

Local Market Update for September 2024



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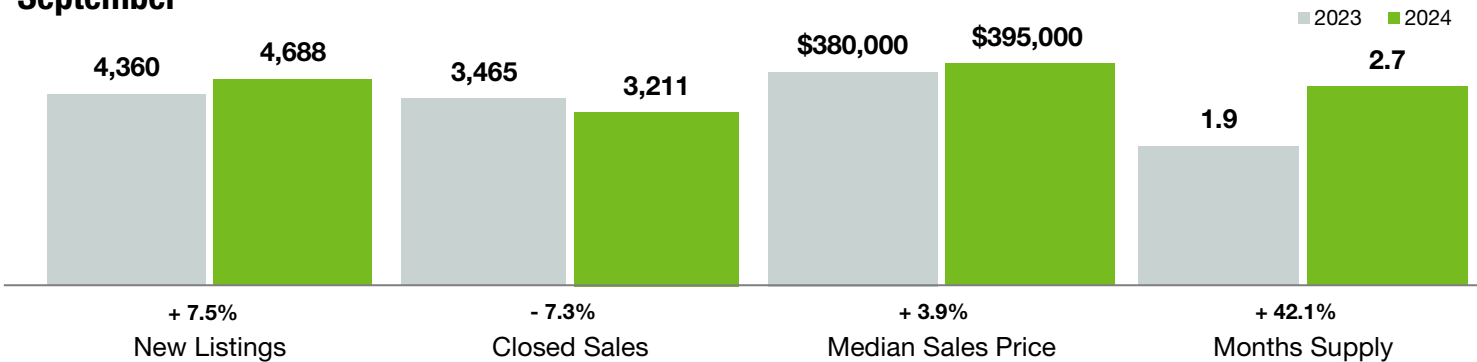
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	4,360	4,688	+ 7.5%	38,625	43,675	+ 13.1%
Pending Sales	3,106	3,552	+ 14.4%	33,625	33,362	- 0.8%
Closed Sales	3,465	3,211	- 7.3%	32,484	31,701	- 2.4%
Median Sales Price*	\$380,000	\$395,000	+ 3.9%	\$379,900	\$394,000	+ 3.7%
Average Sales Price*	\$469,419	\$502,717	+ 7.1%	\$462,949	\$497,181	+ 7.4%
Percent of Original List Price Received*	97.6%	96.3%	- 1.3%	97.3%	97.1%	- 0.2%
List to Close	80	86	+ 7.5%	88	85	- 3.4%
Days on Market Until Sale	29	38	+ 31.0%	37	37	0.0%
Cumulative Days on Market Until Sale	31	42	+ 35.5%	39	41	+ 5.1%
Average List Price	\$495,251	\$532,026	+ 7.4%	\$491,741	\$520,592	+ 5.9%
Inventory of Homes for Sale	6,660	9,454	+ 42.0%	--	--	--
Months Supply of Inventory	1.9	2.7	+ 42.1%	--	--	--

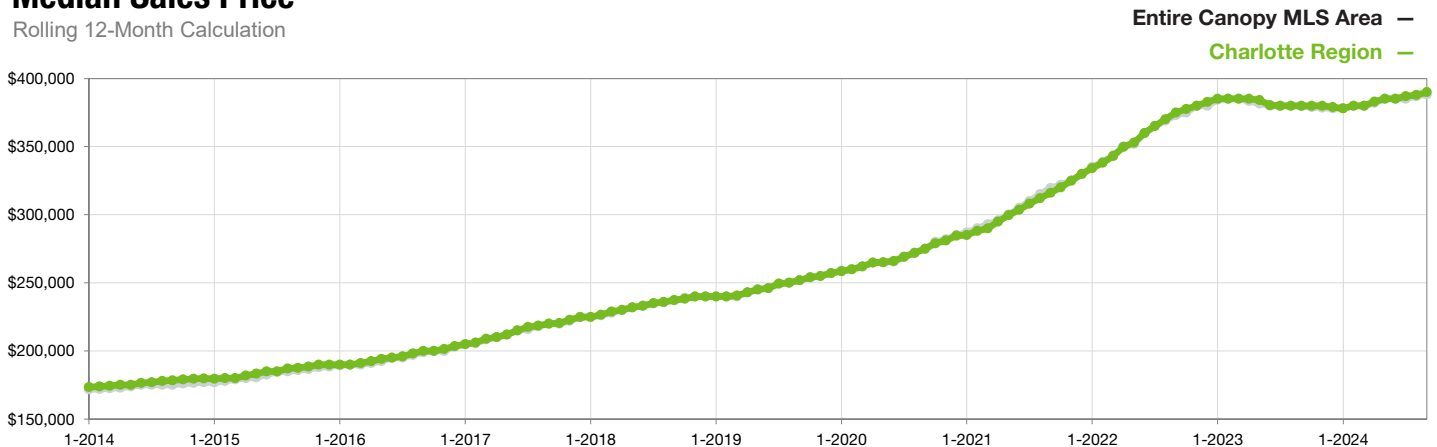
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September



Median Sales Price

Rolling 12-Month Calculation



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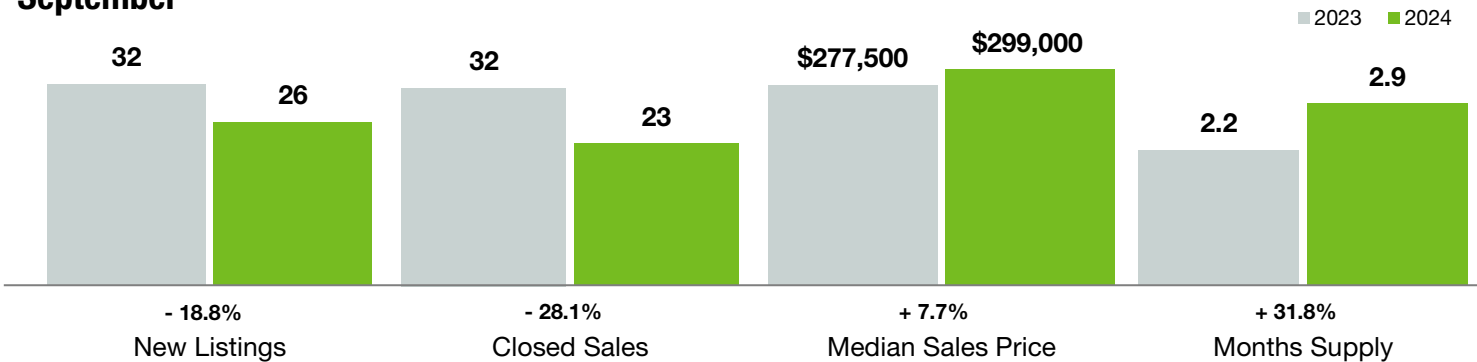
Alexander County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	32	26	- 18.8%	251	268	+ 6.8%
Pending Sales	25	20	- 20.0%	208	205	- 1.4%
Closed Sales	32	23	- 28.1%	197	194	- 1.5%
Median Sales Price*	\$277,500	\$299,000	+ 7.7%	\$275,500	\$295,000	+ 7.1%
Average Sales Price*	\$327,953	\$381,039	+ 16.2%	\$319,460	\$369,405	+ 15.6%
Percent of Original List Price Received*	92.6%	94.0%	+ 1.5%	96.0%	96.3%	+ 0.3%
List to Close	94	99	+ 5.3%	81	85	+ 4.9%
Days on Market Until Sale	40	48	+ 20.0%	36	41	+ 13.9%
Cumulative Days on Market Until Sale	56	49	- 12.5%	44	45	+ 2.3%
Average List Price	\$353,327	\$432,958	+ 22.5%	\$329,770	\$391,338	+ 18.7%
Inventory of Homes for Sale	46	62	+ 34.8%	--	--	--
Months Supply of Inventory	2.2	2.9	+ 31.8%	--	--	--

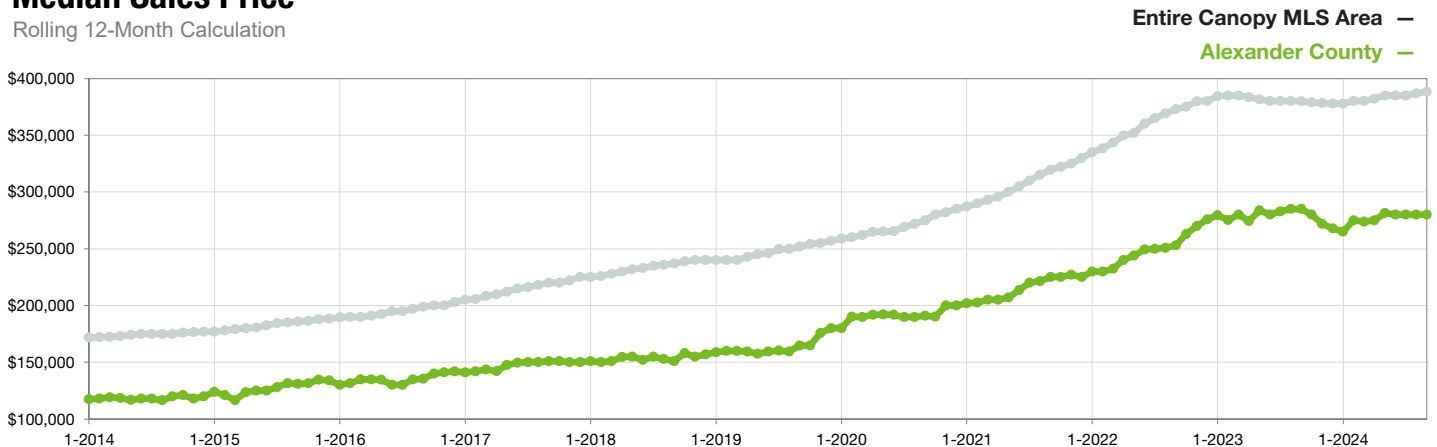
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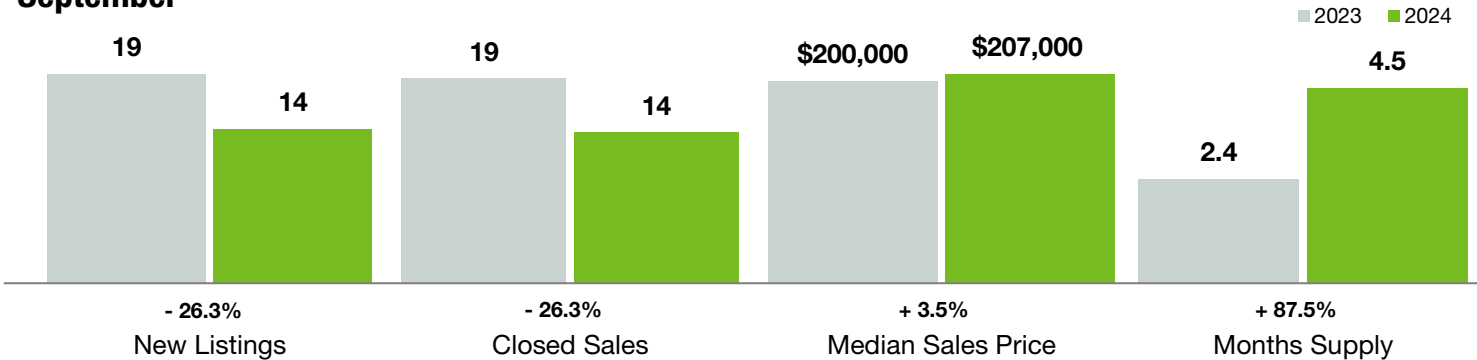
Anson County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	19	14	- 26.3%	147	171	+ 16.3%
Pending Sales	16	15	- 6.3%	136	116	- 14.7%
Closed Sales	19	14	- 26.3%	116	104	- 10.3%
Median Sales Price*	\$200,000	\$207,000	+ 3.5%	\$181,000	\$188,000	+ 3.9%
Average Sales Price*	\$202,561	\$251,857	+ 24.3%	\$190,855	\$233,411	+ 22.3%
Percent of Original List Price Received*	94.4%	91.5%	- 3.1%	92.4%	92.4%	0.0%
List to Close	111	87	- 21.6%	108	106	- 1.9%
Days on Market Until Sale	59	49	- 16.9%	59	54	- 8.5%
Cumulative Days on Market Until Sale	60	78	+ 30.0%	61	60	- 1.6%
Average List Price	\$192,553	\$248,529	+ 29.1%	\$220,767	\$243,538	+ 10.3%
Inventory of Homes for Sale	32	52	+ 62.5%	--	--	--
Months Supply of Inventory	2.4	4.5	+ 87.5%	--	--	--

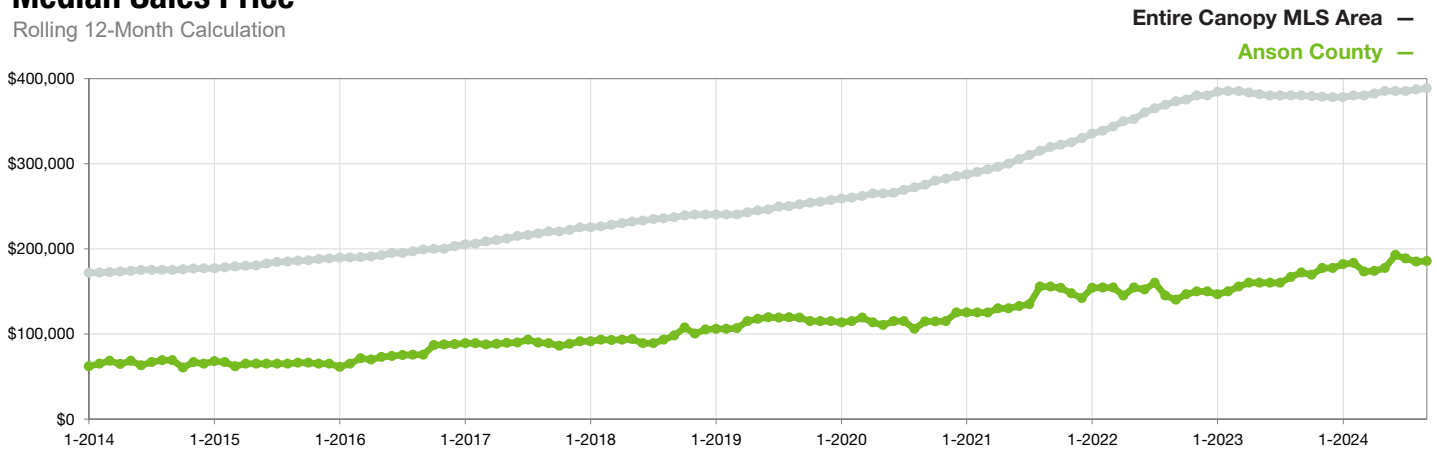
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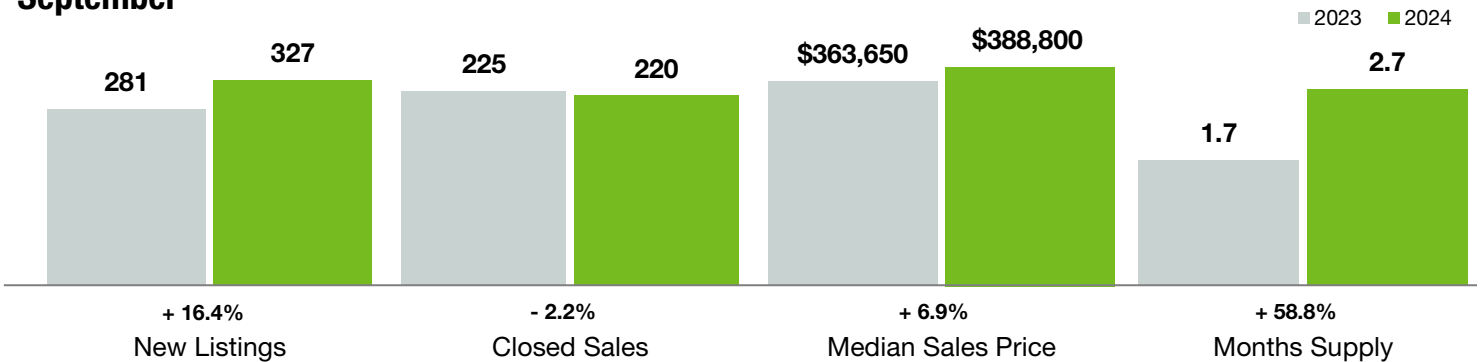
Cabarrus County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	281	327	+ 16.4%	2,628	2,995	+ 14.0%
Pending Sales	193	227	+ 17.6%	2,399	2,260	- 5.8%
Closed Sales	225	220	- 2.2%	2,242	2,244	+ 0.1%
Median Sales Price*	\$363,650	\$388,800	+ 6.9%	\$368,925	\$399,010	+ 8.2%
Average Sales Price*	\$406,352	\$426,304	+ 4.9%	\$395,930	\$437,301	+ 10.4%
Percent of Original List Price Received*	98.0%	96.1%	- 1.9%	97.0%	97.5%	+ 0.5%
List to Close	83	92	+ 10.8%	87	88	+ 1.1%
Days on Market Until Sale	27	37	+ 37.0%	37	35	- 5.4%
Cumulative Days on Market Until Sale	28	42	+ 50.0%	40	37	- 7.5%
Average List Price	\$407,719	\$458,406	+ 12.4%	\$424,318	\$449,845	+ 6.0%
Inventory of Homes for Sale	420	641	+ 52.6%	--	--	--
Months Supply of Inventory	1.7	2.7	+ 58.8%	--	--	--

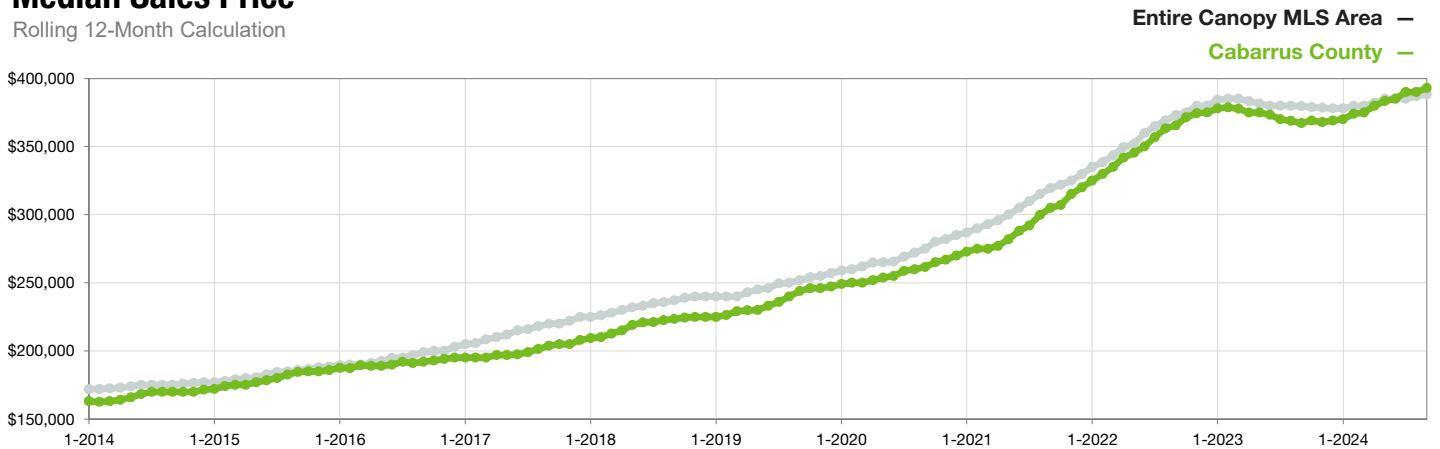
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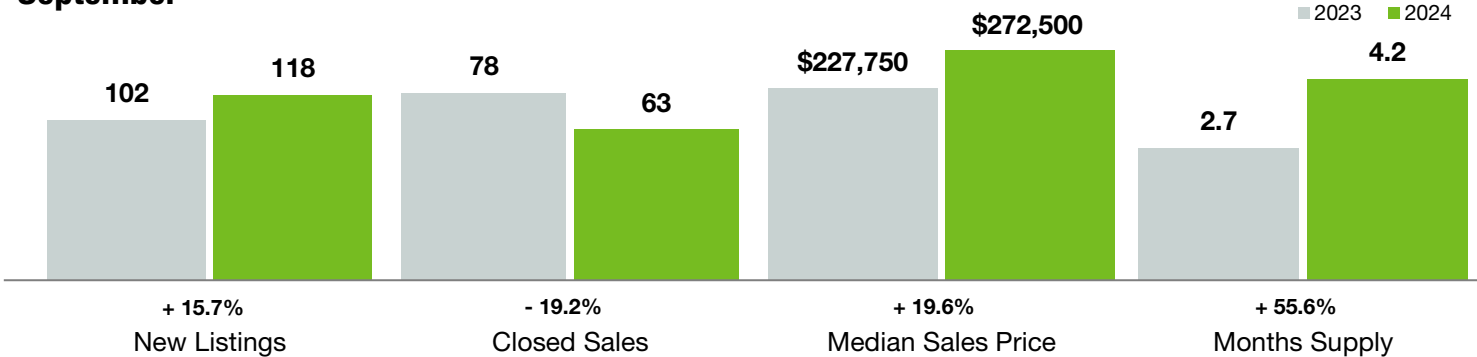
Cleveland County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	102	118	+ 15.7%	1,000	1,080	+ 8.0%
Pending Sales	70	74	+ 5.7%	820	739	- 9.9%
Closed Sales	78	63	- 19.2%	780	696	- 10.8%
Median Sales Price*	\$227,750	\$272,500	+ 19.6%	\$235,000	\$258,285	+ 9.9%
Average Sales Price*	\$235,756	\$300,819	+ 27.6%	\$263,272	\$289,572	+ 10.0%
Percent of Original List Price Received*	94.3%	94.9%	+ 0.6%	95.2%	95.2%	0.0%
List to Close	81	95	+ 17.3%	85	96	+ 12.9%
Days on Market Until Sale	40	53	+ 32.5%	42	52	+ 23.8%
Cumulative Days on Market Until Sale	43	67	+ 55.8%	48	64	+ 33.3%
Average List Price	\$277,703	\$331,409	+ 19.3%	\$283,334	\$309,052	+ 9.1%
Inventory of Homes for Sale	232	321	+ 38.4%	--	--	--
Months Supply of Inventory	2.7	4.2	+ 55.6%	--	--	--

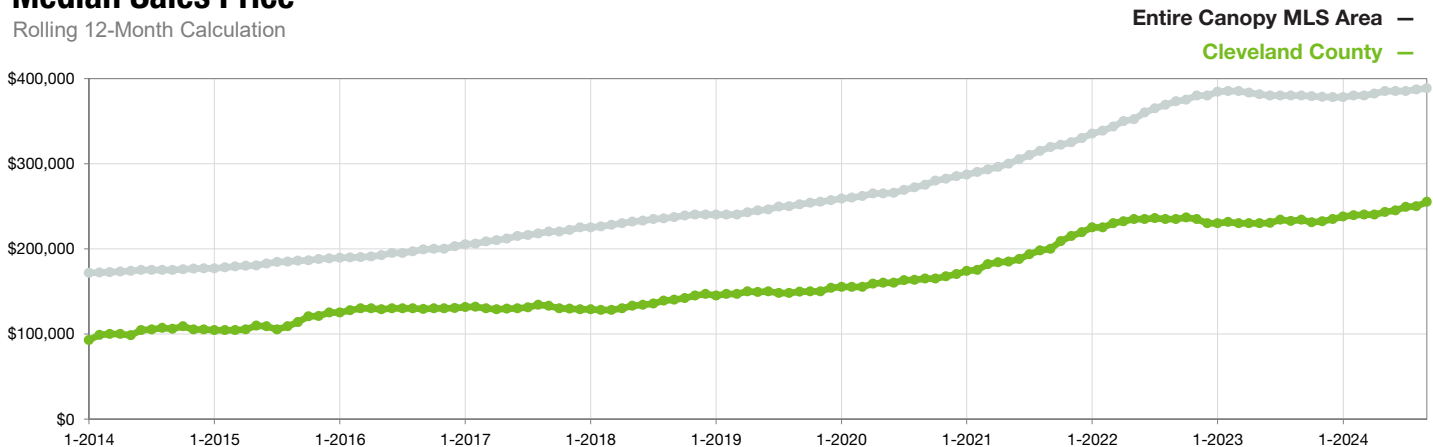
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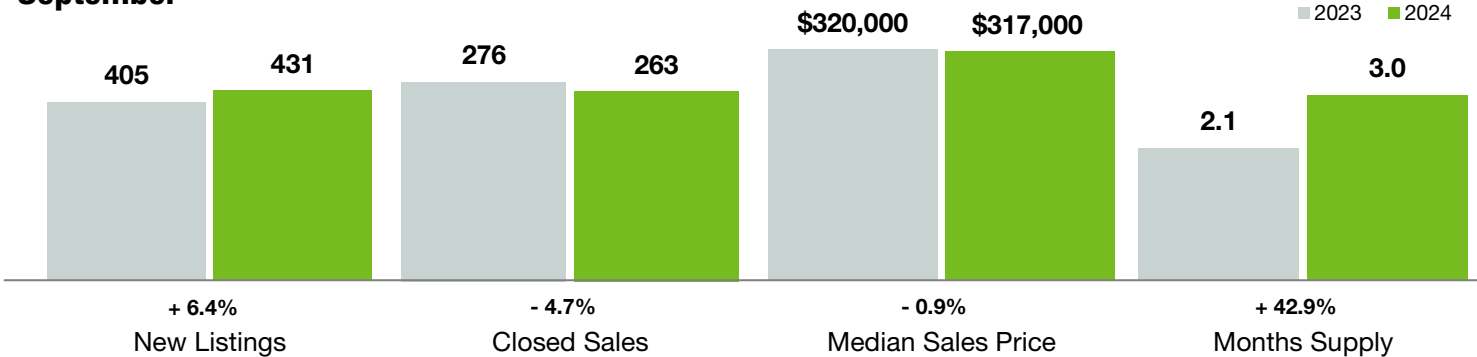
Gaston County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	405	431	+ 6.4%	3,121	3,838	+ 23.0%
Pending Sales	270	307	+ 13.7%	2,663	2,806	+ 5.4%
Closed Sales	276	263	- 4.7%	2,534	2,655	+ 4.8%
Median Sales Price*	\$320,000	\$317,000	- 0.9%	\$300,000	\$315,900	+ 5.3%
Average Sales Price*	\$361,111	\$386,459	+ 7.0%	\$336,816	\$353,859	+ 5.1%
Percent of Original List Price Received*	97.9%	95.5%	- 2.5%	96.2%	96.1%	- 0.1%
List to Close	77	82	+ 6.5%	85	85	0.0%
Days on Market Until Sale	28	39	+ 39.3%	37	40	+ 8.1%
Cumulative Days on Market Until Sale	28	49	+ 75.0%	40	46	+ 15.0%
Average List Price	\$359,171	\$383,282	+ 6.7%	\$352,801	\$374,041	+ 6.0%
Inventory of Homes for Sale	586	860	+ 46.8%	--	--	--
Months Supply of Inventory	2.1	3.0	+ 42.9%	--	--	--

