

# Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
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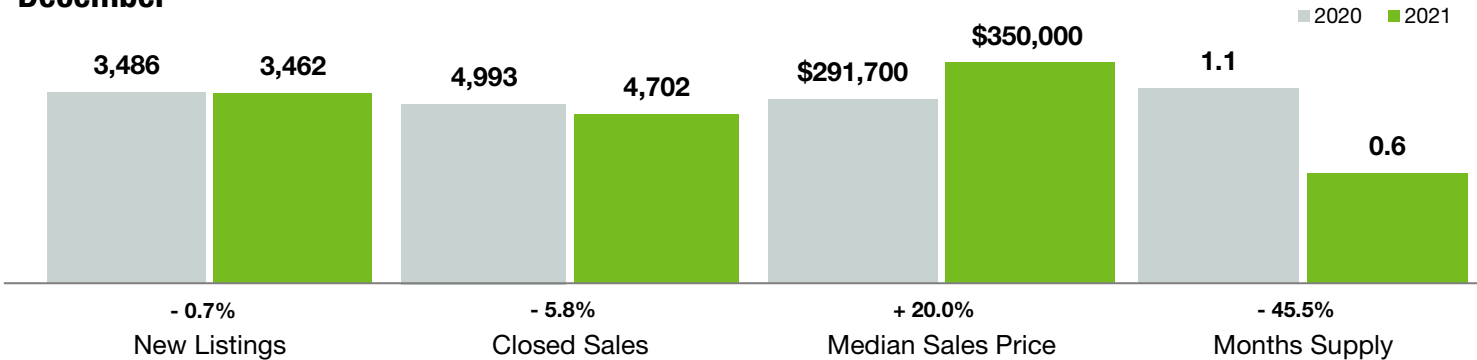
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	3,486	3,462	- 0.7%	61,128	64,010	+ 4.7%
Pending Sales	3,600	3,897	+ 8.3%	56,807	59,979	+ 5.6%
Closed Sales	4,993	4,702	- 5.8%	54,560	59,031	+ 8.2%
Median Sales Price*	\$291,700	\$350,000	+ 20.0%	\$280,000	\$325,180	+ 16.1%
Average Sales Price*	\$350,344	\$410,119	+ 17.1%	\$335,018	\$386,849	+ 15.5%
Percent of Original List Price Received*	98.9%	100.2%	+ 1.3%	98.0%	100.8%	+ 2.9%
List to Close	84	75	- 10.7%	88	73	- 17.0%
Days on Market Until Sale	26	20	- 23.1%	35	19	- 45.7%
Cumulative Days on Market Until Sale	29	19	- 34.5%	40	19	- 52.5%
Average List Price	\$346,207	\$393,883	+ 13.8%	\$355,498	\$397,961	+ 11.9%
Inventory of Homes for Sale	5,097	3,041	- 40.3%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

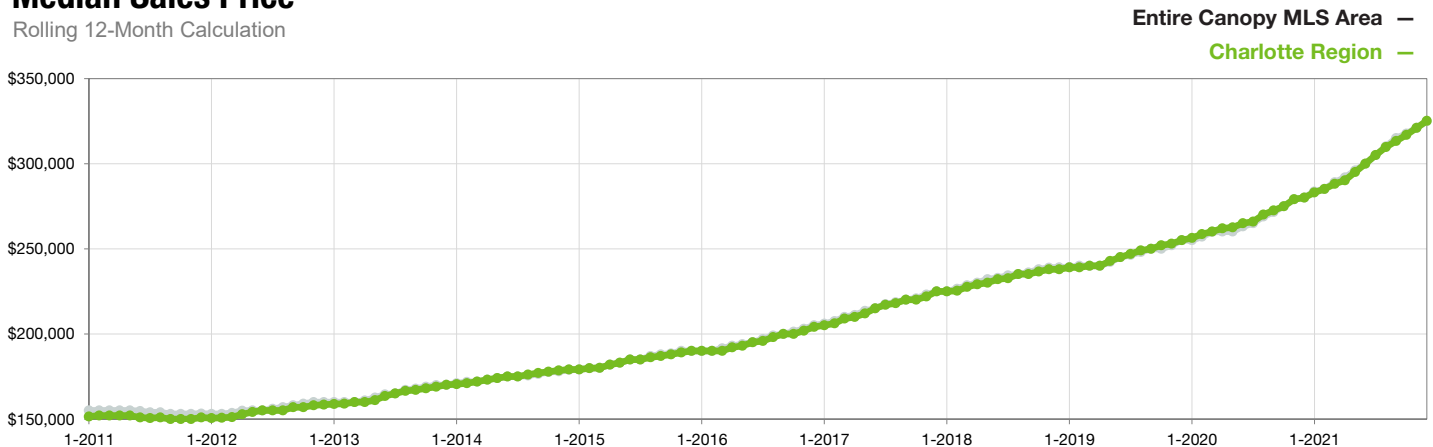
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### December



### Median Sales Price

Rolling 12-Month Calculation



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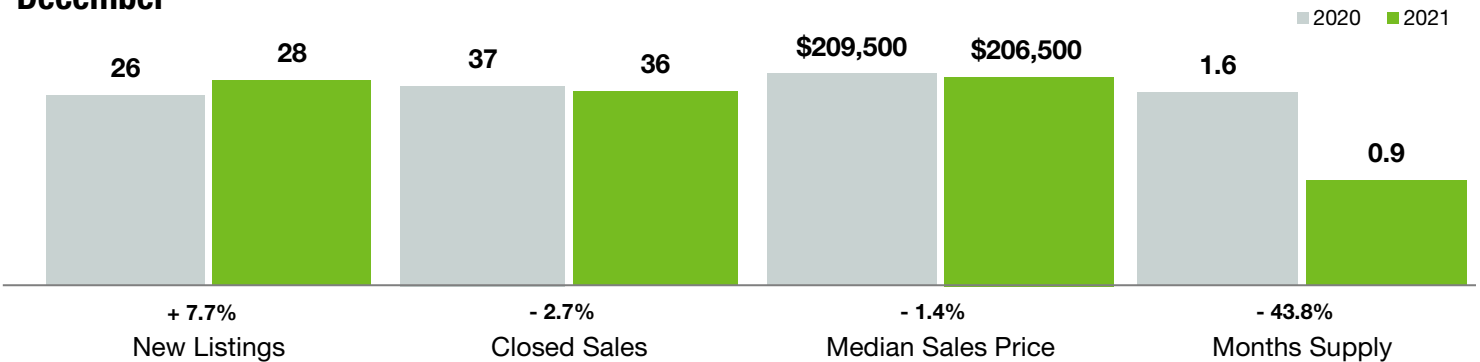
## Alexander County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	26	28	+ 7.7%	362	402	+ 11.0%
Pending Sales	15	27	+ 80.0%	337	372	+ 10.4%
Closed Sales	37	36	- 2.7%	344	346	+ 0.6%
Median Sales Price*	\$209,500	\$206,500	- 1.4%	\$182,000	\$217,000	+ 19.2%
Average Sales Price*	\$276,380	\$256,119	- 7.3%	\$241,546	\$262,949	+ 8.9%
Percent of Original List Price Received*	98.7%	97.9%	- 0.8%	97.0%	98.2%	+ 1.2%
List to Close	80	66	- 17.5%	100	69	- 31.0%
Days on Market Until Sale	26	22	- 15.4%	49	23	- 53.1%
Cumulative Days on Market Until Sale	32	22	- 31.3%	59	24	- 59.3%
Average List Price	\$245,754	\$268,164	+ 9.1%	\$267,909	\$283,405	+ 5.8%
Inventory of Homes for Sale	45	27	- 40.0%	--	--	--
Months Supply of Inventory	1.6	0.9	- 43.8%	--	--	--

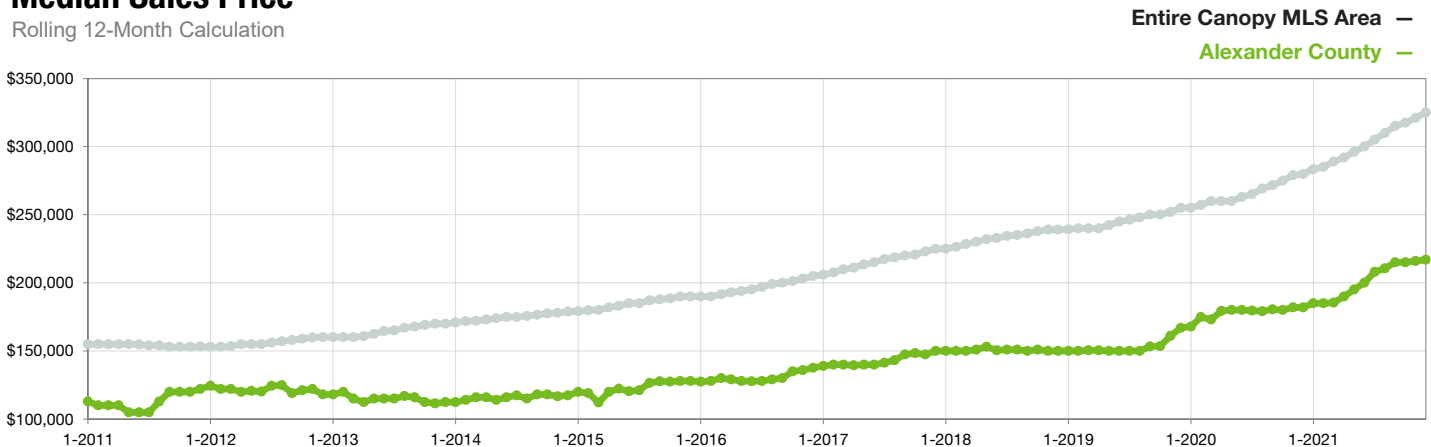
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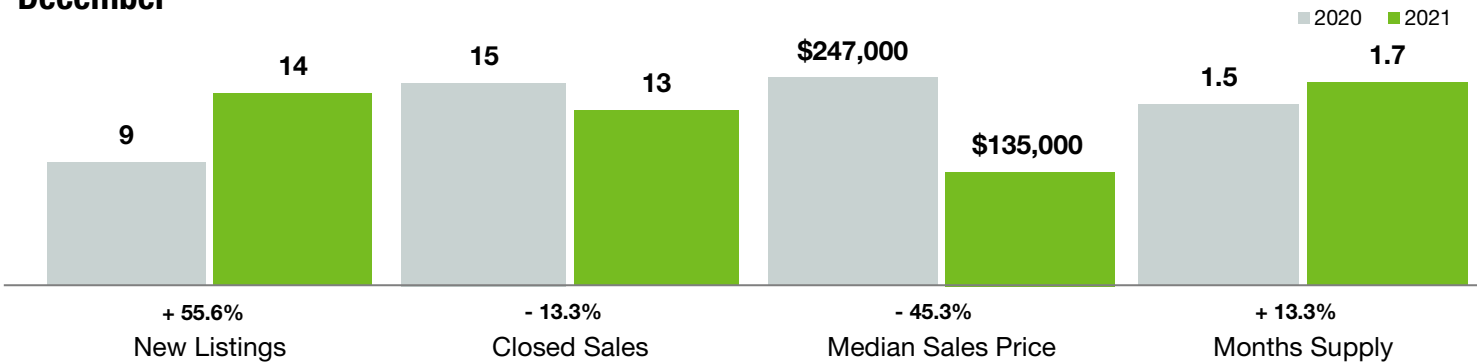
## Anson County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	9	14	+ 55.6%	131	214	+ 63.4%
Pending Sales	11	23	+ 109.1%	144	185	+ 28.5%
Closed Sales	15	13	- 13.3%	135	171	+ 26.7%
Median Sales Price*	\$247,000	\$135,000	- 45.3%	\$124,900	\$135,000	+ 8.1%
Average Sales Price*	\$282,993	\$138,148	- 51.2%	\$144,125	\$156,880	+ 8.8%
Percent of Original List Price Received*	98.2%	97.4%	- 0.8%	92.6%	94.9%	+ 2.5%
List to Close	160	79	- 50.6%	150	92	- 38.7%
Days on Market Until Sale	98	34	- 65.3%	95	37	- 61.1%
Cumulative Days on Market Until Sale	76	49	- 35.5%	101	39	- 61.4%
Average List Price	\$117,038	\$207,577	+ 77.4%	\$159,957	\$170,395	+ 6.5%
Inventory of Homes for Sale	18	26	+ 44.4%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

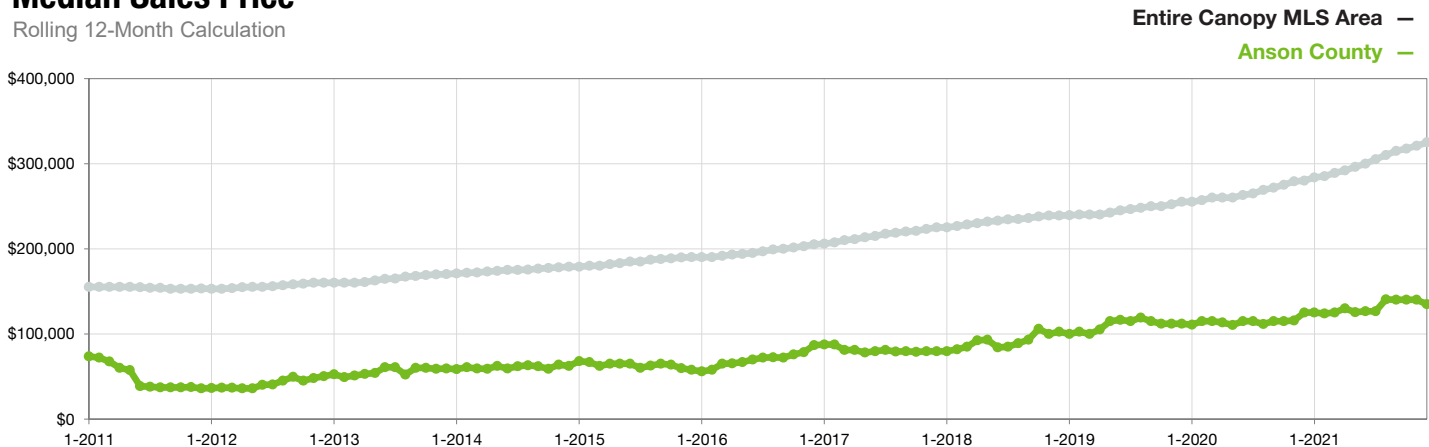
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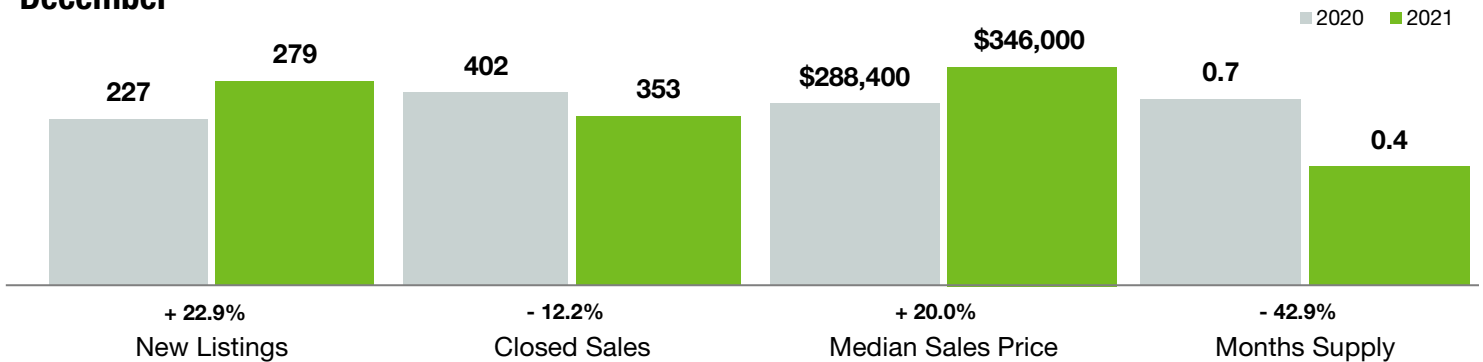
## Cabarrus County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	227	279	+ 22.9%	4,490	4,807	+ 7.1%
Pending Sales	239	315	+ 31.8%	4,187	4,525	+ 8.1%
Closed Sales	402	353	- 12.2%	4,166	4,327	+ 3.9%
Median Sales Price*	\$288,400	\$346,000	+ 20.0%	\$267,900	\$320,000	+ 19.4%
Average Sales Price*	\$299,218	\$367,866	+ 22.9%	\$287,822	\$341,222	+ 18.6%
Percent of Original List Price Received*	99.3%	101.2%	+ 1.9%	98.2%	101.3%	+ 3.2%
List to Close	81	67	- 17.3%	82	61	- 25.6%
Days on Market Until Sale	22	15	- 31.8%	32	15	- 53.1%
Cumulative Days on Market Until Sale	28	15	- 46.4%	37	14	- 62.2%
Average List Price	\$312,241	\$351,374	+ 12.5%	\$299,474	\$347,020	+ 15.9%
Inventory of Homes for Sale	239	165	- 31.0%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

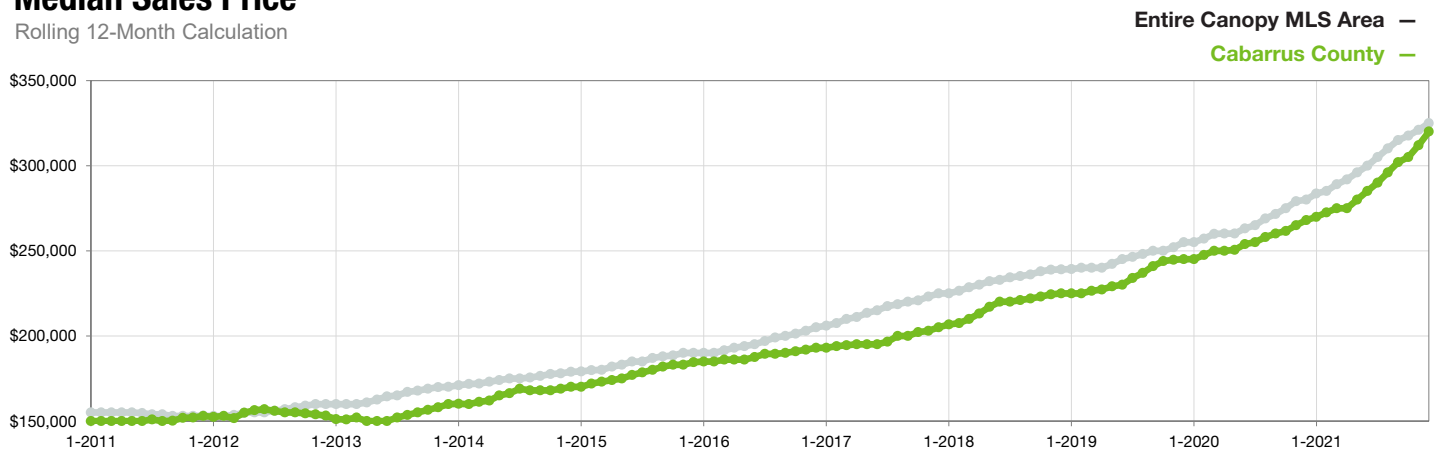
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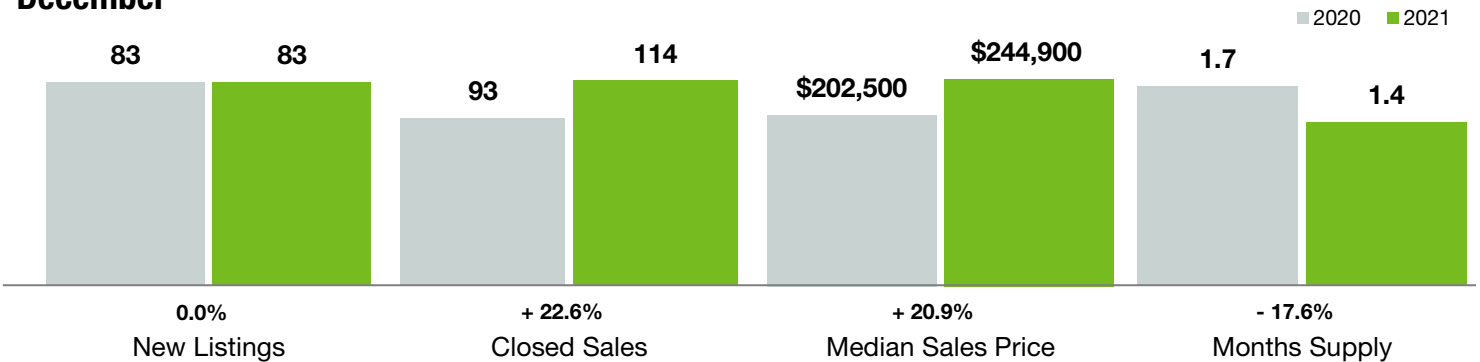
## Cleveland County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	83	83	0.0%	1,053	1,353	+ 28.5%
Pending Sales	71	90	+ 26.8%	929	1,189	+ 28.0%
Closed Sales	93	114	+ 22.6%	861	1,151	+ 33.7%
Median Sales Price*	\$202,500	\$244,900	+ 20.9%	\$166,200	\$208,250	+ 25.3%
Average Sales Price*	\$206,738	\$270,670	+ 30.9%	\$190,190	\$231,078	+ 21.5%
Percent of Original List Price Received*	97.6%	97.5%	- 0.1%	96.5%	98.2%	+ 1.8%
List to Close	87	77	- 11.5%	92	77	- 16.3%
Days on Market Until Sale	33	27	- 18.2%	41	20	- 51.2%
Cumulative Days on Market Until Sale	34	29	- 14.7%	46	23	- 50.0%
Average List Price	\$176,835	\$250,454	+ 41.6%	\$197,355	\$252,304	+ 27.8%
Inventory of Homes for Sale	128	134	+ 4.7%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

