

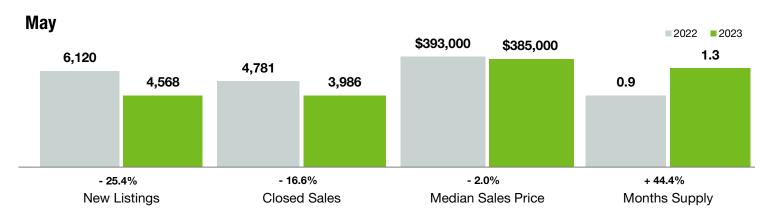


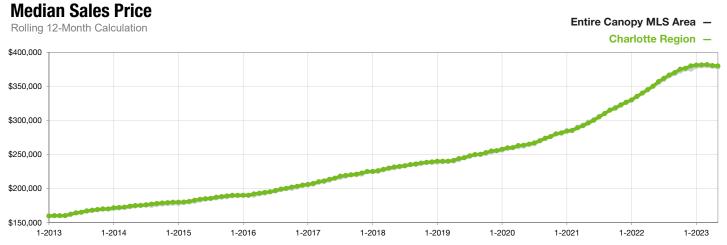
## **Charlotte Region**

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	6,120	4,568	- 25.4%	25,382	20,489	- 19.3%
Pending Sales	4,979	4,329	- 13.1%	22,717	19,772	- 13.0%
Closed Sales	4,781	3,986	- 16.6%	21,444	16,838	- 21.5%
Median Sales Price*	\$393,000	\$385,000	- 2.0%	\$371,000	\$371,000	0.0%
Average Sales Price*	\$462,152	\$483,322	+ 4.6%	\$431,059	\$448,671	+ 4.1%
Percent of Original List Price Received*	102.8%	98.0%	- 4.7%	101.8%	96.5%	- 5.2%
List to Close	67	81	+ 20.9%	75	94	+ 25.3%
Days on Market Until Sale	14	34	+ 142.9%	19	43	+ 126.3%
Cumulative Days on Market Until Sale	14	37	+ 164.3%	19	46	+ 142.1%
Average List Price	\$480,904	\$534,188	+ 11.1%	\$459,527	\$499,012	+ 8.6%
Inventory of Homes for Sale	4,374	4,667	+ 6.7%			
Months Supply of Inventory	0.9	1.3	+ 44.4%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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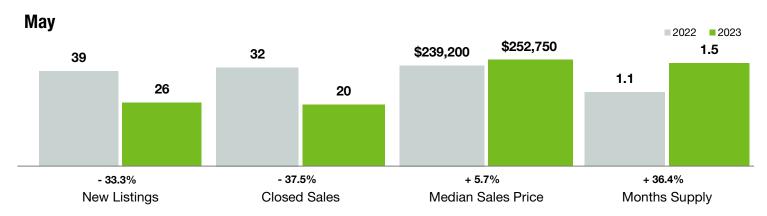


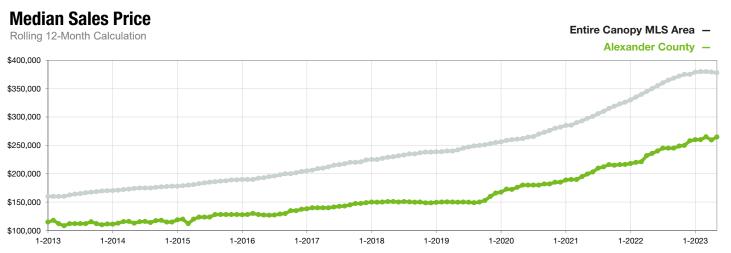
## **Alexander County**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	39	26	- 33.3%	167	126	- 24.6%
Pending Sales	27	30	+ 11.1%	151	112	- 25.8%
Closed Sales	32	20	- 37.5%	159	88	- 44.7%
Median Sales Price*	\$239,200	\$252,750	+ 5.7%	\$250,000	\$261,500	+ 4.6%
Average Sales Price*	\$268,749	\$320,045	+ 19.1%	\$295,544	\$311,039	+ 5.2%
Percent of Original List Price Received*	99.7%	95.6%	- 4.1%	99.4%	95.1%	- 4.3%
List to Close	69	64	- 7.2%	89	82	- 7.9%
Days on Market Until Sale	14	27	+ 92.9%	22	39	+ 77.3%
Cumulative Days on Market Until Sale	13	59	+ 353.8%	26	48	+ 84.6%
Average List Price	\$308,919	\$399,620	+ 29.4%	\$313,060	\$348,957	+ 11.5%
Inventory of Homes for Sale	32	33	+ 3.1%			
Months Supply of Inventory	1.1	1.5	+ 36.4%			

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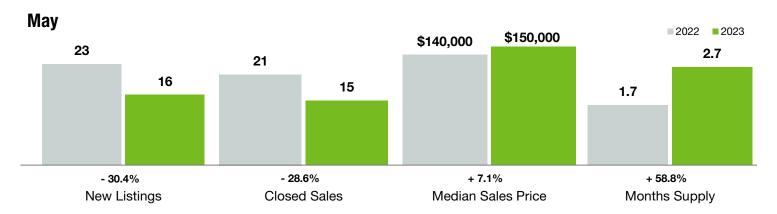


# **Anson County**

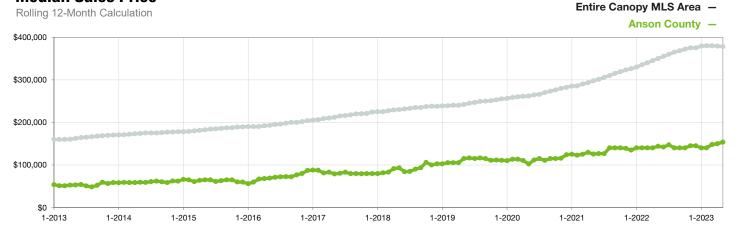
North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	23	16	- 30.4%	84	81	- 3.6%
Pending Sales	14	18	+ 28.6%	77	81	+ 5.2%
Closed Sales	21	15	- 28.6%	79	65	- 17.7%
Median Sales Price*	\$140,000	\$150,000	+ 7.1%	\$148,000	\$172,000	+ 16.2%
Average Sales Price*	\$147,900	\$158,407	+ 7.1%	\$172,919	\$187,058	+ 8.2%
Percent of Original List Price Received*	96.5%	92.6%	- 4.0%	94.6%	91.6%	- 3.2%
List to Close	114	117	+ 2.6%	105	119	+ 13.3%
Days on Market Until Sale	36	72	+ 100.0%	43	67	+ 55.8%
Cumulative Days on Market Until Sale	36	73	+ 102.8%	43	69	+ 60.5%
Average List Price	\$164,613	\$169,948	+ 3.2%	\$191,580	\$217,063	+ 13.3%
Inventory of Homes for Sale	25	35	+ 40.0%			
Months Supply of Inventory	1.7	2.7	+ 58.8%			

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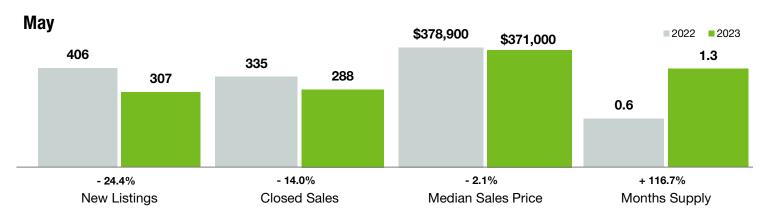


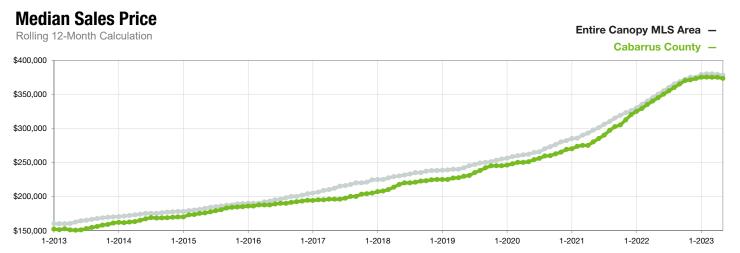
## **Cabarrus County**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	406	307	- 24.4%	1,736	1,397	- 19.5%	
Pending Sales	379	313	- 17.4%	1,604	1,407	- 12.3%	
Closed Sales	335	288	- 14.0%	1,601	1,147	- 28.4%	
Median Sales Price*	\$378,900	\$371,000	- 2.1%	\$365,000	\$360,000	- 1.4%	
Average Sales Price*	\$412,062	\$400,878	- 2.7%	\$382,985	\$380,136	- 0.7%	
Percent of Original List Price Received*	103.3%	97.9%	- 5.2%	102.3%	95.9%	- 6.3%	
List to Close	59	83	+ 40.7%	67	95	+ 41.8%	
Days on Market Until Sale	9	34	+ 277.8%	15	45	+ 200.0%	
Cumulative Days on Market Until Sale	10	38	+ 280.0%	14	48	+ 242.9%	
Average List Price	\$402,926	\$436,734	+ 8.4%	\$389,875	\$433,587	+ 11.2%	
Inventory of Homes for Sale	226	317	+ 40.3%				
Months Supply of Inventory	0.6	1.3	+ 116.7%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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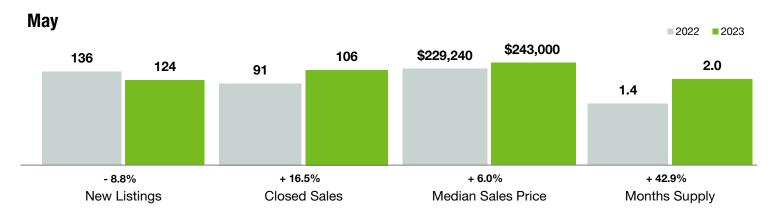


