

Local Market Update for August 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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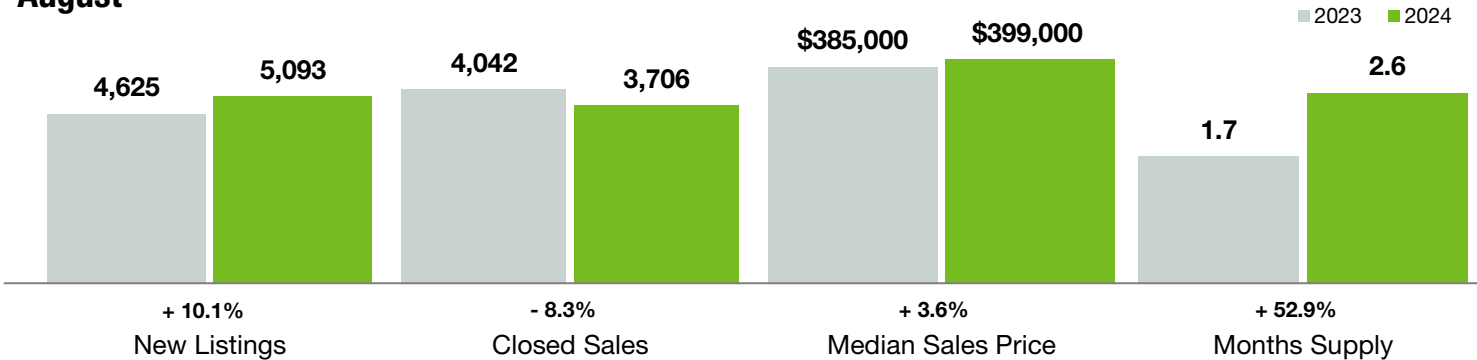
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	4,625	5,093	+ 10.1%	34,263	38,917	+ 13.6%
Pending Sales	3,558	3,867	+ 8.7%	30,517	30,047	- 1.5%
Closed Sales	4,042	3,706	- 8.3%	29,019	28,311	- 2.4%
Median Sales Price*	\$385,000	\$399,000	+ 3.6%	\$379,735	\$394,740	+ 4.0%
Average Sales Price*	\$473,685	\$501,320	+ 5.8%	\$462,179	\$497,067	+ 7.5%
Percent of Original List Price Received*	98.0%	96.6%	- 1.4%	97.3%	97.2%	- 0.1%
List to Close	83	80	- 3.6%	89	84	- 5.6%
Days on Market Until Sale	30	34	+ 13.3%	37	37	0.0%
Cumulative Days on Market Until Sale	32	37	+ 15.6%	40	41	+ 2.5%
Average List Price	\$477,431	\$510,330	+ 6.9%	\$491,306	\$520,892	+ 6.0%
Inventory of Homes for Sale	6,101	9,006	+ 47.6%	--	--	--
Months Supply of Inventory	1.7	2.6	+ 52.9%	--	--	--

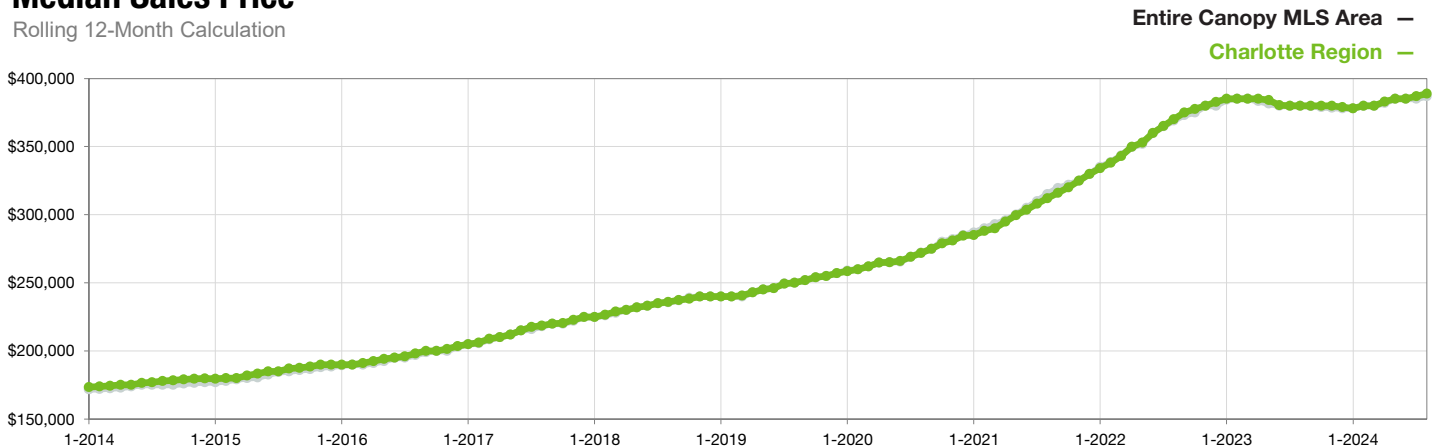
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August



Median Sales Price

Rolling 12-Month Calculation



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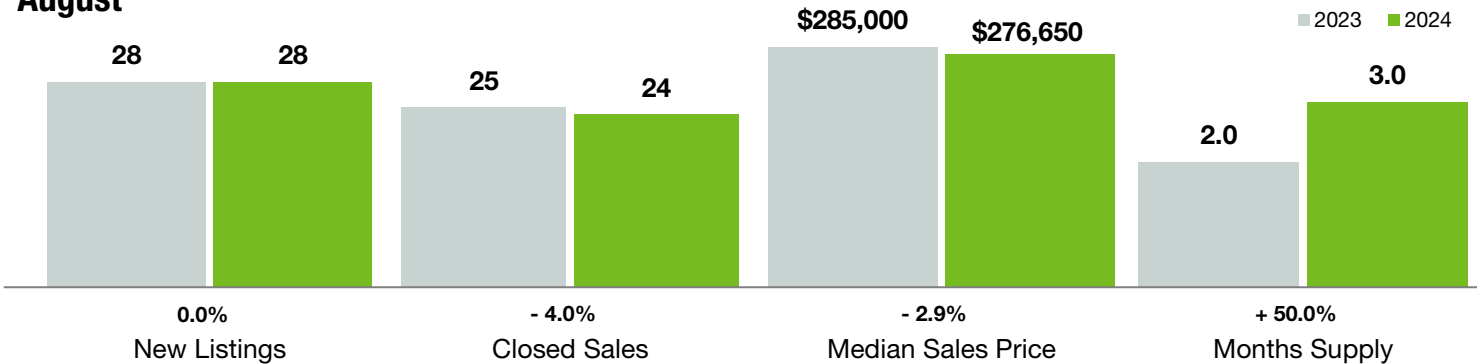
Alexander County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	28	28	0.0%	219	242	+ 10.5%
Pending Sales	27	30	+ 11.1%	183	187	+ 2.2%
Closed Sales	25	24	- 4.0%	165	171	+ 3.6%
Median Sales Price*	\$285,000	\$276,650	- 2.9%	\$274,250	\$295,000	+ 7.6%
Average Sales Price*	\$288,988	\$339,341	+ 17.4%	\$317,803	\$367,840	+ 15.7%
Percent of Original List Price Received*	97.6%	94.5%	- 3.2%	96.7%	96.6%	- 0.1%
List to Close	57	80	+ 40.4%	79	83	+ 5.1%
Days on Market Until Sale	15	37	+ 146.7%	35	40	+ 14.3%
Cumulative Days on Market Until Sale	23	43	+ 87.0%	42	45	+ 7.1%
Average List Price	\$270,689	\$385,577	+ 42.4%	\$326,528	\$388,306	+ 18.9%
Inventory of Homes for Sale	42	65	+ 54.8%	--	--	--
Months Supply of Inventory	2.0	3.0	+ 50.0%	--	--	--

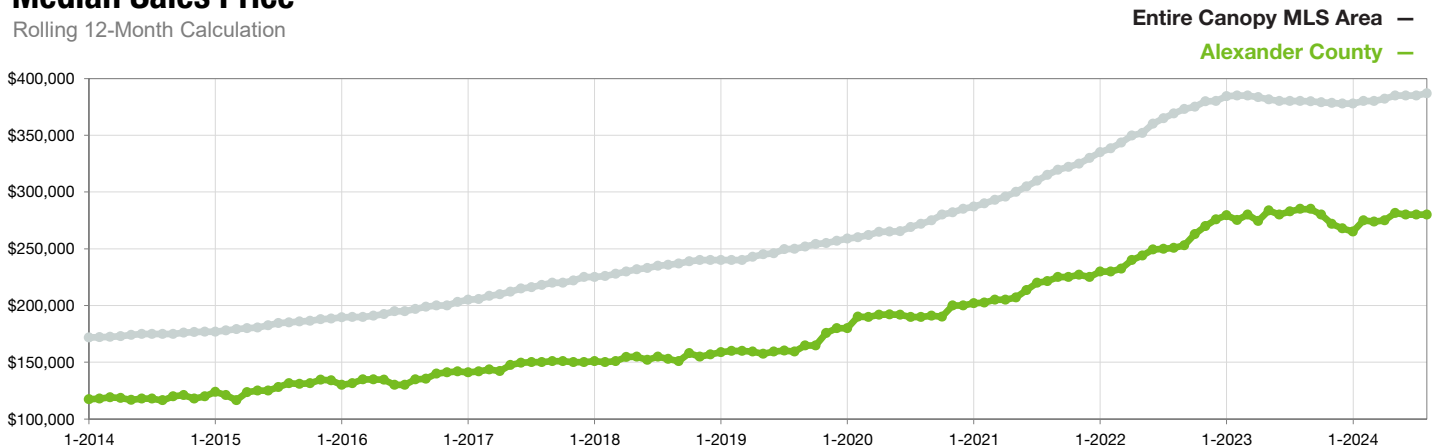
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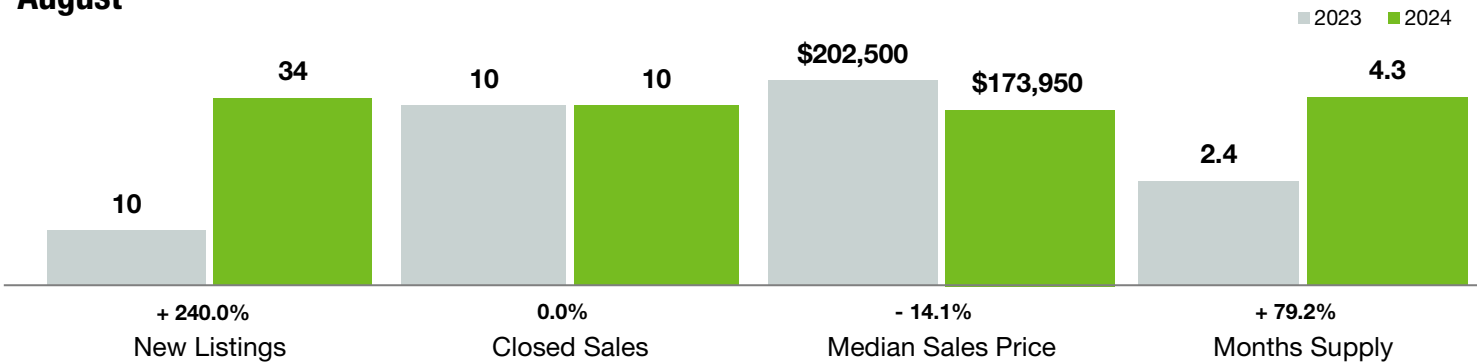
Anson County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	10	34	+ 240.0%	128	157	+ 22.7%
Pending Sales	21	20	- 4.8%	120	105	- 12.5%
Closed Sales	10	10	0.0%	97	89	- 8.2%
Median Sales Price*	\$202,500	\$173,950	- 14.1%	\$175,000	\$185,000	+ 5.7%
Average Sales Price*	\$218,980	\$191,909	- 12.4%	\$188,562	\$232,345	+ 23.2%
Percent of Original List Price Received*	96.0%	94.8%	- 1.3%	92.1%	92.6%	+ 0.5%
List to Close	77	98	+ 27.3%	107	109	+ 1.9%
Days on Market Until Sale	28	67	+ 139.3%	59	56	- 5.1%
Cumulative Days on Market Until Sale	30	42	+ 40.0%	61	58	- 4.9%
Average List Price	\$278,670	\$292,894	+ 5.1%	\$224,955	\$244,488	+ 8.7%
Inventory of Homes for Sale	31	52	+ 67.7%	--	--	--
Months Supply of Inventory	2.4	4.3	+ 79.2%	--	--	--

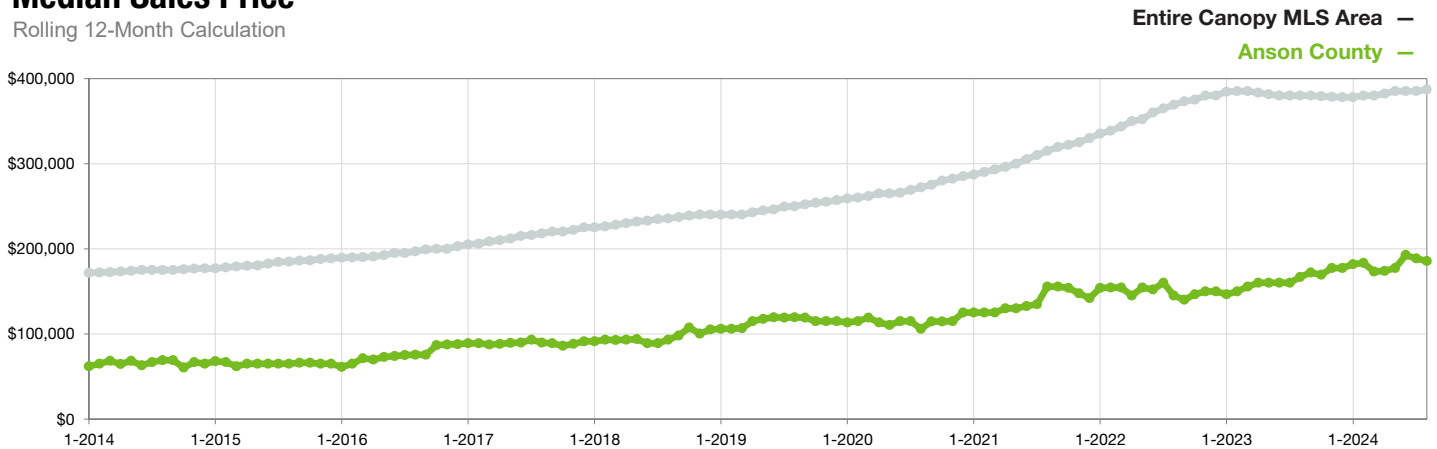
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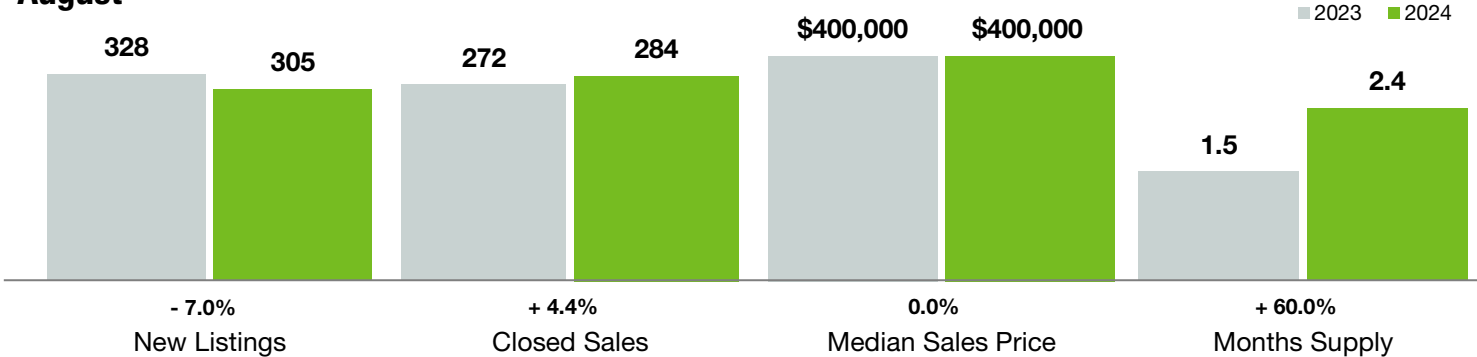
Cabarrus County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	328	305	- 7.0%	2,347	2,664	+ 13.5%
Pending Sales	245	261	+ 6.5%	2,206	2,048	- 7.2%
Closed Sales	272	284	+ 4.4%	2,017	2,009	- 0.4%
Median Sales Price*	\$400,000	\$400,000	0.0%	\$369,000	\$400,000	+ 8.4%
Average Sales Price*	\$419,962	\$441,790	+ 5.2%	\$394,767	\$438,988	+ 11.2%
Percent of Original List Price Received*	97.4%	96.8%	- 0.6%	96.9%	97.7%	+ 0.8%
List to Close	78	86	+ 10.3%	87	87	0.0%
Days on Market Until Sale	30	33	+ 10.0%	38	34	- 10.5%
Cumulative Days on Market Until Sale	33	36	+ 9.1%	41	37	- 9.8%
Average List Price	\$407,922	\$442,704	+ 8.5%	\$426,334	\$450,473	+ 5.7%
Inventory of Homes for Sale	369	561	+ 52.0%	--	--	--
Months Supply of Inventory	1.5	2.4	+ 60.0%	--	--	--

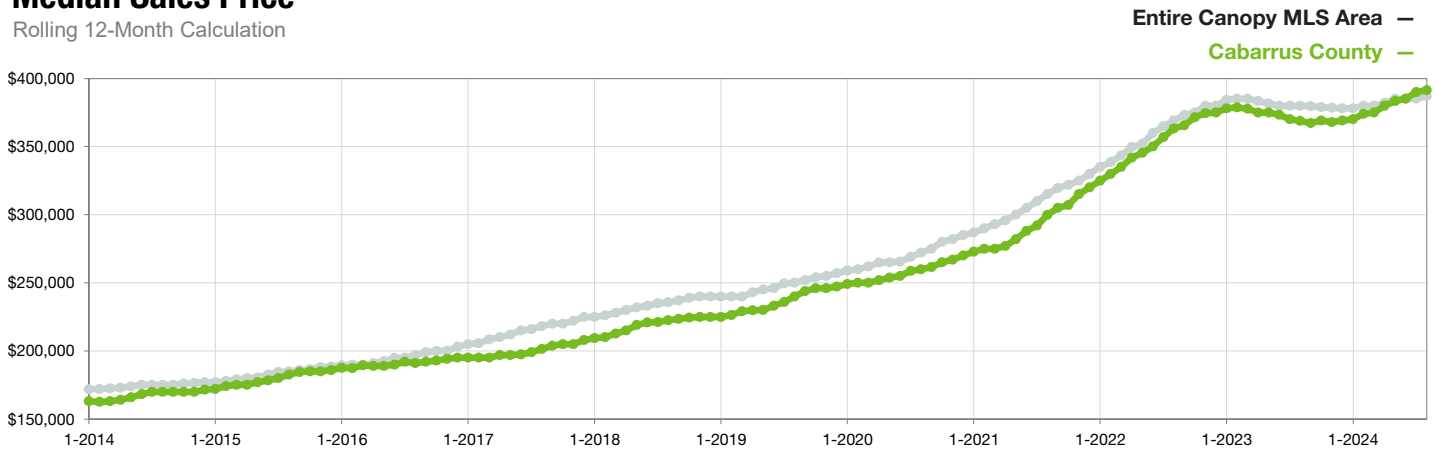
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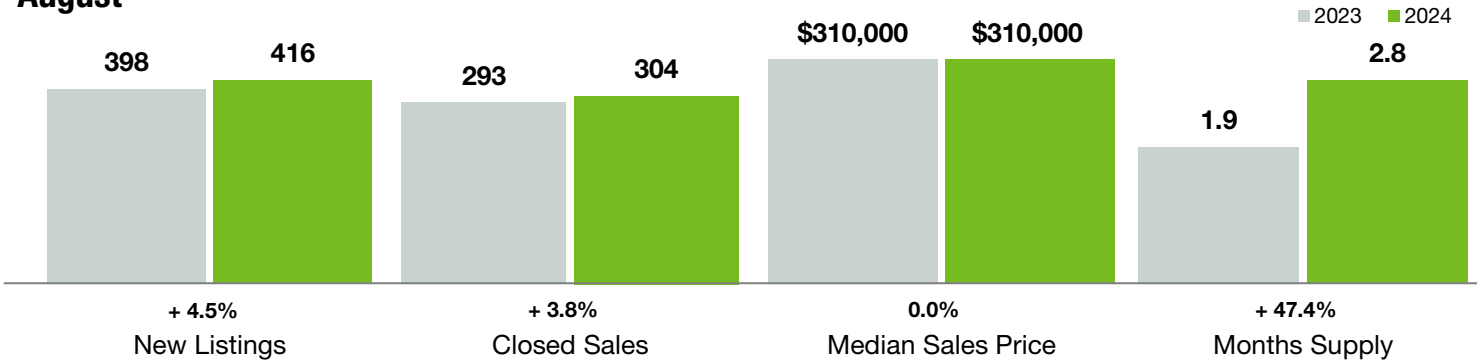
Gaston County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	398	416	+ 4.5%	2,716	3,395	+ 25.0%
Pending Sales	273	329	+ 20.5%	2,393	2,531	+ 5.8%
Closed Sales	293	304	+ 3.8%	2,258	2,364	+ 4.7%
Median Sales Price*	\$310,000	\$310,000	0.0%	\$299,990	\$315,000	+ 5.0%
Average Sales Price*	\$350,606	\$339,389	- 3.2%	\$333,845	\$350,027	+ 4.8%
Percent of Original List Price Received*	97.2%	95.7%	- 1.5%	96.0%	96.2%	+ 0.2%
List to Close	72	76	+ 5.6%	86	85	- 1.2%
Days on Market Until Sale	28	35	+ 25.0%	38	40	+ 5.3%
Cumulative Days on Market Until Sale	29	42	+ 44.8%	41	46	+ 12.2%
Average List Price	\$373,017	\$383,096	+ 2.7%	\$351,850	\$374,292	+ 6.4%
Inventory of Homes for Sale	516	806	+ 56.2%	--	--	--
Months Supply of Inventory	1.9	2.8	+ 47.4%	--	--	--

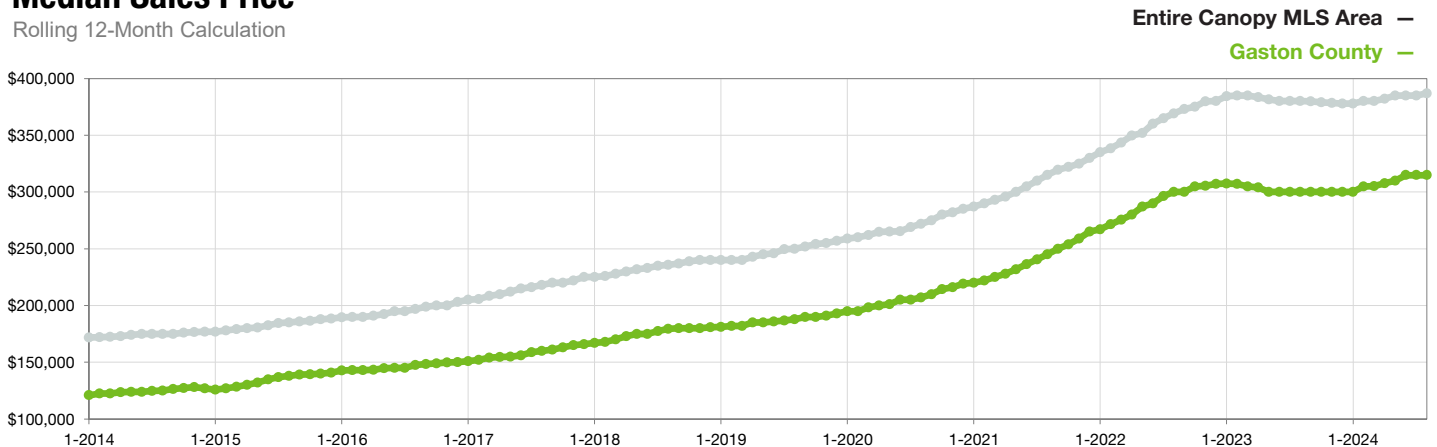
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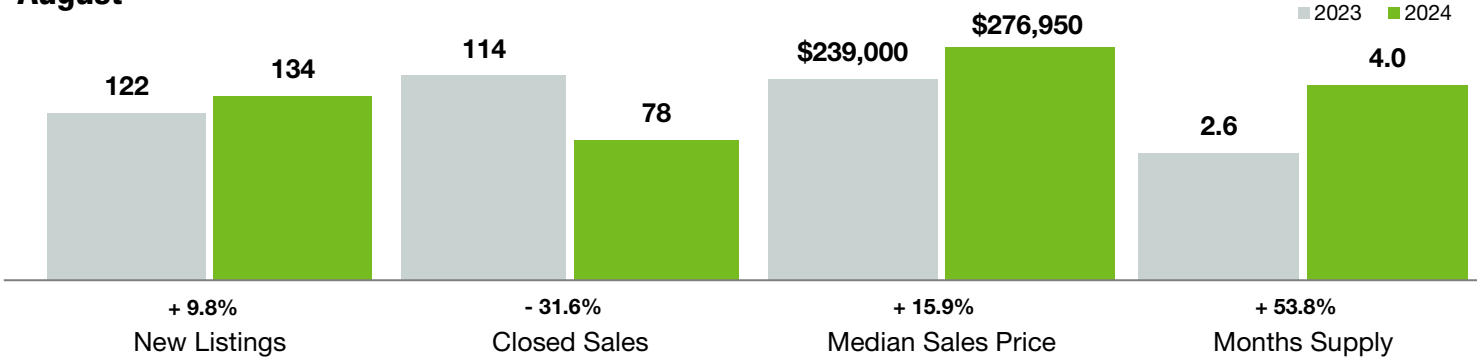
Cleveland County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	122	134	+ 9.8%	898	962	+ 7.1%
Pending Sales	97	87	- 10.3%	750	676	- 9.9%
Closed Sales	114	78	- 31.6%	702	633	- 9.8%
Median Sales Price*	\$239,000	\$276,950	+ 15.9%	\$235,000	\$257,490	+ 9.6%
Average Sales Price*	\$269,985	\$279,642	+ 3.6%	\$266,347	\$288,457	+ 8.3%
Percent of Original List Price Received*	94.2%	95.2%	+ 1.1%	95.3%	95.2%	- 0.1%
List to Close	82	105	+ 28.0%	85	96	+ 12.9%
Days on Market Until Sale	37	56	+ 51.4%	43	52	+ 20.9%
Cumulative Days on Market Until Sale	40	61	+ 52.5%	48	64	+ 33.3%
Average List Price	\$281,002	\$336,389	+ 19.7%	\$283,966	\$307,447	+ 8.3%
Inventory of Homes for Sale	221	314	+ 42.1%	--	--	--
Months Supply of Inventory	2.6	4.0	+ 53.8%	--	--	--

