

# Local Market Update for June 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
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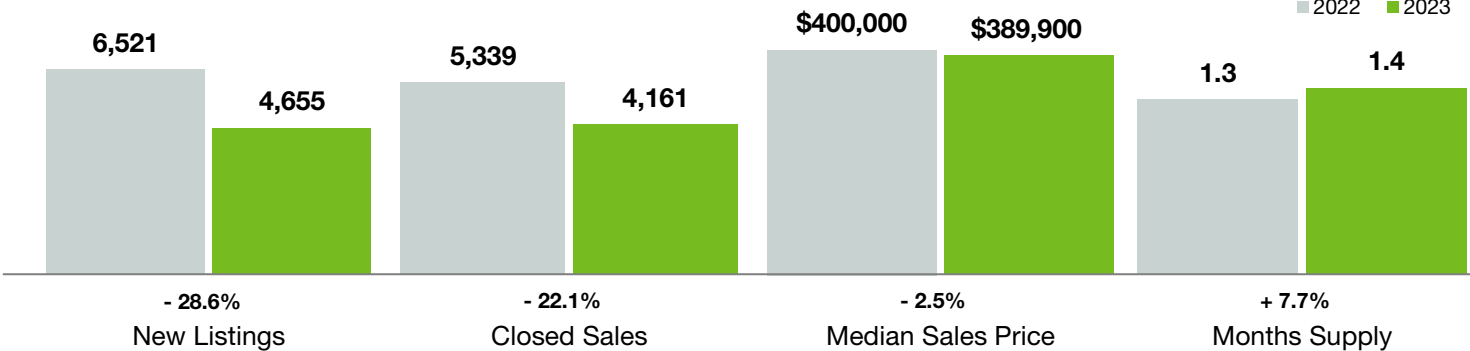
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	6,521	4,655	- 28.6%	31,906	25,193	- 21.0%
Pending Sales	4,323	4,055	- 6.2%	27,039	23,576	- 12.8%
Closed Sales	5,339	4,161	- 22.1%	26,784	21,150	- 21.0%
Median Sales Price*	\$400,000	\$389,900	- 2.5%	\$375,463	\$375,000	- 0.1%
Average Sales Price*	\$474,211	\$487,755	+ 2.9%	\$439,650	\$456,208	+ 3.8%
Percent of Original List Price Received*	101.9%	98.5%	- 3.3%	101.8%	96.9%	- 4.8%
List to Close	70	80	+ 14.3%	74	92	+ 24.3%
Days on Market Until Sale	14	29	+ 107.1%	18	40	+ 122.2%
Cumulative Days on Market Until Sale	14	31	+ 121.4%	18	43	+ 138.9%
Average List Price	\$479,691	\$498,215	+ 3.9%	\$463,665	\$497,659	+ 7.3%
Inventory of Homes for Sale	5,996	4,963	- 17.2%	--	--	--
Months Supply of Inventory	1.3	1.4	+ 7.7%	--	--	--

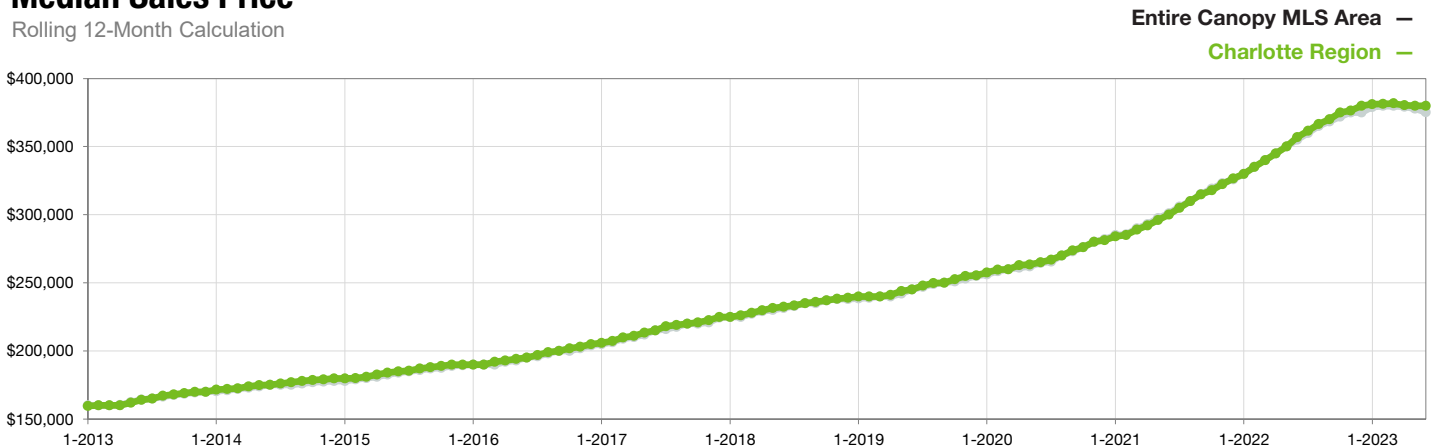
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### June



### Median Sales Price

Rolling 12-Month Calculation



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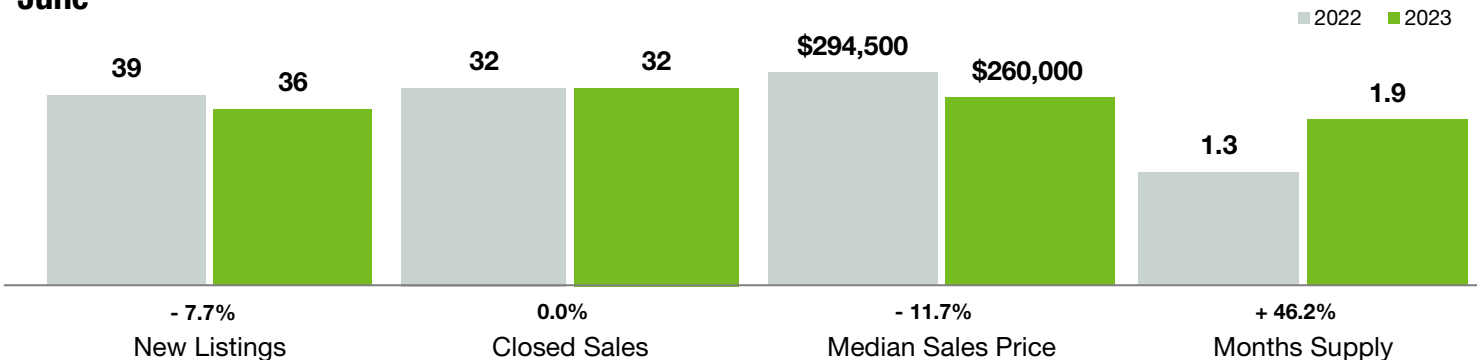
## Alexander County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	39	36	- 7.7%	206	162	- 21.4%
Pending Sales	26	26	0.0%	177	135	- 23.7%
Closed Sales	32	32	0.0%	191	120	- 37.2%
Median Sales Price*	\$294,500	\$260,000	- 11.7%	\$250,000	\$261,000	+ 4.4%
Average Sales Price*	\$306,447	\$324,413	+ 5.9%	\$297,371	\$314,605	+ 5.8%
Percent of Original List Price Received*	98.8%	99.5%	+ 0.7%	99.3%	96.3%	- 3.0%
List to Close	57	73	+ 28.1%	84	80	- 4.8%
Days on Market Until Sale	13	31	+ 138.5%	21	37	+ 76.2%
Cumulative Days on Market Until Sale	12	31	+ 158.3%	23	43	+ 87.0%
Average List Price	\$338,997	\$279,650	- 17.5%	\$317,752	\$332,261	+ 4.6%
Inventory of Homes for Sale	36	41	+ 13.9%	--	--	--
Months Supply of Inventory	1.3	1.9	+ 46.2%	--	--	--

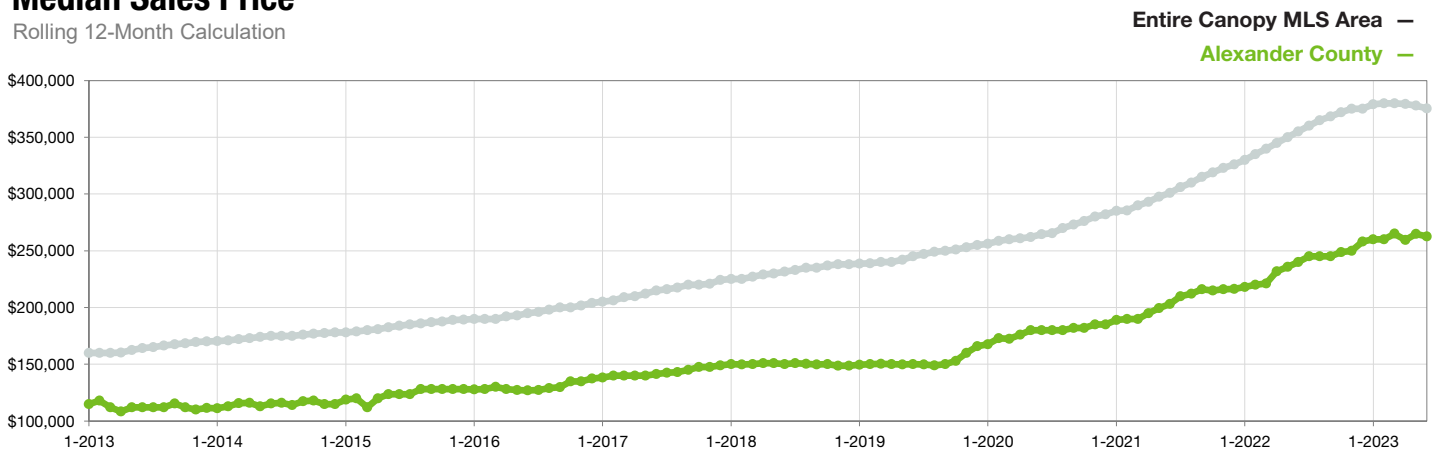
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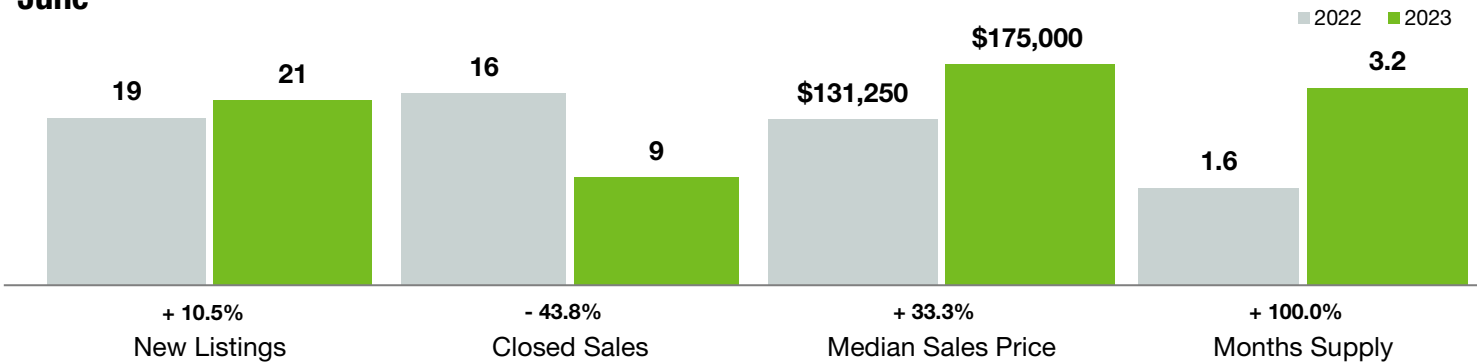
## Anson County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	19	21	+ 10.5%	103	102	- 1.0%
Pending Sales	17	18	+ 5.9%	94	94	0.0%
Closed Sales	16	9	- 43.8%	95	74	- 22.1%
Median Sales Price*	\$131,250	\$175,000	+ 33.3%	\$145,000	\$173,500	+ 19.7%
Average Sales Price*	\$145,588	\$186,389	+ 28.0%	\$168,316	\$186,976	+ 11.1%
Percent of Original List Price Received*	93.7%	91.7%	- 2.1%	94.4%	91.6%	- 3.0%
List to Close	83	97	+ 16.9%	101	116	+ 14.9%
Days on Market Until Sale	30	59	+ 96.7%	41	66	+ 61.0%
Cumulative Days on Market Until Sale	30	60	+ 100.0%	41	68	+ 65.9%
Average List Price	\$150,242	\$238,998	+ 59.1%	\$183,954	\$219,501	+ 19.3%
Inventory of Homes for Sale	24	40	+ 66.7%	--	--	--
Months Supply of Inventory	1.6	3.2	+ 100.0%	--	--	--

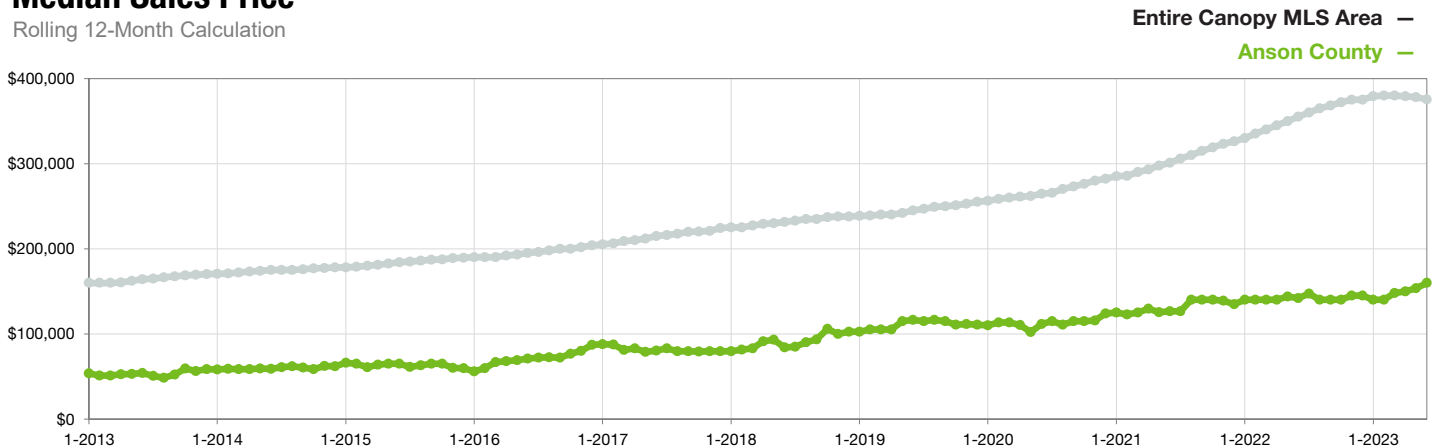
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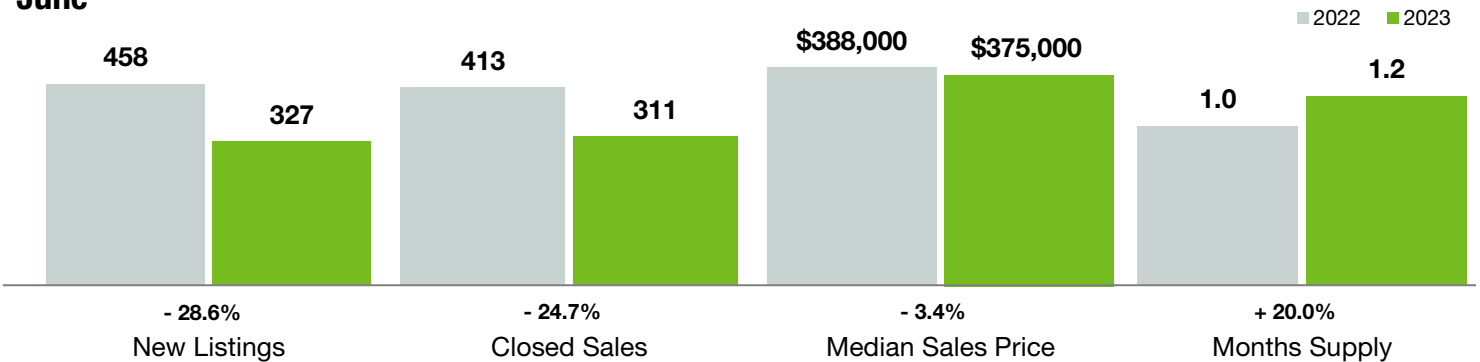
## Cabarrus County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	458	327	- 28.6%	2,194	1,728	- 21.2%
Pending Sales	289	313	+ 8.3%	1,893	1,705	- 9.9%
Closed Sales	413	311	- 24.7%	2,014	1,464	- 27.3%
Median Sales Price*	\$388,000	\$375,000	- 3.4%	\$369,233	\$362,590	- 1.8%
Average Sales Price*	\$419,561	\$415,568	- 1.0%	\$390,485	\$387,343	- 0.8%
Percent of Original List Price Received*	101.9%	98.2%	- 3.6%	102.2%	96.4%	- 5.7%
List to Close	65	74	+ 13.8%	67	90	+ 34.3%
Days on Market Until Sale	11	29	+ 163.6%	14	41	+ 192.9%
Cumulative Days on Market Until Sale	11	33	+ 200.0%	14	44	+ 214.3%
Average List Price	\$415,061	\$418,733	+ 0.9%	\$395,005	\$430,442	+ 9.0%
Inventory of Homes for Sale	361	306	- 15.2%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

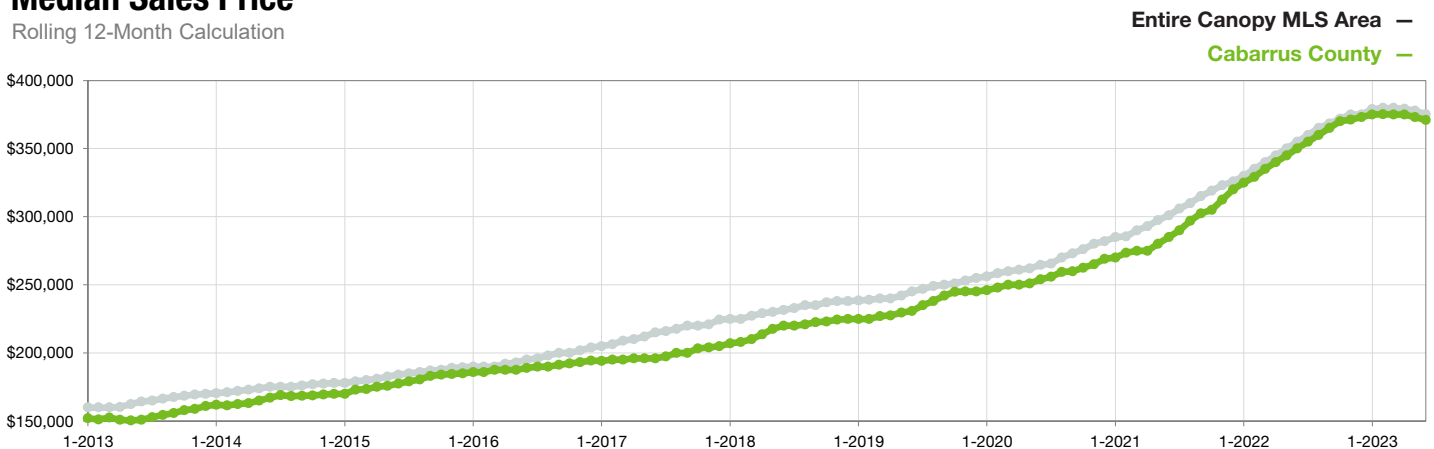
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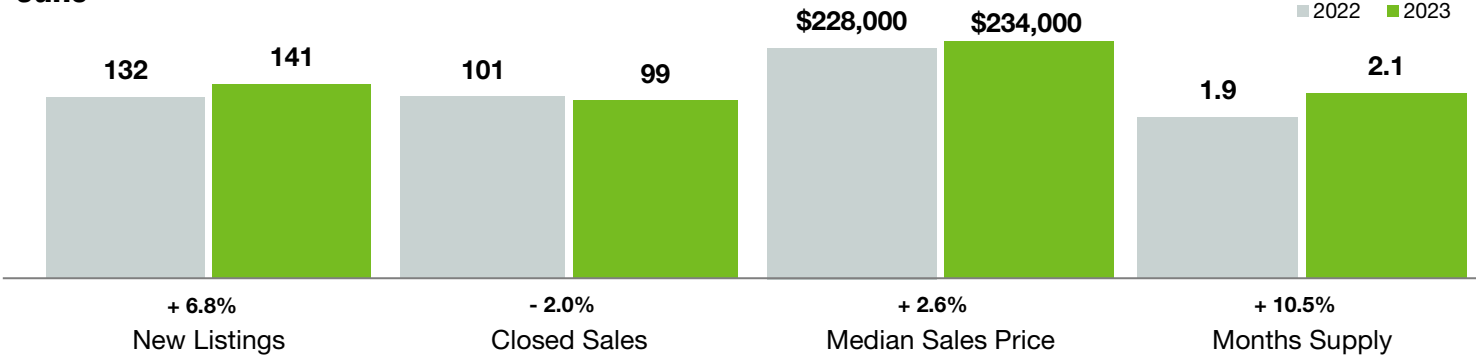
## Cleveland County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	132	141	+ 6.8%	639	673	+ 5.3%
Pending Sales	76	113	+ 48.7%	534	588	+ 10.1%
Closed Sales	101	99	- 2.0%	563	512	- 9.1%
Median Sales Price*	\$228,000	\$234,000	+ 2.6%	\$227,000	\$229,000	+ 0.9%
Average Sales Price*	\$262,705	\$268,193	+ 2.1%	\$262,173	\$261,106	- 0.4%
Percent of Original List Price Received*	97.9%	97.3%	- 0.6%	97.3%	95.4%	- 2.0%
List to Close	64	89	+ 39.1%	78	89	+ 14.1%
Days on Market Until Sale	17	42	+ 147.1%	28	47	+ 67.9%
Cumulative Days on Market Until Sale	25	46	+ 84.0%	30	53	+ 76.7%
Average List Price	\$302,582	\$280,277	- 7.4%	\$275,341	\$287,254	+ 4.3%
Inventory of Homes for Sale	172	184	+ 7.0%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--

