

Local Market Update for January 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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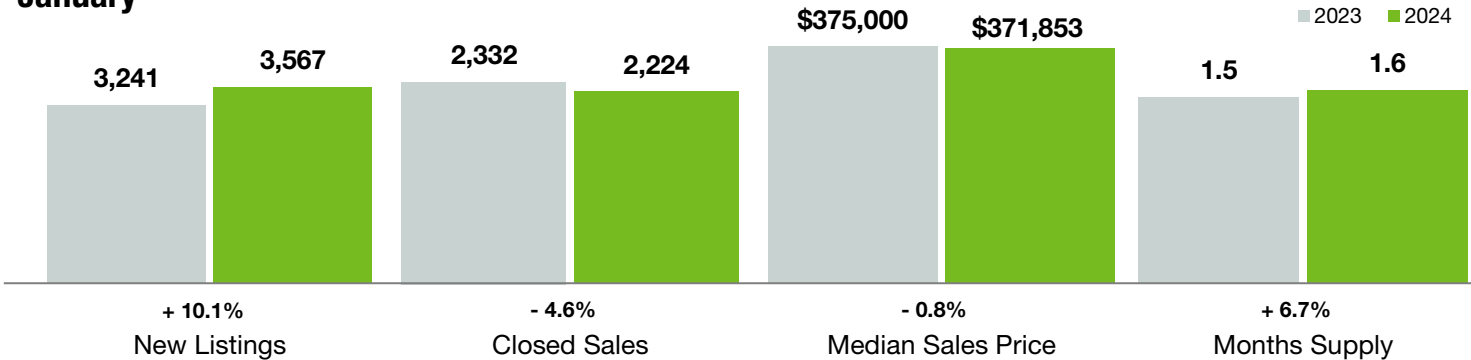
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	3,241	3,567	+ 10.1%	3,241	3,567	+ 10.1%
Pending Sales	3,490	3,554	+ 1.8%	3,490	3,554	+ 1.8%
Closed Sales	2,332	2,224	- 4.6%	2,332	2,224	- 4.6%
Median Sales Price*	\$375,000	\$371,853	- 0.8%	\$375,000	\$371,853	- 0.8%
Average Sales Price*	\$418,647	\$449,180	+ 7.3%	\$418,647	\$449,180	+ 7.3%
Percent of Original List Price Received*	94.7%	96.4%	+ 1.8%	94.7%	96.4%	+ 1.8%
List to Close	107	94	- 12.1%	107	94	- 12.1%
Days on Market Until Sale	46	41	- 10.9%	46	41	- 10.9%
Cumulative Days on Market Until Sale	47	45	- 4.3%	47	45	- 4.3%
Average List Price	\$450,508	\$495,414	+ 10.0%	\$450,508	\$495,414	+ 10.0%
Inventory of Homes for Sale	5,944	5,554	- 6.6%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

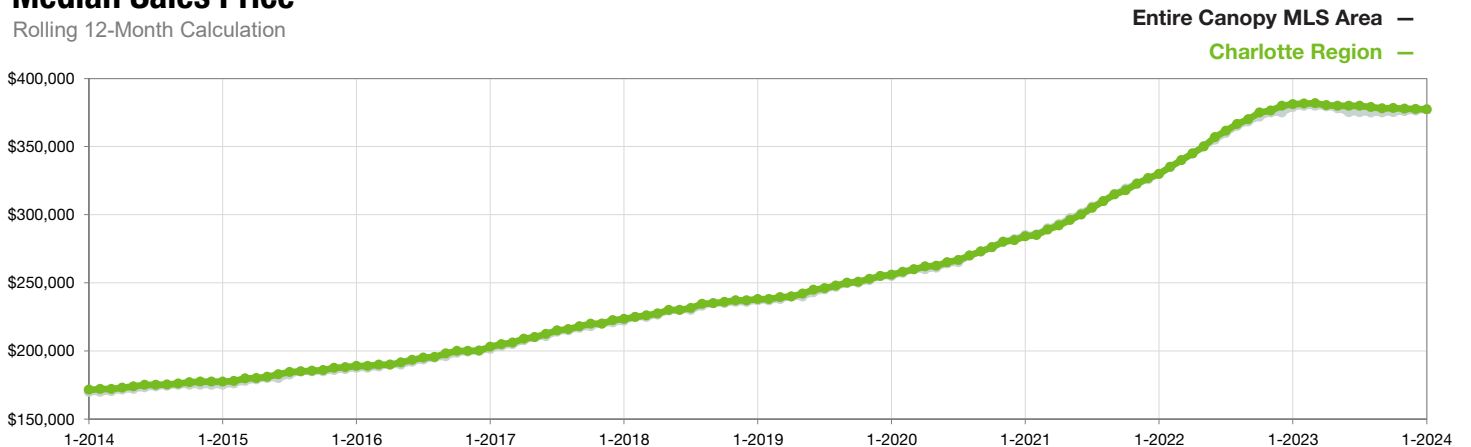
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January



Median Sales Price

Rolling 12-Month Calculation



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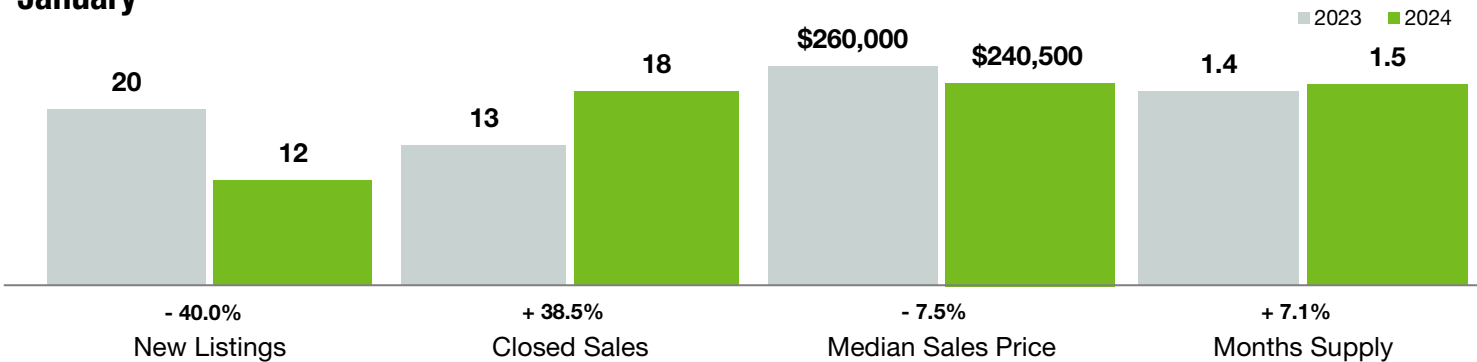
Alexander County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	20	12	- 40.0%	20	12	- 40.0%
Pending Sales	19	20	+ 5.3%	19	20	+ 5.3%
Closed Sales	13	18	+ 38.5%	13	18	+ 38.5%
Median Sales Price*	\$260,000	\$240,500	- 7.5%	\$260,000	\$240,500	- 7.5%
Average Sales Price*	\$279,015	\$296,794	+ 6.4%	\$279,015	\$296,794	+ 6.4%
Percent of Original List Price Received*	91.7%	94.3%	+ 2.8%	91.7%	94.3%	+ 2.8%
List to Close	109	99	- 9.2%	109	99	- 9.2%
Days on Market Until Sale	58	53	- 8.6%	58	53	- 8.6%
Cumulative Days on Market Until Sale	58	53	- 8.6%	58	53	- 8.6%
Average List Price	\$265,205	\$330,975	+ 24.8%	\$265,205	\$330,975	+ 24.8%
Inventory of Homes for Sale	35	32	- 8.6%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--

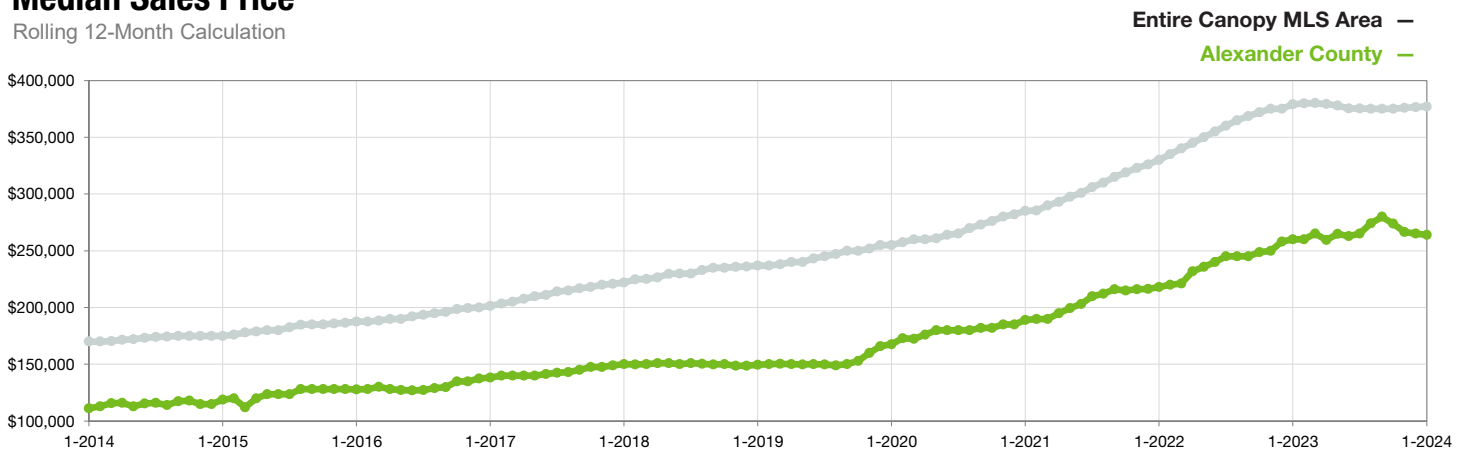
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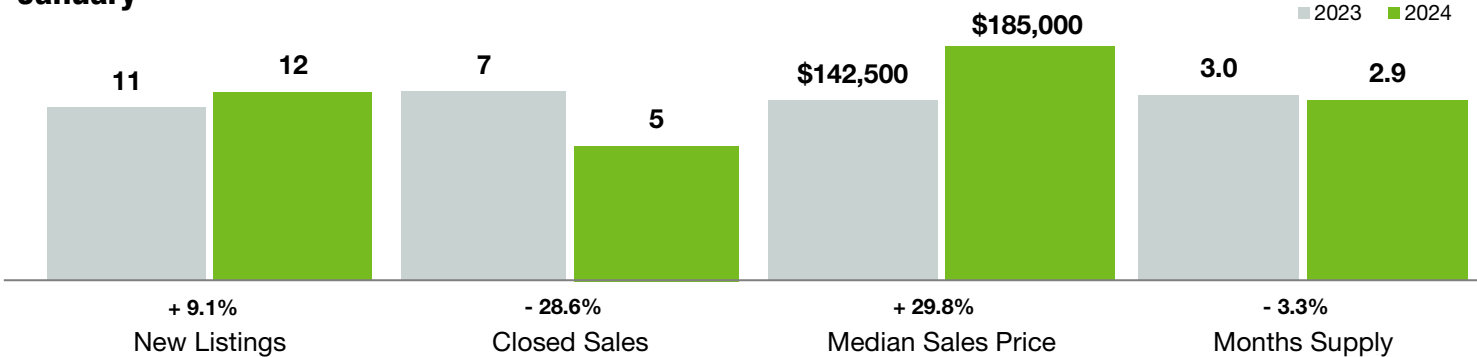
Anson County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	11	12	+ 9.1%	11	12	+ 9.1%
Pending Sales	18	6	- 66.7%	18	6	- 66.7%
Closed Sales	7	5	- 28.6%	7	5	- 28.6%
Median Sales Price*	\$142,500	\$185,000	+ 29.8%	\$142,500	\$185,000	+ 29.8%
Average Sales Price*	\$220,214	\$277,980	+ 26.2%	\$220,214	\$277,980	+ 26.2%
Percent of Original List Price Received*	91.1%	90.9%	- 0.2%	91.1%	90.9%	- 0.2%
List to Close	113	70	- 38.1%	113	70	- 38.1%
Days on Market Until Sale	40	24	- 40.0%	40	24	- 40.0%
Cumulative Days on Market Until Sale	40	24	- 40.0%	40	24	- 40.0%
Average List Price	\$190,773	\$213,190	+ 11.8%	\$190,773	\$213,190	+ 11.8%
Inventory of Homes for Sale	38	36	- 5.3%	--	--	--
Months Supply of Inventory	3.0	2.9	- 3.3%	--	--	--

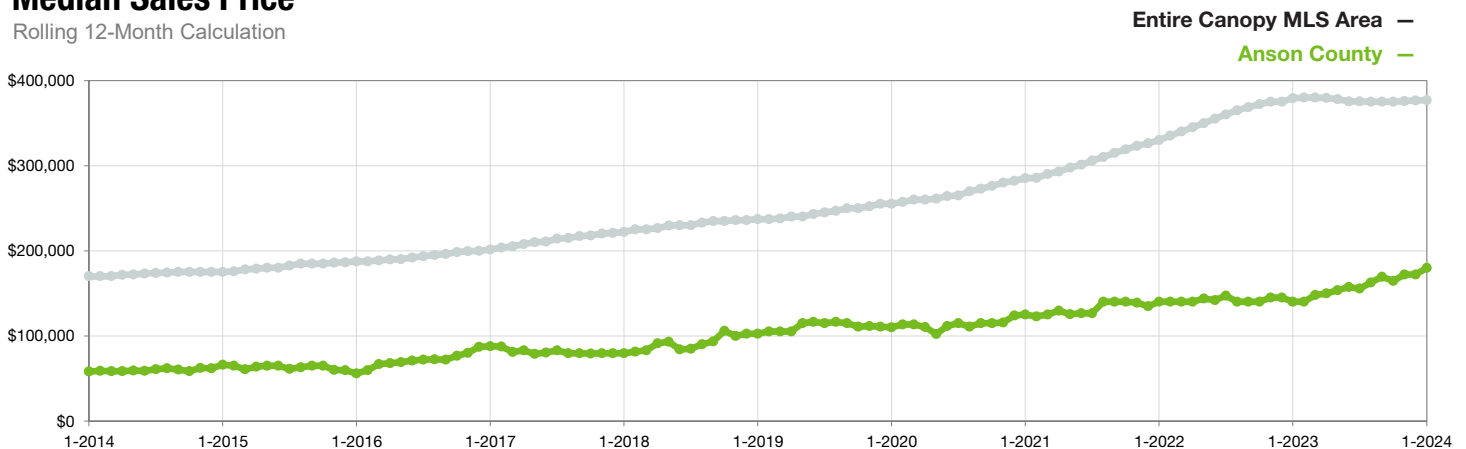
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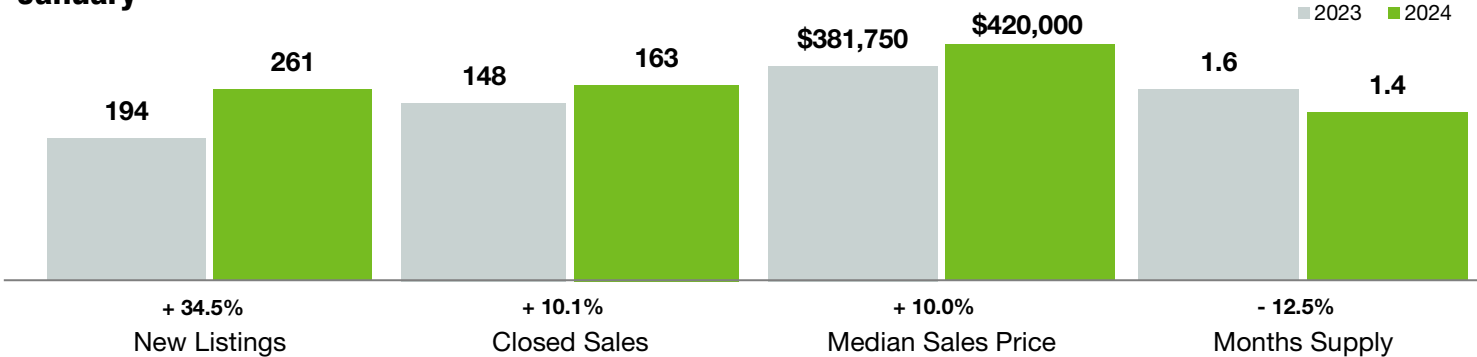
Cabarrus County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	194	261	+ 34.5%	194	261	+ 34.5%
Pending Sales	235	217	- 7.7%	235	217	- 7.7%
Closed Sales	148	163	+ 10.1%	148	163	+ 10.1%
Median Sales Price*	\$381,750	\$420,000	+ 10.0%	\$381,750	\$420,000	+ 10.0%
Average Sales Price*	\$394,111	\$463,885	+ 17.7%	\$394,111	\$463,885	+ 17.7%
Percent of Original List Price Received*	94.0%	97.7%	+ 3.9%	94.0%	97.7%	+ 3.9%
List to Close	85	102	+ 20.0%	85	102	+ 20.0%
Days on Market Until Sale	38	44	+ 15.8%	38	44	+ 15.8%
Cumulative Days on Market Until Sale	42	51	+ 21.4%	42	51	+ 21.4%
Average List Price	\$408,402	\$432,268	+ 5.8%	\$408,402	\$432,268	+ 5.8%
Inventory of Homes for Sale	414	344	- 16.9%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

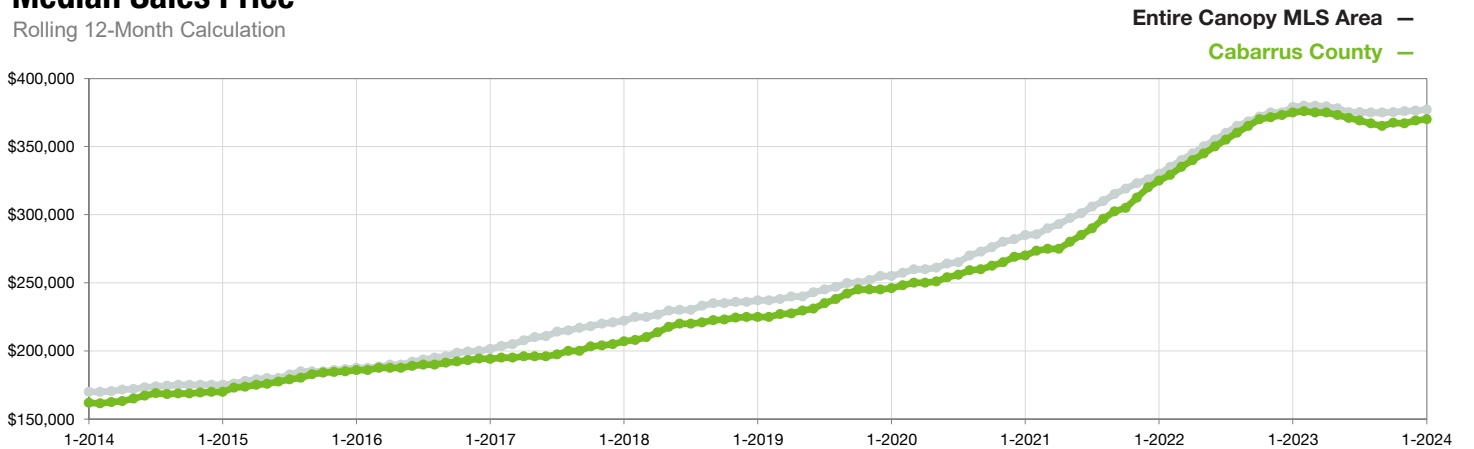
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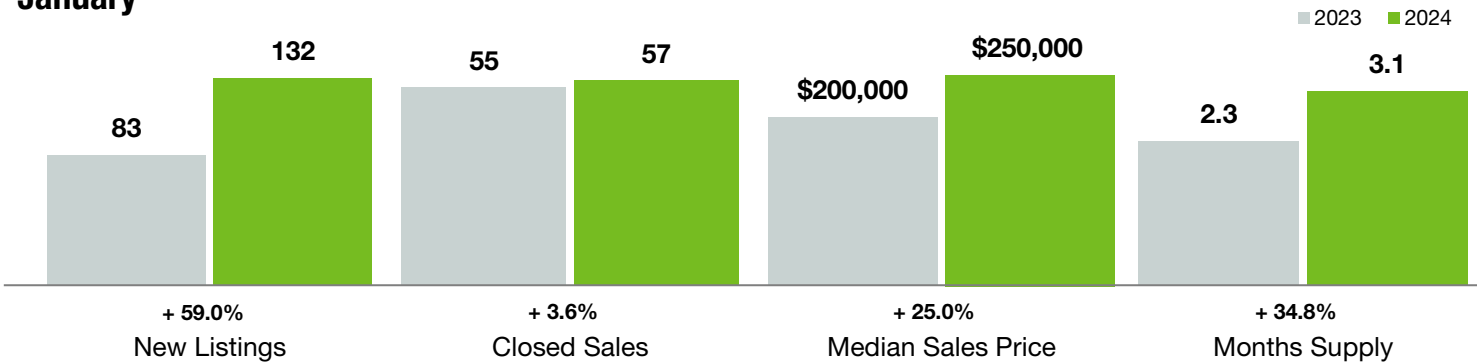
Cleveland County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	83	132	+ 59.0%	83	132	+ 59.0%
Pending Sales	85	76	- 10.6%	85	76	- 10.6%
Closed Sales	55	57	+ 3.6%	55	57	+ 3.6%
Median Sales Price*	\$200,000	\$250,000	+ 25.0%	\$200,000	\$250,000	+ 25.0%
Average Sales Price*	\$215,253	\$298,707	+ 38.8%	\$215,253	\$298,707	+ 38.8%
Percent of Original List Price Received*	92.0%	98.4%	+ 7.0%	92.0%	98.4%	+ 7.0%
List to Close	95	107	+ 12.6%	95	107	+ 12.6%
Days on Market Until Sale	51	51	0.0%	51	51	0.0%
Cumulative Days on Market Until Sale	56	67	+ 19.6%	56	67	+ 19.6%
Average List Price	\$251,340	\$280,487	+ 11.6%	\$251,340	\$280,487	+ 11.6%
Inventory of Homes for Sale	187	265	+ 41.7%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

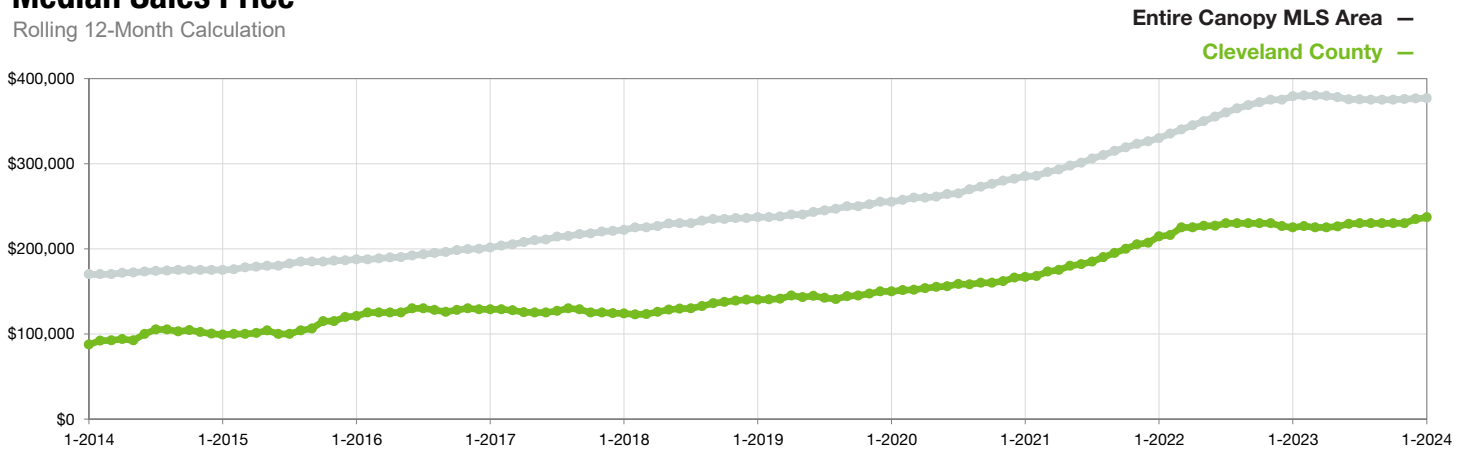
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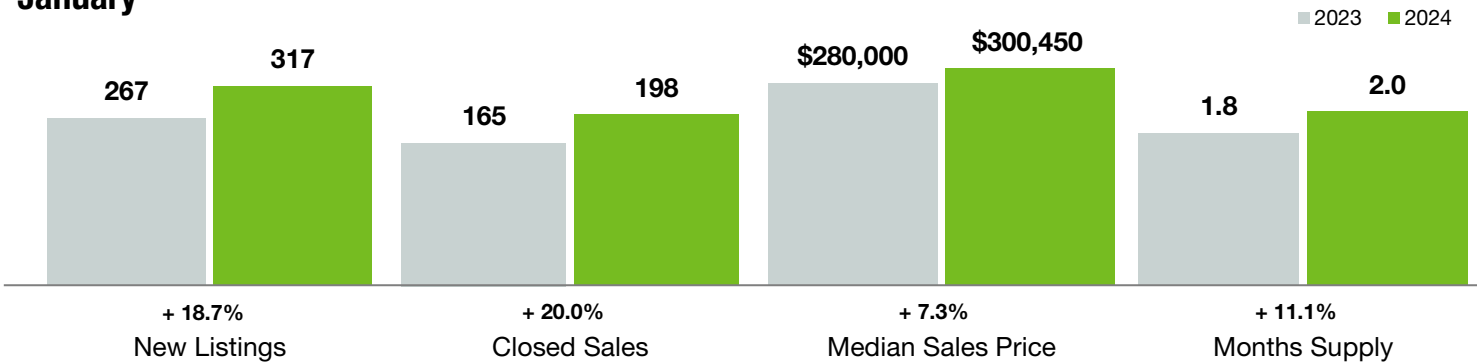
Gaston County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	267	317	+ 18.7%	267	317	+ 18.7%
Pending Sales	280	321	+ 14.6%	280	321	+ 14.6%
Closed Sales	165	198	+ 20.0%	165	198	+ 20.0%
Median Sales Price*	\$280,000	\$300,450	+ 7.3%	\$280,000	\$300,450	+ 7.3%
Average Sales Price*	\$302,106	\$333,120	+ 10.3%	\$302,106	\$333,120	+ 10.3%
Percent of Original List Price Received*	93.6%	96.2%	+ 2.8%	93.6%	96.2%	+ 2.8%
List to Close	90	88	- 2.2%	90	88	- 2.2%
Days on Market Until Sale	41	42	+ 2.4%	41	42	+ 2.4%
Cumulative Days on Market Until Sale	46	47	+ 2.2%	46	47	+ 2.2%
Average List Price	\$321,396	\$370,982	+ 15.4%	\$321,396	\$370,982	+ 15.4%
Inventory of Homes for Sale	525	561	+ 6.9%	--	--	--
Months Supply of Inventory	1.8	2.0	+ 11.1%	--	--	--

