

# Local Market Update for February 2022

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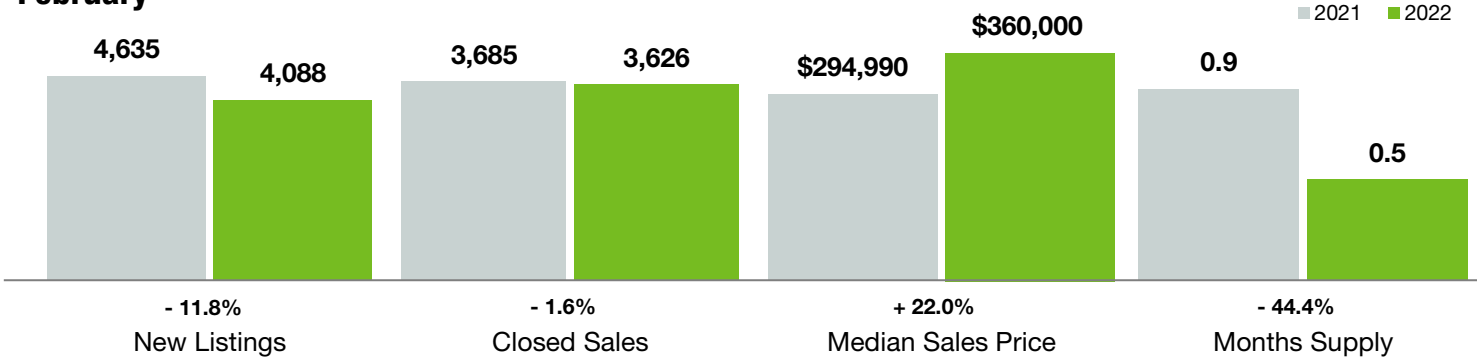
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	4,635	<b>4,088</b>	- 11.8%	9,106	<b>8,012</b>	- 12.0%
Pending Sales	4,591	<b>4,390</b>	- 4.4%	9,201	<b>8,571</b>	- 6.8%
Closed Sales	3,685	<b>3,626</b>	- 1.6%	7,232	<b>7,252</b>	+ 0.3%
Median Sales Price*	\$294,990	<b>\$360,000</b>	+ 22.0%	\$290,000	<b>\$353,000</b>	+ 21.7%
Average Sales Price*	\$341,057	<b>\$407,812</b>	+ 19.6%	\$340,533	<b>\$400,362</b>	+ 17.6%
Percent of Original List Price Received*	99.3%	<b>100.6%</b>	+ 1.3%	99.1%	<b>100.4%</b>	+ 1.3%
List to Close	89	<b>79</b>	- 11.2%	86	<b>81</b>	- 5.8%
Days on Market Until Sale	32	<b>23</b>	- 28.1%	29	<b>23</b>	- 20.7%
Cumulative Days on Market Until Sale	35	<b>24</b>	- 31.4%	32	<b>24</b>	- 25.0%
Average List Price	\$379,601	<b>\$437,216</b>	+ 15.2%	\$375,498	<b>\$431,337</b>	+ 14.9%
Inventory of Homes for Sale	4,223	<b>2,283</b>	- 45.9%	--	--	--
Months Supply of Inventory	0.9	<b>0.5</b>	- 44.4%	--	--	--

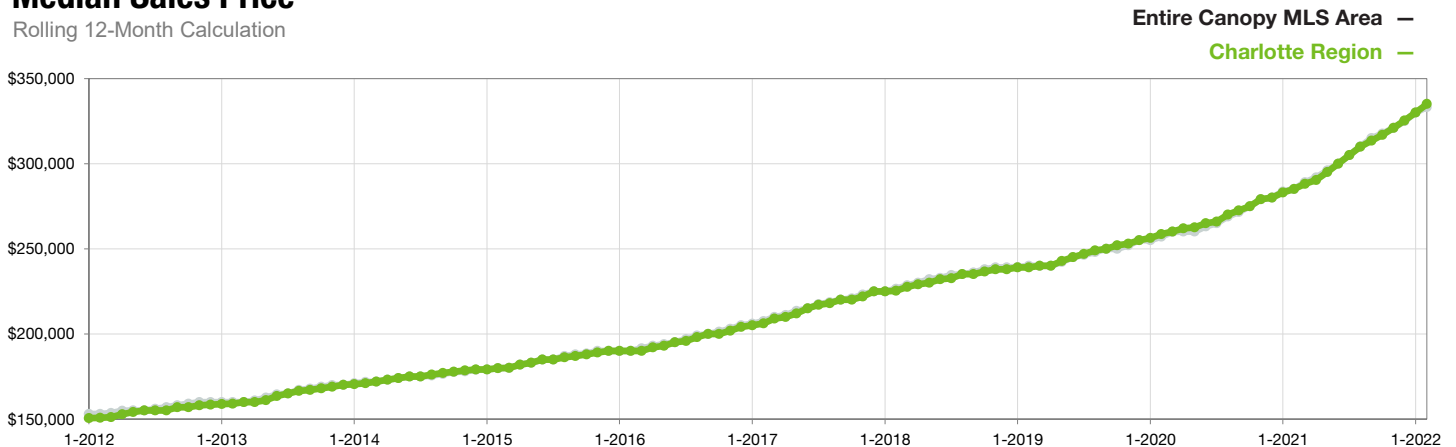
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Rolling 12-Month Calculation



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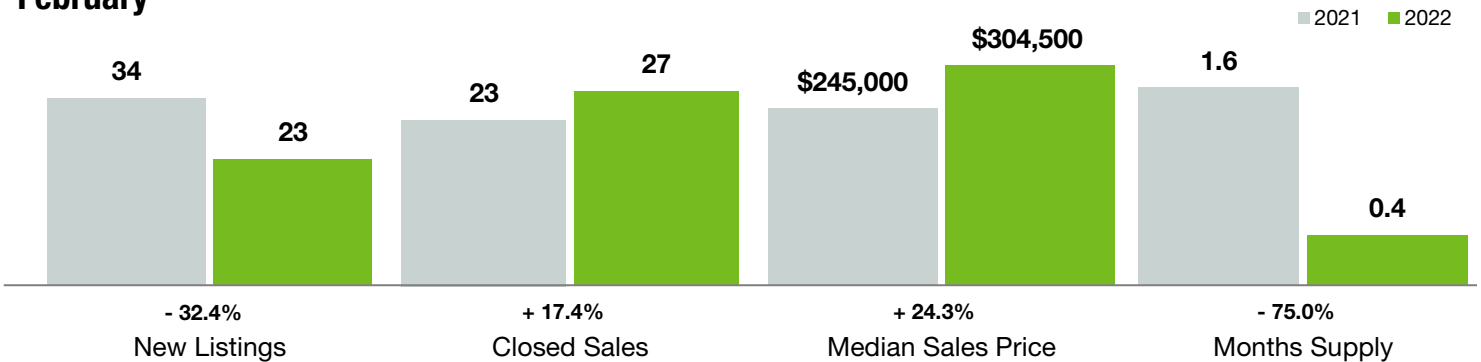
## Alexander County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	34	23	- 32.4%	59	48	- 18.6%
Pending Sales	28	35	+ 25.0%	56	59	+ 5.4%
Closed Sales	23	27	+ 17.4%	38	54	+ 42.1%
Median Sales Price*	\$245,000	\$304,500	+ 24.3%	\$225,000	\$246,200	+ 9.4%
Average Sales Price*	\$276,413	\$313,220	+ 13.3%	\$252,118	\$288,883	+ 14.6%
Percent of Original List Price Received*	95.5%	97.9%	+ 2.5%	95.6%	98.5%	+ 3.0%
List to Close	73	90	+ 23.3%	81	100	+ 23.5%
Days on Market Until Sale	27	22	- 18.5%	31	21	- 32.3%
Cumulative Days on Market Until Sale	32	22	- 31.3%	35	21	- 40.0%
Average List Price	\$238,920	\$324,980	+ 36.0%	\$335,241	\$310,078	- 7.5%
Inventory of Homes for Sale	46	13	- 71.7%	--	--	--
Months Supply of Inventory	1.6	0.4	- 75.0%	--	--	--

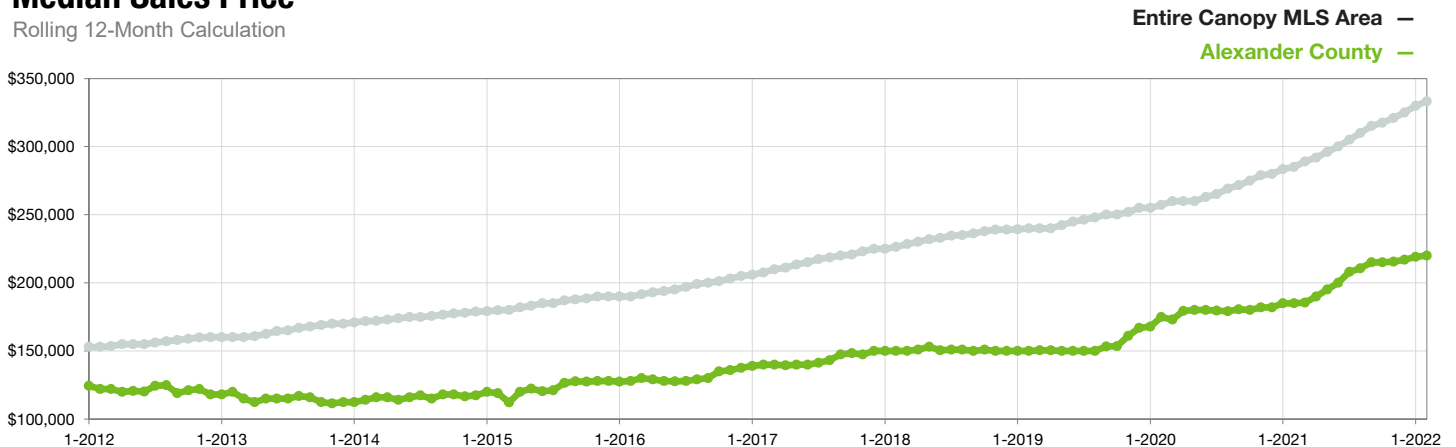
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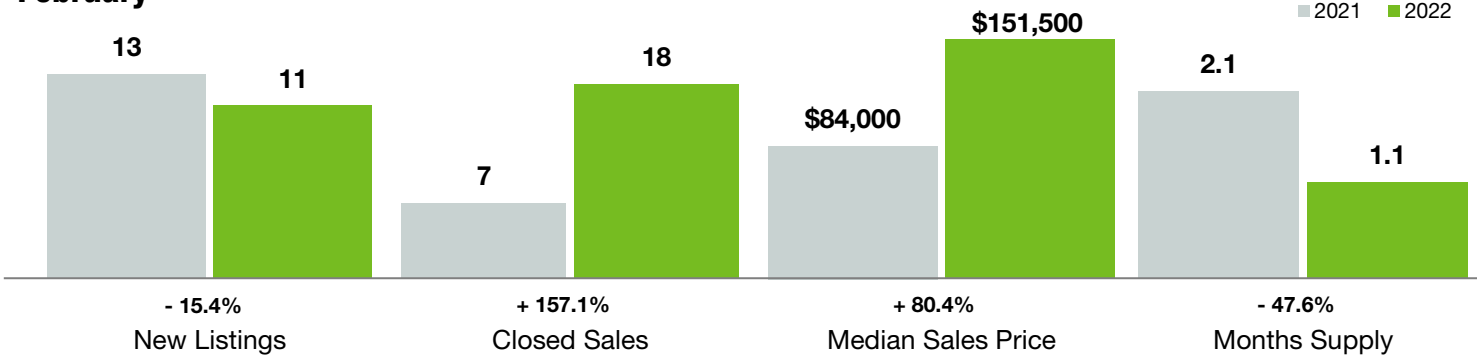
## Anson County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	13	11	- 15.4%	25	26	+ 4.0%
Pending Sales	9	19	+ 111.1%	19	35	+ 84.2%
Closed Sales	7	18	+ 157.1%	16	34	+ 112.5%
Median Sales Price*	\$84,000	\$151,500	+ 80.4%	\$126,000	\$165,500	+ 31.3%
Average Sales Price*	\$91,000	\$193,289	+ 112.4%	\$126,633	\$206,324	+ 62.9%
Percent of Original List Price Received*	93.1%	96.8%	+ 4.0%	94.7%	96.5%	+ 1.9%
List to Close	103	96	- 6.8%	84	94	+ 11.9%
Days on Market Until Sale	51	42	- 17.6%	36	43	+ 19.4%
Cumulative Days on Market Until Sale	51	42	- 17.6%	37	43	+ 16.2%
Average List Price	\$99,331	\$166,182	+ 67.3%	\$128,510	\$157,681	+ 22.7%
Inventory of Homes for Sale	24	18	- 25.0%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--

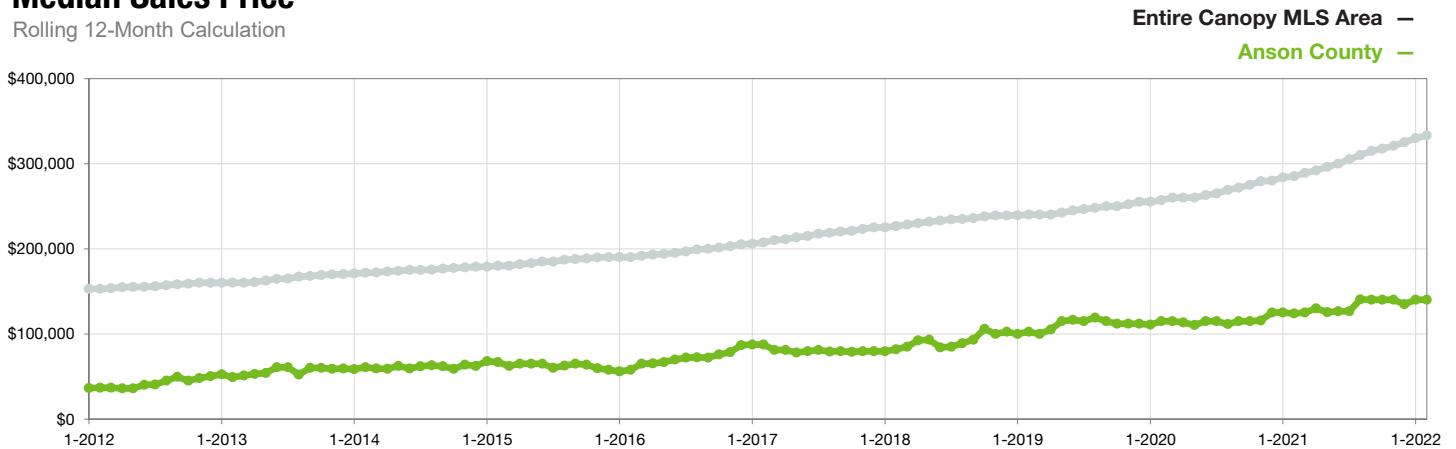
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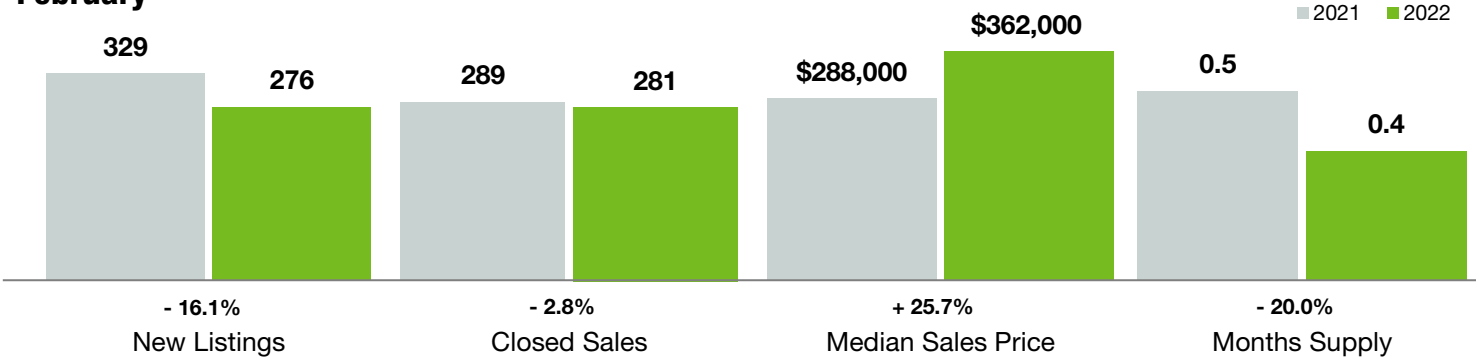
## Cabarrus County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	329	276	- 16.1%	640	557	- 13.0%
Pending Sales	333	282	- 15.3%	646	581	- 10.1%
Closed Sales	289	281	- 2.8%	542	570	+ 5.2%
Median Sales Price*	\$288,000	\$362,000	+ 25.7%	\$279,450	\$349,500	+ 25.1%
Average Sales Price*	\$294,106	\$369,458	+ 25.6%	\$292,117	\$358,049	+ 22.6%
Percent of Original List Price Received*	99.1%	101.5%	+ 2.4%	99.1%	101.3%	+ 2.2%
List to Close	71	74	+ 4.2%	73	74	+ 1.4%
Days on Market Until Sale	21	20	- 4.8%	20	19	- 5.0%
Cumulative Days on Market Until Sale	21	16	- 23.8%	21	18	- 14.3%
Average List Price	\$326,051	\$366,784	+ 12.5%	\$314,747	\$364,426	+ 15.8%
Inventory of Homes for Sale	183	132	- 27.9%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--

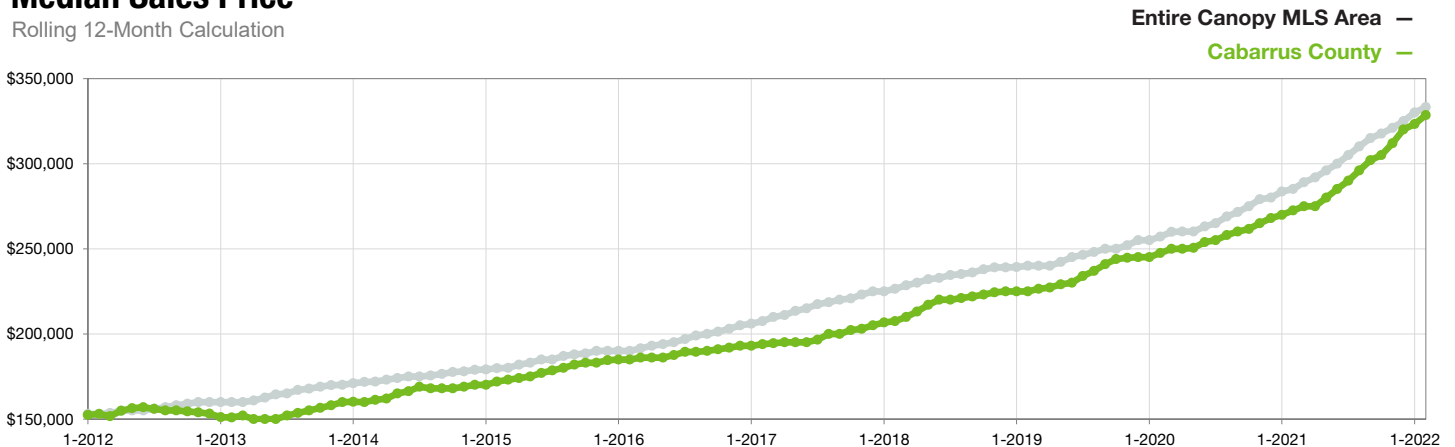
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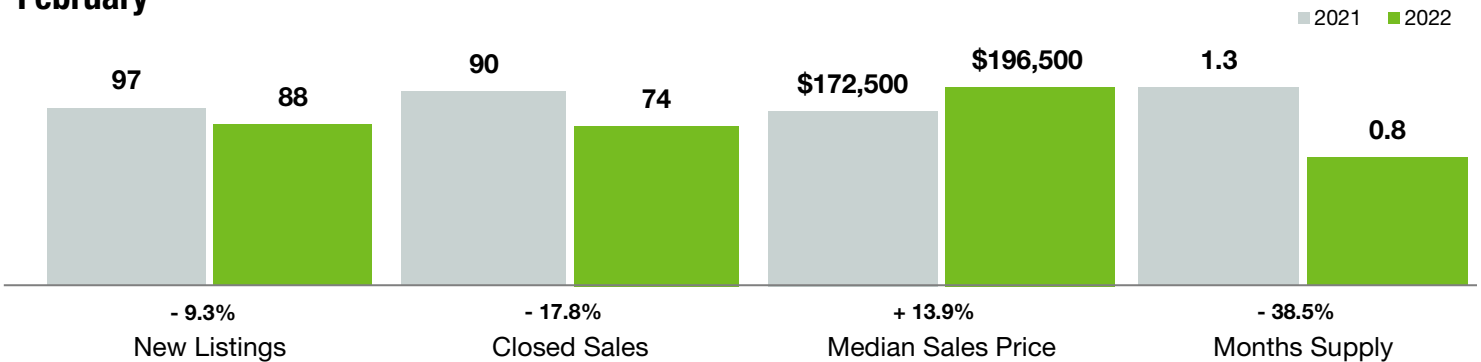
## Cleveland County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	97	88	- 9.3%	203	176	- 13.3%
Pending Sales	101	103	+ 2.0%	202	210	+ 4.0%
Closed Sales	90	74	- 17.8%	170	169	- 0.6%
Median Sales Price*	\$172,500	\$196,500	+ 13.9%	\$175,000	\$203,000	+ 16.0%
Average Sales Price*	\$188,208	\$237,557	+ 26.2%	\$198,336	\$230,295	+ 16.1%
Percent of Original List Price Received*	96.4%	95.0%	- 1.5%	96.3%	96.1%	- 0.2%
List to Close	75	79	+ 5.3%	76	80	+ 5.3%
Days on Market Until Sale	30	36	+ 20.0%	27	31	+ 14.8%
Cumulative Days on Market Until Sale	39	40	+ 2.6%	31	32	+ 3.2%
Average List Price	\$216,356	\$242,279	+ 12.0%	\$211,825	\$268,772	+ 26.9%
Inventory of Homes for Sale	108	82	- 24.1%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

