

Local Market Update for December 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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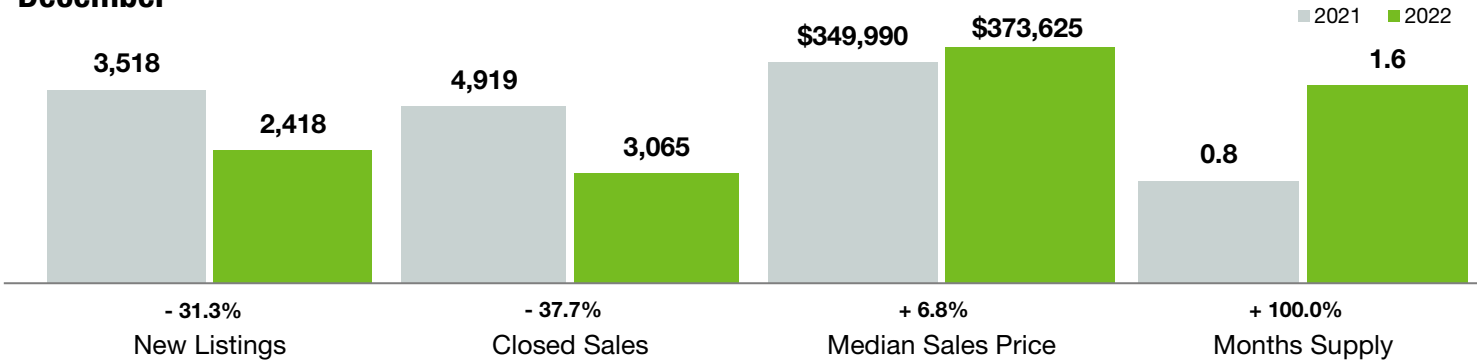
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	3,518	2,418	- 31.3%	64,390	57,973	- 10.0%
Pending Sales	3,657	2,472	- 32.4%	59,746	47,477	- 20.5%
Closed Sales	4,919	3,065	- 37.7%	59,344	50,286	- 15.3%
Median Sales Price*	\$349,990	\$373,625	+ 6.8%	\$325,400	\$379,890	+ 16.7%
Average Sales Price*	\$407,272	\$436,920	+ 7.3%	\$386,817	\$444,600	+ 14.9%
Percent of Original List Price Received*	100.2%	94.7%	- 5.5%	100.8%	99.7%	- 1.1%
List to Close	75	99	+ 32.0%	73	77	+ 5.5%
Days on Market Until Sale	20	41	+ 105.0%	19	22	+ 15.8%
Cumulative Days on Market Until Sale	20	42	+ 110.0%	19	22	+ 15.8%
Average List Price	\$393,207	\$411,126	+ 4.6%	\$398,103	\$458,186	+ 15.1%
Inventory of Homes for Sale	4,206	6,479	+ 54.0%	--	--	--
Months Supply of Inventory	0.8	1.6	+ 100.0%	--	--	--

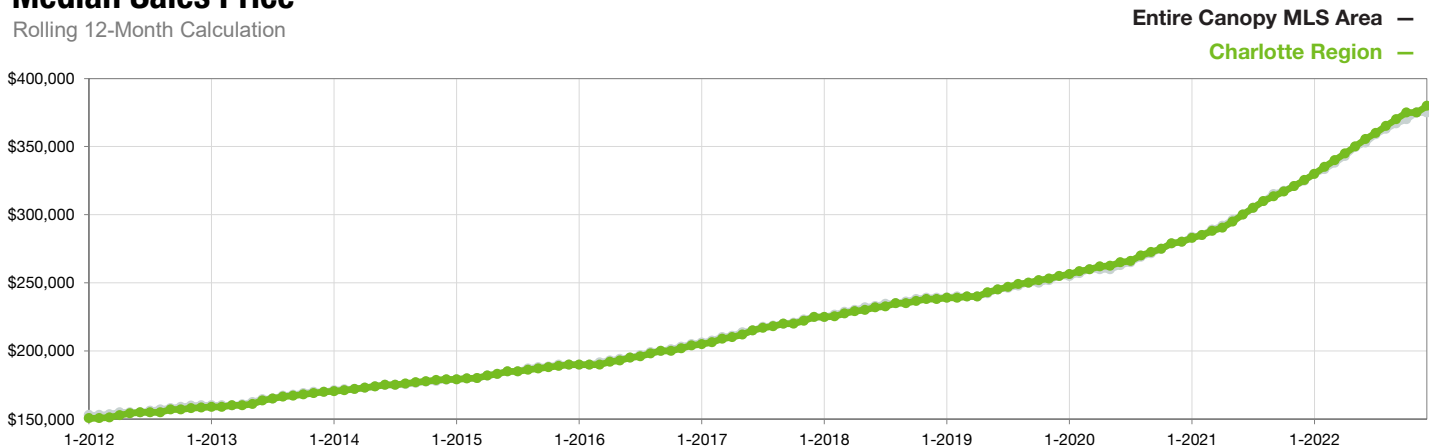
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December



Median Sales Price

Rolling 12-Month Calculation



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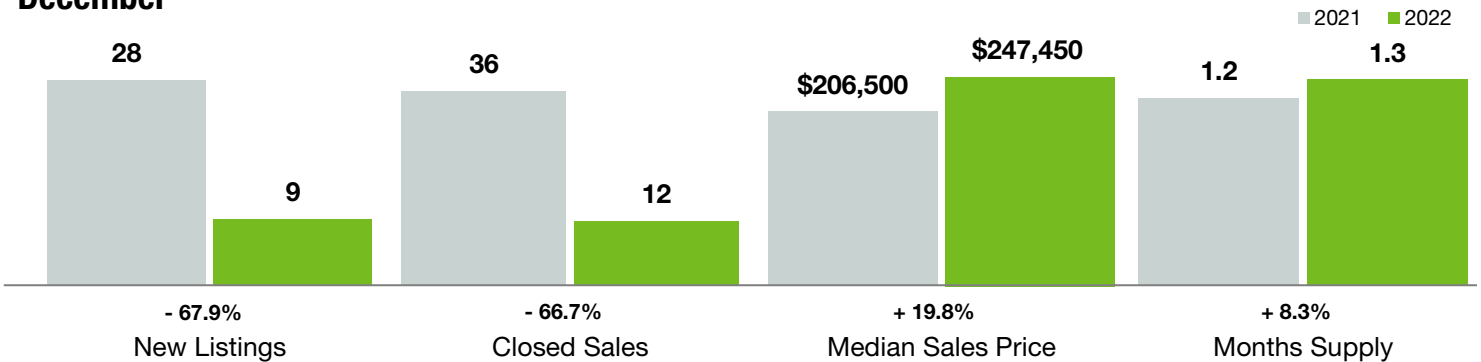
Alexander County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	28	9	- 67.9%	402	365	- 9.2%
Pending Sales	25	12	- 52.0%	369	308	- 16.5%
Closed Sales	36	12	- 66.7%	347	334	- 3.7%
Median Sales Price*	\$206,500	\$247,450	+ 19.8%	\$217,000	\$256,550	+ 18.2%
Average Sales Price*	\$256,119	\$276,442	+ 7.9%	\$262,753	\$298,712	+ 13.7%
Percent of Original List Price Received*	97.9%	95.9%	- 2.0%	98.2%	98.4%	+ 0.2%
List to Close	66	58	- 12.1%	69	74	+ 7.2%
Days on Market Until Sale	22	16	- 27.3%	23	22	- 4.3%
Cumulative Days on Market Until Sale	22	17	- 22.7%	24	24	0.0%
Average List Price	\$264,825	\$385,842	+ 45.7%	\$283,126	\$324,449	+ 14.6%
Inventory of Homes for Sale	37	34	- 8.1%	--	--	--
Months Supply of Inventory	1.2	1.3	+ 8.3%	--	--	--

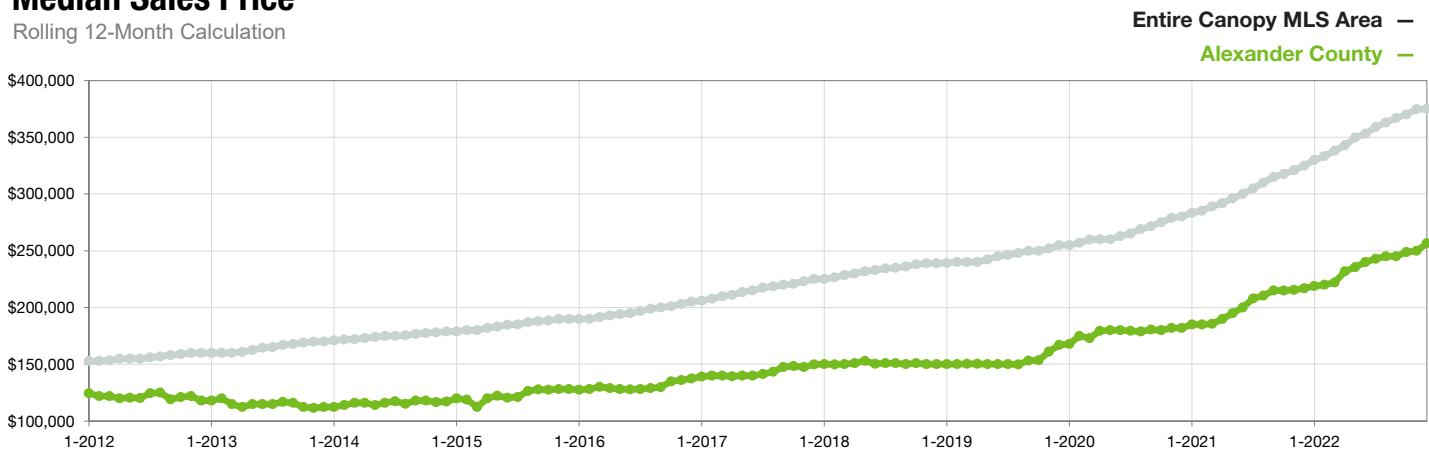
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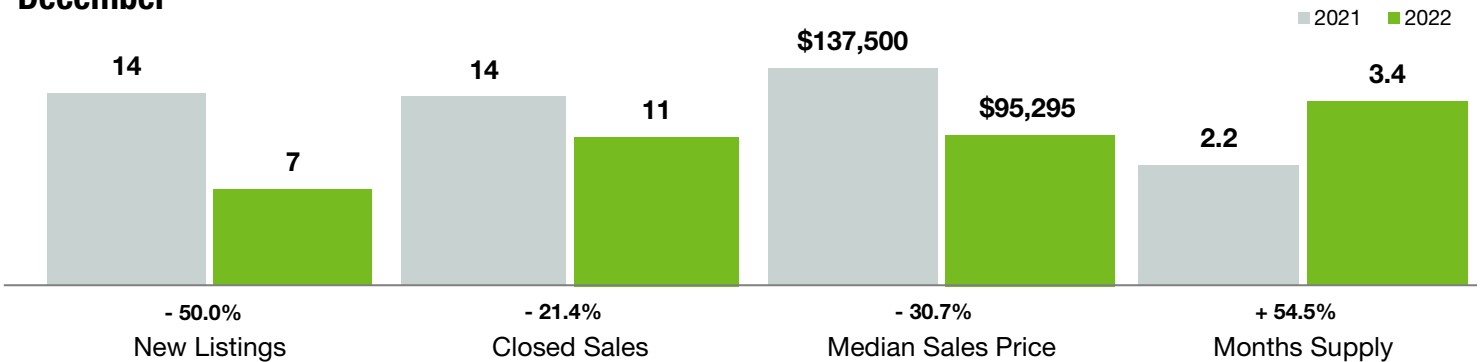
Anson County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	14	7	- 50.0%	214	211	- 1.4%
Pending Sales	17	8	- 52.9%	179	159	- 11.2%
Closed Sales	14	11	- 21.4%	172	173	+ 0.6%
Median Sales Price*	\$137,500	\$95,295	- 30.7%	\$135,000	\$145,000	+ 7.4%
Average Sales Price*	\$171,852	\$180,154	+ 4.8%	\$159,529	\$180,554	+ 13.2%
Percent of Original List Price Received*	97.2%	99.1%	+ 2.0%	94.9%	93.6%	- 1.4%
List to Close	80	64	- 20.0%	92	93	+ 1.1%
Days on Market Until Sale	37	18	- 51.4%	38	39	+ 2.6%
Cumulative Days on Market Until Sale	51	30	- 41.2%	39	40	+ 2.6%
Average List Price	\$205,862	\$285,257	+ 38.6%	\$168,929	\$206,012	+ 22.0%
Inventory of Homes for Sale	33	45	+ 36.4%	--	--	--
Months Supply of Inventory	2.2	3.4	+ 54.5%	--	--	--

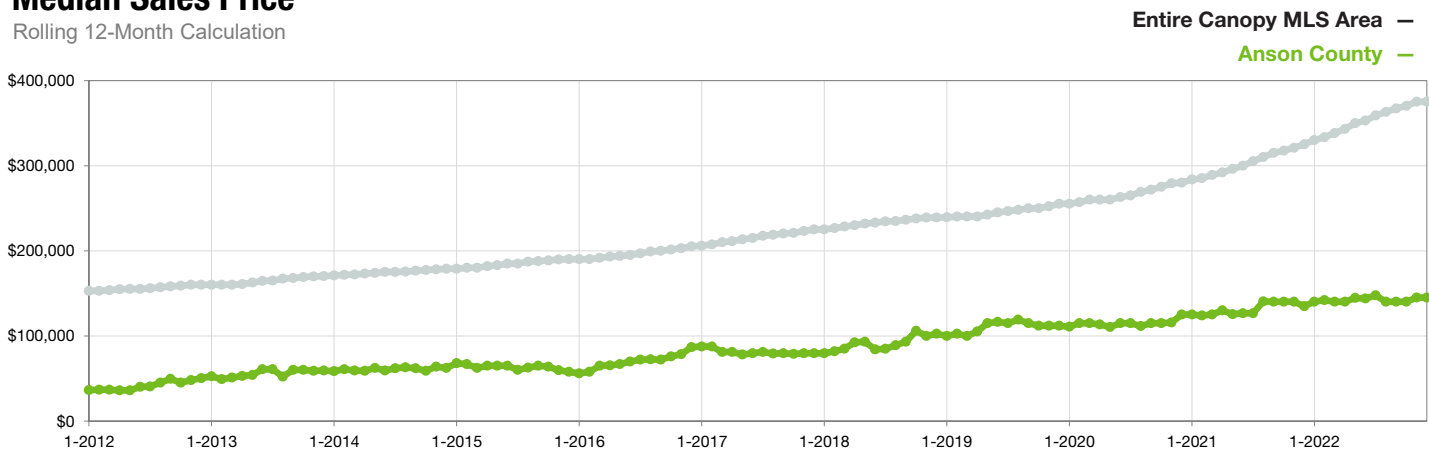
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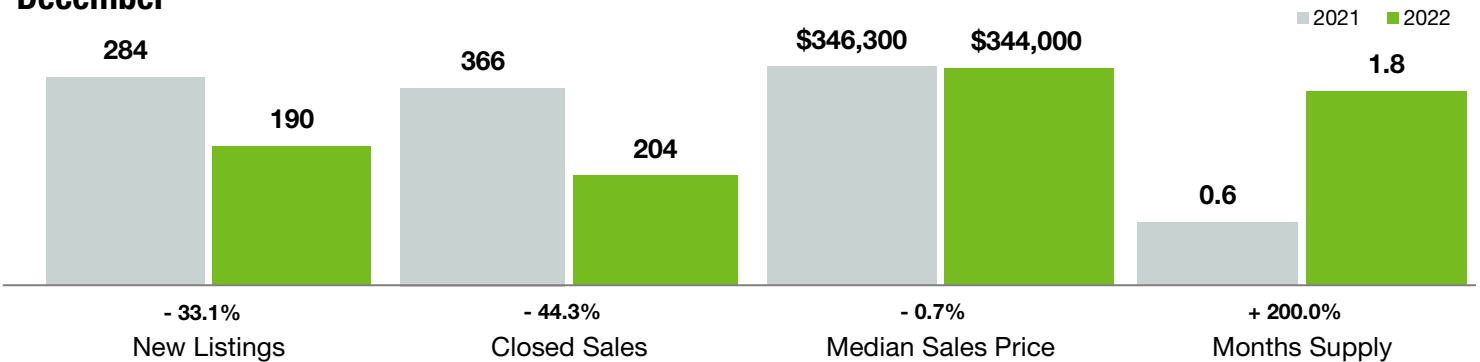
Cabarrus County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	284	190	- 33.1%	4,829	4,049	- 16.2%
Pending Sales	300	173	- 42.3%	4,515	3,233	- 28.4%
Closed Sales	366	204	- 44.3%	4,339	3,528	- 18.7%
Median Sales Price*	\$346,300	\$344,000	- 0.7%	\$320,000	\$372,048	+ 16.3%
Average Sales Price*	\$367,960	\$365,882	- 0.6%	\$341,260	\$393,667	+ 15.4%
Percent of Original List Price Received*	101.2%	95.2%	- 5.9%	101.3%	100.1%	- 1.2%
List to Close	66	88	+ 33.3%	61	71	+ 16.4%
Days on Market Until Sale	15	35	+ 133.3%	15	18	+ 20.0%
Cumulative Days on Market Until Sale	15	38	+ 153.3%	14	17	+ 21.4%
Average List Price	\$355,188	\$351,241	- 1.1%	\$347,261	\$395,831	+ 14.0%
Inventory of Homes for Sale	219	482	+ 120.1%	--	--	--
Months Supply of Inventory	0.6	1.8	+ 200.0%	--	--	--

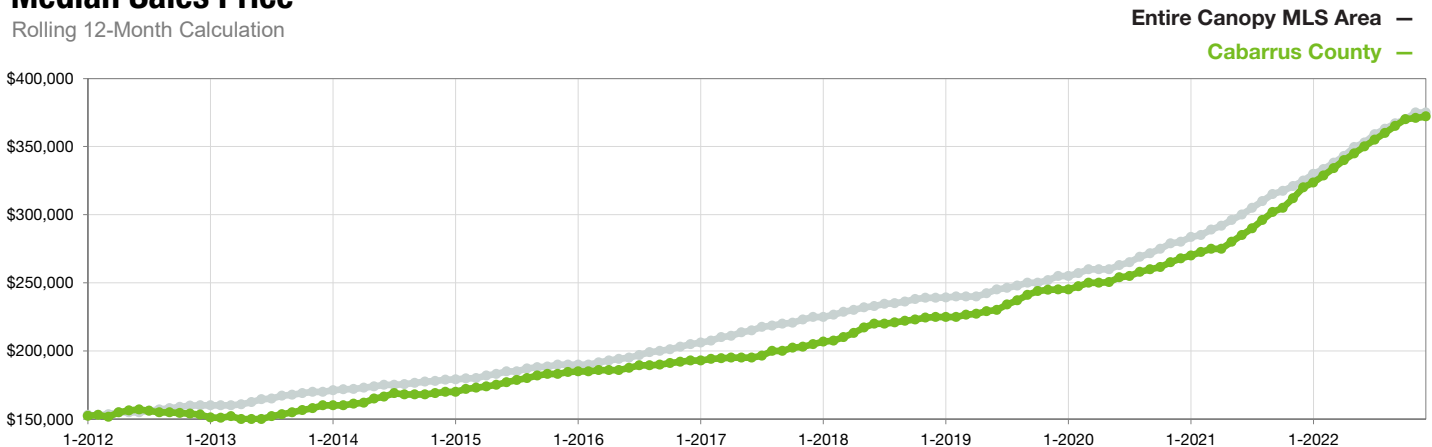
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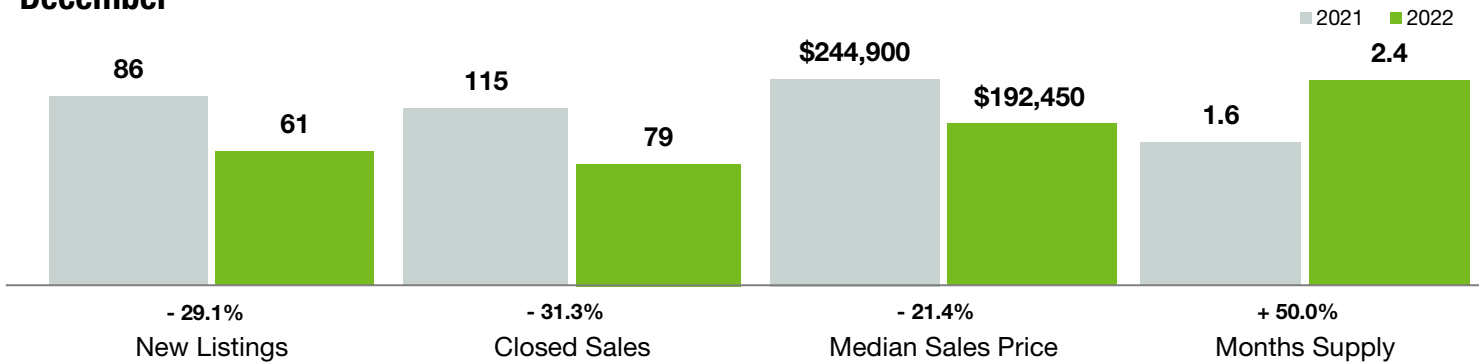
Cleveland County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	86	61	- 29.1%	1,362	1,315	- 3.5%
Pending Sales	84	64	- 23.8%	1,179	1,017	- 13.7%
Closed Sales	115	79	- 31.3%	1,153	1,074	- 6.9%
Median Sales Price*	\$244,900	\$192,450	- 21.4%	\$208,000	\$226,750	+ 9.0%
Average Sales Price*	\$269,633	\$227,327	- 15.7%	\$230,939	\$258,025	+ 11.7%
Percent of Original List Price Received*	97.5%	91.0%	- 6.7%	98.2%	96.5%	- 1.7%
List to Close	76	76	0.0%	77	76	- 1.3%
Days on Market Until Sale	27	35	+ 29.6%	21	28	+ 33.3%
Cumulative Days on Market Until Sale	29	40	+ 37.9%	23	30	+ 30.4%
Average List Price	\$247,400	\$250,444	+ 1.2%	\$250,782	\$268,399	+ 7.0%
Inventory of Homes for Sale	162	200	+ 23.5%	--	--	--
Months Supply of Inventory	1.6	2.4	+ 50.0%	--	--	--

