

Local Market Update for October 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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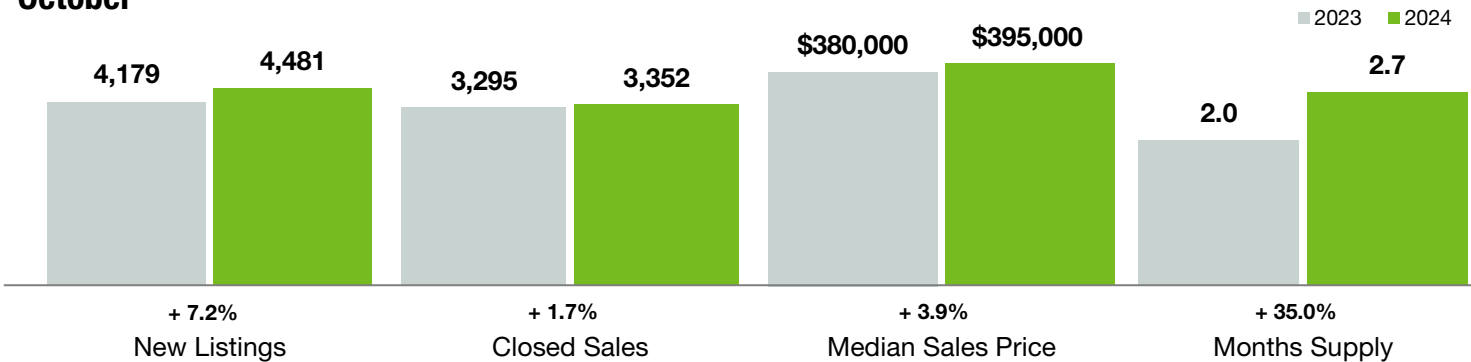
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	4,179	4,481	+ 7.2%	42,805	48,214	+ 12.6%
Pending Sales	3,012	3,722	+ 23.6%	36,637	36,842	+ 0.6%
Closed Sales	3,295	3,352	+ 1.7%	35,780	35,197	- 1.6%
Median Sales Price*	\$380,000	\$395,000	+ 3.9%	\$379,990	\$394,000	+ 3.7%
Average Sales Price*	\$465,609	\$492,068	+ 5.7%	\$463,196	\$496,300	+ 7.1%
Percent of Original List Price Received*	97.4%	95.9%	- 1.5%	97.3%	97.0%	- 0.3%
List to Close	81	88	+ 8.6%	87	85	- 2.3%
Days on Market Until Sale	32	41	+ 28.1%	36	38	+ 5.6%
Cumulative Days on Market Until Sale	34	44	+ 29.4%	39	41	+ 5.1%
Average List Price	\$486,313	\$510,373	+ 4.9%	\$491,205	\$518,288	+ 5.5%
Inventory of Homes for Sale	6,952	9,289	+ 33.6%	--	--	--
Months Supply of Inventory	2.0	2.7	+ 35.0%	--	--	--

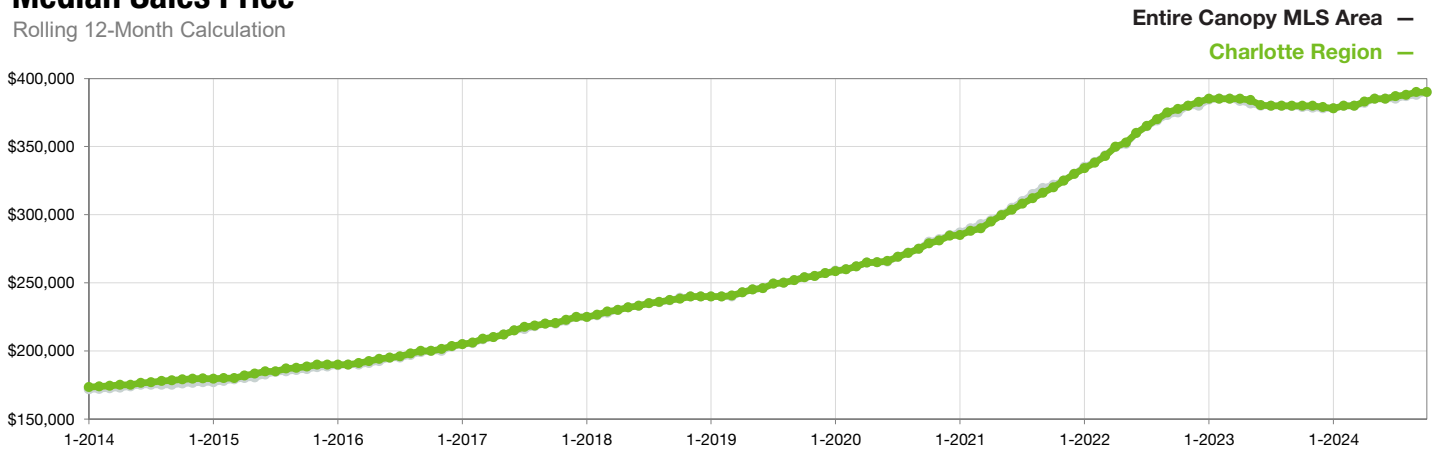
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October



Median Sales Price

Rolling 12-Month Calculation



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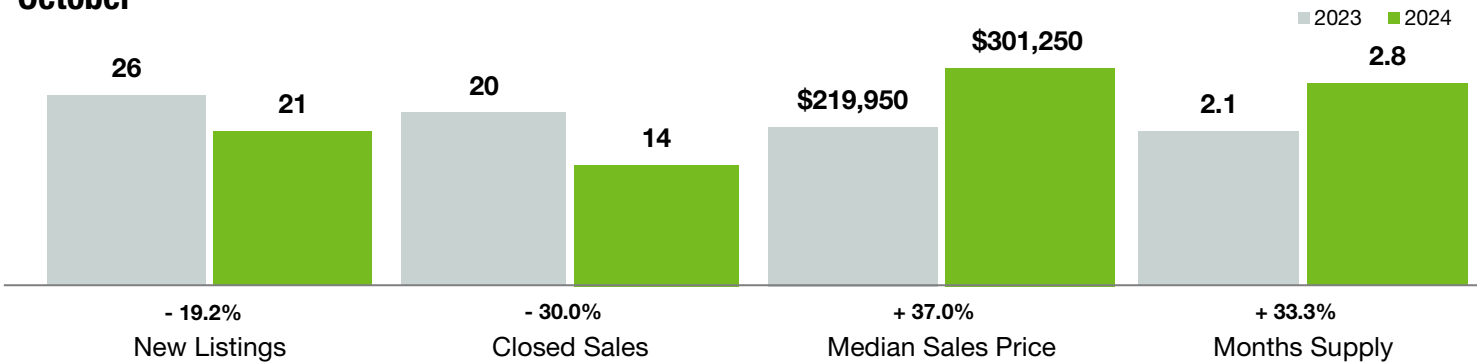
Alexander County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	26	21	- 19.2%	277	289	+ 4.3%
Pending Sales	21	24	+ 14.3%	229	226	- 1.3%
Closed Sales	20	14	- 30.0%	217	208	- 4.1%
Median Sales Price*	\$219,950	\$301,250	+ 37.0%	\$271,750	\$295,000	+ 8.6%
Average Sales Price*	\$266,185	\$358,593	+ 34.7%	\$314,527	\$368,677	+ 17.2%
Percent of Original List Price Received*	92.0%	90.9%	- 1.2%	95.7%	95.9%	+ 0.2%
List to Close	81	104	+ 28.4%	81	87	+ 7.4%
Days on Market Until Sale	47	60	+ 27.7%	37	42	+ 13.5%
Cumulative Days on Market Until Sale	51	60	+ 17.6%	44	46	+ 4.5%
Average List Price	\$415,278	\$388,148	- 6.5%	\$337,884	\$389,867	+ 15.4%
Inventory of Homes for Sale	45	59	+ 31.1%	--	--	--
Months Supply of Inventory	2.1	2.8	+ 33.3%	--	--	--

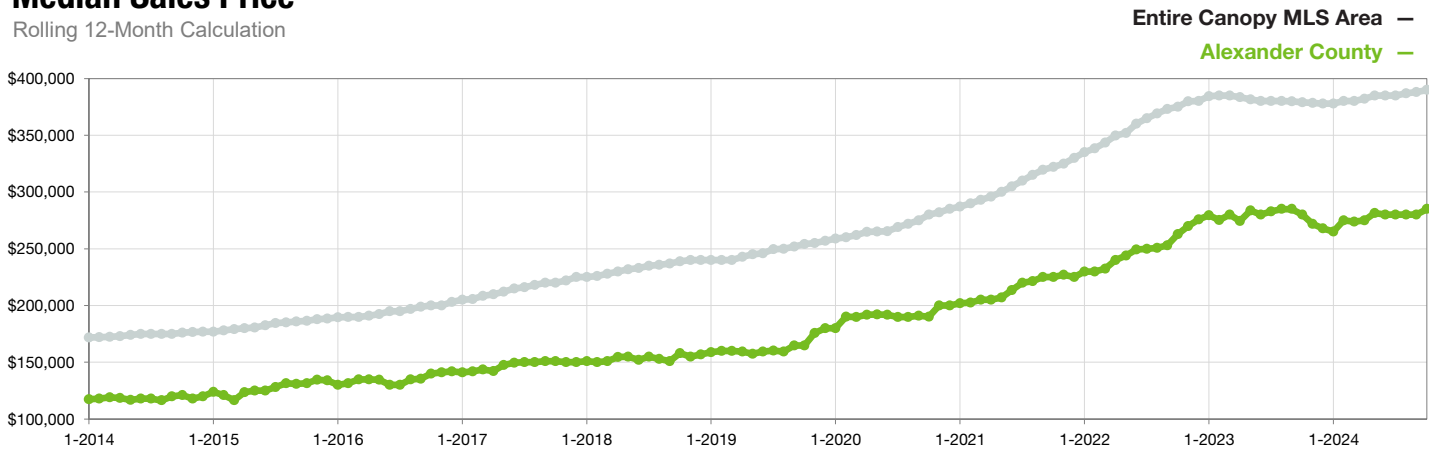
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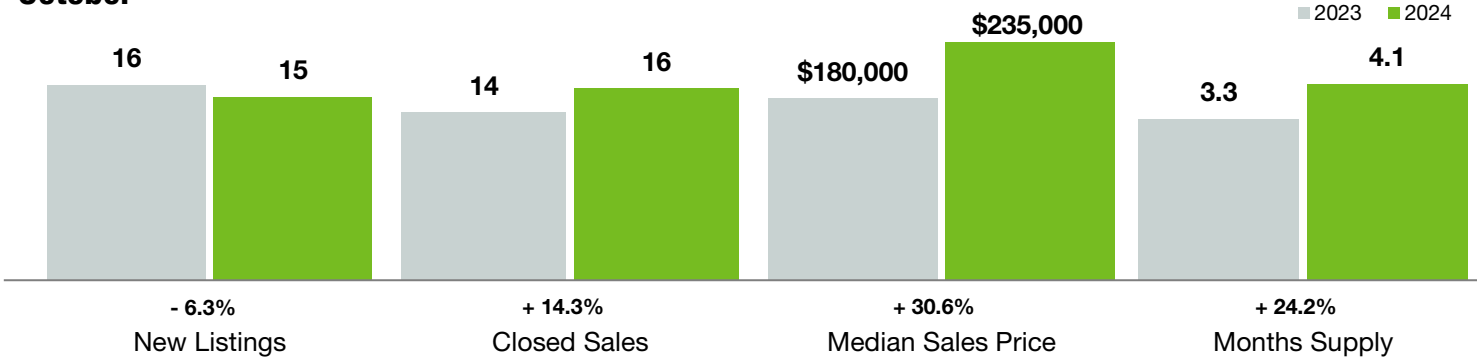
Anson County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	16	15	- 6.3%	163	186	+ 14.1%
Pending Sales	5	12	+ 140.0%	141	127	- 9.9%
Closed Sales	14	16	+ 14.3%	130	121	- 6.9%
Median Sales Price*	\$180,000	\$235,000	+ 30.6%	\$181,000	\$194,000	+ 7.2%
Average Sales Price*	\$209,321	\$279,104	+ 33.3%	\$192,844	\$238,929	+ 23.9%
Percent of Original List Price Received*	93.2%	91.1%	- 2.3%	92.5%	92.3%	- 0.2%
List to Close	102	121	+ 18.6%	107	107	0.0%
Days on Market Until Sale	53	74	+ 39.6%	58	56	- 3.4%
Cumulative Days on Market Until Sale	54	102	+ 88.9%	60	66	+ 10.0%
Average List Price	\$263,394	\$208,727	- 20.8%	\$224,951	\$239,508	+ 6.5%
Inventory of Homes for Sale	42	49	+ 16.7%	--	--	--
Months Supply of Inventory	3.3	4.1	+ 24.2%	--	--	--

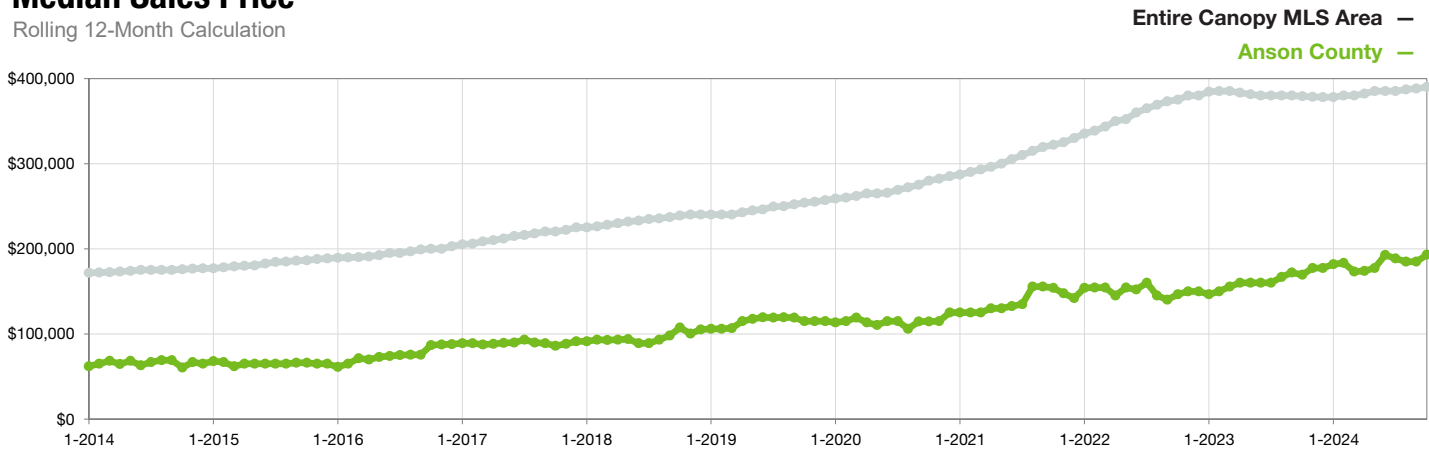
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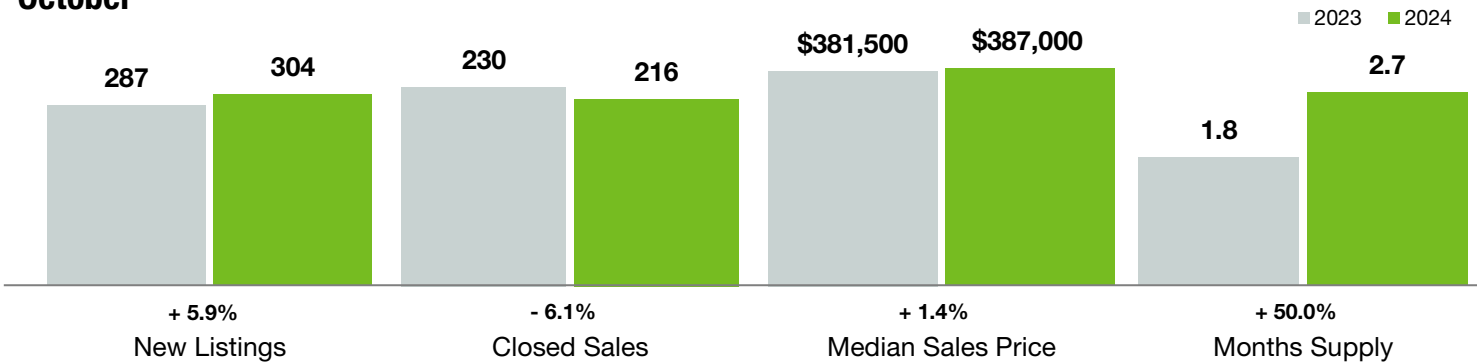
Cabarrus County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	287	304	+ 5.9%	2,915	3,303	+ 13.3%
Pending Sales	222	249	+ 12.2%	2,621	2,500	- 4.6%
Closed Sales	230	216	- 6.1%	2,472	2,469	- 0.1%
Median Sales Price*	\$381,500	\$387,000	+ 1.4%	\$370,000	\$398,650	+ 7.7%
Average Sales Price*	\$405,312	\$411,674	+ 1.6%	\$396,803	\$434,822	+ 9.6%
Percent of Original List Price Received*	98.4%	96.1%	- 2.3%	97.1%	97.4%	+ 0.3%
List to Close	83	84	+ 1.2%	87	88	+ 1.1%
Days on Market Until Sale	28	41	+ 46.4%	37	35	- 5.4%
Cumulative Days on Market Until Sale	29	43	+ 48.3%	39	38	- 2.6%
Average List Price	\$411,476	\$457,885	+ 11.3%	\$423,055	\$449,423	+ 6.2%
Inventory of Homes for Sale	434	637	+ 46.8%	--	--	--
Months Supply of Inventory	1.8	2.7	+ 50.0%	--	--	--

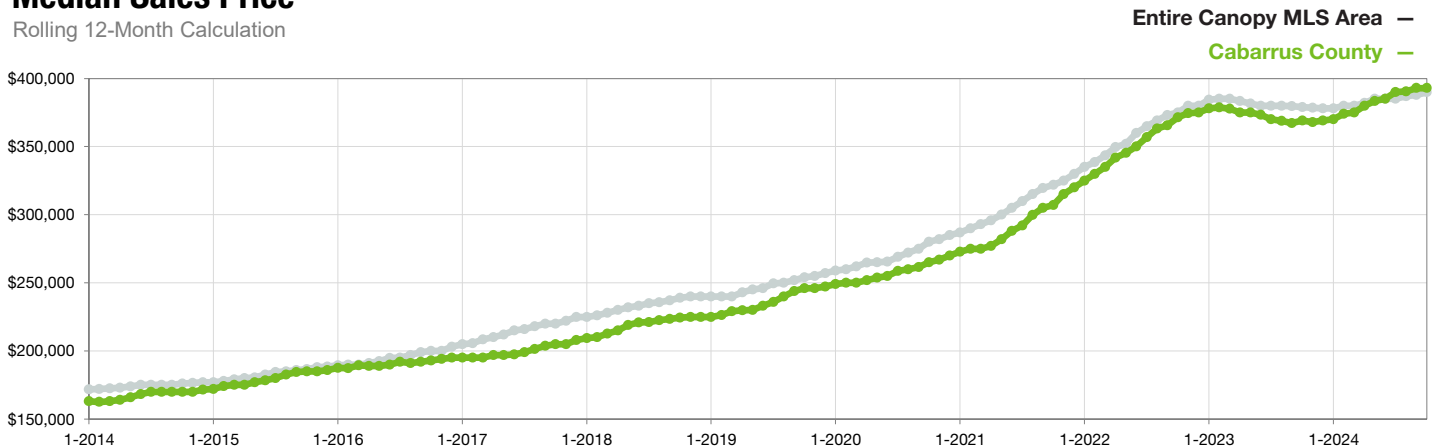
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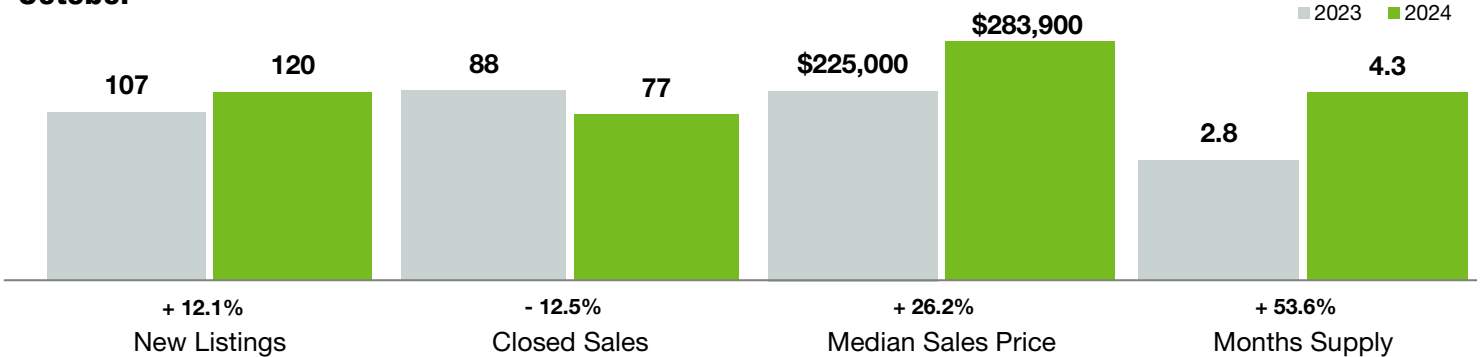
Cleveland County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	107	120	+ 12.1%	1,107	1,203	+ 8.7%
Pending Sales	82	82	0.0%	902	812	- 10.0%
Closed Sales	88	77	- 12.5%	868	777	- 10.5%
Median Sales Price*	\$225,000	\$283,900	+ 26.2%	\$234,997	\$258,990	+ 10.2%
Average Sales Price*	\$277,986	\$301,836	+ 8.6%	\$264,771	\$290,360	+ 9.7%
Percent of Original List Price Received*	94.9%	93.6%	- 1.4%	95.2%	95.0%	- 0.2%
List to Close	80	104	+ 30.0%	84	97	+ 15.5%
Days on Market Until Sale	39	60	+ 53.8%	42	53	+ 26.2%
Cumulative Days on Market Until Sale	42	74	+ 76.2%	47	65	+ 38.3%
Average List Price	\$267,446	\$321,832	+ 20.3%	\$281,785	\$309,107	+ 9.7%
Inventory of Homes for Sale	238	330	+ 38.7%	--	--	--
Months Supply of Inventory	2.8	4.3	+ 53.6%	--	--	--

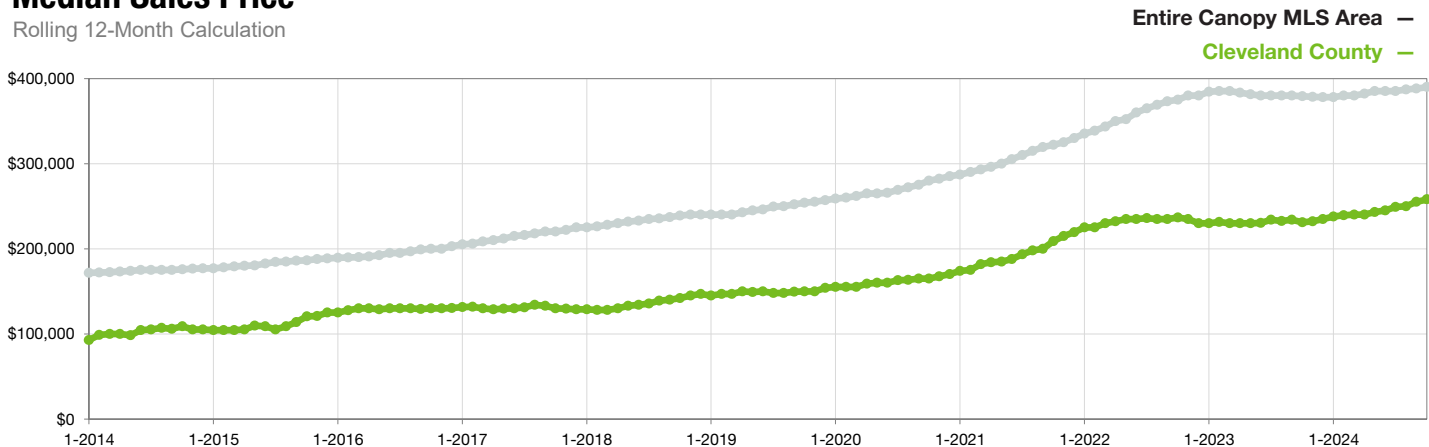
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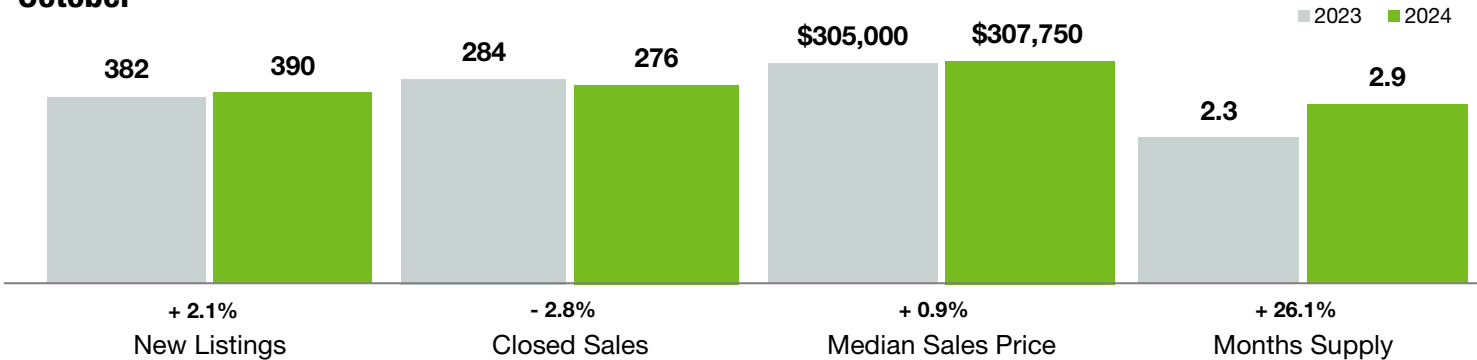
Gaston County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	382	390	+ 2.1%	3,503	4,229	+ 20.7%
Pending Sales	248	332	+ 33.9%	2,910	3,112	+ 6.9%
Closed Sales	284	276	- 2.8%	2,818	2,953	+ 4.8%
Median Sales Price*	\$305,000	\$307,750	+ 0.9%	\$300,000	\$315,460	+ 5.2%
Average Sales Price*	\$327,482	\$359,002	+ 9.6%	\$335,875	\$354,304	+ 5.5%
Percent of Original List Price Received*	96.7%	95.2%	- 1.6%	96.3%	96.1%	- 0.2%
List to Close	71	84	+ 18.3%	84	85	+ 1.2%
Days on Market Until Sale	27	40	+ 48.1%	36	40	+ 11.1%
Cumulative Days on Market Until Sale	34	45	+ 32.4%	39	46	+ 17.9%
Average List Price	\$367,570	\$342,009	- 7.0%	\$354,427	\$369,941	+ 4.4%
Inventory of Homes for Sale	648	845	+ 30.4%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

