

Local Market Update for April 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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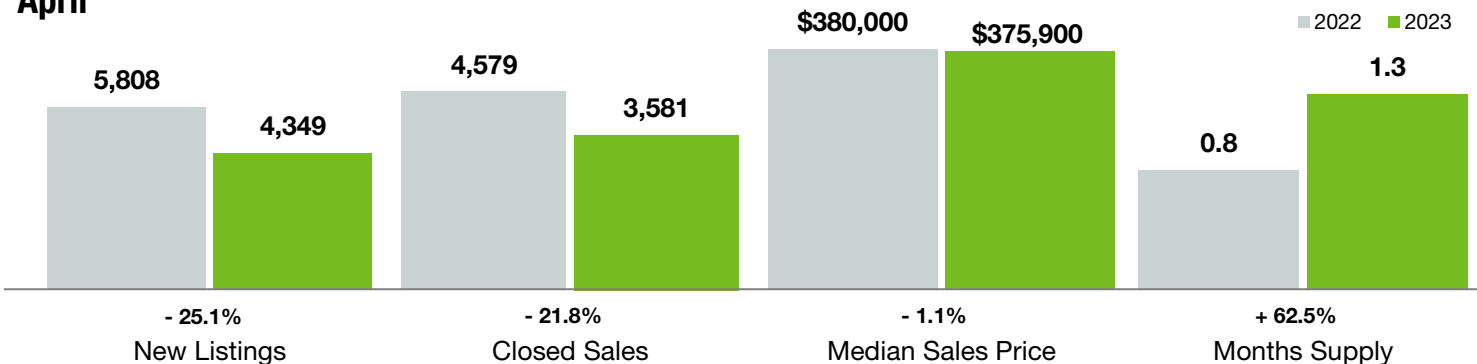
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	5,808	4,349	- 25.1%	19,258	15,873	- 17.6%
Pending Sales	4,762	4,328	- 9.1%	17,738	15,678	- 11.6%
Closed Sales	4,579	3,581	- 21.8%	16,663	12,719	- 23.7%
Median Sales Price*	\$380,000	\$375,900	- 1.1%	\$365,000	\$369,348	+ 1.2%
Average Sales Price*	\$448,967	\$460,498	+ 2.6%	\$422,136	\$438,366	+ 3.8%
Percent of Original List Price Received*	102.8%	97.5%	- 5.2%	101.5%	96.1%	- 5.3%
List to Close	69	89	+ 29.0%	77	98	+ 27.3%
Days on Market Until Sale	16	39	+ 143.8%	21	45	+ 114.3%
Cumulative Days on Market Until Sale	16	43	+ 168.8%	20	49	+ 145.0%
Average List Price	\$483,477	\$523,738	+ 8.3%	\$452,717	\$490,003	+ 8.2%
Inventory of Homes for Sale	3,679	4,697	+ 27.7%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

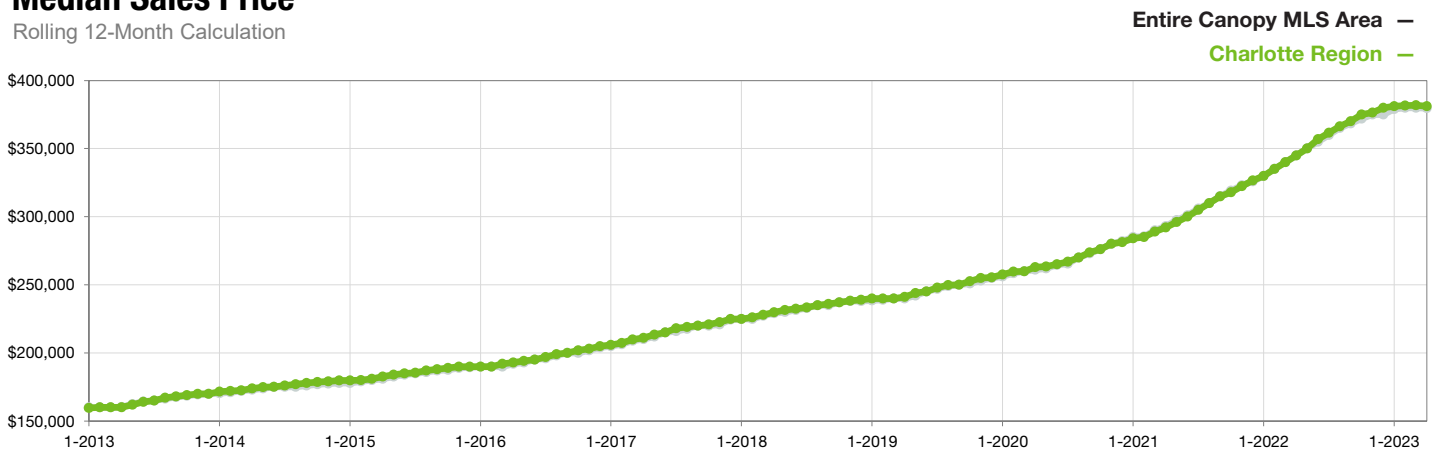
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April



Median Sales Price

Rolling 12-Month Calculation



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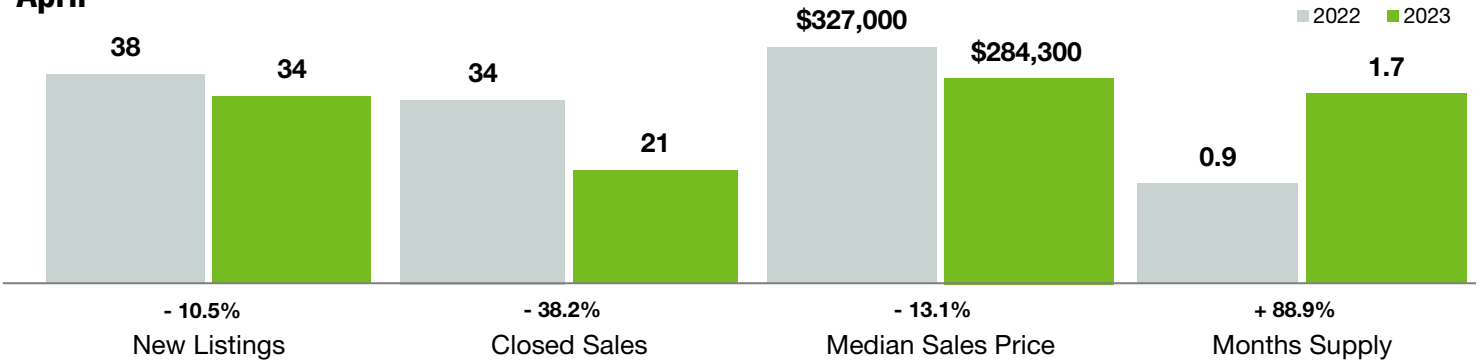
Alexander County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	38	34	- 10.5%	128	100	- 21.9%
Pending Sales	28	30	+ 7.1%	124	85	- 31.5%
Closed Sales	34	21	- 38.2%	127	67	- 47.2%
Median Sales Price*	\$327,000	\$284,300	- 13.1%	\$260,000	\$268,000	+ 3.1%
Average Sales Price*	\$369,869	\$359,488	- 2.8%	\$302,296	\$310,187	+ 2.6%
Percent of Original List Price Received*	101.9%	95.5%	- 6.3%	99.4%	94.9%	- 4.5%
List to Close	80	91	+ 13.8%	94	88	- 6.4%
Days on Market Until Sale	23	41	+ 78.3%	24	43	+ 79.2%
Cumulative Days on Market Until Sale	27	43	+ 59.3%	29	45	+ 55.2%
Average List Price	\$322,881	\$340,744	+ 5.5%	\$314,362	\$338,815	+ 7.8%
Inventory of Homes for Sale	27	38	+ 40.7%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

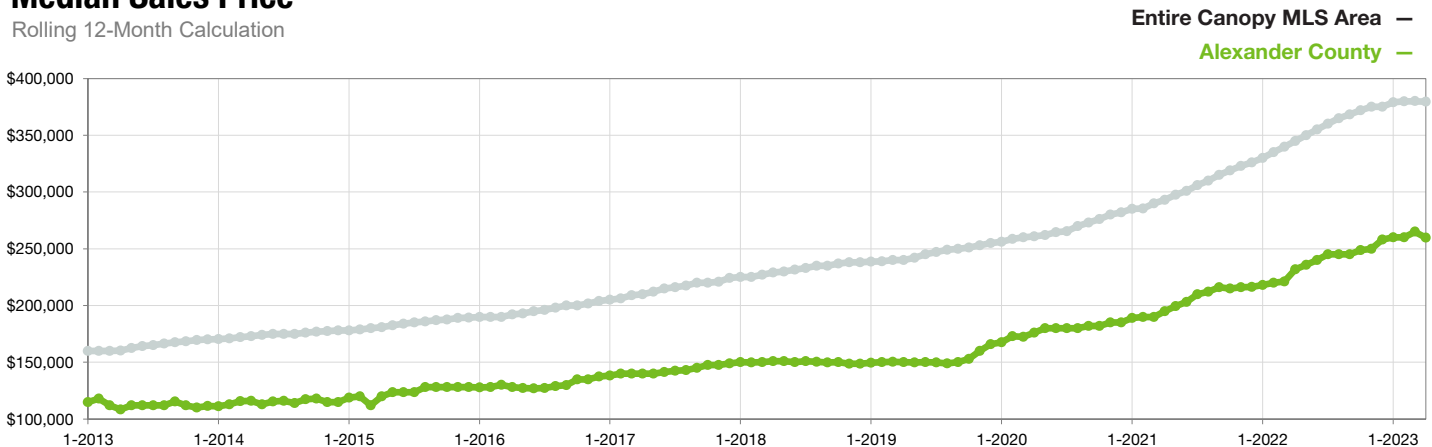
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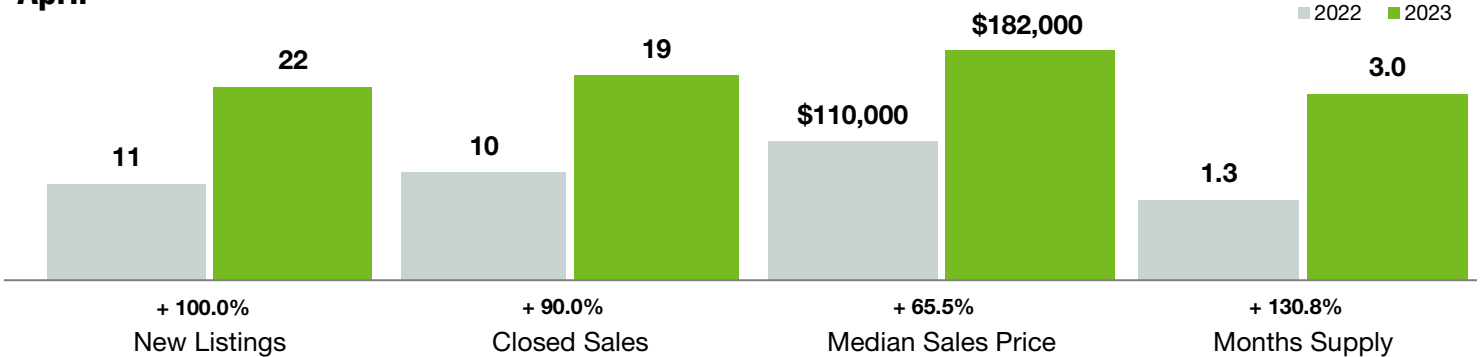
Anson County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	11	22	+ 100.0%	61	65	+ 6.6%
Pending Sales	19	17	- 10.5%	63	64	+ 1.6%
Closed Sales	10	19	+ 90.0%	58	50	- 13.8%
Median Sales Price*	\$110,000	\$182,000	+ 65.5%	\$159,000	\$184,450	+ 16.0%
Average Sales Price*	\$163,960	\$181,137	+ 10.5%	\$181,978	\$195,640	+ 7.5%
Percent of Original List Price Received*	94.5%	93.2%	- 1.4%	93.9%	91.2%	- 2.9%
List to Close	81	127	+ 56.8%	102	119	+ 16.7%
Days on Market Until Sale	32	72	+ 125.0%	45	65	+ 44.4%
Cumulative Days on Market Until Sale	32	73	+ 128.1%	45	69	+ 53.3%
Average List Price	\$284,318	\$267,140	- 6.0%	\$201,747	\$230,324	+ 14.2%
Inventory of Homes for Sale	19	38	+ 100.0%	--	--	--
Months Supply of Inventory	1.3	3.0	+ 130.8%	--	--	--

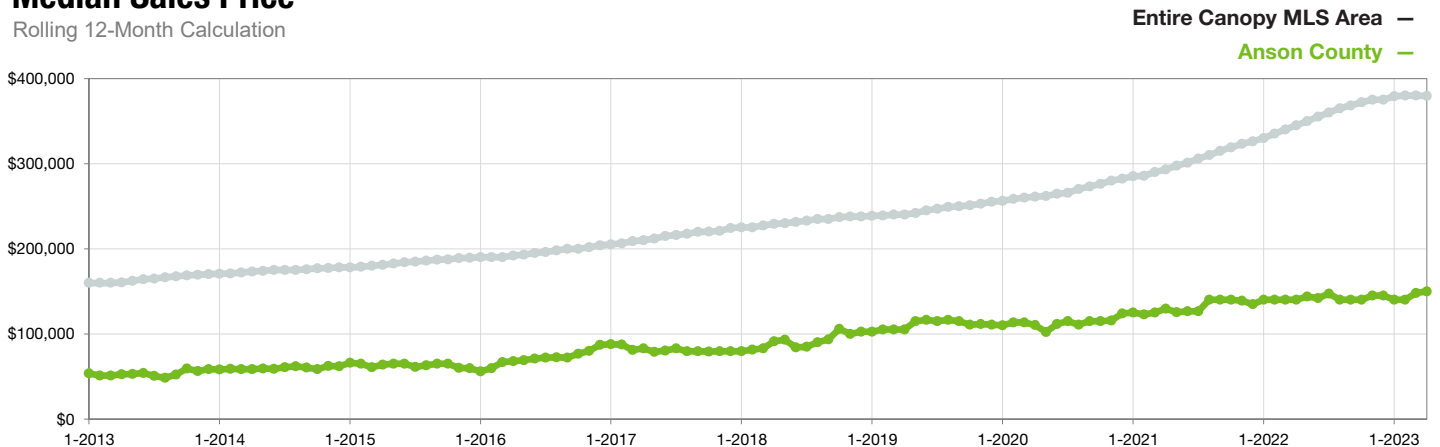
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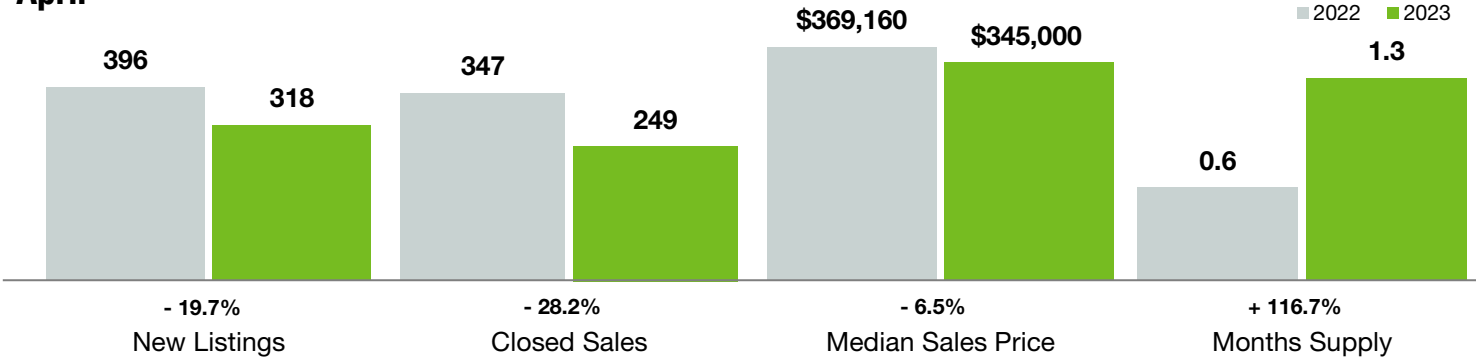
Cabarrus County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	396	318	- 19.7%	1,330	1,089	- 18.1%
Pending Sales	317	313	- 1.3%	1,225	1,111	- 9.3%
Closed Sales	347	249	- 28.2%	1,266	852	- 32.7%
Median Sales Price*	\$369,160	\$345,000	- 6.5%	\$360,000	\$355,000	- 1.4%
Average Sales Price*	\$387,596	\$363,396	- 6.2%	\$375,290	\$372,650	- 0.7%
Percent of Original List Price Received*	102.6%	96.6%	- 5.8%	102.0%	95.2%	- 6.7%
List to Close	62	96	+ 54.8%	69	99	+ 43.5%
Days on Market Until Sale	12	45	+ 275.0%	16	49	+ 206.3%
Cumulative Days on Market Until Sale	11	48	+ 336.4%	15	51	+ 240.0%
Average List Price	\$404,762	\$434,431	+ 7.3%	\$385,872	\$432,559	+ 12.1%
Inventory of Homes for Sale	218	335	+ 53.7%	--	--	--
Months Supply of Inventory	0.6	1.3	+ 116.7%	--	--	--

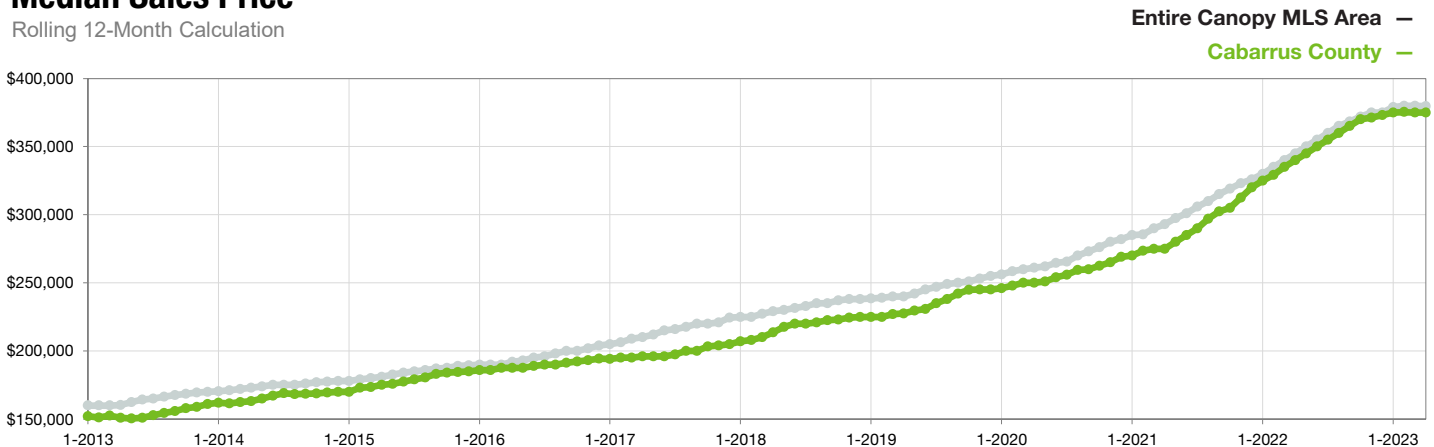
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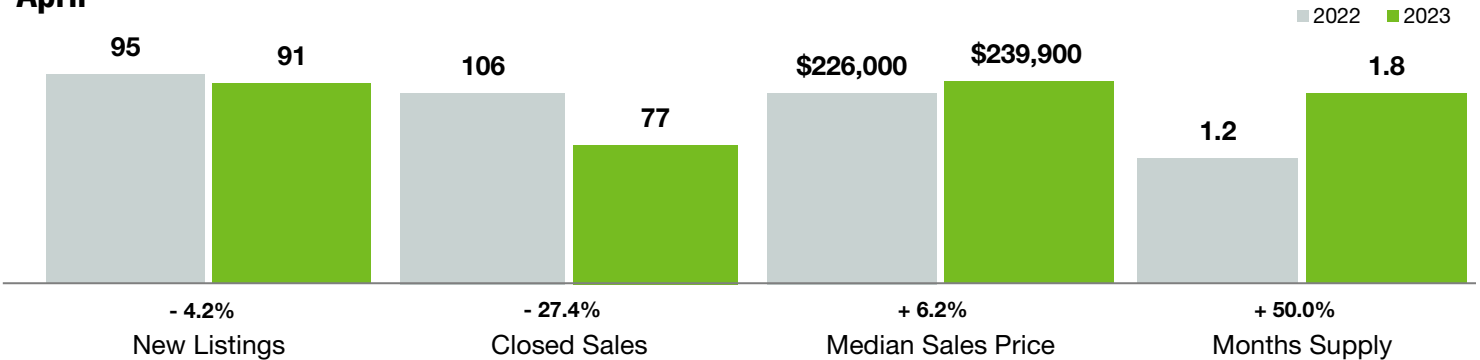
Cleveland County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	95	91	- 4.2%	371	402	+ 8.4%
Pending Sales	80	107	+ 33.8%	362	389	+ 7.5%
Closed Sales	106	77	- 27.4%	371	303	- 18.3%
Median Sales Price*	\$226,000	\$239,900	+ 6.2%	\$226,000	\$225,000	- 0.4%
Average Sales Price*	\$261,278	\$249,422	- 4.5%	\$259,998	\$248,547	- 4.4%
Percent of Original List Price Received*	97.6%	96.7%	- 0.9%	97.1%	94.4%	- 2.8%
List to Close	81	87	+ 7.4%	81	93	+ 14.8%
Days on Market Until Sale	30	50	+ 66.7%	31	53	+ 71.0%
Cumulative Days on Market Until Sale	33	56	+ 69.7%	33	59	+ 78.8%
Average List Price	\$258,231	\$268,984	+ 4.2%	\$266,743	\$281,983	+ 5.7%
Inventory of Homes for Sale	108	147	+ 36.1%	--	--	--
Months Supply of Inventory	1.2	1.8	+ 50.0%	--	--	--

