

Local Market Update for October 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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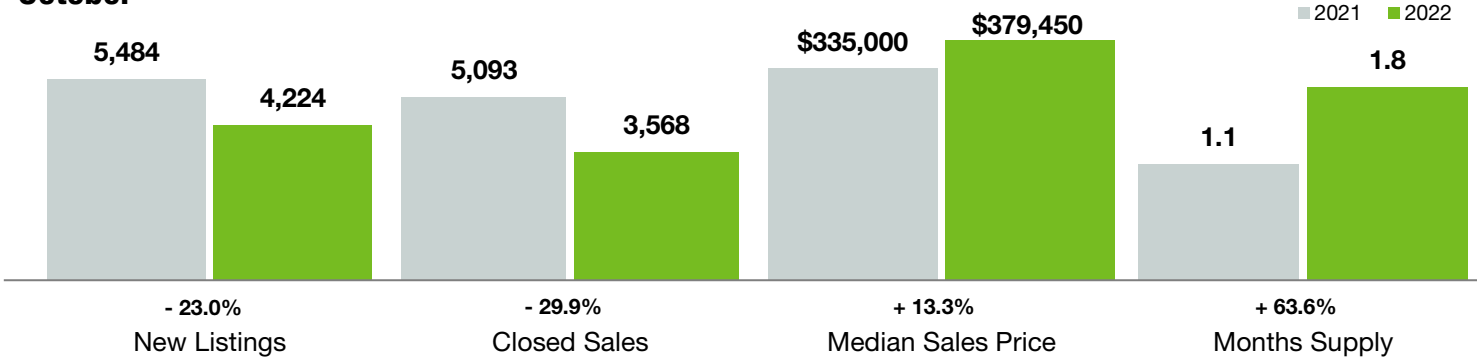
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	5,484	4,224	- 23.0%	56,263	52,122	- 7.4%
Pending Sales	5,097	3,369	- 33.9%	51,590	42,580	- 17.5%
Closed Sales	5,093	3,568	- 29.9%	49,569	43,861	- 11.5%
Median Sales Price*	\$335,000	\$379,450	+ 13.3%	\$321,900	\$379,900	+ 18.0%
Average Sales Price*	\$388,430	\$458,563	+ 18.1%	\$382,701	\$445,332	+ 16.4%
Percent of Original List Price Received*	100.5%	96.6%	- 3.9%	100.9%	100.4%	- 0.5%
List to Close	72	83	+ 15.3%	73	75	+ 2.7%
Days on Market Until Sale	17	27	+ 58.8%	19	19	0.0%
Cumulative Days on Market Until Sale	17	28	+ 64.7%	19	19	0.0%
Average List Price	\$407,527	\$467,845	+ 14.8%	\$398,420	\$462,839	+ 16.2%
Inventory of Homes for Sale	5,286	7,511	+ 42.1%	--	--	--
Months Supply of Inventory	1.1	1.8	+ 63.6%	--	--	--

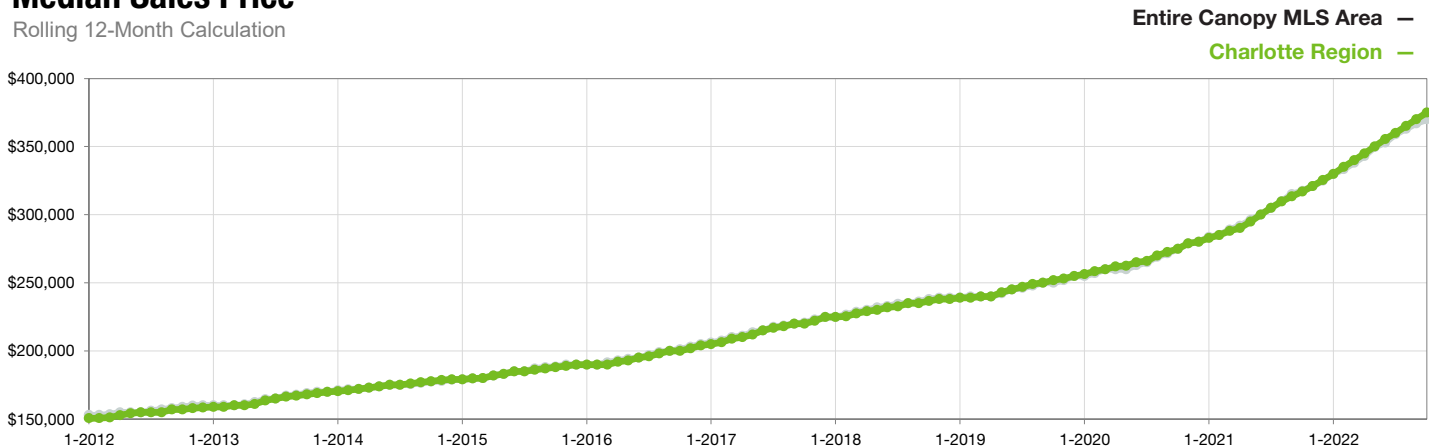
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October



Median Sales Price

Rolling 12-Month Calculation



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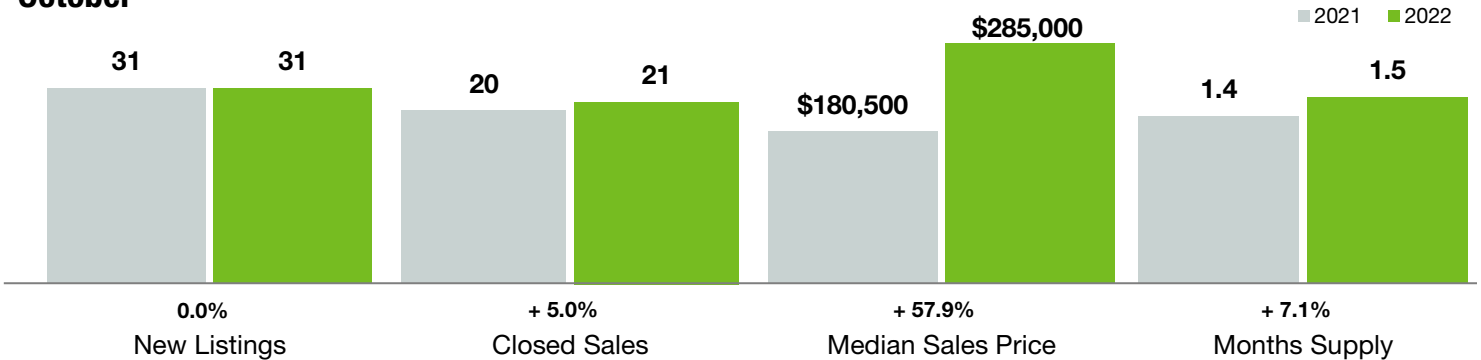
Alexander County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	31	31	0.0%	347	337	- 2.9%
Pending Sales	28	25	- 10.7%	318	284	- 10.7%
Closed Sales	20	21	+ 5.0%	283	297	+ 4.9%
Median Sales Price*	\$180,500	\$285,000	+ 57.9%	\$216,000	\$250,500	+ 16.0%
Average Sales Price*	\$253,995	\$339,292	+ 33.6%	\$256,356	\$293,194	+ 14.4%
Percent of Original List Price Received*	95.8%	92.5%	- 3.4%	98.2%	98.7%	+ 0.5%
List to Close	66	61	- 7.6%	70	75	+ 7.1%
Days on Market Until Sale	24	26	+ 8.3%	23	21	- 8.7%
Cumulative Days on Market Until Sale	22	25	+ 13.6%	25	23	- 8.0%
Average List Price	\$311,010	\$376,883	+ 21.2%	\$286,000	\$322,460	+ 12.7%
Inventory of Homes for Sale	42	43	+ 2.4%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--

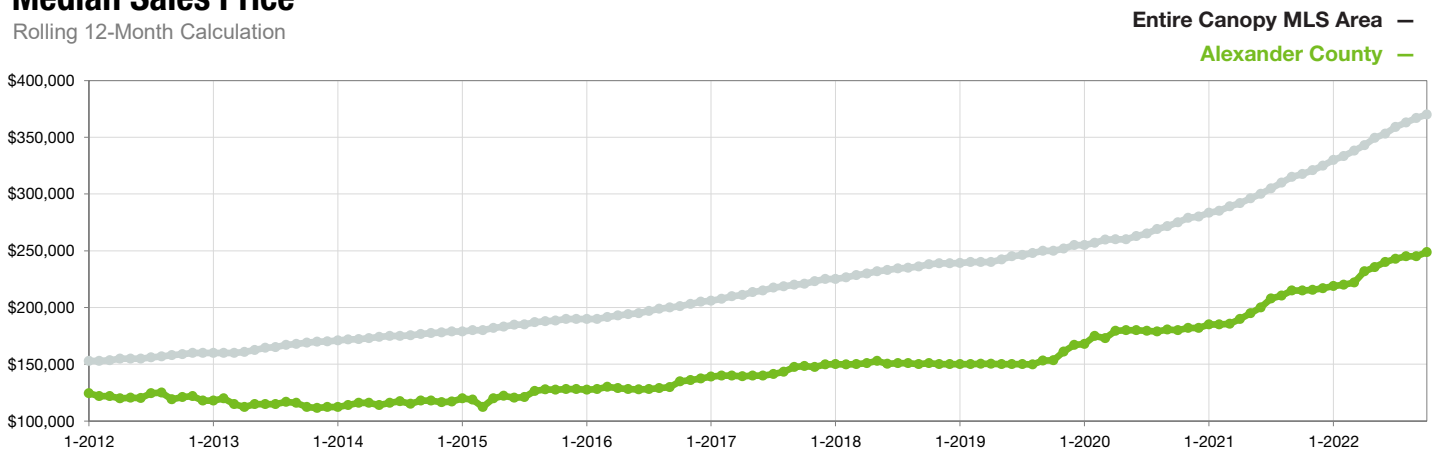
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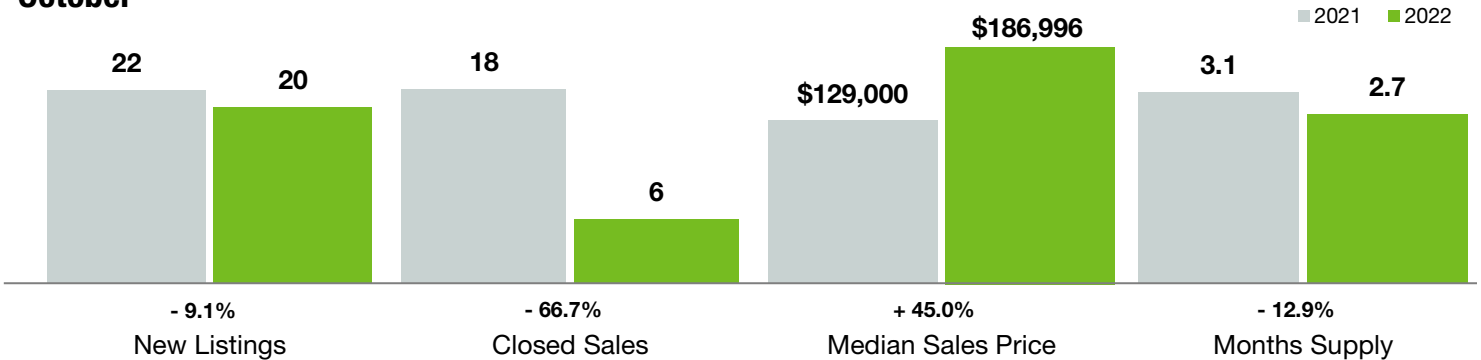
Anson County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	22	20	- 9.1%	187	181	- 3.2%
Pending Sales	7	14	+ 100.0%	145	142	- 2.1%
Closed Sales	18	6	- 66.7%	152	147	- 3.3%
Median Sales Price*	\$129,000	\$186,996	+ 45.0%	\$138,000	\$145,000	+ 5.1%
Average Sales Price*	\$134,328	\$201,232	+ 49.8%	\$160,571	\$182,030	+ 13.4%
Percent of Original List Price Received*	94.2%	96.3%	+ 2.2%	94.6%	93.6%	- 1.1%
List to Close	77	58	- 24.7%	94	96	+ 2.1%
Days on Market Until Sale	28	19	- 32.1%	38	41	+ 7.9%
Cumulative Days on Market Until Sale	27	19	- 29.6%	39	41	+ 5.1%
Average List Price	\$206,277	\$253,380	+ 22.8%	\$162,437	\$204,710	+ 26.0%
Inventory of Homes for Sale	44	40	- 9.1%	--	--	--
Months Supply of Inventory	3.1	2.7	- 12.9%	--	--	--

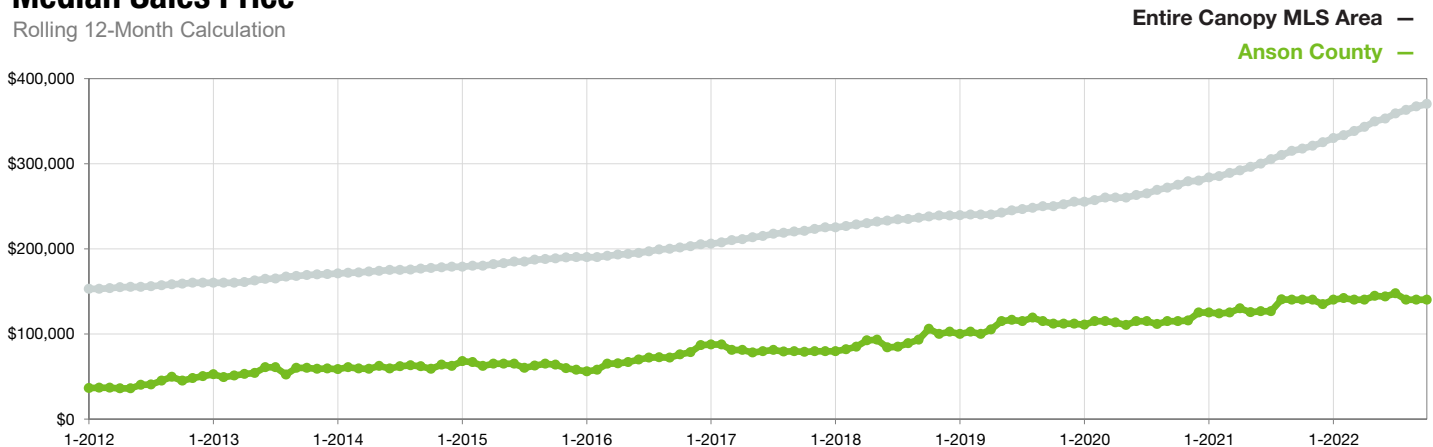
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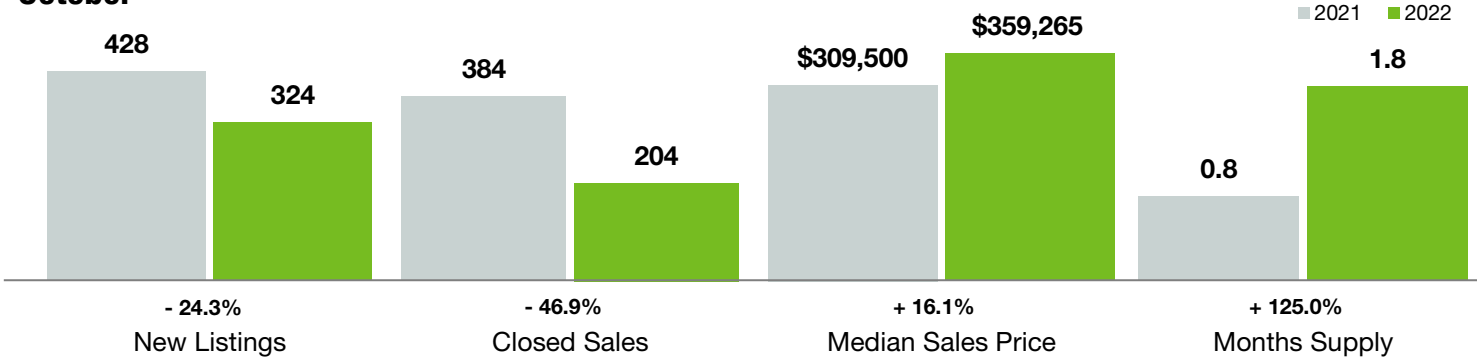
Cabarrus County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	428	324	- 24.3%	4,173	3,619	- 13.3%
Pending Sales	388	216	- 44.3%	3,843	2,899	- 24.6%
Closed Sales	384	204	- 46.9%	3,628	3,124	- 13.9%
Median Sales Price*	\$309,500	\$359,265	+ 16.1%	\$310,500	\$375,000	+ 20.8%
Average Sales Price*	\$334,553	\$375,184	+ 12.1%	\$335,222	\$395,138	+ 17.9%
Percent of Original List Price Received*	100.7%	95.8%	- 4.9%	101.3%	100.7%	- 0.6%
List to Close	62	74	+ 19.4%	61	69	+ 13.1%
Days on Market Until Sale	13	26	+ 100.0%	15	15	0.0%
Cumulative Days on Market Until Sale	13	26	+ 100.0%	14	15	+ 7.1%
Average List Price	\$389,335	\$407,566	+ 4.7%	\$345,820	\$400,878	+ 15.9%
Inventory of Homes for Sale	286	532	+ 86.0%	--	--	--
Months Supply of Inventory	0.8	1.8	+ 125.0%	--	--	--

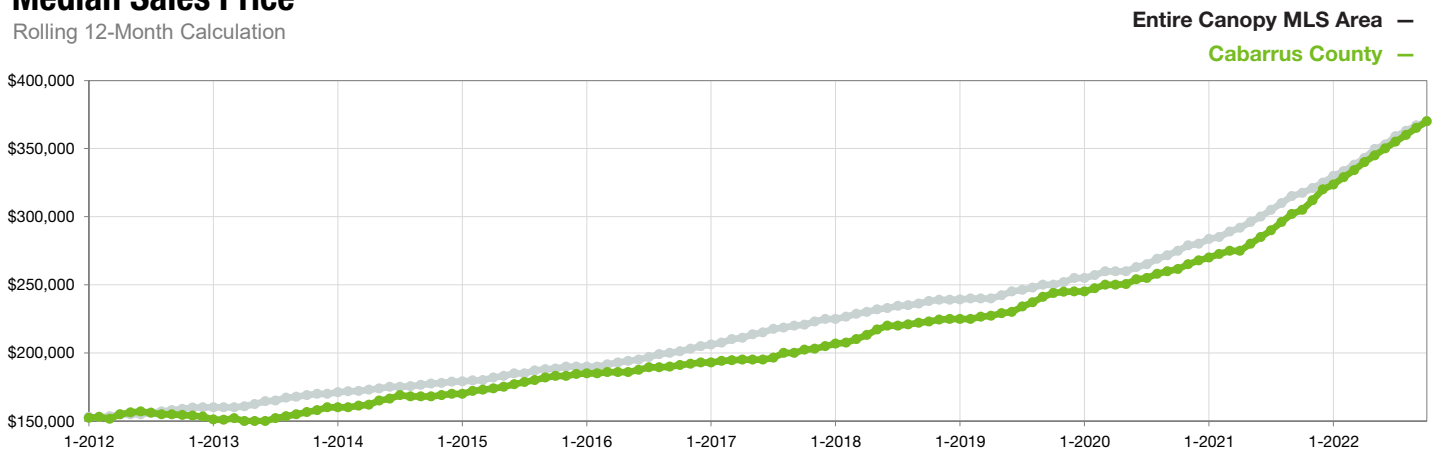
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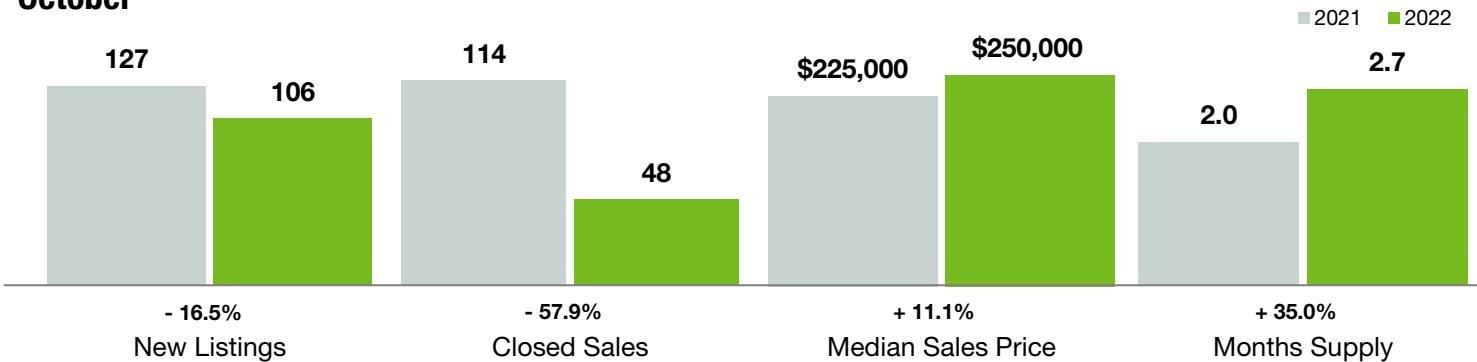
Cleveland County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	127	106	- 16.5%	1,152	1,169	+ 1.5%
Pending Sales	103	80	- 22.3%	977	879	- 10.0%
Closed Sales	114	48	- 57.9%	938	916	- 2.3%
Median Sales Price*	\$225,000	\$250,000	+ 11.1%	\$201,000	\$229,240	+ 14.0%
Average Sales Price*	\$240,849	\$254,814	+ 5.8%	\$223,083	\$260,689	+ 16.9%
Percent of Original List Price Received*	99.9%	93.8%	- 6.1%	98.3%	97.3%	- 1.0%
List to Close	94	75	- 20.2%	77	76	- 1.3%
Days on Market Until Sale	19	32	+ 68.4%	20	27	+ 35.0%
Cumulative Days on Market Until Sale	27	32	+ 18.5%	23	29	+ 26.1%
Average List Price	\$320,988	\$268,826	- 16.3%	\$252,228	\$270,498	+ 7.2%
Inventory of Homes for Sale	187	244	+ 30.5%	--	--	--
Months Supply of Inventory	2.0	2.7	+ 35.0%	--	--	--

