

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



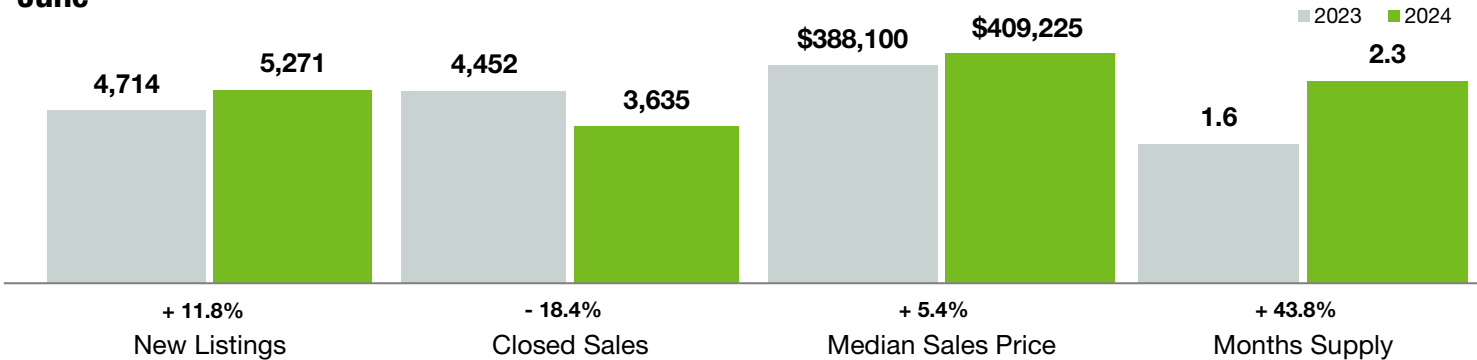
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	4,714	5,271	+ 11.8%	25,388	28,654	+ 12.9%
Pending Sales	3,834	4,127	+ 7.6%	23,295	22,853	- 1.9%
Closed Sales	4,452	3,635	- 18.4%	21,373	20,439	- 4.4%
Median Sales Price*	\$388,100	\$409,225	+ 5.4%	\$375,000	\$390,000	+ 4.0%
Average Sales Price*	\$485,389	\$523,813	+ 7.9%	\$458,112	\$494,273	+ 7.9%
Percent of Original List Price Received*	98.5%	97.6%	- 0.9%	97.0%	97.4%	+ 0.4%
List to Close	81	77	- 4.9%	92	86	- 6.5%
Days on Market Until Sale	30	31	+ 3.3%	40	38	- 5.0%
Cumulative Days on Market Until Sale	32	34	+ 6.3%	43	42	- 2.3%
Average List Price	\$490,978	\$537,519	+ 9.5%	\$494,949	\$528,868	+ 6.9%
Inventory of Homes for Sale	5,704	7,968	+ 39.7%	--	--	--
Months Supply of Inventory	1.6	2.3	+ 43.8%	--	--	--

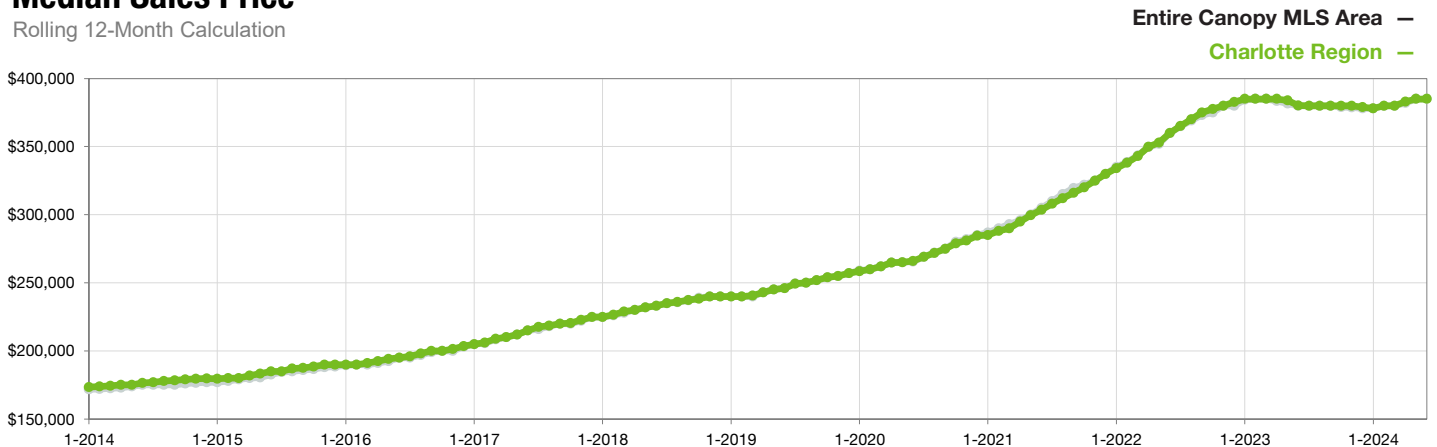
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



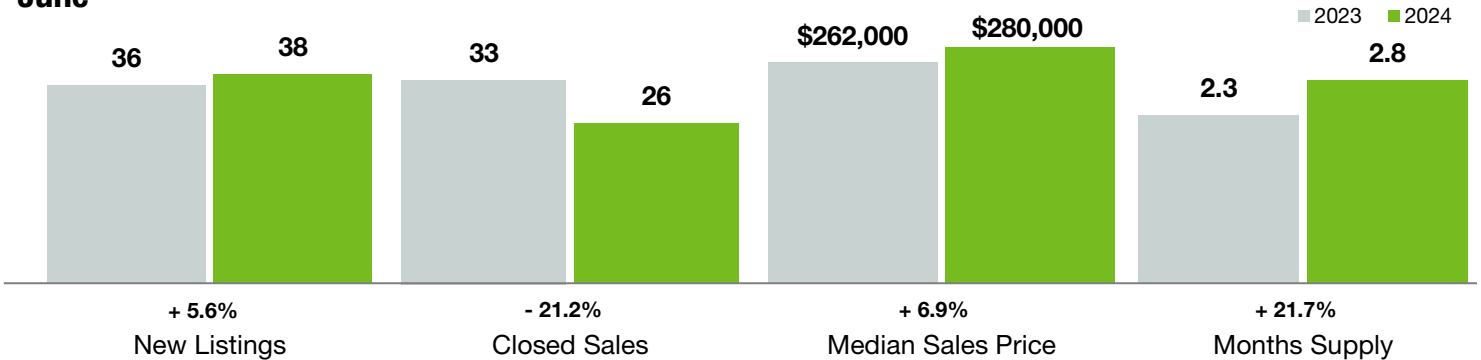
Alexander County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	36	38	+ 5.6%	162	183	+ 13.0%
Pending Sales	23	29	+ 26.1%	129	141	+ 9.3%
Closed Sales	33	26	- 21.2%	119	120	+ 0.8%
Median Sales Price*	\$262,000	\$280,000	+ 6.9%	\$263,000	\$310,000	+ 17.9%
Average Sales Price*	\$326,098	\$341,358	+ 4.7%	\$318,409	\$377,193	+ 18.5%
Percent of Original List Price Received*	99.5%	99.5%	0.0%	96.8%	97.0%	+ 0.2%
List to Close	72	67	- 6.9%	80	85	+ 6.3%
Days on Market Until Sale	30	26	- 13.3%	36	40	+ 11.1%
Cumulative Days on Market Until Sale	30	36	+ 20.0%	43	45	+ 4.7%
Average List Price	\$274,539	\$367,911	+ 34.0%	\$327,775	\$390,260	+ 19.1%
Inventory of Homes for Sale	46	63	+ 37.0%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

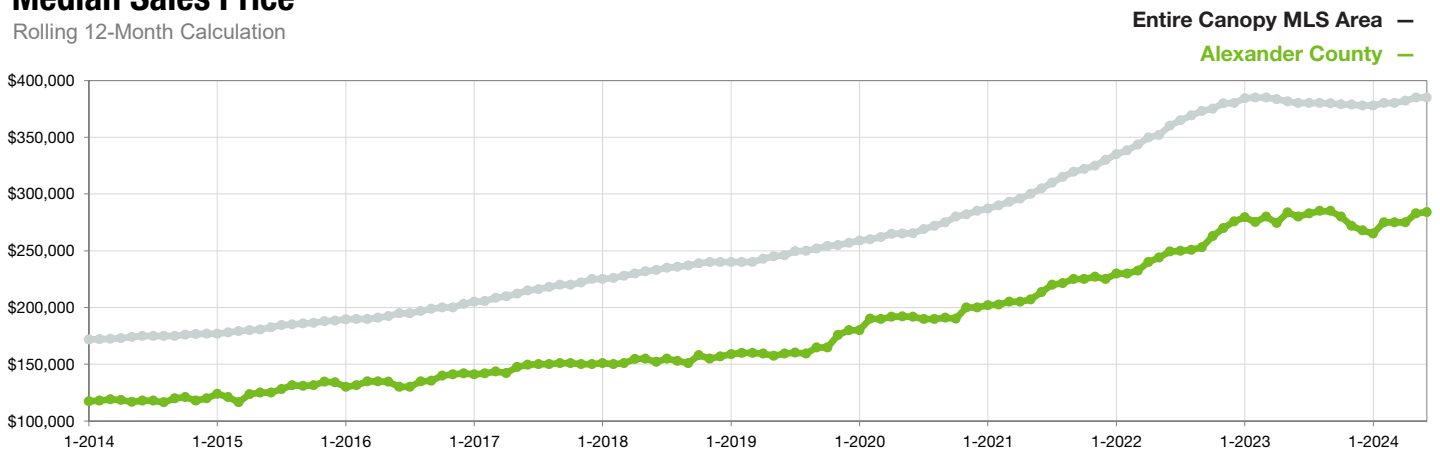
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



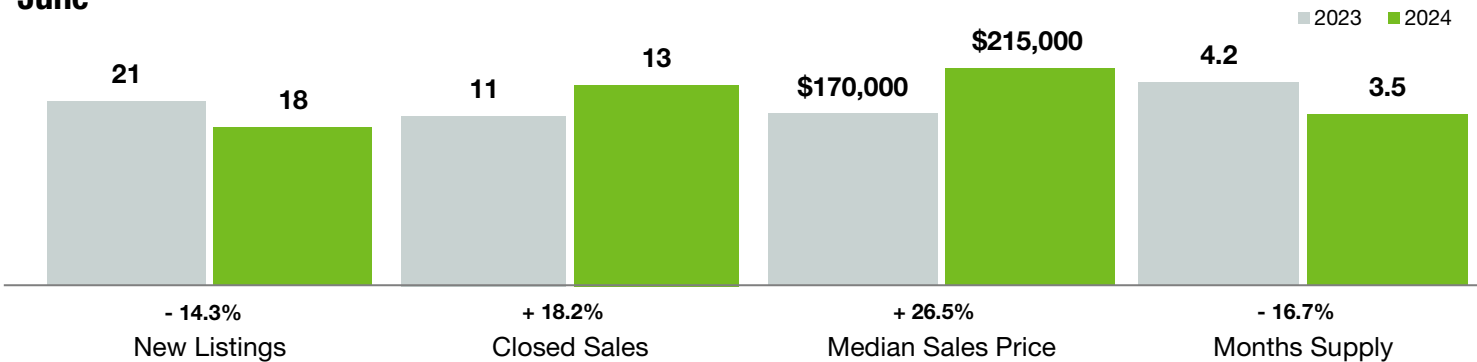
Anson County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	21	18	- 14.3%	101	111	+ 9.9%
Pending Sales	13	15	+ 15.4%	85	75	- 11.8%
Closed Sales	11	13	+ 18.2%	73	63	- 13.7%
Median Sales Price*	\$170,000	\$215,000	+ 26.5%	\$175,000	\$195,000	+ 11.4%
Average Sales Price*	\$160,227	\$324,677	+ 102.6%	\$187,599	\$259,867	+ 38.5%
Percent of Original List Price Received*	88.8%	94.3%	+ 6.2%	90.9%	94.2%	+ 3.6%
List to Close	89	151	+ 69.7%	116	109	- 6.0%
Days on Market Until Sale	54	88	+ 63.0%	68	57	- 16.2%
Cumulative Days on Market Until Sale	55	89	+ 61.8%	70	62	- 11.4%
Average List Price	\$236,912	\$227,855	- 3.8%	\$218,638	\$232,190	+ 6.2%
Inventory of Homes for Sale	48	44	- 8.3%	--	--	--
Months Supply of Inventory	4.2	3.5	- 16.7%	--	--	--

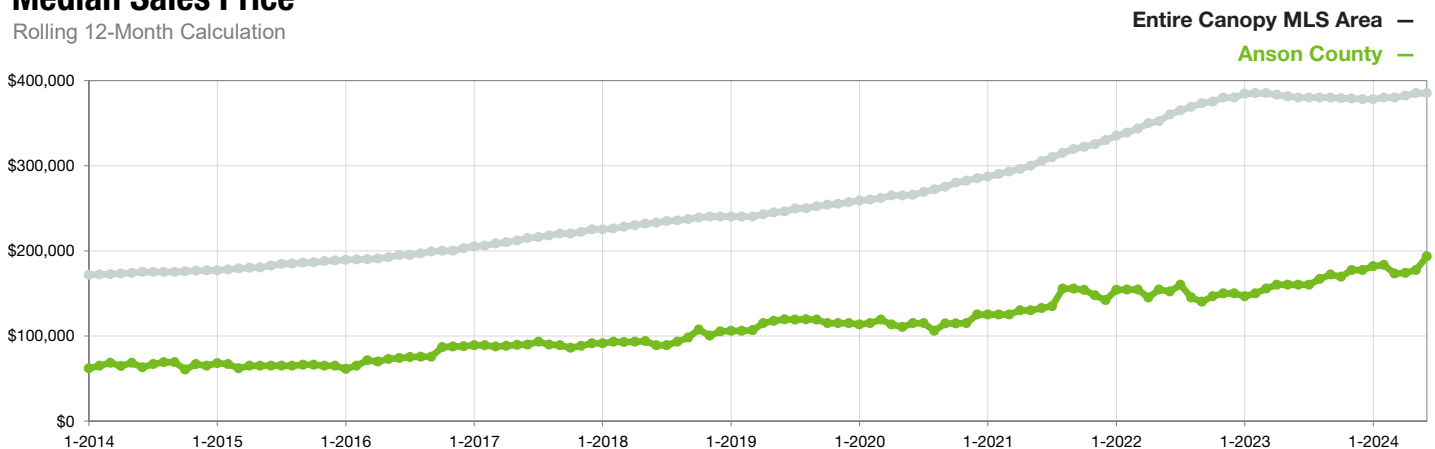
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



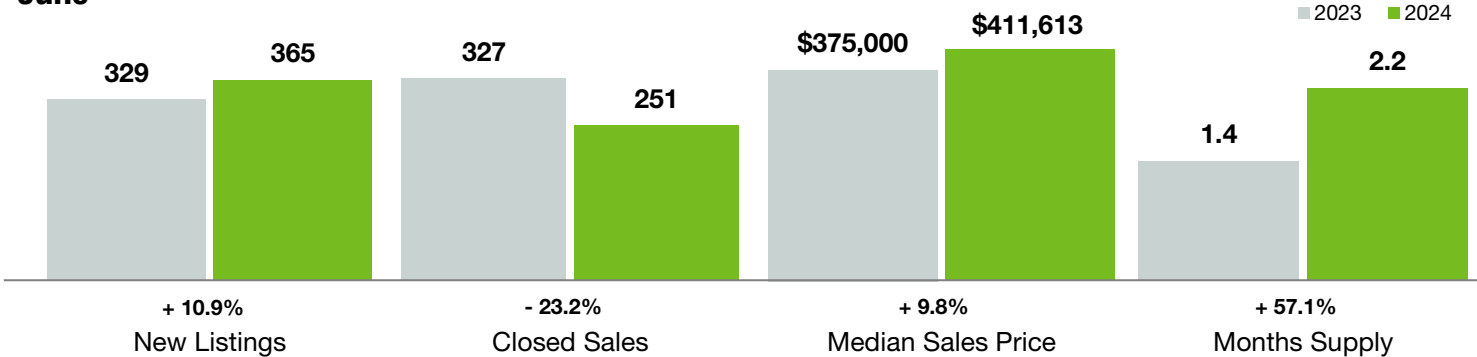
Cabarrus County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	329	365	+ 10.9%	1,745	1,978	+ 13.4%
Pending Sales	301	285	- 5.3%	1,701	1,562	- 8.2%
Closed Sales	327	251	- 23.2%	1,480	1,439	- 2.8%
Median Sales Price*	\$375,000	\$411,613	+ 9.8%	\$363,800	\$395,000	+ 8.6%
Average Sales Price*	\$417,213	\$445,625	+ 6.8%	\$388,780	\$429,869	+ 10.6%
Percent of Original List Price Received*	98.3%	97.8%	- 0.5%	96.4%	97.8%	+ 1.5%
List to Close	74	81	+ 9.5%	91	87	- 4.4%
Days on Market Until Sale	29	28	- 3.4%	41	34	- 17.1%
Cumulative Days on Market Until Sale	33	31	- 6.1%	44	37	- 15.9%
Average List Price	\$413,628	\$487,260	+ 17.8%	\$428,640	\$457,760	+ 6.8%
Inventory of Homes for Sale	343	524	+ 52.8%	--	--	--
Months Supply of Inventory	1.4	2.2	+ 57.1%	--	--	--

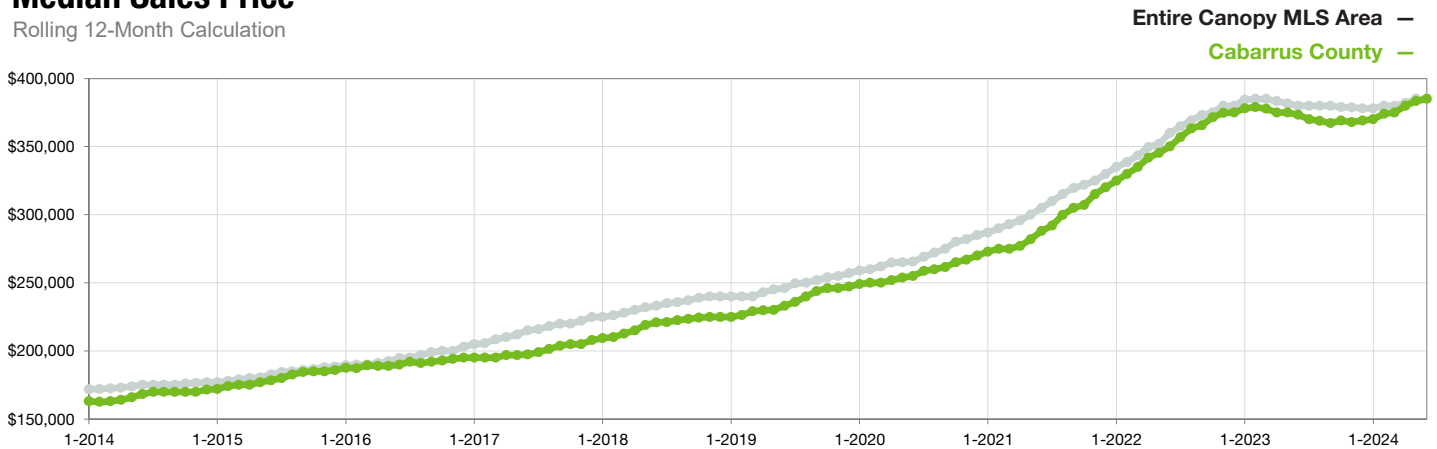
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



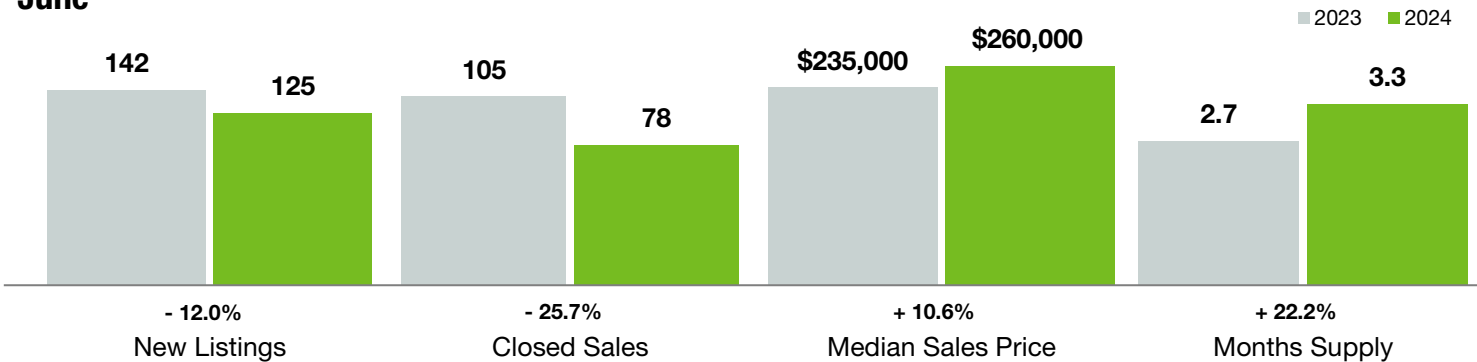
Cleveland County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	142	125	- 12.0%	669	705	+ 5.4%
Pending Sales	96	98	+ 2.1%	557	519	- 6.8%
Closed Sales	105	78	- 25.7%	505	460	- 8.9%
Median Sales Price*	\$235,000	\$260,000	+ 10.6%	\$232,013	\$252,900	+ 9.0%
Average Sales Price*	\$268,201	\$275,844	+ 2.8%	\$263,596	\$286,156	+ 8.6%
Percent of Original List Price Received*	97.2%	94.1%	- 3.2%	95.3%	95.5%	+ 0.2%
List to Close	89	92	+ 3.4%	89	93	+ 4.5%
Days on Market Until Sale	42	47	+ 11.9%	47	50	+ 6.4%
Cumulative Days on Market Until Sale	45	61	+ 35.6%	53	65	+ 22.6%
Average List Price	\$274,368	\$283,330	+ 3.3%	\$284,725	\$294,771	+ 3.5%
Inventory of Homes for Sale	218	269	+ 23.4%	--	--	--
Months Supply of Inventory	2.7	3.3	+ 22.2%	--	--	--

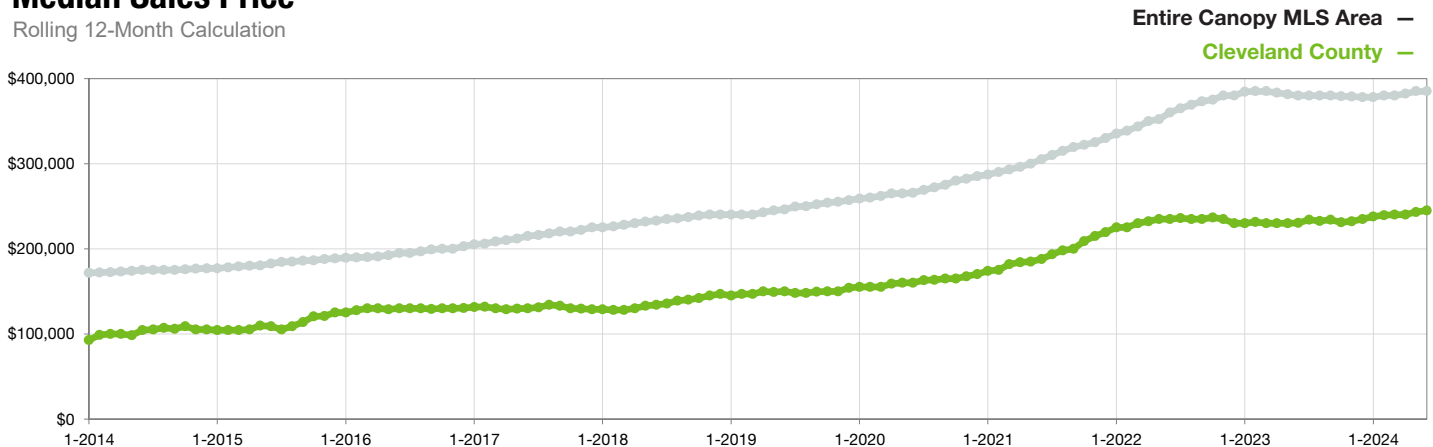
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



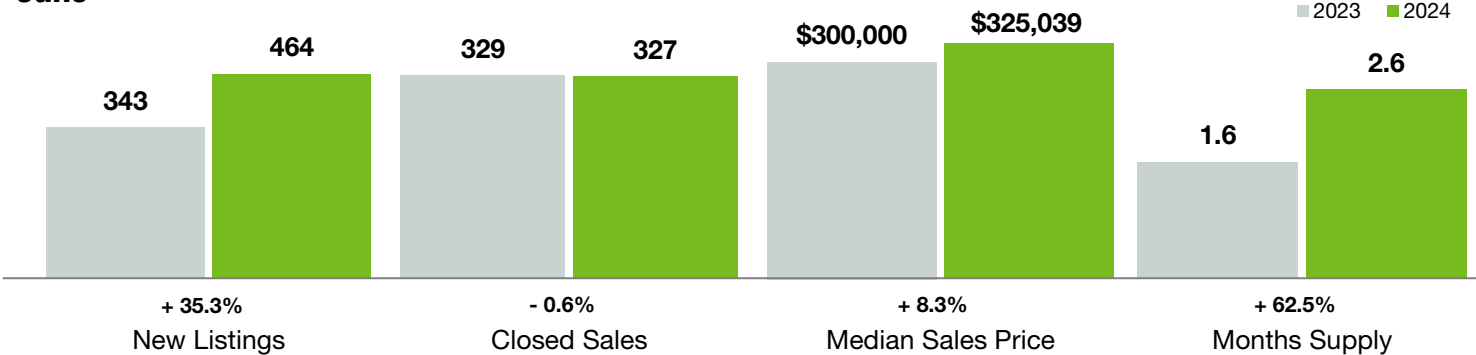
Gaston County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	343	464	+ 35.3%	1,956	2,510	+ 28.3%
Pending Sales	294	374	+ 27.2%	1,830	1,930	+ 5.5%
Closed Sales	329	327	- 0.6%	1,677	1,684	+ 0.4%
Median Sales Price*	\$300,000	\$325,039	+ 8.3%	\$295,000	\$315,000	+ 6.8%
Average Sales Price*	\$326,364	\$359,791	+ 10.2%	\$329,890	\$353,303	+ 7.1%
Percent of Original List Price Received*	96.8%	96.6%	- 0.2%	95.6%	96.4%	+ 0.8%
List to Close	80	84	+ 5.0%	91	86	- 5.5%
Days on Market Until Sale	31	36	+ 16.1%	42	41	- 2.4%
Cumulative Days on Market Until Sale	32	40	+ 25.0%	46	45	- 2.2%
Average List Price	\$344,664	\$373,697	+ 8.4%	\$344,651	\$376,223	+ 9.2%
Inventory of Homes for Sale	452	742	+ 64.2%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

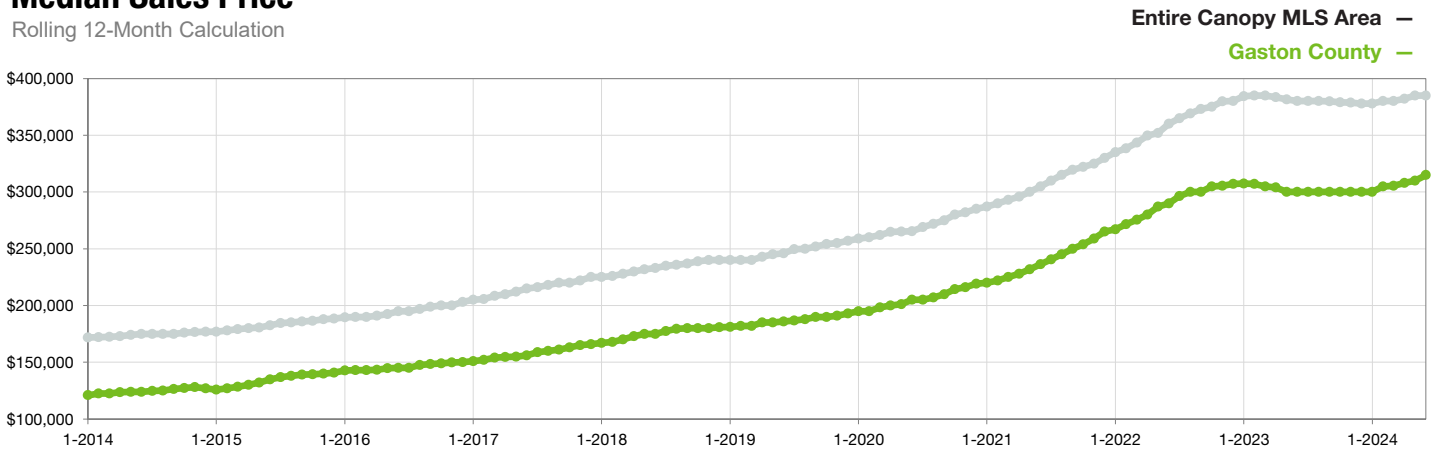
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



