

Local Market Update for August 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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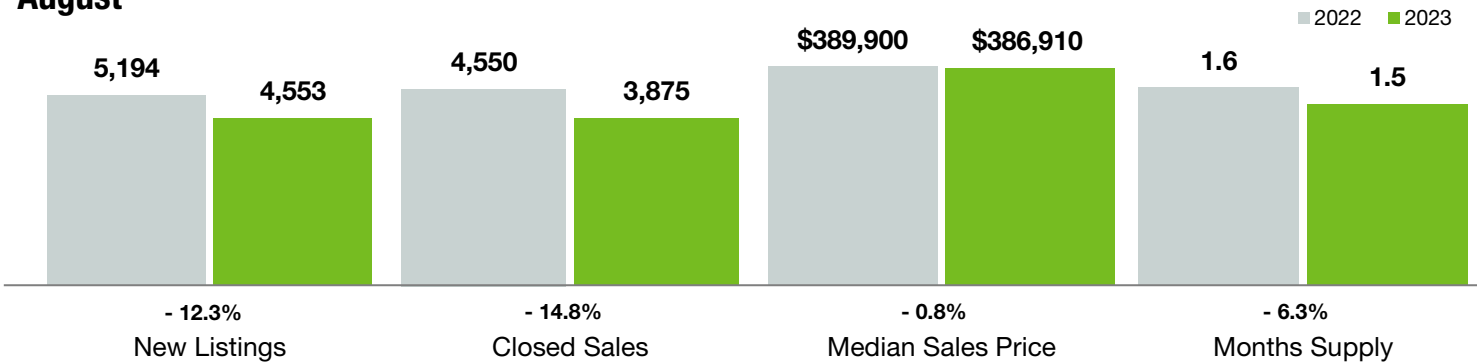
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	5,194	4,553	- 12.3%	43,104	34,032	- 21.0%
Pending Sales	4,214	3,828	- 9.2%	35,409	30,849	- 12.9%
Closed Sales	4,550	3,875	- 14.8%	35,706	28,909	- 19.0%
Median Sales Price*	\$389,900	\$386,910	- 0.8%	\$380,000	\$378,000	- 0.5%
Average Sales Price*	\$459,780	\$474,987	+ 3.3%	\$444,523	\$460,848	+ 3.7%
Percent of Original List Price Received*	98.5%	98.1%	- 0.4%	101.2%	97.3%	- 3.9%
List to Close	73	82	+ 12.3%	74	89	+ 20.3%
Days on Market Until Sale	19	29	+ 52.6%	18	37	+ 105.6%
Cumulative Days on Market Until Sale	19	31	+ 63.2%	18	40	+ 122.2%
Average List Price	\$450,692	\$486,274	+ 7.9%	\$462,127	\$493,674	+ 6.8%
Inventory of Homes for Sale	7,307	5,309	- 27.3%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--

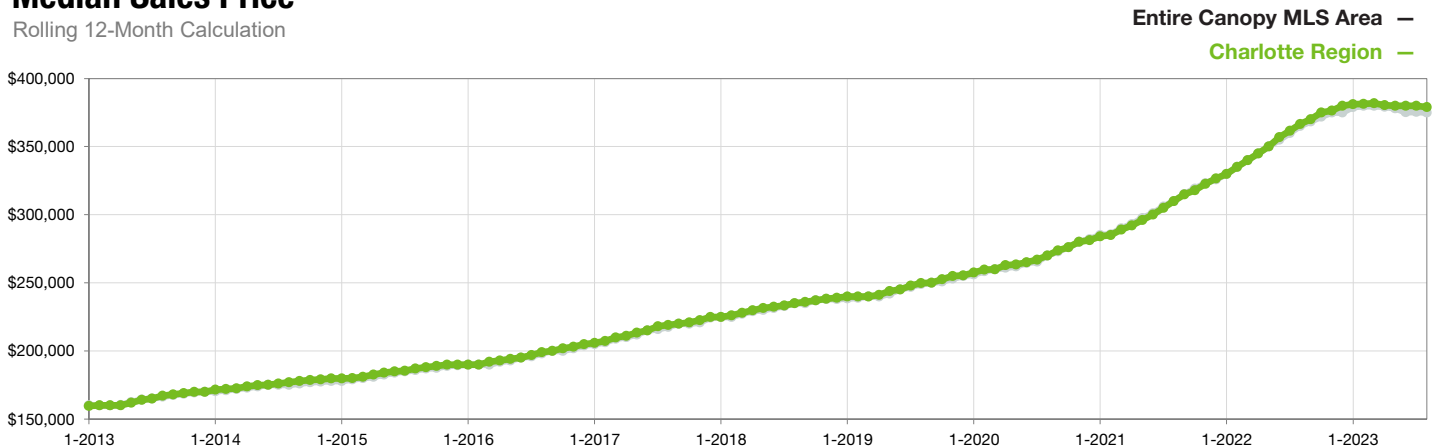
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August



Median Sales Price

Rolling 12-Month Calculation



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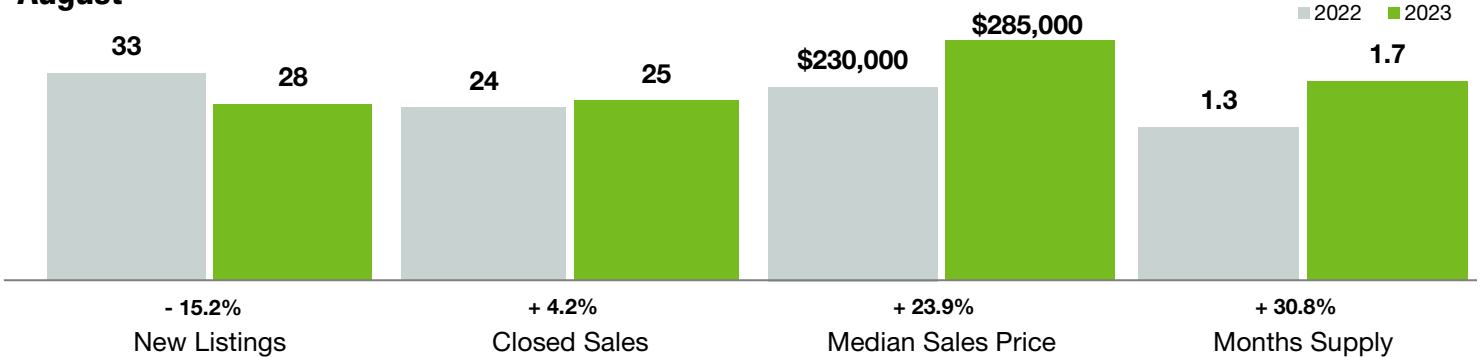
Alexander County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	33	28	- 15.2%	266	220	- 17.3%
Pending Sales	25	31	+ 24.0%	229	190	- 17.0%
Closed Sales	24	25	+ 4.2%	241	167	- 30.7%
Median Sales Price*	\$230,000	\$285,000	+ 23.9%	\$250,000	\$270,250	+ 8.1%
Average Sales Price*	\$262,371	\$288,988	+ 10.1%	\$291,503	\$315,432	+ 8.2%
Percent of Original List Price Received*	98.4%	97.6%	- 0.8%	99.0%	96.4%	- 2.6%
List to Close	55	57	+ 3.6%	80	78	- 2.5%
Days on Market Until Sale	19	15	- 21.1%	22	35	+ 59.1%
Cumulative Days on Market Until Sale	19	23	+ 21.1%	24	42	+ 75.0%
Average List Price	\$285,425	\$273,764	- 4.1%	\$314,495	\$328,227	+ 4.4%
Inventory of Homes for Sale	35	36	+ 2.9%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

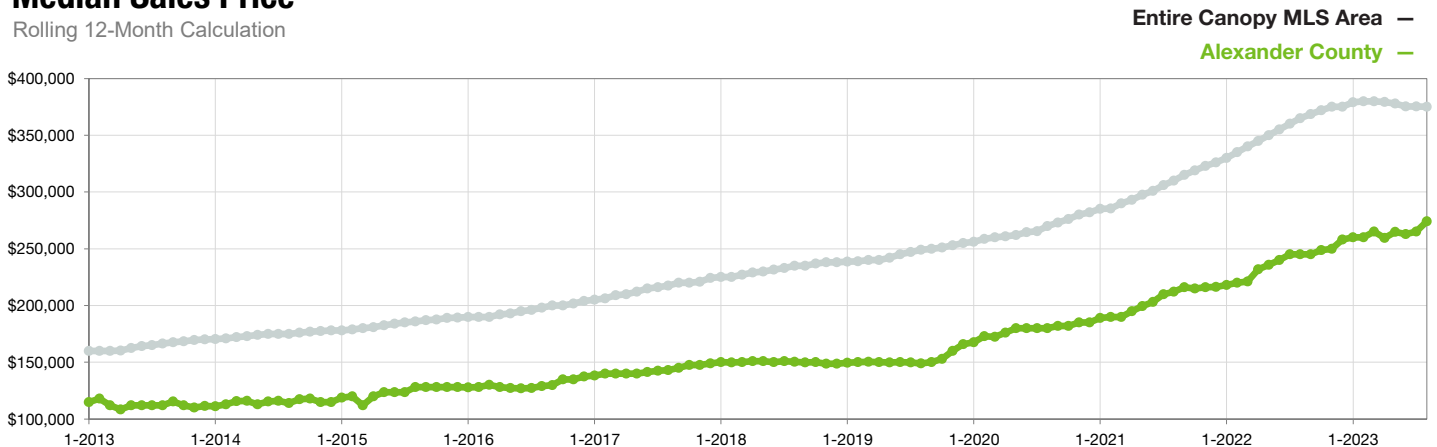
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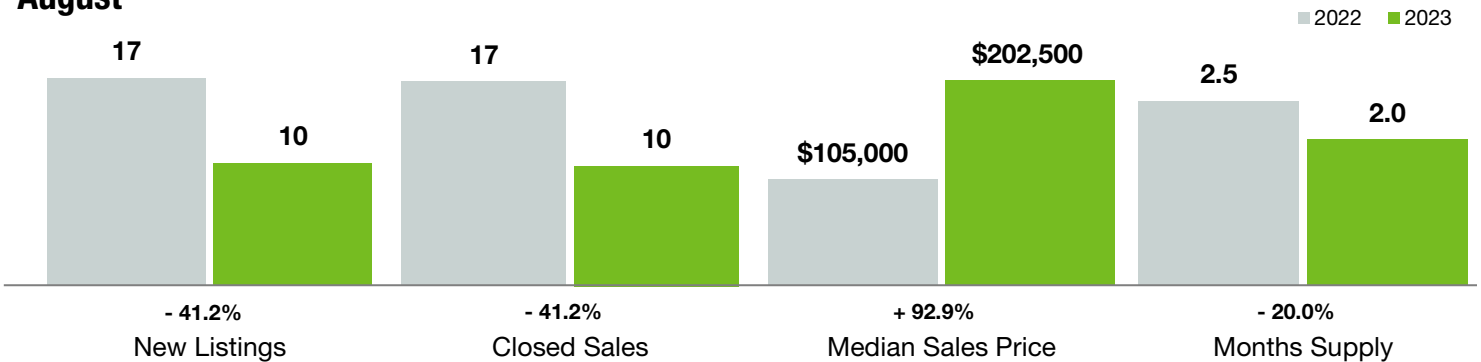
Anson County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	17	10	- 41.2%	138	129	- 6.5%
Pending Sales	14	24	+ 71.4%	114	124	+ 8.8%
Closed Sales	17	10	- 41.2%	127	99	- 22.0%
Median Sales Price*	\$105,000	\$202,500	+ 92.9%	\$140,000	\$172,000	+ 22.9%
Average Sales Price*	\$171,135	\$218,980	+ 28.0%	\$178,317	\$185,703	+ 4.1%
Percent of Original List Price Received*	94.8%	96.0%	+ 1.3%	94.2%	92.1%	- 2.2%
List to Close	86	77	- 10.5%	98	107	+ 9.2%
Days on Market Until Sale	27	28	+ 3.7%	39	58	+ 48.7%
Cumulative Days on Market Until Sale	27	30	+ 11.1%	39	60	+ 53.8%
Average List Price	\$177,500	\$278,670	+ 57.0%	\$189,731	\$224,646	+ 18.4%
Inventory of Homes for Sale	35	27	- 22.9%	--	--	--
Months Supply of Inventory	2.5	2.0	- 20.0%	--	--	--

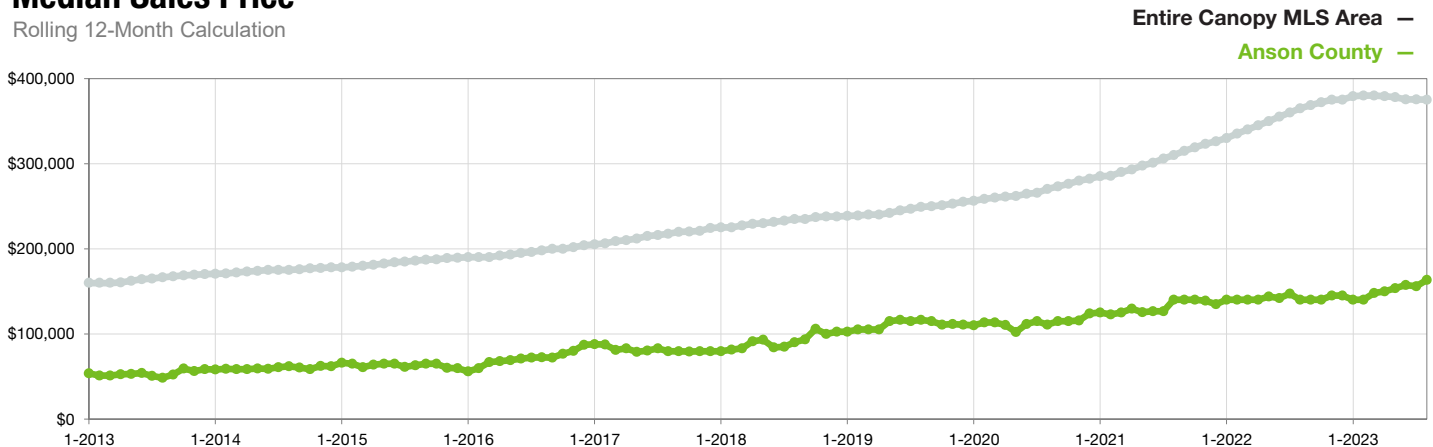
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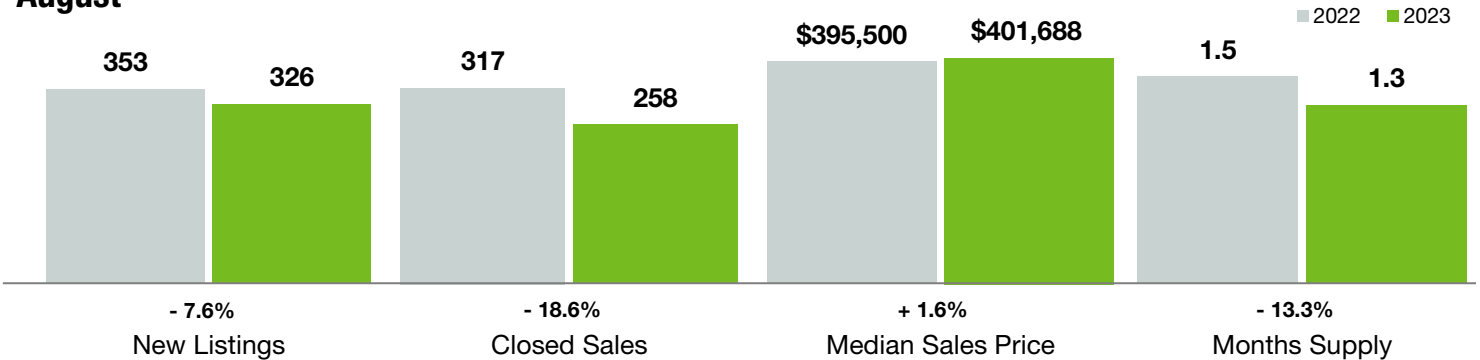
Cabarrus County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	353	326	- 7.6%	2,989	2,333	- 21.9%
Pending Sales	289	260	- 10.0%	2,445	2,220	- 9.2%
Closed Sales	317	258	- 18.6%	2,611	2,002	- 23.3%
Median Sales Price*	\$395,500	\$401,688	+ 1.6%	\$375,000	\$368,925	- 1.6%
Average Sales Price*	\$415,052	\$421,733	+ 1.6%	\$396,220	\$394,024	- 0.6%
Percent of Original List Price Received*	99.0%	97.5%	- 1.5%	101.6%	96.8%	- 4.7%
List to Close	73	77	+ 5.5%	68	87	+ 27.9%
Days on Market Until Sale	12	30	+ 150.0%	14	39	+ 178.6%
Cumulative Days on Market Until Sale	13	32	+ 146.2%	14	41	+ 192.9%
Average List Price	\$416,998	\$413,562	- 0.8%	\$400,534	\$428,719	+ 7.0%
Inventory of Homes for Sale	492	325	- 33.9%	--	--	--
Months Supply of Inventory	1.5	1.3	- 13.3%	--	--	--

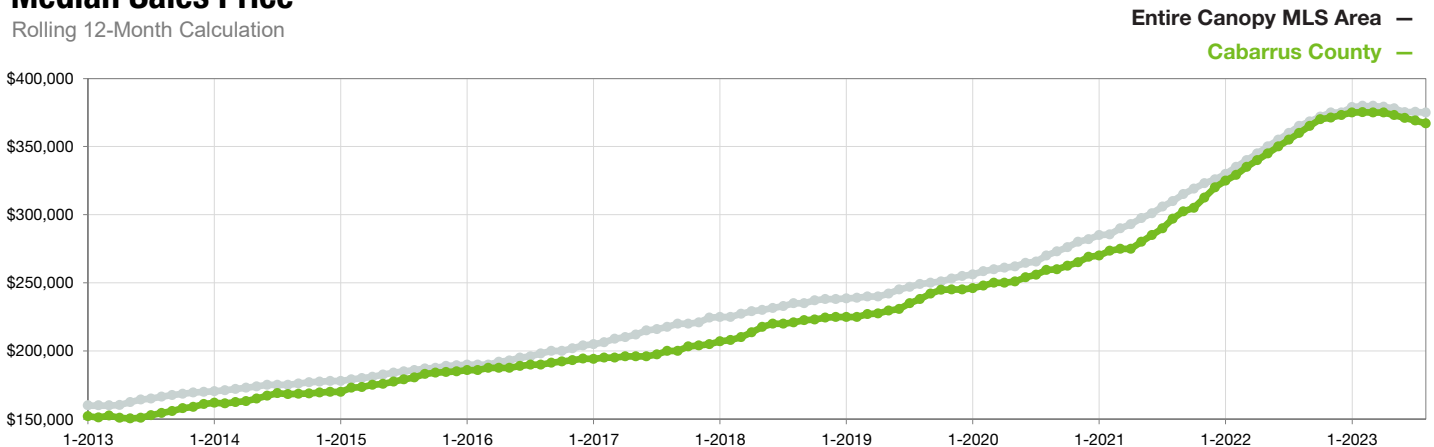
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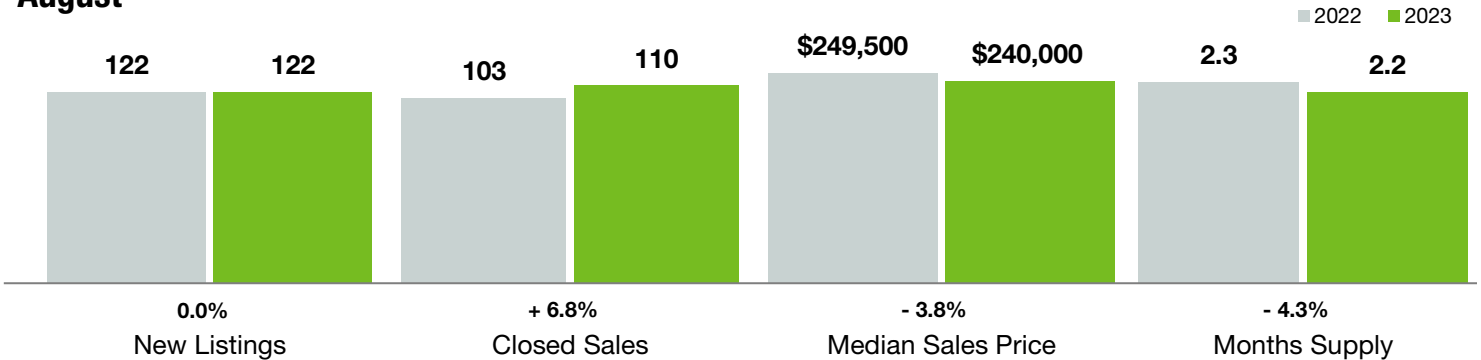
Cleveland County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	122	122	0.0%	916	903	- 1.4%
Pending Sales	78	111	+ 42.3%	718	782	+ 8.9%
Closed Sales	103	110	+ 6.8%	755	708	- 6.2%
Median Sales Price*	\$249,500	\$240,000	- 3.8%	\$229,900	\$233,500	+ 1.6%
Average Sales Price*	\$276,817	\$271,386	- 2.0%	\$263,636	\$264,318	+ 0.3%
Percent of Original List Price Received*	98.3%	94.2%	- 4.2%	97.6%	95.4%	- 2.3%
List to Close	76	79	+ 3.9%	77	85	+ 10.4%
Days on Market Until Sale	24	36	+ 50.0%	27	43	+ 59.3%
Cumulative Days on Market Until Sale	20	40	+ 100.0%	29	48	+ 65.5%
Average List Price	\$271,348	\$289,679	+ 6.8%	\$271,921	\$285,678	+ 5.1%
Inventory of Homes for Sale	214	192	- 10.3%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