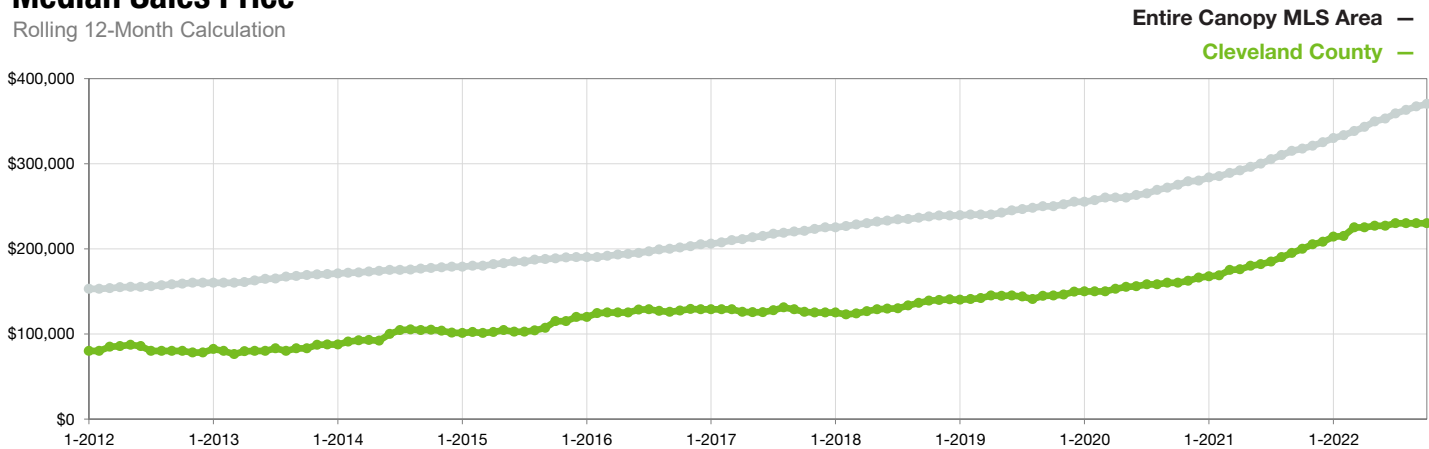
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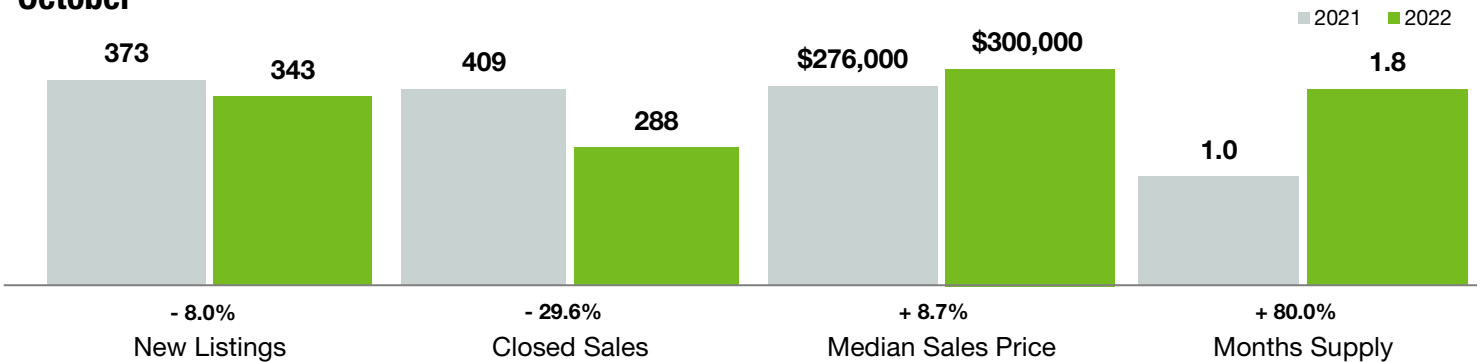
Gaston County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	373	343	- 8.0%	4,153	3,994	- 3.8%
Pending Sales	389	266	- 31.6%	3,824	3,279	- 14.3%
Closed Sales	409	288	- 29.6%	3,739	3,381	- 9.6%
Median Sales Price*	\$276,000	\$300,000	+ 8.7%	\$255,995	\$305,000	+ 19.1%
Average Sales Price*	\$297,276	\$317,961	+ 7.0%	\$281,076	\$325,887	+ 15.9%
Percent of Original List Price Received*	100.1%	95.3%	- 4.8%	100.7%	99.7%	- 1.0%
List to Close	73	76	+ 4.1%	78	72	- 7.7%
Days on Market Until Sale	15	26	+ 73.3%	18	20	+ 11.1%
Cumulative Days on Market Until Sale	14	27	+ 92.9%	18	18	0.0%
Average List Price	\$297,209	\$330,911	+ 11.3%	\$281,876	\$328,900	+ 16.7%
Inventory of Homes for Sale	371	583	+ 57.1%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

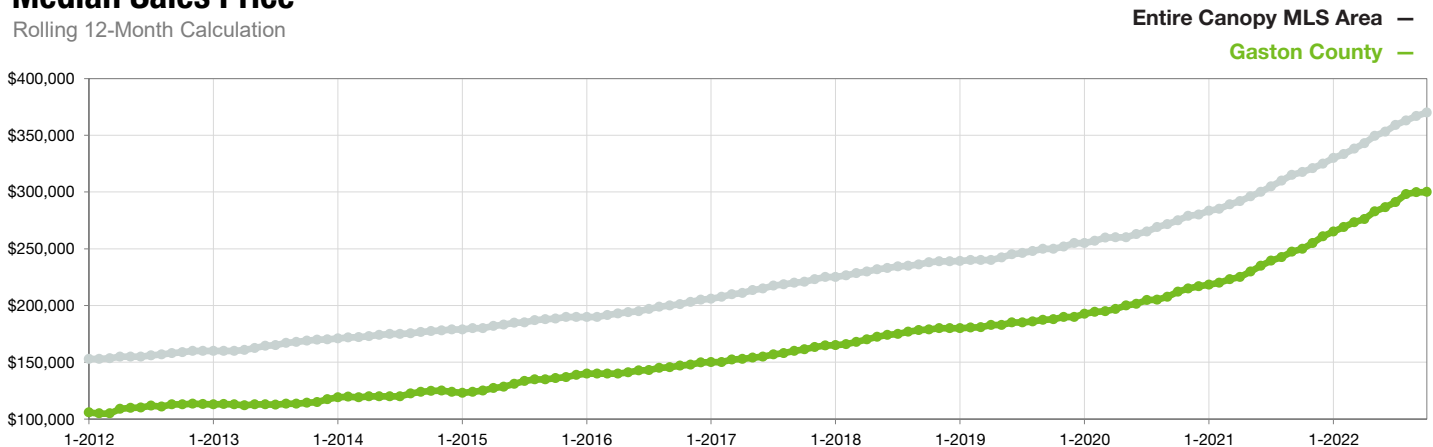
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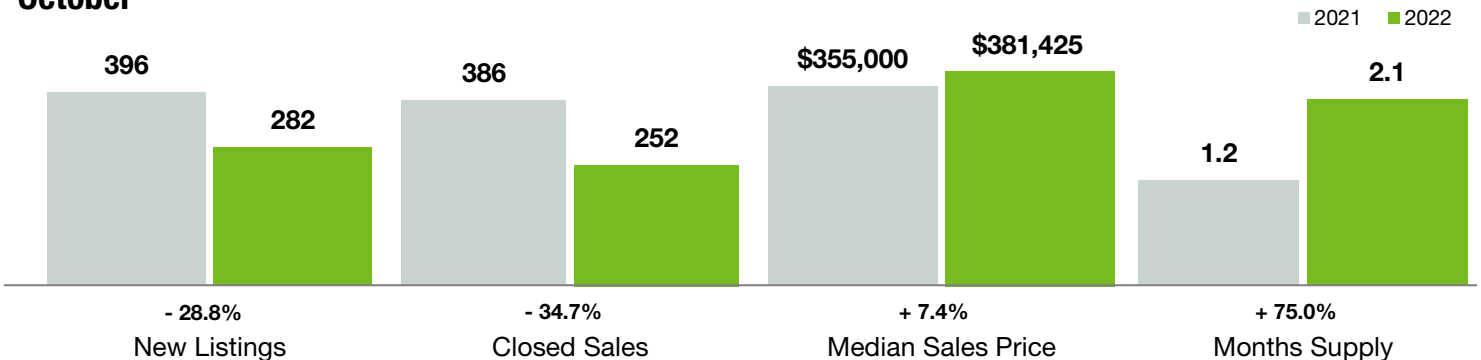
Iredell County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	396	282	- 28.8%	3,963	3,735	- 5.8%
Pending Sales	362	266	- 26.5%	3,643	2,954	- 18.9%
Closed Sales	386	252	- 34.7%	3,584	2,916	- 18.6%
Median Sales Price*	\$355,000	\$381,425	+ 7.4%	\$335,311	\$380,000	+ 13.3%
Average Sales Price*	\$438,470	\$553,333	+ 26.2%	\$413,932	\$487,993	+ 17.9%
Percent of Original List Price Received*	99.5%	96.3%	- 3.2%	100.7%	99.3%	- 1.4%
List to Close	62	94	+ 51.6%	73	72	- 1.4%
Days on Market Until Sale	17	30	+ 76.5%	22	22	0.0%
Cumulative Days on Market Until Sale	16	32	+ 100.0%	21	21	0.0%
Average List Price	\$453,309	\$465,543	+ 2.7%	\$445,417	\$515,713	+ 15.8%
Inventory of Homes for Sale	424	616	+ 45.3%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--

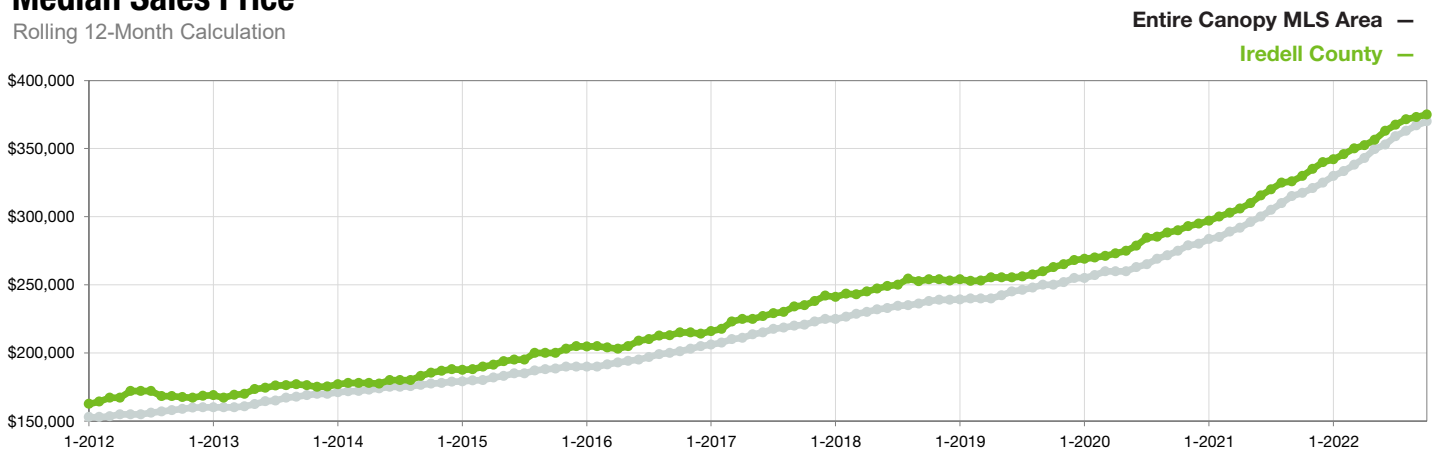
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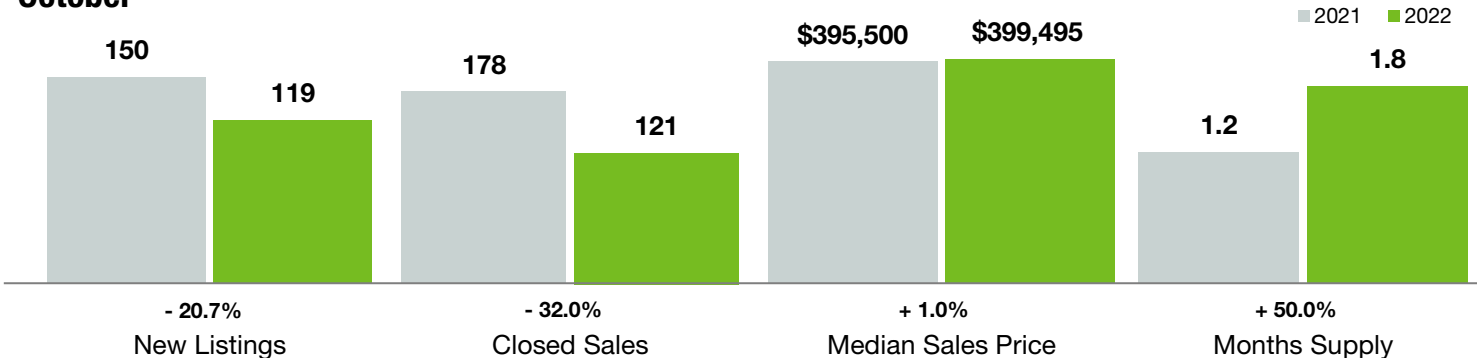
Lincoln County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	150	119	- 20.7%	1,767	1,562	- 11.6%
Pending Sales	154	99	- 35.7%	1,692	1,309	- 22.6%
Closed Sales	178	121	- 32.0%	1,577	1,355	- 14.1%
Median Sales Price*	\$395,500	\$399,495	+ 1.0%	\$341,286	\$416,500	+ 22.0%
Average Sales Price*	\$441,036	\$439,438	- 0.4%	\$385,889	\$453,081	+ 17.4%
Percent of Original List Price Received*	99.4%	96.1%	- 3.3%	100.3%	100.0%	- 0.3%
List to Close	92	88	- 4.3%	89	92	+ 3.4%
Days on Market Until Sale	29	35	+ 20.7%	29	27	- 6.9%
Cumulative Days on Market Until Sale	25	31	+ 24.0%	29	26	- 10.3%
Average List Price	\$419,648	\$539,970	+ 28.7%	\$409,835	\$474,399	+ 15.8%
Inventory of Homes for Sale	198	233	+ 17.7%	--	--	--
Months Supply of Inventory	1.2	1.8	+ 50.0%	--	--	--

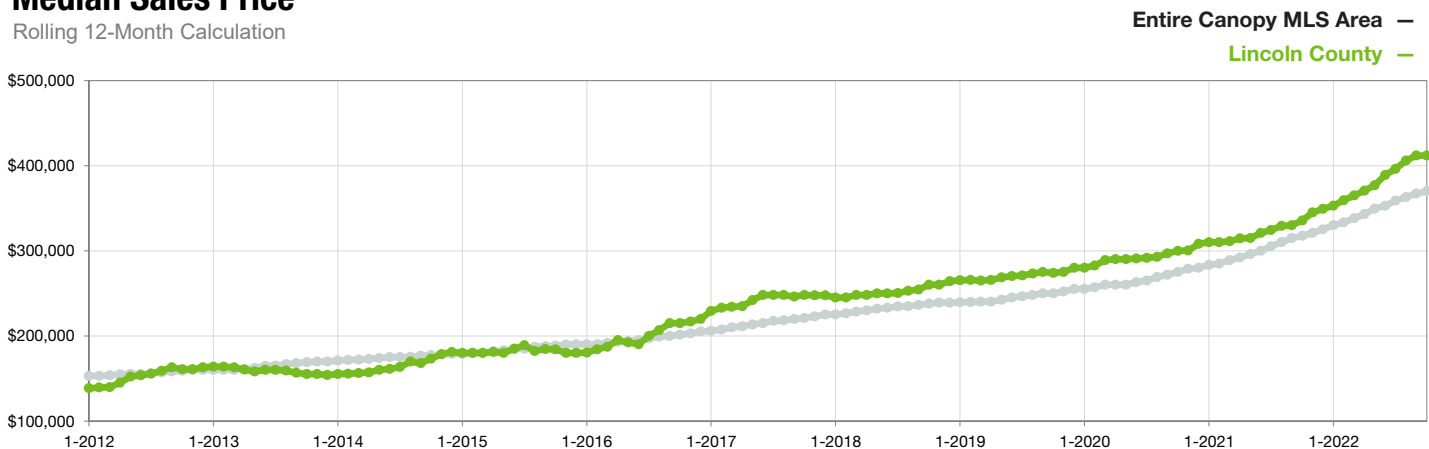
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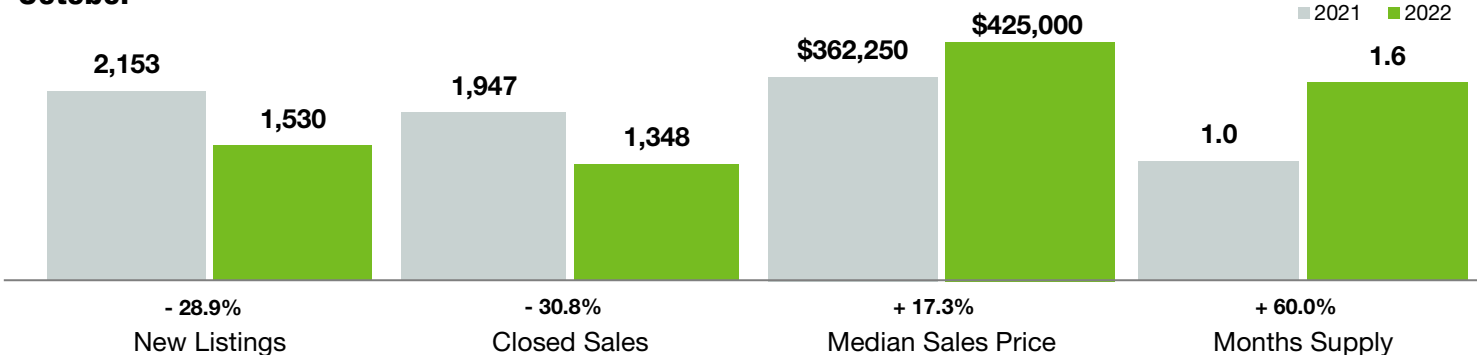
Mecklenburg County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	2,153	1,530	- 28.9%	21,988	19,532	- 11.2%
Pending Sales	1,996	1,175	- 41.1%	20,301	16,123	- 20.6%
Closed Sales	1,947	1,348	- 30.8%	19,454	16,792	- 13.7%
Median Sales Price*	\$362,250	\$425,000	+ 17.3%	\$350,000	\$415,000	+ 18.6%
Average Sales Price*	\$434,715	\$520,100	+ 19.6%	\$436,298	\$509,771	+ 16.8%
Percent of Original List Price Received*	101.3%	97.2%	- 4.0%	101.4%	101.4%	0.0%
List to Close	75	83	+ 10.7%	73	74	+ 1.4%
Days on Market Until Sale	16	26	+ 62.5%	19	18	- 5.3%
Cumulative Days on Market Until Sale	16	26	+ 62.5%	20	17	- 15.0%
Average List Price	\$454,354	\$535,113	+ 17.8%	\$454,447	\$529,306	+ 16.5%
Inventory of Homes for Sale	1,921	2,632	+ 37.0%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

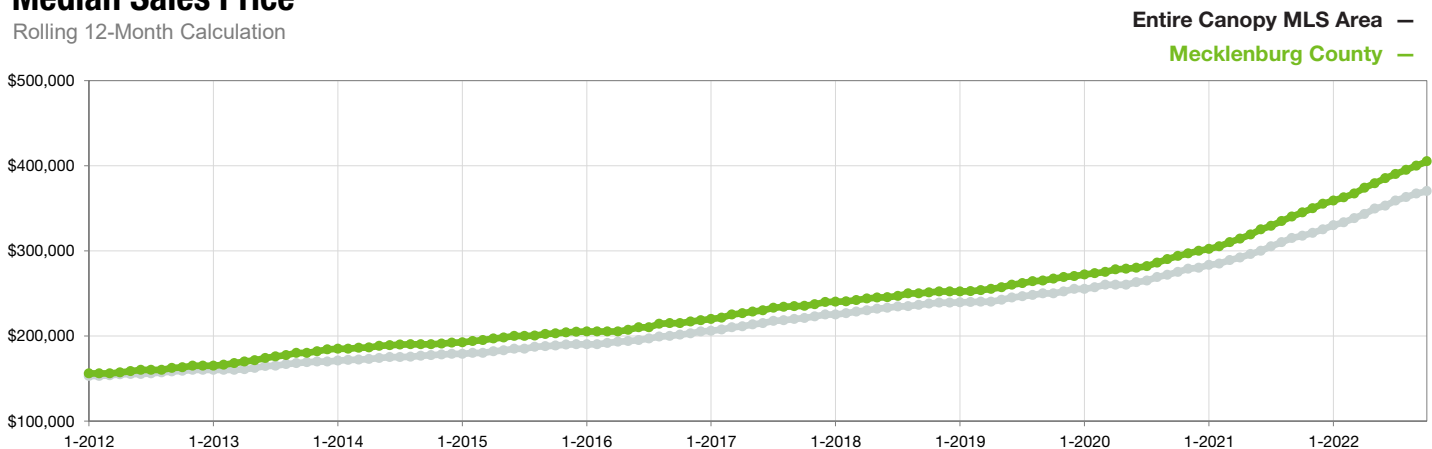
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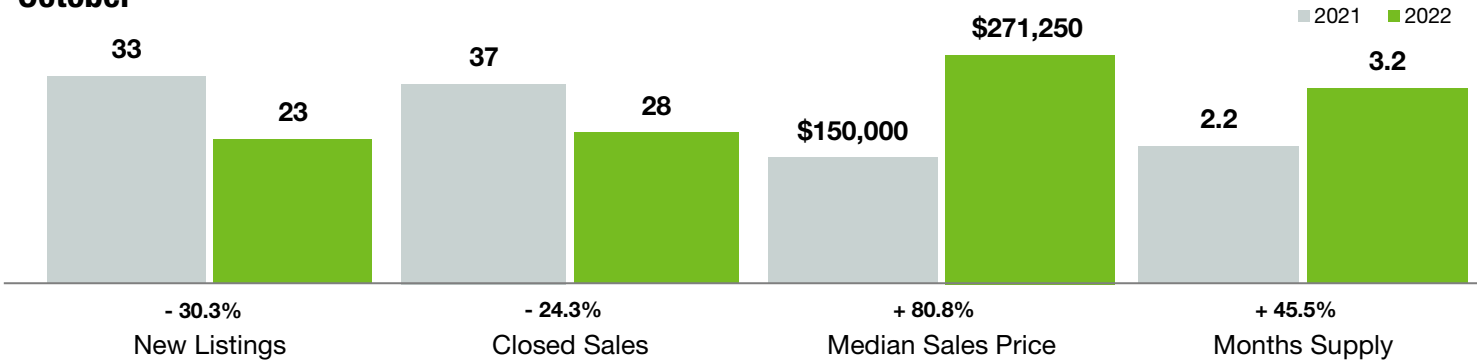
Montgomery County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	33	23	- 30.3%	385	359	- 6.8%
Pending Sales	31	16	- 48.4%	352	288	- 18.2%
Closed Sales	37	28	- 24.3%	344	282	- 18.0%
Median Sales Price*	\$150,000	\$271,250	+ 80.8%	\$160,600	\$184,998	+ 15.2%
Average Sales Price*	\$240,954	\$273,639	+ 13.6%	\$279,700	\$309,873	+ 10.8%
Percent of Original List Price Received*	96.0%	89.7%	- 6.6%	93.4%	93.7%	+ 0.3%
List to Close	90	107	+ 18.9%	109	78	- 28.4%
Days on Market Until Sale	46	63	+ 37.0%	67	39	- 41.8%
Cumulative Days on Market Until Sale	47	63	+ 34.0%	72	42	- 41.7%
Average List Price	\$342,661	\$323,478	- 5.6%	\$320,362	\$344,836	+ 7.6%
Inventory of Homes for Sale	73	89	+ 21.9%	--	--	--
Months Supply of Inventory	2.2	3.2	+ 45.5%	--	--	--