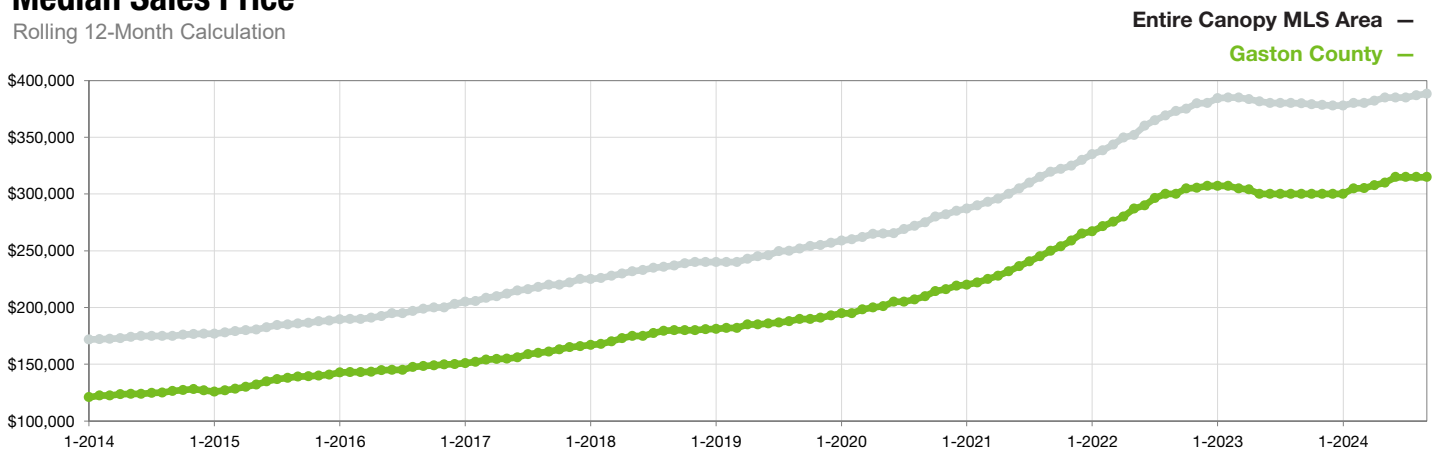
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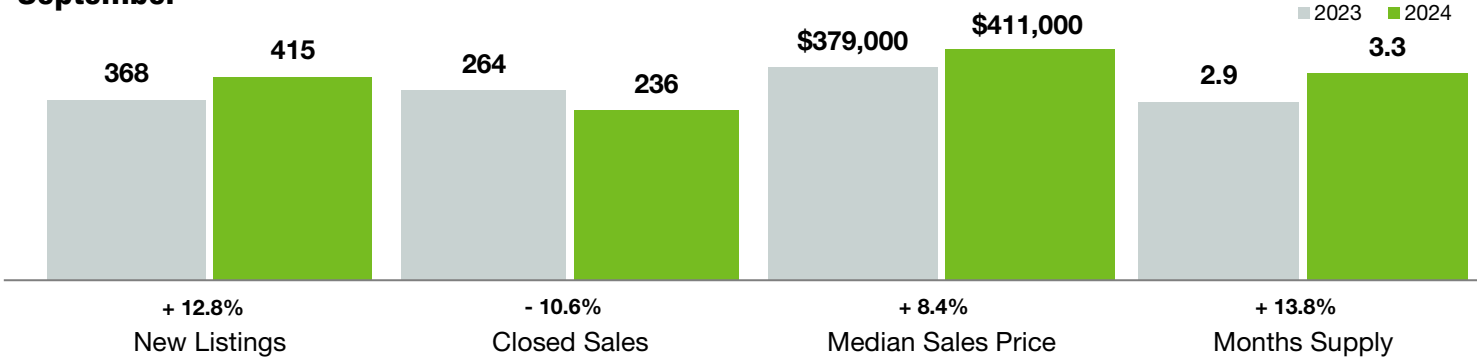
Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	368	415	+ 12.8%	3,180	3,612	+ 13.6%
Pending Sales	249	301	+ 20.9%	2,518	2,716	+ 7.9%
Closed Sales	264	236	- 10.6%	2,345	2,562	+ 9.3%
Median Sales Price*	\$379,000	\$411,000	+ 8.4%	\$379,000	\$388,000	+ 2.4%
Average Sales Price*	\$512,915	\$625,634	+ 22.0%	\$503,707	\$520,397	+ 3.3%
Percent of Original List Price Received*	97.3%	95.1%	- 2.3%	96.4%	96.0%	- 0.4%
List to Close	96	88	- 8.3%	98	96	- 2.0%
Days on Market Until Sale	36	40	+ 11.1%	44	45	+ 2.3%
Cumulative Days on Market Until Sale	39	49	+ 25.6%	48	52	+ 8.3%
Average List Price	\$535,263	\$601,128	+ 12.3%	\$537,032	\$590,154	+ 9.9%
Inventory of Homes for Sale	741	926	+ 25.0%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

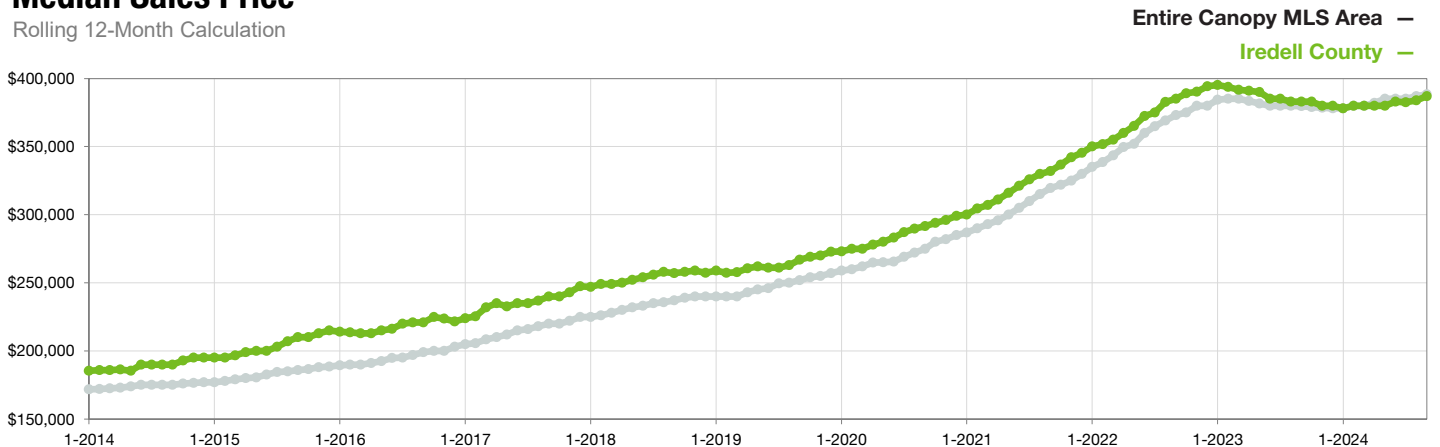
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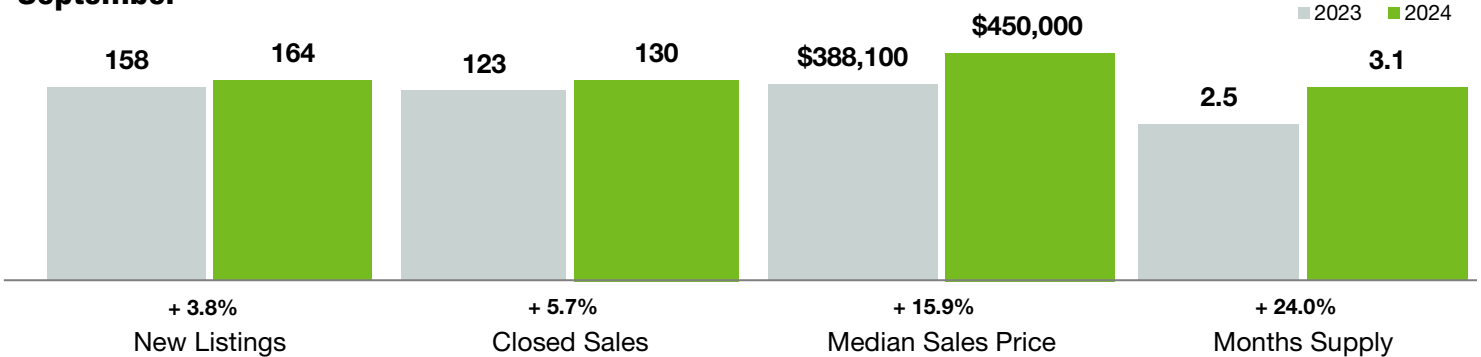
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	158	164	+ 3.8%	1,217	1,366	+ 12.2%
Pending Sales	111	115	+ 3.6%	1,054	1,004	- 4.7%
Closed Sales	123	130	+ 5.7%	1,009	955	- 5.4%
Median Sales Price*	\$388,100	\$450,000	+ 15.9%	\$410,000	\$426,000	+ 3.9%
Average Sales Price*	\$476,031	\$591,533	+ 24.3%	\$487,160	\$516,479	+ 6.0%
Percent of Original List Price Received*	97.3%	95.7%	- 1.6%	96.7%	96.6%	- 0.1%
List to Close	95	99	+ 4.2%	107	96	- 10.3%
Days on Market Until Sale	47	46	- 2.1%	50	42	- 16.0%
Cumulative Days on Market Until Sale	58	51	- 12.1%	52	48	- 7.7%
Average List Price	\$478,827	\$559,390	+ 16.8%	\$513,831	\$575,800	+ 12.1%
Inventory of Homes for Sale	265	329	+ 24.2%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

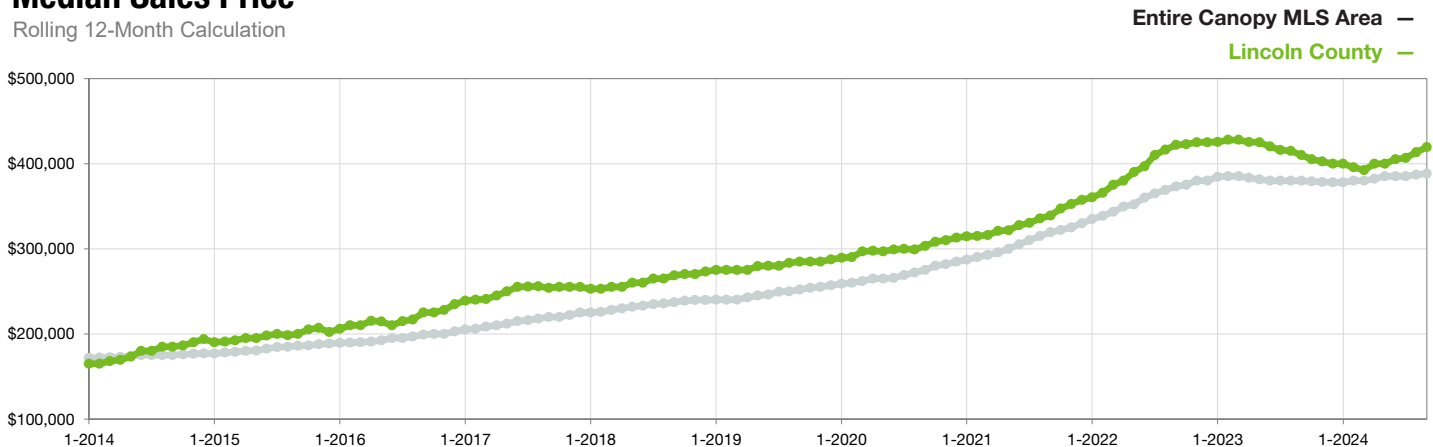
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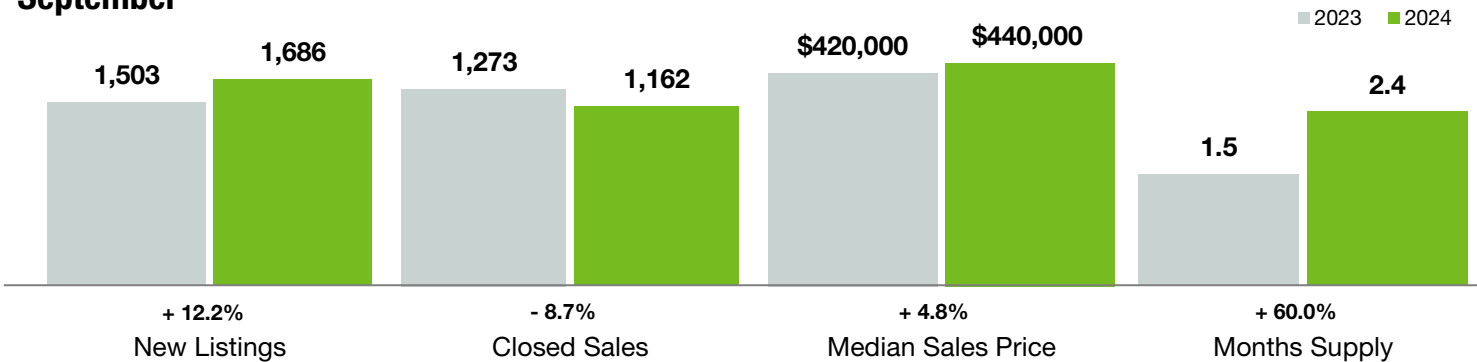
Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	1,503	1,686	+ 12.2%	13,878	15,494	+ 11.6%
Pending Sales	1,110	1,239	+ 11.6%	12,445	12,074	- 3.0%
Closed Sales	1,273	1,162	- 8.7%	12,128	11,613	- 4.2%
Median Sales Price*	\$420,000	\$440,000	+ 4.8%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$548,443	\$585,397	+ 6.7%	\$544,490	\$595,982	+ 9.5%
Percent of Original List Price Received*	98.4%	97.2%	- 1.2%	98.3%	98.2%	- 0.1%
List to Close	77	83	+ 7.8%	85	79	- 7.1%
Days on Market Until Sale	24	34	+ 41.7%	33	31	- 6.1%
Cumulative Days on Market Until Sale	25	37	+ 48.0%	34	34	0.0%
Average List Price	\$600,686	\$643,063	+ 7.1%	\$584,436	\$616,408	+ 5.5%
Inventory of Homes for Sale	1,970	3,000	+ 52.3%	--	--	--
Months Supply of Inventory	1.5	2.4	+ 60.0%	--	--	--

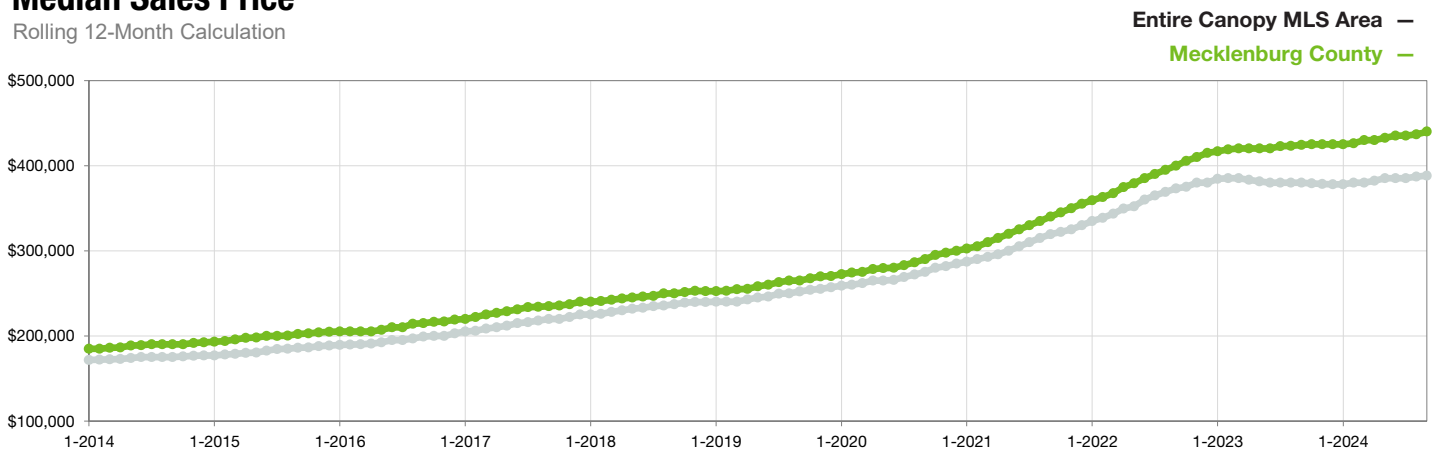
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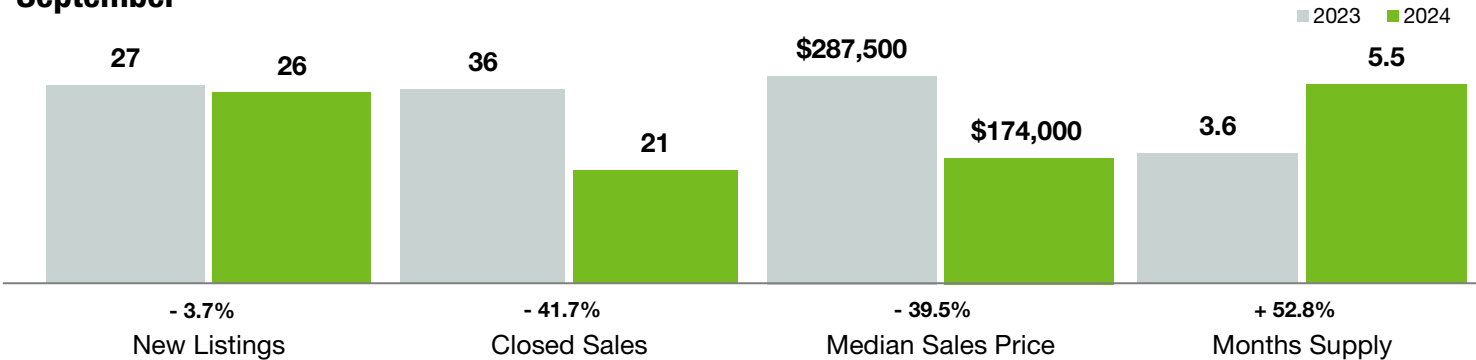
Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	27	26	- 3.7%	279	343	+ 22.9%
Pending Sales	22	30	+ 36.4%	232	235	+ 1.3%
Closed Sales	36	21	- 41.7%	224	216	- 3.6%
Median Sales Price*	\$287,500	\$174,000	- 39.5%	\$189,950	\$222,450	+ 17.1%
Average Sales Price*	\$414,205	\$307,548	- 25.7%	\$329,592	\$368,398	+ 11.8%
Percent of Original List Price Received*	95.2%	87.3%	- 8.3%	92.6%	91.9%	- 0.8%
List to Close	75	135	+ 80.0%	99	112	+ 13.1%
Days on Market Until Sale	39	101	+ 159.0%	62	75	+ 21.0%
Cumulative Days on Market Until Sale	40	101	+ 152.5%	67	83	+ 23.9%
Average List Price	\$375,326	\$361,648	- 3.6%	\$382,070	\$384,114	+ 0.5%
Inventory of Homes for Sale	80	128	+ 60.0%	--	--	--
Months Supply of Inventory	3.6	5.5	+ 52.8%	--	--	--

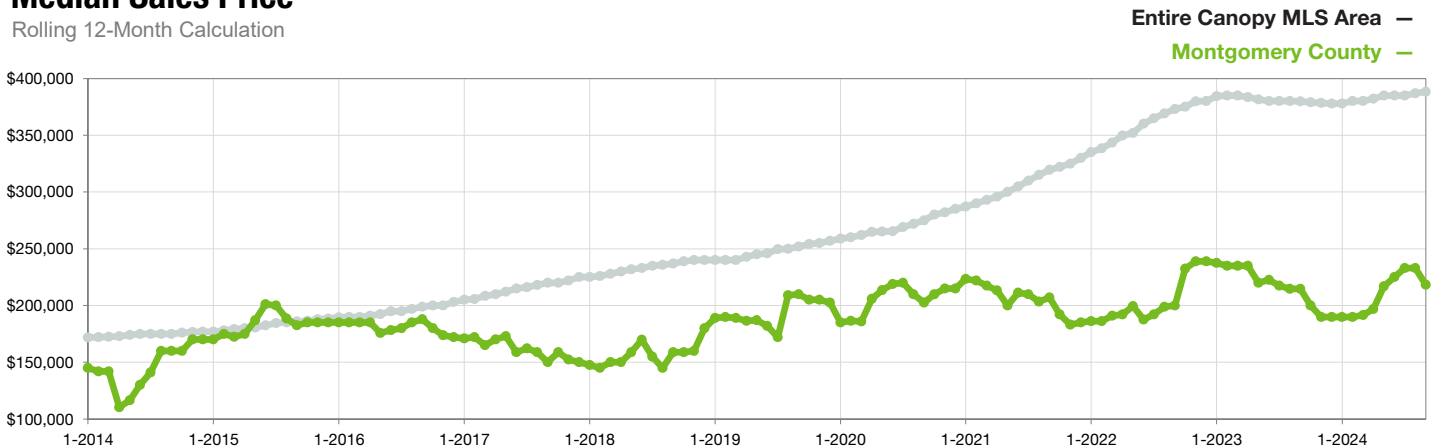
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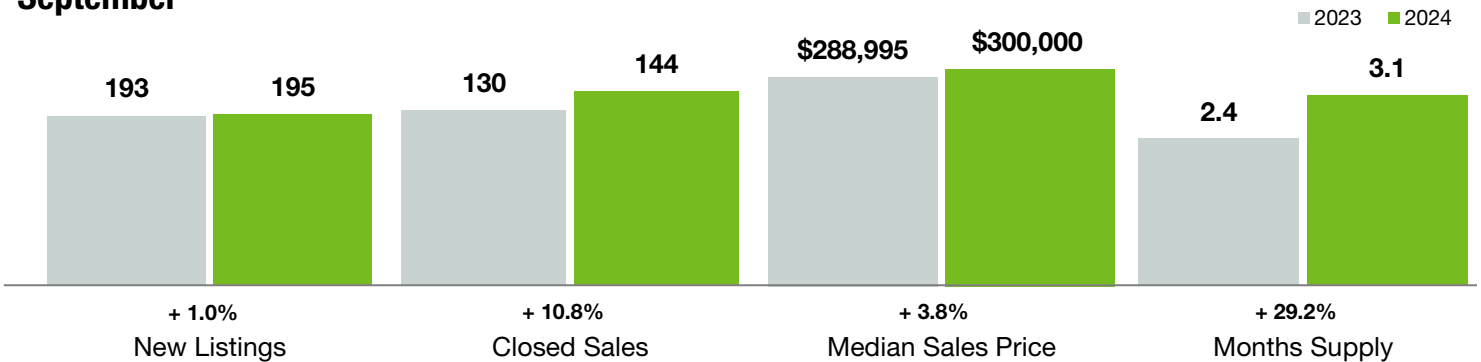
Rowan County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	193	195	+ 1.0%	1,545	1,790	+ 15.9%
Pending Sales	141	170	+ 20.6%	1,306	1,367	+ 4.7%
Closed Sales	130	144	+ 10.8%	1,263	1,251	- 1.0%
Median Sales Price*	\$288,995	\$300,000	+ 3.8%	\$269,750	\$280,000	+ 3.8%
Average Sales Price*	\$325,358	\$323,336	- 0.6%	\$297,658	\$323,382	+ 8.6%
Percent of Original List Price Received*	94.5%	94.2%	- 0.3%	95.7%	94.9%	- 0.8%
List to Close	79	88	+ 11.4%	83	89	+ 7.2%
Days on Market Until Sale	37	45	+ 21.6%	39	45	+ 15.4%
Cumulative Days on Market Until Sale	38	50	+ 31.6%	43	51	+ 18.6%
Average List Price	\$389,911	\$357,429	- 8.3%	\$326,205	\$349,700	+ 7.2%
Inventory of Homes for Sale	323	434	+ 34.4%	--	--	--
Months Supply of Inventory	2.4	3.1	+ 29.2%	--	--	--

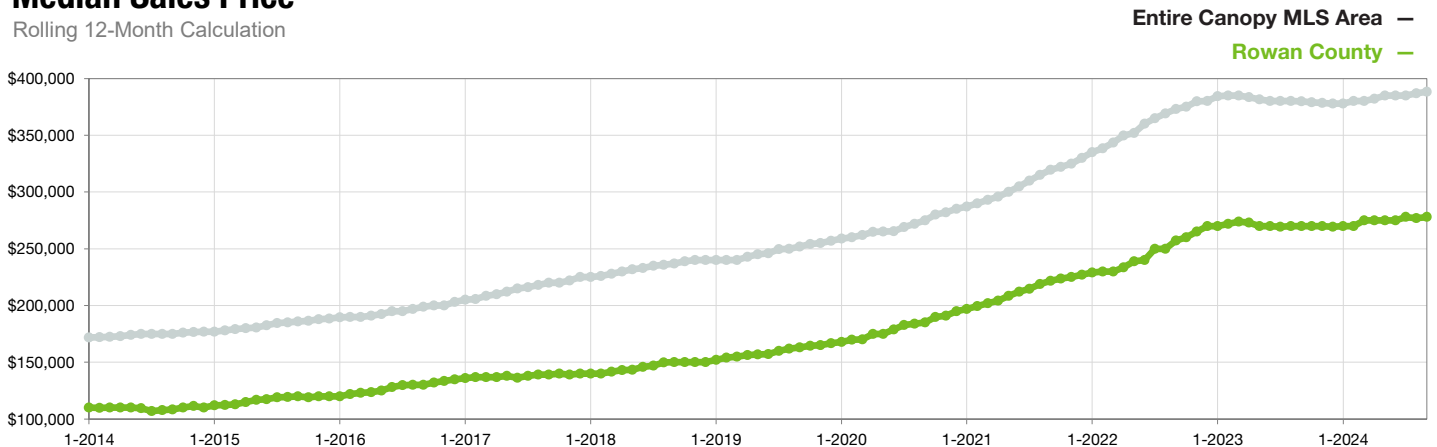
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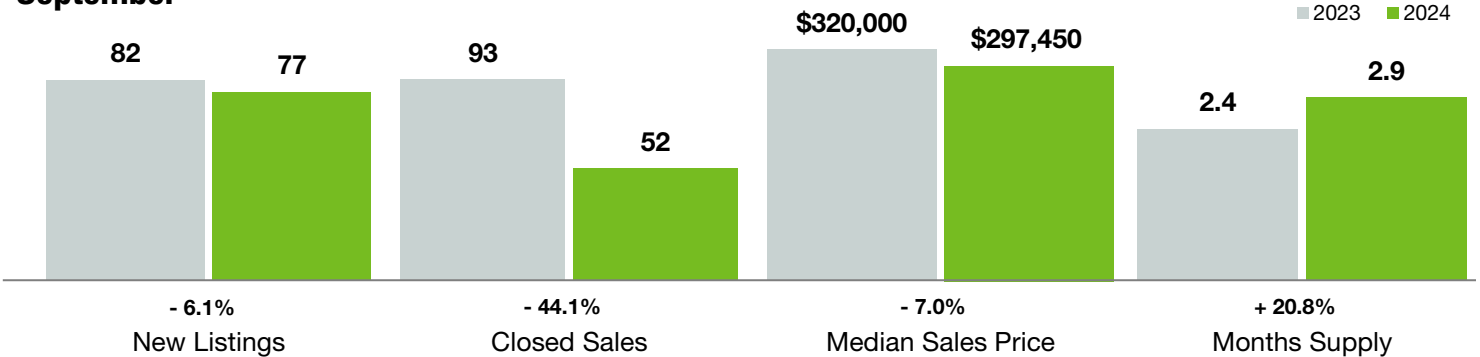
Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	82	77	- 6.1%	872	808	- 7.3%
Pending Sales	62	59	- 4.8%	758	664	- 12.4%
Closed Sales	93	52	- 44.1%	726	637	- 12.3%
Median Sales Price*	\$320,000	\$297,450	- 7.0%	\$305,000	\$310,000	+ 1.6%
Average Sales Price*	\$325,389	\$316,786	- 2.6%	\$321,932	\$339,359	+ 5.4%
Percent of Original List Price Received*	95.8%	93.8%	- 2.1%	95.3%	95.0%	- 0.3%
List to Close	89	85	- 4.5%	101	99	- 2.0%
Days on Market Until Sale	36	43	+ 19.4%	50	55	+ 10.0%
Cumulative Days on Market Until Sale	39	48	+ 23.1%	54	59	+ 9.3%
Average List Price	\$366,062	\$339,749	- 7.2%	\$355,369	\$348,690	- 1.9%
Inventory of Homes for Sale	187	203	+ 8.6%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