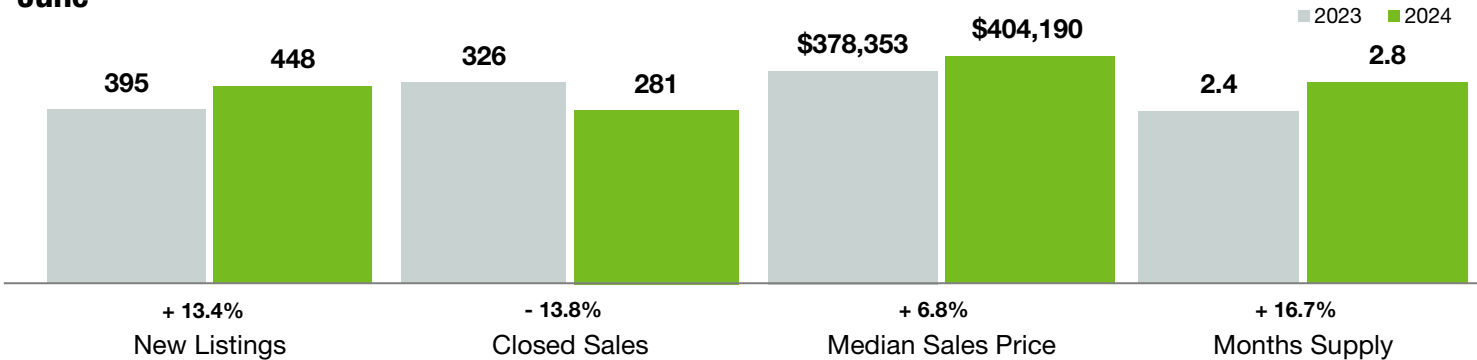
Iredell County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	395	448	+ 13.4%	2,022	2,332	+ 15.3%
Pending Sales	315	327	+ 3.8%	1,687	1,861	+ 10.3%
Closed Sales	326	281	- 13.8%	1,455	1,681	+ 15.5%
Median Sales Price*	\$378,353	\$404,190	+ 6.8%	\$375,000	\$383,000	+ 2.1%
Average Sales Price*	\$497,877	\$541,419	+ 8.7%	\$491,191	\$505,636	+ 2.9%
Percent of Original List Price Received*	97.0%	96.7%	- 0.3%	96.1%	96.1%	0.0%
List to Close	93	85	- 8.6%	102	99	- 2.9%
Days on Market Until Sale	41	37	- 9.8%	47	47	0.0%
Cumulative Days on Market Until Sale	45	43	- 4.4%	52	54	+ 3.8%
Average List Price	\$523,840	\$638,965	+ 22.0%	\$538,764	\$589,197	+ 9.4%
Inventory of Homes for Sale	606	769	+ 26.9%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

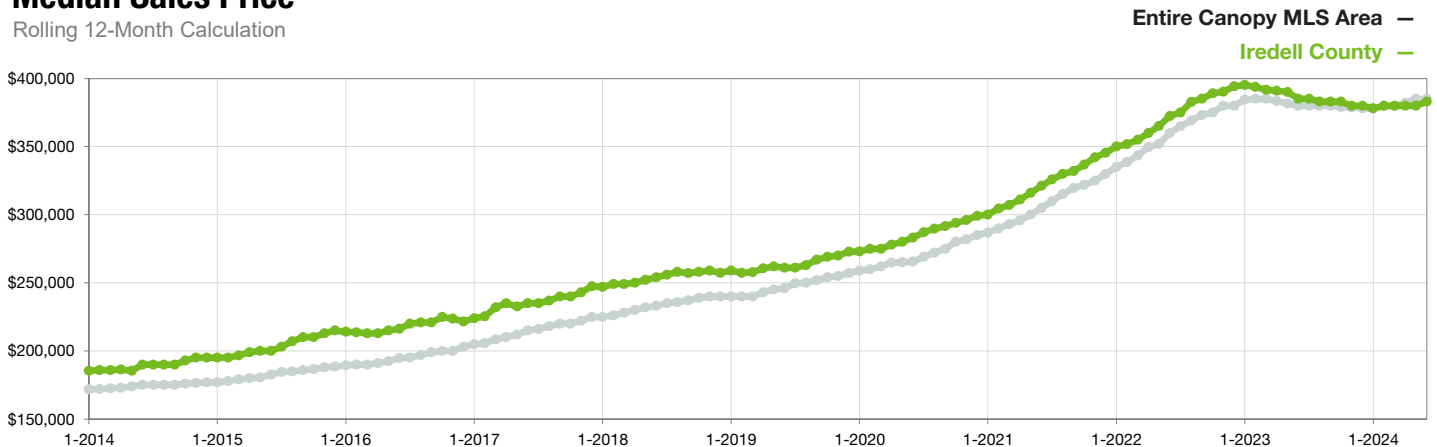
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



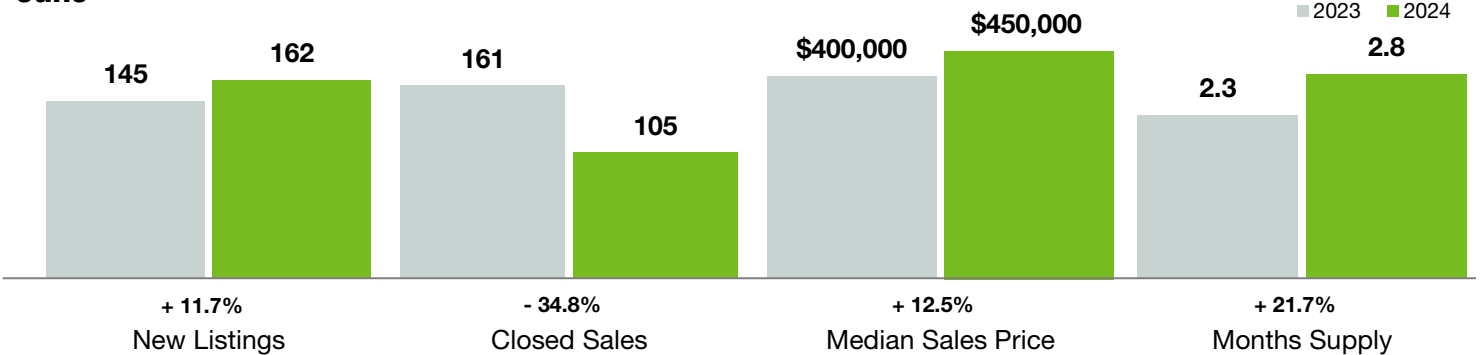
Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	145	162	+ 11.7%	777	875	+ 12.6%
Pending Sales	110	133	+ 20.9%	715	658	- 8.0%
Closed Sales	161	105	- 34.8%	664	590	- 11.1%
Median Sales Price*	\$400,000	\$450,000	+ 12.5%	\$417,000	\$420,000	+ 0.7%
Average Sales Price*	\$516,616	\$554,824	+ 7.4%	\$490,724	\$488,864	- 0.4%
Percent of Original List Price Received*	96.9%	97.1%	+ 0.2%	96.3%	97.1%	+ 0.8%
List to Close	102	88	- 13.7%	111	97	- 12.6%
Days on Market Until Sale	46	39	- 15.2%	54	43	- 20.4%
Cumulative Days on Market Until Sale	44	44	0.0%	55	49	- 10.9%
Average List Price	\$502,341	\$626,922	+ 24.8%	\$523,885	\$595,613	+ 13.7%
Inventory of Homes for Sale	243	296	+ 21.8%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

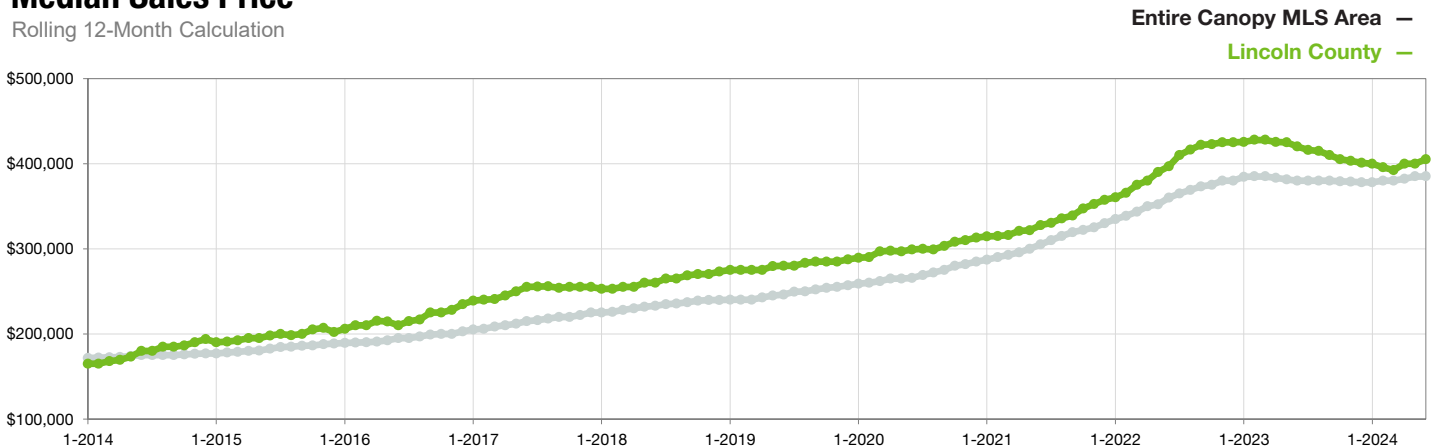
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



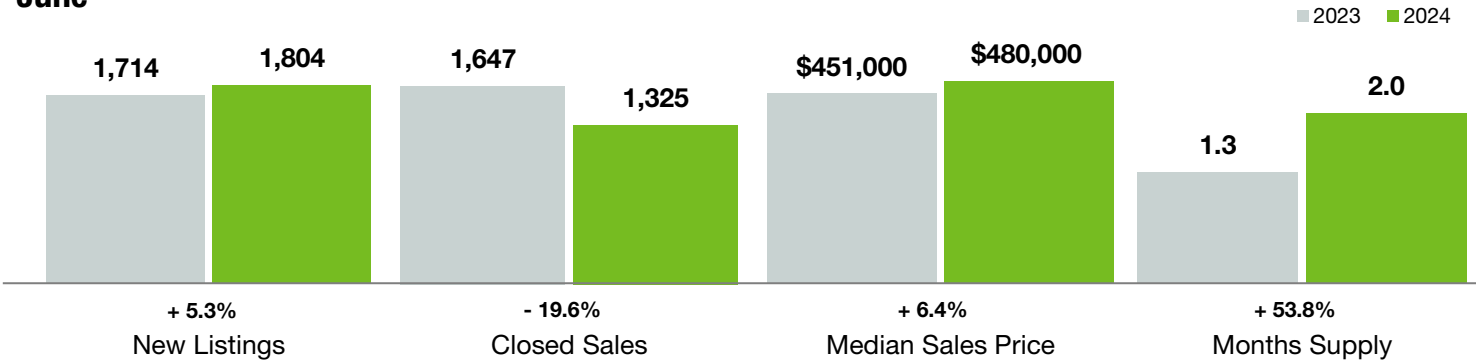
Mecklenburg County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	1,714	1,804	+ 5.3%	9,347	10,233	+ 9.5%
Pending Sales	1,364	1,458	+ 6.9%	8,769	8,379	- 4.4%
Closed Sales	1,647	1,325	- 19.6%	8,136	7,560	- 7.1%
Median Sales Price*	\$451,000	\$480,000	+ 6.4%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$580,700	\$638,443	+ 9.9%	\$542,139	\$594,597	+ 9.7%
Percent of Original List Price Received*	99.7%	98.6%	- 1.1%	97.9%	98.5%	+ 0.6%
List to Close	77	72	- 6.5%	89	80	- 10.1%
Days on Market Until Sale	24	25	+ 4.2%	37	32	- 13.5%
Cumulative Days on Market Until Sale	26	26	0.0%	38	34	- 10.5%
Average List Price	\$580,717	\$635,930	+ 9.5%	\$588,908	\$631,598	+ 7.2%
Inventory of Homes for Sale	1,717	2,451	+ 42.7%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 53.8%	--	--	--

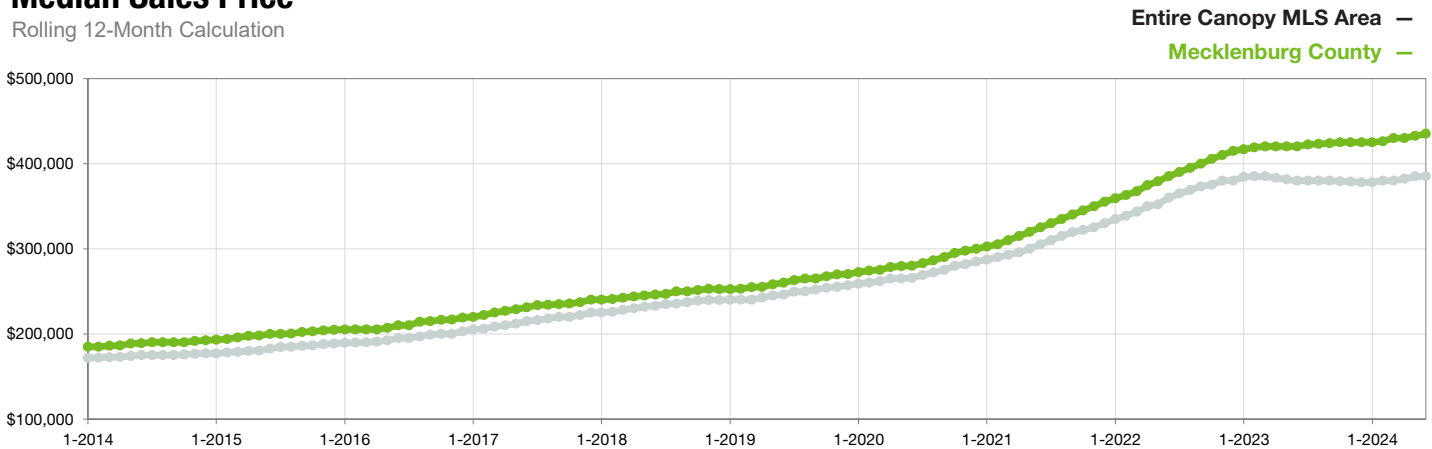
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



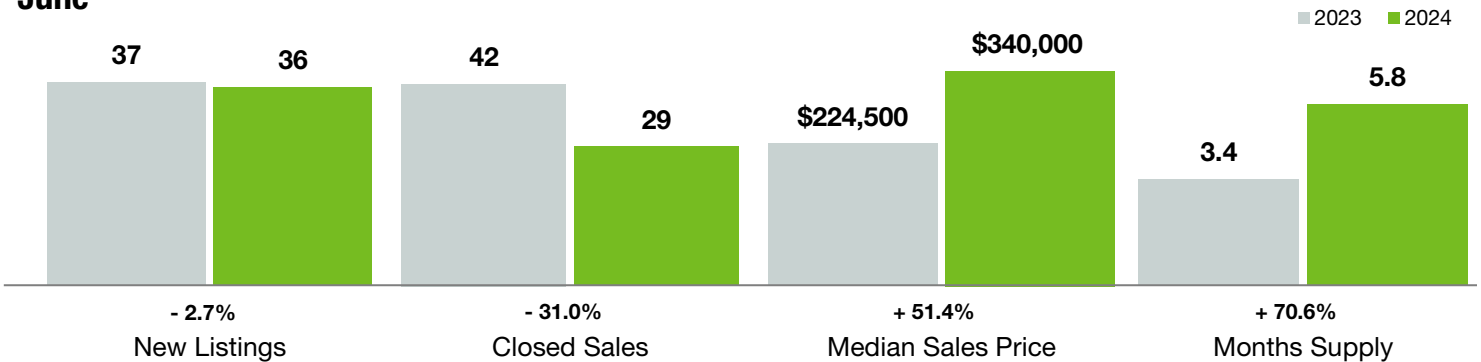
Montgomery County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	37	36	- 2.7%	169	253	+ 49.7%
Pending Sales	31	23	- 25.8%	142	162	+ 14.1%
Closed Sales	42	29	- 31.0%	127	153	+ 20.5%
Median Sales Price*	\$224,500	\$340,000	+ 51.4%	\$179,500	\$238,000	+ 32.6%
Average Sales Price*	\$302,282	\$365,700	+ 21.0%	\$308,254	\$362,374	+ 17.6%
Percent of Original List Price Received*	92.4%	91.3%	- 1.2%	92.3%	92.1%	- 0.2%
List to Close	127	103	- 18.9%	108	108	0.0%
Days on Market Until Sale	91	59	- 35.2%	73	71	- 2.7%
Cumulative Days on Market Until Sale	93	57	- 38.7%	81	81	0.0%
Average List Price	\$409,937	\$428,003	+ 4.4%	\$372,790	\$381,647	+ 2.4%
Inventory of Homes for Sale	74	144	+ 94.6%	--	--	--
Months Supply of Inventory	3.4	5.8	+ 70.6%	--	--	--

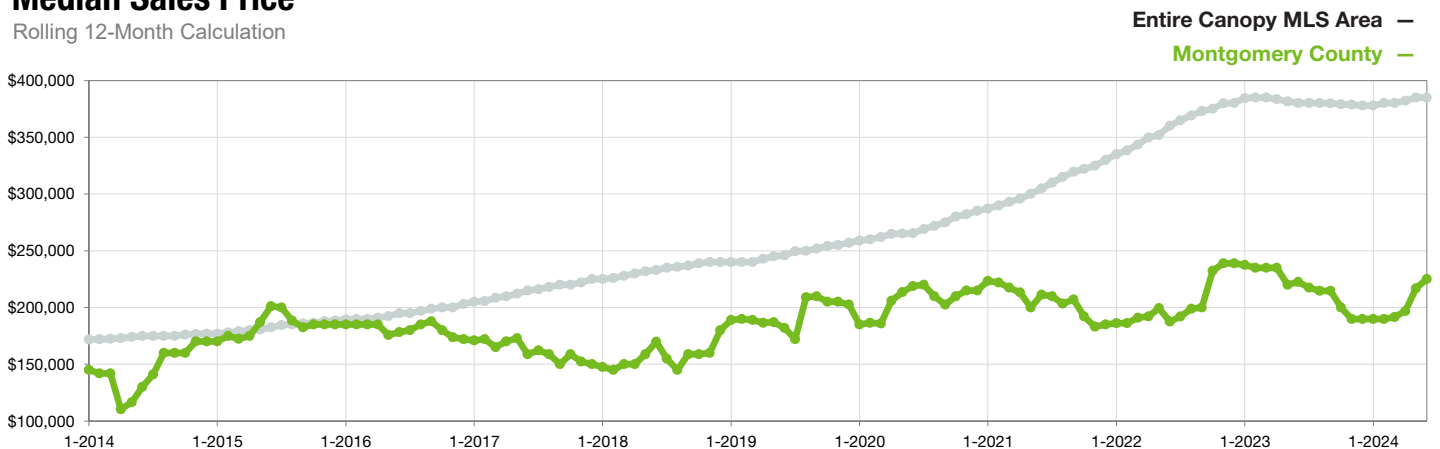
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



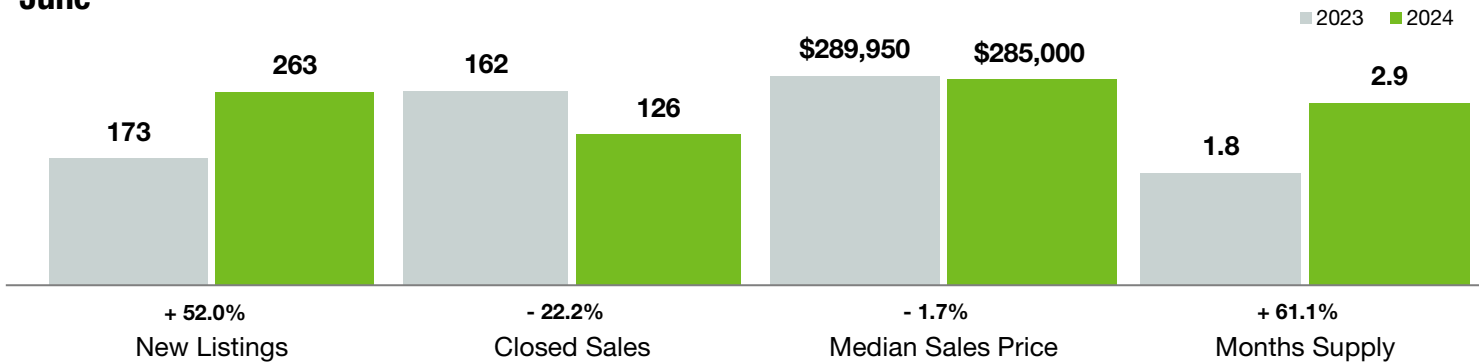
Rowan County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	173	263	+ 52.0%	971	1,163	+ 19.8%
Pending Sales	133	182	+ 36.8%	893	895	+ 0.2%
Closed Sales	162	126	- 22.2%	862	770	- 10.7%
Median Sales Price*	\$289,950	\$285,000	- 1.7%	\$264,990	\$280,000	+ 5.7%
Average Sales Price*	\$293,656	\$348,153	+ 18.6%	\$289,807	\$325,431	+ 12.3%
Percent of Original List Price Received*	96.7%	94.3%	- 2.5%	95.4%	95.1%	- 0.3%
List to Close	77	86	+ 11.7%	86	92	+ 7.0%
Days on Market Until Sale	34	42	+ 23.5%	40	49	+ 22.5%
Cumulative Days on Market Until Sale	39	46	+ 17.9%	46	55	+ 19.6%
Average List Price	\$342,665	\$369,603	+ 7.9%	\$311,381	\$359,339	+ 15.4%
Inventory of Homes for Sale	263	402	+ 52.9%	--	--	--
Months Supply of Inventory	1.8	2.9	+ 61.1%	--	--	--

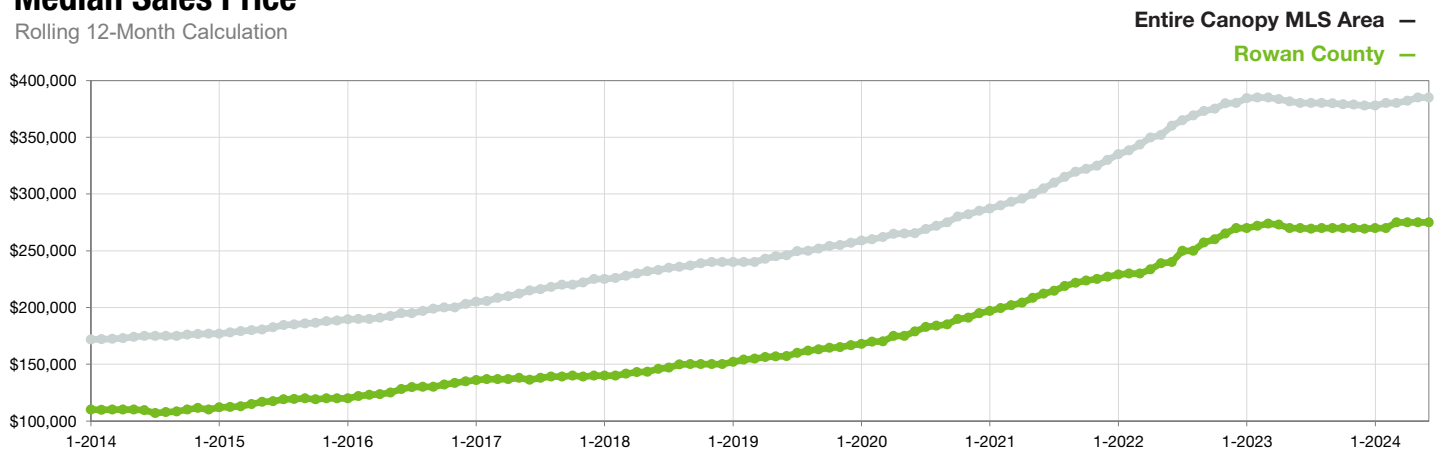
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



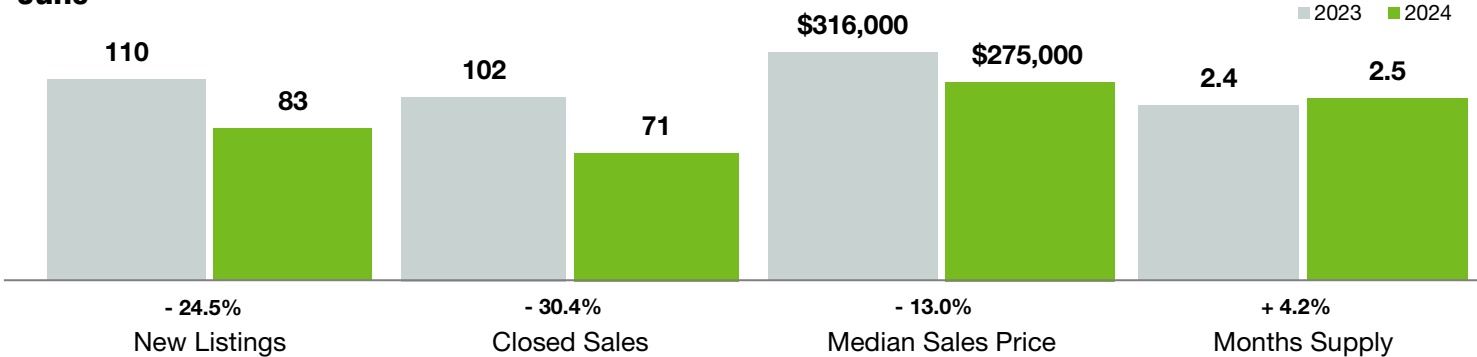
Stanly County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	110	83	- 24.5%	577	548	- 5.0%
Pending Sales	82	70	- 14.6%	514	476	- 7.4%
Closed Sales	102	71	- 30.4%	481	444	- 7.7%
Median Sales Price*	\$316,000	\$275,000	- 13.0%	\$307,829	\$310,000	+ 0.7%
Average Sales Price*	\$324,266	\$301,733	- 6.9%	\$324,529	\$338,605	+ 4.3%
Percent of Original List Price Received*	97.6%	96.4%	- 1.2%	94.9%	95.2%	+ 0.3%
List to Close	98	76	- 22.4%	107	102	- 4.7%
Days on Market Until Sale	49	31	- 36.7%	55	57	+ 3.6%
Cumulative Days on Market Until Sale	53	36	- 32.1%	61	63	+ 3.3%
Average List Price	\$336,219	\$370,286	+ 10.1%	\$352,813	\$348,530	- 1.2%
Inventory of Homes for Sale	187	185	- 1.1%	--	--	--
Months Supply of Inventory	2.4	2.5	+ 4.2%	--	--	--

