

# Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
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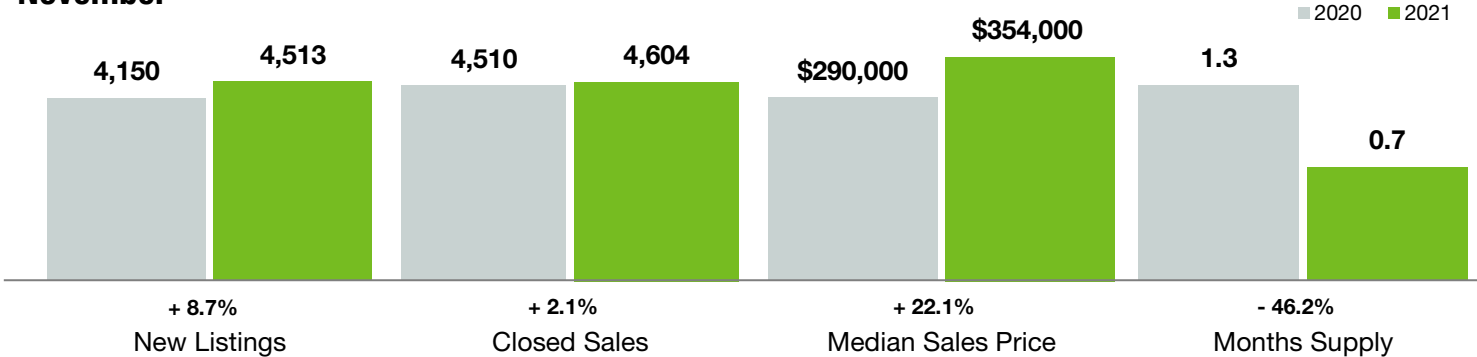
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	4,150	<b>4,513</b>	+ 8.7%	57,640	<b>60,432</b>	+ 4.8%
Pending Sales	4,247	<b>4,751</b>	+ 11.9%	53,207	<b>56,290</b>	+ 5.8%
Closed Sales	4,510	<b>4,604</b>	+ 2.1%	49,565	<b>54,073</b>	+ 9.1%
Median Sales Price*	\$290,000	<b>\$354,000</b>	+ 22.1%	\$280,000	<b>\$325,000</b>	+ 16.1%
Average Sales Price*	\$348,739	<b>\$409,327</b>	+ 17.4%	\$333,478	<b>\$385,044</b>	+ 15.5%
Percent of Original List Price Received*	98.9%	<b>100.1%</b>	+ 1.2%	97.9%	<b>100.8%</b>	+ 3.0%
List to Close	78	<b>74</b>	- 5.1%	89	<b>73</b>	- 18.0%
Days on Market Until Sale	26	<b>20</b>	- 23.1%	36	<b>19</b>	- 47.2%
Cumulative Days on Market Until Sale	29	<b>19</b>	- 34.5%	42	<b>19</b>	- 54.8%
Average List Price	\$351,643	<b>\$398,779</b>	+ 13.4%	\$356,016	<b>\$398,281</b>	+ 11.9%
Inventory of Homes for Sale	5,861	<b>3,639</b>	- 37.9%	--	--	--
Months Supply of Inventory	1.3	<b>0.7</b>	- 46.2%	--	--	--

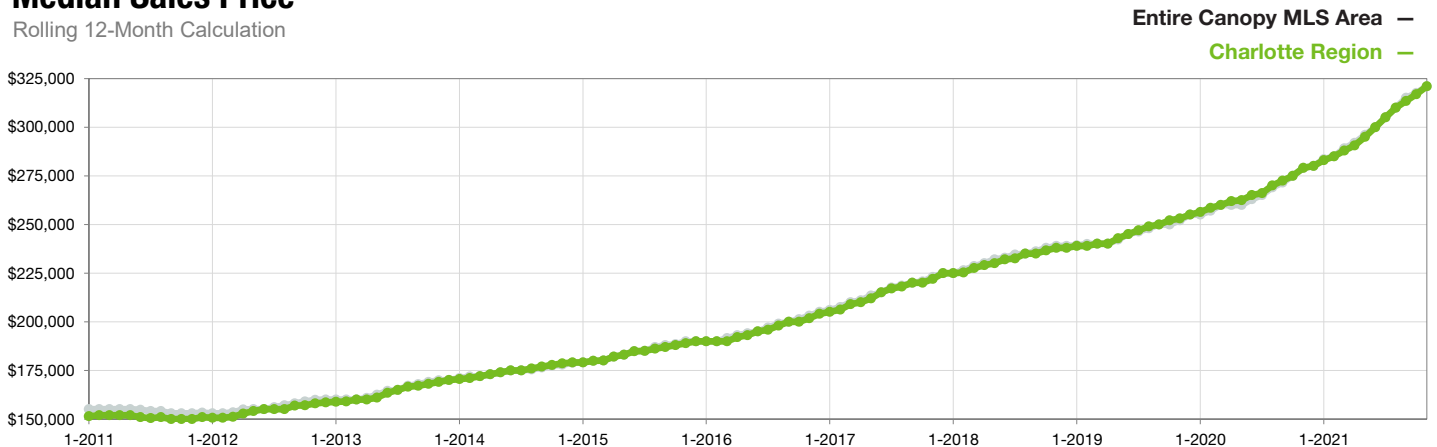
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### November



### Median Sales Price

Rolling 12-Month Calculation



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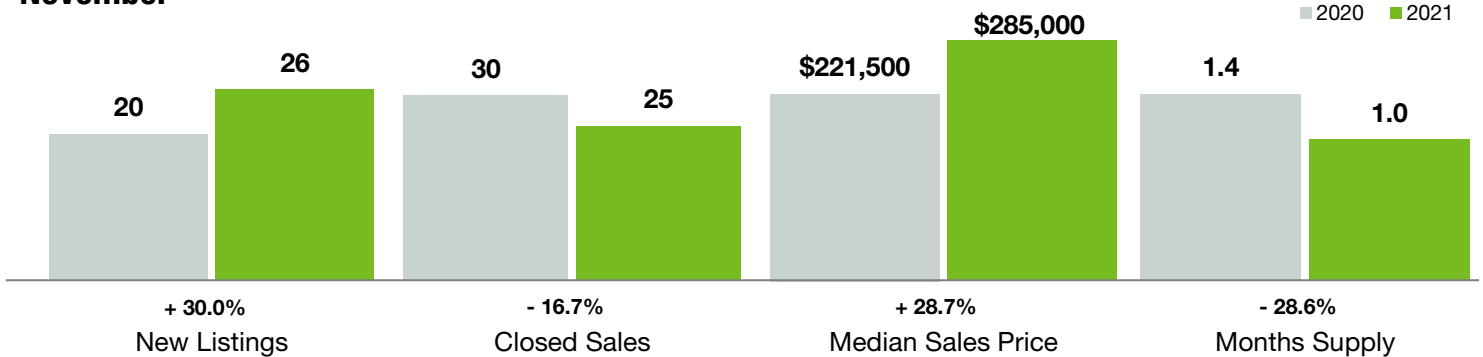
## Alexander County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	20	26	+ 30.0%	336	372	+ 10.7%
Pending Sales	30	27	- 10.0%	322	344	+ 6.8%
Closed Sales	30	25	- 16.7%	307	308	+ 0.3%
Median Sales Price*	\$221,500	\$285,000	+ 28.7%	\$182,000	\$217,000	+ 19.2%
Average Sales Price*	\$270,365	\$353,229	+ 30.6%	\$237,335	\$264,219	+ 11.3%
Percent of Original List Price Received*	96.0%	98.5%	+ 2.6%	96.8%	98.3%	+ 1.5%
List to Close	103	69	- 33.0%	102	70	- 31.4%
Days on Market Until Sale	47	20	- 57.4%	51	23	- 54.9%
Cumulative Days on Market Until Sale	47	20	- 57.4%	62	24	- 61.3%
Average List Price	\$315,750	\$265,700	- 15.9%	\$269,644	\$284,611	+ 5.6%
Inventory of Homes for Sale	39	31	- 20.5%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

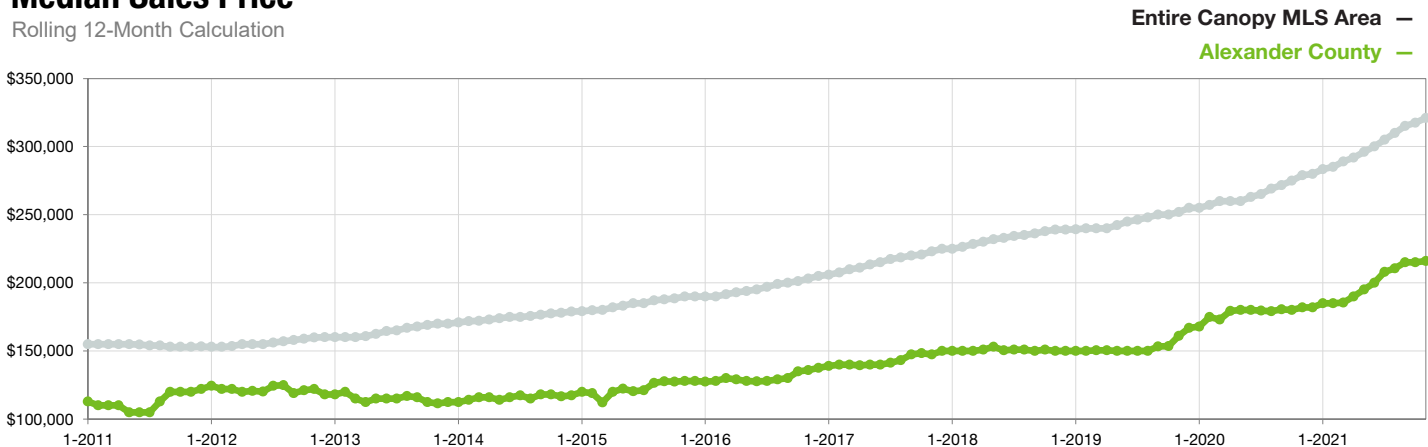
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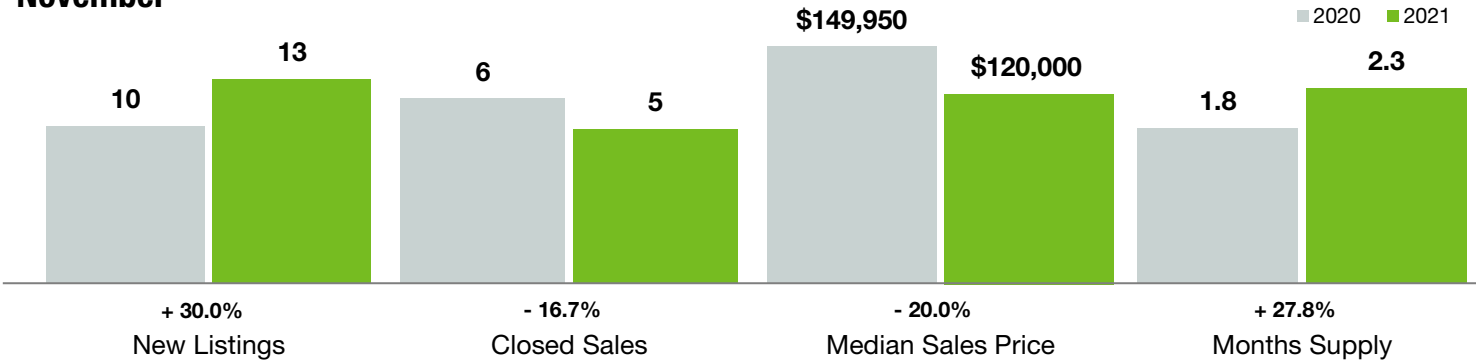
## Anson County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	10	13	+ 30.0%	122	200	+ 63.9%
Pending Sales	15	20	+ 33.3%	133	165	+ 24.1%
Closed Sales	6	5	- 16.7%	120	157	+ 30.8%
Median Sales Price*	\$149,950	\$120,000	- 20.0%	\$117,500	\$136,500	+ 16.2%
Average Sales Price*	\$161,650	\$114,680	- 29.1%	\$126,766	\$159,100	+ 25.5%
Percent of Original List Price Received*	95.3%	100.6%	+ 5.6%	92.0%	94.8%	+ 3.0%
List to Close	131	83	- 36.6%	149	94	- 36.9%
Days on Market Until Sale	91	31	- 65.9%	95	38	- 60.0%
Cumulative Days on Market Until Sale	91	31	- 65.9%	103	39	- 62.1%
Average List Price	\$106,089	\$227,507	+ 114.4%	\$162,795	\$169,235	+ 4.0%
Inventory of Homes for Sale	21	33	+ 57.1%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