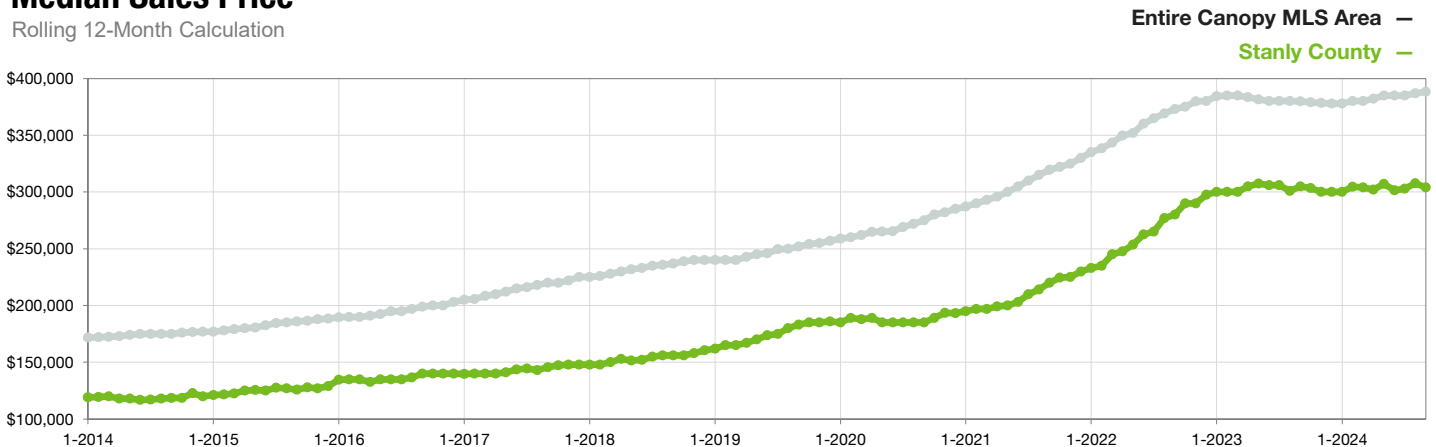
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September



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for September 2024

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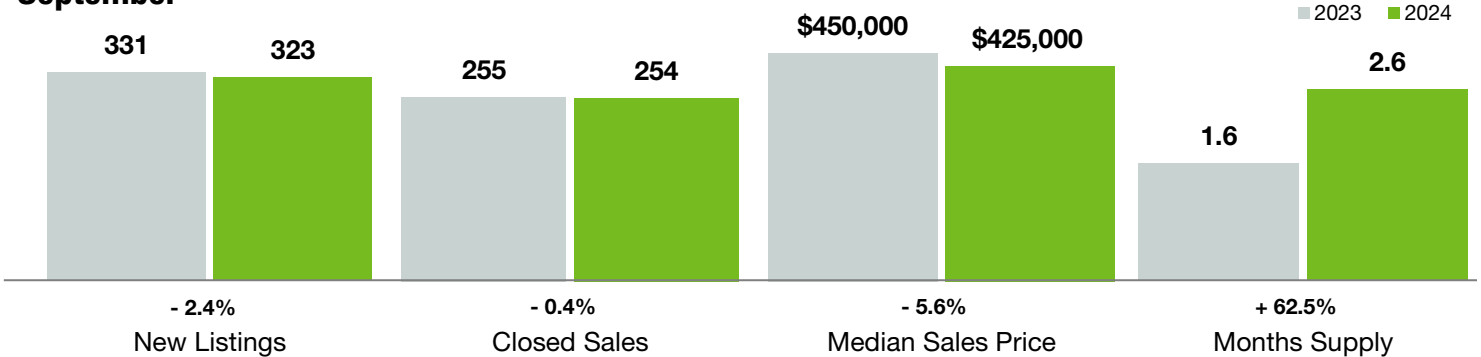
Union County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	331	323	- 2.4%	3,058	3,434	+ 12.3%
Pending Sales	251	276	+ 10.0%	2,689	2,658	- 1.2%
Closed Sales	255	254	- 0.4%	2,685	2,521	- 6.1%
Median Sales Price*	\$450,000	\$425,000	- 5.6%	\$455,000	\$460,000	+ 1.1%
Average Sales Price*	\$588,688	\$525,950	- 10.7%	\$564,478	\$589,516	+ 4.4%
Percent of Original List Price Received*	98.3%	97.1%	- 1.2%	97.8%	98.0%	+ 0.2%
List to Close	79	85	+ 7.6%	97	81	- 16.5%
Days on Market Until Sale	33	42	+ 27.3%	39	34	- 12.8%
Cumulative Days on Market Until Sale	31	38	+ 22.6%	38	34	- 10.5%
Average List Price	\$587,192	\$589,491	+ 0.4%	\$600,038	\$619,013	+ 3.2%
Inventory of Homes for Sale	456	714	+ 56.6%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

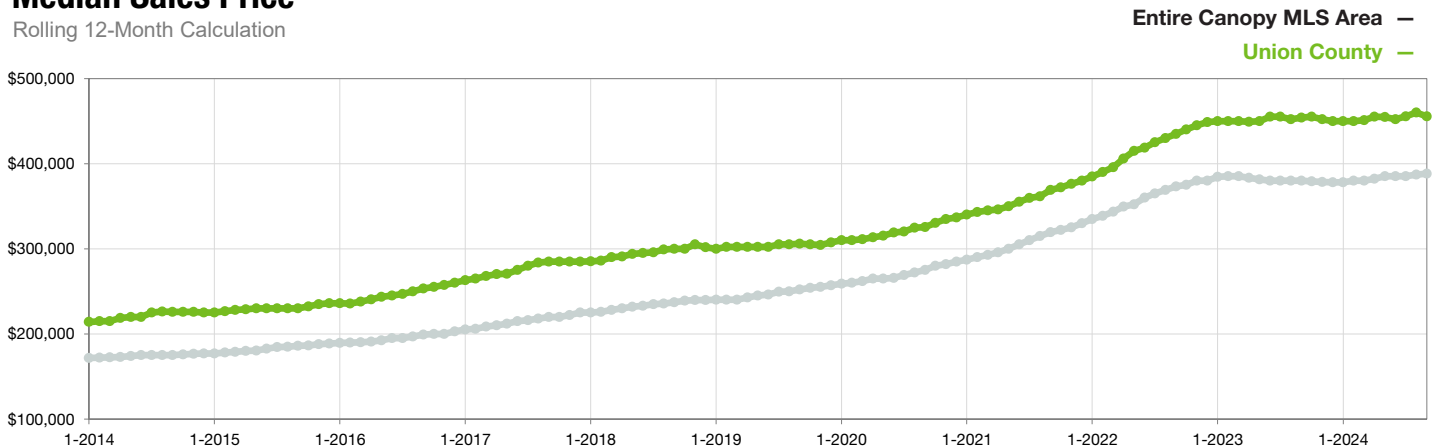
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September



Median Sales Price

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Local Market Update for September 2024

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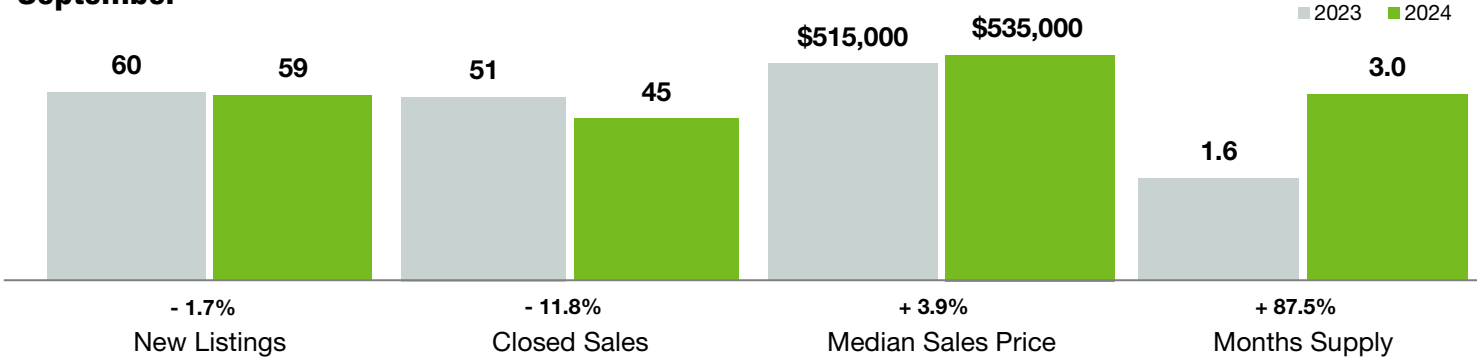
Belmont

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	60	59	- 1.7%	442	513	+ 16.1%
Pending Sales	41	39	- 4.9%	379	381	+ 0.5%
Closed Sales	51	45	- 11.8%	349	361	+ 3.4%
Median Sales Price*	\$515,000	\$535,000	+ 3.9%	\$437,775	\$450,352	+ 2.9%
Average Sales Price*	\$578,348	\$723,196	+ 25.0%	\$509,276	\$553,663	+ 8.7%
Percent of Original List Price Received*	97.3%	96.5%	- 0.8%	97.6%	97.4%	- 0.2%
List to Close	80	86	+ 7.5%	68	72	+ 5.9%
Days on Market Until Sale	44	45	+ 2.3%	30	33	+ 10.0%
Cumulative Days on Market Until Sale	35	53	+ 51.4%	30	37	+ 23.3%
Average List Price	\$520,655	\$545,557	+ 4.8%	\$526,924	\$577,459	+ 9.6%
Inventory of Homes for Sale	63	118	+ 87.3%	--	--	--
Months Supply of Inventory	1.6	3.0	+ 87.5%	--	--	--

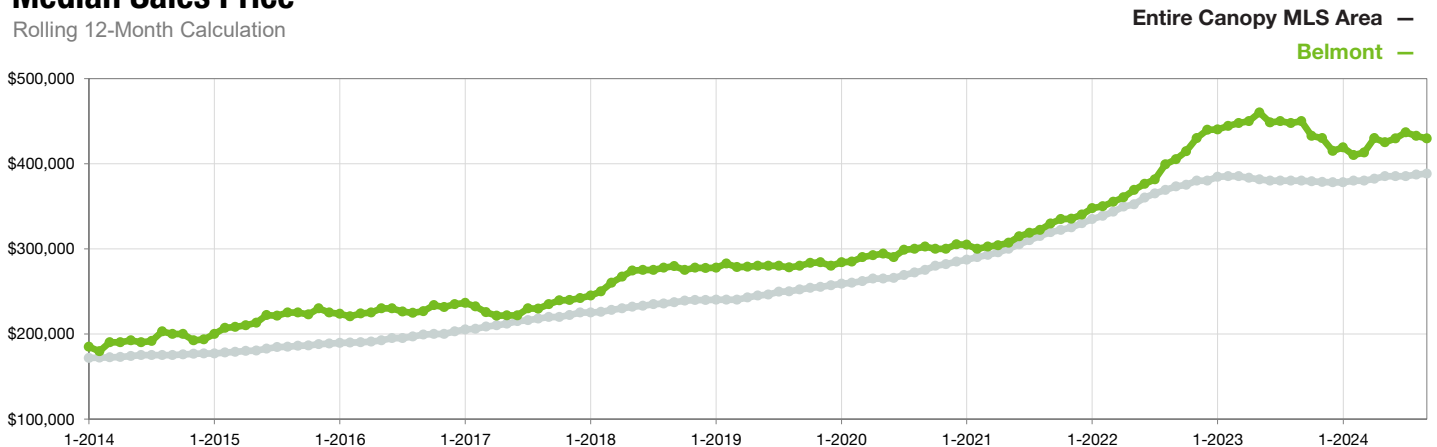
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September



Median Sales Price

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Local Market Update for September 2024

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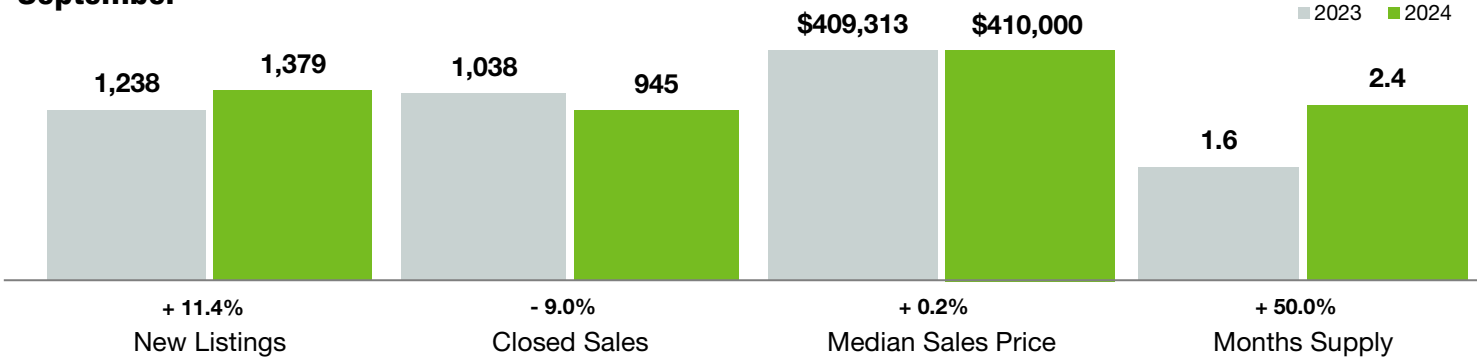
City of Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	1,238	1,379	+ 11.4%	11,268	12,478	+ 10.7%
Pending Sales	866	968	+ 11.8%	10,070	9,680	- 3.9%
Closed Sales	1,038	945	- 9.0%	9,815	9,341	- 4.8%
Median Sales Price*	\$409,313	\$410,000	+ 0.2%	\$406,443	\$418,000	+ 2.8%
Average Sales Price*	\$542,053	\$569,581	+ 5.1%	\$528,976	\$577,290	+ 9.1%
Percent of Original List Price Received*	98.5%	97.2%	- 1.3%	98.3%	98.2%	- 0.1%
List to Close	77	86	+ 11.7%	84	81	- 3.6%
Days on Market Until Sale	23	35	+ 52.2%	32	32	0.0%
Cumulative Days on Market Until Sale	24	38	+ 58.3%	34	34	0.0%
Average List Price	\$573,652	\$602,602	+ 5.0%	\$563,638	\$589,291	+ 4.6%
Inventory of Homes for Sale	1,627	2,437	+ 49.8%	--	--	--
Months Supply of Inventory	1.6	2.4	+ 50.0%	--	--	--

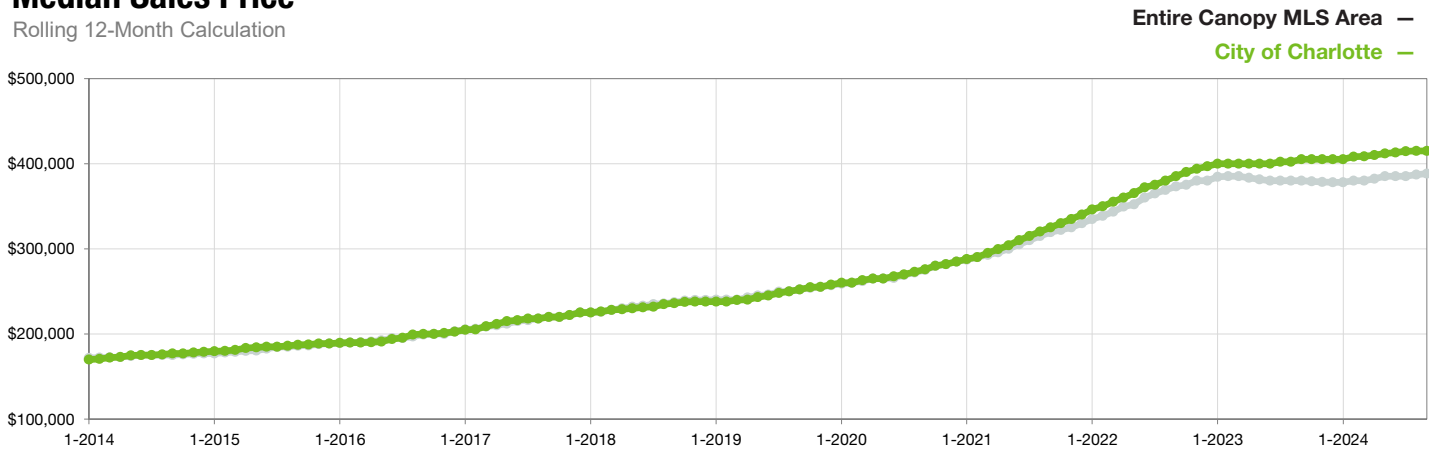
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September



Median Sales Price

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Local Market Update for September 2024



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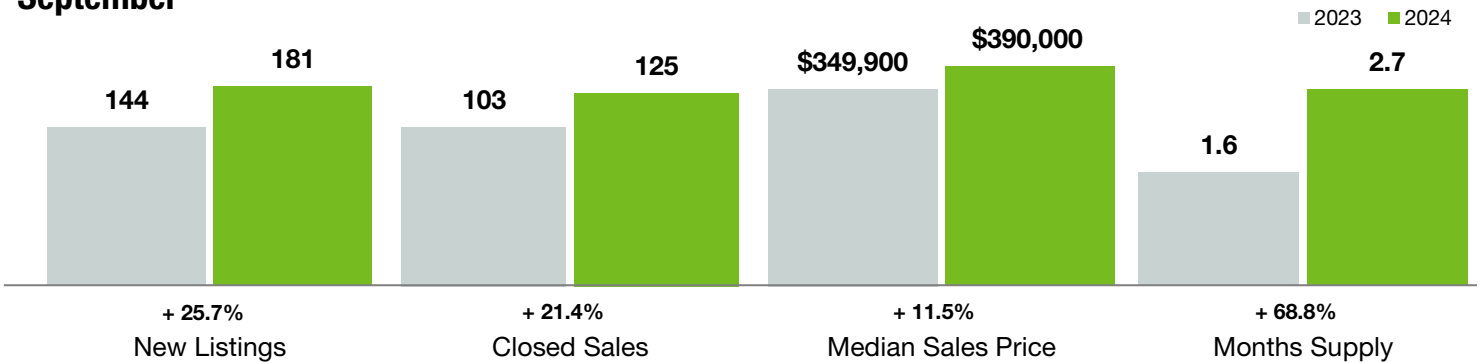
Concord

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	144	181	+ 25.7%	1,290	1,584	+ 22.8%
Pending Sales	100	127	+ 27.0%	1,206	1,189	- 1.4%
Closed Sales	103	125	+ 21.4%	1,173	1,132	- 3.5%
Median Sales Price*	\$349,900	\$390,000	+ 11.5%	\$363,650	\$390,000	+ 7.2%
Average Sales Price*	\$399,477	\$433,120	+ 8.4%	\$393,845	\$439,212	+ 11.5%
Percent of Original List Price Received*	97.1%	95.1%	- 2.1%	96.6%	96.9%	+ 0.3%
List to Close	73	81	+ 11.0%	83	75	- 9.6%
Days on Market Until Sale	30	38	+ 26.7%	36	34	- 5.6%
Cumulative Days on Market Until Sale	30	41	+ 36.7%	39	37	- 5.1%
Average List Price	\$414,466	\$487,731	+ 17.7%	\$420,403	\$461,470	+ 9.8%
Inventory of Homes for Sale	194	336	+ 73.2%	--	--	--
Months Supply of Inventory	1.6	2.7	+ 68.8%	--	--	--

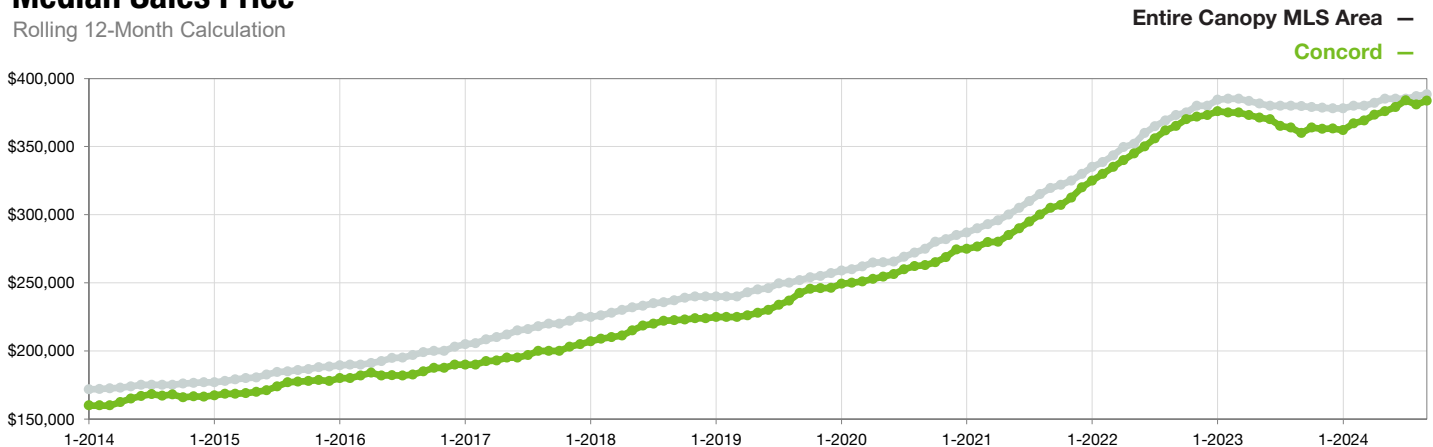
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September



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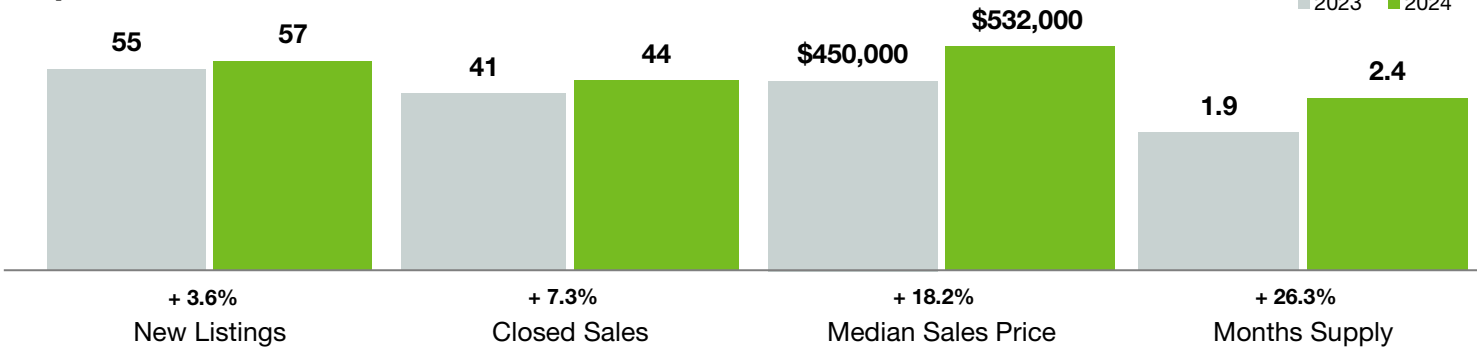
Cornelius

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	55	57	+ 3.6%	490	578	+ 18.0%
Pending Sales	40	46	+ 15.0%	416	457	+ 9.9%
Closed Sales	41	44	+ 7.3%	390	442	+ 13.3%
Median Sales Price*	\$450,000	\$532,000	+ 18.2%	\$500,000	\$567,500	+ 13.5%
Average Sales Price*	\$538,343	\$765,971	+ 42.3%	\$774,006	\$852,319	+ 10.1%
Percent of Original List Price Received*	96.9%	96.0%	- 0.9%	96.6%	96.6%	0.0%
List to Close	72	64	- 11.1%	78	79	+ 1.3%
Days on Market Until Sale	29	28	- 3.4%	34	40	+ 17.6%
Cumulative Days on Market Until Sale	27	32	+ 18.5%	36	37	+ 2.8%
Average List Price	\$1,131,232	\$1,260,126	+ 11.4%	\$939,592	\$966,686	+ 2.9%
Inventory of Homes for Sale	81	112	+ 38.3%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

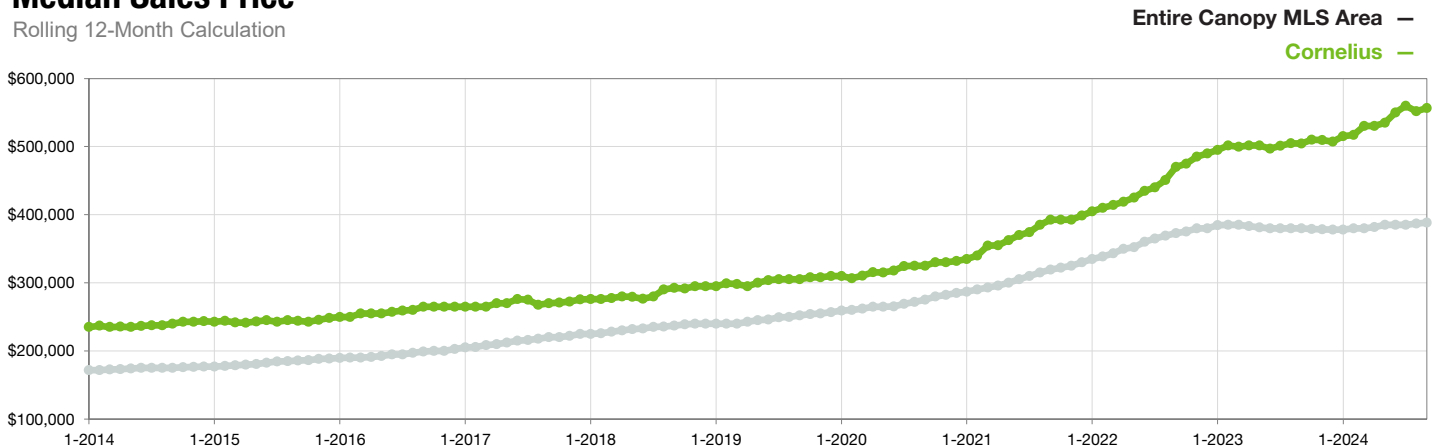
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September



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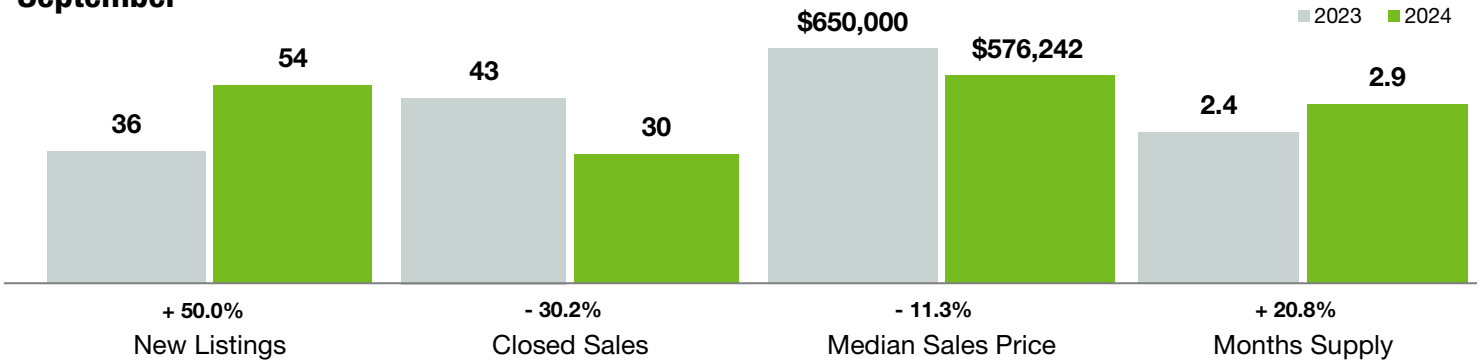
Davidson

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	36	54	+ 50.0%	404	487	+ 20.5%
Pending Sales	25	50	+ 100.0%	344	373	+ 8.4%
Closed Sales	43	30	- 30.2%	325	340	+ 4.6%
Median Sales Price*	\$650,000	\$576,242	- 11.3%	\$624,000	\$600,000	- 3.8%
Average Sales Price*	\$782,701	\$771,091	- 1.5%	\$771,242	\$802,725	+ 4.1%
Percent of Original List Price Received*	97.1%	98.4%	+ 1.3%	98.9%	97.8%	- 1.1%
List to Close	124	140	+ 12.9%	106	92	- 13.2%
Days on Market Until Sale	43	34	- 20.9%	43	33	- 23.3%
Cumulative Days on Market Until Sale	44	35	- 20.5%	46	39	- 15.2%
Average List Price	\$925,732	\$890,955	- 3.8%	\$823,805	\$894,064	+ 8.5%
Inventory of Homes for Sale	84	108	+ 28.6%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

