

Local Market Update for June 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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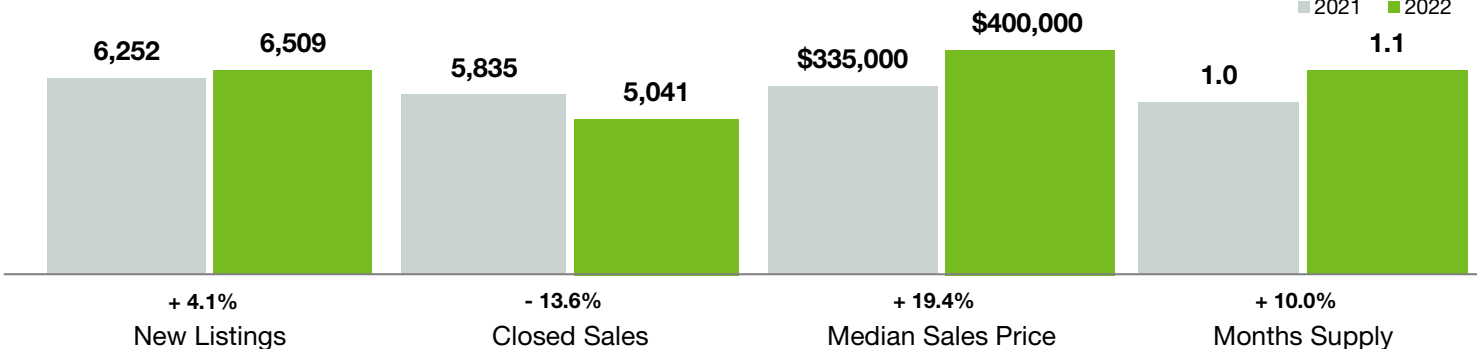
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	6,252	6,509	+ 4.1%	32,730	31,857	- 2.7%
Pending Sales	5,373	4,710	- 12.3%	30,613	27,700	- 9.5%
Closed Sales	5,835	5,041	- 13.6%	28,063	26,576	- 5.3%
Median Sales Price*	\$335,000	\$400,000	+ 19.4%	\$312,274	\$375,000	+ 20.1%
Average Sales Price*	\$405,324	\$476,168	+ 17.5%	\$375,895	\$438,845	+ 16.7%
Percent of Original List Price Received*	102.0%	101.9%	- 0.1%	100.7%	101.8%	+ 1.1%
List to Close	68	70	+ 2.9%	76	74	- 2.6%
Days on Market Until Sale	14	14	0.0%	22	18	- 18.2%
Cumulative Days on Market Until Sale	14	14	0.0%	23	18	- 21.7%
Average List Price	\$414,218	\$488,408	+ 17.9%	\$397,384	\$466,312	+ 17.3%
Inventory of Homes for Sale	4,732	5,334	+ 12.7%	--	--	--
Months Supply of Inventory	1.0	1.1	+ 10.0%	--	--	--

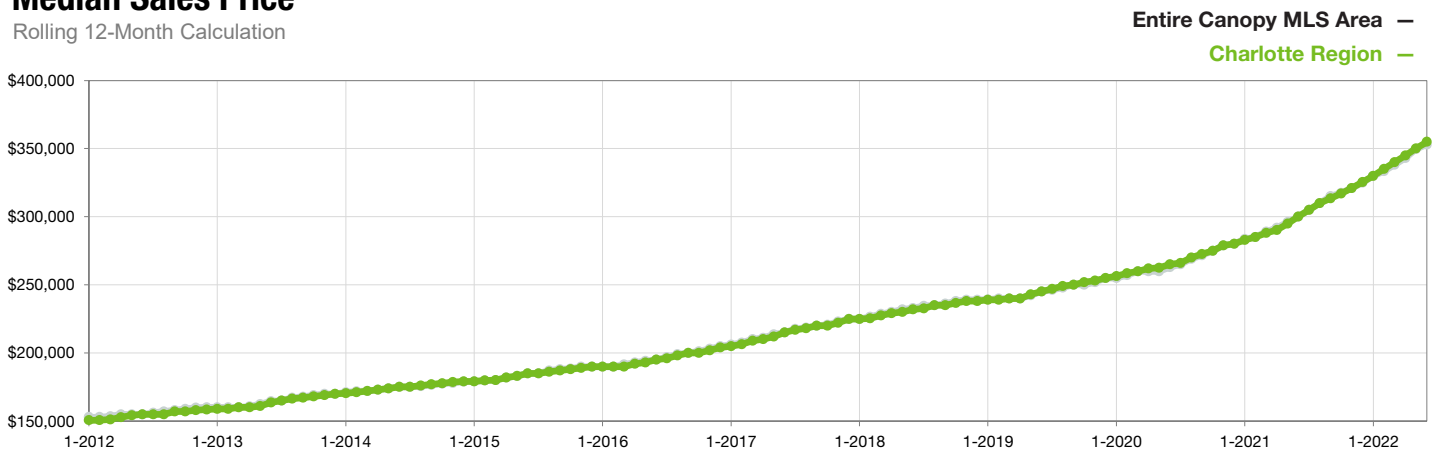
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June



Median Sales Price

Rolling 12-Month Calculation



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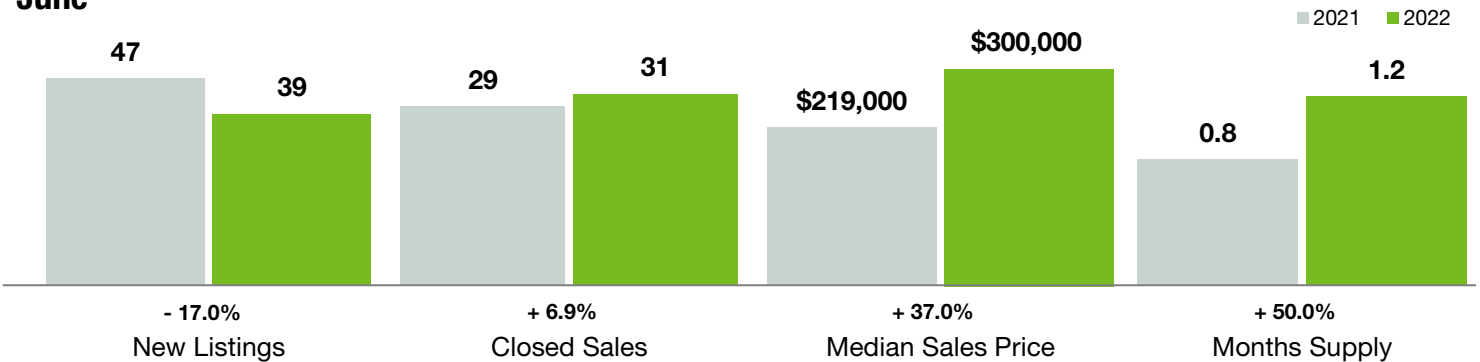
Alexander County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	47	39	- 17.0%	206	212	+ 2.9%
Pending Sales	47	27	- 42.6%	204	180	- 11.8%
Closed Sales	29	31	+ 6.9%	160	192	+ 20.0%
Median Sales Price*	\$219,000	\$300,000	+ 37.0%	\$206,000	\$250,200	+ 21.5%
Average Sales Price*	\$253,017	\$310,043	+ 22.5%	\$256,848	\$298,114	+ 16.1%
Percent of Original List Price Received*	100.3%	98.8%	- 1.5%	97.8%	99.3%	+ 1.5%
List to Close	88	57	- 35.2%	77	84	+ 9.1%
Days on Market Until Sale	32	13	- 59.4%	28	21	- 25.0%
Cumulative Days on Market Until Sale	40	12	- 70.0%	31	24	- 22.6%
Average List Price	\$209,606	\$372,963	+ 77.9%	\$262,683	\$323,225	+ 23.0%
Inventory of Homes for Sale	26	35	+ 34.6%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

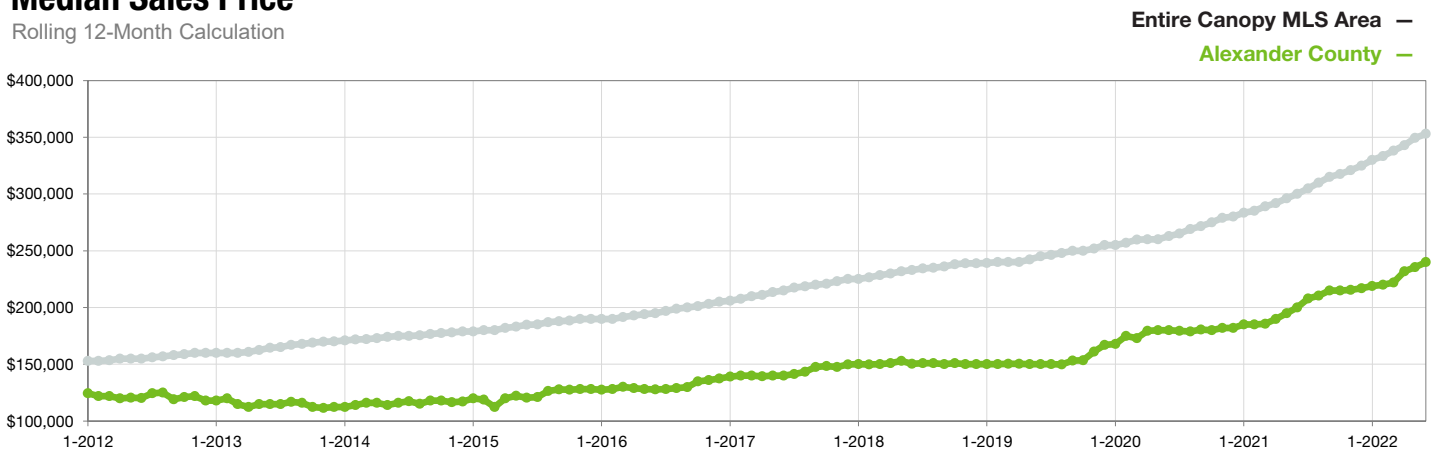
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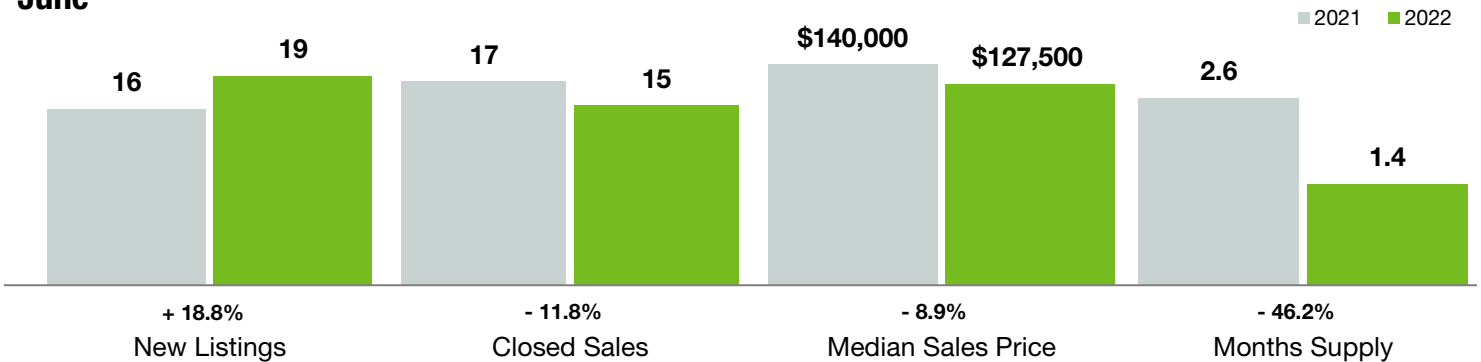
Anson County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	16	19	+ 18.8%	110	104	- 5.5%
Pending Sales	14	18	+ 28.6%	87	97	+ 11.5%
Closed Sales	17	15	- 11.8%	85	97	+ 14.1%
Median Sales Price*	\$140,000	\$127,500	- 8.9%	\$129,950	\$145,000	+ 11.6%
Average Sales Price*	\$157,885	\$142,694	- 9.6%	\$148,289	\$170,825	+ 15.2%
Percent of Original List Price Received*	93.1%	93.6%	+ 0.5%	94.5%	93.9%	- 0.6%
List to Close	74	86	+ 16.2%	97	103	+ 6.2%
Days on Market Until Sale	24	32	+ 33.3%	44	43	- 2.3%
Cumulative Days on Market Until Sale	24	32	+ 33.3%	44	43	- 2.3%
Average List Price	\$168,043	\$156,995	- 6.6%	\$155,078	\$188,352	+ 21.5%
Inventory of Homes for Sale	34	22	- 35.3%	--	--	--
Months Supply of Inventory	2.6	1.4	- 46.2%	--	--	--

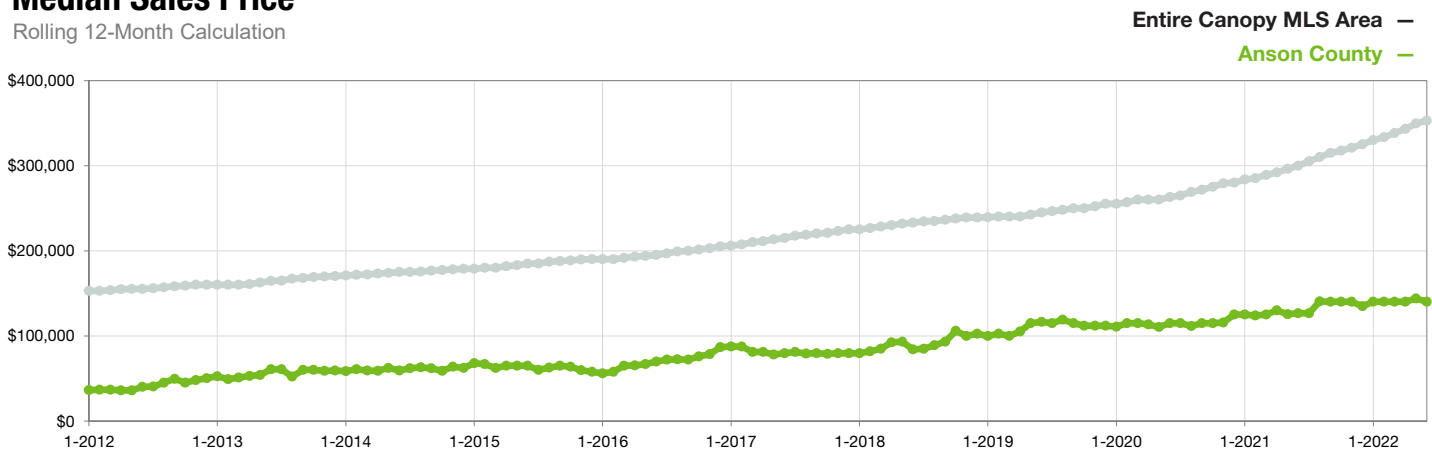
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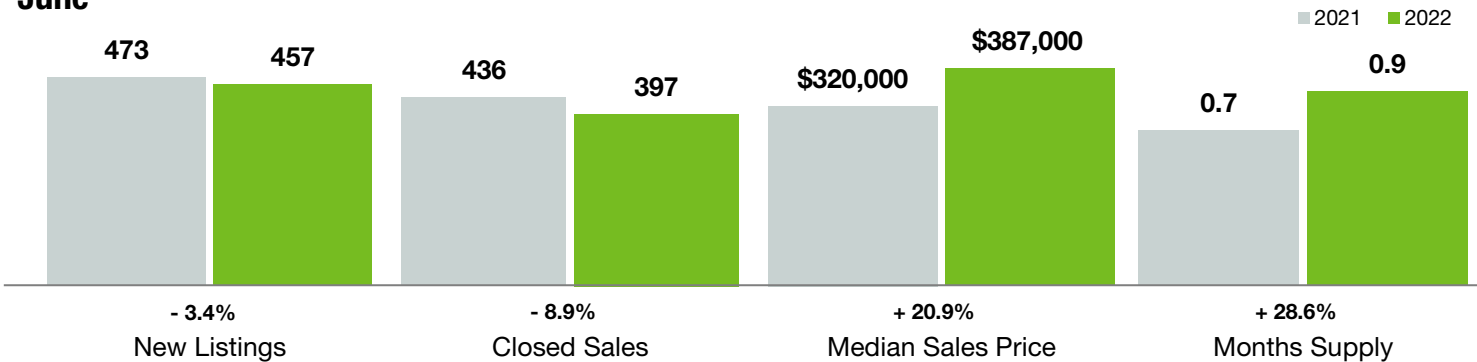
Cabarrus County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	473	457	- 3.4%	2,348	2,198	- 6.4%
Pending Sales	410	315	- 23.2%	2,176	1,934	- 11.1%
Closed Sales	436	397	- 8.9%	1,957	2,001	+ 2.2%
Median Sales Price*	\$320,000	\$387,000	+ 20.9%	\$297,500	\$368,183	+ 23.8%
Average Sales Price*	\$344,563	\$420,282	+ 22.0%	\$322,976	\$389,842	+ 20.7%
Percent of Original List Price Received*	102.7%	102.0%	- 0.7%	100.9%	102.2%	+ 1.3%
List to Close	56	63	+ 12.5%	63	67	+ 6.3%
Days on Market Until Sale	12	11	- 8.3%	16	14	- 12.5%
Cumulative Days on Market Until Sale	10	11	+ 10.0%	16	14	- 12.5%
Average List Price	\$346,984	\$423,134	+ 21.9%	\$334,034	\$397,849	+ 19.1%
Inventory of Homes for Sale	254	318	+ 25.2%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

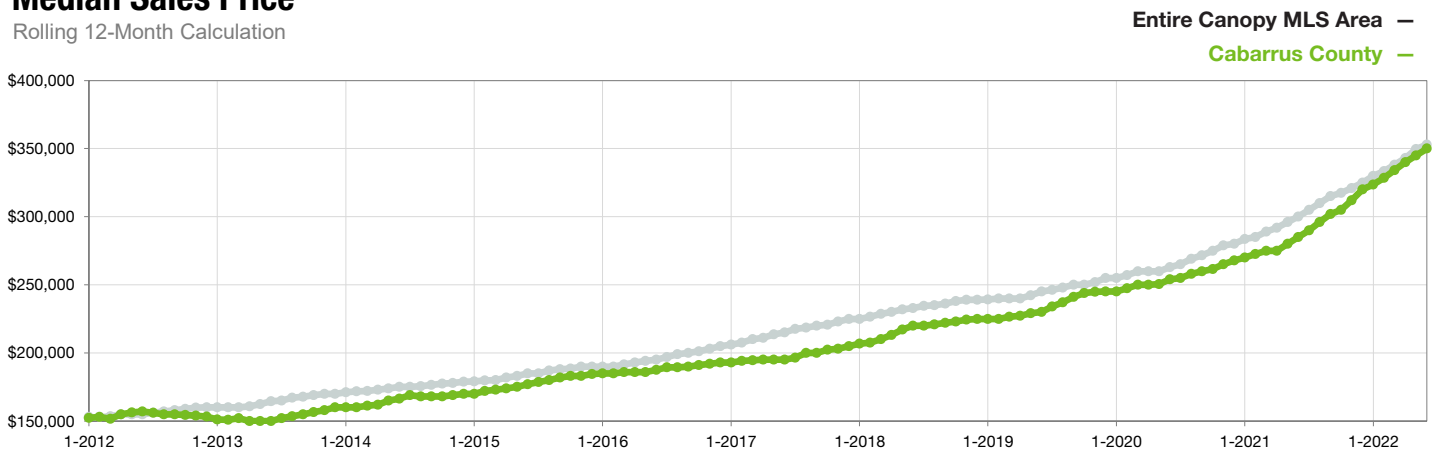
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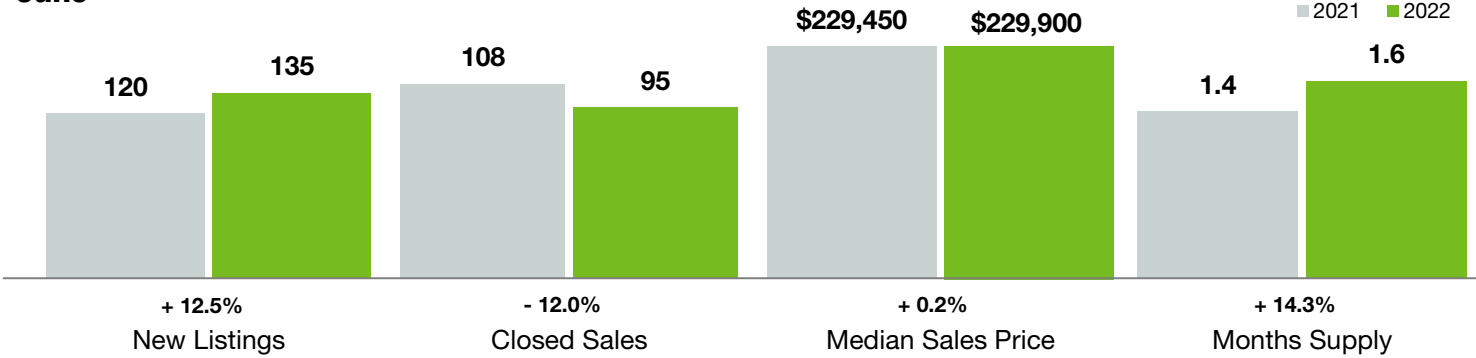
Cleveland County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	120	135	+ 12.5%	652	656	+ 0.6%
Pending Sales	99	88	- 11.1%	584	566	- 3.1%
Closed Sales	108	95	- 12.0%	511	578	+ 13.1%
Median Sales Price*	\$229,450	\$229,900	+ 0.2%	\$189,500	\$227,000	+ 19.8%
Average Sales Price*	\$223,278	\$266,602	+ 19.4%	\$210,906	\$261,384	+ 23.9%
Percent of Original List Price Received*	100.4%	98.3%	- 2.1%	97.4%	97.5%	+ 0.1%
List to Close	75	65	- 13.3%	74	78	+ 5.4%
Days on Market Until Sale	15	17	+ 13.3%	23	28	+ 21.7%
Cumulative Days on Market Until Sale	16	25	+ 56.3%	24	31	+ 29.2%
Average List Price	\$241,857	\$317,075	+ 31.1%	\$231,676	\$279,649	+ 20.7%
Inventory of Homes for Sale	125	158	+ 26.4%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