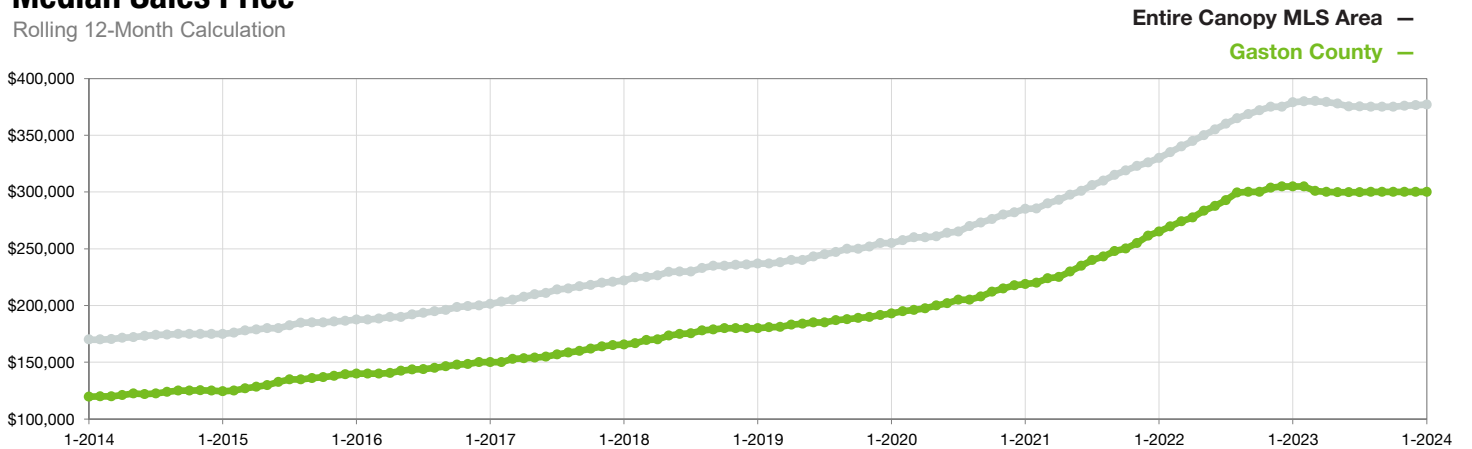
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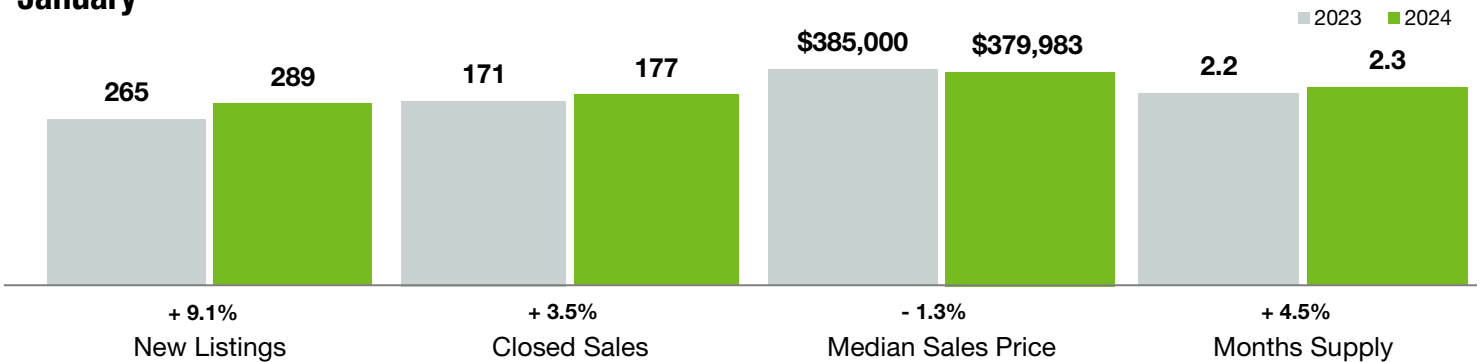
Iredell County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	265	289	+ 9.1%	265	289	+ 9.1%
Pending Sales	223	315	+ 41.3%	223	315	+ 41.3%
Closed Sales	171	177	+ 3.5%	171	177	+ 3.5%
Median Sales Price*	\$385,000	\$379,983	- 1.3%	\$385,000	\$379,983	- 1.3%
Average Sales Price*	\$447,344	\$453,234	+ 1.3%	\$447,344	\$453,234	+ 1.3%
Percent of Original List Price Received*	93.6%	96.3%	+ 2.9%	93.6%	96.3%	+ 2.9%
List to Close	124	110	- 11.3%	124	110	- 11.3%
Days on Market Until Sale	57	39	- 31.6%	57	39	- 31.6%
Cumulative Days on Market Until Sale	56	48	- 14.3%	56	48	- 14.3%
Average List Price	\$457,698	\$551,815	+ 20.6%	\$457,698	\$551,815	+ 20.6%
Inventory of Homes for Sale	594	616	+ 3.7%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

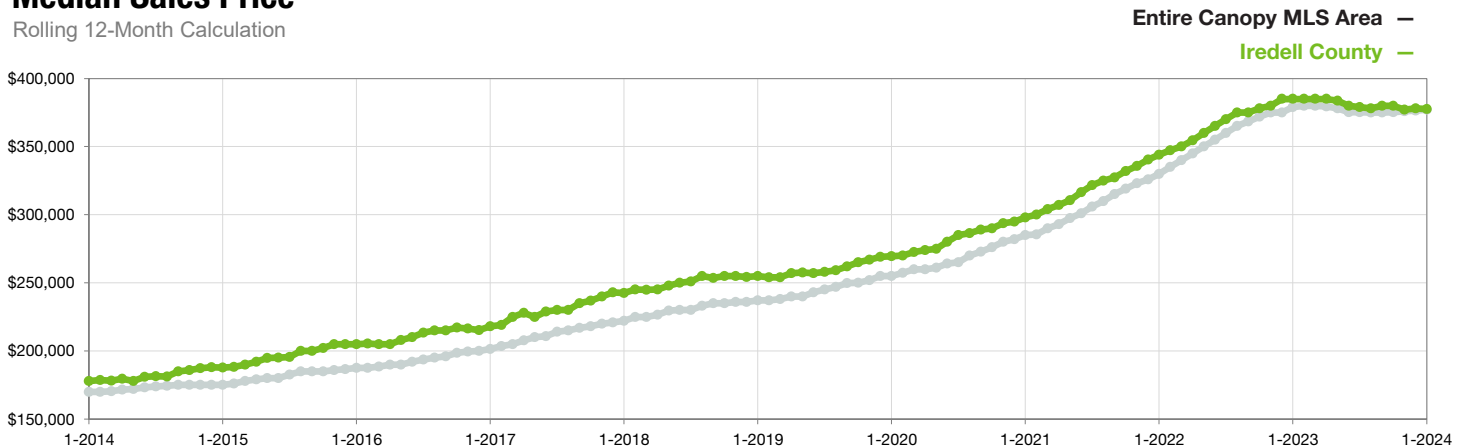
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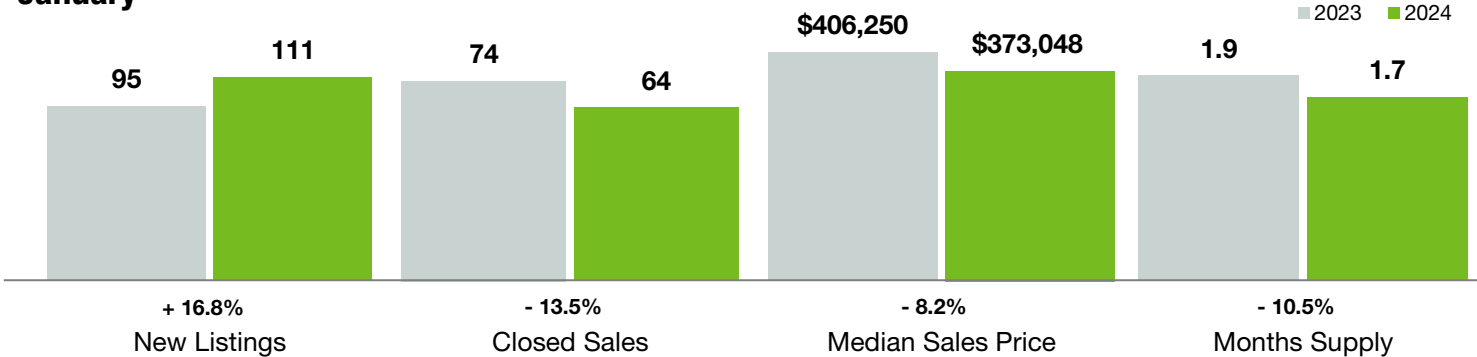
Lincoln County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	95	111	+ 16.8%	95	111	+ 16.8%
Pending Sales	111	107	- 3.6%	111	107	- 3.6%
Closed Sales	74	64	- 13.5%	74	64	- 13.5%
Median Sales Price*	\$406,250	\$373,048	- 8.2%	\$406,250	\$373,048	- 8.2%
Average Sales Price*	\$453,256	\$476,767	+ 5.2%	\$453,256	\$476,767	+ 5.2%
Percent of Original List Price Received*	96.1%	98.4%	+ 2.4%	96.1%	98.4%	+ 2.4%
List to Close	136	112	- 17.6%	136	112	- 17.6%
Days on Market Until Sale	75	47	- 37.3%	75	47	- 37.3%
Cumulative Days on Market Until Sale	60	49	- 18.3%	60	49	- 18.3%
Average List Price	\$506,884	\$461,158	- 9.0%	\$506,884	\$461,158	- 9.0%
Inventory of Homes for Sale	219	185	- 15.5%	--	--	--
Months Supply of Inventory	1.9	1.7	- 10.5%	--	--	--

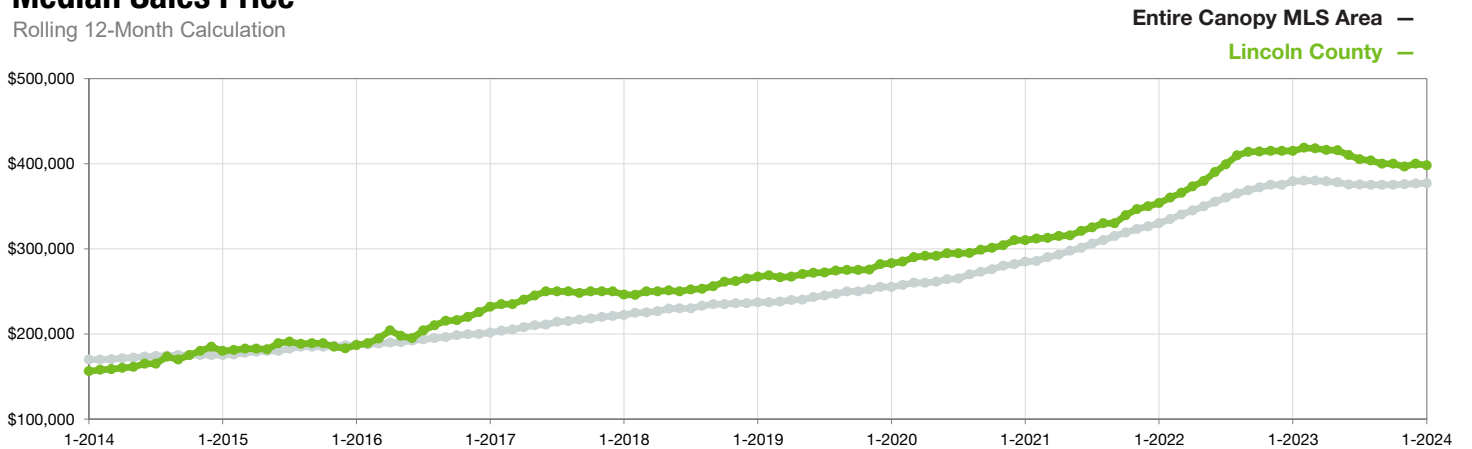
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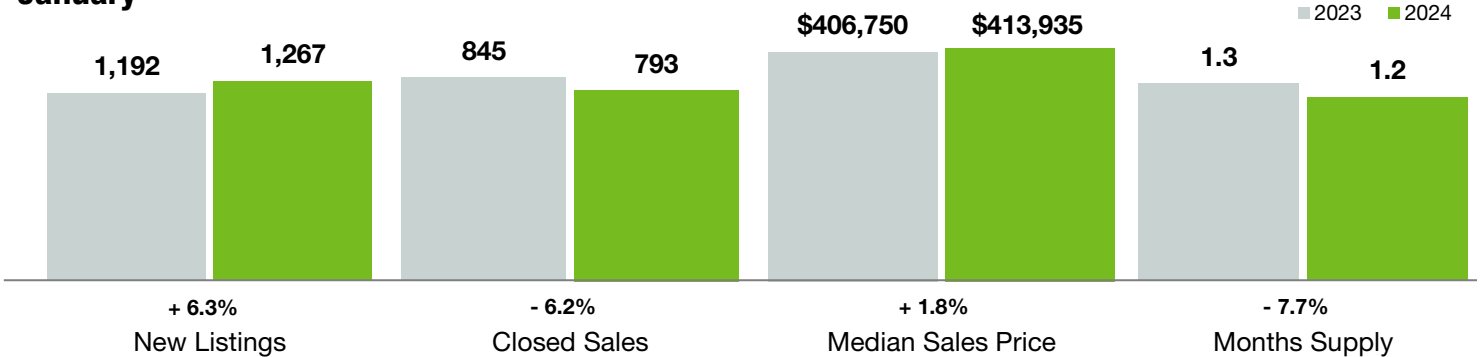
Mecklenburg County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	1,192	1,267	+ 6.3%	1,192	1,267	+ 6.3%
Pending Sales	1,326	1,290	- 2.7%	1,326	1,290	- 2.7%
Closed Sales	845	793	- 6.2%	845	793	- 6.2%
Median Sales Price*	\$406,750	\$413,935	+ 1.8%	\$406,750	\$413,935	+ 1.8%
Average Sales Price*	\$474,453	\$521,306	+ 9.9%	\$474,453	\$521,306	+ 9.9%
Percent of Original List Price Received*	95.3%	97.1%	+ 1.9%	95.3%	97.1%	+ 1.9%
List to Close	108	88	- 18.5%	108	88	- 18.5%
Days on Market Until Sale	44	38	- 13.6%	44	38	- 13.6%
Cumulative Days on Market Until Sale	44	40	- 9.1%	44	40	- 9.1%
Average List Price	\$533,344	\$605,141	+ 13.5%	\$533,344	\$605,141	+ 13.5%
Inventory of Homes for Sale	1,852	1,507	- 18.6%	--	--	--
Months Supply of Inventory	1.3	1.2	- 7.7%	--	--	--

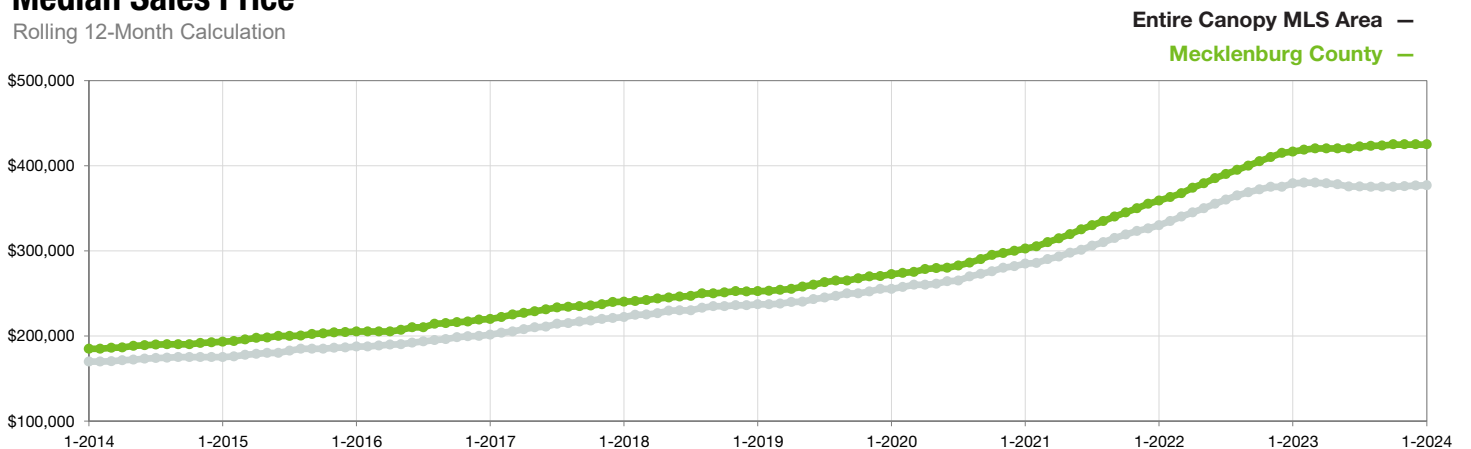
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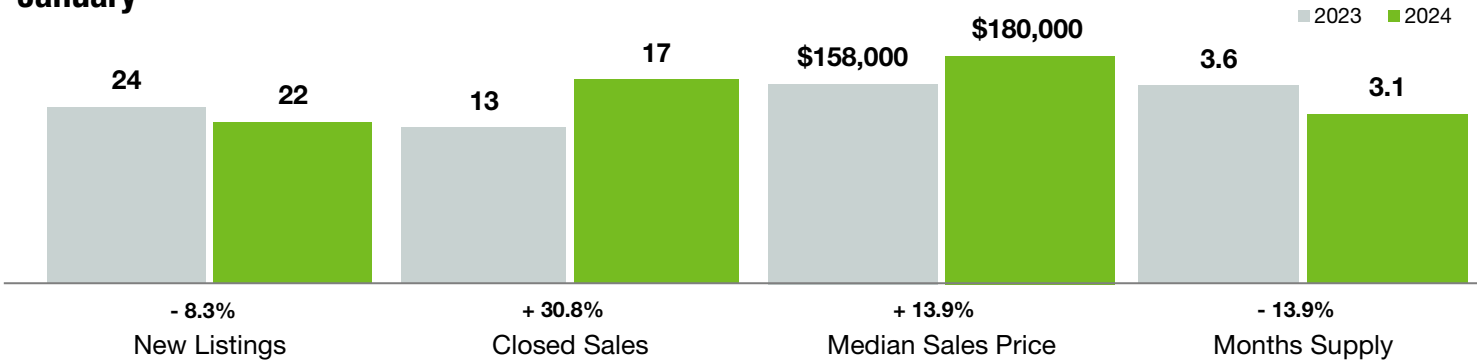
Montgomery County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	24	22	- 8.3%	24	22	- 8.3%
Pending Sales	13	24	+ 84.6%	13	24	+ 84.6%
Closed Sales	13	17	+ 30.8%	13	17	+ 30.8%
Median Sales Price*	\$158,000	\$180,000	+ 13.9%	\$158,000	\$180,000	+ 13.9%
Average Sales Price*	\$253,038	\$438,941	+ 73.5%	\$253,038	\$438,941	+ 73.5%
Percent of Original List Price Received*	92.8%	90.0%	- 3.0%	92.8%	90.0%	- 3.0%
List to Close	73	126	+ 72.6%	73	126	+ 72.6%
Days on Market Until Sale	42	86	+ 104.8%	42	86	+ 104.8%
Cumulative Days on Market Until Sale	42	88	+ 109.5%	42	88	+ 109.5%
Average List Price	\$506,174	\$328,613	- 35.1%	\$506,174	\$328,613	- 35.1%
Inventory of Homes for Sale	81	76	- 6.2%	--	--	--
Months Supply of Inventory	3.6	3.1	- 13.9%	--	--	--

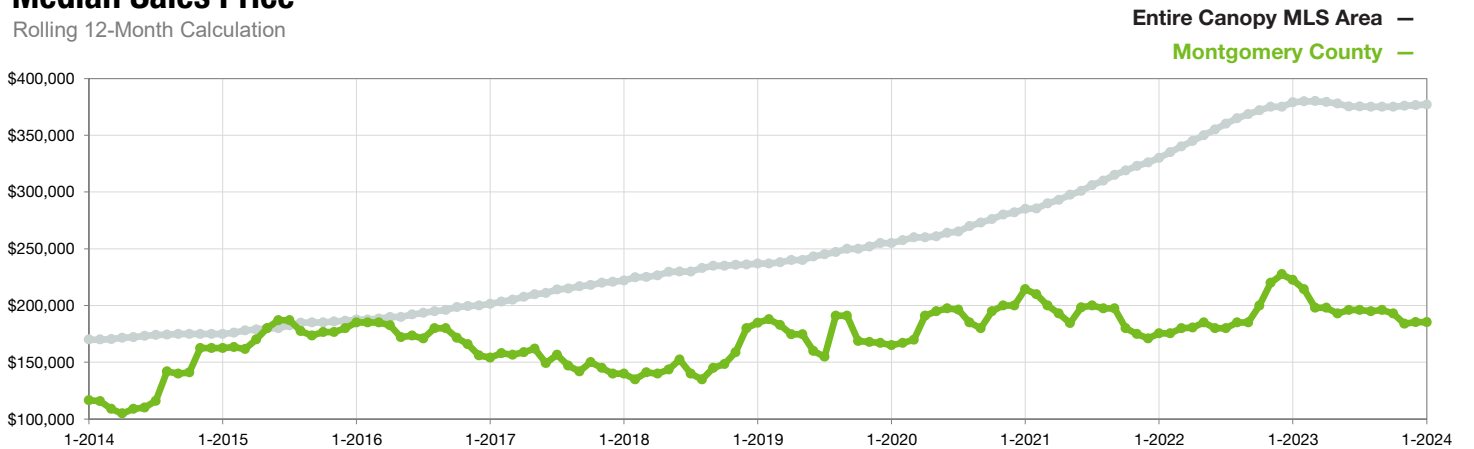
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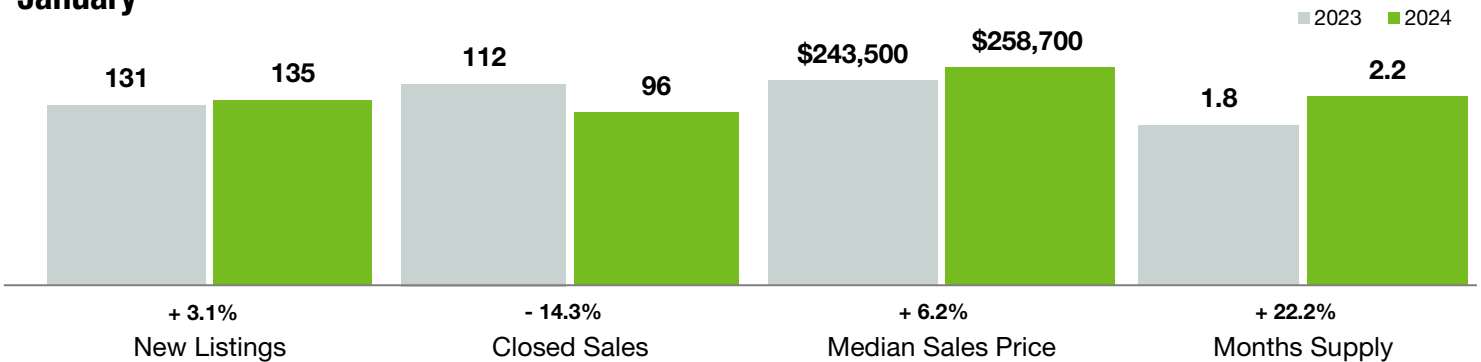
Rowan County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	131	135	+ 3.1%	131	135	+ 3.1%
Pending Sales	147	140	- 4.8%	147	140	- 4.8%
Closed Sales	112	96	- 14.3%	112	96	- 14.3%
Median Sales Price*	\$243,500	\$258,700	+ 6.2%	\$243,500	\$258,700	+ 6.2%
Average Sales Price*	\$260,827	\$280,829	+ 7.7%	\$260,827	\$280,829	+ 7.7%
Percent of Original List Price Received*	92.0%	93.8%	+ 2.0%	92.0%	93.8%	+ 2.0%
List to Close	98	86	- 12.2%	98	86	- 12.2%
Days on Market Until Sale	47	40	- 14.9%	47	40	- 14.9%
Cumulative Days on Market Until Sale	54	44	- 18.5%	54	44	- 18.5%
Average List Price	\$305,967	\$315,537	+ 3.1%	\$305,967	\$315,537	+ 3.1%
Inventory of Homes for Sale	301	299	- 0.7%	--	--	--
Months Supply of Inventory	1.8	2.2	+ 22.2%	--	--	--

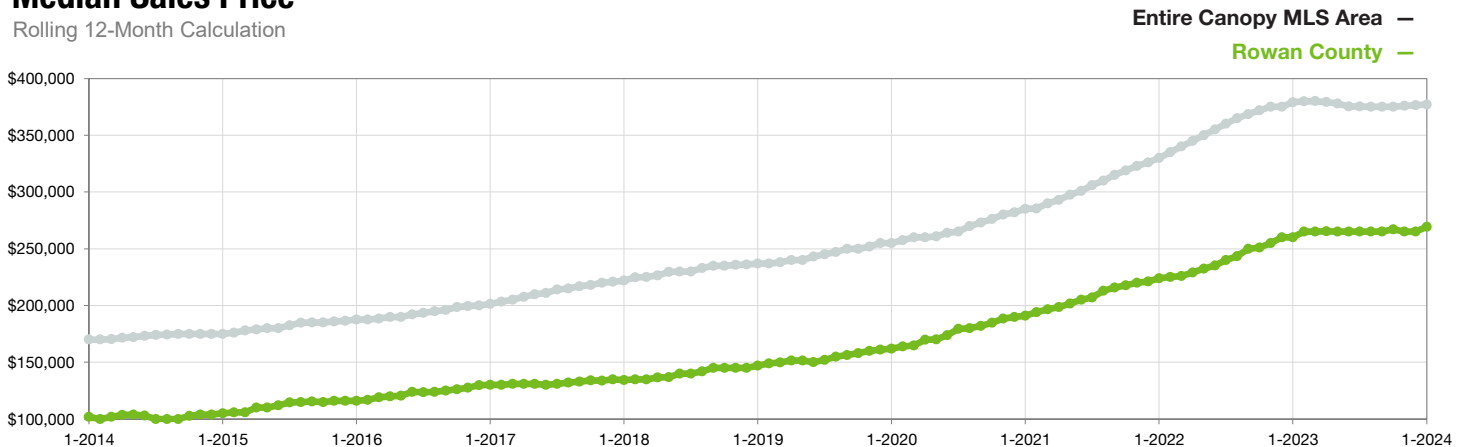
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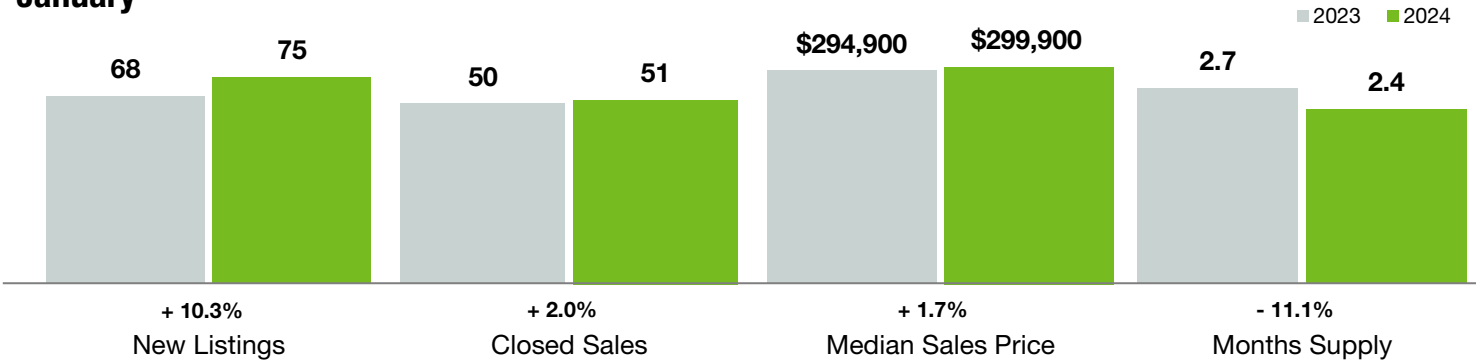
Stanly County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	68	75	+ 10.3%	68	75	+ 10.3%
Pending Sales	68	77	+ 13.2%	68	77	+ 13.2%
Closed Sales	50	51	+ 2.0%	50	51	+ 2.0%
Median Sales Price*	\$294,900	\$299,900	+ 1.7%	\$294,900	\$299,900	+ 1.7%
Average Sales Price*	\$317,856	\$312,948	- 1.5%	\$317,856	\$312,948	- 1.5%
Percent of Original List Price Received*	94.3%	95.1%	+ 0.8%	94.3%	95.1%	+ 0.8%
List to Close	116	110	- 5.2%	116	110	- 5.2%
Days on Market Until Sale	57	58	+ 1.8%	57	58	+ 1.8%
Cumulative Days on Market Until Sale	64	71	+ 10.9%	64	71	+ 10.9%
Average List Price	\$326,990	\$346,692	+ 6.0%	\$326,990	\$346,692	+ 6.0%
Inventory of Homes for Sale	215	186	- 13.5%	--	--	--
Months Supply of Inventory	2.7	2.4	- 11.1%	--	--	--

