

Local Market Update for April 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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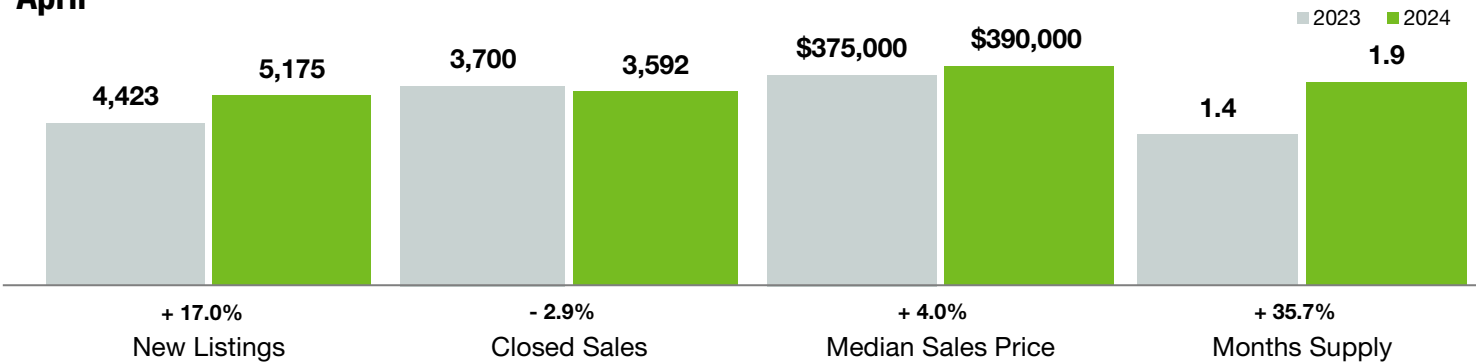
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	4,423	5,175	+ 17.0%	16,081	17,831	+ 10.9%
Pending Sales	4,102	4,250	+ 3.6%	15,442	15,106	- 2.2%
Closed Sales	3,700	3,592	- 2.9%	12,899	12,472	- 3.3%
Median Sales Price*	\$375,000	\$390,000	+ 4.0%	\$369,000	\$384,980	+ 4.3%
Average Sales Price*	\$457,966	\$500,246	+ 9.2%	\$438,018	\$476,553	+ 8.8%
Percent of Original List Price Received*	97.5%	97.7%	+ 0.2%	96.1%	97.1%	+ 1.0%
List to Close	90	83	- 7.8%	99	89	- 10.1%
Days on Market Until Sale	40	37	- 7.5%	46	41	- 10.9%
Cumulative Days on Market Until Sale	44	42	- 4.5%	49	46	- 6.1%
Average List Price	\$515,849	\$557,244	+ 8.0%	\$486,662	\$522,545	+ 7.4%
Inventory of Homes for Sale	5,160	6,424	+ 24.5%	--	--	--
Months Supply of Inventory	1.4	1.9	+ 35.7%	--	--	--

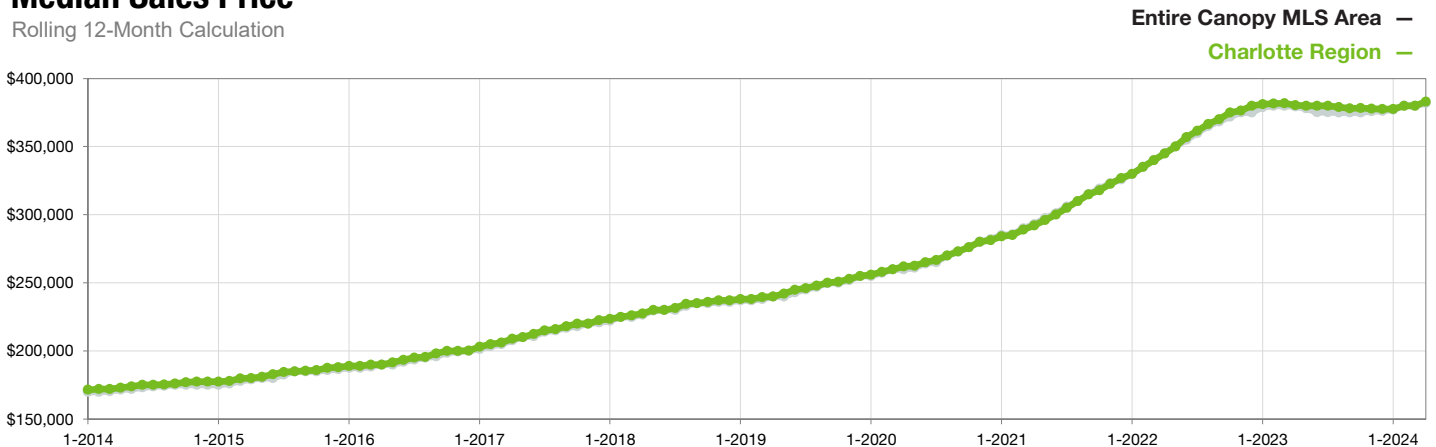
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April



Median Sales Price

Rolling 12-Month Calculation



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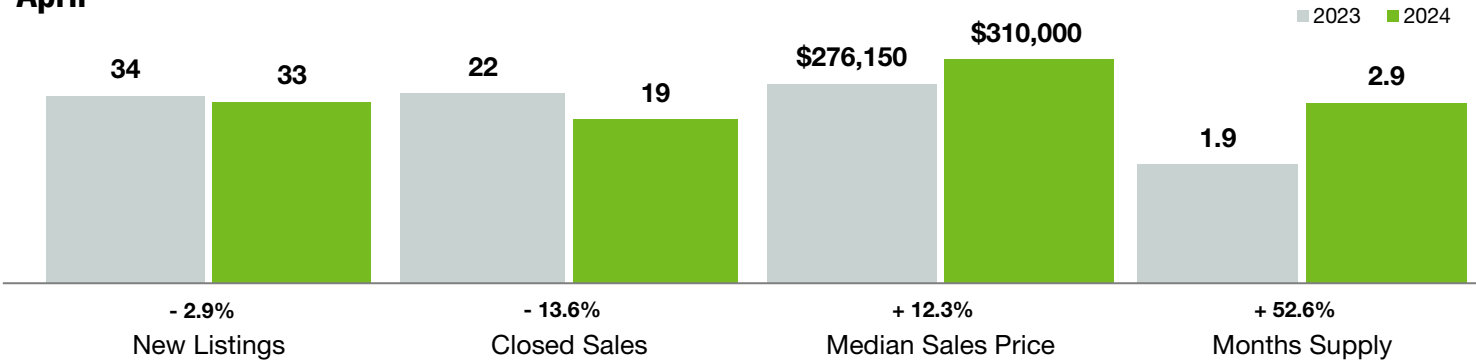
Alexander County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	34	33	- 2.9%	100	111	+ 11.0%
Pending Sales	27	20	- 25.9%	81	83	+ 2.5%
Closed Sales	22	19	- 13.6%	68	69	+ 1.5%
Median Sales Price*	\$276,150	\$310,000	+ 12.3%	\$265,500	\$310,000	+ 16.8%
Average Sales Price*	\$351,691	\$377,179	+ 7.2%	\$308,390	\$373,474	+ 21.1%
Percent of Original List Price Received*	95.7%	97.5%	+ 1.9%	95.0%	96.2%	+ 1.3%
List to Close	89	83	- 6.7%	87	87	0.0%
Days on Market Until Sale	40	41	+ 2.5%	42	43	+ 2.4%
Cumulative Days on Market Until Sale	42	46	+ 9.5%	45	46	+ 2.2%
Average List Price	\$332,853	\$418,194	+ 25.6%	\$332,839	\$399,568	+ 20.0%
Inventory of Homes for Sale	41	63	+ 53.7%	--	--	--
Months Supply of Inventory	1.9	2.9	+ 52.6%	--	--	--

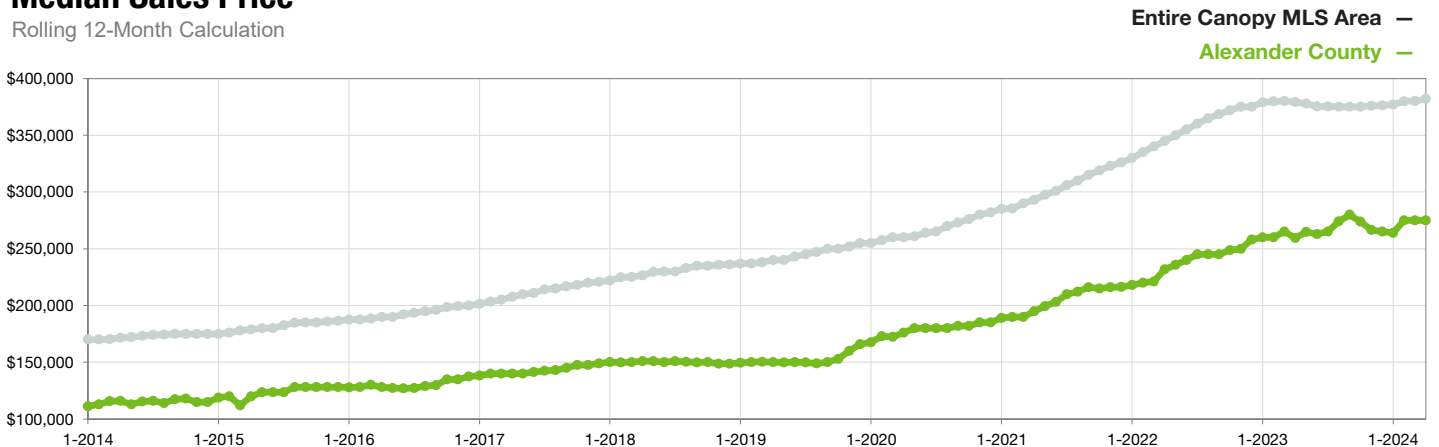
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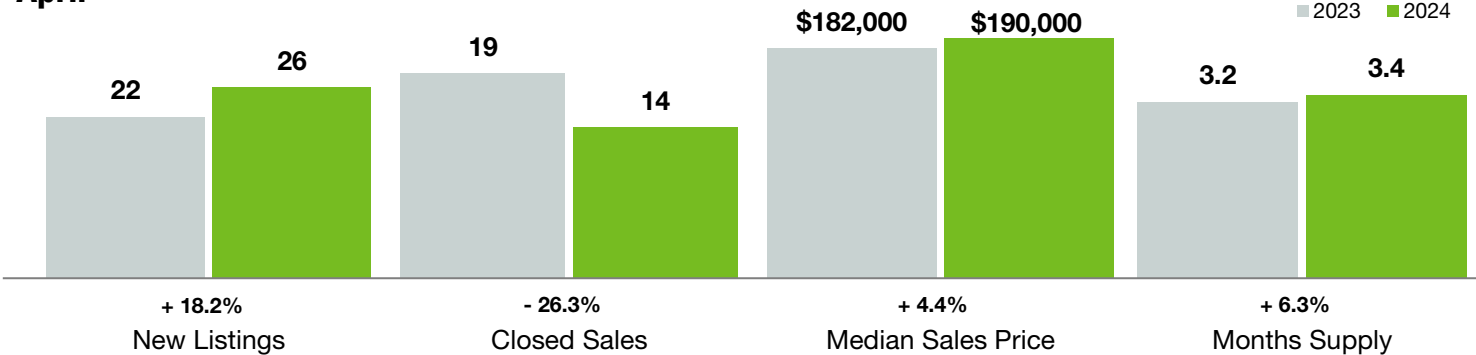
Anson County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	22	26	+ 18.2%	65	74	+ 13.8%
Pending Sales	14	15	+ 7.1%	60	49	- 18.3%
Closed Sales	19	14	- 26.3%	50	38	- 24.0%
Median Sales Price*	\$182,000	\$190,000	+ 4.4%	\$184,450	\$182,500	- 1.1%
Average Sales Price*	\$181,171	\$257,664	+ 42.2%	\$195,653	\$256,698	+ 31.2%
Percent of Original List Price Received*	93.3%	95.9%	+ 2.8%	91.3%	94.0%	+ 3.0%
List to Close	127	73	- 42.5%	119	92	- 22.7%
Days on Market Until Sale	72	40	- 44.4%	65	43	- 33.8%
Cumulative Days on Market Until Sale	73	41	- 43.8%	69	50	- 27.5%
Average List Price	\$255,821	\$231,477	- 9.5%	\$222,978	\$229,161	+ 2.8%
Inventory of Homes for Sale	40	42	+ 5.0%	--	--	--
Months Supply of Inventory	3.2	3.4	+ 6.3%	--	--	--

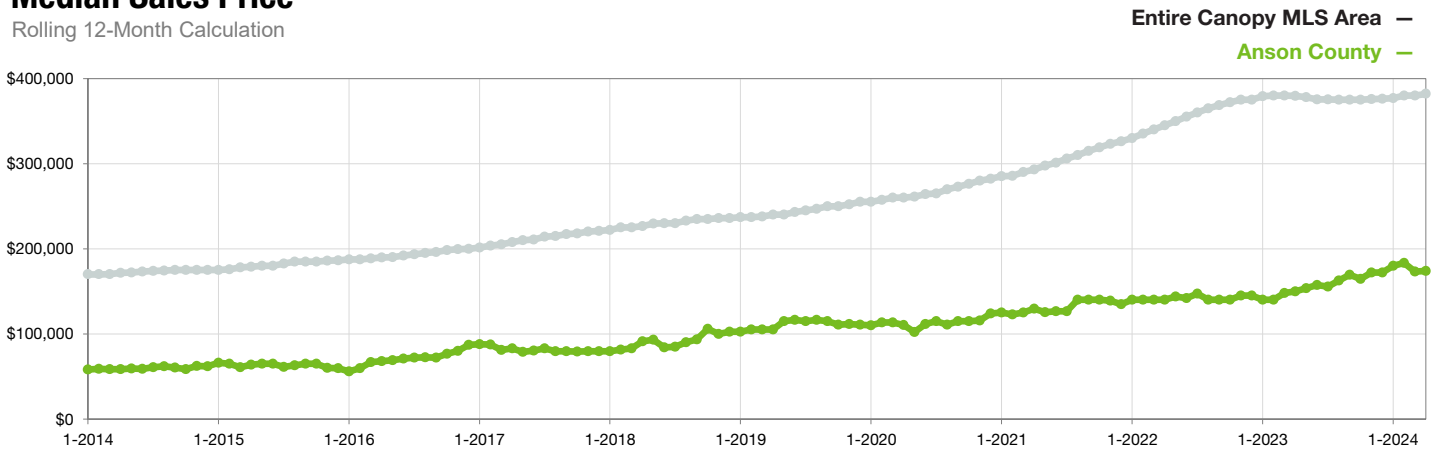
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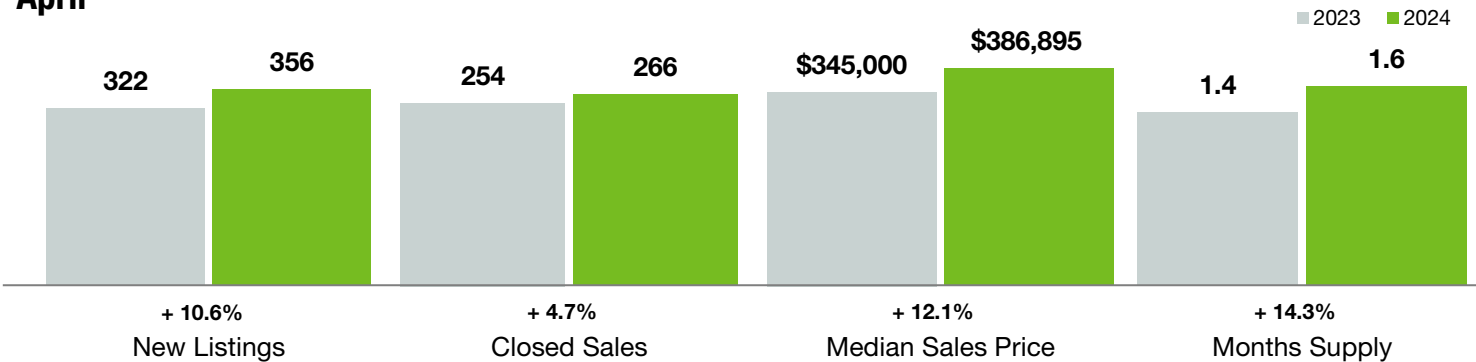
Cabarrus County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	322	356	+ 10.6%	1,107	1,239	+ 11.9%
Pending Sales	299	296	- 1.0%	1,103	1,031	- 6.5%
Closed Sales	254	266	+ 4.7%	862	869	+ 0.8%
Median Sales Price*	\$345,000	\$386,895	+ 12.1%	\$355,000	\$392,500	+ 10.6%
Average Sales Price*	\$363,354	\$417,003	+ 14.8%	\$372,853	\$428,789	+ 15.0%
Percent of Original List Price Received*	96.7%	98.0%	+ 1.3%	95.2%	97.7%	+ 2.6%
List to Close	96	80	- 16.7%	99	91	- 8.1%
Days on Market Until Sale	45	28	- 37.8%	48	39	- 18.8%
Cumulative Days on Market Until Sale	48	33	- 31.3%	51	42	- 17.6%
Average List Price	\$431,986	\$485,683	+ 12.4%	\$431,664	\$446,507	+ 3.4%
Inventory of Homes for Sale	368	400	+ 8.7%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

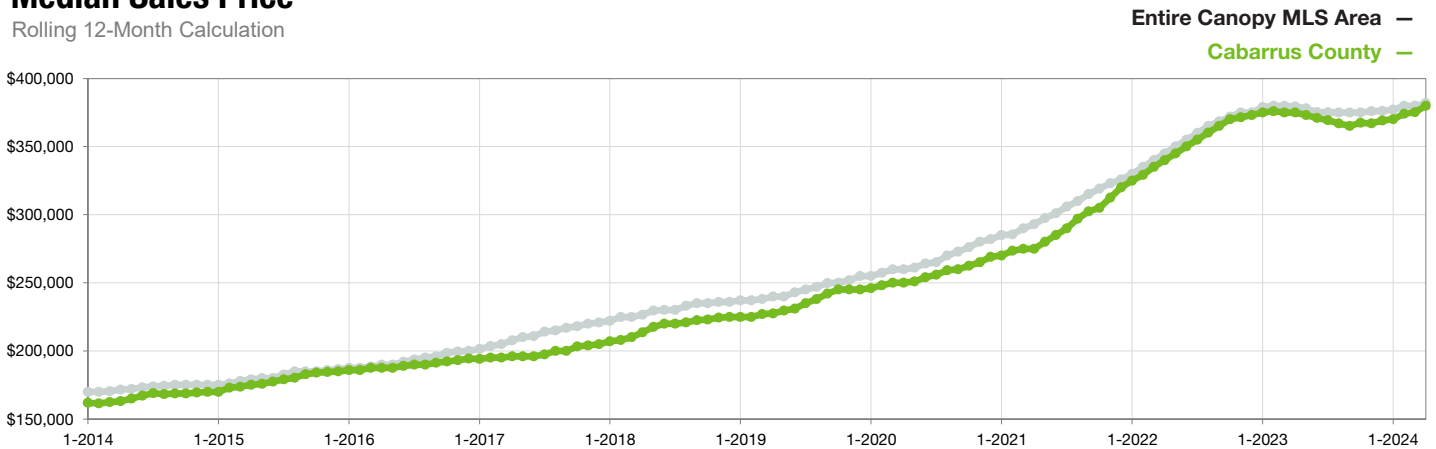
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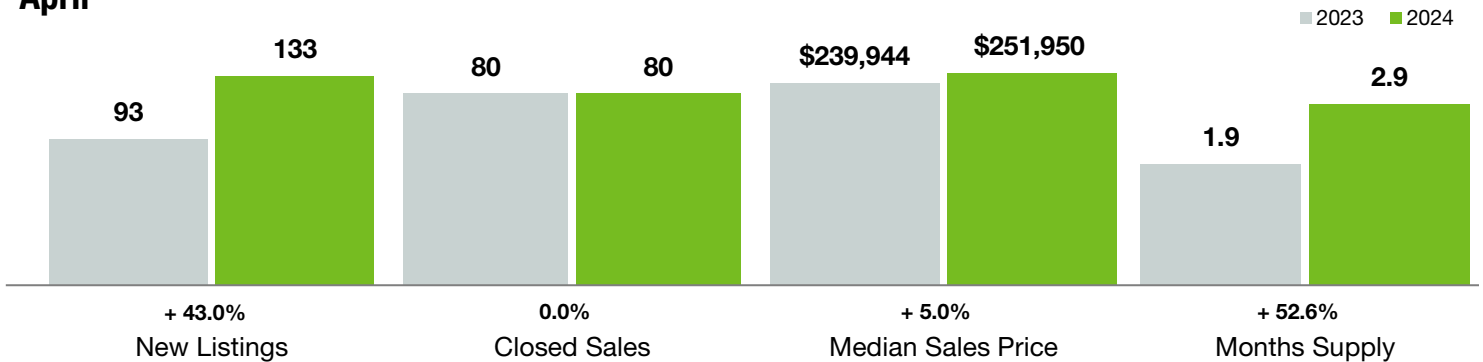
Cleveland County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	93	133	+ 43.0%	407	460	+ 13.0%
Pending Sales	99	94	- 5.1%	378	349	- 7.7%
Closed Sales	80	80	0.0%	306	284	- 7.2%
Median Sales Price*	\$239,944	\$251,950	+ 5.0%	\$225,000	\$242,750	+ 7.9%
Average Sales Price*	\$247,842	\$263,713	+ 6.4%	\$248,143	\$264,488	+ 6.6%
Percent of Original List Price Received*	96.3%	95.4%	- 0.9%	94.3%	95.8%	+ 1.6%
List to Close	87	100	+ 14.9%	93	96	+ 3.2%
Days on Market Until Sale	51	50	- 2.0%	53	50	- 5.7%
Cumulative Days on Market Until Sale	55	70	+ 27.3%	59	66	+ 11.9%
Average List Price	\$263,324	\$343,461	+ 30.4%	\$278,911	\$295,948	+ 6.1%
Inventory of Homes for Sale	162	240	+ 48.1%	--	--	--
Months Supply of Inventory	1.9	2.9	+ 52.6%	--	--	--

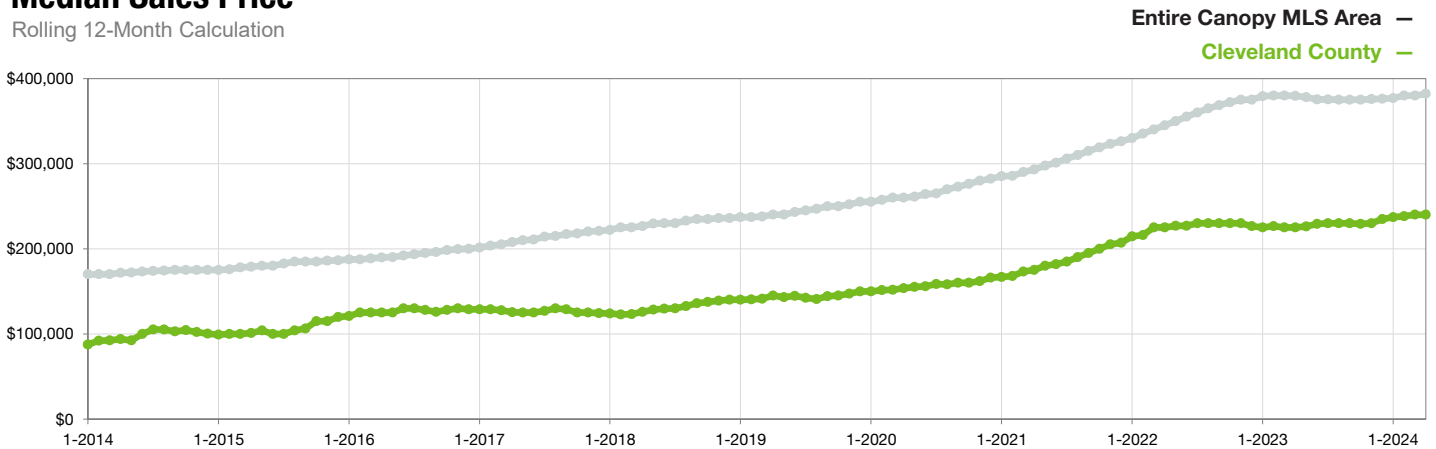
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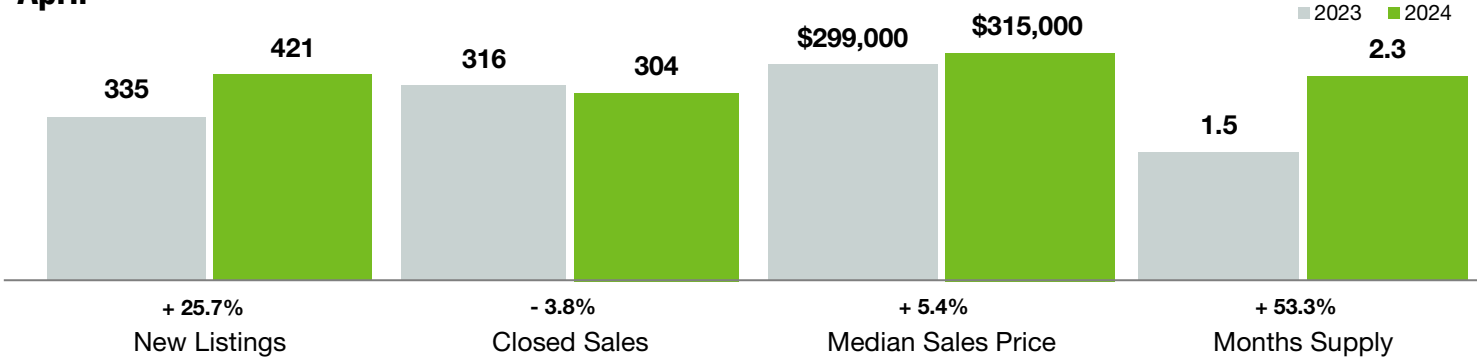
Gaston County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	335	421	+ 25.7%	1,257	1,572	+ 25.1%
Pending Sales	306	365	+ 19.3%	1,227	1,262	+ 2.9%
Closed Sales	316	304	- 3.8%	1,043	1,046	+ 0.3%
Median Sales Price*	\$299,000	\$315,000	+ 5.4%	\$294,750	\$315,000	+ 6.9%
Average Sales Price*	\$338,595	\$368,318	+ 8.8%	\$327,475	\$349,098	+ 6.6%
Percent of Original List Price Received*	96.1%	96.3%	+ 0.2%	94.9%	96.1%	+ 1.3%
List to Close	86	81	- 5.8%	97	89	- 8.2%
Days on Market Until Sale	38	38	0.0%	47	44	- 6.4%
Cumulative Days on Market Until Sale	45	43	- 4.4%	52	49	- 5.8%
Average List Price	\$363,616	\$398,837	+ 9.7%	\$336,352	\$374,196	+ 11.3%
Inventory of Homes for Sale	431	657	+ 52.4%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

