

Local Market Update for March 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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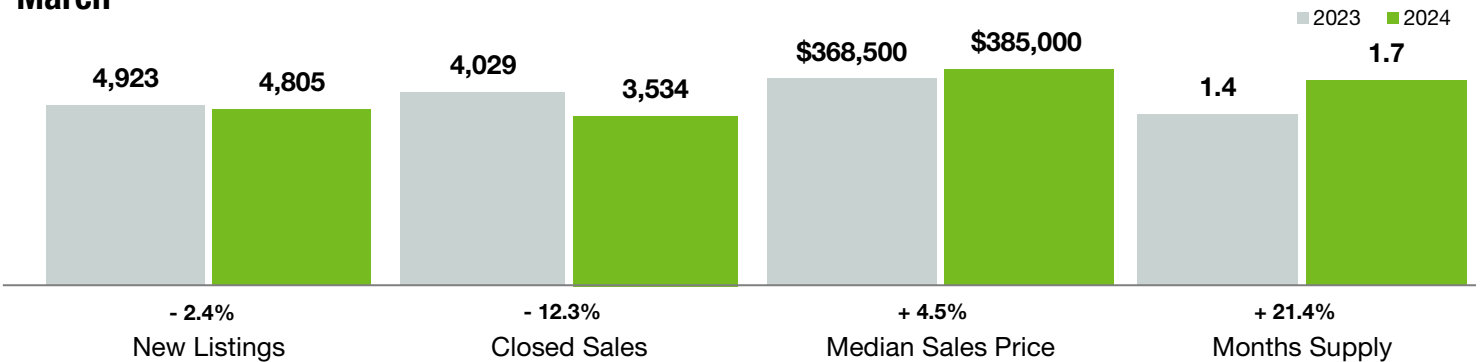
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	4,923	4,805	- 2.4%	11,655	12,609	+ 8.2%
Pending Sales	4,208	4,196	- 0.3%	11,337	11,120	- 1.9%
Closed Sales	4,029	3,534	- 12.3%	9,198	8,782	- 4.5%
Median Sales Price*	\$368,500	\$385,000	+ 4.5%	\$365,000	\$380,410	+ 4.2%
Average Sales Price*	\$443,241	\$480,807	+ 8.5%	\$430,001	\$467,490	+ 8.7%
Percent of Original List Price Received*	96.2%	97.4%	+ 1.2%	95.5%	96.9%	+ 1.5%
List to Close	100	88	- 12.0%	102	92	- 9.8%
Days on Market Until Sale	49	41	- 16.3%	48	43	- 10.4%
Cumulative Days on Market Until Sale	53	46	- 13.2%	51	47	- 7.8%
Average List Price	\$501,506	\$527,667	+ 5.2%	\$475,549	\$511,381	+ 7.5%
Inventory of Homes for Sale	5,353	5,865	+ 9.6%	--	--	--
Months Supply of Inventory	1.4	1.7	+ 21.4%	--	--	--

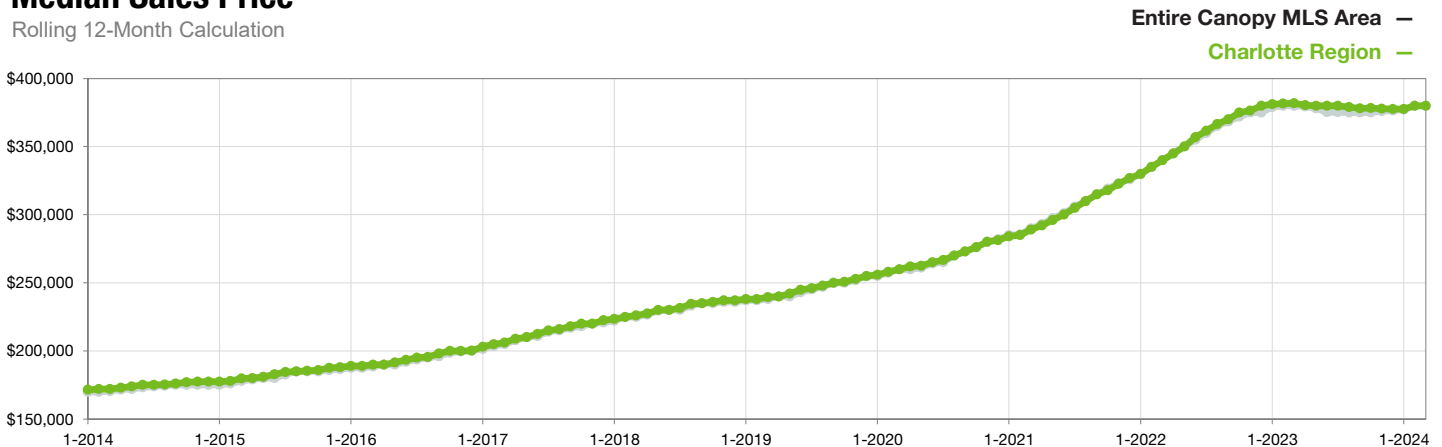
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March



Median Sales Price

Rolling 12-Month Calculation



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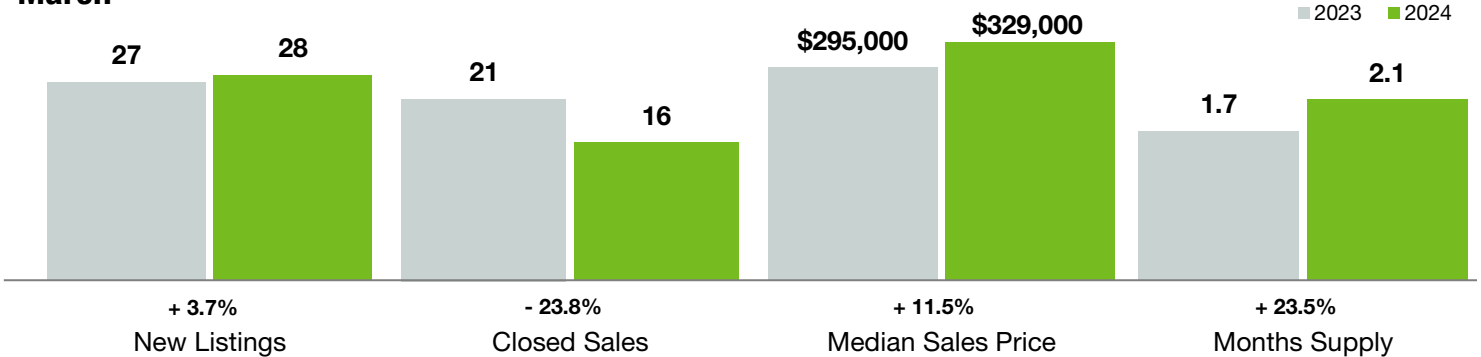
Alexander County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	27	28	+ 3.7%	66	78	+ 18.2%
Pending Sales	20	31	+ 55.0%	54	67	+ 24.1%
Closed Sales	21	16	- 23.8%	46	49	+ 6.5%
Median Sales Price*	\$295,000	\$329,000	+ 11.5%	\$259,500	\$310,000	+ 19.5%
Average Sales Price*	\$316,729	\$359,869	+ 13.6%	\$287,680	\$374,384	+ 30.1%
Percent of Original List Price Received*	97.5%	99.7%	+ 2.3%	94.6%	95.7%	+ 1.2%
List to Close	71	75	+ 5.6%	87	88	+ 1.1%
Days on Market Until Sale	32	27	- 15.6%	43	43	0.0%
Cumulative Days on Market Until Sale	37	32	- 13.5%	46	45	- 2.2%
Average List Price	\$371,802	\$427,011	+ 14.8%	\$332,832	\$394,195	+ 18.4%
Inventory of Homes for Sale	37	47	+ 27.0%	--	--	--
Months Supply of Inventory	1.7	2.1	+ 23.5%	--	--	--

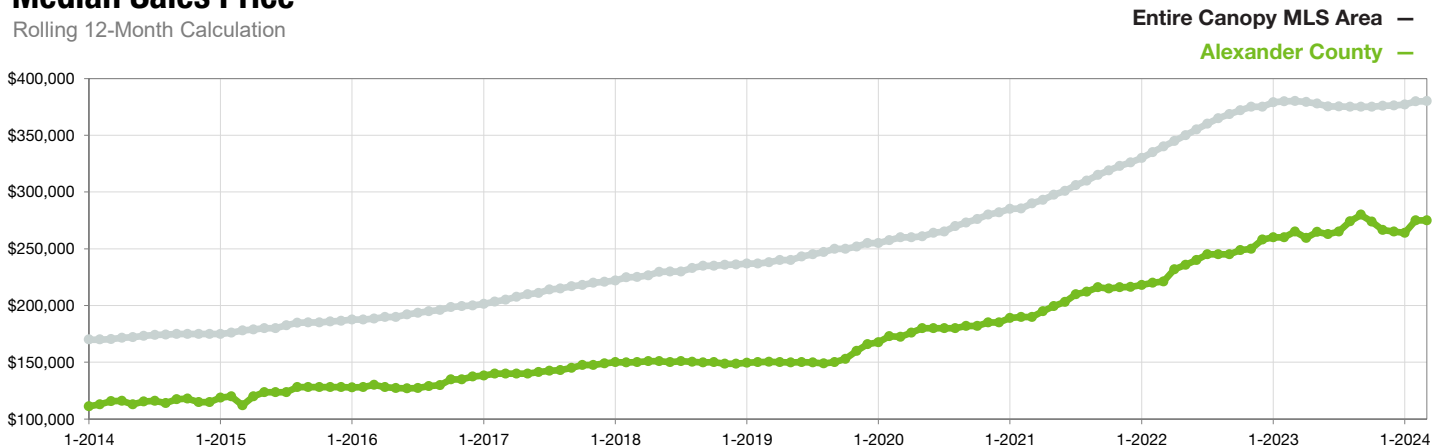
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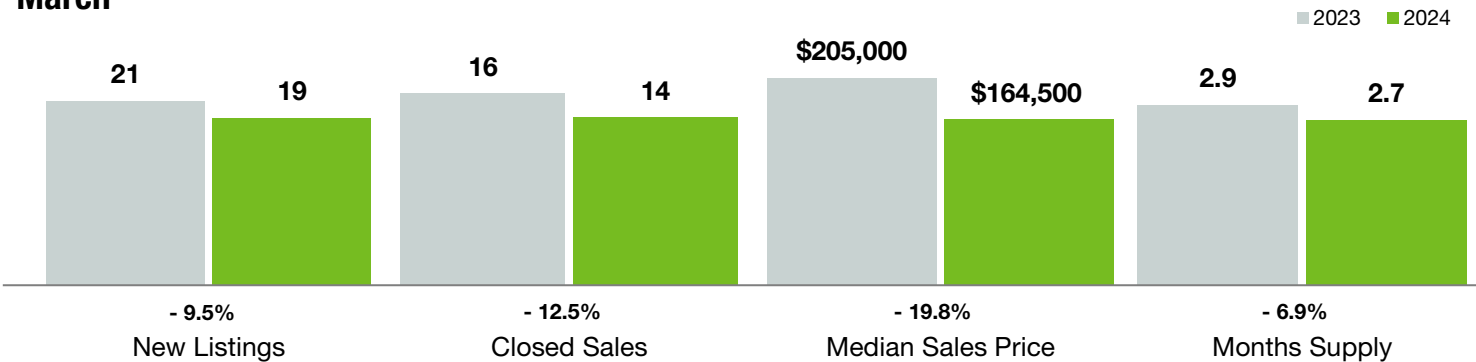
Anson County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	21	19	- 9.5%	43	48	+ 11.6%
Pending Sales	19	19	0.0%	46	35	- 23.9%
Closed Sales	16	14	- 12.5%	31	24	- 22.6%
Median Sales Price*	\$205,000	\$164,500	- 19.8%	\$190,000	\$182,500	- 3.9%
Average Sales Price*	\$213,281	\$251,952	+ 18.1%	\$204,529	\$256,135	+ 25.2%
Percent of Original List Price Received*	89.6%	94.2%	+ 5.1%	90.0%	92.8%	+ 3.1%
List to Close	107	102	- 4.7%	114	102	- 10.5%
Days on Market Until Sale	64	38	- 40.6%	61	45	- 26.2%
Cumulative Days on Market Until Sale	70	56	- 20.0%	66	55	- 16.7%
Average List Price	\$193,095	\$235,053	+ 21.7%	\$206,174	\$232,093	+ 12.6%
Inventory of Homes for Sale	37	33	- 10.8%	--	--	--
Months Supply of Inventory	2.9	2.7	- 6.9%	--	--	--

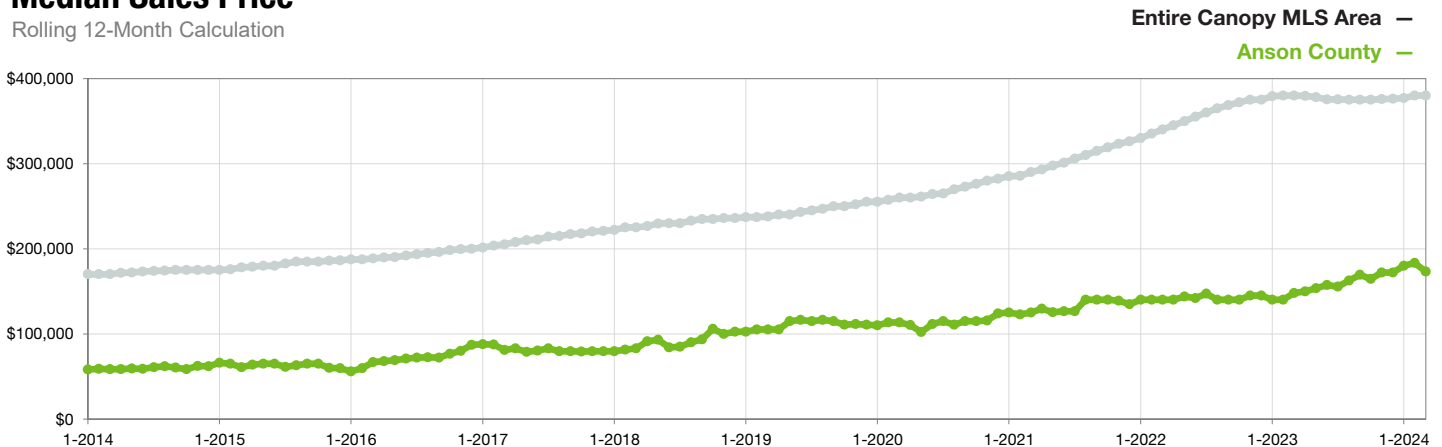
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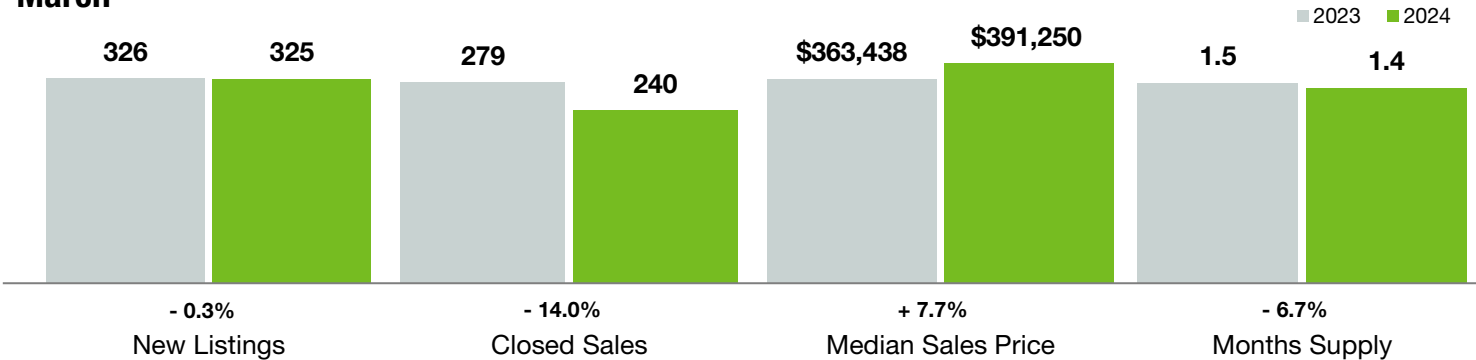
Cabarrus County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	326	325	- 0.3%	785	882	+ 12.4%
Pending Sales	319	308	- 3.4%	804	757	- 5.8%
Closed Sales	279	240	- 14.0%	607	597	- 1.6%
Median Sales Price*	\$363,438	\$391,250	+ 7.7%	\$360,900	\$400,000	+ 10.8%
Average Sales Price*	\$383,696	\$427,439	+ 11.4%	\$376,752	\$435,261	+ 15.5%
Percent of Original List Price Received*	95.2%	97.7%	+ 2.6%	94.6%	97.5%	+ 3.1%
List to Close	106	93	- 12.3%	101	96	- 5.0%
Days on Market Until Sale	55	42	- 23.6%	50	44	- 12.0%
Cumulative Days on Market Until Sale	57	46	- 19.3%	52	46	- 11.5%
Average List Price	\$451,562	\$448,653	- 0.6%	\$431,574	\$432,099	+ 0.1%
Inventory of Homes for Sale	380	352	- 7.4%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

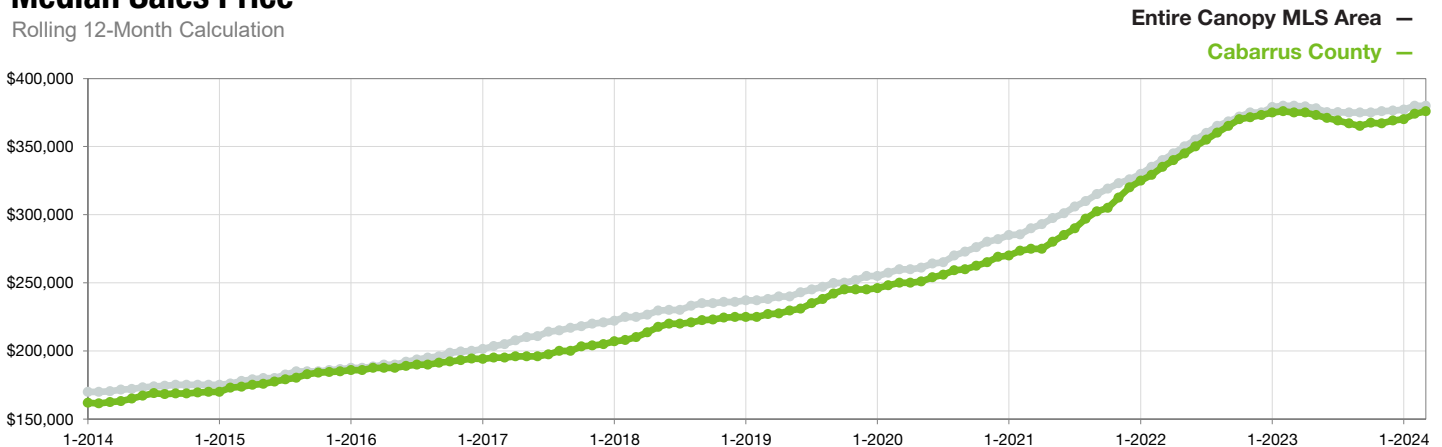
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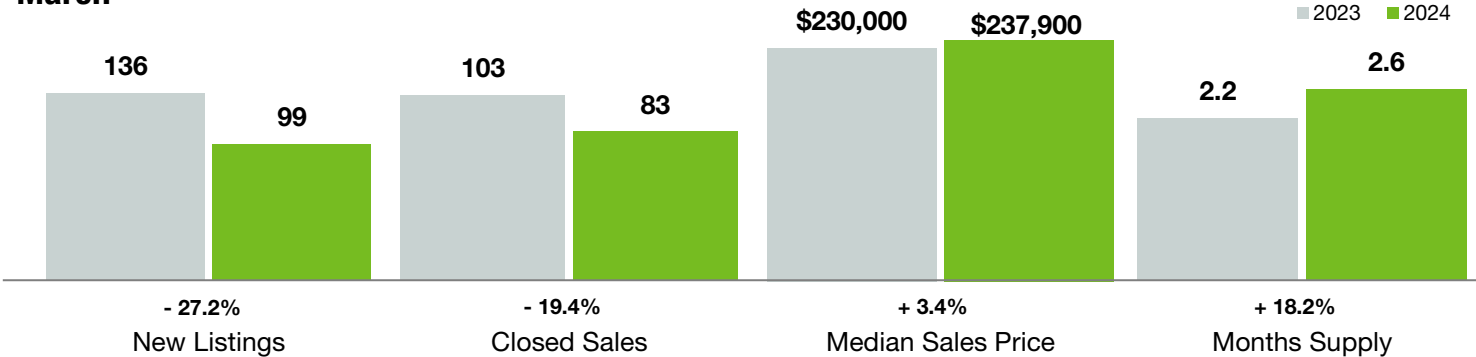
Cleveland County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	136	99	- 27.2%	314	326	+ 3.8%
Pending Sales	102	95	- 6.9%	279	263	- 5.7%
Closed Sales	103	83	- 19.4%	226	201	- 11.1%
Median Sales Price*	\$230,000	\$237,900	+ 3.4%	\$225,000	\$242,000	+ 7.6%
Average Sales Price*	\$269,949	\$254,665	- 5.7%	\$248,249	\$265,063	+ 6.8%
Percent of Original List Price Received*	94.7%	95.0%	+ 0.3%	93.6%	96.1%	+ 2.7%
List to Close	98	87	- 11.2%	96	94	- 2.1%
Days on Market Until Sale	57	50	- 12.3%	54	50	- 7.4%
Cumulative Days on Market Until Sale	64	62	- 3.1%	60	63	+ 5.0%
Average List Price	\$308,876	\$281,625	- 8.8%	\$283,531	\$277,799	- 2.0%
Inventory of Homes for Sale	183	220	+ 20.2%	--	--	--
Months Supply of Inventory	2.2	2.6	+ 18.2%	--	--	--

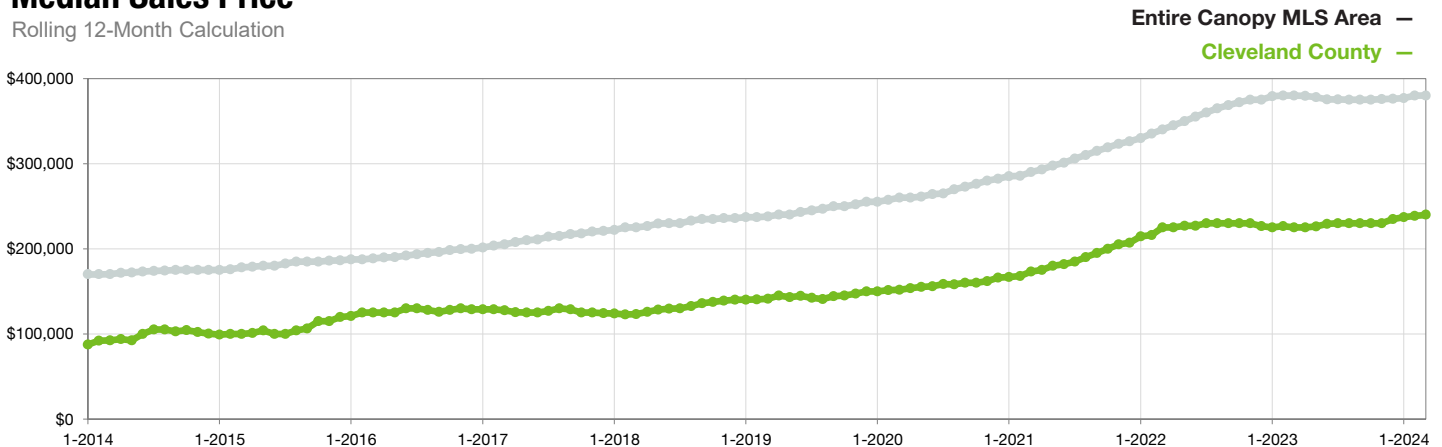
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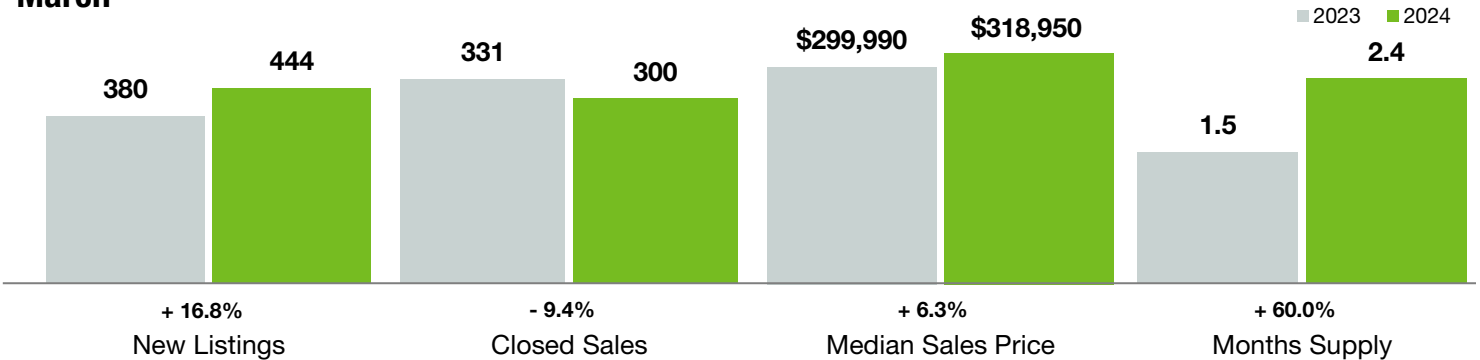
Gaston County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	380	444	+ 16.8%	922	1,147	+ 24.4%
Pending Sales	327	348	+ 6.4%	921	929	+ 0.9%
Closed Sales	331	300	- 9.4%	727	740	+ 1.8%
Median Sales Price*	\$299,990	\$318,950	+ 6.3%	\$291,000	\$314,750	+ 8.2%
Average Sales Price*	\$340,260	\$352,651	+ 3.6%	\$322,657	\$341,075	+ 5.7%
Percent of Original List Price Received*	94.7%	96.2%	+ 1.6%	94.4%	95.9%	+ 1.6%
List to Close	105	94	- 10.5%	102	93	- 8.8%
Days on Market Until Sale	55	47	- 14.5%	51	46	- 9.8%
Cumulative Days on Market Until Sale	58	54	- 6.9%	55	52	- 5.5%
Average List Price	\$337,919	\$370,235	+ 9.6%	\$326,608	\$367,496	+ 12.5%
Inventory of Homes for Sale	450	654	+ 45.3%	--	--	--
Months Supply of Inventory	1.5	2.4	+ 60.0%	--	--	--