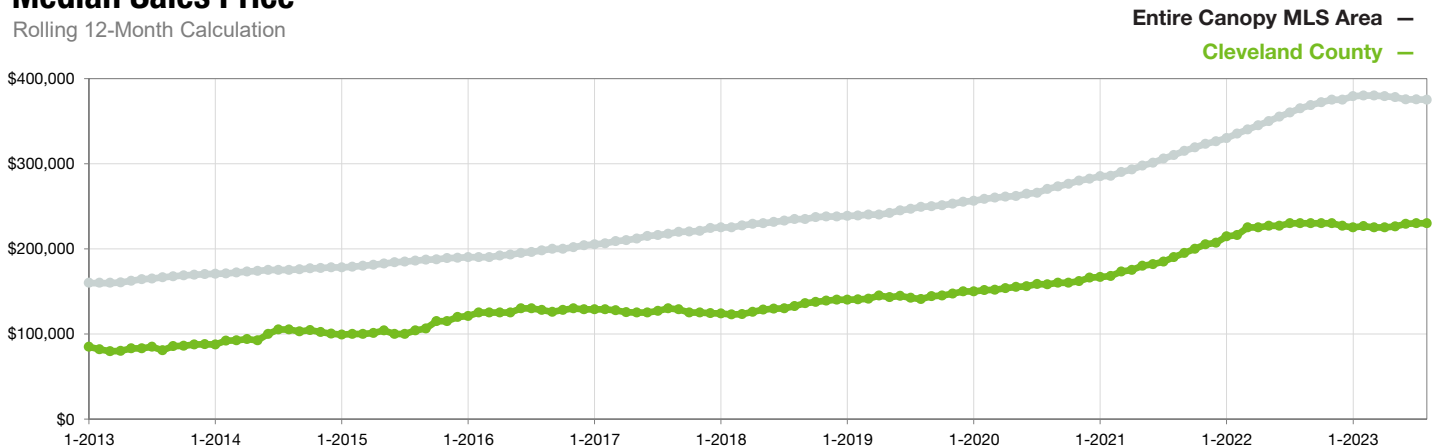
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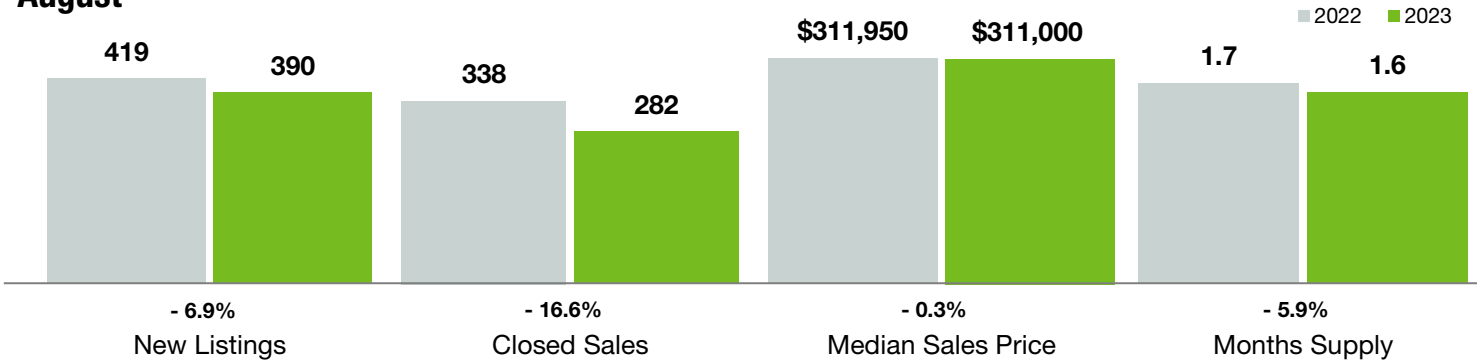
Gaston County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	419	390	- 6.9%	3,270	2,692	- 17.7%
Pending Sales	316	304	- 3.8%	2,703	2,416	- 10.6%
Closed Sales	338	282	- 16.6%	2,749	2,255	- 18.0%
Median Sales Price*	\$311,950	\$311,000	- 0.3%	\$306,000	\$299,798	- 2.0%
Average Sales Price*	\$334,223	\$352,283	+ 5.4%	\$326,720	\$333,098	+ 2.0%
Percent of Original List Price Received*	97.9%	97.4%	- 0.5%	100.5%	96.0%	- 4.5%
List to Close	68	71	+ 4.4%	72	86	+ 19.4%
Days on Market Until Sale	17	28	+ 64.7%	18	37	+ 105.6%
Cumulative Days on Market Until Sale	17	29	+ 70.6%	17	41	+ 141.2%
Average List Price	\$329,104	\$381,298	+ 15.9%	\$328,380	\$353,672	+ 7.7%
Inventory of Homes for Sale	560	441	- 21.3%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--

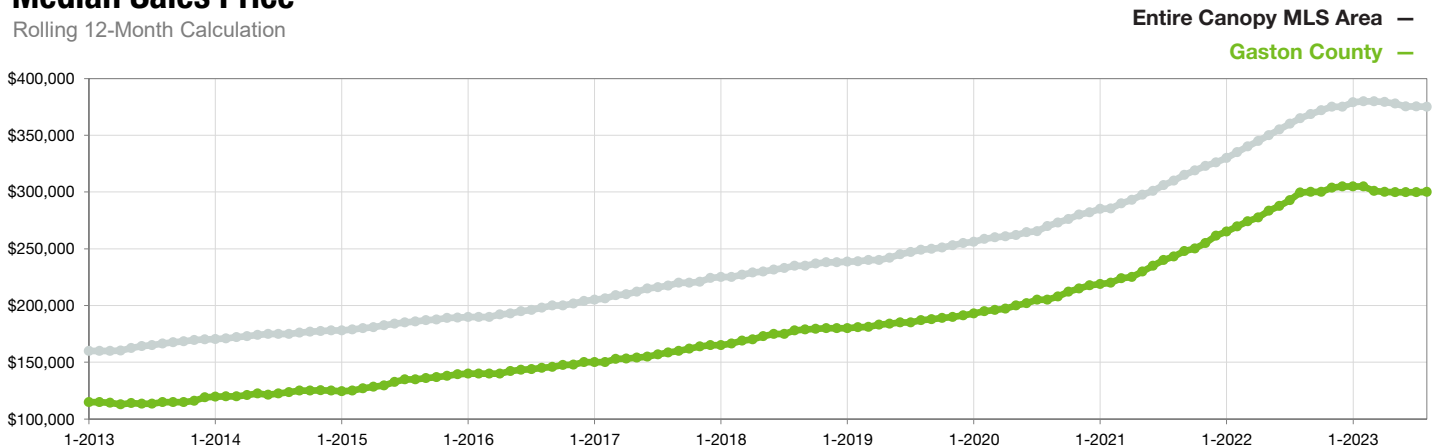
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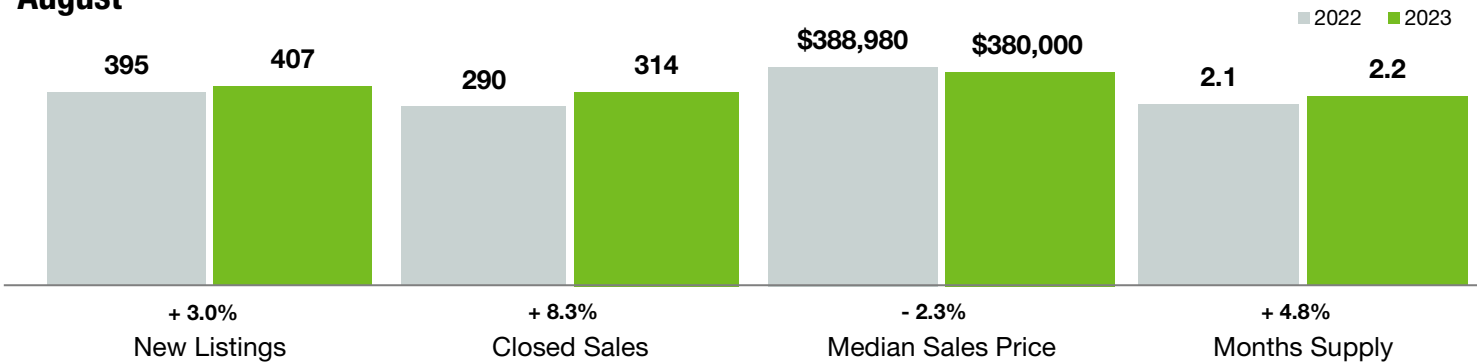
Iredell County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	395	407	+ 3.0%	3,071	2,800	- 8.8%
Pending Sales	289	297	+ 2.8%	2,400	2,332	- 2.8%
Closed Sales	290	314	+ 8.3%	2,325	2,070	- 11.0%
Median Sales Price*	\$388,980	\$380,000	- 2.3%	\$385,000	\$375,000	- 2.6%
Average Sales Price*	\$504,903	\$563,396	+ 11.6%	\$483,320	\$500,980	+ 3.7%
Percent of Original List Price Received*	97.5%	96.8%	- 0.7%	100.0%	96.3%	- 3.7%
List to Close	68	89	+ 30.9%	69	98	+ 42.0%
Days on Market Until Sale	19	42	+ 121.1%	21	45	+ 114.3%
Cumulative Days on Market Until Sale	19	45	+ 136.8%	20	49	+ 145.0%
Average List Price	\$490,004	\$552,887	+ 12.8%	\$516,584	\$542,392	+ 5.0%
Inventory of Homes for Sale	633	578	- 8.7%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

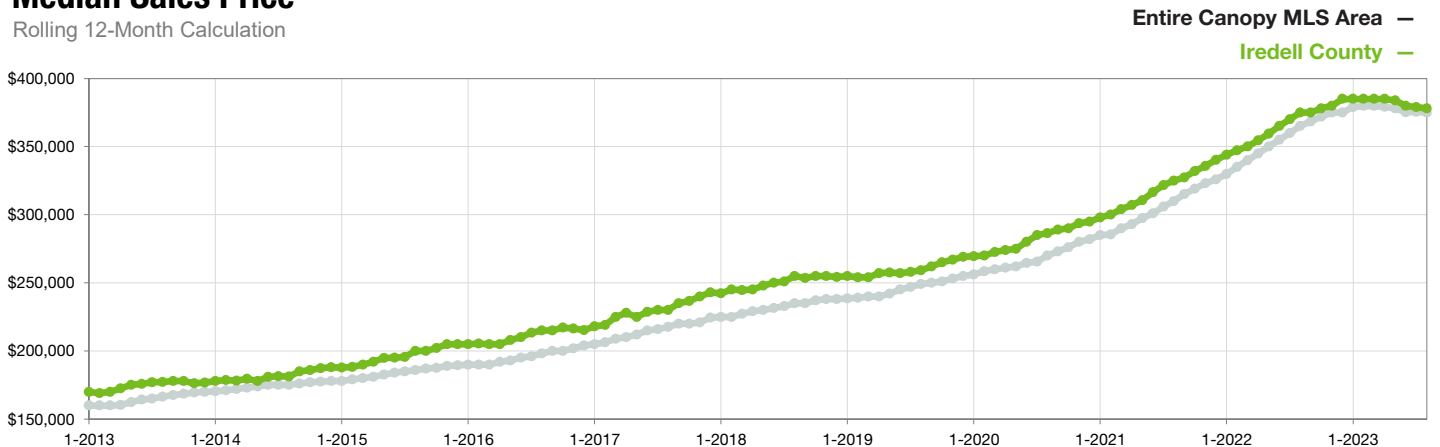
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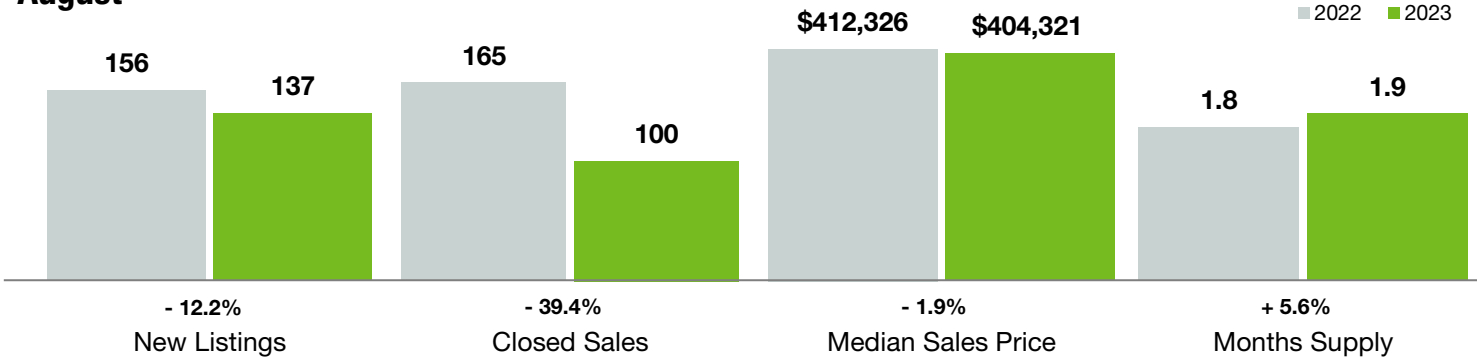
Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	156	137	- 12.2%	1,286	1,055	- 18.0%
Pending Sales	138	140	+ 1.4%	1,078	962	- 10.8%
Closed Sales	165	100	- 39.4%	1,091	892	- 18.2%
Median Sales Price*	\$412,326	\$404,321	- 1.9%	\$420,000	\$407,996	- 2.9%
Average Sales Price*	\$446,636	\$489,589	+ 9.6%	\$456,806	\$483,409	+ 5.8%
Percent of Original List Price Received*	98.5%	97.0%	- 1.5%	100.7%	96.5%	- 4.2%
List to Close	82	94	+ 14.6%	95	107	+ 12.6%
Days on Market Until Sale	33	35	+ 6.1%	27	50	+ 85.2%
Cumulative Days on Market Until Sale	29	40	+ 37.9%	26	50	+ 92.3%
Average List Price	\$456,809	\$426,871	- 6.6%	\$471,408	\$520,899	+ 10.5%
Inventory of Homes for Sale	241	210	- 12.9%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 5.6%	--	--	--

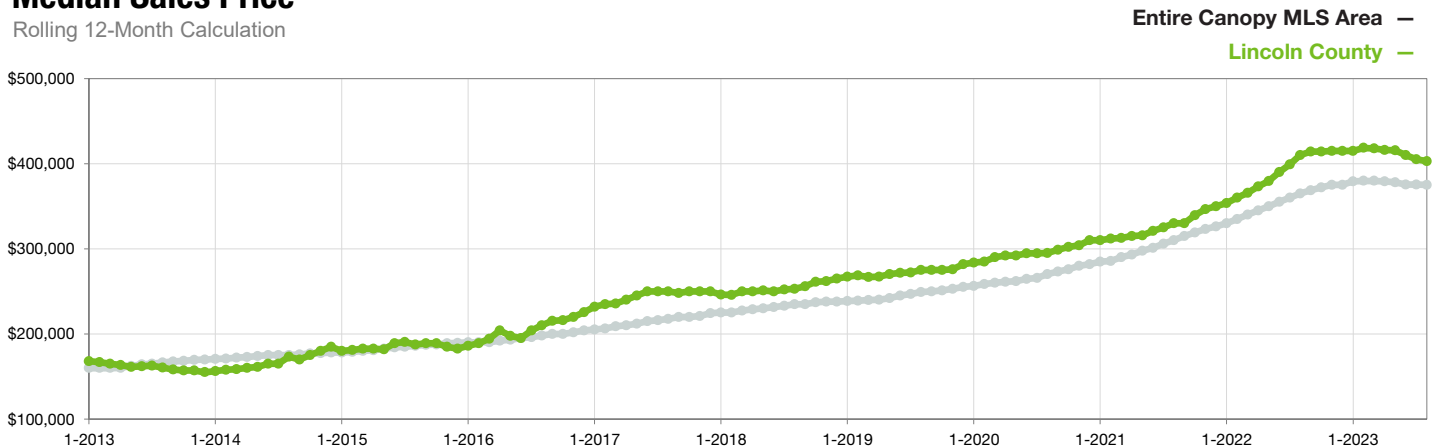
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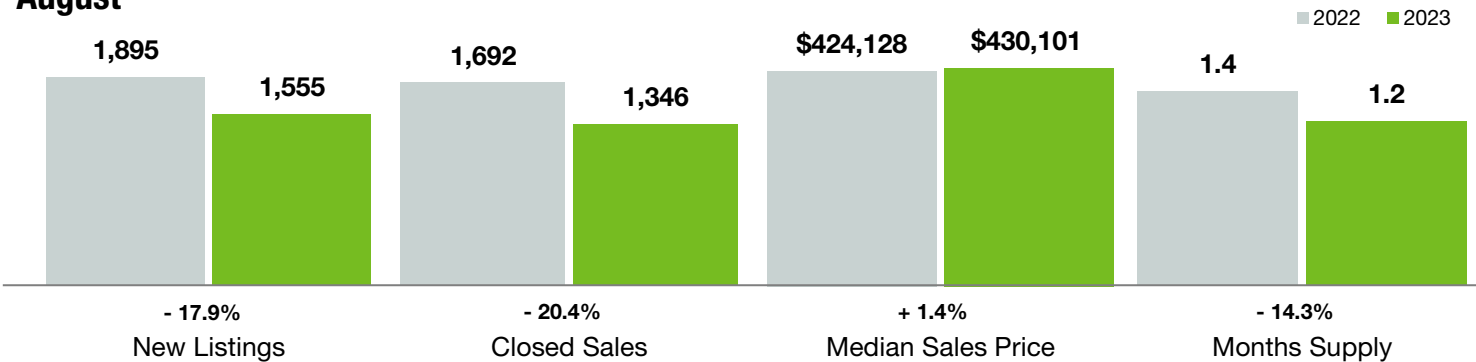
Mecklenburg County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	1,895	1,555	- 17.9%	16,369	12,284	- 25.0%
Pending Sales	1,622	1,331	- 17.9%	13,620	11,383	- 16.4%
Closed Sales	1,692	1,346	- 20.4%	13,760	10,760	- 21.8%
Median Sales Price*	\$424,128	\$430,101	+ 1.4%	\$412,050	\$425,000	+ 3.1%
Average Sales Price*	\$521,871	\$548,305	+ 5.1%	\$508,619	\$544,141	+ 7.0%
Percent of Original List Price Received*	98.9%	99.1%	+ 0.2%	102.3%	98.3%	- 3.9%
List to Close	74	77	+ 4.1%	73	86	+ 17.8%
Days on Market Until Sale	19	24	+ 26.3%	16	34	+ 112.5%
Cumulative Days on Market Until Sale	17	26	+ 52.9%	16	35	+ 118.8%
Average List Price	\$524,535	\$572,048	+ 9.1%	\$526,260	\$585,110	+ 11.2%
Inventory of Homes for Sale	2,465	1,570	- 36.3%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

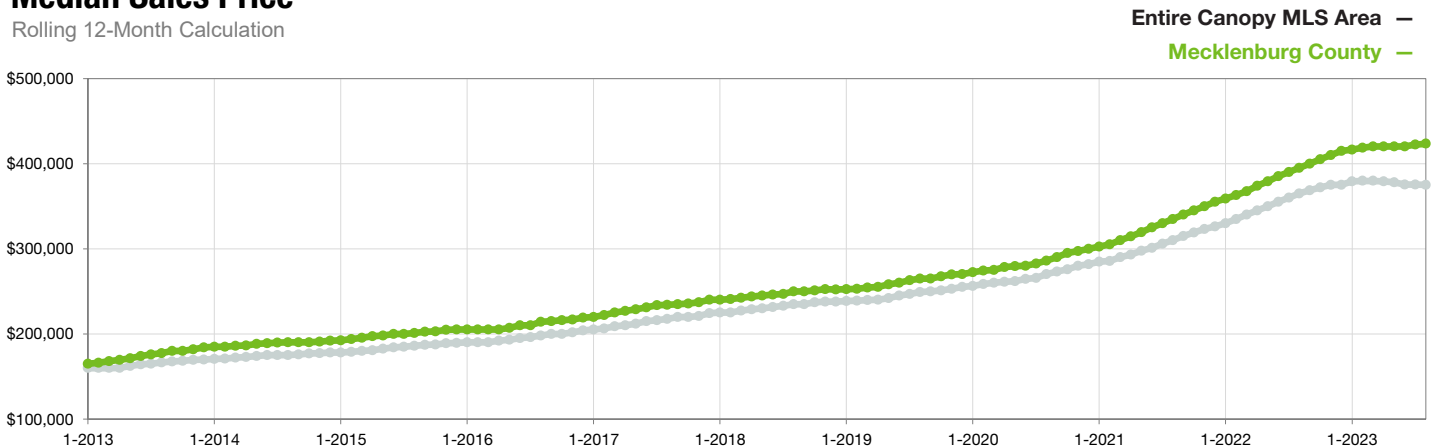
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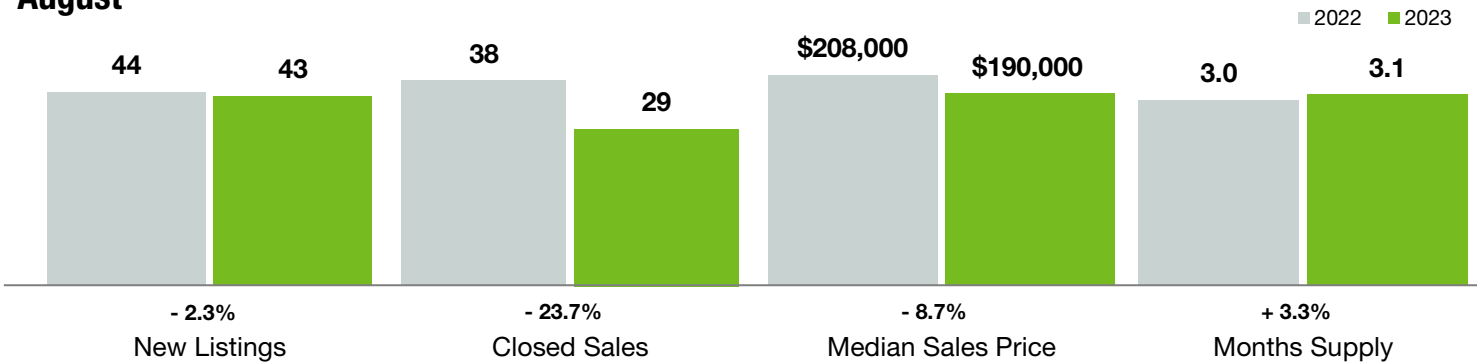
Montgomery County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	44	43	- 2.3%	259	253	- 2.3%
Pending Sales	32	36	+ 12.5%	209	218	+ 4.3%
Closed Sales	38	29	- 23.7%	202	194	- 4.0%
Median Sales Price*	\$208,000	\$190,000	- 8.7%	\$200,000	\$178,250	- 10.9%
Average Sales Price*	\$322,785	\$316,423	- 2.0%	\$339,499	\$305,380	- 10.0%
Percent of Original List Price Received*	92.4%	91.7%	- 0.8%	94.5%	91.9%	- 2.8%
List to Close	74	90	+ 21.6%	82	103	+ 25.6%
Days on Market Until Sale	31	42	+ 35.5%	39	67	+ 71.8%
Cumulative Days on Market Until Sale	31	42	+ 35.5%	42	73	+ 73.8%
Average List Price	\$263,577	\$457,580	+ 73.6%	\$378,666	\$386,016	+ 1.9%
Inventory of Homes for Sale	79	73	- 7.6%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