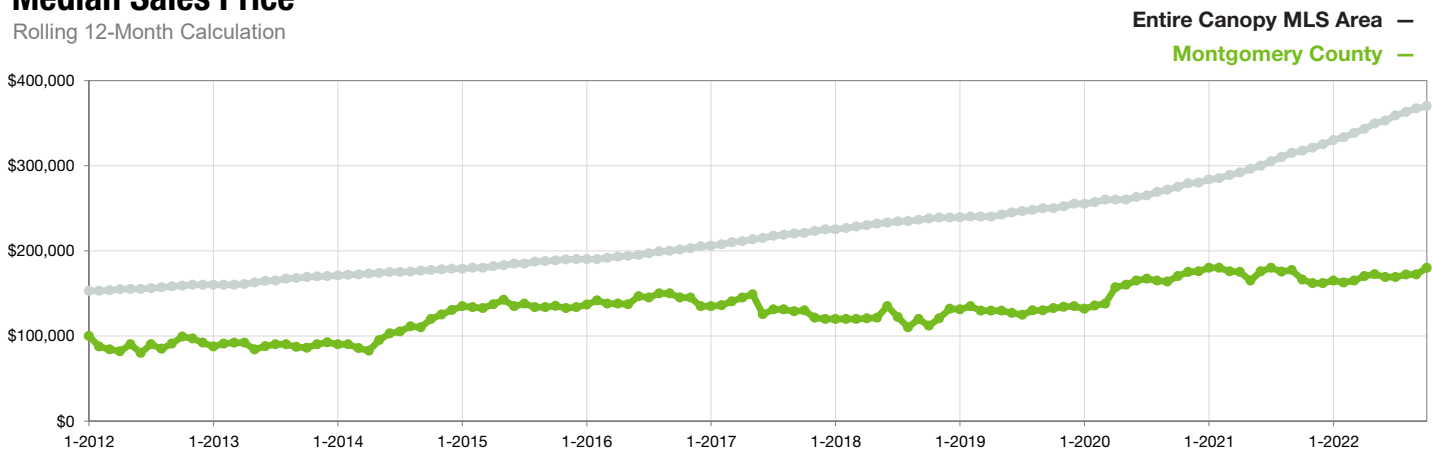
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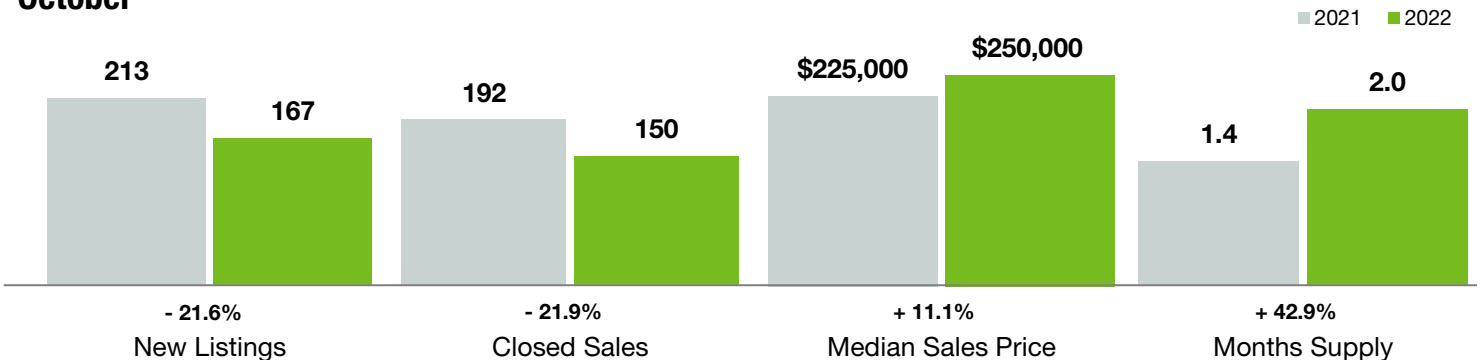
Rowan County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	213	167	- 21.6%	2,156	2,260	+ 4.8%
Pending Sales	185	133	- 28.1%	1,921	1,797	- 6.5%
Closed Sales	192	150	- 21.9%	1,880	1,817	- 3.4%
Median Sales Price*	\$225,000	\$250,000	+ 11.1%	\$220,000	\$260,000	+ 18.2%
Average Sales Price*	\$250,988	\$270,134	+ 7.6%	\$242,875	\$287,220	+ 18.3%
Percent of Original List Price Received*	98.5%	94.6%	- 4.0%	98.9%	98.9%	0.0%
List to Close	68	81	+ 19.1%	74	71	- 4.1%
Days on Market Until Sale	19	29	+ 52.6%	20	20	0.0%
Cumulative Days on Market Until Sale	18	32	+ 77.8%	21	22	+ 4.8%
Average List Price	\$259,050	\$335,669	+ 29.6%	\$254,663	\$312,193	+ 22.6%
Inventory of Homes for Sale	262	370	+ 41.2%	--	--	--
Months Supply of Inventory	1.4	2.0	+ 42.9%	--	--	--

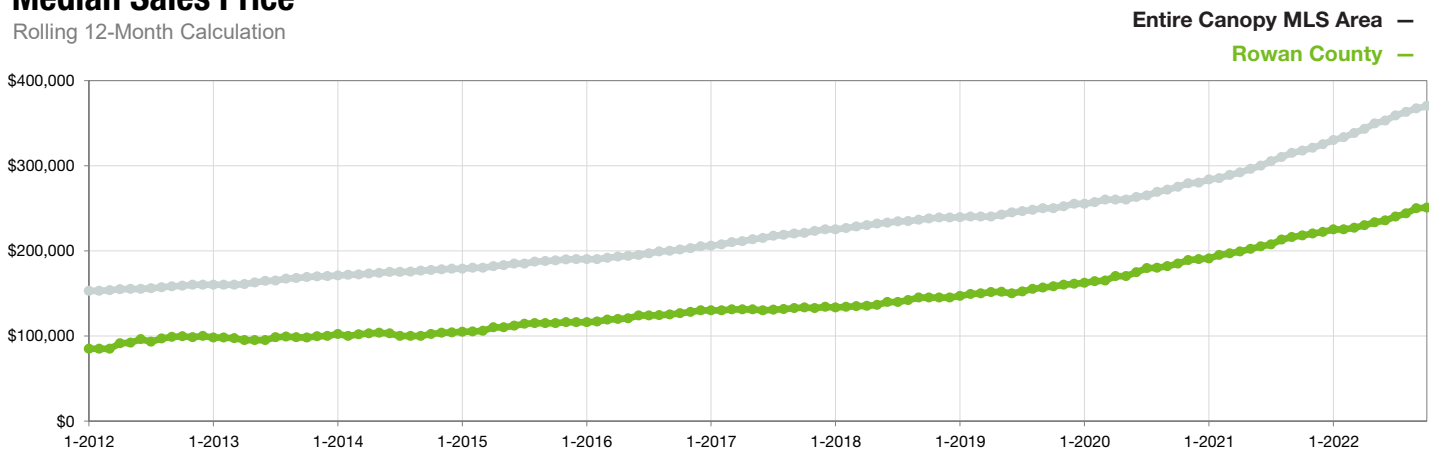
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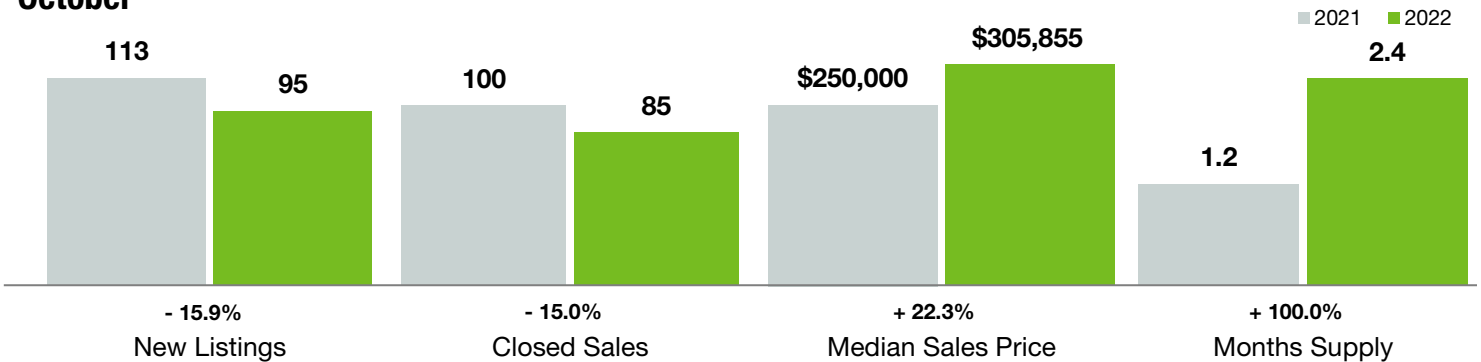
Stanly County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	113	95	- 15.9%	938	1,128	+ 20.3%
Pending Sales	107	70	- 34.6%	854	888	+ 4.0%
Closed Sales	100	85	- 15.0%	804	885	+ 10.1%
Median Sales Price*	\$250,000	\$305,855	+ 22.3%	\$220,500	\$290,000	+ 31.5%
Average Sales Price*	\$268,838	\$346,044	+ 28.7%	\$252,781	\$317,117	+ 25.5%
Percent of Original List Price Received*	98.6%	96.4%	- 2.2%	98.7%	98.1%	- 0.6%
List to Close	57	94	+ 64.9%	69	80	+ 15.9%
Days on Market Until Sale	18	27	+ 50.0%	24	23	- 4.2%
Cumulative Days on Market Until Sale	18	33	+ 83.3%	23	22	- 4.3%
Average List Price	\$275,544	\$422,840	+ 53.5%	\$270,010	\$330,316	+ 22.3%
Inventory of Homes for Sale	95	206	+ 116.8%	--	--	--
Months Supply of Inventory	1.2	2.4	+ 100.0%	--	--	--

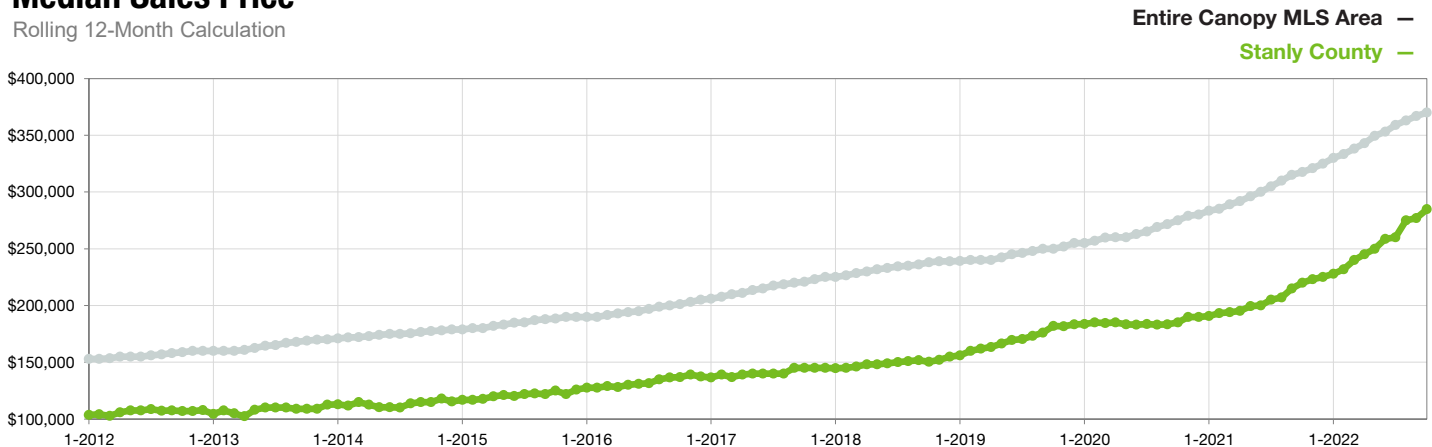
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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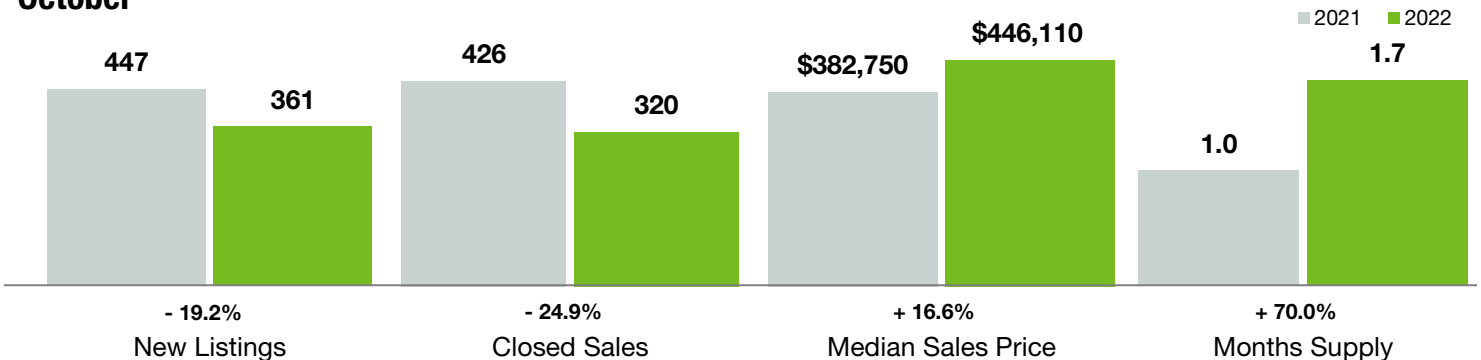
Union County

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	447	361	- 19.2%	4,962	4,565	- 8.0%
Pending Sales	403	300	- 25.6%	4,534	3,638	- 19.8%
Closed Sales	426	320	- 24.9%	4,231	3,813	- 9.9%
Median Sales Price*	\$382,750	\$446,110	+ 16.6%	\$375,000	\$441,968	+ 17.9%
Average Sales Price*	\$450,248	\$595,722	+ 32.3%	\$450,753	\$542,593	+ 20.4%
Percent of Original List Price Received*	101.1%	97.2%	- 3.9%	101.9%	100.8%	- 1.1%
List to Close	78	91	+ 16.7%	71	84	+ 18.3%
Days on Market Until Sale	15	25	+ 66.7%	16	18	+ 12.5%
Cumulative Days on Market Until Sale	17	34	+ 100.0%	17	23	+ 35.3%
Average List Price	\$467,088	\$602,986	+ 29.1%	\$468,136	\$579,117	+ 23.7%
Inventory of Homes for Sale	410	610	+ 48.8%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

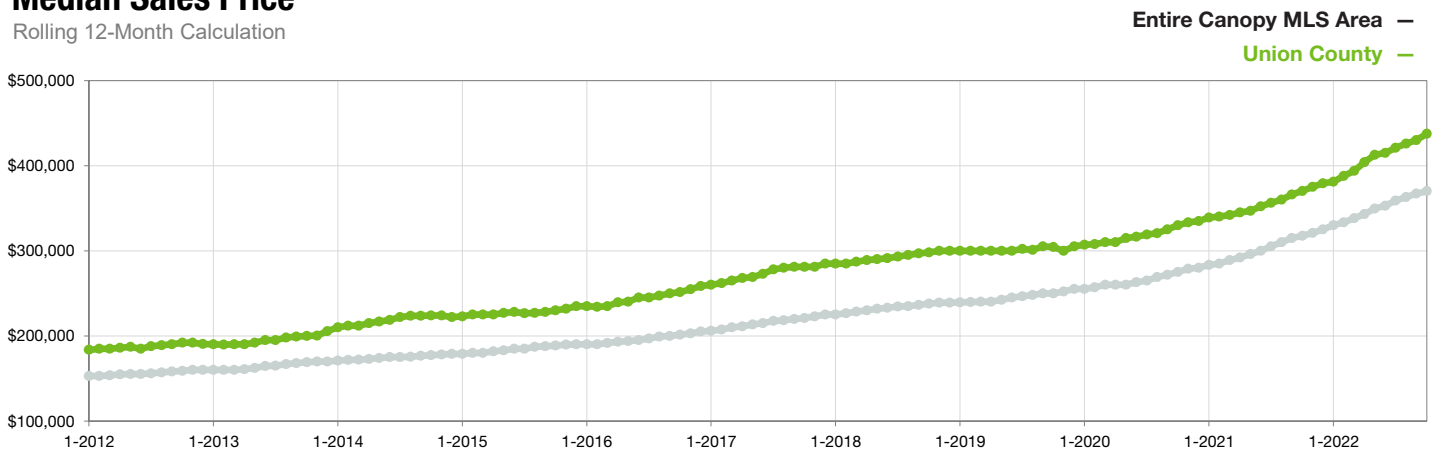
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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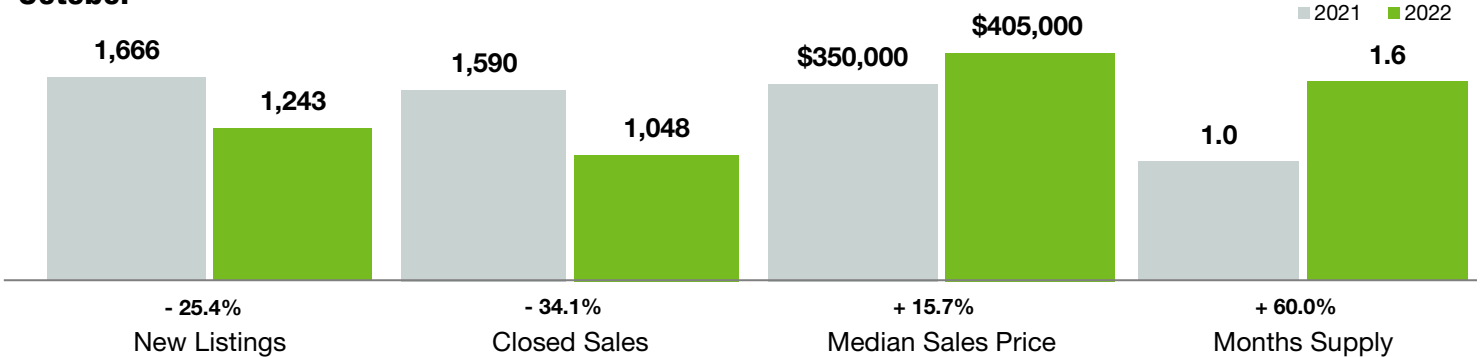
City of Charlotte

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	1,666	1,243	- 25.4%	17,627	15,661	- 11.2%
Pending Sales	1,557	942	- 39.5%	16,268	12,878	- 20.8%
Closed Sales	1,590	1,048	- 34.1%	15,564	13,387	- 14.0%
Median Sales Price*	\$350,000	\$405,000	+ 15.7%	\$335,000	\$395,950	+ 18.2%
Average Sales Price*	\$418,136	\$498,230	+ 19.2%	\$425,504	\$494,407	+ 16.2%
Percent of Original List Price Received*	101.2%	97.0%	- 4.2%	101.3%	101.3%	0.0%
List to Close	76	81	+ 6.6%	73	72	- 1.4%
Days on Market Until Sale	16	25	+ 56.3%	18	17	- 5.6%
Cumulative Days on Market Until Sale	17	27	+ 58.8%	20	17	- 15.0%
Average List Price	\$431,780	\$514,116	+ 19.1%	\$444,942	\$509,560	+ 14.5%
Inventory of Homes for Sale	1,531	2,112	+ 37.9%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

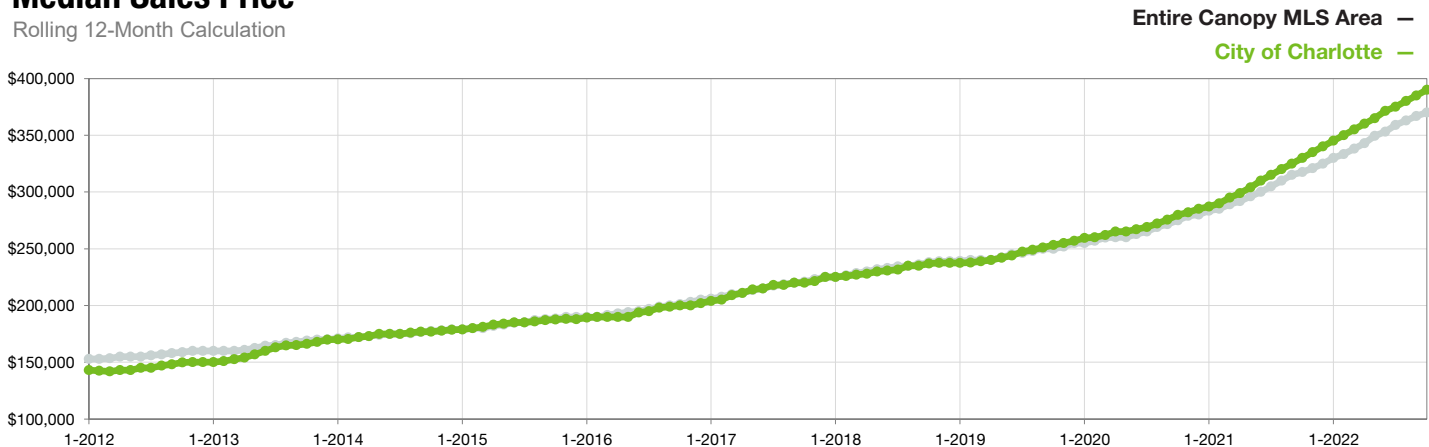
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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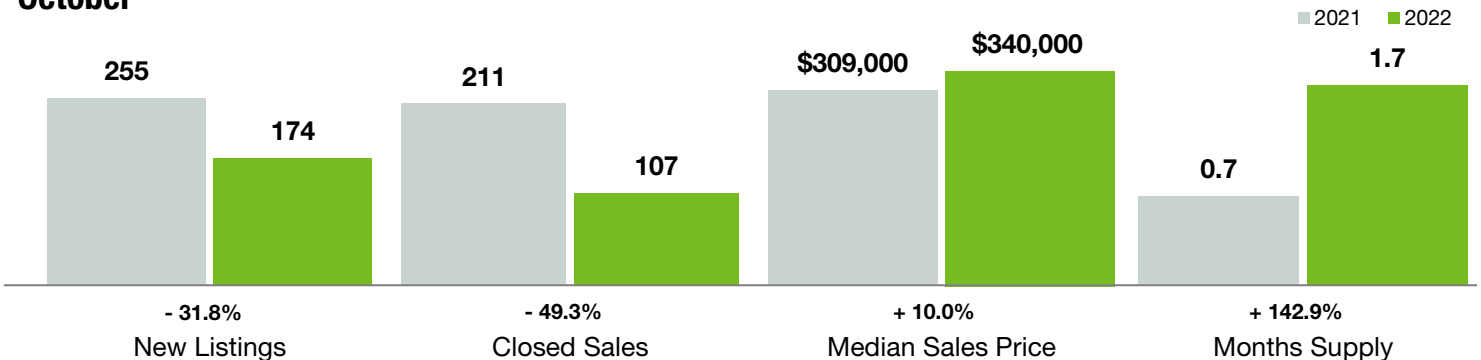
Concord

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	255	174	- 31.8%	2,351	2,062	- 12.3%
Pending Sales	224	114	- 49.1%	2,184	1,689	- 22.7%
Closed Sales	211	107	- 49.3%	2,098	1,845	- 12.1%
Median Sales Price*	\$309,000	\$340,000	+ 10.0%	\$309,945	\$372,500	+ 20.2%
Average Sales Price*	\$328,182	\$359,051	+ 9.4%	\$333,374	\$397,704	+ 19.3%
Percent of Original List Price Received*	101.3%	94.9%	- 6.3%	101.7%	101.0%	- 0.7%
List to Close	63	62	- 1.6%	61	69	+ 13.1%
Days on Market Until Sale	12	25	+ 108.3%	14	15	+ 7.1%
Cumulative Days on Market Until Sale	12	27	+ 125.0%	14	14	0.0%
Average List Price	\$405,514	\$402,484	- 0.7%	\$346,324	\$395,236	+ 14.1%
Inventory of Homes for Sale	156	289	+ 85.3%	--	--	--
Months Supply of Inventory	0.7	1.7	+ 142.9%	--	--	--