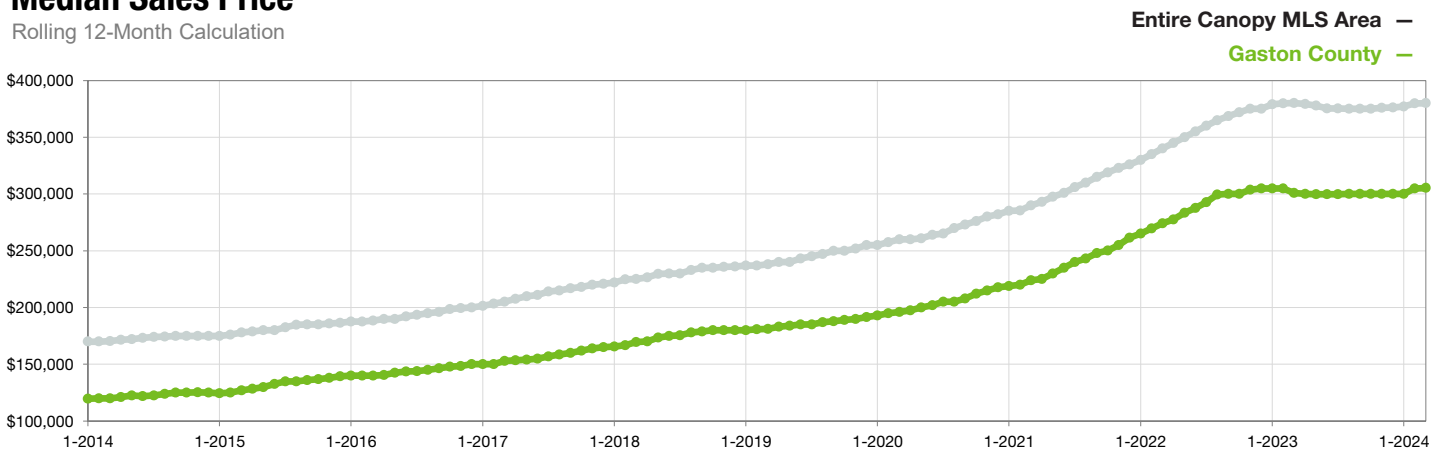
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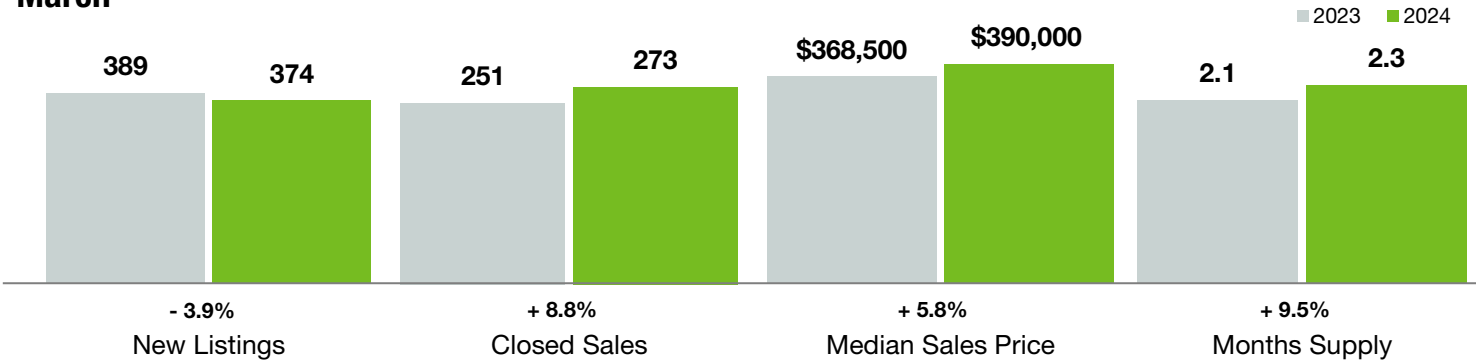
Iredell County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	389	374	- 3.9%	918	1,005	+ 9.5%
Pending Sales	298	319	+ 7.0%	771	906	+ 17.5%
Closed Sales	251	273	+ 8.8%	606	732	+ 20.8%
Median Sales Price*	\$368,500	\$390,000	+ 5.8%	\$366,750	\$380,000	+ 3.6%
Average Sales Price*	\$483,289	\$526,007	+ 8.8%	\$456,532	\$484,719	+ 6.2%
Percent of Original List Price Received*	96.2%	96.0%	- 0.2%	95.2%	95.8%	+ 0.6%
List to Close	103	102	- 1.0%	109	107	- 1.8%
Days on Market Until Sale	53	53	0.0%	52	50	- 3.8%
Cumulative Days on Market Until Sale	60	59	- 1.7%	57	58	+ 1.8%
Average List Price	\$541,962	\$612,510	+ 13.0%	\$500,209	\$554,668	+ 10.9%
Inventory of Homes for Sale	564	624	+ 10.6%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--

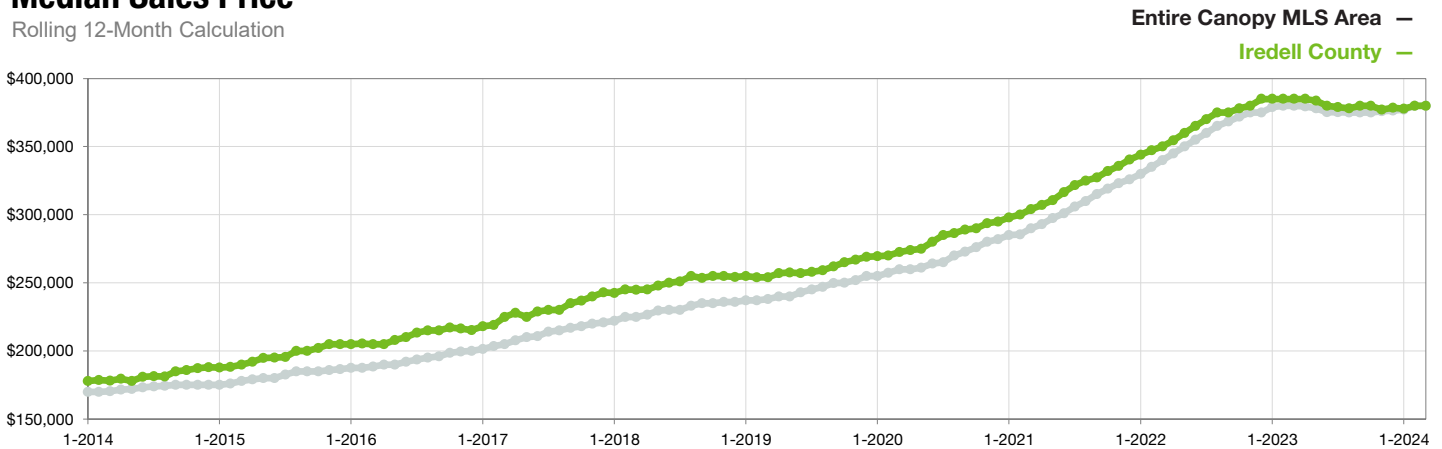
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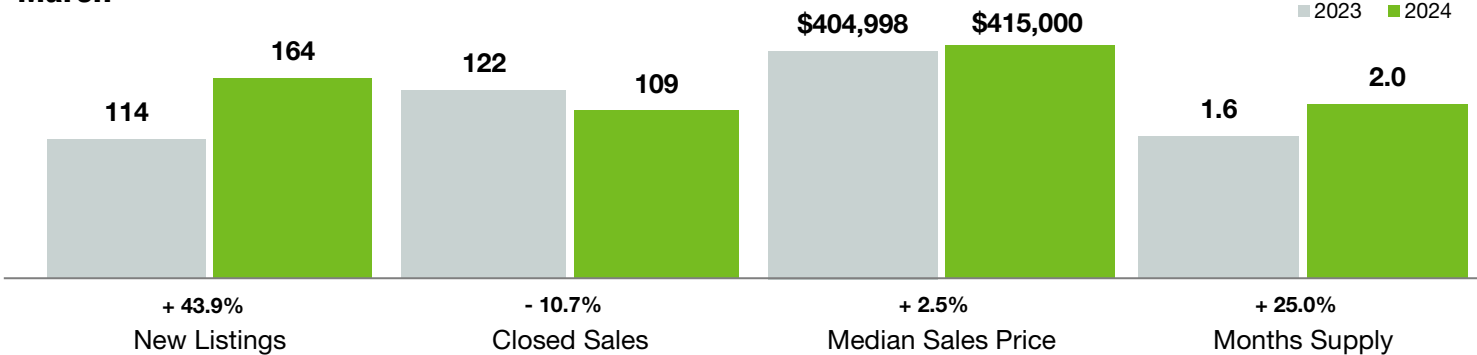
Lincoln County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	114	164	+ 43.9%	323	381	+ 18.0%
Pending Sales	117	129	+ 10.3%	345	326	- 5.5%
Closed Sales	122	109	- 10.7%	288	258	- 10.4%
Median Sales Price*	\$404,998	\$415,000	+ 2.5%	\$417,000	\$408,858	- 2.0%
Average Sales Price*	\$493,941	\$456,888	- 7.5%	\$480,638	\$467,685	- 2.7%
Percent of Original List Price Received*	96.1%	96.8%	+ 0.7%	95.8%	97.1%	+ 1.4%
List to Close	109	102	- 6.4%	117	106	- 9.4%
Days on Market Until Sale	58	42	- 27.6%	60	48	- 20.0%
Cumulative Days on Market Until Sale	61	48	- 21.3%	58	55	- 5.2%
Average List Price	\$545,078	\$588,297	+ 7.9%	\$491,452	\$551,052	+ 12.1%
Inventory of Homes for Sale	185	217	+ 17.3%	--	--	--
Months Supply of Inventory	1.6	2.0	+ 25.0%	--	--	--

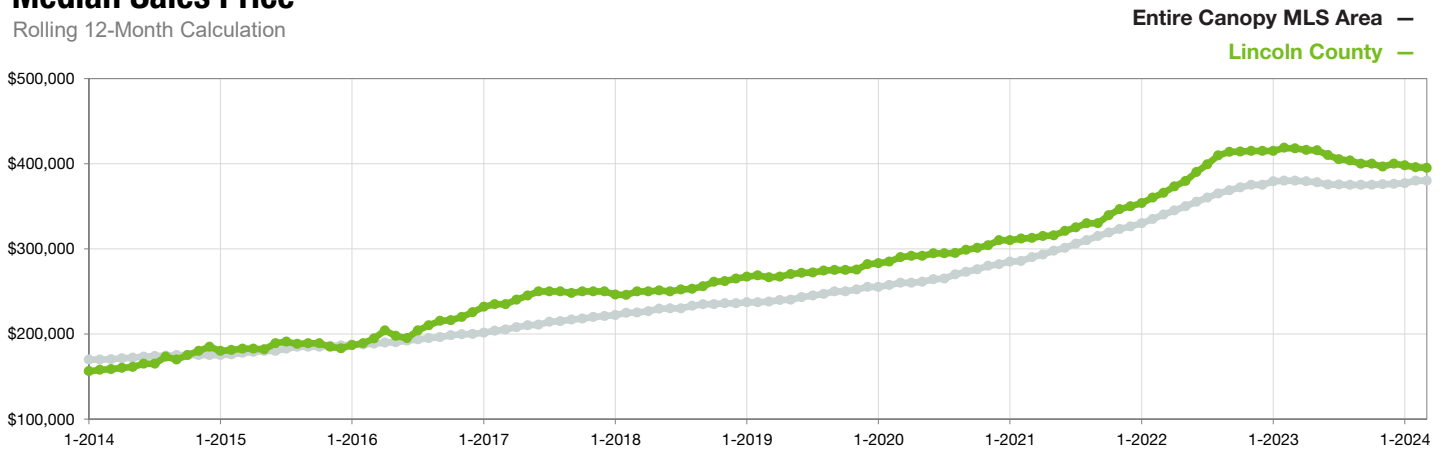
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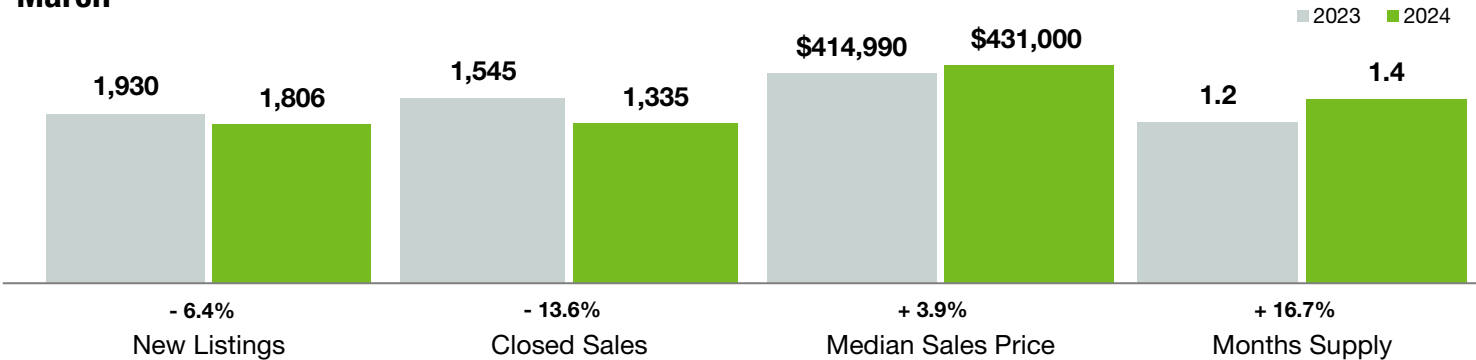
Mecklenburg County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	1,930	1,806	- 6.4%	4,383	4,570	+ 4.3%
Pending Sales	1,598	1,528	- 4.4%	4,295	4,084	- 4.9%
Closed Sales	1,545	1,335	- 13.6%	3,492	3,261	- 6.6%
Median Sales Price*	\$414,990	\$431,000	+ 3.9%	\$407,000	\$425,000	+ 4.4%
Average Sales Price*	\$521,425	\$573,479	+ 10.0%	\$501,466	\$552,212	+ 10.1%
Percent of Original List Price Received*	97.2%	98.4%	+ 1.2%	96.3%	98.0%	+ 1.8%
List to Close	94	80	- 14.9%	101	86	- 14.9%
Days on Market Until Sale	44	32	- 27.3%	46	36	- 21.7%
Cumulative Days on Market Until Sale	45	36	- 20.0%	47	39	- 17.0%
Average List Price	\$590,909	\$604,592	+ 2.3%	\$569,247	\$614,249	+ 7.9%
Inventory of Homes for Sale	1,692	1,714	+ 1.3%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

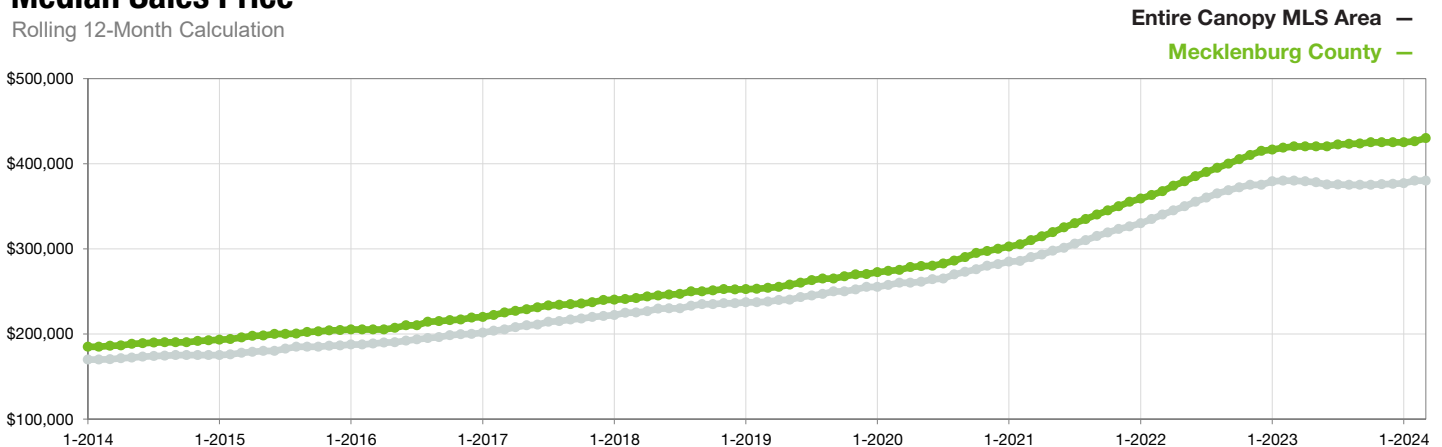
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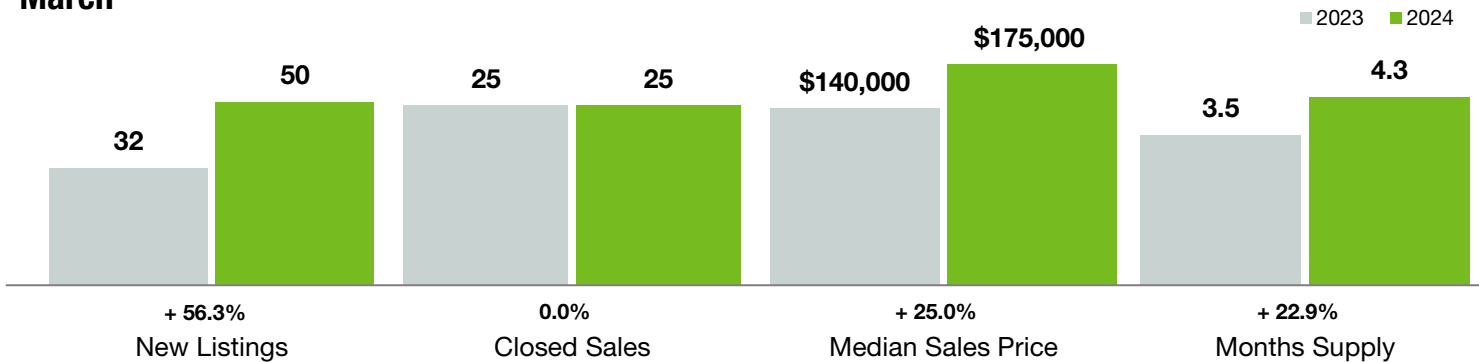
Montgomery County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	32	50	+ 56.3%	79	114	+ 44.3%
Pending Sales	31	33	+ 6.5%	61	80	+ 31.1%
Closed Sales	25	25	0.0%	51	60	+ 17.6%
Median Sales Price*	\$140,000	\$175,000	+ 25.0%	\$151,550	\$177,500	+ 17.1%
Average Sales Price*	\$355,454	\$339,101	- 4.6%	\$290,704	\$338,434	+ 16.4%
Percent of Original List Price Received*	91.0%	89.6%	- 1.5%	91.9%	89.9%	- 2.2%
List to Close	119	123	+ 3.4%	107	119	+ 11.2%
Days on Market Until Sale	91	89	- 2.2%	75	82	+ 9.3%
Cumulative Days on Market Until Sale	102	109	+ 6.9%	80	108	+ 35.0%
Average List Price	\$284,833	\$349,425	+ 22.7%	\$361,525	\$310,758	- 14.0%
Inventory of Homes for Sale	76	108	+ 42.1%	--	--	--
Months Supply of Inventory	3.5	4.3	+ 22.9%	--	--	--

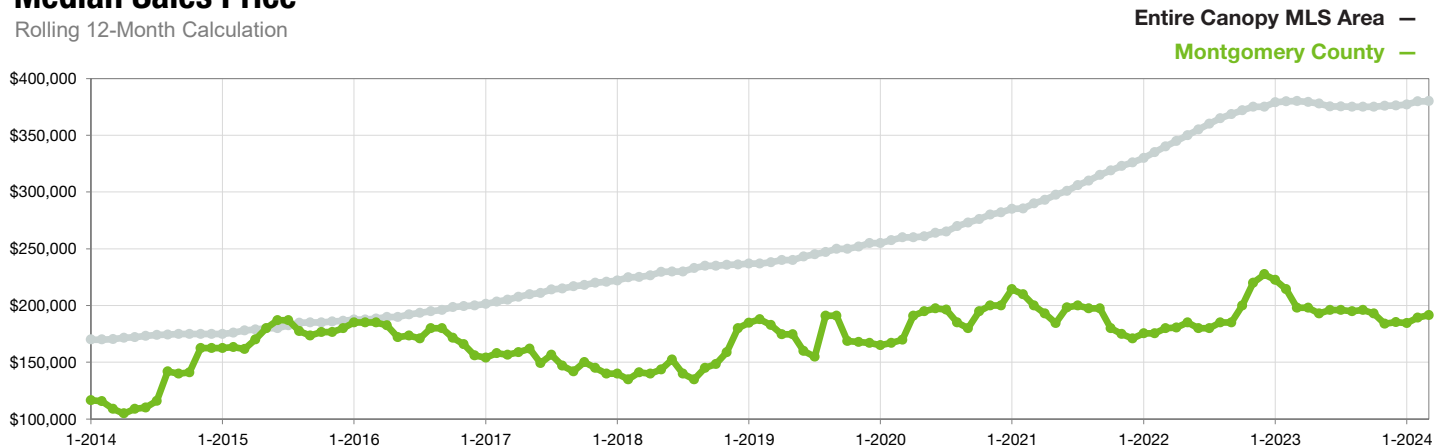
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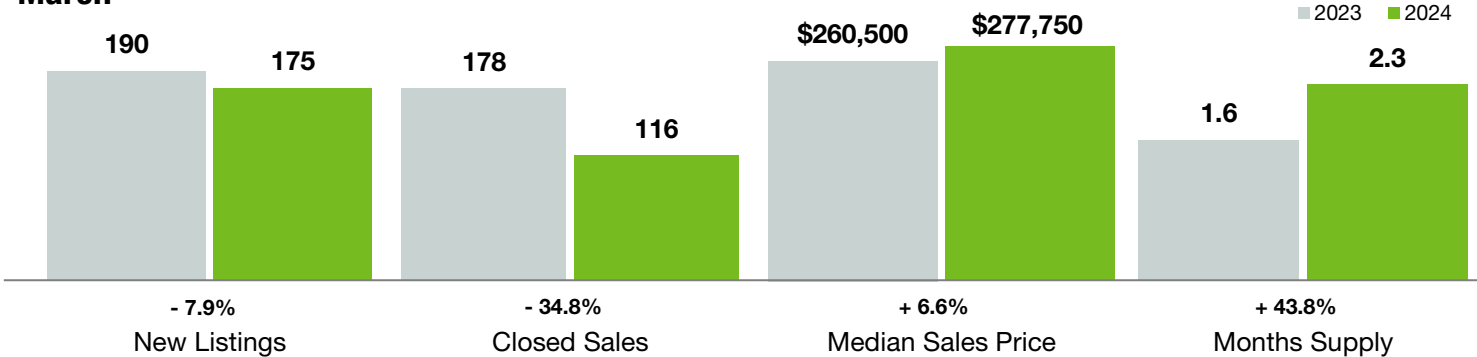
Rowan County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	190	175	- 7.9%	480	498	+ 3.8%
Pending Sales	175	177	+ 1.1%	478	438	- 8.4%
Closed Sales	178	116	- 34.8%	415	326	- 21.4%
Median Sales Price*	\$260,500	\$277,750	+ 6.6%	\$254,990	\$274,950	+ 7.8%
Average Sales Price*	\$287,257	\$317,579	+ 10.6%	\$279,112	\$306,472	+ 9.8%
Percent of Original List Price Received*	93.9%	95.9%	+ 2.1%	93.6%	94.9%	+ 1.4%
List to Close	101	91	- 9.9%	96	88	- 8.3%
Days on Market Until Sale	53	52	- 1.9%	48	45	- 6.3%
Cumulative Days on Market Until Sale	61	55	- 9.8%	54	50	- 7.4%
Average List Price	\$279,997	\$358,882	+ 28.2%	\$290,165	\$336,419	+ 15.9%
Inventory of Homes for Sale	262	303	+ 15.6%	--	--	--
Months Supply of Inventory	1.6	2.3	+ 43.8%	--	--	--

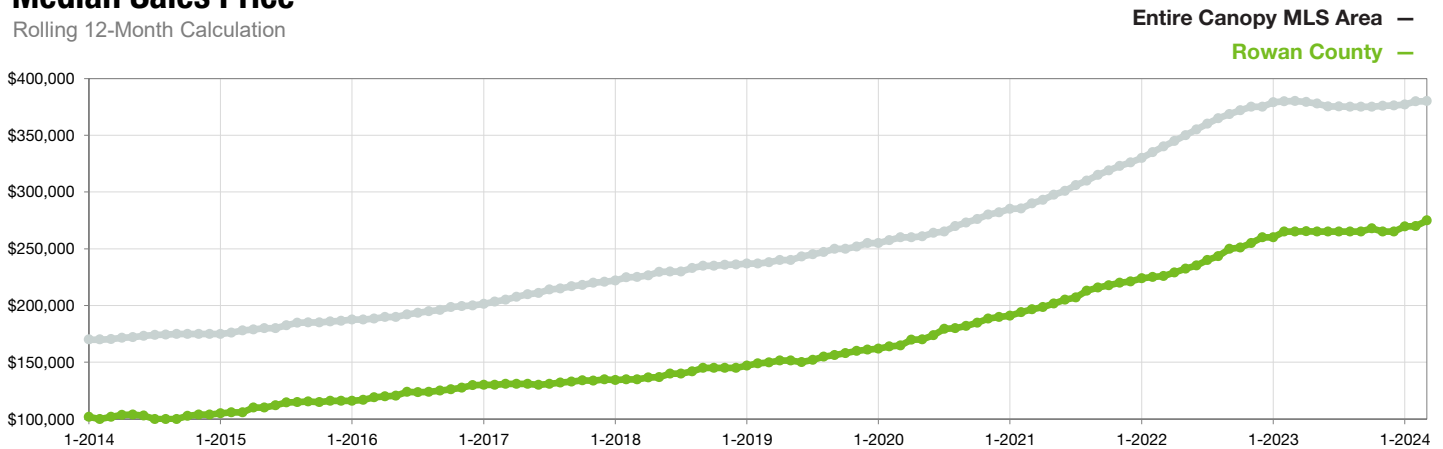
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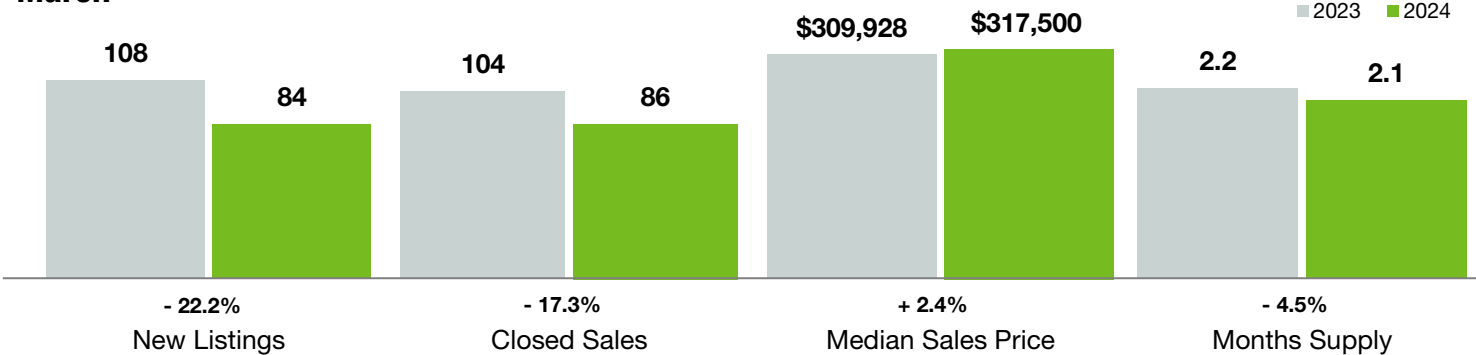
Stanly County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	108	84	- 22.2%	265	251	- 5.3%
Pending Sales	106	80	- 24.5%	266	258	- 3.0%
Closed Sales	104	86	- 17.3%	201	200	- 0.5%
Median Sales Price*	\$309,928	\$317,500	+ 2.4%	\$298,900	\$313,500	+ 4.9%
Average Sales Price*	\$310,201	\$332,951	+ 7.3%	\$304,187	\$334,509	+ 10.0%
Percent of Original List Price Received*	94.5%	94.0%	- 0.5%	93.7%	94.4%	+ 0.7%
List to Close	113	104	- 8.0%	110	107	- 2.7%
Days on Market Until Sale	57	63	+ 10.5%	55	61	+ 10.9%
Cumulative Days on Market Until Sale	61	68	+ 11.5%	61	69	+ 13.1%
Average List Price	\$435,193	\$348,672	- 19.9%	\$362,768	\$342,616	- 5.6%
Inventory of Homes for Sale	176	156	- 11.4%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

