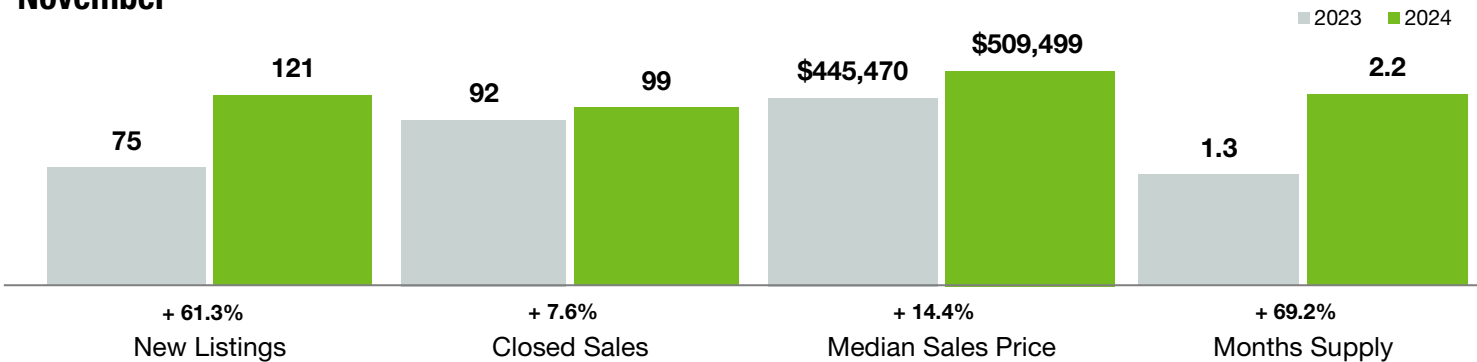
Fort Mill

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	75	121	+ 61.3%	1,276	1,686	+ 32.1%
Pending Sales	67	106	+ 58.2%	1,146	1,305	+ 13.9%
Closed Sales	92	99	+ 7.6%	1,149	1,248	+ 8.6%
Median Sales Price*	\$445,470	\$509,499	+ 14.4%	\$449,990	\$495,000	+ 10.0%
Average Sales Price*	\$517,574	\$558,854	+ 8.0%	\$519,427	\$562,039	+ 8.2%
Percent of Original List Price Received*	96.9%	96.2%	- 0.7%	98.2%	97.7%	- 0.5%
List to Close	80	91	+ 13.8%	82	77	- 6.1%
Days on Market Until Sale	27	46	+ 70.4%	28	31	+ 10.7%
Cumulative Days on Market Until Sale	35	44	+ 25.7%	29	32	+ 10.3%
Average List Price	\$547,884	\$556,818	+ 1.6%	\$557,145	\$576,173	+ 3.4%
Inventory of Homes for Sale	130	251	+ 93.1%	--	--	--
Months Supply of Inventory	1.3	2.2	+ 69.2%	--	--	--

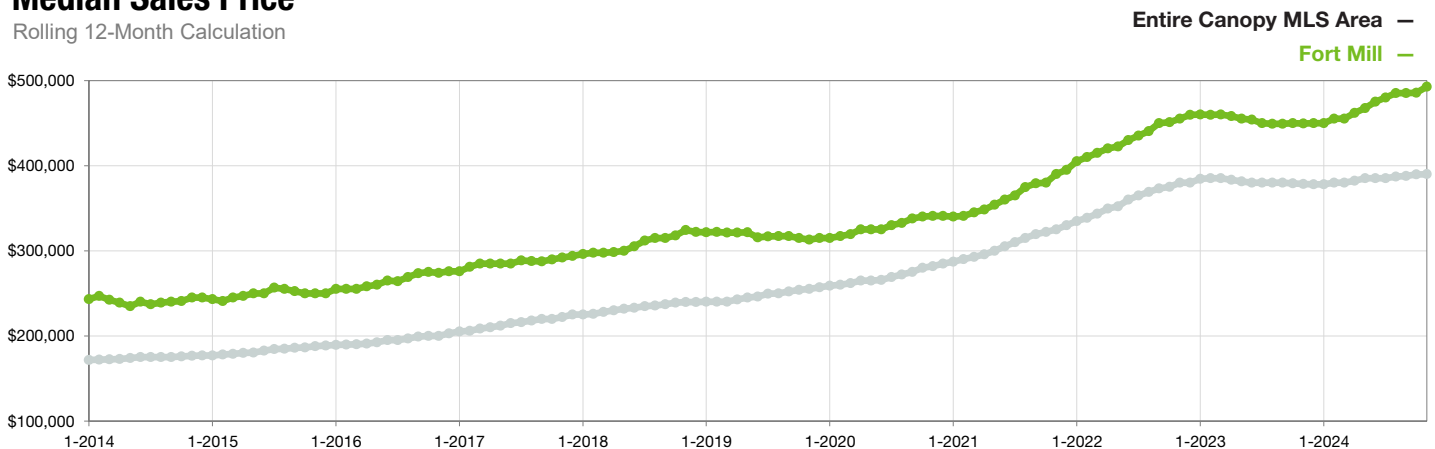
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November



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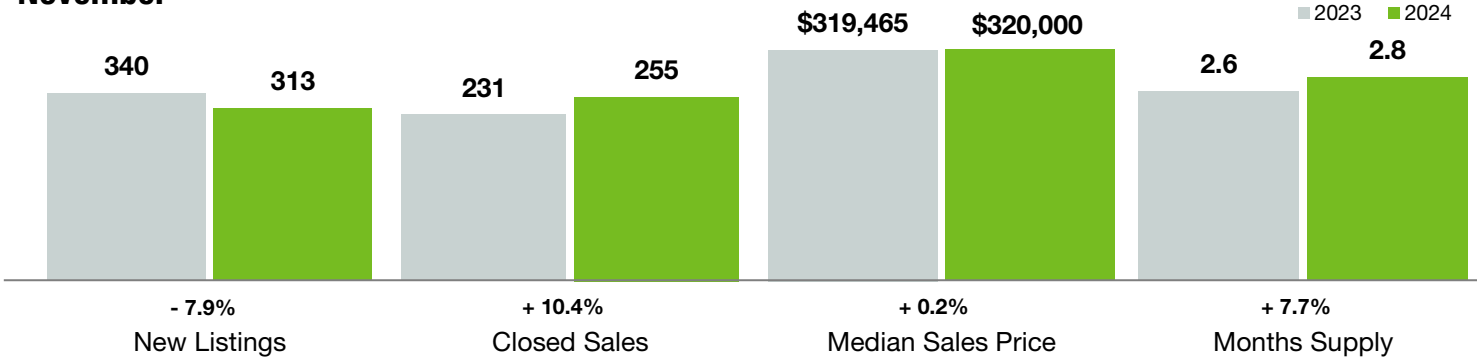
Gaston County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	340	313	- 7.9%	3,843	4,550	+ 18.4%
Pending Sales	199	264	+ 32.7%	3,109	3,348	+ 7.7%
Closed Sales	231	255	+ 10.4%	3,049	3,227	+ 5.8%
Median Sales Price*	\$319,465	\$320,000	+ 0.2%	\$300,000	\$316,008	+ 5.3%
Average Sales Price*	\$353,837	\$356,468	+ 0.7%	\$337,237	\$354,234	+ 5.0%
Percent of Original List Price Received*	96.9%	94.7%	- 2.3%	96.3%	96.0%	- 0.3%
List to Close	79	86	+ 8.9%	83	85	+ 2.4%
Days on Market Until Sale	34	45	+ 32.4%	35	41	+ 17.1%
Cumulative Days on Market Until Sale	37	50	+ 35.1%	39	47	+ 20.5%
Average List Price	\$359,408	\$385,973	+ 7.4%	\$354,863	\$370,389	+ 4.4%
Inventory of Homes for Sale	717	832	+ 16.0%	--	--	--
Months Supply of Inventory	2.6	2.8	+ 7.7%	--	--	--

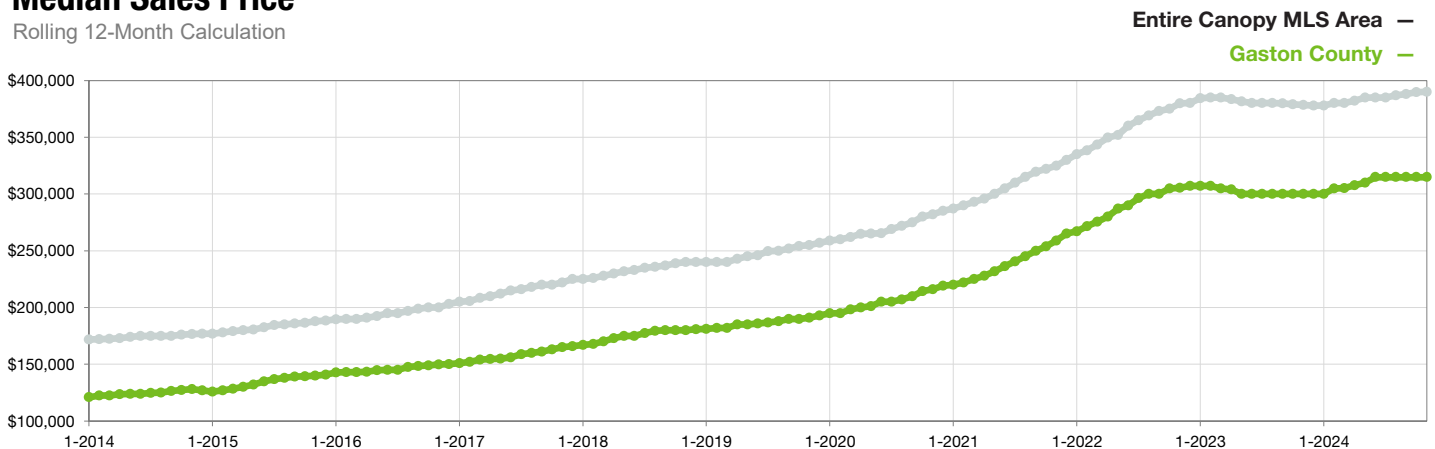
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November



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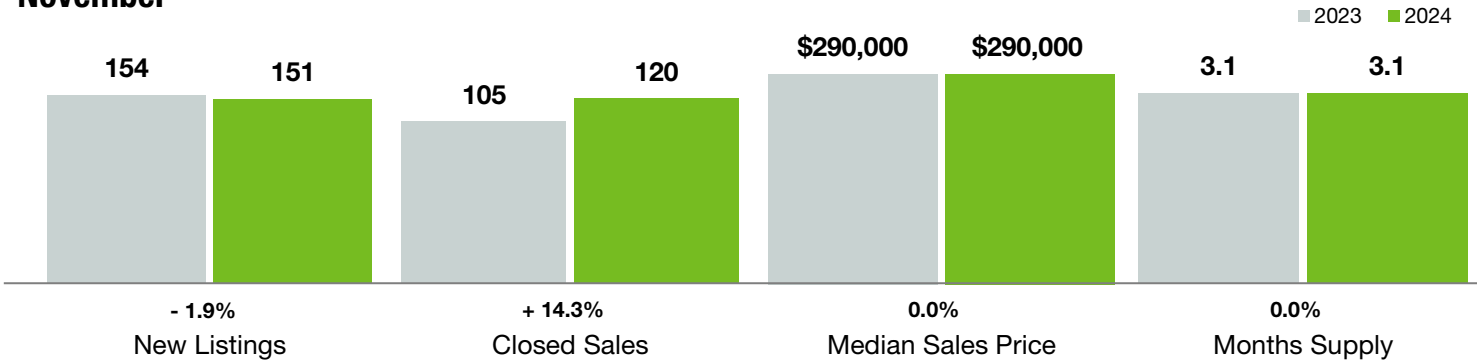
Gastonia

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	154	151	- 1.9%	1,769	2,234	+ 26.3%
Pending Sales	83	123	+ 48.2%	1,378	1,576	+ 14.4%
Closed Sales	105	120	+ 14.3%	1,333	1,517	+ 13.8%
Median Sales Price*	\$290,000	\$290,000	0.0%	\$275,000	\$295,000	+ 7.3%
Average Sales Price*	\$308,909	\$319,169	+ 3.3%	\$296,358	\$310,585	+ 4.8%
Percent of Original List Price Received*	96.3%	94.2%	- 2.2%	96.1%	95.4%	- 0.7%
List to Close	89	91	+ 2.2%	83	89	+ 7.2%
Days on Market Until Sale	43	45	+ 4.7%	39	43	+ 10.3%
Cumulative Days on Market Until Sale	45	48	+ 6.7%	45	50	+ 11.1%
Average List Price	\$299,989	\$324,001	+ 8.0%	\$313,375	\$331,831	+ 5.9%
Inventory of Homes for Sale	373	427	+ 14.5%	--	--	--
Months Supply of Inventory	3.1	3.1	0.0%	--	--	--

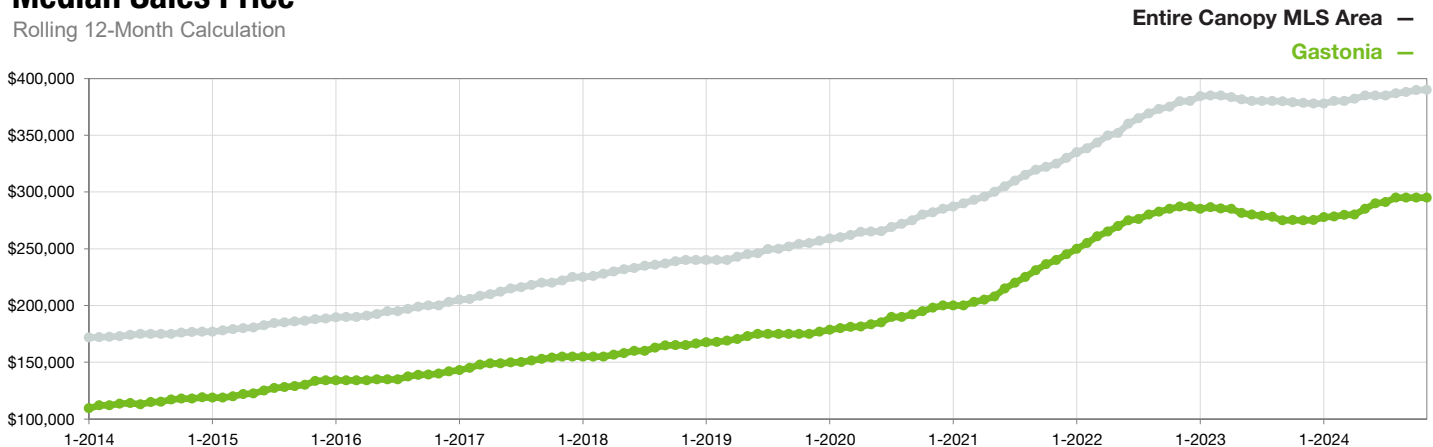
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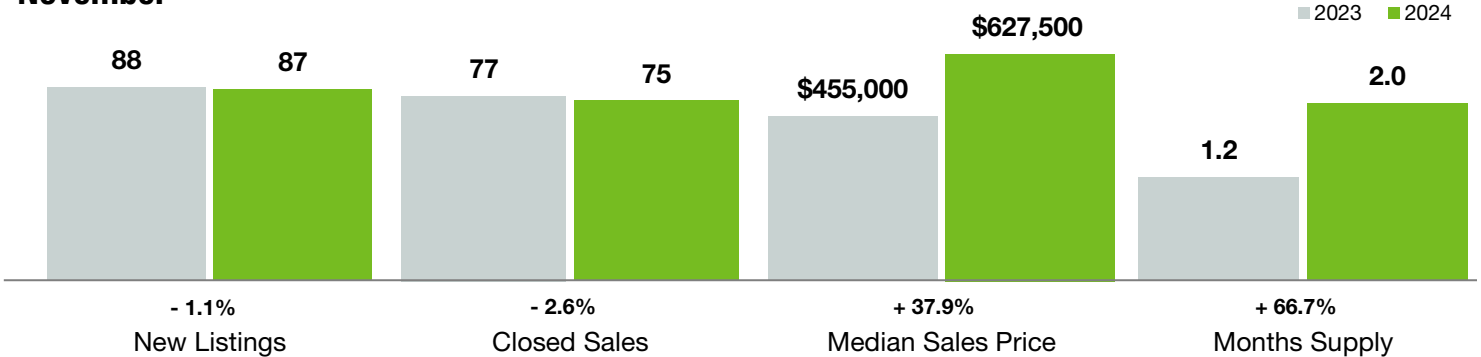
Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	88	87	- 1.1%	1,116	1,347	+ 20.7%
Pending Sales	73	77	+ 5.5%	993	1,064	+ 7.2%
Closed Sales	77	75	- 2.6%	960	1,082	+ 12.7%
Median Sales Price*	\$455,000	\$627,500	+ 37.9%	\$540,000	\$544,250	+ 0.8%
Average Sales Price*	\$548,616	\$682,422	+ 24.4%	\$589,812	\$613,826	+ 4.1%
Percent of Original List Price Received*	98.0%	96.9%	- 1.1%	98.5%	98.5%	0.0%
List to Close	74	99	+ 33.8%	85	84	- 1.2%
Days on Market Until Sale	25	40	+ 60.0%	29	29	0.0%
Cumulative Days on Market Until Sale	26	45	+ 73.1%	30	29	- 3.3%
Average List Price	\$623,574	\$625,854	+ 0.4%	\$611,326	\$639,934	+ 4.7%
Inventory of Homes for Sale	104	192	+ 84.6%	--	--	--
Months Supply of Inventory	1.2	2.0	+ 66.7%	--	--	--