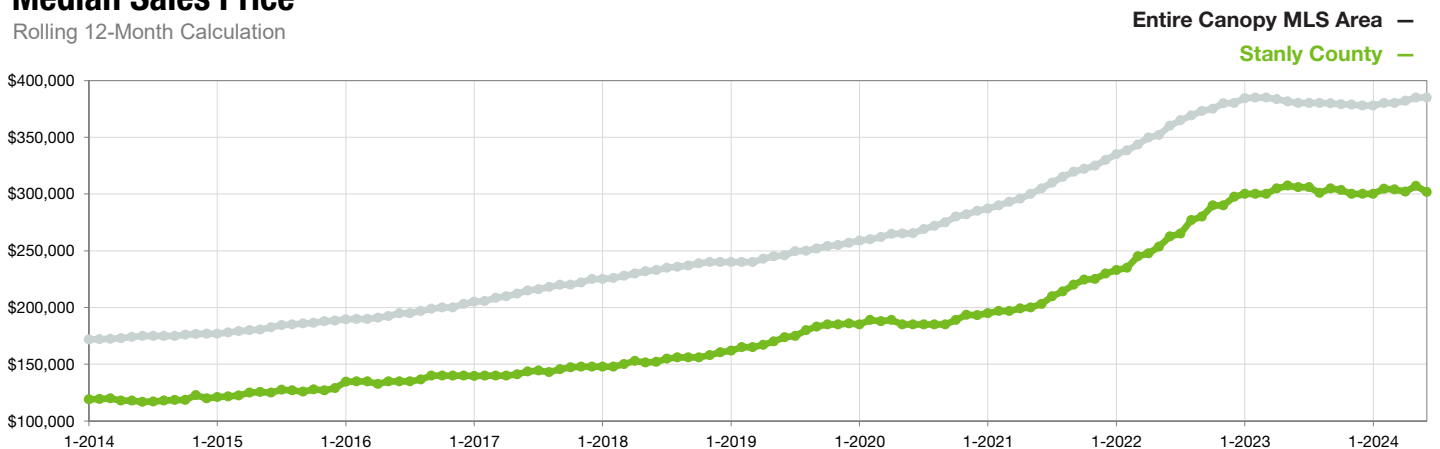
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



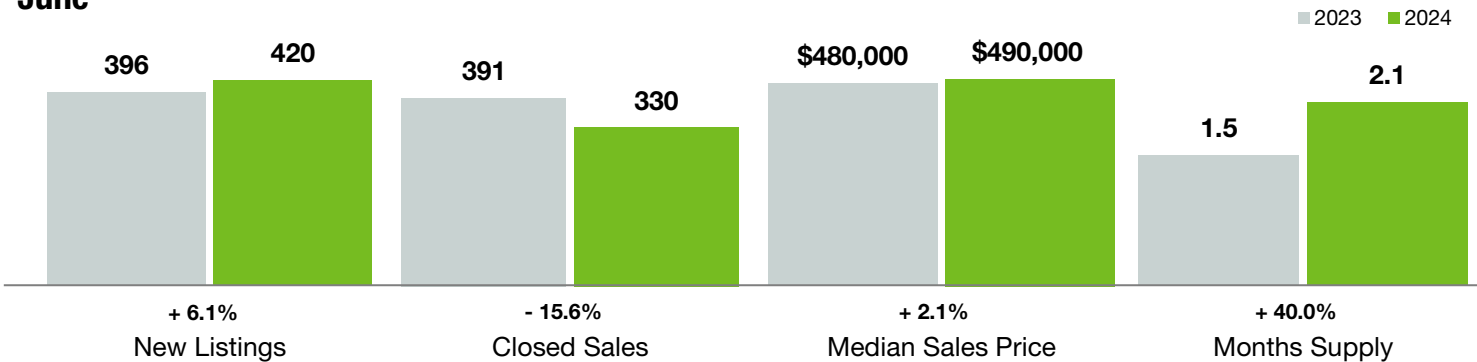
Union County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	396	420	+ 6.1%	2,049	2,256	+ 10.1%
Pending Sales	314	331	+ 5.4%	1,859	1,804	- 3.0%
Closed Sales	391	330	- 15.6%	1,757	1,625	- 7.5%
Median Sales Price*	\$480,000	\$490,000	+ 2.1%	\$454,000	\$460,000	+ 1.3%
Average Sales Price*	\$612,124	\$636,547	+ 4.0%	\$557,628	\$594,517	+ 6.6%
Percent of Original List Price Received*	99.2%	98.5%	- 0.7%	97.3%	98.4%	+ 1.1%
List to Close	87	72	- 17.2%	103	81	- 21.4%
Days on Market Until Sale	37	26	- 29.7%	43	32	- 25.6%
Cumulative Days on Market Until Sale	31	29	- 6.5%	42	35	- 16.7%
Average List Price	\$598,464	\$621,262	+ 3.8%	\$608,130	\$627,165	+ 3.1%
Inventory of Homes for Sale	444	567	+ 27.7%	--	--	--
Months Supply of Inventory	1.5	2.1	+ 40.0%	--	--	--

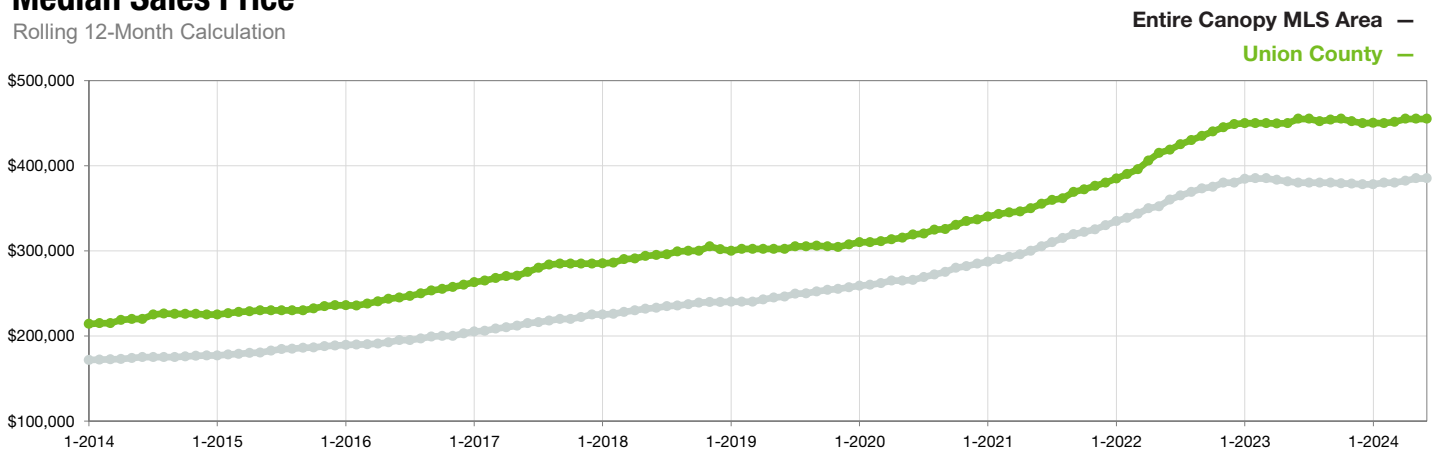
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



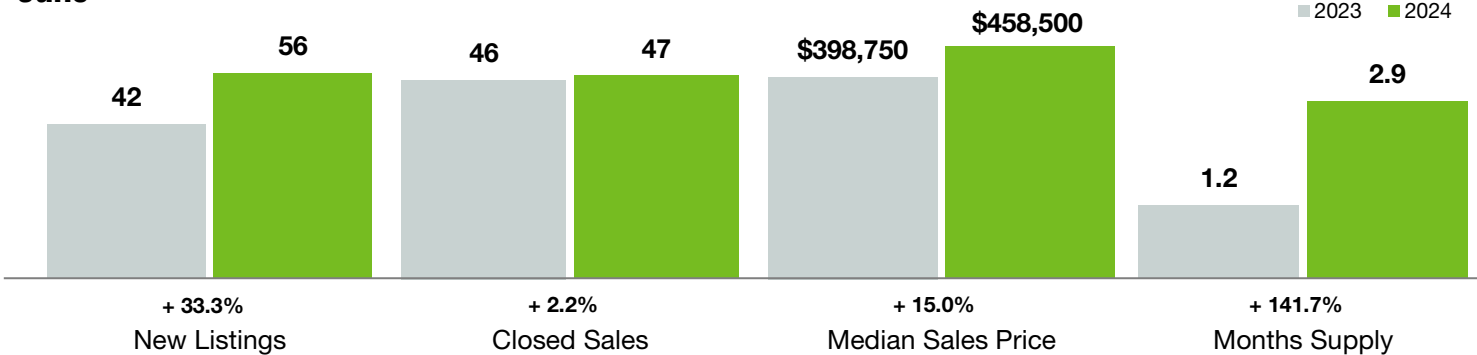
Belmont

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	42	56	+ 33.3%	273	334	+ 22.3%
Pending Sales	43	35	- 18.6%	248	251	+ 1.2%
Closed Sales	46	47	+ 2.2%	208	240	+ 15.4%
Median Sales Price*	\$398,750	\$458,500	+ 15.0%	\$417,055	\$450,704	+ 8.1%
Average Sales Price*	\$504,330	\$492,817	- 2.3%	\$498,641	\$545,783	+ 9.5%
Percent of Original List Price Received*	98.3%	97.9%	- 0.4%	97.5%	98.0%	+ 0.5%
List to Close	63	82	+ 30.2%	67	71	+ 6.0%
Days on Market Until Sale	24	31	+ 29.2%	28	32	+ 14.3%
Cumulative Days on Market Until Sale	23	33	+ 43.5%	30	32	+ 6.7%
Average List Price	\$507,064	\$584,727	+ 15.3%	\$504,226	\$596,049	+ 18.2%
Inventory of Homes for Sale	46	113	+ 145.7%	--	--	--
Months Supply of Inventory	1.2	2.9	+ 141.7%	--	--	--

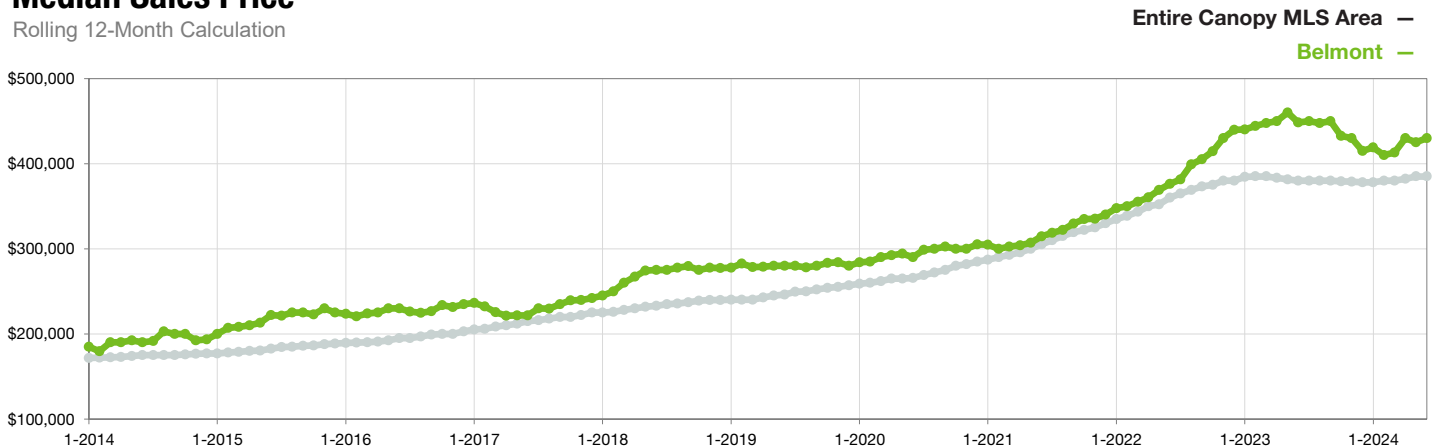
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



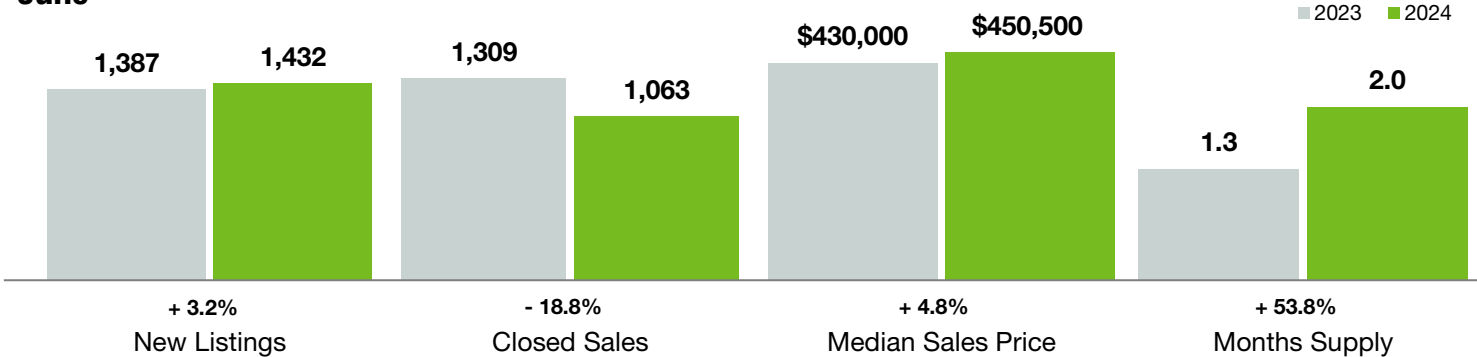
City of Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	1,387	1,432	+ 3.2%	7,585	8,272	+ 9.1%
Pending Sales	1,088	1,161	+ 6.7%	7,121	6,763	- 5.0%
Closed Sales	1,309	1,063	- 18.8%	6,567	6,108	- 7.0%
Median Sales Price*	\$430,000	\$450,500	+ 4.8%	\$405,000	\$419,976	+ 3.7%
Average Sales Price*	\$577,524	\$624,193	+ 8.1%	\$528,386	\$580,785	+ 9.9%
Percent of Original List Price Received*	99.9%	98.7%	- 1.2%	97.9%	98.5%	+ 0.6%
List to Close	74	73	- 1.4%	88	80	- 9.1%
Days on Market Until Sale	23	25	+ 8.7%	36	32	- 11.1%
Cumulative Days on Market Until Sale	25	27	+ 8.0%	38	35	- 7.9%
Average List Price	\$563,149	\$603,760	+ 7.2%	\$569,827	\$606,646	+ 6.5%
Inventory of Homes for Sale	1,382	2,006	+ 45.2%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 53.8%	--	--	--

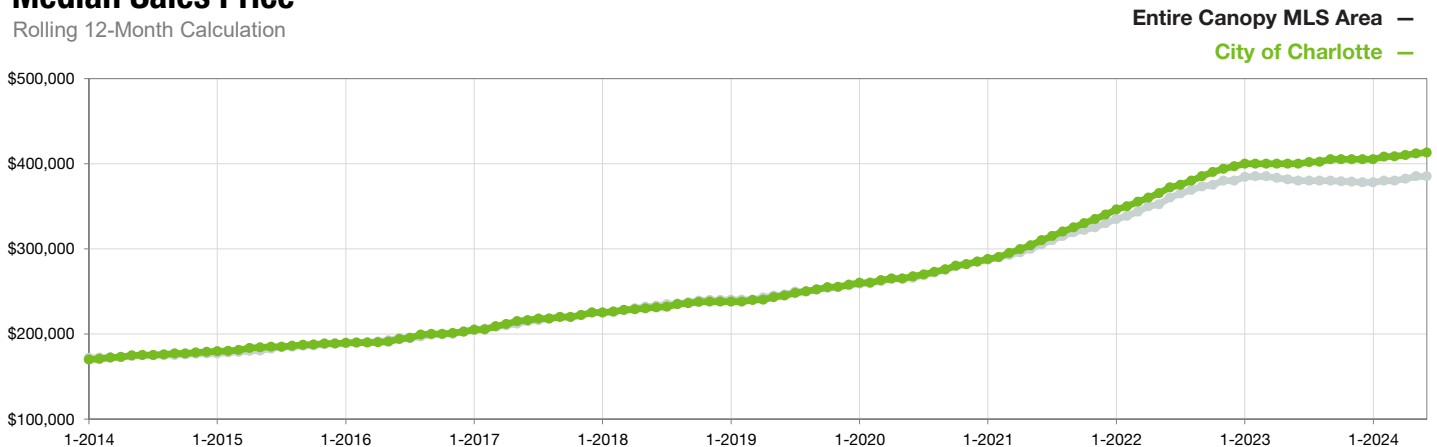
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



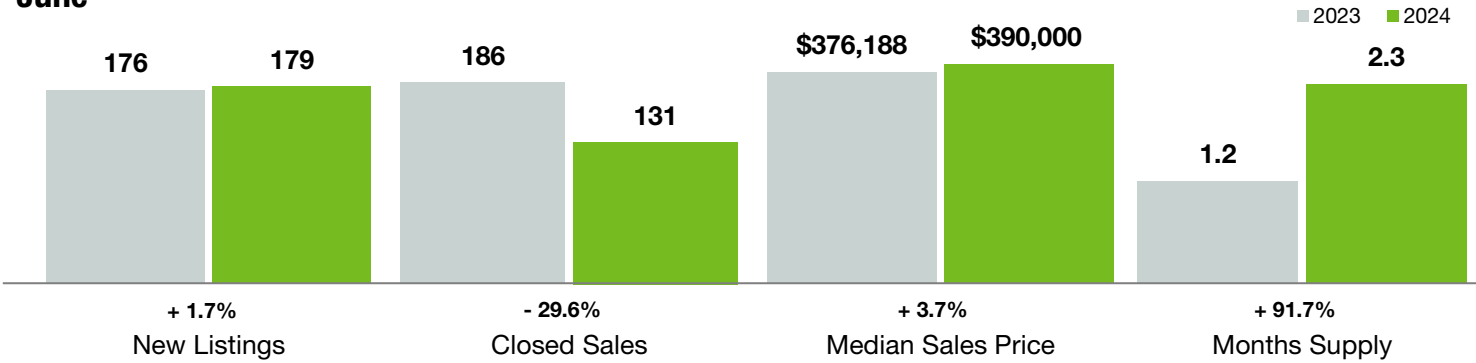
Concord

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	176	179	+ 1.7%	862	1,019	+ 18.2%
Pending Sales	146	160	+ 9.6%	869	798	- 8.2%
Closed Sales	186	131	- 29.6%	816	708	- 13.2%
Median Sales Price*	\$376,188	\$390,000	+ 3.7%	\$360,000	\$387,500	+ 7.6%
Average Sales Price*	\$420,608	\$442,599	+ 5.2%	\$384,702	\$437,231	+ 13.7%
Percent of Original List Price Received*	98.3%	97.6%	- 0.7%	96.2%	97.6%	+ 1.5%
List to Close	72	68	- 5.6%	90	73	- 18.9%
Days on Market Until Sale	28	27	- 3.6%	41	32	- 22.0%
Cumulative Days on Market Until Sale	32	28	- 12.5%	44	35	- 20.5%
Average List Price	\$410,441	\$488,354	+ 19.0%	\$422,916	\$467,139	+ 10.5%
Inventory of Homes for Sale	158	274	+ 73.4%	--	--	--
Months Supply of Inventory	1.2	2.3	+ 91.7%	--	--	--

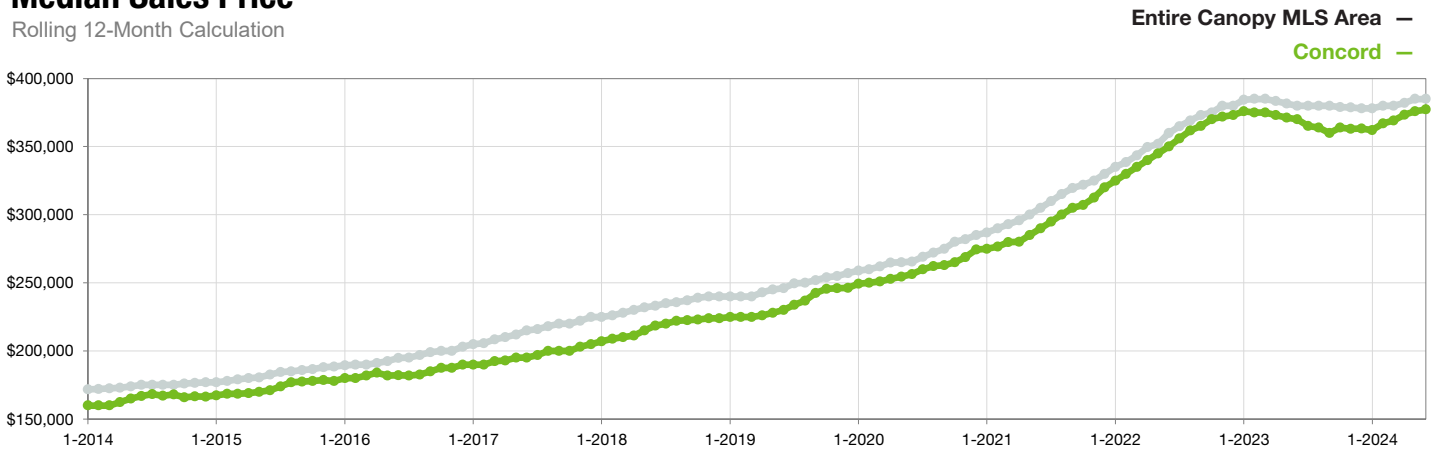
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



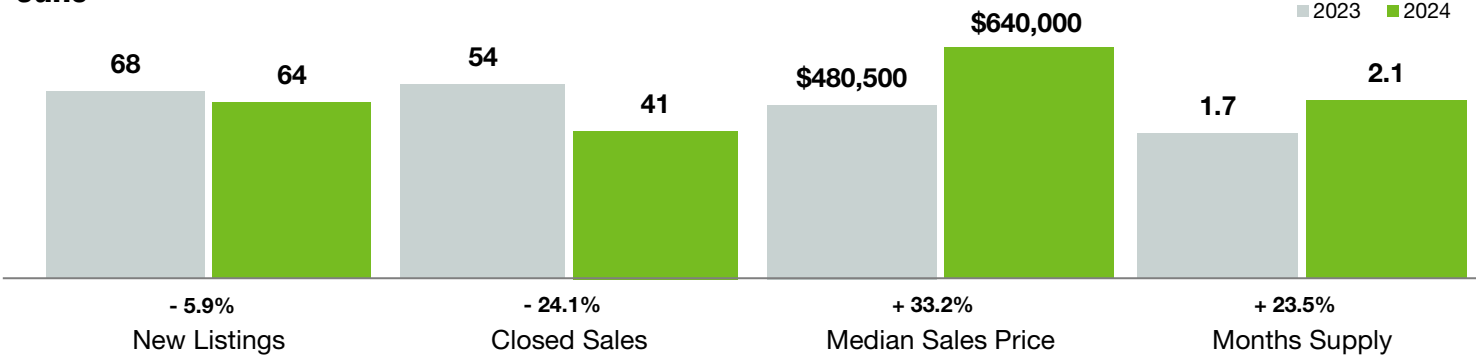
Cornelius

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	68	64	- 5.9%	324	370	+ 14.2%
Pending Sales	47	62	+ 31.9%	281	303	+ 7.8%
Closed Sales	54	41	- 24.1%	262	276	+ 5.3%
Median Sales Price*	\$480,500	\$640,000	+ 33.2%	\$495,000	\$572,500	+ 15.7%
Average Sales Price*	\$720,942	\$903,931	+ 25.4%	\$740,887	\$799,093	+ 7.9%
Percent of Original List Price Received*	96.9%	96.2%	- 0.7%	96.3%	96.8%	+ 0.5%
List to Close	73	74	+ 1.4%	82	87	+ 6.1%
Days on Market Until Sale	25	37	+ 48.0%	37	46	+ 24.3%
Cumulative Days on Market Until Sale	27	42	+ 55.6%	39	41	+ 5.1%
Average List Price	\$872,192	\$1,034,259	+ 18.6%	\$932,225	\$990,231	+ 6.2%
Inventory of Homes for Sale	76	93	+ 22.4%	--	--	--
Months Supply of Inventory	1.7	2.1	+ 23.5%	--	--	--

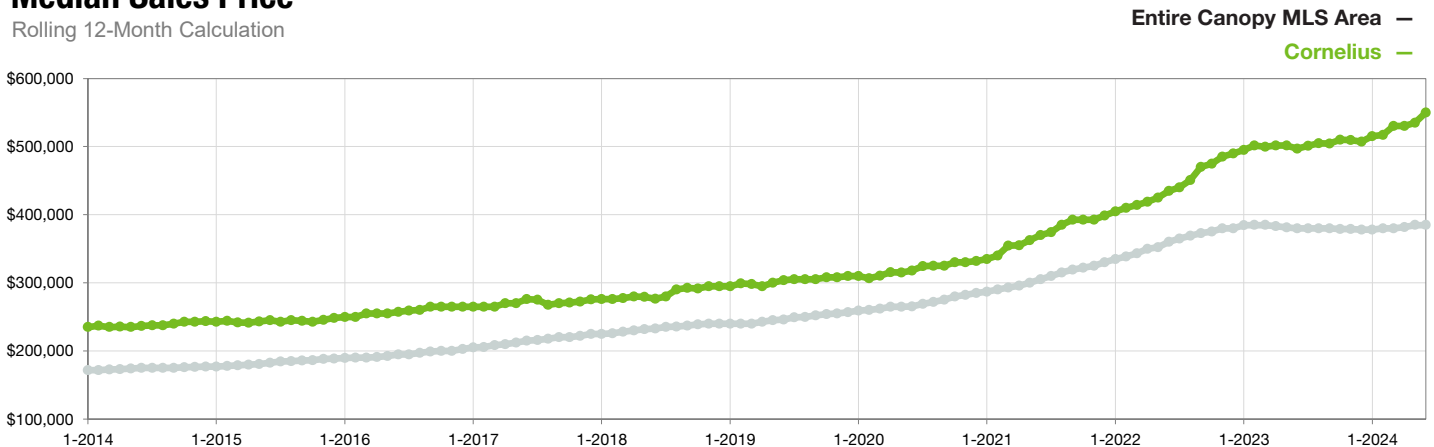
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



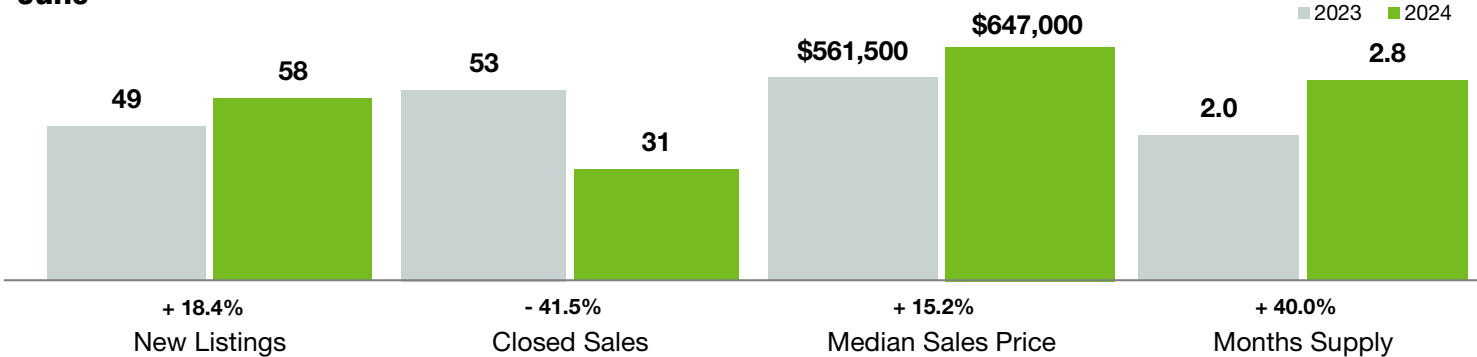
Davidson

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	49	58	+ 18.4%	272	325	+ 19.5%
Pending Sales	43	45	+ 4.7%	246	247	+ 0.4%
Closed Sales	53	31	- 41.5%	214	209	- 2.3%
Median Sales Price*	\$561,500	\$647,000	+ 15.2%	\$596,300	\$593,500	- 0.5%
Average Sales Price*	\$663,492	\$898,390	+ 35.4%	\$737,918	\$769,764	+ 4.3%
Percent of Original List Price Received*	99.1%	98.5%	- 0.6%	99.1%	98.1%	- 1.0%
List to Close	83	64	- 22.9%	107	95	- 11.2%
Days on Market Until Sale	40	21	- 47.5%	40	37	- 7.5%
Cumulative Days on Market Until Sale	41	22	- 46.3%	44	46	+ 4.5%
Average List Price	\$748,463	\$1,102,601	+ 47.3%	\$808,455	\$939,579	+ 16.2%
Inventory of Homes for Sale	71	97	+ 36.6%	--	--	--
Months Supply of Inventory	2.0	2.8	+ 40.0%	--	--	--