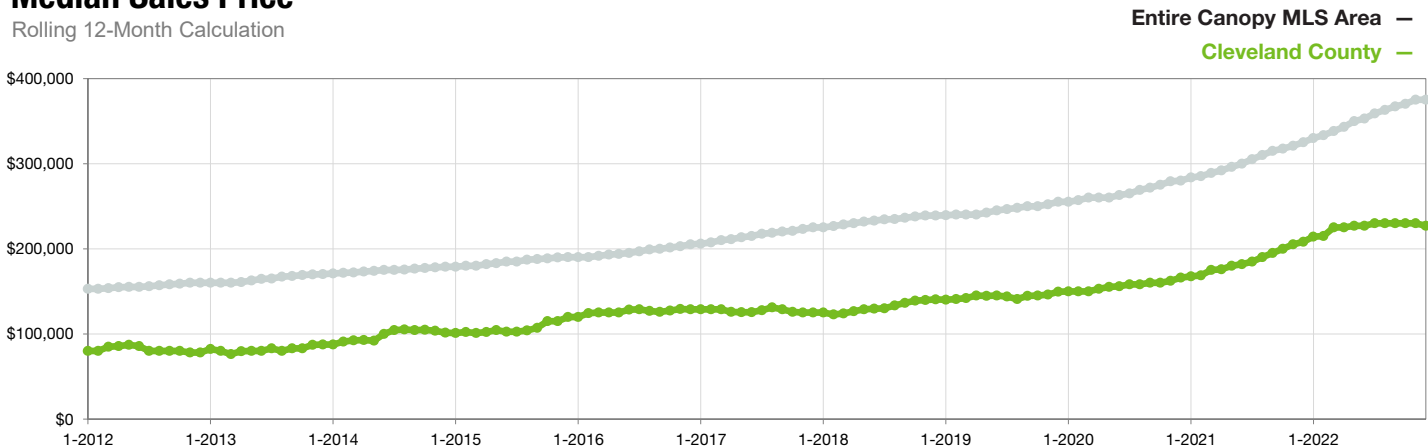
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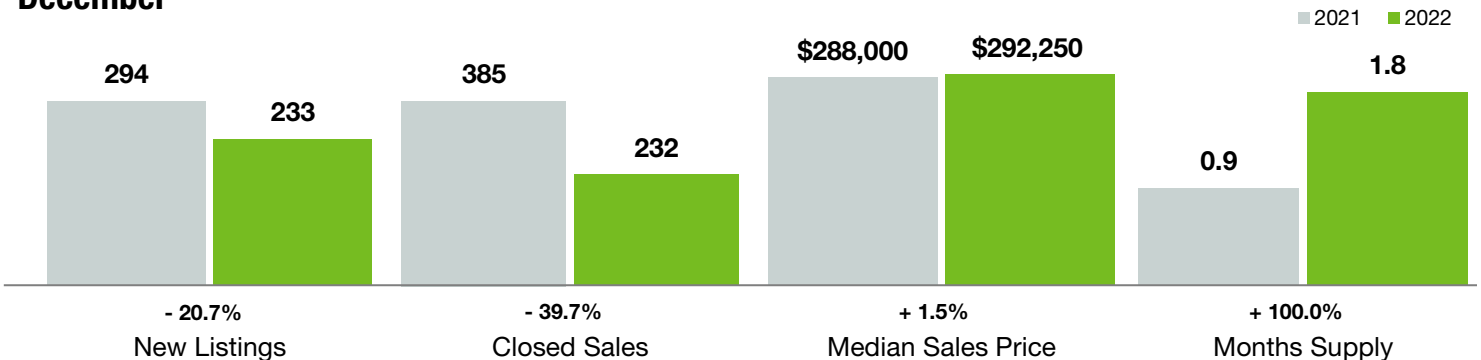
Gaston County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	294	233	- 20.7%	4,790	4,525	- 5.5%
Pending Sales	276	208	- 24.6%	4,411	3,688	- 16.4%
Closed Sales	385	232	- 39.7%	4,503	3,883	- 13.8%
Median Sales Price*	\$288,000	\$292,250	+ 1.5%	\$260,790	\$304,000	+ 16.6%
Average Sales Price*	\$315,547	\$315,275	- 0.1%	\$285,735	\$325,947	+ 14.1%
Percent of Original List Price Received*	99.4%	93.8%	- 5.6%	100.5%	99.0%	- 1.5%
List to Close	80	82	+ 2.5%	78	74	- 5.1%
Days on Market Until Sale	22	35	+ 59.1%	19	21	+ 10.5%
Cumulative Days on Market Until Sale	20	38	+ 90.0%	18	21	+ 16.7%
Average List Price	\$312,169	\$361,901	+ 15.9%	\$286,095	\$328,927	+ 15.0%
Inventory of Homes for Sale	330	546	+ 65.5%	--	--	--
Months Supply of Inventory	0.9	1.8	+ 100.0%	--	--	--

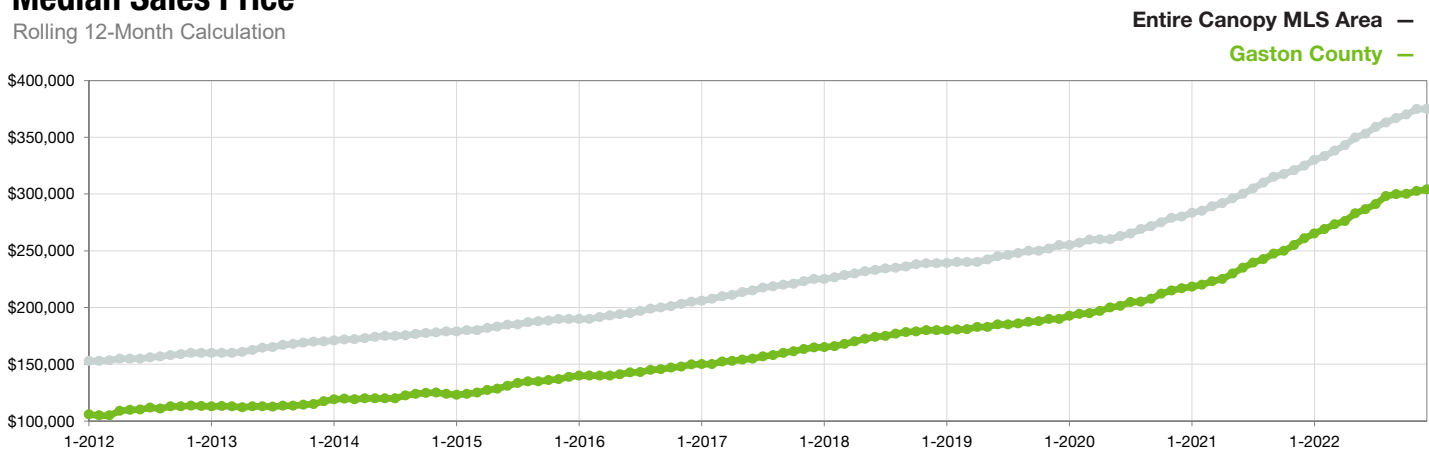
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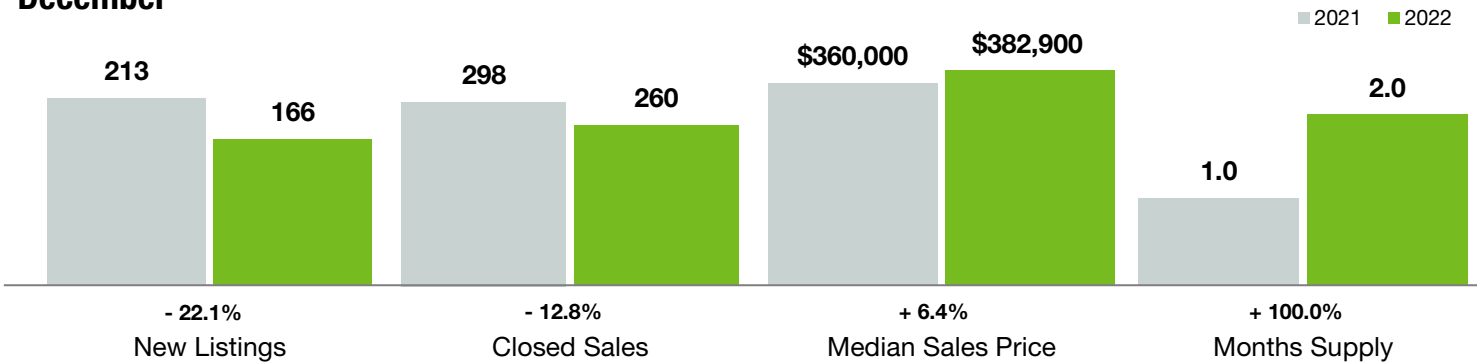
Iredell County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	213	166	- 22.1%	4,487	4,179	- 6.9%
Pending Sales	225	149	- 33.8%	4,144	3,317	- 20.0%
Closed Sales	298	260	- 12.8%	4,205	3,444	- 18.1%
Median Sales Price*	\$360,000	\$382,900	+ 6.4%	\$340,000	\$381,950	+ 12.3%
Average Sales Price*	\$447,964	\$457,578	+ 2.1%	\$419,367	\$484,058	+ 15.4%
Percent of Original List Price Received*	99.7%	94.6%	- 5.1%	100.5%	98.6%	- 1.9%
List to Close	69	106	+ 53.6%	73	77	+ 5.5%
Days on Market Until Sale	20	41	+ 105.0%	22	25	+ 13.6%
Cumulative Days on Market Until Sale	20	42	+ 110.0%	21	24	+ 14.3%
Average List Price	\$390,225	\$439,942	+ 12.7%	\$440,602	\$508,875	+ 15.5%
Inventory of Homes for Sale	346	543	+ 56.9%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

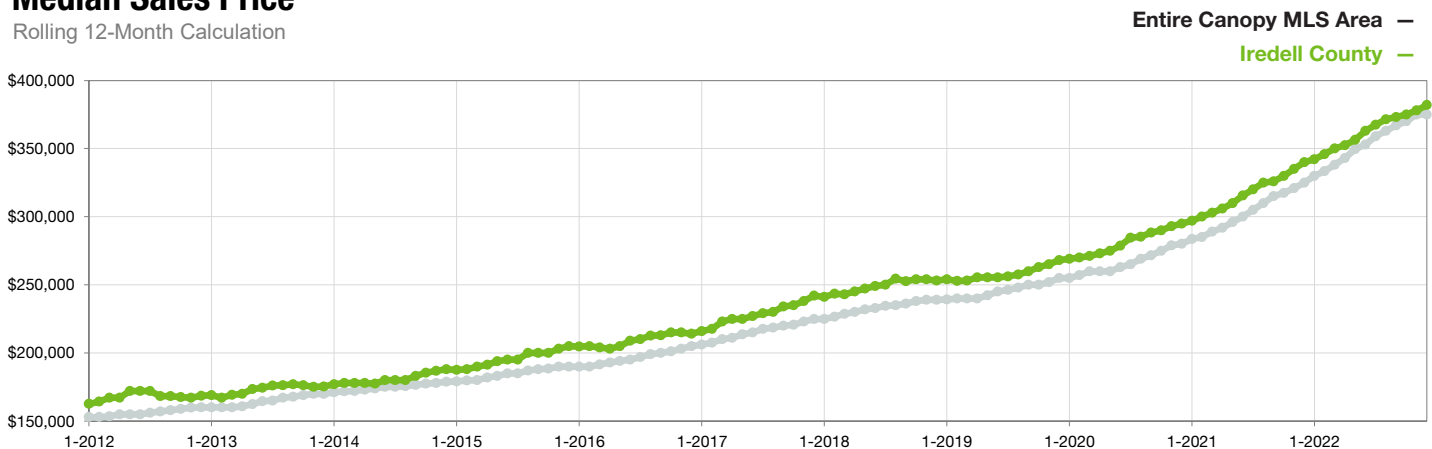
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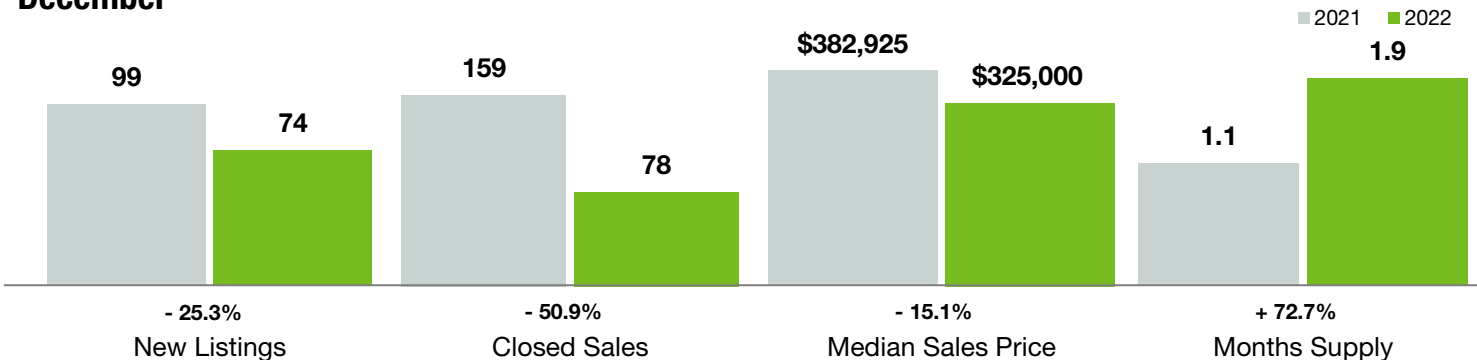
Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	99	74	- 25.3%	2,004	1,733	- 13.5%
Pending Sales	96	74	- 22.9%	1,923	1,443	- 25.0%
Closed Sales	159	78	- 50.9%	1,892	1,541	- 18.6%
Median Sales Price*	\$382,925	\$325,000	- 15.1%	\$349,000	\$414,523	+ 18.8%
Average Sales Price*	\$409,089	\$427,325	+ 4.5%	\$389,729	\$452,492	+ 16.1%
Percent of Original List Price Received*	99.4%	94.5%	- 4.9%	100.1%	99.5%	- 0.6%
List to Close	97	92	- 5.2%	92	93	+ 1.1%
Days on Market Until Sale	33	65	+ 97.0%	30	29	- 3.3%
Cumulative Days on Market Until Sale	27	63	+ 133.3%	29	28	- 3.4%
Average List Price	\$428,341	\$371,480	- 13.3%	\$411,806	\$470,527	+ 14.3%
Inventory of Homes for Sale	180	229	+ 27.2%	--	--	--
Months Supply of Inventory	1.1	1.9	+ 72.7%	--	--	--

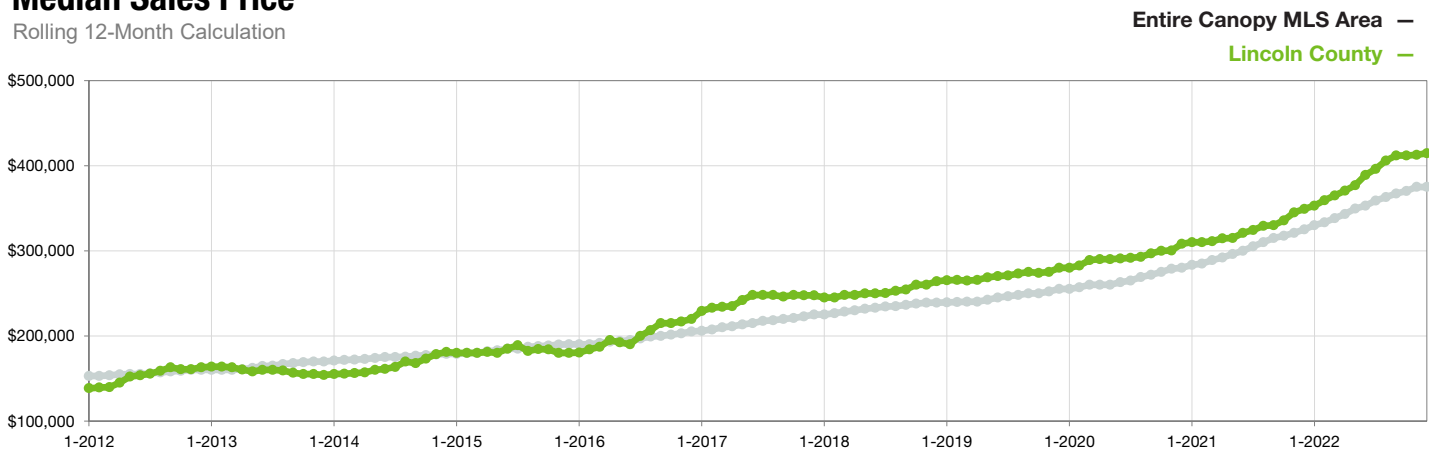
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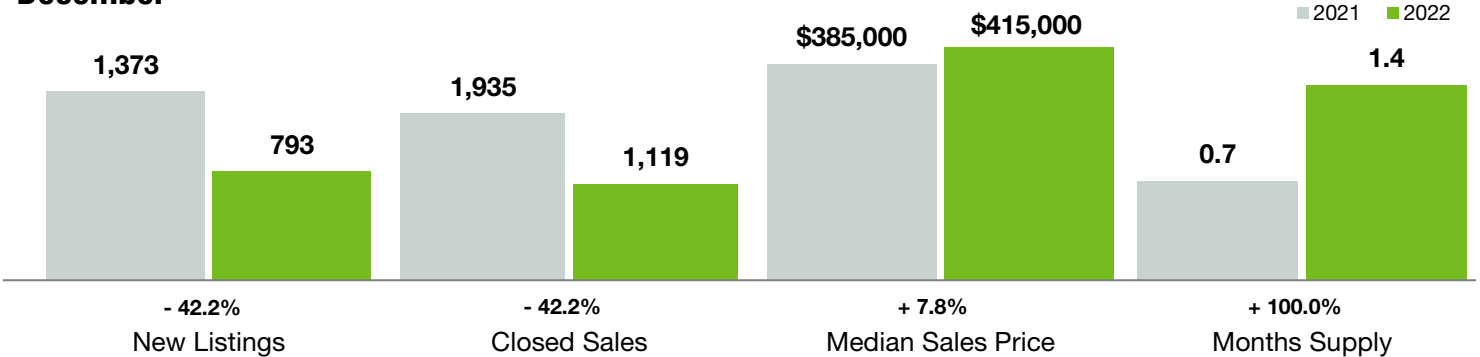
Mecklenburg County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	1,373	793	- 42.2%	25,070	21,551	- 14.0%
Pending Sales	1,435	857	- 40.3%	23,486	17,890	- 23.8%
Closed Sales	1,935	1,119	- 42.2%	23,350	19,107	- 18.2%
Median Sales Price*	\$385,000	\$415,000	+ 7.8%	\$355,000	\$415,000	+ 16.9%
Average Sales Price*	\$467,386	\$515,754	+ 10.3%	\$440,311	\$510,065	+ 15.8%
Percent of Original List Price Received*	100.8%	95.3%	- 5.5%	101.3%	100.7%	- 0.6%
List to Close	78	103	+ 32.1%	74	77	+ 4.1%
Days on Market Until Sale	19	42	+ 121.1%	19	20	+ 5.3%
Cumulative Days on Market Until Sale	19	40	+ 110.5%	20	19	- 5.0%
Average List Price	\$448,237	\$493,450	+ 10.1%	\$454,500	\$526,207	+ 15.8%
Inventory of Homes for Sale	1,435	2,140	+ 49.1%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

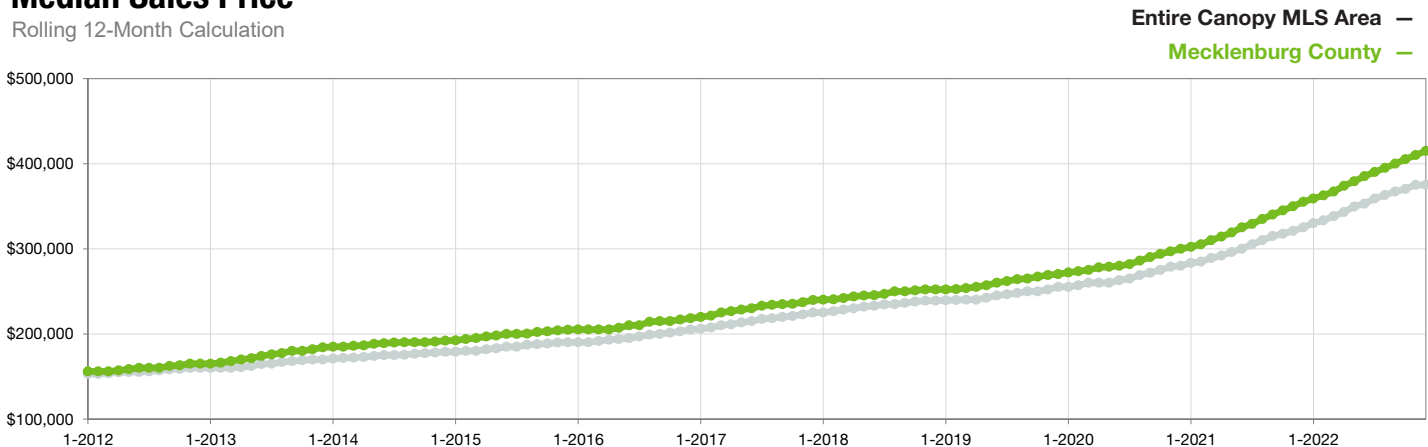
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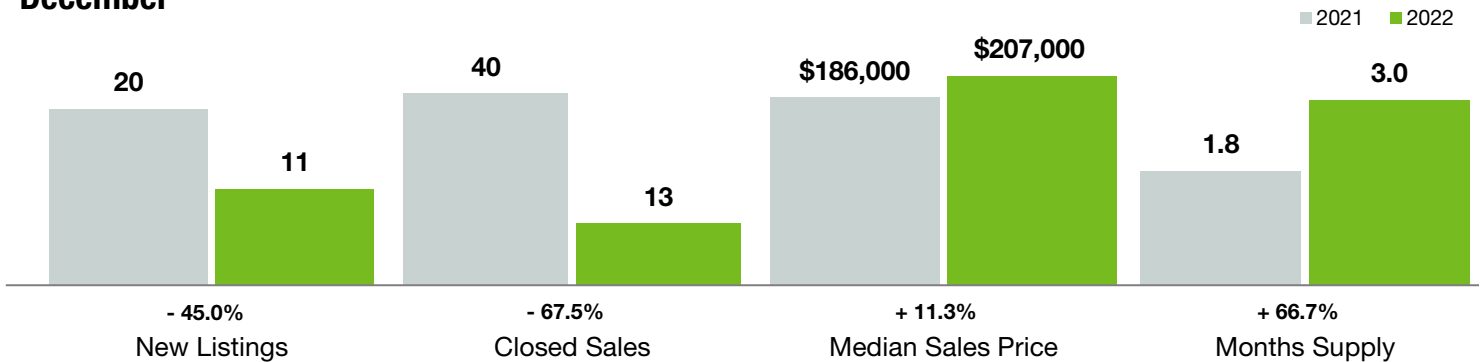
Montgomery County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	20	11	- 45.0%	439	387	- 11.8%
Pending Sales	21	12	- 42.9%	403	310	- 23.1%
Closed Sales	40	13	- 67.5%	410	317	- 22.7%
Median Sales Price*	\$186,000	\$207,000	+ 11.3%	\$162,000	\$189,500	+ 17.0%
Average Sales Price*	\$371,570	\$799,408	+ 115.1%	\$288,533	\$334,743	+ 16.0%
Percent of Original List Price Received*	92.6%	88.4%	- 4.5%	93.4%	93.2%	- 0.2%
List to Close	98	121	+ 23.5%	106	81	- 23.6%
Days on Market Until Sale	51	65	+ 27.5%	63	40	- 36.5%
Cumulative Days on Market Until Sale	51	65	+ 27.5%	67	44	- 34.3%
Average List Price	\$388,098	\$296,590	- 23.6%	\$317,879	\$340,786	+ 7.2%
Inventory of Homes for Sale	62	77	+ 24.2%	--	--	--
Months Supply of Inventory	1.8	3.0	+ 66.7%	--	--	--