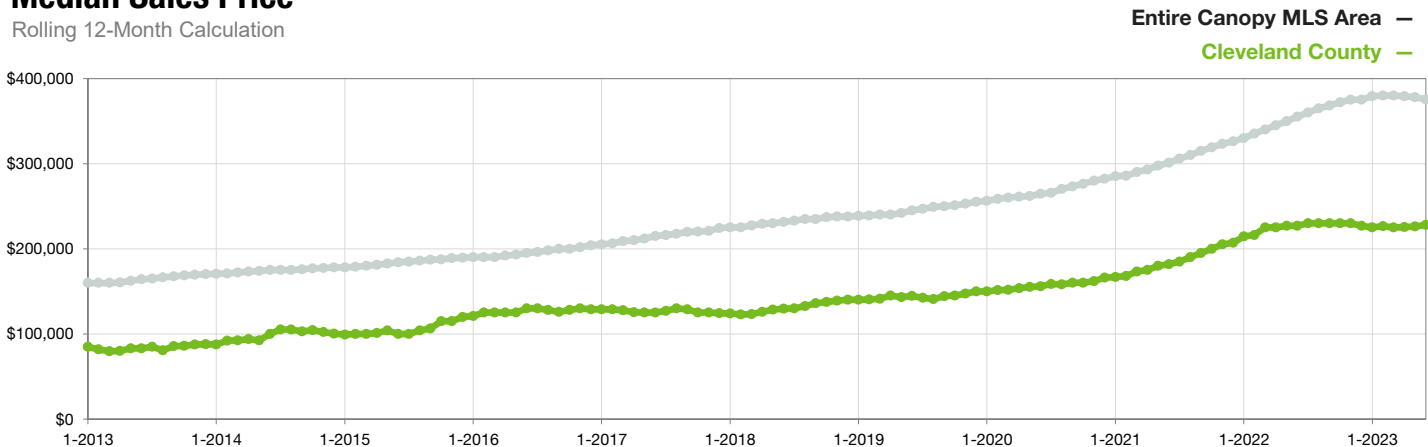
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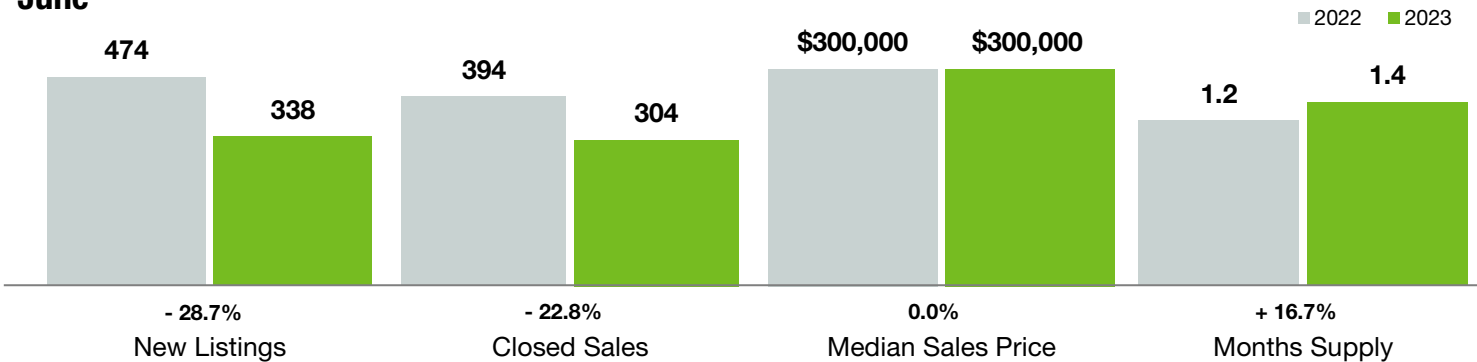
## Gaston County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	474	338	- 28.7%	2,382	1,943	- 18.4%
Pending Sales	315	324	+ 2.9%	2,054	1,864	- 9.3%
Closed Sales	394	304	- 22.8%	2,079	1,662	- 20.1%
Median Sales Price*	\$300,000	\$300,000	0.0%	\$305,000	\$295,000	- 3.3%
Average Sales Price*	\$343,687	\$330,127	- 3.9%	\$323,033	\$329,312	+ 1.9%
Percent of Original List Price Received*	101.2%	97.0%	- 4.2%	101.0%	95.6%	- 5.3%
List to Close	67	79	+ 17.9%	73	91	+ 24.7%
Days on Market Until Sale	15	30	+ 100.0%	19	41	+ 115.8%
Cumulative Days on Market Until Sale	15	31	+ 106.7%	17	46	+ 170.6%
Average List Price	\$336,553	\$350,474	+ 4.1%	\$326,636	\$346,389	+ 6.0%
Inventory of Homes for Sale	431	388	- 10.0%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

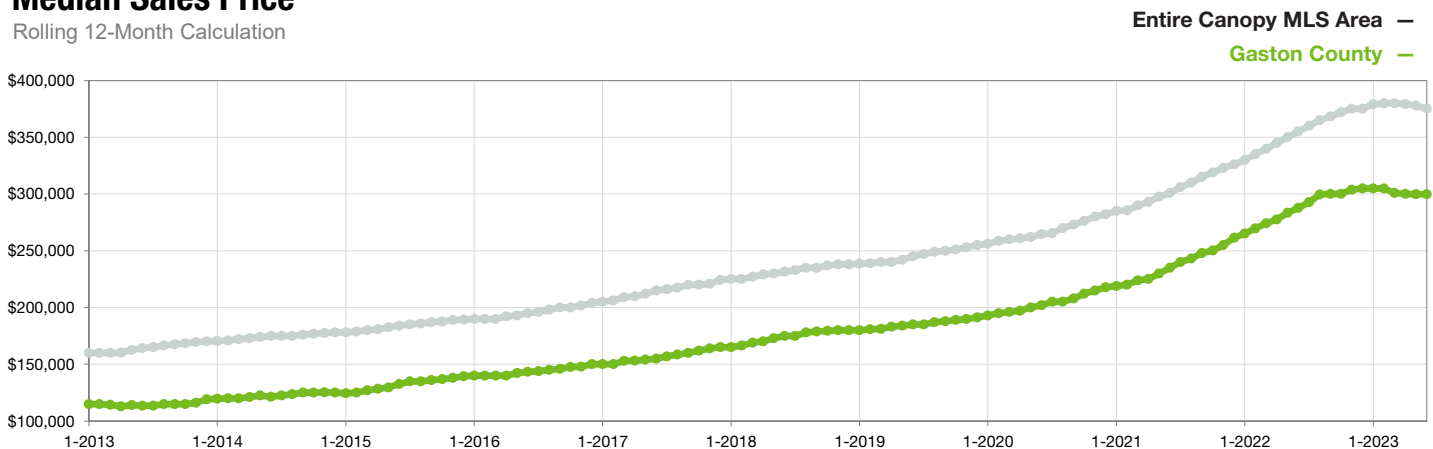
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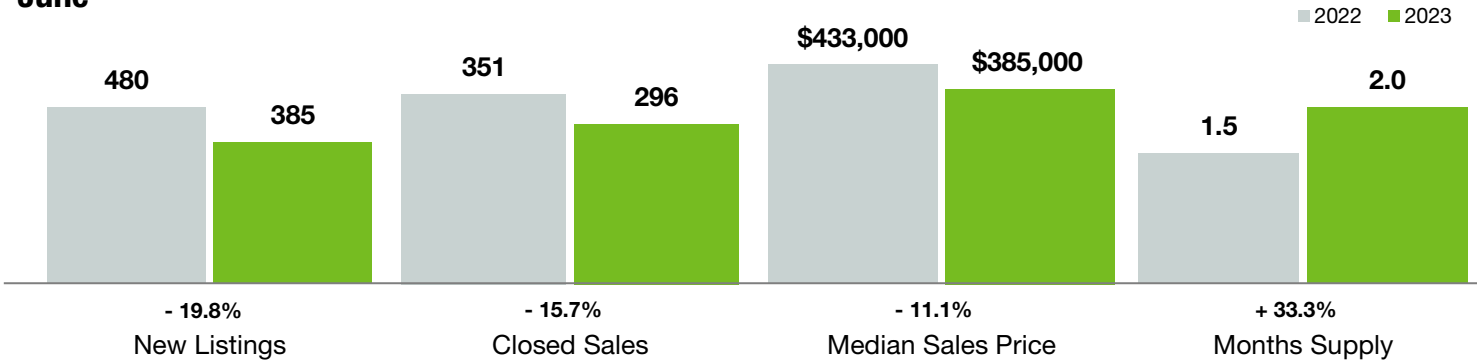
## Iredell County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	480	385	- 19.8%	2,218	2,010	- 9.4%
Pending Sales	298	325	+ 9.1%	1,819	1,714	- 5.8%
Closed Sales	351	296	- 15.7%	1,757	1,436	- 18.3%
Median Sales Price*	\$433,000	\$385,000	- 11.1%	\$380,000	\$375,000	- 1.3%
Average Sales Price*	\$523,381	\$502,153	- 4.1%	\$479,107	\$488,555	+ 2.0%
Percent of Original List Price Received*	100.2%	97.1%	- 3.1%	100.5%	96.0%	- 4.5%
List to Close	63	91	+ 44.4%	70	102	+ 45.7%
Days on Market Until Sale	16	40	+ 150.0%	23	47	+ 104.3%
Cumulative Days on Market Until Sale	15	44	+ 193.3%	21	52	+ 147.6%
Average List Price	\$523,773	\$531,286	+ 1.4%	\$503,624	\$541,658	+ 7.6%
Inventory of Homes for Sale	473	533	+ 12.7%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

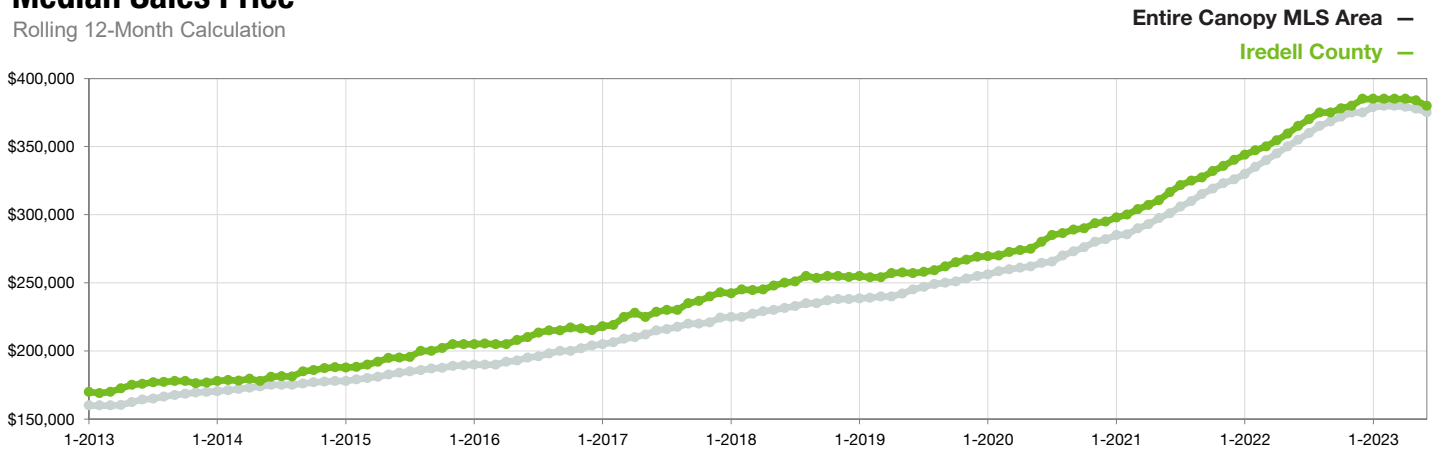
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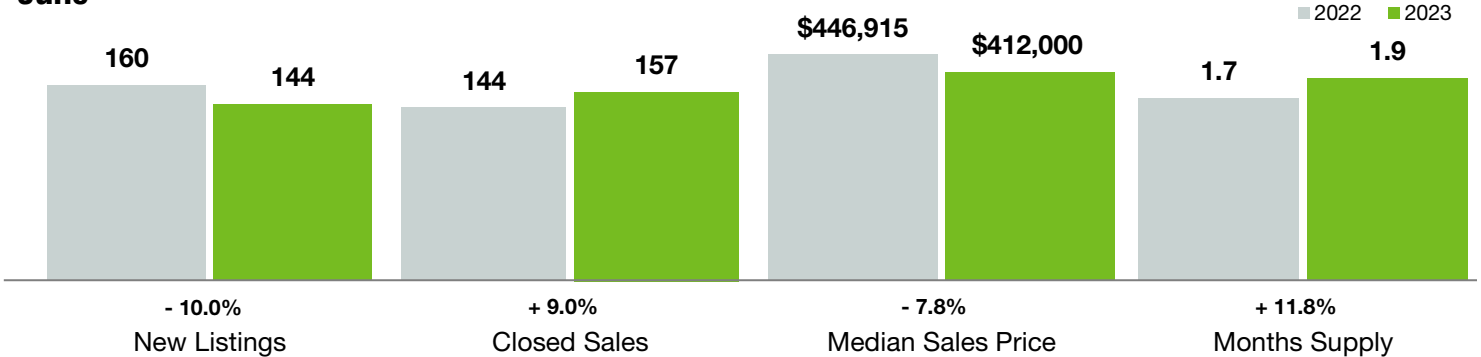
## Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	160	144	- 10.0%	945	774	- 18.1%
Pending Sales	140	115	- 17.9%	797	729	- 8.5%
Closed Sales	144	157	+ 9.0%	772	671	- 13.1%
Median Sales Price*	\$446,915	\$412,000	- 7.8%	\$420,000	\$415,000	- 1.2%
Average Sales Price*	\$463,814	\$522,288	+ 12.6%	\$453,762	\$484,648	+ 6.8%
Percent of Original List Price Received*	103.5%	97.0%	- 6.3%	101.1%	96.2%	- 4.8%
List to Close	106	100	- 5.7%	97	109	+ 12.4%
Days on Market Until Sale	26	44	+ 69.2%	26	52	+ 100.0%
Cumulative Days on Market Until Sale	30	43	+ 43.3%	26	53	+ 103.8%
Average List Price	\$484,393	\$519,375	+ 7.2%	\$474,929	\$527,118	+ 11.0%
Inventory of Homes for Sale	234	210	- 10.3%	--	--	--
Months Supply of Inventory	1.7	1.9	+ 11.8%	--	--	--

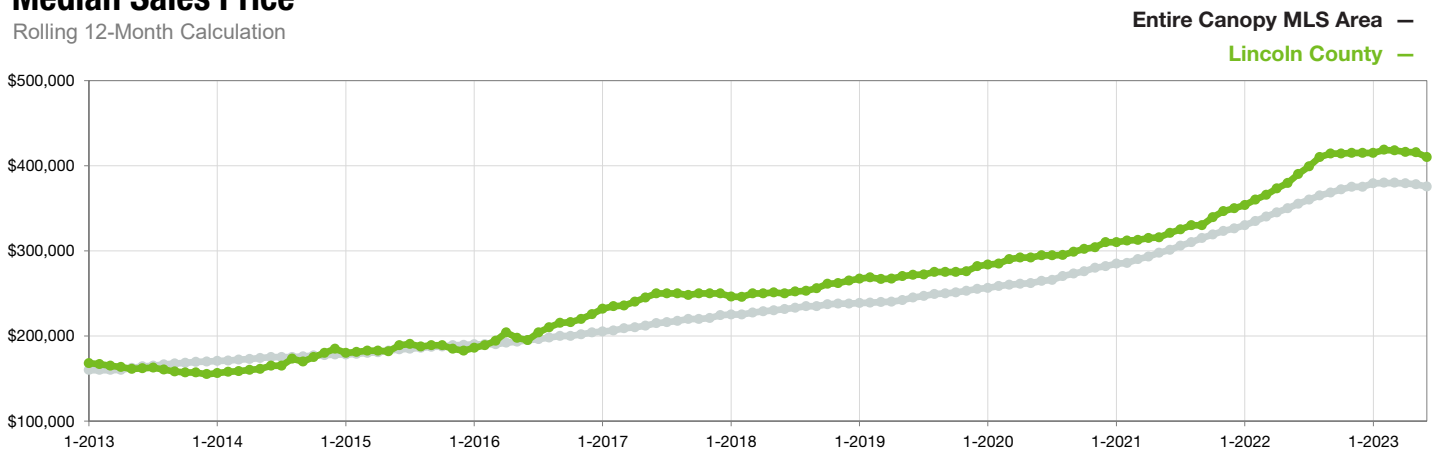
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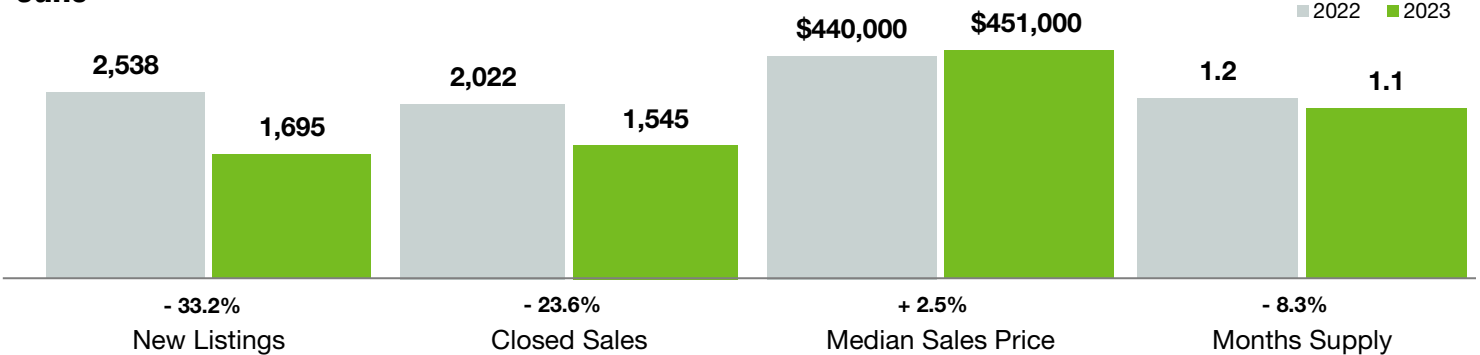
## Mecklenburg County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	2,538	<b>1,695</b>	- 33.2%	12,278	<b>9,273</b>	- 24.5%
Pending Sales	1,677	<b>1,423</b>	- 15.1%	10,468	<b>8,821</b>	- 15.7%
Closed Sales	2,022	<b>1,545</b>	- 23.6%	10,429	<b>8,002</b>	- 23.3%
Median Sales Price*	\$440,000	<b>\$451,000</b>	+ 2.5%	\$410,000	<b>\$423,000</b>	+ 3.2%
Average Sales Price*	\$552,459	<b>\$582,471</b>	+ 5.4%	\$505,038	<b>\$541,525</b>	+ 7.2%
Percent of Original List Price Received*	102.8%	<b>99.7%</b>	- 3.0%	103.0%	<b>97.9%</b>	- 5.0%
List to Close	67	<b>75</b>	+ 11.9%	73	<b>89</b>	+ 21.9%
Days on Market Until Sale	12	<b>23</b>	+ 91.7%	16	<b>37</b>	+ 131.3%
Cumulative Days on Market Until Sale	12	<b>25</b>	+ 108.3%	16	<b>38</b>	+ 137.5%
Average List Price	\$531,650	<b>\$589,207</b>	+ 10.8%	\$530,703	<b>\$592,614</b>	+ 11.7%
Inventory of Homes for Sale	2,103	<b>1,480</b>	- 29.6%	--	--	--
Months Supply of Inventory	1.2	<b>1.1</b>	- 8.3%	--	--	--

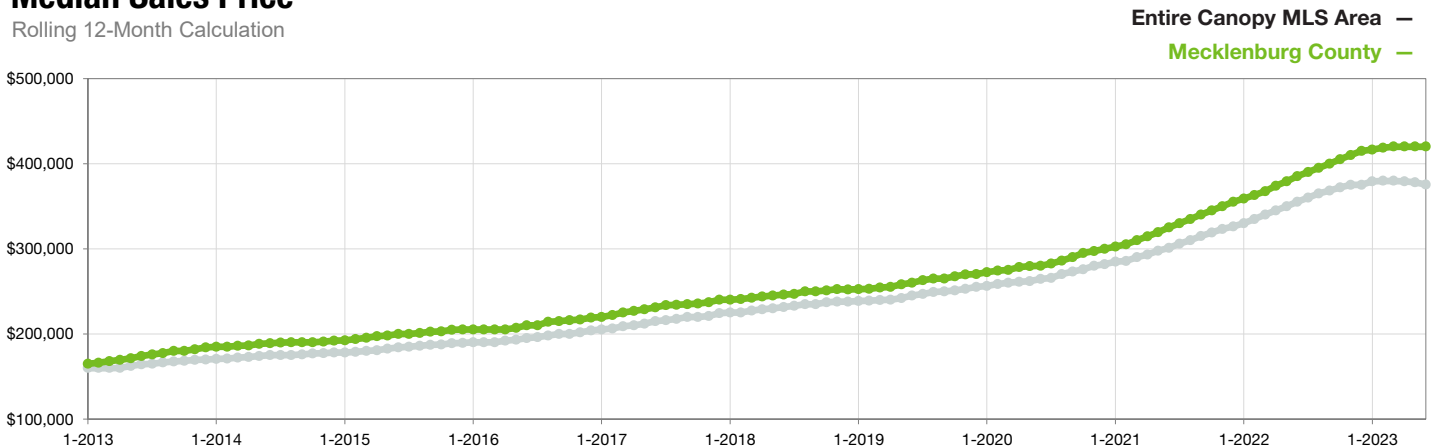
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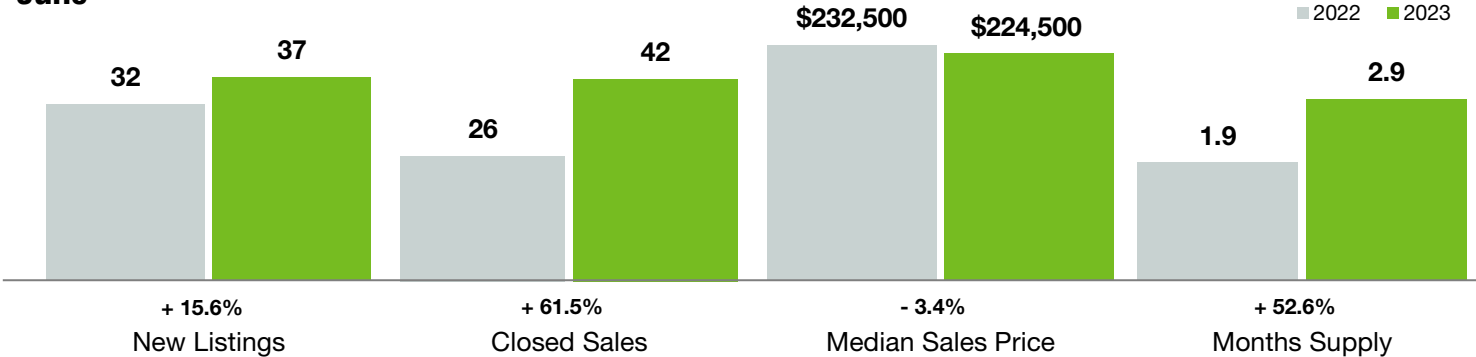
## Montgomery County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	32	37	+ 15.6%	166	172	+ 3.6%
Pending Sales	24	35	+ 45.8%	148	151	+ 2.0%
Closed Sales	26	42	+ 61.5%	139	134	- 3.6%
Median Sales Price*	\$232,500	\$224,500	- 3.4%	\$205,000	\$173,450	- 15.4%
Average Sales Price*	\$315,635	\$302,282	- 4.2%	\$351,512	\$297,566	- 15.3%
Percent of Original List Price Received*	95.1%	92.4%	- 2.8%	95.3%	92.1%	- 3.4%
List to Close	68	127	+ 86.8%	83	107	+ 28.9%
Days on Market Until Sale	25	91	+ 264.0%	40	73	+ 82.5%
Cumulative Days on Market Until Sale	30	93	+ 210.0%	44	81	+ 84.1%
Average List Price	\$511,547	\$417,221	- 18.4%	\$416,600	\$374,575	- 10.1%
Inventory of Homes for Sale	52	68	+ 30.8%	--	--	--
Months Supply of Inventory	1.9	2.9	+ 52.6%	--	--	--

