

Local Market Update for September 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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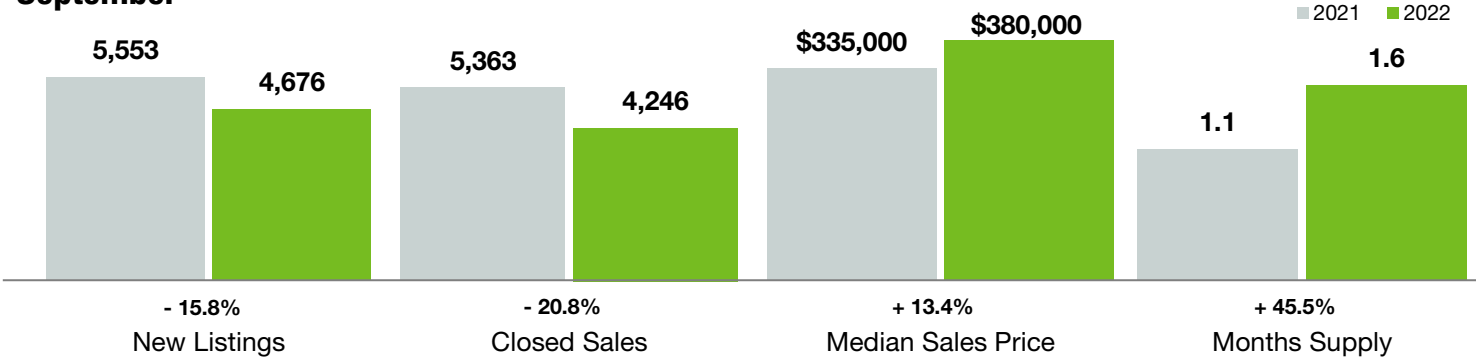
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	5,553	4,676	- 15.8%	50,775	47,839	- 5.8%
Pending Sales	5,017	3,845	- 23.4%	46,493	39,581	- 14.9%
Closed Sales	5,363	4,246	- 20.8%	44,475	40,096	- 9.8%
Median Sales Price*	\$335,000	\$380,000	+ 13.4%	\$320,000	\$379,895	+ 18.7%
Average Sales Price*	\$387,423	\$449,927	+ 16.1%	\$382,048	\$444,267	+ 16.3%
Percent of Original List Price Received*	101.0%	97.2%	- 3.8%	101.0%	100.8%	- 0.2%
List to Close	70	79	+ 12.9%	73	74	+ 1.4%
Days on Market Until Sale	16	22	+ 37.5%	19	19	0.0%
Cumulative Days on Market Until Sale	16	24	+ 50.0%	20	18	- 10.0%
Average List Price	\$405,487	\$472,651	+ 16.6%	\$397,435	\$463,649	+ 16.7%
Inventory of Homes for Sale	5,363	7,104	+ 32.5%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

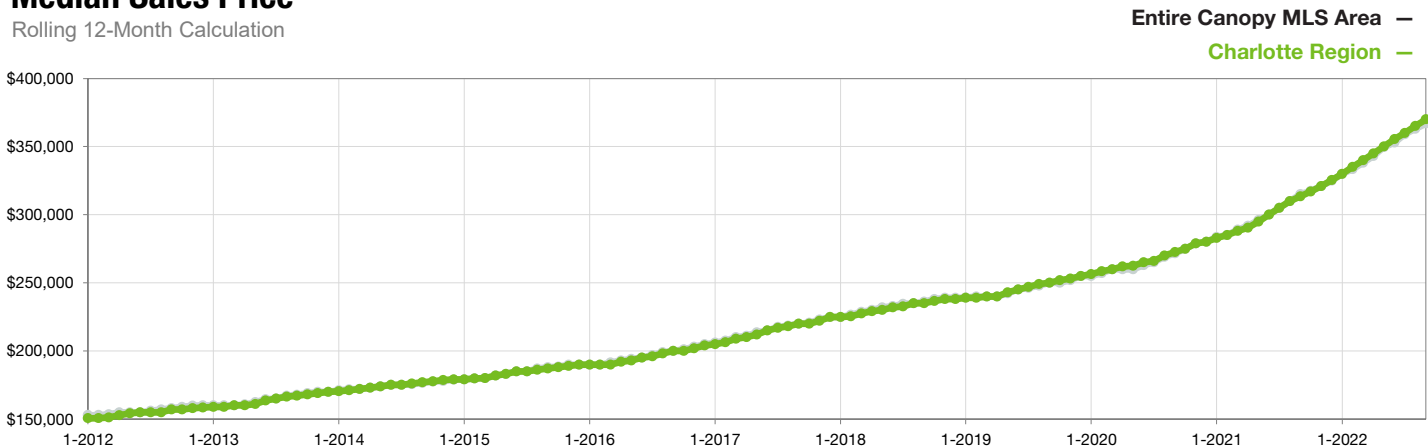
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September



Median Sales Price

Rolling 12-Month Calculation



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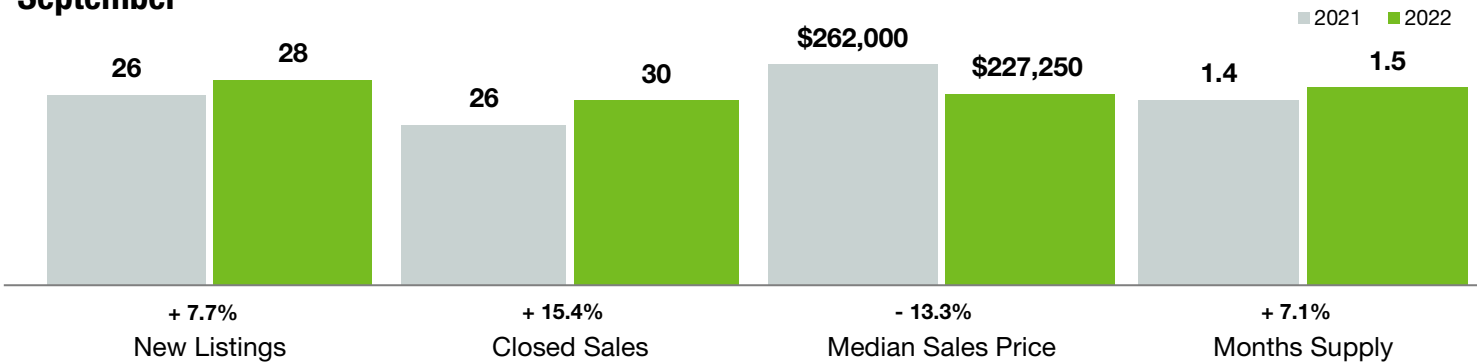
Alexander County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	26	28	+ 7.7%	316	305	- 3.5%
Pending Sales	27	23	- 14.8%	290	259	- 10.7%
Closed Sales	26	30	+ 15.4%	263	276	+ 4.9%
Median Sales Price*	\$262,000	\$227,250	- 13.3%	\$217,000	\$250,000	+ 15.2%
Average Sales Price*	\$298,715	\$268,542	- 10.1%	\$256,535	\$289,686	+ 12.9%
Percent of Original List Price Received*	95.9%	100.8%	+ 5.1%	98.4%	99.2%	+ 0.8%
List to Close	65	50	- 23.1%	70	76	+ 8.6%
Days on Market Until Sale	16	11	- 31.3%	23	21	- 8.7%
Cumulative Days on Market Until Sale	26	11	- 57.7%	25	23	- 8.0%
Average List Price	\$412,207	\$362,275	- 12.1%	\$283,548	\$321,702	+ 13.5%
Inventory of Homes for Sale	42	41	- 2.4%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--

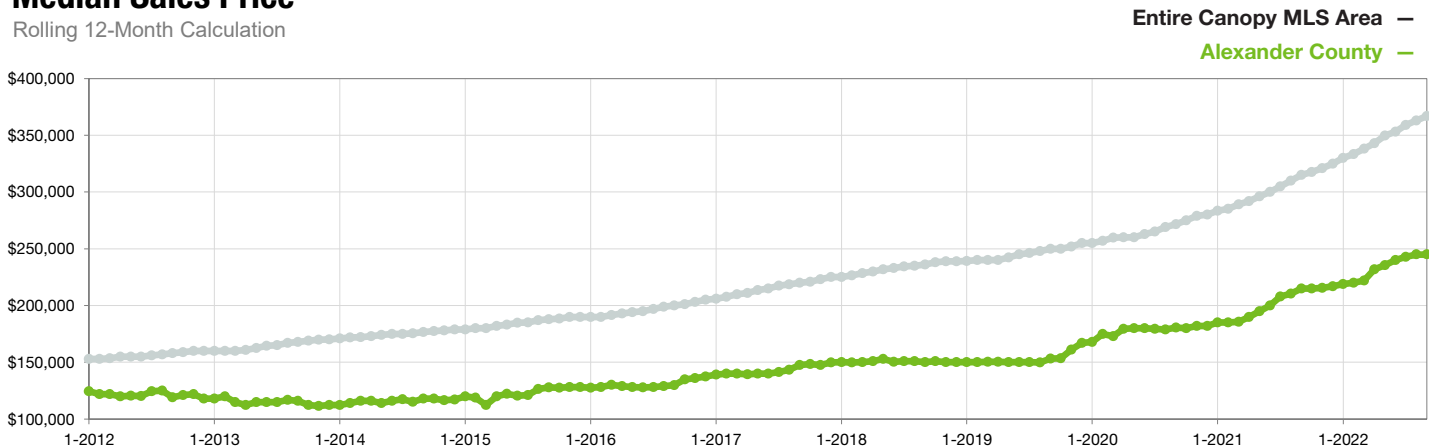
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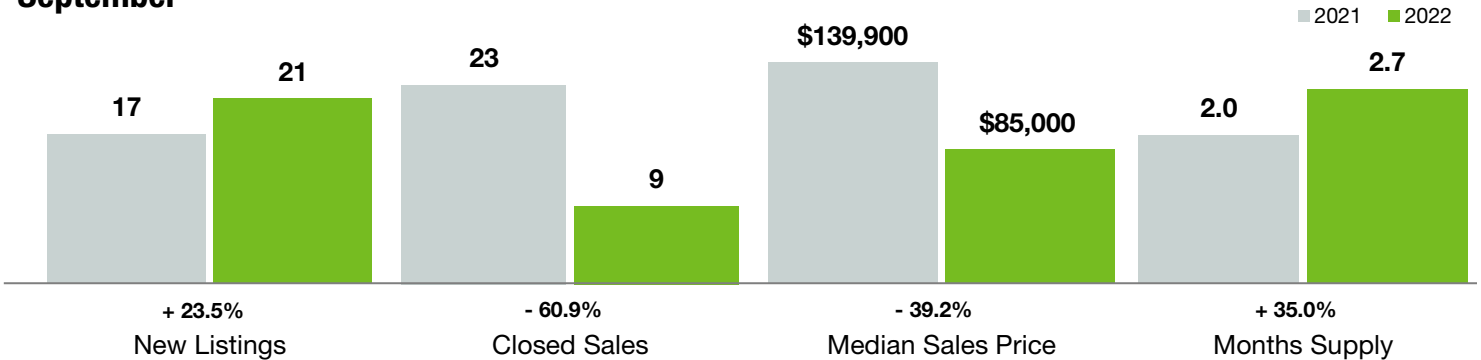
Anson County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	17	21	+ 23.5%	165	161	- 2.4%
Pending Sales	12	12	0.0%	138	129	- 6.5%
Closed Sales	23	9	- 60.9%	134	140	+ 4.5%
Median Sales Price*	\$139,900	\$85,000	- 39.2%	\$139,900	\$140,000	+ 0.1%
Average Sales Price*	\$173,028	\$139,521	- 19.4%	\$164,123	\$178,257	+ 8.6%
Percent of Original List Price Received*	97.9%	90.4%	- 7.7%	94.7%	93.6%	- 1.2%
List to Close	84	77	- 8.3%	96	97	+ 1.0%
Days on Market Until Sale	36	43	+ 19.4%	39	41	+ 5.1%
Cumulative Days on Market Until Sale	41	43	+ 4.9%	40	41	+ 2.5%
Average List Price	\$158,988	\$251,371	+ 58.1%	\$156,483	\$199,302	+ 27.4%
Inventory of Homes for Sale	30	38	+ 26.7%	--	--	--
Months Supply of Inventory	2.0	2.7	+ 35.0%	--	--	--

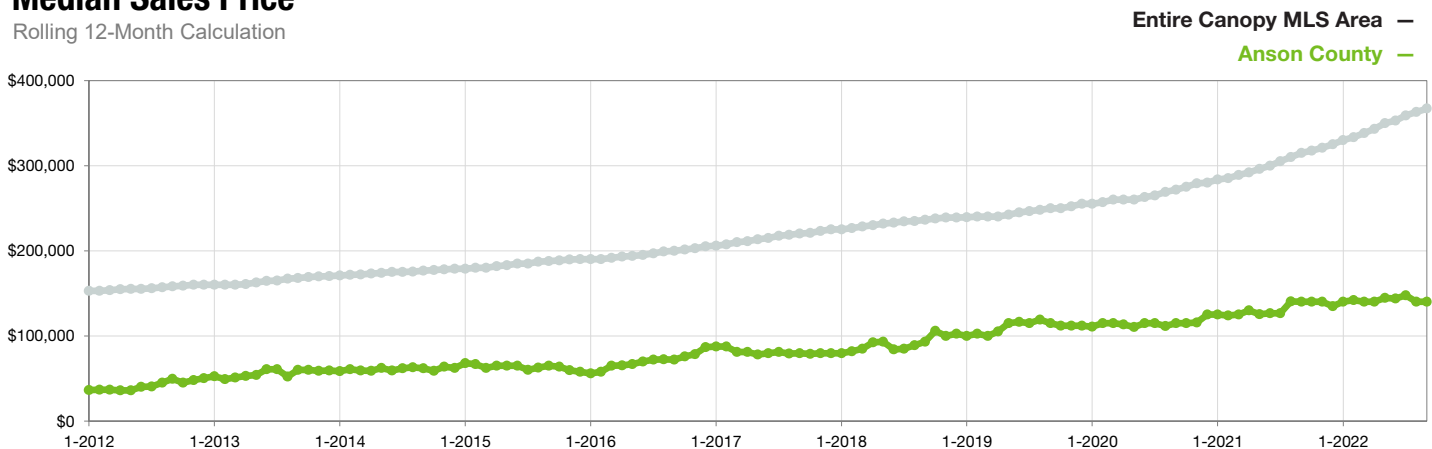
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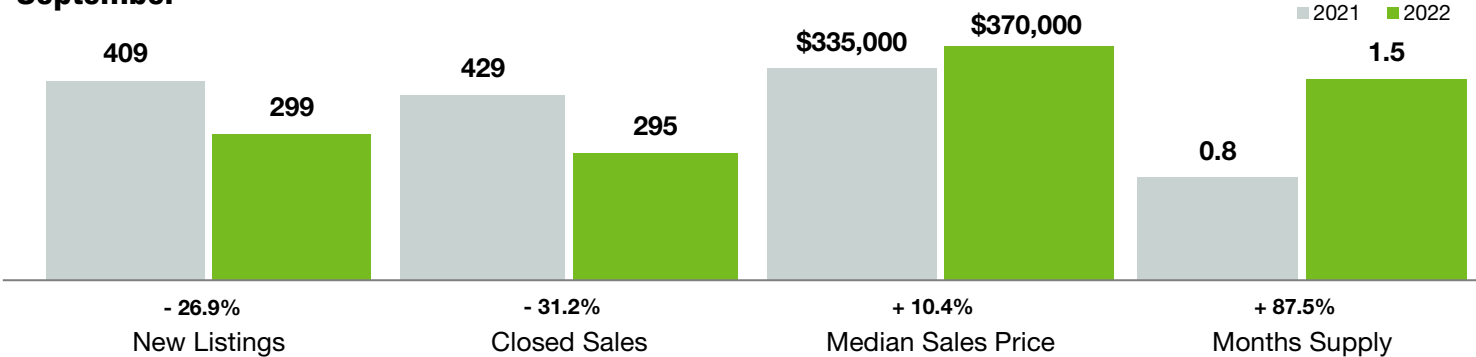
Cabarrus County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	409	299	- 26.9%	3,745	3,295	- 12.0%
Pending Sales	377	250	- 33.7%	3,455	2,712	- 21.5%
Closed Sales	429	295	- 31.2%	3,244	2,908	- 10.4%
Median Sales Price*	\$335,000	\$370,000	+ 10.4%	\$310,625	\$375,000	+ 20.7%
Average Sales Price*	\$356,710	\$402,039	+ 12.7%	\$335,301	\$396,503	+ 18.3%
Percent of Original List Price Received*	101.4%	96.0%	- 5.3%	101.4%	101.1%	- 0.3%
List to Close	62	69	+ 11.3%	61	68	+ 11.5%
Days on Market Until Sale	14	21	+ 50.0%	15	14	- 6.7%
Cumulative Days on Market Until Sale	13	20	+ 53.8%	14	14	0.0%
Average List Price	\$336,662	\$394,778	+ 17.3%	\$340,824	\$401,224	+ 17.7%
Inventory of Homes for Sale	275	466	+ 69.5%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

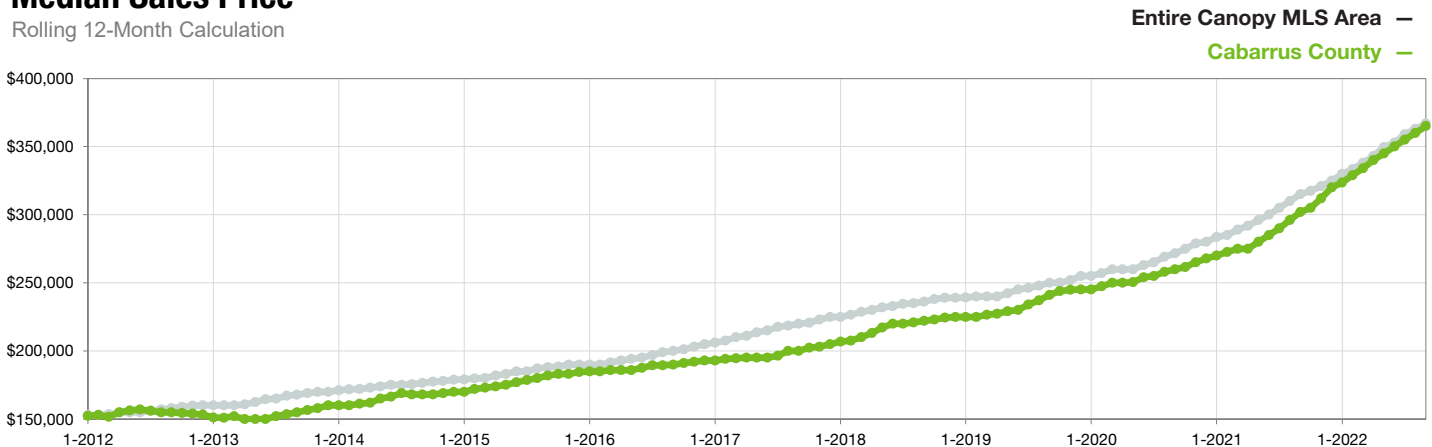
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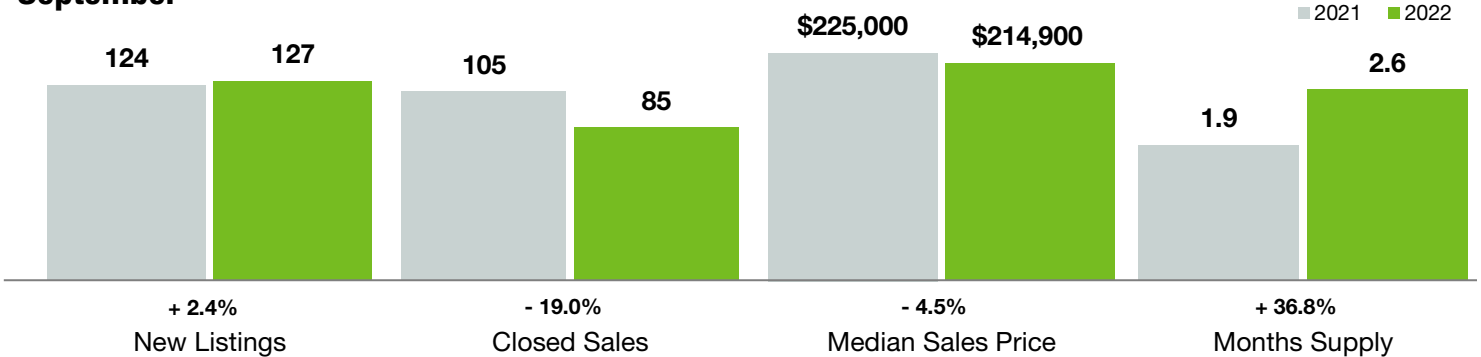
Cleveland County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	124	127	+ 2.4%	1,025	1,062	+ 3.6%
Pending Sales	95	69	- 27.4%	874	812	- 7.1%
Closed Sales	105	85	- 19.0%	824	865	+ 5.0%
Median Sales Price*	\$225,000	\$214,900	- 4.5%	\$199,900	\$228,000	+ 14.1%
Average Sales Price*	\$232,823	\$255,110	+ 9.6%	\$220,622	\$261,614	+ 18.6%
Percent of Original List Price Received*	99.4%	96.4%	- 3.0%	98.1%	97.6%	- 0.5%
List to Close	82	76	- 7.3%	75	76	+ 1.3%
Days on Market Until Sale	15	27	+ 80.0%	20	27	+ 35.0%
Cumulative Days on Market Until Sale	18	28	+ 55.6%	22	29	+ 31.8%
Average List Price	\$260,535	\$253,490	- 2.7%	\$243,754	\$271,911	+ 11.6%
Inventory of Homes for Sale	173	245	+ 41.6%	--	--	--
Months Supply of Inventory	1.9	2.6	+ 36.8%	--	--	--