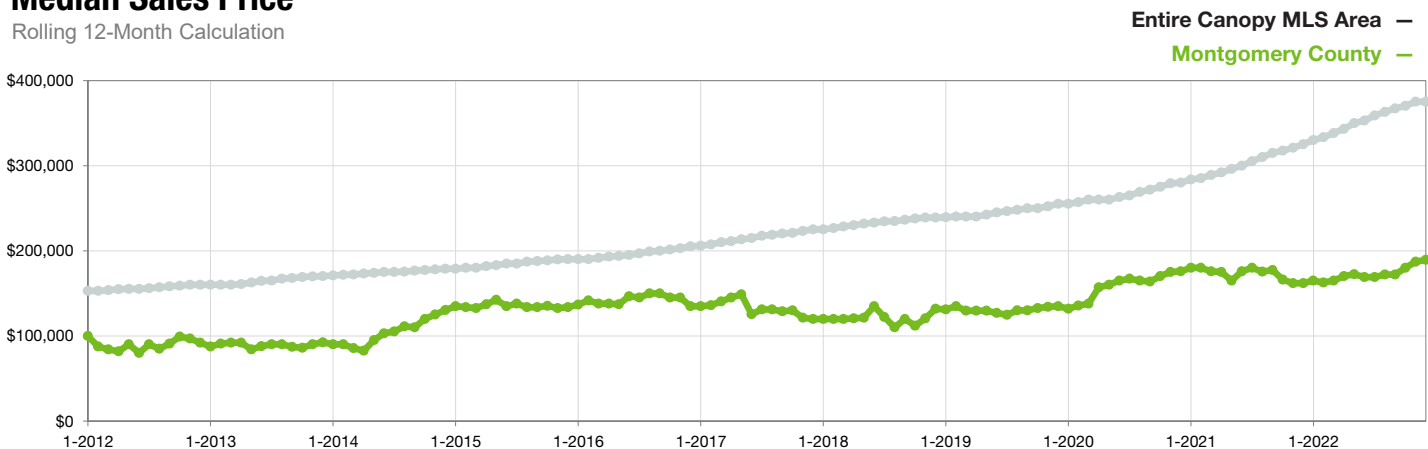
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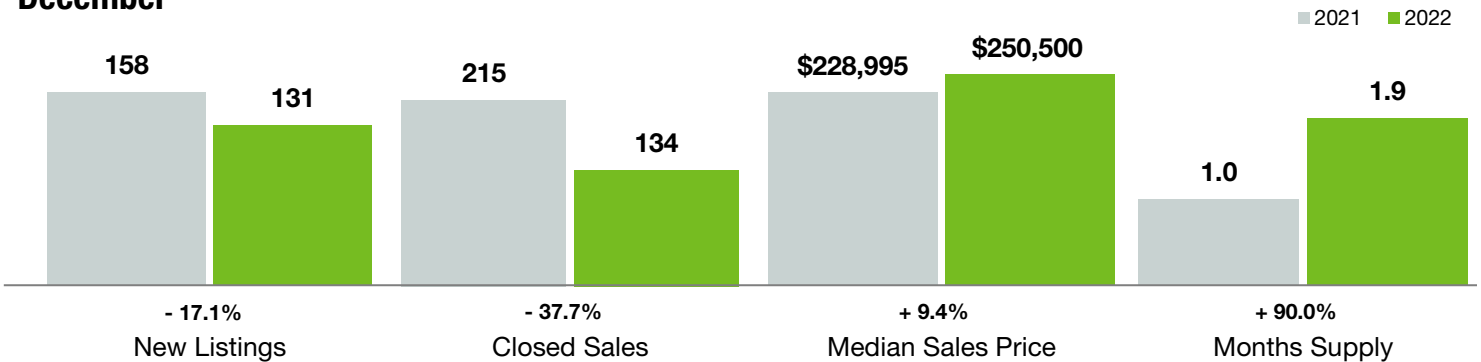
Rowan County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	158	131	- 17.1%	2,533	2,524	- 0.4%
Pending Sales	178	128	- 28.1%	2,313	2,013	- 13.0%
Closed Sales	215	134	- 37.7%	2,282	2,108	- 7.6%
Median Sales Price*	\$228,995	\$250,500	+ 9.4%	\$222,000	\$260,000	+ 17.1%
Average Sales Price*	\$260,398	\$267,747	+ 2.8%	\$246,289	\$287,737	+ 16.8%
Percent of Original List Price Received*	97.9%	92.9%	- 5.1%	98.7%	98.3%	- 0.4%
List to Close	74	107	+ 44.6%	74	74	0.0%
Days on Market Until Sale	23	42	+ 82.6%	20	22	+ 10.0%
Cumulative Days on Market Until Sale	27	45	+ 66.7%	22	24	+ 9.1%
Average List Price	\$261,584	\$270,243	+ 3.3%	\$256,343	\$307,540	+ 20.0%
Inventory of Homes for Sale	191	323	+ 69.1%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

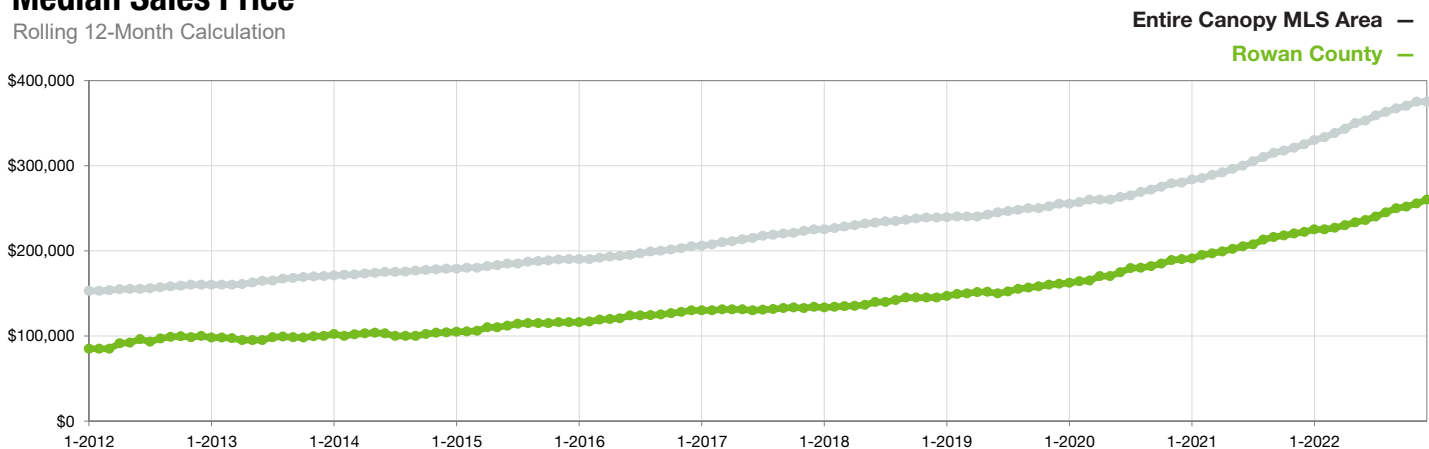
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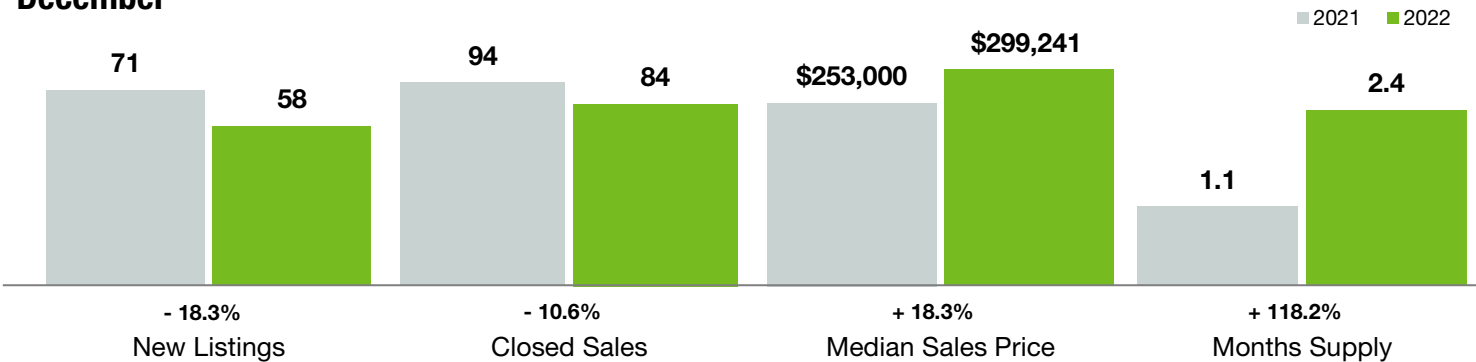
Stanly County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	71	58	- 18.3%	1,102	1,286	+ 16.7%
Pending Sales	68	46	- 32.4%	1,005	991	- 1.4%
Closed Sales	94	84	- 10.6%	972	1,027	+ 5.7%
Median Sales Price*	\$253,000	\$299,241	+ 18.3%	\$225,000	\$290,000	+ 28.9%
Average Sales Price*	\$266,338	\$291,173	+ 9.3%	\$256,666	\$316,883	+ 23.5%
Percent of Original List Price Received*	98.3%	94.6%	- 3.8%	98.6%	97.6%	- 1.0%
List to Close	68	109	+ 60.3%	68	84	+ 23.5%
Days on Market Until Sale	25	39	+ 56.0%	24	24	0.0%
Cumulative Days on Market Until Sale	21	43	+ 104.8%	23	24	+ 4.3%
Average List Price	\$365,767	\$284,409	- 22.2%	\$277,705	\$326,134	+ 17.4%
Inventory of Homes for Sale	91	200	+ 119.8%	--	--	--
Months Supply of Inventory	1.1	2.4	+ 118.2%	--	--	--

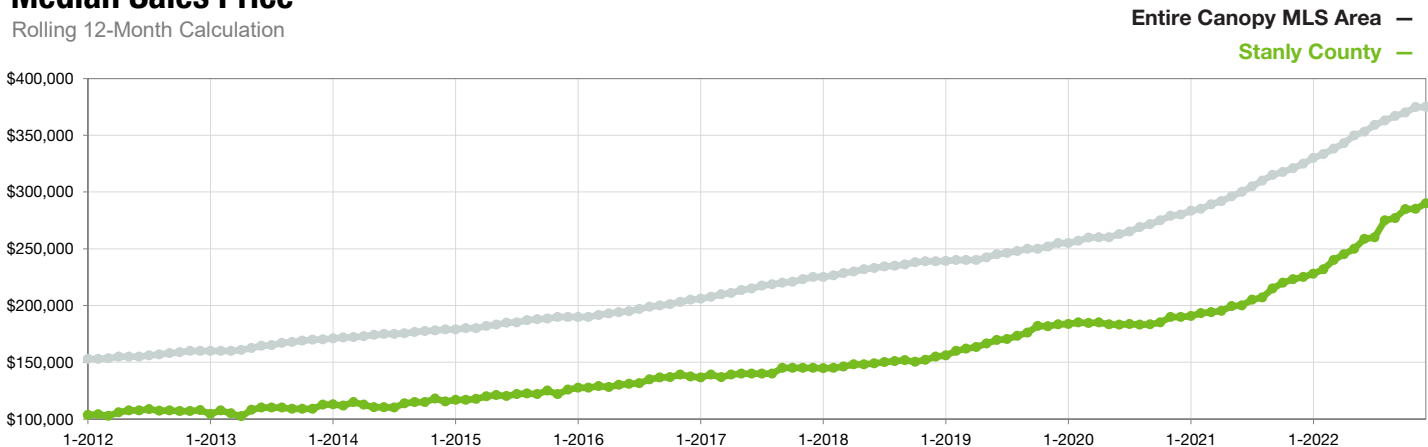
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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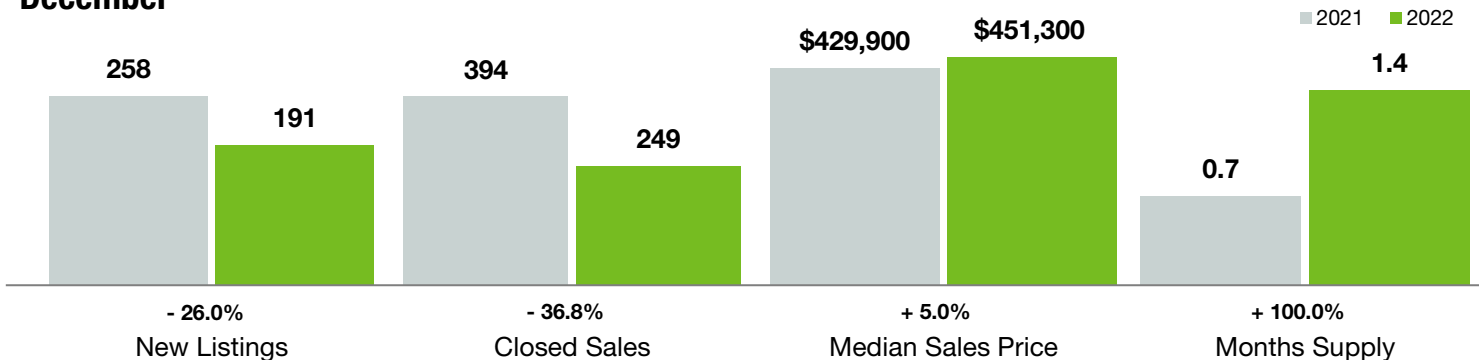
Union County

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	258	191	- 26.0%	5,596	4,999	- 10.7%
Pending Sales	287	214	- 25.4%	5,201	4,040	- 22.3%
Closed Sales	394	249	- 36.8%	5,027	4,322	- 14.0%
Median Sales Price*	\$429,900	\$451,300	+ 5.0%	\$379,000	\$445,000	+ 17.4%
Average Sales Price*	\$489,126	\$521,163	+ 6.5%	\$455,891	\$539,612	+ 18.4%
Percent of Original List Price Received*	101.8%	94.1%	- 7.6%	101.8%	100.1%	- 1.7%
List to Close	70	109	+ 55.7%	71	86	+ 21.1%
Days on Market Until Sale	20	44	+ 120.0%	16	21	+ 31.3%
Cumulative Days on Market Until Sale	16	51	+ 218.8%	17	26	+ 52.9%
Average List Price	\$461,166	\$473,595	+ 2.7%	\$468,442	\$572,101	+ 22.1%
Inventory of Homes for Sale	286	485	+ 69.6%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

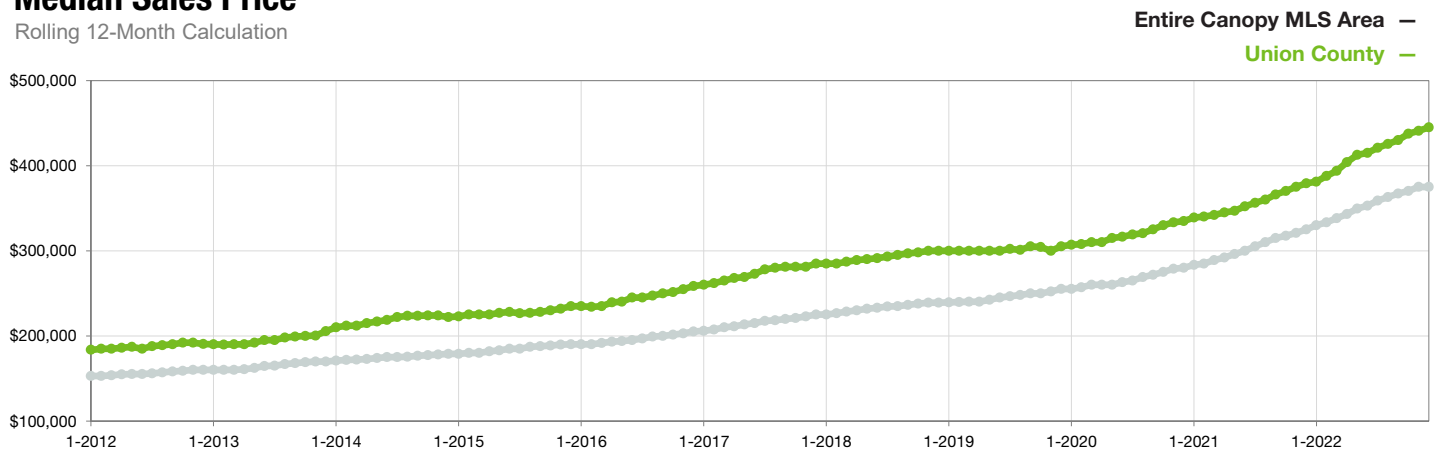
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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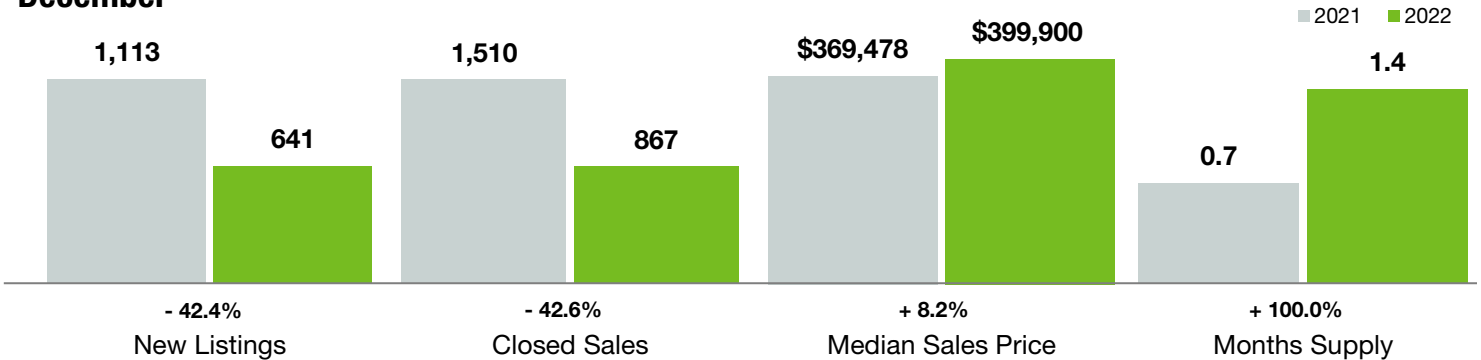
City of Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	1,113	641	- 42.4%	20,088	17,342	- 13.7%
Pending Sales	1,148	694	- 39.5%	18,780	14,334	- 23.7%
Closed Sales	1,510	867	- 42.6%	18,646	15,217	- 18.4%
Median Sales Price*	\$369,478	\$399,900	+ 8.2%	\$340,000	\$396,050	+ 16.5%
Average Sales Price*	\$451,526	\$496,911	+ 10.1%	\$428,558	\$494,026	+ 15.3%
Percent of Original List Price Received*	100.8%	95.3%	- 5.5%	101.2%	100.6%	- 0.6%
List to Close	78	100	+ 28.2%	74	75	+ 1.4%
Days on Market Until Sale	20	40	+ 100.0%	19	19	0.0%
Cumulative Days on Market Until Sale	20	40	+ 100.0%	20	20	0.0%
Average List Price	\$432,842	\$454,329	+ 5.0%	\$444,351	\$505,996	+ 13.9%
Inventory of Homes for Sale	1,154	1,711	+ 48.3%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

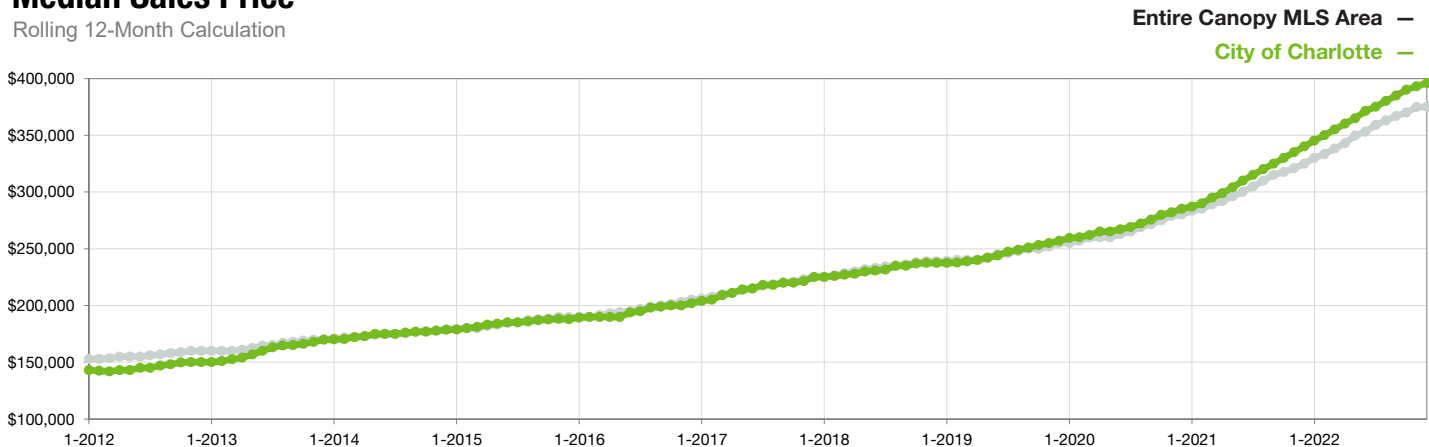
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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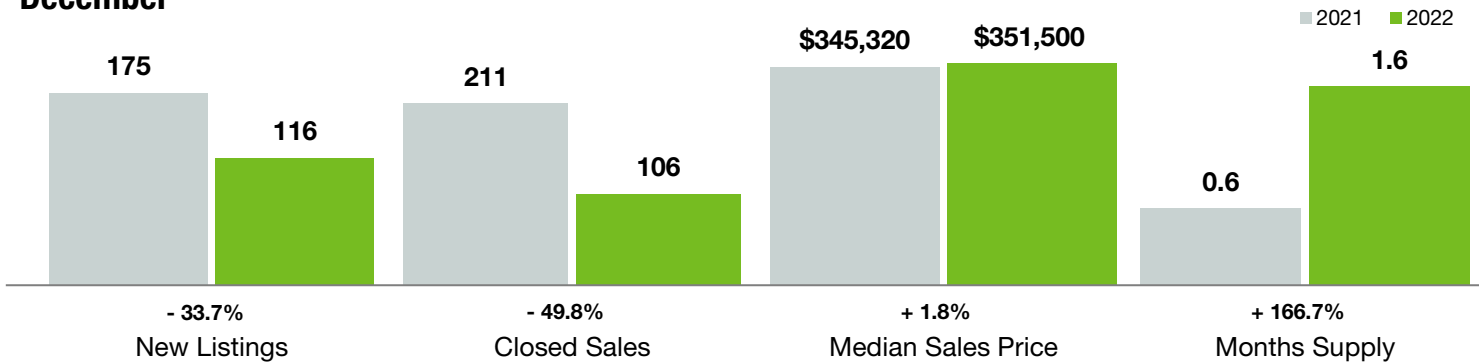
Concord

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	175	116	- 33.7%	2,758	2,301	- 16.6%
Pending Sales	180	89	- 50.6%	2,584	1,872	- 27.6%
Closed Sales	211	106	- 49.8%	2,497	2,060	- 17.5%
Median Sales Price*	\$345,320	\$351,500	+ 1.8%	\$315,100	\$370,000	+ 17.4%
Average Sales Price*	\$372,784	\$374,943	+ 0.6%	\$339,478	\$395,879	+ 16.6%
Percent of Original List Price Received*	101.5%	95.5%	- 5.9%	101.6%	100.4%	- 1.2%
List to Close	65	82	+ 26.2%	61	71	+ 16.4%
Days on Market Until Sale	12	38	+ 216.7%	14	17	+ 21.4%
Cumulative Days on Market Until Sale	11	38	+ 245.5%	14	17	+ 21.4%
Average List Price	\$374,039	\$365,577	- 2.3%	\$349,968	\$391,356	+ 11.8%
Inventory of Homes for Sale	137	257	+ 87.6%	--	--	--
Months Supply of Inventory	0.6	1.6	+ 166.7%	--	--	--