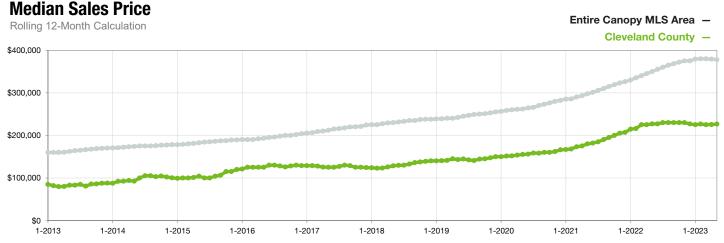
# **Cleveland County**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	136	124	- 8.8%	507	530	+ 4.5%
Pending Sales	96	99	+ 3.1%	458	483	+ 5.5%
Closed Sales	91	106	+ 16.5%	462	411	- 11.0%
Median Sales Price*	\$229,240	\$243,000	+ 6.0%	\$226,750	\$226,090	- 0.3%
Average Sales Price*	\$270,446	\$292,347	+ 8.1%	\$262,056	\$259,904	- 0.8%
Percent of Original List Price Received*	97.9%	96.6%	- 1.3%	97.2%	94.9%	- 2.4%
List to Close	81	75	- 7.4%	81	89	+ 9.9%
Days on Market Until Sale	26	35	+ 34.6%	30	48	+ 60.0%
Cumulative Days on Market Until Sale	27	44	+ 63.0%	32	55	+ 71.9%
Average List Price	\$271,825	\$320,619	+ 18.0%	\$268,096	\$290,159	+ 8.2%
Inventory of Homes for Sale	134	166	+ 23.9%			
Months Supply of Inventory	1.4	2.0	+ 42.9%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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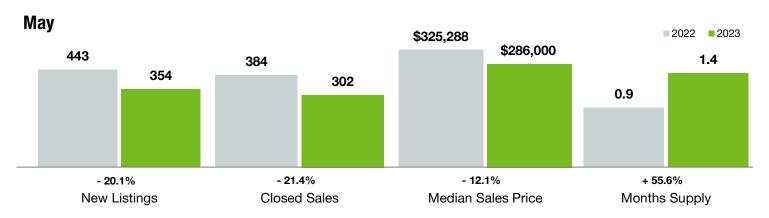


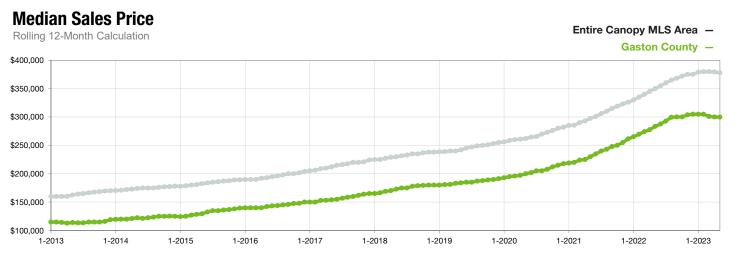
# **Gaston County**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	443	354	- 20.1%	1,908	1,600	- 16.1%
Pending Sales	375	331	- 11.7%	1,739	1,559	- 10.4%
Closed Sales	384	302	- 21.4%	1,685	1,343	- 20.3%
Median Sales Price*	\$325,288	\$286,000	- 12.1%	\$305,000	\$294,250	- 3.5%
Average Sales Price*	\$344,467	\$333,581	- 3.2%	\$318,203	\$329,076	+ 3.4%
Percent of Original List Price Received*	102.3%	96.5%	- 5.7%	101.0%	95.3%	- 5.6%
List to Close	62	82	+ 32.3%	74	94	+ 27.0%
Days on Market Until Sale	13	35	+ 169.2%	20	44	+ 120.0%
Cumulative Days on Market Until Sale	11	41	+ 272.7%	18	49	+ 172.2%
Average List Price	\$337,700	\$377,088	+ 11.7%	\$324,138	\$346,275	+ 6.8%
Inventory of Homes for Sale	319	398	+ 24.8%			
Months Supply of Inventory	0.9	1.4	+ 55.6%			

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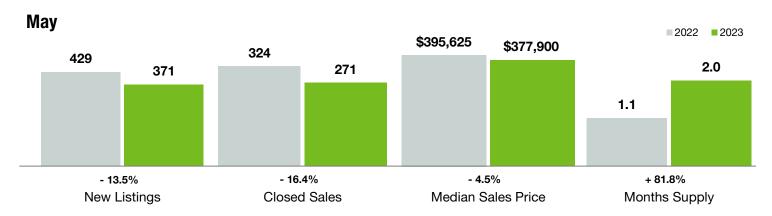


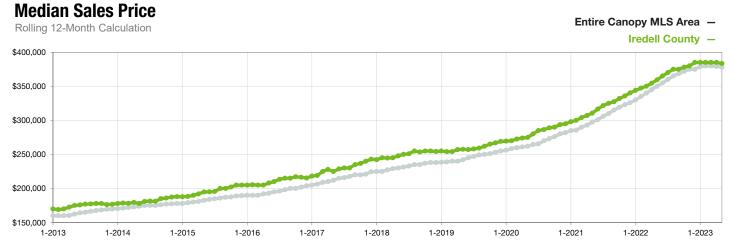
# **Iredell County**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	429	371	- 13.5%	1,738	1,619	- 6.8%
Pending Sales	345	346	+ 0.3%	1,523	1,401	- 8.0%
Closed Sales	324	271	- 16.4%	1,406	1,131	- 19.6%
Median Sales Price*	\$395,625	\$377,900	- 4.5%	\$375,000	\$372,000	- 0.8%
Average Sales Price*	\$511,504	\$531,020	+ 3.8%	\$468,046	\$485,666	+ 3.8%
Percent of Original List Price Received*	100.9%	96.5%	- 4.4%	100.6%	95.8%	- 4.8%
List to Close	63	92	+ 46.0%	71	105	+ 47.9%
Days on Market Until Sale	20	43	+ 115.0%	24	49	+ 104.2%
Cumulative Days on Market Until Sale	17	46	+ 170.6%	22	54	+ 145.5%
Average List Price	\$524,578	\$620,290	+ 18.2%	\$497,943	\$545,853	+ 9.6%
Inventory of Homes for Sale	355	513	+ 44.5%			
Months Supply of Inventory	1.1	2.0	+ 81.8%			

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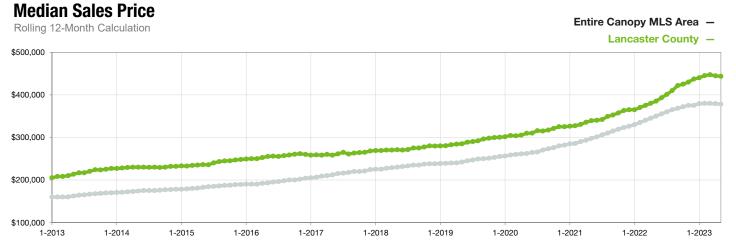
# **Lancaster County**

South Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	318	184	- 42.1%	1,106	769	- 30.5%
Pending Sales	250	165	- 34.0%	961	746	- 22.4%
Closed Sales	160	146	- 8.8%	788	671	- 14.8%
Median Sales Price*	\$438,500	\$431,500	- 1.6%	\$400,000	\$410,000	+ 2.5%
Average Sales Price*	\$461,978	\$449,570	- 2.7%	\$416,426	\$439,256	+ 5.5%
Percent of Original List Price Received*	102.8%	97.9%	- 4.8%	101.6%	97.0%	- 4.5%
List to Close	65	80	+ 23.1%	78	96	+ 23.1%
Days on Market Until Sale	10	34	+ 240.0%	21	45	+ 114.3%
Cumulative Days on Market Until Sale	10	37	+ 270.0%	20	49	+ 145.0%
Average List Price	\$507,634	\$438,159	- 13.7%	\$458,793	\$444,652	- 3.1%
Inventory of Homes for Sale	197	188	- 4.6%			
Months Supply of Inventory	1.1	1.3	+ 18.2%			

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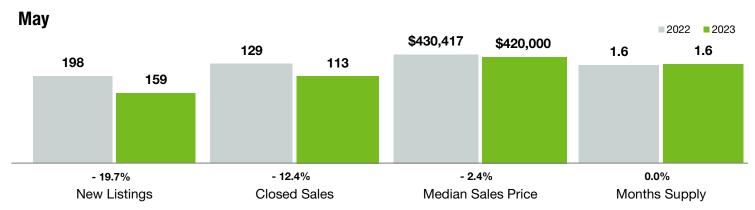


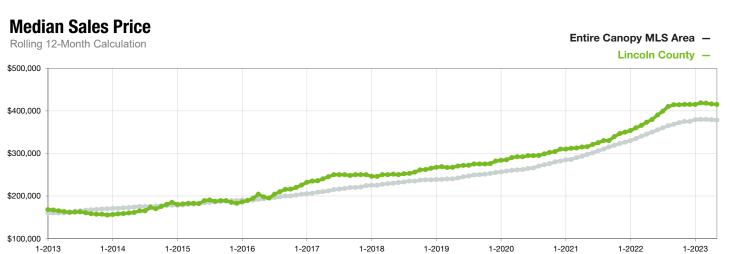
# **Lincoln County**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	198	159	- 19.7%	785	628	- 20.0%	
Pending Sales	129	144	+ 11.6%	657	621	- 5.5%	
Closed Sales	129	113	- 12.4%	628	505	- 19.6%	
Median Sales Price*	\$430,417	\$420,000	- 2.4%	\$415,000	\$410,000	- 1.2%	
Average Sales Price*	\$470,002	\$490,224	+ 4.3%	\$451,454	\$471,950	+ 4.5%	
Percent of Original List Price Received*	101.9%	96.3%	- 5.5%	100.5%	96.0%	- 4.5%	
List to Close	92	97	+ 5.4%	95	110	+ 15.8%	
Days on Market Until Sale	26	41	+ 57.7%	26	54	+ 107.7%	
Cumulative Days on Market Until Sale	29	48	+ 65.5%	25	56	+ 124.0%	
Average List Price	\$446,004	\$619,827	+ 39.0%	\$472,967	\$529,635	+ 12.0%	
Inventory of Homes for Sale	230	189	- 17.8%				
Months Supply of Inventory	1.6	1.6	0.0%				

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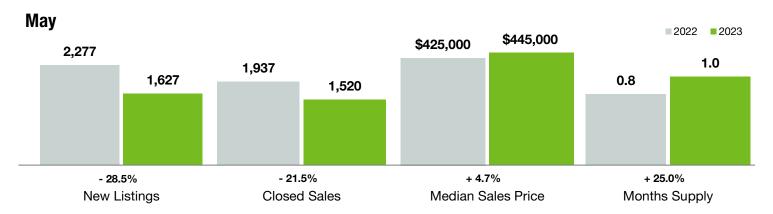