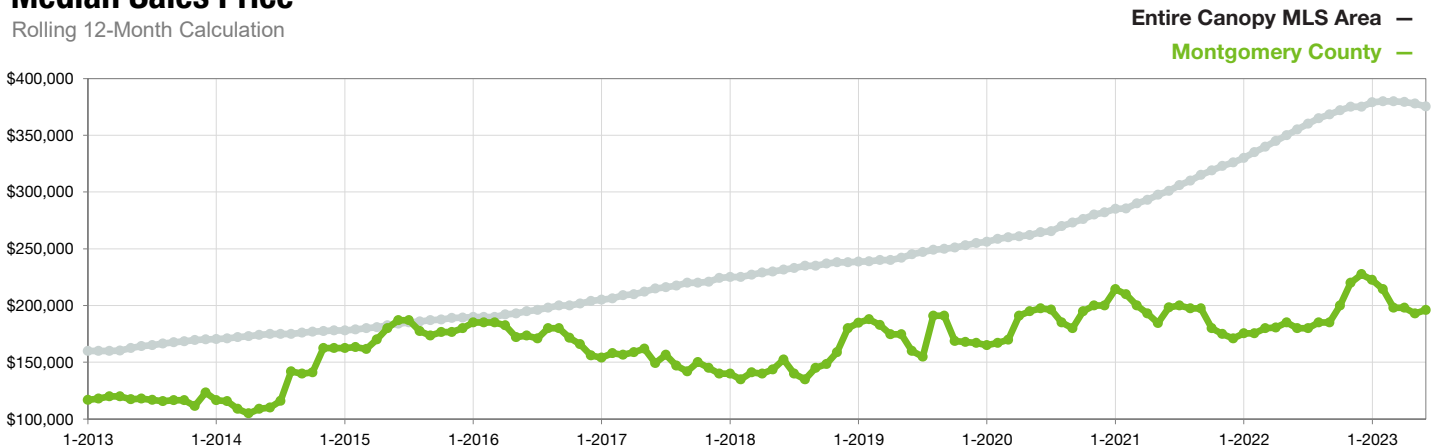
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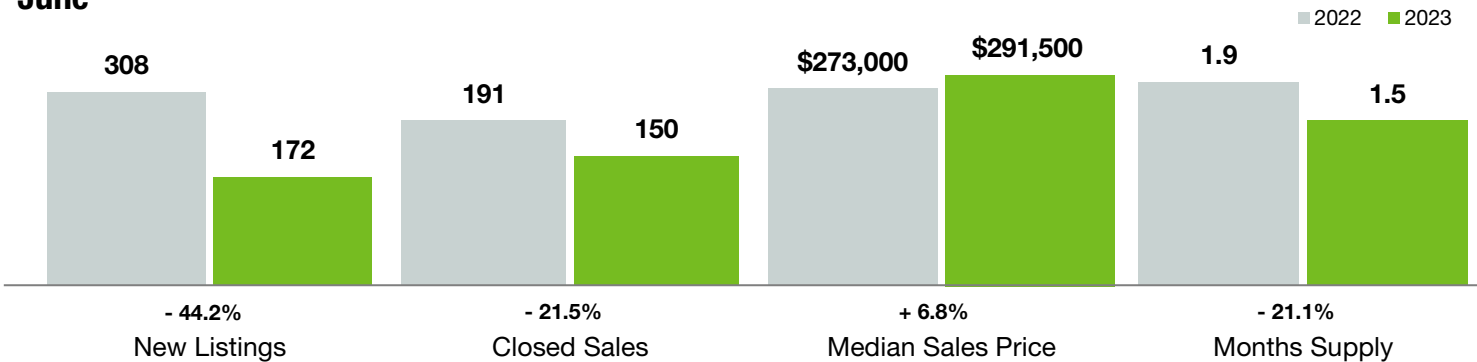
## Rowan County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	308	172	- 44.2%	1,364	975	- 28.5%
Pending Sales	179	146	- 18.4%	1,068	925	- 13.4%
Closed Sales	191	150	- 21.5%	1,064	866	- 18.6%
Median Sales Price*	\$273,000	\$291,500	+ 6.8%	\$250,000	\$261,990	+ 4.8%
Average Sales Price*	\$289,967	\$297,256	+ 2.5%	\$283,305	\$287,618	+ 1.5%
Percent of Original List Price Received*	100.5%	96.8%	- 3.7%	99.9%	95.5%	- 4.4%
List to Close	57	78	+ 36.8%	70	86	+ 22.9%
Days on Market Until Sale	14	34	+ 142.9%	19	40	+ 110.5%
Cumulative Days on Market Until Sale	12	39	+ 225.0%	21	46	+ 119.0%
Average List Price	\$342,773	\$351,203	+ 2.5%	\$304,766	\$312,661	+ 2.6%
Inventory of Homes for Sale	347	230	- 33.7%	--	--	--
Months Supply of Inventory	1.9	1.5	- 21.1%	--	--	--

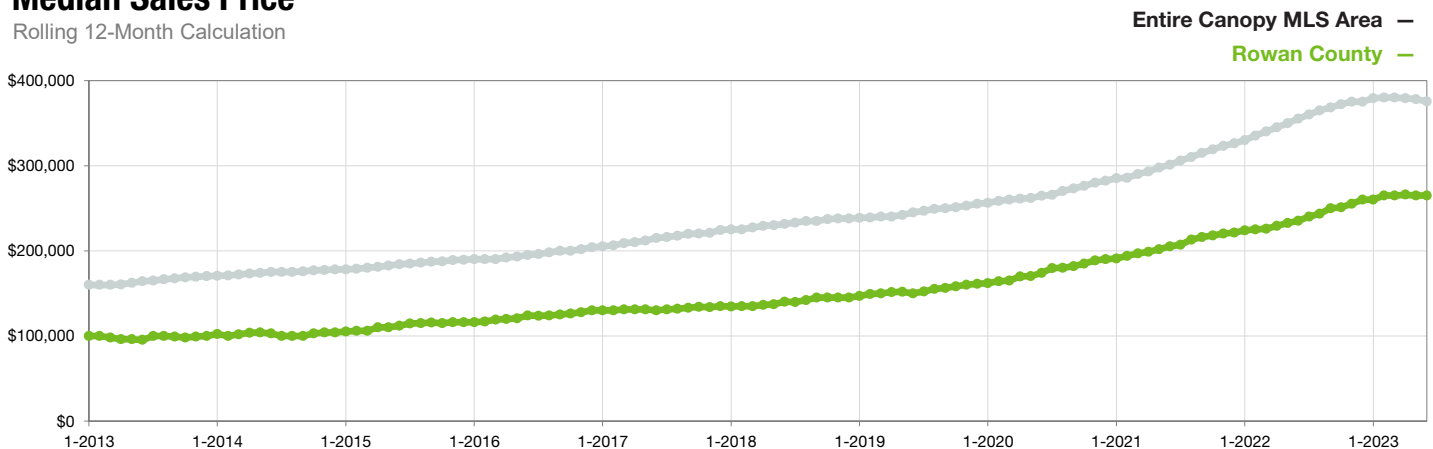
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### June



### Median Sales Price

Rolling 12-Month Calculation



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# Local Market Update for June 2023

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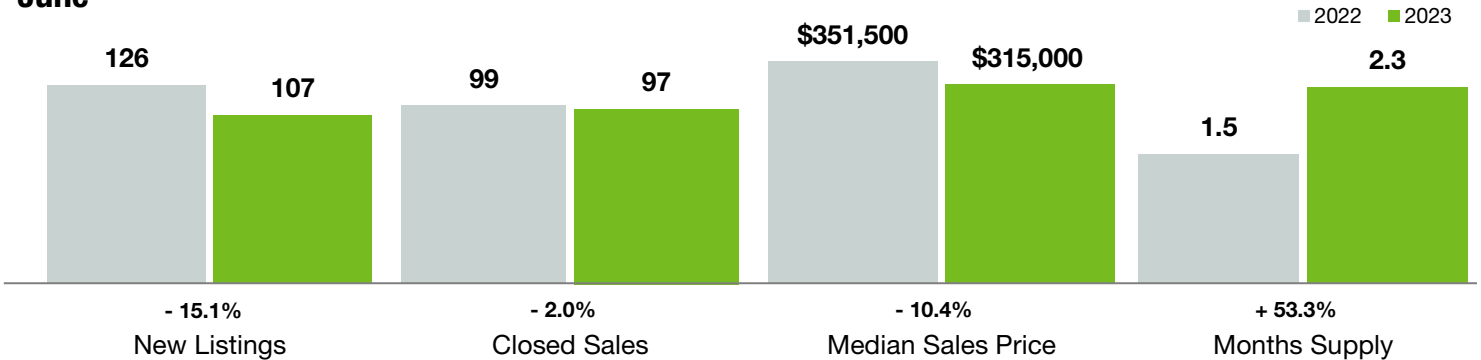
## Stanly County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	126	107	- 15.1%	656	569	- 13.3%
Pending Sales	88	86	- 2.3%	551	516	- 6.4%
Closed Sales	99	97	- 2.0%	482	479	- 0.6%
Median Sales Price*	\$351,500	\$315,000	- 10.4%	\$275,000	\$305,680	+ 11.2%
Average Sales Price*	\$333,563	\$323,324	- 3.1%	\$307,983	\$323,382	+ 5.0%
Percent of Original List Price Received*	101.0%	97.4%	- 3.6%	99.1%	94.9%	- 4.2%
List to Close	89	106	+ 19.1%	76	109	+ 43.4%
Days on Market Until Sale	16	51	+ 218.8%	21	55	+ 161.9%
Cumulative Days on Market Until Sale	15	55	+ 266.7%	19	62	+ 226.3%
Average List Price	\$309,664	\$342,717	+ 10.7%	\$324,897	\$355,884	+ 9.5%
Inventory of Homes for Sale	134	175	+ 30.6%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

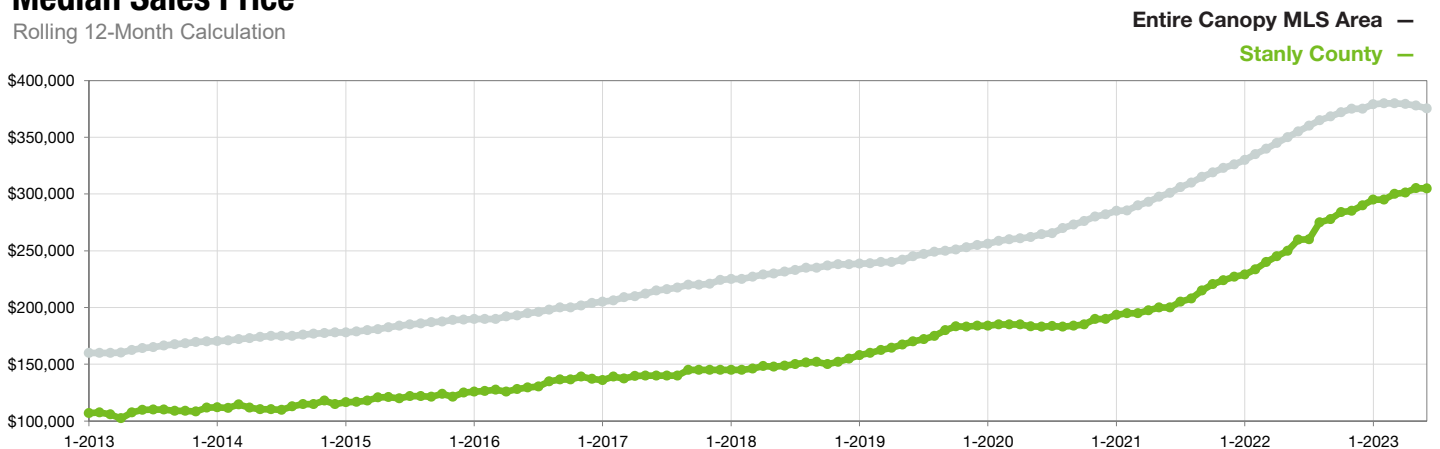
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### June



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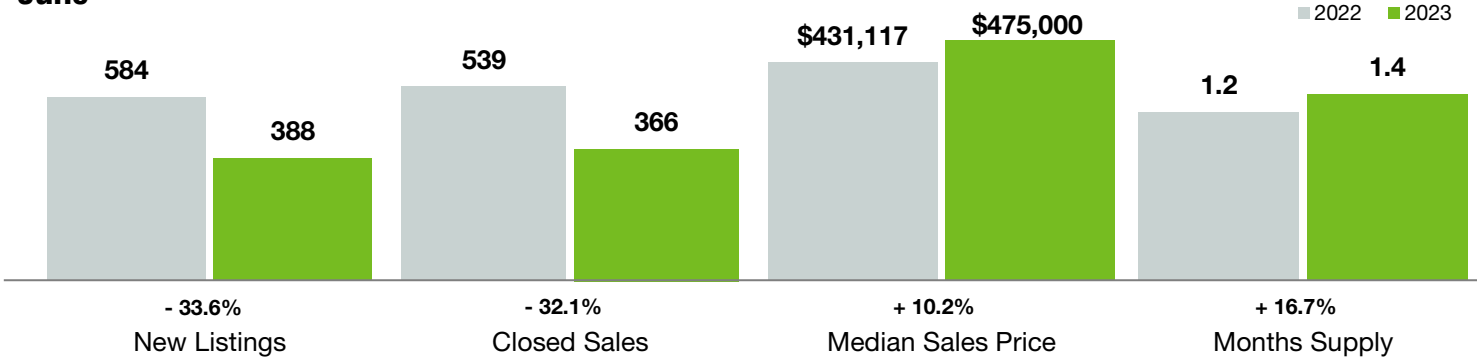
## Union County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	584	388	- 33.6%	2,798	2,002	- 28.4%
Pending Sales	359	316	- 12.0%	2,316	1,835	- 20.8%
Closed Sales	539	366	- 32.1%	2,266	1,737	- 23.3%
Median Sales Price*	\$431,117	\$475,000	+ 10.2%	\$438,015	\$450,000	+ 2.7%
Average Sales Price*	\$530,726	\$611,583	+ 15.2%	\$525,247	\$555,029	+ 5.7%
Percent of Original List Price Received*	102.3%	98.9%	- 3.3%	102.5%	97.2%	- 5.2%
List to Close	95	87	- 8.4%	81	103	+ 27.2%
Days on Market Until Sale	14	34	+ 142.9%	16	43	+ 168.8%
Cumulative Days on Market Until Sale	15	31	+ 106.7%	18	42	+ 133.3%
Average List Price	\$643,440	\$603,992	- 6.1%	\$582,668	\$611,315	+ 4.9%
Inventory of Homes for Sale	492	405	- 17.7%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

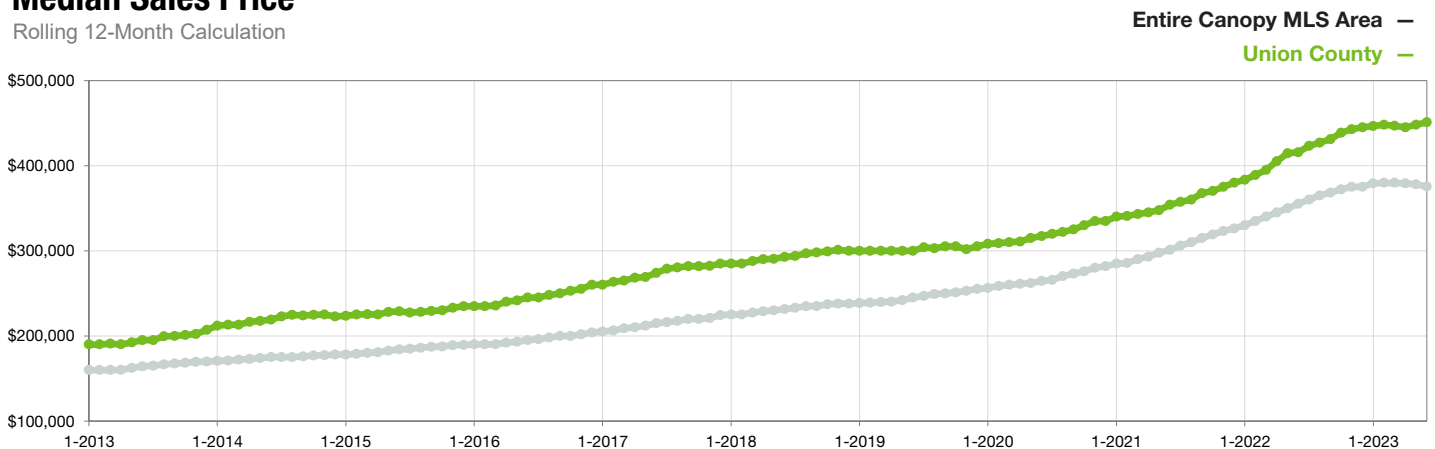
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### June



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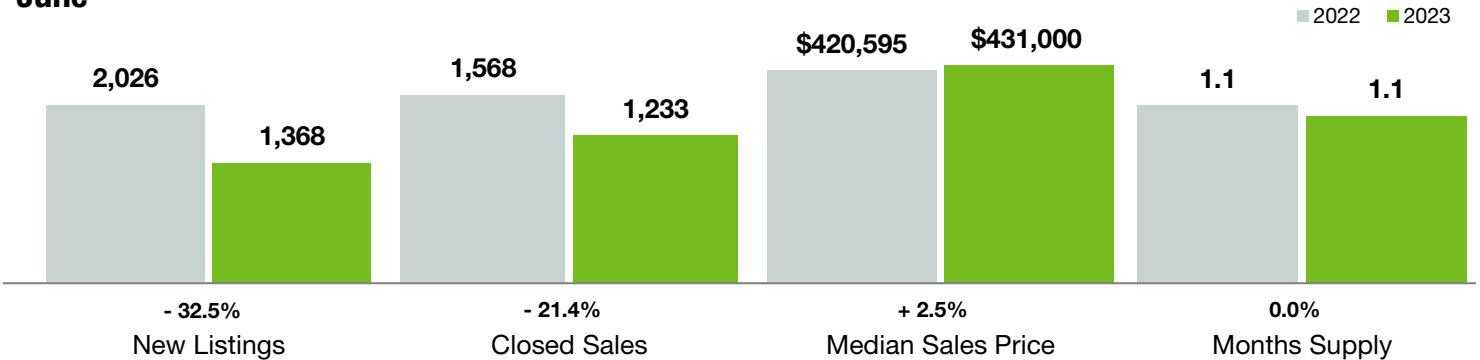
## City of Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	2,026	<b>1,368</b>	- 32.5%	9,863	<b>7,515</b>	- 23.8%
Pending Sales	1,326	<b>1,140</b>	- 14.0%	8,441	<b>7,166</b>	- 15.1%
Closed Sales	1,568	<b>1,233</b>	- 21.4%	8,434	<b>6,471</b>	- 23.3%
Median Sales Price*	\$420,595	<b>\$431,000</b>	+ 2.5%	\$395,000	<b>\$405,000</b>	+ 2.5%
Average Sales Price*	\$532,940	<b>\$580,508</b>	+ 8.9%	\$492,420	<b>\$528,473</b>	+ 7.3%
Percent of Original List Price Received*	102.7%	<b>99.9%</b>	- 2.7%	102.9%	<b>97.8%</b>	- 5.0%
List to Close	65	<b>74</b>	+ 13.8%	71	<b>88</b>	+ 23.9%
Days on Market Until Sale	12	<b>22</b>	+ 83.3%	16	<b>36</b>	+ 125.0%
Cumulative Days on Market Until Sale	12	<b>24</b>	+ 100.0%	16	<b>38</b>	+ 137.5%
Average List Price	\$513,228	<b>\$567,121</b>	+ 10.5%	\$511,773	<b>\$572,294</b>	+ 11.8%
Inventory of Homes for Sale	1,661	<b>1,172</b>	- 29.4%	--	--	--
Months Supply of Inventory	1.1	<b>1.1</b>	0.0%	--	--	--

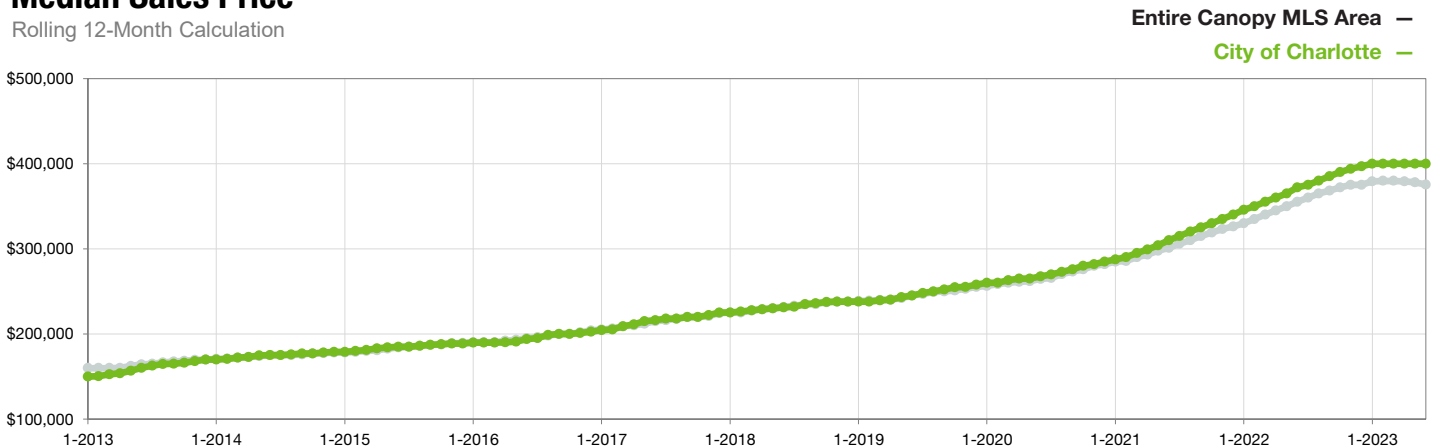
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### June



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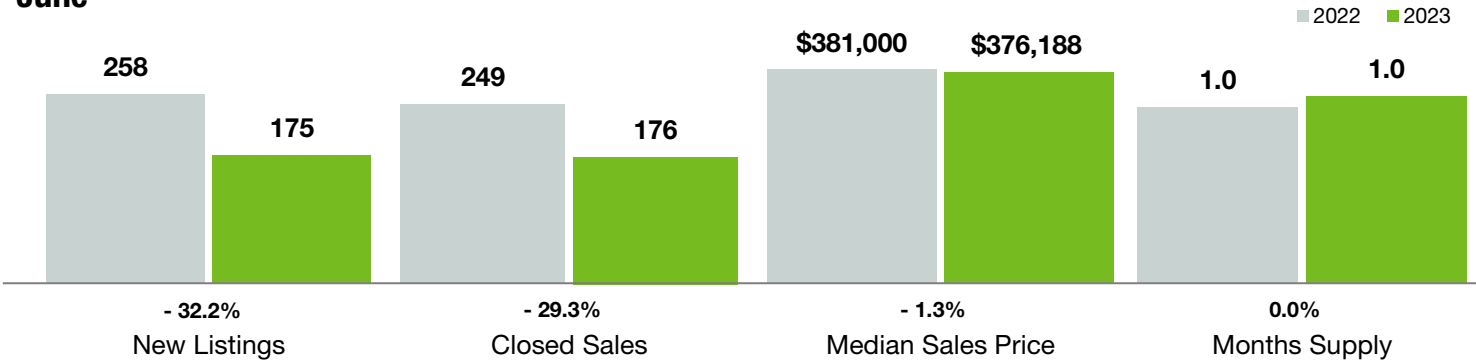
## Concord