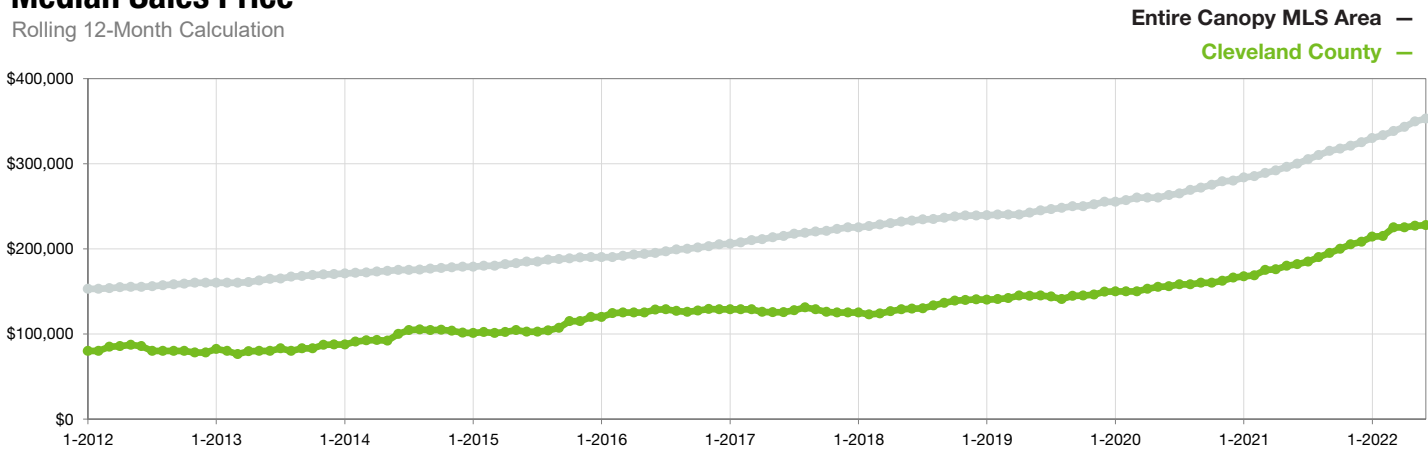
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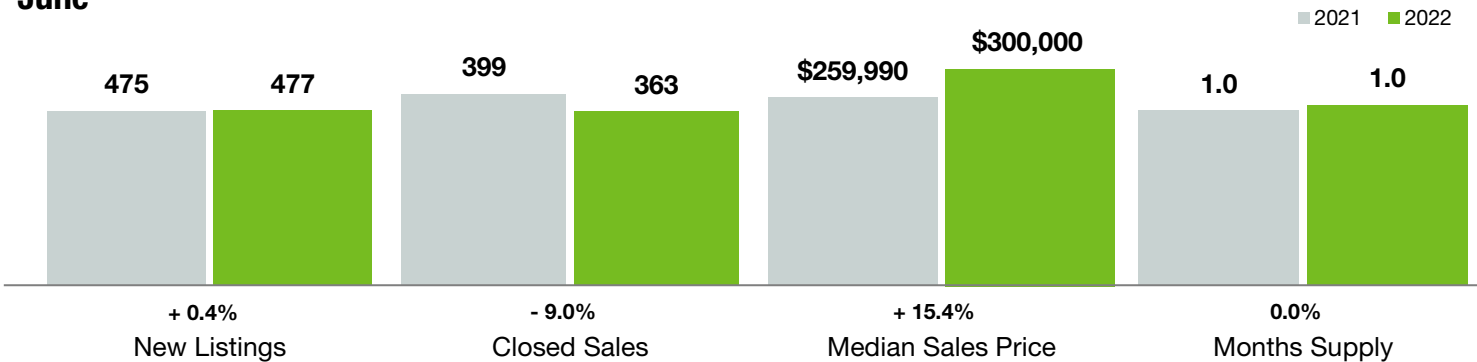
Gaston County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	475	477	+ 0.4%	2,351	2,382	+ 1.3%
Pending Sales	399	371	- 7.0%	2,191	2,129	- 2.8%
Closed Sales	399	363	- 9.0%	2,045	2,049	+ 0.2%
Median Sales Price*	\$259,990	\$300,000	+ 15.4%	\$245,000	\$303,000	+ 23.7%
Average Sales Price*	\$282,147	\$346,614	+ 22.8%	\$268,582	\$322,631	+ 20.1%
Percent of Original List Price Received*	102.2%	101.2%	- 1.0%	100.6%	101.0%	+ 0.4%
List to Close	77	64	- 16.9%	82	72	- 12.2%
Days on Market Until Sale	12	15	+ 25.0%	21	19	- 9.5%
Cumulative Days on Market Until Sale	14	15	+ 7.1%	22	17	- 22.7%
Average List Price	\$275,213	\$342,735	+ 24.5%	\$272,840	\$329,243	+ 20.7%
Inventory of Homes for Sale	345	361	+ 4.6%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

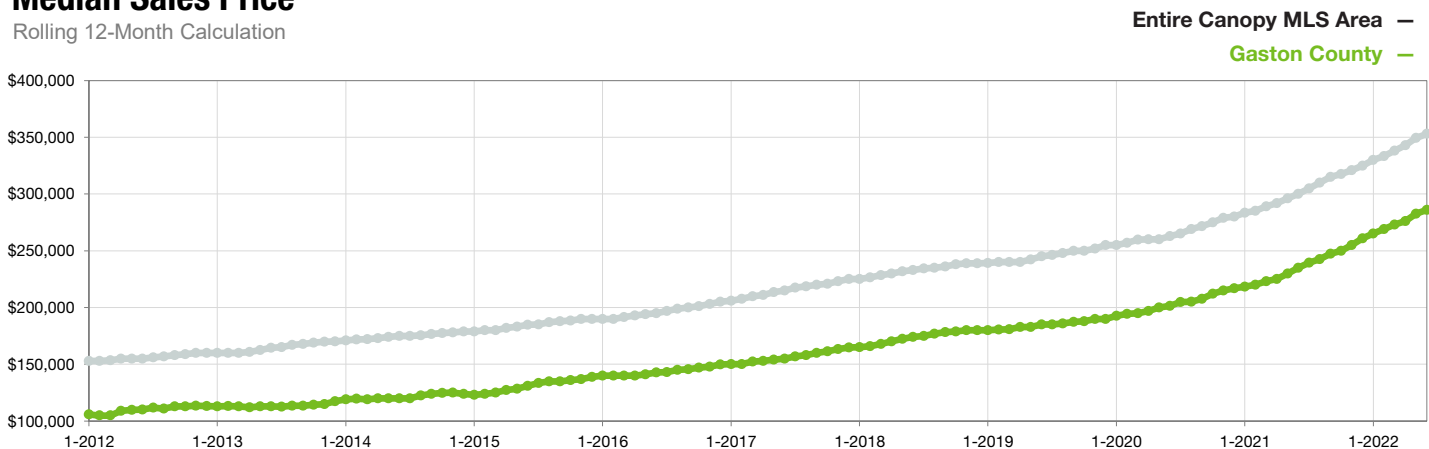
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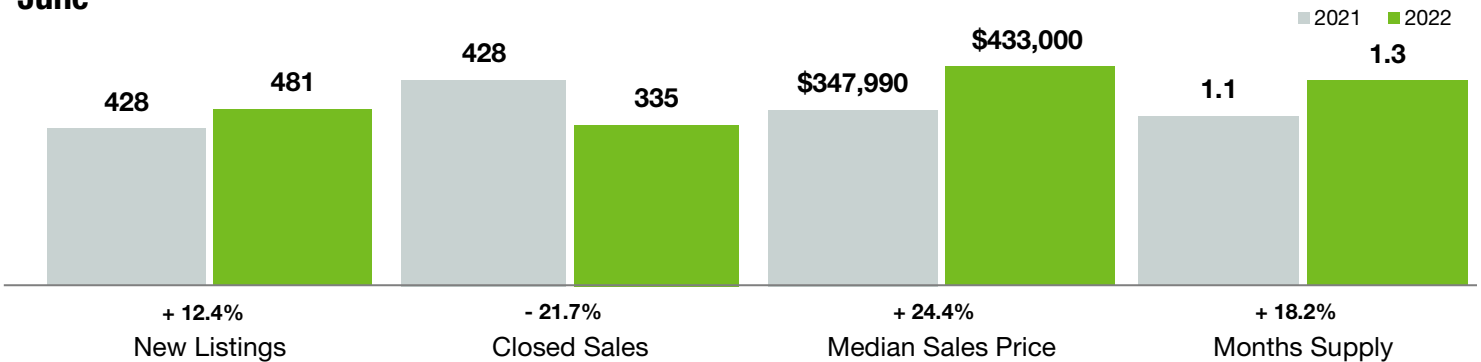
Iredell County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	428	481	+ 12.4%	2,284	2,217	- 2.9%
Pending Sales	370	327	- 11.6%	2,159	1,863	- 13.7%
Closed Sales	428	335	- 21.7%	2,063	1,760	- 14.7%
Median Sales Price*	\$347,990	\$433,000	+ 24.4%	\$325,895	\$375,000	+ 15.1%
Average Sales Price*	\$459,637	\$527,227	+ 14.7%	\$398,200	\$476,833	+ 19.7%
Percent of Original List Price Received*	101.9%	100.3%	- 1.6%	100.6%	100.5%	- 0.1%
List to Close	74	63	- 14.9%	79	70	- 11.4%
Days on Market Until Sale	17	15	- 11.8%	25	22	- 12.0%
Cumulative Days on Market Until Sale	17	15	- 11.8%	25	21	- 16.0%
Average List Price	\$455,820	\$530,698	+ 16.4%	\$448,346	\$505,852	+ 12.8%
Inventory of Homes for Sale	383	424	+ 10.7%	--	--	--
Months Supply of Inventory	1.1	1.3	+ 18.2%	--	--	--

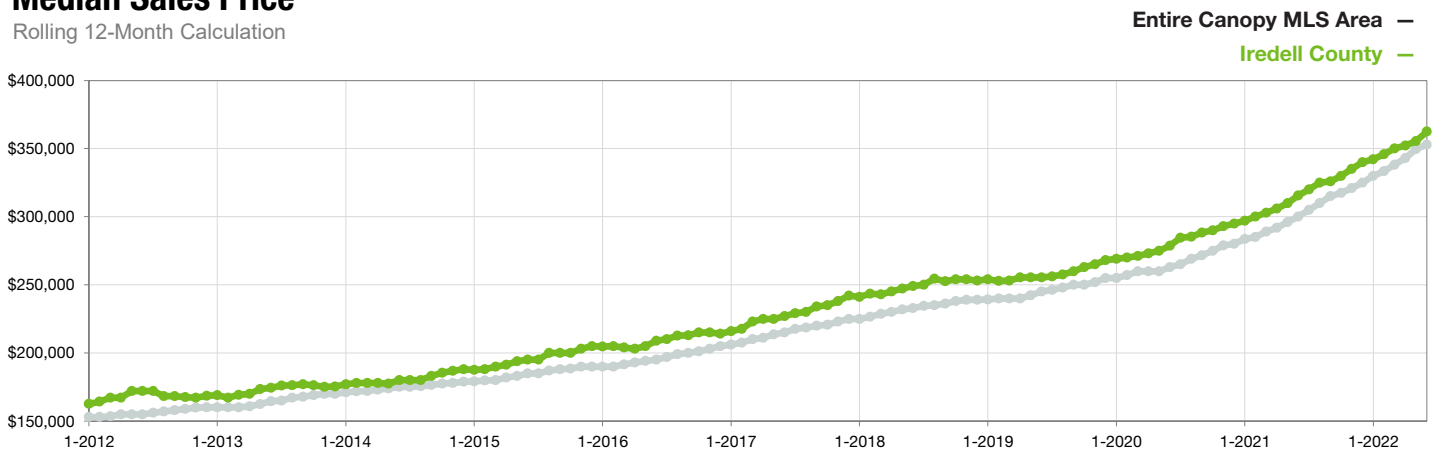
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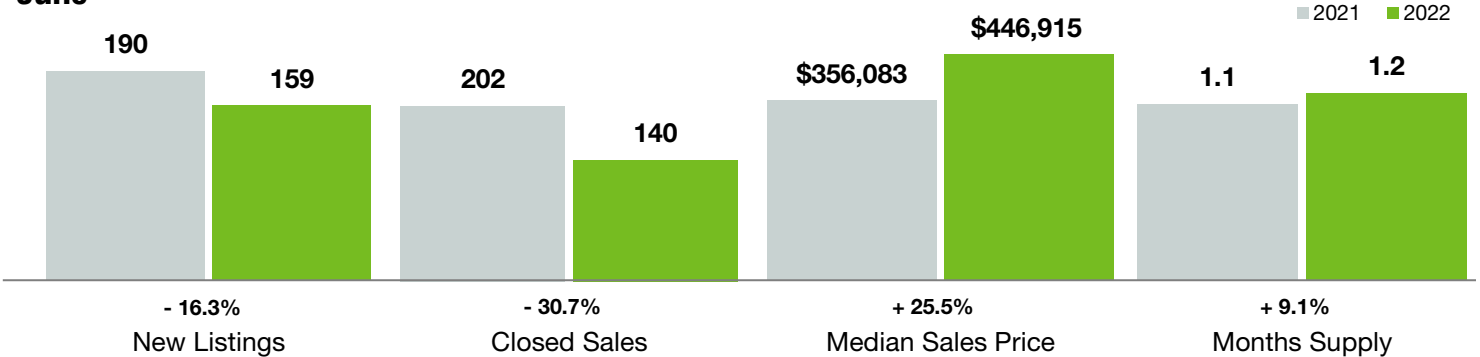
Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	190	159	- 16.3%	1,035	947	- 8.5%
Pending Sales	167	156	- 6.6%	1,031	846	- 17.9%
Closed Sales	202	140	- 30.7%	883	772	- 12.6%
Median Sales Price*	\$356,083	\$446,915	+ 25.5%	\$330,880	\$420,000	+ 26.9%
Average Sales Price*	\$405,801	\$465,578	+ 14.7%	\$375,553	\$452,635	+ 20.5%
Percent of Original List Price Received*	100.8%	103.5%	+ 2.7%	100.1%	101.1%	+ 1.0%
List to Close	79	106	+ 34.2%	90	96	+ 6.7%
Days on Market Until Sale	19	27	+ 42.1%	33	26	- 21.2%
Cumulative Days on Market Until Sale	18	31	+ 72.2%	36	25	- 30.6%
Average List Price	\$394,686	\$490,130	+ 24.2%	\$401,715	\$476,873	+ 18.7%
Inventory of Homes for Sale	186	175	- 5.9%	--	--	--
Months Supply of Inventory	1.1	1.2	+ 9.1%	--	--	--

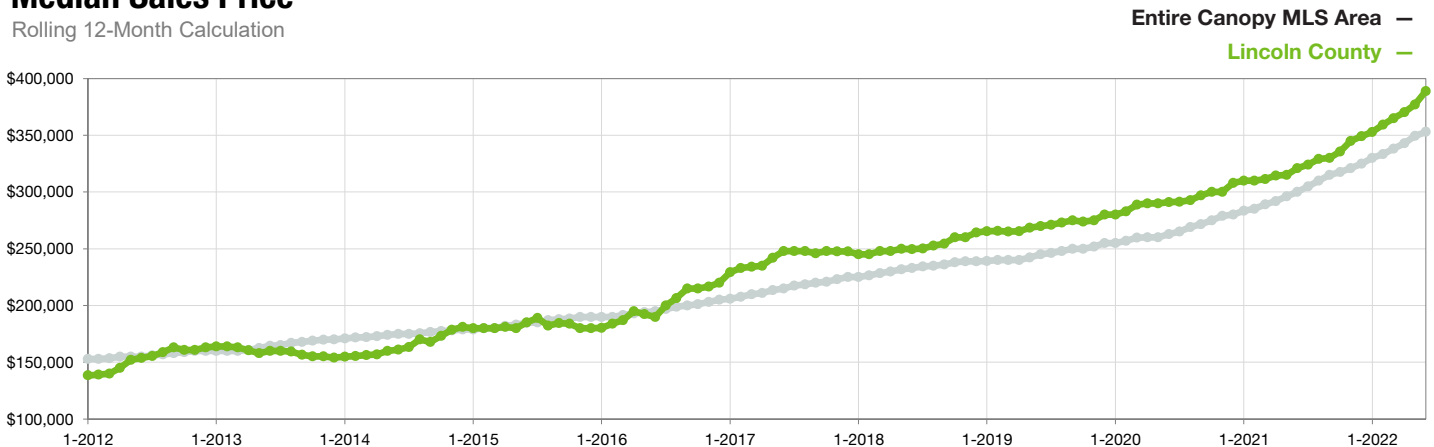
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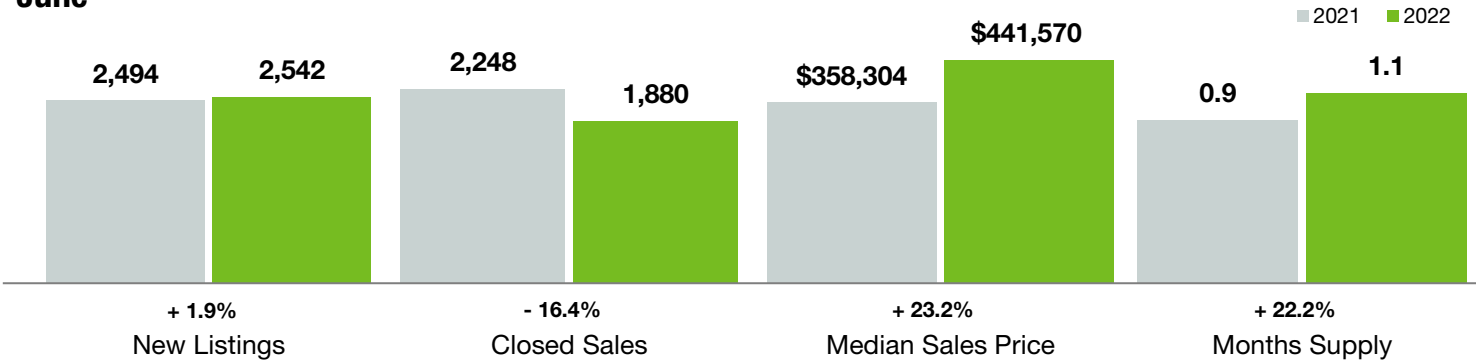
Mecklenburg County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	2,494	2,542	+ 1.9%	13,028	12,204	- 6.3%
Pending Sales	2,142	1,806	- 15.7%	12,243	10,630	- 13.2%
Closed Sales	2,248	1,880	- 16.4%	11,239	10,282	- 8.5%
Median Sales Price*	\$358,304	\$441,570	+ 23.2%	\$340,000	\$410,000	+ 20.6%
Average Sales Price*	\$461,871	\$555,025	+ 20.2%	\$433,914	\$504,553	+ 16.3%
Percent of Original List Price Received*	102.4%	102.9%	+ 0.5%	101.1%	103.0%	+ 1.9%
List to Close	67	66	- 1.5%	76	72	- 5.3%
Days on Market Until Sale	13	12	- 7.7%	21	16	- 23.8%
Cumulative Days on Market Until Sale	13	11	- 15.4%	23	16	- 30.4%
Average List Price	\$491,629	\$541,670	+ 10.2%	\$462,560	\$534,334	+ 15.5%
Inventory of Homes for Sale	1,787	1,913	+ 7.1%	--	--	--
Months Supply of Inventory	0.9	1.1	+ 22.2%	--	--	--

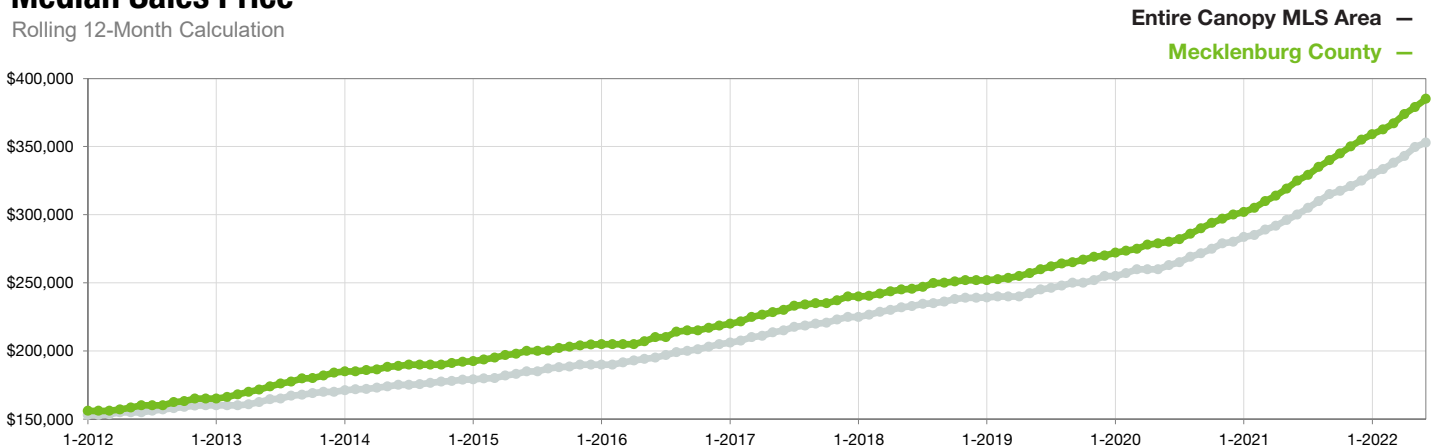
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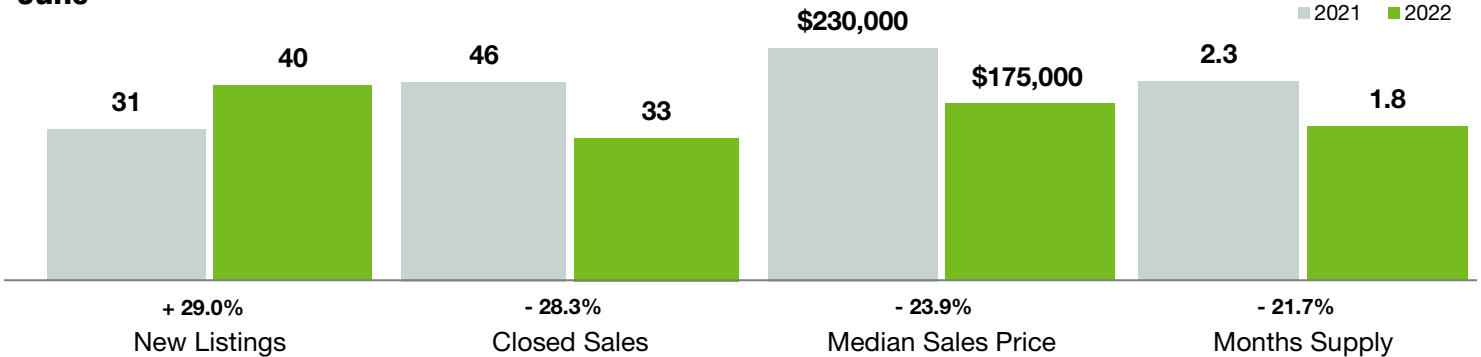
Montgomery County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	31	40	+ 29.0%	217	197	- 9.2%
Pending Sales	36	34	- 5.6%	201	177	- 11.9%
Closed Sales	46	33	- 28.3%	186	160	- 14.0%
Median Sales Price*	\$230,000	\$175,000	- 23.9%	\$169,000	\$179,958	+ 6.5%
Average Sales Price*	\$359,064	\$267,853	- 25.4%	\$277,672	\$317,861	+ 14.5%
Percent of Original List Price Received*	94.9%	93.8%	- 1.2%	92.0%	94.5%	+ 2.7%
List to Close	105	58	- 44.8%	125	79	- 36.8%
Days on Market Until Sale	72	22	- 69.4%	82	40	- 51.2%
Cumulative Days on Market Until Sale	74	26	- 64.9%	90	45	- 50.0%
Average List Price	\$363,677	\$381,950	+ 5.0%	\$353,850	\$361,291	+ 2.1%
Inventory of Homes for Sale	74	56	- 24.3%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