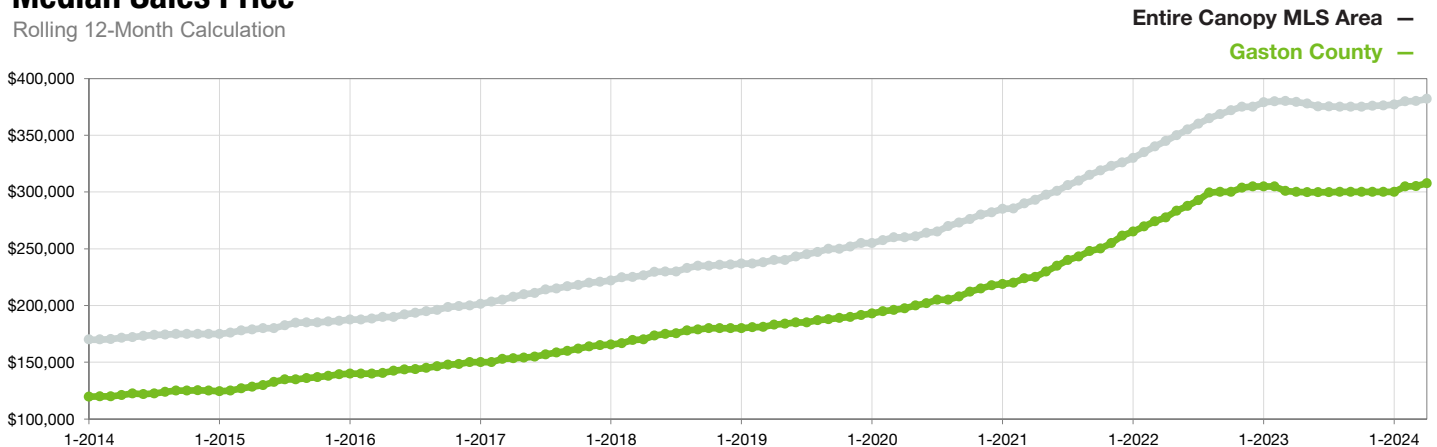
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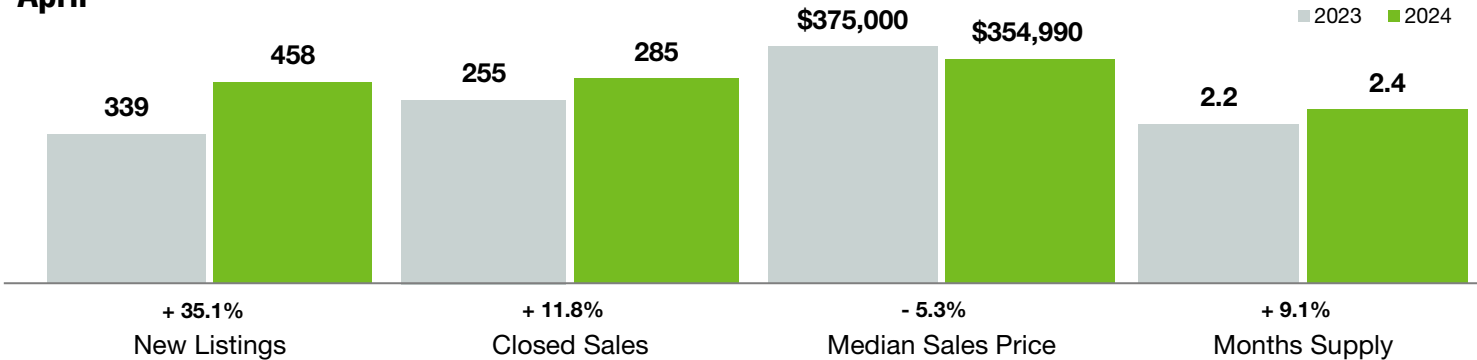
Iredell County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	339	458	+ 35.1%	1,257	1,466	+ 16.6%
Pending Sales	285	359	+ 26.0%	1,056	1,236	+ 17.0%
Closed Sales	255	285	+ 11.8%	861	1,028	+ 19.4%
Median Sales Price*	\$375,000	\$354,990	- 5.3%	\$370,000	\$378,500	+ 2.3%
Average Sales Price*	\$505,481	\$484,921	- 4.1%	\$471,029	\$483,967	+ 2.7%
Percent of Original List Price Received*	96.4%	96.4%	0.0%	95.5%	95.9%	+ 0.4%
List to Close	107	97	- 9.3%	109	104	- 4.6%
Days on Market Until Sale	48	50	+ 4.2%	51	50	- 2.0%
Cumulative Days on Market Until Sale	52	59	+ 13.5%	56	58	+ 3.6%
Average List Price	\$574,032	\$643,195	+ 12.0%	\$520,399	\$579,921	+ 11.4%
Inventory of Homes for Sale	573	666	+ 16.2%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

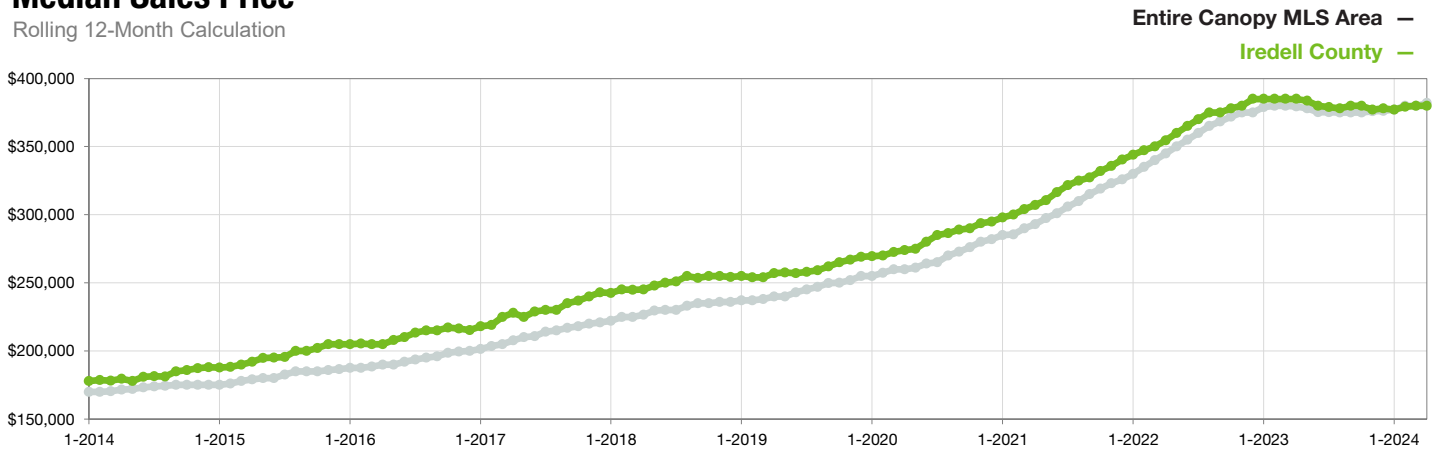
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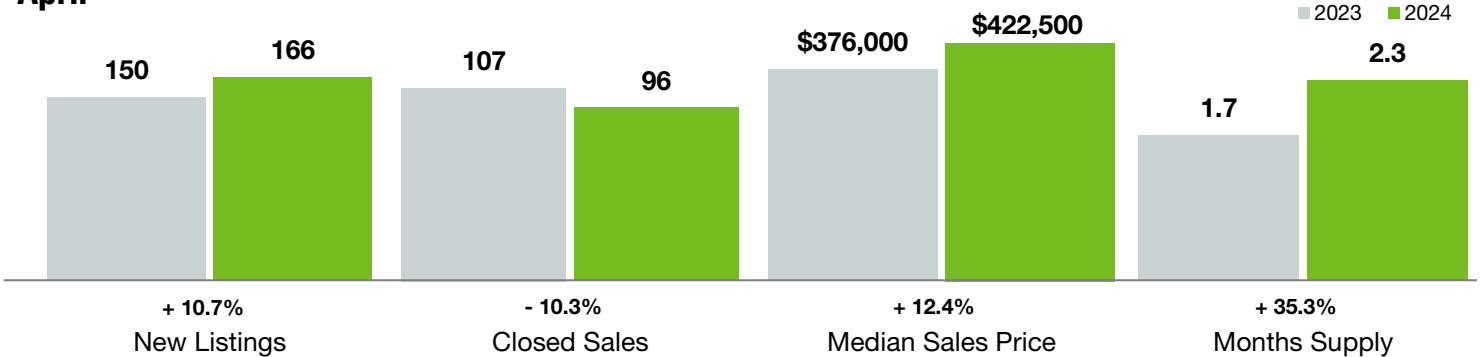
Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	150	166	+ 10.7%	473	548	+ 15.9%
Pending Sales	132	126	- 4.5%	477	439	- 8.0%
Closed Sales	107	96	- 10.3%	395	359	- 9.1%
Median Sales Price*	\$376,000	\$422,500	+ 12.4%	\$410,000	\$410,000	0.0%
Average Sales Price*	\$429,330	\$482,479	+ 12.4%	\$466,739	\$469,025	+ 0.5%
Percent of Original List Price Received*	96.2%	97.6%	+ 1.5%	95.9%	97.2%	+ 1.4%
List to Close	112	87	- 22.3%	116	102	- 12.1%
Days on Market Until Sale	57	41	- 28.1%	59	47	- 20.3%
Cumulative Days on Market Until Sale	63	44	- 30.2%	60	53	- 11.7%
Average List Price	\$510,657	\$604,837	+ 18.4%	\$497,523	\$565,966	+ 13.8%
Inventory of Homes for Sale	192	247	+ 28.6%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

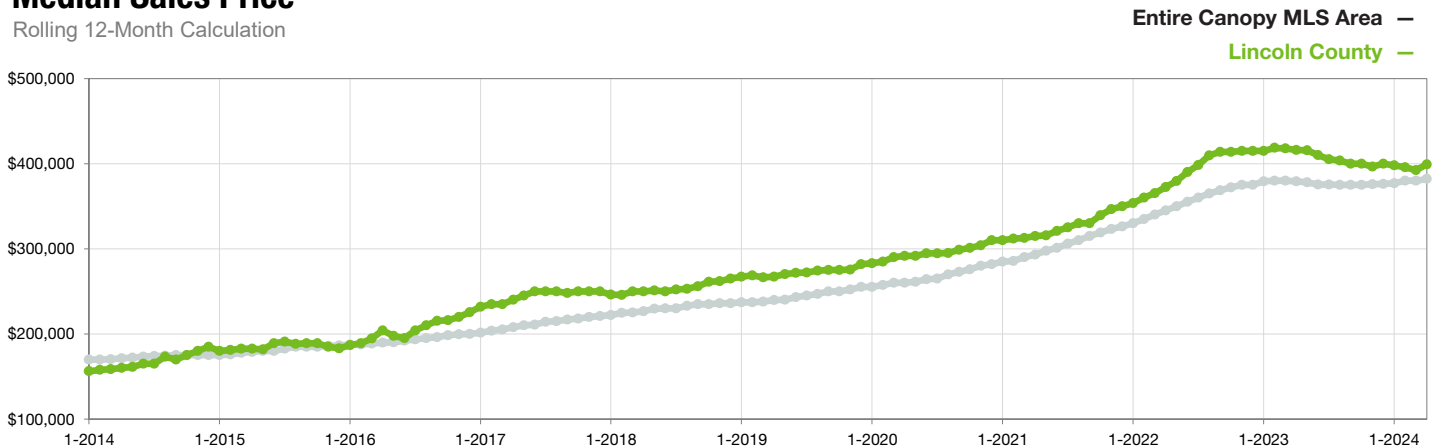
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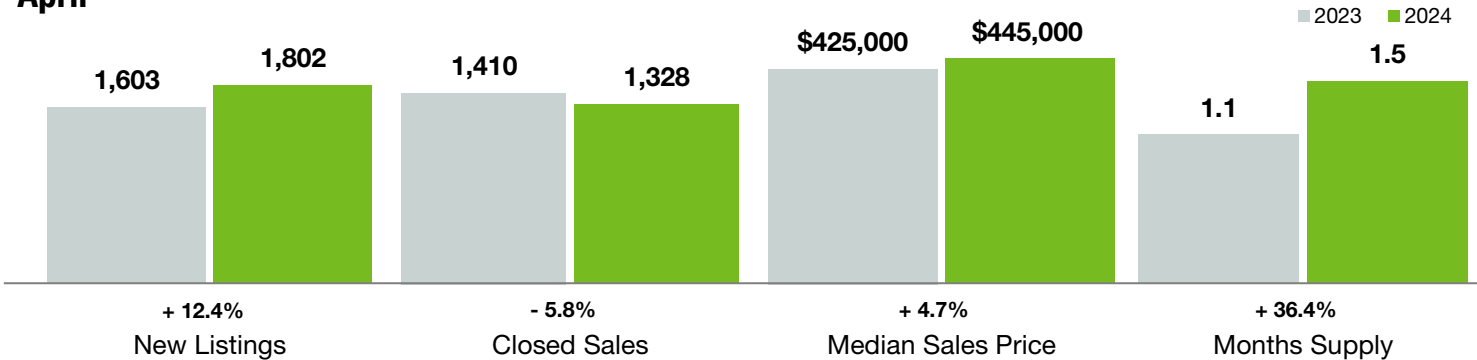
Mecklenburg County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	1,603	1,802	+ 12.4%	5,989	6,388	+ 6.7%
Pending Sales	1,596	1,547	- 3.1%	5,894	5,567	- 5.5%
Closed Sales	1,410	1,328	- 5.8%	4,902	4,632	- 5.5%
Median Sales Price*	\$425,000	\$445,000	+ 4.7%	\$412,000	\$430,000	+ 4.4%
Average Sales Price*	\$545,287	\$625,787	+ 14.8%	\$514,067	\$572,352	+ 11.3%
Percent of Original List Price Received*	98.5%	99.1%	+ 0.6%	96.9%	98.3%	+ 1.4%
List to Close	86	77	- 10.5%	97	84	- 13.4%
Days on Market Until Sale	36	31	- 13.9%	43	35	- 18.6%
Cumulative Days on Market Until Sale	38	33	- 13.2%	44	38	- 13.6%
Average List Price	\$612,952	\$669,470	+ 9.2%	\$580,957	\$627,111	+ 7.9%
Inventory of Homes for Sale	1,535	1,865	+ 21.5%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

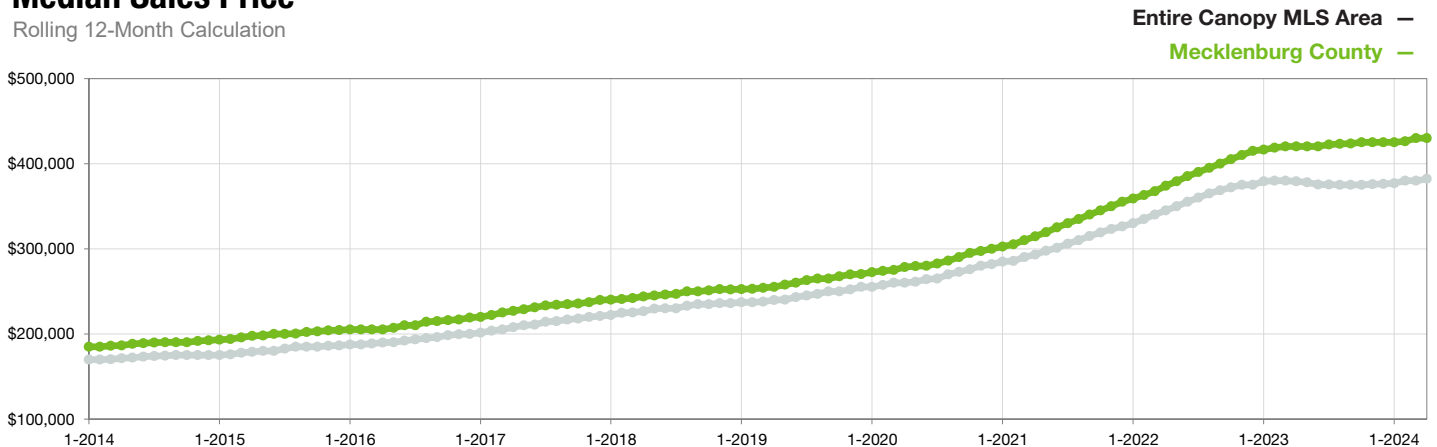
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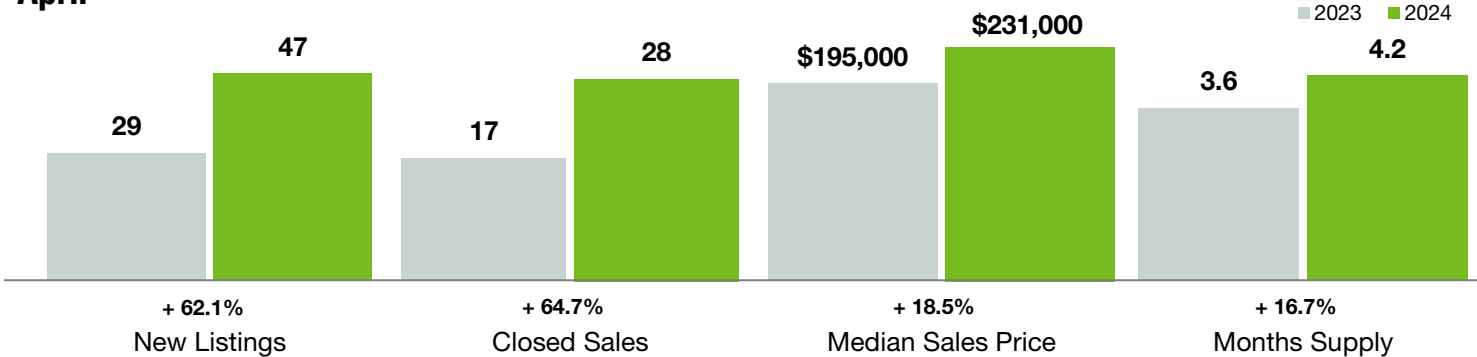
Montgomery County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	29	47	+ 62.1%	108	162	+ 50.0%
Pending Sales	24	39	+ 62.5%	85	115	+ 35.3%
Closed Sales	17	28	+ 64.7%	68	88	+ 29.4%
Median Sales Price*	\$195,000	\$231,000	+ 18.5%	\$161,500	\$197,500	+ 22.3%
Average Sales Price*	\$359,574	\$359,396	- 0.0%	\$307,921	\$345,104	+ 12.1%
Percent of Original List Price Received*	94.7%	94.2%	- 0.5%	92.6%	91.2%	- 1.5%
List to Close	89	122	+ 37.1%	103	120	+ 16.5%
Days on Market Until Sale	55	87	+ 58.2%	70	84	+ 20.0%
Cumulative Days on Market Until Sale	77	90	+ 16.9%	79	103	+ 30.4%
Average List Price	\$433,859	\$513,398	+ 18.3%	\$381,695	\$365,908	- 4.1%
Inventory of Homes for Sale	79	110	+ 39.2%	--	--	--
Months Supply of Inventory	3.6	4.2	+ 16.7%	--	--	--

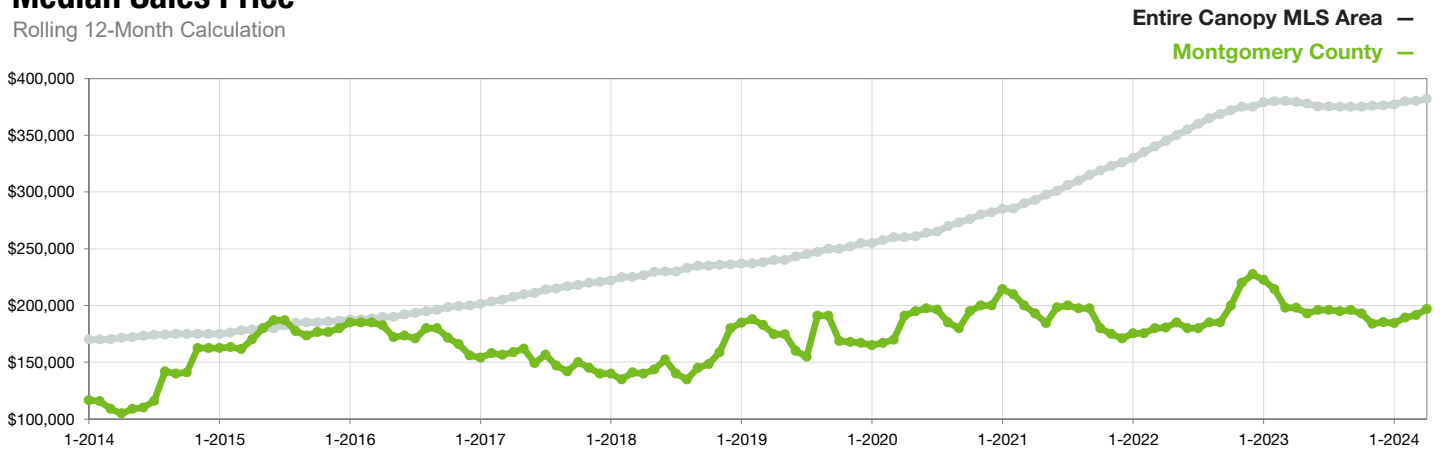
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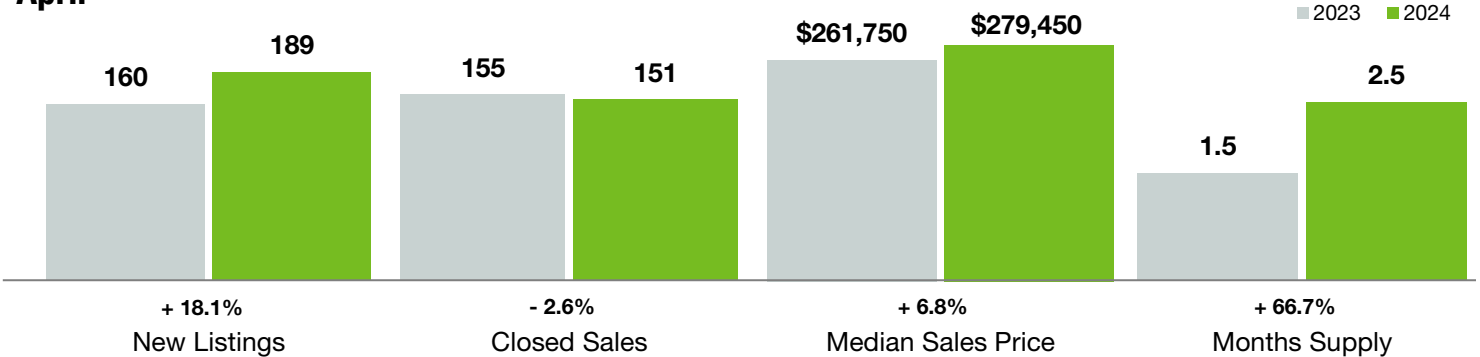
Rowan County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	160	189	+ 18.1%	640	686	+ 7.2%
Pending Sales	156	157	+ 0.6%	634	573	- 9.6%
Closed Sales	155	151	- 2.6%	570	481	- 15.6%
Median Sales Price*	\$261,750	\$279,450	+ 6.8%	\$257,000	\$275,000	+ 7.0%
Average Sales Price*	\$284,620	\$308,897	+ 8.5%	\$280,603	\$307,005	+ 9.4%
Percent of Original List Price Received*	98.1%	95.2%	- 3.0%	94.8%	95.0%	+ 0.2%
List to Close	80	96	+ 20.0%	92	91	- 1.1%
Days on Market Until Sale	36	51	+ 41.7%	45	48	+ 6.7%
Cumulative Days on Market Until Sale	42	58	+ 38.1%	51	53	+ 3.9%
Average List Price	\$323,539	\$406,011	+ 25.5%	\$298,495	\$352,832	+ 18.2%
Inventory of Homes for Sale	237	326	+ 37.6%	--	--	--
Months Supply of Inventory	1.5	2.5	+ 66.7%	--	--	--

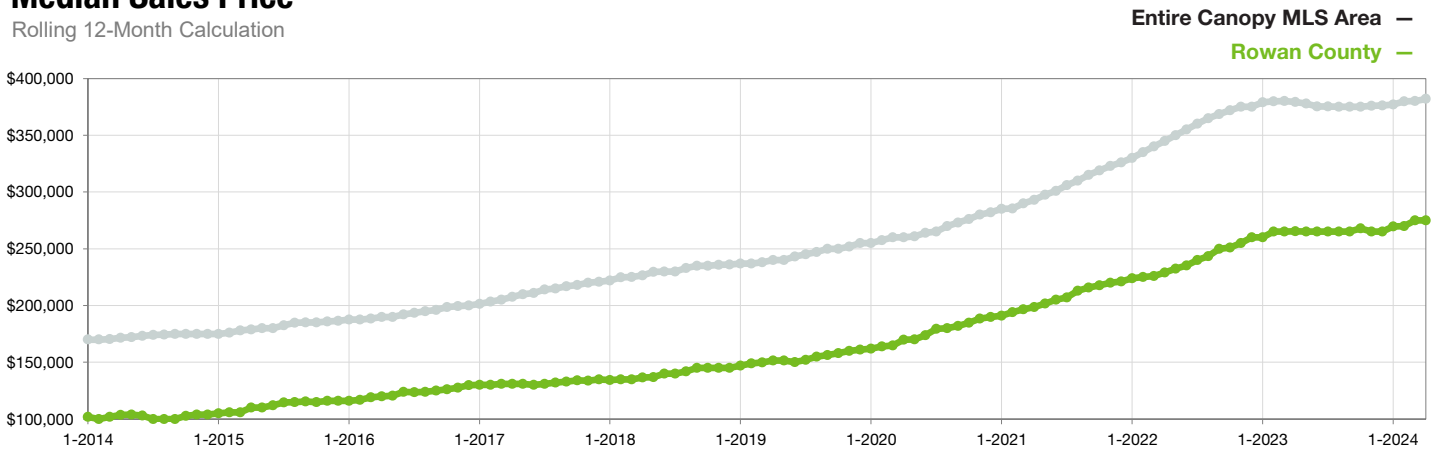
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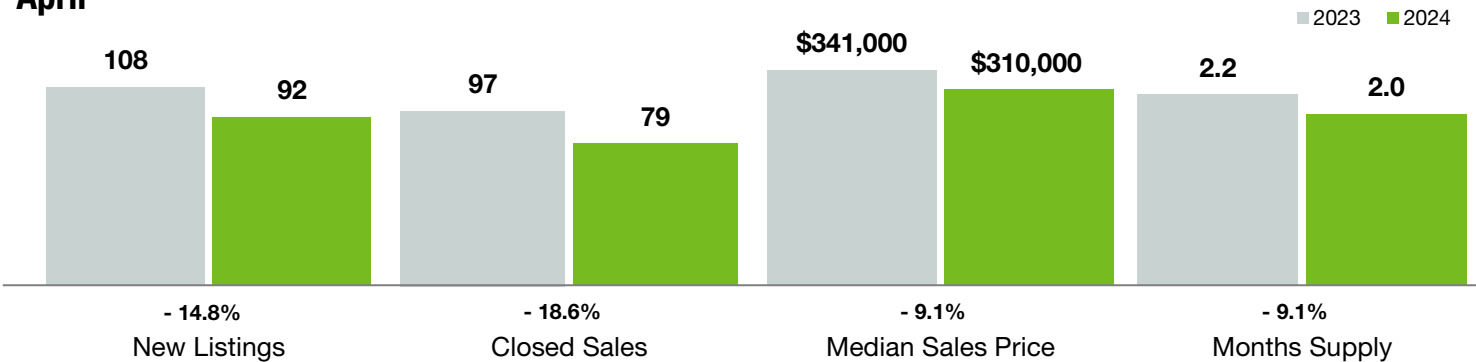
Stanly County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	108	92	- 14.8%	373	345	- 7.5%
Pending Sales	89	92	+ 3.4%	355	346	- 2.5%
Closed Sales	97	79	- 18.6%	298	283	- 5.0%
Median Sales Price*	\$341,000	\$310,000	- 9.1%	\$300,000	\$310,000	+ 3.3%
Average Sales Price*	\$343,126	\$326,809	- 4.8%	\$316,773	\$336,071	+ 6.1%
Percent of Original List Price Received*	95.2%	95.1%	- 0.1%	94.2%	94.6%	+ 0.4%
List to Close	116	118	+ 1.7%	112	110	- 1.8%
Days on Market Until Sale	61	72	+ 18.0%	57	64	+ 12.3%
Cumulative Days on Market Until Sale	70	79	+ 12.9%	64	71	+ 10.9%
Average List Price	\$336,689	\$344,792	+ 2.4%	\$355,356	\$341,763	- 3.8%
Inventory of Homes for Sale	176	149	- 15.3%	--	--	--
Months Supply of Inventory	2.2	2.0	- 9.1%	--	--	--