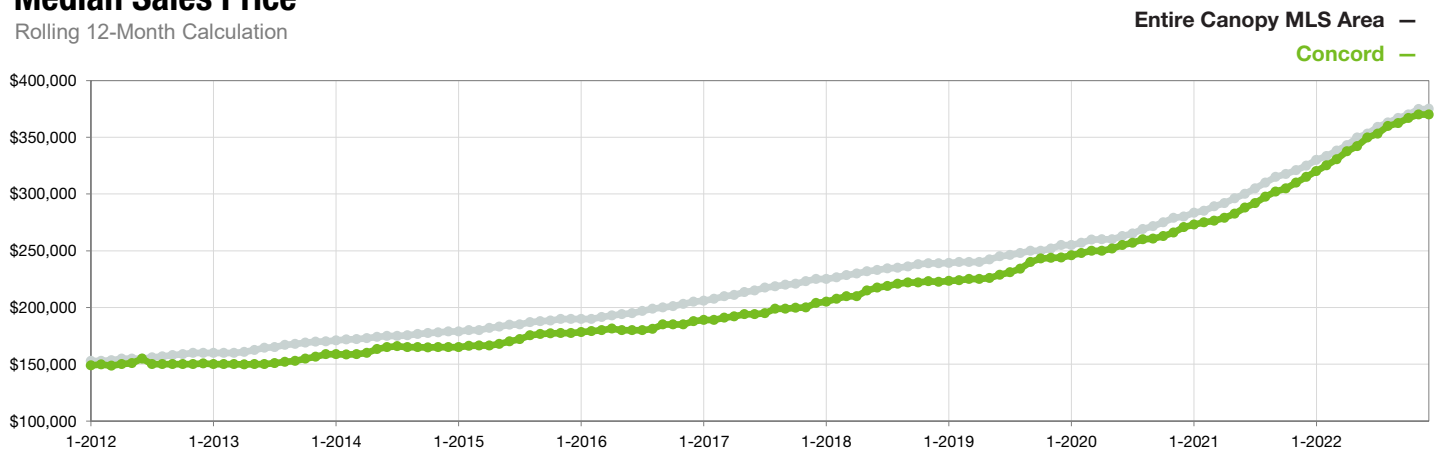
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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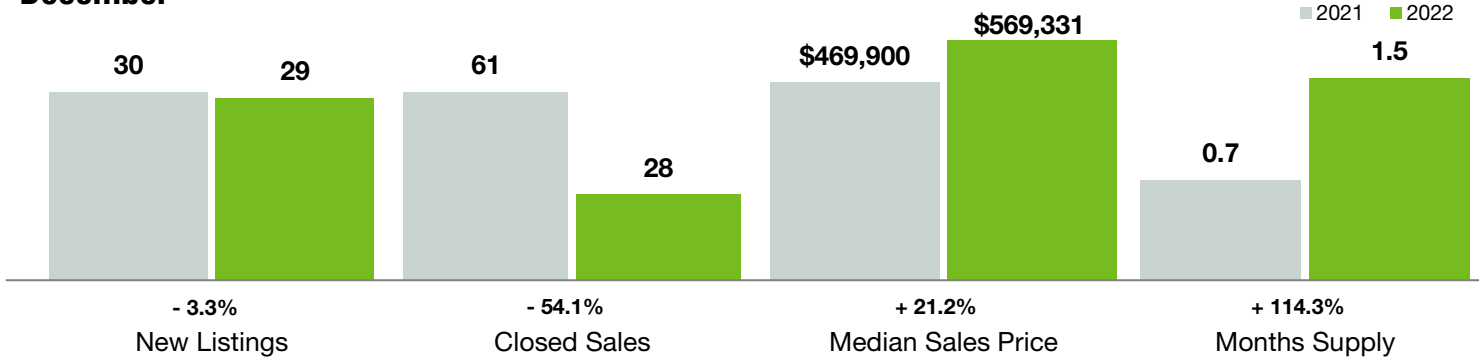
Cornelius

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	30	29	- 3.3%	882	796	- 9.8%
Pending Sales	34	27	- 20.6%	832	653	- 21.5%
Closed Sales	61	28	- 54.1%	866	655	- 24.4%
Median Sales Price*	\$469,900	\$569,331	+ 21.2%	\$398,500	\$490,000	+ 23.0%
Average Sales Price*	\$749,295	\$847,034	+ 13.0%	\$644,492	\$740,431	+ 14.9%
Percent of Original List Price Received*	99.7%	96.1%	- 3.6%	100.3%	99.9%	- 0.4%
List to Close	58	84	+ 44.8%	61	58	- 4.9%
Days on Market Until Sale	14	29	+ 107.1%	18	18	0.0%
Cumulative Days on Market Until Sale	15	29	+ 93.3%	21	18	- 14.3%
Average List Price	\$723,479	\$964,522	+ 33.3%	\$664,386	\$828,067	+ 24.6%
Inventory of Homes for Sale	51	81	+ 58.8%	--	--	--
Months Supply of Inventory	0.7	1.5	+ 114.3%	--	--	--

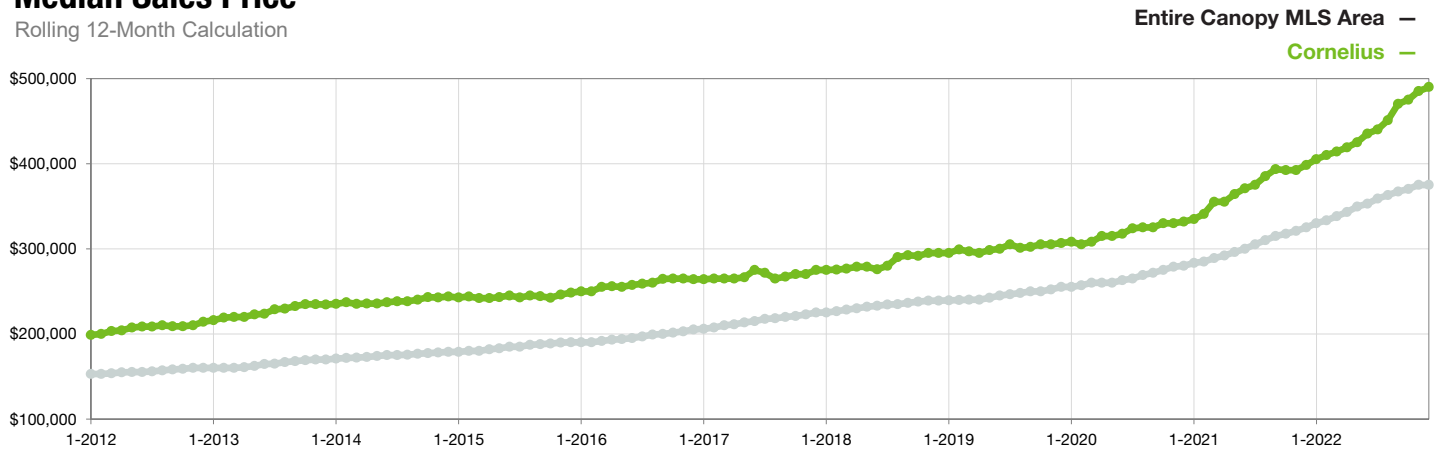
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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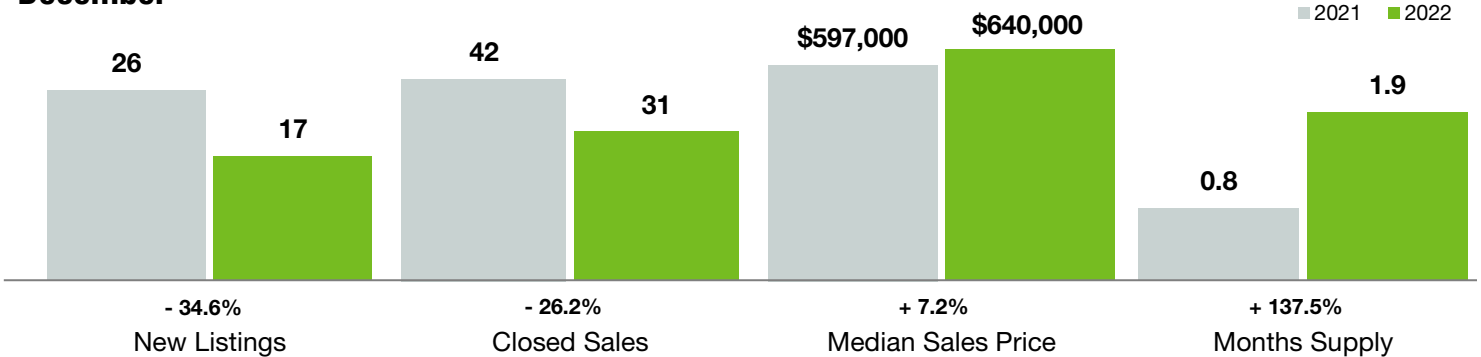
Davidson

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	26	17	- 34.6%	574	535	- 6.8%
Pending Sales	35	20	- 42.9%	546	427	- 21.8%
Closed Sales	42	31	- 26.2%	577	457	- 20.8%
Median Sales Price*	\$597,000	\$640,000	+ 7.2%	\$514,500	\$597,500	+ 16.1%
Average Sales Price*	\$705,423	\$647,805	- 8.2%	\$600,592	\$689,583	+ 14.8%
Percent of Original List Price Received*	101.3%	95.0%	- 6.2%	100.7%	99.7%	- 1.0%
List to Close	83	119	+ 43.4%	87	84	- 3.4%
Days on Market Until Sale	30	54	+ 80.0%	36	31	- 13.9%
Cumulative Days on Market Until Sale	23	55	+ 139.1%	29	25	- 13.8%
Average List Price	\$638,189	\$827,749	+ 29.7%	\$620,487	\$754,582	+ 21.6%
Inventory of Homes for Sale	38	69	+ 81.6%	--	--	--
Months Supply of Inventory	0.8	1.9	+ 137.5%	--	--	--

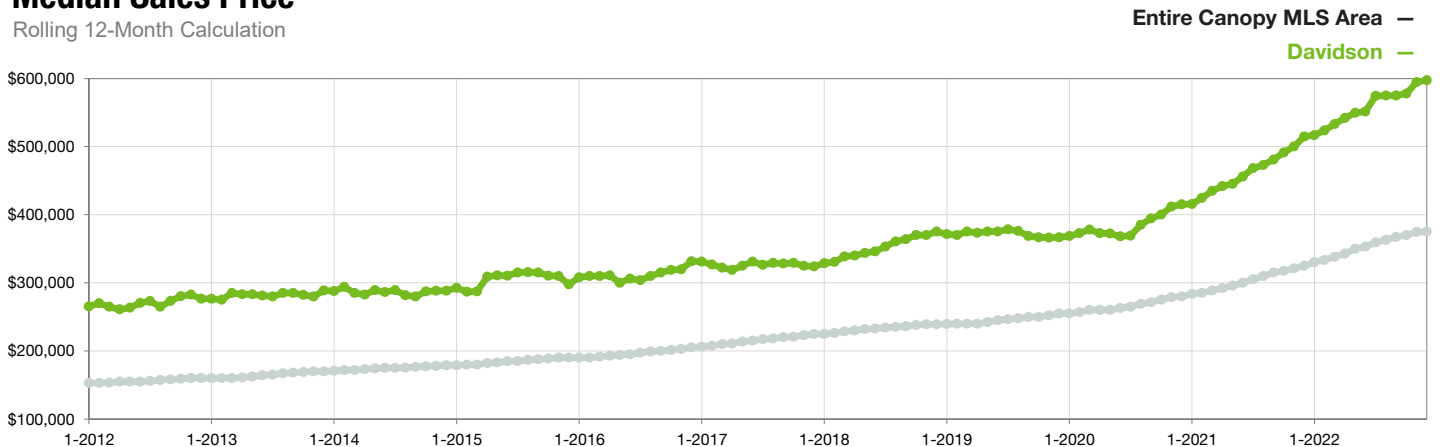
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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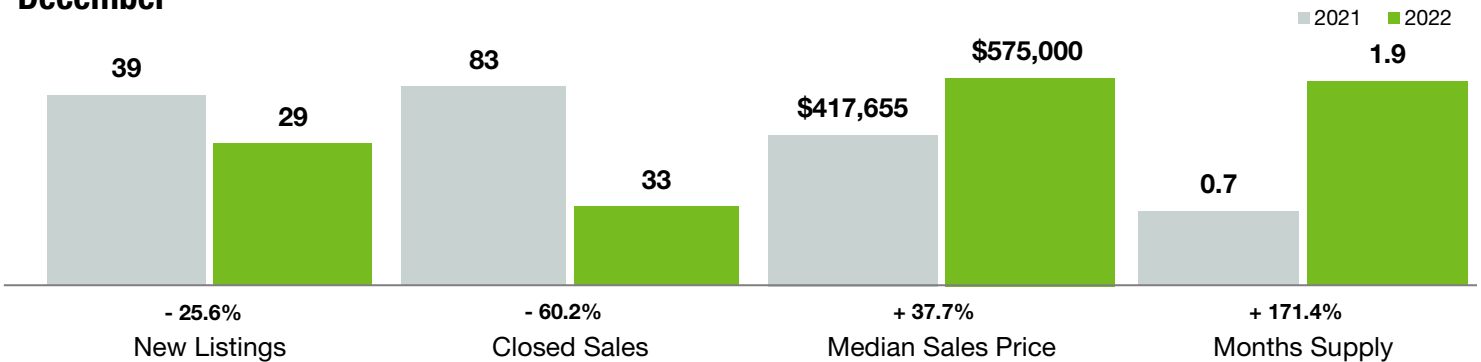
Denver

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	39	29	- 25.6%	970	744	- 23.3%
Pending Sales	44	33	- 25.0%	960	612	- 36.3%
Closed Sales	83	33	- 60.2%	979	691	- 29.4%
Median Sales Price*	\$417,655	\$575,000	+ 37.7%	\$395,000	\$483,004	+ 22.3%
Average Sales Price*	\$471,566	\$594,381	+ 26.0%	\$480,060	\$589,031	+ 22.7%
Percent of Original List Price Received*	100.6%	96.2%	- 4.4%	100.3%	99.6%	- 0.7%
List to Close	117	100	- 14.5%	102	90	- 11.8%
Days on Market Until Sale	42	74	+ 76.2%	36	26	- 27.8%
Cumulative Days on Market Until Sale	27	58	+ 114.8%	31	19	- 38.7%
Average List Price	\$624,827	\$416,203	- 33.4%	\$519,741	\$611,971	+ 17.7%
Inventory of Homes for Sale	55	96	+ 74.5%	--	--	--
Months Supply of Inventory	0.7	1.9	+ 171.4%	--	--	--

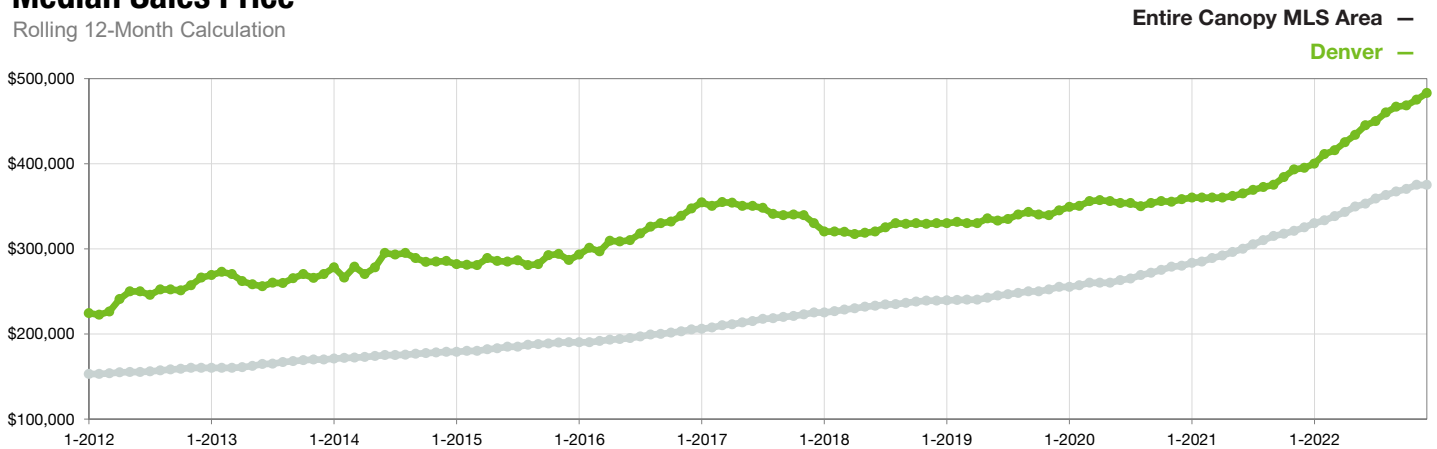
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December



Median Sales Price

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Local Market Update for December 2022

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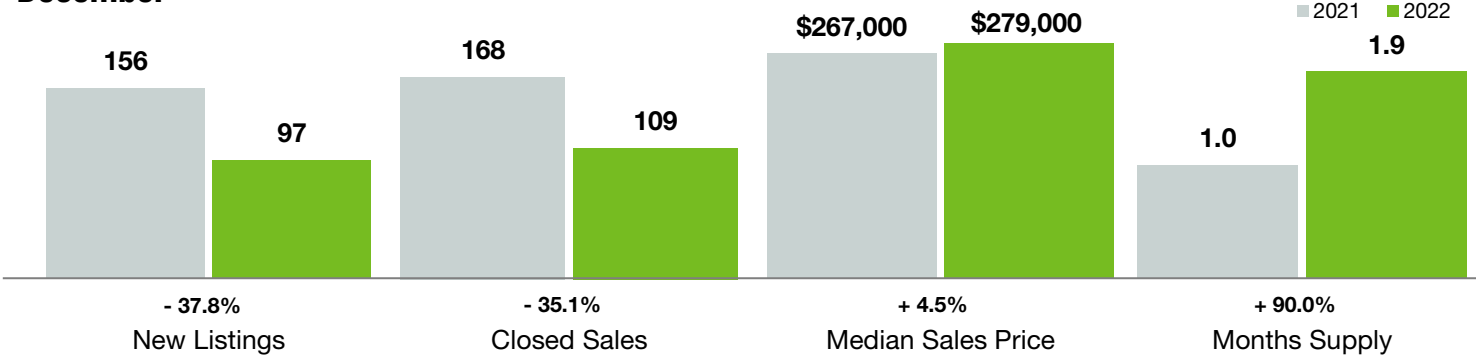
Gastonia

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	156	97	- 37.8%	2,151	2,133	- 0.8%
Pending Sales	133	92	- 30.8%	1,927	1,702	- 11.7%
Closed Sales	168	109	- 35.1%	1,896	1,814	- 4.3%
Median Sales Price*	\$267,000	\$279,000	+ 4.5%	\$243,500	\$285,000	+ 17.0%
Average Sales Price*	\$285,716	\$283,099	- 0.9%	\$254,935	\$296,711	+ 16.4%
Percent of Original List Price Received*	98.7%	93.2%	- 5.6%	100.4%	98.9%	- 1.5%
List to Close	79	92	+ 16.5%	70	75	+ 7.1%
Days on Market Until Sale	23	41	+ 78.3%	18	21	+ 16.7%
Cumulative Days on Market Until Sale	24	46	+ 91.7%	19	21	+ 10.5%
Average List Price	\$298,380	\$322,162	+ 8.0%	\$261,213	\$301,604	+ 15.5%
Inventory of Homes for Sale	167	270	+ 61.7%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

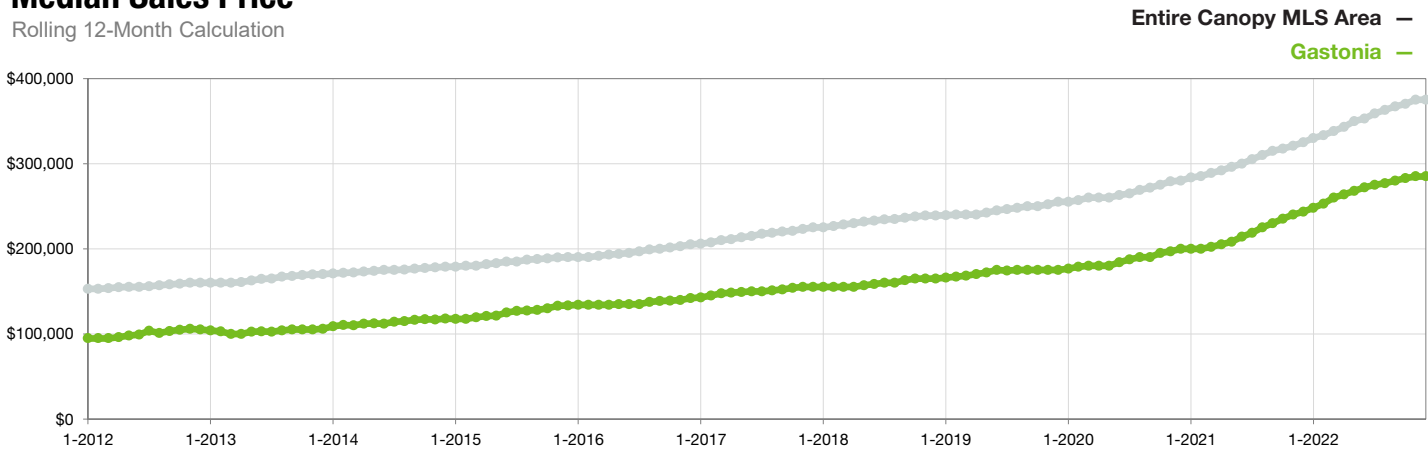
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December



Median Sales Price

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Local Market Update for December 2022

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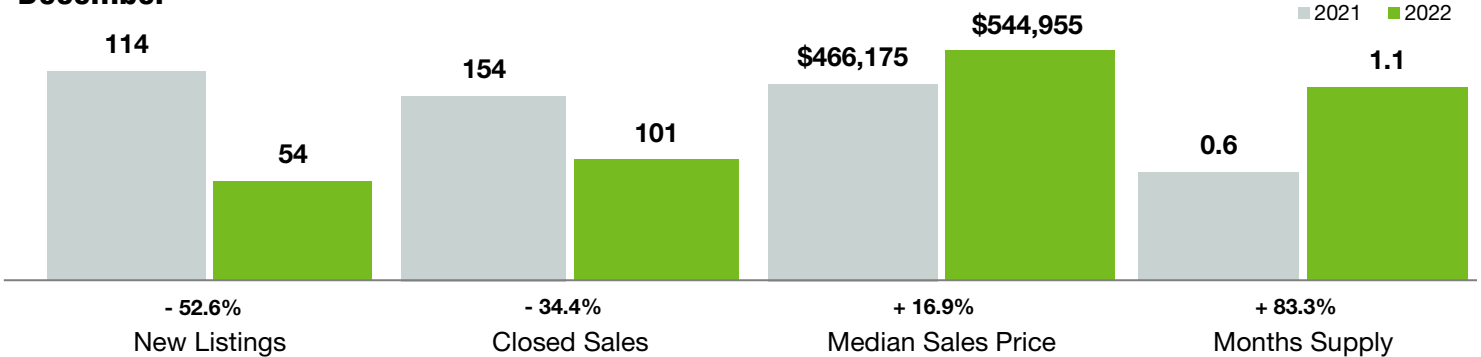
Huntersville