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	258	175	- 32.2%	1,250	858	- 31.4%
Pending Sales	161	156	- 3.1%	1,102	878	- 20.3%
Closed Sales	249	176	- 29.3%	1,185	808	- 31.8%
Median Sales Price*	\$381,000	\$376,188	- 1.3%	\$366,780	\$360,000	- 1.8%
Average Sales Price*	\$421,407	\$419,762	- 0.4%	\$395,776	\$383,032	- 3.2%
Percent of Original List Price Received*	102.0%	98.2%	- 3.7%	102.7%	96.1%	- 6.4%
List to Close	65	73	+ 12.3%	67	89	+ 32.8%
Days on Market Until Sale	11	29	+ 163.6%	14	41	+ 192.9%
Cumulative Days on Market Until Sale	11	32	+ 190.9%	13	44	+ 238.5%
Average List Price	\$410,969	\$415,551	+ 1.1%	\$392,967	\$424,911	+ 8.1%
Inventory of Homes for Sale	197	140	- 28.9%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

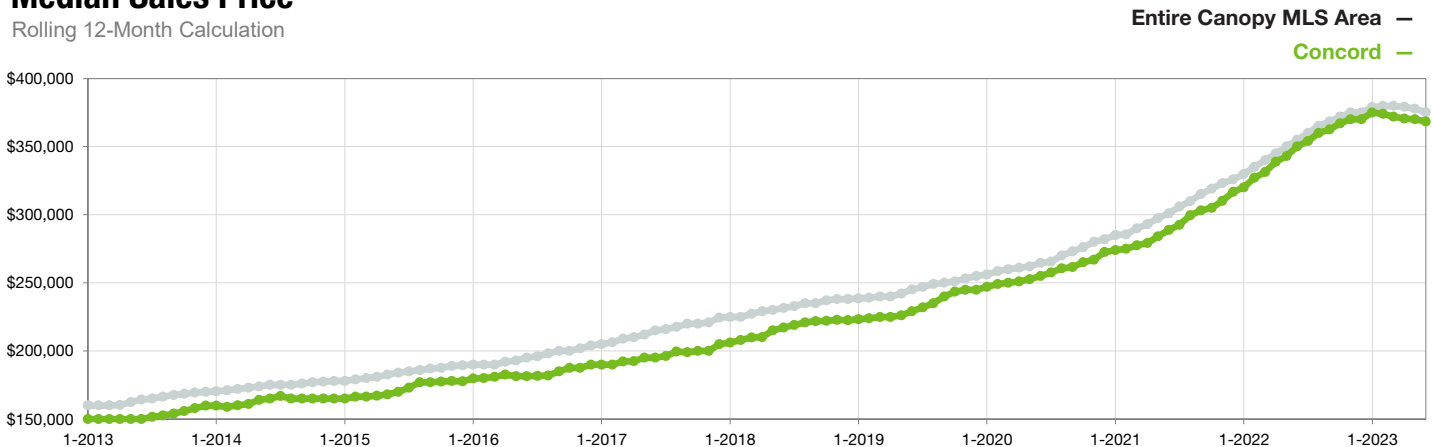
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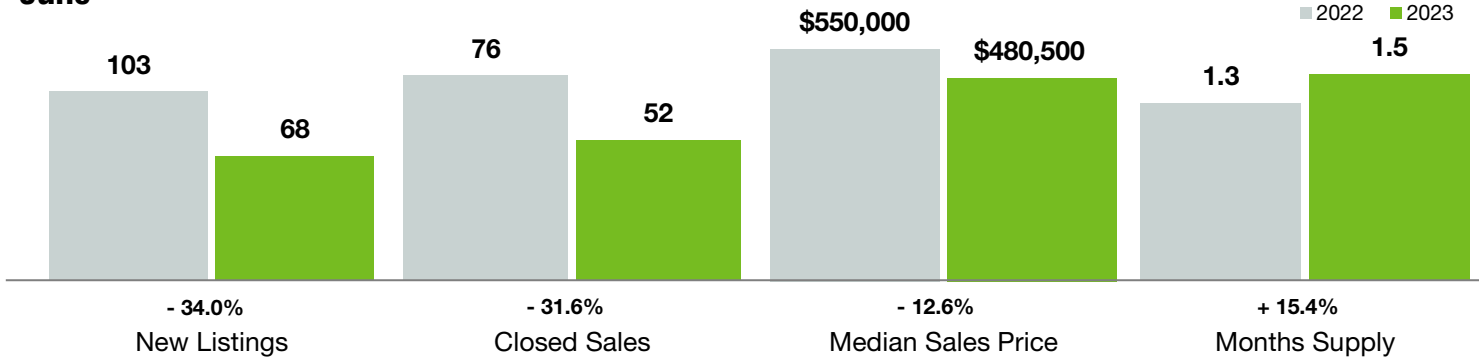
## Cornelius

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	103	68	- 34.0%	478	320	- 33.1%
Pending Sales	74	52	- 29.7%	389	282	- 27.5%
Closed Sales	76	52	- 31.6%	346	260	- 24.9%
Median Sales Price*	\$550,000	\$480,500	- 12.6%	\$482,900	\$495,000	+ 2.5%
Average Sales Price*	\$932,289	\$727,734	- 21.9%	\$708,675	\$742,399	+ 4.8%
Percent of Original List Price Received*	101.2%	97.0%	- 4.2%	102.5%	96.3%	- 6.0%
List to Close	61	71	+ 16.4%	54	82	+ 51.9%
Days on Market Until Sale	16	25	+ 56.3%	15	37	+ 146.7%
Cumulative Days on Market Until Sale	16	27	+ 68.8%	14	39	+ 178.6%
Average List Price	\$755,081	\$879,559	+ 16.5%	\$784,839	\$939,047	+ 19.6%
Inventory of Homes for Sale	84	69	- 17.9%	--	--	--
Months Supply of Inventory	1.3	1.5	+ 15.4%	--	--	--

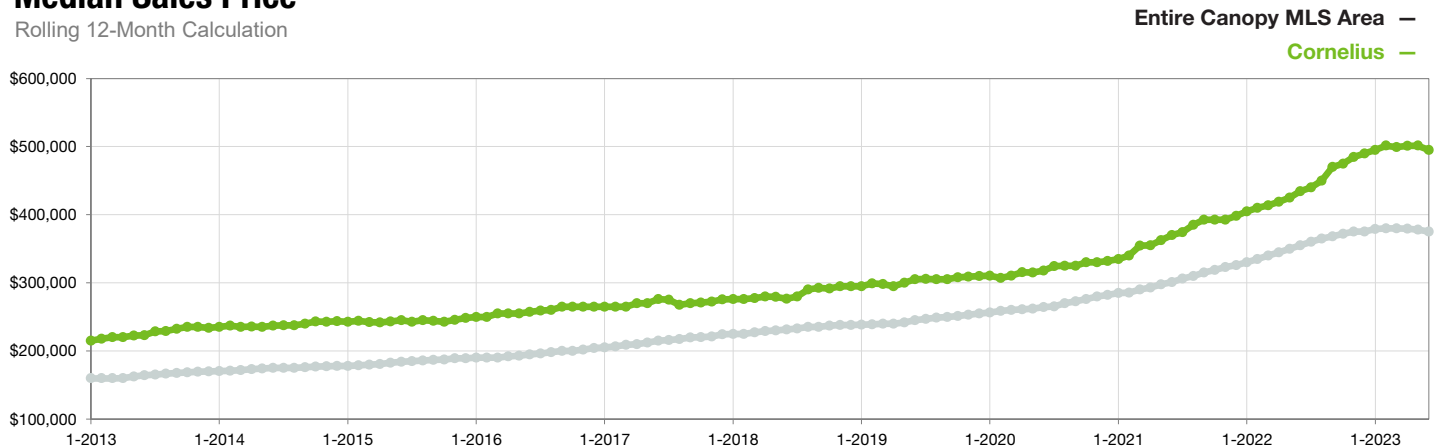
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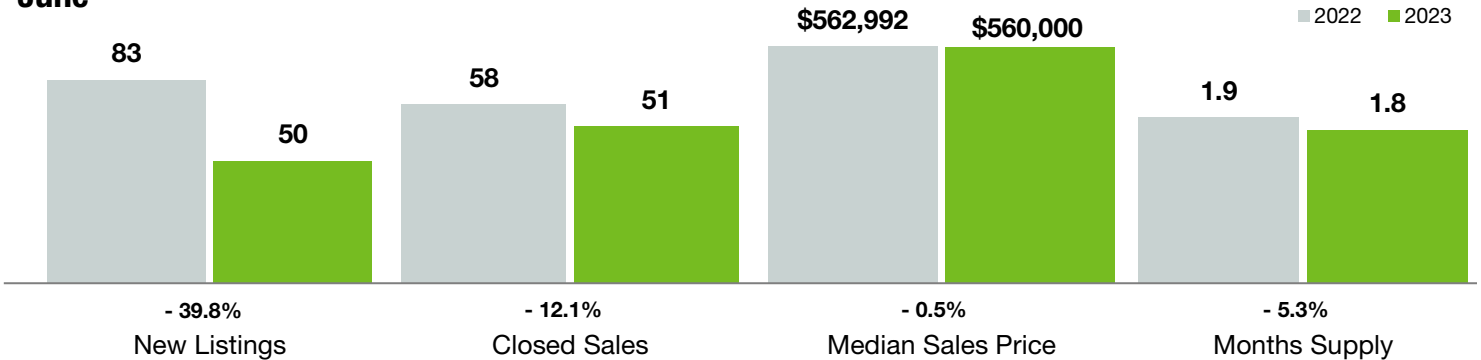
## Davidson

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	83	50	- 39.8%	312	273	- 12.5%
Pending Sales	46	46	0.0%	247	250	+ 1.2%
Closed Sales	58	51	- 12.1%	250	213	- 14.8%
Median Sales Price*	\$562,992	\$560,000	- 0.5%	\$578,475	\$595,000	+ 2.9%
Average Sales Price*	\$692,514	\$663,435	- 4.2%	\$670,409	\$735,763	+ 9.7%
Percent of Original List Price Received*	102.4%	99.3%	- 3.0%	101.8%	99.0%	- 2.8%
List to Close	84	79	- 6.0%	88	106	+ 20.5%
Days on Market Until Sale	27	37	+ 37.0%	36	39	+ 8.3%
Cumulative Days on Market Until Sale	28	38	+ 35.7%	25	43	+ 72.0%
Average List Price	\$669,969	\$775,140	+ 15.7%	\$753,684	\$816,074	+ 8.3%
Inventory of Homes for Sale	78	63	- 19.2%	--	--	--
Months Supply of Inventory	1.9	1.8	- 5.3%	--	--	--

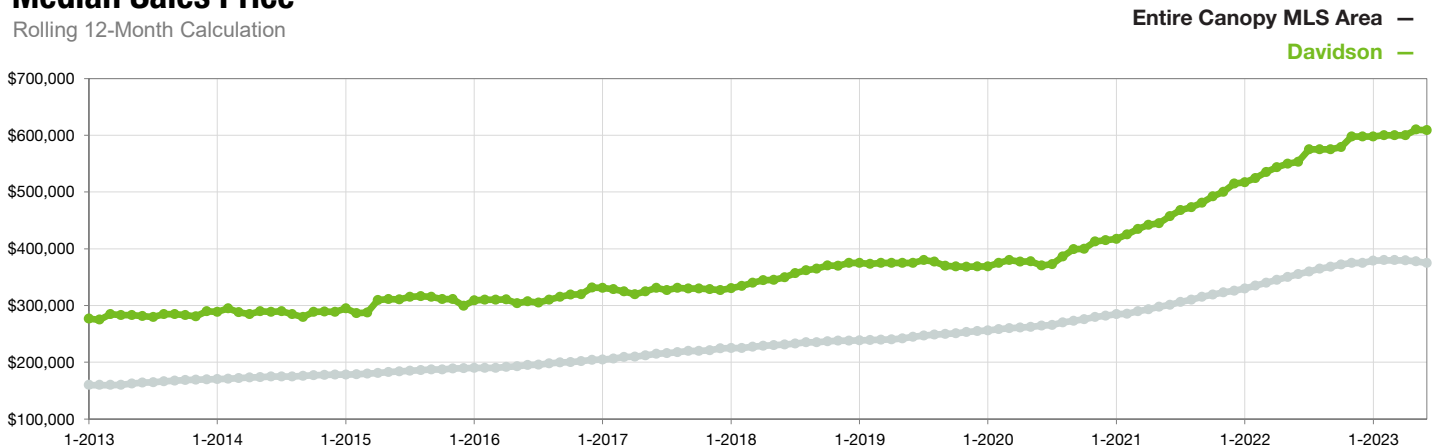
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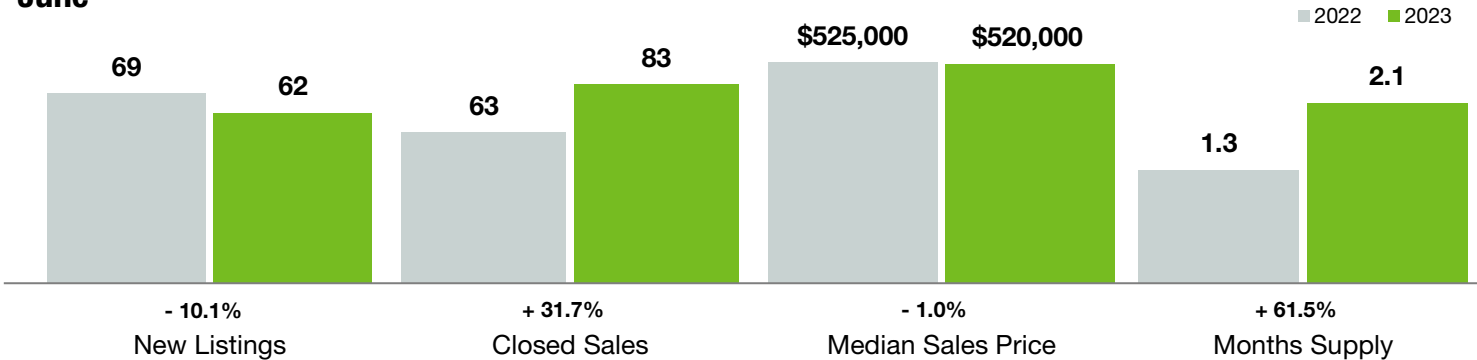
## Denver

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	69	62	- 10.1%	410	408	- 0.5%
Pending Sales	62	56	- 9.7%	346	351	+ 1.4%
Closed Sales	63	83	+ 31.7%	369	315	- 14.6%
Median Sales Price*	\$525,000	\$520,000	- 1.0%	\$479,176	\$515,000	+ 7.5%
Average Sales Price*	\$573,341	\$704,034	+ 22.8%	\$574,210	\$640,225	+ 11.5%
Percent of Original List Price Received*	101.2%	97.9%	- 3.3%	101.3%	97.1%	- 4.1%
List to Close	88	107	+ 21.6%	94	113	+ 20.2%
Days on Market Until Sale	13	48	+ 269.2%	23	56	+ 143.5%
Cumulative Days on Market Until Sale	11	43	+ 290.9%	16	50	+ 212.5%
Average List Price	\$630,026	\$675,286	+ 7.2%	\$618,741	\$685,017	+ 10.7%
Inventory of Homes for Sale	84	108	+ 28.6%	--	--	--
Months Supply of Inventory	1.3	2.1	+ 61.5%	--	--	--

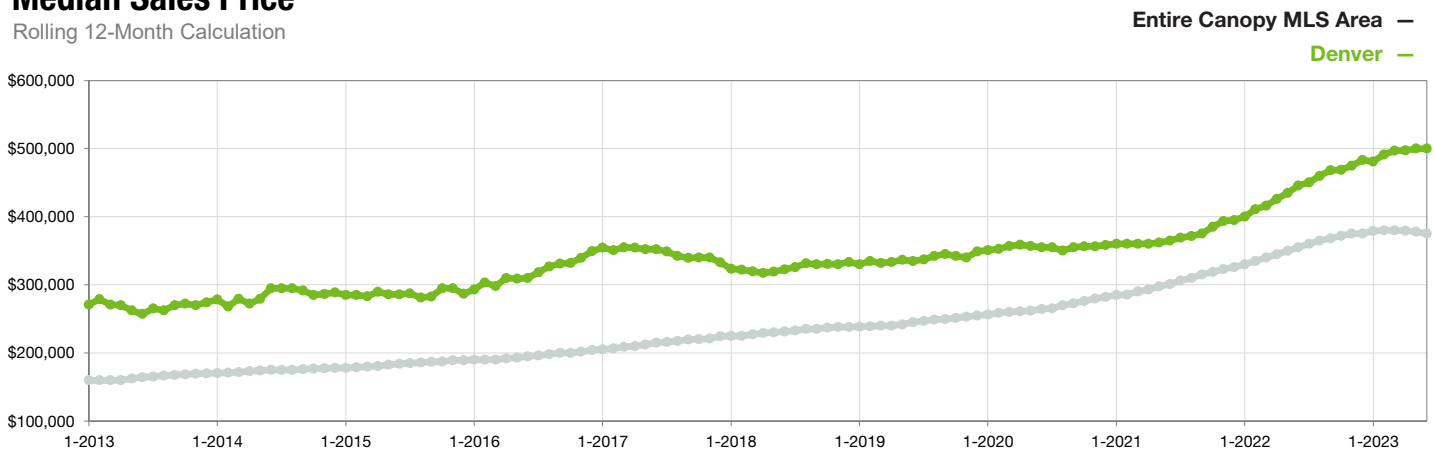
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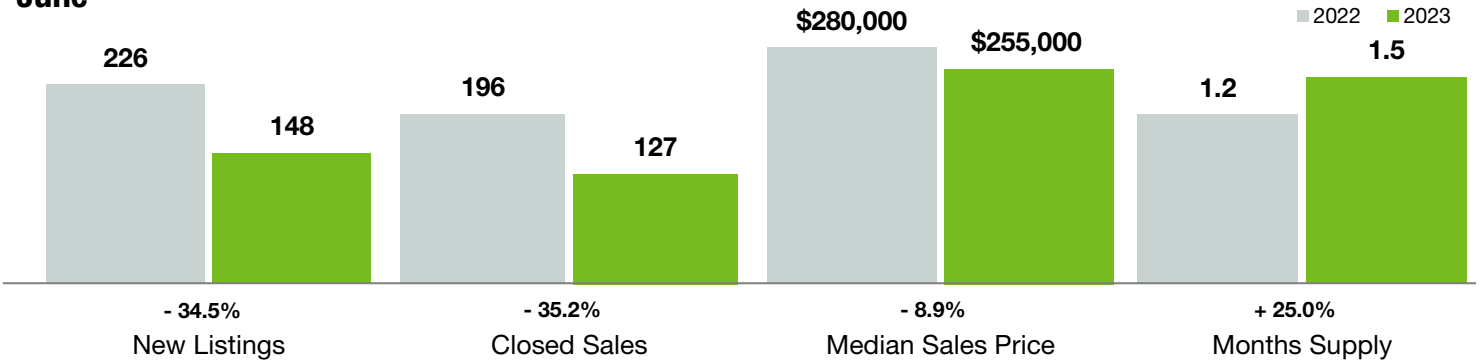
## Gastonia

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	226	148	- 34.5%	1,110	869	- 21.7%
Pending Sales	147	141	- 4.1%	946	823	- 13.0%
Closed Sales	196	127	- 35.2%	977	747	- 23.5%
Median Sales Price*	\$280,000	\$255,000	- 8.9%	\$282,000	\$271,500	- 3.7%
Average Sales Price*	\$299,552	\$274,440	- 8.4%	\$293,560	\$290,453	- 1.1%
Percent of Original List Price Received*	100.7%	96.9%	- 3.8%	101.0%	95.4%	- 5.5%
List to Close	74	74	0.0%	75	90	+ 20.0%
Days on Market Until Sale	16	36	+ 125.0%	18	46	+ 155.6%
Cumulative Days on Market Until Sale	17	38	+ 123.5%	17	52	+ 205.9%
Average List Price	\$302,773	\$315,906	+ 4.3%	\$295,231	\$307,551	+ 4.2%
Inventory of Homes for Sale	205	196	- 4.4%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

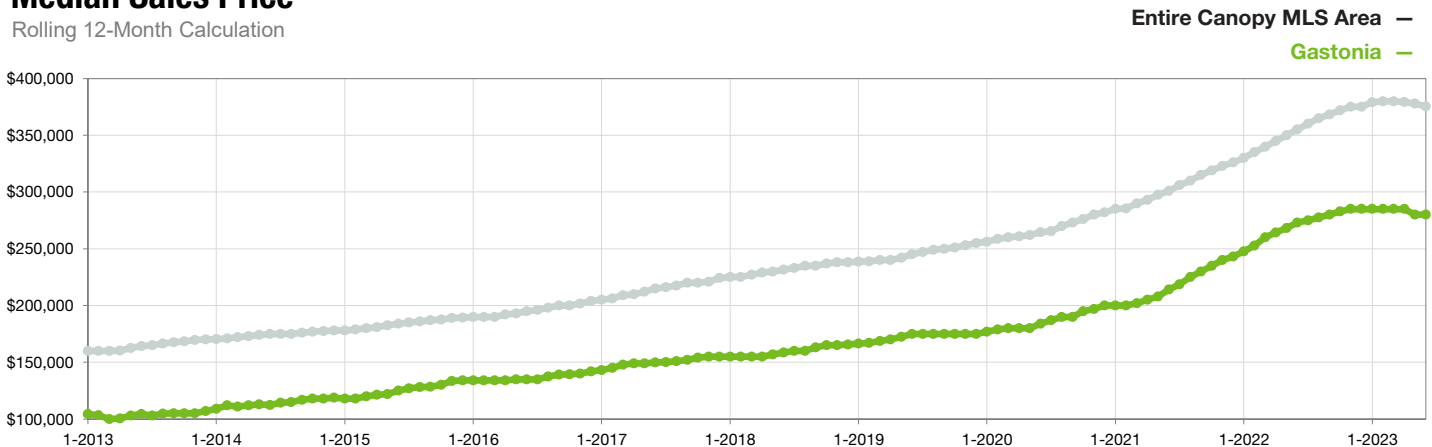
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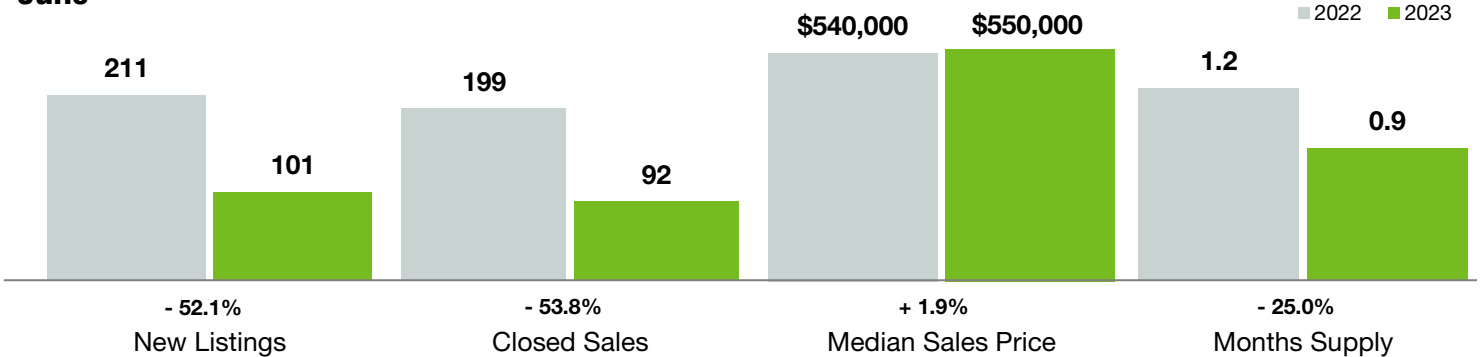
## Huntersville