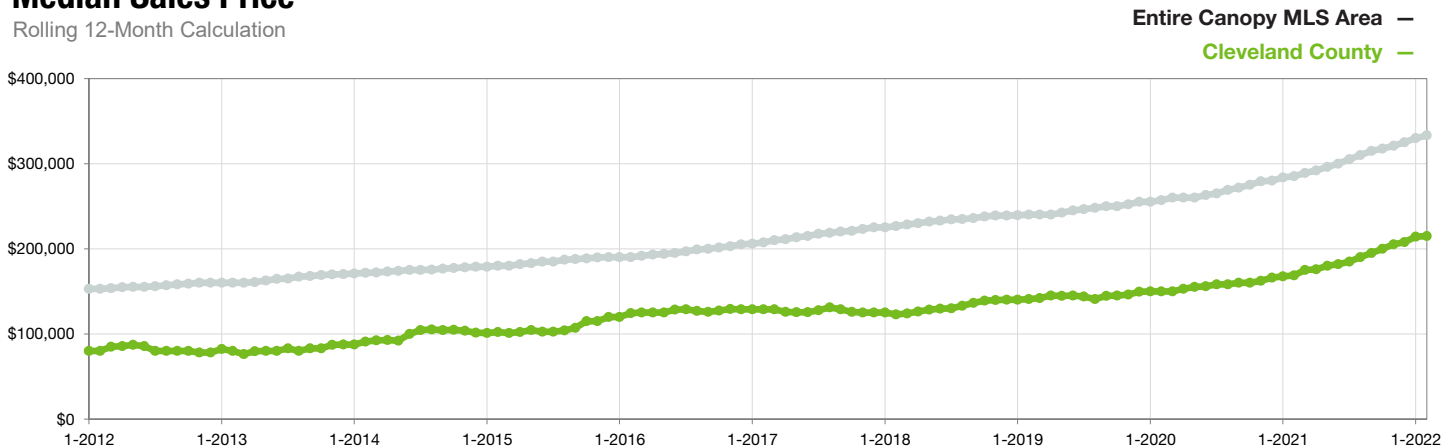
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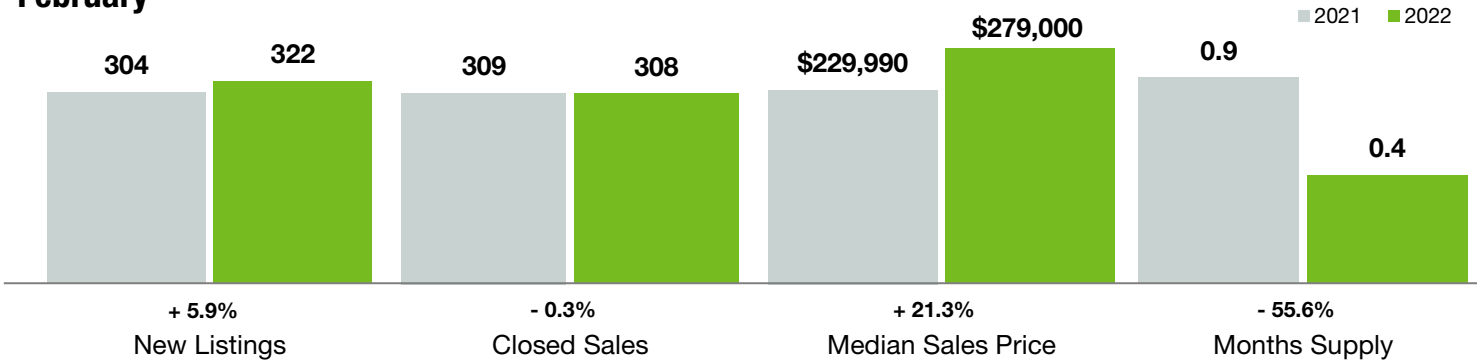
## Gaston County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	304	<b>322</b>	+ 5.9%	677	<b>635</b>	- 6.2%
Pending Sales	311	<b>360</b>	+ 15.8%	694	<b>692</b>	- 0.3%
Closed Sales	309	<b>308</b>	- 0.3%	557	<b>570</b>	+ 2.3%
Median Sales Price*	\$229,990	<b>\$279,000</b>	+ 21.3%	\$225,000	<b>\$276,000</b>	+ 22.7%
Average Sales Price*	\$251,451	<b>\$303,507</b>	+ 20.7%	\$247,940	<b>\$295,703</b>	+ 19.3%
Percent of Original List Price Received*	99.6%	<b>99.4%</b>	- 0.2%	99.1%	<b>99.6%</b>	+ 0.5%
List to Close	87	<b>75</b>	- 13.8%	89	<b>80</b>	- 10.1%
Days on Market Until Sale	30	<b>21</b>	- 30.0%	29	<b>21</b>	- 27.6%
Cumulative Days on Market Until Sale	33	<b>21</b>	- 36.4%	31	<b>23</b>	- 25.8%
Average List Price	\$270,262	<b>\$316,067</b>	+ 16.9%	\$273,988	<b>\$314,359</b>	+ 14.7%
Inventory of Homes for Sale	297	<b>164</b>	- 44.8%	--	--	--
Months Supply of Inventory	0.9	<b>0.4</b>	- 55.6%	--	--	--

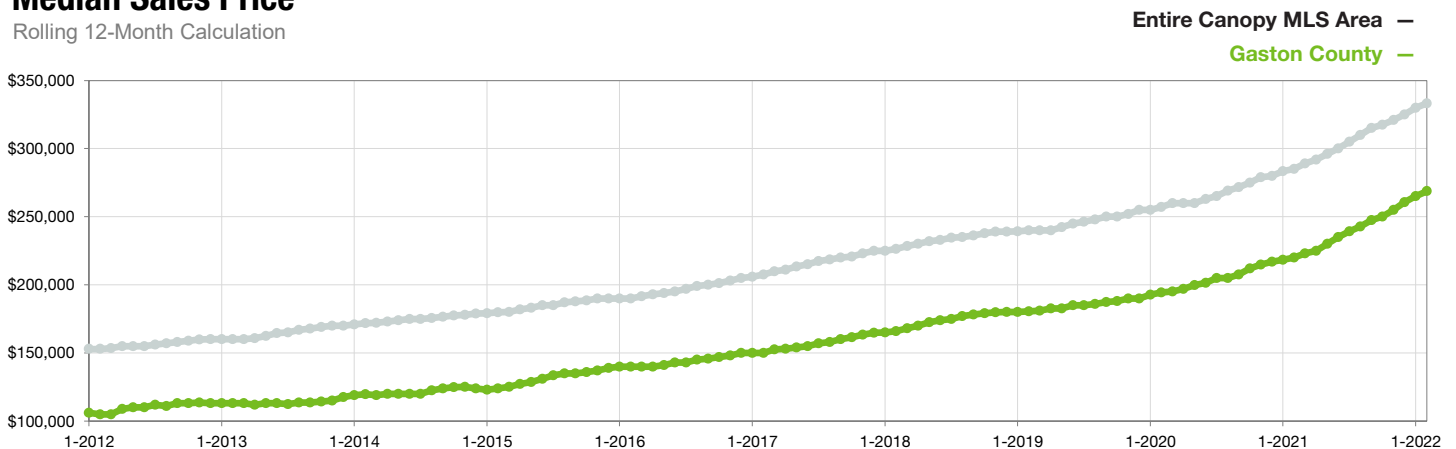
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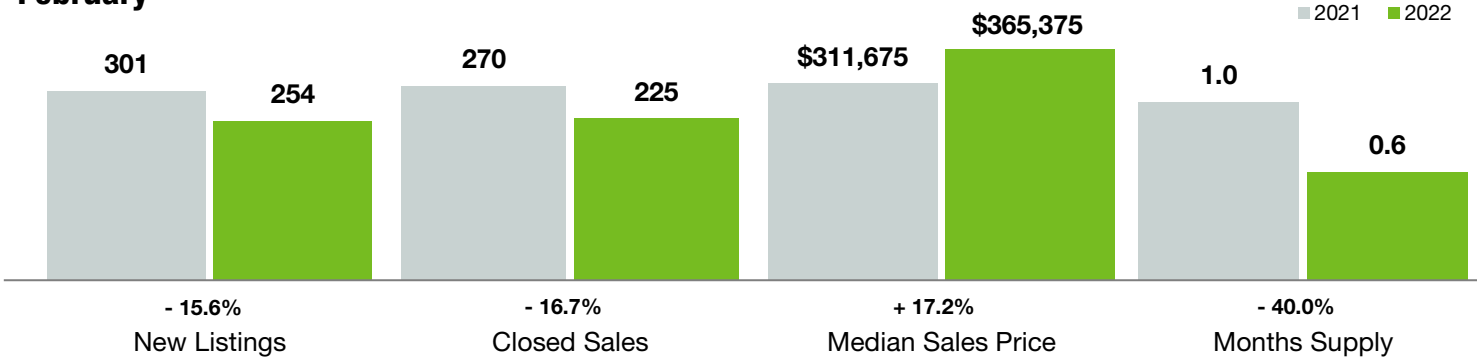
## Iredell County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	301	254	- 15.6%	631	475	- 24.7%
Pending Sales	317	273	- 13.9%	681	530	- 22.2%
Closed Sales	270	225	- 16.7%	556	496	- 10.8%
Median Sales Price*	\$311,675	\$365,375	+ 17.2%	\$309,900	\$360,000	+ 16.2%
Average Sales Price*	\$352,773	\$448,670	+ 27.2%	\$360,124	\$445,063	+ 23.6%
Percent of Original List Price Received*	99.2%	99.8%	+ 0.6%	99.0%	99.4%	+ 0.4%
List to Close	95	78	- 17.9%	91	81	- 11.0%
Days on Market Until Sale	39	29	- 25.6%	33	28	- 15.2%
Cumulative Days on Market Until Sale	41	30	- 26.8%	34	27	- 20.6%
Average List Price	\$431,789	\$471,087	+ 9.1%	\$413,049	\$478,188	+ 15.8%
Inventory of Homes for Sale	337	198	- 41.2%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

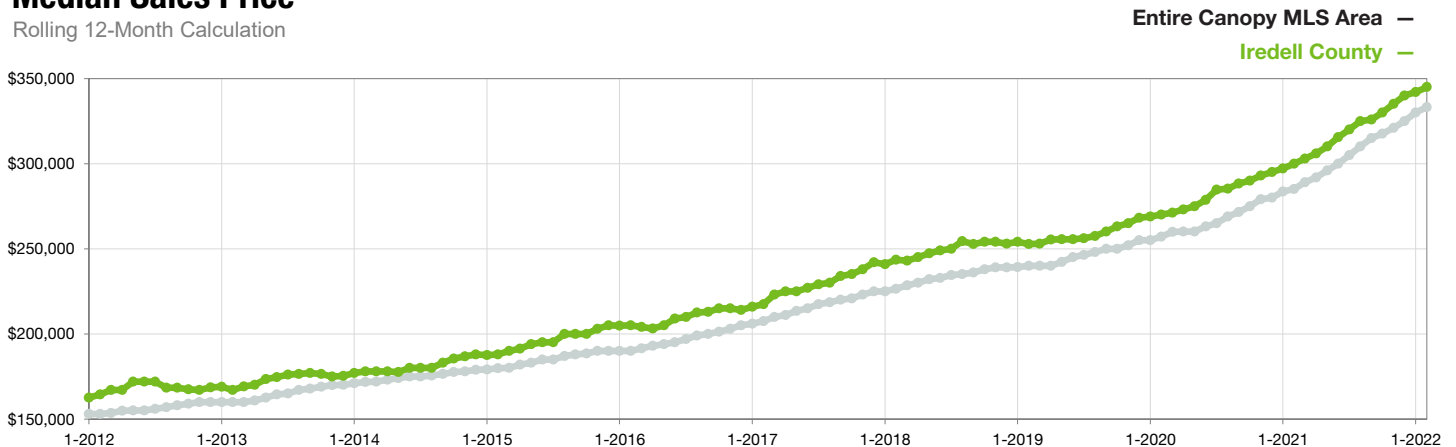
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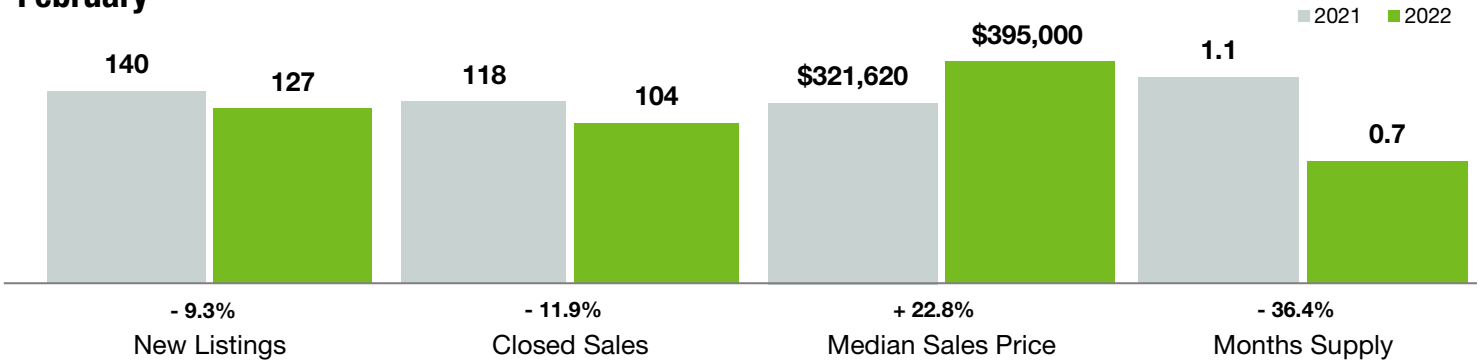
## Lincoln County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	140	127	- 9.3%	271	264	- 2.6%
Pending Sales	161	138	- 14.3%	324	286	- 11.7%
Closed Sales	118	104	- 11.9%	216	210	- 2.8%
Median Sales Price*	\$321,620	\$395,000	+ 22.8%	\$318,950	\$409,963	+ 28.5%
Average Sales Price*	\$377,672	\$427,934	+ 13.3%	\$357,993	\$430,397	+ 20.2%
Percent of Original List Price Received*	98.7%	101.0%	+ 2.3%	98.8%	99.7%	+ 0.9%
List to Close	91	116	+ 27.5%	97	104	+ 7.2%
Days on Market Until Sale	40	44	+ 10.0%	41	31	- 24.4%
Cumulative Days on Market Until Sale	50	35	- 30.0%	48	27	- 43.8%
Average List Price	\$376,737	\$466,960	+ 23.9%	\$389,328	\$442,474	+ 13.7%
Inventory of Homes for Sale	175	106	- 39.4%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

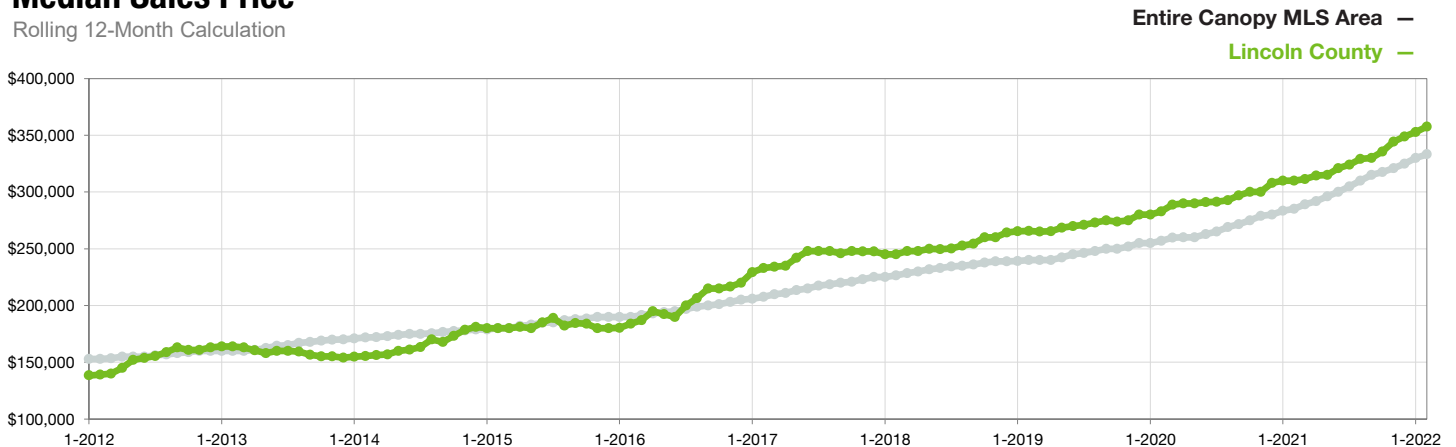
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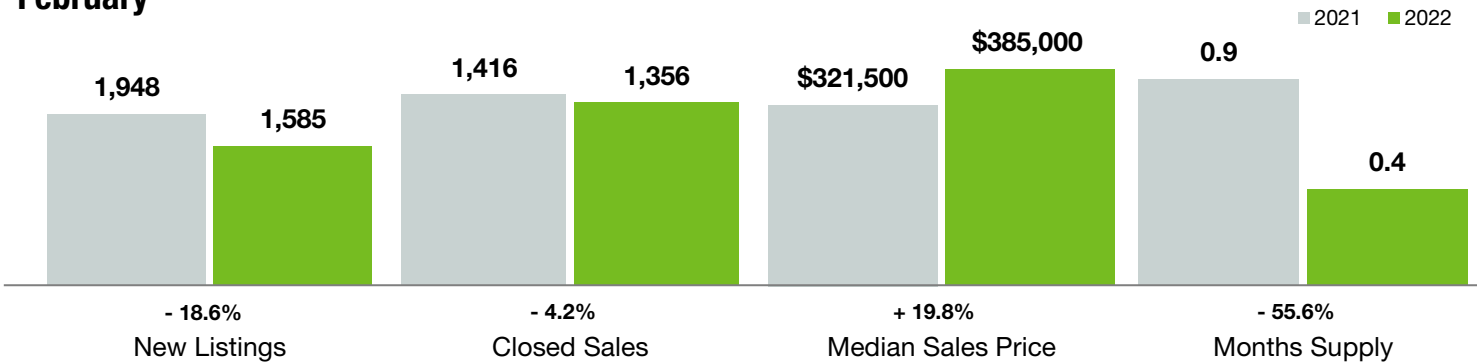
## Mecklenburg County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	1,948	1,585	- 18.6%	3,688	3,062	- 17.0%
Pending Sales	1,891	1,624	- 14.1%	3,674	3,240	- 11.8%
Closed Sales	1,416	1,356	- 4.2%	2,811	2,767	- 1.6%
Median Sales Price*	\$321,500	\$385,000	+ 19.8%	\$315,000	\$380,000	+ 20.6%
Average Sales Price*	\$398,505	\$459,068	+ 15.2%	\$390,152	\$454,409	+ 16.5%
Percent of Original List Price Received*	99.5%	101.6%	+ 2.1%	99.4%	101.4%	+ 2.0%
List to Close	93	78	- 16.1%	87	80	- 8.0%
Days on Market Until Sale	34	22	- 35.3%	29	22	- 24.1%
Cumulative Days on Market Until Sale	37	24	- 35.1%	32	23	- 28.1%
Average List Price	\$431,866	\$504,954	+ 16.9%	\$432,911	\$492,629	+ 13.8%
Inventory of Homes for Sale	1,629	763	- 53.2%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

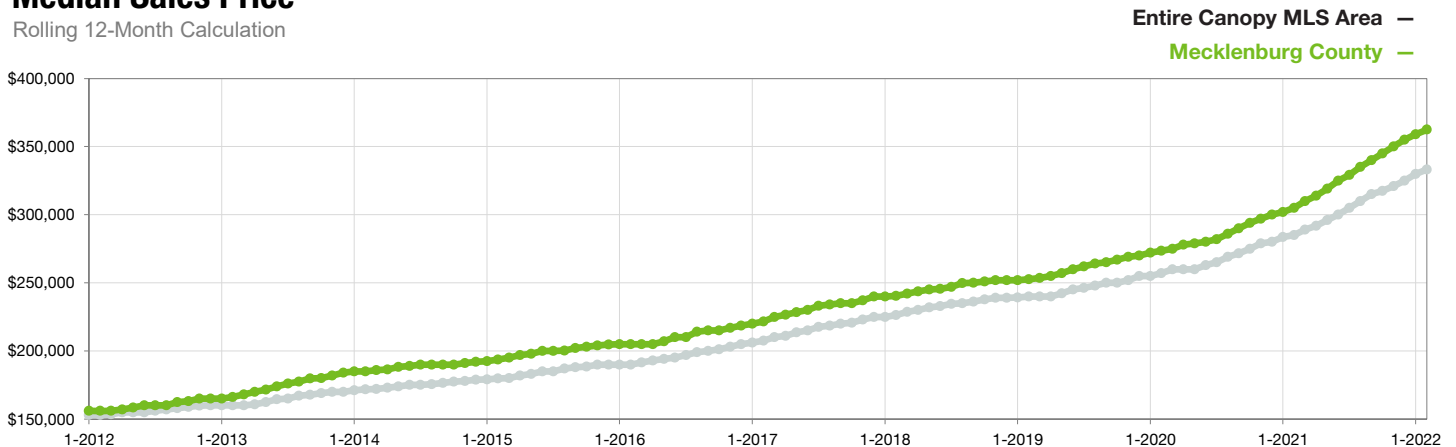
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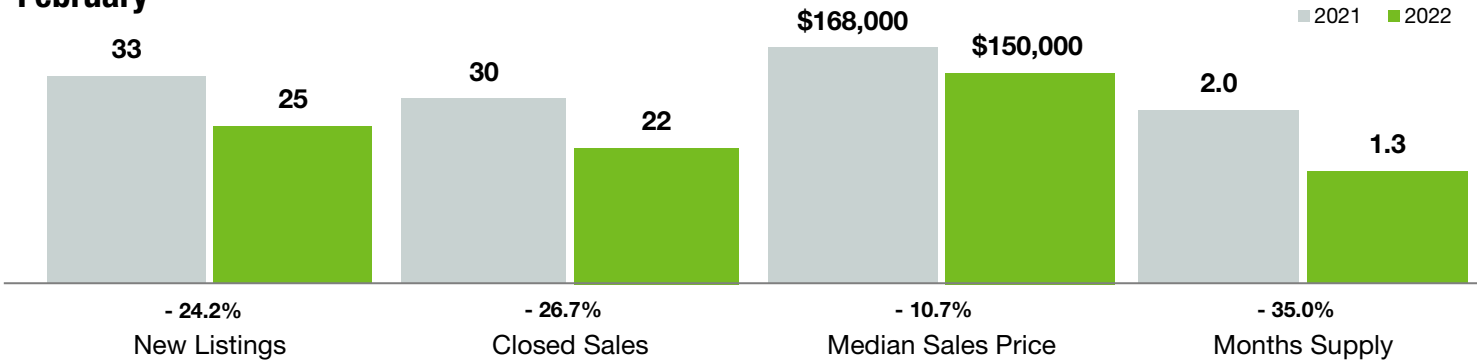
## Montgomery County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	33	25	- 24.2%	55	41	- 25.5%
Pending Sales	37	22	- 40.5%	60	47	- 21.7%
Closed Sales	30	22	- 26.7%	46	37	- 19.6%
Median Sales Price*	\$168,000	\$150,000	- 10.7%	\$174,500	\$200,000	+ 14.6%
Average Sales Price*	\$255,060	\$277,457	+ 8.8%	\$262,311	\$292,204	+ 11.4%
Percent of Original List Price Received*	91.1%	94.2%	+ 3.4%	89.8%	94.5%	+ 5.2%
List to Close	159	90	- 43.4%	184	102	- 44.6%
Days on Market Until Sale	99	47	- 52.5%	124	58	- 53.2%
Cumulative Days on Market Until Sale	99	47	- 52.5%	125	58	- 53.6%
Average List Price	\$278,869	\$364,788	+ 30.8%	\$298,913	\$347,588	+ 16.3%
Inventory of Homes for Sale	62	42	- 32.3%	--	--	--
Months Supply of Inventory	2.0	1.3	- 35.0%	--	--	--