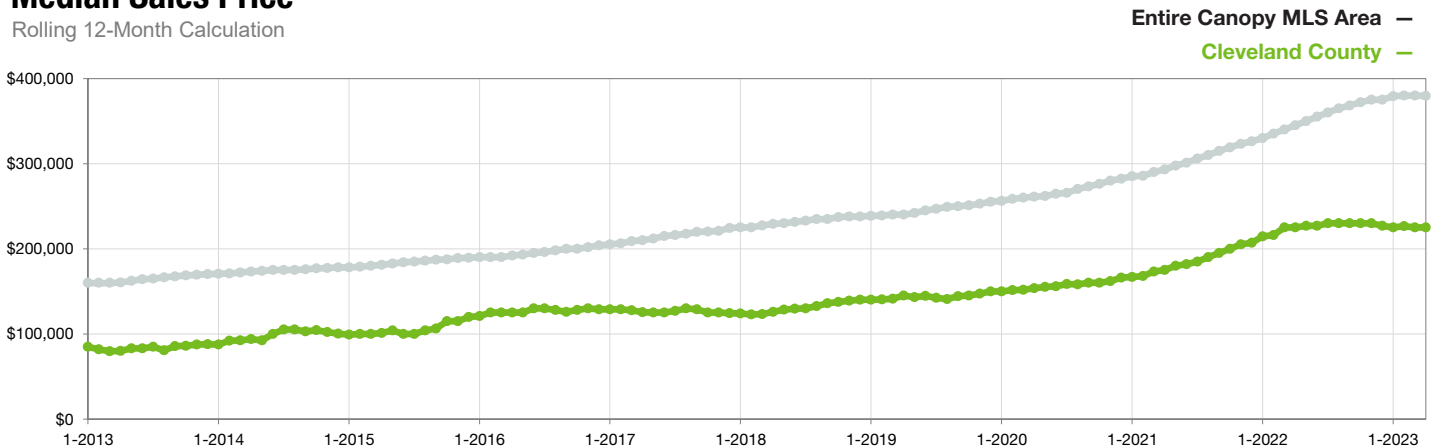
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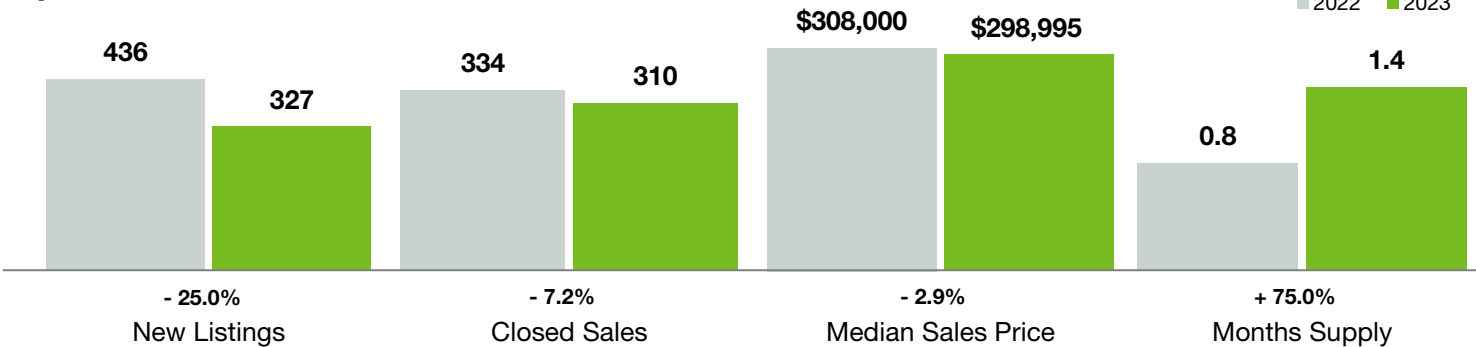
Gaston County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	436	327	- 25.0%	1,465	1,243	- 15.2%
Pending Sales	376	324	- 13.8%	1,364	1,249	- 8.4%
Closed Sales	334	310	- 7.2%	1,301	1,035	- 20.4%
Median Sales Price*	\$308,000	\$298,995	- 2.9%	\$298,000	\$294,500	- 1.2%
Average Sales Price*	\$323,553	\$339,073	+ 4.8%	\$310,451	\$327,838	+ 5.6%
Percent of Original List Price Received*	101.9%	96.1%	- 5.7%	100.6%	94.9%	- 5.7%
List to Close	71	86	+ 21.1%	78	97	+ 24.4%
Days on Market Until Sale	20	37	+ 85.0%	22	47	+ 113.6%
Cumulative Days on Market Until Sale	17	44	+ 158.8%	20	52	+ 160.0%
Average List Price	\$331,668	\$367,390	+ 10.8%	\$319,989	\$338,331	+ 5.7%
Inventory of Homes for Sale	283	396	+ 39.9%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

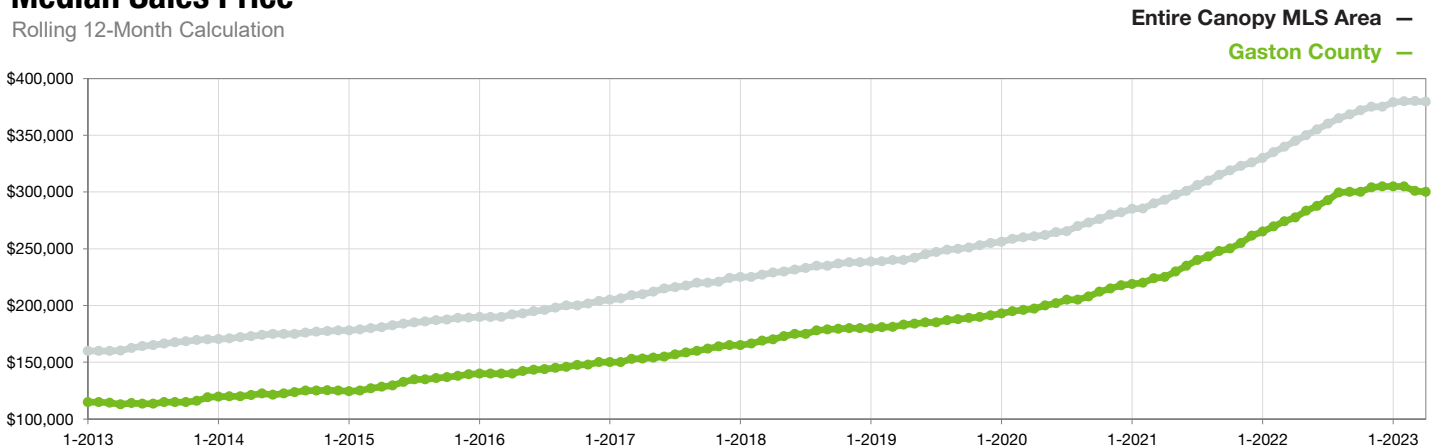
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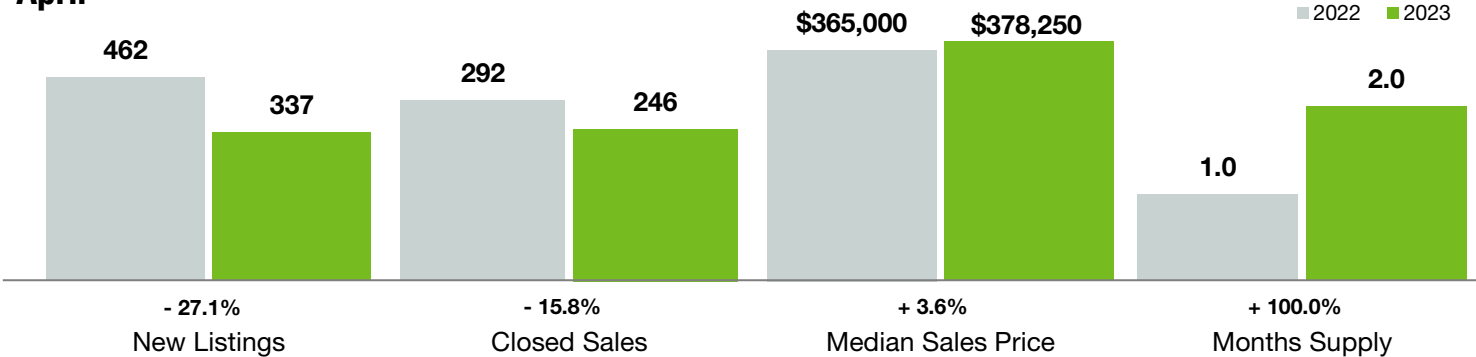
Iredell County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	462	337	- 27.1%	1,308	1,242	- 5.0%
Pending Sales	358	310	- 13.4%	1,178	1,082	- 8.1%
Closed Sales	292	246	- 15.8%	1,082	849	- 21.5%
Median Sales Price*	\$365,000	\$378,250	+ 3.6%	\$368,000	\$372,499	+ 1.2%
Average Sales Price*	\$451,455	\$511,842	+ 13.4%	\$455,021	\$473,007	+ 4.0%
Percent of Original List Price Received*	100.9%	96.4%	- 4.5%	100.4%	95.6%	- 4.8%
List to Close	65	107	+ 64.6%	74	109	+ 47.3%
Days on Market Until Sale	21	47	+ 123.8%	25	51	+ 104.0%
Cumulative Days on Market Until Sale	18	52	+ 188.9%	24	56	+ 133.3%
Average List Price	\$536,985	\$584,043	+ 8.8%	\$489,218	\$526,043	+ 7.5%
Inventory of Homes for Sale	317	527	+ 66.2%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

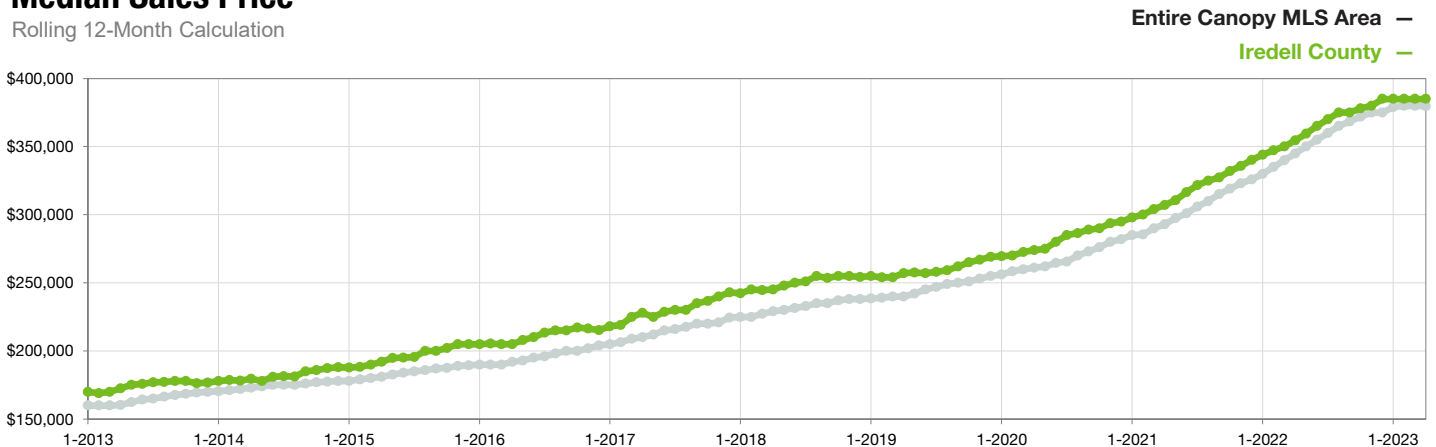
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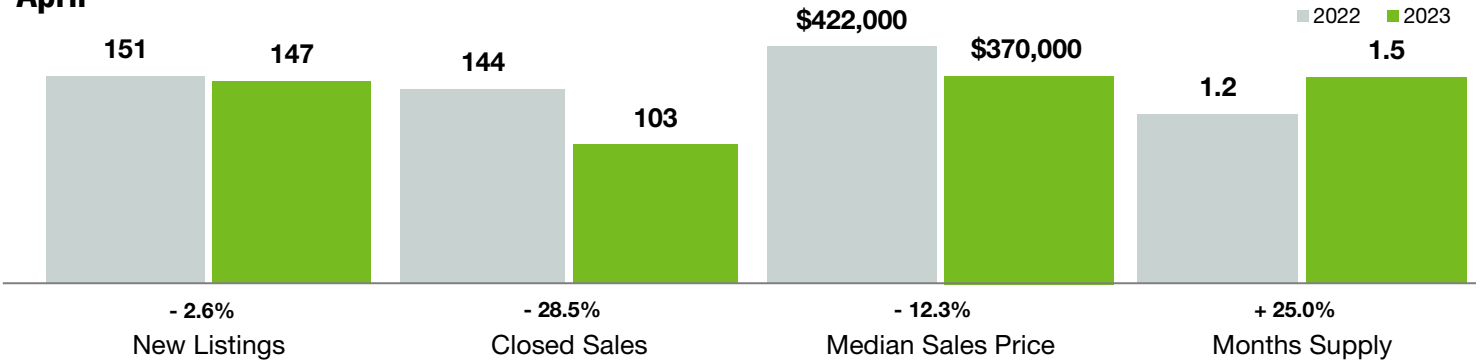
Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	151	147	- 2.6%	587	468	- 20.3%
Pending Sales	115	138	+ 20.0%	529	487	- 7.9%
Closed Sales	144	103	- 28.5%	499	391	- 21.6%
Median Sales Price*	\$422,000	\$370,000	- 12.3%	\$412,540	\$407,996	- 1.1%
Average Sales Price*	\$476,785	\$430,996	- 9.6%	\$446,696	\$467,322	+ 4.6%
Percent of Original List Price Received*	100.7%	96.3%	- 4.4%	100.2%	95.9%	- 4.3%
List to Close	76	107	+ 40.8%	95	113	+ 18.9%
Days on Market Until Sale	20	53	+ 165.0%	26	57	+ 119.2%
Cumulative Days on Market Until Sale	23	59	+ 156.5%	24	58	+ 141.7%
Average List Price	\$551,574	\$516,093	- 6.4%	\$482,066	\$500,062	+ 3.7%
Inventory of Homes for Sale	181	174	- 3.9%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

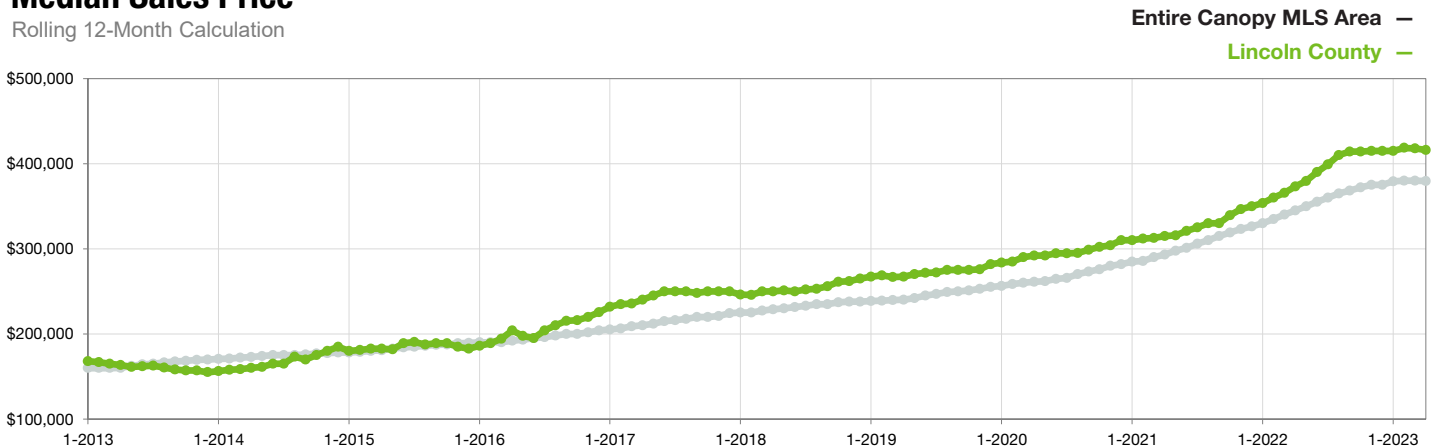
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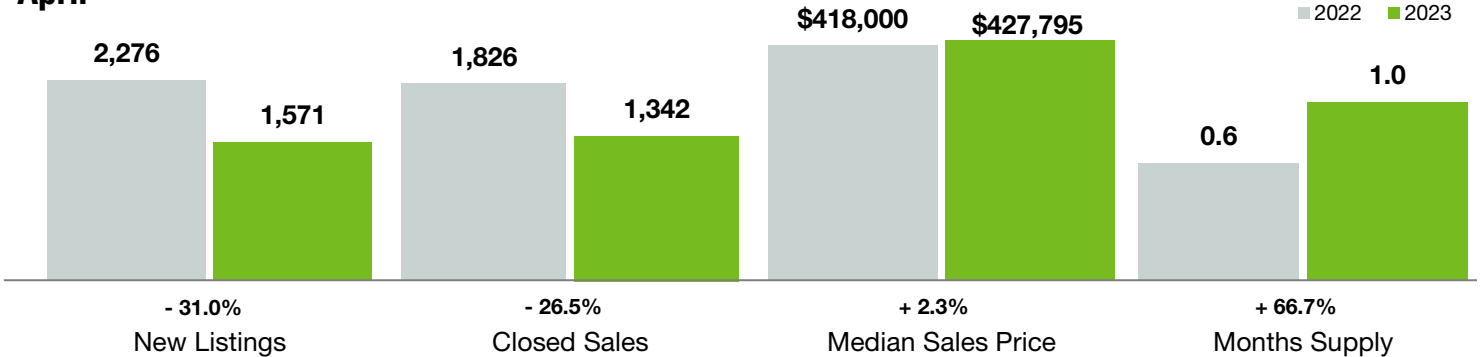
Mecklenburg County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	2,276	1,571	- 31.0%	7,458	5,920	- 20.6%
Pending Sales	1,893	1,654	- 12.6%	6,906	5,957	- 13.7%
Closed Sales	1,826	1,342	- 26.5%	6,470	4,799	- 25.8%
Median Sales Price*	\$418,000	\$427,795	+ 2.3%	\$396,125	\$413,400	+ 4.4%
Average Sales Price*	\$519,646	\$551,098	+ 6.1%	\$483,293	\$514,962	+ 6.6%
Percent of Original List Price Received*	104.2%	98.6%	- 5.4%	102.8%	97.0%	- 5.6%
List to Close	69	85	+ 23.2%	77	96	+ 24.7%
Days on Market Until Sale	14	36	+ 157.1%	19	43	+ 126.3%
Cumulative Days on Market Until Sale	14	37	+ 164.3%	19	44	+ 131.6%
Average List Price	\$557,393	\$621,629	+ 11.5%	\$520,393	\$584,478	+ 12.3%
Inventory of Homes for Sale	1,208	1,382	+ 14.4%	--	--	--
Months Supply of Inventory	0.6	1.0	+ 66.7%	--	--	--

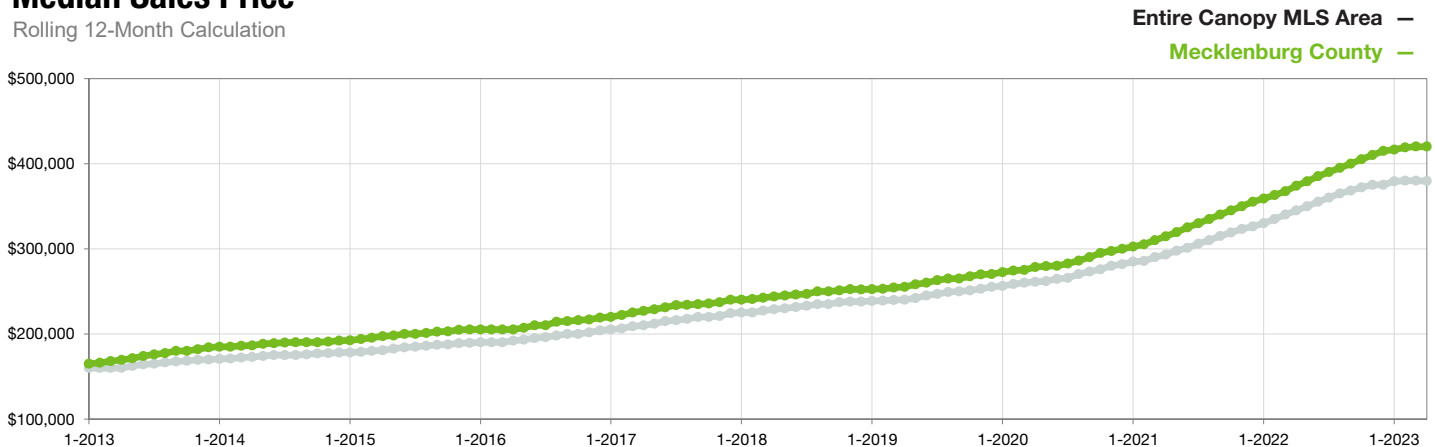
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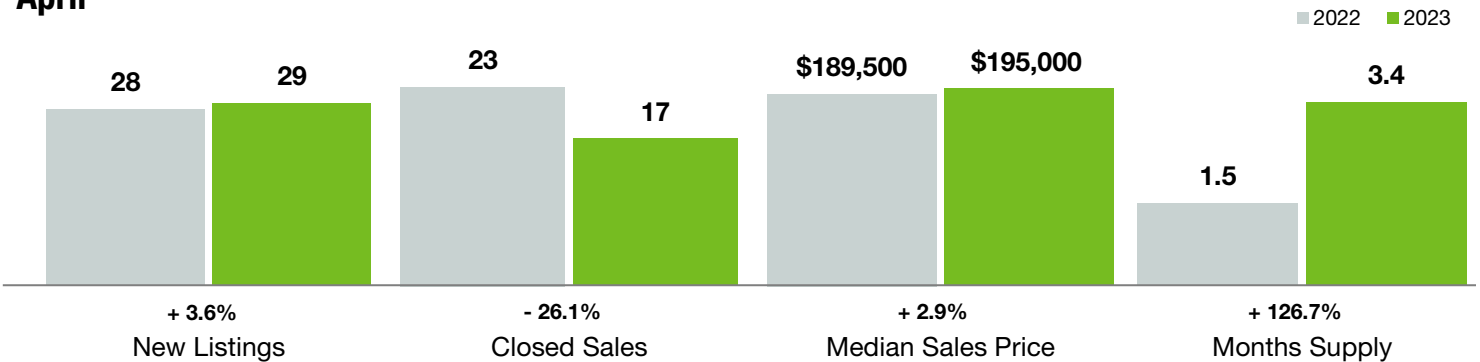
Montgomery County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	28	29	+ 3.6%	101	108	+ 6.9%
Pending Sales	22	25	+ 13.6%	95	86	- 9.5%
Closed Sales	23	17	- 26.1%	89	68	- 23.6%
Median Sales Price*	\$189,500	\$195,000	+ 2.9%	\$205,000	\$161,500	- 21.2%
Average Sales Price*	\$394,679	\$359,574	- 8.9%	\$365,060	\$307,921	- 15.7%
Percent of Original List Price Received*	93.7%	94.7%	+ 1.1%	94.6%	92.6%	- 2.1%
List to Close	89	89	0.0%	92	103	+ 12.0%
Days on Market Until Sale	43	55	+ 27.9%	48	70	+ 45.8%
Cumulative Days on Market Until Sale	53	77	+ 45.3%	50	79	+ 58.0%
Average List Price	\$469,338	\$445,879	- 5.0%	\$390,735	\$389,062	- 0.4%
Inventory of Homes for Sale	44	75	+ 70.5%	--	--	--
Months Supply of Inventory	1.5	3.4	+ 126.7%	--	--	--