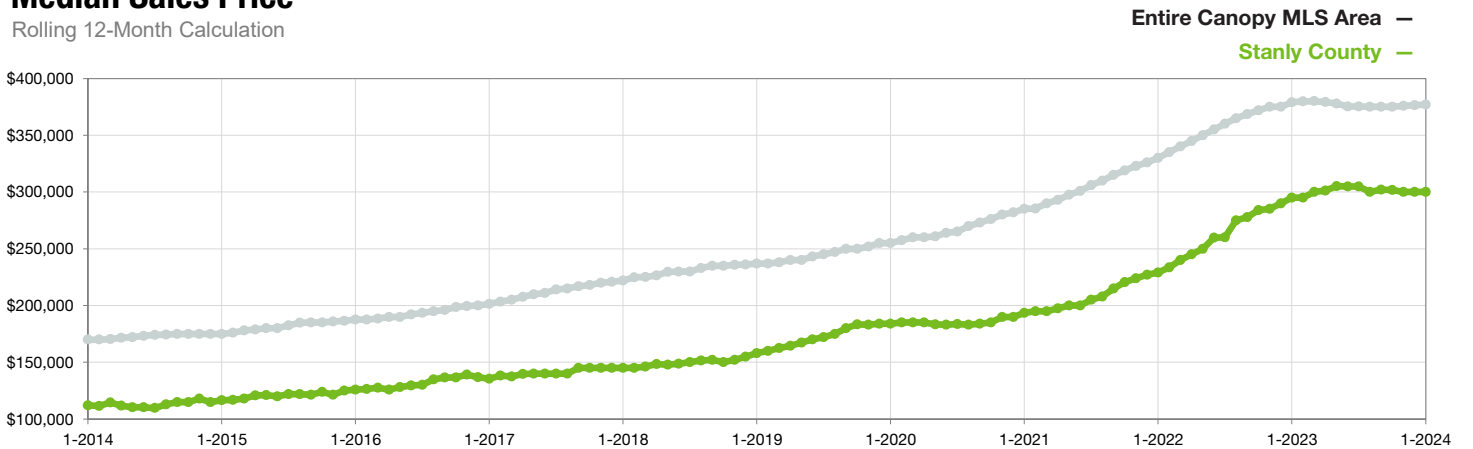
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January



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for January 2024

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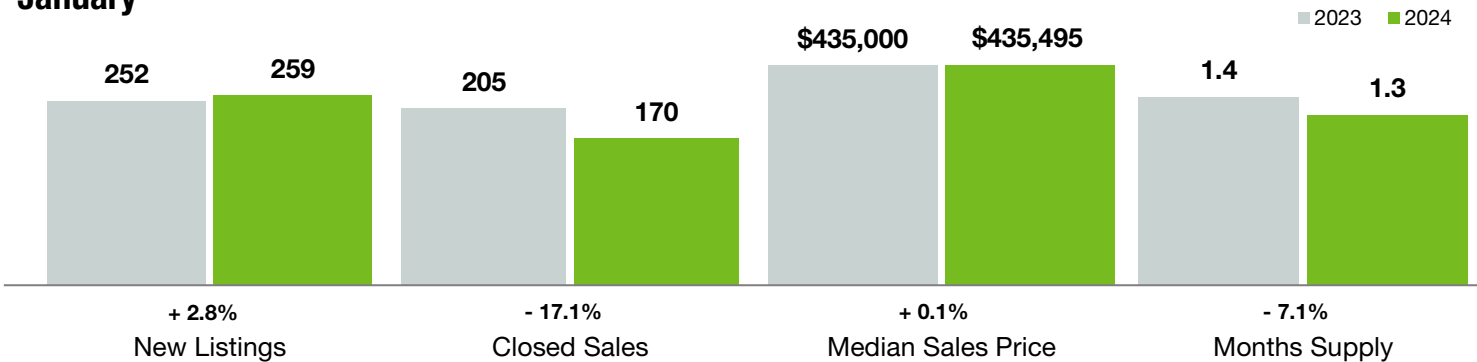
Union County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	252	259	+ 2.8%	252	259	+ 2.8%
Pending Sales	259	257	- 0.8%	259	257	- 0.8%
Closed Sales	205	170	- 17.1%	205	170	- 17.1%
Median Sales Price*	\$435,000	\$435,495	+ 0.1%	\$435,000	\$435,495	+ 0.1%
Average Sales Price*	\$503,249	\$549,797	+ 9.2%	\$503,249	\$549,797	+ 9.2%
Percent of Original List Price Received*	95.0%	95.5%	+ 0.5%	95.0%	95.5%	+ 0.5%
List to Close	116	90	- 22.4%	116	90	- 22.4%
Days on Market Until Sale	42	40	- 4.8%	42	40	- 4.8%
Cumulative Days on Market Until Sale	49	42	- 14.3%	49	42	- 14.3%
Average List Price	\$520,465	\$600,297	+ 15.3%	\$520,465	\$600,297	+ 15.3%
Inventory of Homes for Sale	457	340	- 25.6%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--

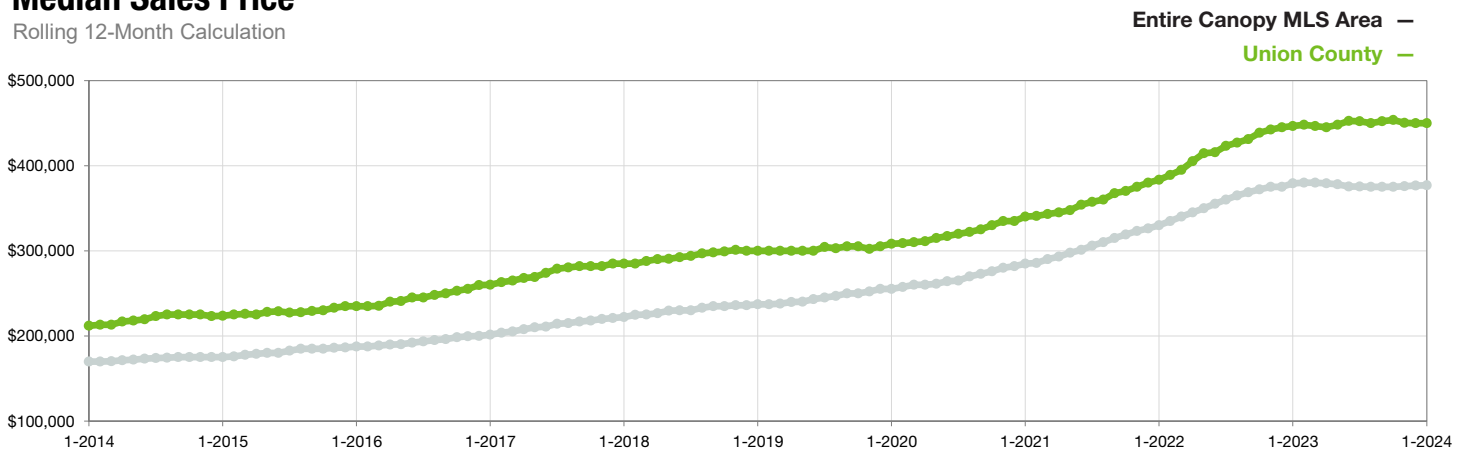
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January



Median Sales Price

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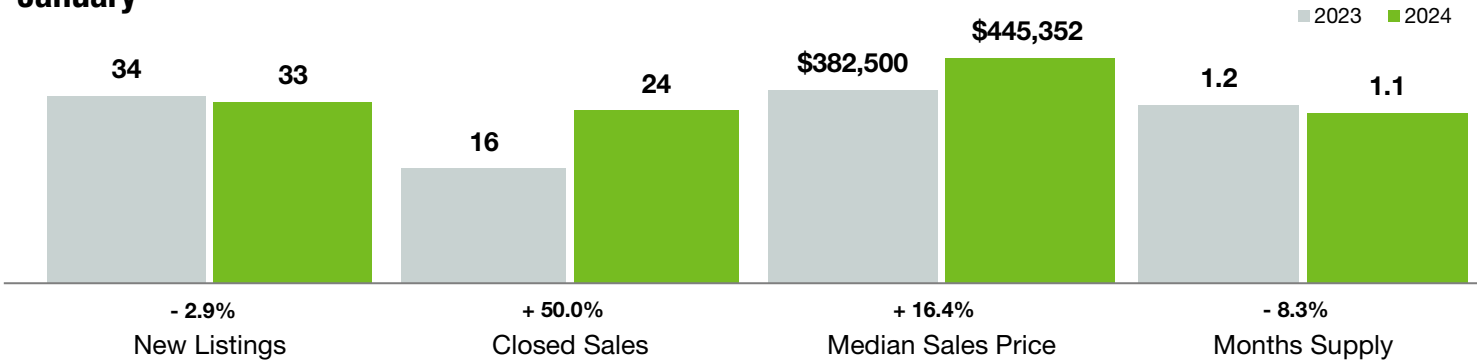
Belmont

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	34	33	- 2.9%	34	33	- 2.9%
Pending Sales	29	51	+ 75.9%	29	51	+ 75.9%
Closed Sales	16	24	+ 50.0%	16	24	+ 50.0%
Median Sales Price*	\$382,500	\$445,352	+ 16.4%	\$382,500	\$445,352	+ 16.4%
Average Sales Price*	\$373,775	\$550,778	+ 47.4%	\$373,775	\$550,778	+ 47.4%
Percent of Original List Price Received*	94.4%	96.3%	+ 2.0%	94.4%	96.3%	+ 2.0%
List to Close	67	75	+ 11.9%	67	75	+ 11.9%
Days on Market Until Sale	28	34	+ 21.4%	28	34	+ 21.4%
Cumulative Days on Market Until Sale	28	39	+ 39.3%	28	39	+ 39.3%
Average List Price	\$420,989	\$559,569	+ 32.9%	\$420,989	\$559,569	+ 32.9%
Inventory of Homes for Sale	47	45	- 4.3%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

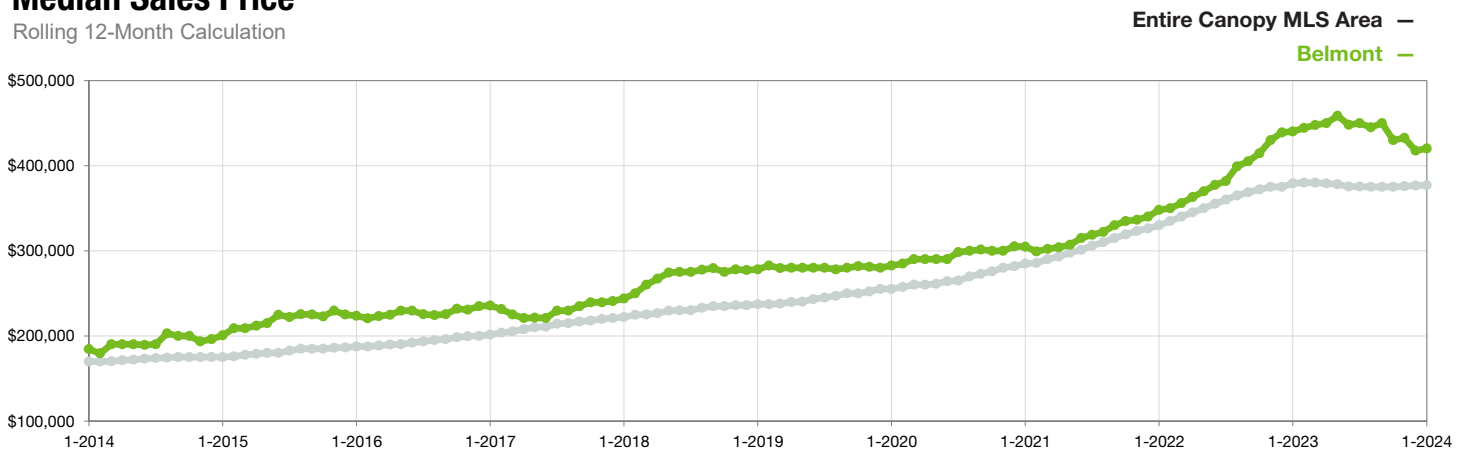
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January



Median Sales Price

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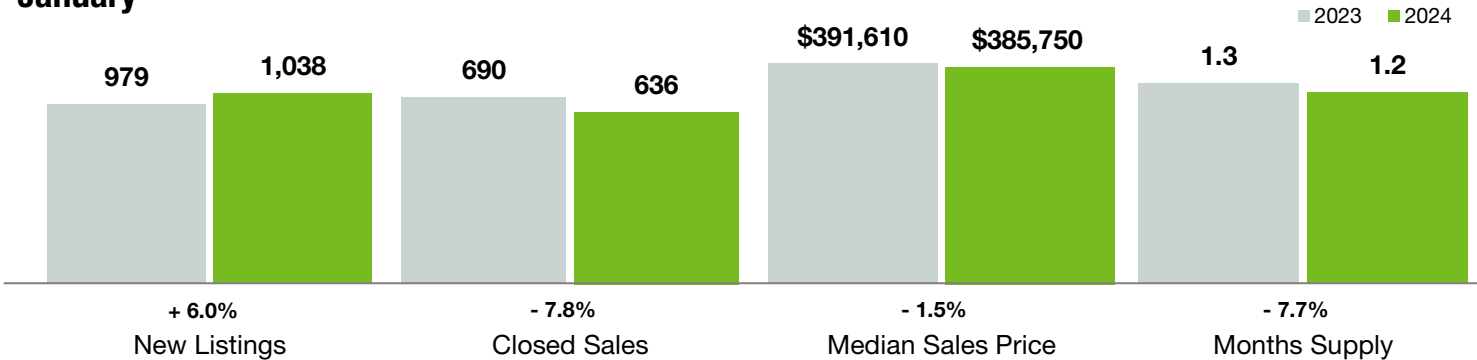
City of Charlotte

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	979	1,038	+ 6.0%	979	1,038	+ 6.0%
Pending Sales	1,079	1,043	- 3.3%	1,079	1,043	- 3.3%
Closed Sales	690	636	- 7.8%	690	636	- 7.8%
Median Sales Price*	\$391,610	\$385,750	- 1.5%	\$391,610	\$385,750	- 1.5%
Average Sales Price*	\$457,200	\$495,102	+ 8.3%	\$457,200	\$495,102	+ 8.3%
Percent of Original List Price Received*	95.0%	97.3%	+ 2.4%	95.0%	97.3%	+ 2.4%
List to Close	104	90	- 13.5%	104	90	- 13.5%
Days on Market Until Sale	42	38	- 9.5%	42	38	- 9.5%
Cumulative Days on Market Until Sale	43	39	- 9.3%	43	39	- 9.3%
Average List Price	\$516,618	\$595,306	+ 15.2%	\$516,618	\$595,306	+ 15.2%
Inventory of Homes for Sale	1,513	1,271	- 16.0%	--	--	--
Months Supply of Inventory	1.3	1.2	- 7.7%	--	--	--

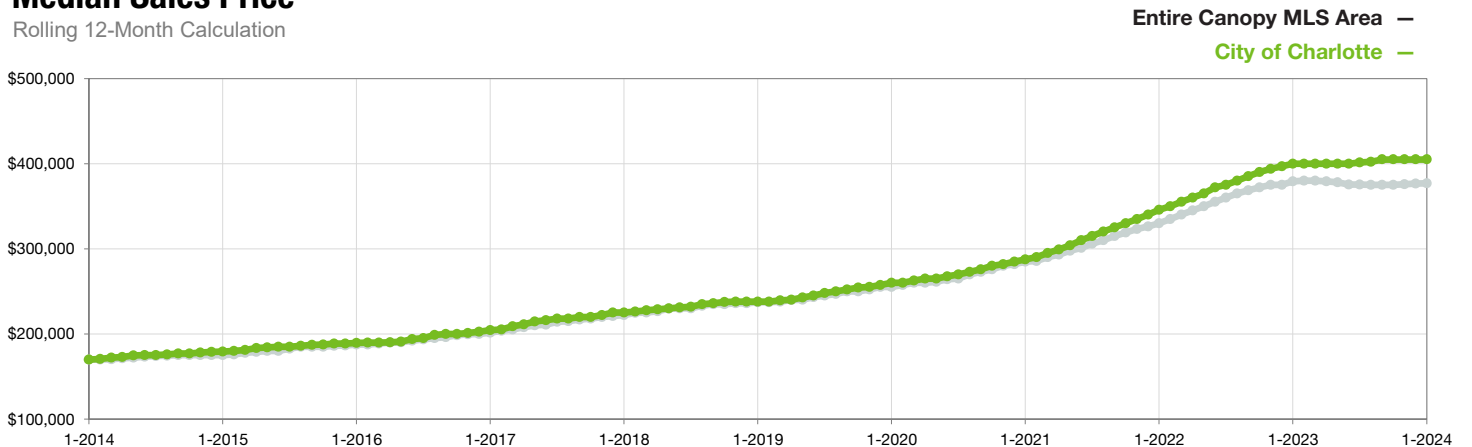
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January



Median Sales Price

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Local Market Update for January 2024



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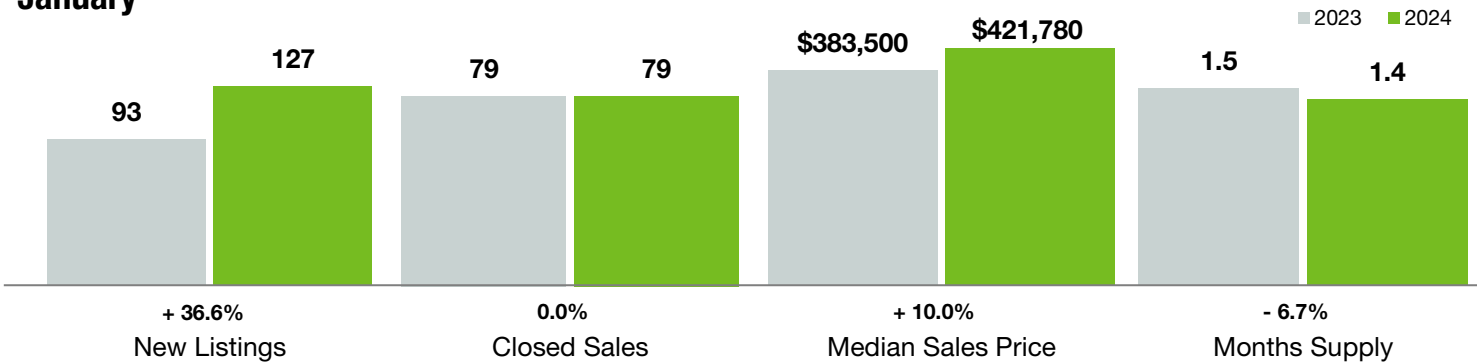
Concord

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	93	127	+ 36.6%	93	127	+ 36.6%
Pending Sales	119	102	- 14.3%	119	102	- 14.3%
Closed Sales	79	79	0.0%	79	79	0.0%
Median Sales Price*	\$383,500	\$421,780	+ 10.0%	\$383,500	\$421,780	+ 10.0%
Average Sales Price*	\$395,375	\$456,598	+ 15.5%	\$395,375	\$456,598	+ 15.5%
Percent of Original List Price Received*	94.1%	96.8%	+ 2.9%	94.1%	96.8%	+ 2.9%
List to Close	79	90	+ 13.9%	79	90	+ 13.9%
Days on Market Until Sale	35	45	+ 28.6%	35	45	+ 28.6%
Cumulative Days on Market Until Sale	39	50	+ 28.2%	39	50	+ 28.2%
Average List Price	\$384,164	\$431,472	+ 12.3%	\$384,164	\$431,472	+ 12.3%
Inventory of Homes for Sale	217	170	- 21.7%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

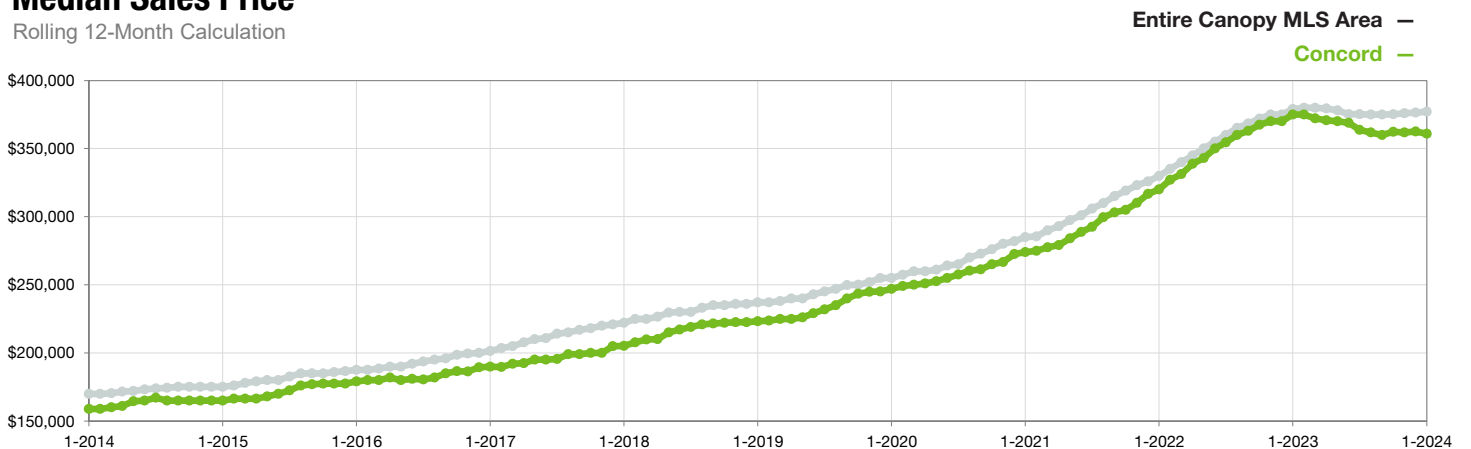
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January



Median Sales Price

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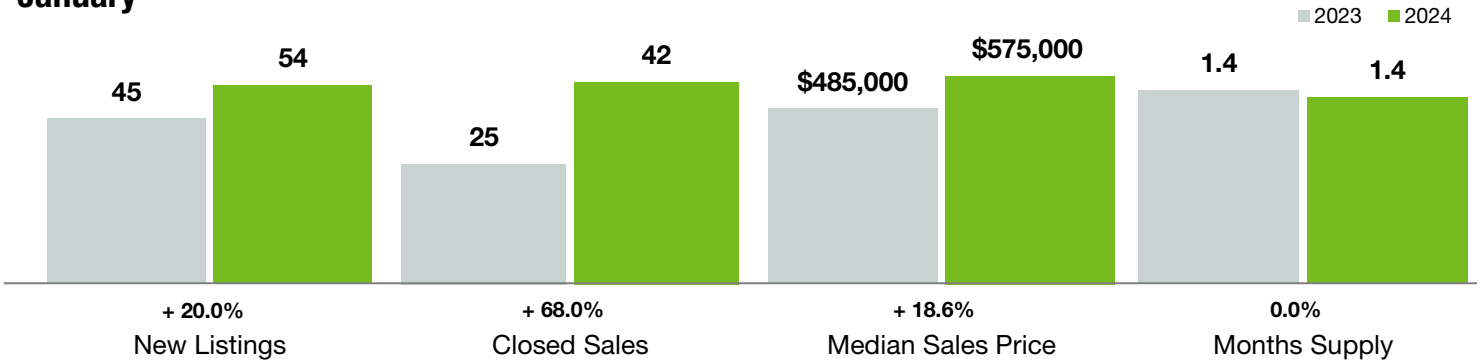
Cornelius

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	45	54	+ 20.0%	45	54	+ 20.0%
Pending Sales	42	51	+ 21.4%	42	51	+ 21.4%
Closed Sales	25	42	+ 68.0%	25	42	+ 68.0%
Median Sales Price*	\$485,000	\$575,000	+ 18.6%	\$485,000	\$575,000	+ 18.6%
Average Sales Price*	\$674,917	\$806,153	+ 19.4%	\$674,917	\$806,153	+ 19.4%
Percent of Original List Price Received*	95.3%	94.0%	- 1.4%	95.3%	94.0%	- 1.4%
List to Close	127	88	- 30.7%	127	88	- 30.7%
Days on Market Until Sale	60	42	- 30.0%	60	42	- 30.0%
Cumulative Days on Market Until Sale	58	53	- 8.6%	58	53	- 8.6%
Average List Price	\$838,625	\$781,843	- 6.8%	\$838,625	\$781,843	- 6.8%
Inventory of Homes for Sale	77	60	- 22.1%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

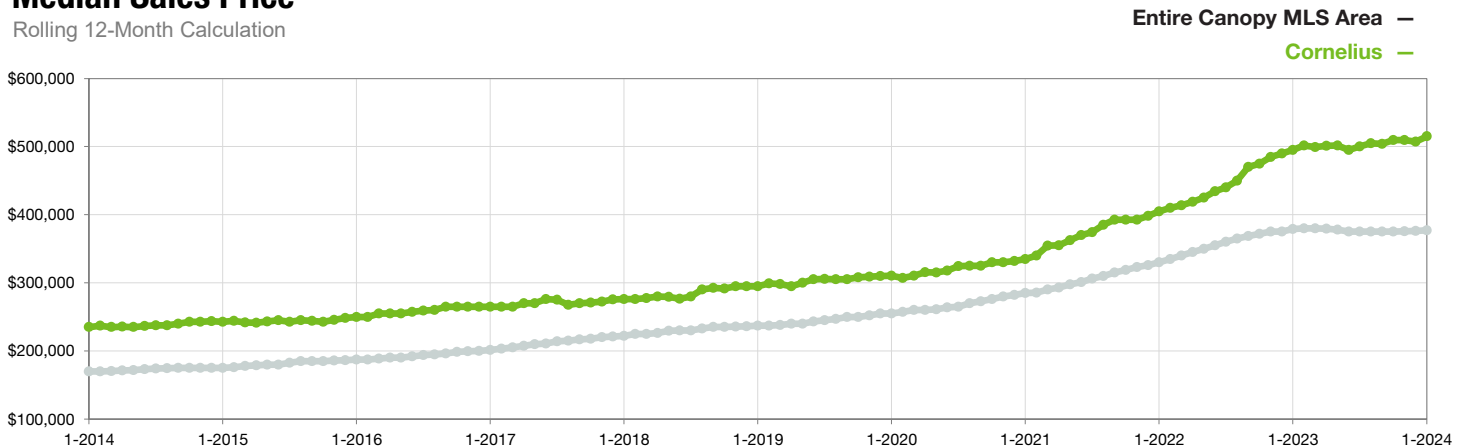
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January



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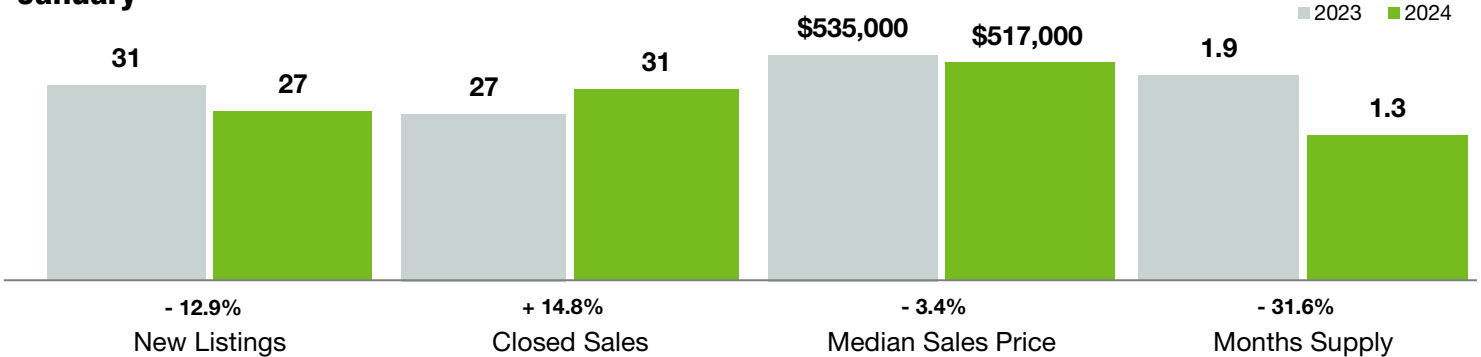
Davidson

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	31	27	- 12.9%	31	27	- 12.9%
Pending Sales	27	29	+ 7.4%	27	29	+ 7.4%
Closed Sales	27	31	+ 14.8%	27	31	+ 14.8%
Median Sales Price*	\$535,000	\$517,000	- 3.4%	\$535,000	\$517,000	- 3.4%
Average Sales Price*	\$564,635	\$595,109	+ 5.4%	\$564,635	\$595,109	+ 5.4%
Percent of Original List Price Received*	96.4%	98.1%	+ 1.8%	96.4%	98.1%	+ 1.8%
List to Close	159	120	- 24.5%	159	120	- 24.5%
Days on Market Until Sale	61	41	- 32.8%	61	41	- 32.8%
Cumulative Days on Market Until Sale	63	57	- 9.5%	63	57	- 9.5%
Average List Price	\$660,699	\$939,221	+ 42.2%	\$660,699	\$939,221	+ 42.2%
Inventory of Homes for Sale	67	47	- 29.9%	--	--	--
Months Supply of Inventory	1.9	1.3	- 31.6%	--	--	--