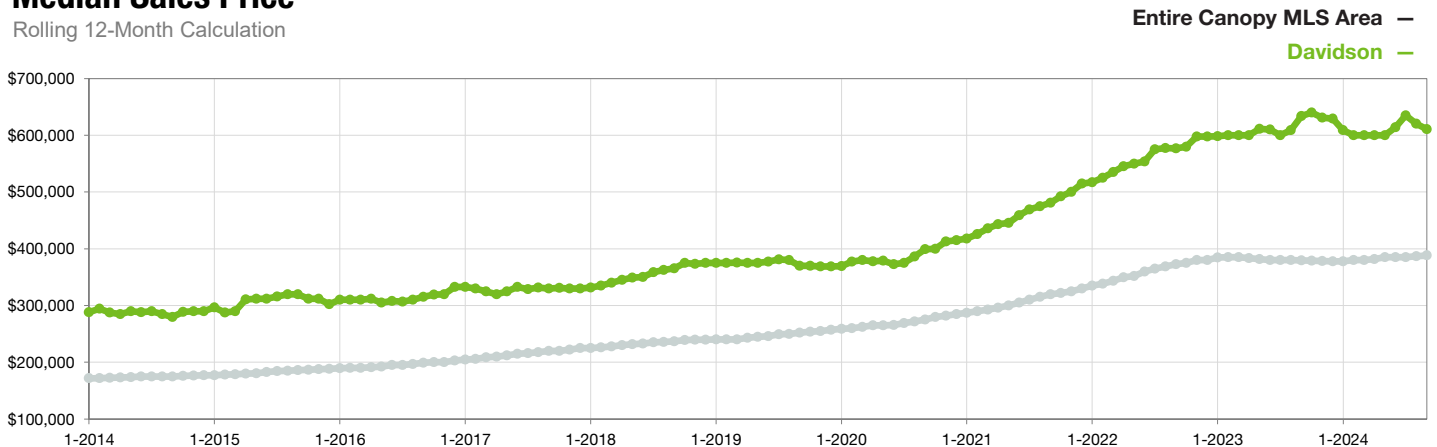
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September



Median Sales Price

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Local Market Update for September 2024



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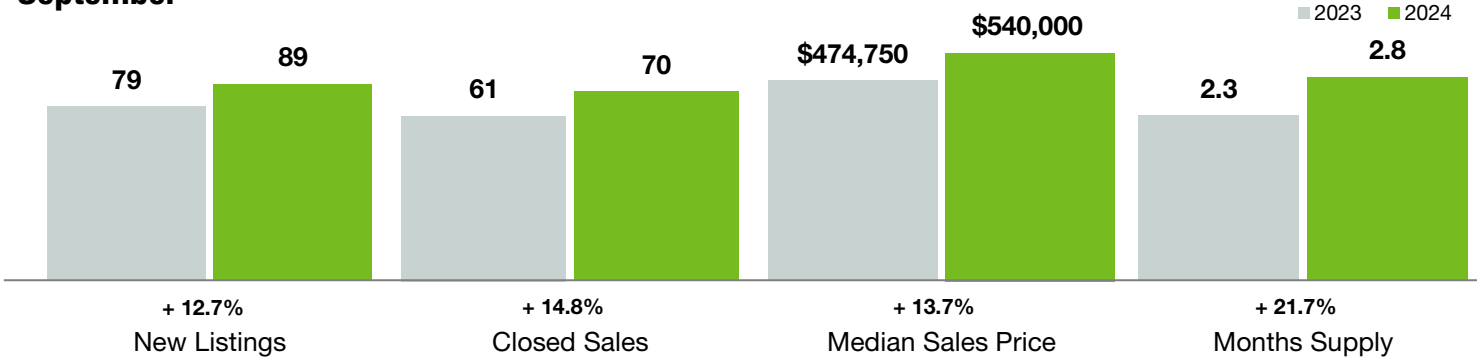
Denver

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	79	89	+ 12.7%	617	690	+ 11.8%
Pending Sales	67	57	- 14.9%	520	522	+ 0.4%
Closed Sales	61	70	+ 14.8%	484	511	+ 5.6%
Median Sales Price*	\$474,750	\$540,000	+ 13.7%	\$500,000	\$523,155	+ 4.6%
Average Sales Price*	\$614,225	\$738,627	+ 20.3%	\$631,036	\$633,585	+ 0.4%
Percent of Original List Price Received*	97.5%	96.0%	- 1.5%	97.4%	97.4%	0.0%
List to Close	100	104	+ 4.0%	112	104	- 7.1%
Days on Market Until Sale	36	48	+ 33.3%	53	45	- 15.1%
Cumulative Days on Market Until Sale	39	45	+ 15.4%	46	46	0.0%
Average List Price	\$576,854	\$740,455	+ 28.4%	\$667,774	\$770,088	+ 15.3%
Inventory of Homes for Sale	116	149	+ 28.4%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

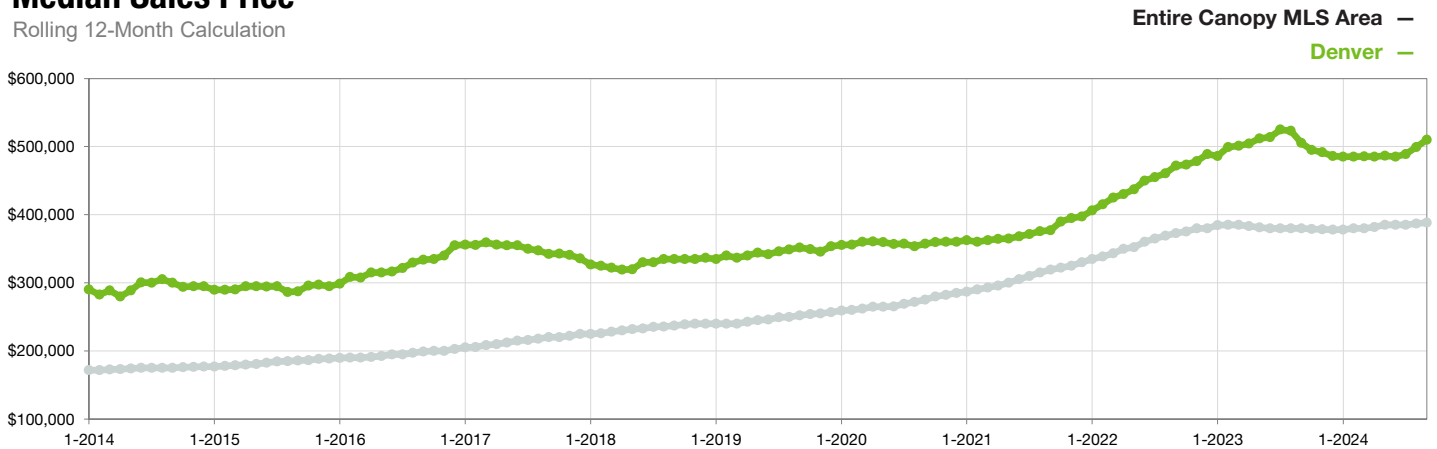
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September



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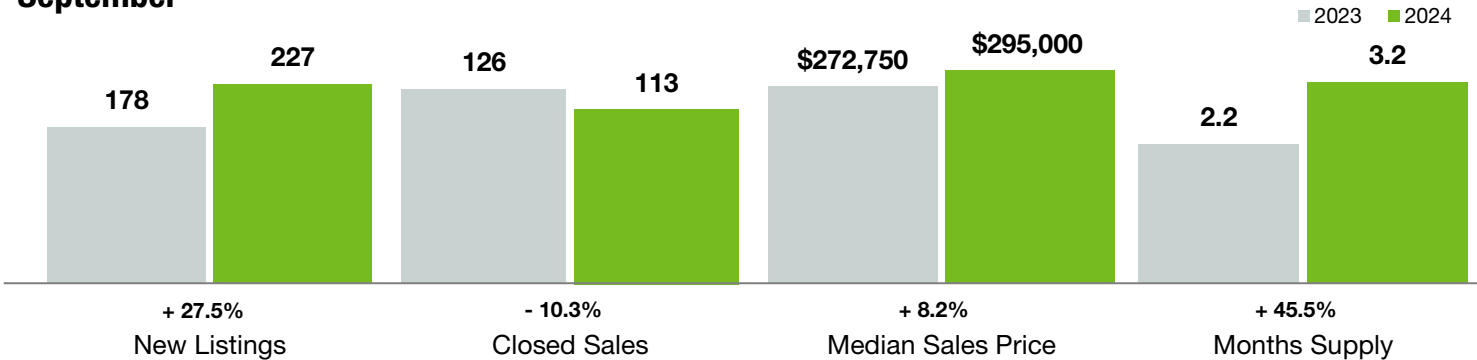
Gastonia

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	178	227	+ 27.5%	1,407	1,882	+ 33.8%
Pending Sales	117	151	+ 29.1%	1,189	1,326	+ 11.5%
Closed Sales	126	113	- 10.3%	1,111	1,242	+ 11.8%
Median Sales Price*	\$272,750	\$295,000	+ 8.2%	\$275,000	\$297,500	+ 8.2%
Average Sales Price*	\$298,144	\$299,396	+ 0.4%	\$294,179	\$310,725	+ 5.6%
Percent of Original List Price Received*	97.7%	94.4%	- 3.4%	96.0%	95.6%	- 0.4%
List to Close	72	92	+ 27.8%	83	89	+ 7.2%
Days on Market Until Sale	28	42	+ 50.0%	40	42	+ 5.0%
Cumulative Days on Market Until Sale	29	52	+ 79.3%	45	50	+ 11.1%
Average List Price	\$317,822	\$354,636	+ 11.6%	\$313,043	\$335,849	+ 7.3%
Inventory of Homes for Sale	277	436	+ 57.4%	--	--	--
Months Supply of Inventory	2.2	3.2	+ 45.5%	--	--	--

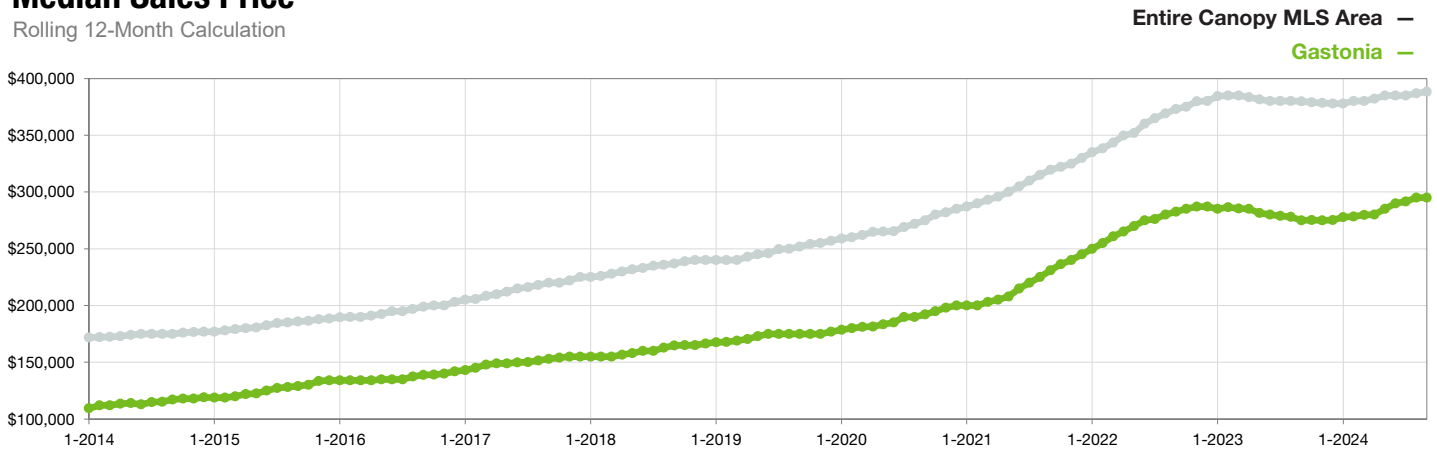
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September



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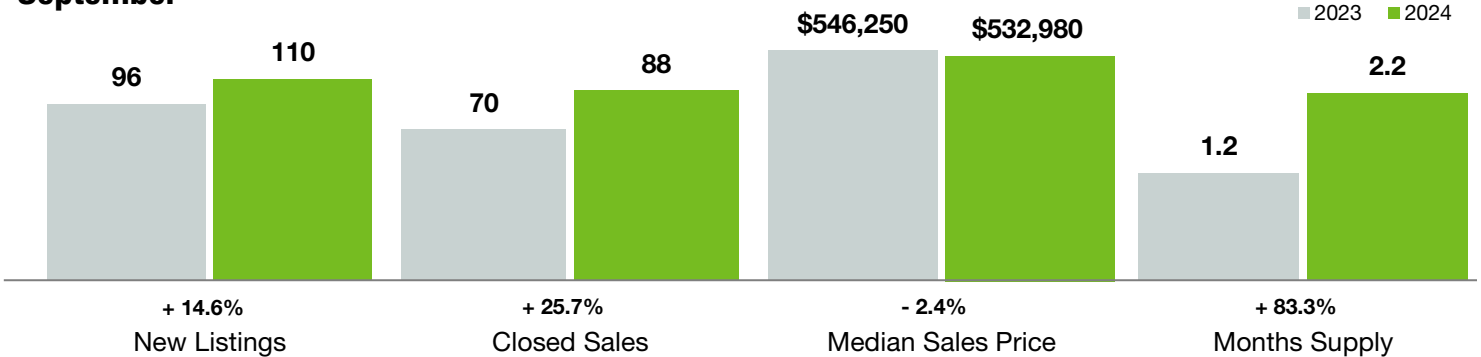
Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	96	110	+ 14.6%	915	1,160	+ 26.8%
Pending Sales	85	94	+ 10.6%	824	918	+ 11.4%
Closed Sales	70	88	+ 25.7%	801	909	+ 13.5%
Median Sales Price*	\$546,250	\$532,980	- 2.4%	\$547,000	\$530,000	- 3.1%
Average Sales Price*	\$599,860	\$576,828	- 3.8%	\$588,683	\$596,979	+ 1.4%
Percent of Original List Price Received*	99.3%	97.5%	- 1.8%	98.6%	98.7%	+ 0.1%
List to Close	67	72	+ 7.5%	86	81	- 5.8%
Days on Market Until Sale	16	33	+ 106.3%	29	27	- 6.9%
Cumulative Days on Market Until Sale	17	32	+ 88.2%	31	27	- 12.9%
Average List Price	\$593,932	\$761,476	+ 28.2%	\$615,873	\$643,576	+ 4.5%
Inventory of Homes for Sale	106	206	+ 94.3%	--	--	--
Months Supply of Inventory	1.2	2.2	+ 83.3%	--	--	--

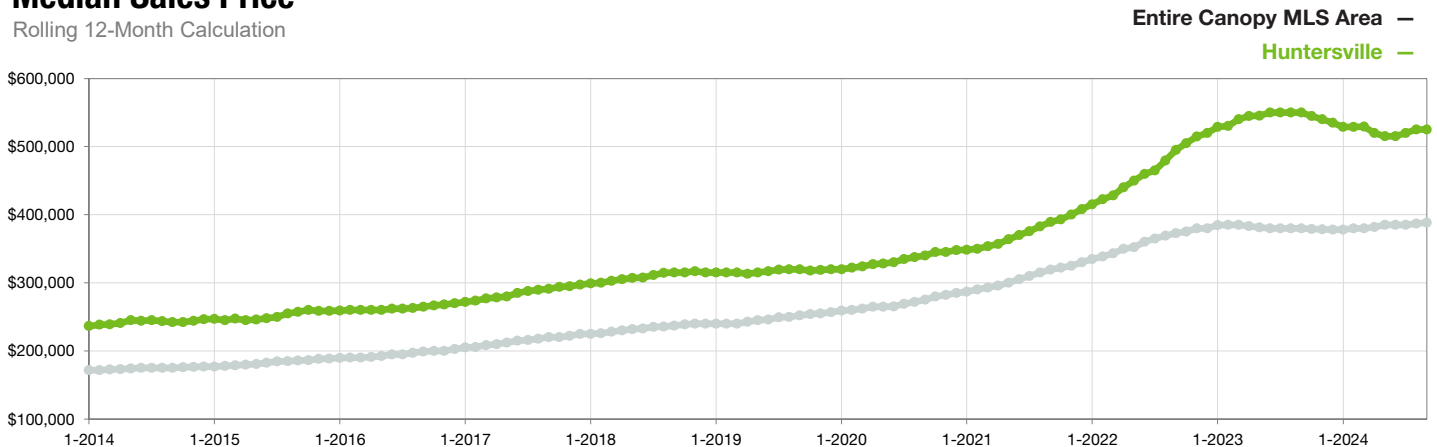
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September



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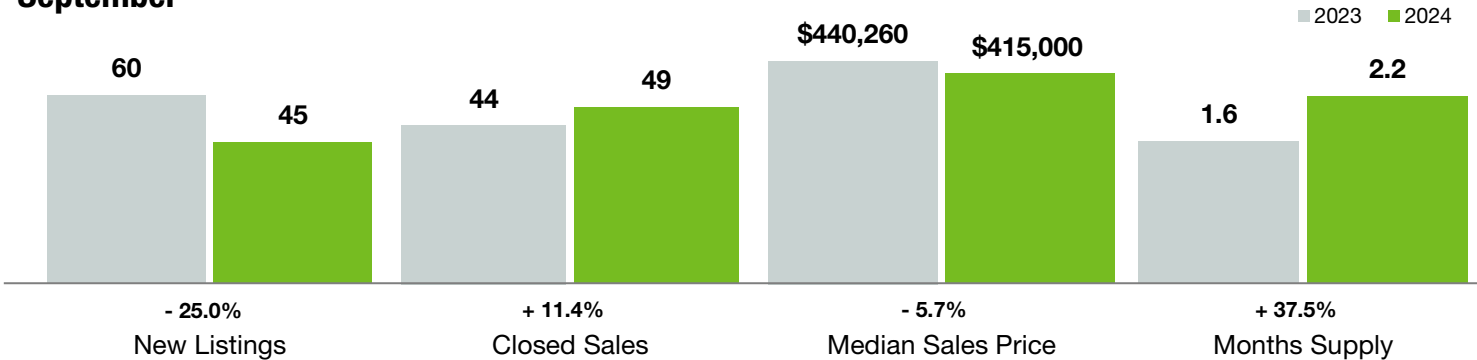
Indian Trail

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	60	45	- 25.0%	564	585	+ 3.7%
Pending Sales	53	49	- 7.5%	517	463	- 10.4%
Closed Sales	44	49	+ 11.4%	531	447	- 15.8%
Median Sales Price*	\$440,260	\$415,000	- 5.7%	\$435,000	\$440,000	+ 1.1%
Average Sales Price*	\$450,677	\$463,554	+ 2.9%	\$457,095	\$463,516	+ 1.4%
Percent of Original List Price Received*	98.6%	97.9%	- 0.7%	97.7%	98.1%	+ 0.4%
List to Close	66	67	+ 1.5%	103	76	- 26.2%
Days on Market Until Sale	28	28	0.0%	38	31	- 18.4%
Cumulative Days on Market Until Sale	31	29	- 6.5%	42	31	- 26.2%
Average List Price	\$453,349	\$491,664	+ 8.5%	\$477,500	\$486,664	+ 1.9%
Inventory of Homes for Sale	91	102	+ 12.1%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--

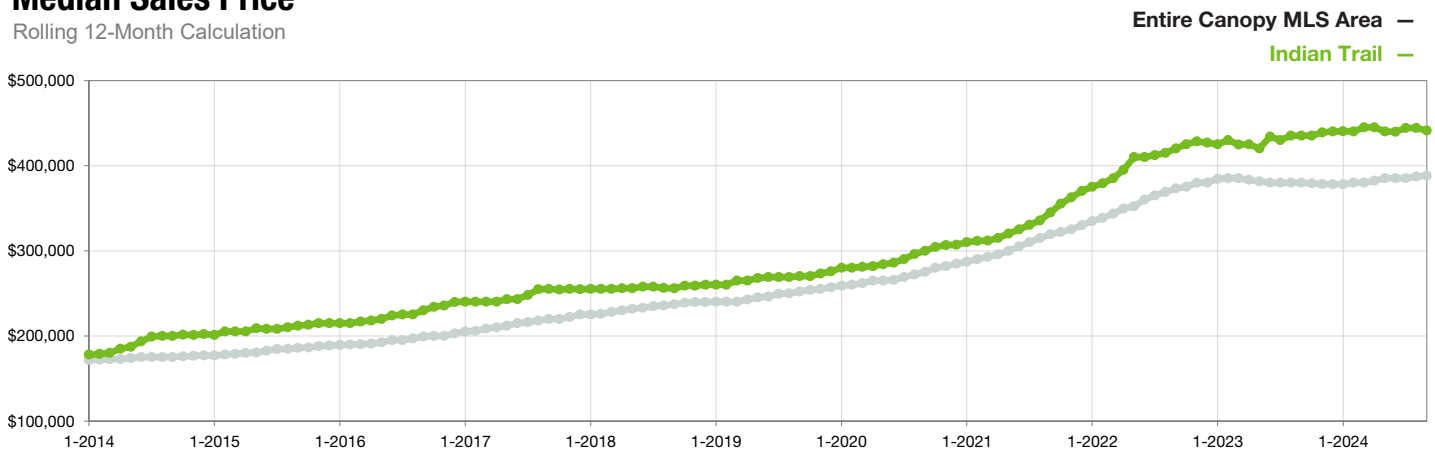
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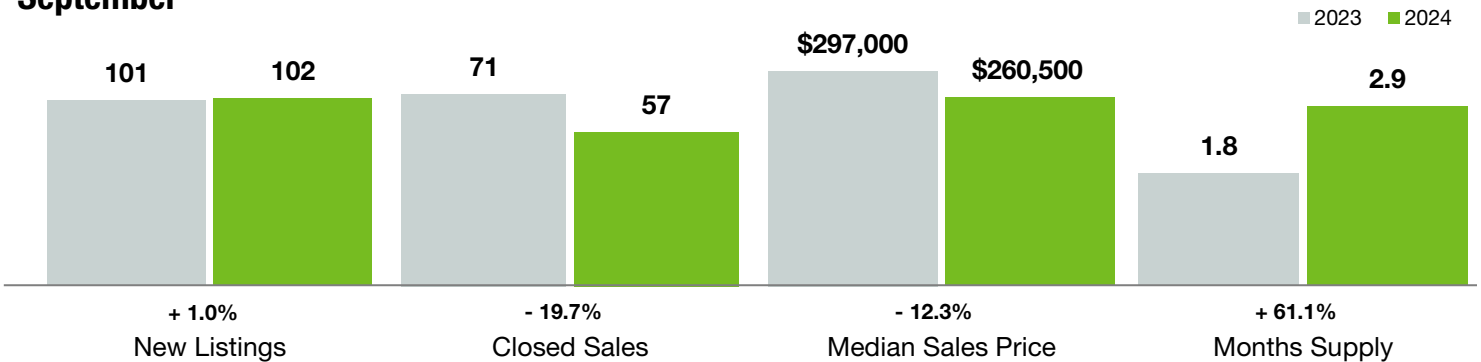
Kannapolis

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	101	102	+ 1.0%	749	839	+ 12.0%
Pending Sales	65	76	+ 16.9%	654	607	- 7.2%
Closed Sales	71	57	- 19.7%	623	566	- 9.1%
Median Sales Price*	\$297,000	\$260,500	- 12.3%	\$290,000	\$286,108	- 1.3%
Average Sales Price*	\$311,317	\$290,157	- 6.8%	\$300,364	\$311,768	+ 3.8%
Percent of Original List Price Received*	96.8%	94.5%	- 2.4%	96.1%	95.9%	- 0.2%
List to Close	72	78	+ 8.3%	77	77	0.0%
Days on Market Until Sale	28	31	+ 10.7%	35	34	- 2.9%
Cumulative Days on Market Until Sale	29	42	+ 44.8%	38	39	+ 2.6%
Average List Price	\$327,240	\$341,066	+ 4.2%	\$314,784	\$320,950	+ 2.0%
Inventory of Homes for Sale	123	185	+ 50.4%	--	--	--
Months Supply of Inventory	1.8	2.9	+ 61.1%	--	--	--

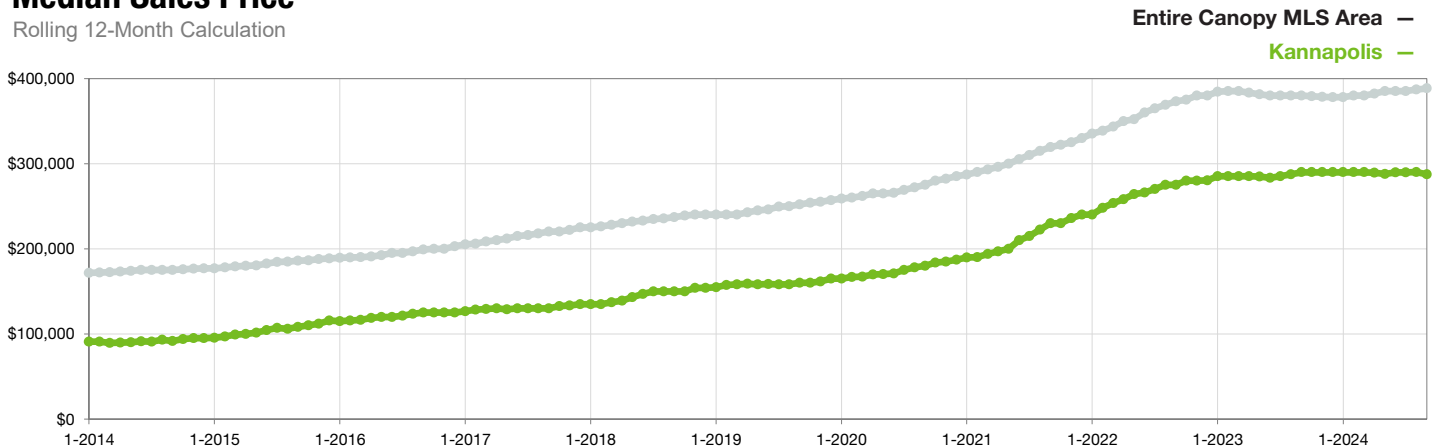
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September



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for September 2024



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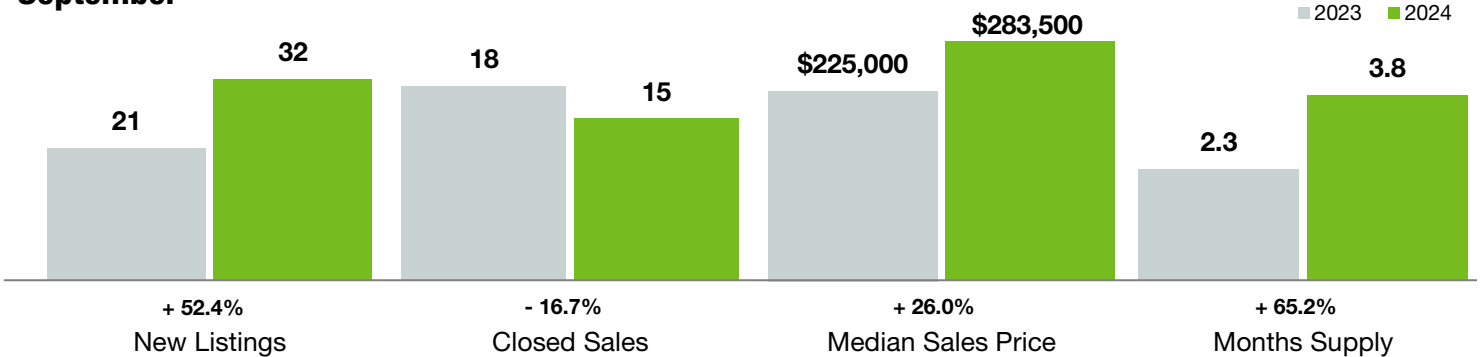
Kings Mountain

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	21	32	+ 52.4%	223	321	+ 43.9%
Pending Sales	18	23	+ 27.8%	189	220	+ 16.4%
Closed Sales	18	15	- 16.7%	182	198	+ 8.8%
Median Sales Price*	\$225,000	\$283,500	+ 26.0%	\$239,999	\$271,500	+ 13.1%
Average Sales Price*	\$217,717	\$327,082	+ 50.2%	\$275,230	\$287,434	+ 4.4%
Percent of Original List Price Received*	96.6%	94.5%	- 2.2%	96.0%	95.2%	- 0.8%
List to Close	67	117	+ 74.6%	88	86	- 2.3%
Days on Market Until Sale	29	68	+ 134.5%	45	46	+ 2.2%
Cumulative Days on Market Until Sale	29	69	+ 137.9%	45	57	+ 26.7%
Average List Price	\$272,081	\$373,212	+ 37.2%	\$294,717	\$328,416	+ 11.4%
Inventory of Homes for Sale	49	87	+ 77.6%	--	--	--
Months Supply of Inventory	2.3	3.8	+ 65.2%	--	--	--