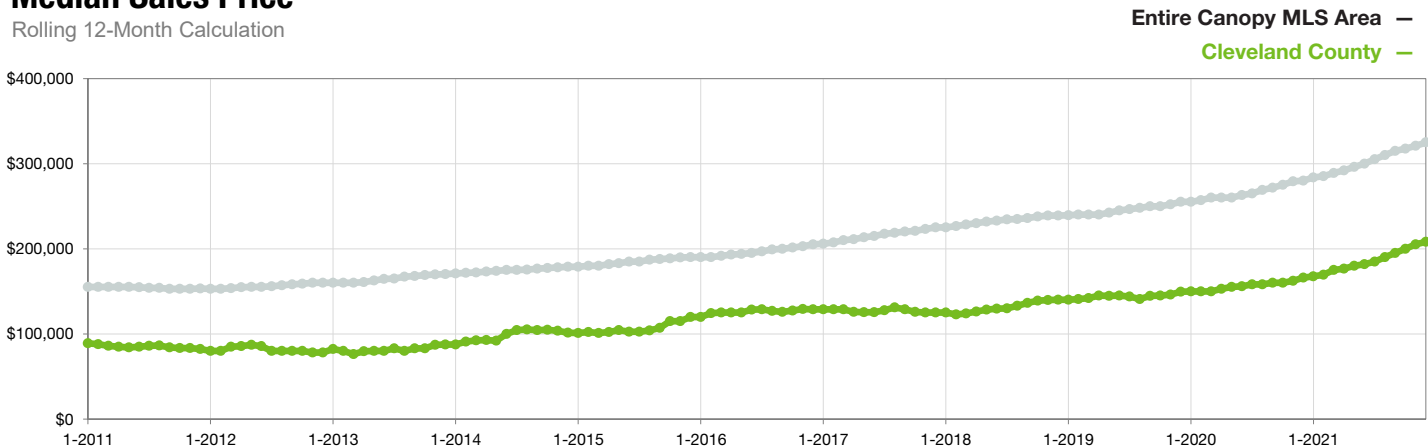
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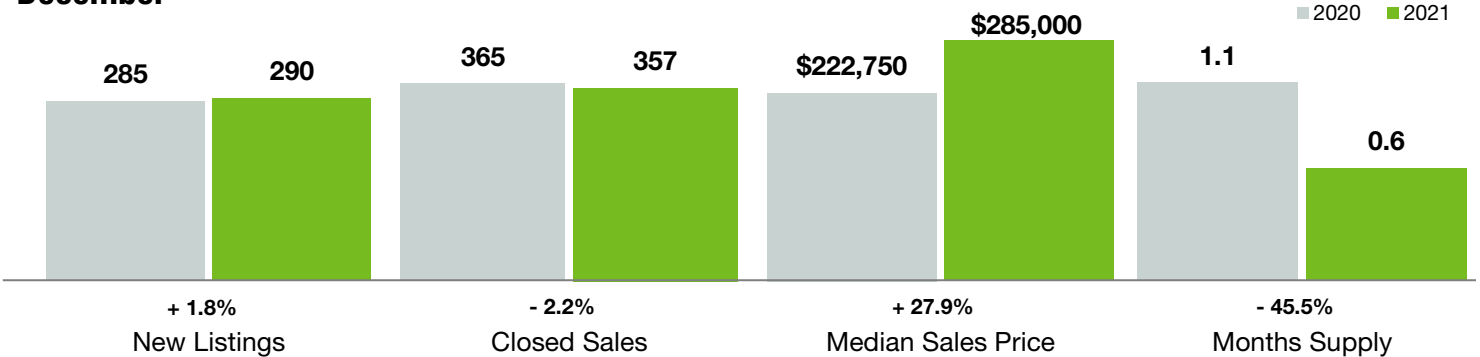
## Gaston County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	285	290	+ 1.8%	4,379	4,764	+ 8.8%
Pending Sales	285	299	+ 4.9%	4,108	4,449	+ 8.3%
Closed Sales	365	357	- 2.2%	3,891	4,470	+ 14.9%
Median Sales Price*	\$222,750	\$285,000	+ 27.9%	\$217,000	\$260,000	+ 19.8%
Average Sales Price*	\$244,370	\$315,602	+ 29.1%	\$242,614	\$285,528	+ 17.7%
Percent of Original List Price Received*	98.5%	99.2%	+ 0.7%	97.6%	100.5%	+ 3.0%
List to Close	83	77	- 7.2%	89	78	- 12.4%
Days on Market Until Sale	25	22	- 12.0%	35	19	- 45.7%
Cumulative Days on Market Until Sale	25	20	- 20.0%	38	18	- 52.6%
Average List Price	\$247,893	\$312,637	+ 26.1%	\$249,881	\$286,100	+ 14.5%
Inventory of Homes for Sale	374	230	- 38.5%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

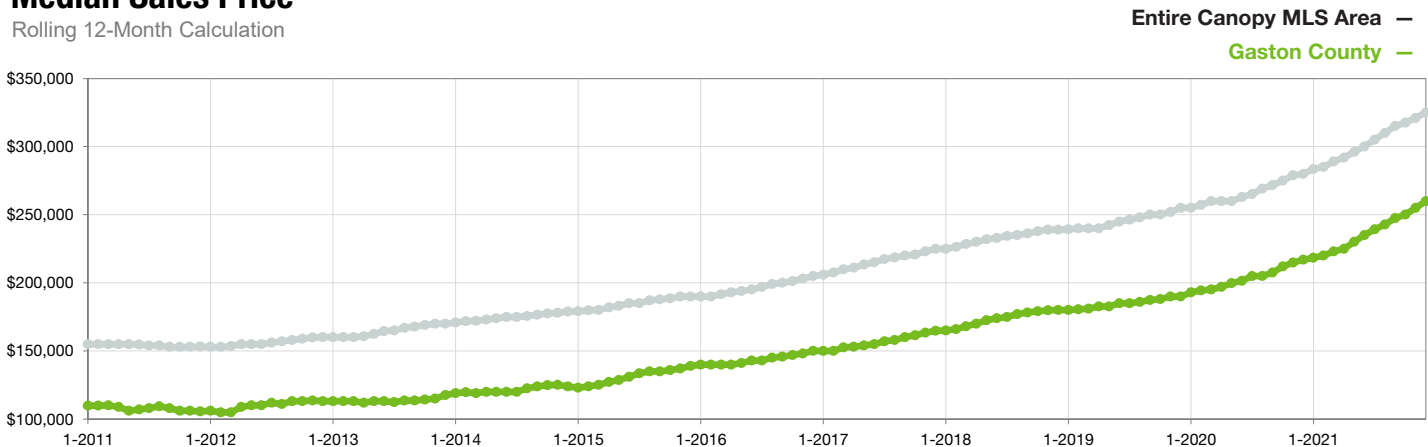
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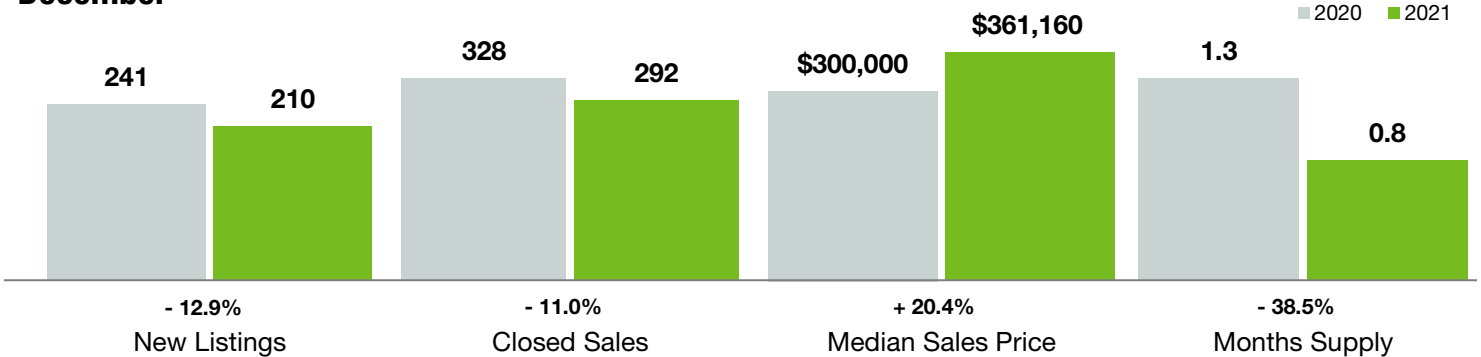
## Iredell County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	241	210	- 12.9%	4,268	4,464	+ 4.6%
Pending Sales	244	243	- 0.4%	3,994	4,158	+ 4.1%
Closed Sales	328	292	- 11.0%	3,808	4,191	+ 10.1%
Median Sales Price*	\$300,000	\$361,160	+ 20.4%	\$295,000	\$340,000	+ 15.3%
Average Sales Price*	\$405,197	\$452,077	+ 11.6%	\$376,848	\$419,566	+ 11.3%
Percent of Original List Price Received*	98.4%	99.7%	+ 1.3%	97.5%	100.5%	+ 3.1%
List to Close	91	69	- 24.2%	98	73	- 25.5%
Days on Market Until Sale	34	20	- 41.2%	45	22	- 51.1%
Cumulative Days on Market Until Sale	38	20	- 47.4%	52	21	- 59.6%
Average List Price	\$359,064	\$391,373	+ 9.0%	\$398,708	\$440,725	+ 10.5%
Inventory of Homes for Sale	434	269	- 38.0%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

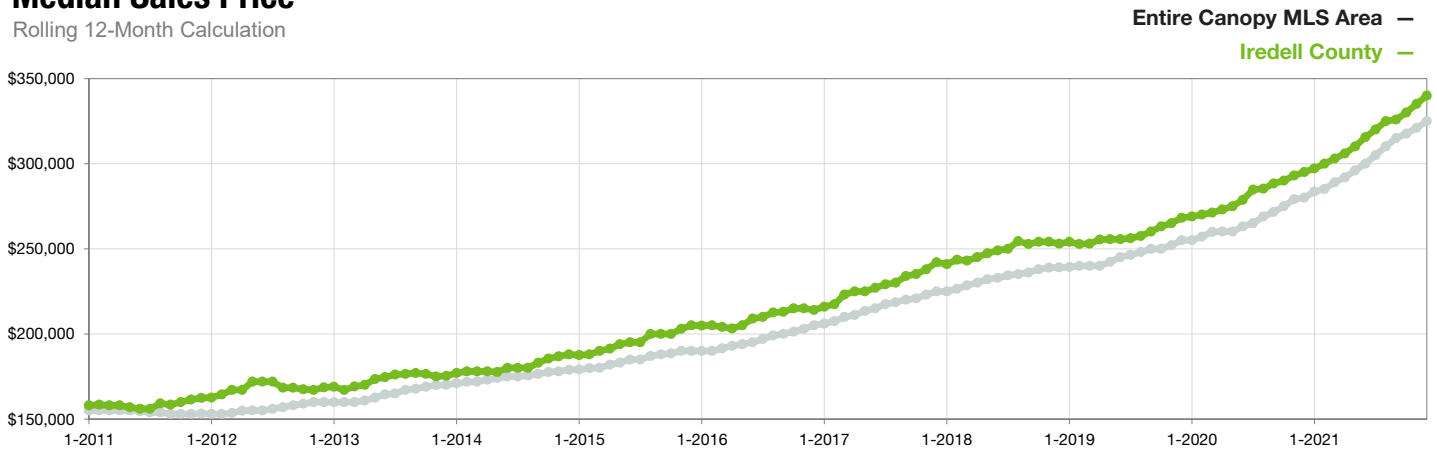
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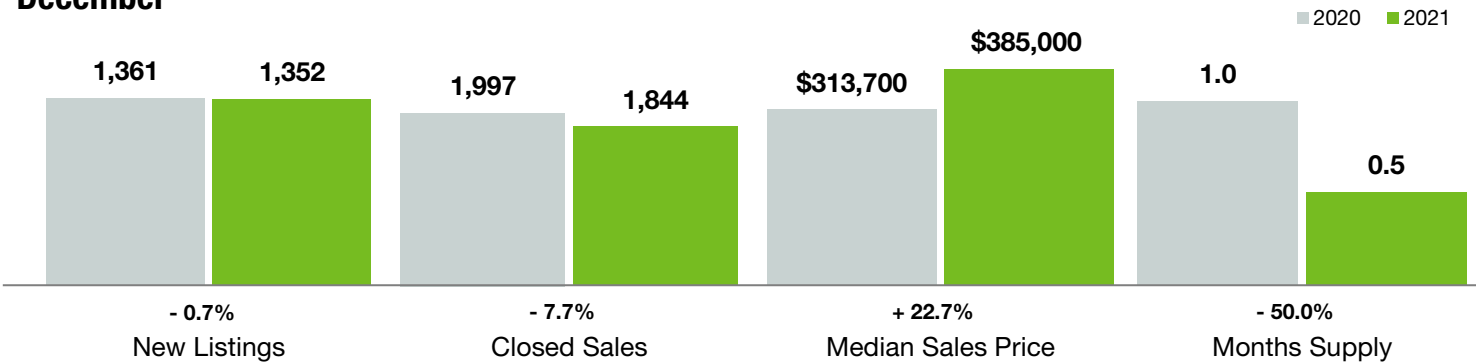
## Mecklenburg County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	1,361	<b>1,352</b>	- 0.7%	24,706	<b>24,918</b>	+ 0.9%
Pending Sales	1,425	<b>1,499</b>	+ 5.2%	22,741	<b>23,540</b>	+ 3.5%
Closed Sales	1,997	<b>1,844</b>	- 7.7%	21,930	<b>23,212</b>	+ 5.8%
Median Sales Price*	\$313,700	<b>\$385,000</b>	+ 22.7%	\$300,000	<b>\$355,000</b>	+ 18.3%
Average Sales Price*	\$393,069	<b>\$471,086</b>	+ 19.8%	\$375,062	<b>\$440,275</b>	+ 17.4%
Percent of Original List Price Received*	99.2%	<b>100.9%</b>	+ 1.7%	98.5%	<b>101.3%</b>	+ 2.8%
List to Close	83	<b>78</b>	- 6.0%	85	<b>74</b>	- 12.9%
Days on Market Until Sale	23	<b>19</b>	- 17.4%	30	<b>19</b>	- 36.7%
Cumulative Days on Market Until Sale	27	<b>18</b>	- 33.3%	35	<b>20</b>	- 42.9%
Average List Price	\$394,065	<b>\$448,271</b>	+ 13.8%	\$404,844	<b>\$454,020</b>	+ 12.1%
Inventory of Homes for Sale	1,925	<b>1,011</b>	- 47.5%	--	--	--
Months Supply of Inventory	1.0	<b>0.5</b>	- 50.0%	--	--	--

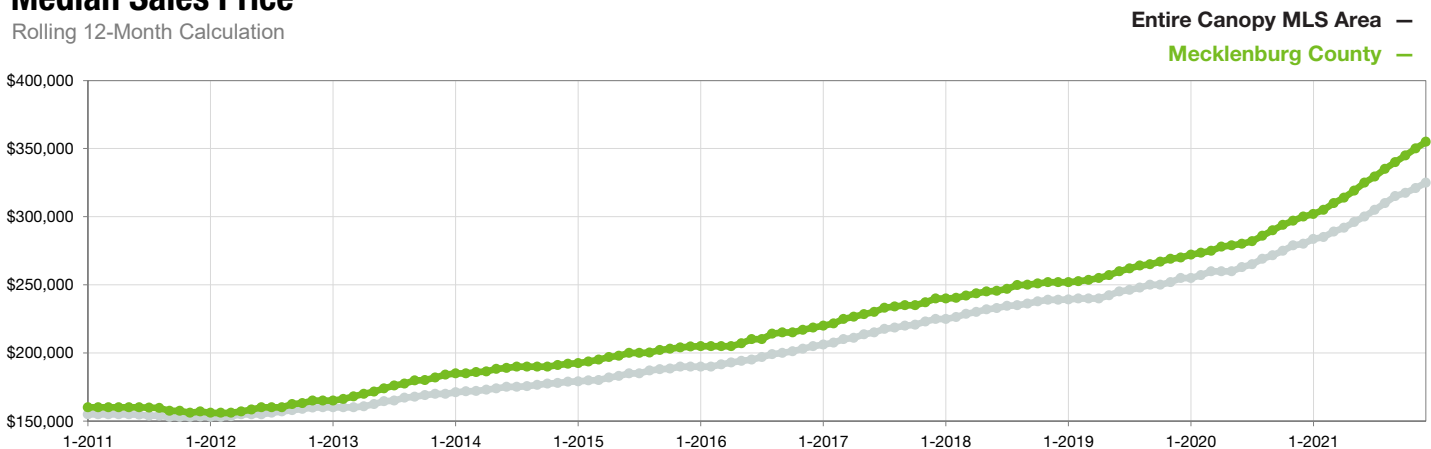
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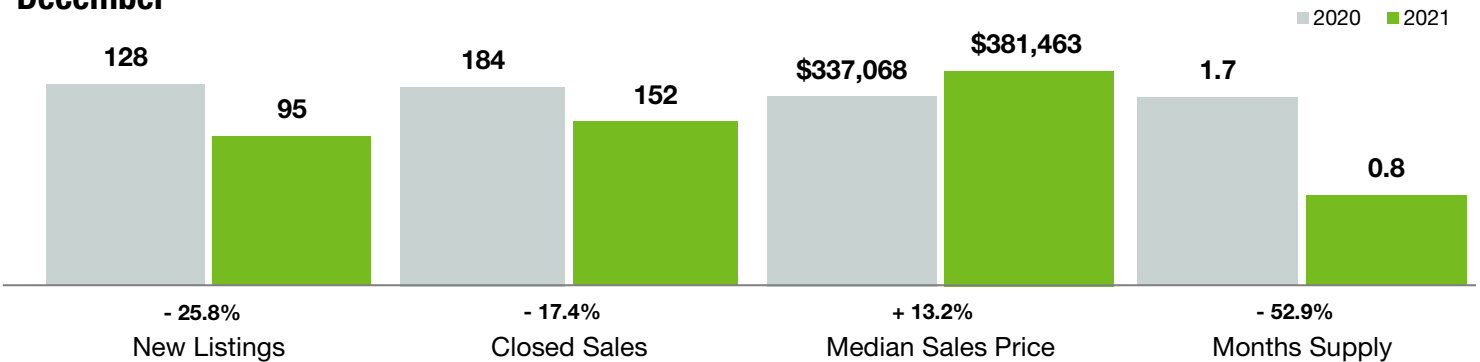
## Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	128	95	- 25.8%	1,951	1,988	+ 1.9%
Pending Sales	135	101	- 25.2%	1,749	1,933	+ 10.5%
Closed Sales	184	152	- 17.4%	1,636	1,878	+ 14.8%
Median Sales Price*	\$337,068	\$381,463	+ 13.2%	\$308,000	\$348,362	+ 13.1%
Average Sales Price*	\$399,131	\$410,924	+ 3.0%	\$350,931	\$389,751	+ 11.1%
Percent of Original List Price Received*	98.8%	99.5%	+ 0.7%	97.2%	100.1%	+ 3.0%
List to Close	80	93	+ 16.3%	106	92	- 13.2%
Days on Market Until Sale	33	33	0.0%	55	30	- 45.5%
Cumulative Days on Market Until Sale	35	27	- 22.9%	63	29	- 54.0%
Average List Price	\$396,648	\$436,073	+ 9.9%	\$363,298	\$411,385	+ 13.2%
Inventory of Homes for Sale	253	134	- 47.0%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

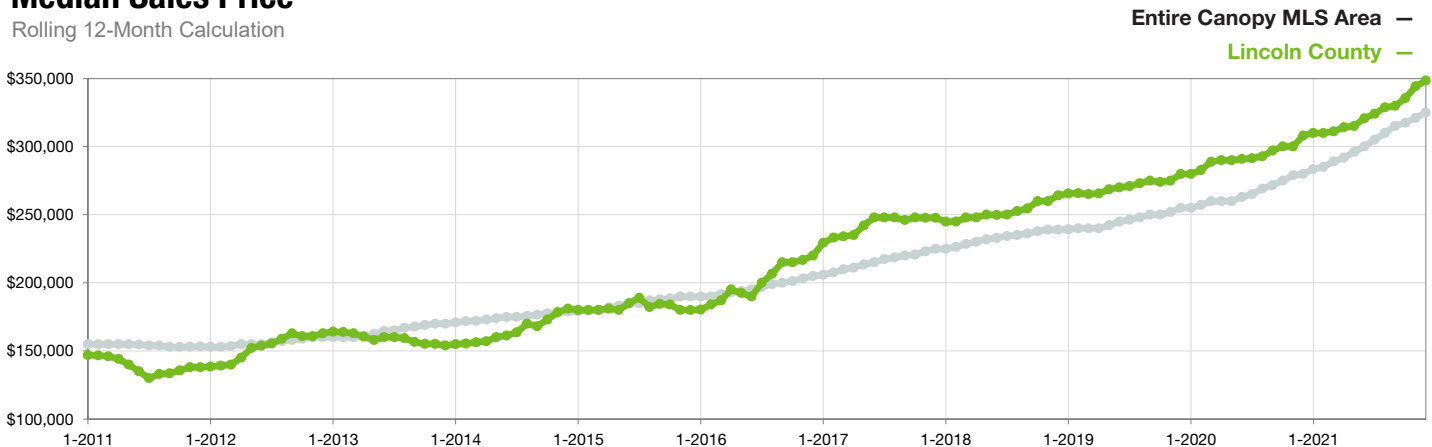
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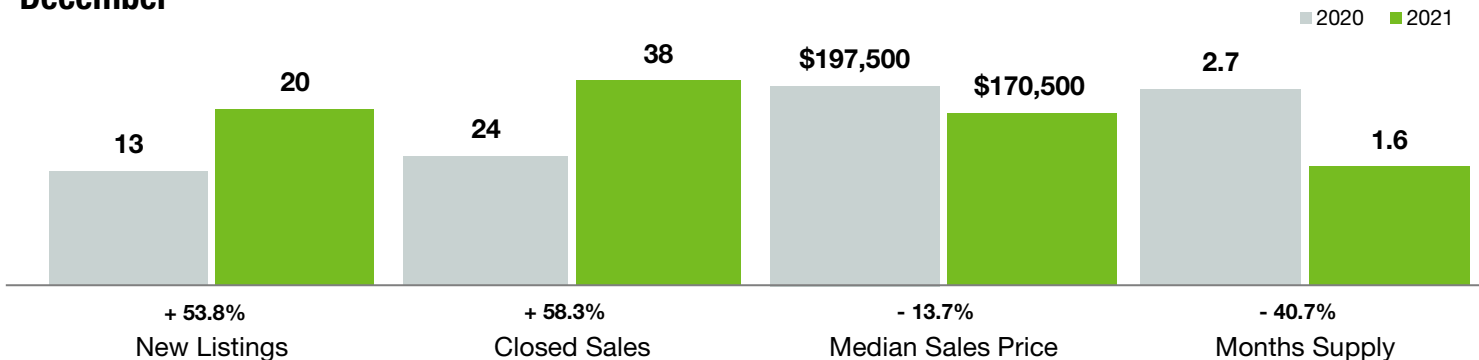
## Montgomery County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	13	20	+ 53.8%	351	439	+ 25.1%
Pending Sales	24	21	- 12.5%	345	403	+ 16.8%
Closed Sales	24	38	+ 58.3%	336	408	+ 21.4%
Median Sales Price*	\$197,500	\$170,500	- 13.7%	\$176,200	\$161,500	- 8.3%
Average Sales Price*	\$288,229	\$378,364	+ 31.3%	\$267,841	\$288,759	+ 7.8%
Percent of Original List Price Received*	91.9%	92.8%	+ 1.0%	91.0%	93.4%	+ 2.6%
List to Close	126	99	- 21.4%	153	106	- 30.7%
Days on Market Until Sale	81	52	- 35.8%	110	63	- 42.7%
Cumulative Days on Market Until Sale	112	52	- 53.6%	130	67	- 48.5%
Average List Price	\$357,312	\$388,298	+ 8.7%	\$293,172	\$318,093	+ 8.5%
Inventory of Homes for Sale	78	55	- 29.5%	--	--	--
Months Supply of Inventory	2.7	1.6	- 40.7%	--	--	--