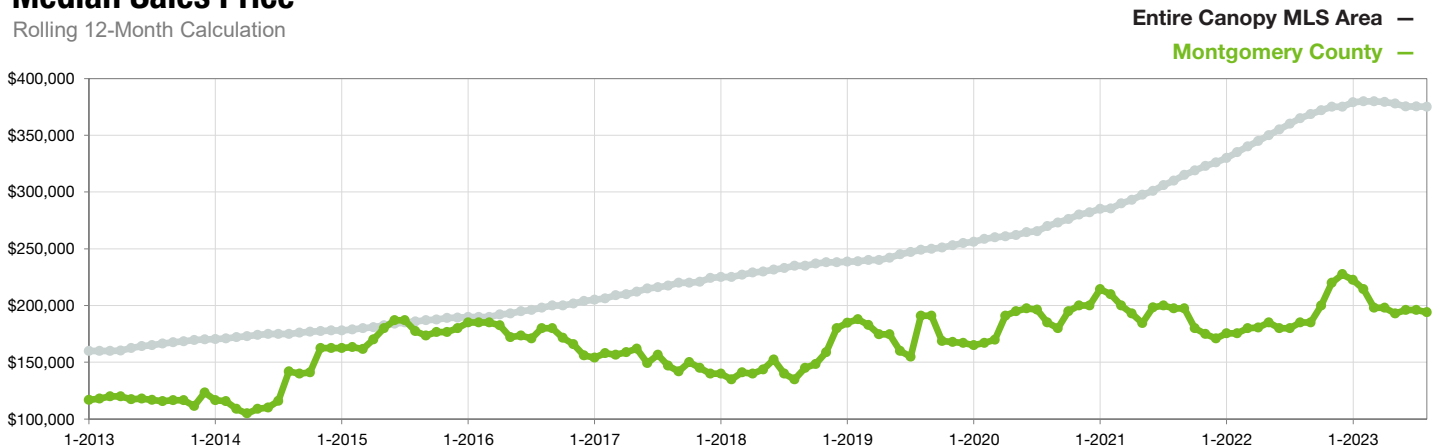
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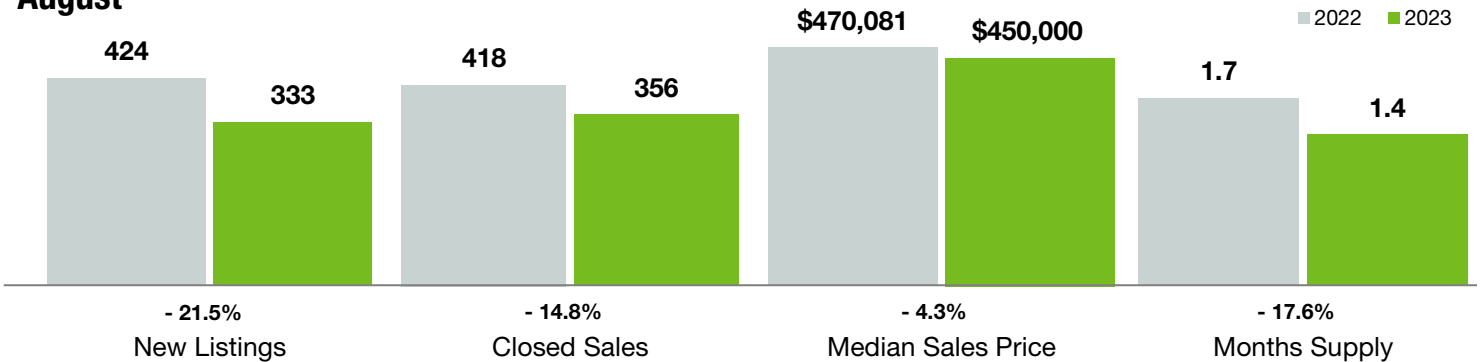
Union County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	424	333	- 21.5%	3,783	2,678	- 29.2%
Pending Sales	357	298	- 16.5%	3,027	2,434	- 19.6%
Closed Sales	418	356	- 14.8%	3,070	2,423	- 21.1%
Median Sales Price*	\$470,081	\$450,000	- 4.3%	\$445,000	\$454,710	+ 2.2%
Average Sales Price*	\$570,090	\$555,627	- 2.5%	\$540,332	\$560,060	+ 3.7%
Percent of Original List Price Received*	98.3%	99.3%	+ 1.0%	101.7%	97.8%	- 3.8%
List to Close	83	97	+ 16.9%	81	99	+ 22.2%
Days on Market Until Sale	20	28	+ 40.0%	16	40	+ 150.0%
Cumulative Days on Market Until Sale	31	26	- 16.1%	20	38	+ 90.0%
Average List Price	\$533,093	\$592,691	+ 11.2%	\$578,797	\$603,659	+ 4.3%
Inventory of Homes for Sale	647	397	- 38.6%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

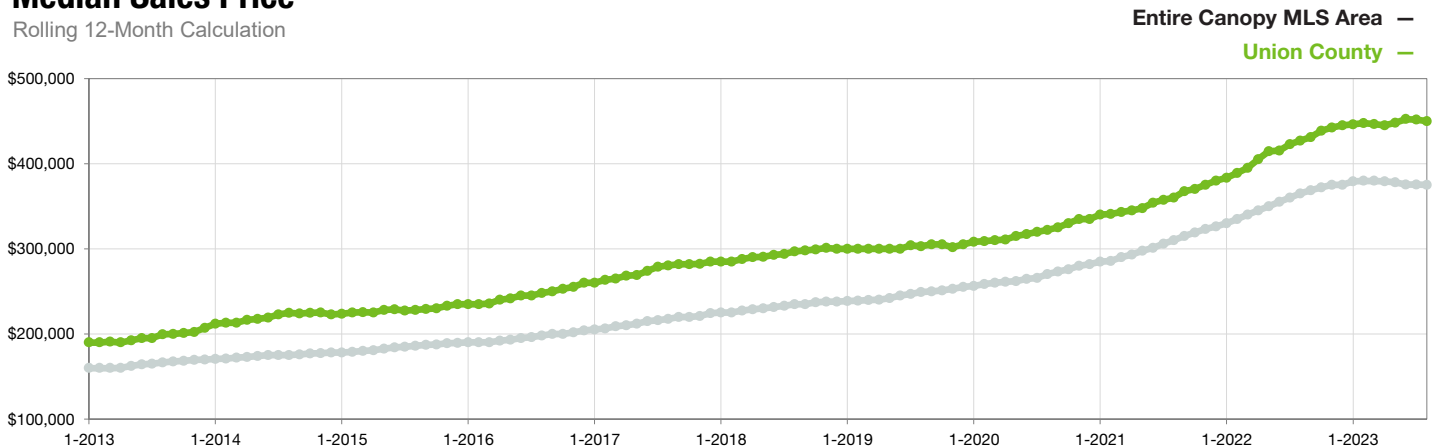
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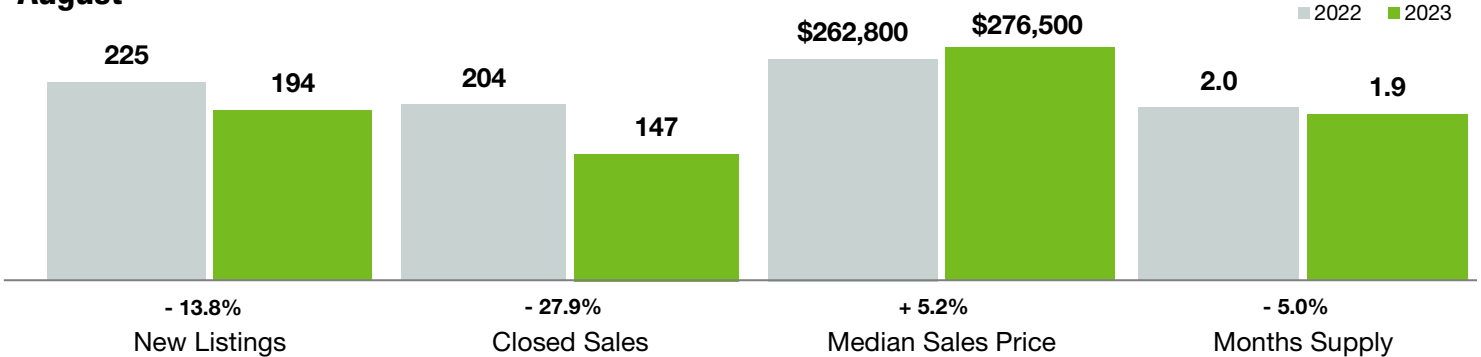
Rowan County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	225	194	- 13.8%	1,855	1,358	- 26.8%
Pending Sales	193	155	- 19.7%	1,470	1,195	- 18.7%
Closed Sales	204	147	- 27.9%	1,452	1,141	- 21.4%
Median Sales Price*	\$262,800	\$276,500	+ 5.2%	\$255,000	\$265,000	+ 3.9%
Average Sales Price*	\$290,815	\$319,309	+ 9.8%	\$287,548	\$292,514	+ 1.7%
Percent of Original List Price Received*	97.6%	97.6%	0.0%	99.7%	95.9%	- 3.8%
List to Close	61	73	+ 19.7%	69	84	+ 21.7%
Days on Market Until Sale	18	31	+ 72.2%	18	38	+ 111.1%
Cumulative Days on Market Until Sale	18	32	+ 77.8%	20	43	+ 115.0%
Average List Price	\$300,145	\$352,083	+ 17.3%	\$310,355	\$319,879	+ 3.1%
Inventory of Homes for Sale	369	269	- 27.1%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

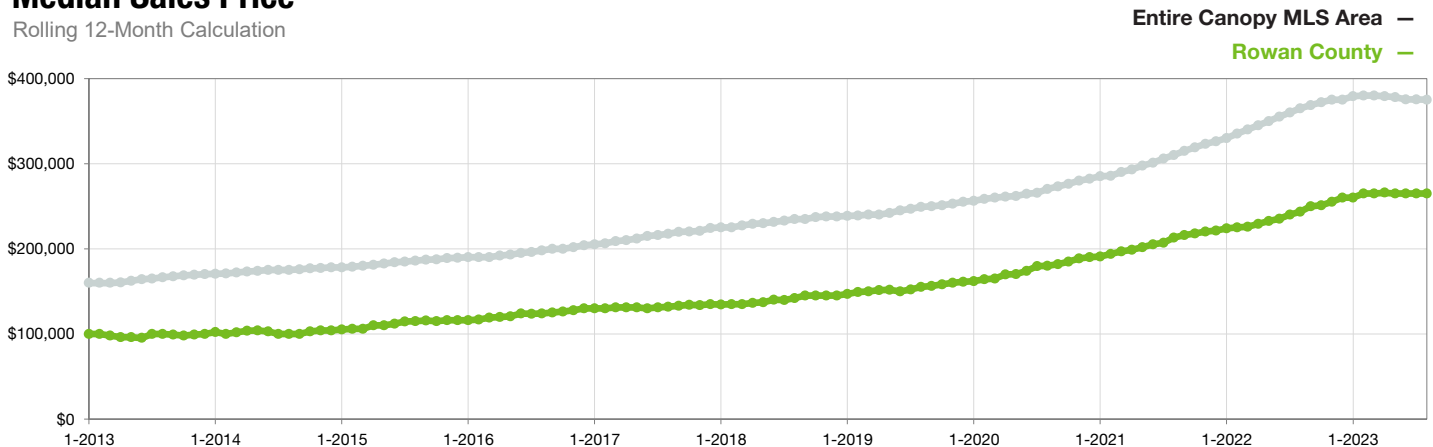
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August



Median Sales Price

Rolling 12-Month Calculation



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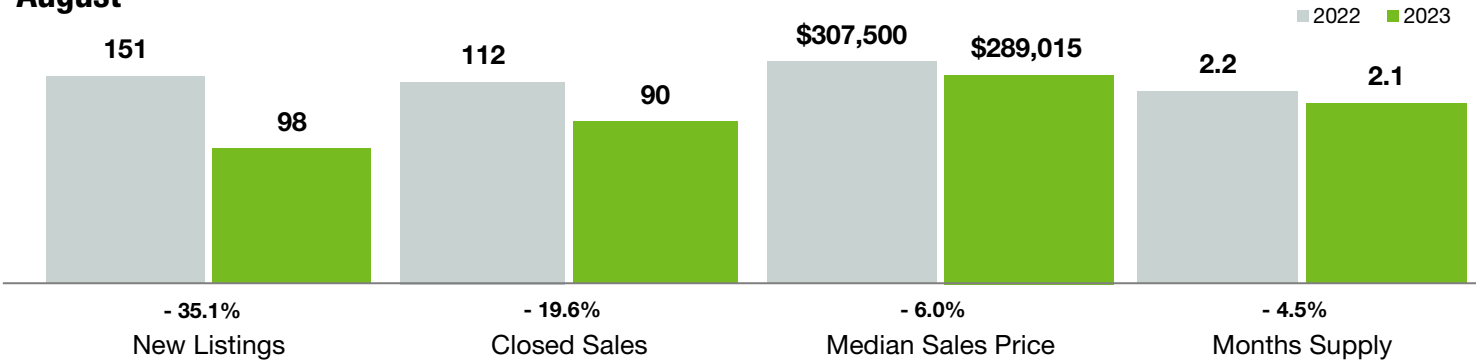
Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	151	98	- 35.1%	917	785	- 14.4%
Pending Sales	77	105	+ 36.4%	722	709	- 1.8%
Closed Sales	112	90	- 19.6%	689	634	- 8.0%
Median Sales Price*	\$307,500	\$289,015	- 6.0%	\$285,000	\$300,000	+ 5.3%
Average Sales Price*	\$348,010	\$300,723	- 13.6%	\$315,760	\$318,618	+ 0.9%
Percent of Original List Price Received*	97.8%	96.3%	- 1.5%	98.7%	95.3%	- 3.4%
List to Close	82	83	+ 1.2%	77	104	+ 35.1%
Days on Market Until Sale	23	39	+ 69.6%	21	52	+ 147.6%
Cumulative Days on Market Until Sale	20	43	+ 115.0%	19	57	+ 200.0%
Average List Price	\$318,597	\$394,907	+ 24.0%	\$323,079	\$356,550	+ 10.4%
Inventory of Homes for Sale	198	165	- 16.7%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

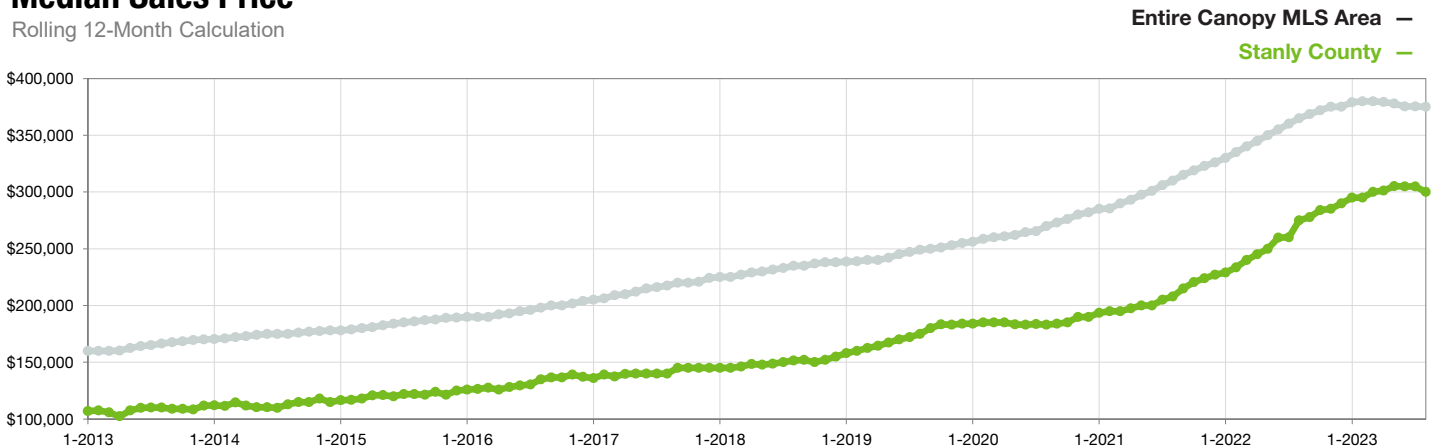
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August



Median Sales Price

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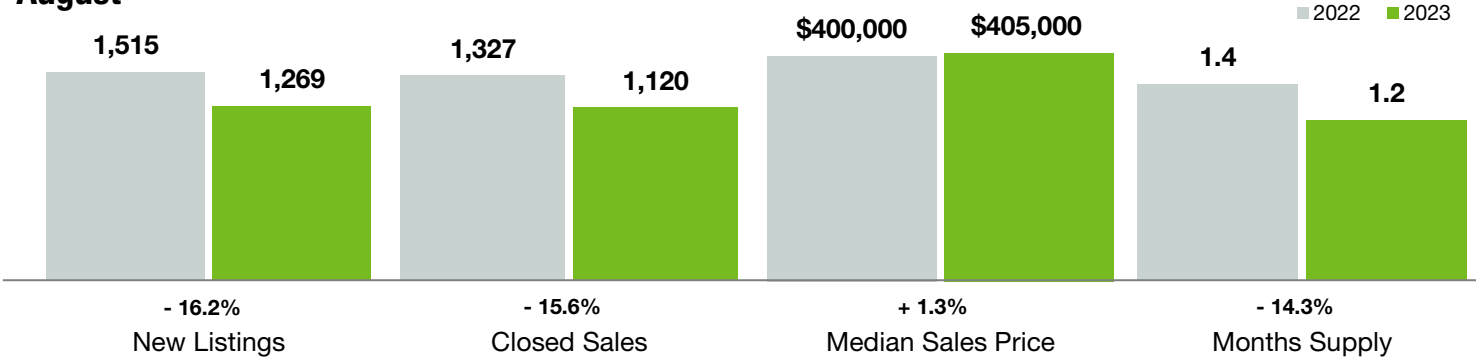
City of Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	1,515	1,269	- 16.2%	13,132	9,950	- 24.2%
Pending Sales	1,272	1,081	- 15.0%	10,902	9,235	- 15.3%
Closed Sales	1,327	1,120	- 15.6%	11,065	8,701	- 21.4%
Median Sales Price*	\$400,000	\$405,000	+ 1.3%	\$395,550	\$406,999	+ 2.9%
Average Sales Price*	\$505,959	\$521,255	+ 3.0%	\$495,310	\$528,057	+ 6.6%
Percent of Original List Price Received*	98.9%	99.3%	+ 0.4%	102.2%	98.3%	- 3.8%
List to Close	72	80	+ 11.1%	71	85	+ 19.7%
Days on Market Until Sale	17	24	+ 41.2%	16	33	+ 106.3%
Cumulative Days on Market Until Sale	17	26	+ 52.9%	16	35	+ 118.8%
Average List Price	\$490,679	\$551,070	+ 12.3%	\$505,850	\$564,555	+ 11.6%
Inventory of Homes for Sale	1,995	1,244	- 37.6%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

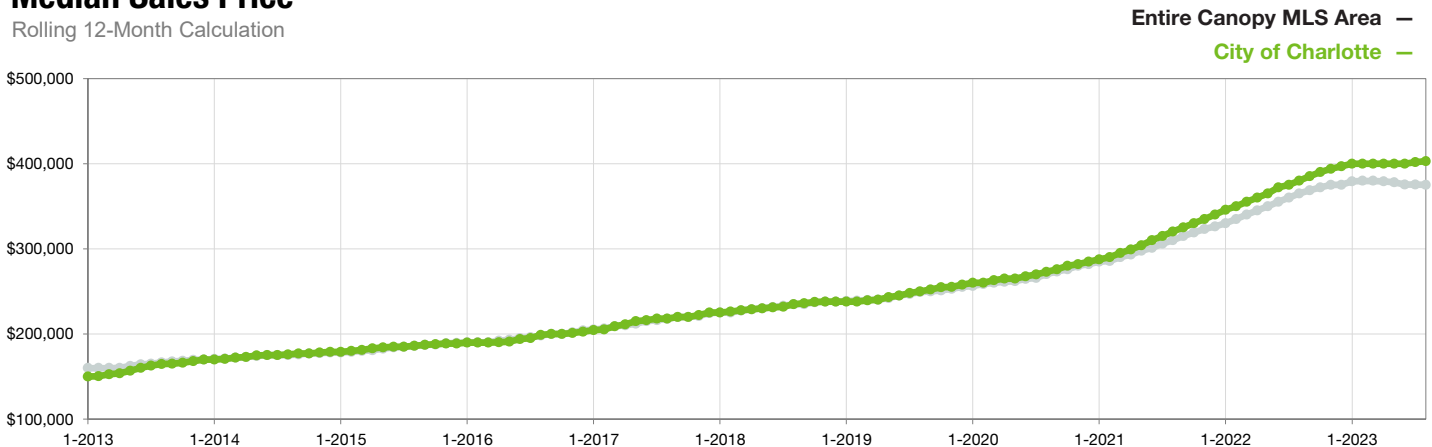
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August



Median Sales Price

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Local Market Update for August 2023

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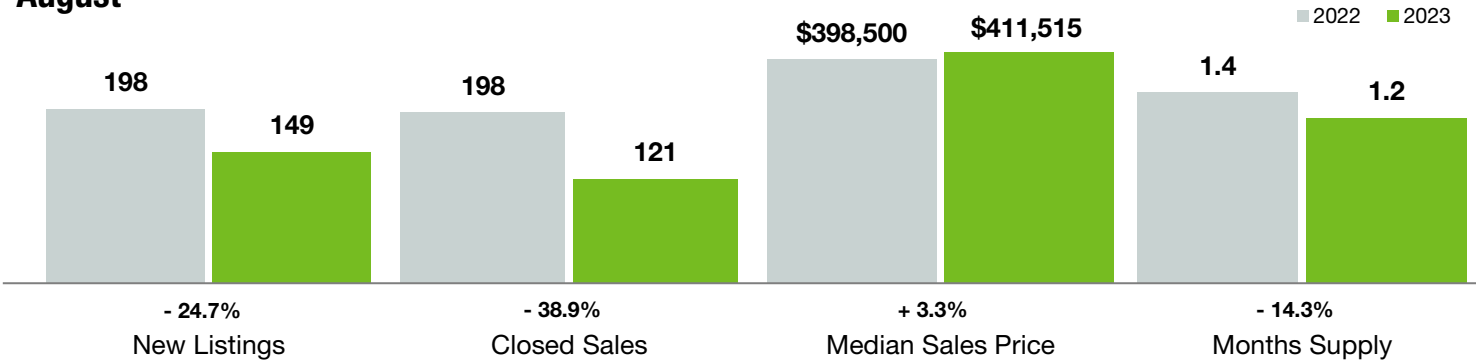
Concord

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	198	149	- 24.7%	1,722	1,142	- 33.7%
Pending Sales	179	112	- 37.4%	1,438	1,113	- 22.6%
Closed Sales	198	121	- 38.9%	1,552	1,064	- 31.4%
Median Sales Price*	\$398,500	\$411,515	+ 3.3%	\$375,000	\$365,000	- 2.7%
Average Sales Price*	\$420,565	\$451,751	+ 7.4%	\$401,433	\$391,985	- 2.4%
Percent of Original List Price Received*	99.4%	96.8%	- 2.6%	102.0%	96.5%	- 5.4%
List to Close	78	67	- 14.1%	70	84	+ 20.0%
Days on Market Until Sale	11	27	+ 145.5%	13	37	+ 184.6%
Cumulative Days on Market Until Sale	12	26	+ 116.7%	13	40	+ 207.7%
Average List Price	\$391,141	\$412,346	+ 5.4%	\$395,869	\$423,613	+ 7.0%
Inventory of Homes for Sale	265	155	- 41.5%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