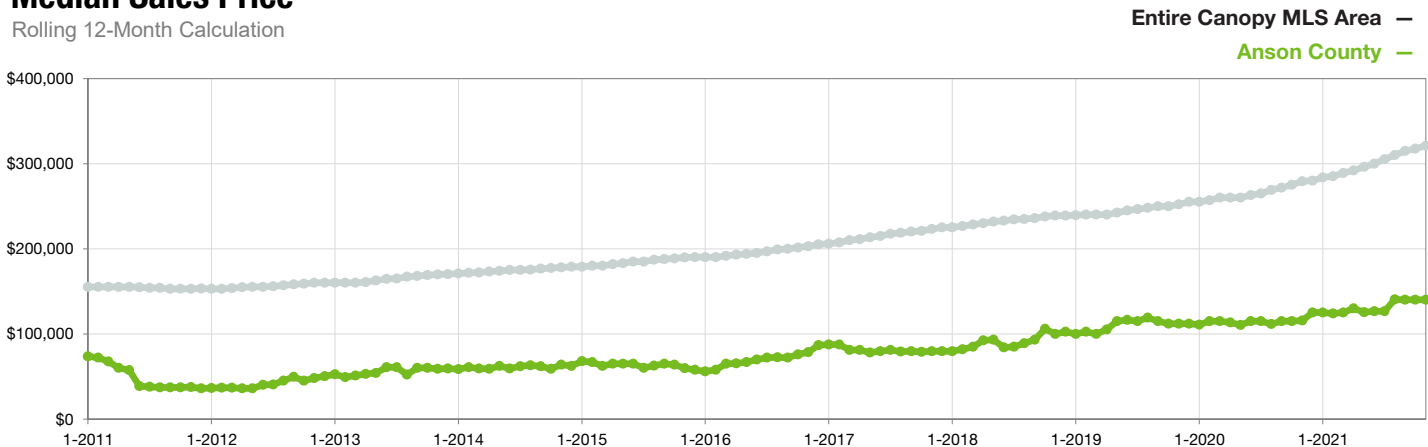
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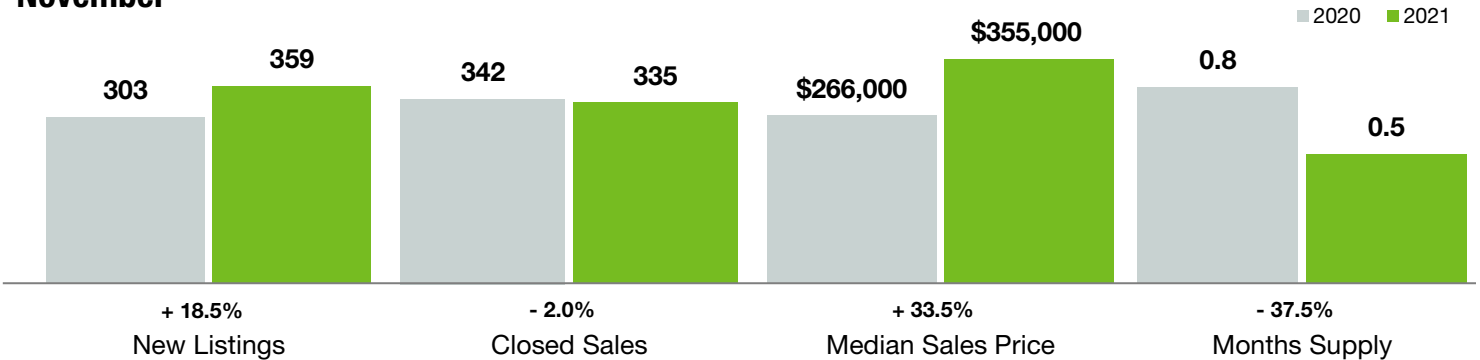
## Cabarrus County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	303	359	+ 18.5%	4,263	4,521	+ 6.1%
Pending Sales	327	384	+ 17.4%	3,948	4,229	+ 7.1%
Closed Sales	342	335	- 2.0%	3,764	3,962	+ 5.3%
Median Sales Price*	\$266,000	\$355,000	+ 33.5%	\$266,000	\$315,000	+ 18.4%
Average Sales Price*	\$294,136	\$377,902	+ 28.5%	\$286,605	\$338,828	+ 18.2%
Percent of Original List Price Received*	98.9%	100.9%	+ 2.0%	98.0%	101.3%	+ 3.4%
List to Close	73	58	- 20.5%	82	61	- 25.6%
Days on Market Until Sale	23	14	- 39.1%	33	15	- 54.5%
Cumulative Days on Market Until Sale	24	15	- 37.5%	38	14	- 63.2%
Average List Price	\$286,783	\$355,490	+ 24.0%	\$298,805	\$346,757	+ 16.0%
Inventory of Homes for Sale	284	199	- 29.9%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

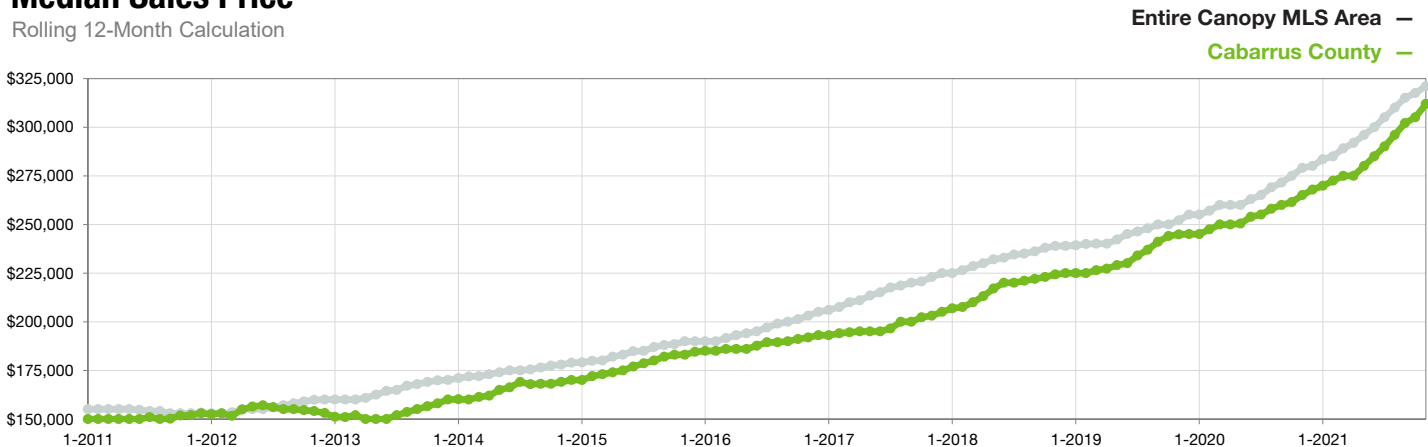
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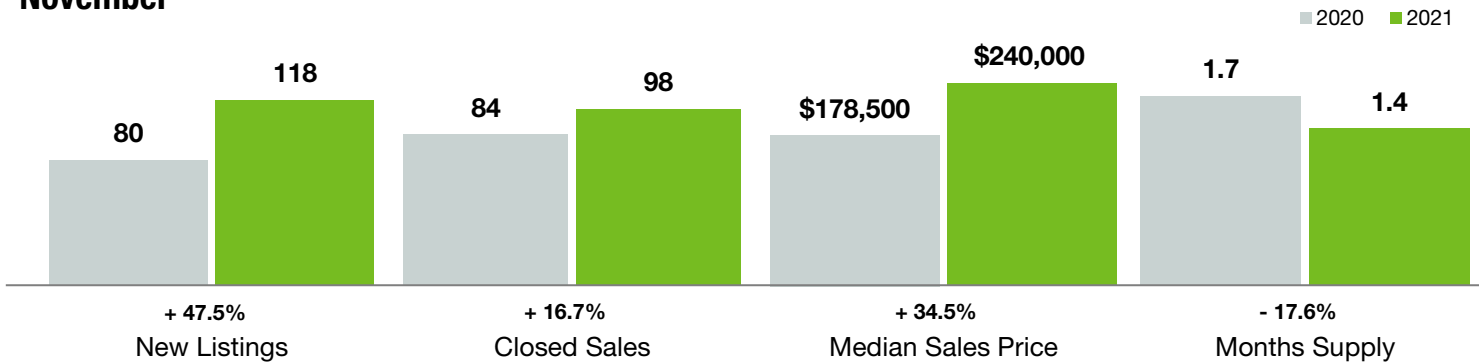
## Cleveland County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	80	118	+ 47.5%	970	1,267	+ 30.6%
Pending Sales	84	125	+ 48.8%	858	1,110	+ 29.4%
Closed Sales	84	98	+ 16.7%	768	1,032	+ 34.4%
Median Sales Price*	\$178,500	\$240,000	+ 34.5%	\$162,250	\$205,450	+ 26.6%
Average Sales Price*	\$202,743	\$262,918	+ 29.7%	\$188,208	\$227,105	+ 20.7%
Percent of Original List Price Received*	98.1%	97.8%	- 0.3%	96.3%	98.4%	+ 2.2%
List to Close	91	79	- 13.2%	93	77	- 17.2%
Days on Market Until Sale	31	21	- 32.3%	42	20	- 52.4%
Cumulative Days on Market Until Sale	41	21	- 48.8%	47	23	- 51.1%
Average List Price	\$205,125	\$244,993	+ 19.4%	\$199,111	\$252,737	+ 26.9%
Inventory of Homes for Sale	130	142	+ 9.2%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

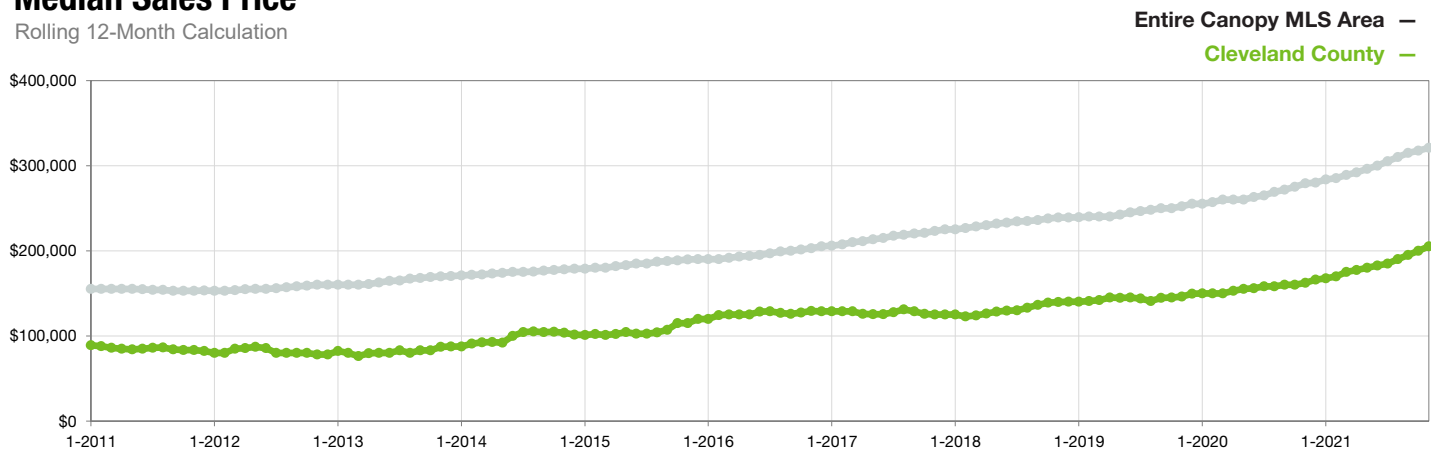
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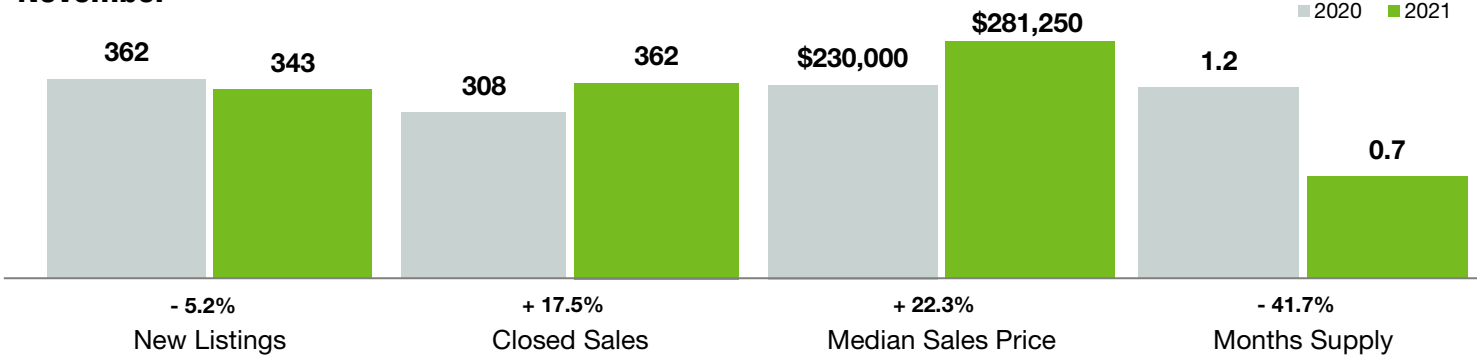
## Gaston County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	362	343	- 5.2%	4,093	4,465	+ 9.1%
Pending Sales	333	358	+ 7.5%	3,822	4,185	+ 9.5%
Closed Sales	308	362	+ 17.5%	3,526	4,092	+ 16.1%
Median Sales Price*	\$230,000	\$281,250	+ 22.3%	\$216,000	\$260,000	+ 20.4%
Average Sales Price*	\$248,548	\$301,541	+ 21.3%	\$242,433	\$282,877	+ 16.7%
Percent of Original List Price Received*	99.2%	100.1%	+ 0.9%	97.5%	100.6%	+ 3.2%
List to Close	73	71	- 2.7%	90	78	- 13.3%
Days on Market Until Sale	25	17	- 32.0%	36	18	- 50.0%
Cumulative Days on Market Until Sale	31	18	- 41.9%	40	18	- 55.0%
Average List Price	\$255,524	\$316,313	+ 23.8%	\$250,017	\$284,445	+ 13.8%
Inventory of Homes for Sale	413	244	- 40.9%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