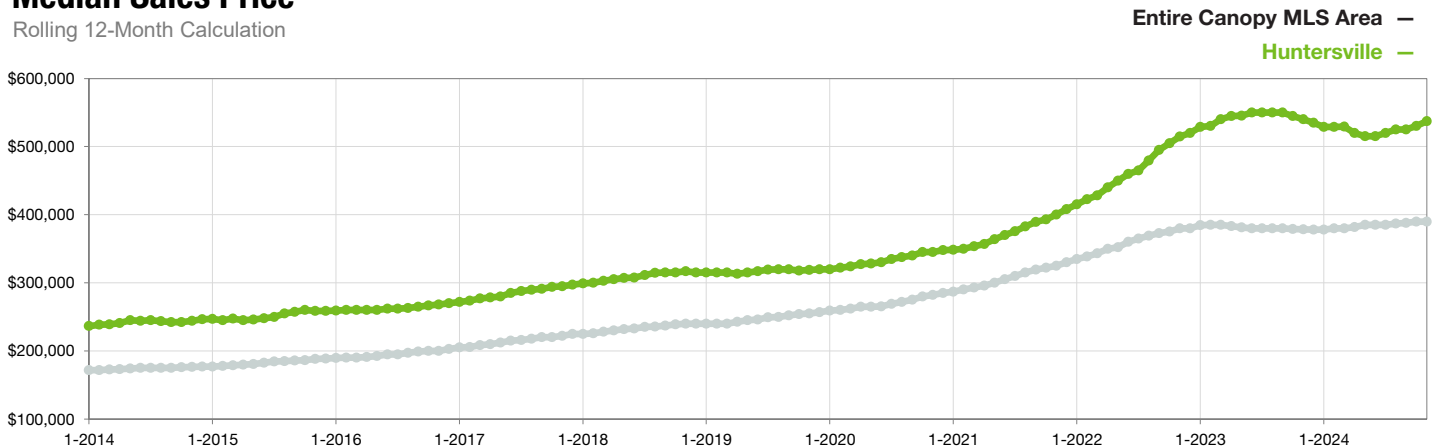
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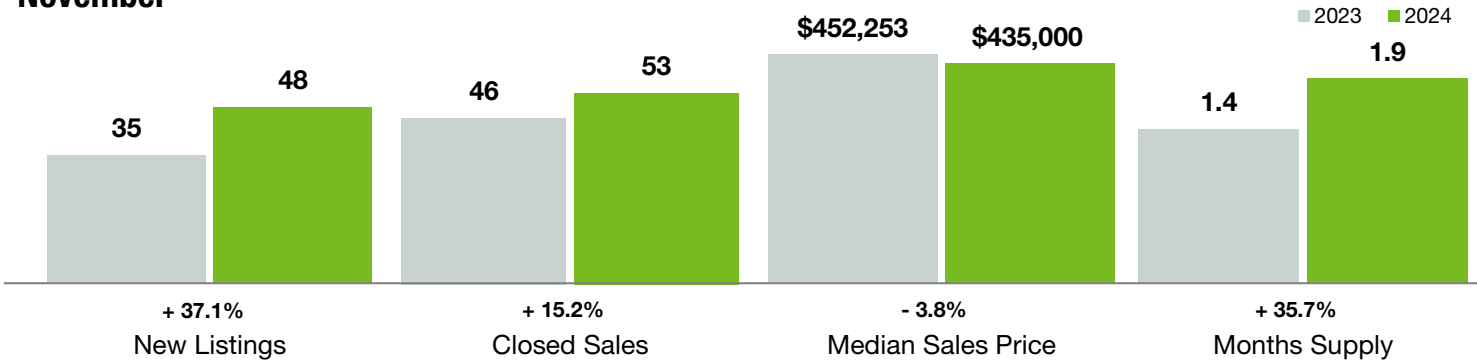
Indian Trail

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	35	48	+ 37.1%	643	697	+ 8.4%
Pending Sales	30	53	+ 76.7%	595	564	- 5.2%
Closed Sales	46	53	+ 15.2%	627	544	- 13.2%
Median Sales Price*	\$452,253	\$435,000	- 3.8%	\$440,000	\$440,000	0.0%
Average Sales Price*	\$467,500	\$447,195	- 4.3%	\$457,576	\$464,544	+ 1.5%
Percent of Original List Price Received*	96.3%	96.9%	+ 0.6%	97.6%	97.9%	+ 0.3%
List to Close	78	81	+ 3.8%	99	77	- 22.2%
Days on Market Until Sale	34	42	+ 23.5%	38	33	- 13.2%
Cumulative Days on Market Until Sale	43	51	+ 18.6%	41	35	- 14.6%
Average List Price	\$481,857	\$477,950	- 0.8%	\$476,009	\$481,493	+ 1.2%
Inventory of Homes for Sale	76	93	+ 22.4%	--	--	--
Months Supply of Inventory	1.4	1.9	+ 35.7%	--	--	--

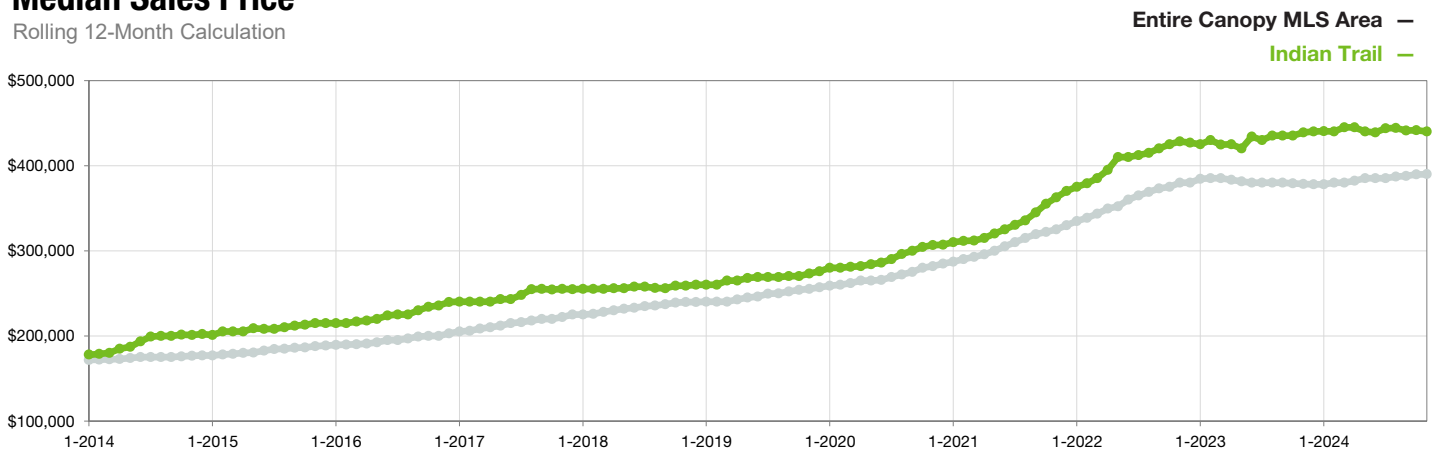
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November



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for November 2024

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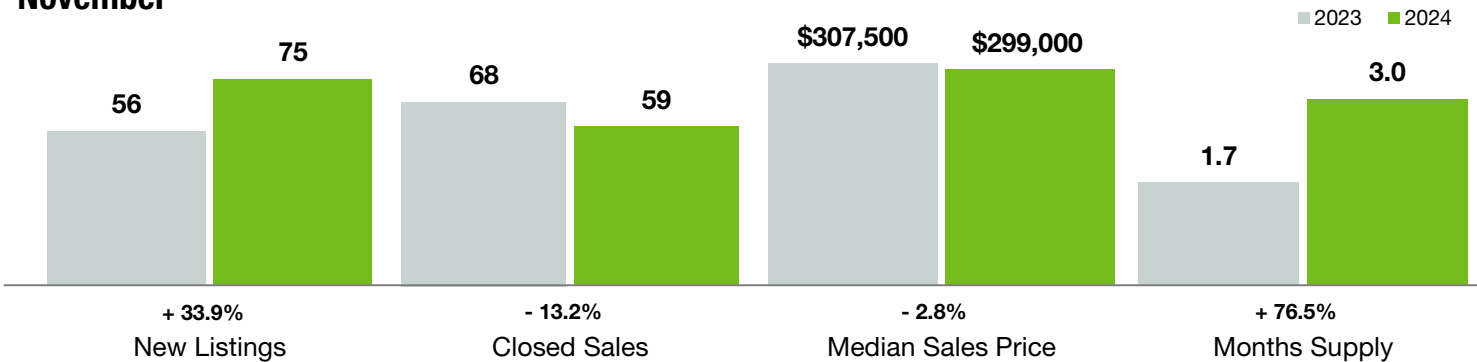
Kannapolis

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	56	75	+ 33.9%	877	1,014	+ 15.6%
Pending Sales	51	62	+ 21.6%	767	721	- 6.0%
Closed Sales	68	59	- 13.2%	751	694	- 7.6%
Median Sales Price*	\$307,500	\$299,000	- 2.8%	\$290,000	\$287,623	- 0.8%
Average Sales Price*	\$303,973	\$315,621	+ 3.8%	\$300,287	\$310,975	+ 3.6%
Percent of Original List Price Received*	95.9%	95.5%	- 0.4%	96.1%	95.9%	- 0.2%
List to Close	80	86	+ 7.5%	77	77	0.0%
Days on Market Until Sale	35	40	+ 14.3%	35	34	- 2.9%
Cumulative Days on Market Until Sale	39	43	+ 10.3%	38	39	+ 2.6%
Average List Price	\$295,072	\$309,947	+ 5.0%	\$312,138	\$322,463	+ 3.3%
Inventory of Homes for Sale	112	193	+ 72.3%	--	--	--
Months Supply of Inventory	1.7	3.0	+ 76.5%	--	--	--

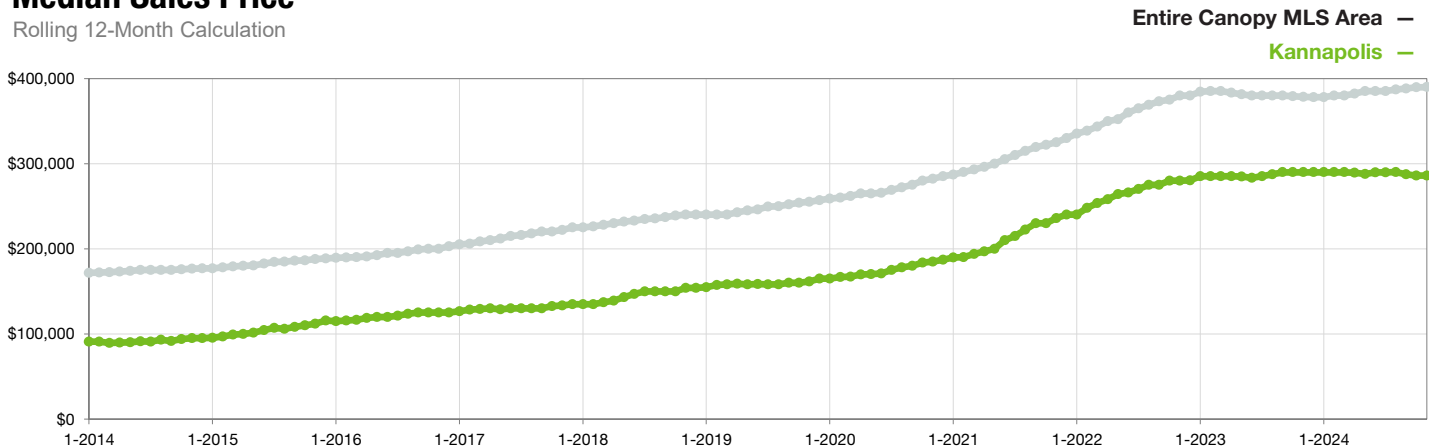
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November



Median Sales Price

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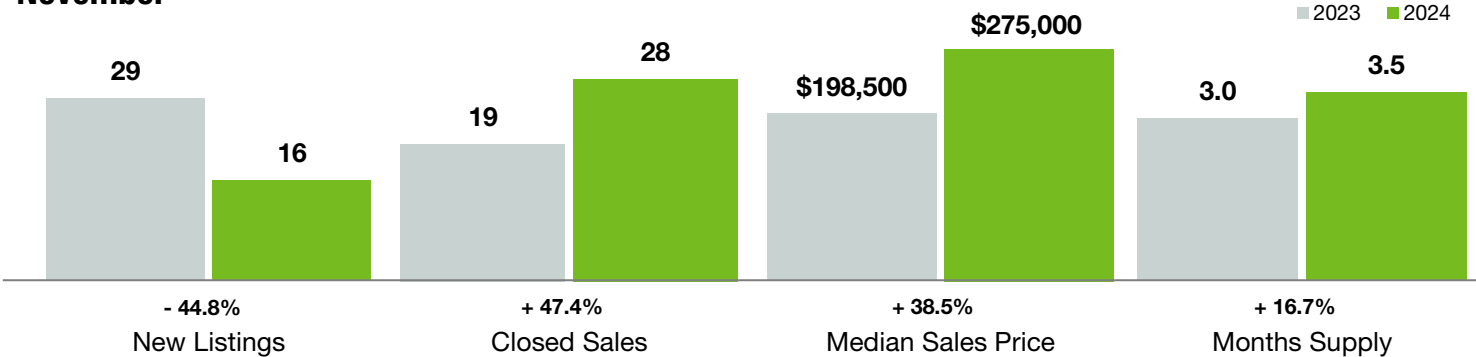
Kings Mountain

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	29	16	- 44.8%	284	379	+ 33.5%
Pending Sales	19	16	- 15.8%	228	267	+ 17.1%
Closed Sales	19	28	+ 47.4%	224	256	+ 14.3%
Median Sales Price*	\$198,500	\$275,000	+ 38.5%	\$239,900	\$275,000	+ 14.6%
Average Sales Price*	\$242,626	\$273,654	+ 12.8%	\$273,742	\$291,462	+ 6.5%
Percent of Original List Price Received*	96.4%	96.5%	+ 0.1%	95.9%	95.1%	- 0.8%
List to Close	85	84	- 1.2%	86	86	0.0%
Days on Market Until Sale	36	48	+ 33.3%	43	46	+ 7.0%
Cumulative Days on Market Until Sale	49	50	+ 2.0%	44	55	+ 25.0%
Average List Price	\$363,396	\$359,224	- 1.1%	\$299,145	\$320,628	+ 7.2%
Inventory of Homes for Sale	61	81	+ 32.8%	--	--	--
Months Supply of Inventory	3.0	3.5	+ 16.7%	--	--	--

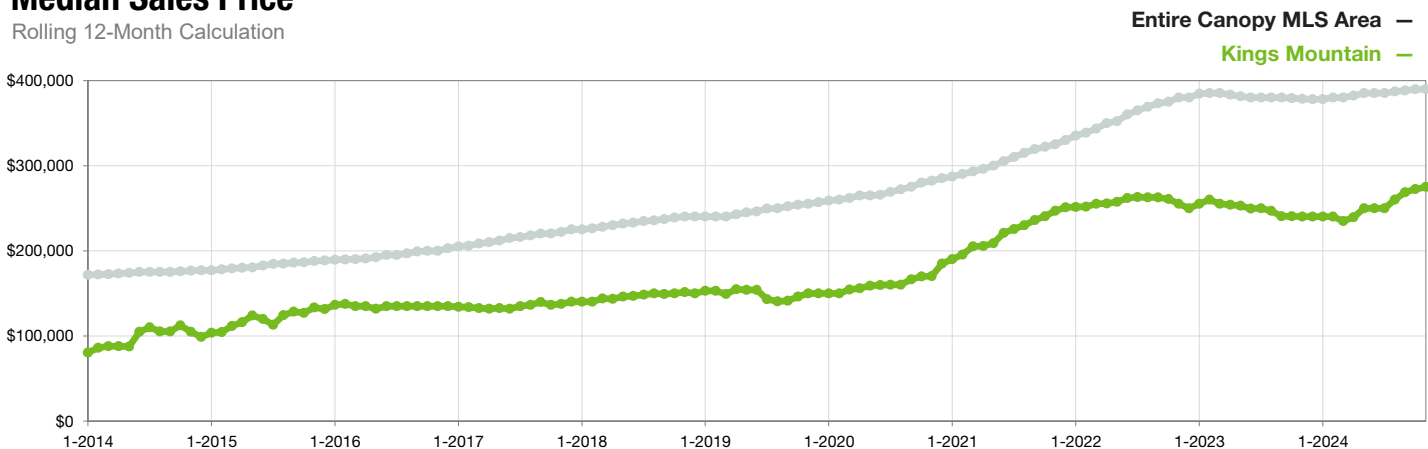
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November



Median Sales Price

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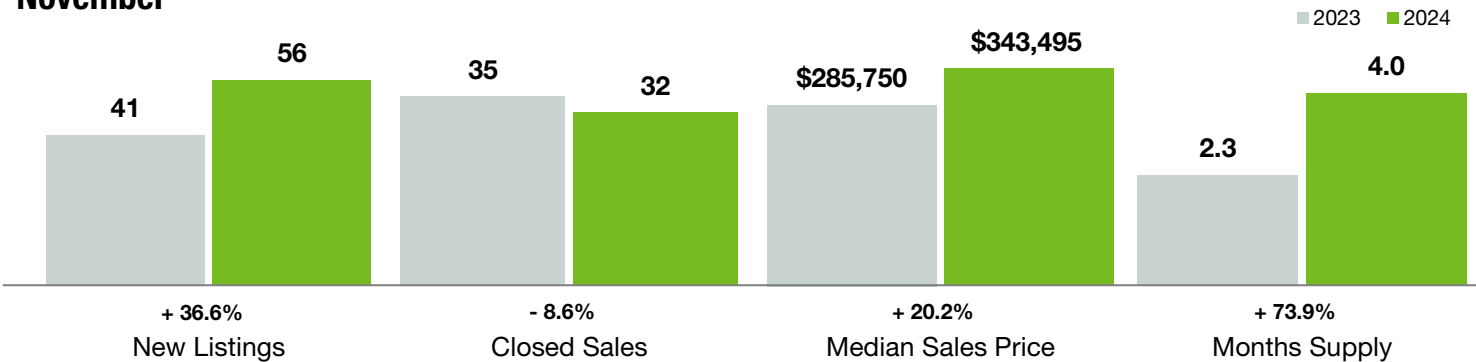
Lincolnton