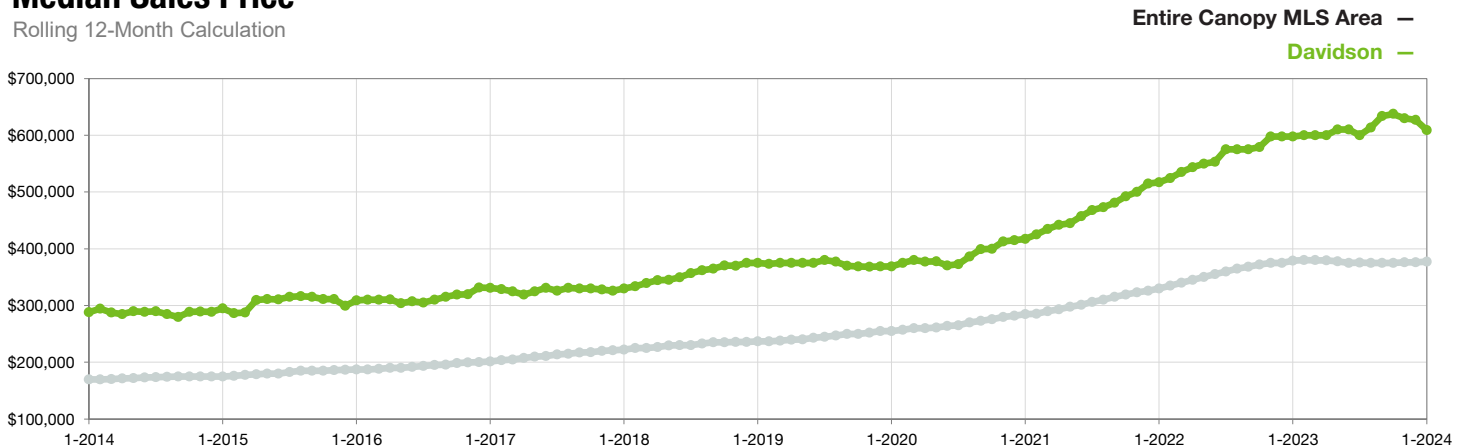
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January



Median Sales Price

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Local Market Update for January 2024



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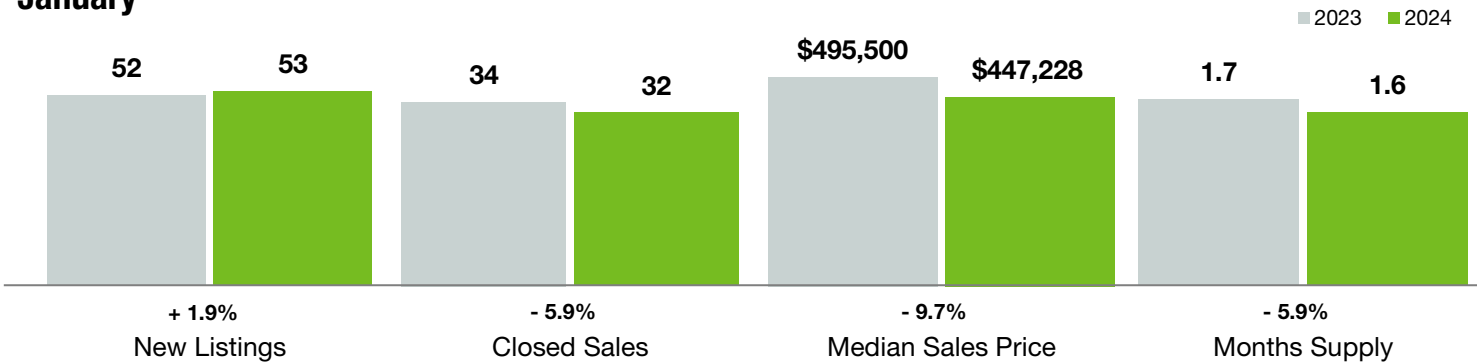
Denver

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	52	53	+ 1.9%	52	53	+ 1.9%
Pending Sales	53	56	+ 5.7%	53	56	+ 5.7%
Closed Sales	34	32	- 5.9%	34	32	- 5.9%
Median Sales Price*	\$495,500	\$447,228	- 9.7%	\$495,500	\$447,228	- 9.7%
Average Sales Price*	\$545,496	\$582,811	+ 6.8%	\$545,496	\$582,811	+ 6.8%
Percent of Original List Price Received*	96.9%	101.1%	+ 4.3%	96.9%	101.1%	+ 4.3%
List to Close	147	133	- 9.5%	147	133	- 9.5%
Days on Market Until Sale	84	51	- 39.3%	84	51	- 39.3%
Cumulative Days on Market Until Sale	40	38	- 5.0%	40	38	- 5.0%
Average List Price	\$657,562	\$633,124	- 3.7%	\$657,562	\$633,124	- 3.7%
Inventory of Homes for Sale	91	85	- 6.6%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--

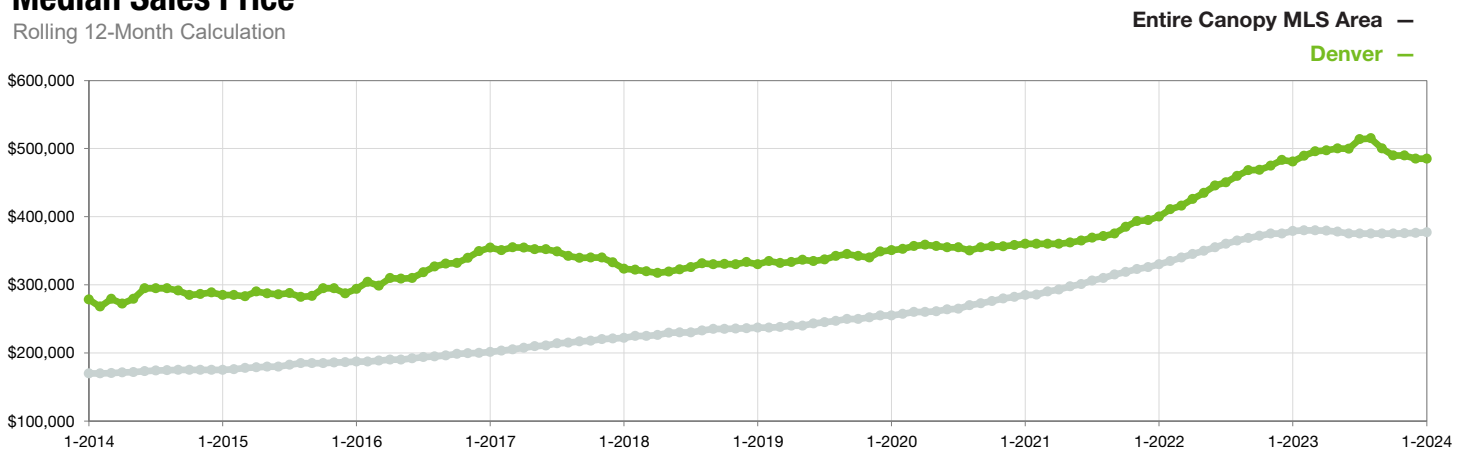
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January



Median Sales Price

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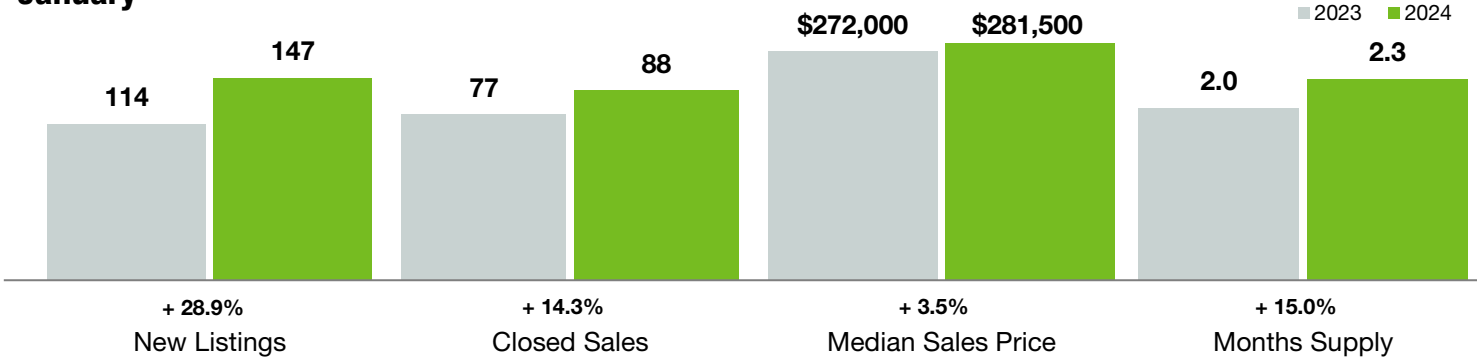
Gastonia

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	114	147	+ 28.9%	114	147	+ 28.9%
Pending Sales	112	147	+ 31.3%	112	147	+ 31.3%
Closed Sales	77	88	+ 14.3%	77	88	+ 14.3%
Median Sales Price*	\$272,000	\$281,500	+ 3.5%	\$272,000	\$281,500	+ 3.5%
Average Sales Price*	\$297,363	\$295,593	- 0.6%	\$297,363	\$295,593	- 0.6%
Percent of Original List Price Received*	93.9%	96.6%	+ 2.9%	93.9%	96.6%	+ 2.9%
List to Close	97	92	- 5.2%	97	92	- 5.2%
Days on Market Until Sale	49	43	- 12.2%	49	43	- 12.2%
Cumulative Days on Market Until Sale	56	49	- 12.5%	56	49	- 12.5%
Average List Price	\$294,733	\$339,961	+ 15.3%	\$294,733	\$339,961	+ 15.3%
Inventory of Homes for Sale	270	292	+ 8.1%	--	--	--
Months Supply of Inventory	2.0	2.3	+ 15.0%	--	--	--

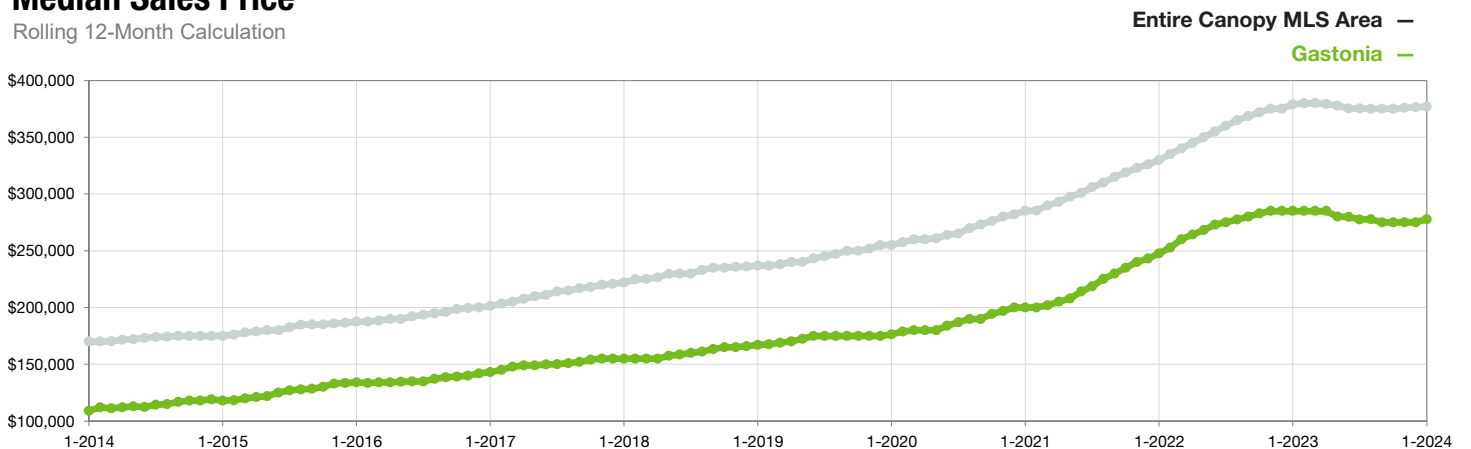
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January



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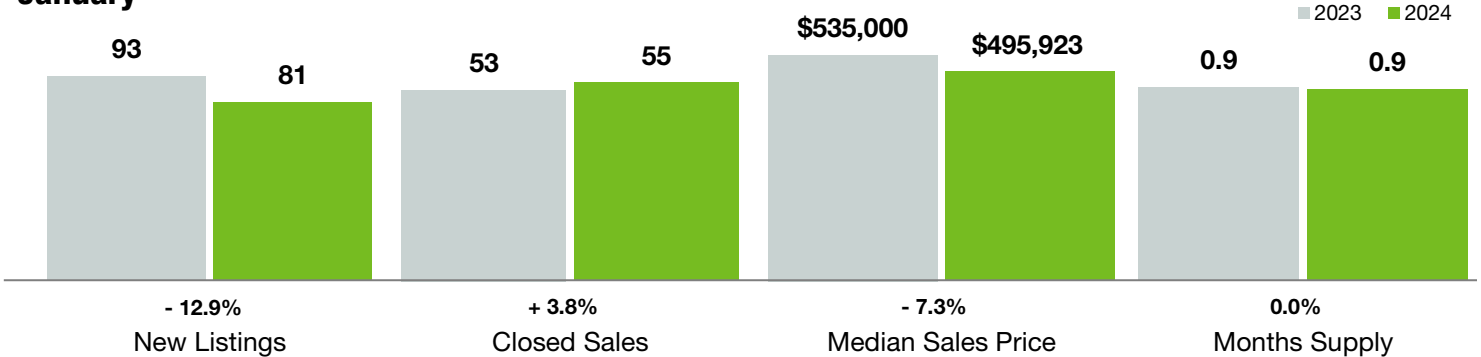
Huntersville

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	93	81	- 12.9%	93	81	- 12.9%
Pending Sales	103	90	- 12.6%	103	90	- 12.6%
Closed Sales	53	55	+ 3.8%	53	55	+ 3.8%
Median Sales Price*	\$535,000	\$495,923	- 7.3%	\$535,000	\$495,923	- 7.3%
Average Sales Price*	\$576,572	\$556,596	- 3.5%	\$576,572	\$556,596	- 3.5%
Percent of Original List Price Received*	96.8%	99.0%	+ 2.3%	96.8%	99.0%	+ 2.3%
List to Close	133	77	- 42.1%	133	77	- 42.1%
Days on Market Until Sale	50	36	- 28.0%	50	36	- 28.0%
Cumulative Days on Market Until Sale	43	38	- 11.6%	43	38	- 11.6%
Average List Price	\$551,762	\$615,631	+ 11.6%	\$551,762	\$615,631	+ 11.6%
Inventory of Homes for Sale	102	76	- 25.5%	--	--	--
Months Supply of Inventory	0.9	0.9	0.0%	--	--	--

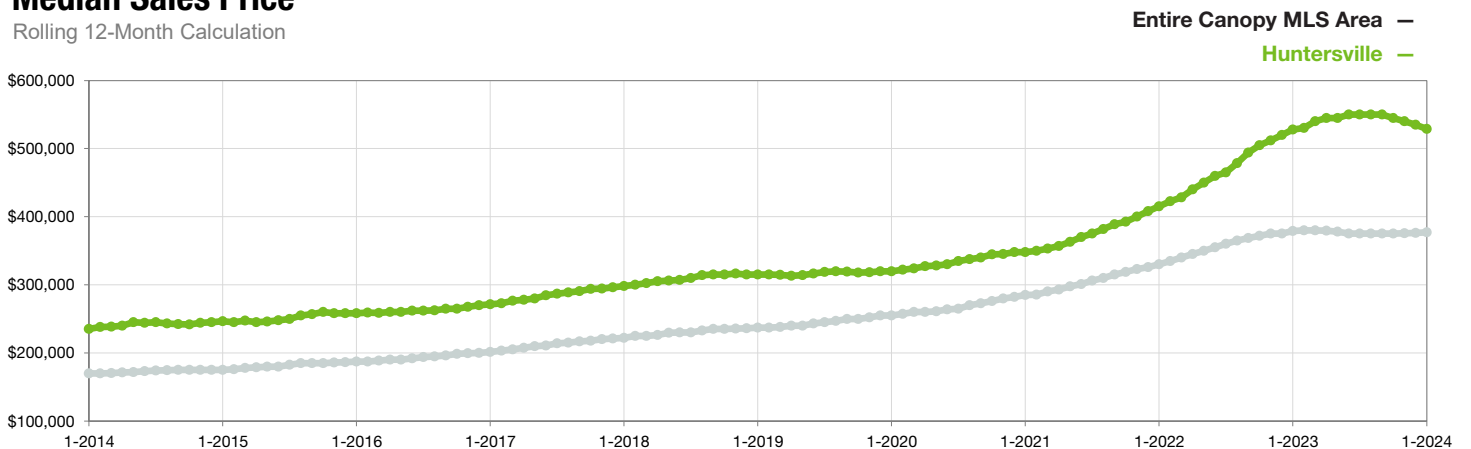
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January



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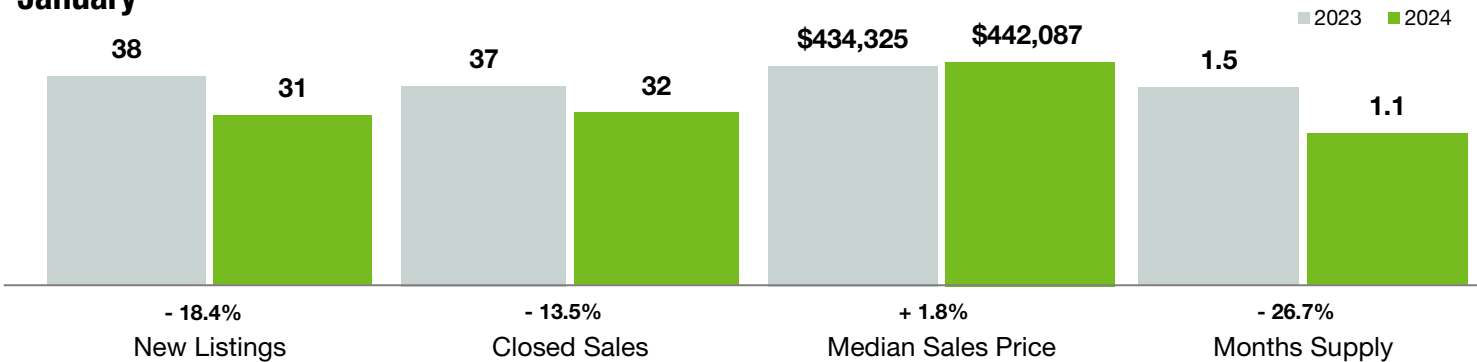
Indian Trail

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	38	31	- 18.4%	38	31	- 18.4%
Pending Sales	48	36	- 25.0%	48	36	- 25.0%
Closed Sales	37	32	- 13.5%	37	32	- 13.5%
Median Sales Price*	\$434,325	\$442,087	+ 1.8%	\$434,325	\$442,087	+ 1.8%
Average Sales Price*	\$456,867	\$433,016	- 5.2%	\$456,867	\$433,016	- 5.2%
Percent of Original List Price Received*	94.7%	94.1%	- 0.6%	94.7%	94.1%	- 0.6%
List to Close	124	109	- 12.1%	124	109	- 12.1%
Days on Market Until Sale	52	42	- 19.2%	52	42	- 19.2%
Cumulative Days on Market Until Sale	54	41	- 24.1%	54	41	- 24.1%
Average List Price	\$457,735	\$484,029	+ 5.7%	\$457,735	\$484,029	+ 5.7%
Inventory of Homes for Sale	94	57	- 39.4%	--	--	--
Months Supply of Inventory	1.5	1.1	- 26.7%	--	--	--

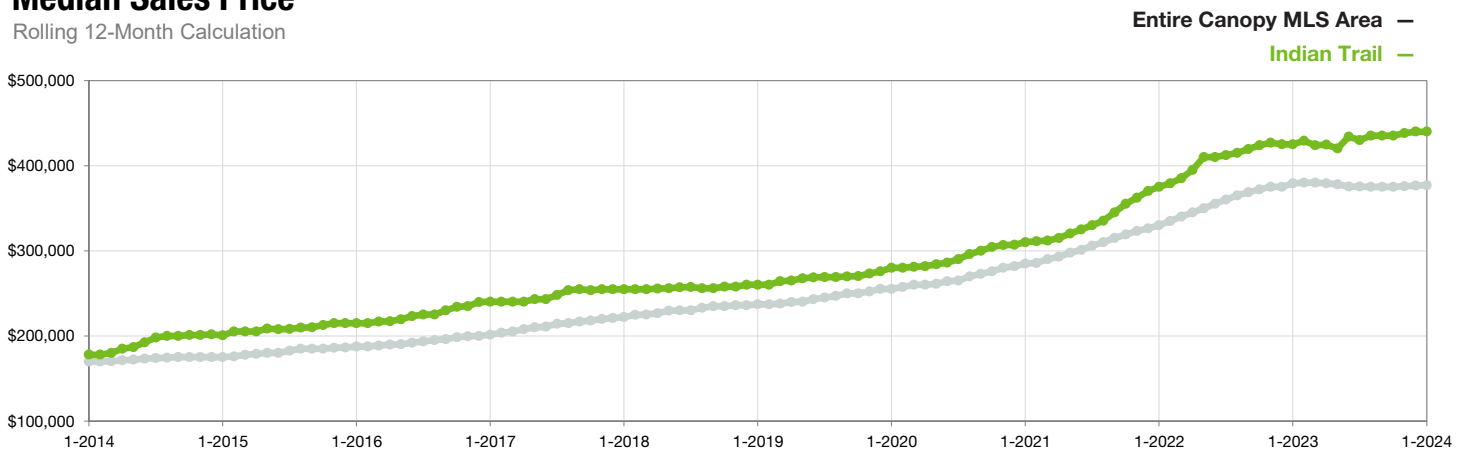
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January



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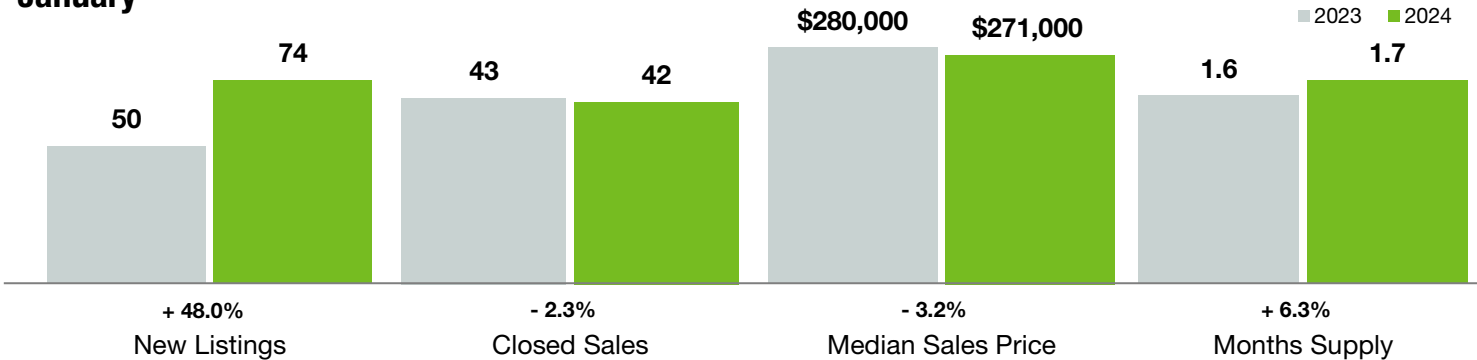
Kannapolis

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	50	74	+ 48.0%	50	74	+ 48.0%
Pending Sales	68	54	- 20.6%	68	54	- 20.6%
Closed Sales	43	42	- 2.3%	43	42	- 2.3%
Median Sales Price*	\$280,000	\$271,000	- 3.2%	\$280,000	\$271,000	- 3.2%
Average Sales Price*	\$288,414	\$337,967	+ 17.2%	\$288,414	\$337,967	+ 17.2%
Percent of Original List Price Received*	92.9%	95.4%	+ 2.7%	92.9%	95.4%	+ 2.7%
List to Close	91	82	- 9.9%	91	82	- 9.9%
Days on Market Until Sale	44	39	- 11.4%	44	39	- 11.4%
Cumulative Days on Market Until Sale	48	49	+ 2.1%	48	49	+ 2.1%
Average List Price	\$310,038	\$301,448	- 2.8%	\$310,038	\$301,448	- 2.8%
Inventory of Homes for Sale	110	113	+ 2.7%	--	--	--
Months Supply of Inventory	1.6	1.7	+ 6.3%	--	--	--

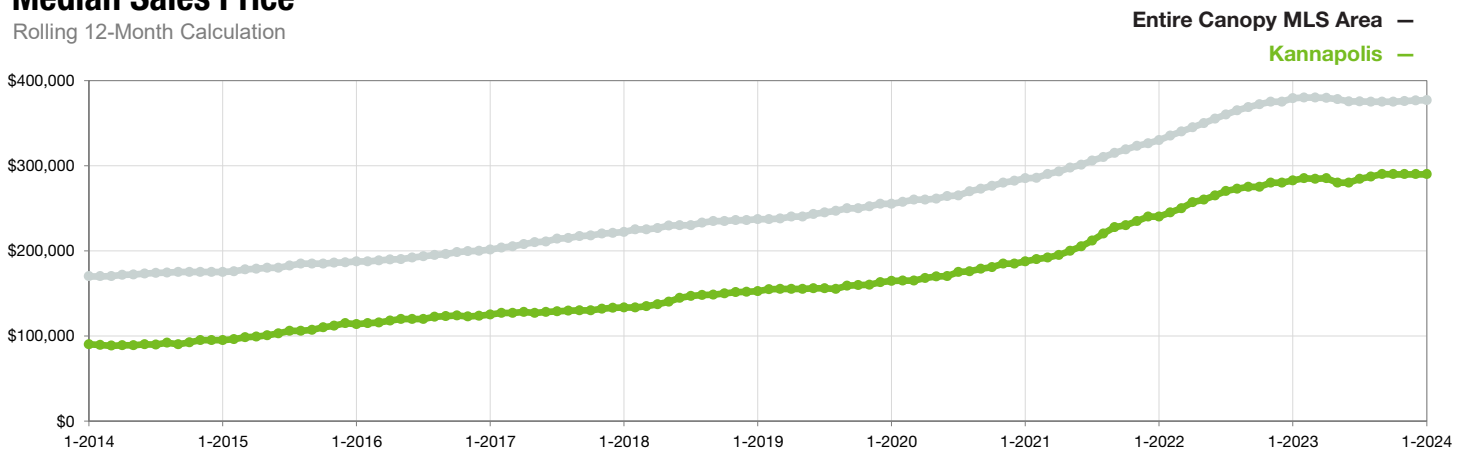
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January



Median Sales Price

Rolling 12-Month Calculation



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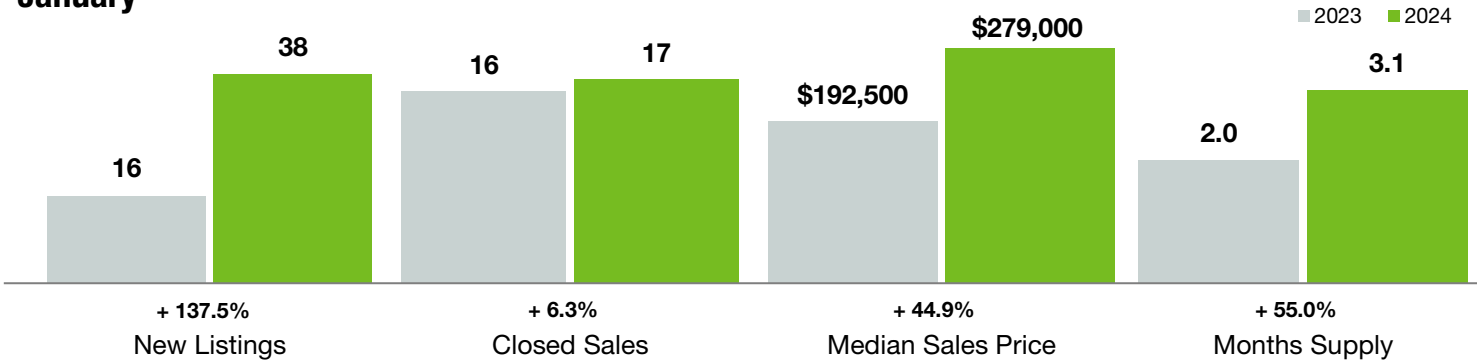
Kings Mountain