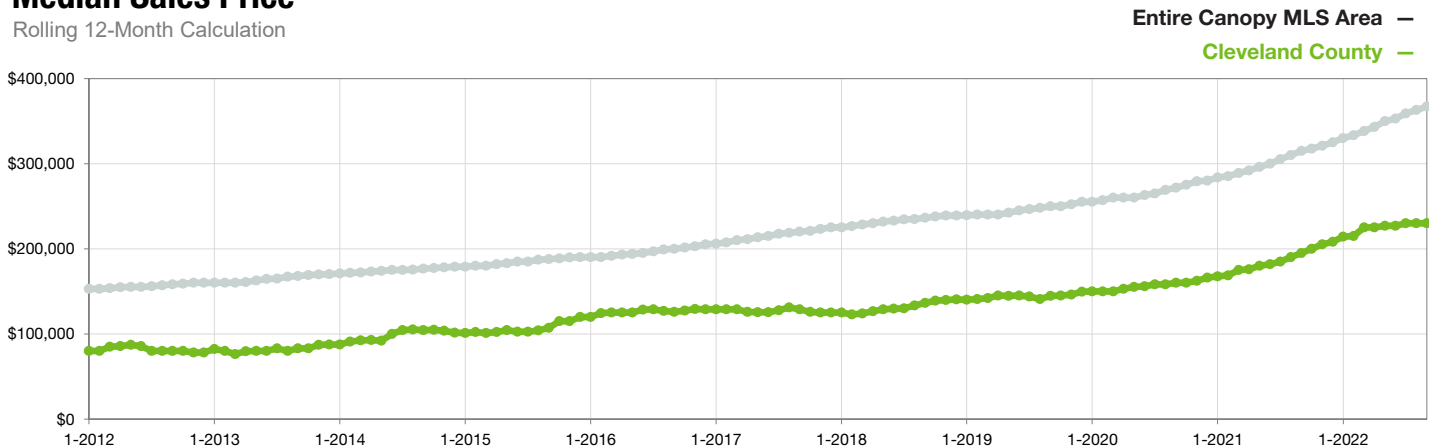
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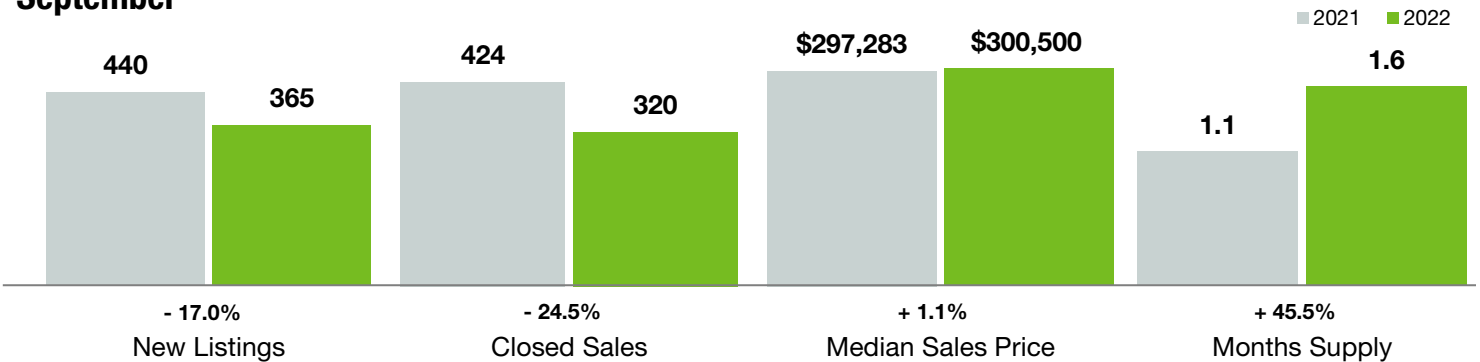
Gaston County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	440	365	- 17.0%	3,780	3,648	- 3.5%
Pending Sales	388	304	- 21.6%	3,435	3,039	- 11.5%
Closed Sales	424	320	- 24.5%	3,330	3,077	- 7.6%
Median Sales Price*	\$297,283	\$300,500	+ 1.1%	\$254,665	\$305,000	+ 19.8%
Average Sales Price*	\$313,406	\$329,546	+ 5.1%	\$279,086	\$326,647	+ 17.0%
Percent of Original List Price Received*	101.0%	97.0%	- 4.0%	100.8%	100.1%	- 0.7%
List to Close	72	76	+ 5.6%	79	72	- 8.9%
Days on Market Until Sale	18	25	+ 38.9%	19	19	0.0%
Cumulative Days on Market Until Sale	17	24	+ 41.2%	19	18	- 5.3%
Average List Price	\$293,310	\$328,554	+ 12.0%	\$280,369	\$329,939	+ 17.7%
Inventory of Homes for Sale	412	551	+ 33.7%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

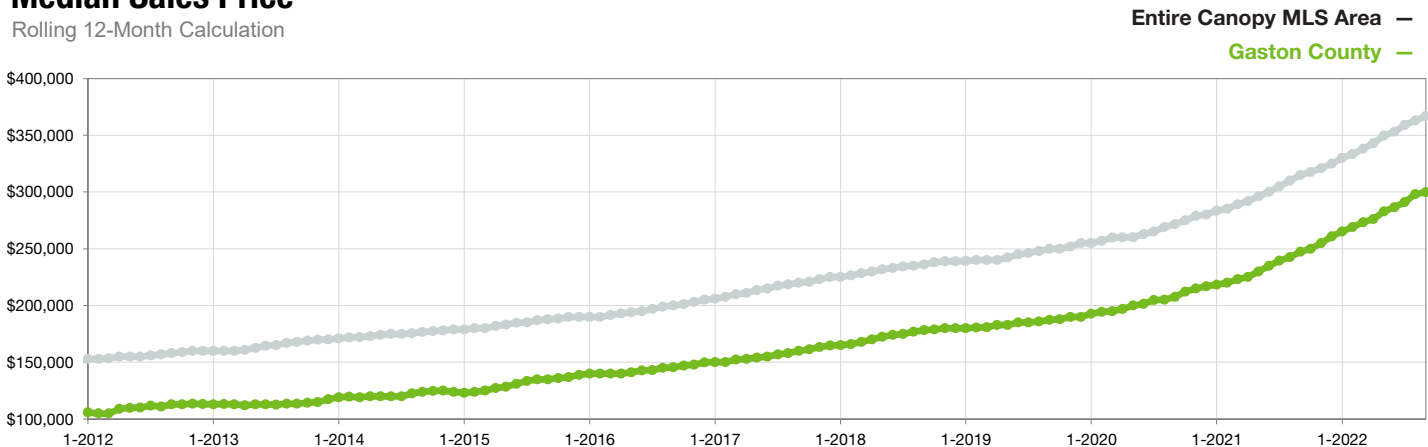
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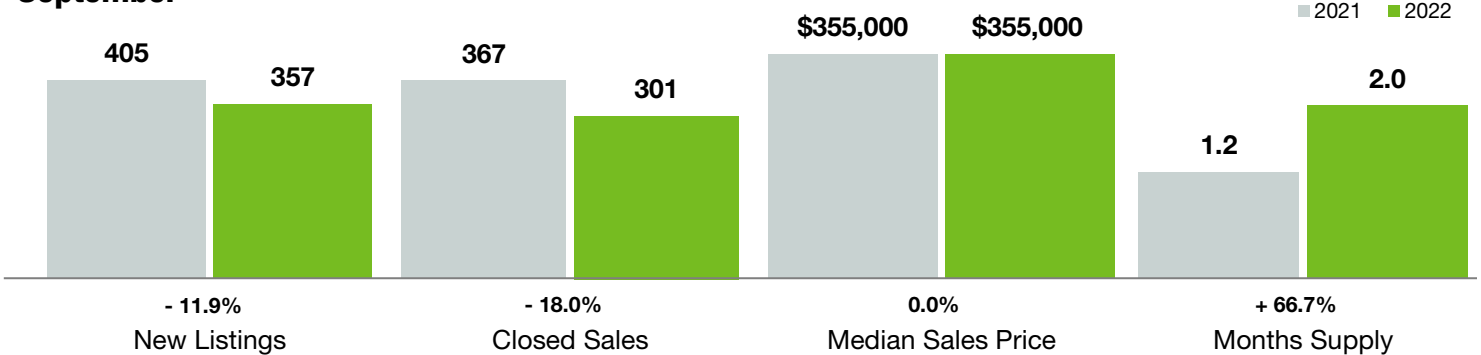
Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	405	357	- 11.9%	3,567	3,448	- 3.3%
Pending Sales	391	276	- 29.4%	3,282	2,723	- 17.0%
Closed Sales	367	301	- 18.0%	3,198	2,650	- 17.1%
Median Sales Price*	\$355,000	\$355,000	0.0%	\$333,760	\$380,000	+ 13.9%
Average Sales Price*	\$436,020	\$495,826	+ 13.7%	\$410,969	\$481,974	+ 17.3%
Percent of Original List Price Received*	100.7%	97.0%	- 3.7%	100.8%	99.6%	- 1.2%
List to Close	60	75	+ 25.0%	75	69	- 8.0%
Days on Market Until Sale	17	24	+ 41.2%	22	22	0.0%
Cumulative Days on Market Until Sale	15	24	+ 60.0%	22	20	- 9.1%
Average List Price	\$461,921	\$561,448	+ 21.5%	\$444,541	\$521,362	+ 17.3%
Inventory of Homes for Sale	426	595	+ 39.7%	--	--	--
Months Supply of Inventory	1.2	2.0	+ 66.7%	--	--	--

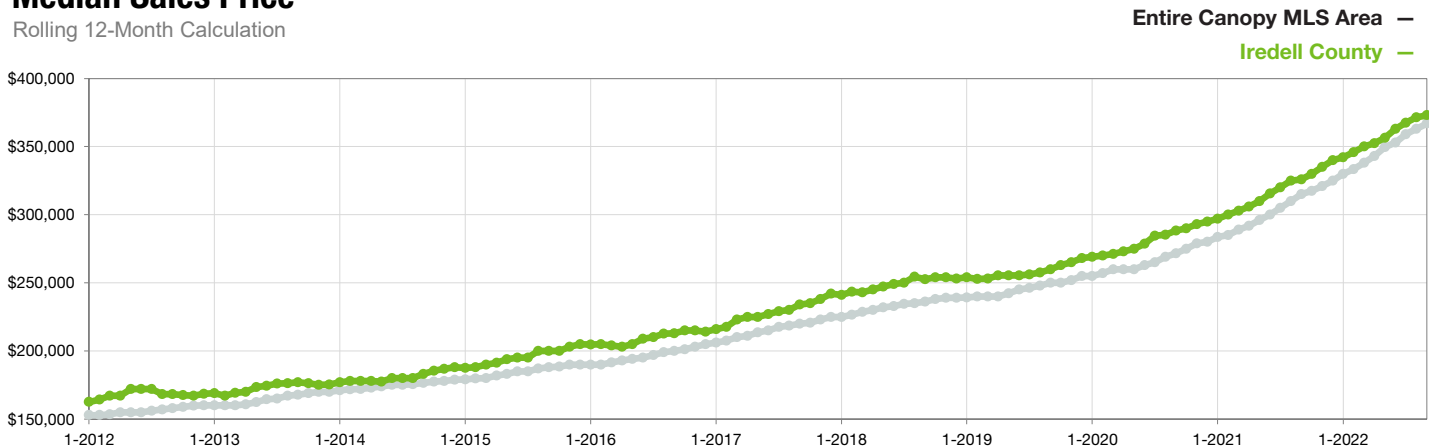
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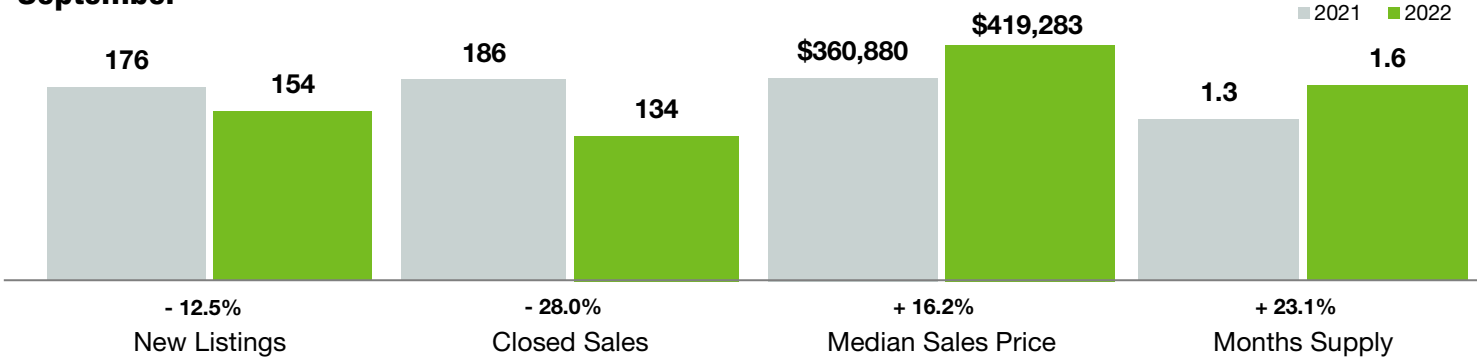
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	176	154	- 12.5%	1,616	1,441	- 10.8%
Pending Sales	183	137	- 25.1%	1,537	1,228	- 20.1%
Closed Sales	186	134	- 28.0%	1,399	1,229	- 12.2%
Median Sales Price*	\$360,880	\$419,283	+ 16.2%	\$335,380	\$420,000	+ 25.2%
Average Sales Price*	\$388,030	\$448,815	+ 15.7%	\$378,872	\$454,969	+ 20.1%
Percent of Original List Price Received*	101.2%	97.6%	- 3.6%	100.4%	100.3%	- 0.1%
List to Close	94	80	- 14.9%	89	93	+ 4.5%
Days on Market Until Sale	24	25	+ 4.2%	29	26	- 10.3%
Cumulative Days on Market Until Sale	21	28	+ 33.3%	29	25	- 13.8%
Average List Price	\$407,711	\$459,538	+ 12.7%	\$408,854	\$470,610	+ 15.1%
Inventory of Homes for Sale	217	218	+ 0.5%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--

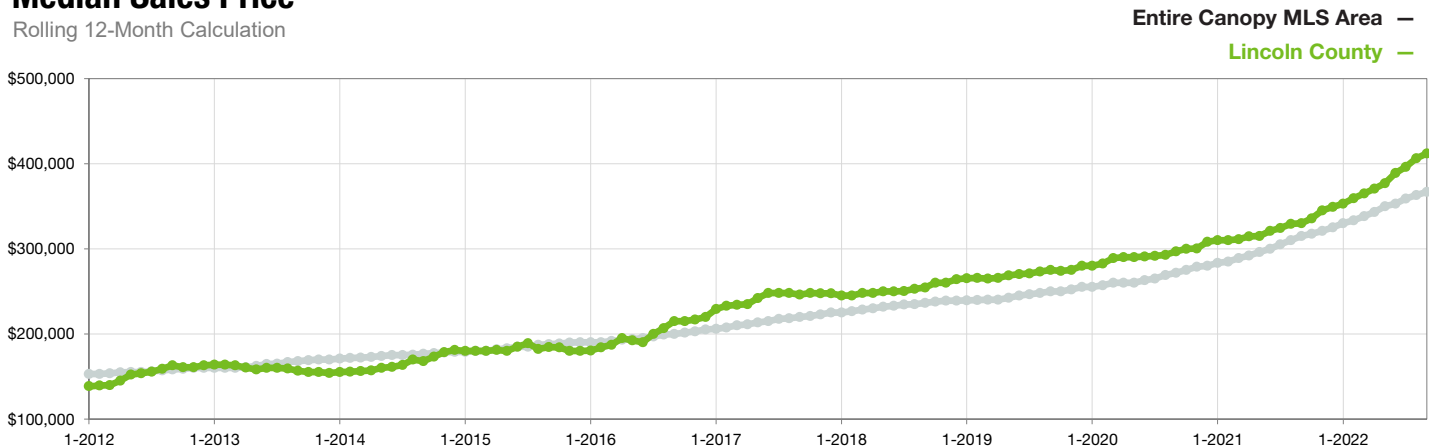
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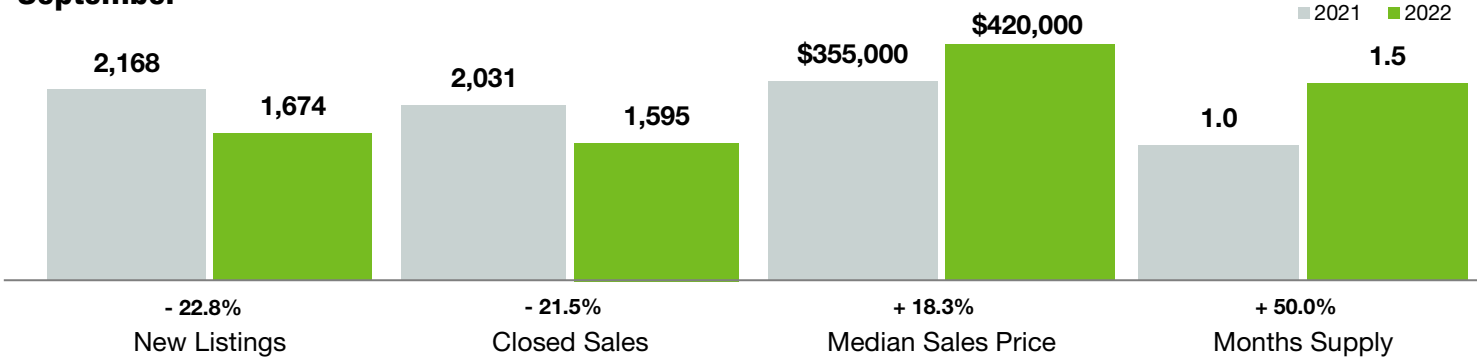
Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	2,168	1,674	- 22.8%	19,832	17,974	- 9.4%
Pending Sales	1,950	1,369	- 29.8%	18,303	15,036	- 17.8%
Closed Sales	2,031	1,595	- 21.5%	17,506	15,356	- 12.3%
Median Sales Price*	\$355,000	\$420,000	+ 18.3%	\$349,150	\$413,595	+ 18.5%
Average Sales Price*	\$424,960	\$515,107	+ 21.2%	\$436,485	\$509,033	+ 16.6%
Percent of Original List Price Received*	101.4%	97.5%	- 3.8%	101.4%	101.7%	+ 0.3%
List to Close	70	77	+ 10.0%	73	73	0.0%
Days on Market Until Sale	15	21	+ 40.0%	19	17	- 10.5%
Cumulative Days on Market Until Sale	15	21	+ 40.0%	20	16	- 20.0%
Average List Price	\$446,252	\$557,719	+ 25.0%	\$454,460	\$530,043	+ 16.6%
Inventory of Homes for Sale	1,946	2,448	+ 25.8%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

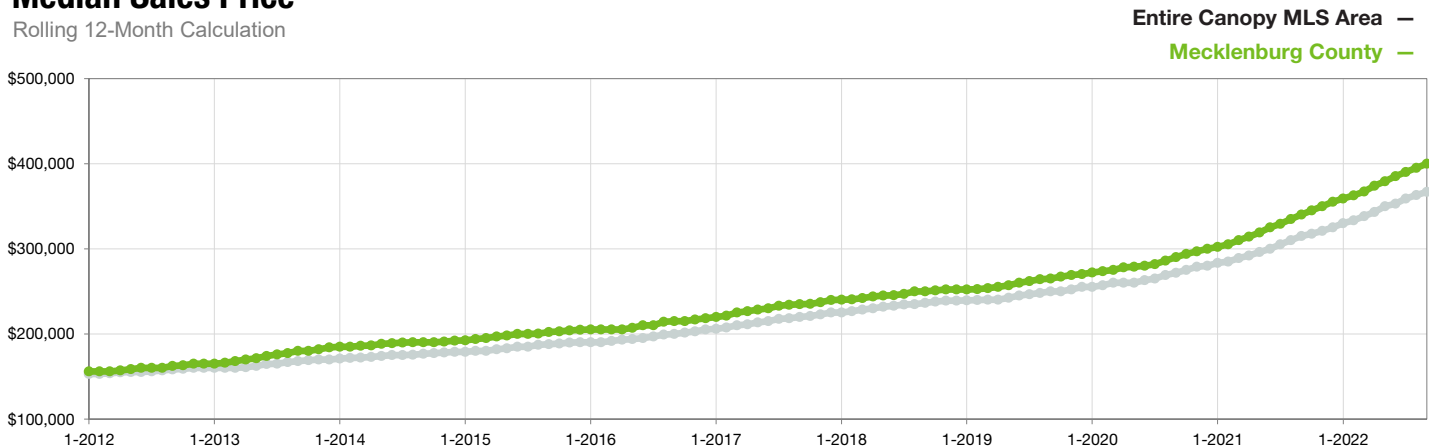
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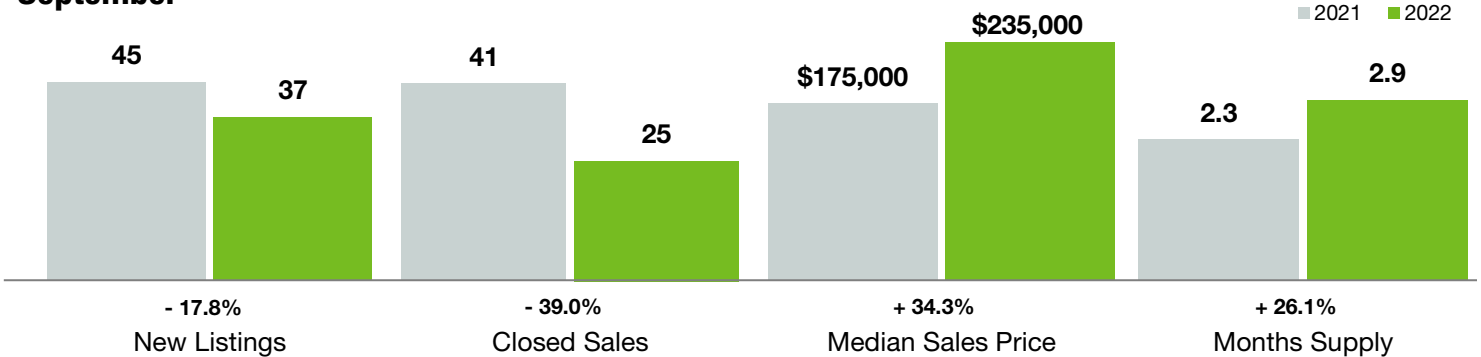
Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	45	37	- 17.8%	352	335	- 4.8%
Pending Sales	40	32	- 20.0%	321	273	- 15.0%
Closed Sales	41	25	- 39.0%	307	254	- 17.3%
Median Sales Price*	\$175,000	\$235,000	+ 34.3%	\$165,000	\$180,000	+ 9.1%
Average Sales Price*	\$365,305	\$330,496	- 9.5%	\$284,385	\$313,867	+ 10.4%
Percent of Original List Price Received*	93.3%	96.6%	+ 3.5%	93.0%	94.1%	+ 1.2%
List to Close	96	52	- 45.8%	111	75	- 32.4%
Days on Market Until Sale	56	18	- 67.9%	69	36	- 47.8%
Cumulative Days on Market Until Sale	58	18	- 69.0%	75	40	- 46.7%
Average List Price	\$272,797	\$346,497	+ 27.0%	\$318,222	\$340,193	+ 6.9%
Inventory of Homes for Sale	73	86	+ 17.8%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