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	41	56	+ 36.6%	454	599	+ 31.9%
Pending Sales	38	41	+ 7.9%	393	407	+ 3.6%
Closed Sales	35	32	- 8.6%	374	390	+ 4.3%
Median Sales Price*	\$285,750	\$343,495	+ 20.2%	\$294,500	\$315,000	+ 7.0%
Average Sales Price*	\$303,218	\$367,556	+ 21.2%	\$313,460	\$335,387	+ 7.0%
Percent of Original List Price Received*	95.2%	97.4%	+ 2.3%	95.8%	95.4%	- 0.4%
List to Close	78	70	- 10.3%	103	87	- 15.5%
Days on Market Until Sale	45	34	- 24.4%	47	40	- 14.9%
Cumulative Days on Market Until Sale	52	49	- 5.8%	51	50	- 2.0%
Average List Price	\$293,627	\$367,908	+ 25.3%	\$330,638	\$360,308	+ 9.0%
Inventory of Homes for Sale	79	142	+ 79.7%	--	--	--
Months Supply of Inventory	2.3	4.0	+ 73.9%	--	--	--

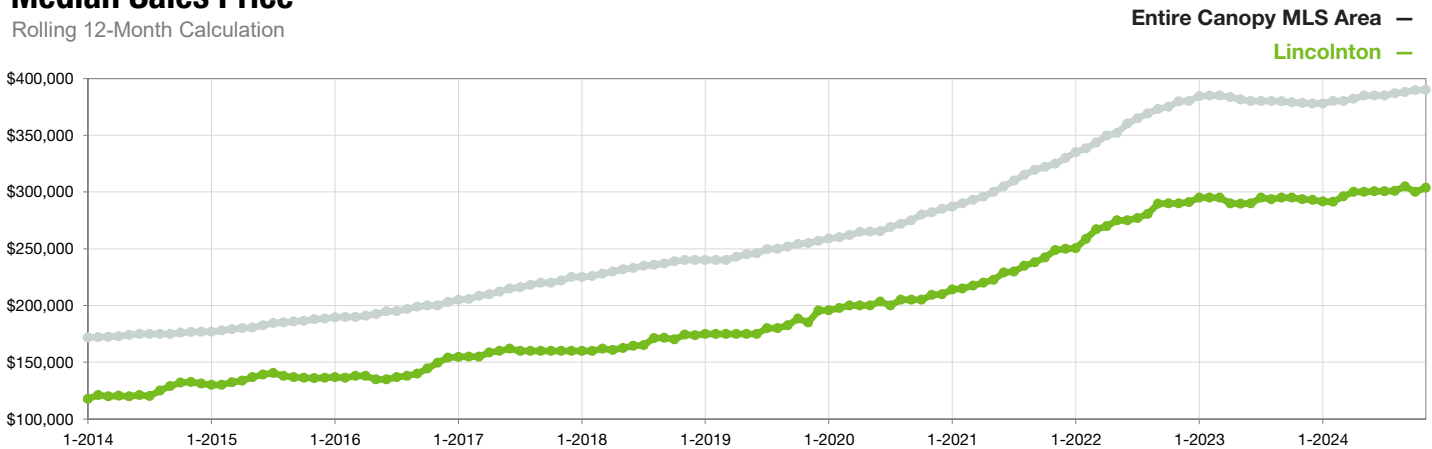
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November



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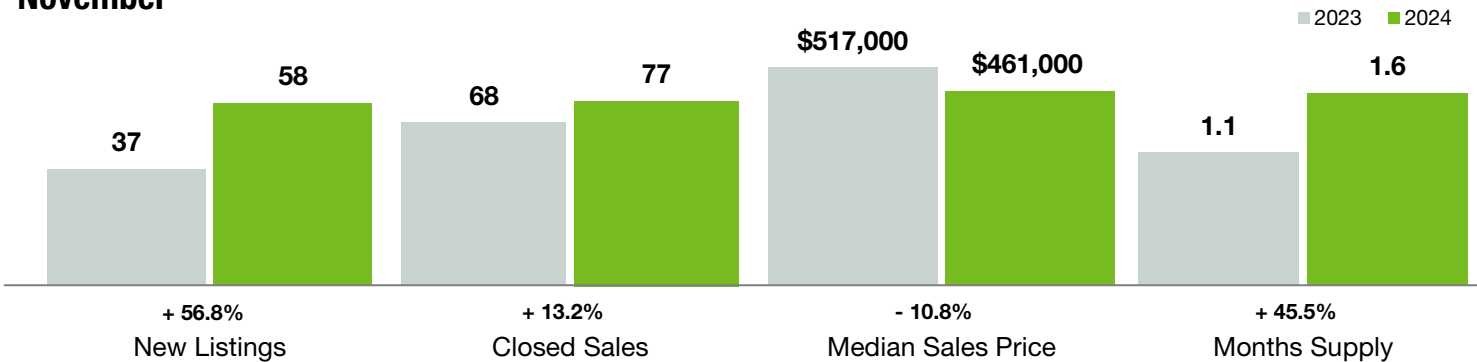
Matthews

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	37	58	+ 56.8%	858	1,052	+ 22.6%
Pending Sales	32	69	+ 115.6%	789	860	+ 9.0%
Closed Sales	68	77	+ 13.2%	798	802	+ 0.5%
Median Sales Price*	\$517,000	\$461,000	- 10.8%	\$500,000	\$530,000	+ 6.0%
Average Sales Price*	\$560,930	\$521,456	- 7.0%	\$552,929	\$621,607	+ 12.4%
Percent of Original List Price Received*	98.6%	95.7%	- 2.9%	98.5%	98.7%	+ 0.2%
List to Close	72	80	+ 11.1%	73	63	- 13.7%
Days on Market Until Sale	26	38	+ 46.2%	32	23	- 28.1%
Cumulative Days on Market Until Sale	29	42	+ 44.8%	31	24	- 22.6%
Average List Price	\$601,488	\$638,150	+ 6.1%	\$585,192	\$628,717	+ 7.4%
Inventory of Homes for Sale	77	119	+ 54.5%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

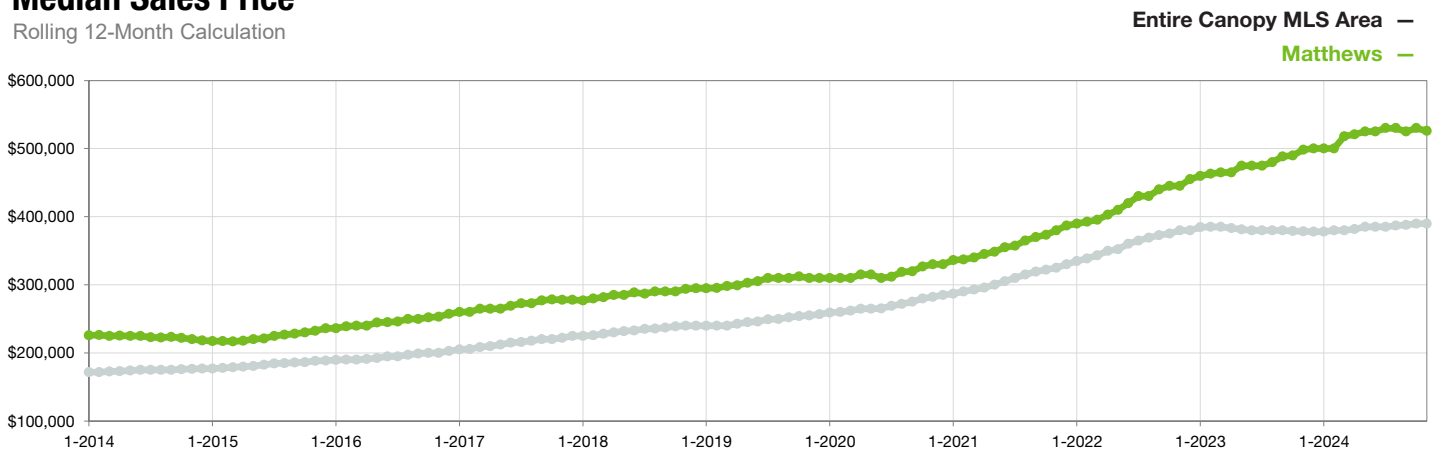
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November



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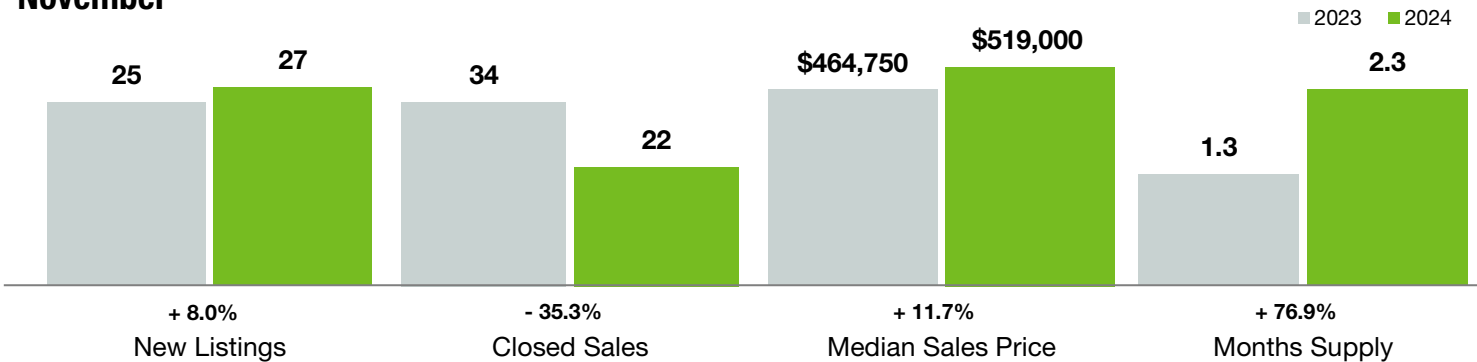
Mint Hill

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	25	27	+ 8.0%	502	436	- 13.1%
Pending Sales	30	25	- 16.7%	490	357	- 27.1%
Closed Sales	34	22	- 35.3%	495	356	- 28.1%
Median Sales Price*	\$464,750	\$519,000	+ 11.7%	\$482,162	\$565,000	+ 17.2%
Average Sales Price*	\$468,942	\$541,346	+ 15.4%	\$492,720	\$570,850	+ 15.9%
Percent of Original List Price Received*	97.7%	95.0%	- 2.8%	97.8%	97.9%	+ 0.1%
List to Close	80	80	0.0%	112	82	- 26.8%
Days on Market Until Sale	29	43	+ 48.3%	46	32	- 30.4%
Cumulative Days on Market Until Sale	24	46	+ 91.7%	46	34	- 26.1%
Average List Price	\$564,975	\$661,772	+ 17.1%	\$524,193	\$606,903	+ 15.8%
Inventory of Homes for Sale	55	73	+ 32.7%	--	--	--
Months Supply of Inventory	1.3	2.3	+ 76.9%	--	--	--

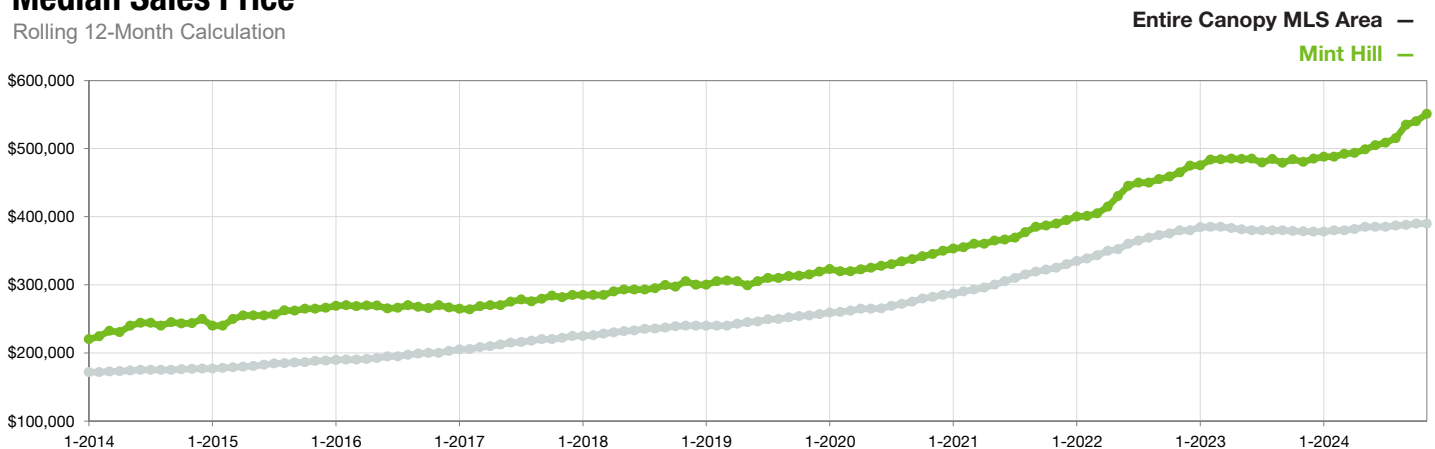
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November



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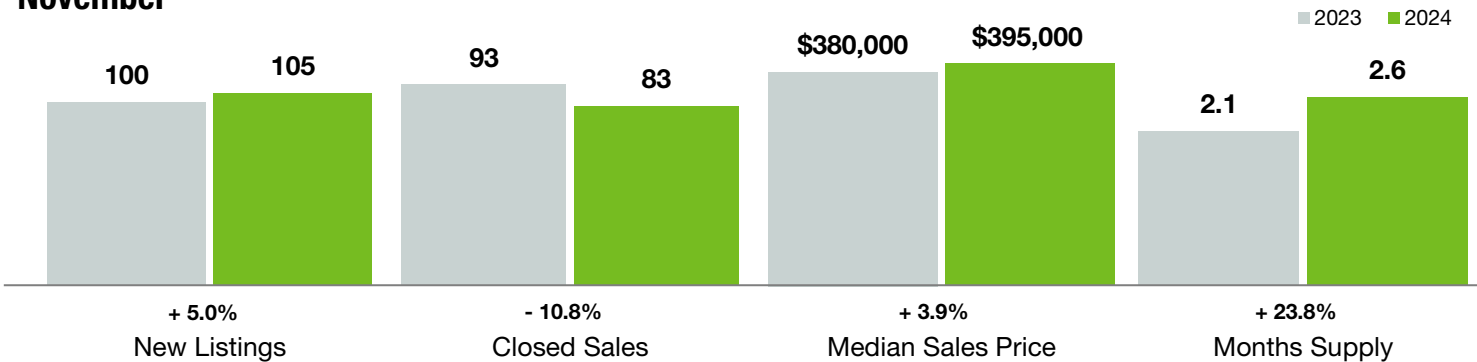
Monroe

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	100	105	+ 5.0%	1,235	1,377	+ 11.5%
Pending Sales	68	81	+ 19.1%	1,045	1,093	+ 4.6%
Closed Sales	93	83	- 10.8%	1,016	1,076	+ 5.9%
Median Sales Price*	\$380,000	\$395,000	+ 3.9%	\$380,000	\$397,681	+ 4.7%
Average Sales Price*	\$409,022	\$419,668	+ 2.6%	\$398,393	\$419,477	+ 5.3%
Percent of Original List Price Received*	96.8%	96.8%	0.0%	97.0%	97.0%	0.0%
List to Close	141	115	- 18.4%	96	91	- 5.2%
Days on Market Until Sale	50	61	+ 22.0%	40	41	+ 2.5%
Cumulative Days on Market Until Sale	43	51	+ 18.6%	42	42	0.0%
Average List Price	\$471,504	\$442,813	- 6.1%	\$419,506	\$439,403	+ 4.7%
Inventory of Homes for Sale	198	253	+ 27.8%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--

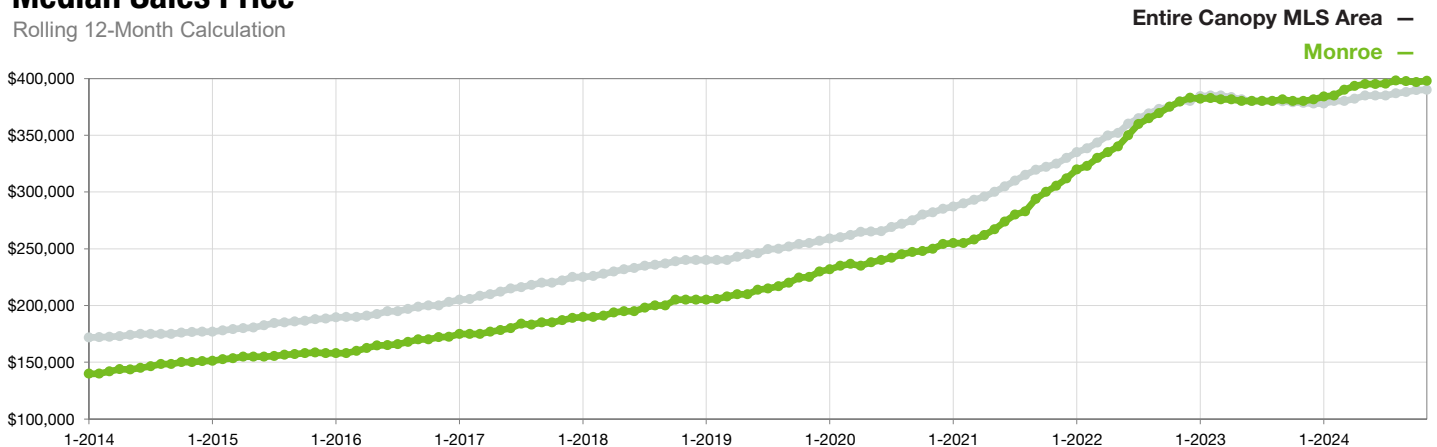
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November