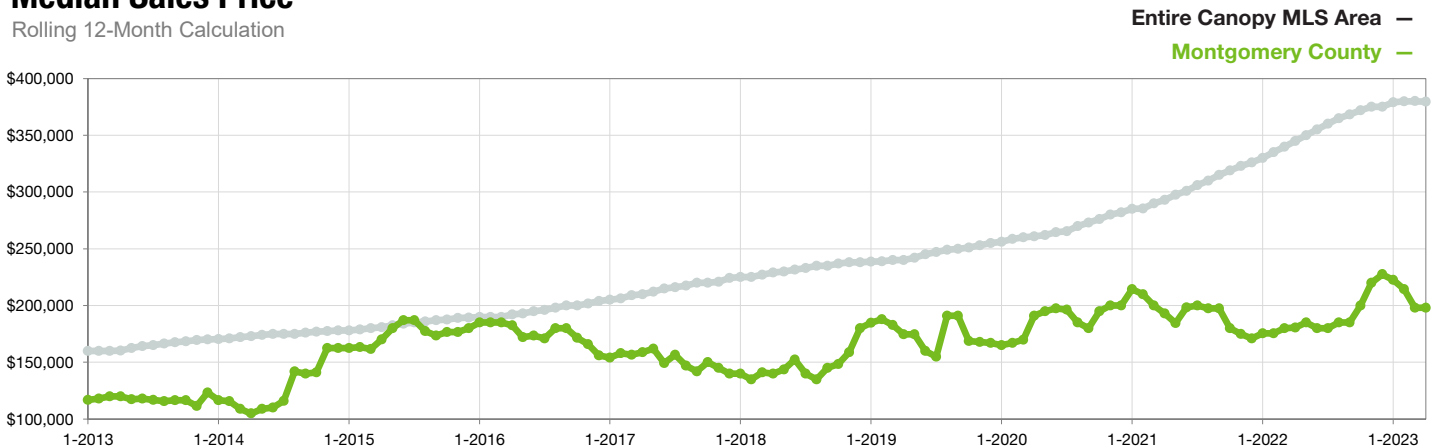
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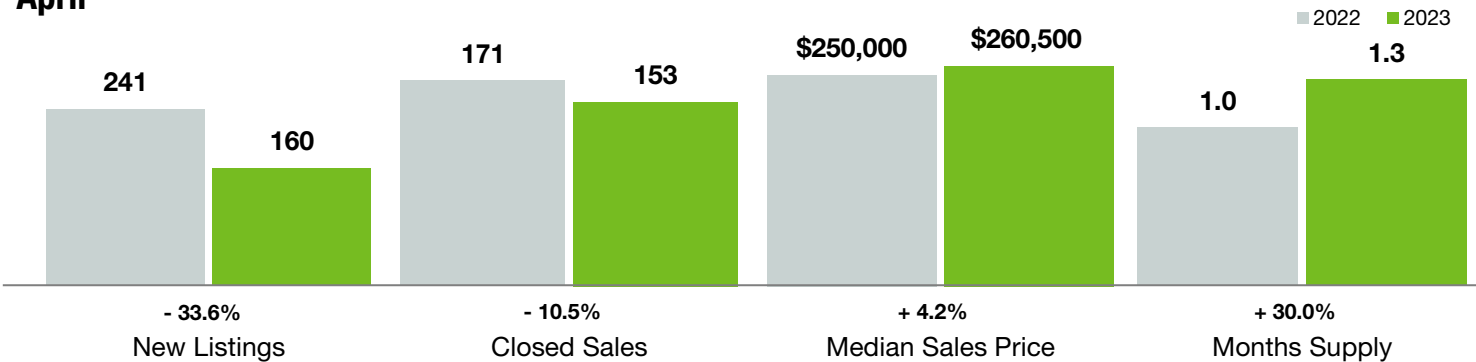
Rowan County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	241	160	- 33.6%	773	639	- 17.3%
Pending Sales	185	172	- 7.0%	676	658	- 2.7%
Closed Sales	171	153	- 10.5%	698	567	- 18.8%
Median Sales Price*	\$250,000	\$260,500	+ 4.2%	\$235,995	\$256,750	+ 8.8%
Average Sales Price*	\$293,129	\$284,705	- 2.9%	\$274,484	\$280,917	+ 2.3%
Percent of Original List Price Received*	102.4%	98.1%	- 4.2%	99.5%	94.8%	- 4.7%
List to Close	66	80	+ 21.2%	75	92	+ 22.7%
Days on Market Until Sale	12	36	+ 200.0%	20	45	+ 125.0%
Cumulative Days on Market Until Sale	12	41	+ 241.7%	23	51	+ 121.7%
Average List Price	\$295,404	\$331,262	+ 12.1%	\$289,326	\$301,088	+ 4.1%
Inventory of Homes for Sale	191	215	+ 12.6%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

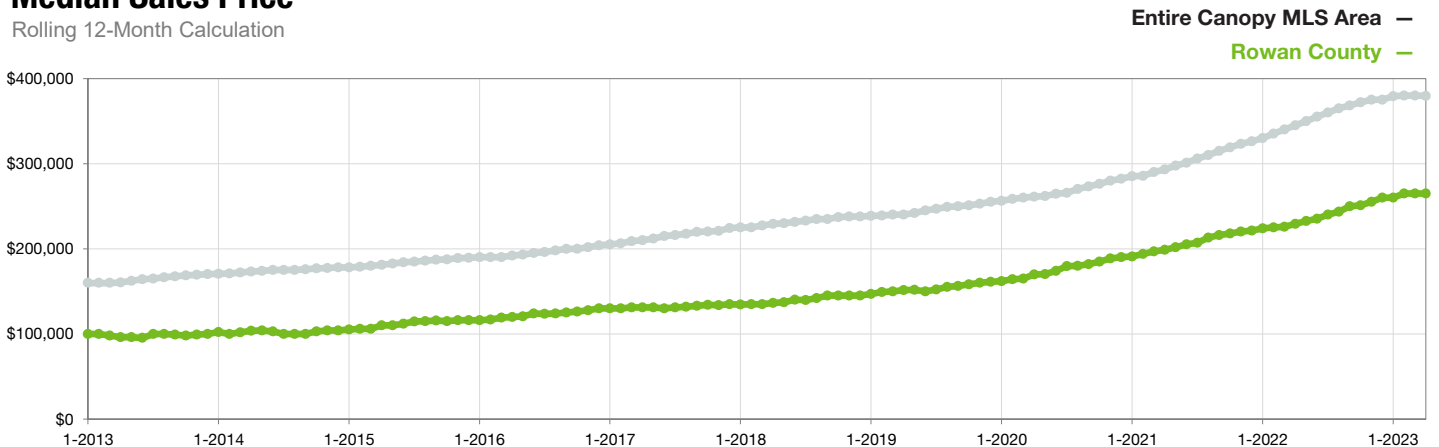
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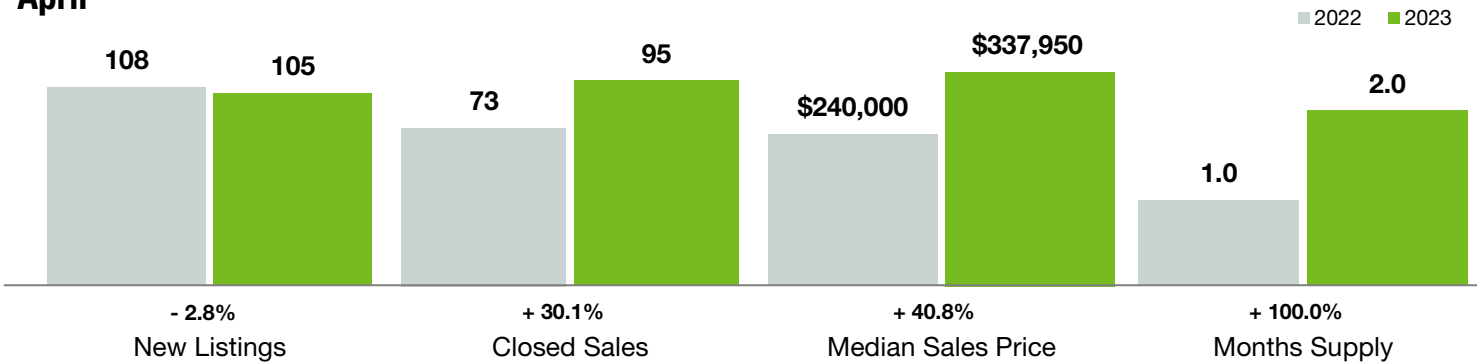
Stanly County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	108	105	- 2.8%	396	367	- 7.3%
Pending Sales	92	98	+ 6.5%	361	362	+ 0.3%
Closed Sales	73	95	+ 30.1%	288	295	+ 2.4%
Median Sales Price*	\$240,000	\$337,950	+ 40.8%	\$253,500	\$300,000	+ 18.3%
Average Sales Price*	\$286,426	\$341,501	+ 19.2%	\$291,806	\$316,710	+ 8.5%
Percent of Original List Price Received*	99.7%	95.2%	- 4.5%	98.8%	94.3%	- 4.6%
List to Close	74	116	+ 56.8%	71	112	+ 57.7%
Days on Market Until Sale	17	61	+ 258.8%	22	57	+ 159.1%
Cumulative Days on Market Until Sale	15	70	+ 366.7%	20	64	+ 220.0%
Average List Price	\$337,592	\$341,940	+ 1.3%	\$316,026	\$358,705	+ 13.5%
Inventory of Homes for Sale	86	162	+ 88.4%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

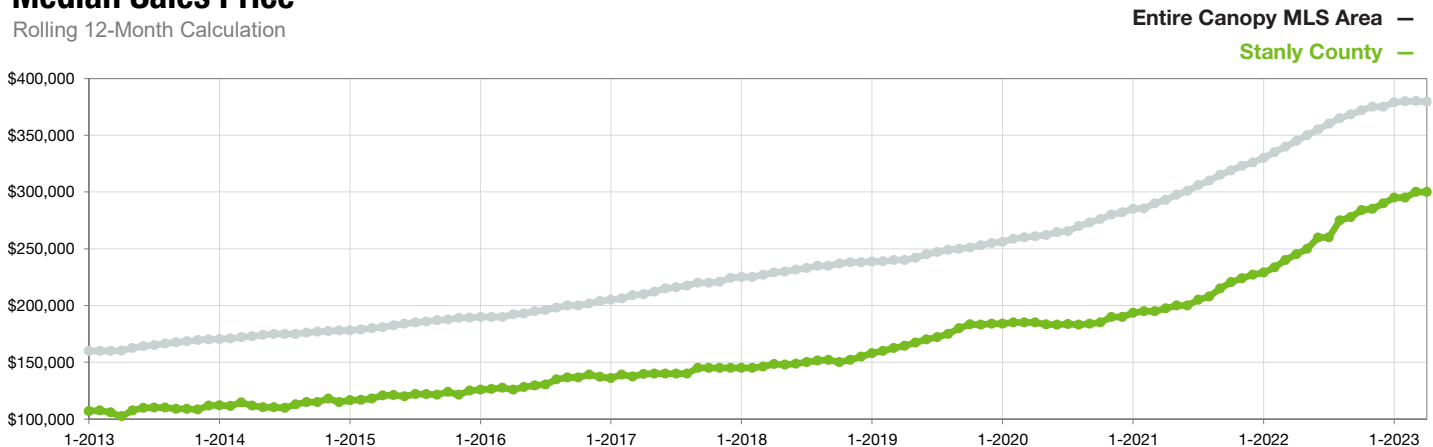
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April



Median Sales Price

Rolling 12-Month Calculation



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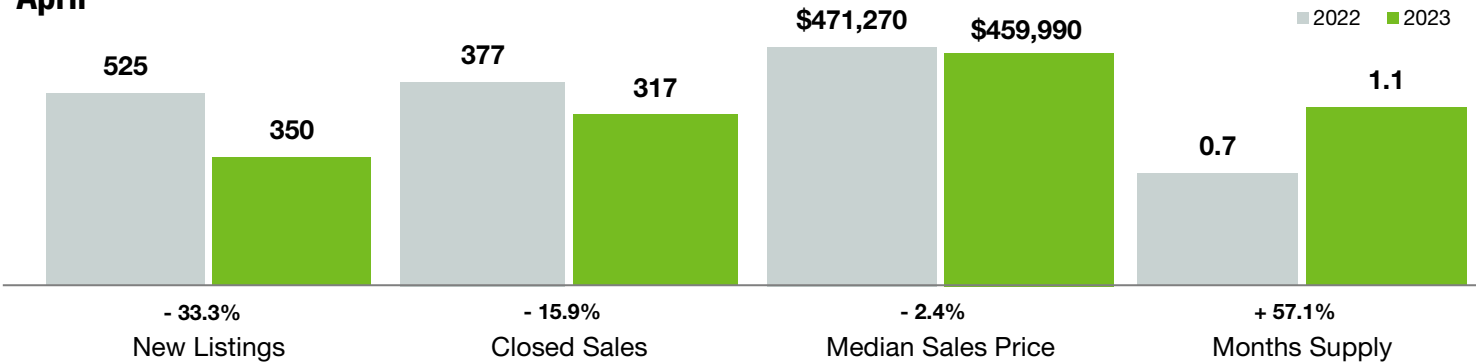
Union County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	525	350	- 33.3%	1,737	1,214	- 30.1%
Pending Sales	426	323	- 24.2%	1,534	1,178	- 23.2%
Closed Sales	377	317	- 15.9%	1,335	1,051	- 21.3%
Median Sales Price*	\$471,270	\$459,990	- 2.4%	\$435,000	\$439,900	+ 1.1%
Average Sales Price*	\$561,858	\$577,764	+ 2.8%	\$517,430	\$533,925	+ 3.2%
Percent of Original List Price Received*	103.8%	97.7%	- 5.9%	102.5%	96.2%	- 6.1%
List to Close	69	98	+ 42.0%	79	111	+ 40.5%
Days on Market Until Sale	14	40	+ 185.7%	18	44	+ 144.4%
Cumulative Days on Market Until Sale	15	44	+ 193.3%	21	49	+ 133.3%
Average List Price	\$579,227	\$709,413	+ 22.5%	\$559,400	\$607,586	+ 8.6%
Inventory of Homes for Sale	299	349	+ 16.7%	--	--	--
Months Supply of Inventory	0.7	1.1	+ 57.1%	--	--	--

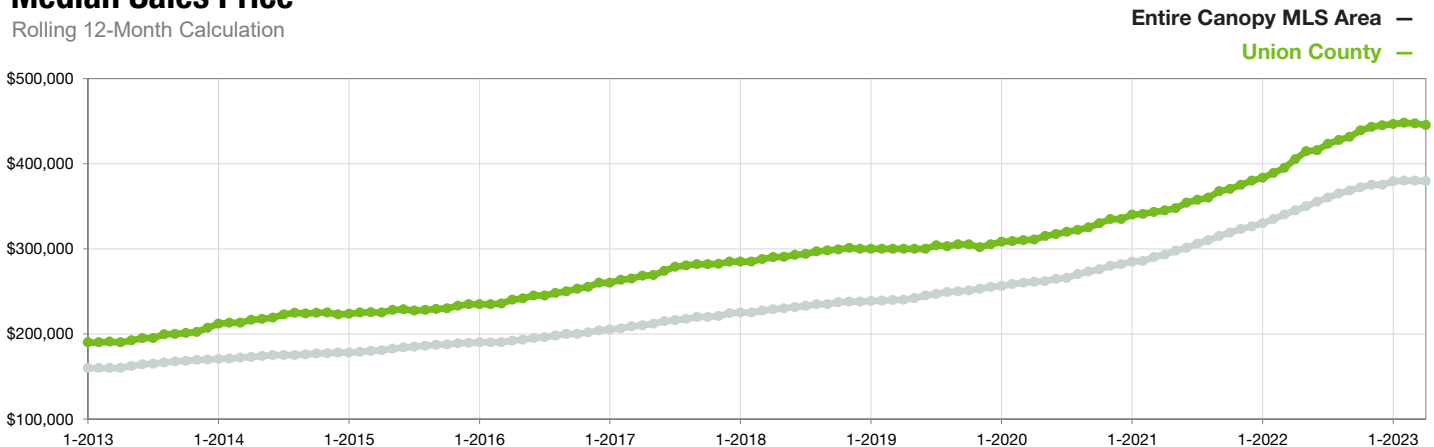
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April



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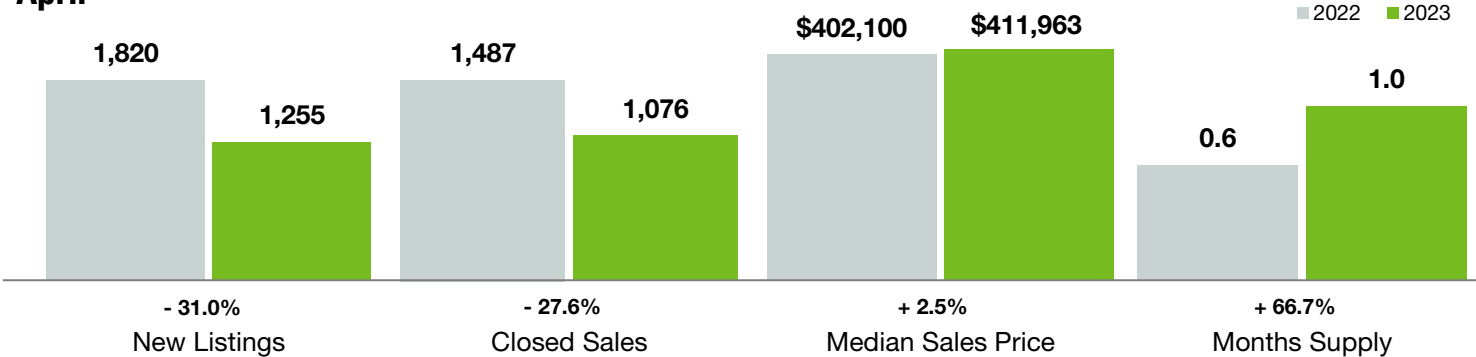
City of Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	1,820	1,255	- 31.0%	6,046	4,811	- 20.4%
Pending Sales	1,522	1,313	- 13.7%	5,623	4,868	- 13.4%
Closed Sales	1,487	1,076	- 27.6%	5,297	3,911	- 26.2%
Median Sales Price*	\$402,100	\$411,963	+ 2.5%	\$383,000	\$395,000	+ 3.1%
Average Sales Price*	\$511,026	\$533,946	+ 4.5%	\$472,755	\$501,118	+ 6.0%
Percent of Original List Price Received*	104.2%	98.6%	- 5.4%	102.7%	96.8%	- 5.7%
List to Close	66	85	+ 28.8%	75	95	+ 26.7%
Days on Market Until Sale	13	35	+ 169.2%	18	43	+ 138.9%
Cumulative Days on Market Until Sale	13	38	+ 192.3%	18	45	+ 150.0%
Average List Price	\$542,612	\$601,936	+ 10.9%	\$504,266	\$566,292	+ 12.3%
Inventory of Homes for Sale	952	1,086	+ 14.1%	--	--	--
Months Supply of Inventory	0.6	1.0	+ 66.7%	--	--	--

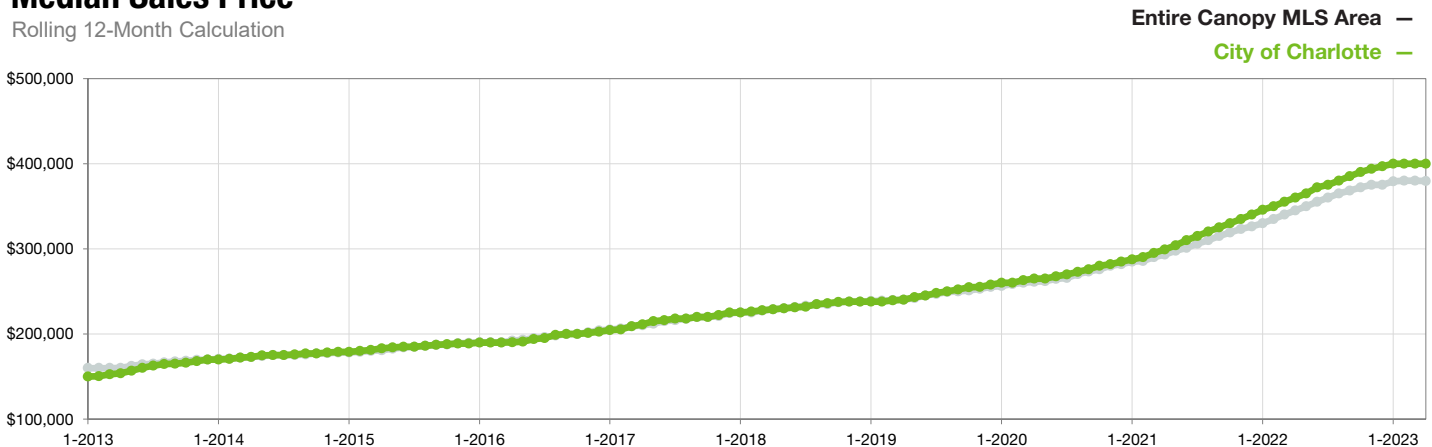
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April



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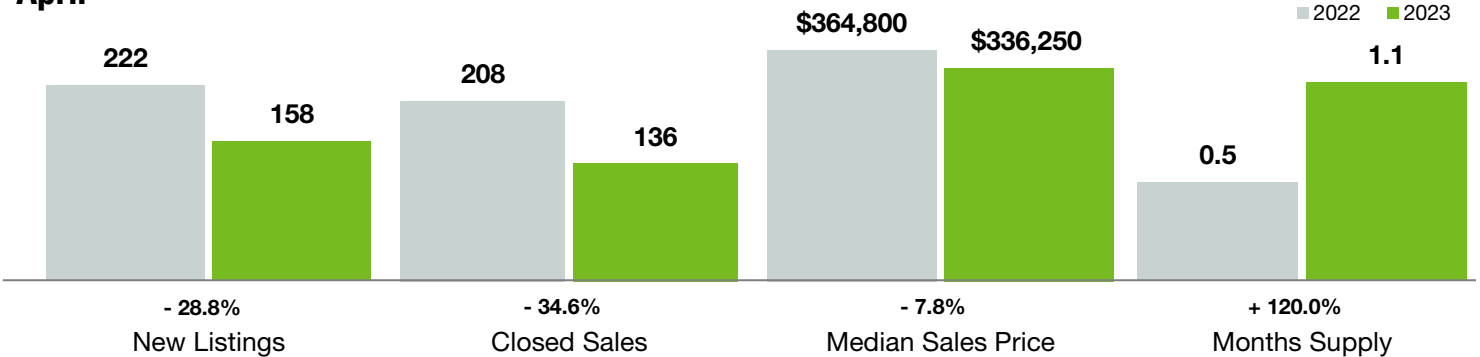
Concord

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	222	158	- 28.8%	762	539	- 29.3%
Pending Sales	183	161	- 12.0%	724	582	- 19.6%
Closed Sales	208	136	- 34.6%	737	473	- 35.8%
Median Sales Price*	\$364,800	\$336,250	- 7.8%	\$355,000	\$350,000	- 1.4%
Average Sales Price*	\$398,615	\$367,761	- 7.7%	\$383,191	\$368,464	- 3.8%
Percent of Original List Price Received*	102.4%	96.1%	- 6.2%	102.6%	95.0%	- 7.4%
List to Close	66	99	+ 50.0%	70	98	+ 40.0%
Days on Market Until Sale	12	49	+ 308.3%	16	47	+ 193.8%
Cumulative Days on Market Until Sale	12	54	+ 350.0%	15	50	+ 233.3%
Average List Price	\$396,482	\$427,063	+ 7.7%	\$383,967	\$430,333	+ 12.1%
Inventory of Homes for Sale	115	156	+ 35.7%	--	--	--
Months Supply of Inventory	0.5	1.1	+ 120.0%	--	--	--