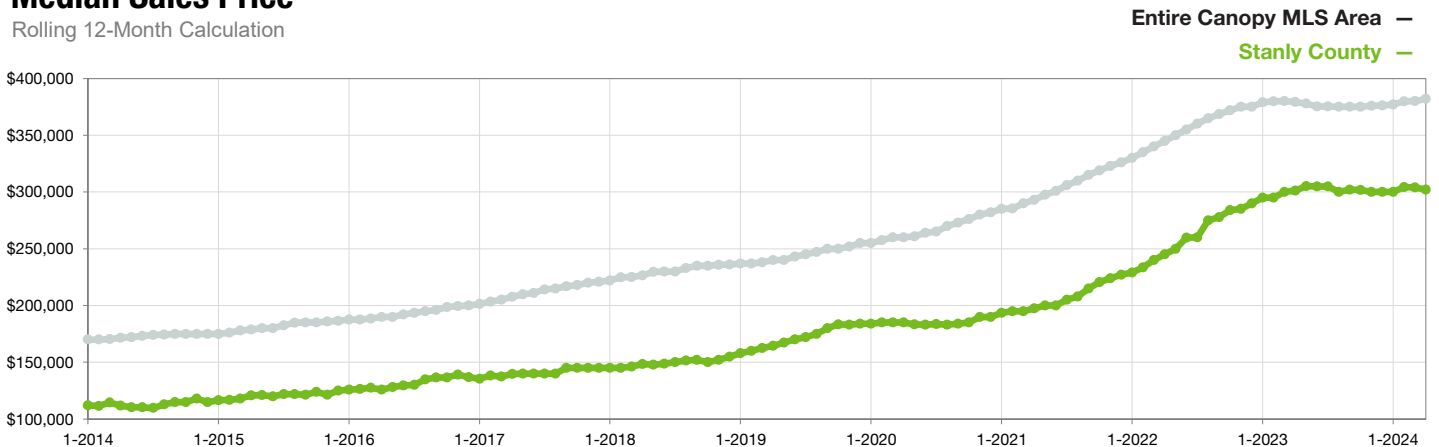
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April



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for April 2024

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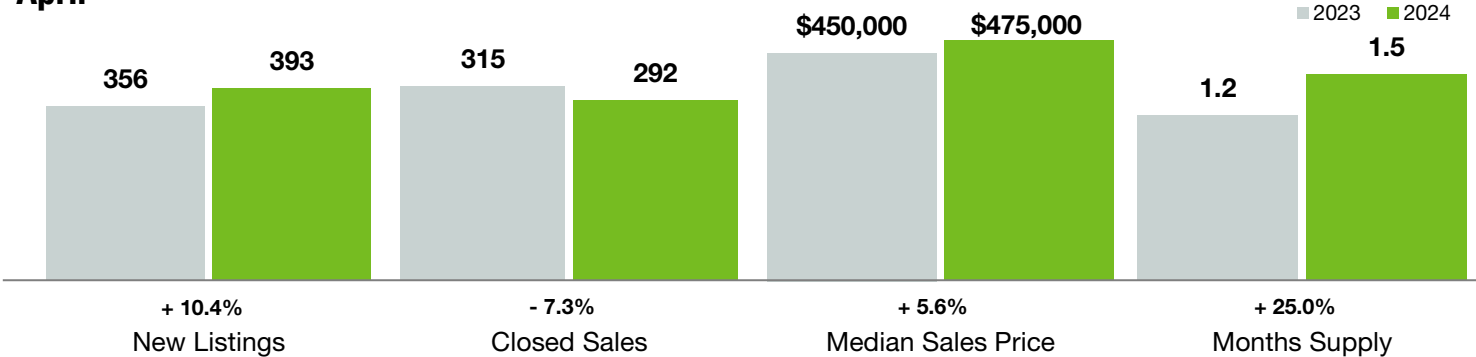
Union County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	356	393	+ 10.4%	1,248	1,369	+ 9.7%
Pending Sales	315	304	- 3.5%	1,192	1,163	- 2.4%
Closed Sales	315	292	- 7.3%	1,054	968	- 8.2%
Median Sales Price*	\$450,000	\$475,000	+ 5.6%	\$439,739	\$440,000	+ 0.1%
Average Sales Price*	\$577,214	\$576,470	- 0.1%	\$533,240	\$562,718	+ 5.5%
Percent of Original List Price Received*	97.4%	99.1%	+ 1.7%	96.1%	98.0%	+ 2.0%
List to Close	97	73	- 24.7%	111	84	- 24.3%
Days on Market Until Sale	40	29	- 27.5%	44	36	- 18.2%
Cumulative Days on Market Until Sale	44	33	- 25.0%	49	38	- 22.4%
Average List Price	\$693,439	\$624,279	- 10.0%	\$602,616	\$626,869	+ 4.0%
Inventory of Homes for Sale	375	410	+ 9.3%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

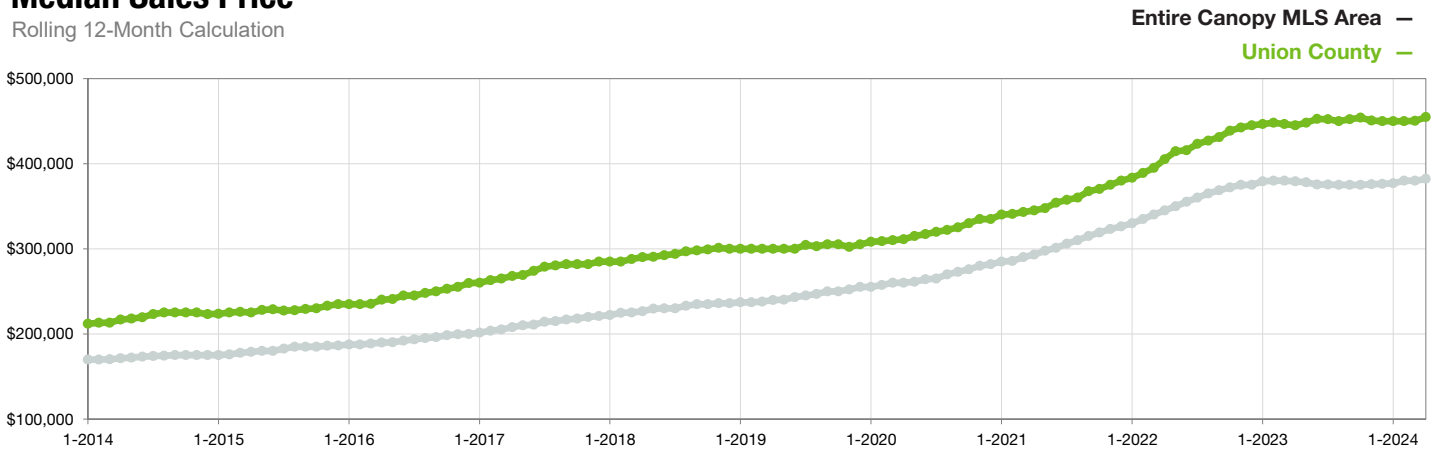
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April



Median Sales Price

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Local Market Update for April 2024

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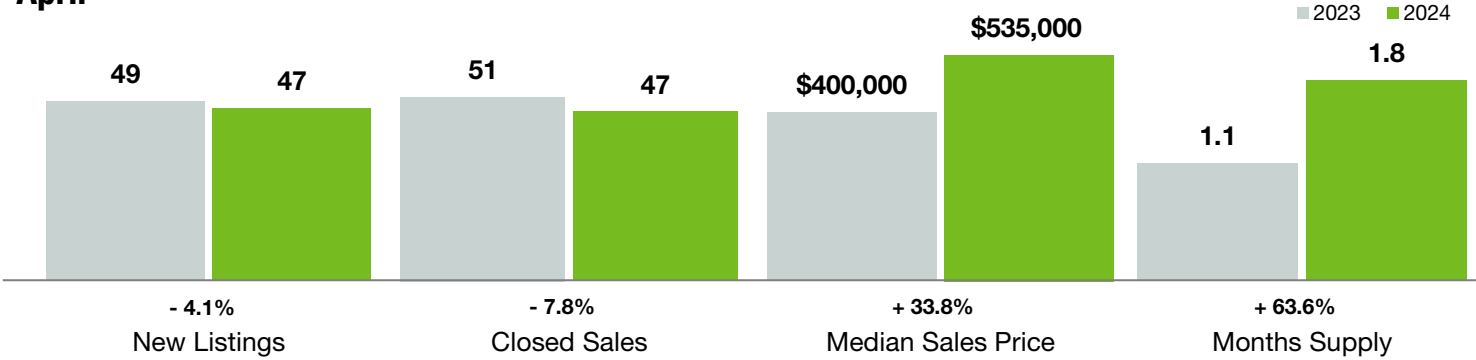
Belmont

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	49	47	- 4.1%	171	200	+ 17.0%
Pending Sales	42	39	- 7.1%	160	171	+ 6.9%
Closed Sales	51	47	- 7.8%	125	149	+ 19.2%
Median Sales Price*	\$400,000	\$535,000	+ 33.8%	\$400,000	\$460,000	+ 15.0%
Average Sales Price*	\$492,121	\$628,571	+ 27.7%	\$472,971	\$563,116	+ 19.1%
Percent of Original List Price Received*	98.5%	99.8%	+ 1.3%	96.7%	97.6%	+ 0.9%
List to Close	58	49	- 15.5%	68	66	- 2.9%
Days on Market Until Sale	19	15	- 21.1%	30	31	+ 3.3%
Cumulative Days on Market Until Sale	23	19	- 17.4%	33	33	0.0%
Average List Price	\$552,536	\$718,007	+ 29.9%	\$499,709	\$577,503	+ 15.6%
Inventory of Homes for Sale	43	74	+ 72.1%	--	--	--
Months Supply of Inventory	1.1	1.8	+ 63.6%	--	--	--

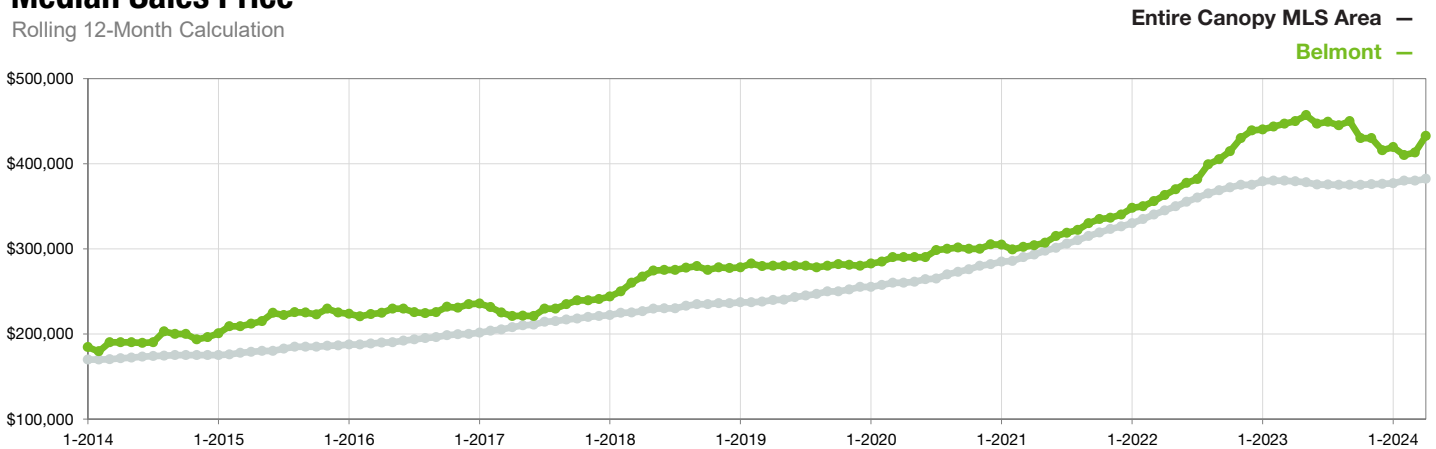
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April



Median Sales Price

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Local Market Update for April 2024

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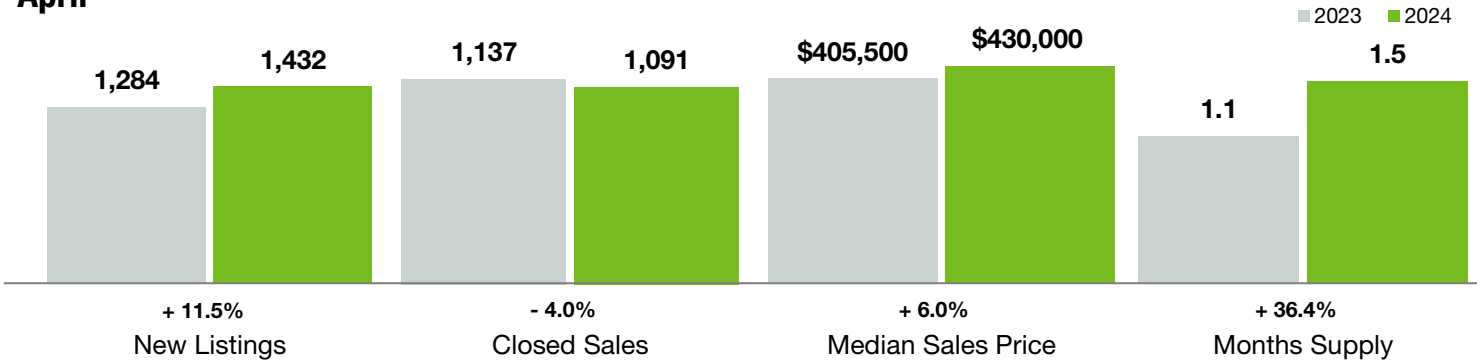
City of Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	1,284	1,432	+ 11.5%	4,875	5,192	+ 6.5%
Pending Sales	1,266	1,236	- 2.4%	4,825	4,528	- 6.2%
Closed Sales	1,137	1,091	- 4.0%	3,999	3,775	- 5.6%
Median Sales Price*	\$405,500	\$430,000	+ 6.0%	\$395,000	\$410,000	+ 3.8%
Average Sales Price*	\$526,987	\$629,246	+ 19.4%	\$499,073	\$562,041	+ 12.6%
Percent of Original List Price Received*	98.4%	99.1%	+ 0.7%	96.8%	98.3%	+ 1.5%
List to Close	86	78	- 9.3%	96	85	- 11.5%
Days on Market Until Sale	36	32	- 11.1%	43	36	- 16.3%
Cumulative Days on Market Until Sale	39	35	- 10.3%	45	39	- 13.3%
Average List Price	\$595,386	\$640,713	+ 7.6%	\$563,455	\$603,697	+ 7.1%
Inventory of Homes for Sale	1,216	1,505	+ 23.8%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

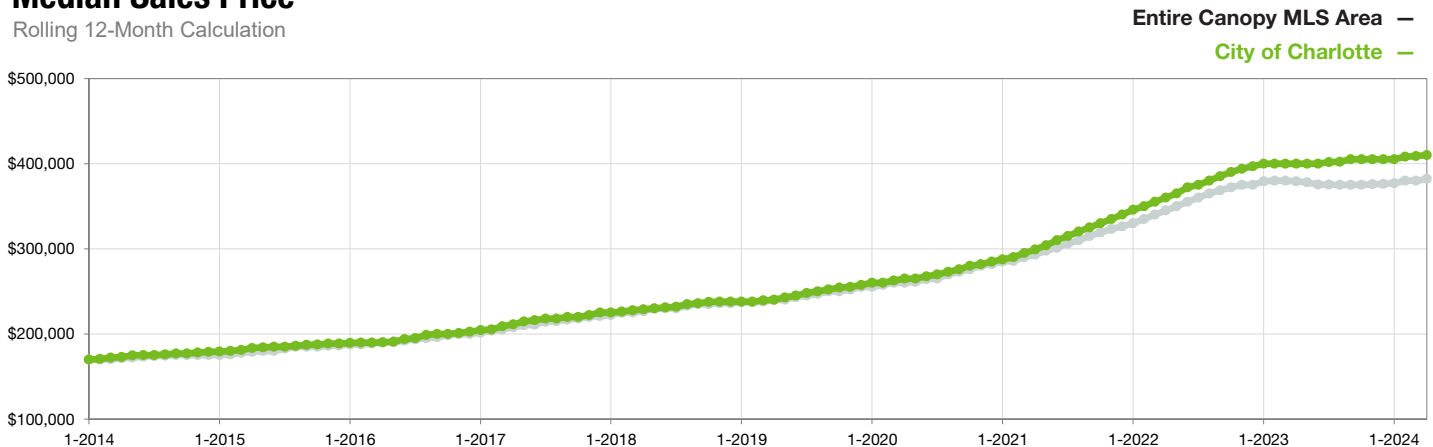
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April



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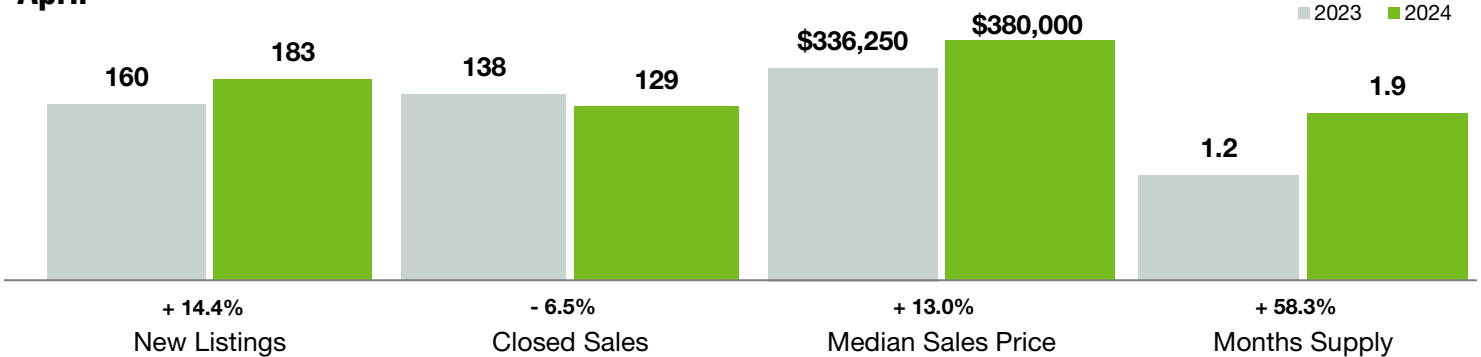
Concord

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	160	183	+ 14.4%	543	637	+ 17.3%
Pending Sales	154	142	- 7.8%	572	501	- 12.4%
Closed Sales	138	129	- 6.5%	476	436	- 8.4%
Median Sales Price*	\$336,250	\$380,000	+ 13.0%	\$350,000	\$385,000	+ 10.0%
Average Sales Price*	\$367,238	\$422,867	+ 15.1%	\$367,926	\$431,893	+ 17.4%
Percent of Original List Price Received*	96.1%	97.6%	+ 1.6%	95.0%	97.5%	+ 2.6%
List to Close	99	68	- 31.3%	99	76	- 23.2%
Days on Market Until Sale	49	32	- 34.7%	47	35	- 25.5%
Cumulative Days on Market Until Sale	54	37	- 31.5%	50	40	- 20.0%
Average List Price	\$422,381	\$507,701	+ 20.2%	\$427,455	\$458,154	+ 7.2%
Inventory of Homes for Sale	171	230	+ 34.5%	--	--	--
Months Supply of Inventory	1.2	1.9	+ 58.3%	--	--	--

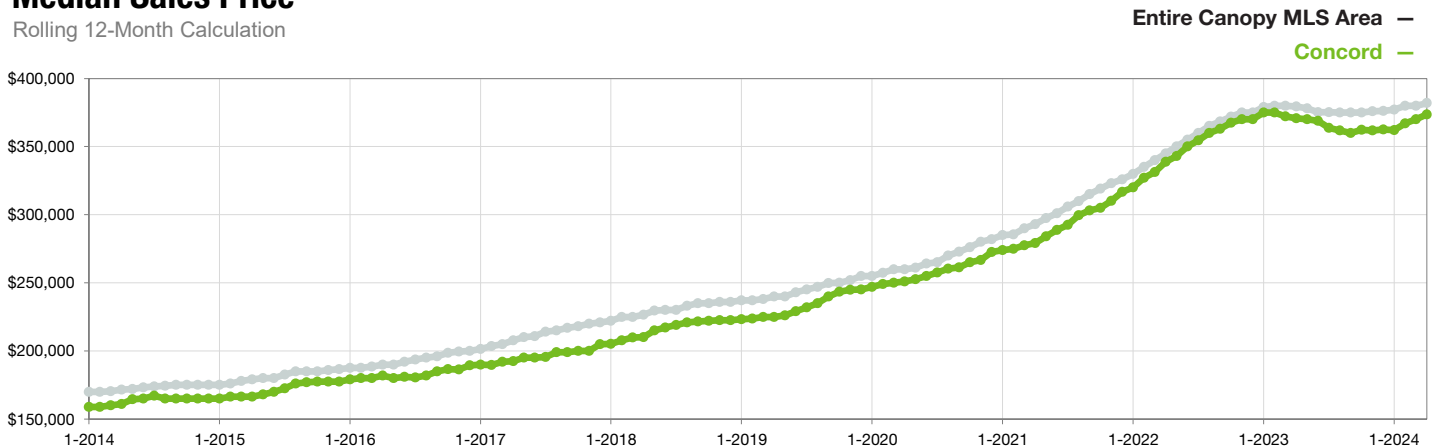
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April



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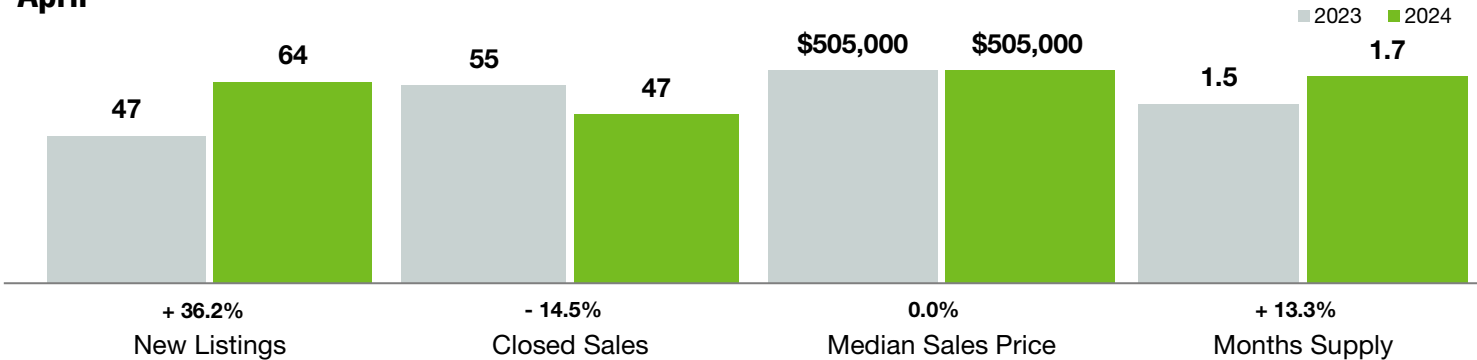
Cornelius

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	47	64	+ 36.2%	195	222	+ 13.8%
Pending Sales	48	53	+ 10.4%	177	190	+ 7.3%
Closed Sales	55	47	- 14.5%	161	173	+ 7.5%
Median Sales Price*	\$505,000	\$505,000	0.0%	\$485,000	\$535,000	+ 10.3%
Average Sales Price*	\$812,092	\$737,836	- 9.1%	\$696,801	\$730,028	+ 4.8%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	96.7%	96.8%	+ 0.1%
List to Close	69	82	+ 18.8%	81	92	+ 13.6%
Days on Market Until Sale	37	39	+ 5.4%	40	49	+ 22.5%
Cumulative Days on Market Until Sale	32	39	+ 21.9%	41	43	+ 4.9%
Average List Price	\$896,037	\$1,233,634	+ 37.7%	\$925,531	\$1,029,981	+ 11.3%
Inventory of Homes for Sale	73	76	+ 4.1%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

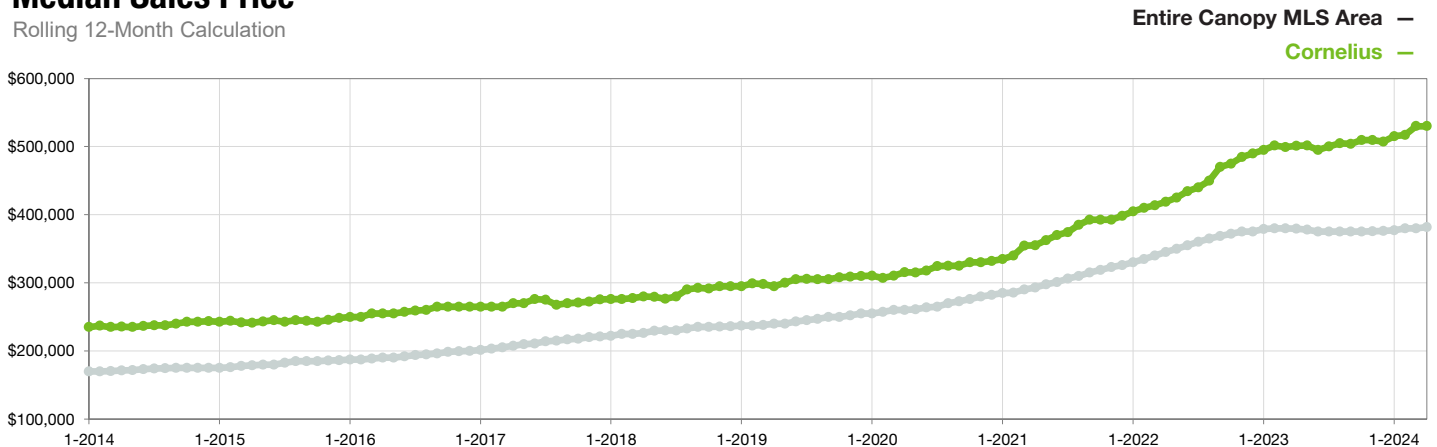
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April



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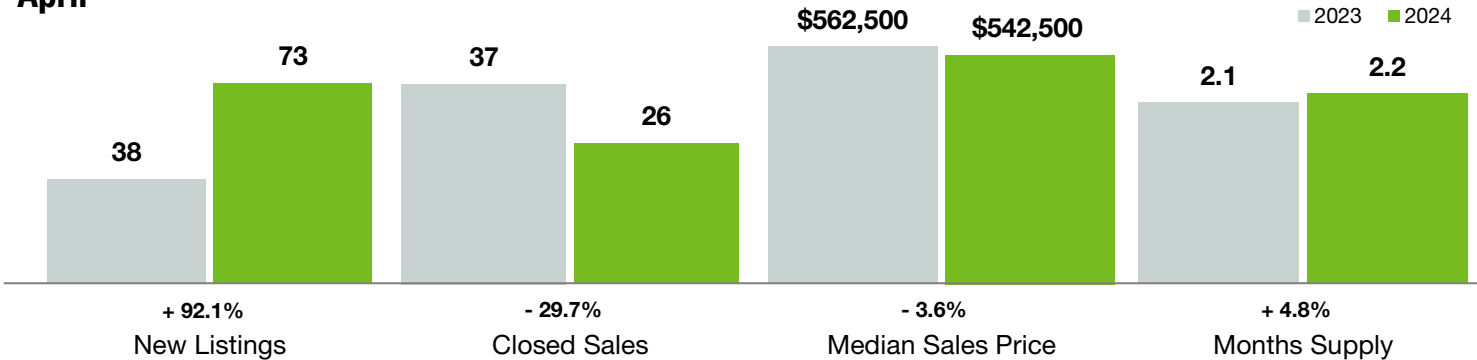
Davidson

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	38	73	+ 92.1%	166	205	+ 23.5%
Pending Sales	36	55	+ 52.8%	147	161	+ 9.5%
Closed Sales	37	26	- 29.7%	116	129	+ 11.2%
Median Sales Price*	\$562,500	\$542,500	- 3.6%	\$590,300	\$535,000	- 9.4%
Average Sales Price*	\$725,641	\$645,529	- 11.0%	\$707,554	\$685,295	- 3.1%
Percent of Original List Price Received*	99.8%	98.1%	- 1.7%	98.8%	97.8%	- 1.0%
List to Close	111	83	- 25.2%	125	102	- 18.4%
Days on Market Until Sale	50	21	- 58.0%	47	41	- 12.8%
Cumulative Days on Market Until Sale	53	38	- 28.3%	54	54	0.0%
Average List Price	\$753,738	\$909,310	+ 20.6%	\$784,745	\$887,709	+ 13.1%
Inventory of Homes for Sale	72	79	+ 9.7%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