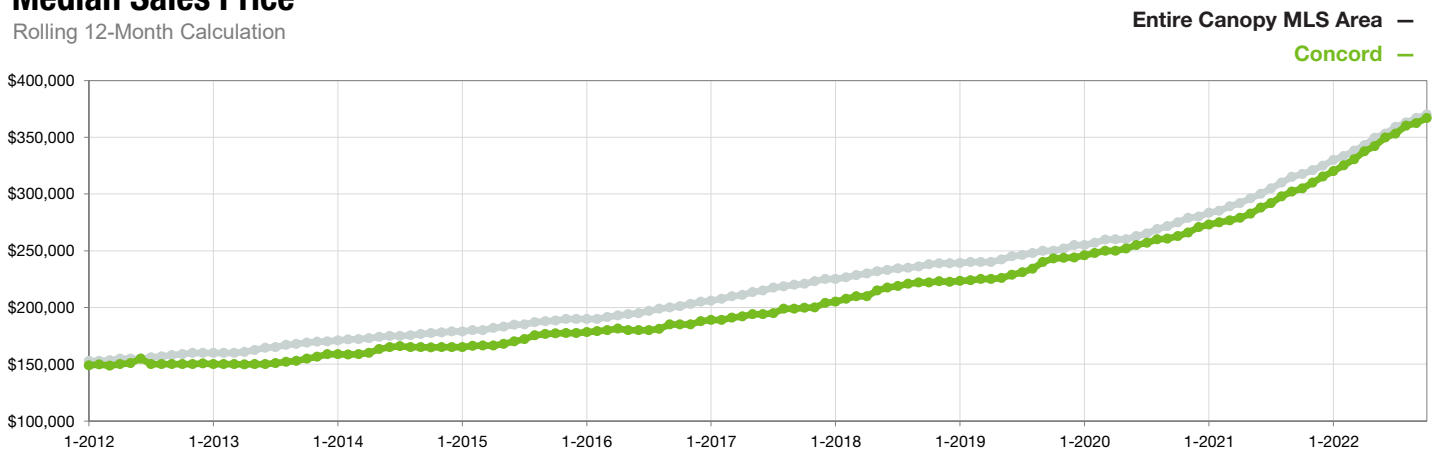
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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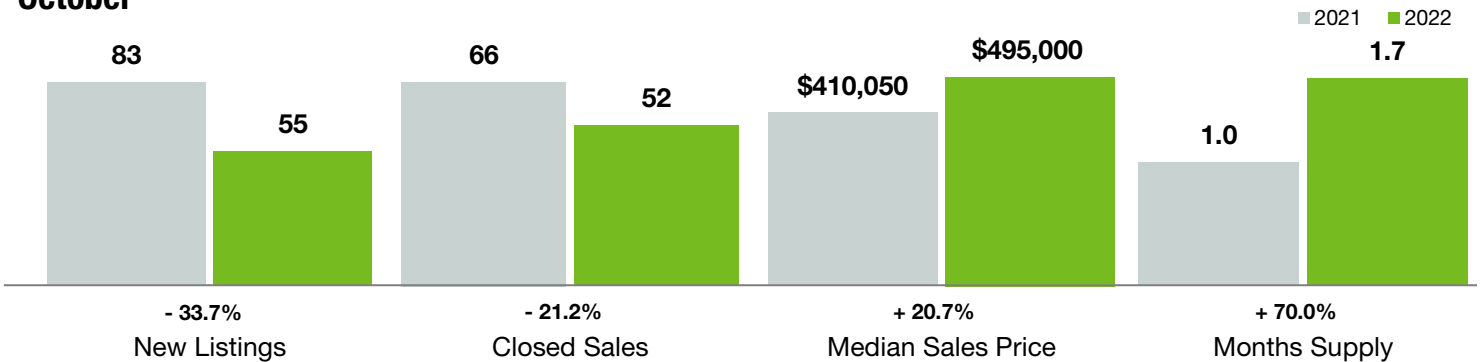
Cornelius

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	83	55	- 33.7%	805	734	- 8.8%
Pending Sales	80	45	- 43.8%	743	597	- 19.7%
Closed Sales	66	52	- 21.2%	734	577	- 21.4%
Median Sales Price*	\$410,050	\$495,000	+ 20.7%	\$395,050	\$484,500	+ 22.6%
Average Sales Price*	\$711,801	\$798,481	+ 12.2%	\$626,133	\$730,987	+ 16.7%
Percent of Original List Price Received*	99.5%	96.6%	- 2.9%	100.4%	100.5%	+ 0.1%
List to Close	56	65	+ 16.1%	61	56	- 8.2%
Days on Market Until Sale	12	25	+ 108.3%	19	16	- 15.8%
Cumulative Days on Market Until Sale	12	29	+ 141.7%	22	17	- 22.7%
Average List Price	\$706,938	\$947,633	+ 34.0%	\$662,094	\$827,361	+ 25.0%
Inventory of Homes for Sale	74	98	+ 32.4%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

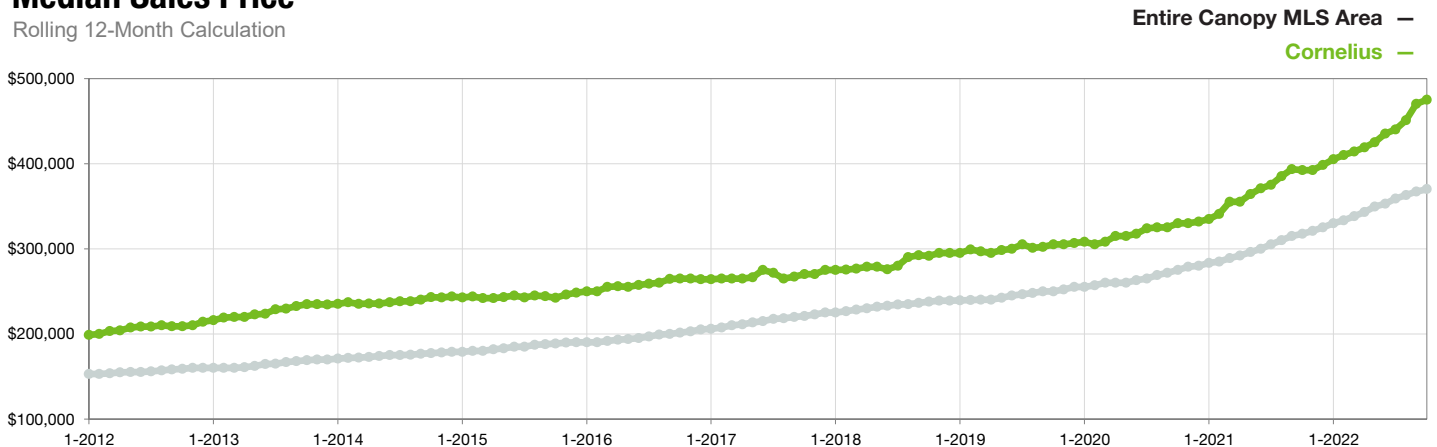
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October



Median Sales Price

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Local Market Update for October 2022

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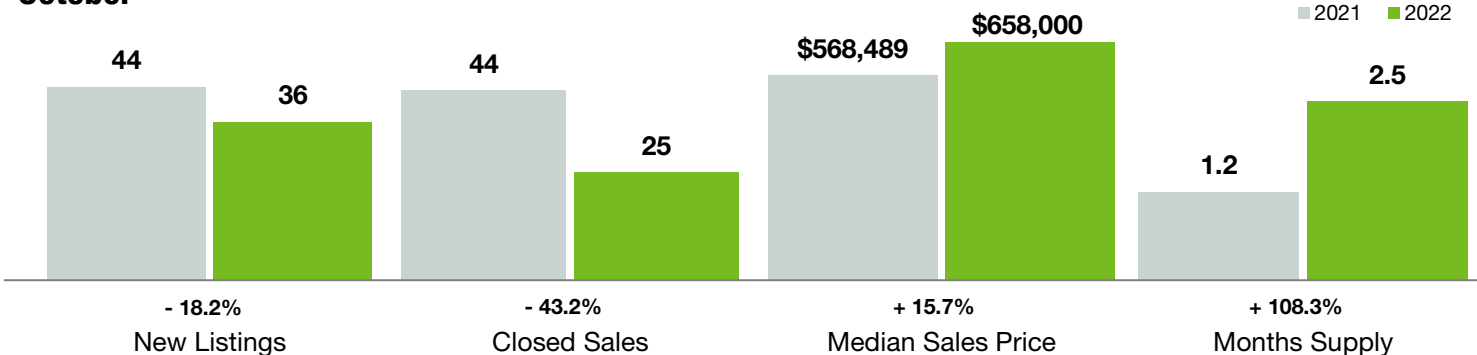
Davidson

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	44	36	- 18.2%	504	499	- 1.0%
Pending Sales	43	24	- 44.2%	466	383	- 17.8%
Closed Sales	44	25	- 43.2%	492	406	- 17.5%
Median Sales Price*	\$568,489	\$658,000	+ 15.7%	\$506,108	\$585,000	+ 15.6%
Average Sales Price*	\$612,928	\$770,937	+ 25.8%	\$595,686	\$686,480	+ 15.2%
Percent of Original List Price Received*	101.0%	95.6%	- 5.3%	100.6%	100.4%	- 0.2%
List to Close	74	74	0.0%	88	82	- 6.8%
Days on Market Until Sale	26	31	+ 19.2%	36	29	- 19.4%
Cumulative Days on Market Until Sale	22	34	+ 54.5%	30	22	- 26.7%
Average List Price	\$661,775	\$724,475	+ 9.5%	\$619,304	\$753,981	+ 21.7%
Inventory of Homes for Sale	56	95	+ 69.6%	--	--	--
Months Supply of Inventory	1.2	2.5	+ 108.3%	--	--	--

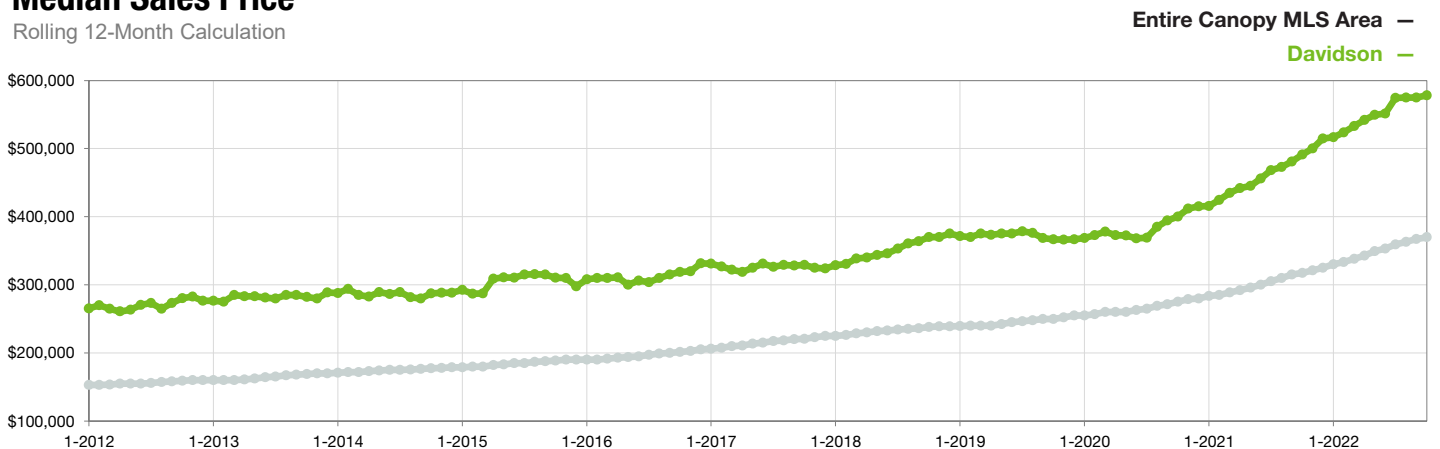
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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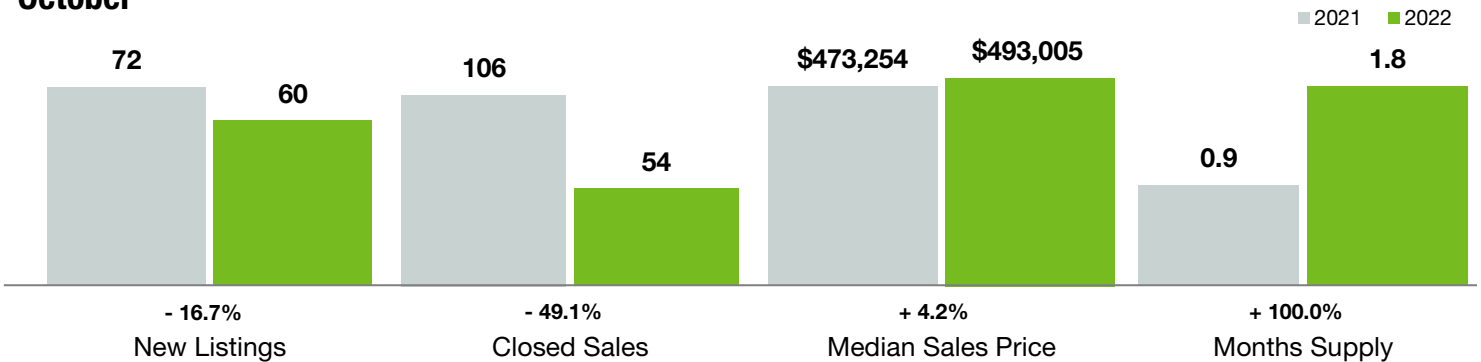
Denver

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	72	60	- 16.7%	884	681	- 23.0%
Pending Sales	73	37	- 49.3%	857	559	- 34.8%
Closed Sales	106	54	- 49.1%	824	619	- 24.9%
Median Sales Price*	\$473,254	\$493,005	+ 4.2%	\$388,402	\$479,176	+ 23.4%
Average Sales Price*	\$547,017	\$590,190	+ 7.9%	\$478,727	\$584,103	+ 22.0%
Percent of Original List Price Received*	99.4%	97.4%	- 2.0%	100.3%	99.9%	- 0.4%
List to Close	96	90	- 6.3%	97	89	- 8.2%
Days on Market Until Sale	30	35	+ 16.7%	32	23	- 28.1%
Cumulative Days on Market Until Sale	24	24	0.0%	31	17	- 45.2%
Average List Price	\$502,592	\$637,628	+ 26.9%	\$511,640	\$617,054	+ 20.6%
Inventory of Homes for Sale	79	101	+ 27.8%	--	--	--
Months Supply of Inventory	0.9	1.8	+ 100.0%	--	--	--

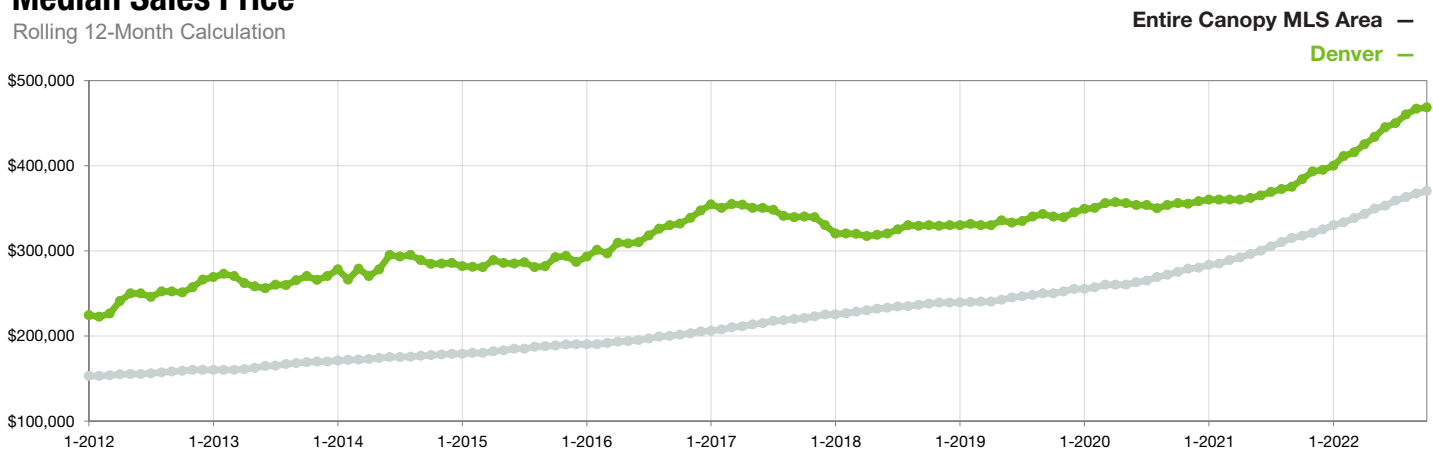
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October



Median Sales Price

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Local Market Update for October 2022

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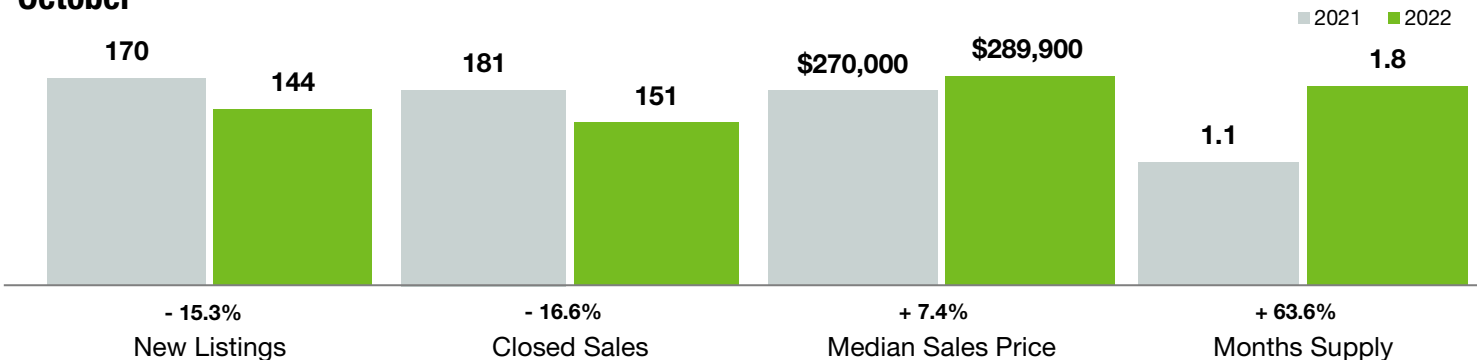
Gastonia

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	170	144	- 15.3%	1,828	1,892	+ 3.5%
Pending Sales	169	132	- 21.9%	1,644	1,532	- 6.8%
Closed Sales	181	151	- 16.6%	1,557	1,577	+ 1.3%
Median Sales Price*	\$270,000	\$289,900	+ 7.4%	\$240,000	\$285,000	+ 18.8%
Average Sales Price*	\$274,115	\$288,978	+ 5.4%	\$249,600	\$296,499	+ 18.8%
Percent of Original List Price Received*	99.5%	95.0%	- 4.5%	100.6%	99.6%	- 1.0%
List to Close	72	73	+ 1.4%	69	72	+ 4.3%
Days on Market Until Sale	15	27	+ 80.0%	18	19	+ 5.6%
Cumulative Days on Market Until Sale	15	28	+ 86.7%	18	19	+ 5.6%
Average List Price	\$270,143	\$293,349	+ 8.6%	\$254,505	\$302,341	+ 18.8%
Inventory of Homes for Sale	181	277	+ 53.0%	--	--	--
Months Supply of Inventory	1.1	1.8	+ 63.6%	--	--	--

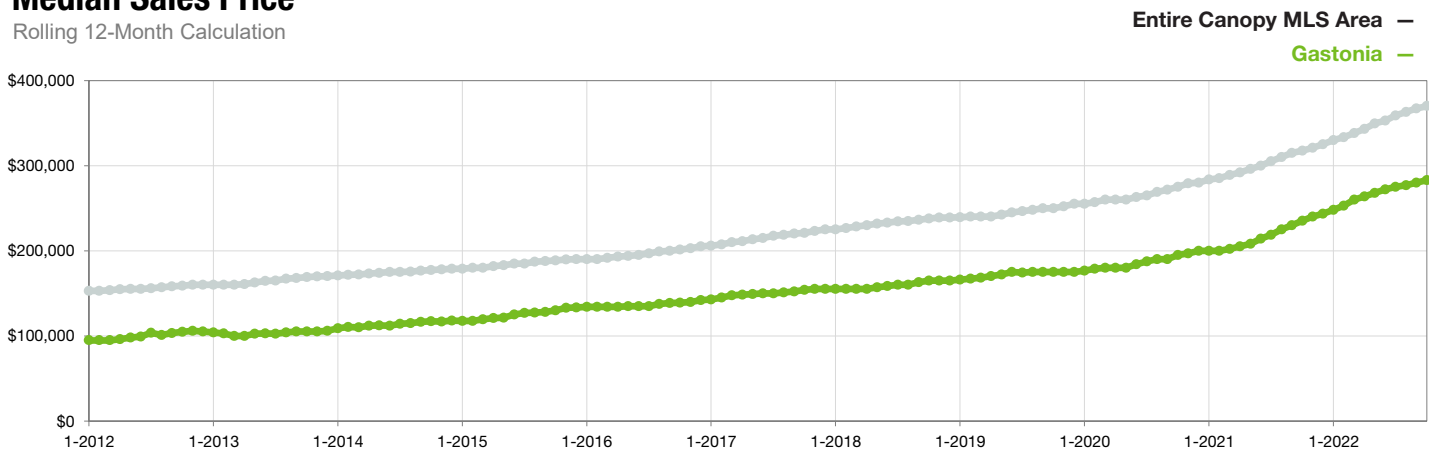
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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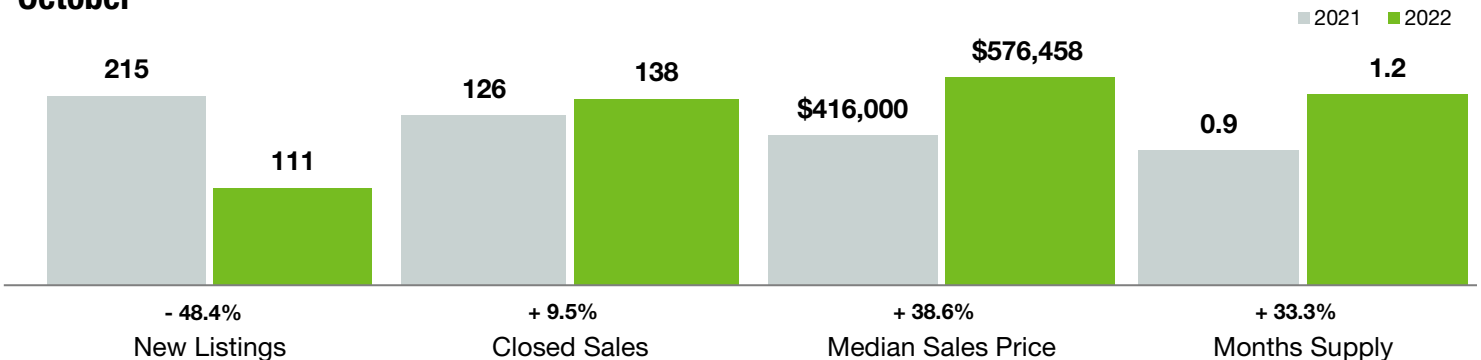
Huntersville