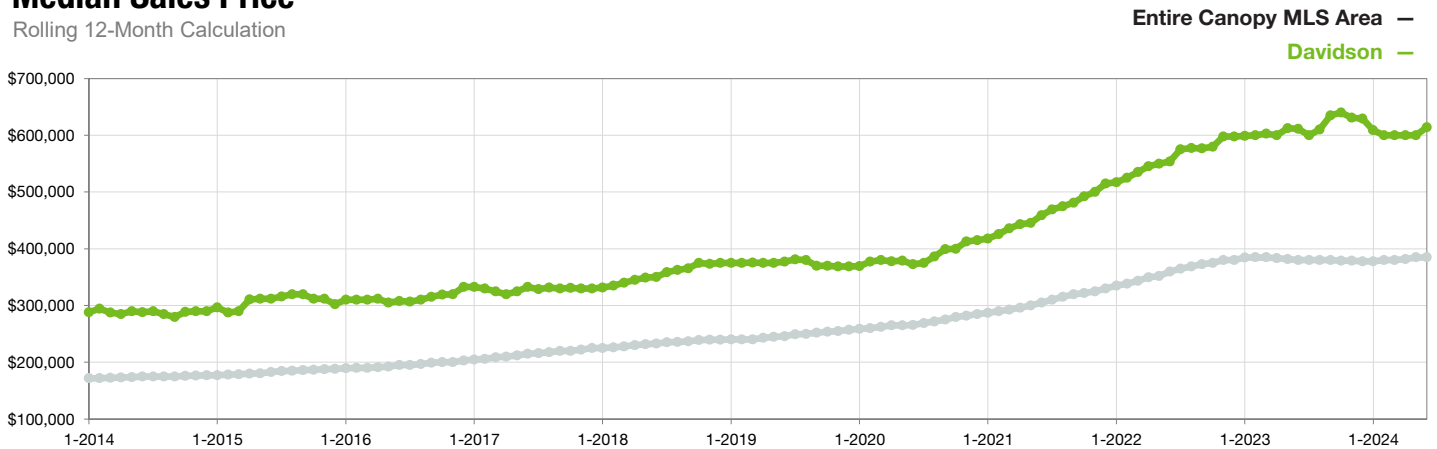
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



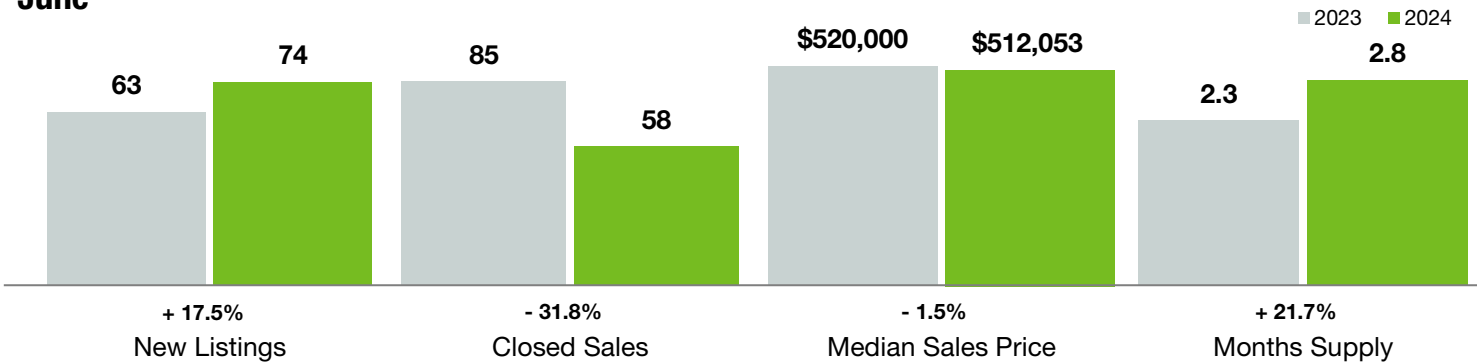
Denver

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	63	74	+ 17.5%	412	448	+ 8.7%
Pending Sales	55	68	+ 23.6%	348	344	- 1.1%
Closed Sales	85	58	- 31.8%	312	311	- 0.3%
Median Sales Price*	\$520,000	\$512,053	- 1.5%	\$519,450	\$499,000	- 3.9%
Average Sales Price*	\$699,127	\$647,380	- 7.4%	\$646,650	\$578,991	- 10.5%
Percent of Original List Price Received*	97.9%	98.1%	+ 0.2%	97.1%	98.2%	+ 1.1%
List to Close	110	88	- 20.0%	115	106	- 7.8%
Days on Market Until Sale	52	38	- 26.9%	57	46	- 19.3%
Cumulative Days on Market Until Sale	45	36	- 20.0%	51	46	- 9.8%
Average List Price	\$649,076	\$946,885	+ 45.9%	\$682,159	\$783,248	+ 14.8%
Inventory of Homes for Sale	117	149	+ 27.4%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

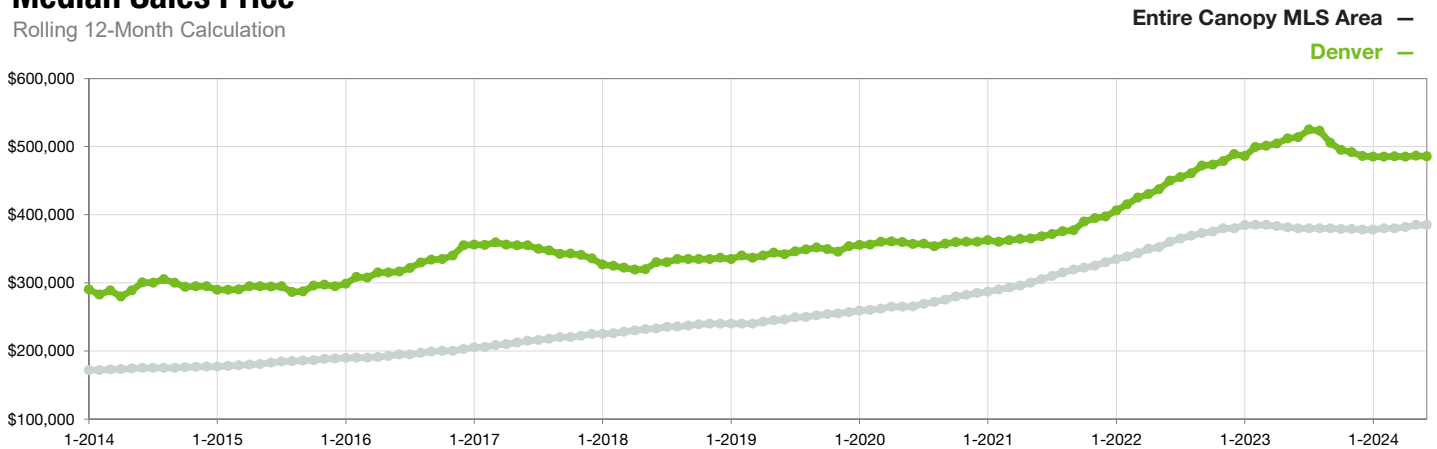
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



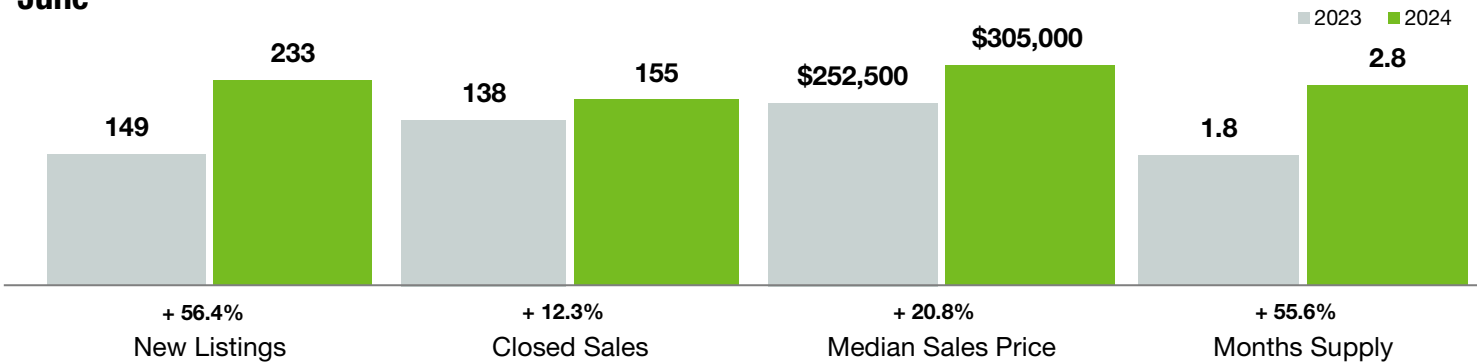
Gastonia

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	149	233	+ 56.4%	872	1,233	+ 41.4%
Pending Sales	125	192	+ 53.6%	804	927	+ 15.3%
Closed Sales	138	155	+ 12.3%	758	771	+ 1.7%
Median Sales Price*	\$252,500	\$305,000	+ 20.8%	\$272,000	\$295,000	+ 8.5%
Average Sales Price*	\$272,851	\$324,242	+ 18.8%	\$290,223	\$308,915	+ 6.4%
Percent of Original List Price Received*	96.7%	96.2%	- 0.5%	95.3%	95.9%	+ 0.6%
List to Close	77	86	+ 11.7%	90	91	+ 1.1%
Days on Market Until Sale	39	35	- 10.3%	46	44	- 4.3%
Cumulative Days on Market Until Sale	39	40	+ 2.6%	52	51	- 1.9%
Average List Price	\$311,247	\$339,852	+ 9.2%	\$304,993	\$335,441	+ 10.0%
Inventory of Homes for Sale	229	368	+ 60.7%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

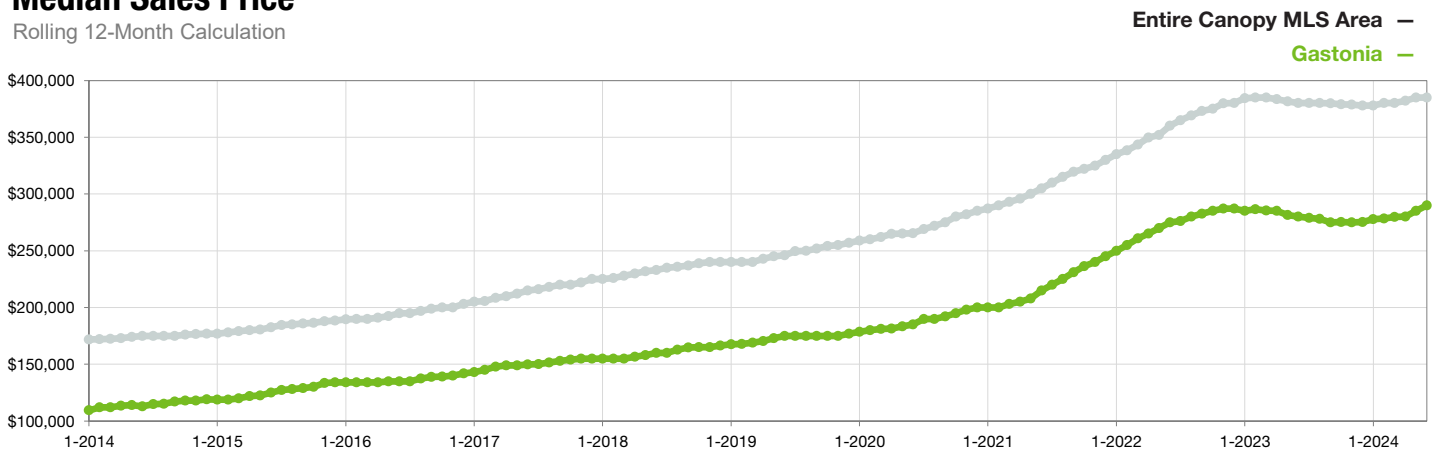
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



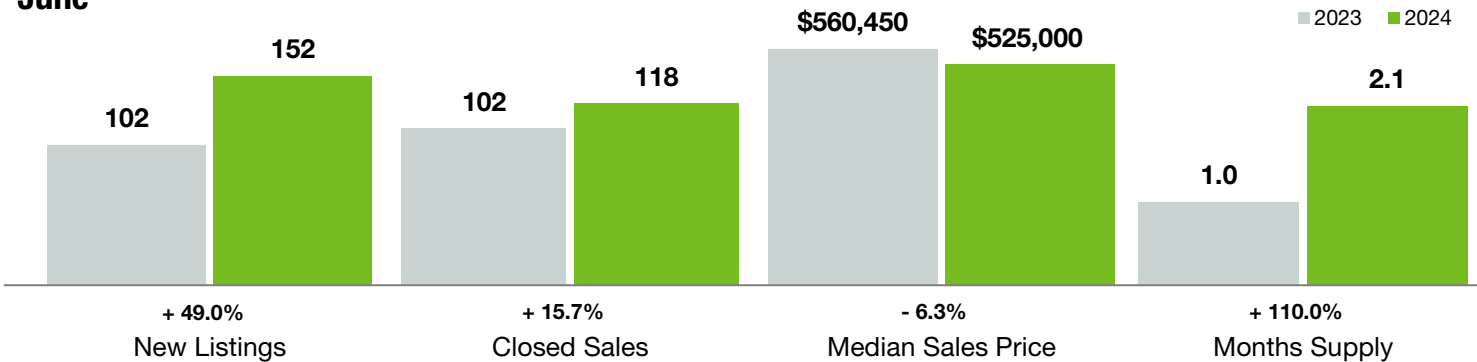
Huntersville

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	102	152	+ 49.0%	613	783	+ 27.7%
Pending Sales	95	104	+ 9.5%	582	624	+ 7.2%
Closed Sales	102	118	+ 15.7%	558	585	+ 4.8%
Median Sales Price*	\$560,450	\$525,000	- 6.3%	\$550,000	\$520,000	- 5.5%
Average Sales Price*	\$590,386	\$619,428	+ 4.9%	\$594,280	\$591,331	- 0.5%
Percent of Original List Price Received*	99.2%	98.5%	- 0.7%	98.2%	99.2%	+ 1.0%
List to Close	70	74	+ 5.7%	93	83	- 10.8%
Days on Market Until Sale	14	19	+ 35.7%	32	24	- 25.0%
Cumulative Days on Market Until Sale	17	21	+ 23.5%	34	26	- 23.5%
Average List Price	\$587,598	\$625,697	+ 6.5%	\$626,902	\$626,013	- 0.1%
Inventory of Homes for Sale	92	188	+ 104.3%	--	--	--
Months Supply of Inventory	1.0	2.1	+ 110.0%	--	--	--

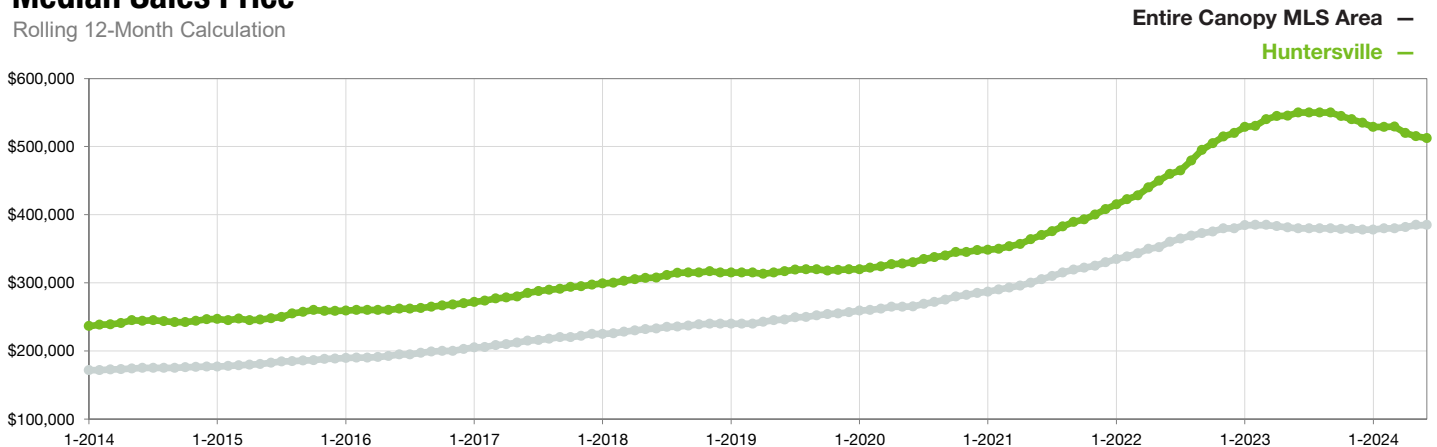
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



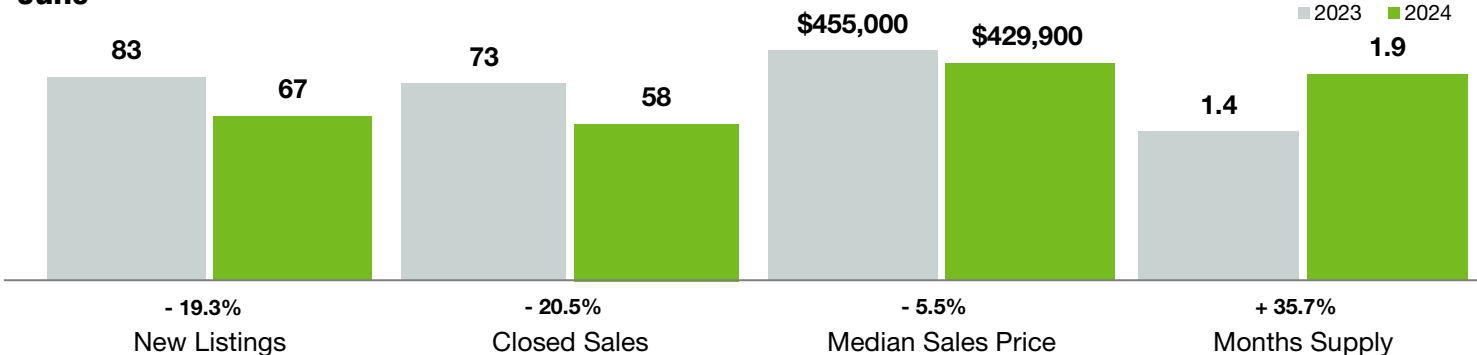
Indian Trail

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	83	67	- 19.3%	373	392	+ 5.1%
Pending Sales	73	57	- 21.9%	360	313	- 13.1%
Closed Sales	73	58	- 20.5%	343	286	- 16.6%
Median Sales Price*	\$455,000	\$429,900	- 5.5%	\$445,000	\$441,765	- 0.7%
Average Sales Price*	\$476,545	\$475,030	- 0.3%	\$461,304	\$462,914	+ 0.3%
Percent of Original List Price Received*	98.0%	99.0%	+ 1.0%	96.9%	98.5%	+ 1.7%
List to Close	92	63	- 31.5%	109	77	- 29.4%
Days on Market Until Sale	23	28	+ 21.7%	45	33	- 26.7%
Cumulative Days on Market Until Sale	25	27	+ 8.0%	49	33	- 32.7%
Average List Price	\$465,260	\$488,401	+ 5.0%	\$477,440	\$473,486	- 0.8%
Inventory of Homes for Sale	78	91	+ 16.7%	--	--	--
Months Supply of Inventory	1.4	1.9	+ 35.7%	--	--	--

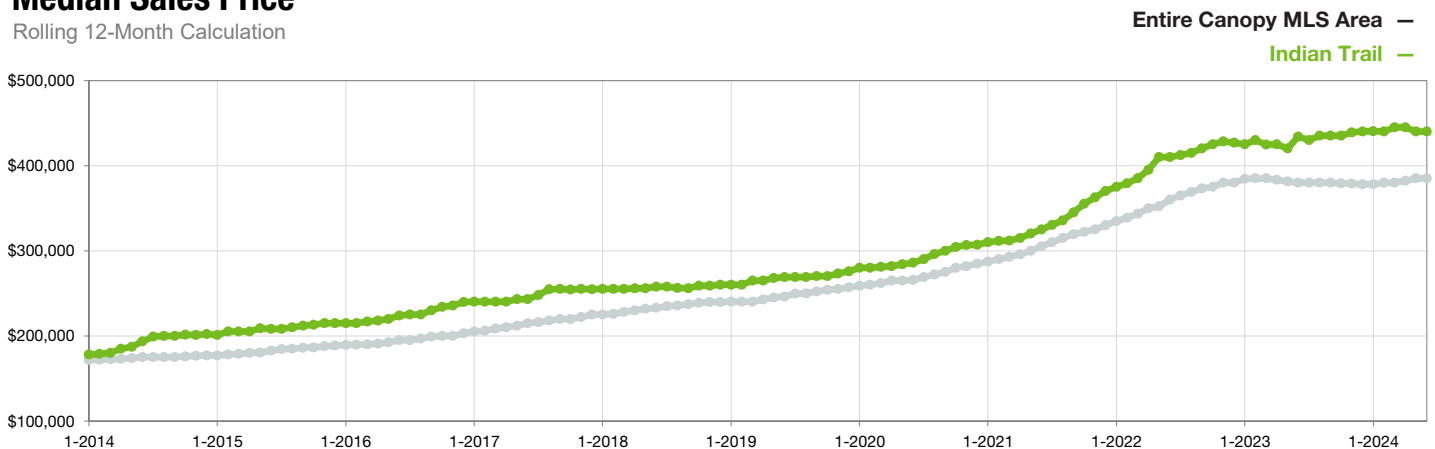
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



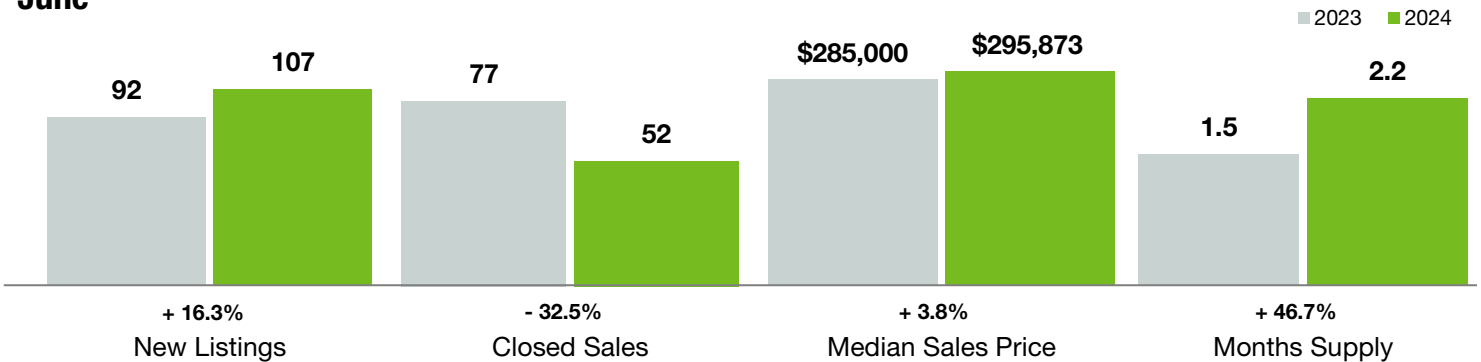
Kannapolis

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	92	107	+ 16.3%	479	527	+ 10.0%
Pending Sales	79	72	- 8.9%	442	398	- 10.0%
Closed Sales	77	52	- 32.5%	393	367	- 6.6%
Median Sales Price*	\$285,000	\$295,873	+ 3.8%	\$285,000	\$280,000	- 1.8%
Average Sales Price*	\$323,782	\$332,163	+ 2.6%	\$296,660	\$307,846	+ 3.8%
Percent of Original List Price Received*	96.5%	95.9%	- 0.6%	95.5%	96.1%	+ 0.6%
List to Close	71	74	+ 4.2%	82	79	- 3.7%
Days on Market Until Sale	29	28	- 3.4%	40	36	- 10.0%
Cumulative Days on Market Until Sale	34	32	- 5.9%	42	41	- 2.4%
Average List Price	\$325,143	\$346,271	+ 6.5%	\$314,252	\$320,835	+ 2.1%
Inventory of Homes for Sale	100	139	+ 39.0%	--	--	--
Months Supply of Inventory	1.5	2.2	+ 46.7%	--	--	--

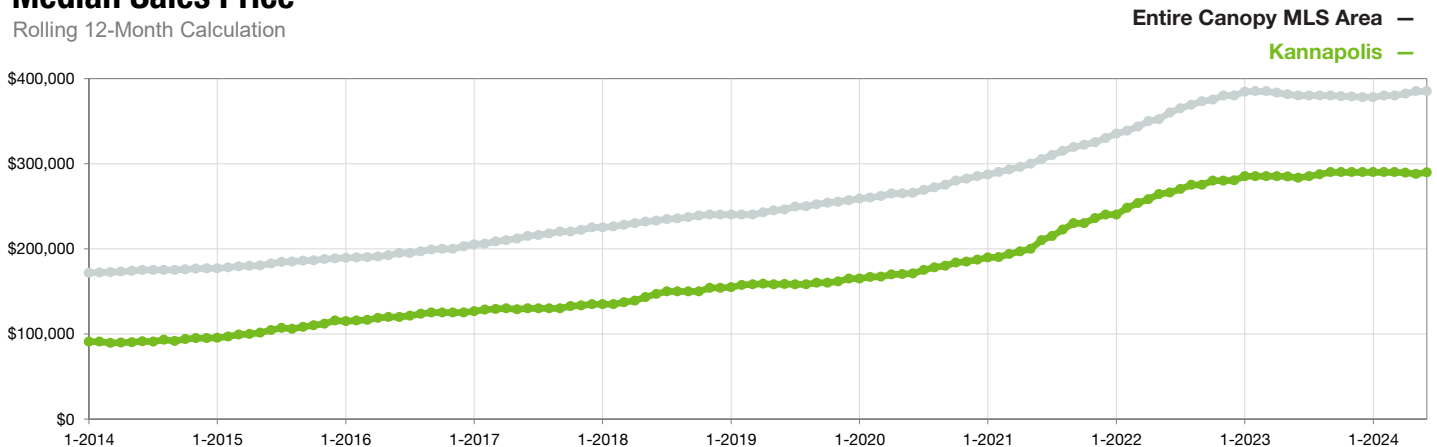
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



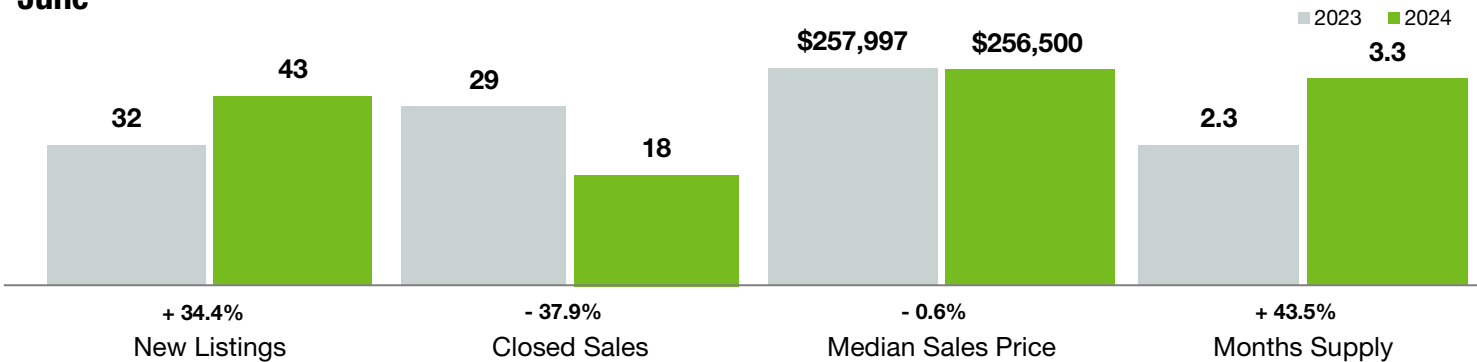
Kings Mountain

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	32	43	+ 34.4%	145	206	+ 42.1%
Pending Sales	25	26	+ 4.0%	127	149	+ 17.3%
Closed Sales	29	18	- 37.9%	117	133	+ 13.7%
Median Sales Price*	\$257,997	\$256,500	- 0.6%	\$249,900	\$260,000	+ 4.0%
Average Sales Price*	\$312,488	\$267,689	- 14.3%	\$281,153	\$281,512	+ 0.1%
Percent of Original List Price Received*	98.7%	90.5%	- 8.3%	95.7%	95.0%	- 0.7%
List to Close	89	102	+ 14.6%	93	83	- 10.8%
Days on Market Until Sale	49	57	+ 16.3%	53	44	- 17.0%
Cumulative Days on Market Until Sale	47	59	+ 25.5%	53	55	+ 3.8%
Average List Price	\$280,197	\$281,971	+ 0.6%	\$307,911	\$312,736	+ 1.6%
Inventory of Homes for Sale	49	73	+ 49.0%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 43.5%	--	--	--