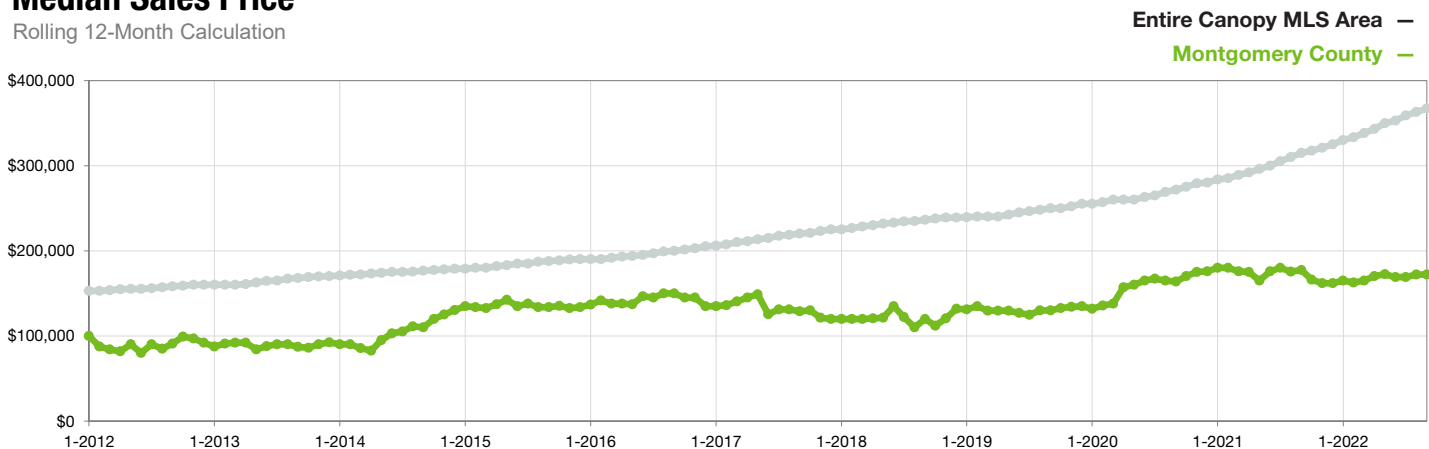
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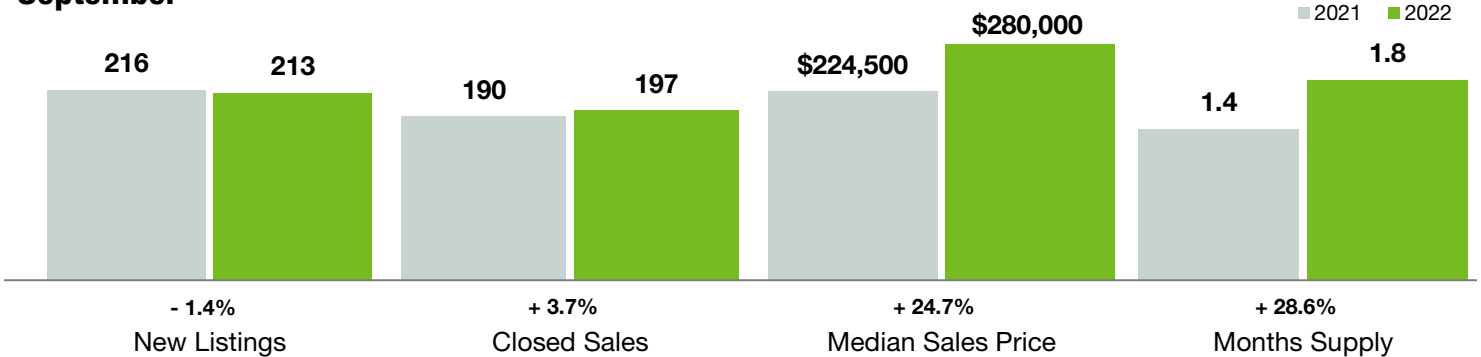
Rowan County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	216	213	- 1.4%	1,943	2,092	+ 7.7%
Pending Sales	194	179	- 7.7%	1,736	1,687	- 2.8%
Closed Sales	190	197	+ 3.7%	1,688	1,663	- 1.5%
Median Sales Price*	\$224,500	\$280,000	+ 24.7%	\$219,900	\$260,000	+ 18.2%
Average Sales Price*	\$255,031	\$301,358	+ 18.2%	\$241,952	\$288,815	+ 19.4%
Percent of Original List Price Received*	99.1%	96.7%	- 2.4%	99.0%	99.2%	+ 0.2%
List to Close	70	73	+ 4.3%	74	70	- 5.4%
Days on Market Until Sale	16	24	+ 50.0%	20	19	- 5.0%
Cumulative Days on Market Until Sale	17	27	+ 58.8%	21	21	0.0%
Average List Price	\$268,853	\$302,614	+ 12.6%	\$254,188	\$311,321	+ 22.5%
Inventory of Homes for Sale	255	348	+ 36.5%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 28.6%	--	--	--

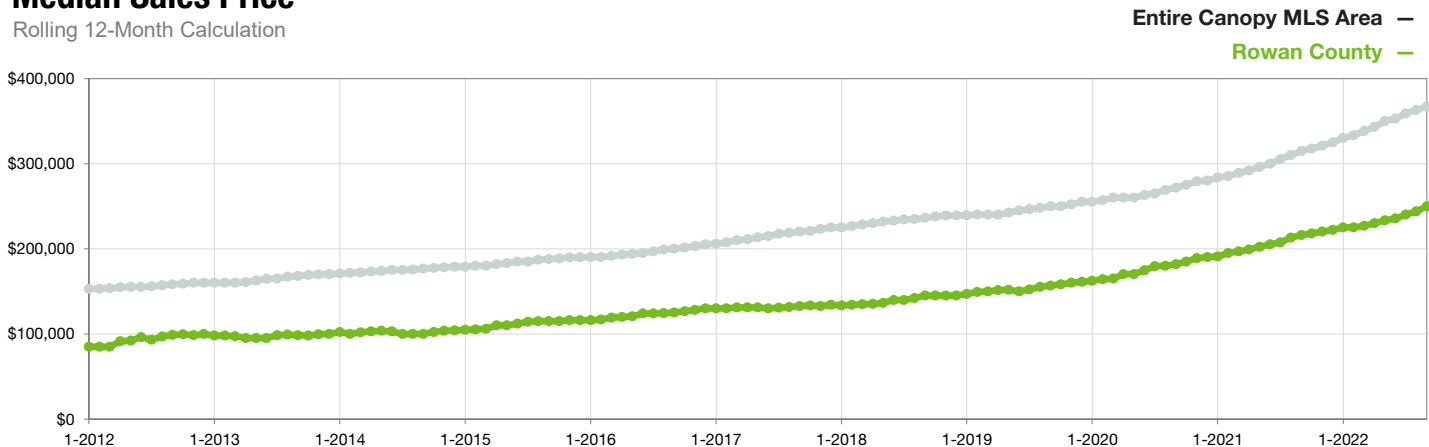
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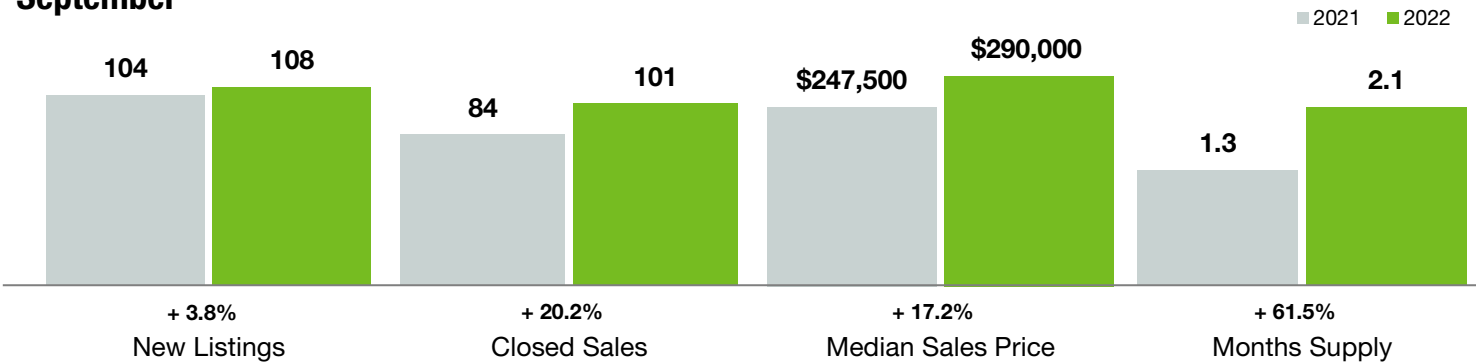
Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	104	108	+ 3.8%	825	1,033	+ 25.2%
Pending Sales	102	92	- 9.8%	747	834	+ 11.6%
Closed Sales	84	101	+ 20.2%	704	797	+ 13.2%
Median Sales Price*	\$247,500	\$290,000	+ 17.2%	\$215,000	\$287,050	+ 33.5%
Average Sales Price*	\$288,425	\$294,999	+ 2.3%	\$250,500	\$313,816	+ 25.3%
Percent of Original List Price Received*	98.4%	96.4%	- 2.0%	98.7%	98.3%	- 0.4%
List to Close	57	84	+ 47.4%	70	79	+ 12.9%
Days on Market Until Sale	13	21	+ 61.5%	25	22	- 12.0%
Cumulative Days on Market Until Sale	18	23	+ 27.8%	24	20	- 16.7%
Average List Price	\$291,142	\$309,137	+ 6.2%	\$269,230	\$323,047	+ 20.0%
Inventory of Homes for Sale	104	187	+ 79.8%	--	--	--
Months Supply of Inventory	1.3	2.1	+ 61.5%	--	--	--

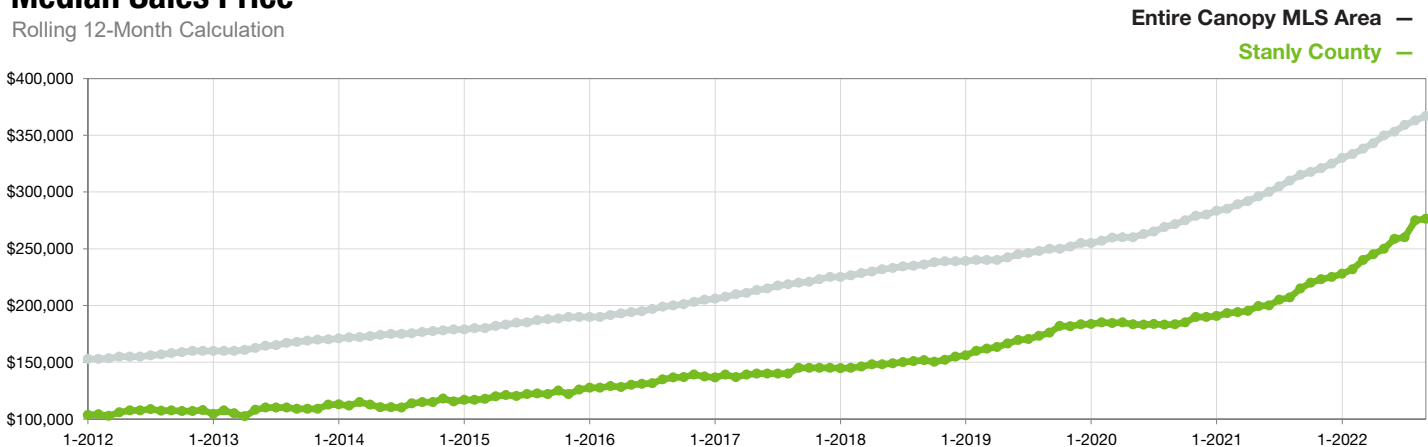
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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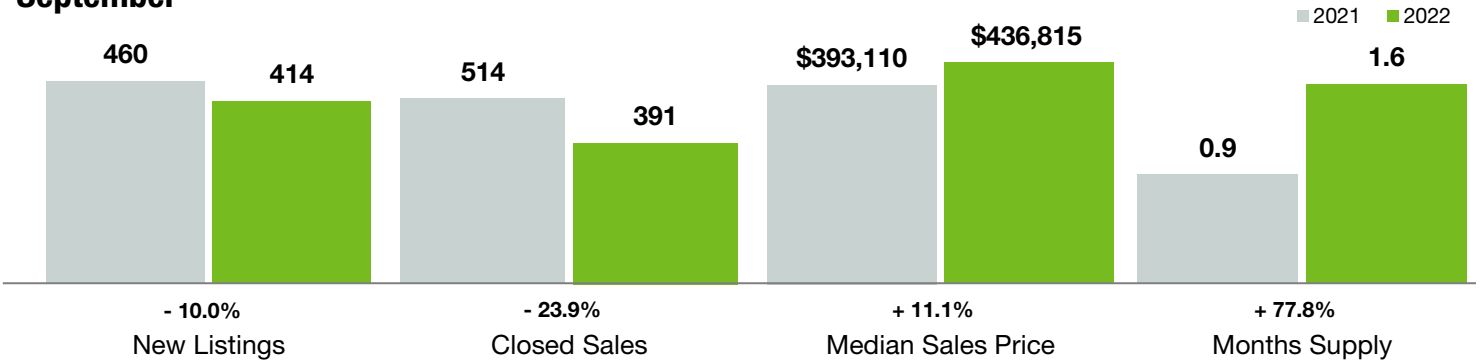
Union County

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	460	414	- 10.0%	4,515	4,201	- 7.0%
Pending Sales	412	332	- 19.4%	4,132	3,377	- 18.3%
Closed Sales	514	391	- 23.9%	3,805	3,475	- 8.7%
Median Sales Price*	\$393,110	\$436,815	+ 11.1%	\$374,900	\$440,333	+ 17.5%
Average Sales Price*	\$469,361	\$530,579	+ 13.0%	\$450,809	\$538,125	+ 19.4%
Percent of Original List Price Received*	101.9%	96.7%	- 5.1%	102.0%	101.2%	- 0.8%
List to Close	66	101	+ 53.0%	70	83	+ 18.6%
Days on Market Until Sale	13	28	+ 115.4%	16	18	+ 12.5%
Cumulative Days on Market Until Sale	13	36	+ 176.9%	17	22	+ 29.4%
Average List Price	\$529,040	\$582,375	+ 10.1%	\$468,240	\$578,611	+ 23.6%
Inventory of Homes for Sale	391	611	+ 56.3%	--	--	--
Months Supply of Inventory	0.9	1.6	+ 77.8%	--	--	--

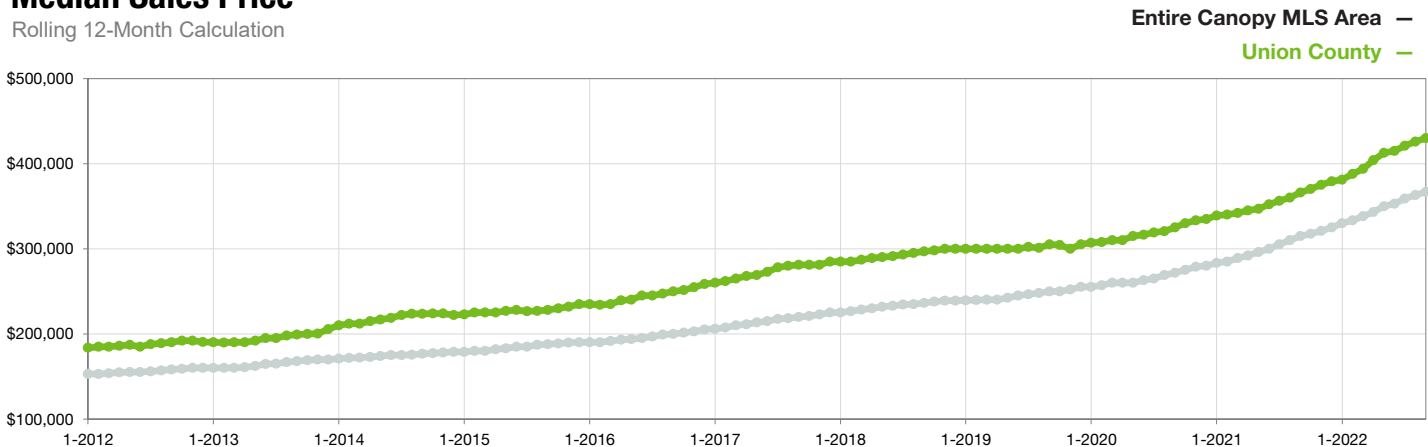
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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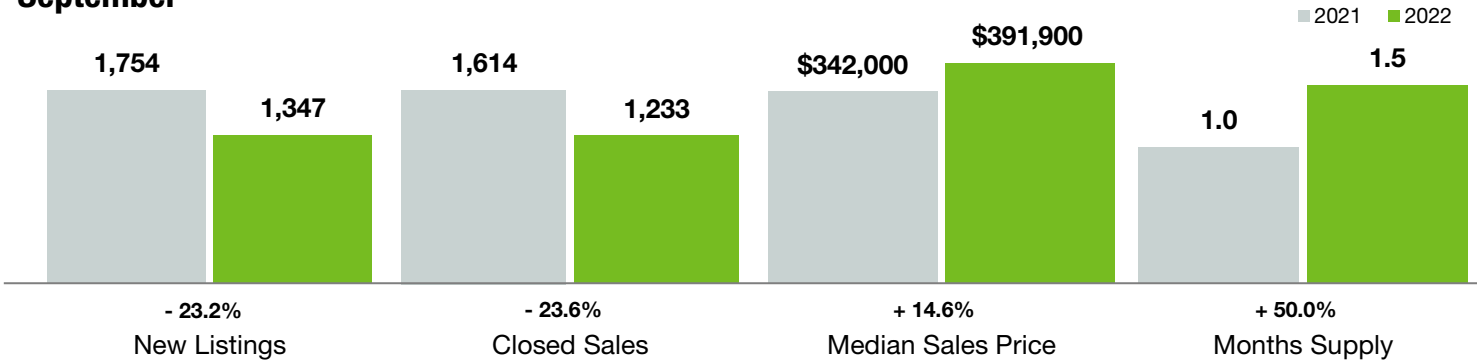
City of Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	1,754	1,347	- 23.2%	15,961	14,398	- 9.8%
Pending Sales	1,587	1,097	- 30.9%	14,711	12,014	- 18.3%
Closed Sales	1,614	1,233	- 23.6%	13,973	12,265	- 12.2%
Median Sales Price*	\$342,000	\$391,900	+ 14.6%	\$334,175	\$395,000	+ 18.2%
Average Sales Price*	\$409,204	\$488,721	+ 19.4%	\$426,355	\$494,209	+ 15.9%
Percent of Original List Price Received*	101.4%	97.3%	- 4.0%	101.3%	101.7%	+ 0.4%
List to Close	71	74	+ 4.2%	73	71	- 2.7%
Days on Market Until Sale	15	21	+ 40.0%	19	16	- 15.8%
Cumulative Days on Market Until Sale	16	21	+ 31.3%	21	16	- 23.8%
Average List Price	\$430,142	\$541,842	+ 26.0%	\$446,322	\$510,463	+ 14.4%
Inventory of Homes for Sale	1,576	1,955	+ 24.0%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

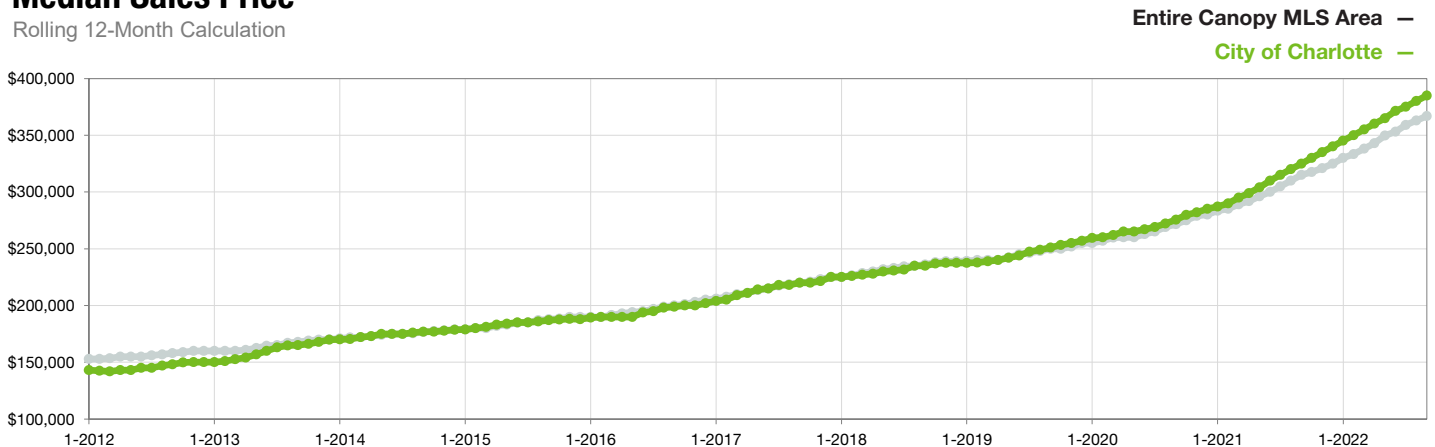
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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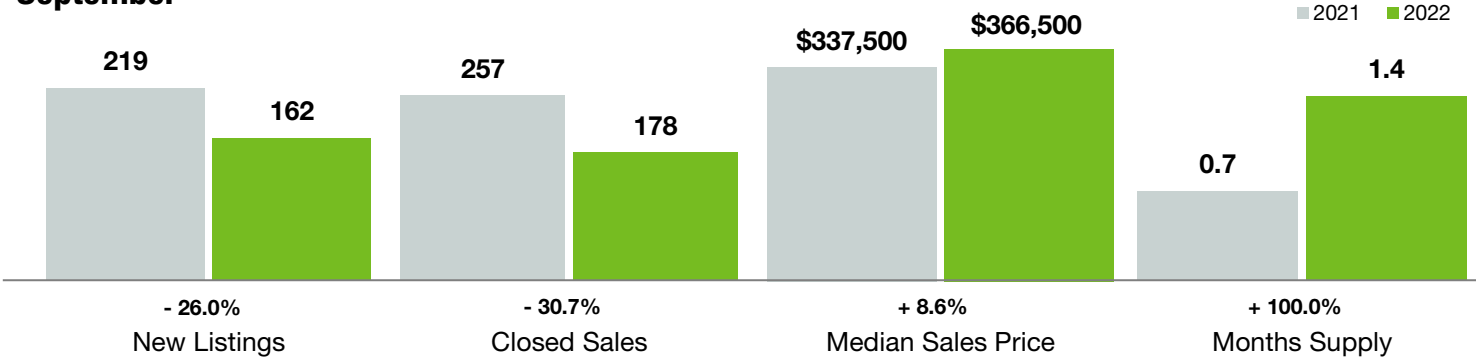
Concord

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	219	162	- 26.0%	2,096	1,888	- 9.9%
Pending Sales	204	144	- 29.4%	1,960	1,589	- 18.9%
Closed Sales	257	178	- 30.7%	1,887	1,732	- 8.2%
Median Sales Price*	\$337,500	\$366,500	+ 8.6%	\$309,990	\$374,200	+ 20.7%
Average Sales Price*	\$357,513	\$388,143	+ 8.6%	\$333,954	\$399,889	+ 19.7%
Percent of Original List Price Received*	101.9%	96.0%	- 5.8%	101.7%	101.4%	- 0.3%
List to Close	63	65	+ 3.2%	61	70	+ 14.8%
Days on Market Until Sale	13	19	+ 46.2%	15	14	- 6.7%
Cumulative Days on Market Until Sale	14	18	+ 28.6%	15	14	- 6.7%
Average List Price	\$339,158	\$376,696	+ 11.1%	\$339,135	\$395,403	+ 16.6%
Inventory of Homes for Sale	137	251	+ 83.2%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