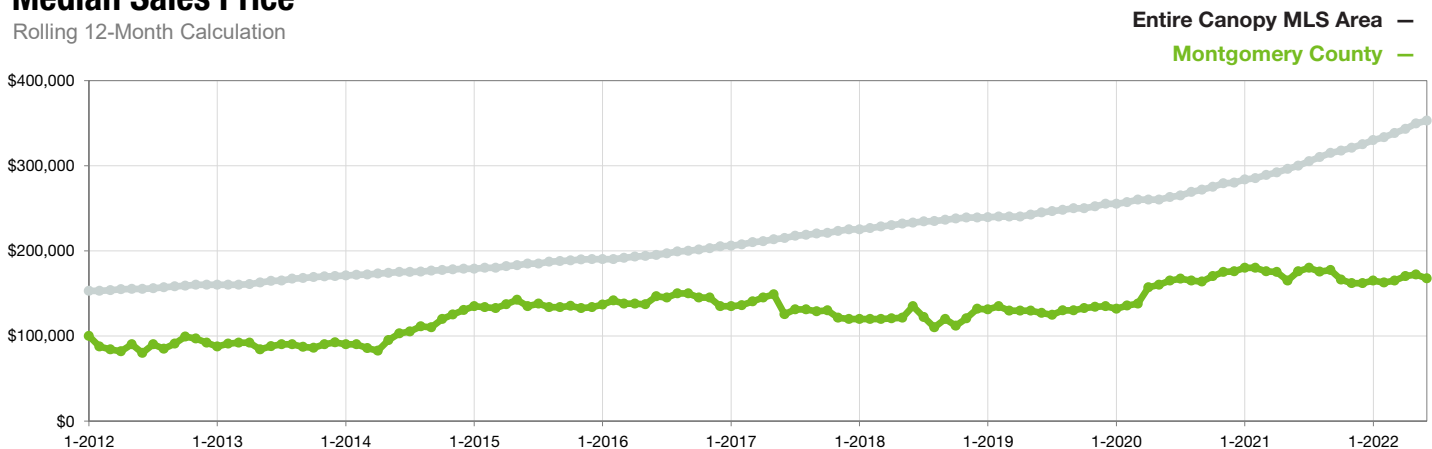
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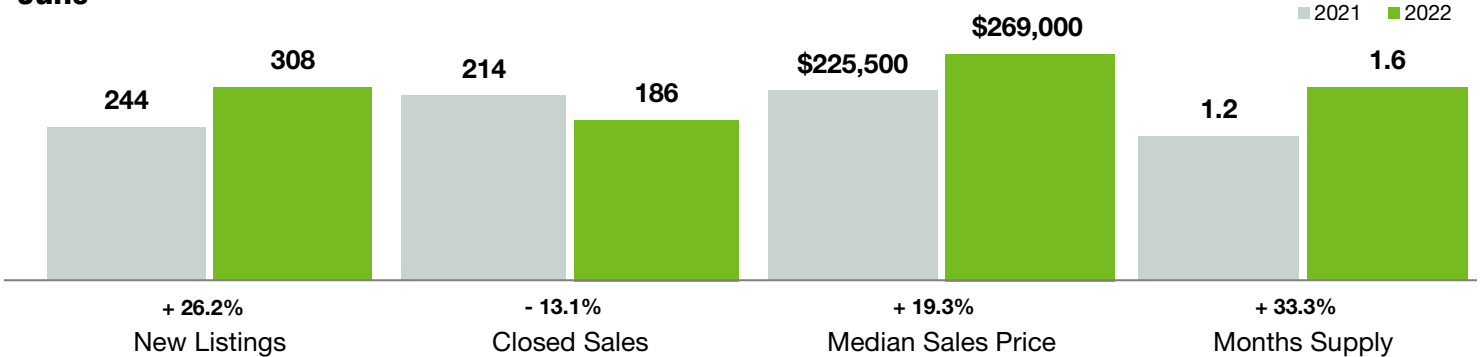
Rowan County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	244	308	+ 26.2%	1,232	1,376	+ 11.7%
Pending Sales	203	203	0.0%	1,131	1,119	- 1.1%
Closed Sales	214	186	- 13.1%	1,078	1,067	- 1.0%
Median Sales Price*	\$225,500	\$269,000	+ 19.3%	\$215,000	\$250,000	+ 16.3%
Average Sales Price*	\$239,725	\$284,547	+ 18.7%	\$234,496	\$282,916	+ 20.6%
Percent of Original List Price Received*	98.6%	100.3%	+ 1.7%	98.9%	99.9%	+ 1.0%
List to Close	66	57	- 13.6%	79	70	- 11.4%
Days on Market Until Sale	18	15	- 16.7%	22	19	- 13.6%
Cumulative Days on Market Until Sale	20	13	- 35.0%	24	21	- 12.5%
Average List Price	\$279,126	\$351,173	+ 25.8%	\$251,274	\$307,852	+ 22.5%
Inventory of Homes for Sale	219	307	+ 40.2%	--	--	--
Months Supply of Inventory	1.2	1.6	+ 33.3%	--	--	--

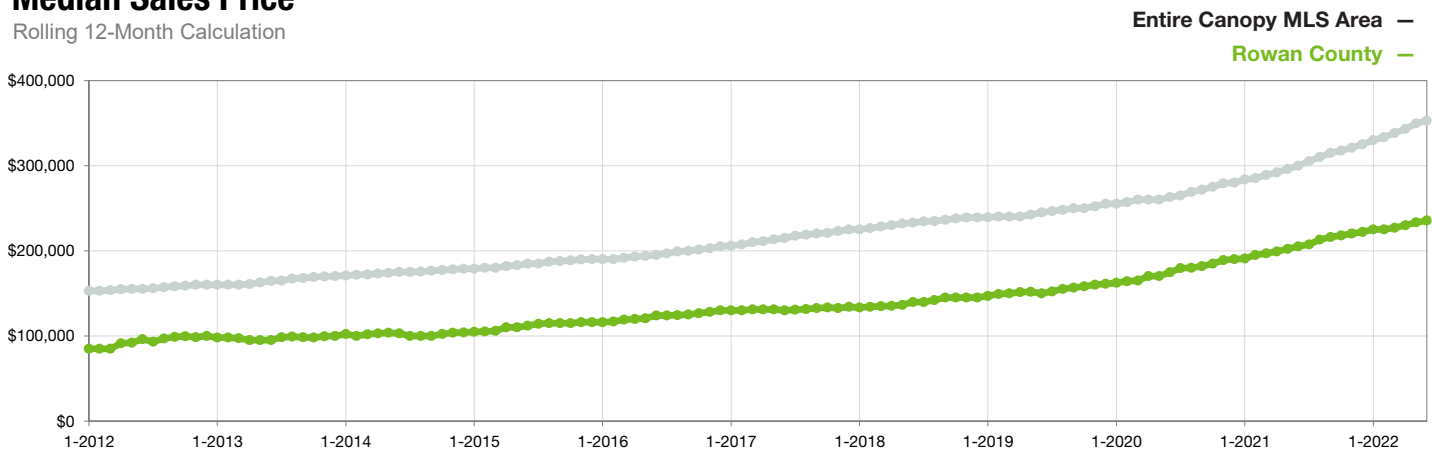
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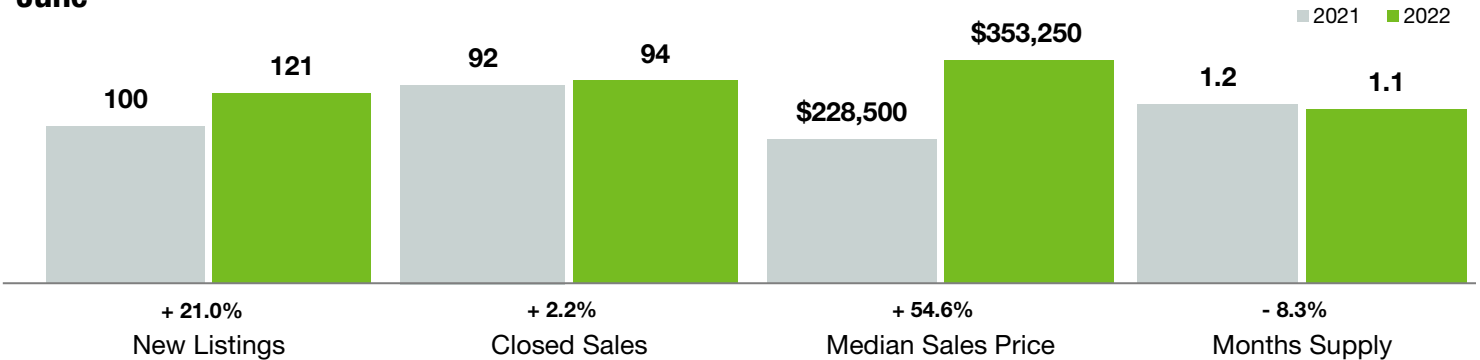
Stanly County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	100	121	+ 21.0%	497	652	+ 31.2%
Pending Sales	87	96	+ 10.3%	466	574	+ 23.2%
Closed Sales	92	94	+ 2.2%	435	482	+ 10.8%
Median Sales Price*	\$228,500	\$353,250	+ 54.6%	\$200,000	\$275,000	+ 37.5%
Average Sales Price*	\$272,500	\$333,548	+ 22.4%	\$241,943	\$309,002	+ 27.7%
Percent of Original List Price Received*	100.3%	100.8%	+ 0.5%	98.9%	99.0%	+ 0.1%
List to Close	57	89	+ 56.1%	74	77	+ 4.1%
Days on Market Until Sale	11	16	+ 45.5%	29	23	- 20.7%
Cumulative Days on Market Until Sale	13	16	+ 23.1%	29	21	- 27.6%
Average List Price	\$273,935	\$314,732	+ 14.9%	\$257,186	\$327,739	+ 27.4%
Inventory of Homes for Sale	86	104	+ 20.9%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

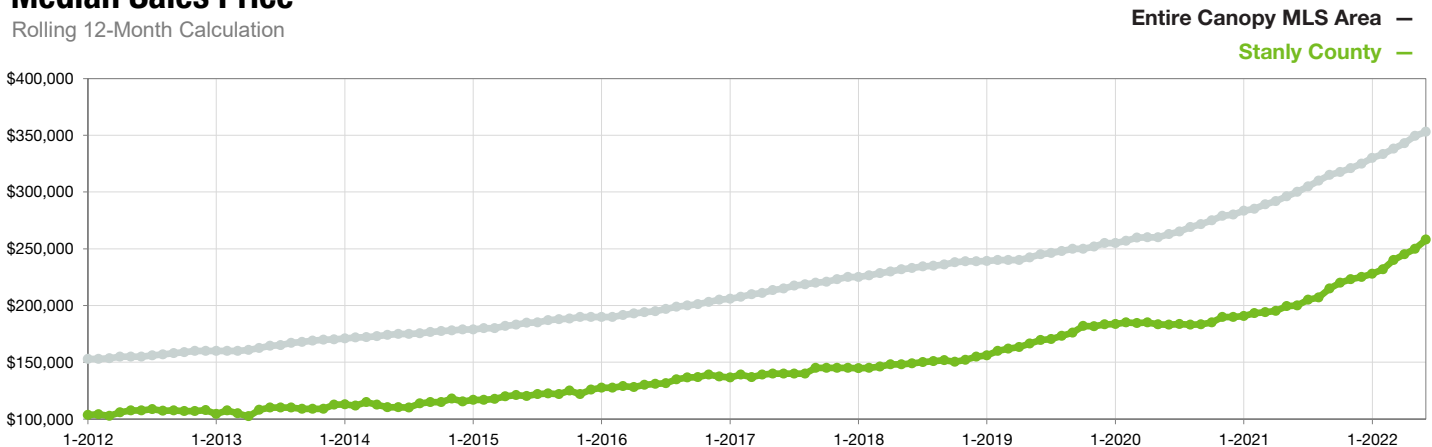
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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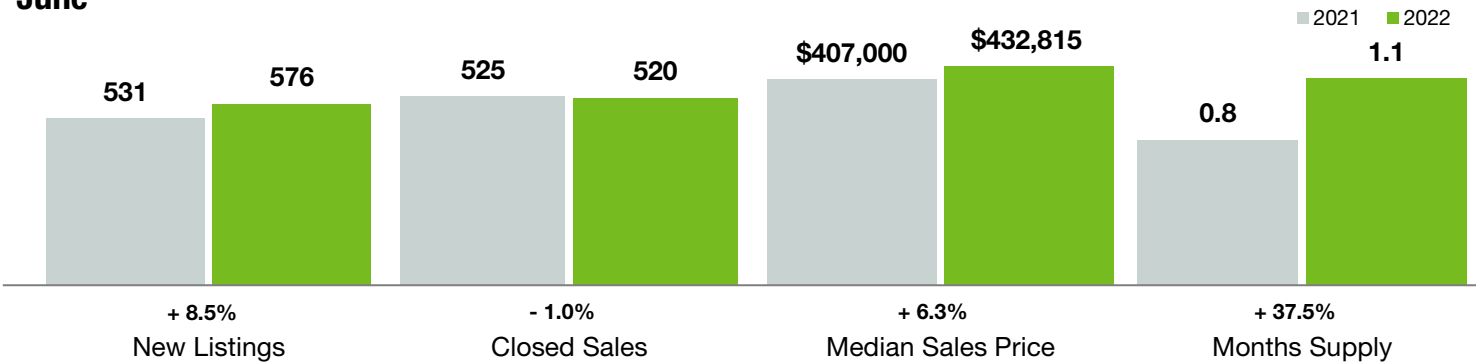
Union County

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	531	576	+ 8.5%	2,912	2,797	- 3.9%
Pending Sales	485	384	- 20.8%	2,724	2,359	- 13.4%
Closed Sales	525	520	- 1.0%	2,327	2,257	- 3.0%
Median Sales Price*	\$407,000	\$432,815	+ 6.3%	\$365,000	\$436,761	+ 19.7%
Average Sales Price*	\$492,835	\$533,110	+ 8.2%	\$439,365	\$524,769	+ 19.4%
Percent of Original List Price Received*	103.2%	102.4%	- 0.8%	101.7%	102.5%	+ 0.8%
List to Close	65	96	+ 47.7%	73	81	+ 11.0%
Days on Market Until Sale	10	14	+ 40.0%	18	16	- 11.1%
Cumulative Days on Market Until Sale	12	15	+ 25.0%	20	18	- 10.0%
Average List Price	\$451,941	\$653,308	+ 44.6%	\$451,962	\$584,149	+ 29.2%
Inventory of Homes for Sale	352	459	+ 30.4%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

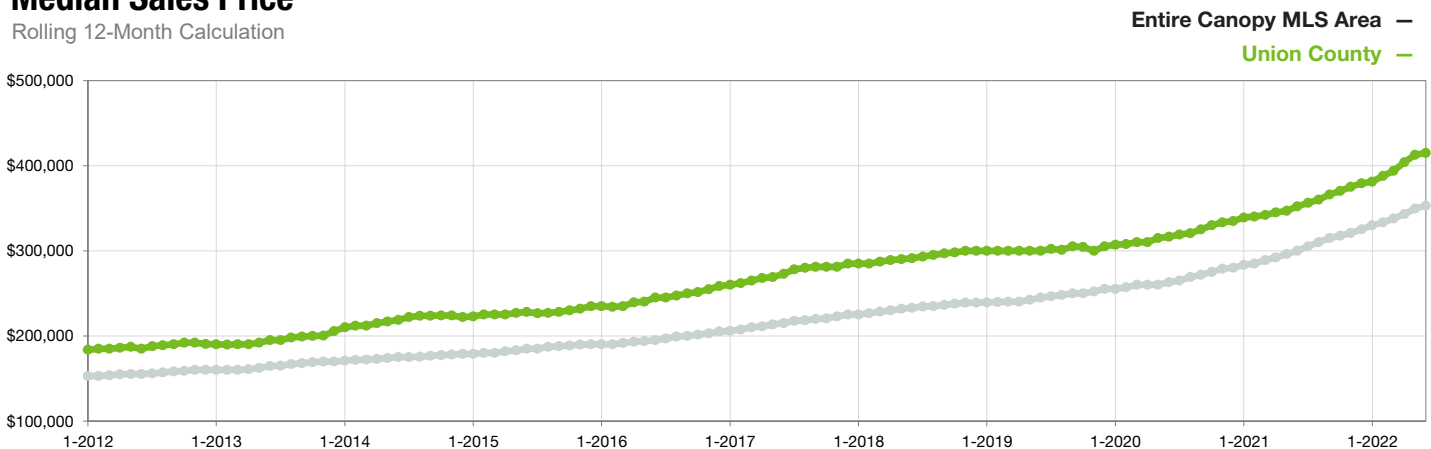
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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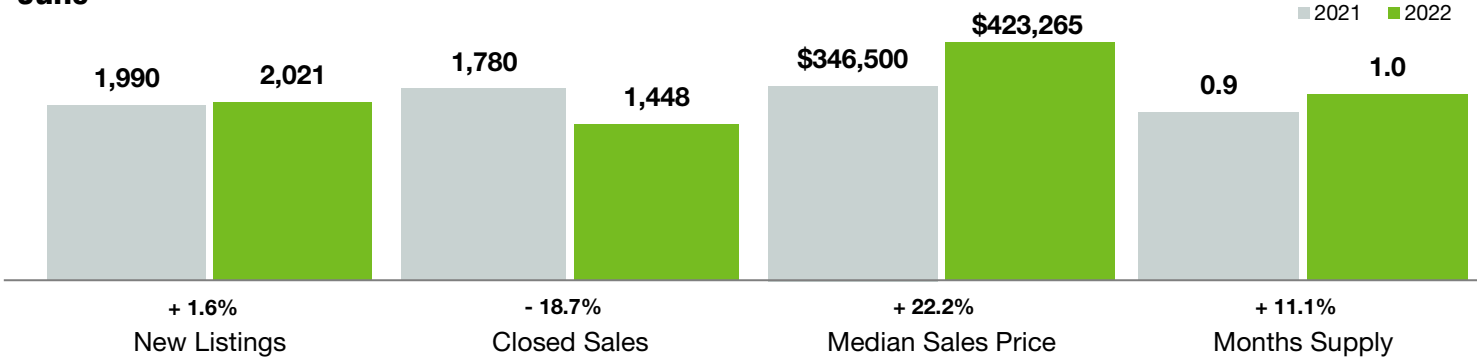
City of Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	1,990	2,021	+ 1.6%	10,452	9,782	- 6.4%
Pending Sales	1,688	1,416	- 16.1%	9,819	8,538	- 13.0%
Closed Sales	1,780	1,448	- 18.7%	8,951	8,285	- 7.4%
Median Sales Price*	\$346,500	\$423,265	+ 22.2%	\$325,000	\$395,000	+ 21.5%
Average Sales Price*	\$454,088	\$535,603	+ 18.0%	\$424,832	\$491,808	+ 15.8%
Percent of Original List Price Received*	102.3%	102.8%	+ 0.5%	100.9%	102.9%	+ 2.0%
List to Close	67	63	- 6.0%	75	71	- 5.3%
Days on Market Until Sale	13	11	- 15.4%	21	16	- 23.8%
Cumulative Days on Market Until Sale	14	12	- 14.3%	24	16	- 33.3%
Average List Price	\$493,235	\$522,466	+ 5.9%	\$458,654	\$515,364	+ 12.4%
Inventory of Homes for Sale	1,460	1,503	+ 2.9%	--	--	--
Months Supply of Inventory	0.9	1.0	+ 11.1%	--	--	--

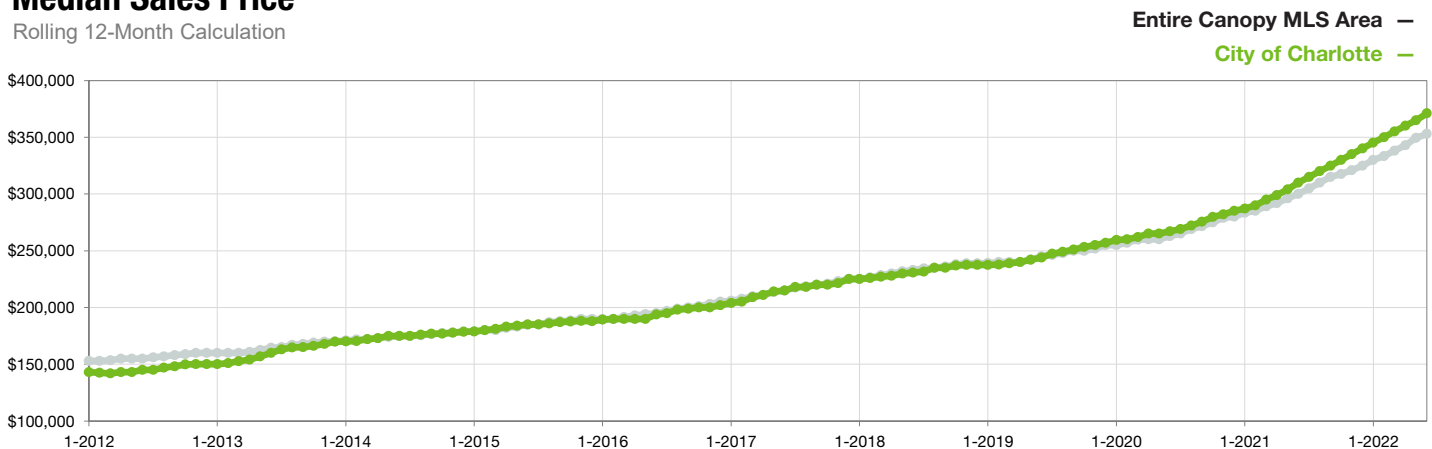
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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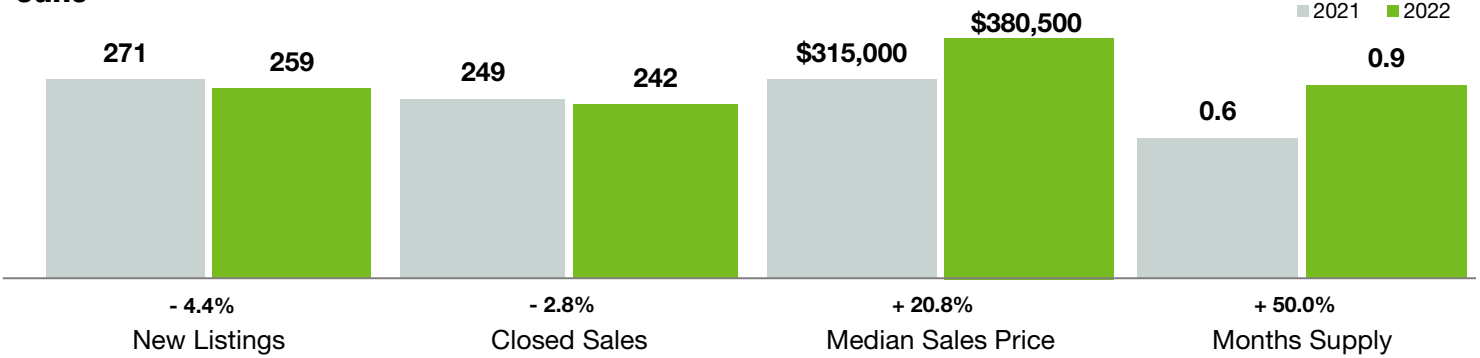
Concord