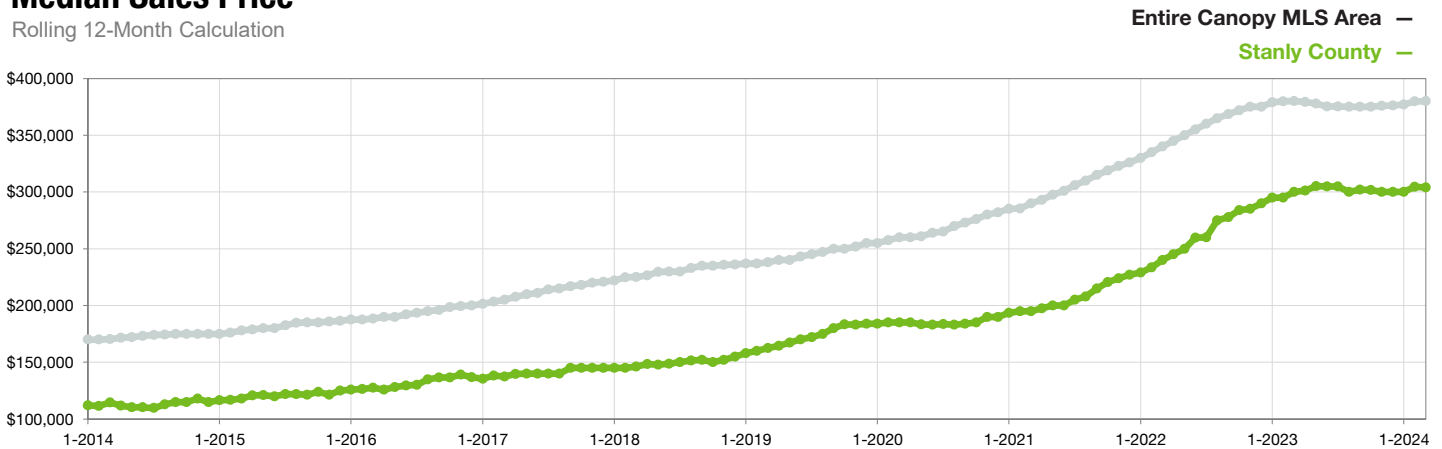
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March



Median Sales Price

Rolling 12-Month Calculation



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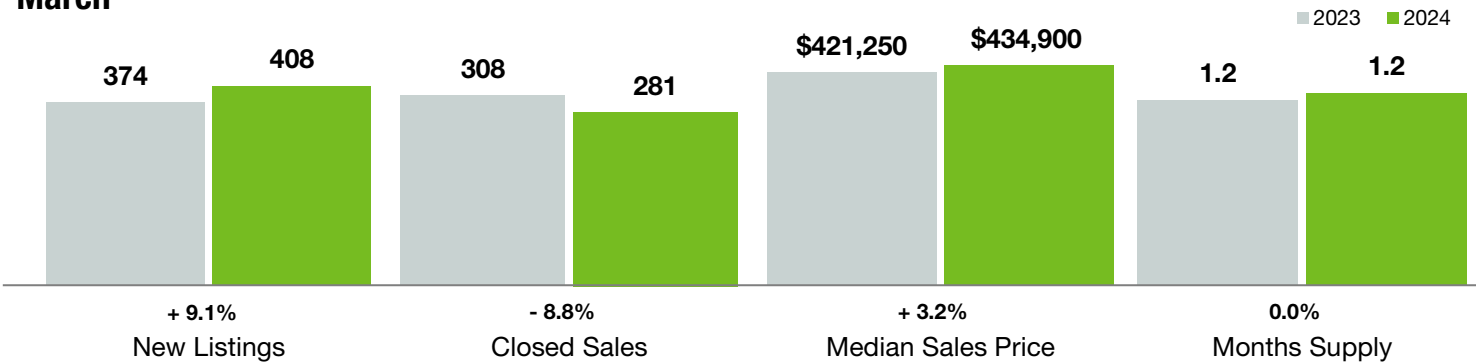
Union County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	374	408	+ 9.1%	892	971	+ 8.9%
Pending Sales	337	349	+ 3.6%	877	876	- 0.1%
Closed Sales	308	281	- 8.8%	739	672	- 9.1%
Median Sales Price*	\$421,250	\$434,900	+ 3.2%	\$430,000	\$434,950	+ 1.2%
Average Sales Price*	\$509,220	\$560,250	+ 10.0%	\$514,495	\$555,612	+ 8.0%
Percent of Original List Price Received*	96.3%	98.6%	+ 2.4%	95.5%	97.6%	+ 2.2%
List to Close	116	85	- 26.7%	116	88	- 24.1%
Days on Market Until Sale	46	36	- 21.7%	45	39	- 13.3%
Cumulative Days on Market Until Sale	52	40	- 23.1%	51	41	- 19.6%
Average List Price	\$615,092	\$658,261	+ 7.0%	\$565,773	\$630,012	+ 11.4%
Inventory of Homes for Sale	378	337	- 10.8%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

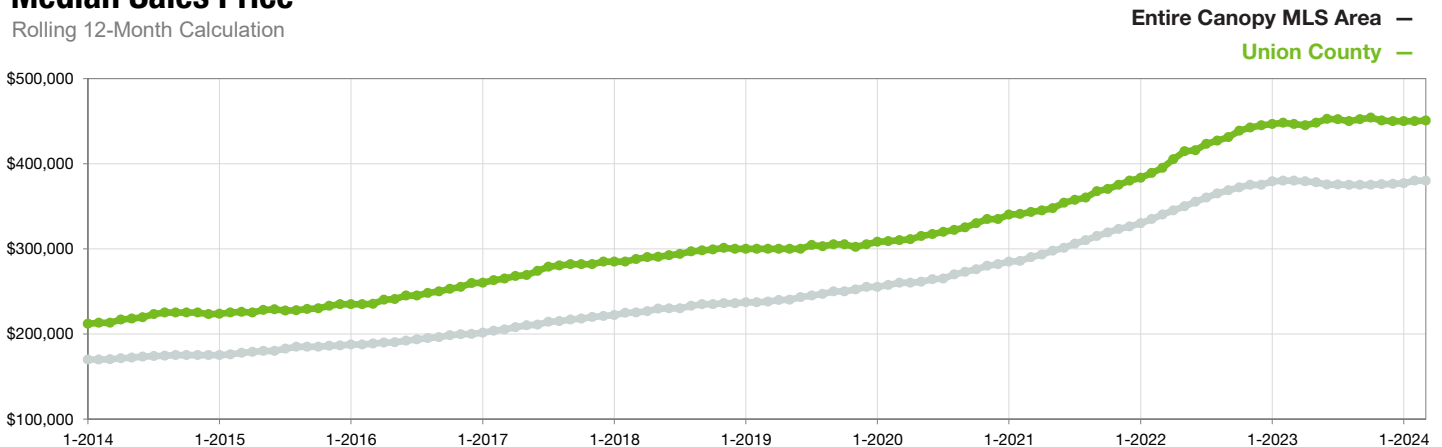
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March



Median Sales Price

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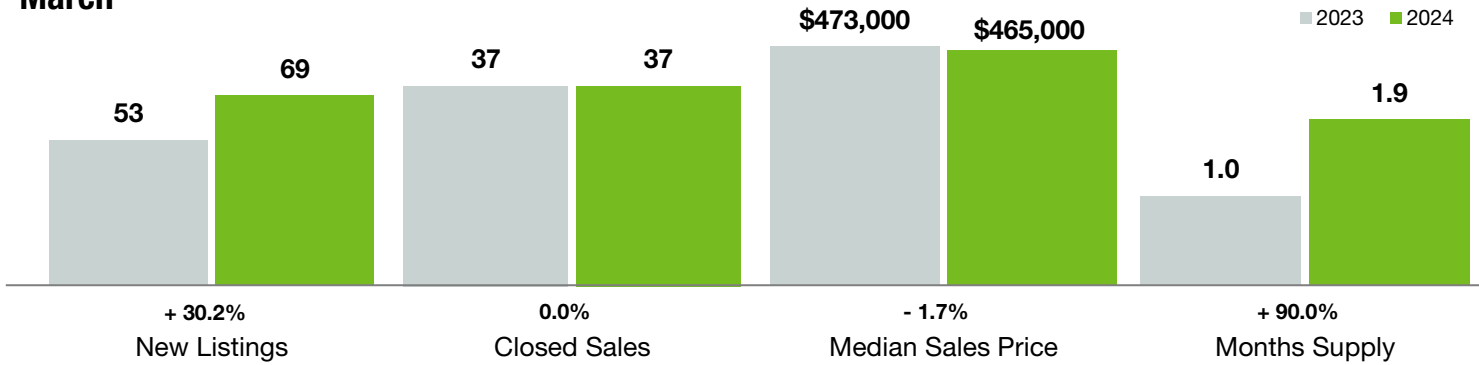
Belmont

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	53	69	+ 30.2%	122	152	+ 24.6%
Pending Sales	50	50	0.0%	118	132	+ 11.9%
Closed Sales	37	37	0.0%	74	102	+ 37.8%
Median Sales Price*	\$473,000	\$465,000	- 1.7%	\$405,500	\$408,151	+ 0.7%
Average Sales Price*	\$517,843	\$613,371	+ 18.4%	\$459,772	\$532,956	+ 15.9%
Percent of Original List Price Received*	96.8%	96.6%	- 0.2%	95.5%	96.6%	+ 1.2%
List to Close	75	61	- 18.7%	75	73	- 2.7%
Days on Market Until Sale	40	32	- 20.0%	38	38	0.0%
Cumulative Days on Market Until Sale	41	33	- 19.5%	40	39	- 2.5%
Average List Price	\$493,609	\$514,800	+ 4.3%	\$479,626	\$535,704	+ 11.7%
Inventory of Homes for Sale	42	77	+ 83.3%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

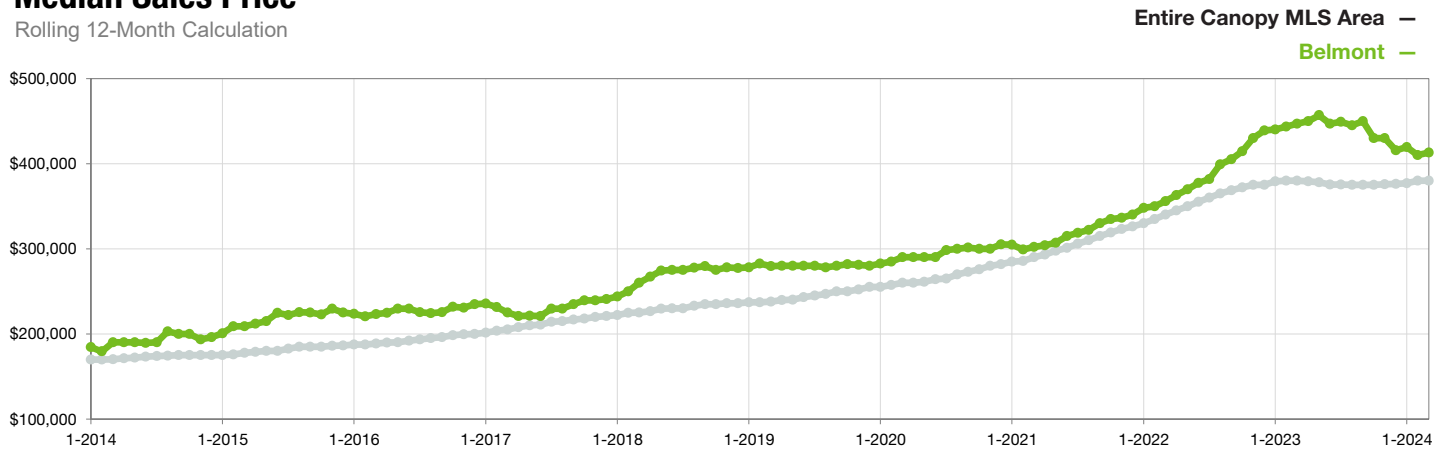
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March



Median Sales Price

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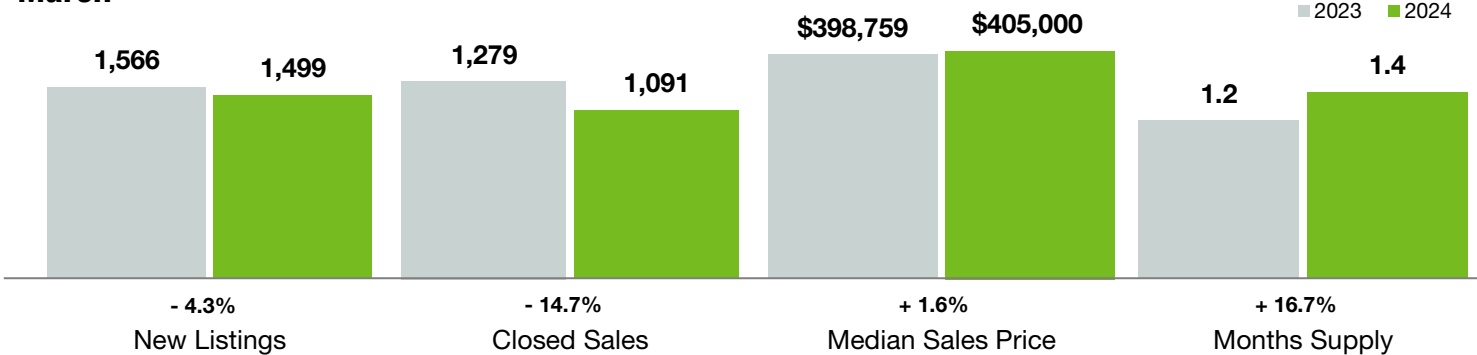
City of Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	1,566	1,499	- 4.3%	3,589	3,747	+ 4.4%
Pending Sales	1,326	1,274	- 3.9%	3,557	3,349	- 5.8%
Closed Sales	1,279	1,091	- 14.7%	2,862	2,649	- 7.4%
Median Sales Price*	\$398,759	\$405,000	+ 1.6%	\$390,339	\$400,602	+ 2.6%
Average Sales Price*	\$518,344	\$557,702	+ 7.6%	\$487,989	\$536,066	+ 9.9%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	96.2%	98.0%	+ 1.9%
List to Close	94	80	- 14.9%	99	87	- 12.1%
Days on Market Until Sale	45	33	- 26.7%	46	37	- 19.6%
Cumulative Days on Market Until Sale	47	37	- 21.3%	47	40	- 14.9%
Average List Price	\$582,474	\$583,006	+ 0.1%	\$552,065	\$593,468	+ 7.5%
Inventory of Homes for Sale	1,329	1,393	+ 4.8%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

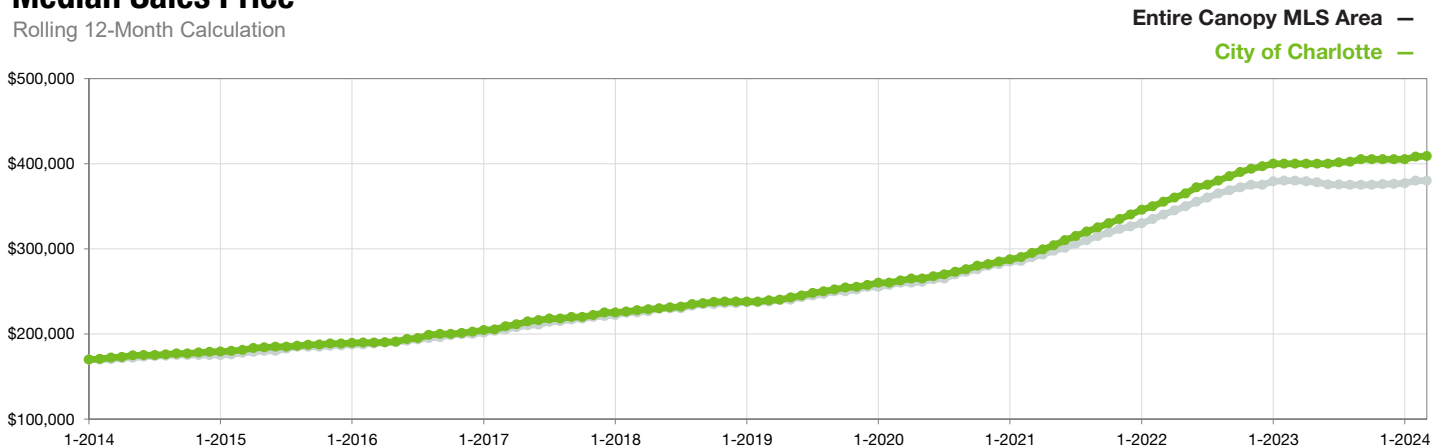
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March



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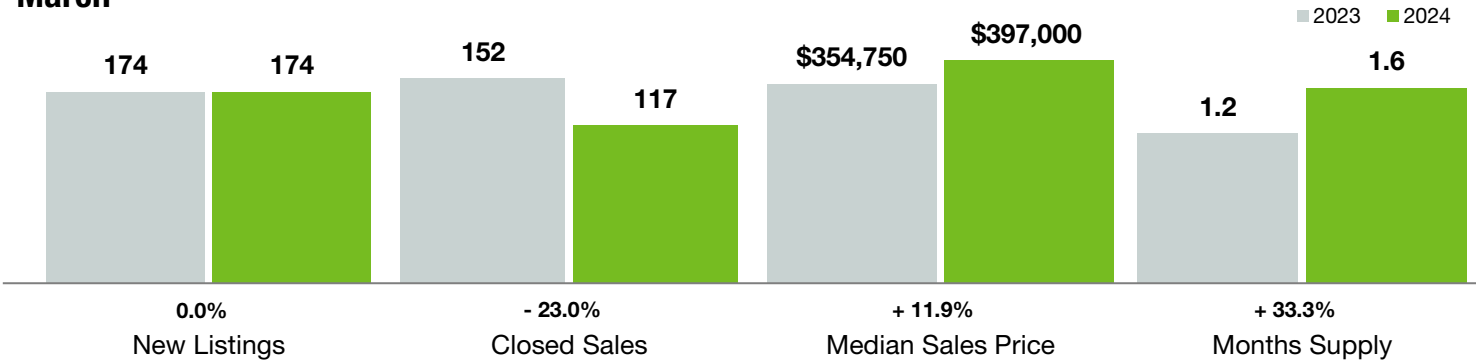
Concord

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	174	174	0.0%	383	453	+ 18.3%
Pending Sales	169	145	- 14.2%	418	368	- 12.0%
Closed Sales	152	117	- 23.0%	338	303	- 10.4%
Median Sales Price*	\$354,750	\$397,000	+ 11.9%	\$355,000	\$390,000	+ 9.9%
Average Sales Price*	\$376,855	\$446,672	+ 18.5%	\$368,206	\$437,299	+ 18.8%
Percent of Original List Price Received*	95.0%	98.2%	+ 3.4%	94.5%	97.5%	+ 3.2%
List to Close	103	72	- 30.1%	99	79	- 20.2%
Days on Market Until Sale	52	29	- 44.2%	46	36	- 21.7%
Cumulative Days on Market Until Sale	53	36	- 32.1%	48	41	- 14.6%
Average List Price	\$480,871	\$461,801	- 4.0%	\$429,581	\$440,257	+ 2.5%
Inventory of Homes for Sale	179	196	+ 9.5%	--	--	--
Months Supply of Inventory	1.2	1.6	+ 33.3%	--	--	--

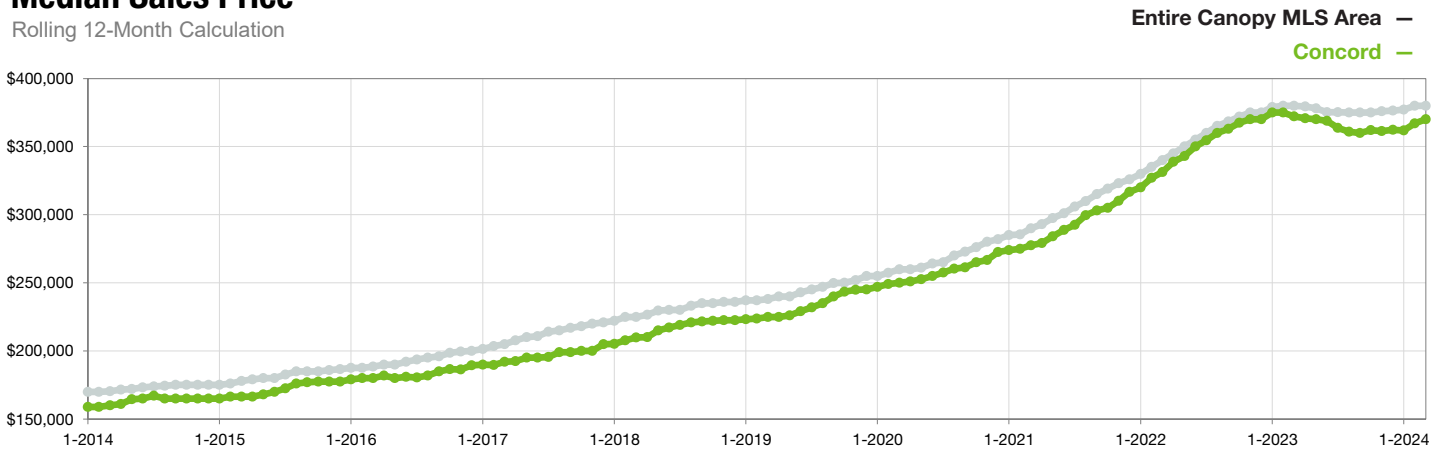
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March



Median Sales Price

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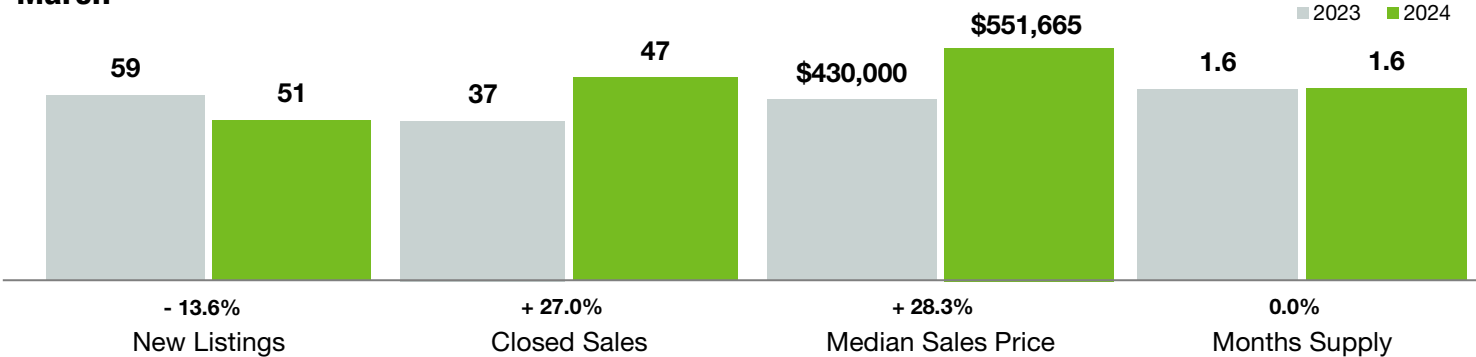
Cornelius

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	59	51	- 13.6%	148	157	+ 6.1%
Pending Sales	46	49	+ 6.5%	129	138	+ 7.0%
Closed Sales	37	47	+ 27.0%	106	125	+ 17.9%
Median Sales Price*	\$430,000	\$551,665	+ 28.3%	\$462,500	\$551,665	+ 19.3%
Average Sales Price*	\$487,008	\$788,837	+ 62.0%	\$636,980	\$728,740	+ 14.4%
Percent of Original List Price Received*	97.3%	98.3%	+ 1.0%	96.5%	96.7%	+ 0.2%
List to Close	65	108	+ 66.2%	88	98	+ 11.4%
Days on Market Until Sale	28	62	+ 121.4%	42	55	+ 31.0%
Cumulative Days on Market Until Sale	38	45	+ 18.4%	45	43	- 4.4%
Average List Price	\$822,643	\$957,752	+ 16.4%	\$934,684	\$949,903	+ 1.6%
Inventory of Homes for Sale	82	70	- 14.6%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--

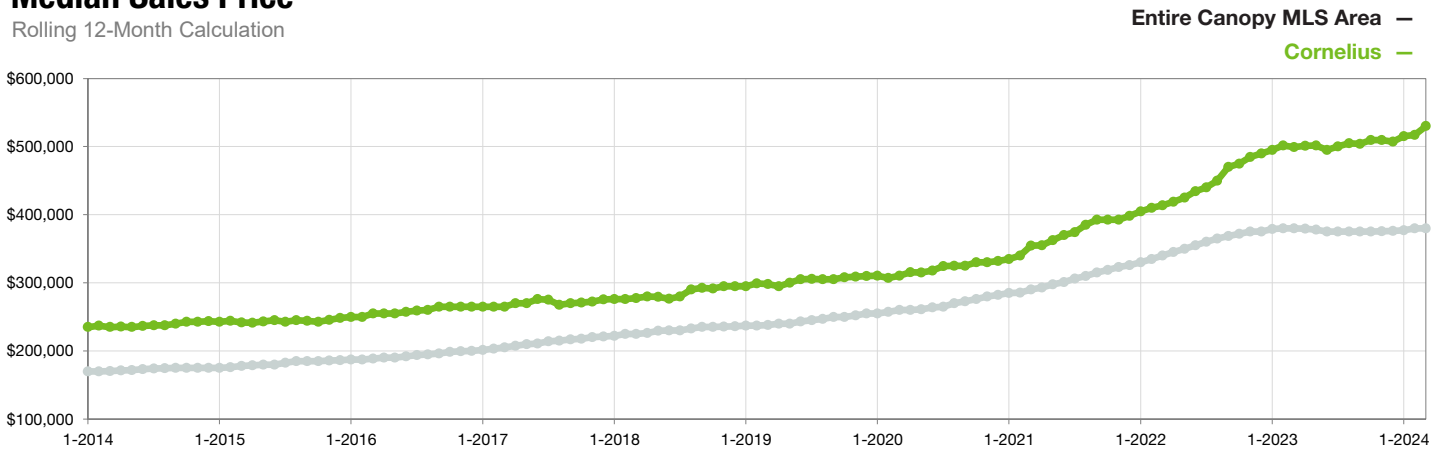
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March



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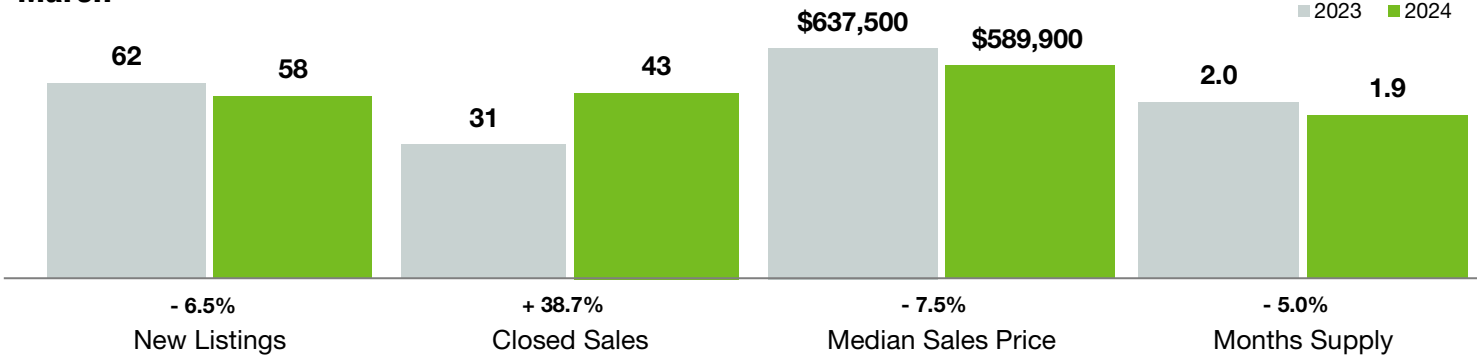
Davidson

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	62	58	- 6.5%	128	132	+ 3.1%
Pending Sales	56	40	- 28.6%	111	108	- 2.7%
Closed Sales	31	43	+ 38.7%	79	102	+ 29.1%
Median Sales Price*	\$637,500	\$589,900	- 7.5%	\$609,650	\$542,500	- 11.0%
Average Sales Price*	\$760,640	\$743,120	- 2.3%	\$698,975	\$697,753	- 0.2%
Percent of Original List Price Received*	99.7%	98.4%	- 1.3%	98.3%	97.8%	- 0.5%
List to Close	98	95	- 3.1%	131	107	- 18.3%
Days on Market Until Sale	33	35	+ 6.1%	45	46	+ 2.2%
Cumulative Days on Market Until Sale	51	44	- 13.7%	54	58	+ 7.4%
Average List Price	\$857,204	\$805,016	- 6.1%	\$793,602	\$881,548	+ 11.1%
Inventory of Homes for Sale	73	65	- 11.0%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