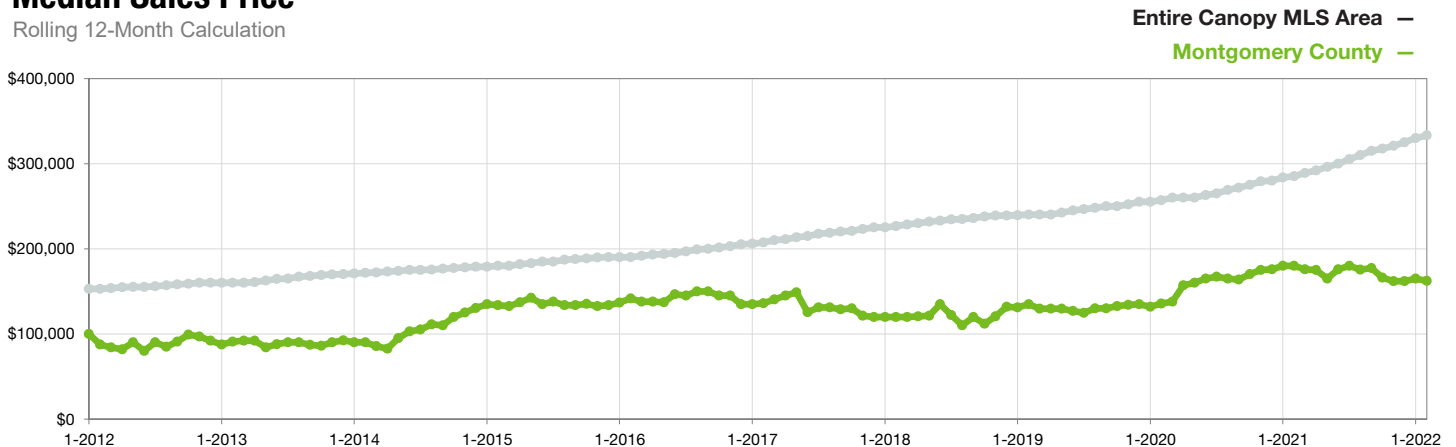
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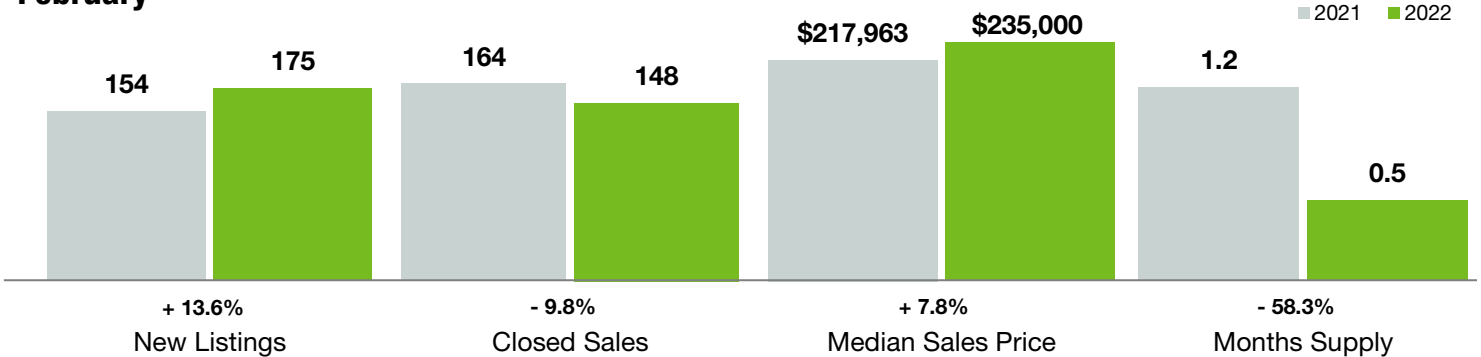
## Rowan County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	154	175	+ 13.6%	301	328	+ 9.0%
Pending Sales	151	196	+ 29.8%	312	349	+ 11.9%
Closed Sales	164	148	- 9.8%	305	303	- 0.7%
Median Sales Price*	\$217,963	\$235,000	+ 7.8%	\$215,000	\$237,000	+ 10.2%
Average Sales Price*	\$226,412	\$263,820	+ 16.5%	\$229,600	\$269,977	+ 17.6%
Percent of Original List Price Received*	98.0%	98.6%	+ 0.6%	98.2%	98.1%	- 0.1%
List to Close	91	67	- 26.4%	94	75	- 20.2%
Days on Market Until Sale	26	24	- 7.7%	27	25	- 7.4%
Cumulative Days on Market Until Sale	34	25	- 26.5%	31	29	- 6.5%
Average List Price	\$230,316	\$280,100	+ 21.6%	\$231,404	\$284,756	+ 23.1%
Inventory of Homes for Sale	214	102	- 52.3%	--	--	--
Months Supply of Inventory	1.2	0.5	- 58.3%	--	--	--

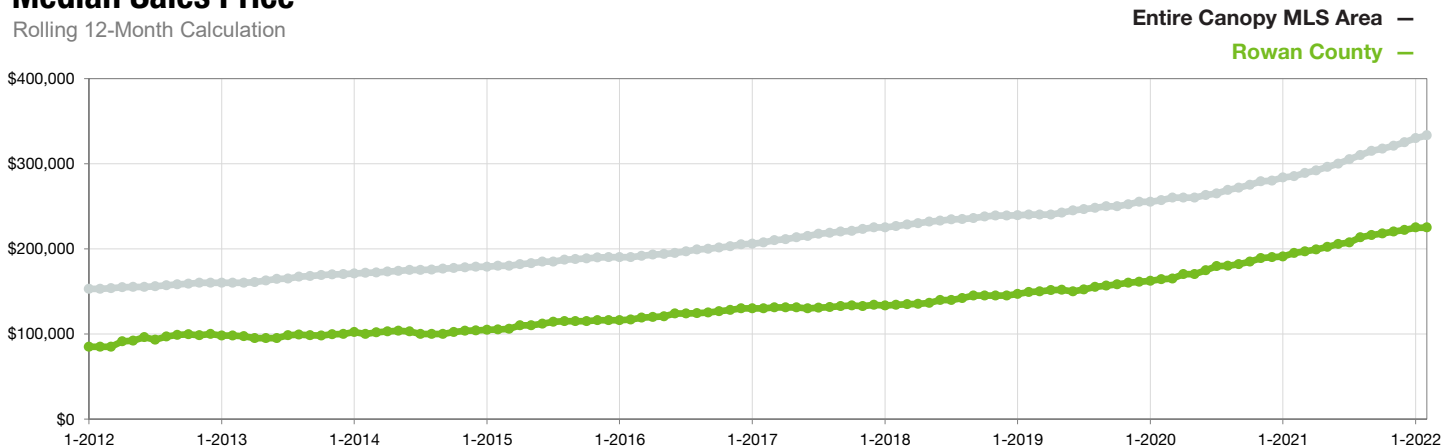
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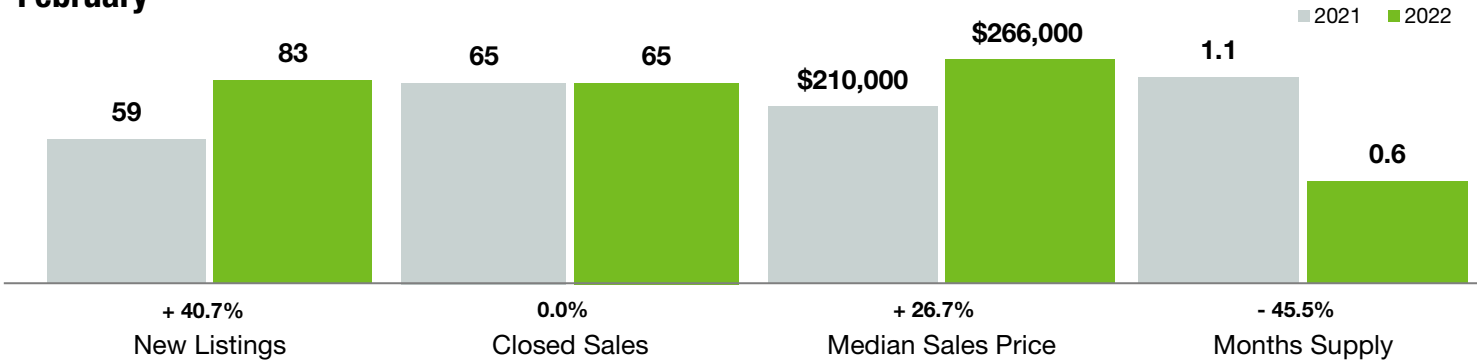
## Stanly County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	59	83	+ 40.7%	115	171	+ 48.7%
Pending Sales	58	103	+ 77.6%	126	182	+ 44.4%
Closed Sales	65	65	0.0%	121	122	+ 0.8%
Median Sales Price*	\$210,000	\$266,000	+ 26.7%	\$190,000	\$250,000	+ 31.6%
Average Sales Price*	\$217,797	\$345,707	+ 58.7%	\$213,123	\$312,649	+ 46.7%
Percent of Original List Price Received*	98.2%	99.3%	+ 1.1%	98.1%	98.0%	- 0.1%
List to Close	78	78	0.0%	75	78	+ 4.0%
Days on Market Until Sale	43	39	- 9.3%	35	35	0.0%
Cumulative Days on Market Until Sale	39	30	- 23.1%	32	32	0.0%
Average List Price	\$199,181	\$322,313	+ 61.8%	\$206,769	\$311,177	+ 50.5%
Inventory of Homes for Sale	79	50	- 36.7%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

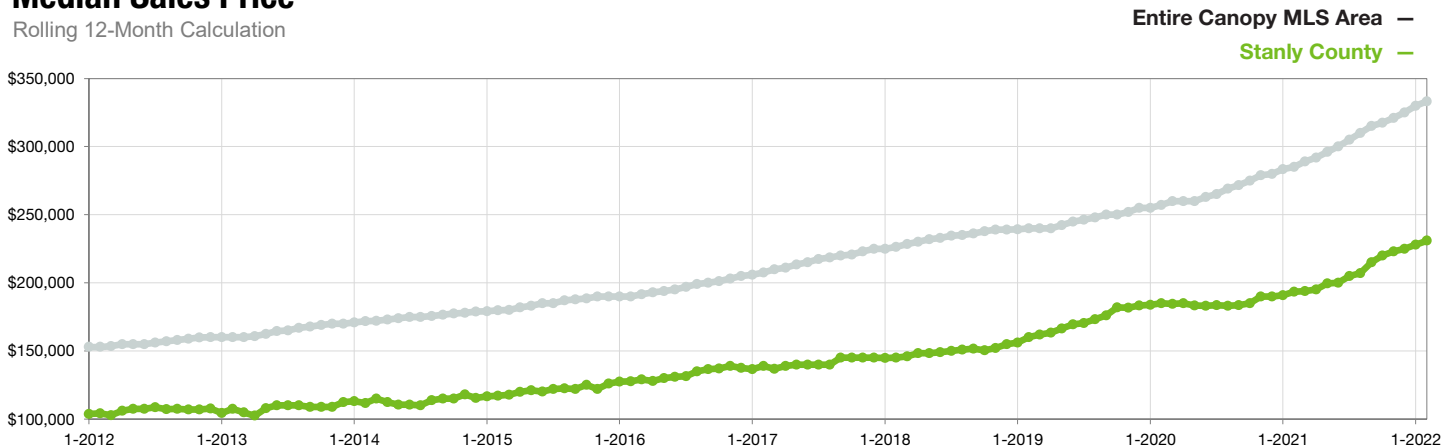
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### February



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for February 2022

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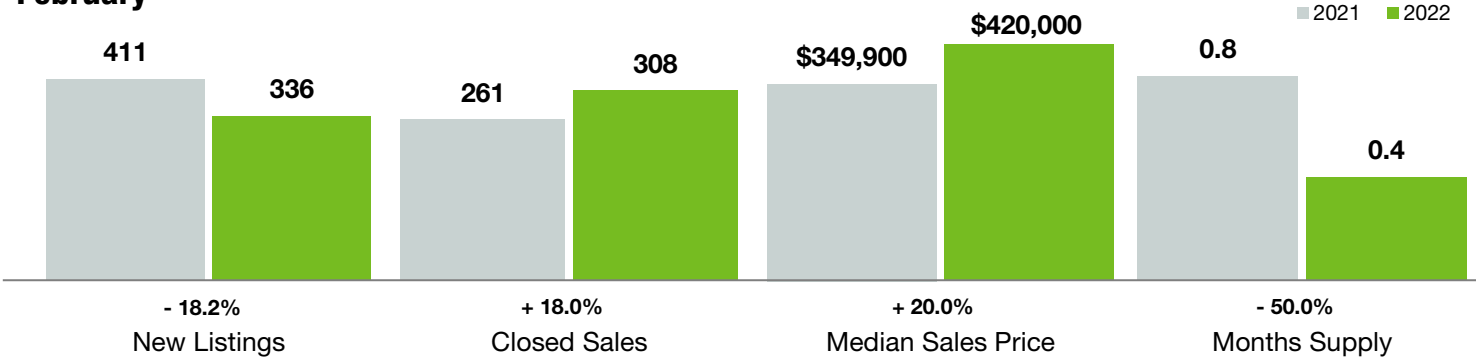
## Union County

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	411	336	- 18.2%	847	700	- 17.4%
Pending Sales	423	387	- 8.5%	820	718	- 12.4%
Closed Sales	261	308	+ 18.0%	535	585	+ 9.3%
Median Sales Price*	\$349,900	\$420,000	+ 20.0%	\$355,500	\$415,443	+ 16.9%
Average Sales Price*	\$389,590	\$498,068	+ 27.8%	\$402,969	\$484,831	+ 20.3%
Percent of Original List Price Received*	99.9%	101.8%	+ 1.9%	99.7%	101.3%	+ 1.6%
List to Close	86	83	- 3.5%	88	88	0.0%
Days on Market Until Sale	32	18	- 43.8%	32	21	- 34.4%
Cumulative Days on Market Until Sale	38	23	- 39.5%	35	25	- 28.6%
Average List Price	\$448,239	\$520,786	+ 16.2%	\$424,830	\$532,988	+ 25.5%
Inventory of Homes for Sale	315	161	- 48.9%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

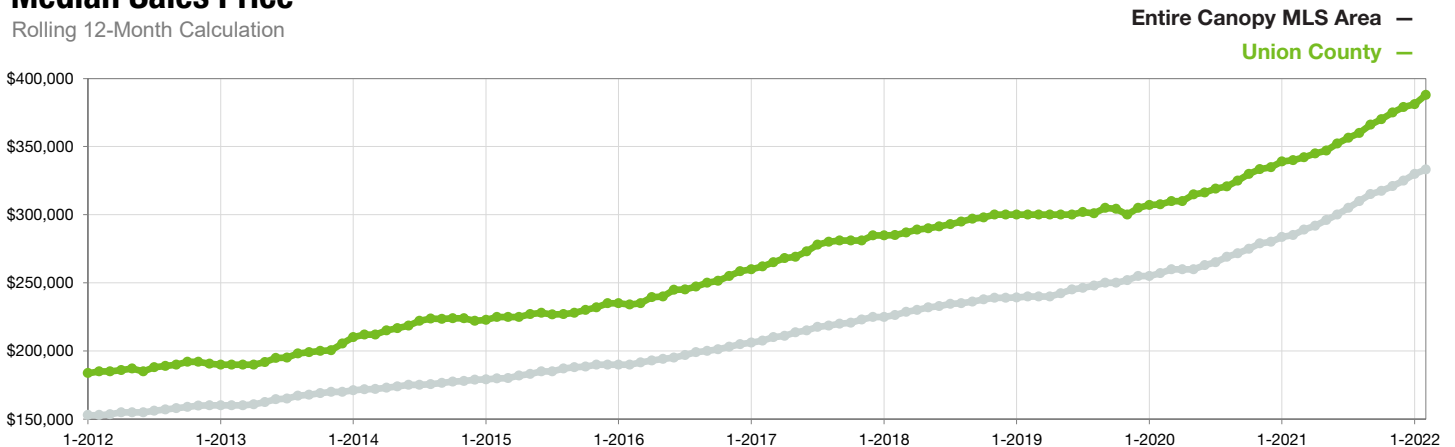
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### February



### Median Sales Price

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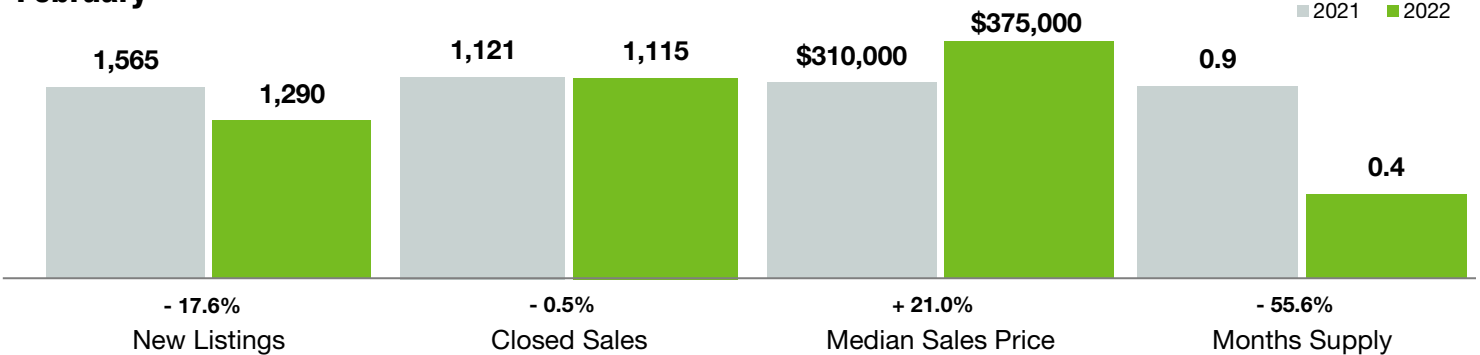
## City of Charlotte

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	1,565	<b>1,290</b>	- 17.6%	2,969	<b>2,488</b>	- 16.2%
Pending Sales	1,531	<b>1,331</b>	- 13.1%	2,982	<b>2,653</b>	- 11.0%
Closed Sales	1,121	<b>1,115</b>	- 0.5%	2,225	<b>2,255</b>	+ 1.3%
Median Sales Price*	\$310,000	<b>\$375,000</b>	+ 21.0%	\$300,000	<b>\$370,000</b>	+ 23.3%
Average Sales Price*	\$387,165	<b>\$447,582</b>	+ 15.6%	\$378,916	<b>\$440,486</b>	+ 16.2%
Percent of Original List Price Received*	99.4%	<b>101.6%</b>	+ 2.2%	99.2%	<b>101.3%</b>	+ 2.1%
List to Close	88	<b>76</b>	- 13.6%	83	<b>80</b>	- 3.6%
Days on Market Until Sale	31	<b>21</b>	- 32.3%	28	<b>21</b>	- 25.0%
Cumulative Days on Market Until Sale	36	<b>23</b>	- 36.1%	32	<b>22</b>	- 31.3%
Average List Price	\$435,538	<b>\$488,819</b>	+ 12.2%	\$424,893	<b>\$477,093</b>	+ 12.3%
Inventory of Homes for Sale	1,325	<b>598</b>	- 54.9%	--	--	--
Months Supply of Inventory	0.9	<b>0.4</b>	- 55.6%	--	--	--

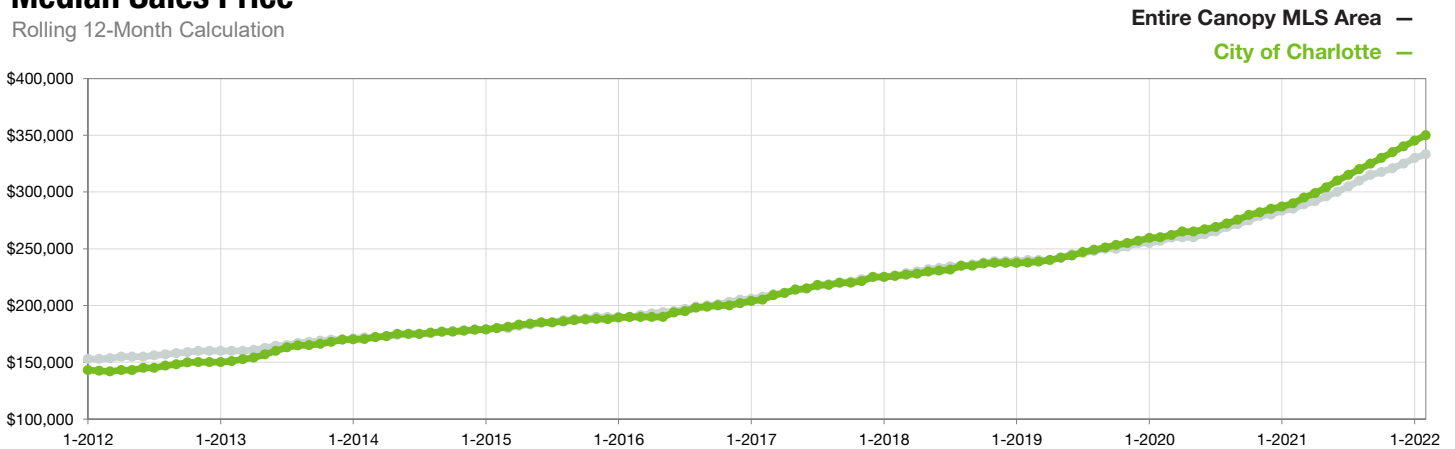
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### February



### Median Sales Price

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# Local Market Update for February 2022

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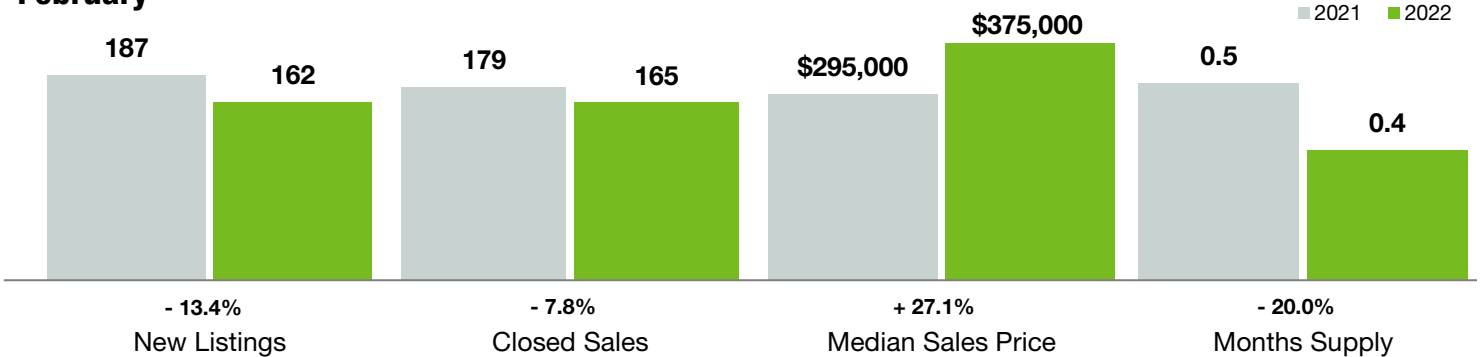
## Concord