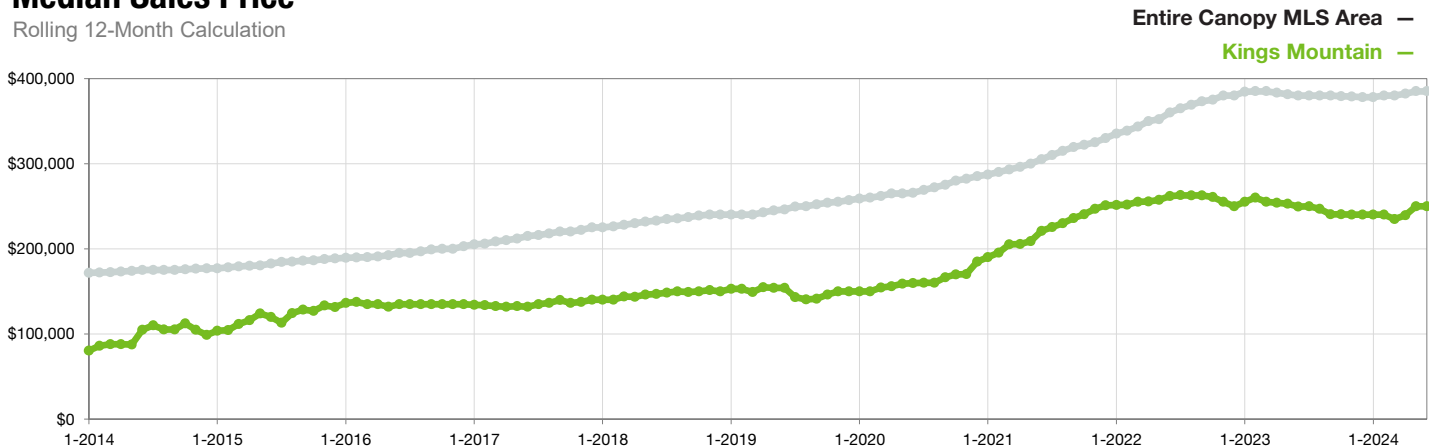
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



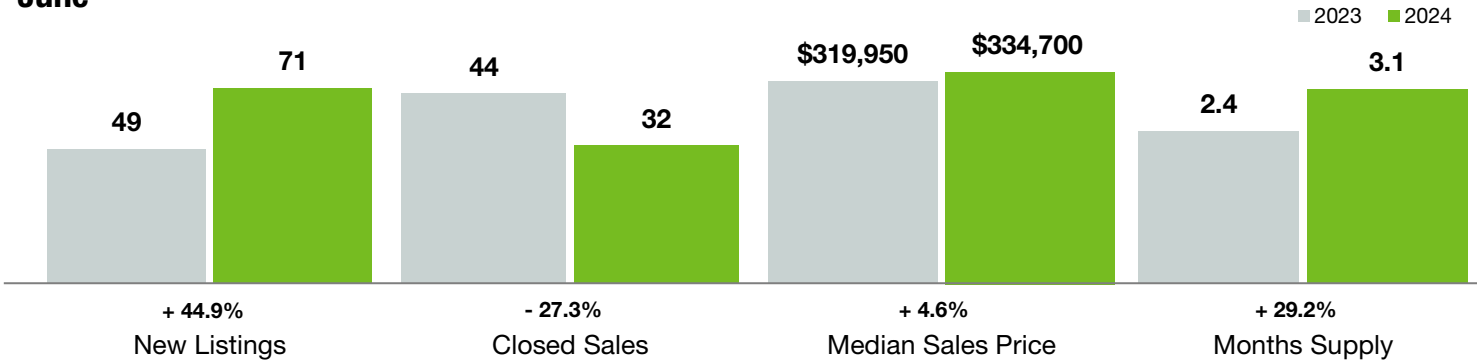
Lincolnton

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	49	71	+ 44.9%	217	305	+ 40.6%
Pending Sales	31	47	+ 51.6%	212	218	+ 2.8%
Closed Sales	44	32	- 27.3%	199	185	- 7.0%
Median Sales Price*	\$319,950	\$334,700	+ 4.6%	\$288,000	\$320,000	+ 11.1%
Average Sales Price*	\$332,984	\$375,197	+ 12.7%	\$313,237	\$348,290	+ 11.2%
Percent of Original List Price Received*	96.2%	95.7%	- 0.5%	95.1%	96.3%	+ 1.3%
List to Close	96	94	- 2.1%	106	90	- 15.1%
Days on Market Until Sale	35	49	+ 40.0%	45	44	- 2.2%
Cumulative Days on Market Until Sale	36	56	+ 55.6%	48	57	+ 18.8%
Average List Price	\$354,991	\$363,725	+ 2.5%	\$327,854	\$366,216	+ 11.7%
Inventory of Homes for Sale	82	109	+ 32.9%	--	--	--
Months Supply of Inventory	2.4	3.1	+ 29.2%	--	--	--

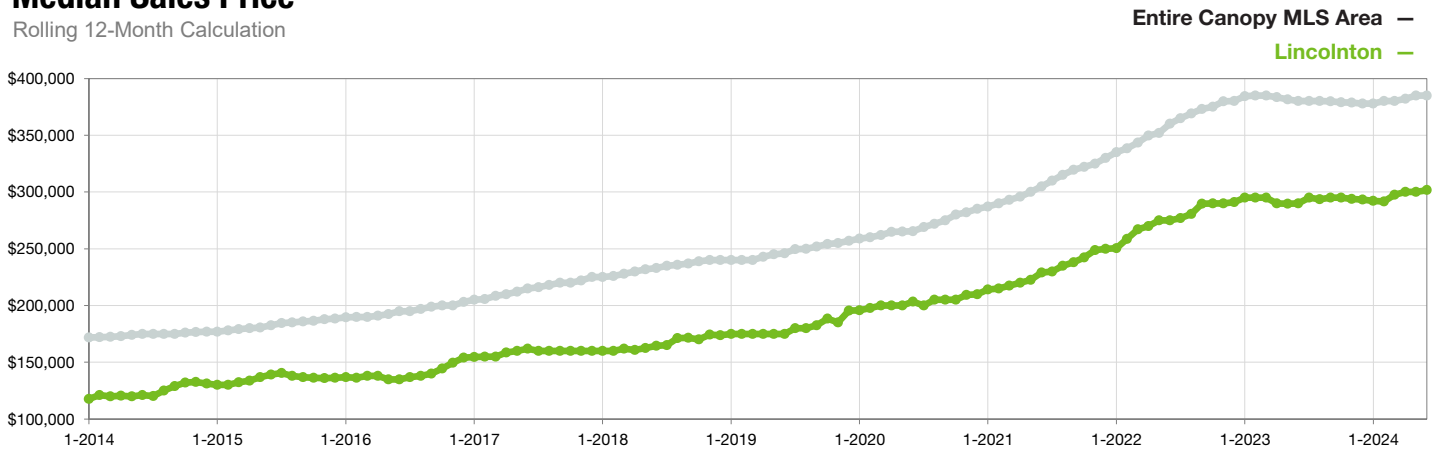
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



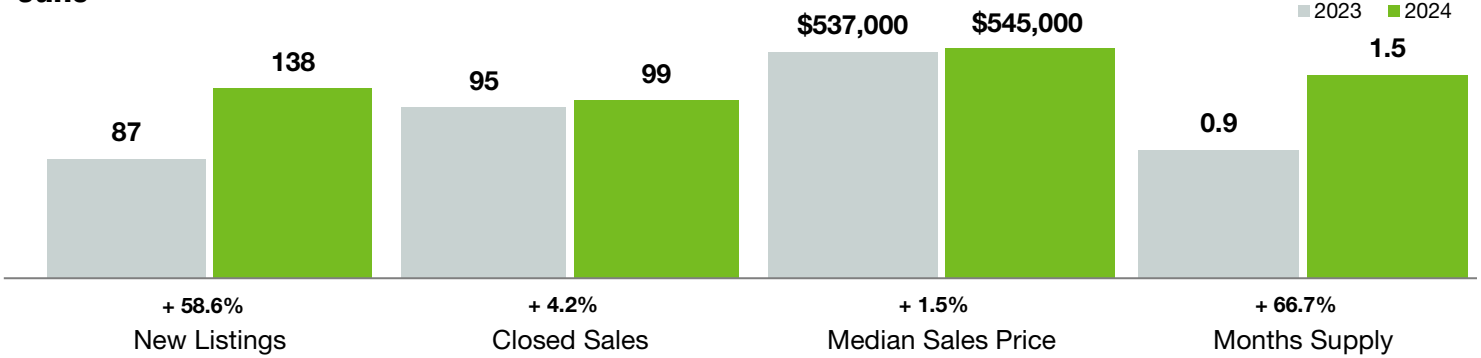
Matthews

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	87	138	+ 58.6%	493	599	+ 21.5%
Pending Sales	77	109	+ 41.6%	473	505	+ 6.8%
Closed Sales	95	99	+ 4.2%	444	414	- 6.8%
Median Sales Price*	\$537,000	\$545,000	+ 1.5%	\$490,000	\$533,750	+ 8.9%
Average Sales Price*	\$559,661	\$621,987	+ 11.1%	\$536,251	\$635,998	+ 18.6%
Percent of Original List Price Received*	99.8%	99.5%	- 0.3%	98.2%	99.6%	+ 1.4%
List to Close	81	60	- 25.9%	80	61	- 23.8%
Days on Market Until Sale	36	21	- 41.7%	37	21	- 43.2%
Cumulative Days on Market Until Sale	37	23	- 37.8%	36	22	- 38.9%
Average List Price	\$618,729	\$618,077	- 0.1%	\$577,826	\$650,003	+ 12.5%
Inventory of Homes for Sale	72	107	+ 48.6%	--	--	--
Months Supply of Inventory	0.9	1.5	+ 66.7%	--	--	--

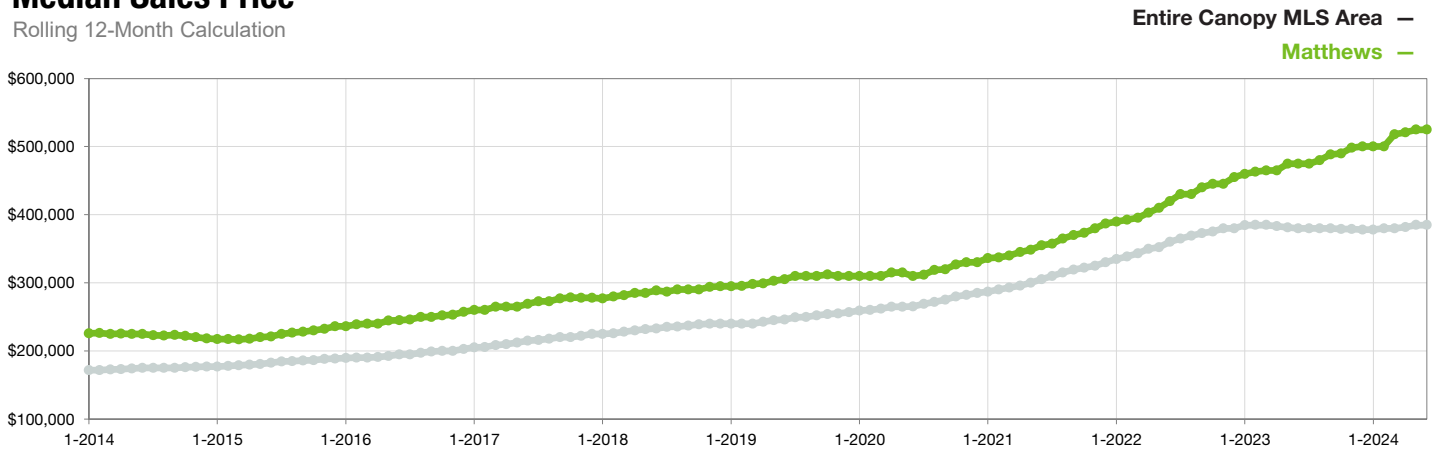
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



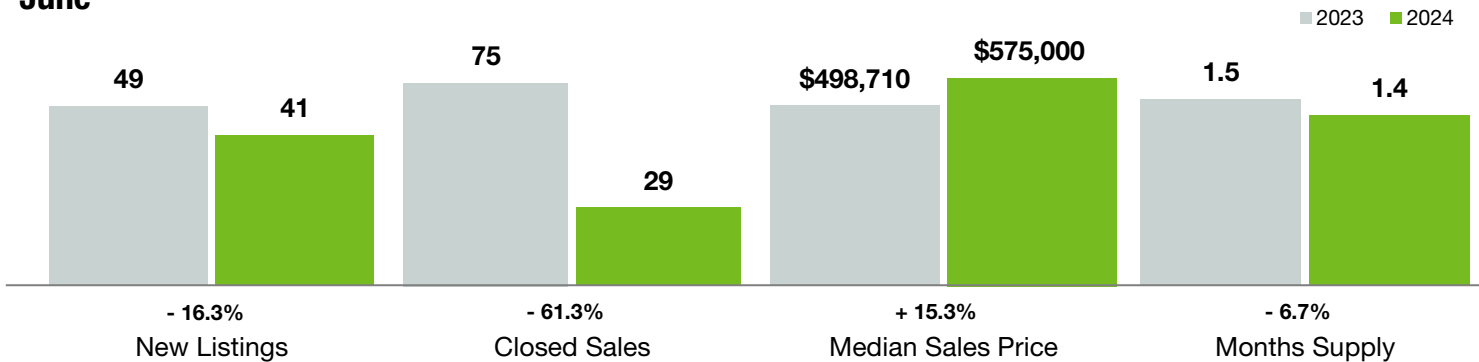
Mint Hill

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	49	41	- 16.3%	288	236	- 18.1%
Pending Sales	43	30	- 30.2%	289	211	- 27.0%
Closed Sales	75	29	- 61.3%	274	207	- 24.5%
Median Sales Price*	\$498,710	\$575,000	+ 15.3%	\$492,210	\$560,000	+ 13.8%
Average Sales Price*	\$508,870	\$620,807	+ 22.0%	\$500,901	\$570,004	+ 13.8%
Percent of Original List Price Received*	99.7%	98.5%	- 1.2%	97.9%	98.1%	+ 0.2%
List to Close	127	77	- 39.4%	128	86	- 32.8%
Days on Market Until Sale	38	27	- 28.9%	53	32	- 39.6%
Cumulative Days on Market Until Sale	34	28	- 17.6%	52	34	- 34.6%
Average List Price	\$531,600	\$718,029	+ 35.1%	\$513,071	\$618,767	+ 20.6%
Inventory of Homes for Sale	63	52	- 17.5%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

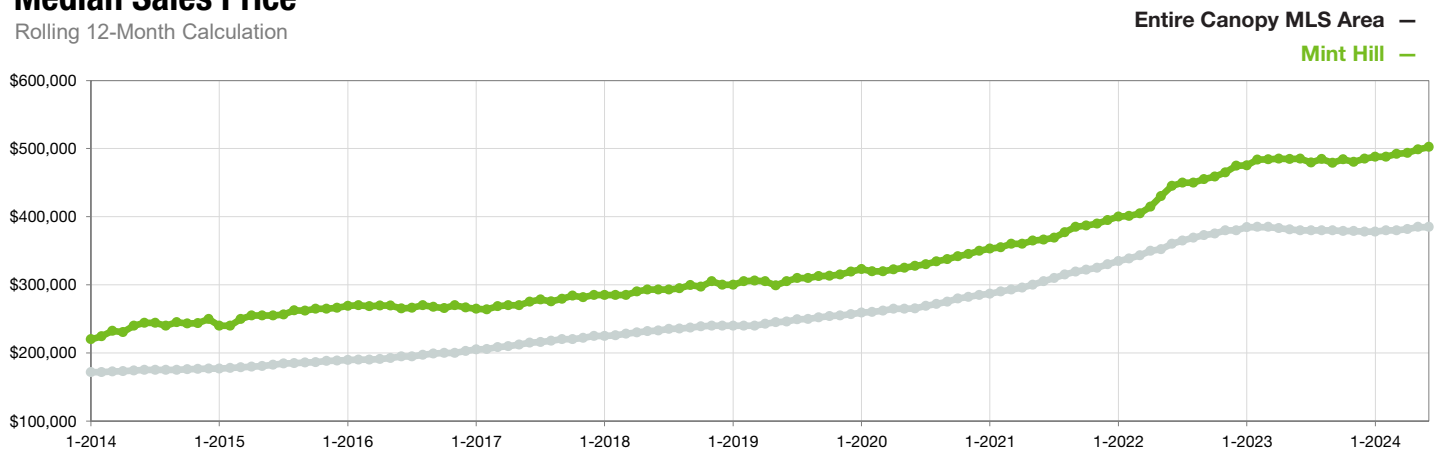
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



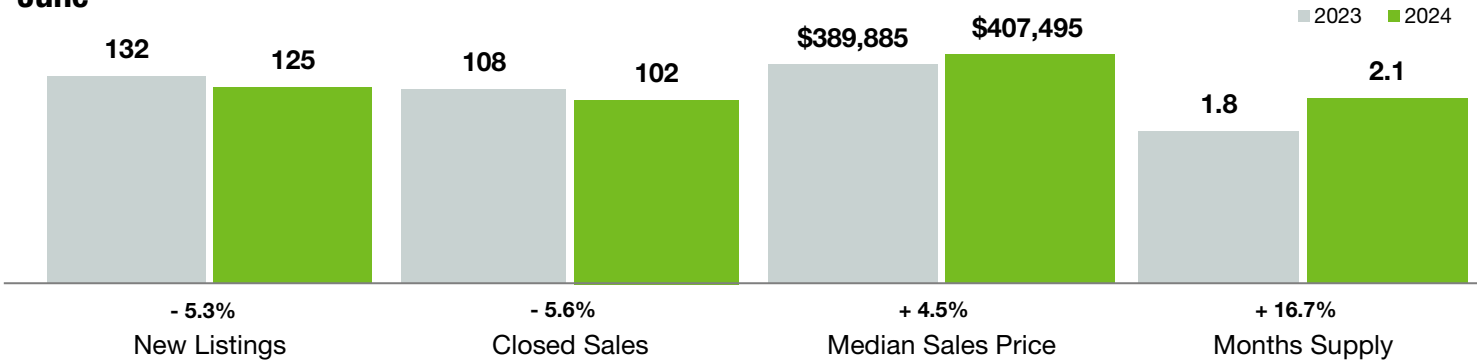
Monroe

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	132	125	- 5.3%	677	766	+ 13.1%
Pending Sales	91	97	+ 6.6%	603	631	+ 4.6%
Closed Sales	108	102	- 5.6%	540	596	+ 10.4%
Median Sales Price*	\$389,885	\$407,495	+ 4.5%	\$375,031	\$400,000	+ 6.7%
Average Sales Price*	\$405,471	\$432,385	+ 6.6%	\$386,635	\$422,196	+ 9.2%
Percent of Original List Price Received*	98.0%	96.9%	- 1.1%	95.9%	97.7%	+ 1.9%
List to Close	82	79	- 3.7%	92	87	- 5.4%
Days on Market Until Sale	33	32	- 3.0%	43	36	- 16.3%
Cumulative Days on Market Until Sale	38	39	+ 2.6%	49	41	- 16.3%
Average List Price	\$439,954	\$460,887	+ 4.8%	\$412,083	\$452,264	+ 9.8%
Inventory of Homes for Sale	163	203	+ 24.5%	--	--	--
Months Supply of Inventory	1.8	2.1	+ 16.7%	--	--	--

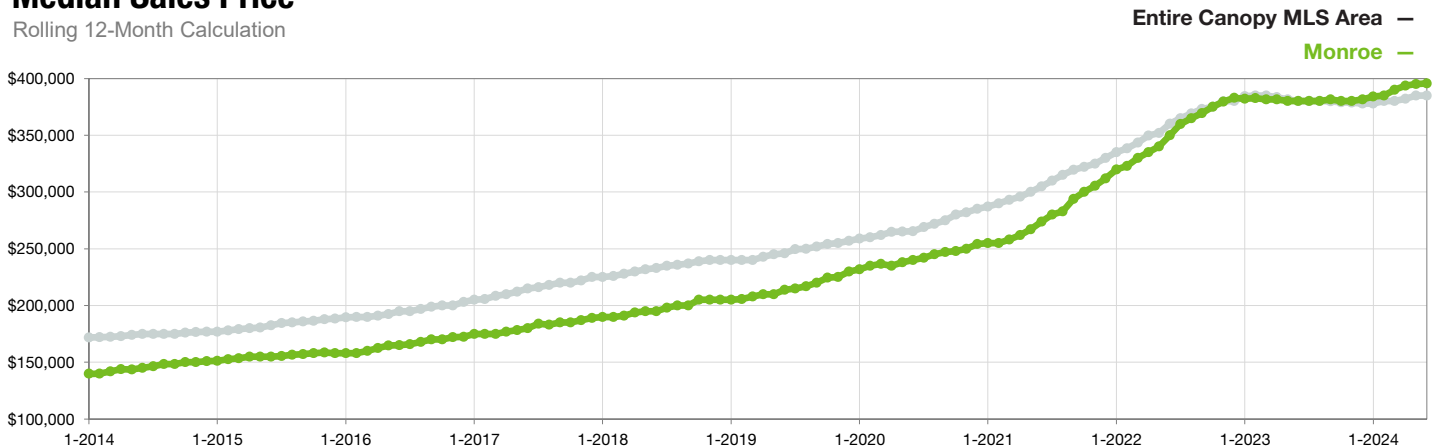
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



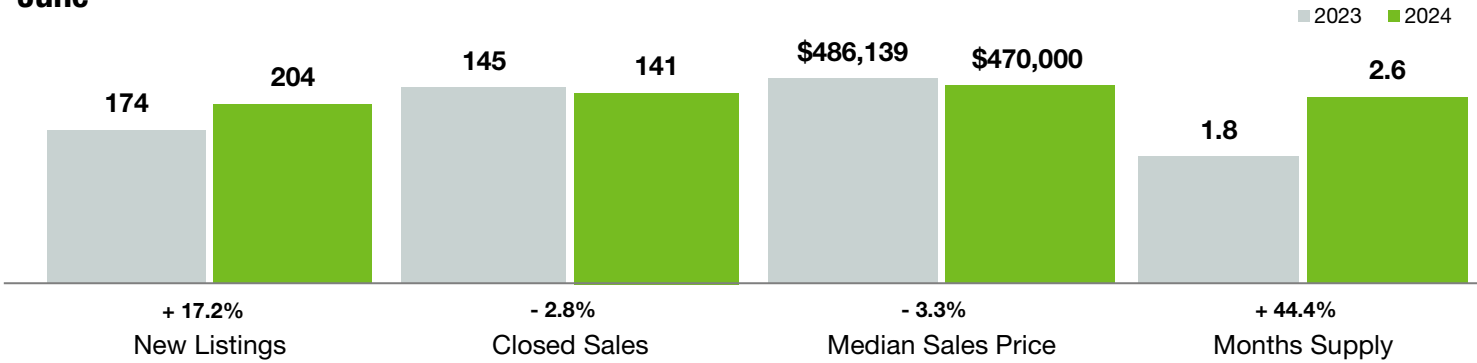
Mooreville

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	174	204	+ 17.2%	900	1,006	+ 11.8%
Pending Sales	151	143	- 5.3%	782	812	+ 3.8%
Closed Sales	145	141	- 2.8%	715	733	+ 2.5%
Median Sales Price*	\$486,139	\$470,000	- 3.3%	\$465,000	\$487,370	+ 4.8%
Average Sales Price*	\$654,043	\$660,310	+ 1.0%	\$644,511	\$689,411	+ 7.0%
Percent of Original List Price Received*	96.7%	96.8%	+ 0.1%	96.3%	95.9%	- 0.4%
List to Close	74	72	- 2.7%	98	89	- 9.2%
Days on Market Until Sale	30	31	+ 3.3%	42	45	+ 7.1%
Cumulative Days on Market Until Sale	31	36	+ 16.1%	45	50	+ 11.1%
Average List Price	\$707,523	\$895,580	+ 26.6%	\$737,433	\$822,693	+ 11.6%
Inventory of Homes for Sale	222	313	+ 41.0%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

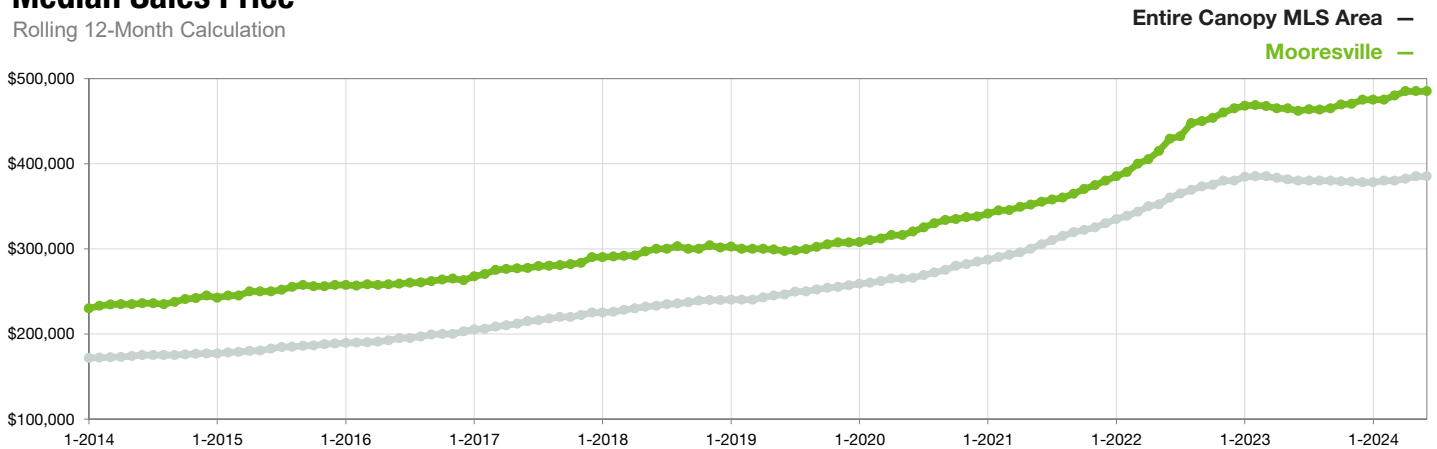
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



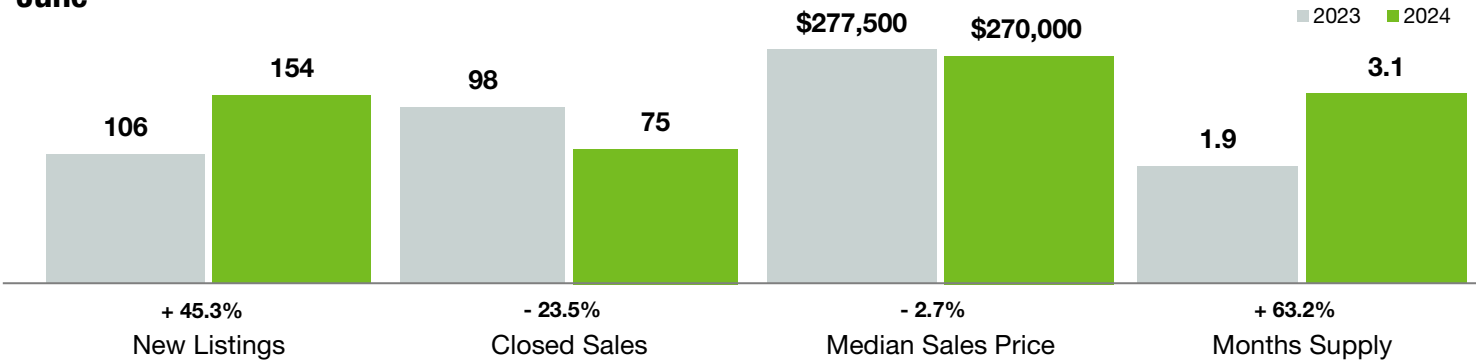
Salisbury

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	106	154	+ 45.3%	573	631	+ 10.1%
Pending Sales	79	100	+ 26.6%	513	476	- 7.2%
Closed Sales	98	75	- 23.5%	483	402	- 16.8%
Median Sales Price*	\$277,500	\$270,000	- 2.7%	\$258,745	\$279,710	+ 8.1%
Average Sales Price*	\$277,937	\$318,587	+ 14.6%	\$277,459	\$318,797	+ 14.9%
Percent of Original List Price Received*	96.6%	93.2%	- 3.5%	95.0%	95.3%	+ 0.3%
List to Close	73	93	+ 27.4%	86	91	+ 5.8%
Days on Market Until Sale	31	48	+ 54.8%	40	48	+ 20.0%
Cumulative Days on Market Until Sale	37	51	+ 37.8%	46	53	+ 15.2%
Average List Price	\$320,865	\$363,913	+ 13.4%	\$300,493	\$349,483	+ 16.3%
Inventory of Homes for Sale	153	227	+ 48.4%	--	--	--
Months Supply of Inventory	1.9	3.1	+ 63.2%	--	--	--