Median Sales Price

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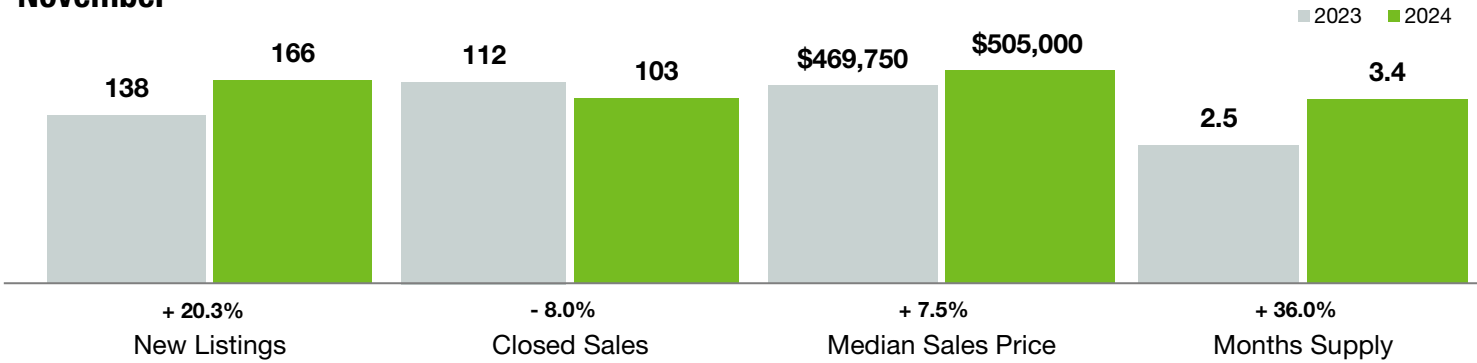
Mooreville

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	138	166	+ 20.3%	1,719	1,972	+ 14.7%
Pending Sales	94	115	+ 22.3%	1,354	1,421	+ 4.9%
Closed Sales	112	103	- 8.0%	1,365	1,353	- 0.9%
Median Sales Price*	\$469,750	\$505,000	+ 7.5%	\$473,659	\$490,000	+ 3.4%
Average Sales Price*	\$543,503	\$686,971	+ 26.4%	\$660,461	\$711,728	+ 7.8%
Percent of Original List Price Received*	96.7%	94.8%	- 2.0%	96.4%	95.9%	- 0.5%
List to Close	85	83	- 2.4%	90	85	- 5.6%
Days on Market Until Sale	33	40	+ 21.2%	37	41	+ 10.8%
Cumulative Days on Market Until Sale	38	46	+ 21.1%	41	46	+ 12.2%
Average List Price	\$800,941	\$678,037	- 15.3%	\$737,922	\$794,275	+ 7.6%
Inventory of Homes for Sale	303	423	+ 39.6%	--	--	--
Months Supply of Inventory	2.5	3.4	+ 36.0%	--	--	--

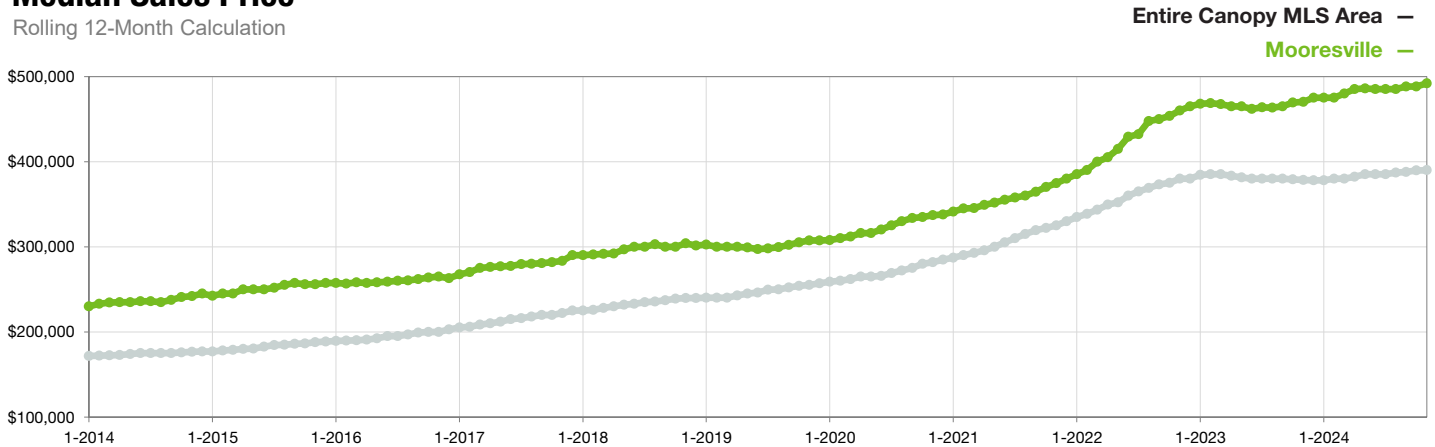
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November



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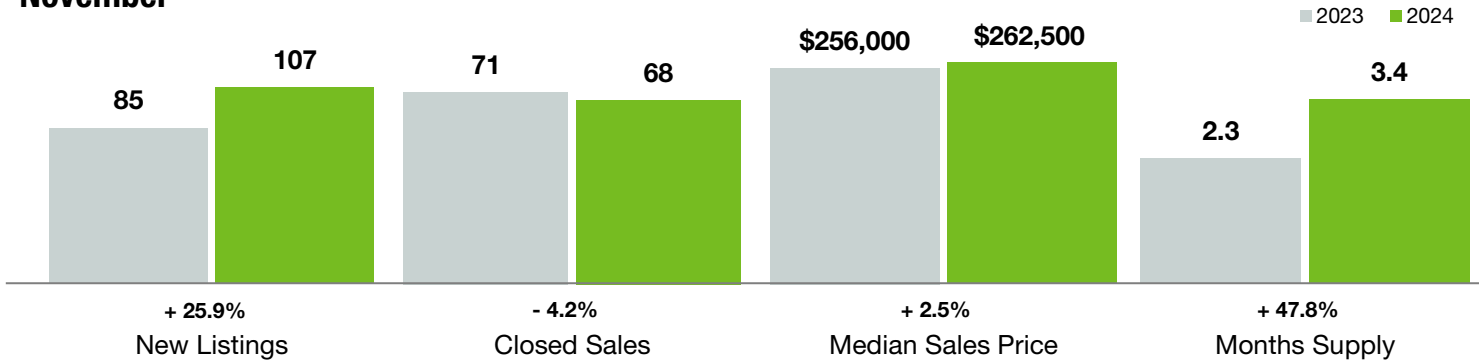
Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	85	107	+ 25.9%	1,083	1,166	+ 7.7%
Pending Sales	68	81	+ 19.1%	884	853	- 3.5%
Closed Sales	71	68	- 4.2%	874	802	- 8.2%
Median Sales Price*	\$256,000	\$262,500	+ 2.5%	\$260,000	\$279,710	+ 7.6%
Average Sales Price*	\$263,787	\$289,245	+ 9.7%	\$287,862	\$315,206	+ 9.5%
Percent of Original List Price Received*	95.0%	95.2%	+ 0.2%	95.4%	94.9%	- 0.5%
List to Close	77	87	+ 13.0%	82	90	+ 9.8%
Days on Market Until Sale	34	47	+ 38.2%	37	46	+ 24.3%
Cumulative Days on Market Until Sale	42	47	+ 11.9%	42	52	+ 23.8%
Average List Price	\$314,171	\$312,434	- 0.6%	\$317,953	\$338,475	+ 6.5%
Inventory of Homes for Sale	183	254	+ 38.8%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 47.8%	--	--	--

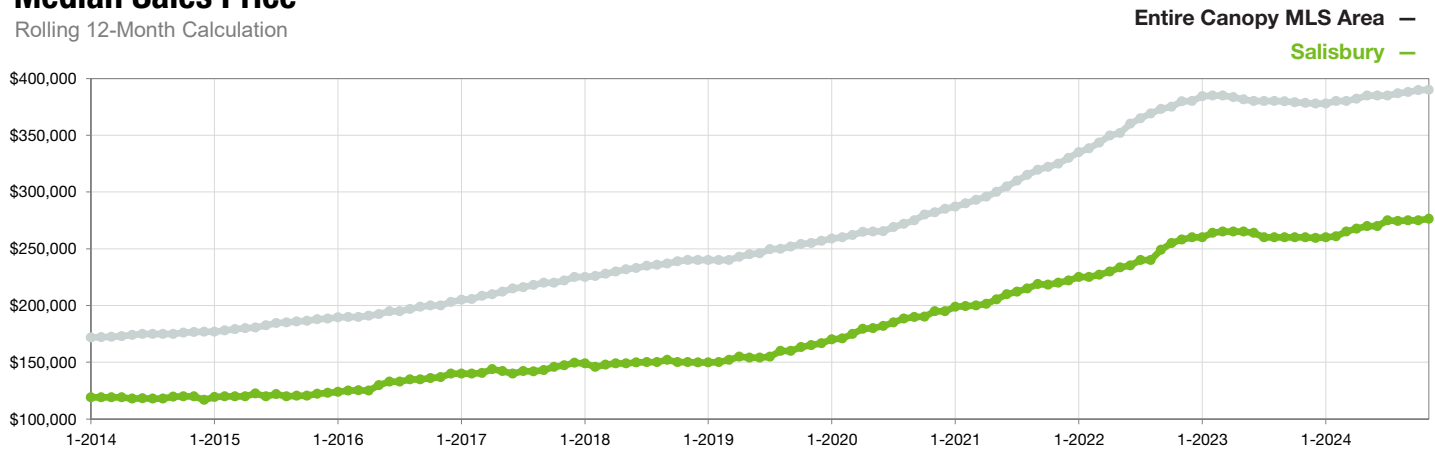
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November



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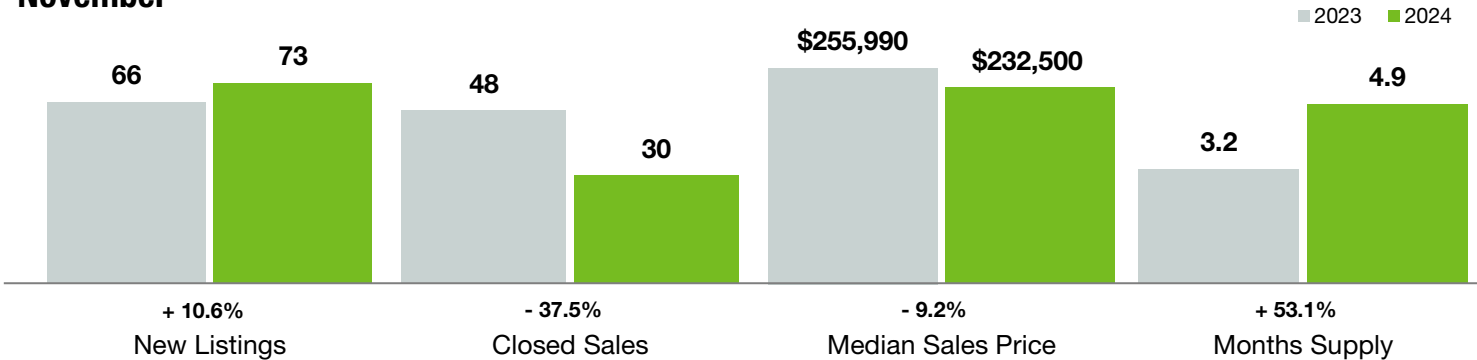
Shelby

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	66	73	+ 10.6%	779	829	+ 6.4%
Pending Sales	31	46	+ 48.4%	620	533	- 14.0%
Closed Sales	48	30	- 37.5%	607	514	- 15.3%
Median Sales Price*	\$255,990	\$232,500	- 9.2%	\$237,750	\$258,570	+ 8.8%
Average Sales Price*	\$287,368	\$278,150	- 3.2%	\$263,205	\$287,059	+ 9.1%
Percent of Original List Price Received*	96.8%	93.6%	- 3.3%	94.9%	95.0%	+ 0.1%
List to Close	81	88	+ 8.6%	85	101	+ 18.8%
Days on Market Until Sale	28	43	+ 53.6%	41	55	+ 34.1%
Cumulative Days on Market Until Sale	35	63	+ 80.0%	47	70	+ 48.9%
Average List Price	\$296,694	\$290,180	- 2.2%	\$278,562	\$300,690	+ 7.9%
Inventory of Homes for Sale	171	233	+ 36.3%	--	--	--
Months Supply of Inventory	3.2	4.9	+ 53.1%	--	--	--

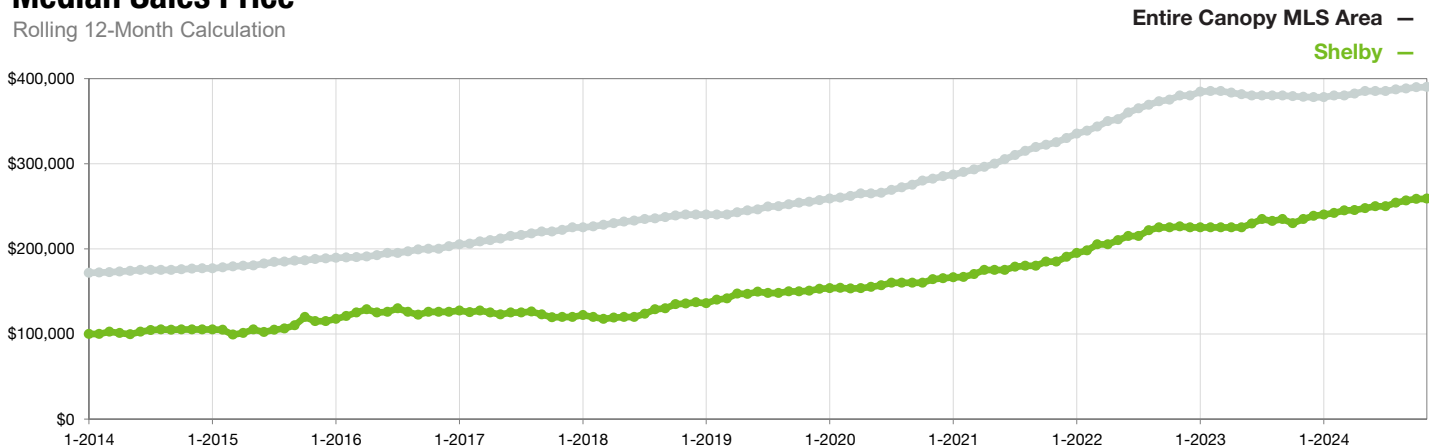
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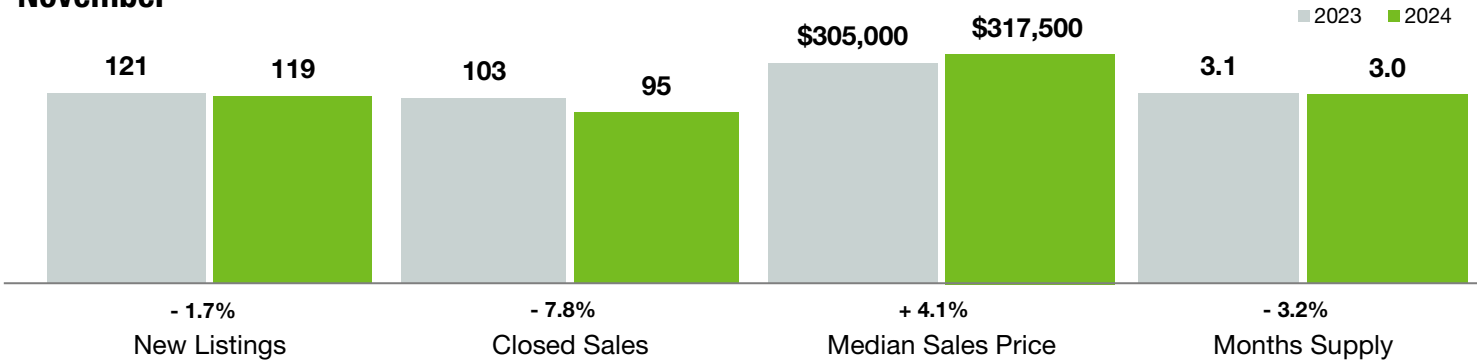
Statesville

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	121	119	- 1.7%	1,366	1,509	+ 10.5%
Pending Sales	90	92	+ 2.2%	1,071	1,156	+ 7.9%
Closed Sales	103	95	- 7.8%	1,013	1,132	+ 11.7%
Median Sales Price*	\$305,000	\$317,500	+ 4.1%	\$295,000	\$305,000	+ 3.4%
Average Sales Price*	\$317,550	\$332,179	+ 4.6%	\$304,769	\$325,079	+ 6.7%
Percent of Original List Price Received*	95.7%	94.7%	- 1.0%	95.9%	95.0%	- 0.9%
List to Close	81	98	+ 21.0%	88	91	+ 3.4%
Days on Market Until Sale	47	55	+ 17.0%	45	48	+ 6.7%
Cumulative Days on Market Until Sale	50	59	+ 18.0%	49	53	+ 8.2%
Average List Price	\$304,782	\$371,268	+ 21.8%	\$327,042	\$349,318	+ 6.8%
Inventory of Homes for Sale	282	309	+ 9.6%	--	--	--
Months Supply of Inventory	3.1	3.0	- 3.2%	--	--	--