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	187	162	- 13.4%	358	327	- 8.7%
Pending Sales	189	167	- 11.6%	363	348	- 4.1%
Closed Sales	179	165	- 7.8%	340	322	- 5.3%
Median Sales Price*	\$295,000	\$375,000	+ 27.1%	\$282,500	\$350,778	+ 24.2%
Average Sales Price*	\$301,035	\$384,521	+ 27.7%	\$290,017	\$367,957	+ 26.9%
Percent of Original List Price Received*	99.4%	102.3%	+ 2.9%	99.5%	102.4%	+ 2.9%
List to Close	76	75	- 1.3%	76	75	- 1.3%
Days on Market Until Sale	21	19	- 9.5%	21	19	- 9.5%
Cumulative Days on Market Until Sale	21	15	- 28.6%	21	16	- 23.8%
Average List Price	\$331,051	\$357,068	+ 7.9%	\$318,942	\$357,665	+ 12.1%
Inventory of Homes for Sale	112	77	- 31.3%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--

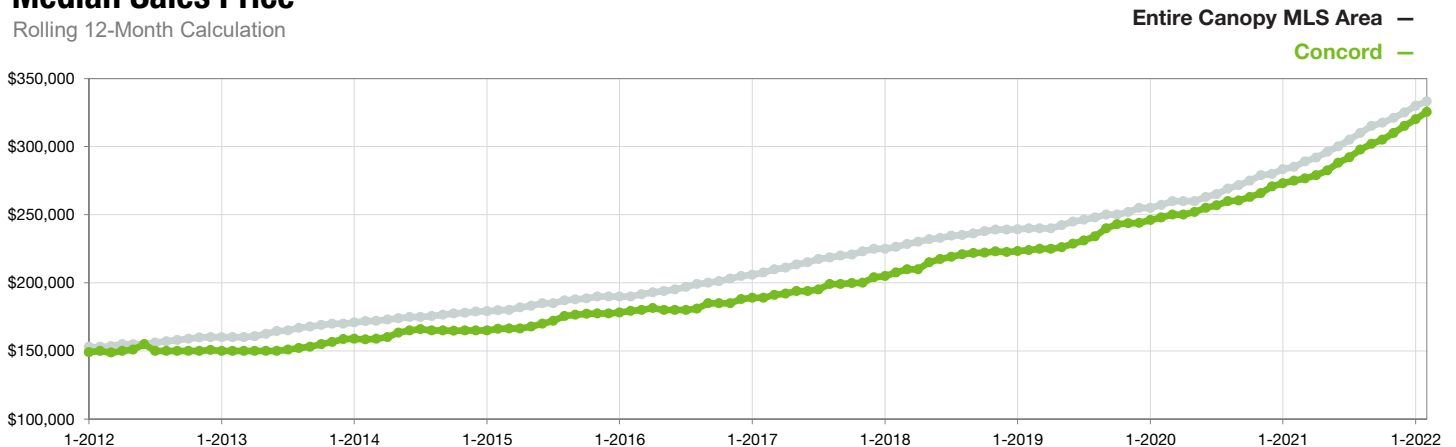
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### February



### Median Sales Price

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# Local Market Update for February 2022

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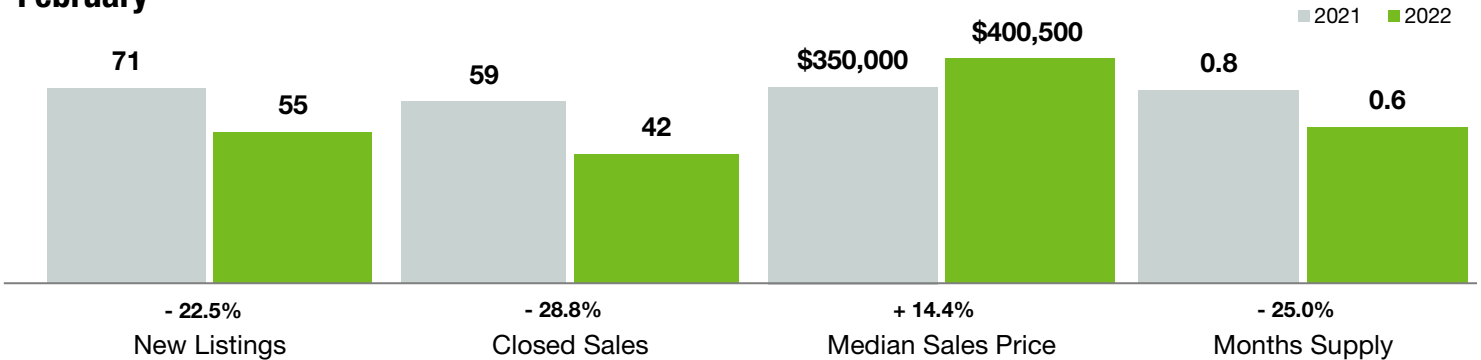
## Cornelius

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	71	55	- 22.5%	132	110	- 16.7%
Pending Sales	71	50	- 29.6%	135	98	- 27.4%
Closed Sales	59	42	- 28.8%	111	80	- 27.9%
Median Sales Price*	\$350,000	\$400,500	+ 14.4%	\$350,000	\$425,000	+ 21.4%
Average Sales Price*	\$541,146	\$647,487	+ 19.7%	\$555,826	\$629,262	+ 13.2%
Percent of Original List Price Received*	98.9%	101.2%	+ 2.3%	98.4%	101.2%	+ 2.8%
List to Close	121	51	- 57.9%	96	54	- 43.8%
Days on Market Until Sale	58	16	- 72.4%	43	15	- 65.1%
Cumulative Days on Market Until Sale	60	19	- 68.3%	51	16	- 68.6%
Average List Price	\$458,875	\$972,373	+ 111.9%	\$647,856	\$781,489	+ 20.6%
Inventory of Homes for Sale	61	43	- 29.5%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

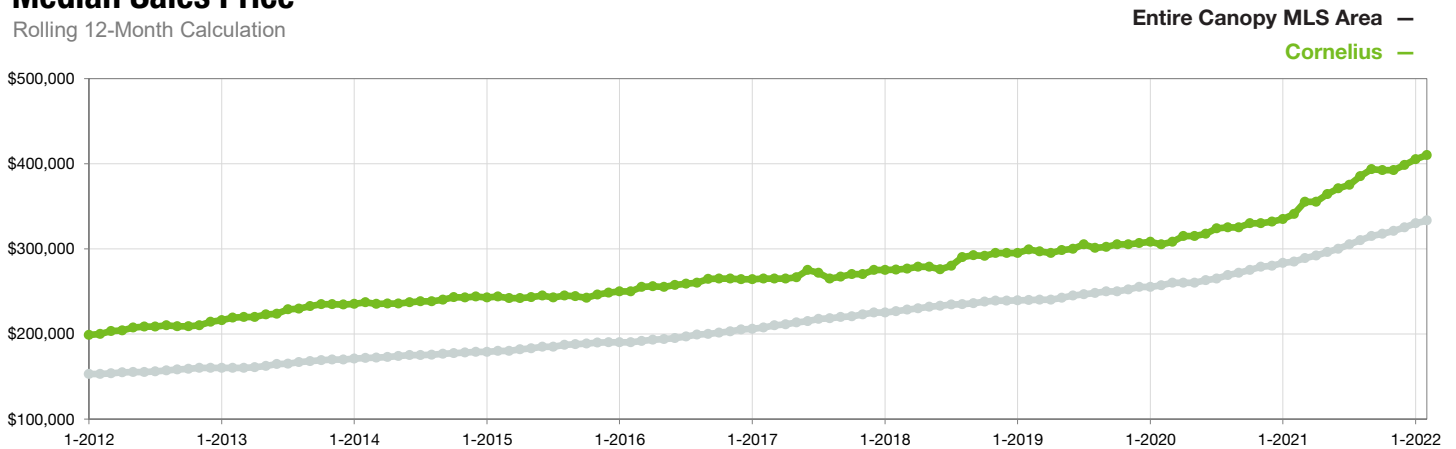
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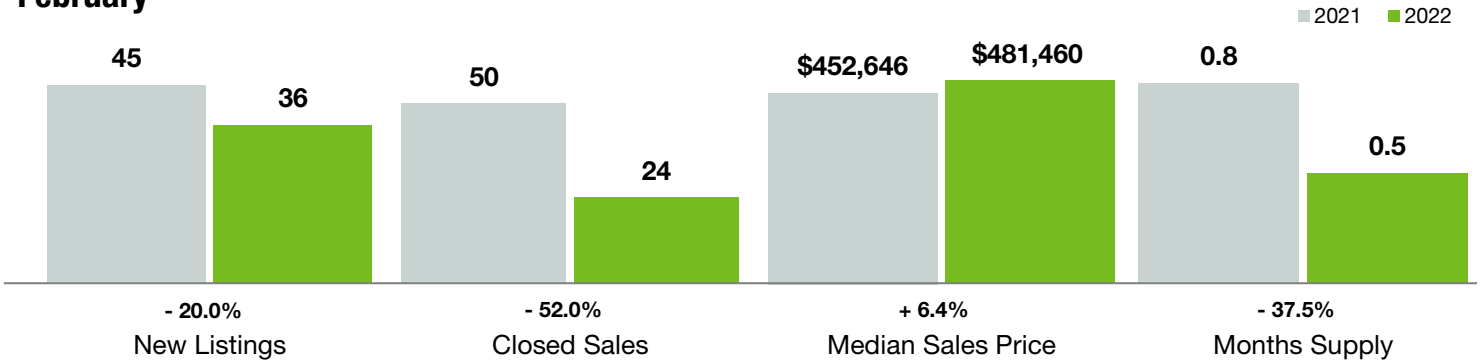
## Davidson

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	45	36	- 20.0%	81	61	- 24.7%
Pending Sales	39	36	- 7.7%	75	64	- 14.7%
Closed Sales	50	24	- 52.0%	87	57	- 34.5%
Median Sales Price*	\$452,646	\$481,460	+ 6.4%	\$446,054	\$475,000	+ 6.5%
Average Sales Price*	\$522,620	\$587,523	+ 12.4%	\$539,632	\$608,639	+ 12.8%
Percent of Original List Price Received*	98.9%	100.2%	+ 1.3%	98.9%	99.9%	+ 1.0%
List to Close	154	87	- 43.5%	128	99	- 22.7%
Days on Market Until Sale	60	37	- 38.3%	48	46	- 4.2%
Cumulative Days on Market Until Sale	40	35	- 12.5%	35	45	+ 28.6%
Average List Price	\$540,357	\$653,567	+ 21.0%	\$566,730	\$700,873	+ 23.7%
Inventory of Homes for Sale	48	20	- 58.3%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

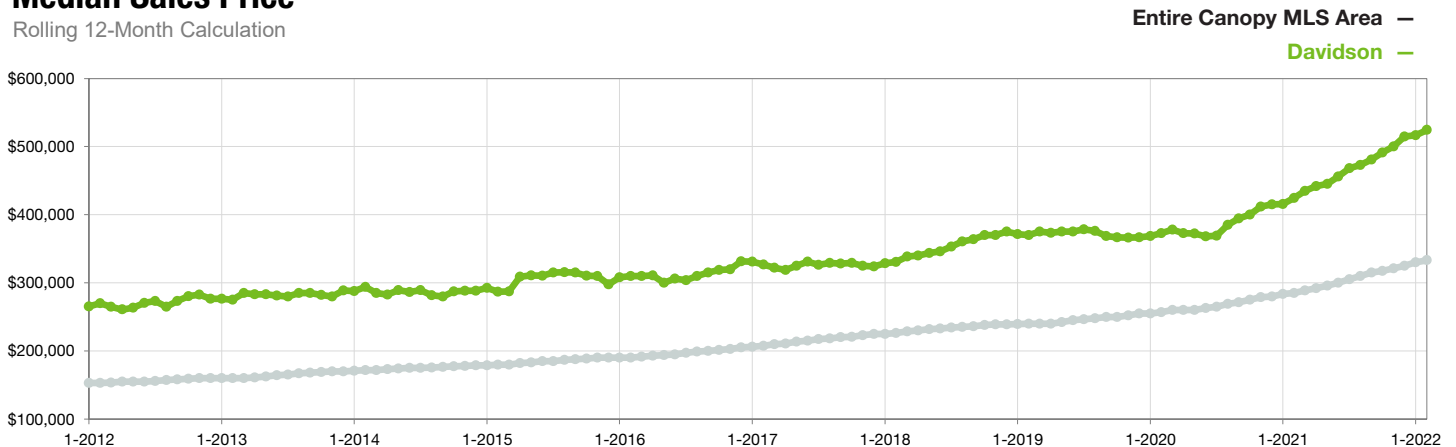
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### February



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# Local Market Update for February 2022



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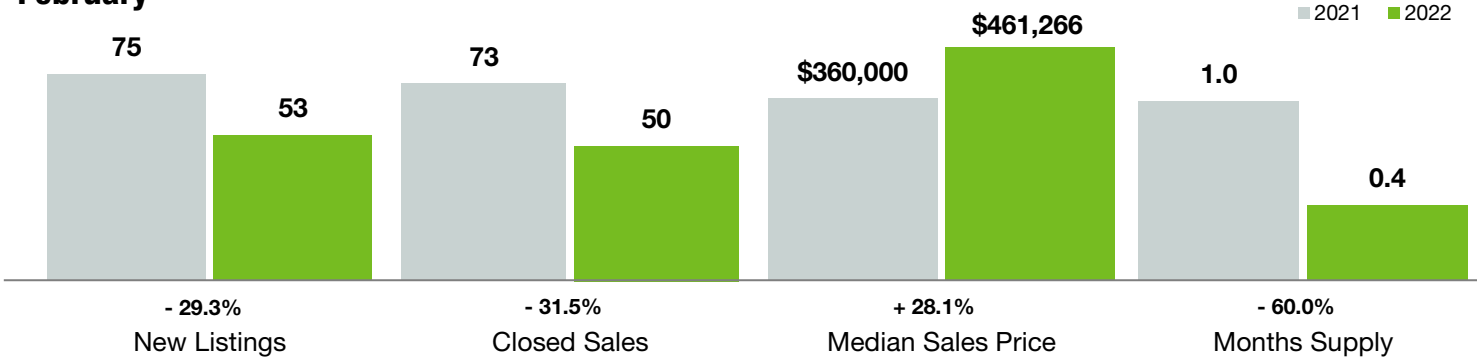
## Denver

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	75	53	- 29.3%	149	102	- 31.5%
Pending Sales	84	56	- 33.3%	163	101	- 38.0%
Closed Sales	73	50	- 31.5%	134	101	- 24.6%
Median Sales Price*	\$360,000	\$461,266	+ 28.1%	\$364,306	\$479,000	+ 31.5%
Average Sales Price*	\$501,780	\$572,080	+ 14.0%	\$471,707	\$553,467	+ 17.3%
Percent of Original List Price Received*	99.2%	101.2%	+ 2.0%	99.1%	100.3%	+ 1.2%
List to Close	101	138	+ 36.6%	113	112	- 0.9%
Days on Market Until Sale	47	53	+ 12.8%	51	34	- 33.3%
Cumulative Days on Market Until Sale	59	27	- 54.2%	60	21	- 65.0%
Average List Price	\$459,685	\$638,991	+ 39.0%	\$510,786	\$564,843	+ 10.6%
Inventory of Homes for Sale	83	31	- 62.7%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

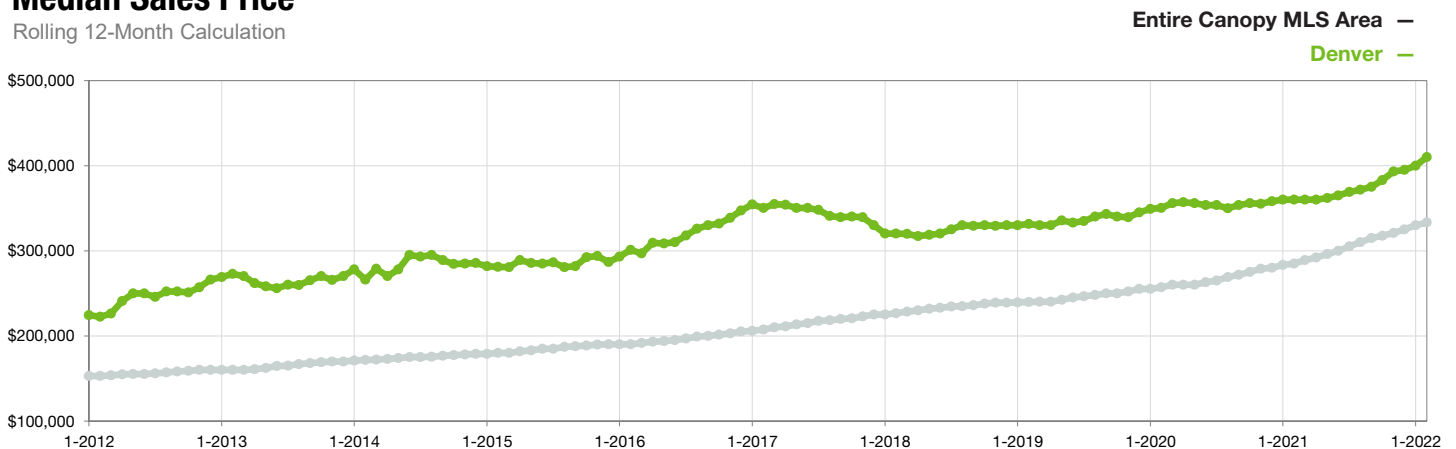
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### February



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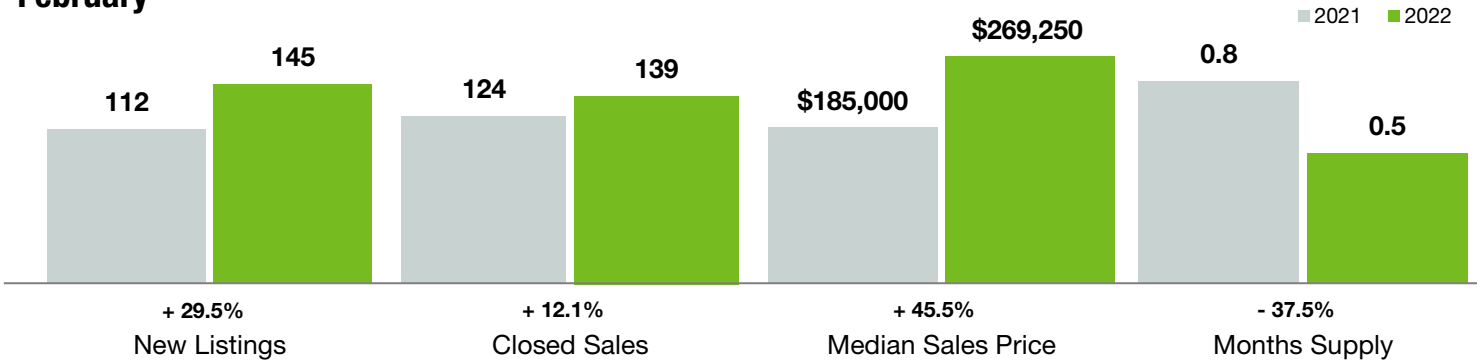
## Gastonia

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	112	145	+ 29.5%	258	295	+ 14.3%
Pending Sales	115	162	+ 40.9%	267	315	+ 18.0%
Closed Sales	124	139	+ 12.1%	219	265	+ 21.0%
Median Sales Price*	\$185,000	\$269,250	+ 45.5%	\$194,000	\$272,000	+ 40.2%
Average Sales Price*	\$206,938	\$282,238	+ 36.4%	\$210,554	\$278,688	+ 32.4%
Percent of Original List Price Received*	98.3%	99.0%	+ 0.7%	97.7%	99.7%	+ 2.0%
List to Close	72	80	+ 11.1%	78	83	+ 6.4%
Days on Market Until Sale	26	20	- 23.1%	30	19	- 36.7%
Cumulative Days on Market Until Sale	26	20	- 23.1%	29	21	- 27.6%
Average List Price	\$225,519	\$270,096	+ 19.8%	\$223,763	\$283,462	+ 26.7%
Inventory of Homes for Sale	122	89	- 27.0%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

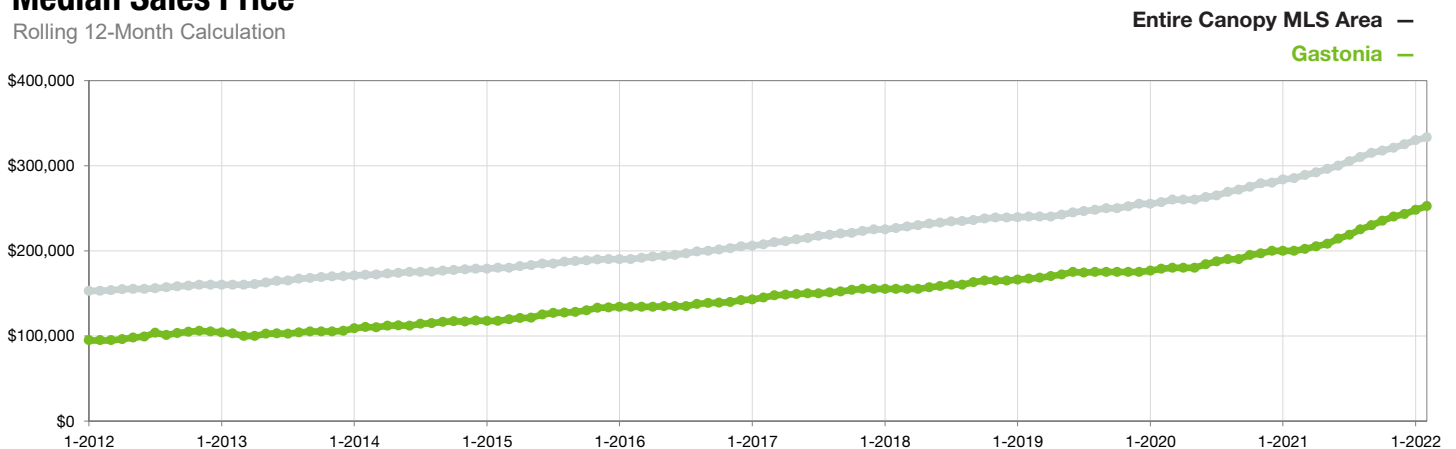
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### February



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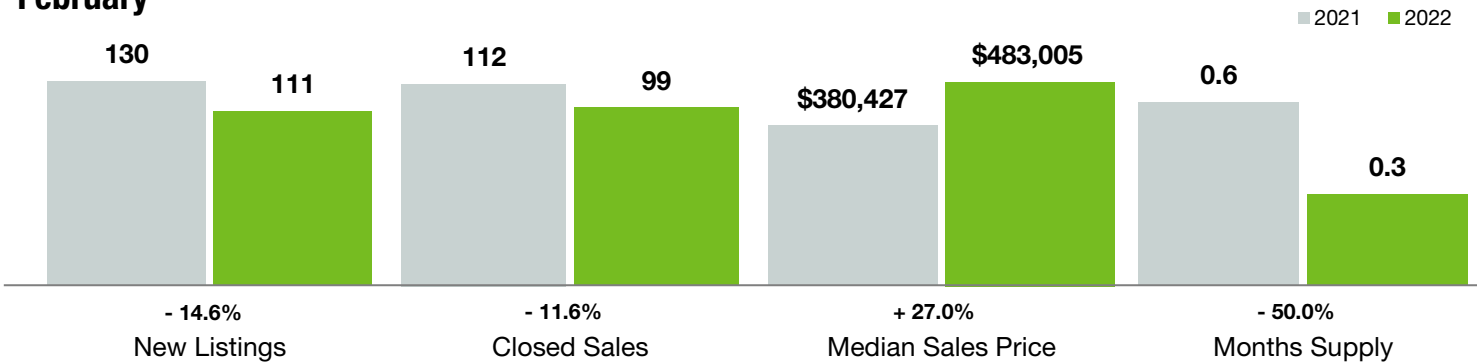
## Huntersville