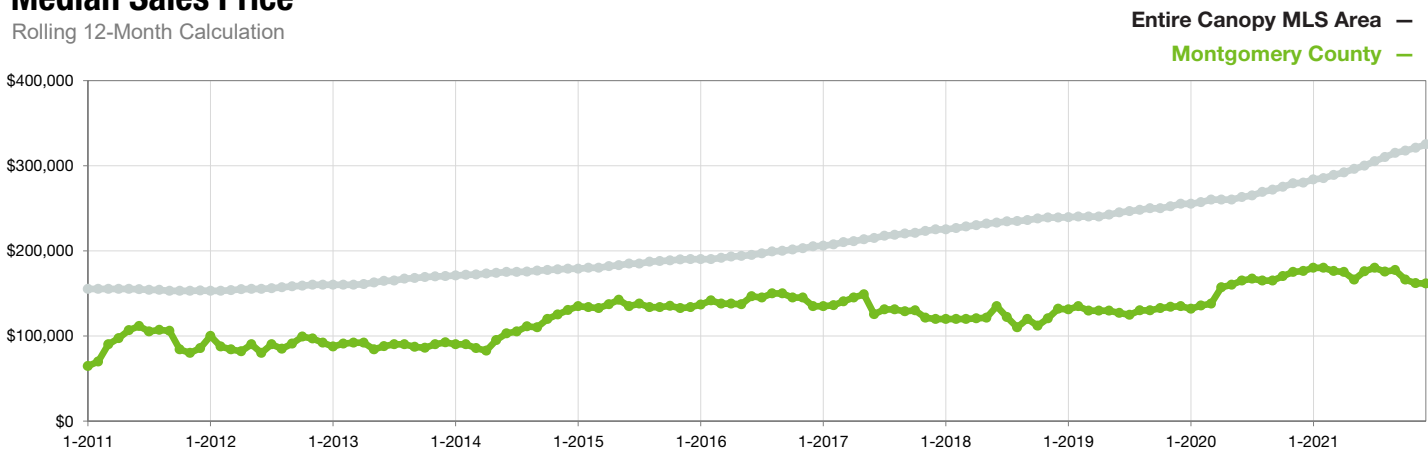
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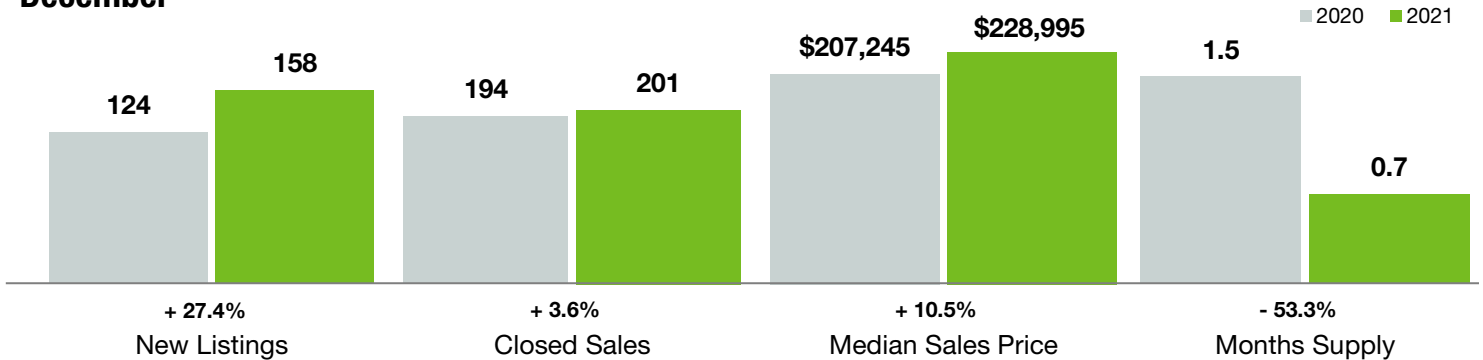
## Rowan County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	124	158	+ 27.4%	2,252	2,525	+ 12.1%
Pending Sales	135	196	+ 45.2%	2,042	2,338	+ 14.5%
Closed Sales	194	201	+ 3.6%	1,914	2,266	+ 18.4%
Median Sales Price*	\$207,245	\$228,995	+ 10.5%	\$190,000	\$222,000	+ 16.8%
Average Sales Price*	\$228,676	\$262,097	+ 14.6%	\$210,282	\$246,366	+ 17.2%
Percent of Original List Price Received*	97.6%	98.0%	+ 0.4%	97.1%	98.7%	+ 1.6%
List to Close	96	74	- 22.9%	91	74	- 18.7%
Days on Market Until Sale	24	23	- 4.2%	36	20	- 44.4%
Cumulative Days on Market Until Sale	25	26	+ 4.0%	41	22	- 46.3%
Average List Price	\$226,241	\$264,802	+ 17.0%	\$223,899	\$256,768	+ 14.7%
Inventory of Homes for Sale	259	128	- 50.6%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

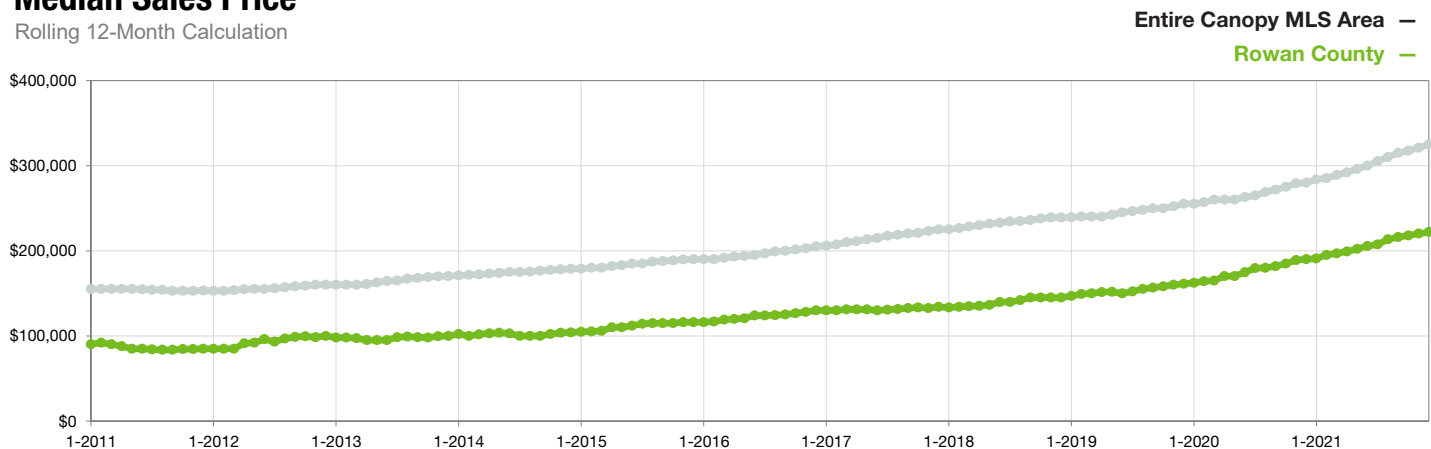
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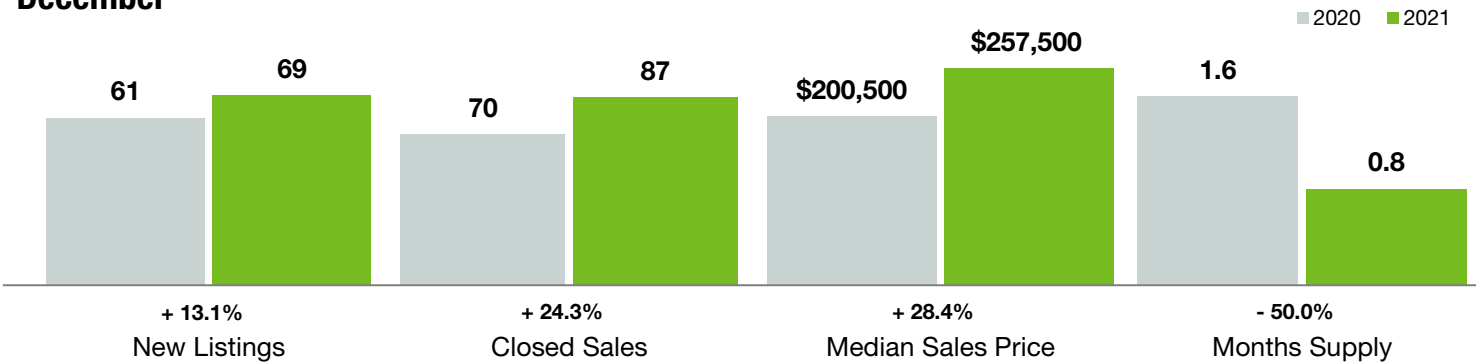
## Stanly County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	61	69	+ 13.1%	867	1,094	+ 26.2%
Pending Sales	57	77	+ 35.1%	821	1,010	+ 23.0%
Closed Sales	70	87	+ 24.3%	805	964	+ 19.8%
Median Sales Price*	\$200,500	\$257,500	+ 28.4%	\$190,000	\$225,750	+ 18.8%
Average Sales Price*	\$224,213	\$270,837	+ 20.8%	\$215,564	\$256,939	+ 19.2%
Percent of Original List Price Received*	96.8%	98.0%	+ 1.2%	96.0%	98.6%	+ 2.7%
List to Close	73	69	- 5.5%	99	68	- 31.3%
Days on Market Until Sale	28	27	- 3.6%	46	24	- 47.8%
Cumulative Days on Market Until Sale	26	22	- 15.4%	55	23	- 58.2%
Average List Price	\$222,569	\$368,148	+ 65.4%	\$228,571	\$278,273	+ 21.7%
Inventory of Homes for Sale	107	67	- 37.4%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--

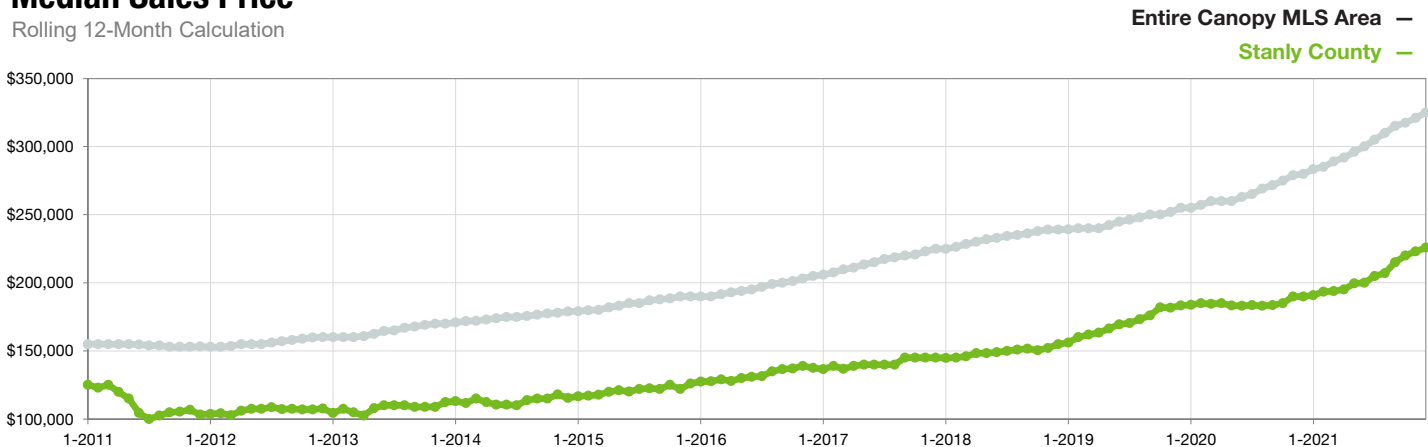
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### December



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for December 2021

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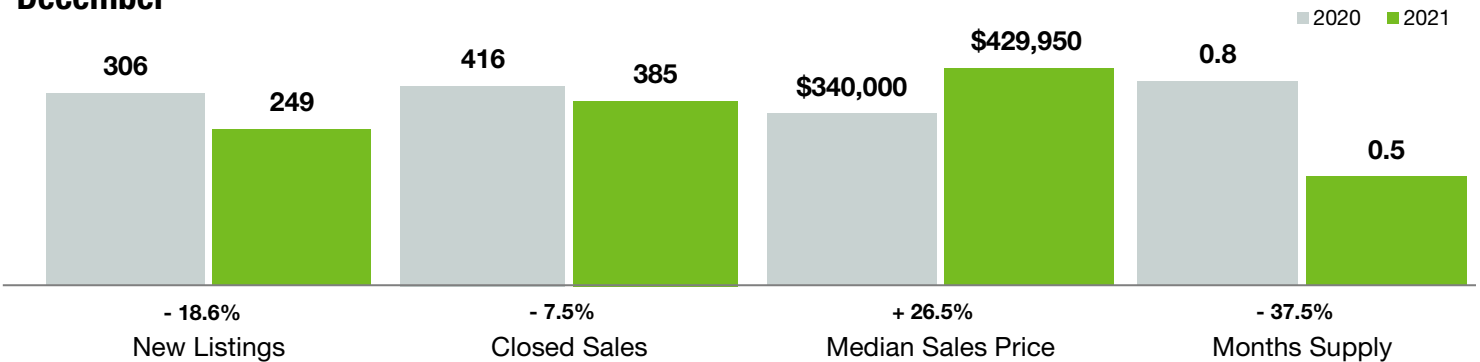
## Union County

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	306	249	- 18.6%	5,221	5,553	+ 6.4%
Pending Sales	292	295	+ 1.0%	4,916	5,198	+ 5.7%
Closed Sales	416	385	- 7.5%	4,788	5,008	+ 4.6%
Median Sales Price*	\$340,000	\$429,950	+ 26.5%	\$334,900	\$379,000	+ 13.2%
Average Sales Price*	\$414,625	\$491,670	+ 18.6%	\$393,537	\$456,151	+ 15.9%
Percent of Original List Price Received*	99.3%	101.8%	+ 2.5%	98.3%	101.9%	+ 3.7%
List to Close	81	68	- 16.0%	87	71	- 18.4%
Days on Market Until Sale	27	18	- 33.3%	35	16	- 54.3%
Cumulative Days on Market Until Sale	35	16	- 54.3%	41	17	- 58.5%
Average List Price	\$406,079	\$463,302	+ 14.1%	\$412,878	\$468,117	+ 13.4%
Inventory of Homes for Sale	346	195	- 43.6%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

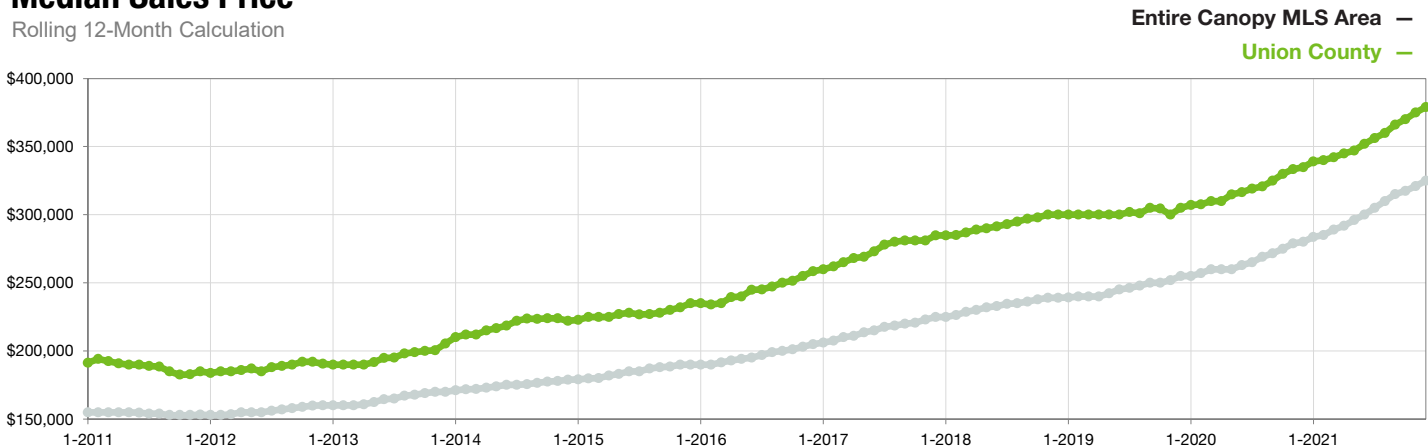
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### December



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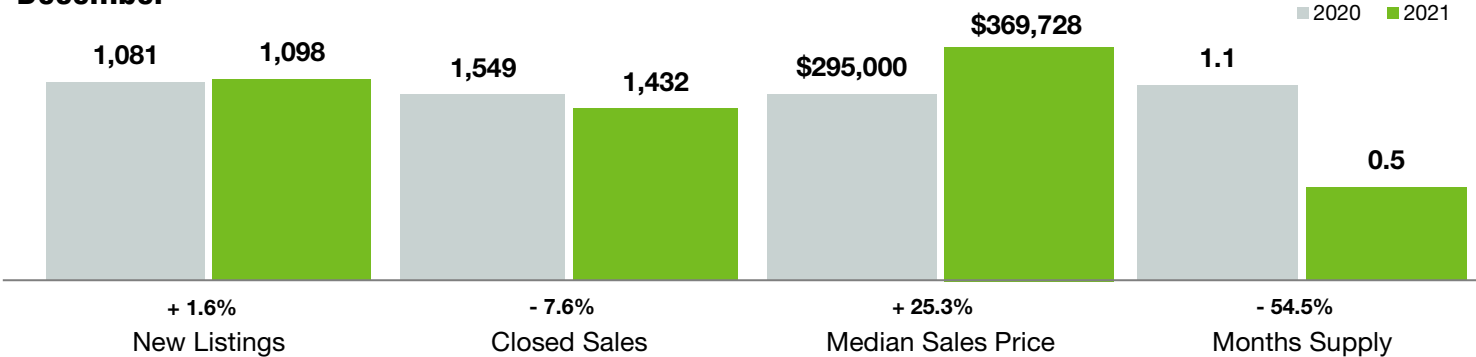
## City of Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	1,081	<b>1,098</b>	+ 1.6%	19,588	<b>20,013</b>	+ 2.2%
Pending Sales	1,127	<b>1,203</b>	+ 6.7%	17,793	<b>18,876</b>	+ 6.1%
Closed Sales	1,549	<b>1,432</b>	- 7.6%	17,237	<b>18,533</b>	+ 7.5%
Median Sales Price*	\$295,000	<b>\$369,728</b>	+ 25.3%	\$285,000	<b>\$340,000</b>	+ 19.3%
Average Sales Price*	\$380,921	<b>\$454,684</b>	+ 19.4%	\$364,570	<b>\$428,709</b>	+ 17.6%
Percent of Original List Price Received*	99.1%	<b>100.9%</b>	+ 1.8%	98.6%	<b>101.2%</b>	+ 2.6%
List to Close	84	<b>79</b>	- 6.0%	84	<b>74</b>	- 11.9%
Days on Market Until Sale	24	<b>19</b>	- 20.8%	28	<b>19</b>	- 32.1%
Cumulative Days on Market Until Sale	27	<b>20</b>	- 25.9%	32	<b>20</b>	- 37.5%
Average List Price	\$383,022	<b>\$433,210</b>	+ 13.1%	\$396,562	<b>\$444,189</b>	+ 12.0%
Inventory of Homes for Sale	1,601	<b>810</b>	- 49.4%	--	--	--
Months Supply of Inventory	1.1	<b>0.5</b>	- 54.5%	--	--	--

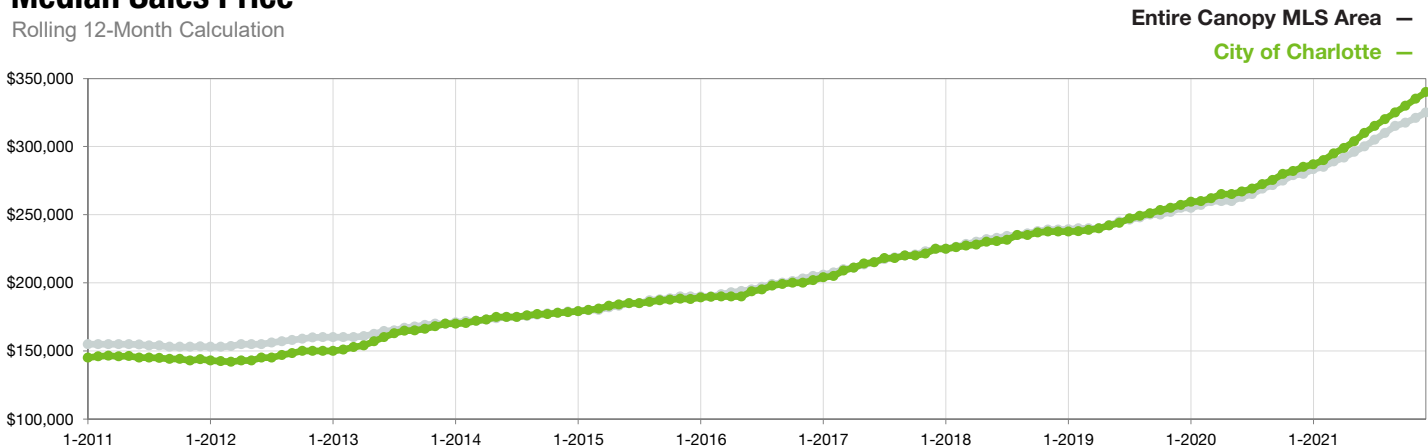
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### December



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Rolling 12-Month Calculation



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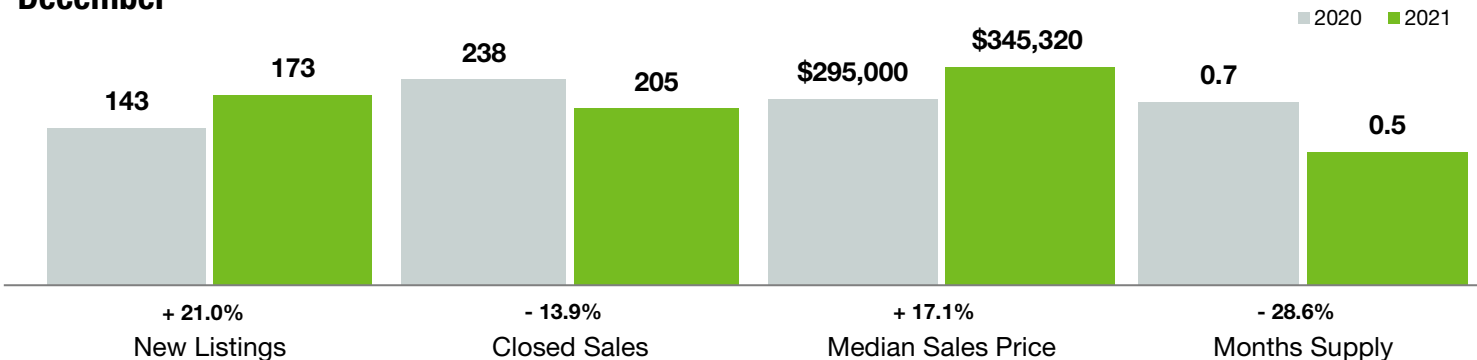
## Concord