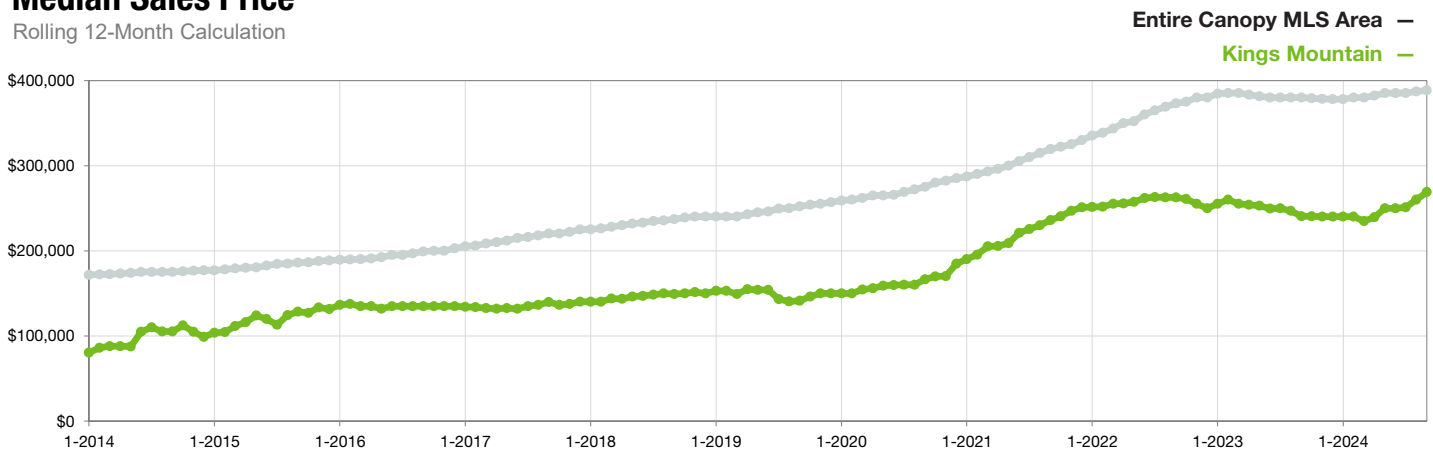
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September



Median Sales Price

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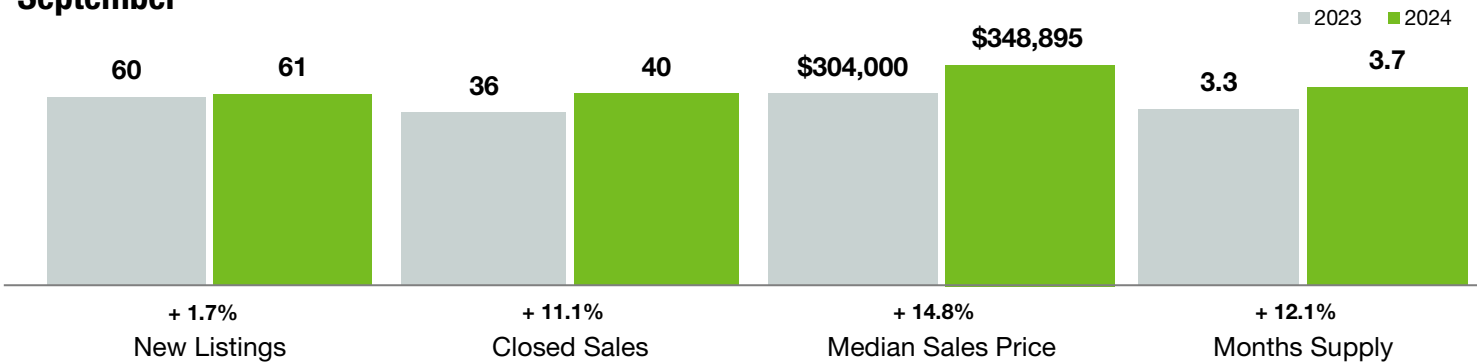
Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	60	61	+ 1.7%	370	491	+ 32.7%
Pending Sales	32	39	+ 21.9%	314	341	+ 8.6%
Closed Sales	36	40	+ 11.1%	296	309	+ 4.4%
Median Sales Price*	\$304,000	\$348,895	+ 14.8%	\$297,000	\$320,000	+ 7.7%
Average Sales Price*	\$312,583	\$337,435	+ 8.0%	\$316,274	\$339,520	+ 7.3%
Percent of Original List Price Received*	97.5%	94.1%	- 3.5%	95.7%	95.4%	- 0.3%
List to Close	100	95	- 5.0%	107	87	- 18.7%
Days on Market Until Sale	68	46	- 32.4%	48	41	- 14.6%
Cumulative Days on Market Until Sale	89	64	- 28.1%	53	52	- 1.9%
Average List Price	\$361,194	\$367,076	+ 1.6%	\$335,588	\$361,500	+ 7.7%
Inventory of Homes for Sale	103	134	+ 30.1%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

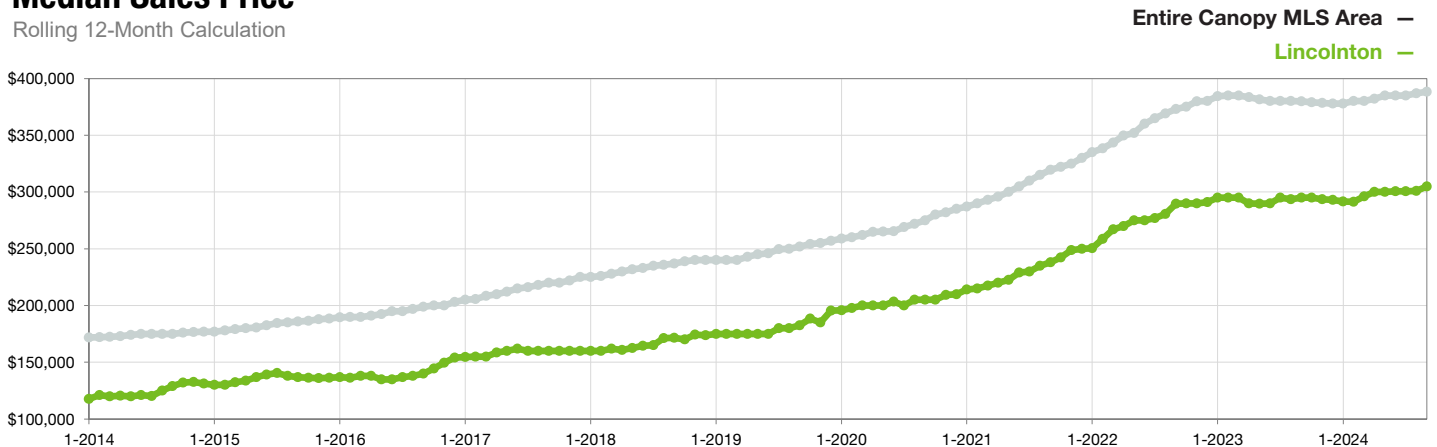
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September



Median Sales Price

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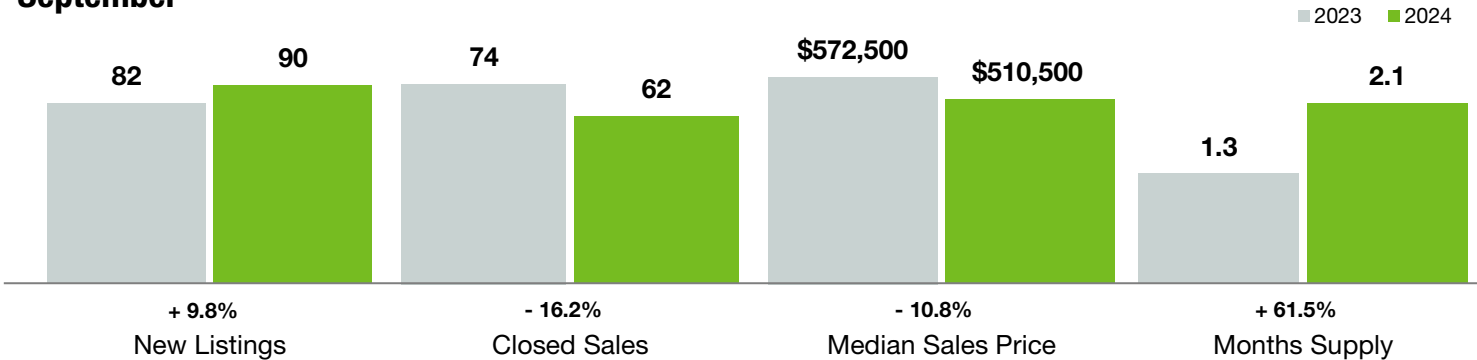
Matthews

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	82	90	+ 9.8%	752	902	+ 19.9%
Pending Sales	71	77	+ 8.5%	690	719	+ 4.2%
Closed Sales	74	62	- 16.2%	662	663	+ 0.2%
Median Sales Price*	\$572,500	\$510,500	- 10.8%	\$503,998	\$535,000	+ 6.2%
Average Sales Price*	\$610,643	\$596,947	- 2.2%	\$555,497	\$632,199	+ 13.8%
Percent of Original List Price Received*	98.8%	97.0%	- 1.8%	98.6%	99.1%	+ 0.5%
List to Close	63	67	+ 6.3%	74	61	- 17.6%
Days on Market Until Sale	21	31	+ 47.6%	33	21	- 36.4%
Cumulative Days on Market Until Sale	20	32	+ 60.0%	32	22	- 31.3%
Average List Price	\$585,510	\$602,342	+ 2.9%	\$581,142	\$630,774	+ 8.5%
Inventory of Homes for Sale	89	148	+ 66.3%	--	--	--
Months Supply of Inventory	1.3	2.1	+ 61.5%	--	--	--

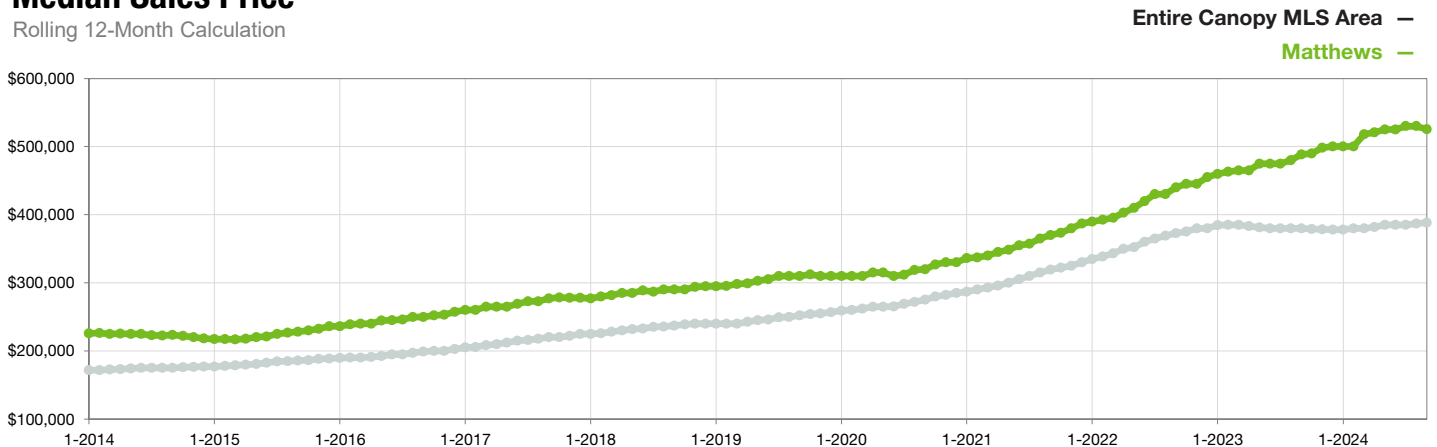
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September



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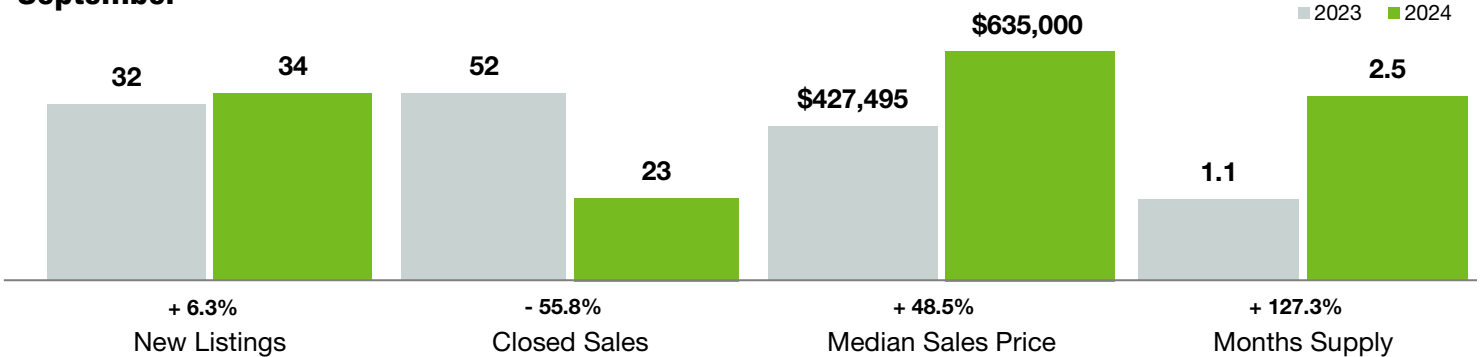
Mint Hill

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	32	34	+ 6.3%	421	374	- 11.2%
Pending Sales	38	29	- 23.7%	423	298	- 29.6%
Closed Sales	52	23	- 55.8%	424	302	- 28.8%
Median Sales Price*	\$427,495	\$635,000	+ 48.5%	\$486,000	\$569,747	+ 17.2%
Average Sales Price*	\$455,966	\$589,812	+ 29.4%	\$495,259	\$577,608	+ 16.6%
Percent of Original List Price Received*	97.1%	97.1%	0.0%	97.9%	98.2%	+ 0.3%
List to Close	96	69	- 28.1%	116	82	- 29.3%
Days on Market Until Sale	47	24	- 48.9%	49	30	- 38.8%
Cumulative Days on Market Until Sale	48	25	- 47.9%	48	33	- 31.3%
Average List Price	\$571,065	\$590,837	+ 3.5%	\$521,400	\$604,825	+ 16.0%
Inventory of Homes for Sale	47	84	+ 78.7%	--	--	--
Months Supply of Inventory	1.1	2.5	+ 127.3%	--	--	--

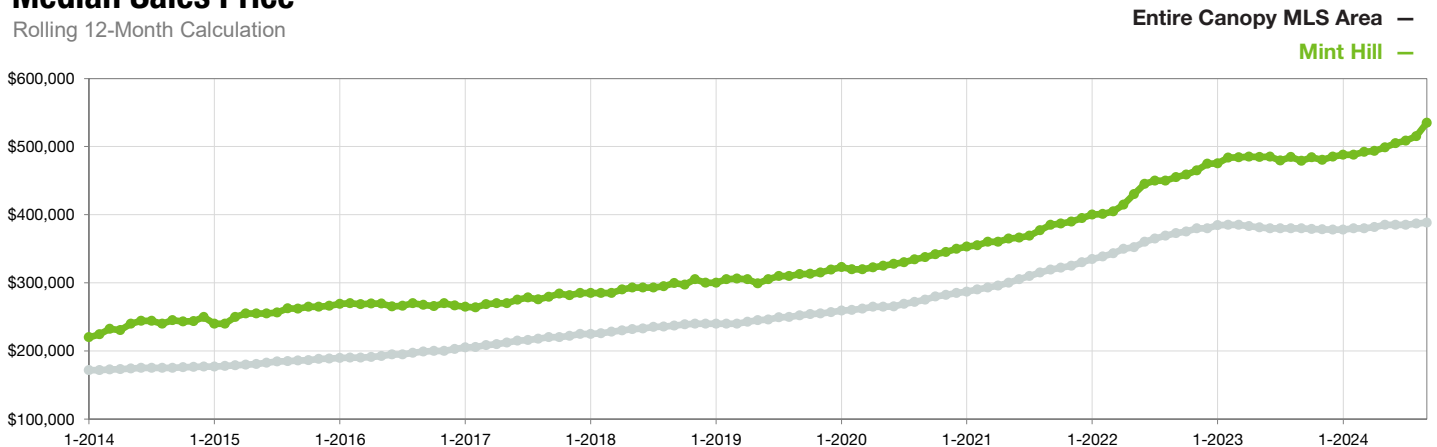
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September



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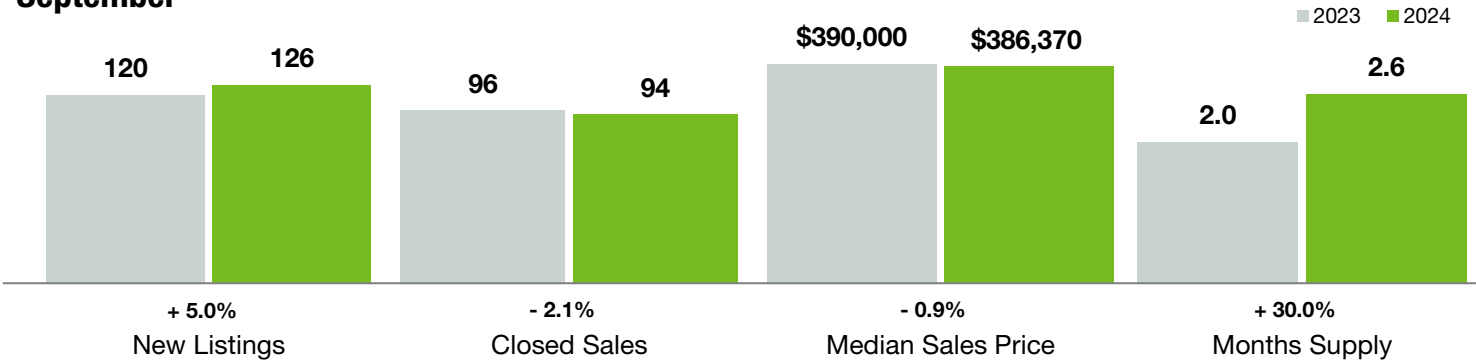
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	120	126	+ 5.0%	1,032	1,160	+ 12.4%
Pending Sales	83	99	+ 19.3%	896	924	+ 3.1%
Closed Sales	96	94	- 2.1%	846	895	+ 5.8%
Median Sales Price*	\$390,000	\$386,370	- 0.9%	\$379,885	\$399,000	+ 5.0%
Average Sales Price*	\$409,279	\$416,035	+ 1.7%	\$394,962	\$420,760	+ 6.5%
Percent of Original List Price Received*	98.5%	95.8%	- 2.7%	96.9%	97.2%	+ 0.3%
List to Close	75	83	+ 10.7%	91	88	- 3.3%
Days on Market Until Sale	32	39	+ 21.9%	39	38	- 2.6%
Cumulative Days on Market Until Sale	27	41	+ 51.9%	42	40	- 4.8%
Average List Price	\$436,936	\$434,592	- 0.5%	\$415,351	\$441,450	+ 6.3%
Inventory of Homes for Sale	180	249	+ 38.3%	--	--	--
Months Supply of Inventory	2.0	2.6	+ 30.0%	--	--	--

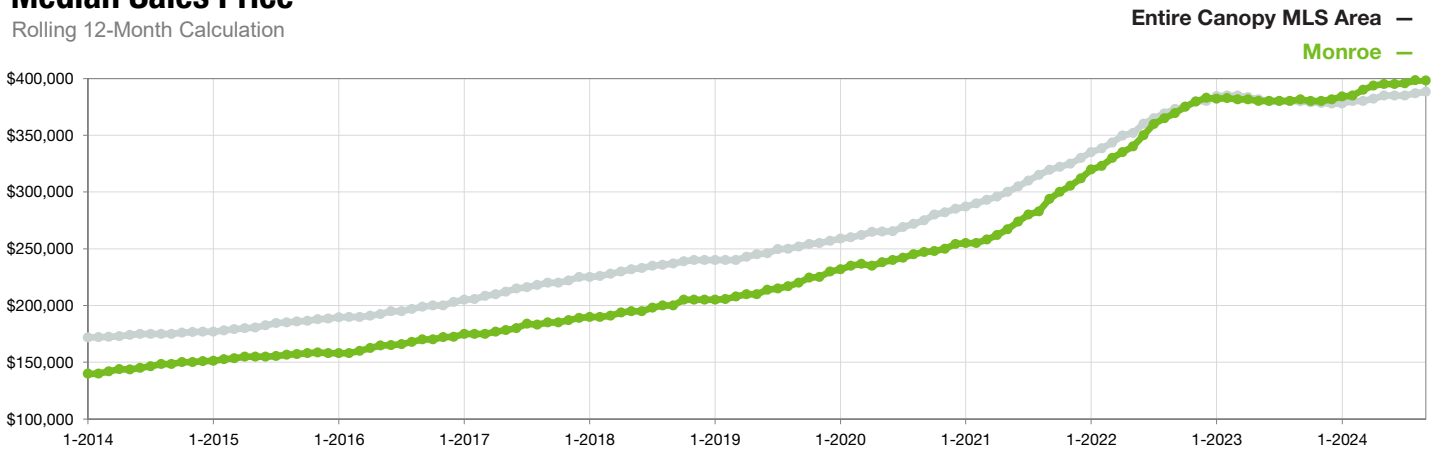
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September



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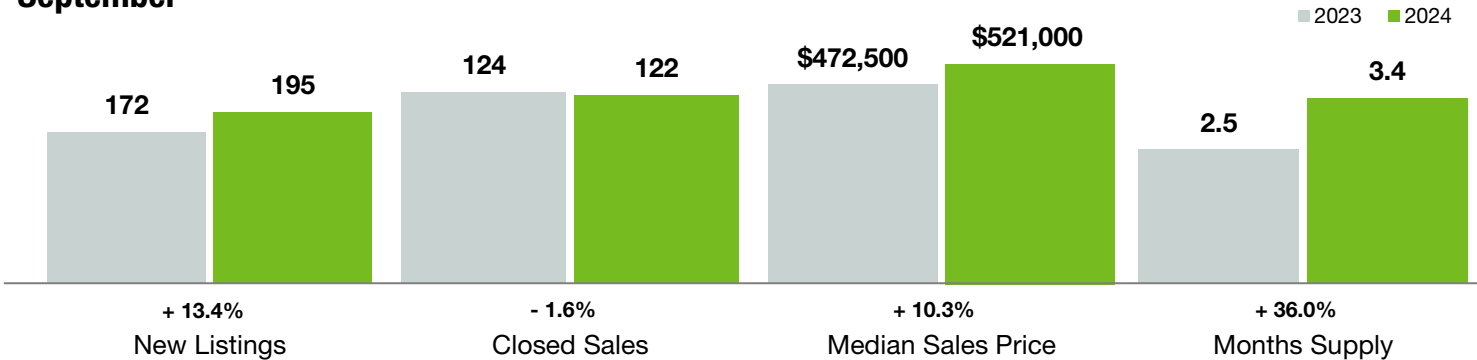
Mooreville

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	172	195	+ 13.4%	1,447	1,624	+ 12.2%
Pending Sales	117	121	+ 3.4%	1,169	1,199	+ 2.6%
Closed Sales	124	122	- 1.6%	1,134	1,126	- 0.7%
Median Sales Price*	\$472,500	\$521,000	+ 10.3%	\$469,500	\$487,185	+ 3.8%
Average Sales Price*	\$691,093	\$846,664	+ 22.5%	\$665,818	\$714,896	+ 7.4%
Percent of Original List Price Received*	97.4%	95.7%	- 1.7%	96.5%	96.0%	- 0.5%
List to Close	81	76	- 6.2%	90	86	- 4.4%
Days on Market Until Sale	26	32	+ 23.1%	38	42	+ 10.5%
Cumulative Days on Market Until Sale	30	40	+ 33.3%	41	47	+ 14.6%
Average List Price	\$769,788	\$826,836	+ 7.4%	\$732,938	\$811,286	+ 10.7%
Inventory of Homes for Sale	307	416	+ 35.5%	--	--	--
Months Supply of Inventory	2.5	3.4	+ 36.0%	--	--	--

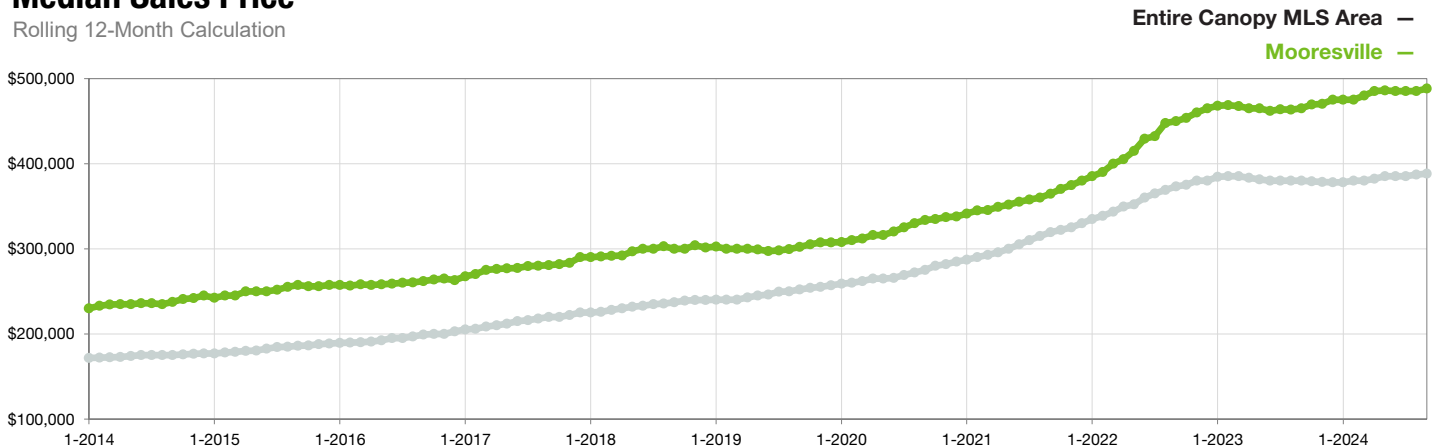
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September



Median Sales Price

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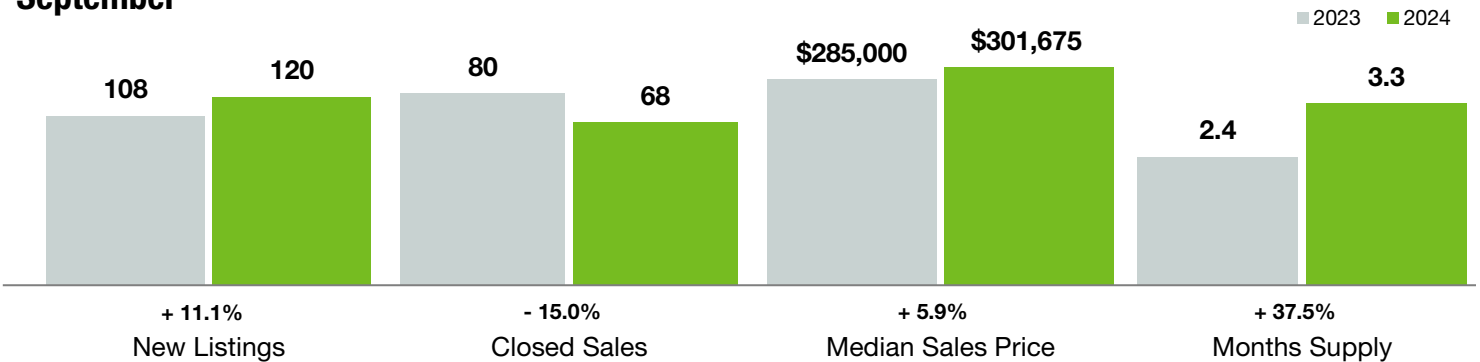
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	108	120	+ 11.1%	895	961	+ 7.4%
Pending Sales	81	90	+ 11.1%	742	714	- 3.8%
Closed Sales	80	68	- 15.0%	723	656	- 9.3%
Median Sales Price*	\$285,000	\$301,675	+ 5.9%	\$260,000	\$280,000	+ 7.7%
Average Sales Price*	\$321,367	\$330,786	+ 2.9%	\$290,736	\$317,865	+ 9.3%
Percent of Original List Price Received*	94.1%	93.5%	- 0.6%	95.3%	95.0%	- 0.3%
List to Close	83	90	+ 8.4%	83	88	+ 6.0%
Days on Market Until Sale	37	48	+ 29.7%	38	46	+ 21.1%
Cumulative Days on Market Until Sale	40	58	+ 45.0%	42	52	+ 23.8%
Average List Price	\$325,199	\$349,500	+ 7.5%	\$313,051	\$341,980	+ 9.2%
Inventory of Homes for Sale	180	251	+ 39.4%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