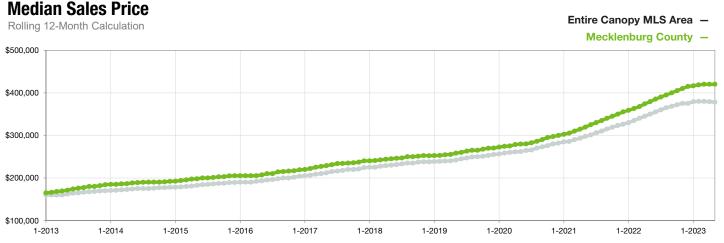
# **Mecklenburg County**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	2,277	1,627	- 28.5%	9,737	7,566	- 22.3%	
Pending Sales	1,883	1,564	- 16.9%	8,789	7,460	- 15.1%	
Closed Sales	1,937	1,520	- 21.5%	8,407	6,395	- 23.9%	
Median Sales Price*	\$425,000	\$445,000	+ 4.7%	\$402,000	\$417,499	+ 3.9%	
Average Sales Price*	\$528,160	\$592,252	+ 12.1%	\$493,633	\$532,342	+ 7.8%	
Percent of Original List Price Received*	104.0%	98.9%	- 4.9%	103.0%	97.4%	- 5.4%	
List to Close	65	76	+ 16.9%	74	91	+ 23.0%	
Days on Market Until Sale	12	29	+ 141.7%	17	40	+ 135.3%	
Cumulative Days on Market Until Sale	11	31	+ 181.8%	17	41	+ 141.2%	
Average List Price	\$563,290	\$634,980	+ 12.7%	\$530,464	\$594,492	+ 12.1%	
Inventory of Homes for Sale	1,448	1,345	- 7.1%				
Months Supply of Inventory	0.8	1.0	+ 25.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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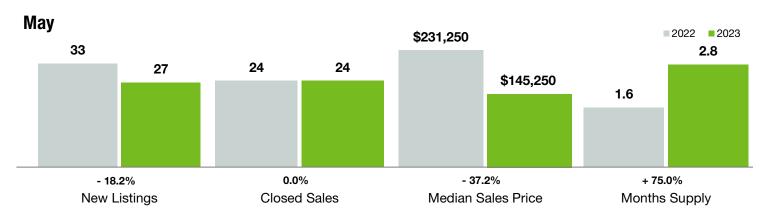


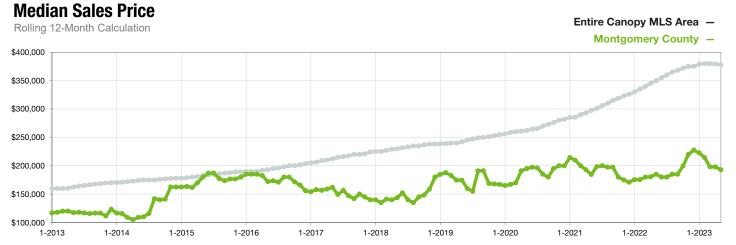
## **Montgomery County**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	33	27	- 18.2%	134	135	+ 0.7%	
Pending Sales	29	33	+ 13.8%	124	119	- 4.0%	
Closed Sales	24	24	0.0%	113	92	- 18.6%	
Median Sales Price*	\$231,250	\$145,250	- 37.2%	\$205,000	\$156,500	- 23.7%	
Average Sales Price*	\$340,138	\$259,971	- 23.6%	\$359,766	\$295,413	- 17.9%	
Percent of Original List Price Received*	97.9%	90.1%	- 8.0%	95.3%	91.9%	- 3.6%	
List to Close	67	84	+ 25.4%	86	98	+ 14.0%	
Days on Market Until Sale	31	48	+ 54.8%	44	64	+ 45.5%	
Cumulative Days on Market Until Sale	38	65	+ 71.1%	48	75	+ 56.3%	
Average List Price	\$403,291	\$283,522	- 29.7%	\$393,756	\$366,559	- 6.9%	
Inventory of Homes for Sale	46	64	+ 39.1%				
Months Supply of Inventory	1.6	2.8	+ 75.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







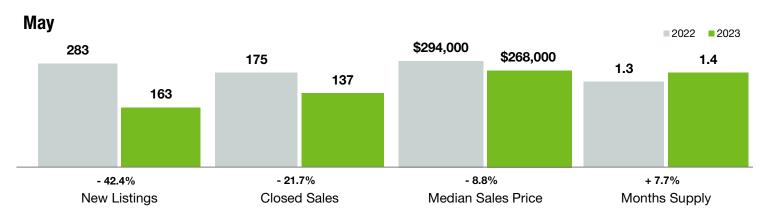


# **Rowan County**

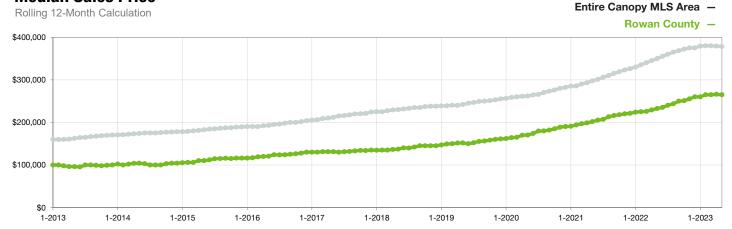
North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	283	163	- 42.4%	1,056	802	- 24.1%
Pending Sales	213	152	- 28.6%	889	793	- 10.8%
Closed Sales	175	137	- 21.7%	873	706	- 19.1%
Median Sales Price*	\$294,000	\$268,000	- 8.8%	\$245,000	\$259,900	+ 6.1%
Average Sales Price*	\$311,214	\$303,069	- 2.6%	\$281,847	\$285,163	+ 1.2%
Percent of Original List Price Received*	101.2%	96.8%	- 4.3%	99.8%	95.2%	- 4.6%
List to Close	64	69	+ 7.8%	73	87	+ 19.2%
Days on Market Until Sale	18	27	+ 50.0%	20	41	+ 105.0%
Cumulative Days on Market Until Sale	22	32	+ 45.5%	23	47	+ 104.3%
Average List Price	\$305,097	\$327,460	+ 7.3%	\$293,572	\$305,598	+ 4.1%
Inventory of Homes for Sale	236	216	- 8.5%			
Months Supply of Inventory	1.3	1.4	+ 7.7%			

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#### **Median Sales Price**



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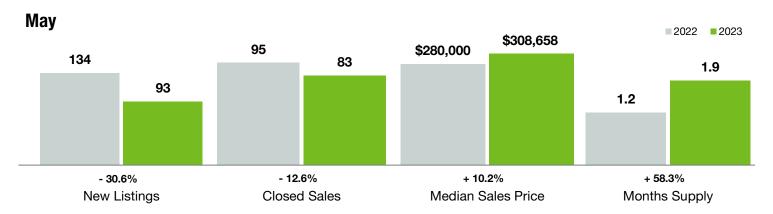


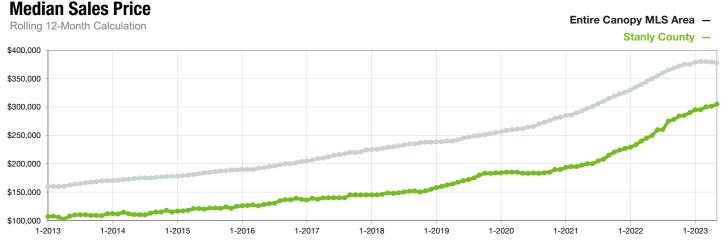
# **Stanly County**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	134	93	- 30.6%	530	461	- 13.0%	
Pending Sales	102	87	- 14.7%	463	441	- 4.8%	
Closed Sales	95	83	- 12.6%	383	381	- 0.5%	
Median Sales Price*	\$280,000	\$308,658	+ 10.2%	\$259,900	\$305,000	+ 17.4%	
Average Sales Price*	\$330,196	\$344,612	+ 4.4%	\$301,354	\$322,854	+ 7.1%	
Percent of Original List Price Received*	98.0%	94.4%	- 3.7%	98.6%	94.3%	- 4.4%	
List to Close	76	103	+ 35.5%	73	110	+ 50.7%	
Days on Market Until Sale	25	55	+ 120.0%	23	57	+ 147.8%	
Cumulative Days on Market Until Sale	18	61	+ 238.9%	19	63	+ 231.6%	
Average List Price	\$365,483	\$372,131	+ 1.8%	\$328,446	\$360,827	+ 9.9%	
Inventory of Homes for Sale	109	153	+ 40.4%				
Months Supply of Inventory	1.2	1.9	+ 58.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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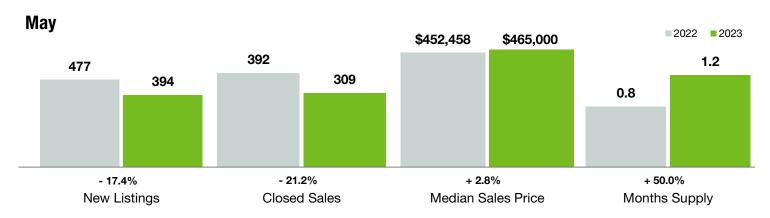


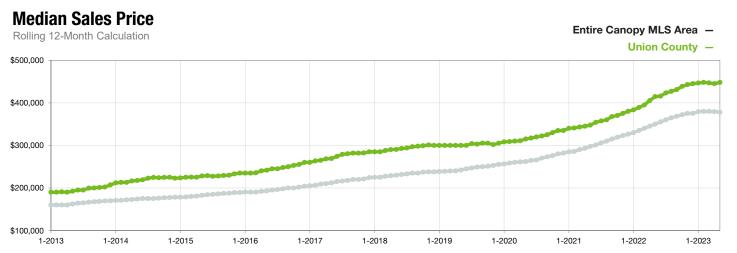
# **Union County**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	477	394	- 17.4%	2,214	1,612	- 27.2%
Pending Sales	423	359	- 15.1%	1,957	1,531	- 21.8%
Closed Sales	392	309	- 21.2%	1,727	1,362	- 21.1%
Median Sales Price*	\$452,458	\$465,000	+ 2.8%	\$440,000	\$445,243	+ 1.2%
Average Sales Price*	\$544,346	\$562,210	+ 3.3%	\$523,540	\$539,983	+ 3.1%
Percent of Original List Price Received*	102.9%	98.7%	- 4.1%	102.6%	96.7%	- 5.8%
List to Close	66	92	+ 39.4%	76	106	+ 39.5%
Days on Market Until Sale	12	47	+ 291.7%	17	45	+ 164.7%
Cumulative Days on Market Until Sale	14	32	+ 128.6%	19	46	+ 142.1%
Average List Price	\$592,935	\$650,581	+ 9.7%	\$566,681	\$617,059	+ 8.9%
Inventory of Homes for Sale	320	356	+ 11.3%			
Months Supply of Inventory	0.8	1.2	+ 50.0%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