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	143	173	+ 21.0%	2,661	2,753	+ 3.5%
Pending Sales	158	187	+ 18.4%	2,506	2,596	+ 3.6%
Closed Sales	238	205	- 13.9%	2,481	2,492	+ 0.4%
Median Sales Price*	\$295,000	\$345,320	+ 17.1%	\$270,800	\$315,100	+ 16.4%
Average Sales Price*	\$306,728	\$373,020	+ 21.6%	\$291,826	\$339,433	+ 16.3%
Percent of Original List Price Received*	99.4%	101.5%	+ 2.1%	98.3%	101.6%	+ 3.4%
List to Close	84	66	- 21.4%	84	61	- 27.4%
Days on Market Until Sale	22	12	- 45.5%	32	14	- 56.3%
Cumulative Days on Market Until Sale	27	11	- 59.3%	38	14	- 63.2%
Average List Price	\$310,876	\$368,745	+ 18.6%	\$300,469	\$349,431	+ 16.3%
Inventory of Homes for Sale	141	106	- 24.8%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

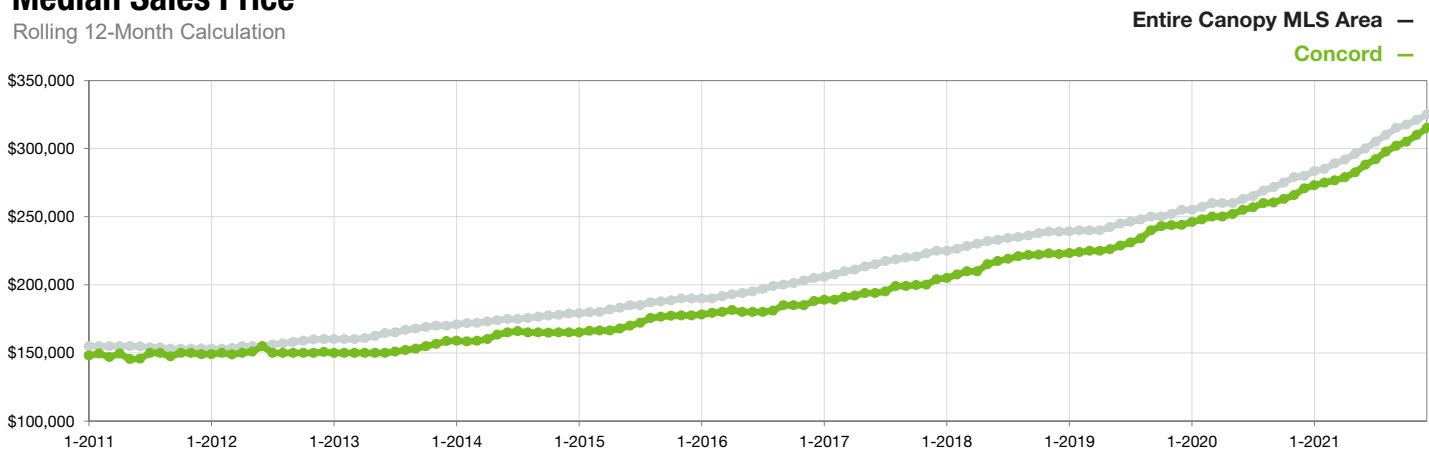
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### December



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# Local Market Update for December 2021

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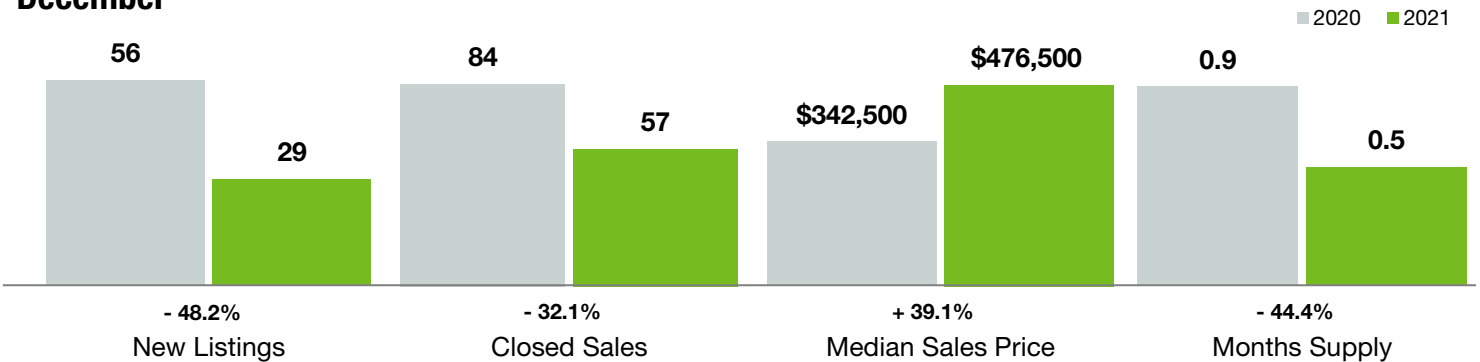
## Cornelius

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	56	29	- 48.2%	939	879	- 6.4%
Pending Sales	55	34	- 38.2%	905	836	- 7.6%
Closed Sales	84	57	- 32.1%	901	860	- 4.6%
Median Sales Price*	\$342,500	\$476,500	+ 39.1%	\$332,000	\$399,000	+ 20.2%
Average Sales Price*	\$597,252	\$776,272	+ 30.0%	\$538,848	\$638,885	+ 18.6%
Percent of Original List Price Received*	98.5%	99.7%	+ 1.2%	97.7%	100.3%	+ 2.7%
List to Close	68	54	- 20.6%	87	60	- 31.0%
Days on Market Until Sale	20	14	- 30.0%	40	19	- 52.5%
Cumulative Days on Market Until Sale	27	15	- 44.4%	49	21	- 57.1%
Average List Price	\$520,333	\$715,034	+ 37.4%	\$576,400	\$656,877	+ 14.0%
Inventory of Homes for Sale	69	38	- 44.9%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

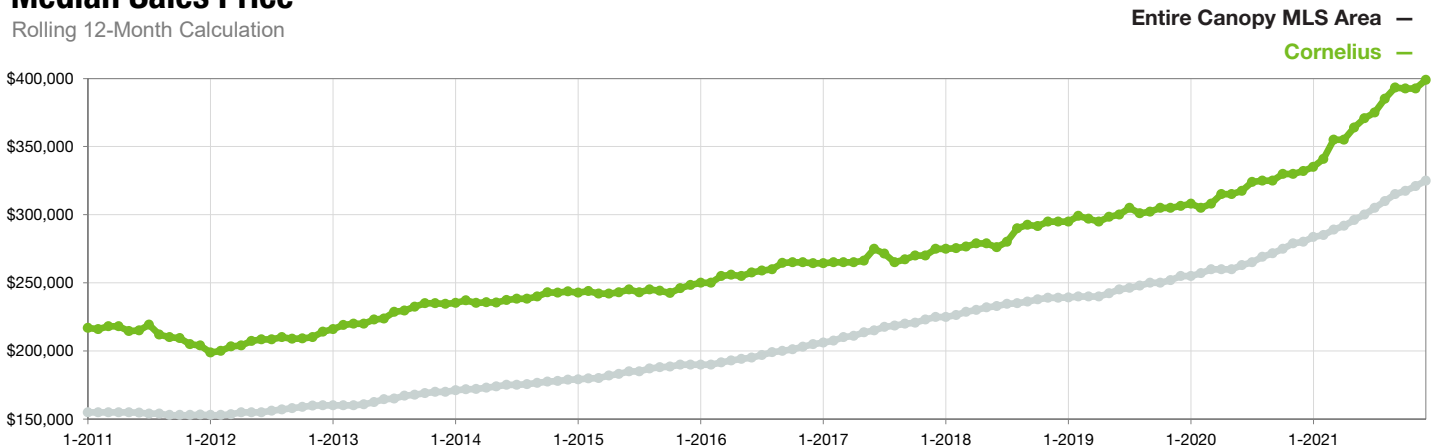
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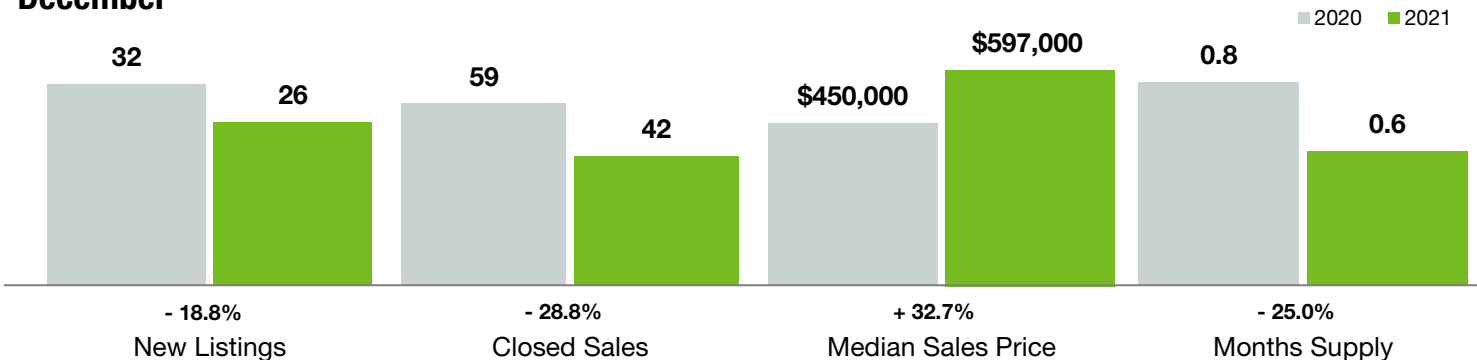
## Davidson

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	32	26	- 18.8%	749	563	- 24.8%
Pending Sales	44	39	- 11.4%	727	539	- 25.9%
Closed Sales	59	42	- 28.8%	669	577	- 13.8%
Median Sales Price*	\$450,000	\$597,000	+ 32.7%	\$415,000	\$514,500	+ 24.0%
Average Sales Price*	\$520,513	\$705,423	+ 35.5%	\$479,119	\$600,592	+ 25.4%
Percent of Original List Price Received*	99.1%	101.3%	+ 2.2%	97.1%	100.7%	+ 3.7%
List to Close	74	83	+ 12.2%	104	87	- 16.3%
Days on Market Until Sale	23	30	+ 30.4%	57	36	- 36.8%
Cumulative Days on Market Until Sale	32	23	- 28.1%	60	29	- 51.7%
Average List Price	\$583,940	\$638,189	+ 9.3%	\$529,169	\$620,987	+ 17.4%
Inventory of Homes for Sale	51	25	- 51.0%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

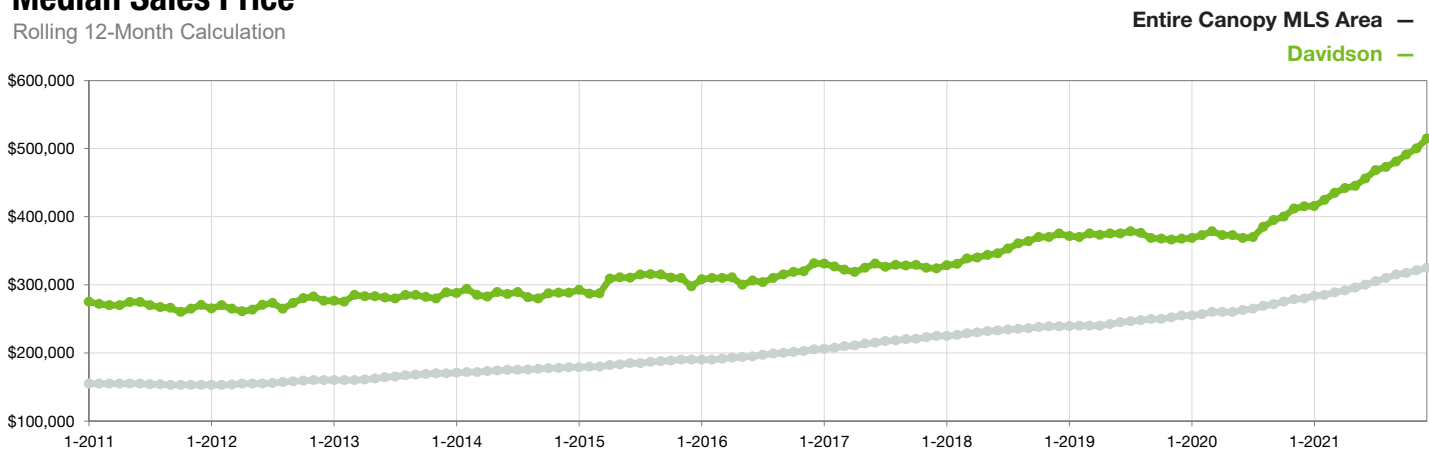
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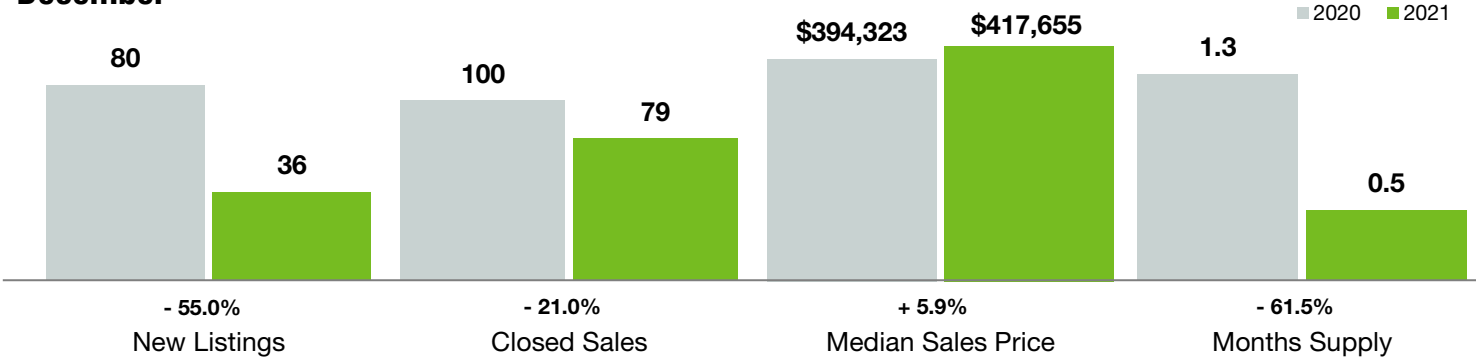
## Denver

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	80	36	- 55.0%	1,069	955	- 10.7%
Pending Sales	90	42	- 53.3%	974	954	- 2.1%
Closed Sales	100	79	- 21.0%	885	971	+ 9.7%
Median Sales Price*	\$394,323	\$417,655	+ 5.9%	\$358,000	\$395,000	+ 10.3%
Average Sales Price*	\$484,311	\$477,087	- 1.5%	\$432,861	\$480,585	+ 11.0%
Percent of Original List Price Received*	99.4%	100.8%	+ 1.4%	97.5%	100.3%	+ 2.9%
List to Close	79	112	+ 41.8%	113	101	- 10.6%
Days on Market Until Sale	31	42	+ 35.5%	62	35	- 43.5%
Cumulative Days on Market Until Sale	29	27	- 6.9%	70	31	- 55.7%
Average List Price	\$455,752	\$632,324	+ 38.7%	\$429,341	\$518,794	+ 20.8%
Inventory of Homes for Sale	108	36	- 66.7%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

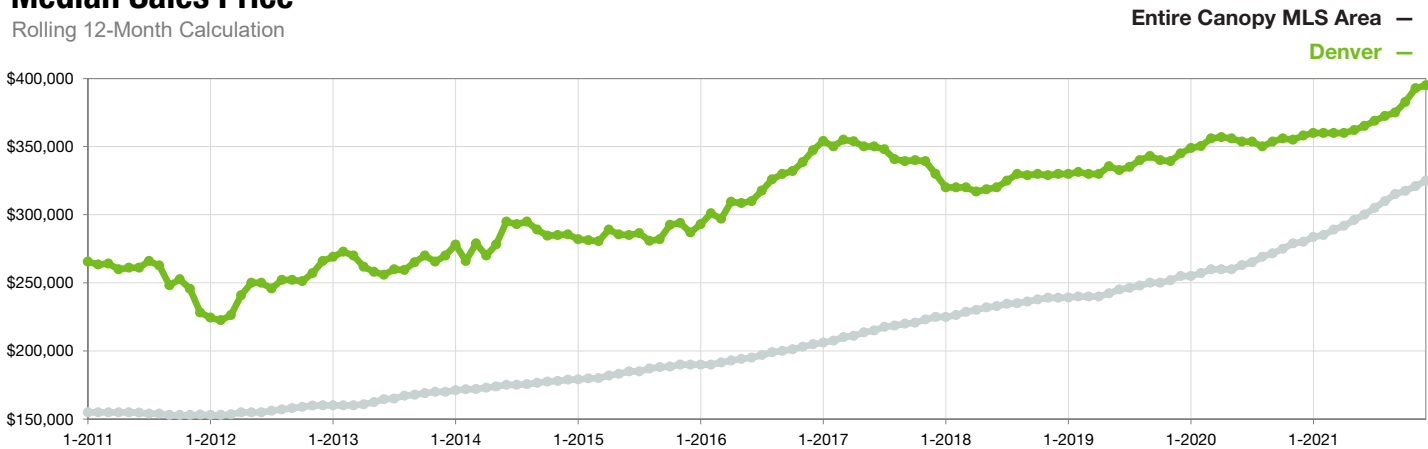
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### December



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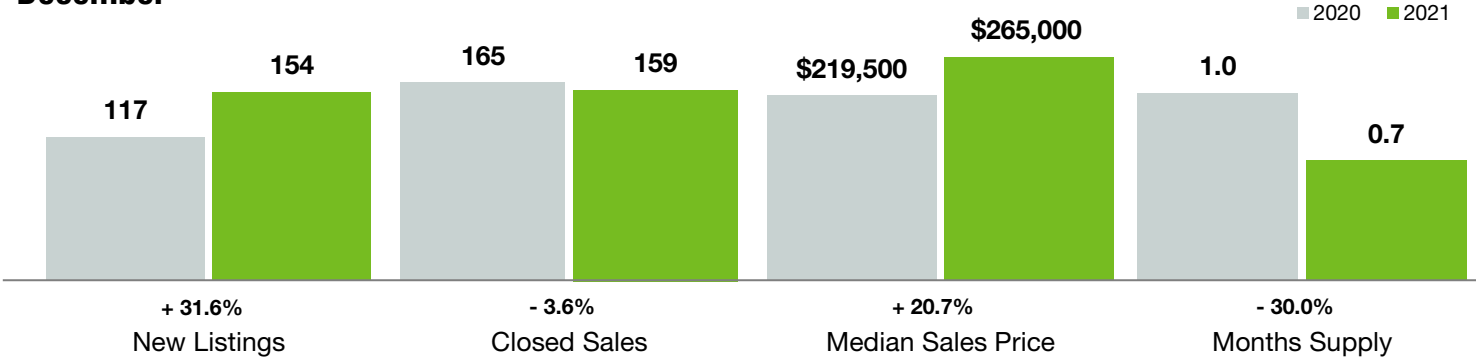
## Gastonia

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	117	154	+ 31.6%	1,905	2,141	+ 12.4%
Pending Sales	122	147	+ 20.5%	1,739	1,958	+ 12.6%
Closed Sales	165	159	- 3.6%	1,633	1,886	+ 15.5%
Median Sales Price*	\$219,500	\$265,000	+ 20.7%	\$200,000	\$243,000	+ 21.5%
Average Sales Price*	\$222,700	\$284,351	+ 27.7%	\$212,937	\$254,645	+ 19.6%
Percent of Original List Price Received*	98.1%	98.7%	+ 0.6%	97.4%	100.4%	+ 3.1%
List to Close	79	77	- 2.5%	79	70	- 11.4%
Days on Market Until Sale	24	22	- 8.3%	31	18	- 41.9%
Cumulative Days on Market Until Sale	28	24	- 14.3%	35	19	- 45.7%
Average List Price	\$216,338	\$300,321	+ 38.8%	\$215,127	\$261,140	+ 21.4%
Inventory of Homes for Sale	150	108	- 28.0%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

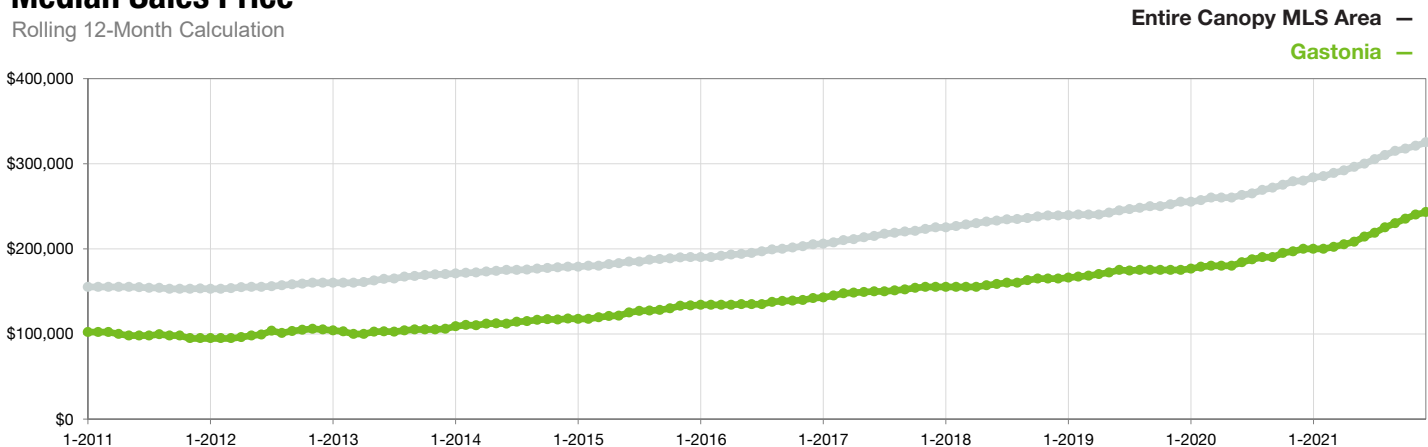
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### December



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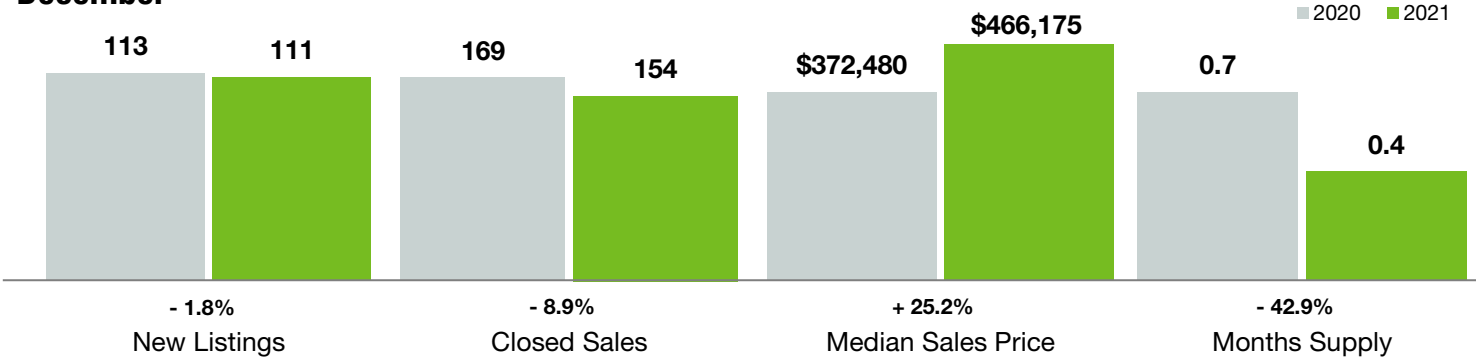
## Huntersville