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	271	259	- 4.4%	1,337	1,254	- 6.2%
Pending Sales	243	176	- 27.6%	1,255	1,122	- 10.6%
Closed Sales	249	242	- 2.8%	1,152	1,179	+ 2.3%
Median Sales Price*	\$315,000	\$380,500	+ 20.8%	\$295,000	\$366,000	+ 24.1%
Average Sales Price*	\$342,273	\$421,409	+ 23.1%	\$322,207	\$395,230	+ 22.7%
Percent of Original List Price Received*	103.0%	102.2%	- 0.8%	101.3%	102.6%	+ 1.3%
List to Close	53	66	+ 24.5%	64	68	+ 6.3%
Days on Market Until Sale	11	11	0.0%	17	14	- 17.6%
Cumulative Days on Market Until Sale	10	11	+ 10.0%	17	13	- 23.5%
Average List Price	\$340,678	\$419,818	+ 23.2%	\$331,110	\$396,286	+ 19.7%
Inventory of Homes for Sale	134	182	+ 35.8%	--	--	--
Months Supply of Inventory	0.6	0.9	+ 50.0%	--	--	--

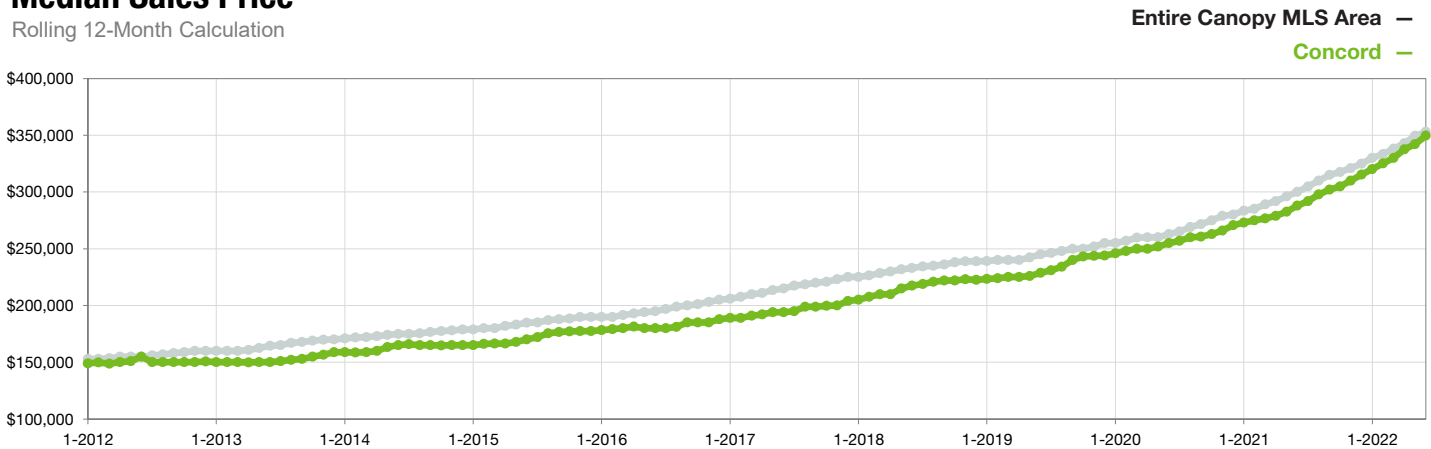
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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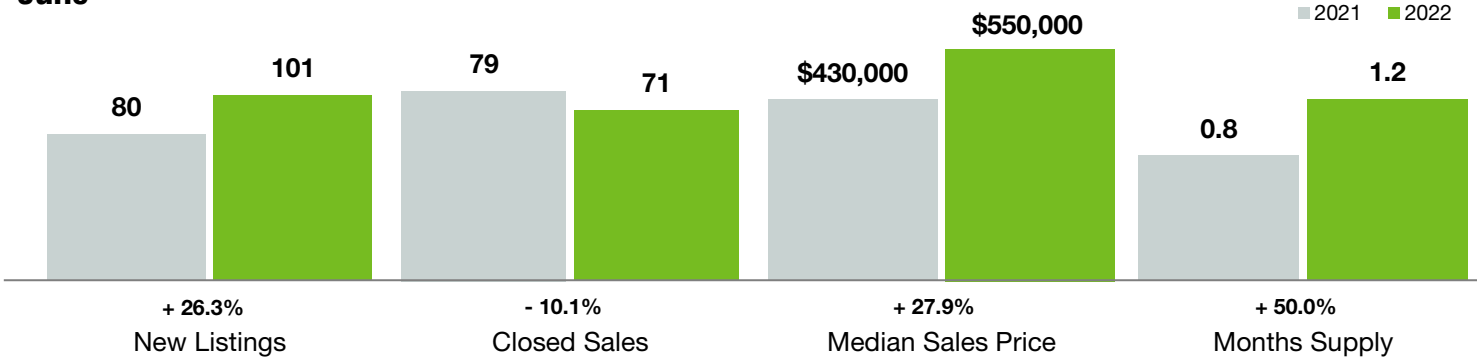
Cornelius

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	80	101	+ 26.3%	475	475	0.0%
Pending Sales	77	81	+ 5.2%	448	396	- 11.6%
Closed Sales	79	71	- 10.1%	435	341	- 21.6%
Median Sales Price*	\$430,000	\$550,000	+ 27.9%	\$390,000	\$481,300	+ 23.4%
Average Sales Price*	\$718,781	\$960,305	+ 33.6%	\$648,557	\$711,229	+ 9.7%
Percent of Original List Price Received*	102.2%	101.0%	- 1.2%	100.5%	102.5%	+ 2.0%
List to Close	60	59	- 1.7%	69	54	- 21.7%
Days on Market Until Sale	14	15	+ 7.1%	23	15	- 34.8%
Cumulative Days on Market Until Sale	13	15	+ 15.4%	28	14	- 50.0%
Average List Price	\$700,063	\$786,901	+ 12.4%	\$657,404	\$792,562	+ 20.6%
Inventory of Homes for Sale	63	76	+ 20.6%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

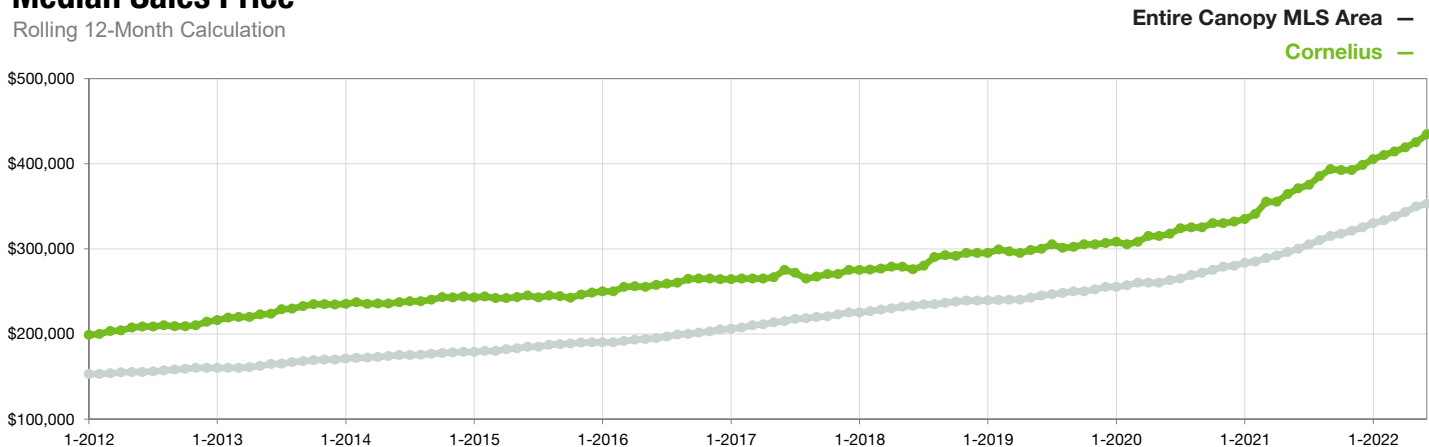
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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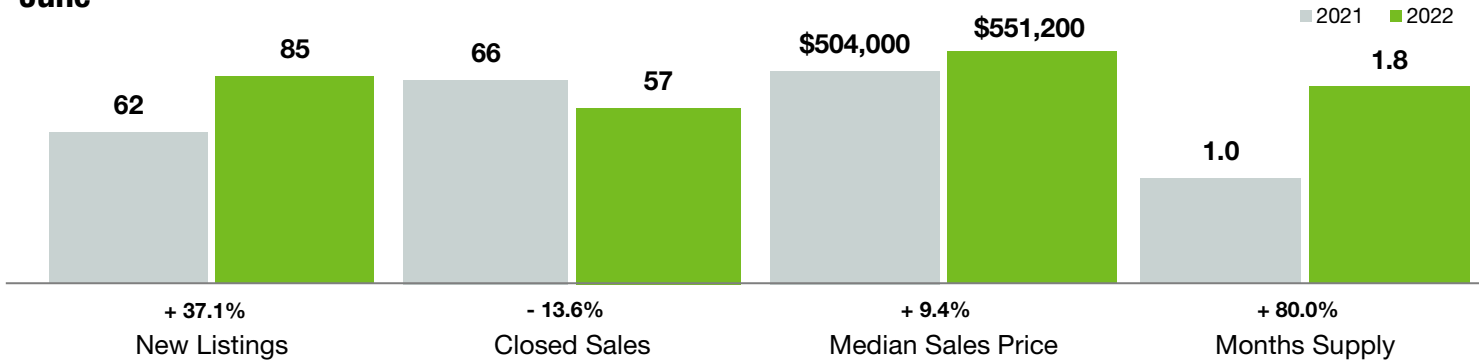
Davidson

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	62	85	+ 37.1%	323	316	- 2.2%
Pending Sales	56	47	- 16.1%	301	253	- 15.9%
Closed Sales	66	57	- 13.6%	294	250	- 15.0%
Median Sales Price*	\$504,000	\$551,200	+ 9.4%	\$491,126	\$575,975	+ 17.3%
Average Sales Price*	\$571,369	\$671,912	+ 17.6%	\$558,767	\$664,405	+ 18.9%
Percent of Original List Price Received*	102.0%	102.5%	+ 0.5%	100.7%	101.9%	+ 1.2%
List to Close	65	85	+ 30.8%	94	88	- 6.4%
Days on Market Until Sale	20	28	+ 40.0%	38	36	- 5.3%
Cumulative Days on Market Until Sale	12	28	+ 133.3%	35	25	- 28.6%
Average List Price	\$690,458	\$687,382	- 0.4%	\$613,816	\$767,833	+ 25.1%
Inventory of Homes for Sale	54	75	+ 38.9%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

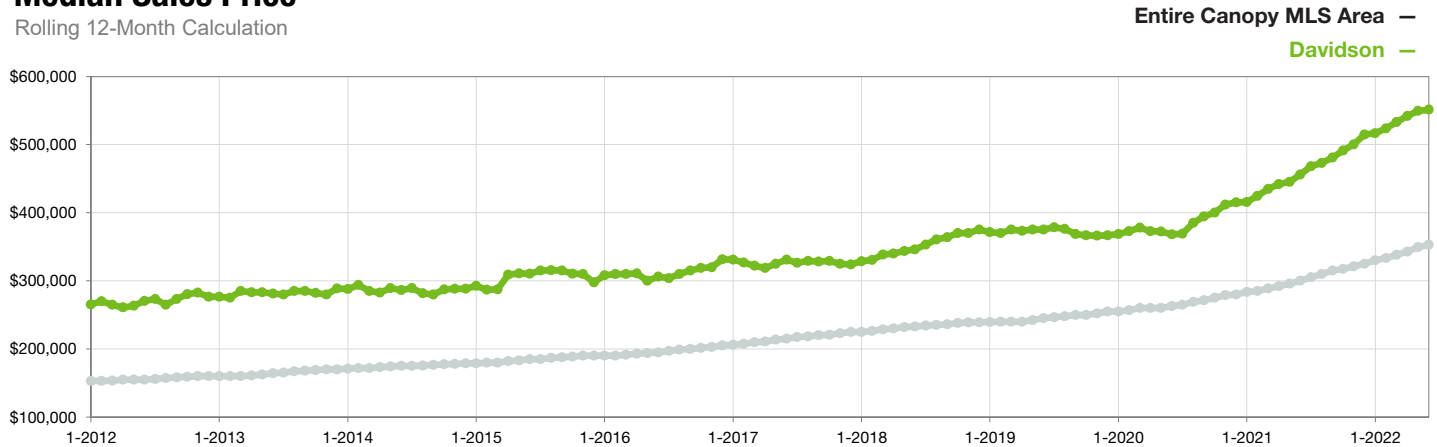
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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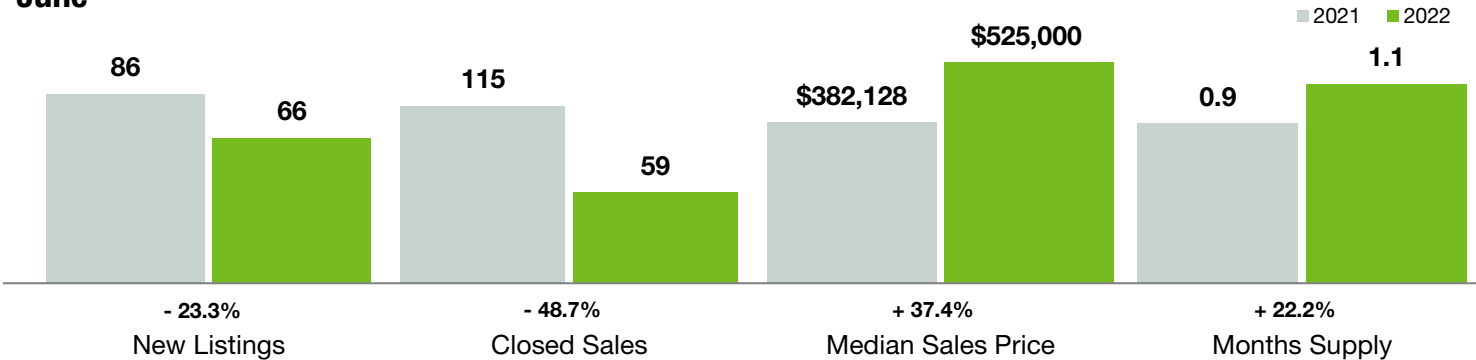
Denver

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	86	66	- 23.3%	534	404	- 24.3%
Pending Sales	82	63	- 23.2%	530	346	- 34.7%
Closed Sales	115	59	- 48.7%	478	367	- 23.2%
Median Sales Price*	\$382,128	\$525,000	+ 37.4%	\$369,950	\$478,000	+ 29.2%
Average Sales Price*	\$470,064	\$579,012	+ 23.2%	\$465,885	\$573,519	+ 23.1%
Percent of Original List Price Received*	100.8%	101.3%	+ 0.5%	100.1%	101.3%	+ 1.2%
List to Close	86	87	+ 1.2%	95	93	- 2.1%
Days on Market Until Sale	21	14	- 33.3%	36	23	- 36.1%
Cumulative Days on Market Until Sale	19	11	- 42.1%	37	16	- 56.8%
Average List Price	\$521,356	\$641,199	+ 23.0%	\$501,404	\$620,686	+ 23.8%
Inventory of Homes for Sale	79	71	- 10.1%	--	--	--
Months Supply of Inventory	0.9	1.1	+ 22.2%	--	--	--

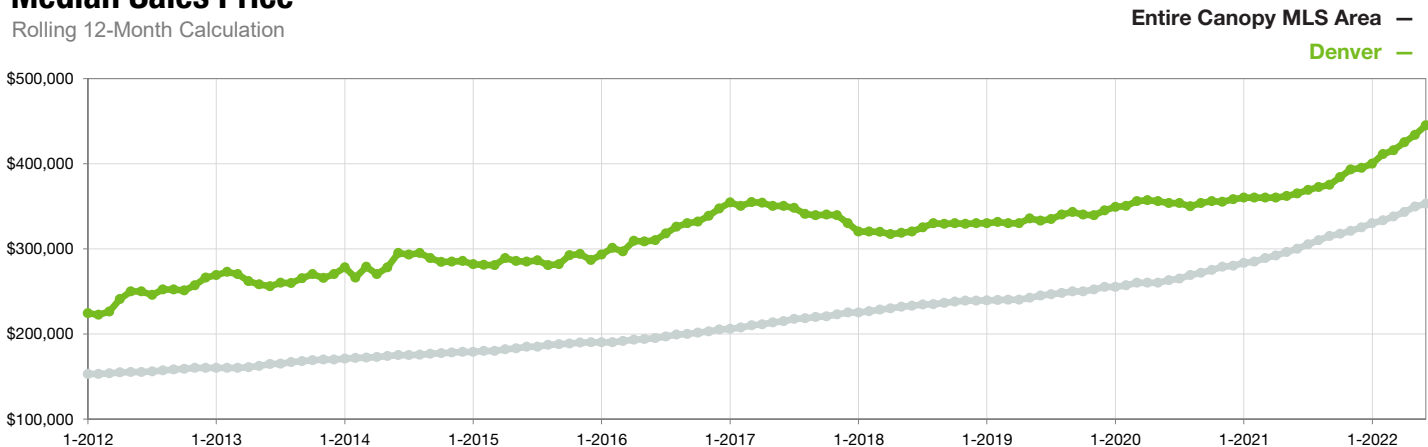
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June



Median Sales Price

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Local Market Update for June 2022

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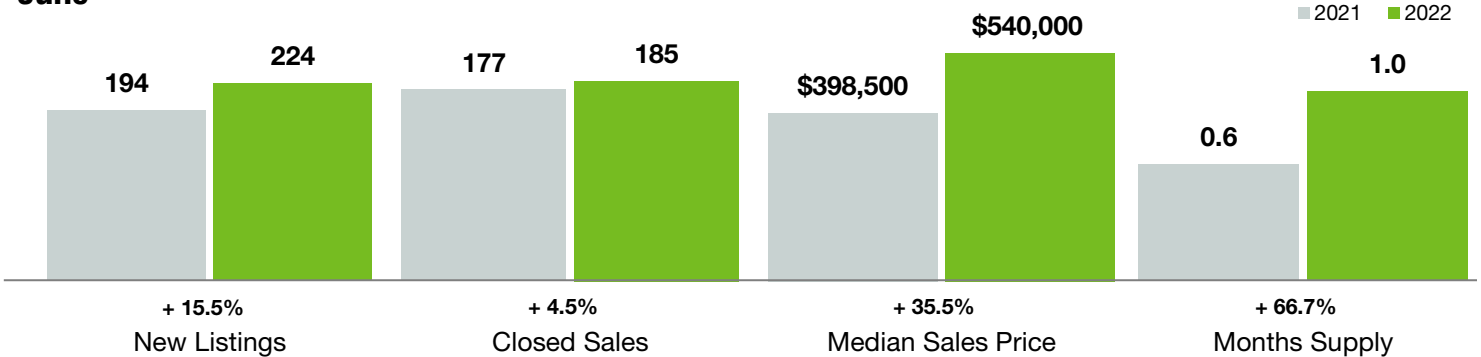
Huntersville

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	194	224	+ 15.5%	997	984	- 1.3%
Pending Sales	174	163	- 6.3%	949	852	- 10.2%
Closed Sales	177	185	+ 4.5%	885	811	- 8.4%
Median Sales Price*	\$398,500	\$540,000	+ 35.5%	\$388,000	\$499,000	+ 28.6%
Average Sales Price*	\$440,081	\$556,799	+ 26.5%	\$423,114	\$533,544	+ 26.1%
Percent of Original List Price Received*	102.5%	104.3%	+ 1.8%	101.7%	103.9%	+ 2.2%
List to Close	68	74	+ 8.8%	82	88	+ 7.3%
Days on Market Until Sale	14	18	+ 28.6%	22	21	- 4.5%
Cumulative Days on Market Until Sale	13	7	- 46.2%	20	17	- 15.0%
Average List Price	\$453,393	\$577,263	+ 27.3%	\$441,880	\$561,408	+ 27.0%
Inventory of Homes for Sale	106	152	+ 43.4%	--	--	--
Months Supply of Inventory	0.6	1.0	+ 66.7%	--	--	--

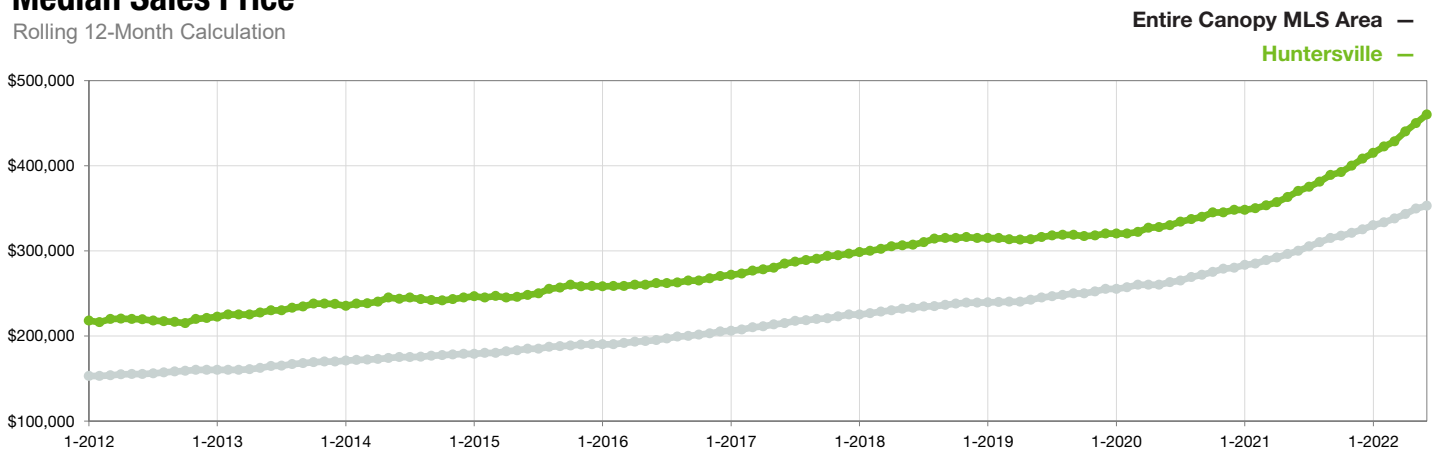
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June



Median Sales Price

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Local Market Update for June 2022

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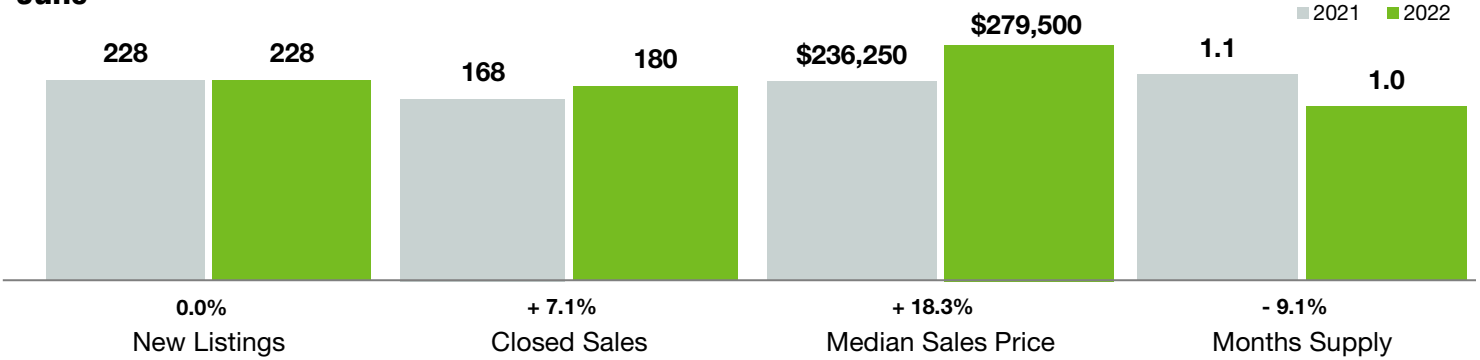
Gastonia