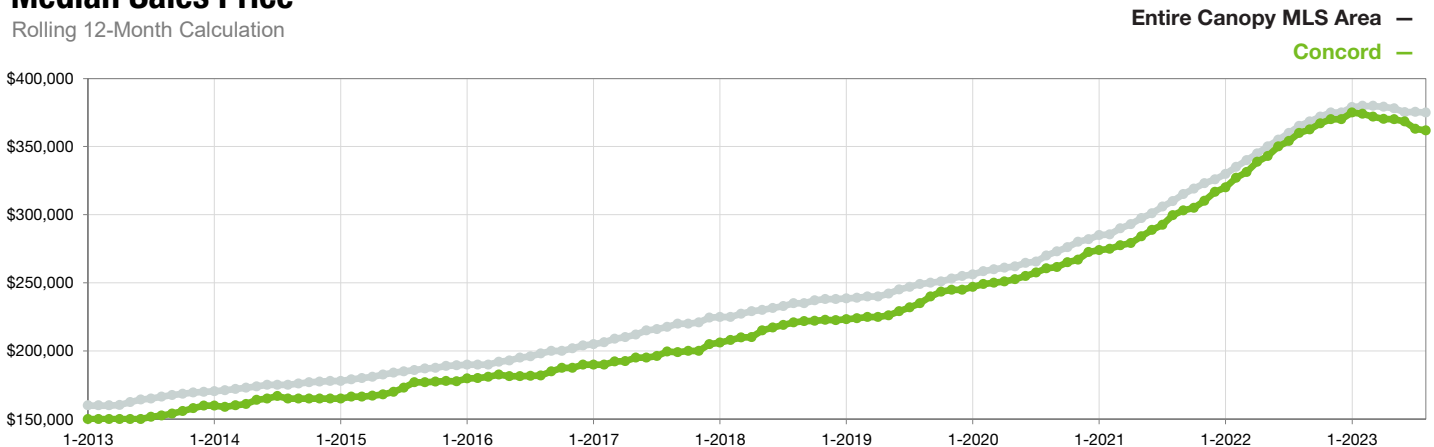
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August



Median Sales Price

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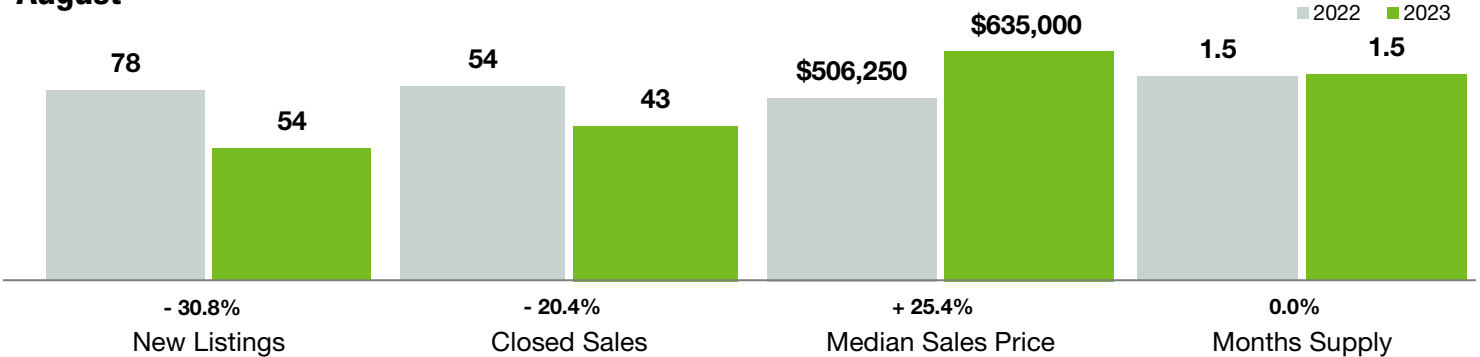
Cornelius

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	78	54	- 30.8%	626	427	- 31.8%
Pending Sales	62	50	- 19.4%	507	374	- 26.2%
Closed Sales	54	43	- 20.4%	466	349	- 25.1%
Median Sales Price*	\$506,250	\$635,000	+ 25.4%	\$480,650	\$500,000	+ 4.0%
Average Sales Price*	\$764,289	\$916,699	+ 19.9%	\$713,942	\$801,692	+ 12.3%
Percent of Original List Price Received*	97.1%	96.4%	- 0.7%	101.4%	96.6%	- 4.7%
List to Close	58	66	+ 13.8%	53	79	+ 49.1%
Days on Market Until Sale	19	25	+ 31.6%	15	35	+ 133.3%
Cumulative Days on Market Until Sale	20	19	- 5.0%	14	37	+ 164.3%
Average List Price	\$998,604	\$835,735	- 16.3%	\$809,821	\$920,505	+ 13.7%
Inventory of Homes for Sale	92	66	- 28.3%	--	--	--
Months Supply of Inventory	1.5	1.5	0.0%	--	--	--

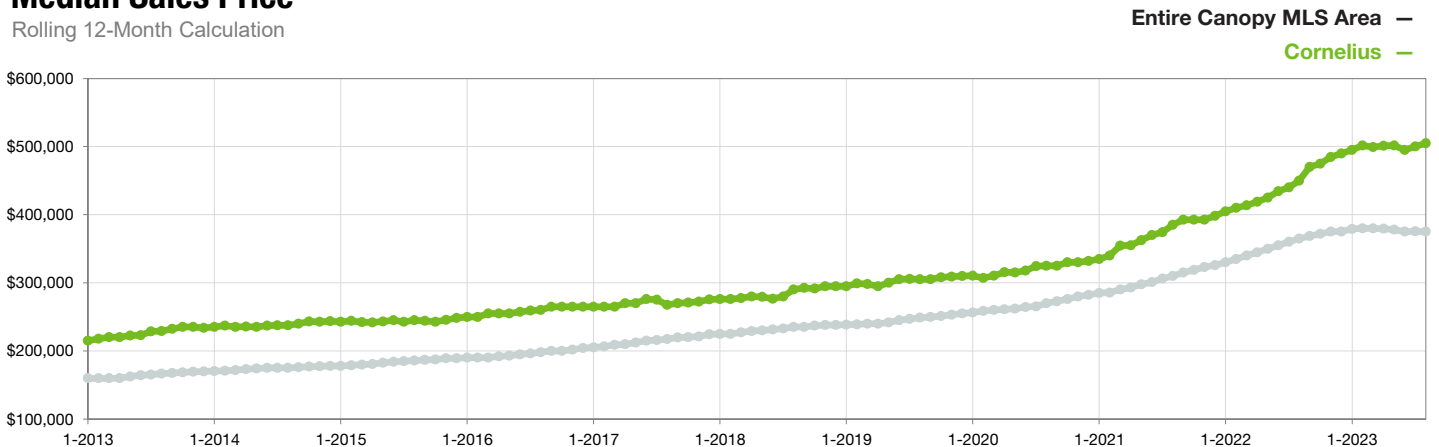
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August



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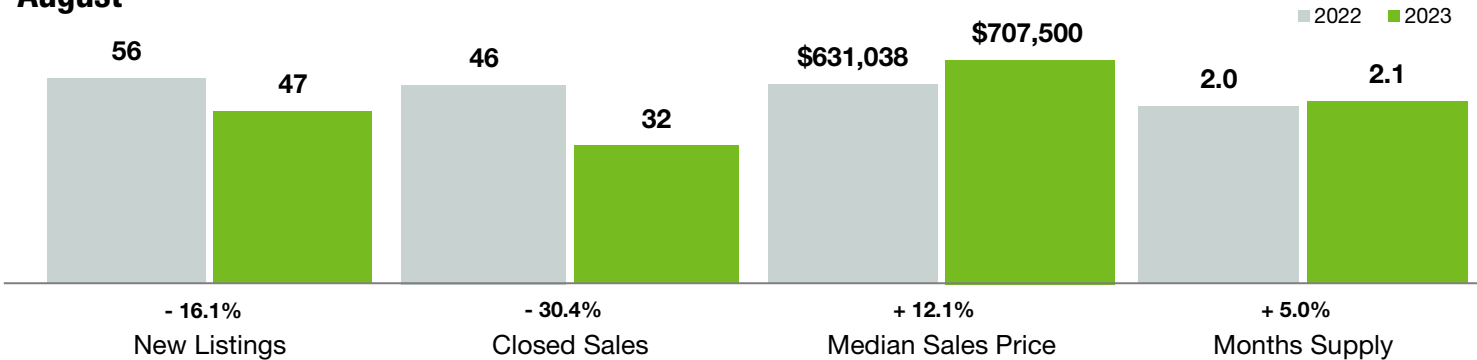
Davidson

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	56	47	- 16.1%	418	360	- 13.9%
Pending Sales	50	40	- 20.0%	335	321	- 4.2%
Closed Sales	46	32	- 30.4%	332	282	- 15.1%
Median Sales Price*	\$631,038	\$707,500	+ 12.1%	\$590,125	\$610,000	+ 3.4%
Average Sales Price*	\$693,655	\$996,091	+ 43.6%	\$683,562	\$767,679	+ 12.3%
Percent of Original List Price Received*	97.9%	99.9%	+ 2.0%	101.0%	99.1%	- 1.9%
List to Close	59	88	+ 49.2%	82	104	+ 26.8%
Days on Market Until Sale	16	44	+ 175.0%	31	43	+ 38.7%
Cumulative Days on Market Until Sale	16	46	+ 187.5%	22	47	+ 113.6%
Average List Price	\$767,360	\$909,913	+ 18.6%	\$760,422	\$815,487	+ 7.2%
Inventory of Homes for Sale	84	72	- 14.3%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

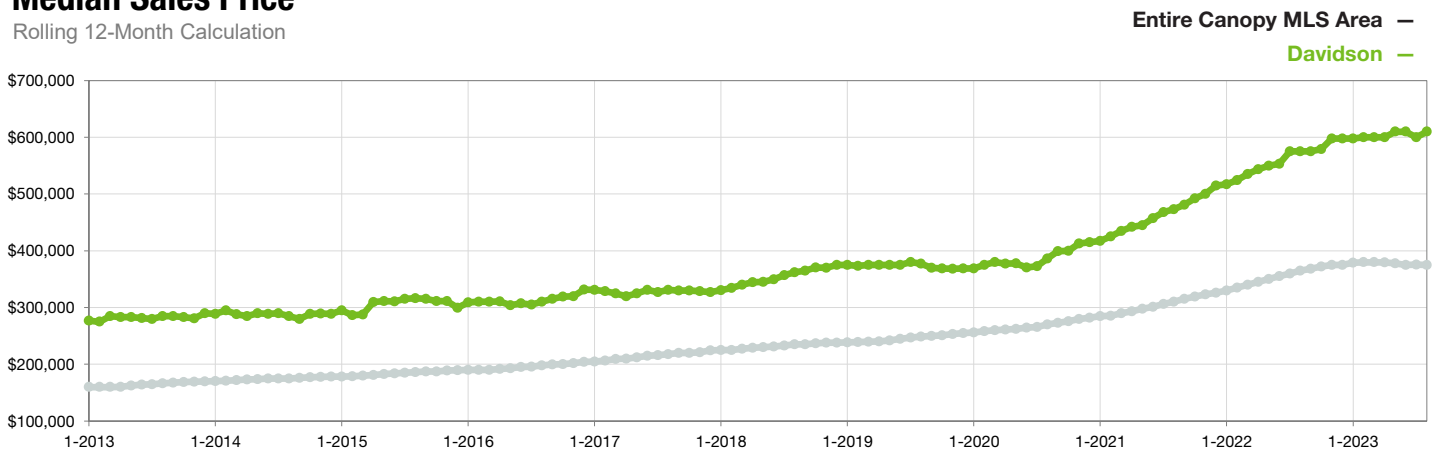
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August



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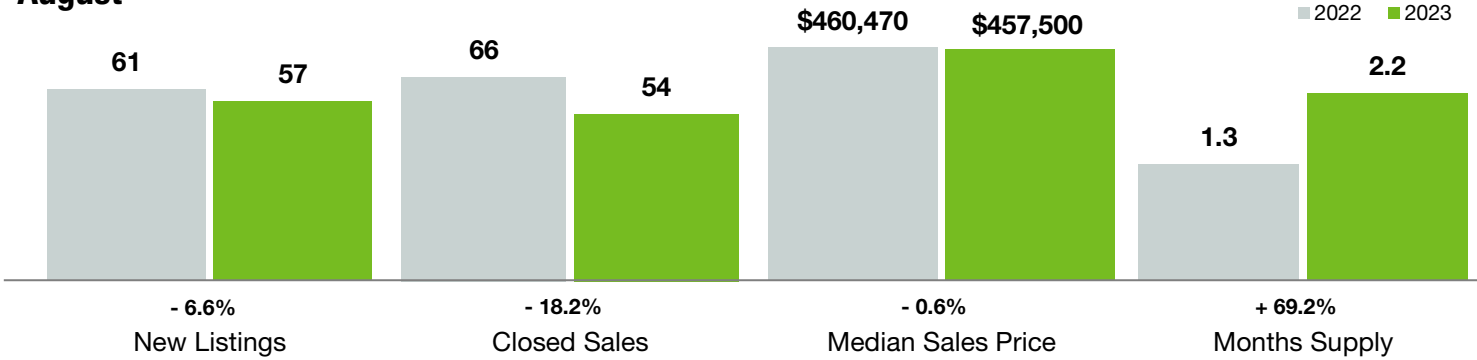
Denver

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	61	57	- 6.6%	568	533	- 6.2%
Pending Sales	64	60	- 6.3%	481	458	- 4.8%
Closed Sales	66	54	- 18.2%	497	426	- 14.3%
Median Sales Price*	\$460,470	\$457,500	- 0.6%	\$475,000	\$507,750	+ 6.9%
Average Sales Price*	\$555,036	\$581,371	+ 4.7%	\$581,169	\$629,154	+ 8.3%
Percent of Original List Price Received*	97.5%	98.6%	+ 1.1%	100.6%	97.4%	- 3.2%
List to Close	81	92	+ 13.6%	92	113	+ 22.8%
Days on Market Until Sale	27	31	+ 14.8%	23	55	+ 139.1%
Cumulative Days on Market Until Sale	19	35	+ 84.2%	16	47	+ 193.8%
Average List Price	\$644,988	\$617,775	- 4.2%	\$618,353	\$681,705	+ 10.2%
Inventory of Homes for Sale	83	109	+ 31.3%	--	--	--
Months Supply of Inventory	1.3	2.2	+ 69.2%	--	--	--

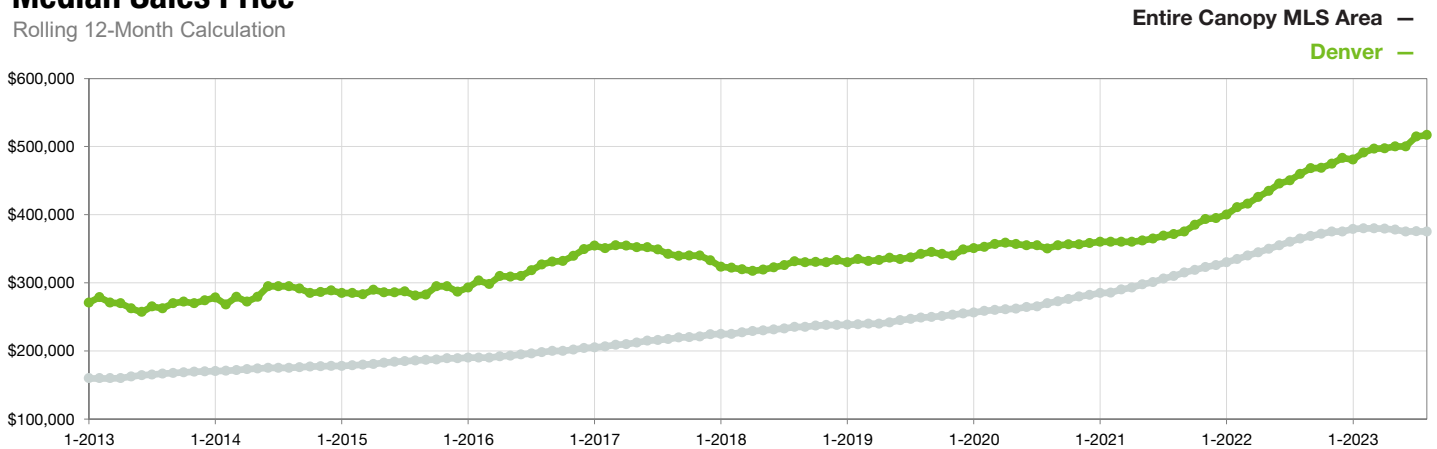
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August



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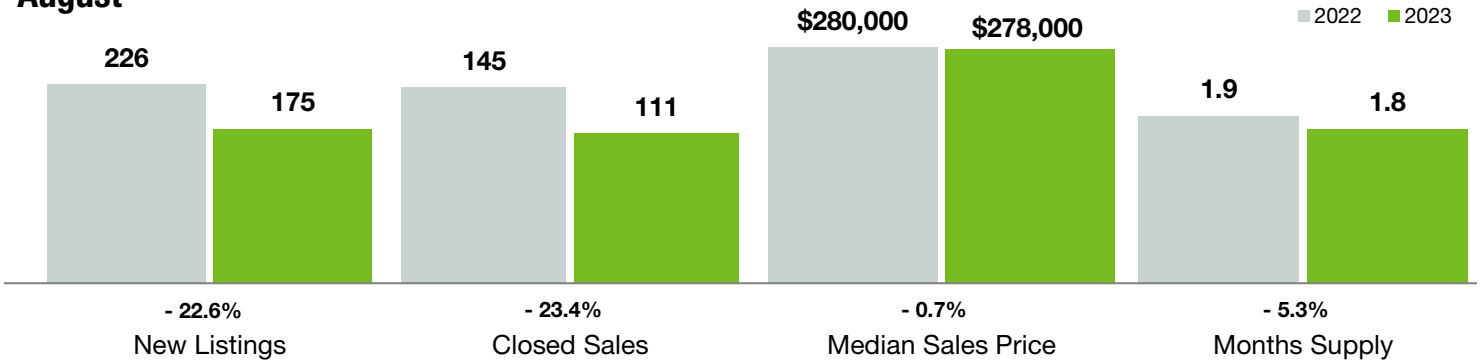
Gastonia

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	226	175	- 22.6%	1,561	1,222	- 21.7%
Pending Sales	154	145	- 5.8%	1,244	1,083	- 12.9%
Closed Sales	145	111	- 23.4%	1,274	980	- 23.1%
Median Sales Price*	\$280,000	\$278,000	- 0.7%	\$285,000	\$275,000	- 3.5%
Average Sales Price*	\$306,200	\$306,063	- 0.0%	\$296,737	\$293,667	- 1.0%
Percent of Original List Price Received*	97.2%	97.5%	+ 0.3%	100.5%	95.8%	- 4.7%
List to Close	64	69	+ 7.8%	73	85	+ 16.4%
Days on Market Until Sale	19	31	+ 63.2%	18	42	+ 133.3%
Cumulative Days on Market Until Sale	18	33	+ 83.3%	17	47	+ 176.5%
Average List Price	\$313,876	\$344,226	+ 9.7%	\$301,264	\$315,452	+ 4.7%
Inventory of Homes for Sale	301	224	- 25.6%	--	--	--
Months Supply of Inventory	1.9	1.8	- 5.3%	--	--	--

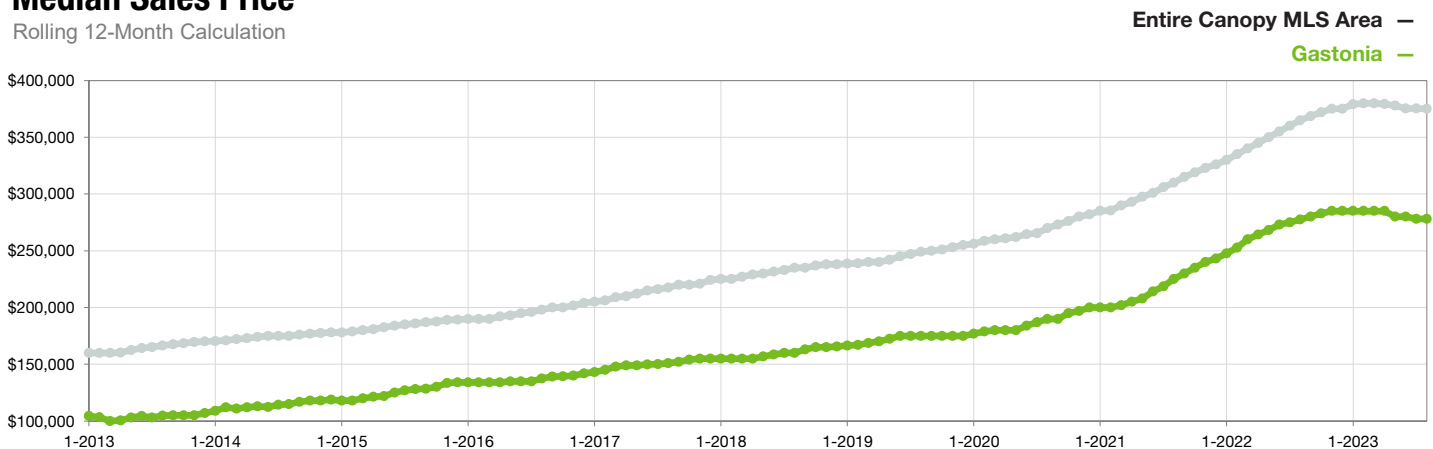
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August



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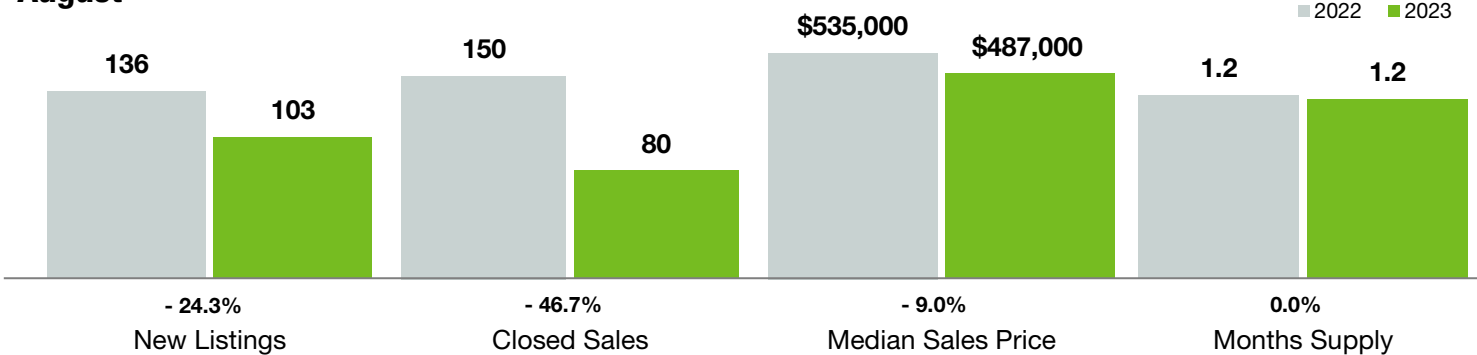
Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	136	103	- 24.3%	1,279	820	- 35.9%
Pending Sales	139	76	- 45.3%	1,095	742	- 32.2%
Closed Sales	150	80	- 46.7%	1,118	716	- 36.0%
Median Sales Price*	\$535,000	\$487,000	- 9.0%	\$506,757	\$545,743	+ 7.7%
Average Sales Price*	\$553,517	\$559,668	+ 1.1%	\$536,600	\$581,470	+ 8.4%
Percent of Original List Price Received*	99.2%	99.1%	- 0.1%	102.9%	98.4%	- 4.4%
List to Close	113	72	- 36.3%	94	87	- 7.4%
Days on Market Until Sale	40	18	- 55.0%	23	30	+ 30.4%
Cumulative Days on Market Until Sale	14	20	+ 42.9%	16	32	+ 100.0%
Average List Price	\$569,536	\$608,235	+ 6.8%	\$558,507	\$628,956	+ 12.6%
Inventory of Homes for Sale	165	101	- 38.8%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