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	211	101	- 52.1%	990	611	- 38.3%
Pending Sales	135	96	- 28.9%	831	582	- 30.0%
Closed Sales	199	92	- 53.8%	828	540	- 34.8%
Median Sales Price*	\$540,000	\$550,000	+ 1.9%	\$496,398	\$549,500	+ 10.7%
Average Sales Price*	\$555,336	\$570,749	+ 2.8%	\$534,397	\$582,847	+ 9.1%
Percent of Original List Price Received*	104.1%	99.0%	- 4.9%	103.8%	98.0%	- 5.6%
List to Close	77	58	- 24.7%	89	89	0.0%
Days on Market Until Sale	17	13	- 23.5%	21	33	+ 57.1%
Cumulative Days on Market Until Sale	8	15	+ 87.5%	17	34	+ 100.0%
Average List Price	\$568,719	\$595,911	+ 4.8%	\$558,388	\$635,492	+ 13.8%
Inventory of Homes for Sale	180	82	- 54.4%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--

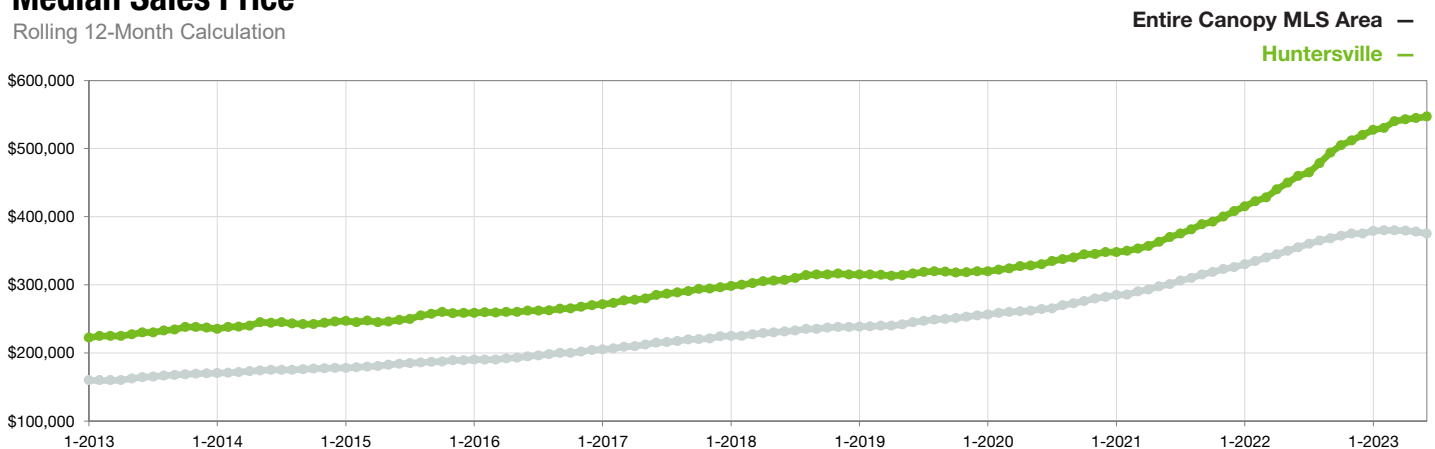
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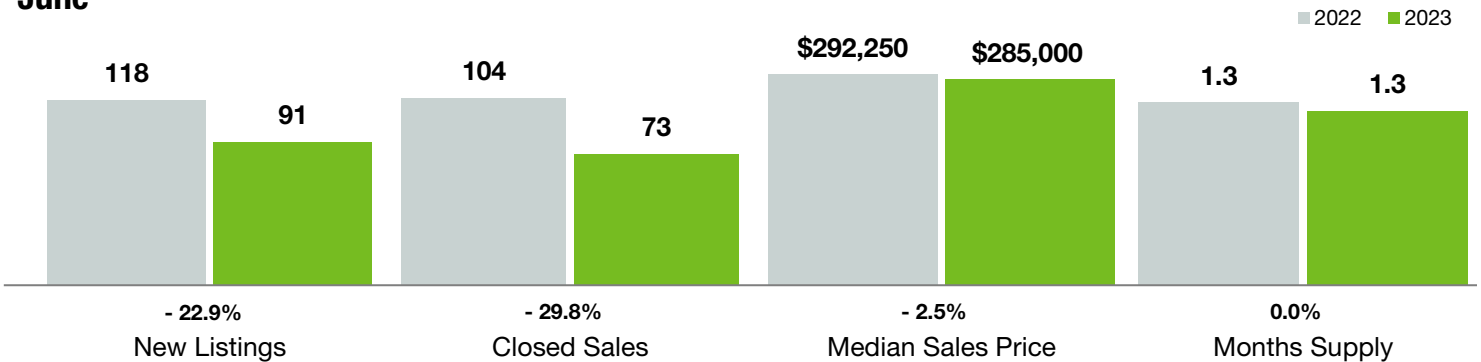
## Kannapolis

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	118	91	- 22.9%	599	476	- 20.5%
Pending Sales	69	84	+ 21.7%	495	450	- 9.1%
Closed Sales	104	73	- 29.8%	510	390	- 23.5%
Median Sales Price*	\$292,250	\$285,000	- 2.5%	\$284,450	\$285,000	+ 0.2%
Average Sales Price*	\$308,187	\$325,018	+ 5.5%	\$291,426	\$296,404	+ 1.7%
Percent of Original List Price Received*	100.0%	96.6%	- 3.4%	100.9%	95.5%	- 5.4%
List to Close	56	68	+ 21.4%	57	82	+ 43.9%
Days on Market Until Sale	12	26	+ 116.7%	16	40	+ 150.0%
Cumulative Days on Market Until Sale	12	31	+ 158.3%	15	41	+ 173.3%
Average List Price	\$309,504	\$330,380	+ 6.7%	\$300,544	\$316,015	+ 5.1%
Inventory of Homes for Sale	123	87	- 29.3%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--

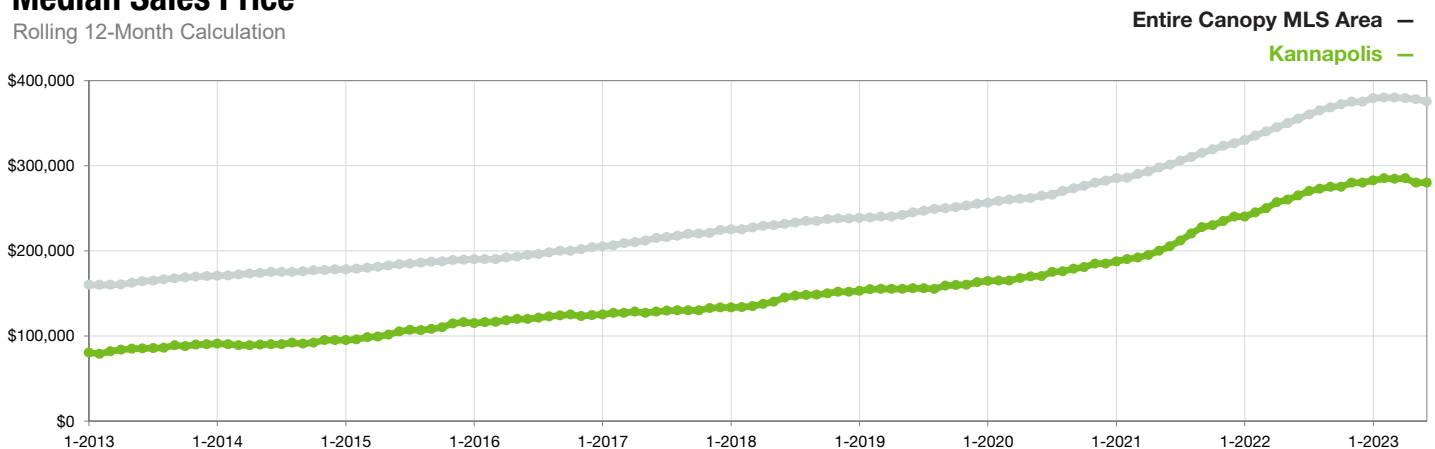
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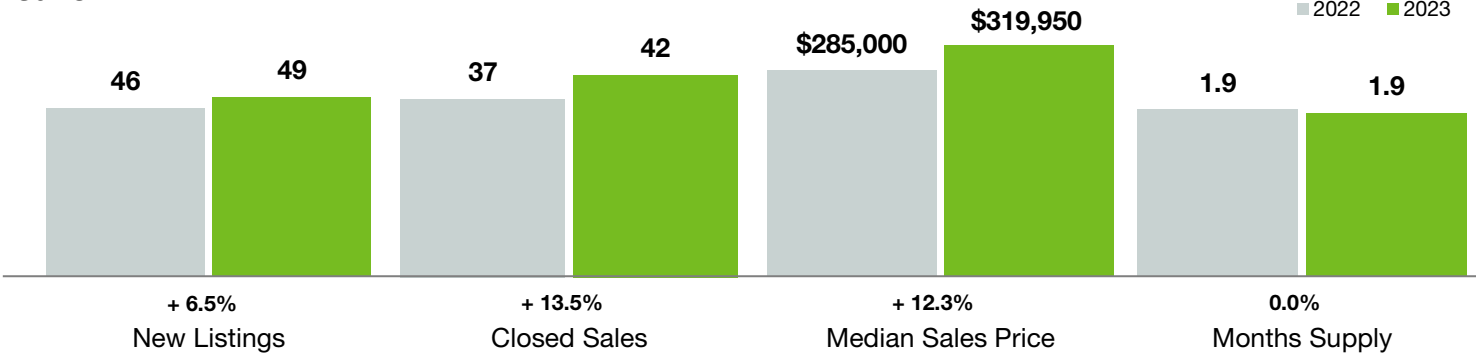
## Lincolnton

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	46	49	+ 6.5%	299	218	- 27.1%
Pending Sales	50	34	- 32.0%	252	221	- 12.3%
Closed Sales	37	42	+ 13.5%	231	199	- 13.9%
Median Sales Price*	\$285,000	\$319,950	+ 12.3%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$285,378	\$333,364	+ 16.8%	\$299,306	\$308,769	+ 3.2%
Percent of Original List Price Received*	108.6%	96.2%	- 11.4%	100.5%	95.0%	- 5.5%
List to Close	91	97	+ 6.6%	82	106	+ 29.3%
Days on Market Until Sale	49	35	- 28.6%	34	45	+ 32.4%
Cumulative Days on Market Until Sale	67	35	- 47.8%	43	49	+ 14.0%
Average List Price	\$325,009	\$364,770	+ 12.2%	\$311,304	\$331,427	+ 6.5%
Inventory of Homes for Sale	86	67	- 22.1%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

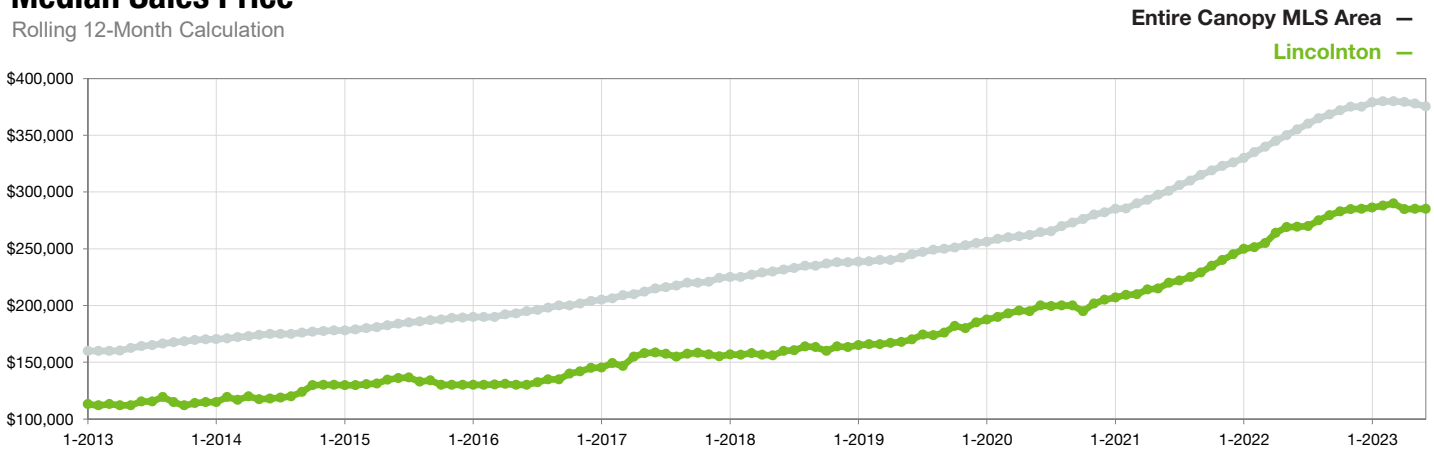
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### June



### Median Sales Price

Rolling 12-Month Calculation



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# Local Market Update for June 2023

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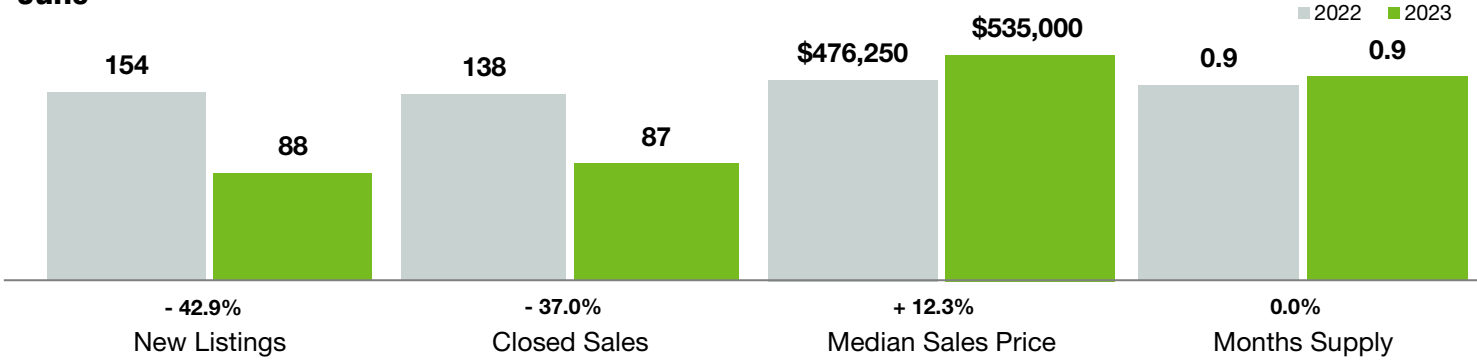
## Matthews

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	154	88	- 42.9%	655	490	- 25.2%
Pending Sales	108	76	- 29.6%	579	469	- 19.0%
Closed Sales	138	87	- 37.0%	566	435	- 23.1%
Median Sales Price*	\$476,250	\$535,000	+ 12.3%	\$449,950	\$490,000	+ 8.9%
Average Sales Price*	\$546,164	\$557,818	+ 2.1%	\$520,733	\$535,845	+ 2.9%
Percent of Original List Price Received*	104.9%	99.7%	- 5.0%	104.2%	98.1%	- 5.9%
List to Close	59	77	+ 30.5%	65	79	+ 21.5%
Days on Market Until Sale	7	33	+ 371.4%	12	36	+ 200.0%
Cumulative Days on Market Until Sale	8	36	+ 350.0%	11	35	+ 218.2%
Average List Price	\$558,986	\$637,962	+ 14.1%	\$529,526	\$581,142	+ 9.7%
Inventory of Homes for Sale	95	71	- 25.3%	--	--	--
Months Supply of Inventory	0.9	0.9	0.0%	--	--	--

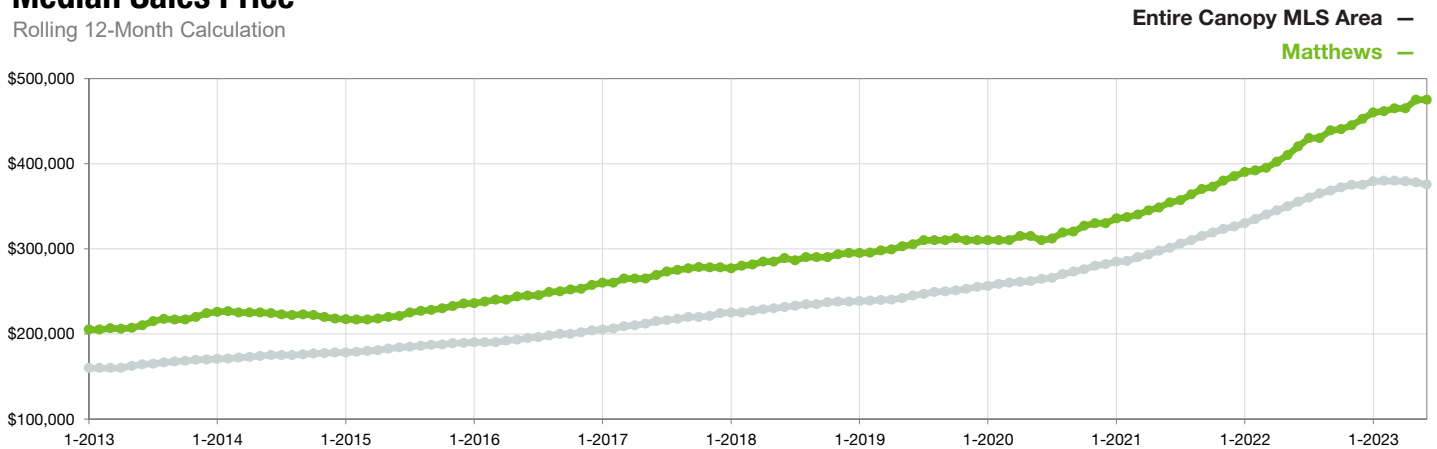
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### June



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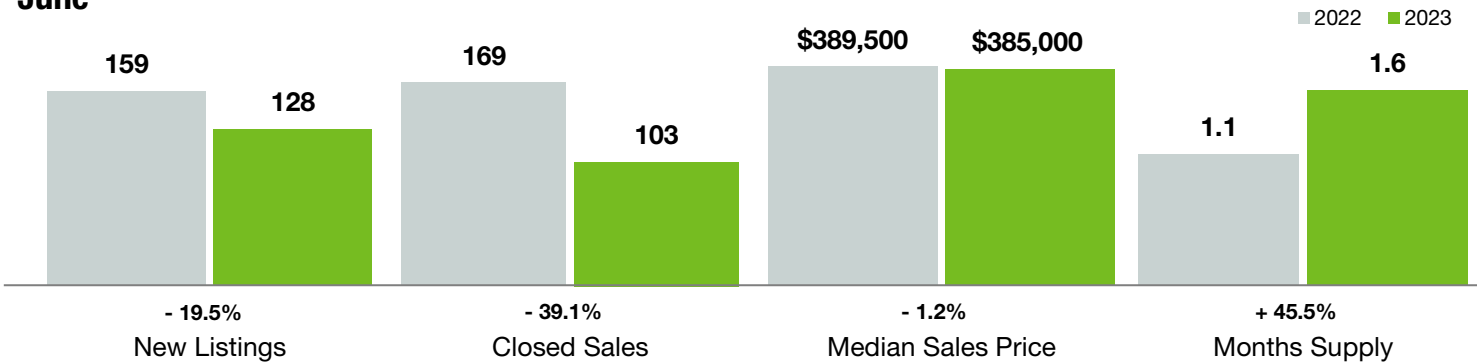
## Monroe

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	159	128	- 19.5%	890	655	- 26.4%
Pending Sales	106	93	- 12.3%	754	592	- 21.5%
Closed Sales	169	103	- 39.1%	753	537	- 28.7%
Median Sales Price*	\$389,500	\$385,000	- 1.2%	\$380,000	\$375,000	- 1.3%
Average Sales Price*	\$401,354	\$401,844	+ 0.1%	\$385,742	\$384,516	- 0.3%
Percent of Original List Price Received*	101.5%	98.0%	- 3.4%	101.5%	95.9%	- 5.5%
List to Close	75	83	+ 10.7%	74	92	+ 24.3%
Days on Market Until Sale	11	34	+ 209.1%	15	43	+ 186.7%
Cumulative Days on Market Until Sale	15	39	+ 160.0%	19	49	+ 157.9%
Average List Price	\$410,510	\$442,227	+ 7.7%	\$400,421	\$412,965	+ 3.1%
Inventory of Homes for Sale	143	150	+ 4.9%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

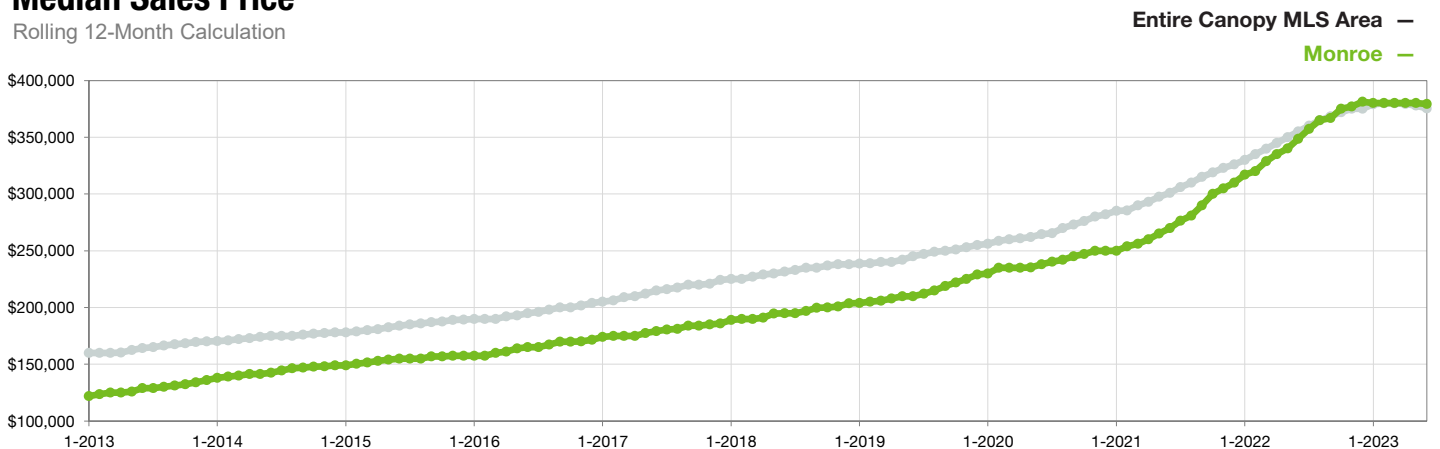
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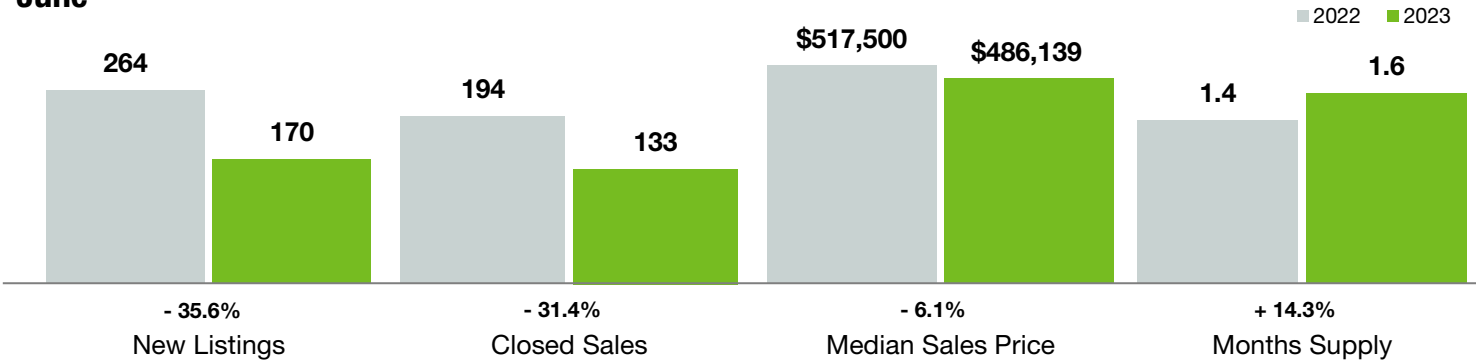
## Mooreville