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	215	111	- 48.4%	1,726	1,513	- 12.3%
Pending Sales	187	96	- 48.7%	1,601	1,302	- 18.7%
Closed Sales	126	138	+ 9.5%	1,487	1,423	- 4.3%
Median Sales Price*	\$416,000	\$576,458	+ 38.6%	\$398,500	\$519,766	+ 30.4%
Average Sales Price*	\$474,256	\$579,288	+ 22.1%	\$439,740	\$544,187	+ 23.8%
Percent of Original List Price Received*	102.3%	98.2%	- 4.0%	102.0%	101.8%	- 0.2%
List to Close	74	109	+ 47.3%	76	98	+ 28.9%
Days on Market Until Sale	14	30	+ 114.3%	19	24	+ 26.3%
Cumulative Days on Market Until Sale	8	22	+ 175.0%	15	18	+ 20.0%
Average List Price	\$508,003	\$546,219	+ 7.5%	\$462,634	\$557,583	+ 20.5%
Inventory of Homes for Sale	135	160	+ 18.5%	--	--	--
Months Supply of Inventory	0.9	1.2	+ 33.3%	--	--	--

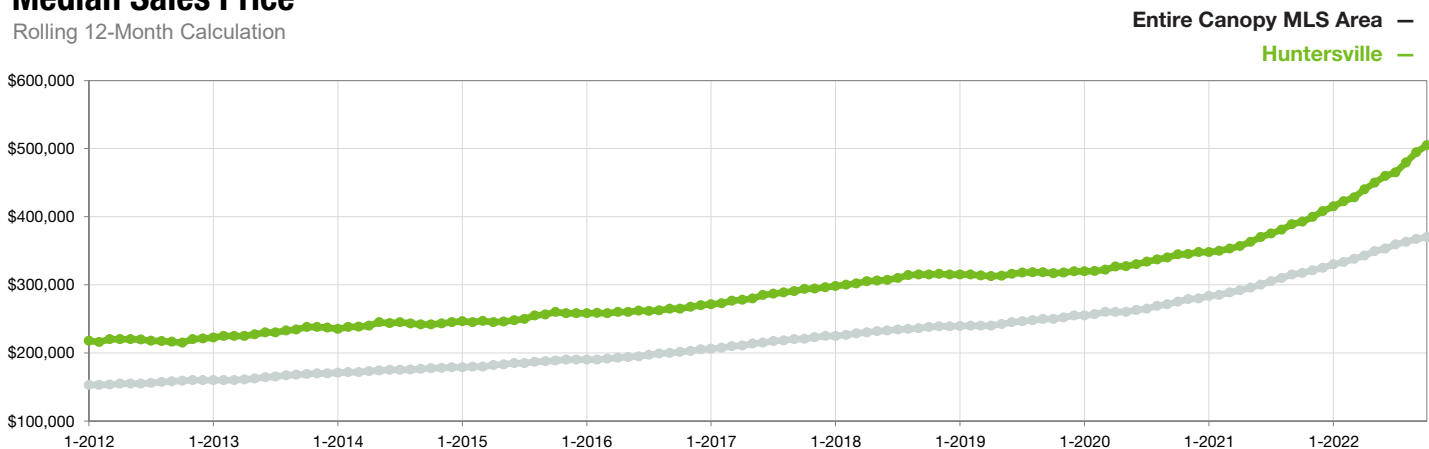
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October



Median Sales Price

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Local Market Update for October 2022

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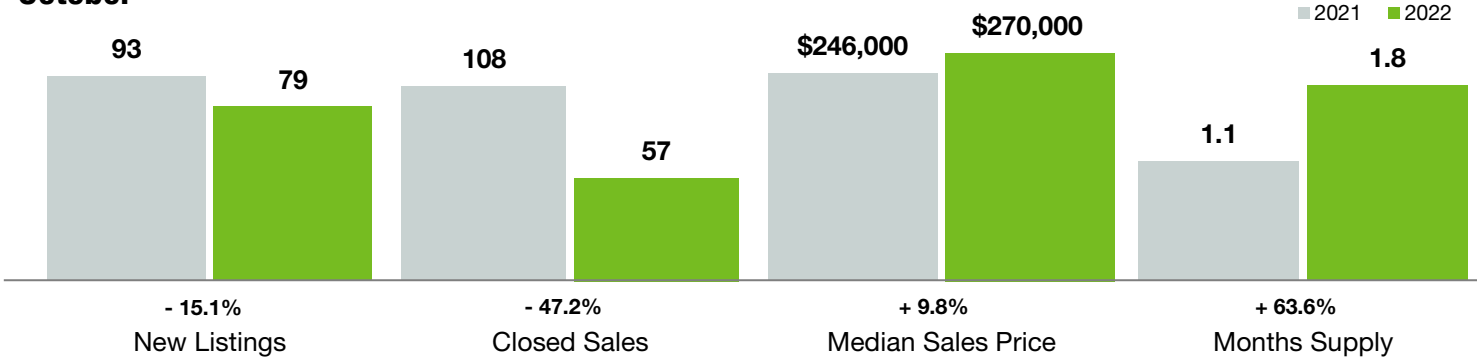
Kannapolis

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	93	79	- 15.1%	1,024	954	- 6.8%
Pending Sales	81	61	- 24.7%	927	763	- 17.7%
Closed Sales	108	57	- 47.2%	906	786	- 13.2%
Median Sales Price*	\$246,000	\$270,000	+ 9.8%	\$235,000	\$280,000	+ 19.1%
Average Sales Price*	\$251,976	\$283,272	+ 12.4%	\$247,816	\$289,591	+ 16.9%
Percent of Original List Price Received*	99.3%	96.8%	- 2.5%	99.3%	99.3%	0.0%
List to Close	55	91	+ 65.5%	59	61	+ 3.4%
Days on Market Until Sale	14	32	+ 128.6%	14	18	+ 28.6%
Cumulative Days on Market Until Sale	14	28	+ 100.0%	14	17	+ 21.4%
Average List Price	\$283,994	\$311,966	+ 9.8%	\$257,557	\$306,621	+ 19.0%
Inventory of Homes for Sale	98	141	+ 43.9%	--	--	--
Months Supply of Inventory	1.1	1.8	+ 63.6%	--	--	--

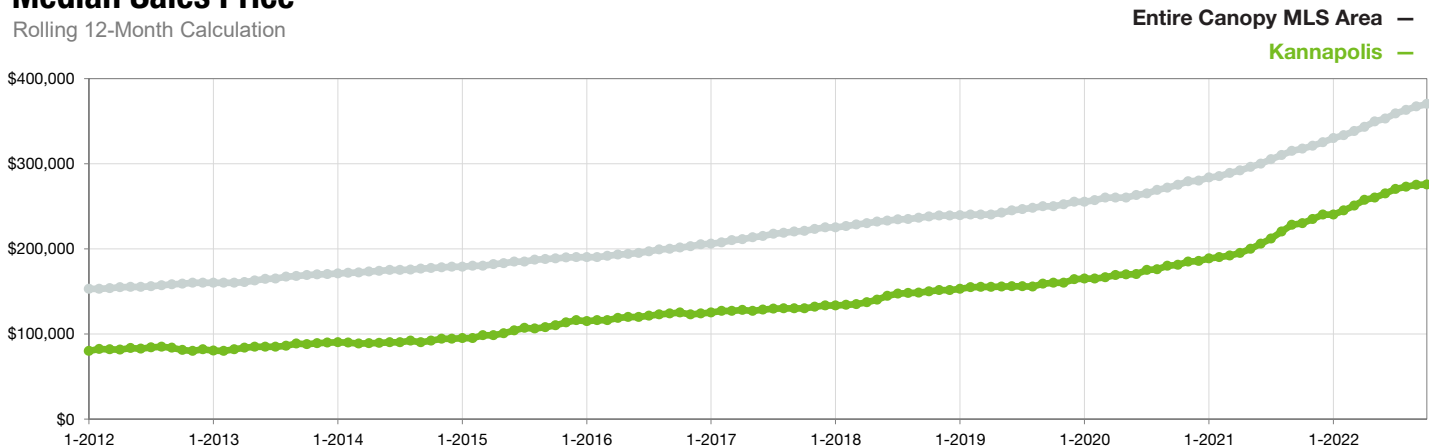
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October



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Local Market Update for October 2022

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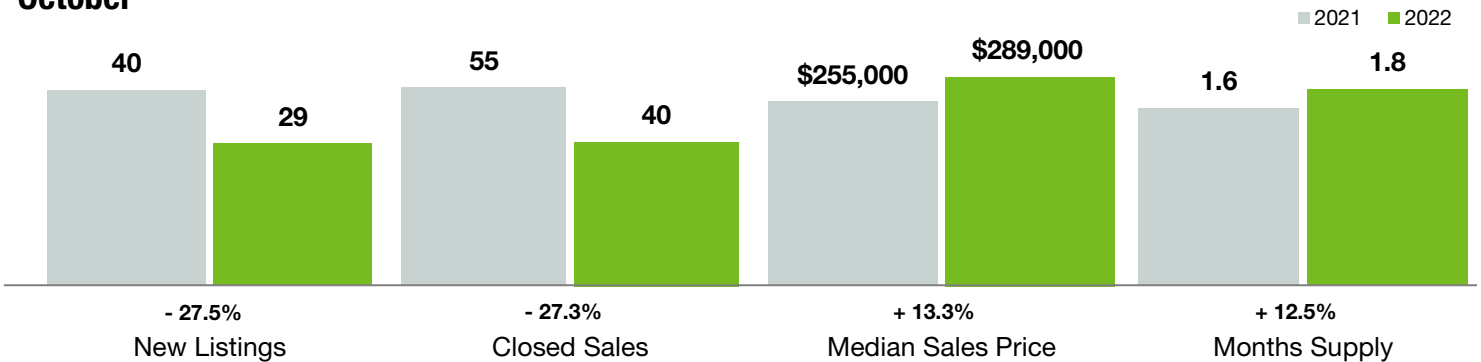
Lincolnton

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	40	29	- 27.5%	528	497	- 5.9%
Pending Sales	43	26	- 39.5%	478	428	- 10.5%
Closed Sales	55	40	- 27.3%	434	418	- 3.7%
Median Sales Price*	\$255,000	\$289,000	+ 13.3%	\$238,500	\$283,000	+ 18.7%
Average Sales Price*	\$292,659	\$284,224	- 2.9%	\$263,048	\$300,098	+ 14.1%
Percent of Original List Price Received*	100.2%	95.5%	- 4.7%	99.8%	100.1%	+ 0.3%
List to Close	66	69	+ 4.5%	70	77	+ 10.0%
Days on Market Until Sale	19	26	+ 36.8%	20	33	+ 65.0%
Cumulative Days on Market Until Sale	17	30	+ 76.5%	22	37	+ 68.2%
Average List Price	\$281,617	\$386,747	+ 37.3%	\$285,585	\$309,065	+ 8.2%
Inventory of Homes for Sale	73	76	+ 4.1%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--

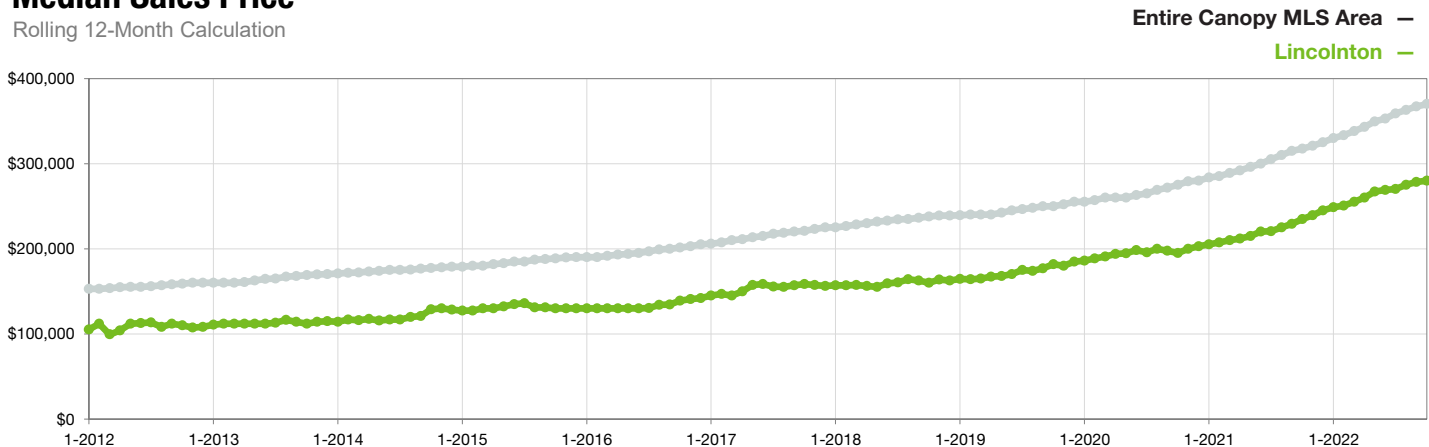
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October



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Local Market Update for October 2022

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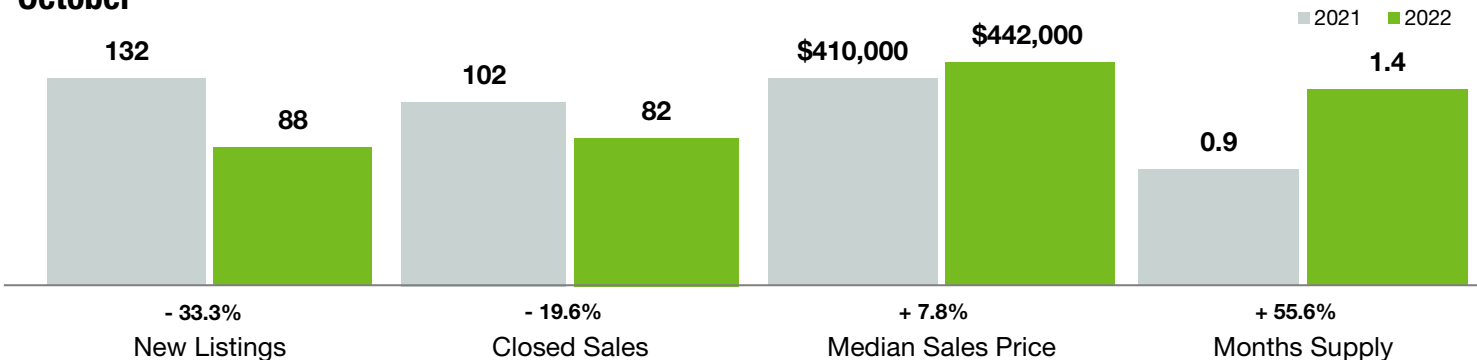
Matthews

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	132	88	- 33.3%	1,258	1,092	- 13.2%
Pending Sales	109	60	- 45.0%	1,158	925	- 20.1%
Closed Sales	102	82	- 19.6%	1,120	968	- 13.6%
Median Sales Price*	\$410,000	\$442,000	+ 7.8%	\$380,000	\$455,000	+ 19.7%
Average Sales Price*	\$456,805	\$487,803	+ 6.8%	\$443,502	\$525,851	+ 18.6%
Percent of Original List Price Received*	102.4%	97.9%	- 4.4%	102.9%	102.3%	- 0.6%
List to Close	56	60	+ 7.1%	61	62	+ 1.6%
Days on Market Until Sale	12	26	+ 116.7%	13	14	+ 7.7%
Cumulative Days on Market Until Sale	13	19	+ 46.2%	13	12	- 7.7%
Average List Price	\$487,437	\$524,997	+ 7.7%	\$444,501	\$525,664	+ 18.3%
Inventory of Homes for Sale	95	136	+ 43.2%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

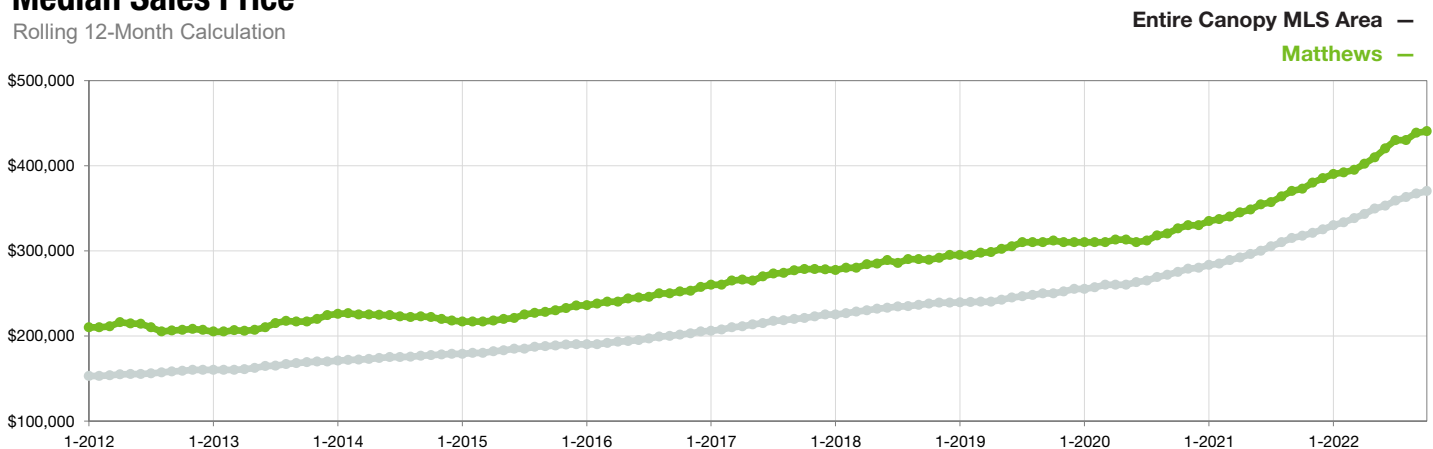
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October



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Local Market Update for October 2022

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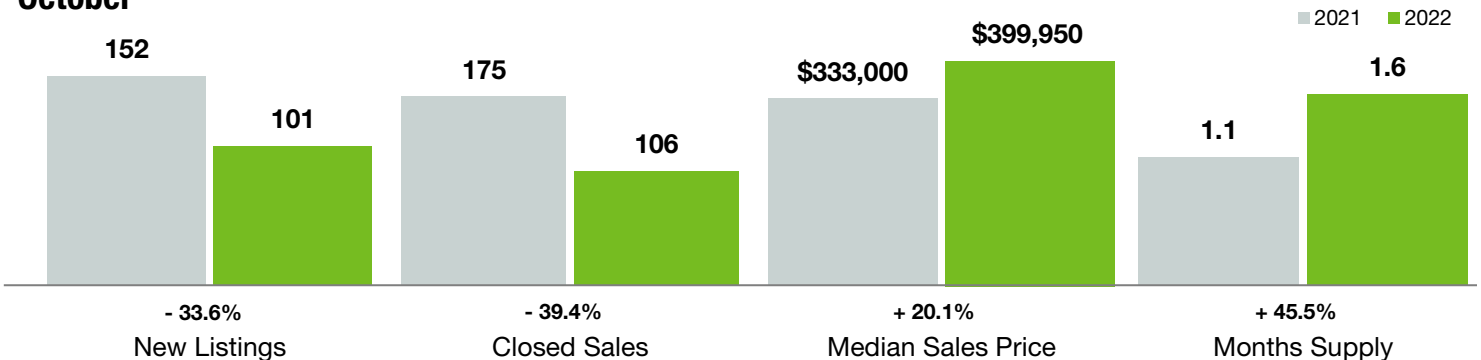
Monroe

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	152	101	- 33.6%	1,587	1,428	- 10.0%
Pending Sales	140	98	- 30.0%	1,426	1,170	- 18.0%
Closed Sales	175	106	- 39.4%	1,330	1,228	- 7.7%
Median Sales Price*	\$333,000	\$399,950	+ 20.1%	\$305,000	\$380,000	+ 24.6%
Average Sales Price*	\$333,569	\$395,269	+ 18.5%	\$314,805	\$388,407	+ 23.4%
Percent of Original List Price Received*	101.2%	96.1%	- 5.0%	101.0%	99.8%	- 1.2%
List to Close	96	80	- 16.7%	81	78	- 3.7%
Days on Market Until Sale	14	24	+ 71.4%	15	19	+ 26.7%
Cumulative Days on Market Until Sale	22	26	+ 18.2%	20	22	+ 10.0%
Average List Price	\$364,134	\$382,547	+ 5.1%	\$333,053	\$397,731	+ 19.4%
Inventory of Homes for Sale	143	186	+ 30.1%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

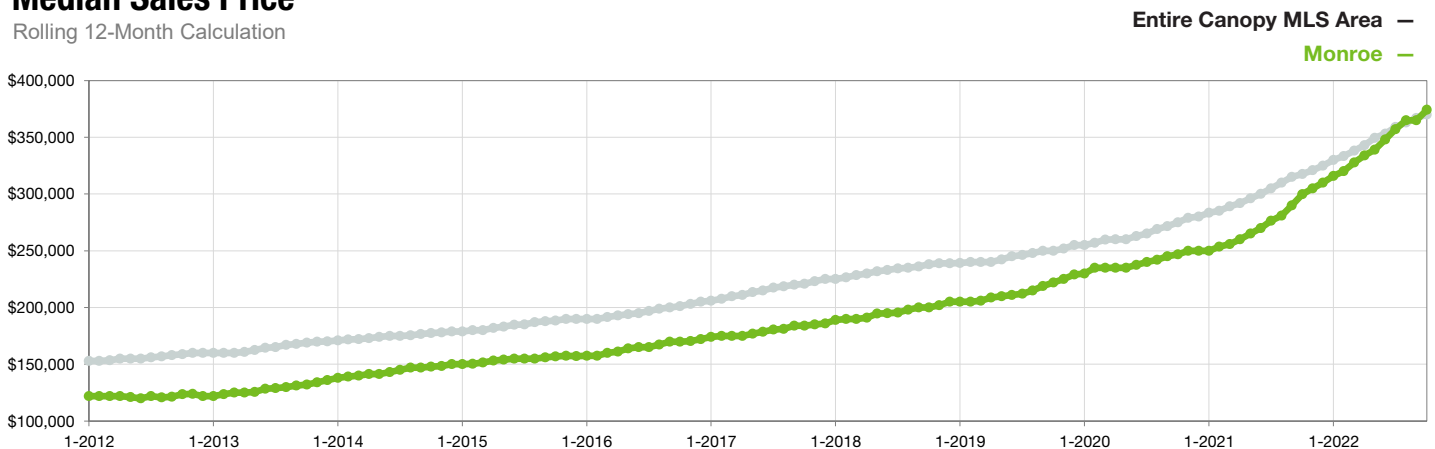
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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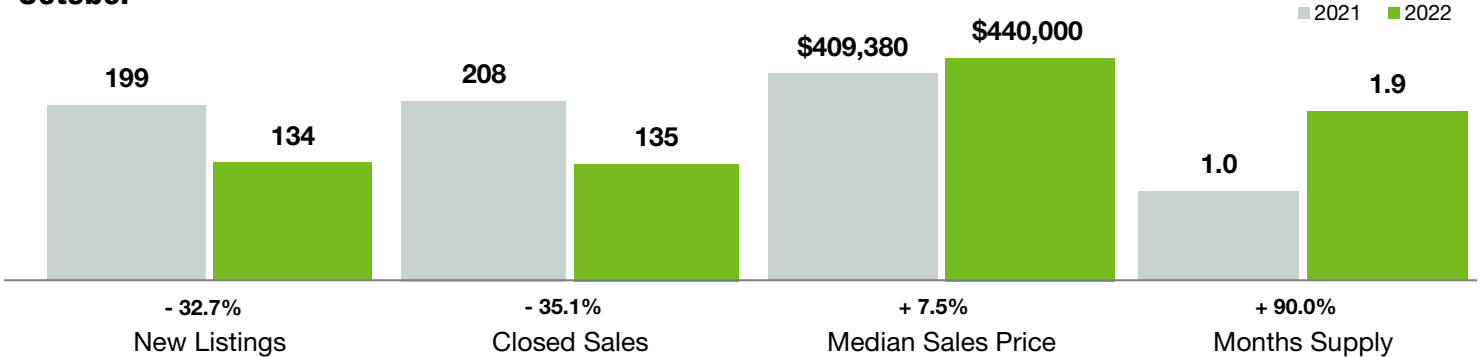
Mooreville