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	228	228	0.0%	991	1,110	+ 12.0%
Pending Sales	187	180	- 3.7%	891	990	+ 11.1%
Closed Sales	168	180	+ 7.1%	833	960	+ 15.2%
Median Sales Price*	\$236,250	\$279,500	+ 18.3%	\$223,500	\$281,500	+ 26.0%
Average Sales Price*	\$239,293	\$299,212	+ 25.0%	\$230,040	\$293,473	+ 27.6%
Percent of Original List Price Received*	102.2%	100.6%	- 1.6%	100.3%	101.0%	+ 0.7%
List to Close	55	70	+ 27.3%	74	74	0.0%
Days on Market Until Sale	10	16	+ 60.0%	21	18	- 14.3%
Cumulative Days on Market Until Sale	14	17	+ 21.4%	22	17	- 22.7%
Average List Price	\$264,767	\$310,248	+ 17.2%	\$241,841	\$297,780	+ 23.1%
Inventory of Homes for Sale	169	162	- 4.1%	--	--	--
Months Supply of Inventory	1.1	1.0	- 9.1%	--	--	--

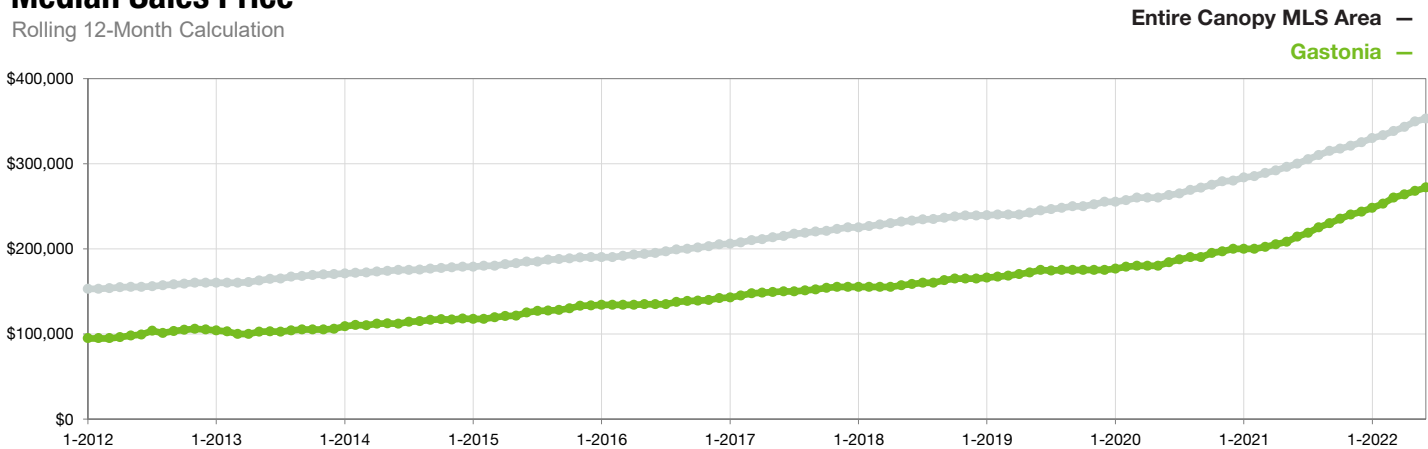
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June



Median Sales Price

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Local Market Update for June 2022

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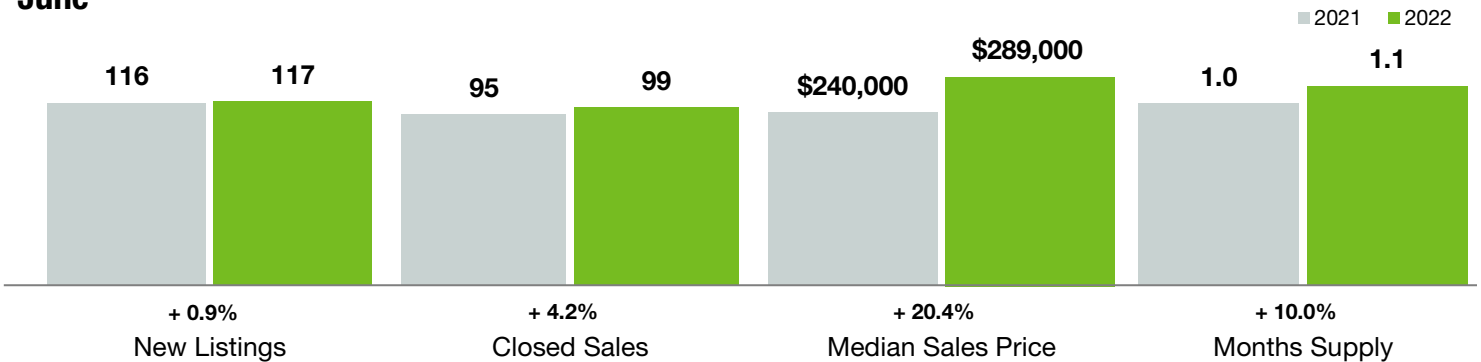
Kannapolis

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	116	117	+ 0.9%	553	603	+ 9.0%
Pending Sales	94	79	- 16.0%	500	512	+ 2.4%
Closed Sales	95	99	+ 4.2%	467	509	+ 9.0%
Median Sales Price*	\$240,000	\$289,000	+ 20.4%	\$223,250	\$284,450	+ 27.4%
Average Sales Price*	\$255,603	\$305,959	+ 19.7%	\$235,070	\$291,361	+ 23.9%
Percent of Original List Price Received*	99.9%	100.2%	+ 0.3%	98.7%	101.0%	+ 2.3%
List to Close	55	55	0.0%	61	56	- 8.2%
Days on Market Until Sale	11	12	+ 9.1%	14	16	+ 14.3%
Cumulative Days on Market Until Sale	8	12	+ 50.0%	15	15	0.0%
Average List Price	\$270,124	\$321,979	+ 19.2%	\$243,108	\$303,866	+ 25.0%
Inventory of Homes for Sale	84	102	+ 21.4%	--	--	--
Months Supply of Inventory	1.0	1.1	+ 10.0%	--	--	--

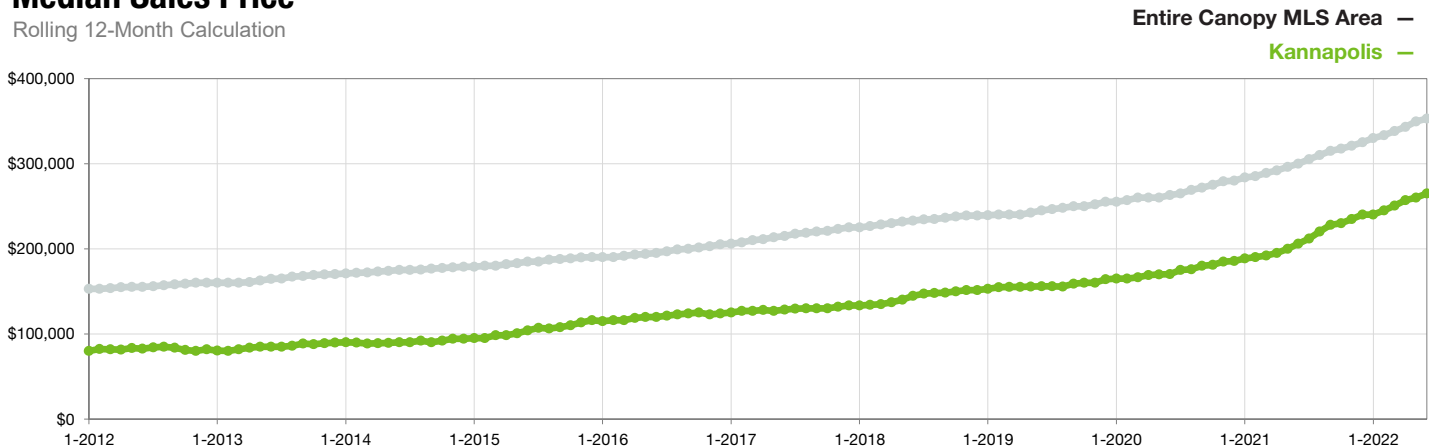
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June



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Local Market Update for June 2022

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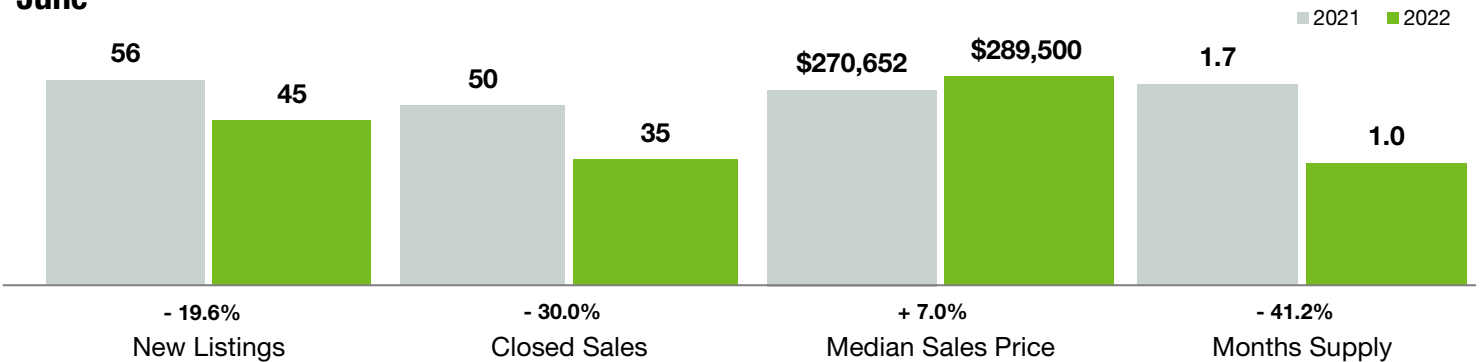
Lincolnton

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	56	45	- 19.6%	275	300	+ 9.1%
Pending Sales	46	59	+ 28.3%	261	286	+ 9.6%
Closed Sales	50	35	- 30.0%	221	229	+ 3.6%
Median Sales Price*	\$270,652	\$289,500	+ 7.0%	\$225,000	\$280,000	+ 24.4%
Average Sales Price*	\$288,651	\$287,116	- 0.5%	\$248,729	\$298,356	+ 20.0%
Percent of Original List Price Received*	100.0%	109.1%	+ 9.1%	99.3%	100.6%	+ 1.3%
List to Close	67	94	+ 40.3%	72	82	+ 13.9%
Days on Market Until Sale	11	52	+ 372.7%	22	33	+ 50.0%
Cumulative Days on Market Until Sale	12	70	+ 483.3%	25	40	+ 60.0%
Average List Price	\$274,843	\$333,704	+ 21.4%	\$267,131	\$313,632	+ 17.4%
Inventory of Homes for Sale	66	49	- 25.8%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.2%	--	--	--

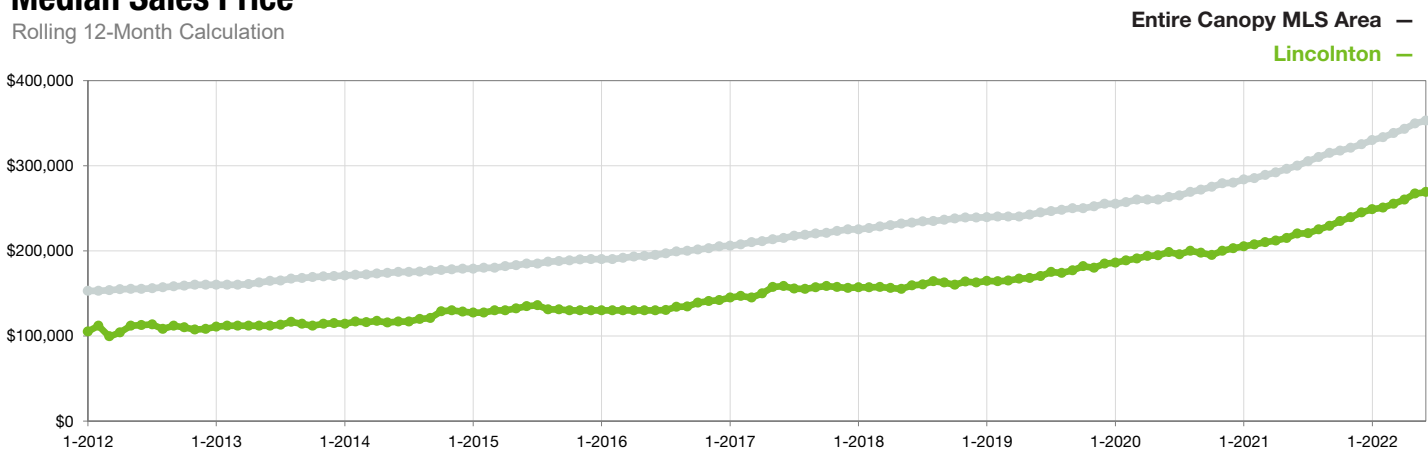
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June



Median Sales Price

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Local Market Update for June 2022

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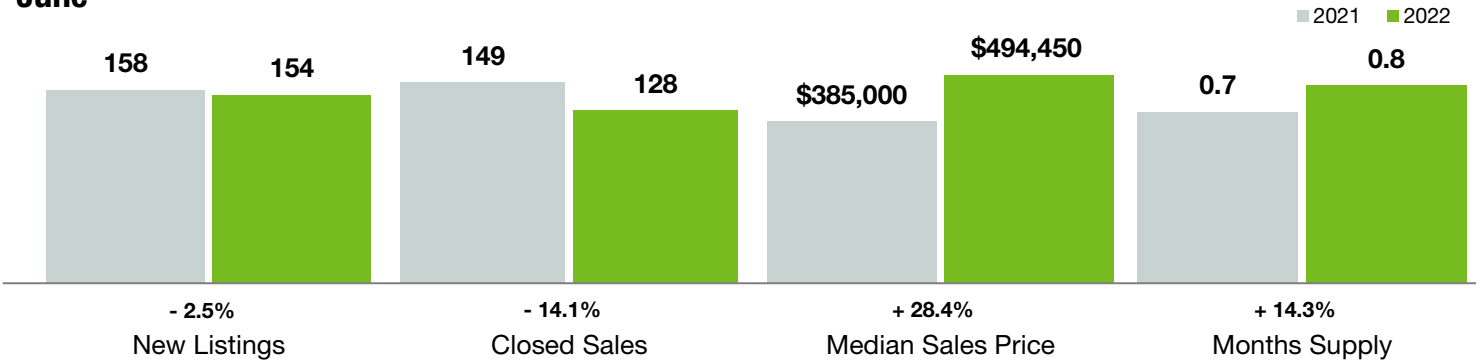
Matthews

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	158	154	- 2.5%	730	654	- 10.4%
Pending Sales	136	117	- 14.0%	672	588	- 12.5%
Closed Sales	149	128	- 14.1%	652	557	- 14.6%
Median Sales Price*	\$385,000	\$494,450	+ 28.4%	\$362,780	\$450,000	+ 24.0%
Average Sales Price*	\$462,021	\$554,030	+ 19.9%	\$427,710	\$521,754	+ 22.0%
Percent of Original List Price Received*	104.4%	105.0%	+ 0.6%	102.7%	104.2%	+ 1.5%
List to Close	57	58	+ 1.8%	69	65	- 5.8%
Days on Market Until Sale	8	7	- 12.5%	15	12	- 20.0%
Cumulative Days on Market Until Sale	6	7	+ 16.7%	15	11	- 26.7%
Average List Price	\$430,419	\$565,710	+ 31.4%	\$419,611	\$531,076	+ 26.6%
Inventory of Homes for Sale	79	87	+ 10.1%	--	--	--
Months Supply of Inventory	0.7	0.8	+ 14.3%	--	--	--

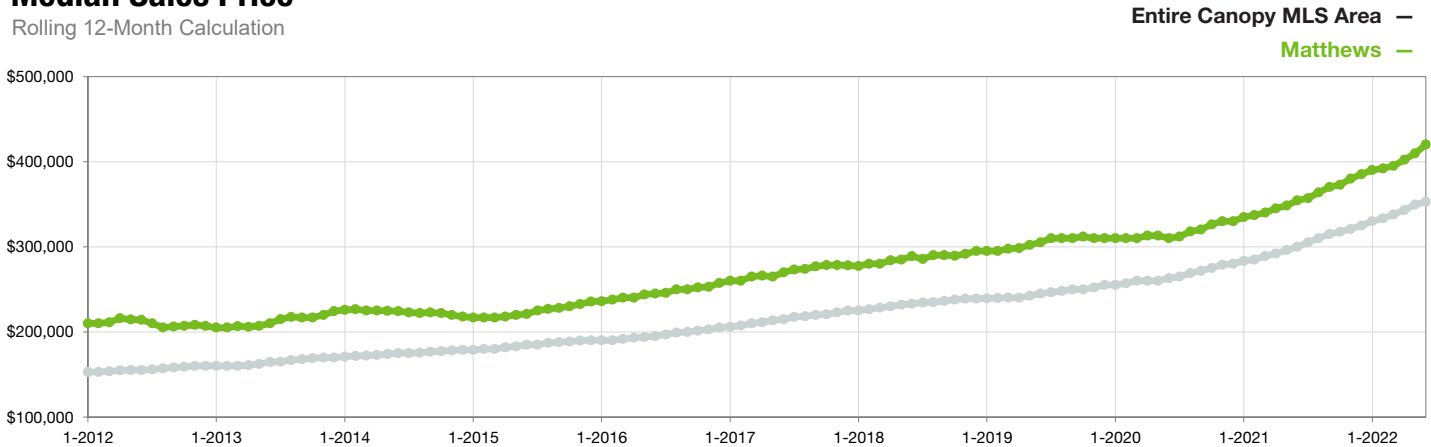
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June



Median Sales Price

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Local Market Update for June 2022

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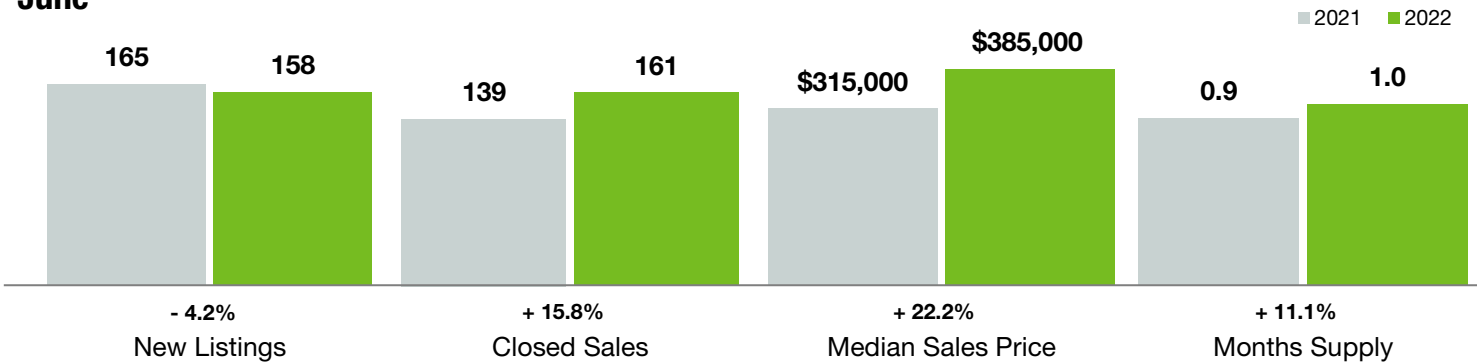
Monroe

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	165	158	- 4.2%	916	889	- 2.9%
Pending Sales	151	114	- 24.5%	837	767	- 8.4%
Closed Sales	139	161	+ 15.8%	659	748	+ 13.5%
Median Sales Price*	\$315,000	\$385,000	+ 22.2%	\$290,020	\$379,925	+ 31.0%
Average Sales Price*	\$318,017	\$398,877	+ 25.4%	\$302,911	\$384,252	+ 26.9%
Percent of Original List Price Received*	101.8%	101.5%	- 0.3%	100.8%	101.5%	+ 0.7%
List to Close	78	76	- 2.6%	76	74	- 2.6%
Days on Market Until Sale	10	12	+ 20.0%	18	16	- 11.1%
Cumulative Days on Market Until Sale	15	16	+ 6.7%	22	19	- 13.6%
Average List Price	\$309,149	\$424,442	+ 37.3%	\$315,507	\$404,138	+ 28.1%
Inventory of Homes for Sale	118	133	+ 12.7%	--	--	--
Months Supply of Inventory	0.9	1.0	+ 11.1%	--	--	--

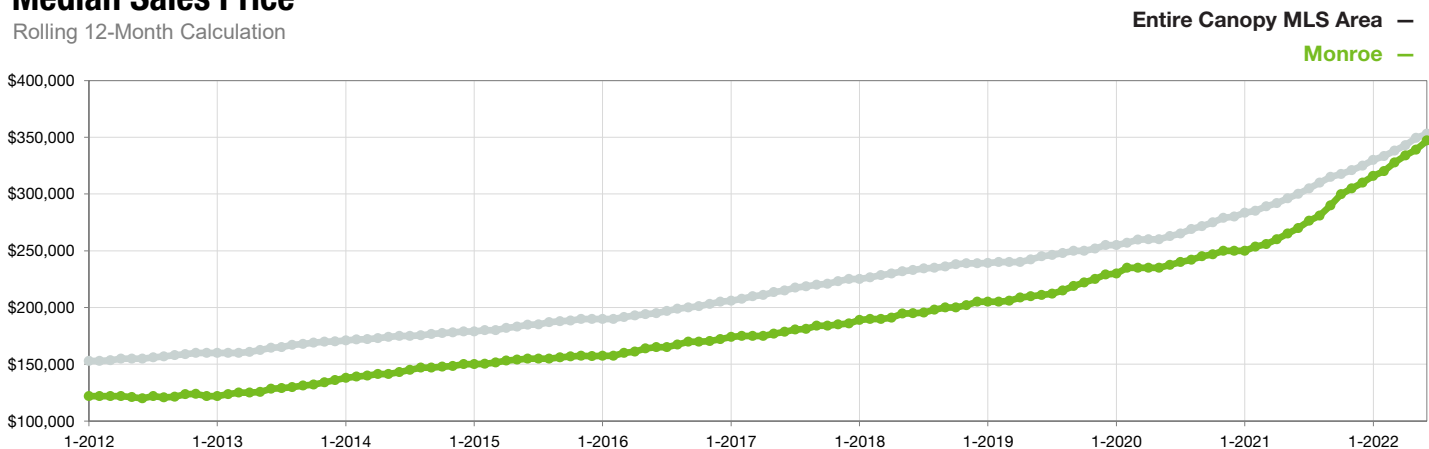
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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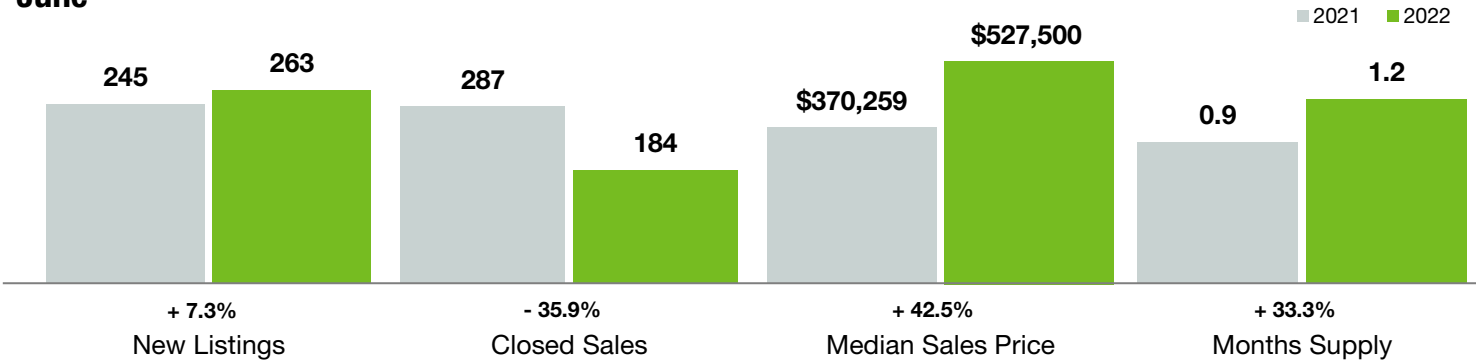
Mooreville