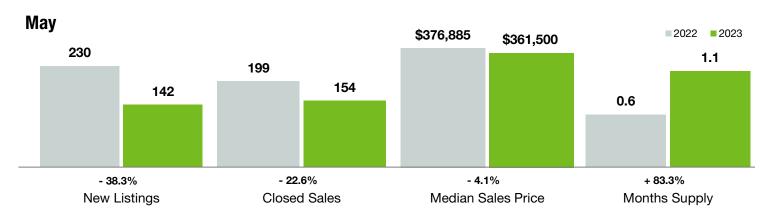


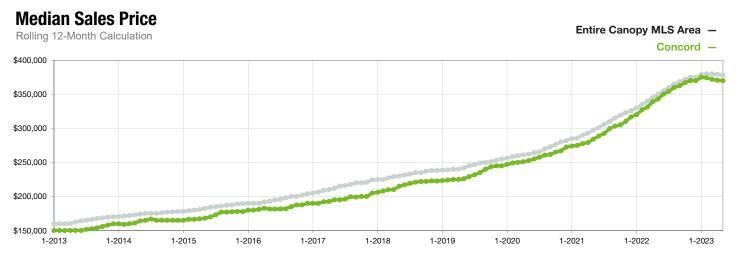
## **Concord**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	230	142	- 38.3%	992	681	- 31.4%
Pending Sales	217	152	- 30.0%	941	724	- 23.1%
Closed Sales	199	154	- 22.6%	936	630	- 32.7%
Median Sales Price*	\$376,885	\$361,500	- 4.1%	\$362,111	\$355,000	- 2.0%
Average Sales Price*	\$410,316	\$387,337	- 5.6%	\$388,958	\$372,670	- 4.2%
Percent of Original List Price Received*	103.8%	97.3%	- 6.3%	102.8%	95.6%	- 7.0%
List to Close	60	82	+ 36.7%	68	94	+ 38.2%
Days on Market Until Sale	8	34	+ 325.0%	14	44	+ 214.3%
Cumulative Days on Market Until Sale	9	38	+ 322.2%	14	47	+ 235.7%
Average List Price	\$402,608	\$424,931	+ 5.5%	\$388,296	\$428,316	+ 10.3%
Inventory of Homes for Sale	121	145	+ 19.8%			
Months Supply of Inventory	0.6	1.1	+ 83.3%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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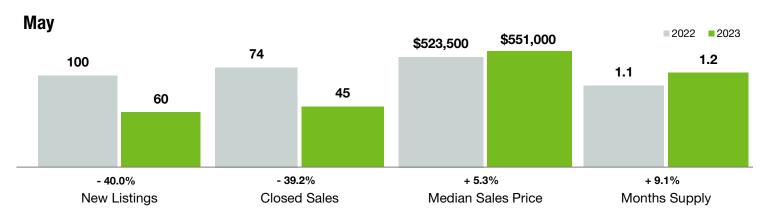


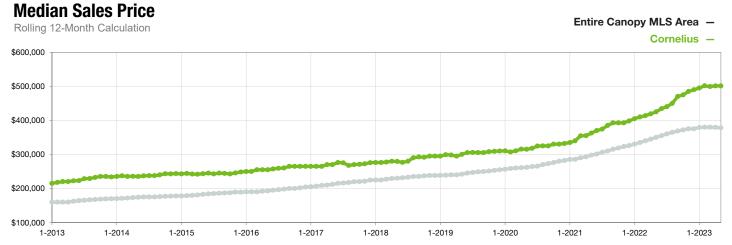
## **Cornelius**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	100	60	- 40.0%	375	252	- 32.8%
Pending Sales	73	58	- 20.5%	315	234	- 25.7%
Closed Sales	74	45	- 39.2%	270	206	- 23.7%
Median Sales Price*	\$523,500	\$551,000	+ 5.3%	\$470,000	\$492,774	+ 4.8%
Average Sales Price*	\$647,865	\$924,913	+ 42.8%	\$645,732	\$746,632	+ 15.6%
Percent of Original List Price Received*	104.1%	94.0%	- 9.7%	102.8%	96.1%	- 6.5%
List to Close	53	88	+ 66.0%	52	83	+ 59.6%
Days on Market Until Sale	19	44	+ 131.6%	15	41	+ 173.3%
Cumulative Days on Market Until Sale	13	50	+ 284.6%	14	43	+ 207.1%
Average List Price	\$953,613	\$1,043,003	+ 9.4%	\$792,970	\$957,731	+ 20.8%
Inventory of Homes for Sale	68	58	- 14.7%			
Months Supply of Inventory	1.1	1.2	+ 9.1%			

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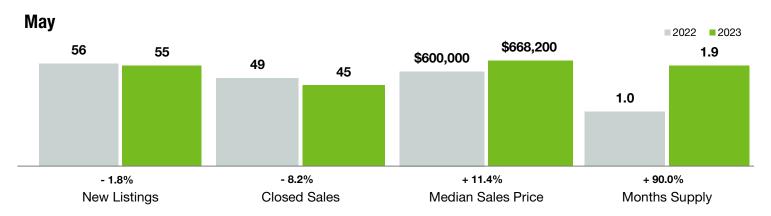


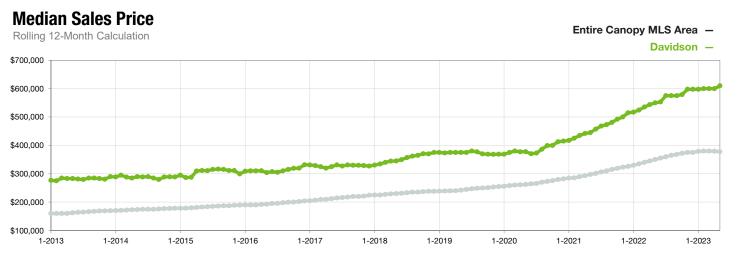
## **Davidson**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	56	55	- 1.8%	229	221	- 3.5%	
Pending Sales	43	56	+ 30.2%	201	203	+ 1.0%	
Closed Sales	49	45	- 8.2%	192	161	- 16.1%	
Median Sales Price*	\$600,000	\$668,200	+ 11.4%	\$580,000	\$624,000	+ 7.6%	
Average Sales Price*	\$750,588	\$889,563	+ 18.5%	\$663,731	\$758,744	+ 14.3%	
Percent of Original List Price Received*	103.7%	99.6%	- 4.0%	101.6%	99.0%	- 2.6%	
List to Close	53	90	+ 69.8%	89	115	+ 29.2%	
Days on Market Until Sale	11	24	+ 118.2%	39	40	+ 2.6%	
Cumulative Days on Market Until Sale	11	23	+ 109.1%	24	45	+ 87.5%	
Average List Price	\$860,229	\$935,829	+ 8.8%	\$783,661	\$826,931	+ 5.5%	
Inventory of Homes for Sale	42	66	+ 57.1%				
Months Supply of Inventory	1.0	1.9	+ 90.0%				

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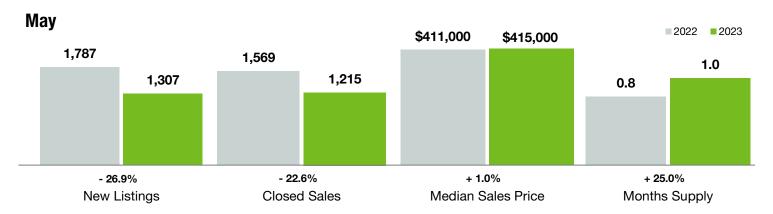


## **City of Charlotte**

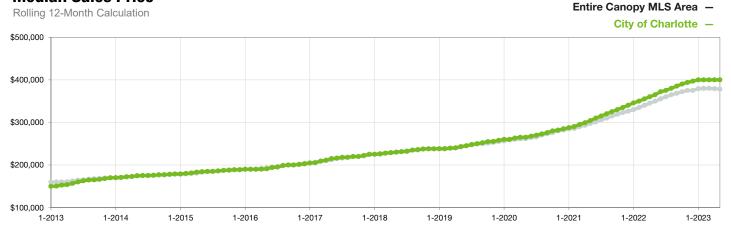
North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	1,787	1,307	- 26.9%	7,835	6,138	- 21.7%	
Pending Sales	1,490	1,253	- 15.9%	7,113	6,073	- 14.6%	
Closed Sales	1,569	1,215	- 22.6%	6,866	5,191	- 24.4%	
Median Sales Price*	\$411,000	\$415,000	+ 1.0%	\$390,000	\$399,900	+ 2.5%	
Average Sales Price*	\$518,304	\$574,025	+ 10.8%	\$483,166	\$516,854	+ 7.0%	
Percent of Original List Price Received*	103.9%	99.1%	- 4.6%	103.0%	97.3%	- 5.5%	
List to Close	65	74	+ 13.8%	73	90	+ 23.3%	
Days on Market Until Sale	12	28	+ 133.3%	17	40	+ 135.3%	
Cumulative Days on Market Until Sale	12	30	+ 150.0%	17	42	+ 147.1%	
Average List Price	\$537,163	\$609,021	+ 13.4%	\$511,809	\$574,520	+ 12.3%	
Inventory of Homes for Sale	1,126	1,062	- 5.7%				
Months Supply of Inventory	0.8	1.0	+ 25.0%				

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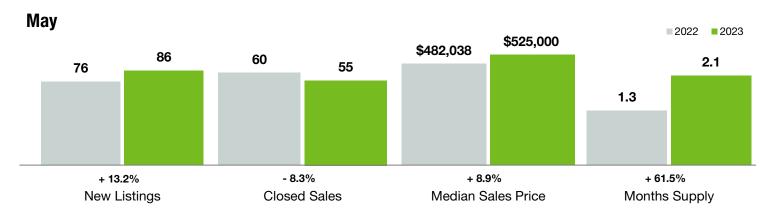


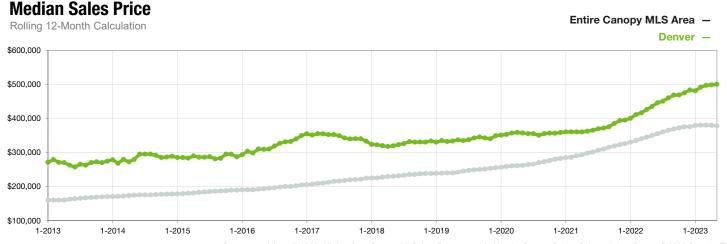
### **Denver**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	76	86	+ 13.2%	341	346	+ 1.5%
Pending Sales	51	68	+ 33.3%	284	297	+ 4.6%
Closed Sales	60	55	- 8.3%	306	226	- 26.1%
Median Sales Price*	\$482,038	\$525,000	+ 8.9%	\$475,000	\$498,500	+ 4.9%
Average Sales Price*	\$597,143	\$597,004	- 0.0%	\$574,389	\$618,608	+ 7.7%
Percent of Original List Price Received*	103.0%	97.1%	- 5.7%	101.3%	96.8%	- 4.4%
List to Close	89	81	- 9.0%	95	114	+ 20.0%
Days on Market Until Sale	25	35	+ 40.0%	25	57	+ 128.0%
Cumulative Days on Market Until Sale	12	33	+ 175.0%	17	52	+ 205.9%
Average List Price	\$609,712	\$815,793	+ 33.8%	\$616,393	\$687,438	+ 11.5%
Inventory of Homes for Sale	83	108	+ 30.1%			
Months Supply of Inventory	1.3	2.1	+ 61.5%			