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	130	111	- 14.6%	265	229	- 13.6%
Pending Sales	128	117	- 8.6%	265	239	- 9.8%
Closed Sales	112	99	- 11.6%	221	221	0.0%
Median Sales Price*	\$380,427	\$483,005	+ 27.0%	\$366,000	\$465,000	+ 27.0%
Average Sales Price*	\$405,595	\$522,441	+ 28.8%	\$384,876	\$513,415	+ 33.4%
Percent of Original List Price Received*	100.7%	102.3%	+ 1.6%	100.5%	102.3%	+ 1.8%
List to Close	104	103	- 1.0%	95	96	+ 1.1%
Days on Market Until Sale	44	32	- 27.3%	31	28	- 9.7%
Cumulative Days on Market Until Sale	39	32	- 17.9%	31	28	- 9.7%
Average List Price	\$408,160	\$493,669	+ 20.9%	\$430,635	\$518,576	+ 20.4%
Inventory of Homes for Sale	97	44	- 54.6%	--	--	--
Months Supply of Inventory	0.6	0.3	- 50.0%	--	--	--

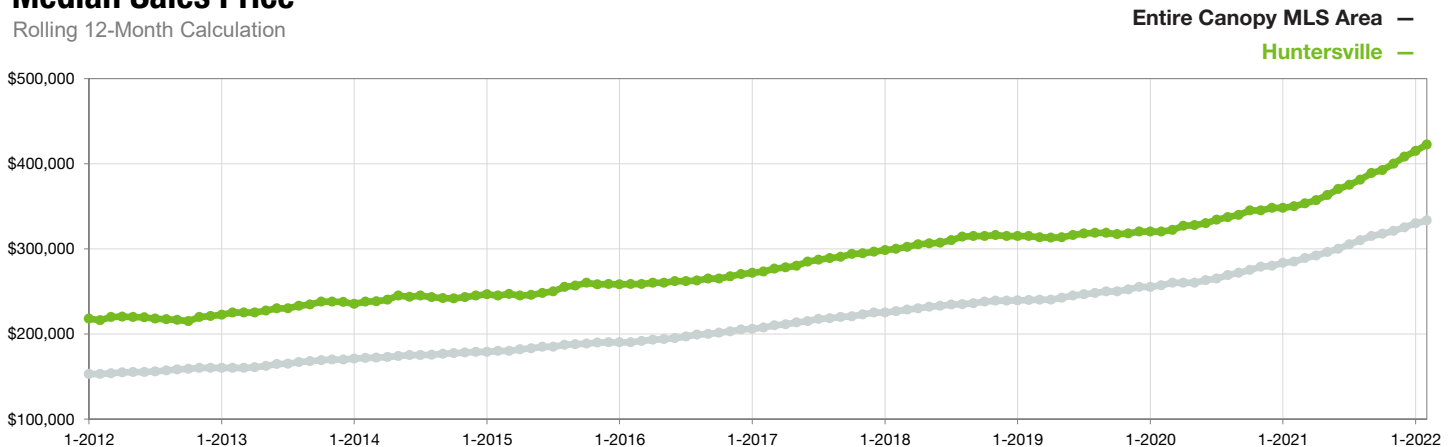
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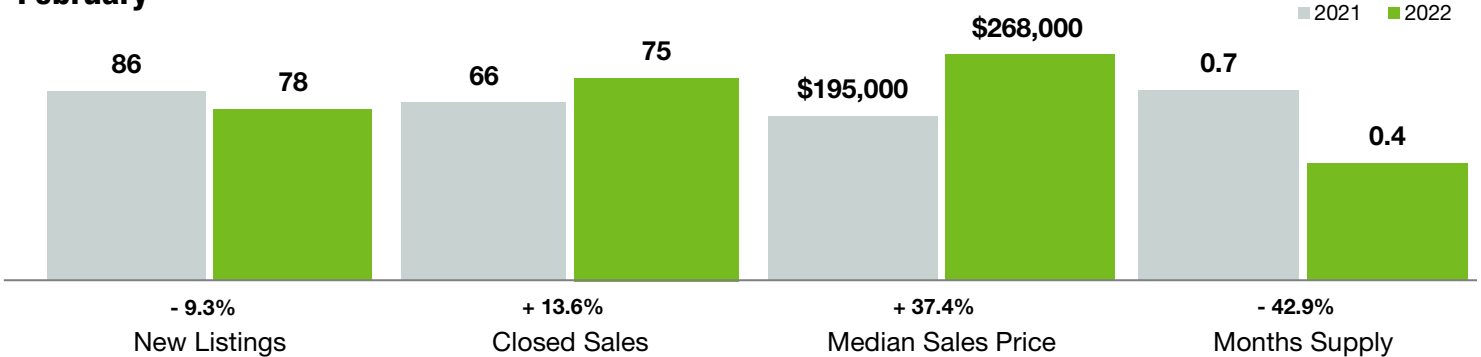
## Kannapolis

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	86	78	- 9.3%	152	152	0.0%
Pending Sales	81	86	+ 6.2%	150	163	+ 8.7%
Closed Sales	66	75	+ 13.6%	129	154	+ 19.4%
Median Sales Price*	\$195,000	\$268,000	+ 37.4%	\$195,000	\$258,000	+ 32.3%
Average Sales Price*	\$211,761	\$270,974	+ 28.0%	\$226,664	\$262,344	+ 15.7%
Percent of Original List Price Received*	97.5%	100.3%	+ 2.9%	97.1%	99.7%	+ 2.7%
List to Close	61	63	+ 3.3%	64	64	0.0%
Days on Market Until Sale	20	20	0.0%	16	20	+ 25.0%
Cumulative Days on Market Until Sale	26	22	- 15.4%	20	19	- 5.0%
Average List Price	\$209,256	\$309,397	+ 47.9%	\$215,657	\$296,646	+ 37.6%
Inventory of Homes for Sale	57	40	- 29.8%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

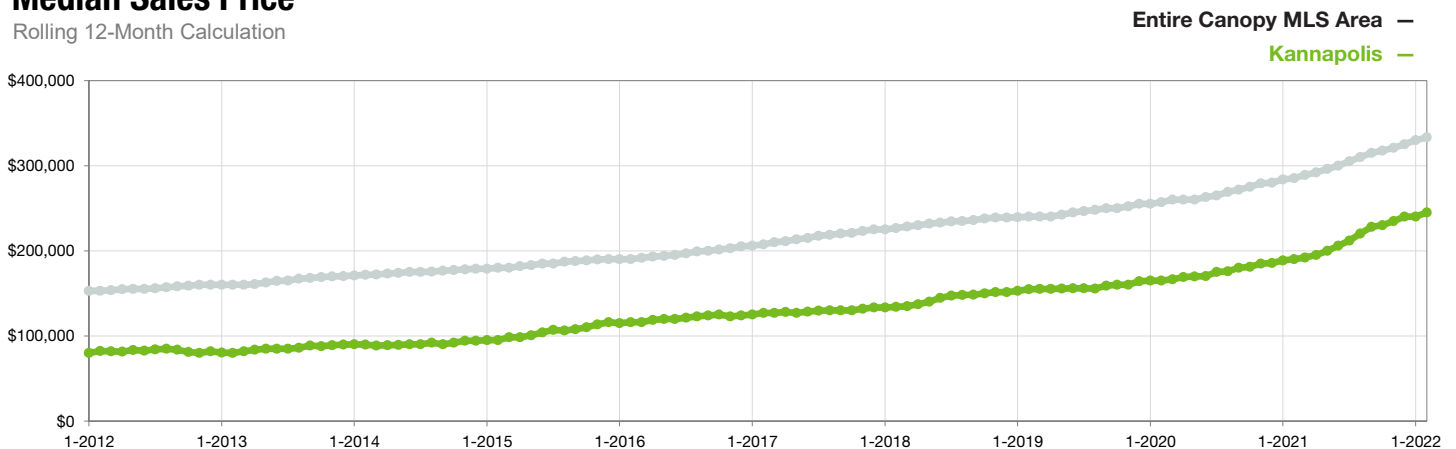
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### February



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# Local Market Update for February 2022

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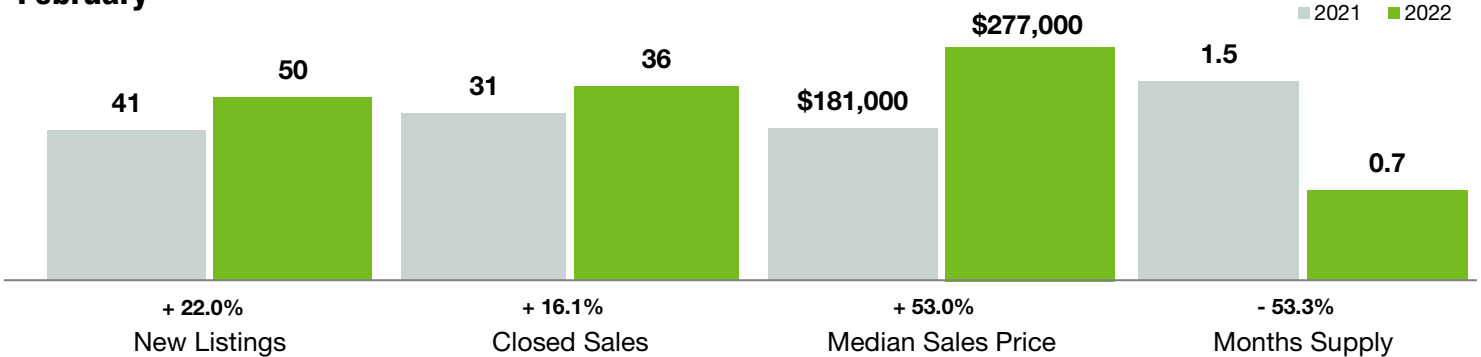
## Lincolnton

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	41	50	+ 22.0%	75	86	+ 14.7%
Pending Sales	40	55	+ 37.5%	85	106	+ 24.7%
Closed Sales	31	36	+ 16.1%	56	62	+ 10.7%
Median Sales Price*	\$181,000	\$277,000	+ 53.0%	\$192,000	\$275,000	+ 43.2%
Average Sales Price*	\$181,396	\$286,739	+ 58.1%	\$202,492	\$295,505	+ 45.9%
Percent of Original List Price Received*	96.8%	99.8%	+ 3.1%	97.1%	98.4%	+ 1.3%
List to Close	70	102	+ 45.7%	76	87	+ 14.5%
Days on Market Until Sale	23	45	+ 95.7%	26	35	+ 34.6%
Cumulative Days on Market Until Sale	30	55	+ 83.3%	30	40	+ 33.3%
Average List Price	\$243,542	\$329,468	+ 35.3%	\$238,735	\$324,024	+ 35.7%
Inventory of Homes for Sale	57	32	- 43.9%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

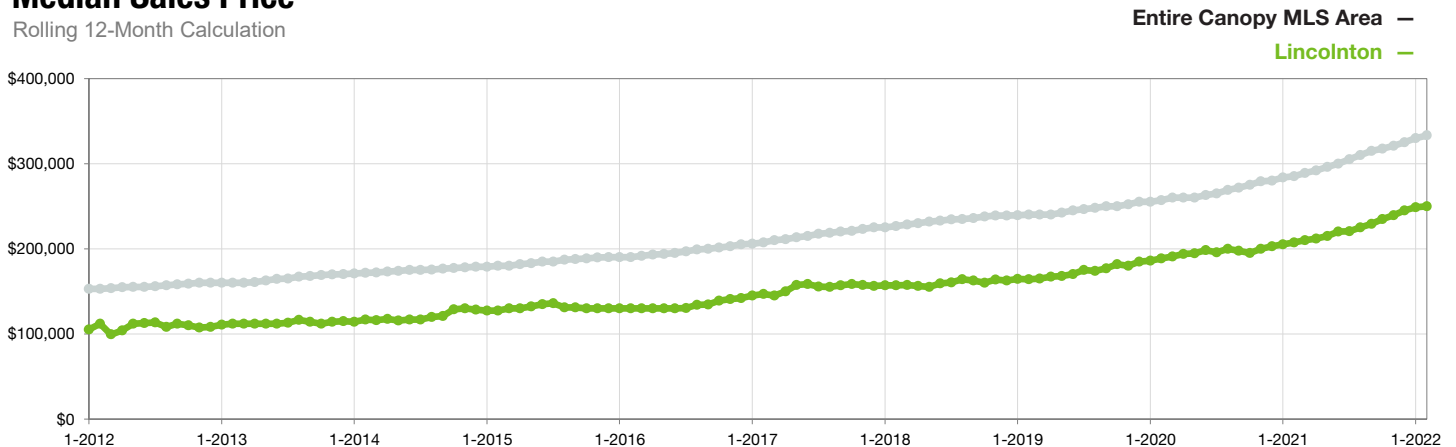
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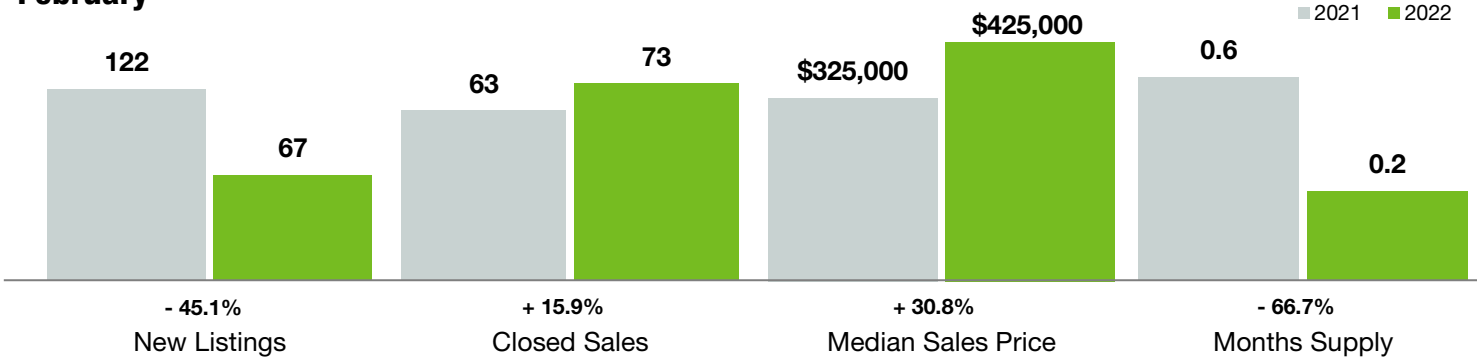
## Matthews

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	122	67	- 45.1%	207	151	- 27.1%
Pending Sales	98	67	- 31.6%	195	158	- 19.0%
Closed Sales	63	73	+ 15.9%	157	142	- 9.6%
Median Sales Price*	\$325,000	\$425,000	+ 30.8%	\$342,000	\$398,750	+ 16.6%
Average Sales Price*	\$400,877	\$468,553	+ 16.9%	\$395,065	\$480,464	+ 21.6%
Percent of Original List Price Received*	99.9%	102.0%	+ 2.1%	99.7%	101.5%	+ 1.8%
List to Close	75	68	- 9.3%	88	63	- 28.4%
Days on Market Until Sale	23	14	- 39.1%	27	16	- 40.7%
Cumulative Days on Market Until Sale	23	15	- 34.8%	23	16	- 30.4%
Average List Price	\$391,032	\$502,658	+ 28.5%	\$388,807	\$483,844	+ 24.4%
Inventory of Homes for Sale	62	27	- 56.5%	--	--	--
Months Supply of Inventory	0.6	0.2	- 66.7%	--	--	--

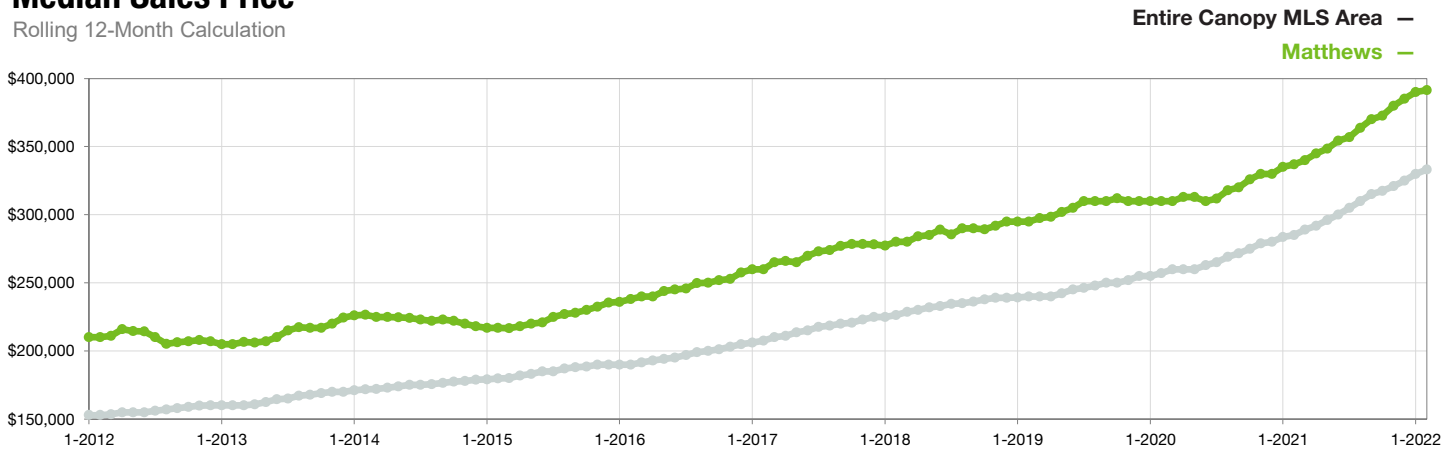
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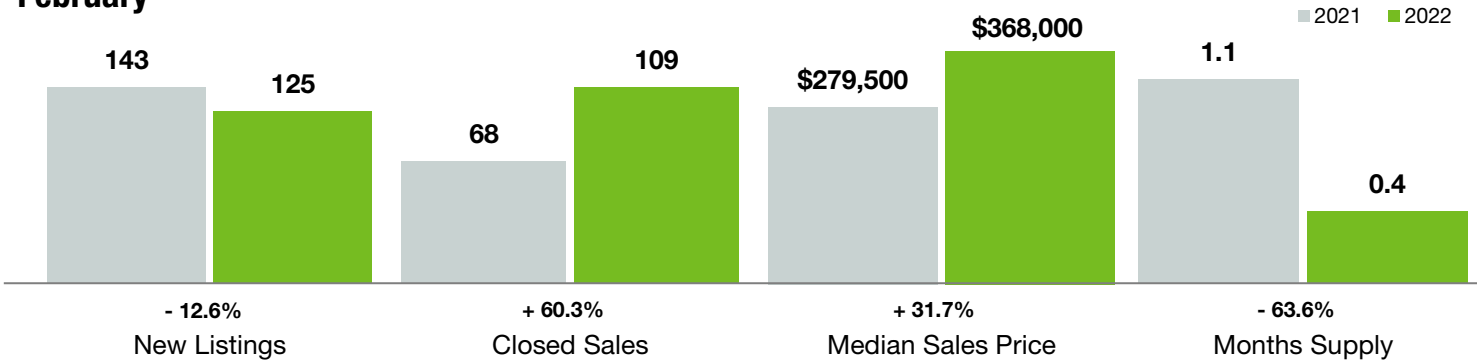
## Monroe

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	143	125	- 12.6%	308	253	- 17.9%
Pending Sales	146	135	- 7.5%	271	255	- 5.9%
Closed Sales	68	109	+ 60.3%	133	224	+ 68.4%
Median Sales Price*	\$279,500	\$368,000	+ 31.7%	\$262,000	\$371,618	+ 41.8%
Average Sales Price*	\$289,407	\$372,126	+ 28.6%	\$280,972	\$370,968	+ 32.0%
Percent of Original List Price Received*	100.4%	102.4%	+ 2.0%	100.0%	101.1%	+ 1.1%
List to Close	73	64	- 12.3%	75	84	+ 12.0%
Days on Market Until Sale	25	14	- 44.0%	26	21	- 19.2%
Cumulative Days on Market Until Sale	36	18	- 50.0%	29	24	- 17.2%
Average List Price	\$303,529	\$387,360	+ 27.6%	\$296,527	\$393,356	+ 32.7%
Inventory of Homes for Sale	129	55	- 57.4%	--	--	--
Months Supply of Inventory	1.1	0.4	- 63.6%	--	--	--

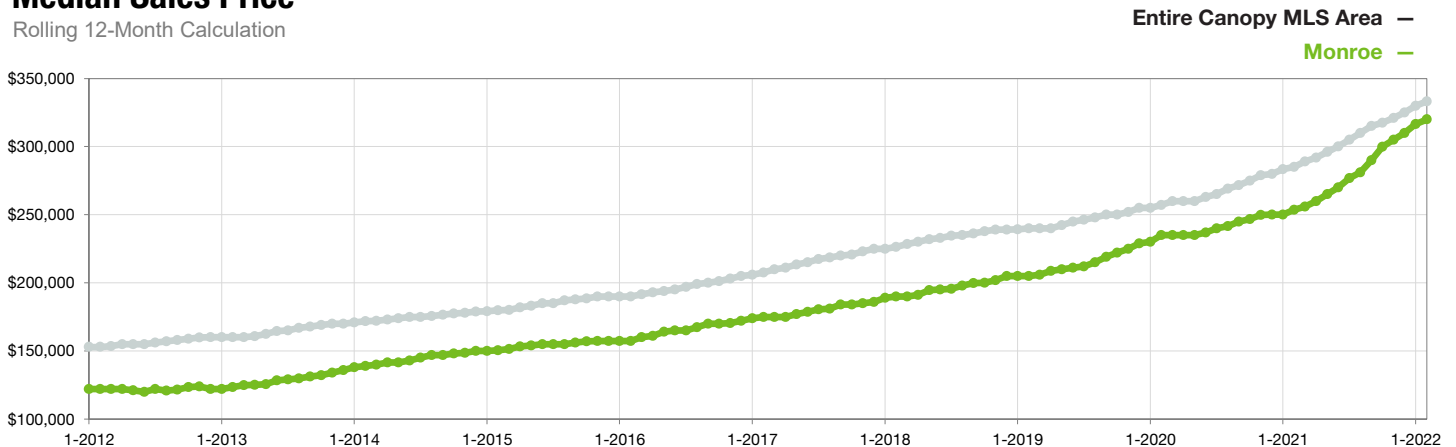
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### February