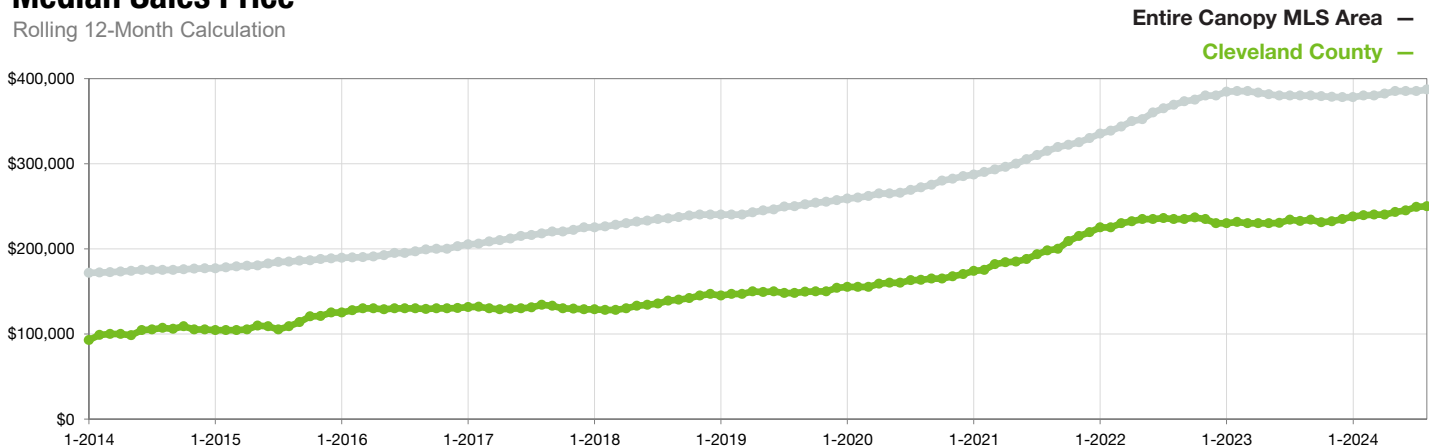
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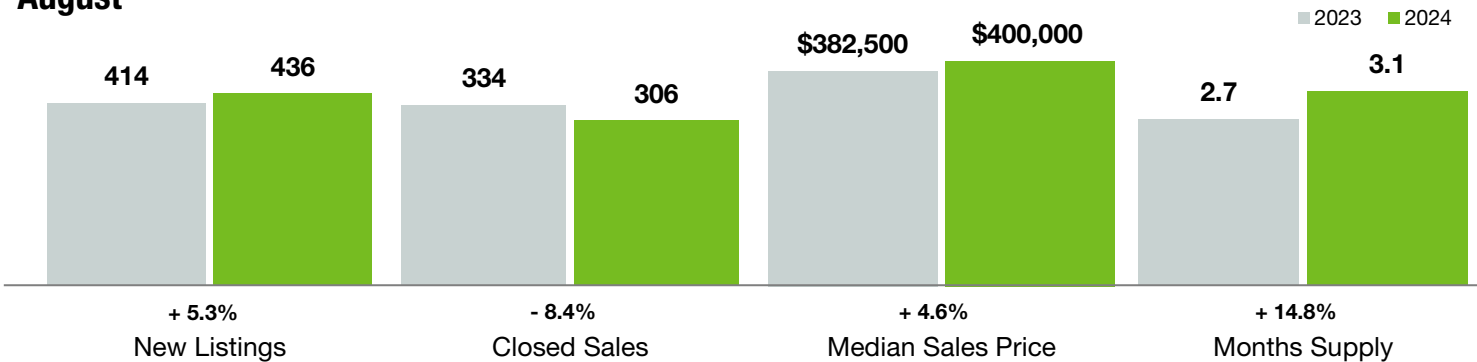
Iredell County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	414	436	+ 5.3%	2,812	3,193	+ 13.5%
Pending Sales	262	335	+ 27.9%	2,269	2,449	+ 7.9%
Closed Sales	334	306	- 8.4%	2,081	2,294	+ 10.2%
Median Sales Price*	\$382,500	\$400,000	+ 4.6%	\$379,000	\$385,950	+ 1.8%
Average Sales Price*	\$553,656	\$576,125	+ 4.1%	\$502,543	\$511,836	+ 1.8%
Percent of Original List Price Received*	96.7%	95.8%	- 0.9%	96.3%	96.1%	- 0.2%
List to Close	91	89	- 2.2%	99	97	- 2.0%
Days on Market Until Sale	43	40	- 7.0%	45	46	+ 2.2%
Cumulative Days on Market Until Sale	46	45	- 2.2%	49	52	+ 6.1%
Average List Price	\$526,296	\$617,168	+ 17.3%	\$537,273	\$591,303	+ 10.1%
Inventory of Homes for Sale	688	867	+ 26.0%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

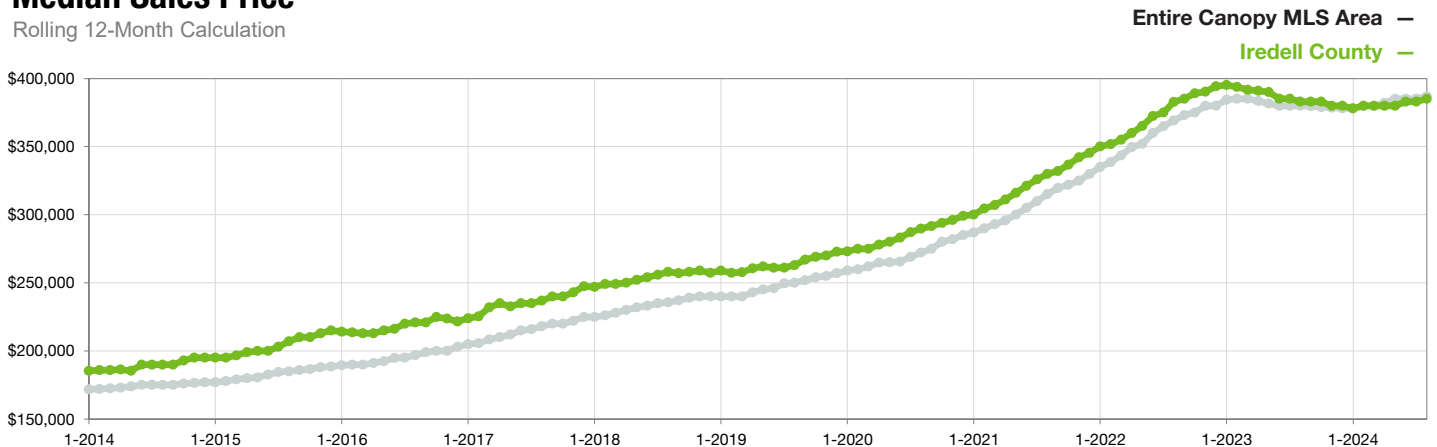
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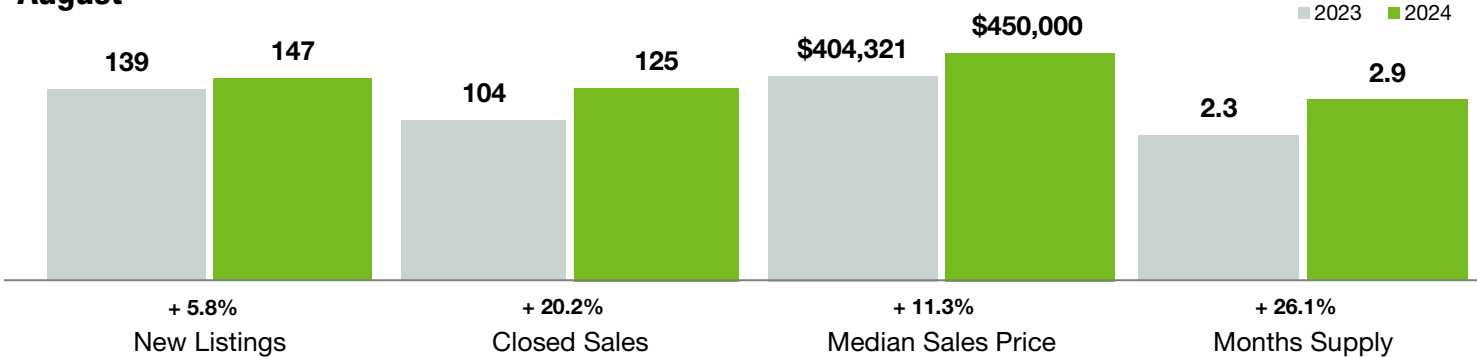
Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	139	147	+ 5.8%	1,059	1,201	+ 13.4%
Pending Sales	132	129	- 2.3%	943	905	- 4.0%
Closed Sales	104	125	+ 20.2%	886	821	- 7.3%
Median Sales Price*	\$404,321	\$450,000	+ 11.3%	\$415,000	\$425,000	+ 2.4%
Average Sales Price*	\$488,555	\$562,256	+ 15.1%	\$488,694	\$504,656	+ 3.3%
Percent of Original List Price Received*	97.1%	94.7%	- 2.5%	96.6%	96.7%	+ 0.1%
List to Close	95	88	- 7.4%	108	95	- 12.0%
Days on Market Until Sale	35	35	0.0%	51	41	- 19.6%
Cumulative Days on Market Until Sale	40	40	0.0%	51	47	- 7.8%
Average List Price	\$419,424	\$548,836	+ 30.9%	\$519,058	\$578,958	+ 11.5%
Inventory of Homes for Sale	247	310	+ 25.5%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

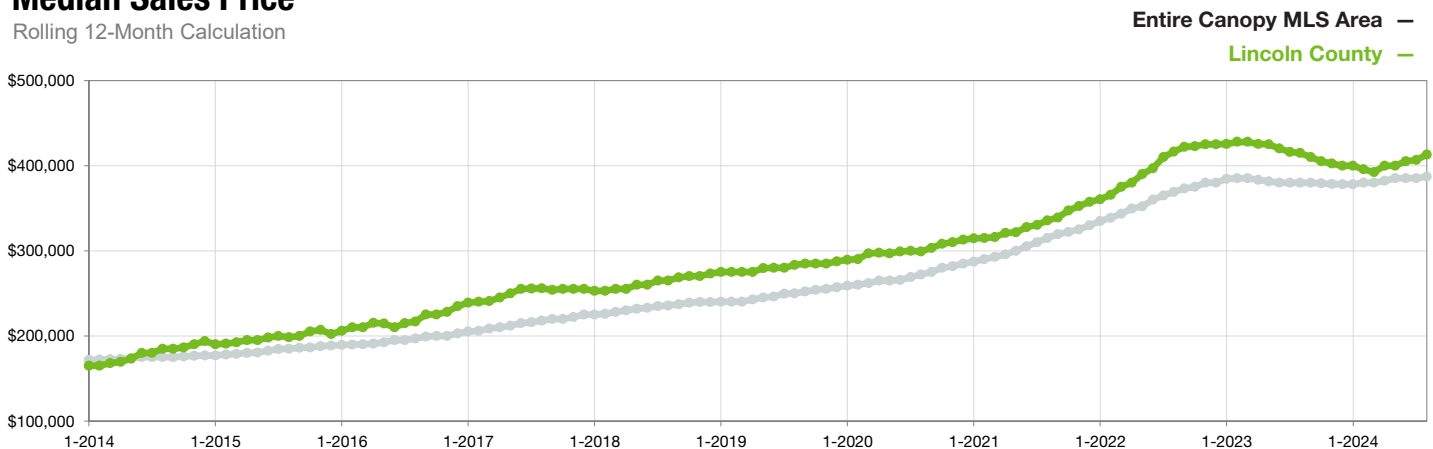
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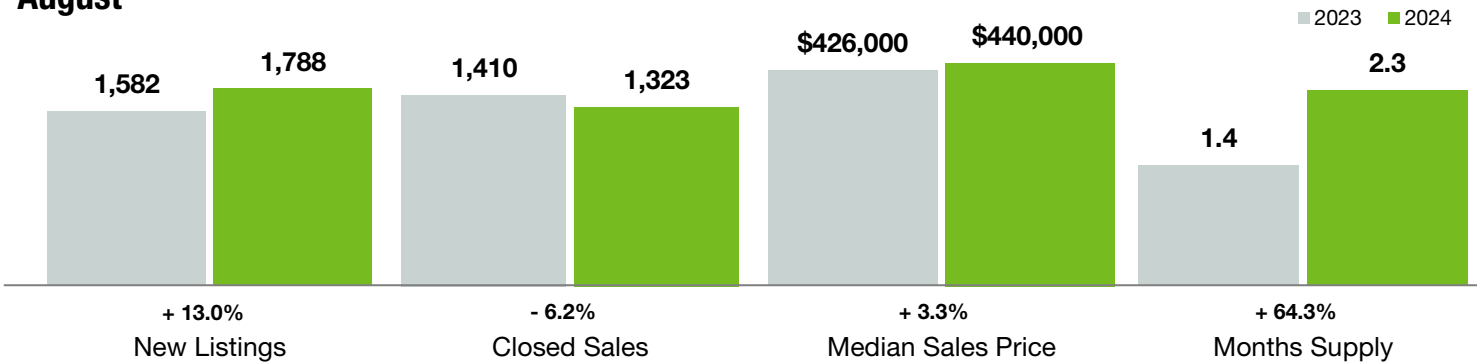
Mecklenburg County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	1,582	1,788	+ 13.0%	12,373	13,789	+ 11.4%
Pending Sales	1,266	1,304	+ 3.0%	11,333	10,880	- 4.0%
Closed Sales	1,410	1,323	- 6.2%	10,855	10,413	- 4.1%
Median Sales Price*	\$426,000	\$440,000	+ 3.3%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$544,995	\$577,745	+ 6.0%	\$544,026	\$597,262	+ 9.8%
Percent of Original List Price Received*	99.1%	97.6%	- 1.5%	98.3%	98.3%	0.0%
List to Close	78	76	- 2.6%	86	79	- 8.1%
Days on Market Until Sale	25	30	+ 20.0%	34	31	- 8.8%
Cumulative Days on Market Until Sale	26	31	+ 19.2%	35	33	- 5.7%
Average List Price	\$565,837	\$575,988	+ 1.8%	\$582,479	\$614,913	+ 5.6%
Inventory of Homes for Sale	1,788	2,800	+ 56.6%	--	--	--
Months Supply of Inventory	1.4	2.3	+ 64.3%	--	--	--

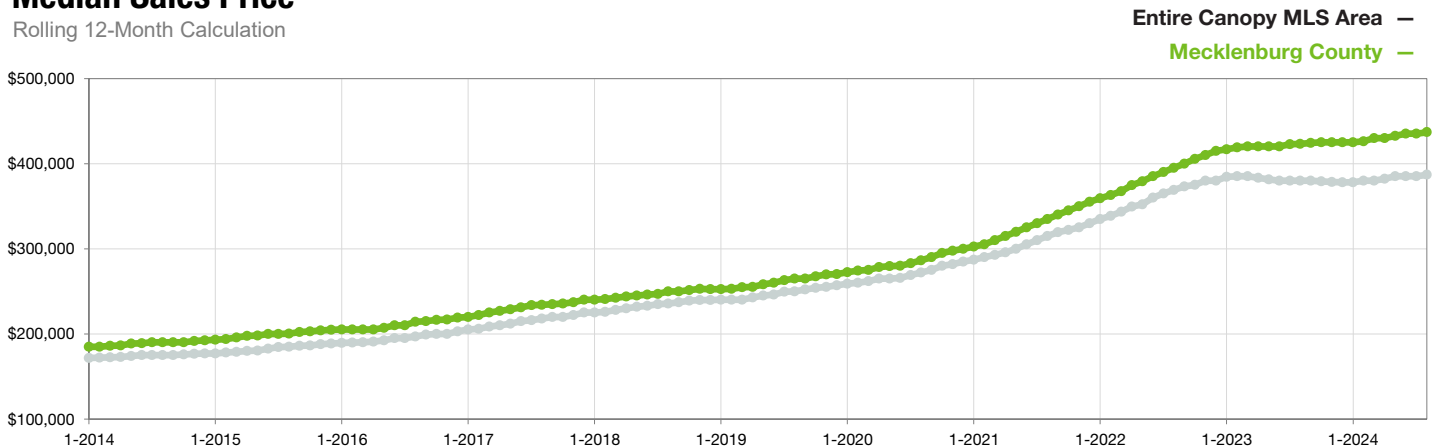
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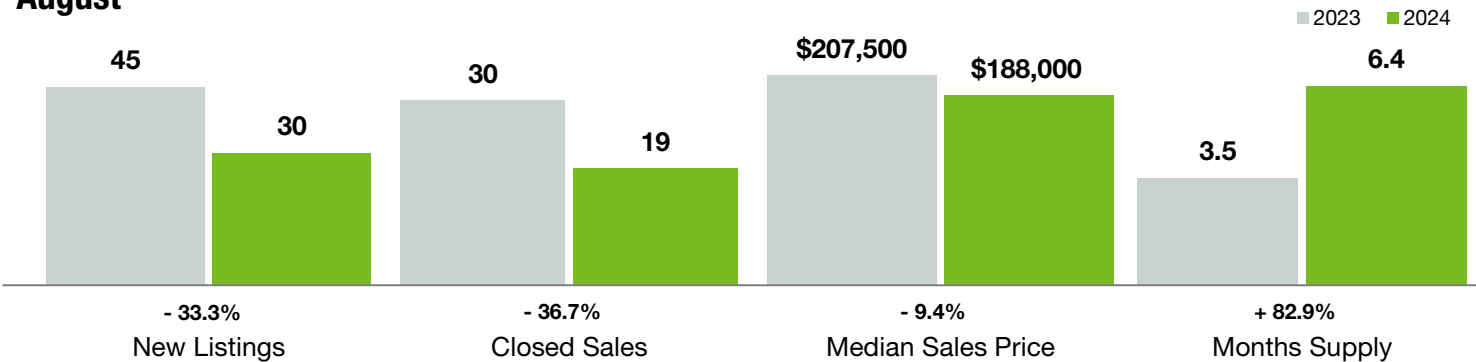
Montgomery County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	45	30	- 33.3%	252	317	+ 25.8%
Pending Sales	34	24	- 29.4%	210	205	- 2.4%
Closed Sales	30	19	- 36.7%	188	195	+ 3.7%
Median Sales Price*	\$207,500	\$188,000	- 9.4%	\$182,375	\$235,000	+ 28.9%
Average Sales Price*	\$319,176	\$344,605	+ 8.0%	\$313,389	\$374,951	+ 19.6%
Percent of Original List Price Received*	91.7%	91.4%	- 0.3%	92.1%	92.4%	+ 0.3%
List to Close	89	123	+ 38.2%	103	109	+ 5.8%
Days on Market Until Sale	41	88	+ 114.6%	66	72	+ 9.1%
Cumulative Days on Market Until Sale	41	88	+ 114.6%	72	81	+ 12.5%
Average List Price	\$436,680	\$497,067	+ 13.8%	\$382,801	\$387,516	+ 1.2%
Inventory of Homes for Sale	78	145	+ 85.9%	--	--	--
Months Supply of Inventory	3.5	6.4	+ 82.9%	--	--	--

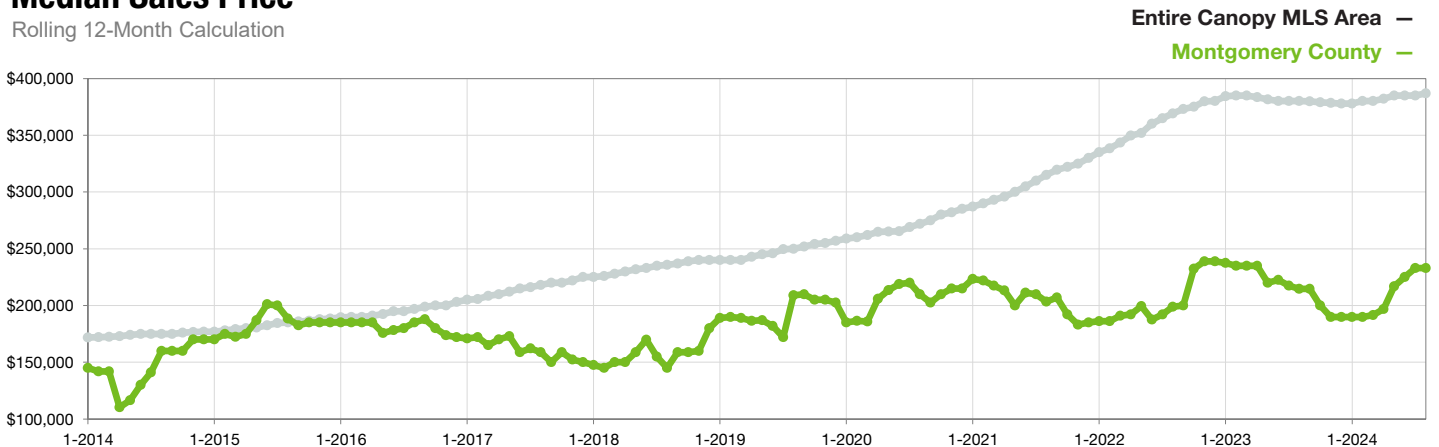
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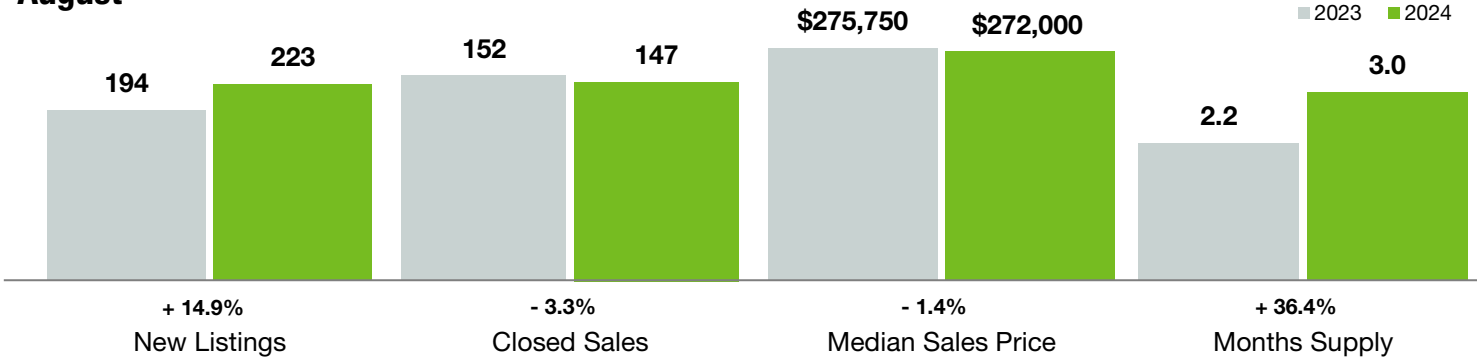
Rowan County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	194	223	+ 14.9%	1,352	1,595	+ 18.0%
Pending Sales	143	181	+ 26.6%	1,165	1,215	+ 4.3%
Closed Sales	152	147	- 3.3%	1,133	1,098	- 3.1%
Median Sales Price*	\$275,750	\$272,000	- 1.4%	\$265,000	\$279,960	+ 5.6%
Average Sales Price*	\$318,970	\$319,458	+ 0.2%	\$294,471	\$324,785	+ 10.3%
Percent of Original List Price Received*	97.6%	94.8%	- 2.9%	95.8%	95.0%	- 0.8%
List to Close	73	79	+ 8.2%	84	89	+ 6.0%
Days on Market Until Sale	31	37	+ 19.4%	39	46	+ 17.9%
Cumulative Days on Market Until Sale	32	43	+ 34.4%	44	51	+ 15.9%
Average List Price	\$345,239	\$328,577	- 4.8%	\$317,098	\$350,144	+ 10.4%
Inventory of Homes for Sale	301	427	+ 41.9%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

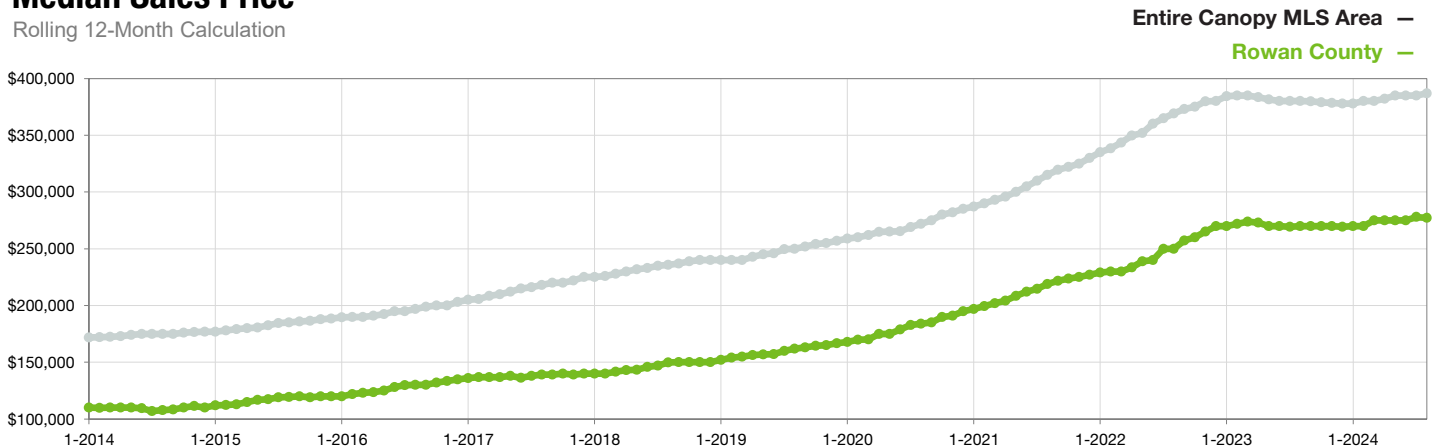
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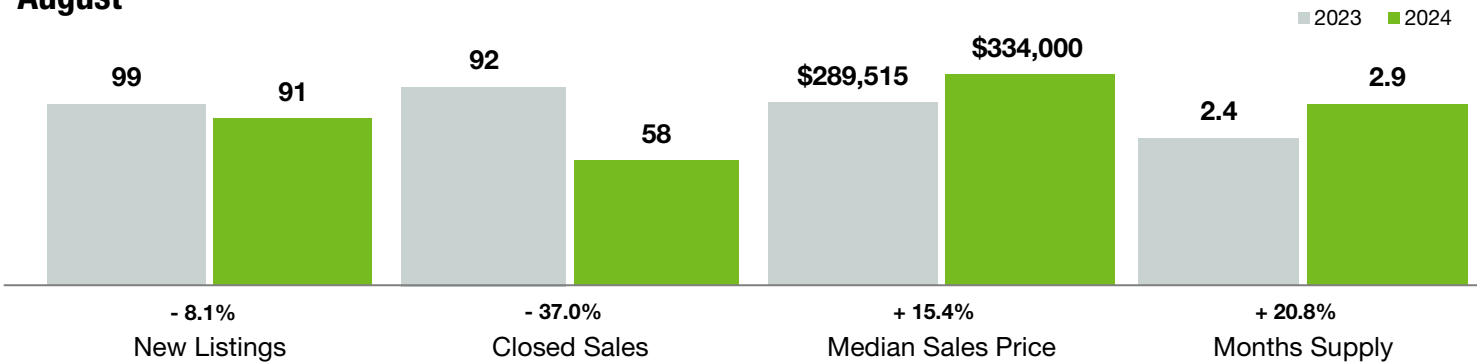
Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	99	91	- 8.1%	790	731	- 7.5%
Pending Sales	95	62	- 34.7%	696	612	- 12.1%
Closed Sales	92	58	- 37.0%	633	581	- 8.2%
Median Sales Price*	\$289,515	\$334,000	+ 15.4%	\$300,000	\$310,000	+ 3.3%
Average Sales Price*	\$315,598	\$353,395	+ 12.0%	\$321,423	\$341,674	+ 6.3%
Percent of Original List Price Received*	96.1%	95.6%	- 0.5%	95.2%	95.1%	- 0.1%
List to Close	84	85	+ 1.2%	102	101	- 1.0%
Days on Market Until Sale	40	44	+ 10.0%	52	56	+ 7.7%
Cumulative Days on Market Until Sale	44	45	+ 2.3%	57	60	+ 5.3%
Average List Price	\$388,430	\$361,311	- 7.0%	\$354,274	\$350,752	- 1.0%
Inventory of Homes for Sale	186	204	+ 9.7%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

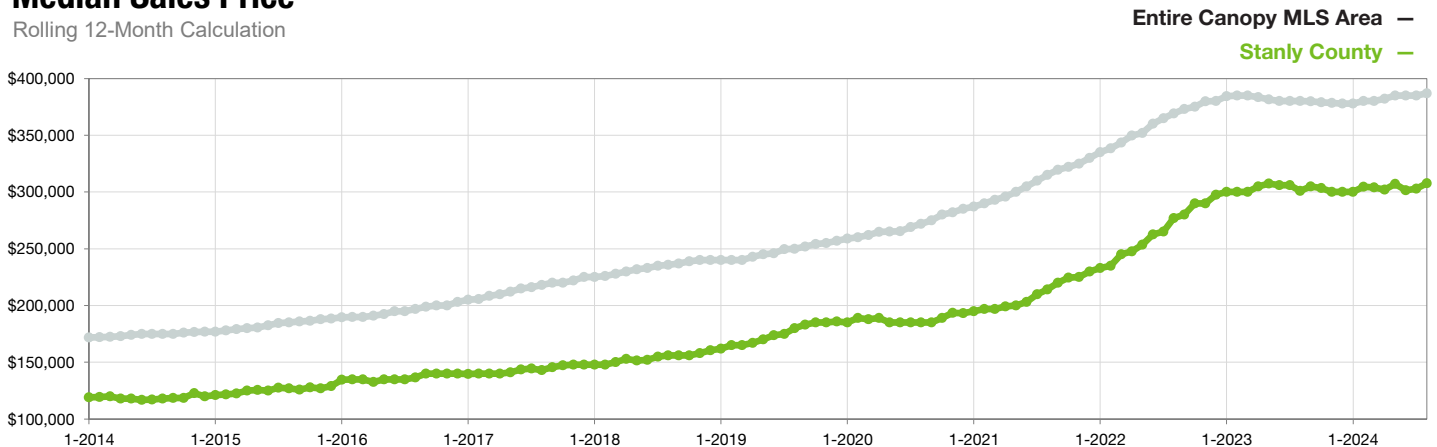
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2024