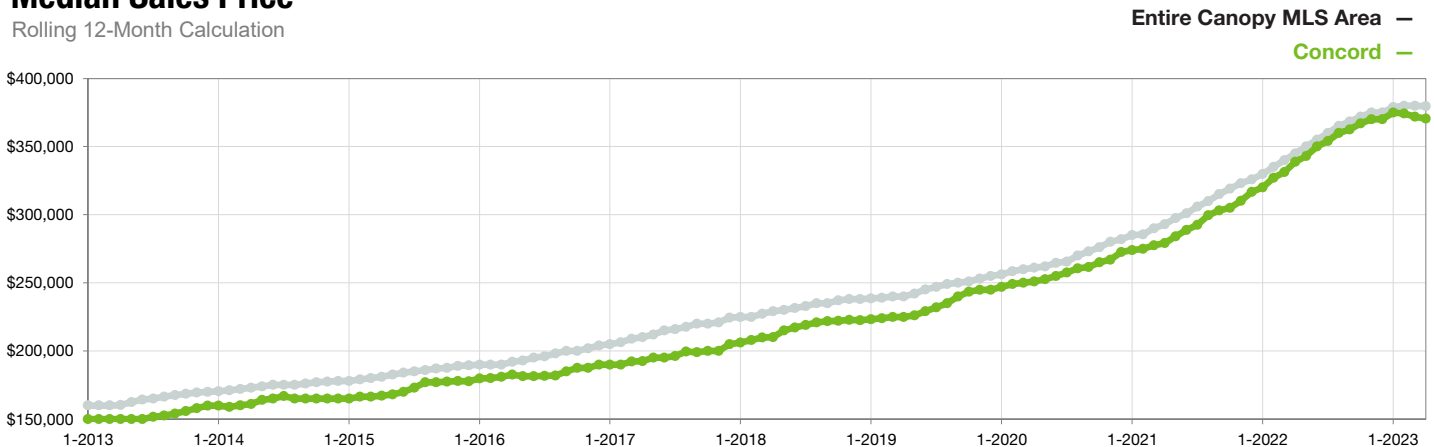
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April



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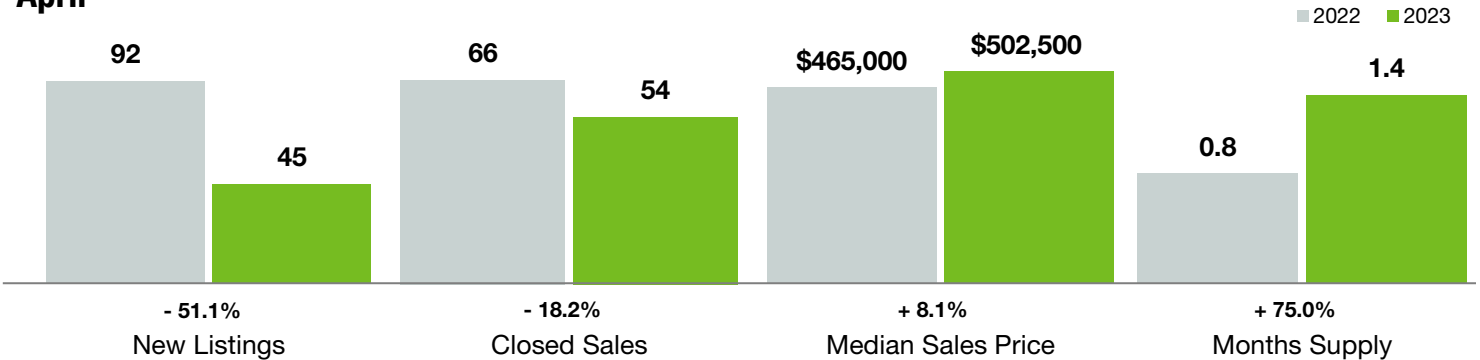
Cornelius

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	92	45	- 51.1%	275	192	- 30.2%
Pending Sales	76	49	- 35.5%	242	178	- 26.4%
Closed Sales	66	54	- 18.2%	196	159	- 18.9%
Median Sales Price*	\$465,000	\$502,500	+ 8.1%	\$435,250	\$485,000	+ 11.4%
Average Sales Price*	\$678,622	\$796,576	+ 17.4%	\$644,926	\$689,969	+ 7.0%
Percent of Original List Price Received*	104.0%	97.3%	- 6.4%	102.4%	96.8%	- 5.5%
List to Close	46	70	+ 52.2%	52	82	+ 57.7%
Days on Market Until Sale	10	37	+ 270.0%	13	40	+ 207.7%
Cumulative Days on Market Until Sale	11	32	+ 190.9%	14	40	+ 185.7%
Average List Price	\$674,438	\$907,375	+ 34.5%	\$733,764	\$932,616	+ 27.1%
Inventory of Homes for Sale	52	68	+ 30.8%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

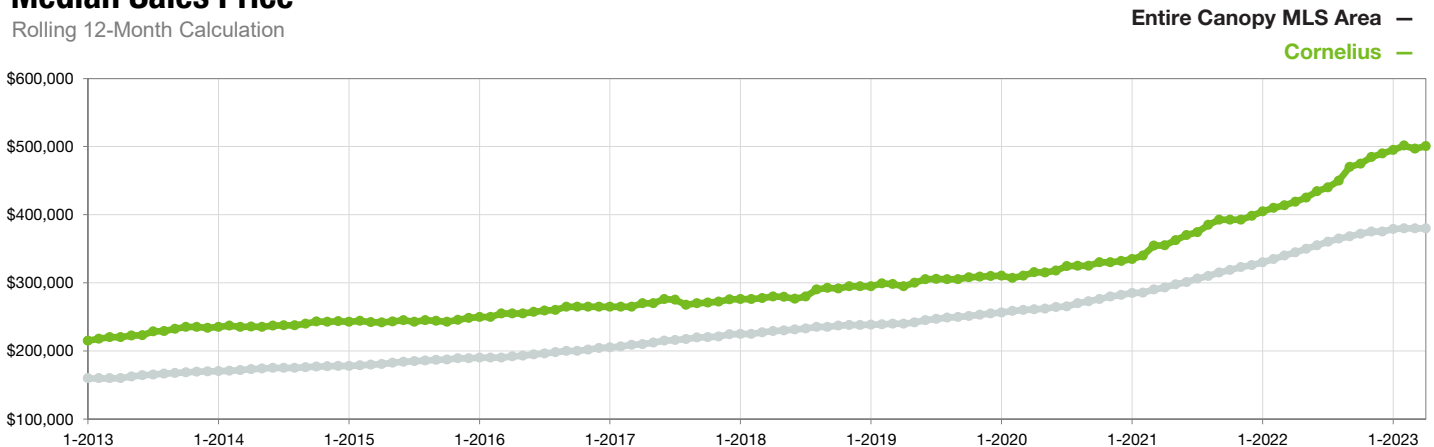
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April



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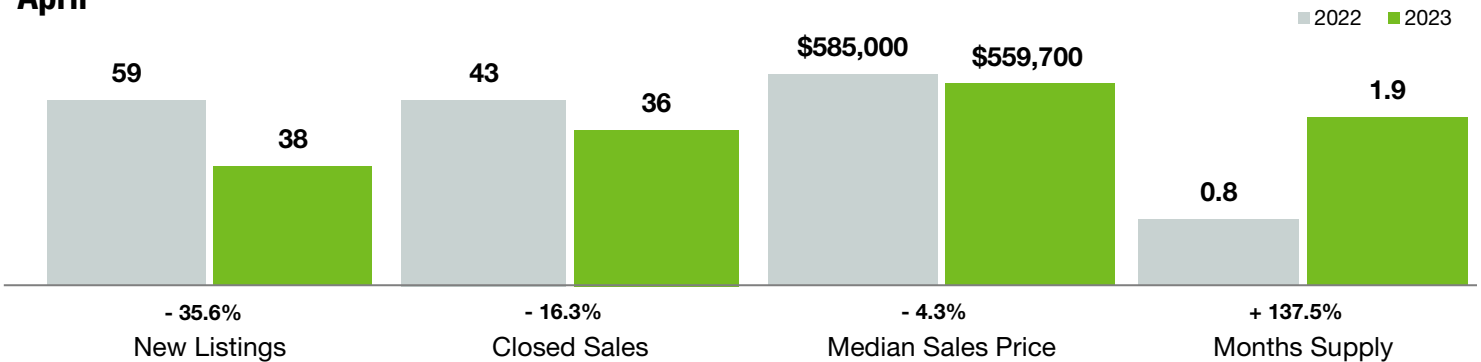
Davidson

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	59	38	- 35.6%	173	166	- 4.0%
Pending Sales	53	38	- 28.3%	158	149	- 5.7%
Closed Sales	43	36	- 16.3%	143	115	- 19.6%
Median Sales Price*	\$585,000	\$559,700	- 4.3%	\$559,915	\$592,650	+ 5.8%
Average Sales Price*	\$634,517	\$729,491	+ 15.0%	\$633,969	\$708,611	+ 11.8%
Percent of Original List Price Received*	102.0%	100.1%	- 1.9%	100.8%	98.8%	- 2.0%
List to Close	108	106	- 1.9%	102	123	+ 20.6%
Days on Market Until Sale	49	44	- 10.2%	48	45	- 6.3%
Cumulative Days on Market Until Sale	10	47	+ 370.0%	29	52	+ 79.3%
Average List Price	\$828,717	\$782,886	- 5.5%	\$758,934	\$794,335	+ 4.7%
Inventory of Homes for Sale	33	67	+ 103.0%	--	--	--
Months Supply of Inventory	0.8	1.9	+ 137.5%	--	--	--

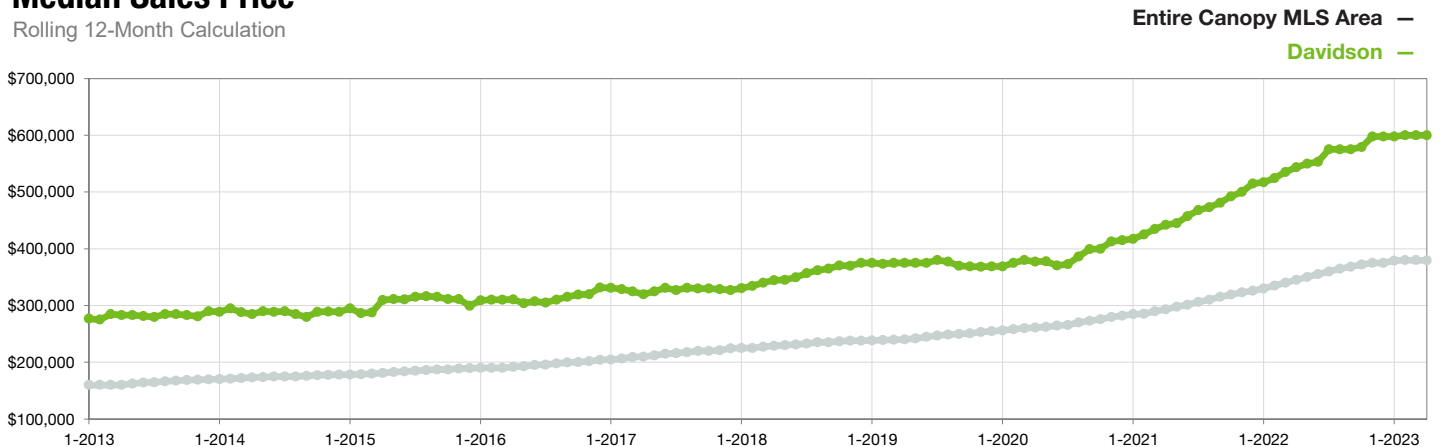
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April



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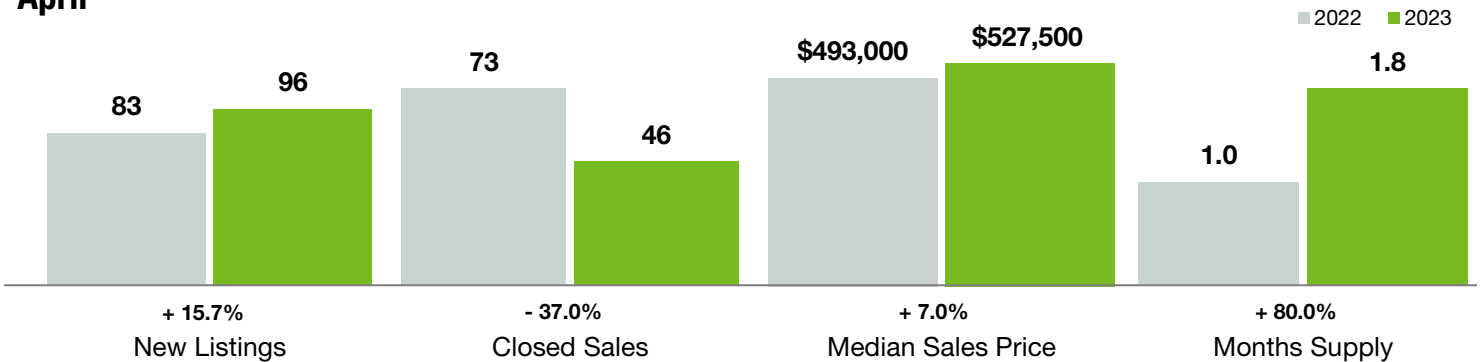
Denver

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	83	96	+ 15.7%	265	259	- 2.3%
Pending Sales	62	78	+ 25.8%	233	233	0.0%
Closed Sales	73	46	- 37.0%	246	171	- 30.5%
Median Sales Price*	\$493,000	\$527,500	+ 7.0%	\$473,938	\$497,000	+ 4.9%
Average Sales Price*	\$577,830	\$609,845	+ 5.5%	\$568,839	\$625,557	+ 10.0%
Percent of Original List Price Received*	101.8%	97.5%	- 4.2%	100.9%	96.7%	- 4.2%
List to Close	72	98	+ 36.1%	96	124	+ 29.2%
Days on Market Until Sale	13	54	+ 315.4%	25	64	+ 156.0%
Cumulative Days on Market Until Sale	14	58	+ 314.3%	18	58	+ 222.2%
Average List Price	\$686,095	\$613,545	- 10.6%	\$618,422	\$646,128	+ 4.5%
Inventory of Homes for Sale	66	93	+ 40.9%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

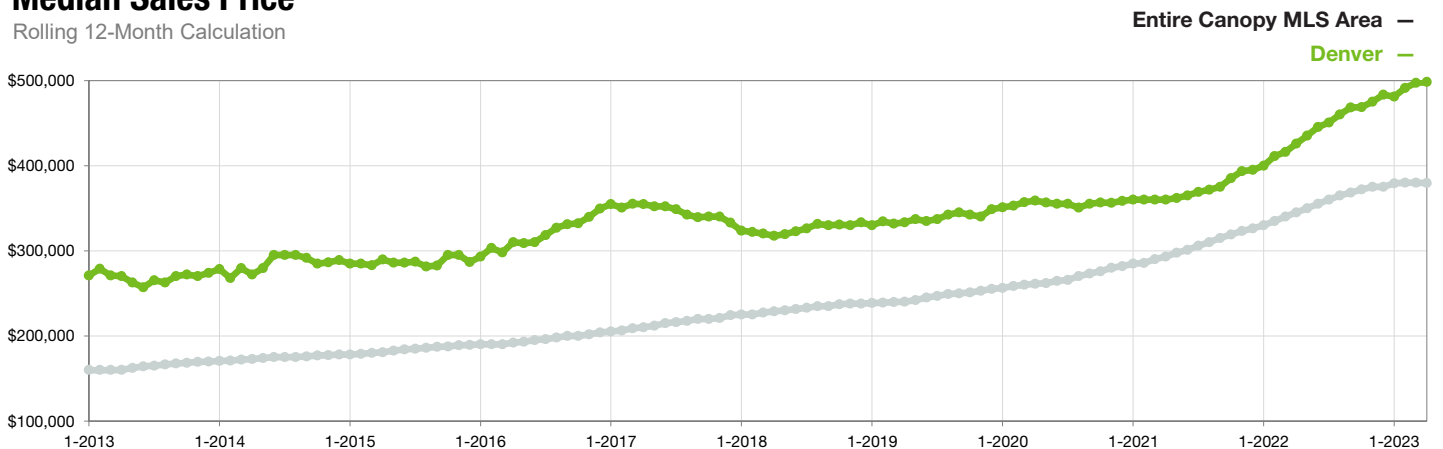
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April



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Local Market Update for April 2023

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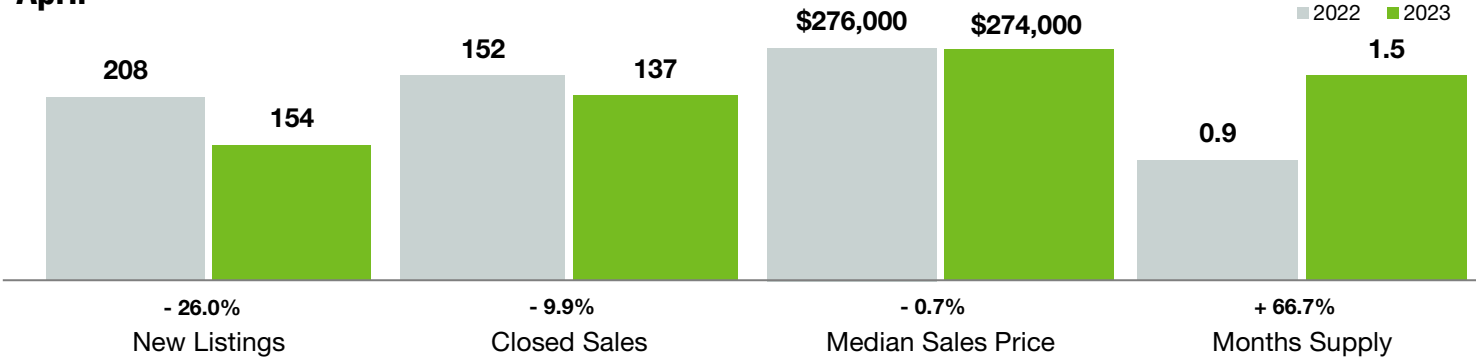
Gastonia

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	208	154	- 26.0%	677	555	- 18.0%
Pending Sales	174	146	- 16.1%	610	551	- 9.7%
Closed Sales	152	137	- 9.9%	595	471	- 20.8%
Median Sales Price*	\$276,000	\$274,000	- 0.7%	\$275,000	\$275,000	0.0%
Average Sales Price*	\$294,698	\$284,863	- 3.3%	\$286,354	\$294,901	+ 3.0%
Percent of Original List Price Received*	101.2%	94.9%	- 6.2%	100.5%	94.5%	- 6.0%
List to Close	68	90	+ 32.4%	77	99	+ 28.6%
Days on Market Until Sale	20	44	+ 120.0%	21	52	+ 147.6%
Cumulative Days on Market Until Sale	16	55	+ 243.8%	19	60	+ 215.8%
Average List Price	\$294,572	\$320,595	+ 8.8%	\$289,362	\$299,713	+ 3.6%
Inventory of Homes for Sale	147	203	+ 38.1%	--	--	--
Months Supply of Inventory	0.9	1.5	+ 66.7%	--	--	--

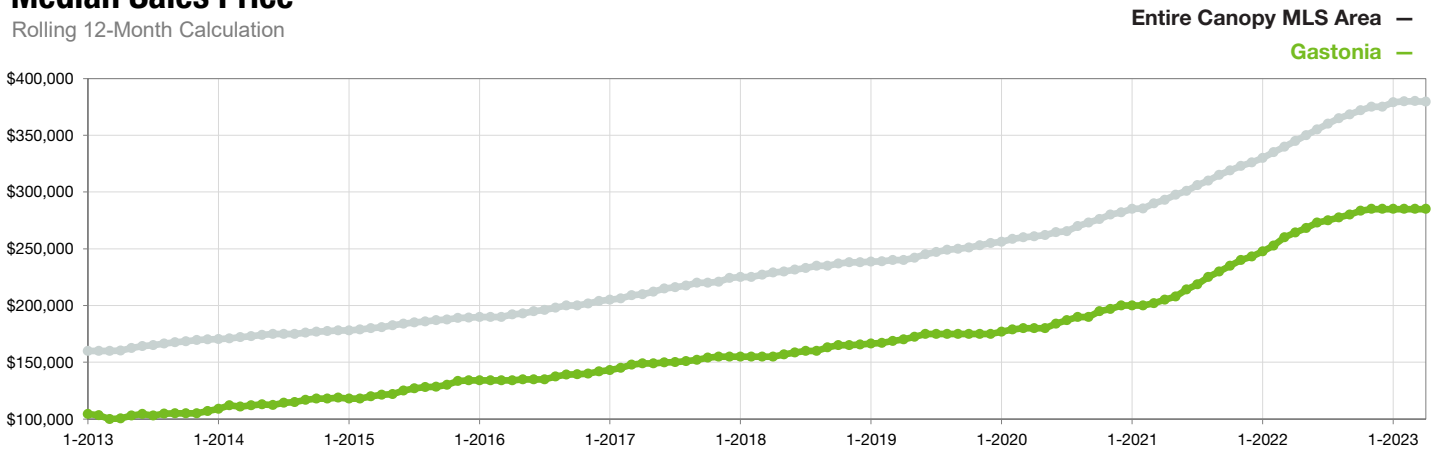
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April



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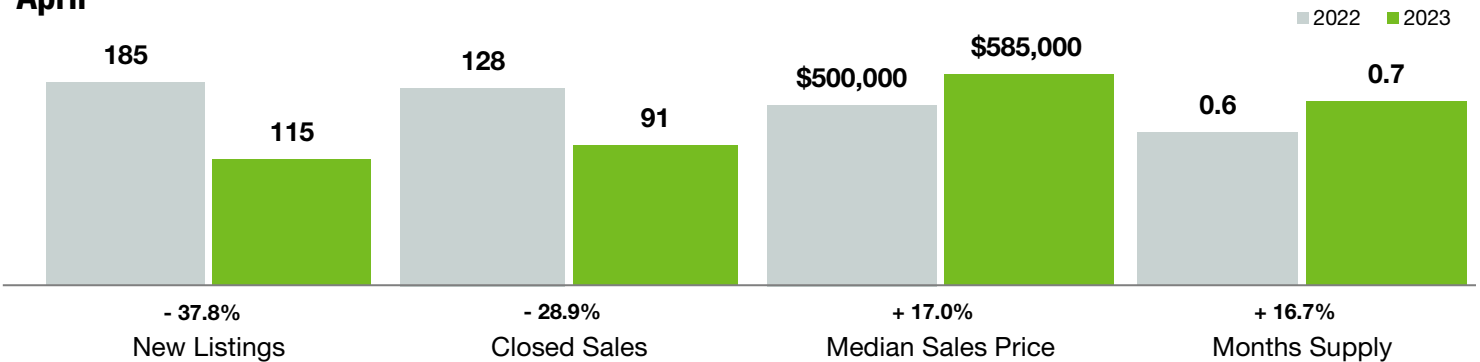
Huntersville

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	185	115	- 37.8%	552	396	- 28.3%
Pending Sales	154	119	- 22.7%	514	400	- 22.2%
Closed Sales	128	91	- 28.9%	496	325	- 34.5%
Median Sales Price*	\$500,000	\$585,000	+ 17.0%	\$475,000	\$540,000	+ 13.7%
Average Sales Price*	\$530,097	\$612,196	+ 15.5%	\$516,007	\$578,386	+ 12.1%
Percent of Original List Price Received*	104.6%	99.2%	- 5.2%	103.5%	97.7%	- 5.6%
List to Close	95	81	- 14.7%	96	100	+ 4.2%
Days on Market Until Sale	18	21	+ 16.7%	23	39	+ 69.6%
Cumulative Days on Market Until Sale	27	24	- 11.1%	24	39	+ 62.5%
Average List Price	\$589,490	\$783,107	+ 32.8%	\$552,054	\$635,724	+ 15.2%
Inventory of Homes for Sale	84	73	- 13.1%	--	--	--
Months Supply of Inventory	0.6	0.7	+ 16.7%	--	--	--