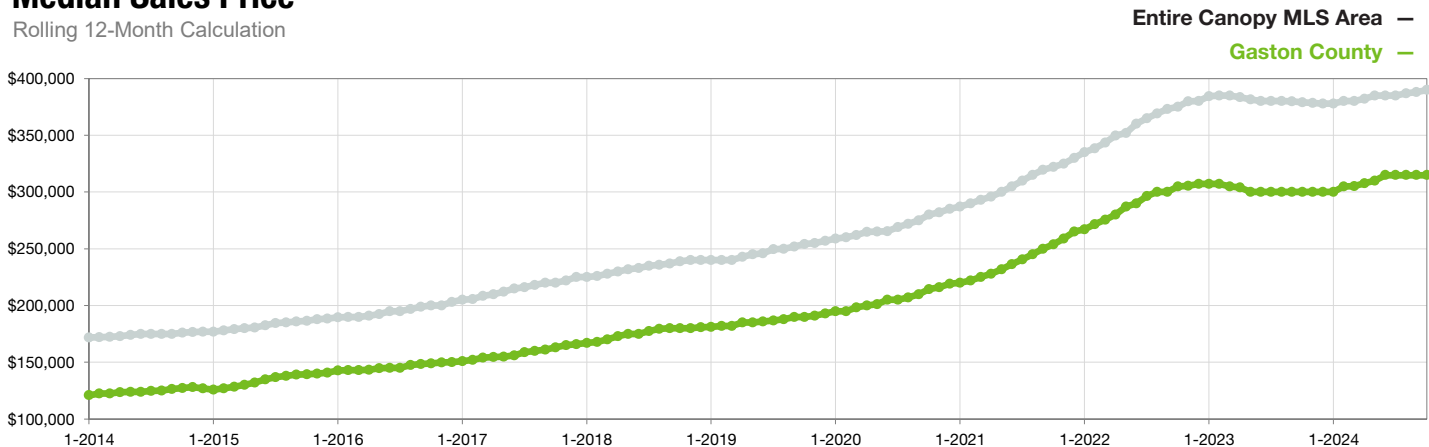
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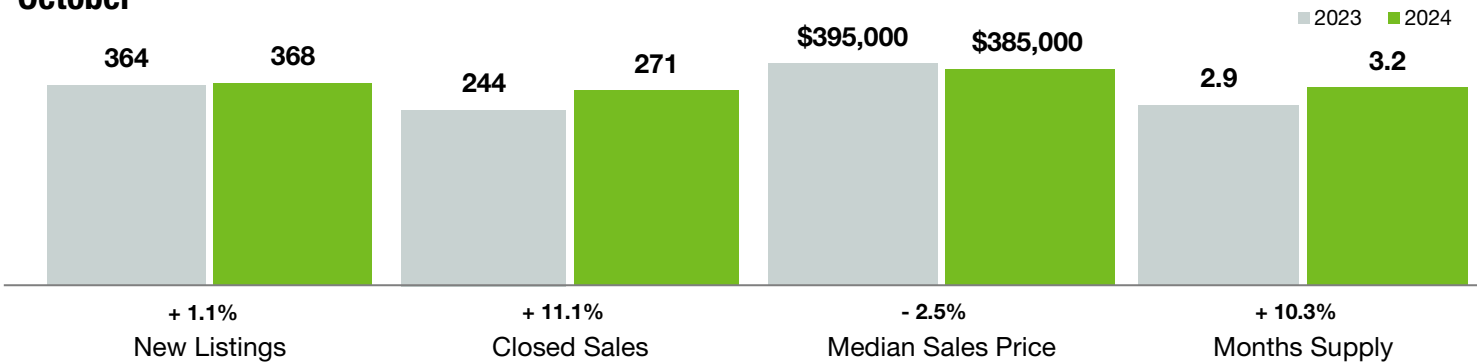
Iredell County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	364	368	+ 1.1%	3,544	3,981	+ 12.3%
Pending Sales	222	281	+ 26.6%	2,740	2,976	+ 8.6%
Closed Sales	244	271	+ 11.1%	2,589	2,849	+ 10.0%
Median Sales Price*	\$395,000	\$385,000	- 2.5%	\$380,000	\$388,000	+ 2.1%
Average Sales Price*	\$518,908	\$509,714	- 1.8%	\$505,140	\$518,629	+ 2.7%
Percent of Original List Price Received*	97.1%	94.6%	- 2.6%	96.5%	95.8%	- 0.7%
List to Close	87	93	+ 6.9%	97	96	- 1.0%
Days on Market Until Sale	37	48	+ 29.7%	44	45	+ 2.3%
Cumulative Days on Market Until Sale	42	55	+ 31.0%	47	52	+ 10.6%
Average List Price	\$488,102	\$584,484	+ 19.7%	\$531,968	\$588,055	+ 10.5%
Inventory of Homes for Sale	747	897	+ 20.1%	--	--	--
Months Supply of Inventory	2.9	3.2	+ 10.3%	--	--	--

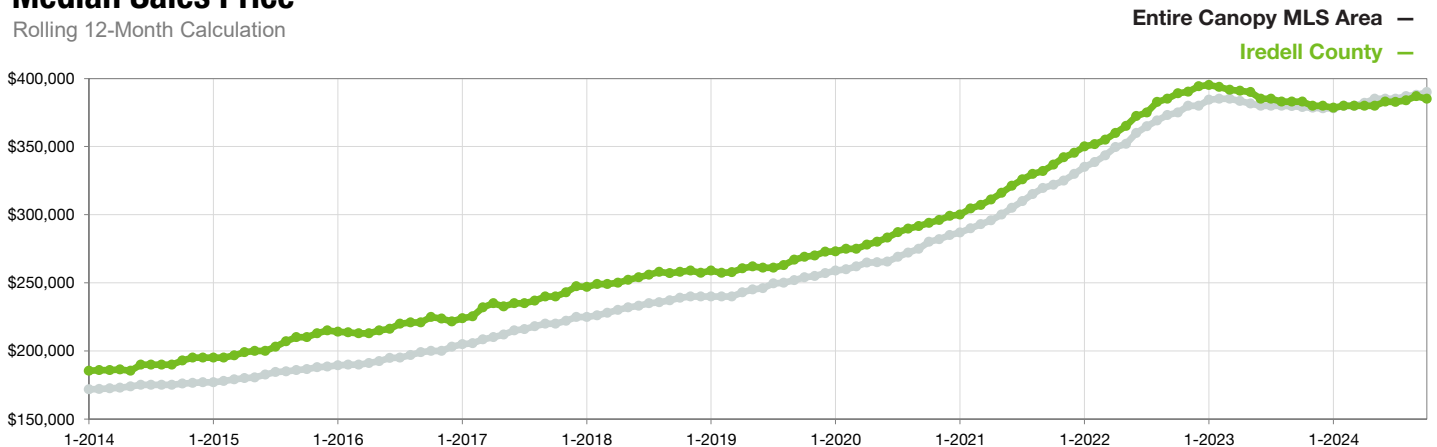
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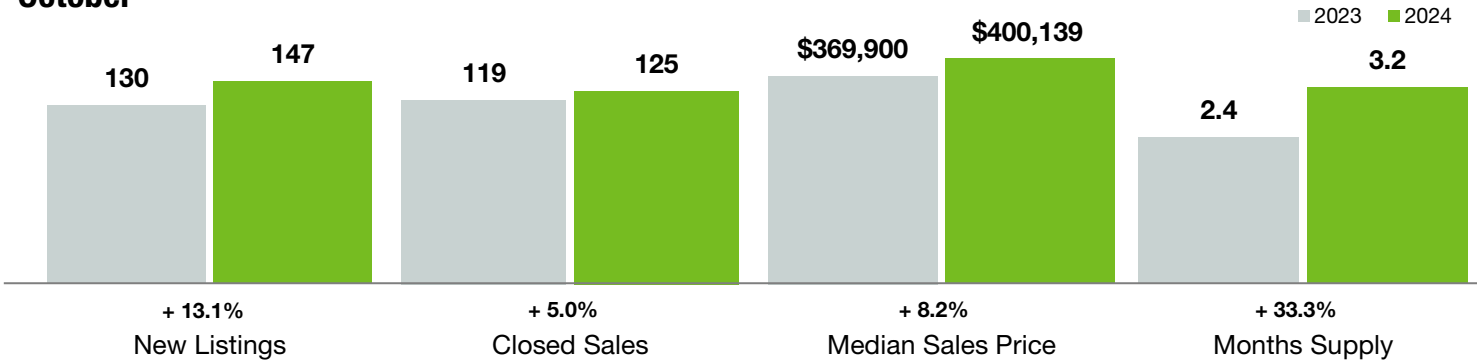
Lincoln County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	130	147	+ 13.1%	1,347	1,521	+ 12.9%
Pending Sales	98	117	+ 19.4%	1,152	1,114	- 3.3%
Closed Sales	119	125	+ 5.0%	1,128	1,082	- 4.1%
Median Sales Price*	\$369,900	\$400,139	+ 8.2%	\$404,794	\$425,000	+ 5.0%
Average Sales Price*	\$459,180	\$482,702	+ 5.1%	\$484,203	\$512,102	+ 5.8%
Percent of Original List Price Received*	95.9%	95.4%	- 0.5%	96.6%	96.4%	- 0.2%
List to Close	101	88	- 12.9%	106	95	- 10.4%
Days on Market Until Sale	45	39	- 13.3%	50	42	- 16.0%
Cumulative Days on Market Until Sale	45	42	- 6.7%	51	47	- 7.8%
Average List Price	\$464,227	\$524,205	+ 12.9%	\$509,051	\$570,250	+ 12.0%
Inventory of Homes for Sale	250	336	+ 34.4%	--	--	--
Months Supply of Inventory	2.4	3.2	+ 33.3%	--	--	--

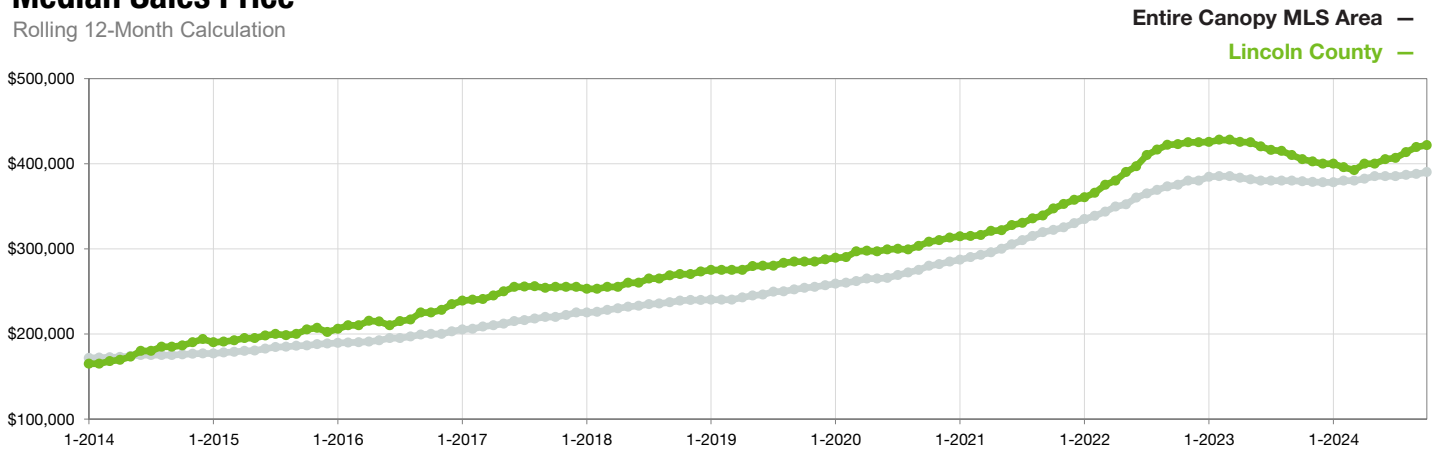
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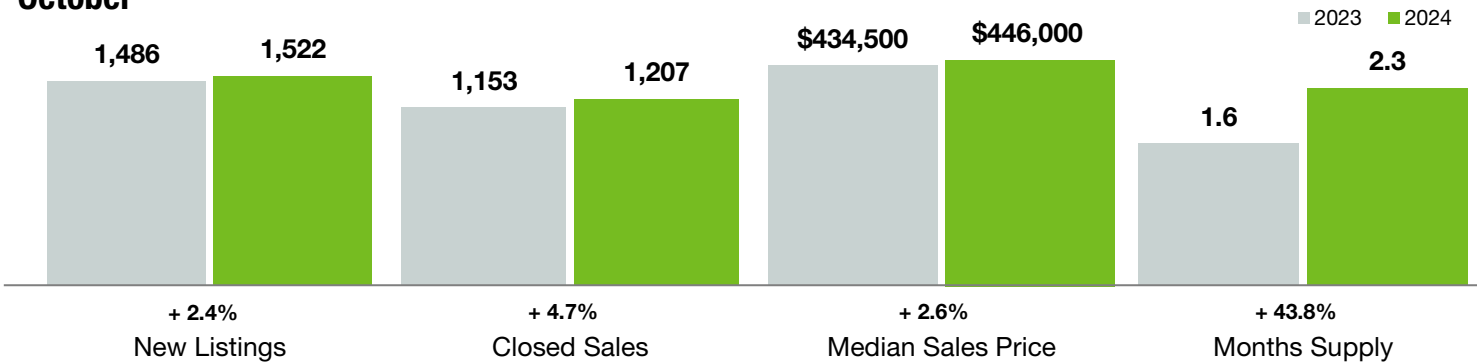
Mecklenburg County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	1,486	1,522	+ 2.4%	15,364	17,031	+ 10.9%
Pending Sales	1,103	1,327	+ 20.3%	13,548	13,351	- 1.5%
Closed Sales	1,153	1,207	+ 4.7%	13,282	12,870	- 3.1%
Median Sales Price*	\$434,500	\$446,000	+ 2.6%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$566,097	\$586,929	+ 3.7%	\$546,365	\$594,669	+ 8.8%
Percent of Original List Price Received*	98.3%	96.7%	- 1.6%	98.3%	98.0%	- 0.3%
List to Close	80	85	+ 6.3%	85	80	- 5.9%
Days on Market Until Sale	29	35	+ 20.7%	32	32	0.0%
Cumulative Days on Market Until Sale	30	38	+ 26.7%	34	34	0.0%
Average List Price	\$586,518	\$617,641	+ 5.3%	\$584,630	\$614,689	+ 5.1%
Inventory of Homes for Sale	2,090	2,870	+ 37.3%	--	--	--
Months Supply of Inventory	1.6	2.3	+ 43.8%	--	--	--

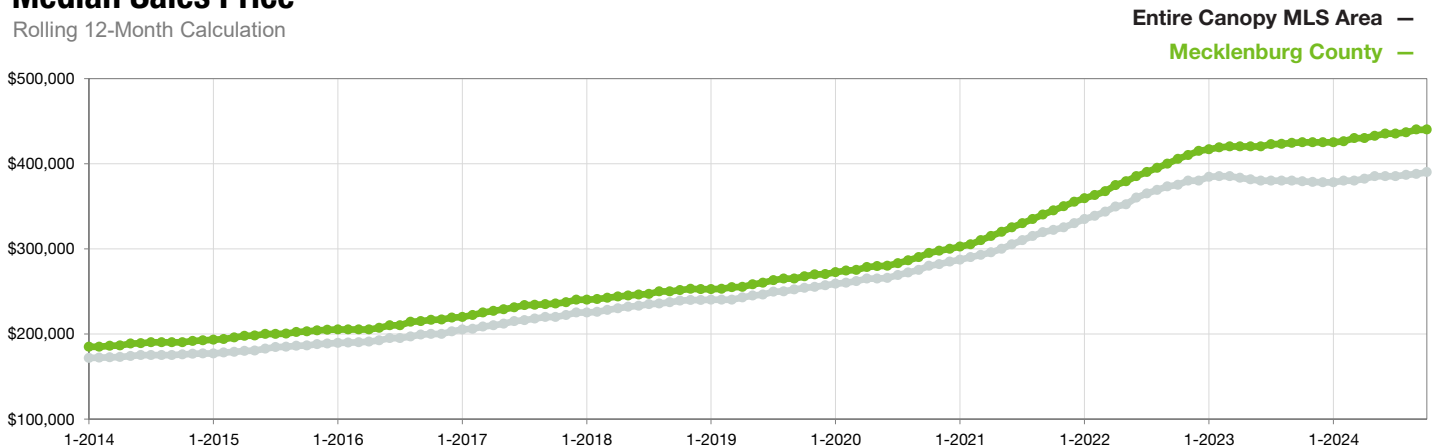
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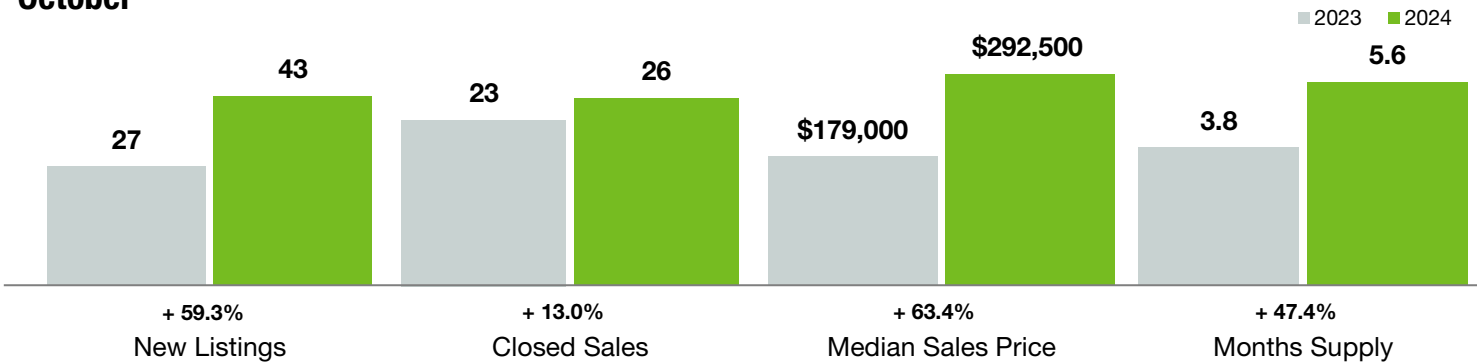
Montgomery County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	27	43	+ 59.3%	306	387	+ 26.5%
Pending Sales	13	22	+ 69.2%	245	258	+ 5.3%
Closed Sales	23	26	+ 13.0%	247	243	- 1.6%
Median Sales Price*	\$179,000	\$292,500	+ 63.4%	\$189,900	\$233,000	+ 22.7%
Average Sales Price*	\$398,391	\$374,551	- 6.0%	\$335,998	\$368,915	+ 9.8%
Percent of Original List Price Received*	91.2%	92.6%	+ 1.5%	92.5%	92.0%	- 0.5%
List to Close	71	131	+ 84.5%	96	114	+ 18.8%
Days on Market Until Sale	38	92	+ 142.1%	60	77	+ 28.3%
Cumulative Days on Market Until Sale	55	91	+ 65.5%	66	84	+ 27.3%
Average List Price	\$397,526	\$351,915	- 11.5%	\$383,447	\$378,122	- 1.4%
Inventory of Homes for Sale	84	135	+ 60.7%	--	--	--
Months Supply of Inventory	3.8	5.6	+ 47.4%	--	--	--

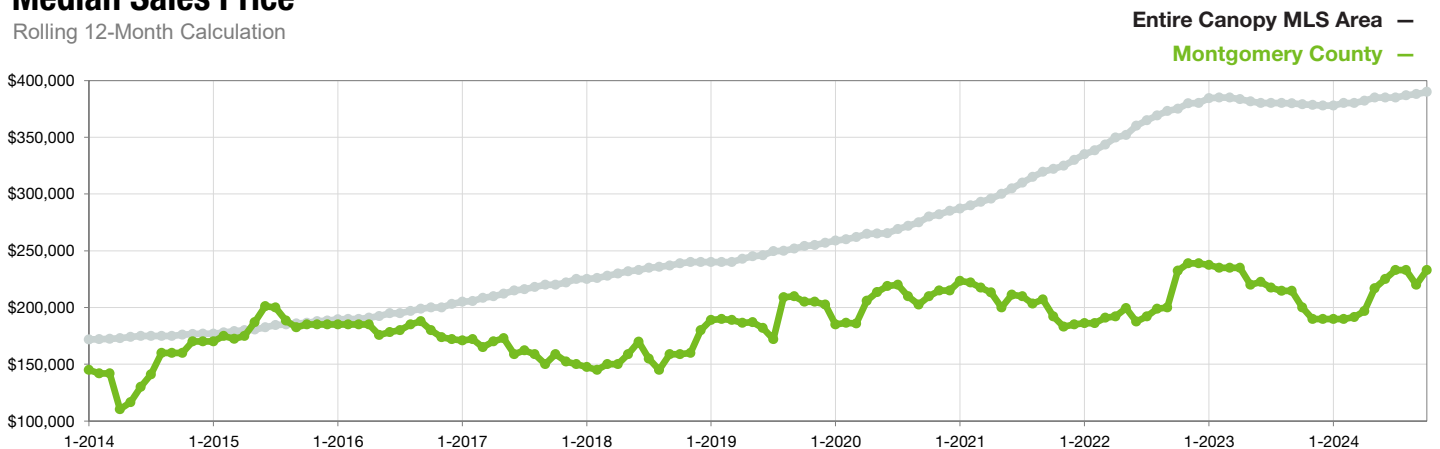
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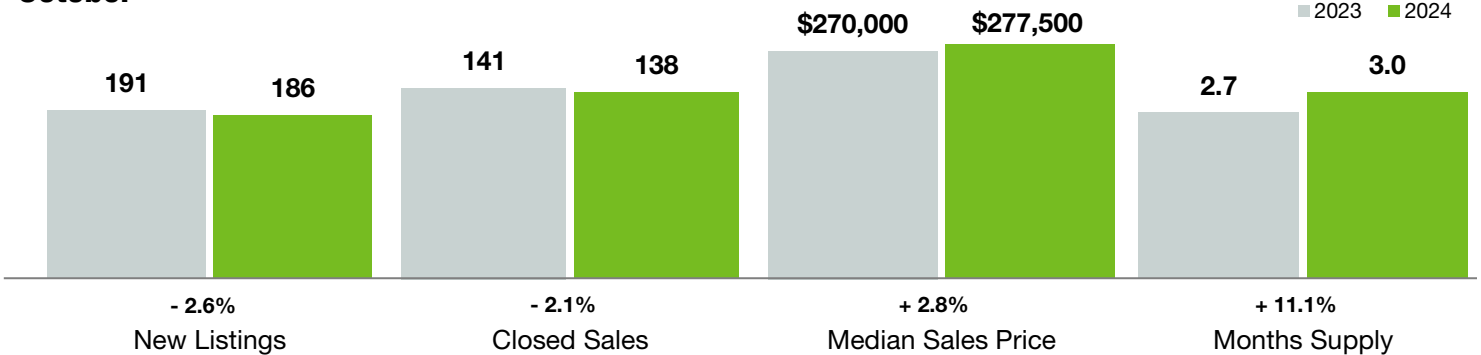
Rowan County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	191	186	- 2.6%	1,736	1,974	+ 13.7%
Pending Sales	117	152	+ 29.9%	1,423	1,500	+ 5.4%
Closed Sales	141	138	- 2.1%	1,404	1,396	- 0.6%
Median Sales Price*	\$270,000	\$277,500	+ 2.8%	\$269,900	\$280,000	+ 3.7%
Average Sales Price*	\$292,883	\$320,225	+ 9.3%	\$297,177	\$323,233	+ 8.8%
Percent of Original List Price Received*	96.4%	94.2%	- 2.3%	95.8%	94.8%	- 1.0%
List to Close	69	91	+ 31.9%	82	89	+ 8.5%
Days on Market Until Sale	28	43	+ 53.6%	37	45	+ 21.6%
Cumulative Days on Market Until Sale	32	49	+ 53.1%	42	51	+ 21.4%
Average List Price	\$347,379	\$343,693	- 1.1%	\$328,526	\$347,708	+ 5.8%
Inventory of Homes for Sale	365	429	+ 17.5%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

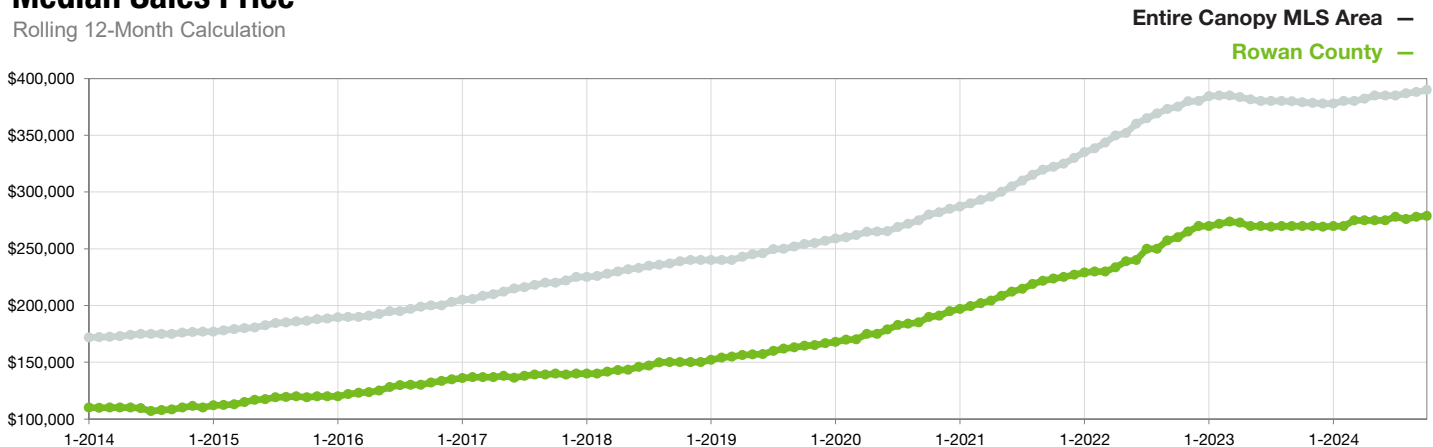
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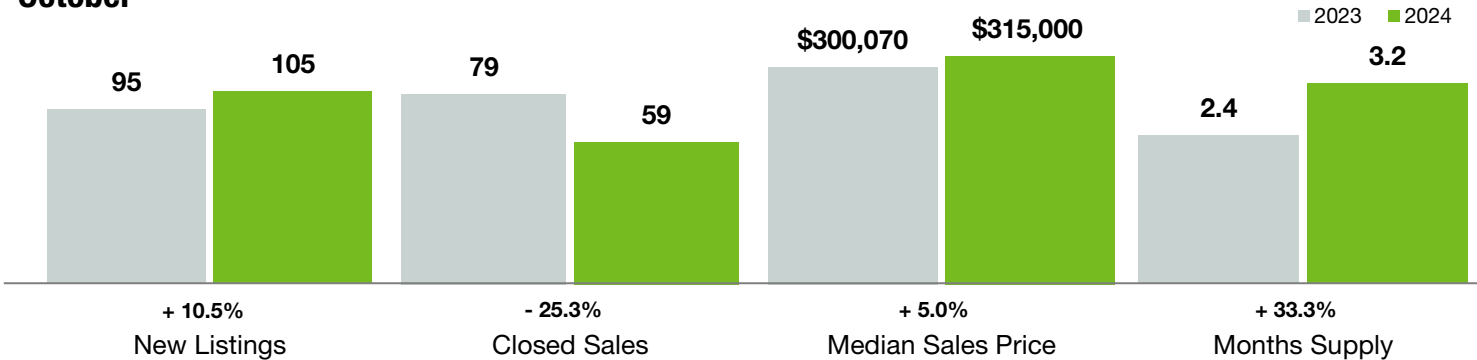
Stanly County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	95	105	+ 10.5%	967	914	- 5.5%
Pending Sales	71	65	- 8.5%	829	727	- 12.3%
Closed Sales	79	59	- 25.3%	805	697	- 13.4%
Median Sales Price*	\$300,070	\$315,000	+ 5.0%	\$305,000	\$310,000	+ 1.6%
Average Sales Price*	\$328,672	\$367,149	+ 11.7%	\$322,594	\$341,519	+ 5.9%
Percent of Original List Price Received*	95.8%	93.6%	- 2.3%	95.3%	94.9%	- 0.4%
List to Close	90	105	+ 16.7%	100	100	0.0%
Days on Market Until Sale	44	62	+ 40.9%	49	55	+ 12.2%
Cumulative Days on Market Until Sale	46	64	+ 39.1%	54	60	+ 11.1%
Average List Price	\$348,877	\$336,356	- 3.6%	\$354,754	\$346,080	- 2.4%
Inventory of Homes for Sale	185	220	+ 18.9%	--	--	--
Months Supply of Inventory	2.4	3.2	+ 33.3%	--	--	--