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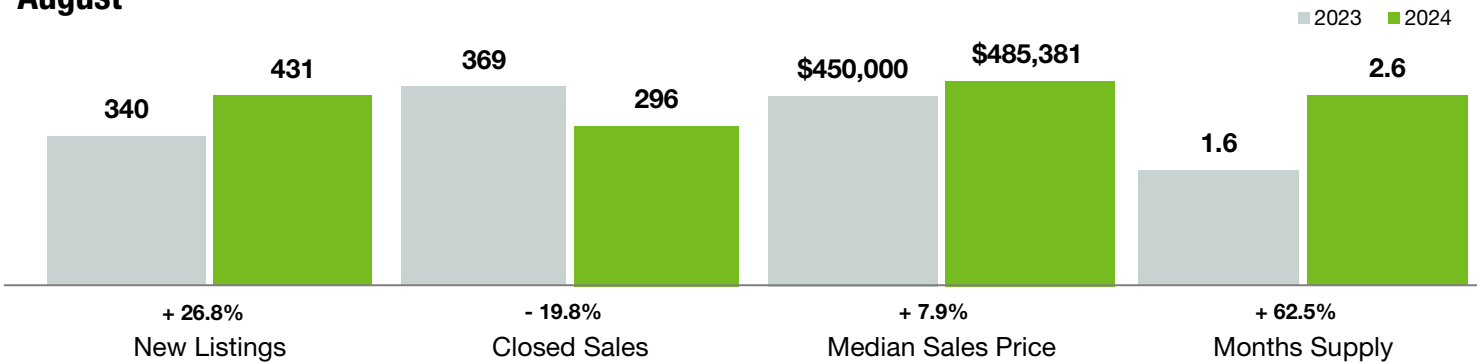
Union County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	340	431	+ 26.8%	2,727	3,096	+ 13.5%
Pending Sales	283	310	+ 9.5%	2,438	2,378	- 2.5%
Closed Sales	369	296	- 19.8%	2,430	2,257	- 7.1%
Median Sales Price*	\$450,000	\$485,381	+ 7.9%	\$455,000	\$466,815	+ 2.6%
Average Sales Price*	\$558,038	\$599,552	+ 7.4%	\$561,970	\$596,504	+ 6.1%
Percent of Original List Price Received*	99.2%	97.2%	- 2.0%	97.8%	98.1%	+ 0.3%
List to Close	96	82	- 14.6%	99	80	- 19.2%
Days on Market Until Sale	29	36	+ 24.1%	40	33	- 17.5%
Cumulative Days on Market Until Sale	26	33	+ 26.9%	38	33	- 13.2%
Average List Price	\$585,797	\$614,059	+ 4.8%	\$601,614	\$624,165	+ 3.7%
Inventory of Homes for Sale	454	705	+ 55.3%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

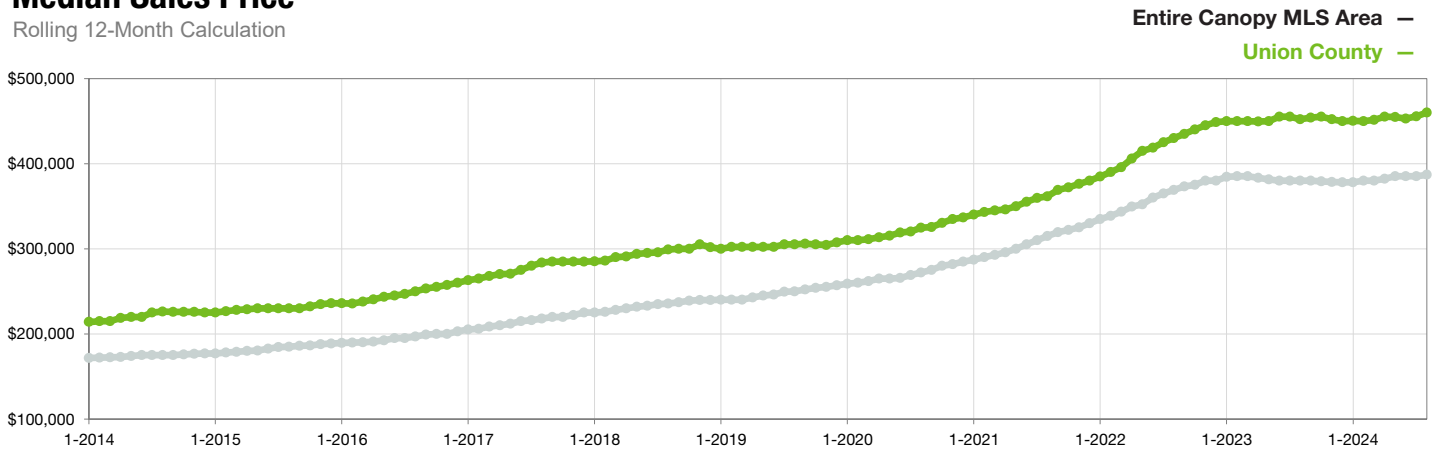
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2024

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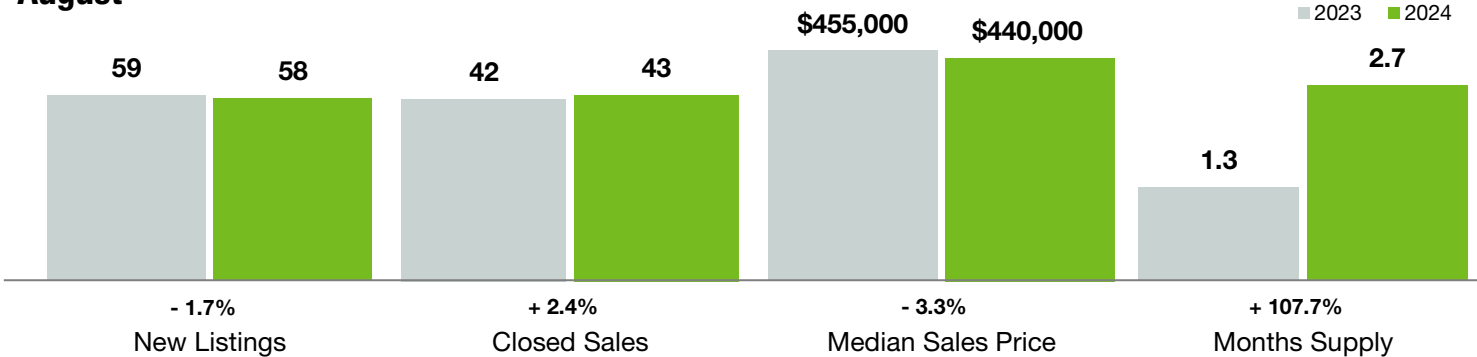
Belmont

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	59	58	- 1.7%	382	453	+ 18.6%
Pending Sales	46	43	- 6.5%	338	343	+ 1.5%
Closed Sales	42	43	+ 2.4%	298	313	+ 5.0%
Median Sales Price*	\$455,000	\$440,000	- 3.3%	\$422,500	\$442,500	+ 4.7%
Average Sales Price*	\$526,870	\$457,347	- 13.2%	\$497,455	\$530,046	+ 6.6%
Percent of Original List Price Received*	97.8%	95.1%	- 2.8%	97.7%	97.6%	- 0.1%
List to Close	60	65	+ 8.3%	66	69	+ 4.5%
Days on Market Until Sale	25	30	+ 20.0%	28	31	+ 10.7%
Cumulative Days on Market Until Sale	26	37	+ 42.3%	30	34	+ 13.3%
Average List Price	\$619,430	\$577,382	- 6.8%	\$527,946	\$584,741	+ 10.8%
Inventory of Homes for Sale	49	107	+ 118.4%	--	--	--
Months Supply of Inventory	1.3	2.7	+ 107.7%	--	--	--

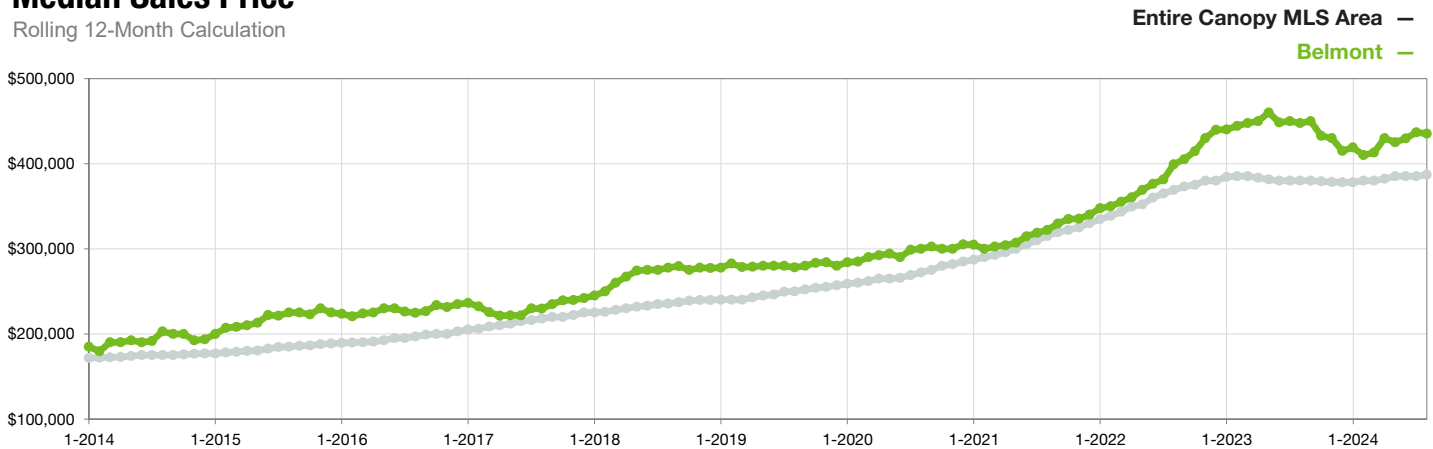
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August



Median Sales Price

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Local Market Update for August 2024

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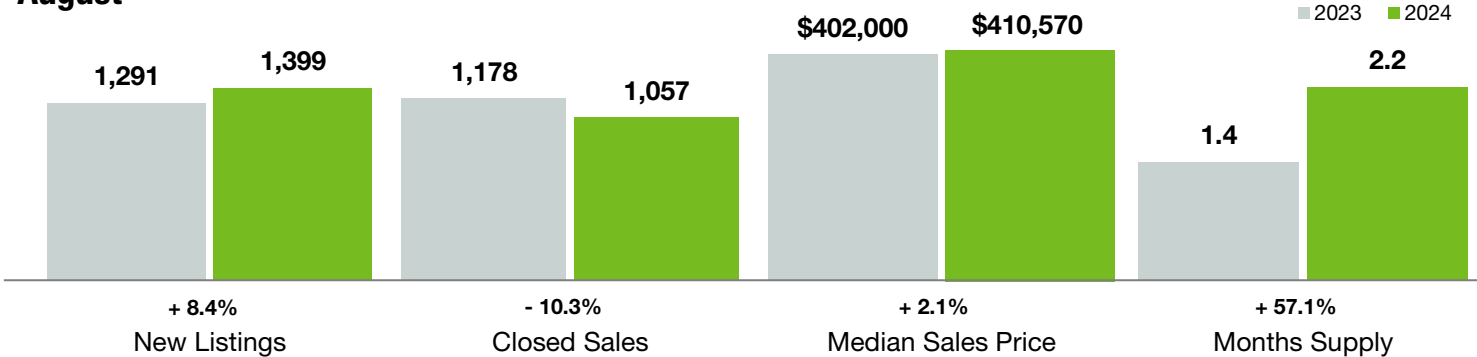
City of Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	1,291	1,399	+ 8.4%	10,029	11,085	+ 10.5%
Pending Sales	1,029	1,056	+ 2.6%	9,203	8,752	- 4.9%
Closed Sales	1,178	1,057	- 10.3%	8,777	8,366	- 4.7%
Median Sales Price*	\$402,000	\$410,570	+ 2.1%	\$405,000	\$419,995	+ 3.7%
Average Sales Price*	\$518,444	\$549,738	+ 6.0%	\$527,429	\$578,174	+ 9.6%
Percent of Original List Price Received*	99.3%	97.7%	- 1.6%	98.3%	98.3%	0.0%
List to Close	80	80	0.0%	85	80	- 5.9%
Days on Market Until Sale	25	30	+ 20.0%	33	31	- 6.1%
Cumulative Days on Market Until Sale	27	32	+ 18.5%	35	34	- 2.9%
Average List Price	\$543,922	\$549,722	+ 1.1%	\$562,413	\$589,346	+ 4.8%
Inventory of Homes for Sale	1,425	2,225	+ 56.1%	--	--	--
Months Supply of Inventory	1.4	2.2	+ 57.1%	--	--	--

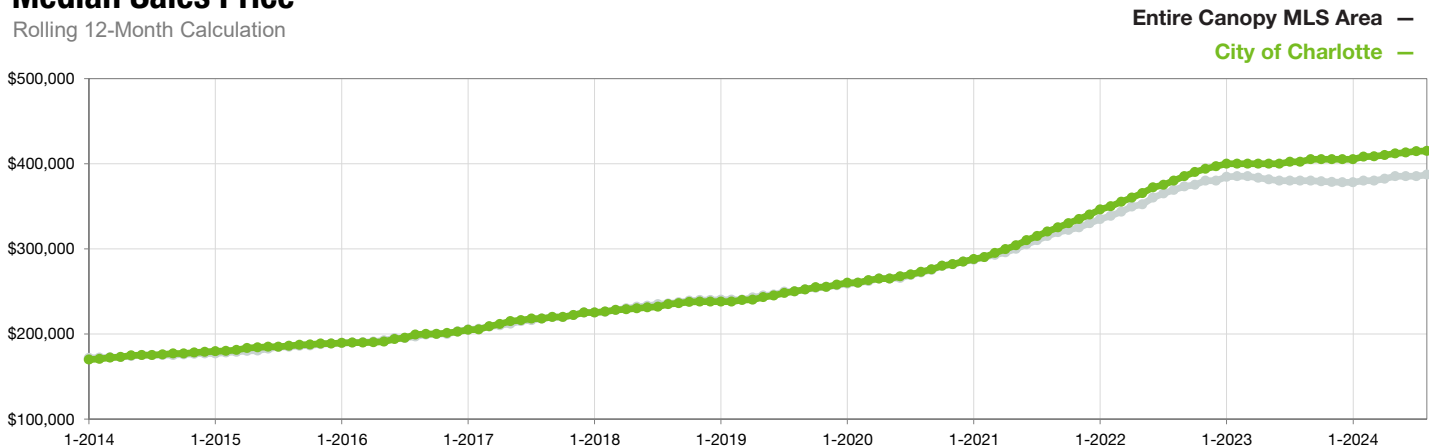
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August



Median Sales Price

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Local Market Update for August 2024

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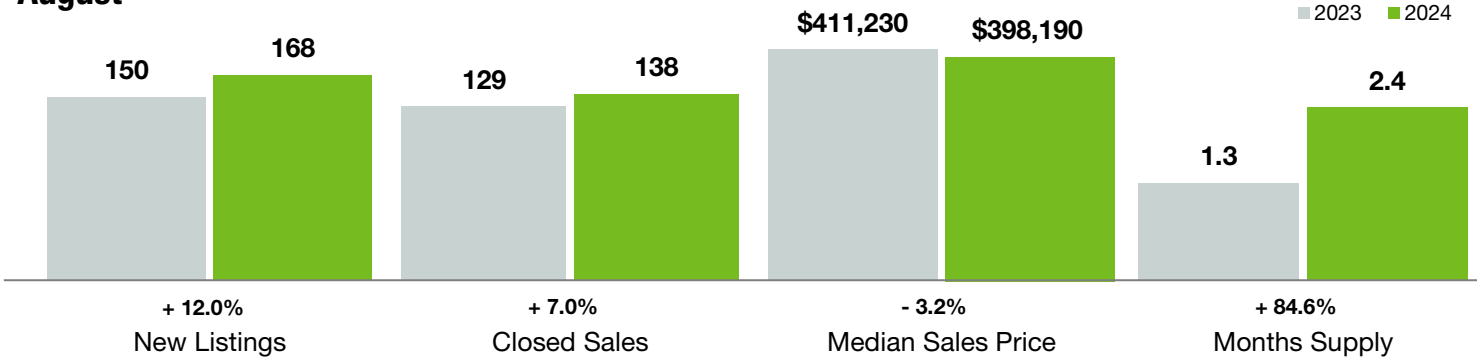
Concord

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	150	168	+ 12.0%	1,146	1,402	+ 22.3%
Pending Sales	106	156	+ 47.2%	1,106	1,074	- 2.9%
Closed Sales	129	138	+ 7.0%	1,070	1,002	- 6.4%
Median Sales Price*	\$411,230	\$398,190	- 3.2%	\$365,000	\$393,000	+ 7.7%
Average Sales Price*	\$450,027	\$442,547	- 1.7%	\$393,303	\$440,192	+ 11.9%
Percent of Original List Price Received*	96.8%	95.1%	- 1.8%	96.6%	97.1%	+ 0.5%
List to Close	66	79	+ 19.7%	84	74	- 11.9%
Days on Market Until Sale	26	39	+ 50.0%	37	33	- 10.8%
Cumulative Days on Market Until Sale	26	41	+ 57.7%	40	36	- 10.0%
Average List Price	\$405,000	\$454,441	+ 12.2%	\$421,185	\$459,626	+ 9.1%
Inventory of Homes for Sale	169	293	+ 73.4%	--	--	--
Months Supply of Inventory	1.3	2.4	+ 84.6%	--	--	--

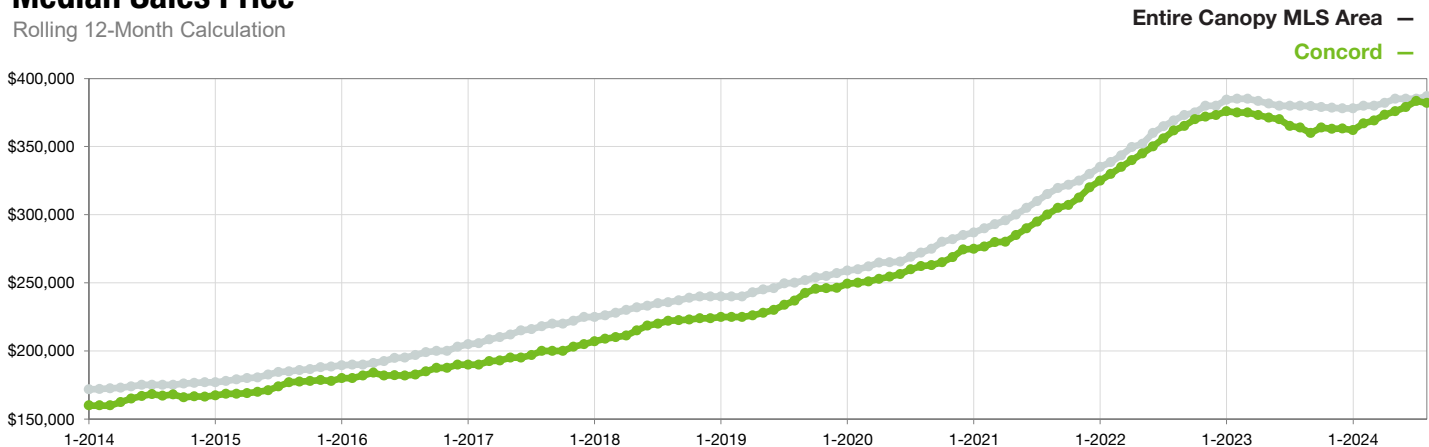
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August



Median Sales Price

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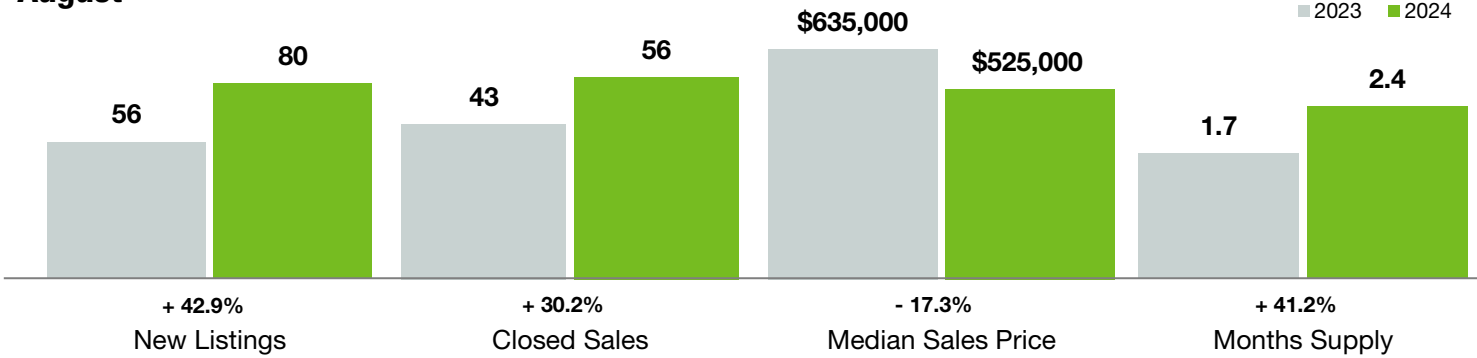
Cornelius

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	56	80	+ 42.9%	434	520	+ 19.8%
Pending Sales	49	58	+ 18.4%	375	412	+ 9.9%
Closed Sales	43	56	+ 30.2%	349	396	+ 13.5%
Median Sales Price*	\$635,000	\$525,000	- 17.3%	\$500,000	\$575,000	+ 15.0%
Average Sales Price*	\$916,699	\$869,370	- 5.2%	\$801,692	\$863,512	+ 7.7%
Percent of Original List Price Received*	96.4%	95.9%	- 0.5%	96.6%	96.7%	+ 0.1%
List to Close	66	66	0.0%	79	80	+ 1.3%
Days on Market Until Sale	25	30	+ 20.0%	35	40	+ 14.3%
Cumulative Days on Market Until Sale	19	34	+ 78.9%	37	38	+ 2.7%
Average List Price	\$817,434	\$833,006	+ 1.9%	\$916,144	\$937,722	+ 2.4%
Inventory of Homes for Sale	75	111	+ 48.0%	--	--	--
Months Supply of Inventory	1.7	2.4	+ 41.2%	--	--	--

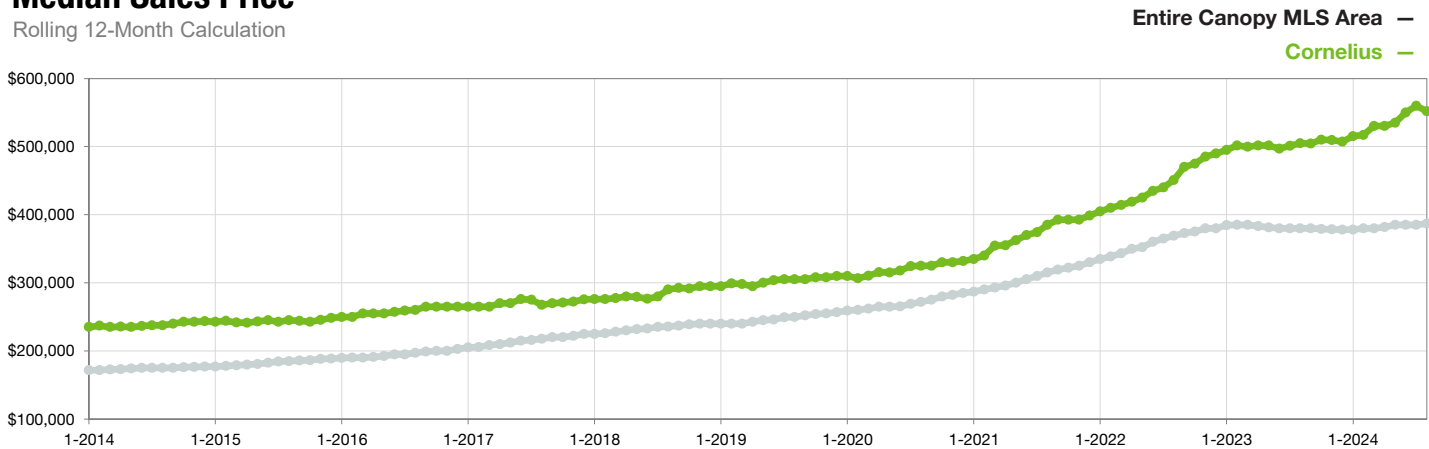
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August



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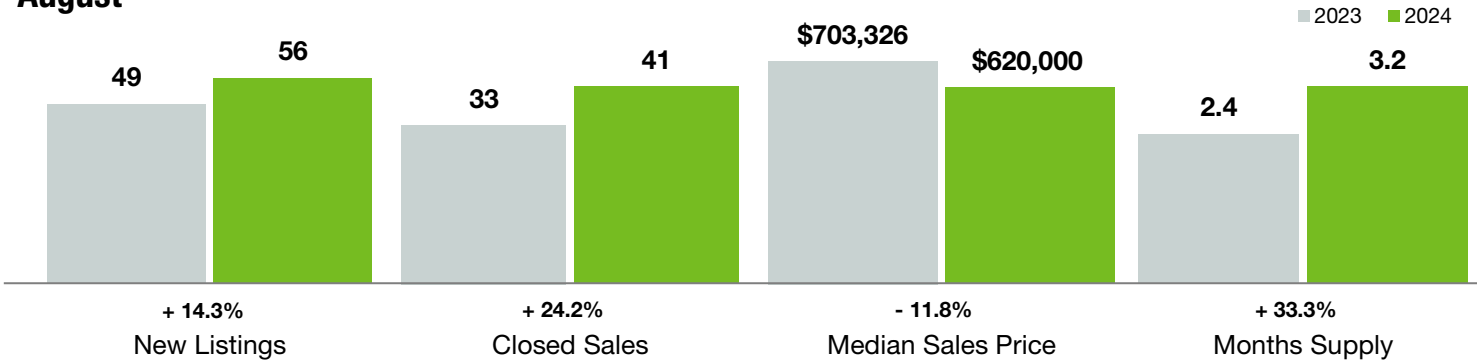
Davidson

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	49	56	+ 14.3%	368	432	+ 17.4%
Pending Sales	38	36	- 5.3%	319	324	+ 1.6%
Closed Sales	33	41	+ 24.2%	282	310	+ 9.9%
Median Sales Price*	\$703,326	\$620,000	- 11.8%	\$616,400	\$605,000	- 1.8%
Average Sales Price*	\$987,220	\$858,794	- 13.0%	\$769,488	\$805,797	+ 4.7%
Percent of Original List Price Received*	100.0%	97.7%	- 2.3%	99.2%	97.7%	- 1.5%
List to Close	87	81	- 6.9%	104	87	- 16.3%
Days on Market Until Sale	42	27	- 35.7%	42	33	- 21.4%
Cumulative Days on Market Until Sale	43	28	- 34.9%	47	39	- 17.0%
Average List Price	\$917,011	\$760,662	- 17.0%	\$813,662	\$898,901	+ 10.5%
Inventory of Homes for Sale	82	112	+ 36.6%	--	--	--
Months Supply of Inventory	2.4	3.2	+ 33.3%	--	--	--