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	16	38	+ 137.5%	16	38	+ 137.5%
Pending Sales	16	23	+ 43.8%	16	23	+ 43.8%
Closed Sales	16	17	+ 6.3%	16	17	+ 6.3%
Median Sales Price*	\$192,500	\$279,000	+ 44.9%	\$192,500	\$279,000	+ 44.9%
Average Sales Price*	\$206,931	\$303,459	+ 46.6%	\$206,931	\$303,459	+ 46.6%
Percent of Original List Price Received*	93.9%	97.7%	+ 4.0%	93.9%	97.7%	+ 4.0%
List to Close	74	138	+ 86.5%	74	138	+ 86.5%
Days on Market Until Sale	38	90	+ 136.8%	38	90	+ 136.8%
Cumulative Days on Market Until Sale	39	123	+ 215.4%	39	123	+ 215.4%
Average List Price	\$390,073	\$307,797	- 21.1%	\$390,073	\$307,797	- 21.1%
Inventory of Homes for Sale	46	65	+ 41.3%	--	--	--
Months Supply of Inventory	2.0	3.1	+ 55.0%	--	--	--

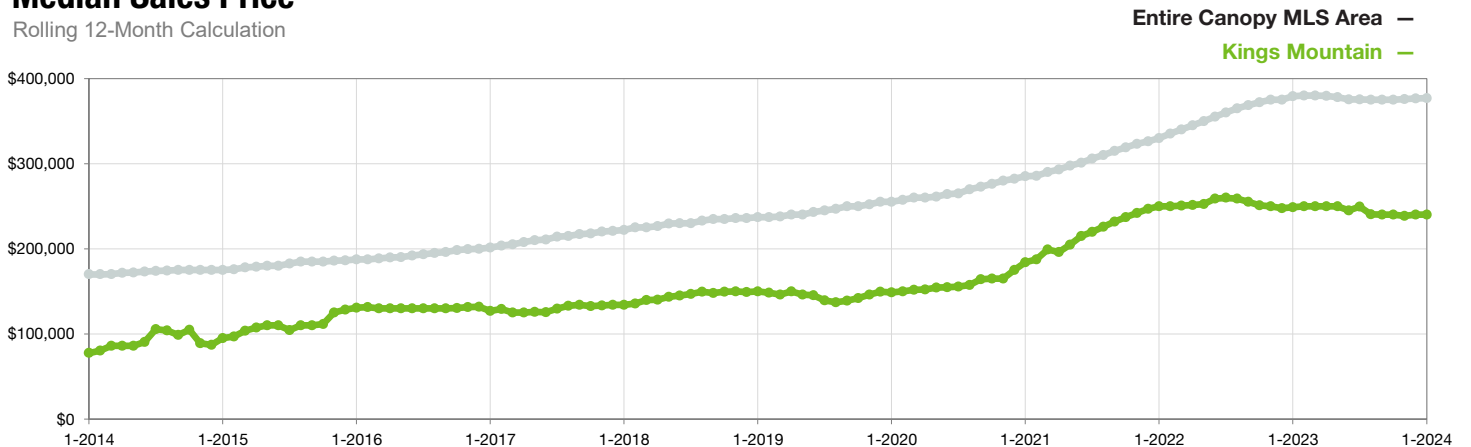
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January



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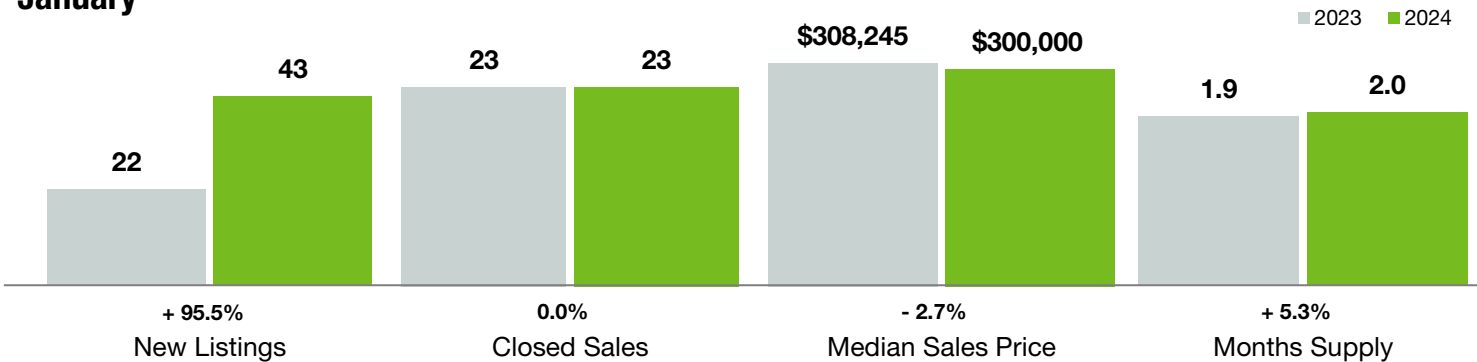
Lincolnton

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	22	43	+ 95.5%	22	43	+ 95.5%
Pending Sales	34	37	+ 8.8%	34	37	+ 8.8%
Closed Sales	23	23	0.0%	23	23	0.0%
Median Sales Price*	\$308,245	\$300,000	- 2.7%	\$308,245	\$300,000	- 2.7%
Average Sales Price*	\$306,900	\$324,286	+ 5.7%	\$306,900	\$324,286	+ 5.7%
Percent of Original List Price Received*	92.2%	96.9%	+ 5.1%	92.2%	96.9%	+ 5.1%
List to Close	89	85	- 4.5%	89	85	- 4.5%
Days on Market Until Sale	42	41	- 2.4%	42	41	- 2.4%
Cumulative Days on Market Until Sale	48	63	+ 31.3%	48	63	+ 31.3%
Average List Price	\$313,410	\$319,182	+ 1.8%	\$313,410	\$319,182	+ 1.8%
Inventory of Homes for Sale	72	69	- 4.2%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

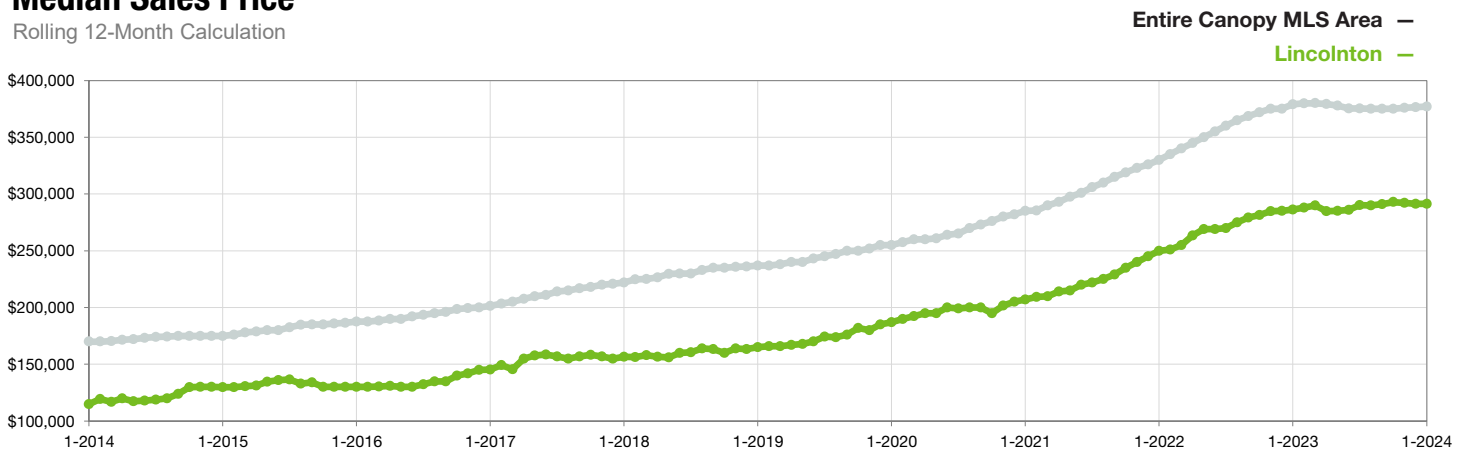
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January



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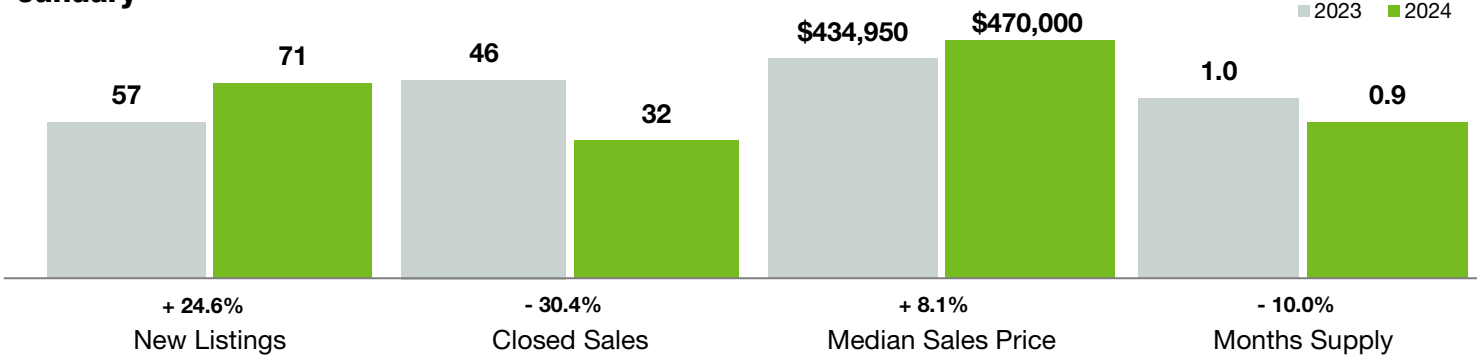
Matthews

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	57	71	+ 24.6%	57	71	+ 24.6%
Pending Sales	65	74	+ 13.8%	65	74	+ 13.8%
Closed Sales	46	32	- 30.4%	46	32	- 30.4%
Median Sales Price*	\$434,950	\$470,000	+ 8.1%	\$434,950	\$470,000	+ 8.1%
Average Sales Price*	\$472,457	\$542,239	+ 14.8%	\$472,457	\$542,239	+ 14.8%
Percent of Original List Price Received*	94.7%	97.1%	+ 2.5%	94.7%	97.1%	+ 2.5%
List to Close	83	66	- 20.5%	83	66	- 20.5%
Days on Market Until Sale	41	27	- 34.1%	41	27	- 34.1%
Cumulative Days on Market Until Sale	48	24	- 50.0%	48	24	- 50.0%
Average List Price	\$488,038	\$595,887	+ 22.1%	\$488,038	\$595,887	+ 22.1%
Inventory of Homes for Sale	82	60	- 26.8%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

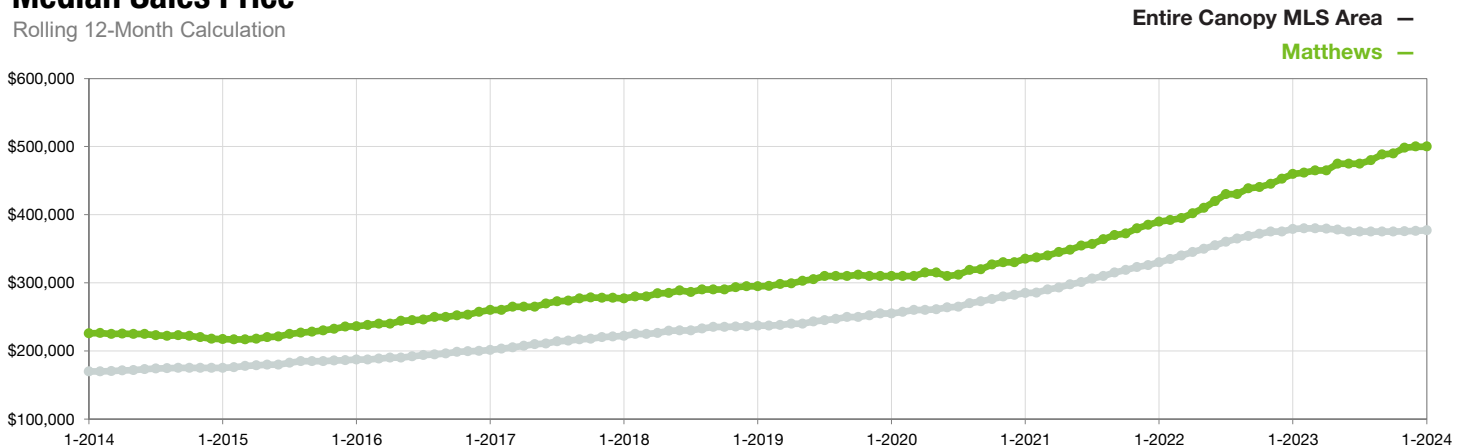
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January



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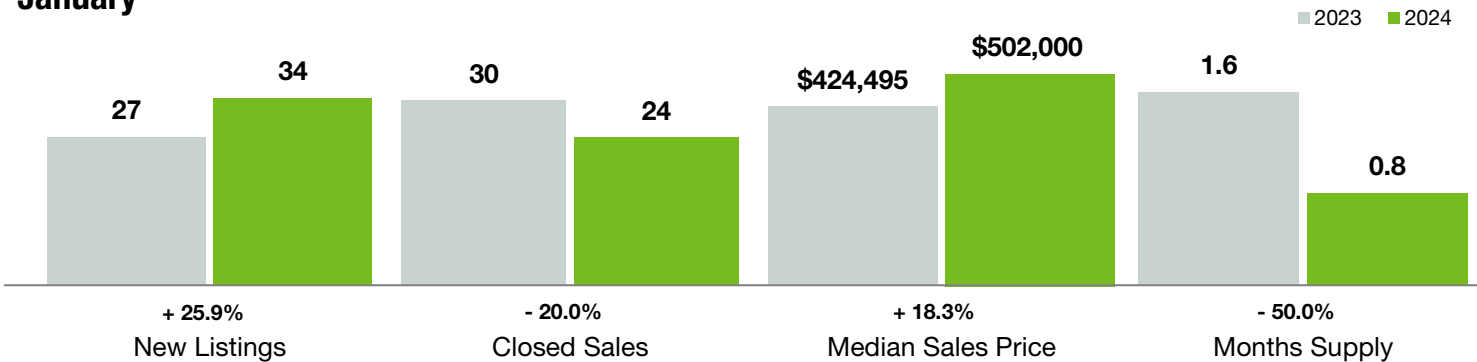
Mint Hill

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	27	34	+ 25.9%	27	34	+ 25.9%
Pending Sales	43	39	- 9.3%	43	39	- 9.3%
Closed Sales	30	24	- 20.0%	30	24	- 20.0%
Median Sales Price*	\$424,495	\$502,000	+ 18.3%	\$424,495	\$502,000	+ 18.3%
Average Sales Price*	\$486,696	\$498,488	+ 2.4%	\$486,696	\$498,488	+ 2.4%
Percent of Original List Price Received*	94.7%	95.2%	+ 0.5%	94.7%	95.2%	+ 0.5%
List to Close	140	94	- 32.9%	140	94	- 32.9%
Days on Market Until Sale	73	46	- 37.0%	73	46	- 37.0%
Cumulative Days on Market Until Sale	55	46	- 16.4%	55	46	- 16.4%
Average List Price	\$570,834	\$531,615	- 6.9%	\$570,834	\$531,615	- 6.9%
Inventory of Homes for Sale	62	33	- 46.8%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--

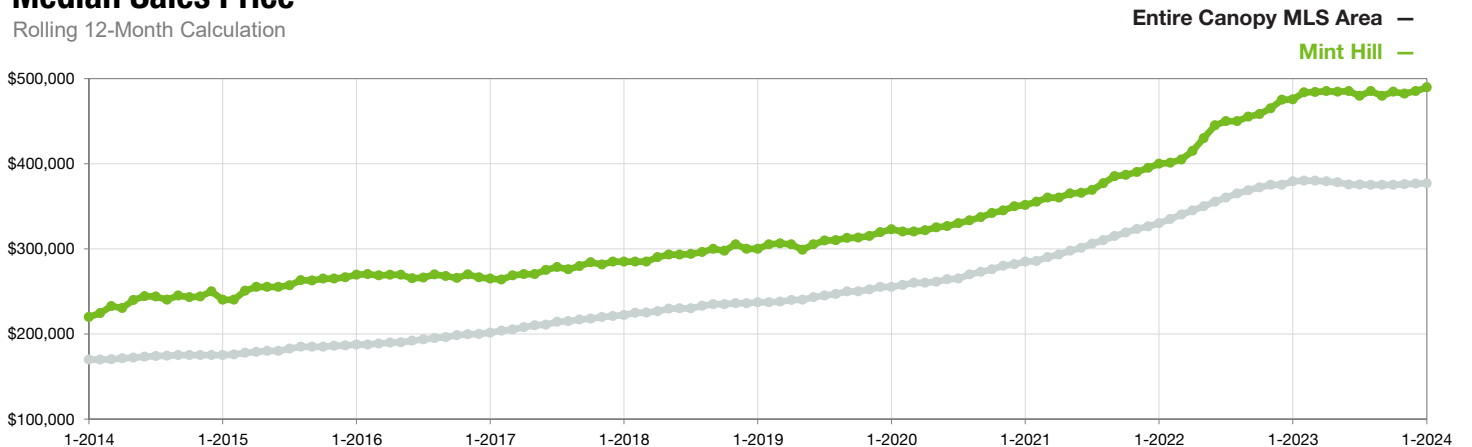
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January



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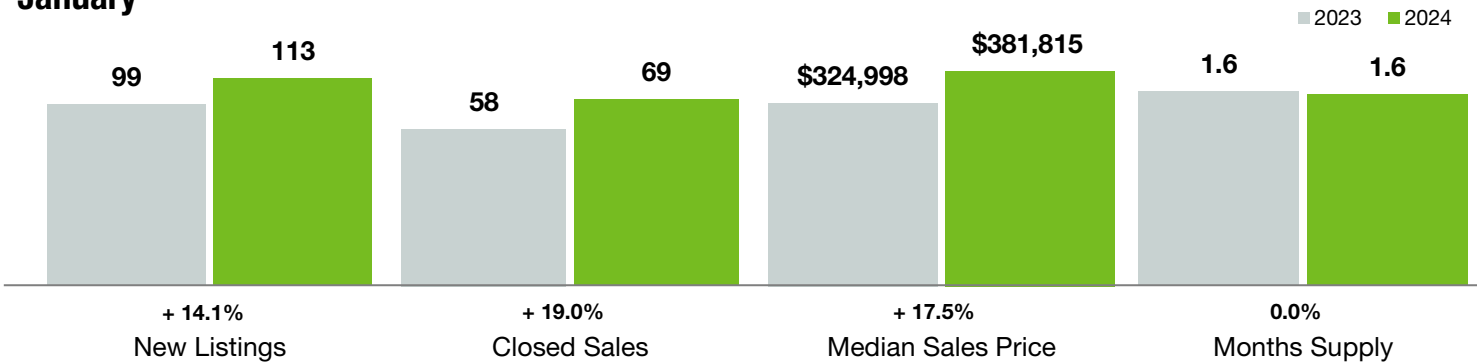
Monroe

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	99	113	+ 14.1%	99	113	+ 14.1%
Pending Sales	93	106	+ 14.0%	93	106	+ 14.0%
Closed Sales	58	69	+ 19.0%	58	69	+ 19.0%
Median Sales Price*	\$324,998	\$381,815	+ 17.5%	\$324,998	\$381,815	+ 17.5%
Average Sales Price*	\$330,393	\$411,792	+ 24.6%	\$330,393	\$411,792	+ 24.6%
Percent of Original List Price Received*	93.6%	96.6%	+ 3.2%	93.6%	96.6%	+ 3.2%
List to Close	93	94	+ 1.1%	93	94	+ 1.1%
Days on Market Until Sale	40	41	+ 2.5%	40	41	+ 2.5%
Cumulative Days on Market Until Sale	47	43	- 8.5%	47	43	- 8.5%
Average List Price	\$386,627	\$494,558	+ 27.9%	\$386,627	\$494,558	+ 27.9%
Inventory of Homes for Sale	168	149	- 11.3%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--

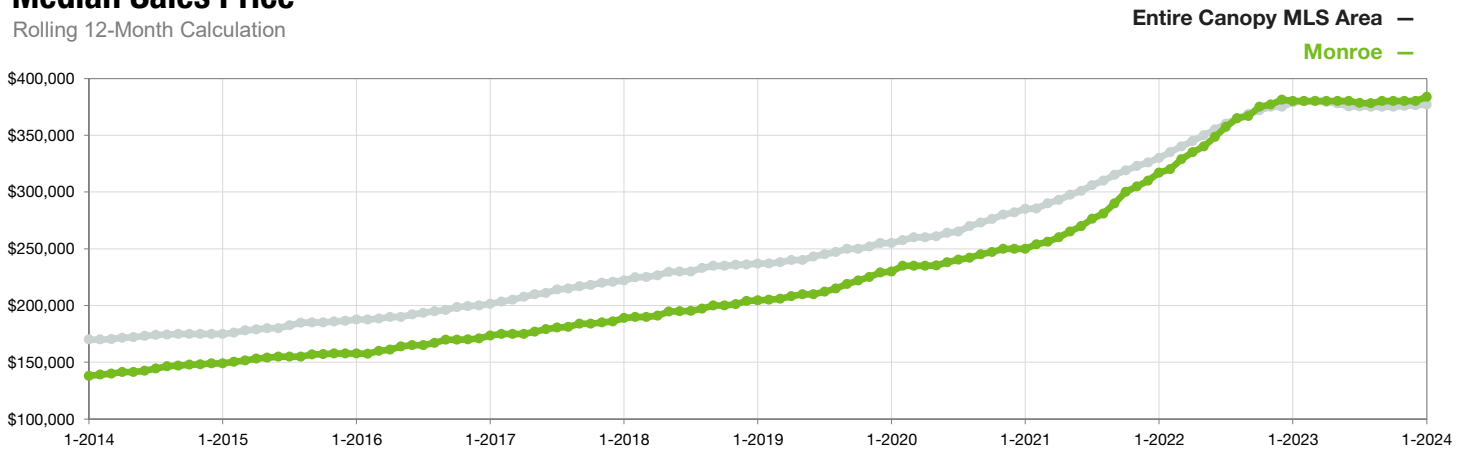
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January



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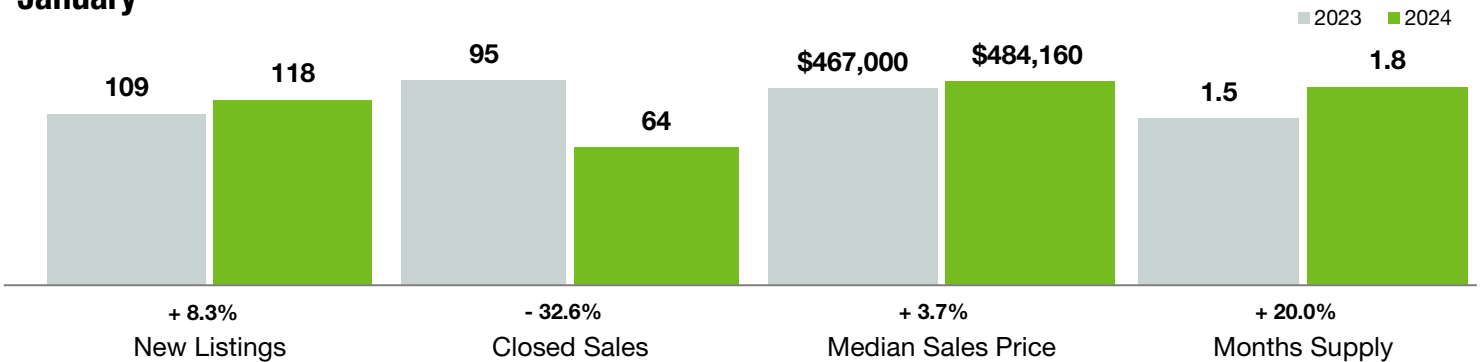
Mooreville

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	109	118	+ 8.3%	109	118	+ 8.3%
Pending Sales	104	135	+ 29.8%	104	135	+ 29.8%
Closed Sales	95	64	- 32.6%	95	64	- 32.6%
Median Sales Price*	\$467,000	\$484,160	+ 3.7%	\$467,000	\$484,160	+ 3.7%
Average Sales Price*	\$550,242	\$603,190	+ 9.6%	\$550,242	\$603,190	+ 9.6%
Percent of Original List Price Received*	93.5%	96.4%	+ 3.1%	93.5%	96.4%	+ 3.1%
List to Close	125	106	- 15.2%	125	106	- 15.2%
Days on Market Until Sale	54	39	- 27.8%	54	39	- 27.8%
Cumulative Days on Market Until Sale	58	43	- 25.9%	58	43	- 25.9%
Average List Price	\$639,481	\$771,547	+ 20.7%	\$639,481	\$771,547	+ 20.7%
Inventory of Homes for Sale	219	222	+ 1.4%	--	--	--
Months Supply of Inventory	1.5	1.8	+ 20.0%	--	--	--

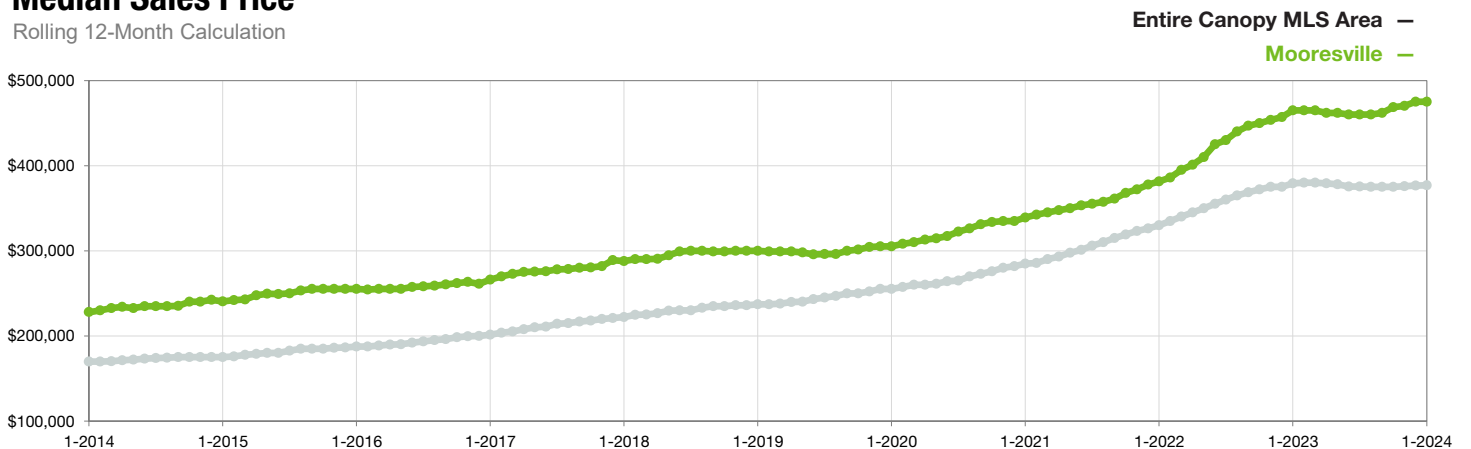
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January



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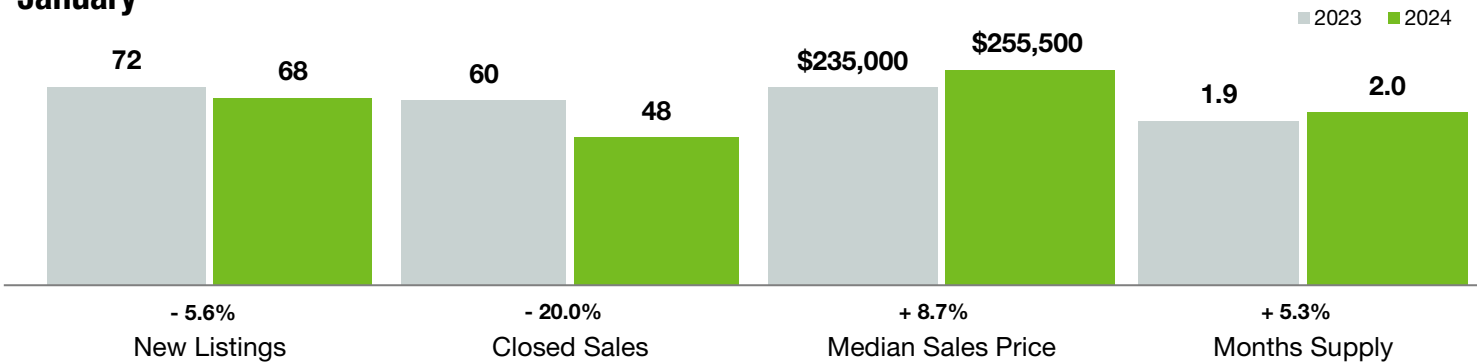
Salisbury