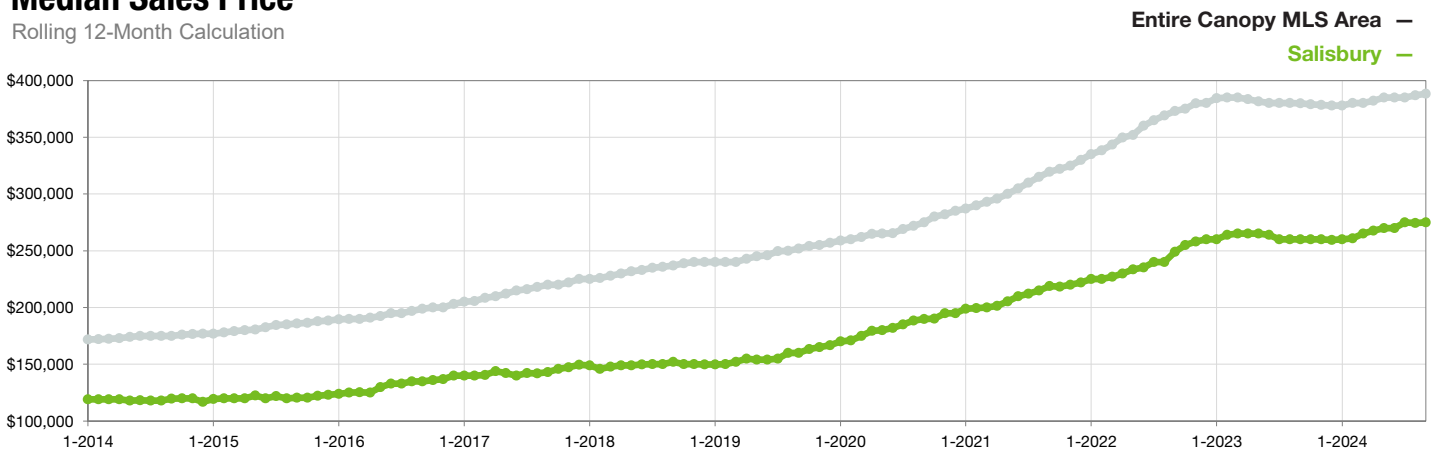
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September



Median Sales Price

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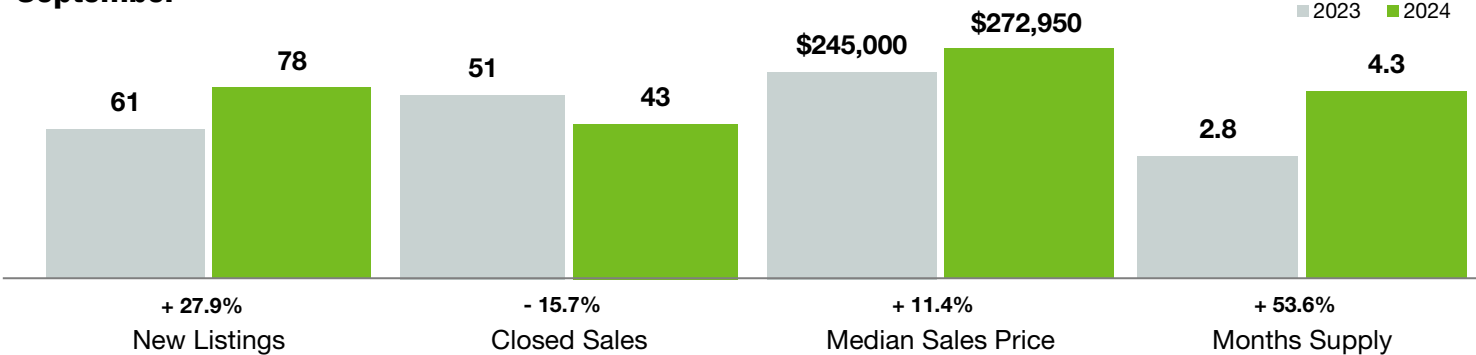
Shelby

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	61	78	+ 27.9%	645	680	+ 5.4%
Pending Sales	43	42	- 2.3%	534	454	- 15.0%
Closed Sales	51	43	- 15.7%	507	437	- 13.8%
Median Sales Price*	\$245,000	\$272,950	+ 11.4%	\$235,911	\$258,735	+ 9.7%
Average Sales Price*	\$250,378	\$288,620	+ 15.3%	\$262,615	\$289,272	+ 10.2%
Percent of Original List Price Received*	95.1%	95.0%	- 0.1%	94.9%	95.1%	+ 0.2%
List to Close	90	89	- 1.1%	85	100	+ 17.6%
Days on Market Until Sale	44	49	+ 11.4%	42	55	+ 31.0%
Cumulative Days on Market Until Sale	48	69	+ 43.8%	47	69	+ 46.8%
Average List Price	\$271,225	\$312,633	+ 15.3%	\$277,343	\$299,832	+ 8.1%
Inventory of Homes for Sale	154	206	+ 33.8%	--	--	--
Months Supply of Inventory	2.8	4.3	+ 53.6%	--	--	--

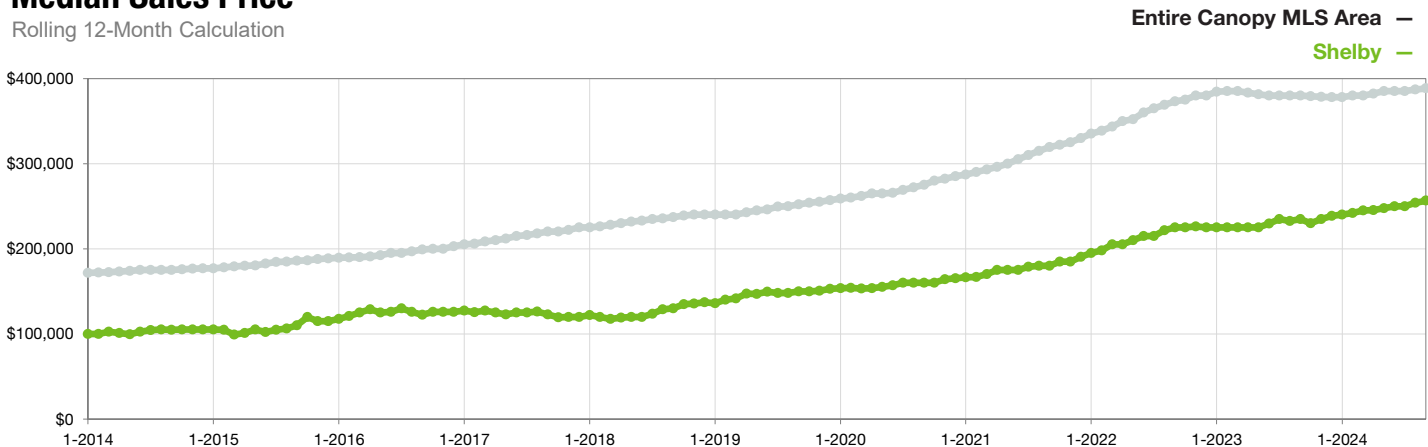
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September



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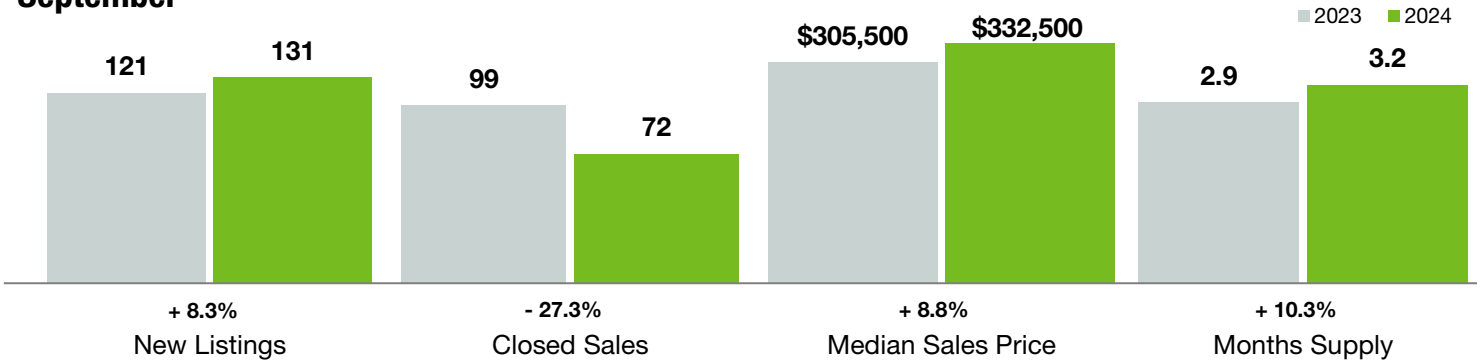
Statesville

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	121	131	+ 8.3%	1,091	1,271	+ 16.5%
Pending Sales	79	109	+ 38.0%	886	974	+ 9.9%
Closed Sales	99	72	- 27.3%	827	915	+ 10.6%
Median Sales Price*	\$305,500	\$332,500	+ 8.8%	\$295,000	\$304,999	+ 3.4%
Average Sales Price*	\$316,355	\$365,343	+ 15.5%	\$304,441	\$326,034	+ 7.1%
Percent of Original List Price Received*	96.4%	92.5%	- 4.0%	95.8%	95.1%	- 0.7%
List to Close	103	98	- 4.9%	91	89	- 2.2%
Days on Market Until Sale	48	55	+ 14.6%	46	45	- 2.2%
Cumulative Days on Market Until Sale	53	63	+ 18.9%	51	51	0.0%
Average List Price	\$324,378	\$349,092	+ 7.6%	\$329,049	\$351,022	+ 6.7%
Inventory of Homes for Sale	254	325	+ 28.0%	--	--	--
Months Supply of Inventory	2.9	3.2	+ 10.3%	--	--	--

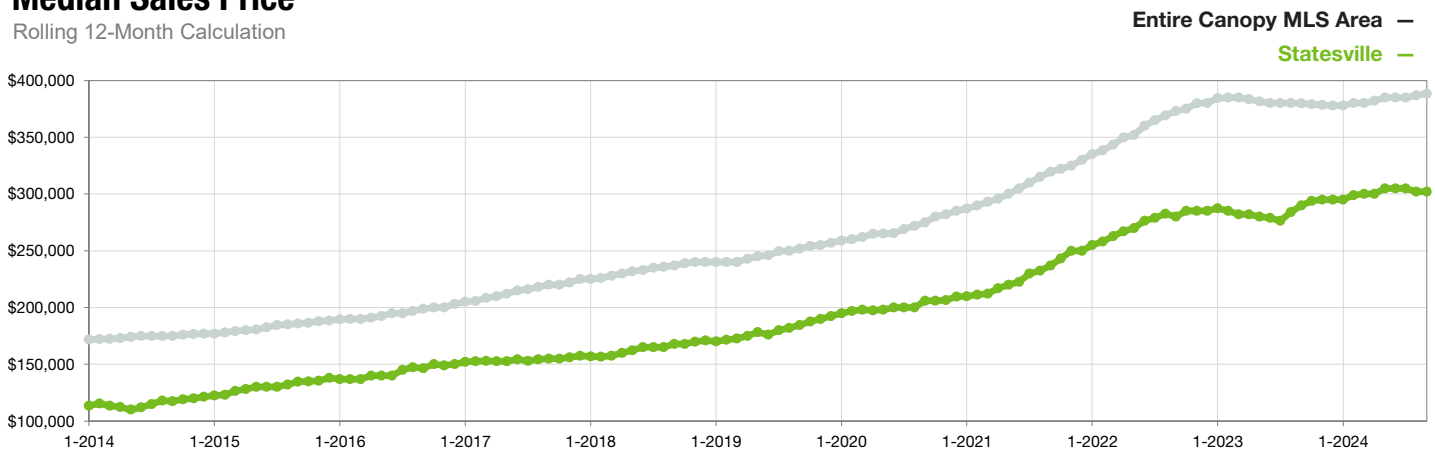
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September



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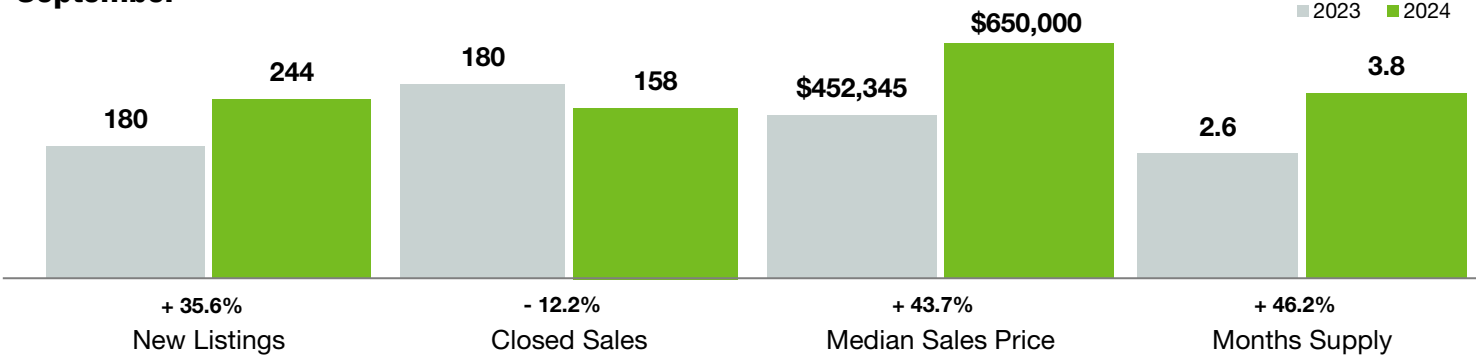
Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	180	244	+ 35.6%	1,856	2,196	+ 18.3%
Pending Sales	142	178	+ 25.4%	1,496	1,537	+ 2.7%
Closed Sales	180	158	- 12.2%	1,419	1,417	- 0.1%
Median Sales Price*	\$452,345	\$650,000	+ 43.7%	\$540,000	\$573,118	+ 6.1%
Average Sales Price*	\$689,944	\$991,596	+ 43.7%	\$797,155	\$877,444	+ 10.1%
Percent of Original List Price Received*	97.1%	95.2%	- 2.0%	96.6%	95.6%	- 1.0%
List to Close	94	90	- 4.3%	99	94	- 5.1%
Days on Market Until Sale	35	39	+ 11.4%	41	45	+ 9.8%
Cumulative Days on Market Until Sale	38	48	+ 26.3%	46	51	+ 10.9%
Average List Price	\$1,034,126	\$1,080,322	+ 4.5%	\$909,165	\$998,909	+ 9.9%
Inventory of Homes for Sale	390	594	+ 52.3%	--	--	--
Months Supply of Inventory	2.6	3.8	+ 46.2%	--	--	--

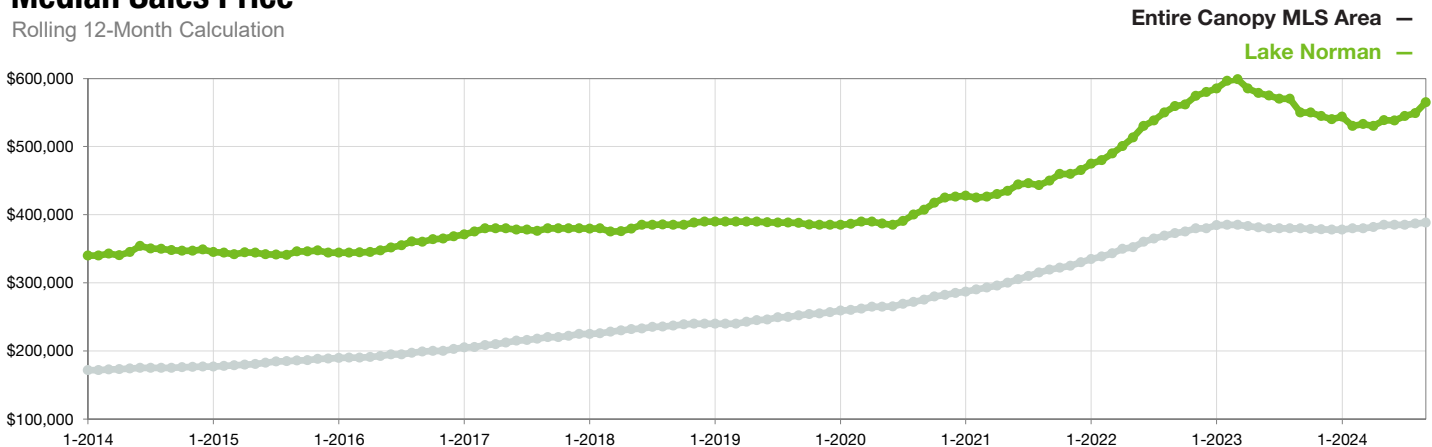
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September



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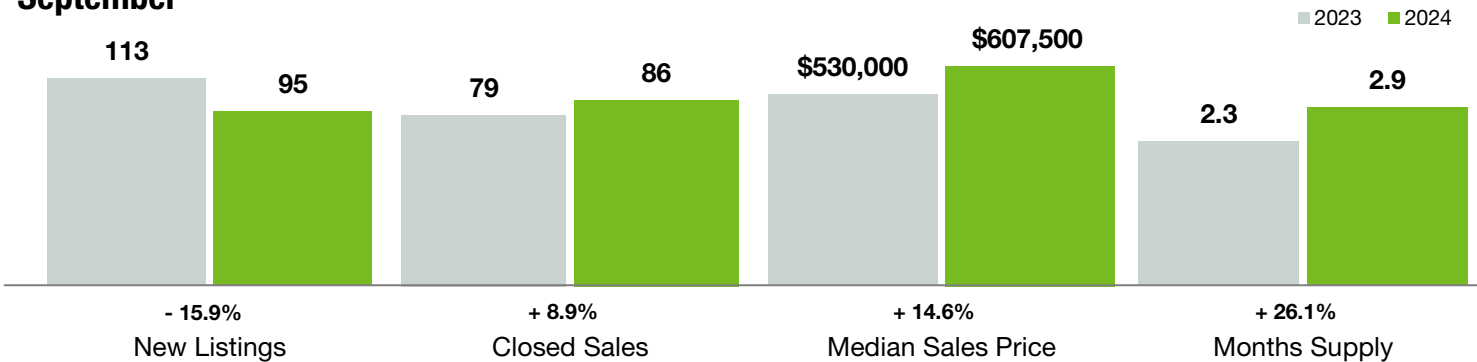
Lake Wylie

North Carolina and South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	113	95	- 15.9%	915	1,060	+ 15.8%
Pending Sales	65	71	+ 9.2%	764	791	+ 3.5%
Closed Sales	79	86	+ 8.9%	790	765	- 3.2%
Median Sales Price*	\$530,000	\$607,500	+ 14.6%	\$520,000	\$560,000	+ 7.7%
Average Sales Price*	\$644,970	\$751,083	+ 16.5%	\$620,099	\$689,459	+ 11.2%
Percent of Original List Price Received*	98.6%	96.8%	- 1.8%	97.7%	97.1%	- 0.6%
List to Close	71	79	+ 11.3%	97	88	- 9.3%
Days on Market Until Sale	25	34	+ 36.0%	36	41	+ 13.9%
Cumulative Days on Market Until Sale	20	39	+ 95.0%	38	42	+ 10.5%
Average List Price	\$652,021	\$828,160	+ 27.0%	\$682,824	\$763,350	+ 11.8%
Inventory of Homes for Sale	188	231	+ 22.9%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

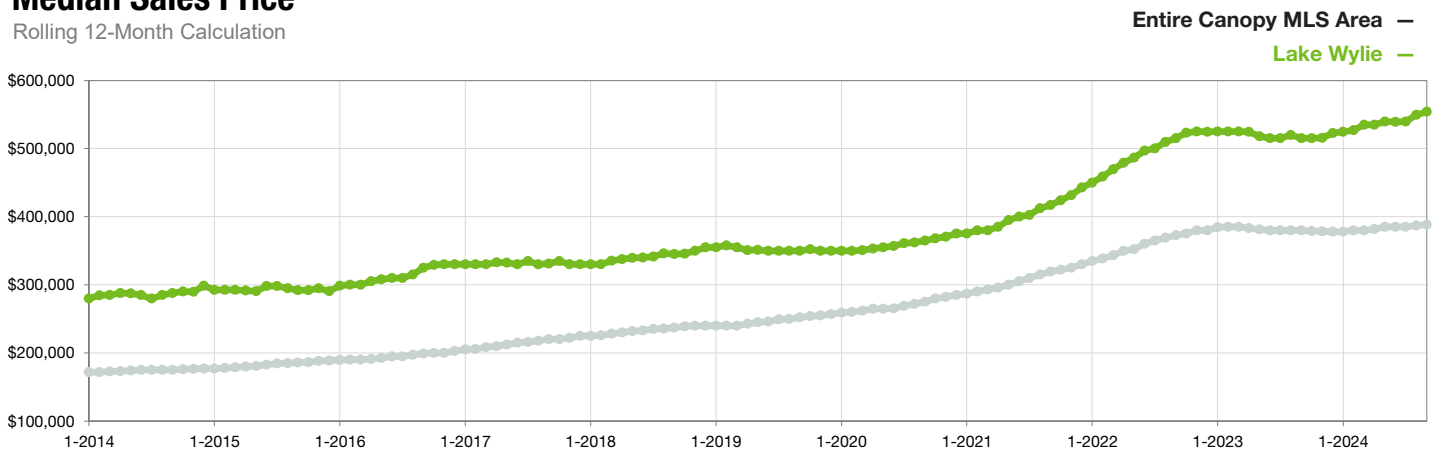
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September



Median Sales Price

Rolling 12-Month Calculation



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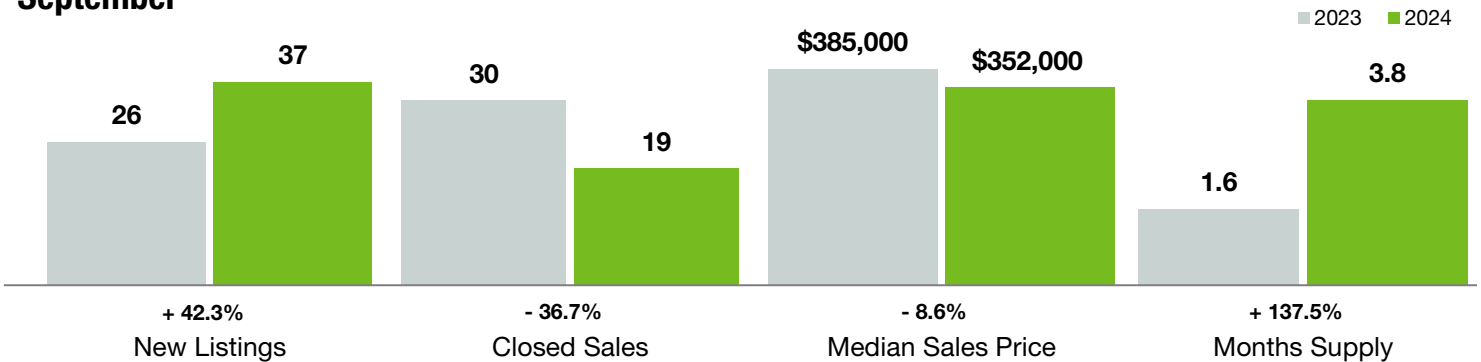
Uptown Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	26	37	+ 42.3%	221	311	+ 40.7%
Pending Sales	25	15	- 40.0%	189	200	+ 5.8%
Closed Sales	30	19	- 36.7%	175	196	+ 12.0%
Median Sales Price*	\$385,000	\$352,000	- 8.6%	\$388,000	\$385,000	- 0.8%
Average Sales Price*	\$553,133	\$403,200	- 27.1%	\$494,358	\$464,246	- 6.1%
Percent of Original List Price Received*	98.3%	96.7%	- 1.6%	98.6%	96.7%	- 1.9%
List to Close	51	77	+ 51.0%	62	70	+ 12.9%
Days on Market Until Sale	20	39	+ 95.0%	28	36	+ 28.6%
Cumulative Days on Market Until Sale	20	42	+ 110.0%	31	44	+ 41.9%
Average List Price	\$511,275	\$532,174	+ 4.1%	\$536,175	\$482,016	- 10.1%
Inventory of Homes for Sale	31	80	+ 158.1%	--	--	--
Months Supply of Inventory	1.6	3.8	+ 137.5%	--	--	--

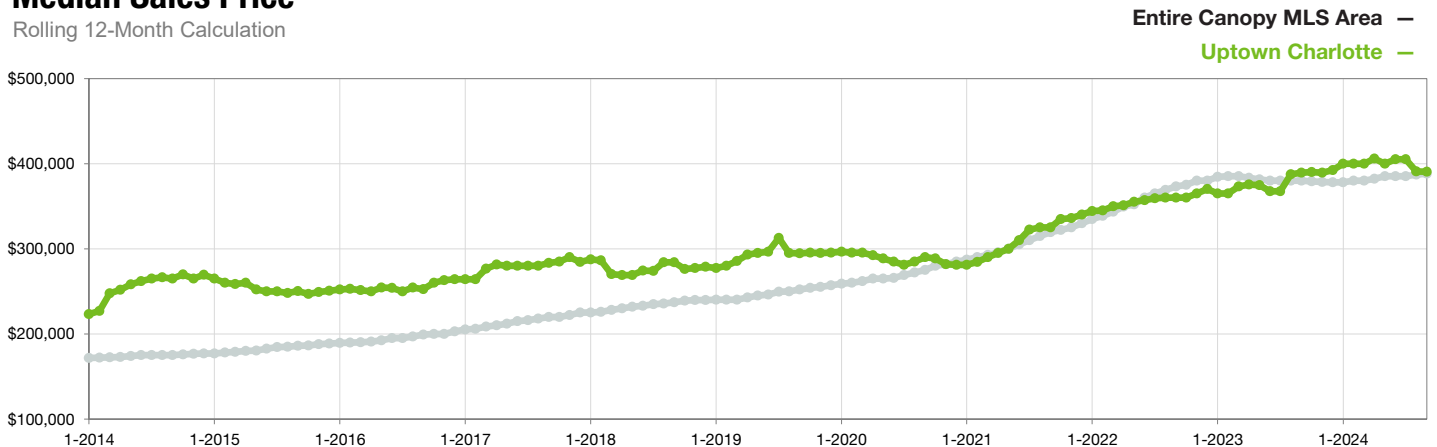
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September