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	114	54	- 52.6%	1,963	1,632	- 16.9%
Pending Sales	121	63	- 47.9%	1,862	1,415	- 24.0%
Closed Sales	154	101	- 34.4%	1,784	1,629	- 8.7%
Median Sales Price*	\$466,175	\$544,955	+ 16.9%	\$408,000	\$520,000	+ 27.5%
Average Sales Price*	\$512,352	\$569,865	+ 11.2%	\$450,575	\$546,378	+ 21.3%
Percent of Original List Price Received*	101.8%	96.5%	- 5.2%	102.0%	101.2%	- 0.8%
List to Close	82	124	+ 51.2%	77	100	+ 29.9%
Days on Market Until Sale	16	43	+ 168.8%	18	26	+ 44.4%
Cumulative Days on Market Until Sale	14	41	+ 192.9%	15	20	+ 33.3%
Average List Price	\$489,994	\$616,300	+ 25.8%	\$468,598	\$559,282	+ 19.4%
Inventory of Homes for Sale	93	126	+ 35.5%	--	--	--
Months Supply of Inventory	0.6	1.1	+ 83.3%	--	--	--

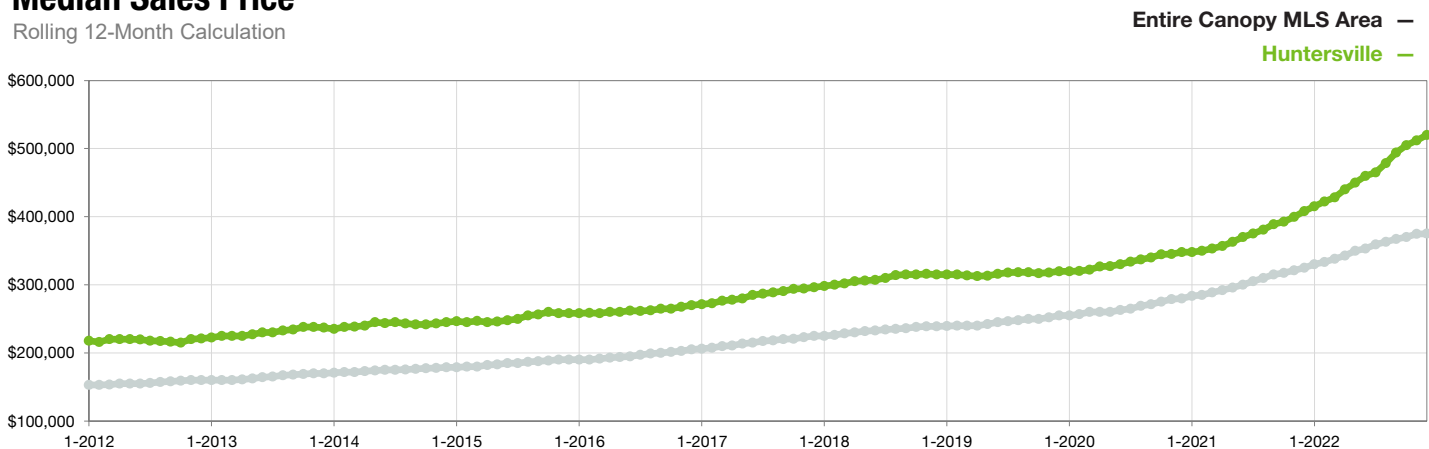
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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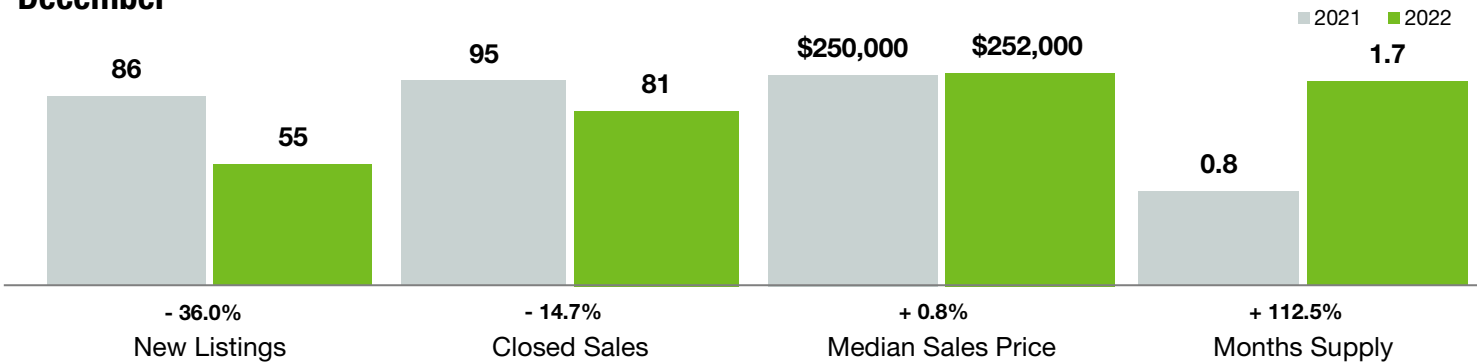
Kannapolis

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	86	55	- 36.0%	1,196	1,083	- 9.4%
Pending Sales	81	56	- 30.9%	1,107	873	- 21.1%
Closed Sales	95	81	- 14.7%	1,093	921	- 15.7%
Median Sales Price*	\$250,000	\$252,000	+ 0.8%	\$240,000	\$280,000	+ 16.7%
Average Sales Price*	\$266,603	\$264,657	- 0.7%	\$253,880	\$288,983	+ 13.8%
Percent of Original List Price Received*	99.0%	92.2%	- 6.9%	99.2%	98.3%	- 0.9%
List to Close	61	92	+ 50.8%	59	66	+ 11.9%
Days on Market Until Sale	19	42	+ 121.1%	15	23	+ 53.3%
Cumulative Days on Market Until Sale	16	46	+ 187.5%	14	21	+ 50.0%
Average List Price	\$265,419	\$289,508	+ 9.1%	\$258,177	\$303,750	+ 17.7%
Inventory of Homes for Sale	72	123	+ 70.8%	--	--	--
Months Supply of Inventory	0.8	1.7	+ 112.5%	--	--	--

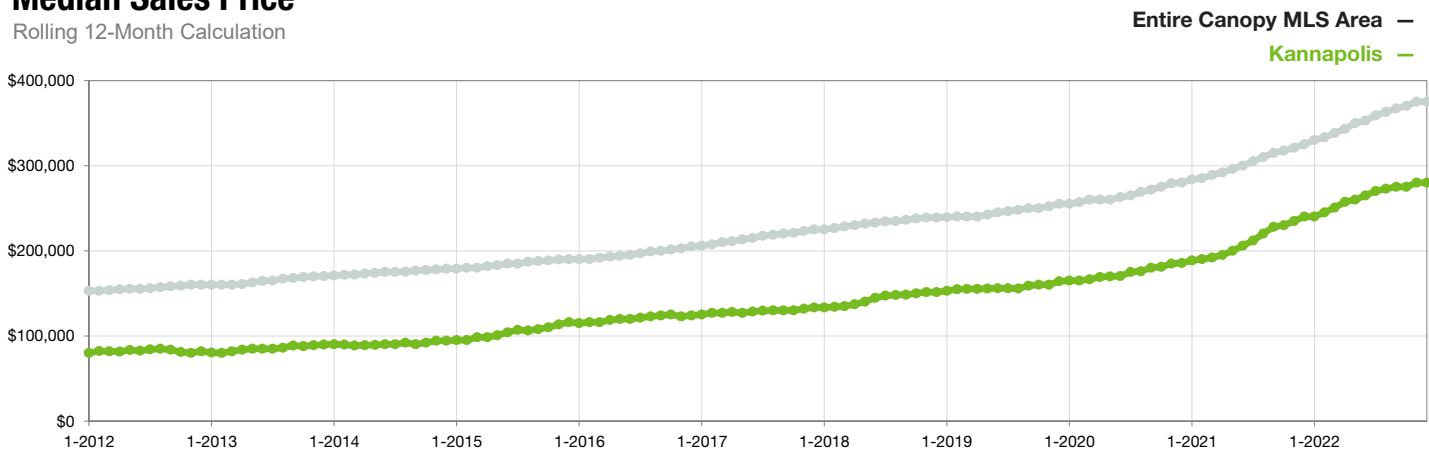
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December



Median Sales Price

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Local Market Update for December 2022

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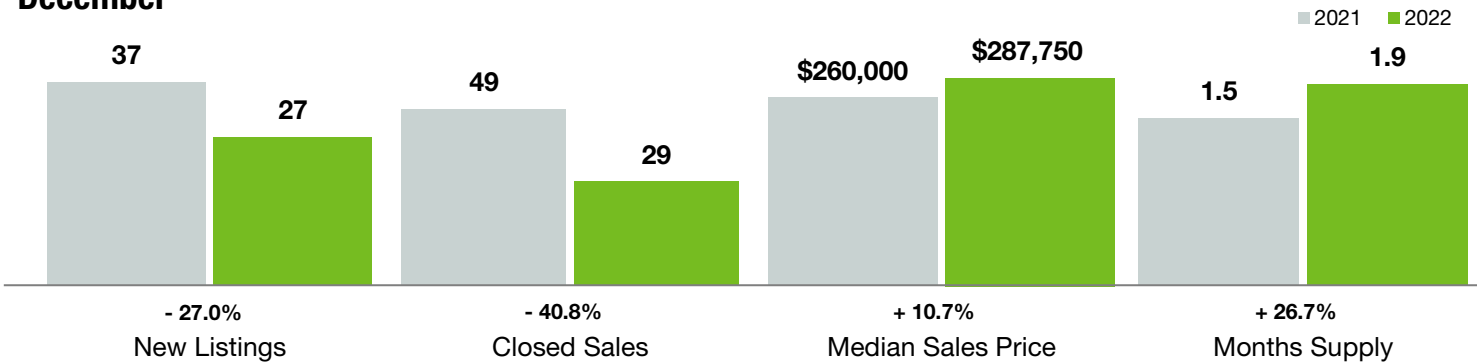
Lincolnton

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	37	27	- 27.0%	611	562	- 8.0%
Pending Sales	27	27	0.0%	553	479	- 13.4%
Closed Sales	49	29	- 40.8%	531	469	- 11.7%
Median Sales Price*	\$260,000	\$287,750	+ 10.7%	\$245,000	\$285,000	+ 16.3%
Average Sales Price*	\$298,050	\$270,666	- 9.2%	\$270,842	\$298,421	+ 10.2%
Percent of Original List Price Received*	97.8%	94.9%	- 3.0%	99.4%	99.6%	+ 0.2%
List to Close	71	80	+ 12.7%	70	76	+ 8.6%
Days on Market Until Sale	26	64	+ 146.2%	21	33	+ 57.1%
Cumulative Days on Market Until Sale	29	85	+ 193.1%	23	39	+ 69.6%
Average List Price	\$304,167	\$307,523	+ 1.1%	\$287,276	\$307,050	+ 6.9%
Inventory of Homes for Sale	71	74	+ 4.2%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

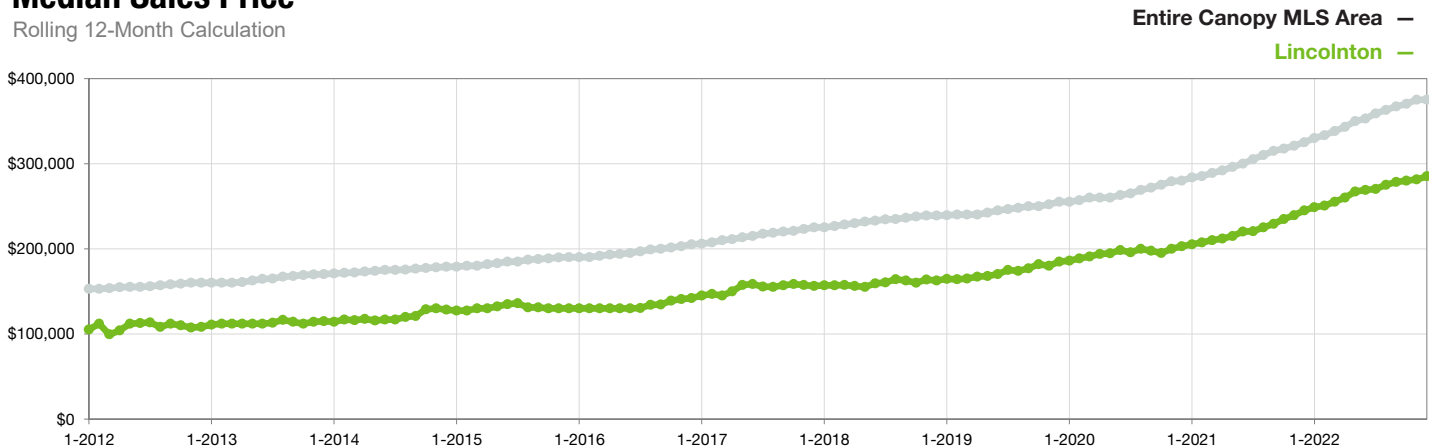
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December



Median Sales Price

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Local Market Update for December 2022

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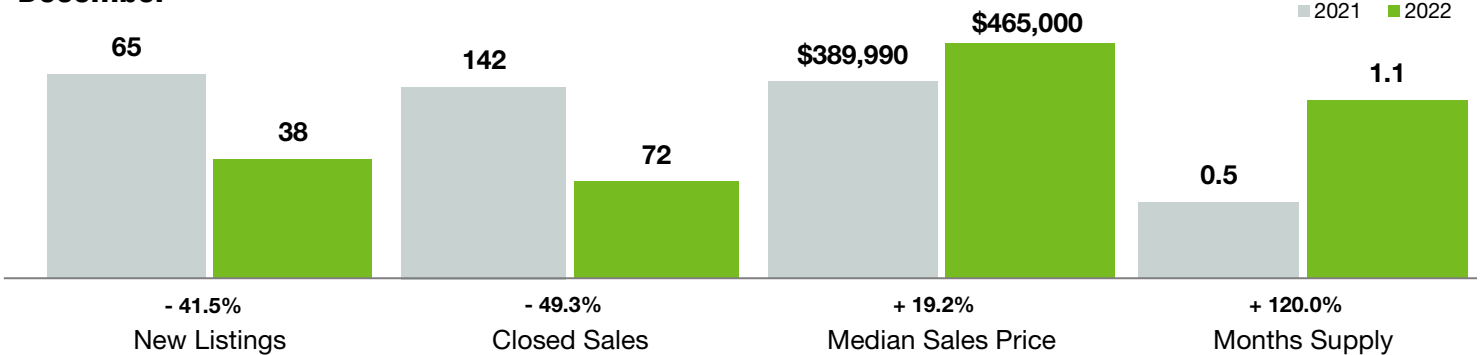
Matthews

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	65	38	- 41.5%	1,439	1,187	- 17.5%
Pending Sales	75	50	- 33.3%	1,361	1,023	- 24.8%
Closed Sales	142	72	- 49.3%	1,371	1,090	- 20.5%
Median Sales Price*	\$389,990	\$465,000	+ 19.2%	\$385,000	\$452,500	+ 17.5%
Average Sales Price*	\$429,554	\$514,570	+ 19.8%	\$448,150	\$522,843	+ 16.7%
Percent of Original List Price Received*	100.4%	95.9%	- 4.5%	102.5%	101.6%	- 0.9%
List to Close	65	81	+ 24.6%	61	64	+ 4.9%
Days on Market Until Sale	13	27	+ 107.7%	13	15	+ 15.4%
Cumulative Days on Market Until Sale	13	31	+ 138.5%	13	14	+ 7.7%
Average List Price	\$446,301	\$538,563	+ 20.7%	\$441,855	\$522,608	+ 18.3%
Inventory of Homes for Sale	56	98	+ 75.0%	--	--	--
Months Supply of Inventory	0.5	1.1	+ 120.0%	--	--	--

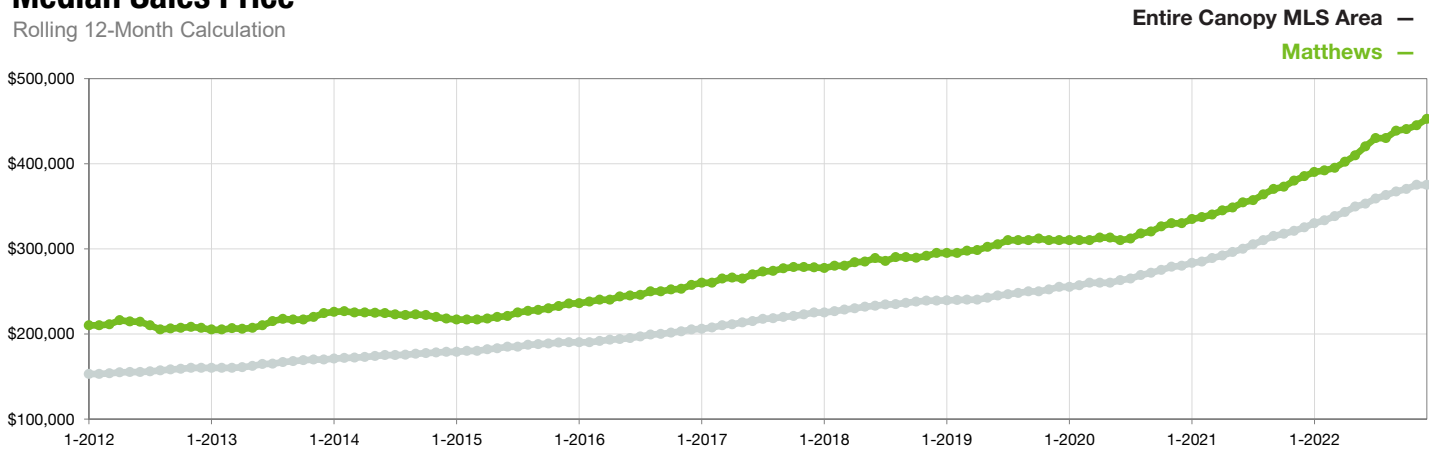
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December



Median Sales Price

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Local Market Update for December 2022

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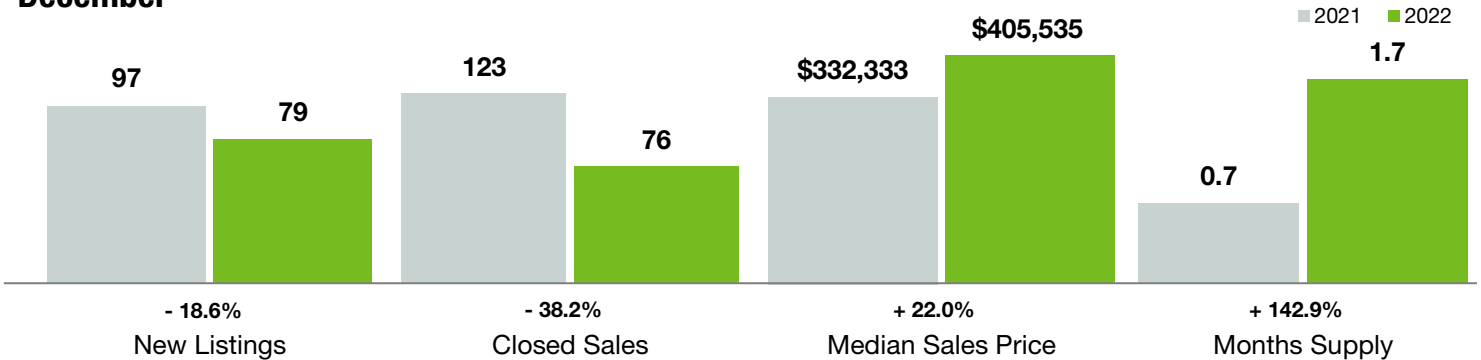
Monroe

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	97	79	- 18.6%	1,804	1,579	- 12.5%
Pending Sales	109	66	- 39.4%	1,666	1,278	- 23.3%
Closed Sales	123	76	- 38.2%	1,600	1,384	- 13.5%
Median Sales Price*	\$332,333	\$405,535	+ 22.0%	\$310,000	\$380,000	+ 22.6%
Average Sales Price*	\$342,408	\$398,506	+ 16.4%	\$321,065	\$388,387	+ 21.0%
Percent of Original List Price Received*	101.6%	91.9%	- 9.5%	101.1%	99.0%	- 2.1%
List to Close	72	132	+ 83.3%	80	82	+ 2.5%
Days on Market Until Sale	15	48	+ 220.0%	16	22	+ 37.5%
Cumulative Days on Market Until Sale	19	56	+ 194.7%	20	25	+ 25.0%
Average List Price	\$391,107	\$422,255	+ 8.0%	\$336,772	\$398,337	+ 18.3%
Inventory of Homes for Sale	92	180	+ 95.7%	--	--	--
Months Supply of Inventory	0.7	1.7	+ 142.9%	--	--	--

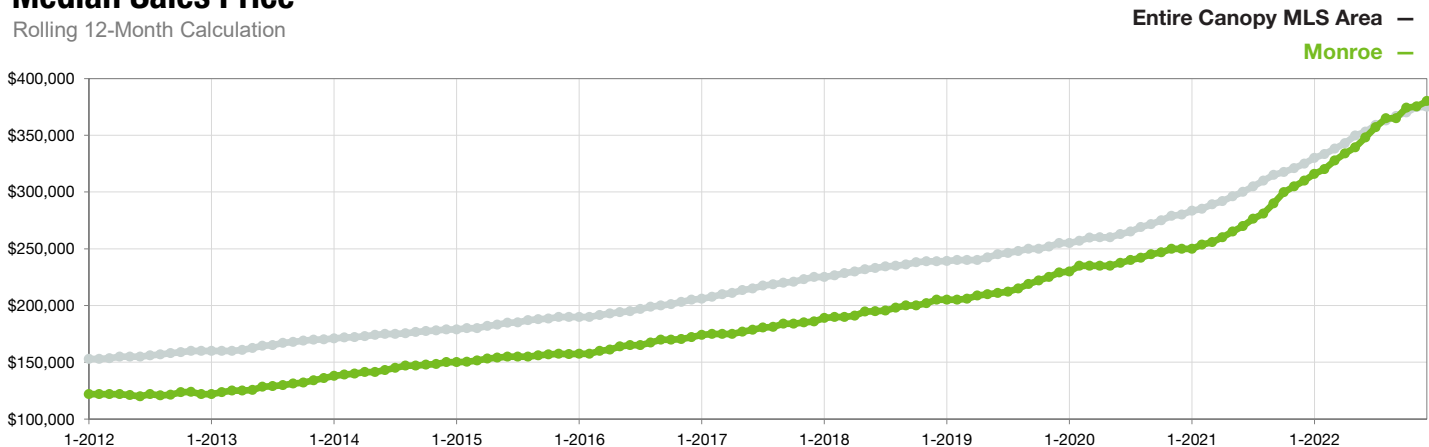
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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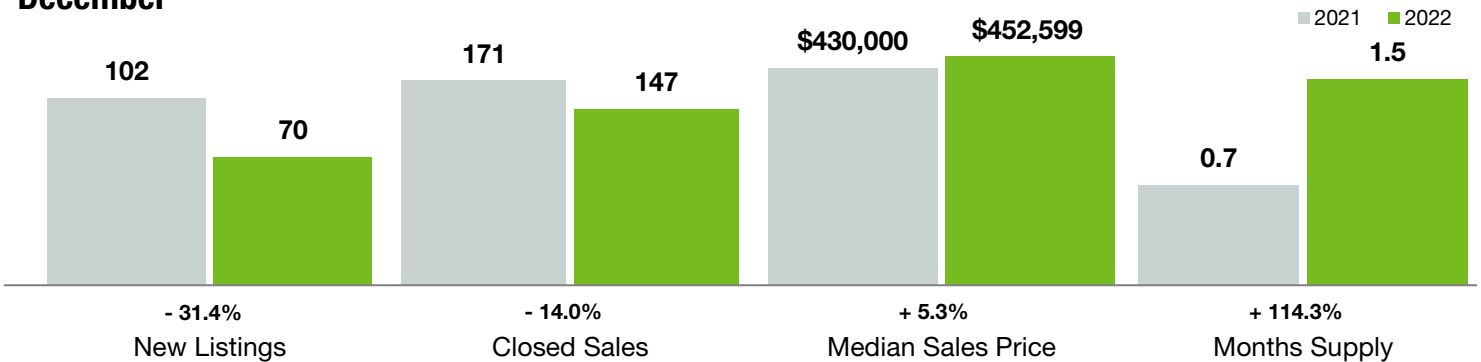
Mooreville