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	113	111	- 1.8%	2,041	1,914	- 6.2%
Pending Sales	119	125	+ 5.0%	1,978	1,828	- 7.6%
Closed Sales	169	154	- 8.9%	1,846	1,782	- 3.5%
Median Sales Price*	\$372,480	\$466,175	+ 25.2%	\$347,950	\$408,000	+ 17.3%
Average Sales Price*	\$399,649	\$512,345	+ 28.2%	\$377,012	\$450,692	+ 19.5%
Percent of Original List Price Received*	99.6%	101.8%	+ 2.2%	98.3%	102.0%	+ 3.8%
List to Close	82	82	0.0%	86	76	- 11.6%
Days on Market Until Sale	21	16	- 23.8%	35	18	- 48.6%
Cumulative Days on Market Until Sale	20	14	- 30.0%	41	15	- 63.4%
Average List Price	\$409,057	\$489,607	+ 19.7%	\$398,356	\$468,039	+ 17.5%
Inventory of Homes for Sale	114	61	- 46.5%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

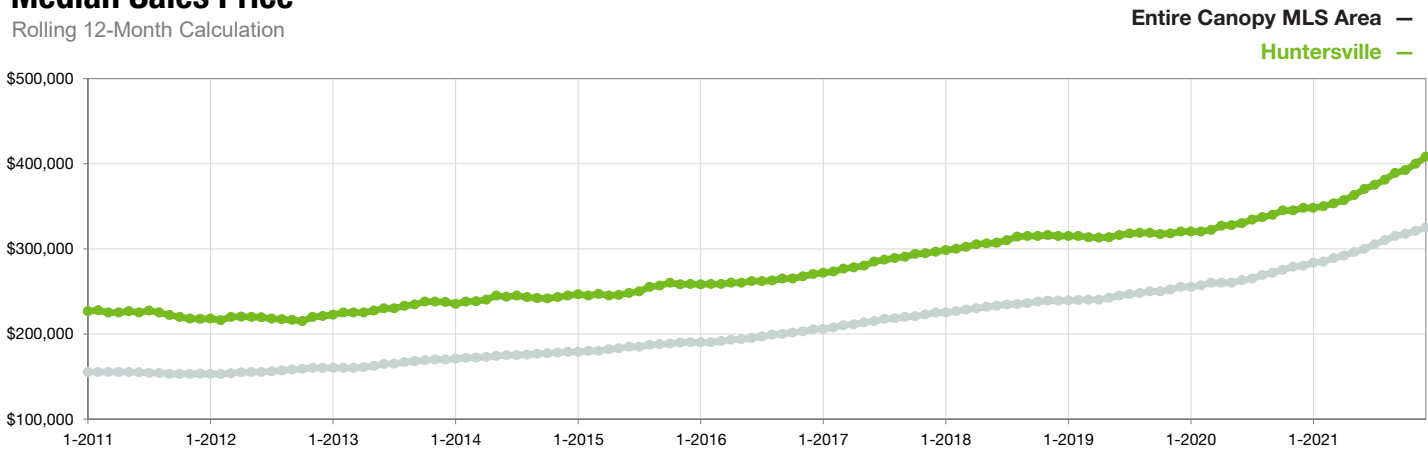
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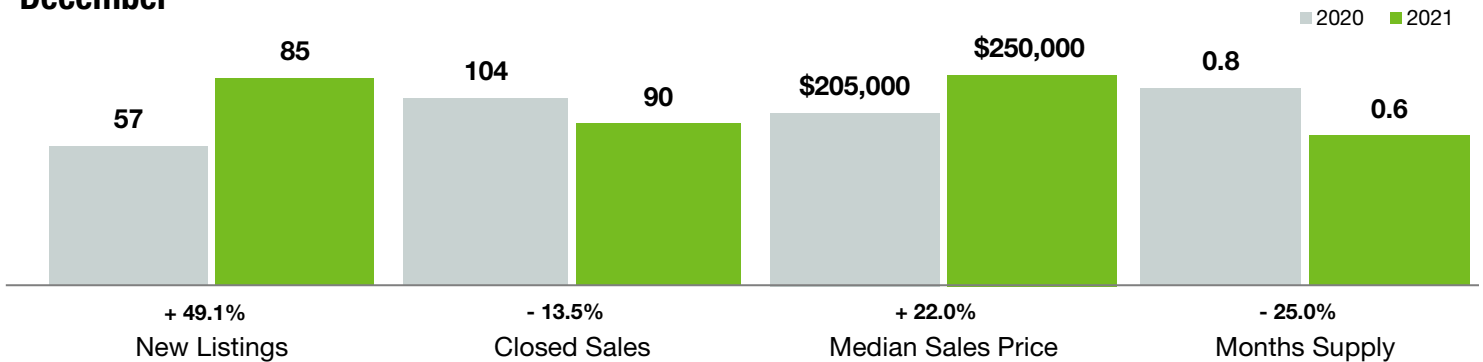
## Kannapolis

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	57	85	+ 49.1%	1,025	1,187	+ 15.8%
Pending Sales	61	85	+ 39.3%	956	1,103	+ 15.4%
Closed Sales	104	90	- 13.5%	930	1,088	+ 17.0%
Median Sales Price*	\$205,000	\$250,000	+ 22.0%	\$185,450	\$240,000	+ 29.4%
Average Sales Price*	\$228,388	\$268,193	+ 17.4%	\$208,614	\$253,953	+ 21.7%
Percent of Original List Price Received*	97.7%	99.4%	+ 1.7%	97.6%	99.2%	+ 1.6%
List to Close	75	59	- 21.3%	74	59	- 20.3%
Days on Market Until Sale	28	19	- 32.1%	28	15	- 46.4%
Cumulative Days on Market Until Sale	32	15	- 53.1%	32	14	- 56.3%
Average List Price	\$209,550	\$265,547	+ 26.7%	\$217,473	\$258,683	+ 18.9%
Inventory of Homes for Sale	65	57	- 12.3%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

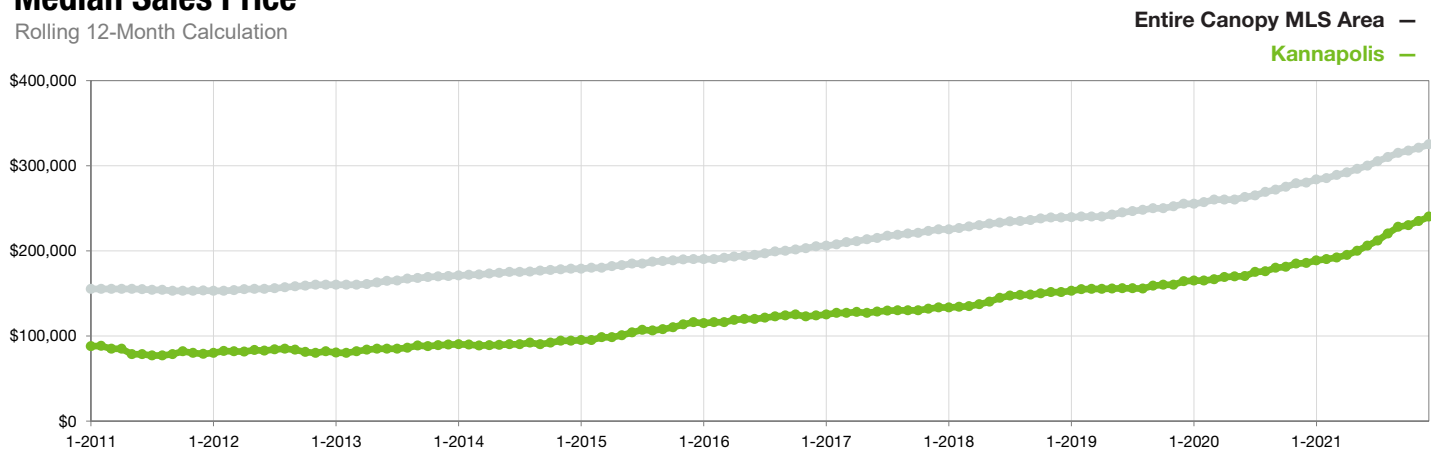
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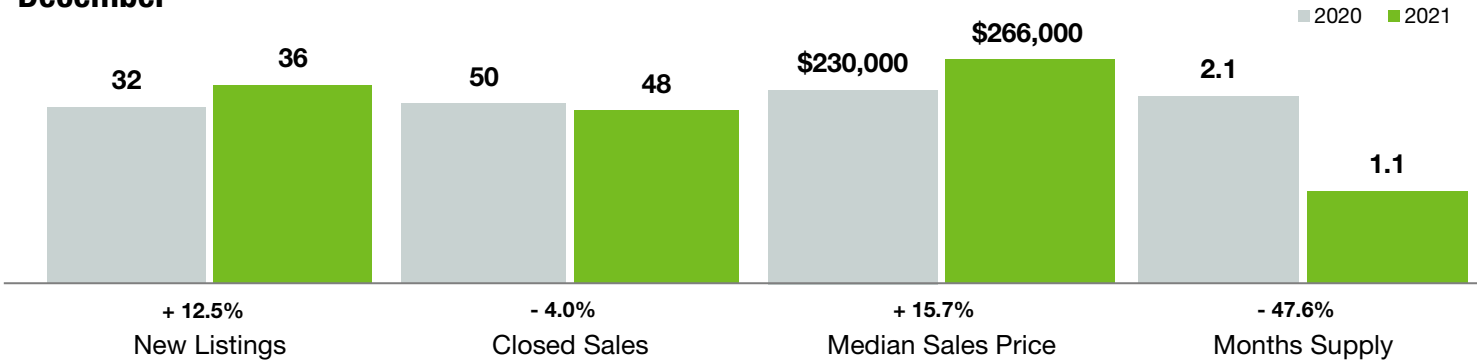
## Lincolnton

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	32	36	+ 12.5%	499	610	+ 22.2%
Pending Sales	25	34	+ 36.0%	441	566	+ 28.3%
Closed Sales	50	48	- 4.0%	444	529	+ 19.1%
Median Sales Price*	\$230,000	\$266,000	+ 15.7%	\$202,700	\$245,000	+ 20.9%
Average Sales Price*	\$248,958	\$299,512	+ 20.3%	\$224,866	\$270,897	+ 20.5%
Percent of Original List Price Received*	96.2%	97.8%	+ 1.7%	96.3%	99.4%	+ 3.2%
List to Close	73	71	- 2.7%	93	70	- 24.7%
Days on Market Until Sale	39	26	- 33.3%	43	21	- 51.2%
Cumulative Days on Market Until Sale	39	29	- 25.6%	47	23	- 51.1%
Average List Price	\$266,121	\$318,319	+ 19.6%	\$250,989	\$288,246	+ 14.8%
Inventory of Homes for Sale	79	50	- 36.7%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--

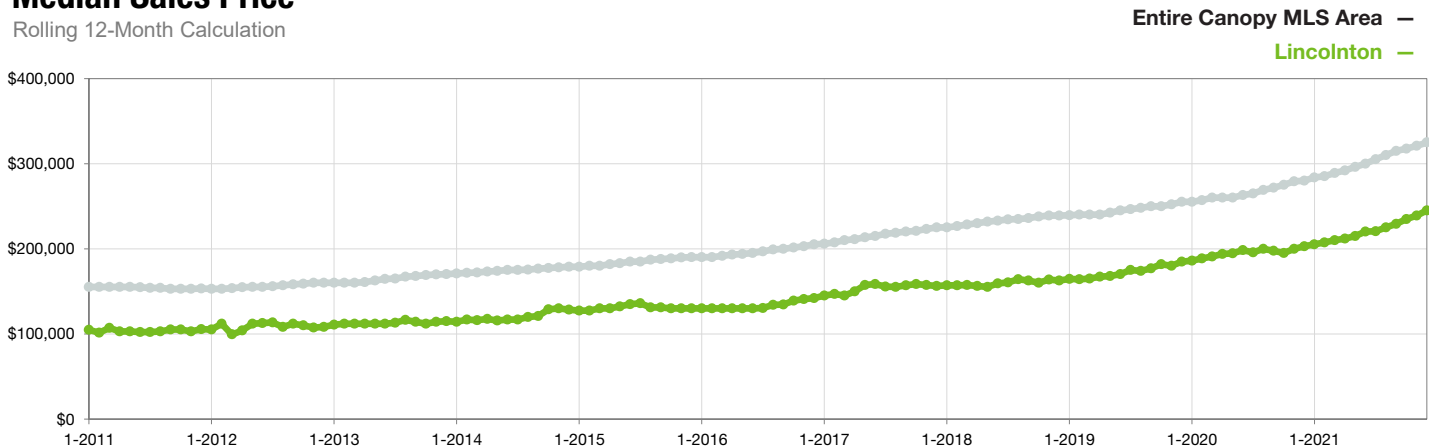
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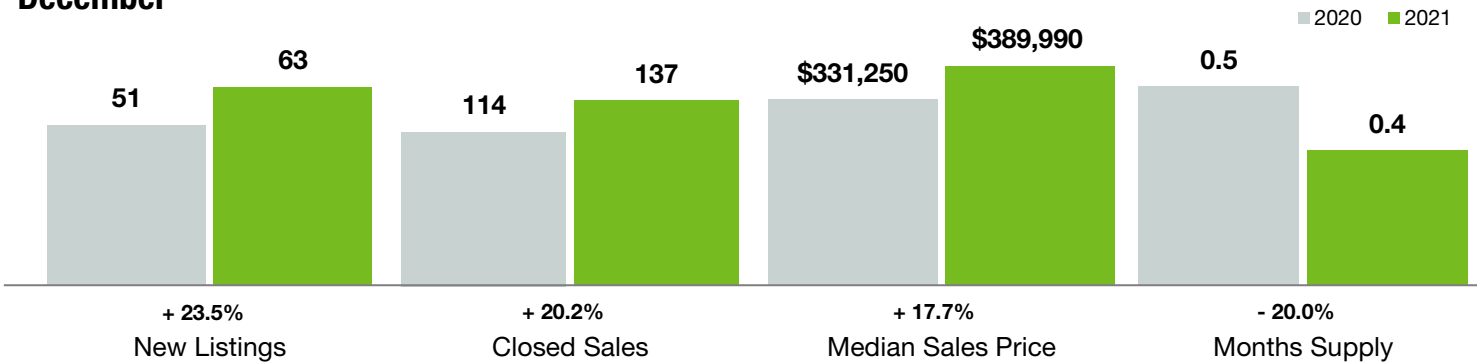
## Matthews

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	51	63	+ 23.5%	1,380	1,430	+ 3.6%
Pending Sales	64	73	+ 14.1%	1,333	1,356	+ 1.7%
Closed Sales	114	137	+ 20.2%	1,314	1,361	+ 3.6%
Median Sales Price*	\$331,250	\$389,990	+ 17.7%	\$330,000	\$385,000	+ 16.7%
Average Sales Price*	\$365,518	\$429,746	+ 17.6%	\$370,703	\$448,477	+ 21.0%
Percent of Original List Price Received*	100.7%	100.4%	- 0.3%	98.8%	102.5%	+ 3.7%
List to Close	72	63	- 12.5%	76	61	- 19.7%
Days on Market Until Sale	15	12	- 20.0%	25	13	- 48.0%
Cumulative Days on Market Until Sale	21	13	- 38.1%	29	13	- 55.2%
Average List Price	\$384,557	\$447,037	+ 16.2%	\$386,109	\$441,817	+ 14.4%
Inventory of Homes for Sale	61	42	- 31.1%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--

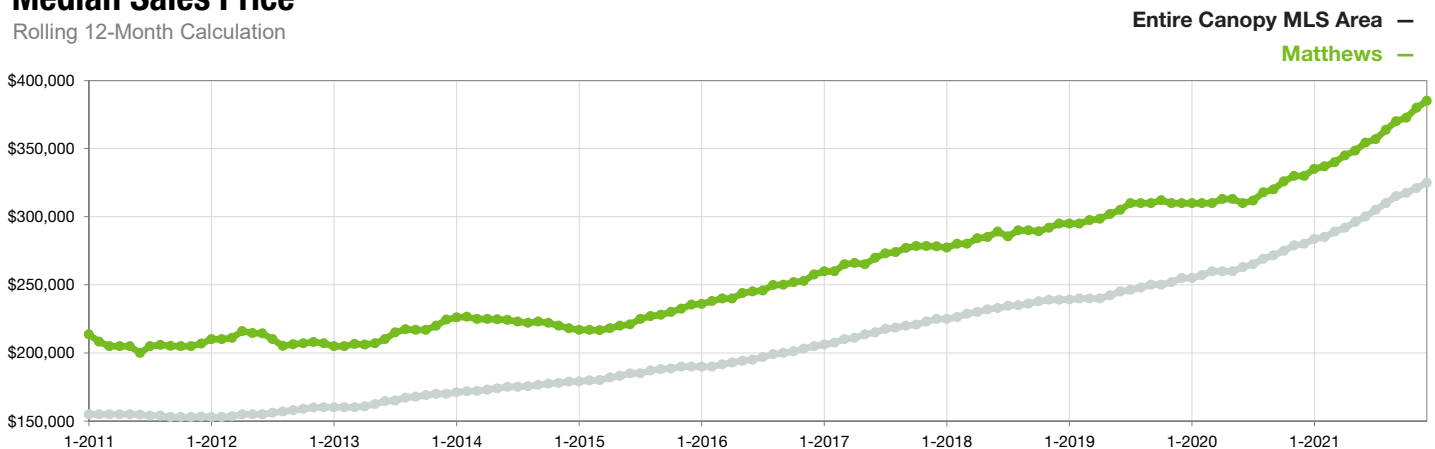
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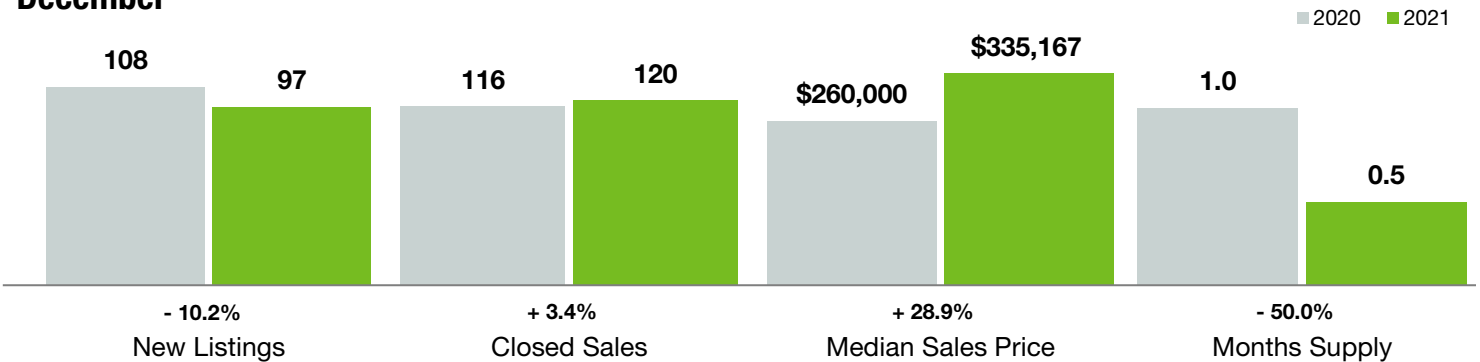
## Monroe

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	108	97	- 10.2%	1,386	1,795	+ 29.5%
Pending Sales	93	116	+ 24.7%	1,285	1,670	+ 30.0%
Closed Sales	116	120	+ 3.4%	1,239	1,594	+ 28.7%
Median Sales Price*	\$260,000	\$335,167	+ 28.9%	\$250,000	\$310,000	+ 24.0%
Average Sales Price*	\$264,575	\$341,929	+ 29.2%	\$261,658	\$321,011	+ 22.7%
Percent of Original List Price Received*	99.0%	101.6%	+ 2.6%	98.5%	101.1%	+ 2.6%
List to Close	71	72	+ 1.4%	79	80	+ 1.3%
Days on Market Until Sale	20	14	- 30.0%	29	16	- 44.8%
Cumulative Days on Market Until Sale	28	19	- 32.1%	34	20	- 41.2%
Average List Price	\$315,493	\$393,411	+ 24.7%	\$274,665	\$336,821	+ 22.6%
Inventory of Homes for Sale	105	64	- 39.0%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--

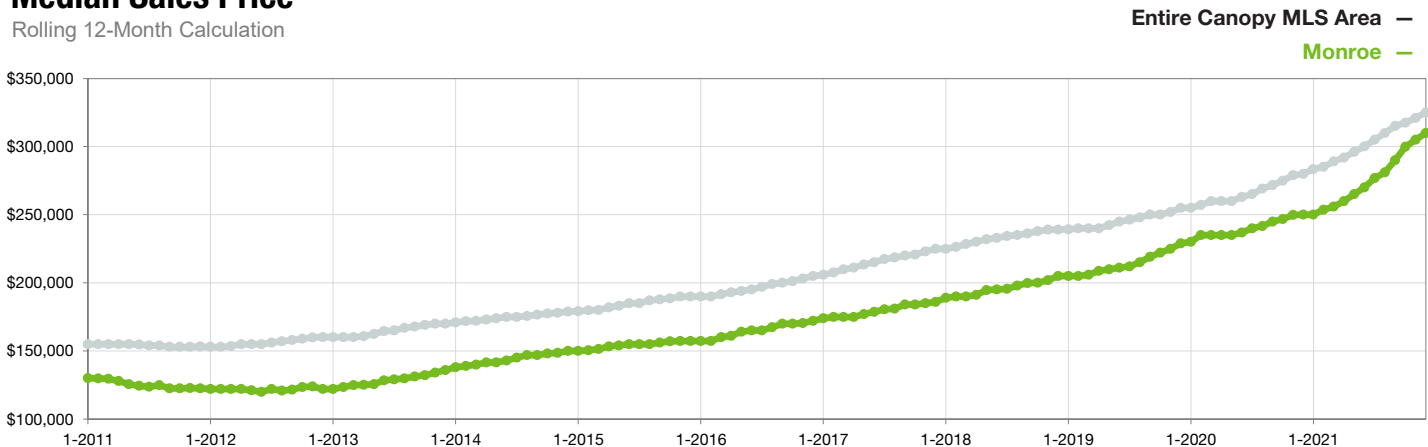
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### December