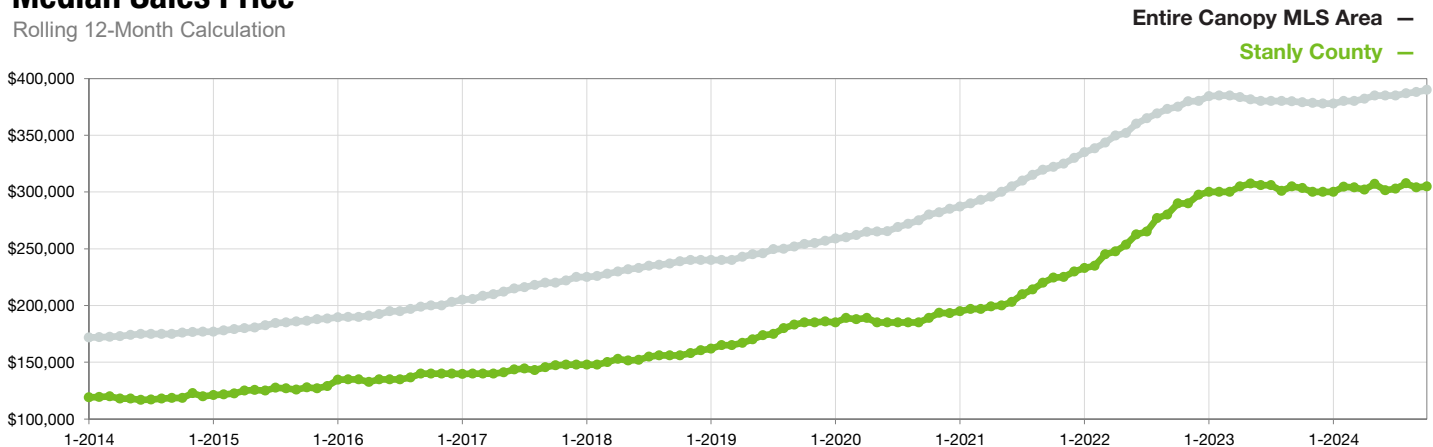
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October



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for October 2024

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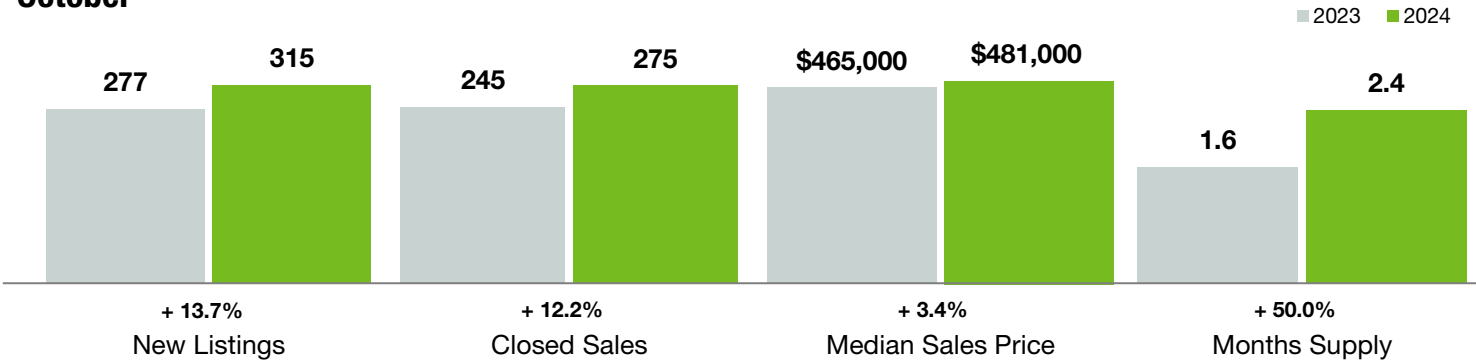
Union County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	277	315	+ 13.7%	3,336	3,764	+ 12.8%
Pending Sales	225	305	+ 35.6%	2,915	2,955	+ 1.4%
Closed Sales	245	275	+ 12.2%	2,930	2,802	- 4.4%
Median Sales Price*	\$465,000	\$481,000	+ 3.4%	\$455,000	\$462,902	+ 1.7%
Average Sales Price*	\$552,537	\$592,275	+ 7.2%	\$563,480	\$589,611	+ 4.6%
Percent of Original List Price Received*	97.5%	96.3%	- 1.2%	97.8%	97.8%	0.0%
List to Close	87	92	+ 5.7%	97	82	- 15.5%
Days on Market Until Sale	37	49	+ 32.4%	39	35	- 10.3%
Cumulative Days on Market Until Sale	33	43	+ 30.3%	37	35	- 5.4%
Average List Price	\$617,009	\$603,665	- 2.2%	\$601,448	\$616,746	+ 2.5%
Inventory of Homes for Sale	444	663	+ 49.3%	--	--	--
Months Supply of Inventory	1.6	2.4	+ 50.0%	--	--	--

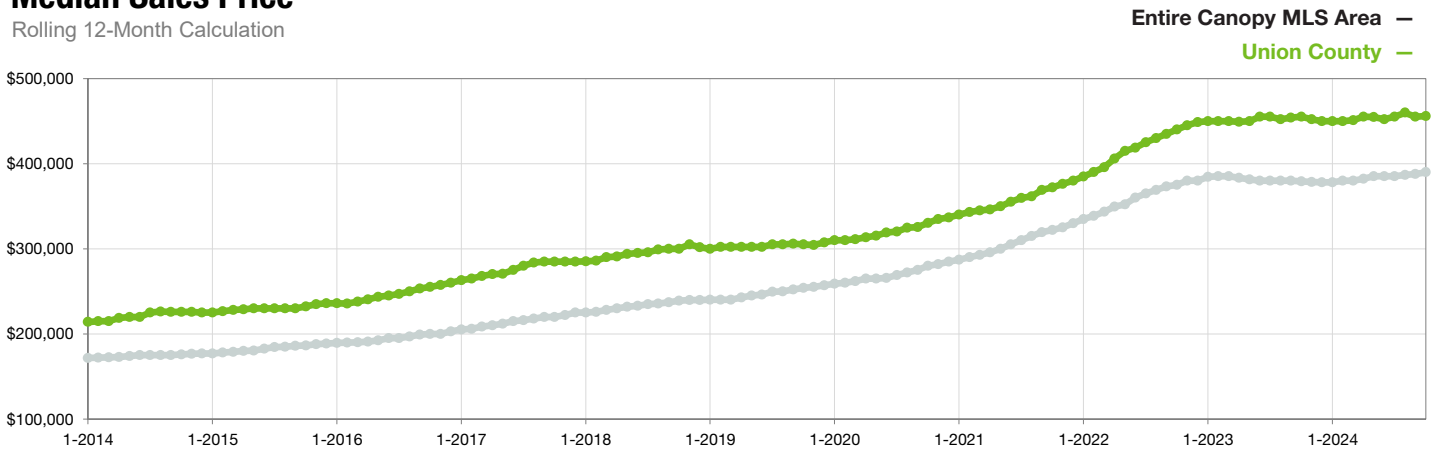
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October



Median Sales Price

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Local Market Update for October 2024

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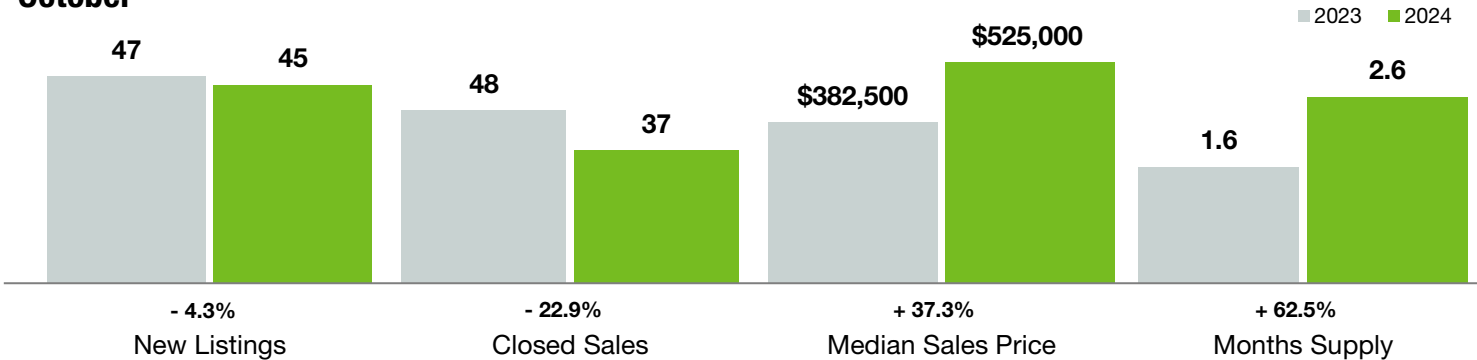
Belmont

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	47	45	- 4.3%	489	559	+ 14.3%
Pending Sales	40	46	+ 15.0%	419	428	+ 2.1%
Closed Sales	48	37	- 22.9%	397	403	+ 1.5%
Median Sales Price*	\$382,500	\$525,000	+ 37.3%	\$425,000	\$456,500	+ 7.4%
Average Sales Price*	\$449,452	\$632,052	+ 40.6%	\$502,043	\$558,068	+ 11.2%
Percent of Original List Price Received*	97.7%	96.6%	- 1.1%	97.6%	97.4%	- 0.2%
List to Close	54	62	+ 14.8%	66	72	+ 9.1%
Days on Market Until Sale	21	26	+ 23.8%	29	34	+ 17.2%
Cumulative Days on Market Until Sale	24	29	+ 20.8%	30	37	+ 23.3%
Average List Price	\$633,110	\$508,362	- 19.7%	\$537,205	\$570,868	+ 6.3%
Inventory of Homes for Sale	62	103	+ 66.1%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

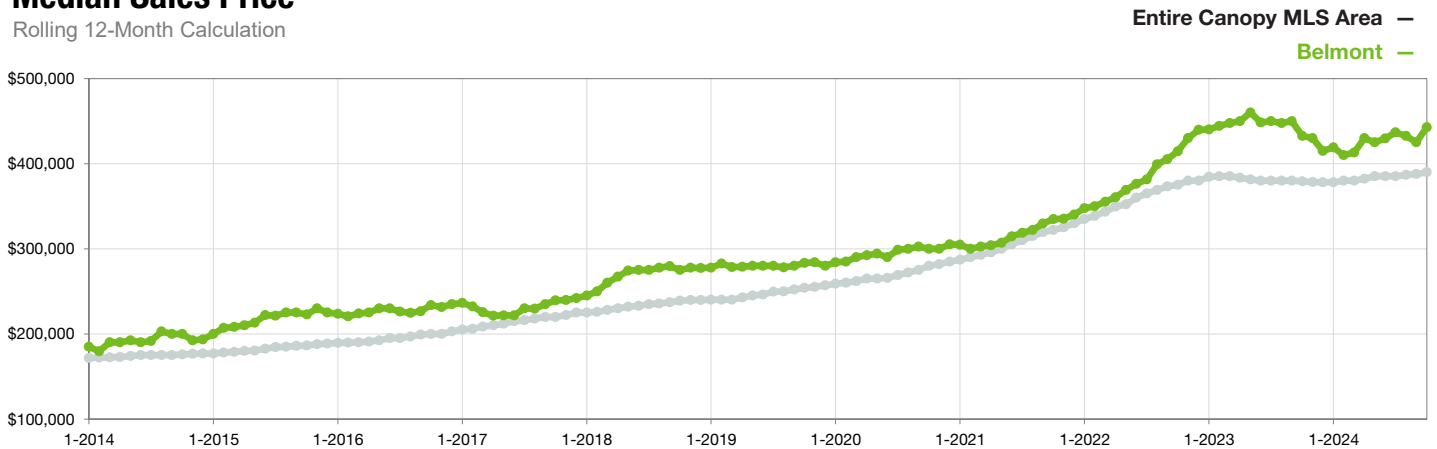
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October



Median Sales Price

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Local Market Update for October 2024

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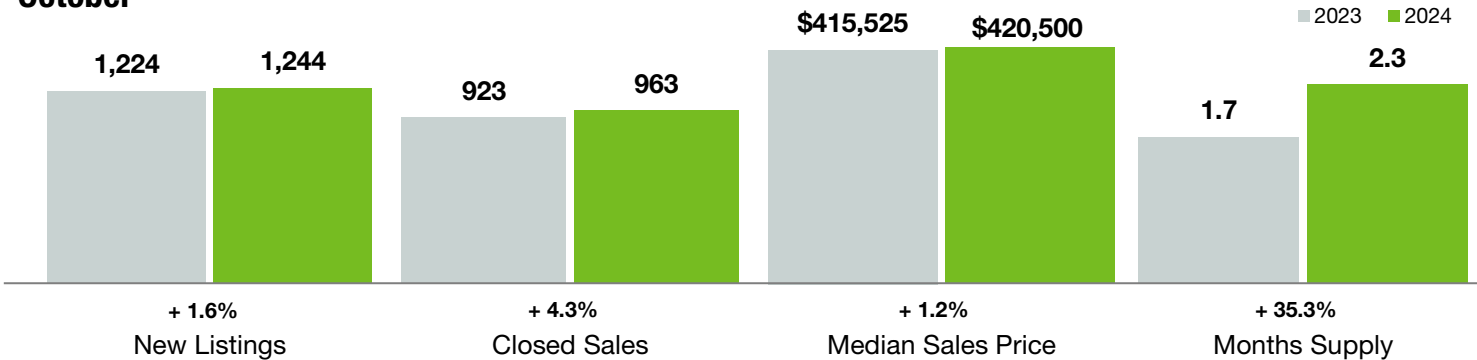
City of Charlotte

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	1,224	1,244	+ 1.6%	12,492	13,735	+ 10.0%
Pending Sales	885	1,088	+ 22.9%	10,955	10,729	- 2.1%
Closed Sales	923	963	+ 4.3%	10,739	10,347	- 3.7%
Median Sales Price*	\$415,525	\$420,500	+ 1.2%	\$407,943	\$418,083	+ 2.5%
Average Sales Price*	\$535,825	\$557,061	+ 4.0%	\$529,567	\$574,897	+ 8.6%
Percent of Original List Price Received*	98.5%	96.8%	- 1.7%	98.3%	98.1%	- 0.2%
List to Close	81	84	+ 3.7%	84	81	- 3.6%
Days on Market Until Sale	27	34	+ 25.9%	32	32	0.0%
Cumulative Days on Market Until Sale	29	37	+ 27.6%	34	35	+ 2.9%
Average List Price	\$565,714	\$584,722	+ 3.4%	\$563,833	\$586,872	+ 4.1%
Inventory of Homes for Sale	1,743	2,329	+ 33.6%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

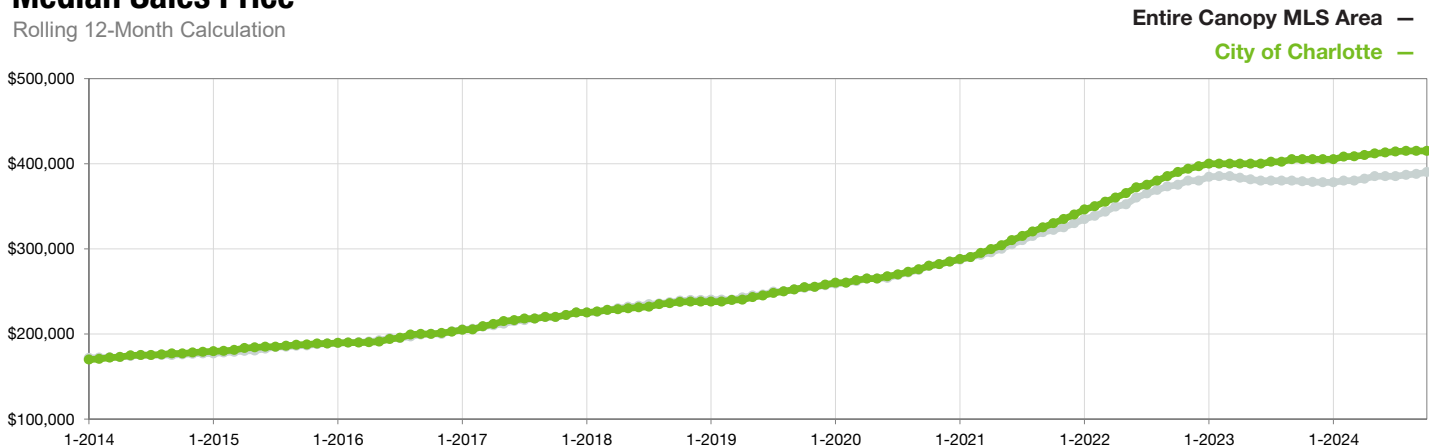
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October



Median Sales Price

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Local Market Update for October 2024

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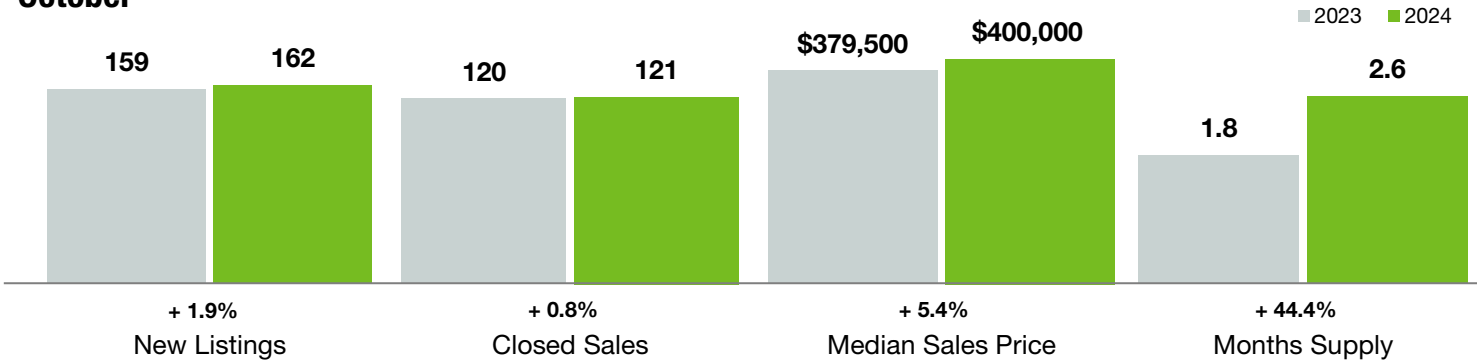
Concord

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	159	162	+ 1.9%	1,449	1,750	+ 20.8%
Pending Sales	110	144	+ 30.9%	1,316	1,328	+ 0.9%
Closed Sales	120	121	+ 0.8%	1,293	1,256	- 2.9%
Median Sales Price*	\$379,500	\$400,000	+ 5.4%	\$365,000	\$390,000	+ 6.8%
Average Sales Price*	\$405,512	\$420,334	+ 3.7%	\$394,928	\$437,269	+ 10.7%
Percent of Original List Price Received*	99.3%	95.4%	- 3.9%	96.9%	96.7%	- 0.2%
List to Close	71	83	+ 16.9%	82	76	- 7.3%
Days on Market Until Sale	24	44	+ 83.3%	35	35	0.0%
Cumulative Days on Market Until Sale	23	46	+ 100.0%	37	38	+ 2.7%
Average List Price	\$389,510	\$480,056	+ 23.2%	\$417,024	\$461,845	+ 10.7%
Inventory of Homes for Sale	220	327	+ 48.6%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

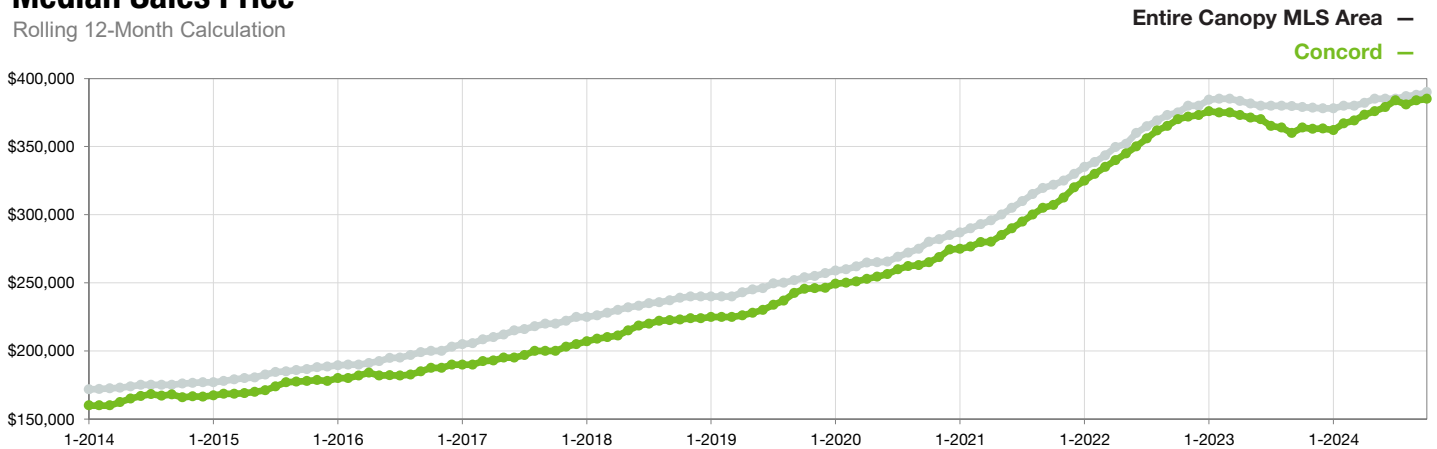
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October



Median Sales Price

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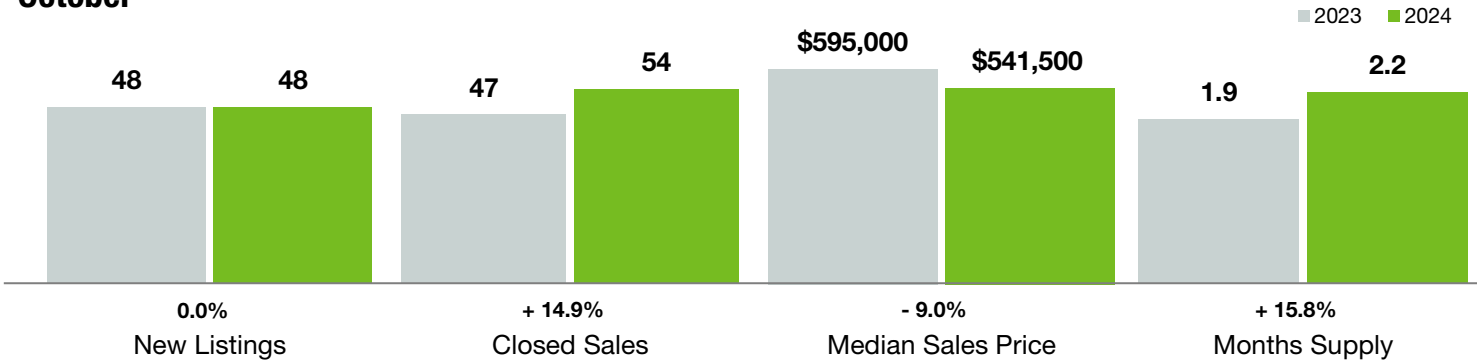
Cornelius

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	48	48	0.0%	538	626	+ 16.4%
Pending Sales	42	49	+ 16.7%	458	503	+ 9.8%
Closed Sales	47	54	+ 14.9%	437	497	+ 13.7%
Median Sales Price*	\$595,000	\$541,500	- 9.0%	\$503,985	\$565,000	+ 12.1%
Average Sales Price*	\$949,111	\$766,330	- 19.3%	\$792,839	\$843,124	+ 6.3%
Percent of Original List Price Received*	96.6%	95.4%	- 1.2%	96.6%	96.4%	- 0.2%
List to Close	74	86	+ 16.2%	78	80	+ 2.6%
Days on Market Until Sale	34	38	+ 11.8%	34	40	+ 17.6%
Cumulative Days on Market Until Sale	39	40	+ 2.6%	36	37	+ 2.8%
Average List Price	\$906,720	\$1,298,498	+ 43.2%	\$936,643	\$991,116	+ 5.8%
Inventory of Homes for Sale	80	104	+ 30.0%	--	--	--
Months Supply of Inventory	1.9	2.2	+ 15.8%	--	--	--

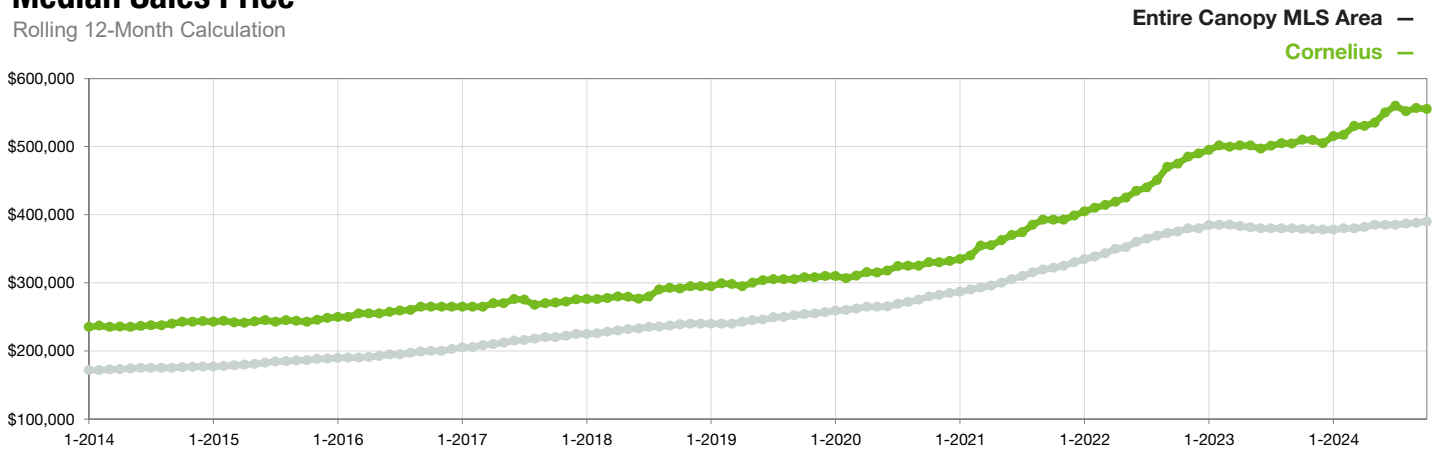
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October



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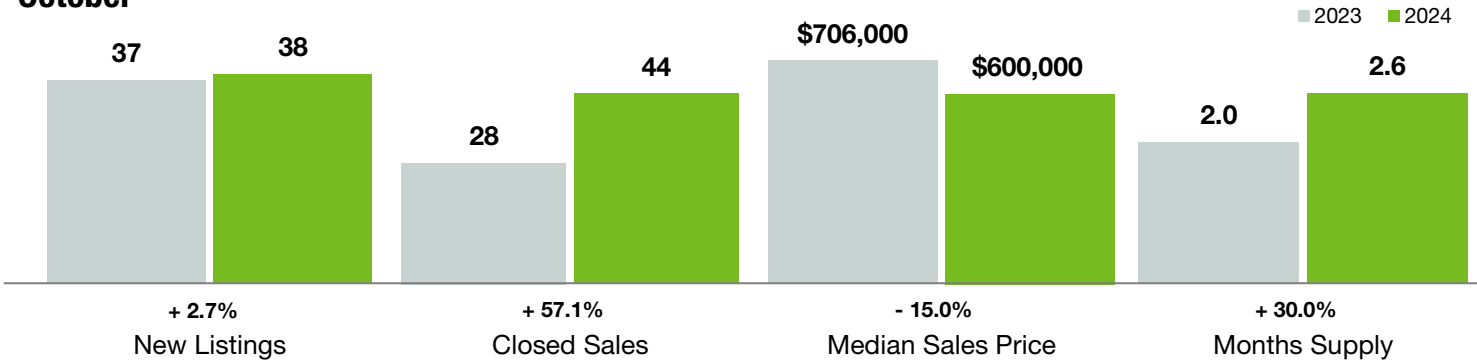
Davidson

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	37	38	+ 2.7%	441	525	+ 19.0%
Pending Sales	34	35	+ 2.9%	378	407	+ 7.7%
Closed Sales	28	44	+ 57.1%	353	385	+ 9.1%
Median Sales Price*	\$706,000	\$600,000	- 15.0%	\$630,950	\$600,000	- 4.9%
Average Sales Price*	\$892,421	\$829,206	- 7.1%	\$780,881	\$806,208	+ 3.2%
Percent of Original List Price Received*	97.9%	95.0%	- 3.0%	98.8%	97.5%	- 1.3%
List to Close	104	136	+ 30.8%	106	97	- 8.5%
Days on Market Until Sale	35	57	+ 62.9%	42	35	- 16.7%
Cumulative Days on Market Until Sale	36	60	+ 66.7%	46	41	- 10.9%
Average List Price	\$1,011,456	\$876,041	- 13.4%	\$838,677	\$891,495	+ 6.3%
Inventory of Homes for Sale	69	98	+ 42.0%	--	--	--
Months Supply of Inventory	2.0	2.6	+ 30.0%	--	--	--