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	264	170	- 35.6%	1,228	893	- 27.3%
Pending Sales	162	153	- 5.6%	990	783	- 20.9%
Closed Sales	194	133	- 31.4%	934	702	- 24.8%
Median Sales Price*	\$517,500	\$486,139	- 6.1%	\$465,577	\$465,000	- 0.1%
Average Sales Price*	\$649,667	\$652,653	+ 0.5%	\$600,460	\$643,709	+ 7.2%
Percent of Original List Price Received*	100.5%	96.4%	- 4.1%	101.2%	96.3%	- 4.8%
List to Close	56	76	+ 35.7%	65	98	+ 50.8%
Days on Market Until Sale	12	31	+ 158.3%	18	42	+ 133.3%
Cumulative Days on Market Until Sale	11	33	+ 200.0%	18	46	+ 155.6%
Average List Price	\$658,796	\$716,148	+ 8.7%	\$637,353	\$741,477	+ 16.3%
Inventory of Homes for Sale	234	201	- 14.1%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

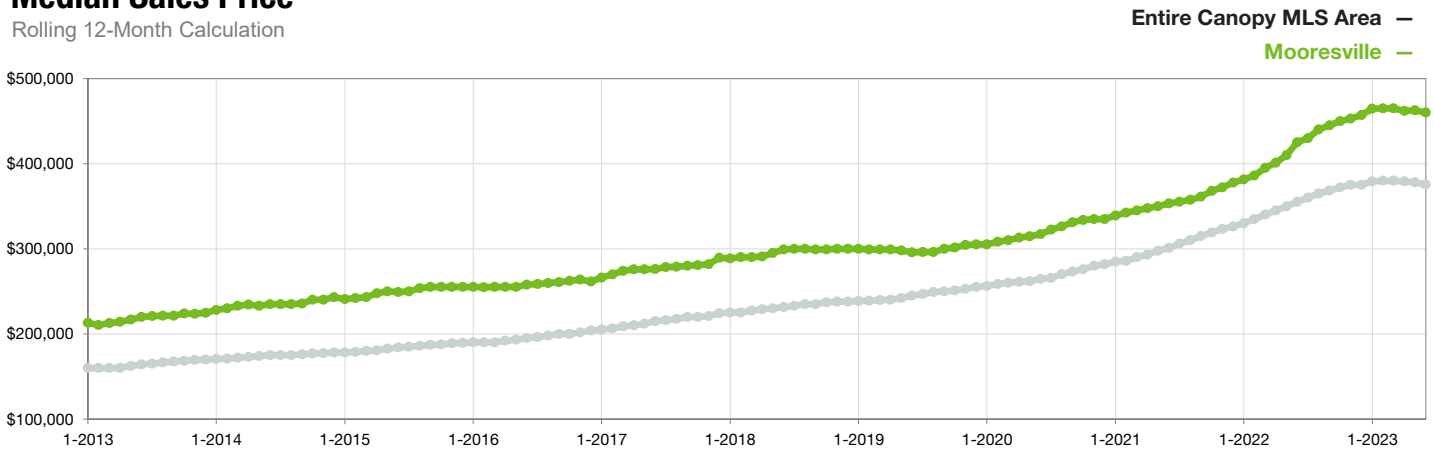
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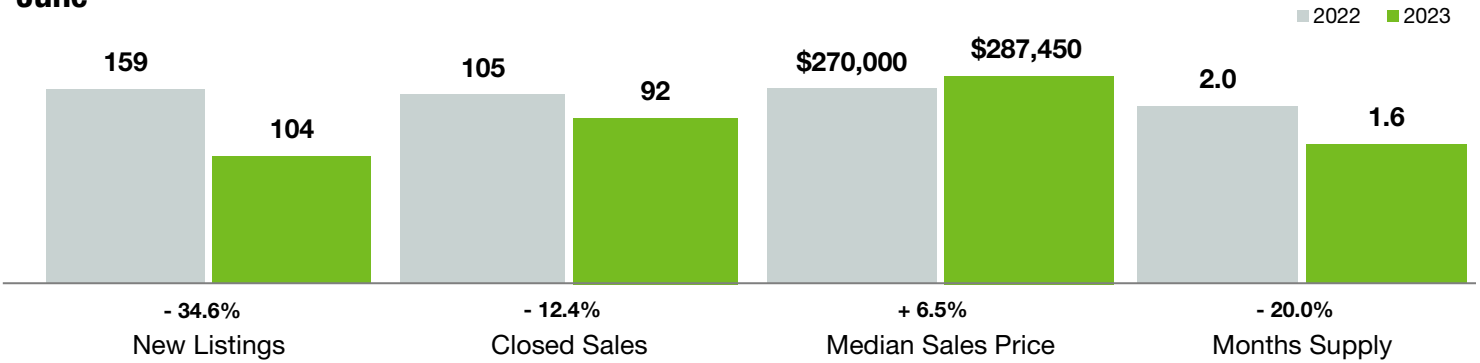
## Salisbury

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	159	104	- 34.6%	753	573	- 23.9%
Pending Sales	92	86	- 6.5%	577	525	- 9.0%
Closed Sales	105	92	- 12.4%	581	480	- 17.4%
Median Sales Price*	\$270,000	\$287,450	+ 6.5%	\$245,000	\$256,500	+ 4.7%
Average Sales Price*	\$288,534	\$283,068	- 1.9%	\$280,694	\$277,284	- 1.2%
Percent of Original List Price Received*	101.6%	96.9%	- 4.6%	100.6%	95.0%	- 5.6%
List to Close	60	75	+ 25.0%	75	86	+ 14.7%
Days on Market Until Sale	13	30	+ 130.8%	17	40	+ 135.3%
Cumulative Days on Market Until Sale	12	36	+ 200.0%	20	45	+ 125.0%
Average List Price	\$363,744	\$326,934	- 10.1%	\$296,388	\$301,926	+ 1.9%
Inventory of Homes for Sale	205	134	- 34.6%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--

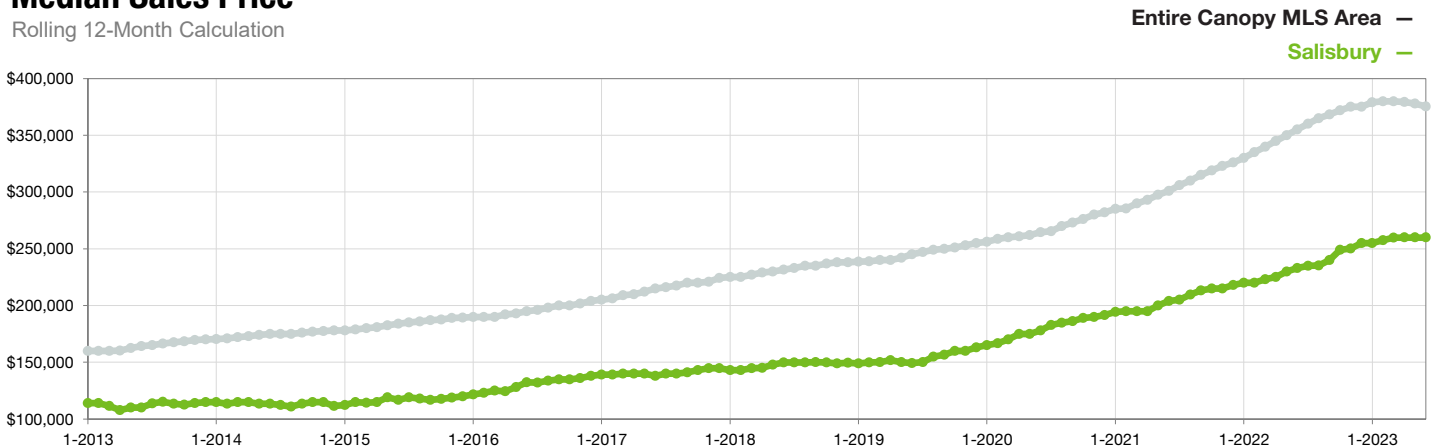
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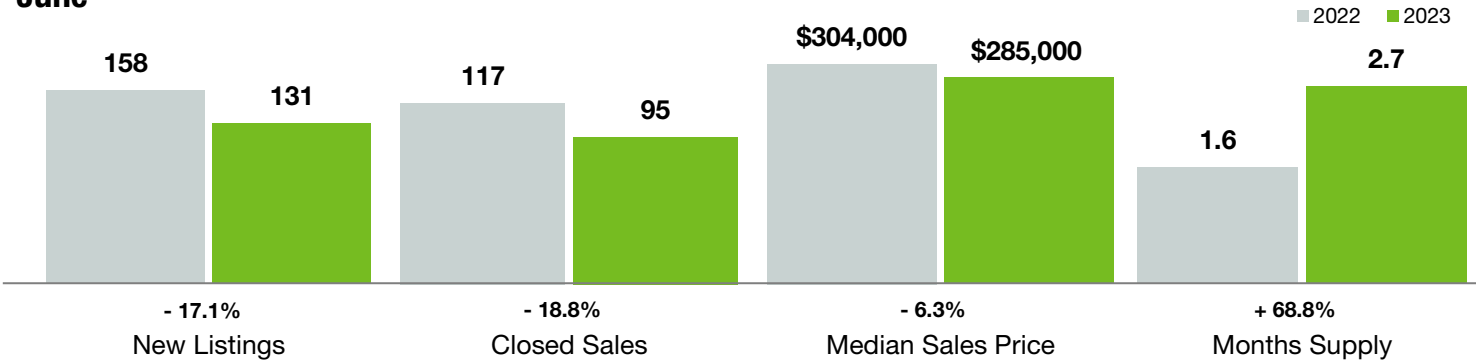
## Statesville

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	158	131	- 17.1%	741	715	- 3.5%
Pending Sales	107	96	- 10.3%	619	598	- 3.4%
Closed Sales	117	95	- 18.8%	595	492	- 17.3%
Median Sales Price*	\$304,000	\$285,000	- 6.3%	\$279,000	\$263,750	- 5.5%
Average Sales Price*	\$337,452	\$302,109	- 10.5%	\$305,104	\$287,000	- 5.9%
Percent of Original List Price Received*	100.0%	97.5%	- 2.5%	99.8%	95.4%	- 4.4%
List to Close	61	81	+ 32.8%	63	87	+ 38.1%
Days on Market Until Sale	19	38	+ 100.0%	21	45	+ 114.3%
Cumulative Days on Market Until Sale	16	40	+ 150.0%	20	50	+ 150.0%
Average List Price	\$312,225	\$351,011	+ 12.4%	\$303,553	\$330,373	+ 8.8%
Inventory of Homes for Sale	165	235	+ 42.4%	--	--	--
Months Supply of Inventory	1.6	2.7	+ 68.8%	--	--	--

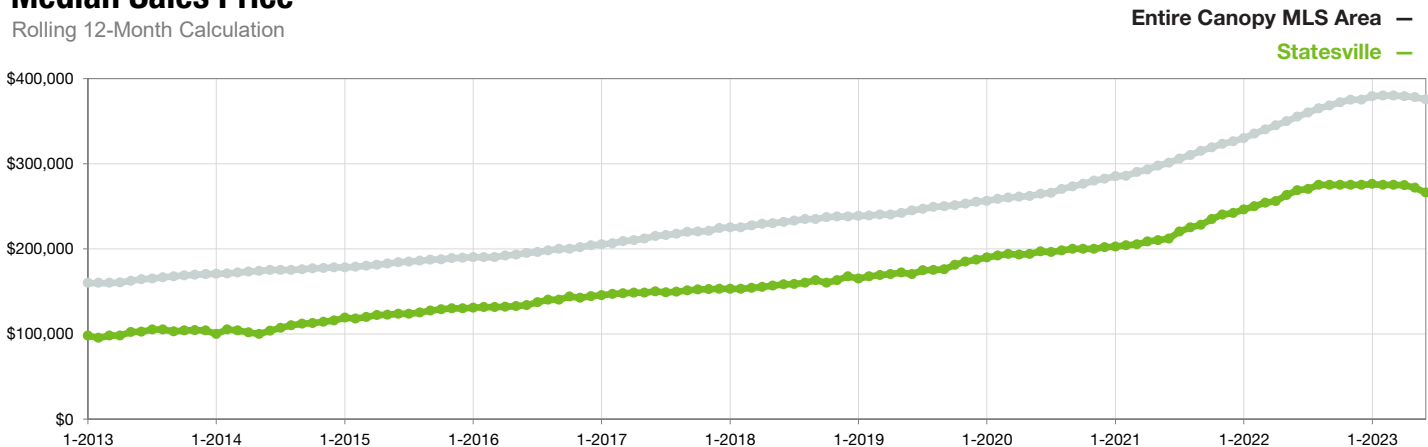
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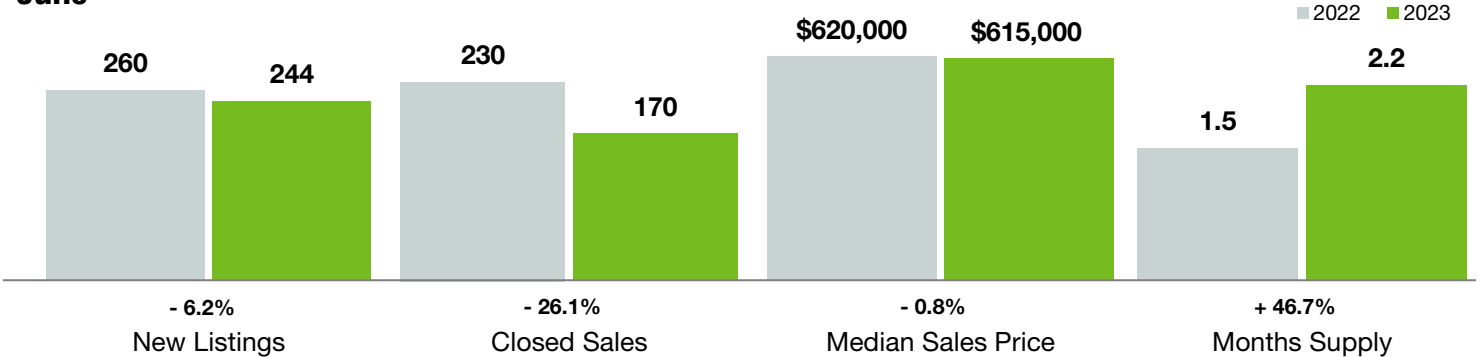
## Lake Norman

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	260	244	- 6.2%	1,319	1,228	- 6.9%
Pending Sales	176	207	+ 17.6%	1,077	1,016	- 5.7%
Closed Sales	230	170	- 26.1%	1,104	879	- 20.4%
Median Sales Price*	\$620,000	\$615,000	- 0.8%	\$558,750	\$546,479	- 2.2%
Average Sales Price*	\$841,208	\$838,348	- 0.3%	\$759,898	\$783,365	+ 3.1%
Percent of Original List Price Received*	100.0%	96.4%	- 3.6%	100.8%	96.3%	- 4.5%
List to Close	66	93	+ 40.9%	76	104	+ 36.8%
Days on Market Until Sale	16	36	+ 125.0%	21	45	+ 114.3%
Cumulative Days on Market Until Sale	16	41	+ 156.3%	21	51	+ 142.9%
Average List Price	\$852,842	\$843,363	- 1.1%	\$850,754	\$918,951	+ 8.0%
Inventory of Homes for Sale	289	341	+ 18.0%	--	--	--
Months Supply of Inventory	1.5	2.2	+ 46.7%	--	--	--

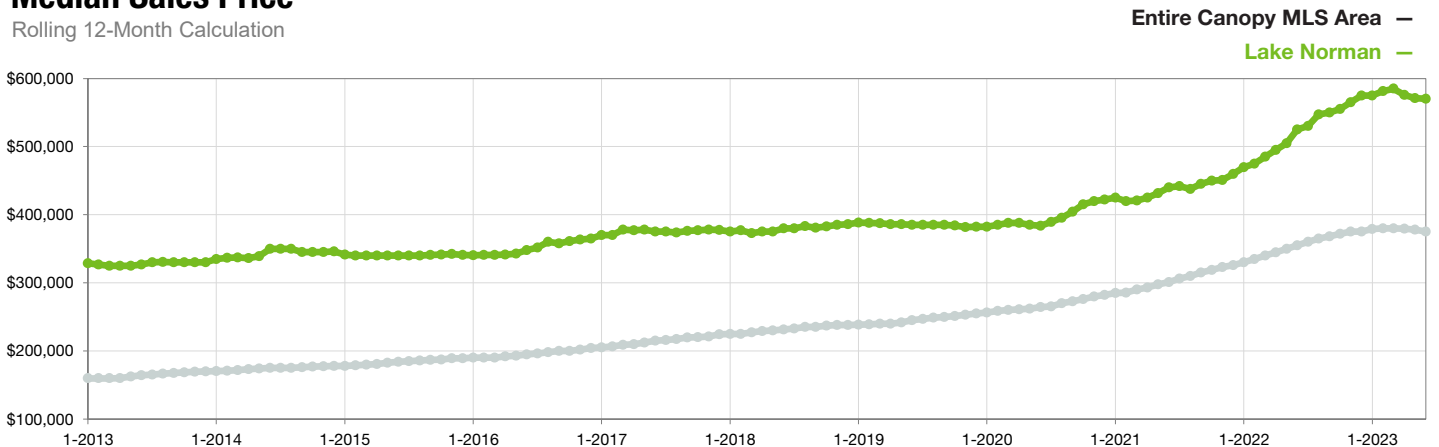
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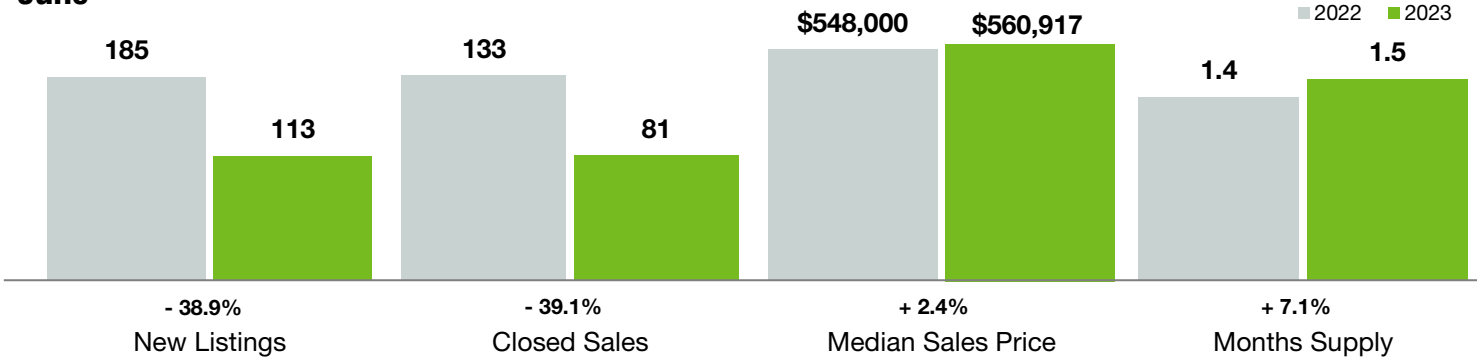
## Lake Wylie

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	185	113	- 38.9%	838	573	- 31.6%
Pending Sales	120	96	- 20.0%	713	527	- 26.1%
Closed Sales	133	81	- 39.1%	721	495	- 31.3%
Median Sales Price*	\$548,000	\$560,917	+ 2.4%	\$525,880	\$510,000	- 3.0%
Average Sales Price*	\$682,560	\$662,252	- 3.0%	\$590,088	\$604,190	+ 2.4%
Percent of Original List Price Received*	102.3%	98.6%	- 3.6%	101.9%	97.5%	- 4.3%
List to Close	94	78	- 17.0%	107	95	- 11.2%
Days on Market Until Sale	17	27	+ 58.8%	21	37	+ 76.2%
Cumulative Days on Market Until Sale	15	25	+ 66.7%	20	40	+ 100.0%
Average List Price	\$596,559	\$726,308	+ 21.7%	\$621,296	\$670,046	+ 7.8%
Inventory of Homes for Sale	170	129	- 24.1%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--

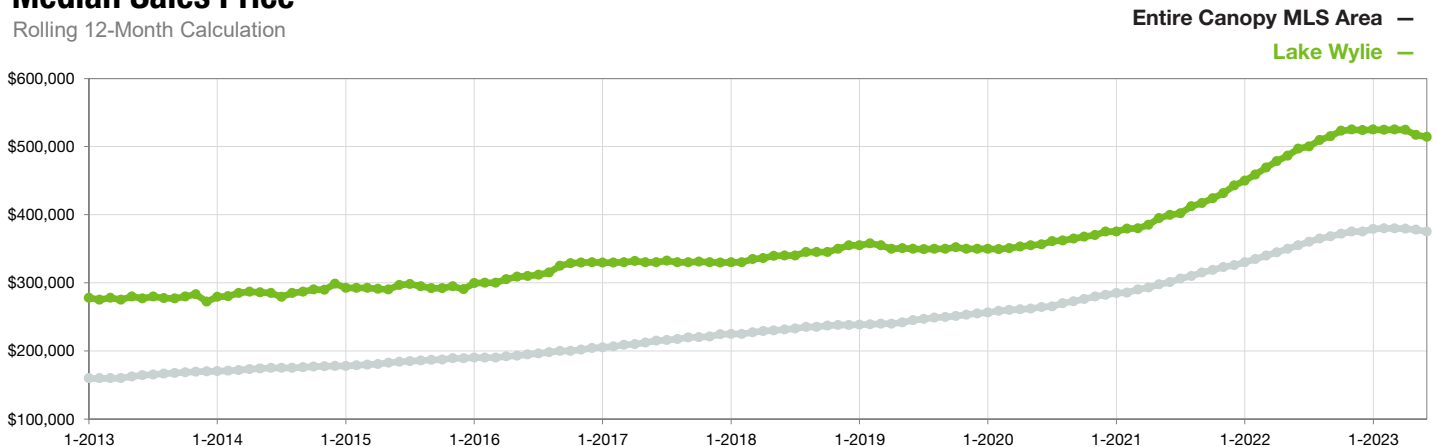
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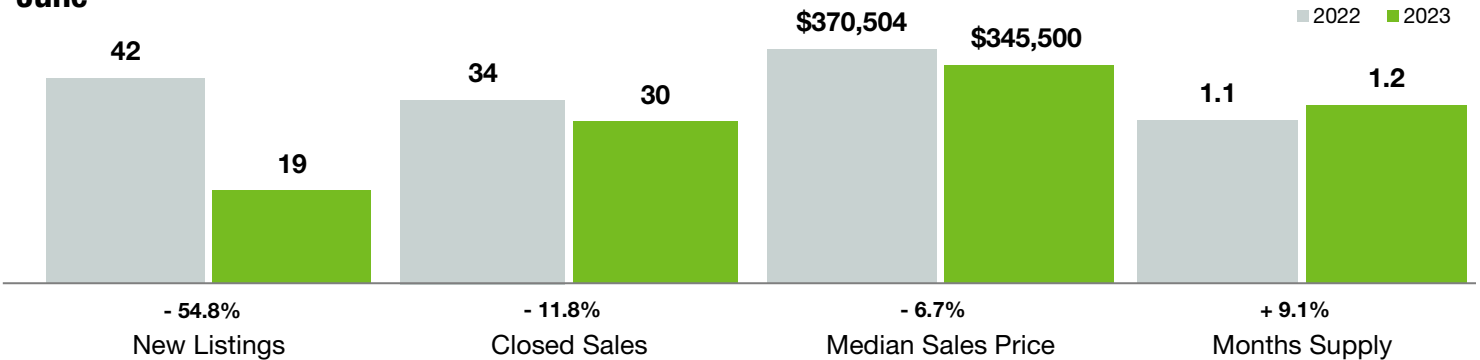
## Uptown Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	42	19	- 54.8%	236	132	- 44.1%
Pending Sales	28	19	- 32.1%	210	116	- 44.8%
Closed Sales	34	30	- 11.8%	205	102	- 50.2%
Median Sales Price*	\$370,504	\$345,500	- 6.7%	\$375,000	\$379,000	+ 1.1%
Average Sales Price*	\$404,541	\$505,894	+ 25.1%	\$440,308	\$451,773	+ 2.6%
Percent of Original List Price Received*	99.6%	99.7%	+ 0.1%	100.2%	98.5%	- 1.7%
List to Close	50	46	- 8.0%	63	66	+ 4.8%
Days on Market Until Sale	14	13	- 7.1%	26	31	+ 19.2%
Cumulative Days on Market Until Sale	14	17	+ 21.4%	28	34	+ 21.4%
Average List Price	\$396,952	\$388,153	- 2.2%	\$436,062	\$592,781	+ 35.9%
Inventory of Homes for Sale	37	23	- 37.8%	--	--	--
Months Supply of Inventory	1.1	1.2	+ 9.1%	--	--	--