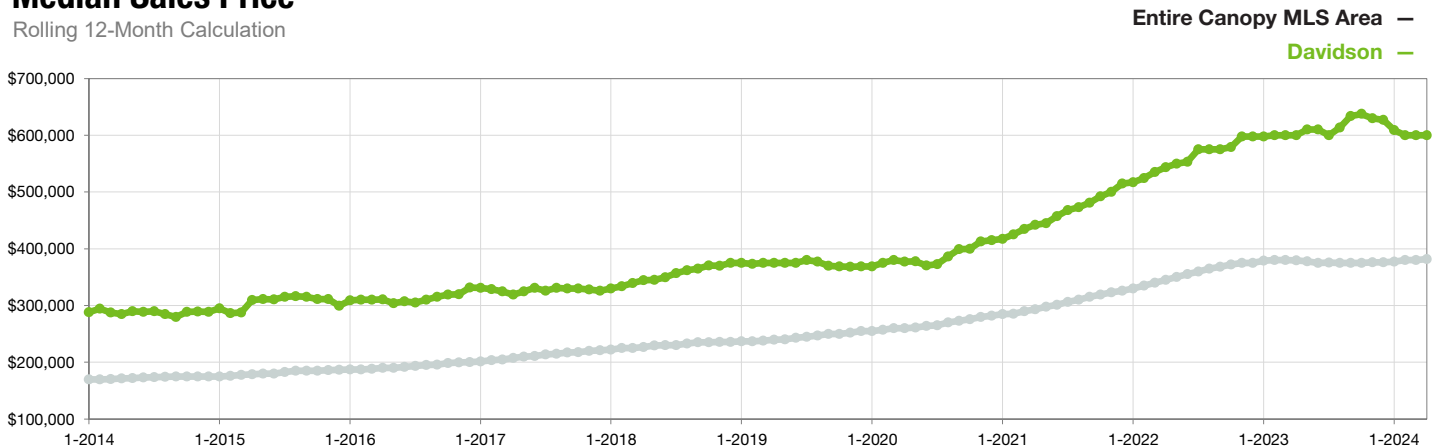
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April



Median Sales Price

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Local Market Update for April 2024

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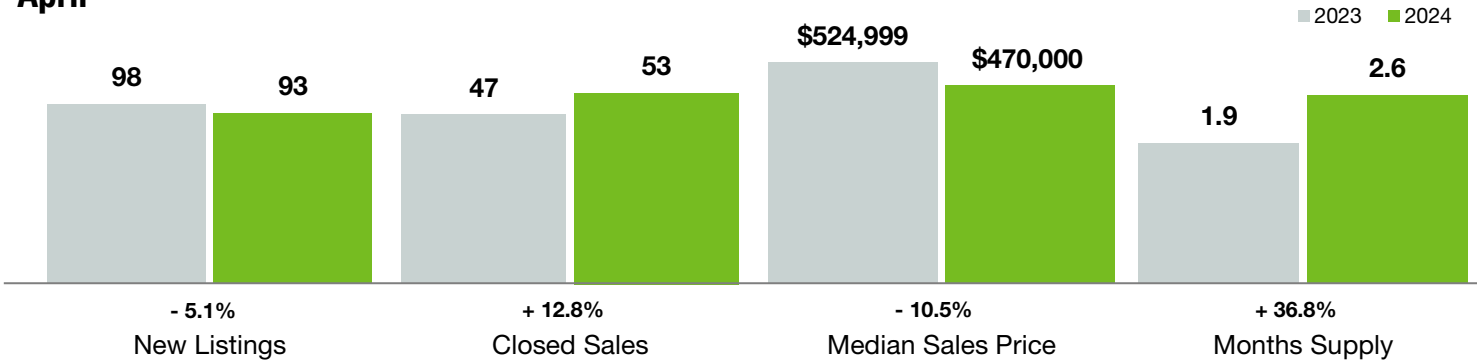
Denver

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	98	93	- 5.1%	262	286	+ 9.2%
Pending Sales	76	57	- 25.0%	230	221	- 3.9%
Closed Sales	47	53	+ 12.8%	171	181	+ 5.8%
Median Sales Price*	\$524,999	\$470,000	- 10.5%	\$490,000	\$485,749	- 0.9%
Average Sales Price*	\$606,551	\$535,419	- 11.7%	\$623,781	\$563,545	- 9.7%
Percent of Original List Price Received*	97.3%	98.6%	+ 1.3%	96.5%	98.5%	+ 2.1%
List to Close	100	90	- 10.0%	124	113	- 8.9%
Days on Market Until Sale	55	39	- 29.1%	64	51	- 20.3%
Cumulative Days on Market Until Sale	60	41	- 31.7%	58	51	- 12.1%
Average List Price	\$607,931	\$735,129	+ 20.9%	\$643,719	\$724,084	+ 12.5%
Inventory of Homes for Sale	101	136	+ 34.7%	--	--	--
Months Supply of Inventory	1.9	2.6	+ 36.8%	--	--	--

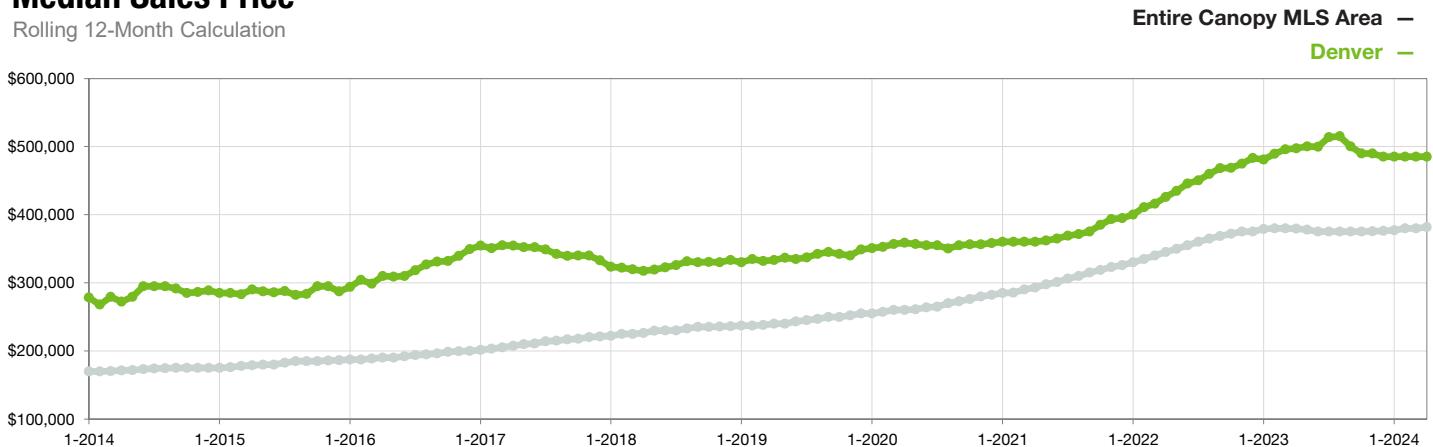
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April



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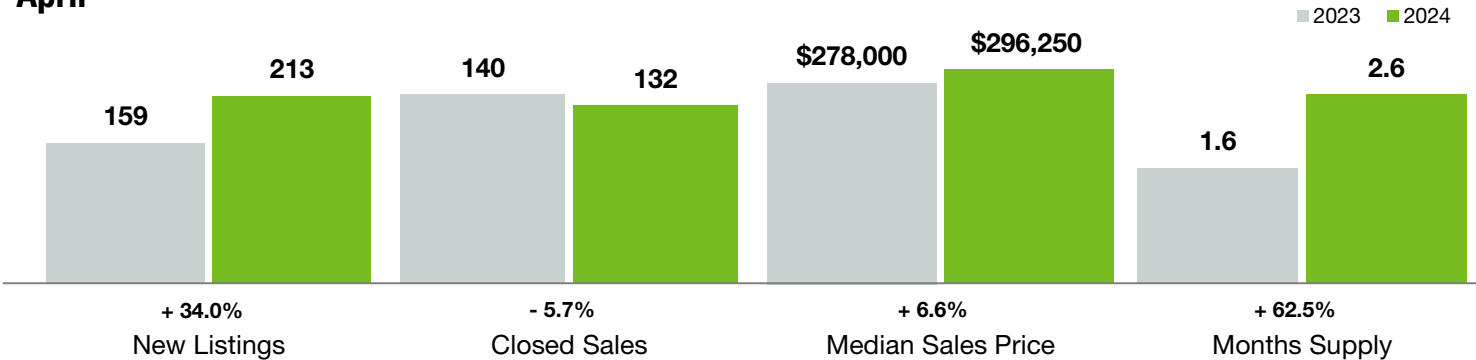
Gastonia

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	159	213	+ 34.0%	562	757	+ 34.7%
Pending Sales	139	173	+ 24.5%	543	594	+ 9.4%
Closed Sales	140	132	- 5.7%	475	479	+ 0.8%
Median Sales Price*	\$278,000	\$296,250	+ 6.6%	\$275,000	\$292,900	+ 6.5%
Average Sales Price*	\$285,572	\$315,210	+ 10.4%	\$294,697	\$302,840	+ 2.8%
Percent of Original List Price Received*	94.9%	94.9%	0.0%	94.5%	95.3%	+ 0.8%
List to Close	90	91	+ 1.1%	99	96	- 3.0%
Days on Market Until Sale	44	48	+ 9.1%	52	50	- 3.8%
Cumulative Days on Market Until Sale	56	53	- 5.4%	60	57	- 5.0%
Average List Price	\$316,038	\$349,661	+ 10.6%	\$297,513	\$338,678	+ 13.8%
Inventory of Homes for Sale	213	332	+ 55.9%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

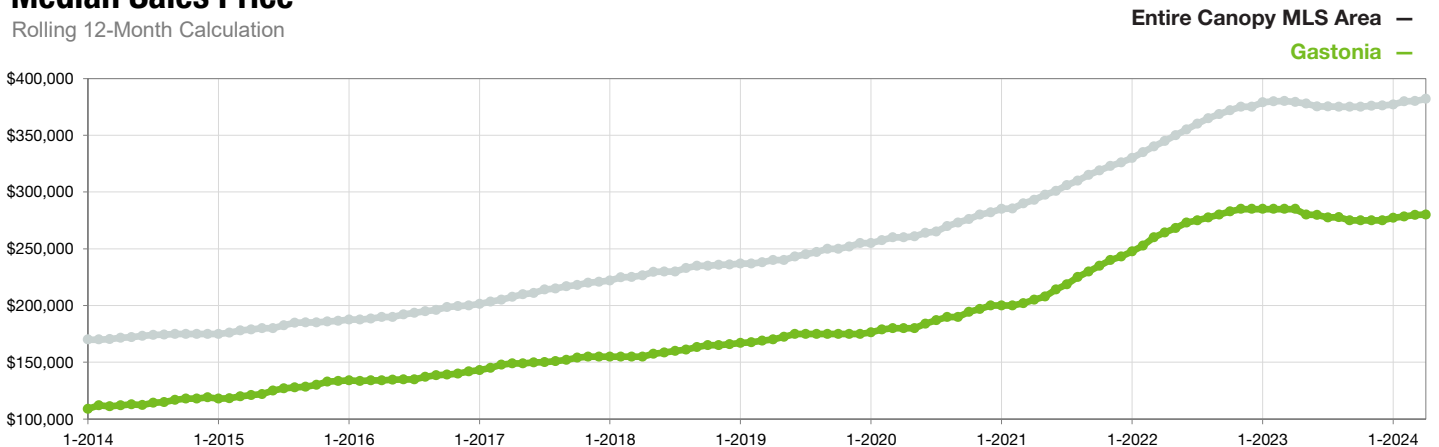
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April



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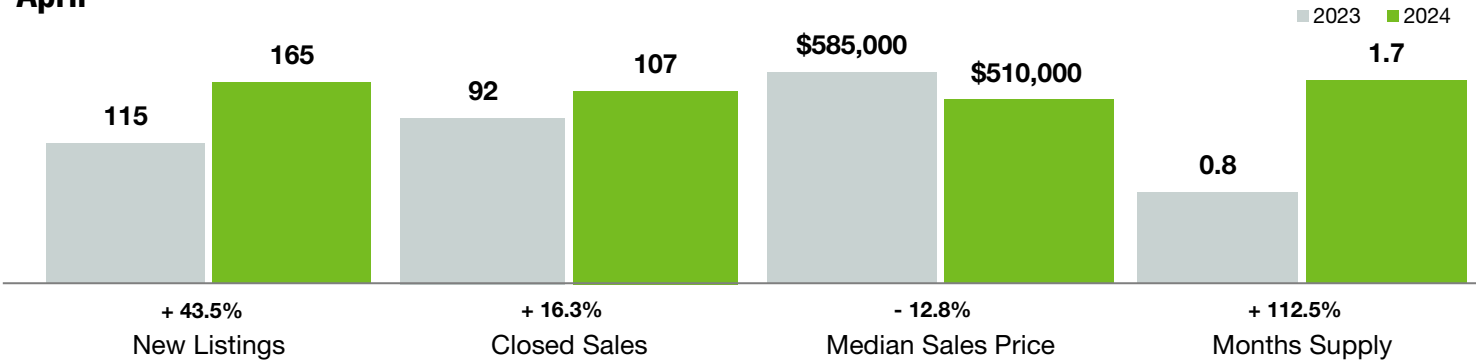
Huntersville

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	115	165	+ 43.5%	398	480	+ 20.6%
Pending Sales	115	133	+ 15.7%	392	395	+ 0.8%
Closed Sales	92	107	+ 16.3%	333	320	- 3.9%
Median Sales Price*	\$585,000	\$510,000	- 12.8%	\$546,485	\$520,000	- 4.8%
Average Sales Price*	\$613,879	\$563,584	- 8.2%	\$588,691	\$577,230	- 1.9%
Percent of Original List Price Received*	99.2%	100.5%	+ 1.3%	97.7%	99.5%	+ 1.8%
List to Close	82	90	+ 9.8%	102	84	- 17.6%
Days on Market Until Sale	22	19	- 13.6%	39	26	- 33.3%
Cumulative Days on Market Until Sale	25	19	- 24.0%	39	28	- 28.2%
Average List Price	\$750,943	\$623,235	- 17.0%	\$625,543	\$611,450	- 2.3%
Inventory of Homes for Sale	81	148	+ 82.7%	--	--	--
Months Supply of Inventory	0.8	1.7	+ 112.5%	--	--	--

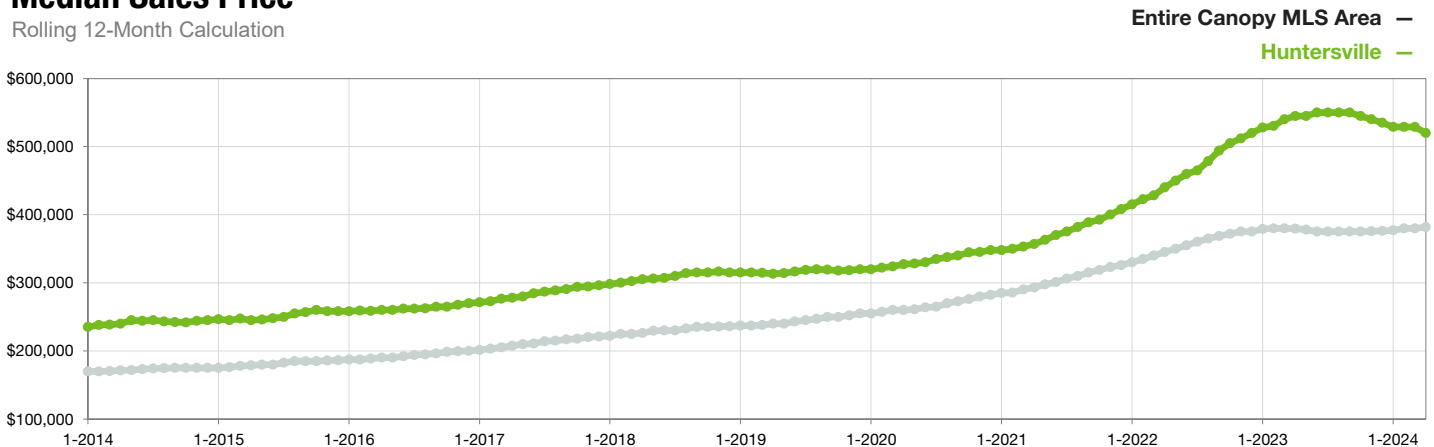
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April



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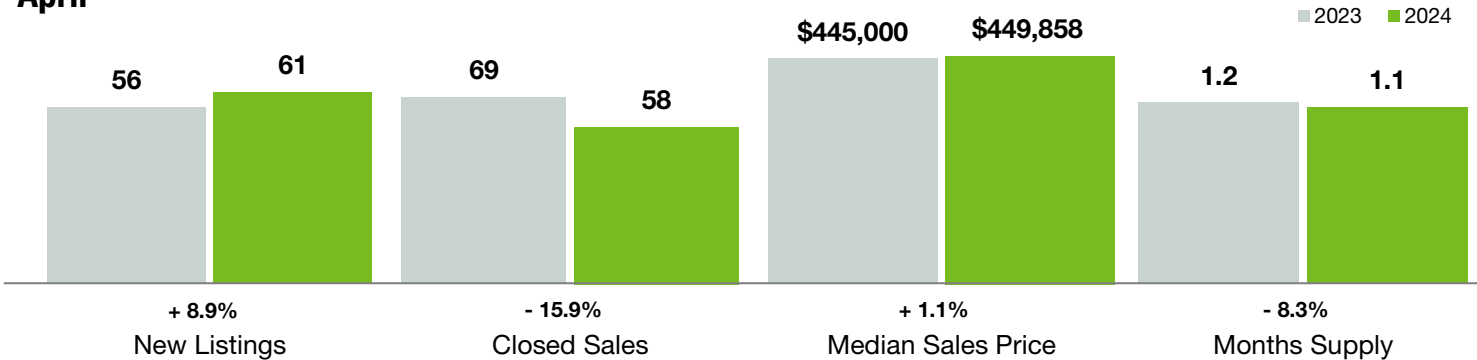
Indian Trail

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	56	61	+ 8.9%	210	230	+ 9.5%
Pending Sales	50	58	+ 16.0%	220	202	- 8.2%
Closed Sales	69	58	- 15.9%	206	169	- 18.0%
Median Sales Price*	\$445,000	\$449,858	+ 1.1%	\$434,663	\$445,000	+ 2.4%
Average Sales Price*	\$454,100	\$463,344	+ 2.0%	\$451,308	\$460,360	+ 2.0%
Percent of Original List Price Received*	97.6%	99.1%	+ 1.5%	95.7%	98.2%	+ 2.6%
List to Close	104	66	- 36.5%	118	82	- 30.5%
Days on Market Until Sale	49	27	- 44.9%	54	36	- 33.3%
Cumulative Days on Market Until Sale	53	30	- 43.4%	56	38	- 32.1%
Average List Price	\$556,205	\$497,831	- 10.5%	\$492,956	\$476,039	- 3.4%
Inventory of Homes for Sale	66	57	- 13.6%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

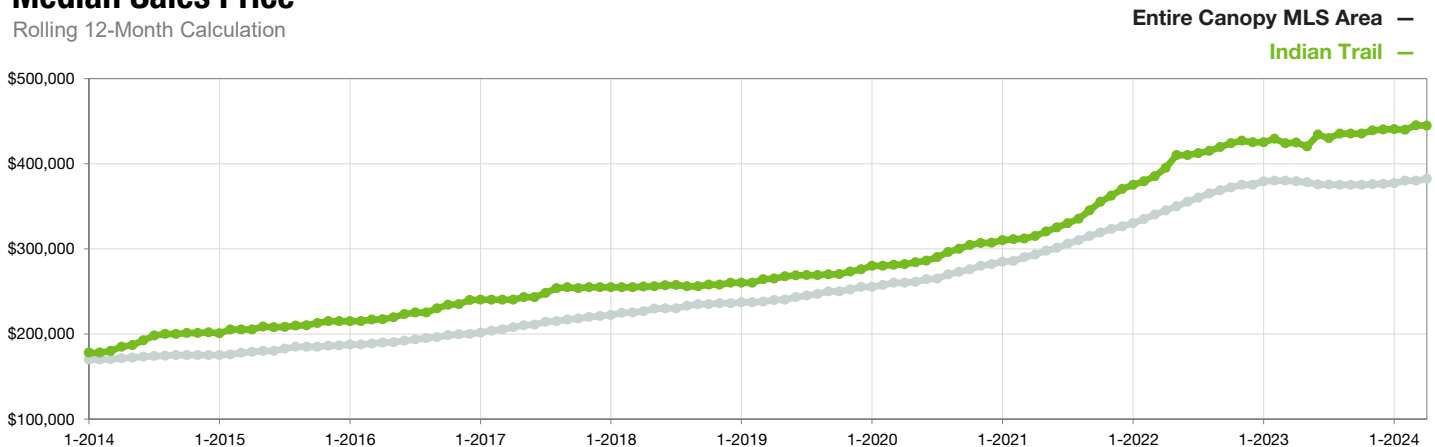
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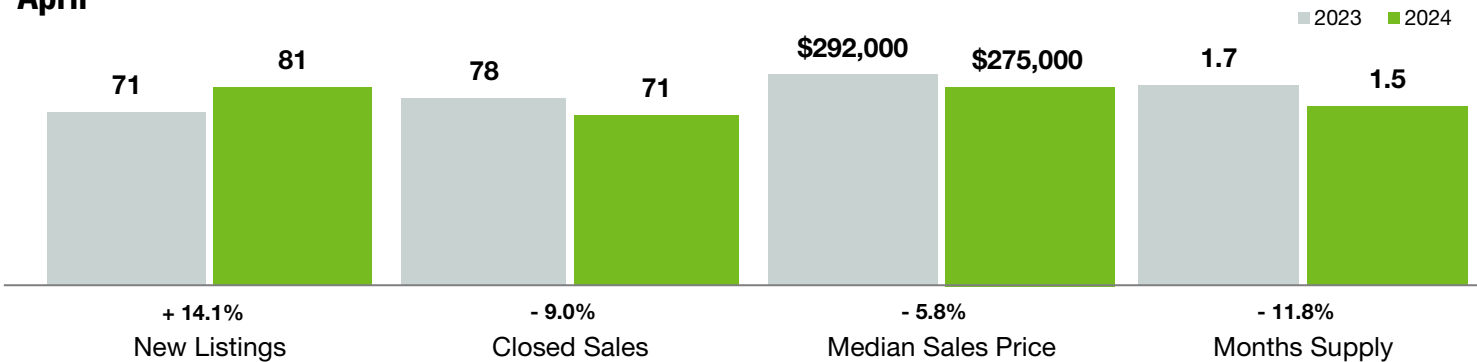
Kannapolis

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	71	81	+ 14.1%	308	334	+ 8.4%
Pending Sales	66	81	+ 22.7%	287	283	- 1.4%
Closed Sales	78	71	- 9.0%	243	220	- 9.5%
Median Sales Price*	\$292,000	\$275,000	- 5.8%	\$287,250	\$275,000	- 4.3%
Average Sales Price*	\$296,512	\$289,139	- 2.5%	\$288,603	\$303,444	+ 5.1%
Percent of Original List Price Received*	97.5%	95.2%	- 2.4%	94.7%	95.7%	+ 1.1%
List to Close	77	82	+ 6.5%	87	81	- 6.9%
Days on Market Until Sale	35	38	+ 8.6%	44	39	- 11.4%
Cumulative Days on Market Until Sale	36	44	+ 22.2%	47	46	- 2.1%
Average List Price	\$309,594	\$334,097	+ 7.9%	\$302,342	\$315,549	+ 4.4%
Inventory of Homes for Sale	114	101	- 11.4%	--	--	--
Months Supply of Inventory	1.7	1.5	- 11.8%	--	--	--

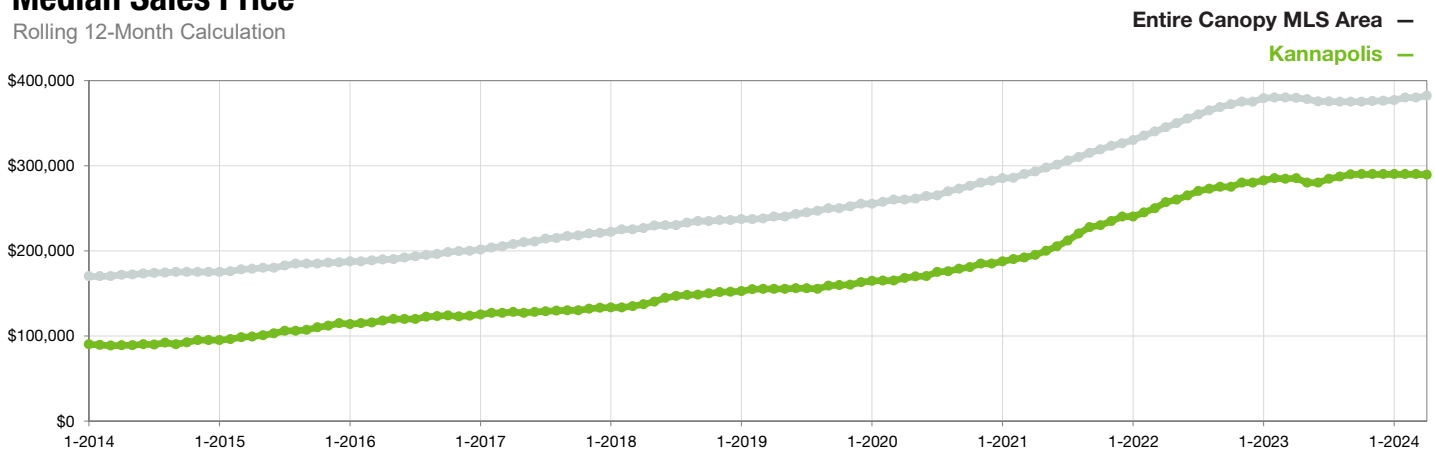
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April



Median Sales Price

Rolling 12-Month Calculation



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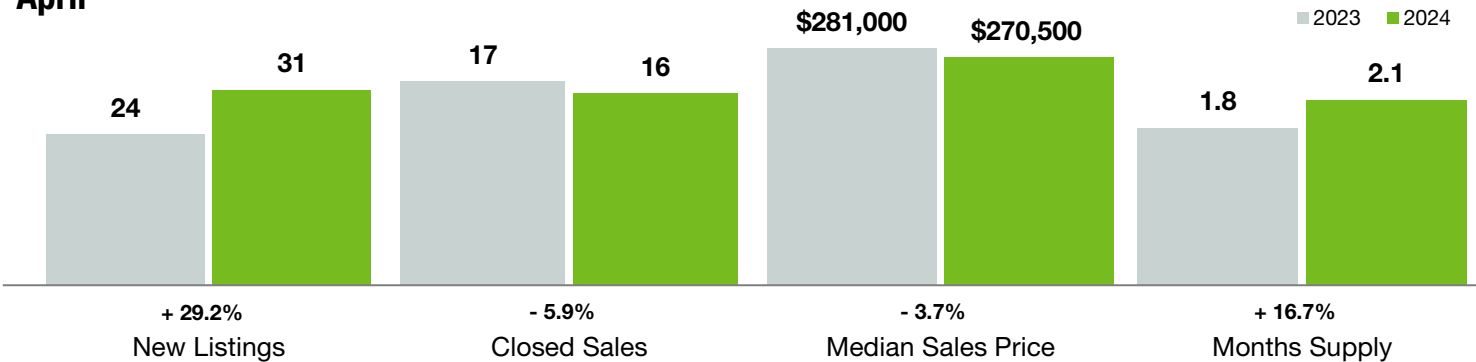
Kings Mountain