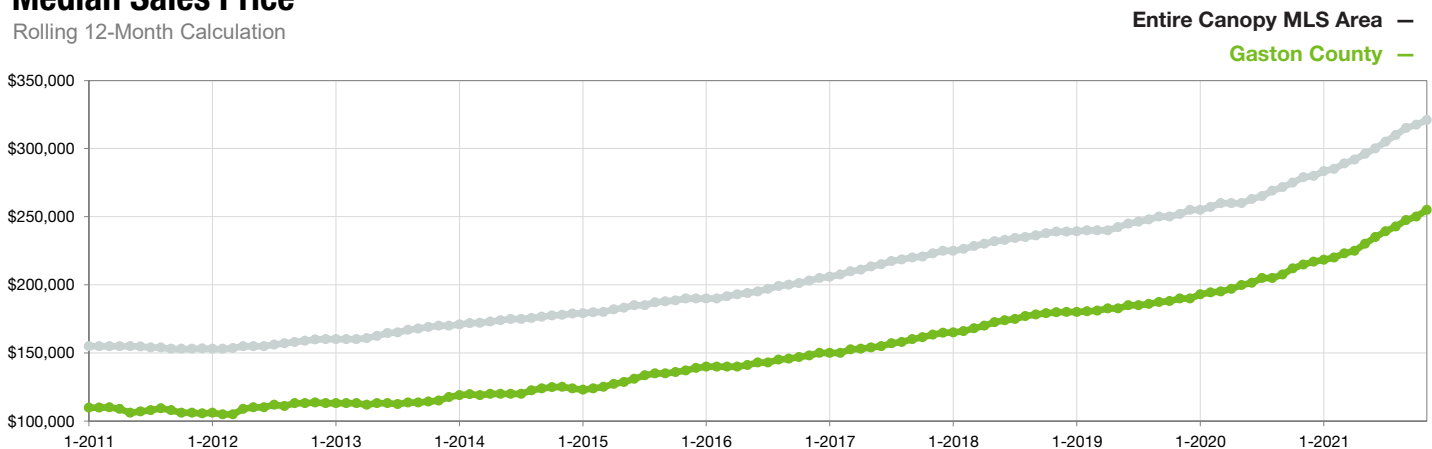
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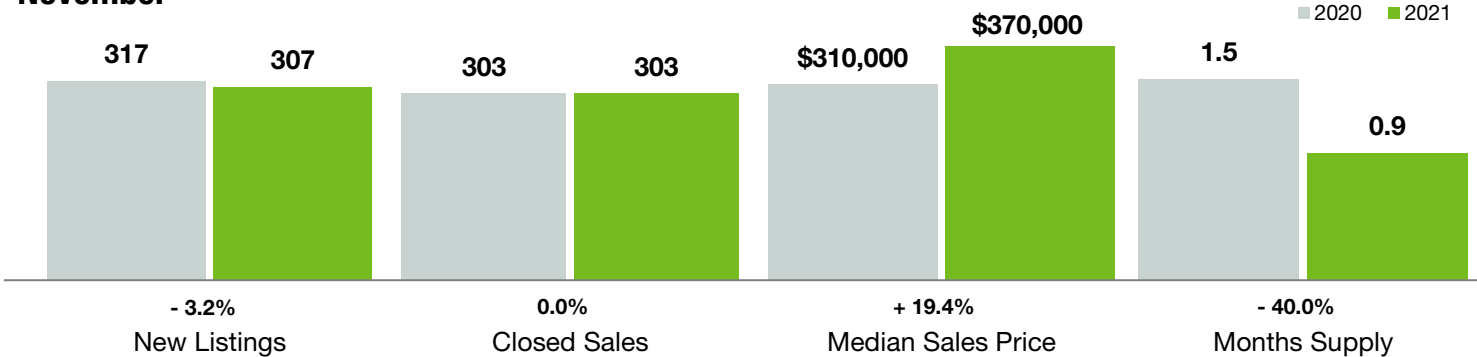
## Iredell County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	317	307	- 3.2%	4,027	4,247	+ 5.5%
Pending Sales	324	294	- 9.3%	3,751	3,931	+ 4.8%
Closed Sales	303	303	0.0%	3,480	3,886	+ 11.7%
Median Sales Price*	\$310,000	\$370,000	+ 19.4%	\$294,000	\$338,490	+ 15.1%
Average Sales Price*	\$394,831	\$457,388	+ 15.8%	\$374,175	\$417,412	+ 11.6%
Percent of Original List Price Received*	98.0%	98.9%	+ 0.9%	97.5%	100.5%	+ 3.1%
List to Close	82	69	- 15.9%	98	73	- 25.5%
Days on Market Until Sale	28	24	- 14.3%	46	22	- 52.2%
Cumulative Days on Market Until Sale	32	24	- 25.0%	53	21	- 60.4%
Average List Price	\$397,156	\$414,661	+ 4.4%	\$400,788	\$443,219	+ 10.6%
Inventory of Homes for Sale	486	326	- 32.9%	--	--	--
Months Supply of Inventory	1.5	0.9	- 40.0%	--	--	--

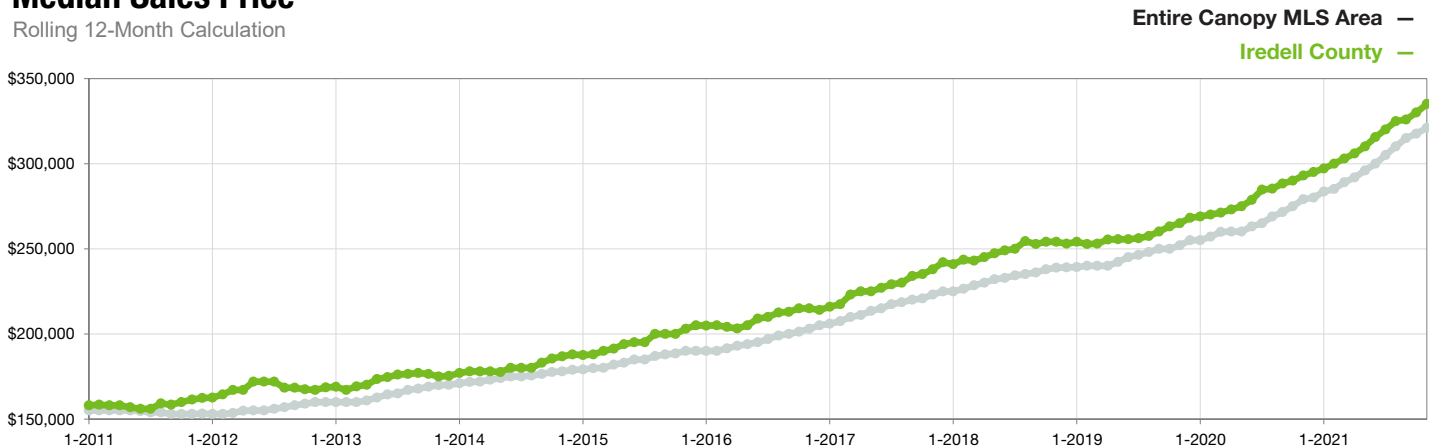
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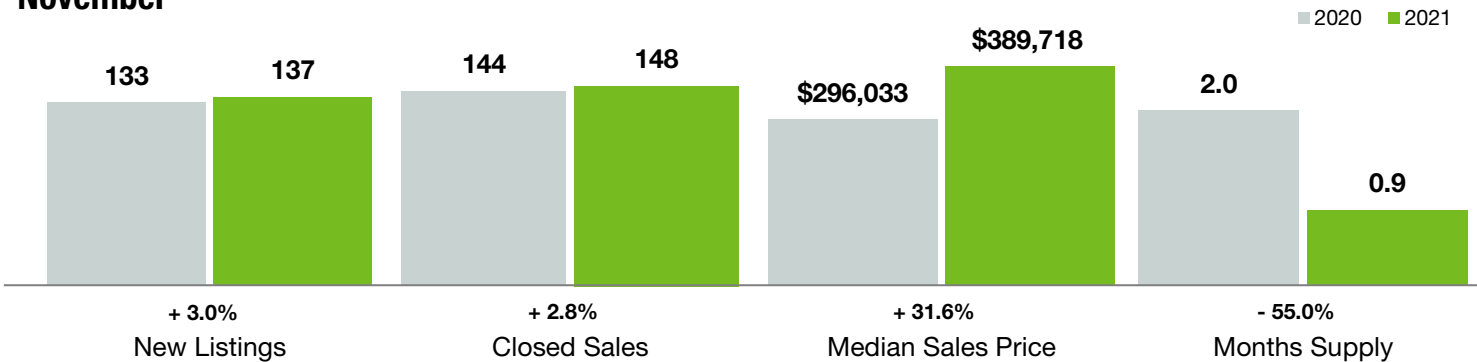
## Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	133	137	+ 3.0%	1,823	1,886	+ 3.5%
Pending Sales	134	143	+ 6.7%	1,614	1,836	+ 13.8%
Closed Sales	144	148	+ 2.8%	1,452	1,719	+ 18.4%
Median Sales Price*	\$296,033	\$389,718	+ 31.6%	\$300,000	\$344,425	+ 14.8%
Average Sales Price*	\$325,896	\$411,803	+ 26.4%	\$344,823	\$387,846	+ 12.5%
Percent of Original List Price Received*	97.3%	98.4%	+ 1.1%	97.0%	100.1%	+ 3.2%
List to Close	109	117	+ 7.3%	109	92	- 15.6%
Days on Market Until Sale	50	42	- 16.0%	57	30	- 47.4%
Cumulative Days on Market Until Sale	49	26	- 46.9%	67	29	- 56.7%
Average List Price	\$375,953	\$424,354	+ 12.9%	\$361,034	\$410,106	+ 13.6%
Inventory of Homes for Sale	284	142	- 50.0%	--	--	--
Months Supply of Inventory	2.0	0.9	- 55.0%	--	--	--

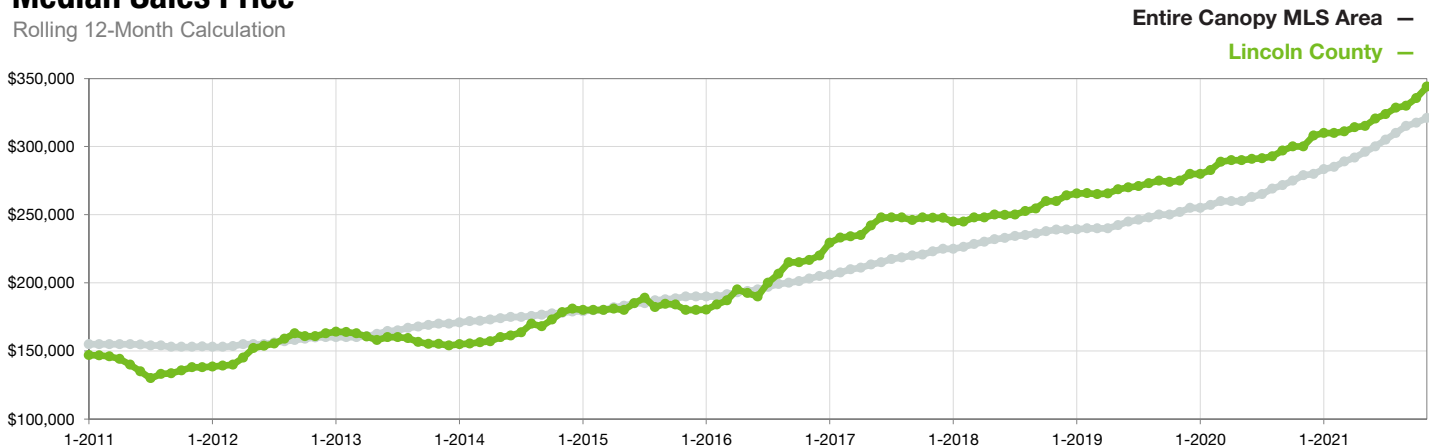
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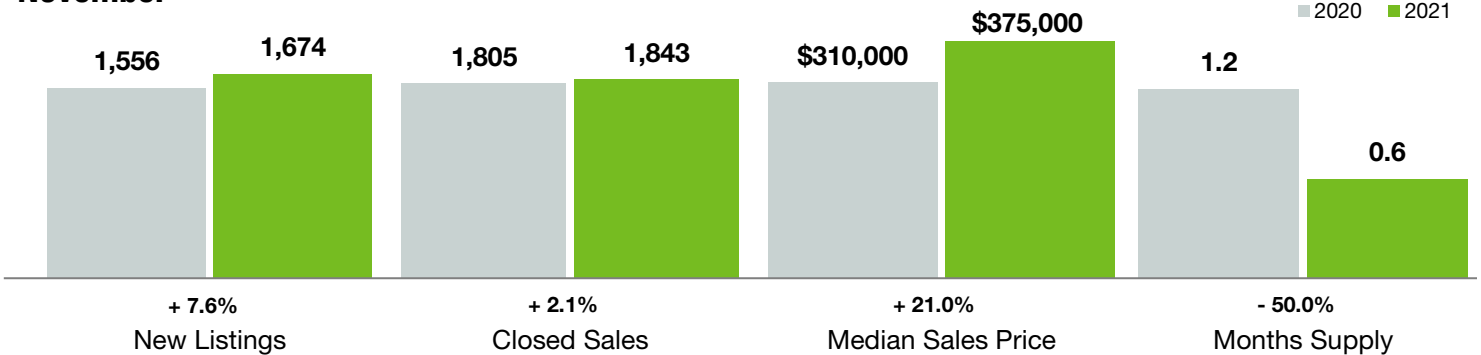
## Mecklenburg County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	1,556	<b>1,674</b>	+ 7.6%	23,345	<b>23,525</b>	+ 0.8%
Pending Sales	1,656	<b>1,813</b>	+ 9.5%	21,316	<b>22,080</b>	+ 3.6%
Closed Sales	1,805	<b>1,843</b>	+ 2.1%	19,932	<b>21,262</b>	+ 6.7%
Median Sales Price*	\$310,000	<b>\$375,000</b>	+ 21.0%	\$299,500	<b>\$350,495</b>	+ 17.0%
Average Sales Price*	\$390,084	<b>\$453,926</b>	+ 16.4%	\$373,264	<b>\$437,958</b>	+ 17.3%
Percent of Original List Price Received*	99.3%	<b>100.9%</b>	+ 1.6%	98.4%	<b>101.3%</b>	+ 2.9%
List to Close	77	<b>76</b>	- 1.3%	85	<b>74</b>	- 12.9%
Days on Market Until Sale	22	<b>19</b>	- 13.6%	31	<b>19</b>	- 38.7%
Cumulative Days on Market Until Sale	24	<b>19</b>	- 20.8%	35	<b>20</b>	- 42.9%
Average List Price	\$398,488	<b>\$461,314</b>	+ 15.8%	\$405,420	<b>\$454,413</b>	+ 12.1%
Inventory of Homes for Sale	2,288	<b>1,248</b>	- 45.5%	--	--	--
Months Supply of Inventory	1.2	<b>0.6</b>	- 50.0%	--	--	--