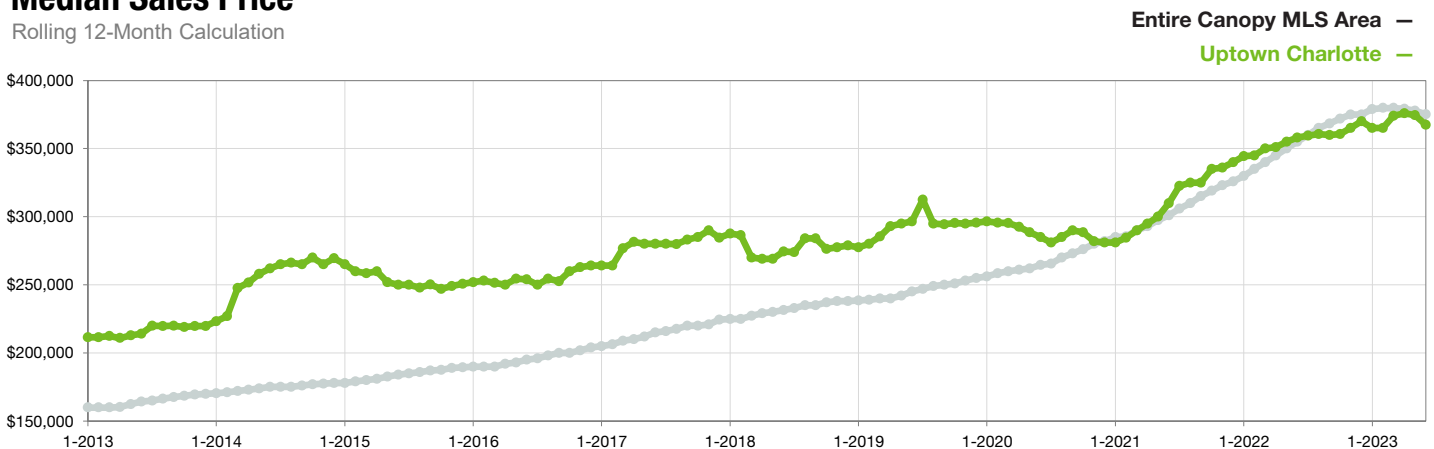
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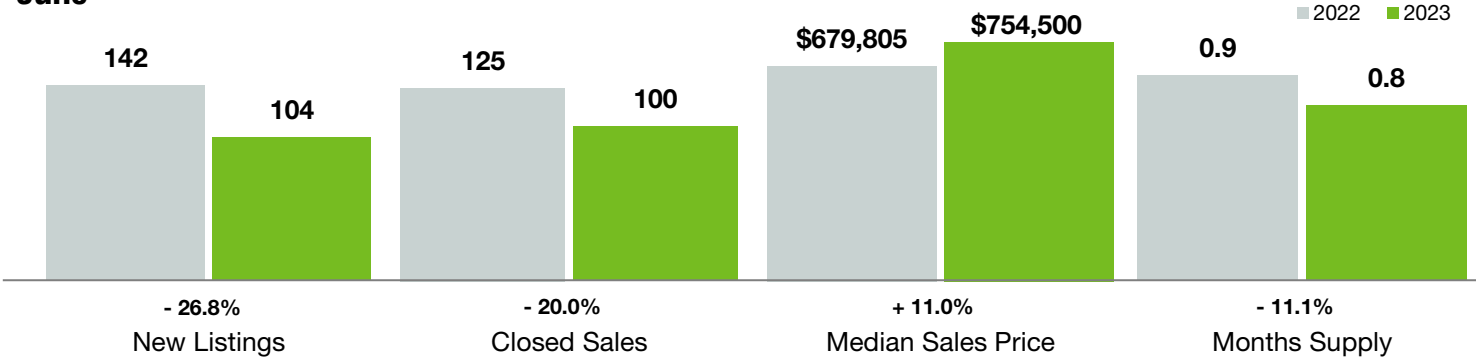
## Waxhaw

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	142	104	- 26.8%	659	493	- 25.2%
Pending Sales	97	93	- 4.1%	578	488	- 15.6%
Closed Sales	125	100	- 20.0%	566	447	- 21.0%
Median Sales Price*	\$679,805	\$754,500	+ 11.0%	\$600,000	\$649,500	+ 8.3%
Average Sales Price*	\$745,346	\$873,574	+ 17.2%	\$698,165	\$756,668	+ 8.4%
Percent of Original List Price Received*	104.8%	100.3%	- 4.3%	103.9%	98.4%	- 5.3%
List to Close	82	61	- 25.6%	72	97	+ 34.7%
Days on Market Until Sale	12	20	+ 66.7%	15	29	+ 93.3%
Cumulative Days on Market Until Sale	10	22	+ 120.0%	12	30	+ 150.0%
Average List Price	\$756,294	\$806,261	+ 6.6%	\$759,407	\$839,362	+ 10.5%
Inventory of Homes for Sale	89	62	- 30.3%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--

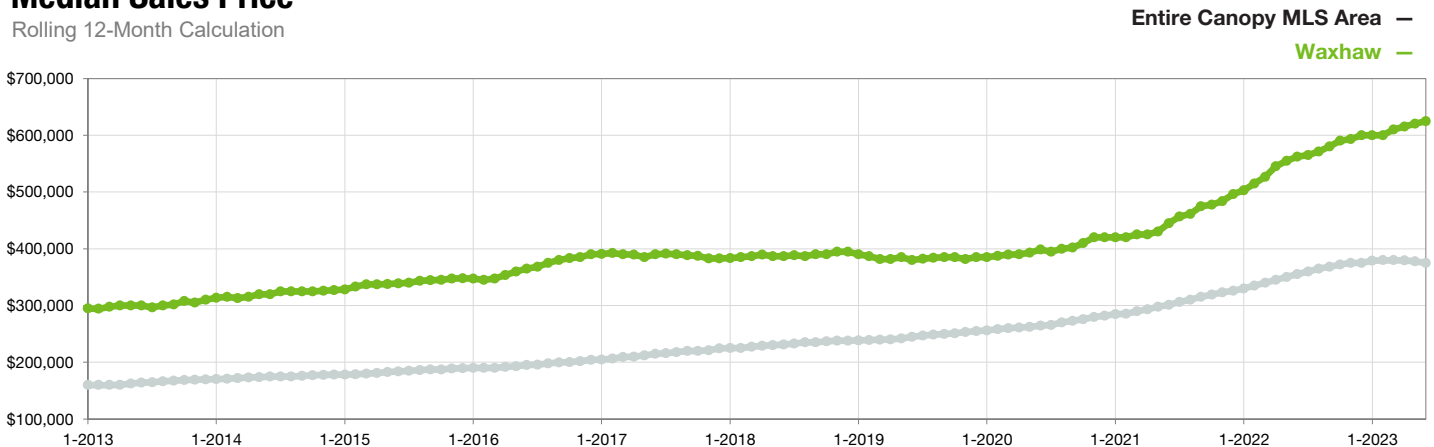
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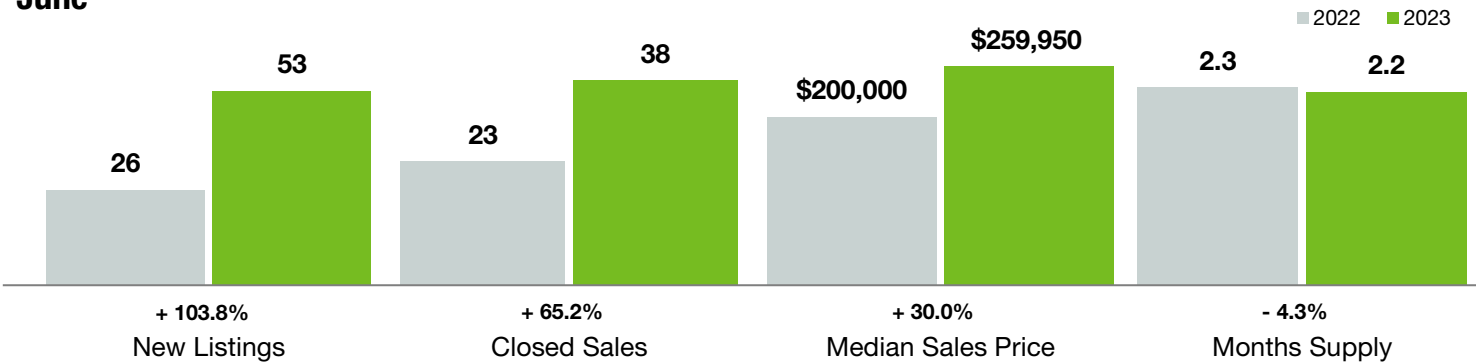
## Chester County

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	26	53	+ 103.8%	181	274	+ 51.4%
Pending Sales	28	34	+ 21.4%	151	224	+ 48.3%
Closed Sales	23	38	+ 65.2%	144	186	+ 29.2%
Median Sales Price*	\$200,000	\$259,950	+ 30.0%	\$194,000	\$233,750	+ 20.5%
Average Sales Price*	\$219,770	\$252,280	+ 14.8%	\$216,808	\$232,636	+ 7.3%
Percent of Original List Price Received*	97.9%	95.5%	- 2.5%	95.6%	94.7%	- 0.9%
List to Close	79	101	+ 27.8%	82	94	+ 14.6%
Days on Market Until Sale	26	30	+ 15.4%	35	39	+ 11.4%
Cumulative Days on Market Until Sale	41	34	- 17.1%	41	46	+ 12.2%
Average List Price	\$247,190	\$284,338	+ 15.0%	\$246,376	\$264,935	+ 7.5%
Inventory of Homes for Sale	55	67	+ 21.8%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

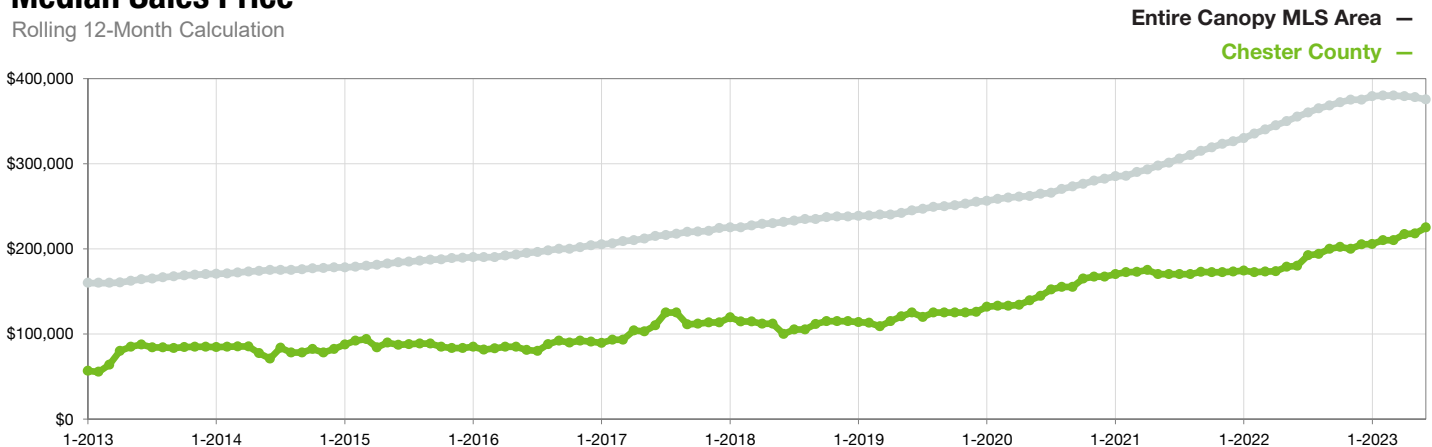
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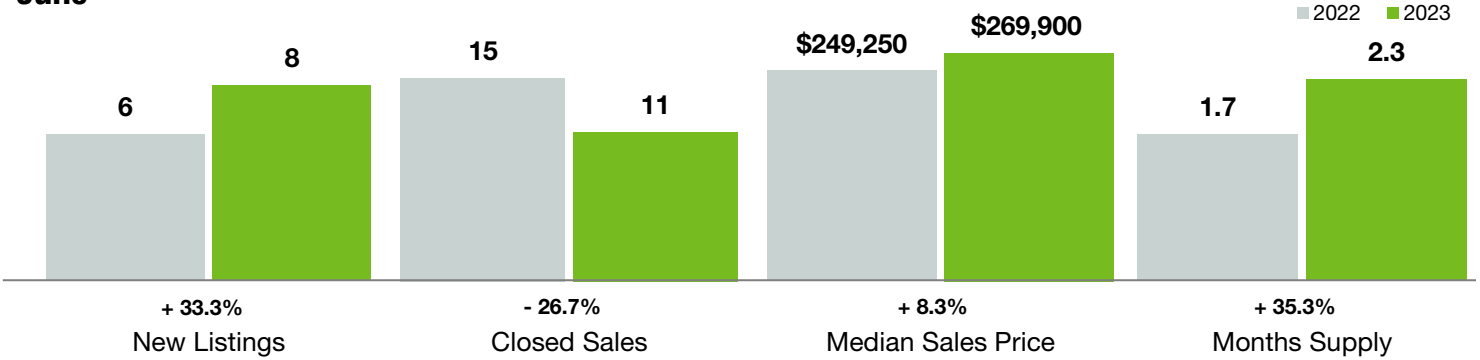
## Chesterfield County

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	6	8	+ 33.3%	88	69	- 21.6%
Pending Sales	12	9	- 25.0%	93	65	- 30.1%
Closed Sales	15	11	- 26.7%	80	60	- 25.0%
Median Sales Price*	\$249,250	\$269,900	+ 8.3%	\$219,900	\$240,000	+ 9.1%
Average Sales Price*	\$227,779	\$257,427	+ 13.0%	\$212,714	\$243,284	+ 14.4%
Percent of Original List Price Received*	98.4%	96.6%	- 1.8%	98.2%	95.6%	- 2.6%
List to Close	120	95	- 20.8%	114	126	+ 10.5%
Days on Market Until Sale	53	39	- 26.4%	53	74	+ 39.6%
Cumulative Days on Market Until Sale	53	57	+ 7.5%	54	80	+ 48.1%
Average List Price	\$253,133	\$264,125	+ 4.3%	\$211,021	\$242,594	+ 15.0%
Inventory of Homes for Sale	21	21	0.0%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 35.3%	--	--	--

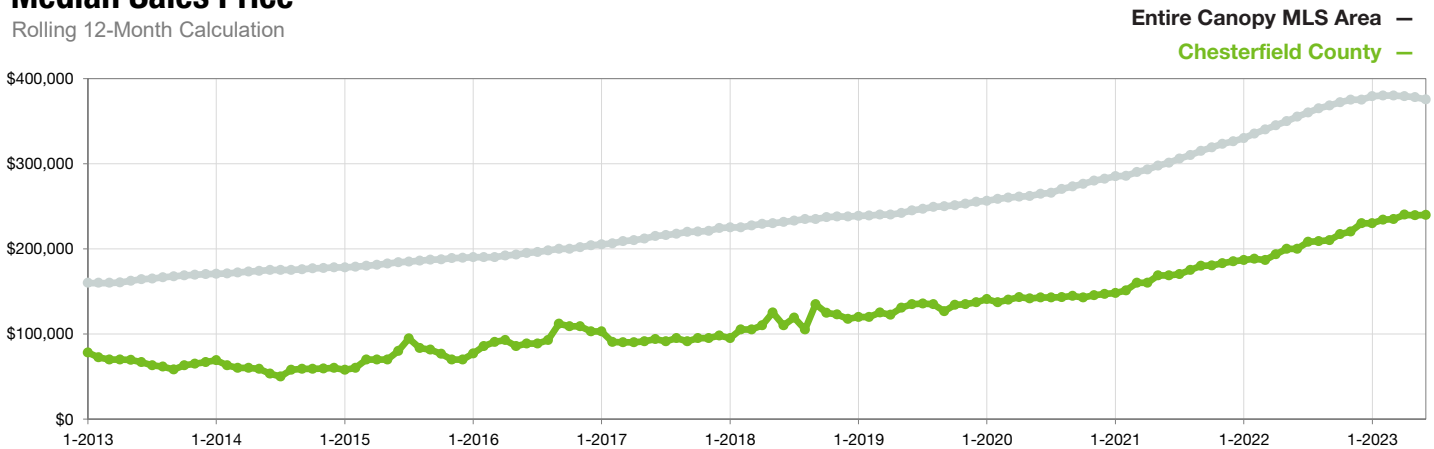
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### Median Sales Price

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# Local Market Update for June 2023

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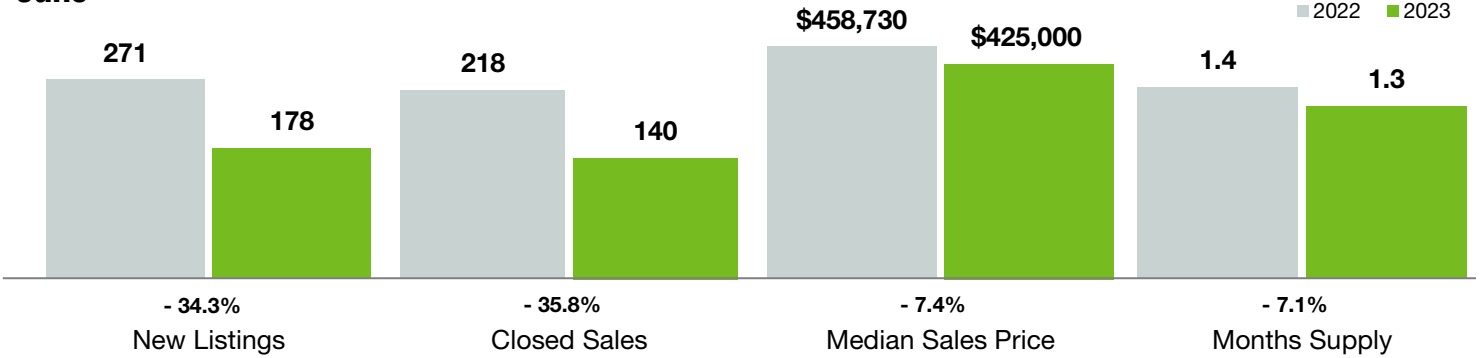
## Lancaster County

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	271	178	- 34.3%	1,377	949	- 31.1%
Pending Sales	193	179	- 7.3%	1,154	910	- 21.1%
Closed Sales	218	140	- 35.8%	1,006	817	- 18.8%
Median Sales Price*	\$458,730	\$425,000	- 7.4%	\$410,000	\$415,000	+ 1.2%
Average Sales Price*	\$456,627	\$451,520	- 1.1%	\$425,138	\$441,354	+ 3.8%
Percent of Original List Price Received*	101.3%	98.4%	- 2.9%	101.6%	97.3%	- 4.2%
List to Close	67	79	+ 17.9%	76	93	+ 22.4%
Days on Market Until Sale	14	32	+ 128.6%	19	43	+ 126.3%
Cumulative Days on Market Until Sale	12	34	+ 183.3%	18	46	+ 155.6%
Average List Price	\$451,537	\$448,531	- 0.7%	\$457,347	\$444,289	- 2.9%
Inventory of Homes for Sale	254	182	- 28.3%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--

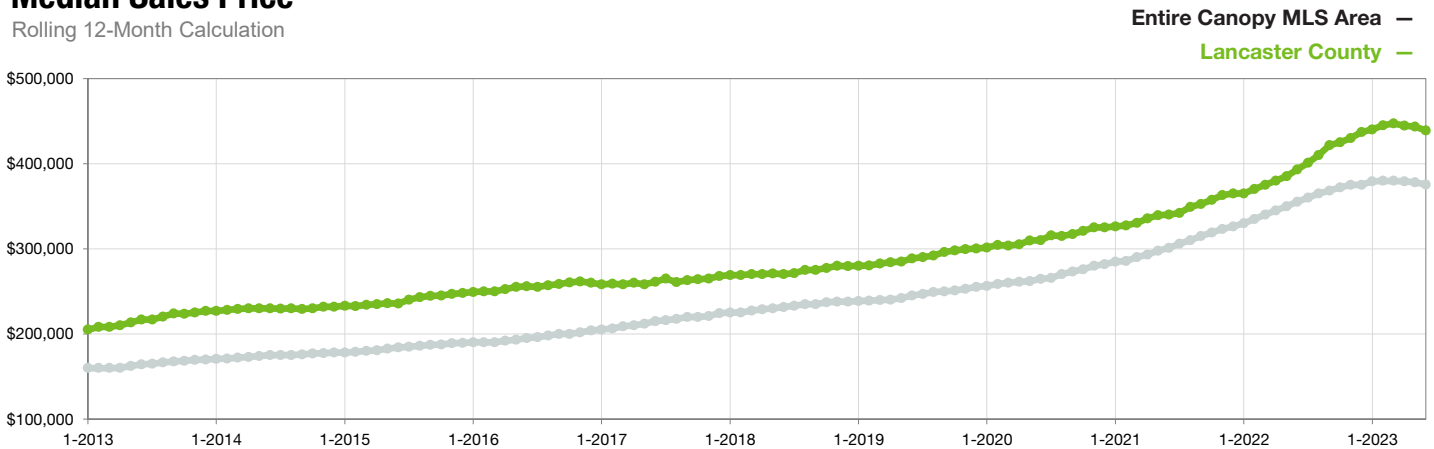
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### June