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	24	31	+ 29.2%	82	124	+ 51.2%
Pending Sales	22	24	+ 9.1%	81	102	+ 25.9%
Closed Sales	17	16	- 5.9%	76	84	+ 10.5%
Median Sales Price*	\$281,000	\$270,500	- 3.7%	\$247,450	\$243,750	- 1.5%
Average Sales Price*	\$282,665	\$293,681	+ 3.9%	\$272,015	\$271,854	- 0.1%
Percent of Original List Price Received*	100.6%	93.0%	- 7.6%	94.1%	95.3%	+ 1.3%
List to Close	94	85	- 9.6%	98	90	- 8.2%
Days on Market Until Sale	54	44	- 18.5%	57	50	- 12.3%
Cumulative Days on Market Until Sale	54	54	0.0%	58	64	+ 10.3%
Average List Price	\$333,900	\$334,967	+ 0.3%	\$309,440	\$297,239	- 3.9%
Inventory of Homes for Sale	40	47	+ 17.5%	--	--	--
Months Supply of Inventory	1.8	2.1	+ 16.7%	--	--	--

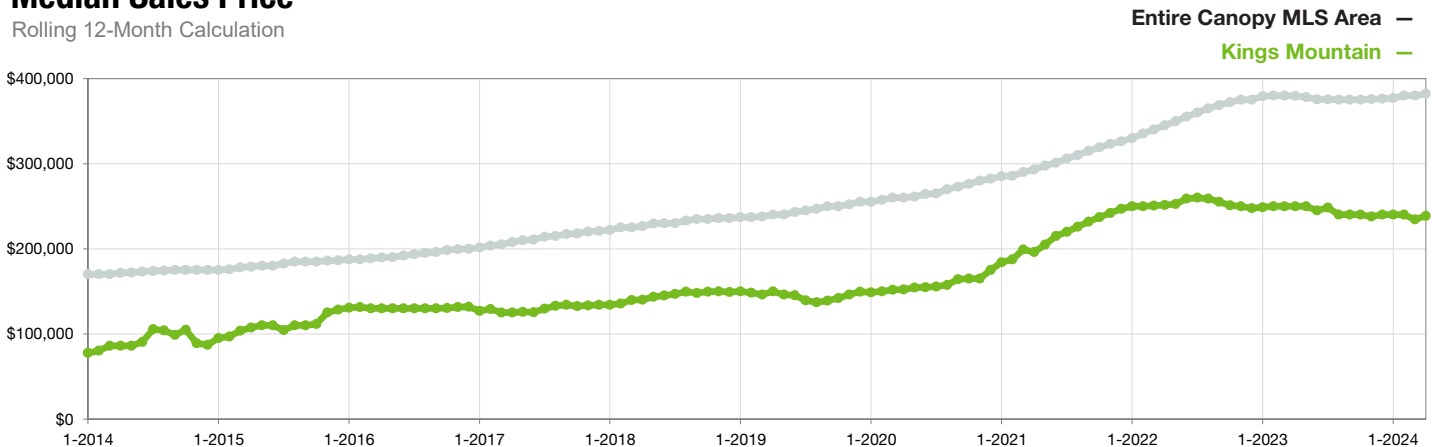
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April



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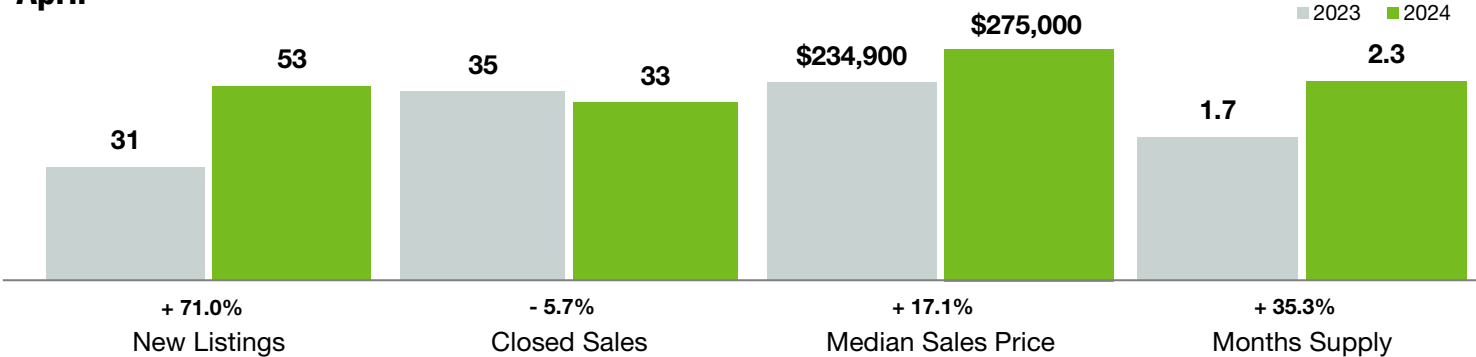
Lincolnton

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	31	53	+ 71.0%	122	178	+ 45.9%
Pending Sales	30	45	+ 50.0%	140	143	+ 2.1%
Closed Sales	35	33	- 5.7%	122	119	- 2.5%
Median Sales Price*	\$234,900	\$275,000	+ 17.1%	\$258,500	\$299,900	+ 16.0%
Average Sales Price*	\$280,121	\$337,279	+ 20.4%	\$291,222	\$331,631	+ 13.9%
Percent of Original List Price Received*	94.4%	96.2%	+ 1.9%	94.3%	96.7%	+ 2.5%
List to Close	129	89	- 31.0%	100	88	- 12.0%
Days on Market Until Sale	57	46	- 19.3%	48	44	- 8.3%
Cumulative Days on Market Until Sale	67	48	- 28.4%	54	61	+ 13.0%
Average List Price	\$367,855	\$374,752	+ 1.9%	\$312,822	\$377,962	+ 20.8%
Inventory of Homes for Sale	59	80	+ 35.6%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

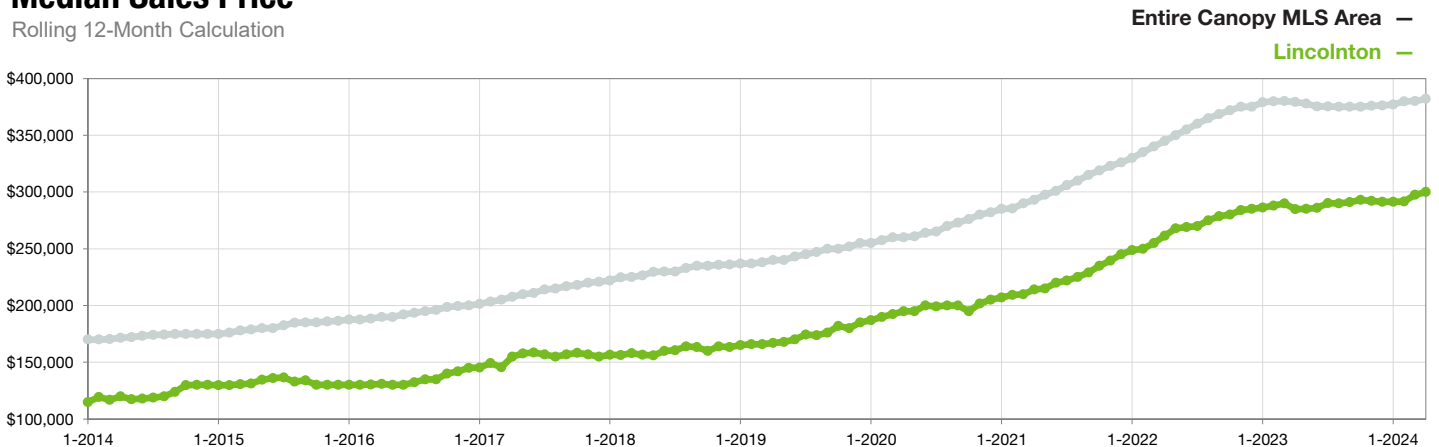
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April



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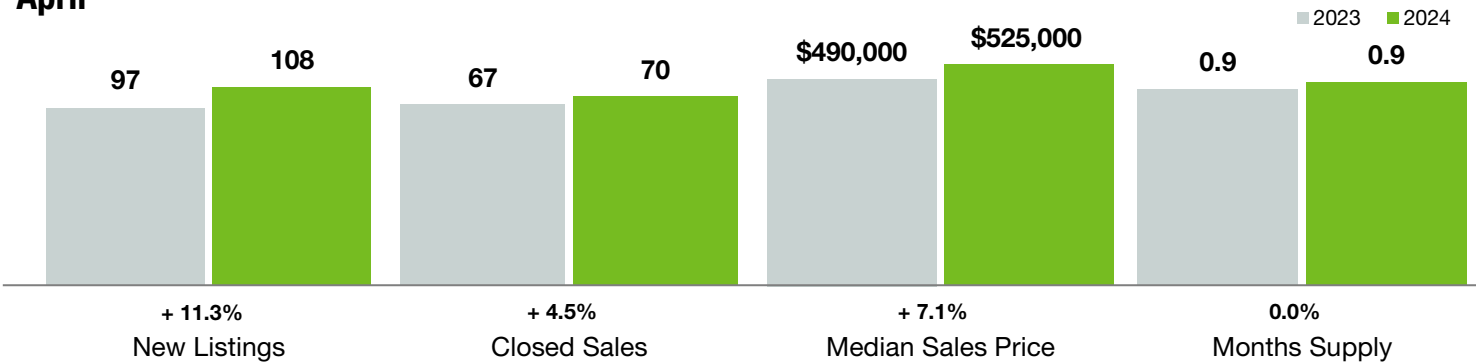
Matthews

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	97	108	+ 11.3%	329	324	- 1.5%
Pending Sales	99	97	- 2.0%	315	308	- 2.2%
Closed Sales	67	70	+ 4.5%	252	224	- 11.1%
Median Sales Price*	\$490,000	\$525,000	+ 7.1%	\$472,500	\$523,000	+ 10.7%
Average Sales Price*	\$583,862	\$614,704	+ 5.3%	\$510,835	\$608,943	+ 19.2%
Percent of Original List Price Received*	99.2%	99.8%	+ 0.6%	96.9%	99.5%	+ 2.7%
List to Close	75	71	- 5.3%	83	62	- 25.3%
Days on Market Until Sale	38	27	- 28.9%	40	22	- 45.0%
Cumulative Days on Market Until Sale	31	22	- 29.0%	41	22	- 46.3%
Average List Price	\$595,345	\$650,599	+ 9.3%	\$574,558	\$647,437	+ 12.7%
Inventory of Homes for Sale	74	64	- 13.5%	--	--	--
Months Supply of Inventory	0.9	0.9	0.0%	--	--	--

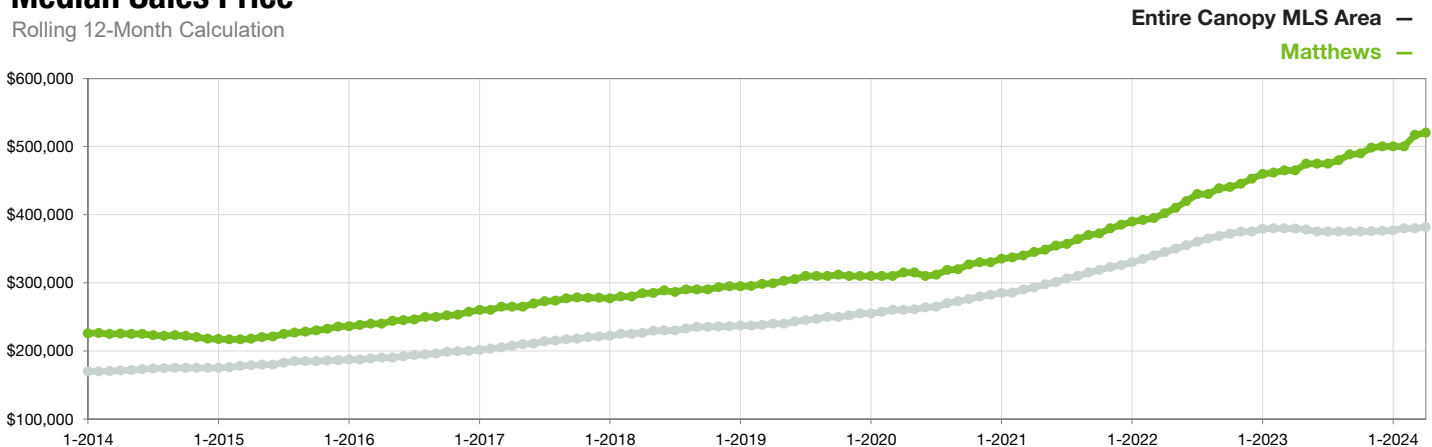
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April



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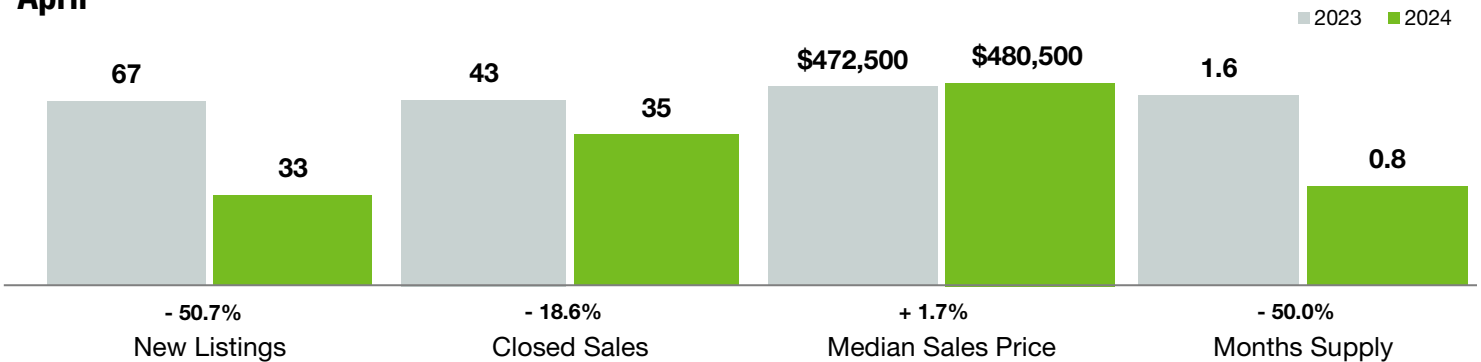
Mint Hill

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	67	33	- 50.7%	192	156	- 18.8%
Pending Sales	67	39	- 41.8%	194	156	- 19.6%
Closed Sales	43	35	- 18.6%	146	137	- 6.2%
Median Sales Price*	\$472,500	\$480,500	+ 1.7%	\$484,500	\$520,000	+ 7.3%
Average Sales Price*	\$505,746	\$521,931	+ 3.2%	\$492,603	\$551,943	+ 12.0%
Percent of Original List Price Received*	99.5%	99.5%	0.0%	96.9%	98.0%	+ 1.1%
List to Close	105	82	- 21.9%	130	90	- 30.8%
Days on Market Until Sale	53	28	- 47.2%	62	34	- 45.2%
Cumulative Days on Market Until Sale	59	30	- 49.2%	60	36	- 40.0%
Average List Price	\$483,906	\$615,442	+ 27.2%	\$508,955	\$585,834	+ 15.1%
Inventory of Homes for Sale	63	33	- 47.6%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--

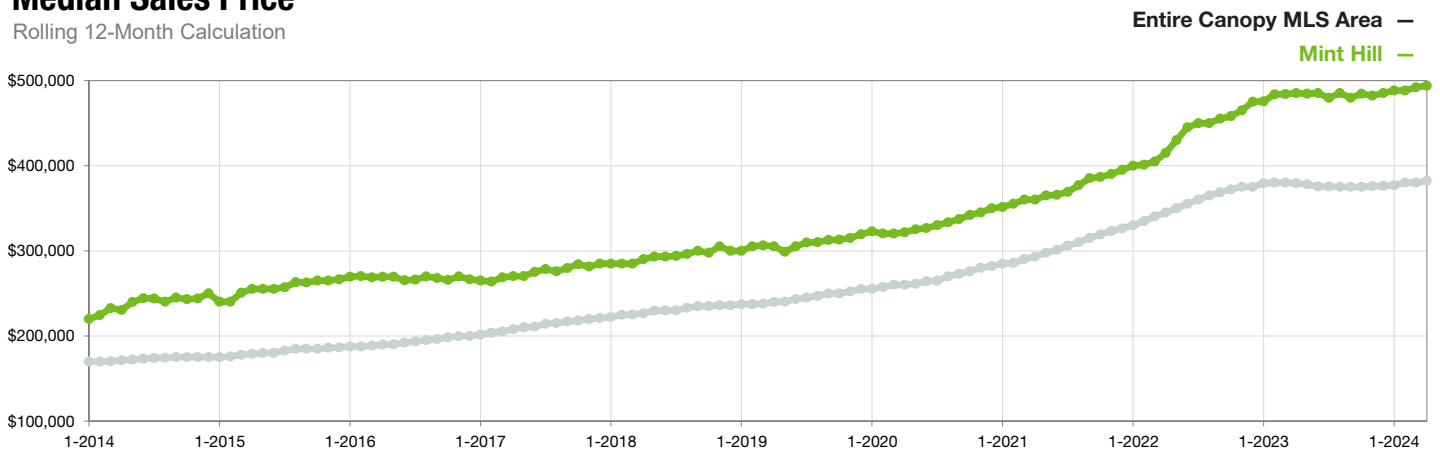
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April



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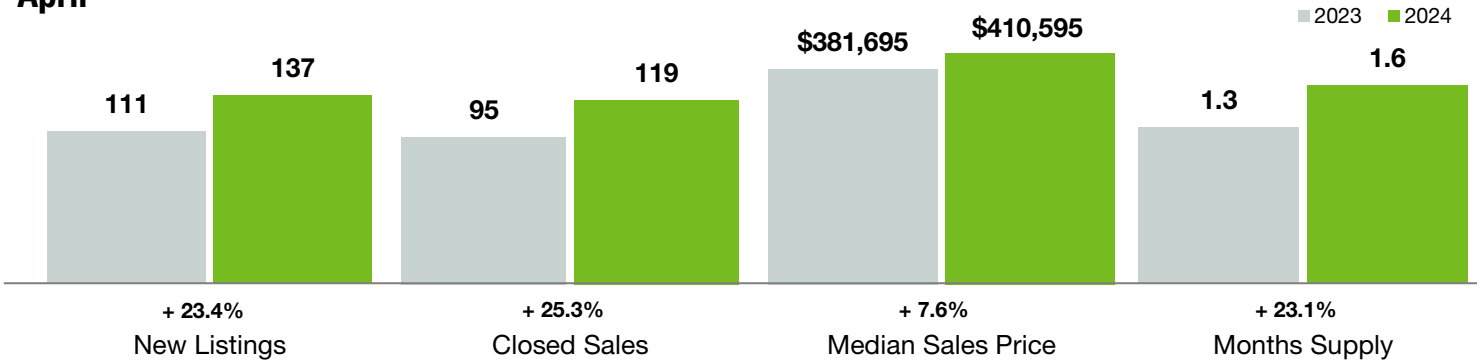
Monroe

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	111	137	+ 23.4%	427	499	+ 16.9%
Pending Sales	105	101	- 3.8%	416	440	+ 5.8%
Closed Sales	95	119	+ 25.3%	335	392	+ 17.0%
Median Sales Price*	\$381,695	\$410,595	+ 7.6%	\$368,000	\$397,592	+ 8.0%
Average Sales Price*	\$401,248	\$458,579	+ 14.3%	\$374,738	\$418,468	+ 11.7%
Percent of Original List Price Received*	96.3%	98.0%	+ 1.8%	95.0%	97.8%	+ 2.9%
List to Close	94	87	- 7.4%	98	92	- 6.1%
Days on Market Until Sale	48	37	- 22.9%	47	39	- 17.0%
Cumulative Days on Market Until Sale	58	43	- 25.9%	55	42	- 23.6%
Average List Price	\$409,040	\$464,610	+ 13.6%	\$402,675	\$455,834	+ 13.2%
Inventory of Homes for Sale	127	156	+ 22.8%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--

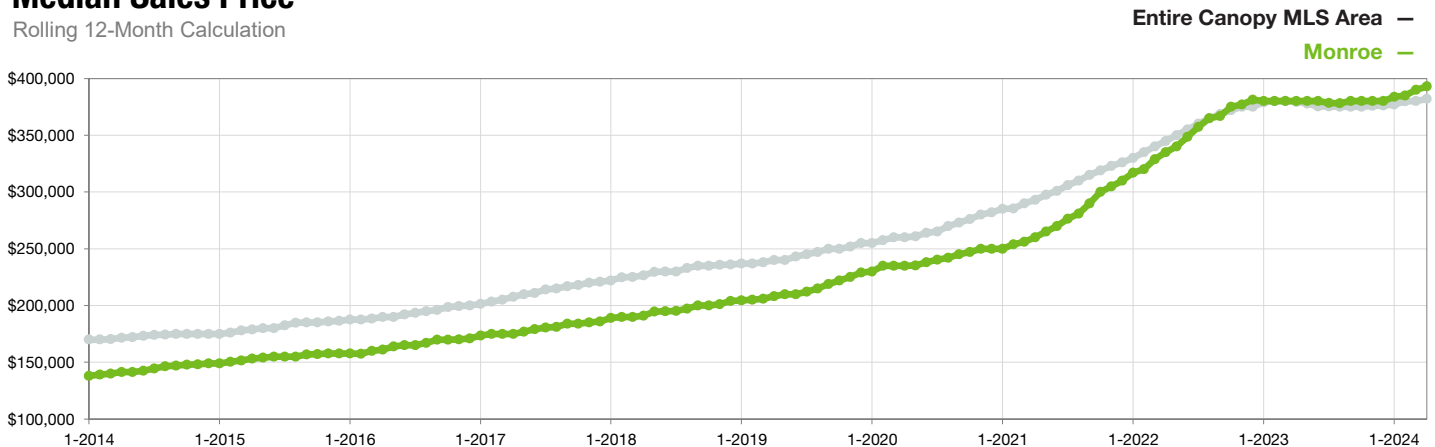
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April



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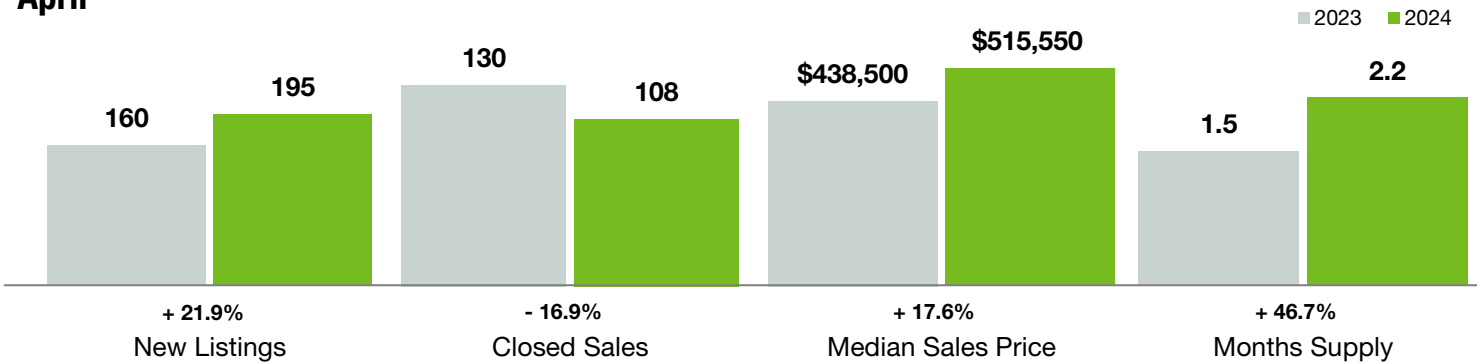
Mooreville

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	160	195	+ 21.9%	550	617	+ 12.2%
Pending Sales	131	159	+ 21.4%	492	530	+ 7.7%
Closed Sales	130	108	- 16.9%	432	434	+ 0.5%
Median Sales Price*	\$438,500	\$515,550	+ 17.6%	\$454,900	\$488,160	+ 7.3%
Average Sales Price*	\$670,825	\$745,550	+ 11.1%	\$623,965	\$676,971	+ 8.5%
Percent of Original List Price Received*	96.6%	96.3%	- 0.3%	95.8%	95.7%	- 0.1%
List to Close	103	91	- 11.7%	109	98	- 10.1%
Days on Market Until Sale	42	51	+ 21.4%	48	52	+ 8.3%
Cumulative Days on Market Until Sale	43	58	+ 34.9%	52	57	+ 9.6%
Average List Price	\$786,310	\$848,937	+ 8.0%	\$719,839	\$804,434	+ 11.8%
Inventory of Homes for Sale	205	264	+ 28.8%	--	--	--
Months Supply of Inventory	1.5	2.2	+ 46.7%	--	--	--

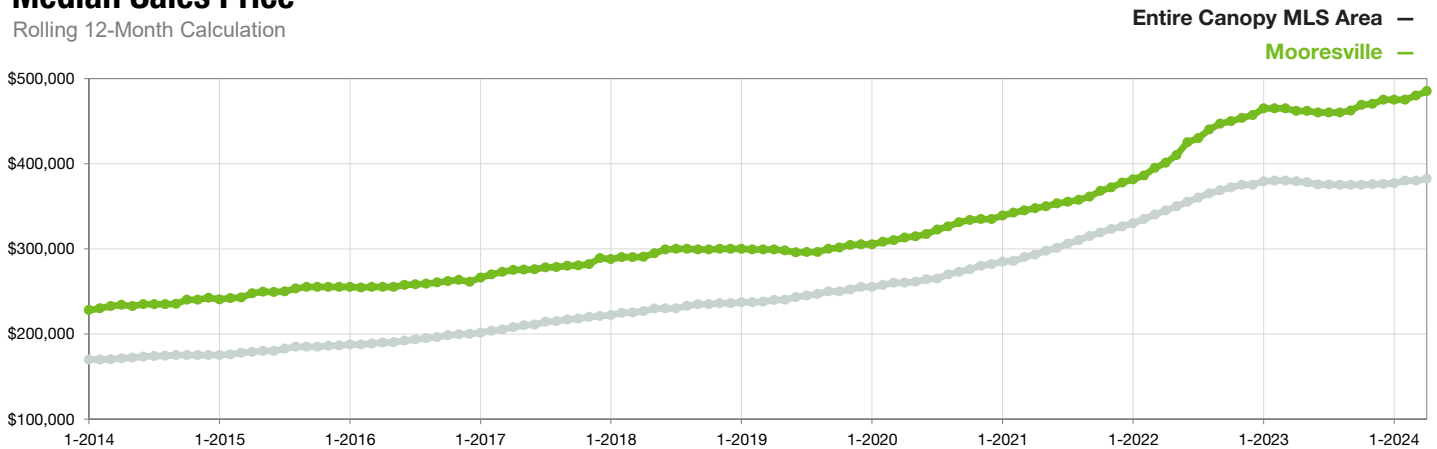
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April



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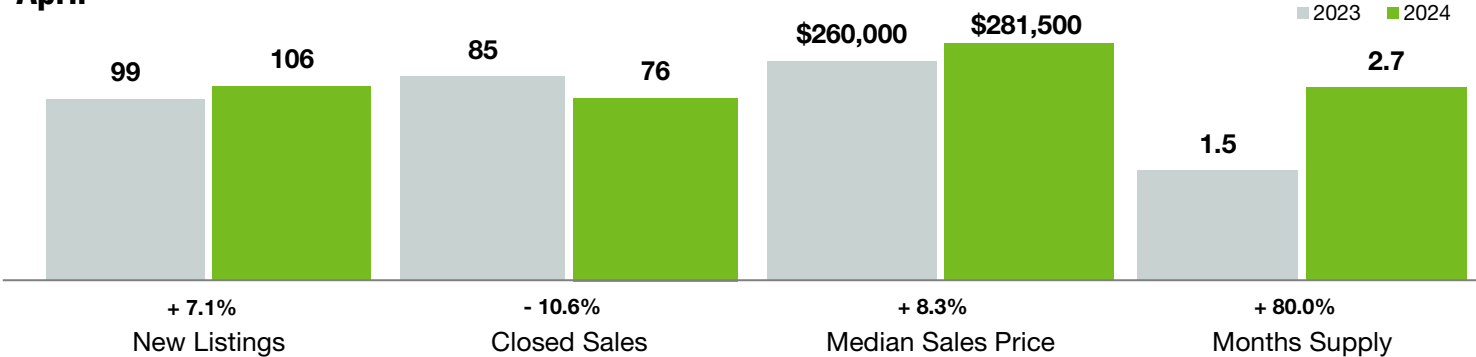
Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	99	106	+ 7.1%	361	366	+ 1.4%
Pending Sales	95	85	- 10.5%	351	288	- 17.9%
Closed Sales	85	76	- 10.6%	303	234	- 22.8%
Median Sales Price*	\$260,000	\$281,500	+ 8.3%	\$252,500	\$274,950	+ 8.9%
Average Sales Price*	\$282,658	\$297,360	+ 5.2%	\$268,938	\$300,529	+ 11.7%
Percent of Original List Price Received*	97.6%	96.2%	- 1.4%	94.0%	95.4%	+ 1.5%
List to Close	82	92	+ 12.2%	92	89	- 3.3%
Days on Market Until Sale	37	48	+ 29.7%	45	47	+ 4.4%
Cumulative Days on Market Until Sale	43	54	+ 25.6%	51	53	+ 3.9%
Average List Price	\$296,978	\$402,839	+ 35.6%	\$284,138	\$349,015	+ 22.8%
Inventory of Homes for Sale	131	193	+ 47.3%	--	--	--
Months Supply of Inventory	1.5	2.7	+ 80.0%	--	--	--