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	72	68	- 5.6%	72	68	- 5.6%
Pending Sales	75	70	- 6.7%	75	70	- 6.7%
Closed Sales	60	48	- 20.0%	60	48	- 20.0%
Median Sales Price*	\$235,000	\$255,500	+ 8.7%	\$235,000	\$255,500	+ 8.7%
Average Sales Price*	\$256,478	\$287,419	+ 12.1%	\$256,478	\$287,419	+ 12.1%
Percent of Original List Price Received*	91.2%	93.0%	+ 2.0%	91.2%	93.0%	+ 2.0%
List to Close	99	86	- 13.1%	99	86	- 13.1%
Days on Market Until Sale	48	43	- 10.4%	48	43	- 10.4%
Cumulative Days on Market Until Sale	57	49	- 14.0%	57	49	- 14.0%
Average List Price	\$275,128	\$337,918	+ 22.8%	\$275,128	\$337,918	+ 22.8%
Inventory of Homes for Sale	165	154	- 6.7%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

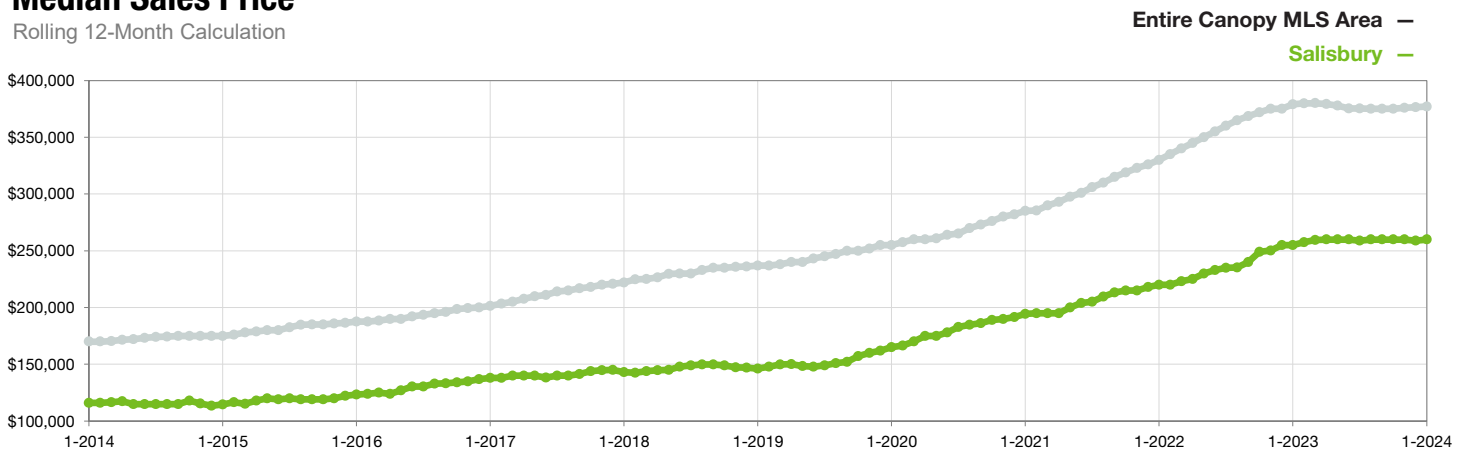
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January



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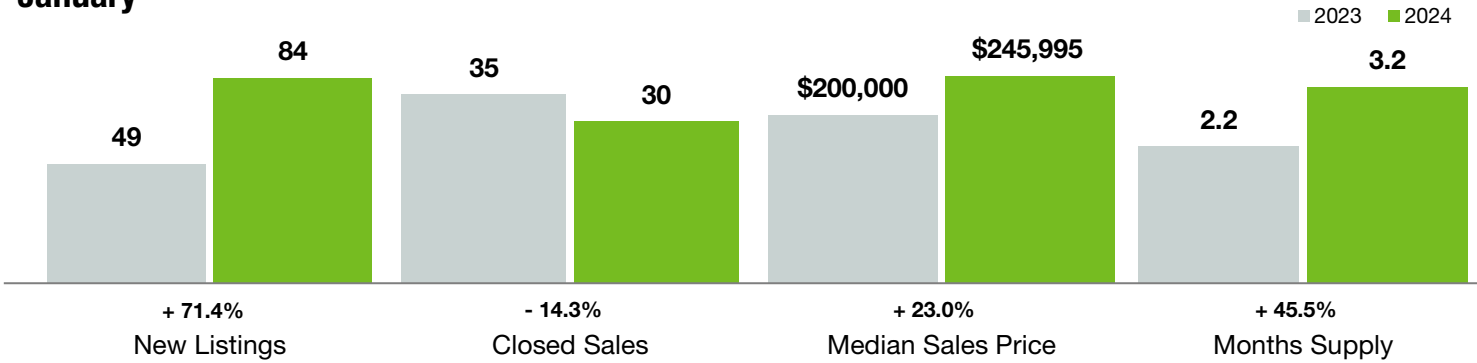
Shelby

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	49	84	+ 71.4%	49	84	+ 71.4%
Pending Sales	58	46	- 20.7%	58	46	- 20.7%
Closed Sales	35	30	- 14.3%	35	30	- 14.3%
Median Sales Price*	\$200,000	\$245,995	+ 23.0%	\$200,000	\$245,995	+ 23.0%
Average Sales Price*	\$223,151	\$265,323	+ 18.9%	\$223,151	\$265,323	+ 18.9%
Percent of Original List Price Received*	91.9%	97.1%	+ 5.7%	91.9%	97.1%	+ 5.7%
List to Close	98	110	+ 12.2%	98	110	+ 12.2%
Days on Market Until Sale	51	46	- 9.8%	51	46	- 9.8%
Cumulative Days on Market Until Sale	57	53	- 7.0%	57	53	- 7.0%
Average List Price	\$223,799	\$272,694	+ 21.8%	\$223,799	\$272,694	+ 21.8%
Inventory of Homes for Sale	110	171	+ 55.5%	--	--	--
Months Supply of Inventory	2.2	3.2	+ 45.5%	--	--	--

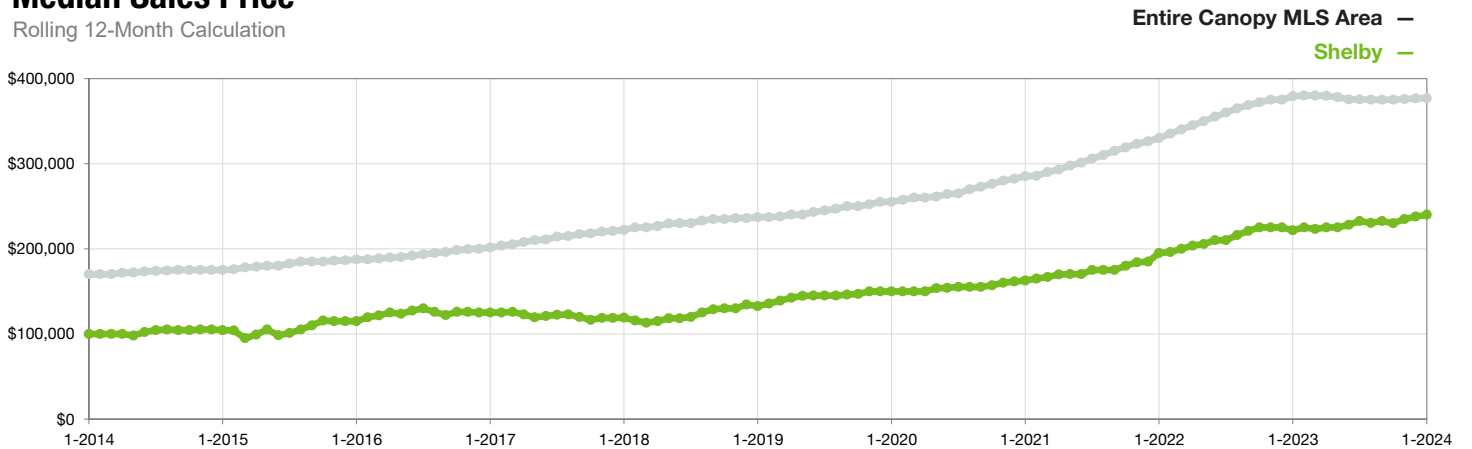
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January



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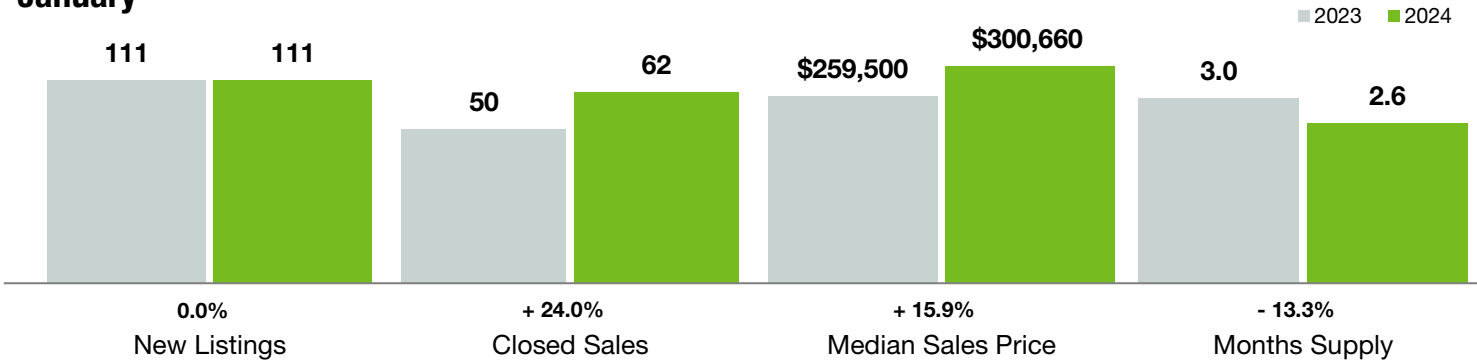
Statesville

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	111	111	0.0%	111	111	0.0%
Pending Sales	83	109	+ 31.3%	83	109	+ 31.3%
Closed Sales	50	62	+ 24.0%	50	62	+ 24.0%
Median Sales Price*	\$259,500	\$300,660	+ 15.9%	\$259,500	\$300,660	+ 15.9%
Average Sales Price*	\$278,782	\$344,755	+ 23.7%	\$278,782	\$344,755	+ 23.7%
Percent of Original List Price Received*	92.2%	94.6%	+ 2.6%	92.2%	94.6%	+ 2.6%
List to Close	101	83	- 17.8%	101	83	- 17.8%
Days on Market Until Sale	48	36	- 25.0%	48	36	- 25.0%
Cumulative Days on Market Until Sale	45	43	- 4.4%	45	43	- 4.4%
Average List Price	\$283,823	\$355,736	+ 25.3%	\$283,823	\$355,736	+ 25.3%
Inventory of Homes for Sale	264	251	- 4.9%	--	--	--
Months Supply of Inventory	3.0	2.6	- 13.3%	--	--	--

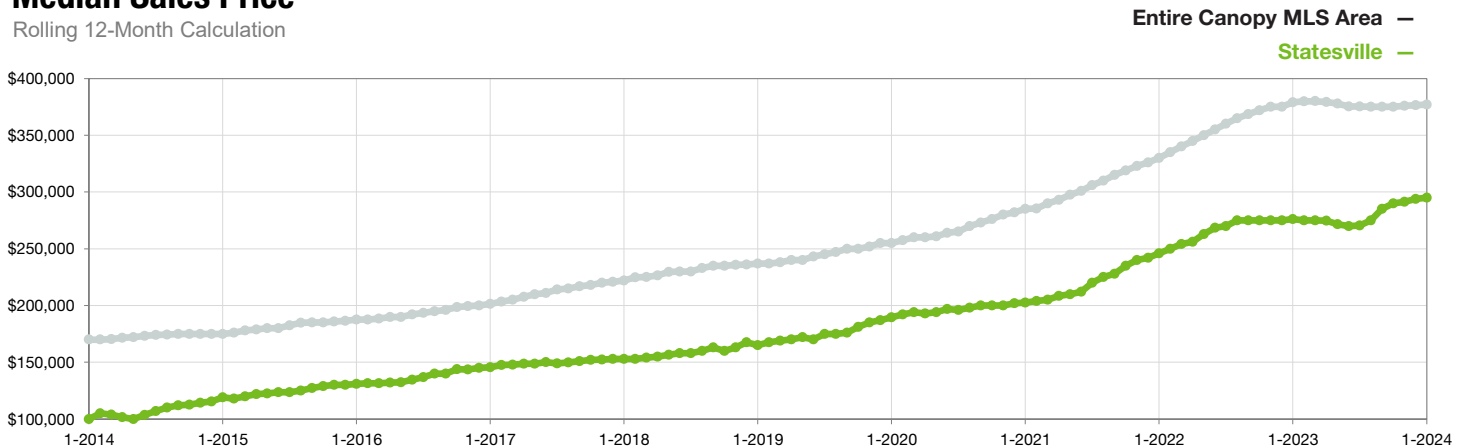
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January



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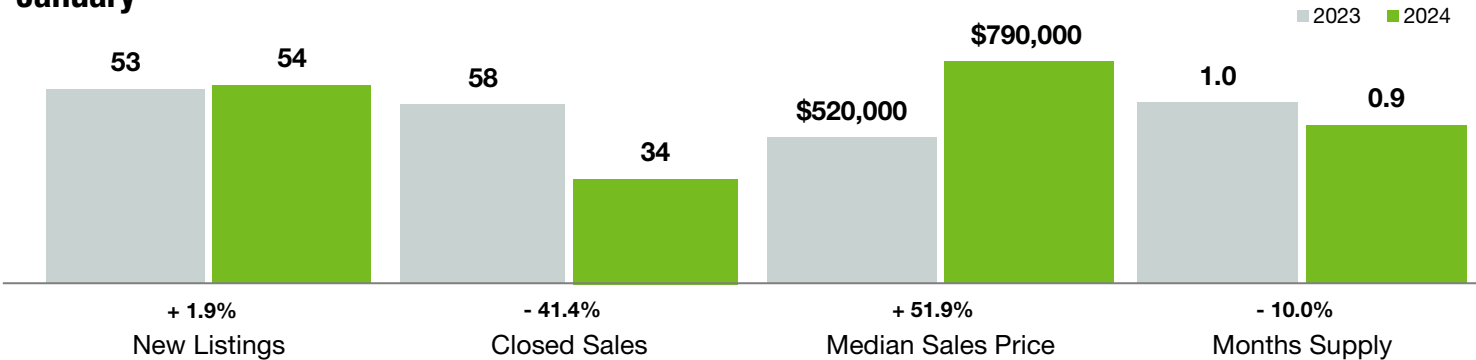
Waxhaw

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	53	54	+ 1.9%	53	54	+ 1.9%
Pending Sales	61	46	- 24.6%	61	46	- 24.6%
Closed Sales	58	34	- 41.4%	58	34	- 41.4%
Median Sales Price*	\$520,000	\$790,000	+ 51.9%	\$520,000	\$790,000	+ 51.9%
Average Sales Price*	\$599,522	\$921,193	+ 53.7%	\$599,522	\$921,193	+ 53.7%
Percent of Original List Price Received*	96.6%	95.0%	- 1.7%	96.6%	95.0%	- 1.7%
List to Close	130	83	- 36.2%	130	83	- 36.2%
Days on Market Until Sale	40	40	0.0%	40	40	0.0%
Cumulative Days on Market Until Sale	40	53	+ 32.5%	40	53	+ 32.5%
Average List Price	\$808,357	\$849,110	+ 5.0%	\$808,357	\$849,110	+ 5.0%
Inventory of Homes for Sale	83	57	- 31.3%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

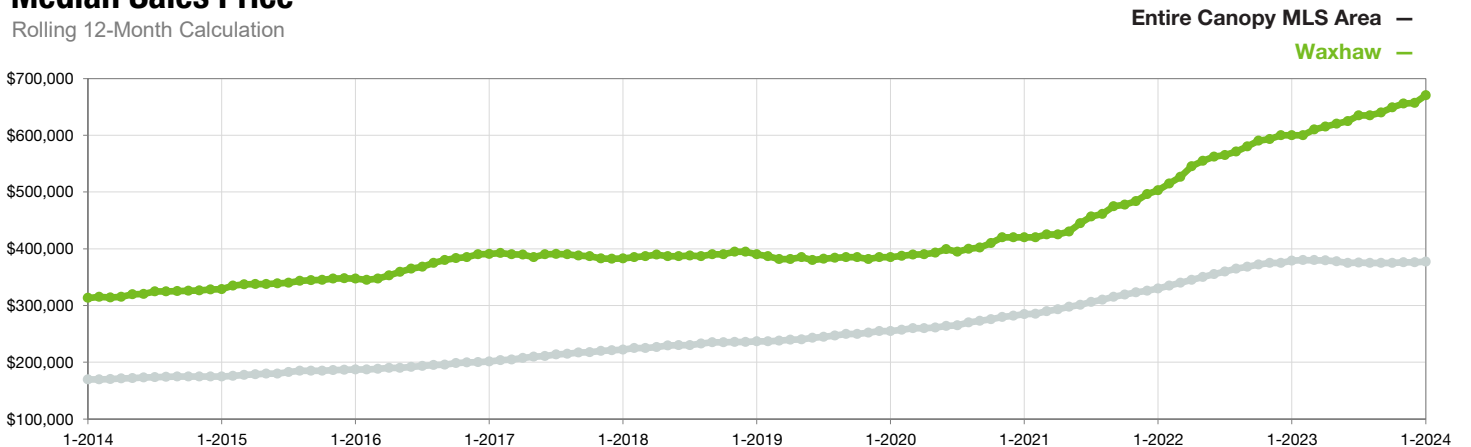
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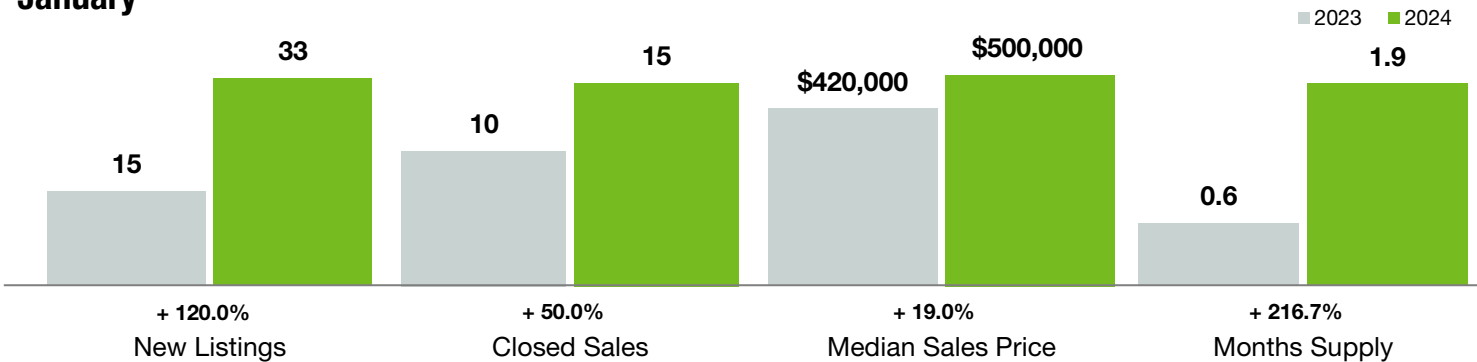
Uptown Charlotte

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	15	33	+ 120.0%	15	33	+ 120.0%
Pending Sales	18	31	+ 72.2%	18	31	+ 72.2%
Closed Sales	10	15	+ 50.0%	10	15	+ 50.0%
Median Sales Price*	\$420,000	\$500,000	+ 19.0%	\$420,000	\$500,000	+ 19.0%
Average Sales Price*	\$443,650	\$504,793	+ 13.8%	\$443,650	\$504,793	+ 13.8%
Percent of Original List Price Received*	95.5%	97.5%	+ 2.1%	95.5%	97.5%	+ 2.1%
List to Close	90	56	- 37.8%	90	56	- 37.8%
Days on Market Until Sale	61	24	- 60.7%	61	24	- 60.7%
Cumulative Days on Market Until Sale	61	53	- 13.1%	61	53	- 13.1%
Average List Price	\$642,671	\$543,536	- 15.4%	\$642,671	\$543,536	- 15.4%
Inventory of Homes for Sale	15	39	+ 160.0%	--	--	--
Months Supply of Inventory	0.6	1.9	+ 216.7%	--	--	--

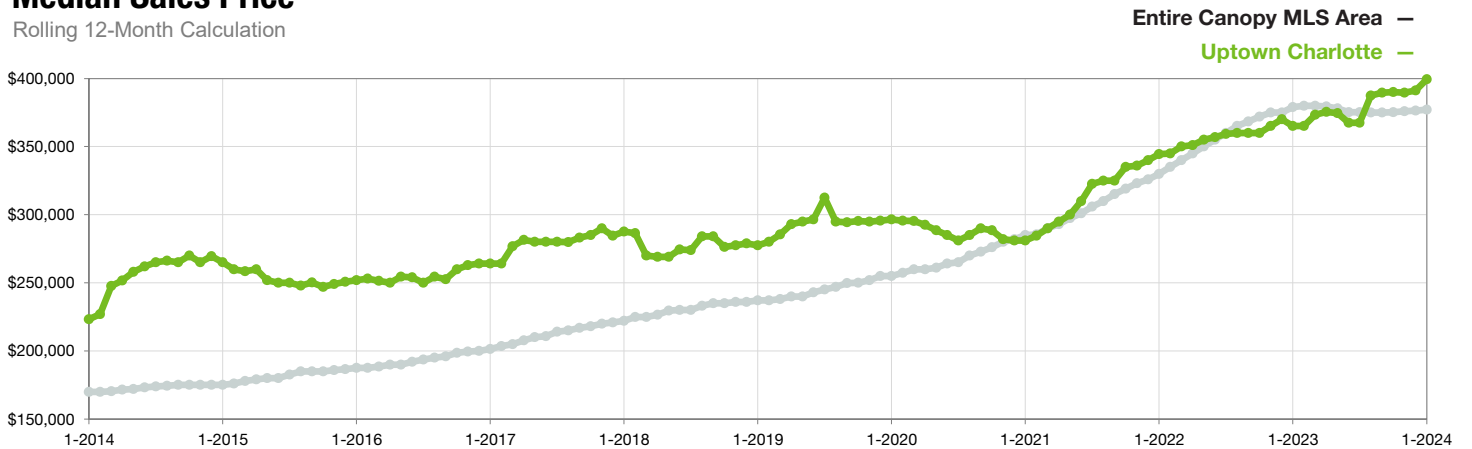
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January



Median Sales Price

Rolling 12-Month Calculation



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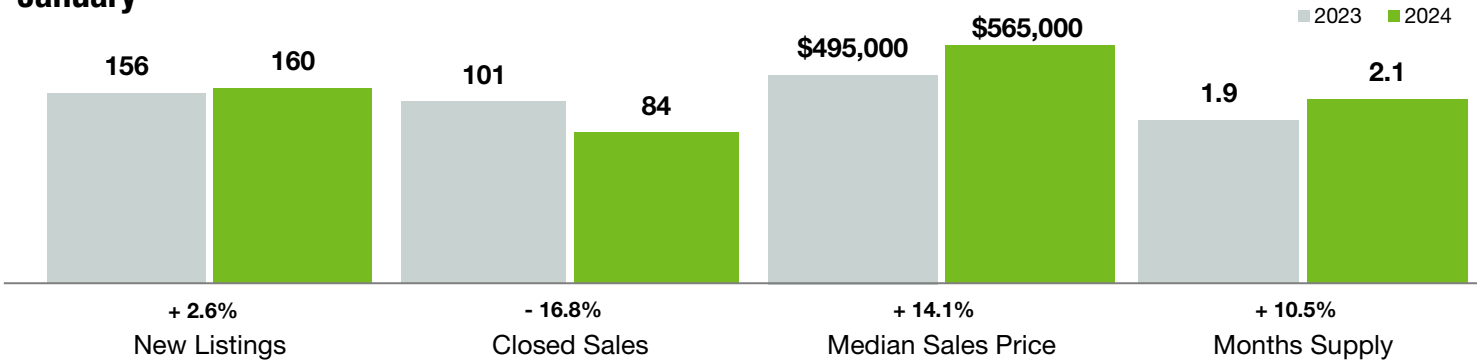
Lake Norman

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	156	160	+ 2.6%	156	160	+ 2.6%
Pending Sales	141	160	+ 13.5%	141	160	+ 13.5%
Closed Sales	101	84	- 16.8%	101	84	- 16.8%
Median Sales Price*	\$495,000	\$565,000	+ 14.1%	\$495,000	\$565,000	+ 14.1%
Average Sales Price*	\$631,281	\$789,587	+ 25.1%	\$631,281	\$789,587	+ 25.1%
Percent of Original List Price Received*	96.1%	95.5%	- 0.6%	96.1%	95.5%	- 0.6%
List to Close	143	118	- 17.5%	143	118	- 17.5%
Days on Market Until Sale	58	45	- 22.4%	58	45	- 22.4%
Cumulative Days on Market Until Sale	61	53	- 13.1%	61	53	- 13.1%
Average List Price	\$789,445	\$894,234	+ 13.3%	\$789,445	\$894,234	+ 13.3%
Inventory of Homes for Sale	295	326	+ 10.5%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--

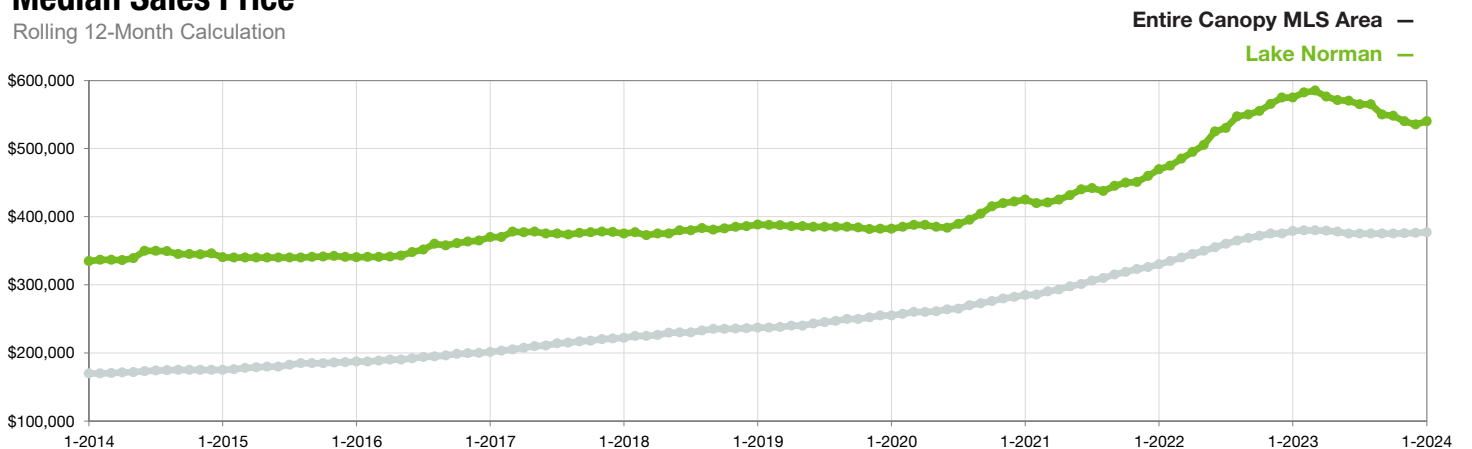
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January



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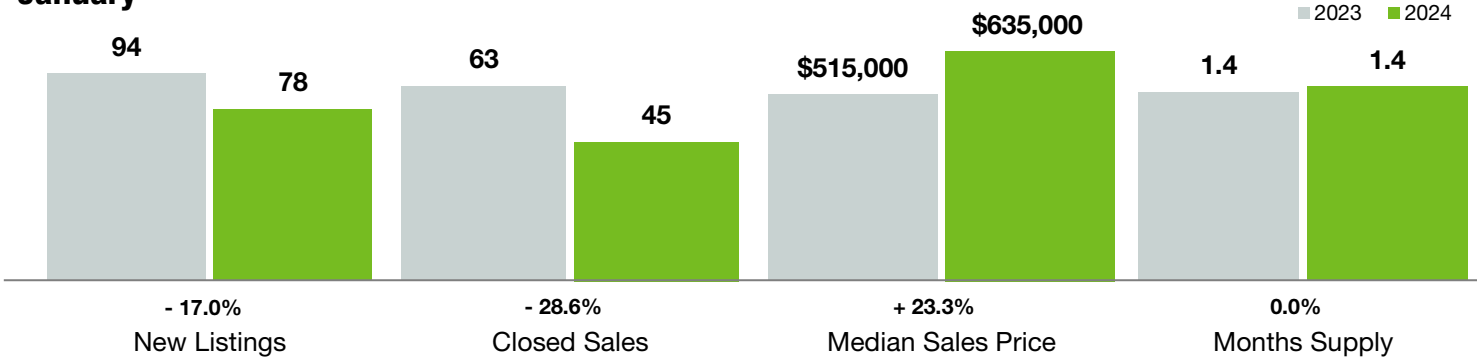
Lake Wylie