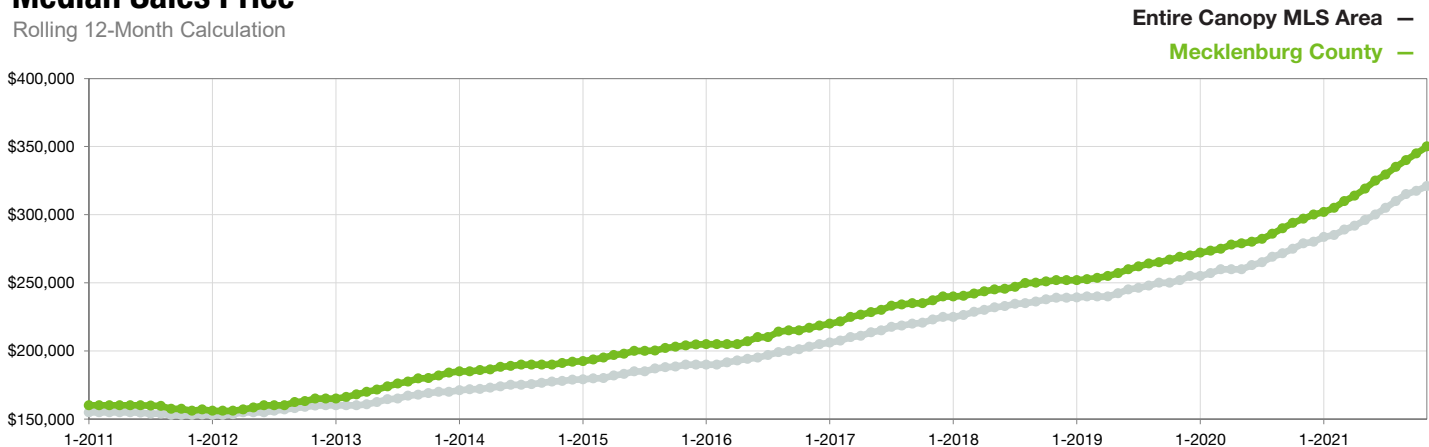
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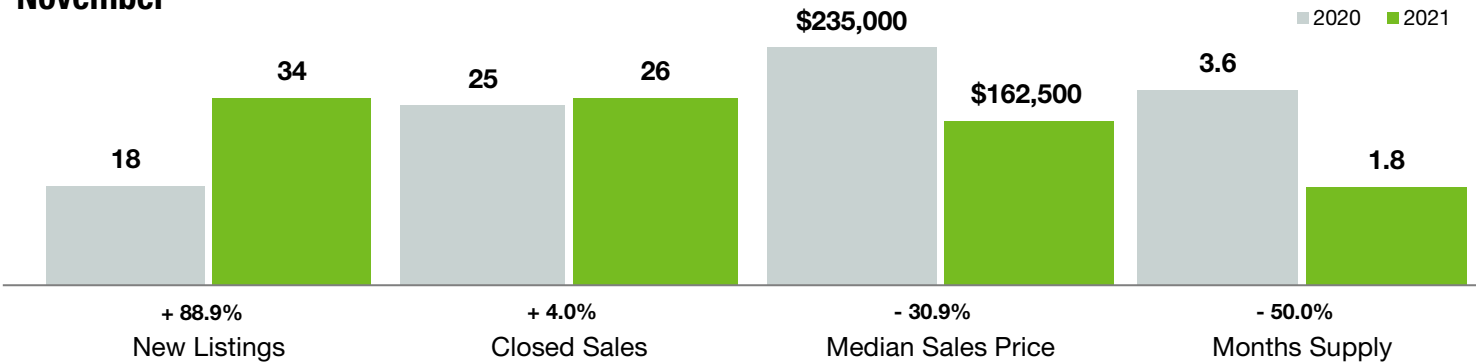
## Montgomery County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	18	34	+ 88.9%	338	419	+ 24.0%
Pending Sales	19	34	+ 78.9%	321	387	+ 20.6%
Closed Sales	25	26	+ 4.0%	312	370	+ 18.6%
Median Sales Price*	\$235,000	\$162,500	- 30.9%	\$175,450	\$160,600	- 8.5%
Average Sales Price*	\$358,910	\$277,308	- 22.7%	\$266,272	\$279,531	+ 5.0%
Percent of Original List Price Received*	92.0%	95.3%	+ 3.6%	91.0%	93.5%	+ 2.7%
List to Close	181	75	- 58.6%	155	106	- 31.6%
Days on Market Until Sale	119	34	- 71.4%	112	64	- 42.9%
Cumulative Days on Market Until Sale	146	34	- 76.7%	132	69	- 47.7%
Average List Price	\$272,700	\$252,185	- 7.5%	\$290,683	\$315,064	+ 8.4%
Inventory of Homes for Sale	101	62	- 38.6%	--	--	--
Months Supply of Inventory	3.6	1.8	- 50.0%	--	--	--

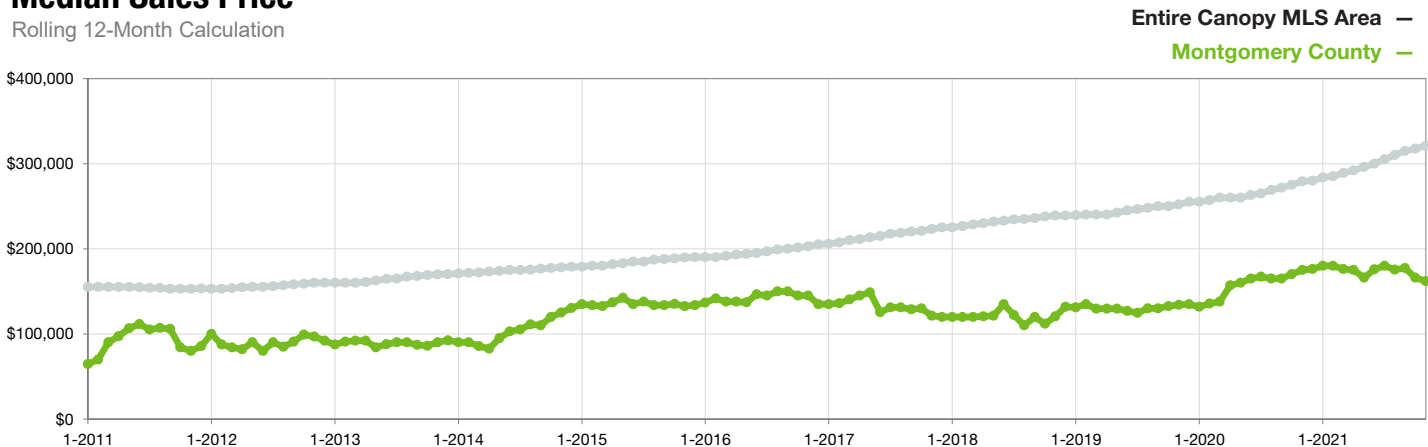
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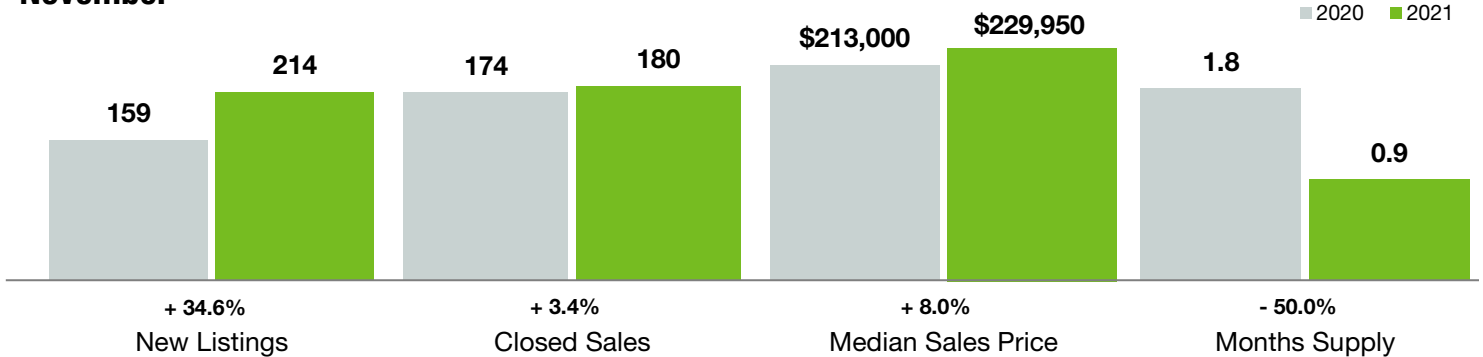
## Rowan County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	159	214	+ 34.6%	2,128	2,364	+ 11.1%
Pending Sales	147	226	+ 53.7%	1,907	2,157	+ 13.1%
Closed Sales	174	180	+ 3.4%	1,720	2,059	+ 19.7%
Median Sales Price*	\$213,000	\$229,950	+ 8.0%	\$189,000	\$220,000	+ 16.4%
Average Sales Price*	\$235,809	\$264,838	+ 12.3%	\$208,208	\$244,829	+ 17.6%
Percent of Original List Price Received*	98.0%	96.9%	- 1.1%	97.0%	98.8%	+ 1.9%
List to Close	84	76	- 9.5%	91	74	- 18.7%
Days on Market Until Sale	29	24	- 17.2%	38	20	- 47.4%
Cumulative Days on Market Until Sale	33	25	- 24.2%	43	21	- 51.2%
Average List Price	\$237,479	\$270,299	+ 13.8%	\$223,762	\$256,363	+ 14.6%
Inventory of Homes for Sale	294	177	- 39.8%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

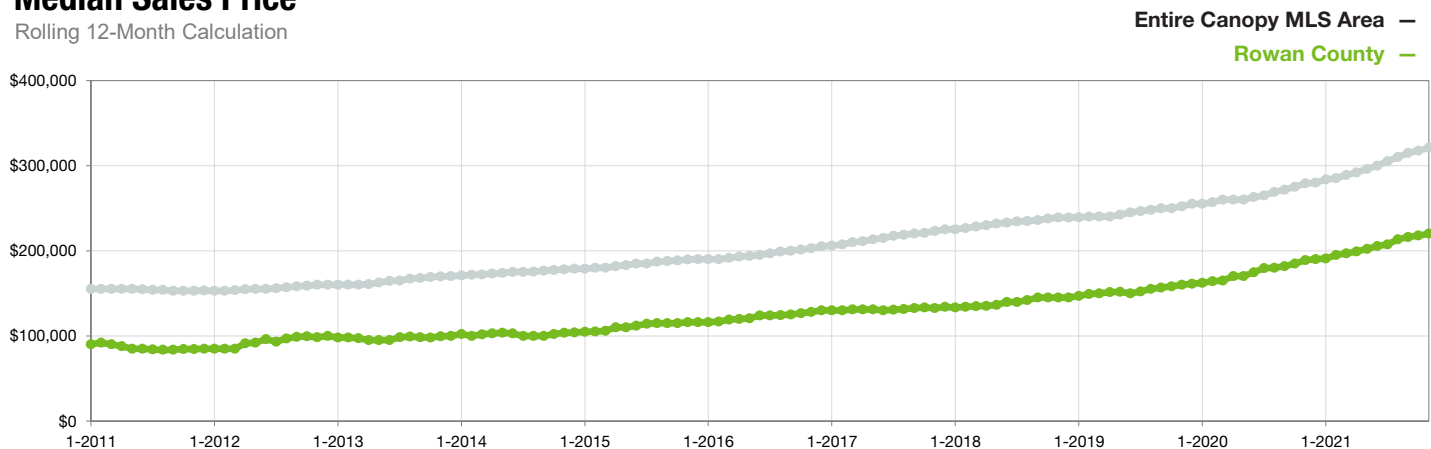
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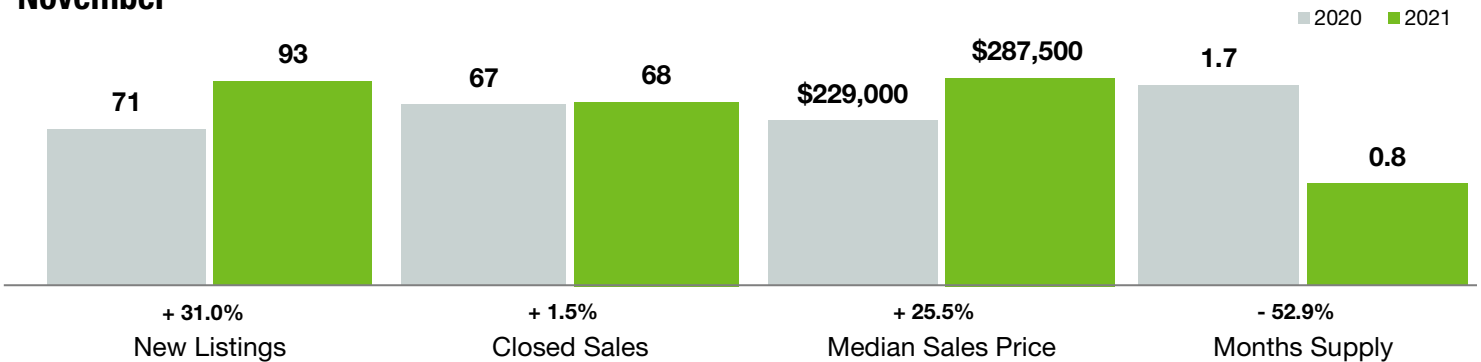
## Stanly County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	71	93	+ 31.0%	806	1,022	+ 26.8%
Pending Sales	65	93	+ 43.1%	764	938	+ 22.8%
Closed Sales	67	68	+ 1.5%	735	872	+ 18.6%
Median Sales Price*	\$229,000	\$287,500	+ 25.5%	\$189,450	\$224,000	+ 18.2%
Average Sales Price*	\$255,529	\$291,195	+ 14.0%	\$214,740	\$255,777	+ 19.1%
Percent of Original List Price Received*	97.1%	98.9%	+ 1.9%	95.9%	98.7%	+ 2.9%
List to Close	80	60	- 25.0%	101	68	- 32.7%
Days on Market Until Sale	31	21	- 32.3%	48	24	- 50.0%
Cumulative Days on Market Until Sale	42	22	- 47.6%	57	23	- 59.6%
Average List Price	\$234,704	\$291,964	+ 24.4%	\$229,020	\$272,303	+ 18.9%
Inventory of Homes for Sale	112	70	- 37.5%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