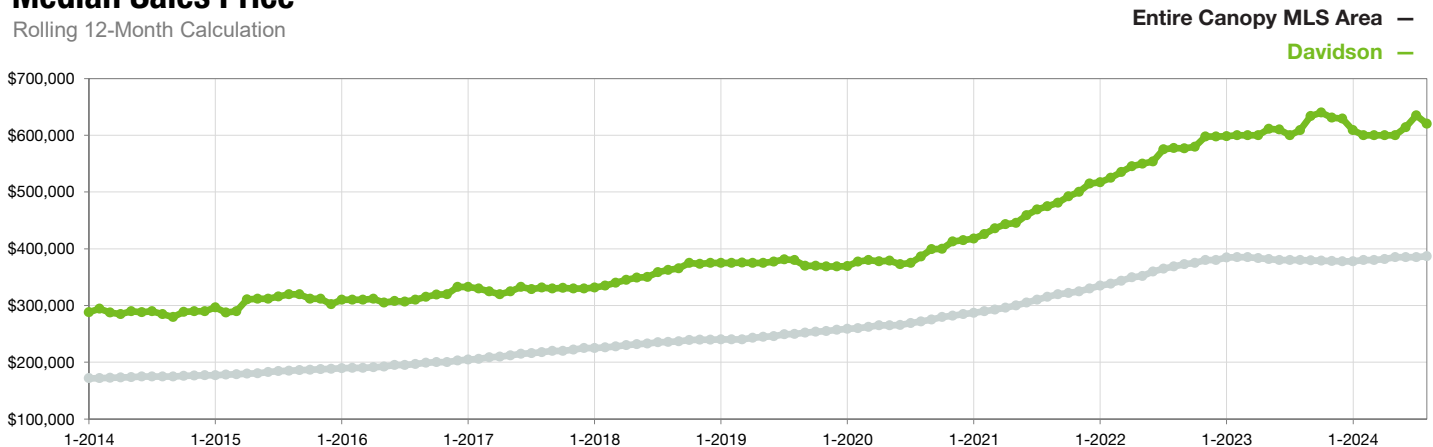
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2024

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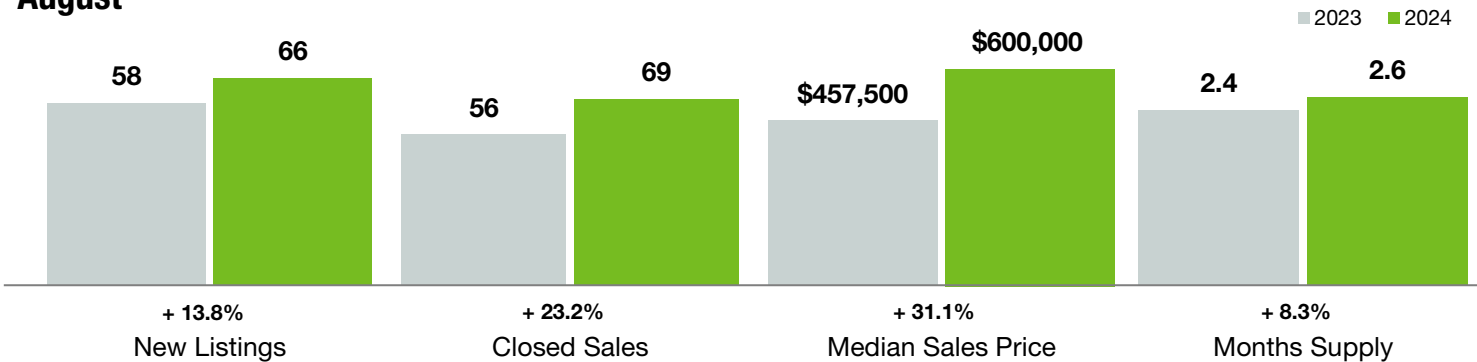
Denver

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	58	66	+ 13.8%	538	600	+ 11.5%
Pending Sales	56	62	+ 10.7%	453	470	+ 3.8%
Closed Sales	56	69	+ 23.2%	423	438	+ 3.5%
Median Sales Price*	\$457,500	\$600,000	+ 31.1%	\$514,000	\$518,098	+ 0.8%
Average Sales Price*	\$575,623	\$737,340	+ 28.1%	\$633,460	\$617,856	- 2.5%
Percent of Original List Price Received*	98.5%	95.5%	- 3.0%	97.4%	97.6%	+ 0.2%
List to Close	96	95	- 1.0%	114	103	- 9.6%
Days on Market Until Sale	31	35	+ 12.9%	55	44	- 20.0%
Cumulative Days on Market Until Sale	35	43	+ 22.9%	48	46	- 4.2%
Average List Price	\$611,500	\$738,746	+ 20.8%	\$681,071	\$775,898	+ 13.9%
Inventory of Homes for Sale	120	141	+ 17.5%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

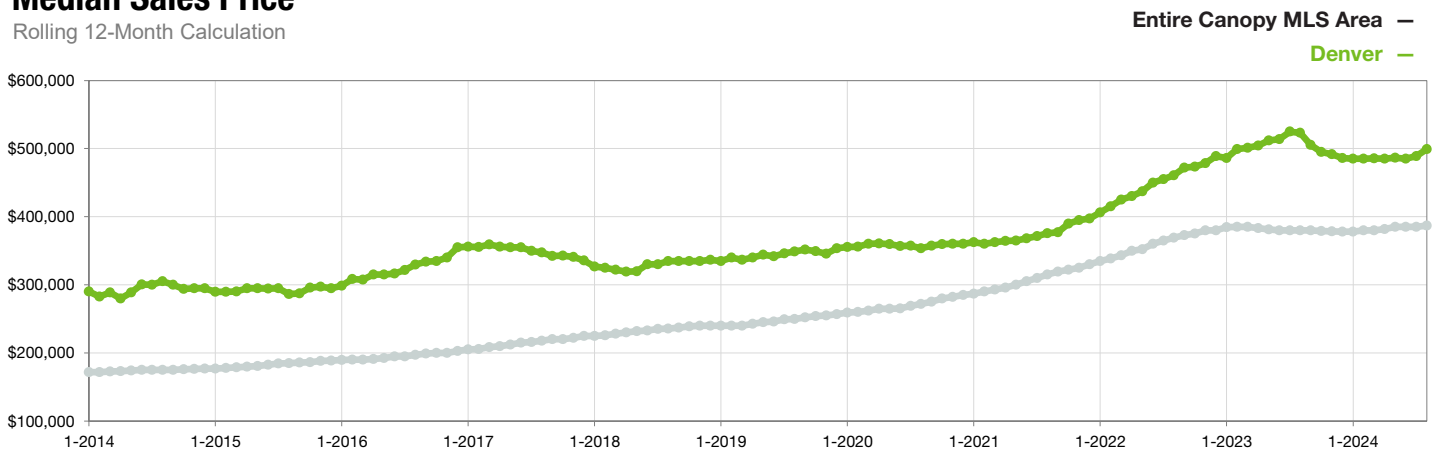
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August



Median Sales Price

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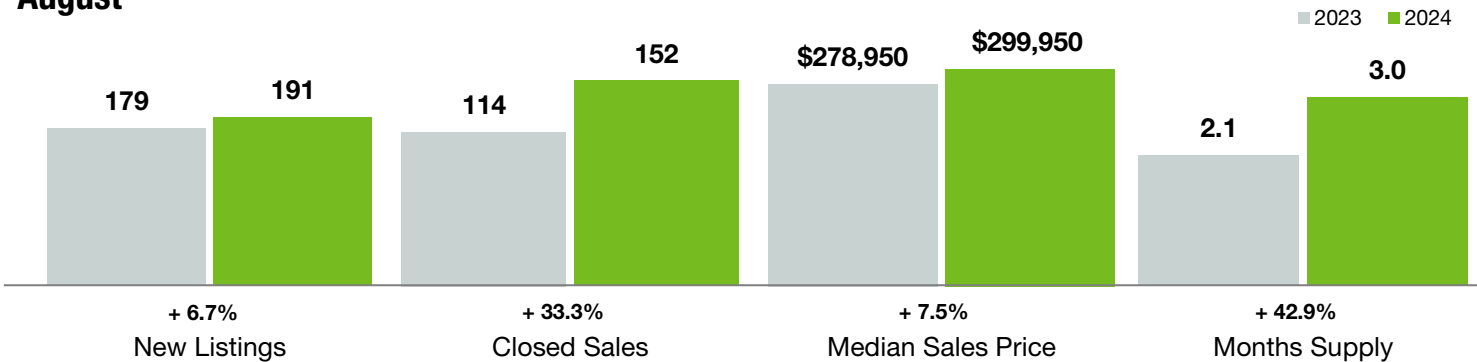
Gastonia

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	179	191	+ 6.7%	1,229	1,661	+ 35.2%
Pending Sales	133	153	+ 15.0%	1,072	1,200	+ 11.9%
Closed Sales	114	152	+ 33.3%	985	1,126	+ 14.3%
Median Sales Price*	\$278,950	\$299,950	+ 7.5%	\$275,000	\$298,000	+ 8.4%
Average Sales Price*	\$305,398	\$308,421	+ 1.0%	\$293,671	\$311,840	+ 6.2%
Percent of Original List Price Received*	97.2%	95.3%	- 2.0%	95.8%	95.7%	- 0.1%
List to Close	68	78	+ 14.7%	85	88	+ 3.5%
Days on Market Until Sale	31	36	+ 16.1%	42	42	0.0%
Cumulative Days on Market Until Sale	33	42	+ 27.3%	47	50	+ 6.4%
Average List Price	\$330,436	\$347,723	+ 5.2%	\$312,351	\$335,458	+ 7.4%
Inventory of Homes for Sale	263	405	+ 54.0%	--	--	--
Months Supply of Inventory	2.1	3.0	+ 42.9%	--	--	--

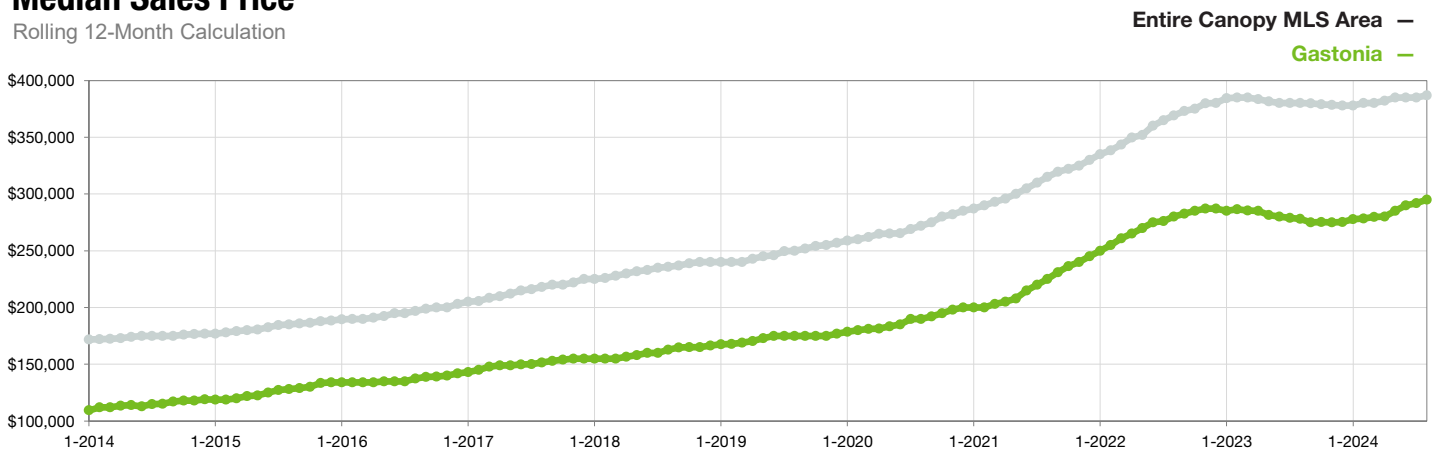
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August



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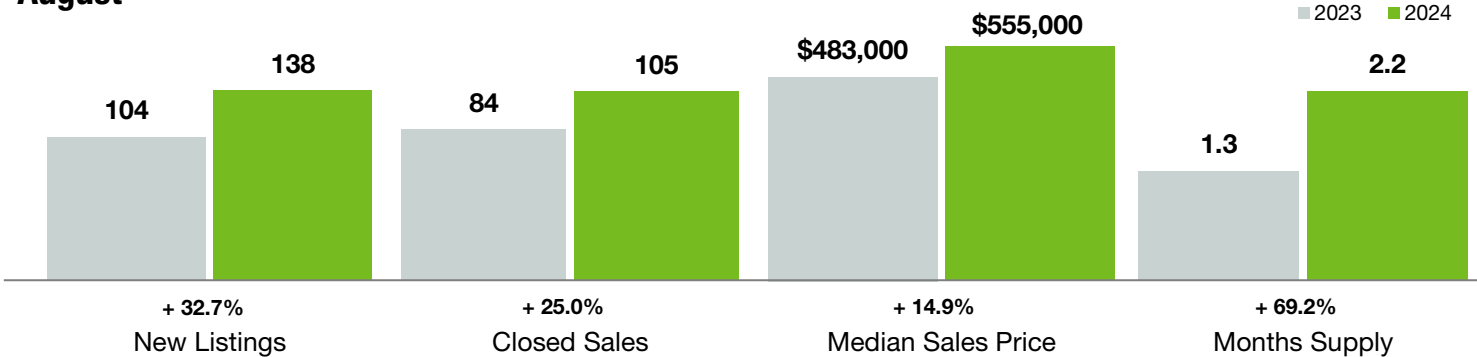
Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	104	138	+ 32.7%	819	1,048	+ 28.0%
Pending Sales	74	95	+ 28.4%	739	823	+ 11.4%
Closed Sales	84	105	+ 25.0%	731	813	+ 11.2%
Median Sales Price*	\$483,000	\$555,000	+ 14.9%	\$547,000	\$530,000	- 3.1%
Average Sales Price*	\$558,374	\$606,694	+ 8.7%	\$587,613	\$599,520	+ 2.0%
Percent of Original List Price Received*	99.1%	97.3%	- 1.8%	98.5%	98.8%	+ 0.3%
List to Close	70	78	+ 11.4%	88	82	- 6.8%
Days on Market Until Sale	18	33	+ 83.3%	30	26	- 13.3%
Cumulative Days on Market Until Sale	20	30	+ 50.0%	32	26	- 18.8%
Average List Price	\$604,926	\$625,269	+ 3.4%	\$618,524	\$632,774	+ 2.3%
Inventory of Homes for Sale	110	207	+ 88.2%	--	--	--
Months Supply of Inventory	1.3	2.2	+ 69.2%	--	--	--

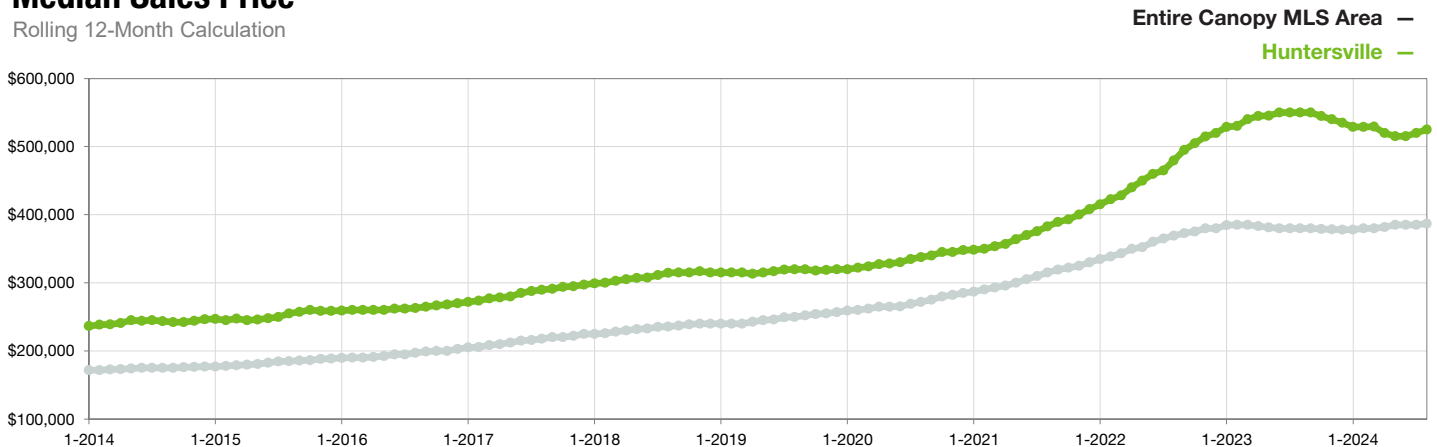
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August



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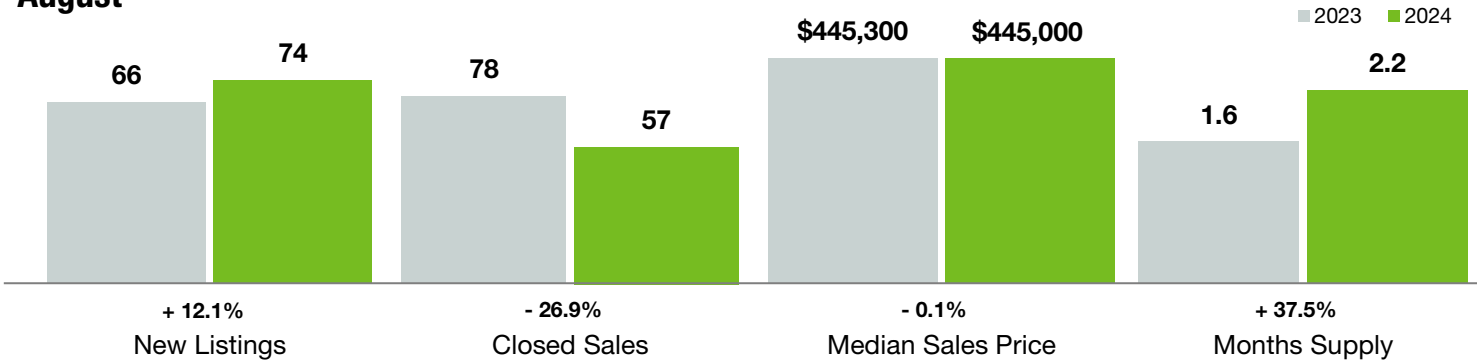
Indian Trail

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	66	74	+ 12.1%	504	539	+ 6.9%
Pending Sales	50	58	+ 16.0%	464	419	- 9.7%
Closed Sales	78	57	- 26.9%	487	397	- 18.5%
Median Sales Price*	\$445,300	\$445,000	- 0.1%	\$435,000	\$443,789	+ 2.0%
Average Sales Price*	\$458,628	\$458,611	- 0.0%	\$457,675	\$463,666	+ 1.3%
Percent of Original List Price Received*	98.6%	97.0%	- 1.6%	97.6%	98.1%	+ 0.5%
List to Close	114	82	- 28.1%	106	77	- 27.4%
Days on Market Until Sale	29	33	+ 13.8%	39	32	- 17.9%
Cumulative Days on Market Until Sale	32	31	- 3.1%	42	31	- 26.2%
Average List Price	\$481,577	\$536,021	+ 11.3%	\$480,319	\$487,844	+ 1.6%
Inventory of Homes for Sale	90	107	+ 18.9%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--

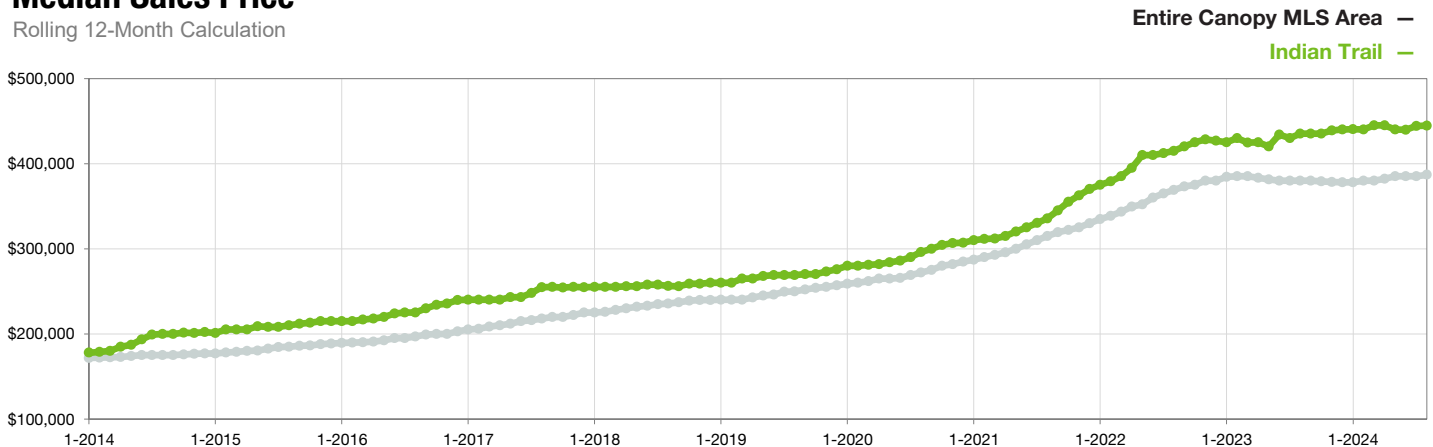
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August



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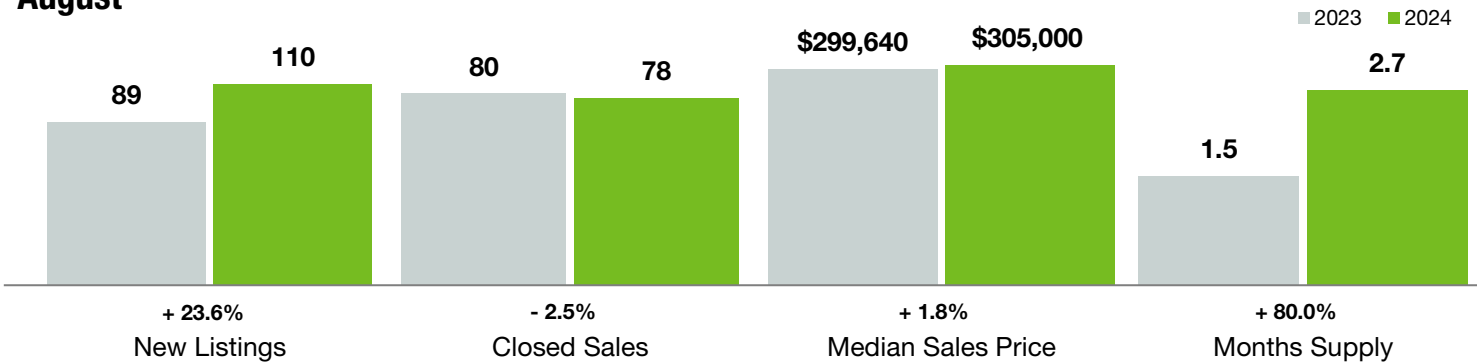
Kannapolis

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	89	110	+ 23.6%	648	736	+ 13.6%
Pending Sales	78	69	- 11.5%	589	531	- 9.8%
Closed Sales	80	78	- 2.5%	552	503	- 8.9%
Median Sales Price*	\$299,640	\$305,000	+ 1.8%	\$290,000	\$289,700	- 0.1%
Average Sales Price*	\$302,412	\$313,971	+ 3.8%	\$298,955	\$314,367	+ 5.2%
Percent of Original List Price Received*	96.7%	95.7%	- 1.0%	96.0%	96.0%	0.0%
List to Close	65	70	+ 7.7%	78	77	- 1.3%
Days on Market Until Sale	28	29	+ 3.6%	37	34	- 8.1%
Cumulative Days on Market Until Sale	35	33	- 5.7%	39	39	0.0%
Average List Price	\$302,371	\$334,848	+ 10.7%	\$312,831	\$318,783	+ 1.9%
Inventory of Homes for Sale	101	171	+ 69.3%	--	--	--
Months Supply of Inventory	1.5	2.7	+ 80.0%	--	--	--

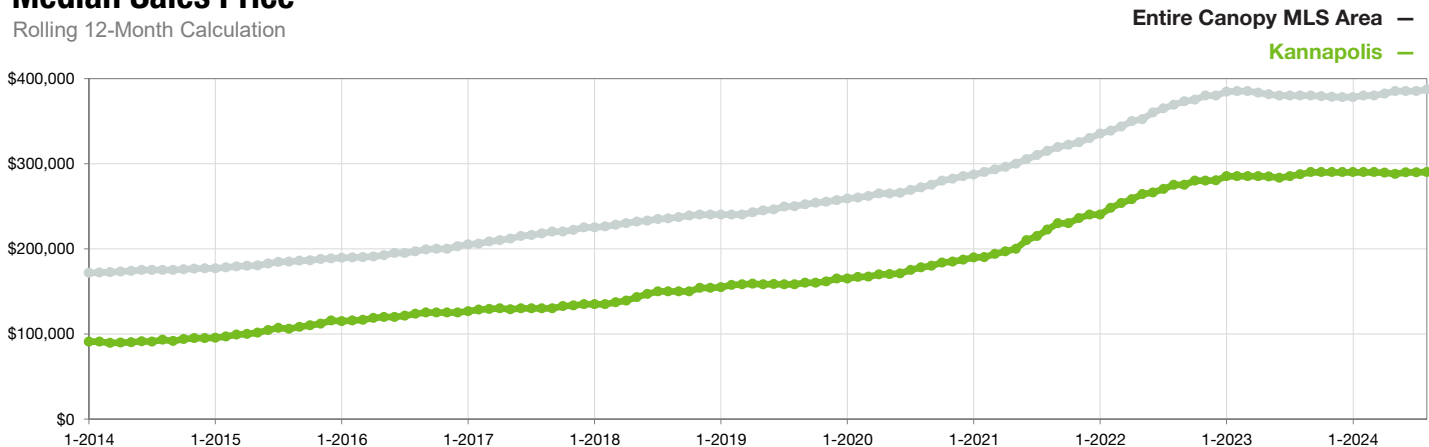
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August



Median Sales Price

Rolling 12-Month Calculation



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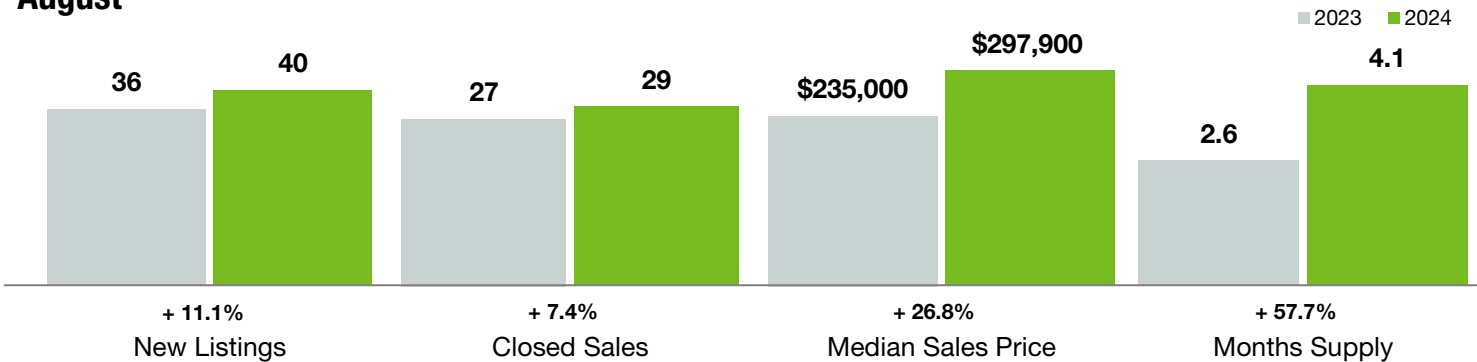
Kings Mountain

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	36	40	+ 11.1%	202	289	+ 43.1%
Pending Sales	23	25	+ 8.7%	171	199	+ 16.4%
Closed Sales	27	29	+ 7.4%	164	183	+ 11.6%
Median Sales Price*	\$235,000	\$297,900	+ 26.8%	\$240,500	\$271,000	+ 12.7%
Average Sales Price*	\$266,963	\$278,885	+ 4.5%	\$281,582	\$284,184	+ 0.9%
Percent of Original List Price Received*	97.6%	98.1%	+ 0.5%	95.9%	95.3%	- 0.6%
List to Close	95	81	- 14.7%	90	83	- 7.8%
Days on Market Until Sale	37	44	+ 18.9%	47	45	- 4.3%
Cumulative Days on Market Until Sale	37	60	+ 62.2%	47	56	+ 19.1%
Average List Price	\$277,350	\$390,082	+ 40.6%	\$297,143	\$324,636	+ 9.3%
Inventory of Homes for Sale	54	93	+ 72.2%	--	--	--
Months Supply of Inventory	2.6	4.1	+ 57.7%	--	--	--