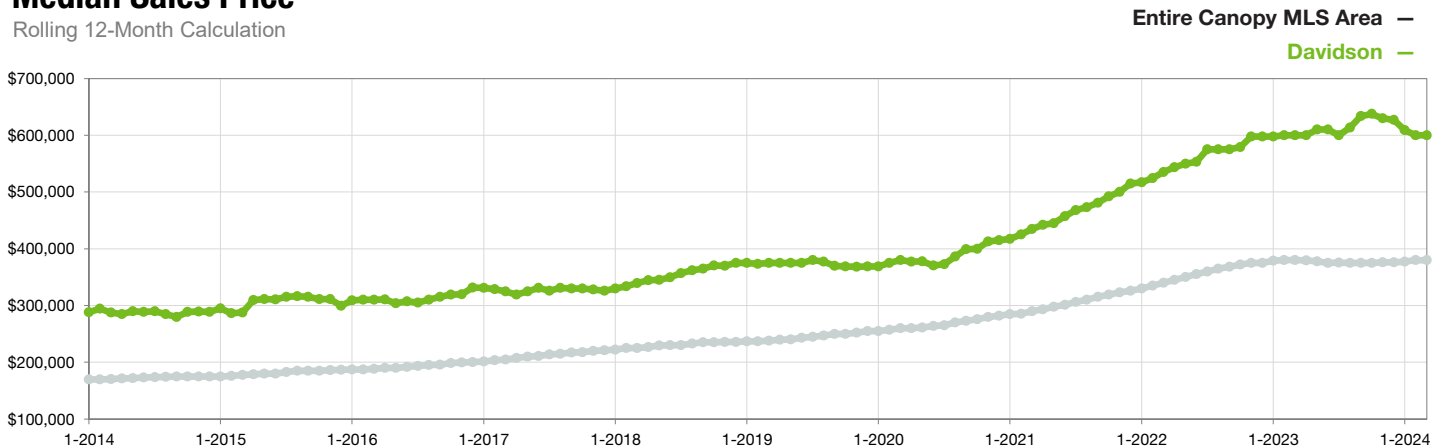
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March



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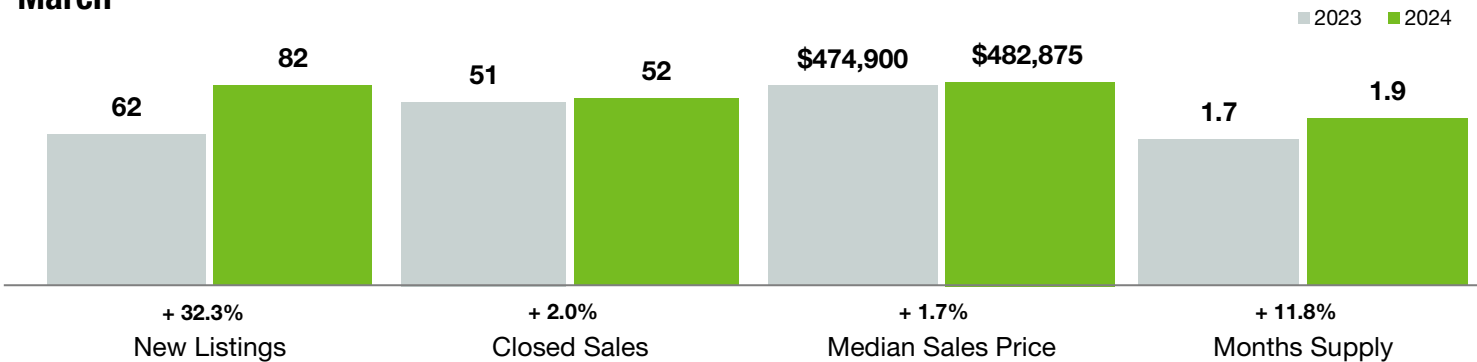
Denver

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	62	82	+ 32.3%	164	193	+ 17.7%
Pending Sales	56	68	+ 21.4%	154	172	+ 11.7%
Closed Sales	51	52	+ 2.0%	124	128	+ 3.2%
Median Sales Price*	\$474,900	\$482,875	+ 1.7%	\$488,750	\$487,593	- 0.2%
Average Sales Price*	\$695,571	\$557,587	- 19.8%	\$630,312	\$575,191	- 8.7%
Percent of Original List Price Received*	96.8%	98.1%	+ 1.3%	96.2%	98.5%	+ 2.4%
List to Close	124	126	+ 1.6%	133	123	- 7.5%
Days on Market Until Sale	66	51	- 22.7%	68	55	- 19.1%
Cumulative Days on Market Until Sale	66	56	- 15.2%	57	55	- 3.5%
Average List Price	\$757,867	\$777,095	+ 2.5%	\$664,926	\$721,679	+ 8.5%
Inventory of Homes for Sale	86	105	+ 22.1%	--	--	--
Months Supply of Inventory	1.7	1.9	+ 11.8%	--	--	--

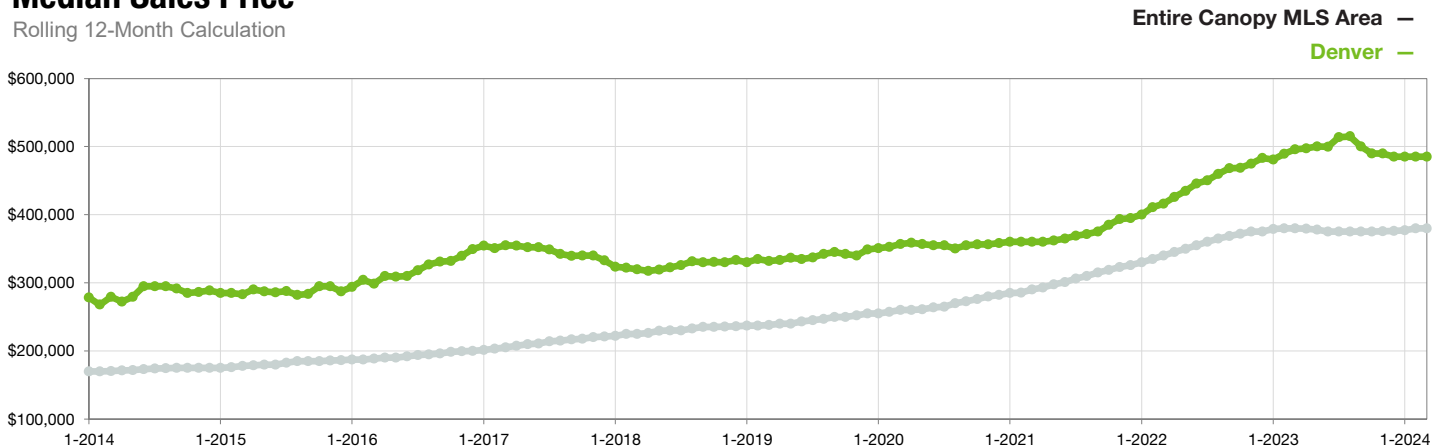
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March



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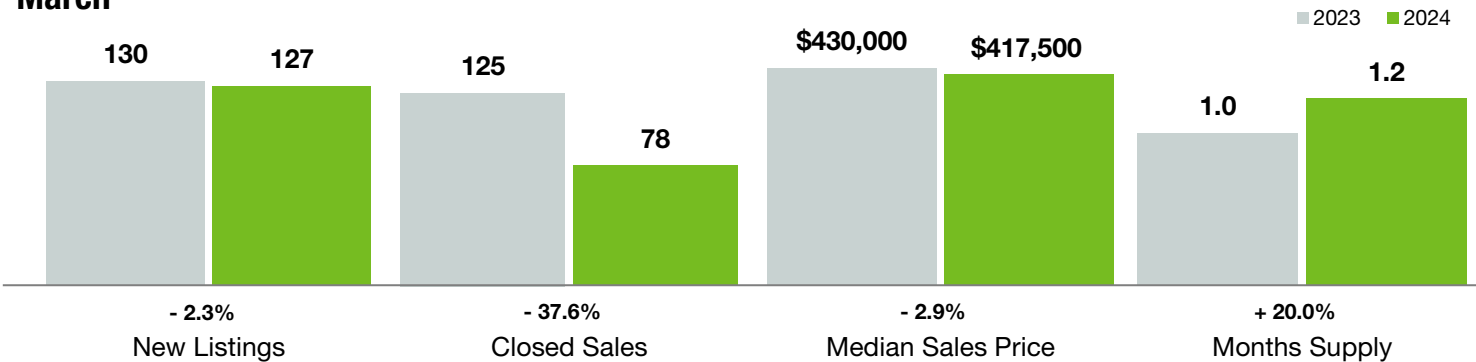
Fort Mill

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	130	127	- 2.3%	313	322	+ 2.9%
Pending Sales	105	117	+ 11.4%	314	281	- 10.5%
Closed Sales	125	78	- 37.6%	249	219	- 12.0%
Median Sales Price*	\$430,000	\$417,500	- 2.9%	\$432,560	\$462,500	+ 6.9%
Average Sales Price*	\$488,848	\$499,463	+ 2.2%	\$488,338	\$533,379	+ 9.2%
Percent of Original List Price Received*	97.1%	97.5%	+ 0.4%	96.4%	97.0%	+ 0.6%
List to Close	89	76	- 14.6%	97	91	- 6.2%
Days on Market Until Sale	37	33	- 10.8%	43	37	- 14.0%
Cumulative Days on Market Until Sale	41	35	- 14.6%	44	41	- 6.8%
Average List Price	\$559,131	\$642,185	+ 14.9%	\$547,411	\$584,352	+ 6.7%
Inventory of Homes for Sale	103	117	+ 13.6%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

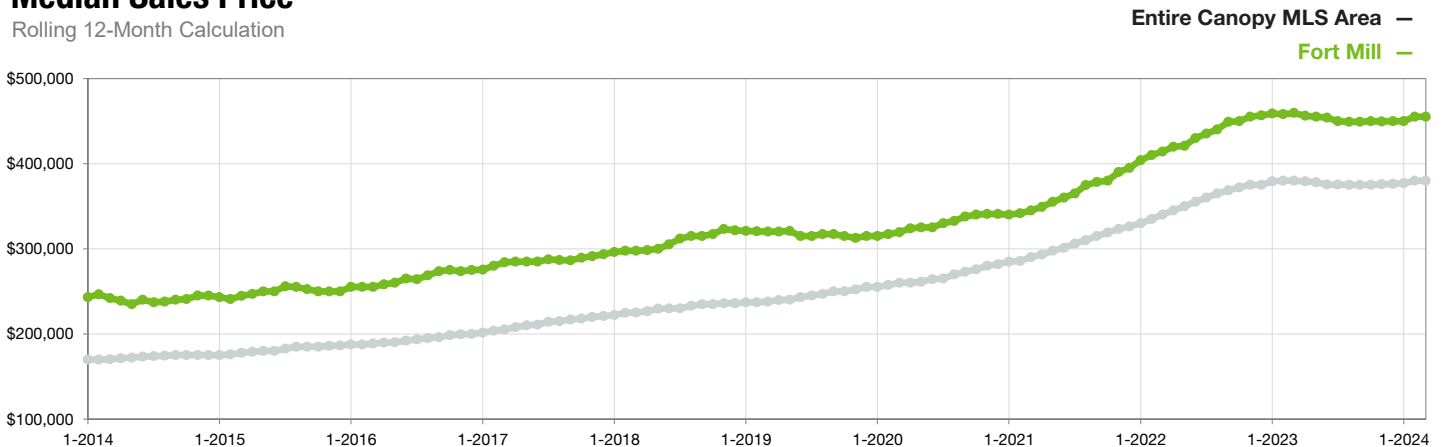
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March



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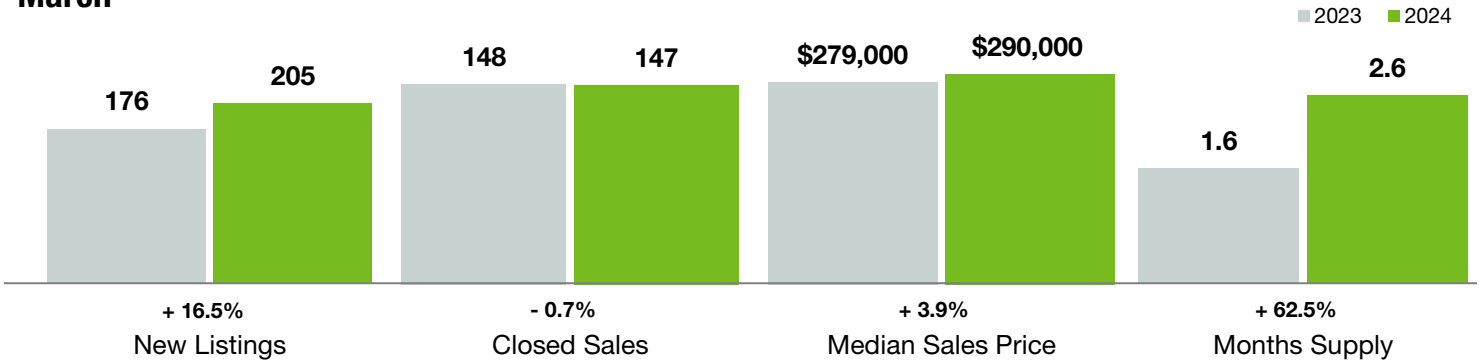
Gastonia

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	176	205	+ 16.5%	403	543	+ 34.7%
Pending Sales	151	162	+ 7.3%	404	436	+ 7.9%
Closed Sales	148	147	- 0.7%	335	347	+ 3.6%
Median Sales Price*	\$279,000	\$290,000	+ 3.9%	\$275,000	\$289,900	+ 5.4%
Average Sales Price*	\$302,889	\$297,380	- 1.8%	\$298,483	\$298,134	- 0.1%
Percent of Original List Price Received*	94.8%	95.3%	+ 0.5%	94.3%	95.5%	+ 1.3%
List to Close	103	105	+ 1.9%	103	98	- 4.9%
Days on Market Until Sale	56	56	0.0%	55	51	- 7.3%
Cumulative Days on Market Until Sale	61	65	+ 6.6%	62	59	- 4.8%
Average List Price	\$302,490	\$334,482	+ 10.6%	\$290,233	\$336,682	+ 16.0%
Inventory of Homes for Sale	217	327	+ 50.7%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

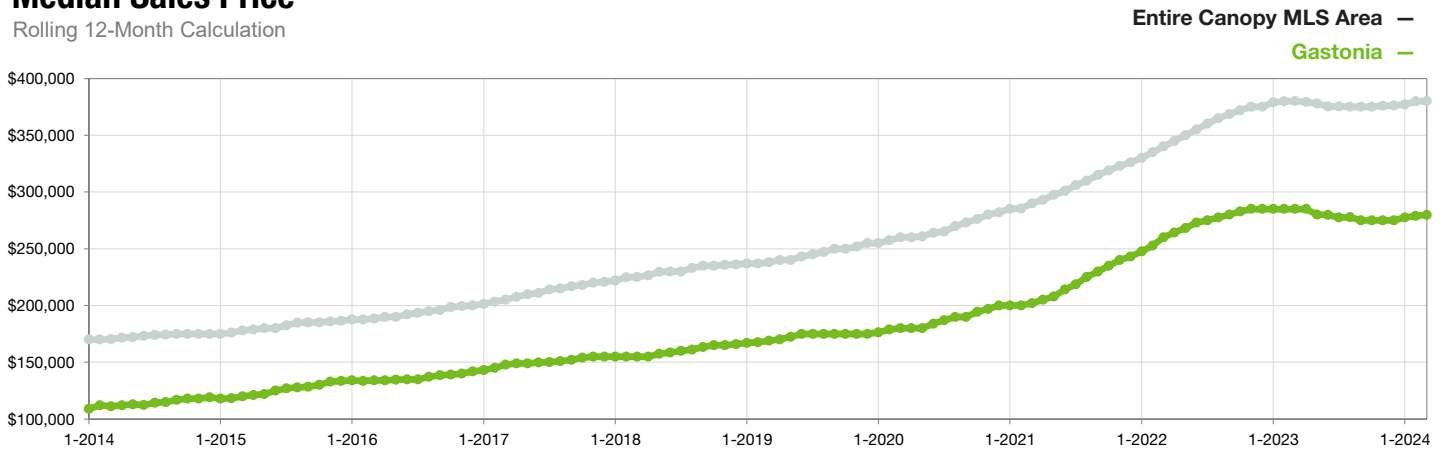
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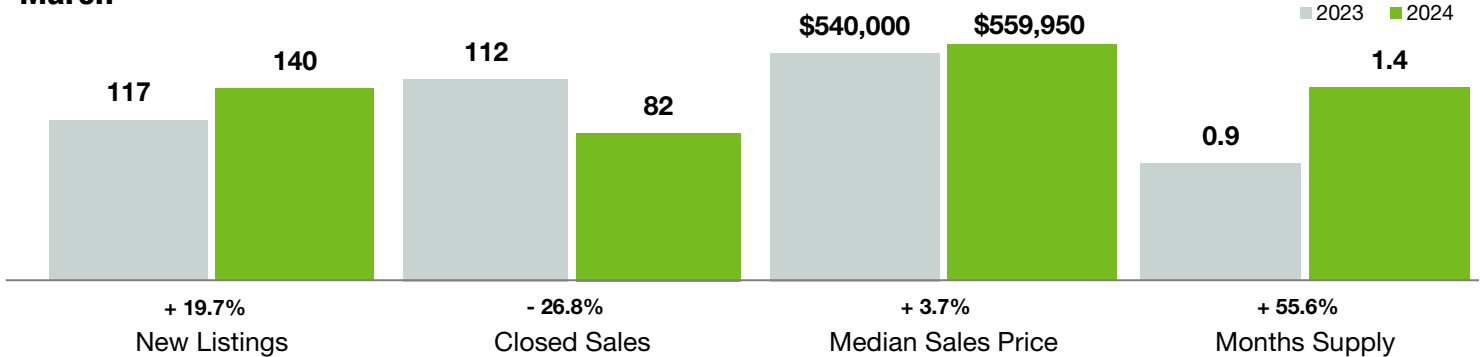
Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	117	140	+ 19.7%	283	313	+ 10.6%
Pending Sales	94	94	0.0%	277	265	- 4.3%
Closed Sales	112	82	- 26.8%	241	213	- 11.6%
Median Sales Price*	\$540,000	\$559,950	+ 3.7%	\$540,000	\$526,500	- 2.5%
Average Sales Price*	\$571,672	\$602,117	+ 5.3%	\$579,075	\$584,085	+ 0.9%
Percent of Original List Price Received*	98.2%	99.3%	+ 1.1%	97.2%	99.0%	+ 1.9%
List to Close	95	74	- 22.1%	110	80	- 27.3%
Days on Market Until Sale	37	23	- 37.8%	46	29	- 37.0%
Cumulative Days on Market Until Sale	38	28	- 26.3%	44	33	- 25.0%
Average List Price	\$590,095	\$597,983	+ 1.3%	\$574,754	\$607,436	+ 5.7%
Inventory of Homes for Sale	95	123	+ 29.5%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

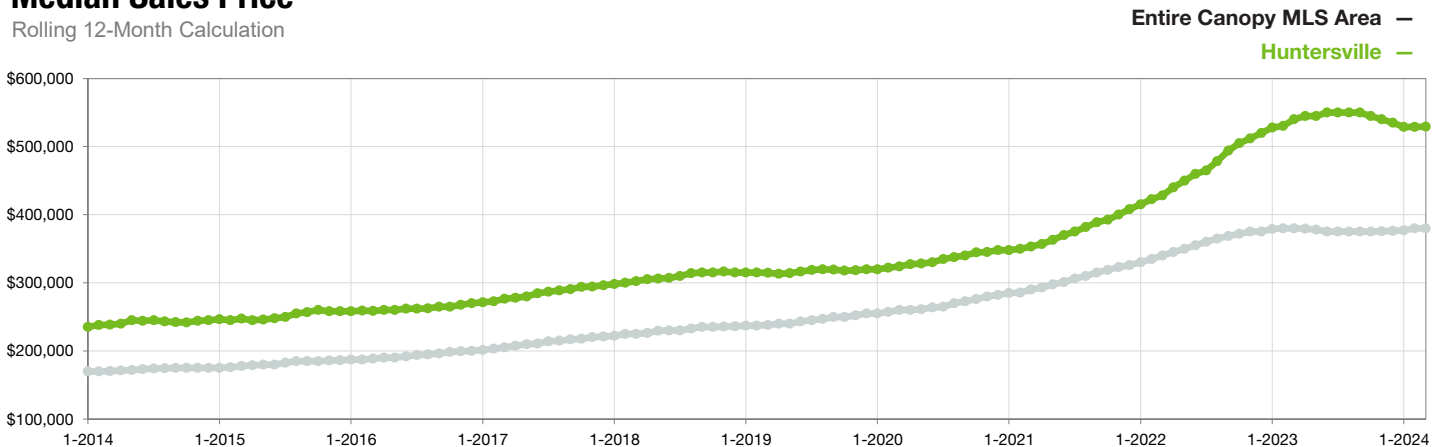
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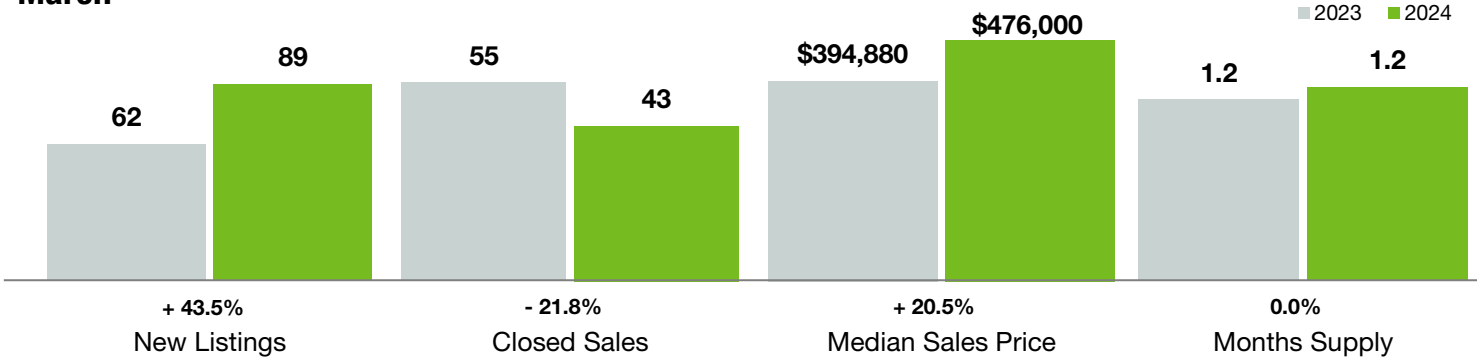
Indian Trail

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	62	89	+ 43.5%	154	168	+ 9.1%
Pending Sales	74	66	- 10.8%	170	147	- 13.5%
Closed Sales	55	43	- 21.8%	137	111	- 19.0%
Median Sales Price*	\$394,880	\$476,000	+ 20.5%	\$425,000	\$444,233	+ 4.5%
Average Sales Price*	\$426,181	\$472,920	+ 11.0%	\$449,901	\$458,800	+ 2.0%
Percent of Original List Price Received*	95.1%	100.1%	+ 5.3%	94.9%	97.8%	+ 3.1%
List to Close	133	85	- 36.1%	125	91	- 27.2%
Days on Market Until Sale	63	36	- 42.9%	56	41	- 26.8%
Cumulative Days on Market Until Sale	69	42	- 39.1%	58	43	- 25.9%
Average List Price	\$472,925	\$477,978	+ 1.1%	\$469,764	\$469,625	- 0.0%
Inventory of Homes for Sale	70	62	- 11.4%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

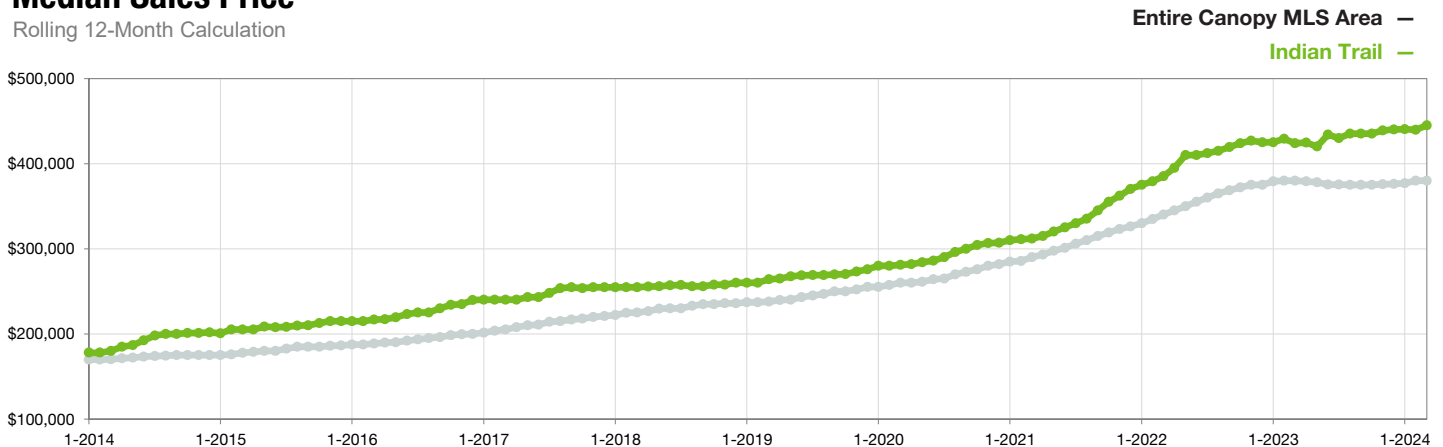
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March



Median Sales Price

Rolling 12-Month Calculation



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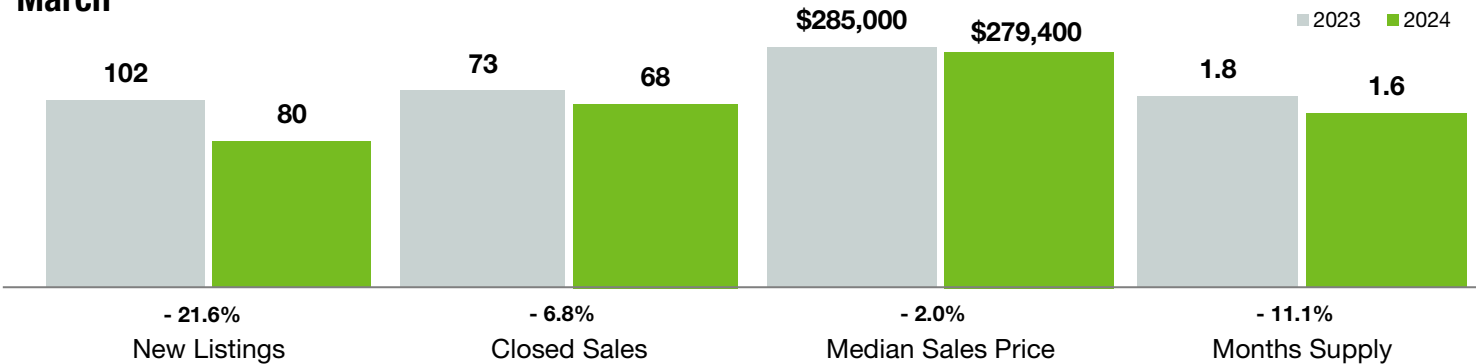
Kannapolis

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	102	80	- 21.6%	237	253	+ 6.8%
Pending Sales	87	93	+ 6.9%	221	210	- 5.0%
Closed Sales	73	68	- 6.8%	165	147	- 10.9%
Median Sales Price*	\$285,000	\$279,400	- 2.0%	\$285,000	\$275,000	- 3.5%
Average Sales Price*	\$276,147	\$298,934	+ 8.3%	\$284,864	\$310,468	+ 9.0%
Percent of Original List Price Received*	94.7%	95.8%	+ 1.2%	93.4%	95.9%	+ 2.7%
List to Close	90	84	- 6.7%	92	80	- 13.0%
Days on Market Until Sale	45	48	+ 6.7%	49	40	- 18.4%
Cumulative Days on Market Until Sale	47	53	+ 12.8%	52	47	- 9.6%
Average List Price	\$294,577	\$319,635	+ 8.5%	\$300,132	\$310,713	+ 3.5%
Inventory of Homes for Sale	122	108	- 11.5%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