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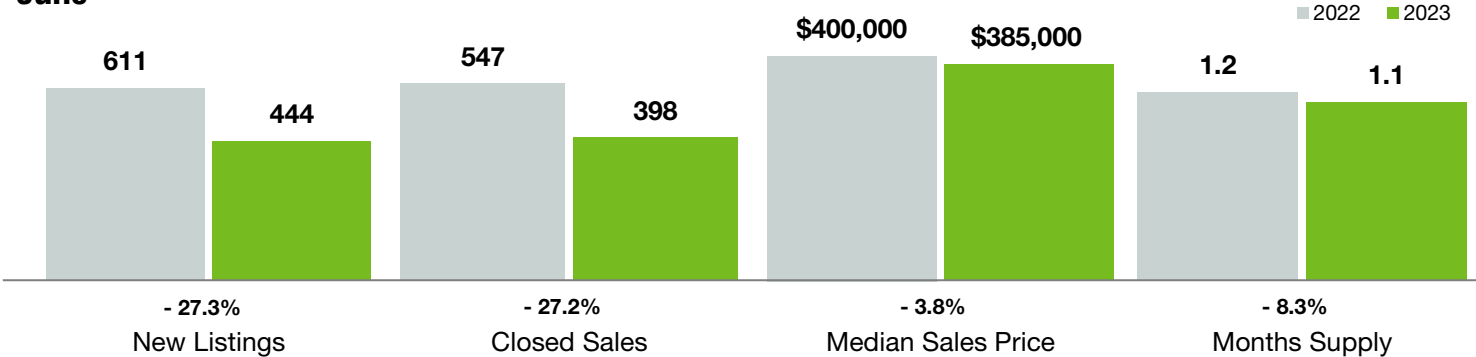
## York County

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	611	444	- 27.3%	3,051	2,390	- 21.7%
Pending Sales	421	423	+ 0.5%	2,681	2,300	- 14.2%
Closed Sales	547	398	- 27.2%	2,662	2,022	- 24.0%
Median Sales Price*	\$400,000	\$385,000	- 3.8%	\$380,000	\$375,000	- 1.3%
Average Sales Price*	\$456,617	\$451,163	- 1.2%	\$423,110	\$421,061	- 0.5%
Percent of Original List Price Received*	101.7%	99.0%	- 2.7%	101.9%	97.2%	- 4.6%
List to Close	66	69	+ 4.5%	73	84	+ 15.1%
Days on Market Until Sale	15	22	+ 46.7%	18	36	+ 100.0%
Cumulative Days on Market Until Sale	13	23	+ 76.9%	17	40	+ 135.3%
Average List Price	\$470,806	\$473,188	+ 0.5%	\$436,467	\$462,676	+ 6.0%
Inventory of Homes for Sale	563	412	- 26.8%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

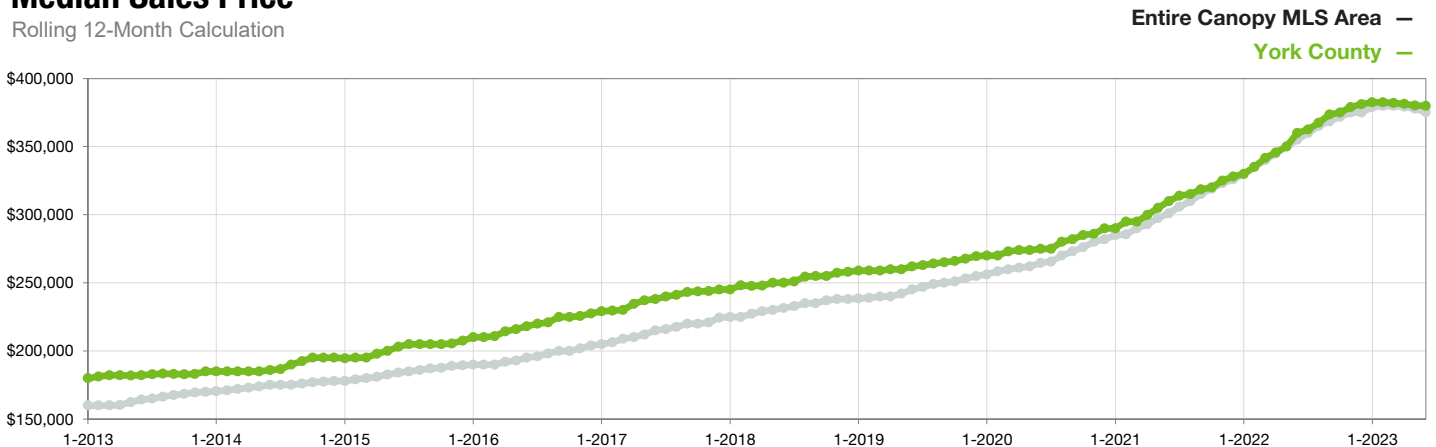
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### June



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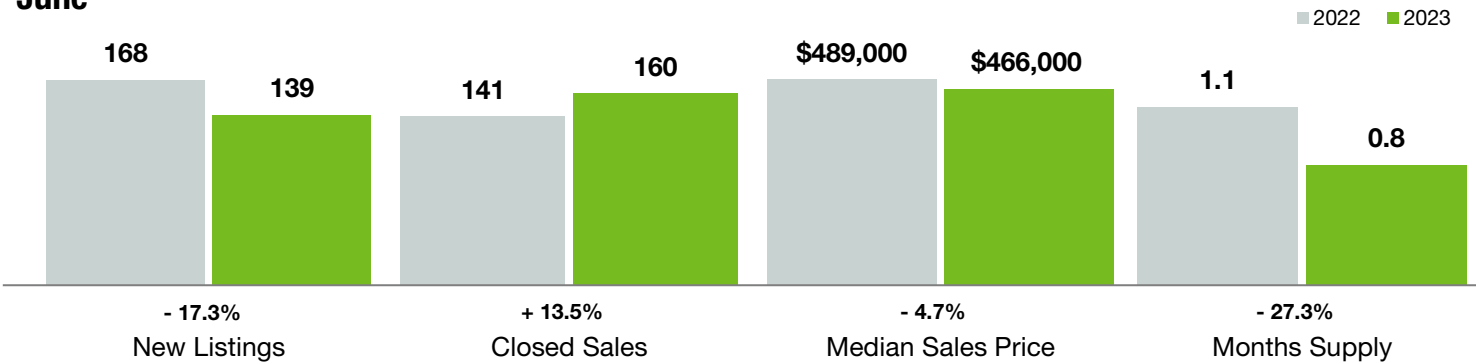
## Fort Mill

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	168	139	- 17.3%	859	713	- 17.0%
Pending Sales	98	124	+ 26.5%	757	703	- 7.1%
Closed Sales	141	160	+ 13.5%	744	608	- 18.3%
Median Sales Price*	\$489,000	\$466,000	- 4.7%	\$450,000	\$440,000	- 2.2%
Average Sales Price*	\$553,722	\$526,164	- 5.0%	\$506,113	\$500,440	- 1.1%
Percent of Original List Price Received*	102.9%	99.7%	- 3.1%	103.1%	98.1%	- 4.8%
List to Close	56	71	+ 26.8%	72	84	+ 16.7%
Days on Market Until Sale	9	21	+ 133.3%	15	32	+ 113.3%
Cumulative Days on Market Until Sale	8	21	+ 162.5%	12	31	+ 158.3%
Average List Price	\$615,180	\$556,732	- 9.5%	\$536,455	\$559,262	+ 4.3%
Inventory of Homes for Sale	146	82	- 43.8%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

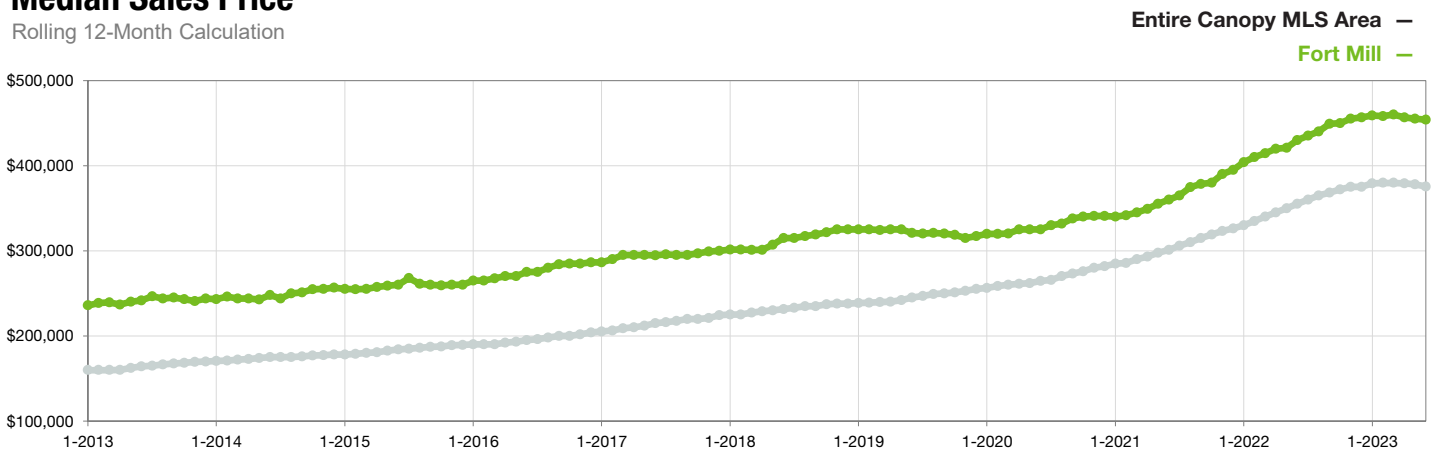
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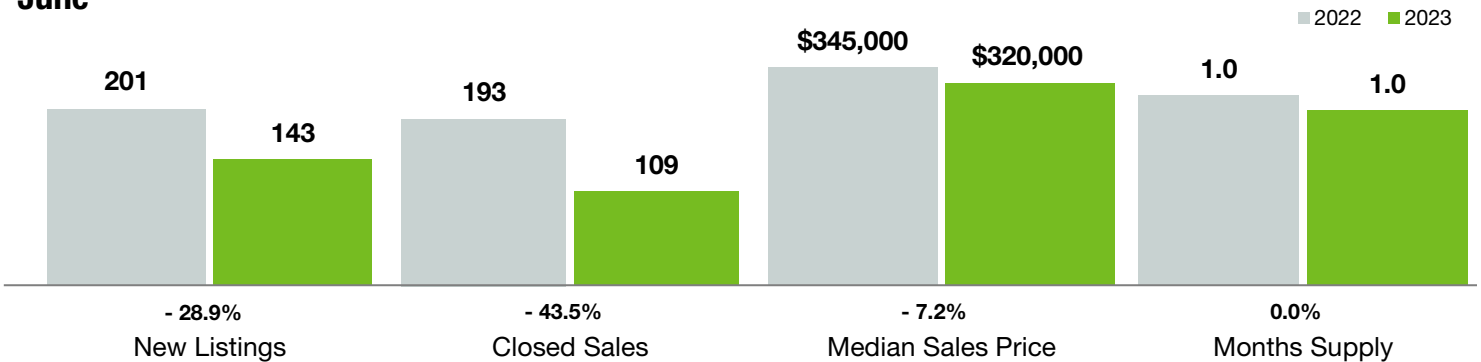
## Rock Hill

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	201	143	- 28.9%	1,073	813	- 24.2%
Pending Sales	145	140	- 3.4%	933	804	- 13.8%
Closed Sales	193	109	- 43.5%	949	718	- 24.3%
Median Sales Price*	\$345,000	\$320,000	- 7.2%	\$315,000	\$320,000	+ 1.6%
Average Sales Price*	\$360,744	\$340,096	- 5.7%	\$333,223	\$338,687	+ 1.6%
Percent of Original List Price Received*	101.1%	99.0%	- 2.1%	101.5%	97.0%	- 4.4%
List to Close	55	66	+ 20.0%	62	76	+ 22.6%
Days on Market Until Sale	13	19	+ 46.2%	18	33	+ 83.3%
Cumulative Days on Market Until Sale	11	20	+ 81.8%	15	37	+ 146.7%
Average List Price	\$368,555	\$379,220	+ 2.9%	\$343,682	\$357,094	+ 3.9%
Inventory of Homes for Sale	175	125	- 28.6%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

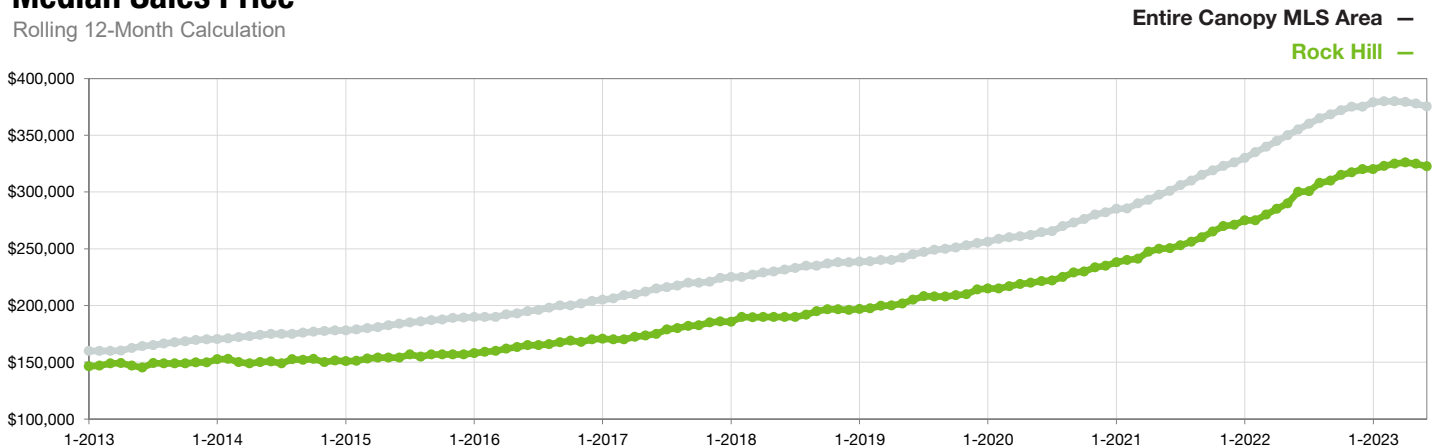
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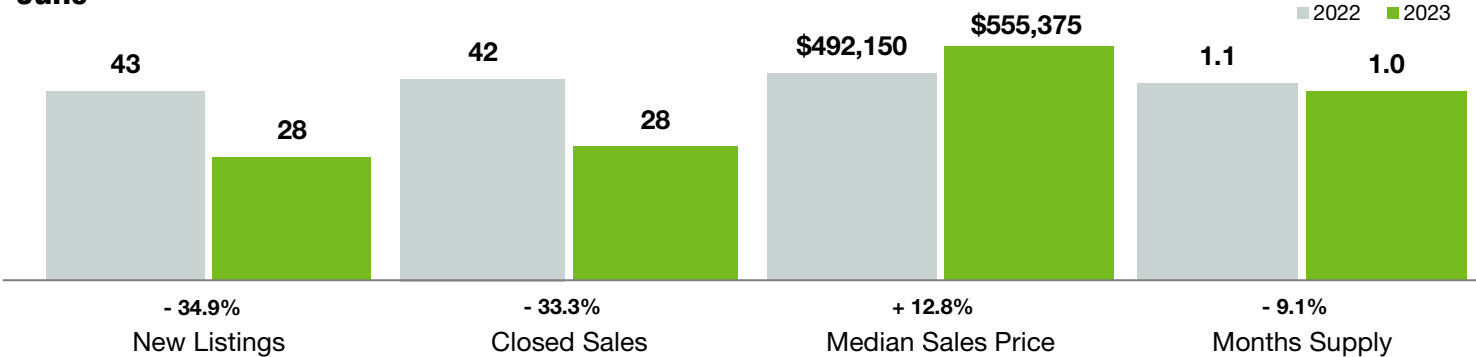
## Tega Cay

South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	43	28	- 34.9%	223	153	- 31.4%
Pending Sales	29	31	+ 6.9%	204	141	- 30.9%
Closed Sales	42	28	- 33.3%	176	122	- 30.7%
Median Sales Price*	\$492,150	\$555,375	+ 12.8%	\$462,085	\$492,743	+ 6.6%
Average Sales Price*	\$513,644	\$616,956	+ 20.1%	\$496,518	\$544,602	+ 9.7%
Percent of Original List Price Received*	104.5%	98.6%	- 5.6%	103.5%	97.5%	- 5.8%
List to Close	103	72	- 30.1%	91	91	0.0%
Days on Market Until Sale	15	27	+ 80.0%	12	30	+ 150.0%
Cumulative Days on Market Until Sale	12	40	+ 233.3%	14	40	+ 185.7%
Average List Price	\$524,351	\$596,331	+ 13.7%	\$508,627	\$541,513	+ 6.5%
Inventory of Homes for Sale	36	25	- 30.6%	--	--	--
Months Supply of Inventory	1.1	1.0	- 9.1%	--	--	--

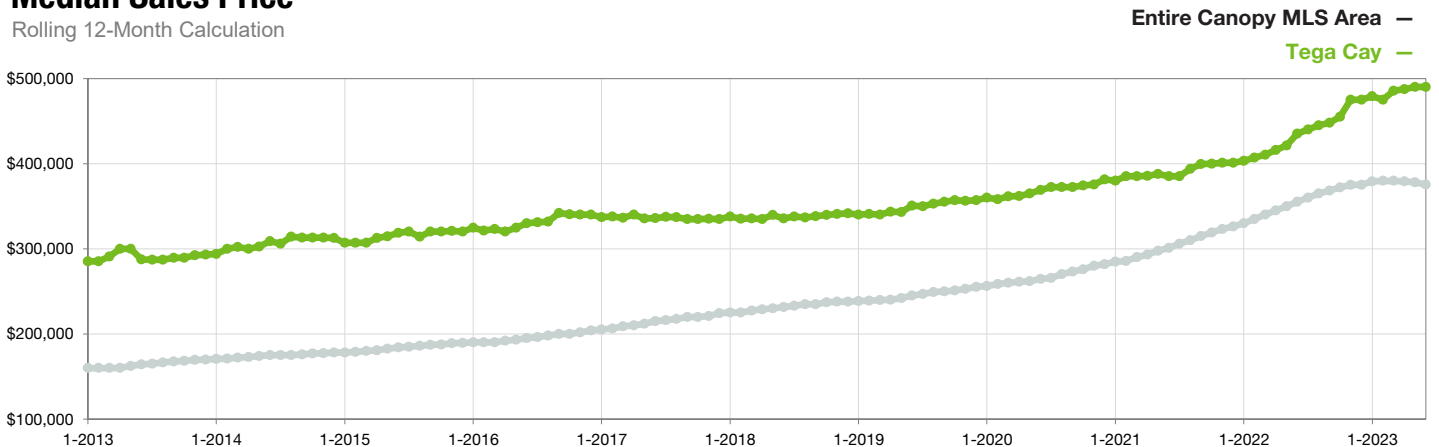
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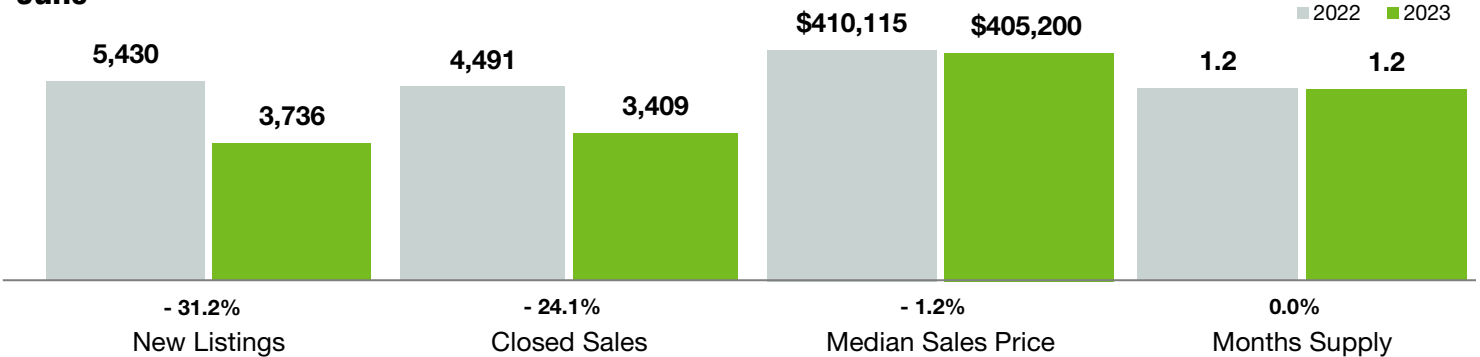
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	5,430	<b>3,736</b>	- 31.2%	26,564	<b>20,304</b>	- 23.6%
Pending Sales	3,601	<b>3,273</b>	- 9.1%	22,578	<b>19,312</b>	- 14.5%
Closed Sales	4,491	<b>3,409</b>	- 24.1%	22,433	<b>17,427</b>	- 22.3%
Median Sales Price*	\$410,115	<b>\$405,200</b>	- 1.2%	\$389,000	<b>\$390,000</b>	+ 0.3%
Average Sales Price*	\$487,269	<b>\$508,174</b>	+ 4.3%	\$452,492	<b>\$472,940</b>	+ 4.5%
Percent of Original List Price Received*	102.2%	<b>98.8%</b>	- 3.3%	102.2%	<b>97.1%</b>	- 5.0%
List to Close	71	<b>77</b>	+ 8.5%	74	<b>91</b>	+ 23.0%
Days on Market Until Sale	14	<b>27</b>	+ 92.9%	17	<b>39</b>	+ 129.4%
Cumulative Days on Market Until Sale	14	<b>29</b>	+ 107.1%	17	<b>41</b>	+ 141.2%
Average List Price	\$492,258	<b>\$516,017</b>	+ 4.8%	\$476,459	<b>\$514,376</b>	+ 8.0%
Inventory of Homes for Sale	4,838	<b>3,678</b>	- 24.0%	--	--	--
Months Supply of Inventory	1.2	<b>1.2</b>	0.0%	--	--	--

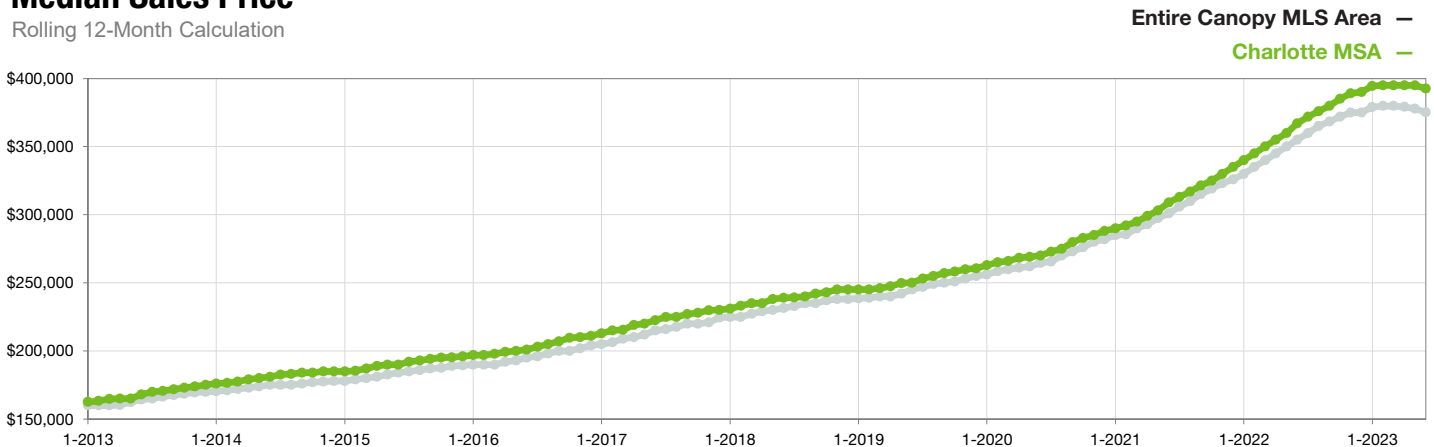
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