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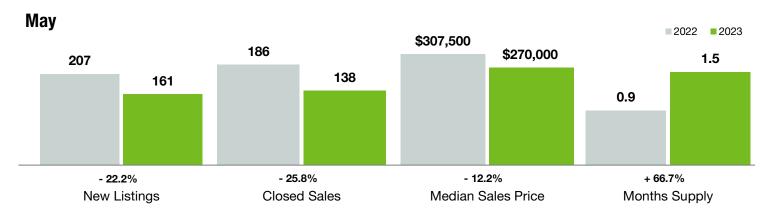


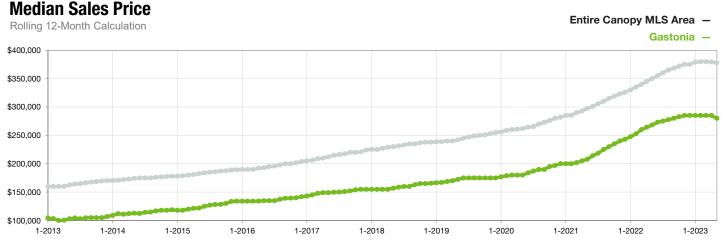
## **Gastonia**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	207	161	- 22.2%	884	719	- 18.7%
Pending Sales	189	143	- 24.3%	799	689	- 13.8%
Closed Sales	186	138	- 25.8%	781	612	- 21.6%
Median Sales Price*	\$307,500	\$270,000	- 12.2%	\$283,000	\$275,000	- 2.8%
Average Sales Price*	\$310,296	\$289,432	- 6.7%	\$292,056	\$293,761	+ 0.6%
Percent of Original List Price Received*	102.9%	96.9%	- 5.8%	101.0%	95.0%	- 5.9%
List to Close	67	76	+ 13.4%	75	94	+ 25.3%
Days on Market Until Sale	13	34	+ 161.5%	19	48	+ 152.6%
Cumulative Days on Market Until Sale	13	41	+ 215.4%	18	56	+ 211.1%
Average List Price	\$306,107	\$333,566	+ 9.0%	\$293,289	\$306,700	+ 4.6%
Inventory of Homes for Sale	152	201	+ 32.2%			
Months Supply of Inventory	0.9	1.5	+ 66.7%			

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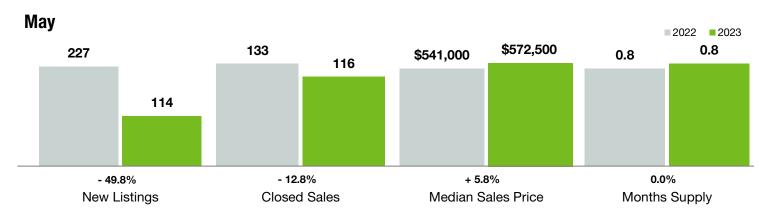


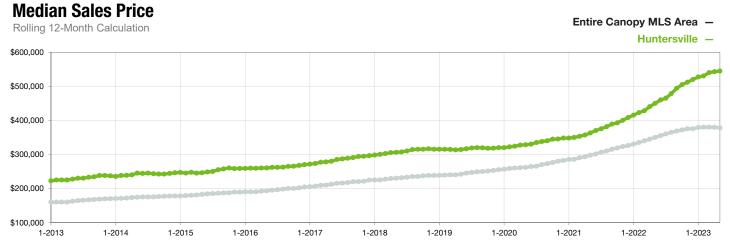
## **Huntersville**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	227	114	- 49.8%	779	510	- 34.5%
Pending Sales	182	97	- 46.7%	696	491	- 29.5%
Closed Sales	133	116	- 12.8%	629	444	- 29.4%
Median Sales Price*	\$541,000	\$572,500	+ 5.8%	\$490,000	\$548,500	+ 11.9%
Average Sales Price*	\$571,649	\$597,897	+ 4.6%	\$527,772	\$584,583	+ 10.8%
Percent of Original List Price Received*	104.6%	98.2%	- 6.1%	103.8%	97.8%	- 5.8%
List to Close	82	84	+ 2.4%	93	96	+ 3.2%
Days on Market Until Sale	18	30	+ 66.7%	22	37	+ 68.2%
Cumulative Days on Market Until Sale	6	36	+ 500.0%	20	38	+ 90.0%
Average List Price	\$563,850	\$671,441	+ 19.1%	\$555,518	\$643,851	+ 15.9%
Inventory of Homes for Sale	120	85	- 29.2%			
Months Supply of Inventory	0.8	0.8	0.0%			

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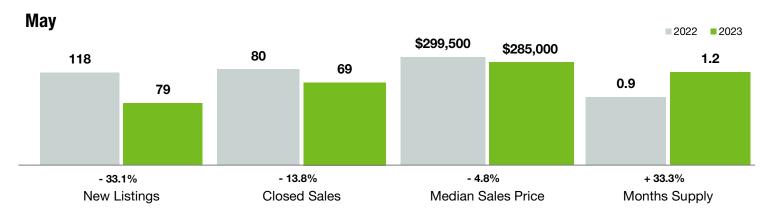


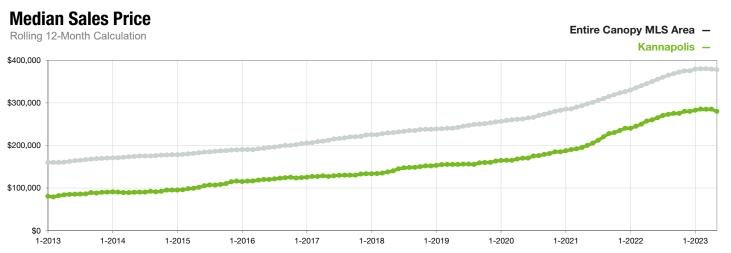
## **Kannapolis**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	118	79	- 33.1%	481	385	- 20.0%
Pending Sales	104	92	- 11.5%	426	379	- 11.0%
Closed Sales	80	69	- 13.8%	406	312	- 23.2%
Median Sales Price*	\$299,500	\$285,000	- 4.8%	\$280,667	\$287,125	+ 2.3%
Average Sales Price*	\$310,762	\$294,431	- 5.3%	\$287,132	\$290,213	+ 1.1%
Percent of Original List Price Received*	102.0%	96.9%	- 5.0%	101.1%	95.3%	- 5.7%
List to Close	52	82	+ 57.7%	57	86	+ 50.9%
Days on Market Until Sale	13	39	+ 200.0%	17	43	+ 152.9%
Cumulative Days on Market Until Sale	11	36	+ 227.3%	15	44	+ 193.3%
Average List Price	\$296,015	\$351,459	+ 18.7%	\$298,341	\$313,297	+ 5.0%
Inventory of Homes for Sale	82	81	- 1.2%			
Months Supply of Inventory	0.9	1.2	+ 33.3%			

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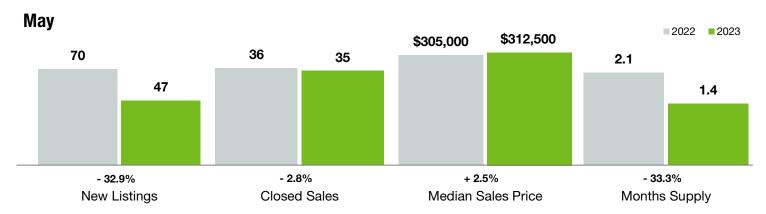


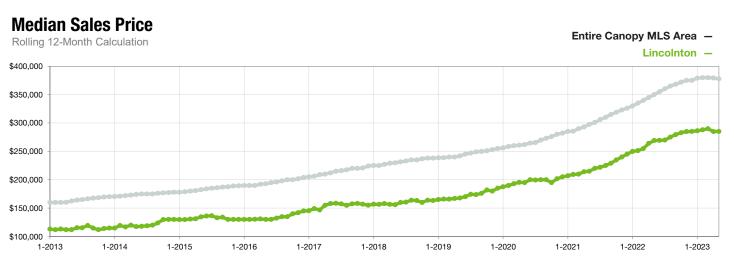
## Lincolnton

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	70	47	- 32.9%	253	169	- 33.2%
Pending Sales	34	49	+ 44.1%	202	192	- 5.0%
Closed Sales	36	35	- 2.8%	194	157	- 19.1%
Median Sales Price*	\$305,000	\$312,500	+ 2.5%	\$280,000	\$265,000	- 5.4%
Average Sales Price*	\$305,958	\$340,421	+ 11.3%	\$301,977	\$302,190	+ 0.1%
Percent of Original List Price Received*	100.5%	96.2%	- 4.3%	99.0%	94.7%	- 4.3%
List to Close	78	136	+ 74.4%	81	108	+ 33.3%
Days on Market Until Sale	31	47	+ 51.6%	30	48	+ 60.0%
Cumulative Days on Market Until Sale	62	47	- 24.2%	39	53	+ 35.9%
Average List Price	\$247,561	\$343,325	+ 38.7%	\$308,788	\$322,278	+ 4.4%
Inventory of Homes for Sale	95	53	- 44.2%			
Months Supply of Inventory	2.1	1.4	- 33.3%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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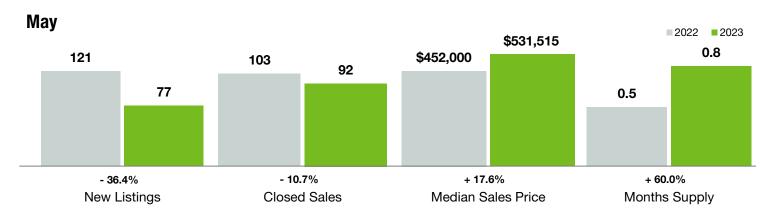


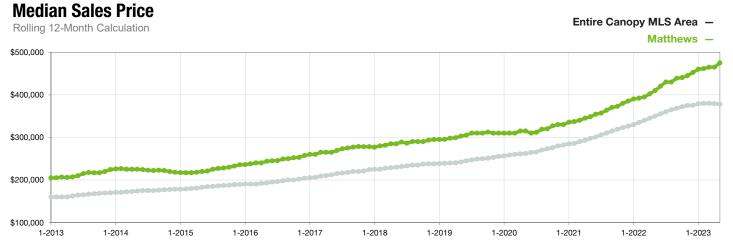
## **Matthews**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	121	77	- 36.4%	501	402	- 19.8%
Pending Sales	121	82	- 32.2%	471	393	- 16.6%
Closed Sales	103	92	- 10.7%	428	344	- 19.6%
Median Sales Price*	\$452,000	\$531,515	+ 17.6%	\$438,250	\$489,575	+ 11.7%
Average Sales Price*	\$509,243	\$588,474	+ 15.6%	\$512,534	\$531,599	+ 3.7%
Percent of Original List Price Received*	105.5%	100.0%	- 5.2%	103.9%	97.7%	- 6.0%
List to Close	58	68	+ 17.2%	67	79	+ 17.9%
Days on Market Until Sale	9	28	+ 211.1%	14	37	+ 164.3%
Cumulative Days on Market Until Sale	7	21	+ 200.0%	12	35	+ 191.7%
Average List Price	\$552,989	\$547,731	- 1.0%	\$520,424	\$569,263	+ 9.4%
Inventory of Homes for Sale	53	65	+ 22.6%			
Months Supply of Inventory	0.5	0.8	+ 60.0%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