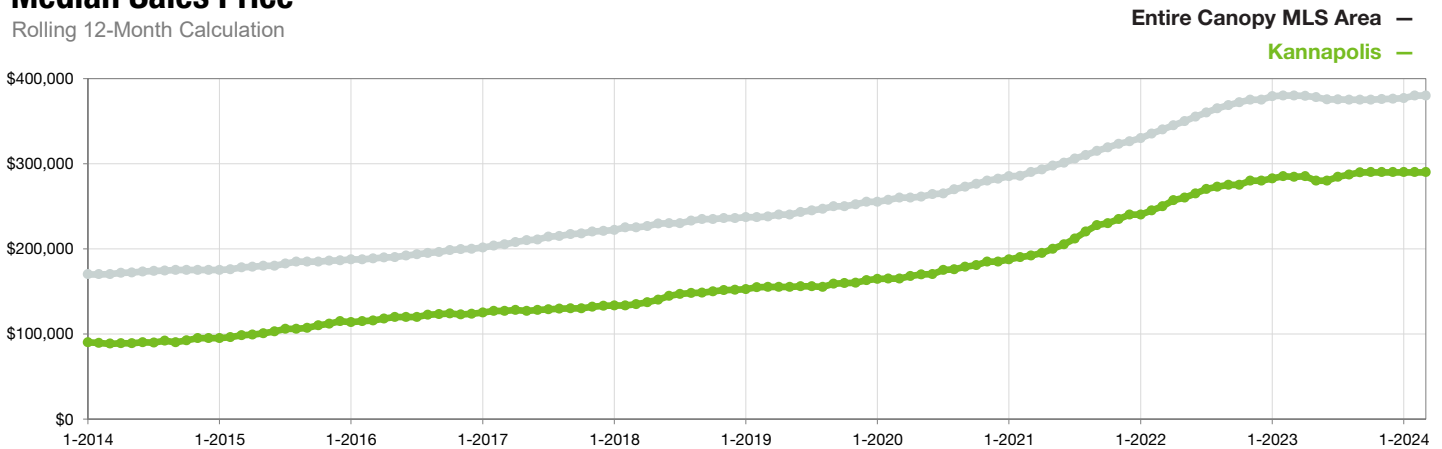
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March



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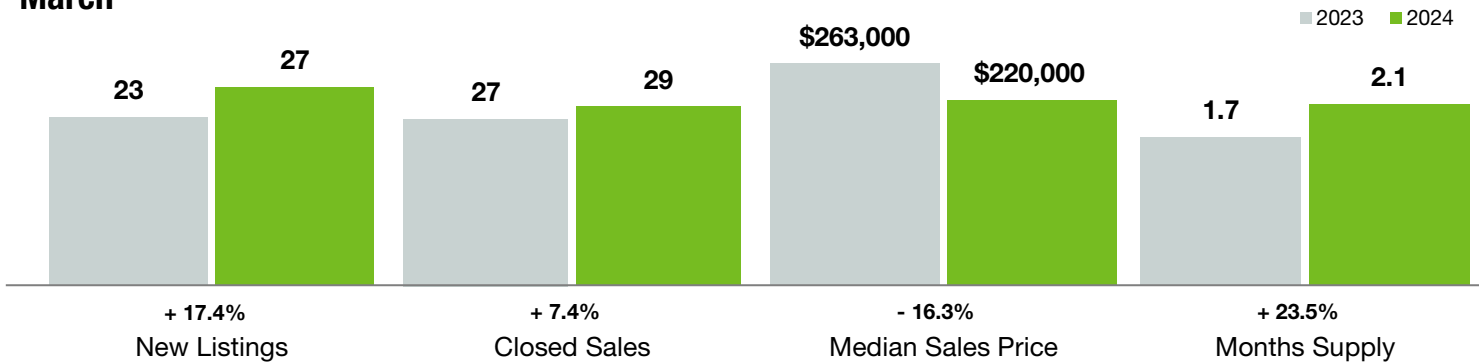
Kings Mountain

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	23	27	+ 17.4%	58	93	+ 60.3%
Pending Sales	18	23	+ 27.8%	59	81	+ 37.3%
Closed Sales	27	29	+ 7.4%	59	68	+ 15.3%
Median Sales Price*	\$263,000	\$220,000	- 16.3%	\$240,500	\$227,250	- 5.5%
Average Sales Price*	\$322,118	\$241,902	- 24.9%	\$268,946	\$266,718	- 0.8%
Percent of Original List Price Received*	93.2%	95.4%	+ 2.4%	92.1%	95.8%	+ 4.0%
List to Close	107	69	- 35.5%	99	91	- 8.1%
Days on Market Until Sale	64	35	- 45.3%	57	52	- 8.8%
Cumulative Days on Market Until Sale	68	41	- 39.7%	59	66	+ 11.9%
Average List Price	\$259,845	\$302,452	+ 16.4%	\$299,211	\$286,889	- 4.1%
Inventory of Homes for Sale	39	46	+ 17.9%	--	--	--
Months Supply of Inventory	1.7	2.1	+ 23.5%	--	--	--

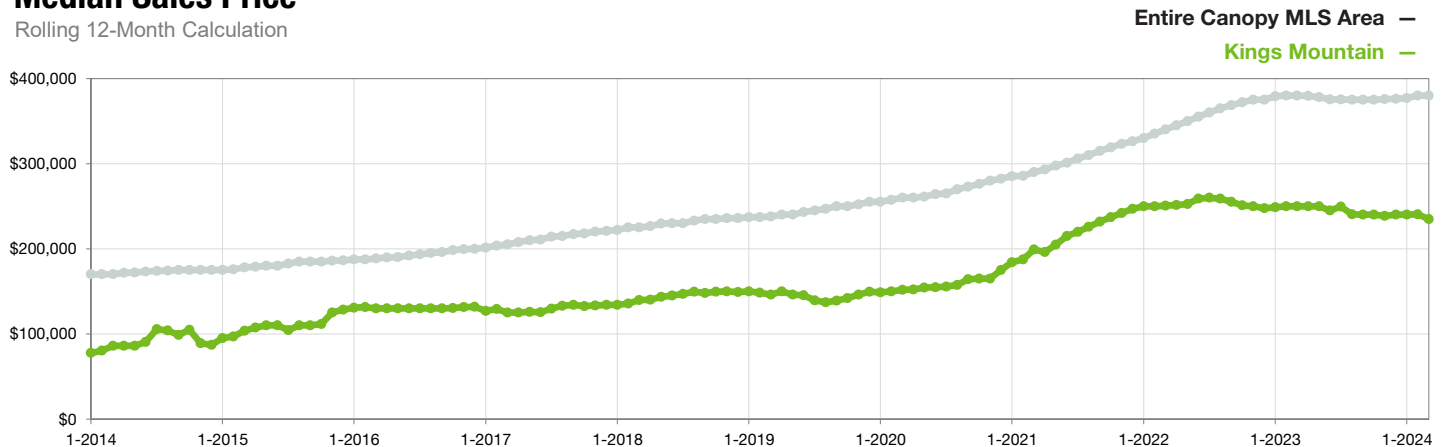
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March



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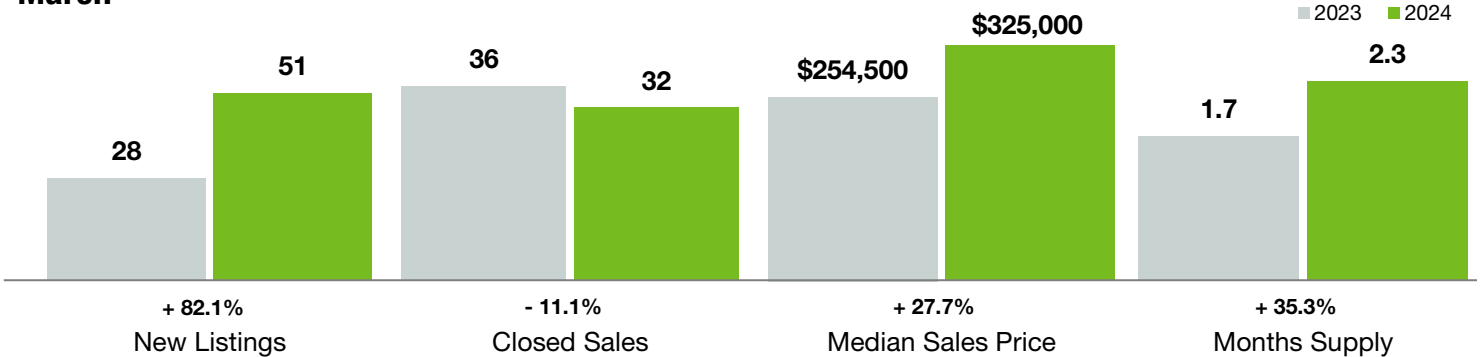
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	28	51	+ 82.1%	91	124	+ 36.3%
Pending Sales	34	34	0.0%	110	99	- 10.0%
Closed Sales	36	32	- 11.1%	87	81	- 6.9%
Median Sales Price*	\$254,500	\$325,000	+ 27.7%	\$279,000	\$300,000	+ 7.5%
Average Sales Price*	\$287,861	\$362,191	+ 25.8%	\$295,688	\$332,526	+ 12.5%
Percent of Original List Price Received*	94.9%	96.5%	+ 1.7%	94.2%	97.0%	+ 3.0%
List to Close	97	84	- 13.4%	89	86	- 3.4%
Days on Market Until Sale	51	46	- 9.8%	45	41	- 8.9%
Cumulative Days on Market Until Sale	55	62	+ 12.7%	49	64	+ 30.6%
Average List Price	\$292,161	\$417,742	+ 43.0%	\$293,436	\$381,188	+ 29.9%
Inventory of Homes for Sale	60	77	+ 28.3%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

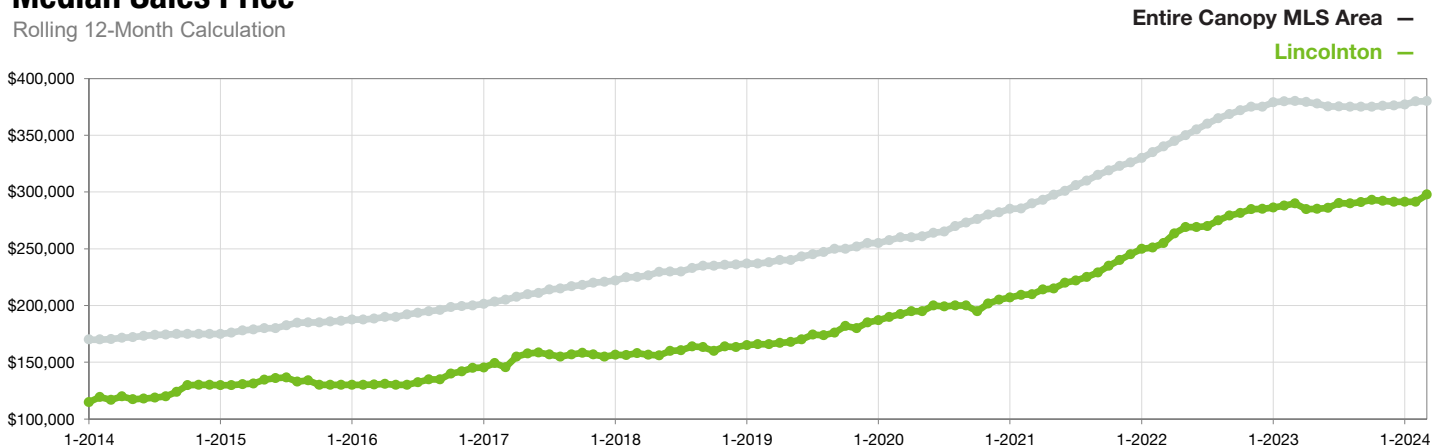
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March



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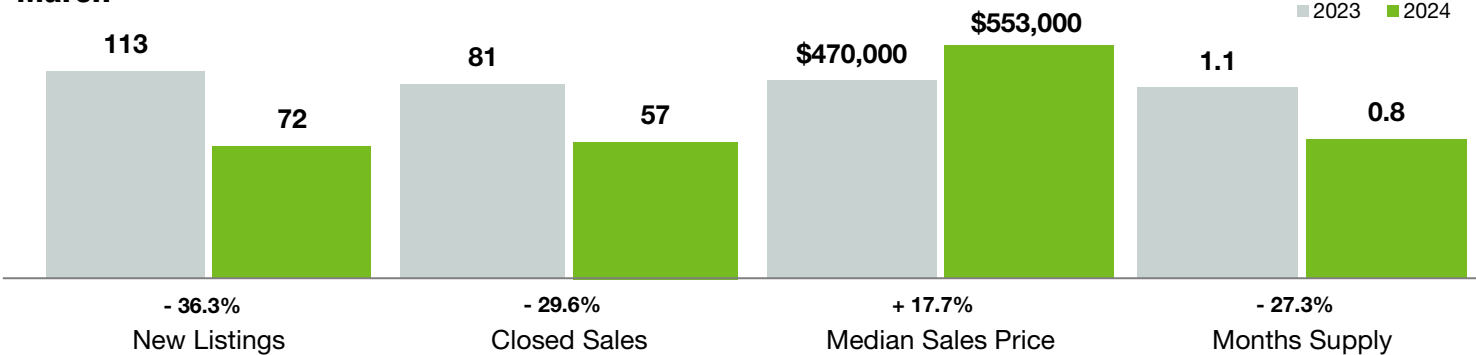
Matthews

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	113	72	- 36.3%	231	214	- 7.4%
Pending Sales	73	71	- 2.7%	215	213	- 0.9%
Closed Sales	81	57	- 29.6%	185	152	- 17.8%
Median Sales Price*	\$470,000	\$553,000	+ 17.7%	\$465,000	\$504,500	+ 8.5%
Average Sales Price*	\$492,673	\$664,733	+ 34.9%	\$484,387	\$598,621	+ 23.6%
Percent of Original List Price Received*	97.4%	100.4%	+ 3.1%	96.0%	99.3%	+ 3.4%
List to Close	93	61	- 34.4%	86	58	- 32.6%
Days on Market Until Sale	46	18	- 60.9%	41	20	- 51.2%
Cumulative Days on Market Until Sale	41	21	- 48.8%	44	22	- 50.0%
Average List Price	\$598,180	\$675,735	+ 13.0%	\$565,487	\$647,304	+ 14.5%
Inventory of Homes for Sale	86	53	- 38.4%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

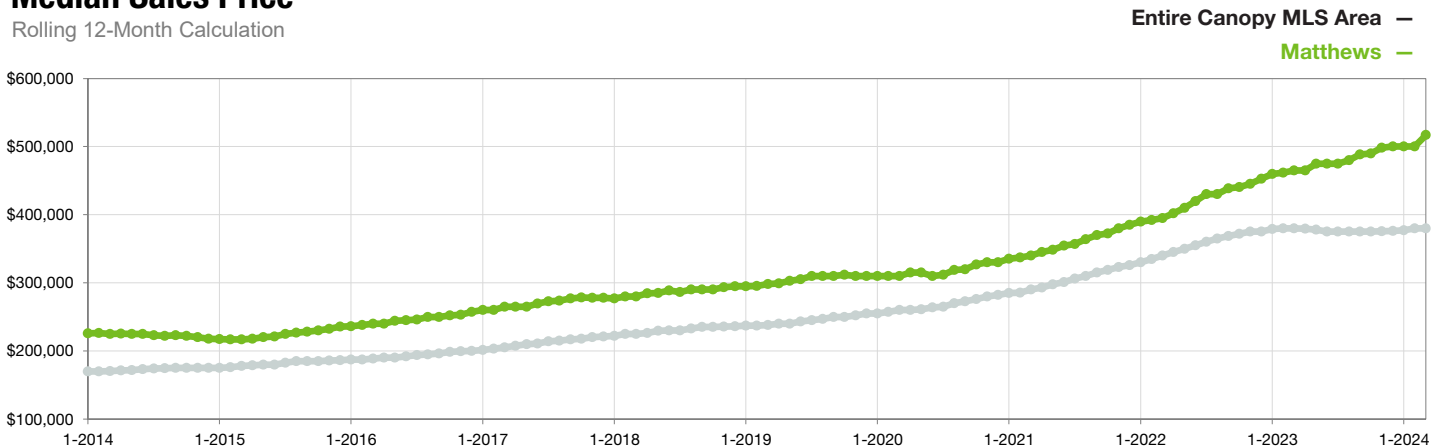
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March



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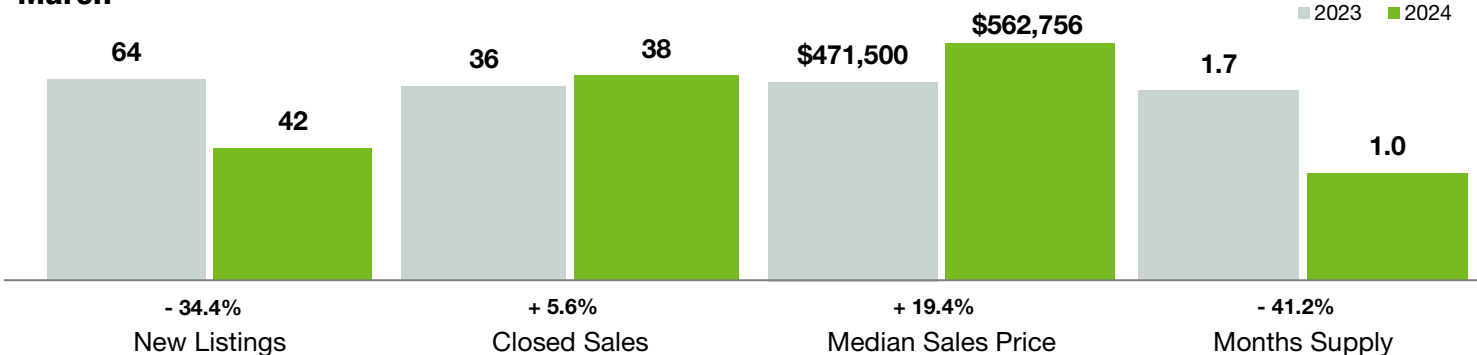
Mint Hill

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	64	42	- 34.4%	125	124	- 0.8%
Pending Sales	57	41	- 28.1%	127	117	- 7.9%
Closed Sales	36	38	+ 5.6%	103	97	- 5.8%
Median Sales Price*	\$471,500	\$562,756	+ 19.4%	\$490,000	\$555,000	+ 13.3%
Average Sales Price*	\$476,277	\$558,657	+ 17.3%	\$487,116	\$564,097	+ 15.8%
Percent of Original List Price Received*	96.1%	99.0%	+ 3.0%	95.8%	97.6%	+ 1.9%
List to Close	125	91	- 27.2%	140	92	- 34.3%
Days on Market Until Sale	68	31	- 54.4%	66	36	- 45.5%
Cumulative Days on Market Until Sale	66	35	- 47.0%	60	38	- 36.7%
Average List Price	\$513,141	\$633,106	+ 23.4%	\$522,411	\$583,281	+ 11.7%
Inventory of Homes for Sale	67	42	- 37.3%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.2%	--	--	--

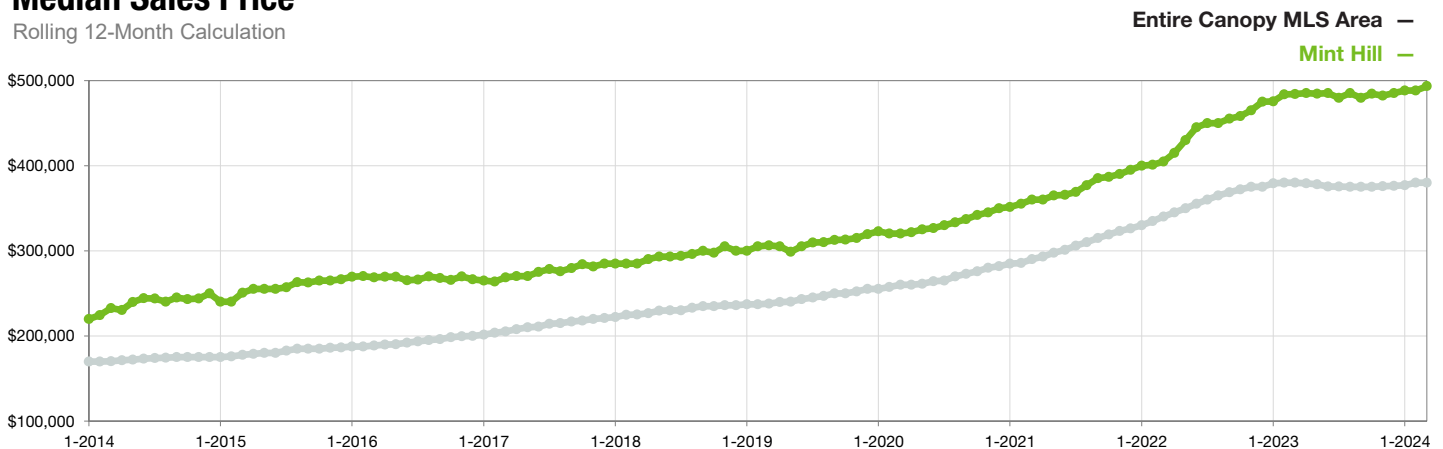
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March



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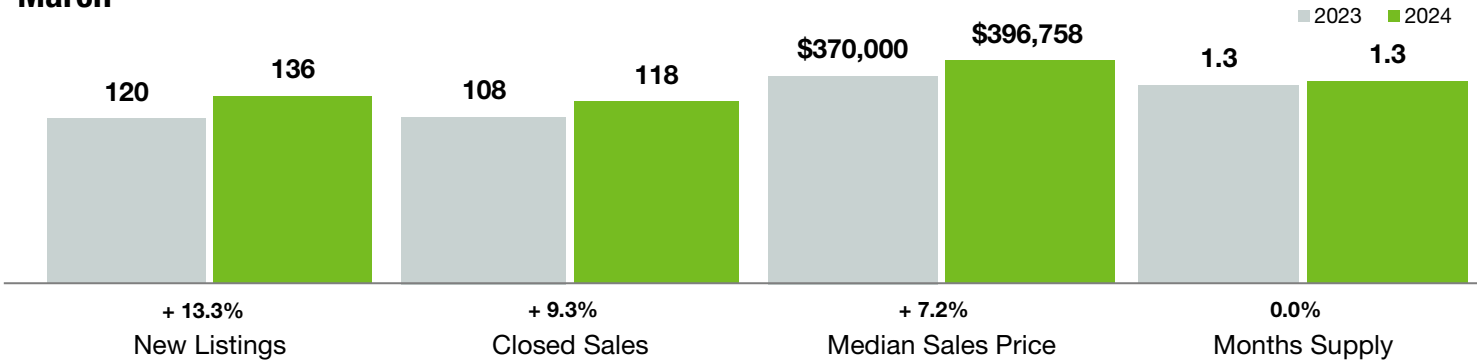
Monroe

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	120	136	+ 13.3%	316	361	+ 14.2%
Pending Sales	103	121	+ 17.5%	311	348	+ 11.9%
Closed Sales	108	118	+ 9.3%	240	272	+ 13.3%
Median Sales Price*	\$370,000	\$396,758	+ 7.2%	\$353,000	\$390,743	+ 10.7%
Average Sales Price*	\$372,469	\$392,228	+ 5.3%	\$364,244	\$401,199	+ 10.1%
Percent of Original List Price Received*	94.8%	98.2%	+ 3.6%	94.5%	97.6%	+ 3.3%
List to Close	102	93	- 8.8%	99	93	- 6.1%
Days on Market Until Sale	51	38	- 25.5%	47	39	- 17.0%
Cumulative Days on Market Until Sale	61	45	- 26.2%	54	42	- 22.2%
Average List Price	\$421,652	\$436,829	+ 3.6%	\$400,412	\$453,594	+ 13.3%
Inventory of Homes for Sale	128	125	- 2.3%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--

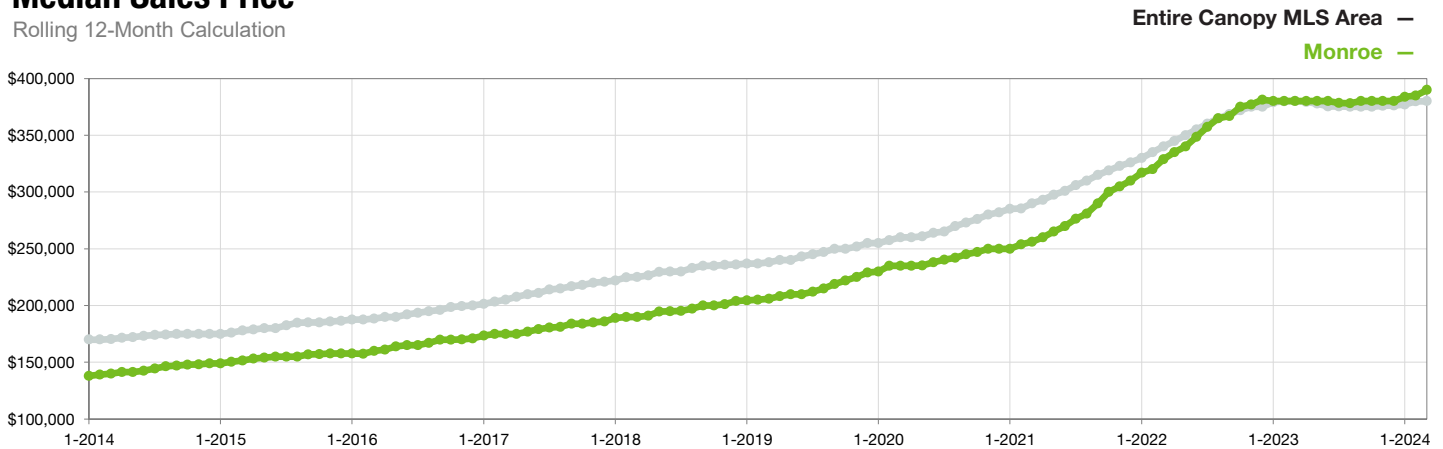
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March



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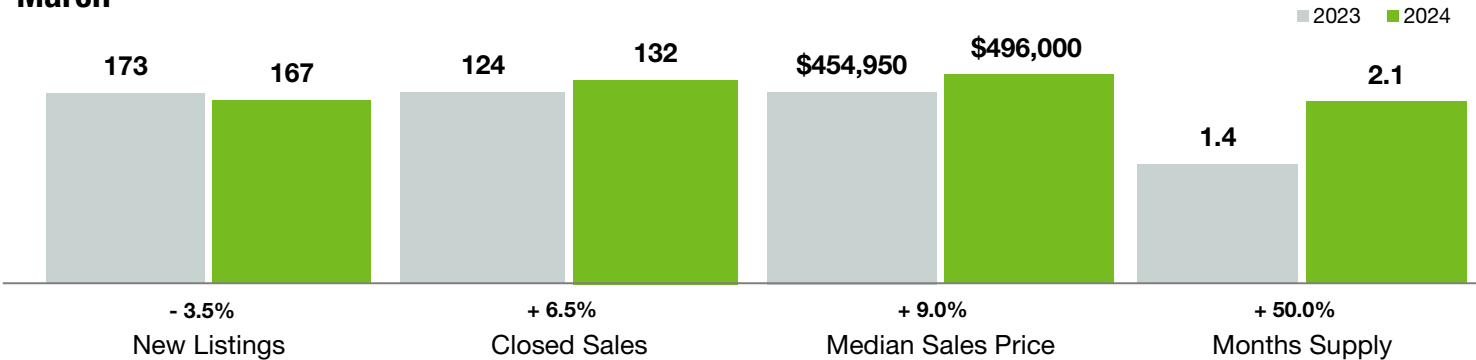
Mooreville