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	102	70	- 31.4%	2,542	2,164	- 14.9%
Pending Sales	111	77	- 30.6%	2,433	1,761	- 27.6%
Closed Sales	171	147	- 14.0%	2,547	1,815	- 28.7%
Median Sales Price*	\$430,000	\$452,599	+ 5.3%	\$377,500	\$456,697	+ 21.0%
Average Sales Price*	\$568,663	\$573,304	+ 0.8%	\$497,855	\$620,904	+ 24.7%
Percent of Original List Price Received*	99.5%	94.1%	- 5.4%	101.1%	99.1%	- 2.0%
List to Close	68	108	+ 58.8%	75	74	- 1.3%
Days on Market Until Sale	19	44	+ 131.6%	21	23	+ 9.5%
Cumulative Days on Market Until Sale	19	46	+ 142.1%	20	23	+ 15.0%
Average List Price	\$505,080	\$563,016	+ 11.5%	\$540,712	\$670,728	+ 24.0%
Inventory of Homes for Sale	150	223	+ 48.7%	--	--	--
Months Supply of Inventory	0.7	1.5	+ 114.3%	--	--	--

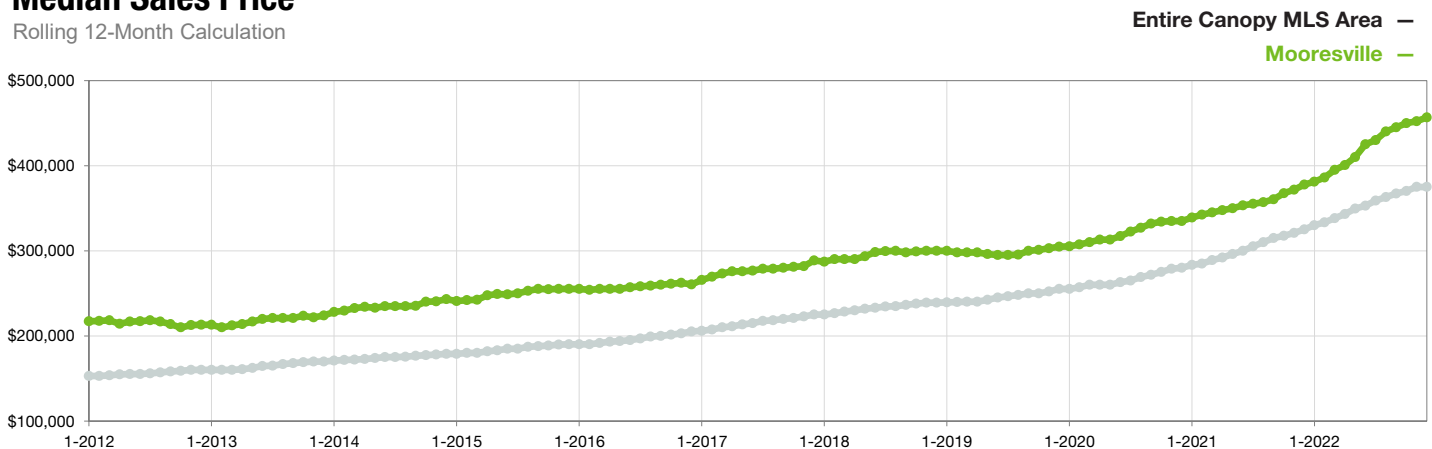
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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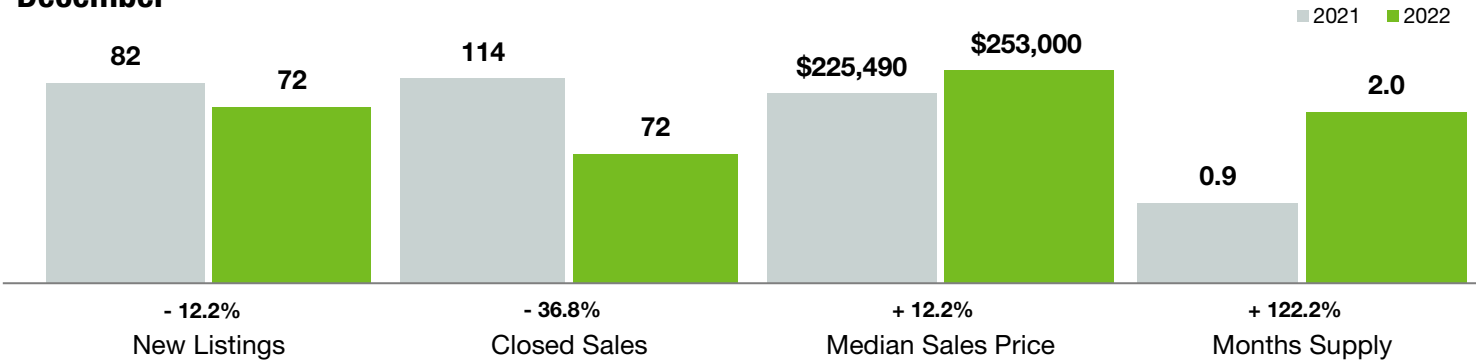
Salisbury

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	82	72	- 12.2%	1,414	1,351	- 4.5%
Pending Sales	93	72	- 22.6%	1,296	1,074	- 17.1%
Closed Sales	114	72	- 36.8%	1,254	1,144	- 8.8%
Median Sales Price*	\$225,490	\$253,000	+ 12.2%	\$218,000	\$255,000	+ 17.0%
Average Sales Price*	\$261,429	\$263,891	+ 0.9%	\$243,352	\$283,908	+ 16.7%
Percent of Original List Price Received*	99.3%	92.6%	- 6.7%	98.6%	98.4%	- 0.2%
List to Close	81	111	+ 37.0%	75	78	+ 4.0%
Days on Market Until Sale	21	42	+ 100.0%	21	21	0.0%
Cumulative Days on Market Until Sale	28	45	+ 60.7%	22	24	+ 9.1%
Average List Price	\$264,899	\$253,180	- 4.4%	\$251,986	\$291,661	+ 15.7%
Inventory of Homes for Sale	100	176	+ 76.0%	--	--	--
Months Supply of Inventory	0.9	2.0	+ 122.2%	--	--	--

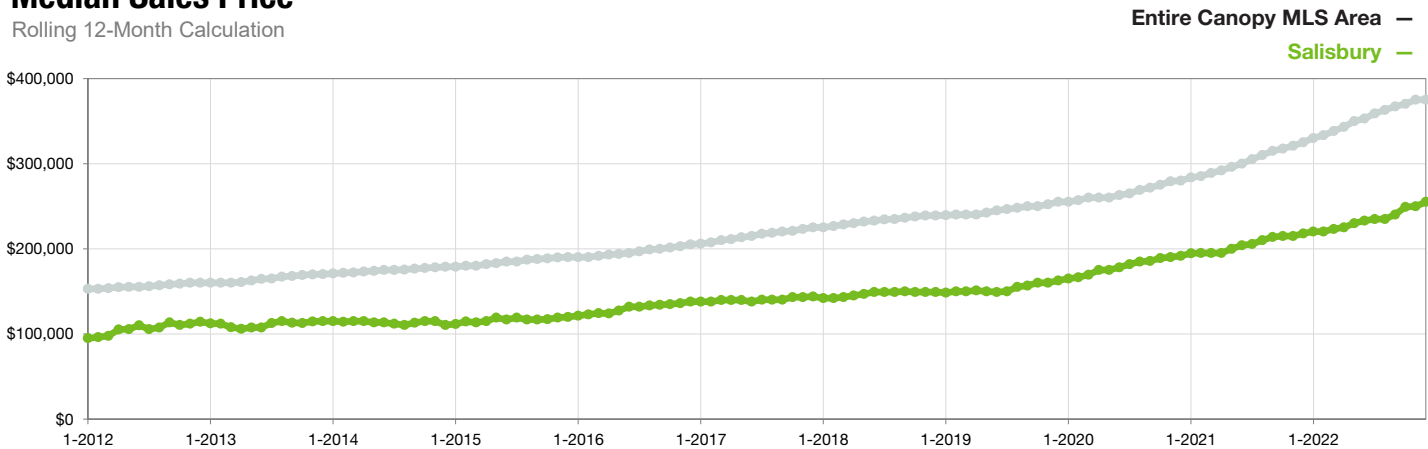
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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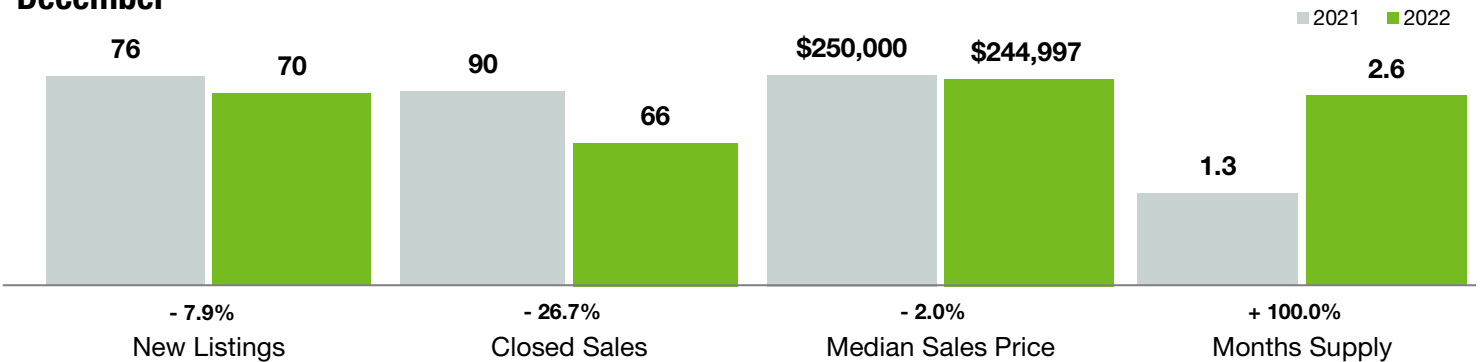
Statesville

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	76	70	- 7.9%	1,329	1,408	+ 5.9%
Pending Sales	81	45	- 44.4%	1,199	1,072	- 10.6%
Closed Sales	90	66	- 26.7%	1,194	1,119	- 6.3%
Median Sales Price*	\$250,000	\$244,997	- 2.0%	\$241,050	\$275,000	+ 14.1%
Average Sales Price*	\$262,120	\$263,086	+ 0.4%	\$265,621	\$297,757	+ 12.1%
Percent of Original List Price Received*	100.5%	93.8%	- 6.7%	99.4%	98.0%	- 1.4%
List to Close	65	100	+ 53.8%	66	68	+ 3.0%
Days on Market Until Sale	22	43	+ 95.5%	22	24	+ 9.1%
Cumulative Days on Market Until Sale	20	42	+ 110.0%	23	25	+ 8.7%
Average List Price	\$263,996	\$341,733	+ 29.4%	\$273,518	\$309,175	+ 13.0%
Inventory of Homes for Sale	127	234	+ 84.3%	--	--	--
Months Supply of Inventory	1.3	2.6	+ 100.0%	--	--	--

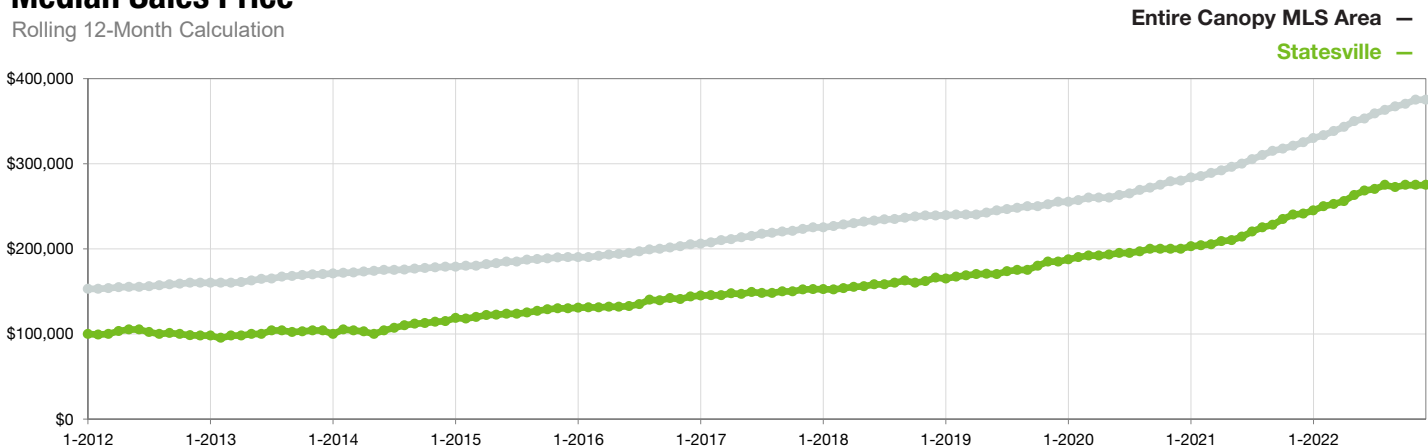
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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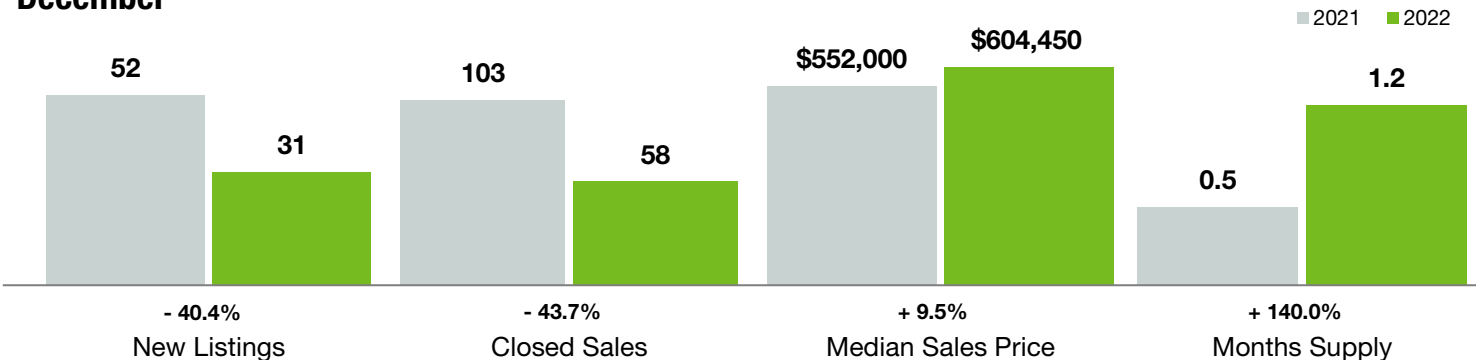
Waxhaw

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	52	31	- 40.4%	1,414	1,208	- 14.6%
Pending Sales	54	47	- 13.0%	1,333	1,013	- 24.0%
Closed Sales	103	58	- 43.7%	1,372	1,052	- 23.3%
Median Sales Price*	\$552,000	\$604,450	+ 9.5%	\$495,000	\$600,000	+ 21.2%
Average Sales Price*	\$633,541	\$683,366	+ 7.9%	\$585,992	\$727,547	+ 24.2%
Percent of Original List Price Received*	102.0%	95.2%	- 6.7%	102.2%	101.1%	- 1.1%
List to Close	77	100	+ 29.9%	75	74	- 1.3%
Days on Market Until Sale	29	41	+ 41.4%	19	19	0.0%
Cumulative Days on Market Until Sale	14	44	+ 214.3%	18	17	- 5.6%
Average List Price	\$598,616	\$615,581	+ 2.8%	\$604,729	\$738,762	+ 22.2%
Inventory of Homes for Sale	56	98	+ 75.0%	--	--	--
Months Supply of Inventory	0.5	1.2	+ 140.0%	--	--	--

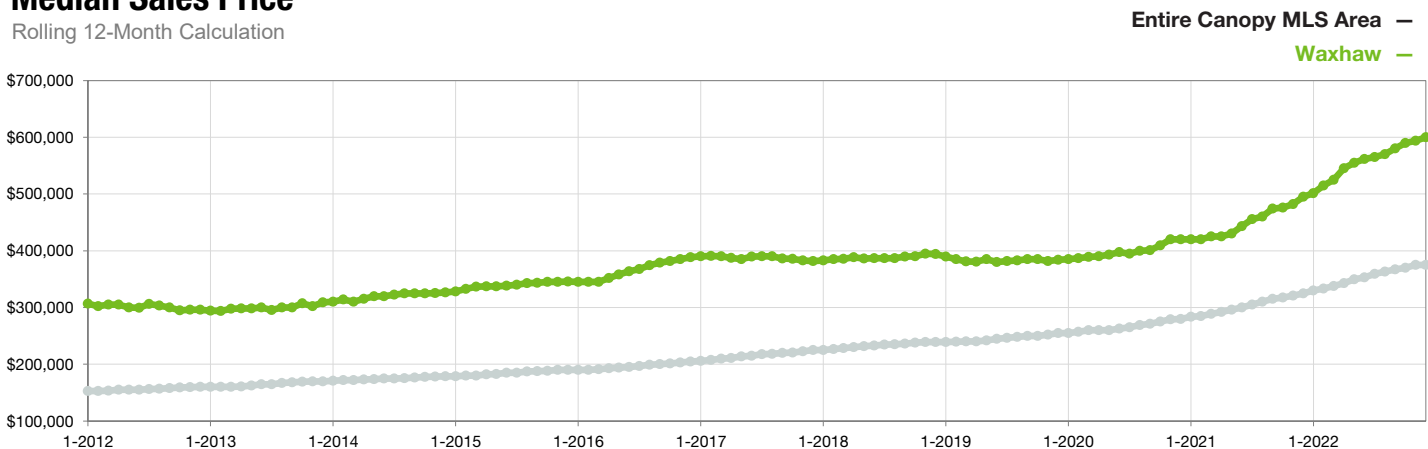
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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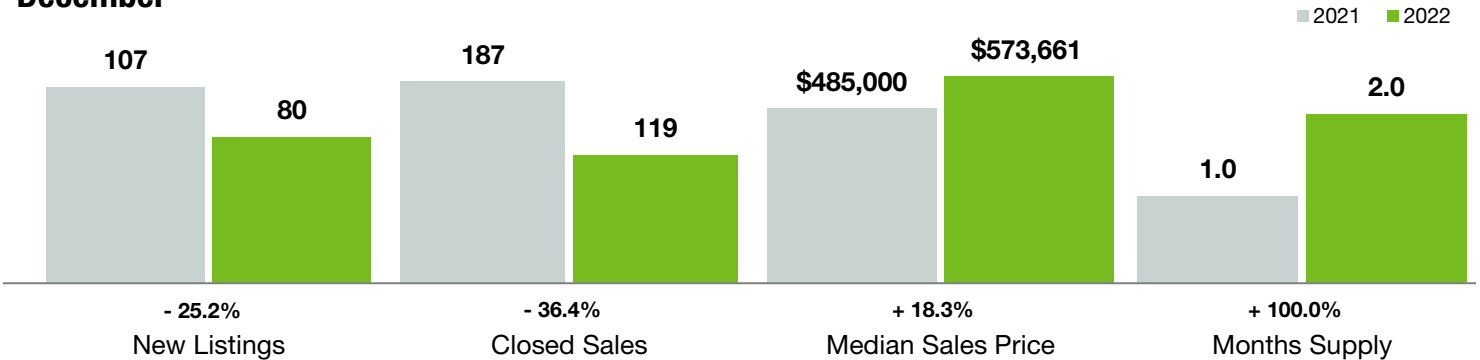
Lake Norman

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	107	80	- 25.2%	2,904	2,428	- 16.4%
Pending Sales	118	90	- 23.7%	2,684	1,907	- 28.9%
Closed Sales	187	119	- 36.4%	2,767	1,994	- 27.9%
Median Sales Price*	\$485,000	\$573,661	+ 18.3%	\$460,000	\$572,694	+ 24.5%
Average Sales Price*	\$711,892	\$741,203	+ 4.1%	\$659,552	\$797,529	+ 20.9%
Percent of Original List Price Received*	99.4%	95.5%	- 3.9%	100.0%	98.9%	- 1.1%
List to Close	80	95	+ 18.8%	81	77	- 4.9%
Days on Market Until Sale	25	46	+ 84.0%	26	25	- 3.8%
Cumulative Days on Market Until Sale	23	50	+ 117.4%	27	25	- 7.4%
Average List Price	\$727,678	\$758,601	+ 4.2%	\$714,263	\$853,501	+ 19.5%
Inventory of Homes for Sale	224	310	+ 38.4%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