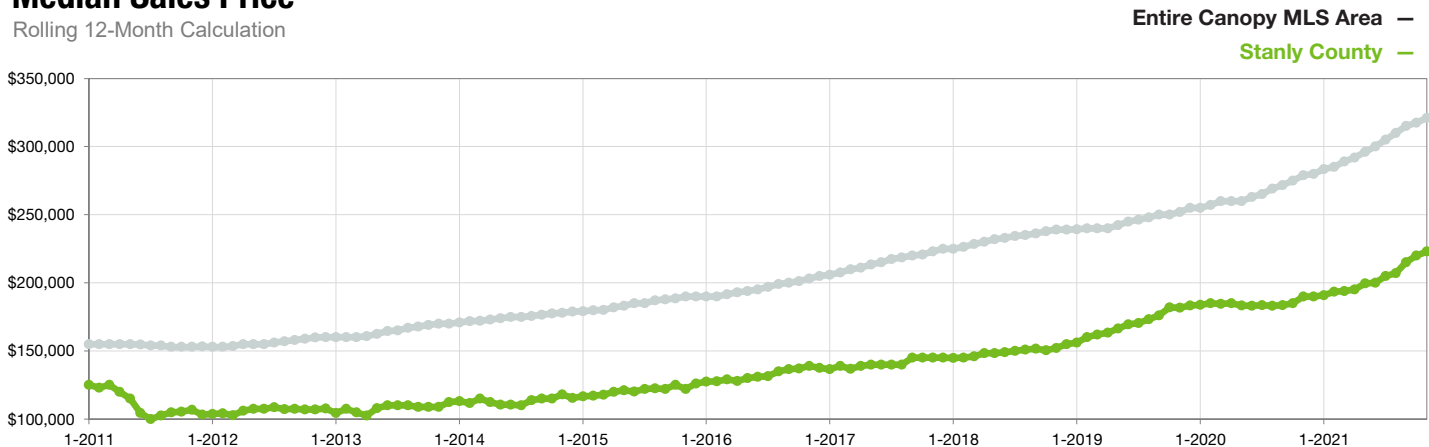
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### November



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for November 2021

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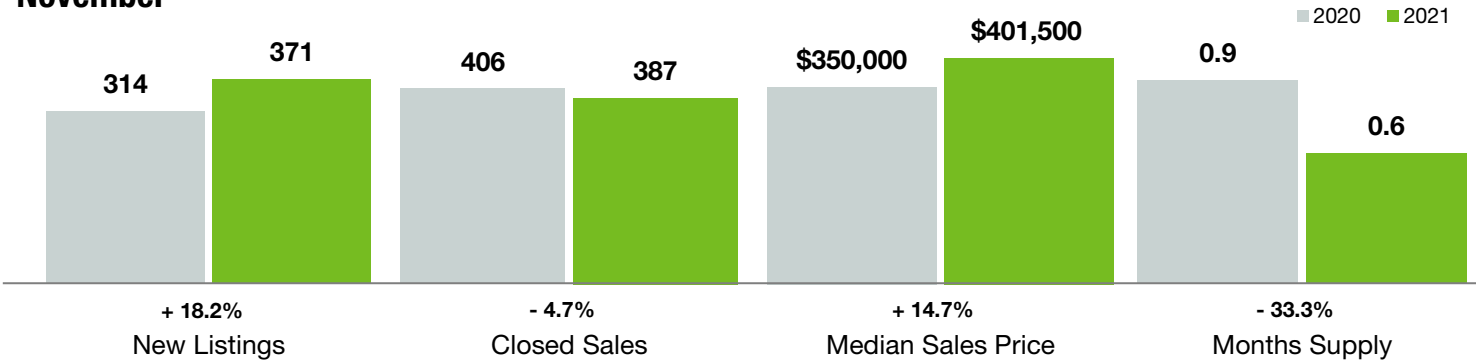
## Union County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	314	371	+ 18.2%	4,915	5,295	+ 7.7%
Pending Sales	350	400	+ 14.3%	4,624	4,914	+ 6.3%
Closed Sales	406	387	- 4.7%	4,372	4,605	+ 5.3%
Median Sales Price*	\$350,000	\$401,500	+ 14.7%	\$334,250	\$377,000	+ 12.8%
Average Sales Price*	\$417,677	\$481,365	+ 15.2%	\$391,531	\$453,598	+ 15.9%
Percent of Original List Price Received*	99.2%	101.3%	+ 2.1%	98.2%	101.8%	+ 3.7%
List to Close	73	72	- 1.4%	87	71	- 18.4%
Days on Market Until Sale	21	21	0.0%	36	16	- 55.6%
Cumulative Days on Market Until Sale	22	20	- 9.1%	41	17	- 58.5%
Average List Price	\$413,000	\$478,818	+ 15.9%	\$413,295	\$468,424	+ 13.3%
Inventory of Homes for Sale	379	261	- 31.1%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

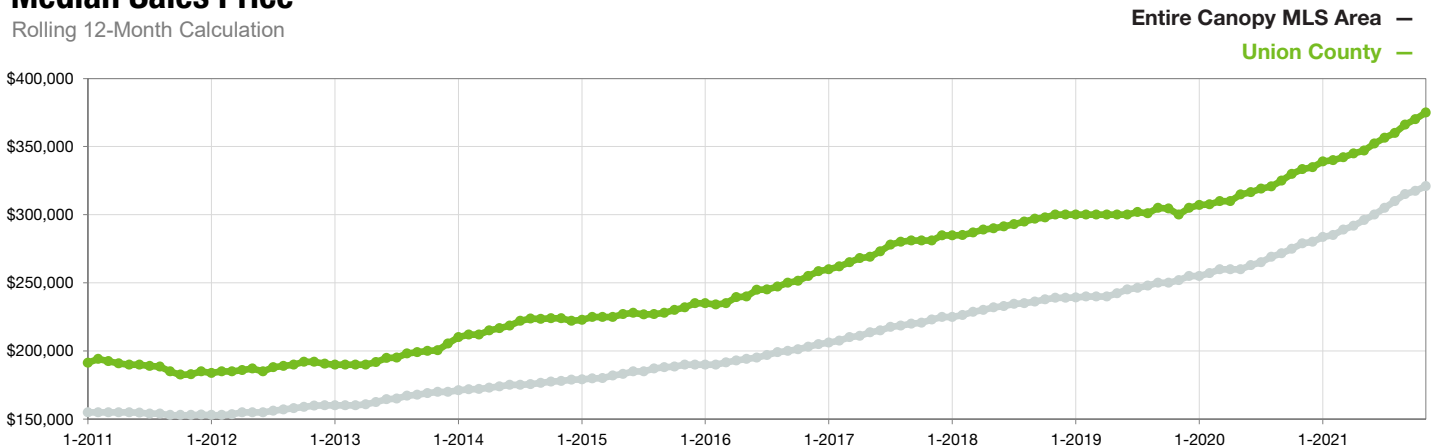
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### November



### Median Sales Price

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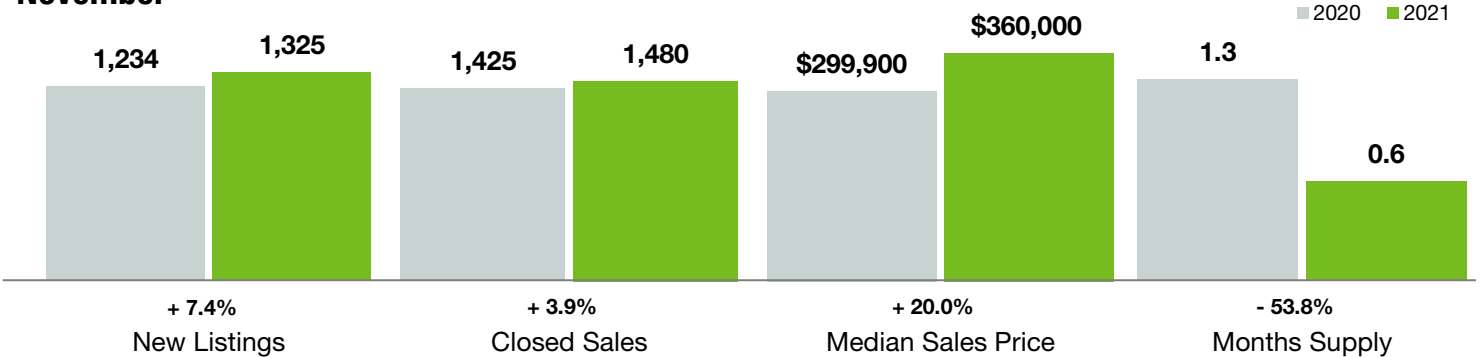
## City of Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	1,234	<b>1,325</b>	+ 7.4%	18,507	<b>18,885</b>	+ 2.0%
Pending Sales	1,266	<b>1,423</b>	+ 12.4%	16,666	<b>17,707</b>	+ 6.2%
Closed Sales	1,425	<b>1,480</b>	+ 3.9%	15,687	<b>17,014</b>	+ 8.5%
Median Sales Price*	\$299,900	<b>\$360,000</b>	+ 20.0%	\$284,500	<b>\$337,740</b>	+ 18.7%
Average Sales Price*	\$379,227	<b>\$439,709</b>	+ 15.9%	\$362,962	<b>\$426,857</b>	+ 17.6%
Percent of Original List Price Received*	99.3%	<b>100.8%</b>	+ 1.5%	98.5%	<b>101.3%</b>	+ 2.8%
List to Close	75	<b>77</b>	+ 2.7%	84	<b>73</b>	- 13.1%
Days on Market Until Sale	20	<b>19</b>	- 5.0%	28	<b>18</b>	- 35.7%
Cumulative Days on Market Until Sale	22	<b>20</b>	- 9.1%	33	<b>20</b>	- 39.4%
Average List Price	\$382,105	<b>\$447,515</b>	+ 17.1%	\$397,347	<b>\$444,922</b>	+ 12.0%
Inventory of Homes for Sale	1,900	<b>1,000</b>	- 47.4%	--	--	--
Months Supply of Inventory	1.3	<b>0.6</b>	- 53.8%	--	--	--

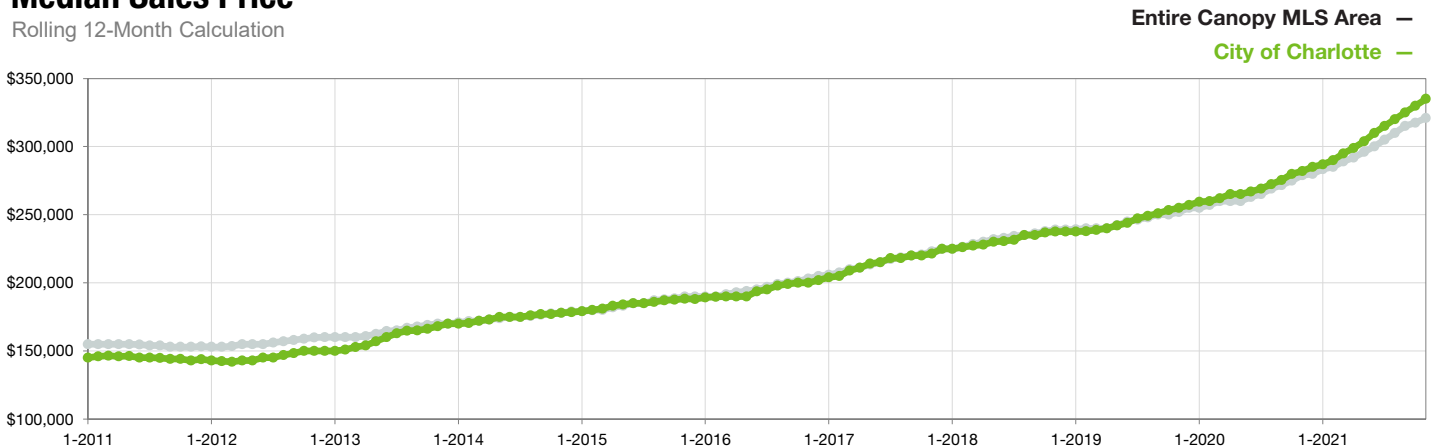
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### November



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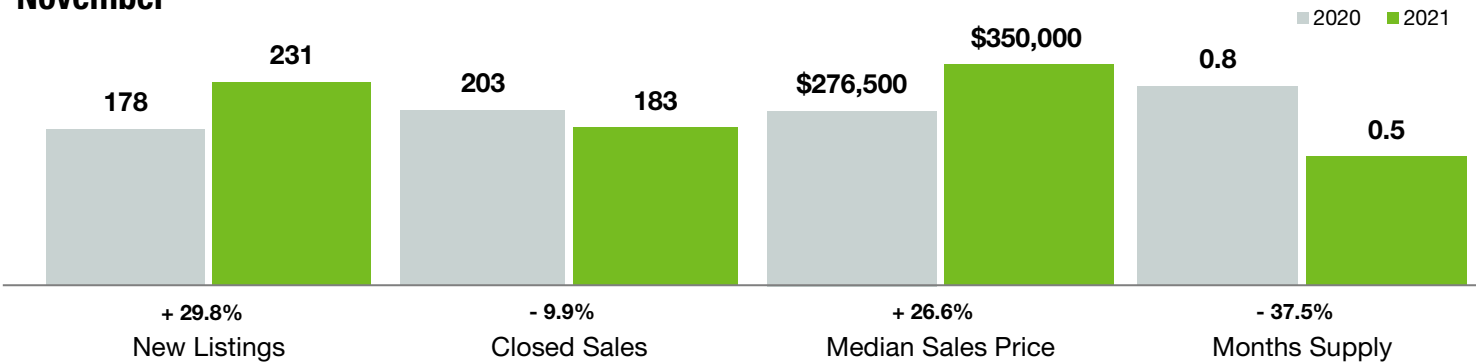
## Concord