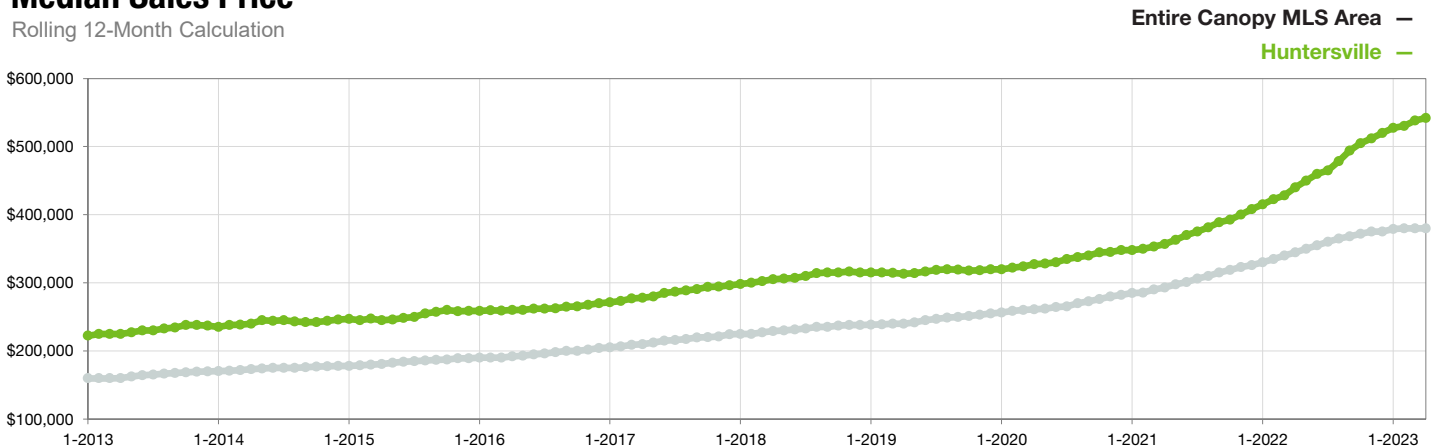
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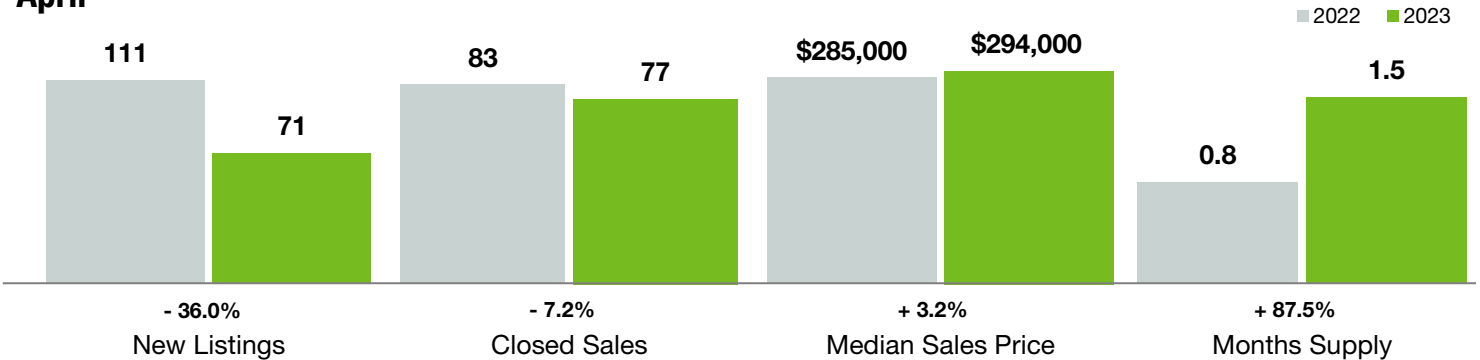
Kannapolis

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	111	71	- 36.0%	363	306	- 15.7%
Pending Sales	73	72	- 1.4%	322	291	- 9.6%
Closed Sales	83	77	- 7.2%	326	242	- 25.8%
Median Sales Price*	\$285,000	\$294,000	+ 3.2%	\$275,000	\$288,250	+ 4.8%
Average Sales Price*	\$287,409	\$297,792	+ 3.6%	\$281,333	\$289,391	+ 2.9%
Percent of Original List Price Received*	103.3%	97.5%	- 5.6%	100.9%	94.9%	- 5.9%
List to Close	42	77	+ 83.3%	58	87	+ 50.0%
Days on Market Until Sale	9	35	+ 288.9%	18	44	+ 144.4%
Cumulative Days on Market Until Sale	9	36	+ 300.0%	17	46	+ 170.6%
Average List Price	\$297,636	\$314,946	+ 5.8%	\$299,101	\$304,201	+ 1.7%
Inventory of Homes for Sale	77	106	+ 37.7%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

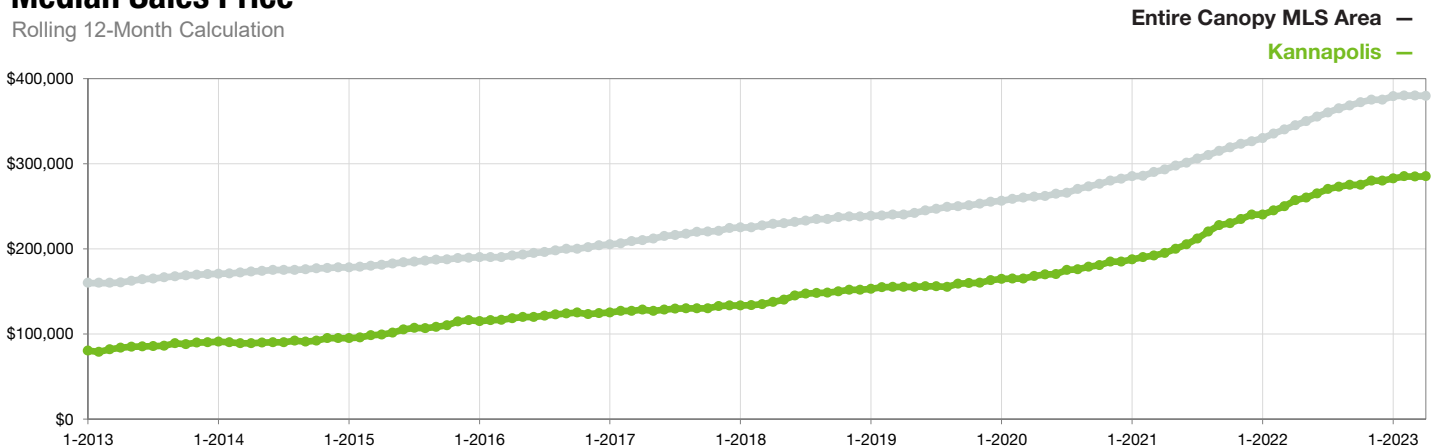
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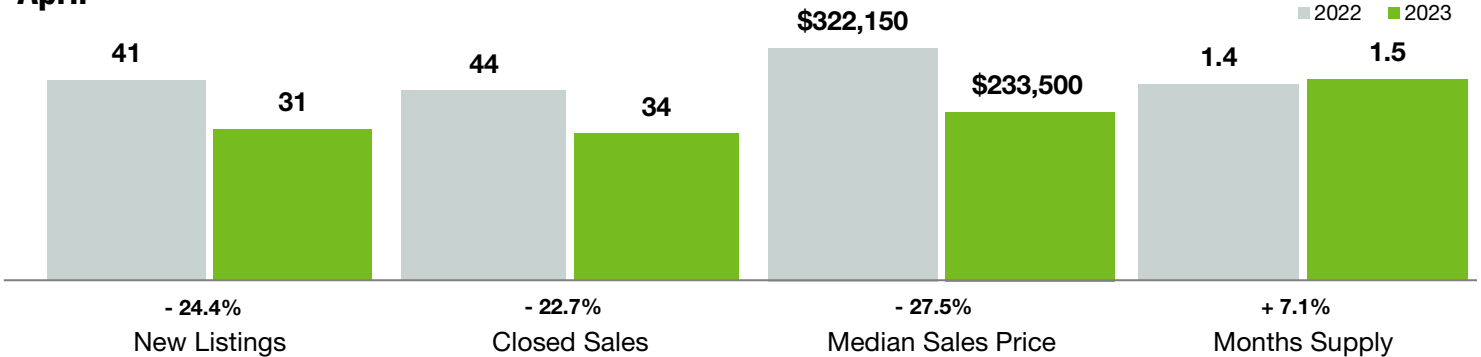
Lincolnton

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	41	31	- 24.4%	183	122	- 33.3%
Pending Sales	35	32	- 8.6%	169	145	- 14.2%
Closed Sales	44	34	- 22.7%	158	121	- 23.4%
Median Sales Price*	\$322,150	\$233,500	- 27.5%	\$275,000	\$260,000	- 5.5%
Average Sales Price*	\$341,114	\$281,451	- 17.5%	\$301,095	\$291,687	- 3.1%
Percent of Original List Price Received*	99.1%	94.2%	- 4.9%	98.7%	94.2%	- 4.6%
List to Close	76	126	+ 65.8%	82	99	+ 20.7%
Days on Market Until Sale	30	54	+ 80.0%	30	47	+ 56.7%
Cumulative Days on Market Until Sale	35	64	+ 82.9%	34	53	+ 55.9%
Average List Price	\$336,151	\$373,623	+ 11.1%	\$330,897	\$315,288	- 4.7%
Inventory of Homes for Sale	66	54	- 18.2%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--

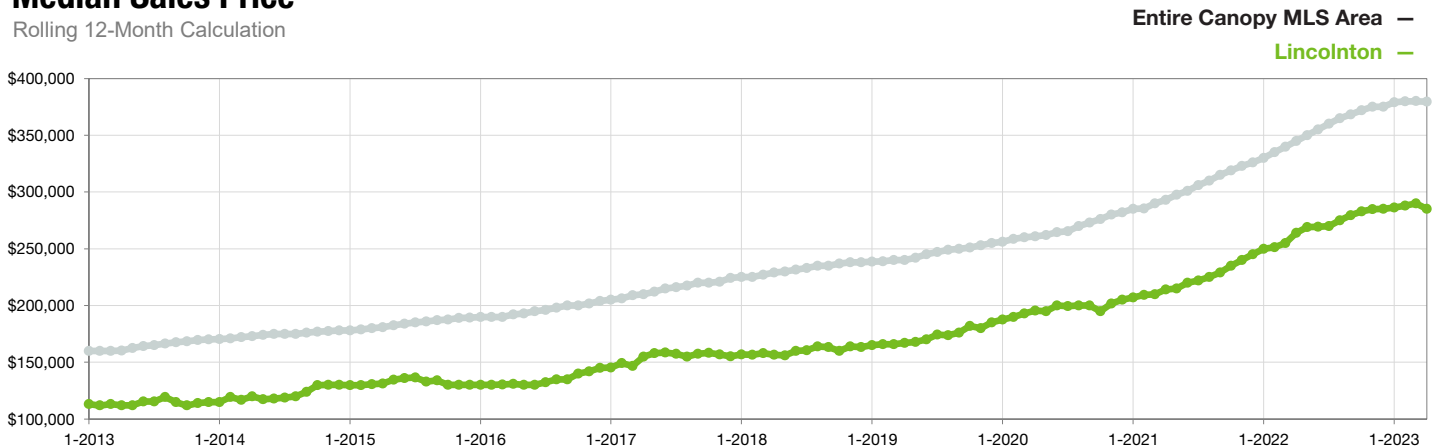
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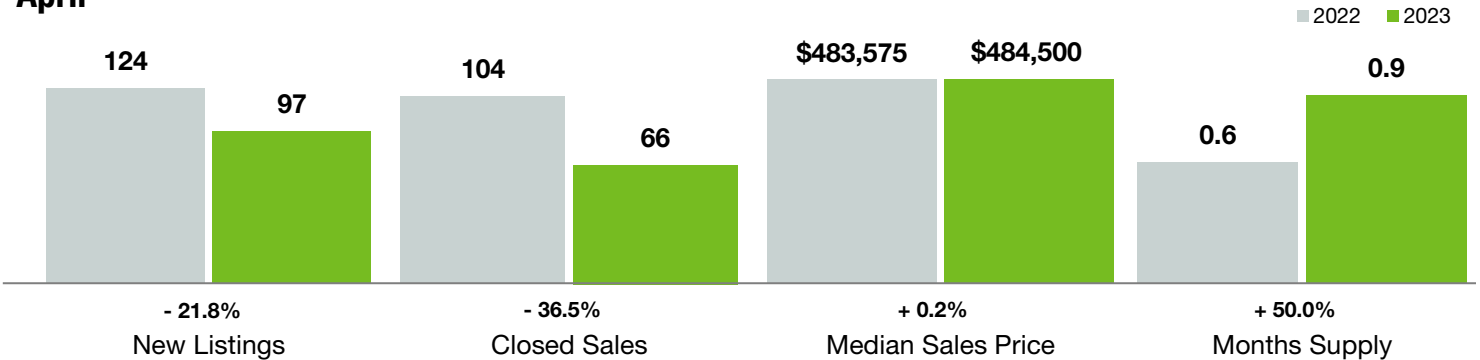
Matthews

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	124	97	- 21.8%	380	325	- 14.5%
Pending Sales	96	101	+ 5.2%	350	314	- 10.3%
Closed Sales	104	66	- 36.5%	325	251	- 22.8%
Median Sales Price*	\$483,575	\$484,500	+ 0.2%	\$431,000	\$470,000	+ 9.0%
Average Sales Price*	\$535,918	\$583,163	+ 8.8%	\$513,576	\$510,360	- 0.6%
Percent of Original List Price Received*	105.5%	99.1%	- 6.1%	103.4%	96.8%	- 6.4%
List to Close	62	76	+ 22.6%	70	84	+ 20.0%
Days on Market Until Sale	13	38	+ 192.3%	16	41	+ 156.3%
Cumulative Days on Market Until Sale	10	31	+ 210.0%	13	41	+ 215.4%
Average List Price	\$525,581	\$600,696	+ 14.3%	\$509,919	\$575,923	+ 12.9%
Inventory of Homes for Sale	60	71	+ 18.3%	--	--	--
Months Supply of Inventory	0.6	0.9	+ 50.0%	--	--	--

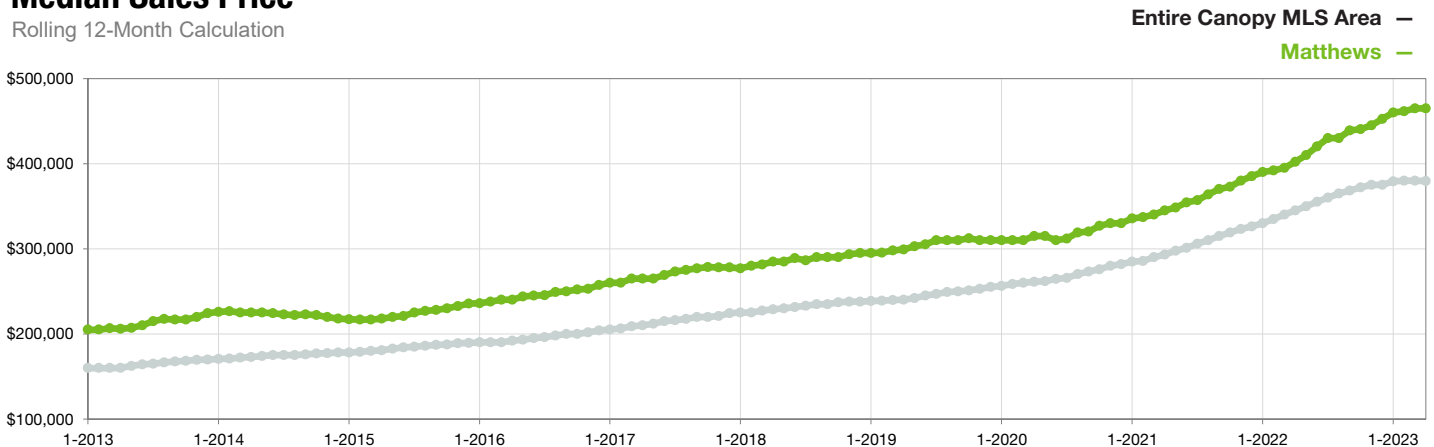
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April



Median Sales Price

Rolling 12-Month Calculation



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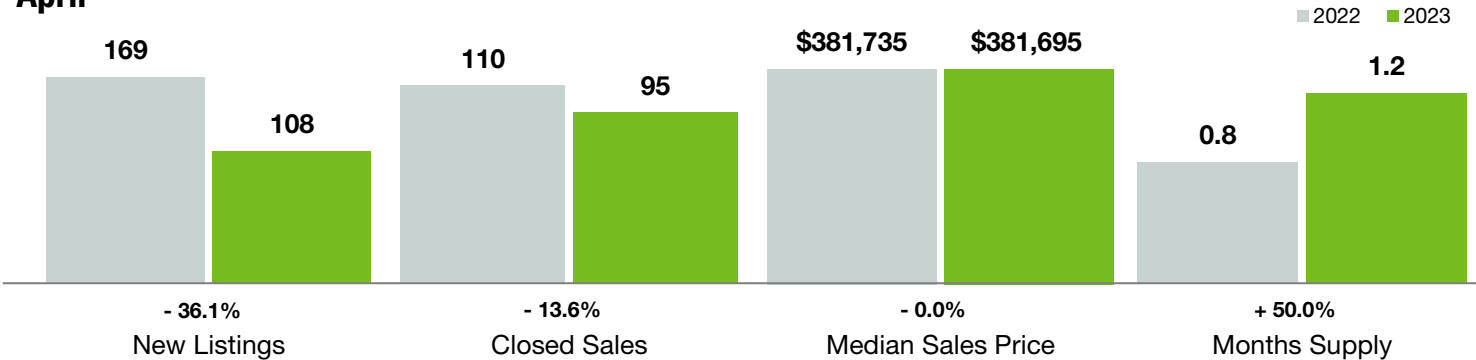
Monroe

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	169	108	- 36.1%	590	408	- 30.8%
Pending Sales	128	106	- 17.2%	514	402	- 21.8%
Closed Sales	110	95	- 13.6%	460	333	- 27.6%
Median Sales Price*	\$381,735	\$381,695	- 0.0%	\$375,000	\$370,000	- 1.3%
Average Sales Price*	\$402,631	\$401,248	- 0.3%	\$381,859	\$375,541	- 1.7%
Percent of Original List Price Received*	101.9%	96.3%	- 5.5%	101.7%	95.0%	- 6.6%
List to Close	67	94	+ 40.3%	75	98	+ 30.7%
Days on Market Until Sale	15	48	+ 220.0%	18	47	+ 161.1%
Cumulative Days on Market Until Sale	19	58	+ 205.3%	21	56	+ 166.7%
Average List Price	\$396,636	\$411,665	+ 3.8%	\$393,350	\$404,381	+ 2.8%
Inventory of Homes for Sale	106	118	+ 11.3%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

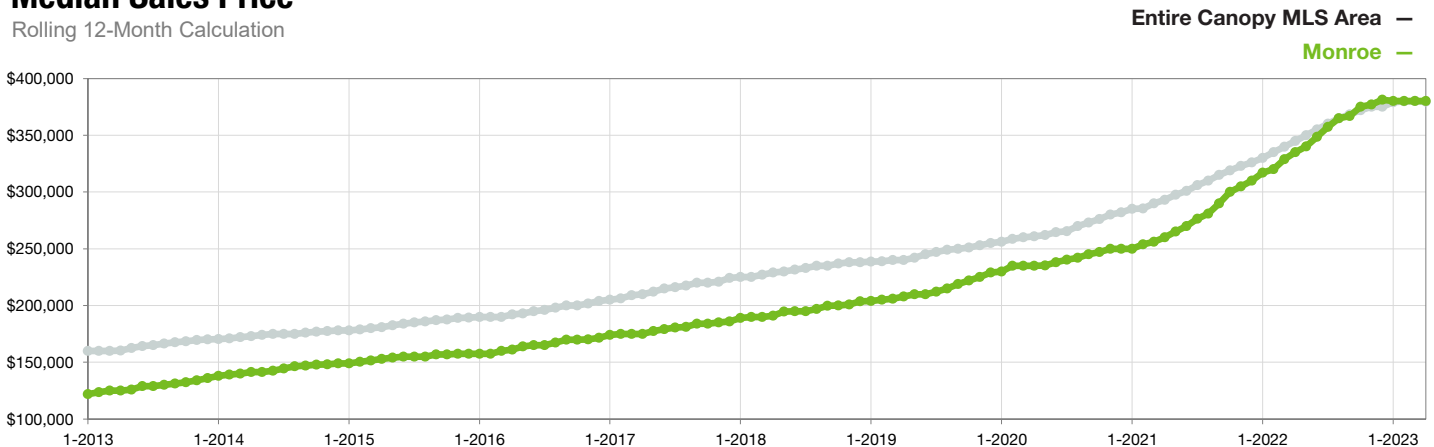
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April



Median Sales Price

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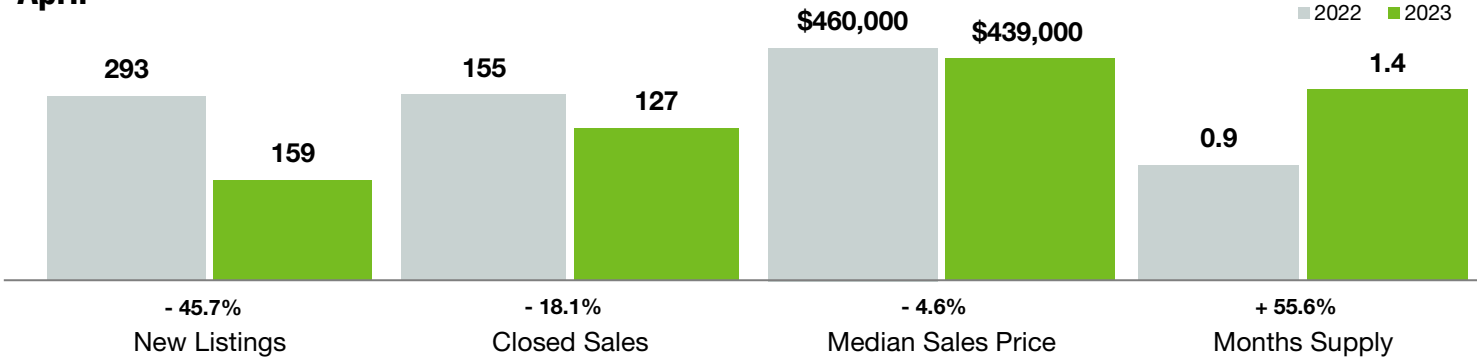
Mooreville