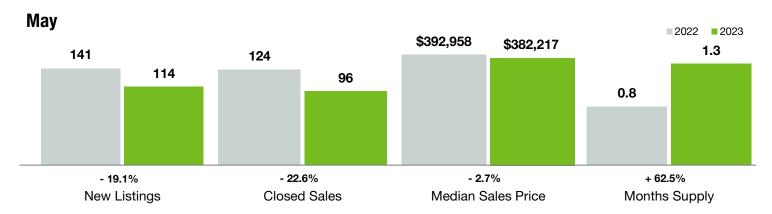


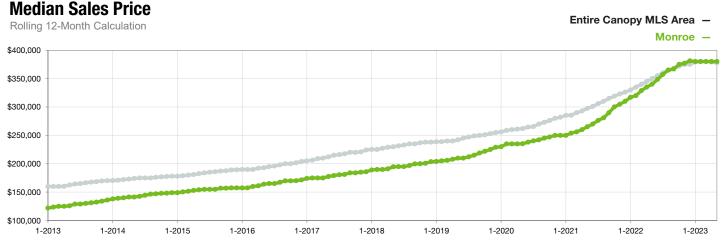
## **Monroe**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	141	114	- 19.1%	731	525	- 28.2%	
Pending Sales	134	96	- 28.4%	648	500	- 22.8%	
Closed Sales	124	96	- 22.6%	584	431	- 26.2%	
Median Sales Price*	\$392,958	\$382,217	- 2.7%	\$377,327	\$374,350	- 0.8%	
Average Sales Price*	\$378,868	\$395,527	+ 4.4%	\$381,224	\$379,368	- 0.5%	
Percent of Original List Price Received*	101.1%	96.9%	- 4.2%	101.6%	95.4%	- 6.1%	
List to Close	66	79	+ 19.7%	73	94	+ 28.8%	
Days on Market Until Sale	12	37	+ 208.3%	17	45	+ 164.7%	
Cumulative Days on Market Until Sale	15	38	+ 153.3%	20	52	+ 160.0%	
Average List Price	\$418,349	\$418,591	+ 0.1%	\$398,218	\$406,784	+ 2.2%	
Inventory of Homes for Sale	102	122	+ 19.6%				
Months Supply of Inventory	0.8	1.3	+ 62.5%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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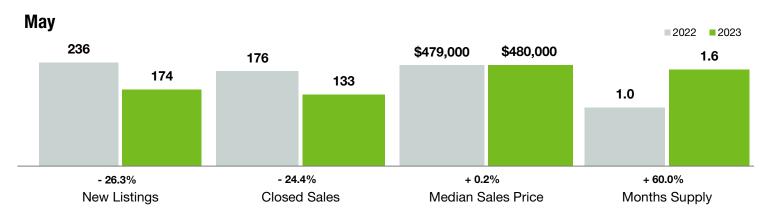


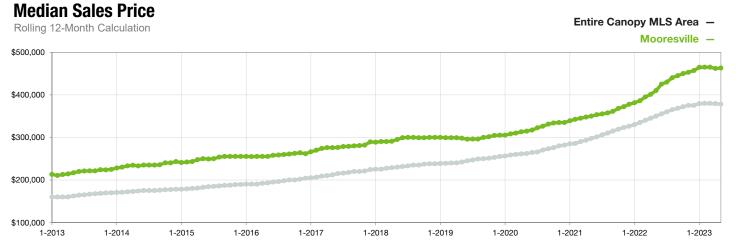
## Mooresville

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	236	174	- 26.3%	964	720	- 25.3%	
Pending Sales	194	143	- 26.3%	830	634	- 23.6%	
Closed Sales	176	133	- 24.4%	740	564	- 23.8%	
Median Sales Price*	\$479,000	\$480,000	+ 0.2%	\$450,000	\$461,000	+ 2.4%	
Average Sales Price*	\$655,774	\$701,776	+ 7.0%	\$587,560	\$643,112	+ 9.5%	
Percent of Original List Price Received*	102.8%	97.5%	- 5.2%	101.4%	96.2%	- 5.1%	
List to Close	47	86	+ 83.0%	67	104	+ 55.2%	
Days on Market Until Sale	11	34	+ 209.1%	20	45	+ 125.0%	
Cumulative Days on Market Until Sale	11	38	+ 245.5%	20	49	+ 145.0%	
Average List Price	\$675,296	\$829,257	+ 22.8%	\$631,353	\$749,385	+ 18.7%	
Inventory of Homes for Sale	174	206	+ 18.4%				
Months Supply of Inventory	1.0	1.6	+ 60.0%				

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## **Salisbury**

North Carolina

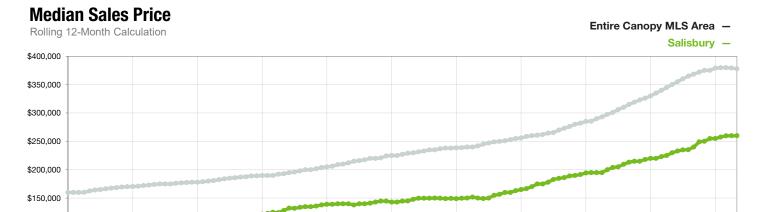
1-2014

1-2015

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	165	106	- 35.8%	594	470	- 20.9%	
Pending Sales	118	91	- 22.9%	485	446	- 8.0%	
Closed Sales	101	80	- 20.8%	476	382	- 19.7%	
Median Sales Price*	\$270,000	\$266,000	- 1.5%	\$239,750	\$255,000	+ 6.4%	
Average Sales Price*	\$302,906	\$297,625	- 1.7%	\$278,965	\$275,266	- 1.3%	
Percent of Original List Price Received*	101.1%	96.8%	- 4.3%	100.4%	94.6%	- 5.8%	
List to Close	60	69	+ 15.0%	78	87	+ 11.5%	
Days on Market Until Sale	12	29	+ 141.7%	19	42	+ 121.1%	
Cumulative Days on Market Until Sale	12	36	+ 200.0%	22	48	+ 118.2%	
Average List Price	\$286,992	\$339,663	+ 18.4%	\$278,050	\$297,489	+ 7.0%	
Inventory of Homes for Sale	146	127	- 13.0%				
Months Supply of Inventory	1.4	1.5	+ 7.1%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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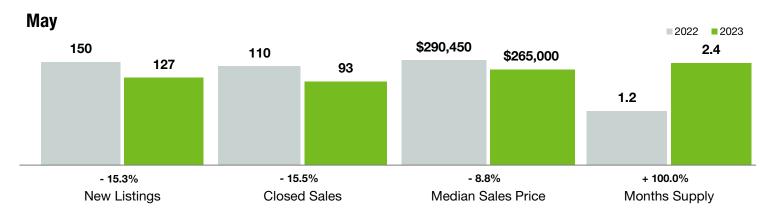
Entire Canopy MLS Area -

## **Statesville**

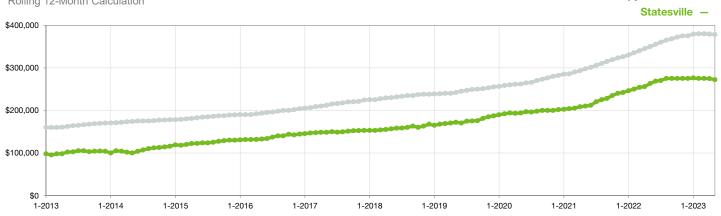
North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	150	127	- 15.3%	583	583	0.0%	
Pending Sales	121	131	+ 8.3%	512	508	- 0.8%	
Closed Sales	110	93	- 15.5%	478	395	- 17.4%	
Median Sales Price*	\$290,450	\$265,000	- 8.8%	\$272,000	\$260,000	- 4.4%	
Average Sales Price*	\$302,717	\$301,866	- 0.3%	\$297,170	\$283,756	- 4.5%	
Percent of Original List Price Received*	98.4%	95.4%	- 3.0%	99.8%	94.9%	- 4.9%	
List to Close	67	84	+ 25.4%	63	88	+ 39.7%	
Days on Market Until Sale	23	45	+ 95.7%	21	47	+ 123.8%	
Cumulative Days on Market Until Sale	22	50	+ 127.3%	21	53	+ 152.4%	
Average List Price	\$328,289	\$391,440	+ 19.2%	\$301,181	\$327,674	+ 8.8%	
Inventory of Homes for Sale	128	206	+ 60.9%				
Months Supply of Inventory	1.2	2.4	+ 100.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.