North Carolina and South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	94	78	- 17.0%	94	78	- 17.0%
Pending Sales	83	92	+ 10.8%	83	92	+ 10.8%
Closed Sales	63	45	- 28.6%	63	45	- 28.6%
Median Sales Price*	\$515,000	\$635,000	+ 23.3%	\$515,000	\$635,000	+ 23.3%
Average Sales Price*	\$563,839	\$662,120	+ 17.4%	\$563,839	\$662,120	+ 17.4%
Percent of Original List Price Received*	96.1%	95.1%	- 1.0%	96.1%	95.1%	- 1.0%
List to Close	108	96	- 11.1%	108	96	- 11.1%
Days on Market Until Sale	41	50	+ 22.0%	41	50	+ 22.0%
Cumulative Days on Market Until Sale	40	54	+ 35.0%	40	54	+ 35.0%
Average List Price	\$542,722	\$640,469	+ 18.0%	\$542,722	\$640,469	+ 18.0%
Inventory of Homes for Sale	140	112	- 20.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

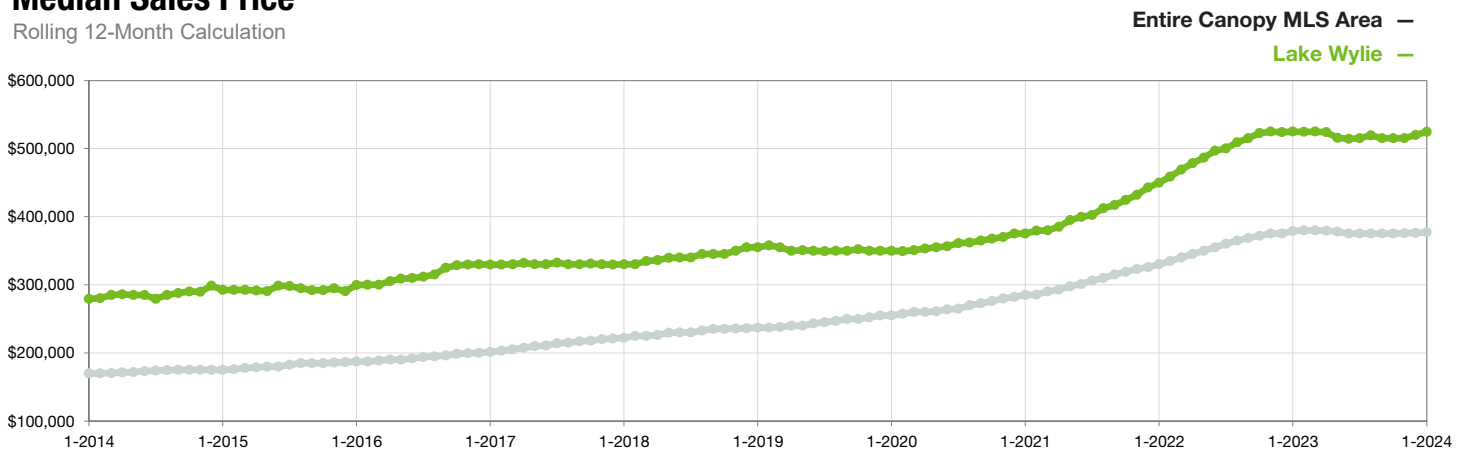
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January



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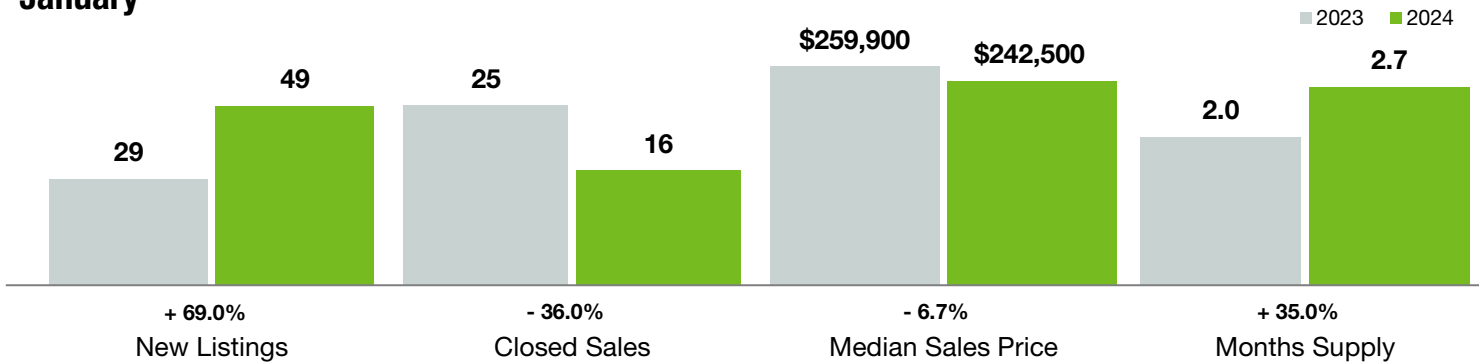
Chester County

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	29	49	+ 69.0%	29	49	+ 69.0%
Pending Sales	37	32	- 13.5%	37	32	- 13.5%
Closed Sales	25	16	- 36.0%	25	16	- 36.0%
Median Sales Price*	\$259,900	\$242,500	- 6.7%	\$259,900	\$242,500	- 6.7%
Average Sales Price*	\$236,268	\$250,713	+ 6.1%	\$236,268	\$250,713	+ 6.1%
Percent of Original List Price Received*	94.0%	91.4%	- 2.8%	94.0%	91.4%	- 2.8%
List to Close	86	103	+ 19.8%	86	103	+ 19.8%
Days on Market Until Sale	39	42	+ 7.7%	39	42	+ 7.7%
Cumulative Days on Market Until Sale	41	52	+ 26.8%	41	52	+ 26.8%
Average List Price	\$282,948	\$280,091	- 1.0%	\$282,948	\$280,091	- 1.0%
Inventory of Homes for Sale	52	82	+ 57.7%	--	--	--
Months Supply of Inventory	2.0	2.7	+ 35.0%	--	--	--

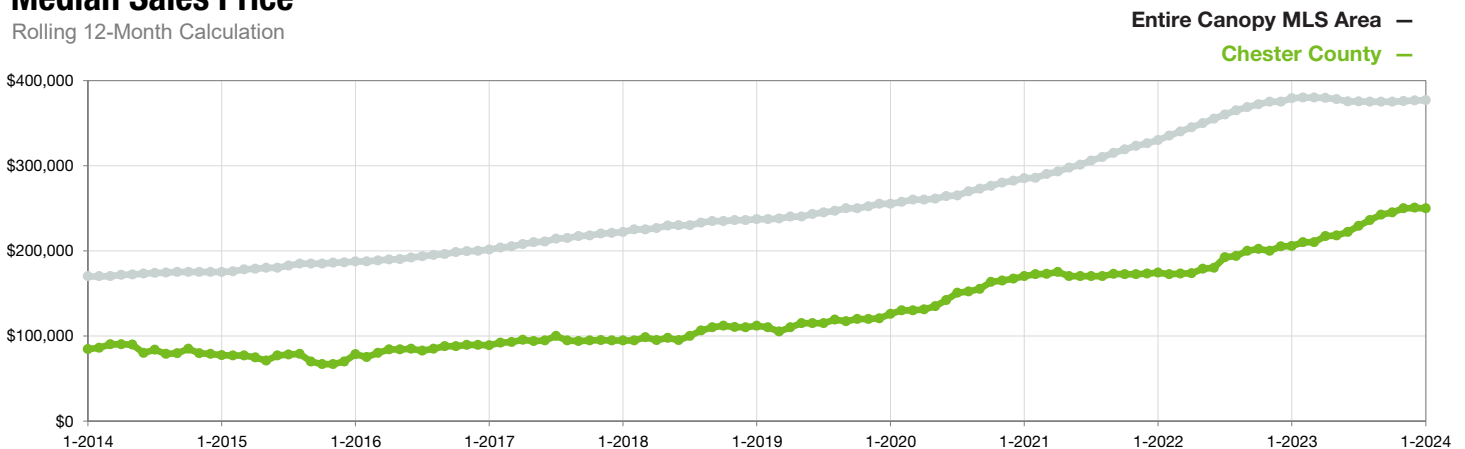
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January



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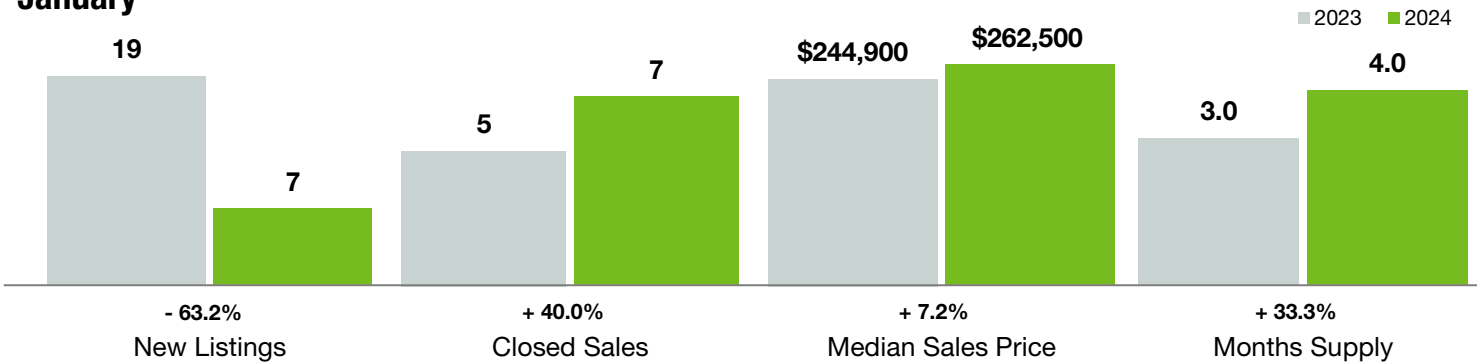
Chesterfield County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	19	7	- 63.2%	19	7	- 63.2%
Pending Sales	9	9	0.0%	9	9	0.0%
Closed Sales	5	7	+ 40.0%	5	7	+ 40.0%
Median Sales Price*	\$244,900	\$262,500	+ 7.2%	\$244,900	\$262,500	+ 7.2%
Average Sales Price*	\$229,540	\$260,057	+ 13.3%	\$229,540	\$260,057	+ 13.3%
Percent of Original List Price Received*	92.8%	96.5%	+ 4.0%	92.8%	96.5%	+ 4.0%
List to Close	105	187	+ 78.1%	105	187	+ 78.1%
Days on Market Until Sale	45	140	+ 211.1%	45	140	+ 211.1%
Cumulative Days on Market Until Sale	45	140	+ 211.1%	45	140	+ 211.1%
Average List Price	\$245,188	\$297,557	+ 21.4%	\$245,188	\$297,557	+ 21.4%
Inventory of Homes for Sale	33	35	+ 6.1%	--	--	--
Months Supply of Inventory	3.0	4.0	+ 33.3%	--	--	--

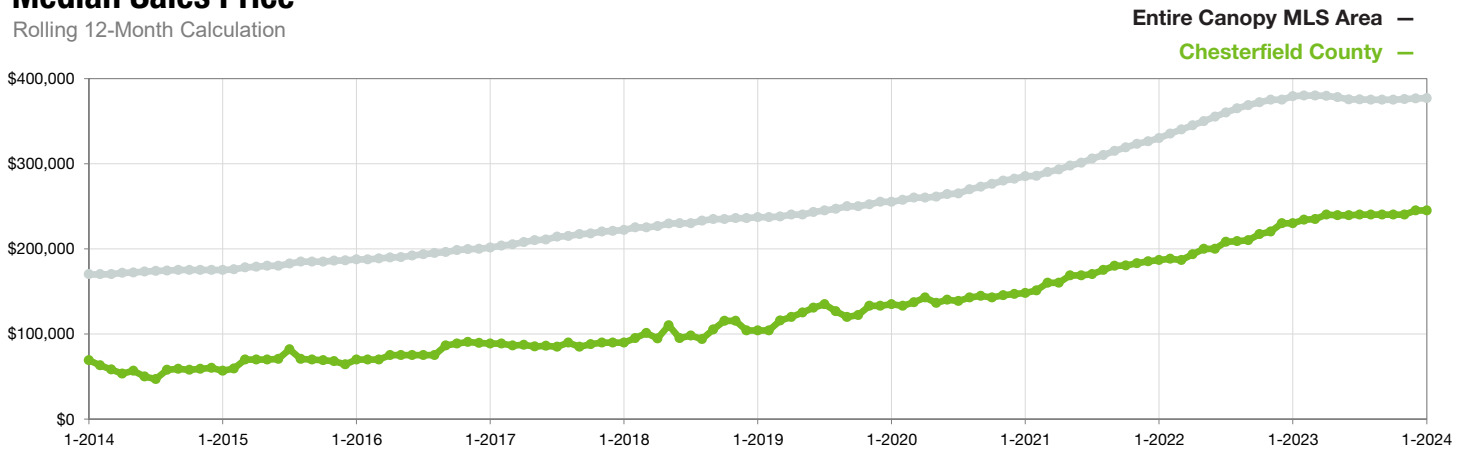
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January



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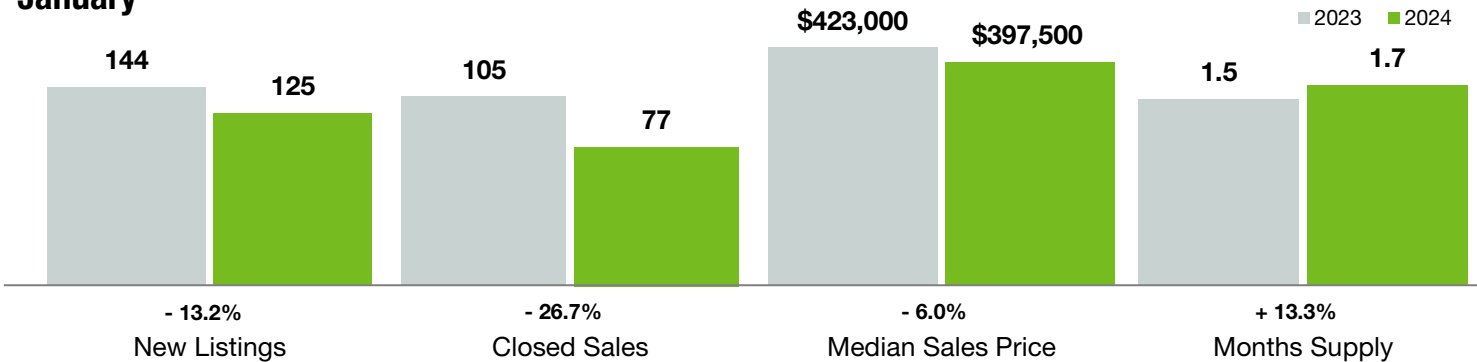
Lancaster County

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	144	125	- 13.2%	144	125	- 13.2%
Pending Sales	141	145	+ 2.8%	141	145	+ 2.8%
Closed Sales	105	77	- 26.7%	105	77	- 26.7%
Median Sales Price*	\$423,000	\$397,500	- 6.0%	\$423,000	\$397,500	- 6.0%
Average Sales Price*	\$471,933	\$447,740	- 5.1%	\$471,933	\$447,740	- 5.1%
Percent of Original List Price Received*	96.2%	96.6%	+ 0.4%	96.2%	96.6%	+ 0.4%
List to Close	104	97	- 6.7%	104	97	- 6.7%
Days on Market Until Sale	48	41	- 14.6%	48	41	- 14.6%
Cumulative Days on Market Until Sale	44	40	- 9.1%	44	40	- 9.1%
Average List Price	\$432,702	\$458,534	+ 6.0%	\$432,702	\$458,534	+ 6.0%
Inventory of Homes for Sale	249	216	- 13.3%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

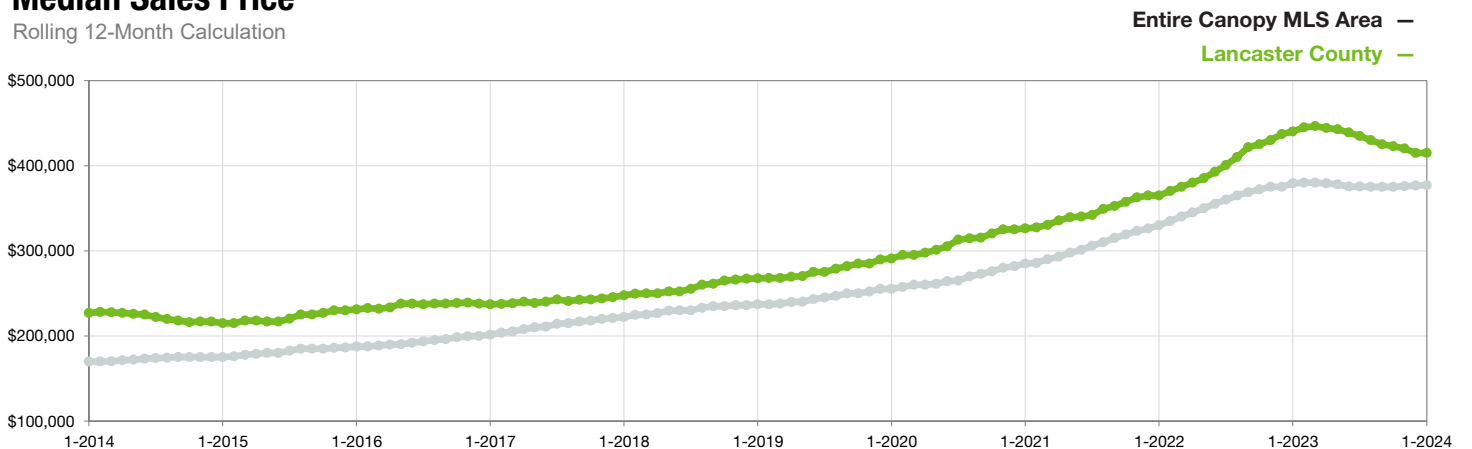
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January



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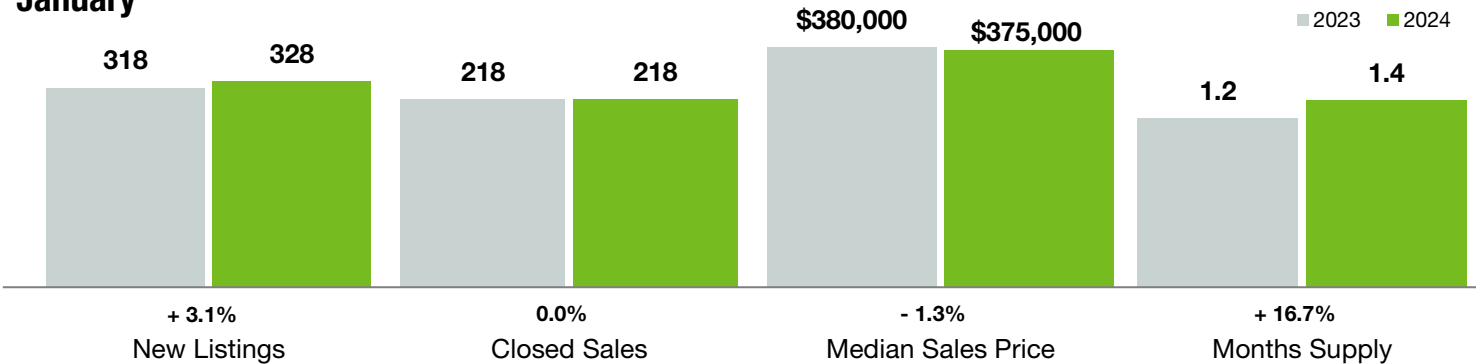
York County

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	318	328	+ 3.1%	318	328	+ 3.1%
Pending Sales	361	359	- 0.6%	361	359	- 0.6%
Closed Sales	218	218	0.0%	218	218	0.0%
Median Sales Price*	\$380,000	\$375,000	- 1.3%	\$380,000	\$375,000	- 1.3%
Average Sales Price*	\$429,671	\$446,943	+ 4.0%	\$429,671	\$446,943	+ 4.0%
Percent of Original List Price Received*	94.9%	96.1%	+ 1.3%	94.9%	96.1%	+ 1.3%
List to Close	106	87	- 17.9%	106	87	- 17.9%
Days on Market Until Sale	51	42	- 17.6%	51	42	- 17.6%
Cumulative Days on Market Until Sale	49	45	- 8.2%	49	45	- 8.2%
Average List Price	\$444,568	\$445,987	+ 0.3%	\$444,568	\$445,987	+ 0.3%
Inventory of Homes for Sale	484	472	- 2.5%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

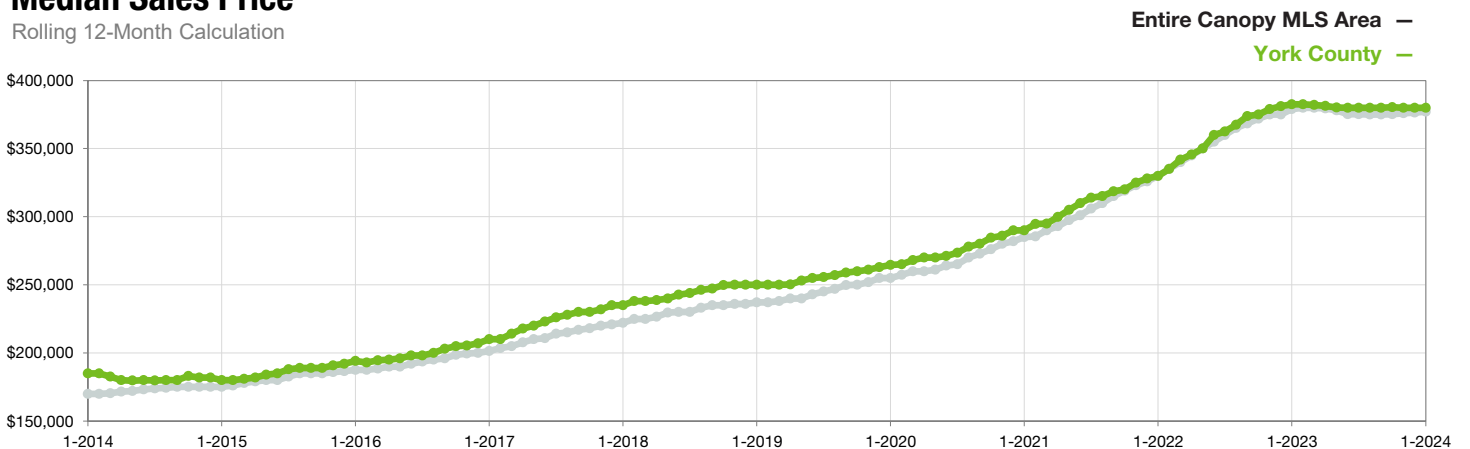
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January



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Local Market Update for January 2024



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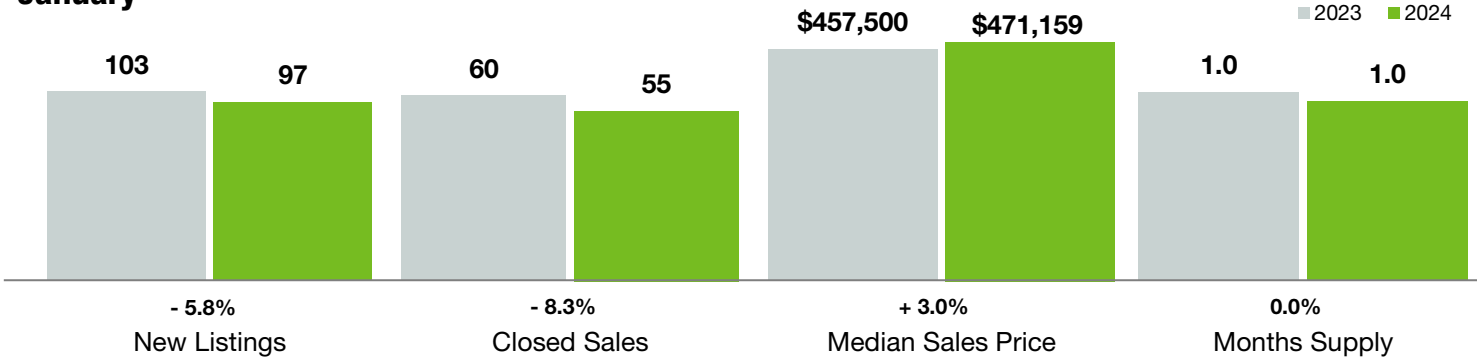
Fort Mill

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	103	97	- 5.8%	103	97	- 5.8%
Pending Sales	110	83	- 24.5%	110	83	- 24.5%
Closed Sales	60	55	- 8.3%	60	55	- 8.3%
Median Sales Price*	\$457,500	\$471,159	+ 3.0%	\$457,500	\$471,159	+ 3.0%
Average Sales Price*	\$536,494	\$549,061	+ 2.3%	\$536,494	\$549,061	+ 2.3%
Percent of Original List Price Received*	95.8%	96.2%	+ 0.4%	95.8%	96.2%	+ 0.4%
List to Close	117	98	- 16.2%	117	98	- 16.2%
Days on Market Until Sale	52	45	- 13.5%	52	45	- 13.5%
Cumulative Days on Market Until Sale	42	48	+ 14.3%	42	48	+ 14.3%
Average List Price	\$536,772	\$528,675	- 1.5%	\$536,772	\$528,675	- 1.5%
Inventory of Homes for Sale	113	97	- 14.2%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

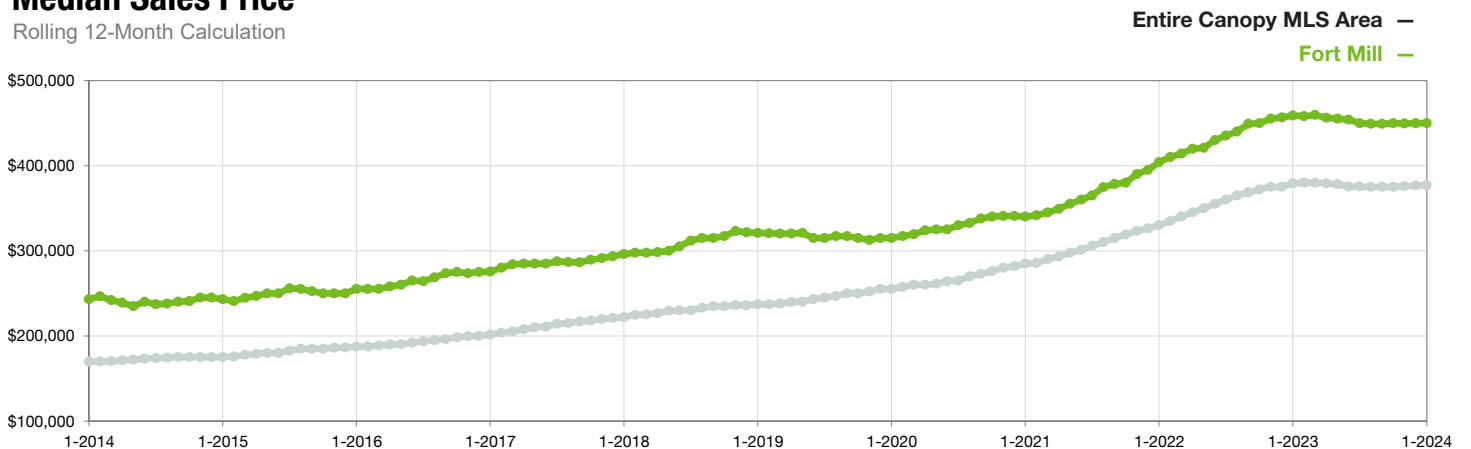
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January