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	199	134	- 32.7%	2,302	1,964	- 14.7%
Pending Sales	193	134	- 30.6%	2,174	1,558	- 28.3%
Closed Sales	208	135	- 35.1%	2,190	1,509	- 31.1%
Median Sales Price*	\$409,380	\$440,000	+ 7.5%	\$372,807	\$458,000	+ 22.9%
Average Sales Price*	\$551,653	\$755,537	+ 37.0%	\$489,238	\$631,794	+ 29.1%
Percent of Original List Price Received*	100.6%	97.1%	- 3.5%	101.3%	100.0%	- 1.3%
List to Close	60	94	+ 56.7%	75	68	- 9.3%
Days on Market Until Sale	14	29	+ 107.1%	21	19	- 9.5%
Cumulative Days on Market Until Sale	14	30	+ 114.3%	20	19	- 5.0%
Average List Price	\$603,881	\$600,709	- 0.5%	\$541,235	\$677,683	+ 25.2%
Inventory of Homes for Sale	216	295	+ 36.6%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

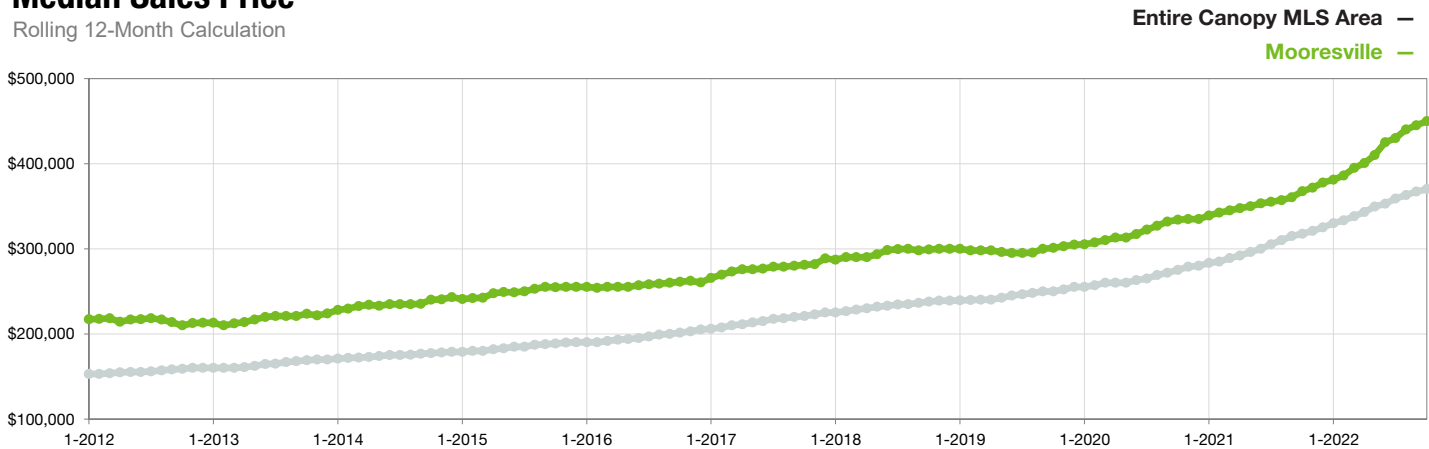
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October



Median Sales Price

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Local Market Update for October 2022

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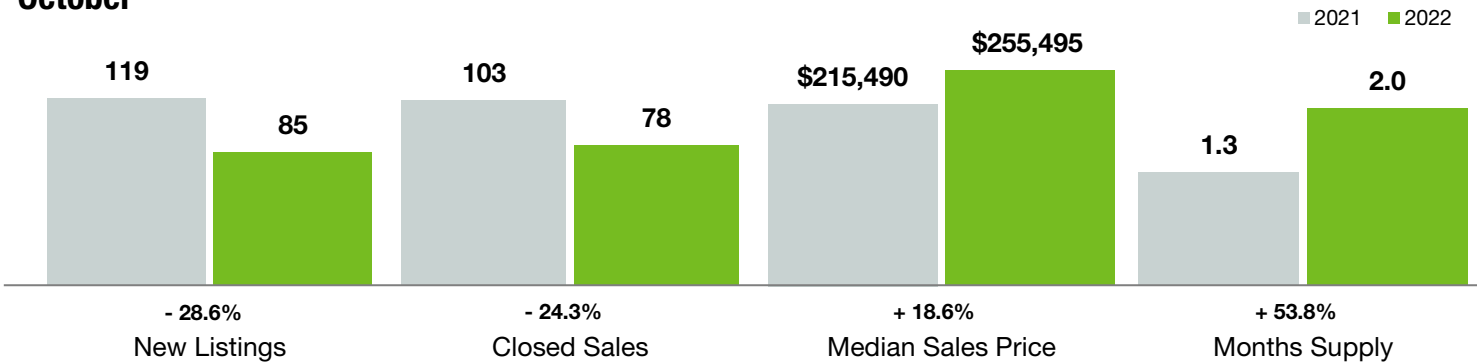
Salisbury

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	119	85	- 28.6%	1,216	1,217	+ 0.1%
Pending Sales	114	66	- 42.1%	1,096	962	- 12.2%
Closed Sales	103	78	- 24.3%	1,036	996	- 3.9%
Median Sales Price*	\$215,490	\$255,495	+ 18.6%	\$215,000	\$254,250	+ 18.3%
Average Sales Price*	\$232,344	\$263,118	+ 13.2%	\$239,783	\$284,377	+ 18.6%
Percent of Original List Price Received*	97.4%	94.6%	- 2.9%	98.7%	99.0%	+ 0.3%
List to Close	70	85	+ 21.4%	74	75	+ 1.4%
Days on Market Until Sale	19	27	+ 42.1%	20	19	- 5.0%
Cumulative Days on Market Until Sale	19	32	+ 68.4%	21	21	0.0%
Average List Price	\$235,789	\$301,812	+ 28.0%	\$249,552	\$295,454	+ 18.4%
Inventory of Homes for Sale	135	198	+ 46.7%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 53.8%	--	--	--

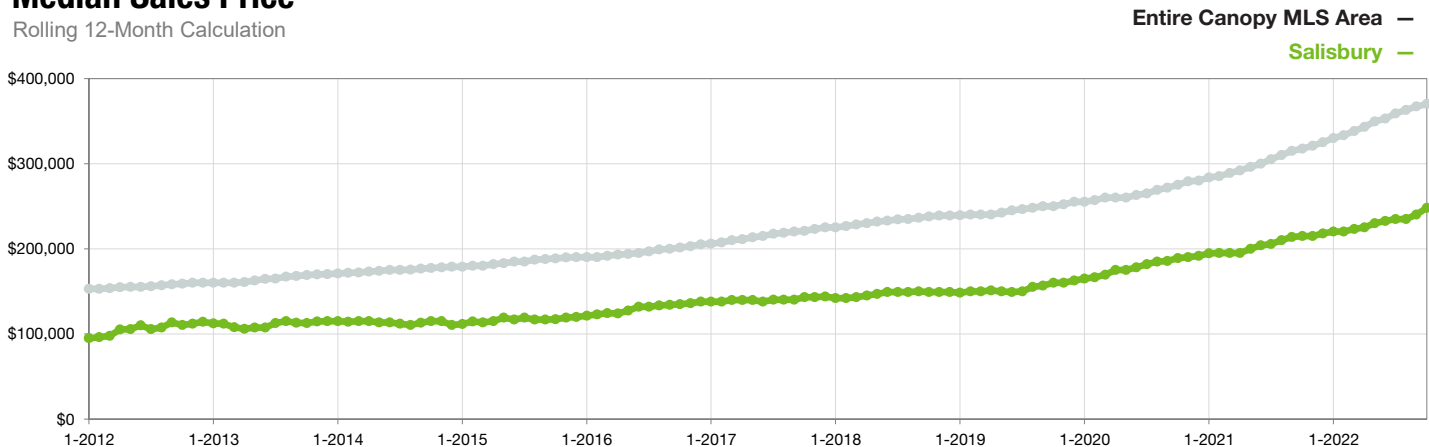
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October



Median Sales Price

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Local Market Update for October 2022

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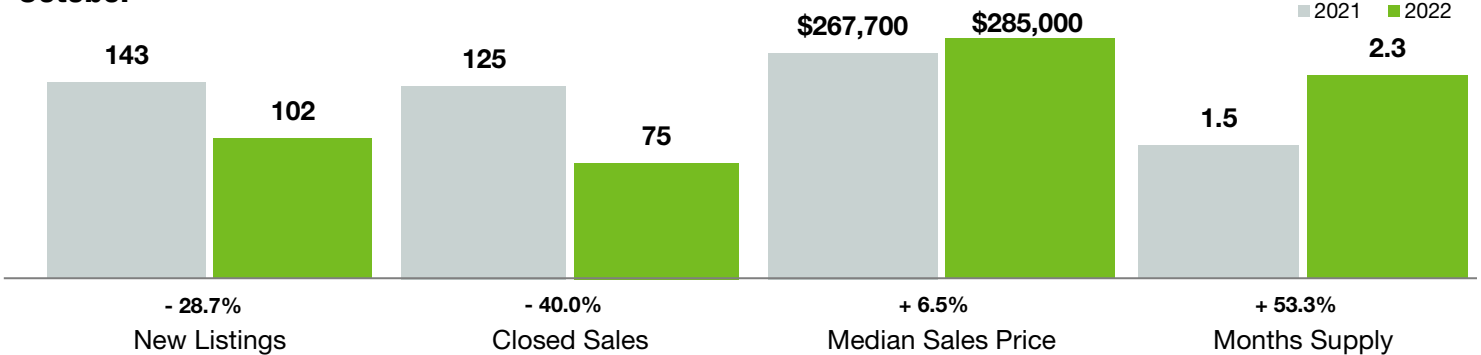
Statesville

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	143	102	- 28.7%	1,147	1,232	+ 7.4%
Pending Sales	117	88	- 24.8%	1,033	969	- 6.2%
Closed Sales	125	75	- 40.0%	1,006	980	- 2.6%
Median Sales Price*	\$267,700	\$285,000	+ 6.5%	\$239,900	\$275,000	+ 14.6%
Average Sales Price*	\$279,645	\$286,610	+ 2.5%	\$262,221	\$298,128	+ 13.7%
Percent of Original List Price Received*	97.7%	94.6%	- 3.2%	99.4%	98.5%	- 0.9%
List to Close	60	74	+ 23.3%	66	64	- 3.0%
Days on Market Until Sale	21	31	+ 47.6%	22	21	- 4.5%
Cumulative Days on Market Until Sale	21	35	+ 66.7%	22	22	0.0%
Average List Price	\$276,833	\$319,894	+ 15.6%	\$271,800	\$309,255	+ 13.8%
Inventory of Homes for Sale	152	221	+ 45.4%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

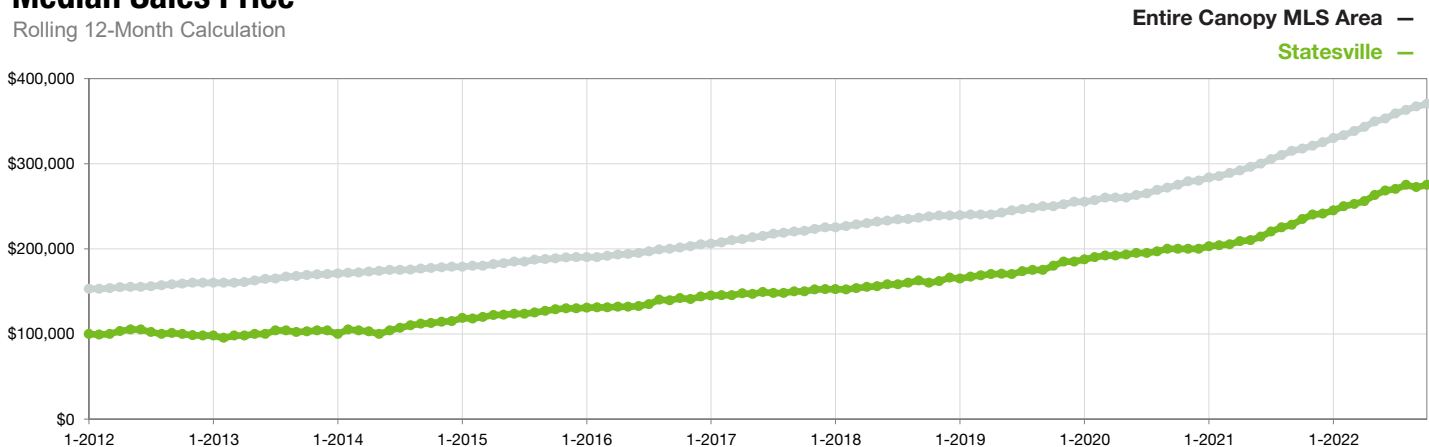
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October



Median Sales Price

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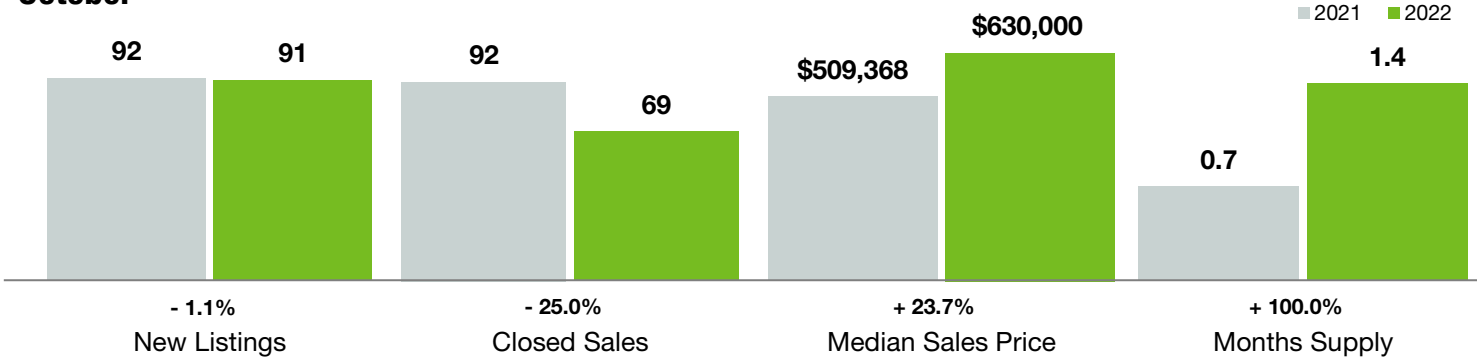
Waxhaw

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	92	91	- 1.1%	1,268	1,097	- 13.5%
Pending Sales	86	72	- 16.3%	1,193	904	- 24.2%
Closed Sales	92	69	- 25.0%	1,179	925	- 21.5%
Median Sales Price*	\$509,368	\$630,000	+ 23.7%	\$485,000	\$610,000	+ 25.8%
Average Sales Price*	\$585,276	\$884,324	+ 51.1%	\$582,441	\$736,345	+ 26.4%
Percent of Original List Price Received*	100.5%	96.7%	- 3.8%	102.4%	101.8%	- 0.6%
List to Close	68	69	+ 1.5%	76	71	- 6.6%
Days on Market Until Sale	17	25	+ 47.1%	18	17	- 5.6%
Cumulative Days on Market Until Sale	14	26	+ 85.7%	19	14	- 26.3%
Average List Price	\$592,657	\$713,371	+ 20.4%	\$602,074	\$743,910	+ 23.6%
Inventory of Homes for Sale	80	126	+ 57.5%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

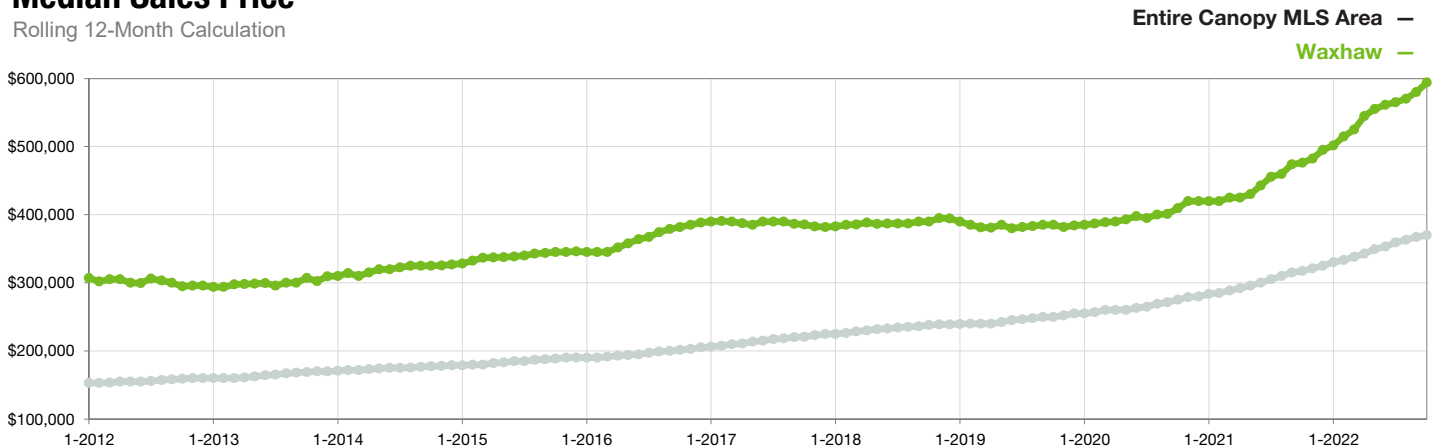
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October



Median Sales Price

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Local Market Update for October 2022

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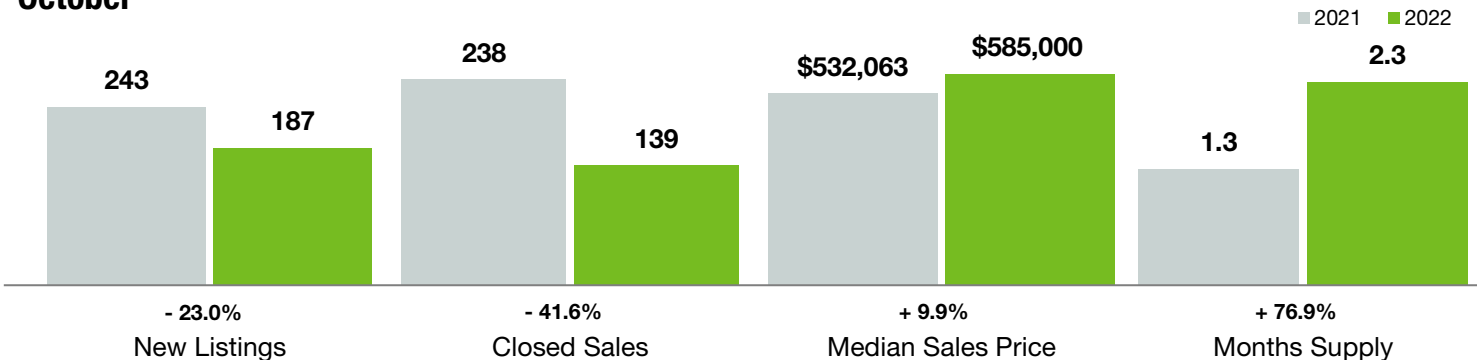
Lake Norman

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	243	187	- 23.0%	2,642	2,211	- 16.3%
Pending Sales	231	143	- 38.1%	2,402	1,718	- 28.5%
Closed Sales	238	139	- 41.6%	2,364	1,747	- 26.1%
Median Sales Price*	\$532,063	\$585,000	+ 9.9%	\$450,000	\$570,000	+ 26.7%
Average Sales Price*	\$740,422	\$964,424	+ 30.3%	\$648,378	\$800,486	+ 23.5%
Percent of Original List Price Received*	99.0%	95.4%	- 3.6%	100.1%	99.4%	- 0.7%
List to Close	79	91	+ 15.2%	81	75	- 7.4%
Days on Market Until Sale	23	35	+ 52.2%	26	23	- 11.5%
Cumulative Days on Market Until Sale	18	36	+ 100.0%	27	23	- 14.8%
Average List Price	\$742,514	\$770,957	+ 3.8%	\$712,116	\$864,745	+ 21.4%
Inventory of Homes for Sale	311	390	+ 25.4%	--	--	--
Months Supply of Inventory	1.3	2.3	+ 76.9%	--	--	--

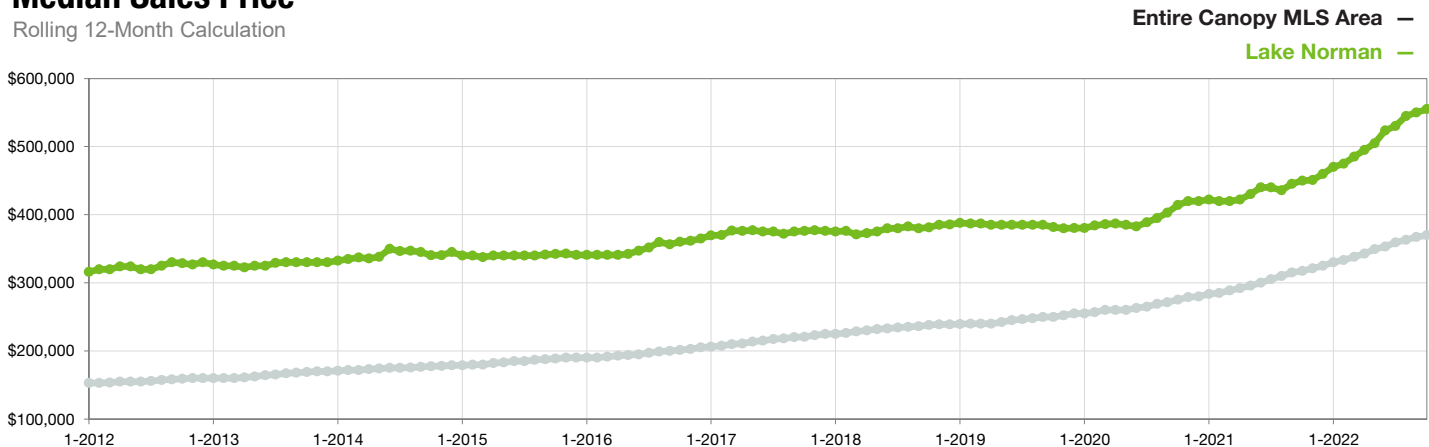
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October