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	173	167	- 3.5%	390	422	+ 8.2%
Pending Sales	147	122	- 17.0%	361	378	+ 4.7%
Closed Sales	124	132	+ 6.5%	302	322	+ 6.6%
Median Sales Price*	\$454,950	\$496,000	+ 9.0%	\$461,000	\$478,000	+ 3.7%
Average Sales Price*	\$645,558	\$700,563	+ 8.5%	\$603,793	\$655,963	+ 8.6%
Percent of Original List Price Received*	96.8%	96.1%	- 0.7%	95.5%	95.5%	0.0%
List to Close	103	96	- 6.8%	112	100	- 10.7%
Days on Market Until Sale	54	51	- 5.6%	51	52	+ 2.0%
Cumulative Days on Market Until Sale	61	56	- 8.2%	56	55	- 1.8%
Average List Price	\$721,838	\$873,683	+ 21.0%	\$691,734	\$789,993	+ 14.2%
Inventory of Homes for Sale	193	252	+ 30.6%	--	--	--
Months Supply of Inventory	1.4	2.1	+ 50.0%	--	--	--

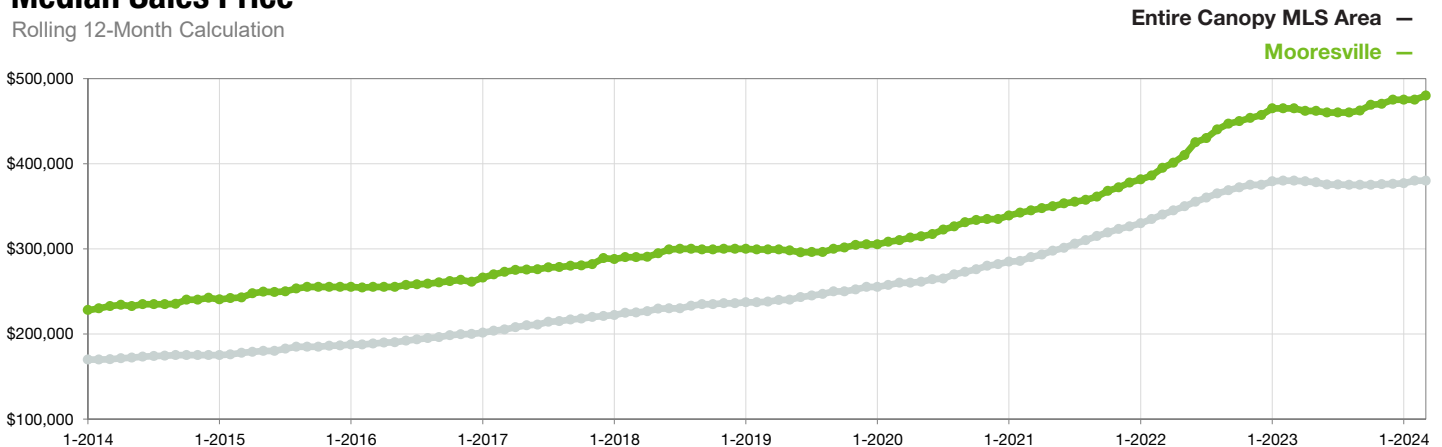
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March



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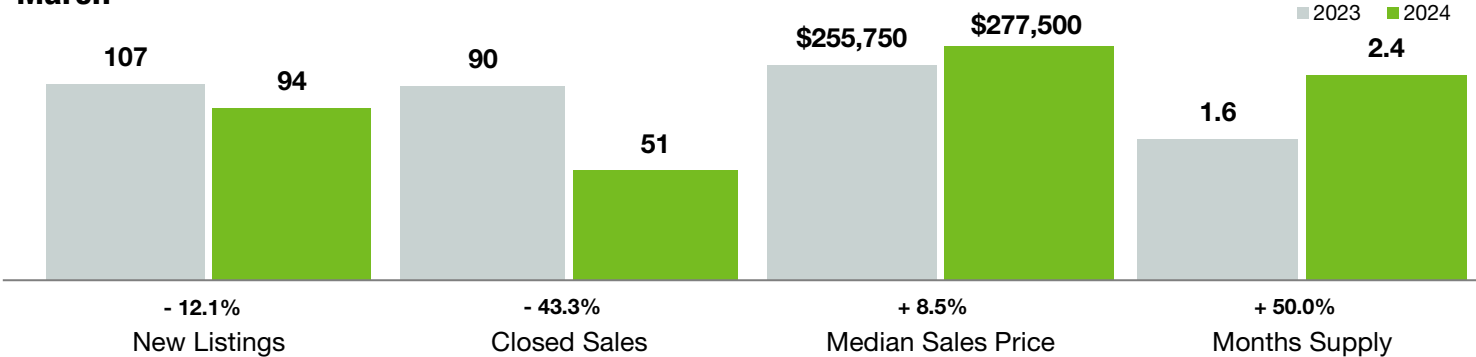
Salisbury

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	107	94	- 12.1%	262	261	- 0.4%
Pending Sales	102	90	- 11.8%	256	215	- 16.0%
Closed Sales	90	51	- 43.3%	218	155	- 28.9%
Median Sales Price*	\$255,750	\$277,500	+ 8.5%	\$249,500	\$274,900	+ 10.2%
Average Sales Price*	\$267,797	\$310,649	+ 16.0%	\$263,651	\$302,558	+ 14.8%
Percent of Original List Price Received*	93.1%	95.7%	+ 2.8%	92.6%	94.9%	+ 2.5%
List to Close	100	94	- 6.0%	96	88	- 8.3%
Days on Market Until Sale	54	55	+ 1.9%	49	46	- 6.1%
Cumulative Days on Market Until Sale	58	57	- 1.7%	54	52	- 3.7%
Average List Price	\$270,083	\$337,806	+ 25.1%	\$279,279	\$332,581	+ 19.1%
Inventory of Homes for Sale	142	176	+ 23.9%	--	--	--
Months Supply of Inventory	1.6	2.4	+ 50.0%	--	--	--

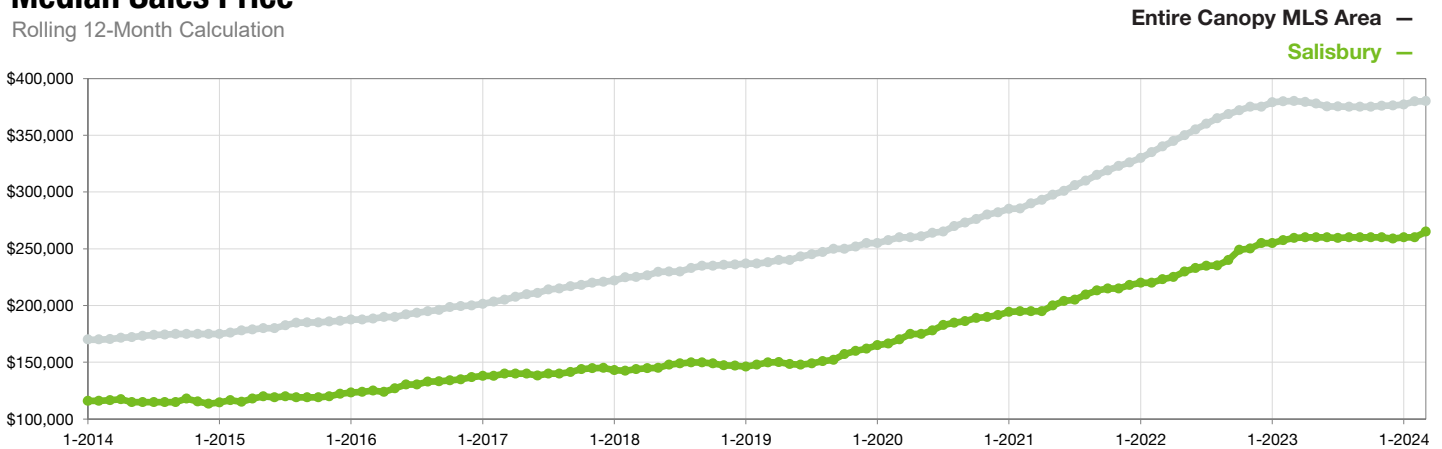
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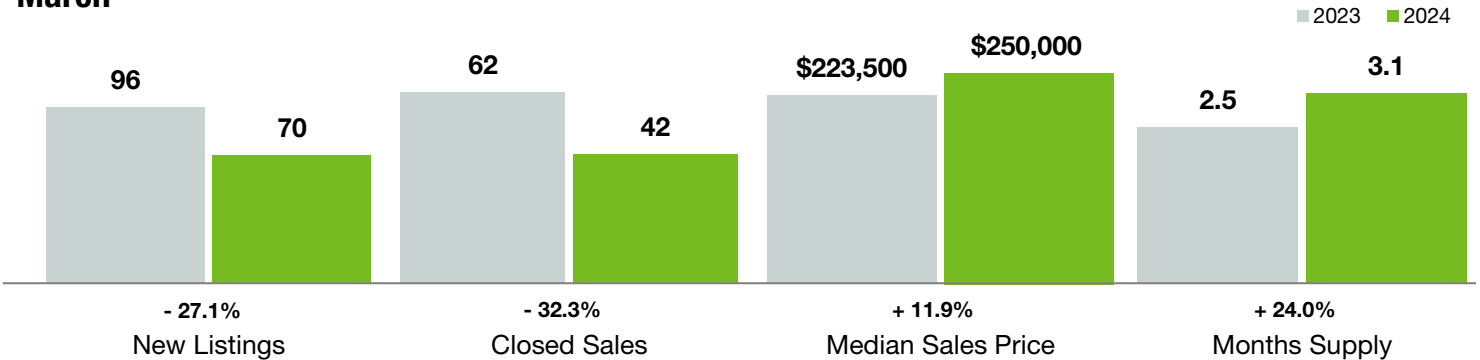
Shelby

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	96	70	- 27.1%	209	219	+ 4.8%
Pending Sales	69	67	- 2.9%	181	157	- 13.3%
Closed Sales	62	42	- 32.3%	140	108	- 22.9%
Median Sales Price*	\$223,500	\$250,000	+ 11.9%	\$220,000	\$250,000	+ 13.6%
Average Sales Price*	\$247,646	\$250,679	+ 1.2%	\$240,975	\$253,957	+ 5.4%
Percent of Original List Price Received*	96.0%	94.6%	- 1.5%	94.3%	95.8%	+ 1.6%
List to Close	86	85	- 1.2%	90	97	+ 7.8%
Days on Market Until Sale	45	47	+ 4.4%	48	50	+ 4.2%
Cumulative Days on Market Until Sale	54	66	+ 22.2%	55	62	+ 12.7%
Average List Price	\$317,341	\$277,920	- 12.4%	\$289,109	\$275,114	- 4.8%
Inventory of Homes for Sale	125	161	+ 28.8%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

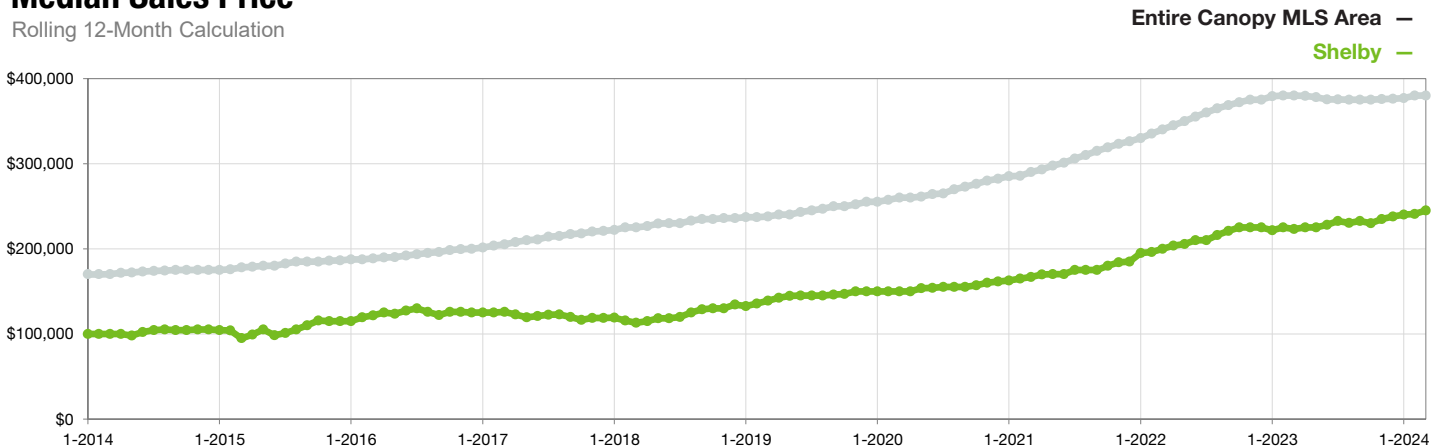
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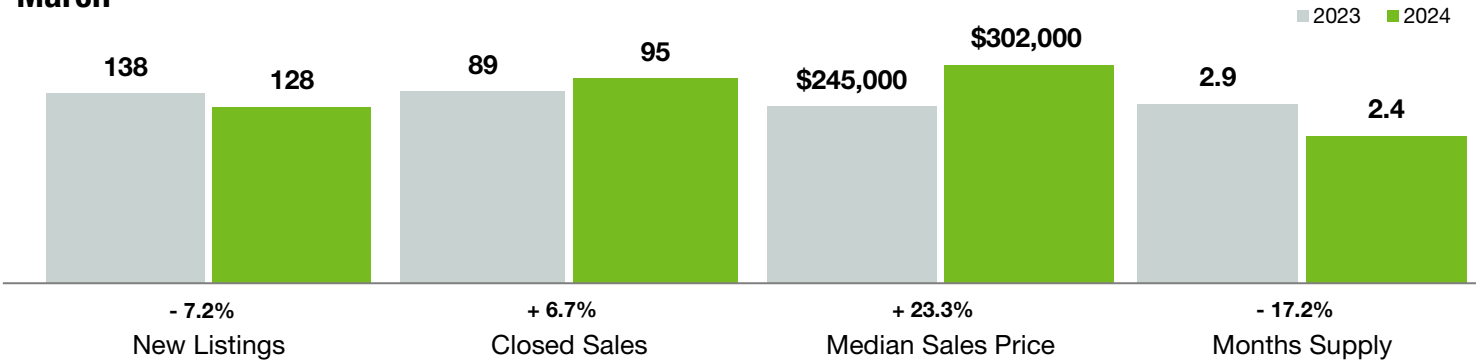
Statesville

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	138	128	- 7.2%	348	370	+ 6.3%
Pending Sales	94	131	+ 39.4%	275	330	+ 20.0%
Closed Sales	89	95	+ 6.7%	218	260	+ 19.3%
Median Sales Price*	\$245,000	\$302,000	+ 23.3%	\$250,000	\$300,660	+ 20.3%
Average Sales Price*	\$268,122	\$321,282	+ 19.8%	\$277,394	\$321,833	+ 16.0%
Percent of Original List Price Received*	95.5%	96.1%	+ 0.6%	94.4%	95.1%	+ 0.7%
List to Close	88	97	+ 10.2%	88	99	+ 12.5%
Days on Market Until Sale	48	53	+ 10.4%	47	50	+ 6.4%
Cumulative Days on Market Until Sale	49	56	+ 14.3%	52	55	+ 5.8%
Average List Price	\$313,958	\$369,321	+ 17.6%	\$300,223	\$344,627	+ 14.8%
Inventory of Homes for Sale	252	236	- 6.3%	--	--	--
Months Supply of Inventory	2.9	2.4	- 17.2%	--	--	--

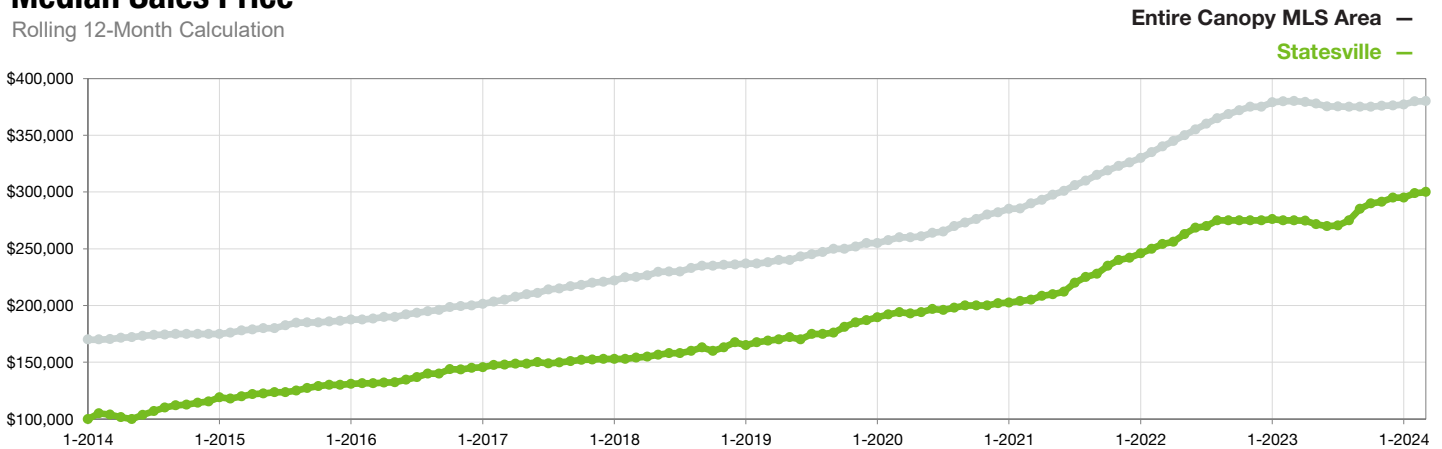
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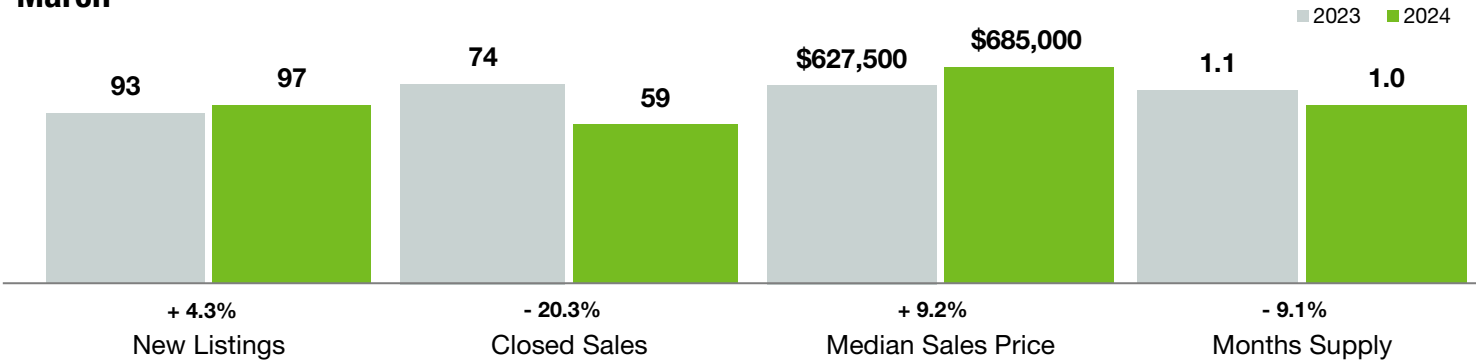
Waxhaw

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	93	97	+ 4.3%	195	226	+ 15.9%
Pending Sales	67	96	+ 43.3%	189	192	+ 1.6%
Closed Sales	74	59	- 20.3%	183	140	- 23.5%
Median Sales Price*	\$627,500	\$685,000	+ 9.2%	\$563,000	\$715,000	+ 27.0%
Average Sales Price*	\$708,079	\$789,829	+ 11.5%	\$666,061	\$834,793	+ 25.3%
Percent of Original List Price Received*	97.0%	99.7%	+ 2.8%	96.5%	98.4%	+ 2.0%
List to Close	127	70	- 44.9%	130	82	- 36.9%
Days on Market Until Sale	36	31	- 13.9%	40	41	+ 2.5%
Cumulative Days on Market Until Sale	38	24	- 36.8%	42	35	- 16.7%
Average List Price	\$888,715	\$923,594	+ 3.9%	\$827,176	\$907,899	+ 9.8%
Inventory of Homes for Sale	83	66	- 20.5%	--	--	--
Months Supply of Inventory	1.1	1.0	- 9.1%	--	--	--

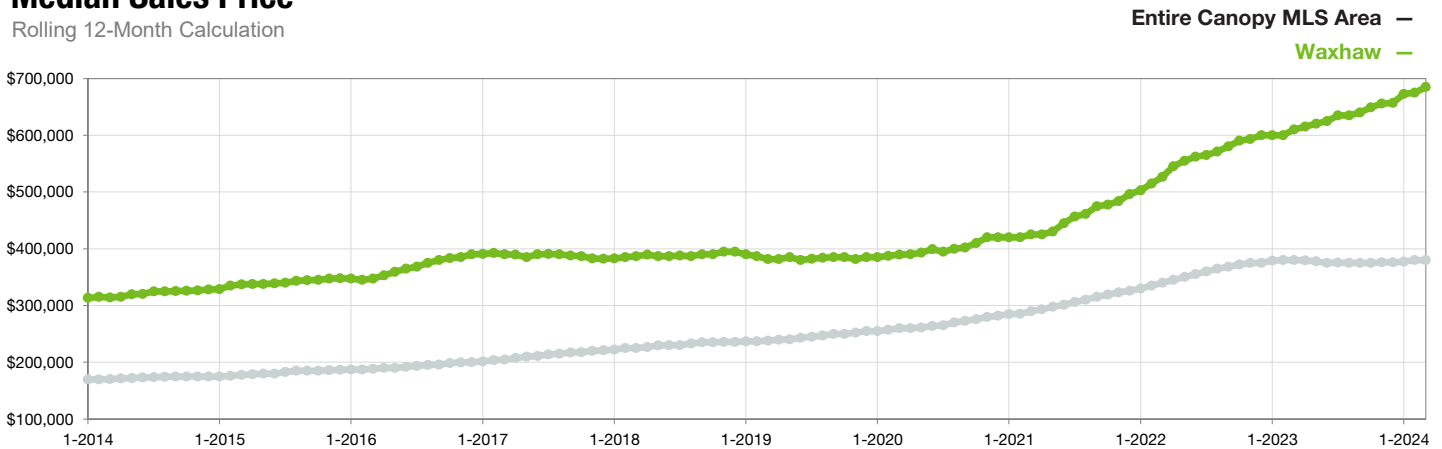
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March



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for March 2024

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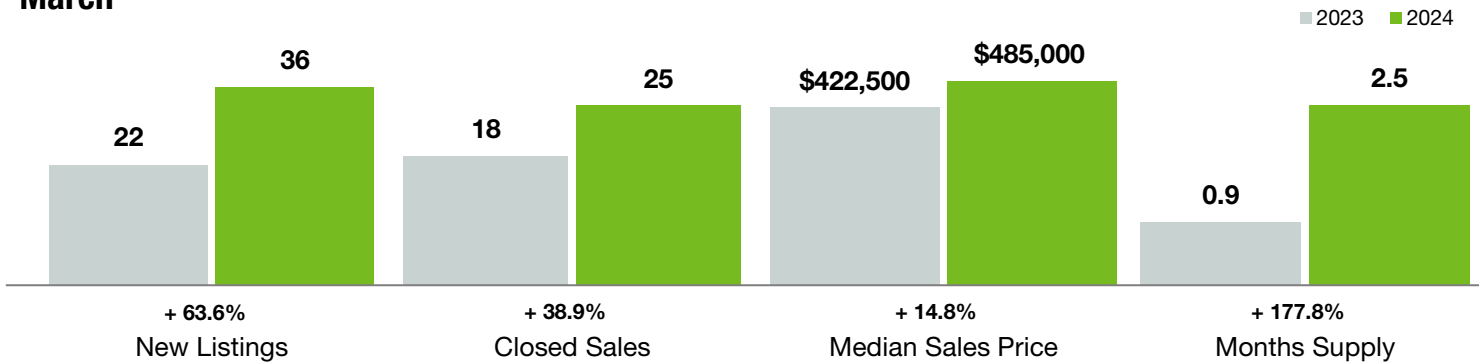
Uptown Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	22	36	+ 63.6%	55	104	+ 89.1%
Pending Sales	16	25	+ 56.3%	49	75	+ 53.1%
Closed Sales	18	25	+ 38.9%	39	68	+ 74.4%
Median Sales Price*	\$422,500	\$485,000	+ 14.8%	\$415,000	\$485,000	+ 16.9%
Average Sales Price*	\$448,361	\$512,840	+ 14.4%	\$427,846	\$531,251	+ 24.2%
Percent of Original List Price Received*	97.5%	95.6%	- 1.9%	97.5%	96.9%	- 0.6%
List to Close	93	78	- 16.1%	82	66	- 19.5%
Days on Market Until Sale	60	40	- 33.3%	50	32	- 36.0%
Cumulative Days on Market Until Sale	60	46	- 23.3%	52	44	- 15.4%
Average List Price	\$735,573	\$436,094	- 40.7%	\$650,941	\$504,326	- 22.5%
Inventory of Homes for Sale	20	55	+ 175.0%	--	--	--
Months Supply of Inventory	0.9	2.5	+ 177.8%	--	--	--

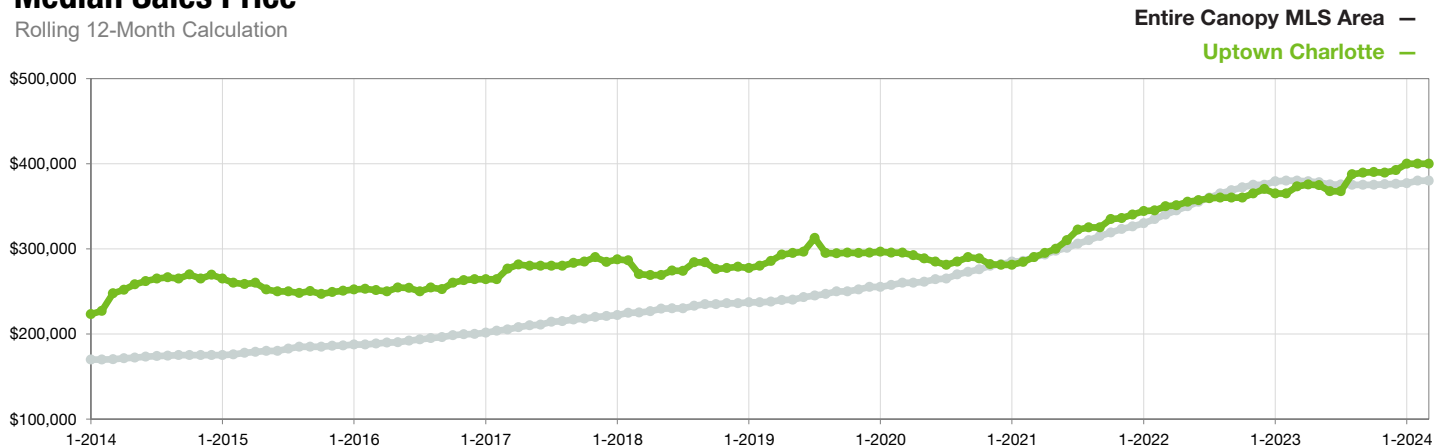
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March



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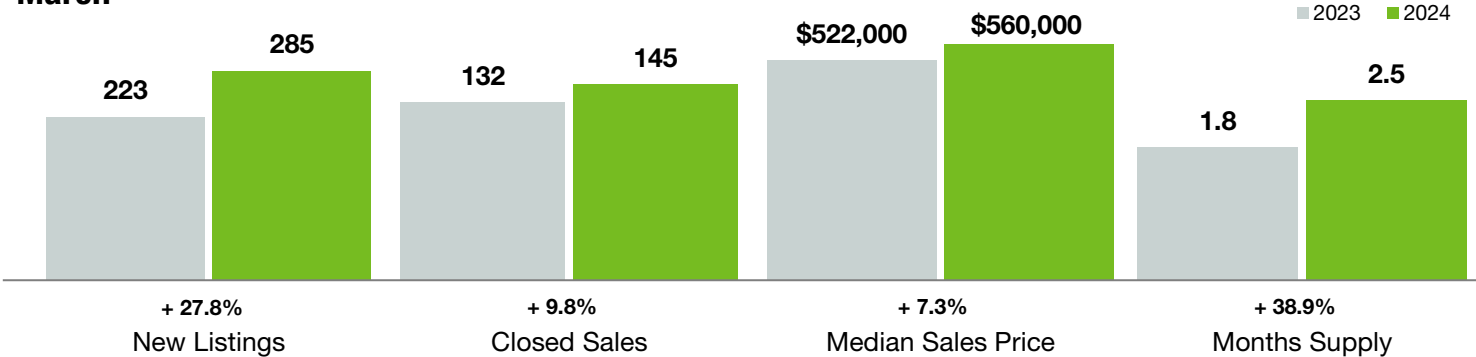
Lake Norman