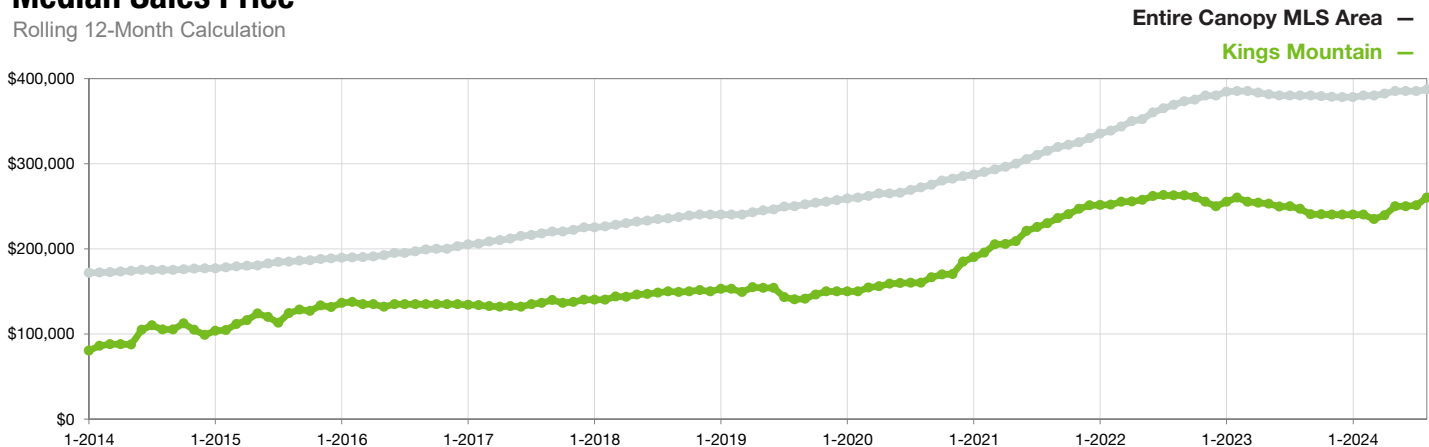
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August



Median Sales Price

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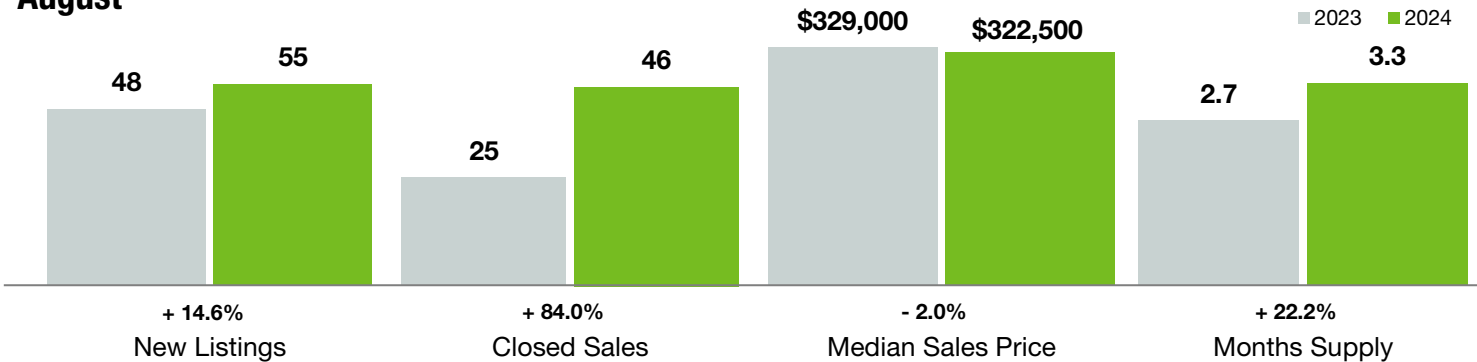
Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	48	55	+ 14.6%	310	430	+ 38.7%
Pending Sales	43	48	+ 11.6%	282	307	+ 8.9%
Closed Sales	25	46	+ 84.0%	260	269	+ 3.5%
Median Sales Price*	\$329,000	\$322,500	- 2.0%	\$296,000	\$317,500	+ 7.3%
Average Sales Price*	\$336,233	\$322,141	- 4.2%	\$316,771	\$339,830	+ 7.3%
Percent of Original List Price Received*	96.1%	93.5%	- 2.7%	95.5%	95.6%	+ 0.1%
List to Close	115	75	- 34.8%	108	86	- 20.4%
Days on Market Until Sale	44	29	- 34.1%	45	40	- 11.1%
Cumulative Days on Market Until Sale	46	36	- 21.7%	47	50	+ 6.4%
Average List Price	\$318,345	\$387,830	+ 21.8%	\$330,952	\$361,512	+ 9.2%
Inventory of Homes for Sale	84	119	+ 41.7%	--	--	--
Months Supply of Inventory	2.7	3.3	+ 22.2%	--	--	--

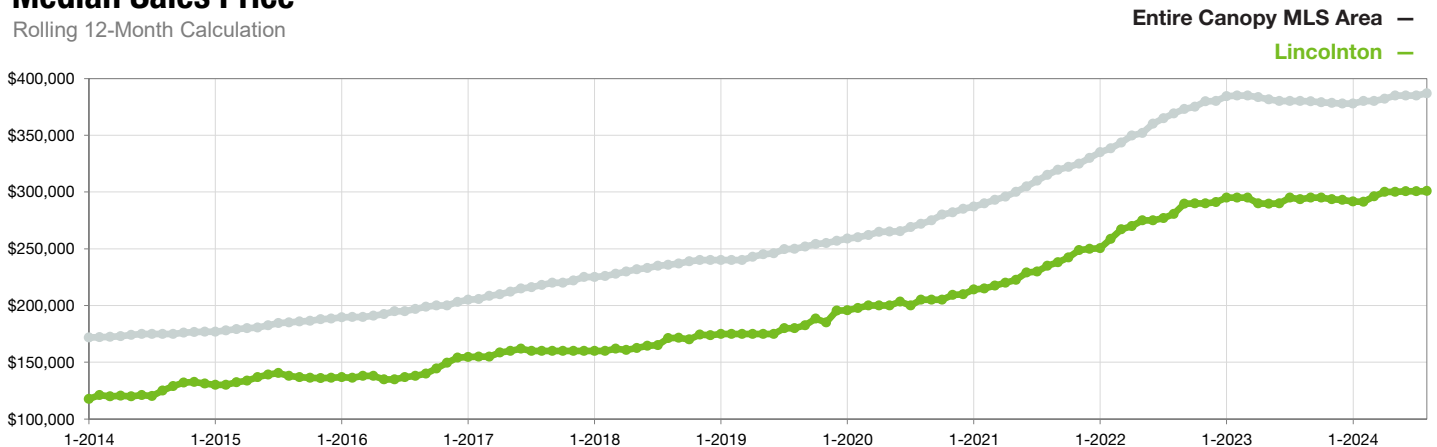
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August



Median Sales Price

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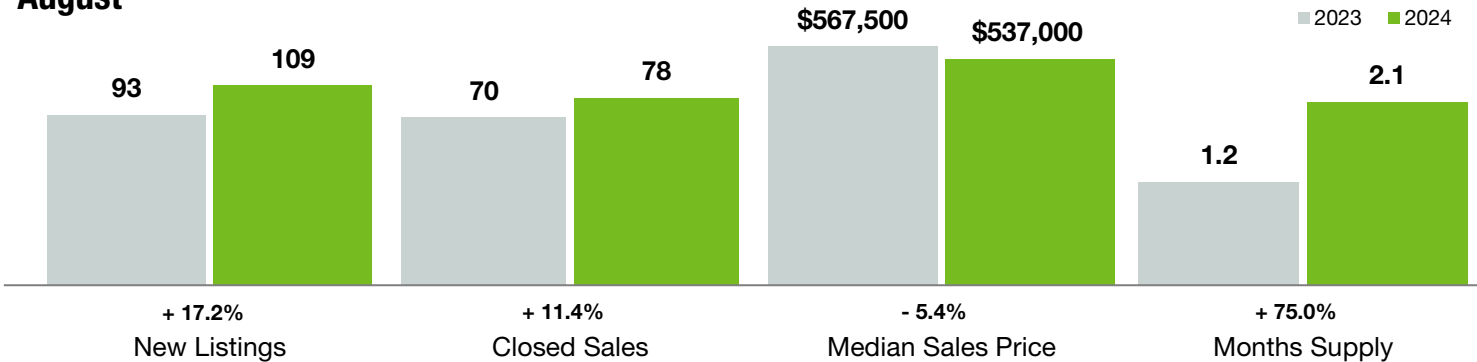
Matthews

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	93	109	+ 17.2%	670	811	+ 21.0%
Pending Sales	75	76	+ 1.3%	619	645	+ 4.2%
Closed Sales	70	78	+ 11.4%	588	600	+ 2.0%
Median Sales Price*	\$567,500	\$537,000	- 5.4%	\$498,400	\$537,500	+ 7.8%
Average Sales Price*	\$604,438	\$597,267	- 1.2%	\$548,557	\$636,373	+ 16.0%
Percent of Original List Price Received*	100.3%	98.0%	- 2.3%	98.6%	99.3%	+ 0.7%
List to Close	62	52	- 16.1%	75	60	- 20.0%
Days on Market Until Sale	26	17	- 34.6%	34	20	- 41.2%
Cumulative Days on Market Until Sale	28	19	- 32.1%	34	21	- 38.2%
Average List Price	\$580,899	\$603,926	+ 4.0%	\$580,595	\$635,396	+ 9.4%
Inventory of Homes for Sale	85	150	+ 76.5%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--

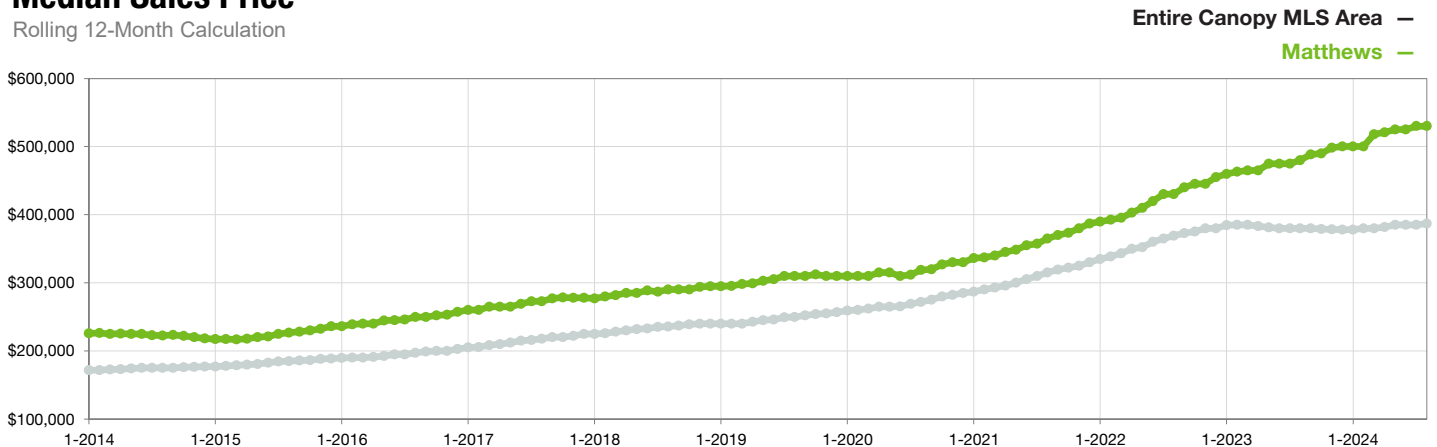
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August



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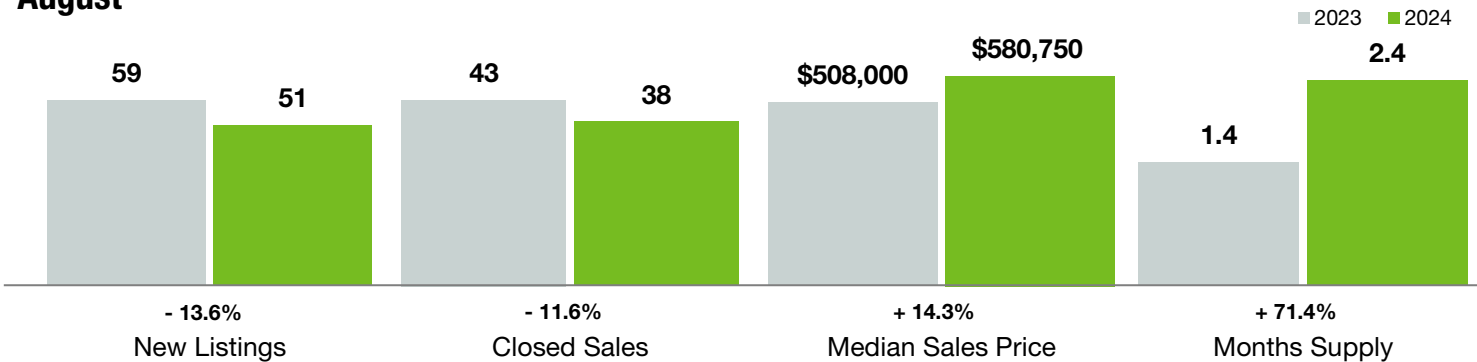
Mint Hill

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	59	51	- 13.6%	389	338	- 13.1%
Pending Sales	49	27	- 44.9%	385	271	- 29.6%
Closed Sales	43	38	- 11.6%	372	279	- 25.0%
Median Sales Price*	\$508,000	\$580,750	+ 14.3%	\$494,405	\$565,000	+ 14.3%
Average Sales Price*	\$517,314	\$605,025	+ 17.0%	\$500,752	\$576,602	+ 15.1%
Percent of Original List Price Received*	98.8%	98.9%	+ 0.1%	98.0%	98.3%	+ 0.3%
List to Close	68	59	- 13.2%	119	83	- 30.3%
Days on Market Until Sale	22	19	- 13.6%	49	31	- 36.7%
Cumulative Days on Market Until Sale	27	23	- 14.8%	48	33	- 31.3%
Average List Price	\$505,161	\$590,673	+ 16.9%	\$517,229	\$608,353	+ 17.6%
Inventory of Homes for Sale	59	80	+ 35.6%	--	--	--
Months Supply of Inventory	1.4	2.4	+ 71.4%	--	--	--

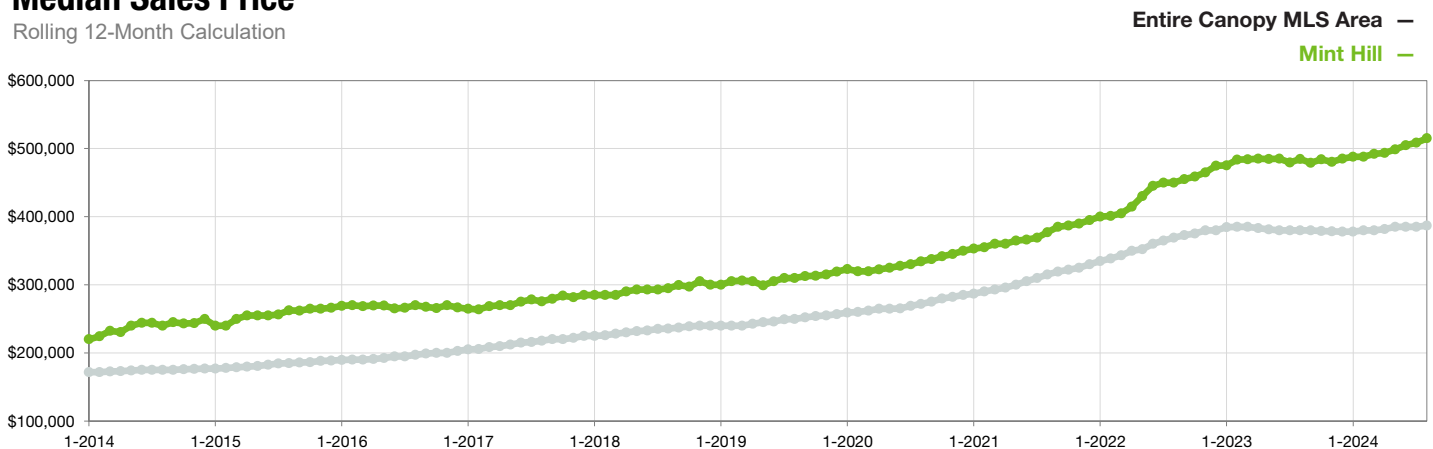
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August



Median Sales Price

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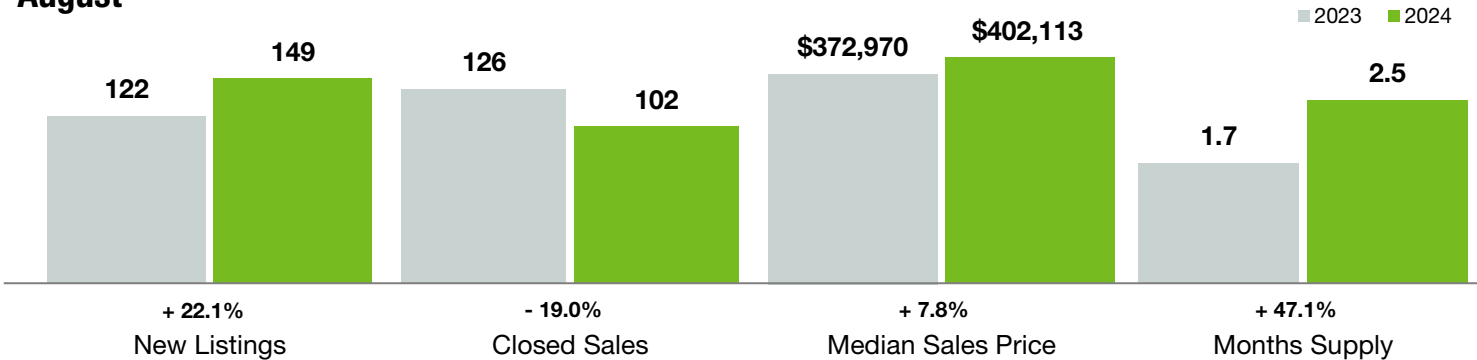
Monroe

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	122	149	+ 22.1%	912	1,036	+ 13.6%
Pending Sales	103	105	+ 1.9%	813	827	+ 1.7%
Closed Sales	126	102	- 19.0%	750	796	+ 6.1%
Median Sales Price*	\$372,970	\$402,113	+ 7.8%	\$376,000	\$400,000	+ 6.4%
Average Sales Price*	\$405,114	\$433,295	+ 7.0%	\$393,233	\$421,449	+ 7.2%
Percent of Original List Price Received*	99.1%	96.6%	- 2.5%	96.7%	97.4%	+ 0.7%
List to Close	113	93	- 17.7%	93	88	- 5.4%
Days on Market Until Sale	36	42	+ 16.7%	40	37	- 7.5%
Cumulative Days on Market Until Sale	33	37	+ 12.1%	44	40	- 9.1%
Average List Price	\$416,852	\$407,850	- 2.2%	\$412,444	\$443,904	+ 7.6%
Inventory of Homes for Sale	156	238	+ 52.6%	--	--	--
Months Supply of Inventory	1.7	2.5	+ 47.1%	--	--	--

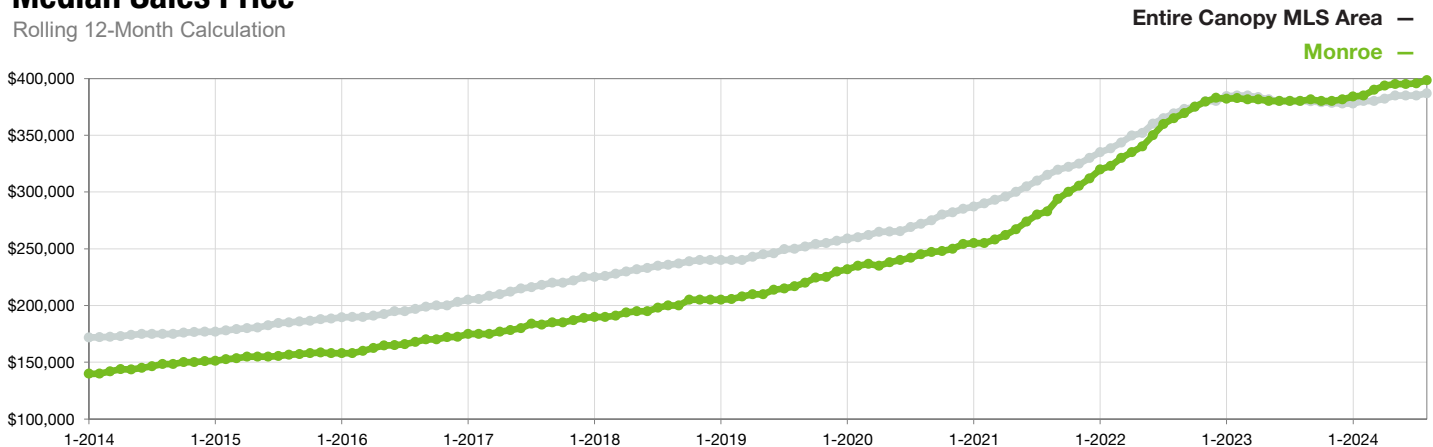
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August



Median Sales Price

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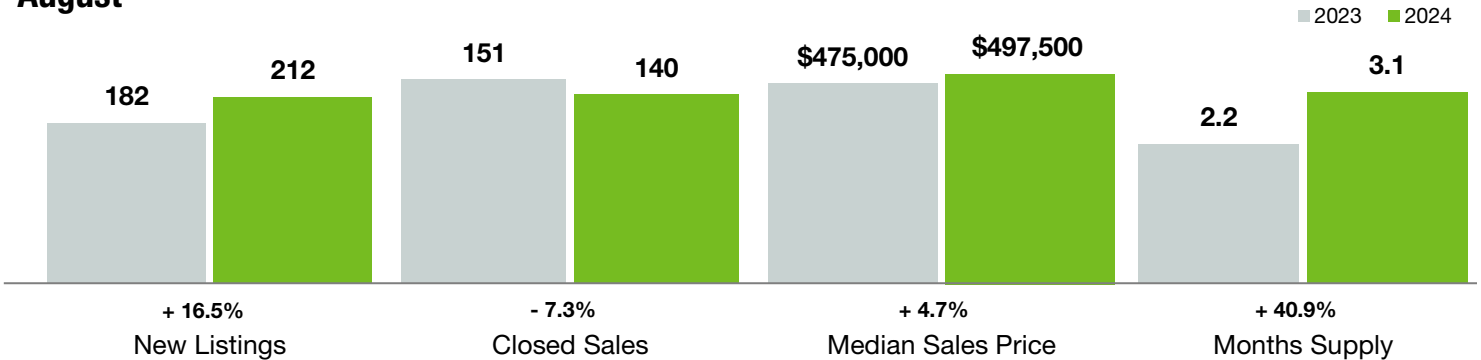
Mooreville

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	182	212	+ 16.5%	1,275	1,428	+ 12.0%
Pending Sales	126	152	+ 20.6%	1,052	1,090	+ 3.6%
Closed Sales	151	140	- 7.3%	1,010	997	- 1.3%
Median Sales Price*	\$475,000	\$497,500	+ 4.7%	\$469,000	\$486,000	+ 3.6%
Average Sales Price*	\$764,146	\$808,783	+ 5.8%	\$662,714	\$700,504	+ 5.7%
Percent of Original List Price Received*	96.7%	95.9%	- 0.8%	96.4%	96.0%	- 0.4%
List to Close	76	80	+ 5.3%	92	87	- 5.4%
Days on Market Until Sale	32	38	+ 18.8%	39	44	+ 12.8%
Cumulative Days on Market Until Sale	36	38	+ 5.6%	42	48	+ 14.3%
Average List Price	\$717,354	\$834,386	+ 16.3%	\$727,948	\$812,898	+ 11.7%
Inventory of Homes for Sale	281	377	+ 34.2%	--	--	--
Months Supply of Inventory	2.2	3.1	+ 40.9%	--	--	--

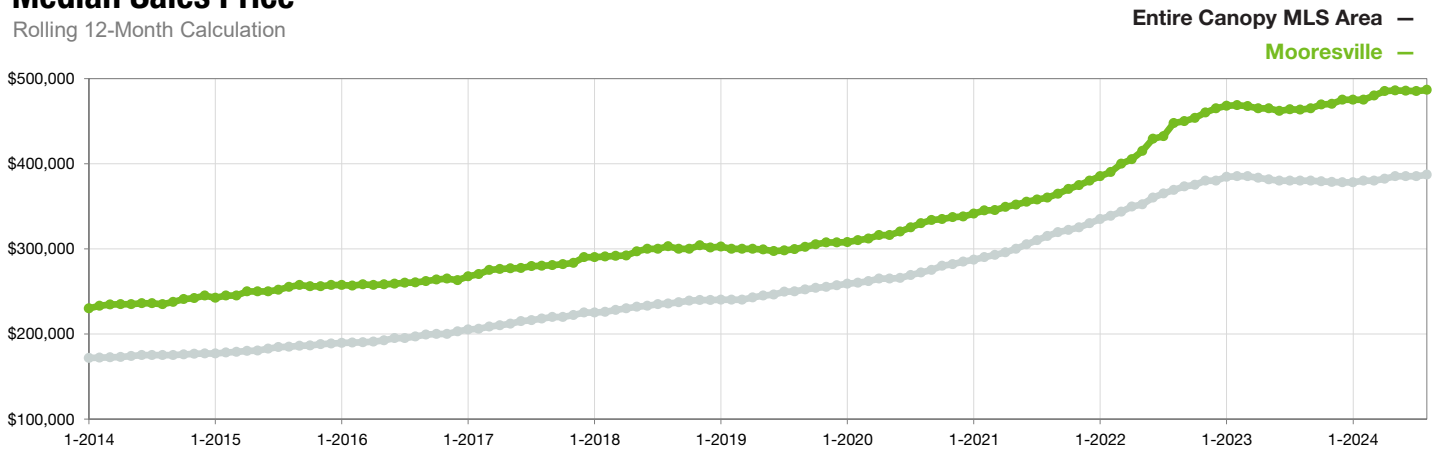
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August



Median Sales Price

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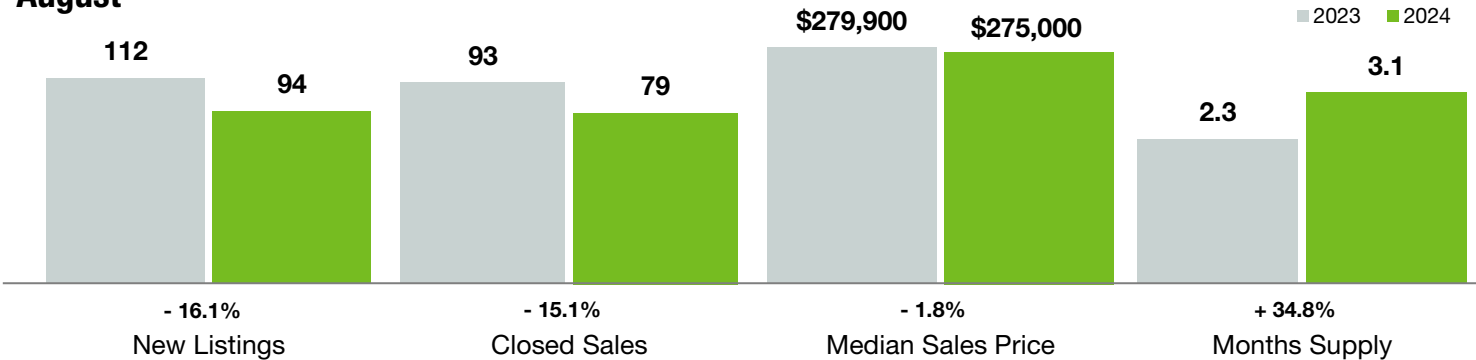
Salisbury