Median Sales Price

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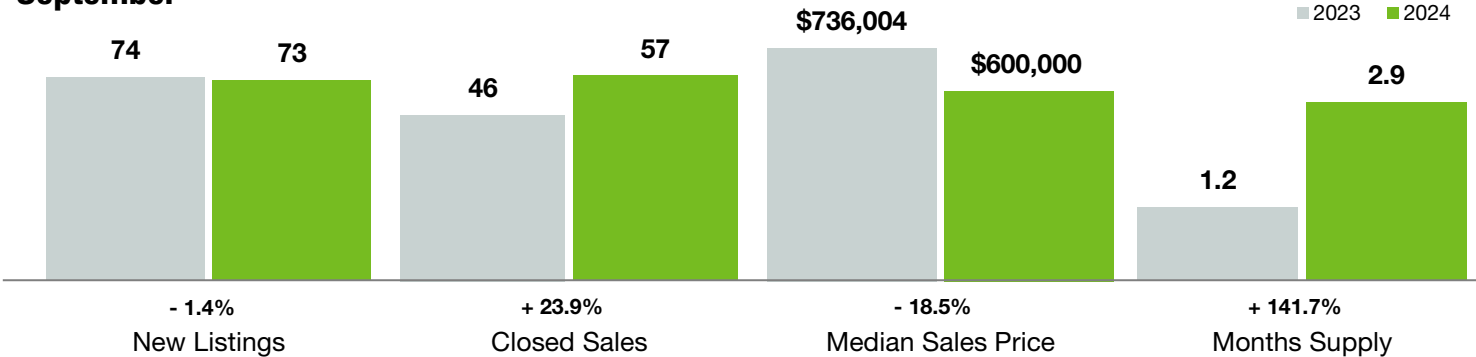
Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	74	73	- 1.4%	737	883	+ 19.8%
Pending Sales	58	61	+ 5.2%	676	655	- 3.1%
Closed Sales	46	57	+ 23.9%	683	629	- 7.9%
Median Sales Price*	\$736,004	\$600,000	- 18.5%	\$665,000	\$718,000	+ 8.0%
Average Sales Price*	\$796,835	\$672,972	- 15.5%	\$771,239	\$830,529	+ 7.7%
Percent of Original List Price Received*	97.0%	98.5%	+ 1.5%	98.6%	99.0%	+ 0.4%
List to Close	78	91	+ 16.7%	88	75	- 14.8%
Days on Market Until Sale	35	60	+ 71.4%	28	33	+ 17.9%
Cumulative Days on Market Until Sale	34	31	- 8.8%	29	27	- 6.9%
Average List Price	\$777,630	\$853,592	+ 9.8%	\$824,986	\$852,081	+ 3.3%
Inventory of Homes for Sale	84	189	+ 125.0%	--	--	--
Months Supply of Inventory	1.2	2.9	+ 141.7%	--	--	--

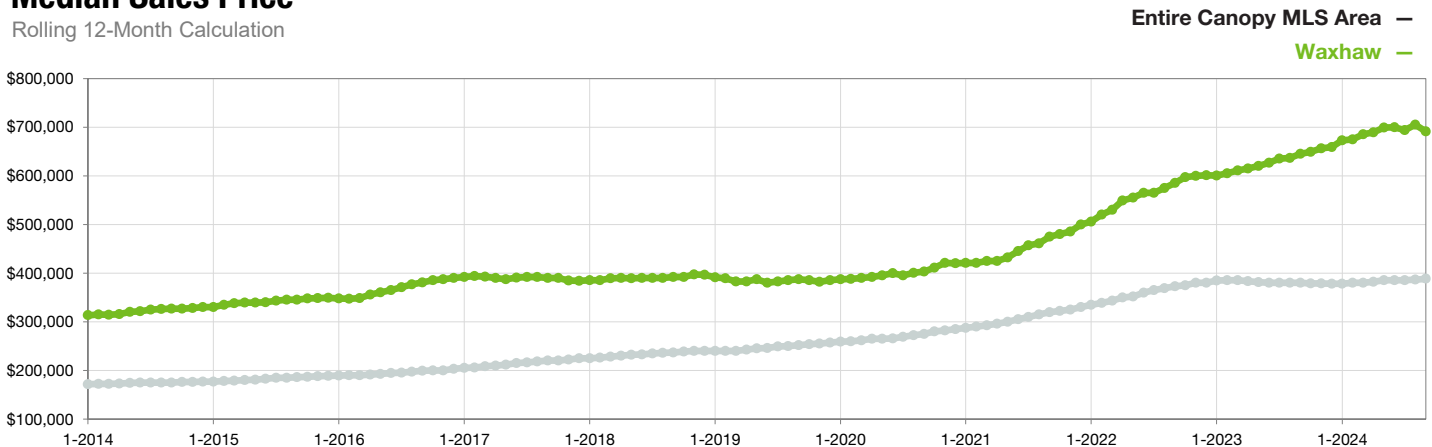
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September



Median Sales Price

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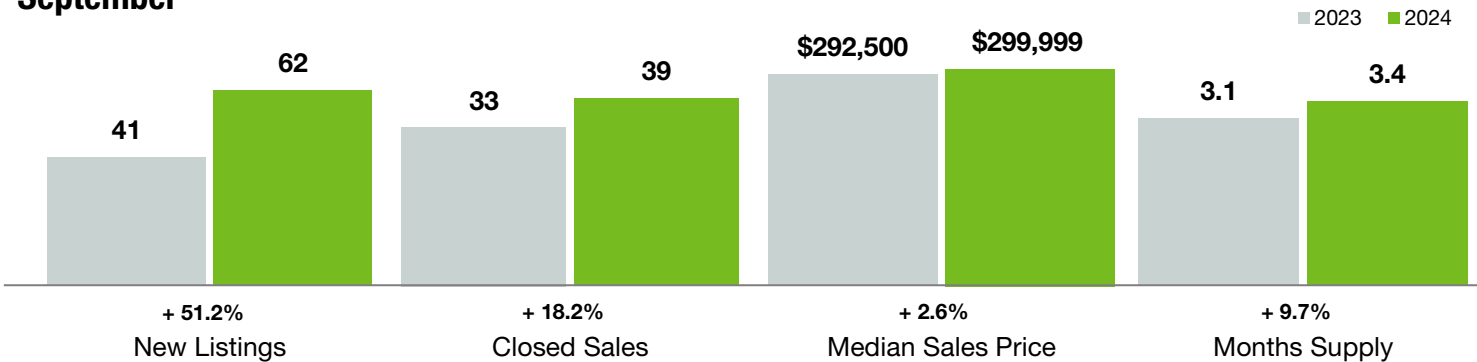
Chester County

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	41	62	+ 51.2%	427	473	+ 10.8%
Pending Sales	20	31	+ 55.0%	296	295	- 0.3%
Closed Sales	33	39	+ 18.2%	295	266	- 9.8%
Median Sales Price*	\$292,500	\$299,999	+ 2.6%	\$250,000	\$284,999	+ 14.0%
Average Sales Price*	\$286,815	\$277,231	- 3.3%	\$246,582	\$264,274	+ 7.2%
Percent of Original List Price Received*	95.9%	94.3%	- 1.7%	95.7%	94.3%	- 1.5%
List to Close	82	93	+ 13.4%	92	99	+ 7.6%
Days on Market Until Sale	32	44	+ 37.5%	35	47	+ 34.3%
Cumulative Days on Market Until Sale	37	53	+ 43.2%	41	62	+ 51.2%
Average List Price	\$301,136	\$293,963	- 2.4%	\$276,051	\$293,127	+ 6.2%
Inventory of Homes for Sale	90	101	+ 12.2%	--	--	--
Months Supply of Inventory	3.1	3.4	+ 9.7%	--	--	--

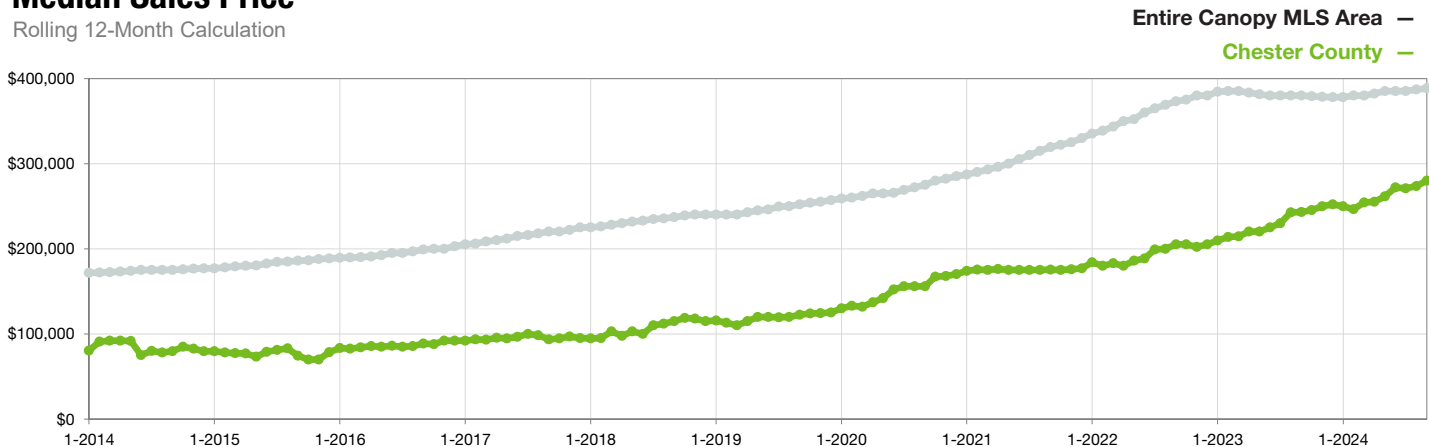
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September



Median Sales Price

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Local Market Update for September 2024



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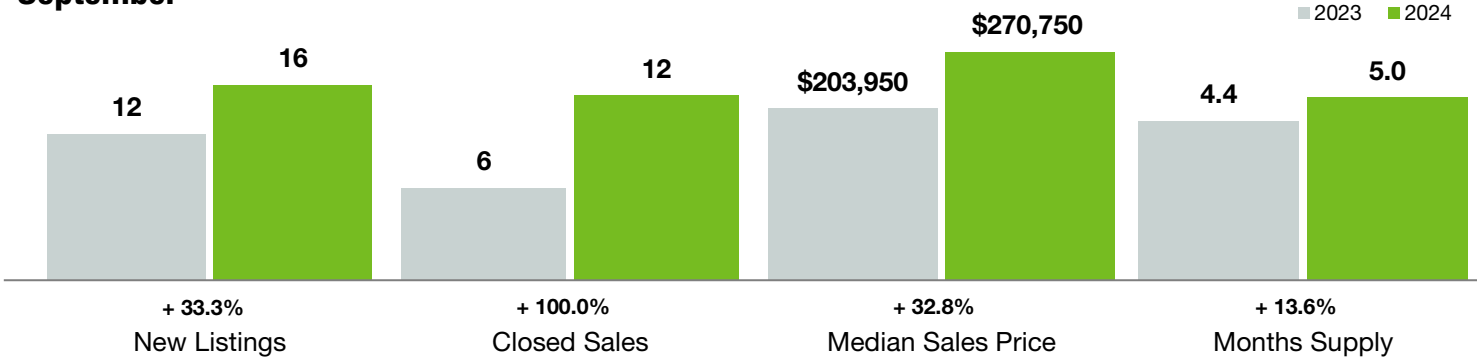
Chesterfield County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	12	16	+ 33.3%	96	124	+ 29.2%
Pending Sales	5	12	+ 140.0%	76	92	+ 21.1%
Closed Sales	6	12	+ 100.0%	79	88	+ 11.4%
Median Sales Price*	\$203,950	\$270,750	+ 32.8%	\$240,000	\$251,000	+ 4.6%
Average Sales Price*	\$191,800	\$268,205	+ 39.8%	\$238,891	\$261,350	+ 9.4%
Percent of Original List Price Received*	107.0%	97.6%	- 8.8%	96.3%	95.2%	- 1.1%
List to Close	116	114	- 1.7%	118	140	+ 18.6%
Days on Market Until Sale	13	43	+ 230.8%	63	92	+ 46.0%
Cumulative Days on Market Until Sale	13	43	+ 230.8%	68	97	+ 42.6%
Average List Price	\$224,008	\$304,839	+ 36.1%	\$247,240	\$309,927	+ 25.4%
Inventory of Homes for Sale	33	50	+ 51.5%	--	--	--
Months Supply of Inventory	4.4	5.0	+ 13.6%	--	--	--

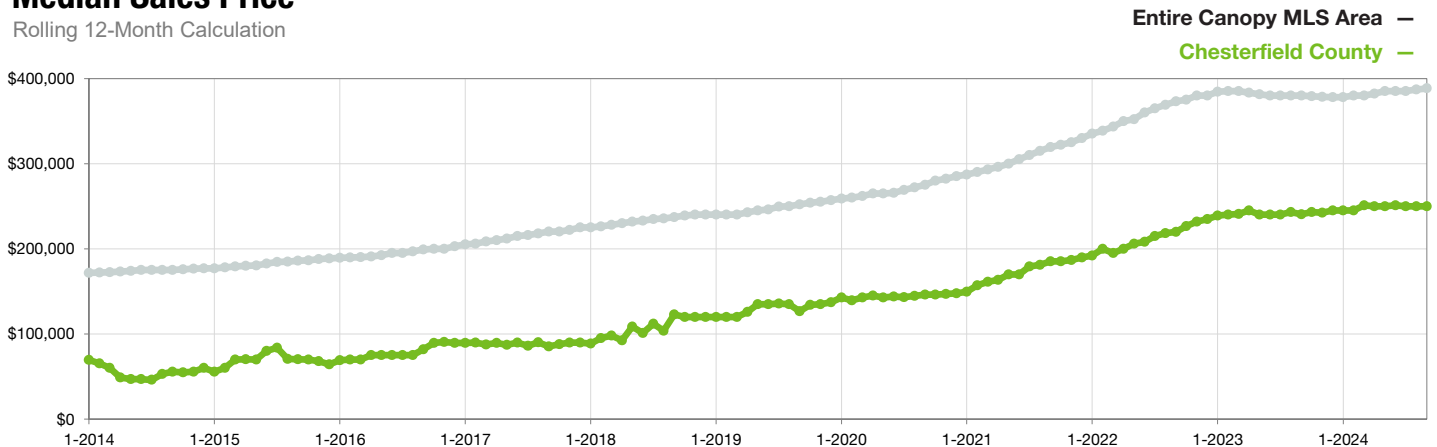
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September



Median Sales Price

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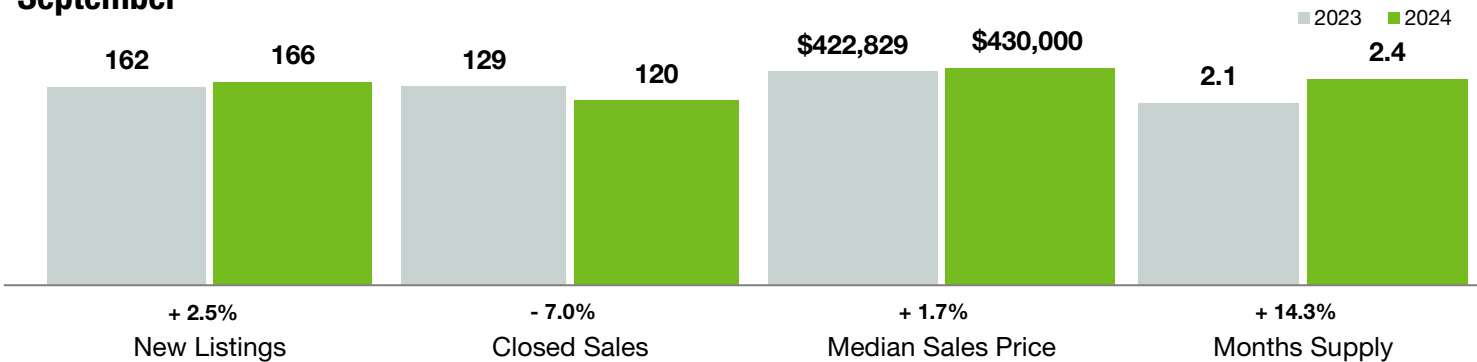
Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	162	166	+ 2.5%	1,481	1,602	+ 8.2%
Pending Sales	106	154	+ 45.3%	1,278	1,315	+ 2.9%
Closed Sales	129	120	- 7.0%	1,258	1,193	- 5.2%
Median Sales Price*	\$422,829	\$430,000	+ 1.7%	\$415,795	\$419,950	+ 1.0%
Average Sales Price*	\$436,870	\$493,230	+ 12.9%	\$438,993	\$451,969	+ 3.0%
Percent of Original List Price Received*	98.1%	97.3%	- 0.8%	97.7%	97.3%	- 0.4%
List to Close	71	87	+ 22.5%	88	85	- 3.4%
Days on Market Until Sale	24	41	+ 70.8%	36	40	+ 11.1%
Cumulative Days on Market Until Sale	28	43	+ 53.6%	40	42	+ 5.0%
Average List Price	\$470,061	\$512,847	+ 9.1%	\$444,139	\$476,181	+ 7.2%
Inventory of Homes for Sale	284	316	+ 11.3%	--	--	--
Months Supply of Inventory	2.1	2.4	+ 14.3%	--	--	--

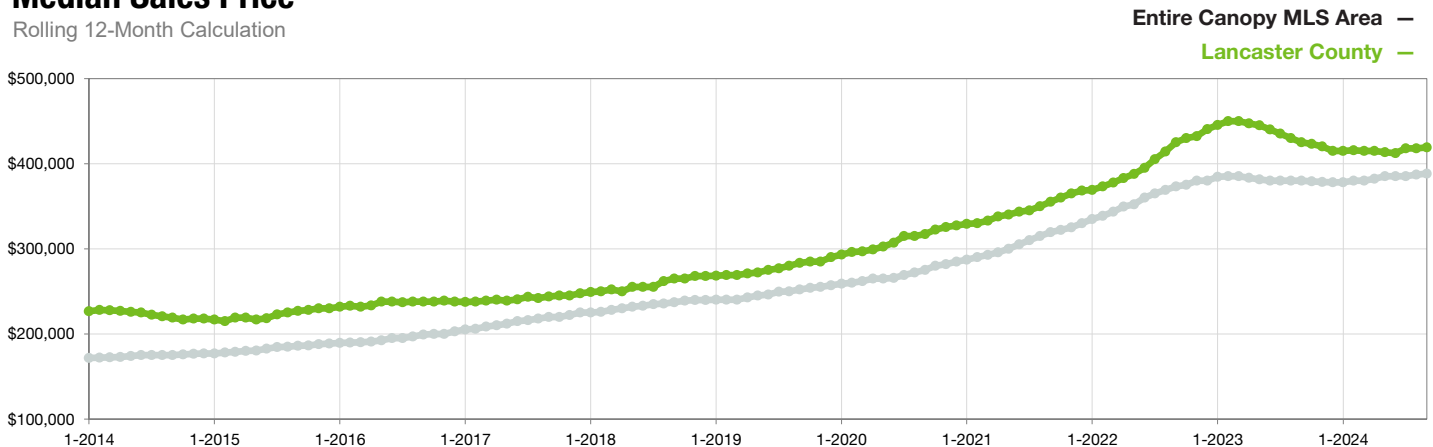
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September



Median Sales Price

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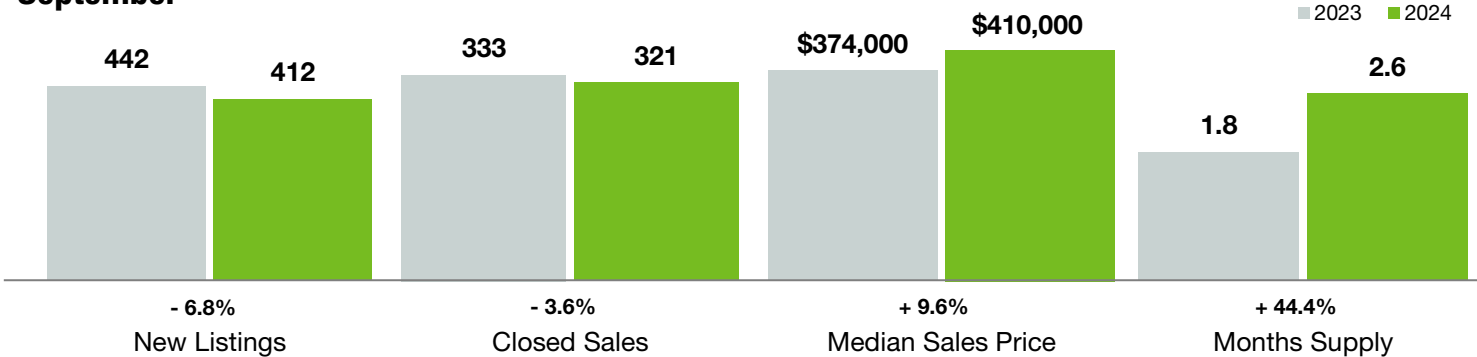
York County

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	442	412	- 6.8%	3,752	4,225	+ 12.6%
Pending Sales	309	345	+ 11.7%	3,325	3,281	- 1.3%
Closed Sales	333	321	- 3.6%	3,201	3,101	- 3.1%
Median Sales Price*	\$374,000	\$410,000	+ 9.6%	\$380,000	\$395,000	+ 3.9%
Average Sales Price*	\$454,976	\$486,084	+ 6.8%	\$437,307	\$464,500	+ 6.2%
Percent of Original List Price Received*	98.1%	96.7%	- 1.4%	97.5%	97.0%	- 0.5%
List to Close	75	81	+ 8.0%	82	80	- 2.4%
Days on Market Until Sale	27	37	+ 37.0%	33	36	+ 9.1%
Cumulative Days on Market Until Sale	28	38	+ 35.7%	37	38	+ 2.7%
Average List Price	\$461,366	\$480,126	+ 4.1%	\$461,557	\$488,219	+ 5.8%
Inventory of Homes for Sale	610	873	+ 43.1%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

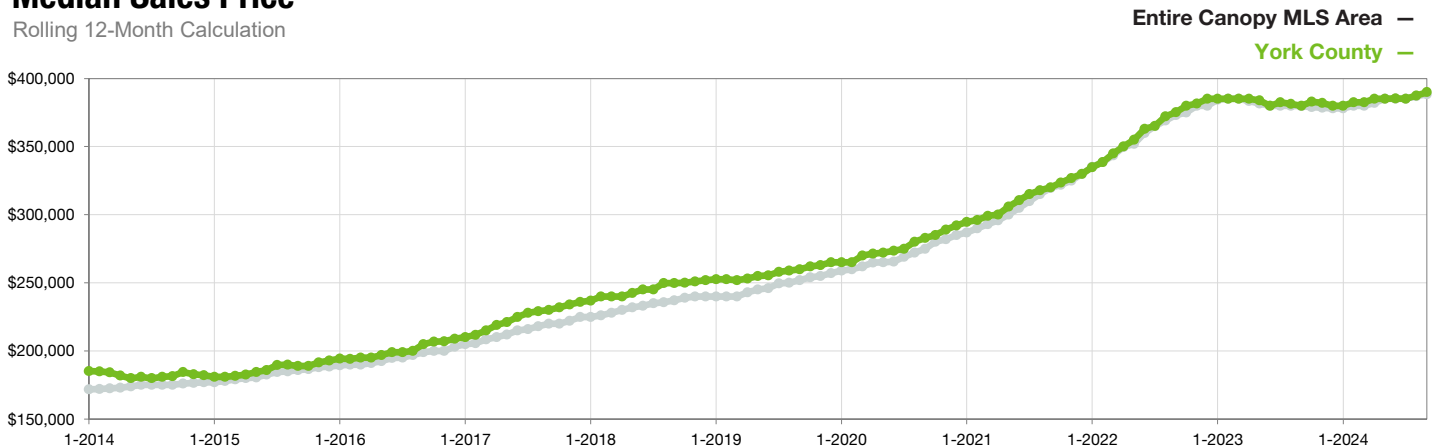
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September



Median Sales Price

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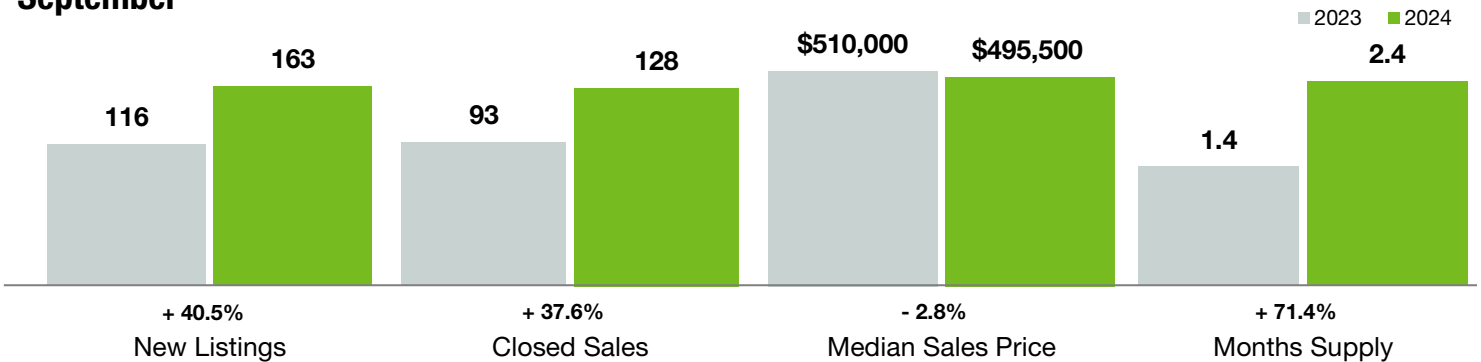
Fort Mill

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	116	163	+ 40.5%	1,098	1,410	+ 28.4%
Pending Sales	69	133	+ 92.8%	991	1,092	+ 10.2%
Closed Sales	93	128	+ 37.6%	966	1,003	+ 3.8%
Median Sales Price*	\$510,000	\$495,500	- 2.8%	\$448,000	\$492,839	+ 10.0%
Average Sales Price*	\$571,296	\$596,876	+ 4.5%	\$516,618	\$562,892	+ 9.0%
Percent of Original List Price Received*	98.7%	98.0%	- 0.7%	98.4%	97.9%	- 0.5%
List to Close	78	71	- 9.0%	83	73	- 12.0%
Days on Market Until Sale	24	31	+ 29.2%	28	28	0.0%
Cumulative Days on Market Until Sale	19	33	+ 73.7%	29	30	+ 3.4%
Average List Price	\$529,767	\$563,313	+ 6.3%	\$555,842	\$580,343	+ 4.4%
Inventory of Homes for Sale	141	256	+ 81.6%	--	--	--
Months Supply of Inventory	1.4	2.4	+ 71.4%	--	--	--

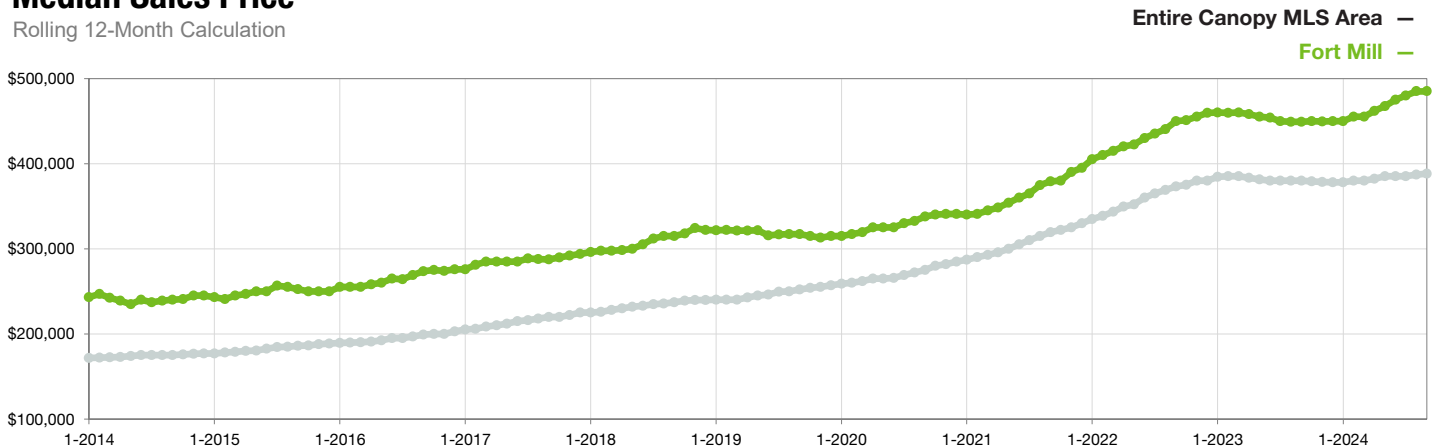
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September