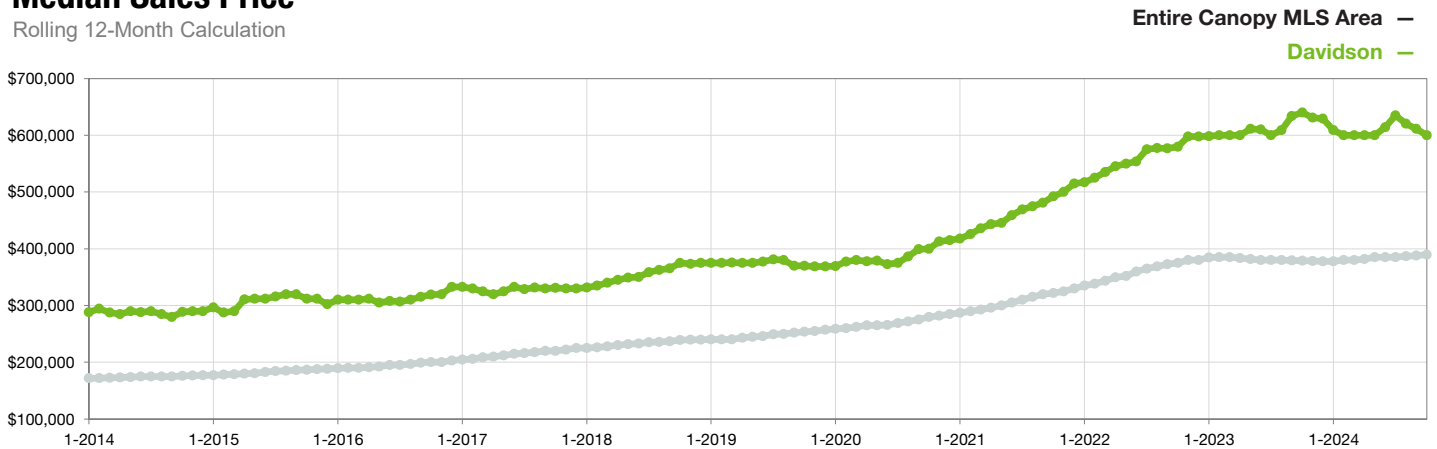
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October



Median Sales Price

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Local Market Update for October 2024

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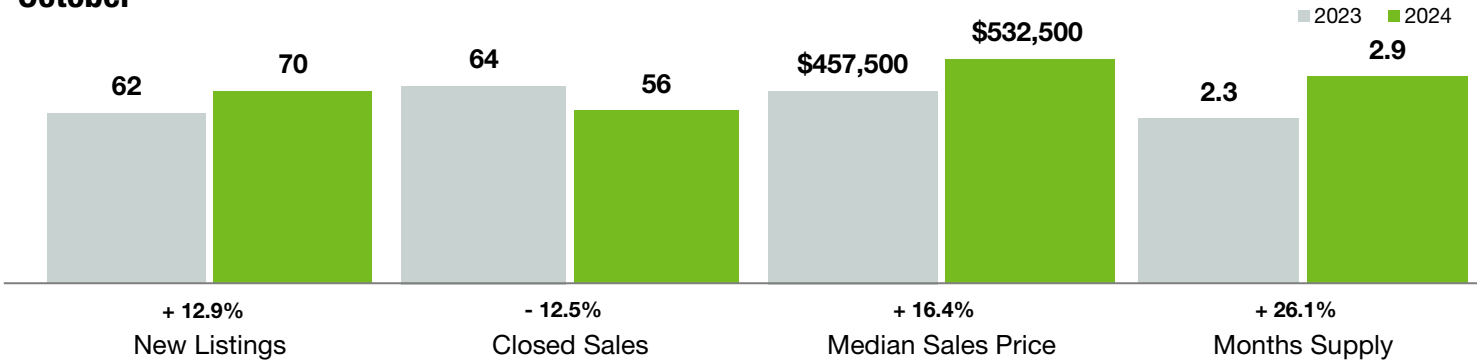
Denver

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	62	70	+ 12.9%	679	762	+ 12.2%
Pending Sales	38	54	+ 42.1%	558	575	+ 3.0%
Closed Sales	64	56	- 12.5%	548	567	+ 3.5%
Median Sales Price*	\$457,500	\$532,500	+ 16.4%	\$489,950	\$524,605	+ 7.1%
Average Sales Price*	\$591,044	\$664,355	+ 12.4%	\$626,365	\$636,630	+ 1.6%
Percent of Original List Price Received*	96.9%	96.2%	- 0.7%	97.4%	97.3%	- 0.1%
List to Close	104	87	- 16.3%	111	103	- 7.2%
Days on Market Until Sale	49	44	- 10.2%	52	45	- 13.5%
Cumulative Days on Market Until Sale	49	50	+ 2.0%	47	47	0.0%
Average List Price	\$588,727	\$668,156	+ 13.5%	\$660,642	\$758,890	+ 14.9%
Inventory of Homes for Sale	116	155	+ 33.6%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

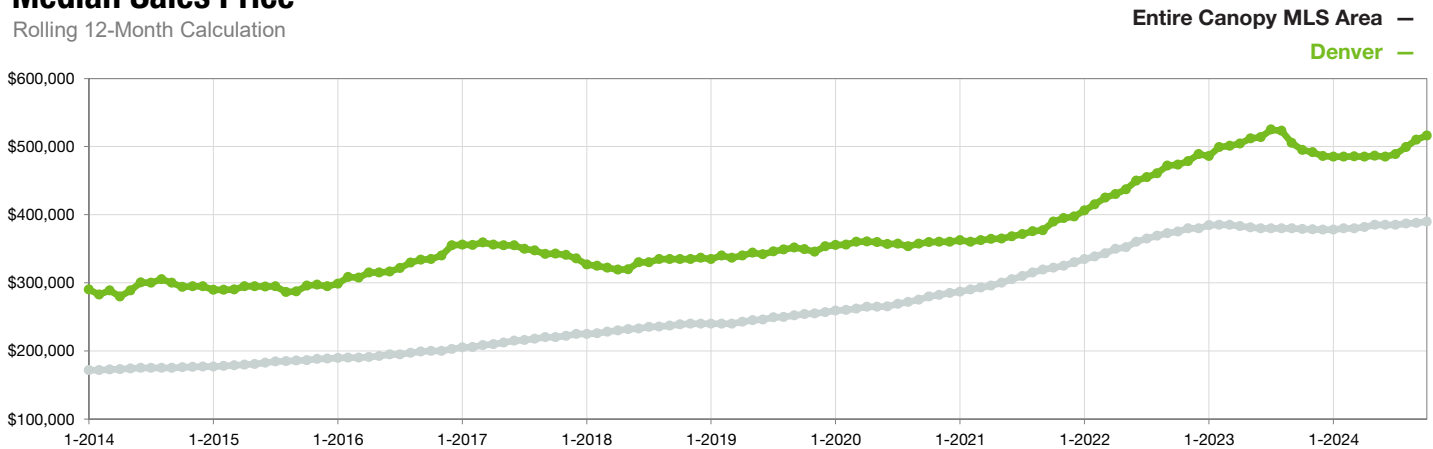
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October



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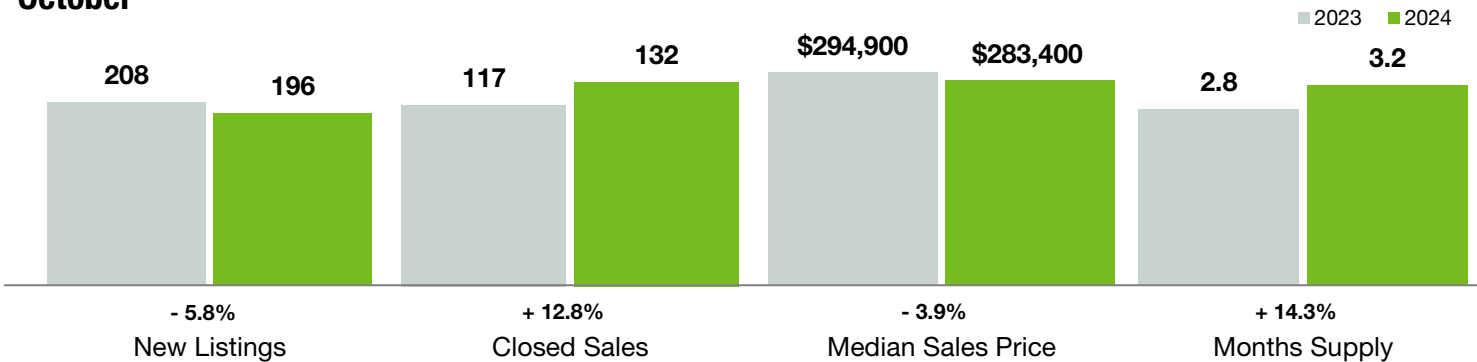
Gastonia

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	208	196	- 5.8%	1,615	2,081	+ 28.9%
Pending Sales	107	161	+ 50.5%	1,295	1,472	+ 13.7%
Closed Sales	117	132	+ 12.8%	1,228	1,382	+ 12.5%
Median Sales Price*	\$294,900	\$283,400	- 3.9%	\$275,000	\$295,543	+ 7.5%
Average Sales Price*	\$305,765	\$301,244	- 1.5%	\$295,284	\$310,088	+ 5.0%
Percent of Original List Price Received*	96.7%	94.1%	- 2.7%	96.0%	95.5%	- 0.5%
List to Close	80	87	+ 8.7%	83	89	+ 7.2%
Days on Market Until Sale	29	42	+ 44.8%	39	42	+ 7.7%
Cumulative Days on Market Until Sale	40	46	+ 15.0%	45	50	+ 11.1%
Average List Price	\$325,553	\$316,093	- 2.9%	\$314,666	\$333,120	+ 5.9%
Inventory of Homes for Sale	347	443	+ 27.7%	--	--	--
Months Supply of Inventory	2.8	3.2	+ 14.3%	--	--	--

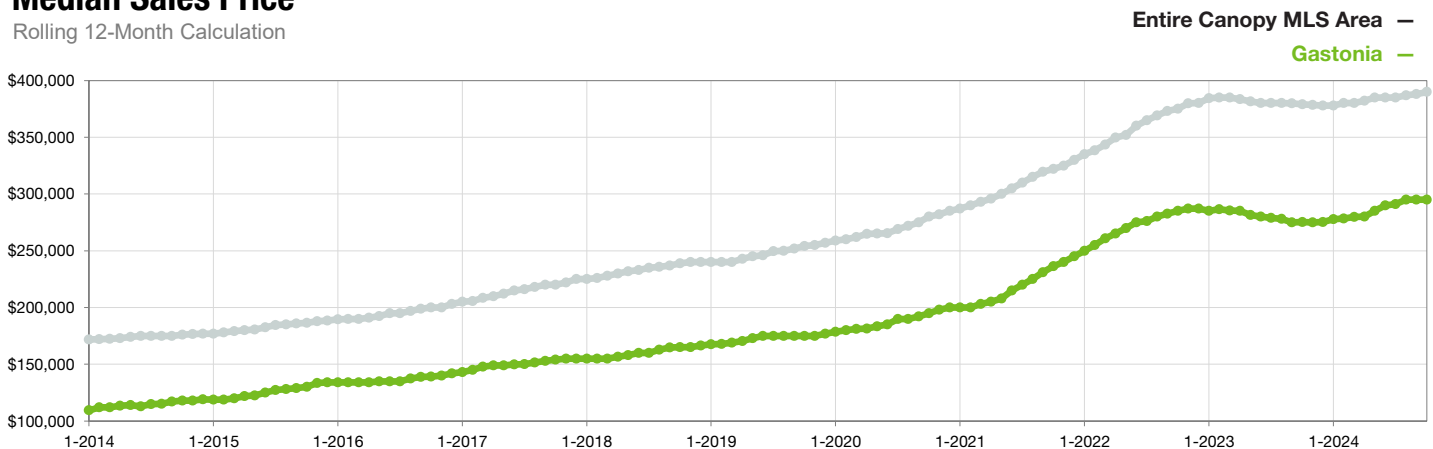
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October



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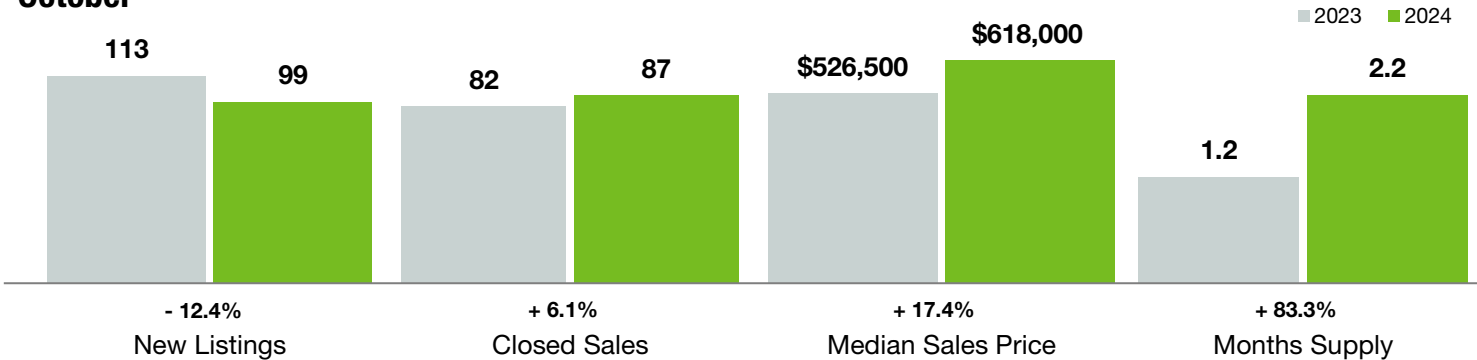
Huntersville

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	113	99	- 12.4%	1,028	1,260	+ 22.6%
Pending Sales	96	75	- 21.9%	920	991	+ 7.7%
Closed Sales	82	87	+ 6.1%	883	1,001	+ 13.4%
Median Sales Price*	\$526,500	\$618,000	+ 17.4%	\$546,485	\$537,000	- 1.7%
Average Sales Price*	\$639,530	\$737,670	+ 15.3%	\$593,405	\$609,137	+ 2.7%
Percent of Original List Price Received*	98.6%	97.5%	- 1.1%	98.6%	98.6%	0.0%
List to Close	82	91	+ 11.0%	86	82	- 4.7%
Days on Market Until Sale	34	41	+ 20.6%	29	28	- 3.4%
Cumulative Days on Market Until Sale	29	38	+ 31.0%	31	28	- 9.7%
Average List Price	\$564,077	\$628,913	+ 11.5%	\$610,284	\$641,703	+ 5.1%
Inventory of Homes for Sale	106	203	+ 91.5%	--	--	--
Months Supply of Inventory	1.2	2.2	+ 83.3%	--	--	--

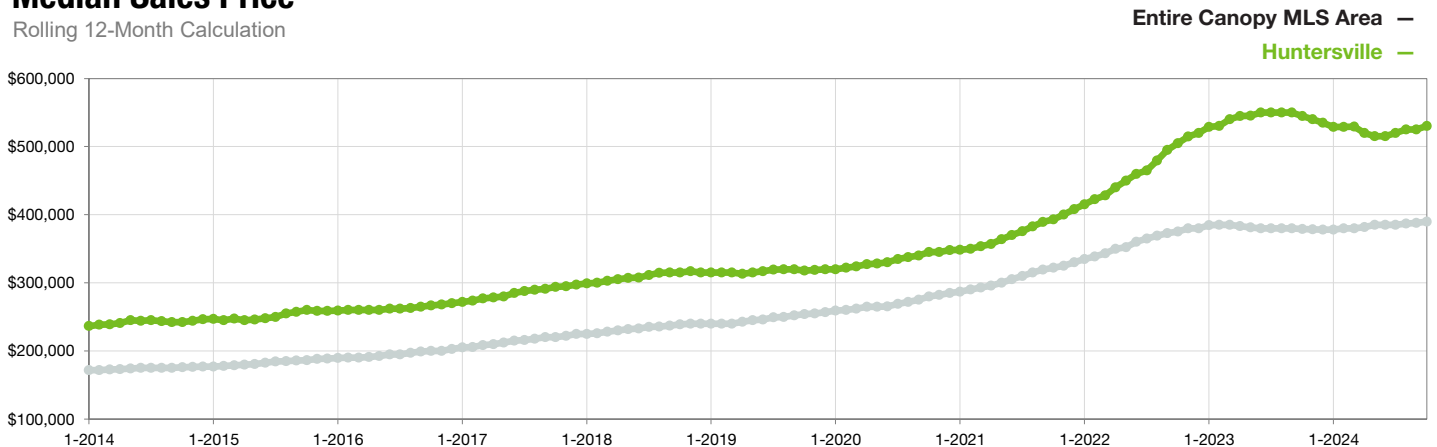
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October



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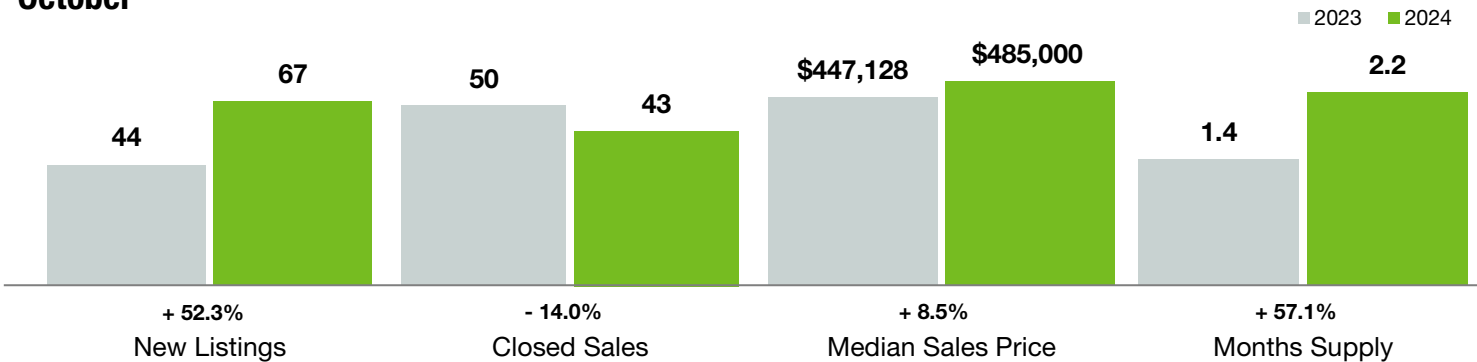
Indian Trail

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	44	67	+ 52.3%	608	649	+ 6.7%
Pending Sales	48	55	+ 14.6%	565	514	- 9.0%
Closed Sales	50	43	- 14.0%	581	491	- 15.5%
Median Sales Price*	\$447,128	\$485,000	+ 8.5%	\$439,578	\$440,576	+ 0.2%
Average Sales Price*	\$453,558	\$498,075	+ 9.8%	\$456,791	\$466,511	+ 2.1%
Percent of Original List Price Received*	97.7%	96.7%	- 1.0%	97.7%	98.0%	+ 0.3%
List to Close	84	82	- 2.4%	101	76	- 24.8%
Days on Market Until Sale	36	40	+ 11.1%	38	32	- 15.8%
Cumulative Days on Market Until Sale	36	55	+ 52.8%	41	33	- 19.5%
Average List Price	\$450,979	\$454,206	+ 0.7%	\$475,676	\$482,184	+ 1.4%
Inventory of Homes for Sale	79	106	+ 34.2%	--	--	--
Months Supply of Inventory	1.4	2.2	+ 57.1%	--	--	--

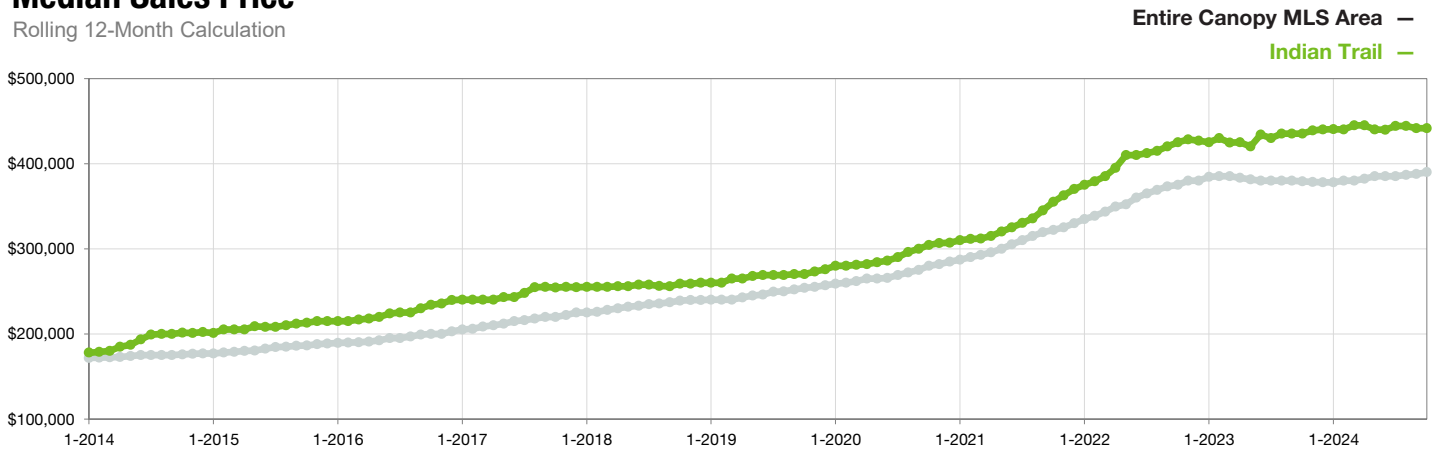
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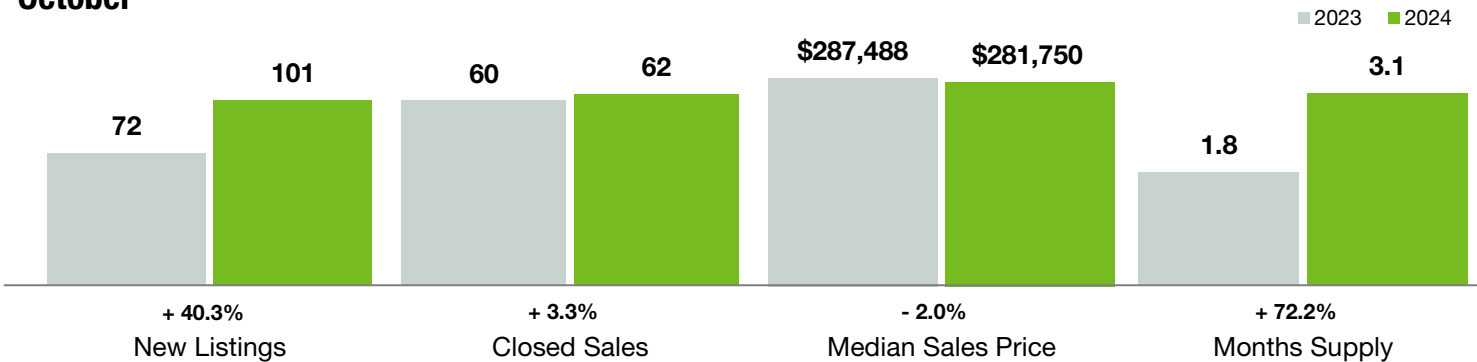
Kannapolis

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	72	101	+ 40.3%	821	939	+ 14.4%
Pending Sales	62	63	+ 1.6%	716	665	- 7.1%
Closed Sales	60	62	+ 3.3%	683	631	- 7.6%
Median Sales Price*	\$287,488	\$281,750	- 2.0%	\$290,000	\$285,000	- 1.7%
Average Sales Price*	\$295,304	\$301,457	+ 2.1%	\$299,920	\$310,536	+ 3.5%
Percent of Original List Price Received*	95.7%	95.5%	- 0.2%	96.1%	95.9%	- 0.2%
List to Close	68	68	0.0%	76	76	0.0%
Days on Market Until Sale	33	34	+ 3.0%	35	34	- 2.9%
Cumulative Days on Market Until Sale	34	36	+ 5.9%	37	39	+ 5.4%
Average List Price	\$298,296	\$354,690	+ 18.9%	\$313,318	\$324,092	+ 3.4%
Inventory of Homes for Sale	125	198	+ 58.4%	--	--	--
Months Supply of Inventory	1.8	3.1	+ 72.2%	--	--	--

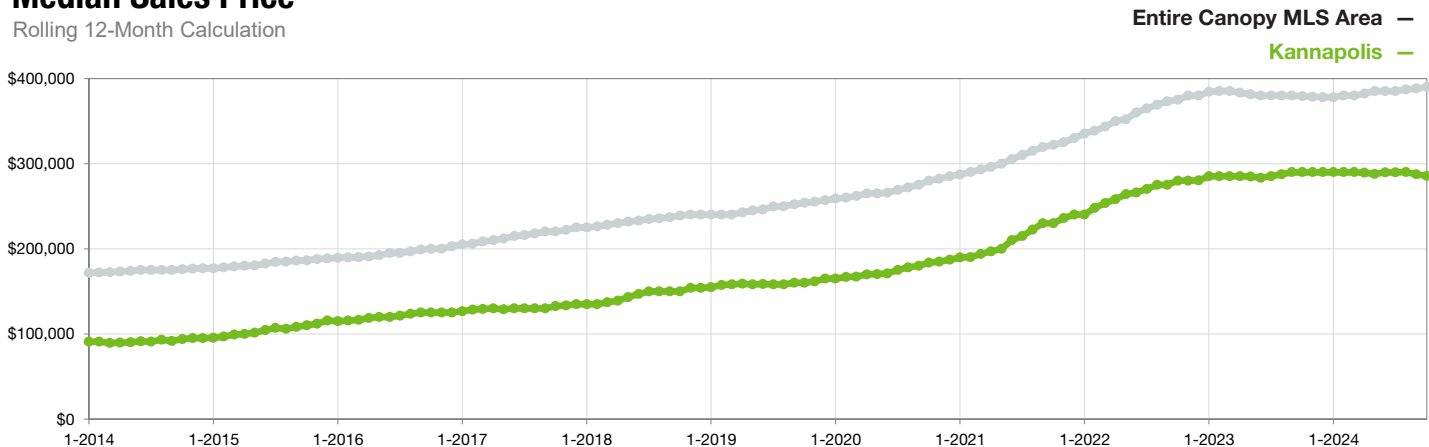
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October



Median Sales Price

Rolling 12-Month Calculation



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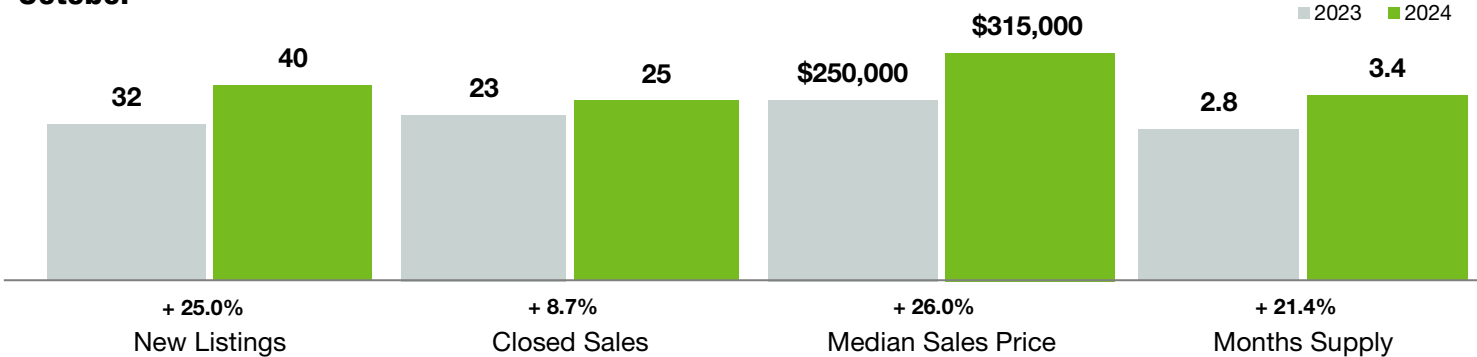
Kings Mountain

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	32	40	+ 25.0%	255	363	+ 42.4%
Pending Sales	20	36	+ 80.0%	209	256	+ 22.5%
Closed Sales	23	25	+ 8.7%	205	226	+ 10.2%
Median Sales Price*	\$250,000	\$315,000	+ 26.0%	\$240,000	\$275,000	+ 14.6%
Average Sales Price*	\$287,735	\$349,820	+ 21.6%	\$276,640	\$293,615	+ 6.1%
Percent of Original List Price Received*	94.8%	94.3%	- 0.5%	95.9%	95.1%	- 0.8%
List to Close	69	90	+ 30.4%	86	86	0.0%
Days on Market Until Sale	29	49	+ 69.0%	43	46	+ 7.0%
Cumulative Days on Market Until Sale	31	55	+ 77.4%	44	56	+ 27.3%
Average List Price	\$270,940	\$272,967	+ 0.7%	\$291,662	\$320,601	+ 9.9%
Inventory of Homes for Sale	57	82	+ 43.9%	--	--	--
Months Supply of Inventory	2.8	3.4	+ 21.4%	--	--	--