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for February 2022

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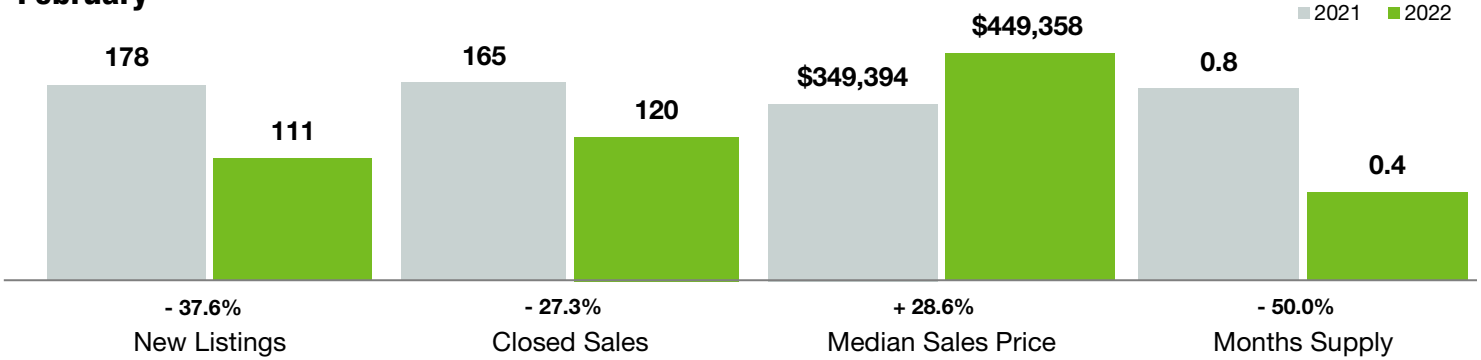
## Mooreville

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	178	111	- 37.6%	386	229	- 40.7%
Pending Sales	202	129	- 36.1%	425	262	- 38.4%
Closed Sales	165	120	- 27.3%	343	267	- 22.2%
Median Sales Price*	\$349,394	\$449,358	+ 28.6%	\$349,394	\$430,000	+ 23.1%
Average Sales Price*	\$401,211	\$537,873	+ 34.1%	\$424,759	\$540,526	+ 27.3%
Percent of Original List Price Received*	100.3%	99.9%	- 0.4%	100.0%	99.3%	- 0.7%
List to Close	103	78	- 24.3%	96	82	- 14.6%
Days on Market Until Sale	44	25	- 43.2%	35	26	- 25.7%
Cumulative Days on Market Until Sale	49	28	- 42.9%	38	27	- 28.9%
Average List Price	\$552,999	\$611,232	+ 10.5%	\$498,556	\$622,851	+ 24.9%
Inventory of Homes for Sale	175	69	- 60.6%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

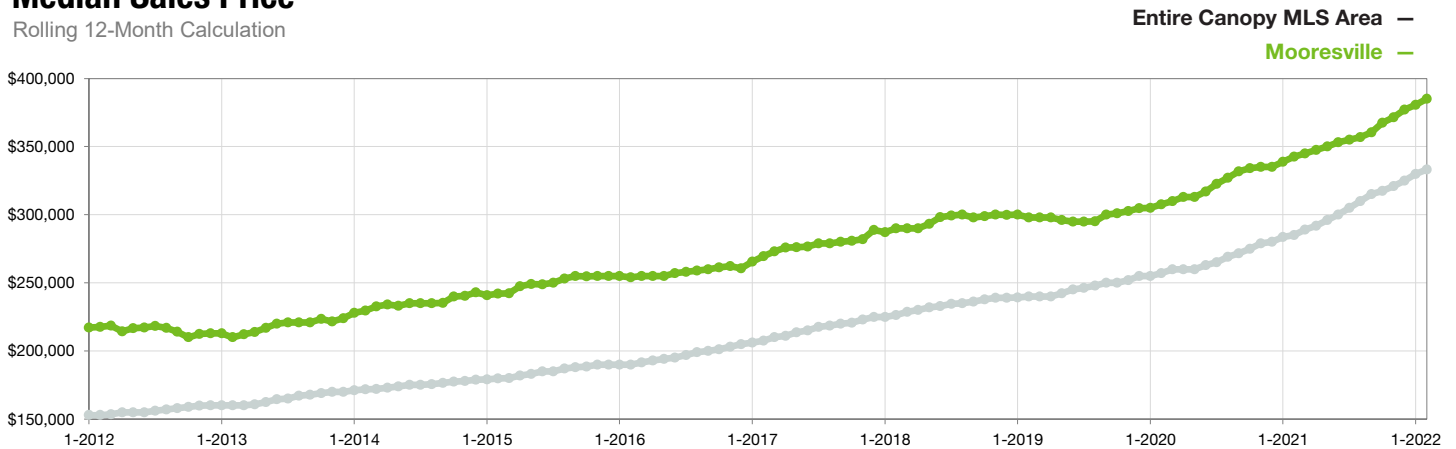
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### February



### Median Sales Price

Rolling 12-Month Calculation



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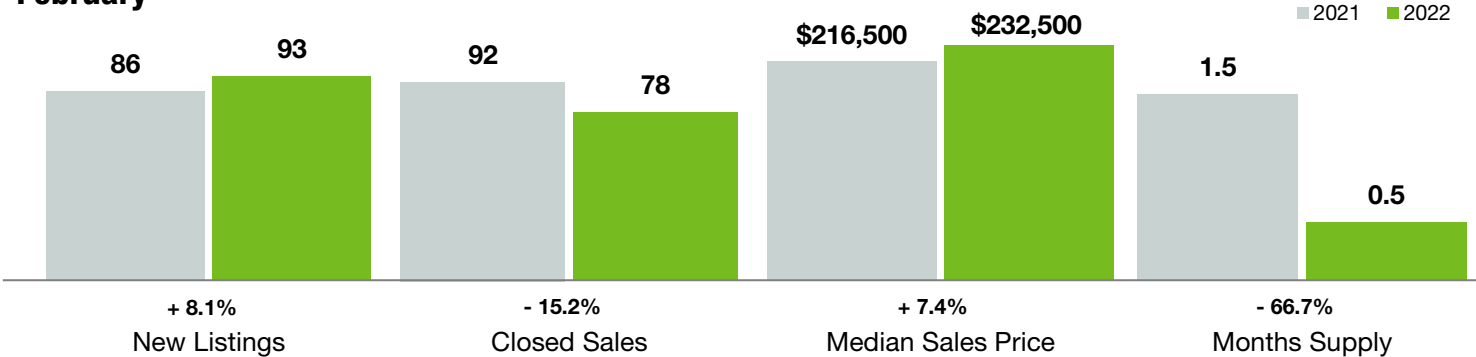
## Salisbury

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	86	93	+ 8.1%	179	174	- 2.8%
Pending Sales	85	104	+ 22.4%	178	184	+ 3.4%
Closed Sales	92	78	- 15.2%	159	160	+ 0.6%
Median Sales Price*	\$216,500	\$232,500	+ 7.4%	\$207,000	\$235,000	+ 13.5%
Average Sales Price*	\$213,473	\$252,805	+ 18.4%	\$216,677	\$268,282	+ 23.8%
Percent of Original List Price Received*	97.4%	99.3%	+ 2.0%	97.7%	99.0%	+ 1.3%
List to Close	90	67	- 25.6%	93	78	- 16.1%
Days on Market Until Sale	26	25	- 3.8%	27	25	- 7.4%
Cumulative Days on Market Until Sale	27	27	0.0%	28	32	+ 14.3%
Average List Price	\$251,755	\$261,357	+ 3.8%	\$244,573	\$270,139	+ 10.5%
Inventory of Homes for Sale	146	53	- 63.7%	--	--	--
Months Supply of Inventory	1.5	0.5	- 66.7%	--	--	--

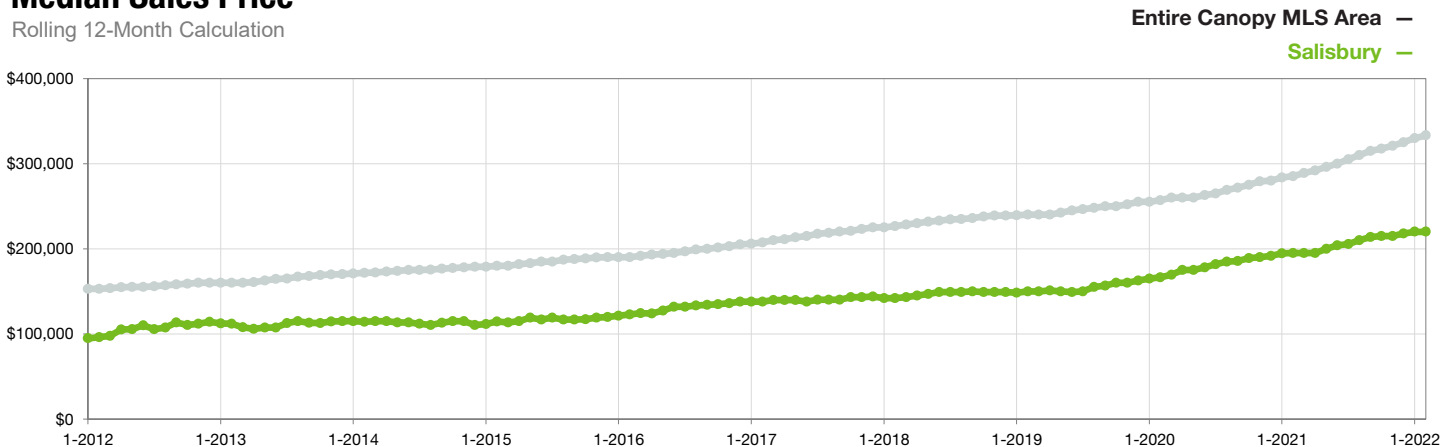
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### February



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for February 2022

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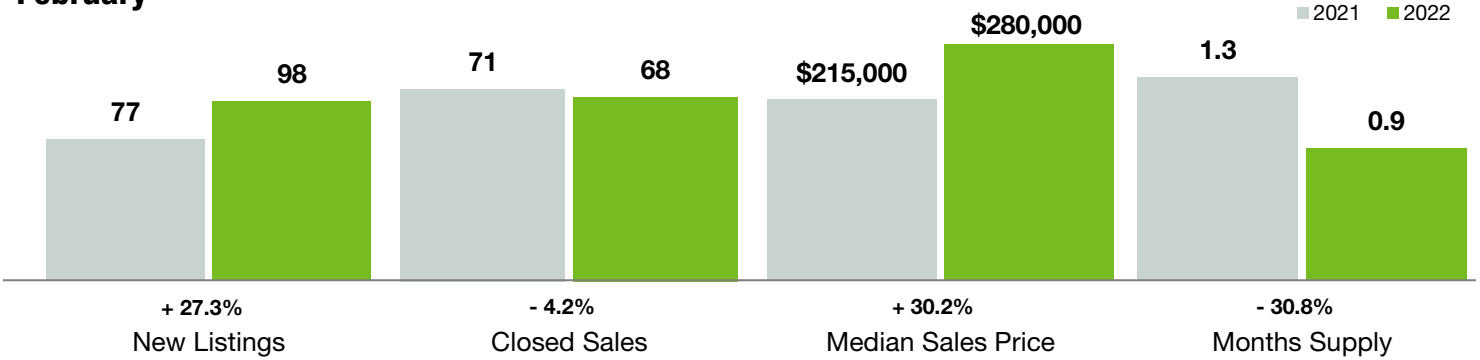
## Statesville

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	77	98	+ 27.3%	150	178	+ 18.7%
Pending Sales	73	104	+ 42.5%	160	187	+ 16.9%
Closed Sales	71	68	- 4.2%	156	154	- 1.3%
Median Sales Price*	\$215,000	\$280,000	+ 30.2%	\$203,500	\$261,500	+ 28.5%
Average Sales Price*	\$226,217	\$301,591	+ 33.3%	\$221,314	\$289,339	+ 30.7%
Percent of Original List Price Received*	96.9%	99.7%	+ 2.9%	96.9%	99.7%	+ 2.9%
List to Close	84	59	- 29.8%	84	60	- 28.6%
Days on Market Until Sale	30	21	- 30.0%	29	19	- 34.5%
Cumulative Days on Market Until Sale	27	23	- 14.8%	29	20	- 31.0%
Average List Price	\$213,382	\$284,666	+ 33.4%	\$227,740	\$284,014	+ 24.7%
Inventory of Homes for Sale	118	87	- 26.3%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

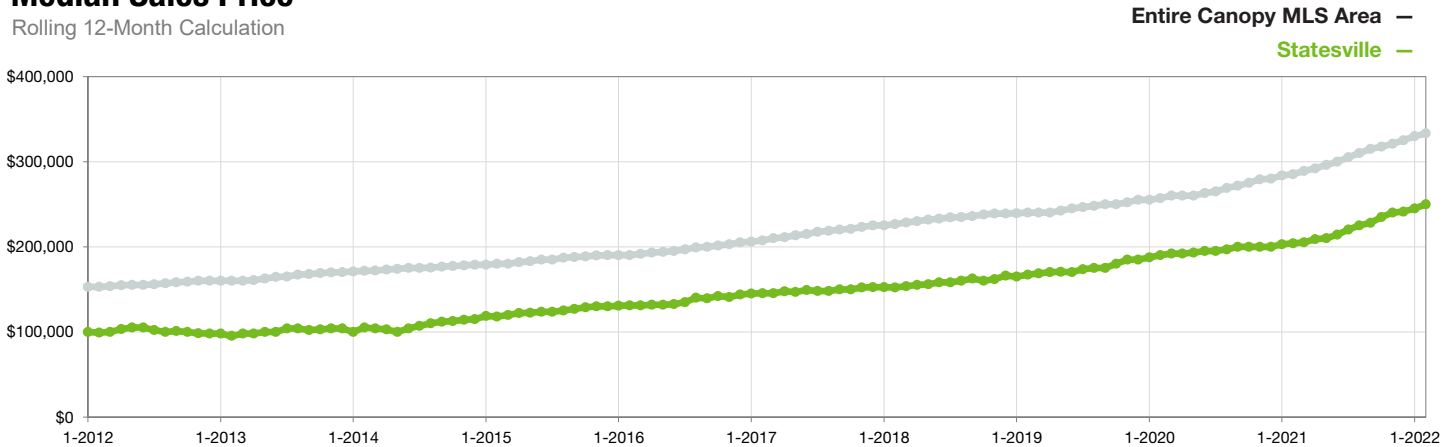
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### February



### Median Sales Price

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# Local Market Update for February 2022

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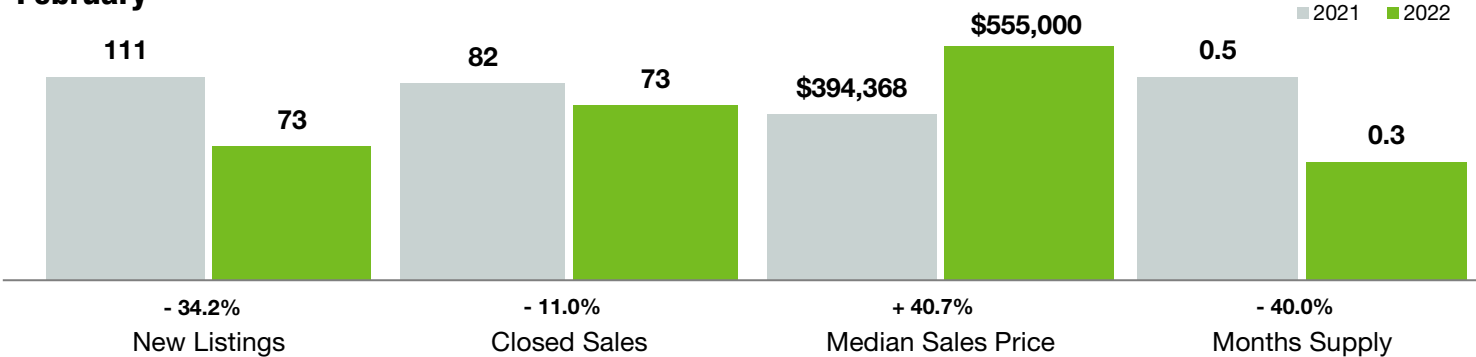
## Waxhaw

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	111	73	- 34.2%	227	151	- 33.5%
Pending Sales	134	85	- 36.6%	253	159	- 37.2%
Closed Sales	82	73	- 11.0%	166	135	- 18.7%
Median Sales Price*	\$394,368	\$555,000	+ 40.7%	\$397,598	\$555,000	+ 39.6%
Average Sales Price*	\$441,327	\$657,620	+ 49.0%	\$465,911	\$644,680	+ 38.4%
Percent of Original List Price Received*	99.7%	103.5%	+ 3.8%	100.0%	102.8%	+ 2.8%
List to Close	106	81	- 23.6%	99	73	- 26.3%
Days on Market Until Sale	44	19	- 56.8%	39	19	- 51.3%
Cumulative Days on Market Until Sale	51	17	- 66.7%	42	15	- 64.3%
Average List Price	\$583,339	\$662,170	+ 13.5%	\$543,226	\$684,270	+ 26.0%
Inventory of Homes for Sale	62	28	- 54.8%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

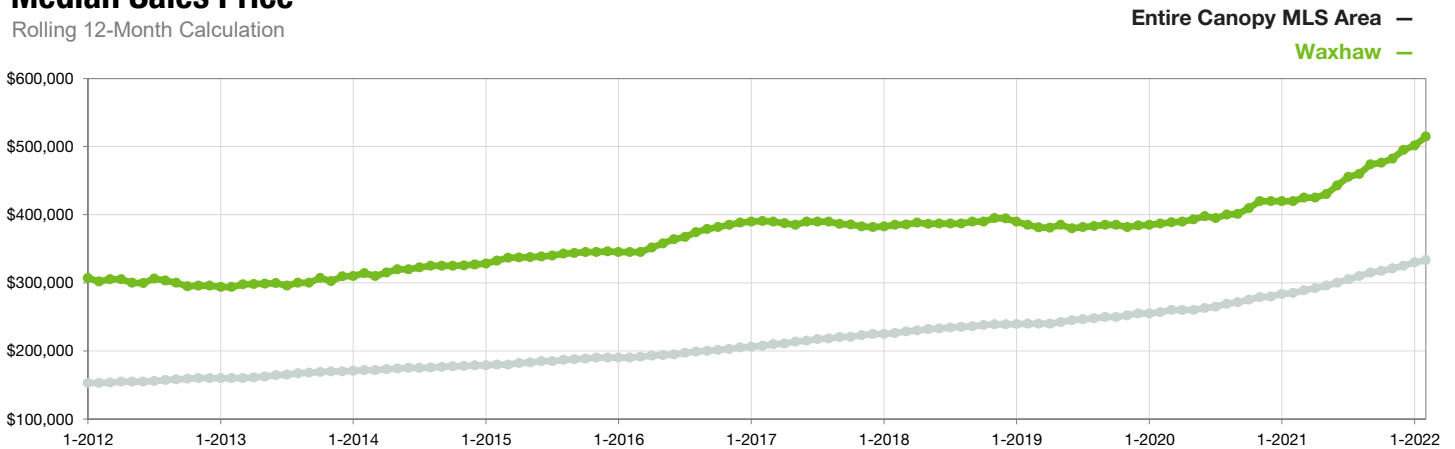
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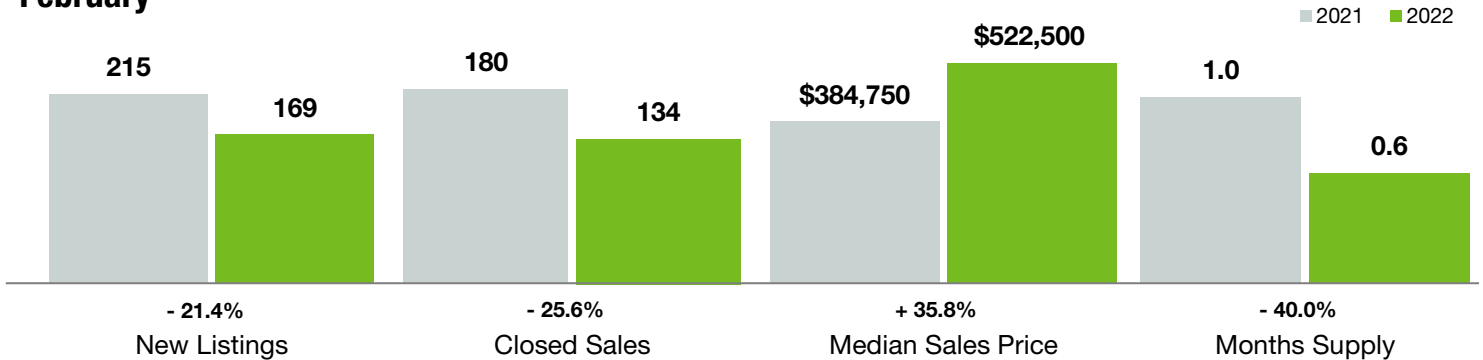
## Lake Norman

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	215	169	- 21.4%	466	297	- 36.3%
Pending Sales	236	172	- 27.1%	467	314	- 32.8%
Closed Sales	180	134	- 25.6%	368	296	- 19.6%
Median Sales Price*	\$384,750	\$522,500	+ 35.8%	\$395,154	\$508,975	+ 28.8%
Average Sales Price*	\$558,709	\$759,246	+ 35.9%	\$565,796	\$709,845	+ 25.5%
Percent of Original List Price Received*	99.1%	100.0%	+ 0.9%	98.9%	99.5%	+ 0.6%
List to Close	108	98	- 9.3%	101	96	- 5.0%
Days on Market Until Sale	46	34	- 26.1%	39	30	- 23.1%
Cumulative Days on Market Until Sale	55	36	- 34.5%	47	30	- 36.2%
Average List Price	\$624,605	\$869,399	+ 39.2%	\$650,335	\$839,479	+ 29.1%
Inventory of Homes for Sale	255	129	- 49.4%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

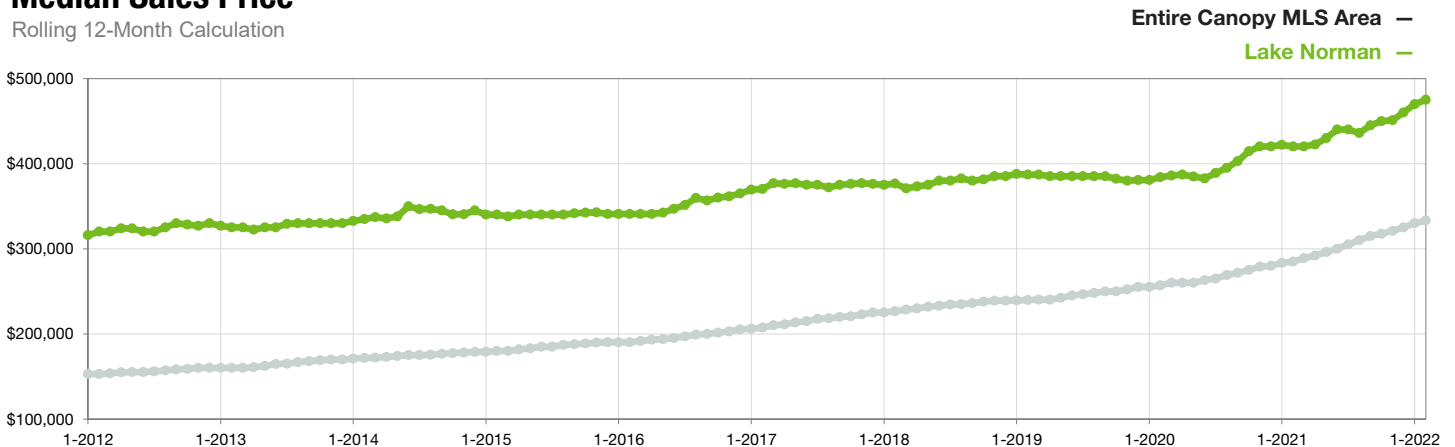
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# Local Market Update for February 2022