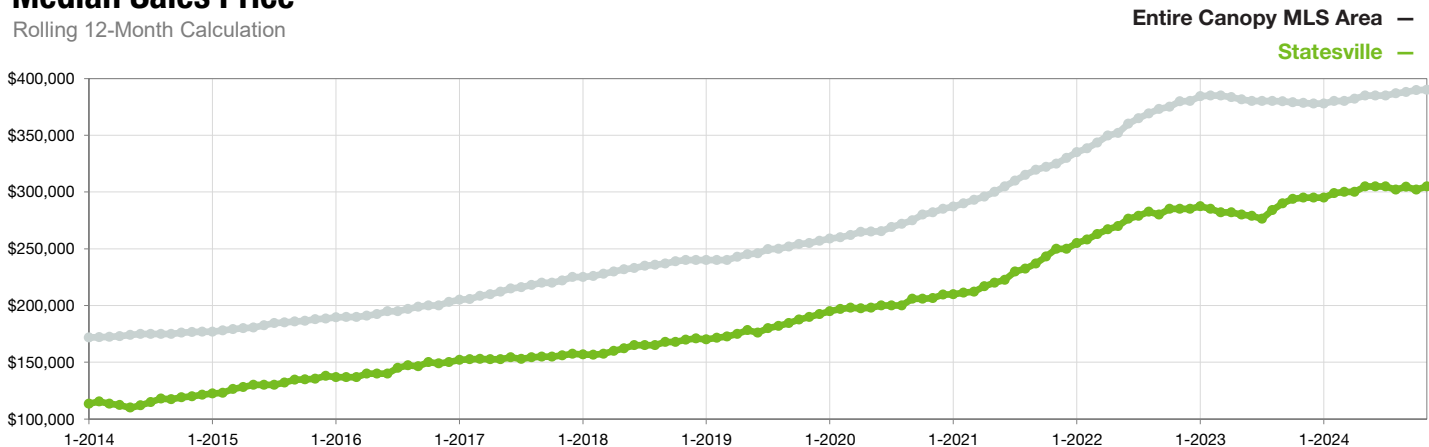
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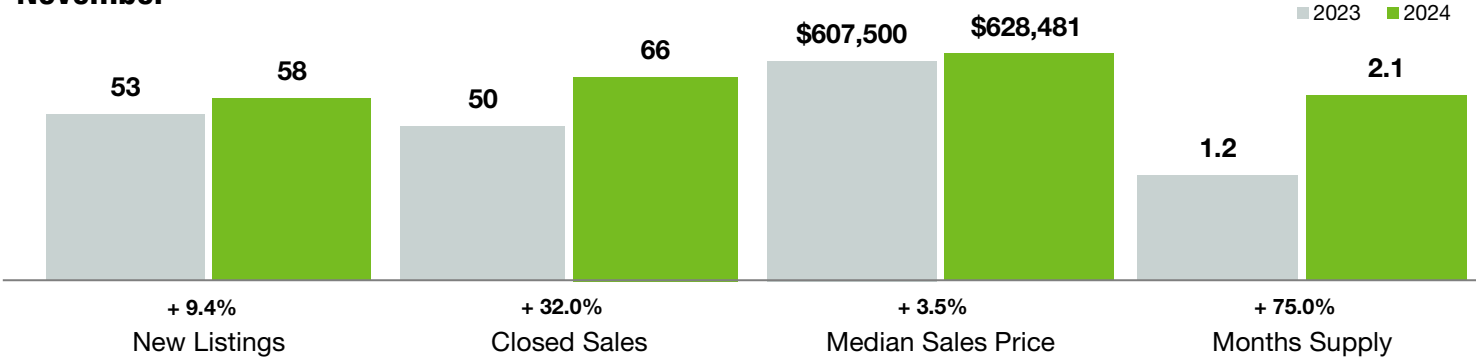
Waxhaw

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	53	58	+ 9.4%	850	1,031	+ 21.3%
Pending Sales	42	59	+ 40.5%	768	800	+ 4.2%
Closed Sales	50	66	+ 32.0%	788	780	- 1.0%
Median Sales Price*	\$607,500	\$628,481	+ 3.5%	\$660,500	\$700,000	+ 6.0%
Average Sales Price*	\$705,449	\$689,788	- 2.2%	\$767,539	\$810,551	+ 5.6%
Percent of Original List Price Received*	97.7%	96.0%	- 1.7%	98.5%	98.4%	- 0.1%
List to Close	68	102	+ 50.0%	85	80	- 5.9%
Days on Market Until Sale	27	70	+ 159.3%	27	40	+ 48.1%
Cumulative Days on Market Until Sale	28	46	+ 64.3%	28	31	+ 10.7%
Average List Price	\$771,712	\$788,422	+ 2.2%	\$817,914	\$845,916	+ 3.4%
Inventory of Homes for Sale	82	150	+ 82.9%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--

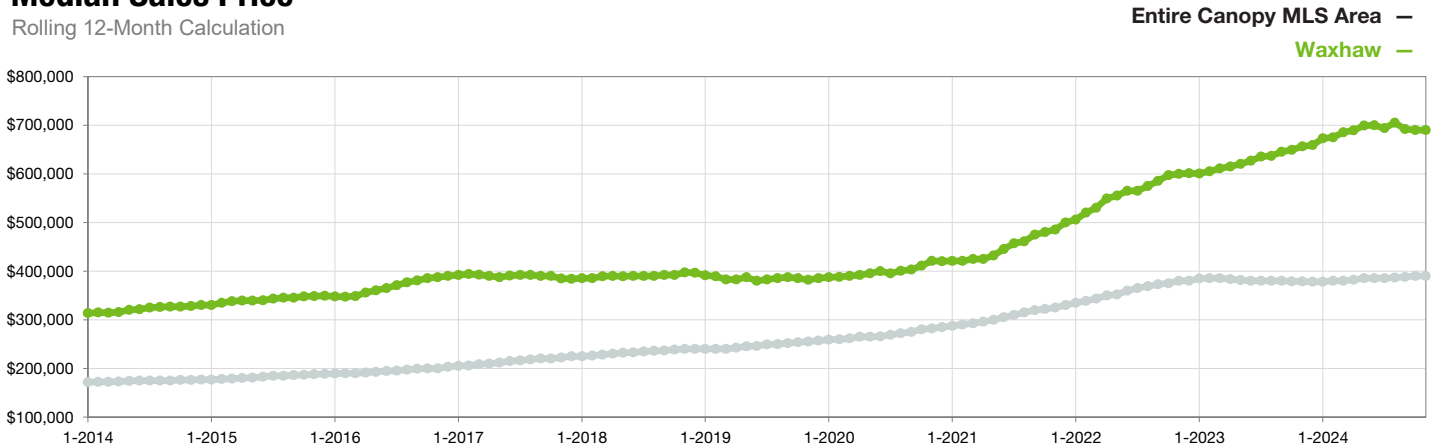
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November



Median Sales Price

Rolling 12-Month Calculation



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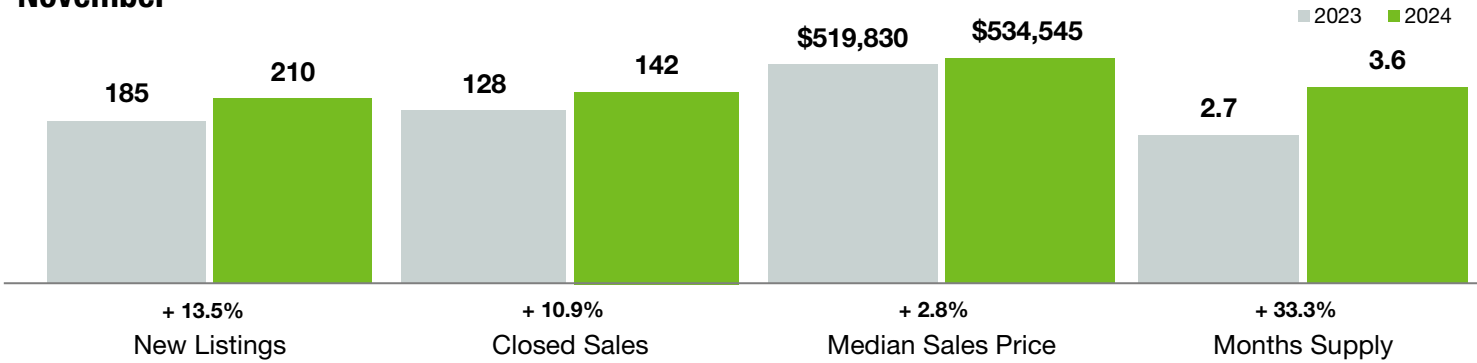
Lake Norman

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	185	210	+ 13.5%	2,213	2,667	+ 20.5%
Pending Sales	120	167	+ 39.2%	1,730	1,856	+ 7.3%
Closed Sales	128	142	+ 10.9%	1,707	1,748	+ 2.4%
Median Sales Price*	\$519,830	\$534,545	+ 2.8%	\$540,000	\$565,000	+ 4.6%
Average Sales Price*	\$692,751	\$810,413	+ 17.0%	\$797,548	\$863,035	+ 8.2%
Percent of Original List Price Received*	96.4%	93.5%	- 3.0%	96.6%	95.4%	- 1.2%
List to Close	96	107	+ 11.5%	98	94	- 4.1%
Days on Market Until Sale	35	62	+ 77.1%	40	47	+ 17.5%
Cumulative Days on Market Until Sale	35	62	+ 77.1%	46	51	+ 10.9%
Average List Price	\$906,242	\$929,355	+ 2.6%	\$907,165	\$986,544	+ 8.8%
Inventory of Homes for Sale	412	585	+ 42.0%	--	--	--
Months Supply of Inventory	2.7	3.6	+ 33.3%	--	--	--

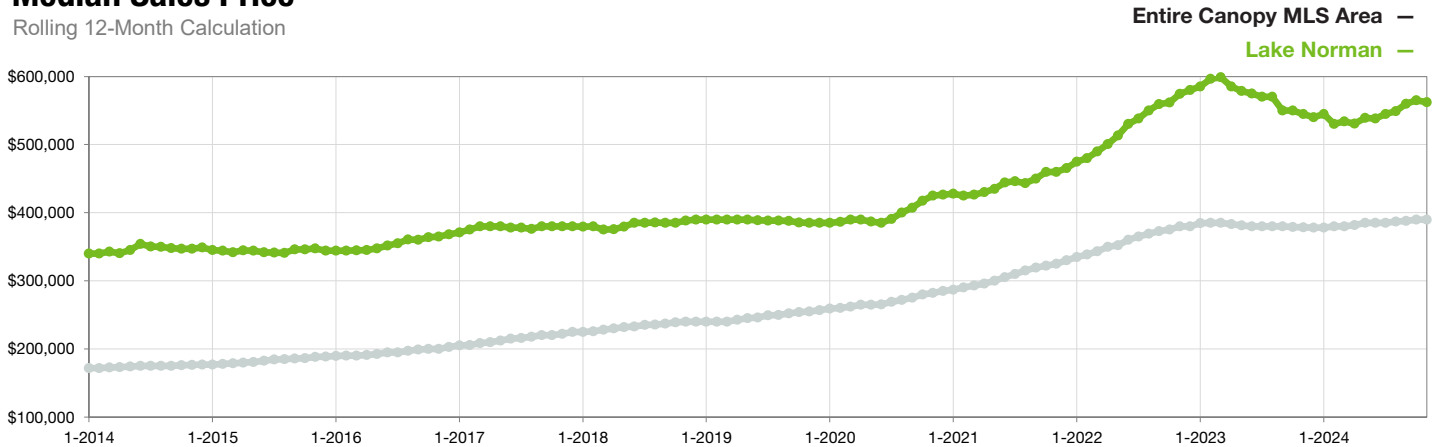
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November



Median Sales Price

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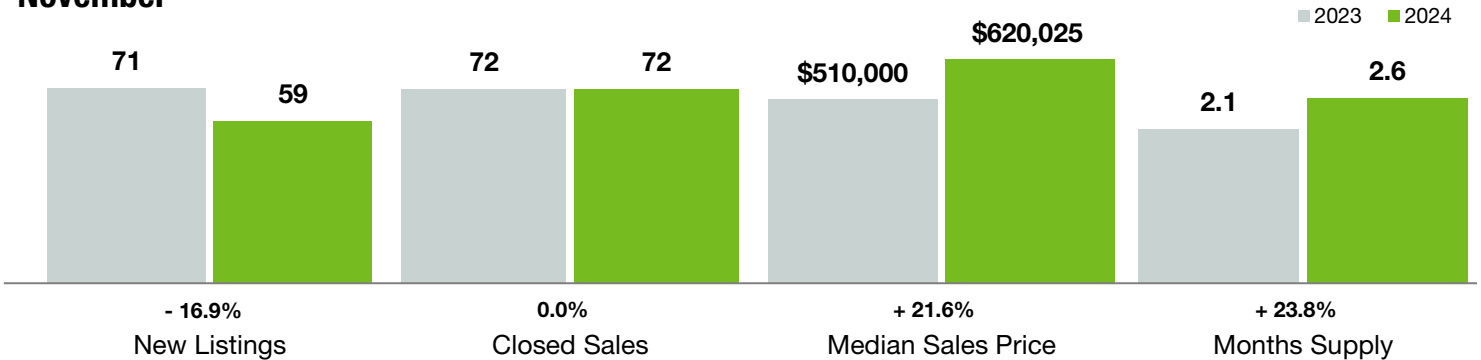
Lake Wylie

North Carolina and South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	71	59	- 16.9%	1,075	1,221	+ 13.6%
Pending Sales	61	64	+ 4.9%	898	920	+ 2.4%
Closed Sales	72	72	0.0%	936	916	- 2.1%
Median Sales Price*	\$510,000	\$620,025	+ 21.6%	\$522,495	\$565,000	+ 8.1%
Average Sales Price*	\$607,544	\$730,285	+ 20.2%	\$617,501	\$696,023	+ 12.7%
Percent of Original List Price Received*	97.2%	96.0%	- 1.2%	97.6%	96.8%	- 0.8%
List to Close	88	106	+ 20.5%	97	90	- 7.2%
Days on Market Until Sale	36	61	+ 69.4%	37	43	+ 16.2%
Cumulative Days on Market Until Sale	43	59	+ 37.2%	39	45	+ 15.4%
Average List Price	\$666,958	\$753,324	+ 12.9%	\$688,627	\$763,297	+ 10.8%
Inventory of Homes for Sale	170	205	+ 20.6%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--

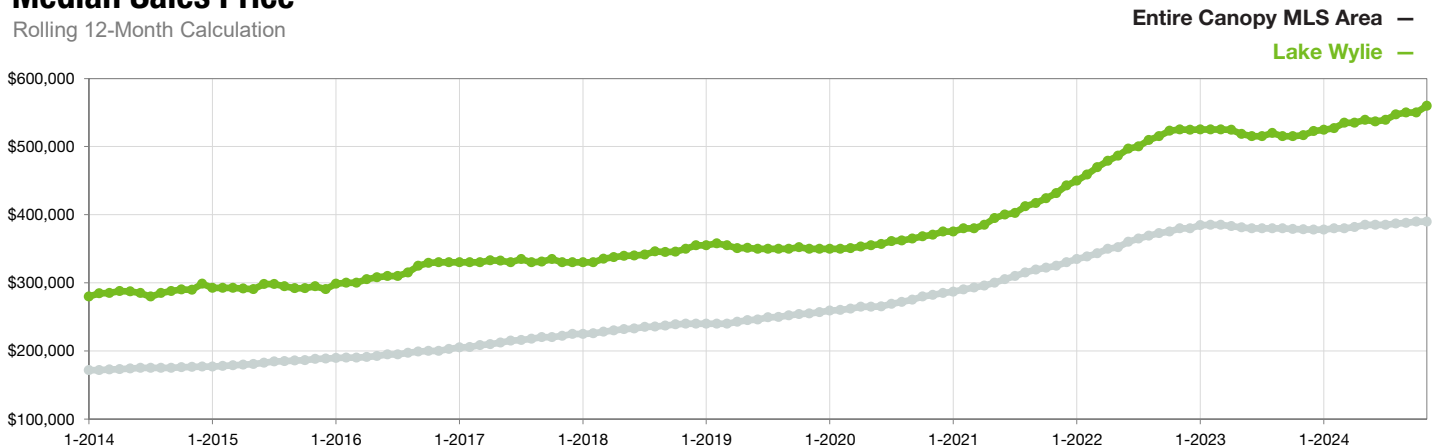
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November