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	245	263	+ 7.3%	1,391	1,222	- 12.1%
Pending Sales	229	179	- 21.8%	1,342	1,015	- 24.4%
Closed Sales	287	184	- 35.9%	1,299	927	- 28.6%
Median Sales Price*	\$370,259	\$527,500	+ 42.5%	\$358,385	\$466,153	+ 30.1%
Average Sales Price*	\$525,116	\$659,435	+ 25.6%	\$467,298	\$600,692	+ 28.5%
Percent of Original List Price Received*	102.7%	100.5%	- 2.1%	101.3%	101.2%	- 0.1%
List to Close	75	56	- 25.3%	82	65	- 20.7%
Days on Market Until Sale	14	11	- 21.4%	25	18	- 28.0%
Cumulative Days on Market Until Sale	14	11	- 21.4%	25	18	- 28.0%
Average List Price	\$540,491	\$667,315	+ 23.5%	\$538,312	\$641,930	+ 19.2%
Inventory of Homes for Sale	203	208	+ 2.5%	--	--	--
Months Supply of Inventory	0.9	1.2	+ 33.3%	--	--	--

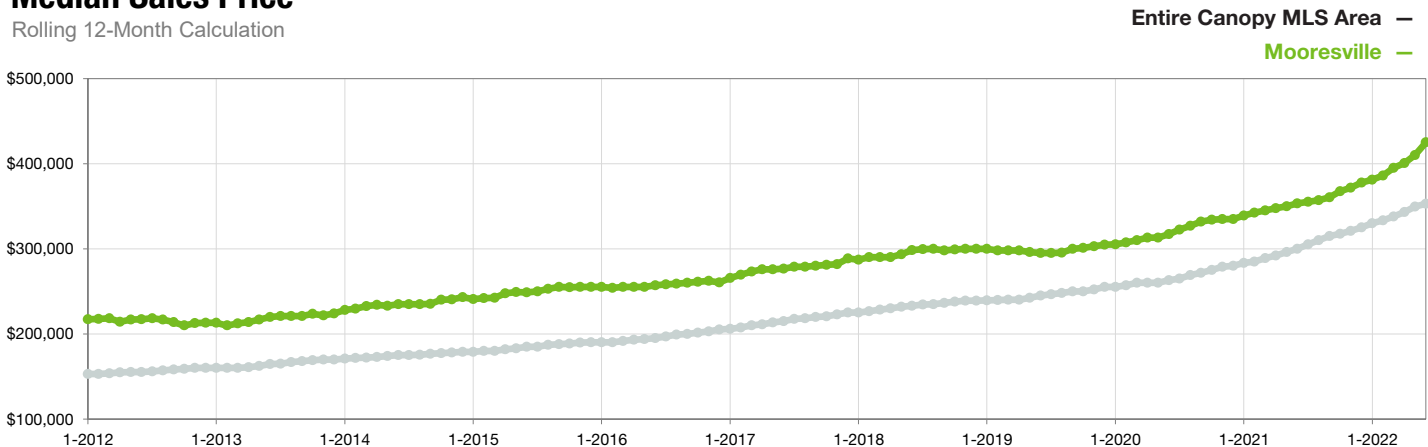
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June



Median Sales Price

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Local Market Update for June 2022

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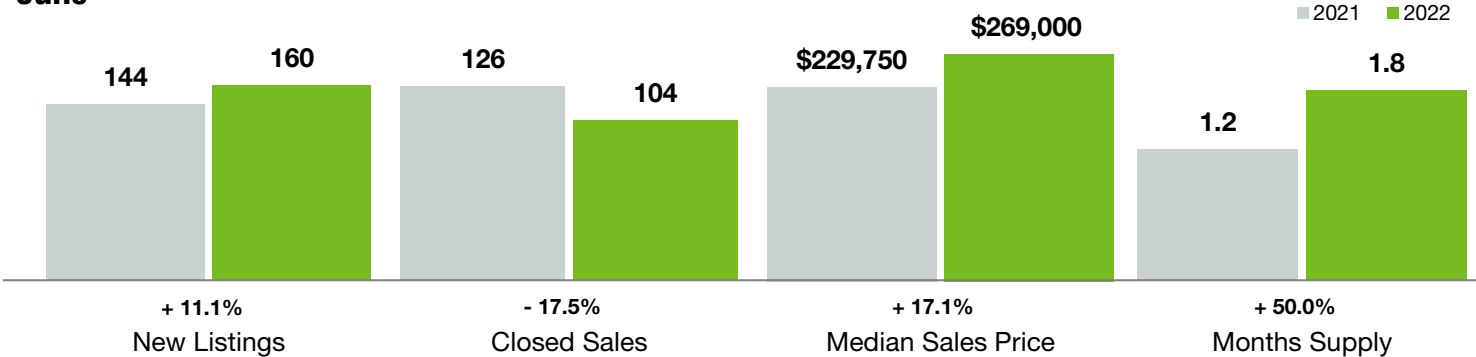
Salisbury

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	144	160	+ 11.1%	715	758	+ 6.0%
Pending Sales	117	107	- 8.5%	656	604	- 7.9%
Closed Sales	126	104	- 17.5%	594	581	- 2.2%
Median Sales Price*	\$229,750	\$269,000	+ 17.1%	\$209,995	\$245,000	+ 16.7%
Average Sales Price*	\$239,218	\$283,243	+ 18.4%	\$233,209	\$279,793	+ 20.0%
Percent of Original List Price Received*	98.3%	101.4%	+ 3.2%	98.5%	100.6%	+ 2.1%
List to Close	68	59	- 13.2%	79	74	- 6.3%
Days on Market Until Sale	21	13	- 38.1%	23	18	- 21.7%
Cumulative Days on Market Until Sale	24	12	- 50.0%	24	20	- 16.7%
Average List Price	\$269,529	\$373,821	+ 38.7%	\$252,728	\$298,801	+ 18.2%
Inventory of Homes for Sale	125	182	+ 45.6%	--	--	--
Months Supply of Inventory	1.2	1.8	+ 50.0%	--	--	--

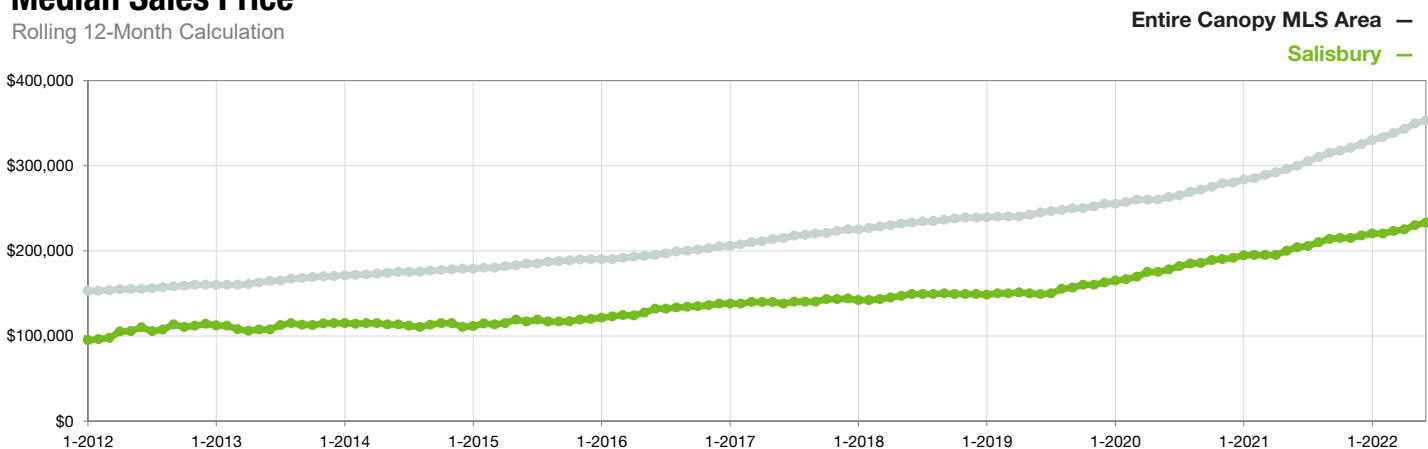
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June



Median Sales Price

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Local Market Update for June 2022

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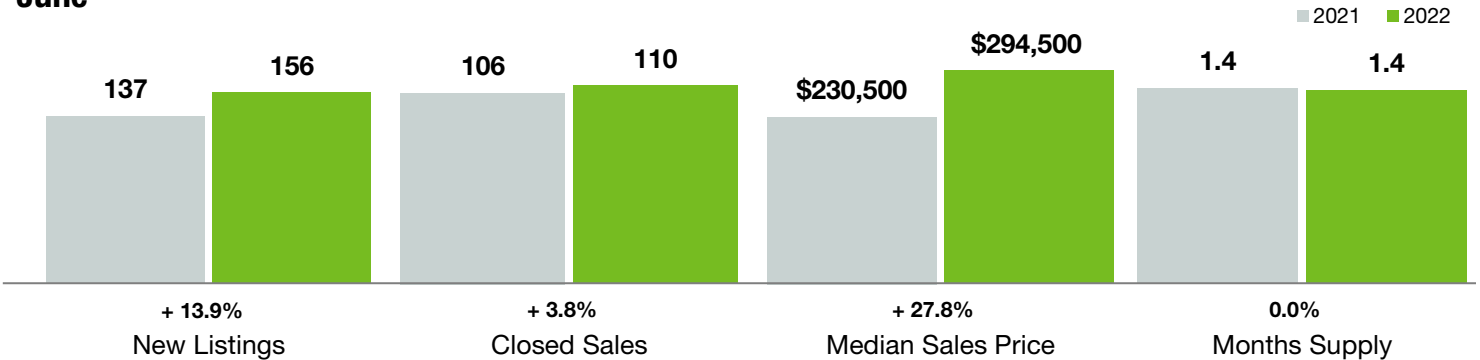
Statesville

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	137	156	+ 13.9%	616	741	+ 20.3%
Pending Sales	108	115	+ 6.5%	568	631	+ 11.1%
Closed Sales	106	110	+ 3.8%	550	595	+ 8.2%
Median Sales Price*	\$230,500	\$294,500	+ 27.8%	\$218,000	\$276,500	+ 26.8%
Average Sales Price*	\$270,842	\$338,424	+ 25.0%	\$242,970	\$304,210	+ 25.2%
Percent of Original List Price Received*	99.8%	100.2%	+ 0.4%	99.4%	99.8%	+ 0.4%
List to Close	70	59	- 15.7%	72	63	- 12.5%
Days on Market Until Sale	19	16	- 15.8%	23	21	- 8.7%
Cumulative Days on Market Until Sale	24	16	- 33.3%	24	21	- 12.5%
Average List Price	\$277,818	\$317,520	+ 14.3%	\$259,990	\$306,139	+ 17.8%
Inventory of Homes for Sale	133	150	+ 12.8%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

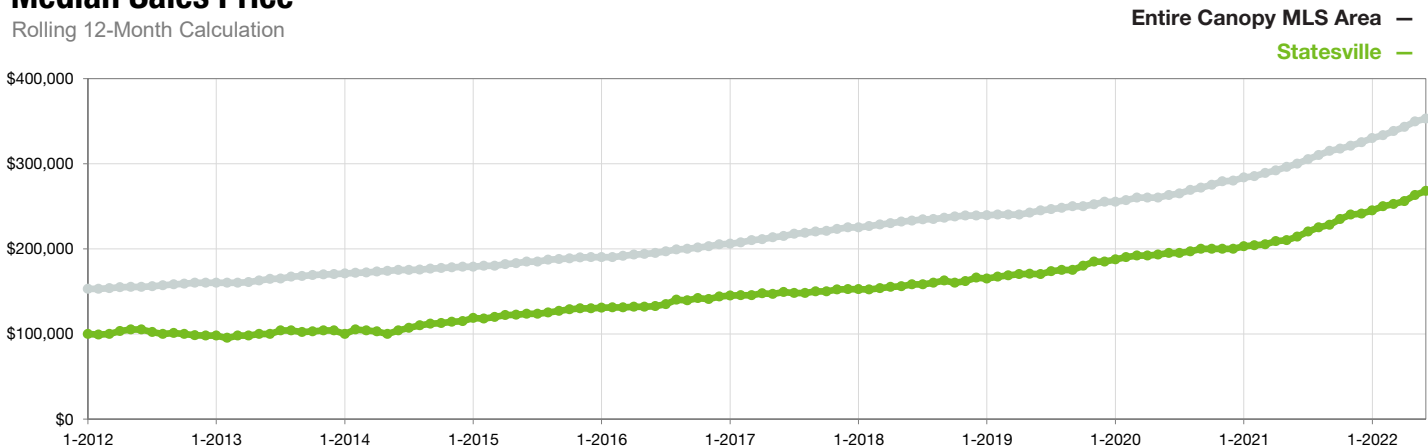
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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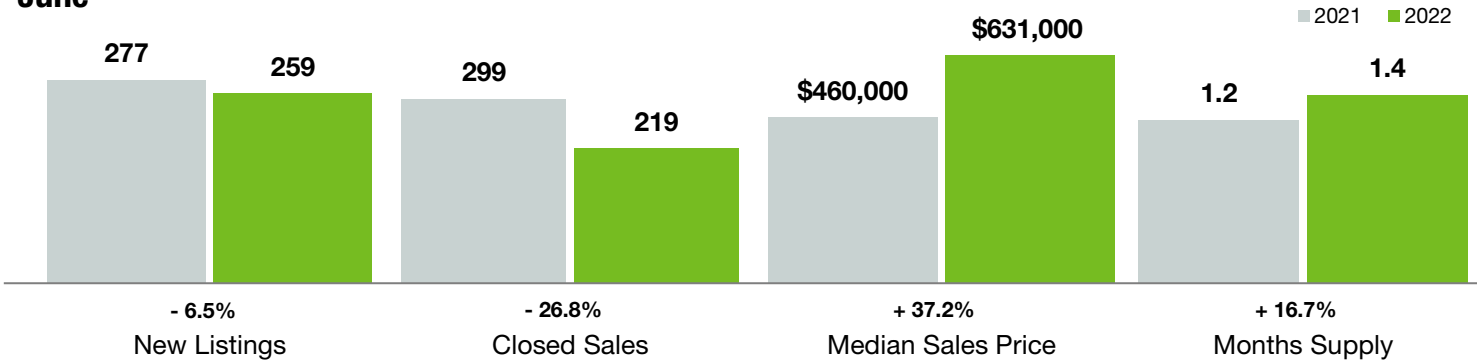
Lake Norman

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	277	259	- 6.5%	1,597	1,315	- 17.7%
Pending Sales	230	194	- 15.7%	1,467	1,101	- 24.9%
Closed Sales	299	219	- 26.8%	1,417	1,098	- 22.5%
Median Sales Price*	\$460,000	\$631,000	+ 37.2%	\$419,008	\$556,750	+ 32.9%
Average Sales Price*	\$701,825	\$859,044	+ 22.4%	\$630,561	\$760,344	+ 20.6%
Percent of Original List Price Received*	101.7%	100.1%	- 1.6%	100.3%	100.8%	+ 0.5%
List to Close	80	64	- 20.0%	86	75	- 12.8%
Days on Market Until Sale	20	15	- 25.0%	30	21	- 30.0%
Cumulative Days on Market Until Sale	19	16	- 15.8%	33	21	- 36.4%
Average List Price	\$731,366	\$877,081	+ 19.9%	\$712,645	\$857,221	+ 20.3%
Inventory of Homes for Sale	296	268	- 9.5%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

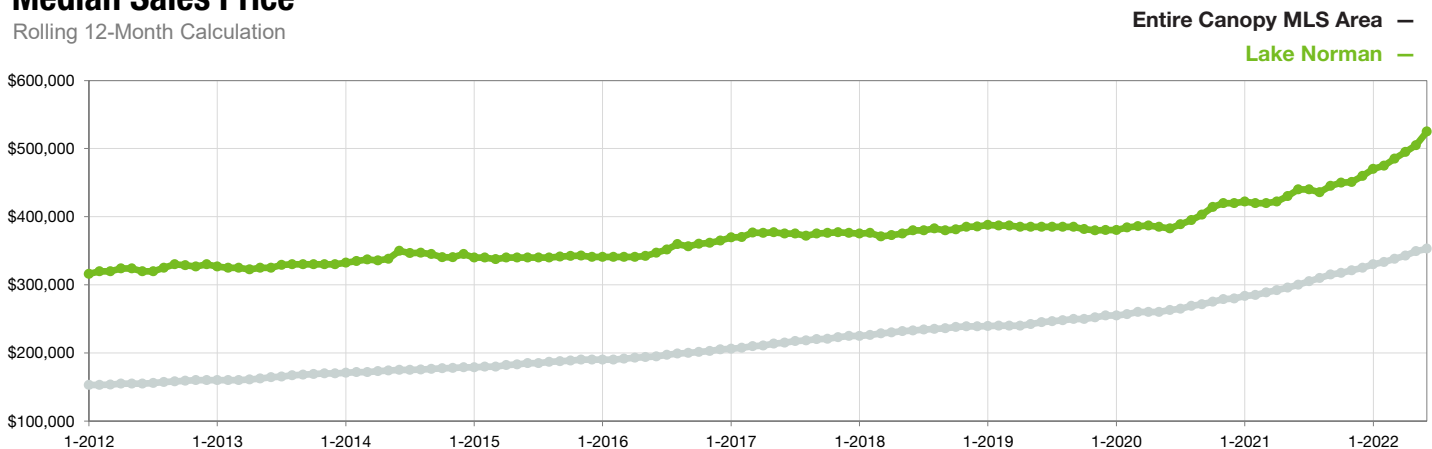
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June



Median Sales Price

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Local Market Update for June 2022

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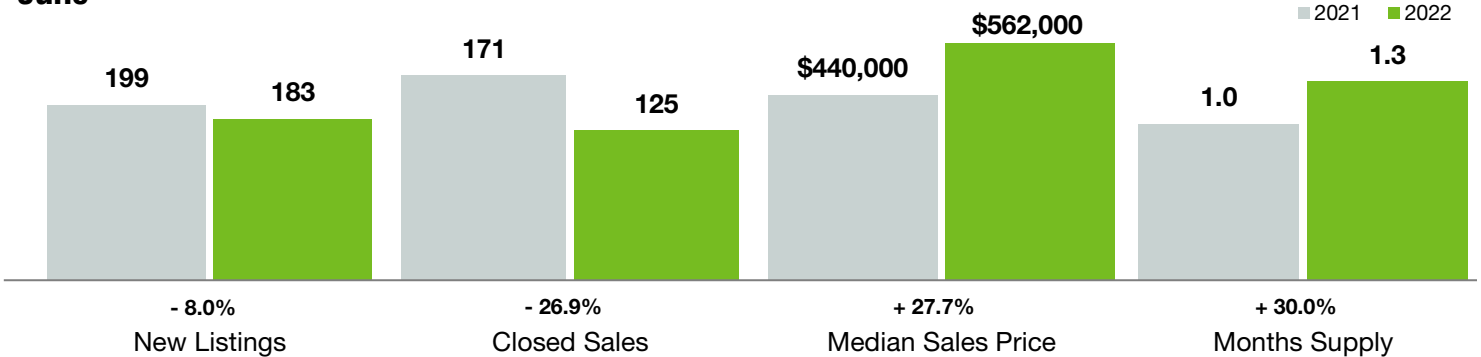
Lake Wylie

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	199	183	- 8.0%	1,083	828	- 23.5%
Pending Sales	173	127	- 26.6%	1,018	718	- 29.5%
Closed Sales	171	125	- 26.9%	833	713	- 14.4%
Median Sales Price*	\$440,000	\$562,000	+ 27.7%	\$408,000	\$528,500	+ 29.5%
Average Sales Price*	\$513,455	\$698,709	+ 36.1%	\$472,344	\$591,827	+ 25.3%
Percent of Original List Price Received*	102.2%	102.3%	+ 0.1%	101.4%	101.9%	+ 0.5%
List to Close	85	93	+ 9.4%	97	107	+ 10.3%
Days on Market Until Sale	15	16	+ 6.7%	24	21	- 12.5%
Cumulative Days on Market Until Sale	16	16	0.0%	27	20	- 25.9%
Average List Price	\$533,238	\$611,175	+ 14.6%	\$528,139	\$626,278	+ 18.6%
Inventory of Homes for Sale	160	162	+ 1.3%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

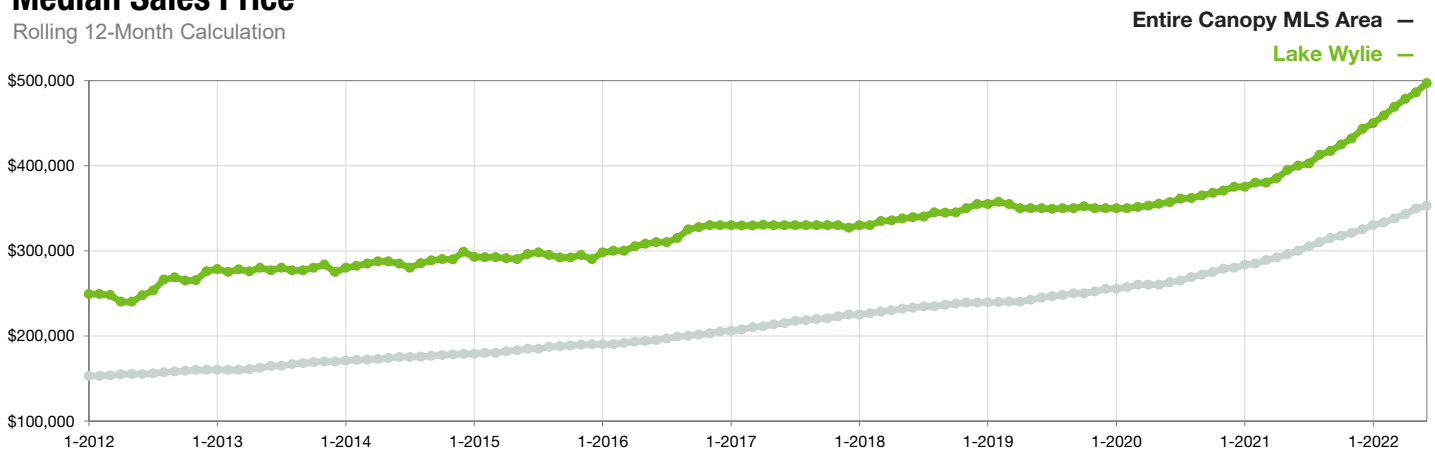
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June