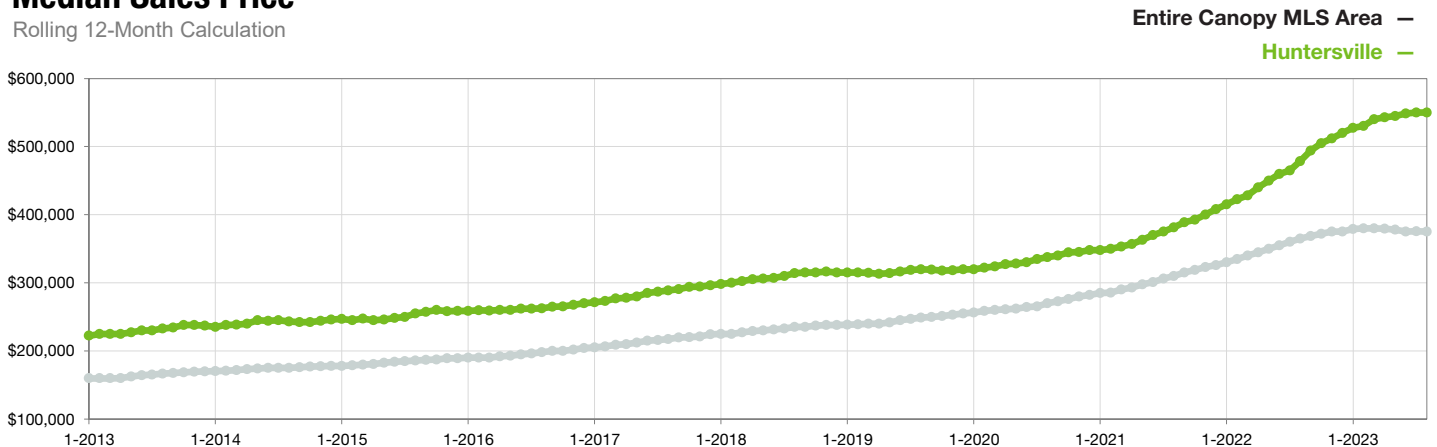
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August



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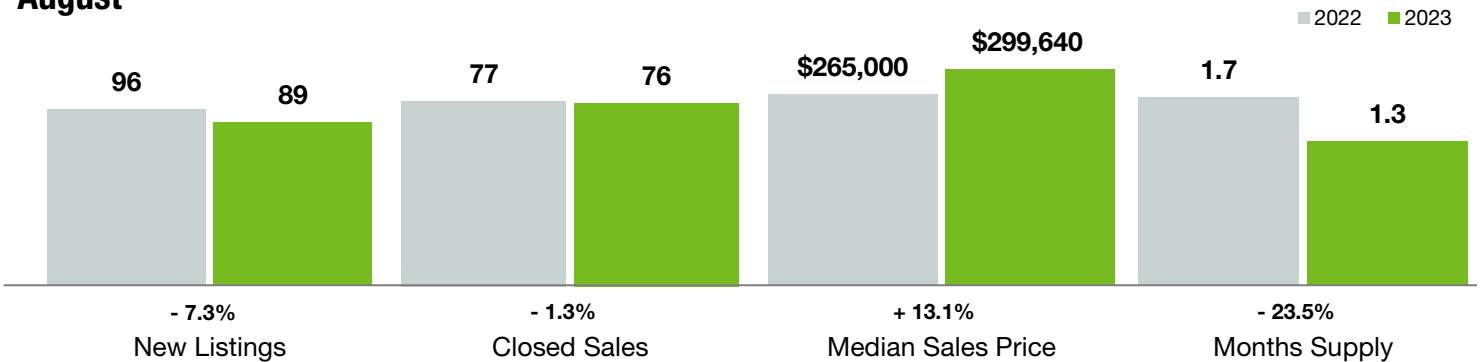
Kannapolis

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	96	89	- 7.3%	797	647	- 18.8%
Pending Sales	74	84	+ 13.5%	642	597	- 7.0%
Closed Sales	77	76	- 1.3%	648	549	- 15.3%
Median Sales Price*	\$265,000	\$299,640	+ 13.1%	\$280,000	\$290,000	+ 3.6%
Average Sales Price*	\$275,332	\$301,448	+ 9.5%	\$289,092	\$298,644	+ 3.3%
Percent of Original List Price Received*	96.6%	96.6%	0.0%	100.2%	96.0%	- 4.2%
List to Close	53	64	+ 20.8%	57	78	+ 36.8%
Days on Market Until Sale	15	27	+ 80.0%	15	36	+ 140.0%
Cumulative Days on Market Until Sale	15	33	+ 120.0%	15	39	+ 160.0%
Average List Price	\$338,522	\$308,760	- 8.8%	\$306,131	\$320,496	+ 4.7%
Inventory of Homes for Sale	146	90	- 38.4%	--	--	--
Months Supply of Inventory	1.7	1.3	- 23.5%	--	--	--

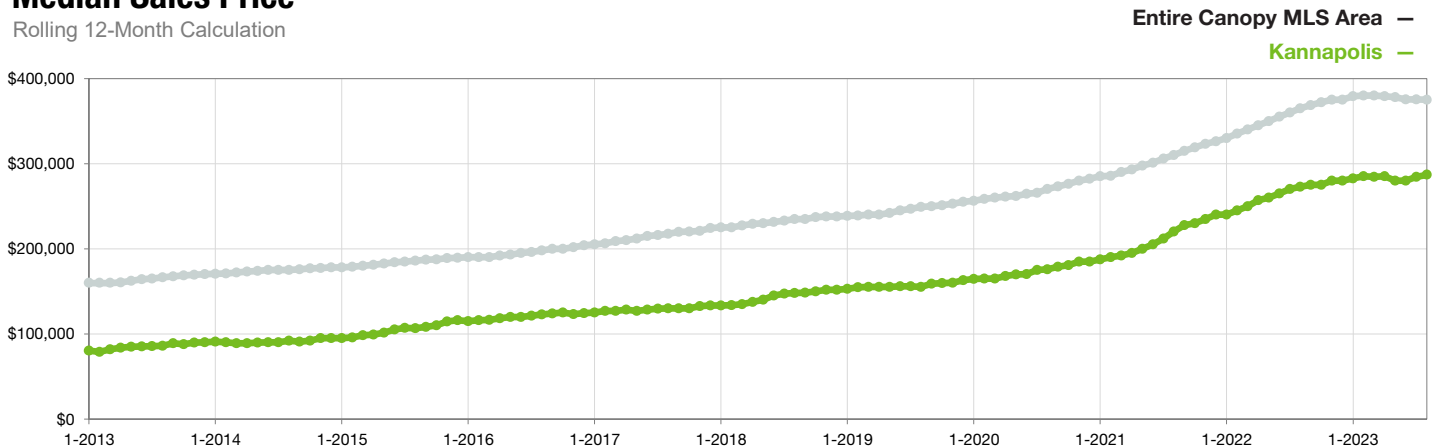
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August



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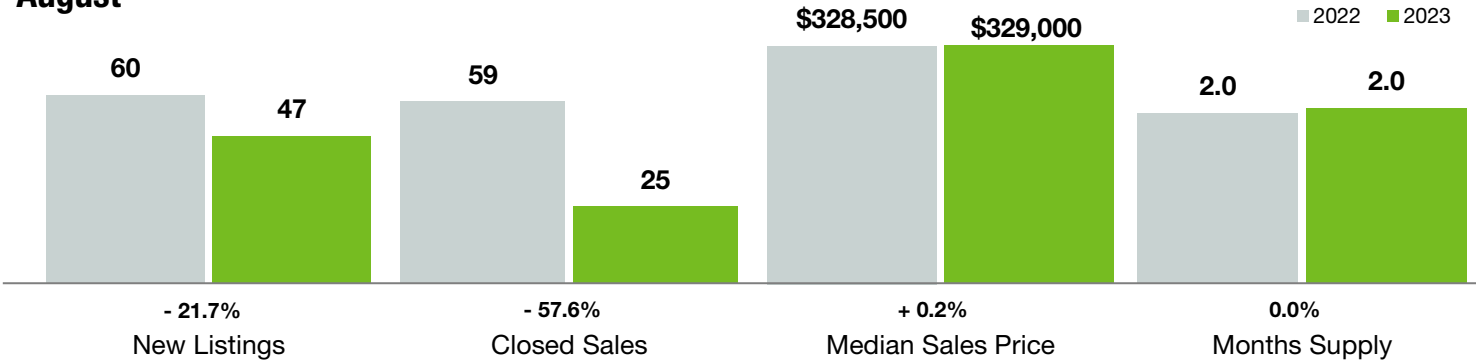
Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	60	47	- 21.7%	417	310	- 25.7%
Pending Sales	51	47	- 7.8%	353	292	- 17.3%
Closed Sales	59	25	- 57.6%	332	262	- 21.1%
Median Sales Price*	\$328,500	\$329,000	+ 0.2%	\$289,500	\$293,750	+ 1.5%
Average Sales Price*	\$359,876	\$336,233	- 6.6%	\$308,729	\$313,440	+ 1.5%
Percent of Original List Price Received*	99.8%	96.1%	- 3.7%	100.9%	95.4%	- 5.5%
List to Close	68	115	+ 69.1%	78	107	+ 37.2%
Days on Market Until Sale	44	44	0.0%	34	45	+ 32.4%
Cumulative Days on Market Until Sale	44	46	+ 4.5%	41	48	+ 17.1%
Average List Price	\$280,018	\$328,293	+ 17.2%	\$303,863	\$333,680	+ 9.8%
Inventory of Homes for Sale	87	67	- 23.0%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

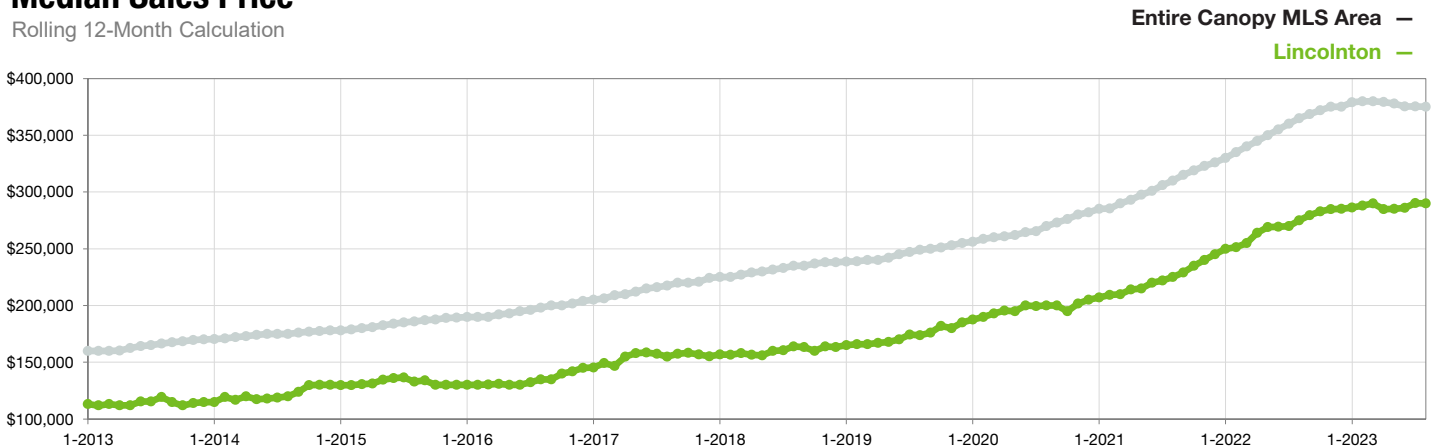
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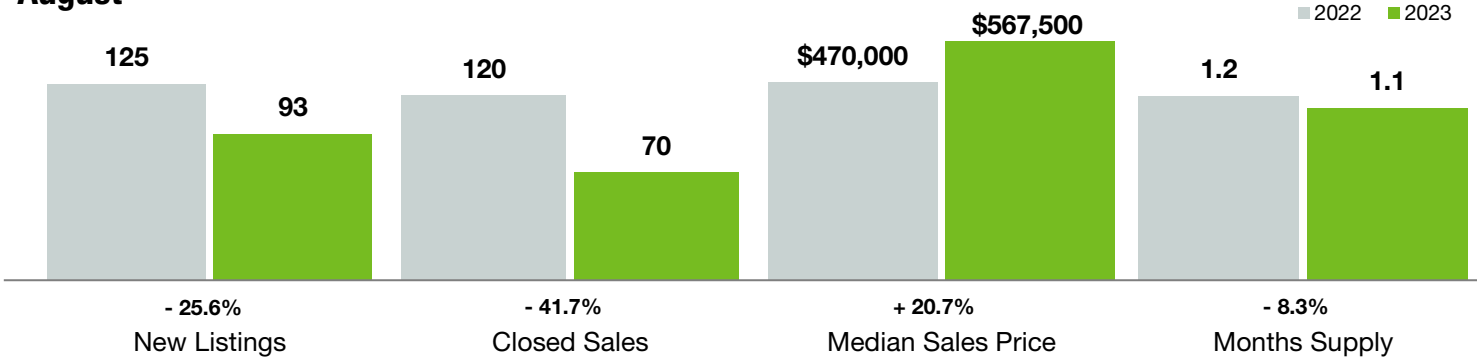
Matthews

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	125	93	- 25.6%	910	667	- 26.7%
Pending Sales	100	79	- 21.0%	783	621	- 20.7%
Closed Sales	120	70	- 41.7%	791	586	- 25.9%
Median Sales Price*	\$470,000	\$567,500	+ 20.7%	\$456,000	\$498,400	+ 9.3%
Average Sales Price*	\$534,959	\$604,438	+ 13.0%	\$531,047	\$548,501	+ 3.3%
Percent of Original List Price Received*	99.6%	100.3%	+ 0.7%	103.1%	98.6%	- 4.4%
List to Close	57	62	+ 8.8%	62	75	+ 21.0%
Days on Market Until Sale	11	26	+ 136.4%	12	34	+ 183.3%
Cumulative Days on Market Until Sale	12	28	+ 133.3%	11	34	+ 209.1%
Average List Price	\$539,393	\$581,168	+ 7.7%	\$528,561	\$582,079	+ 10.1%
Inventory of Homes for Sale	121	79	- 34.7%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

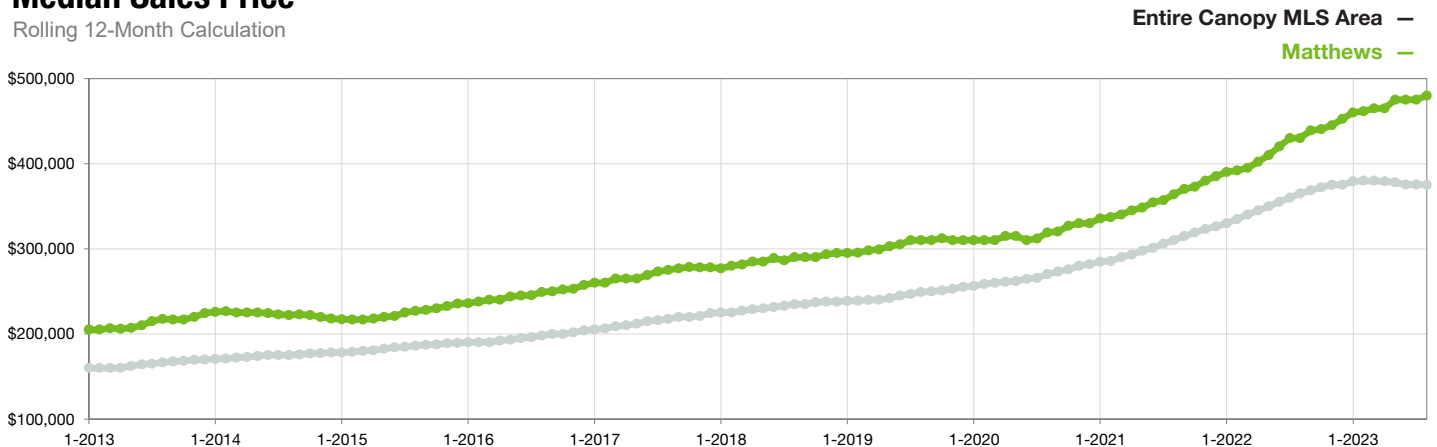
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August



Median Sales Price

Rolling 12-Month Calculation



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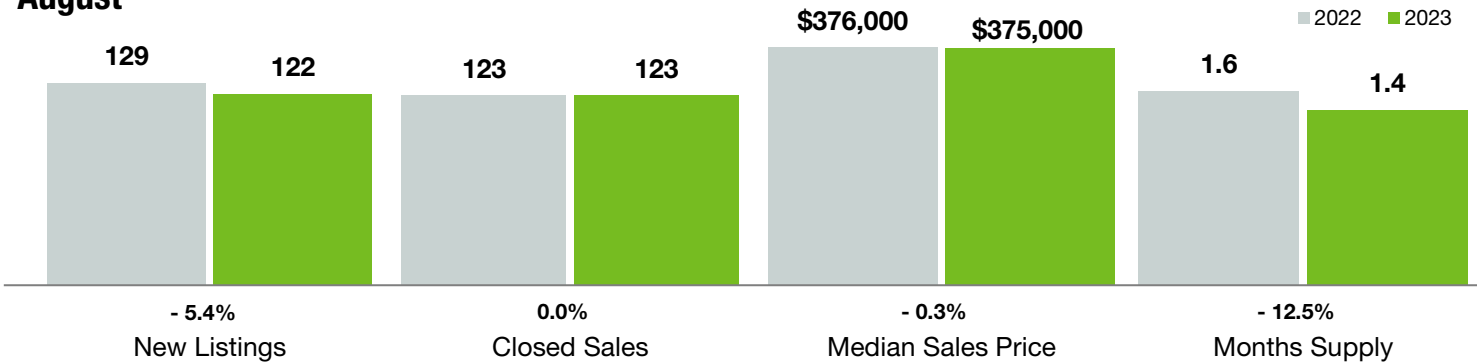
Monroe

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	129	122	- 5.4%	1,187	894	- 24.7%
Pending Sales	110	116	+ 5.5%	964	814	- 15.6%
Closed Sales	123	123	0.0%	985	750	- 23.9%
Median Sales Price*	\$376,000	\$375,000	- 0.3%	\$381,359	\$376,000	- 1.4%
Average Sales Price*	\$396,788	\$406,196	+ 2.4%	\$390,954	\$392,636	+ 0.4%
Percent of Original List Price Received*	97.5%	99.2%	+ 1.7%	100.8%	96.7%	- 4.1%
List to Close	89	113	+ 27.0%	76	93	+ 22.4%
Days on Market Until Sale	25	35	+ 40.0%	17	40	+ 135.3%
Cumulative Days on Market Until Sale	29	32	+ 10.3%	20	44	+ 120.0%
Average List Price	\$391,373	\$424,264	+ 8.4%	\$397,895	\$413,763	+ 4.0%
Inventory of Homes for Sale	197	136	- 31.0%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

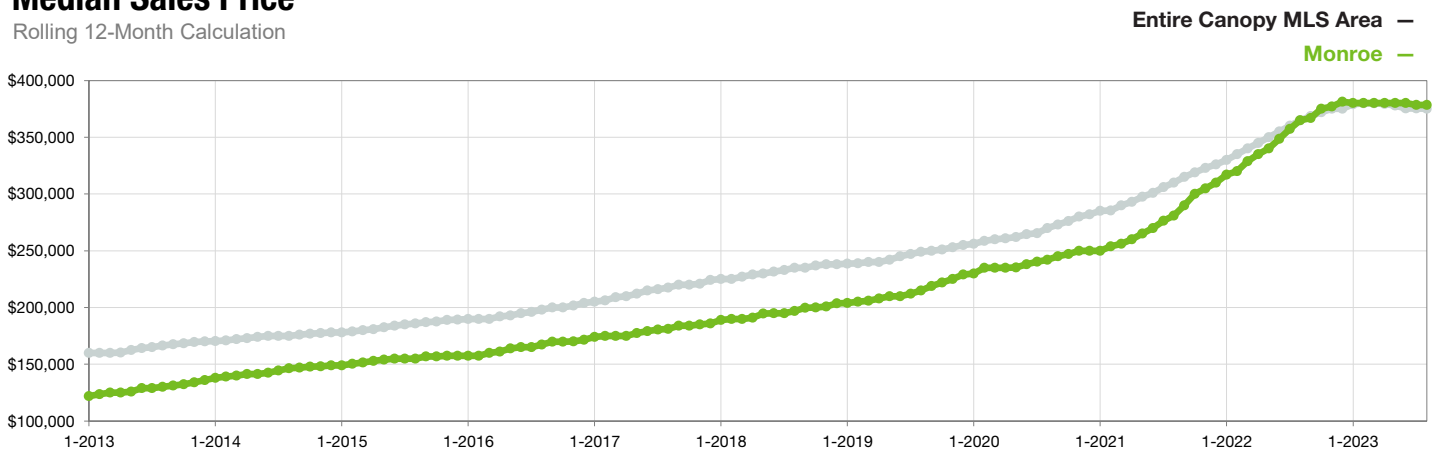
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August



Median Sales Price

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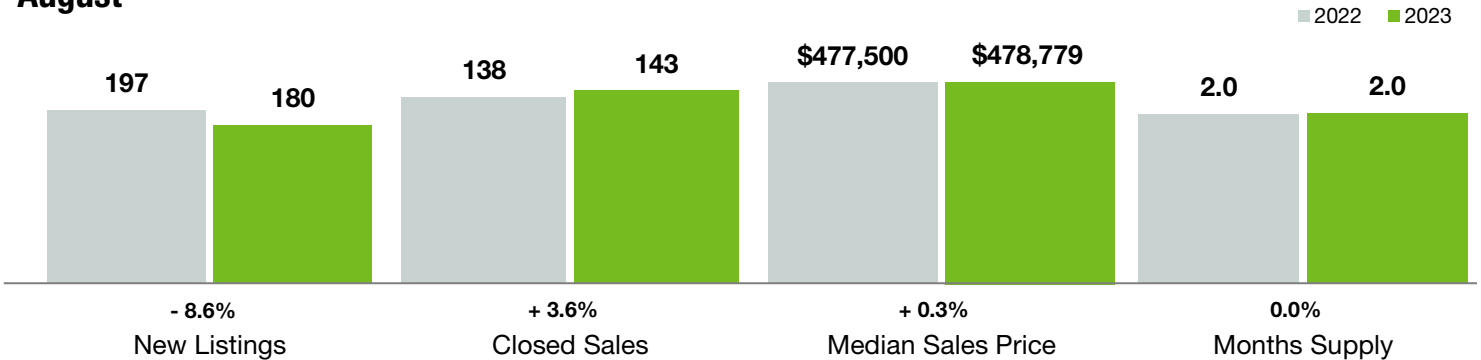
Mooreville