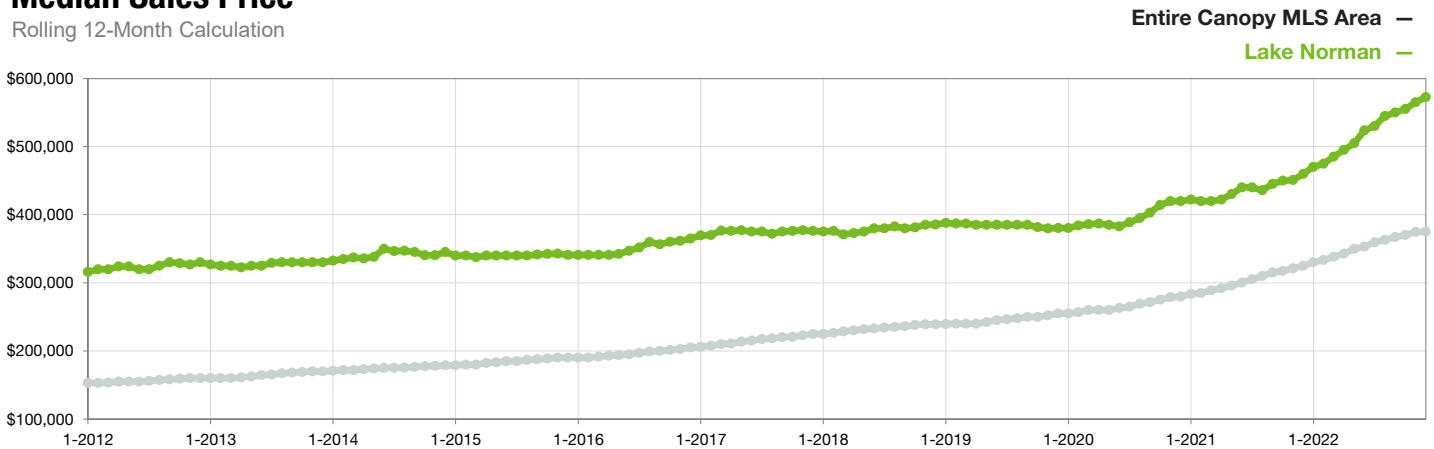
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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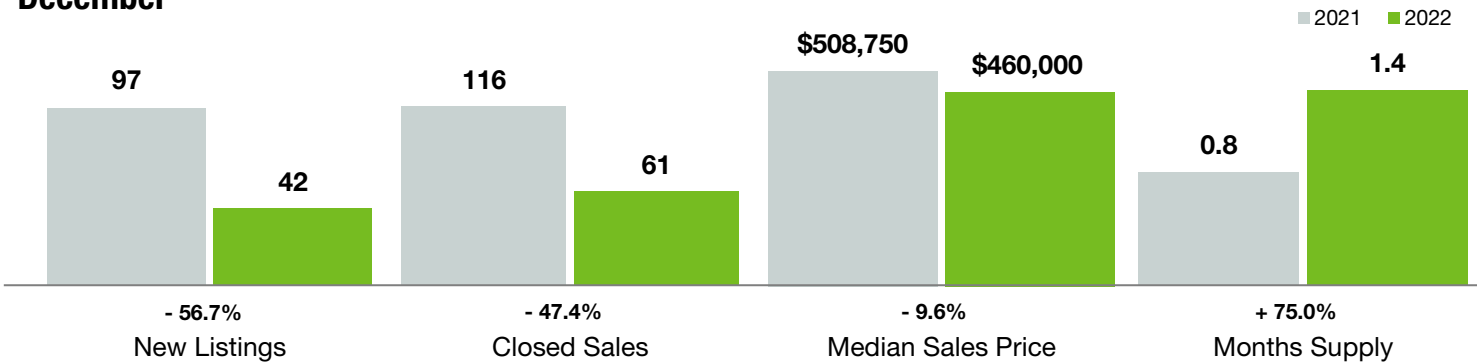
Lake Wylie

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	97	42	- 56.7%	1,912	1,433	- 25.1%
Pending Sales	106	62	- 41.5%	1,818	1,233	- 32.2%
Closed Sales	116	61	- 47.4%	1,799	1,391	- 22.7%
Median Sales Price*	\$508,750	\$460,000	- 9.6%	\$443,000	\$523,750	+ 18.2%
Average Sales Price*	\$568,701	\$548,539	- 3.5%	\$499,886	\$588,788	+ 17.8%
Percent of Original List Price Received*	100.9%	95.3%	- 5.6%	101.4%	100.1%	- 1.3%
List to Close	111	121	+ 9.0%	102	106	+ 3.9%
Days on Market Until Sale	32	52	+ 62.5%	22	23	+ 4.5%
Cumulative Days on Market Until Sale	30	50	+ 66.7%	23	23	0.0%
Average List Price	\$492,830	\$564,208	+ 14.5%	\$534,278	\$623,970	+ 16.8%
Inventory of Homes for Sale	126	148	+ 17.5%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

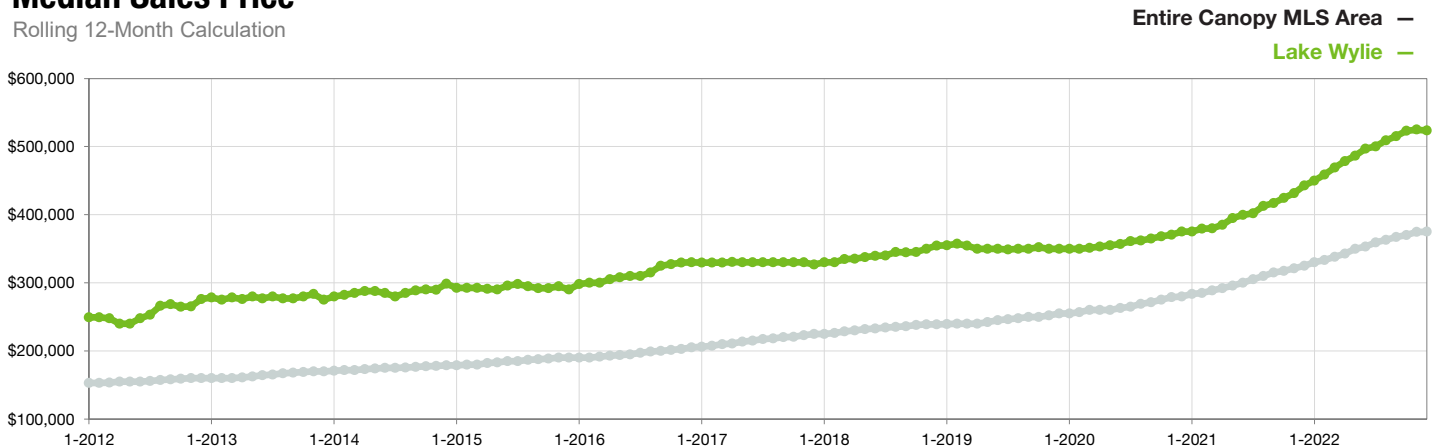
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December



Median Sales Price

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Local Market Update for December 2022

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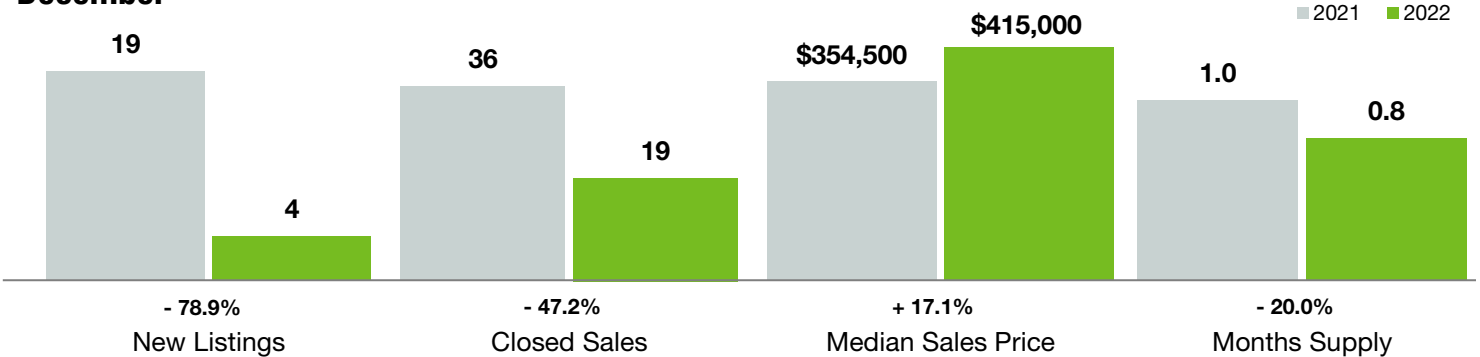
Uptown Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	19	4	- 78.9%	486	368	- 24.3%
Pending Sales	22	8	- 63.6%	470	336	- 28.5%
Closed Sales	36	19	- 47.2%	473	358	- 24.3%
Median Sales Price*	\$354,500	\$415,000	+ 17.1%	\$340,000	\$373,750	+ 9.9%
Average Sales Price*	\$413,131	\$511,005	+ 23.7%	\$392,455	\$430,900	+ 9.8%
Percent of Original List Price Received*	96.2%	98.7%	+ 2.6%	97.1%	99.5%	+ 2.5%
List to Close	77	69	- 10.4%	84	61	- 27.4%
Days on Market Until Sale	35	27	- 22.9%	43	24	- 44.2%
Cumulative Days on Market Until Sale	35	27	- 22.9%	50	27	- 46.0%
Average List Price	\$378,568	\$388,725	+ 2.7%	\$423,600	\$434,064	+ 2.5%
Inventory of Homes for Sale	39	22	- 43.6%	--	--	--
Months Supply of Inventory	1.0	0.8	- 20.0%	--	--	--

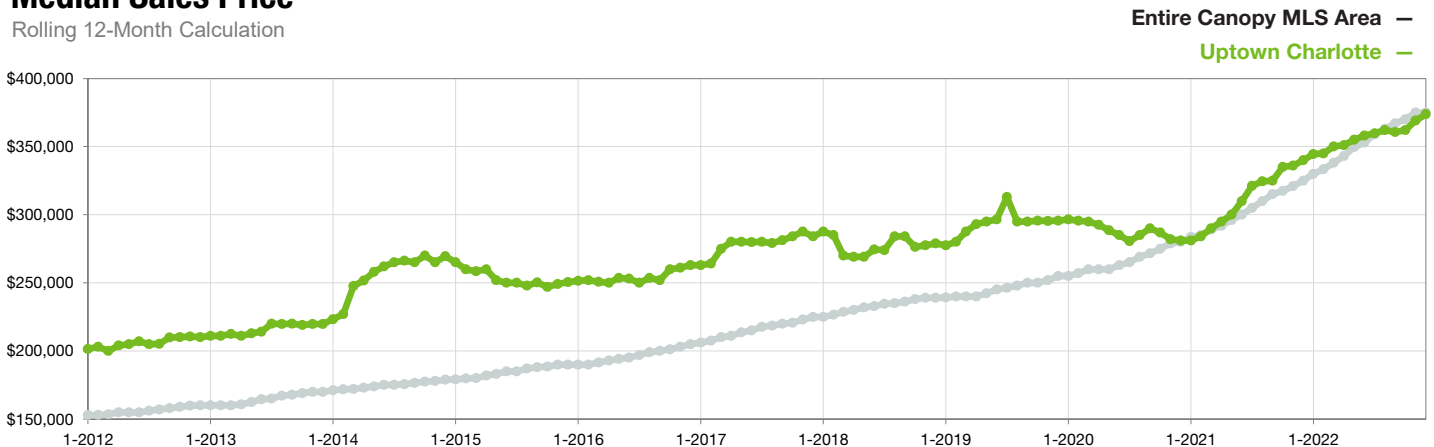
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December



Median Sales Price

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Local Market Update for December 2022

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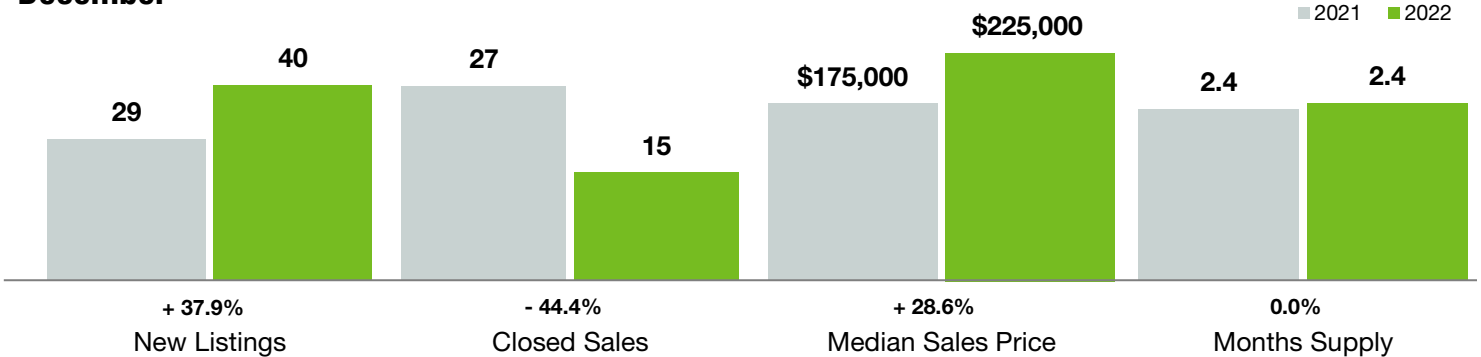
Chester County

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	29	40	+ 37.9%	336	387	+ 15.2%
Pending Sales	24	33	+ 37.5%	269	309	+ 14.9%
Closed Sales	27	15	- 44.4%	260	294	+ 13.1%
Median Sales Price*	\$175,000	\$225,000	+ 28.6%	\$173,500	\$205,000	+ 18.2%
Average Sales Price*	\$178,343	\$229,987	+ 29.0%	\$210,975	\$221,404	+ 4.9%
Percent of Original List Price Received*	97.8%	92.7%	- 5.2%	97.7%	94.8%	- 3.0%
List to Close	69	132	+ 91.3%	80	81	+ 1.3%
Days on Market Until Sale	28	68	+ 142.9%	28	34	+ 21.4%
Cumulative Days on Market Until Sale	28	85	+ 203.6%	29	39	+ 34.5%
Average List Price	\$217,383	\$253,698	+ 16.7%	\$225,788	\$235,385	+ 4.3%
Inventory of Homes for Sale	53	63	+ 18.9%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

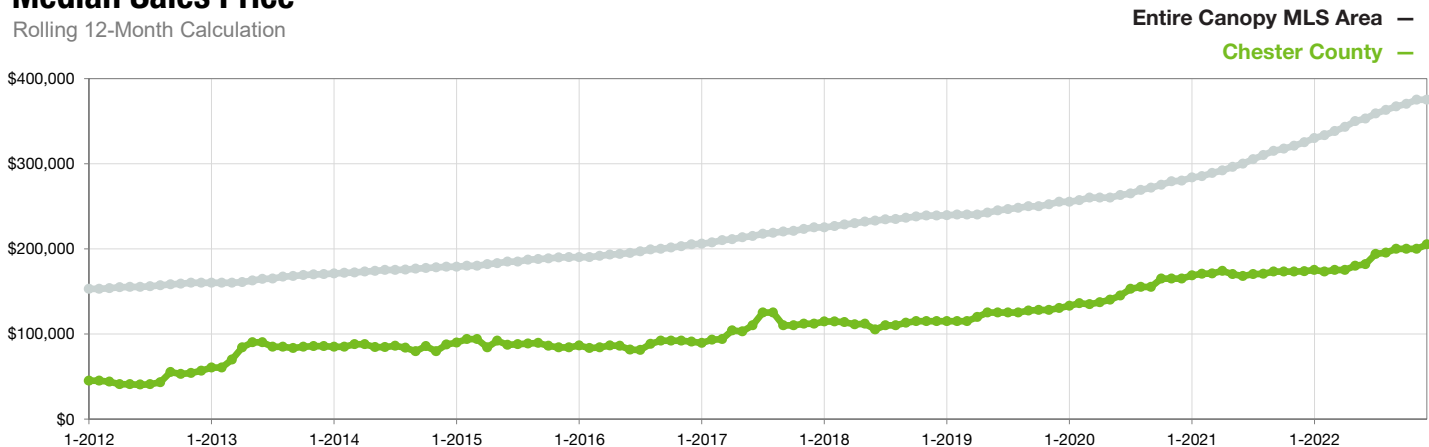
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December



Median Sales Price

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Local Market Update for December 2022

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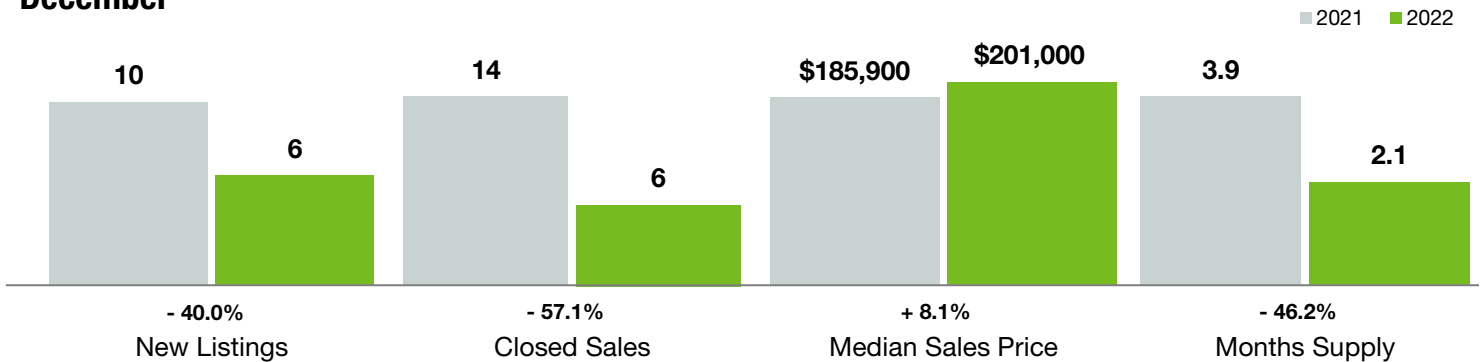
Chesterfield County

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	10	6	- 40.0%	165	152	- 7.9%
Pending Sales	9	6	- 33.3%	129	140	+ 8.5%
Closed Sales	14	6	- 57.1%	137	145	+ 5.8%
Median Sales Price*	\$185,900	\$201,000	+ 8.1%	\$185,650	\$229,900	+ 23.8%
Average Sales Price*	\$188,036	\$206,217	+ 9.7%	\$205,703	\$218,084	+ 6.0%
Percent of Original List Price Received*	91.9%	95.8%	+ 4.2%	96.7%	97.5%	+ 0.8%
List to Close	181	116	- 35.9%	131	117	- 10.7%
Days on Market Until Sale	83	69	- 16.9%	52	52	0.0%
Cumulative Days on Market Until Sale	83	78	- 6.0%	52	55	+ 5.8%
Average List Price	\$243,160	\$214,933	- 11.6%	\$209,298	\$228,933	+ 9.4%
Inventory of Homes for Sale	42	25	- 40.5%	--	--	--
Months Supply of Inventory	3.9	2.1	- 46.2%	--	--	--

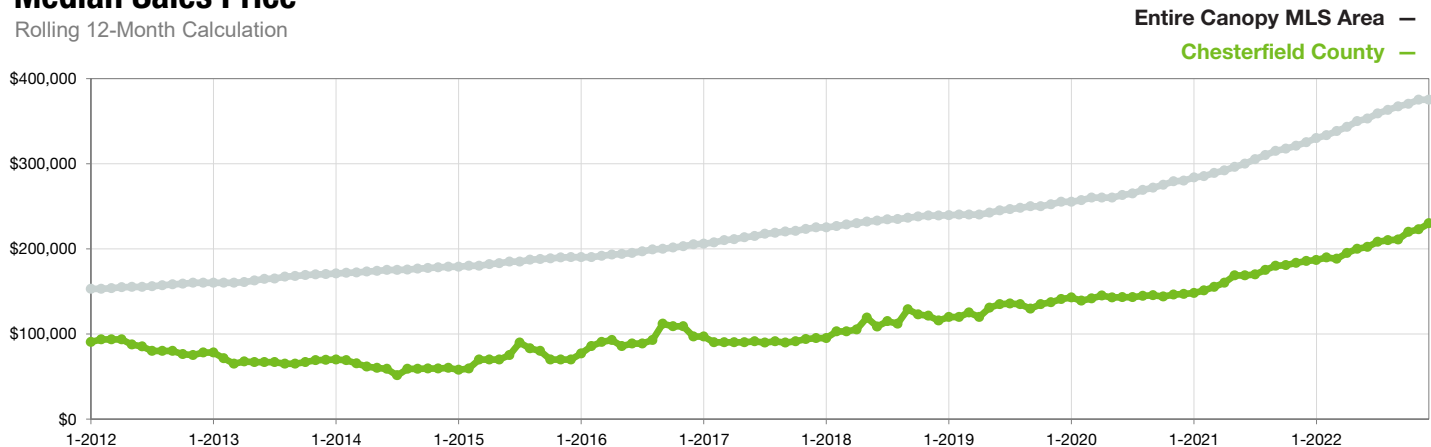
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December



Median Sales Price

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Local Market Update for December 2022

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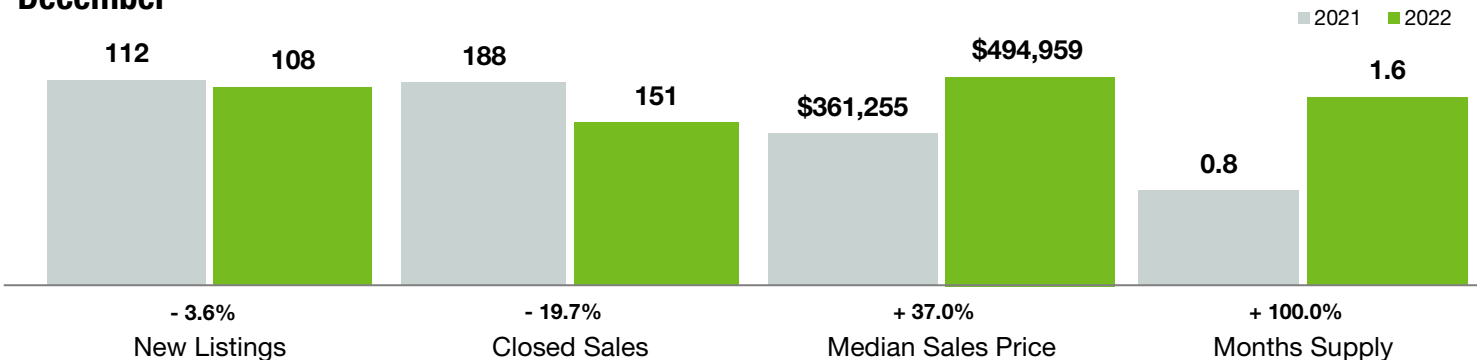
Lancaster County

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	112	108	- 3.6%	2,264	2,423	+ 7.0%
Pending Sales	130	115	- 11.5%	2,110	1,996	- 5.4%
Closed Sales	188	151	- 19.7%	2,249	2,047	- 9.0%
Median Sales Price*	\$361,255	\$494,959	+ 37.0%	\$365,000	\$435,000	+ 19.2%
Average Sales Price*	\$391,400	\$488,911	+ 24.9%	\$379,258	\$451,214	+ 19.0%
Percent of Original List Price Received*	100.3%	94.8%	- 5.5%	100.7%	99.7%	- 1.0%
List to Close	83	112	+ 34.9%	81	84	+ 3.7%
Days on Market Until Sale	17	48	+ 182.4%	20	23	+ 15.0%
Cumulative Days on Market Until Sale	19	45	+ 136.8%	18	21	+ 16.7%
Average List Price	\$364,898	\$467,357	+ 28.1%	\$386,021	\$452,438	+ 17.2%
Inventory of Homes for Sale	138	259	+ 87.7%	--	--	--
Months Supply of Inventory	0.8	1.6	+ 100.0%	--	--	--