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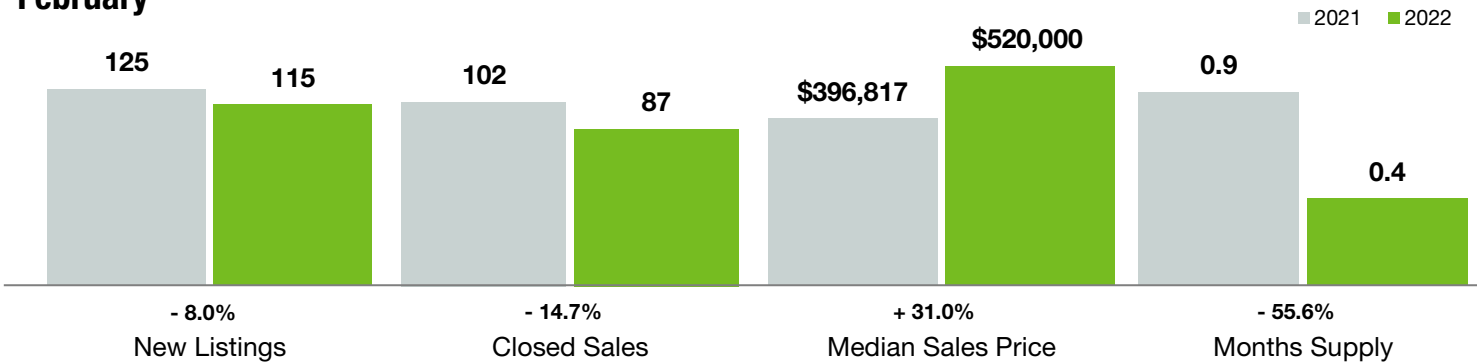
## Lake Wylie

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	125	115	- 8.0%	291	200	- 31.3%
Pending Sales	149	124	- 16.8%	325	228	- 29.8%
Closed Sales	102	87	- 14.7%	209	185	- 11.5%
Median Sales Price*	\$396,817	\$520,000	+ 31.0%	\$380,000	\$515,198	+ 35.6%
Average Sales Price*	\$444,960	\$552,512	+ 24.2%	\$430,548	\$551,802	+ 28.2%
Percent of Original List Price Received*	101.1%	100.5%	- 0.6%	100.1%	100.9%	+ 0.8%
List to Close	113	114	+ 0.9%	106	123	+ 16.0%
Days on Market Until Sale	36	22	- 38.9%	33	24	- 27.3%
Cumulative Days on Market Until Sale	43	24	- 44.2%	37	24	- 35.1%
Average List Price	\$558,287	\$628,653	+ 12.6%	\$492,680	\$593,214	+ 20.4%
Inventory of Homes for Sale	134	57	- 57.5%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

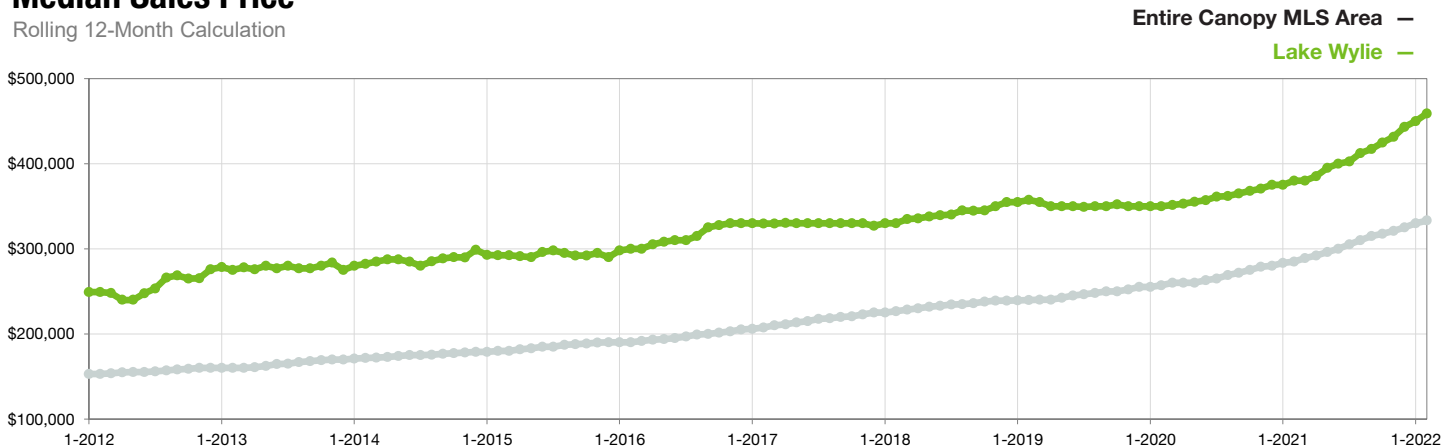
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# Local Market Update for February 2022



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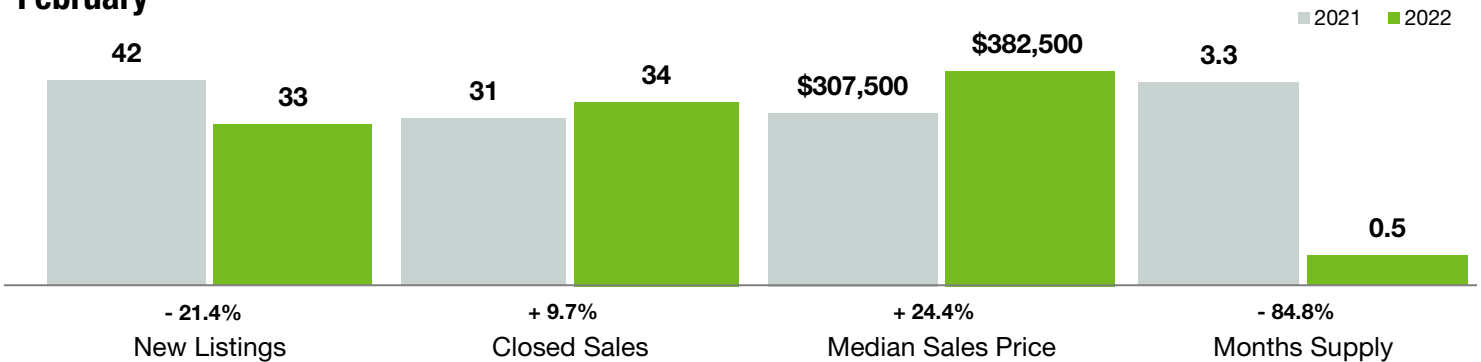
## Uptown Charlotte

North Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	42	33	- 21.4%	76	64	- 15.8%
Pending Sales	32	35	+ 9.4%	74	73	- 1.4%
Closed Sales	31	34	+ 9.7%	56	58	+ 3.6%
Median Sales Price*	\$307,500	\$382,500	+ 24.4%	\$321,950	\$393,000	+ 22.1%
Average Sales Price*	\$339,385	\$416,375	+ 22.7%	\$363,602	\$435,756	+ 19.8%
Percent of Original List Price Received*	97.3%	99.9%	+ 2.7%	96.7%	99.5%	+ 2.9%
List to Close	90	76	- 15.6%	109	82	- 24.8%
Days on Market Until Sale	47	38	- 19.1%	57	41	- 28.1%
Cumulative Days on Market Until Sale	69	45	- 34.8%	70	44	- 37.1%
Average List Price	\$394,775	\$411,621	+ 4.3%	\$396,106	\$418,424	+ 5.6%
Inventory of Homes for Sale	95	19	- 80.0%	--	--	--
Months Supply of Inventory	3.3	0.5	- 84.8%	--	--	--

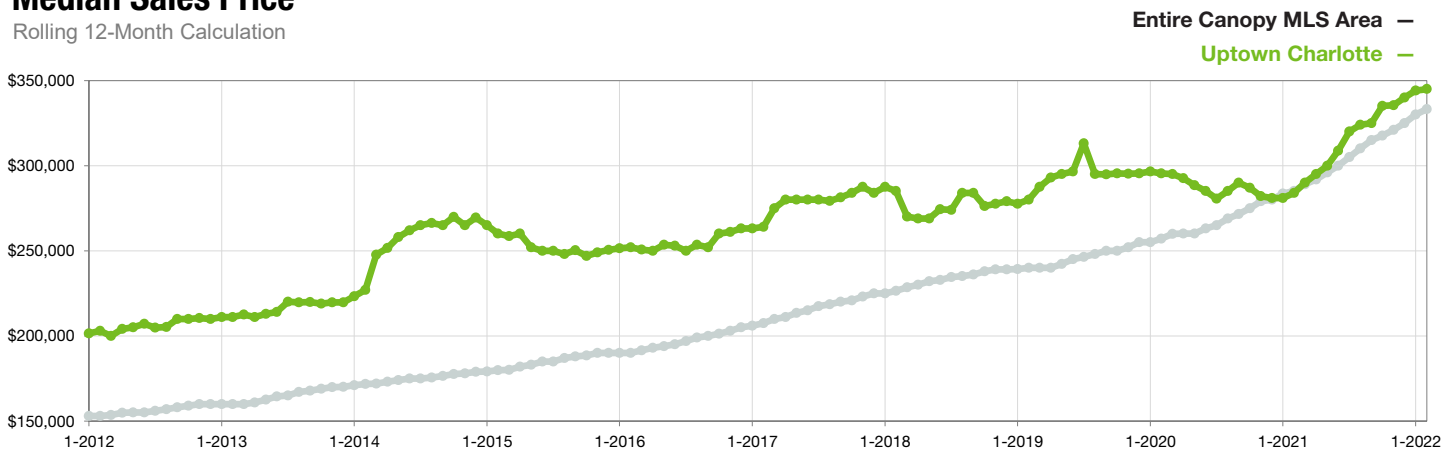
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### February



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# Local Market Update for February 2022

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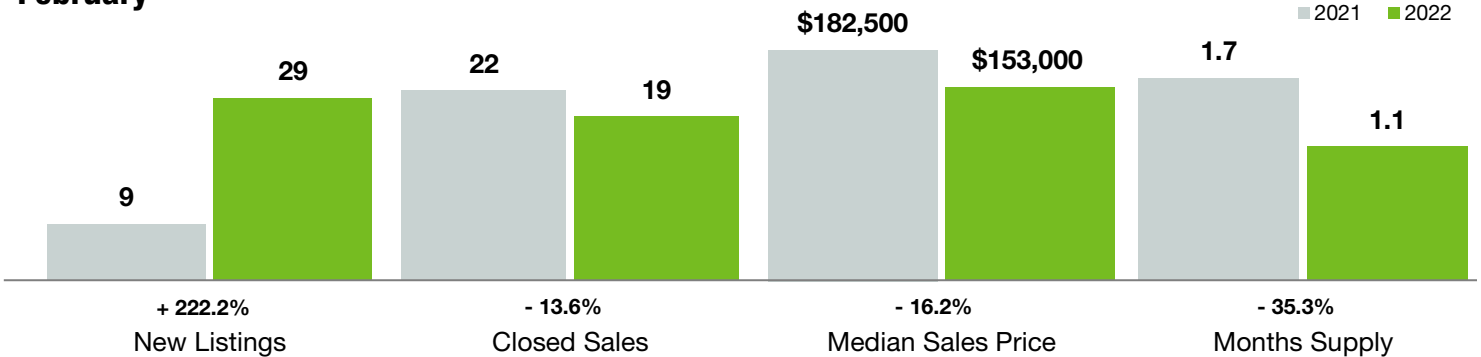
## Chester County

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	9	29	+ 222.2%	31	43	+ 38.7%
Pending Sales	9	34	+ 277.8%	33	55	+ 66.7%
Closed Sales	22	19	- 13.6%	37	43	+ 16.2%
Median Sales Price*	\$182,500	\$153,000	- 16.2%	\$175,988	\$180,000	+ 2.3%
Average Sales Price*	\$185,491	\$189,658	+ 2.2%	\$170,397	\$222,509	+ 30.6%
Percent of Original List Price Received*	95.5%	98.5%	+ 3.1%	94.8%	97.1%	+ 2.4%
List to Close	95	81	- 14.7%	98	89	- 9.2%
Days on Market Until Sale	25	31	+ 24.0%	34	38	+ 11.8%
Cumulative Days on Market Until Sale	38	38	0.0%	35	32	- 8.6%
Average List Price	\$164,900	\$247,434	+ 50.1%	\$176,080	\$217,872	+ 23.7%
Inventory of Homes for Sale	31	27	- 12.9%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--

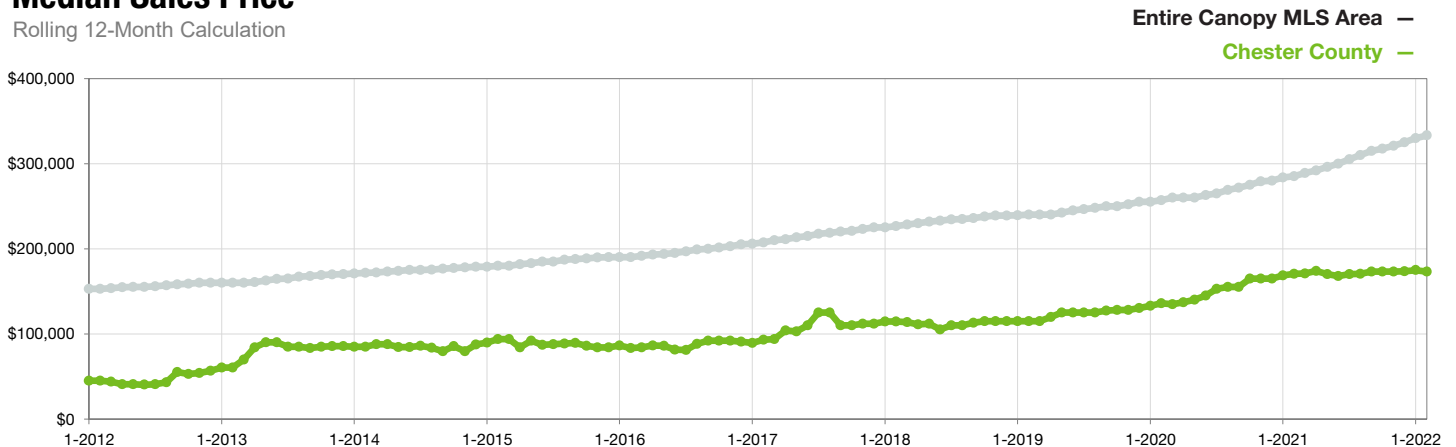
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### February



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# Local Market Update for February 2022

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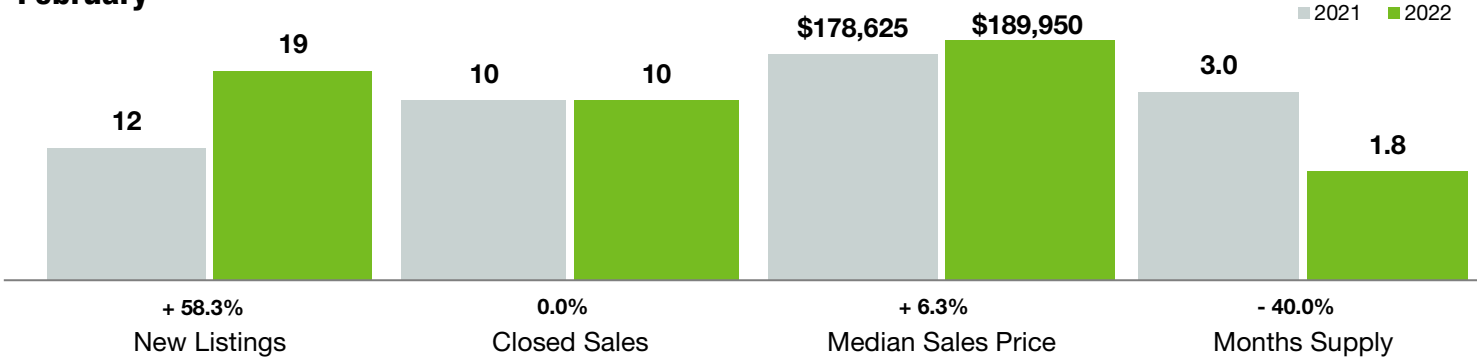
## Chesterfield County

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	12	19	+ 58.3%	27	27	0.0%
Pending Sales	13	18	+ 38.5%	24	37	+ 54.2%
Closed Sales	10	10	0.0%	24	21	- 12.5%
Median Sales Price*	\$178,625	\$189,950	+ 6.3%	\$172,450	\$199,900	+ 15.9%
Average Sales Price*	\$188,870	\$176,670	- 6.5%	\$182,404	\$195,924	+ 7.4%
Percent of Original List Price Received*	93.3%	97.0%	+ 4.0%	97.1%	96.0%	- 1.1%
List to Close	171	108	- 36.8%	157	133	- 15.3%
Days on Market Until Sale	79	64	- 19.0%	76	64	- 15.8%
Cumulative Days on Market Until Sale	85	64	- 24.7%	78	64	- 17.9%
Average List Price	\$191,658	\$204,347	+ 6.6%	\$194,064	\$197,329	+ 1.7%
Inventory of Homes for Sale	28	21	- 25.0%	--	--	--
Months Supply of Inventory	3.0	1.8	- 40.0%	--	--	--

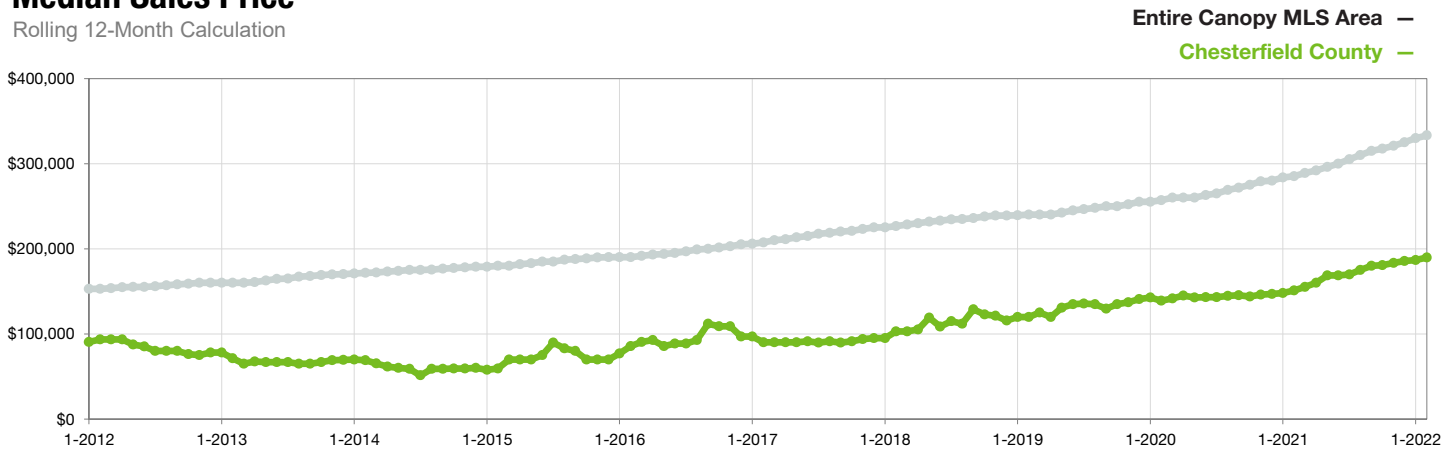
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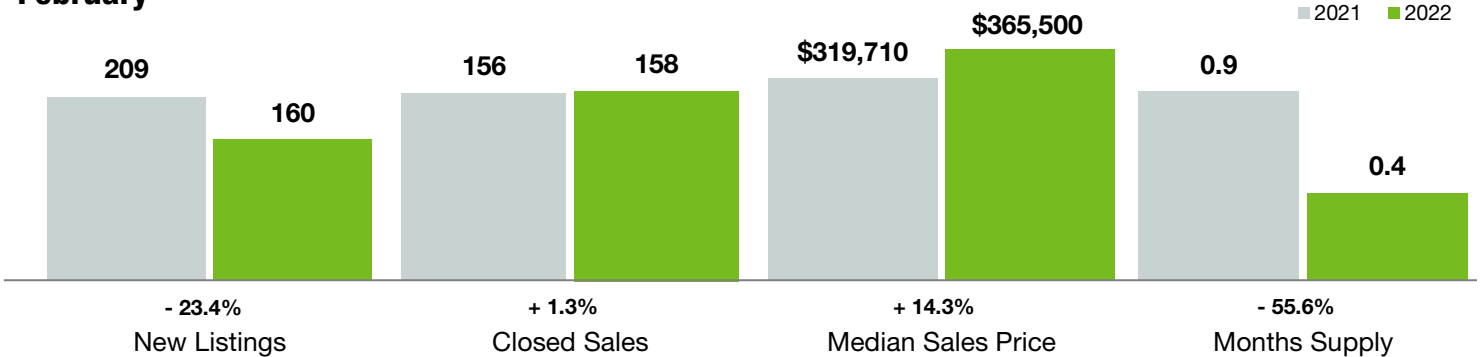
## Lancaster County

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	209	160	- 23.4%	370	351	- 5.1%
Pending Sales	181	189	+ 4.4%	349	370	+ 6.0%
Closed Sales	156	158	+ 1.3%	304	284	- 6.6%
Median Sales Price*	\$319,710	\$365,500	+ 14.3%	\$339,950	\$363,850	+ 7.0%
Average Sales Price*	\$332,569	\$382,819	+ 15.1%	\$342,924	\$383,926	+ 12.0%
Percent of Original List Price Received*	100.1%	100.7%	+ 0.6%	99.8%	100.5%	+ 0.7%
List to Close	110	77	- 30.0%	109	85	- 22.0%
Days on Market Until Sale	39	21	- 46.2%	41	25	- 39.0%
Cumulative Days on Market Until Sale	38	22	- 42.1%	39	25	- 35.9%
Average List Price	\$339,174	\$442,491	+ 30.5%	\$337,775	\$433,718	+ 28.4%
Inventory of Homes for Sale	177	71	- 59.9%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