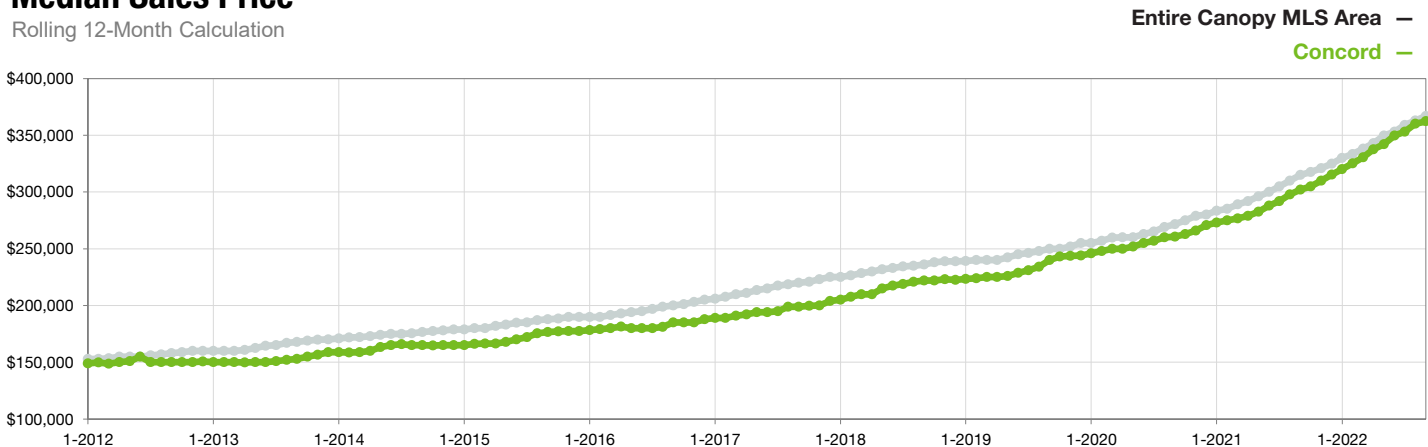
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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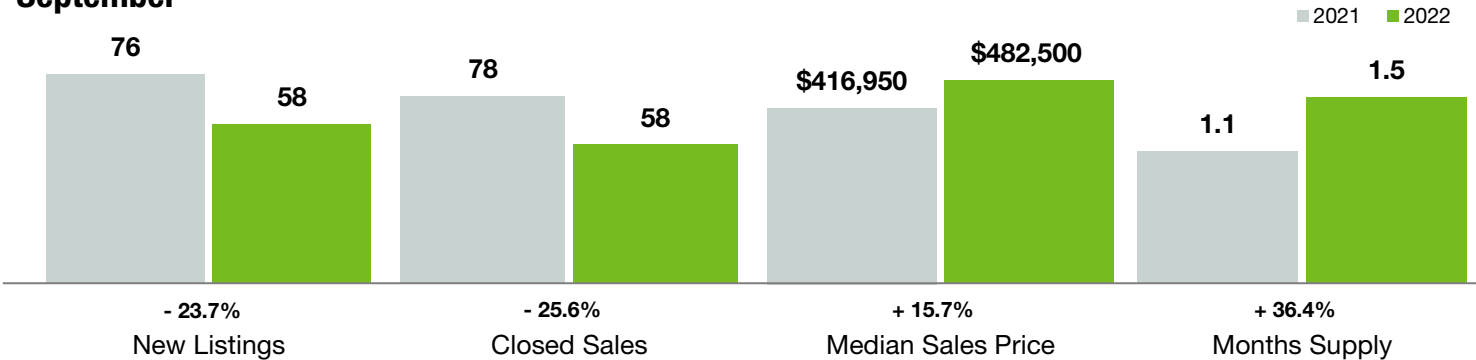
Cornelius

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	76	58	- 23.7%	722	679	- 6.0%
Pending Sales	61	51	- 16.4%	664	554	- 16.6%
Closed Sales	78	58	- 25.6%	668	523	- 21.7%
Median Sales Price*	\$416,950	\$482,500	+ 15.7%	\$395,000	\$481,300	+ 21.8%
Average Sales Price*	\$527,819	\$808,177	+ 53.1%	\$617,669	\$724,840	+ 17.4%
Percent of Original List Price Received*	99.4%	96.7%	- 2.7%	100.5%	100.9%	+ 0.4%
List to Close	51	65	+ 27.5%	62	55	- 11.3%
Days on Market Until Sale	15	23	+ 53.3%	20	15	- 25.0%
Cumulative Days on Market Until Sale	15	28	+ 86.7%	23	16	- 30.4%
Average List Price	\$733,578	\$931,748	+ 27.0%	\$656,893	\$818,706	+ 24.6%
Inventory of Homes for Sale	80	93	+ 16.3%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

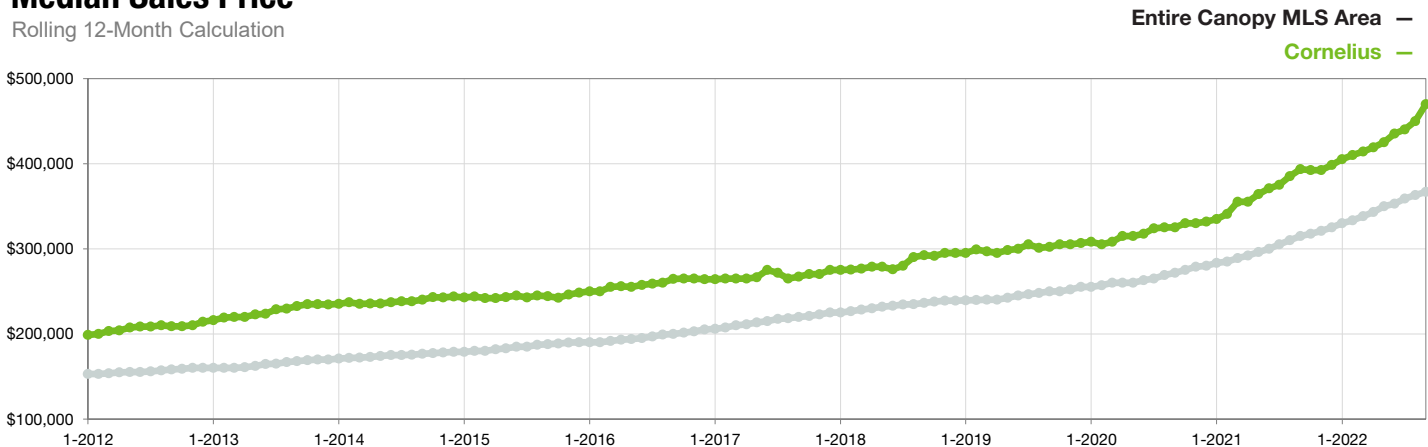
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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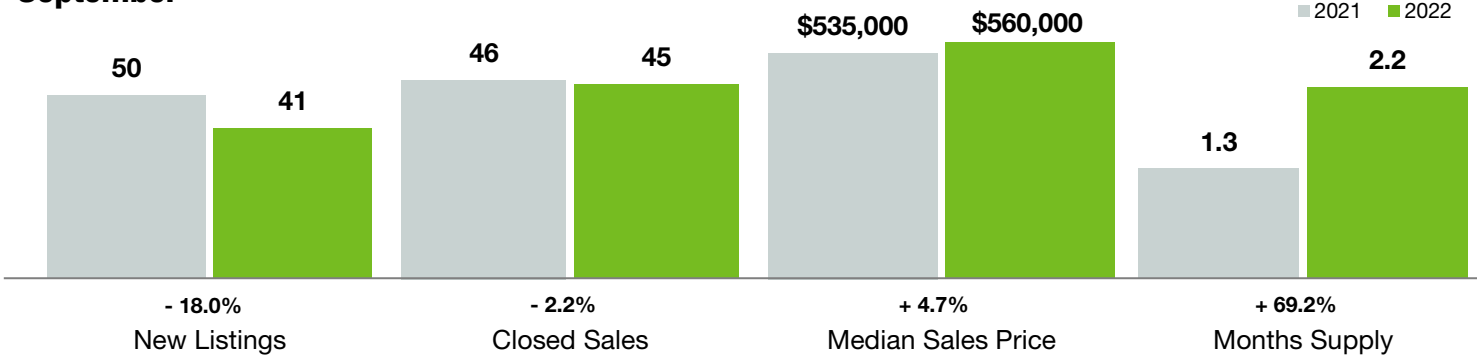
Davidson

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	50	41	- 18.0%	460	462	+ 0.4%
Pending Sales	37	24	- 35.1%	423	363	- 14.2%
Closed Sales	46	45	- 2.2%	448	378	- 15.6%
Median Sales Price*	\$535,000	\$560,000	+ 4.7%	\$504,231	\$582,500	+ 15.5%
Average Sales Price*	\$683,443	\$677,712	- 0.8%	\$593,992	\$682,026	+ 14.8%
Percent of Original List Price Received*	99.3%	98.9%	- 0.4%	100.6%	100.8%	+ 0.2%
List to Close	67	79	+ 17.9%	90	82	- 8.9%
Days on Market Until Sale	35	11	- 68.6%	37	29	- 21.6%
Cumulative Days on Market Until Sale	19	12	- 36.8%	31	21	- 32.3%
Average List Price	\$598,034	\$743,638	+ 24.3%	\$614,833	\$757,878	+ 23.3%
Inventory of Homes for Sale	60	89	+ 48.3%	--	--	--
Months Supply of Inventory	1.3	2.2	+ 69.2%	--	--	--

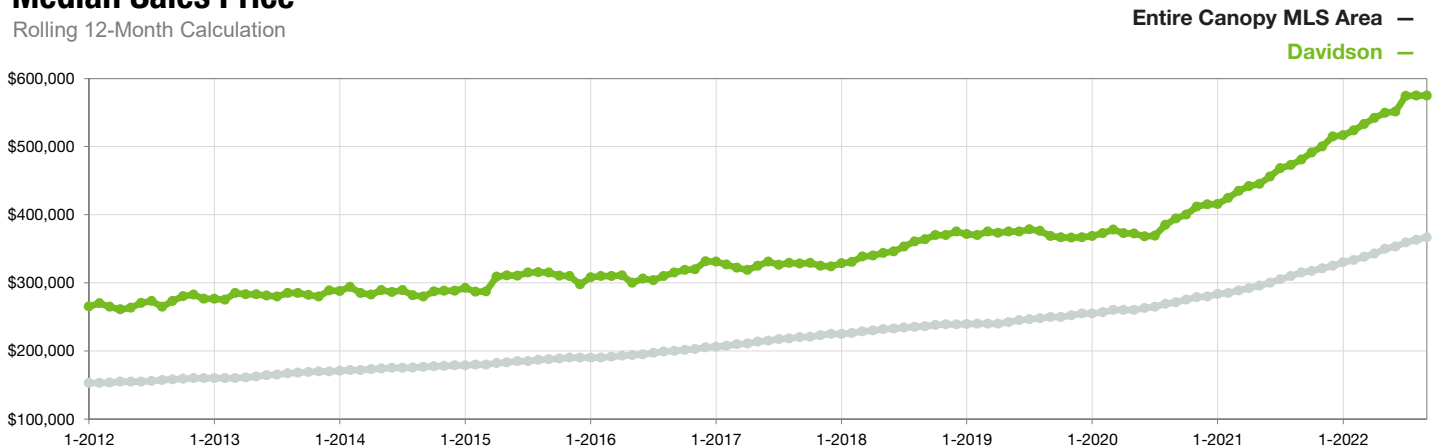
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022



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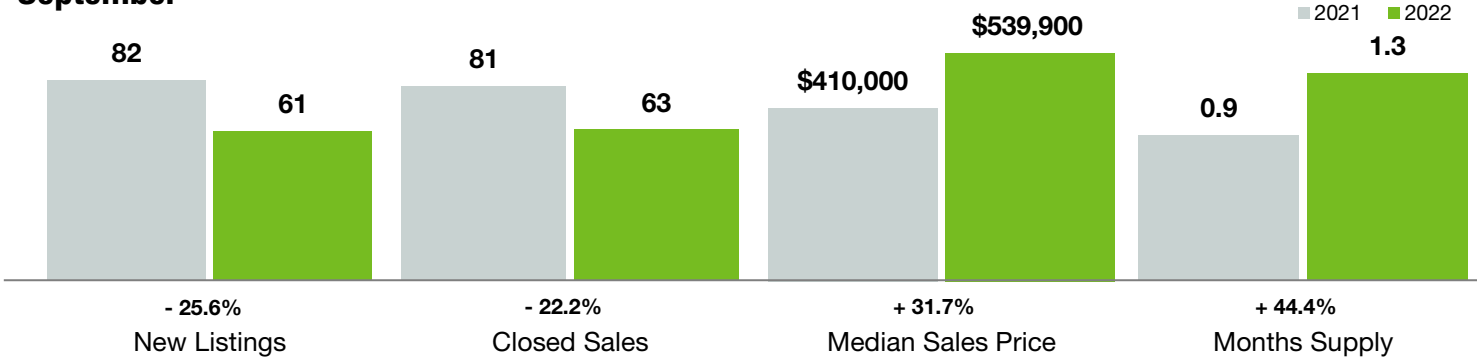
Denver

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	82	61	- 25.6%	811	619	- 23.7%
Pending Sales	92	54	- 41.3%	783	526	- 32.8%
Closed Sales	81	63	- 22.2%	718	562	- 21.7%
Median Sales Price*	\$410,000	\$539,900	+ 31.7%	\$376,000	\$478,500	+ 27.3%
Average Sales Price*	\$479,278	\$620,512	+ 29.5%	\$468,645	\$584,688	+ 24.8%
Percent of Original List Price Received*	101.1%	96.9%	- 4.2%	100.5%	100.2%	- 0.3%
List to Close	101	67	- 33.7%	97	89	- 8.2%
Days on Market Until Sale	30	18	- 40.0%	33	22	- 33.3%
Cumulative Days on Market Until Sale	22	19	- 13.6%	32	16	- 50.0%
Average List Price	\$507,672	\$598,591	+ 17.9%	\$512,179	\$616,402	+ 20.3%
Inventory of Homes for Sale	81	78	- 3.7%	--	--	--
Months Supply of Inventory	0.9	1.3	+ 44.4%	--	--	--

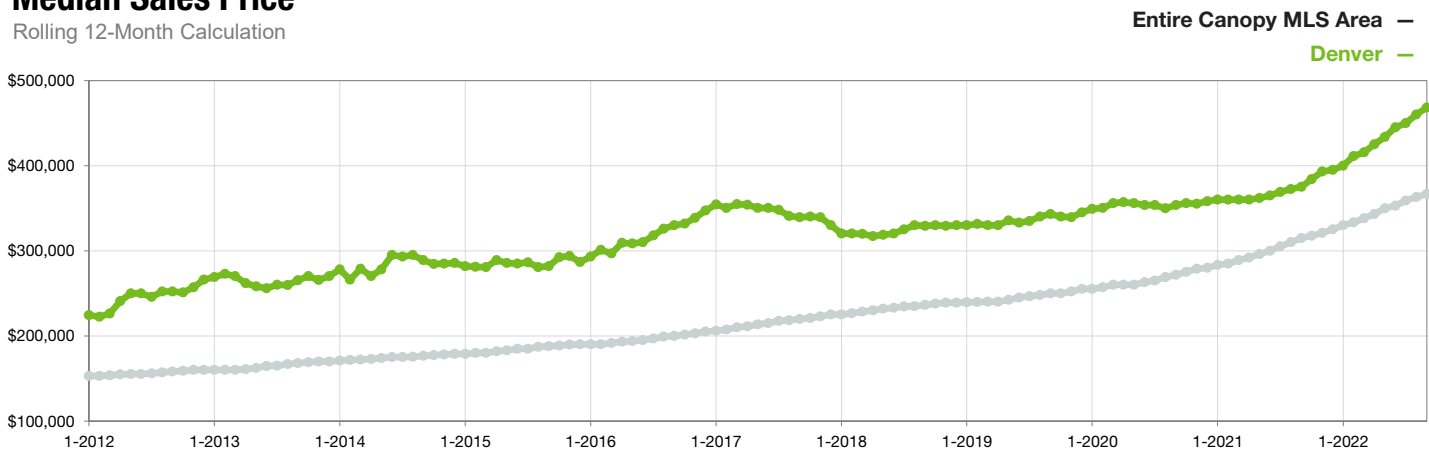
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September



Median Sales Price

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Local Market Update for September 2022

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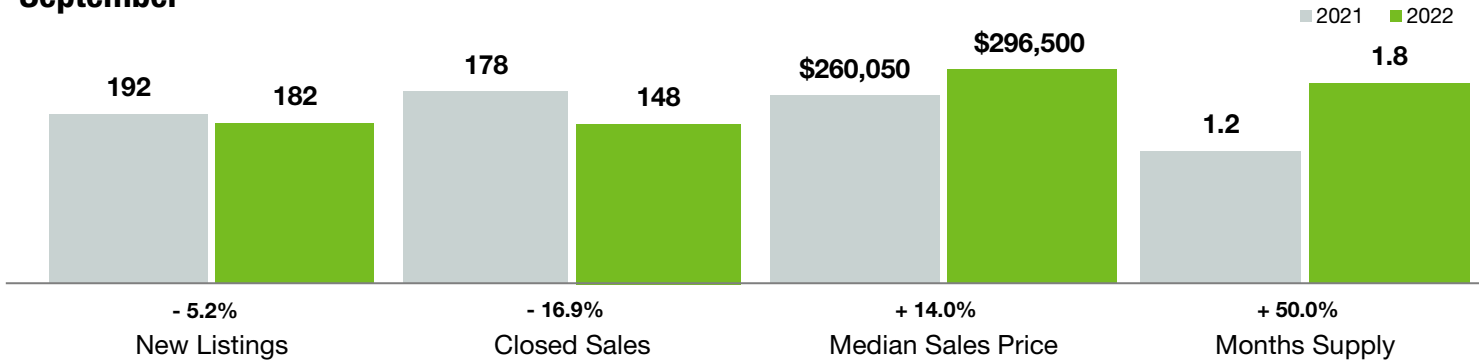
Gastonia

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	192	182	- 5.2%	1,658	1,747	+ 5.4%
Pending Sales	185	151	- 18.4%	1,475	1,412	- 4.3%
Closed Sales	178	148	- 16.9%	1,376	1,417	+ 3.0%
Median Sales Price*	\$260,050	\$296,500	+ 14.0%	\$237,000	\$285,000	+ 20.3%
Average Sales Price*	\$274,710	\$305,944	+ 11.4%	\$246,373	\$297,501	+ 20.8%
Percent of Original List Price Received*	101.6%	97.0%	- 4.5%	100.7%	100.1%	- 0.6%
List to Close	59	67	+ 13.6%	69	72	+ 4.3%
Days on Market Until Sale	11	20	+ 81.8%	18	18	0.0%
Cumulative Days on Market Until Sale	12	22	+ 83.3%	18	18	0.0%
Average List Price	\$277,953	\$312,950	+ 12.6%	\$252,910	\$304,381	+ 20.4%
Inventory of Homes for Sale	196	287	+ 46.4%	--	--	--
Months Supply of Inventory	1.2	1.8	+ 50.0%	--	--	--

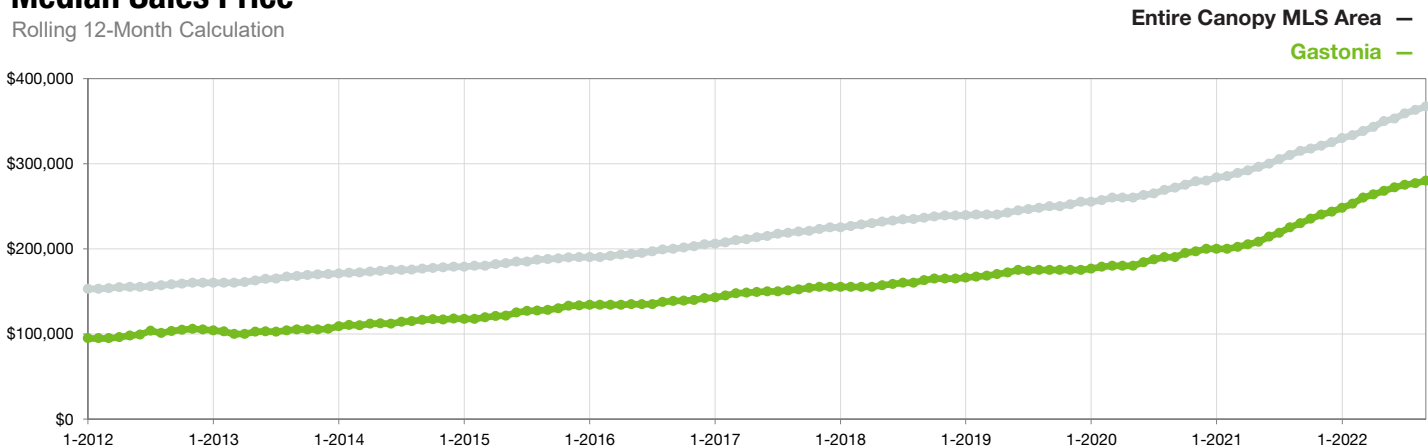
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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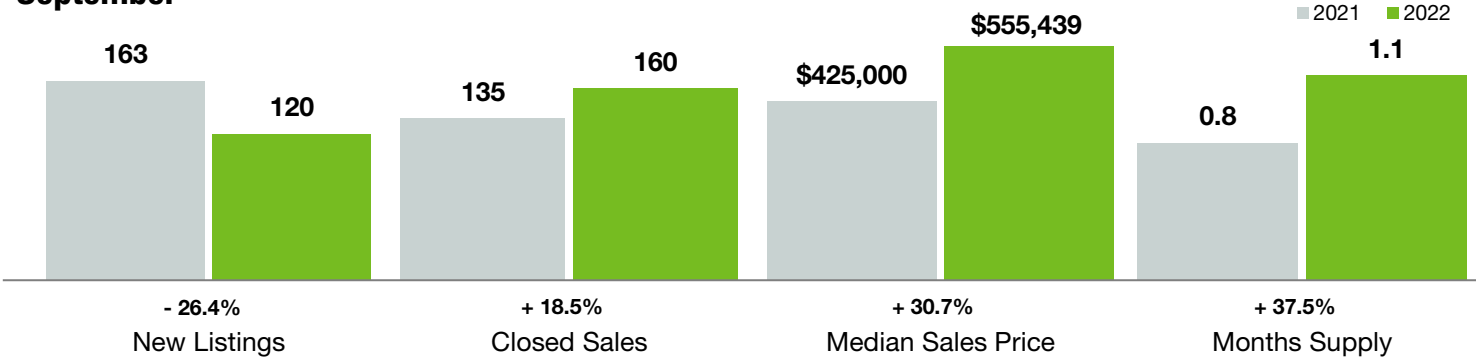
Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	163	120	- 26.4%	1,510	1,396	- 7.5%
Pending Sales	131	108	- 17.6%	1,413	1,207	- 14.6%
Closed Sales	135	160	+ 18.5%	1,361	1,278	- 6.1%
Median Sales Price*	\$425,000	\$555,439	+ 30.7%	\$396,520	\$511,745	+ 29.1%
Average Sales Price*	\$473,235	\$565,902	+ 19.6%	\$436,544	\$540,436	+ 23.8%
Percent of Original List Price Received*	102.3%	97.9%	- 4.3%	101.9%	102.2%	+ 0.3%
List to Close	71	111	+ 56.3%	77	96	+ 24.7%
Days on Market Until Sale	16	26	+ 62.5%	19	24	+ 26.3%
Cumulative Days on Market Until Sale	10	27	+ 170.0%	16	18	+ 12.5%
Average List Price	\$466,524	\$561,383	+ 20.3%	\$456,126	\$559,290	+ 22.6%
Inventory of Homes for Sale	117	156	+ 33.3%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