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	112	94	- 16.1%	787	841	+ 6.9%
Pending Sales	74	86	+ 16.2%	661	635	- 3.9%
Closed Sales	93	79	- 15.1%	643	582	- 9.5%
Median Sales Price*	\$279,900	\$275,000	- 1.8%	\$259,500	\$279,960	+ 7.9%
Average Sales Price*	\$329,661	\$301,523	- 8.5%	\$286,907	\$316,756	+ 10.4%
Percent of Original List Price Received*	96.9%	94.8%	- 2.2%	95.5%	95.2%	- 0.3%
List to Close	74	82	+ 10.8%	83	88	+ 6.0%
Days on Market Until Sale	29	40	+ 37.9%	38	45	+ 18.4%
Cumulative Days on Market Until Sale	30	45	+ 50.0%	43	51	+ 18.6%
Average List Price	\$370,862	\$342,443	- 7.7%	\$311,394	\$342,797	+ 10.1%
Inventory of Homes for Sale	175	231	+ 32.0%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

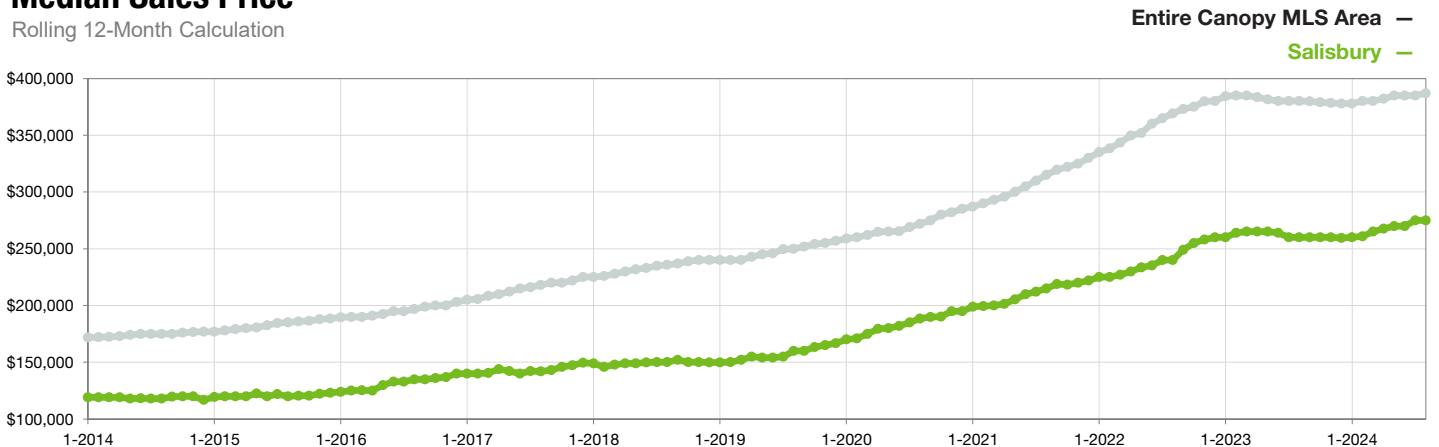
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August



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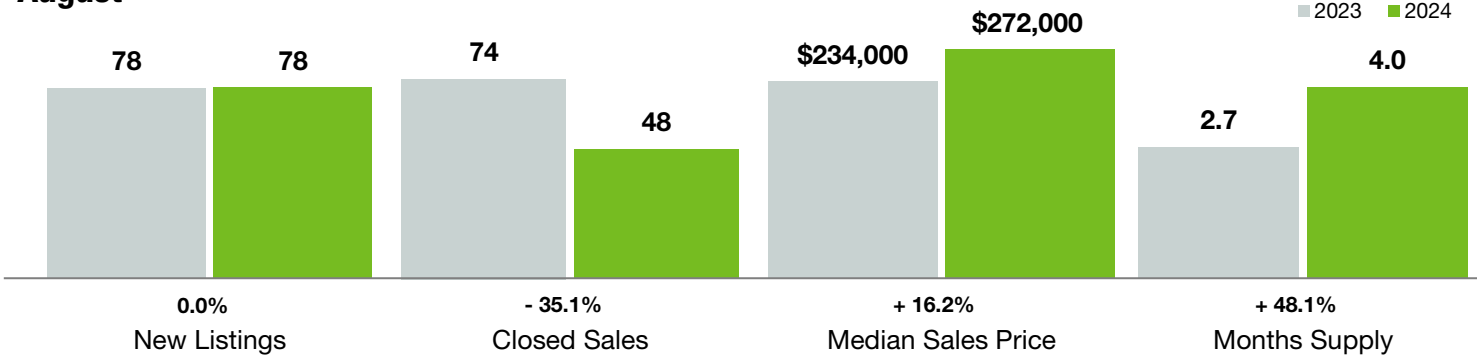
Shelby

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	78	78	0.0%	584	602	+ 3.1%
Pending Sales	63	54	- 14.3%	491	420	- 14.5%
Closed Sales	74	48	- 35.1%	456	394	- 13.6%
Median Sales Price*	\$234,000	\$272,000	+ 16.2%	\$235,000	\$257,995	+ 9.8%
Average Sales Price*	\$253,281	\$279,242	+ 10.2%	\$263,993	\$289,323	+ 9.6%
Percent of Original List Price Received*	93.4%	94.4%	+ 1.1%	94.8%	95.2%	+ 0.4%
List to Close	79	120	+ 51.9%	84	101	+ 20.2%
Days on Market Until Sale	36	65	+ 80.6%	42	55	+ 31.0%
Cumulative Days on Market Until Sale	41	68	+ 65.9%	47	69	+ 46.8%
Average List Price	\$278,083	\$313,424	+ 12.7%	\$277,969	\$299,136	+ 7.6%
Inventory of Homes for Sale	147	192	+ 30.6%	--	--	--
Months Supply of Inventory	2.7	4.0	+ 48.1%	--	--	--

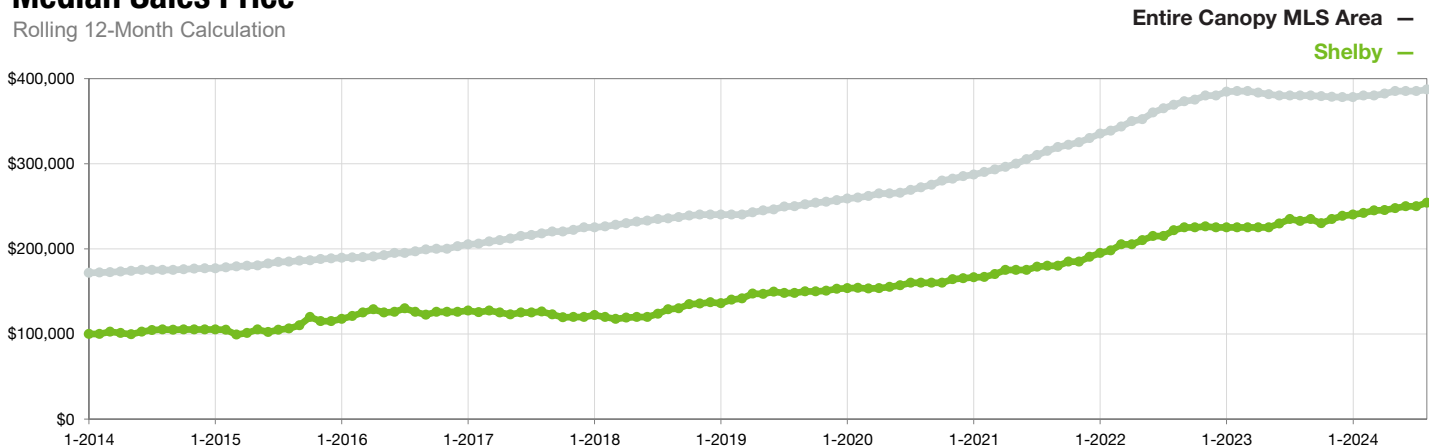
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August



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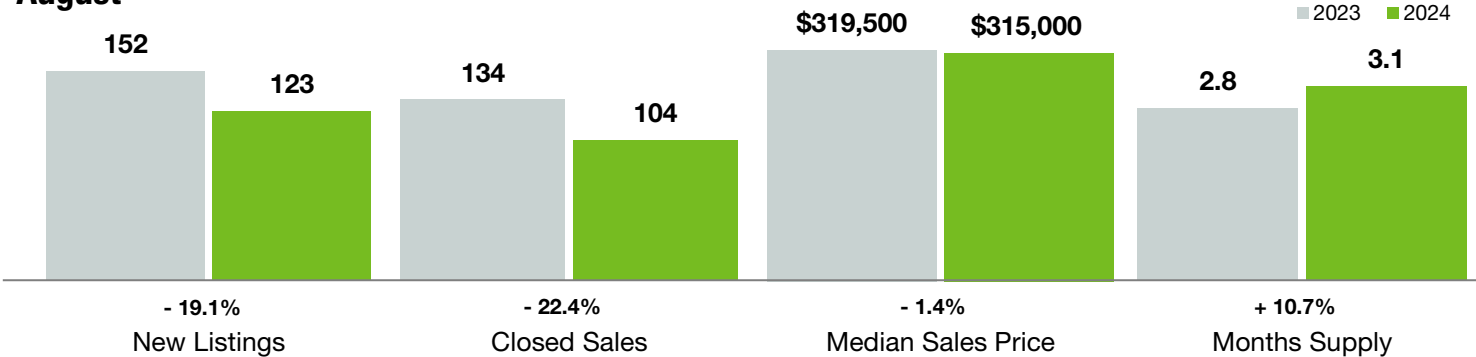
Statesville

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	152	123	- 19.1%	970	1,139	+ 17.4%
Pending Sales	95	121	+ 27.4%	807	880	+ 9.0%
Closed Sales	134	104	- 22.4%	728	827	+ 13.6%
Median Sales Price*	\$319,500	\$315,000	- 1.4%	\$289,950	\$304,999	+ 5.2%
Average Sales Price*	\$336,756	\$325,982	- 3.2%	\$302,837	\$323,109	+ 6.7%
Percent of Original List Price Received*	95.7%	94.6%	- 1.1%	95.7%	95.4%	- 0.3%
List to Close	101	81	- 19.8%	89	88	- 1.1%
Days on Market Until Sale	54	39	- 27.8%	46	45	- 2.2%
Cumulative Days on Market Until Sale	57	42	- 26.3%	50	50	0.0%
Average List Price	\$332,911	\$364,834	+ 9.6%	\$329,659	\$352,522	+ 6.9%
Inventory of Homes for Sale	240	315	+ 31.3%	--	--	--
Months Supply of Inventory	2.8	3.1	+ 10.7%	--	--	--

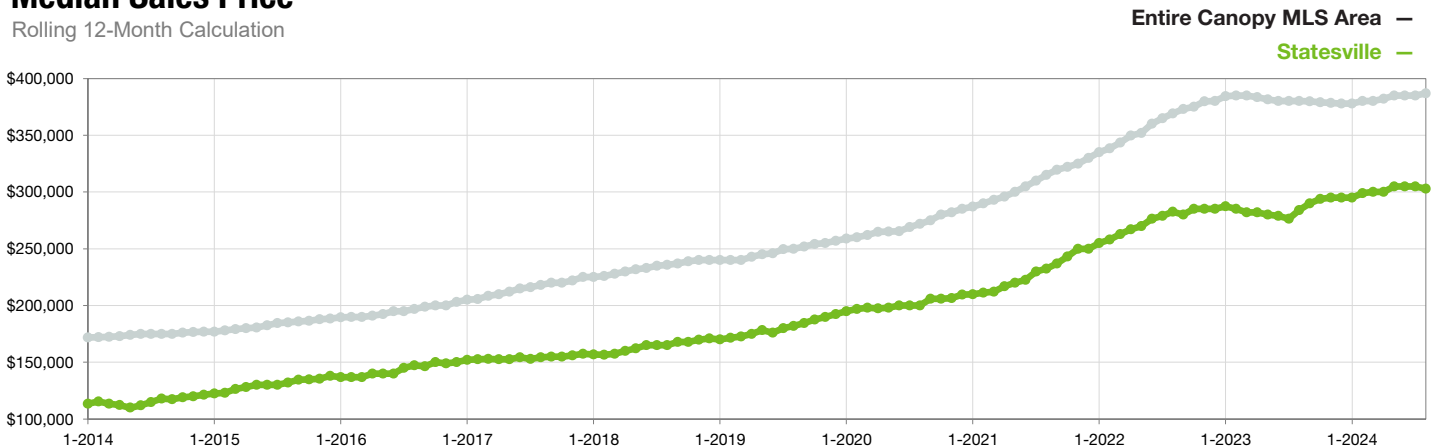
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August



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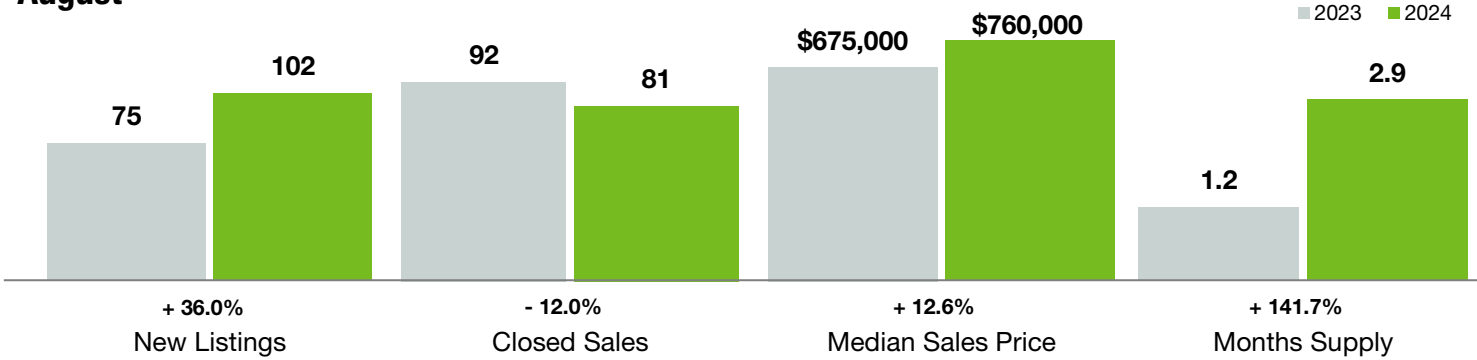
Waxhaw

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	75	102	+ 36.0%	663	798	+ 20.4%
Pending Sales	57	76	+ 33.3%	618	583	- 5.7%
Closed Sales	92	81	- 12.0%	637	570	- 10.5%
Median Sales Price*	\$675,000	\$760,000	+ 12.6%	\$660,000	\$739,000	+ 12.0%
Average Sales Price*	\$763,974	\$883,320	+ 15.6%	\$769,391	\$847,468	+ 10.1%
Percent of Original List Price Received*	99.8%	98.1%	- 1.7%	98.7%	99.0%	+ 0.3%
List to Close	60	76	+ 26.7%	88	73	- 17.0%
Days on Market Until Sale	18	38	+ 111.1%	27	31	+ 14.8%
Cumulative Days on Market Until Sale	18	34	+ 88.9%	28	27	- 3.6%
Average List Price	\$881,282	\$925,037	+ 5.0%	\$830,149	\$854,993	+ 3.0%
Inventory of Homes for Sale	85	188	+ 121.2%	--	--	--
Months Supply of Inventory	1.2	2.9	+ 141.7%	--	--	--

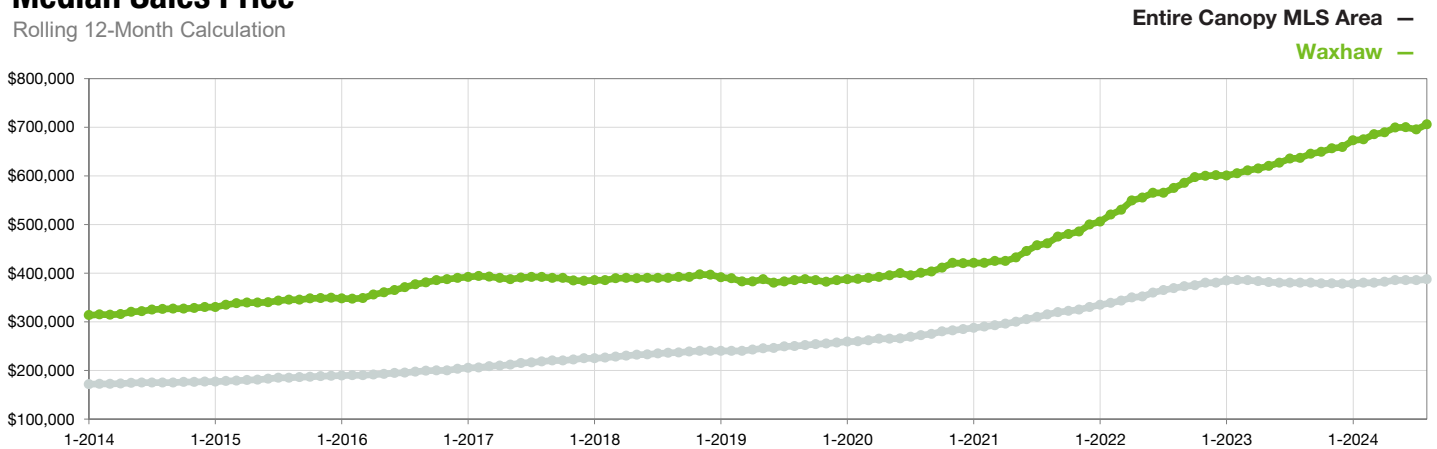
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August



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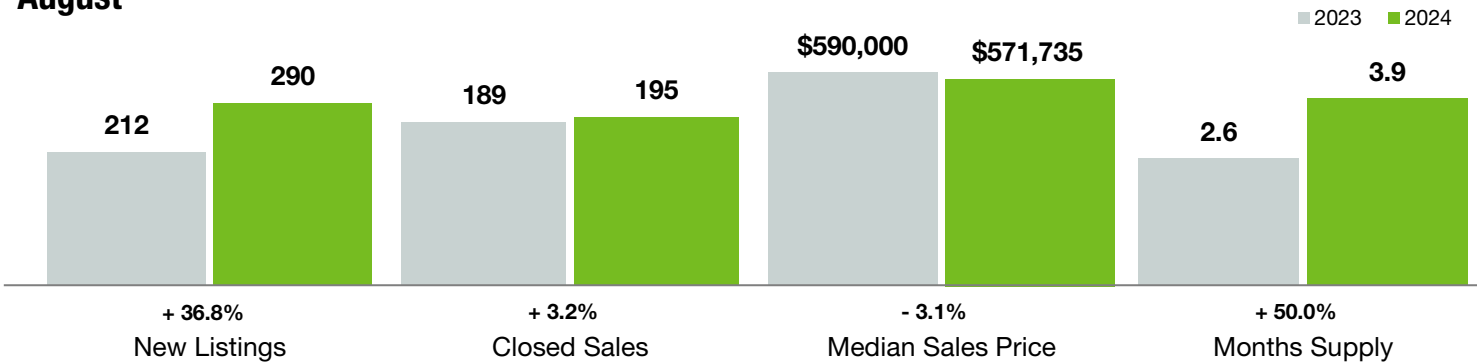
Lake Norman

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	212	290	+ 36.8%	1,676	1,952	+ 16.5%
Pending Sales	178	193	+ 8.4%	1,354	1,373	+ 1.4%
Closed Sales	189	195	+ 3.2%	1,239	1,253	+ 1.1%
Median Sales Price*	\$590,000	\$571,735	- 3.1%	\$555,000	\$565,000	+ 1.8%
Average Sales Price*	\$881,401	\$930,160	+ 5.5%	\$812,731	\$863,999	+ 6.3%
Percent of Original List Price Received*	97.0%	95.1%	- 2.0%	96.6%	95.7%	- 0.9%
List to Close	82	87	+ 6.1%	100	94	- 6.0%
Days on Market Until Sale	32	42	+ 31.3%	42	46	+ 9.5%
Cumulative Days on Market Until Sale	35	51	+ 45.7%	47	51	+ 8.5%
Average List Price	\$859,903	\$955,735	+ 11.1%	\$895,635	\$992,395	+ 10.8%
Inventory of Homes for Sale	395	592	+ 49.9%	--	--	--
Months Supply of Inventory	2.6	3.9	+ 50.0%	--	--	--

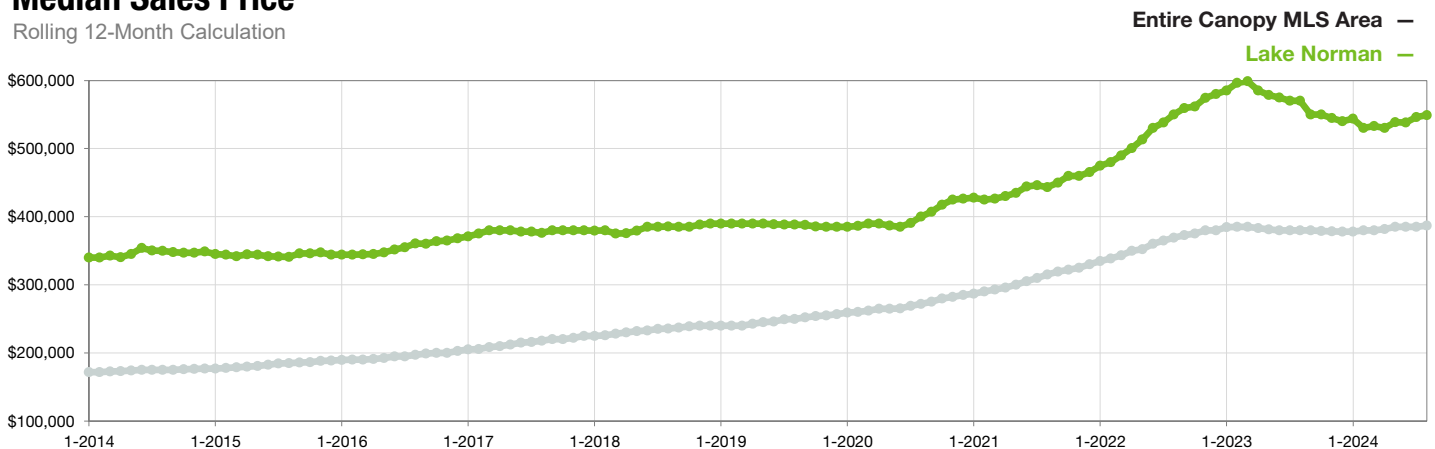
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August



Median Sales Price

Rolling 12-Month Calculation



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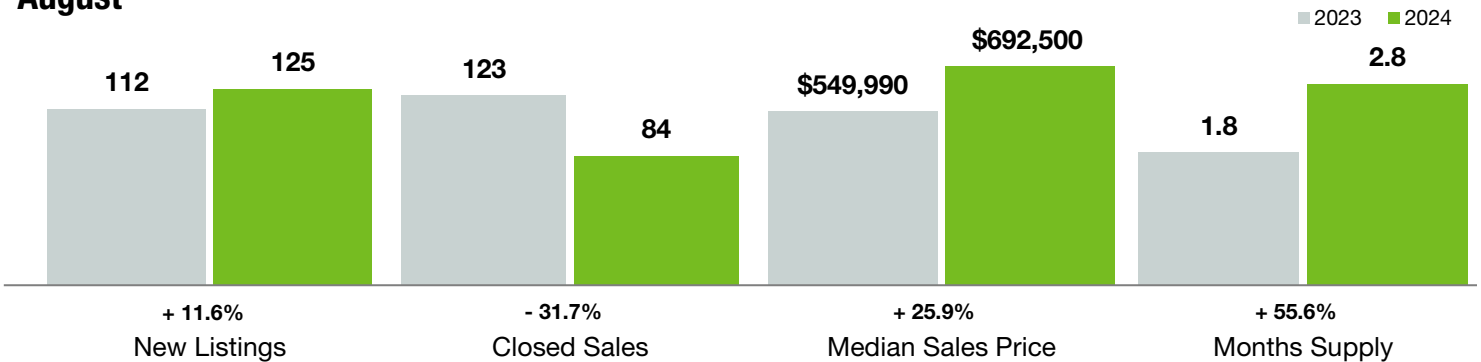
Lake Wylie

North Carolina and South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	112	125	+ 11.6%	802	964	+ 20.2%
Pending Sales	80	102	+ 27.5%	699	724	+ 3.6%
Closed Sales	123	84	- 31.7%	711	678	- 4.6%
Median Sales Price*	\$549,990	\$692,500	+ 25.9%	\$520,000	\$554,500	+ 6.6%
Average Sales Price*	\$642,690	\$924,052	+ 43.8%	\$617,335	\$681,966	+ 10.5%
Percent of Original List Price Received*	97.9%	96.9%	- 1.0%	97.6%	97.1%	- 0.5%
List to Close	130	78	- 40.0%	100	89	- 11.0%
Days on Market Until Sale	40	28	- 30.0%	37	42	+ 13.5%
Cumulative Days on Market Until Sale	49	37	- 24.5%	40	43	+ 7.5%
Average List Price	\$775,105	\$766,630	- 1.1%	\$687,437	\$760,527	+ 10.6%
Inventory of Homes for Sale	153	224	+ 46.4%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

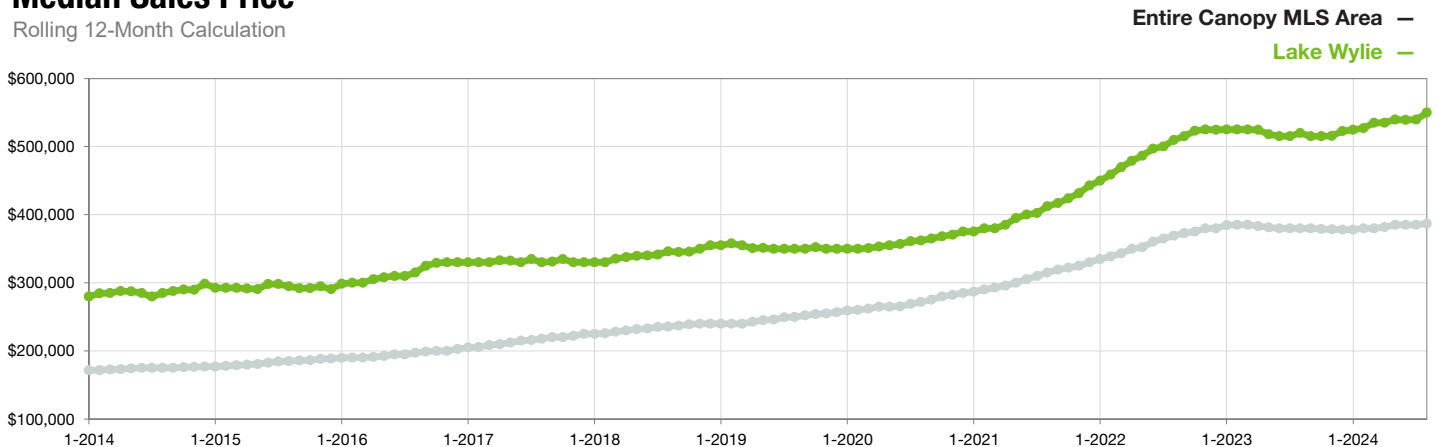
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August