Median Sales Price

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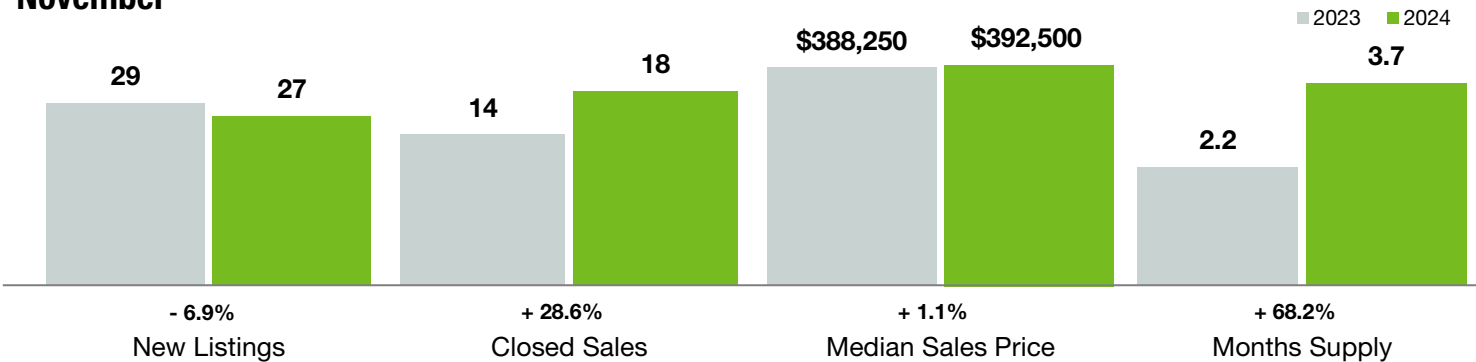
Uptown Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	29	27	- 6.9%	279	368	+ 31.9%
Pending Sales	18	18	0.0%	224	236	+ 5.4%
Closed Sales	14	18	+ 28.6%	212	229	+ 8.0%
Median Sales Price*	\$388,250	\$392,500	+ 1.1%	\$389,000	\$381,000	- 2.1%
Average Sales Price*	\$420,398	\$477,222	+ 13.5%	\$486,833	\$464,622	- 4.6%
Percent of Original List Price Received*	97.3%	95.0%	- 2.4%	98.6%	96.4%	- 2.2%
List to Close	58	95	+ 63.8%	61	74	+ 21.3%
Days on Market Until Sale	27	58	+ 114.8%	27	38	+ 40.7%
Cumulative Days on Market Until Sale	30	67	+ 123.3%	30	47	+ 56.7%
Average List Price	\$510,659	\$446,356	- 12.6%	\$524,765	\$481,603	- 8.2%
Inventory of Homes for Sale	42	78	+ 85.7%	--	--	--
Months Supply of Inventory	2.2	3.7	+ 68.2%	--	--	--

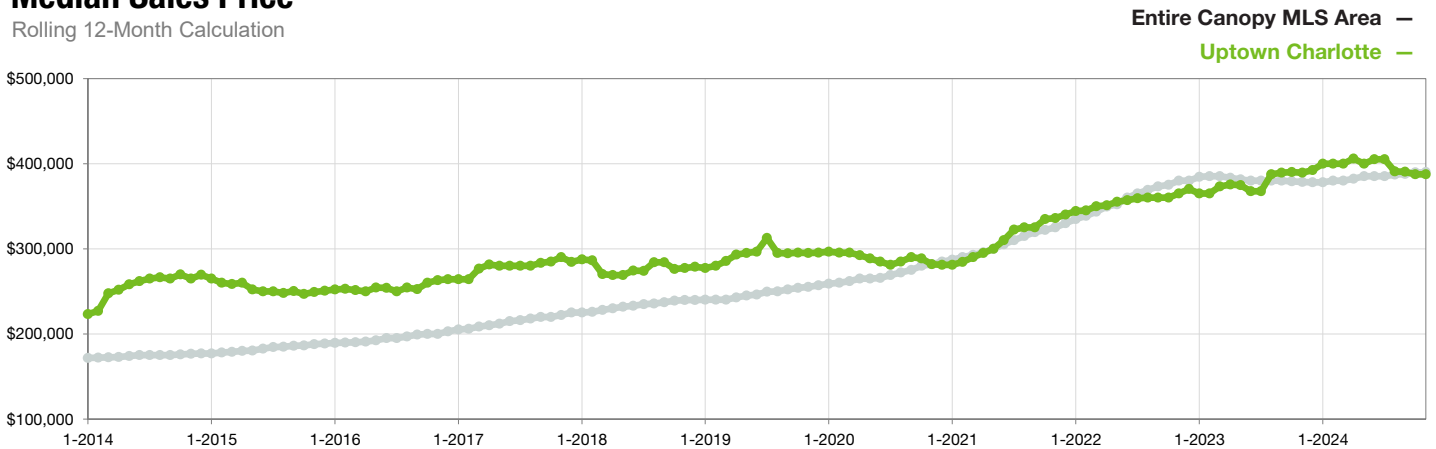
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November



Median Sales Price

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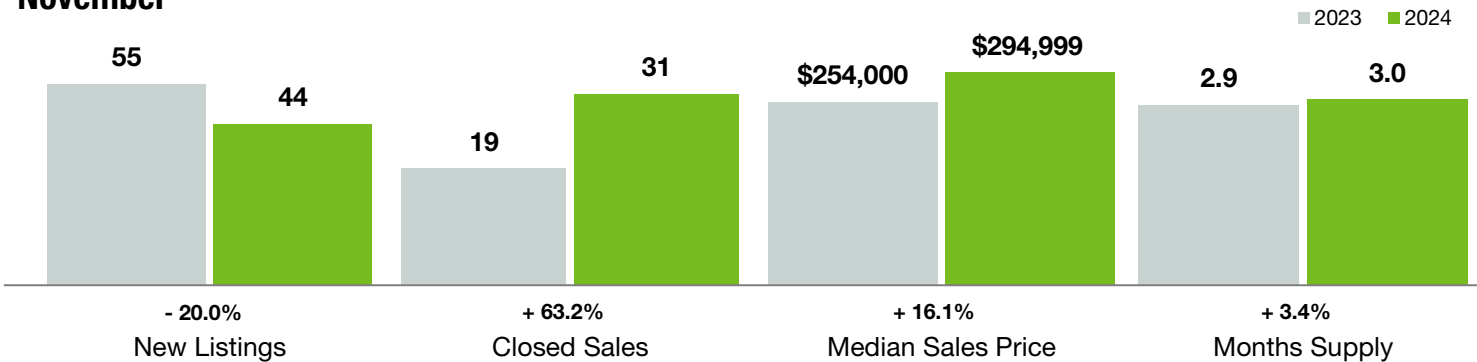
Chester County

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	55	44	- 20.0%	526	568	+ 8.0%
Pending Sales	33	35	+ 6.1%	346	360	+ 4.0%
Closed Sales	19	31	+ 63.2%	336	329	- 2.1%
Median Sales Price*	\$254,000	\$294,999	+ 16.1%	\$254,500	\$285,000	+ 12.0%
Average Sales Price*	\$254,226	\$313,834	+ 23.4%	\$248,803	\$267,836	+ 7.6%
Percent of Original List Price Received*	93.6%	96.8%	+ 3.4%	95.5%	94.3%	- 1.3%
List to Close	74	67	- 9.5%	90	97	+ 7.8%
Days on Market Until Sale	34	31	- 8.8%	35	46	+ 31.4%
Cumulative Days on Market Until Sale	42	56	+ 33.3%	42	62	+ 47.6%
Average List Price	\$284,430	\$304,460	+ 7.0%	\$275,977	\$293,264	+ 6.3%
Inventory of Homes for Sale	90	93	+ 3.3%	--	--	--
Months Supply of Inventory	2.9	3.0	+ 3.4%	--	--	--

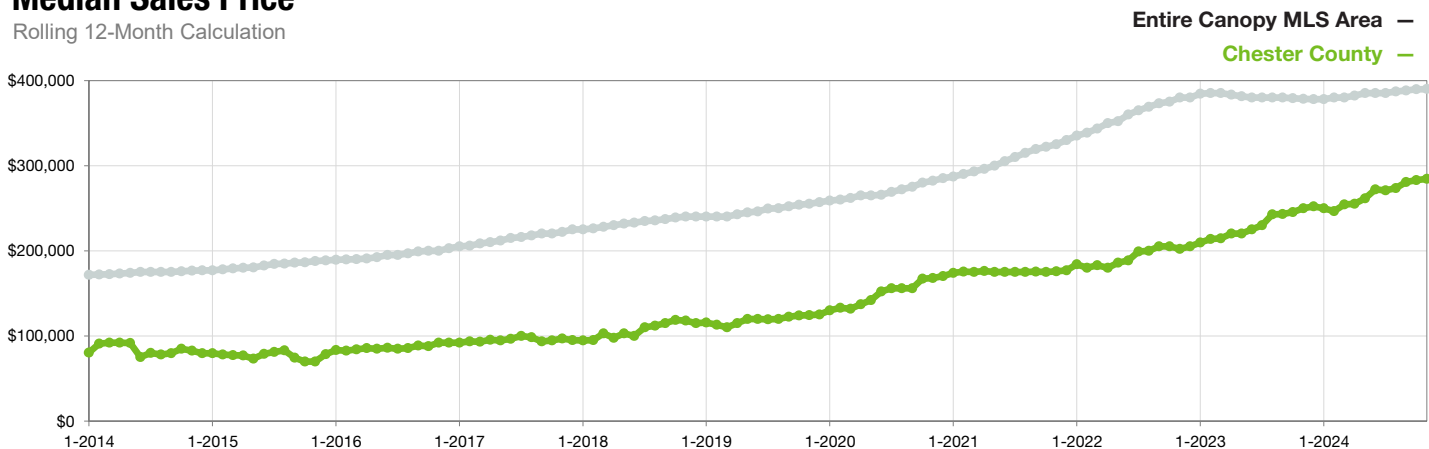
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November



Median Sales Price

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Local Market Update for November 2024



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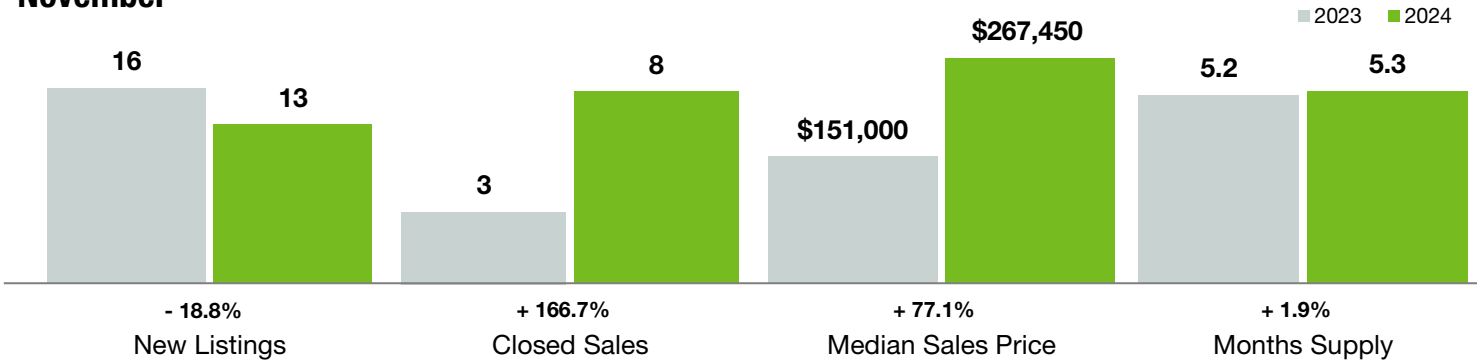
Chesterfield County

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	16	13	- 18.8%	127	158	+ 24.4%
Pending Sales	14	9	- 35.7%	94	113	+ 20.2%
Closed Sales	3	8	+ 166.7%	87	105	+ 20.7%
Median Sales Price*	\$151,000	\$267,450	+ 77.1%	\$240,000	\$249,900	+ 4.1%
Average Sales Price*	\$188,000	\$257,225	+ 36.8%	\$235,532	\$262,486	+ 11.4%
Percent of Original List Price Received*	92.5%	96.6%	+ 4.4%	96.0%	95.1%	- 0.9%
List to Close	60	92	+ 53.3%	115	137	+ 19.1%
Days on Market Until Sale	25	48	+ 92.0%	60	89	+ 48.3%
Cumulative Days on Market Until Sale	25	48	+ 92.0%	64	93	+ 45.3%
Average List Price	\$259,369	\$230,258	- 11.2%	\$253,827	\$299,030	+ 17.8%
Inventory of Homes for Sale	42	54	+ 28.6%	--	--	--
Months Supply of Inventory	5.2	5.3	+ 1.9%	--	--	--

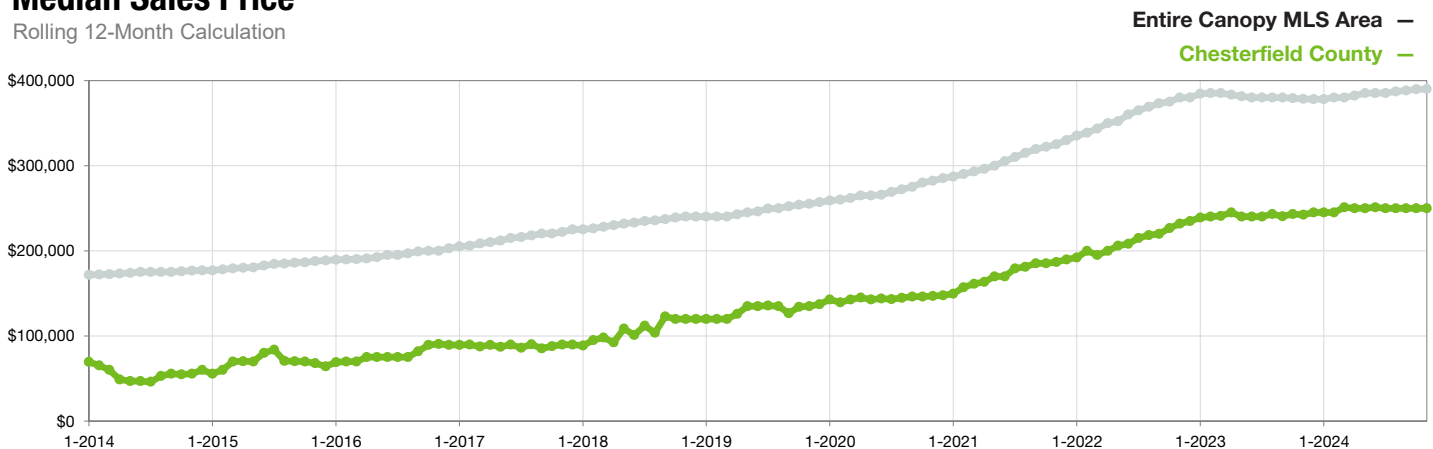
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November



Median Sales Price

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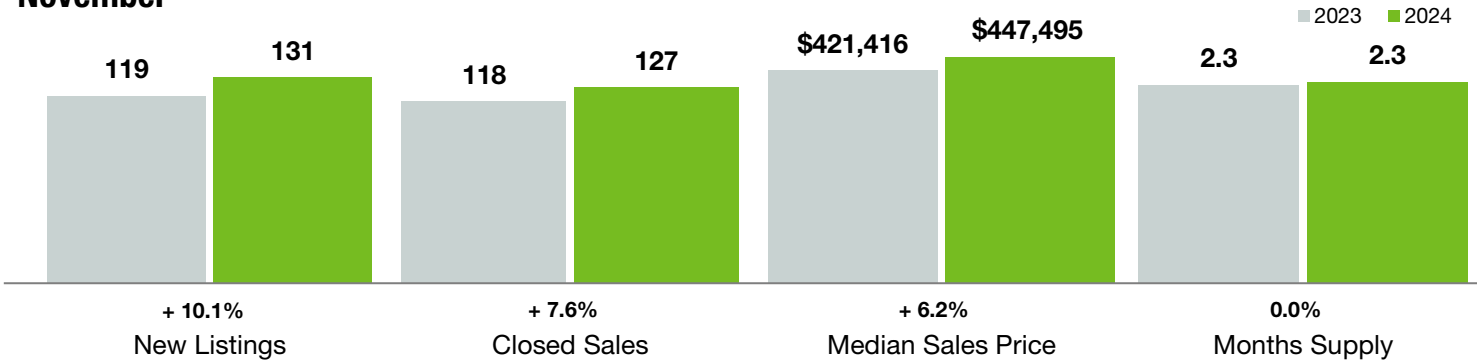
Lancaster County

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	119	131	+ 10.1%	1,748	1,904	+ 8.9%
Pending Sales	91	118	+ 29.7%	1,474	1,557	+ 5.6%
Closed Sales	118	127	+ 7.6%	1,508	1,468	- 2.7%
Median Sales Price*	\$421,416	\$447,495	+ 6.2%	\$416,200	\$422,181	+ 1.4%
Average Sales Price*	\$418,624	\$459,513	+ 9.8%	\$435,772	\$453,594	+ 4.1%
Percent of Original List Price Received*	96.6%	98.8%	+ 2.3%	97.6%	97.4%	- 0.2%
List to Close	93	95	+ 2.2%	88	85	- 3.4%
Days on Market Until Sale	37	44	+ 18.9%	36	39	+ 8.3%
Cumulative Days on Market Until Sale	35	42	+ 20.0%	39	41	+ 5.1%
Average List Price	\$393,804	\$483,746	+ 22.8%	\$439,983	\$470,853	+ 7.0%
Inventory of Homes for Sale	299	317	+ 6.0%	--	--	--
Months Supply of Inventory	2.3	2.3	0.0%	--	--	--