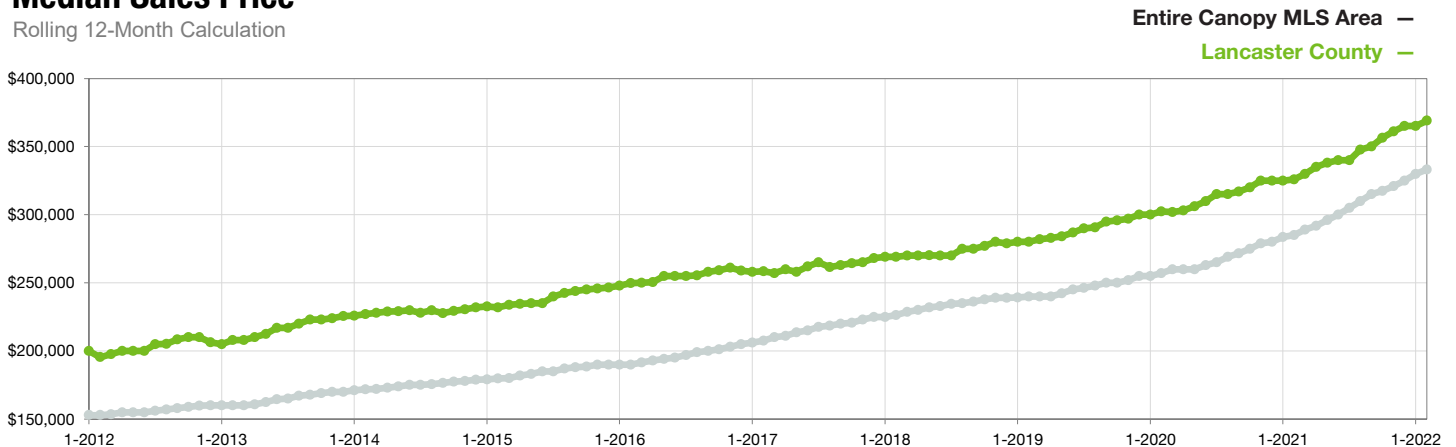
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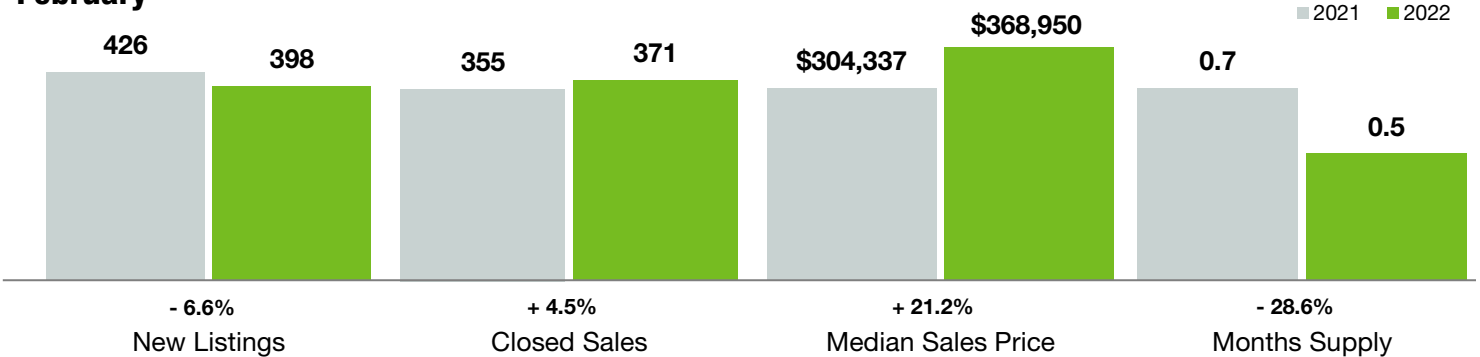
## York County

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	426	398	- 6.6%	871	779	- 10.6%
Pending Sales	437	450	+ 3.0%	900	865	- 3.9%
Closed Sales	355	371	+ 4.5%	736	703	- 4.5%
Median Sales Price*	\$304,337	\$368,950	+ 21.2%	\$294,900	\$359,950	+ 22.1%
Average Sales Price*	\$335,865	\$407,633	+ 21.4%	\$332,805	\$390,176	+ 17.2%
Percent of Original List Price Received*	100.4%	100.7%	+ 0.3%	99.8%	100.5%	+ 0.7%
List to Close	80	76	- 5.0%	79	75	- 5.1%
Days on Market Until Sale	24	20	- 16.7%	21	20	- 4.8%
Cumulative Days on Market Until Sale	29	19	- 34.5%	25	18	- 28.0%
Average List Price	\$365,193	\$427,286	+ 17.0%	\$362,227	\$410,392	+ 13.3%
Inventory of Homes for Sale	352	231	- 34.4%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

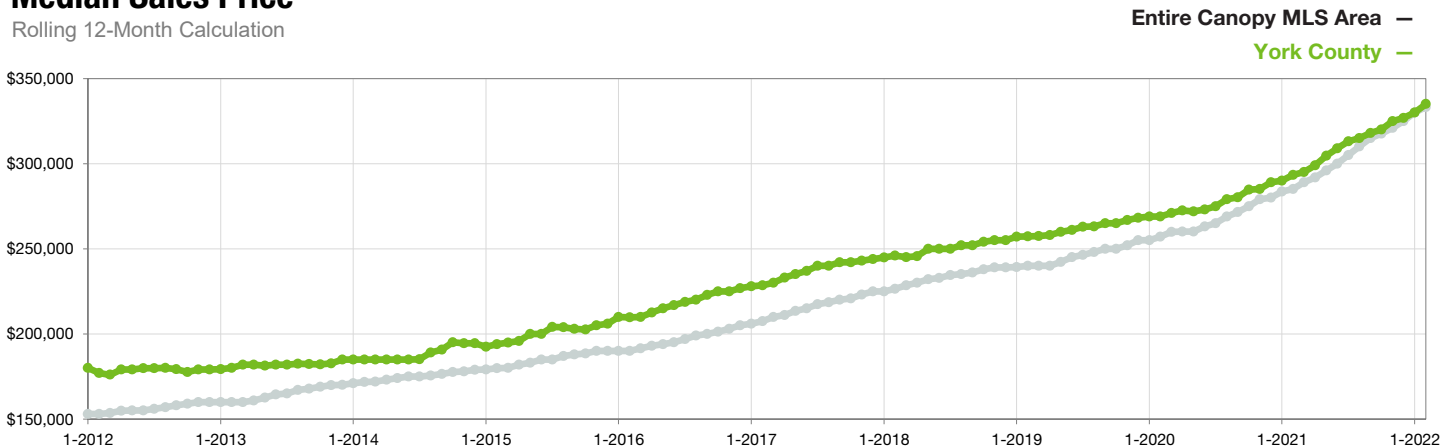
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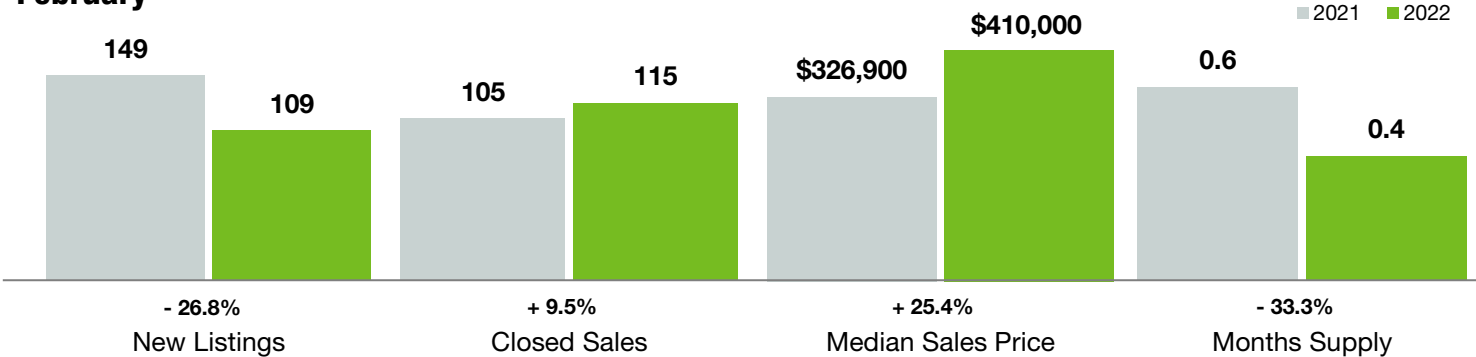
## Fort Mill

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	149	109	- 26.8%	276	214	- 22.5%
Pending Sales	143	112	- 21.7%	275	241	- 12.4%
Closed Sales	105	115	+ 9.5%	231	200	- 13.4%
Median Sales Price*	\$326,900	\$410,000	+ 25.4%	\$325,000	\$422,750	+ 30.1%
Average Sales Price*	\$374,238	\$475,033	+ 26.9%	\$369,814	\$470,672	+ 27.3%
Percent of Original List Price Received*	100.1%	101.0%	+ 0.9%	99.8%	101.1%	+ 1.3%
List to Close	72	64	- 11.1%	72	70	- 2.8%
Days on Market Until Sale	21	20	- 4.8%	18	17	- 5.6%
Cumulative Days on Market Until Sale	26	15	- 42.3%	20	14	- 30.0%
Average List Price	\$415,975	\$544,054	+ 30.8%	\$407,415	\$509,639	+ 25.1%
Inventory of Homes for Sale	94	56	- 40.4%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

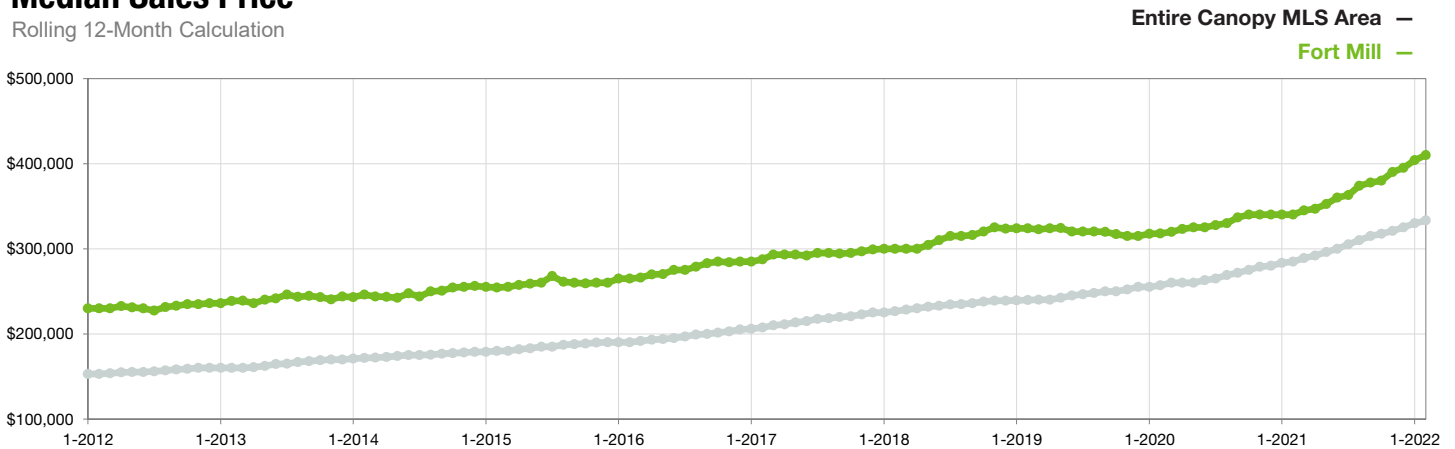
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for February 2022

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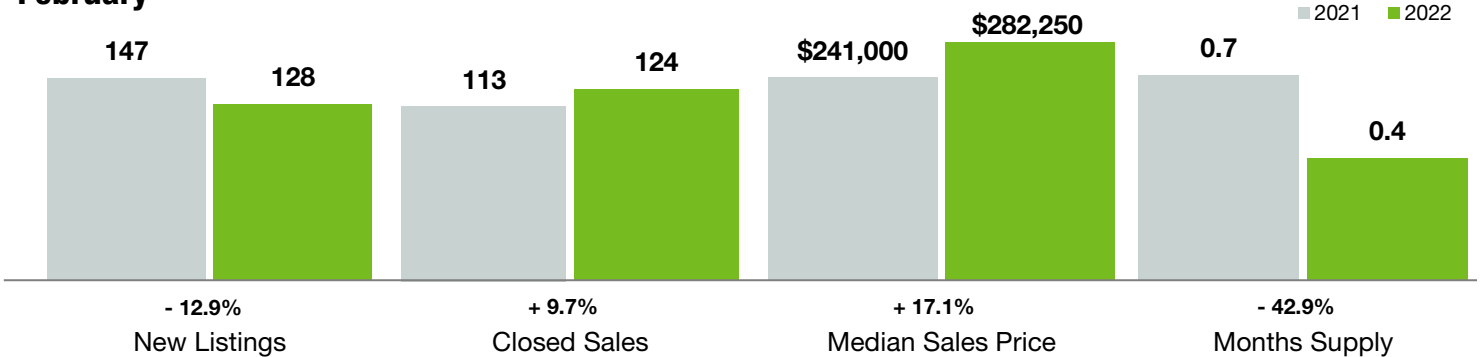
## Rock Hill

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	147	128	- 12.9%	268	268	0.0%
Pending Sales	144	152	+ 5.6%	276	282	+ 2.2%
Closed Sales	113	124	+ 9.7%	235	261	+ 11.1%
Median Sales Price*	\$241,000	\$282,250	+ 17.1%	\$253,000	\$285,000	+ 12.6%
Average Sales Price*	\$262,443	\$312,841	+ 19.2%	\$269,299	\$304,288	+ 13.0%
Percent of Original List Price Received*	99.9%	101.1%	+ 1.2%	99.8%	100.6%	+ 0.8%
List to Close	69	66	- 4.3%	67	67	0.0%
Days on Market Until Sale	18	20	+ 11.1%	17	20	+ 17.6%
Cumulative Days on Market Until Sale	18	19	+ 5.6%	18	19	+ 5.6%
Average List Price	\$257,788	\$316,934	+ 22.9%	\$262,836	\$316,550	+ 20.4%
Inventory of Homes for Sale	107	68	- 36.4%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

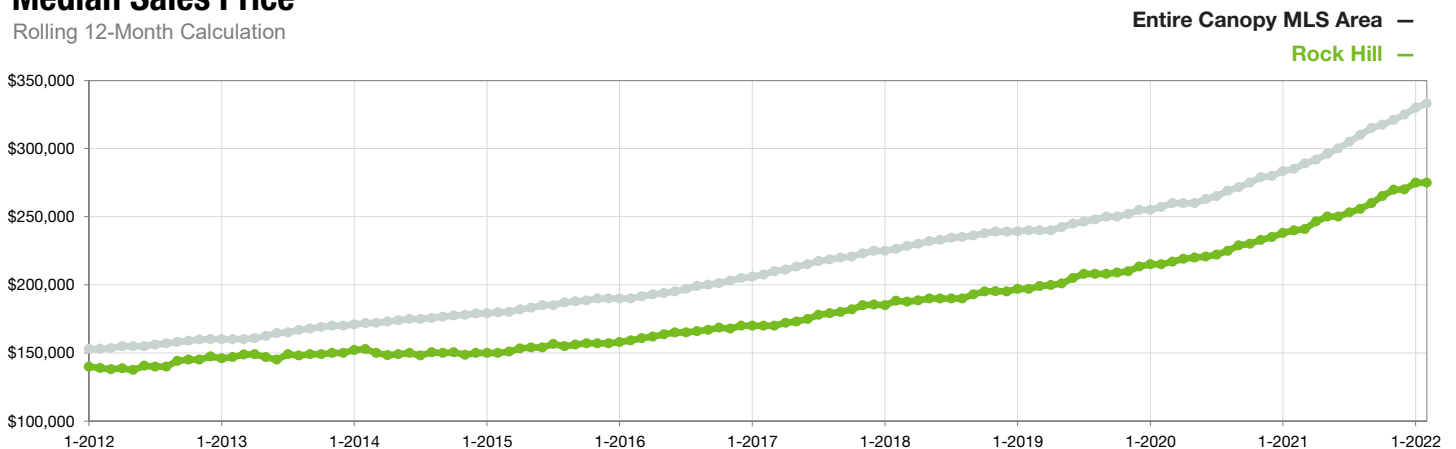
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### February



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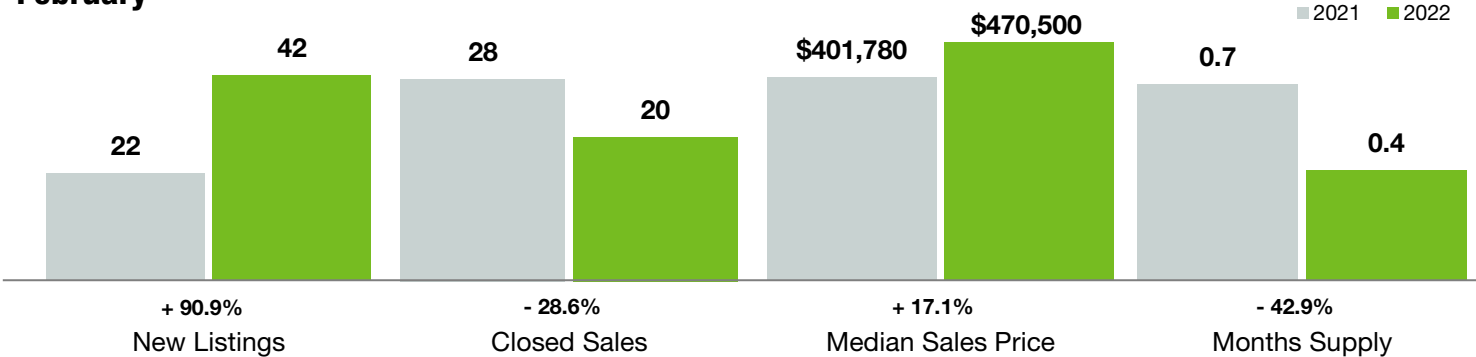
## Tega Cay

South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	22	42	+ 90.9%	67	71	+ 6.0%
Pending Sales	26	49	+ 88.5%	67	76	+ 13.4%
Closed Sales	28	20	- 28.6%	46	41	- 10.9%
Median Sales Price*	\$401,780	\$470,500	+ 17.1%	\$397,000	\$444,000	+ 11.8%
Average Sales Price*	\$410,532	\$490,228	+ 19.4%	\$407,448	\$457,005	+ 12.2%
Percent of Original List Price Received*	101.0%	101.7%	+ 0.7%	99.7%	102.0%	+ 2.3%
List to Close	74	121	+ 63.5%	69	109	+ 58.0%
Days on Market Until Sale	14	9	- 35.7%	15	9	- 40.0%
Cumulative Days on Market Until Sale	40	19	- 52.5%	34	12	- 64.7%
Average List Price	\$393,943	\$518,247	+ 31.6%	\$406,015	\$501,281	+ 23.5%
Inventory of Homes for Sale	26	15	- 42.3%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

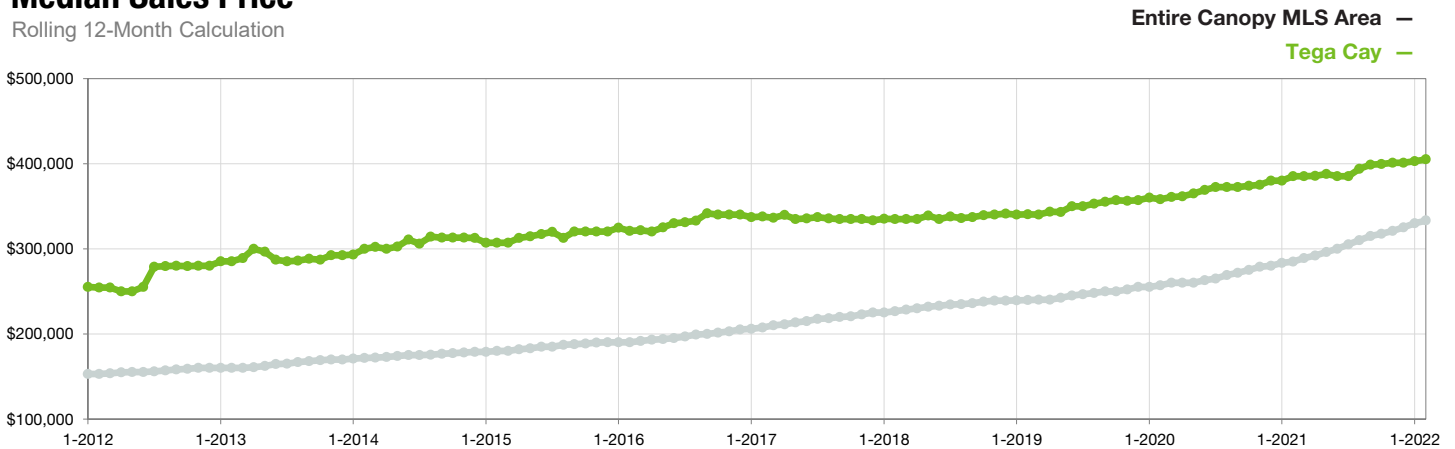
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### February



### Median Sales Price

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# Local Market Update for February 2022



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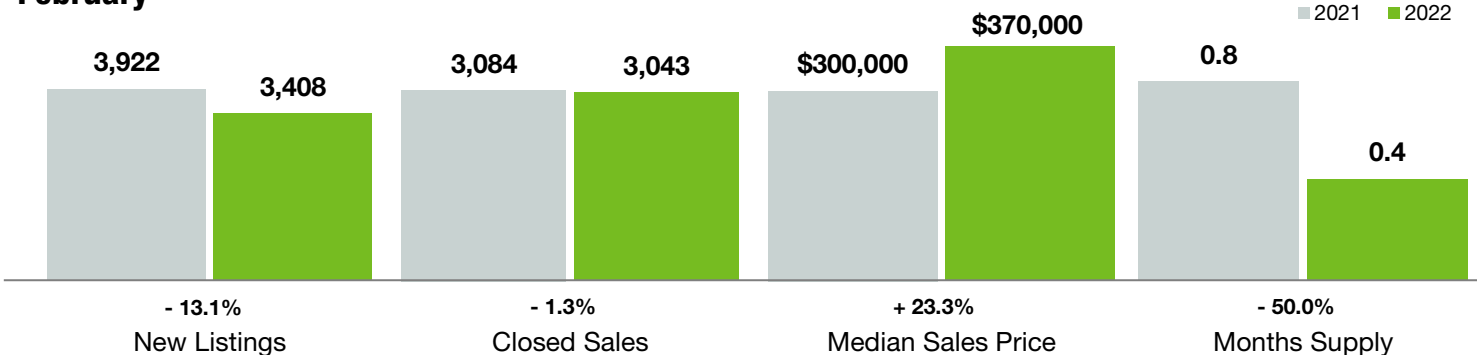
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	3,922	<b>3,408</b>	- 13.1%	7,678	<b>6,715</b>	- 12.5%
Pending Sales	3,889	<b>3,660</b>	- 5.9%	7,734	<b>7,151</b>	- 7.5%
Closed Sales	3,084	<b>3,043</b>	- 1.3%	6,033	<b>6,022</b>	- 0.2%
Median Sales Price*	\$300,000	<b>\$370,000</b>	+ 23.3%	\$297,500	<b>\$365,000</b>	+ 22.7%
Average Sales Price*	\$351,166	<b>\$416,517</b>	+ 18.6%	\$349,171	<b>\$410,716</b>	+ 17.6%
Percent of Original List Price Received*	99.5%	<b>101.1%</b>	+ 1.6%	99.3%	<b>100.8%</b>	+ 1.5%
List to Close	89	<b>78</b>	- 12.4%	87	<b>81</b>	- 6.9%
Days on Market Until Sale	31	<b>22</b>	- 29.0%	29	<b>22</b>	- 24.1%
Cumulative Days on Market Until Sale	35	<b>23</b>	- 34.3%	31	<b>23</b>	- 25.8%
Average List Price	\$389,344	<b>\$450,492</b>	+ 15.7%	\$385,057	<b>\$442,946</b>	+ 15.0%
Inventory of Homes for Sale	3,342	<b>1,726</b>	- 48.4%	--	--	--
Months Supply of Inventory	0.8	<b>0.4</b>	- 50.0%	--	--	--

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### February



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