Median Sales Price

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Local Market Update for June 2022

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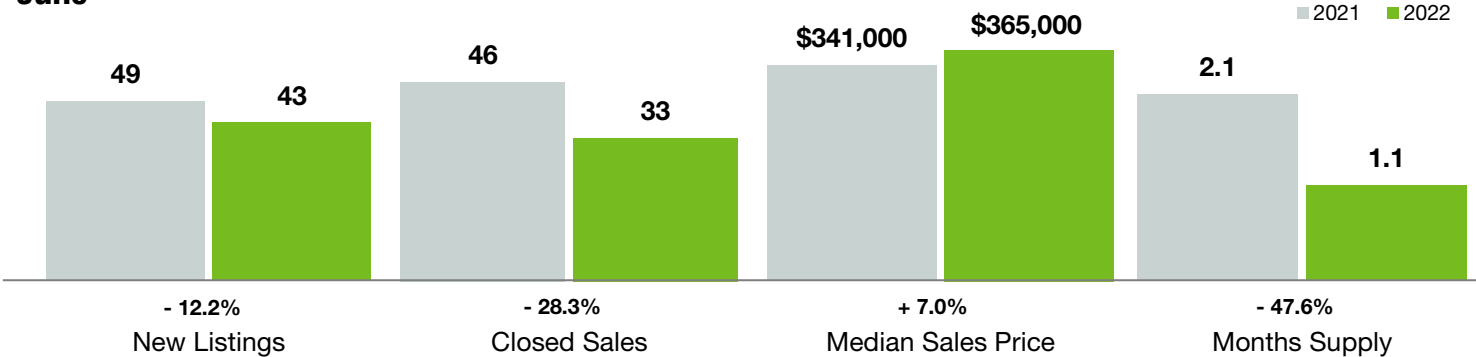
Uptown Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	49	43	- 12.2%	271	237	- 12.5%
Pending Sales	42	28	- 33.3%	258	213	- 17.4%
Closed Sales	46	33	- 28.3%	233	204	- 12.4%
Median Sales Price*	\$341,000	\$365,000	+ 7.0%	\$332,750	\$375,000	+ 12.7%
Average Sales Price*	\$372,076	\$400,134	+ 7.5%	\$371,445	\$439,770	+ 18.4%
Percent of Original List Price Received*	97.6%	99.6%	+ 2.0%	97.1%	100.2%	+ 3.2%
List to Close	87	49	- 43.7%	90	63	- 30.0%
Days on Market Until Sale	47	13	- 72.3%	49	25	- 49.0%
Cumulative Days on Market Until Sale	52	13	- 75.0%	57	28	- 50.9%
Average List Price	\$425,428	\$412,532	- 3.0%	\$414,374	\$439,207	+ 6.0%
Inventory of Homes for Sale	75	39	- 48.0%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--

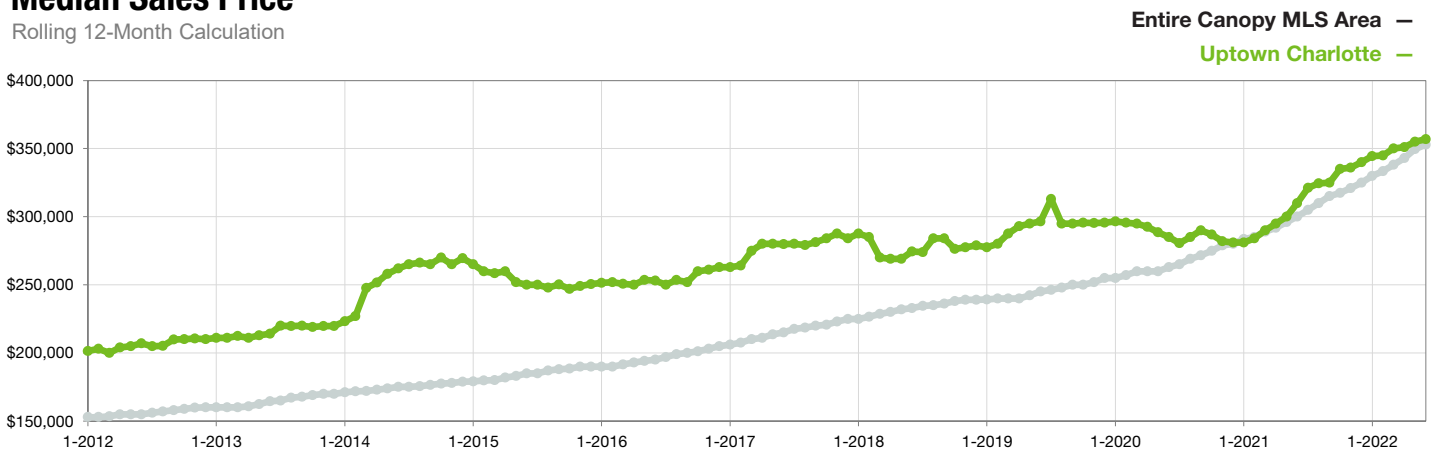
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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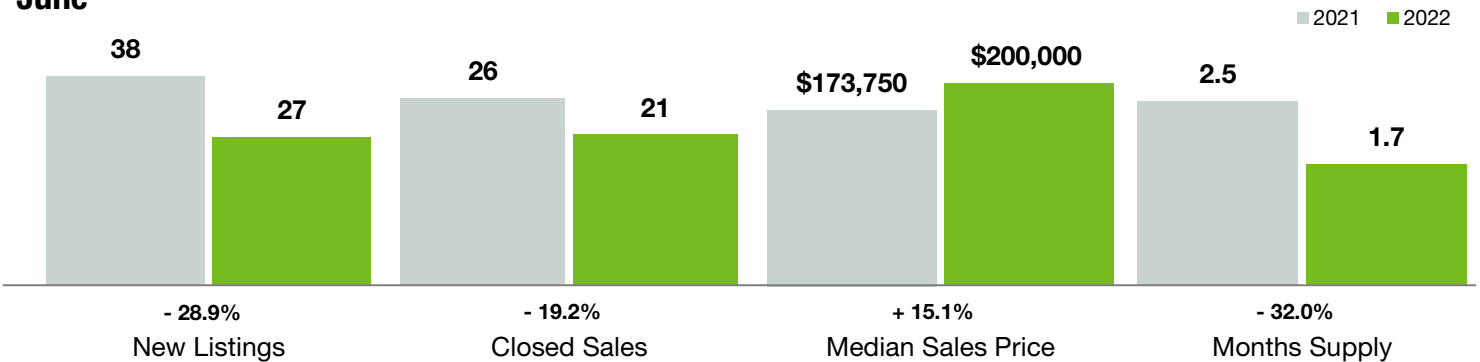
Chester County

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	38	27	- 28.9%	149	184	+ 23.5%
Pending Sales	21	34	+ 61.9%	122	160	+ 31.1%
Closed Sales	26	21	- 19.2%	111	144	+ 29.7%
Median Sales Price*	\$173,750	\$200,000	+ 15.1%	\$171,000	\$194,000	+ 13.5%
Average Sales Price*	\$216,477	\$211,181	- 2.4%	\$181,117	\$215,337	+ 18.9%
Percent of Original List Price Received*	99.2%	97.9%	- 1.3%	96.9%	95.6%	- 1.3%
List to Close	63	73	+ 15.9%	87	82	- 5.7%
Days on Market Until Sale	14	24	+ 71.4%	30	35	+ 16.7%
Cumulative Days on Market Until Sale	14	40	+ 185.7%	36	40	+ 11.1%
Average List Price	\$264,153	\$251,956	- 4.6%	\$210,449	\$249,335	+ 18.5%
Inventory of Homes for Sale	46	43	- 6.5%	--	--	--
Months Supply of Inventory	2.5	1.7	- 32.0%	--	--	--

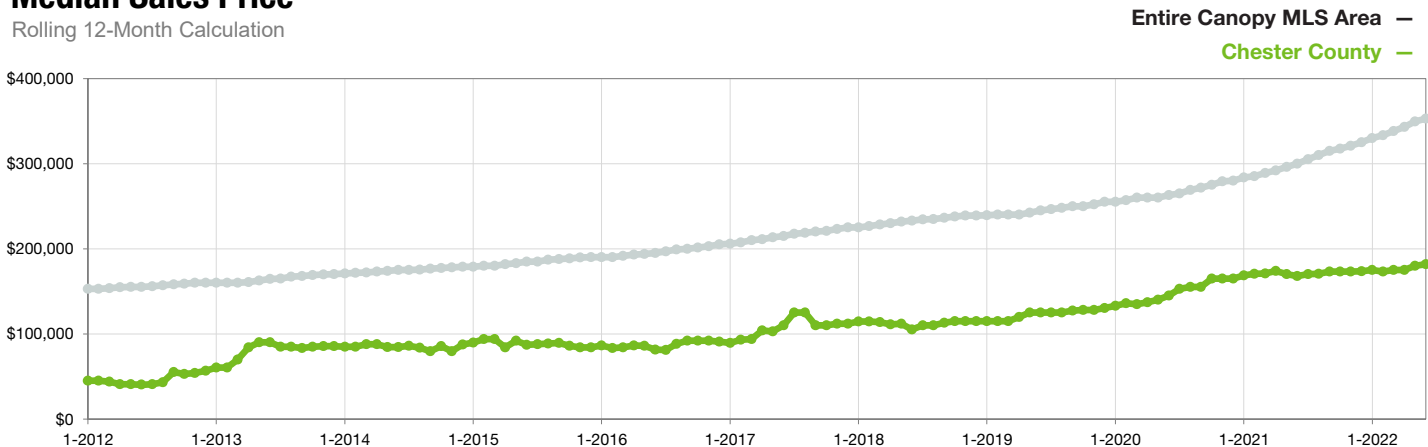
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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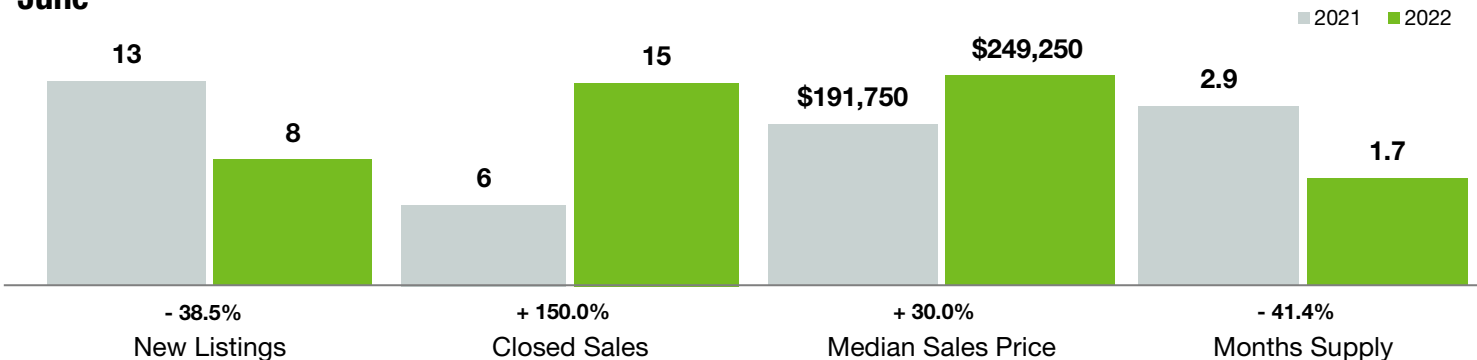
Chesterfield County

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	13	8	- 38.5%	83	92	+ 10.8%
Pending Sales	12	12	0.0%	71	95	+ 33.8%
Closed Sales	6	15	+ 150.0%	64	81	+ 26.6%
Median Sales Price*	\$191,750	\$249,250	+ 30.0%	\$177,450	\$219,950	+ 24.0%
Average Sales Price*	\$290,917	\$227,779	- 21.7%	\$205,408	\$214,677	+ 4.5%
Percent of Original List Price Received*	96.2%	98.4%	+ 2.3%	97.3%	98.4%	+ 1.1%
List to Close	191	120	- 37.2%	136	113	- 16.9%
Days on Market Until Sale	94	53	- 43.6%	64	52	- 18.8%
Cumulative Days on Market Until Sale	94	53	- 43.6%	65	54	- 16.9%
Average List Price	\$213,646	\$234,850	+ 9.9%	\$200,900	\$213,931	+ 6.5%
Inventory of Homes for Sale	30	22	- 26.7%	--	--	--
Months Supply of Inventory	2.9	1.7	- 41.4%	--	--	--

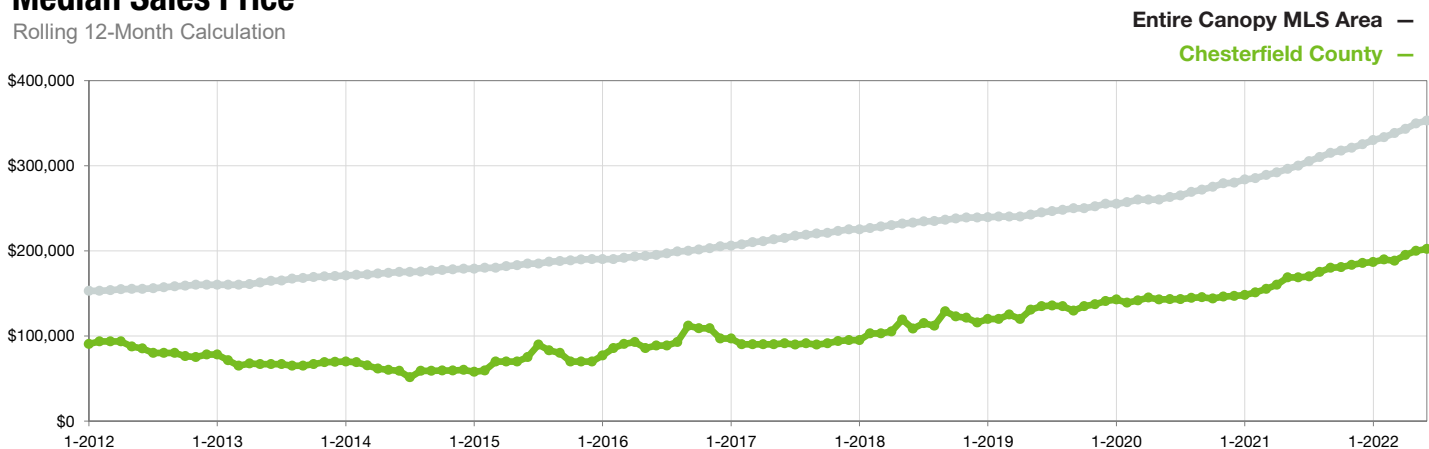
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June



Median Sales Price

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Local Market Update for June 2022

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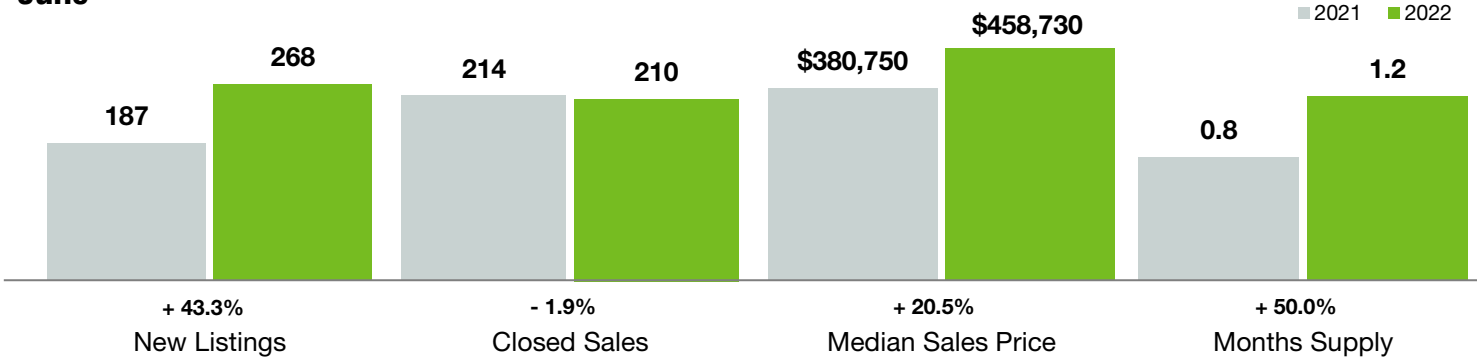
Lancaster County

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	187	268	+ 43.3%	1,155	1,370	+ 18.6%
Pending Sales	170	208	+ 22.4%	1,093	1,189	+ 8.8%
Closed Sales	214	210	- 1.9%	1,135	1,001	- 11.8%
Median Sales Price*	\$380,750	\$458,730	+ 20.5%	\$354,714	\$410,000	+ 15.6%
Average Sales Price*	\$369,549	\$459,143	+ 24.2%	\$355,970	\$425,069	+ 19.4%
Percent of Original List Price Received*	102.2%	101.5%	- 0.7%	100.4%	101.6%	+ 1.2%
List to Close	80	68	- 15.0%	91	76	- 16.5%
Days on Market Until Sale	14	14	0.0%	25	20	- 20.0%
Cumulative Days on Market Until Sale	11	12	+ 9.1%	23	18	- 21.7%
Average List Price	\$422,610	\$459,168	+ 8.7%	\$372,959	\$459,271	+ 23.1%
Inventory of Homes for Sale	155	217	+ 40.0%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

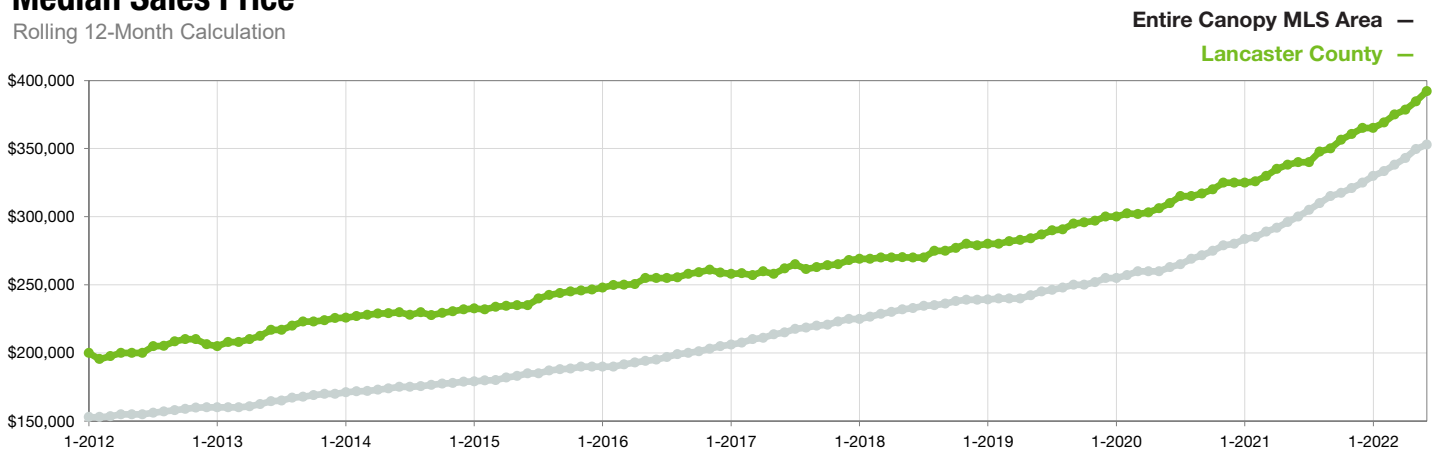
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June



Median Sales Price

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Local Market Update for June 2022

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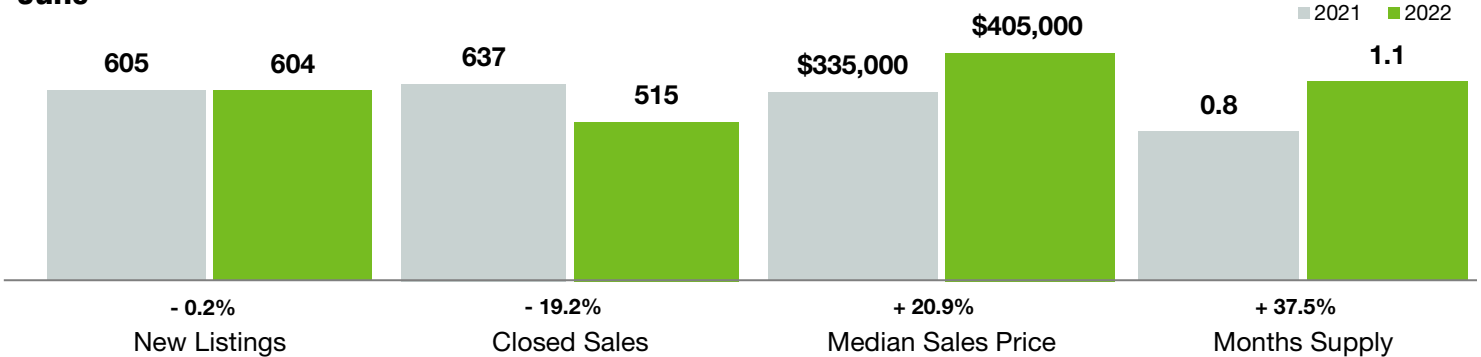
York County

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	605	604	- 0.2%	3,263	3,028	- 7.2%
Pending Sales	526	447	- 15.0%	3,072	2,734	- 11.0%
Closed Sales	637	515	- 19.2%	2,872	2,628	- 8.5%
Median Sales Price*	\$335,000	\$405,000	+ 20.9%	\$314,375	\$380,000	+ 20.9%
Average Sales Price*	\$390,108	\$460,244	+ 18.0%	\$359,436	\$423,655	+ 17.9%
Percent of Original List Price Received*	102.3%	101.7%	- 0.6%	101.1%	101.9%	+ 0.8%
List to Close	64	65	+ 1.6%	72	73	+ 1.4%
Days on Market Until Sale	13	14	+ 7.7%	19	19	0.0%
Cumulative Days on Market Until Sale	10	14	+ 40.0%	17	17	0.0%
Average List Price	\$394,589	\$478,690	+ 21.3%	\$374,188	\$439,274	+ 17.4%
Inventory of Homes for Sale	412	516	+ 25.2%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

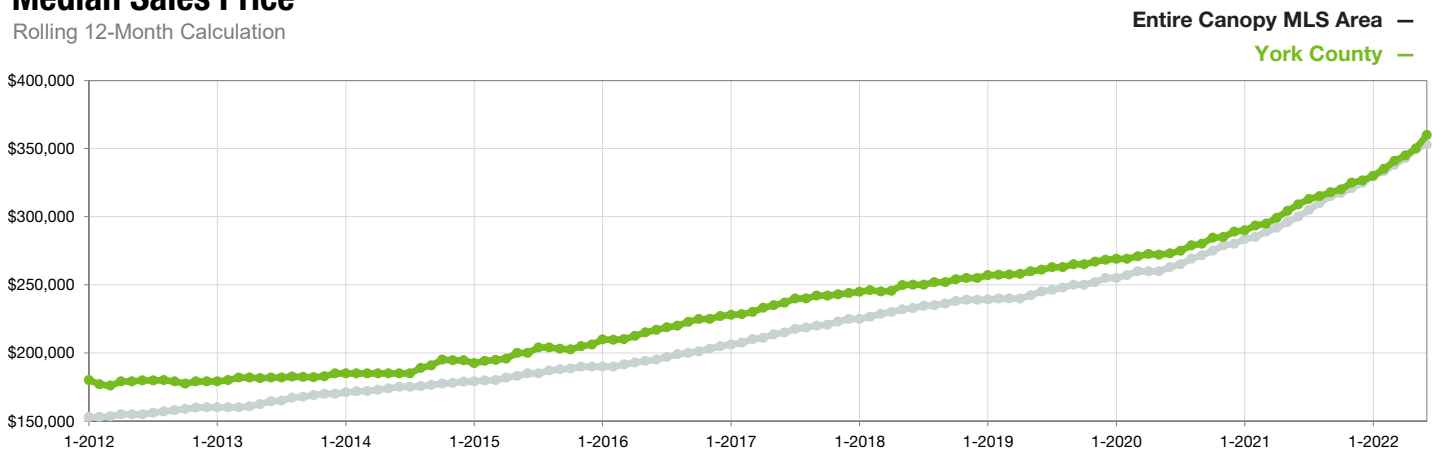
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June