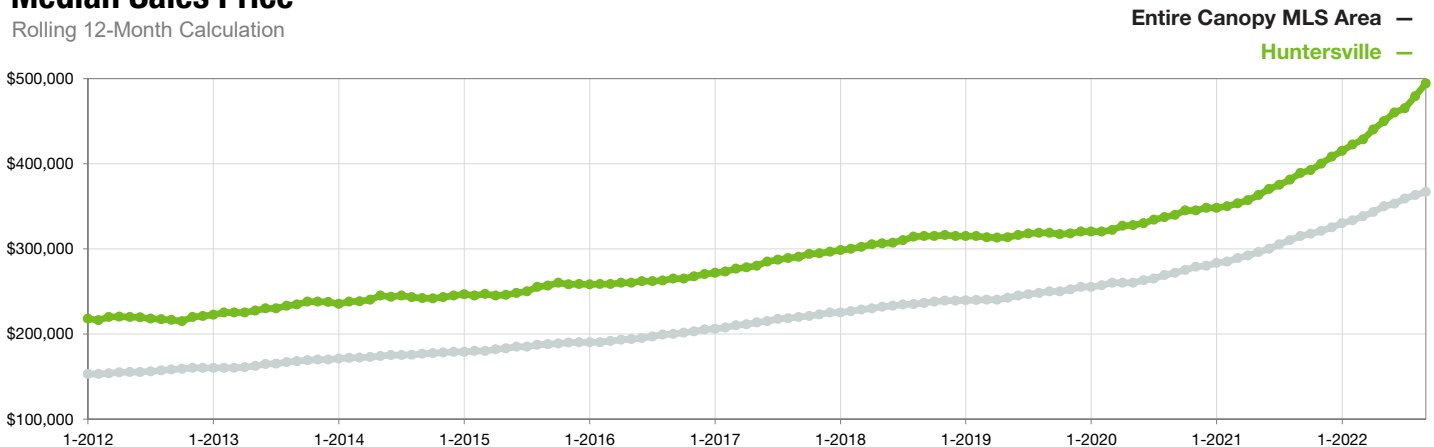
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September



Median Sales Price

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Local Market Update for September 2022

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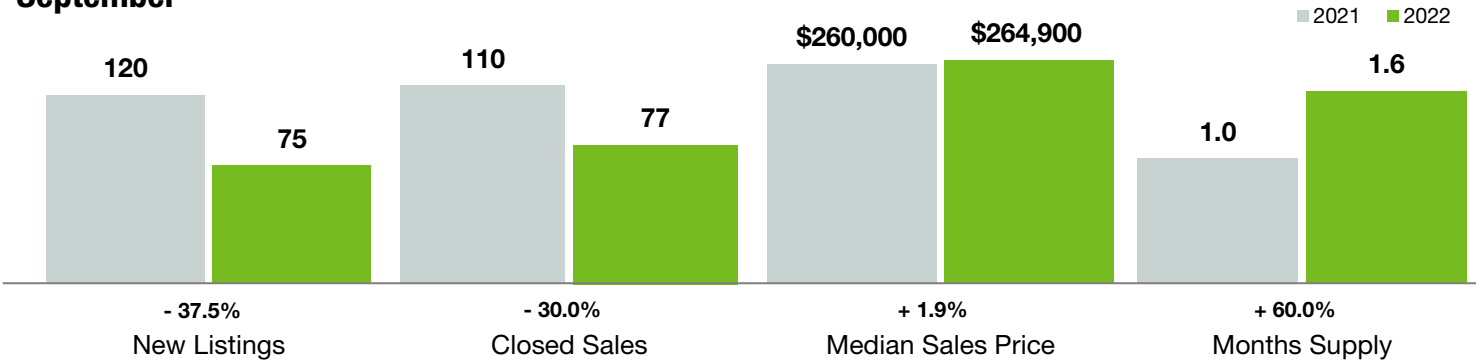
Kannapolis

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	120	75	- 37.5%	931	875	- 6.0%
Pending Sales	113	68	- 39.8%	846	718	- 15.1%
Closed Sales	110	77	- 30.0%	798	726	- 9.0%
Median Sales Price*	\$260,000	\$264,900	+ 1.9%	\$235,000	\$280,000	+ 19.1%
Average Sales Price*	\$277,048	\$298,847	+ 7.9%	\$247,253	\$290,356	+ 17.4%
Percent of Original List Price Received*	99.9%	93.9%	- 6.0%	99.3%	99.6%	+ 0.3%
List to Close	53	72	+ 35.8%	60	58	- 3.3%
Days on Market Until Sale	14	31	+ 121.4%	14	17	+ 21.4%
Cumulative Days on Market Until Sale	14	28	+ 100.0%	14	16	+ 14.3%
Average List Price	\$252,244	\$303,509	+ 20.3%	\$254,922	\$307,533	+ 20.6%
Inventory of Homes for Sale	94	129	+ 37.2%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

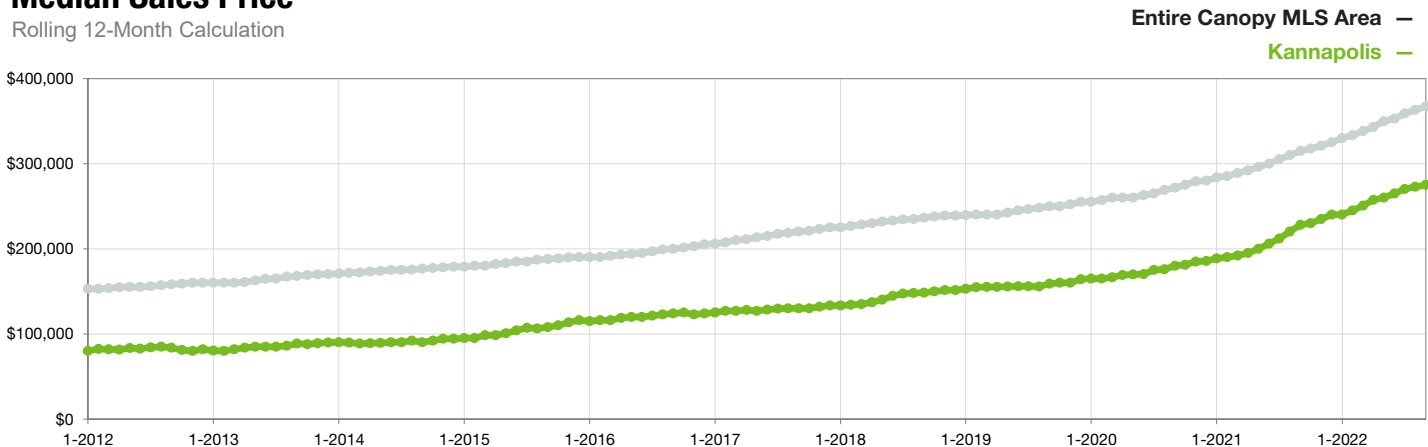
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September



Median Sales Price

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Local Market Update for September 2022

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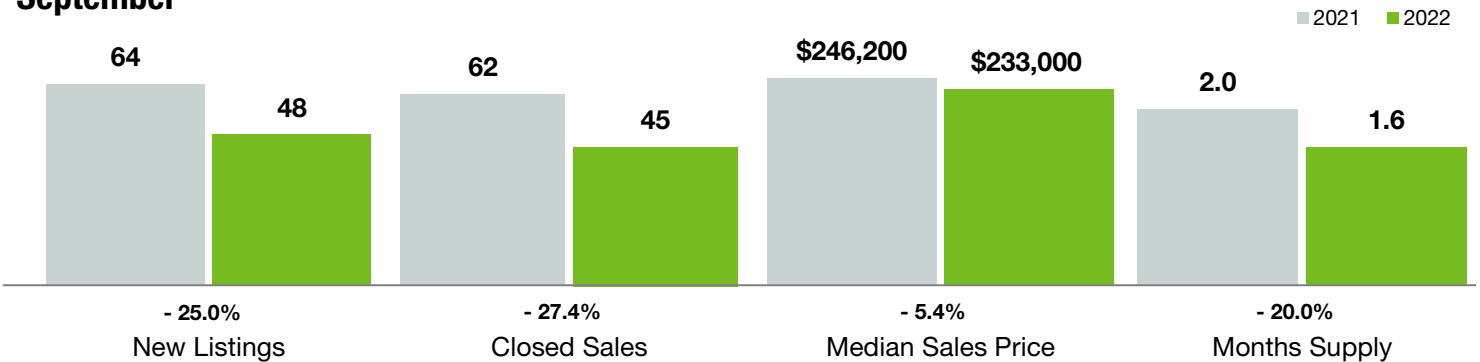
Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	64	48	- 25.0%	488	466	- 4.5%
Pending Sales	62	40	- 35.5%	435	409	- 6.0%
Closed Sales	62	45	- 27.4%	379	377	- 0.5%
Median Sales Price*	\$246,200	\$233,000	- 5.4%	\$235,000	\$280,000	+ 19.1%
Average Sales Price*	\$274,297	\$258,738	- 5.7%	\$258,751	\$301,852	+ 16.7%
Percent of Original List Price Received*	100.6%	97.7%	- 2.9%	99.8%	100.5%	+ 0.7%
List to Close	86	76	- 11.6%	70	78	+ 11.4%
Days on Market Until Sale	29	26	- 10.3%	20	34	+ 70.0%
Cumulative Days on Market Until Sale	32	34	+ 6.3%	22	38	+ 72.7%
Average List Price	\$317,084	\$312,002	- 1.6%	\$285,917	\$305,553	+ 6.9%
Inventory of Homes for Sale	89	70	- 21.3%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--

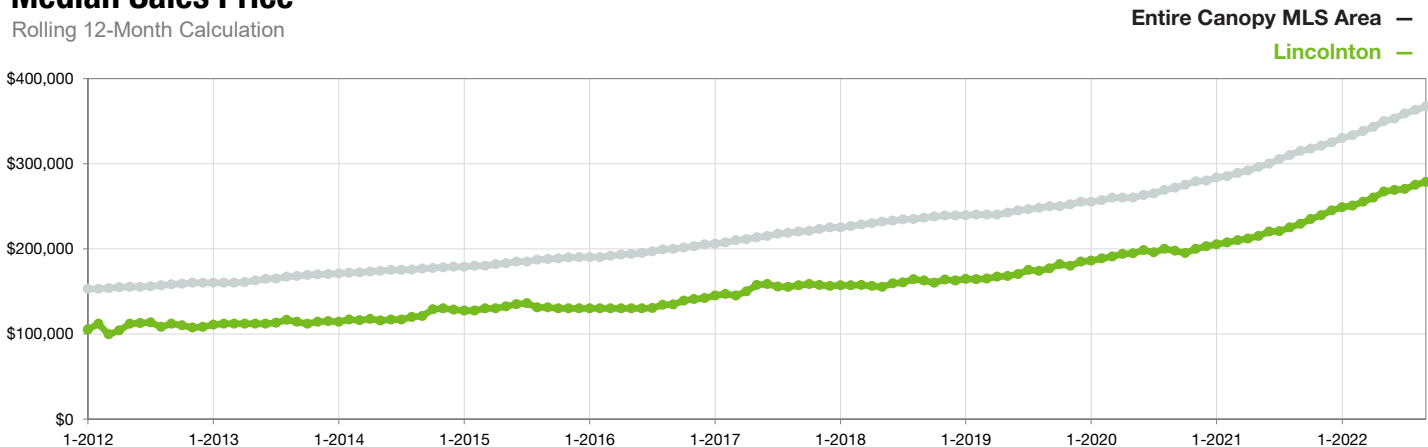
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September



Median Sales Price

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Local Market Update for September 2022



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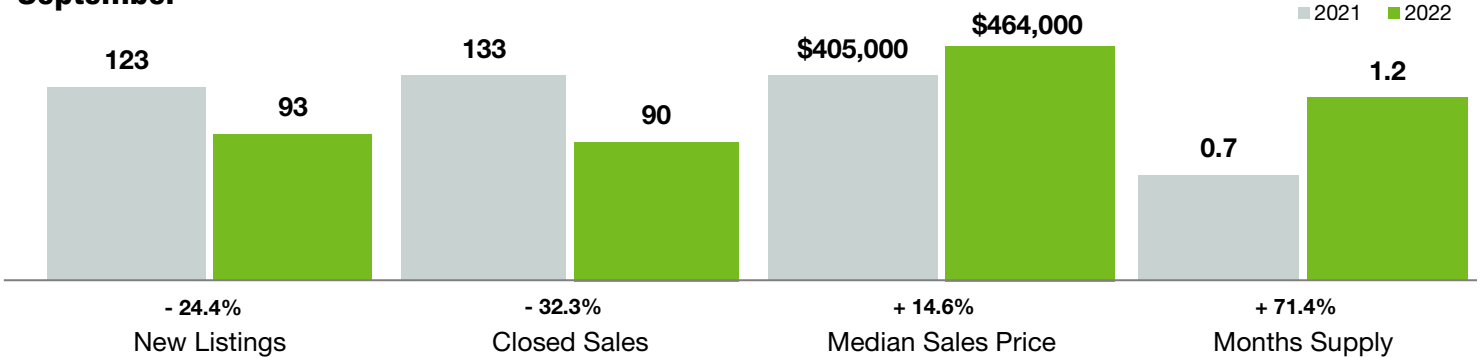
Matthews

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	123	93	- 24.4%	1,124	1,004	- 10.7%
Pending Sales	124	86	- 30.6%	1,047	871	- 16.8%
Closed Sales	133	90	- 32.3%	1,018	882	- 13.4%
Median Sales Price*	\$405,000	\$464,000	+ 14.6%	\$377,950	\$457,000	+ 20.9%
Average Sales Price*	\$481,132	\$521,165	+ 8.3%	\$442,169	\$529,822	+ 19.8%
Percent of Original List Price Received*	103.4%	99.2%	- 4.1%	102.9%	102.7%	- 0.2%
List to Close	52	56	+ 7.7%	62	62	0.0%
Days on Market Until Sale	13	17	+ 30.8%	13	12	- 7.7%
Cumulative Days on Market Until Sale	10	19	+ 90.0%	13	11	- 15.4%
Average List Price	\$493,776	\$504,322	+ 2.1%	\$439,383	\$527,001	+ 19.9%
Inventory of Homes for Sale	76	116	+ 52.6%	--	--	--
Months Supply of Inventory	0.7	1.2	+ 71.4%	--	--	--

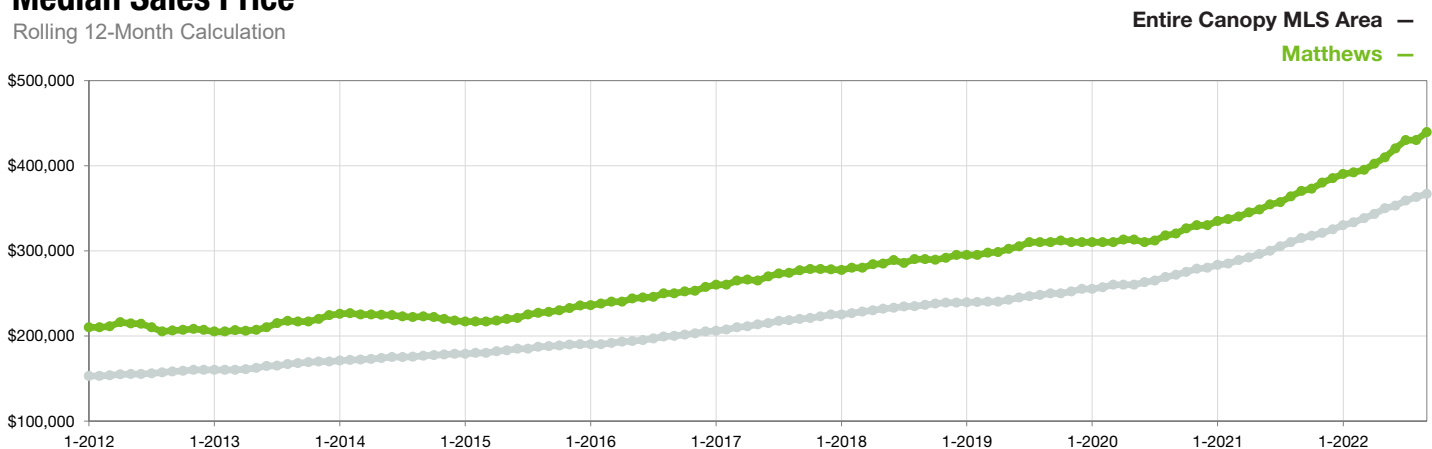
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September



Median Sales Price

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Local Market Update for September 2022

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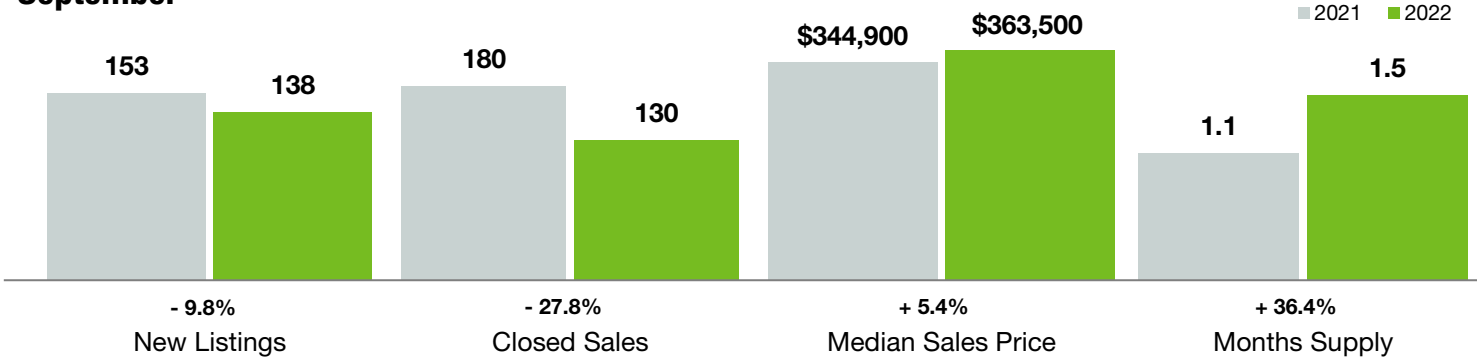
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	153	138	- 9.8%	1,435	1,326	- 7.6%
Pending Sales	129	120	- 7.0%	1,286	1,091	- 15.2%
Closed Sales	180	130	- 27.8%	1,155	1,120	- 3.0%
Median Sales Price*	\$344,900	\$363,500	+ 5.4%	\$300,000	\$379,995	+ 26.7%
Average Sales Price*	\$355,968	\$369,643	+ 3.8%	\$311,962	\$387,789	+ 24.3%
Percent of Original List Price Received*	100.6%	95.9%	- 4.7%	101.0%	100.2%	- 0.8%
List to Close	86	90	+ 4.7%	79	78	- 1.3%
Days on Market Until Sale	14	30	+ 114.3%	16	19	+ 18.8%
Cumulative Days on Market Until Sale	18	30	+ 66.7%	20	22	+ 10.0%
Average List Price	\$359,330	\$410,263	+ 14.2%	\$329,833	\$400,261	+ 21.4%
Inventory of Homes for Sale	141	188	+ 33.3%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

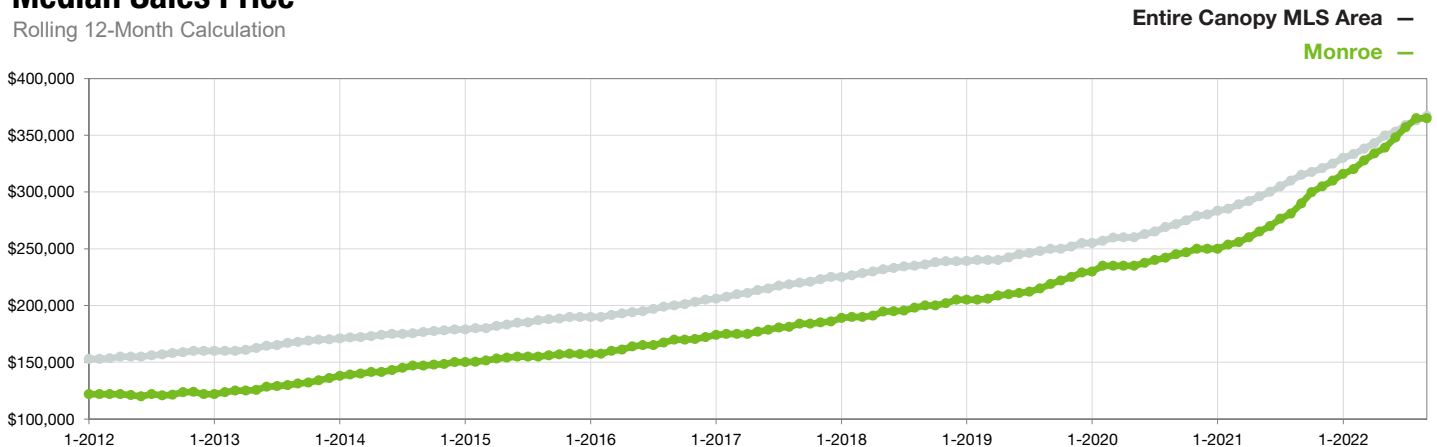
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022