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for December 2021

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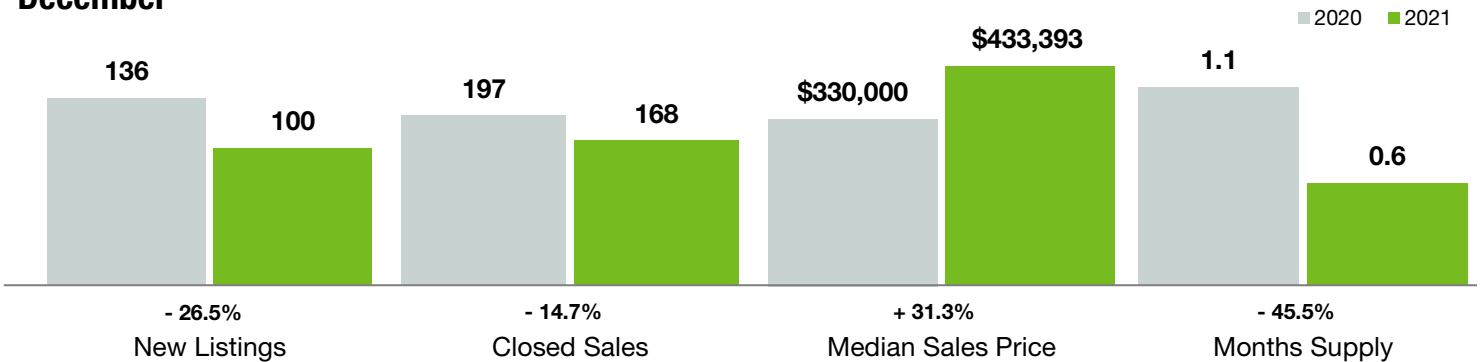
## Mooreville

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	136	100	- 26.5%	2,720	2,536	- 6.8%
Pending Sales	154	118	- 23.4%	2,574	2,442	- 5.1%
Closed Sales	197	168	- 14.7%	2,420	2,539	+ 4.9%
Median Sales Price*	\$330,000	\$433,393	+ 31.3%	\$335,000	\$377,500	+ 12.7%
Average Sales Price*	\$476,718	\$574,204	+ 20.4%	\$449,212	\$498,101	+ 10.9%
Percent of Original List Price Received*	99.7%	99.5%	- 0.2%	97.8%	101.1%	+ 3.4%
List to Close	90	69	- 23.3%	99	75	- 24.2%
Days on Market Until Sale	30	19	- 36.7%	47	21	- 55.3%
Cumulative Days on Market Until Sale	33	19	- 42.4%	54	20	- 63.0%
Average List Price	\$434,202	\$508,147	+ 17.0%	\$471,790	\$541,122	+ 14.7%
Inventory of Homes for Sale	235	115	- 51.1%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

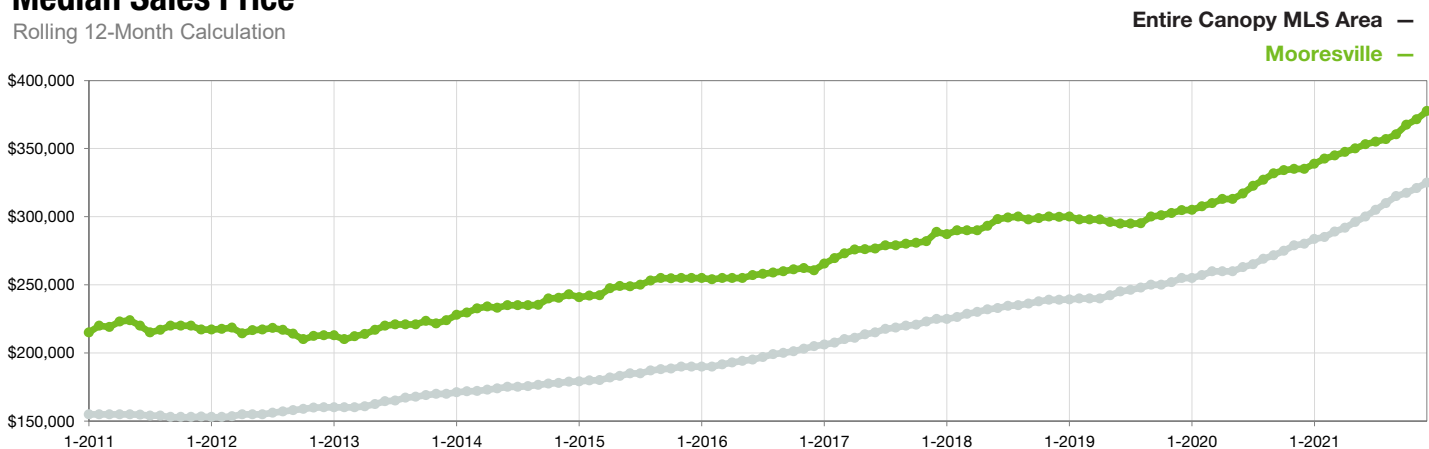
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### December



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for December 2021

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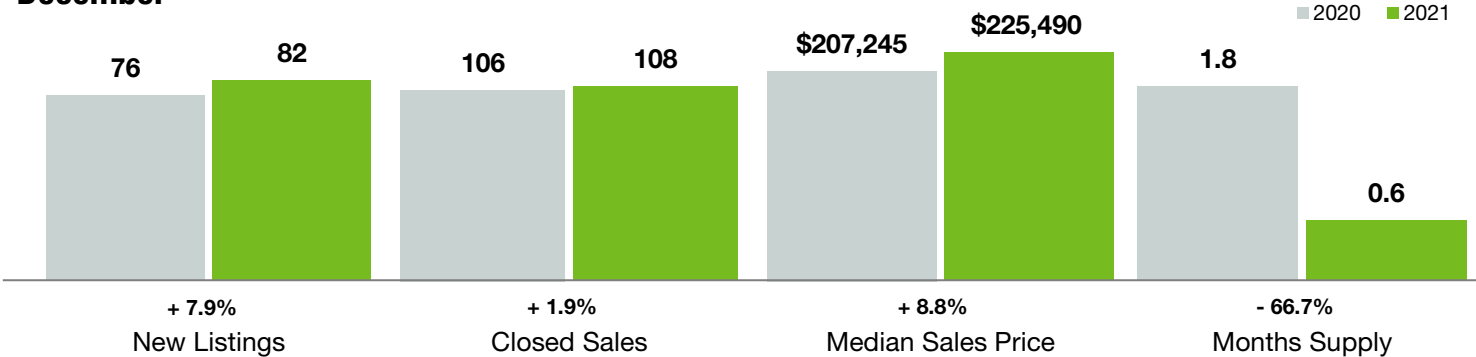
## Salisbury

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	76	82	+ 7.9%	1,227	1,411	+ 15.0%
Pending Sales	64	104	+ 62.5%	1,103	1,315	+ 19.2%
Closed Sales	106	108	+ 1.9%	1,043	1,248	+ 19.7%
Median Sales Price*	\$207,245	\$225,490	+ 8.8%	\$191,490	\$218,000	+ 13.8%
Average Sales Price*	\$225,089	\$263,790	+ 17.2%	\$208,272	\$243,485	+ 16.9%
Percent of Original List Price Received*	97.5%	99.2%	+ 1.7%	96.6%	98.6%	+ 2.1%
List to Close	93	83	- 10.8%	93	75	- 19.4%
Days on Market Until Sale	21	22	+ 4.8%	39	21	- 46.2%
Cumulative Days on Market Until Sale	21	28	+ 33.3%	46	22	- 52.2%
Average List Price	\$210,296	\$268,178	+ 27.5%	\$217,881	\$252,865	+ 16.1%
Inventory of Homes for Sale	164	61	- 62.8%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--

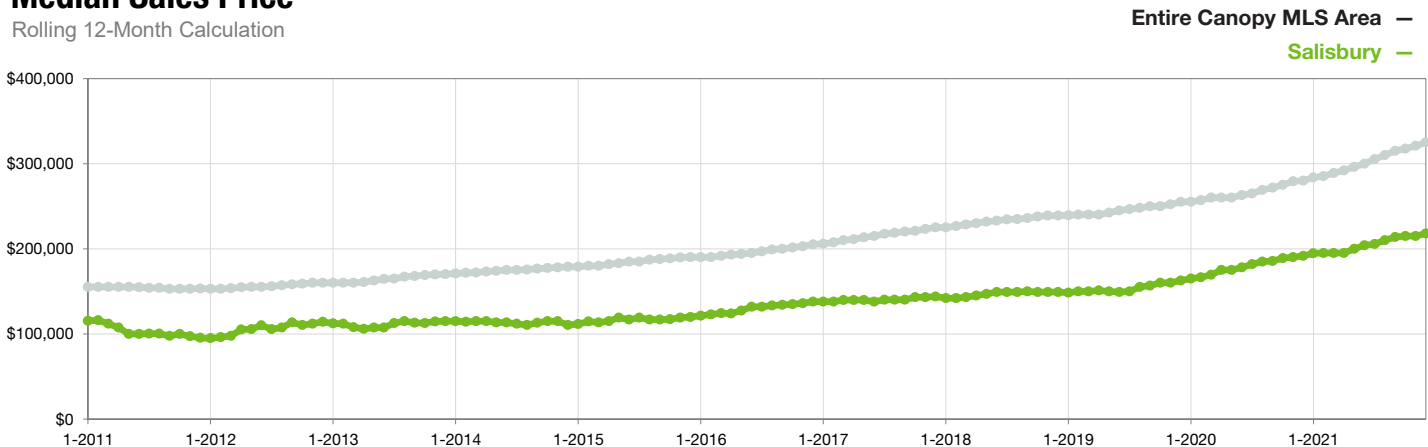
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### December



### Median Sales Price

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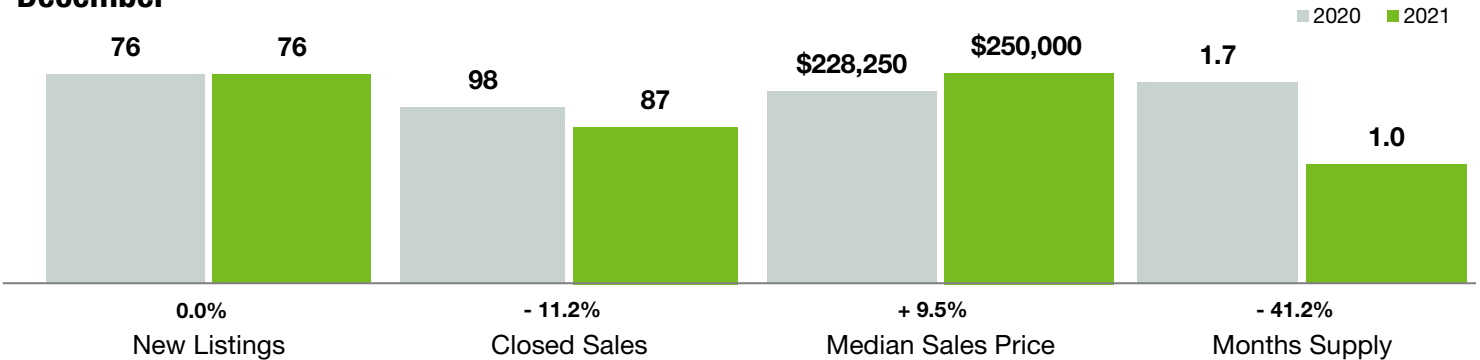
## Statesville

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	76	76	0.0%	1,171	1,327	+ 13.3%
Pending Sales	66	89	+ 34.8%	1,070	1,211	+ 13.2%
Closed Sales	98	87	- 11.2%	1,046	1,190	+ 13.8%
Median Sales Price*	\$228,250	\$250,000	+ 9.5%	\$200,000	\$241,050	+ 20.5%
Average Sales Price*	\$272,573	\$262,967	- 3.5%	\$220,768	\$265,621	+ 20.3%
Percent of Original List Price Received*	96.0%	100.6%	+ 4.8%	96.9%	99.4%	+ 2.6%
List to Close	93	65	- 30.1%	92	66	- 28.3%
Days on Market Until Sale	40	22	- 45.0%	40	22	- 45.0%
Cumulative Days on Market Until Sale	48	21	- 56.3%	46	23	- 50.0%
Average List Price	\$224,339	\$263,553	+ 17.5%	\$235,569	\$273,348	+ 16.0%
Inventory of Homes for Sale	149	100	- 32.9%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.2%	--	--	--

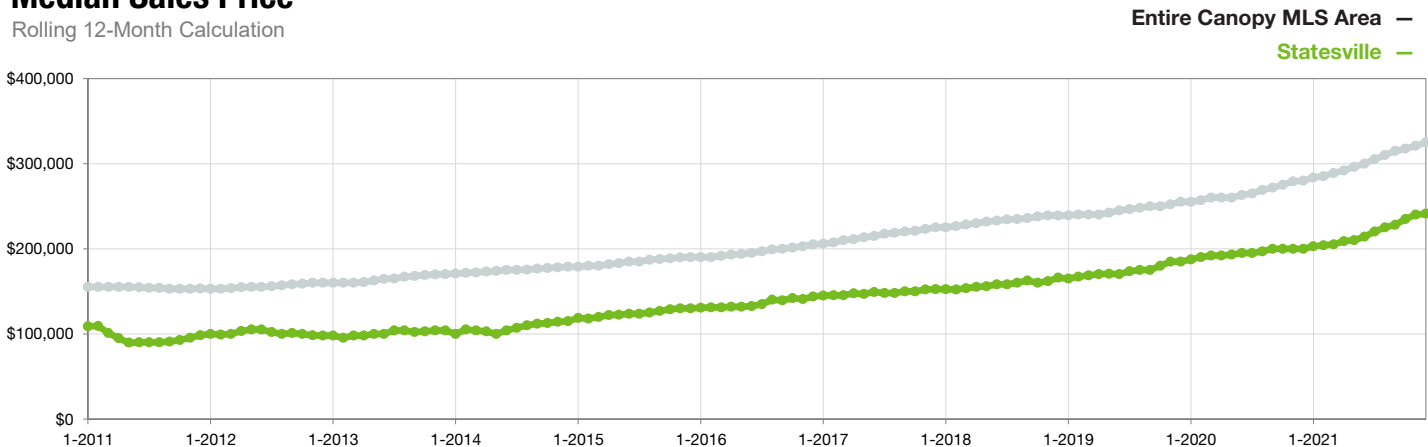
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### December



### Median Sales Price

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# Local Market Update for December 2021

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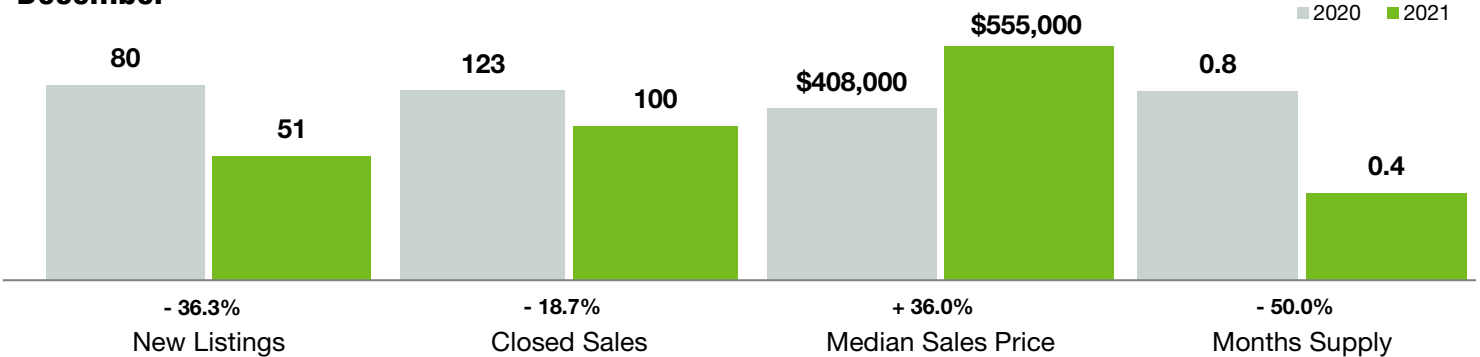
## Waxhaw

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	80	51	- 36.3%	1,650	1,399	- 15.2%
Pending Sales	94	55	- 41.5%	1,544	1,326	- 14.1%
Closed Sales	123	100	- 18.7%	1,471	1,366	- 7.1%
Median Sales Price*	\$408,000	\$555,000	+ 36.0%	\$419,900	\$495,000	+ 17.9%
Average Sales Price*	\$543,958	\$640,550	+ 17.8%	\$498,832	\$586,713	+ 17.6%
Percent of Original List Price Received*	98.8%	102.0%	+ 3.2%	98.0%	102.2%	+ 4.3%
List to Close	92	72	- 21.7%	93	75	- 19.4%
Days on Market Until Sale	40	24	- 40.0%	41	18	- 56.1%
Cumulative Days on Market Until Sale	45	14	- 68.9%	48	18	- 62.5%
Average List Price	\$452,300	\$606,340	+ 34.1%	\$514,737	\$605,220	+ 17.6%
Inventory of Homes for Sale	101	40	- 60.4%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

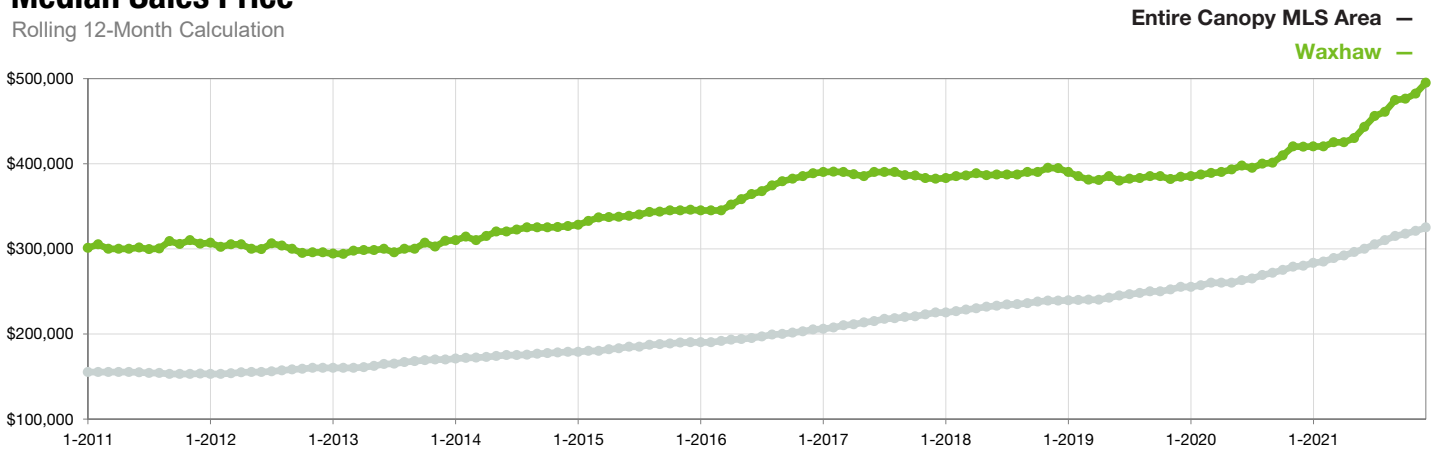
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### Median Sales Price

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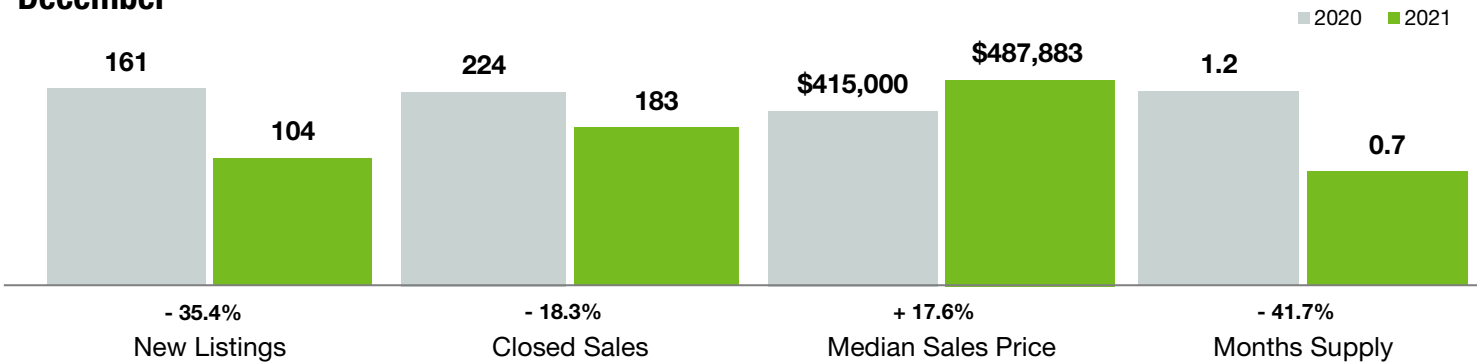
## Lake Norman

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	161	104	- 35.4%	3,100	2,893	- 6.7%
Pending Sales	174	123	- 29.3%	2,881	2,701	- 6.2%
Closed Sales	224	183	- 18.3%	2,728	2,758	+ 1.1%
Median Sales Price*	\$415,000	\$487,883	+ 17.6%	\$420,000	\$460,000	+ 9.5%
Average Sales Price*	\$650,471	\$721,644	+ 10.9%	\$585,876	\$658,098	+ 12.3%
Percent of Original List Price Received*	98.7%	99.5%	+ 0.8%	97.2%	100.0%	+ 2.9%
List to Close	100	78	- 22.0%	110	81	- 26.4%
Days on Market Until Sale	37	24	- 35.1%	56	26	- 53.6%
Cumulative Days on Market Until Sale	43	23	- 46.5%	68	27	- 60.3%
Average List Price	\$543,351	\$730,641	+ 34.5%	\$606,030	\$712,040	+ 17.5%
Inventory of Homes for Sale	300	165	- 45.0%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

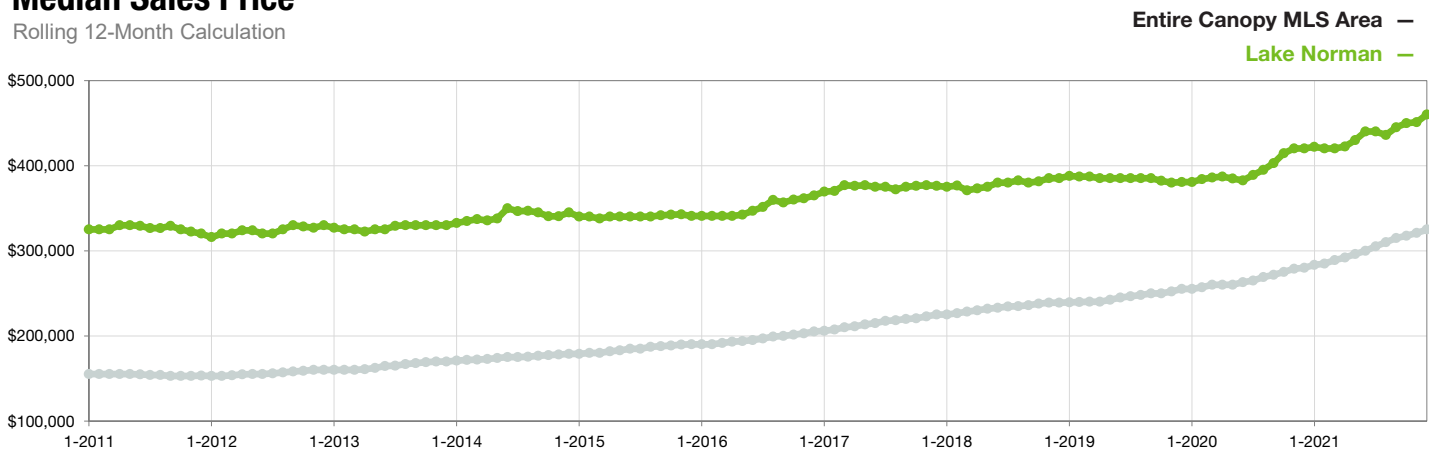
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### December