Median Sales Price

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Local Market Update for October 2022

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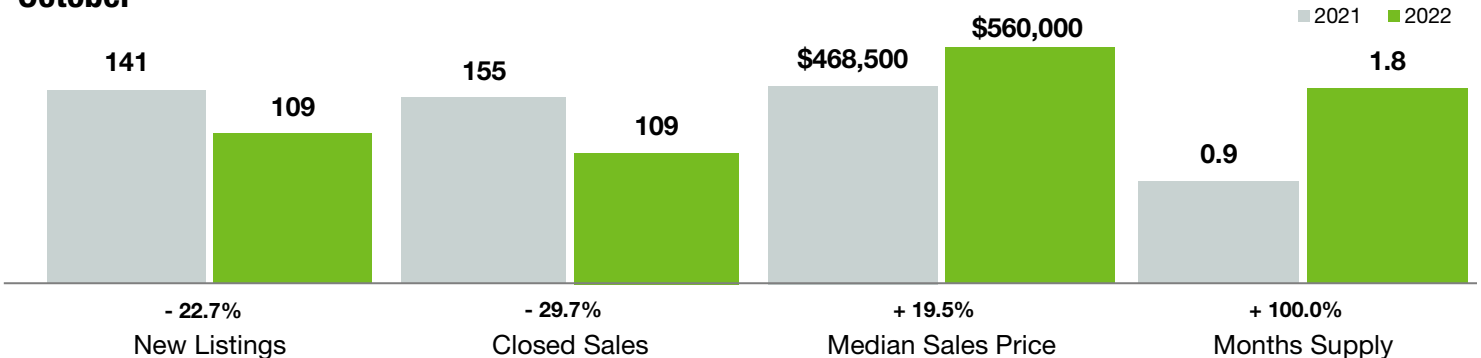
Lake Wylie

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	141	109	- 22.7%	1,688	1,312	- 22.3%
Pending Sales	135	80	- 40.7%	1,604	1,108	- 30.9%
Closed Sales	155	109	- 29.7%	1,531	1,211	- 20.9%
Median Sales Price*	\$468,500	\$560,000	+ 19.5%	\$430,906	\$528,672	+ 22.7%
Average Sales Price*	\$510,042	\$600,087	+ 17.7%	\$492,856	\$590,357	+ 19.8%
Percent of Original List Price Received*	101.6%	98.5%	- 3.1%	101.4%	100.9%	- 0.5%
List to Close	106	113	+ 6.6%	99	104	+ 5.1%
Days on Market Until Sale	16	24	+ 50.0%	21	20	- 4.8%
Cumulative Days on Market Until Sale	19	27	+ 42.1%	23	21	- 8.7%
Average List Price	\$576,650	\$672,794	+ 16.7%	\$534,504	\$627,499	+ 17.4%
Inventory of Homes for Sale	144	198	+ 37.5%	--	--	--
Months Supply of Inventory	0.9	1.8	+ 100.0%	--	--	--

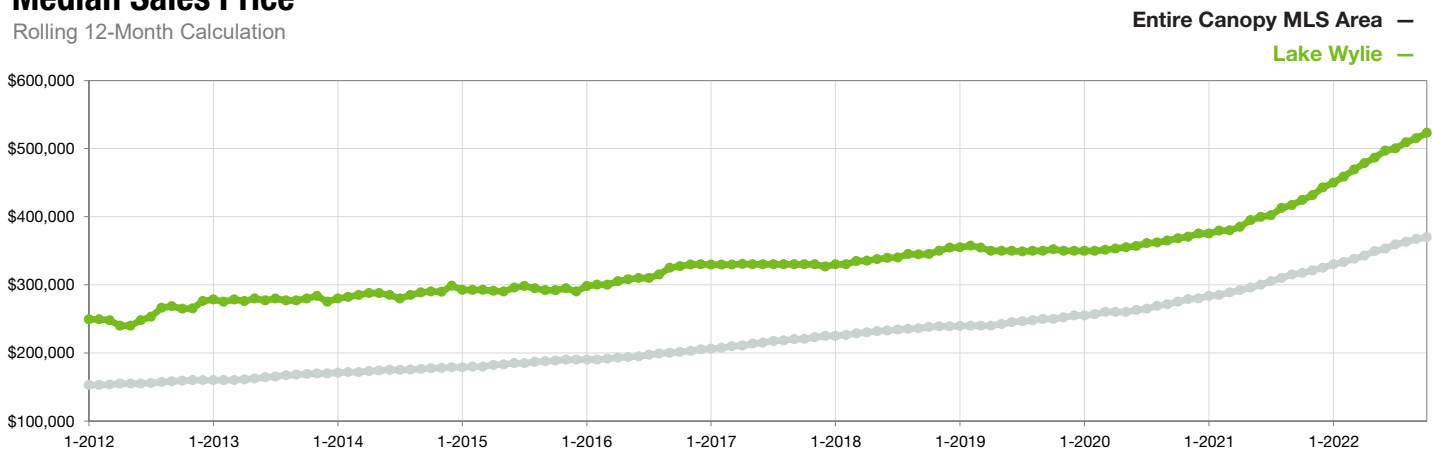
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October



Median Sales Price

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Local Market Update for October 2022

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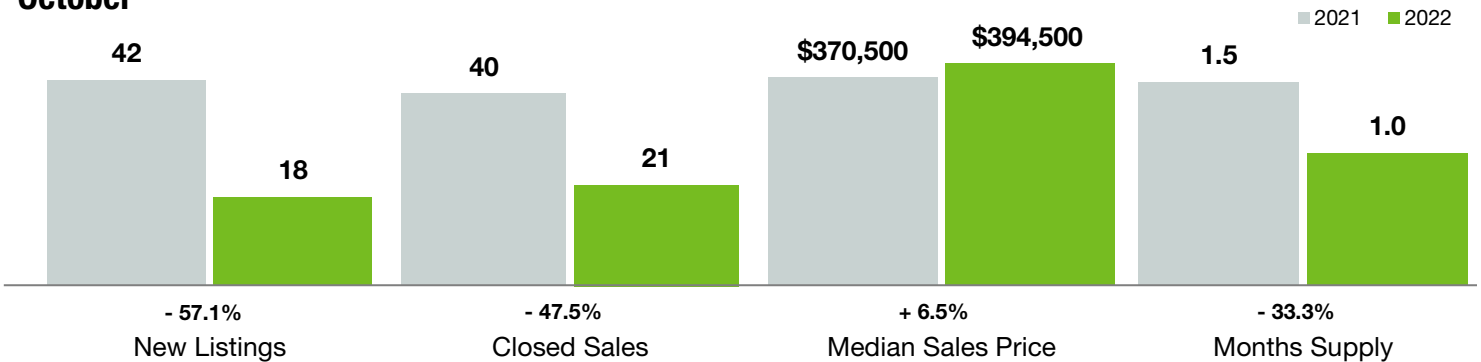
Uptown Charlotte

North Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	42	18	- 57.1%	440	347	- 21.1%
Pending Sales	43	24	- 44.2%	413	313	- 24.2%
Closed Sales	40	21	- 47.5%	397	319	- 19.6%
Median Sales Price*	\$370,500	\$394,500	+ 6.5%	\$340,000	\$370,000	+ 8.8%
Average Sales Price*	\$437,358	\$440,381	+ 0.7%	\$392,700	\$426,700	+ 8.7%
Percent of Original List Price Received*	96.3%	98.0%	+ 1.8%	97.3%	99.7%	+ 2.5%
List to Close	77	53	- 31.2%	85	61	- 28.2%
Days on Market Until Sale	36	26	- 27.8%	44	23	- 47.7%
Cumulative Days on Market Until Sale	53	46	- 13.2%	52	27	- 48.1%
Average List Price	\$417,069	\$366,594	- 12.1%	\$423,379	\$433,868	+ 2.5%
Inventory of Homes for Sale	57	30	- 47.4%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.3%	--	--	--

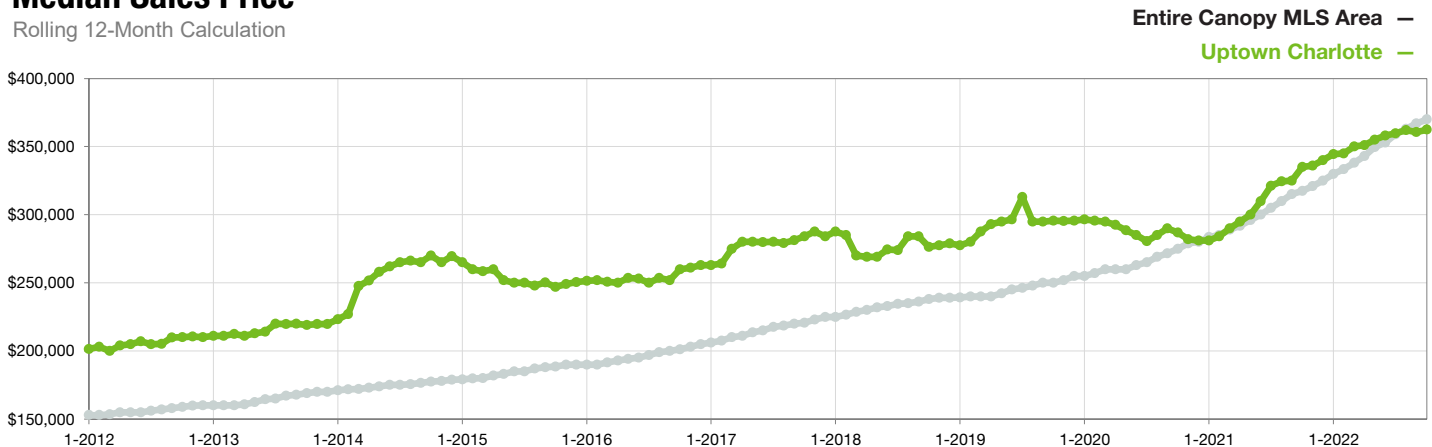
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October



Median Sales Price

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Local Market Update for October 2022

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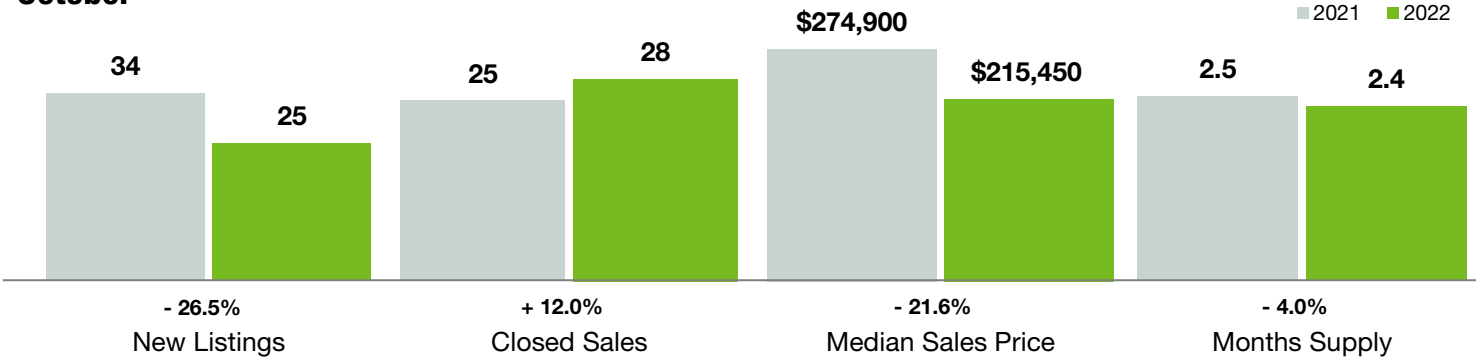
Chester County

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	34	25	- 26.5%	285	321	+ 12.6%
Pending Sales	27	19	- 29.6%	226	261	+ 15.5%
Closed Sales	25	28	+ 12.0%	209	257	+ 23.0%
Median Sales Price*	\$274,900	\$215,450	- 21.6%	\$173,000	\$206,000	+ 19.1%
Average Sales Price*	\$301,267	\$226,850	- 24.7%	\$208,017	\$225,852	+ 8.6%
Percent of Original List Price Received*	98.4%	94.6%	- 3.9%	97.8%	95.1%	- 2.8%
List to Close	73	76	+ 4.1%	81	78	- 3.7%
Days on Market Until Sale	26	34	+ 30.8%	27	33	+ 22.2%
Cumulative Days on Market Until Sale	19	39	+ 105.3%	29	37	+ 27.6%
Average List Price	\$174,603	\$254,176	+ 45.6%	\$229,940	\$233,858	+ 1.7%
Inventory of Homes for Sale	52	61	+ 17.3%	--	--	--
Months Supply of Inventory	2.5	2.4	- 4.0%	--	--	--

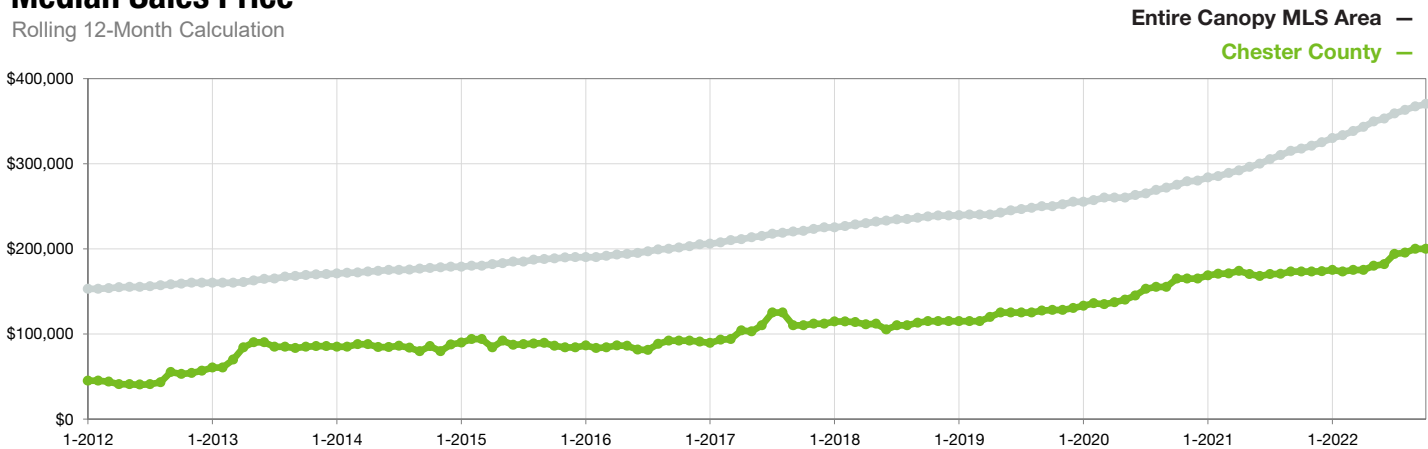
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October



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Local Market Update for October 2022

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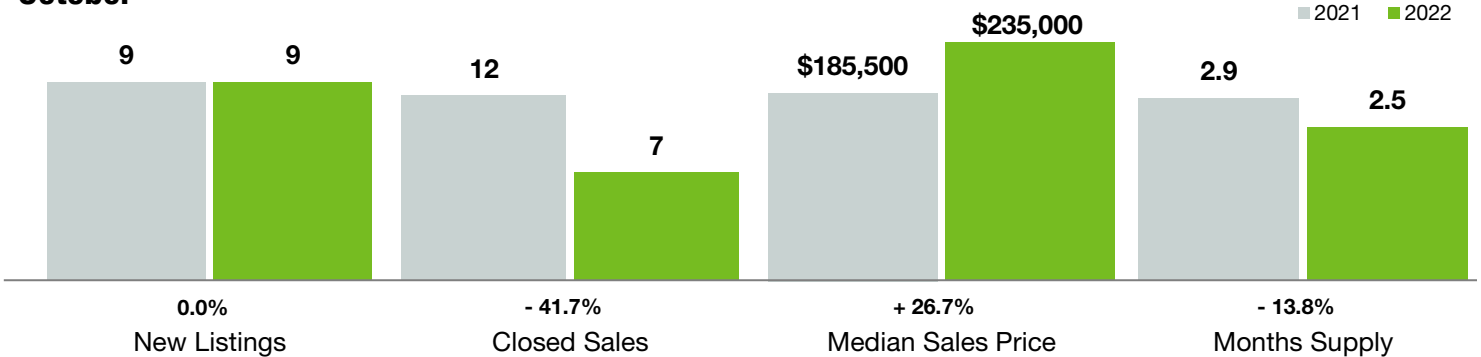
Chesterfield County

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	9	9	0.0%	133	142	+ 6.8%
Pending Sales	6	9	+ 50.0%	112	129	+ 15.2%
Closed Sales	12	7	- 41.7%	113	130	+ 15.0%
Median Sales Price*	\$185,500	\$235,000	+ 26.7%	\$184,950	\$229,900	+ 24.3%
Average Sales Price*	\$194,167	\$222,897	+ 14.8%	\$206,740	\$215,978	+ 4.5%
Percent of Original List Price Received*	95.3%	101.2%	+ 6.2%	97.2%	97.6%	+ 0.4%
List to Close	150	111	- 26.0%	128	118	- 7.8%
Days on Market Until Sale	30	42	+ 40.0%	50	52	+ 4.0%
Cumulative Days on Market Until Sale	37	48	+ 29.7%	51	55	+ 7.8%
Average List Price	\$161,600	\$224,178	+ 38.7%	\$201,629	\$231,937	+ 15.0%
Inventory of Homes for Sale	33	30	- 9.1%	--	--	--
Months Supply of Inventory	2.9	2.5	- 13.8%	--	--	--

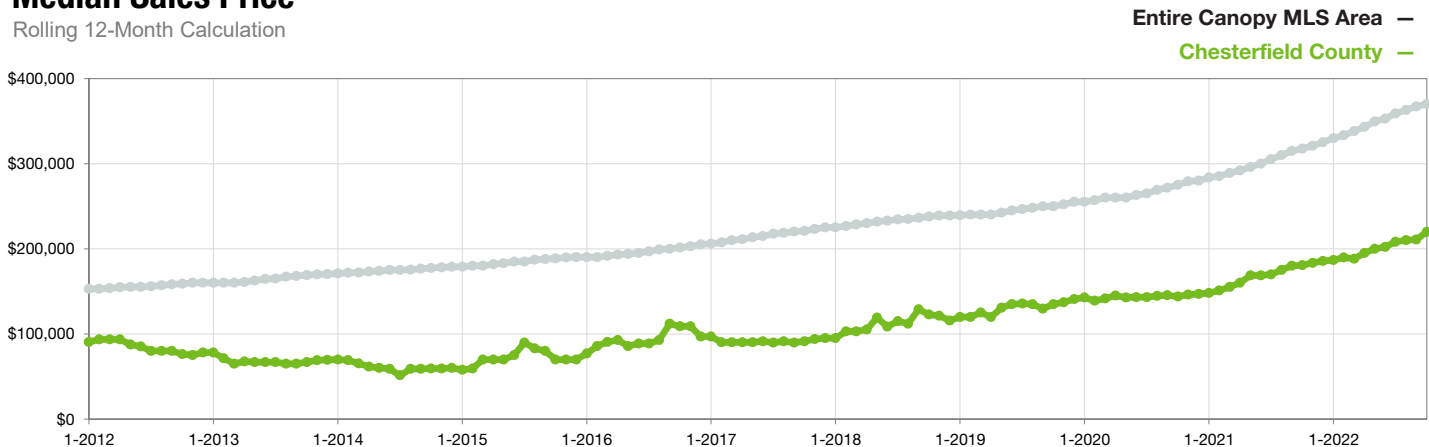
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October



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Local Market Update for October 2022

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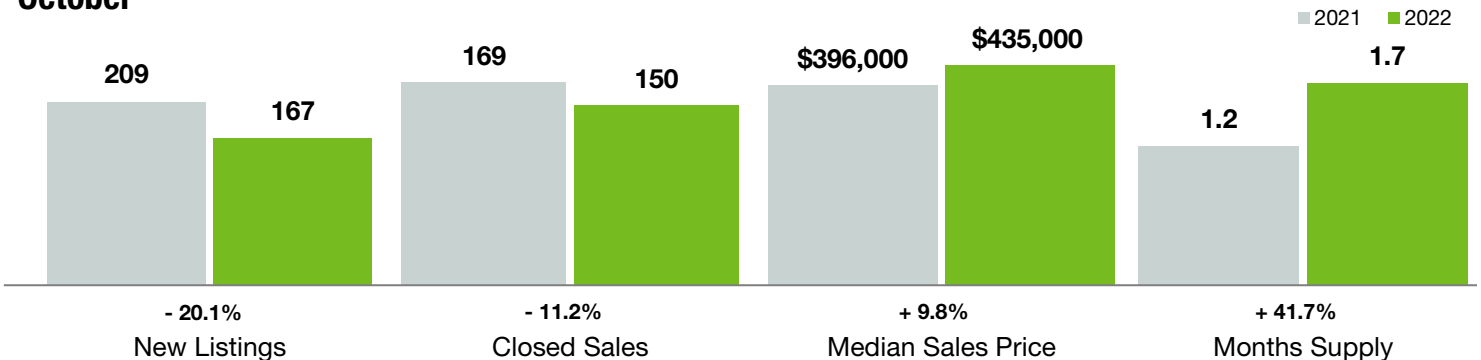
Lancaster County

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	209	167	- 20.1%	2,004	2,160	+ 7.8%
Pending Sales	192	160	- 16.7%	1,824	1,785	- 2.1%
Closed Sales	169	150	- 11.2%	1,889	1,731	- 8.4%
Median Sales Price*	\$396,000	\$435,000	+ 9.8%	\$362,599	\$431,485	+ 19.0%
Average Sales Price*	\$420,096	\$469,236	+ 11.7%	\$374,703	\$445,860	+ 19.0%
Percent of Original List Price Received*	99.9%	97.1%	- 2.8%	100.7%	100.4%	- 0.3%
List to Close	69	102	+ 47.8%	83	79	- 4.8%
Days on Market Until Sale	18	34	+ 88.9%	21	20	- 4.8%
Cumulative Days on Market Until Sale	16	25	+ 56.3%	19	18	- 5.3%
Average List Price	\$403,764	\$495,002	+ 22.6%	\$388,284	\$455,748	+ 17.4%
Inventory of Homes for Sale	209	288	+ 37.8%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

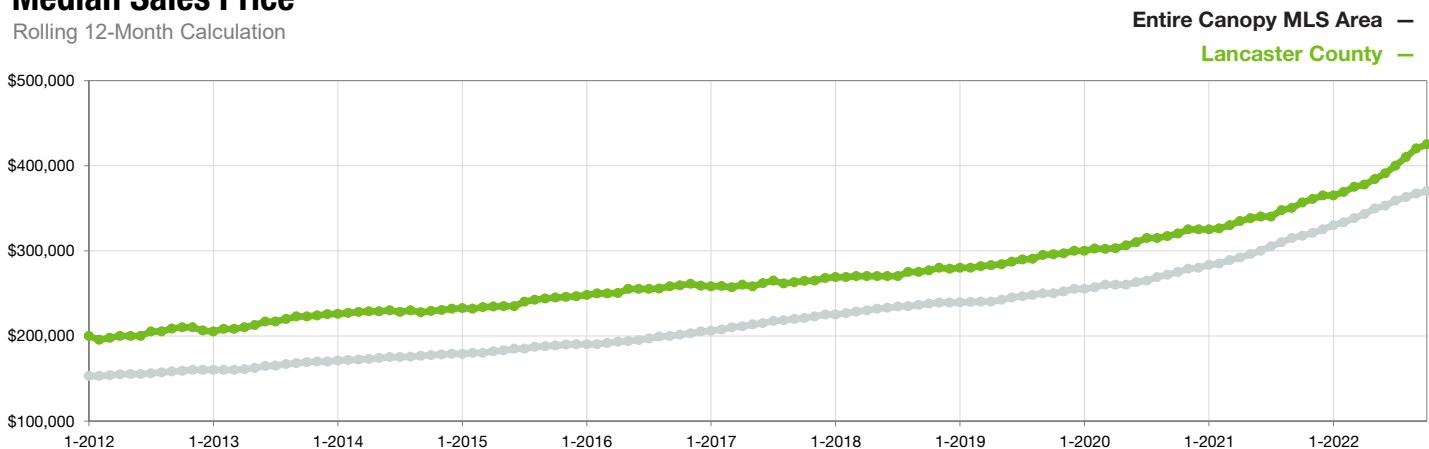
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October