Median Sales Price

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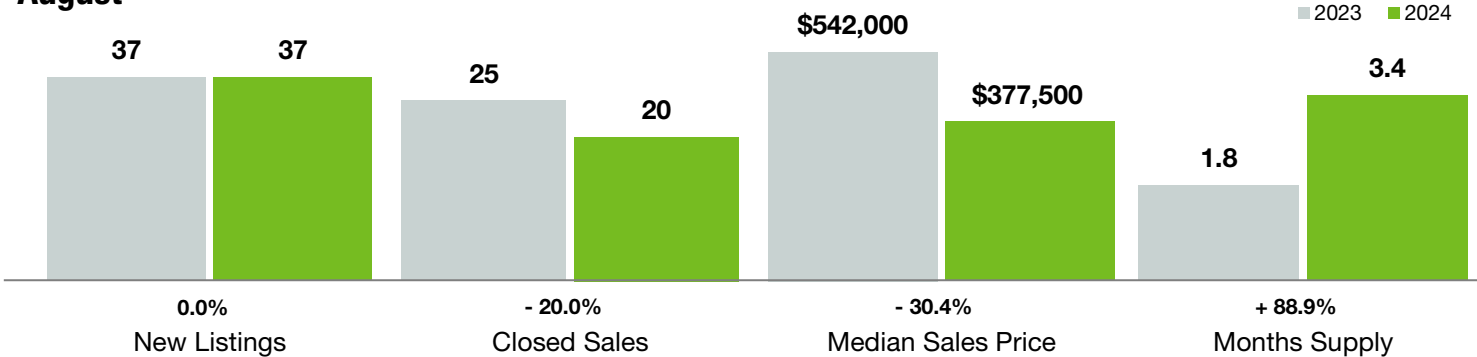
Uptown Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	37	37	0.0%	195	274	+ 40.5%
Pending Sales	25	25	0.0%	164	186	+ 13.4%
Closed Sales	25	20	- 20.0%	145	176	+ 21.4%
Median Sales Price*	\$542,000	\$377,500	- 30.4%	\$392,500	\$393,000	+ 0.1%
Average Sales Price*	\$617,620	\$416,045	- 32.6%	\$482,198	\$471,769	- 2.2%
Percent of Original List Price Received*	98.7%	94.7%	- 4.1%	98.7%	96.7%	- 2.0%
List to Close	73	97	+ 32.9%	65	70	+ 7.7%
Days on Market Until Sale	35	58	+ 65.7%	30	35	+ 16.7%
Cumulative Days on Market Until Sale	45	63	+ 40.0%	34	44	+ 29.4%
Average List Price	\$447,895	\$426,945	- 4.7%	\$539,530	\$476,899	- 11.6%
Inventory of Homes for Sale	34	74	+ 117.6%	--	--	--
Months Supply of Inventory	1.8	3.4	+ 88.9%	--	--	--

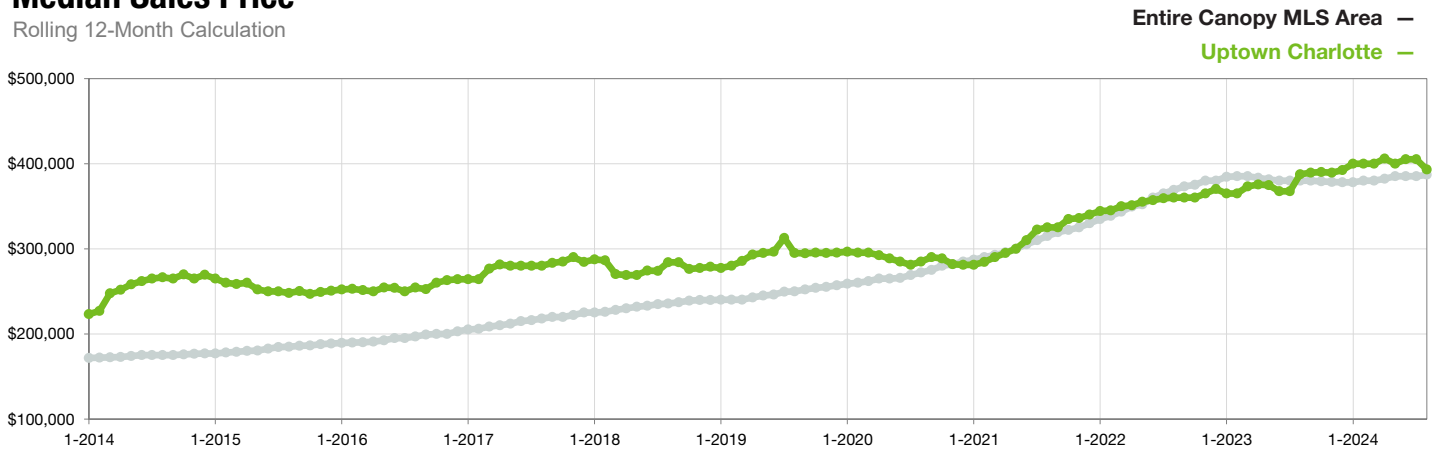
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August



Median Sales Price

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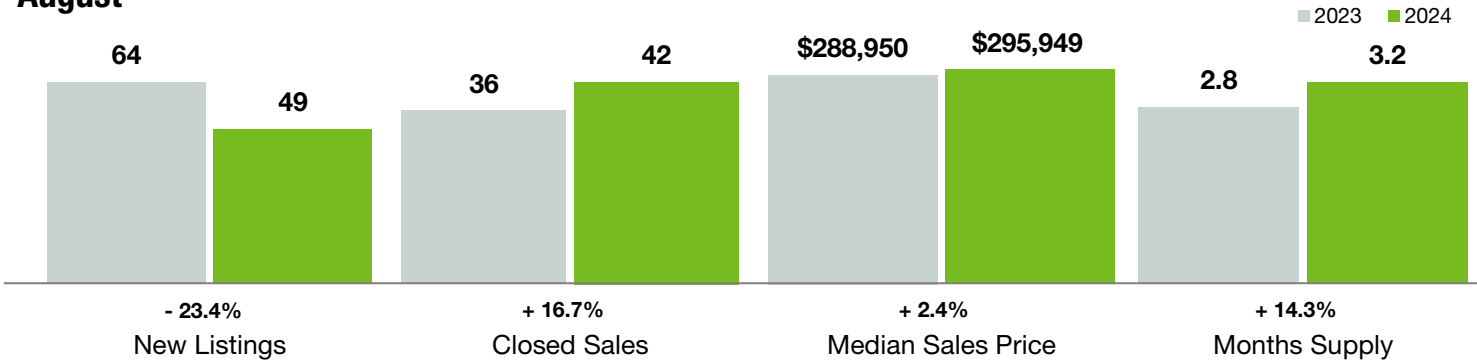
Chester County

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	64	49	- 23.4%	386	411	+ 6.5%
Pending Sales	38	41	+ 7.9%	276	266	- 3.6%
Closed Sales	36	42	+ 16.7%	262	227	- 13.4%
Median Sales Price*	\$288,950	\$295,949	+ 2.4%	\$249,950	\$284,350	+ 13.8%
Average Sales Price*	\$279,596	\$273,031	- 2.3%	\$241,515	\$262,038	+ 8.5%
Percent of Original List Price Received*	97.3%	92.6%	- 4.8%	95.6%	94.3%	- 1.4%
List to Close	98	103	+ 5.1%	93	100	+ 7.5%
Days on Market Until Sale	27	51	+ 88.9%	35	48	+ 37.1%
Cumulative Days on Market Until Sale	31	67	+ 116.1%	42	63	+ 50.0%
Average List Price	\$299,840	\$308,567	+ 2.9%	\$273,469	\$293,604	+ 7.4%
Inventory of Homes for Sale	84	94	+ 11.9%	--	--	--
Months Supply of Inventory	2.8	3.2	+ 14.3%	--	--	--

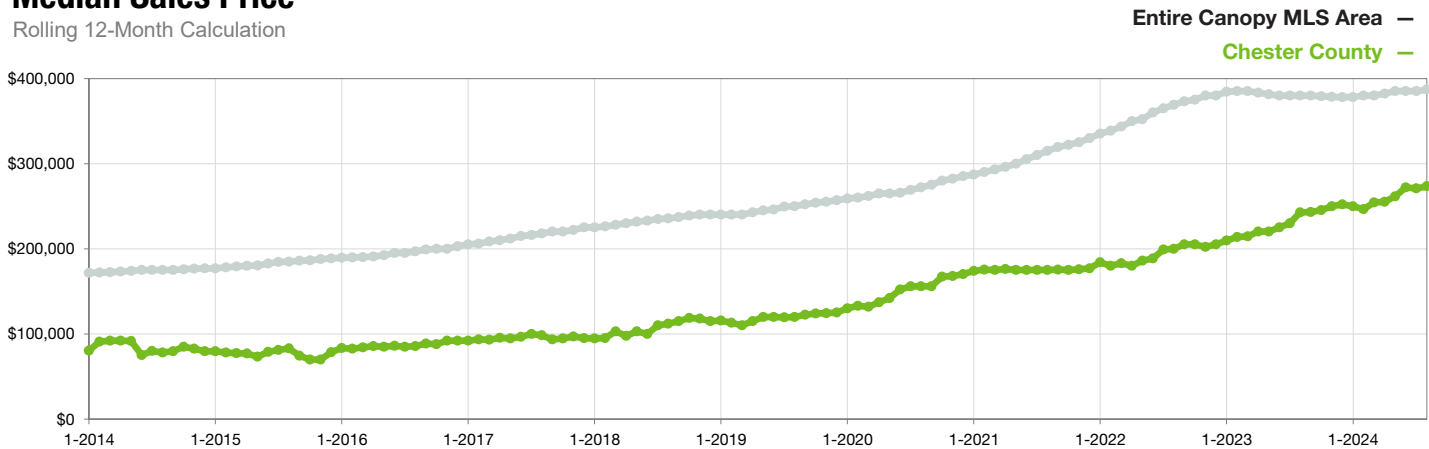
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August



Median Sales Price

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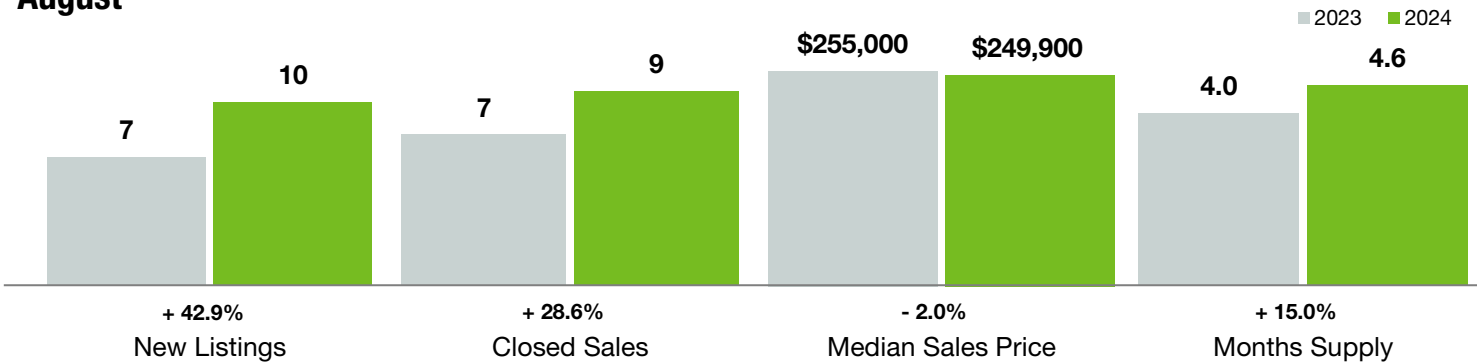
Chesterfield County

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	7	10	+ 42.9%	84	103	+ 22.6%
Pending Sales	4	10	+ 150.0%	71	80	+ 12.7%
Closed Sales	7	9	+ 28.6%	73	72	- 1.4%
Median Sales Price*	\$255,000	\$249,900	- 2.0%	\$244,900	\$249,900	+ 2.0%
Average Sales Price*	\$241,995	\$248,650	+ 2.8%	\$242,762	\$258,521	+ 6.5%
Percent of Original List Price Received*	91.3%	97.0%	+ 6.2%	95.4%	94.5%	- 0.9%
List to Close	78	102	+ 30.8%	119	145	+ 21.8%
Days on Market Until Sale	38	66	+ 73.7%	67	100	+ 49.3%
Cumulative Days on Market Until Sale	38	74	+ 94.7%	72	107	+ 48.6%
Average List Price	\$231,671	\$263,970	+ 13.9%	\$250,558	\$312,046	+ 24.5%
Inventory of Homes for Sale	29	43	+ 48.3%	--	--	--
Months Supply of Inventory	4.0	4.6	+ 15.0%	--	--	--

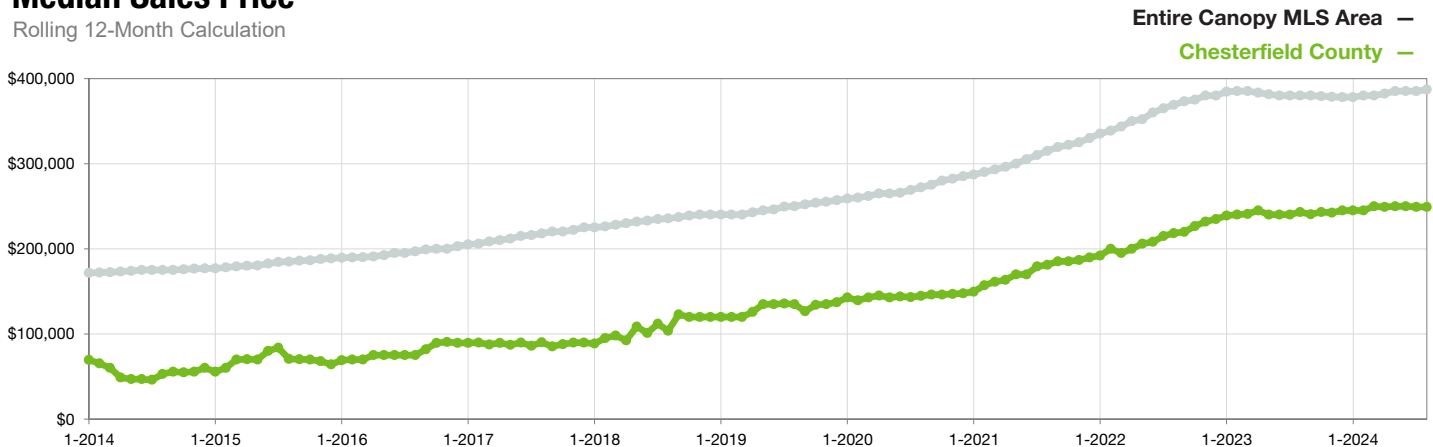
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August



Median Sales Price

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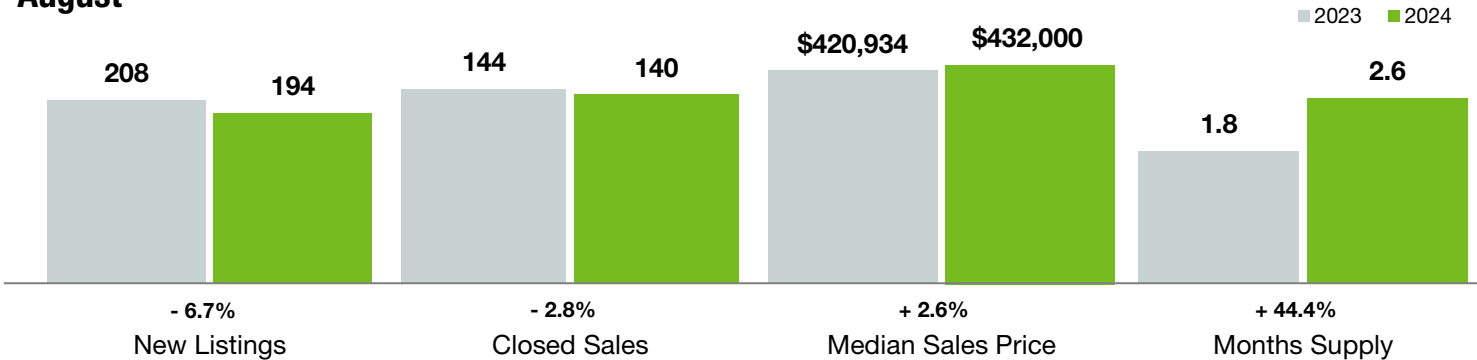
Lancaster County

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	208	194	- 6.7%	1,319	1,436	+ 8.9%
Pending Sales	144	154	+ 6.9%	1,172	1,167	- 0.4%
Closed Sales	144	140	- 2.8%	1,129	1,068	- 5.4%
Median Sales Price*	\$420,934	\$432,000	+ 2.6%	\$415,000	\$418,500	+ 0.8%
Average Sales Price*	\$441,799	\$487,195	+ 10.3%	\$439,236	\$448,052	+ 2.0%
Percent of Original List Price Received*	98.5%	96.9%	- 1.6%	97.6%	97.3%	- 0.3%
List to Close	91	76	- 16.5%	90	85	- 5.6%
Days on Market Until Sale	23	39	+ 69.6%	38	40	+ 5.3%
Cumulative Days on Market Until Sale	27	35	+ 29.6%	41	42	+ 2.4%
Average List Price	\$433,192	\$520,589	+ 20.2%	\$440,969	\$472,825	+ 7.2%
Inventory of Homes for Sale	251	331	+ 31.9%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

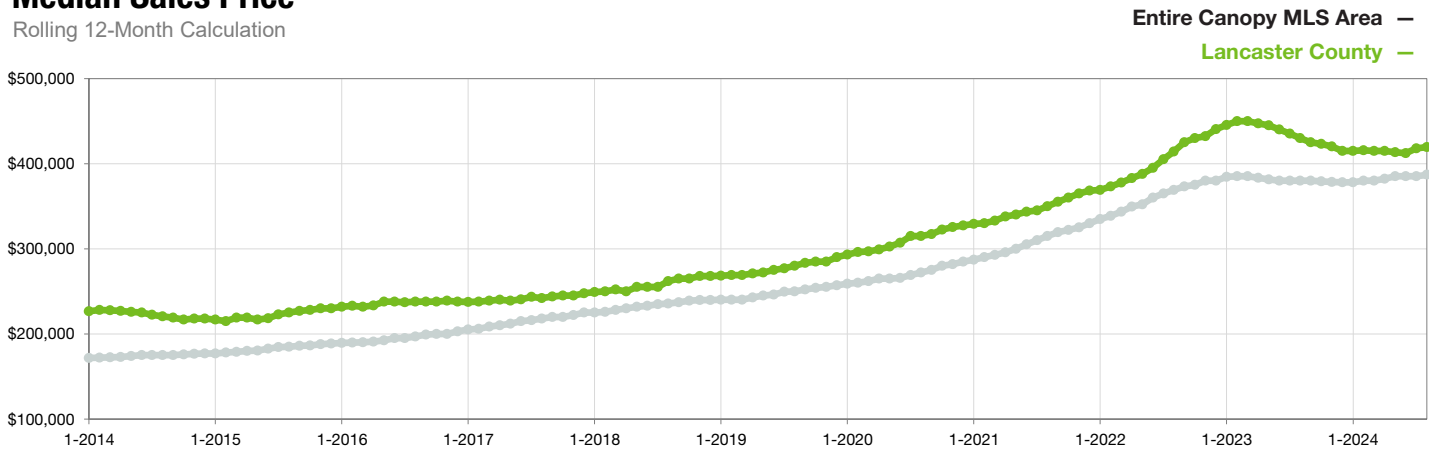
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August



Median Sales Price

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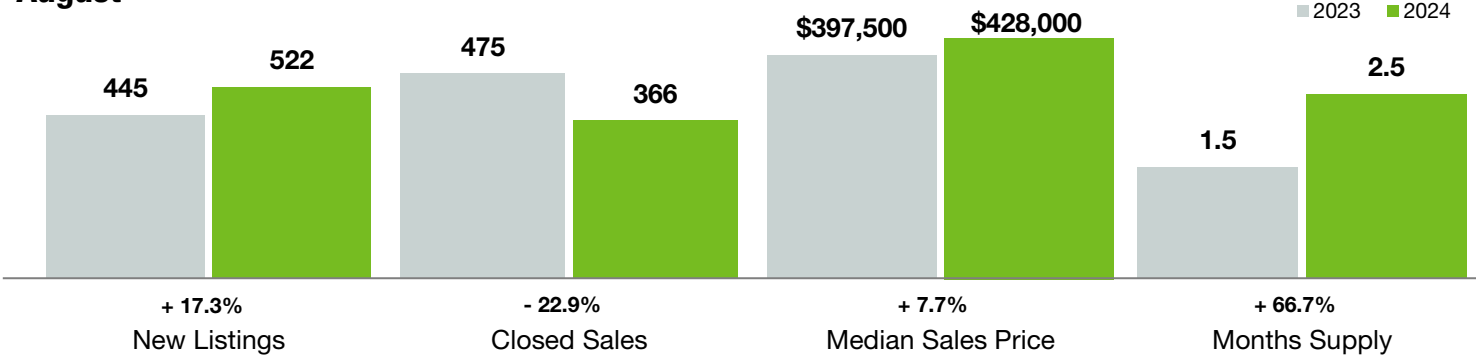
York County

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	445	522	+ 17.3%	3,310	3,801	+ 14.8%
Pending Sales	347	386	+ 11.2%	3,016	2,954	- 2.1%
Closed Sales	475	366	- 22.9%	2,868	2,762	- 3.7%
Median Sales Price*	\$397,500	\$428,000	+ 7.7%	\$380,000	\$394,000	+ 3.7%
Average Sales Price*	\$470,057	\$501,438	+ 6.7%	\$435,261	\$462,436	+ 6.2%
Percent of Original List Price Received*	97.7%	96.6%	- 1.1%	97.4%	97.1%	- 0.3%
List to Close	93	73	- 21.5%	83	80	- 3.6%
Days on Market Until Sale	29	30	+ 3.4%	34	36	+ 5.9%
Cumulative Days on Market Until Sale	34	32	- 5.9%	38	38	0.0%
Average List Price	\$447,148	\$495,332	+ 10.8%	\$461,583	\$490,668	+ 6.3%
Inventory of Homes for Sale	534	859	+ 60.9%	--	--	--
Months Supply of Inventory	1.5	2.5	+ 66.7%	--	--	--

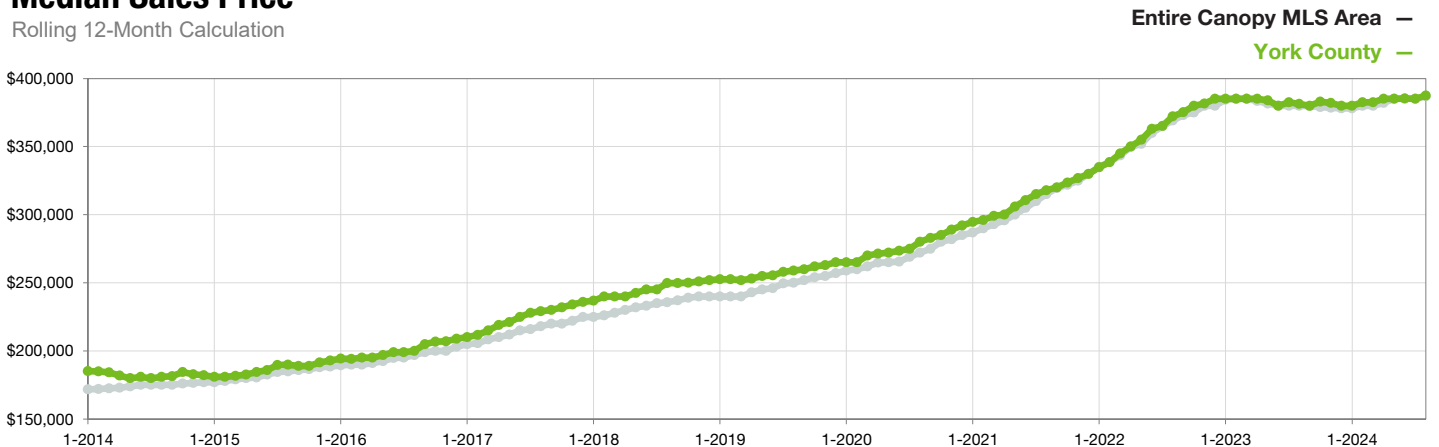
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August



Median Sales Price

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Local Market Update for August 2024

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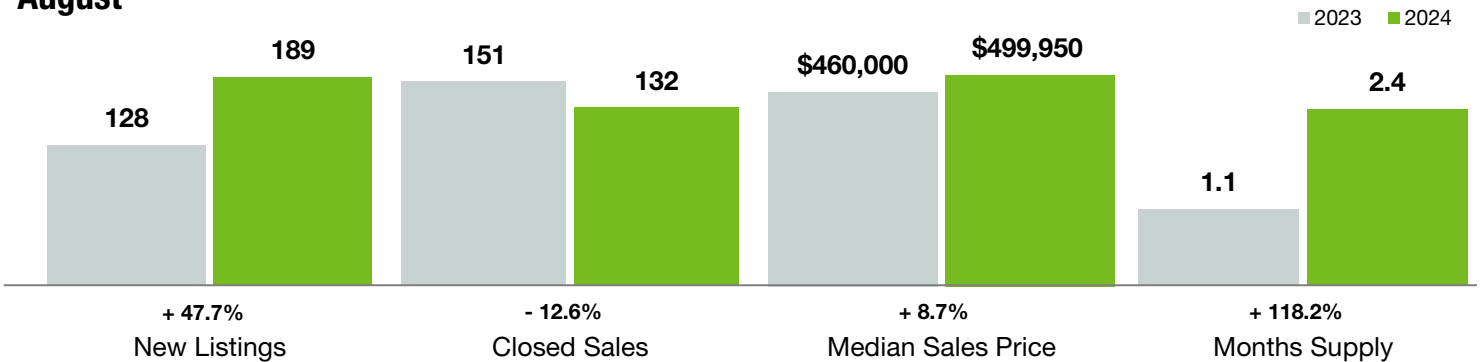
Fort Mill

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	128	189	+ 47.7%	982	1,244	+ 26.7%
Pending Sales	102	140	+ 37.3%	922	962	+ 4.3%
Closed Sales	151	132	- 12.6%	873	868	- 0.6%
Median Sales Price*	\$460,000	\$499,950	+ 8.7%	\$444,000	\$491,330	+ 10.7%
Average Sales Price*	\$548,319	\$582,586	+ 6.2%	\$510,793	\$558,781	+ 9.4%
Percent of Original List Price Received*	99.0%	96.6%	- 2.4%	98.3%	98.0%	- 0.3%
List to Close	94	73	- 22.3%	84	73	- 13.1%
Days on Market Until Sale	17	33	+ 94.1%	28	28	0.0%
Cumulative Days on Market Until Sale	22	33	+ 50.0%	29	30	+ 3.4%
Average List Price	\$562,347	\$570,763	+ 1.5%	\$558,951	\$584,175	+ 4.5%
Inventory of Homes for Sale	111	253	+ 127.9%	--	--	--
Months Supply of Inventory	1.1	2.4	+ 118.2%	--	--	--

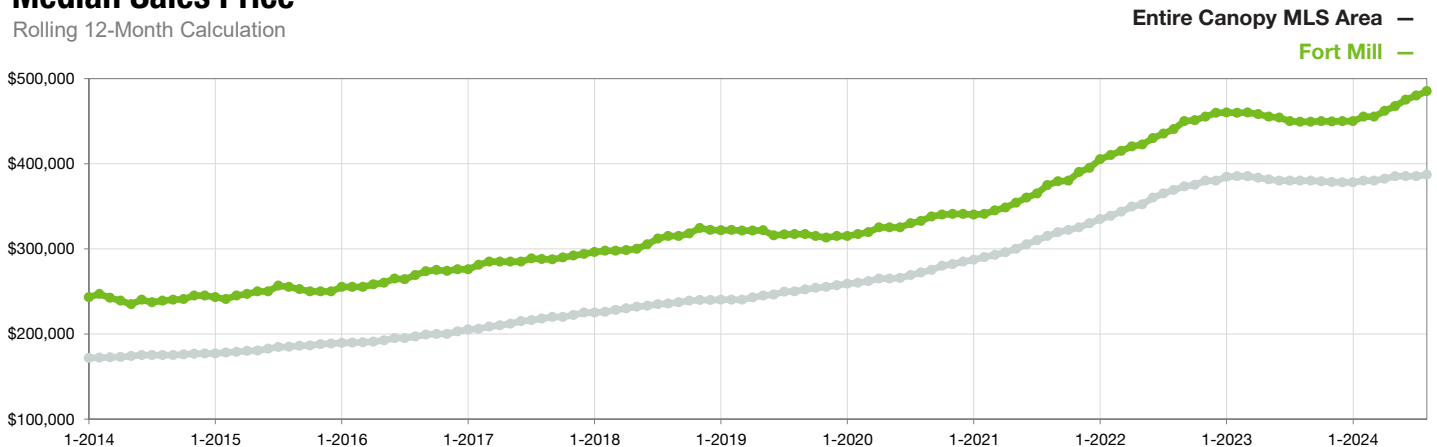
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August