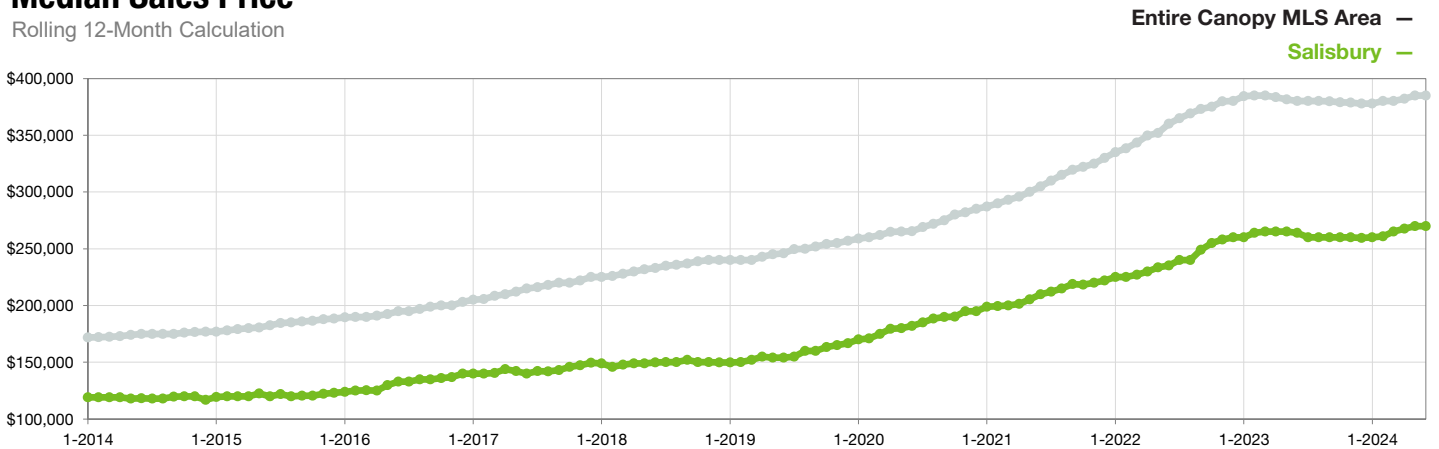
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



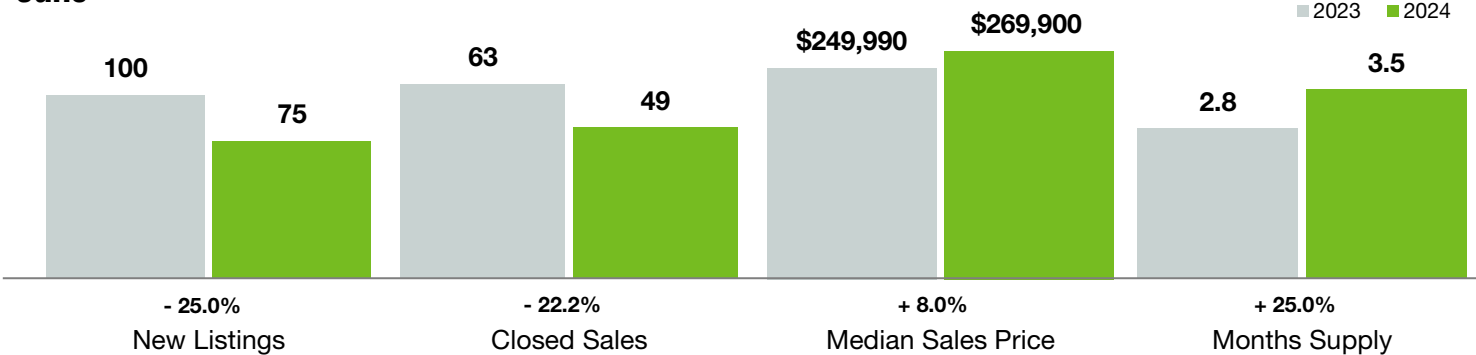
Shelby

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	100	75	- 25.0%	438	456	+ 4.1%
Pending Sales	64	67	+ 4.7%	365	325	- 11.0%
Closed Sales	63	49	- 22.2%	326	280	- 14.1%
Median Sales Price*	\$249,990	\$269,900	+ 8.0%	\$231,525	\$254,500	+ 9.9%
Average Sales Price*	\$276,444	\$285,805	+ 3.4%	\$263,744	\$288,025	+ 9.2%
Percent of Original List Price Received*	96.5%	95.1%	- 1.5%	94.7%	95.6%	+ 1.0%
List to Close	98	88	- 10.2%	89	95	+ 6.7%
Days on Market Until Sale	45	43	- 4.4%	46	52	+ 13.0%
Cumulative Days on Market Until Sale	47	58	+ 23.4%	52	70	+ 34.6%
Average List Price	\$274,346	\$287,935	+ 5.0%	\$276,975	\$292,476	+ 5.6%
Inventory of Homes for Sale	144	177	+ 22.9%	--	--	--
Months Supply of Inventory	2.8	3.5	+ 25.0%	--	--	--

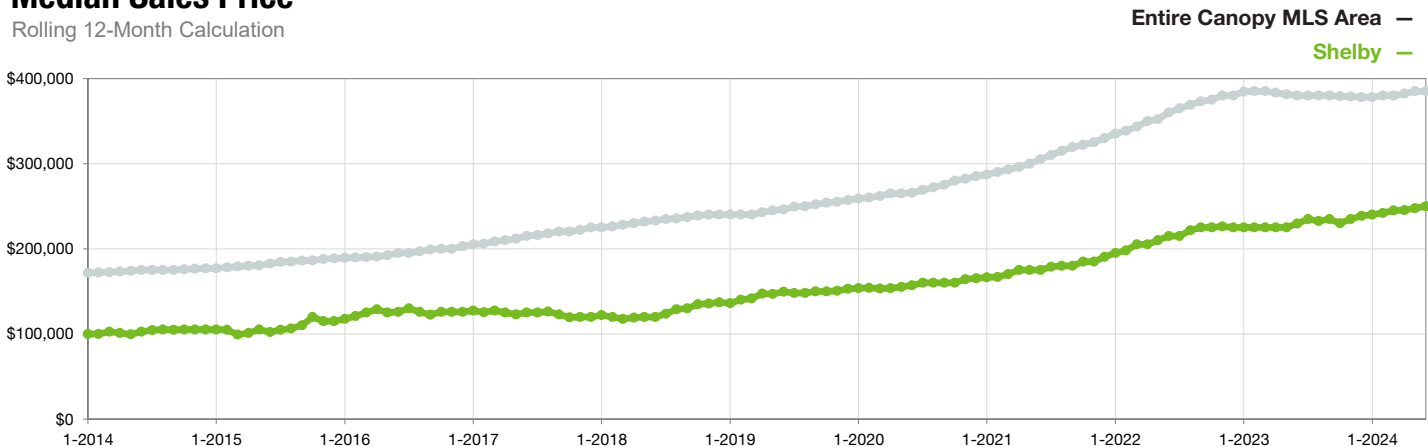
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



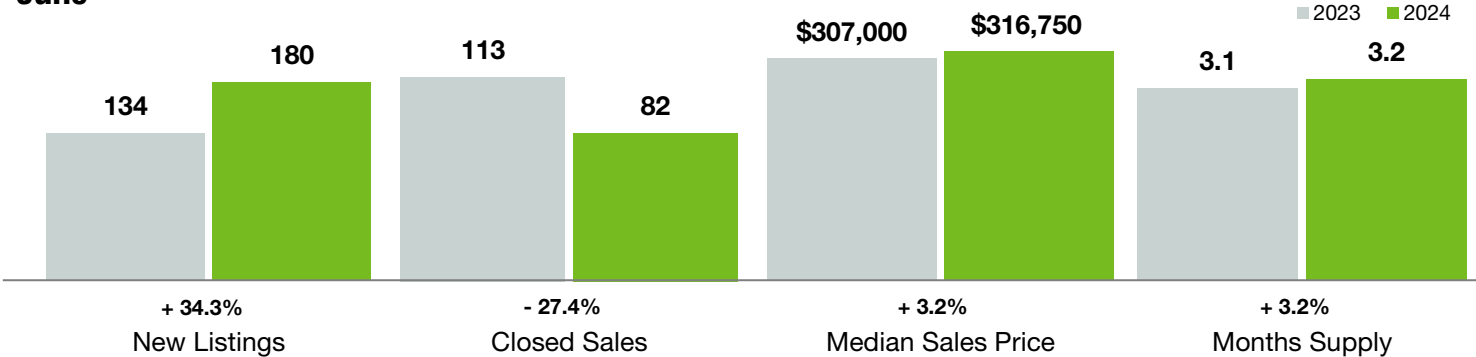
Statesville

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	134	180	+ 34.3%	718	872	+ 21.4%
Pending Sales	94	120	+ 27.7%	589	669	+ 13.6%
Closed Sales	113	82	- 27.4%	502	611	+ 21.7%
Median Sales Price*	\$307,000	\$316,750	+ 3.2%	\$273,999	\$304,999	+ 11.3%
Average Sales Price*	\$304,934	\$366,134	+ 20.1%	\$290,491	\$322,409	+ 11.0%
Percent of Original List Price Received*	96.8%	95.6%	- 1.2%	95.4%	95.5%	+ 0.1%
List to Close	90	78	- 13.3%	88	90	+ 2.3%
Days on Market Until Sale	43	39	- 9.3%	46	45	- 2.2%
Cumulative Days on Market Until Sale	45	42	- 6.7%	51	50	- 2.0%
Average List Price	\$342,042	\$366,449	+ 7.1%	\$327,747	\$353,760	+ 7.9%
Inventory of Homes for Sale	255	328	+ 28.6%	--	--	--
Months Supply of Inventory	3.1	3.2	+ 3.2%	--	--	--

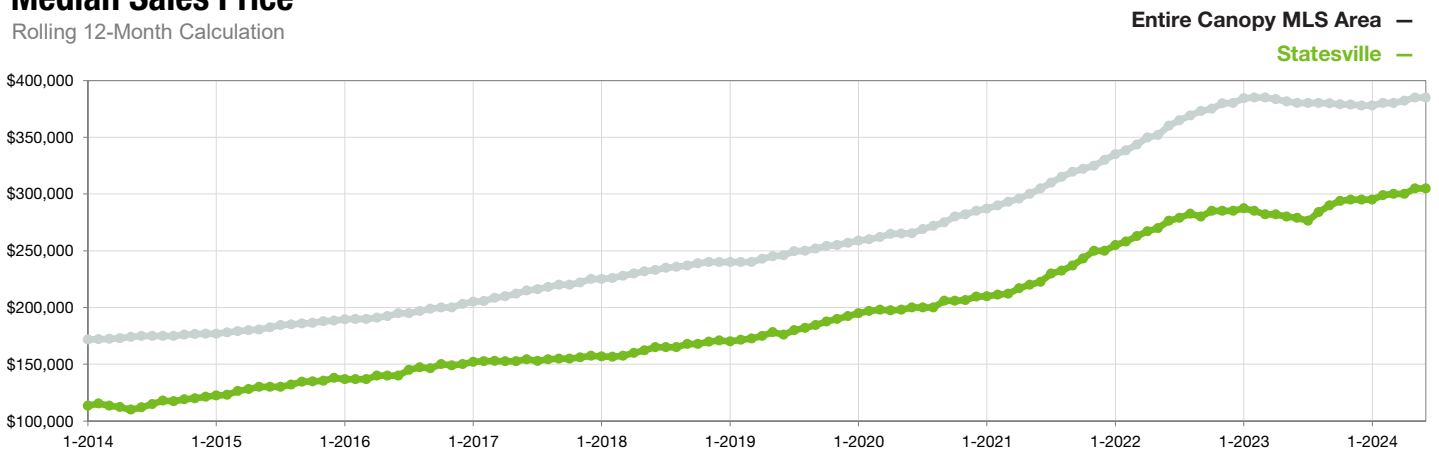
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



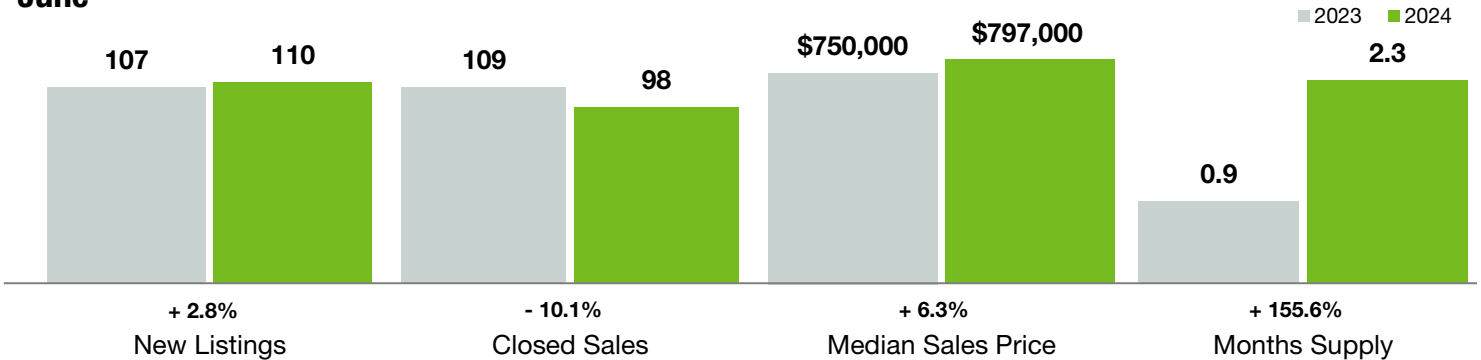
Waxhaw

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	107	110	+ 2.8%	501	575	+ 14.8%
Pending Sales	94	87	- 7.4%	489	433	- 11.5%
Closed Sales	109	98	- 10.1%	454	390	- 14.1%
Median Sales Price*	\$750,000	\$797,000	+ 6.3%	\$650,000	\$740,500	+ 13.9%
Average Sales Price*	\$859,863	\$876,609	+ 1.9%	\$758,129	\$867,151	+ 14.4%
Percent of Original List Price Received*	100.4%	99.5%	- 0.9%	98.5%	99.3%	+ 0.8%
List to Close	61	67	+ 9.8%	96	74	- 22.9%
Days on Market Until Sale	20	18	- 10.0%	28	29	+ 3.6%
Cumulative Days on Market Until Sale	22	20	- 9.1%	29	27	- 6.9%
Average List Price	\$801,515	\$802,395	+ 0.1%	\$830,957	\$852,567	+ 2.6%
Inventory of Homes for Sale	72	146	+ 102.8%	--	--	--
Months Supply of Inventory	0.9	2.3	+ 155.6%	--	--	--

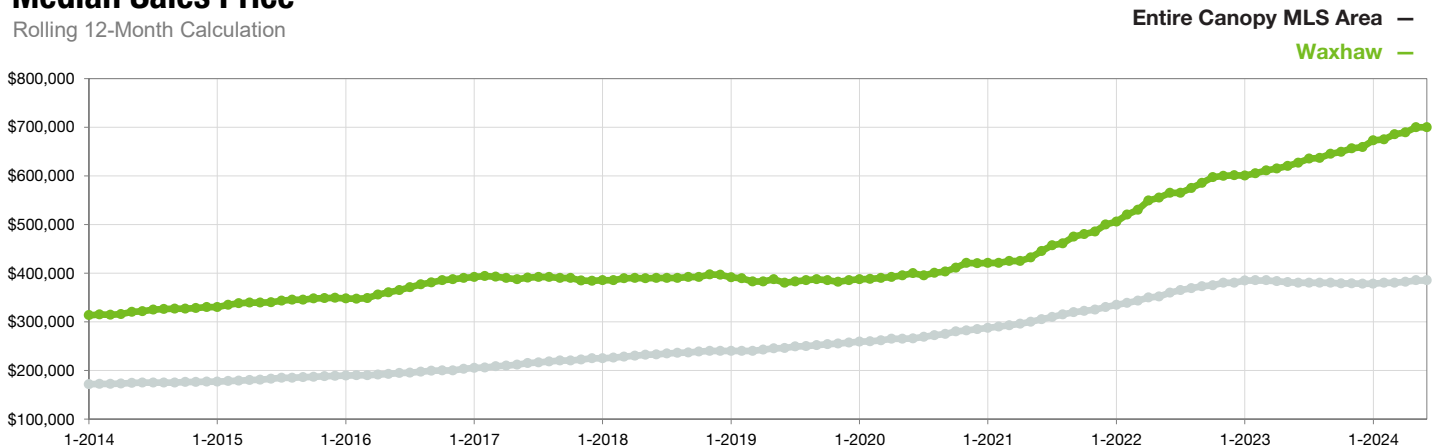
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



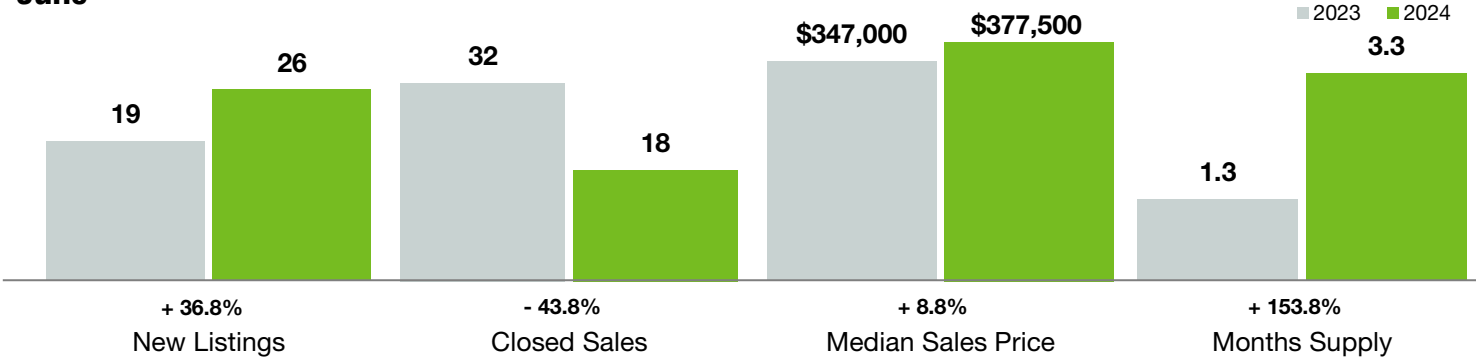
Uptown Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	19	26	+ 36.8%	132	211	+ 59.8%
Pending Sales	16	17	+ 6.3%	113	144	+ 27.4%
Closed Sales	32	18	- 43.8%	104	134	+ 28.8%
Median Sales Price*	\$347,000	\$377,500	+ 8.8%	\$379,000	\$412,500	+ 8.8%
Average Sales Price*	\$514,588	\$450,106	- 12.5%	\$455,489	\$495,099	+ 8.7%
Percent of Original List Price Received*	99.7%	97.6%	- 2.1%	98.5%	97.4%	- 1.1%
List to Close	48	67	+ 39.6%	66	64	- 3.0%
Days on Market Until Sale	14	30	+ 114.3%	31	30	- 3.2%
Cumulative Days on Market Until Sale	18	31	+ 72.2%	34	40	+ 17.6%
Average List Price	\$380,989	\$491,362	+ 29.0%	\$583,253	\$498,374	- 14.6%
Inventory of Homes for Sale	26	75	+ 188.5%	--	--	--
Months Supply of Inventory	1.3	3.3	+ 153.8%	--	--	--

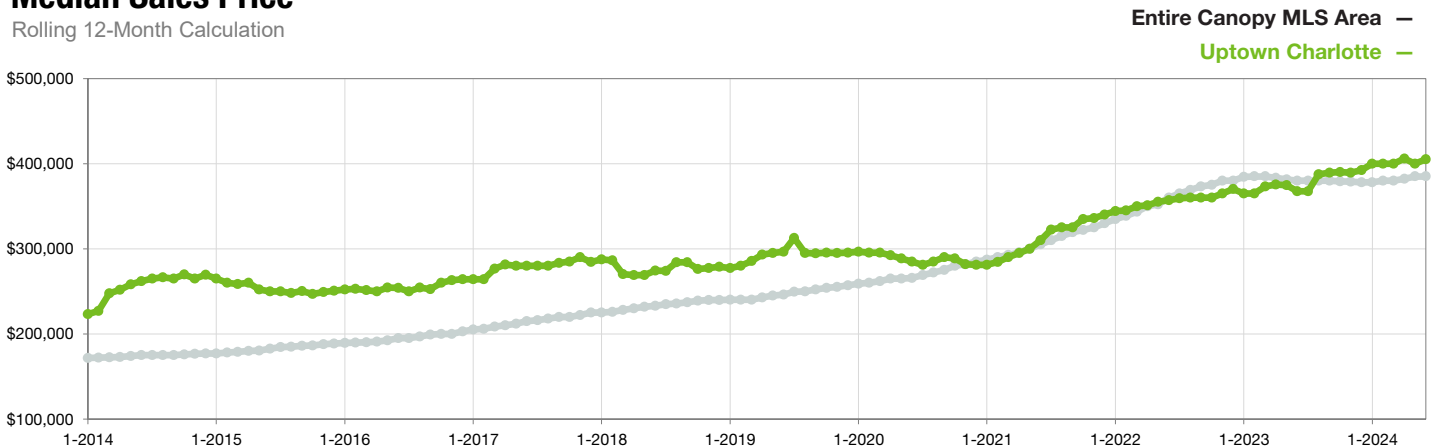
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



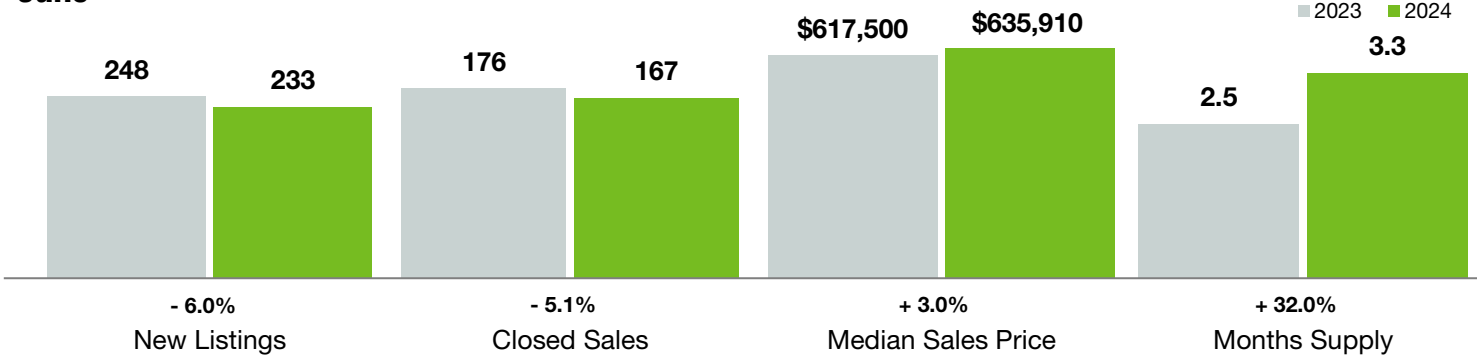
Lake Norman

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	248	233	- 6.0%	1,235	1,412	+ 14.3%
Pending Sales	200	187	- 6.5%	1,005	1,021	+ 1.6%
Closed Sales	176	167	- 5.1%	881	892	+ 1.2%
Median Sales Price*	\$617,500	\$635,910	+ 3.0%	\$550,000	\$555,000	+ 0.9%
Average Sales Price*	\$843,193	\$872,765	+ 3.5%	\$789,993	\$829,318	+ 5.0%
Percent of Original List Price Received*	96.5%	96.3%	- 0.2%	96.4%	95.8%	- 0.6%
List to Close	97	86	- 11.3%	106	97	- 8.5%
Days on Market Until Sale	37	38	+ 2.7%	45	48	+ 6.7%
Cumulative Days on Market Until Sale	42	47	+ 11.9%	52	53	+ 1.9%
Average List Price	\$828,449	\$1,191,740	+ 43.9%	\$910,948	\$1,009,309	+ 10.8%
Inventory of Homes for Sale	373	507	+ 35.9%	--	--	--
Months Supply of Inventory	2.5	3.3	+ 32.0%	--	--	--

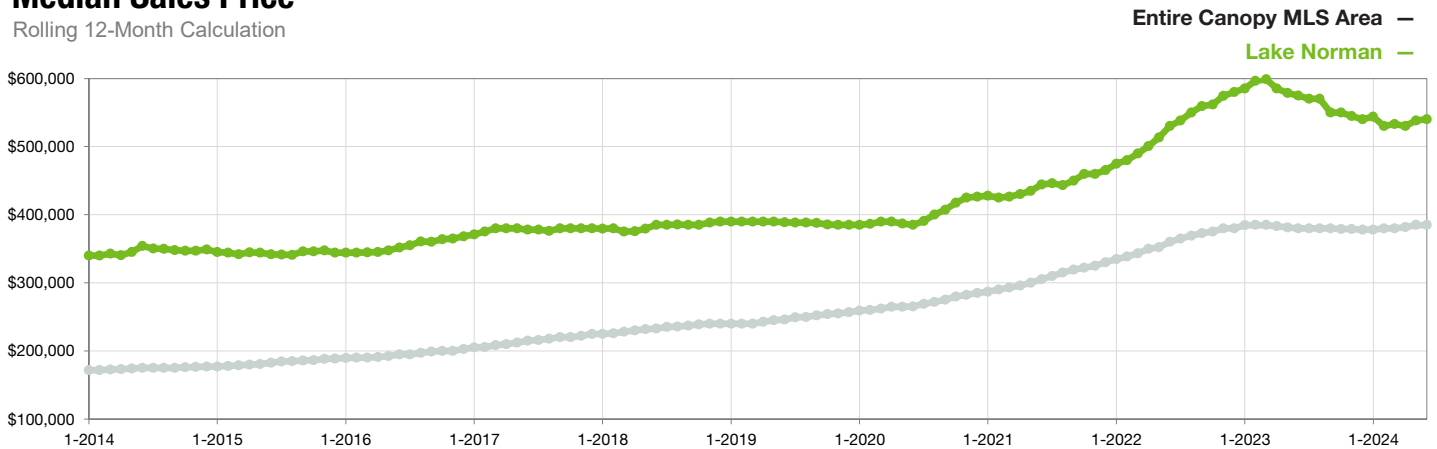
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