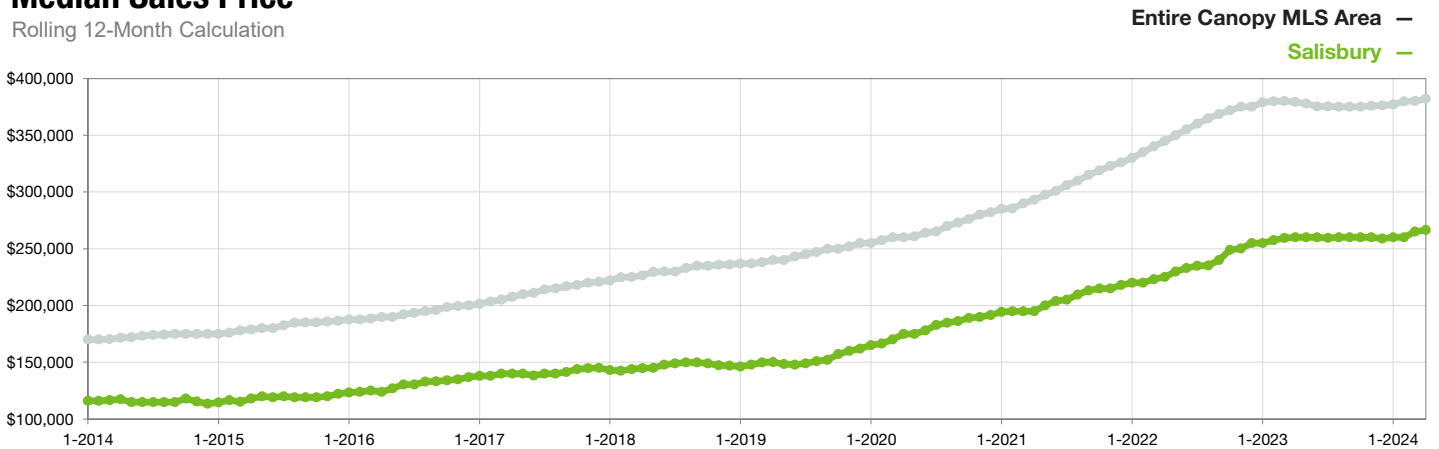
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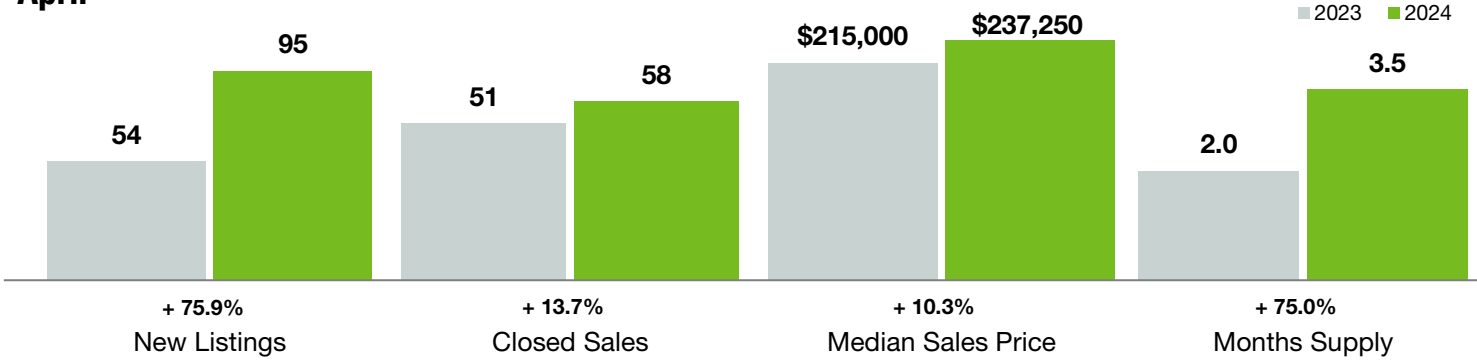
Shelby

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	54	95	+ 75.9%	263	315	+ 19.8%
Pending Sales	66	63	- 4.5%	247	215	- 13.0%
Closed Sales	51	58	+ 13.7%	191	169	- 11.5%
Median Sales Price*	\$215,000	\$237,250	+ 10.3%	\$220,000	\$250,000	+ 13.6%
Average Sales Price*	\$237,315	\$249,658	+ 5.2%	\$239,998	\$252,352	+ 5.1%
Percent of Original List Price Received*	95.1%	95.9%	+ 0.8%	94.5%	95.7%	+ 1.3%
List to Close	90	99	+ 10.0%	90	97	+ 7.8%
Days on Market Until Sale	54	47	- 13.0%	50	49	- 2.0%
Cumulative Days on Market Until Sale	52	74	+ 42.3%	54	69	+ 27.8%
Average List Price	\$255,153	\$326,604	+ 28.0%	\$282,160	\$289,991	+ 2.8%
Inventory of Homes for Sale	104	182	+ 75.0%	--	--	--
Months Supply of Inventory	2.0	3.5	+ 75.0%	--	--	--

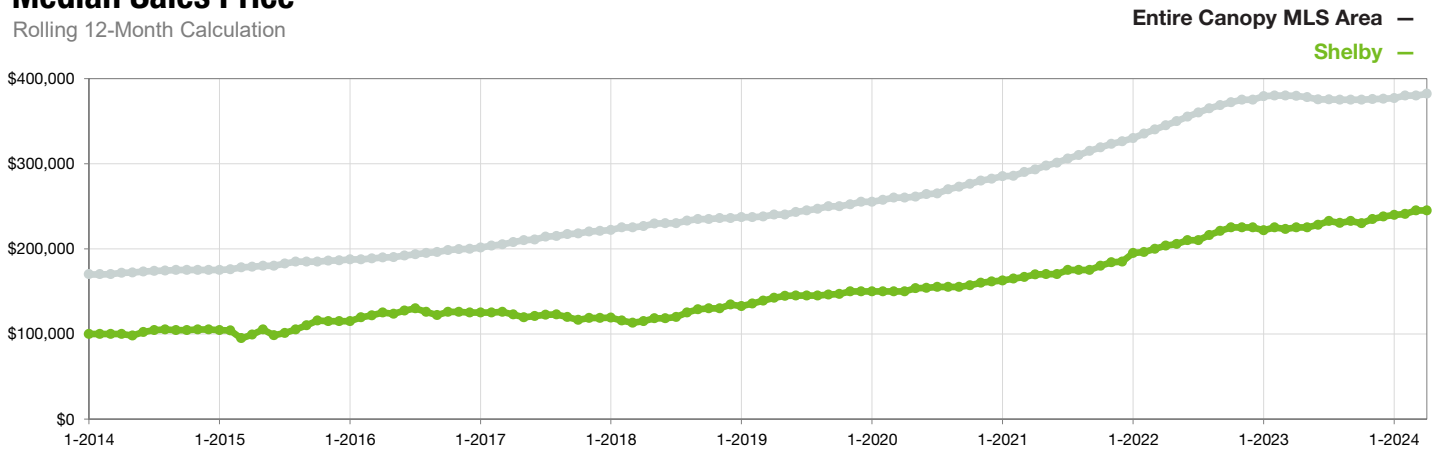
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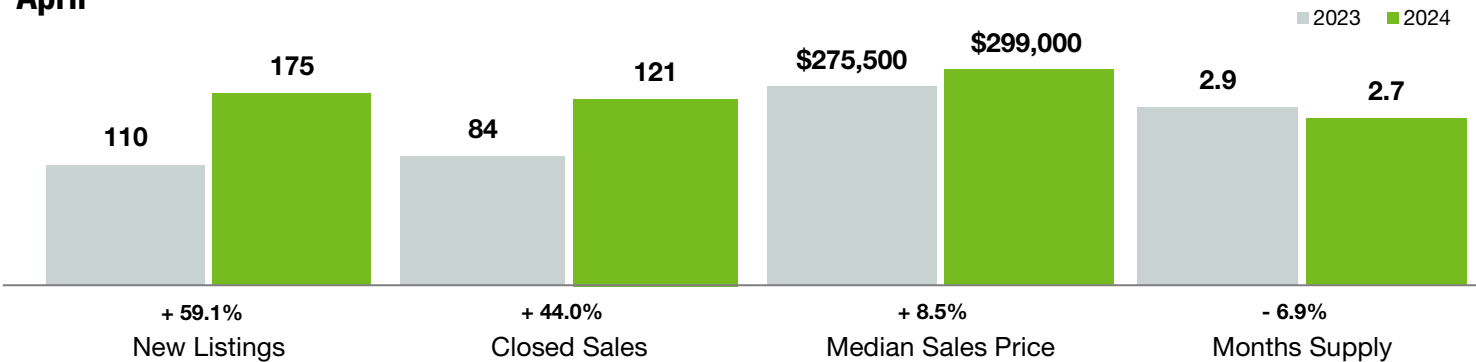
Statesville

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	110	175	+ 59.1%	458	546	+ 19.2%
Pending Sales	101	130	+ 28.7%	376	447	+ 18.9%
Closed Sales	84	121	+ 44.0%	302	388	+ 28.5%
Median Sales Price*	\$275,500	\$299,000	+ 8.5%	\$260,000	\$300,000	+ 15.4%
Average Sales Price*	\$280,217	\$295,821	+ 5.6%	\$278,179	\$313,749	+ 12.8%
Percent of Original List Price Received*	95.7%	96.3%	+ 0.6%	94.8%	95.5%	+ 0.7%
List to Close	91	87	- 4.4%	89	94	+ 5.6%
Days on Market Until Sale	50	44	- 12.0%	48	48	0.0%
Cumulative Days on Market Until Sale	58	50	- 13.8%	54	53	- 1.9%
Average List Price	\$326,197	\$371,767	+ 14.0%	\$306,515	\$352,348	+ 15.0%
Inventory of Homes for Sale	249	272	+ 9.2%	--	--	--
Months Supply of Inventory	2.9	2.7	- 6.9%	--	--	--

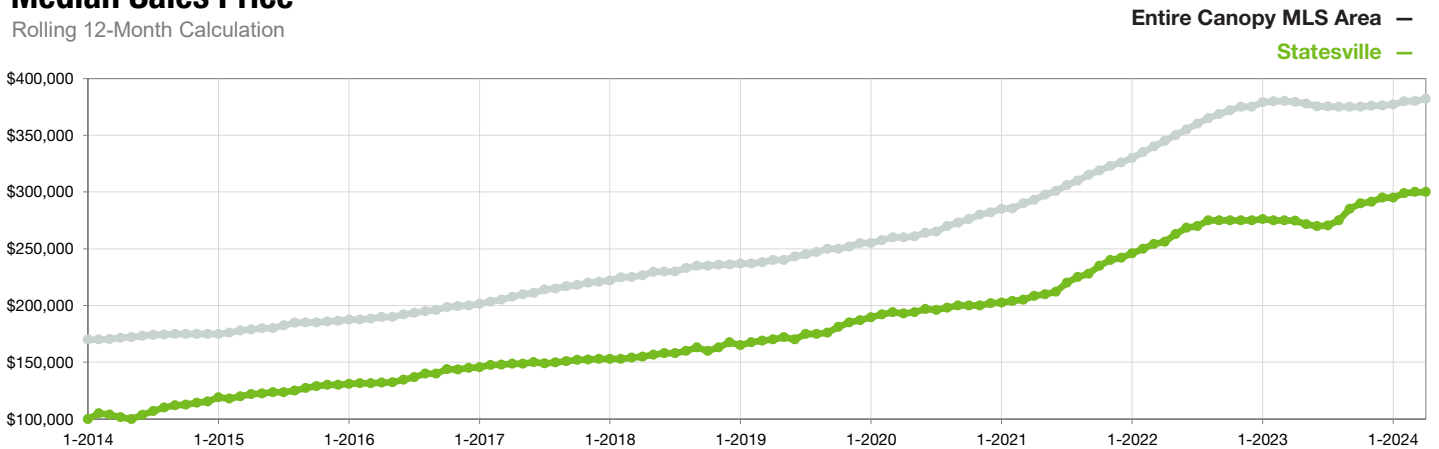
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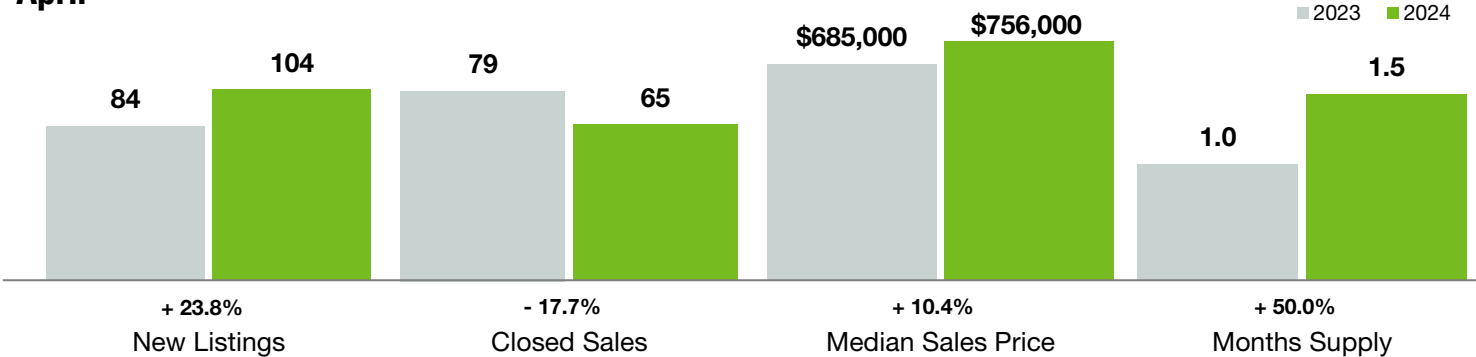
Waxhaw

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	84	104	+ 23.8%	279	330	+ 18.3%
Pending Sales	90	69	- 23.3%	279	254	- 9.0%
Closed Sales	79	65	- 17.7%	262	206	- 21.4%
Median Sales Price*	\$685,000	\$756,000	+ 10.4%	\$620,806	\$732,500	+ 18.0%
Average Sales Price*	\$842,577	\$862,686	+ 2.4%	\$719,285	\$841,484	+ 17.0%
Percent of Original List Price Received*	98.4%	99.9%	+ 1.5%	97.1%	98.9%	+ 1.9%
List to Close	107	55	- 48.6%	123	74	- 39.8%
Days on Market Until Sale	26	18	- 30.8%	36	34	- 5.6%
Cumulative Days on Market Until Sale	25	20	- 20.0%	37	30	- 18.9%
Average List Price	\$859,867	\$823,354	- 4.2%	\$837,007	\$878,966	+ 5.0%
Inventory of Homes for Sale	73	100	+ 37.0%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

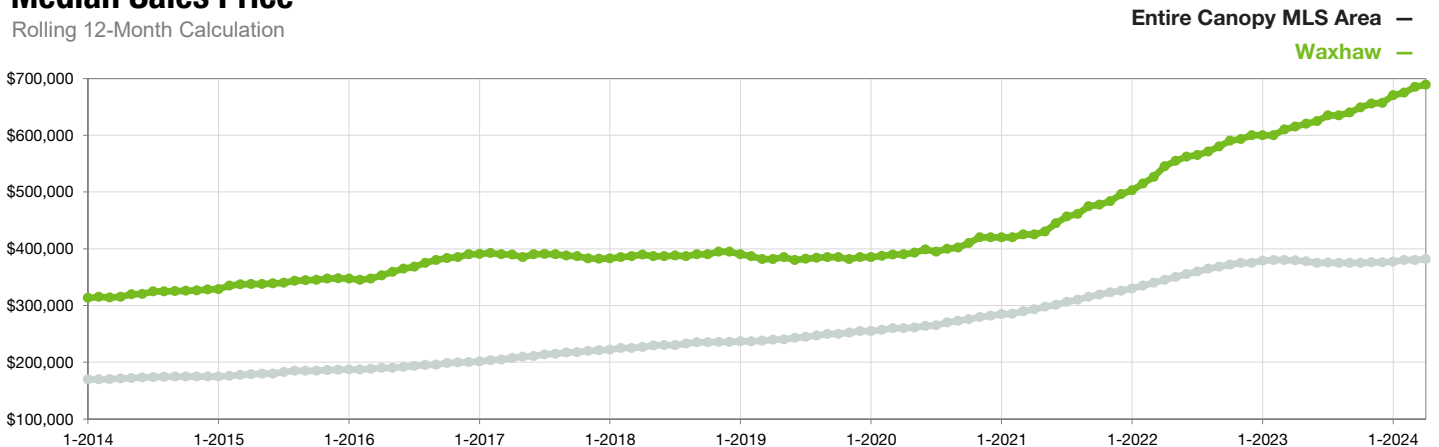
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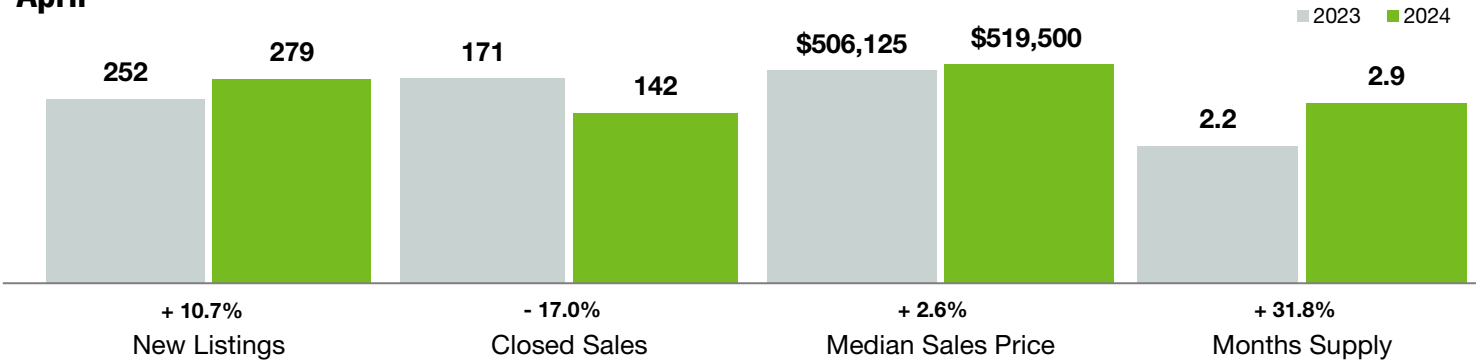
Lake Norman

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	252	279	+ 10.7%	770	903	+ 17.3%
Pending Sales	182	191	+ 4.9%	632	658	+ 4.1%
Closed Sales	171	142	- 17.0%	521	515	- 1.2%
Median Sales Price*	\$506,125	\$519,500	+ 2.6%	\$530,000	\$519,000	- 2.1%
Average Sales Price*	\$795,646	\$812,381	+ 2.1%	\$757,663	\$776,750	+ 2.5%
Percent of Original List Price Received*	97.2%	96.5%	- 0.7%	96.2%	95.8%	- 0.4%
List to Close	103	82	- 20.4%	114	104	- 8.8%
Days on Market Until Sale	43	38	- 11.6%	51	55	+ 7.8%
Cumulative Days on Market Until Sale	46	44	- 4.3%	57	56	- 1.8%
Average List Price	\$898,558	\$1,043,828	+ 16.2%	\$885,674	\$971,350	+ 9.7%
Inventory of Homes for Sale	335	449	+ 34.0%	--	--	--
Months Supply of Inventory	2.2	2.9	+ 31.8%	--	--	--

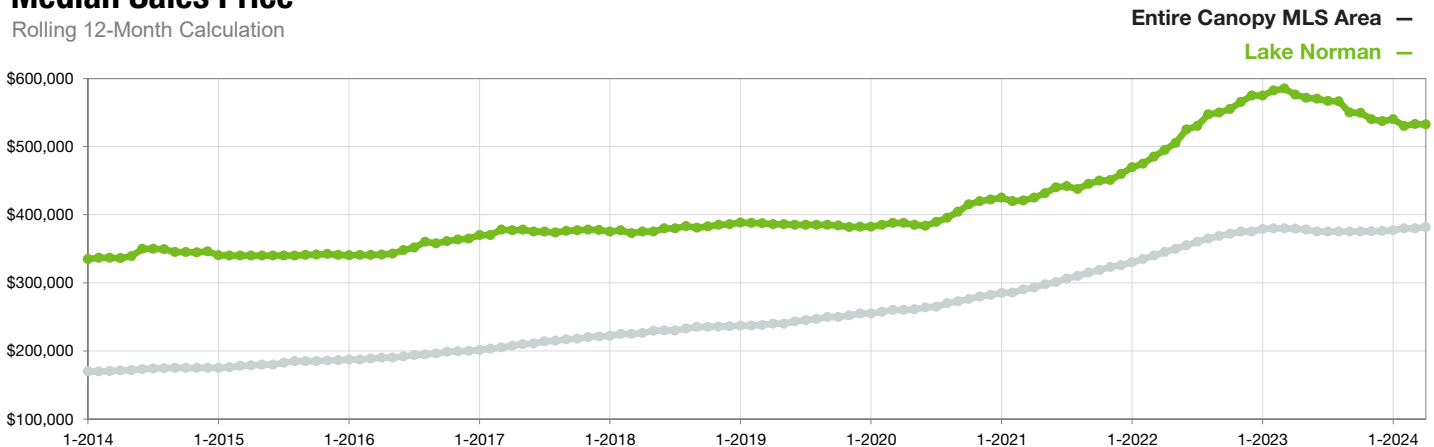
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April



Median Sales Price

Rolling 12-Month Calculation



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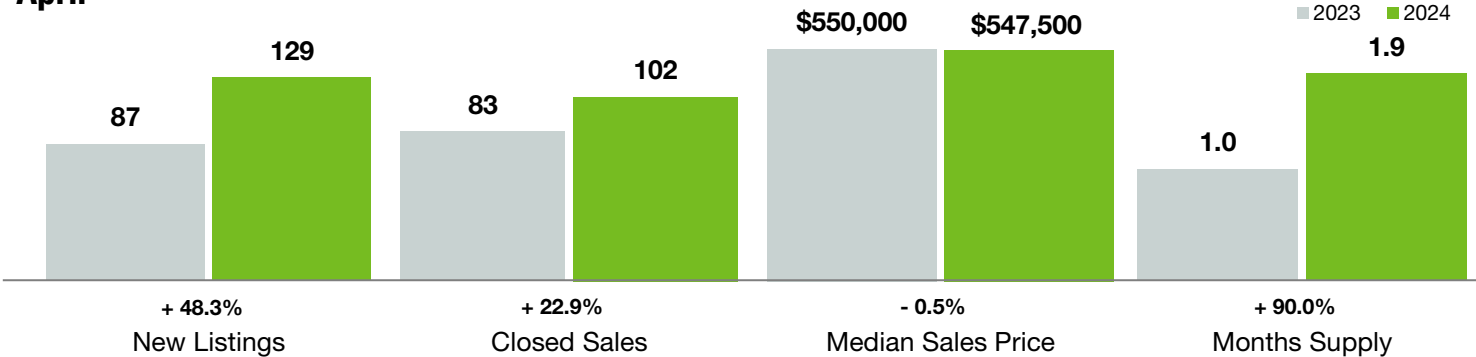
Lake Wylie

North Carolina and South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	87	129	+ 48.3%	368	432	+ 17.4%
Pending Sales	116	99	- 14.7%	369	371	+ 0.5%
Closed Sales	83	102	+ 22.9%	306	328	+ 7.2%
Median Sales Price*	\$550,000	\$547,500	- 0.5%	\$503,745	\$526,250	+ 4.5%
Average Sales Price*	\$653,348	\$680,009	+ 4.1%	\$589,187	\$641,495	+ 8.9%
Percent of Original List Price Received*	99.3%	97.5%	- 1.8%	96.8%	96.5%	- 0.3%
List to Close	87	99	+ 13.8%	100	104	+ 4.0%
Days on Market Until Sale	28	57	+ 103.6%	41	55	+ 34.1%
Cumulative Days on Market Until Sale	31	31	0.0%	44	53	+ 20.5%
Average List Price	\$694,356	\$906,123	+ 30.5%	\$637,532	\$735,538	+ 15.4%
Inventory of Homes for Sale	96	149	+ 55.2%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

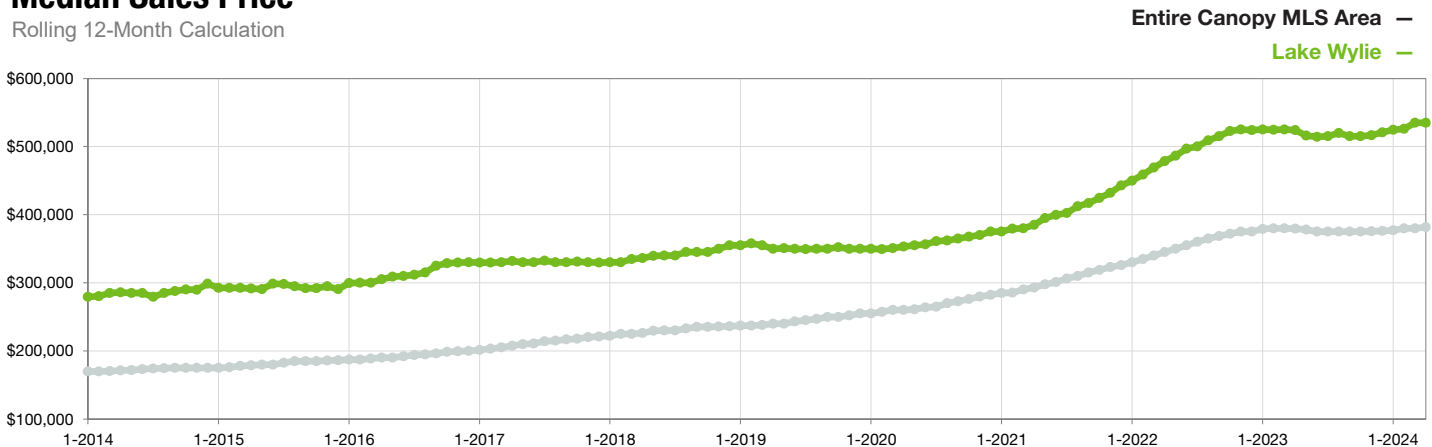
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April