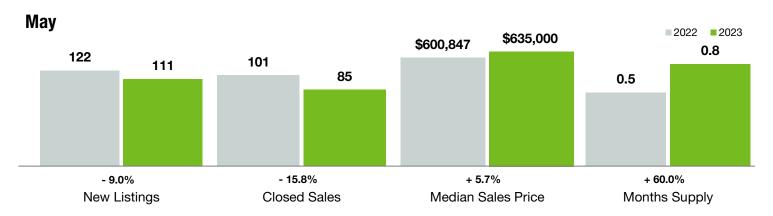


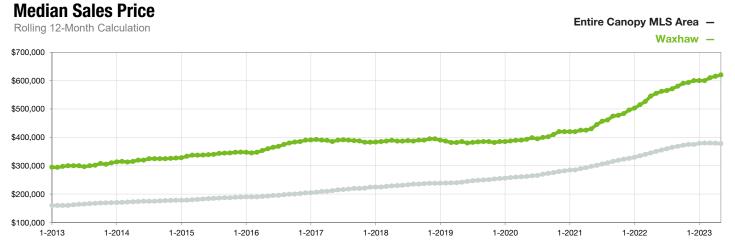
## Waxhaw

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	122	111	- 9.0%	517	389	- 24.8%	
Pending Sales	104	117	+ 12.5%	481	398	- 17.3%	
Closed Sales	101	85	- 15.8%	441	347	- 21.3%	
Median Sales Price*	\$600,847	\$635,000	+ 5.7%	\$580,000	\$623,945	+ 7.6%	
Average Sales Price*	\$721,763	\$734,357	+ 1.7%	\$684,899	\$722,977	+ 5.6%	
Percent of Original List Price Received*	103.9%	100.1%	- 3.7%	103.7%	97.8%	- 5.7%	
List to Close	59	59	0.0%	69	107	+ 55.1%	
Days on Market Until Sale	10	15	+ 50.0%	16	31	+ 93.8%	
Cumulative Days on Market Until Sale	9	16	+ 77.8%	13	32	+ 146.2%	
Average List Price	\$830,550	\$875,373	+ 5.4%	\$760,256	\$850,447	+ 11.9%	
Inventory of Homes for Sale	52	58	+ 11.5%				
Months Supply of Inventory	0.5	0.8	+ 60.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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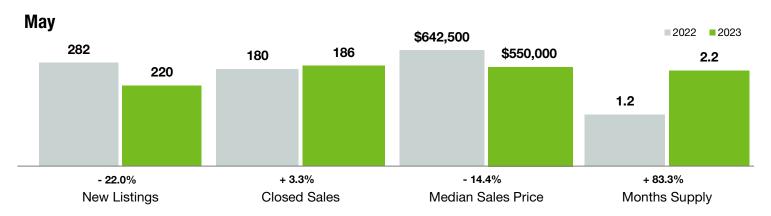


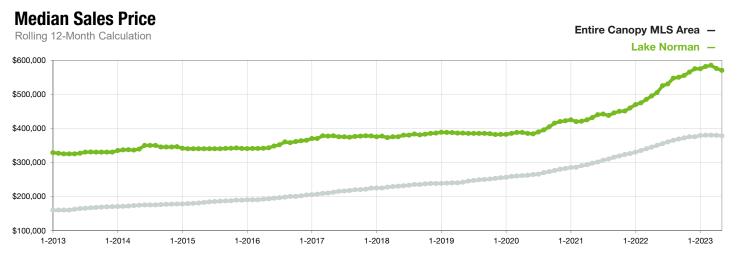
## **Lake Norman**

North Carolina

		May		Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	282	220	- 22.0%	1,059	981	- 7.4%
Pending Sales	202	191	- 5.4%	901	817	- 9.3%
Closed Sales	180	186	+ 3.3%	874	705	- 19.3%
Median Sales Price*	\$642,500	\$550,000	- 14.4%	\$540,000	\$535,000	- 0.9%
Average Sales Price*	\$812,239	\$806,717	- 0.7%	\$738,501	\$770,148	+ 4.3%
Percent of Original List Price Received*	102.5%	96.8%	- 5.6%	101.0%	96.3%	- 4.7%
List to Close	53	91	+ 71.7%	78	107	+ 37.2%
Days on Market Until Sale	14	39	+ 178.6%	22	47	+ 113.6%
Cumulative Days on Market Until Sale	12	50	+ 316.7%	23	54	+ 134.8%
Average List Price	\$901,508	\$1,098,595	+ 21.9%	\$850,234	\$941,092	+ 10.7%
Inventory of Homes for Sale	232	330	+ 42.2%			
Months Supply of Inventory	1.2	2.2	+ 83.3%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







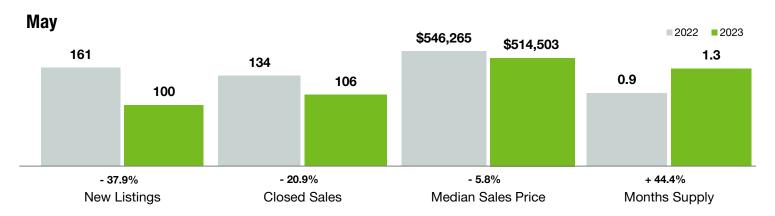


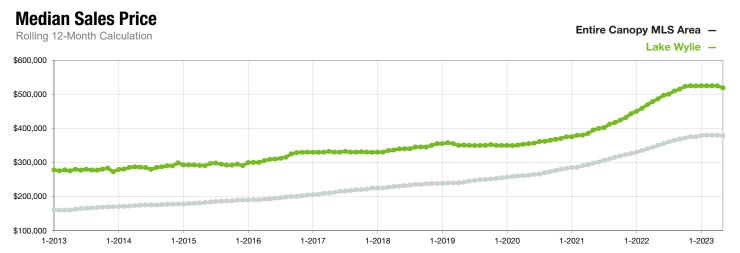
# **Lake Wylie**

North Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	161	100	- 37.9%	653	458	- 29.9%
Pending Sales	113	73	- 35.4%	593	435	- 26.6%
Closed Sales	134	106	- 20.9%	588	411	- 30.1%
Median Sales Price*	\$546,265	\$514,503	- 5.8%	\$521,000	\$507,500	- 2.6%
Average Sales Price*	\$605,334	\$604,508	- 0.1%	\$569,172	\$594,073	+ 4.4%
Percent of Original List Price Received*	102.2%	98.6%	- 3.5%	101.8%	97.4%	- 4.3%
List to Close	107	93	- 13.1%	110	98	- 10.9%
Days on Market Until Sale	18	35	+ 94.4%	22	40	+ 81.8%
Cumulative Days on Market Until Sale	17	41	+ 141.2%	20	43	+ 115.0%
Average List Price	\$660,948	\$729,272	+ 10.3%	\$628,375	\$658,340	+ 4.8%
Inventory of Homes for Sale	123	112	- 8.9%			
Months Supply of Inventory	0.9	1.3	+ 44.4%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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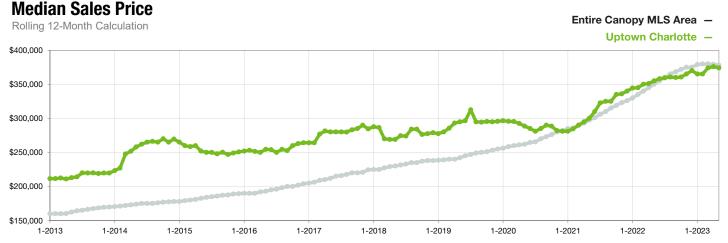
# **Uptown Charlotte**

North Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	36	38	+ 5.6%	194	112	- 42.3%	
Pending Sales	38	31	- 18.4%	182	97	- 46.7%	
Closed Sales	32	14	- 56.3%	171	71	- 58.5%	
Median Sales Price*	\$403,000	\$343,750	- 14.7%	\$375,000	\$410,000	+ 9.3%	
Average Sales Price*	\$511,505	\$408,321	- 20.2%	\$447,419	\$427,310	- 4.5%	
Percent of Original List Price Received*	100.6%	97.9%	- 2.7%	100.3%	98.0%	- 2.3%	
List to Close	48	65	+ 35.4%	66	74	+ 12.1%	
Days on Market Until Sale	11	26	+ 136.4%	28	39	+ 39.3%	
Cumulative Days on Market Until Sale	15	27	+ 80.0%	31	41	+ 32.3%	
Average List Price	\$414,389	\$597,187	+ 44.1%	\$444,662	\$628,422	+ 41.3%	
Inventory of Homes for Sale	29	24	- 17.2%				
Months Supply of Inventory	0.8	1.2	+ 50.0%				

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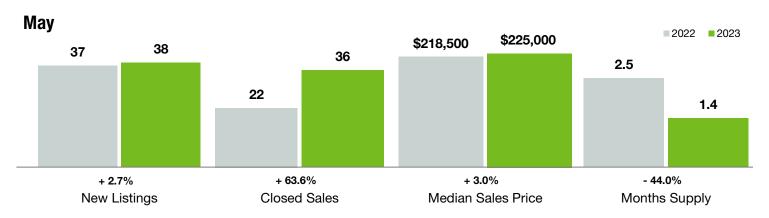


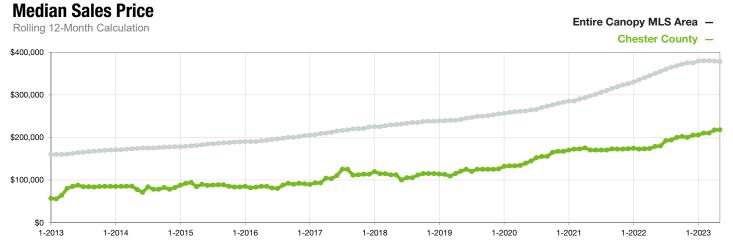
## **Chester County**

South Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	37	38	+ 2.7%	155	220	+ 41.9%
Pending Sales	21	41	+ 95.2%	123	203	+ 65.0%
Closed Sales	22	36	+ 63.6%	121	148	+ 22.3%
Median Sales Price*	\$218,500	\$225,000	+ 3.0%	\$192,000	\$228,500	+ 19.0%
Average Sales Price*	\$264,663	\$232,958	- 12.0%	\$216,245	\$227,592	+ 5.2%
Percent of Original List Price Received*	97.2%	95.3%	- 2.0%	95.2%	94.5%	- 0.7%
List to Close	86	68	- 20.9%	83	92	+ 10.8%
Days on Market Until Sale	36	18	- 50.0%	37	42	+ 13.5%
Cumulative Days on Market Until Sale	36	24	- 33.3%	41	49	+ 19.5%
Average List Price	\$279,673	\$255,803	- 8.5%	\$246,238	\$260,656	+ 5.9%
Inventory of Homes for Sale	58	42	- 27.6%			
Months Supply of Inventory	2.5	1.4	- 44.0%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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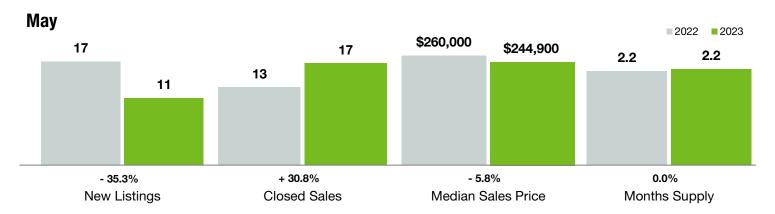
Entire Canopy MLS Area -

# **Chesterfield County**

South Carolina

		May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	17	11	- 35.3%	82	61	- 25.6%	
Pending Sales	15	17	+ 13.3%	81	58	- 28.4%	
Closed Sales	13	17	+ 30.8%	65	49	- 24.6%	
Median Sales Price*	\$260,000	\$244,900	- 5.8%	\$210,000	\$240,000	+ 14.3%	
Average Sales Price*	\$251,521	\$231,456	- 8.0%	\$209,469	\$240,109	+ 14.6%	
Percent of Original List Price Received*	103.0%	96.5%	- 6.3%	98.2%	95.4%	- 2.9%	
List to Close	95	150	+ 57.9%	112	133	+ 18.8%	
Days on Market Until Sale	32	97	+ 203.1%	53	82	+ 54.7%	
Cumulative Days on Market Until Sale	32	98	+ 206.3%	55	85	+ 54.5%	
Average List Price	\$203,629	\$183,718	- 9.8%	\$207,901	\$242,293	+ 16.5%	
Inventory of Homes for Sale	27	21	- 22.2%				
Months Supply of Inventory	2.2	2.2	0.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Rolling 12-Month Calculation **Chesterfield County** -\$400,000 \$300,000 \$200,000 \$100,000 1-2013 1-2014 1-2015