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	197	180	- 8.6%	1,653	1,268	- 23.3%
Pending Sales	146	139	- 4.8%	1,281	1,066	- 16.8%
Closed Sales	138	143	+ 3.6%	1,220	1,000	- 18.0%
Median Sales Price*	\$477,500	\$478,779	+ 0.3%	\$465,000	\$468,500	+ 0.8%
Average Sales Price*	\$682,277	\$779,170	+ 14.2%	\$612,165	\$663,570	+ 8.4%
Percent of Original List Price Received*	98.2%	96.7%	- 1.5%	100.7%	96.4%	- 4.3%
List to Close	68	77	+ 13.2%	65	91	+ 40.0%
Days on Market Until Sale	16	33	+ 106.3%	17	39	+ 129.4%
Cumulative Days on Market Until Sale	16	36	+ 125.0%	17	42	+ 147.1%
Average List Price	\$625,661	\$765,436	+ 22.3%	\$670,219	\$736,856	+ 9.9%
Inventory of Homes for Sale	316	249	- 21.2%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

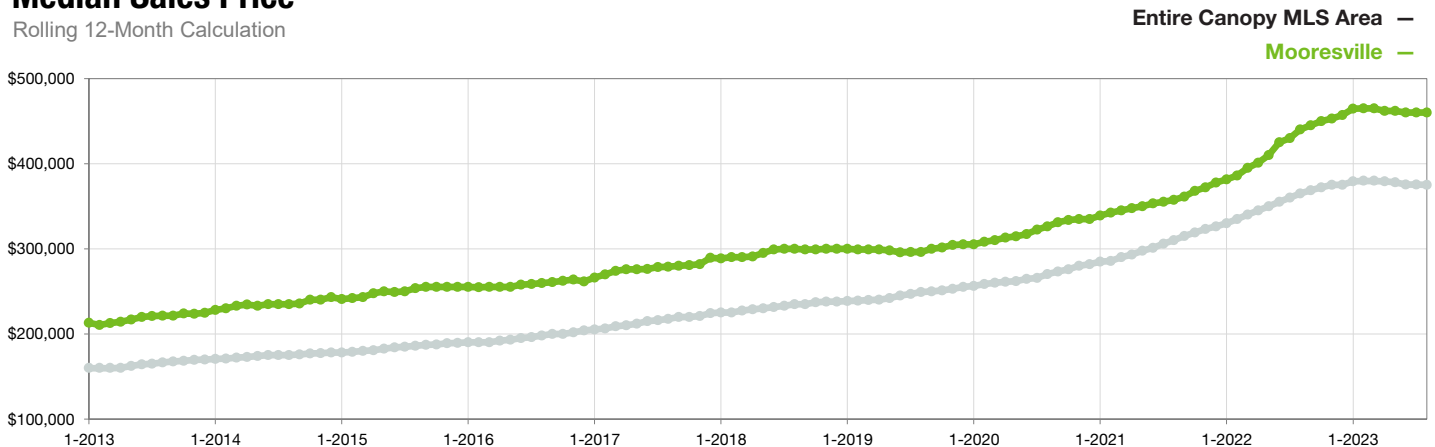
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August



Median Sales Price

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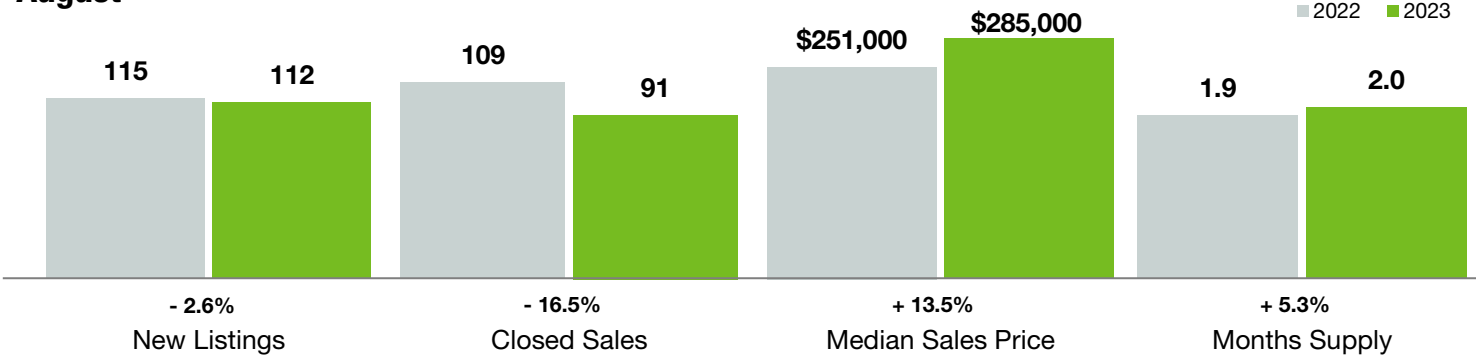
Salisbury

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	115	112	- 2.6%	1,007	789	- 21.6%
Pending Sales	106	82	- 22.6%	800	675	- 15.6%
Closed Sales	109	91	- 16.5%	800	642	- 19.8%
Median Sales Price*	\$251,000	\$285,000	+ 13.5%	\$250,000	\$259,000	+ 3.6%
Average Sales Price*	\$289,238	\$333,115	+ 15.2%	\$283,994	\$286,775	+ 1.0%
Percent of Original List Price Received*	97.3%	96.8%	- 0.5%	100.0%	95.5%	- 4.5%
List to Close	68	74	+ 8.8%	75	83	+ 10.7%
Days on Market Until Sale	19	29	+ 52.6%	17	38	+ 123.5%
Cumulative Days on Market Until Sale	20	31	+ 55.0%	19	42	+ 121.1%
Average List Price	\$297,828	\$375,044	+ 25.9%	\$295,646	\$312,306	+ 5.6%
Inventory of Homes for Sale	190	153	- 19.5%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

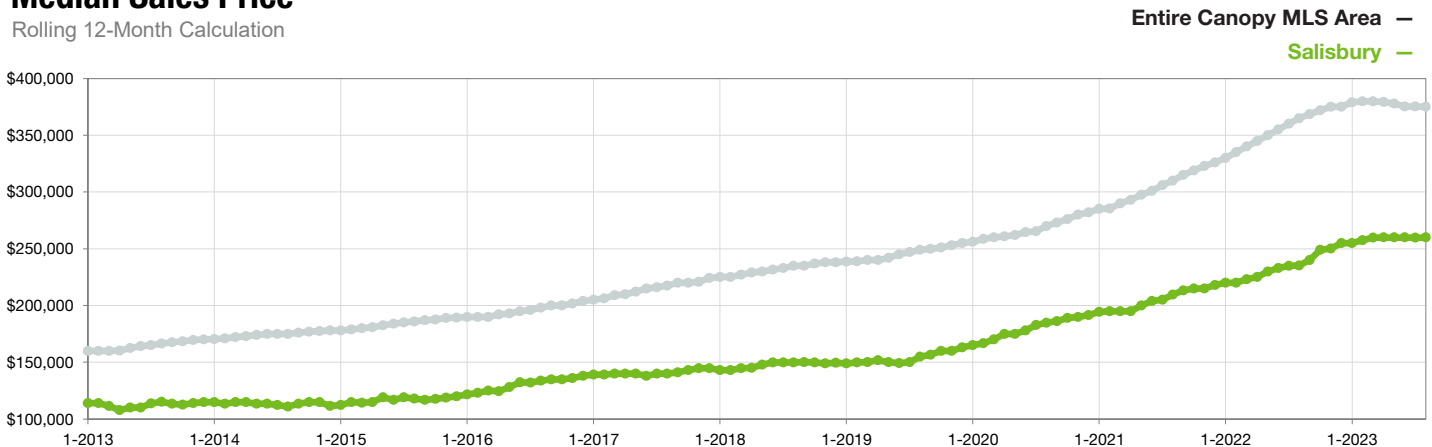
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August



Median Sales Price

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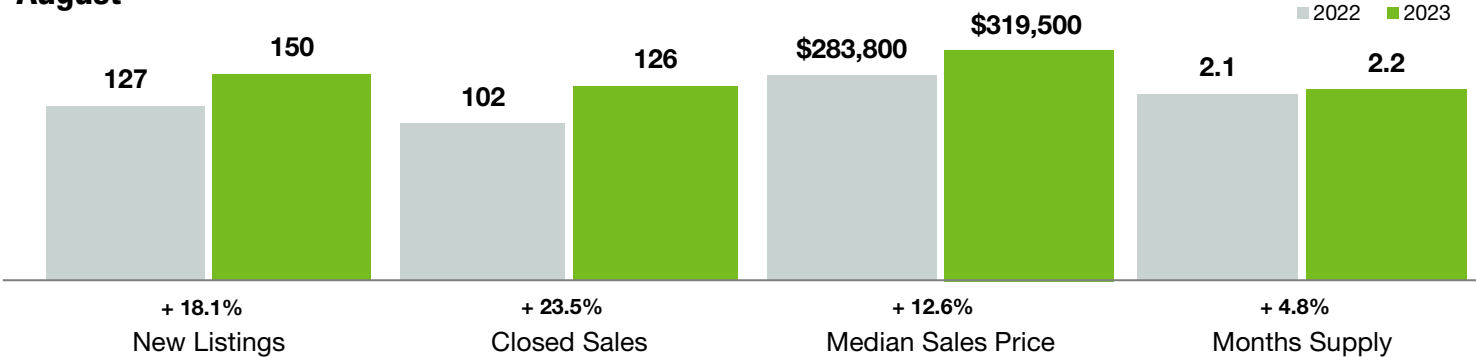
Statesville

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	127	150	+ 18.1%	1,011	968	- 4.3%
Pending Sales	90	109	+ 21.1%	801	833	+ 4.0%
Closed Sales	102	126	+ 23.5%	794	728	- 8.3%
Median Sales Price*	\$283,800	\$319,500	+ 12.6%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$315,879	\$335,433	+ 6.2%	\$305,955	\$300,452	- 1.8%
Percent of Original List Price Received*	96.9%	95.9%	- 1.0%	99.3%	95.7%	- 3.6%
List to Close	66	98	+ 48.5%	62	88	+ 41.9%
Days on Market Until Sale	20	52	+ 160.0%	19	45	+ 136.8%
Cumulative Days on Market Until Sale	22	55	+ 150.0%	19	50	+ 163.2%
Average List Price	\$320,765	\$341,504	+ 6.5%	\$307,902	\$331,860	+ 7.8%
Inventory of Homes for Sale	215	199	- 7.4%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

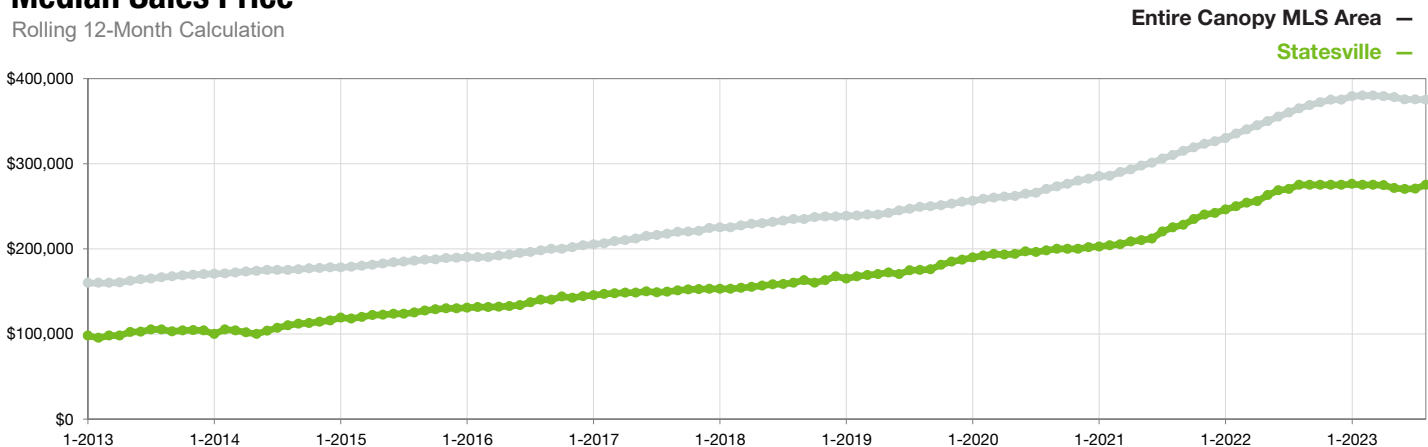
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August



Median Sales Price

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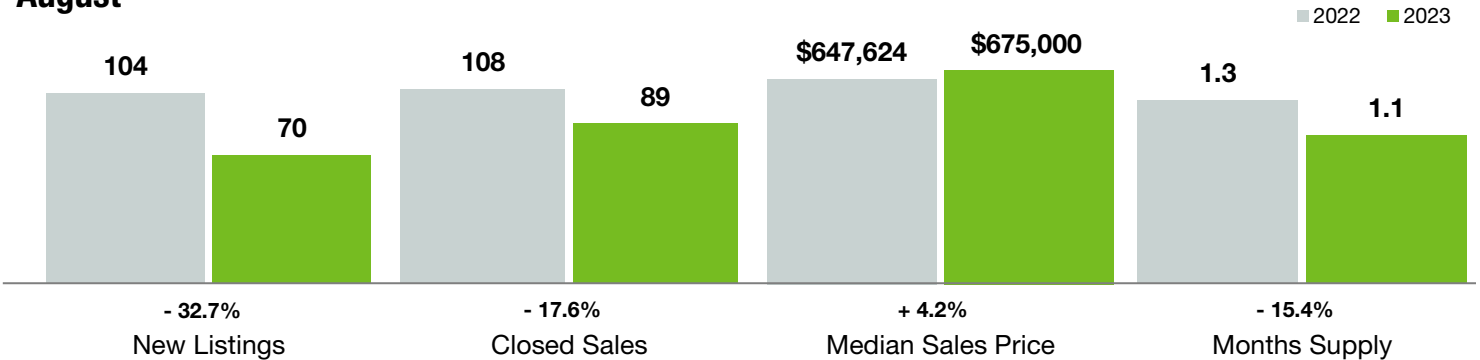
Waxhaw

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	104	70	- 32.7%	909	650	- 28.5%
Pending Sales	86	53	- 38.4%	760	610	- 19.7%
Closed Sales	108	89	- 17.6%	766	636	- 17.0%
Median Sales Price*	\$647,624	\$675,000	+ 4.2%	\$607,000	\$660,000	+ 8.7%
Average Sales Price*	\$791,976	\$768,642	- 2.9%	\$724,283	\$768,291	+ 6.1%
Percent of Original List Price Received*	99.3%	100.0%	+ 0.7%	102.9%	98.7%	- 4.1%
List to Close	62	60	- 3.2%	70	88	+ 25.7%
Days on Market Until Sale	21	17	- 19.0%	15	27	+ 80.0%
Cumulative Days on Market Until Sale	13	16	+ 23.1%	12	28	+ 133.3%
Average List Price	\$710,248	\$887,800	+ 25.0%	\$748,476	\$835,931	+ 11.7%
Inventory of Homes for Sale	121	78	- 35.5%	--	--	--
Months Supply of Inventory	1.3	1.1	- 15.4%	--	--	--

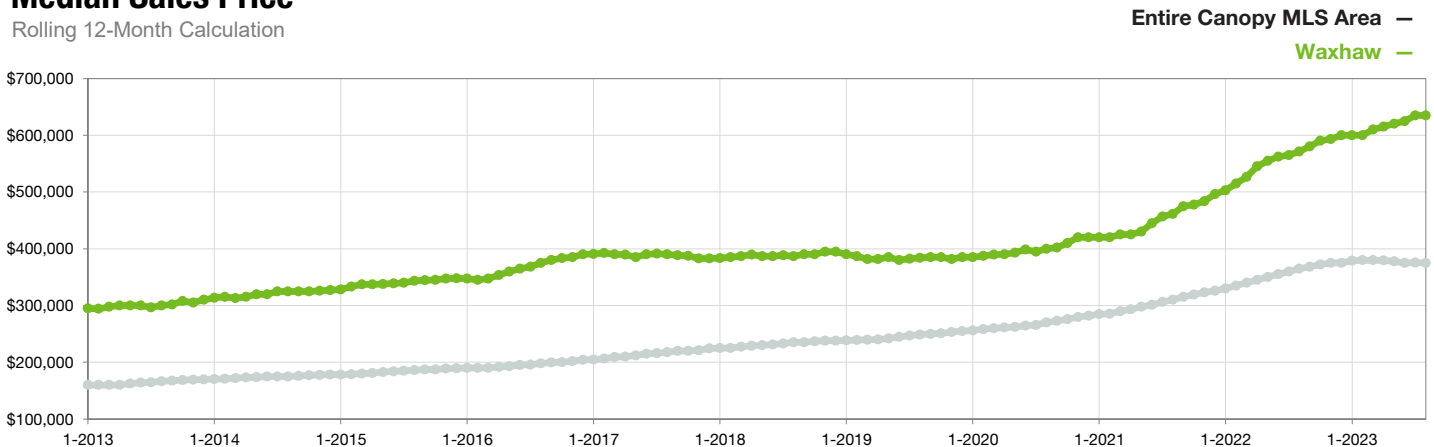
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August



Median Sales Price

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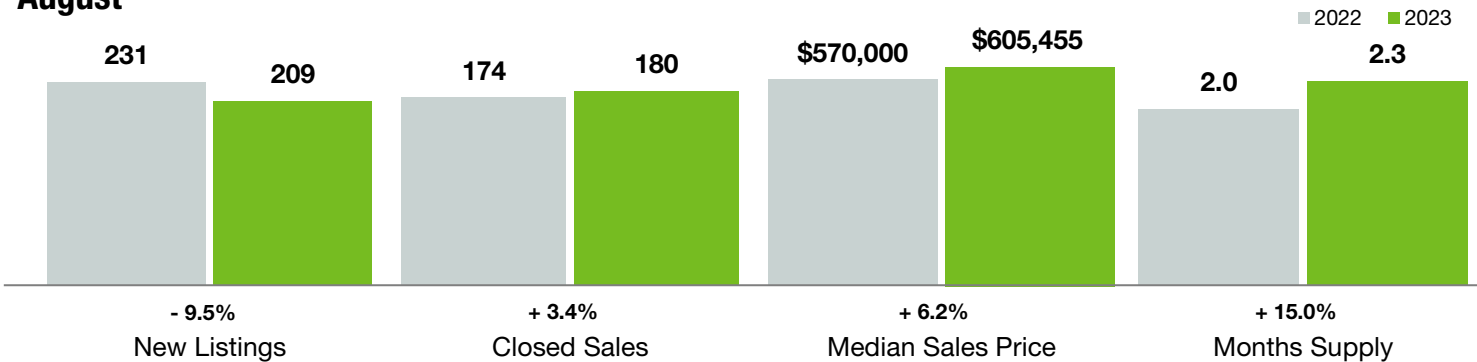
Lake Norman

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	231	209	- 9.5%	1,818	1,669	- 8.2%
Pending Sales	170	188	+ 10.6%	1,429	1,374	- 3.8%
Closed Sales	174	180	+ 3.4%	1,437	1,232	- 14.3%
Median Sales Price*	\$570,000	\$605,455	+ 6.2%	\$565,000	\$550,000	- 2.7%
Average Sales Price*	\$792,287	\$901,829	+ 13.8%	\$776,557	\$811,523	+ 4.5%
Percent of Original List Price Received*	96.7%	97.0%	+ 0.3%	100.1%	96.5%	- 3.6%
List to Close	65	81	+ 24.6%	74	99	+ 33.8%
Days on Market Until Sale	23	31	+ 34.8%	21	41	+ 95.2%
Cumulative Days on Market Until Sale	23	34	+ 47.8%	21	47	+ 123.8%
Average List Price	\$901,218	\$900,065	- 0.1%	\$869,165	\$905,481	+ 4.2%
Inventory of Homes for Sale	366	358	- 2.2%	--	--	--
Months Supply of Inventory	2.0	2.3	+ 15.0%	--	--	--

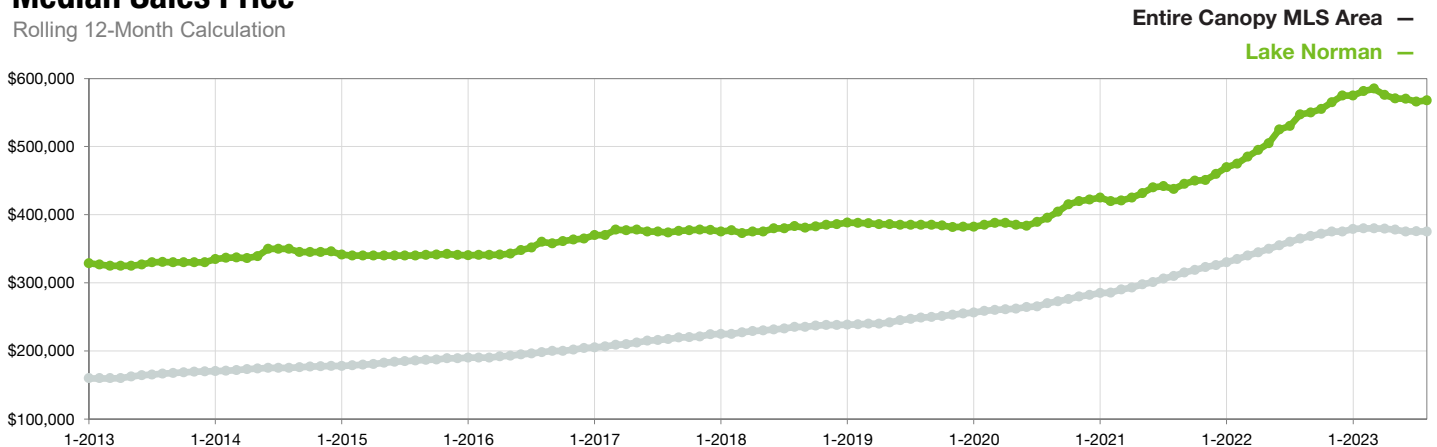
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August



Median Sales Price

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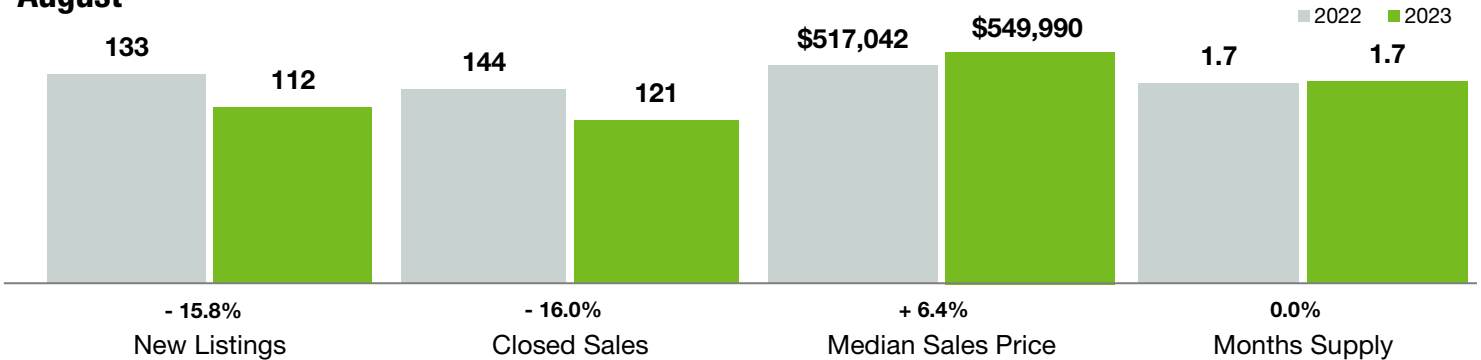
Lake Wylie