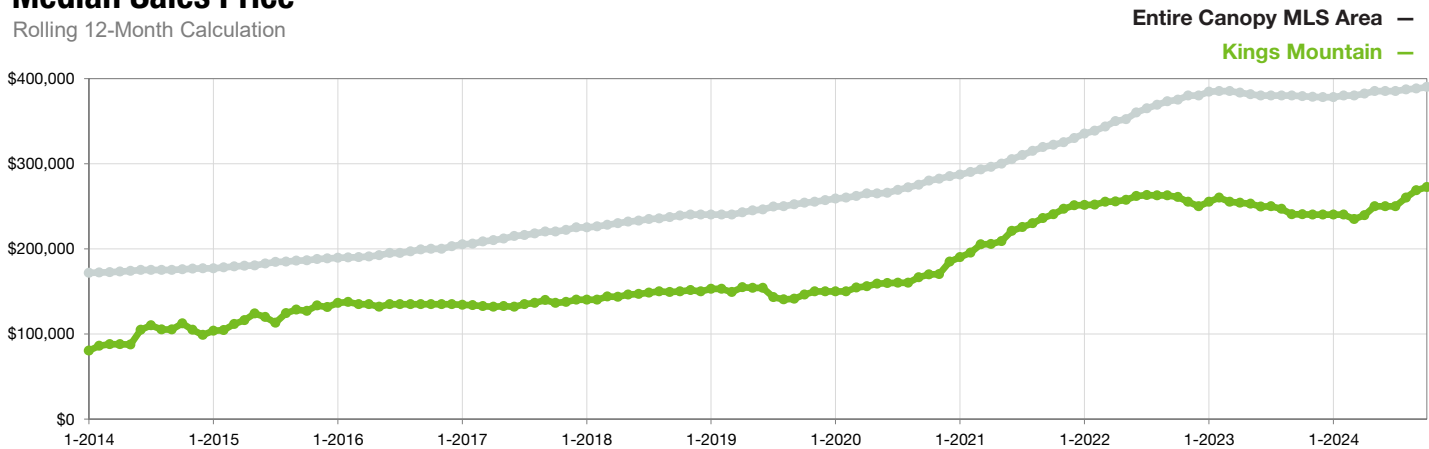
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October



Median Sales Price

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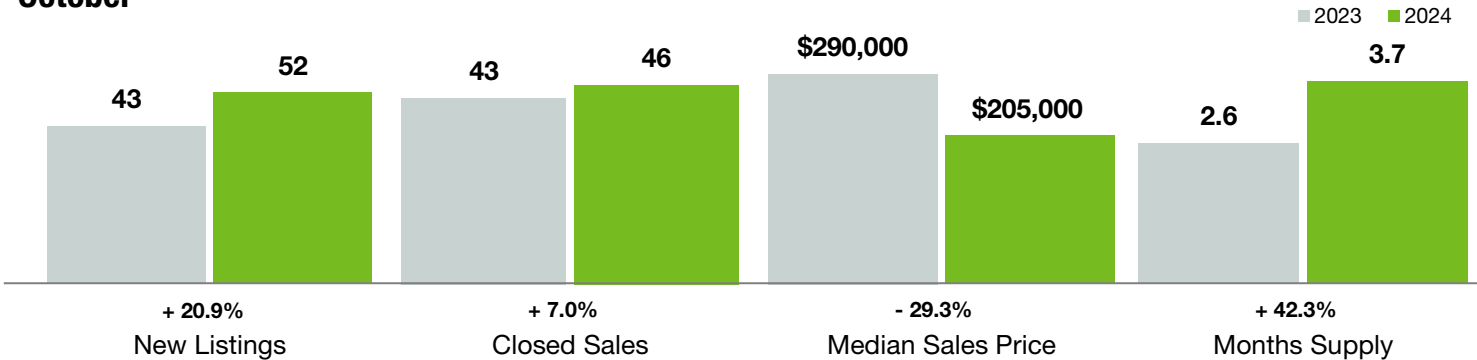
Lincolnton

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	43	52	+ 20.9%	413	543	+ 31.5%
Pending Sales	41	37	- 9.8%	355	373	+ 5.1%
Closed Sales	43	46	+ 7.0%	339	356	+ 5.0%
Median Sales Price*	\$290,000	\$205,000	- 29.3%	\$296,000	\$314,000	+ 6.1%
Average Sales Price*	\$302,252	\$293,959	- 2.7%	\$314,490	\$333,506	+ 6.0%
Percent of Original List Price Received*	96.7%	94.3%	- 2.5%	95.9%	95.3%	- 0.6%
List to Close	101	102	+ 1.0%	106	89	- 16.0%
Days on Market Until Sale	42	43	+ 2.4%	47	41	- 12.8%
Cumulative Days on Market Until Sale	42	44	+ 4.8%	51	51	0.0%
Average List Price	\$323,165	\$362,163	+ 12.1%	\$334,321	\$360,576	+ 7.9%
Inventory of Homes for Sale	86	134	+ 55.8%	--	--	--
Months Supply of Inventory	2.6	3.7	+ 42.3%	--	--	--

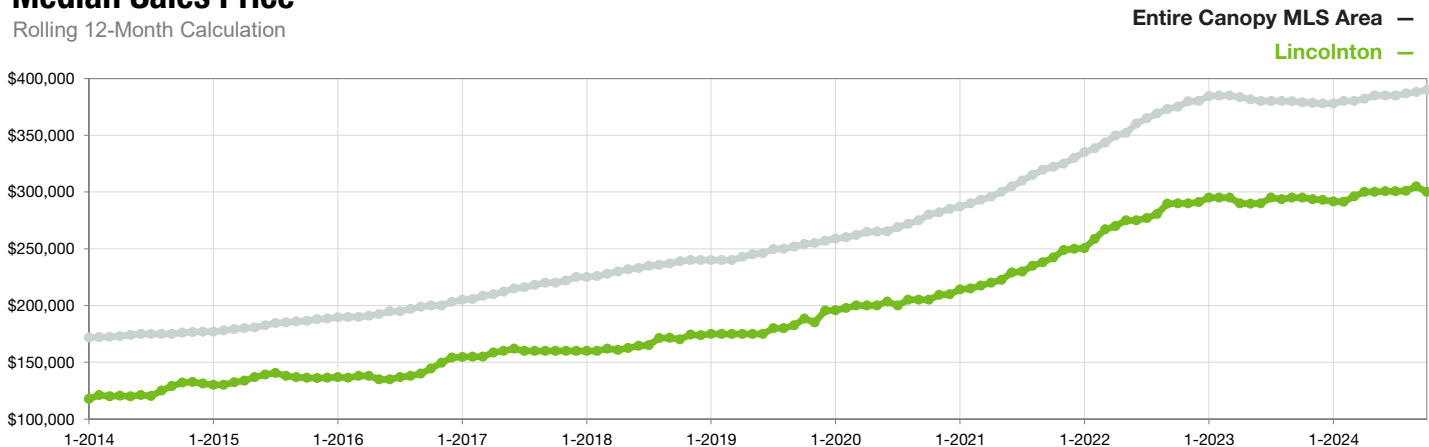
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October



Median Sales Price

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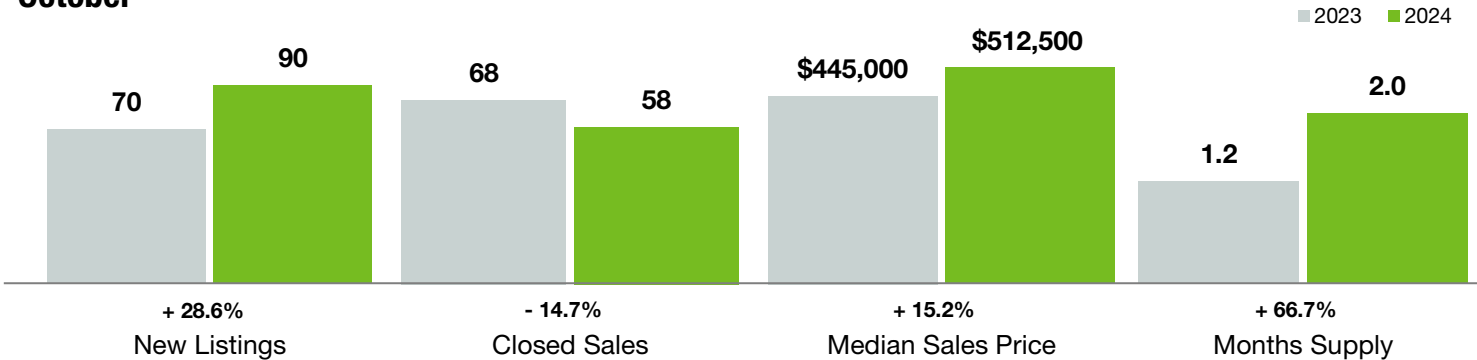
Matthews

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	70	90	+ 28.6%	822	993	+ 20.8%
Pending Sales	68	78	+ 14.7%	758	793	+ 4.6%
Closed Sales	68	58	- 14.7%	730	723	- 1.0%
Median Sales Price*	\$445,000	\$512,500	+ 15.2%	\$500,000	\$535,000	+ 7.0%
Average Sales Price*	\$519,930	\$640,675	+ 23.2%	\$552,184	\$632,174	+ 14.5%
Percent of Original List Price Received*	97.6%	98.2%	+ 0.6%	98.5%	99.0%	+ 0.5%
List to Close	62	63	+ 1.6%	73	61	- 16.4%
Days on Market Until Sale	29	23	- 20.7%	32	21	- 34.4%
Cumulative Days on Market Until Sale	26	27	+ 3.8%	32	22	- 31.3%
Average List Price	\$627,561	\$614,458	- 2.1%	\$585,168	\$628,584	+ 7.4%
Inventory of Homes for Sale	84	141	+ 67.9%	--	--	--
Months Supply of Inventory	1.2	2.0	+ 66.7%	--	--	--

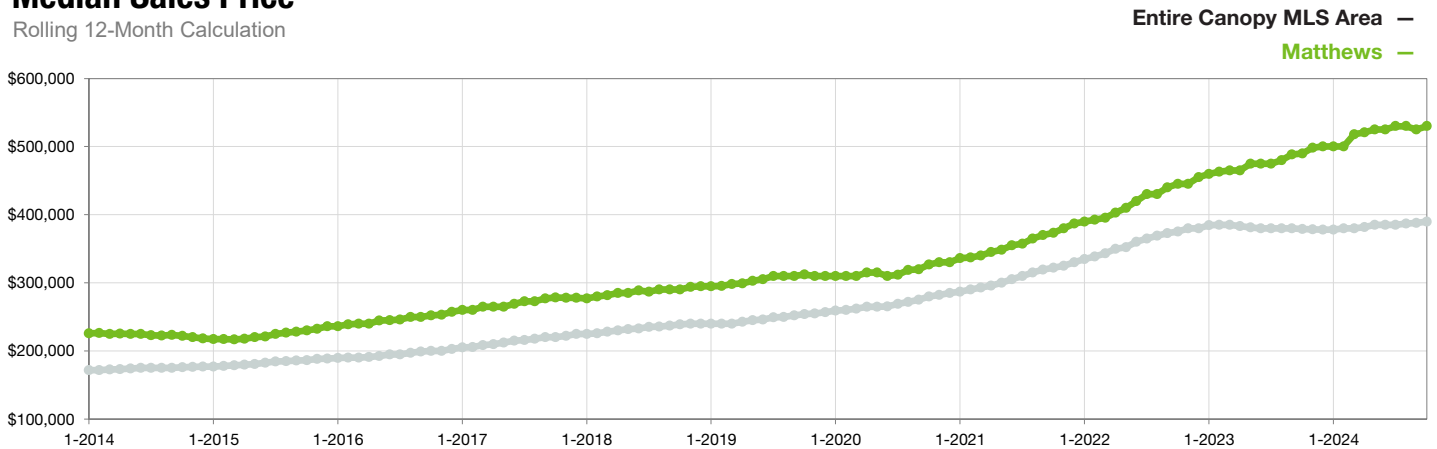
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October



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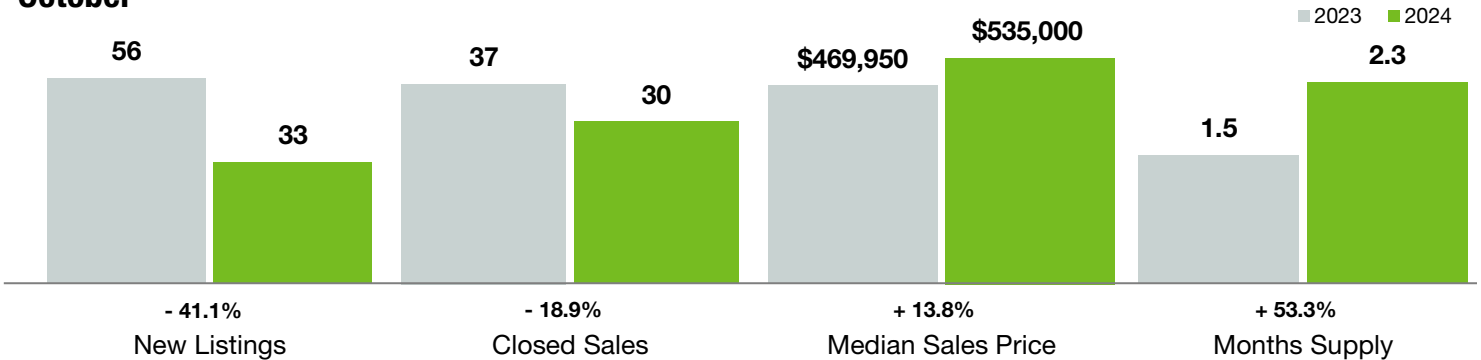
Mint Hill

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	56	33	- 41.1%	477	408	- 14.5%
Pending Sales	37	35	- 5.4%	460	333	- 27.6%
Closed Sales	37	30	- 18.9%	461	332	- 28.0%
Median Sales Price*	\$469,950	\$535,000	+ 13.8%	\$484,500	\$565,000	+ 16.6%
Average Sales Price*	\$485,269	\$534,181	+ 10.1%	\$494,478	\$573,684	+ 16.0%
Percent of Original List Price Received*	96.8%	97.6%	+ 0.8%	97.8%	98.2%	+ 0.4%
List to Close	91	87	- 4.4%	114	82	- 28.1%
Days on Market Until Sale	38	41	+ 7.9%	48	31	- 35.4%
Cumulative Days on Market Until Sale	38	44	+ 15.8%	47	34	- 27.7%
Average List Price	\$526,584	\$605,345	+ 15.0%	\$522,019	\$604,188	+ 15.7%
Inventory of Homes for Sale	63	76	+ 20.6%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

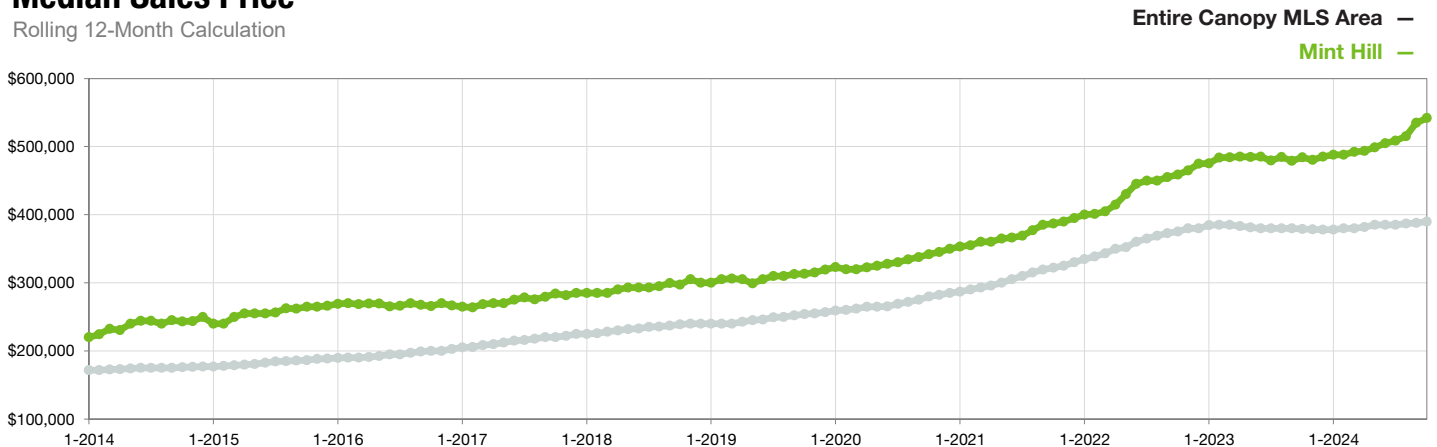
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October



Median Sales Price

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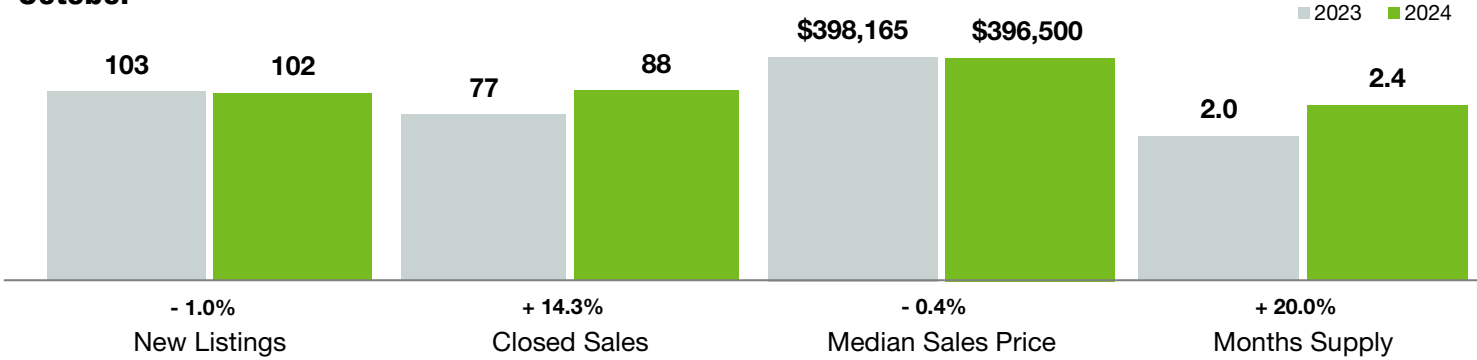
Monroe

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	103	102	- 1.0%	1,135	1,266	+ 11.5%
Pending Sales	81	97	+ 19.8%	977	1,020	+ 4.4%
Closed Sales	77	88	+ 14.3%	923	985	+ 6.7%
Median Sales Price*	\$398,165	\$396,500	- 0.4%	\$380,000	\$398,240	+ 4.8%
Average Sales Price*	\$423,250	\$418,296	- 1.2%	\$397,322	\$420,009	+ 5.7%
Percent of Original List Price Received*	98.4%	94.7%	- 3.8%	97.0%	97.0%	0.0%
List to Close	96	96	0.0%	92	89	- 3.3%
Days on Market Until Sale	41	49	+ 19.5%	39	39	0.0%
Cumulative Days on Market Until Sale	33	46	+ 39.4%	42	41	- 2.4%
Average List Price	\$410,451	\$433,530	+ 5.6%	\$414,899	\$439,834	+ 6.0%
Inventory of Homes for Sale	182	234	+ 28.6%	--	--	--
Months Supply of Inventory	2.0	2.4	+ 20.0%	--	--	--

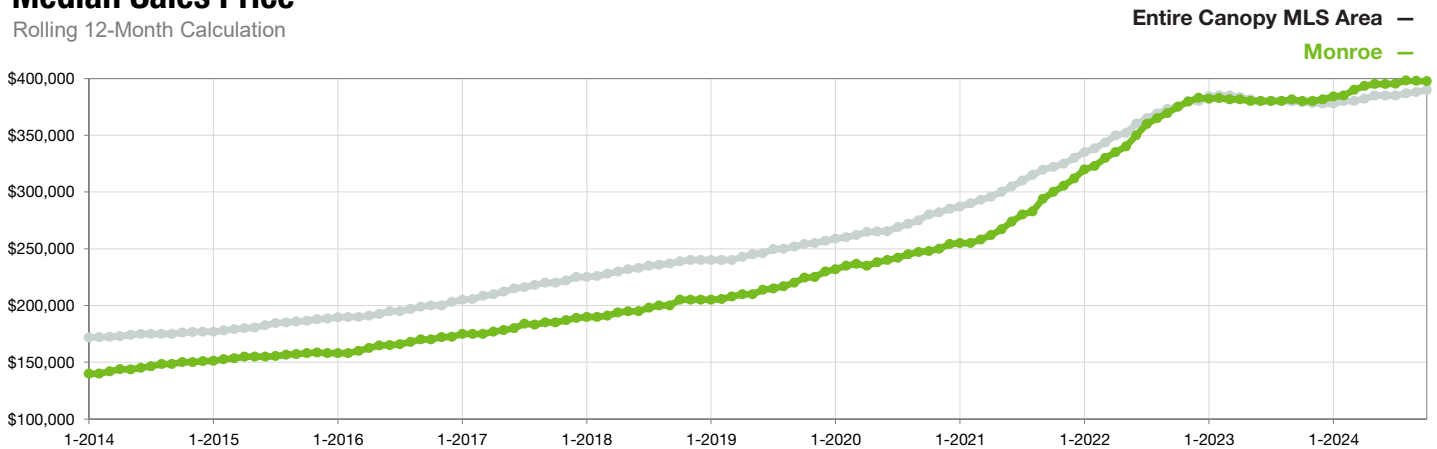
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October



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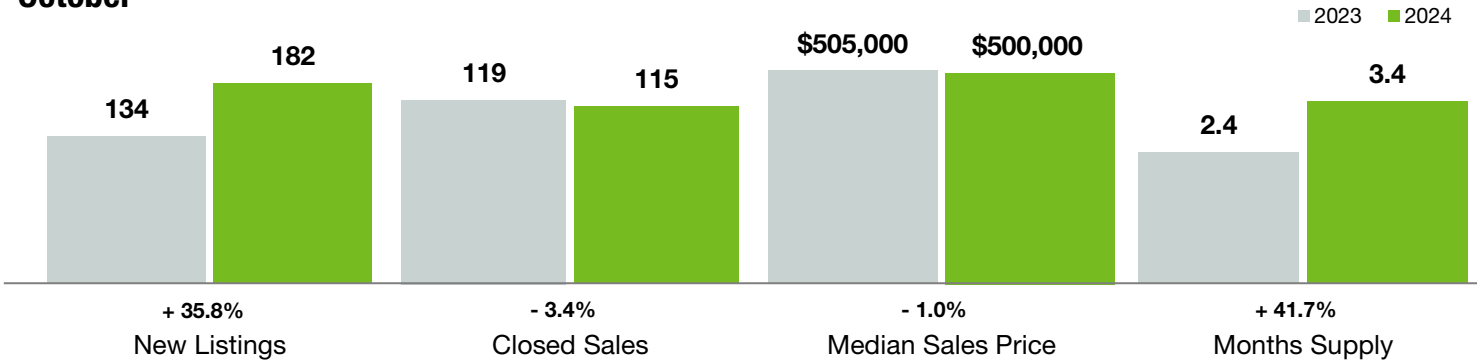
Mooreville

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	134	182	+ 35.8%	1,581	1,806	+ 14.2%
Pending Sales	91	121	+ 33.0%	1,260	1,315	+ 4.4%
Closed Sales	119	115	- 3.4%	1,253	1,247	- 0.5%
Median Sales Price*	\$505,000	\$500,000	- 1.0%	\$473,919	\$488,319	+ 3.0%
Average Sales Price*	\$719,497	\$720,018	+ 0.1%	\$670,916	\$714,284	+ 6.5%
Percent of Original List Price Received*	95.6%	94.8%	- 0.8%	96.4%	95.9%	- 0.5%
List to Close	89	80	- 10.1%	90	85	- 5.6%
Days on Market Until Sale	40	36	- 10.0%	38	42	+ 10.5%
Cumulative Days on Market Until Sale	46	45	- 2.2%	41	47	+ 14.6%
Average List Price	\$726,581	\$788,908	+ 8.6%	\$732,392	\$806,730	+ 10.2%
Inventory of Homes for Sale	294	415	+ 41.2%	--	--	--
Months Supply of Inventory	2.4	3.4	+ 41.7%	--	--	--

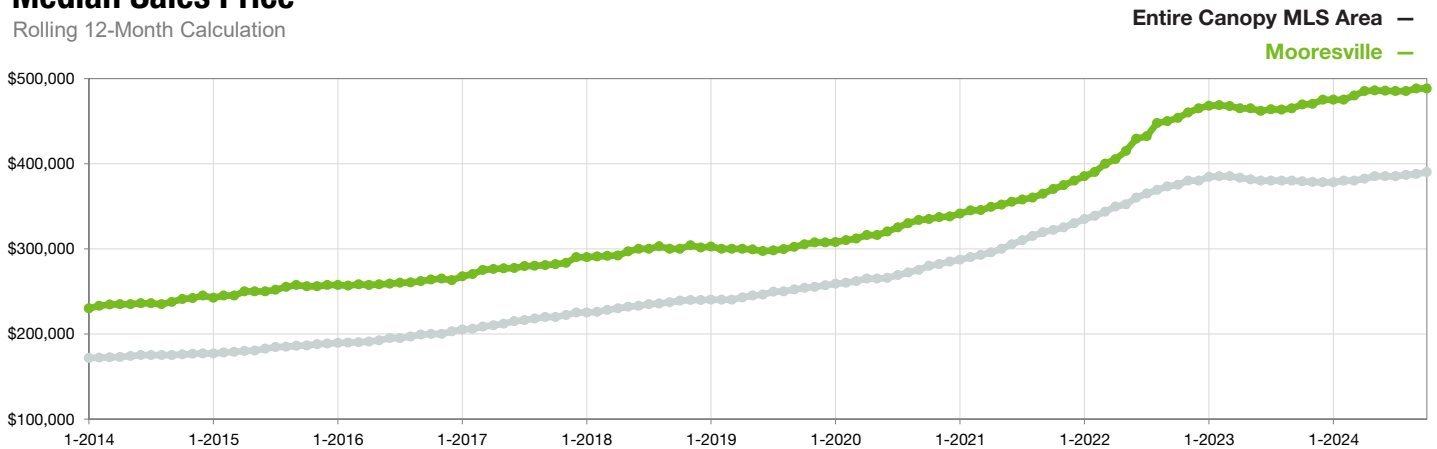
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October



Median Sales Price

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Local Market Update for October 2024

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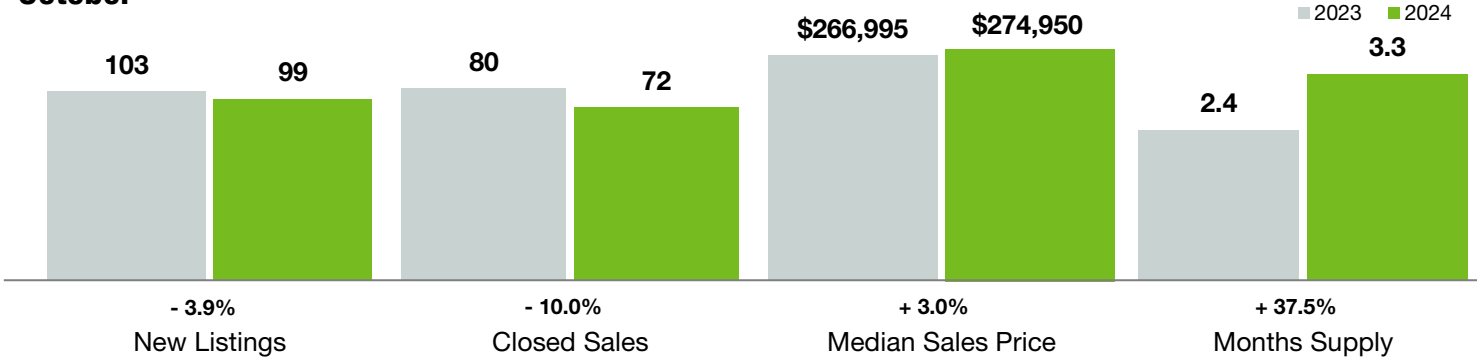
Salisbury