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	293	159	- 45.7%	727	543	- 25.3%
Pending Sales	216	144	- 33.3%	636	502	- 21.1%
Closed Sales	155	127	- 18.1%	564	429	- 23.9%
Median Sales Price*	\$460,000	\$439,000	- 4.6%	\$440,000	\$455,650	+ 3.6%
Average Sales Price*	\$580,187	\$673,136	+ 16.0%	\$566,273	\$624,321	+ 10.3%
Percent of Original List Price Received*	102.6%	96.6%	- 5.8%	100.9%	95.8%	- 5.1%
List to Close	65	102	+ 56.9%	74	109	+ 47.3%
Days on Market Until Sale	21	40	+ 90.5%	22	48	+ 118.2%
Cumulative Days on Market Until Sale	20	44	+ 120.0%	23	52	+ 126.1%
Average List Price	\$649,704	\$801,700	+ 23.4%	\$616,789	\$727,806	+ 18.0%
Inventory of Homes for Sale	155	188	+ 21.3%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

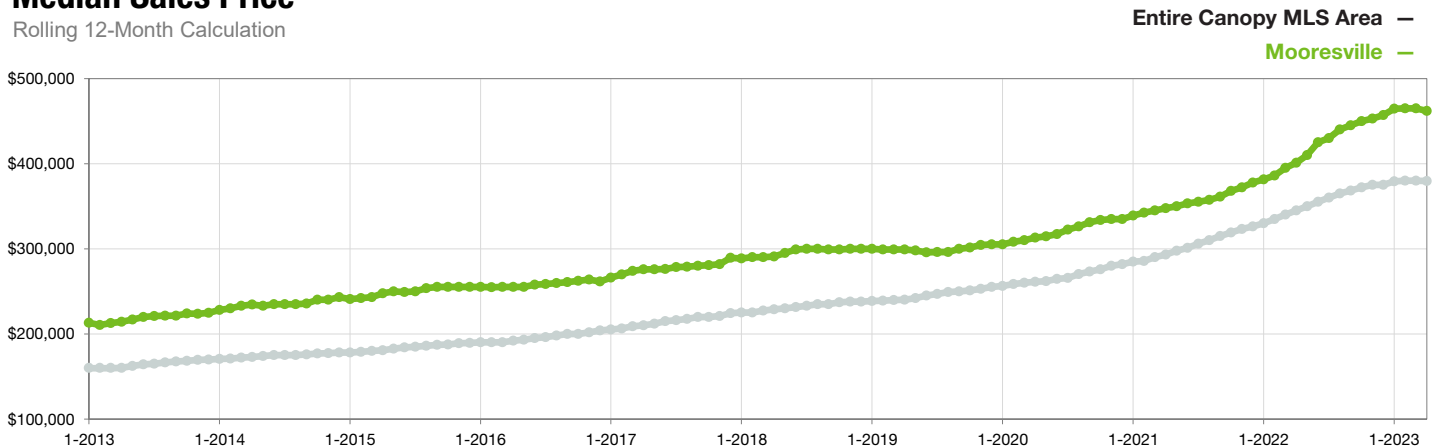
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April



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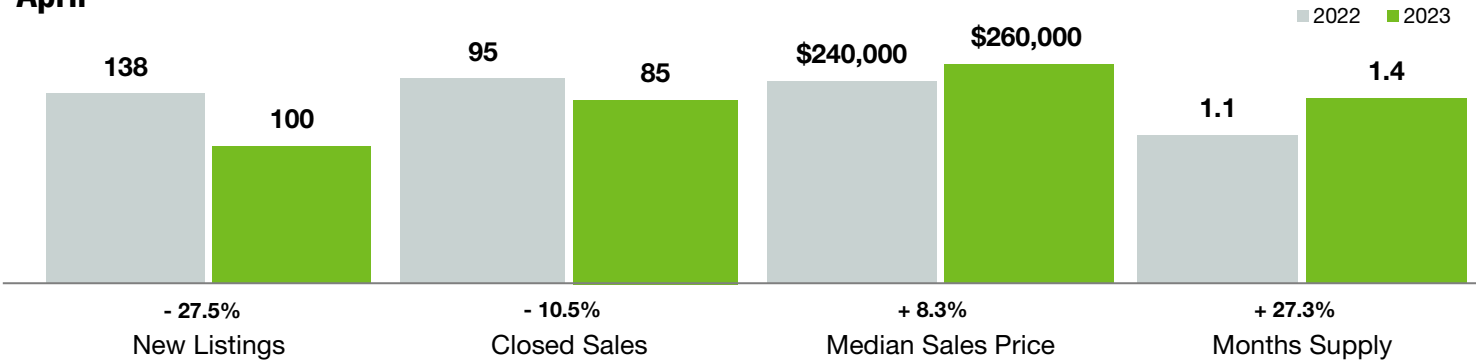
Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	138	100	- 27.5%	429	363	- 15.4%
Pending Sales	107	106	- 0.9%	367	368	+ 0.3%
Closed Sales	95	85	- 10.5%	375	302	- 19.5%
Median Sales Price*	\$240,000	\$260,000	+ 8.3%	\$235,000	\$253,000	+ 7.7%
Average Sales Price*	\$292,567	\$282,658	- 3.4%	\$272,517	\$269,473	- 1.1%
Percent of Original List Price Received*	102.5%	97.6%	- 4.8%	100.2%	94.0%	- 6.2%
List to Close	78	82	+ 5.1%	83	92	+ 10.8%
Days on Market Until Sale	14	37	+ 164.3%	20	45	+ 125.0%
Cumulative Days on Market Until Sale	14	43	+ 207.1%	24	51	+ 112.5%
Average List Price	\$287,106	\$301,649	+ 5.1%	\$274,588	\$286,425	+ 4.3%
Inventory of Homes for Sale	113	120	+ 6.2%	--	--	--
Months Supply of Inventory	1.1	1.4	+ 27.3%	--	--	--

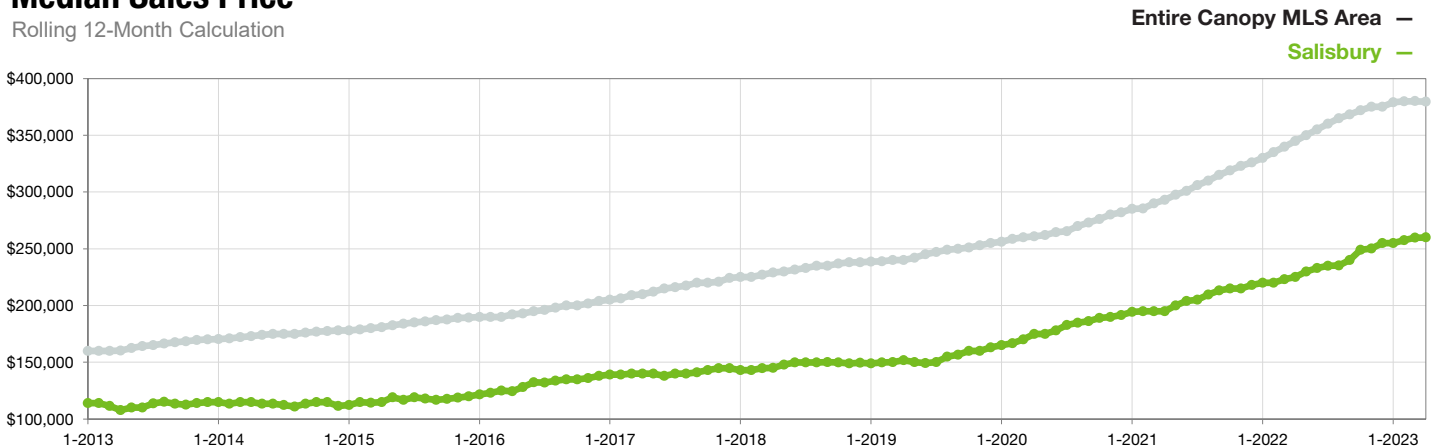
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April



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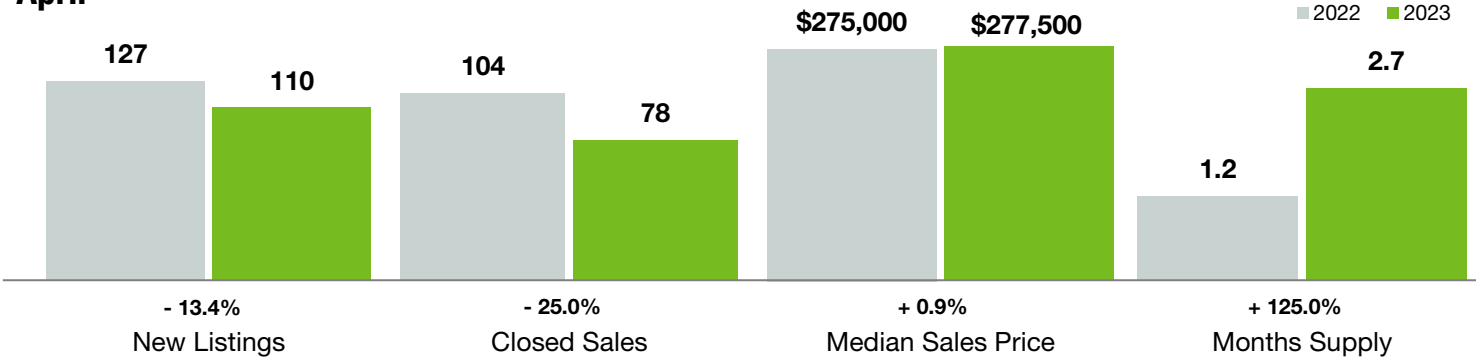
Statesville

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	127	110	- 13.4%	433	455	+ 5.1%
Pending Sales	110	108	- 1.8%	391	388	- 0.8%
Closed Sales	104	78	- 25.0%	368	294	- 20.1%
Median Sales Price*	\$275,000	\$277,500	+ 0.9%	\$270,000	\$260,000	- 3.7%
Average Sales Price*	\$280,111	\$285,548	+ 1.9%	\$295,507	\$279,191	- 5.5%
Percent of Original List Price Received*	99.7%	95.7%	- 4.0%	100.2%	94.7%	- 5.5%
List to Close	62	90	+ 45.2%	62	89	+ 43.5%
Days on Market Until Sale	15	49	+ 226.7%	20	48	+ 140.0%
Cumulative Days on Market Until Sale	15	59	+ 293.3%	21	54	+ 157.1%
Average List Price	\$324,041	\$331,824	+ 2.4%	\$291,933	\$310,441	+ 6.3%
Inventory of Homes for Sale	116	233	+ 100.9%	--	--	--
Months Supply of Inventory	1.2	2.7	+ 125.0%	--	--	--

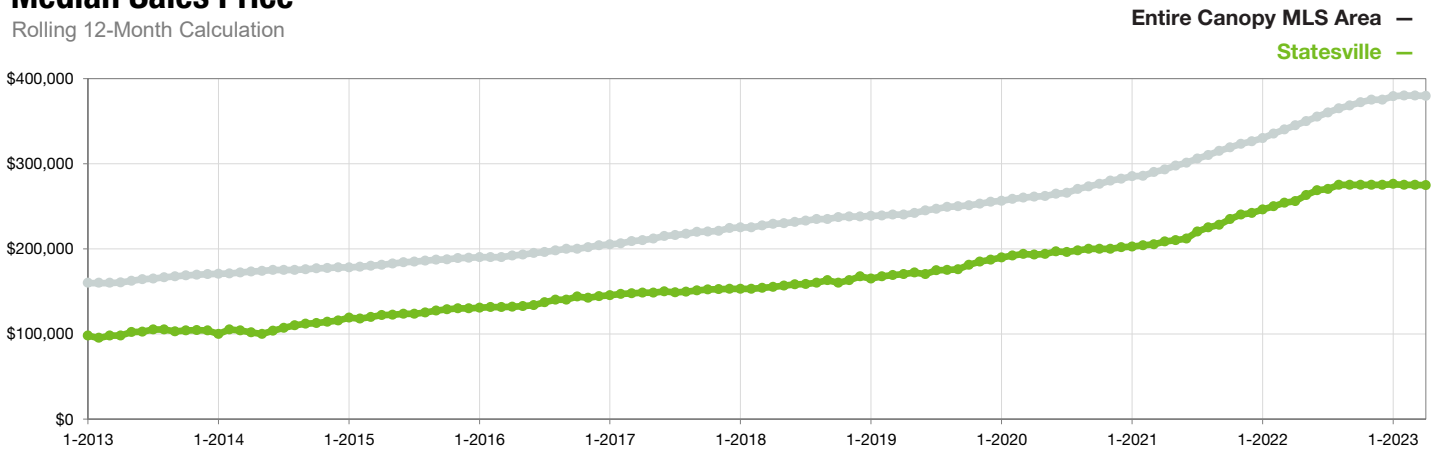
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April



Median Sales Price

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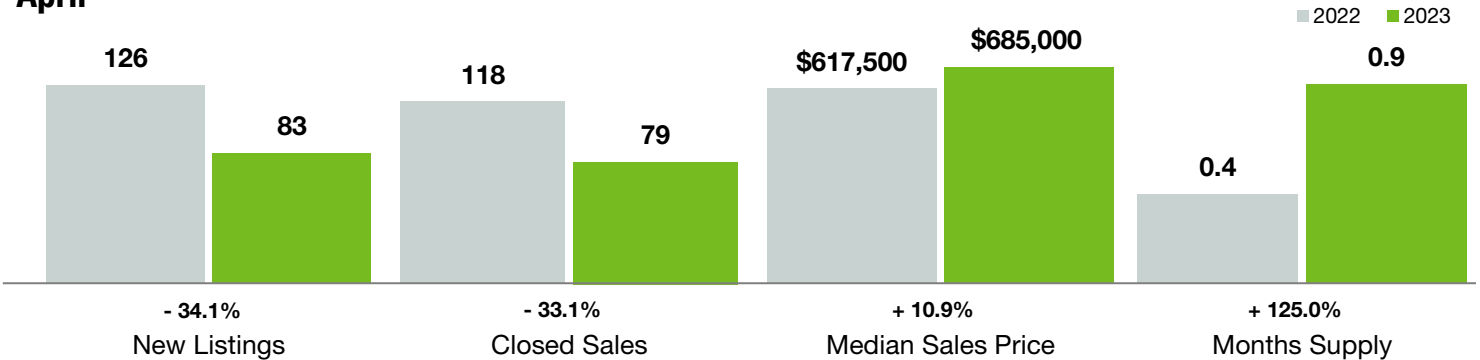
Waxhaw

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	126	83	- 34.1%	395	277	- 29.9%
Pending Sales	112	92	- 17.9%	377	282	- 25.2%
Closed Sales	118	79	- 33.1%	340	261	- 23.2%
Median Sales Price*	\$617,500	\$685,000	+ 10.9%	\$571,581	\$620,000	+ 8.5%
Average Sales Price*	\$715,907	\$842,577	+ 17.7%	\$673,948	\$719,129	+ 6.7%
Percent of Original List Price Received*	104.8%	98.4%	- 6.1%	103.6%	97.1%	- 6.3%
List to Close	68	107	+ 57.4%	72	123	+ 70.8%
Days on Market Until Sale	15	26	+ 73.3%	18	36	+ 100.0%
Cumulative Days on Market Until Sale	12	25	+ 108.3%	14	37	+ 164.3%
Average List Price	\$773,250	\$872,692	+ 12.9%	\$738,243	\$843,332	+ 14.2%
Inventory of Homes for Sale	41	70	+ 70.7%	--	--	--
Months Supply of Inventory	0.4	0.9	+ 125.0%	--	--	--

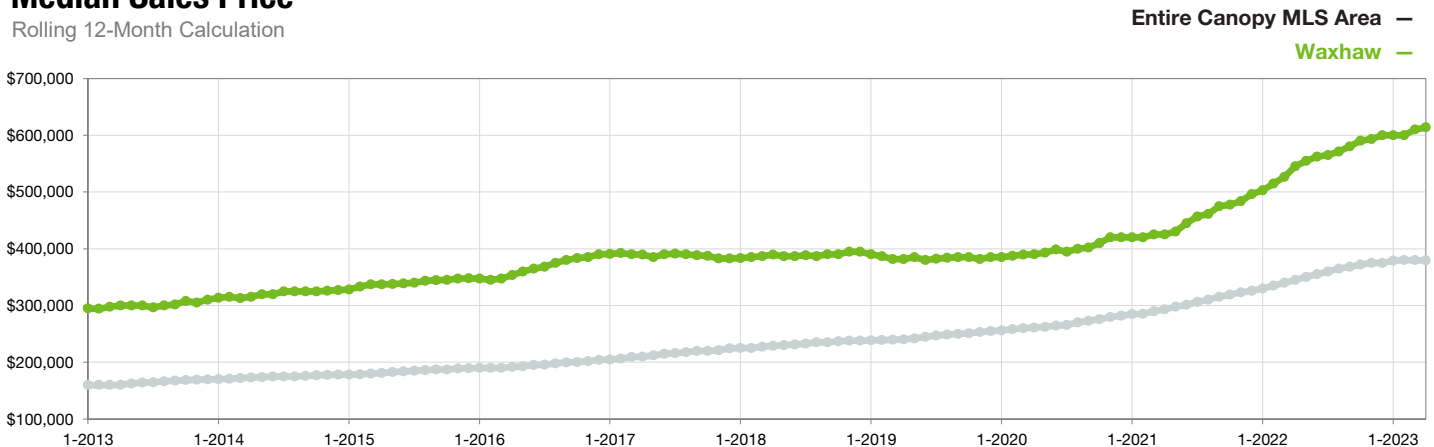
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April



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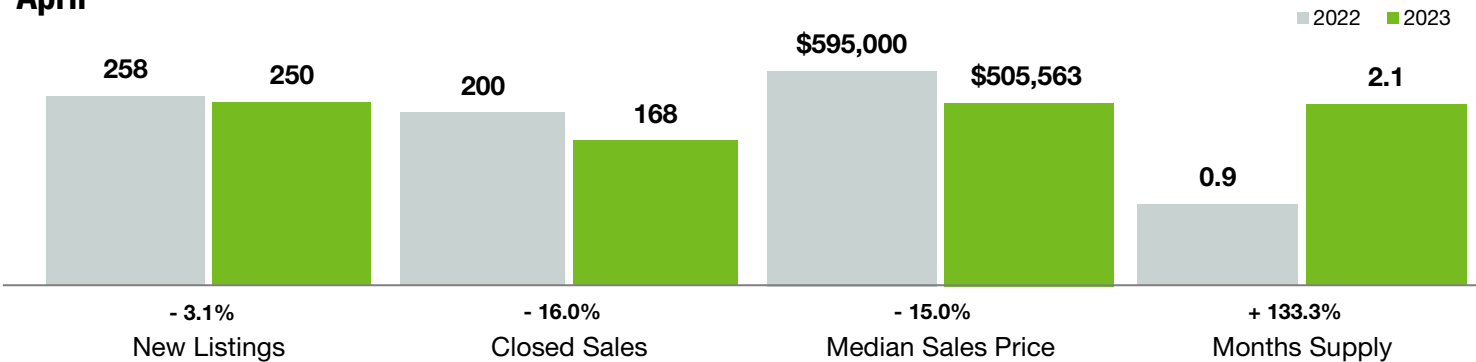
Lake Norman

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	258	250	- 3.1%	777	761	- 2.1%
Pending Sales	199	191	- 4.0%	700	636	- 9.1%
Closed Sales	200	168	- 16.0%	694	515	- 25.8%
Median Sales Price*	\$595,000	\$505,563	- 15.0%	\$528,968	\$525,874	- 0.6%
Average Sales Price*	\$735,059	\$792,056	+ 7.8%	\$719,375	\$756,785	+ 5.2%
Percent of Original List Price Received*	101.8%	97.1%	- 4.6%	100.6%	96.1%	- 4.5%
List to Close	72	104	+ 44.4%	85	113	+ 32.9%
Days on Market Until Sale	21	43	+ 104.8%	25	50	+ 100.0%
Cumulative Days on Market Until Sale	22	47	+ 113.6%	25	56	+ 124.0%
Average List Price	\$877,359	\$920,406	+ 4.9%	\$831,913	\$895,749	+ 7.7%
Inventory of Homes for Sale	186	317	+ 70.4%	--	--	--
Months Supply of Inventory	0.9	2.1	+ 133.3%	--	--	--

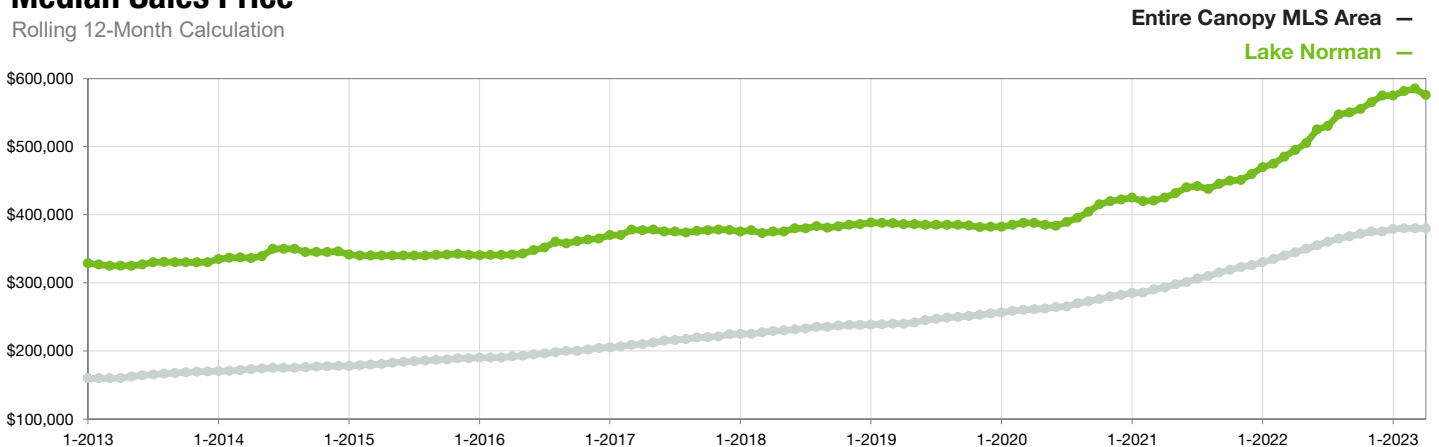
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April



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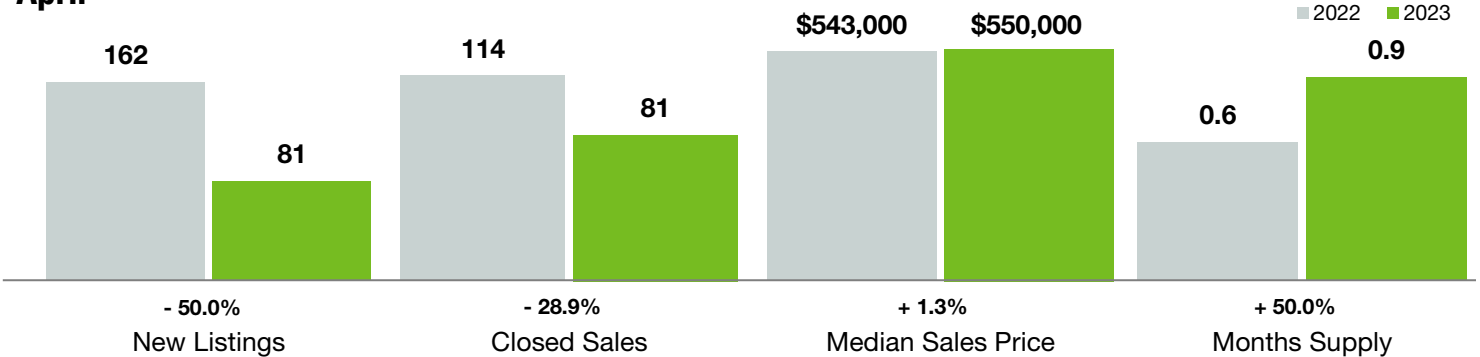
Lake Wylie