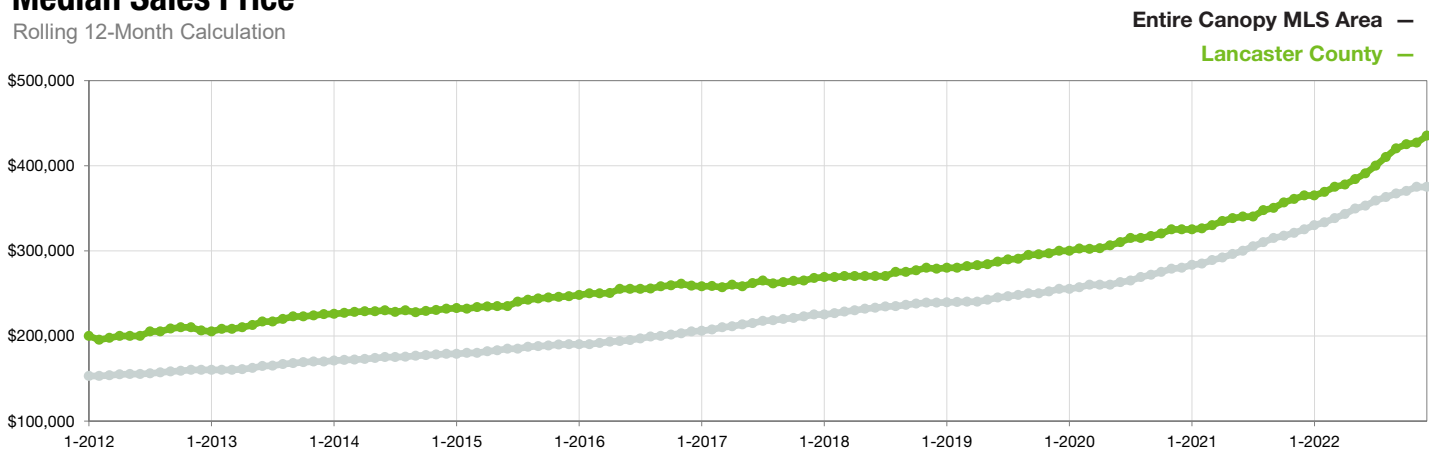
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December



Median Sales Price

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Local Market Update for December 2022

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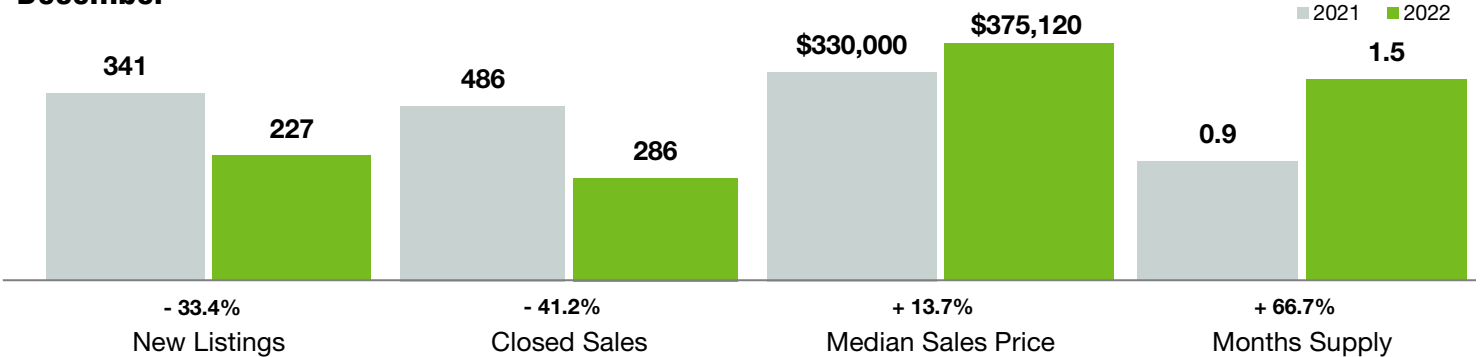
York County

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	341	227	- 33.4%	6,436	5,559	- 13.6%
Pending Sales	348	249	- 28.4%	5,981	4,726	- 21.0%
Closed Sales	486	286	- 41.2%	6,011	5,020	- 16.5%
Median Sales Price*	\$330,000	\$375,120	+ 13.7%	\$326,820	\$381,000	+ 16.6%
Average Sales Price*	\$386,432	\$418,154	+ 8.2%	\$372,494	\$426,531	+ 14.5%
Percent of Original List Price Received*	100.0%	95.2%	- 4.8%	101.1%	99.9%	- 1.2%
List to Close	70	93	+ 32.9%	70	75	+ 7.1%
Days on Market Until Sale	18	40	+ 122.2%	17	22	+ 29.4%
Cumulative Days on Market Until Sale	18	41	+ 127.8%	16	21	+ 31.3%
Average List Price	\$394,214	\$376,518	- 4.5%	\$381,917	\$432,602	+ 13.3%
Inventory of Homes for Sale	439	583	+ 32.8%	--	--	--
Months Supply of Inventory	0.9	1.5	+ 66.7%	--	--	--

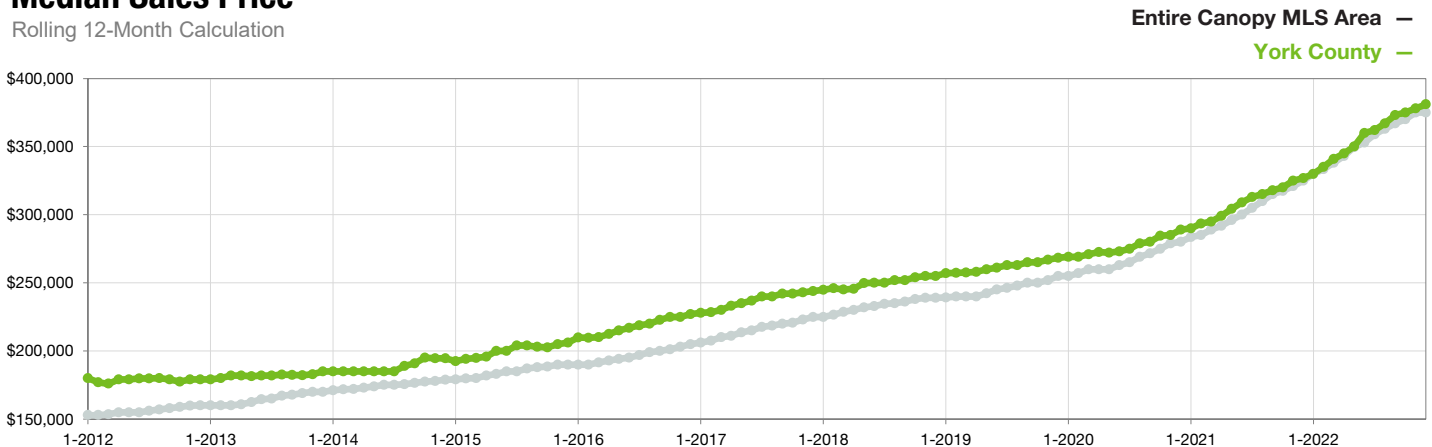
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December



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Local Market Update for December 2022

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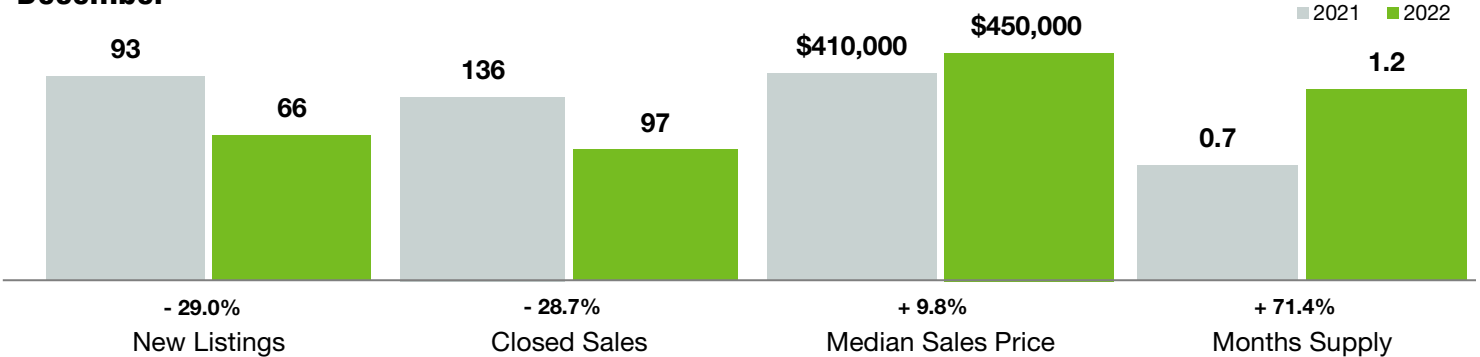
Fort Mill

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	93	66	- 29.0%	1,823	1,518	- 16.7%
Pending Sales	85	82	- 3.5%	1,719	1,326	- 22.9%
Closed Sales	136	97	- 28.7%	1,758	1,382	- 21.4%
Median Sales Price*	\$410,000	\$450,000	+ 9.8%	\$395,000	\$459,350	+ 16.3%
Average Sales Price*	\$473,883	\$528,805	+ 11.6%	\$438,553	\$526,283	+ 20.0%
Percent of Original List Price Received*	100.3%	96.3%	- 4.0%	101.5%	100.9%	- 0.6%
List to Close	76	95	+ 25.0%	67	75	+ 11.9%
Days on Market Until Sale	16	37	+ 131.3%	16	18	+ 12.5%
Cumulative Days on Market Until Sale	14	37	+ 164.3%	14	17	+ 21.4%
Average List Price	\$467,742	\$525,296	+ 12.3%	\$448,030	\$530,065	+ 18.3%
Inventory of Homes for Sale	106	136	+ 28.3%	--	--	--
Months Supply of Inventory	0.7	1.2	+ 71.4%	--	--	--

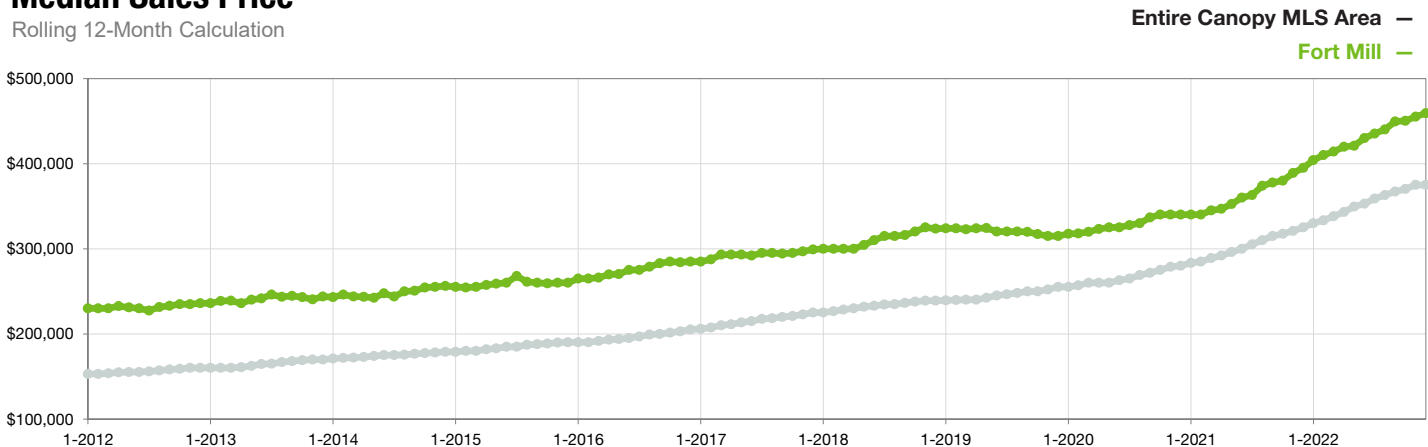
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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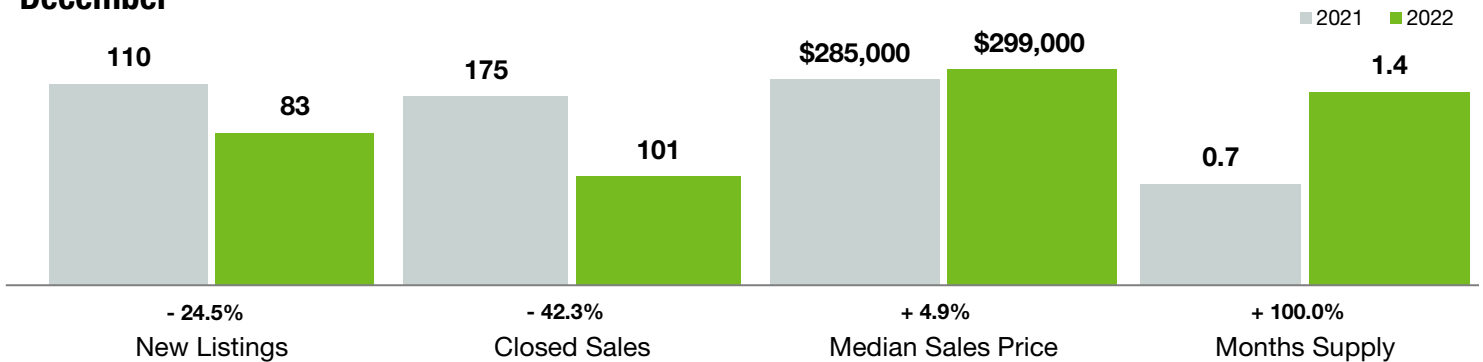
Rock Hill

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	110	83	- 24.5%	2,219	2,050	- 7.6%
Pending Sales	136	94	- 30.9%	2,073	1,700	- 18.0%
Closed Sales	175	101	- 42.3%	2,068	1,777	- 14.1%
Median Sales Price*	\$285,000	\$299,000	+ 4.9%	\$270,000	\$319,900	+ 18.5%
Average Sales Price*	\$303,901	\$351,712	+ 15.7%	\$291,657	\$337,839	+ 15.8%
Percent of Original List Price Received*	99.5%	95.7%	- 3.8%	101.3%	99.7%	- 1.6%
List to Close	54	77	+ 42.6%	58	65	+ 12.1%
Days on Market Until Sale	17	33	+ 94.1%	15	21	+ 40.0%
Cumulative Days on Market Until Sale	15	35	+ 133.3%	13	19	+ 46.2%
Average List Price	\$290,429	\$321,738	+ 10.8%	\$296,001	\$344,787	+ 16.5%
Inventory of Homes for Sale	129	202	+ 56.6%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

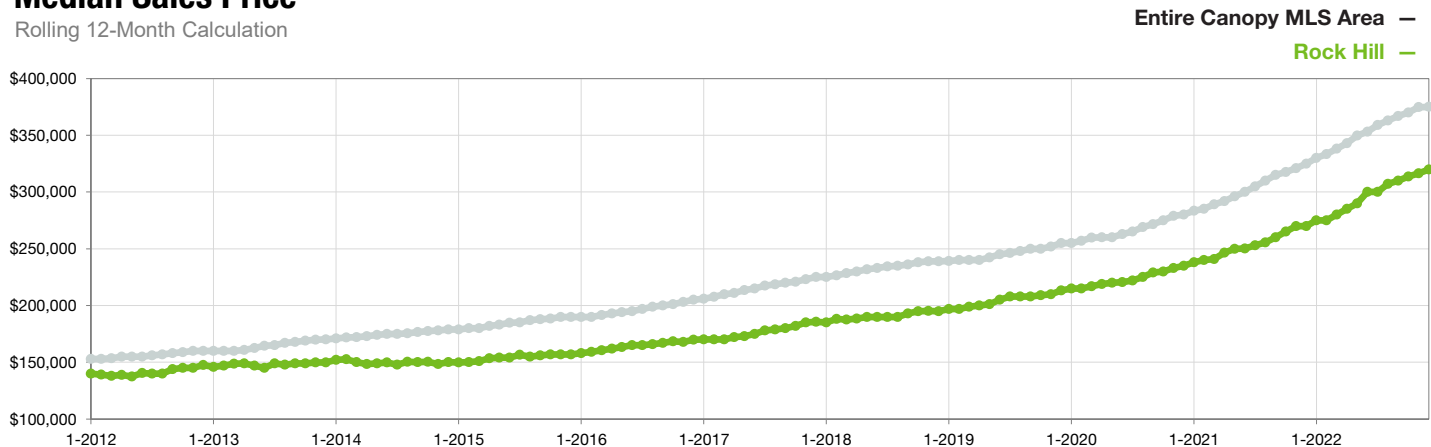
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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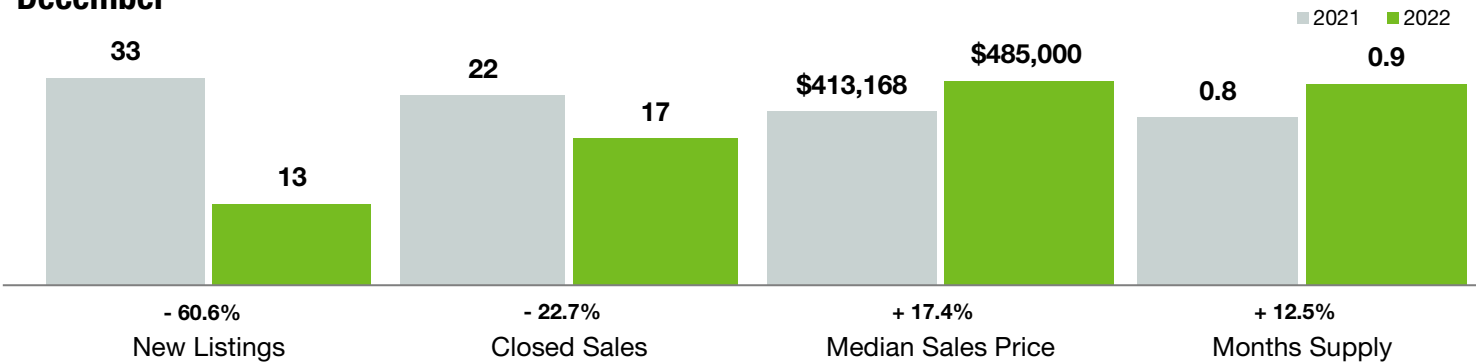
Tega Cay

South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	33	13	- 60.6%	470	377	- 19.8%
Pending Sales	28	13	- 53.6%	435	350	- 19.5%
Closed Sales	22	17	- 22.7%	418	383	- 8.4%
Median Sales Price*	\$413,168	\$485,000	+ 17.4%	\$401,080	\$475,112	+ 18.5%
Average Sales Price*	\$505,944	\$509,138	+ 0.6%	\$453,778	\$515,157	+ 13.5%
Percent of Original List Price Received*	101.6%	95.0%	- 6.5%	101.9%	101.1%	- 0.8%
List to Close	98	99	+ 1.0%	84	99	+ 17.9%
Days on Market Until Sale	17	40	+ 135.3%	12	17	+ 41.7%
Cumulative Days on Market Until Sale	19	39	+ 105.3%	21	22	+ 4.8%
Average List Price	\$438,790	\$538,368	+ 22.7%	\$448,034	\$532,235	+ 18.8%
Inventory of Homes for Sale	28	27	- 3.6%	--	--	--
Months Supply of Inventory	0.8	0.9	+ 12.5%	--	--	--

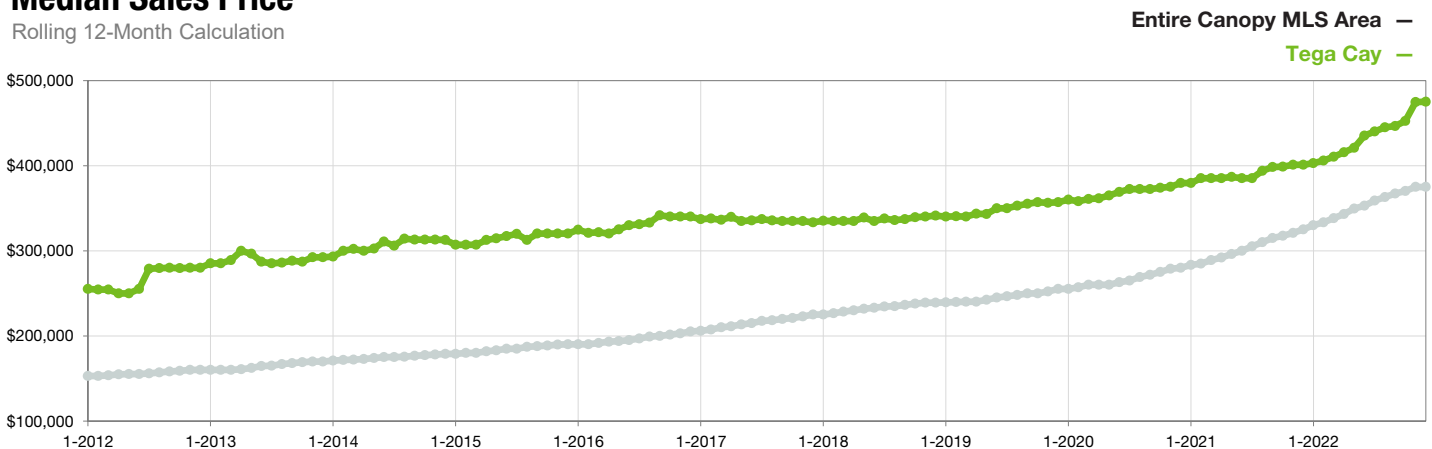
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2022

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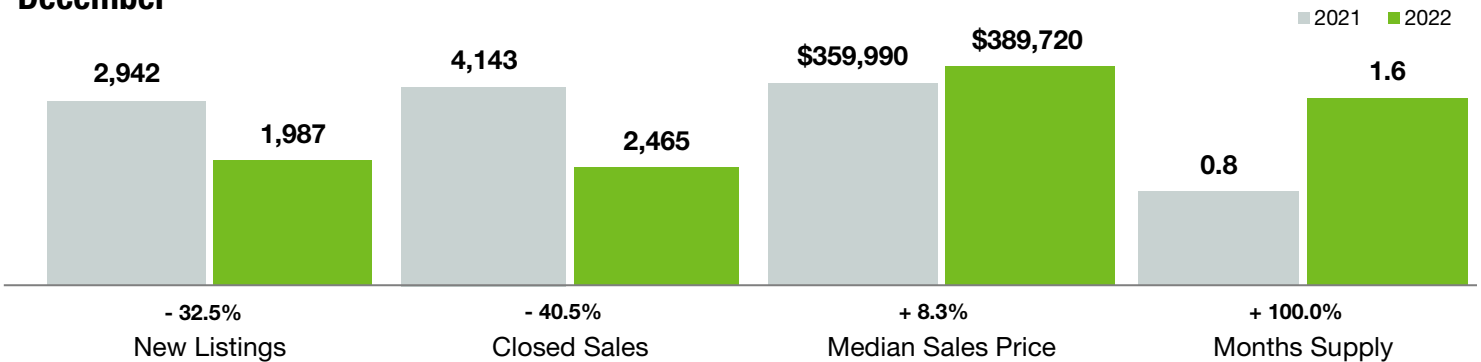
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	Thru 12-2021	Thru 12-2022	Percent Change
New Listings	2,942	1,987	- 32.5%	53,766	47,708	- 11.3%
Pending Sales	3,068	2,051	- 33.1%	50,118	39,295	- 21.6%
Closed Sales	4,143	2,465	- 40.5%	49,830	41,781	- 16.2%
Median Sales Price*	\$359,990	\$389,720	+ 8.3%	\$335,000	\$390,000	+ 16.4%
Average Sales Price*	\$418,182	\$454,014	+ 8.6%	\$396,166	\$457,805	+ 15.6%
Percent of Original List Price Received*	100.5%	94.8%	- 5.7%	101.0%	100.1%	- 0.9%
List to Close	76	100	+ 31.6%	73	78	+ 6.8%
Days on Market Until Sale	19	41	+ 115.8%	18	21	+ 16.7%
Cumulative Days on Market Until Sale	19	42	+ 121.1%	19	21	+ 10.5%
Average List Price	\$404,182	\$423,514	+ 4.8%	\$407,381	\$470,637	+ 15.5%
Inventory of Homes for Sale	3,239	5,079	+ 56.8%	--	--	--
Months Supply of Inventory	0.8	1.6	+ 100.0%	--	--	--

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December



Median Sales Price

Rolling 12-Month Calculation