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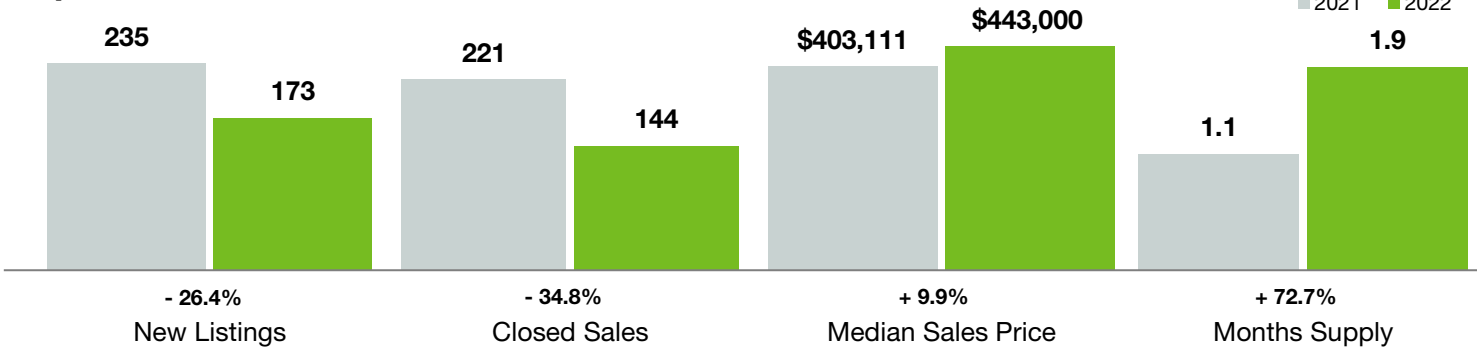
Mooreville

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	235	173	- 26.4%	2,103	1,828	- 13.1%
Pending Sales	211	132	- 37.4%	1,982	1,432	- 27.7%
Closed Sales	221	144	- 34.8%	1,982	1,367	- 31.0%
Median Sales Price*	\$403,111	\$443,000	+ 9.9%	\$368,741	\$460,000	+ 24.7%
Average Sales Price*	\$529,490	\$701,649	+ 32.5%	\$482,687	\$619,802	+ 28.4%
Percent of Original List Price Received*	101.1%	97.1%	- 4.0%	101.4%	100.3%	- 1.1%
List to Close	63	77	+ 22.2%	77	66	- 14.3%
Days on Market Until Sale	16	28	+ 75.0%	22	18	- 18.2%
Cumulative Days on Market Until Sale	13	28	+ 115.4%	21	18	- 14.3%
Average List Price	\$555,790	\$815,730	+ 46.8%	\$535,279	\$685,307	+ 28.0%
Inventory of Homes for Sale	228	294	+ 28.9%	--	--	--
Months Supply of Inventory	1.1	1.9	+ 72.7%	--	--	--

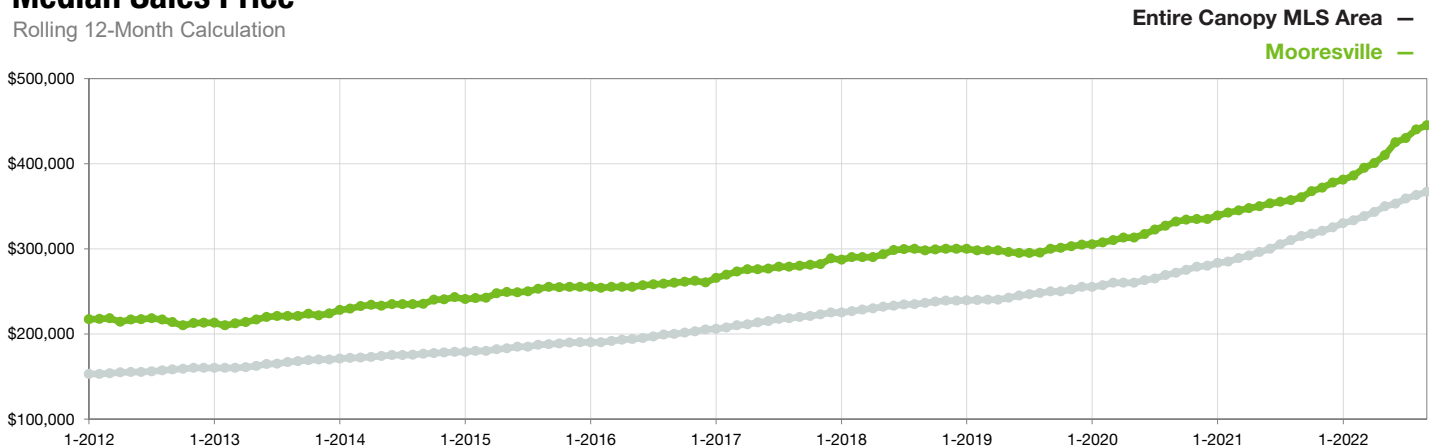
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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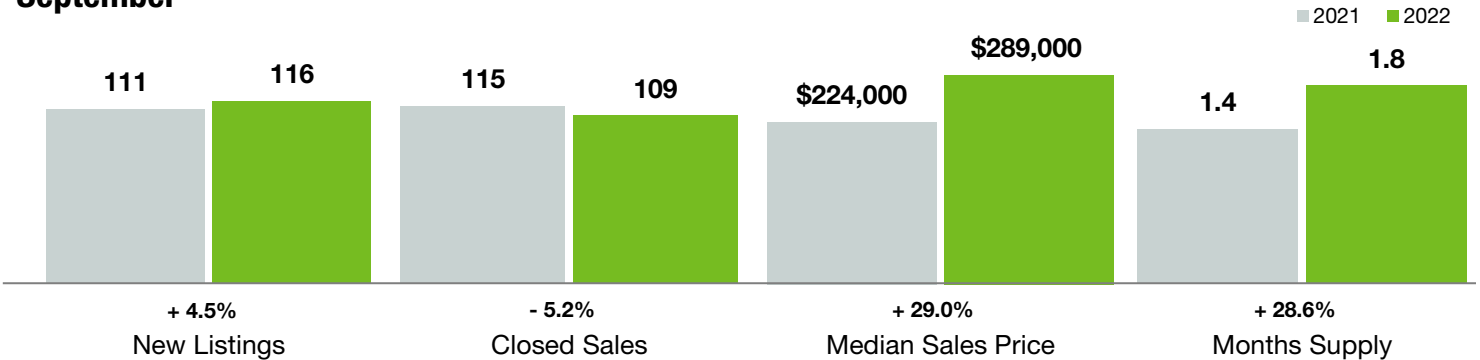
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	111	116	+ 4.5%	1,097	1,132	+ 3.2%
Pending Sales	109	93	- 14.7%	982	905	- 7.8%
Closed Sales	115	109	- 5.2%	933	915	- 1.9%
Median Sales Price*	\$224,000	\$289,000	+ 29.0%	\$215,000	\$255,000	+ 18.6%
Average Sales Price*	\$255,725	\$310,985	+ 21.6%	\$240,605	\$286,312	+ 19.0%
Percent of Original List Price Received*	99.3%	96.2%	- 3.1%	98.9%	99.4%	+ 0.5%
List to Close	71	71	0.0%	74	74	0.0%
Days on Market Until Sale	14	24	+ 71.4%	20	18	- 10.0%
Cumulative Days on Market Until Sale	16	28	+ 75.0%	21	20	- 4.8%
Average List Price	\$263,046	\$286,394	+ 8.9%	\$251,060	\$295,861	+ 17.8%
Inventory of Homes for Sale	145	185	+ 27.6%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 28.6%	--	--	--

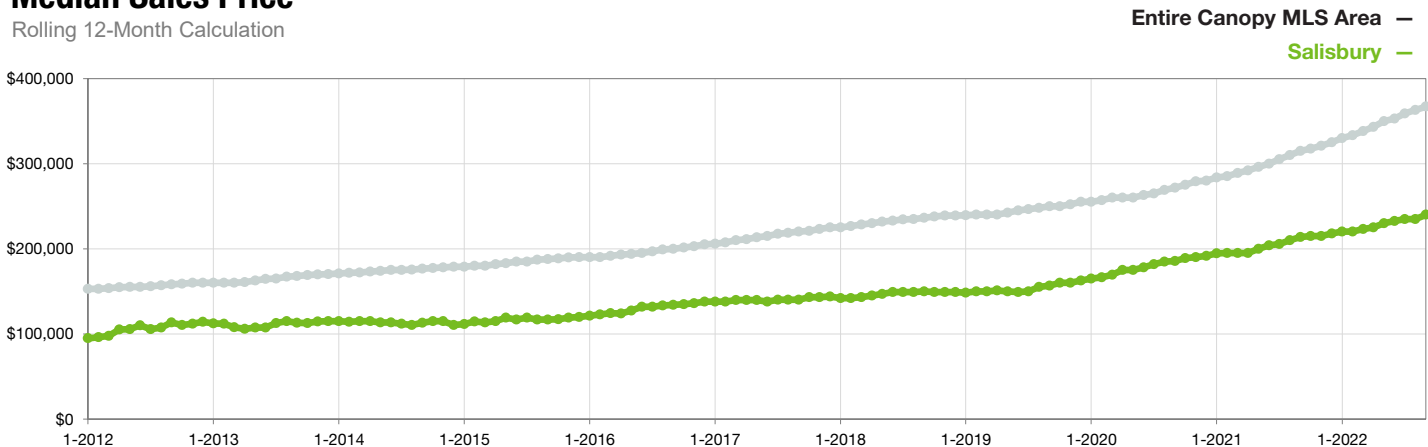
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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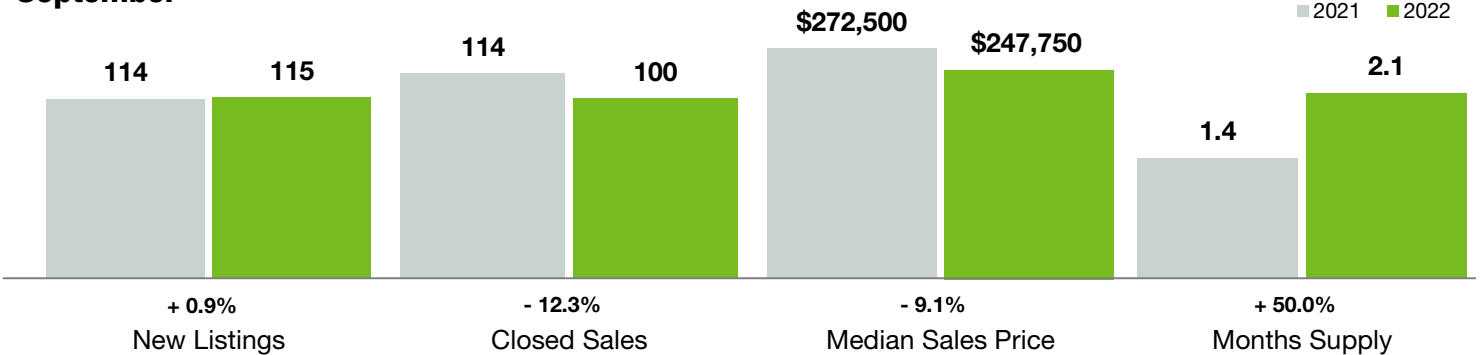
Statesville

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	114	115	+ 0.9%	1,004	1,130	+ 12.5%
Pending Sales	132	87	- 34.1%	916	894	- 2.4%
Closed Sales	114	100	- 12.3%	881	901	+ 2.3%
Median Sales Price*	\$272,500	\$247,750	- 9.1%	\$235,000	\$275,000	+ 17.0%
Average Sales Price*	\$289,487	\$257,807	- 10.9%	\$259,743	\$299,547	+ 15.3%
Percent of Original List Price Received*	100.5%	95.7%	- 4.8%	99.7%	98.9%	- 0.8%
List to Close	56	72	+ 28.6%	67	63	- 6.0%
Days on Market Until Sale	20	23	+ 15.0%	22	20	- 9.1%
Cumulative Days on Market Until Sale	22	24	+ 9.1%	23	20	- 13.0%
Average List Price	\$299,874	\$308,034	+ 2.7%	\$271,084	\$309,216	+ 14.1%
Inventory of Homes for Sale	133	209	+ 57.1%	--	--	--
Months Supply of Inventory	1.4	2.1	+ 50.0%	--	--	--

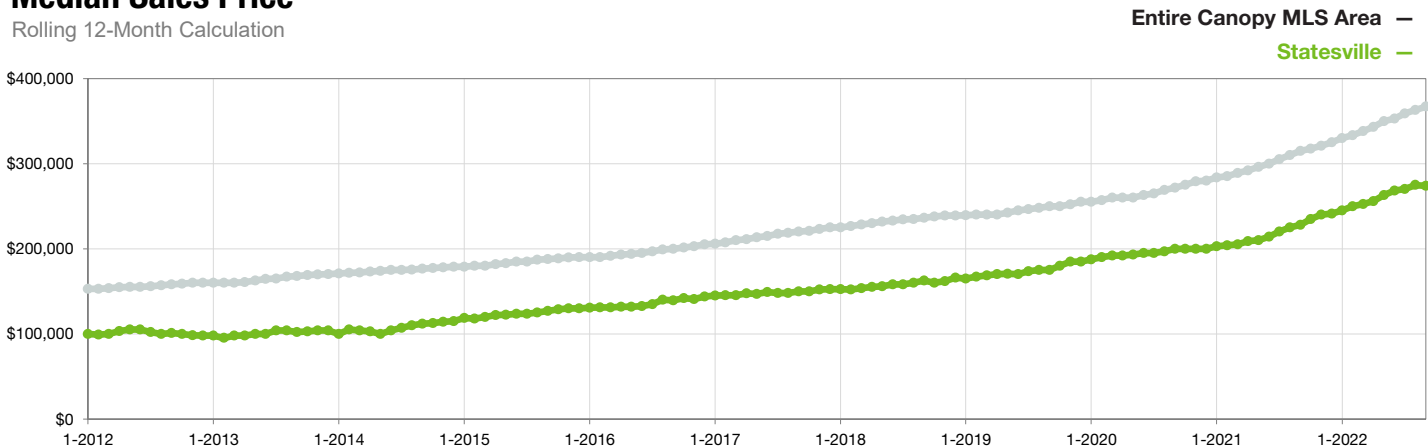
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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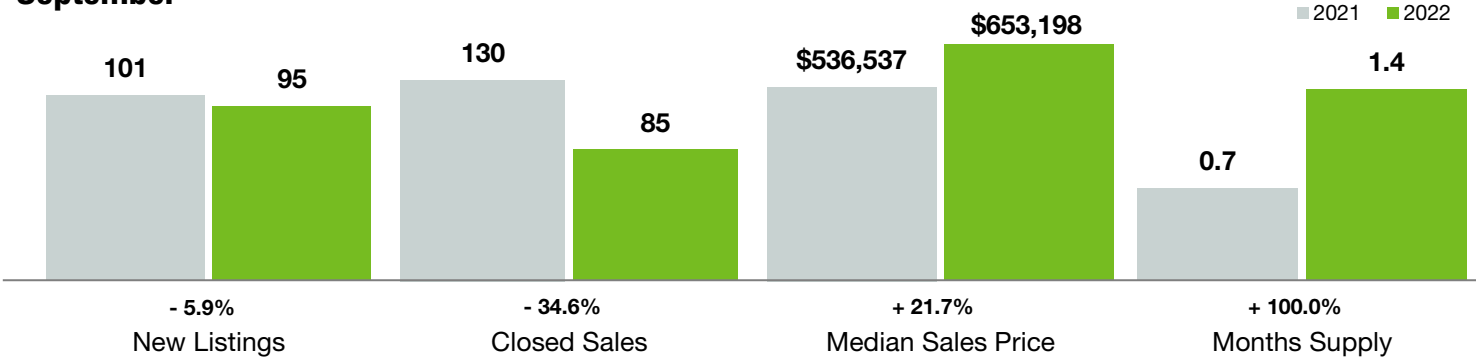
Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	101	95	- 5.9%	1,176	1,005	- 14.5%
Pending Sales	94	75	- 20.2%	1,108	838	- 24.4%
Closed Sales	130	85	- 34.6%	1,087	850	- 21.8%
Median Sales Price*	\$536,537	\$653,198	+ 21.7%	\$482,116	\$610,000	+ 26.5%
Average Sales Price*	\$631,774	\$735,863	+ 16.5%	\$582,202	\$725,389	+ 24.6%
Percent of Original List Price Received*	102.5%	96.6%	- 5.8%	102.5%	102.3%	- 0.2%
List to Close	67	83	+ 23.9%	76	72	- 5.3%
Days on Market Until Sale	16	24	+ 50.0%	18	16	- 11.1%
Cumulative Days on Market Until Sale	13	22	+ 69.2%	19	13	- 31.6%
Average List Price	\$737,512	\$745,803	+ 1.1%	\$602,813	\$748,605	+ 24.2%
Inventory of Homes for Sale	81	125	+ 54.3%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

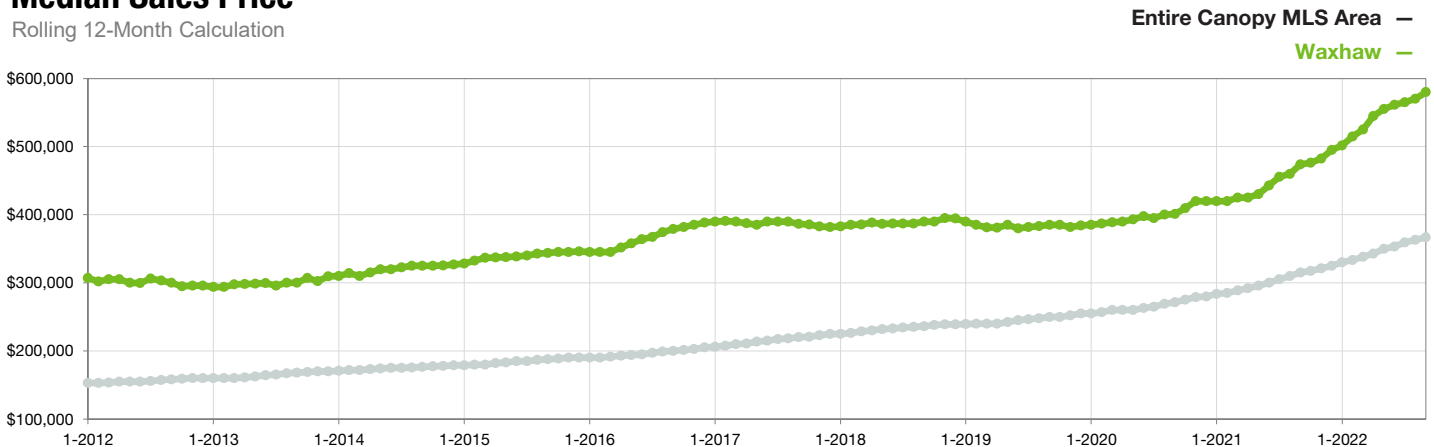
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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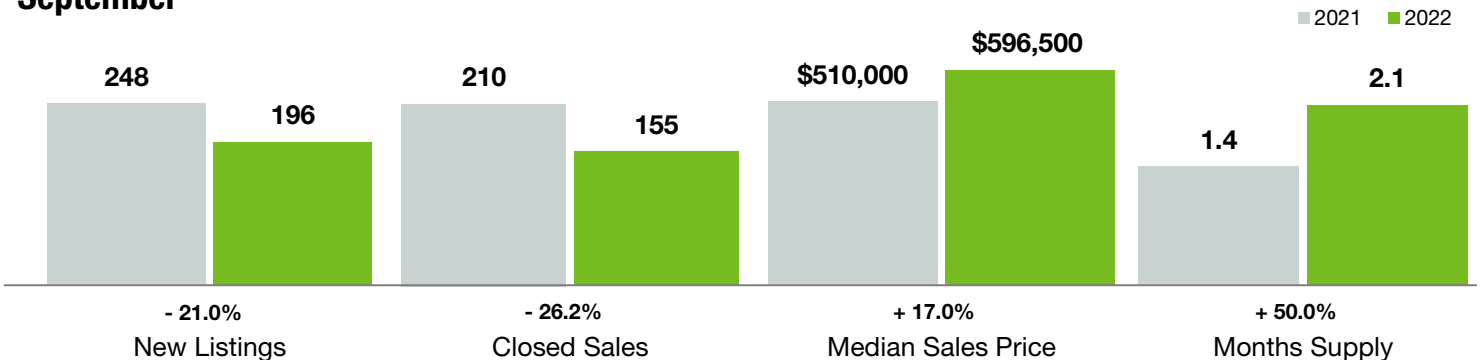
Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	248	196	- 21.0%	2,399	2,019	- 15.8%
Pending Sales	228	149	- 34.6%	2,172	1,588	- 26.9%
Closed Sales	210	155	- 26.2%	2,126	1,598	- 24.8%
Median Sales Price*	\$510,000	\$596,500	+ 17.0%	\$435,000	\$568,549	+ 30.7%
Average Sales Price*	\$657,137	\$918,229	+ 39.7%	\$638,074	\$787,639	+ 23.4%
Percent of Original List Price Received*	99.1%	96.3%	- 2.8%	100.3%	99.8%	- 0.5%
List to Close	67	74	+ 10.4%	81	73	- 9.9%
Days on Market Until Sale	21	30	+ 42.9%	26	21	- 19.2%
Cumulative Days on Market Until Sale	19	32	+ 68.4%	28	22	- 21.4%
Average List Price	\$742,780	\$949,232	+ 27.8%	\$709,036	\$876,105	+ 23.6%
Inventory of Homes for Sale	320	364	+ 13.8%	--	--	--
Months Supply of Inventory	1.4	2.1	+ 50.0%	--	--	--

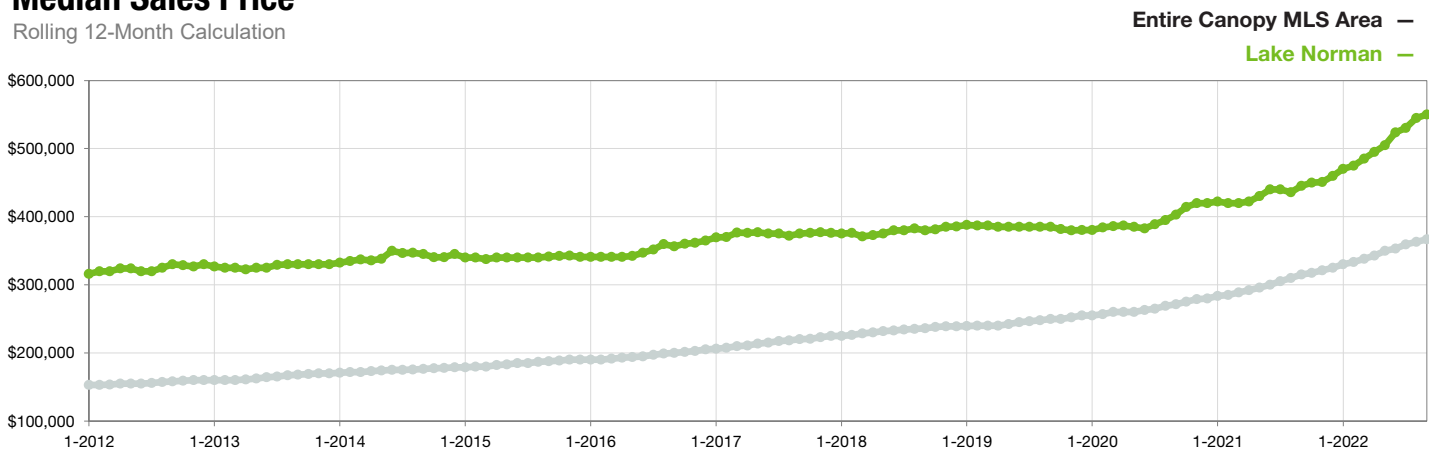
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September