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	223	285	+ 27.8%	518	624	+ 20.5%
Pending Sales	176	190	+ 8.0%	450	489	+ 8.7%
Closed Sales	132	145	+ 9.8%	350	368	+ 5.1%
Median Sales Price*	\$522,000	\$560,000	+ 7.3%	\$537,500	\$519,209	- 3.4%
Average Sales Price*	\$805,651	\$840,948	+ 4.4%	\$739,105	\$766,654	+ 3.7%
Percent of Original List Price Received*	96.1%	95.9%	- 0.2%	95.7%	95.5%	- 0.2%
List to Close	102	111	+ 8.8%	120	113	- 5.8%
Days on Market Until Sale	54	62	+ 14.8%	55	62	+ 12.7%
Cumulative Days on Market Until Sale	67	57	- 14.9%	62	60	- 3.2%
Average List Price	\$901,008	\$949,281	+ 5.4%	\$879,208	\$945,103	+ 7.5%
Inventory of Homes for Sale	281	386	+ 37.4%	--	--	--
Months Supply of Inventory	1.8	2.5	+ 38.9%	--	--	--

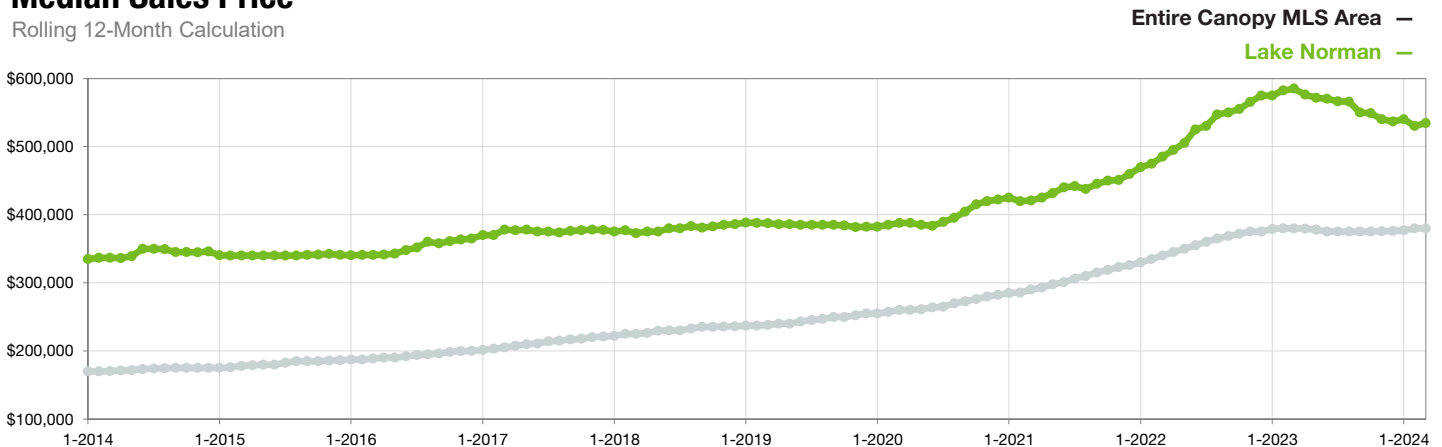
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March



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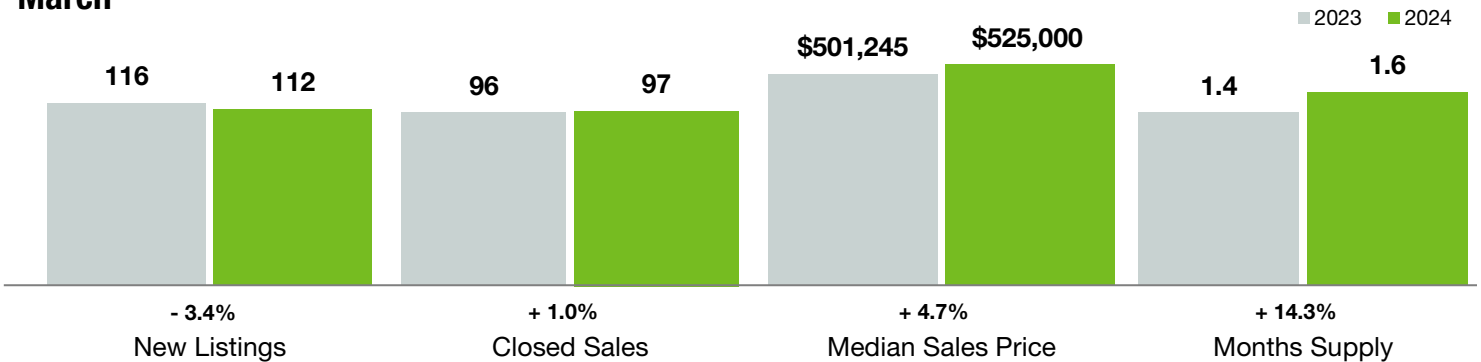
Lake Wylie

North Carolina and South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	116	112	- 3.4%	280	301	+ 7.5%
Pending Sales	88	92	+ 4.5%	252	278	+ 10.3%
Closed Sales	96	97	+ 1.0%	223	224	+ 0.4%
Median Sales Price*	\$501,245	\$525,000	+ 4.7%	\$497,980	\$517,950	+ 4.0%
Average Sales Price*	\$593,230	\$624,421	+ 5.3%	\$565,306	\$622,033	+ 10.0%
Percent of Original List Price Received*	95.7%	97.3%	+ 1.7%	95.8%	96.3%	+ 0.5%
List to Close	104	102	- 1.9%	105	106	+ 1.0%
Days on Market Until Sale	53	51	- 3.8%	46	53	+ 15.2%
Cumulative Days on Market Until Sale	56	63	+ 12.5%	48	62	+ 29.2%
Average List Price	\$652,481	\$673,838	+ 3.3%	\$620,496	\$664,796	+ 7.1%
Inventory of Homes for Sale	136	128	- 5.9%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

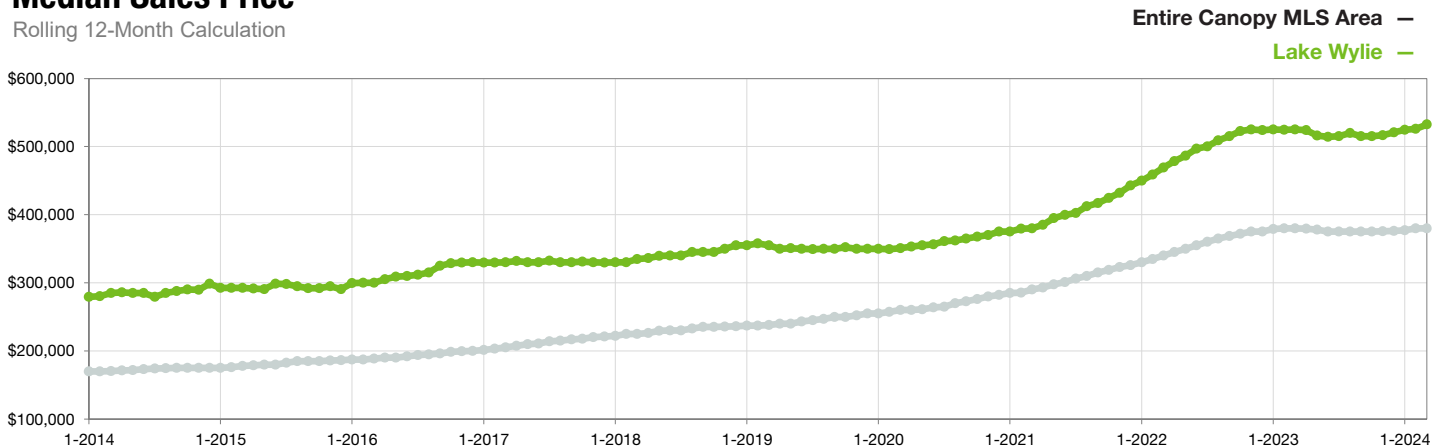
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March



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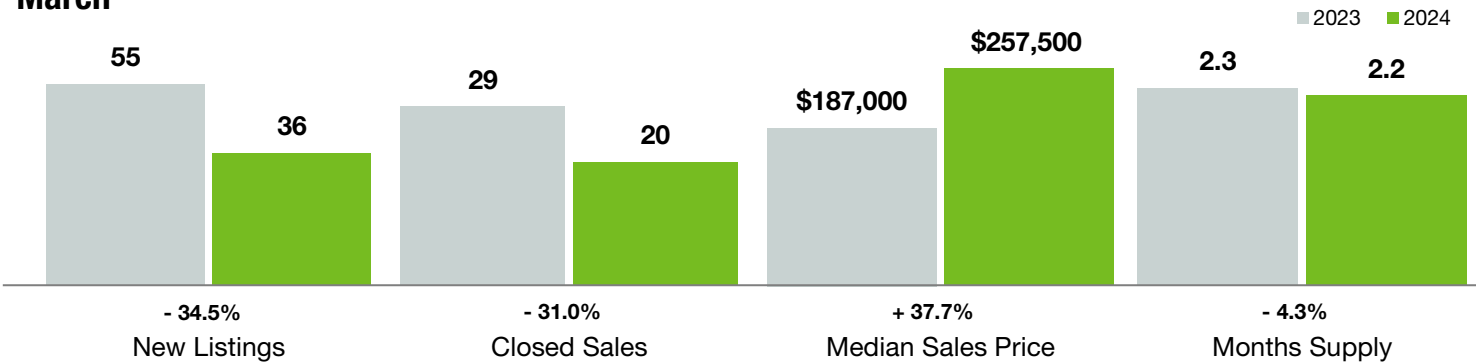
Chester County

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	55	36	- 34.5%	142	135	- 4.9%
Pending Sales	38	40	+ 5.3%	114	100	- 12.3%
Closed Sales	29	20	- 31.0%	80	58	- 27.5%
Median Sales Price*	\$187,000	\$257,500	+ 37.7%	\$217,200	\$227,500	+ 4.7%
Average Sales Price*	\$205,945	\$257,149	+ 24.9%	\$223,509	\$232,419	+ 4.0%
Percent of Original List Price Received*	93.4%	91.4%	- 2.1%	93.6%	91.6%	- 2.1%
List to Close	97	104	+ 7.2%	97	96	- 1.0%
Days on Market Until Sale	46	56	+ 21.7%	48	47	- 2.1%
Cumulative Days on Market Until Sale	53	73	+ 37.7%	51	66	+ 29.4%
Average List Price	\$280,007	\$304,800	+ 8.9%	\$265,322	\$283,289	+ 6.8%
Inventory of Homes for Sale	62	63	+ 1.6%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

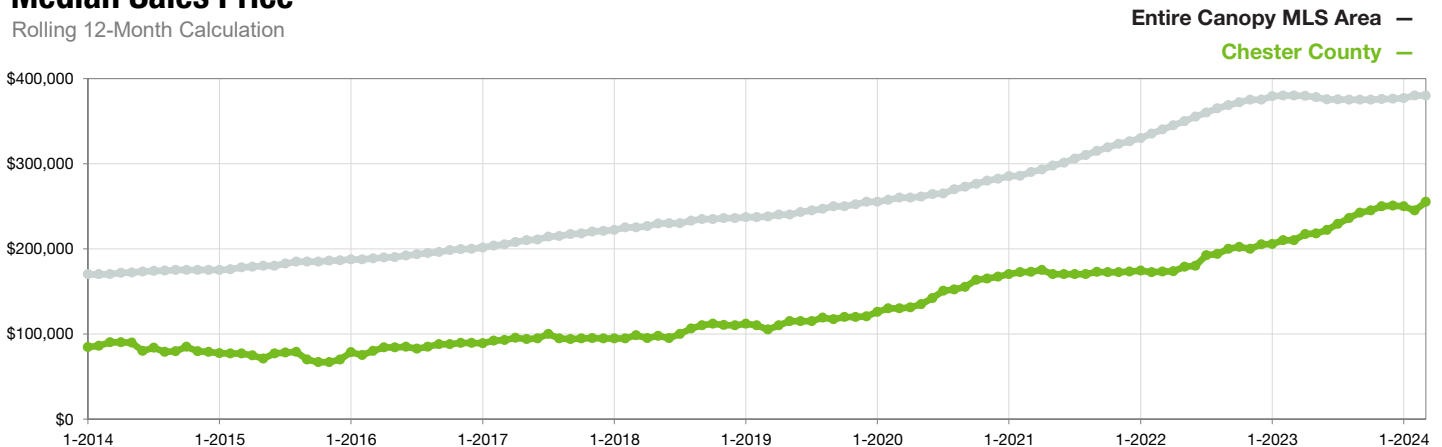
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March



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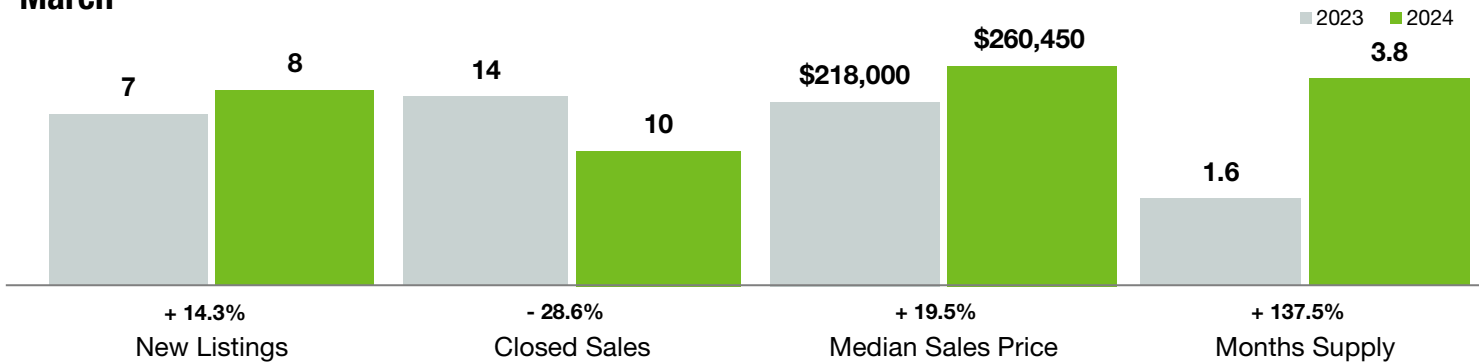
Chesterfield County

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	7	8	+ 14.3%	28	26	- 7.1%
Pending Sales	12	8	- 33.3%	33	30	- 9.1%
Closed Sales	14	10	- 28.6%	26	25	- 3.8%
Median Sales Price*	\$218,000	\$260,450	+ 19.5%	\$222,500	\$255,000	+ 14.6%
Average Sales Price*	\$269,907	\$291,757	+ 8.1%	\$241,242	\$268,015	+ 11.1%
Percent of Original List Price Received*	95.3%	97.0%	+ 1.8%	93.7%	95.2%	+ 1.6%
List to Close	151	178	+ 17.9%	122	165	+ 35.2%
Days on Market Until Sale	98	144	+ 46.9%	71	121	+ 70.4%
Cumulative Days on Market Until Sale	107	176	+ 64.5%	76	133	+ 75.0%
Average List Price	\$268,643	\$355,525	+ 32.3%	\$242,817	\$296,464	+ 22.1%
Inventory of Homes for Sale	16	32	+ 100.0%	--	--	--
Months Supply of Inventory	1.6	3.8	+ 137.5%	--	--	--

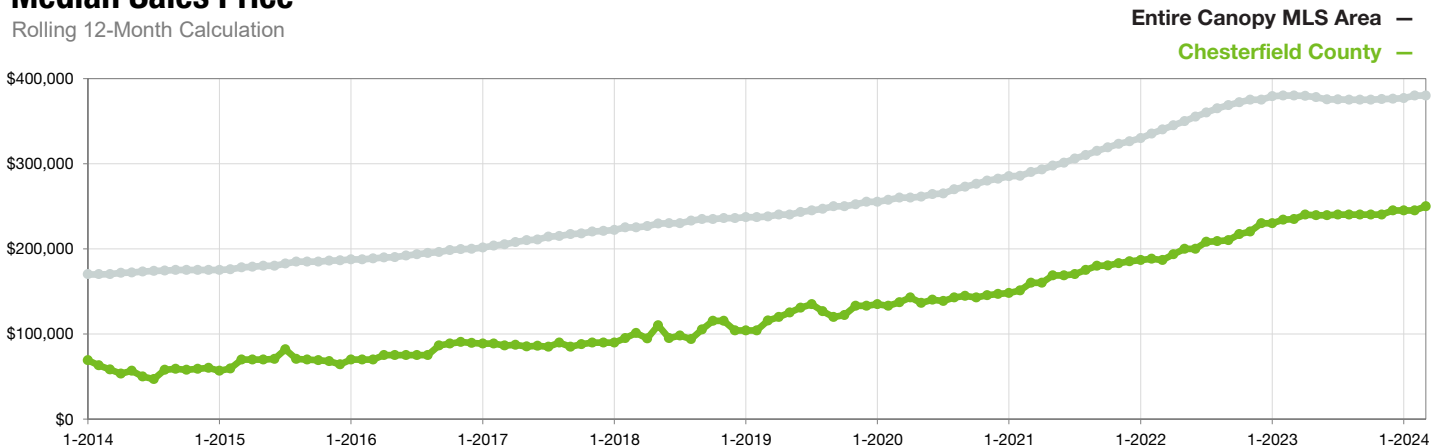
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March



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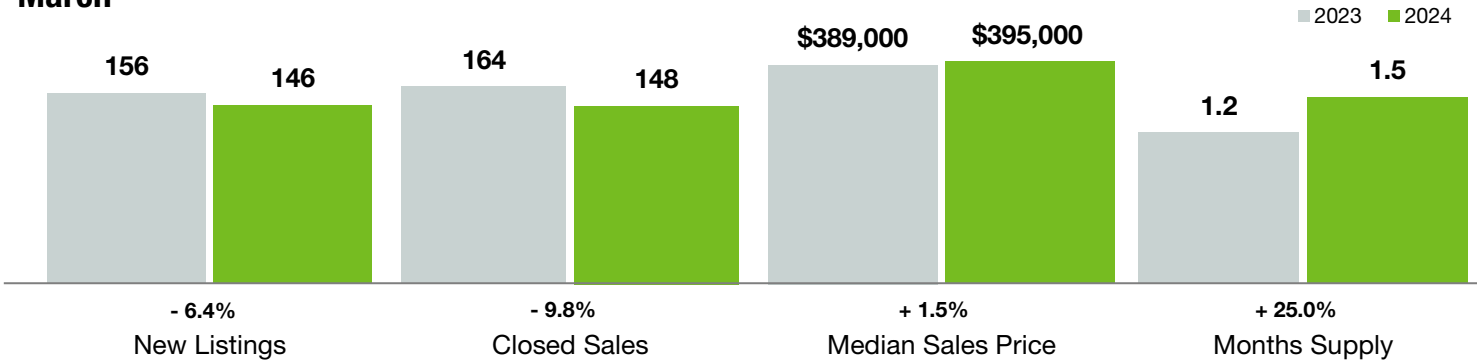
Lancaster County

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	156	146	- 6.4%	433	439	+ 1.4%
Pending Sales	160	149	- 6.9%	445	420	- 5.6%
Closed Sales	164	148	- 9.8%	379	337	- 11.1%
Median Sales Price*	\$389,000	\$395,000	+ 1.5%	\$406,999	\$400,000	- 1.7%
Average Sales Price*	\$448,050	\$412,348	- 8.0%	\$445,744	\$428,976	- 3.8%
Percent of Original List Price Received*	96.8%	97.3%	+ 0.5%	96.3%	97.0%	+ 0.7%
List to Close	112	90	- 19.6%	105	95	- 9.5%
Days on Market Until Sale	58	47	- 19.0%	52	47	- 9.6%
Cumulative Days on Market Until Sale	65	53	- 18.5%	55	51	- 7.3%
Average List Price	\$451,146	\$453,106	+ 0.4%	\$434,105	\$457,047	+ 5.3%
Inventory of Homes for Sale	195	197	+ 1.0%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

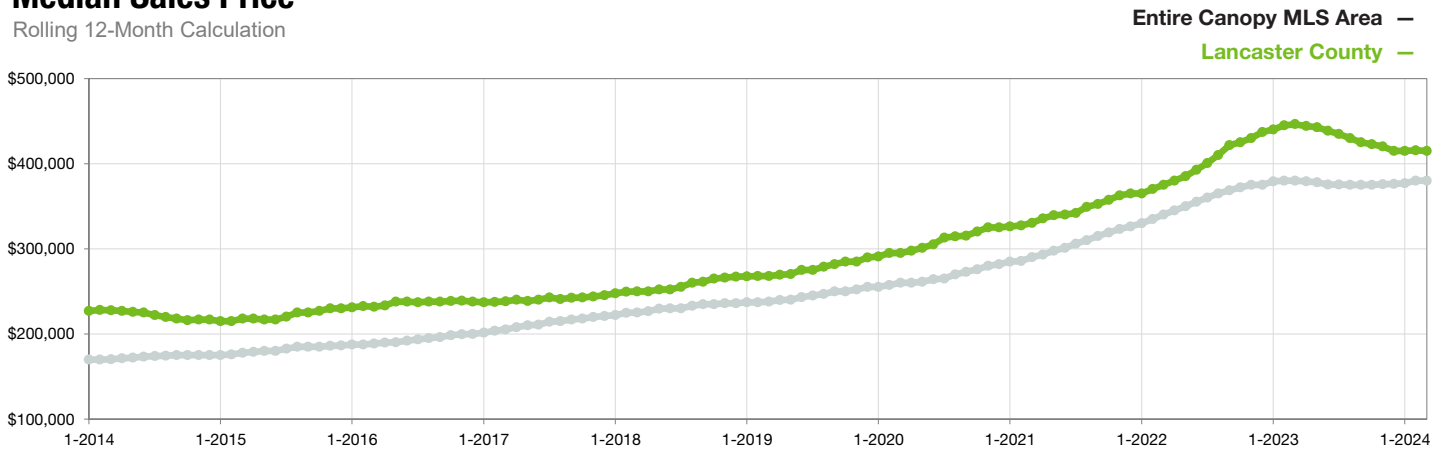
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March



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Local Market Update for March 2024

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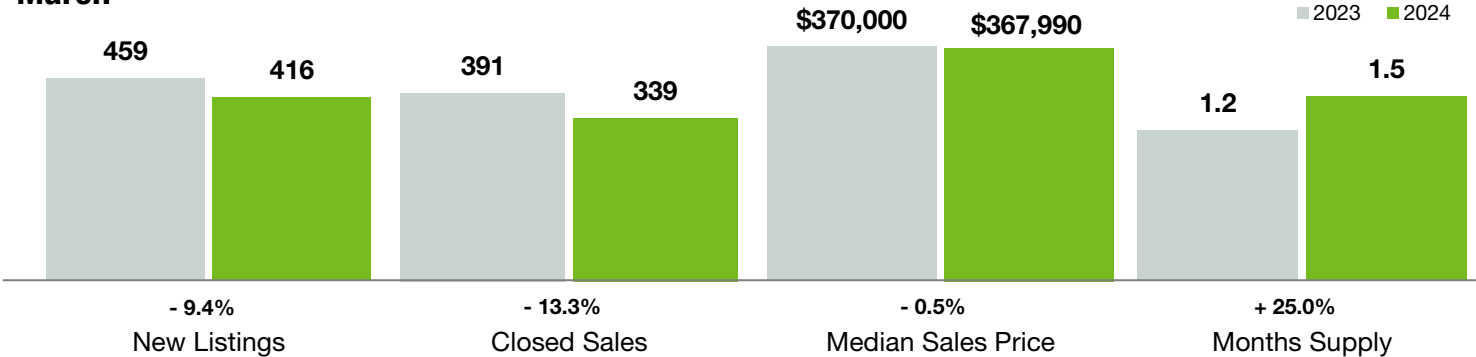
York County

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	459	416	- 9.4%	1,092	1,168	+ 7.0%
Pending Sales	380	392	+ 3.2%	1,077	1,057	- 1.9%
Closed Sales	391	339	- 13.3%	875	864	- 1.3%
Median Sales Price*	\$370,000	\$367,990	- 0.5%	\$370,000	\$378,000	+ 2.2%
Average Sales Price*	\$413,334	\$441,129	+ 6.7%	\$409,520	\$445,281	+ 8.7%
Percent of Original List Price Received*	95.8%	97.2%	+ 1.5%	95.6%	96.7%	+ 1.2%
List to Close	91	87	- 4.4%	94	88	- 6.4%
Days on Market Until Sale	47	44	- 6.4%	47	42	- 10.6%
Cumulative Days on Market Until Sale	53	48	- 9.4%	50	46	- 8.0%
Average List Price	\$451,545	\$489,563	+ 8.4%	\$446,709	\$465,075	+ 4.1%
Inventory of Homes for Sale	464	519	+ 11.9%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

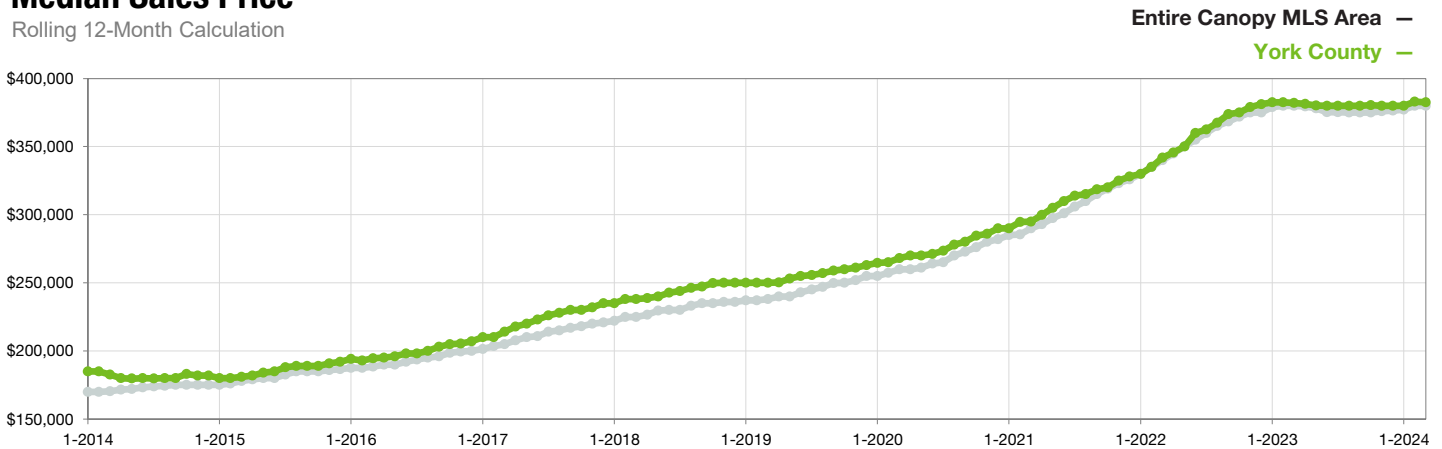
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March