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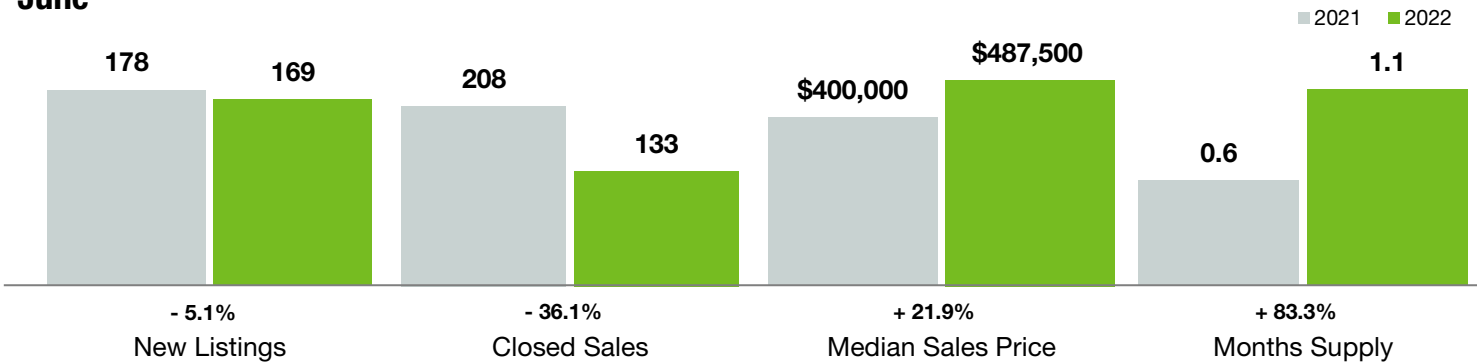
Fort Mill

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	178	169	- 5.1%	985	856	- 13.1%
Pending Sales	154	103	- 33.1%	947	777	- 18.0%
Closed Sales	208	133	- 36.1%	905	735	- 18.8%
Median Sales Price*	\$400,000	\$487,500	+ 21.9%	\$370,000	\$450,000	+ 21.6%
Average Sales Price*	\$458,754	\$553,517	+ 20.7%	\$418,643	\$505,441	+ 20.7%
Percent of Original List Price Received*	102.5%	102.9%	+ 0.4%	101.3%	103.1%	+ 1.8%
List to Close	59	54	- 8.5%	68	72	+ 5.9%
Days on Market Until Sale	13	9	- 30.8%	18	16	- 11.1%
Cumulative Days on Market Until Sale	9	8	- 11.1%	15	13	- 13.3%
Average List Price	\$500,038	\$626,524	+ 25.3%	\$437,084	\$540,175	+ 23.6%
Inventory of Homes for Sale	90	140	+ 55.6%	--	--	--
Months Supply of Inventory	0.6	1.1	+ 83.3%	--	--	--

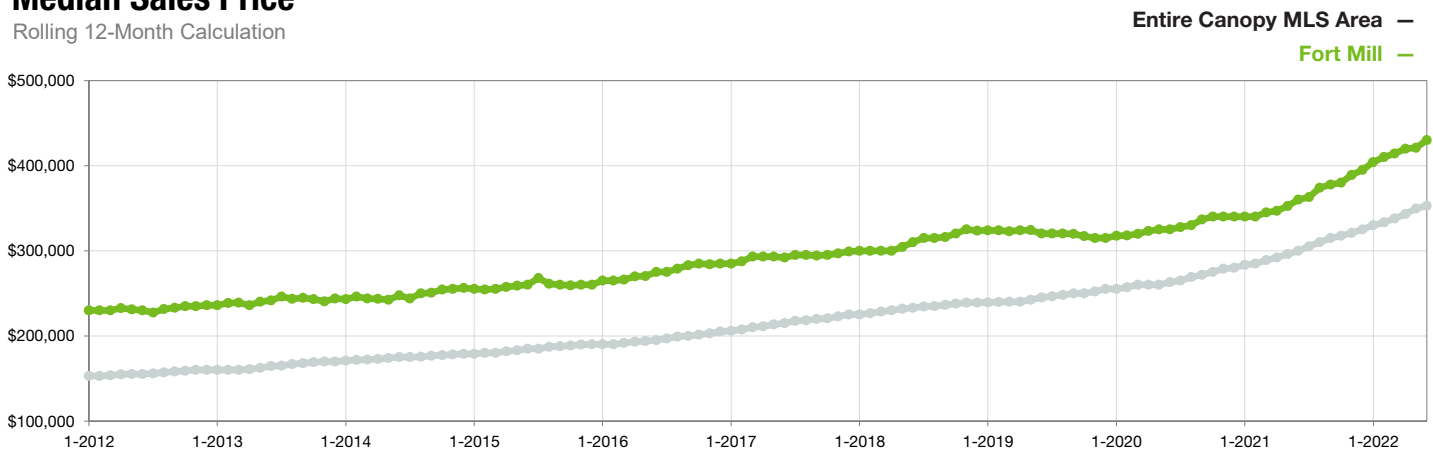
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June



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Local Market Update for June 2022

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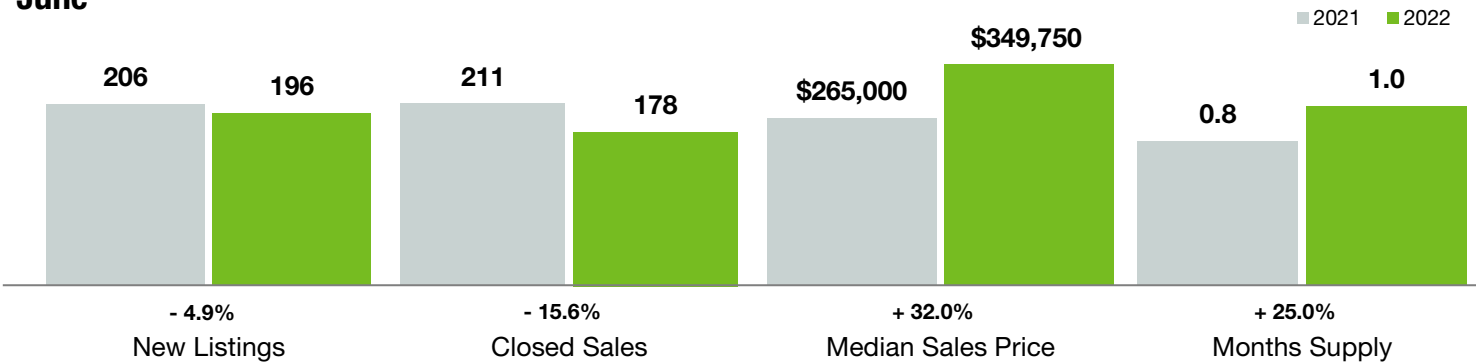
Rock Hill

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	206	196	- 4.9%	1,059	1,065	+ 0.6%
Pending Sales	173	151	- 12.7%	998	945	- 5.3%
Closed Sales	211	178	- 15.6%	962	931	- 3.2%
Median Sales Price*	\$265,000	\$349,750	+ 32.0%	\$260,000	\$315,500	+ 21.3%
Average Sales Price*	\$298,544	\$363,827	+ 21.9%	\$280,290	\$333,715	+ 19.1%
Percent of Original List Price Received*	102.1%	101.0%	- 1.1%	101.3%	101.5%	+ 0.2%
List to Close	57	53	- 7.0%	60	61	+ 1.7%
Days on Market Until Sale	15	13	- 13.3%	16	18	+ 12.5%
Cumulative Days on Market Until Sale	10	11	+ 10.0%	14	15	+ 7.1%
Average List Price	\$291,784	\$370,921	+ 27.1%	\$282,290	\$344,848	+ 22.2%
Inventory of Homes for Sale	131	166	+ 26.7%	--	--	--
Months Supply of Inventory	0.8	1.0	+ 25.0%	--	--	--

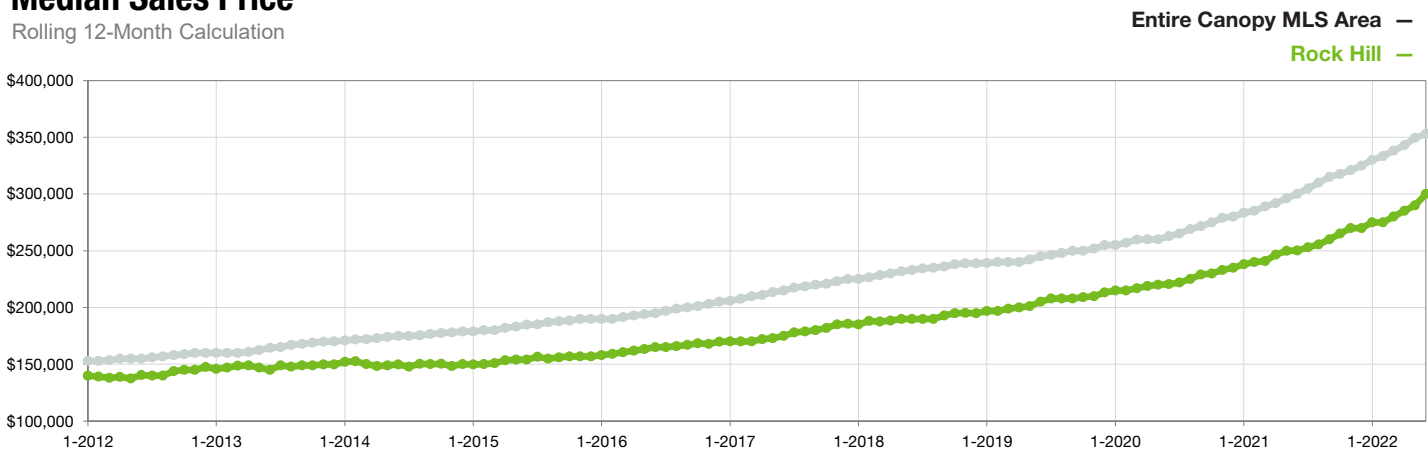
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2022

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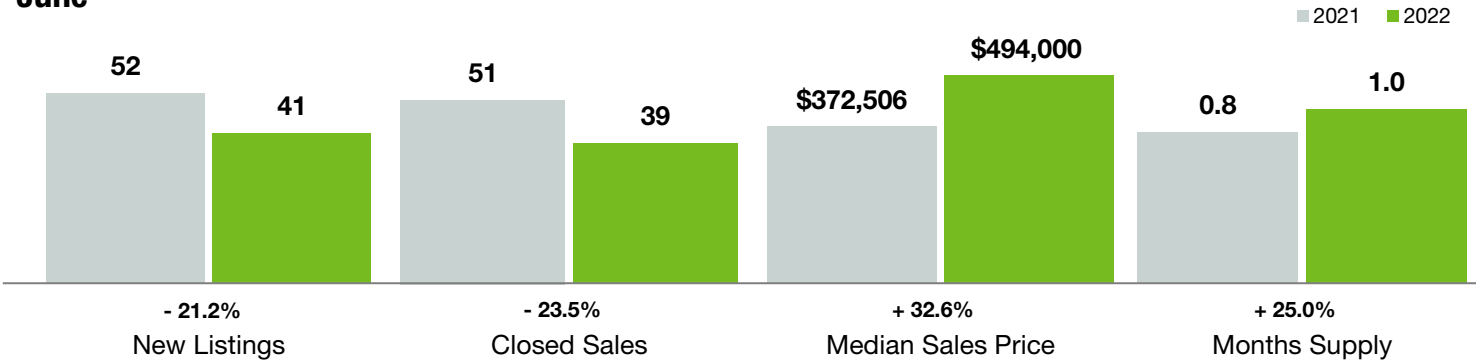
Tega Cay

South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	52	41	- 21.2%	259	218	- 15.8%
Pending Sales	46	30	- 34.8%	240	204	- 15.0%
Closed Sales	51	39	- 23.5%	206	173	- 16.0%
Median Sales Price*	\$372,506	\$494,000	+ 32.6%	\$395,000	\$465,000	+ 17.7%
Average Sales Price*	\$470,158	\$520,840	+ 10.8%	\$442,295	\$497,843	+ 12.6%
Percent of Original List Price Received*	101.9%	104.6%	+ 2.6%	101.6%	103.5%	+ 1.9%
List to Close	79	100	+ 26.6%	84	90	+ 7.1%
Days on Market Until Sale	13	10	- 23.1%	13	11	- 15.4%
Cumulative Days on Market Until Sale	18	13	- 27.8%	26	14	- 46.2%
Average List Price	\$461,700	\$538,723	+ 16.7%	\$444,501	\$513,150	+ 15.4%
Inventory of Homes for Sale	31	32	+ 3.2%	--	--	--
Months Supply of Inventory	0.8	1.0	+ 25.0%	--	--	--

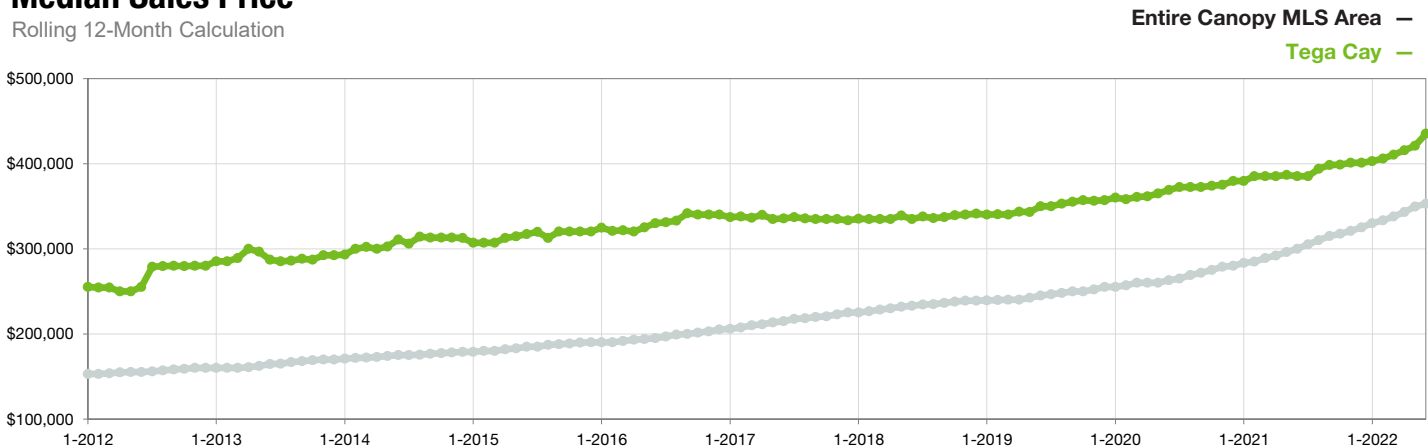
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June



Median Sales Price

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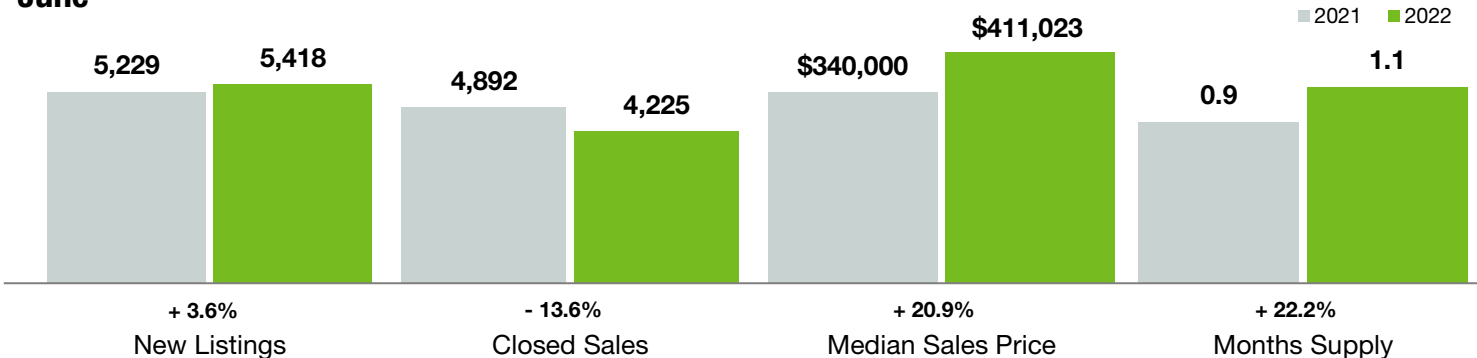
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	5,229	5,418	+ 3.6%	27,426	26,454	- 3.5%
Pending Sales	4,515	3,924	- 13.1%	25,736	23,067	- 10.4%
Closed Sales	4,892	4,225	- 13.6%	23,616	22,151	- 6.2%
Median Sales Price*	\$340,000	\$411,023	+ 20.9%	\$320,000	\$387,500	+ 21.1%
Average Sales Price*	\$412,821	\$489,009	+ 18.5%	\$385,476	\$451,778	+ 17.2%
Percent of Original List Price Received*	102.2%	102.3%	+ 0.1%	100.9%	102.2%	+ 1.3%
List to Close	67	70	+ 4.5%	76	74	- 2.6%
Days on Market Until Sale	13	13	0.0%	21	17	- 19.0%
Cumulative Days on Market Until Sale	13	13	0.0%	22	17	- 22.7%
Average List Price	\$425,944	\$501,035	+ 17.6%	\$406,687	\$479,274	+ 17.8%
Inventory of Homes for Sale	3,725	4,278	+ 14.8%	--	--	--
Months Supply of Inventory	0.9	1.1	+ 22.2%	--	--	--

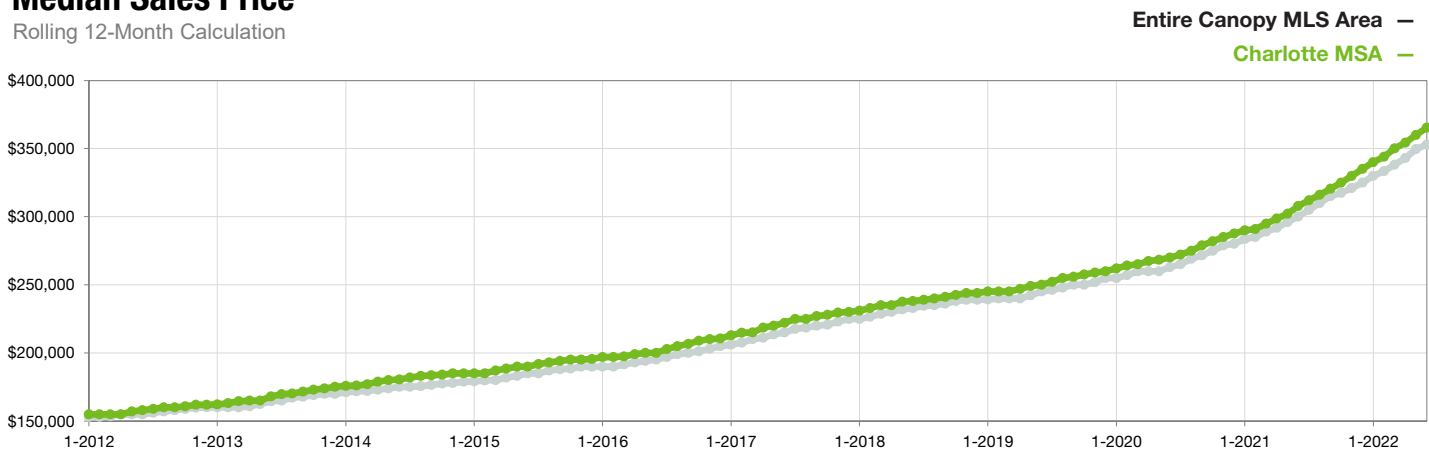
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June



Median Sales Price

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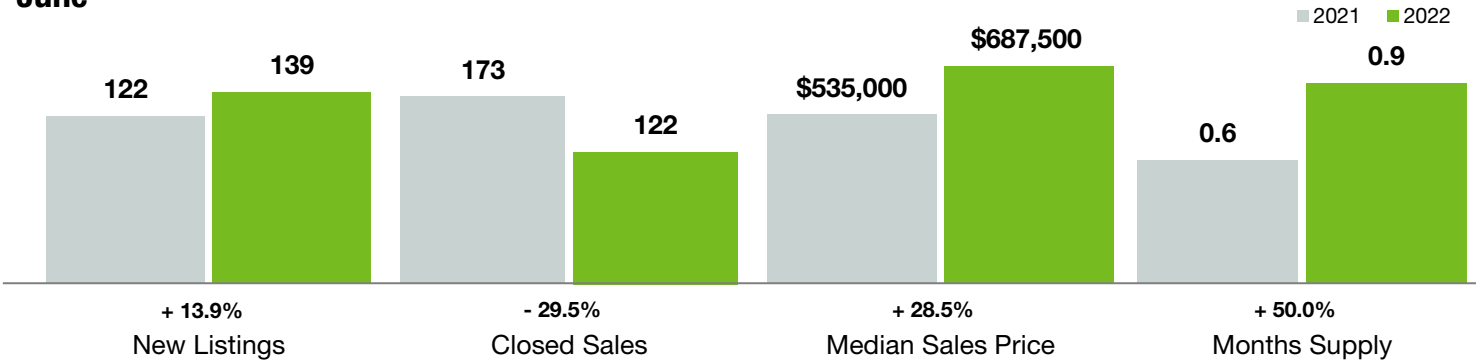
Waxhaw

North Carolina

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	122	139	+ 13.9%	787	655	- 16.8%
Pending Sales	117	99	- 15.4%	777	577	- 25.7%
Closed Sales	173	122	- 29.5%	704	563	- 20.0%
Median Sales Price*	\$535,000	\$687,500	+ 28.5%	\$453,623	\$600,266	+ 32.3%
Average Sales Price*	\$624,521	\$749,474	+ 20.0%	\$549,865	\$698,831	+ 27.1%
Percent of Original List Price Received*	104.7%	104.8%	+ 0.1%	102.4%	103.9%	+ 1.5%
List to Close	68	83	+ 22.1%	81	72	- 11.1%
Days on Market Until Sale	10	12	+ 20.0%	19	15	- 21.1%
Cumulative Days on Market Until Sale	13	10	- 23.1%	23	12	- 47.8%
Average List Price	\$586,939	\$767,590	+ 30.8%	\$573,954	\$764,119	+ 33.1%
Inventory of Homes for Sale	75	87	+ 16.0%	--	--	--
Months Supply of Inventory	0.6	0.9	+ 50.0%	--	--	--

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June



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