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	162	81	- 50.0%	491	355	- 27.7%
Pending Sales	136	120	- 11.8%	479	367	- 23.4%
Closed Sales	114	81	- 28.9%	454	302	- 33.5%
Median Sales Price*	\$543,000	\$550,000	+ 1.3%	\$514,494	\$504,990	- 1.8%
Average Sales Price*	\$604,336	\$658,146	+ 8.9%	\$558,499	\$591,072	+ 5.8%
Percent of Original List Price Received*	102.0%	100.1%	- 1.9%	101.7%	97.0%	- 4.6%
List to Close	101	87	- 13.9%	111	100	- 9.9%
Days on Market Until Sale	22	28	+ 27.3%	23	41	+ 78.3%
Cumulative Days on Market Until Sale	15	31	+ 106.7%	21	44	+ 109.5%
Average List Price	\$651,355	\$700,052	+ 7.5%	\$617,608	\$640,192	+ 3.7%
Inventory of Homes for Sale	85	87	+ 2.4%	--	--	--
Months Supply of Inventory	0.6	0.9	+ 50.0%	--	--	--

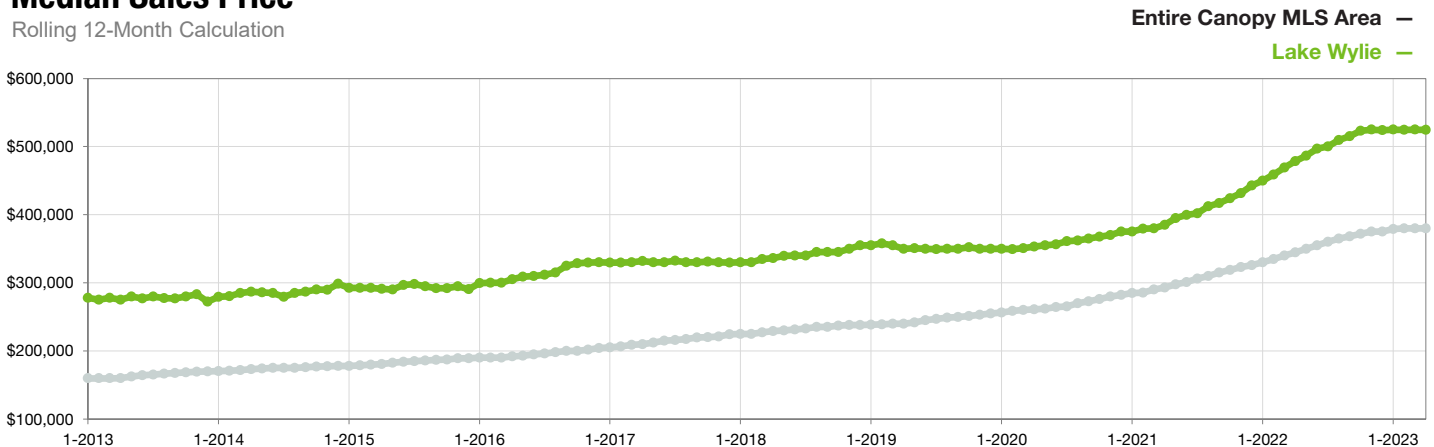
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April



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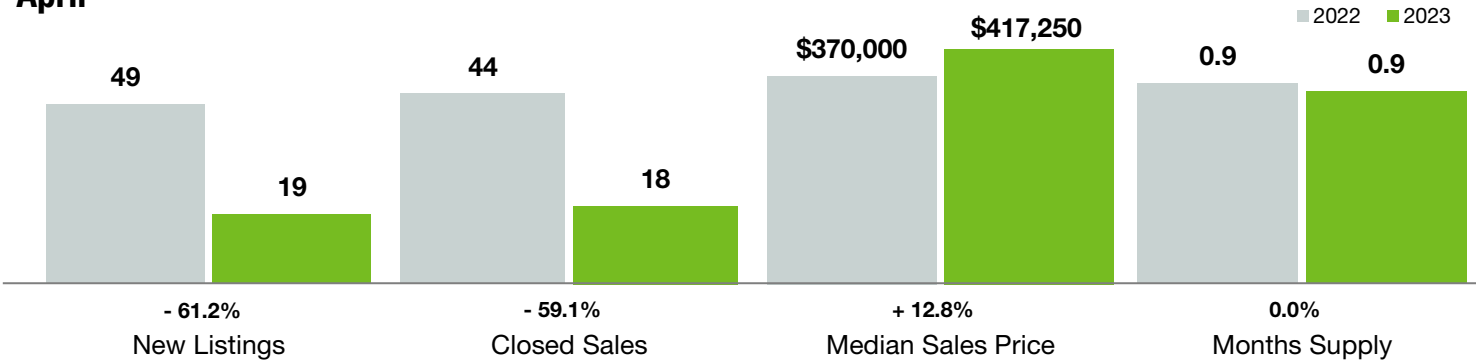
Uptown Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	49	19	- 61.2%	158	74	- 53.2%
Pending Sales	35	17	- 51.4%	144	67	- 53.5%
Closed Sales	44	18	- 59.1%	139	57	- 59.0%
Median Sales Price*	\$370,000	\$417,250	+ 12.8%	\$375,000	\$415,000	+ 10.7%
Average Sales Price*	\$432,598	\$440,917	+ 1.9%	\$432,665	\$431,974	- 0.2%
Percent of Original List Price Received*	101.4%	99.2%	- 2.2%	100.3%	98.1%	- 2.2%
List to Close	63	63	0.0%	70	76	+ 8.6%
Days on Market Until Sale	25	24	- 4.0%	32	42	+ 31.3%
Cumulative Days on Market Until Sale	26	30	+ 15.4%	35	45	+ 28.6%
Average List Price	\$491,321	\$599,047	+ 21.9%	\$451,693	\$645,094	+ 42.8%
Inventory of Homes for Sale	34	19	- 44.1%	--	--	--
Months Supply of Inventory	0.9	0.9	0.0%	--	--	--

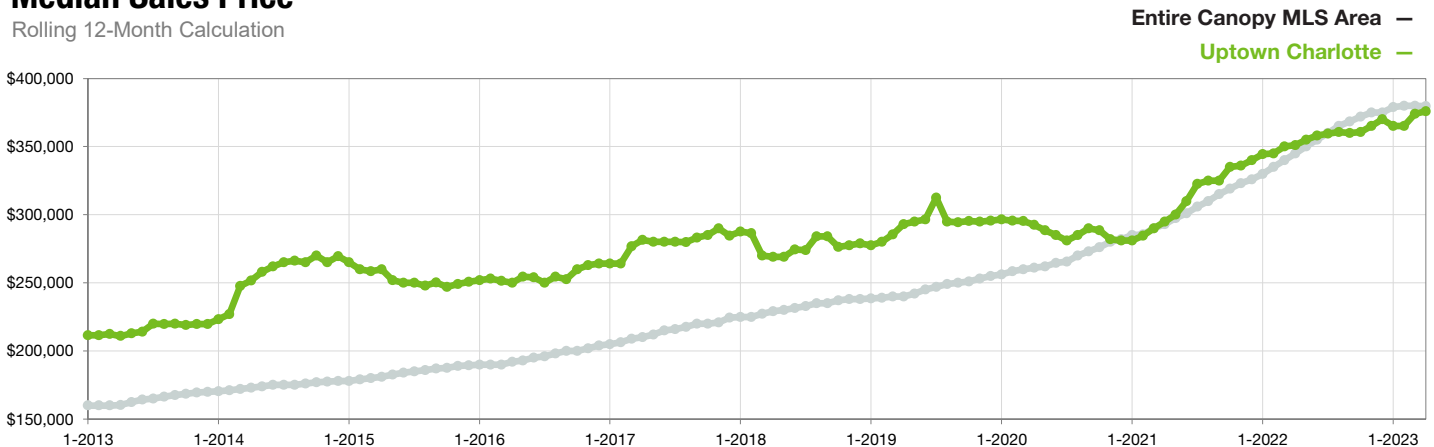
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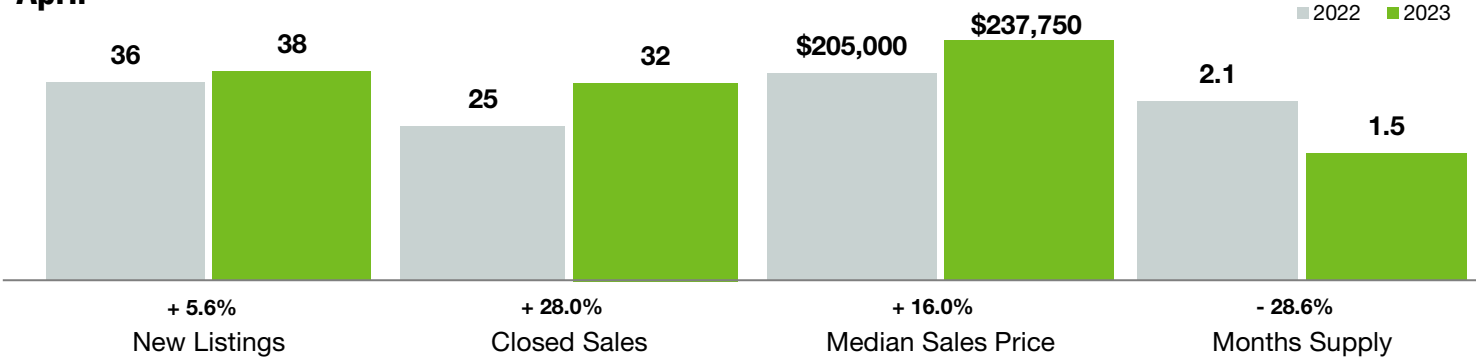
Chester County

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	36	38	+ 5.6%	118	180	+ 52.5%
Pending Sales	27	48	+ 77.8%	102	171	+ 67.6%
Closed Sales	25	32	+ 28.0%	99	111	+ 12.1%
Median Sales Price*	\$205,000	\$237,750	+ 16.0%	\$179,500	\$227,000	+ 26.5%
Average Sales Price*	\$207,132	\$231,763	+ 11.9%	\$205,486	\$225,560	+ 9.8%
Percent of Original List Price Received*	93.5%	95.7%	+ 2.4%	94.7%	94.2%	- 0.5%
List to Close	71	106	+ 49.3%	82	100	+ 22.0%
Days on Market Until Sale	30	53	+ 76.7%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	30	67	+ 123.3%	42	56	+ 33.3%
Average List Price	\$224,332	\$255,121	+ 13.7%	\$235,573	\$264,107	+ 12.1%
Inventory of Homes for Sale	50	44	- 12.0%	--	--	--
Months Supply of Inventory	2.1	1.5	- 28.6%	--	--	--

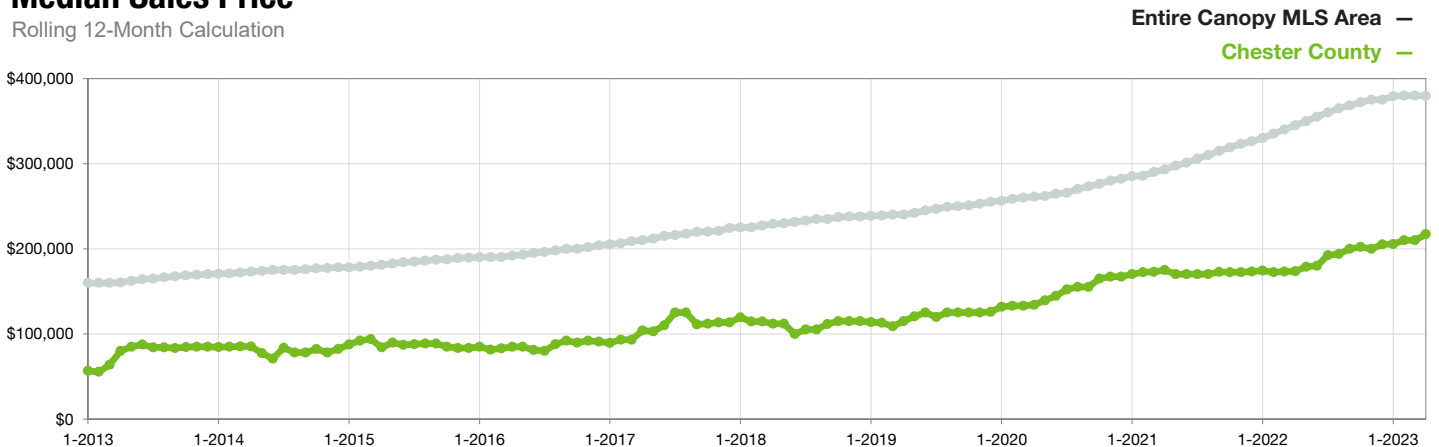
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April



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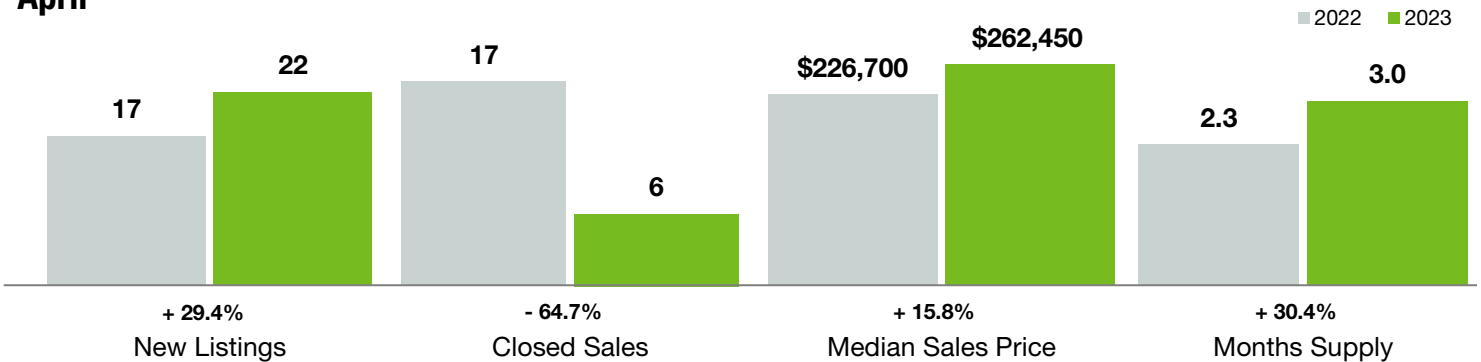
Chesterfield County

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	17	22	+ 29.4%	65	50	- 23.1%
Pending Sales	16	8	- 50.0%	66	42	- 36.4%
Closed Sales	17	6	- 64.7%	52	32	- 38.5%
Median Sales Price*	\$226,700	\$262,450	+ 15.8%	\$207,450	\$239,950	+ 15.7%
Average Sales Price*	\$209,718	\$259,717	+ 23.8%	\$198,956	\$244,706	+ 23.0%
Percent of Original List Price Received*	103.2%	99.3%	- 3.8%	97.0%	94.8%	- 2.3%
List to Close	101	130	+ 28.7%	116	124	+ 6.9%
Days on Market Until Sale	47	92	+ 95.7%	58	75	+ 29.3%
Cumulative Days on Market Until Sale	51	92	+ 80.4%	61	79	+ 29.5%
Average List Price	\$230,659	\$269,506	+ 16.8%	\$209,036	\$256,262	+ 22.6%
Inventory of Homes for Sale	27	28	+ 3.7%	--	--	--
Months Supply of Inventory	2.3	3.0	+ 30.4%	--	--	--

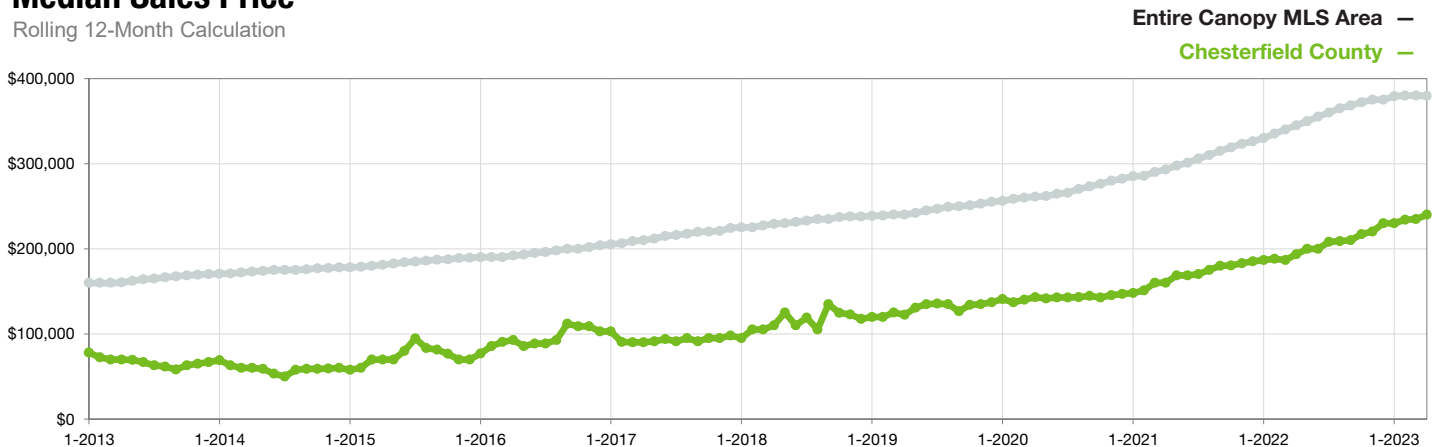
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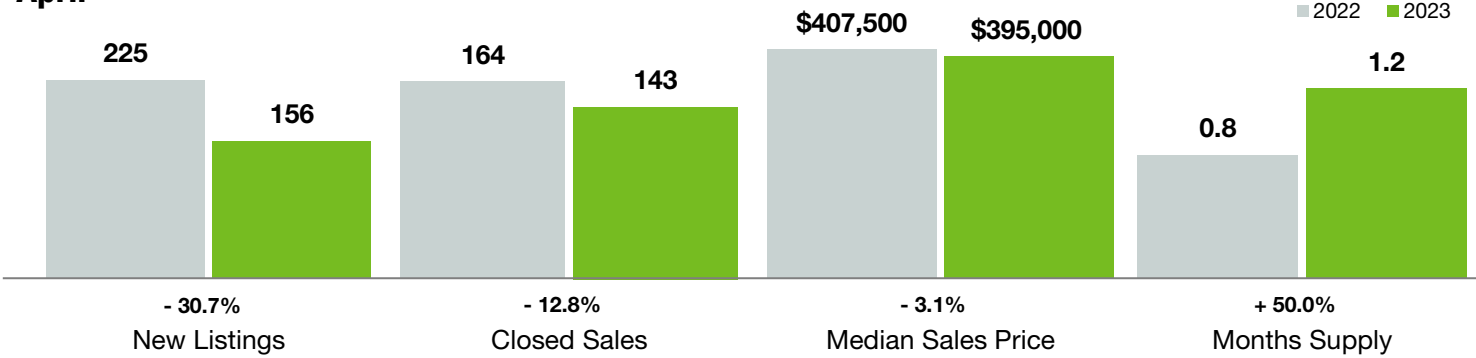
Lancaster County

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	225	156	- 30.7%	788	584	- 25.9%
Pending Sales	177	142	- 19.8%	711	590	- 17.0%
Closed Sales	164	143	- 12.8%	628	518	- 17.5%
Median Sales Price*	\$407,500	\$395,000	- 3.1%	\$385,500	\$404,750	+ 5.0%
Average Sales Price*	\$431,768	\$410,693	- 4.9%	\$404,821	\$434,812	+ 7.4%
Percent of Original List Price Received*	101.7%	97.8%	- 3.8%	101.3%	96.7%	- 4.5%
List to Close	77	91	+ 18.2%	81	100	+ 23.5%
Days on Market Until Sale	24	36	+ 50.0%	23	48	+ 108.7%
Cumulative Days on Market Until Sale	23	43	+ 87.0%	22	52	+ 136.4%
Average List Price	\$460,150	\$480,820	+ 4.5%	\$439,278	\$447,814	+ 1.9%
Inventory of Homes for Sale	138	188	+ 36.2%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

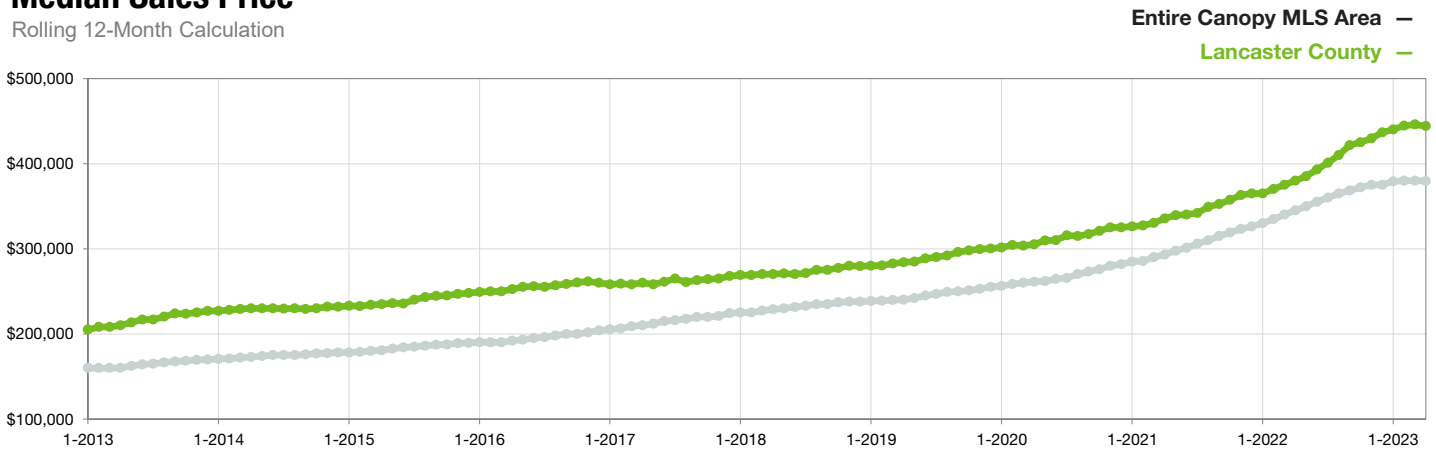
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April