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	103	99	- 3.9%	998	1,059	+ 6.1%
Pending Sales	74	81	+ 9.5%	816	779	- 4.5%
Closed Sales	80	72	- 10.0%	803	730	- 9.1%
Median Sales Price*	\$266,995	\$274,950	+ 3.0%	\$260,000	\$280,000	+ 7.7%
Average Sales Price*	\$283,363	\$320,987	+ 13.3%	\$289,998	\$317,814	+ 9.6%
Percent of Original List Price Received*	95.9%	94.2%	- 1.8%	95.4%	94.9%	- 0.5%
List to Close	75	104	+ 38.7%	83	90	+ 8.4%
Days on Market Until Sale	33	49	+ 48.5%	37	46	+ 24.3%
Cumulative Days on Market Until Sale	38	57	+ 50.0%	42	52	+ 23.8%
Average List Price	\$363,920	\$350,007	- 3.8%	\$318,272	\$341,603	+ 7.3%
Inventory of Homes for Sale	188	247	+ 31.4%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

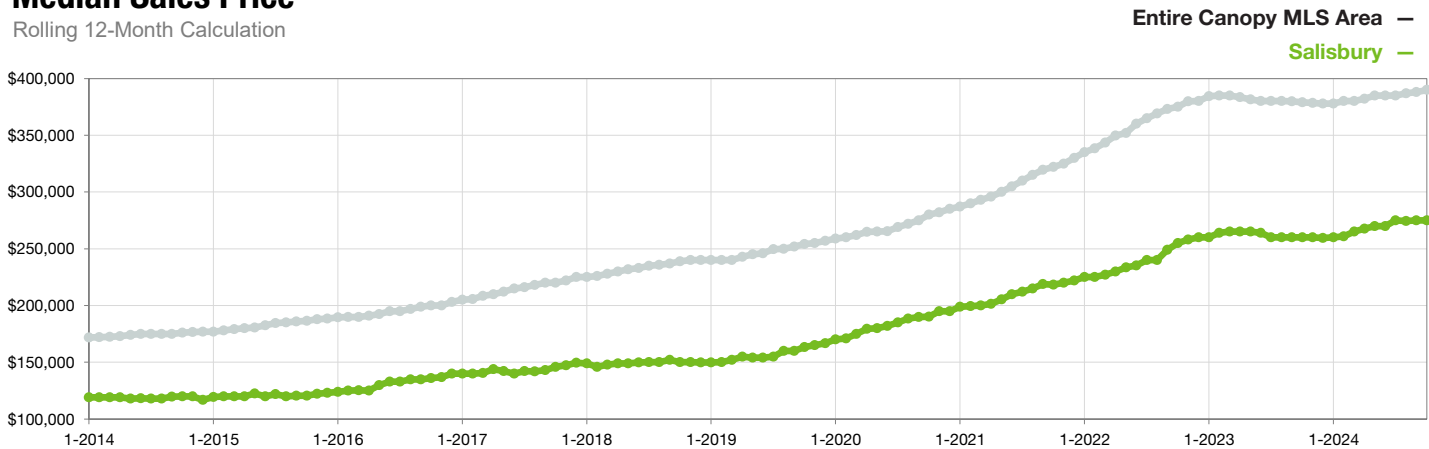
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October



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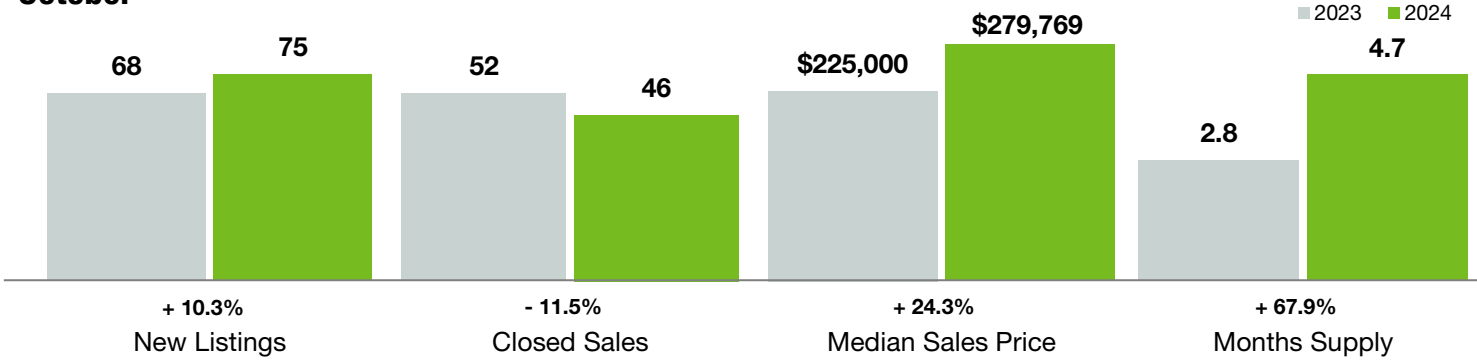
Shelby

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	68	75	+ 10.3%	713	756	+ 6.0%
Pending Sales	55	43	- 21.8%	589	489	- 17.0%
Closed Sales	52	46	- 11.5%	559	483	- 13.6%
Median Sales Price*	\$225,000	\$279,769	+ 24.3%	\$235,000	\$258,945	+ 10.2%
Average Sales Price*	\$246,616	\$276,720	+ 12.2%	\$261,119	\$288,074	+ 10.3%
Percent of Original List Price Received*	94.1%	94.0%	- 0.1%	94.8%	95.0%	+ 0.2%
List to Close	85	116	+ 36.5%	85	101	+ 18.8%
Days on Market Until Sale	43	67	+ 55.8%	42	56	+ 33.3%
Cumulative Days on Market Until Sale	53	83	+ 56.6%	48	71	+ 47.9%
Average List Price	\$272,633	\$342,728	+ 25.7%	\$276,893	\$303,078	+ 9.5%
Inventory of Homes for Sale	155	218	+ 40.6%	--	--	--
Months Supply of Inventory	2.8	4.7	+ 67.9%	--	--	--

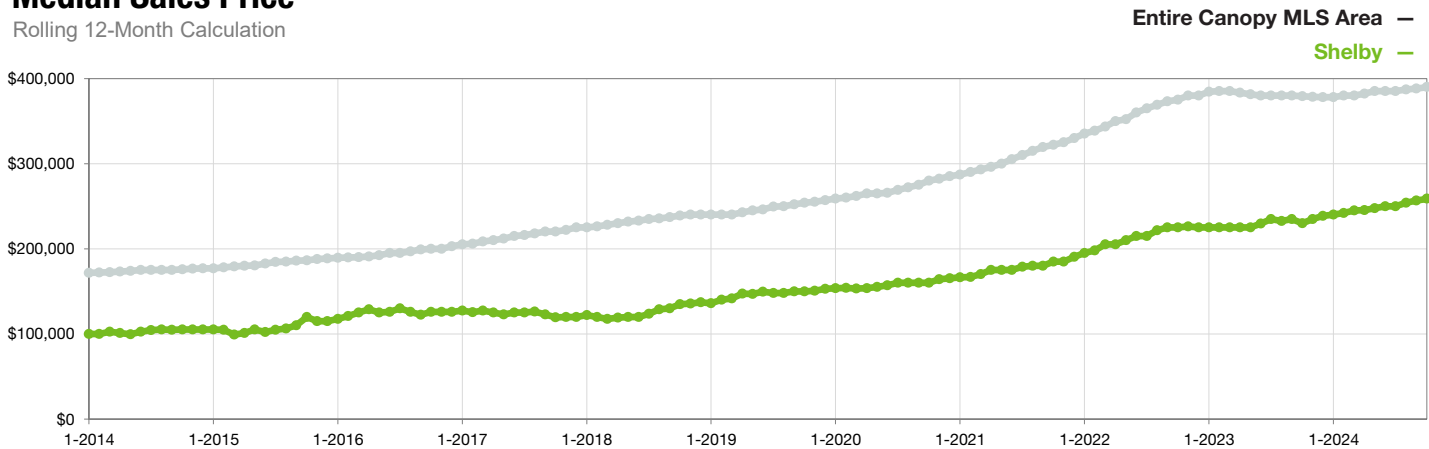
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October



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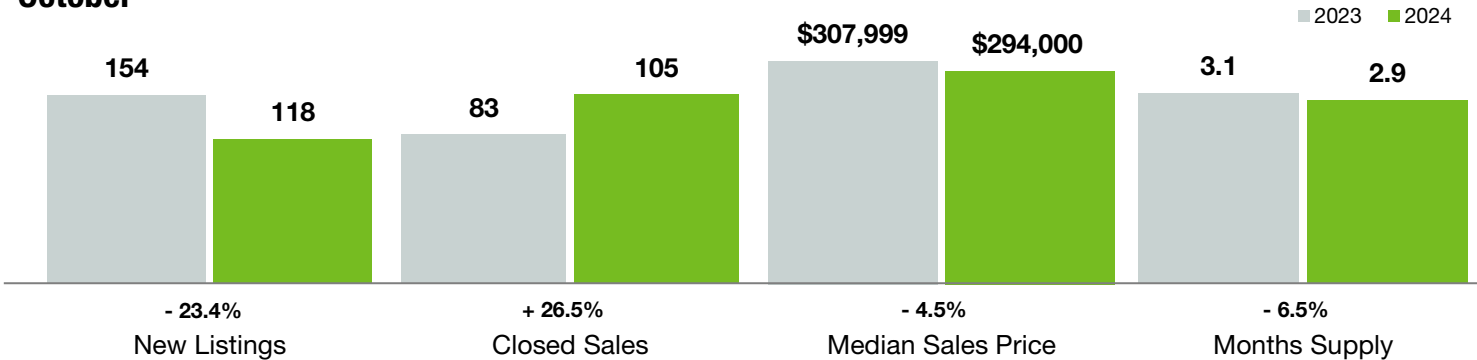
Statesville

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	154	118	- 23.4%	1,245	1,389	+ 11.6%
Pending Sales	95	108	+ 13.7%	981	1,072	+ 9.3%
Closed Sales	83	105	+ 26.5%	910	1,028	+ 13.0%
Median Sales Price*	\$307,999	\$294,000	- 4.5%	\$295,000	\$304,999	+ 3.4%
Average Sales Price*	\$292,171	\$310,282	+ 6.2%	\$303,321	\$324,485	+ 7.0%
Percent of Original List Price Received*	97.2%	94.4%	- 2.9%	95.9%	95.0%	- 0.9%
List to Close	72	101	+ 40.3%	89	90	+ 1.1%
Days on Market Until Sale	27	59	+ 118.5%	44	47	+ 6.8%
Cumulative Days on Market Until Sale	32	65	+ 103.1%	49	52	+ 6.1%
Average List Price	\$330,310	\$327,075	- 1.0%	\$329,205	\$348,021	+ 5.7%
Inventory of Homes for Sale	273	301	+ 10.3%	--	--	--
Months Supply of Inventory	3.1	2.9	- 6.5%	--	--	--

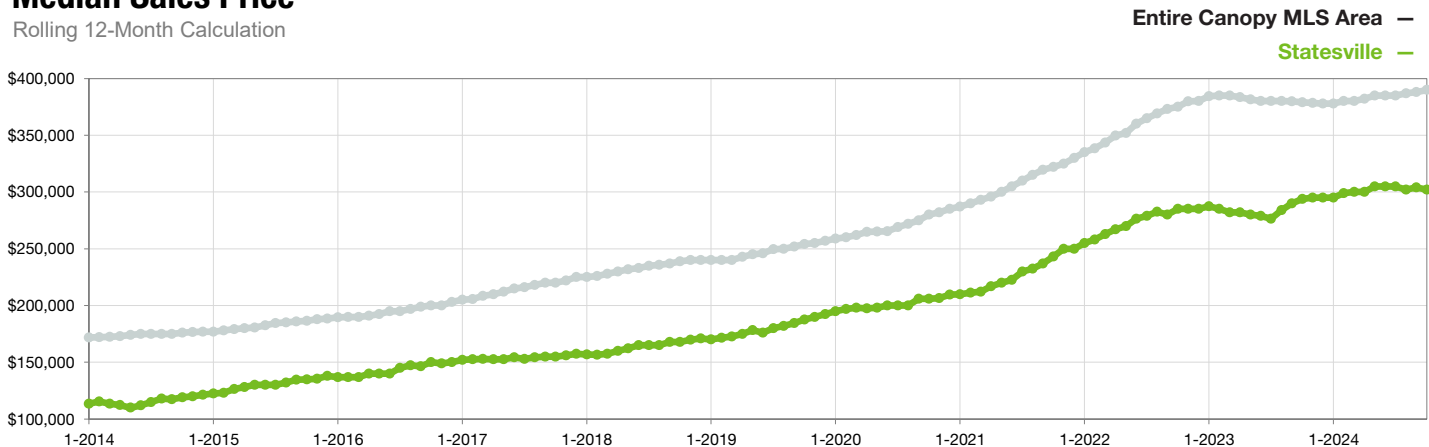
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October



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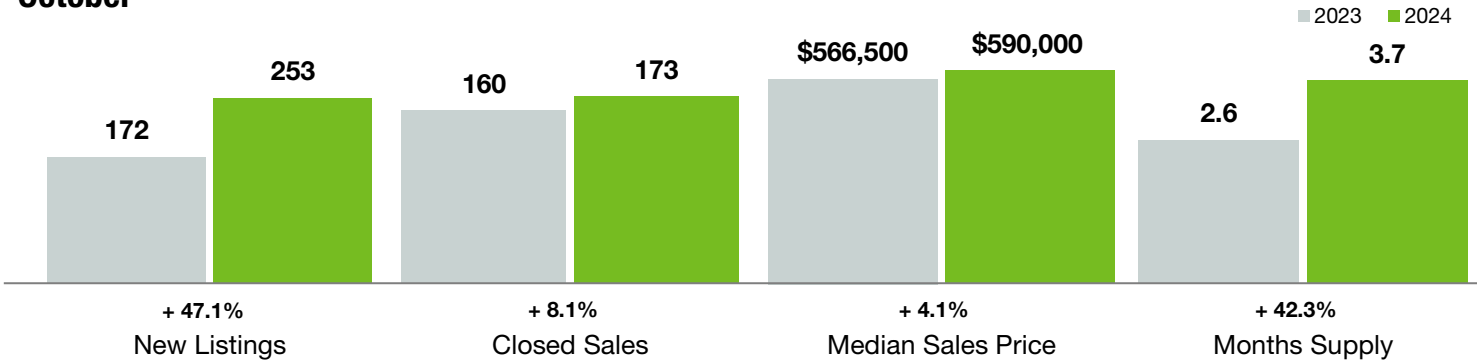
Lake Norman

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	172	253	+ 47.1%	2,028	2,451	+ 20.9%
Pending Sales	114	182	+ 59.6%	1,610	1,702	+ 5.7%
Closed Sales	160	173	+ 8.1%	1,579	1,594	+ 0.9%
Median Sales Price*	\$566,500	\$590,000	+ 4.1%	\$541,000	\$574,500	+ 6.2%
Average Sales Price*	\$884,866	\$820,542	- 7.3%	\$806,043	\$870,113	+ 7.9%
Percent of Original List Price Received*	96.3%	94.8%	- 1.6%	96.6%	95.5%	- 1.1%
List to Close	90	88	- 2.2%	98	93	- 5.1%
Days on Market Until Sale	41	45	+ 9.8%	41	45	+ 9.8%
Cumulative Days on Market Until Sale	49	48	- 2.0%	47	50	+ 6.4%
Average List Price	\$886,707	\$977,766	+ 10.3%	\$907,248	\$993,933	+ 9.6%
Inventory of Homes for Sale	393	594	+ 51.1%	--	--	--
Months Supply of Inventory	2.6	3.7	+ 42.3%	--	--	--

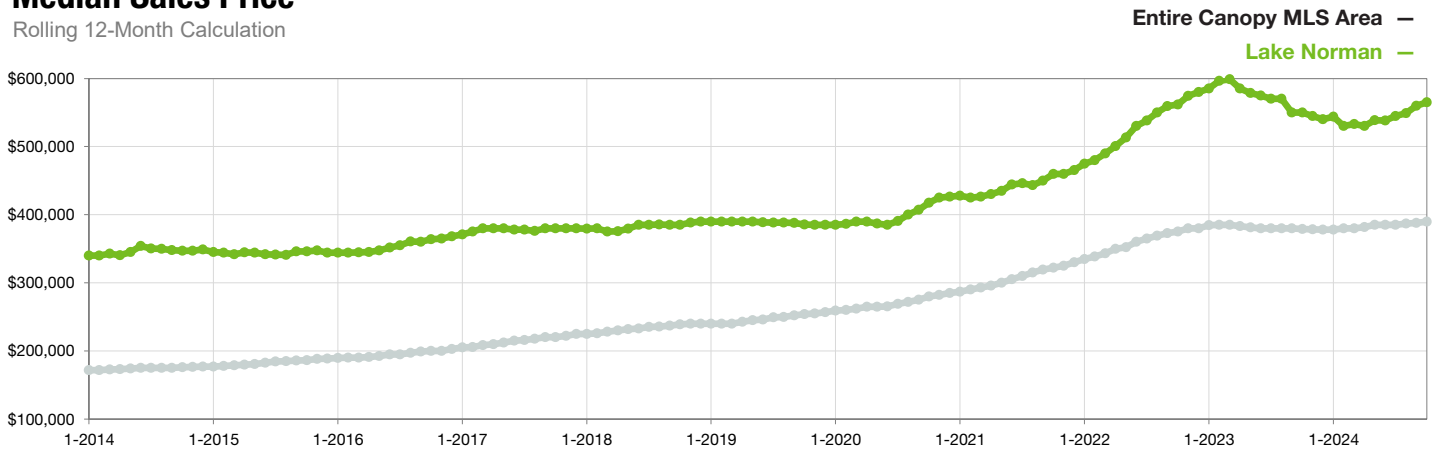
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October



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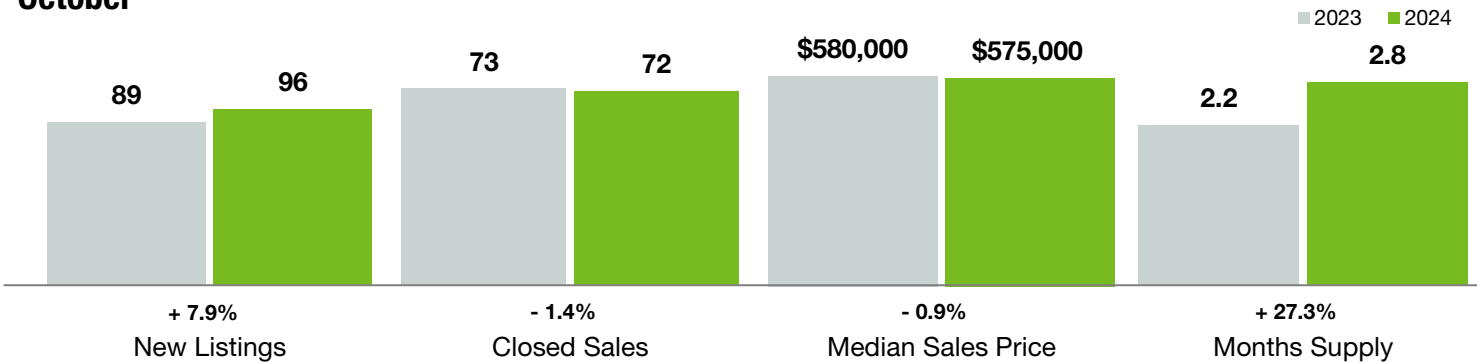
Lake Wylie

North Carolina and South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	89	96	+ 7.9%	1,004	1,159	+ 15.4%
Pending Sales	73	71	- 2.7%	837	857	+ 2.4%
Closed Sales	73	72	- 1.4%	864	842	- 2.5%
Median Sales Price*	\$580,000	\$575,000	- 0.9%	\$525,000	\$560,000	+ 6.7%
Average Sales Price*	\$600,057	\$720,348	+ 20.0%	\$618,330	\$691,017	+ 11.8%
Percent of Original List Price Received*	96.9%	94.9%	- 2.1%	97.6%	96.9%	- 0.7%
List to Close	103	95	- 7.8%	98	89	- 9.2%
Days on Market Until Sale	47	50	+ 6.4%	37	42	+ 13.5%
Cumulative Days on Market Until Sale	52	53	+ 1.9%	39	43	+ 10.3%
Average List Price	\$766,421	\$801,605	+ 4.6%	\$690,175	\$764,998	+ 10.8%
Inventory of Homes for Sale	179	225	+ 25.7%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.3%	--	--	--

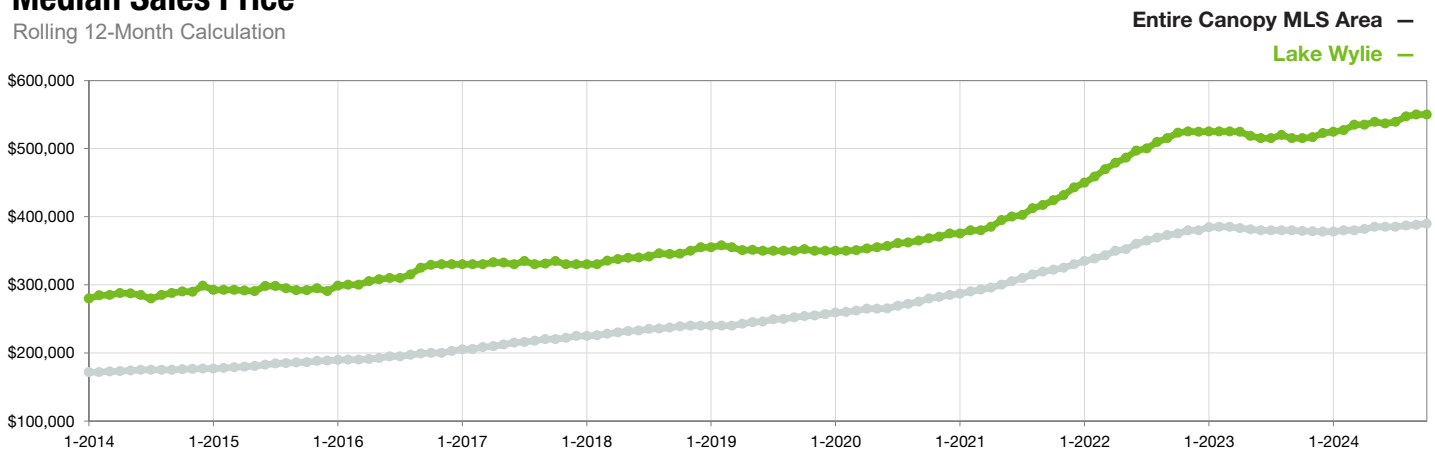
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October



Median Sales Price

Rolling 12-Month Calculation



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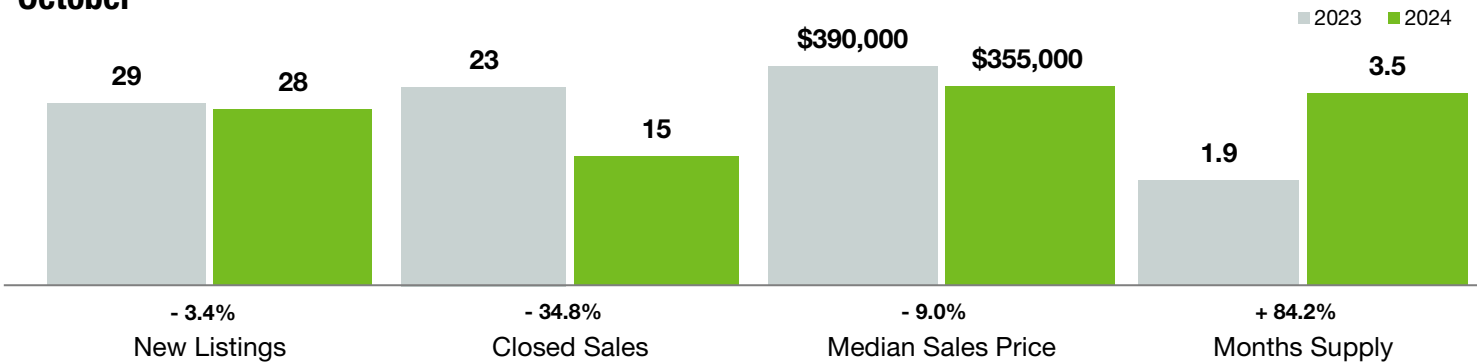
Uptown Charlotte

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	29	28	- 3.4%	250	340	+ 36.0%
Pending Sales	17	22	+ 29.4%	206	221	+ 7.3%
Closed Sales	23	15	- 34.8%	198	211	+ 6.6%
Median Sales Price*	\$390,000	\$355,000	- 9.0%	\$389,000	\$381,000	- 2.1%
Average Sales Price*	\$470,013	\$454,426	- 3.3%	\$491,530	\$463,548	- 5.7%
Percent of Original List Price Received*	99.0%	94.3%	- 4.7%	98.7%	96.5%	- 2.2%
List to Close	51	88	+ 72.5%	61	72	+ 18.0%
Days on Market Until Sale	15	50	+ 233.3%	27	37	+ 37.0%
Cumulative Days on Market Until Sale	16	66	+ 312.5%	30	45	+ 50.0%
Average List Price	\$452,700	\$536,618	+ 18.5%	\$526,414	\$484,877	- 7.9%
Inventory of Homes for Sale	37	75	+ 102.7%	--	--	--
Months Supply of Inventory	1.9	3.5	+ 84.2%	--	--	--

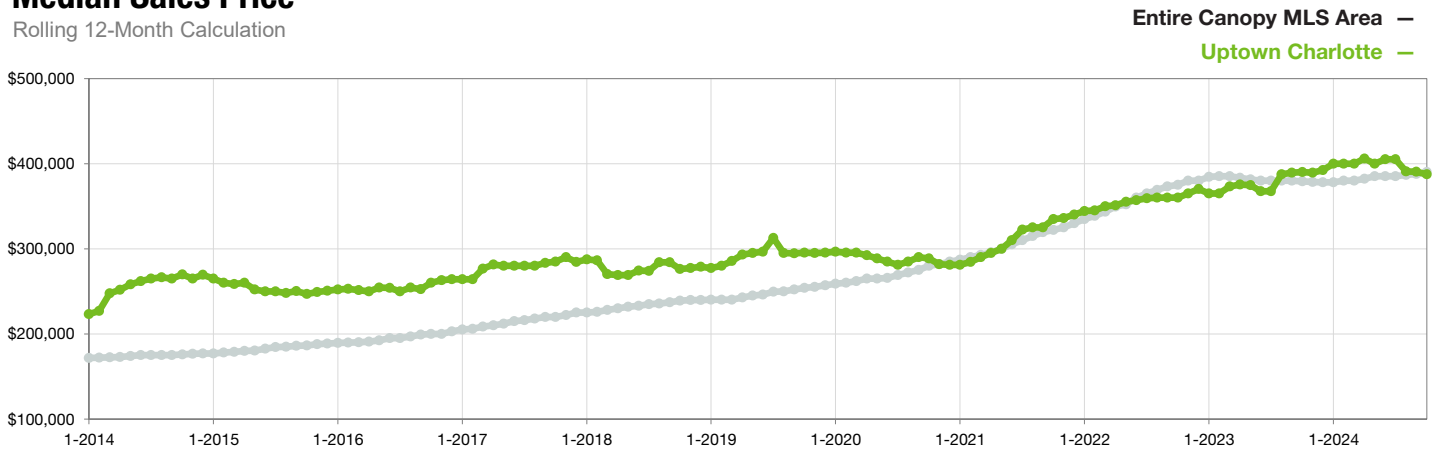
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October