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Local Market Update for October 2022

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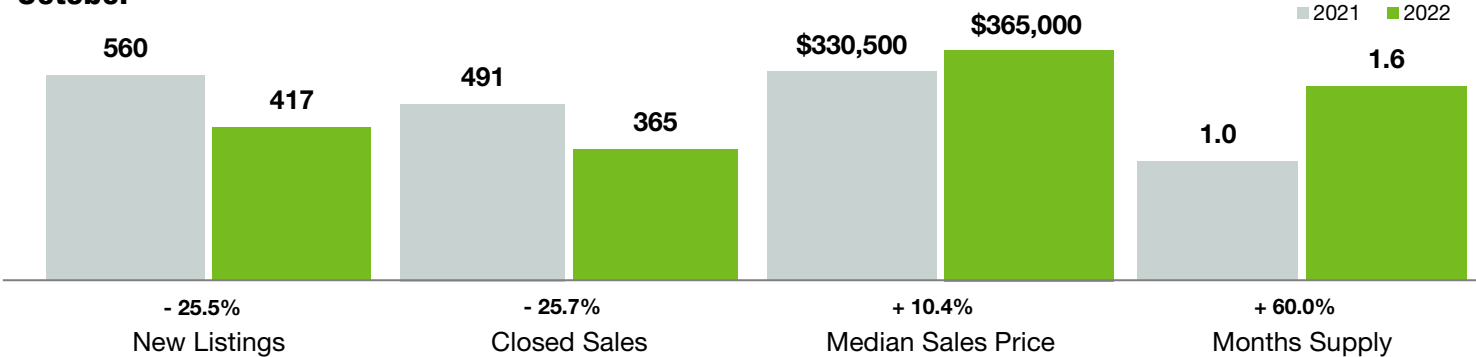
York County

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	560	417	- 25.5%	5,622	5,021	- 10.7%
Pending Sales	529	354	- 33.1%	5,191	4,252	- 18.1%
Closed Sales	491	365	- 25.7%	5,054	4,370	- 13.5%
Median Sales Price*	\$330,500	\$365,000	+ 10.4%	\$325,000	\$380,000	+ 16.9%
Average Sales Price*	\$371,279	\$425,338	+ 14.6%	\$368,780	\$425,845	+ 15.5%
Percent of Original List Price Received*	100.9%	96.4%	- 4.5%	101.3%	100.5%	- 0.8%
List to Close	68	76	+ 11.8%	69	73	+ 5.8%
Days on Market Until Sale	16	28	+ 75.0%	17	19	+ 11.8%
Cumulative Days on Market Until Sale	15	28	+ 86.7%	16	18	+ 12.5%
Average List Price	\$405,170	\$431,212	+ 6.4%	\$380,984	\$436,733	+ 14.6%
Inventory of Homes for Sale	494	675	+ 36.6%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

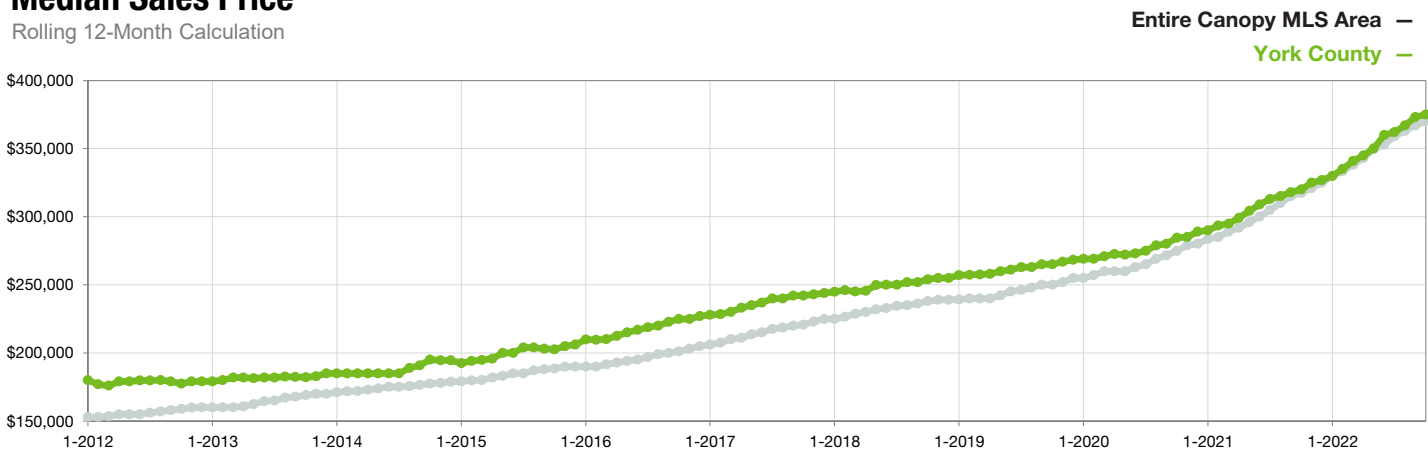
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Local Market Update for October 2022

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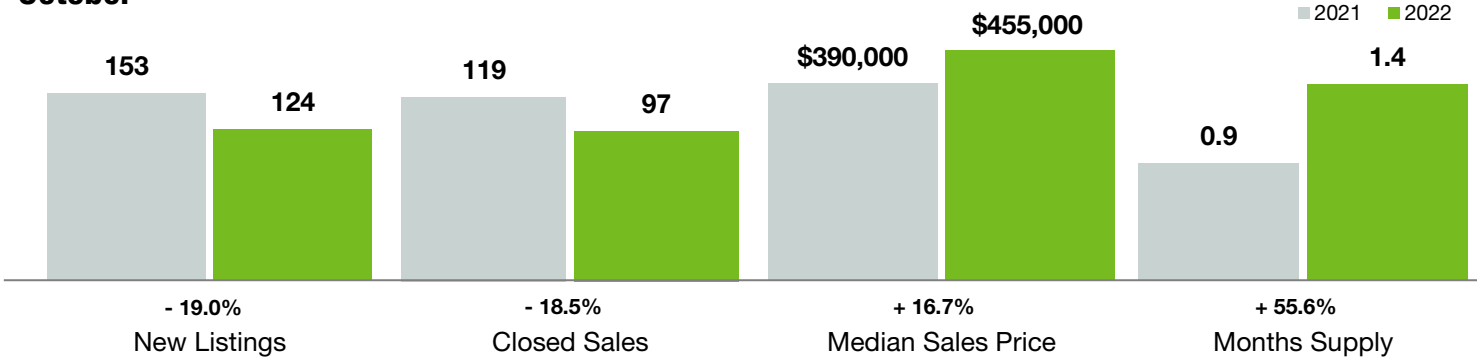
Fort Mill

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	153	124	- 19.0%	1,624	1,362	- 16.1%
Pending Sales	153	109	- 28.8%	1,521	1,184	- 22.2%
Closed Sales	119	97	- 18.5%	1,485	1,181	- 20.5%
Median Sales Price*	\$390,000	\$455,000	+ 16.7%	\$385,000	\$460,000	+ 19.5%
Average Sales Price*	\$420,974	\$572,436	+ 36.0%	\$433,116	\$526,348	+ 21.5%
Percent of Original List Price Received*	101.2%	97.6%	- 3.6%	101.6%	101.7%	+ 0.1%
List to Close	62	71	+ 14.5%	65	73	+ 12.3%
Days on Market Until Sale	17	23	+ 35.3%	16	16	0.0%
Cumulative Days on Market Until Sale	17	24	+ 41.2%	14	14	0.0%
Average List Price	\$467,427	\$531,915	+ 13.8%	\$447,775	\$532,235	+ 18.9%
Inventory of Homes for Sale	126	166	+ 31.7%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

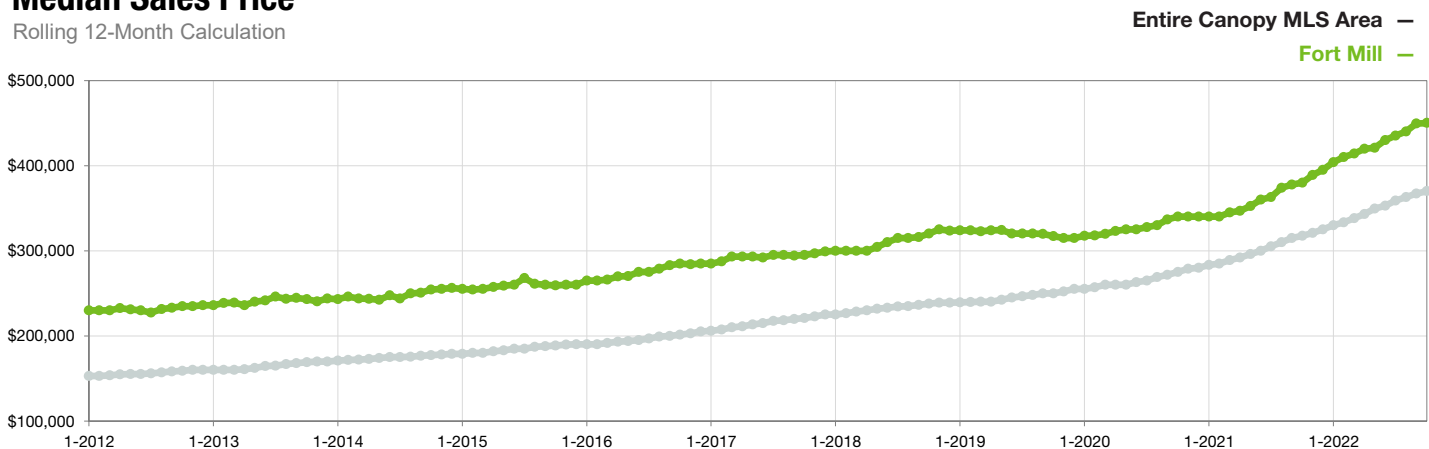
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October



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for October 2022

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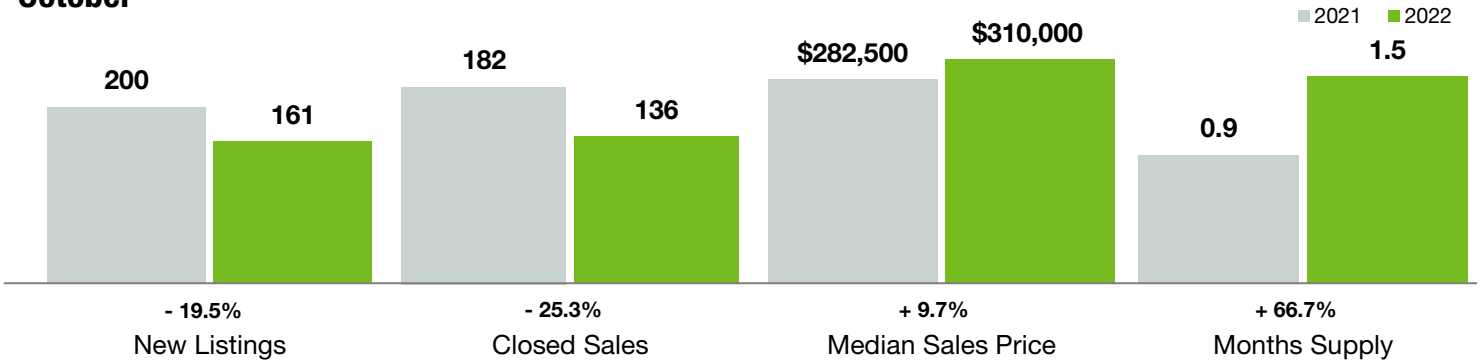
Rock Hill

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	200	161	- 19.5%	1,932	1,850	- 4.2%
Pending Sales	198	136	- 31.3%	1,777	1,524	- 14.2%
Closed Sales	182	136	- 25.3%	1,731	1,551	- 10.4%
Median Sales Price*	\$282,500	\$310,000	+ 9.7%	\$268,750	\$319,950	+ 19.1%
Average Sales Price*	\$302,565	\$325,069	+ 7.4%	\$287,987	\$336,748	+ 16.9%
Percent of Original List Price Received*	100.6%	95.5%	- 5.1%	101.5%	100.2%	- 1.3%
List to Close	58	68	+ 17.2%	58	62	+ 6.9%
Days on Market Until Sale	17	25	+ 47.1%	15	19	+ 26.7%
Cumulative Days on Market Until Sale	12	26	+ 116.7%	13	17	+ 30.8%
Average List Price	\$317,179	\$339,748	+ 7.1%	\$295,735	\$346,531	+ 17.2%
Inventory of Homes for Sale	163	231	+ 41.7%	--	--	--
Months Supply of Inventory	0.9	1.5	+ 66.7%	--	--	--

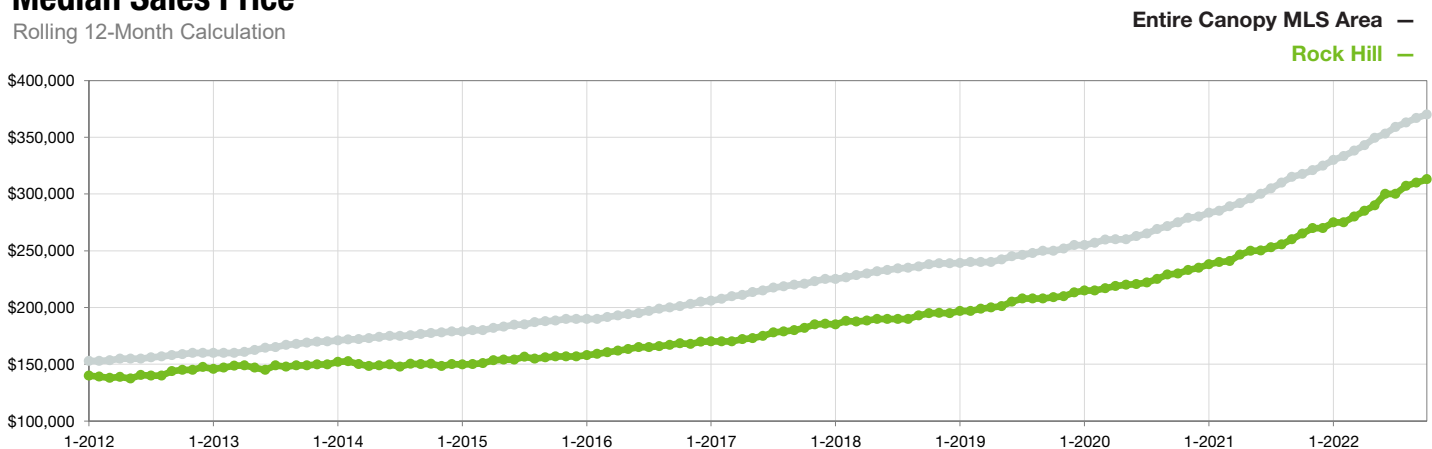
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October



Median Sales Price

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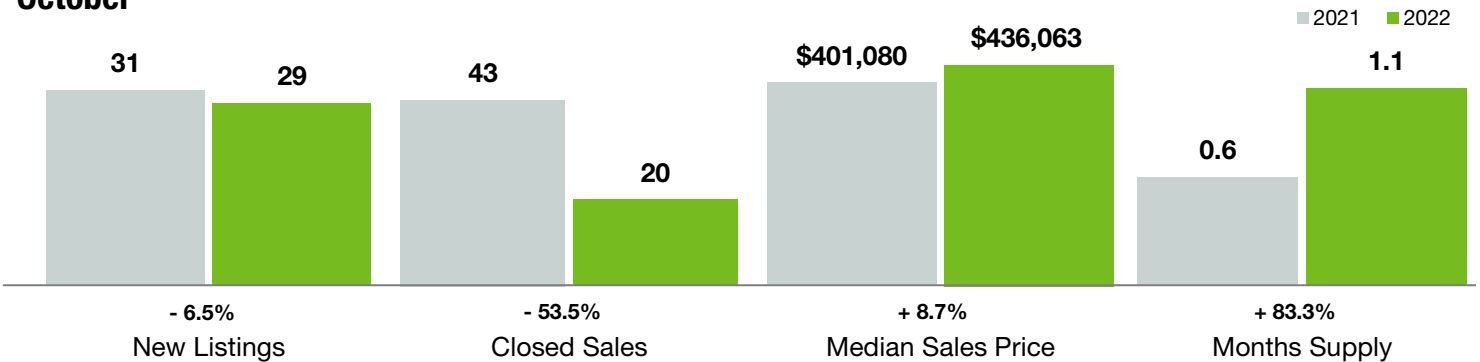
Tega Cay

South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	31	29	- 6.5%	409	341	- 16.6%
Pending Sales	31	23	- 25.8%	386	314	- 18.7%
Closed Sales	43	20	- 53.5%	374	309	- 17.4%
Median Sales Price*	\$401,080	\$436,063	+ 8.7%	\$400,000	\$464,420	+ 16.1%
Average Sales Price*	\$435,059	\$505,675	+ 16.2%	\$448,970	\$505,670	+ 12.6%
Percent of Original List Price Received*	101.9%	98.1%	- 3.7%	101.9%	102.3%	+ 0.4%
List to Close	82	90	+ 9.8%	82	95	+ 15.9%
Days on Market Until Sale	14	17	+ 21.4%	12	14	+ 16.7%
Cumulative Days on Market Until Sale	24	47	+ 95.8%	21	21	0.0%
Average List Price	\$478,787	\$526,967	+ 10.1%	\$451,580	\$531,119	+ 17.6%
Inventory of Homes for Sale	22	33	+ 50.0%	--	--	--
Months Supply of Inventory	0.6	1.1	+ 83.3%	--	--	--

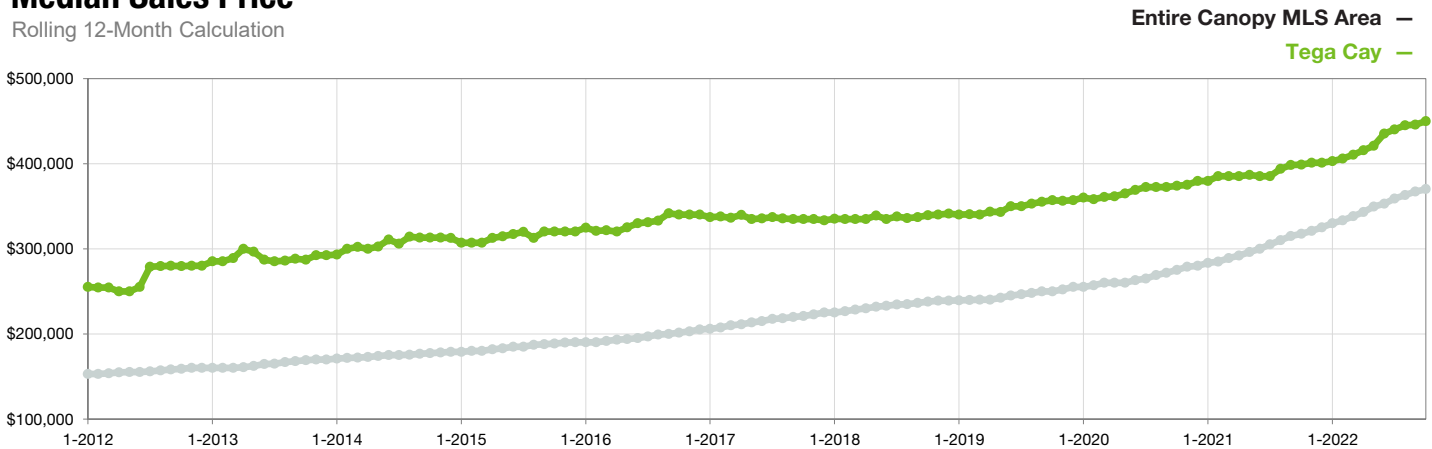
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October



Median Sales Price

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Local Market Update for October 2022

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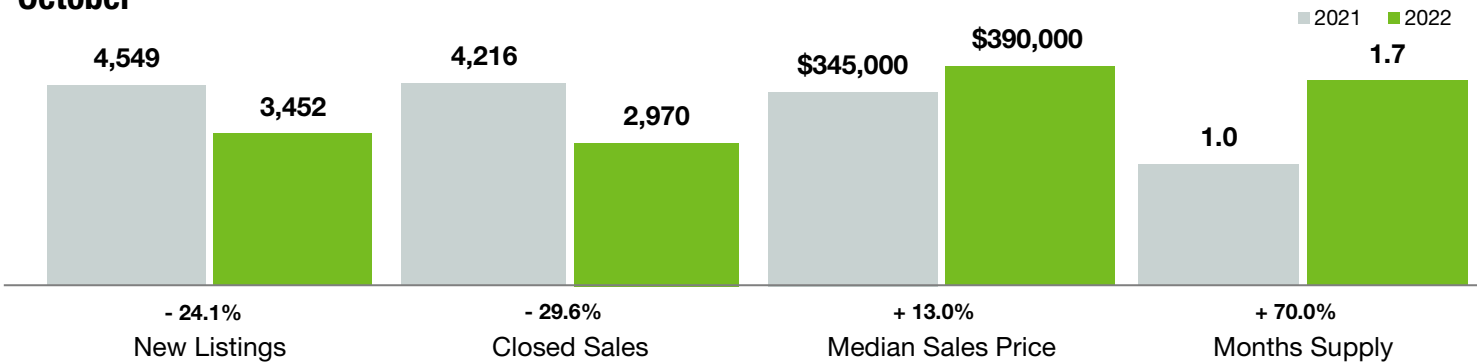
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	4,549	3,452	- 24.1%	47,035	42,990	- 8.6%
Pending Sales	4,247	2,721	- 35.9%	43,283	35,300	- 18.4%
Closed Sales	4,216	2,970	- 29.6%	41,607	36,579	- 12.1%
Median Sales Price*	\$345,000	\$390,000	+ 13.0%	\$330,000	\$390,000	+ 18.2%
Average Sales Price*	\$396,851	\$465,575	+ 17.3%	\$391,995	\$458,105	+ 16.9%
Percent of Original List Price Received*	100.8%	96.6%	- 4.2%	101.2%	100.7%	- 0.5%
List to Close	73	82	+ 12.3%	73	75	+ 2.7%
Days on Market Until Sale	16	27	+ 68.8%	18	18	0.0%
Cumulative Days on Market Until Sale	16	28	+ 75.0%	19	19	0.0%
Average List Price	\$416,065	\$483,814	+ 16.3%	\$407,225	\$475,061	+ 16.7%
Inventory of Homes for Sale	4,170	5,951	+ 42.7%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

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October



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