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for April 2023

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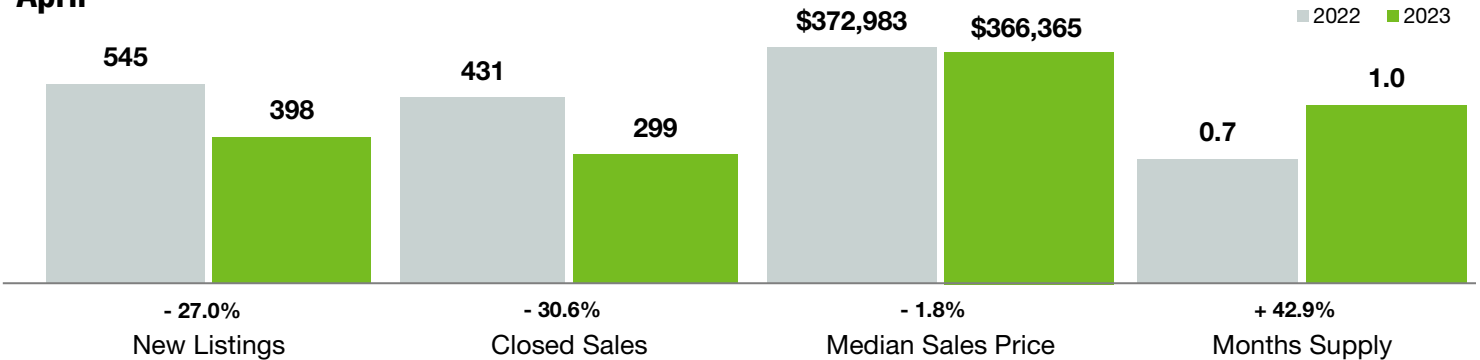
York County

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	545	398	- 27.0%	1,821	1,472	- 19.2%
Pending Sales	457	443	- 3.1%	1,766	1,517	- 14.1%
Closed Sales	431	299	- 30.6%	1,639	1,171	- 28.6%
Median Sales Price*	\$372,983	\$366,365	- 1.8%	\$366,370	\$370,000	+ 1.0%
Average Sales Price*	\$425,533	\$420,159	- 1.3%	\$408,812	\$412,813	+ 1.0%
Percent of Original List Price Received*	102.9%	97.6%	- 5.2%	101.6%	96.1%	- 5.4%
List to Close	73	77	+ 5.5%	76	90	+ 18.4%
Days on Market Until Sale	19	31	+ 63.2%	21	43	+ 104.8%
Cumulative Days on Market Until Sale	17	36	+ 111.8%	18	46	+ 155.6%
Average List Price	\$438,601	\$479,160	+ 9.2%	\$422,778	\$456,086	+ 7.9%
Inventory of Homes for Sale	328	364	+ 11.0%	--	--	--
Months Supply of Inventory	0.7	1.0	+ 42.9%	--	--	--

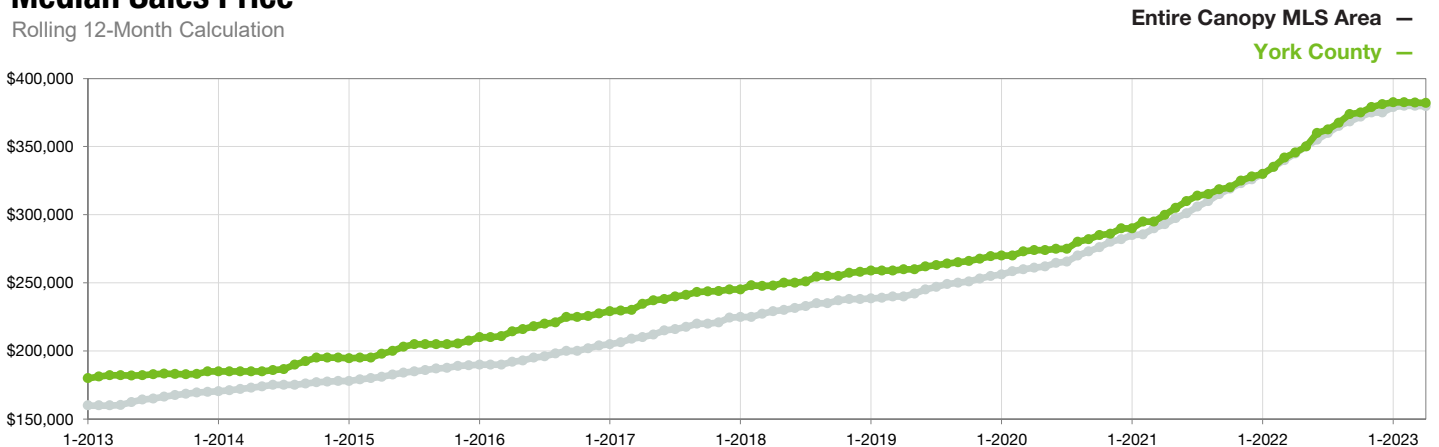
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April



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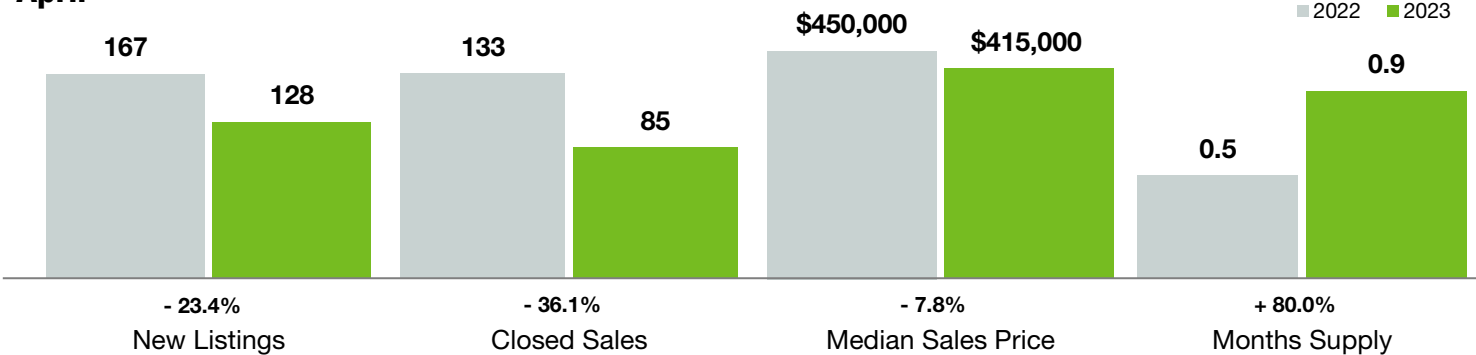
Fort Mill

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	167	128	- 23.4%	517	434	- 16.1%
Pending Sales	136	131	- 3.7%	516	438	- 15.1%
Closed Sales	133	85	- 36.1%	468	333	- 28.8%
Median Sales Price*	\$450,000	\$415,000	- 7.8%	\$427,500	\$430,000	+ 0.6%
Average Sales Price*	\$501,015	\$479,304	- 4.3%	\$488,682	\$486,478	- 0.5%
Percent of Original List Price Received*	104.7%	98.0%	- 6.4%	102.8%	96.9%	- 5.7%
List to Close	87	79	- 9.2%	76	92	+ 21.1%
Days on Market Until Sale	18	28	+ 55.6%	18	39	+ 116.7%
Cumulative Days on Market Until Sale	15	31	+ 106.7%	14	40	+ 185.7%
Average List Price	\$507,144	\$566,286	+ 11.7%	\$507,297	\$553,403	+ 9.1%
Inventory of Homes for Sale	64	89	+ 39.1%	--	--	--
Months Supply of Inventory	0.5	0.9	+ 80.0%	--	--	--

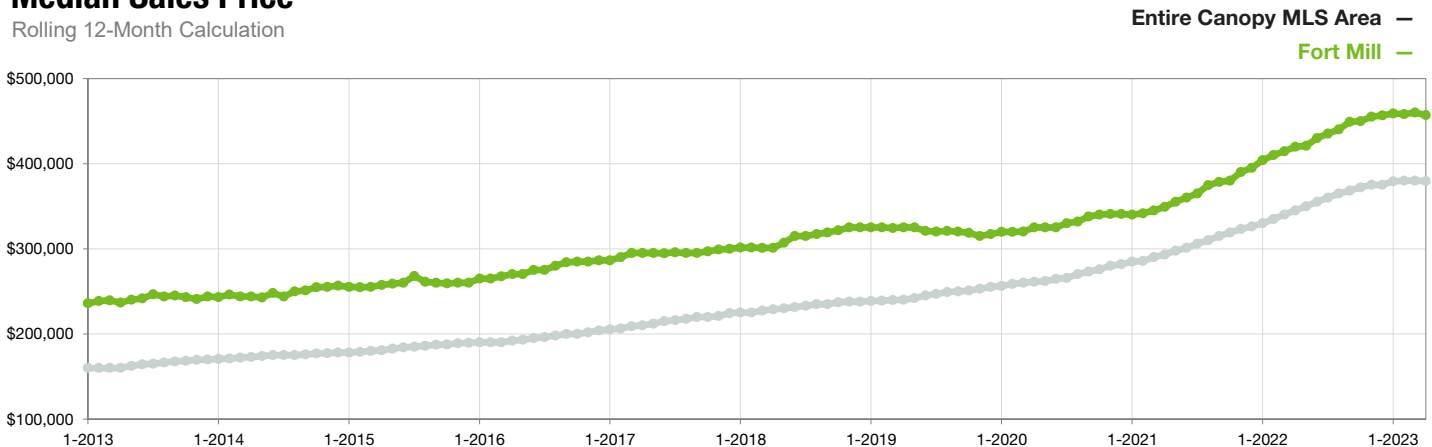
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April



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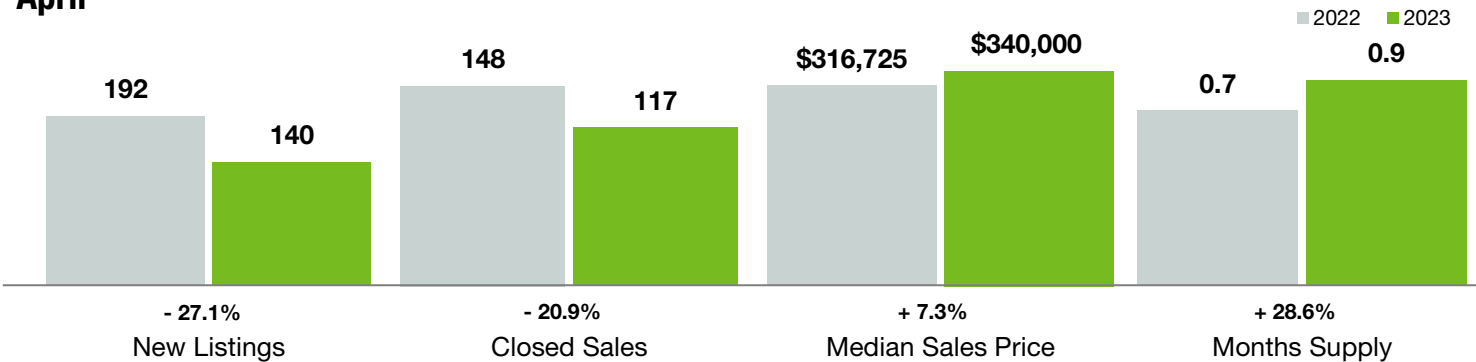
Rock Hill

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	192	140	- 27.1%	656	532	- 18.9%
Pending Sales	161	158	- 1.9%	597	564	- 5.5%
Closed Sales	148	117	- 20.9%	569	446	- 21.6%
Median Sales Price*	\$316,725	\$340,000	+ 7.3%	\$305,000	\$327,325	+ 7.3%
Average Sales Price*	\$333,534	\$343,185	+ 2.9%	\$320,703	\$343,214	+ 7.0%
Percent of Original List Price Received*	101.6%	97.8%	- 3.7%	101.2%	96.1%	- 5.0%
List to Close	52	74	+ 42.3%	65	81	+ 24.6%
Days on Market Until Sale	14	28	+ 100.0%	21	39	+ 85.7%
Cumulative Days on Market Until Sale	15	32	+ 113.3%	17	43	+ 152.9%
Average List Price	\$357,794	\$364,382	+ 1.8%	\$334,491	\$357,624	+ 6.9%
Inventory of Homes for Sale	123	117	- 4.9%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

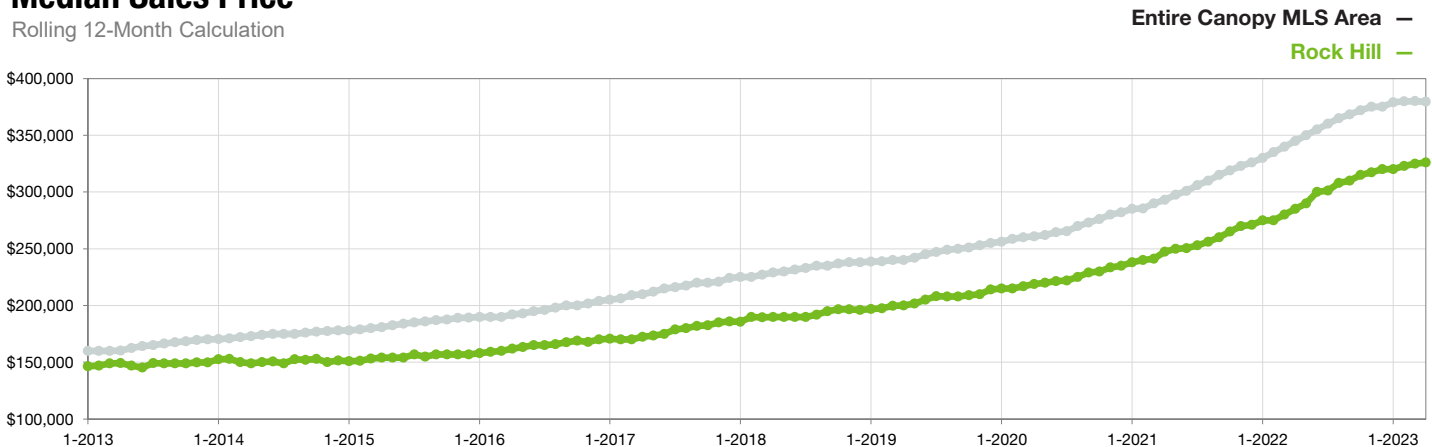
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April



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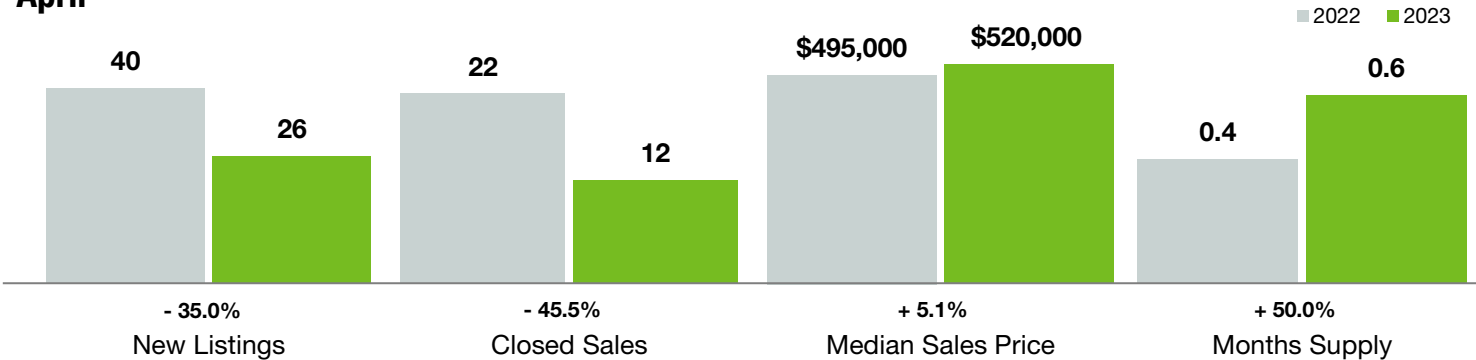
Tega Cay

South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	40	26	- 35.0%	137	92	- 32.8%
Pending Sales	34	29	- 14.7%	144	91	- 36.8%
Closed Sales	22	12	- 45.5%	114	65	- 43.0%
Median Sales Price*	\$495,000	\$520,000	+ 5.1%	\$444,500	\$478,000	+ 7.5%
Average Sales Price*	\$530,234	\$535,821	+ 1.1%	\$485,984	\$515,540	+ 6.1%
Percent of Original List Price Received*	103.5%	97.6%	- 5.7%	103.3%	96.3%	- 6.8%
List to Close	45	69	+ 53.3%	83	84	+ 1.2%
Days on Market Until Sale	8	25	+ 212.5%	11	32	+ 190.9%
Cumulative Days on Market Until Sale	9	39	+ 333.3%	12	36	+ 200.0%
Average List Price	\$499,340	\$604,656	+ 21.1%	\$491,818	\$550,490	+ 11.9%
Inventory of Homes for Sale	14	15	+ 7.1%	--	--	--
Months Supply of Inventory	0.4	0.6	+ 50.0%	--	--	--

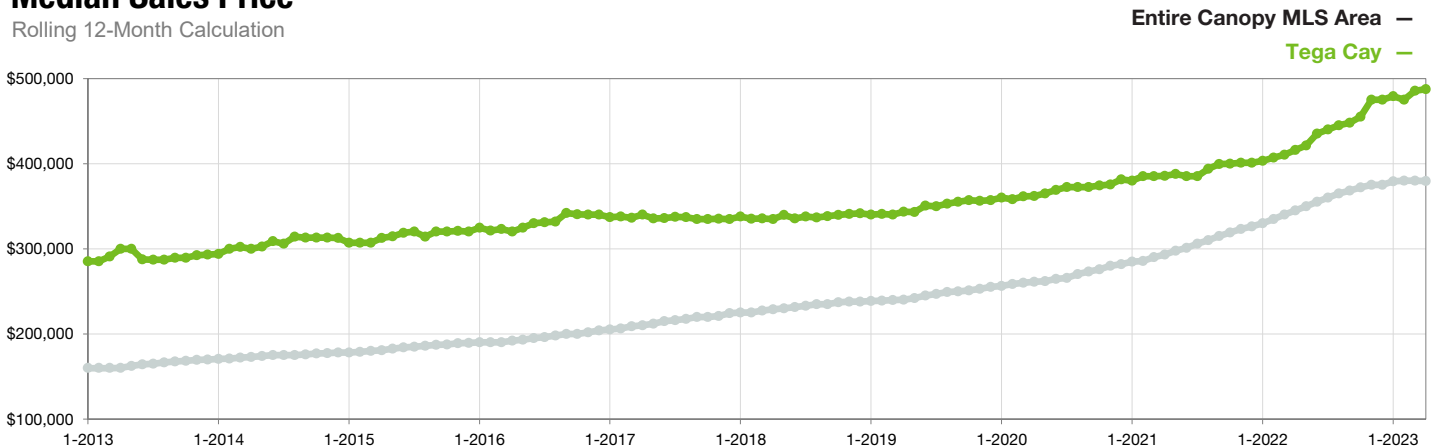
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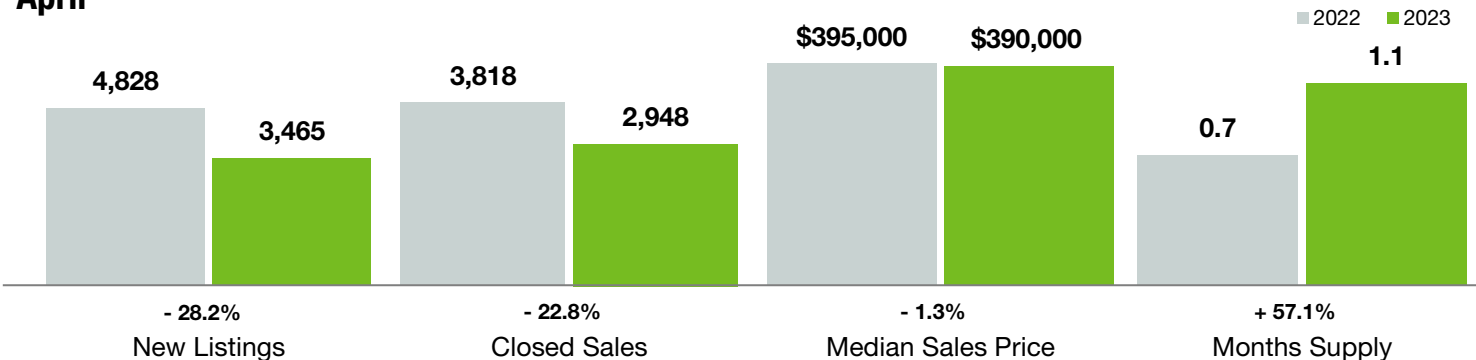
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	4,828	3,465	- 28.2%	16,071	12,808	- 20.3%
Pending Sales	3,973	3,557	- 10.5%	14,810	12,918	- 12.8%
Closed Sales	3,818	2,948	- 22.8%	13,932	10,495	- 24.7%
Median Sales Price*	\$395,000	\$390,000	- 1.3%	\$375,178	\$381,500	+ 1.7%
Average Sales Price*	\$466,474	\$474,340	+ 1.7%	\$434,566	\$454,053	+ 4.5%
Percent of Original List Price Received*	103.3%	97.8%	- 5.3%	101.9%	96.2%	- 5.6%
List to Close	69	88	+ 27.5%	77	98	+ 27.3%
Days on Market Until Sale	15	37	+ 146.7%	20	45	+ 125.0%
Cumulative Days on Market Until Sale	15	41	+ 173.3%	19	48	+ 152.6%
Average List Price	\$493,388	\$544,373	+ 10.3%	\$465,563	\$506,861	+ 8.9%
Inventory of Homes for Sale	2,893	3,446	+ 19.1%	--	--	--
Months Supply of Inventory	0.7	1.1	+ 57.1%	--	--	--

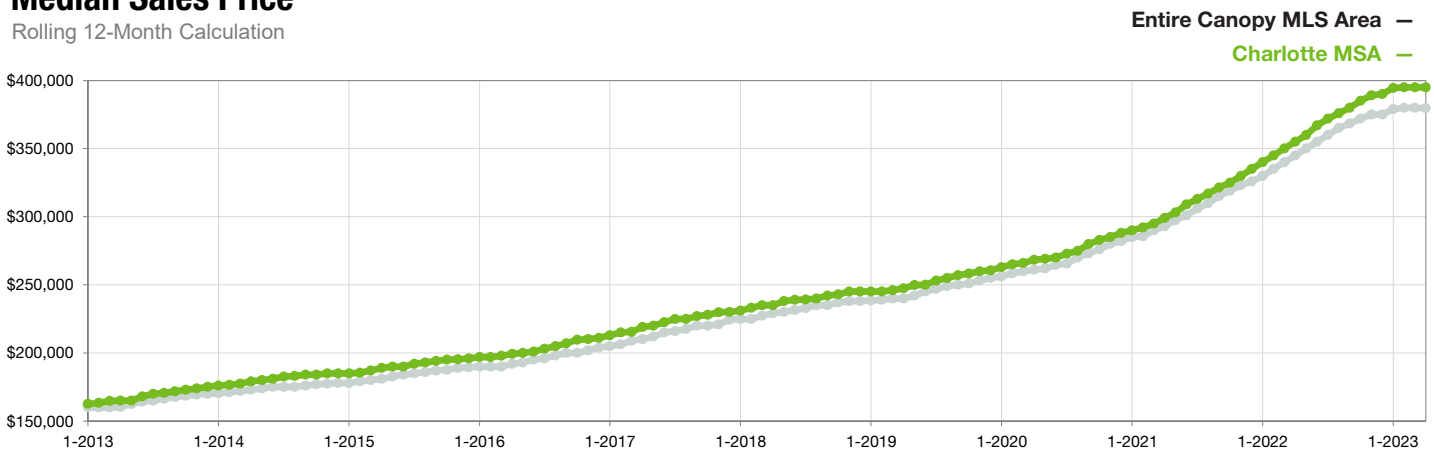
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