Median Sales Price

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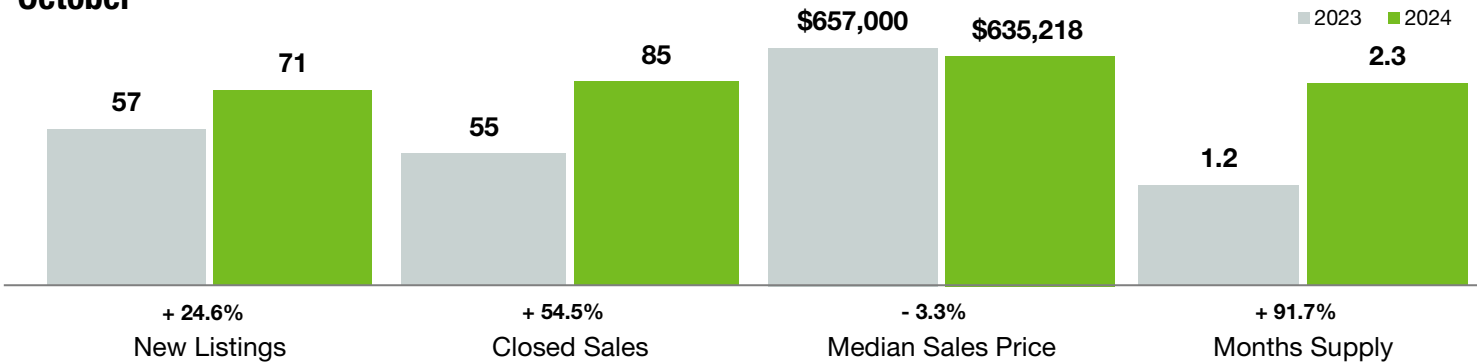
Waxhaw

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	57	71	+ 24.6%	795	966	+ 21.5%
Pending Sales	47	83	+ 76.6%	724	739	+ 2.1%
Closed Sales	55	85	+ 54.5%	738	713	- 3.4%
Median Sales Price*	\$657,000	\$635,218	- 3.3%	\$665,000	\$705,250	+ 6.1%
Average Sales Price*	\$778,036	\$755,106	- 2.9%	\$771,746	\$822,099	+ 6.5%
Percent of Original List Price Received*	97.7%	95.5%	- 2.3%	98.6%	98.6%	0.0%
List to Close	70	103	+ 47.1%	86	78	- 9.3%
Days on Market Until Sale	23	72	+ 213.0%	27	37	+ 37.0%
Cumulative Days on Market Until Sale	20	48	+ 140.0%	28	29	+ 3.6%
Average List Price	\$770,045	\$865,031	+ 12.3%	\$821,046	\$851,775	+ 3.7%
Inventory of Homes for Sale	80	160	+ 100.0%	--	--	--
Months Supply of Inventory	1.2	2.3	+ 91.7%	--	--	--

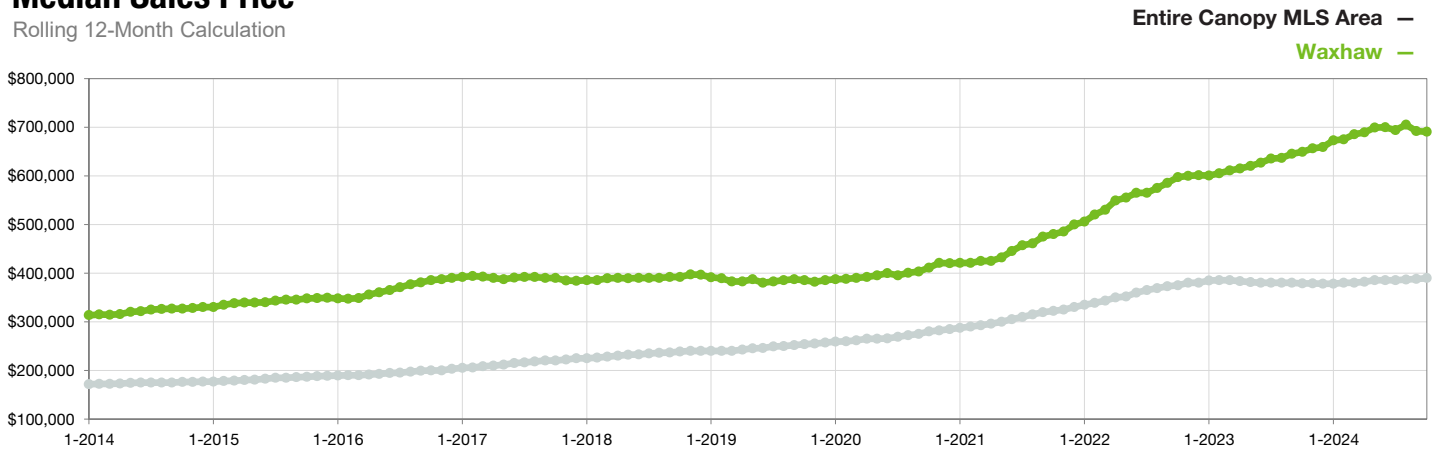
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October



Median Sales Price

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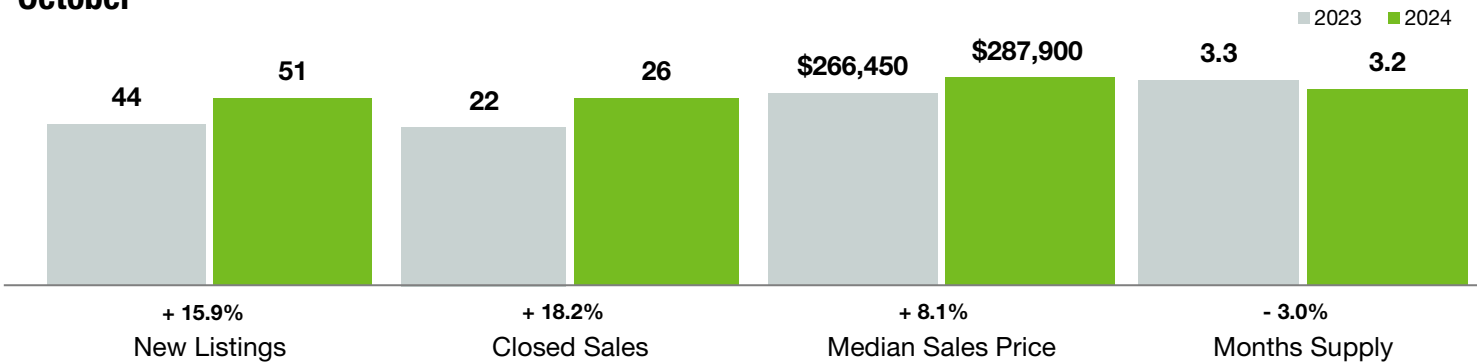
Chester County

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	44	51	+ 15.9%	471	524	+ 11.3%
Pending Sales	17	39	+ 129.4%	313	331	+ 5.8%
Closed Sales	22	26	+ 18.2%	317	294	- 7.3%
Median Sales Price*	\$266,450	\$287,900	+ 8.1%	\$255,000	\$285,000	+ 11.8%
Average Sales Price*	\$273,902	\$260,836	- 4.8%	\$248,478	\$264,194	+ 6.3%
Percent of Original List Price Received*	95.5%	91.6%	- 4.1%	95.6%	94.1%	- 1.6%
List to Close	87	108	+ 24.1%	91	100	+ 9.9%
Days on Market Until Sale	35	55	+ 57.1%	35	48	+ 37.1%
Cumulative Days on Market Until Sale	51	77	+ 51.0%	42	63	+ 50.0%
Average List Price	\$264,607	\$294,230	+ 11.2%	\$274,980	\$292,671	+ 6.4%
Inventory of Homes for Sale	97	99	+ 2.1%	--	--	--
Months Supply of Inventory	3.3	3.2	- 3.0%	--	--	--

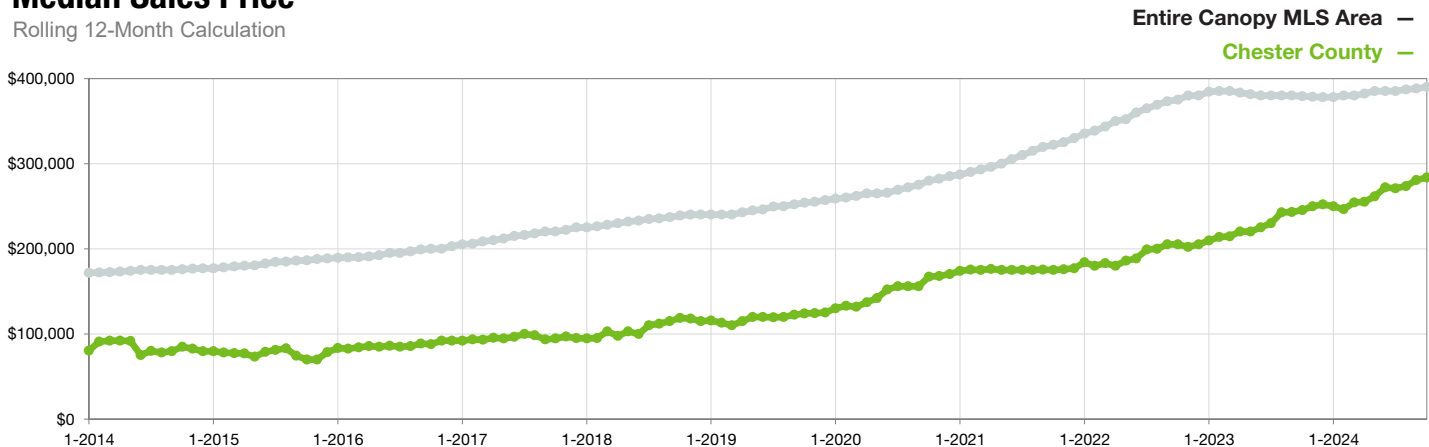
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October



Median Sales Price

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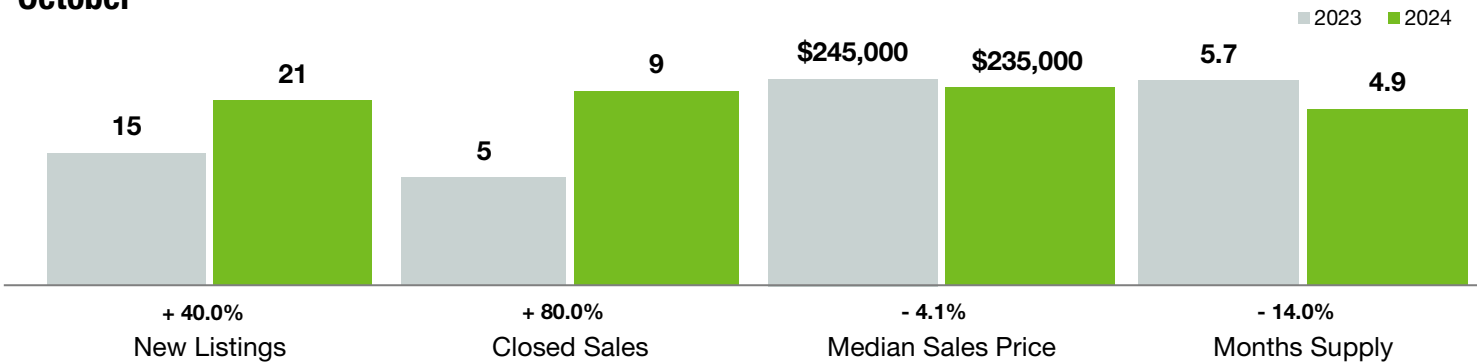
Chesterfield County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	15	21	+ 40.0%	111	145	+ 30.6%
Pending Sales	4	15	+ 275.0%	80	105	+ 31.3%
Closed Sales	5	9	+ 80.0%	84	97	+ 15.5%
Median Sales Price*	\$245,000	\$235,000	- 4.1%	\$242,450	\$249,900	+ 3.1%
Average Sales Price*	\$210,980	\$278,267	+ 31.9%	\$237,230	\$262,919	+ 10.8%
Percent of Original List Price Received*	92.8%	92.7%	- 0.1%	96.1%	94.9%	- 1.2%
List to Close	92	139	+ 51.1%	117	140	+ 19.7%
Days on Market Until Sale	30	95	+ 216.7%	61	92	+ 50.8%
Cumulative Days on Market Until Sale	30	95	+ 216.7%	66	96	+ 45.5%
Average List Price	\$290,073	\$290,910	+ 0.3%	\$253,028	\$305,974	+ 20.9%
Inventory of Homes for Sale	41	52	+ 26.8%	--	--	--
Months Supply of Inventory	5.7	4.9	- 14.0%	--	--	--

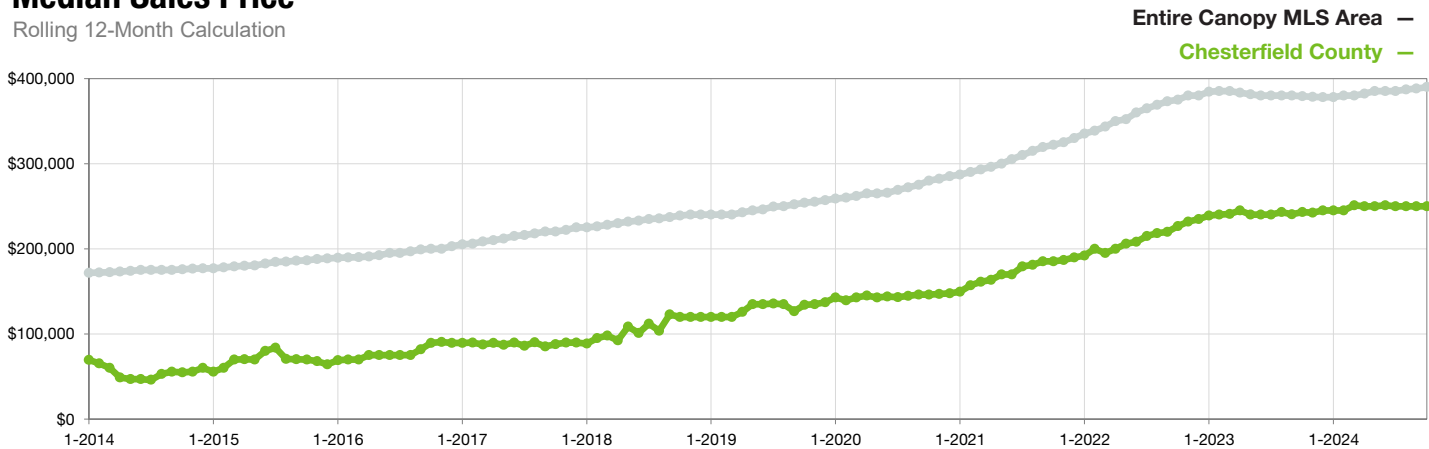
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October



Median Sales Price

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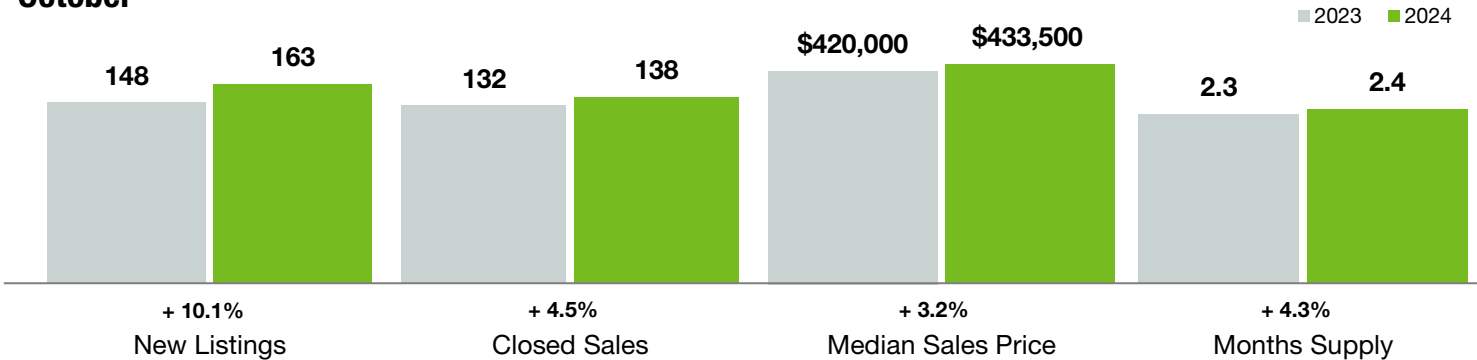
Lancaster County

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	148	163	+ 10.1%	1,629	1,768	+ 8.5%
Pending Sales	105	141	+ 34.3%	1,383	1,440	+ 4.1%
Closed Sales	132	138	+ 4.5%	1,390	1,333	- 4.1%
Median Sales Price*	\$420,000	\$433,500	+ 3.2%	\$416,000	\$420,000	+ 1.0%
Average Sales Price*	\$420,423	\$461,566	+ 9.8%	\$437,228	\$452,822	+ 3.6%
Percent of Original List Price Received*	97.4%	97.6%	+ 0.2%	97.6%	97.3%	- 0.3%
List to Close	86	82	- 4.7%	88	85	- 3.4%
Days on Market Until Sale	32	31	- 3.1%	36	39	+ 8.3%
Cumulative Days on Market Until Sale	36	33	- 8.3%	39	41	+ 5.1%
Average List Price	\$436,047	\$422,204	- 3.2%	\$443,381	\$470,436	+ 6.1%
Inventory of Homes for Sale	308	324	+ 5.2%	--	--	--
Months Supply of Inventory	2.3	2.4	+ 4.3%	--	--	--

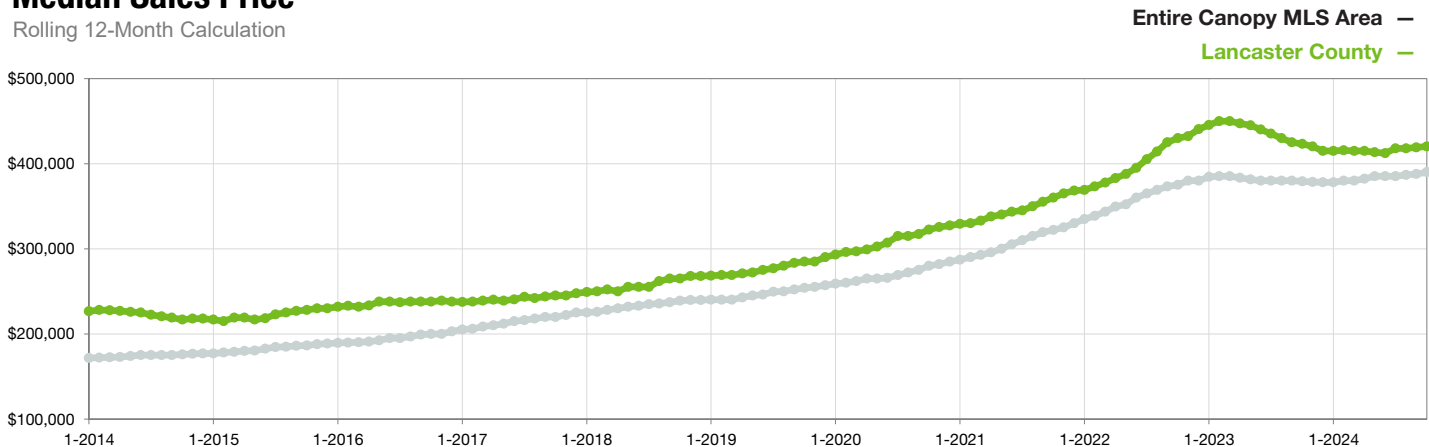
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October



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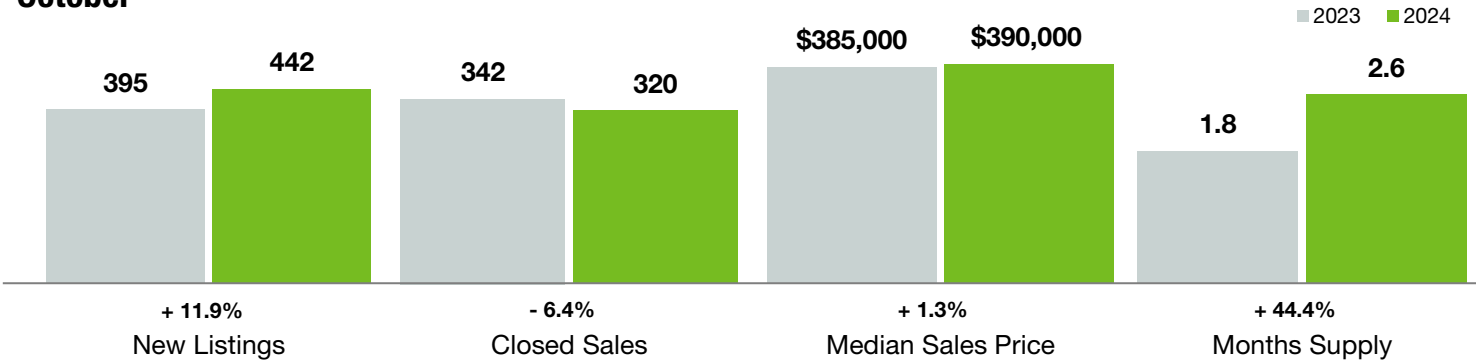
York County

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	395	442	+ 11.9%	4,147	4,675	+ 12.7%
Pending Sales	312	353	+ 13.1%	3,637	3,601	- 1.0%
Closed Sales	342	320	- 6.4%	3,543	3,439	- 2.9%
Median Sales Price*	\$385,000	\$390,000	+ 1.3%	\$380,000	\$395,000	+ 3.9%
Average Sales Price*	\$447,732	\$472,995	+ 5.6%	\$438,314	\$464,907	+ 6.1%
Percent of Original List Price Received*	97.3%	96.2%	- 1.1%	97.5%	96.9%	- 0.6%
List to Close	77	87	+ 13.0%	82	81	- 1.2%
Days on Market Until Sale	36	38	+ 5.6%	33	36	+ 9.1%
Cumulative Days on Market Until Sale	33	46	+ 39.4%	36	39	+ 8.3%
Average List Price	\$455,821	\$501,681	+ 10.1%	\$461,012	\$488,585	+ 6.0%
Inventory of Homes for Sale	627	884	+ 41.0%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

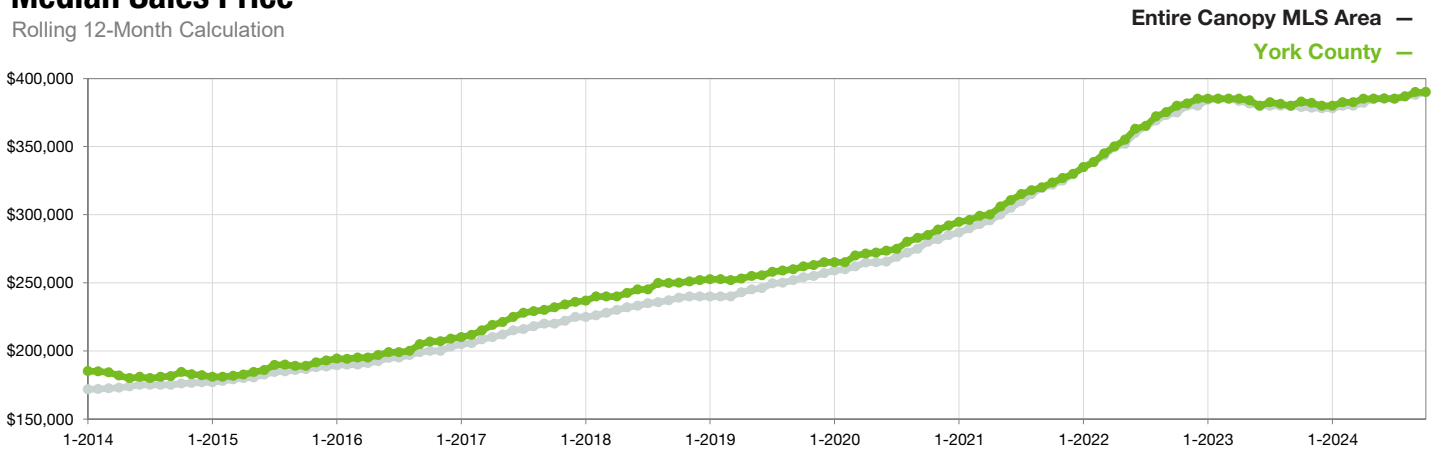
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October



Median Sales Price

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Local Market Update for October 2024

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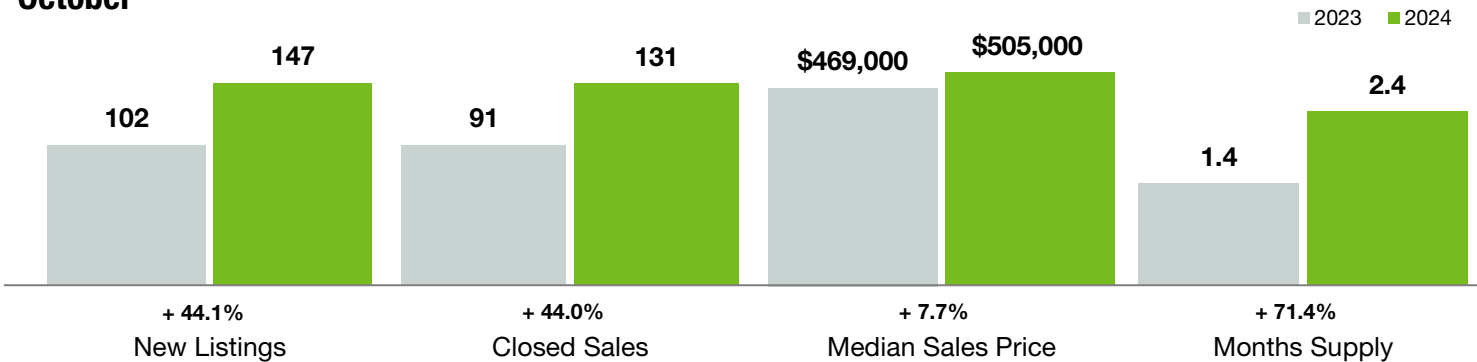
Fort Mill

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	102	147	+ 44.1%	1,200	1,562	+ 30.2%
Pending Sales	87	119	+ 36.8%	1,078	1,200	+ 11.3%
Closed Sales	91	131	+ 44.0%	1,057	1,139	+ 7.8%
Median Sales Price*	\$469,000	\$505,000	+ 7.7%	\$450,000	\$493,000	+ 9.6%
Average Sales Price*	\$551,118	\$564,136	+ 2.4%	\$519,588	\$562,339	+ 8.2%
Percent of Original List Price Received*	98.3%	97.1%	- 1.2%	98.4%	97.8%	- 0.6%
List to Close	75	80	+ 6.7%	82	74	- 9.8%
Days on Market Until Sale	32	28	- 12.5%	28	28	0.0%
Cumulative Days on Market Until Sale	25	38	+ 52.0%	28	31	+ 10.7%
Average List Price	\$578,054	\$562,789	- 2.6%	\$557,706	\$578,102	+ 3.7%
Inventory of Homes for Sale	143	265	+ 85.3%	--	--	--
Months Supply of Inventory	1.4	2.4	+ 71.4%	--	--	--

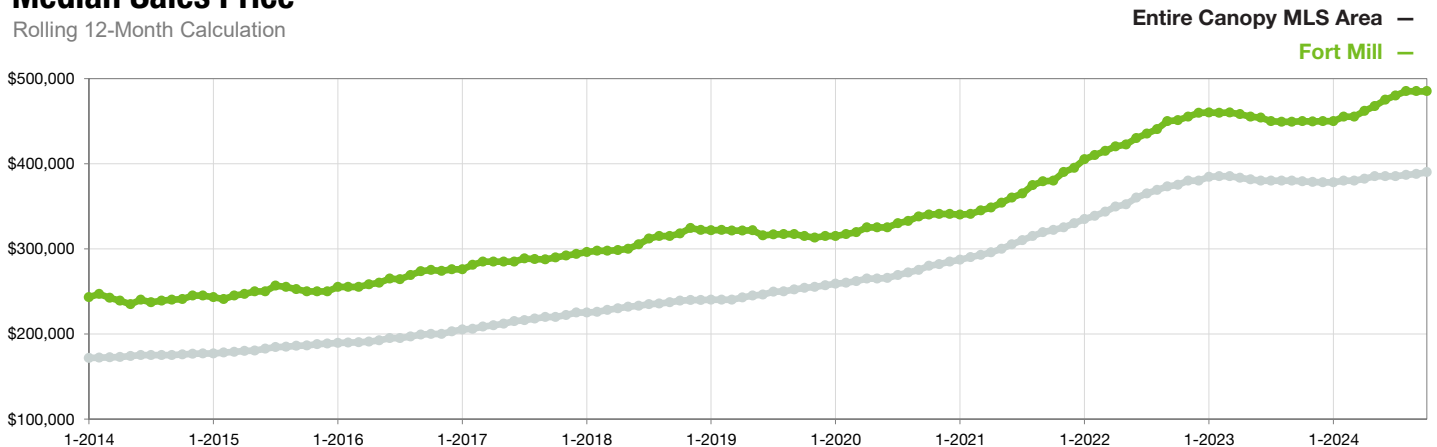
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October