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	133	112	- 15.8%	1,111	790	- 28.9%
Pending Sales	110	89	- 19.1%	930	697	- 25.1%
Closed Sales	144	121	- 16.0%	969	707	- 27.0%
Median Sales Price*	\$517,042	\$549,990	+ 6.4%	\$525,000	\$520,000	- 1.0%
Average Sales Price*	\$613,792	\$643,099	+ 4.8%	\$589,042	\$617,109	+ 4.8%
Percent of Original List Price Received*	99.1%	97.9%	- 1.2%	101.4%	97.6%	- 3.7%
List to Close	94	134	+ 42.6%	103	100	- 2.9%
Days on Market Until Sale	18	38	+ 111.1%	20	37	+ 85.0%
Cumulative Days on Market Until Sale	21	48	+ 128.6%	19	40	+ 110.5%
Average List Price	\$573,164	\$793,114	+ 38.4%	\$620,744	\$691,682	+ 11.4%
Inventory of Homes for Sale	195	139	- 28.7%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

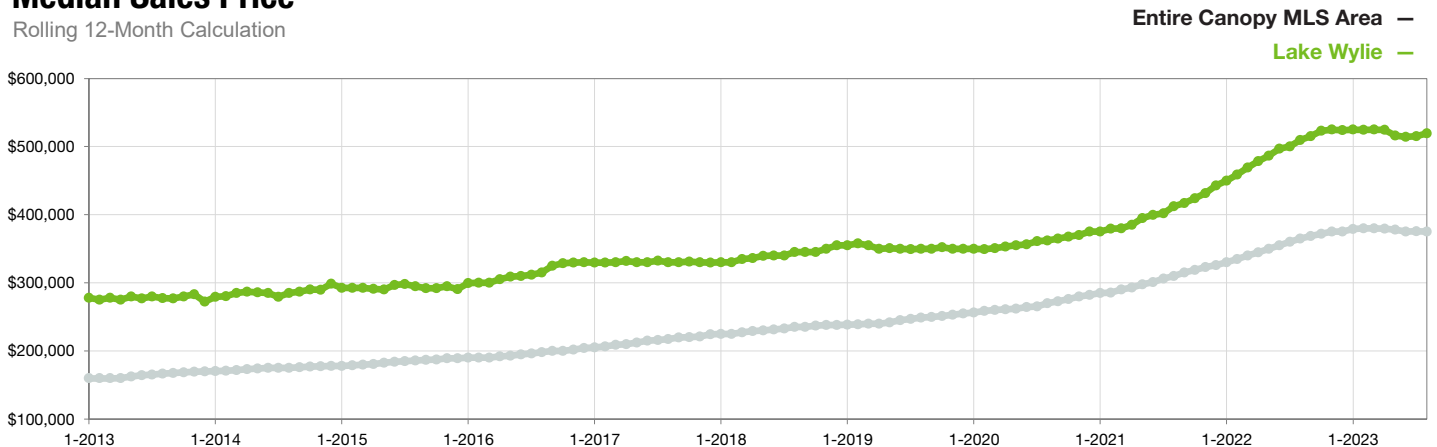
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August



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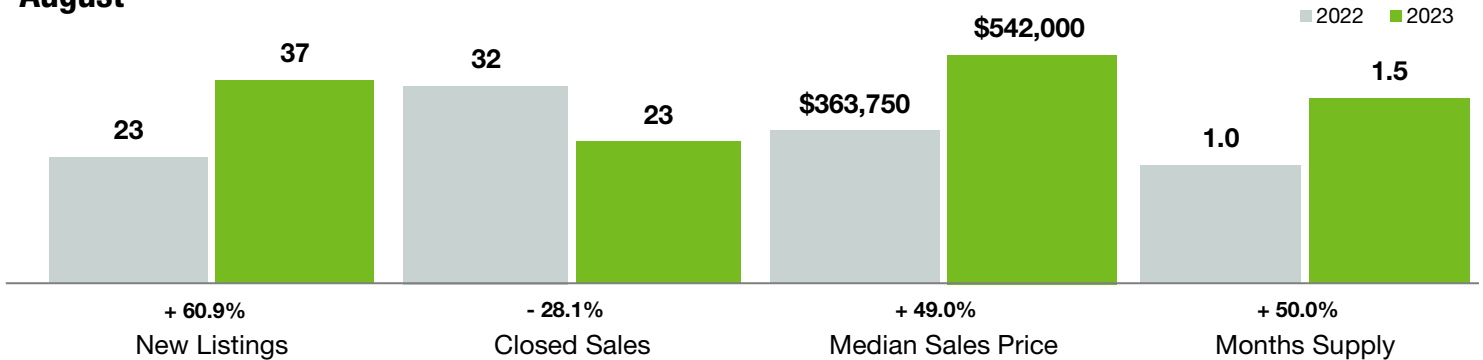
Uptown Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	23	37	+ 60.9%	300	195	- 35.0%
Pending Sales	21	27	+ 28.6%	266	167	- 37.2%
Closed Sales	32	23	- 28.1%	269	143	- 46.8%
Median Sales Price*	\$363,750	\$542,000	+ 49.0%	\$370,000	\$392,500	+ 6.1%
Average Sales Price*	\$384,015	\$594,207	+ 54.7%	\$430,797	\$476,538	+ 10.6%
Percent of Original List Price Received*	98.3%	98.9%	+ 0.6%	100.1%	98.7%	- 1.4%
List to Close	67	53	- 20.9%	62	61	- 1.6%
Days on Market Until Sale	25	17	- 32.0%	24	27	+ 12.5%
Cumulative Days on Market Until Sale	25	19	- 24.0%	26	29	+ 11.5%
Average List Price	\$498,527	\$450,081	- 9.7%	\$440,484	\$541,631	+ 23.0%
Inventory of Homes for Sale	33	30	- 9.1%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

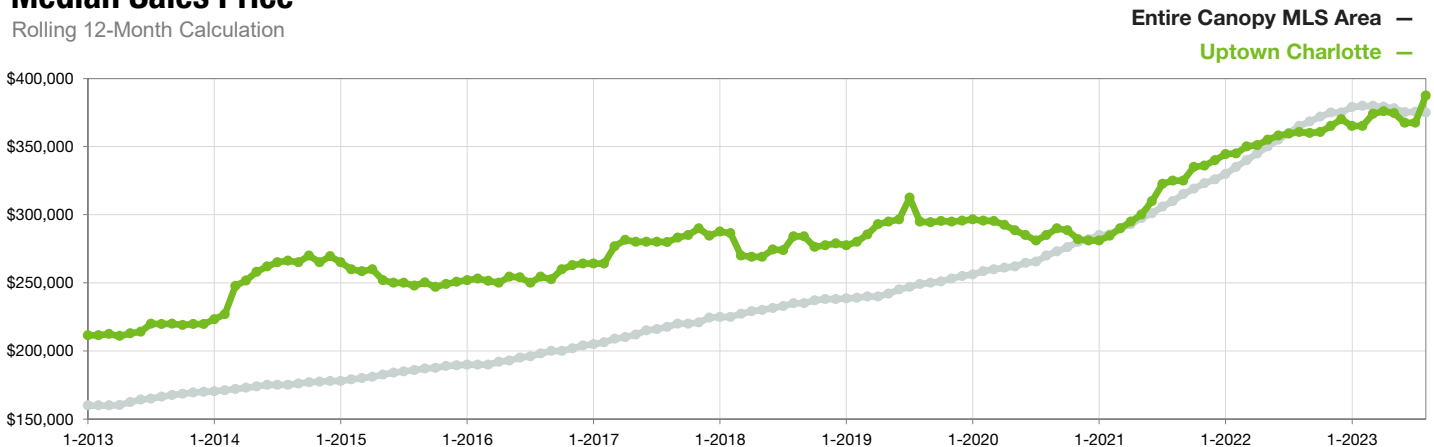
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August



Median Sales Price

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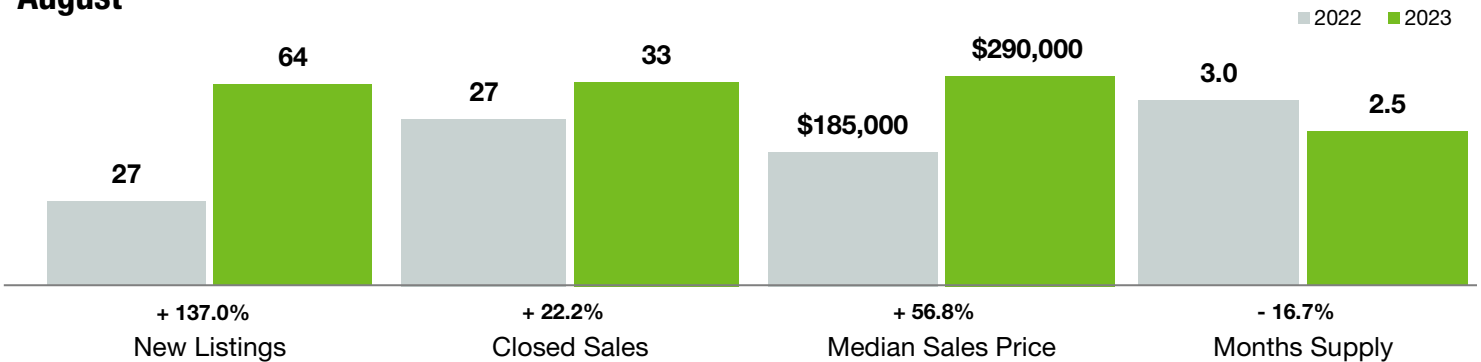
Chester County

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	27	64	+ 137.0%	258	385	+ 49.2%
Pending Sales	24	40	+ 66.7%	201	284	+ 41.3%
Closed Sales	27	33	+ 22.2%	203	261	+ 28.6%
Median Sales Price*	\$185,000	\$290,000	+ 56.8%	\$200,000	\$250,000	+ 25.0%
Average Sales Price*	\$221,416	\$272,074	+ 22.9%	\$222,414	\$240,007	+ 7.9%
Percent of Original List Price Received*	95.6%	97.3%	+ 1.8%	95.4%	95.5%	+ 0.1%
List to Close	73	93	+ 27.4%	80	92	+ 15.0%
Days on Market Until Sale	27	23	- 14.8%	33	35	+ 6.1%
Cumulative Days on Market Until Sale	27	27	0.0%	38	42	+ 10.5%
Average List Price	\$222,800	\$304,587	+ 36.7%	\$236,507	\$275,769	+ 16.6%
Inventory of Homes for Sale	72	77	+ 6.9%	--	--	--
Months Supply of Inventory	3.0	2.5	- 16.7%	--	--	--

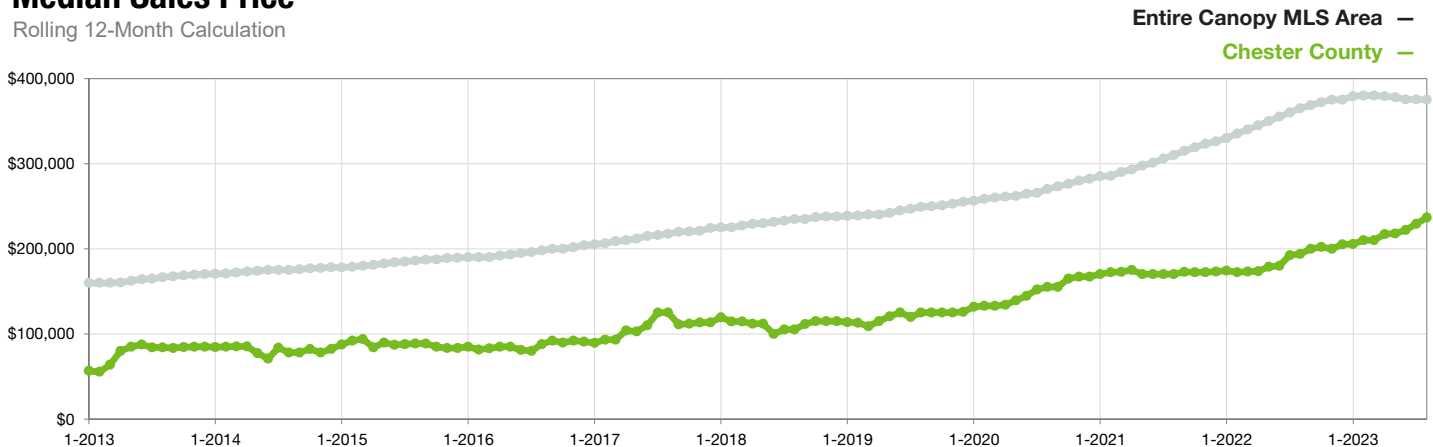
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August



Median Sales Price

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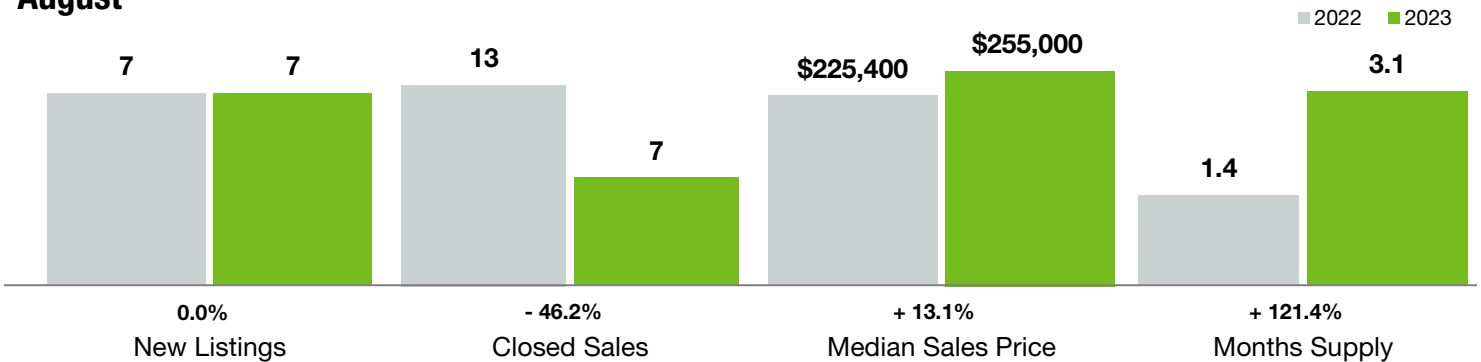
Chesterfield County

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	7	7	0.0%	111	84	- 24.3%
Pending Sales	7	5	- 28.6%	114	73	- 36.0%
Closed Sales	13	7	- 46.2%	110	74	- 32.7%
Median Sales Price*	\$225,400	\$255,000	+ 13.1%	\$226,700	\$242,450	+ 6.9%
Average Sales Price*	\$216,954	\$241,995	+ 11.5%	\$215,150	\$240,833	+ 11.9%
Percent of Original List Price Received*	94.4%	91.3%	- 3.3%	97.6%	95.3%	- 2.4%
List to Close	124	78	- 37.1%	118	118	0.0%
Days on Market Until Sale	40	38	- 5.0%	54	67	+ 24.1%
Cumulative Days on Market Until Sale	40	38	- 5.0%	56	72	+ 28.6%
Average List Price	\$311,341	\$244,648	- 21.4%	\$221,290	\$252,580	+ 14.1%
Inventory of Homes for Sale	18	25	+ 38.9%	--	--	--
Months Supply of Inventory	1.4	3.1	+ 121.4%	--	--	--

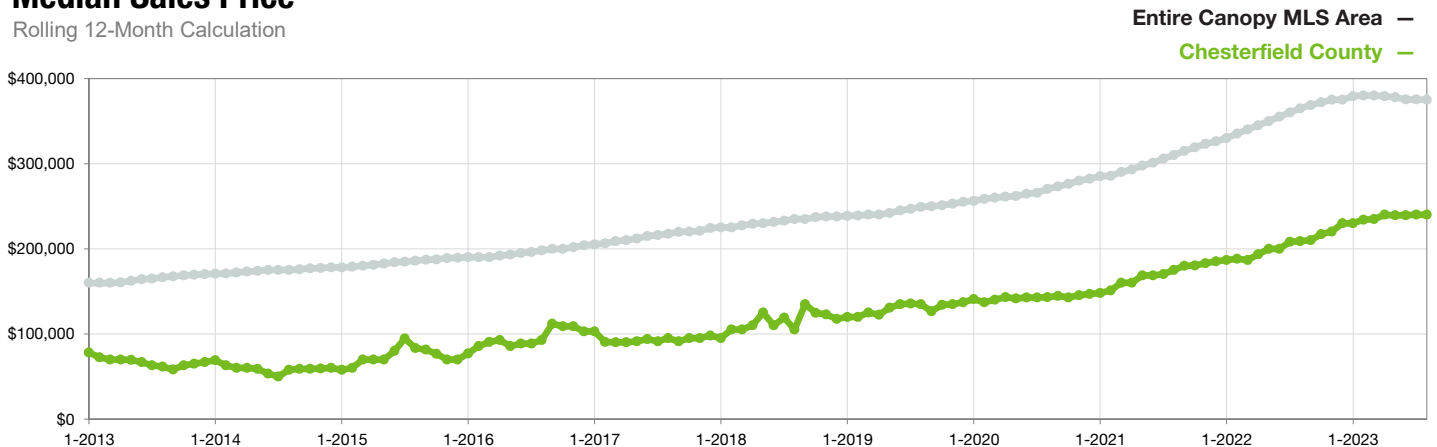
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August



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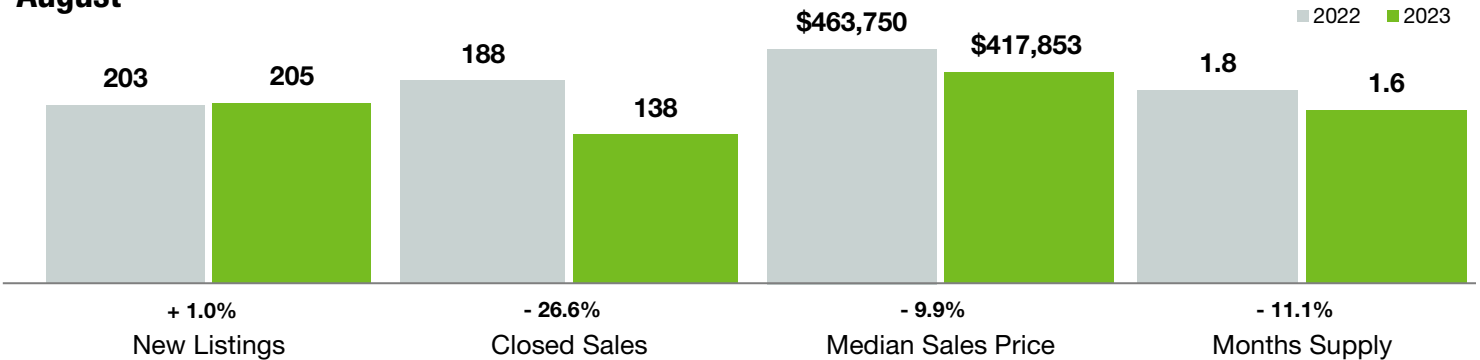
Lancaster County

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	203	205	+ 1.0%	1,800	1,311	- 27.2%
Pending Sales	158	152	- 3.8%	1,471	1,185	- 19.4%
Closed Sales	188	138	- 26.6%	1,392	1,123	- 19.3%
Median Sales Price*	\$463,750	\$417,853	- 9.9%	\$426,600	\$415,000	- 2.7%
Average Sales Price*	\$479,481	\$439,057	- 8.4%	\$437,277	\$439,160	+ 0.4%
Percent of Original List Price Received*	98.9%	98.6%	- 0.3%	101.0%	97.6%	- 3.4%
List to Close	77	90	+ 16.9%	75	89	+ 18.7%
Days on Market Until Sale	18	24	+ 33.3%	18	38	+ 111.1%
Cumulative Days on Market Until Sale	18	28	+ 55.6%	17	41	+ 141.2%
Average List Price	\$440,751	\$440,218	- 0.1%	\$453,758	\$442,310	- 2.5%
Inventory of Homes for Sale	312	223	- 28.5%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

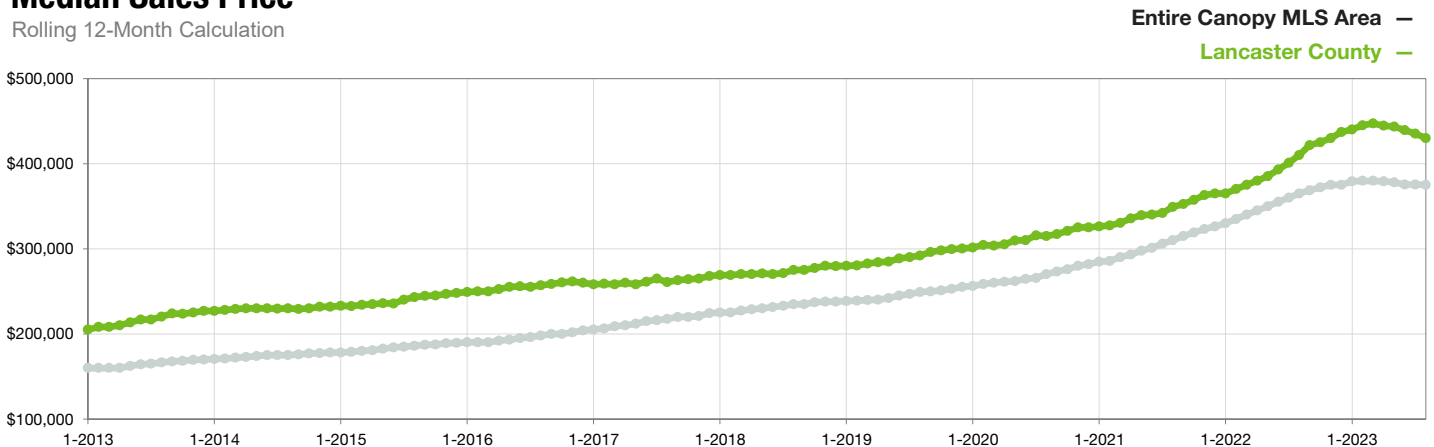
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August