Median Sales Price

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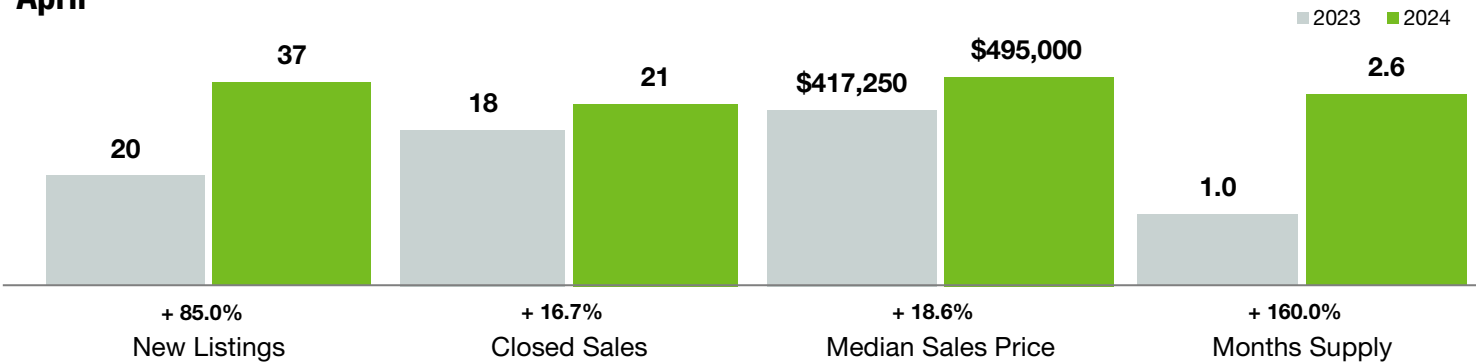
Uptown Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	20	37	+ 85.0%	75	141	+ 88.0%
Pending Sales	18	26	+ 44.4%	67	100	+ 49.3%
Closed Sales	18	21	+ 16.7%	57	91	+ 59.6%
Median Sales Price*	\$417,250	\$495,000	+ 18.6%	\$415,000	\$485,000	+ 16.9%
Average Sales Price*	\$440,917	\$549,852	+ 24.7%	\$431,974	\$533,154	+ 23.4%
Percent of Original List Price Received*	99.2%	98.5%	- 0.7%	98.1%	97.2%	- 0.9%
List to Close	63	60	- 4.8%	76	65	- 14.5%
Days on Market Until Sale	24	31	+ 29.2%	42	32	- 23.8%
Cumulative Days on Market Until Sale	30	36	+ 20.0%	45	44	- 2.2%
Average List Price	\$570,047	\$403,684	- 29.2%	\$629,887	\$477,712	- 24.2%
Inventory of Homes for Sale	21	60	+ 185.7%	--	--	--
Months Supply of Inventory	1.0	2.6	+ 160.0%	--	--	--

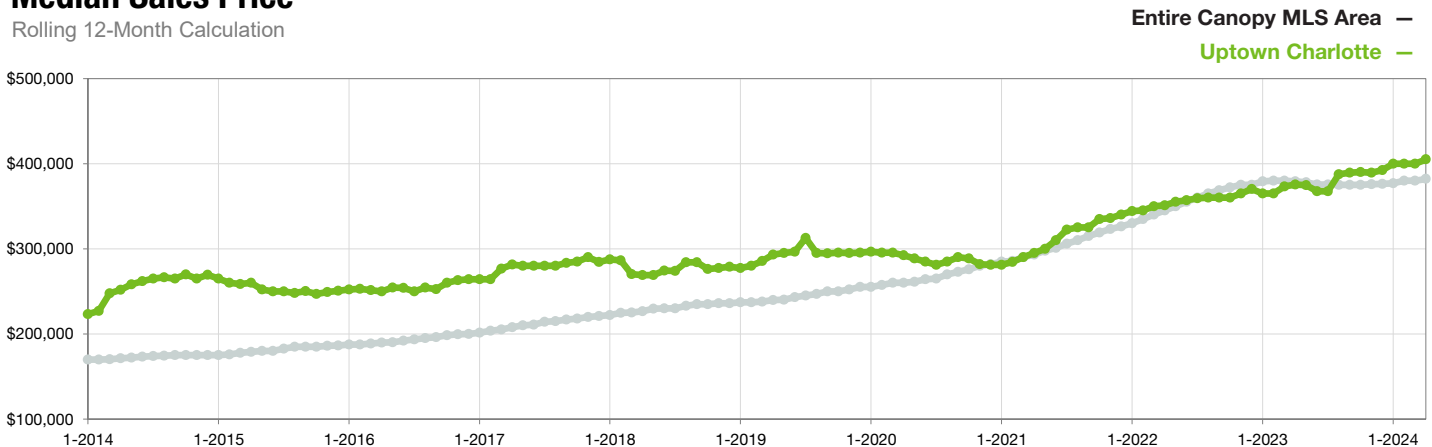
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April



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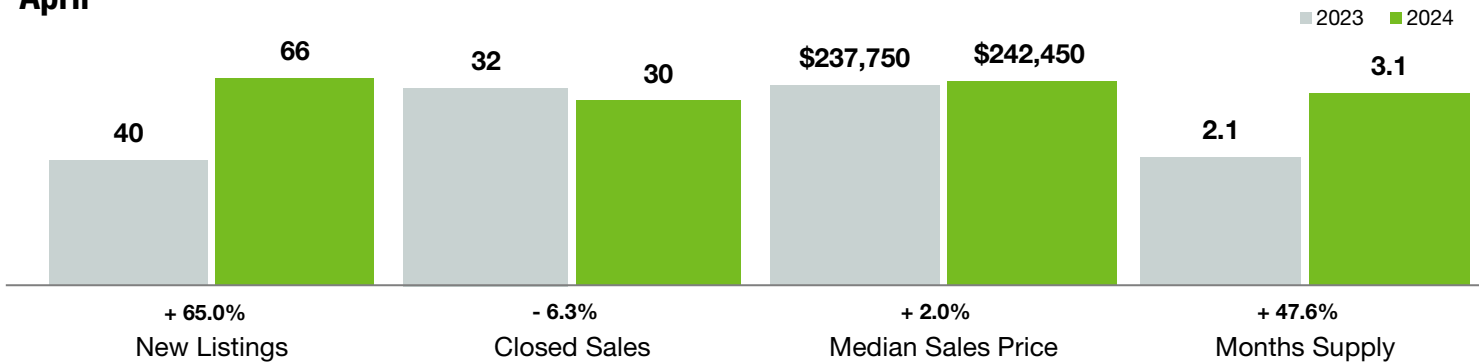
Chester County

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	40	66	+ 65.0%	182	201	+ 10.4%
Pending Sales	35	35	0.0%	149	130	- 12.8%
Closed Sales	32	30	- 6.3%	112	89	- 20.5%
Median Sales Price*	\$237,750	\$242,450	+ 2.0%	\$228,500	\$233,000	+ 2.0%
Average Sales Price*	\$231,763	\$254,742	+ 9.9%	\$225,867	\$241,039	+ 6.7%
Percent of Original List Price Received*	95.7%	98.2%	+ 2.6%	94.2%	93.8%	- 0.4%
List to Close	106	70	- 34.0%	100	87	- 13.0%
Days on Market Until Sale	53	32	- 39.6%	49	42	- 14.3%
Cumulative Days on Market Until Sale	67	51	- 23.9%	56	61	+ 8.9%
Average List Price	\$237,555	\$292,811	+ 23.3%	\$259,427	\$284,780	+ 9.8%
Inventory of Homes for Sale	58	88	+ 51.7%	--	--	--
Months Supply of Inventory	2.1	3.1	+ 47.6%	--	--	--

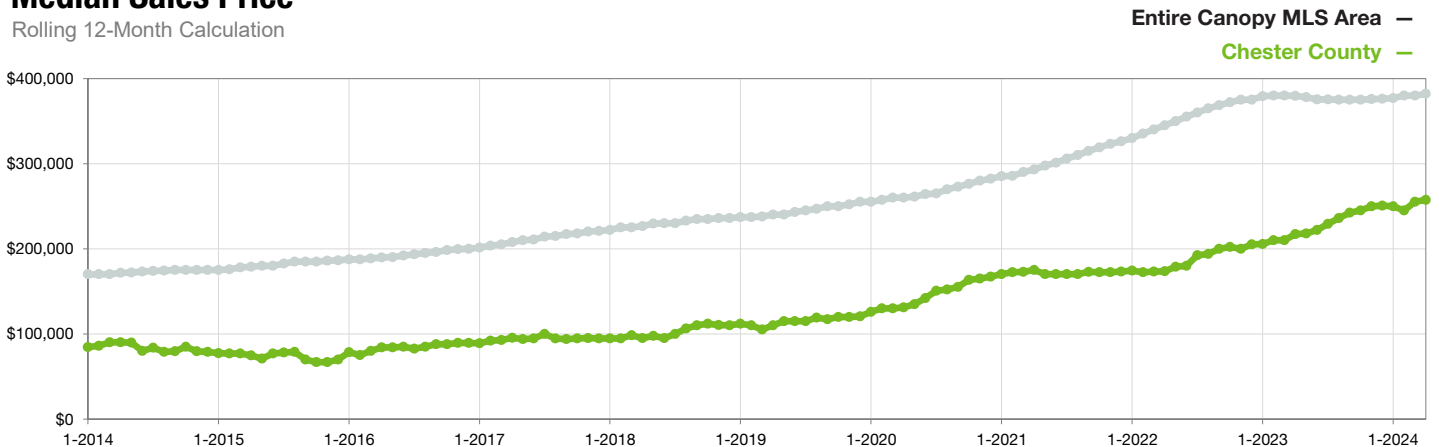
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April



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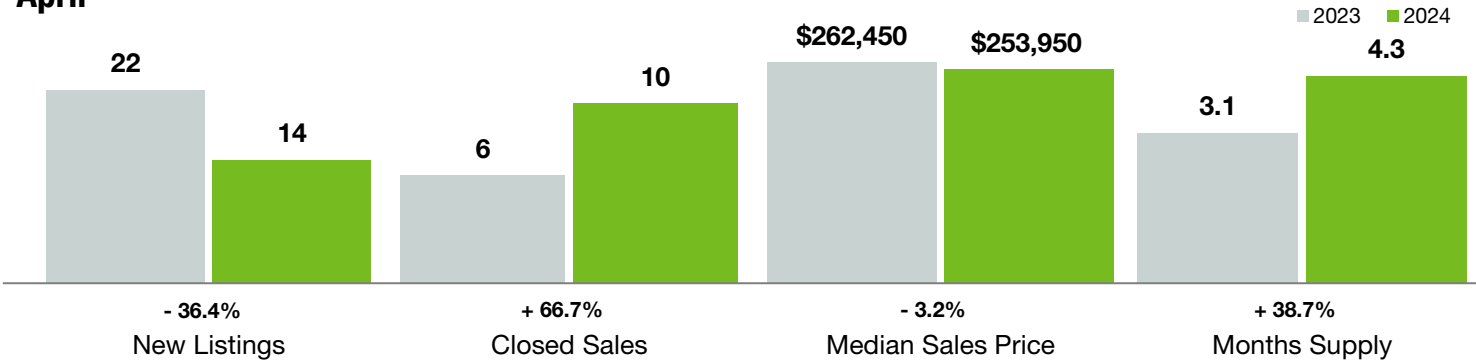
Chesterfield County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	22	14	- 36.4%	50	40	- 20.0%
Pending Sales	8	7	- 12.5%	41	35	- 14.6%
Closed Sales	6	10	+ 66.7%	32	35	+ 9.4%
Median Sales Price*	\$262,450	\$253,950	- 3.2%	\$239,950	\$255,000	+ 6.3%
Average Sales Price*	\$259,717	\$231,470	- 10.9%	\$244,706	\$257,573	+ 5.3%
Percent of Original List Price Received*	99.3%	93.4%	- 5.9%	94.8%	94.6%	- 0.2%
List to Close	130	212	+ 63.1%	124	178	+ 43.5%
Days on Market Until Sale	92	155	+ 68.5%	75	131	+ 74.7%
Cumulative Days on Market Until Sale	92	155	+ 68.5%	79	139	+ 75.9%
Average List Price	\$262,551	\$406,850	+ 55.0%	\$251,500	\$332,077	+ 32.0%
Inventory of Homes for Sale	29	35	+ 20.7%	--	--	--
Months Supply of Inventory	3.1	4.3	+ 38.7%	--	--	--

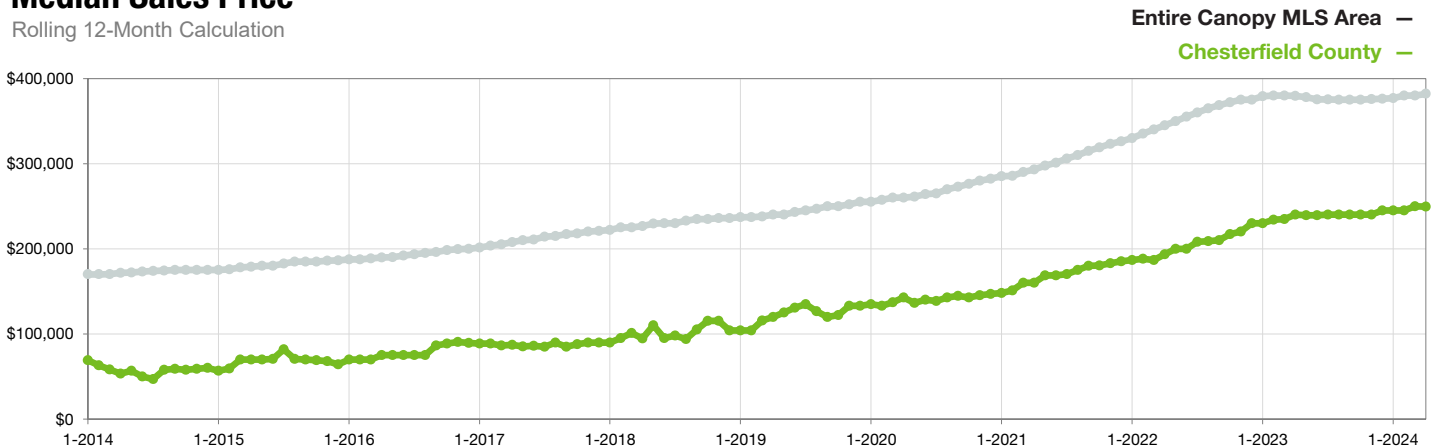
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April



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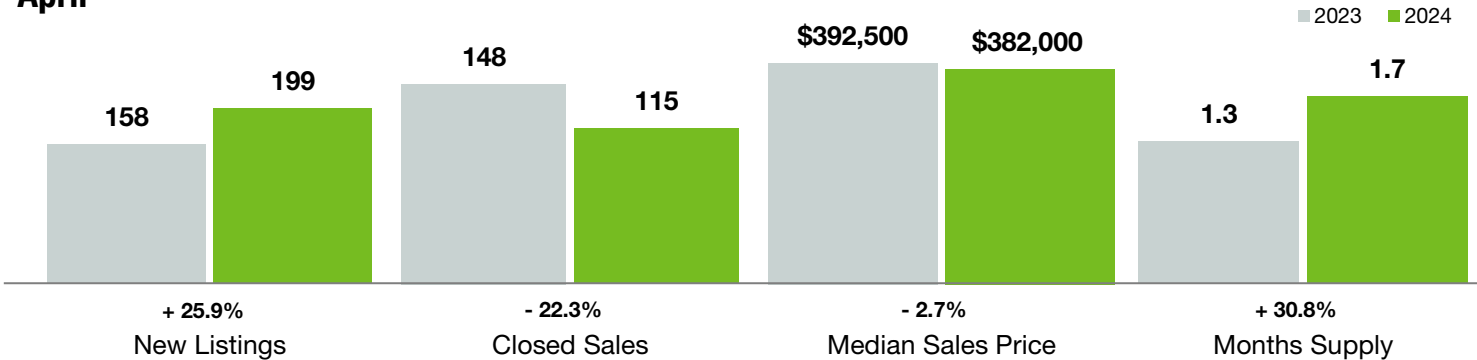
Lancaster County

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	158	199	+ 25.9%	591	638	+ 8.0%
Pending Sales	135	168	+ 24.4%	580	579	- 0.2%
Closed Sales	148	115	- 22.3%	527	456	- 13.5%
Median Sales Price*	\$392,500	\$382,000	- 2.7%	\$404,500	\$399,000	- 1.4%
Average Sales Price*	\$410,046	\$427,977	+ 4.4%	\$435,719	\$428,596	- 1.6%
Percent of Original List Price Received*	97.8%	97.1%	- 0.7%	96.7%	96.9%	+ 0.2%
List to Close	91	80	- 12.1%	101	91	- 9.9%
Days on Market Until Sale	37	38	+ 2.7%	48	45	- 6.3%
Cumulative Days on Market Until Sale	44	42	- 4.5%	52	49	- 5.8%
Average List Price	\$476,614	\$487,510	+ 2.3%	\$445,618	\$460,715	+ 3.4%
Inventory of Homes for Sale	200	224	+ 12.0%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

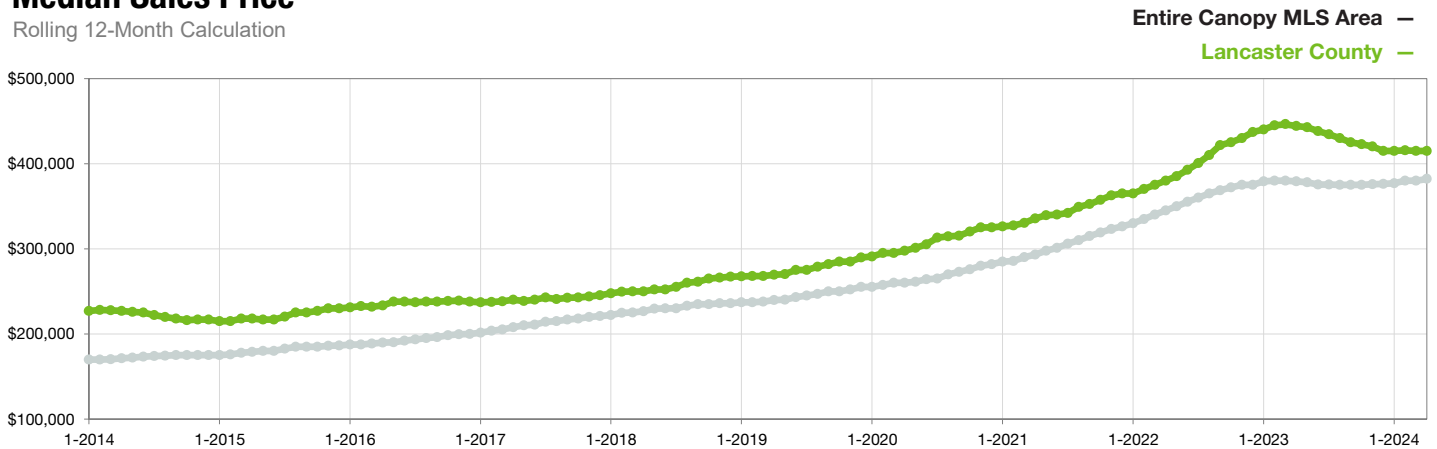
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April



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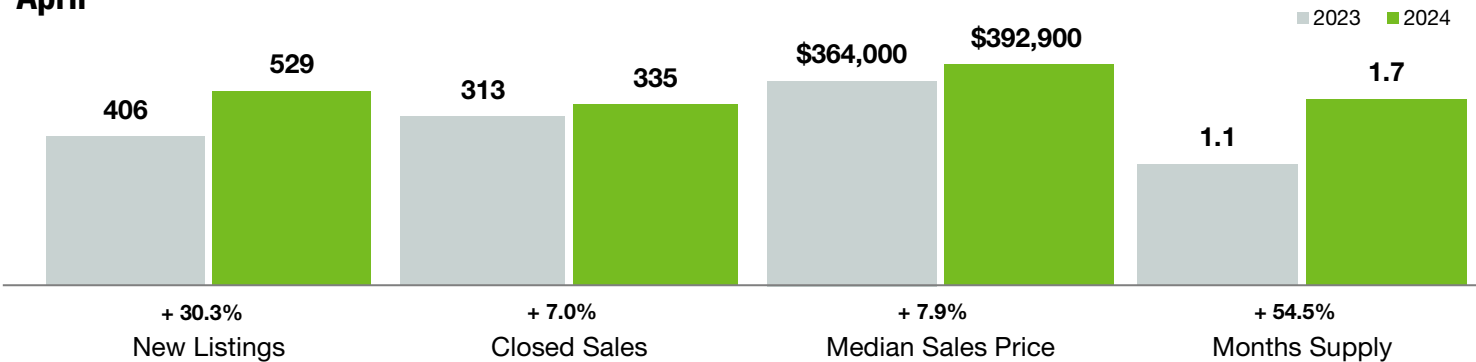
York County

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	406	529	+ 30.3%	1,498	1,708	+ 14.0%
Pending Sales	419	431	+ 2.9%	1,496	1,468	- 1.9%
Closed Sales	313	335	+ 7.0%	1,188	1,202	+ 1.2%
Median Sales Price*	\$364,000	\$392,900	+ 7.9%	\$368,000	\$380,450	+ 3.4%
Average Sales Price*	\$415,592	\$454,843	+ 9.4%	\$411,121	\$447,964	+ 9.0%
Percent of Original List Price Received*	97.6%	97.2%	- 0.4%	96.1%	96.9%	+ 0.8%
List to Close	80	76	- 5.0%	90	84	- 6.7%
Days on Market Until Sale	34	35	+ 2.9%	43	40	- 7.0%
Cumulative Days on Market Until Sale	39	36	- 7.7%	47	43	- 8.5%
Average List Price	\$473,996	\$515,791	+ 8.8%	\$454,158	\$479,439	+ 5.6%
Inventory of Homes for Sale	412	583	+ 41.5%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--

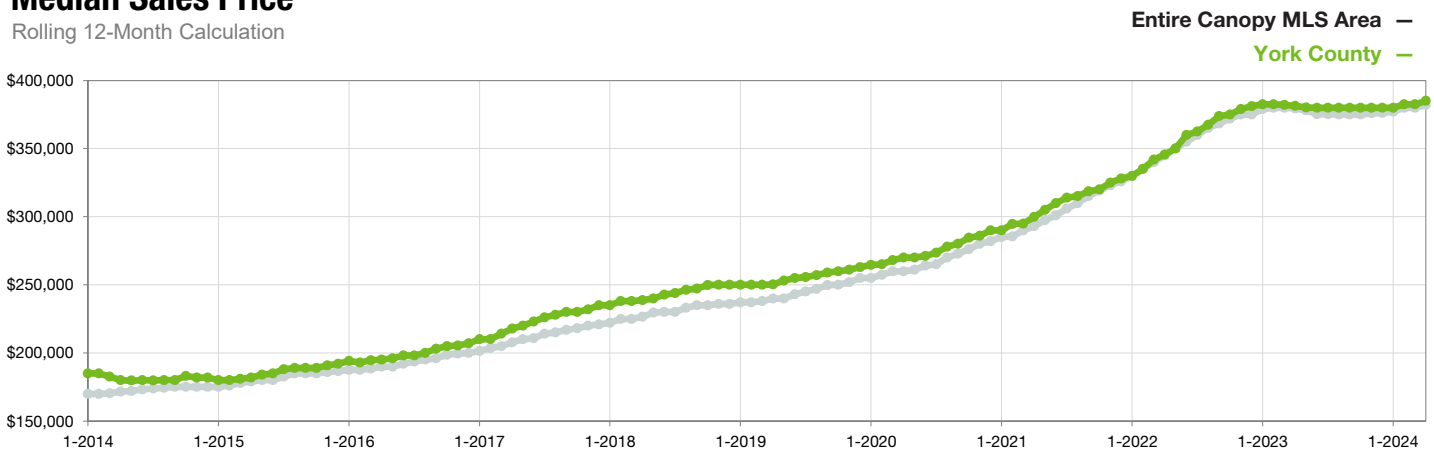
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April



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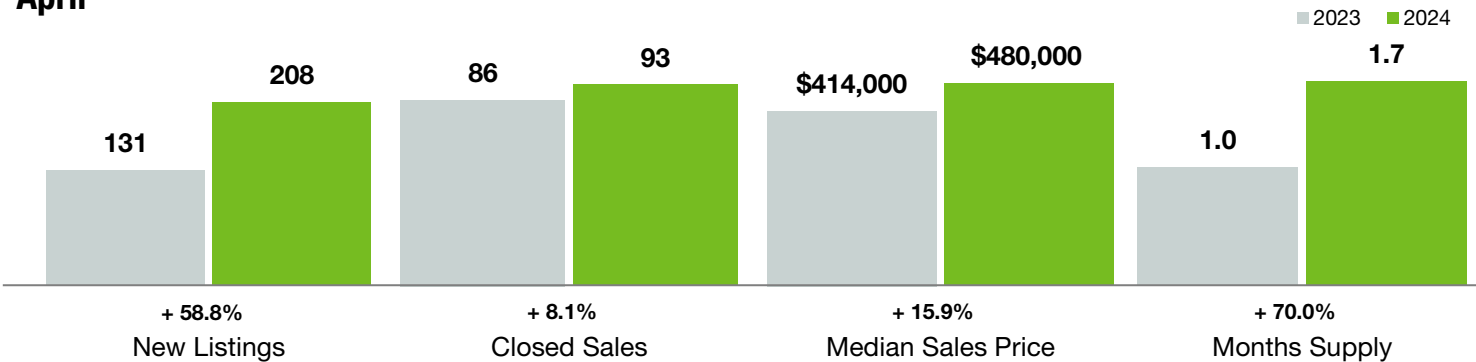
Fort Mill

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	131	208	+ 58.8%	444	531	+ 19.6%
Pending Sales	120	146	+ 21.7%	434	424	- 2.3%
Closed Sales	86	93	+ 8.1%	335	313	- 6.6%
Median Sales Price*	\$414,000	\$480,000	+ 15.9%	\$429,680	\$471,159	+ 9.7%
Average Sales Price*	\$478,240	\$547,890	+ 14.6%	\$485,746	\$537,775	+ 10.7%
Percent of Original List Price Received*	98.0%	98.4%	+ 0.4%	96.8%	97.4%	+ 0.6%
List to Close	78	59	- 24.4%	92	81	- 12.0%
Days on Market Until Sale	29	22	- 24.1%	39	32	- 17.9%
Cumulative Days on Market Until Sale	31	25	- 19.4%	41	36	- 12.2%
Average List Price	\$561,949	\$587,520	+ 4.6%	\$551,783	\$583,983	+ 5.8%
Inventory of Homes for Sale	101	168	+ 66.3%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

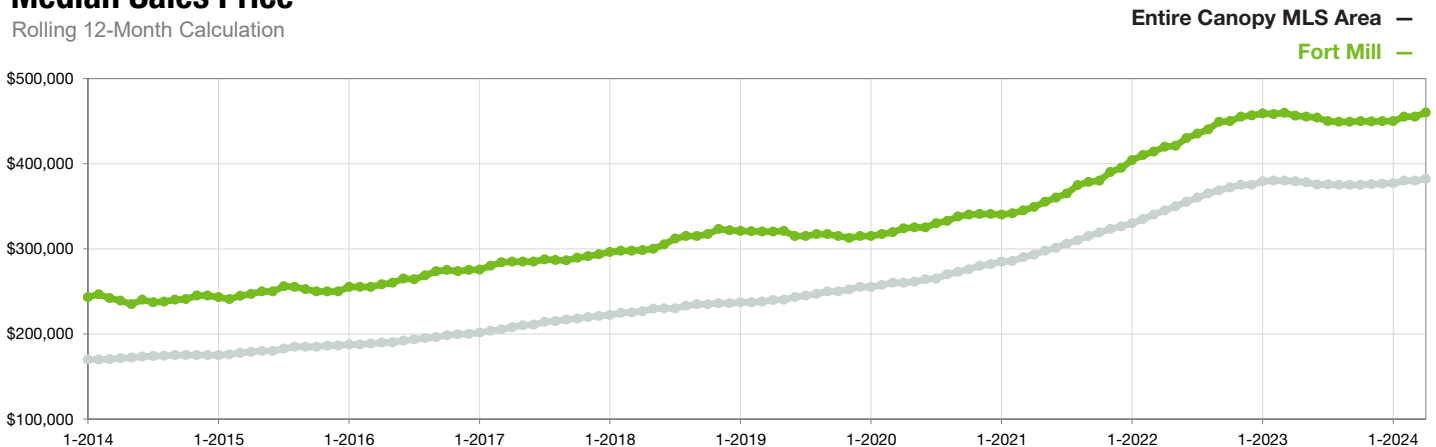
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April