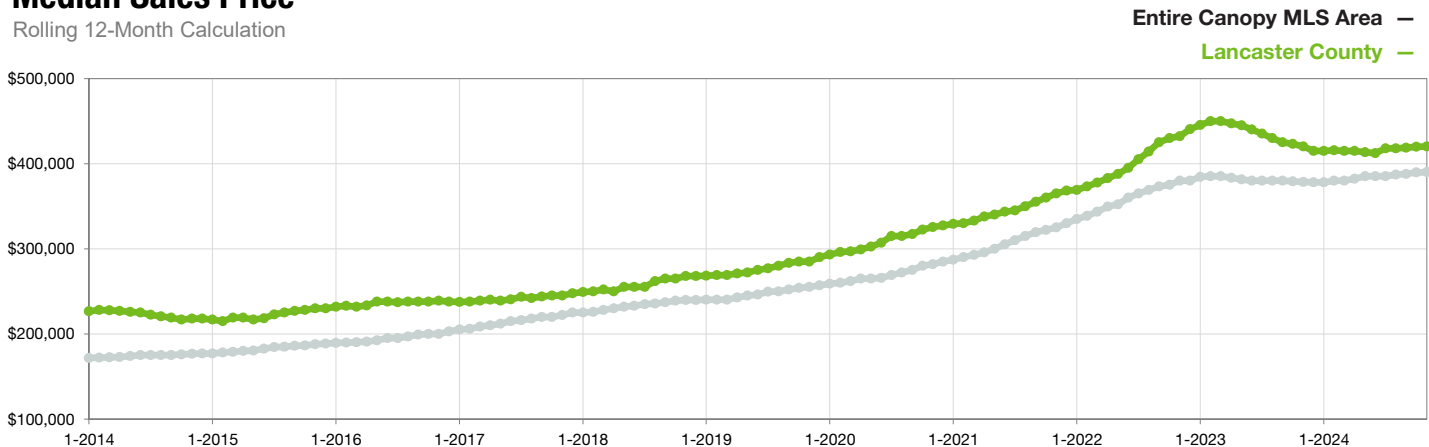
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November



Median Sales Price

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Local Market Update for November 2024

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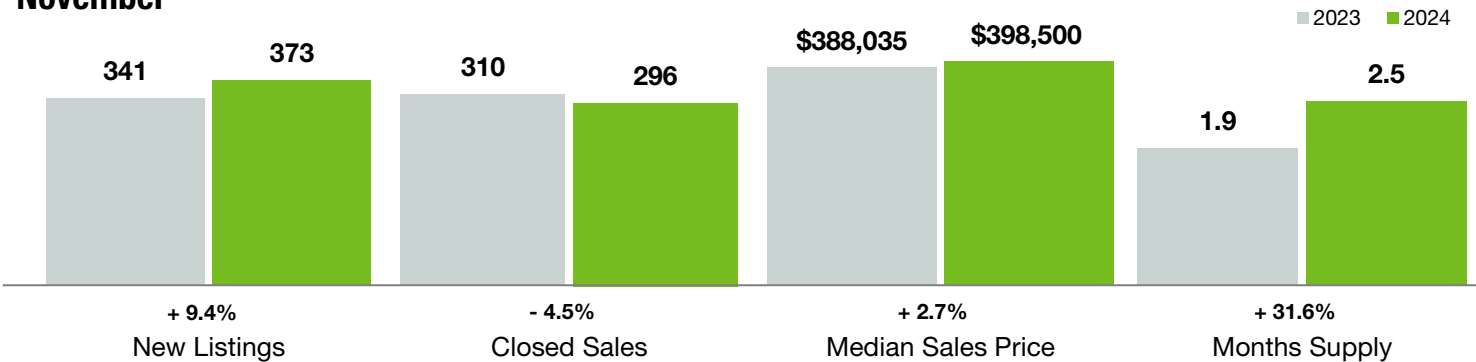
York County

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	341	373	+ 9.4%	4,489	5,067	+ 12.9%
Pending Sales	249	314	+ 26.1%	3,887	3,900	+ 0.3%
Closed Sales	310	296	- 4.5%	3,853	3,757	- 2.5%
Median Sales Price*	\$388,035	\$398,500	+ 2.7%	\$382,499	\$395,000	+ 3.3%
Average Sales Price*	\$439,359	\$477,811	+ 8.8%	\$438,398	\$465,669	+ 6.2%
Percent of Original List Price Received*	96.4%	95.6%	- 0.8%	97.4%	96.8%	- 0.6%
List to Close	84	92	+ 9.5%	82	82	0.0%
Days on Market Until Sale	35	48	+ 37.1%	33	38	+ 15.2%
Cumulative Days on Market Until Sale	39	50	+ 28.2%	36	40	+ 11.1%
Average List Price	\$428,684	\$472,801	+ 10.3%	\$458,548	\$486,539	+ 6.1%
Inventory of Homes for Sale	652	875	+ 34.2%	--	--	--
Months Supply of Inventory	1.9	2.5	+ 31.6%	--	--	--

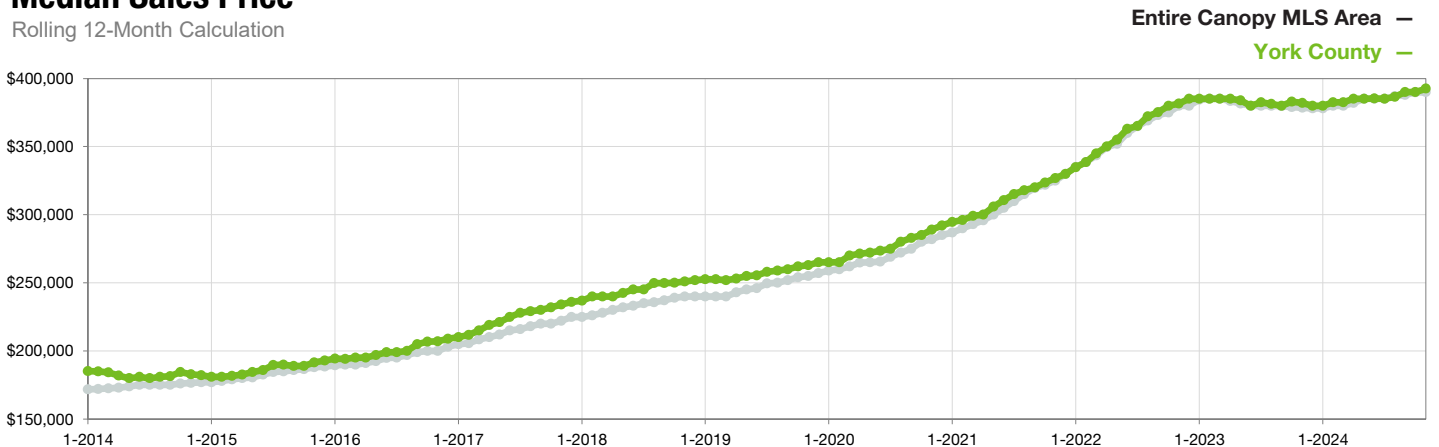
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November



Median Sales Price

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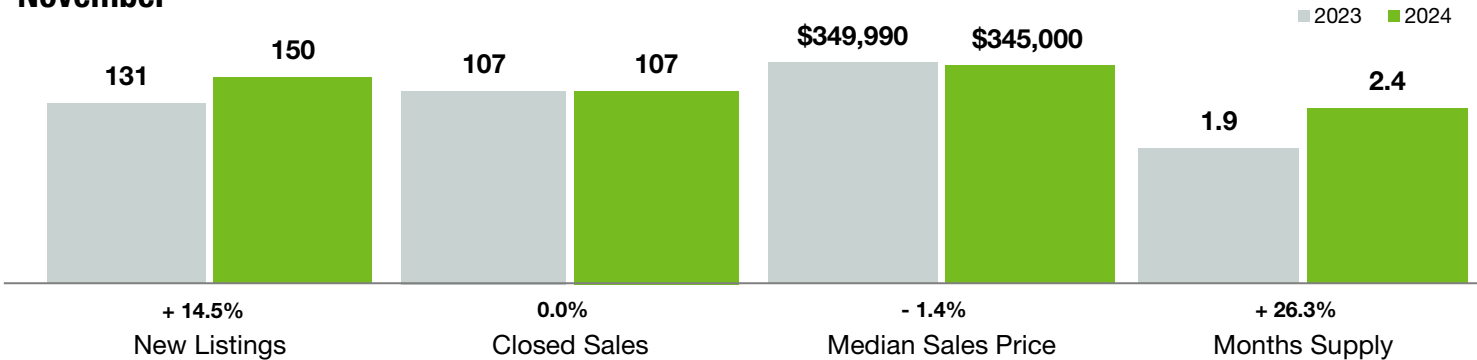
Rock Hill

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	131	150	+ 14.5%	1,561	1,751	+ 12.2%
Pending Sales	96	123	+ 28.1%	1,371	1,368	- 0.2%
Closed Sales	107	107	0.0%	1,336	1,309	- 2.0%
Median Sales Price*	\$349,990	\$345,000	- 1.4%	\$326,000	\$341,000	+ 4.6%
Average Sales Price*	\$377,243	\$389,311	+ 3.2%	\$348,229	\$379,389	+ 8.9%
Percent of Original List Price Received*	95.6%	96.5%	+ 0.9%	97.3%	96.9%	- 0.4%
List to Close	82	92	+ 12.2%	74	78	+ 5.4%
Days on Market Until Sale	38	47	+ 23.7%	30	35	+ 16.7%
Cumulative Days on Market Until Sale	33	50	+ 51.5%	33	36	+ 9.1%
Average List Price	\$343,181	\$390,732	+ 13.9%	\$357,436	\$390,943	+ 9.4%
Inventory of Homes for Sale	226	293	+ 29.6%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

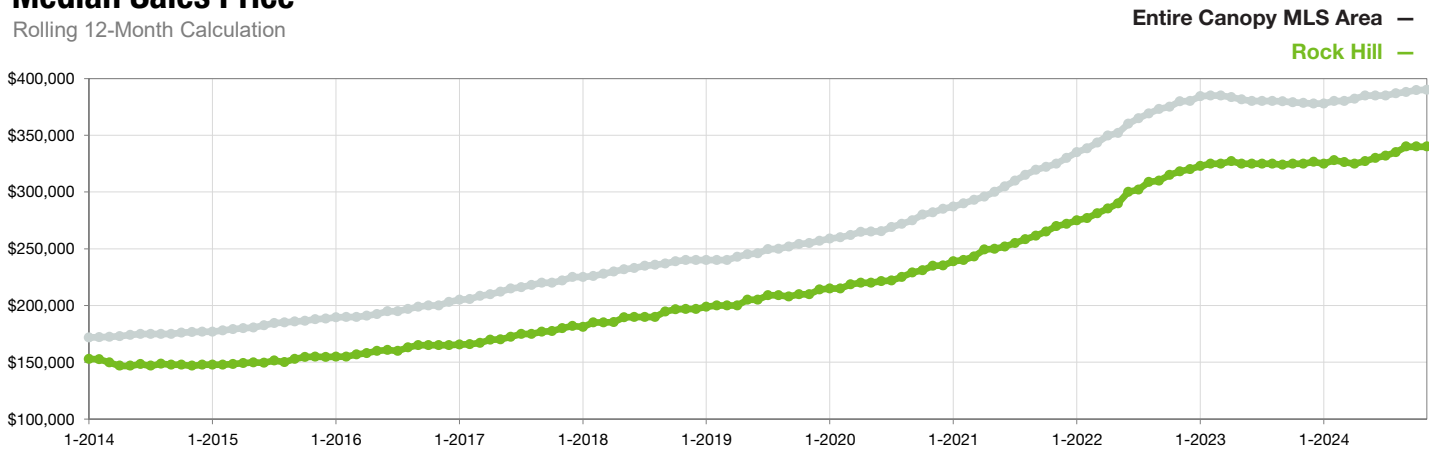
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November



Median Sales Price

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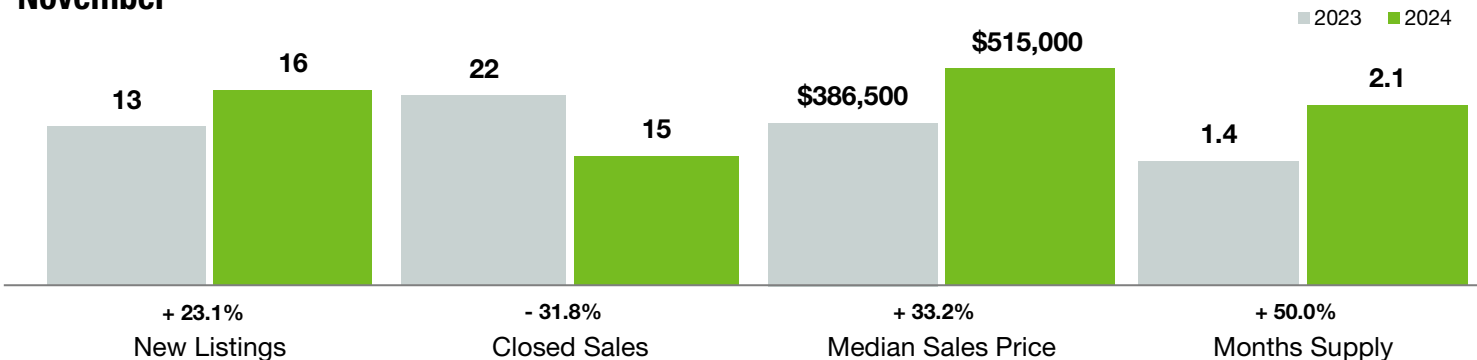
Tega Cay

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	13	16	+ 23.1%	285	262	- 8.1%
Pending Sales	14	14	0.0%	247	204	- 17.4%
Closed Sales	22	15	- 31.8%	255	208	- 18.4%
Median Sales Price*	\$386,500	\$515,000	+ 33.2%	\$476,650	\$495,000	+ 3.8%
Average Sales Price*	\$515,432	\$566,031	+ 9.8%	\$540,335	\$571,757	+ 5.8%
Percent of Original List Price Received*	97.1%	96.0%	- 1.1%	97.9%	97.0%	- 0.9%
List to Close	97	89	- 8.2%	99	72	- 27.3%
Days on Market Until Sale	26	44	+ 69.2%	27	33	+ 22.2%
Cumulative Days on Market Until Sale	38	45	+ 18.4%	36	34	- 5.6%
Average List Price	\$469,126	\$647,794	+ 38.1%	\$555,069	\$640,602	+ 15.4%
Inventory of Homes for Sale	31	37	+ 19.4%	--	--	--
Months Supply of Inventory	1.4	2.1	+ 50.0%	--	--	--

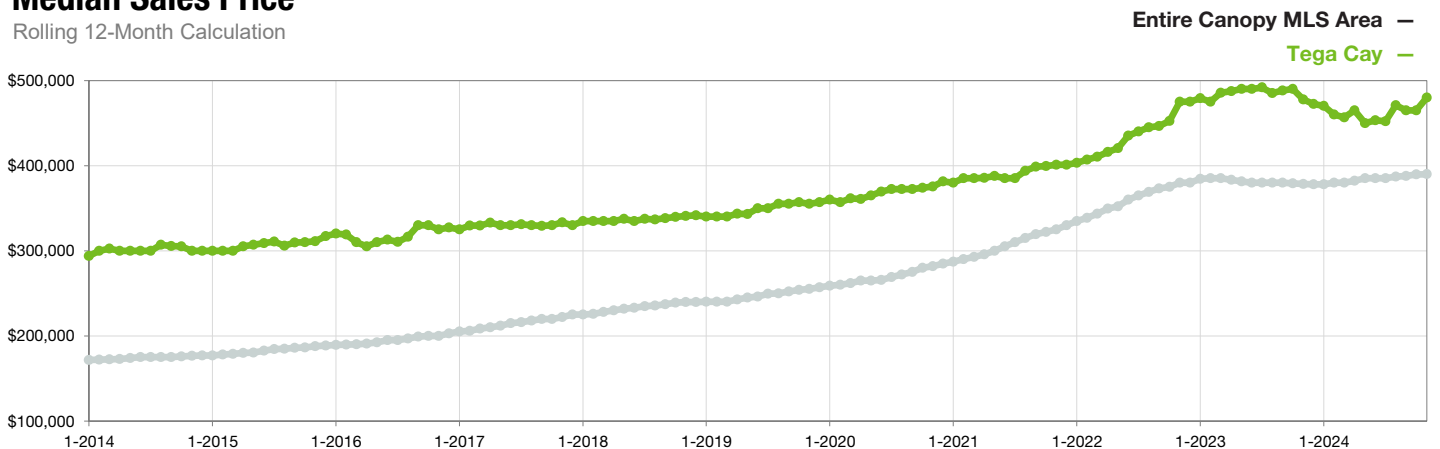
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November



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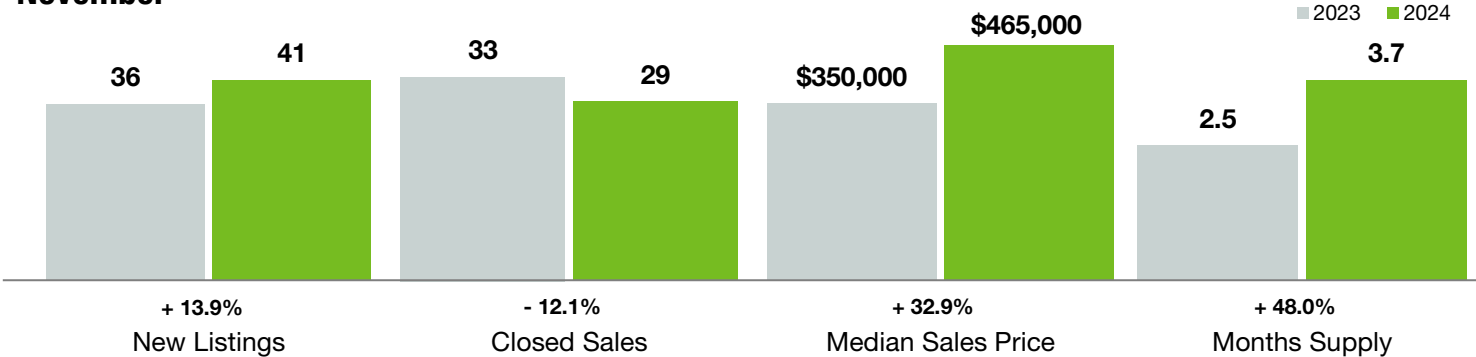
Town of Clover