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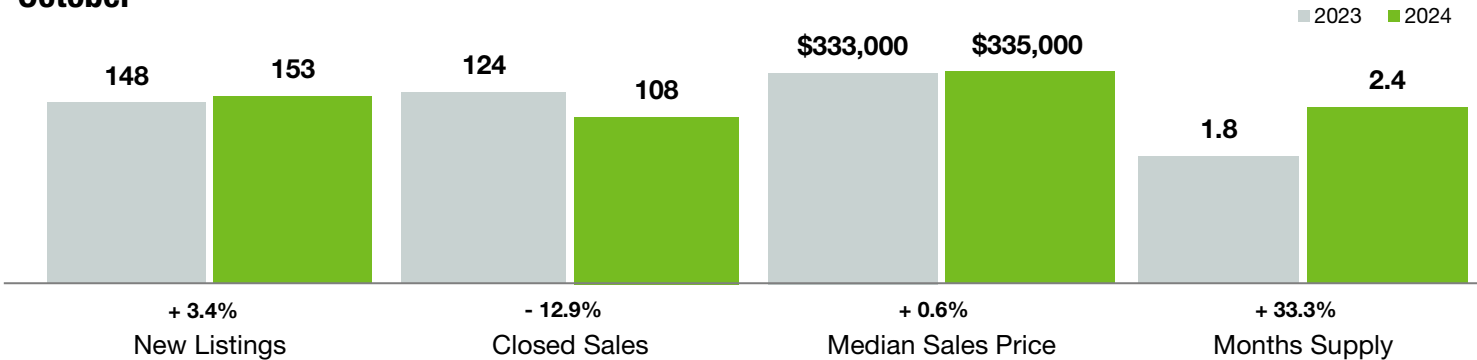
Rock Hill

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	148	153	+ 3.4%	1,430	1,596	+ 11.6%
Pending Sales	114	132	+ 15.8%	1,275	1,253	- 1.7%
Closed Sales	124	108	- 12.9%	1,229	1,195	- 2.8%
Median Sales Price*	\$333,000	\$335,000	+ 0.6%	\$325,000	\$340,000	+ 4.6%
Average Sales Price*	\$360,261	\$367,373	+ 2.0%	\$345,701	\$378,879	+ 9.6%
Percent of Original List Price Received*	97.8%	96.3%	- 1.5%	97.5%	96.9%	- 0.6%
List to Close	72	82	+ 13.9%	73	77	+ 5.5%
Days on Market Until Sale	31	37	+ 19.4%	30	34	+ 13.3%
Cumulative Days on Market Until Sale	28	38	+ 35.7%	33	35	+ 6.1%
Average List Price	\$358,531	\$409,161	+ 14.1%	\$358,762	\$391,801	+ 9.2%
Inventory of Homes for Sale	213	291	+ 36.6%	--	--	--
Months Supply of Inventory	1.8	2.4	+ 33.3%	--	--	--

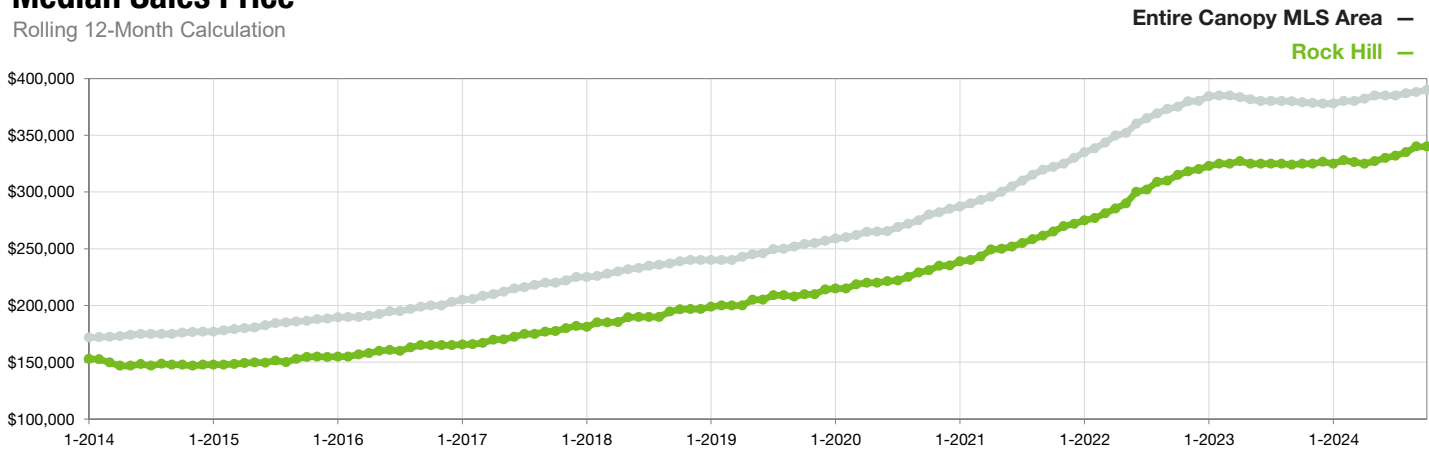
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October



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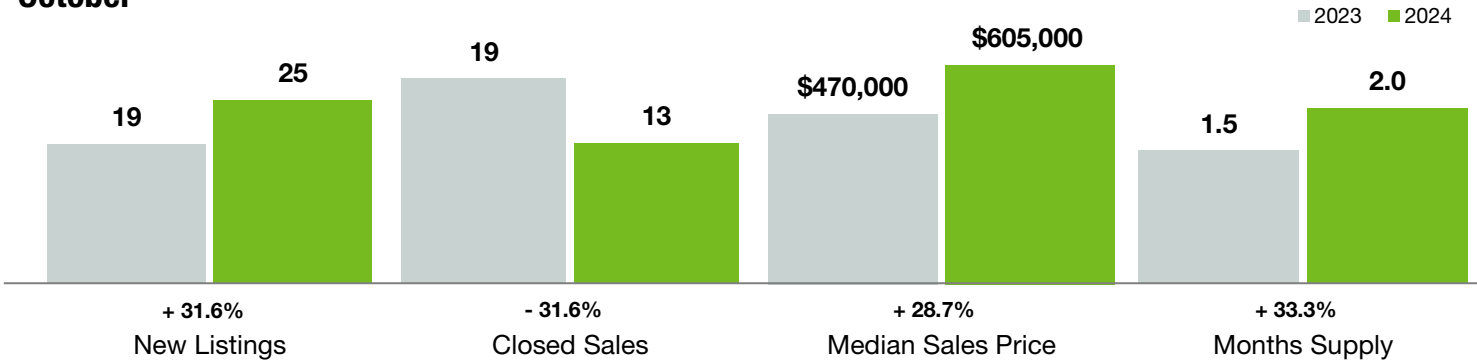
Tega Cay

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	19	25	+ 31.6%	272	246	- 9.6%
Pending Sales	19	12	- 36.8%	233	190	- 18.5%
Closed Sales	19	13	- 31.6%	233	193	- 17.2%
Median Sales Price*	\$470,000	\$605,000	+ 28.7%	\$485,000	\$495,000	+ 2.1%
Average Sales Price*	\$501,490	\$590,720	+ 17.8%	\$542,687	\$572,203	+ 5.4%
Percent of Original List Price Received*	97.6%	96.2%	- 1.4%	98.0%	97.1%	- 0.9%
List to Close	92	63	- 31.5%	100	70	- 30.0%
Days on Market Until Sale	41	24	- 41.5%	28	32	+ 14.3%
Cumulative Days on Market Until Sale	29	29	0.0%	35	33	- 5.7%
Average List Price	\$496,153	\$641,579	+ 29.3%	\$558,976	\$640,792	+ 14.6%
Inventory of Homes for Sale	34	36	+ 5.9%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

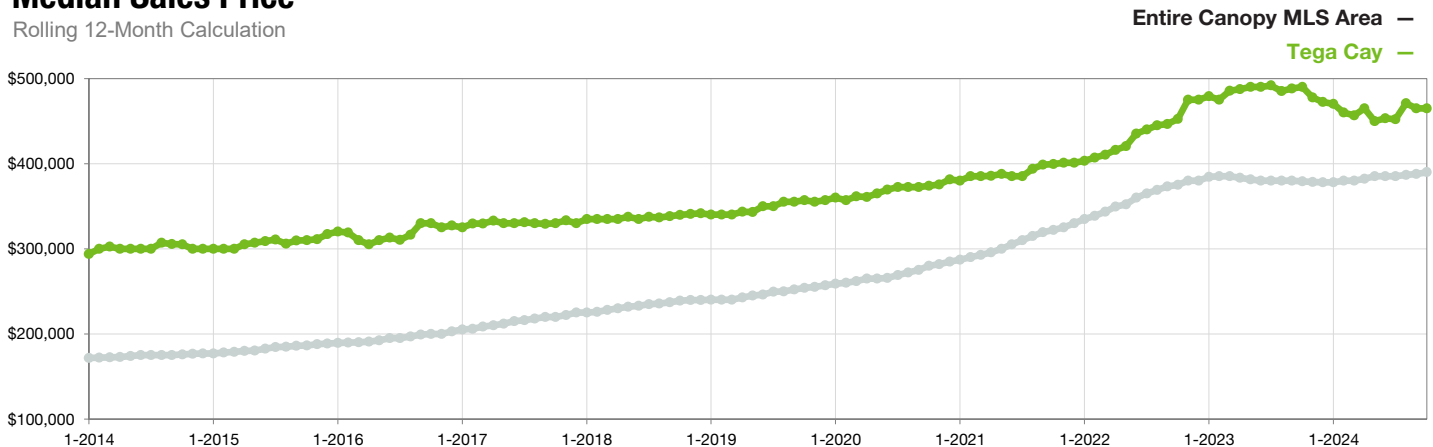
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October



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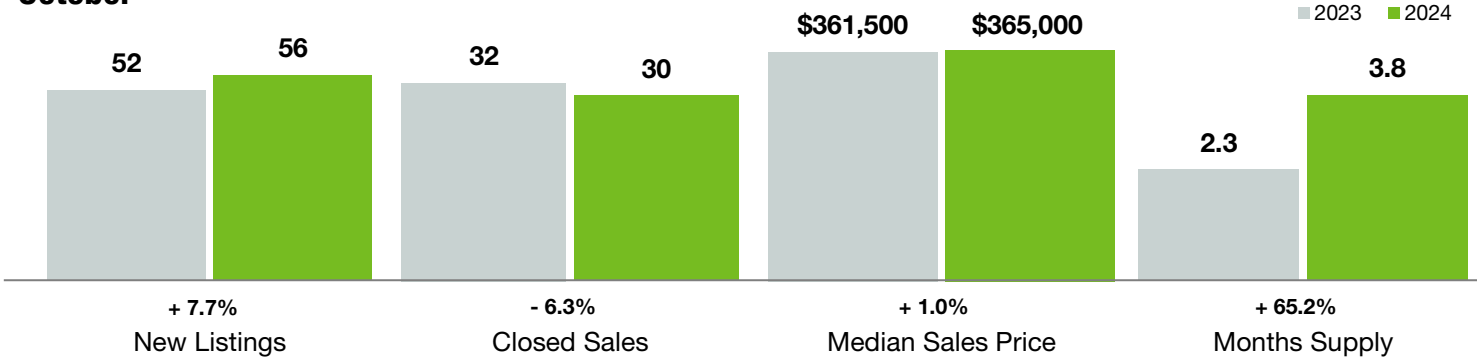
Town of Clover

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	52	56	+ 7.7%	431	545	+ 26.5%
Pending Sales	34	39	+ 14.7%	350	376	+ 7.4%
Closed Sales	32	30	- 6.3%	336	355	+ 5.7%
Median Sales Price*	\$361,500	\$365,000	+ 1.0%	\$380,000	\$416,250	+ 9.5%
Average Sales Price*	\$491,831	\$453,013	- 7.9%	\$452,935	\$488,153	+ 7.8%
Percent of Original List Price Received*	96.9%	96.4%	- 0.5%	96.6%	97.1%	+ 0.5%
List to Close	77	89	+ 15.6%	85	84	- 1.2%
Days on Market Until Sale	39	41	+ 5.1%	41	39	- 4.9%
Cumulative Days on Market Until Sale	45	48	+ 6.7%	47	47	0.0%
Average List Price	\$522,099	\$580,740	+ 11.2%	\$477,207	\$520,632	+ 9.1%
Inventory of Homes for Sale	76	134	+ 76.3%	--	--	--
Months Supply of Inventory	2.3	3.8	+ 65.2%	--	--	--

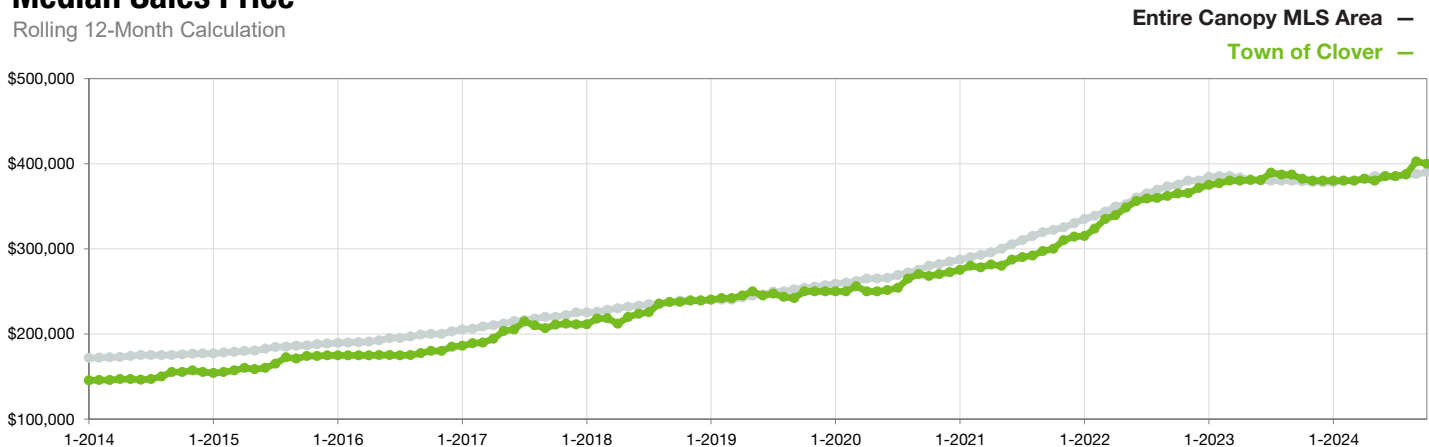
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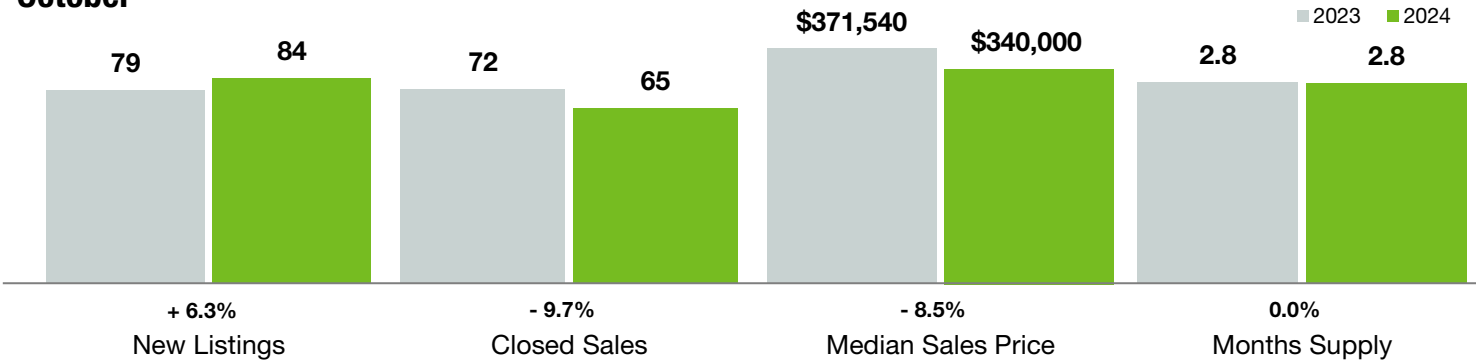
Town of Lancaster

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	79	84	+ 6.3%	824	836	+ 1.5%
Pending Sales	50	62	+ 24.0%	683	679	- 0.6%
Closed Sales	72	65	- 9.7%	667	632	- 5.2%
Median Sales Price*	\$371,540	\$340,000	- 8.5%	\$305,000	\$320,000	+ 4.9%
Average Sales Price*	\$361,193	\$357,566	- 1.0%	\$352,722	\$359,848	+ 2.0%
Percent of Original List Price Received*	96.8%	97.4%	+ 0.6%	97.0%	96.6%	- 0.4%
List to Close	107	82	- 23.4%	88	89	+ 1.1%
Days on Market Until Sale	40	29	- 27.5%	40	43	+ 7.5%
Cumulative Days on Market Until Sale	43	31	- 27.9%	45	47	+ 4.4%
Average List Price	\$406,232	\$350,234	- 13.8%	\$371,084	\$383,059	+ 3.2%
Inventory of Homes for Sale	181	176	- 2.8%	--	--	--
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--

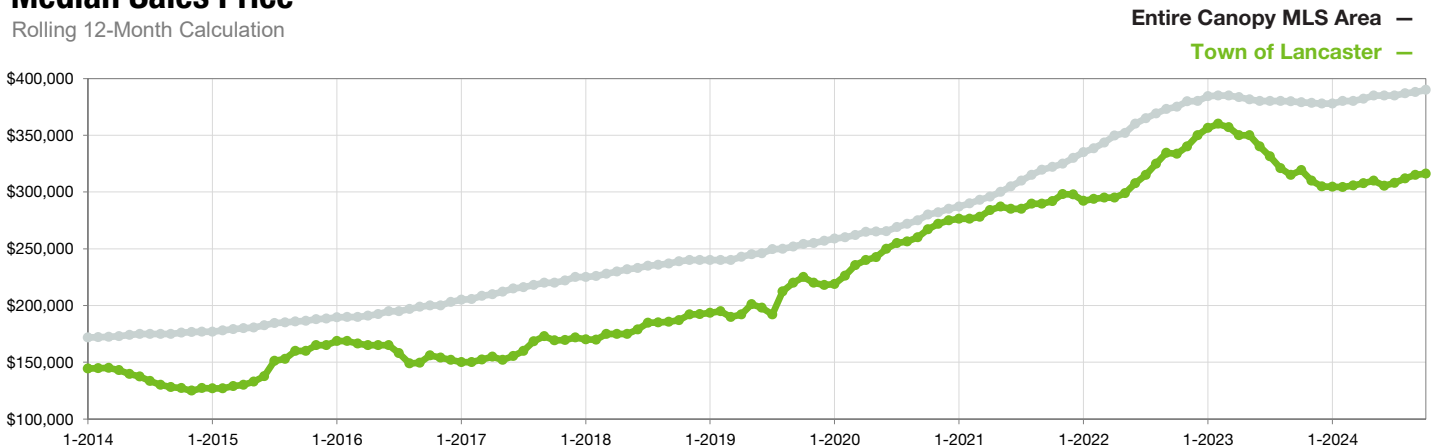
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for October 2024

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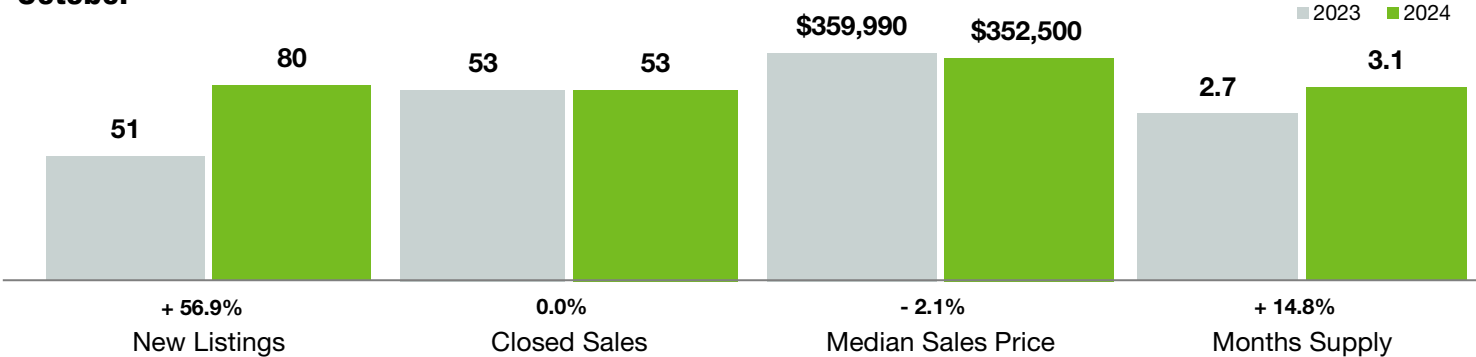
Town of York

South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	51	80	+ 56.9%	594	776	+ 30.6%
Pending Sales	40	70	+ 75.0%	494	589	+ 19.2%
Closed Sales	53	53	0.0%	485	525	+ 8.2%
Median Sales Price*	\$359,990	\$352,500	- 2.1%	\$350,000	\$355,000	+ 1.4%
Average Sales Price*	\$391,086	\$426,012	+ 8.9%	\$395,316	\$399,333	+ 1.0%
Percent of Original List Price Received*	95.5%	94.7%	- 0.8%	96.4%	95.8%	- 0.6%
List to Close	89	106	+ 19.1%	95	98	+ 3.2%
Days on Market Until Sale	48	59	+ 22.9%	49	52	+ 6.1%
Cumulative Days on Market Until Sale	48	74	+ 54.2%	52	54	+ 3.8%
Average List Price	\$370,963	\$483,846	+ 30.4%	\$413,098	\$453,997	+ 9.9%
Inventory of Homes for Sale	126	171	+ 35.7%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

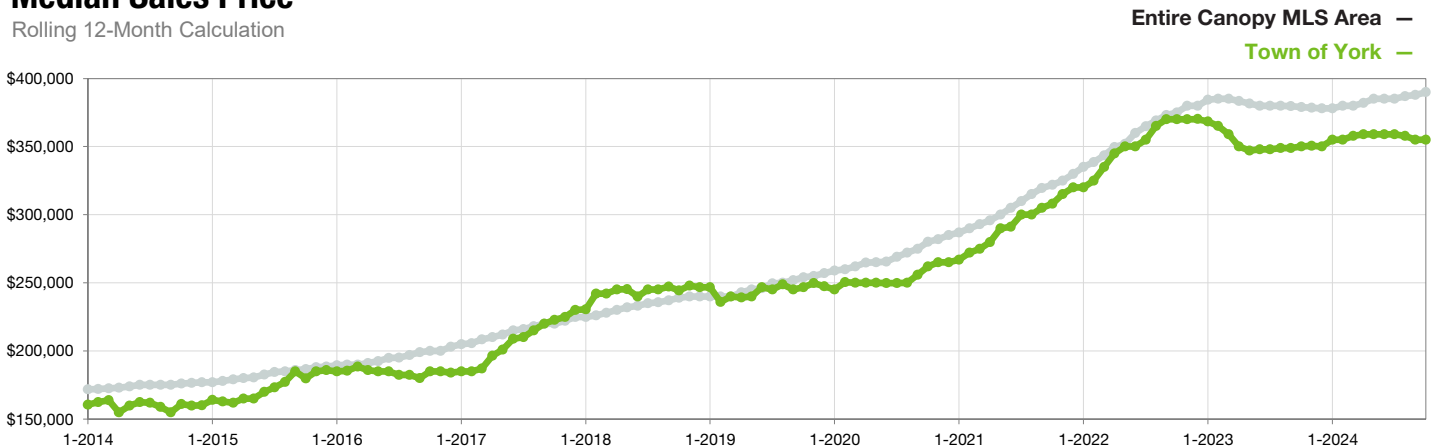
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October



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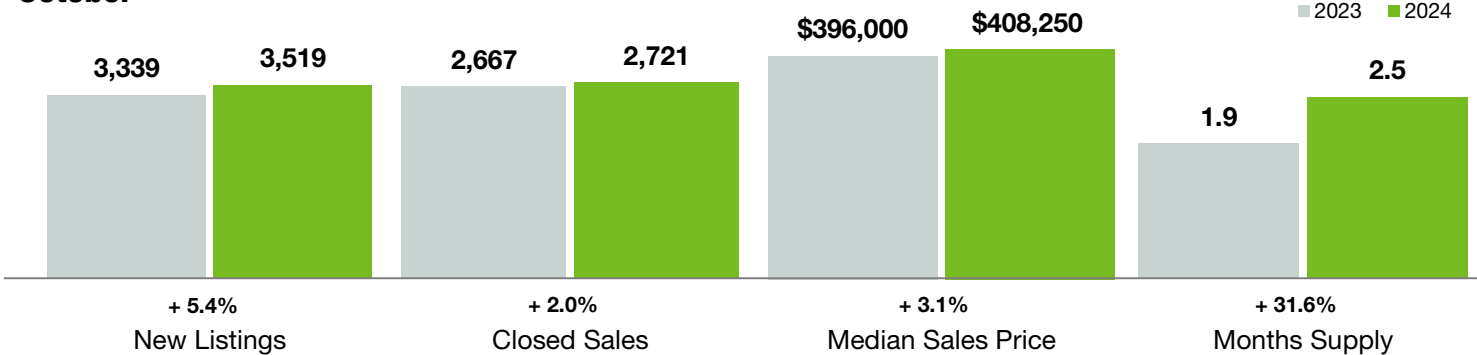
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	3,339	3,519	+ 5.4%	34,443	38,785	+ 12.6%
Pending Sales	2,447	3,015	+ 23.2%	29,900	29,903	+ 0.0%
Closed Sales	2,667	2,721	+ 2.0%	29,282	28,637	- 2.2%
Median Sales Price*	\$396,000	\$408,250	+ 3.1%	\$395,000	\$407,000	+ 3.0%
Average Sales Price*	\$481,603	\$509,365	+ 5.8%	\$479,400	\$513,694	+ 7.2%
Percent of Original List Price Received*	97.7%	96.2%	- 1.5%	97.6%	97.3%	- 0.3%
List to Close	80	86	+ 7.5%	87	83	- 4.6%
Days on Market Until Sale	31	38	+ 22.6%	35	35	0.0%
Cumulative Days on Market Until Sale	32	41	+ 28.1%	37	38	+ 2.7%
Average List Price	\$504,066	\$525,372	+ 4.2%	\$507,275	\$532,490	+ 5.0%
Inventory of Homes for Sale	5,262	7,085	+ 34.6%	--	--	--
Months Supply of Inventory	1.9	2.5	+ 31.6%	--	--	--

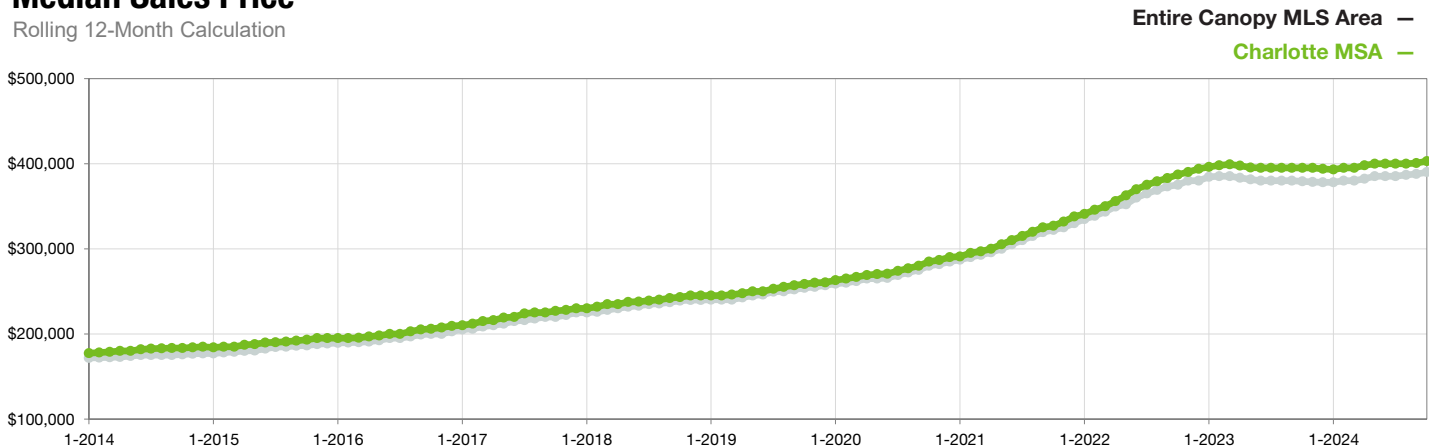
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October



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