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for August 2023

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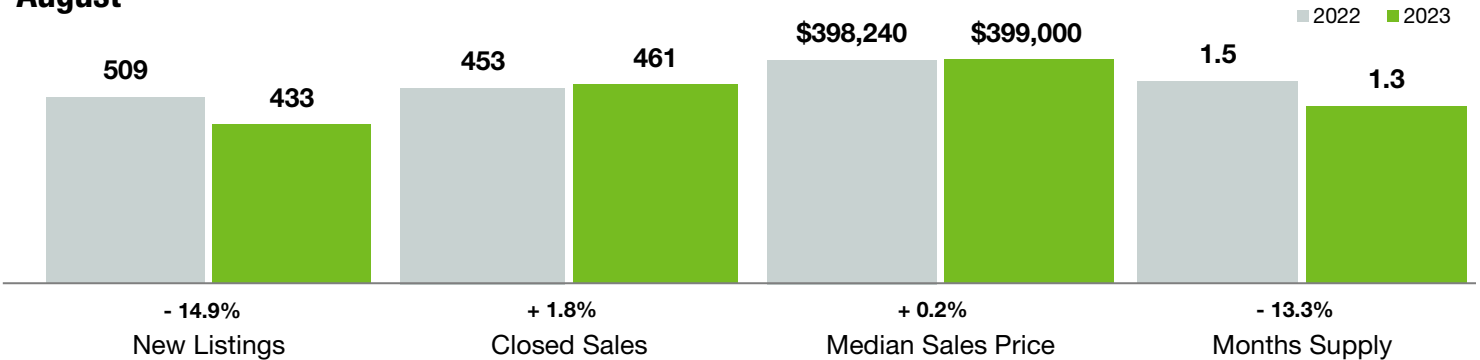
York County

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	509	433	- 14.9%	4,146	3,275	- 21.0%
Pending Sales	430	379	- 11.9%	3,529	3,043	- 13.8%
Closed Sales	453	461	+ 1.8%	3,563	2,864	- 19.6%
Median Sales Price*	\$398,240	\$399,000	+ 0.2%	\$381,817	\$380,000	- 0.5%
Average Sales Price*	\$452,584	\$472,618	+ 4.4%	\$427,297	\$434,649	+ 1.7%
Percent of Original List Price Received*	98.9%	97.8%	- 1.1%	101.3%	97.4%	- 3.8%
List to Close	71	93	+ 31.0%	73	83	+ 13.7%
Days on Market Until Sale	20	27	+ 35.0%	18	33	+ 83.3%
Cumulative Days on Market Until Sale	20	32	+ 60.0%	16	37	+ 131.3%
Average List Price	\$428,296	\$456,404	+ 6.6%	\$437,307	\$463,442	+ 6.0%
Inventory of Homes for Sale	659	459	- 30.3%	--	--	--
Months Supply of Inventory	1.5	1.3	- 13.3%	--	--	--

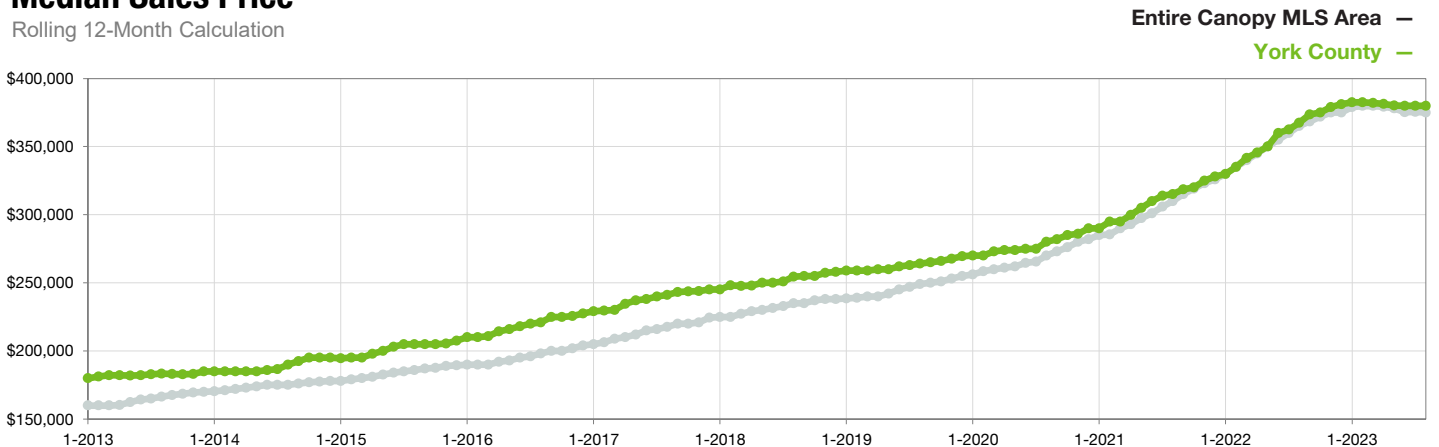
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August



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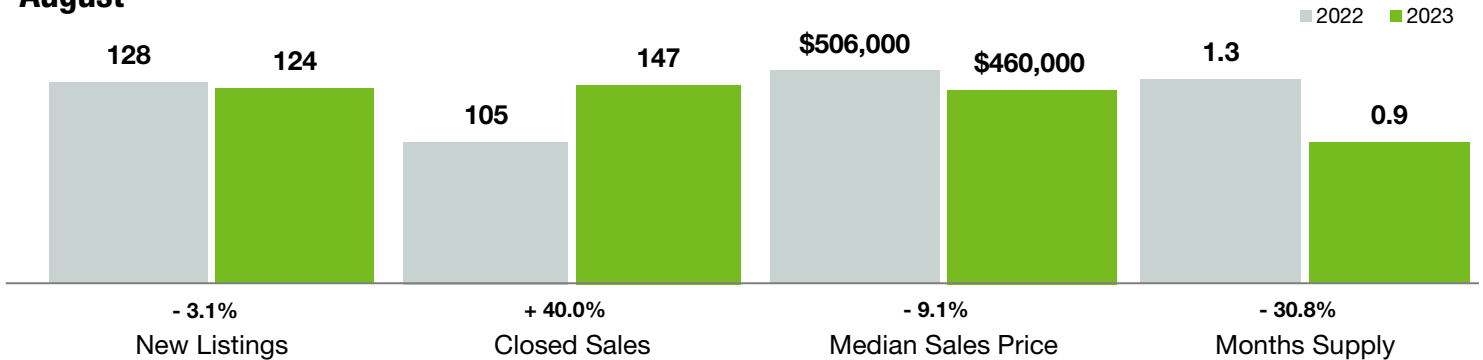
Fort Mill

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	128	124	- 3.1%	1,128	971	- 13.9%
Pending Sales	109	103	- 5.5%	976	923	- 5.4%
Closed Sales	105	147	+ 40.0%	965	868	- 10.1%
Median Sales Price*	\$506,000	\$460,000	- 9.1%	\$460,000	\$444,500	- 3.4%
Average Sales Price*	\$568,991	\$547,553	- 3.8%	\$522,399	\$510,650	- 2.2%
Percent of Original List Price Received*	98.9%	99.0%	+ 0.1%	102.5%	98.4%	- 4.0%
List to Close	66	93	+ 40.9%	70	84	+ 20.0%
Days on Market Until Sale	19	17	- 10.5%	15	28	+ 86.7%
Cumulative Days on Market Until Sale	17	22	+ 29.4%	12	29	+ 141.7%
Average List Price	\$474,612	\$573,408	+ 20.8%	\$535,492	\$561,052	+ 4.8%
Inventory of Homes for Sale	159	96	- 39.6%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

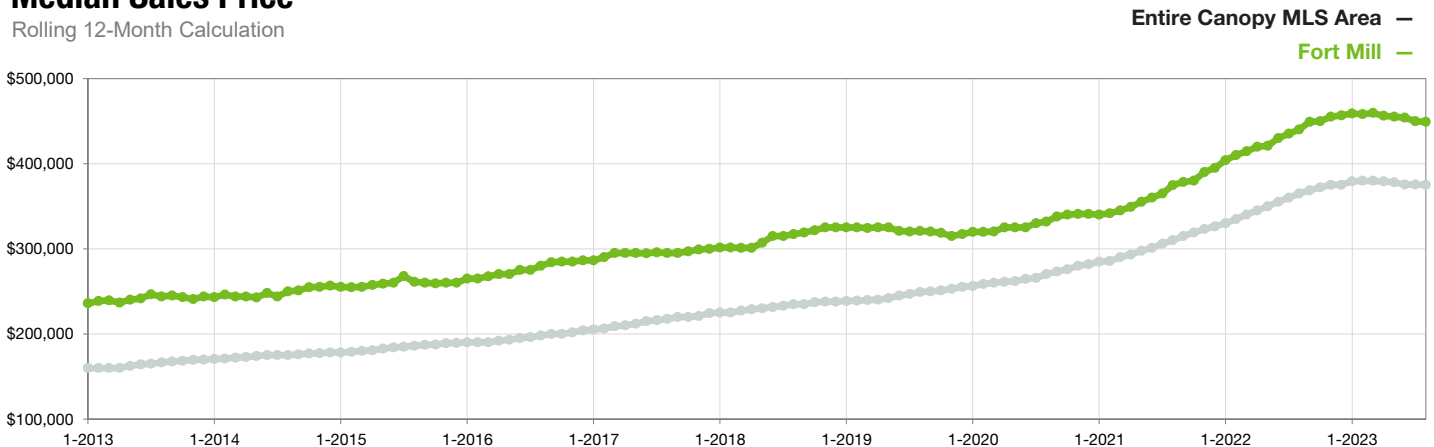
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August



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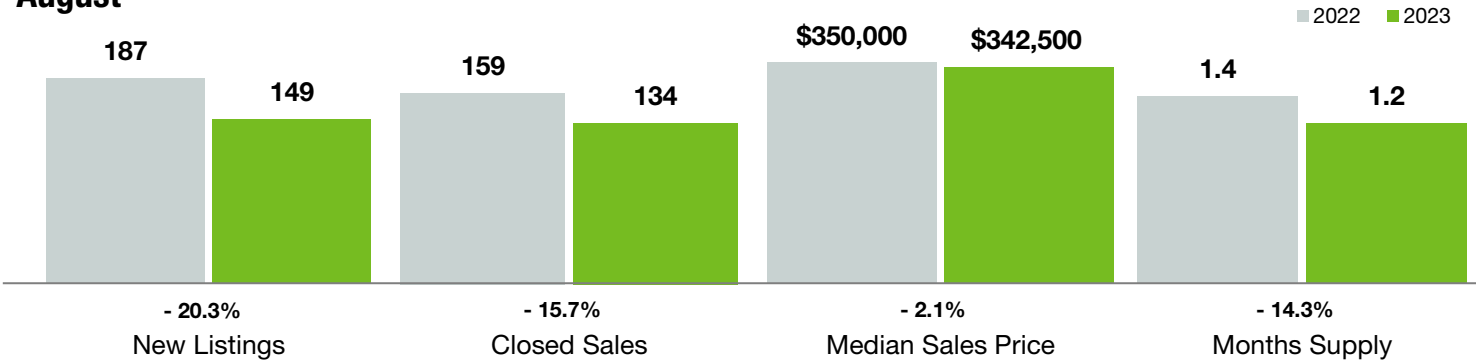
Rock Hill

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	187	149	- 20.3%	1,499	1,117	- 25.5%
Pending Sales	167	132	- 21.0%	1,249	1,058	- 15.3%
Closed Sales	159	134	- 15.7%	1,260	976	- 22.5%
Median Sales Price*	\$350,000	\$342,500	- 2.1%	\$320,000	\$326,750	+ 2.1%
Average Sales Price*	\$359,684	\$356,354	- 0.9%	\$336,443	\$342,936	+ 1.9%
Percent of Original List Price Received*	99.4%	97.6%	- 1.8%	101.1%	97.3%	- 3.8%
List to Close	64	70	+ 9.4%	62	73	+ 17.7%
Days on Market Until Sale	21	26	+ 23.8%	19	30	+ 57.9%
Cumulative Days on Market Until Sale	18	30	+ 66.7%	15	34	+ 126.7%
Average List Price	\$349,365	\$340,990	- 2.4%	\$346,194	\$358,232	+ 3.5%
Inventory of Homes for Sale	218	147	- 32.6%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

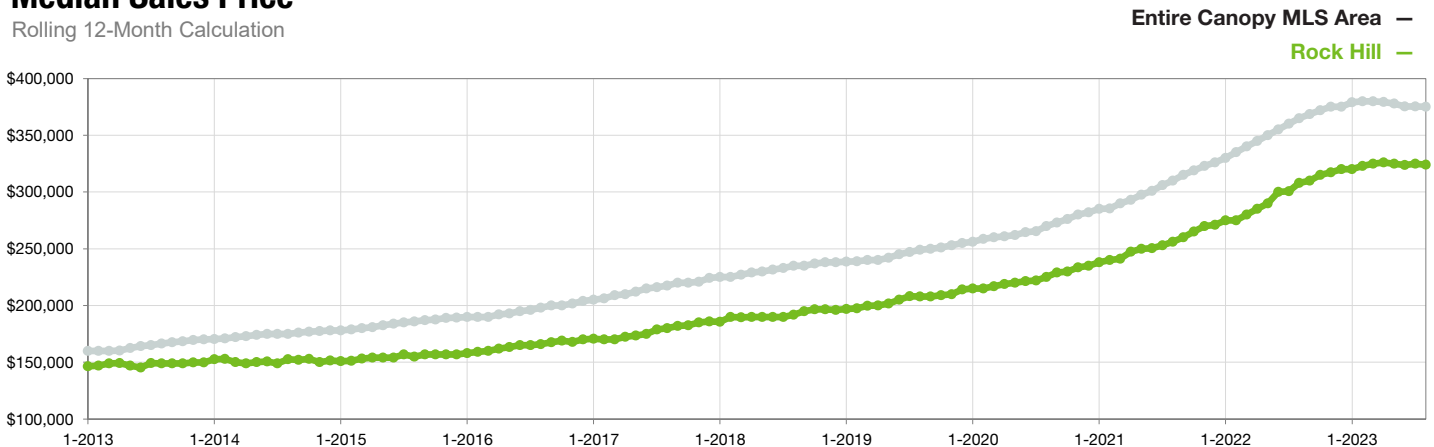
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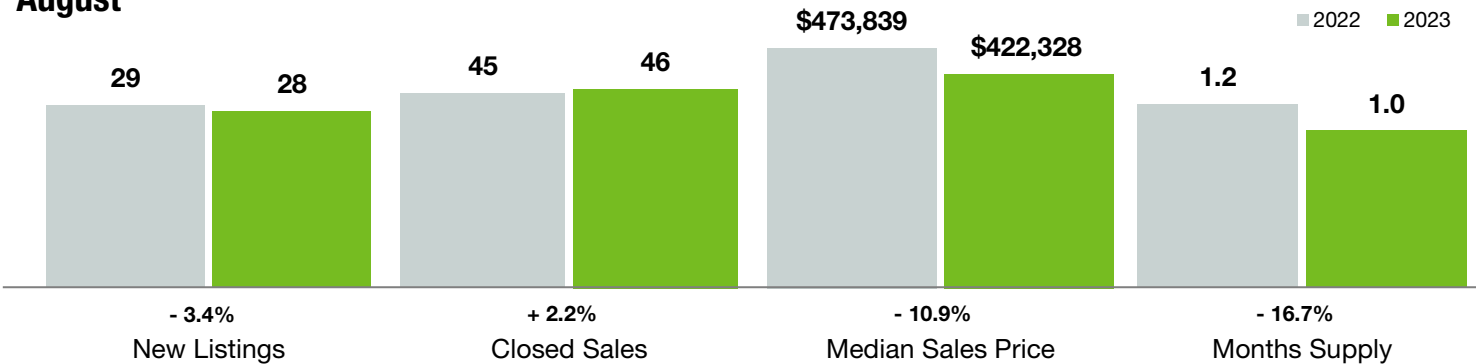
Tega Cay

South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	29	28	- 3.4%	294	212	- 27.9%
Pending Sales	29	24	- 17.2%	267	190	- 28.8%
Closed Sales	45	46	+ 2.2%	259	189	- 27.0%
Median Sales Price*	\$473,839	\$422,328	- 10.9%	\$470,000	\$485,000	+ 3.2%
Average Sales Price*	\$540,370	\$491,012	- 9.1%	\$504,272	\$532,415	+ 5.6%
Percent of Original List Price Received*	100.6%	98.6%	- 2.0%	102.9%	97.8%	- 5.0%
List to Close	113	181	+ 60.2%	95	109	+ 14.7%
Days on Market Until Sale	18	27	+ 50.0%	13	28	+ 115.4%
Cumulative Days on Market Until Sale	25	42	+ 68.0%	16	38	+ 137.5%
Average List Price	\$534,300	\$662,700	+ 24.0%	\$525,217	\$554,837	+ 5.6%
Inventory of Homes for Sale	37	23	- 37.8%	--	--	--
Months Supply of Inventory	1.2	1.0	- 16.7%	--	--	--

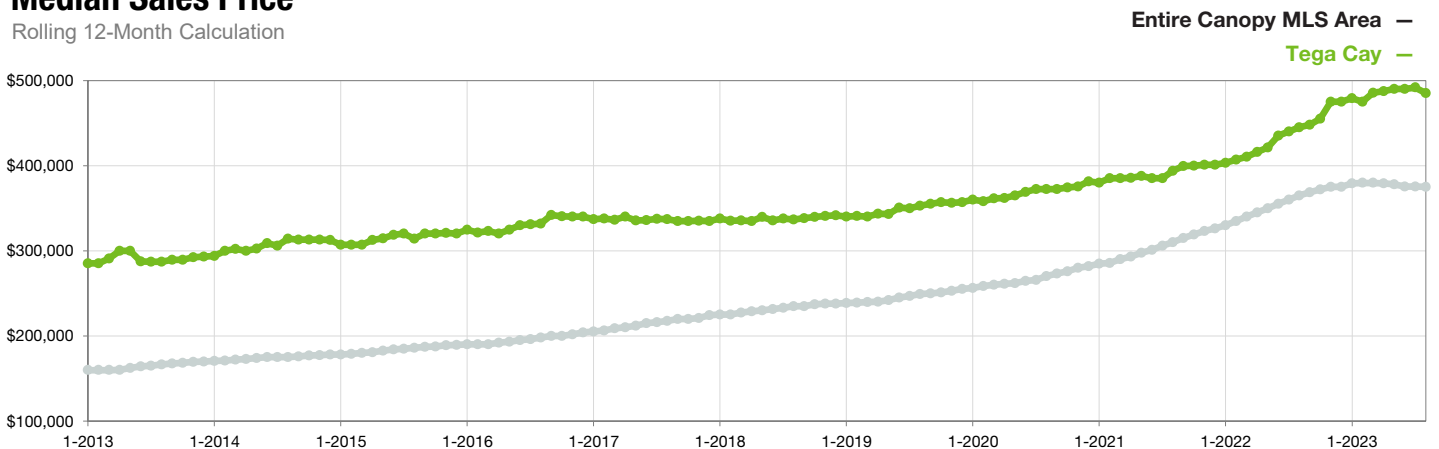
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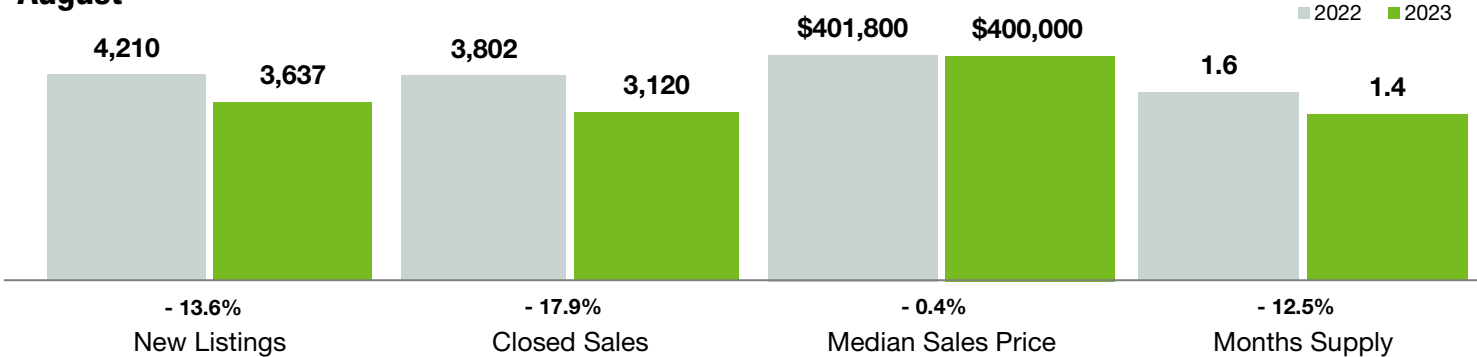
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	4,210	3,637	- 13.6%	35,749	27,367	- 23.4%
Pending Sales	3,527	3,059	- 13.3%	29,540	25,121	- 15.0%
Closed Sales	3,802	3,120	- 17.9%	29,887	23,720	- 20.6%
Median Sales Price*	\$401,800	\$400,000	- 0.4%	\$390,000	\$394,484	+ 1.1%
Average Sales Price*	\$473,443	\$489,341	+ 3.4%	\$457,751	\$477,135	+ 4.2%
Percent of Original List Price Received*	98.7%	98.5%	- 0.2%	101.6%	97.5%	- 4.0%
List to Close	74	82	+ 10.8%	74	88	+ 18.9%
Days on Market Until Sale	19	27	+ 42.1%	17	36	+ 111.8%
Cumulative Days on Market Until Sale	19	29	+ 52.6%	17	38	+ 123.5%
Average List Price	\$464,840	\$496,217	+ 6.8%	\$473,891	\$509,293	+ 7.5%
Inventory of Homes for Sale	5,814	3,970	- 31.7%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

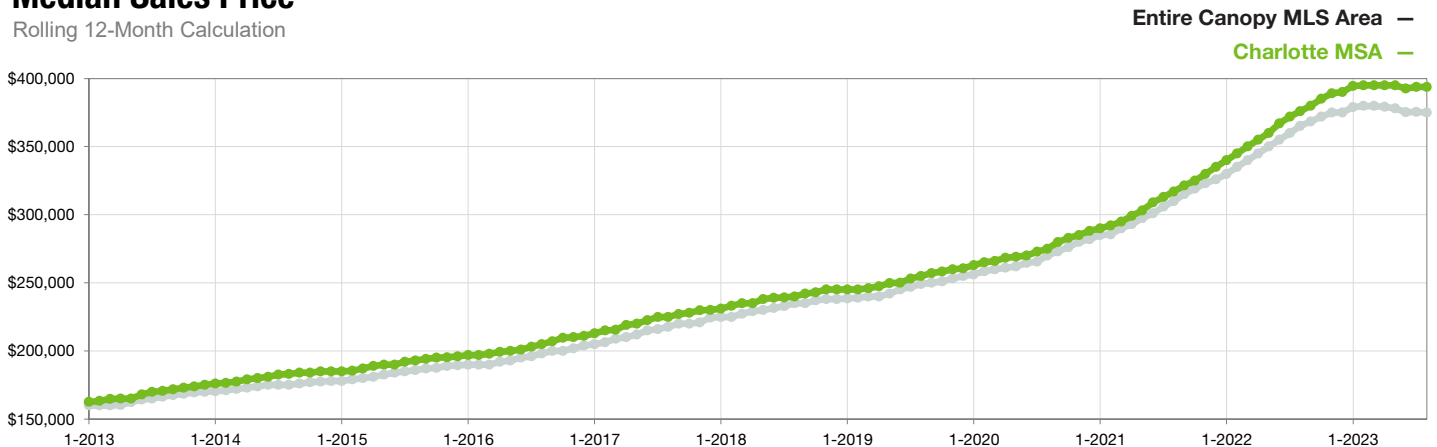
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