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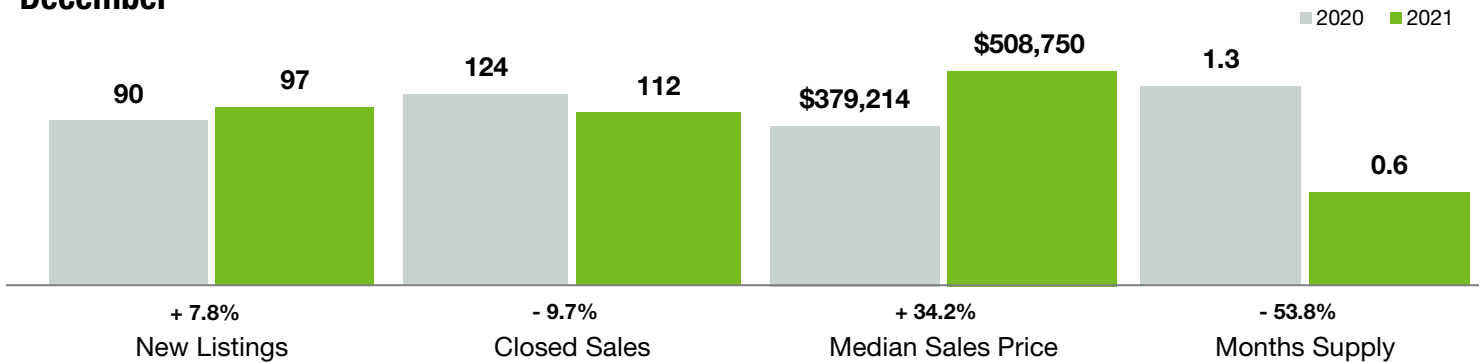
## Lake Wylie

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	90	97	+ 7.8%	1,821	1,899	+ 4.3%
Pending Sales	98	115	+ 17.3%	1,726	1,820	+ 5.4%
Closed Sales	124	112	- 9.7%	1,598	1,794	+ 12.3%
Median Sales Price*	\$379,214	\$508,750	+ 34.2%	\$375,000	\$442,003	+ 17.9%
Average Sales Price*	\$448,201	\$570,379	+ 27.3%	\$428,270	\$499,701	+ 16.7%
Percent of Original List Price Received*	98.8%	101.0%	+ 2.2%	97.9%	101.4%	+ 3.6%
List to Close	95	108	+ 13.7%	108	102	- 5.6%
Days on Market Until Sale	27	28	+ 3.7%	48	22	- 54.2%
Cumulative Days on Market Until Sale	39	26	- 33.3%	59	23	- 61.0%
Average List Price	\$490,073	\$491,424	+ 0.3%	\$454,832	\$533,567	+ 17.3%
Inventory of Homes for Sale	185	91	- 50.8%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

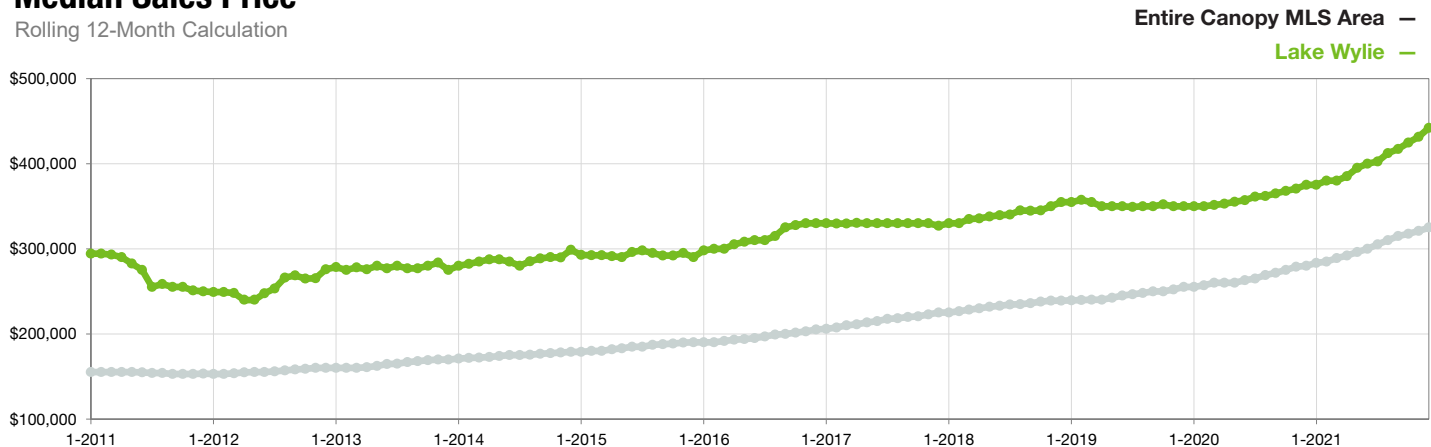
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### December



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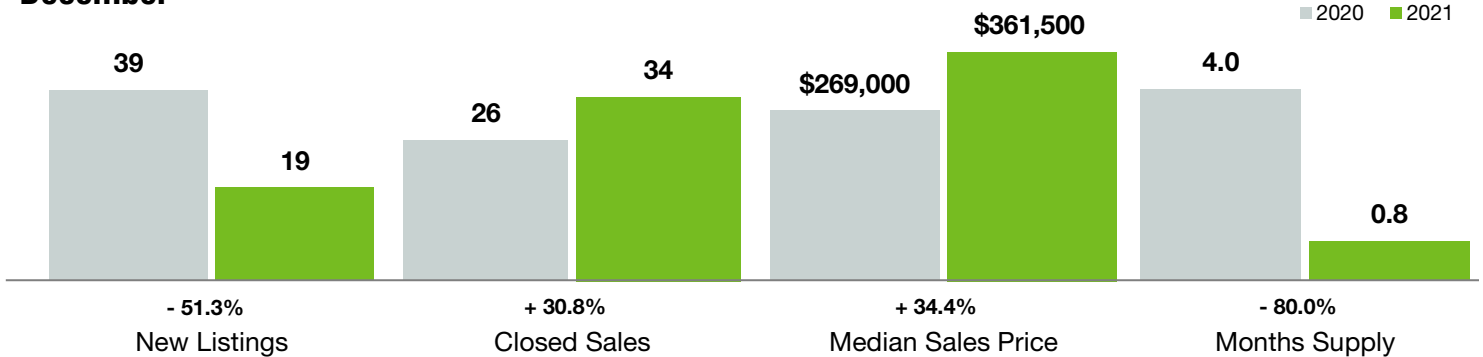
## Uptown Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	39	19	- 51.3%	498	486	- 2.4%
Pending Sales	22	24	+ 9.1%	333	475	+ 42.6%
Closed Sales	26	34	+ 30.8%	331	469	+ 41.7%
Median Sales Price*	\$269,000	\$361,500	+ 34.4%	\$281,000	\$340,000	+ 21.0%
Average Sales Price*	\$315,938	\$421,433	+ 33.4%	\$321,603	\$393,143	+ 22.2%
Percent of Original List Price Received*	95.6%	96.2%	+ 0.6%	96.6%	97.1%	+ 0.5%
List to Close	126	79	- 37.3%	87	84	- 3.4%
Days on Market Until Sale	78	37	- 52.6%	44	43	- 2.3%
Cumulative Days on Market Until Sale	83	37	- 55.4%	52	50	- 3.8%
Average List Price	\$471,415	\$380,100	- 19.4%	\$398,543	\$424,090	+ 6.4%
Inventory of Homes for Sale	110	32	- 70.9%	--	--	--
Months Supply of Inventory	4.0	0.8	- 80.0%	--	--	--

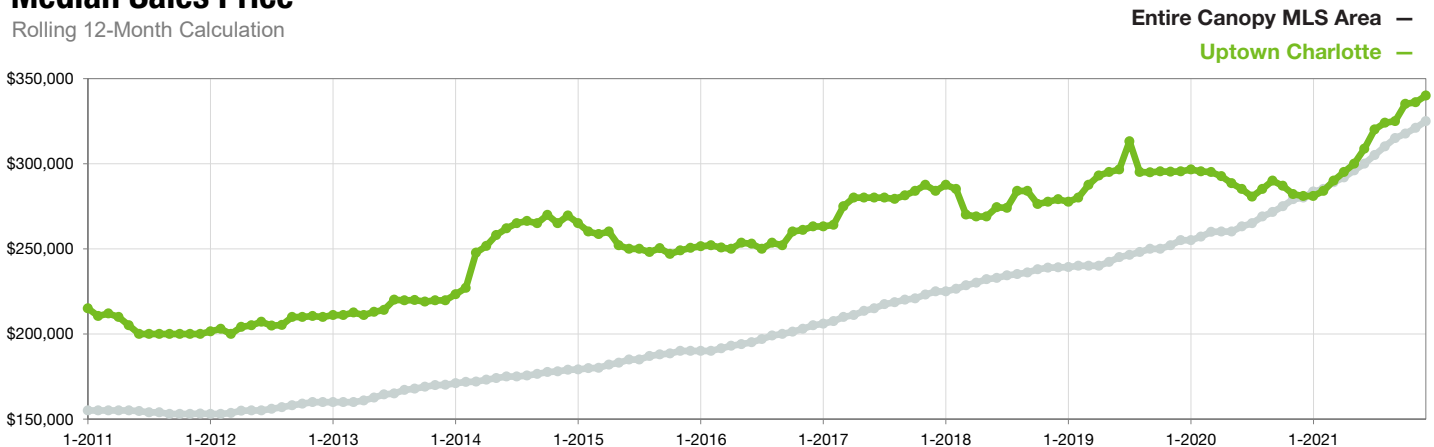
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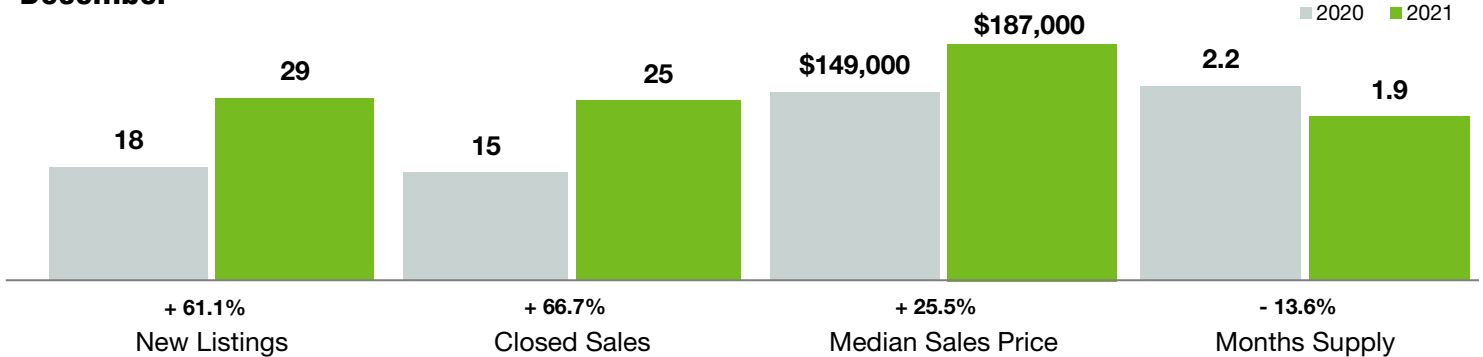
## Chester County

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	18	29	+ 61.1%	242	335	+ 38.4%
Pending Sales	11	28	+ 154.5%	225	274	+ 21.8%
Closed Sales	15	25	+ 66.7%	222	258	+ 16.2%
Median Sales Price*	\$149,000	\$187,000	+ 25.5%	\$165,000	\$174,500	+ 5.8%
Average Sales Price*	\$148,180	\$189,230	+ 27.7%	\$183,845	\$212,283	+ 15.5%
Percent of Original List Price Received*	92.7%	97.2%	+ 4.9%	95.2%	97.6%	+ 2.5%
List to Close	98	69	- 29.6%	103	80	- 22.3%
Days on Market Until Sale	36	30	- 16.7%	47	28	- 40.4%
Cumulative Days on Market Until Sale	37	29	- 21.6%	52	29	- 44.2%
Average List Price	\$152,622	\$221,479	+ 45.1%	\$192,865	\$226,721	+ 17.6%
Inventory of Homes for Sale	42	43	+ 2.4%	--	--	--
Months Supply of Inventory	2.2	1.9	- 13.6%	--	--	--

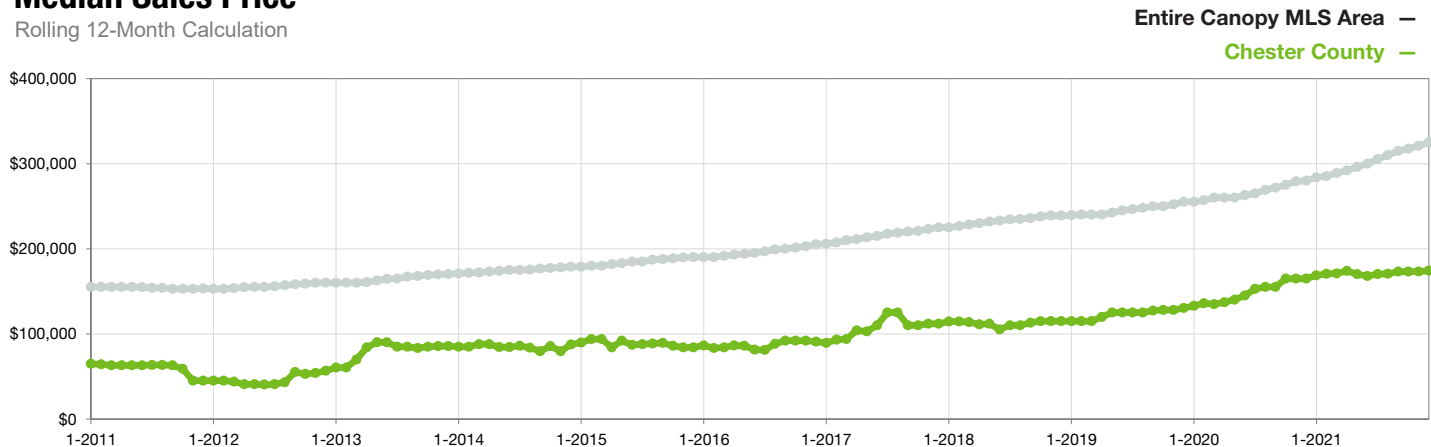
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### December



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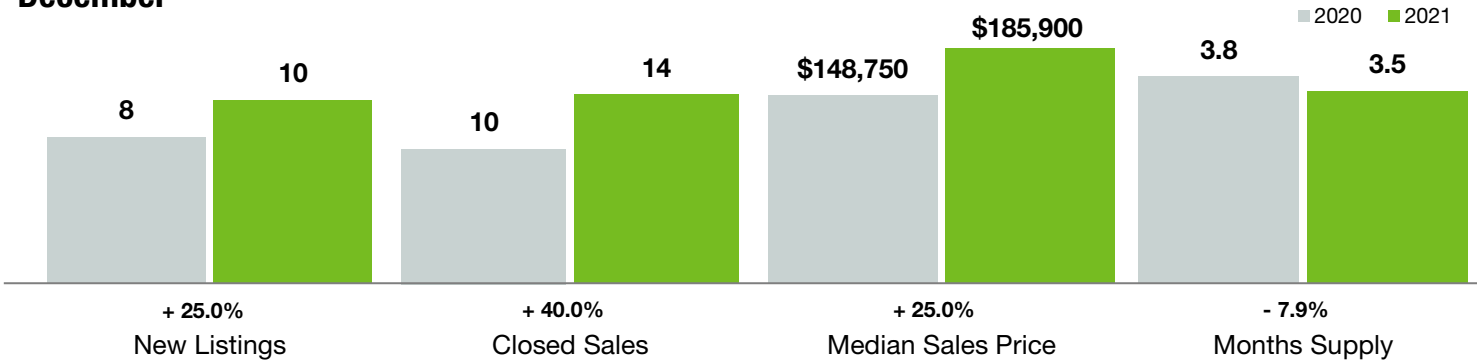
## Chesterfield County

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	8	10	+ 25.0%	116	165	+ 42.2%
Pending Sales	12	11	- 8.3%	104	132	+ 26.9%
Closed Sales	10	14	+ 40.0%	86	136	+ 58.1%
Median Sales Price*	\$148,750	\$185,900	+ 25.0%	\$146,750	\$185,400	+ 26.3%
Average Sales Price*	\$151,635	\$188,036	+ 24.0%	\$144,833	\$205,552	+ 41.9%
Percent of Original List Price Received*	97.2%	91.9%	- 5.5%	94.3%	96.7%	+ 2.5%
List to Close	119	181	+ 52.1%	167	132	- 21.0%
Days on Market Until Sale	41	83	+ 102.4%	100	52	- 48.0%
Cumulative Days on Market Until Sale	41	83	+ 102.4%	115	53	- 53.9%
Average List Price	\$170,238	\$240,160	+ 41.1%	\$174,919	\$209,108	+ 19.5%
Inventory of Homes for Sale	33	39	+ 18.2%	--	--	--
Months Supply of Inventory	3.8	3.5	- 7.9%	--	--	--

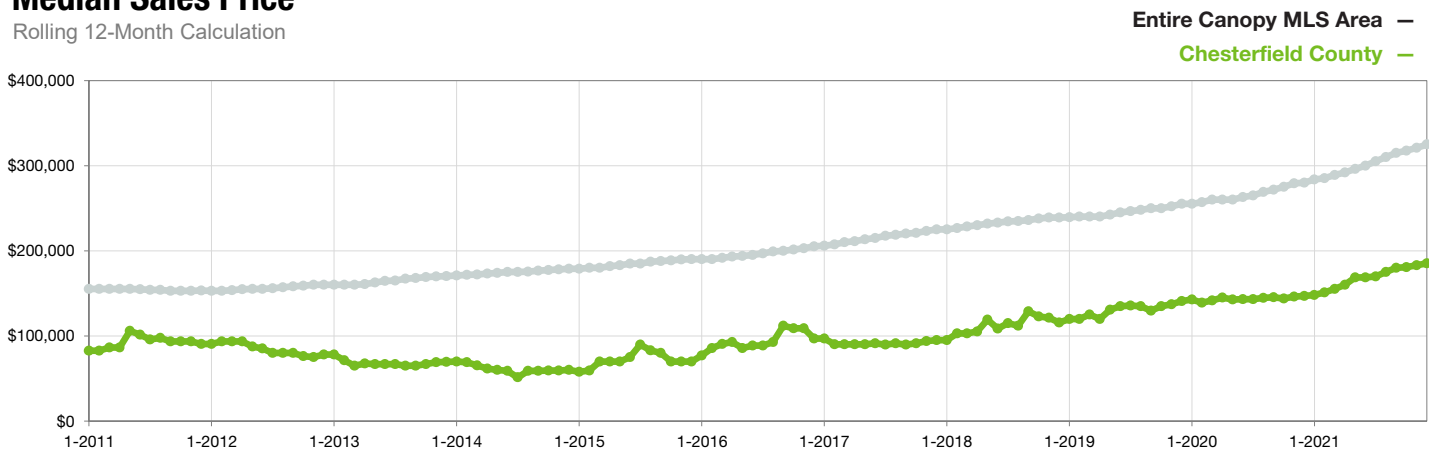
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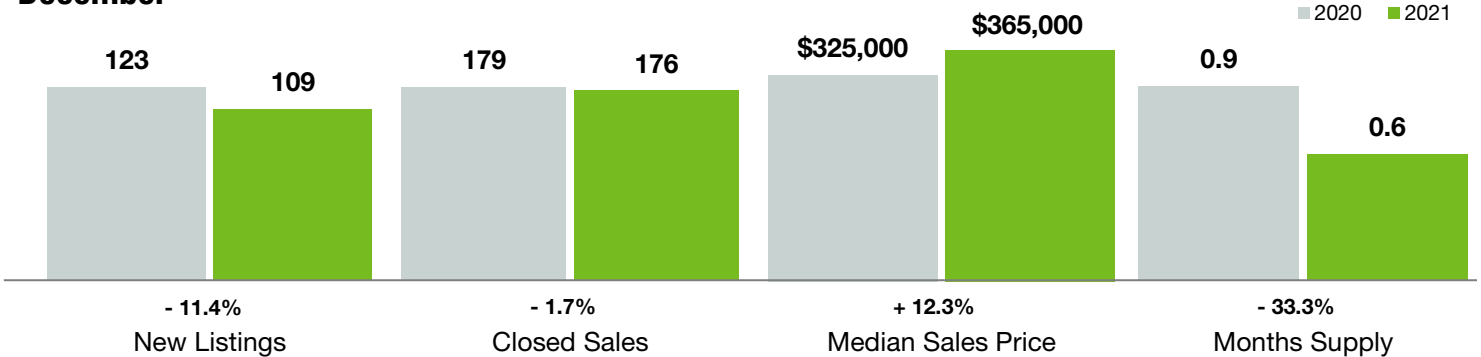
## Lancaster County

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	123	109	- 11.4%	2,488	2,236	- 10.1%
Pending Sales	153	137	- 10.5%	2,468	2,107	- 14.6%
Closed Sales	179	176	- 1.7%	2,285	2,231	- 2.4%
Median Sales Price*	\$325,000	\$365,000	+ 12.3%	\$325,000	\$365,000	+ 12.3%
Average Sales Price*	\$321,869	\$394,283	+ 22.5%	\$327,914	\$379,159	+ 15.6%
Percent of Original List Price Received*	99.0%	100.4%	+ 1.4%	98.1%	100.7%	+ 2.7%
List to Close	95	83	- 12.6%	101	81	- 19.8%
Days on Market Until Sale	34	15	- 55.9%	46	20	- 56.5%
Cumulative Days on Market Until Sale	32	18	- 43.8%	49	18	- 63.3%
Average List Price	\$347,359	\$362,634	+ 4.4%	\$346,602	\$384,884	+ 11.0%
Inventory of Homes for Sale	184	102	- 44.6%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