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	36	41	+ 13.9%	467	585	+ 25.3%
Pending Sales	21	35	+ 66.7%	371	405	+ 9.2%
Closed Sales	33	29	- 12.1%	369	384	+ 4.1%
Median Sales Price*	\$350,000	\$465,000	+ 32.9%	\$380,000	\$419,900	+ 10.5%
Average Sales Price*	\$388,633	\$528,424	+ 36.0%	\$447,169	\$491,202	+ 9.8%
Percent of Original List Price Received*	96.8%	95.2%	- 1.7%	96.6%	96.9%	+ 0.3%
List to Close	79	71	- 10.1%	84	83	- 1.2%
Days on Market Until Sale	36	34	- 5.6%	41	39	- 4.9%
Cumulative Days on Market Until Sale	37	46	+ 24.3%	46	47	+ 2.2%
Average List Price	\$464,885	\$595,266	+ 28.0%	\$476,248	\$524,769	+ 10.2%
Inventory of Homes for Sale	82	131	+ 59.8%	--	--	--
Months Supply of Inventory	2.5	3.7	+ 48.0%	--	--	--

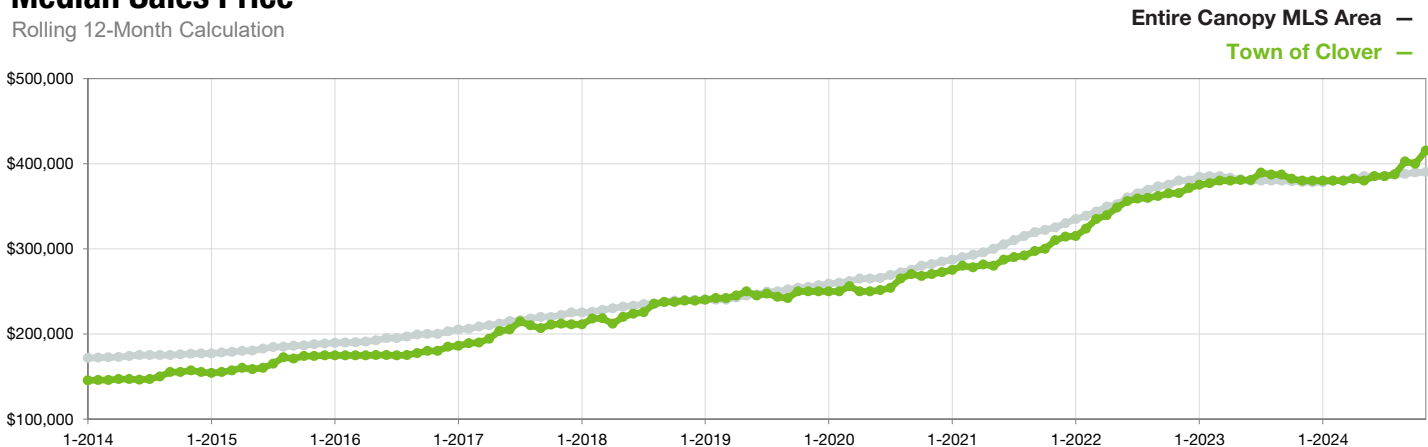
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November



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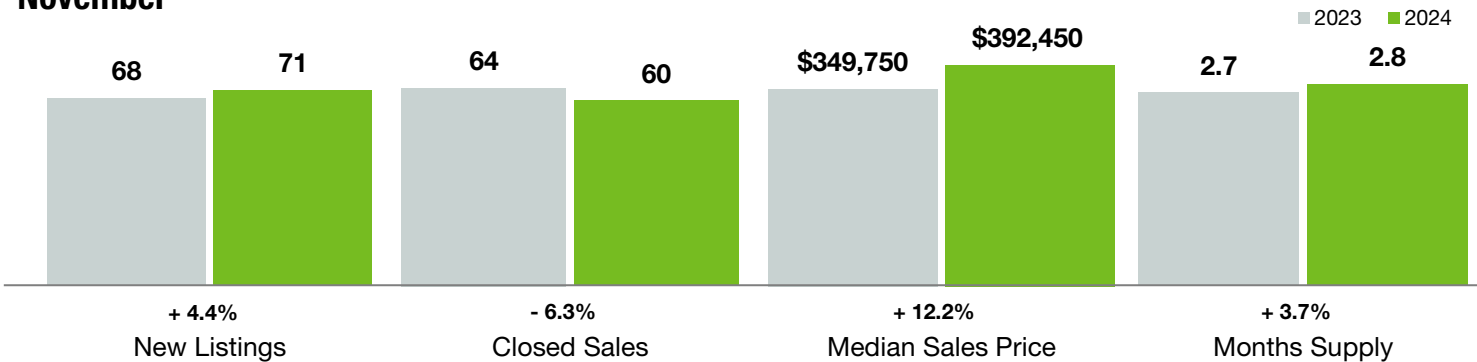
Town of Lancaster

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	68	71	+ 4.4%	892	909	+ 1.9%
Pending Sales	48	57	+ 18.8%	731	737	+ 0.8%
Closed Sales	64	60	- 6.3%	731	695	- 4.9%
Median Sales Price*	\$349,750	\$392,450	+ 12.2%	\$308,000	\$323,900	+ 5.2%
Average Sales Price*	\$372,297	\$405,468	+ 8.9%	\$354,436	\$364,758	+ 2.9%
Percent of Original List Price Received*	95.3%	99.4%	+ 4.3%	96.9%	96.8%	- 0.1%
List to Close	104	99	- 4.8%	89	89	0.0%
Days on Market Until Sale	41	42	+ 2.4%	40	43	+ 7.5%
Cumulative Days on Market Until Sale	38	41	+ 7.9%	45	46	+ 2.2%
Average List Price	\$328,202	\$416,038	+ 26.8%	\$367,793	\$384,946	+ 4.7%
Inventory of Homes for Sale	173	179	+ 3.5%	--	--	--
Months Supply of Inventory	2.7	2.8	+ 3.7%	--	--	--

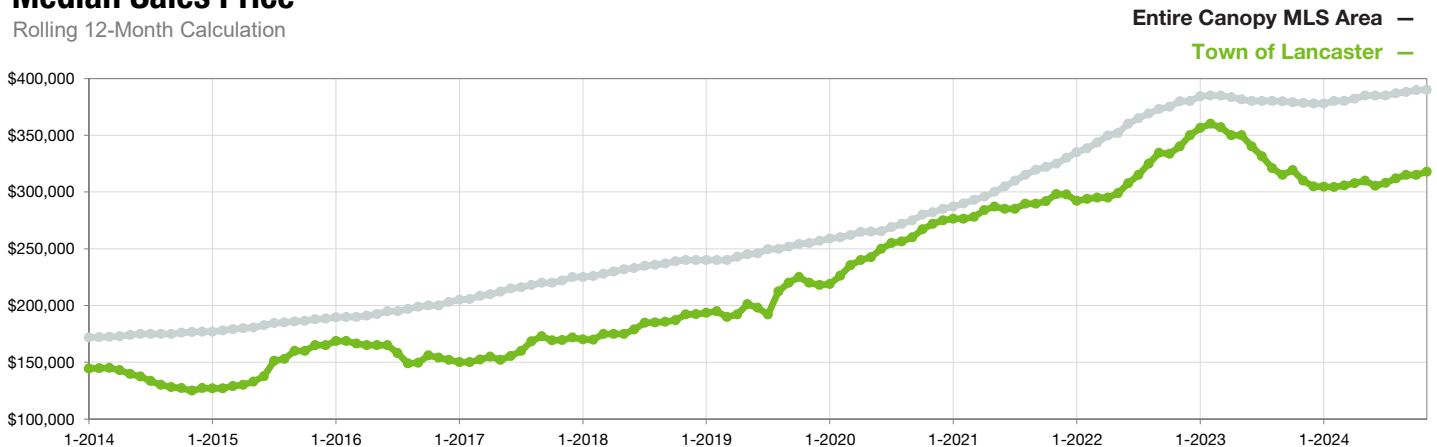
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for November 2024

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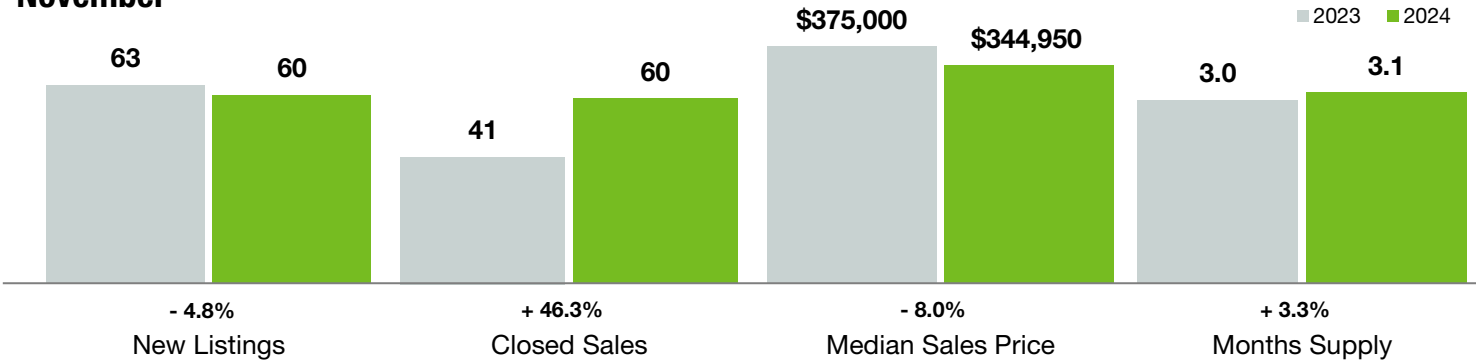
Town of York

South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	63	60	- 4.8%	657	841	+ 28.0%
Pending Sales	40	50	+ 25.0%	534	638	+ 19.5%
Closed Sales	41	60	+ 46.3%	526	591	+ 12.4%
Median Sales Price*	\$375,000	\$344,950	- 8.0%	\$352,327	\$355,000	+ 0.8%
Average Sales Price*	\$414,593	\$479,477	+ 15.7%	\$396,819	\$406,869	+ 2.5%
Percent of Original List Price Received*	95.2%	95.0%	- 0.2%	96.3%	95.7%	- 0.6%
List to Close	105	103	- 1.9%	95	98	+ 3.2%
Days on Market Until Sale	54	59	+ 9.3%	49	53	+ 8.2%
Cumulative Days on Market Until Sale	59	56	- 5.1%	52	54	+ 3.8%
Average List Price	\$405,555	\$412,984	+ 1.8%	\$412,386	\$449,932	+ 9.1%
Inventory of Homes for Sale	139	171	+ 23.0%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

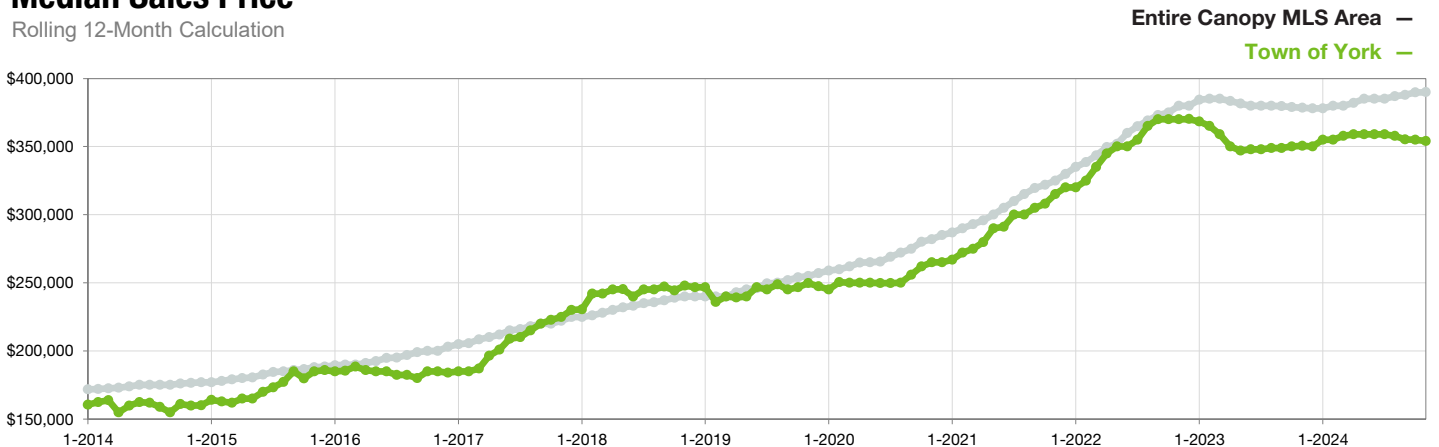
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November



Median Sales Price

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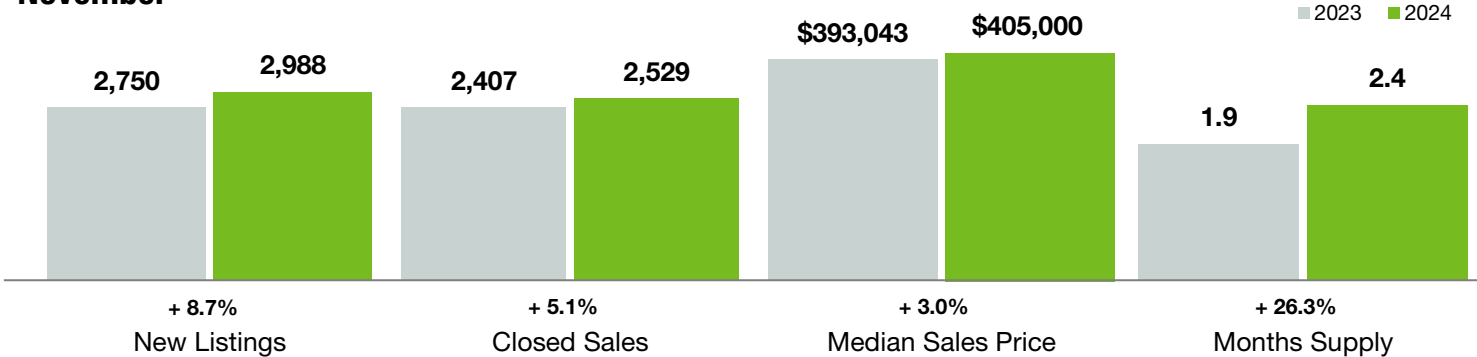
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	2,750	2,988	+ 8.7%	37,195	41,836	+ 12.5%
Pending Sales	2,110	2,579	+ 22.2%	32,007	32,309	+ 0.9%
Closed Sales	2,407	2,529	+ 5.1%	31,691	31,327	- 1.1%
Median Sales Price*	\$393,043	\$405,000	+ 3.0%	\$395,000	\$406,000	+ 2.8%
Average Sales Price*	\$469,669	\$504,382	+ 7.4%	\$478,647	\$512,609	+ 7.1%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	97.6%	97.2%	- 0.4%
List to Close	84	89	+ 6.0%	86	84	- 2.3%
Days on Market Until Sale	32	44	+ 37.5%	35	36	+ 2.9%
Cumulative Days on Market Until Sale	33	48	+ 45.5%	37	39	+ 5.4%
Average List Price	\$472,106	\$512,268	+ 8.5%	\$504,634	\$530,212	+ 5.1%
Inventory of Homes for Sale	5,318	6,896	+ 29.7%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

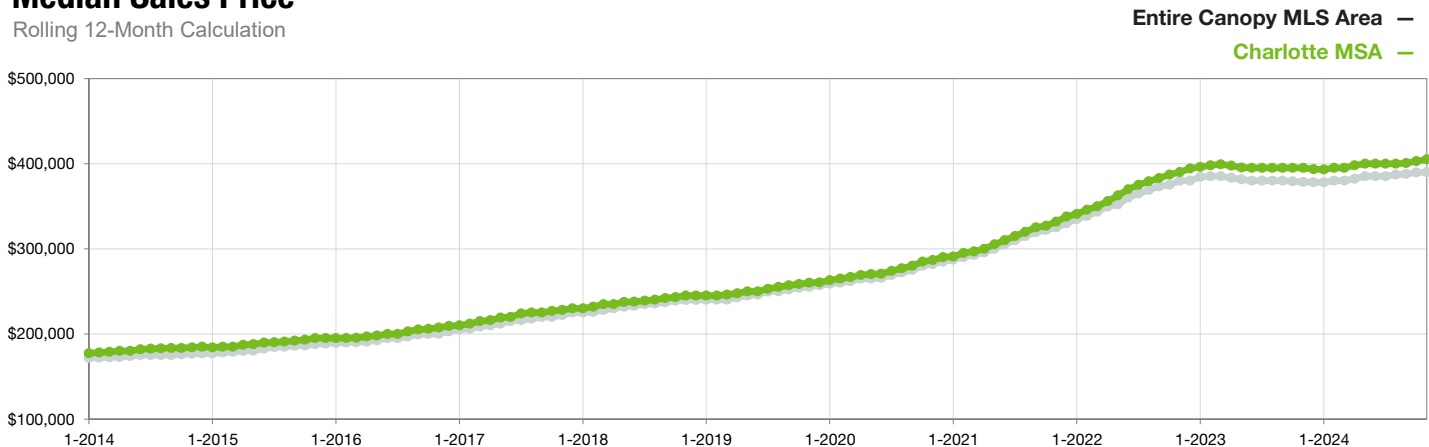
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November



Median Sales Price

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