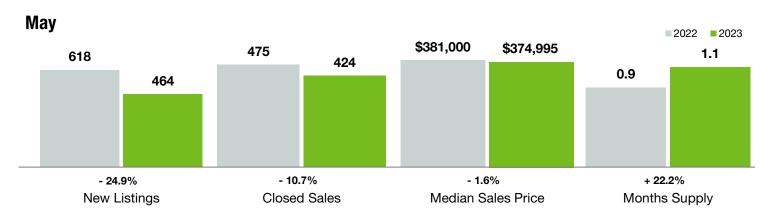


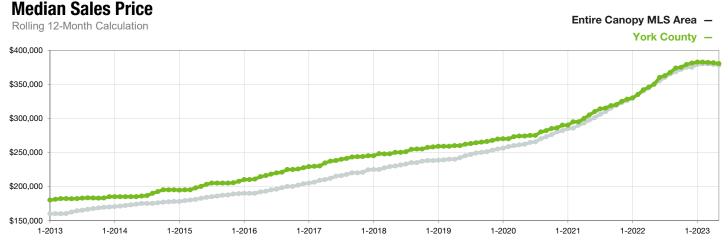
# **York County**

South Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	618	464	- 24.9%	2,440	1,940	- 20.5%
Pending Sales	494	420	- 15.0%	2,261	1,912	- 15.4%
Closed Sales	475	424	- 10.7%	2,114	1,607	- 24.0%
Median Sales Price*	\$381,000	\$374,995	- 1.6%	\$372,000	\$370,000	- 0.5%
Average Sales Price*	\$434,330	\$421,274	- 3.0%	\$414,548	\$414,036	- 0.1%
Percent of Original List Price Received*	103.1%	98.4%	- 4.6%	101.9%	96.7%	- 5.1%
List to Close	71	79	+ 11.3%	75	87	+ 16.0%
Days on Market Until Sale	15	32	+ 113.3%	19	40	+ 110.5%
Cumulative Days on Market Until Sale	15	36	+ 140.0%	17	44	+ 158.8%
Average List Price	\$442,733	\$482,898	+ 9.1%	\$427,867	\$462,140	+ 8.0%
Inventory of Homes for Sale	416	401	- 3.6%			
Months Supply of Inventory	0.9	1.1	+ 22.2%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







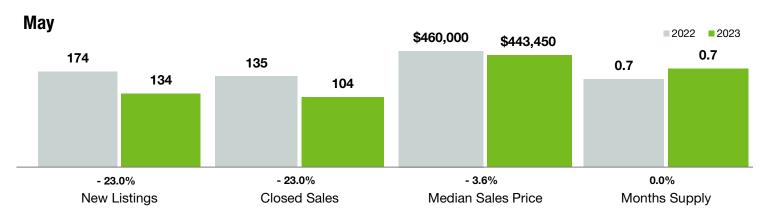


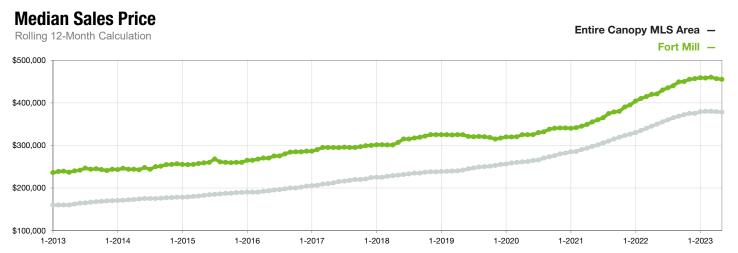
## **Fort Mill**

South Carolina

	May			Year to Date			
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	174	134	- 23.0%	691	571	- 17.4%	
Pending Sales	144	149	+ 3.5%	660	580	- 12.1%	
Closed Sales	135	104	- 23.0%	603	438	- 27.4%	
Median Sales Price*	\$460,000	\$443,450	- 3.6%	\$440,000	\$432,780	- 1.6%	
Average Sales Price*	\$516,819	\$509,323	- 1.5%	\$494,981	\$491,677	- 0.7%	
Percent of Original List Price Received*	104.5%	99.6%	- 4.7%	103.2%	97.5%	- 5.5%	
List to Close	76	71	- 6.6%	76	87	+ 14.5%	
Days on Market Until Sale	12	24	+ 100.0%	17	35	+ 105.9%	
Cumulative Days on Market Until Sale	11	19	+ 72.7%	13	35	+ 169.2%	
Average List Price	\$545,566	\$586,439	+ 7.5%	\$516,949	\$560,438	+ 8.4%	
Inventory of Homes for Sale	86	75	- 12.8%				
Months Supply of Inventory	0.7	0.7	0.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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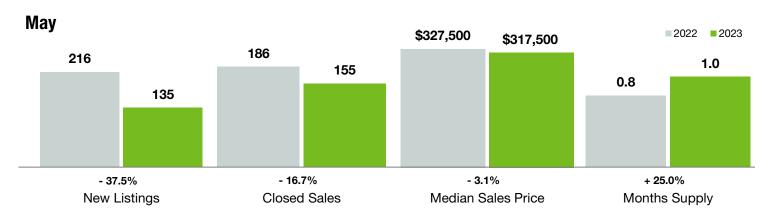


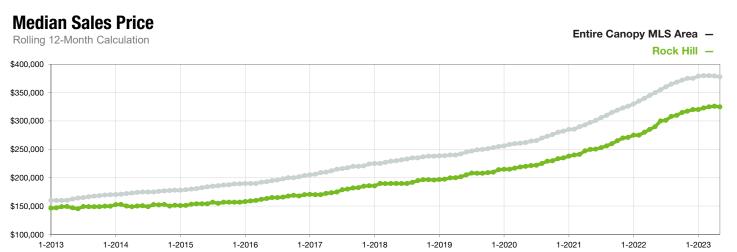
## **Rock Hill**

South Carolina

	May			Year to Date			
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change	
New Listings	216	135	- 37.5%	872	669	- 23.3%	
Pending Sales	191	124	- 35.1%	788	681	- 13.6%	
Closed Sales	186	155	- 16.7%	755	605	- 19.9%	
Median Sales Price*	\$327,500	\$317,500	- 3.1%	\$310,000	\$320,000	+ 3.2%	
Average Sales Price*	\$343,693	\$327,279	- 4.8%	\$326,374	\$338,981	+ 3.9%	
Percent of Original List Price Received*	102.9%	98.1%	- 4.7%	101.6%	96.7%	- 4.8%	
List to Close	57	65	+ 14.0%	63	78	+ 23.8%	
Days on Market Until Sale	14	25	+ 78.6%	19	35	+ 84.2%	
Cumulative Days on Market Until Sale	14	29	+ 107.1%	16	40	+ 150.0%	
Average List Price	\$348,692	\$336,065	- 3.6%	\$338,054	\$353,149	+ 4.5%	
Inventory of Homes for Sale	134	131	- 2.2%				
Months Supply of Inventory	0.8	1.0	+ 25.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







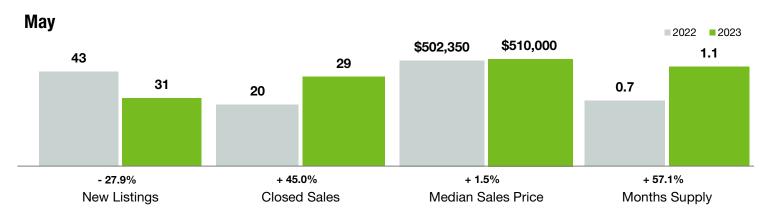


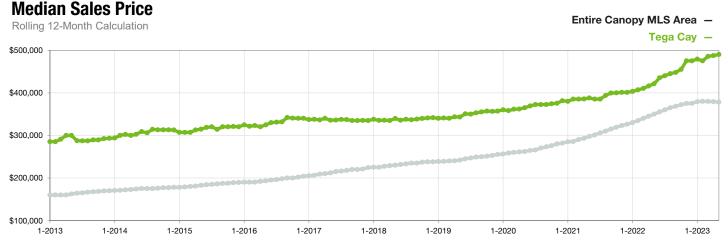
## **Tega Cay**

South Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	43	31	- 27.9%	180	123	- 31.7%
Pending Sales	31	21	- 32.3%	175	109	- 37.7%
Closed Sales	20	29	+ 45.0%	134	94	- 29.9%
Median Sales Price*	\$502,350	\$510,000	+ 1.5%	\$447,500	\$490,570	+ 9.6%
Average Sales Price*	\$520,595	\$539,882	+ 3.7%	\$491,150	\$523,050	+ 6.5%
Percent of Original List Price Received*	102.8%	99.3%	- 3.4%	103.2%	97.2%	- 5.8%
List to Close	107	124	+ 15.9%	87	96	+ 10.3%
Days on Market Until Sale	16	30	+ 87.5%	12	32	+ 166.7%
Cumulative Days on Market Until Sale	25	51	+ 104.0%	14	40	+ 185.7%
Average List Price	\$546,929	\$473,835	- 13.4%	\$504,895	\$530,370	+ 5.0%
Inventory of Homes for Sale	25	26	+ 4.0%			
Months Supply of Inventory	0.7	1.1	+ 57.1%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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## **Charlotte MSA**

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	5,057	3,690	- 27.0%	21,131	16,533	- 21.8%
Pending Sales	4,166	3,488	- 16.3%	18,976	16,231	- 14.5%
Closed Sales	4,009	3,275	- 18.3%	17,941	13,884	- 22.6%
Median Sales Price*	\$405,000	\$400,000	- 1.2%	\$382,000	\$385,000	+ 0.8%
Average Sales Price*	\$475,902	\$500,767	+ 5.2%	\$443,802	\$464,687	+ 4.7%
Percent of Original List Price Received*	103.3%	98.3%	- 4.8%	102.2%	96.7%	- 5.4%
List to Close	66	80	+ 21.2%	75	94	+ 25.3%
Days on Market Until Sale	13	33	+ 153.8%	18	42	+ 133.3%
Cumulative Days on Market Until Sale	13	34	+ 161.5%	18	45	+ 150.0%
Average List Price	\$493,974	\$548,420	+ 11.0%	\$472,381	\$515,406	+ 9.1%
Inventory of Homes for Sale	3,448	3,452	+ 0.1%			
Months Supply of Inventory	0.9	1.1	+ 22.2%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