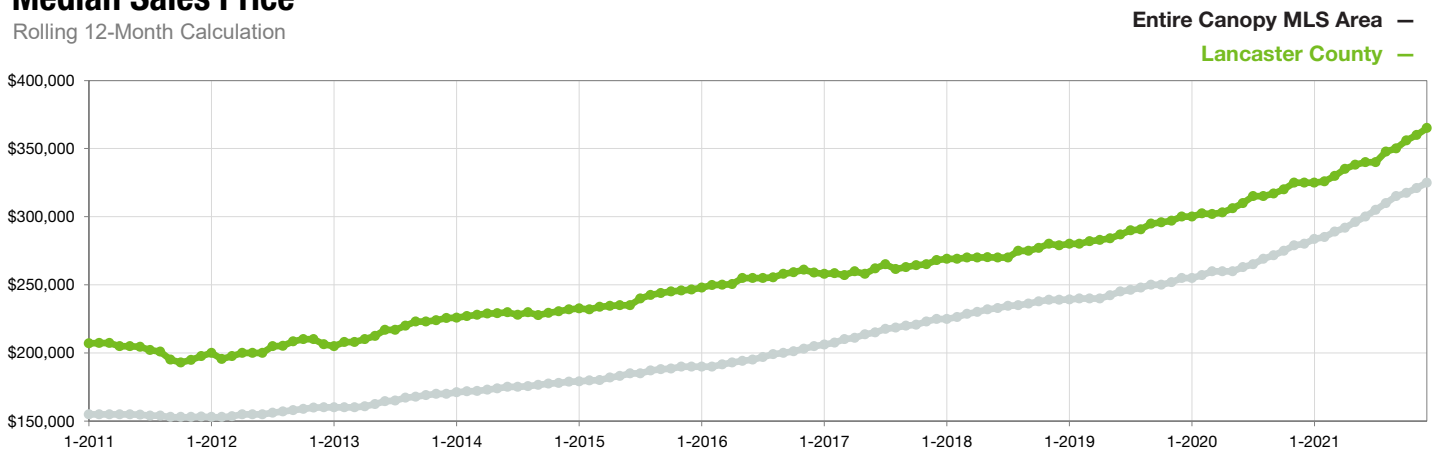
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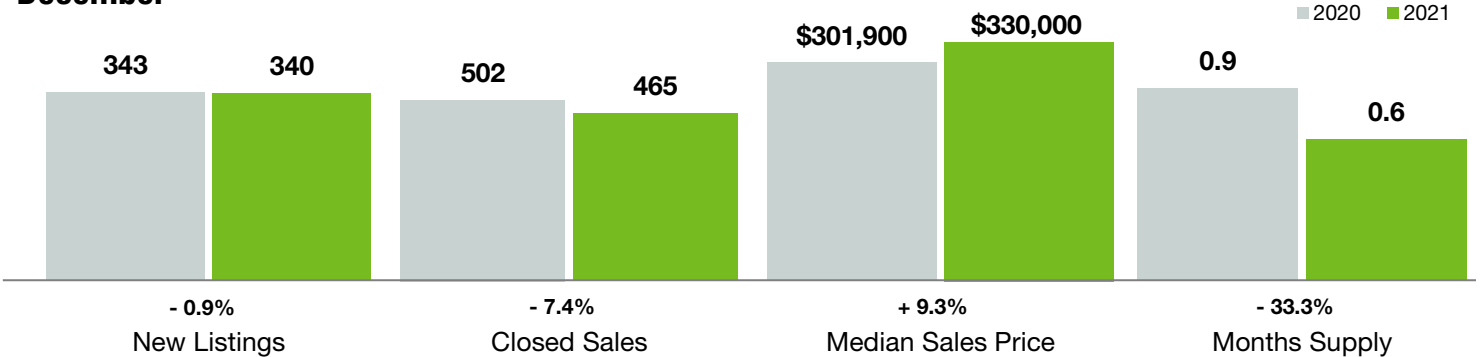
## York County

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	343	340	- 0.9%	6,214	6,400	+ 3.0%
Pending Sales	401	381	- 5.0%	5,921	6,009	+ 1.5%
Closed Sales	502	465	- 7.4%	5,612	5,983	+ 6.6%
Median Sales Price*	\$301,900	\$330,000	+ 9.3%	\$289,000	\$326,865	+ 13.1%
Average Sales Price*	\$333,701	\$387,613	+ 16.2%	\$322,993	\$372,555	+ 15.3%
Percent of Original List Price Received*	99.5%	100.0%	+ 0.5%	98.3%	101.1%	+ 2.8%
List to Close	84	68	- 19.0%	86	70	- 18.6%
Days on Market Until Sale	24	17	- 29.2%	34	17	- 50.0%
Cumulative Days on Market Until Sale	25	17	- 32.0%	39	16	- 59.0%
Average List Price	\$346,274	\$394,113	+ 13.8%	\$334,084	\$382,283	+ 14.4%
Inventory of Homes for Sale	436	325	- 25.5%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

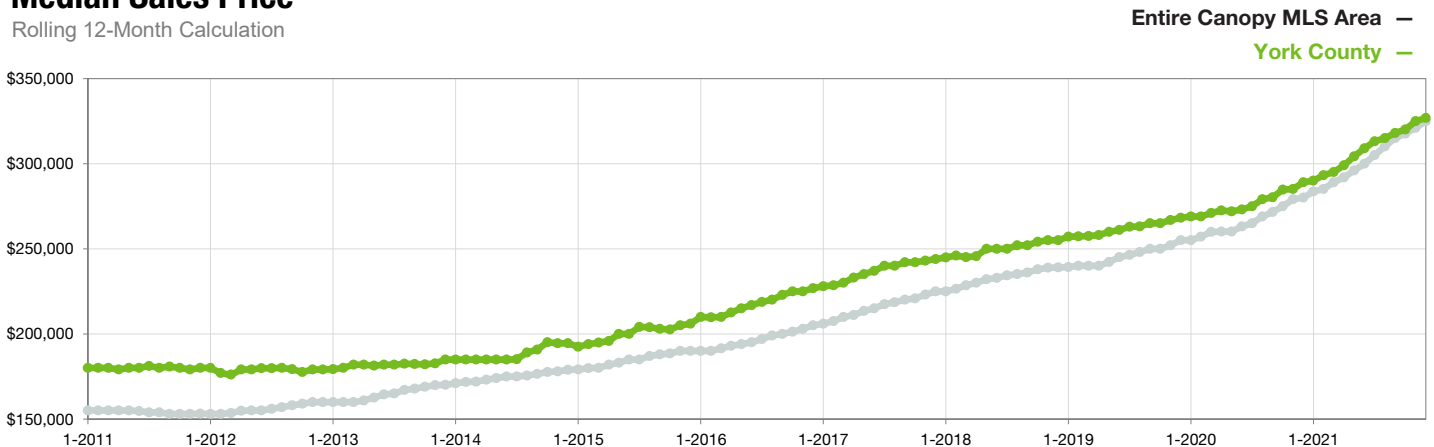
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### December



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for December 2021

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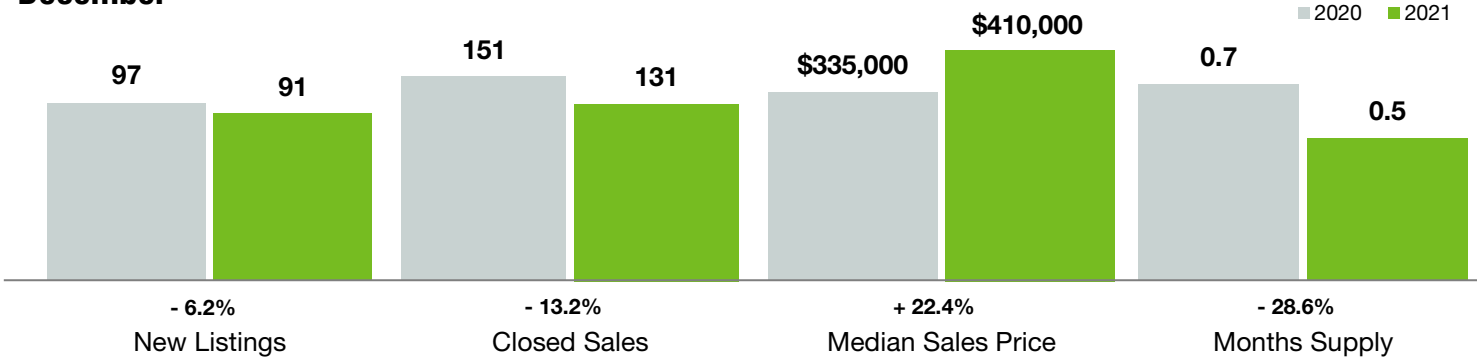
## Fort Mill

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	97	91	- 6.2%	1,908	1,807	- 5.3%
Pending Sales	110	92	- 16.4%	1,814	1,720	- 5.2%
Closed Sales	151	131	- 13.2%	1,751	1,750	- 0.1%
Median Sales Price*	\$335,000	\$410,000	+ 22.4%	\$340,000	\$395,000	+ 16.2%
Average Sales Price*	\$394,549	\$476,000	+ 20.6%	\$382,078	\$438,664	+ 14.8%
Percent of Original List Price Received*	99.4%	100.3%	+ 0.9%	98.6%	101.5%	+ 2.9%
List to Close	95	74	- 22.1%	92	66	- 28.3%
Days on Market Until Sale	21	16	- 23.8%	33	16	- 51.5%
Cumulative Days on Market Until Sale	21	15	- 28.6%	39	14	- 64.1%
Average List Price	\$372,510	\$467,909	+ 25.6%	\$382,095	\$447,822	+ 17.2%
Inventory of Homes for Sale	109	75	- 31.2%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

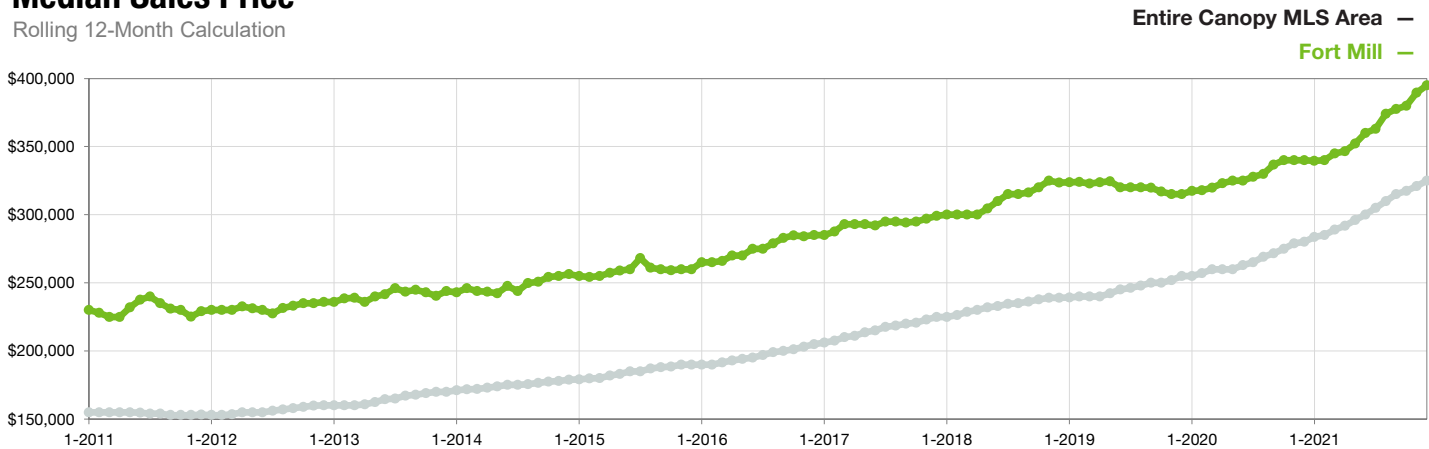
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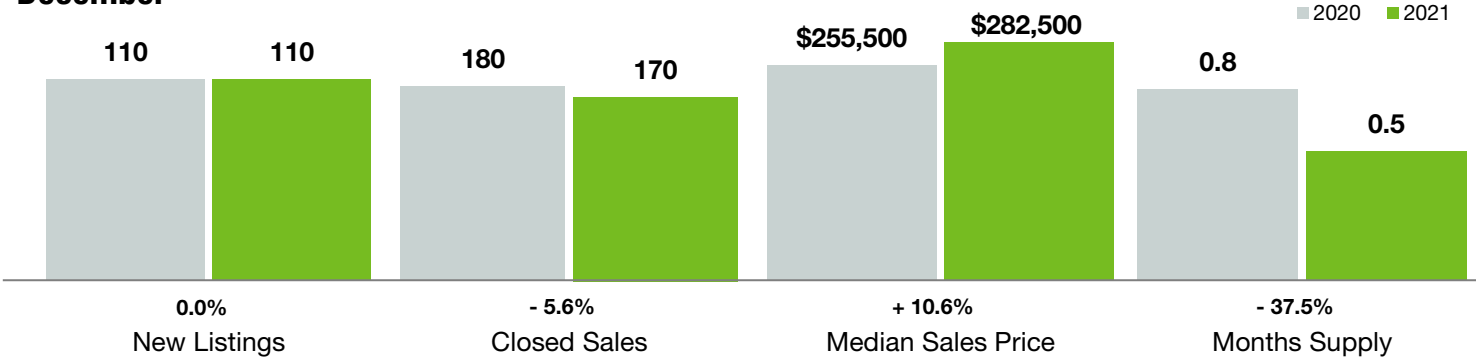
## Rock Hill

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	110	110	0.0%	2,017	2,206	+ 9.4%
Pending Sales	134	152	+ 13.4%	1,951	2,083	+ 6.8%
Closed Sales	180	170	- 5.6%	1,905	2,061	+ 8.2%
Median Sales Price*	\$255,500	\$282,500	+ 10.6%	\$235,000	\$270,000	+ 14.9%
Average Sales Price*	\$264,493	\$301,895	+ 14.1%	\$251,341	\$291,406	+ 15.9%
Percent of Original List Price Received*	100.0%	99.6%	- 0.4%	98.3%	101.3%	+ 3.1%
List to Close	73	51	- 30.1%	75	57	- 24.0%
Days on Market Until Sale	26	14	- 46.2%	28	15	- 46.4%
Cumulative Days on Market Until Sale	24	15	- 37.5%	32	13	- 59.4%
Average List Price	\$287,258	\$290,466	+ 1.1%	\$257,193	\$295,986	+ 15.1%
Inventory of Homes for Sale	129	93	- 27.9%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

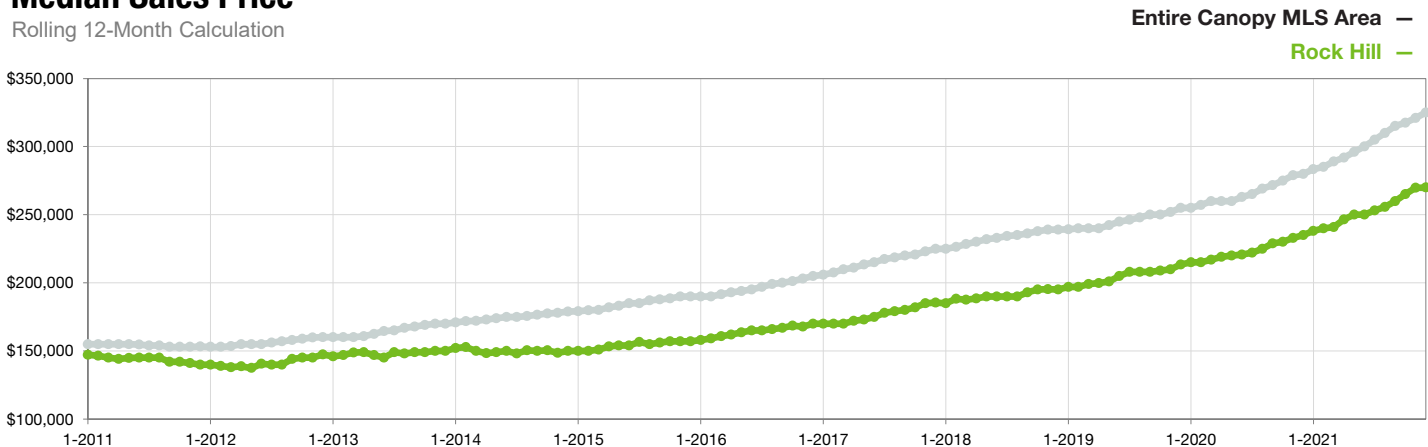
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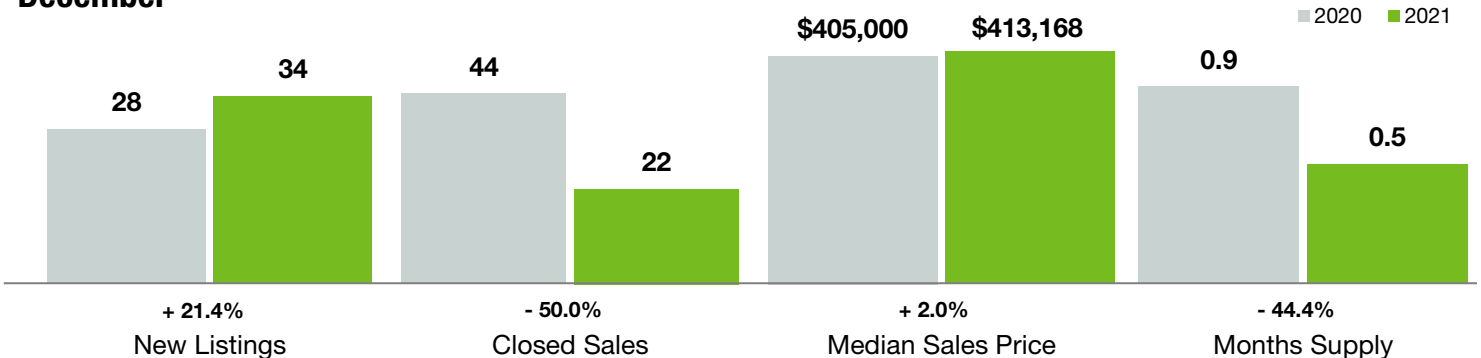
## Tega Cay

South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	28	34	+ 21.4%	457	468	+ 2.4%
Pending Sales	23	31	+ 34.8%	411	437	+ 6.3%
Closed Sales	44	22	- 50.0%	369	418	+ 13.3%
Median Sales Price*	\$405,000	\$413,168	+ 2.0%	\$379,900	\$401,080	+ 5.6%
Average Sales Price*	\$429,917	\$505,944	+ 17.7%	\$401,428	\$453,778	+ 13.0%
Percent of Original List Price Received*	98.9%	101.6%	+ 2.7%	98.0%	101.9%	+ 4.0%
List to Close	81	98	+ 21.0%	85	84	- 1.2%
Days on Market Until Sale	22	17	- 22.7%	38	12	- 68.4%
Cumulative Days on Market Until Sale	38	19	- 50.0%	49	21	- 57.1%
Average List Price	\$388,977	\$435,981	+ 12.1%	\$423,236	\$447,835	+ 5.8%
Inventory of Homes for Sale	31	20	- 35.5%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

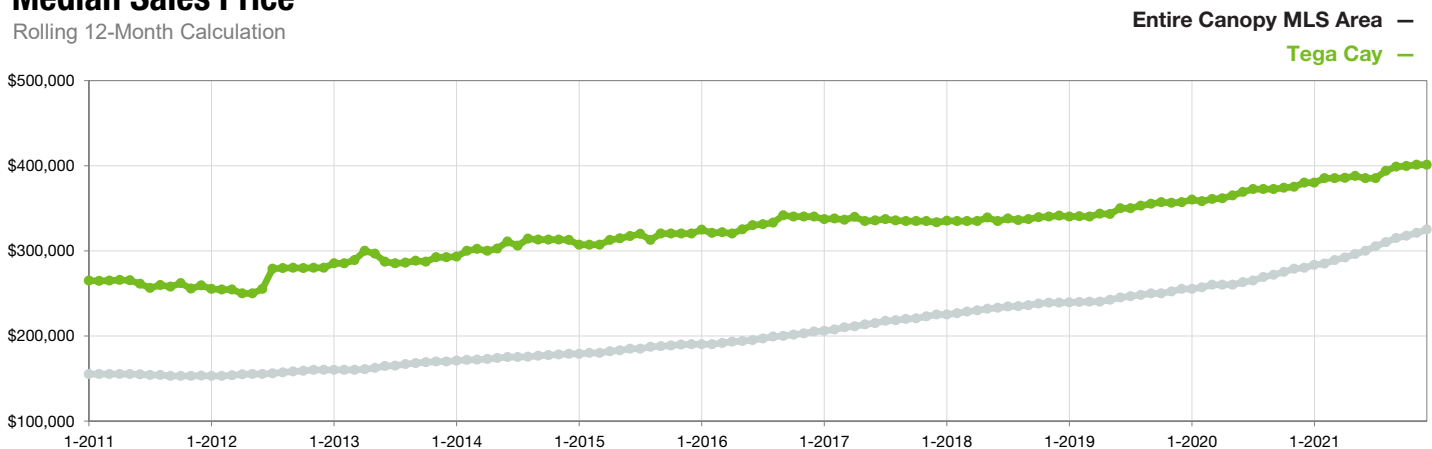
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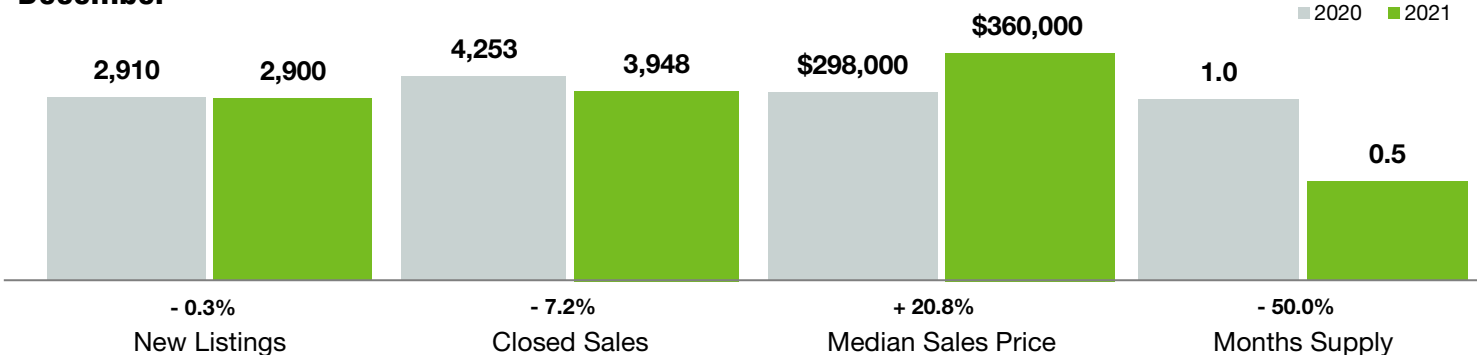
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	2,910	<b>2,900</b>	- 0.3%	51,848	<b>53,458</b>	+ 3.1%
Pending Sales	3,071	<b>3,250</b>	+ 5.8%	48,257	<b>50,308</b>	+ 4.3%
Closed Sales	4,253	<b>3,948</b>	- 7.2%	46,351	<b>49,553</b>	+ 6.9%
Median Sales Price*	\$298,000	<b>\$360,000</b>	+ 20.8%	\$287,500	<b>\$335,000</b>	+ 16.5%
Average Sales Price*	\$355,496	<b>\$421,221</b>	+ 18.5%	\$341,004	<b>\$396,191</b>	+ 16.2%
Percent of Original List Price Received*	99.1%	<b>100.5%</b>	+ 1.4%	98.2%	<b>101.1%</b>	+ 3.0%
List to Close	84	<b>75</b>	- 10.7%	87	<b>73</b>	- 16.1%
Days on Market Until Sale	25	<b>19</b>	- 24.0%	34	<b>18</b>	- 47.1%
Cumulative Days on Market Until Sale	28	<b>19</b>	- 32.1%	38	<b>19</b>	- 50.0%
Average List Price	\$358,501	<b>\$404,503</b>	+ 12.8%	\$362,088	<b>\$407,118</b>	+ 12.4%
Inventory of Homes for Sale	4,027	<b>2,302</b>	- 42.8%	--	--	--
Months Supply of Inventory	1.0	<b>0.5</b>	- 50.0%	--	--	--

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