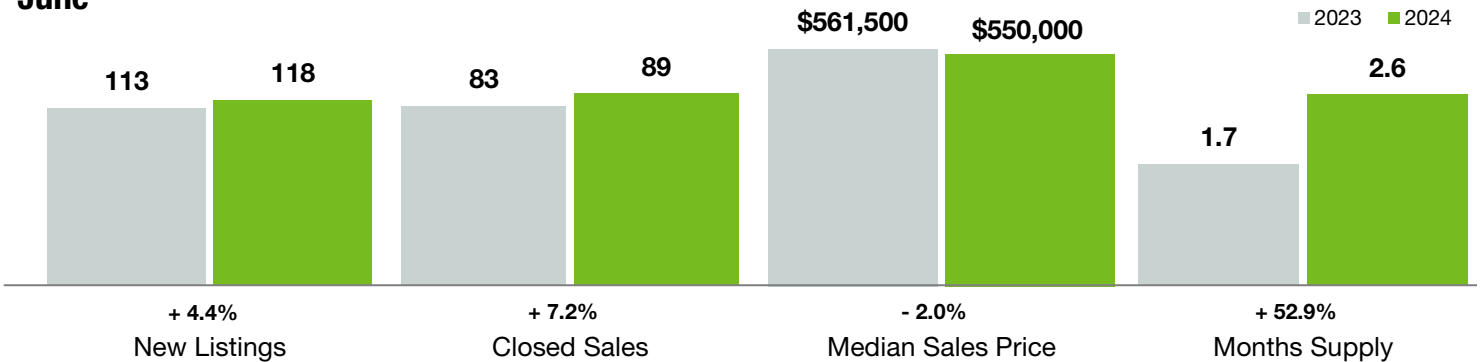
Lake Wylie

North Carolina and South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	113	118	+ 4.4%	584	714	+ 22.3%
Pending Sales	87	94	+ 8.0%	525	551	+ 5.0%
Closed Sales	83	89	+ 7.2%	502	510	+ 1.6%
Median Sales Price*	\$561,500	\$550,000	- 2.0%	\$510,000	\$530,000	+ 3.9%
Average Sales Price*	\$670,873	\$706,080	+ 5.2%	\$605,664	\$653,134	+ 7.8%
Percent of Original List Price Received*	98.4%	97.8%	- 0.6%	97.5%	97.1%	- 0.4%
List to Close	80	82	+ 2.5%	98	93	- 5.1%
Days on Market Until Sale	29	39	+ 34.5%	38	46	+ 21.1%
Cumulative Days on Market Until Sale	27	36	+ 33.3%	40	46	+ 15.0%
Average List Price	\$717,477	\$846,087	+ 17.9%	\$667,198	\$768,724	+ 15.2%
Inventory of Homes for Sale	146	212	+ 45.2%	--	--	--
Months Supply of Inventory	1.7	2.6	+ 52.9%	--	--	--

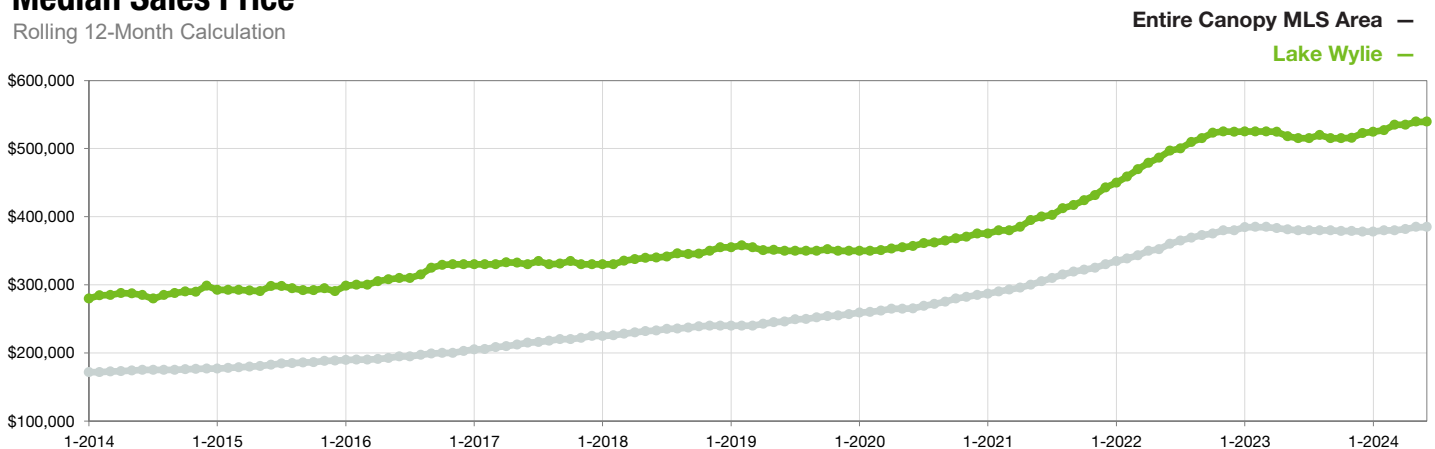
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



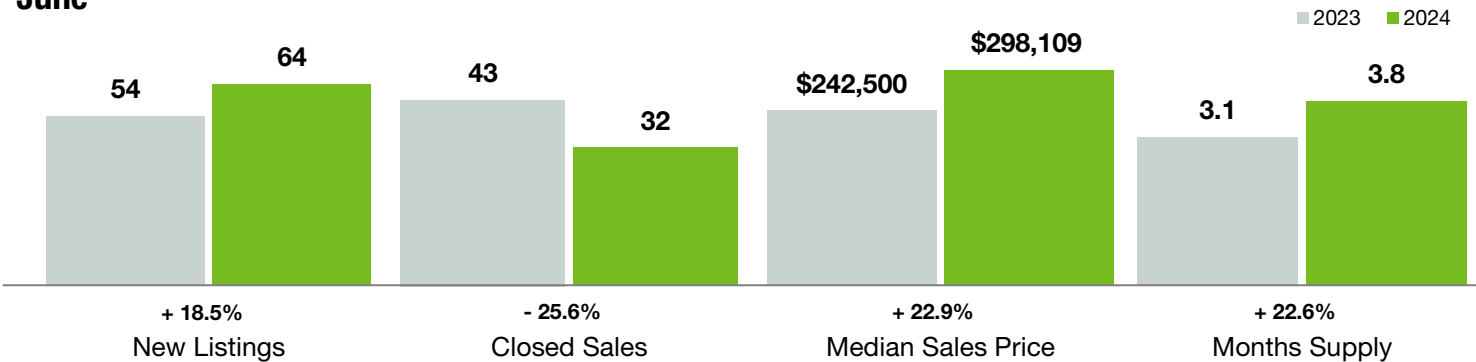
Chester County

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	54	64	+ 18.5%	277	313	+ 13.0%
Pending Sales	27	33	+ 22.2%	207	189	- 8.7%
Closed Sales	43	32	- 25.6%	189	153	- 19.0%
Median Sales Price*	\$242,500	\$298,109	+ 22.9%	\$230,000	\$269,950	+ 17.4%
Average Sales Price*	\$243,236	\$299,085	+ 23.0%	\$231,618	\$258,826	+ 11.7%
Percent of Original List Price Received*	95.9%	95.1%	- 0.8%	94.9%	94.9%	0.0%
List to Close	94	117	+ 24.5%	93	95	+ 2.2%
Days on Market Until Sale	28	47	+ 67.9%	39	41	+ 5.1%
Cumulative Days on Market Until Sale	32	61	+ 90.6%	46	57	+ 23.9%
Average List Price	\$273,004	\$309,628	+ 13.4%	\$260,970	\$290,402	+ 11.3%
Inventory of Homes for Sale	86	108	+ 25.6%	--	--	--
Months Supply of Inventory	3.1	3.8	+ 22.6%	--	--	--

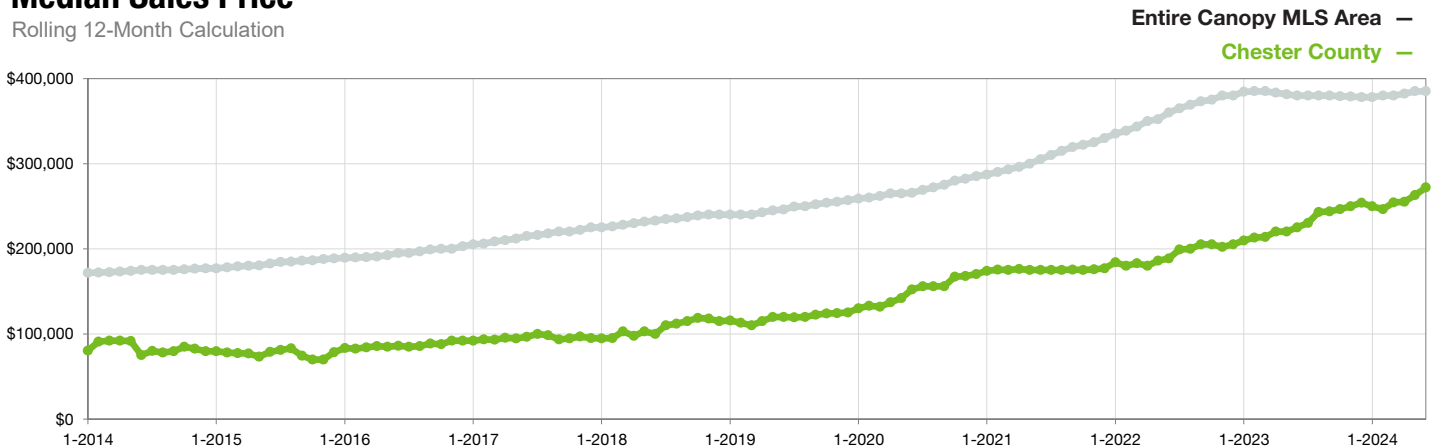
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



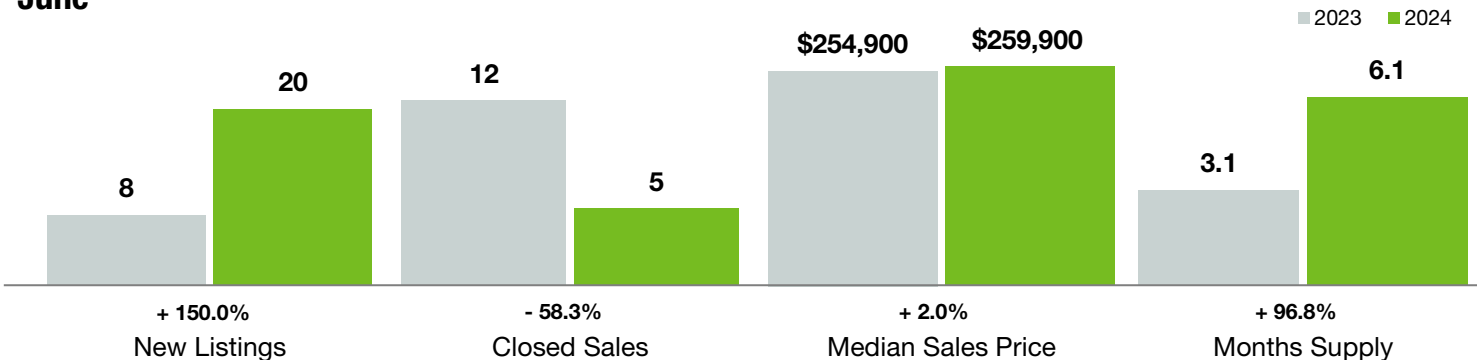
Chesterfield County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	8	20	+ 150.0%	69	74	+ 7.2%
Pending Sales	8	9	+ 12.5%	63	54	- 14.3%
Closed Sales	12	5	- 58.3%	60	46	- 23.3%
Median Sales Price*	\$254,900	\$259,900	+ 2.0%	\$240,000	\$253,500	+ 5.6%
Average Sales Price*	\$248,642	\$221,780	- 10.8%	\$244,151	\$247,334	+ 1.3%
Percent of Original List Price Received*	96.8%	90.2%	- 6.8%	95.8%	93.8%	- 2.1%
List to Close	92	159	+ 72.8%	126	167	+ 32.5%
Days on Market Until Sale	37	89	+ 140.5%	74	120	+ 62.2%
Cumulative Days on Market Until Sale	54	90	+ 66.7%	80	128	+ 60.0%
Average List Price	\$254,250	\$352,632	+ 38.7%	\$241,786	\$325,610	+ 34.7%
Inventory of Homes for Sale	25	48	+ 92.0%	--	--	--
Months Supply of Inventory	3.1	6.1	+ 96.8%	--	--	--

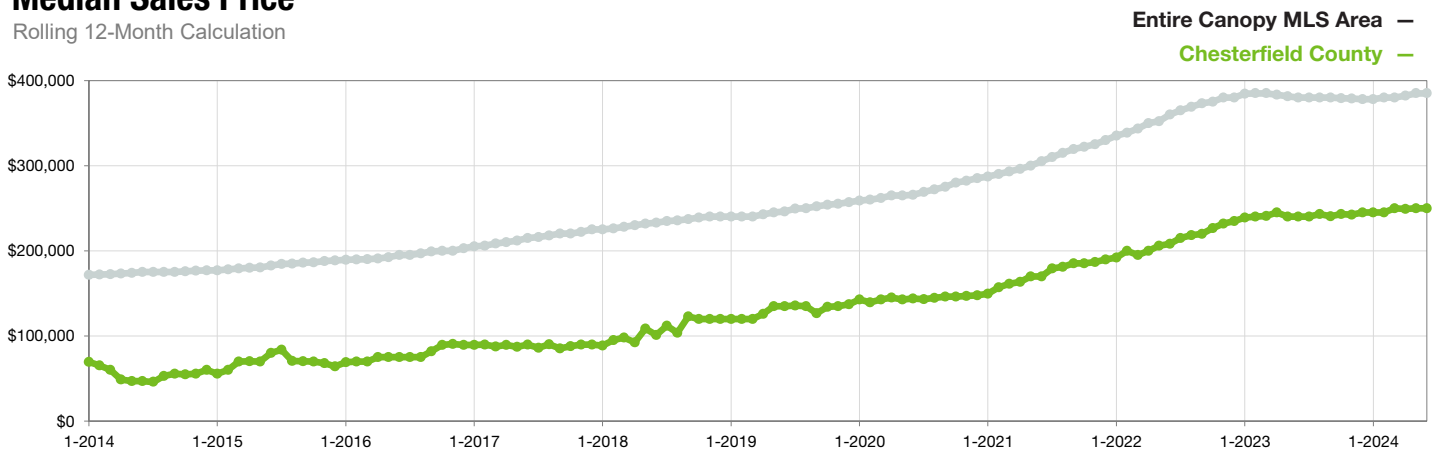
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



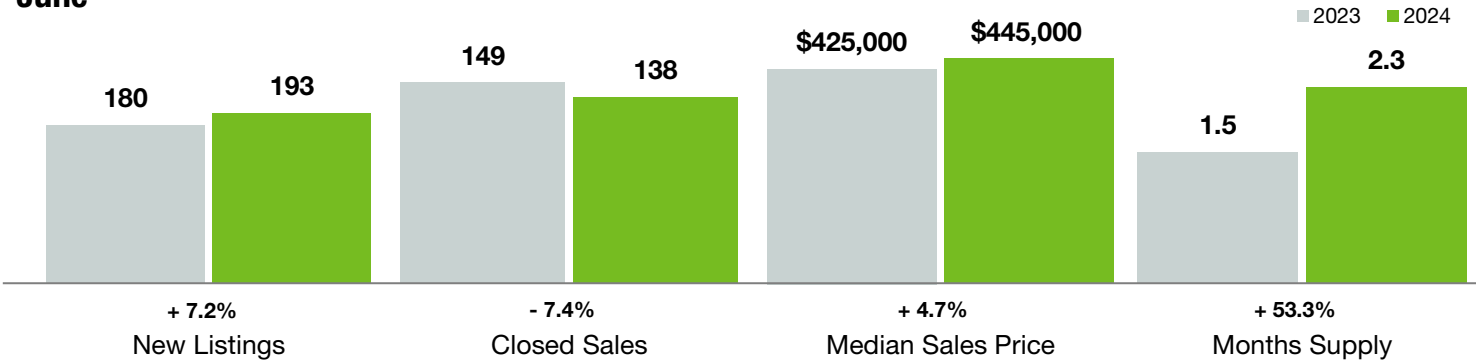
Lancaster County

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	180	193	+ 7.2%	954	1,038	+ 8.8%
Pending Sales	170	140	- 17.6%	897	867	- 3.3%
Closed Sales	149	138	- 7.4%	824	773	- 6.2%
Median Sales Price*	\$425,000	\$445,000	+ 4.7%	\$415,000	\$408,087	- 1.7%
Average Sales Price*	\$451,405	\$451,305	- 0.0%	\$441,331	\$437,853	- 0.8%
Percent of Original List Price Received*	98.5%	98.0%	- 0.5%	97.3%	97.3%	0.0%
List to Close	80	77	- 3.8%	94	87	- 7.4%
Days on Market Until Sale	31	33	+ 6.5%	42	40	- 4.8%
Cumulative Days on Market Until Sale	33	37	+ 12.1%	46	44	- 4.3%
Average List Price	\$448,008	\$465,021	+ 3.8%	\$443,809	\$464,257	+ 4.6%
Inventory of Homes for Sale	213	288	+ 35.2%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

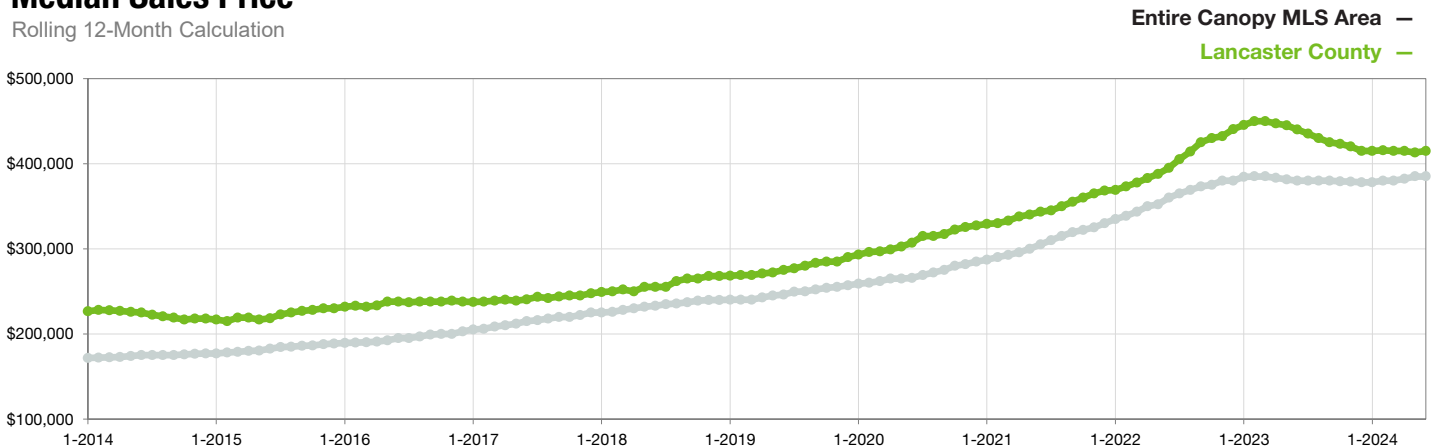
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



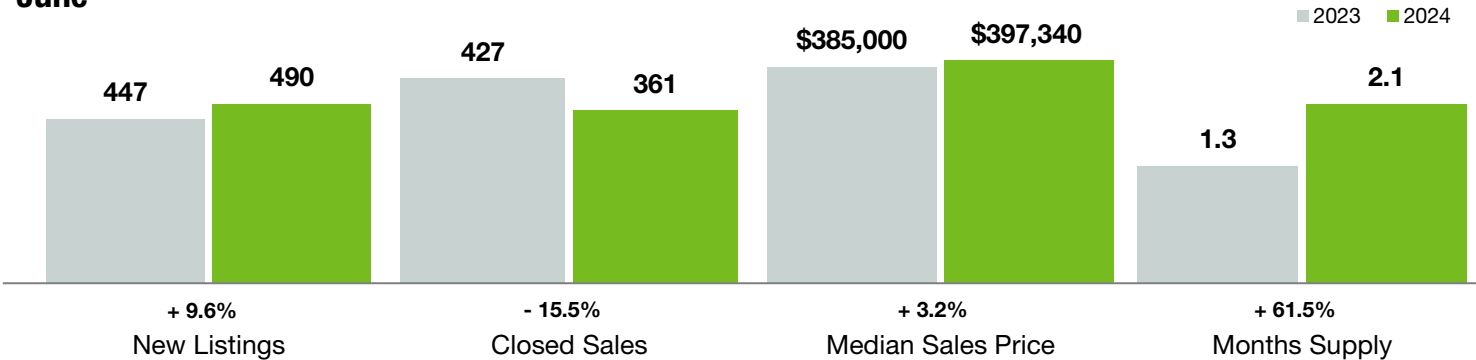
York County

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	447	490	+ 9.6%	2,411	2,766	+ 14.7%
Pending Sales	390	420	+ 7.7%	2,268	2,257	- 0.5%
Closed Sales	427	361	- 15.5%	2,044	1,992	- 2.5%
Median Sales Price*	\$385,000	\$397,340	+ 3.2%	\$375,000	\$385,000	+ 2.7%
Average Sales Price*	\$449,472	\$471,017	+ 4.8%	\$422,250	\$454,939	+ 7.7%
Percent of Original List Price Received*	99.1%	97.9%	- 1.2%	97.2%	97.2%	0.0%
List to Close	68	71	+ 4.4%	84	81	- 3.6%
Days on Market Until Sale	22	29	+ 31.8%	36	37	+ 2.8%
Cumulative Days on Market Until Sale	25	29	+ 16.0%	40	39	- 2.5%
Average List Price	\$467,928	\$536,832	+ 14.7%	\$460,636	\$494,832	+ 7.4%
Inventory of Homes for Sale	477	702	+ 47.2%	--	--	--
Months Supply of Inventory	1.3	2.1	+ 61.5%	--	--	--

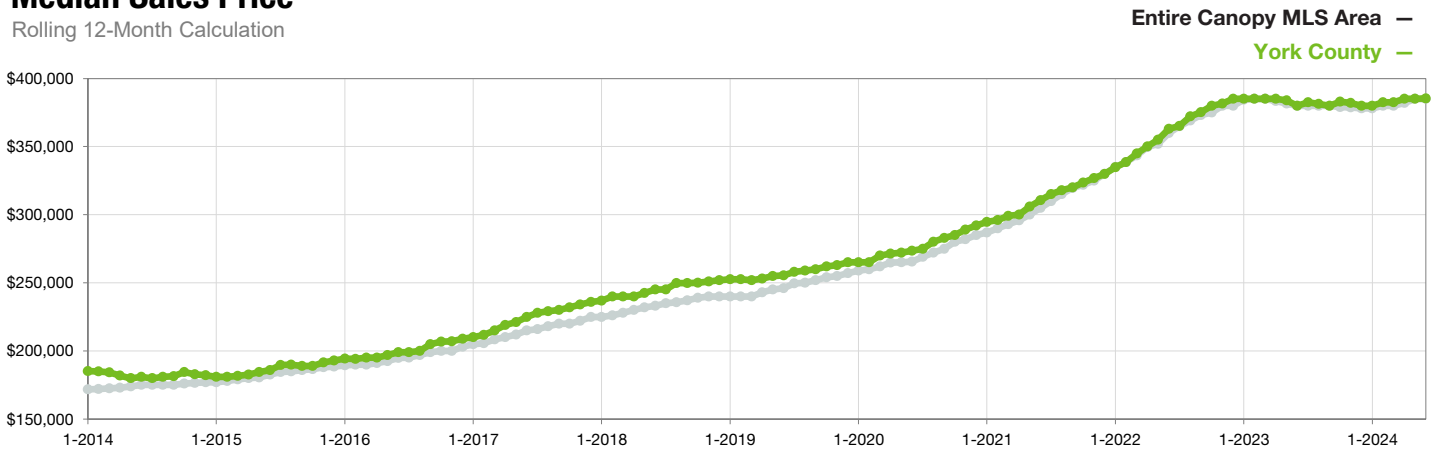
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



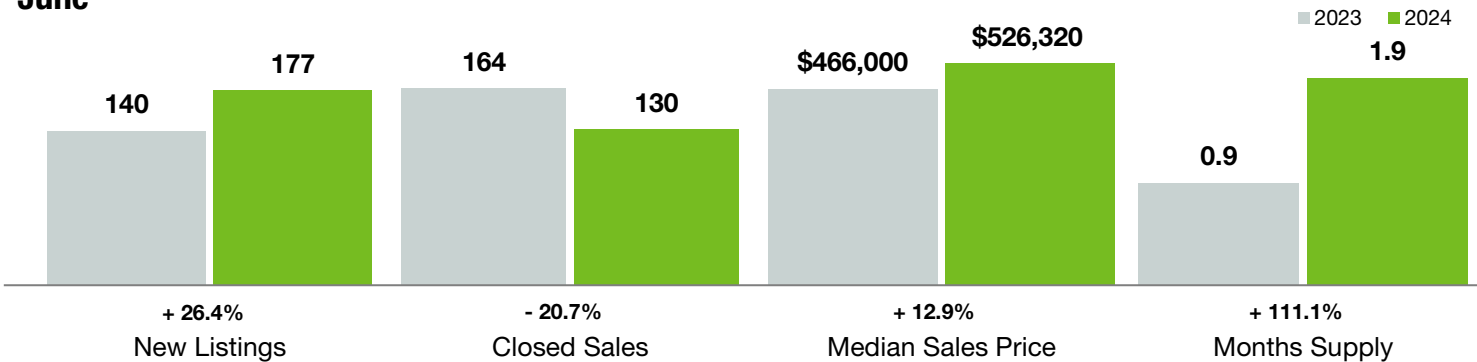
Fort Mill

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	140	177	+ 26.4%	721	886	+ 22.9%
Pending Sales	118	144	+ 22.0%	699	713	+ 2.0%
Closed Sales	164	130	- 20.7%	613	589	- 3.9%
Median Sales Price*	\$466,000	\$526,320	+ 12.9%	\$440,000	\$485,000	+ 10.2%
Average Sales Price*	\$528,544	\$548,781	+ 3.8%	\$500,983	\$548,538	+ 9.5%
Percent of Original List Price Received*	99.7%	98.4%	- 1.3%	98.1%	98.1%	0.0%
List to Close	69	66	- 4.3%	83	75	- 9.6%
Days on Market Until Sale	21	22	+ 4.8%	31	27	- 12.9%
Cumulative Days on Market Until Sale	20	22	+ 10.0%	31	29	- 6.5%
Average List Price	\$552,941	\$603,376	+ 9.1%	\$558,085	\$586,646	+ 5.1%
Inventory of Homes for Sale	99	193	+ 94.9%	--	--	--
Months Supply of Inventory	0.9	1.9	+ 111.1%	--	--	--

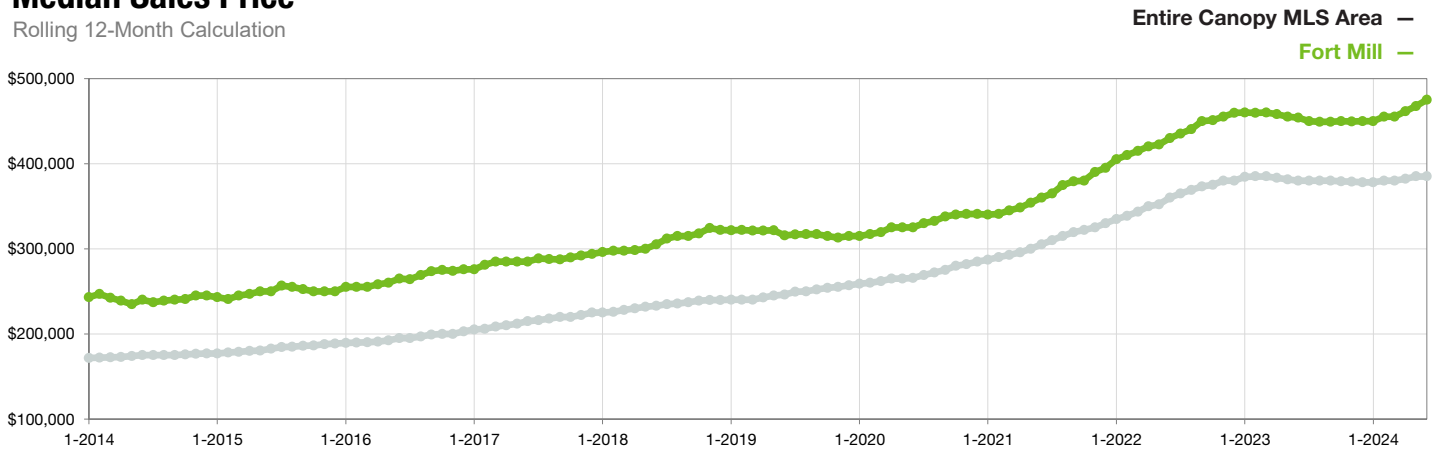
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