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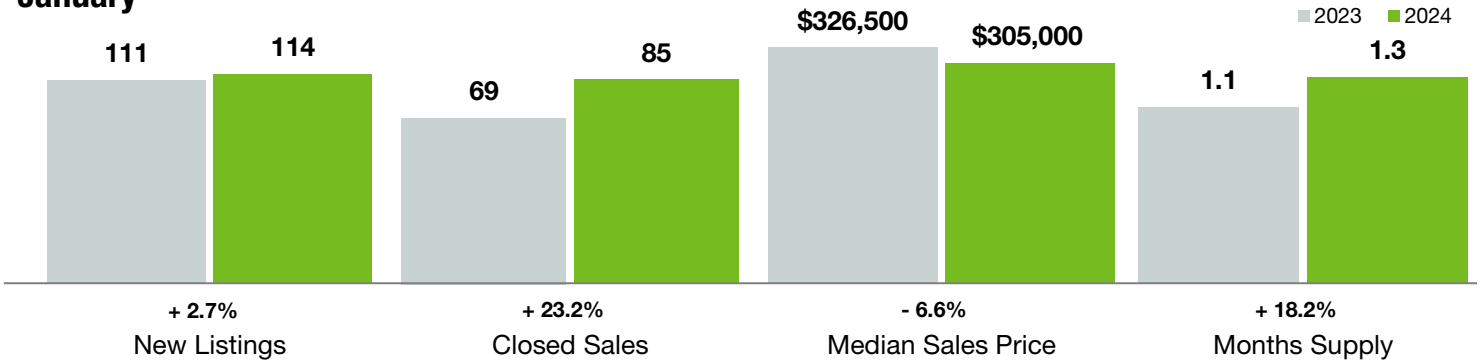
Rock Hill

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	111	114	+ 2.7%	111	114	+ 2.7%
Pending Sales	139	129	- 7.2%	139	129	- 7.2%
Closed Sales	69	85	+ 23.2%	69	85	+ 23.2%
Median Sales Price*	\$326,500	\$305,000	- 6.6%	\$326,500	\$305,000	- 6.6%
Average Sales Price*	\$353,938	\$330,271	- 6.7%	\$353,938	\$330,271	- 6.7%
Percent of Original List Price Received*	94.8%	96.4%	+ 1.7%	94.8%	96.4%	+ 1.7%
List to Close	90	77	- 14.4%	90	77	- 14.4%
Days on Market Until Sale	43	38	- 11.6%	43	38	- 11.6%
Cumulative Days on Market Until Sale	44	39	- 11.4%	44	39	- 11.4%
Average List Price	\$370,851	\$382,508	+ 3.1%	\$370,851	\$382,508	+ 3.1%
Inventory of Homes for Sale	160	160	0.0%	--	--	--
Months Supply of Inventory	1.1	1.3	+ 18.2%	--	--	--

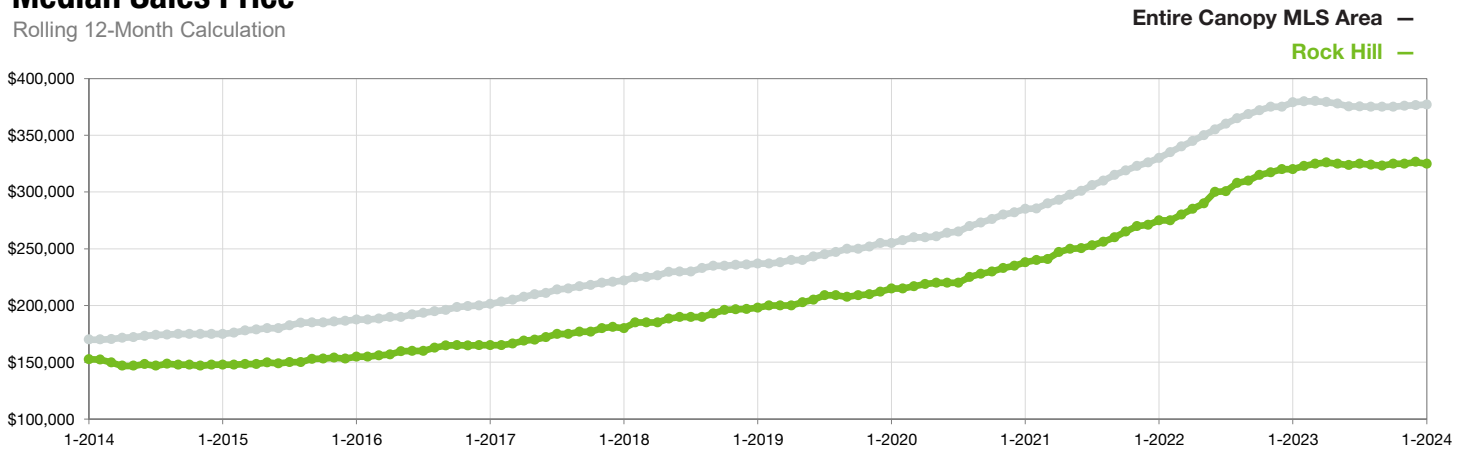
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January



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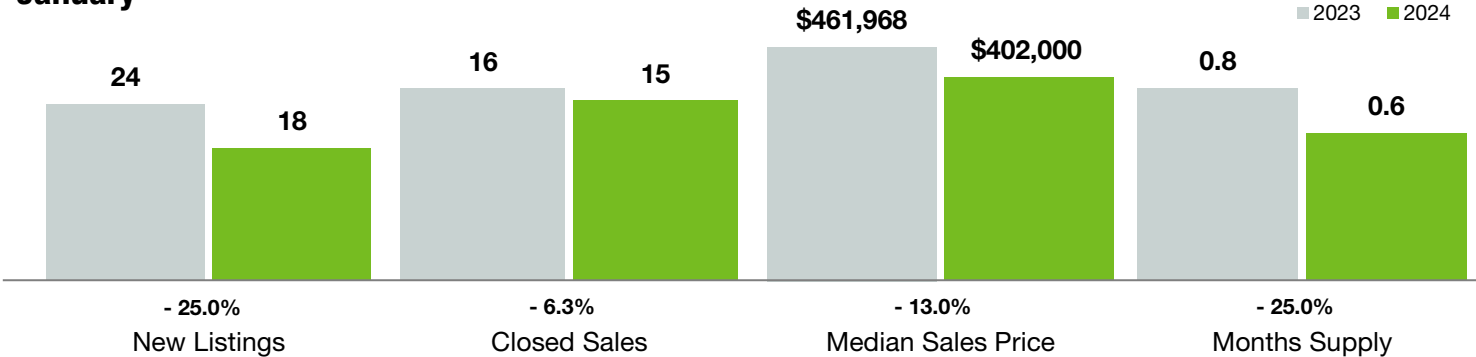
Tega Cay

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	24	18	- 25.0%	24	18	- 25.0%
Pending Sales	23	26	+ 13.0%	23	26	+ 13.0%
Closed Sales	16	15	- 6.3%	16	15	- 6.3%
Median Sales Price*	\$461,968	\$402,000	- 13.0%	\$461,968	\$402,000	- 13.0%
Average Sales Price*	\$477,807	\$491,327	+ 2.8%	\$477,807	\$491,327	+ 2.8%
Percent of Original List Price Received*	95.3%	93.9%	- 1.5%	95.3%	93.9%	- 1.5%
List to Close	113	100	- 11.5%	113	100	- 11.5%
Days on Market Until Sale	32	53	+ 65.6%	32	53	+ 65.6%
Cumulative Days on Market Until Sale	30	62	+ 106.7%	30	62	+ 106.7%
Average List Price	\$542,235	\$465,943	- 14.1%	\$542,235	\$465,943	- 14.1%
Inventory of Homes for Sale	23	13	- 43.5%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

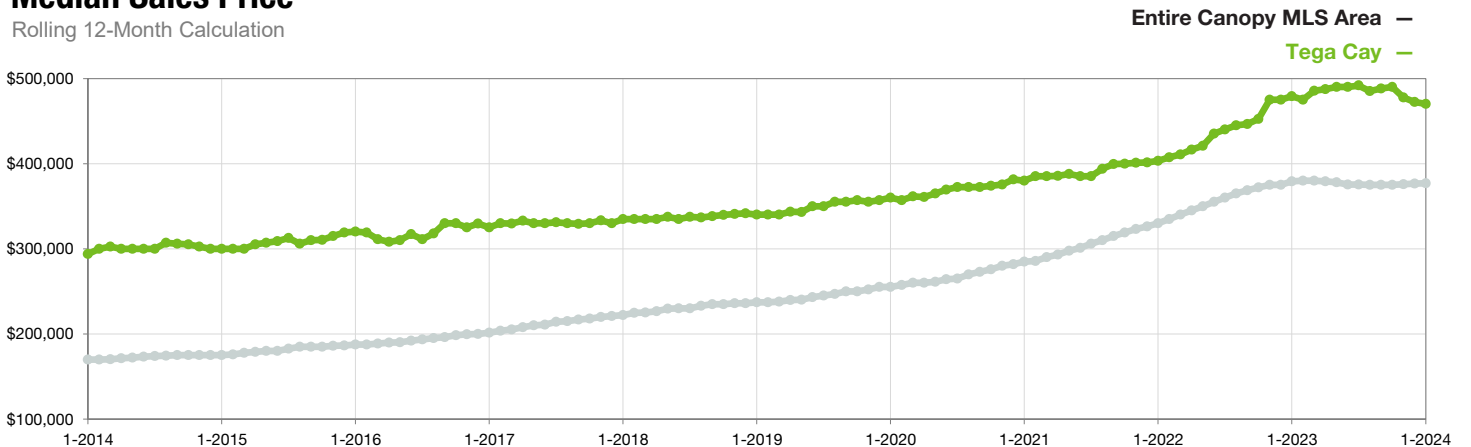
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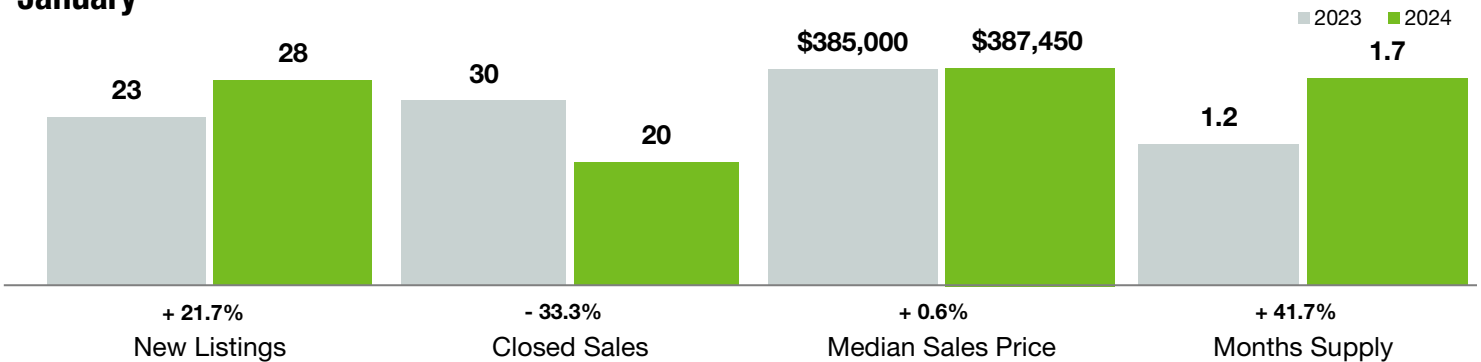
Town of Clover

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	23	28	+ 21.7%	23	28	+ 21.7%
Pending Sales	33	39	+ 18.2%	33	39	+ 18.2%
Closed Sales	30	20	- 33.3%	30	20	- 33.3%
Median Sales Price*	\$385,000	\$387,450	+ 0.6%	\$385,000	\$387,450	+ 0.6%
Average Sales Price*	\$444,500	\$438,470	- 1.4%	\$444,500	\$438,470	- 1.4%
Percent of Original List Price Received*	96.9%	96.7%	- 0.2%	96.9%	96.7%	- 0.2%
List to Close	109	80	- 26.6%	109	80	- 26.6%
Days on Market Until Sale	60	29	- 51.7%	60	29	- 51.7%
Cumulative Days on Market Until Sale	60	35	- 41.7%	60	35	- 41.7%
Average List Price	\$513,943	\$450,528	- 12.3%	\$513,943	\$450,528	- 12.3%
Inventory of Homes for Sale	54	57	+ 5.6%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

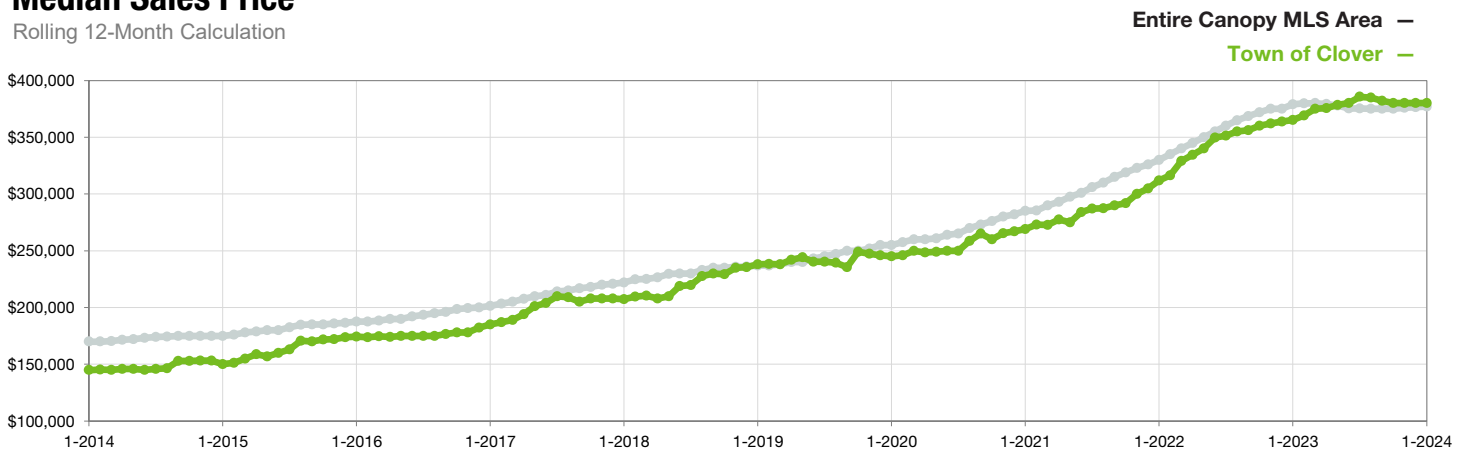
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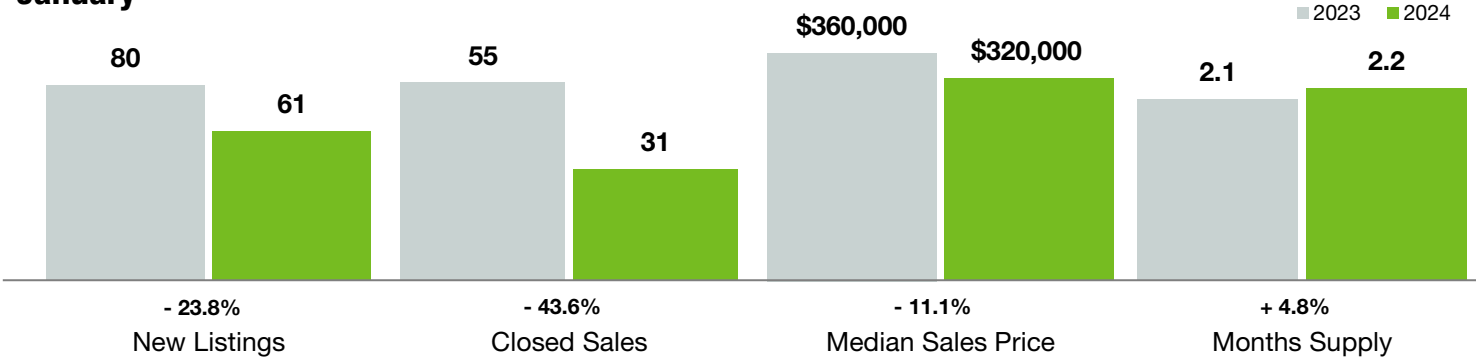
Town of Lancaster

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	80	61	- 23.8%	80	61	- 23.8%
Pending Sales	79	66	- 16.5%	79	66	- 16.5%
Closed Sales	55	31	- 43.6%	55	31	- 43.6%
Median Sales Price*	\$360,000	\$320,000	- 11.1%	\$360,000	\$320,000	- 11.1%
Average Sales Price*	\$353,299	\$371,445	+ 5.1%	\$353,299	\$371,445	+ 5.1%
Percent of Original List Price Received*	95.6%	95.3%	- 0.3%	95.6%	95.3%	- 0.3%
List to Close	82	95	+ 15.9%	82	95	+ 15.9%
Days on Market Until Sale	38	42	+ 10.5%	38	42	+ 10.5%
Cumulative Days on Market Until Sale	41	39	- 4.9%	41	39	- 4.9%
Average List Price	\$330,737	\$348,142	+ 5.3%	\$330,737	\$348,142	+ 5.3%
Inventory of Homes for Sale	146	139	- 4.8%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

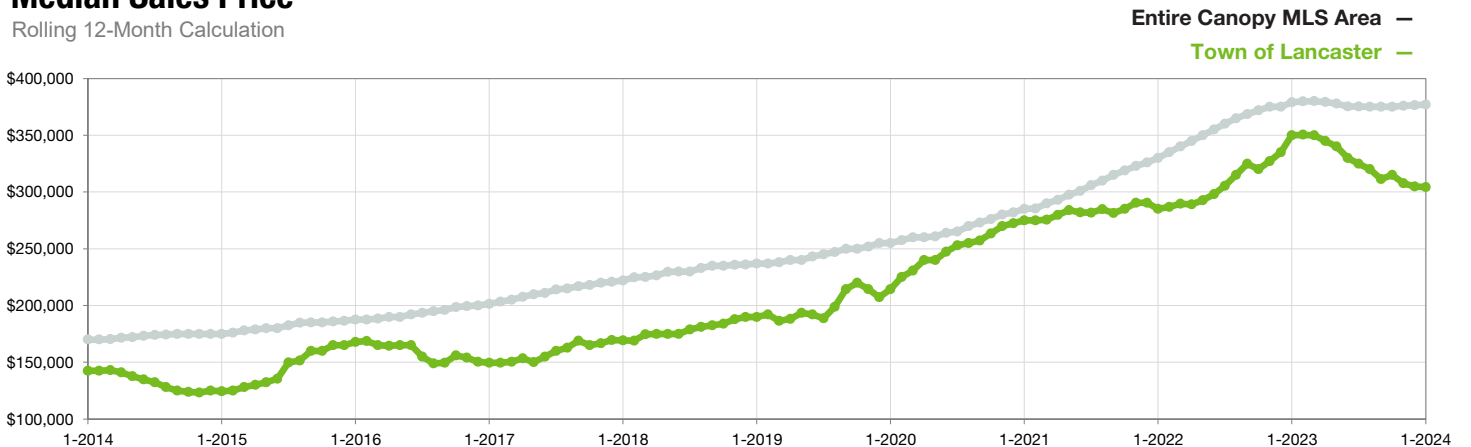
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Local Market Update for January 2024



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FOR MORE INFORMATION, CONTACT A REALTOR®

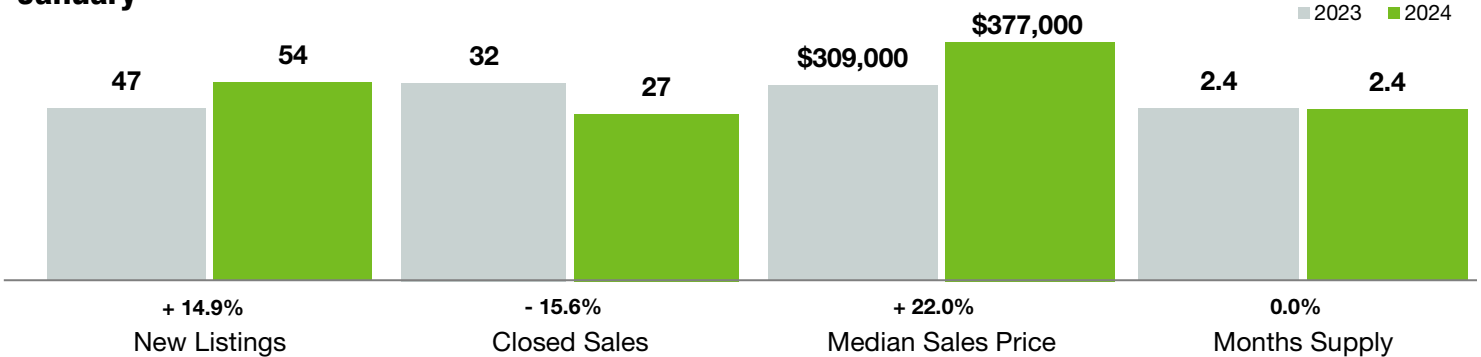
Town of York

South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	47	54	+ 14.9%	47	54	+ 14.9%
Pending Sales	38	59	+ 55.3%	38	59	+ 55.3%
Closed Sales	32	27	- 15.6%	32	27	- 15.6%
Median Sales Price*	\$309,000	\$377,000	+ 22.0%	\$309,000	\$377,000	+ 22.0%
Average Sales Price*	\$329,772	\$393,946	+ 19.5%	\$329,772	\$393,946	+ 19.5%
Percent of Original List Price Received*	93.1%	96.7%	+ 3.9%	93.1%	96.7%	+ 3.9%
List to Close	103	89	- 13.6%	103	89	- 13.6%
Days on Market Until Sale	53	48	- 9.4%	53	48	- 9.4%
Cumulative Days on Market Until Sale	57	53	- 7.0%	57	53	- 7.0%
Average List Price	\$376,661	\$401,578	+ 6.6%	\$376,661	\$401,578	+ 6.6%
Inventory of Homes for Sale	103	116	+ 12.6%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

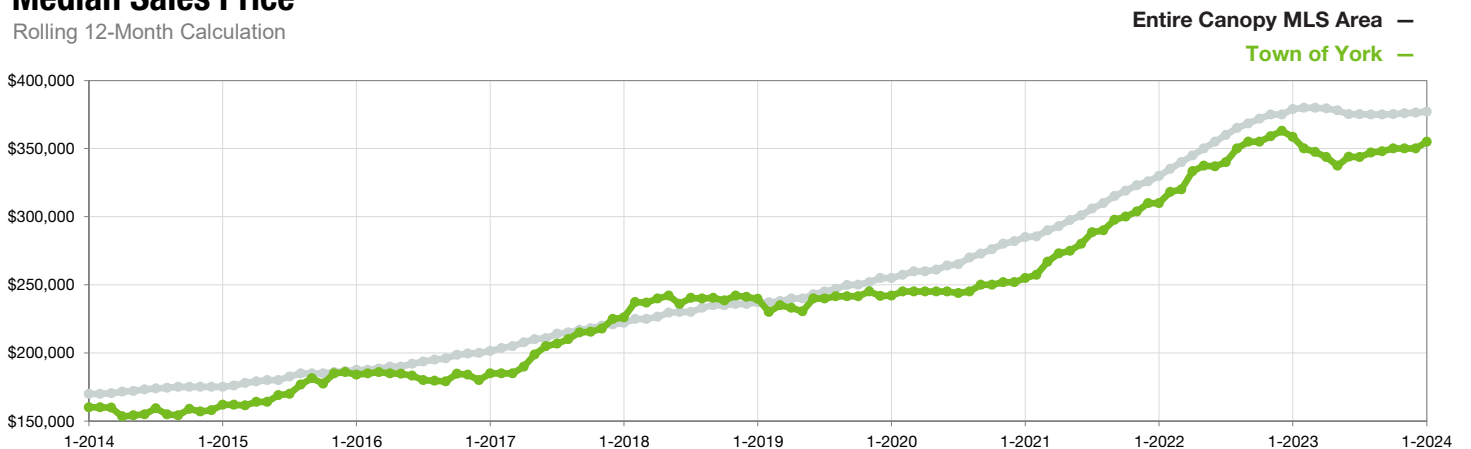
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.

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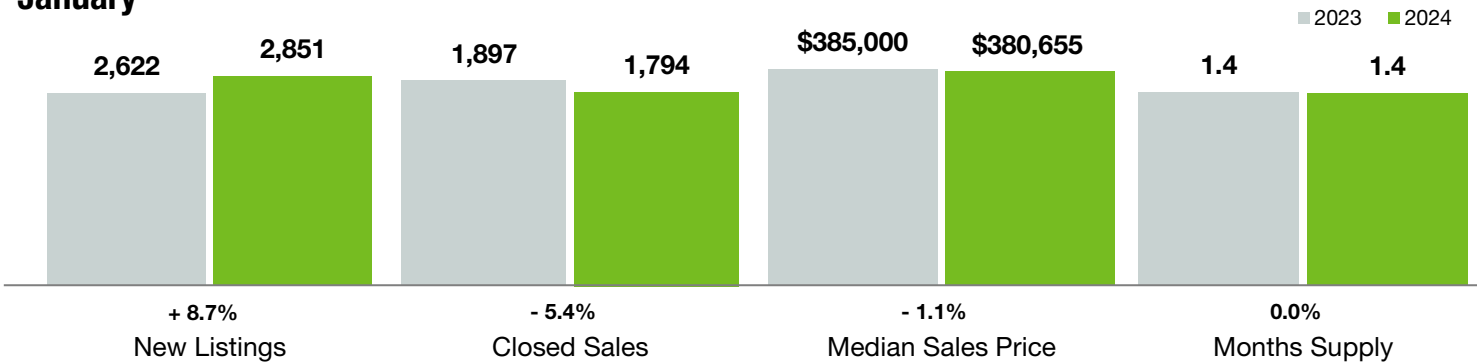
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	2,622	2,851	+ 8.7%	2,622	2,851	+ 8.7%
Pending Sales	2,897	2,867	- 1.0%	2,897	2,867	- 1.0%
Closed Sales	1,897	1,794	- 5.4%	1,897	1,794	- 5.4%
Median Sales Price*	\$385,000	\$380,655	- 1.1%	\$385,000	\$380,655	- 1.1%
Average Sales Price*	\$434,444	\$468,535	+ 7.8%	\$434,444	\$468,535	+ 7.8%
Percent of Original List Price Received*	94.8%	96.6%	+ 1.9%	94.8%	96.6%	+ 1.9%
List to Close	105	91	- 13.3%	105	91	- 13.3%
Days on Market Until Sale	46	40	- 13.0%	46	40	- 13.0%
Cumulative Days on Market Until Sale	46	43	- 6.5%	46	43	- 6.5%
Average List Price	\$469,610	\$512,869	+ 9.2%	\$469,610	\$512,869	+ 9.2%
Inventory of Homes for Sale	4,553	4,006	- 12.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

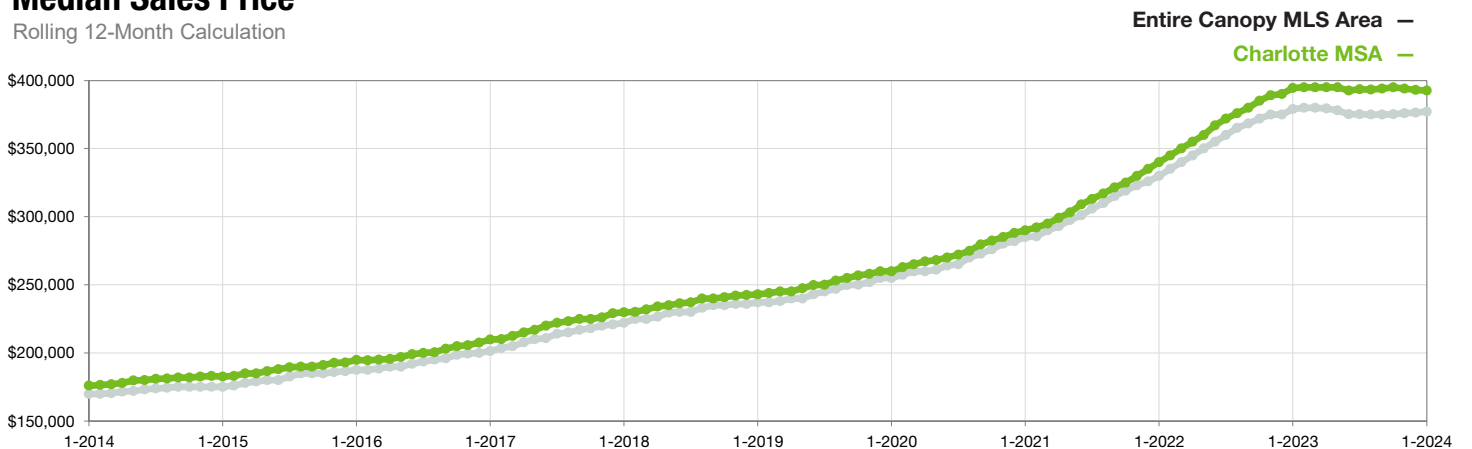
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January



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