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	178	231	+ 29.8%	2,518	2,606	+ 3.5%
Pending Sales	183	235	+ 28.4%	2,348	2,451	+ 4.4%
Closed Sales	203	183	- 9.9%	2,243	2,286	+ 1.9%
Median Sales Price*	\$276,500	\$350,000	+ 26.6%	\$269,200	\$312,000	+ 15.9%
Average Sales Price*	\$300,130	\$371,258	+ 23.7%	\$290,244	\$336,467	+ 15.9%
Percent of Original List Price Received*	99.1%	101.3%	+ 2.2%	98.2%	101.6%	+ 3.5%
List to Close	71	55	- 22.5%	84	60	- 28.6%
Days on Market Until Sale	21	14	- 33.3%	34	14	- 58.8%
Cumulative Days on Market Until Sale	21	15	- 28.6%	39	14	- 64.1%
Average List Price	\$286,148	\$365,932	+ 27.9%	\$299,893	\$348,394	+ 16.2%
Inventory of Homes for Sale	172	116	- 32.6%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

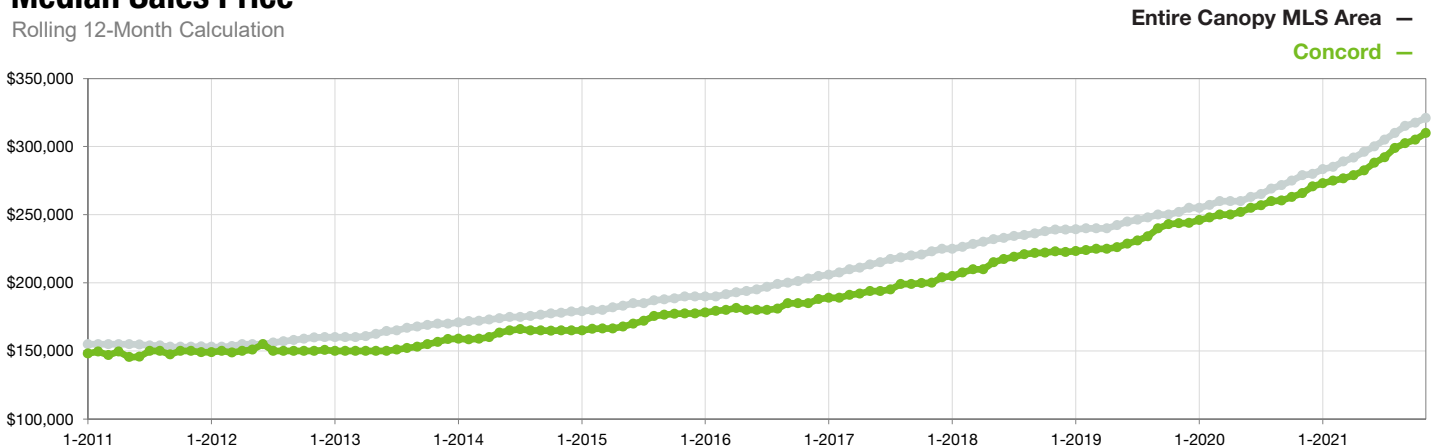
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### November



### Median Sales Price

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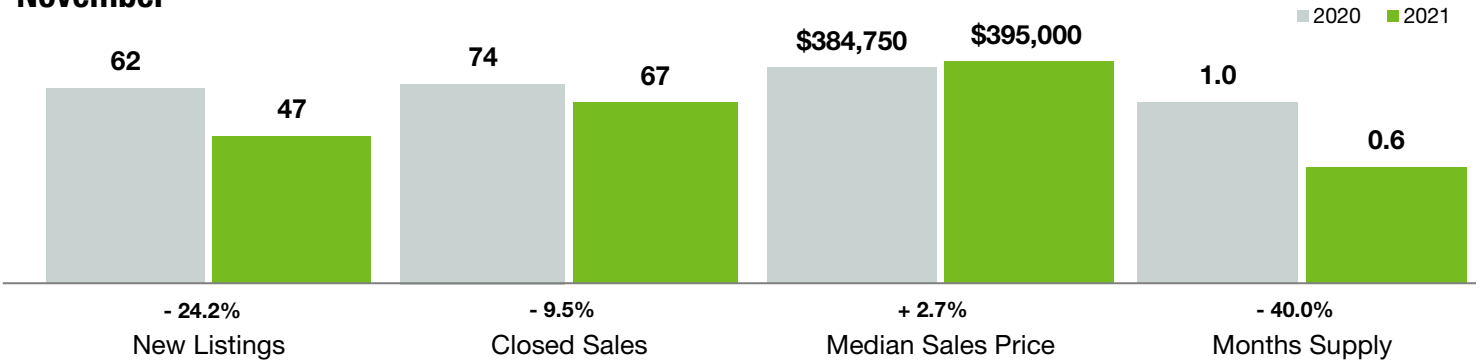
## Cornelius

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	62	47	- 24.2%	883	850	- 3.7%
Pending Sales	73	58	- 20.5%	850	802	- 5.6%
Closed Sales	74	67	- 9.5%	817	800	- 2.1%
Median Sales Price*	\$384,750	\$395,000	+ 2.7%	\$330,500	\$395,000	+ 19.5%
Average Sales Price*	\$588,763	\$671,043	+ 14.0%	\$532,844	\$630,389	+ 18.3%
Percent of Original List Price Received*	100.0%	99.8%	- 0.2%	97.6%	100.3%	+ 2.8%
List to Close	92	56	- 39.1%	89	61	- 31.5%
Days on Market Until Sale	42	19	- 54.8%	42	19	- 54.8%
Cumulative Days on Market Until Sale	49	14	- 71.4%	51	22	- 56.9%
Average List Price	\$607,538	\$673,540	+ 10.9%	\$579,945	\$655,016	+ 12.9%
Inventory of Homes for Sale	75	46	- 38.7%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

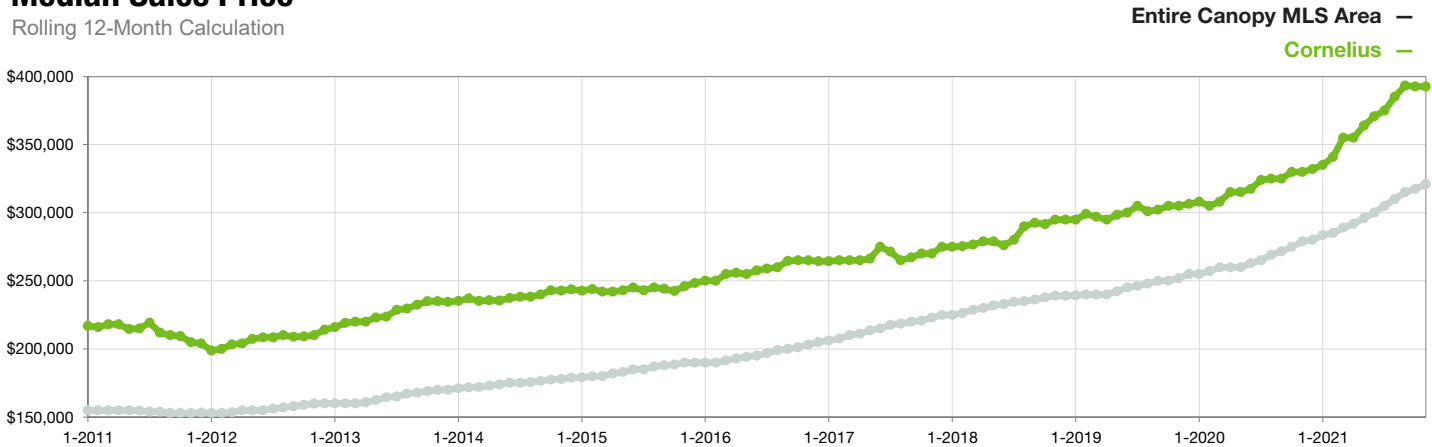
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### November



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# Local Market Update for November 2021

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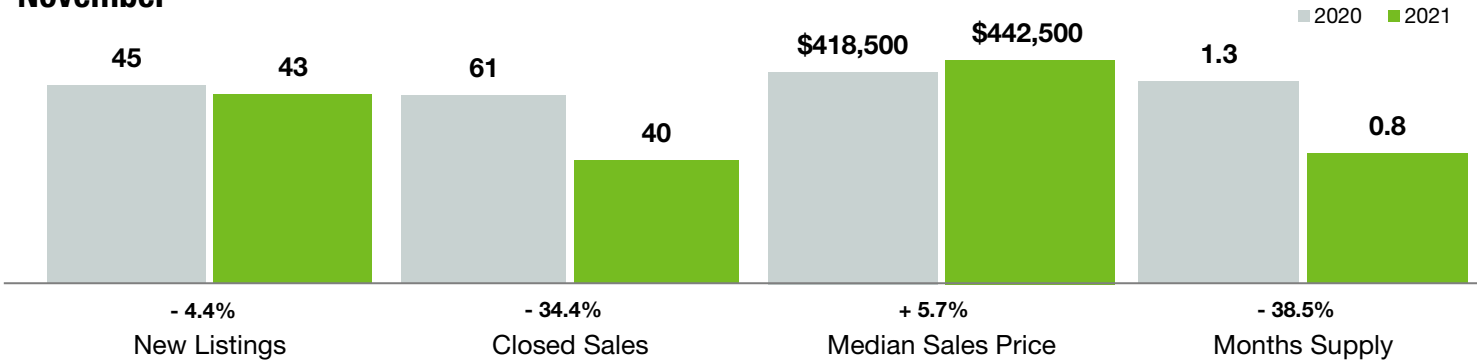
## Davidson

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	45	43	- 4.4%	717	535	- 25.4%
Pending Sales	43	45	+ 4.7%	683	501	- 26.6%
Closed Sales	61	40	- 34.4%	610	531	- 13.0%
Median Sales Price*	\$418,500	\$442,500	+ 5.7%	\$412,912	\$505,000	+ 22.3%
Average Sales Price*	\$493,319	\$547,737	+ 11.0%	\$475,115	\$592,542	+ 24.7%
Percent of Original List Price Received*	98.4%	100.5%	+ 2.1%	96.9%	100.6%	+ 3.8%
List to Close	97	81	- 16.5%	107	88	- 17.8%
Days on Market Until Sale	37	40	+ 8.1%	60	36	- 40.0%
Cumulative Days on Market Until Sale	36	22	- 38.9%	63	30	- 52.4%
Average List Price	\$532,326	\$627,478	+ 17.9%	\$526,897	\$620,693	+ 17.8%
Inventory of Homes for Sale	77	38	- 50.6%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

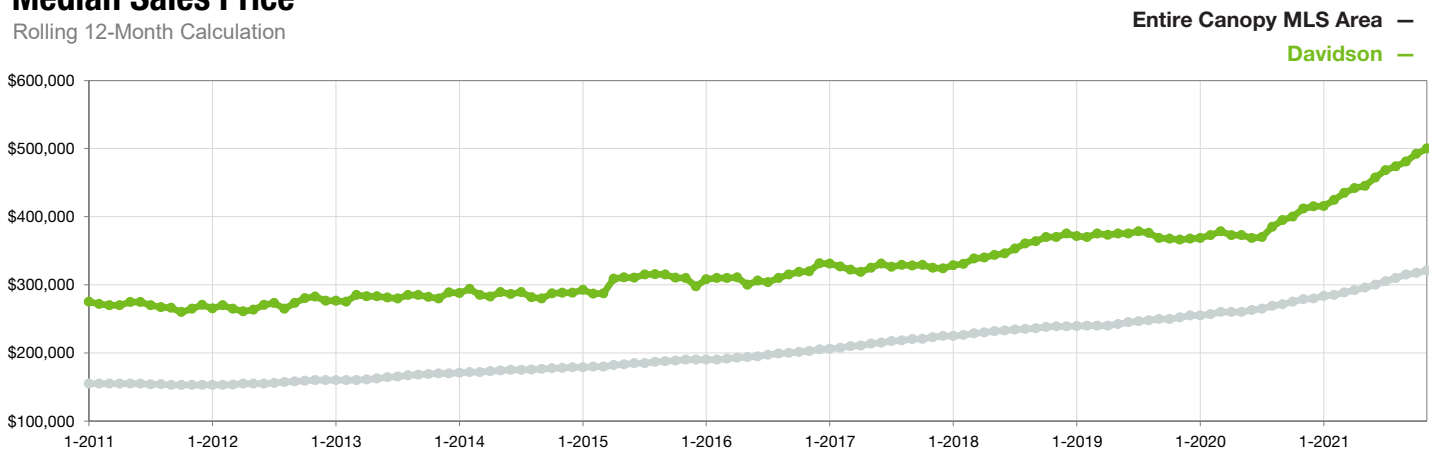
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### November



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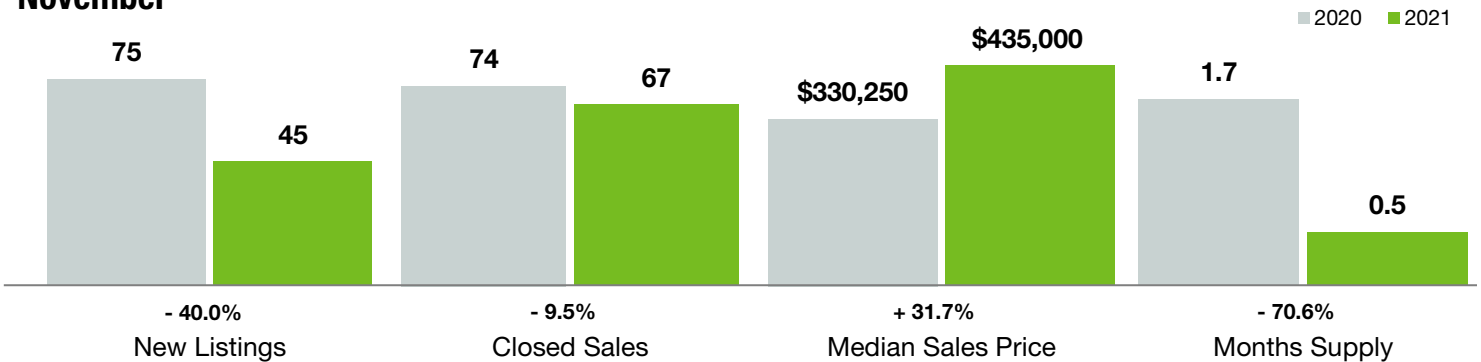
## Denver