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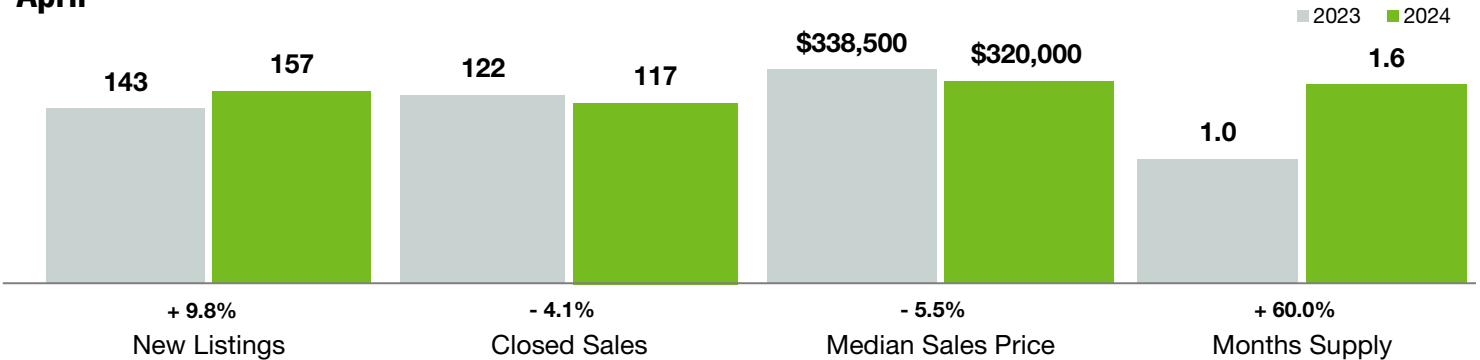
Rock Hill

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	143	157	+ 9.8%	542	587	+ 8.3%
Pending Sales	148	143	- 3.4%	553	508	- 8.1%
Closed Sales	122	117	- 4.1%	452	417	- 7.7%
Median Sales Price*	\$338,500	\$320,000	- 5.5%	\$326,250	\$323,990	- 0.7%
Average Sales Price*	\$341,240	\$362,438	+ 6.2%	\$342,604	\$358,292	+ 4.6%
Percent of Original List Price Received*	97.9%	97.2%	- 0.7%	96.2%	97.0%	+ 0.8%
List to Close	79	72	- 8.9%	82	77	- 6.1%
Days on Market Until Sale	31	31	0.0%	39	37	- 5.1%
Cumulative Days on Market Until Sale	36	28	- 22.2%	44	37	- 15.9%
Average List Price	\$361,539	\$405,364	+ 12.1%	\$356,851	\$378,889	+ 6.2%
Inventory of Homes for Sale	140	194	+ 38.6%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

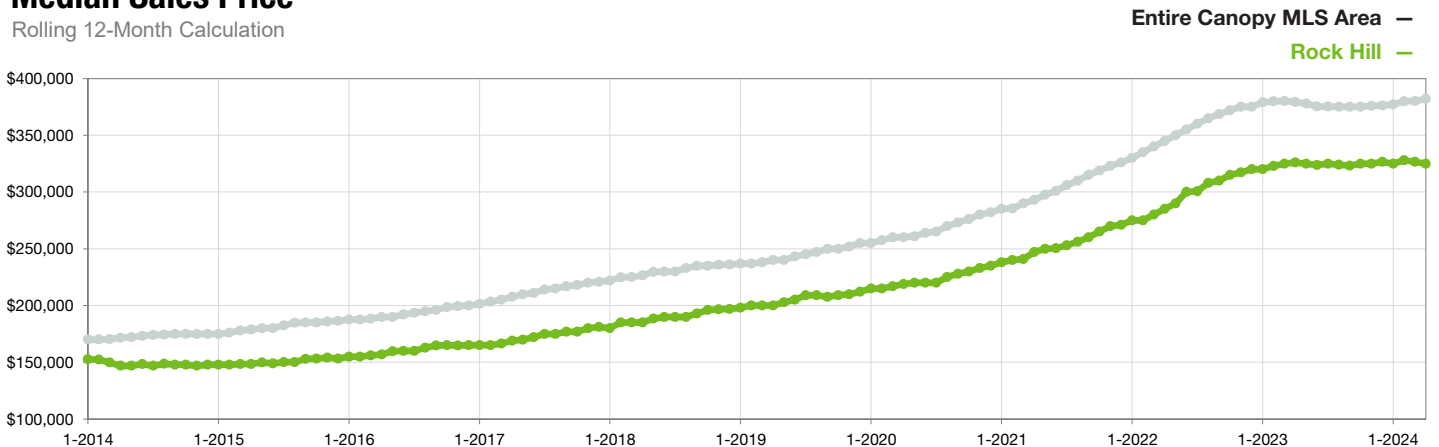
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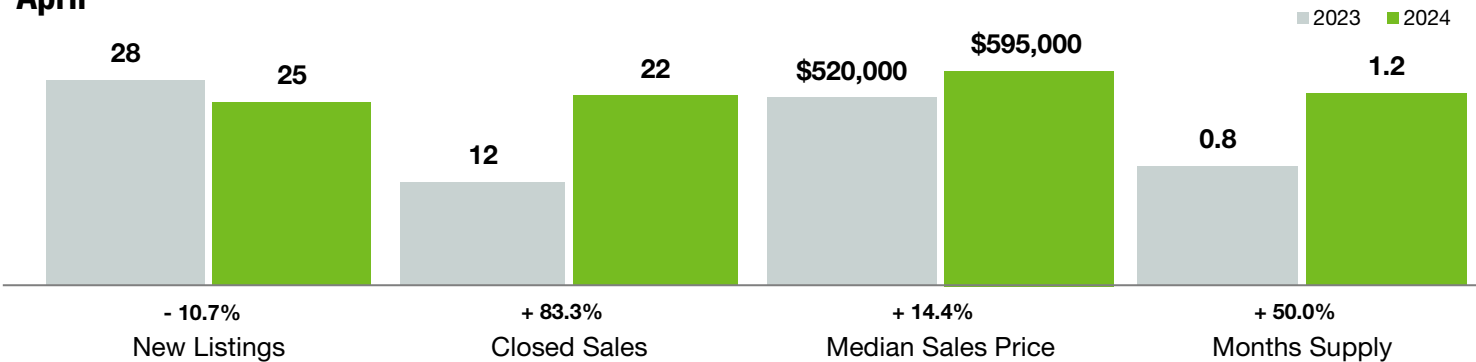
Tega Cay

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	28	25	- 10.7%	96	100	+ 4.2%
Pending Sales	28	27	- 3.6%	91	90	- 1.1%
Closed Sales	12	22	+ 83.3%	65	80	+ 23.1%
Median Sales Price*	\$520,000	\$595,000	+ 14.4%	\$478,000	\$445,500	- 6.8%
Average Sales Price*	\$535,821	\$623,598	+ 16.4%	\$515,540	\$519,011	+ 0.7%
Percent of Original List Price Received*	97.6%	99.3%	+ 1.7%	96.3%	97.5%	+ 1.2%
List to Close	69	48	- 30.4%	84	68	- 19.0%
Days on Market Until Sale	25	12	- 52.0%	32	28	- 12.5%
Cumulative Days on Market Until Sale	39	17	- 56.4%	36	34	- 5.6%
Average List Price	\$597,733	\$805,008	+ 34.7%	\$547,411	\$628,239	+ 14.8%
Inventory of Homes for Sale	19	26	+ 36.8%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

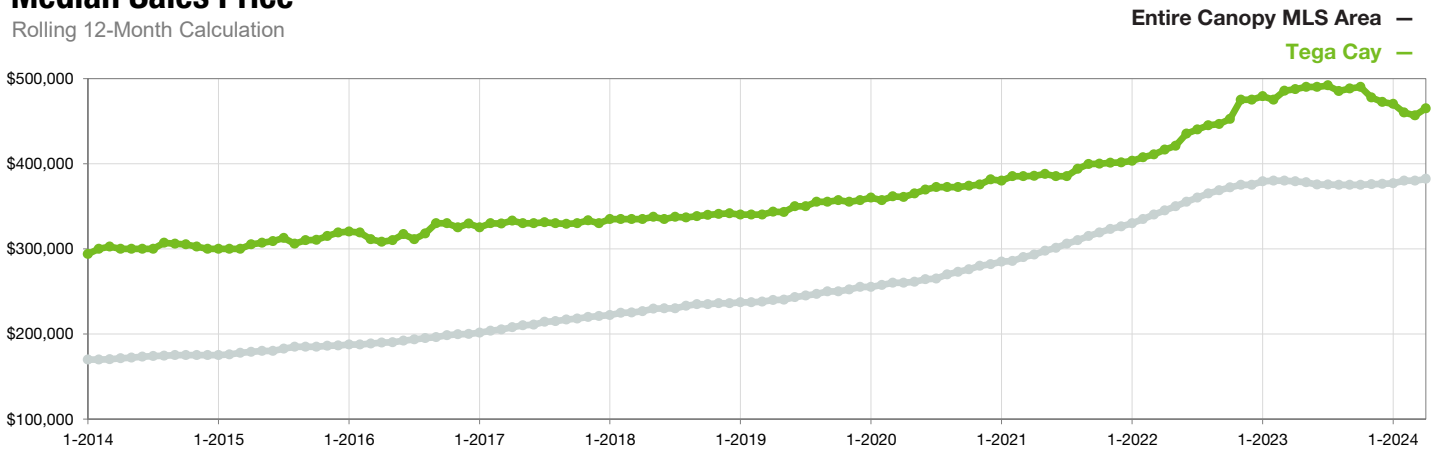
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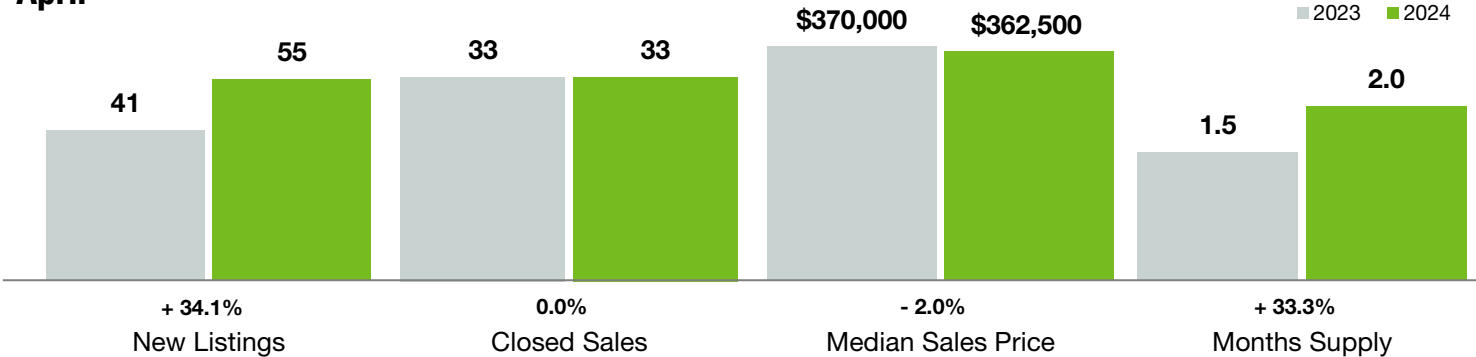
Town of Clover

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	41	55	+ 34.1%	143	175	+ 22.4%
Pending Sales	41	45	+ 9.8%	132	145	+ 9.8%
Closed Sales	33	33	0.0%	113	125	+ 10.6%
Median Sales Price*	\$370,000	\$362,500	- 2.0%	\$377,495	\$385,000	+ 2.0%
Average Sales Price*	\$413,930	\$419,932	+ 1.5%	\$429,507	\$458,456	+ 6.7%
Percent of Original List Price Received*	97.0%	95.3%	- 1.8%	96.3%	96.6%	+ 0.3%
List to Close	70	77	+ 10.0%	97	92	- 5.2%
Days on Market Until Sale	31	33	+ 6.5%	49	44	- 10.2%
Cumulative Days on Market Until Sale	45	55	+ 22.2%	59	56	- 5.1%
Average List Price	\$528,610	\$545,704	+ 3.2%	\$505,799	\$493,530	- 2.4%
Inventory of Homes for Sale	58	68	+ 17.2%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

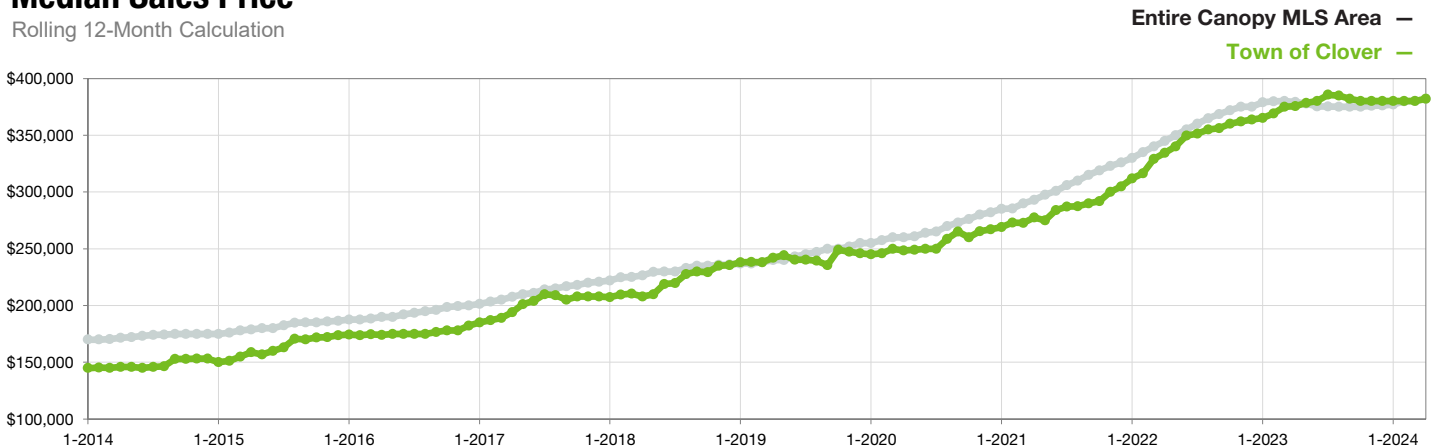
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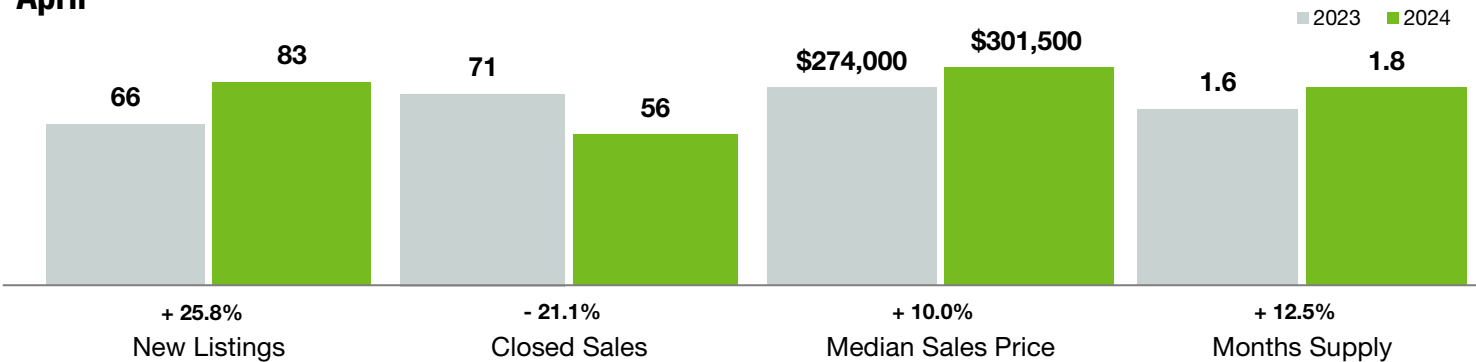
Town of Lancaster

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	66	83	+ 25.8%	291	296	+ 1.7%
Pending Sales	58	85	+ 46.6%	291	282	- 3.1%
Closed Sales	71	56	- 21.1%	269	214	- 20.4%
Median Sales Price*	\$274,000	\$301,500	+ 10.0%	\$294,000	\$311,250	+ 5.9%
Average Sales Price*	\$319,804	\$350,116	+ 9.5%	\$348,702	\$344,546	- 1.2%
Percent of Original List Price Received*	97.8%	97.1%	- 0.7%	96.1%	96.8%	+ 0.7%
List to Close	91	85	- 6.6%	95	93	- 2.1%
Days on Market Until Sale	43	45	+ 4.7%	50	49	- 2.0%
Cumulative Days on Market Until Sale	53	52	- 1.9%	57	56	- 1.8%
Average List Price	\$423,666	\$370,223	- 12.6%	\$367,968	\$358,397	- 2.6%
Inventory of Homes for Sale	112	115	+ 2.7%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--

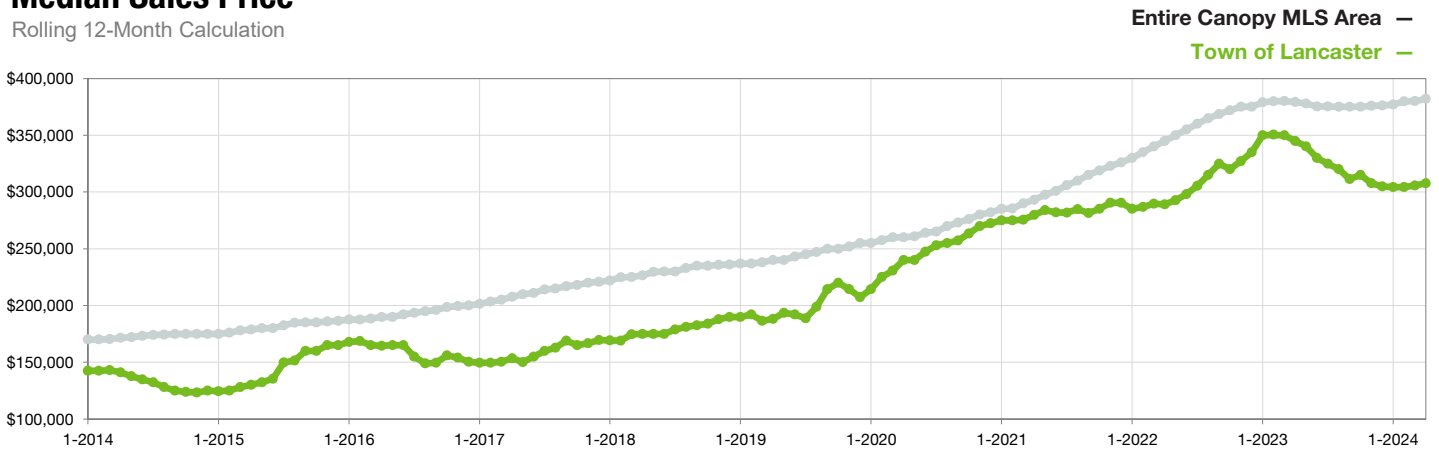
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.

Local Market Update for April 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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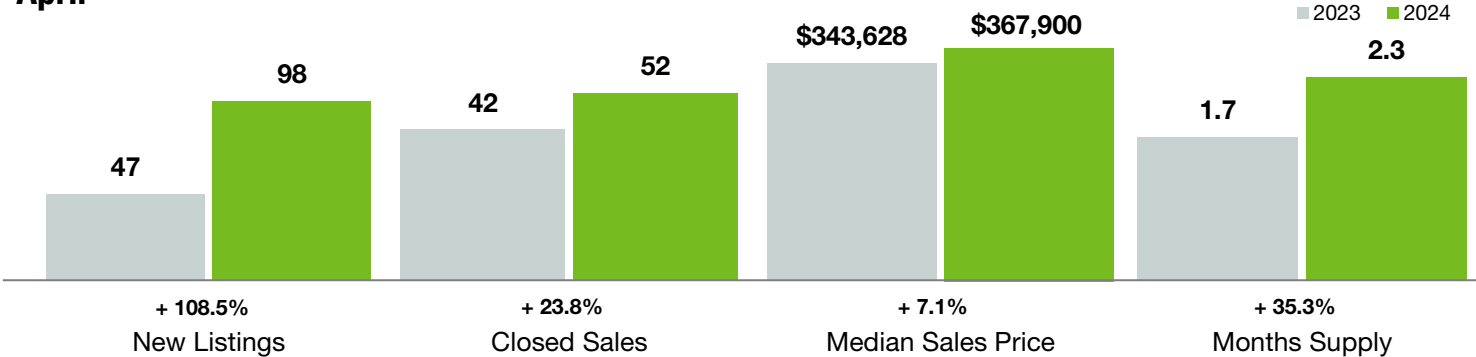
Town of York

South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	47	98	+ 108.5%	204	273	+ 33.8%
Pending Sales	61	69	+ 13.1%	199	239	+ 20.1%
Closed Sales	42	52	+ 23.8%	151	189	+ 25.2%
Median Sales Price*	\$343,628	\$367,900	+ 7.1%	\$320,000	\$360,000	+ 12.5%
Average Sales Price*	\$403,694	\$424,784	+ 5.2%	\$358,069	\$403,762	+ 12.8%
Percent of Original List Price Received*	97.0%	96.3%	- 0.7%	95.0%	96.3%	+ 1.4%
List to Close	100	112	+ 12.0%	104	104	0.0%
Days on Market Until Sale	57	72	+ 26.3%	59	60	+ 1.7%
Cumulative Days on Market Until Sale	55	62	+ 12.7%	60	60	0.0%
Average List Price	\$406,175	\$492,805	+ 21.3%	\$401,641	\$443,209	+ 10.3%
Inventory of Homes for Sale	76	118	+ 55.3%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

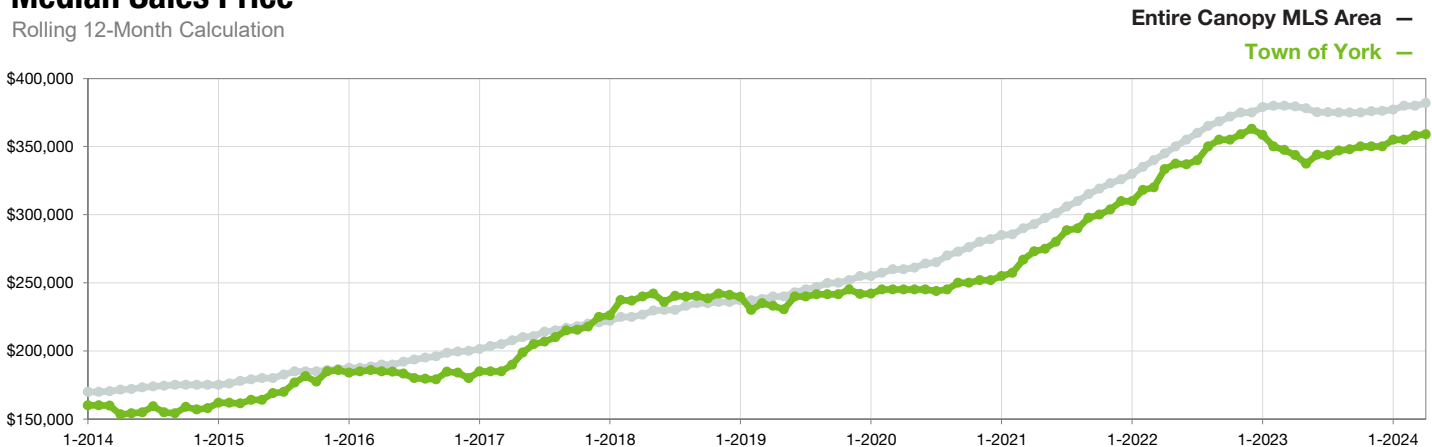
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April



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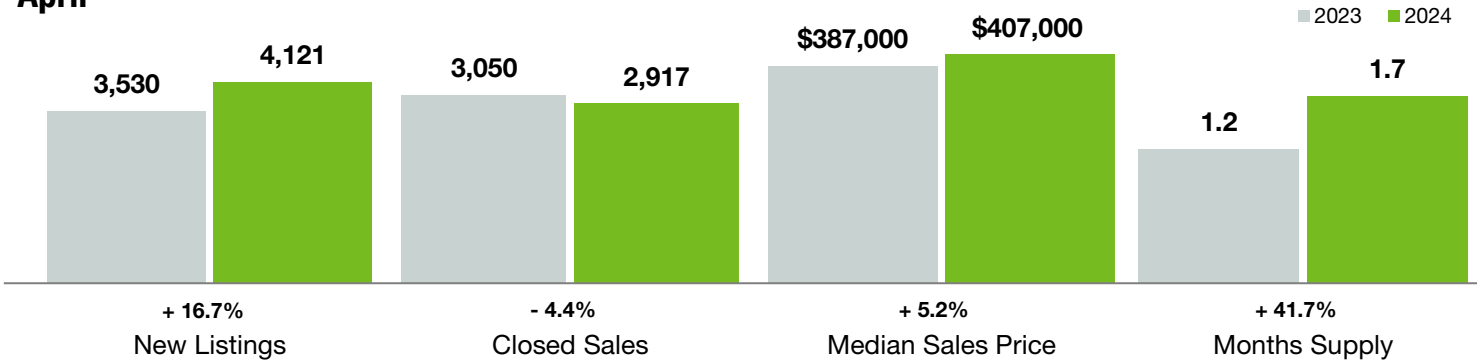
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	3,530	4,121	+ 16.7%	12,984	14,348	+ 10.5%
Pending Sales	3,393	3,429	+ 1.1%	12,752	12,211	- 4.2%
Closed Sales	3,050	2,917	- 4.4%	10,653	10,101	- 5.2%
Median Sales Price*	\$387,000	\$407,000	+ 5.2%	\$380,000	\$398,000	+ 4.7%
Average Sales Price*	\$471,623	\$522,685	+ 10.8%	\$453,664	\$495,390	+ 9.2%
Percent of Original List Price Received*	97.7%	98.1%	+ 0.4%	96.2%	97.5%	+ 1.4%
List to Close	89	79	- 11.2%	98	86	- 12.2%
Days on Market Until Sale	38	34	- 10.5%	45	39	- 13.3%
Cumulative Days on Market Until Sale	42	37	- 11.9%	48	42	- 12.5%
Average List Price	\$536,708	\$572,404	+ 6.7%	\$503,828	\$538,384	+ 6.9%
Inventory of Homes for Sale	3,807	4,800	+ 26.1%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

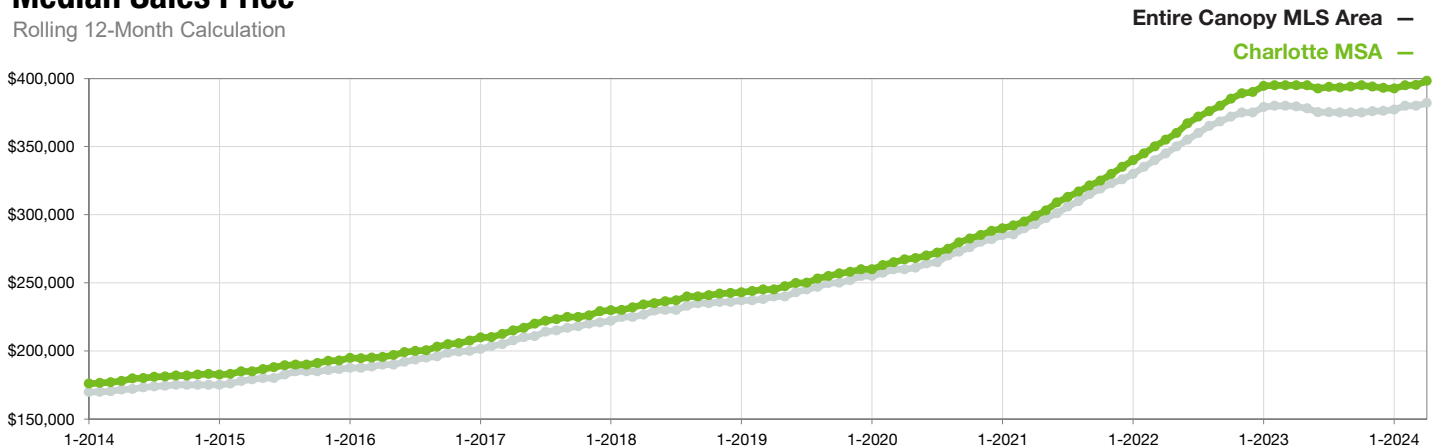
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