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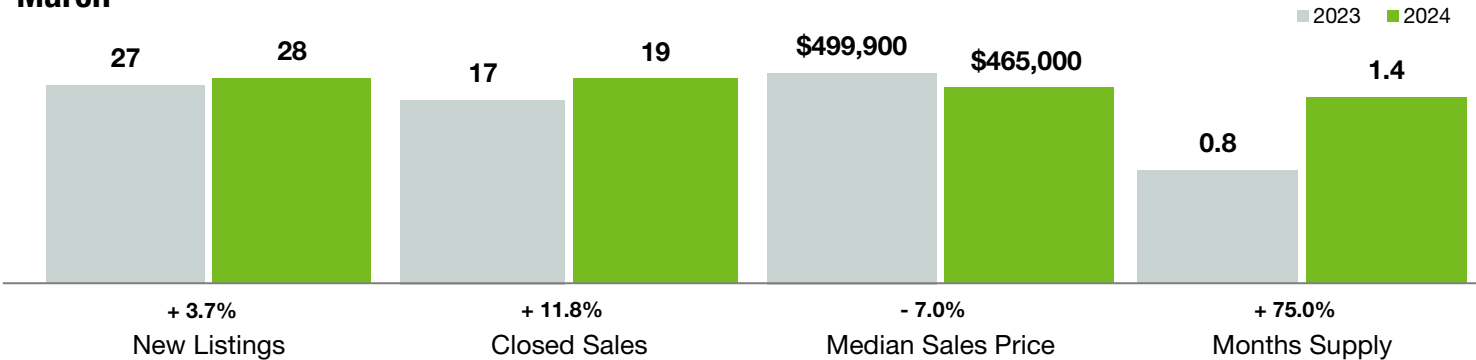
Tega Cay

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	27	28	+ 3.7%	68	75	+ 10.3%
Pending Sales	21	18	- 14.3%	63	64	+ 1.6%
Closed Sales	17	19	+ 11.8%	53	58	+ 9.4%
Median Sales Price*	\$499,900	\$465,000	- 7.0%	\$475,000	\$400,500	- 15.7%
Average Sales Price*	\$570,200	\$527,137	- 7.6%	\$510,948	\$479,340	- 6.2%
Percent of Original List Price Received*	96.7%	98.8%	+ 2.2%	96.0%	96.8%	+ 0.8%
List to Close	75	52	- 30.7%	87	75	- 13.8%
Days on Market Until Sale	41	16	- 61.0%	34	34	0.0%
Cumulative Days on Market Until Sale	41	14	- 65.9%	35	41	+ 17.1%
Average List Price	\$511,033	\$570,957	+ 11.7%	\$527,587	\$570,643	+ 8.2%
Inventory of Homes for Sale	21	29	+ 38.1%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

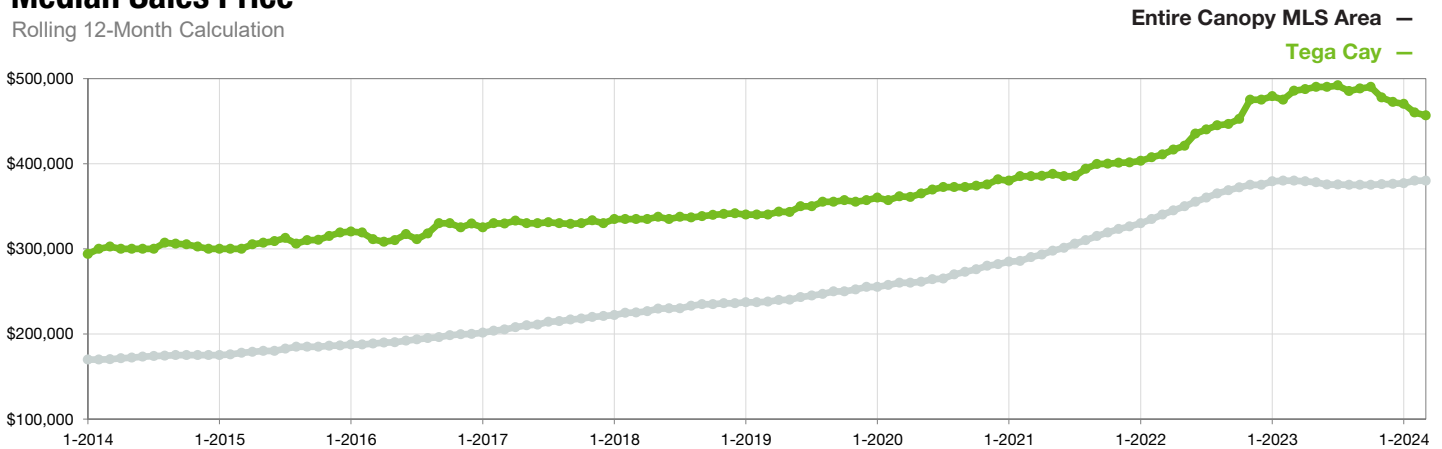
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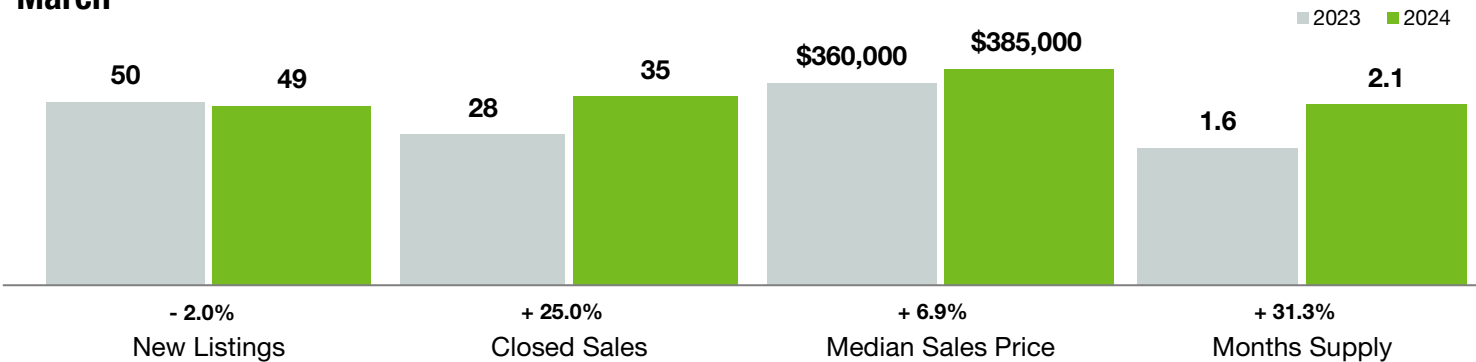
Town of Clover

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	50	49	- 2.0%	102	119	+ 16.7%
Pending Sales	33	34	+ 3.0%	91	102	+ 12.1%
Closed Sales	28	35	+ 25.0%	80	92	+ 15.0%
Median Sales Price*	\$360,000	\$385,000	+ 6.9%	\$385,000	\$392,450	+ 1.9%
Average Sales Price*	\$377,829	\$510,326	+ 35.1%	\$436,014	\$472,275	+ 8.3%
Percent of Original List Price Received*	94.2%	95.8%	+ 1.7%	96.0%	97.1%	+ 1.1%
List to Close	109	124	+ 13.8%	108	97	- 10.2%
Days on Market Until Sale	60	71	+ 18.3%	57	48	- 15.8%
Cumulative Days on Market Until Sale	69	83	+ 20.3%	64	56	- 12.5%
Average List Price	\$476,540	\$443,415	- 7.0%	\$496,629	\$471,304	- 5.1%
Inventory of Homes for Sale	64	70	+ 9.4%	--	--	--
Months Supply of Inventory	1.6	2.1	+ 31.3%	--	--	--

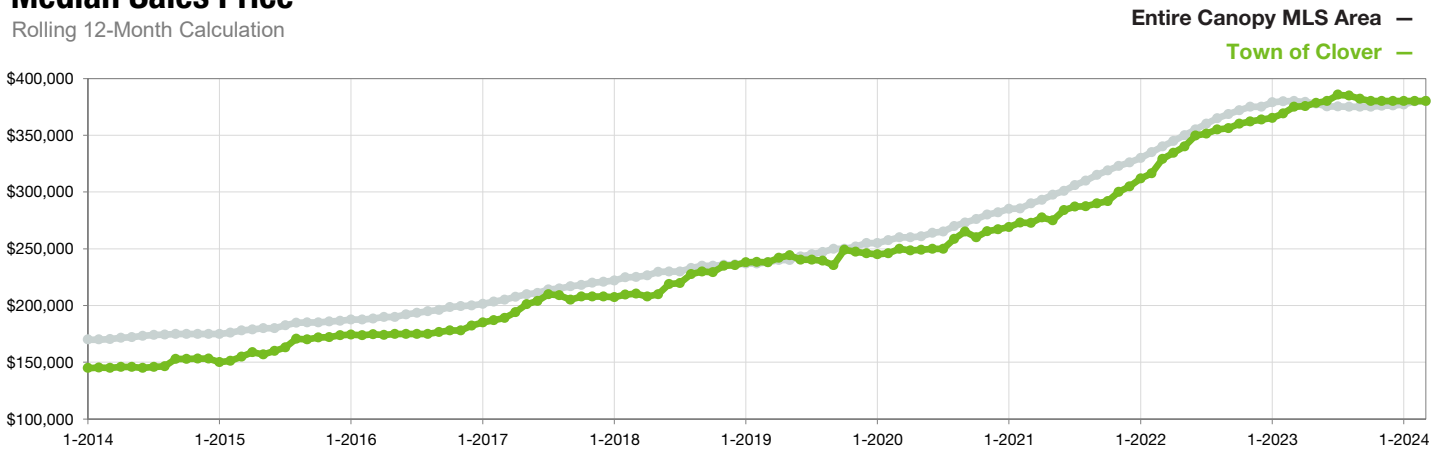
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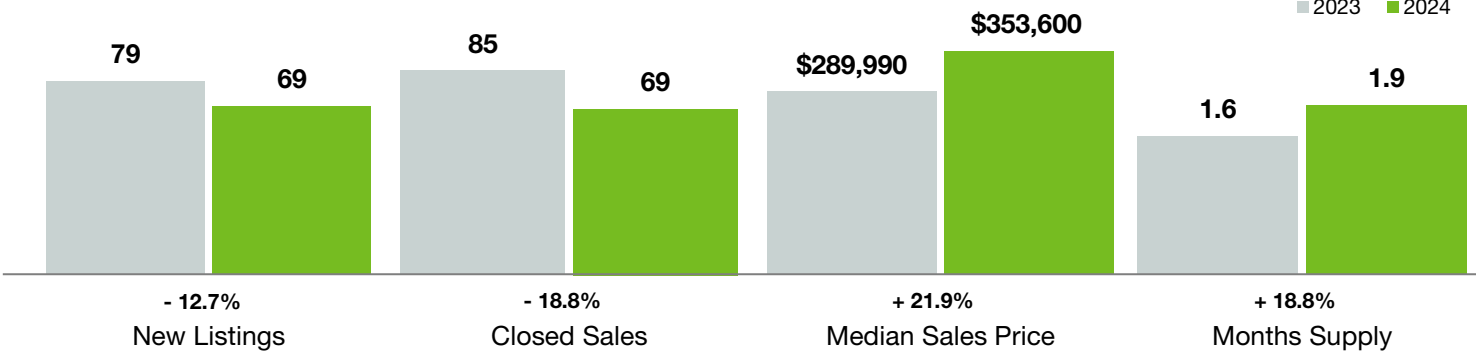
Town of Lancaster

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	79	69	- 12.7%	225	213	- 5.3%
Pending Sales	86	76	- 11.6%	233	200	- 14.2%
Closed Sales	85	69	- 18.8%	198	155	- 21.7%
Median Sales Price*	\$289,990	\$353,600	+ 21.9%	\$302,450	\$320,000	+ 5.8%
Average Sales Price*	\$373,940	\$335,188	- 10.4%	\$359,064	\$341,542	- 4.9%
Percent of Original List Price Received*	95.4%	97.0%	+ 1.7%	95.5%	96.6%	+ 1.2%
List to Close	109	95	- 12.8%	96	96	0.0%
Days on Market Until Sale	67	52	- 22.4%	53	50	- 5.7%
Cumulative Days on Market Until Sale	71	63	- 11.3%	58	58	0.0%
Average List Price	\$368,972	\$350,495	- 5.0%	\$351,259	\$371,921	+ 5.9%
Inventory of Homes for Sale	112	119	+ 6.3%	--	--	--
Months Supply of Inventory	1.6	1.9	+ 18.8%	--	--	--

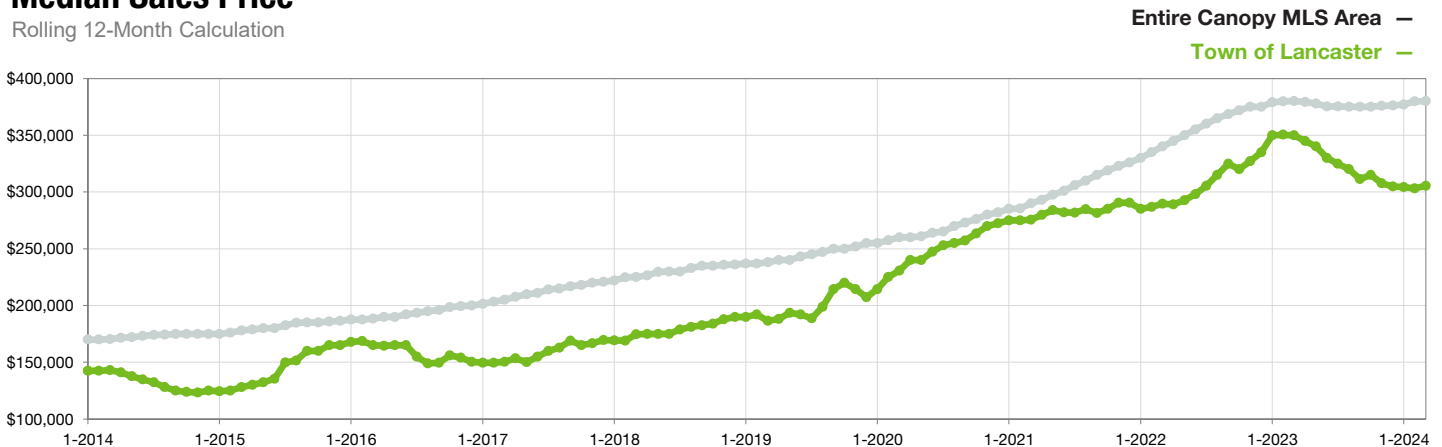
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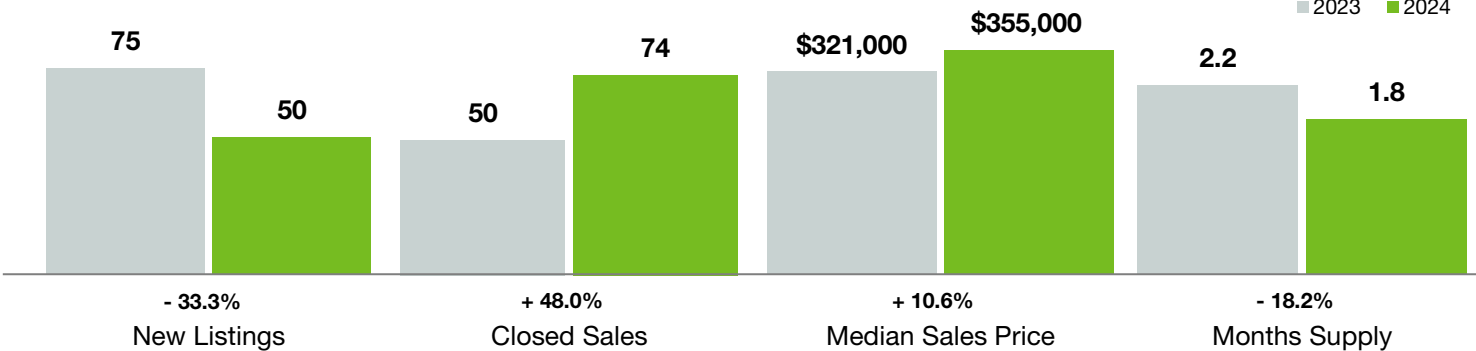
Town of York

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	75	50	- 33.3%	157	171	+ 8.9%
Pending Sales	62	60	- 3.2%	138	176	+ 27.5%
Closed Sales	50	74	+ 48.0%	109	136	+ 24.8%
Median Sales Price*	\$321,000	\$355,000	+ 10.6%	\$315,000	\$359,954	+ 14.3%
Average Sales Price*	\$346,929	\$381,795	+ 10.0%	\$340,489	\$395,958	+ 16.3%
Percent of Original List Price Received*	94.5%	96.5%	+ 2.1%	94.3%	96.4%	+ 2.2%
List to Close	107	105	- 1.9%	105	101	- 3.8%
Days on Market Until Sale	65	56	- 13.8%	60	55	- 8.3%
Cumulative Days on Market Until Sale	70	61	- 12.9%	62	59	- 4.8%
Average List Price	\$419,299	\$430,056	+ 2.6%	\$400,277	\$416,506	+ 4.1%
Inventory of Homes for Sale	97	90	- 7.2%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

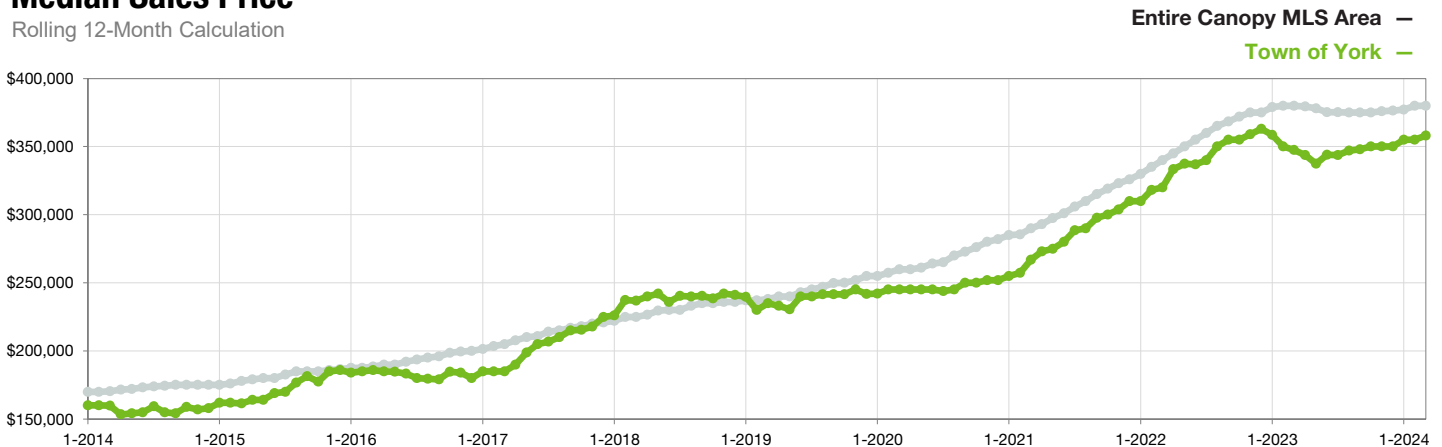
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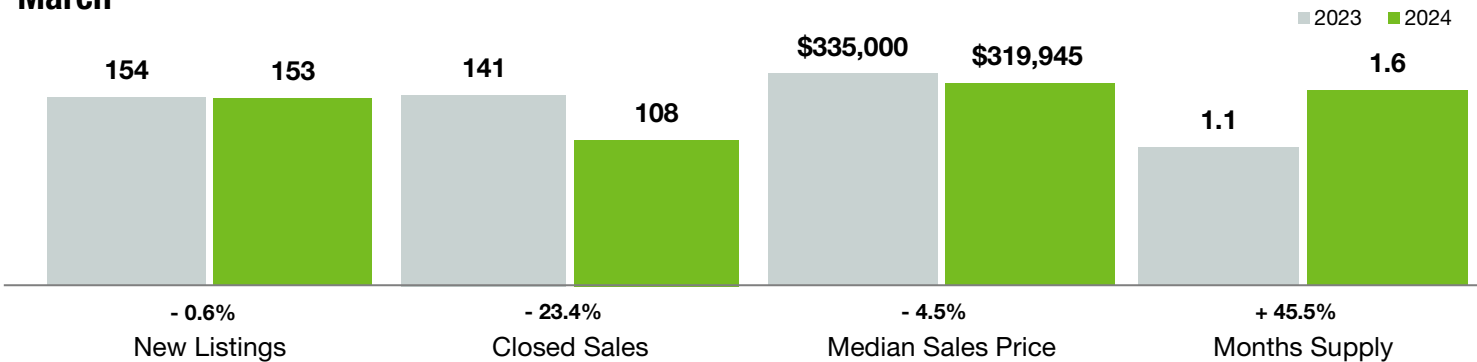
Rock Hill

South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	154	153	- 0.6%	399	426	+ 6.8%
Pending Sales	130	146	+ 12.3%	405	371	- 8.4%
Closed Sales	141	108	- 23.4%	330	299	- 9.4%
Median Sales Price*	\$335,000	\$319,945	- 4.5%	\$320,000	\$325,000	+ 1.6%
Average Sales Price*	\$344,091	\$370,693	+ 7.7%	\$343,109	\$356,447	+ 3.9%
Percent of Original List Price Received*	96.0%	97.6%	+ 1.7%	95.6%	96.8%	+ 1.3%
List to Close	82	77	- 6.1%	84	79	- 6.0%
Days on Market Until Sale	43	39	- 9.3%	42	40	- 4.8%
Cumulative Days on Market Until Sale	51	39	- 23.5%	47	40	- 14.9%
Average List Price	\$348,387	\$378,553	+ 8.7%	\$355,151	\$370,928	+ 4.4%
Inventory of Homes for Sale	158	192	+ 21.5%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

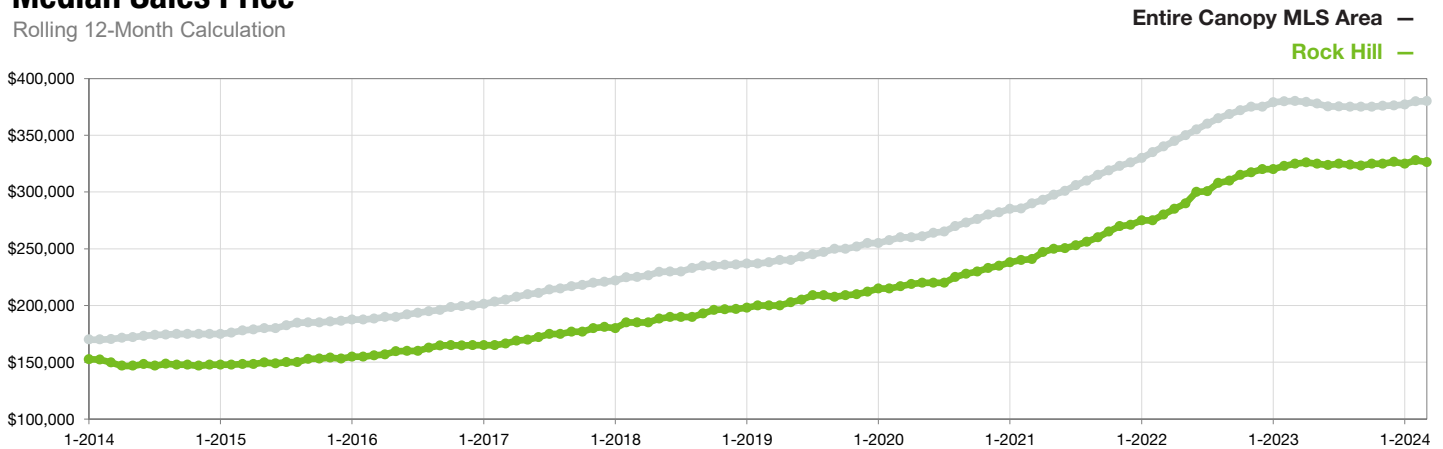
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for March 2024

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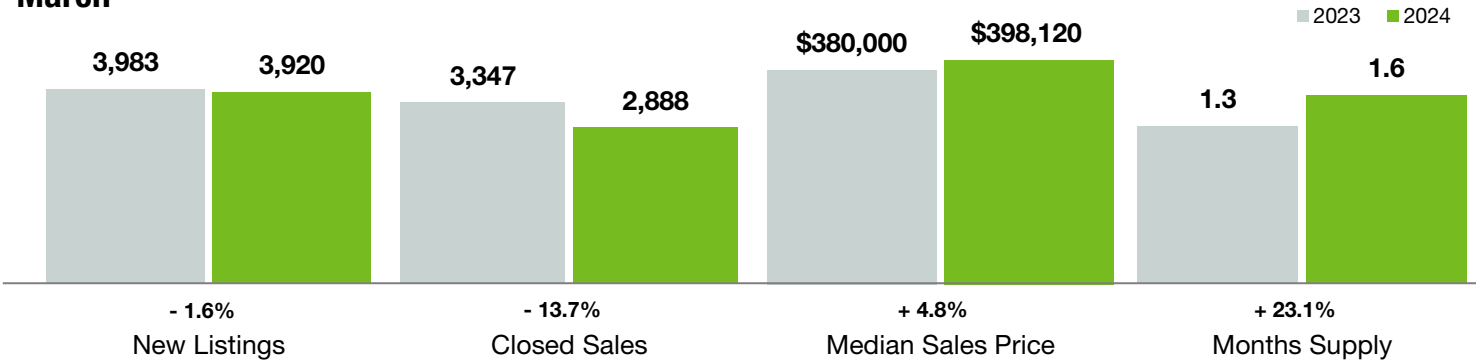
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	3,983	3,920	- 1.6%	9,451	10,190	+ 7.8%
Pending Sales	3,451	3,420	- 0.9%	9,356	8,986	- 4.0%
Closed Sales	3,347	2,888	- 13.7%	7,602	7,112	- 6.4%
Median Sales Price*	\$380,000	\$398,120	+ 4.8%	\$380,000	\$395,000	+ 3.9%
Average Sales Price*	\$458,516	\$496,454	+ 8.3%	\$446,467	\$484,877	+ 8.6%
Percent of Original List Price Received*	96.2%	97.7%	+ 1.6%	95.6%	97.3%	+ 1.8%
List to Close	100	86	- 14.0%	102	89	- 12.7%
Days on Market Until Sale	48	39	- 18.8%	48	40	- 16.7%
Cumulative Days on Market Until Sale	51	43	- 15.7%	50	44	- 12.0%
Average List Price	\$515,073	\$538,380	+ 4.5%	\$491,527	\$527,781	+ 7.4%
Inventory of Homes for Sale	4,067	4,356	+ 7.1%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--

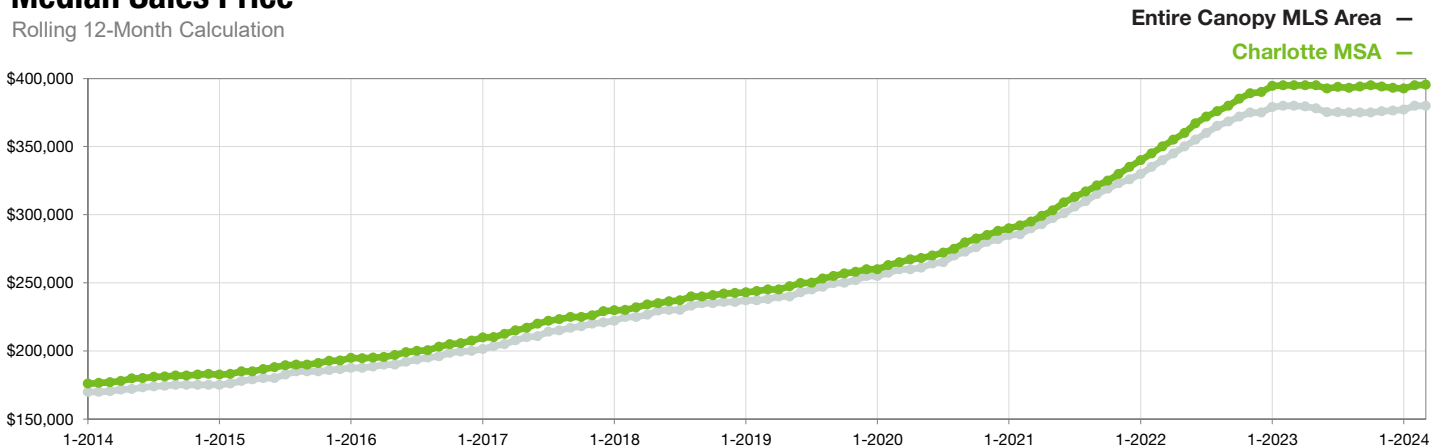
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March



Median Sales Price

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