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	75	45	- 40.0%	989	912	- 7.8%
Pending Sales	79	61	- 22.8%	884	909	+ 2.8%
Closed Sales	74	67	- 9.5%	785	886	+ 12.9%
Median Sales Price*	\$330,250	\$435,000	+ 31.7%	\$353,500	\$392,127	+ 10.9%
Average Sales Price*	\$374,801	\$512,821	+ 36.8%	\$426,307	\$481,438	+ 12.9%
Percent of Original List Price Received*	98.3%	99.2%	+ 0.9%	97.3%	100.3%	+ 3.1%
List to Close	112	139	+ 24.1%	118	100	- 15.3%
Days on Market Until Sale	57	66	+ 15.8%	66	35	- 47.0%
Cumulative Days on Market Until Sale	64	31	- 51.6%	75	31	- 58.7%
Average List Price	\$480,792	\$588,196	+ 22.3%	\$427,269	\$514,256	+ 20.4%
Inventory of Homes for Sale	133	41	- 69.2%	--	--	--
Months Supply of Inventory	1.7	0.5	- 70.6%	--	--	--

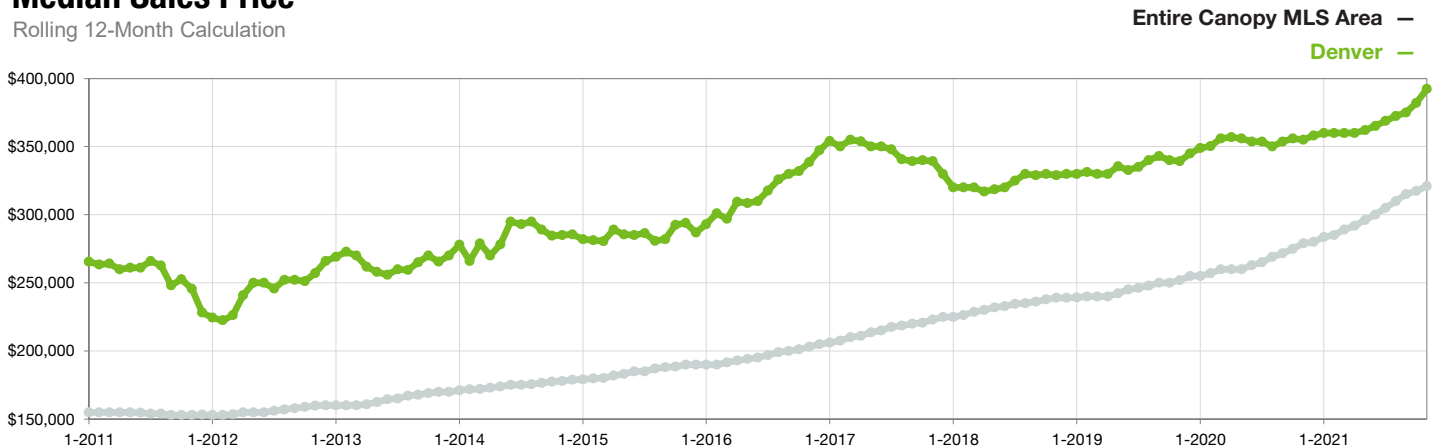
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### November



### Median Sales Price

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# Local Market Update for November 2021

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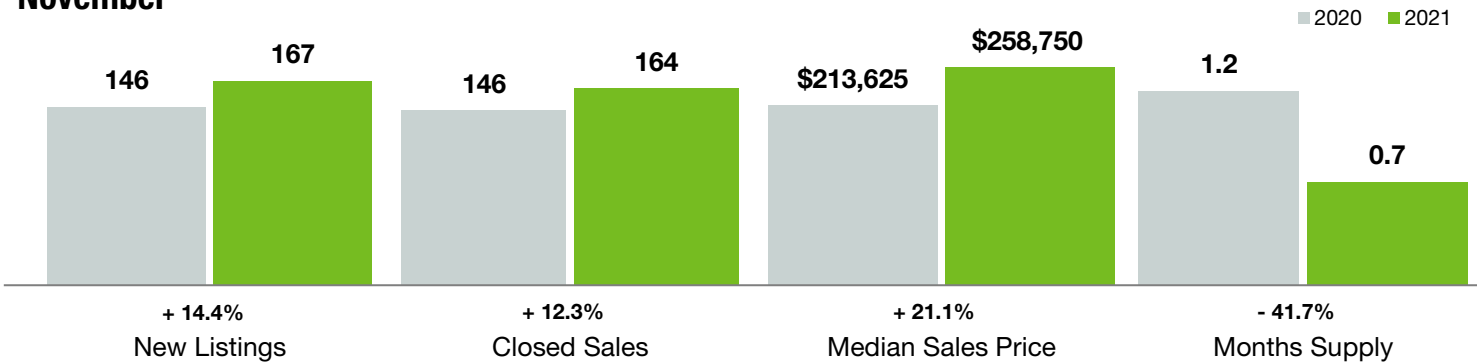
## Gastonia

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	146	167	+ 14.4%	1,788	1,983	+ 10.9%
Pending Sales	154	175	+ 13.6%	1,617	1,828	+ 13.0%
Closed Sales	146	164	+ 12.3%	1,468	1,719	+ 17.1%
Median Sales Price*	\$213,625	\$258,750	+ 21.1%	\$199,900	\$241,000	+ 20.6%
Average Sales Price*	\$224,537	\$272,594	+ 21.4%	\$211,847	\$251,745	+ 18.8%
Percent of Original List Price Received*	98.7%	100.2%	+ 1.5%	97.3%	100.5%	+ 3.3%
List to Close	65	66	+ 1.5%	79	69	- 12.7%
Days on Market Until Sale	23	20	- 13.0%	31	18	- 41.9%
Cumulative Days on Market Until Sale	28	20	- 28.6%	36	18	- 50.0%
Average List Price	\$213,243	\$297,543	+ 39.5%	\$215,050	\$257,984	+ 20.0%
Inventory of Homes for Sale	176	108	- 38.6%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

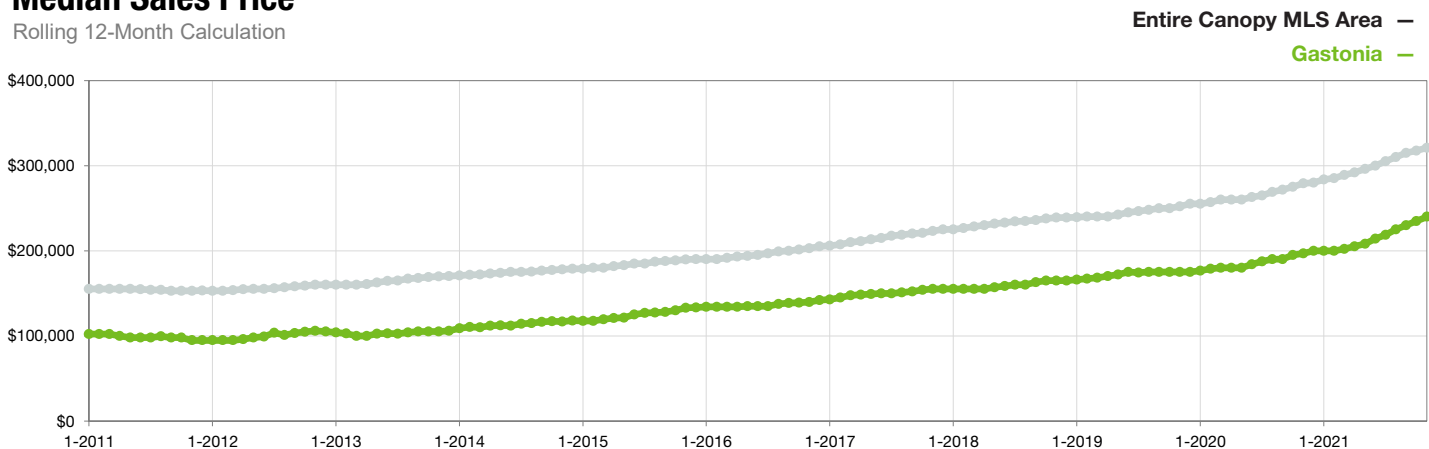
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### November



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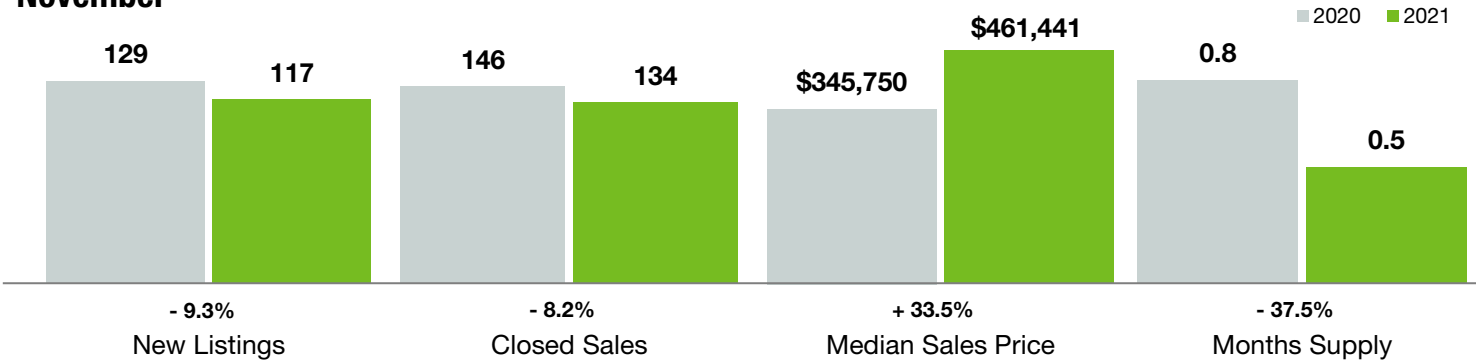
## Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	129	117	- 9.3%	1,928	1,768	- 8.3%
Pending Sales	144	139	- 3.5%	1,859	1,677	- 9.8%
Closed Sales	146	134	- 8.2%	1,677	1,615	- 3.7%
Median Sales Price*	\$345,750	\$461,441	+ 33.5%	\$345,000	\$403,000	+ 16.8%
Average Sales Price*	\$363,084	\$506,330	+ 39.5%	\$374,731	\$445,613	+ 18.9%
Percent of Original List Price Received*	99.4%	102.5%	+ 3.1%	98.2%	102.0%	+ 3.9%
List to Close	77	67	- 13.0%	87	76	- 12.6%
Days on Market Until Sale	24	12	- 50.0%	36	18	- 50.0%
Cumulative Days on Market Until Sale	26	8	- 69.2%	43	15	- 65.1%
Average List Price	\$418,148	\$533,852	+ 27.7%	\$397,181	\$468,168	+ 17.9%
Inventory of Homes for Sale	136	72	- 47.1%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

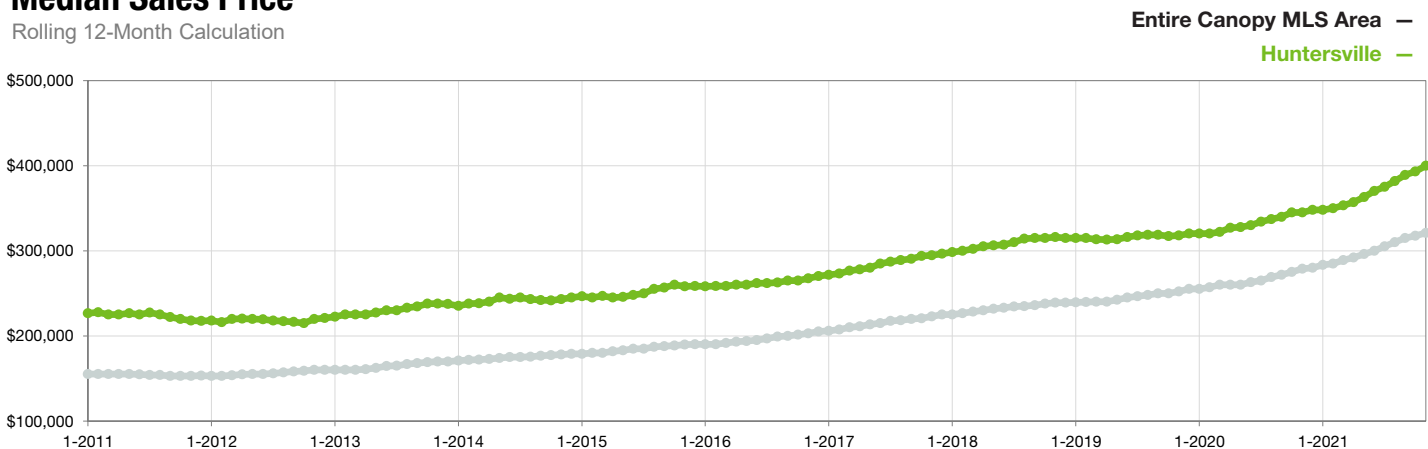
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### November