Median Sales Price

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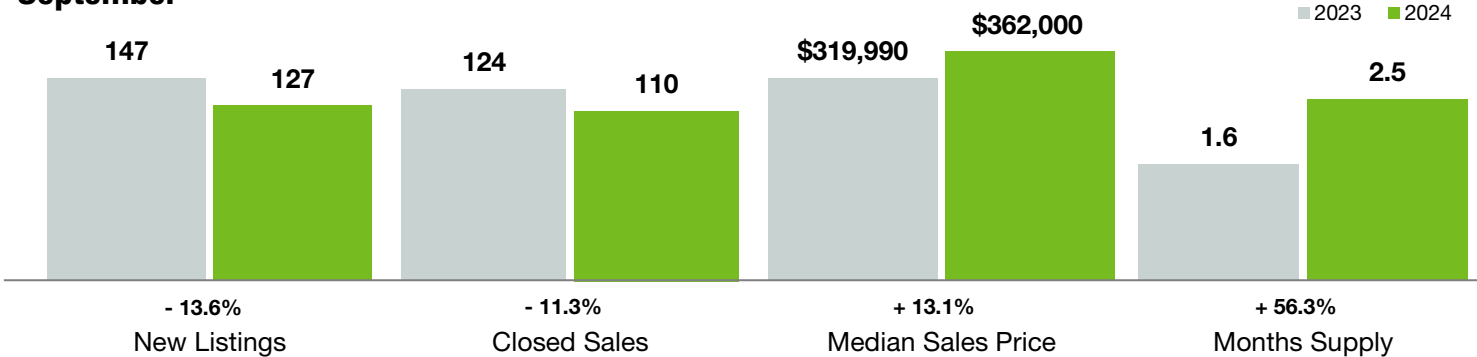
Rock Hill

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	147	127	- 13.6%	1,282	1,440	+ 12.3%
Pending Sales	108	116	+ 7.4%	1,161	1,128	- 2.8%
Closed Sales	124	110	- 11.3%	1,105	1,082	- 2.1%
Median Sales Price*	\$319,990	\$362,000	+ 13.1%	\$325,000	\$344,450	+ 6.0%
Average Sales Price*	\$352,931	\$402,198	+ 14.0%	\$344,065	\$380,235	+ 10.5%
Percent of Original List Price Received*	98.5%	96.9%	- 1.6%	97.4%	97.0%	- 0.4%
List to Close	67	81	+ 20.9%	73	77	+ 5.5%
Days on Market Until Sale	20	35	+ 75.0%	30	33	+ 10.0%
Cumulative Days on Market Until Sale	22	36	+ 63.6%	34	34	0.0%
Average List Price	\$372,734	\$367,492	- 1.4%	\$358,788	\$390,777	+ 8.9%
Inventory of Homes for Sale	195	297	+ 52.3%	--	--	--
Months Supply of Inventory	1.6	2.5	+ 56.3%	--	--	--

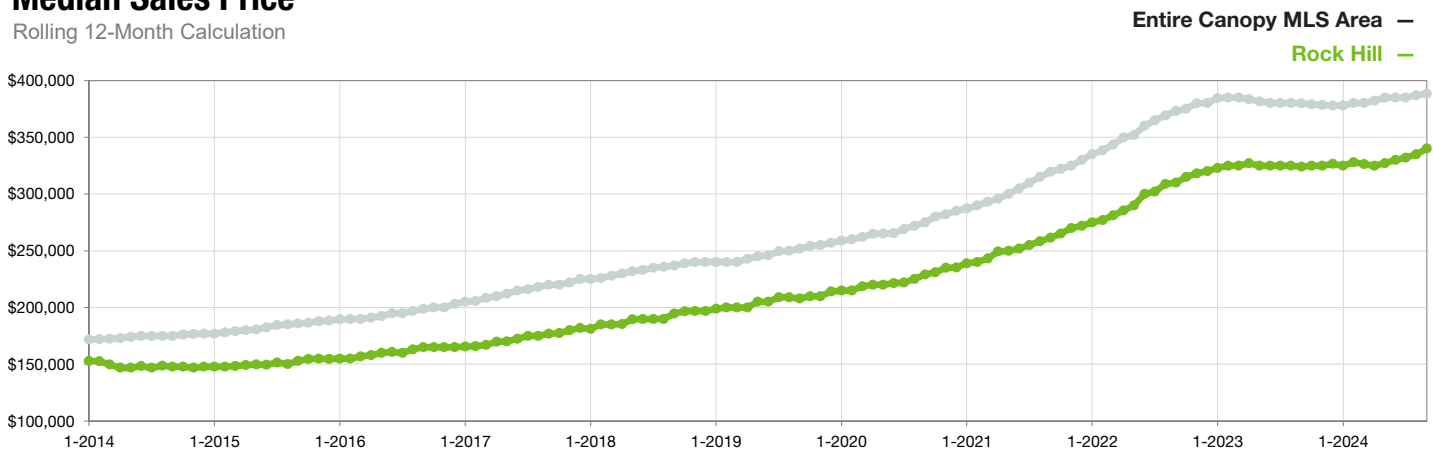
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September



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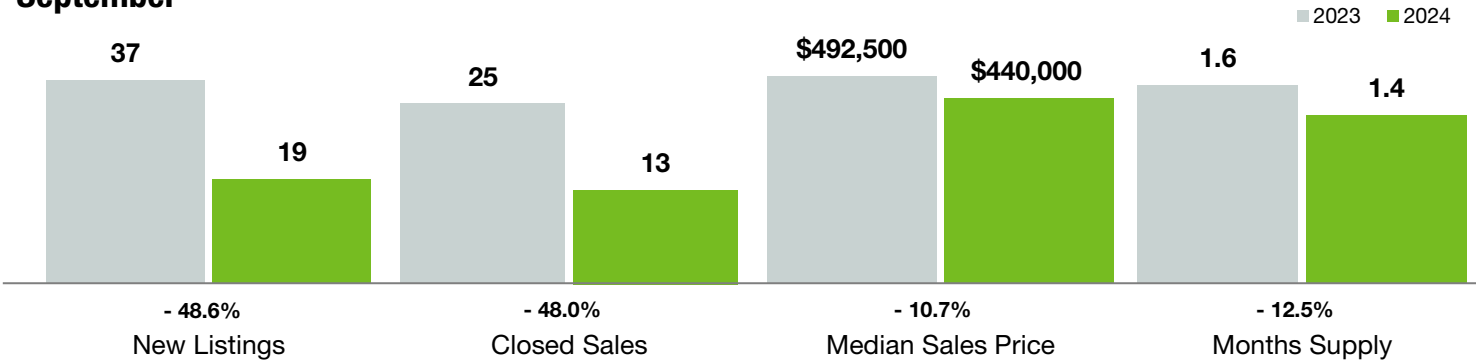
Tega Cay

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	37	19	- 48.6%	253	221	- 12.6%
Pending Sales	21	20	- 4.8%	214	181	- 15.4%
Closed Sales	25	13	- 48.0%	214	180	- 15.9%
Median Sales Price*	\$492,500	\$440,000	- 10.7%	\$485,000	\$491,500	+ 1.3%
Average Sales Price*	\$651,534	\$530,923	- 18.5%	\$546,345	\$570,865	+ 4.5%
Percent of Original List Price Received*	99.4%	97.3%	- 2.1%	98.0%	97.2%	- 0.8%
List to Close	61	60	- 1.6%	100	71	- 29.0%
Days on Market Until Sale	12	21	+ 75.0%	26	32	+ 23.1%
Cumulative Days on Market Until Sale	17	21	+ 23.5%	36	33	- 8.3%
Average List Price	\$624,226	\$636,729	+ 2.0%	\$563,573	\$641,335	+ 13.8%
Inventory of Homes for Sale	37	26	- 29.7%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

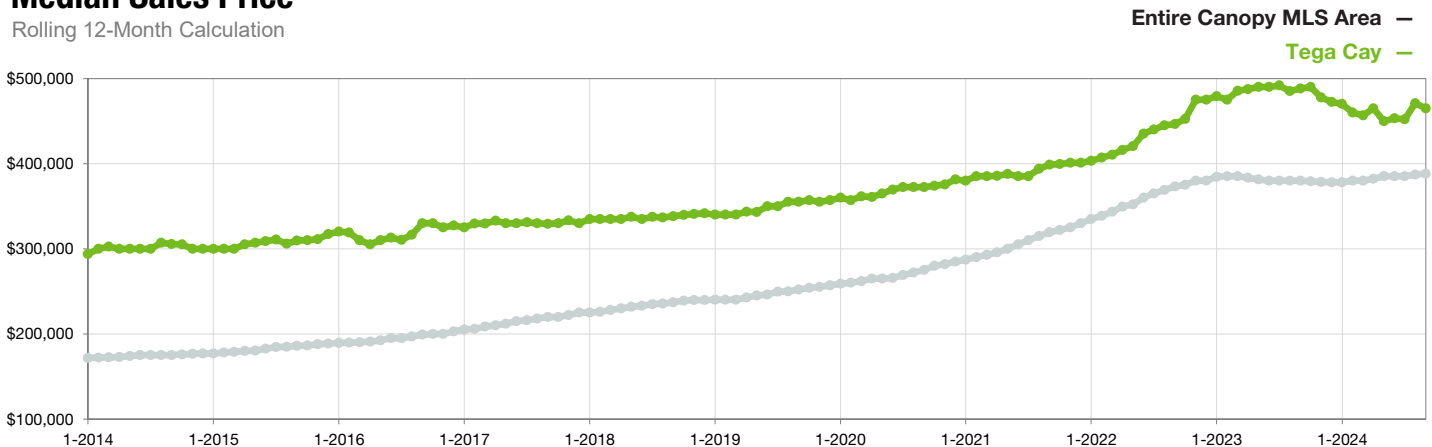
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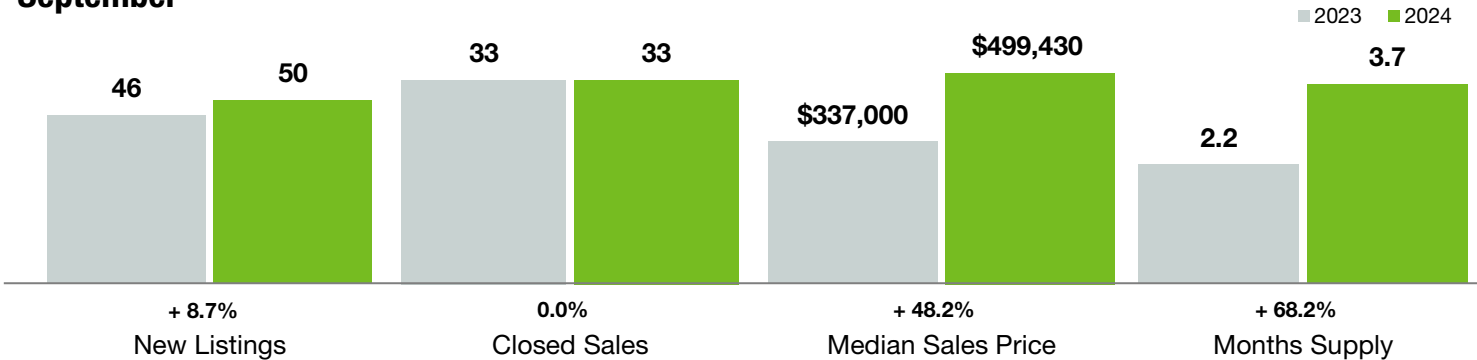
Town of Clover

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	46	50	+ 8.7%	379	488	+ 28.8%
Pending Sales	40	37	- 7.5%	316	342	+ 8.2%
Closed Sales	33	33	0.0%	304	324	+ 6.6%
Median Sales Price*	\$337,000	\$499,430	+ 48.2%	\$385,000	\$420,000	+ 9.1%
Average Sales Price*	\$484,350	\$569,370	+ 17.6%	\$448,827	\$491,287	+ 9.5%
Percent of Original List Price Received*	96.6%	97.7%	+ 1.1%	96.6%	97.1%	+ 0.5%
List to Close	97	85	- 12.4%	86	83	- 3.5%
Days on Market Until Sale	61	37	- 39.3%	42	39	- 7.1%
Cumulative Days on Market Until Sale	62	38	- 38.7%	47	47	0.0%
Average List Price	\$442,311	\$520,282	+ 17.6%	\$471,117	\$514,977	+ 9.3%
Inventory of Homes for Sale	73	128	+ 75.3%	--	--	--
Months Supply of Inventory	2.2	3.7	+ 68.2%	--	--	--

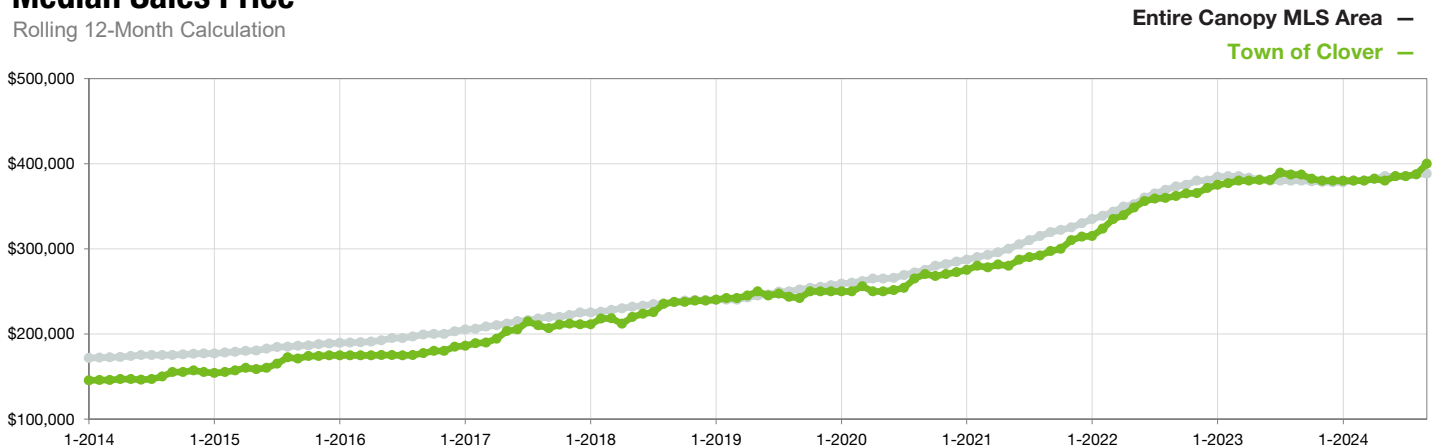
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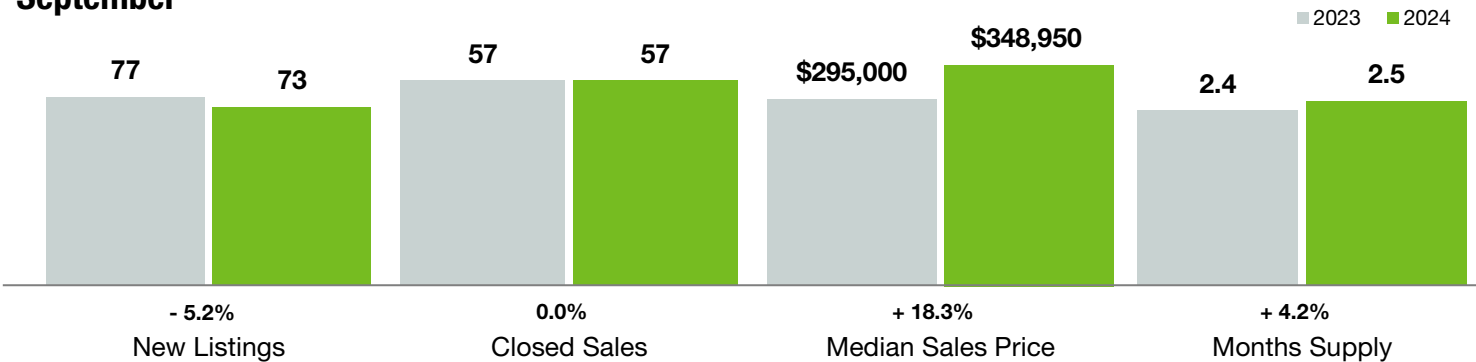
Town of Lancaster

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	77	73	- 5.2%	745	753	+ 1.1%
Pending Sales	54	72	+ 33.3%	633	621	- 1.9%
Closed Sales	57	57	0.0%	595	567	- 4.7%
Median Sales Price*	\$295,000	\$348,950	+ 18.3%	\$302,000	\$318,950	+ 5.6%
Average Sales Price*	\$325,564	\$373,490	+ 14.7%	\$351,697	\$360,110	+ 2.4%
Percent of Original List Price Received*	96.7%	95.9%	- 0.8%	97.0%	96.5%	- 0.5%
List to Close	70	92	+ 31.4%	85	89	+ 4.7%
Days on Market Until Sale	26	50	+ 92.3%	40	45	+ 12.5%
Cumulative Days on Market Until Sale	32	51	+ 59.4%	46	49	+ 6.5%
Average List Price	\$379,176	\$430,994	+ 13.7%	\$367,346	\$388,209	+ 5.7%
Inventory of Homes for Sale	163	160	- 1.8%	--	--	--
Months Supply of Inventory	2.4	2.5	+ 4.2%	--	--	--

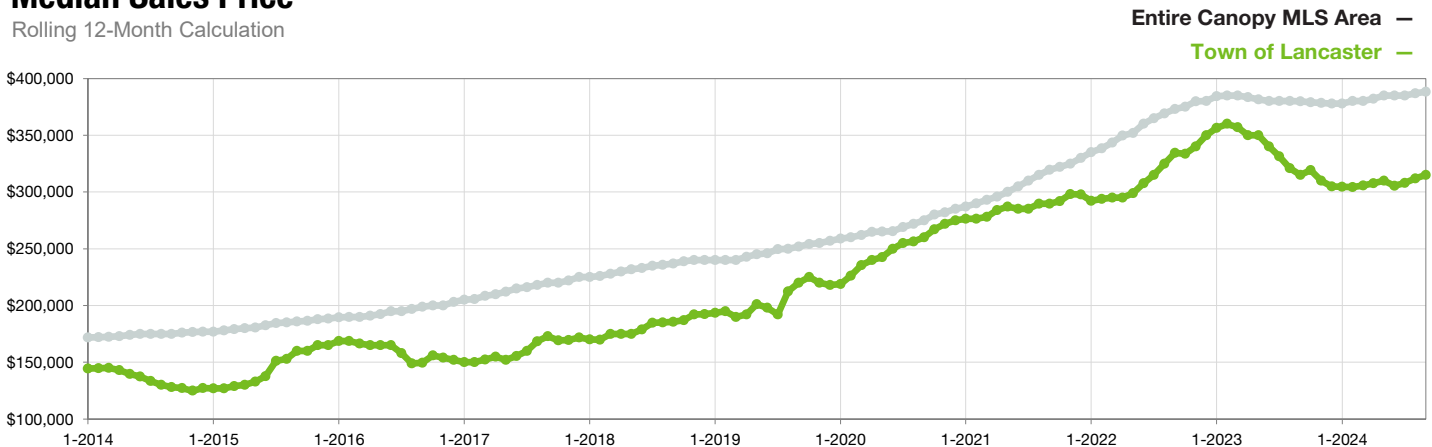
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for September 2024

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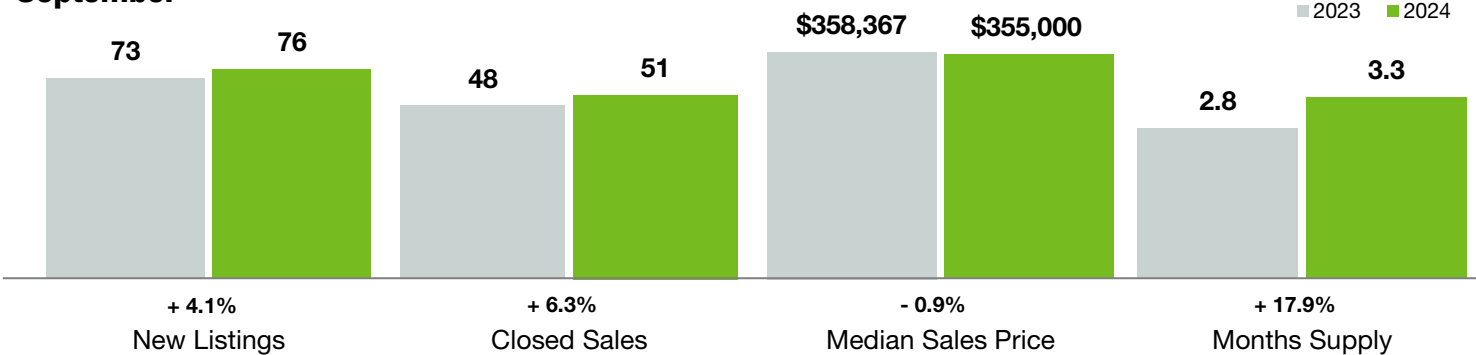
Town of York

South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	73	76	+ 4.1%	543	693	+ 27.6%
Pending Sales	52	56	+ 7.7%	454	526	+ 15.9%
Closed Sales	48	51	+ 6.3%	432	465	+ 7.6%
Median Sales Price*	\$358,367	\$355,000	- 0.9%	\$349,990	\$355,000	+ 1.4%
Average Sales Price*	\$364,710	\$389,669	+ 6.8%	\$395,835	\$396,196	+ 0.1%
Percent of Original List Price Received*	96.6%	95.2%	- 1.4%	96.6%	96.0%	- 0.6%
List to Close	80	108	+ 35.0%	95	97	+ 2.1%
Days on Market Until Sale	36	53	+ 47.2%	49	51	+ 4.1%
Cumulative Days on Market Until Sale	40	55	+ 37.5%	52	52	0.0%
Average List Price	\$431,036	\$443,798	+ 3.0%	\$417,123	\$451,207	+ 8.2%
Inventory of Homes for Sale	127	177	+ 39.4%	--	--	--
Months Supply of Inventory	2.8	3.3	+ 17.9%	--	--	--

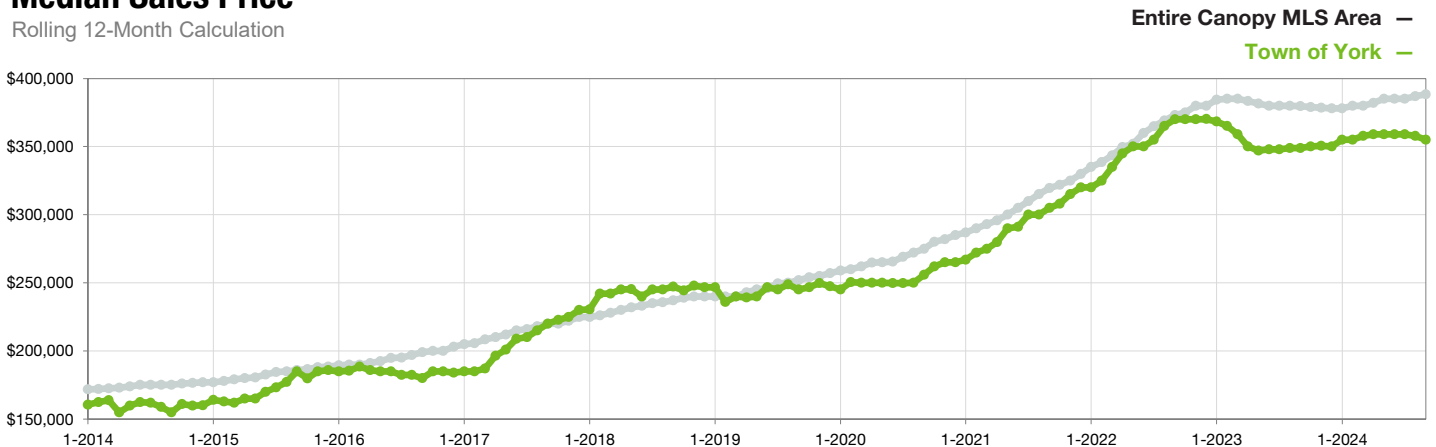
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September



Median Sales Price

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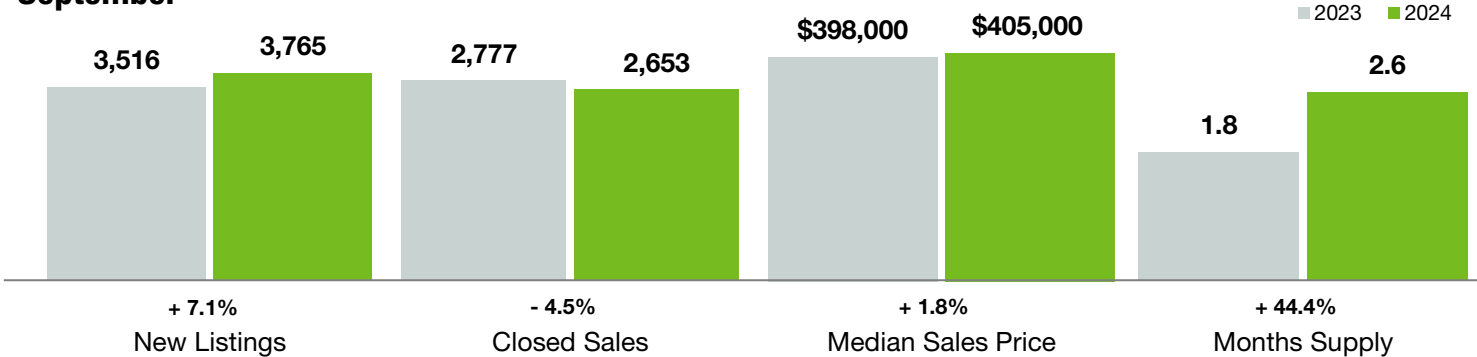
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	3,516	3,765	+ 7.1%	31,103	35,214	+ 13.2%
Pending Sales	2,511	2,864	+ 14.1%	27,453	27,059	- 1.4%
Closed Sales	2,777	2,653	- 4.5%	26,614	25,798	- 3.1%
Median Sales Price*	\$398,000	\$405,000	+ 1.8%	\$395,000	\$407,000	+ 3.0%
Average Sales Price*	\$488,874	\$512,130	+ 4.8%	\$479,177	\$514,589	+ 7.4%
Percent of Original List Price Received*	98.0%	96.6%	- 1.4%	97.6%	97.5%	- 0.1%
List to Close	78	85	+ 9.0%	87	82	- 5.7%
Days on Market Until Sale	28	38	+ 35.7%	35	35	0.0%
Cumulative Days on Market Until Sale	29	40	+ 37.9%	37	38	+ 2.7%
Average List Price	\$511,922	\$545,167	+ 6.5%	\$507,627	\$534,671	+ 5.3%
Inventory of Homes for Sale	5,004	7,267	+ 45.2%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

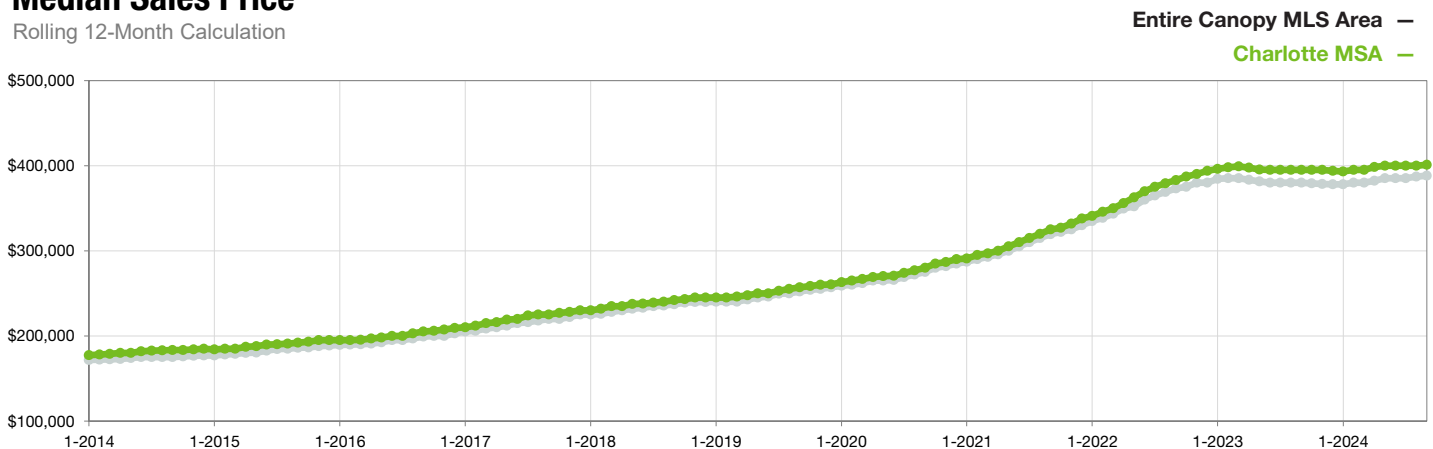
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