Median Sales Price

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Local Market Update for September 2022

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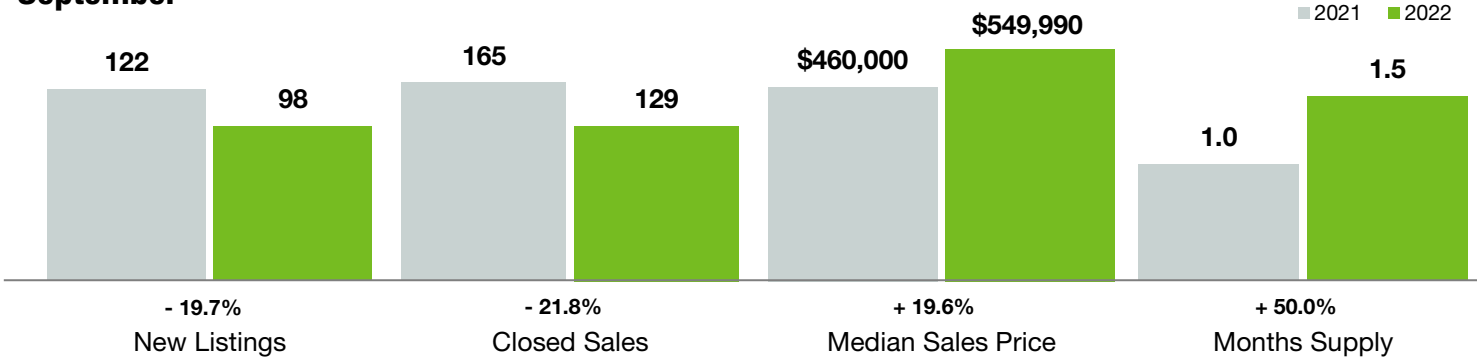
Lake Wylie

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	122	98	- 19.7%	1,547	1,201	- 22.4%
Pending Sales	133	97	- 27.1%	1,469	1,033	- 29.7%
Closed Sales	165	129	- 21.8%	1,376	1,098	- 20.2%
Median Sales Price*	\$460,000	\$549,990	+ 19.6%	\$427,678	\$525,880	+ 23.0%
Average Sales Price*	\$495,054	\$594,122	+ 20.0%	\$490,920	\$589,582	+ 20.1%
Percent of Original List Price Received*	100.8%	98.7%	- 2.1%	101.4%	101.1%	- 0.3%
List to Close	106	103	- 2.8%	98	103	+ 5.1%
Days on Market Until Sale	20	23	+ 15.0%	22	20	- 9.1%
Cumulative Days on Market Until Sale	20	29	+ 45.0%	23	20	- 13.0%
Average List Price	\$559,140	\$661,472	+ 18.3%	\$530,695	\$625,035	+ 17.8%
Inventory of Homes for Sale	147	176	+ 19.7%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

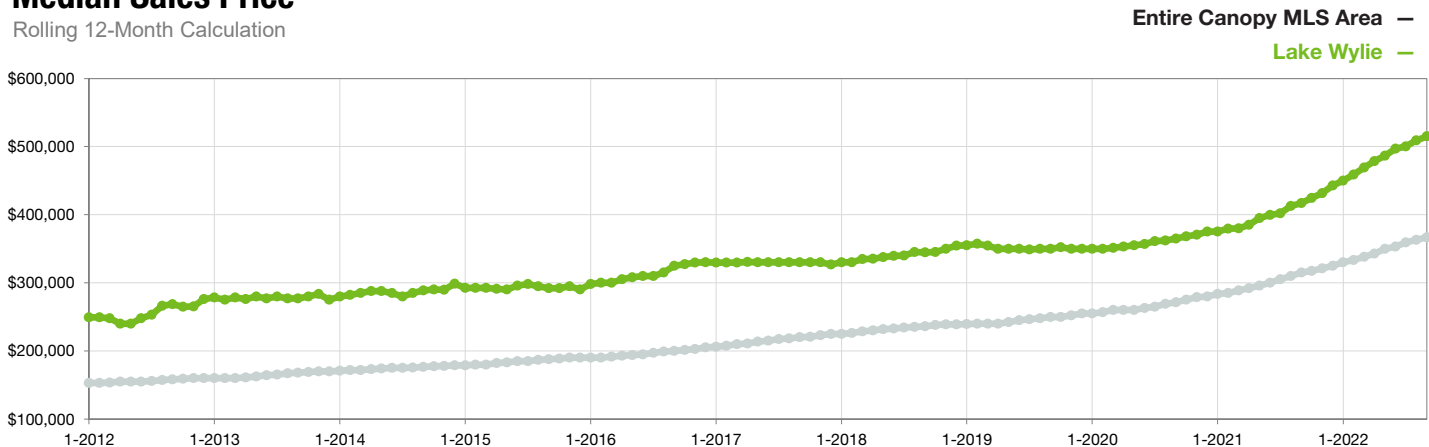
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September



Median Sales Price

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Local Market Update for September 2022

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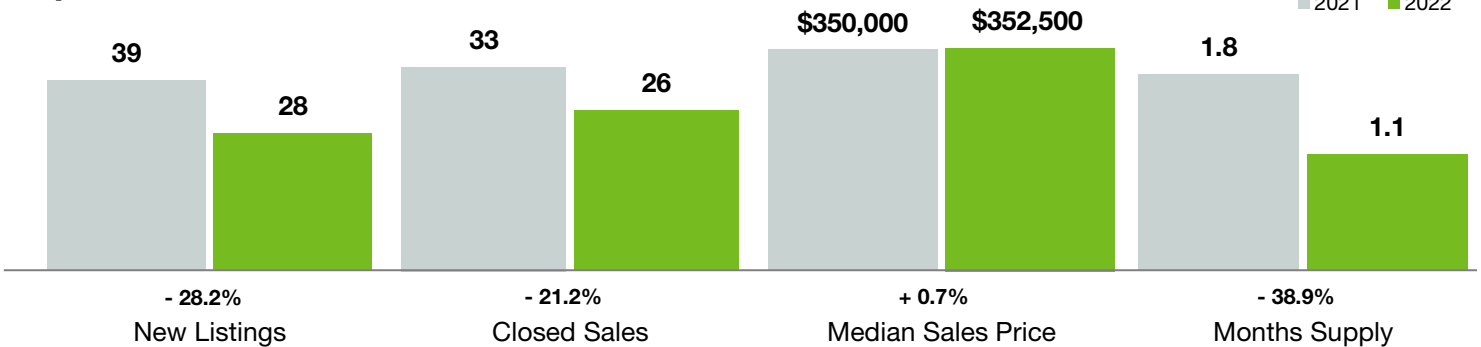
Uptown Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	39	28	- 28.2%	398	329	- 17.3%
Pending Sales	38	25	- 34.2%	370	292	- 21.1%
Closed Sales	33	26	- 21.2%	357	297	- 16.8%
Median Sales Price*	\$350,000	\$352,500	+ 0.7%	\$337,500	\$365,000	+ 8.1%
Average Sales Price*	\$412,556	\$367,273	- 11.0%	\$387,696	\$426,142	+ 9.9%
Percent of Original List Price Received*	98.0%	96.7%	- 1.3%	97.4%	99.8%	+ 2.5%
List to Close	77	55	- 28.6%	86	61	- 29.1%
Days on Market Until Sale	40	18	- 55.0%	45	23	- 48.9%
Cumulative Days on Market Until Sale	40	21	- 47.5%	52	25	- 51.9%
Average List Price	\$457,572	\$400,100	- 12.6%	\$424,052	\$438,451	+ 3.4%
Inventory of Homes for Sale	67	35	- 47.8%	--	--	--
Months Supply of Inventory	1.8	1.1	- 38.9%	--	--	--

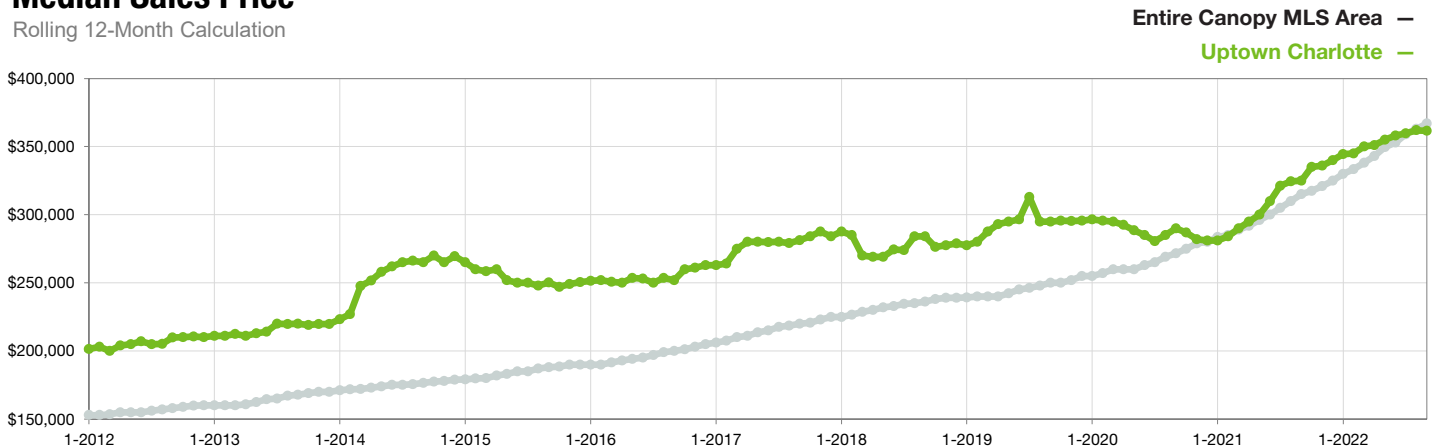
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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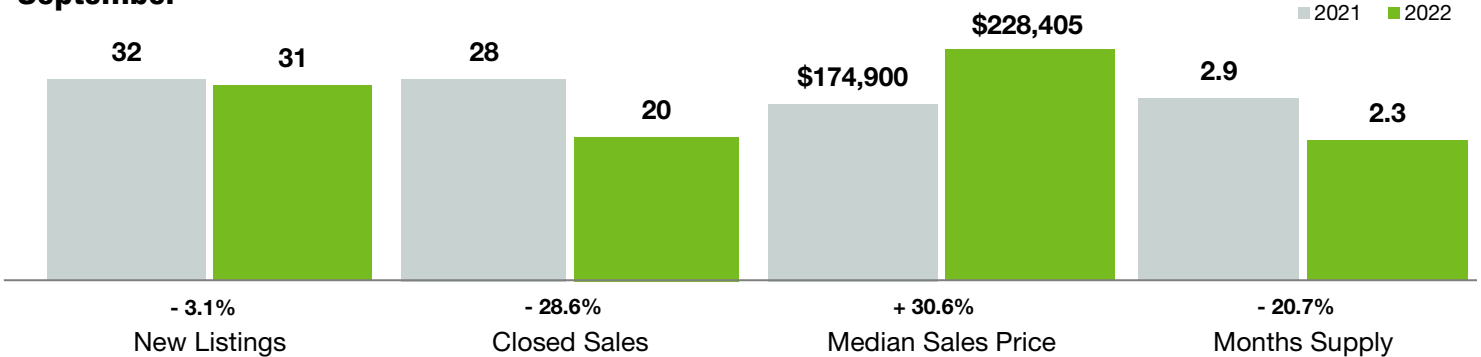
Chester County

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	32	31	- 3.1%	251	296	+ 17.9%
Pending Sales	25	33	+ 32.0%	199	244	+ 22.6%
Closed Sales	28	20	- 28.6%	184	228	+ 23.9%
Median Sales Price*	\$174,900	\$228,405	+ 30.6%	\$171,500	\$205,000	+ 19.5%
Average Sales Price*	\$194,143	\$245,728	+ 26.6%	\$195,347	\$225,317	+ 15.3%
Percent of Original List Price Received*	97.1%	92.3%	- 4.9%	97.8%	95.2%	- 2.7%
List to Close	79	67	- 15.2%	82	78	- 4.9%
Days on Market Until Sale	25	30	+ 20.0%	27	32	+ 18.5%
Cumulative Days on Market Until Sale	26	30	+ 15.4%	30	37	+ 23.3%
Average List Price	\$319,950	\$193,023	- 39.7%	\$237,168	\$233,033	- 1.7%
Inventory of Homes for Sale	57	59	+ 3.5%	--	--	--
Months Supply of Inventory	2.9	2.3	- 20.7%	--	--	--

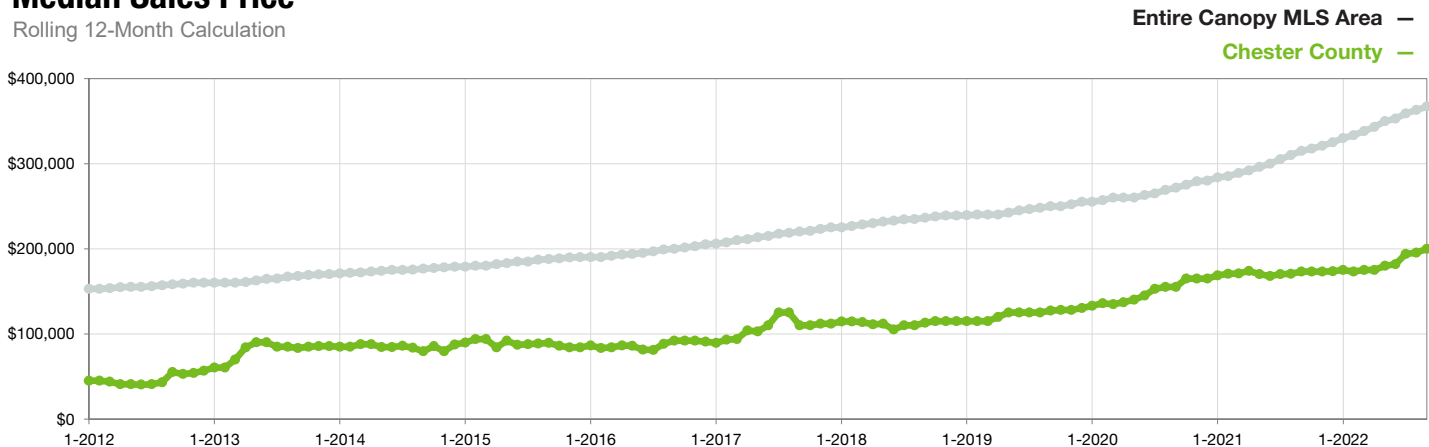
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September



Median Sales Price

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Local Market Update for September 2022

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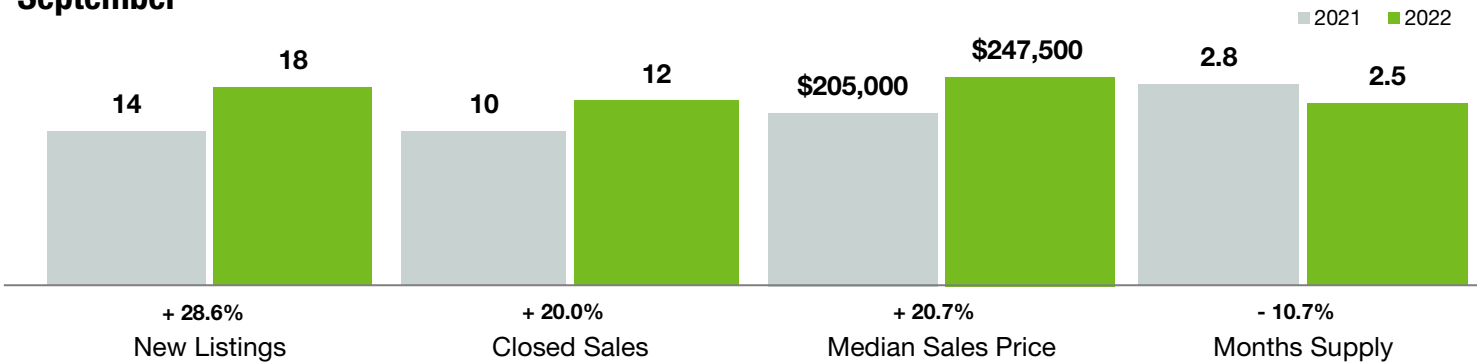
Chesterfield County

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	14	18	+ 28.6%	124	132	+ 6.5%
Pending Sales	13	5	- 61.5%	106	120	+ 13.2%
Closed Sales	10	12	+ 20.0%	101	123	+ 21.8%
Median Sales Price*	\$205,000	\$247,500	+ 20.7%	\$184,400	\$228,300	+ 23.8%
Average Sales Price*	\$240,573	\$217,475	- 9.6%	\$208,248	\$215,581	+ 3.5%
Percent of Original List Price Received*	96.0%	94.2%	- 1.9%	97.4%	97.4%	0.0%
List to Close	101	126	+ 24.8%	125	118	- 5.6%
Days on Market Until Sale	33	37	+ 12.1%	53	52	- 1.9%
Cumulative Days on Market Until Sale	33	46	+ 39.4%	53	55	+ 3.8%
Average List Price	\$221,686	\$300,427	+ 35.5%	\$204,582	\$233,372	+ 14.1%
Inventory of Homes for Sale	32	30	- 6.3%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

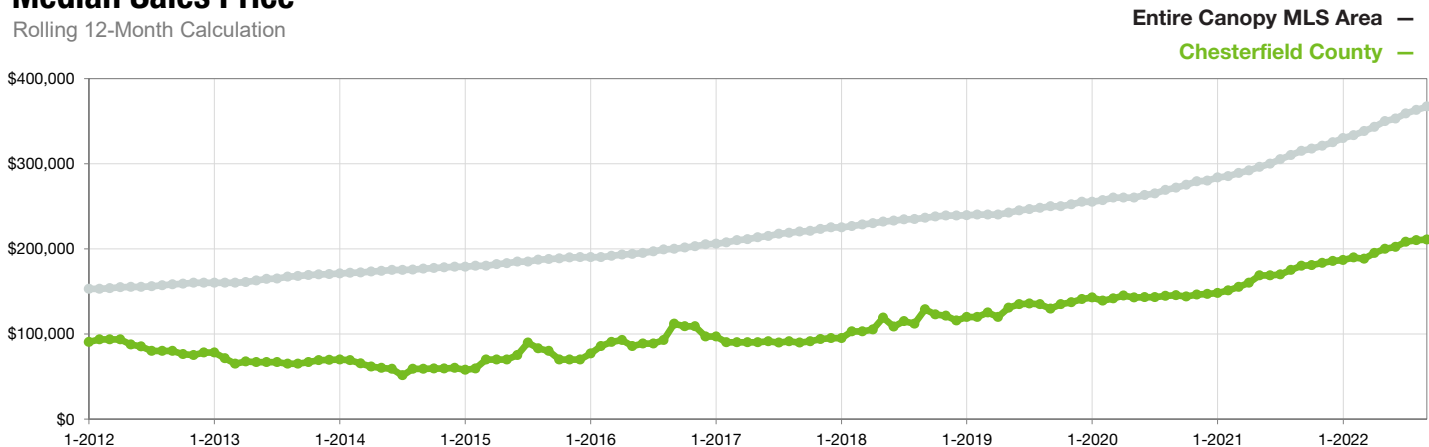
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September



Median Sales Price

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Local Market Update for September 2022

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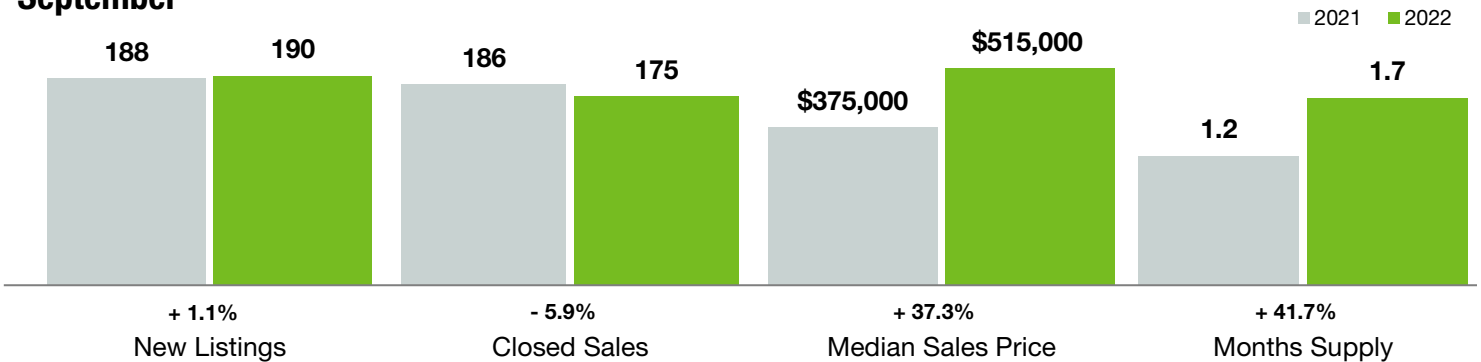
Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	188	190	+ 1.1%	1,795	1,991	+ 10.9%
Pending Sales	161	161	0.0%	1,632	1,649	+ 1.0%
Closed Sales	186	175	- 5.9%	1,720	1,575	- 8.4%
Median Sales Price*	\$375,000	\$515,000	+ 37.3%	\$360,000	\$431,485	+ 19.9%
Average Sales Price*	\$405,183	\$502,401	+ 24.0%	\$370,243	\$443,582	+ 19.8%
Percent of Original List Price Received*	101.1%	98.2%	- 2.9%	100.8%	100.7%	- 0.1%
List to Close	70	90	+ 28.6%	84	77	- 8.3%
Days on Market Until Sale	16	19	+ 18.8%	21	19	- 9.5%
Cumulative Days on Market Until Sale	13	19	+ 46.2%	19	17	- 10.5%
Average List Price	\$428,986	\$446,022	+ 4.0%	\$386,478	\$453,801	+ 17.4%
Inventory of Homes for Sale	213	303	+ 42.3%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

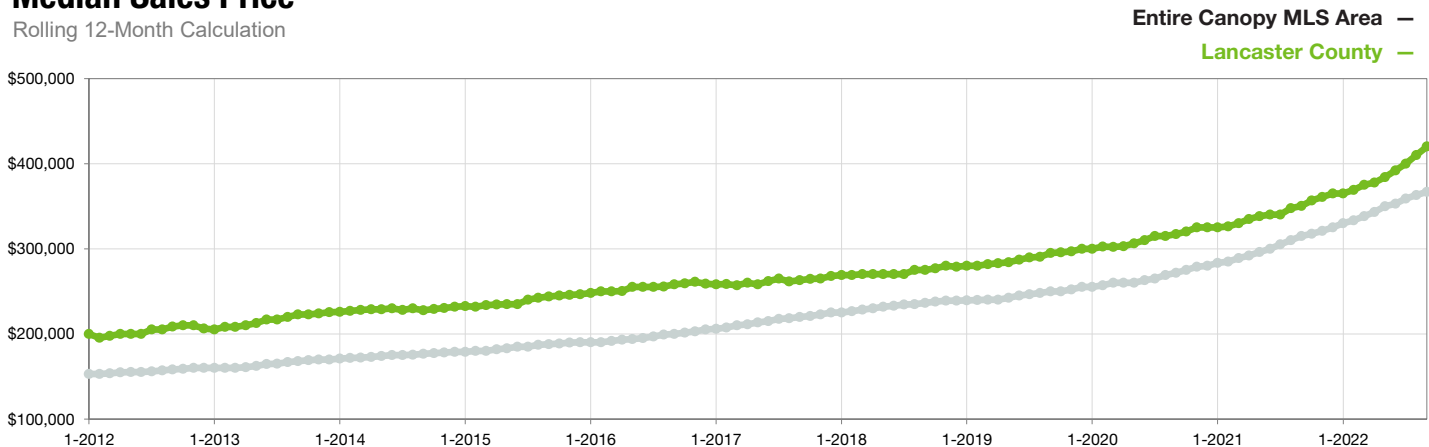
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September