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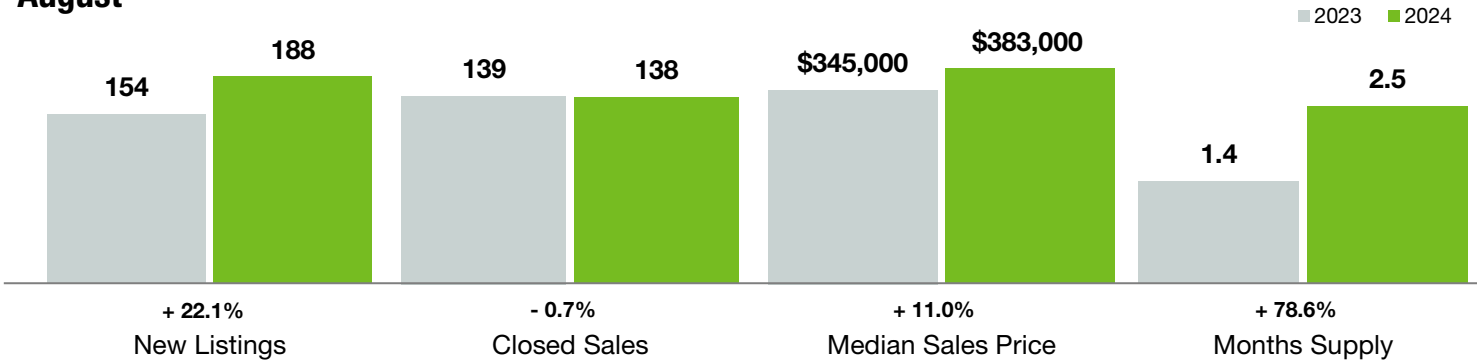
Rock Hill

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	154	188	+ 22.1%	1,135	1,311	+ 15.5%
Pending Sales	122	130	+ 6.6%	1,053	1,022	- 2.9%
Closed Sales	139	138	- 0.7%	981	965	- 1.6%
Median Sales Price*	\$345,000	\$383,000	+ 11.0%	\$327,000	\$340,000	+ 4.0%
Average Sales Price*	\$355,348	\$419,710	+ 18.1%	\$342,954	\$378,029	+ 10.2%
Percent of Original List Price Received*	97.5%	96.0%	- 1.5%	97.3%	97.1%	- 0.2%
List to Close	74	74	0.0%	74	76	+ 2.7%
Days on Market Until Sale	30	31	+ 3.3%	31	33	+ 6.5%
Cumulative Days on Market Until Sale	37	33	- 10.8%	35	34	- 2.9%
Average List Price	\$335,248	\$406,646	+ 21.3%	\$356,949	\$394,187	+ 10.4%
Inventory of Homes for Sale	174	292	+ 67.8%	--	--	--
Months Supply of Inventory	1.4	2.5	+ 78.6%	--	--	--

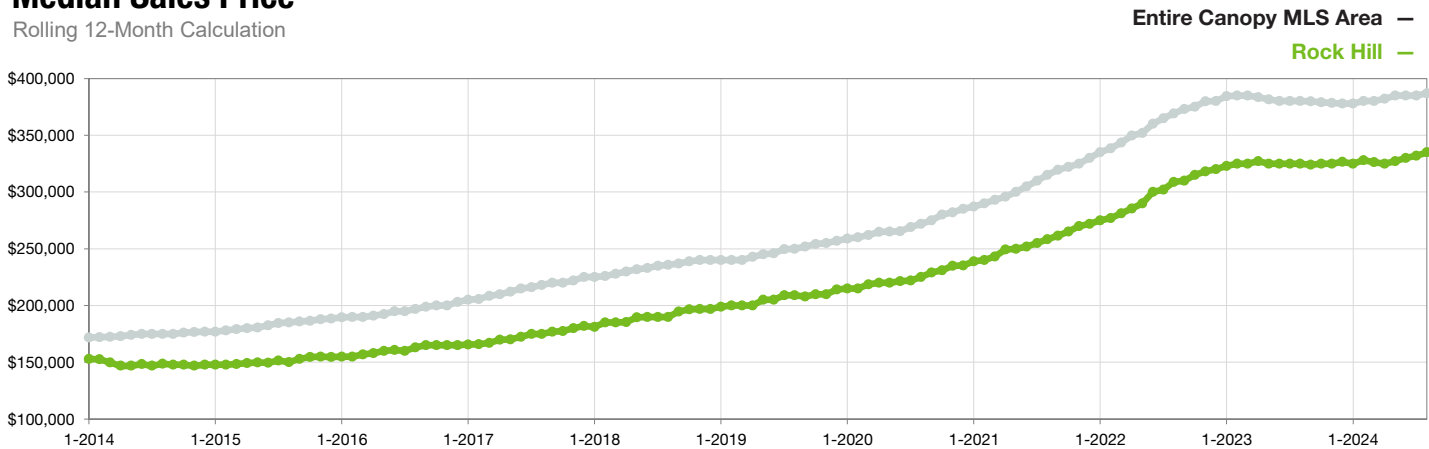
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August



Median Sales Price

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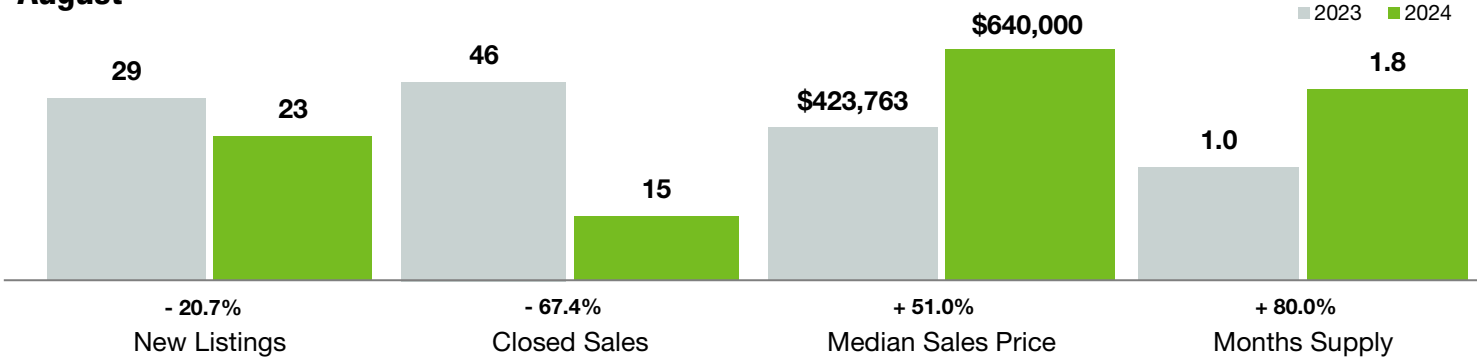
Tega Cay

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	29	23	- 20.7%	216	201	- 6.9%
Pending Sales	24	13	- 45.8%	193	161	- 16.6%
Closed Sales	46	15	- 67.4%	189	167	- 11.6%
Median Sales Price*	\$423,763	\$640,000	+ 51.0%	\$485,000	\$495,000	+ 2.1%
Average Sales Price*	\$491,075	\$765,533	+ 55.9%	\$532,431	\$573,974	+ 7.8%
Percent of Original List Price Received*	98.7%	97.2%	- 1.5%	97.8%	97.2%	- 0.6%
List to Close	167	51	- 69.5%	105	72	- 31.4%
Days on Market Until Sale	27	14	- 48.1%	28	33	+ 17.9%
Cumulative Days on Market Until Sale	42	14	- 66.7%	38	34	- 10.5%
Average List Price	\$651,825	\$663,986	+ 1.9%	\$552,835	\$643,281	+ 16.4%
Inventory of Homes for Sale	24	33	+ 37.5%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

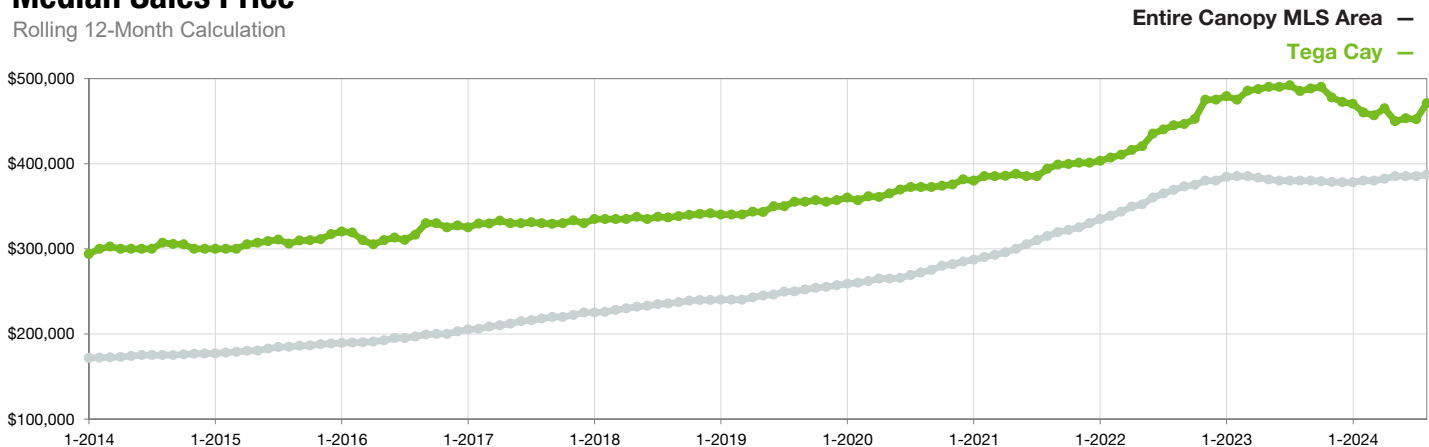
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August



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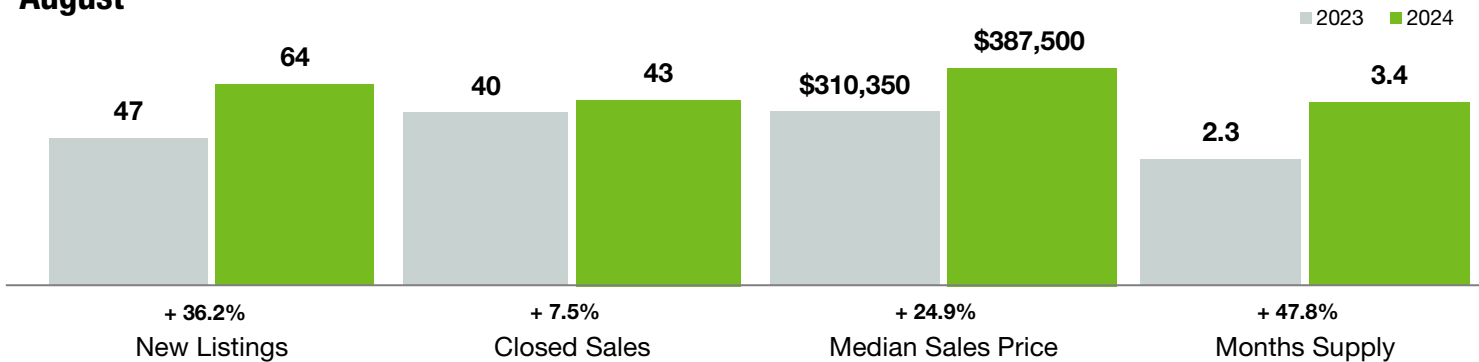
Town of Clover

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	47	64	+ 36.2%	333	440	+ 32.1%
Pending Sales	35	39	+ 11.4%	276	310	+ 12.3%
Closed Sales	40	43	+ 7.5%	271	290	+ 7.0%
Median Sales Price*	\$310,350	\$387,500	+ 24.9%	\$387,000	\$415,000	+ 7.2%
Average Sales Price*	\$409,890	\$527,728	+ 28.7%	\$444,485	\$482,445	+ 8.5%
Percent of Original List Price Received*	95.4%	98.1%	+ 2.8%	96.6%	97.0%	+ 0.4%
List to Close	75	71	- 5.3%	84	83	- 1.2%
Days on Market Until Sale	33	27	- 18.2%	39	40	+ 2.6%
Cumulative Days on Market Until Sale	34	36	+ 5.9%	45	48	+ 6.7%
Average List Price	\$410,246	\$534,212	+ 30.2%	\$475,034	\$516,396	+ 8.7%
Inventory of Homes for Sale	77	120	+ 55.8%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 47.8%	--	--	--

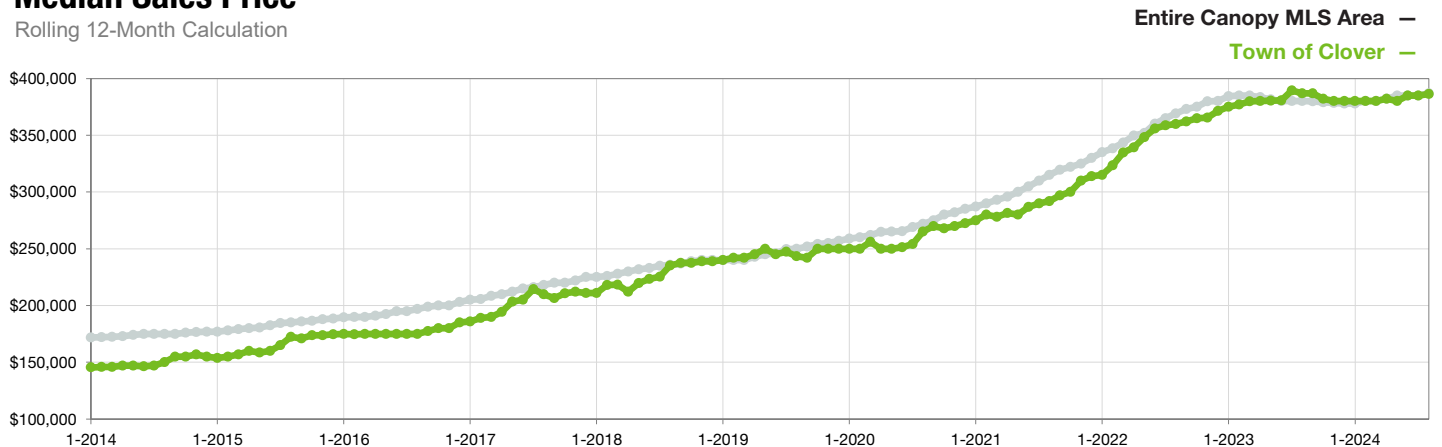
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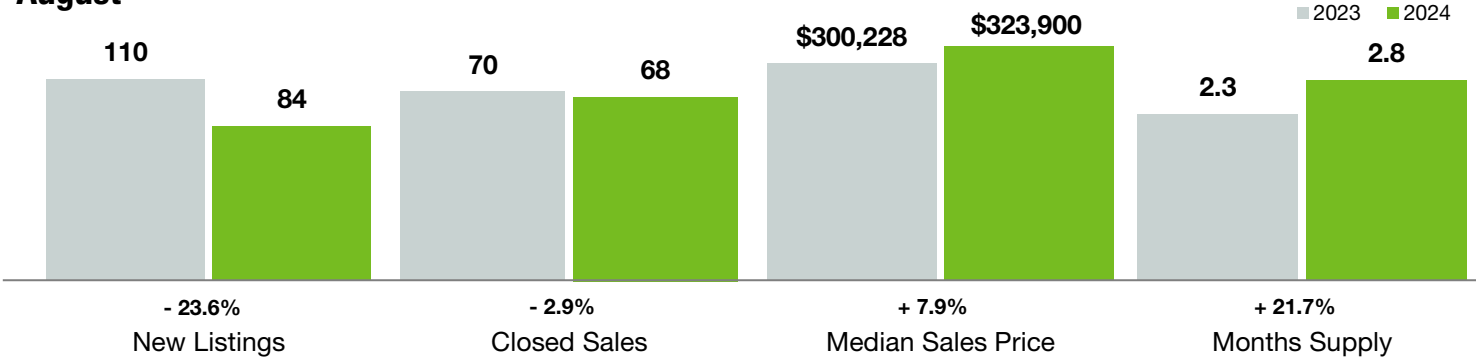
Town of Lancaster

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	110	84	- 23.6%	668	680	+ 1.8%
Pending Sales	71	76	+ 7.0%	579	553	- 4.5%
Closed Sales	70	68	- 2.9%	538	508	- 5.6%
Median Sales Price*	\$300,228	\$323,900	+ 7.9%	\$303,500	\$316,250	+ 4.2%
Average Sales Price*	\$337,330	\$421,956	+ 25.1%	\$354,466	\$359,973	+ 1.6%
Percent of Original List Price Received*	97.9%	96.3%	- 1.6%	97.0%	96.6%	- 0.4%
List to Close	79	73	- 7.6%	87	90	+ 3.4%
Days on Market Until Sale	29	39	+ 34.5%	41	45	+ 9.8%
Cumulative Days on Market Until Sale	37	27	- 27.0%	47	49	+ 4.3%
Average List Price	\$344,961	\$458,701	+ 33.0%	\$365,987	\$384,367	+ 5.0%
Inventory of Homes for Sale	155	171	+ 10.3%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

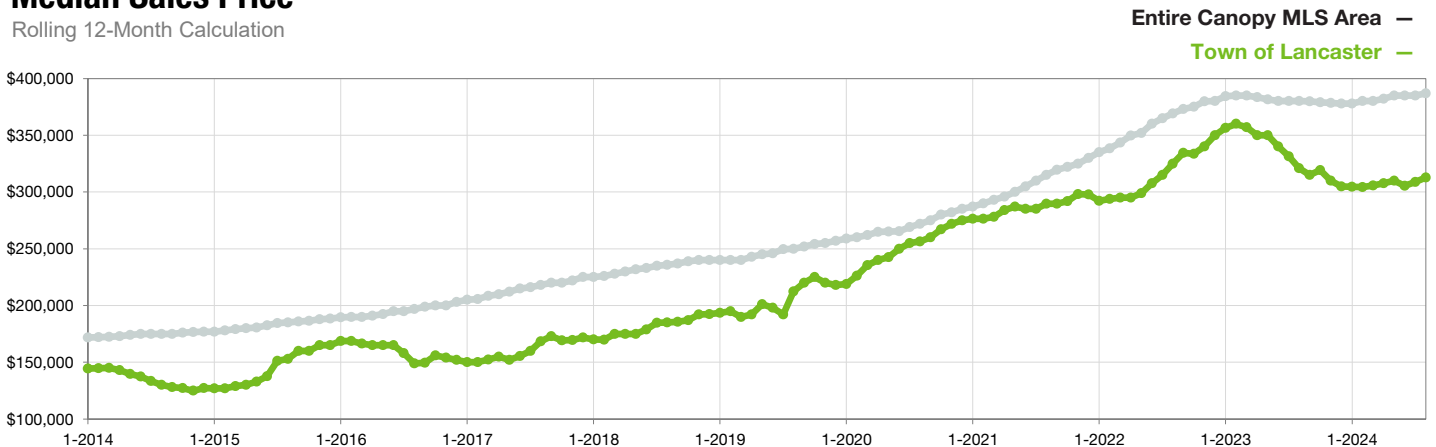
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for August 2024

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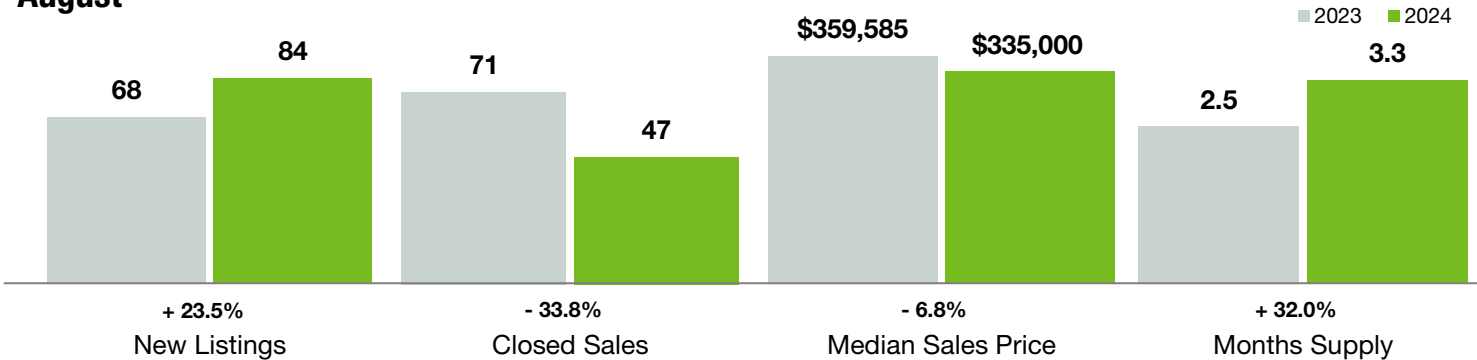
Town of York

South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	68	84	+ 23.5%	470	614	+ 30.6%
Pending Sales	51	68	+ 33.3%	402	470	+ 16.9%
Closed Sales	71	47	- 33.8%	384	411	+ 7.0%
Median Sales Price*	\$359,585	\$335,000	- 6.8%	\$348,000	\$355,000	+ 2.0%
Average Sales Price*	\$471,819	\$404,185	- 14.3%	\$399,726	\$397,149	- 0.6%
Percent of Original List Price Received*	96.8%	96.2%	- 0.6%	96.5%	96.1%	- 0.4%
List to Close	99	80	- 19.2%	97	95	- 2.1%
Days on Market Until Sale	48	31	- 35.4%	50	50	0.0%
Cumulative Days on Market Until Sale	52	31	- 40.4%	54	51	- 5.6%
Average List Price	\$406,561	\$455,600	+ 12.1%	\$414,989	\$453,705	+ 9.3%
Inventory of Homes for Sale	113	172	+ 52.2%	--	--	--
Months Supply of Inventory	2.5	3.3	+ 32.0%	--	--	--

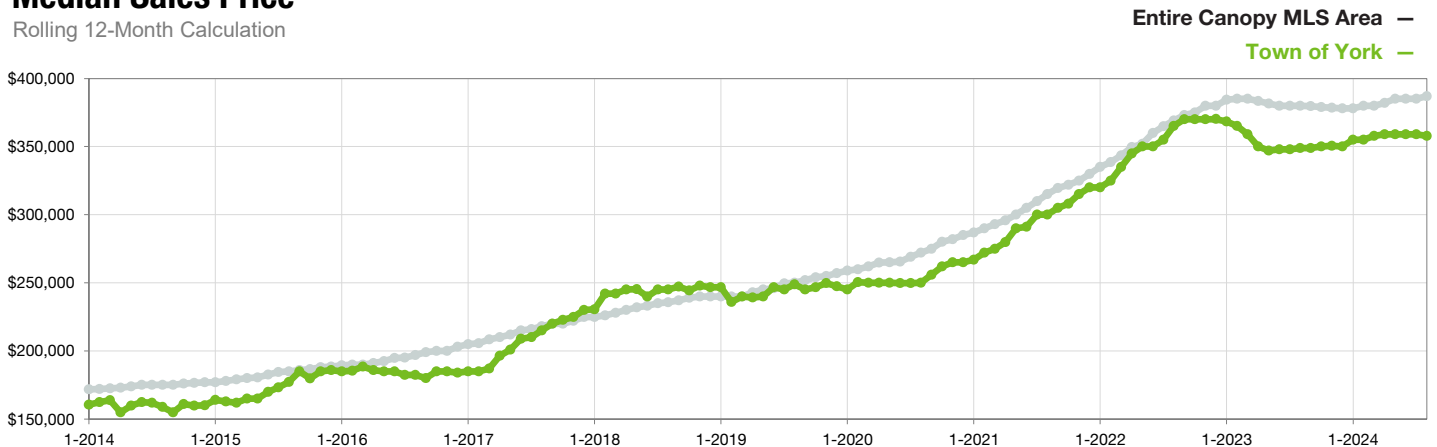
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August



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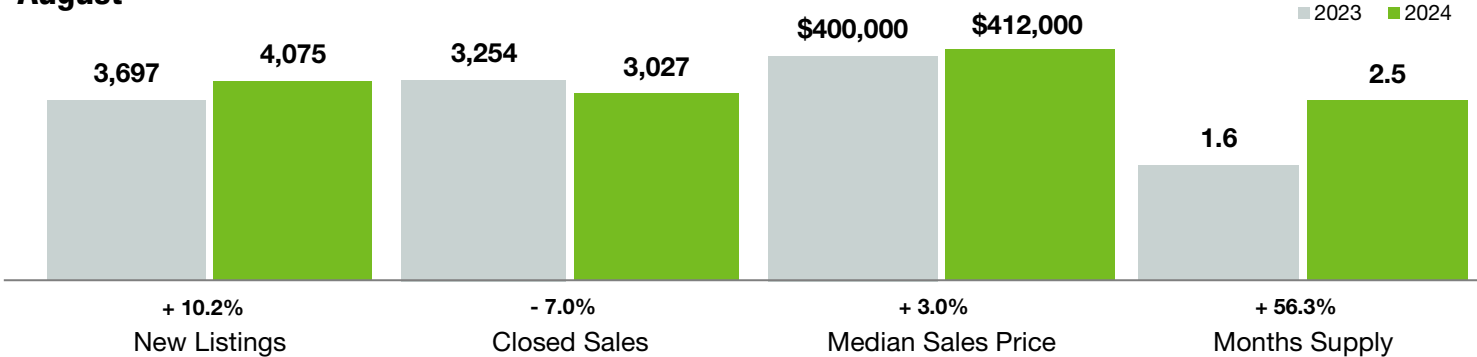
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	3,697	4,075	+ 10.2%	27,585	31,386	+ 13.8%
Pending Sales	2,870	3,095	+ 7.8%	24,940	24,343	- 2.4%
Closed Sales	3,254	3,027	- 7.0%	23,837	23,018	- 3.4%
Median Sales Price*	\$400,000	\$412,000	+ 3.0%	\$395,000	\$408,283	+ 3.4%
Average Sales Price*	\$487,701	\$512,359	+ 5.1%	\$478,051	\$515,275	+ 7.8%
Percent of Original List Price Received*	98.4%	96.8%	- 1.6%	97.5%	97.6%	+ 0.1%
List to Close	82	78	- 4.9%	88	82	- 6.8%
Days on Market Until Sale	27	33	+ 22.2%	36	35	- 2.8%
Cumulative Days on Market Until Sale	29	35	+ 20.7%	38	37	- 2.6%
Average List Price	\$489,293	\$519,513	+ 6.2%	\$507,093	\$535,042	+ 5.5%
Inventory of Homes for Sale	4,544	6,892	+ 51.7%	--	--	--
Months Supply of Inventory	1.6	2.5	+ 56.3%	--	--	--

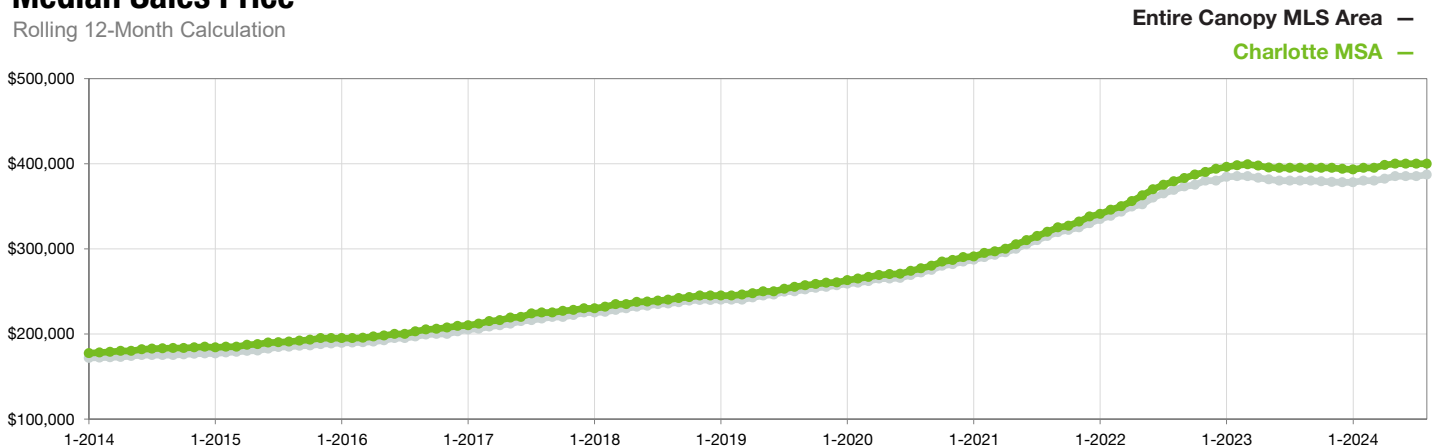
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