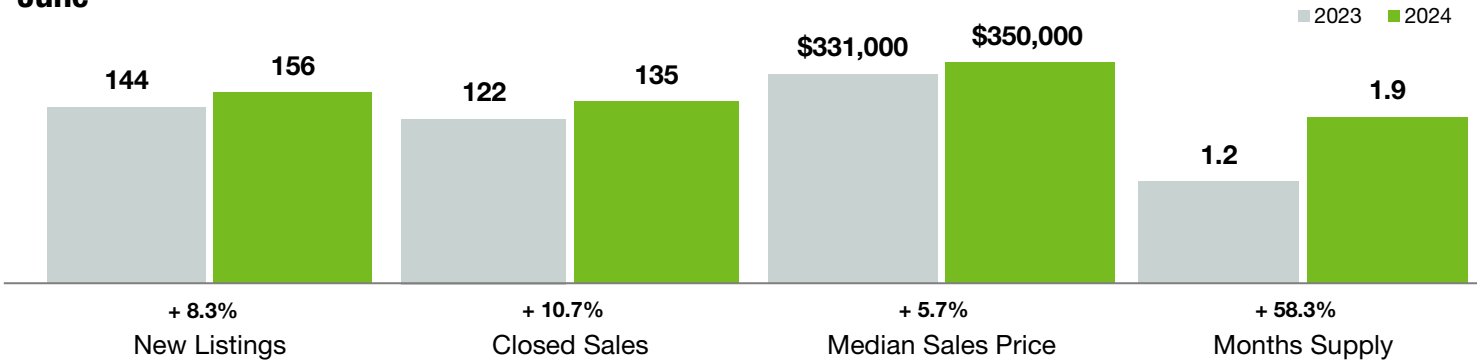
Rock Hill

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	144	156	+ 8.3%	823	951	+ 15.6%
Pending Sales	126	140	+ 11.1%	792	773	- 2.4%
Closed Sales	122	135	+ 10.7%	731	703	- 3.8%
Median Sales Price*	\$331,000	\$350,000	+ 5.7%	\$323,000	\$329,990	+ 2.2%
Average Sales Price*	\$341,315	\$398,759	+ 16.8%	\$339,230	\$368,399	+ 8.6%
Percent of Original List Price Received*	99.2%	98.2%	- 1.0%	97.1%	97.3%	+ 0.2%
List to Close	68	67	- 1.5%	76	76	0.0%
Days on Market Until Sale	20	25	+ 25.0%	33	34	+ 3.0%
Cumulative Days on Market Until Sale	25	27	+ 8.0%	37	34	- 8.1%
Average List Price	\$375,052	\$441,264	+ 17.7%	\$355,814	\$394,313	+ 10.8%
Inventory of Homes for Sale	150	229	+ 52.7%	--	--	--
Months Supply of Inventory	1.2	1.9	+ 58.3%	--	--	--

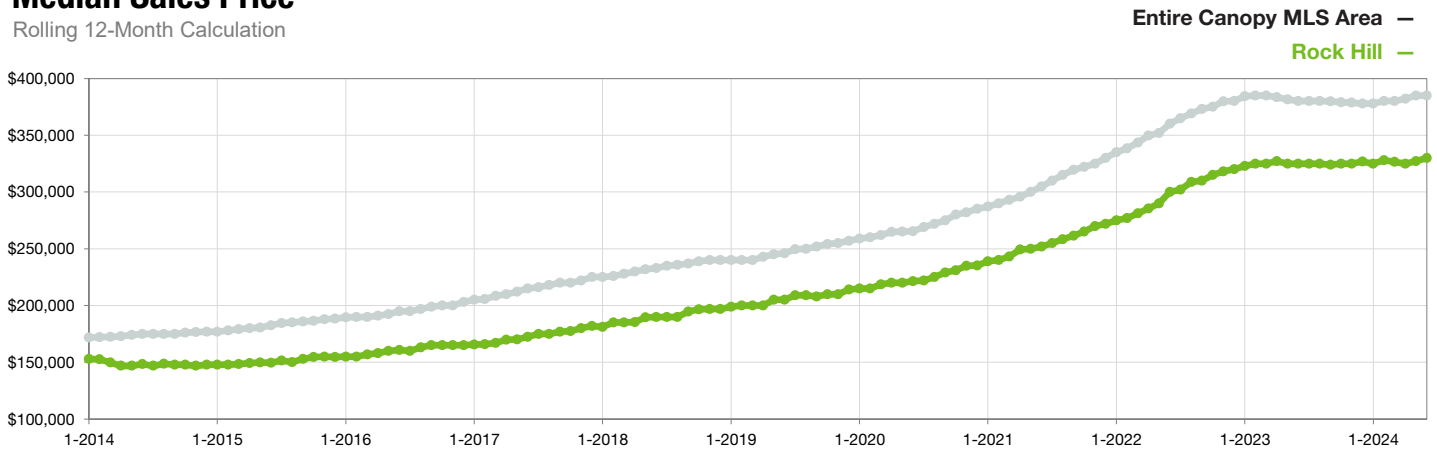
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



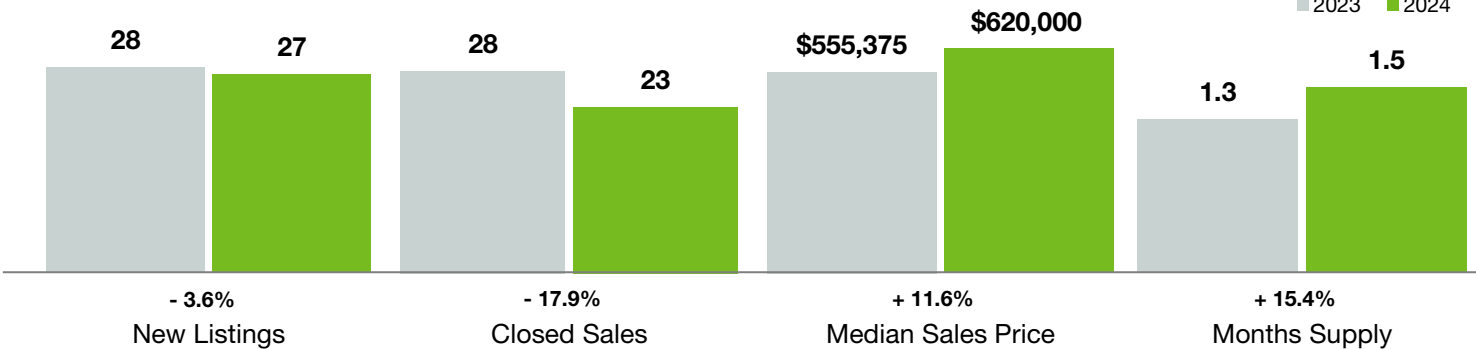
Tega Cay

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	28	27	- 3.6%	155	158	+ 1.9%
Pending Sales	28	16	- 42.9%	138	132	- 4.3%
Closed Sales	28	23	- 17.9%	122	132	+ 8.2%
Median Sales Price*	\$555,375	\$620,000	+ 11.6%	\$492,743	\$451,053	- 8.5%
Average Sales Price*	\$616,956	\$640,859	+ 3.9%	\$544,602	\$541,122	- 0.6%
Percent of Original List Price Received*	98.6%	95.9%	- 2.7%	97.5%	97.1%	- 0.4%
List to Close	72	84	+ 16.7%	91	72	- 20.9%
Days on Market Until Sale	27	48	+ 77.8%	30	33	+ 10.0%
Cumulative Days on Market Until Sale	40	31	- 22.5%	40	36	- 10.0%
Average List Price	\$584,901	\$668,970	+ 14.4%	\$538,473	\$651,530	+ 21.0%
Inventory of Homes for Sale	30	32	+ 6.7%	--	--	--
Months Supply of Inventory	1.3	1.5	+ 15.4%	--	--	--

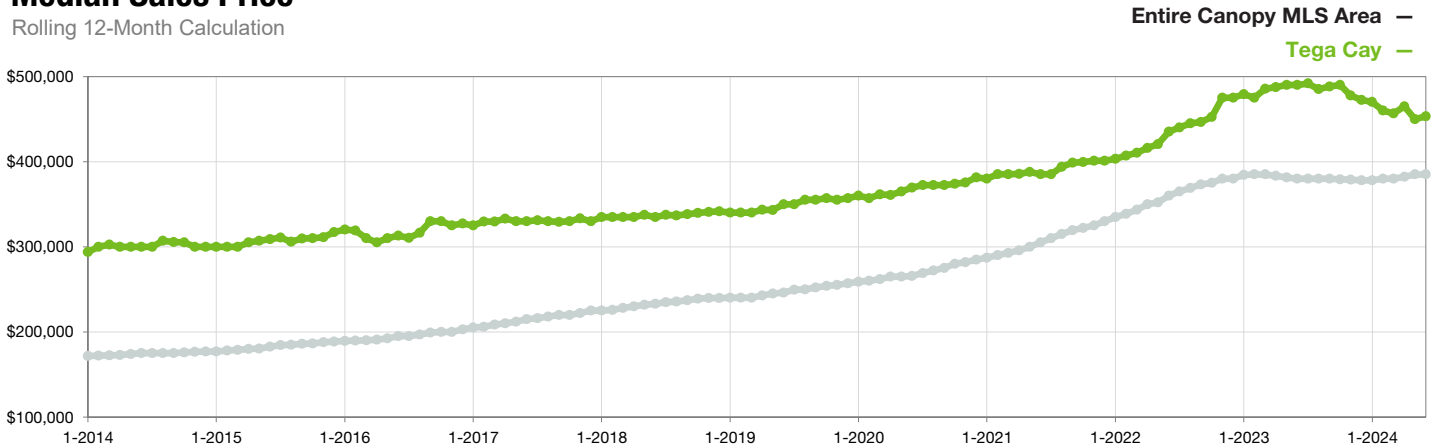
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



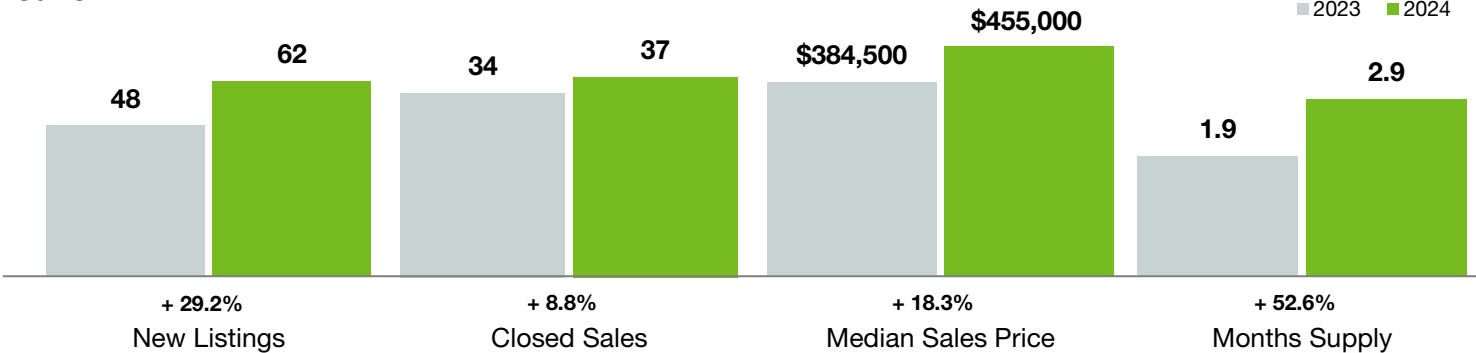
Town of Clover

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	48	62	+ 29.2%	241	307	+ 27.4%
Pending Sales	45	51	+ 13.3%	207	229	+ 10.6%
Closed Sales	34	37	+ 8.8%	191	200	+ 4.7%
Median Sales Price*	\$384,500	\$455,000	+ 18.3%	\$386,000	\$410,000	+ 6.2%
Average Sales Price*	\$392,319	\$549,411	+ 40.0%	\$427,914	\$475,332	+ 11.1%
Percent of Original List Price Received*	97.7%	98.4%	+ 0.7%	96.8%	96.9%	+ 0.1%
List to Close	62	61	- 1.6%	91	86	- 5.5%
Days on Market Until Sale	21	24	+ 14.3%	45	42	- 6.7%
Cumulative Days on Market Until Sale	26	25	- 3.8%	52	52	0.0%
Average List Price	\$437,678	\$527,182	+ 20.4%	\$490,638	\$520,973	+ 6.2%
Inventory of Homes for Sale	68	99	+ 45.6%	--	--	--
Months Supply of Inventory	1.9	2.9	+ 52.6%	--	--	--

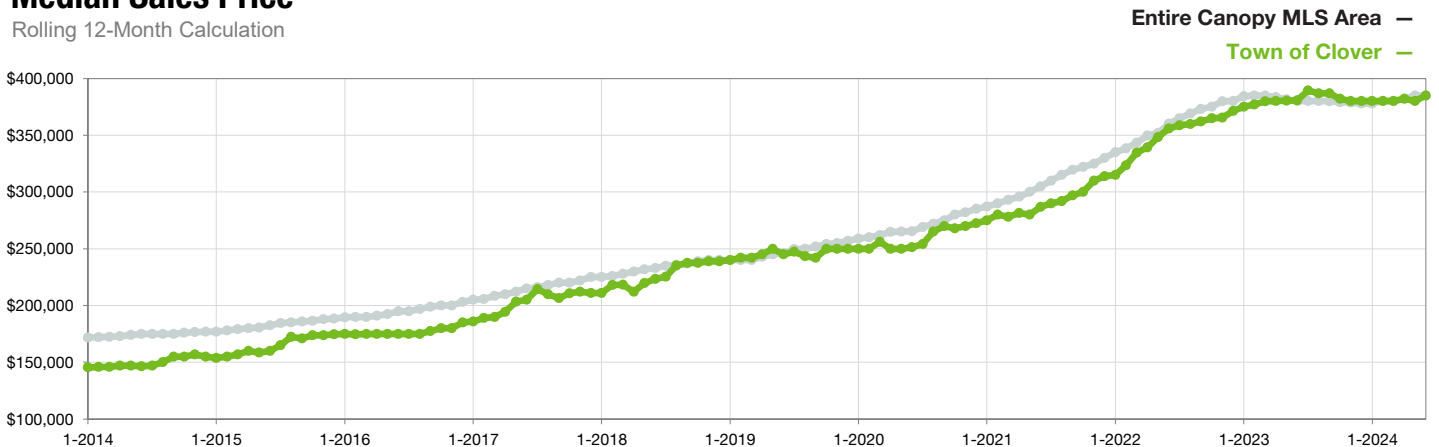
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



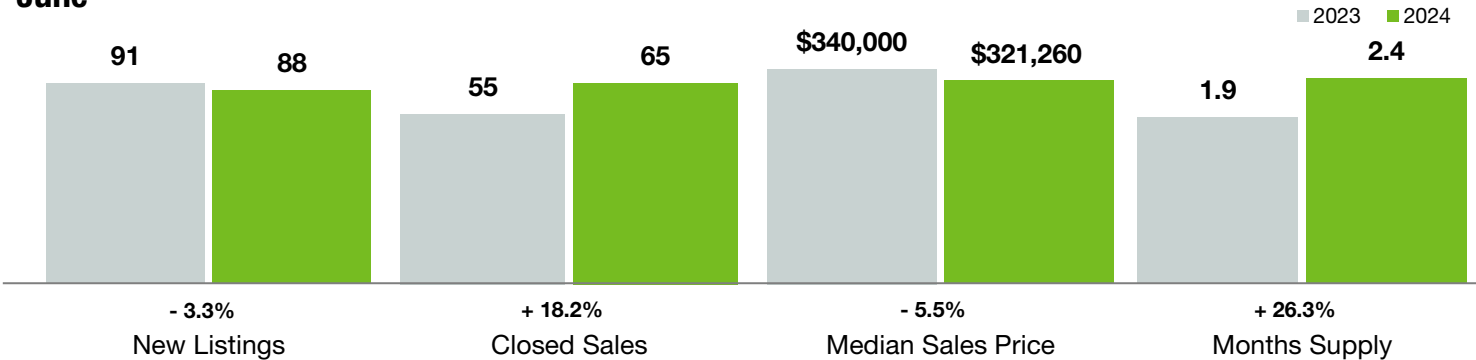
Town of Lancaster

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	91	88	- 3.3%	483	477	- 1.2%
Pending Sales	87	64	- 26.4%	444	409	- 7.9%
Closed Sales	55	65	+ 18.2%	383	366	- 4.4%
Median Sales Price*	\$340,000	\$321,260	- 5.5%	\$300,000	\$309,950	+ 3.3%
Average Sales Price*	\$395,448	\$350,330	- 11.4%	\$359,789	\$347,891	- 3.3%
Percent of Original List Price Received*	98.9%	97.3%	- 1.6%	96.9%	96.7%	- 0.2%
List to Close	82	86	+ 4.9%	90	94	+ 4.4%
Days on Market Until Sale	32	44	+ 37.5%	45	47	+ 4.4%
Cumulative Days on Market Until Sale	37	54	+ 45.9%	51	54	+ 5.9%
Average List Price	\$364,549	\$359,901	- 1.3%	\$373,136	\$367,174	- 1.6%
Inventory of Homes for Sale	129	144	+ 11.6%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

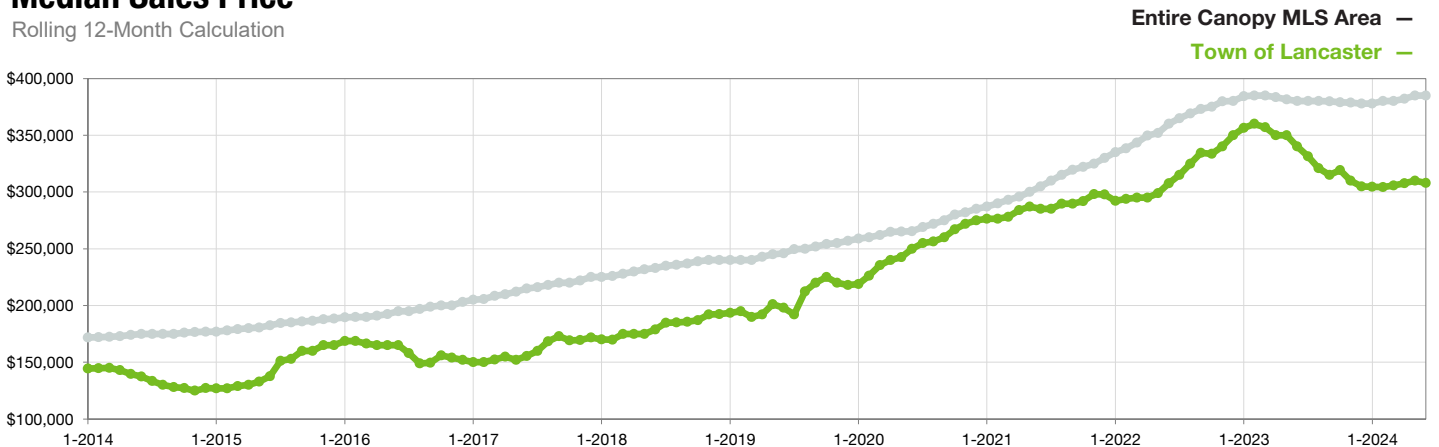
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



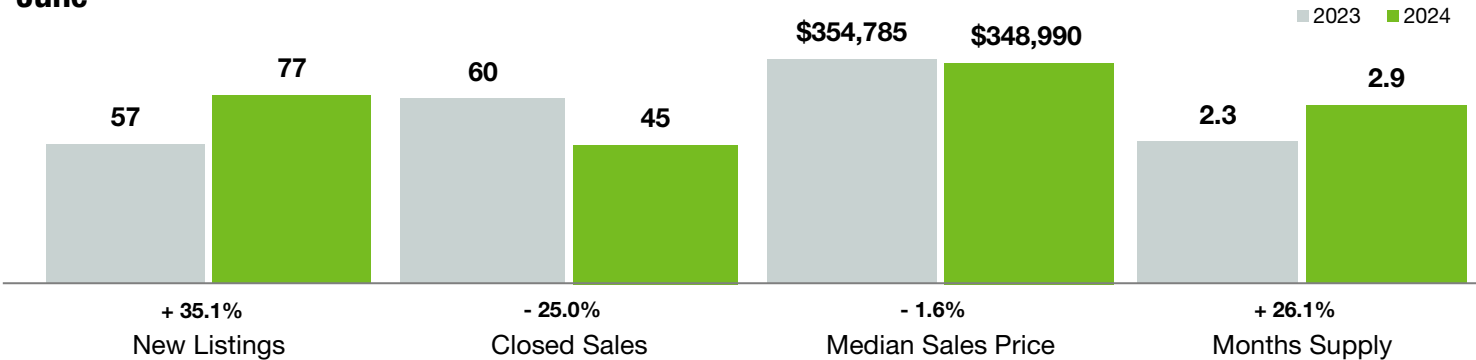
Town of York

South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	57	77	+ 35.1%	340	448	+ 31.8%
Pending Sales	48	69	+ 43.8%	299	363	+ 21.4%
Closed Sales	60	45	- 25.0%	273	299	+ 9.5%
Median Sales Price*	\$354,785	\$348,990	- 1.6%	\$343,755	\$359,370	+ 4.5%
Average Sales Price*	\$388,988	\$366,946	- 5.7%	\$380,346	\$405,637	+ 6.6%
Percent of Original List Price Received*	98.2%	96.8%	- 1.4%	96.5%	96.4%	- 0.1%
List to Close	75	81	+ 8.0%	96	96	0.0%
Days on Market Until Sale	29	40	+ 37.9%	51	54	+ 5.9%
Cumulative Days on Market Until Sale	34	44	+ 29.4%	55	54	- 1.8%
Average List Price	\$395,482	\$522,655	+ 32.2%	\$410,654	\$465,454	+ 13.3%
Inventory of Homes for Sale	100	150	+ 50.0%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

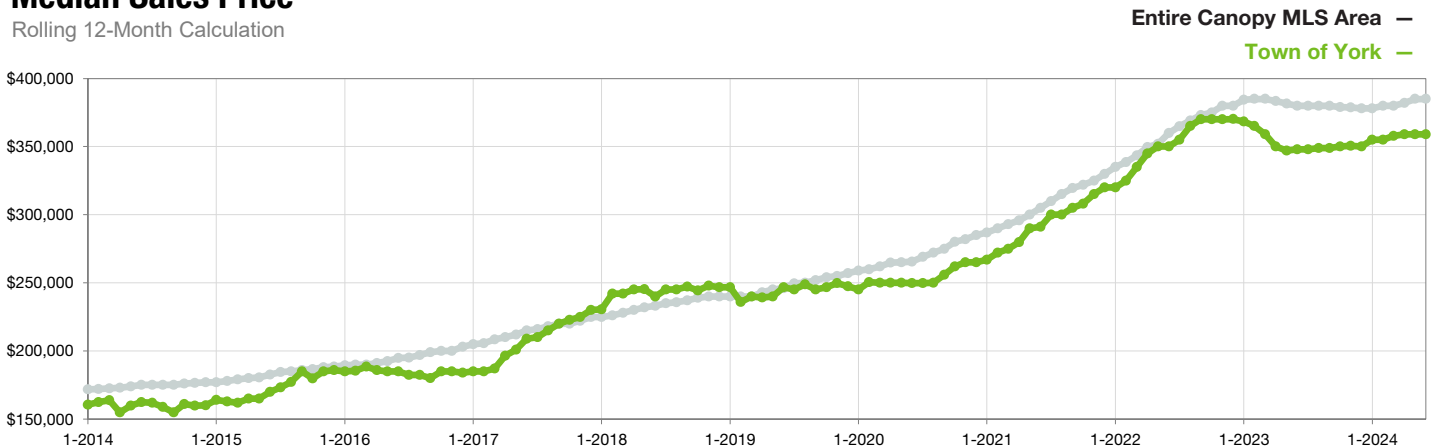
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for June 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



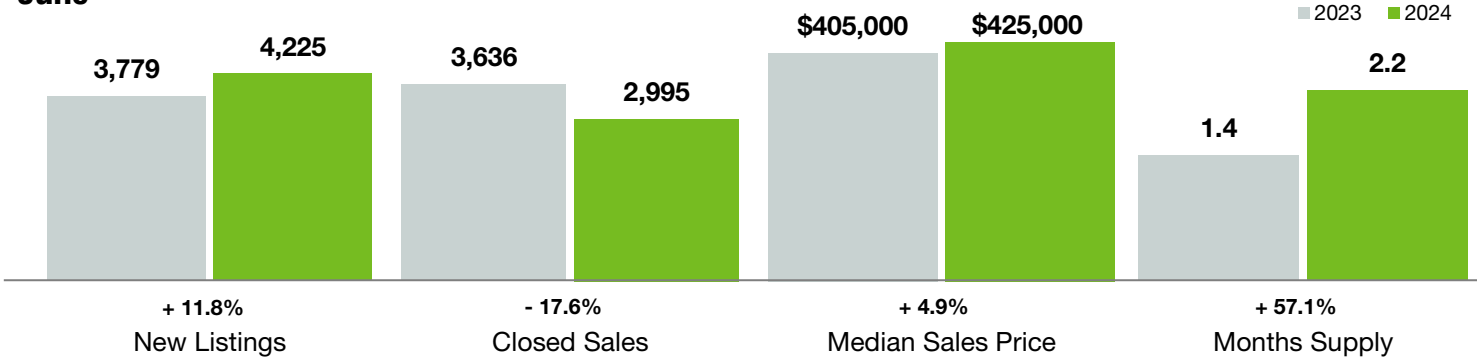
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	3,779	4,225	+ 11.8%	20,484	23,131	+ 12.9%
Pending Sales	3,103	3,356	+ 8.2%	19,138	18,540	- 3.1%
Closed Sales	3,636	2,995	- 17.6%	17,633	16,585	- 5.9%
Median Sales Price*	\$405,000	\$425,000	+ 4.9%	\$390,000	\$405,000	+ 3.8%
Average Sales Price*	\$506,051	\$544,078	+ 7.5%	\$474,457	\$512,351	+ 8.0%
Percent of Original List Price Received*	98.8%	97.9%	- 0.9%	97.2%	97.8%	+ 0.6%
List to Close	79	76	- 3.8%	91	83	- 8.8%
Days on Market Until Sale	28	29	+ 3.6%	39	35	- 10.3%
Cumulative Days on Market Until Sale	29	31	+ 6.9%	41	38	- 7.3%
Average List Price	\$508,870	\$551,555	+ 8.4%	\$511,636	\$544,837	+ 6.5%
Inventory of Homes for Sale	4,237	6,080	+ 43.5%	--	--	--
Months Supply of Inventory	1.4	2.2	+ 57.1%	--	--	--

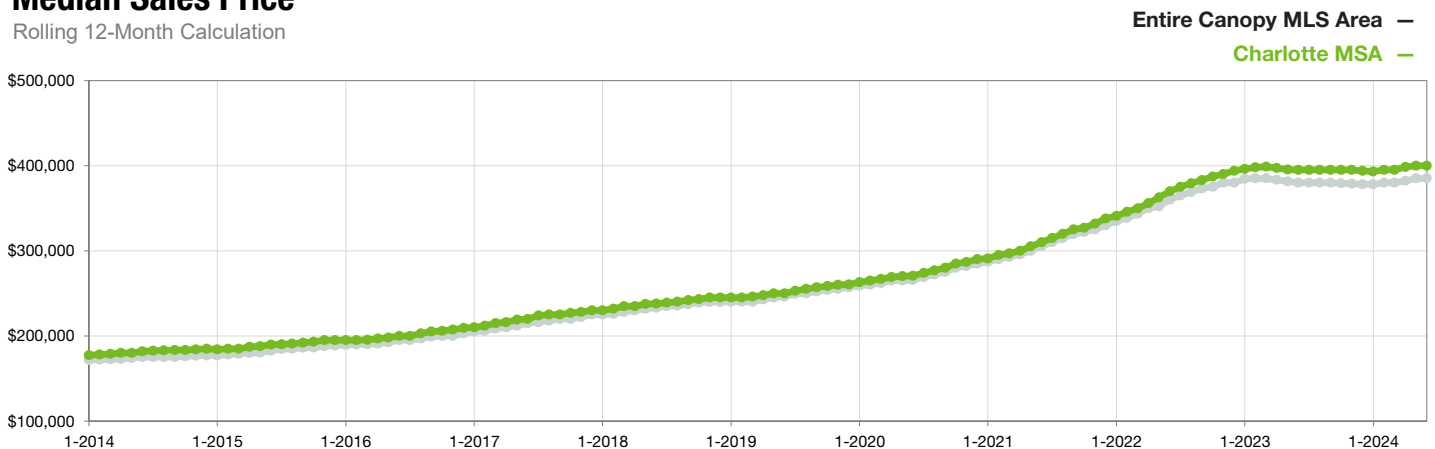
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.