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Local Market Update for September 2022

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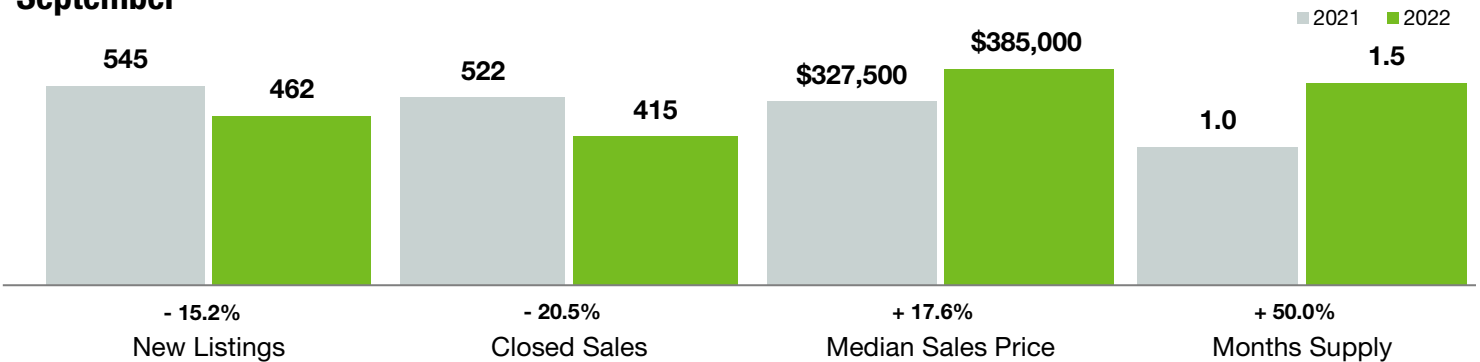
York County

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	545	462	- 15.2%	5,062	4,596	- 9.2%
Pending Sales	472	394	- 16.5%	4,663	3,931	- 15.7%
Closed Sales	522	415	- 20.5%	4,563	3,984	- 12.7%
Median Sales Price*	\$327,500	\$385,000	+ 17.6%	\$323,600	\$381,990	+ 18.0%
Average Sales Price*	\$375,658	\$419,081	+ 11.6%	\$368,511	\$426,284	+ 15.7%
Percent of Original List Price Received*	101.0%	98.0%	- 3.0%	101.4%	100.9%	- 0.5%
List to Close	71	76	+ 7.0%	70	73	+ 4.3%
Days on Market Until Sale	18	21	+ 16.7%	17	19	+ 11.8%
Cumulative Days on Market Until Sale	15	23	+ 53.3%	16	17	+ 6.3%
Average List Price	\$385,959	\$439,884	+ 14.0%	\$378,314	\$438,214	+ 15.8%
Inventory of Homes for Sale	505	651	+ 28.9%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

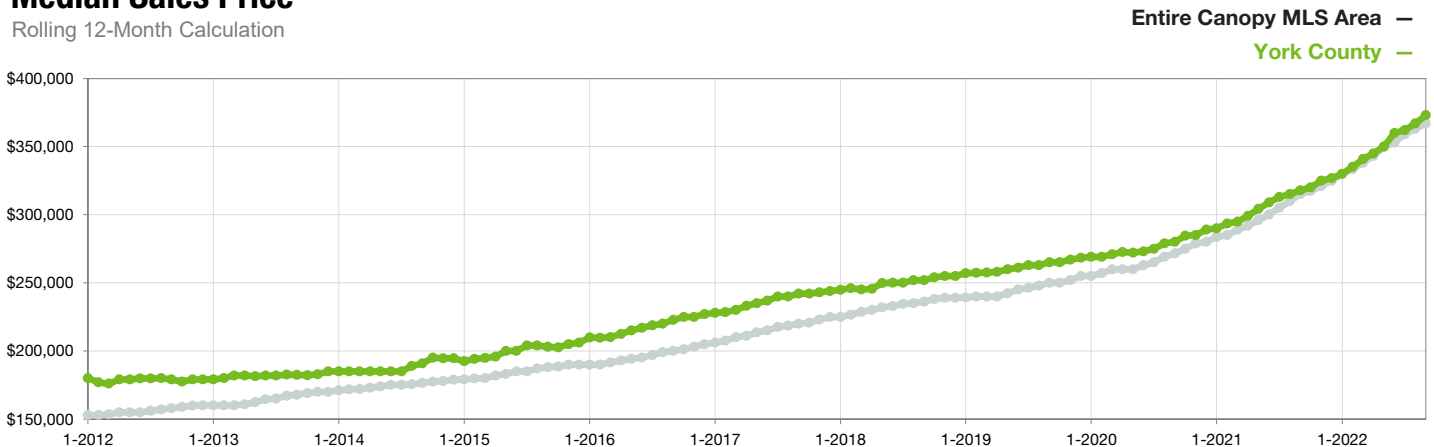
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September



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Local Market Update for September 2022

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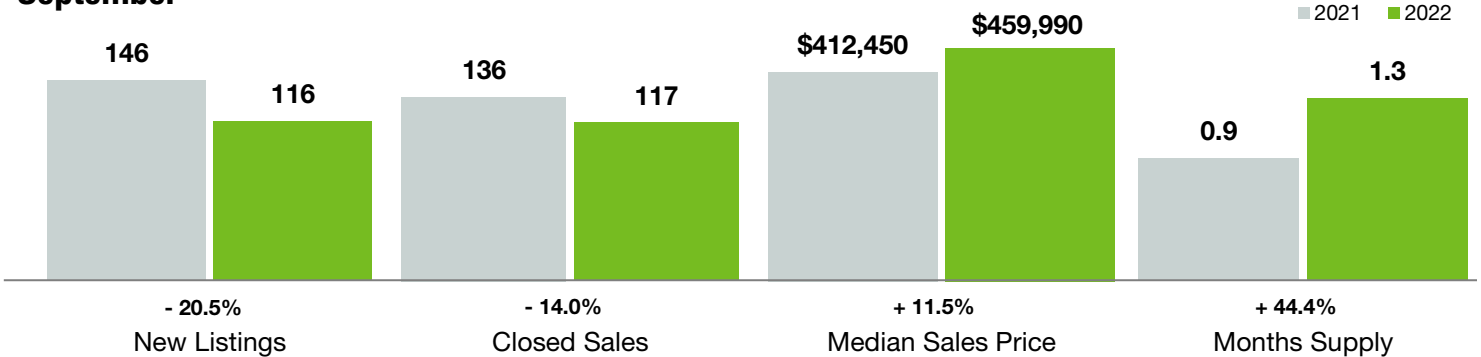
Fort Mill

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	146	116	- 20.5%	1,471	1,238	- 15.8%
Pending Sales	124	108	- 12.9%	1,369	1,088	- 20.5%
Closed Sales	136	117	- 14.0%	1,366	1,081	- 20.9%
Median Sales Price*	\$412,450	\$459,990	+ 11.5%	\$385,000	\$460,000	+ 19.5%
Average Sales Price*	\$441,217	\$519,727	+ 17.8%	\$434,174	\$522,394	+ 20.3%
Percent of Original List Price Received*	100.9%	98.9%	- 2.0%	101.6%	102.1%	+ 0.5%
List to Close	68	99	+ 45.6%	65	73	+ 12.3%
Days on Market Until Sale	20	20	0.0%	16	16	0.0%
Cumulative Days on Market Until Sale	16	21	+ 31.3%	14	13	- 7.1%
Average List Price	\$470,947	\$492,998	+ 4.7%	\$445,746	\$533,448	+ 19.7%
Inventory of Homes for Sale	132	161	+ 22.0%	--	--	--
Months Supply of Inventory	0.9	1.3	+ 44.4%	--	--	--

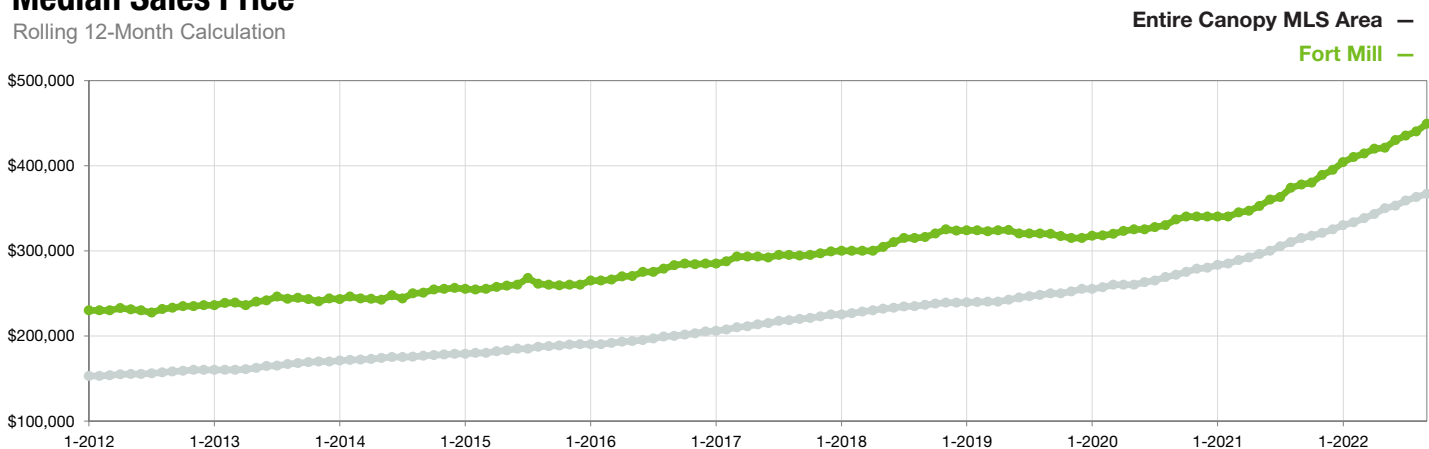
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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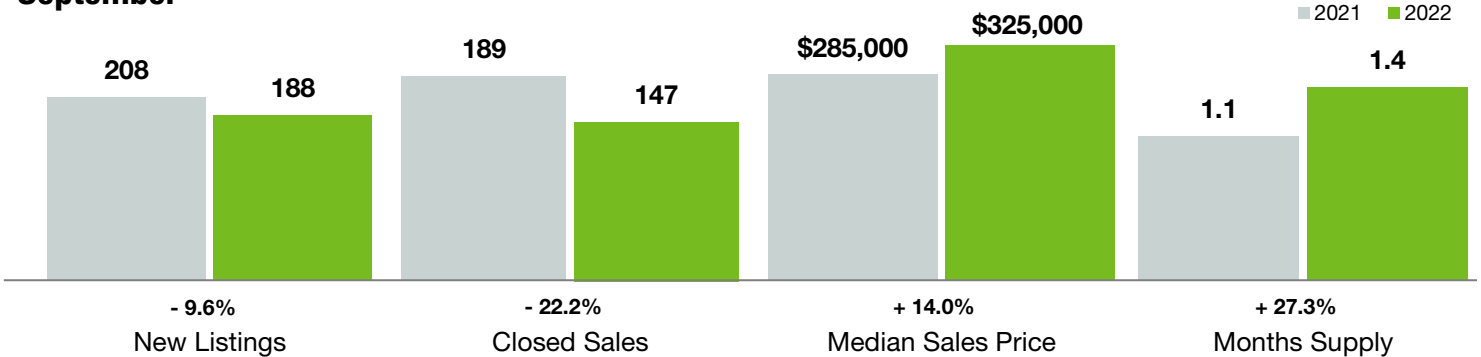
Rock Hill

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	208	188	- 9.6%	1,732	1,686	- 2.7%
Pending Sales	161	146	- 9.3%	1,579	1,401	- 11.3%
Closed Sales	189	147	- 22.2%	1,549	1,408	- 9.1%
Median Sales Price*	\$285,000	\$325,000	+ 14.0%	\$265,426	\$320,000	+ 20.6%
Average Sales Price*	\$296,554	\$353,184	+ 19.1%	\$286,273	\$337,942	+ 18.0%
Percent of Original List Price Received*	101.4%	97.0%	- 4.3%	101.7%	100.6%	- 1.1%
List to Close	59	54	- 8.5%	58	61	+ 5.2%
Days on Market Until Sale	15	17	+ 13.3%	15	19	+ 26.7%
Cumulative Days on Market Until Sale	10	18	+ 80.0%	13	16	+ 23.1%
Average List Price	\$309,728	\$357,236	+ 15.3%	\$293,277	\$347,773	+ 18.6%
Inventory of Homes for Sale	181	225	+ 24.3%	--	--	--
Months Supply of Inventory	1.1	1.4	+ 27.3%	--	--	--

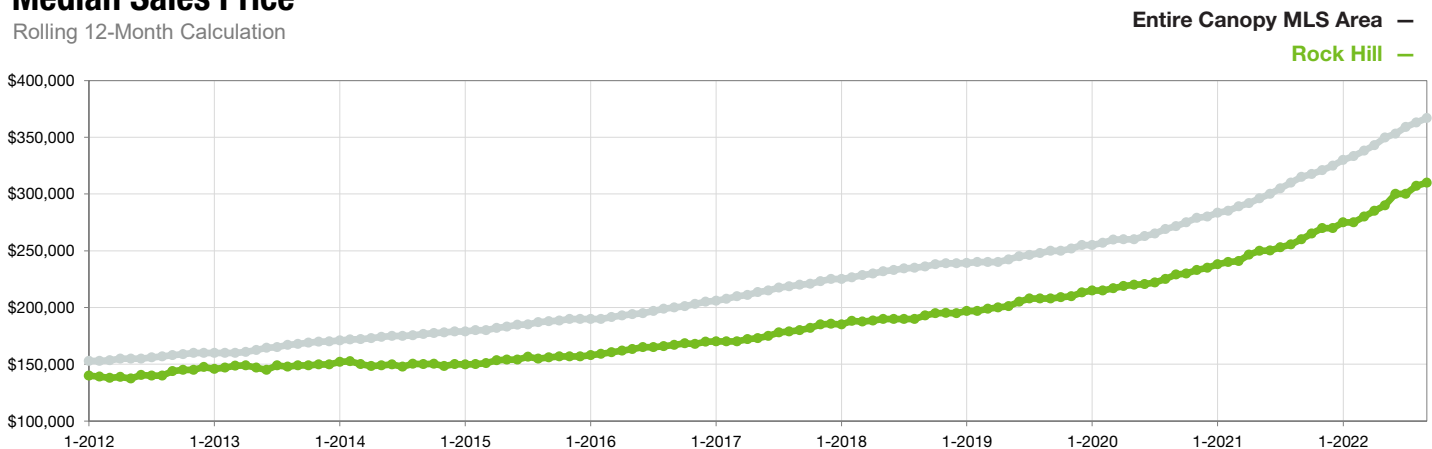
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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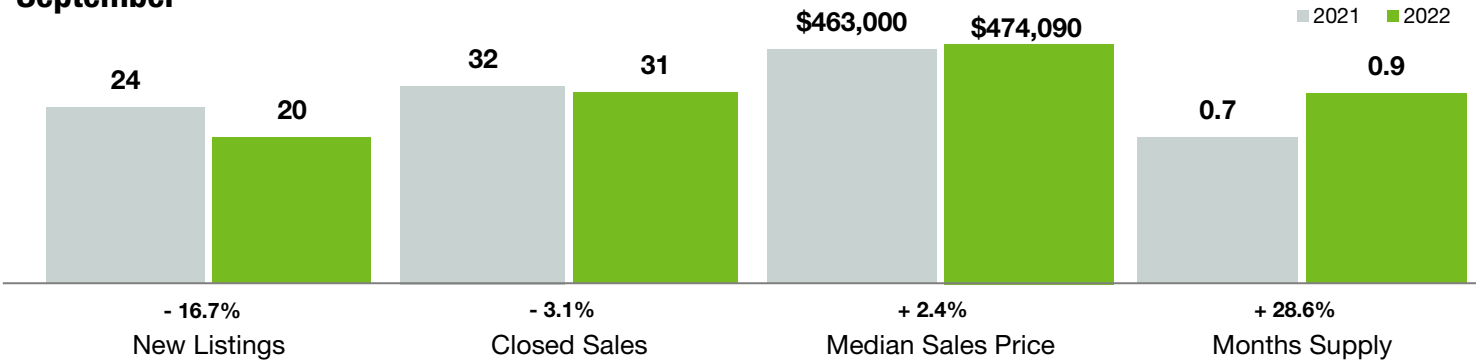
Tega Cay

South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	24	20	- 16.7%	378	311	- 17.7%
Pending Sales	30	25	- 16.7%	355	290	- 18.3%
Closed Sales	32	31	- 3.1%	331	289	- 12.7%
Median Sales Price*	\$463,000	\$474,090	+ 2.4%	\$397,610	\$470,000	+ 18.2%
Average Sales Price*	\$464,491	\$521,114	+ 12.2%	\$450,778	\$505,669	+ 12.2%
Percent of Original List Price Received*	100.0%	100.5%	+ 0.5%	101.9%	102.6%	+ 0.7%
List to Close	59	113	+ 91.5%	82	96	+ 17.1%
Days on Market Until Sale	12	23	+ 91.7%	12	14	+ 16.7%
Cumulative Days on Market Until Sale	11	50	+ 354.5%	21	19	- 9.5%
Average List Price	\$407,038	\$619,759	+ 52.3%	\$449,386	\$532,296	+ 18.4%
Inventory of Homes for Sale	25	27	+ 8.0%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

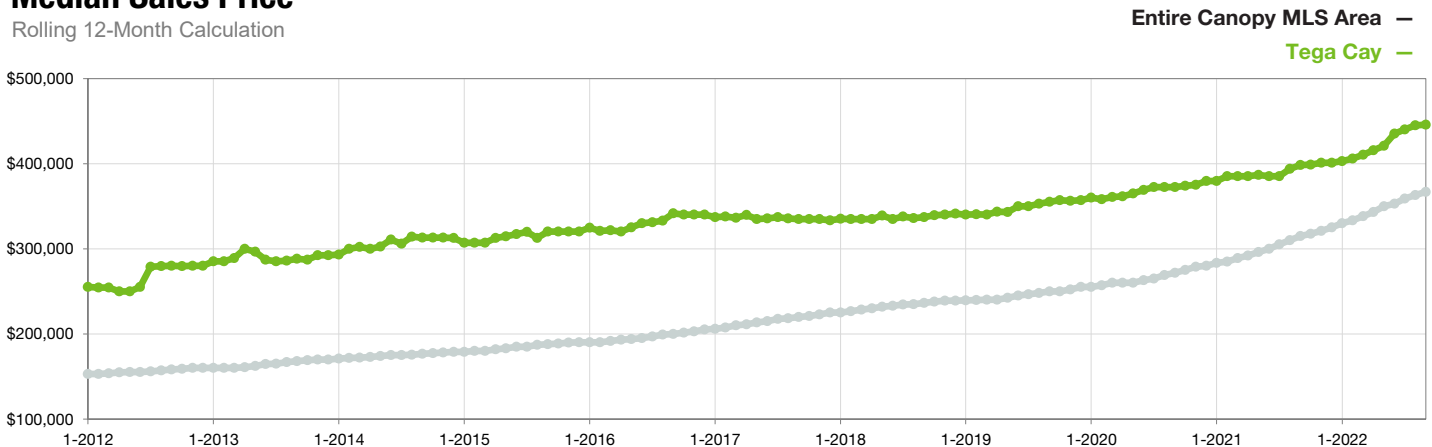
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2022

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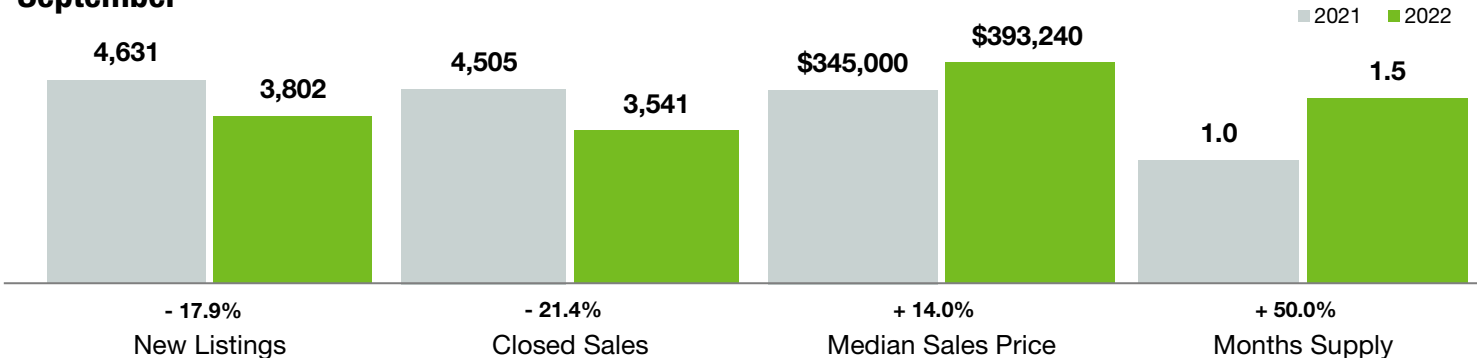
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	4,631	3,802	- 17.9%	42,483	39,494	- 7.0%
Pending Sales	4,159	3,159	- 24.0%	39,036	32,864	- 15.8%
Closed Sales	4,505	3,541	- 21.4%	37,390	33,438	- 10.6%
Median Sales Price*	\$345,000	\$393,240	+ 14.0%	\$329,000	\$390,000	+ 18.5%
Average Sales Price*	\$395,960	\$462,731	+ 16.9%	\$391,452	\$457,581	+ 16.9%
Percent of Original List Price Received*	101.2%	97.3%	- 3.9%	101.2%	101.1%	- 0.1%
List to Close	70	79	+ 12.9%	73	74	+ 1.4%
Days on Market Until Sale	16	22	+ 37.5%	18	18	0.0%
Cumulative Days on Market Until Sale	15	24	+ 60.0%	19	18	- 5.3%
Average List Price	\$411,766	\$484,567	+ 17.7%	\$406,276	\$475,519	+ 17.0%
Inventory of Homes for Sale	4,240	5,623	+ 32.6%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

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September



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