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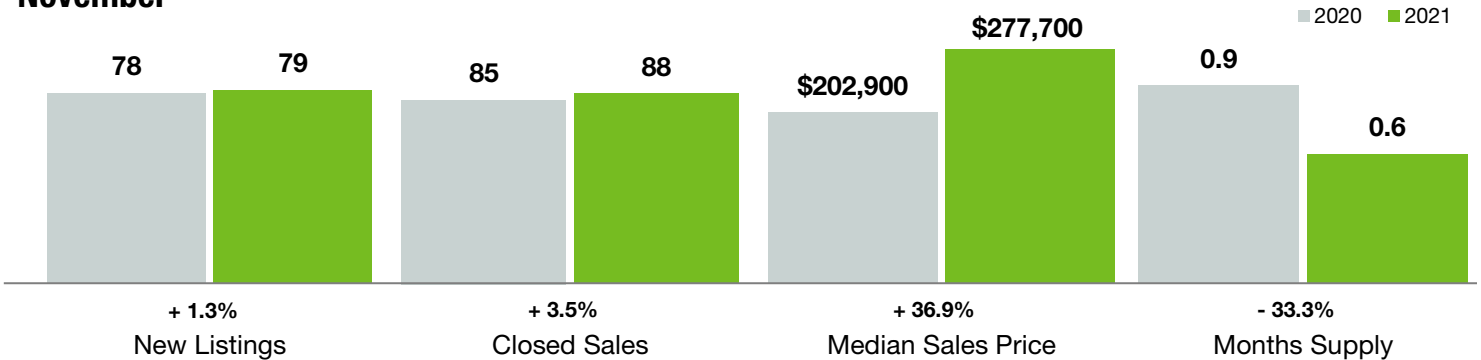
## Kannapolis

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	78	79	+ 1.3%	968	1,100	+ 13.6%
Pending Sales	84	104	+ 23.8%	895	1,029	+ 15.0%
Closed Sales	85	88	+ 3.5%	826	994	+ 20.3%
Median Sales Price*	\$202,900	\$277,700	+ 36.9%	\$184,950	\$239,800	+ 29.7%
Average Sales Price*	\$225,110	\$302,245	+ 34.3%	\$206,124	\$252,640	+ 22.6%
Percent of Original List Price Received*	99.2%	98.7%	- 0.5%	97.6%	99.2%	+ 1.6%
List to Close	64	62	- 3.1%	74	59	- 20.3%
Days on Market Until Sale	18	18	0.0%	28	14	- 50.0%
Cumulative Days on Market Until Sale	17	19	+ 11.8%	32	14	- 56.3%
Average List Price	\$209,560	\$260,094	+ 24.1%	\$217,945	\$258,240	+ 18.5%
Inventory of Homes for Sale	72	54	- 25.0%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

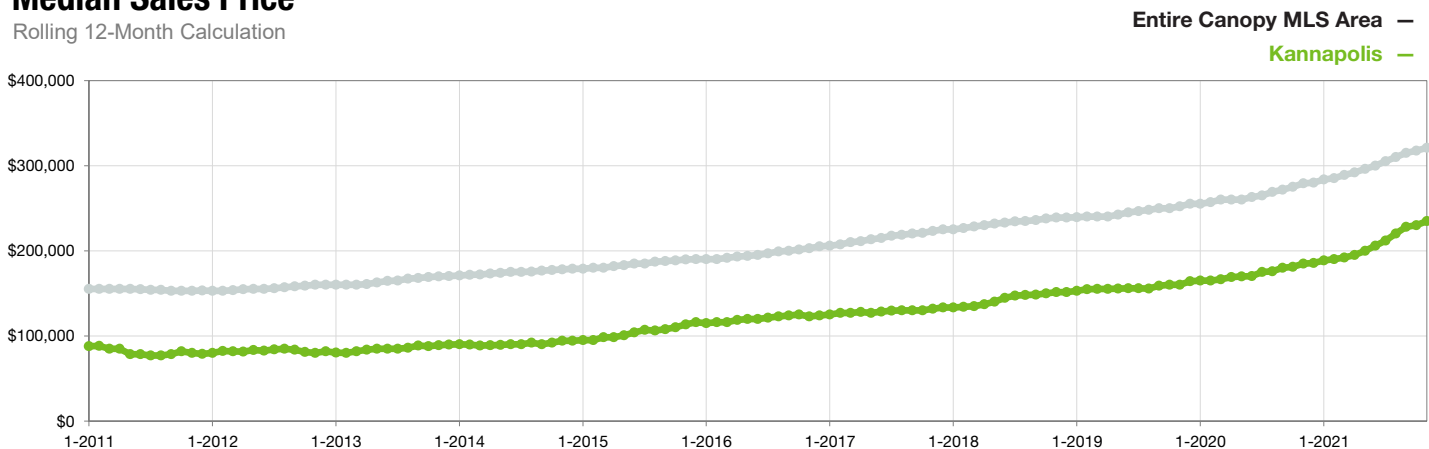
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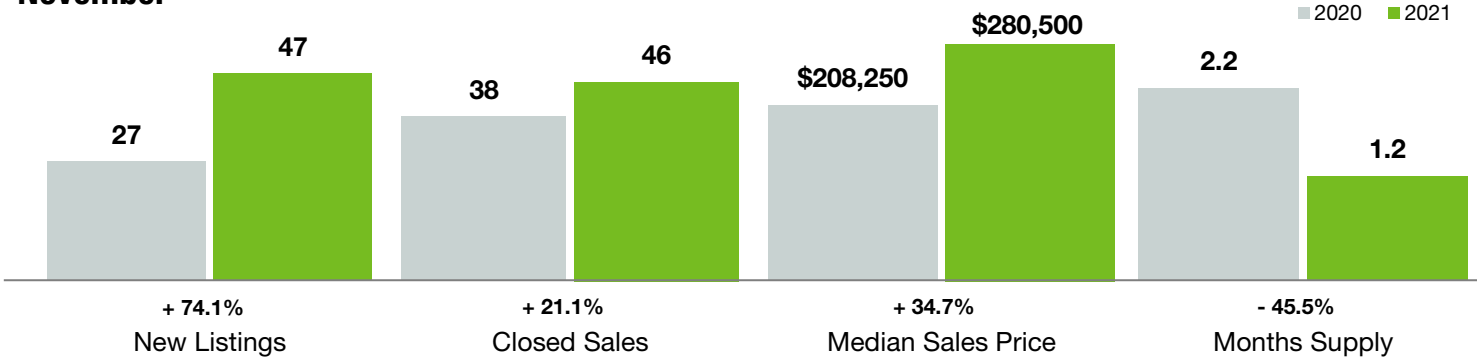
## Lincolnton

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	27	47	+ 74.1%	467	574	+ 22.9%
Pending Sales	33	52	+ 57.6%	416	533	+ 28.1%
Closed Sales	38	46	+ 21.1%	394	480	+ 21.8%
Median Sales Price*	\$208,250	\$280,500	+ 34.7%	\$200,000	\$241,700	+ 20.9%
Average Sales Price*	\$237,459	\$317,499	+ 33.7%	\$221,808	\$267,807	+ 20.7%
Percent of Original List Price Received*	96.1%	97.3%	+ 1.2%	96.3%	99.4%	+ 3.2%
List to Close	120	71	- 40.8%	95	70	- 26.3%
Days on Market Until Sale	52	24	- 53.8%	44	21	- 52.3%
Cumulative Days on Market Until Sale	25	25	0.0%	48	22	- 54.2%
Average List Price	\$245,469	\$295,449	+ 20.4%	\$249,973	\$286,389	+ 14.6%
Inventory of Homes for Sale	81	56	- 30.9%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

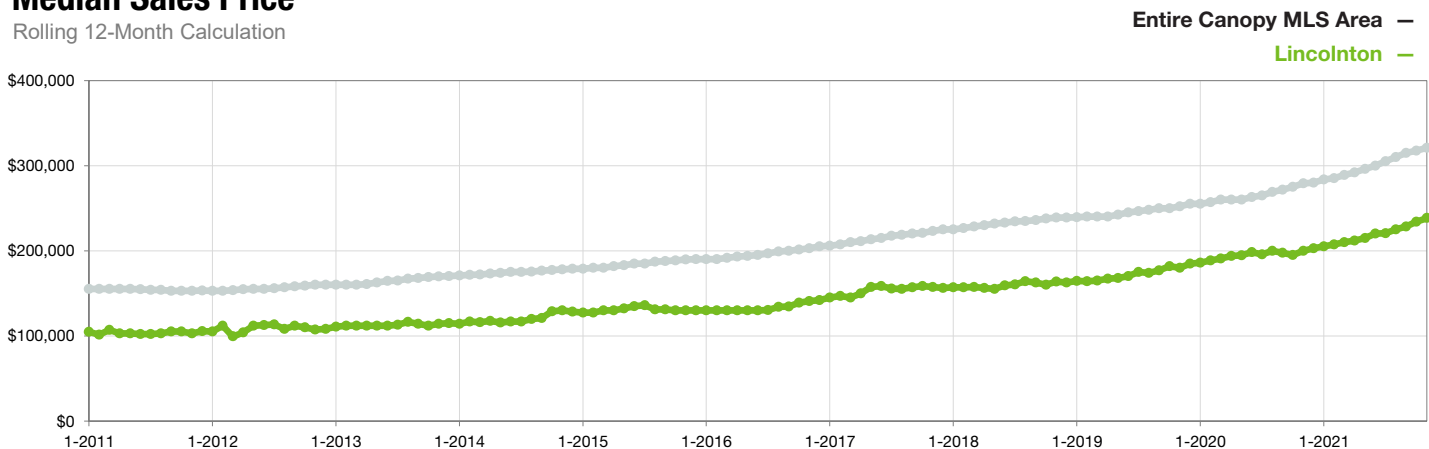
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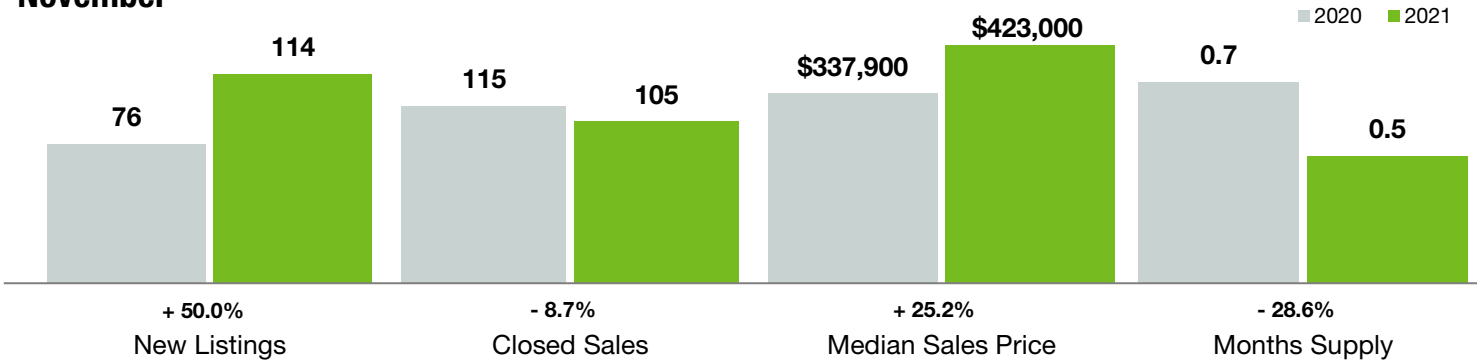
## Matthews

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	76	114	+ 50.0%	1,329	1,367	+ 2.9%
Pending Sales	107	132	+ 23.4%	1,269	1,289	+ 1.6%
Closed Sales	115	105	- 8.7%	1,200	1,224	+ 2.0%
Median Sales Price*	\$337,900	\$423,000	+ 25.2%	\$330,000	\$385,000	+ 16.7%
Average Sales Price*	\$386,610	\$525,317	+ 35.9%	\$371,195	\$450,558	+ 21.4%
Percent of Original List Price Received*	99.8%	101.6%	+ 1.8%	98.6%	102.8%	+ 4.3%
List to Close	63	52	- 17.5%	76	60	- 21.1%
Days on Market Until Sale	13	12	- 7.7%	26	13	- 50.0%
Cumulative Days on Market Until Sale	11	12	+ 9.1%	29	13	- 55.2%
Average List Price	\$389,693	\$410,688	+ 5.4%	\$386,169	\$441,582	+ 14.3%
Inventory of Homes for Sale	83	53	- 36.1%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

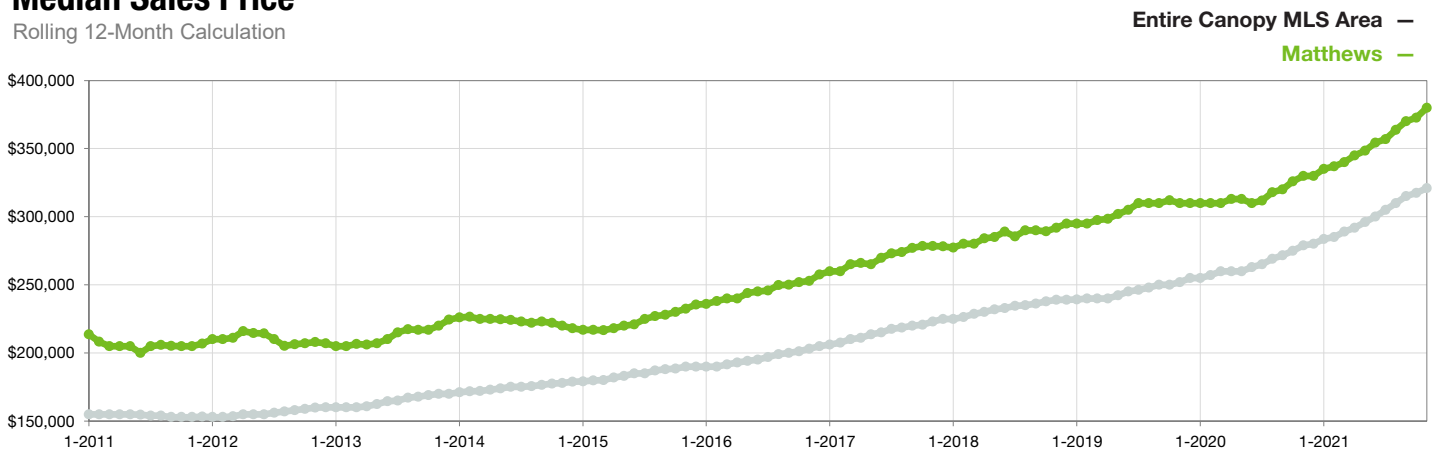
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### November



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for November 2021

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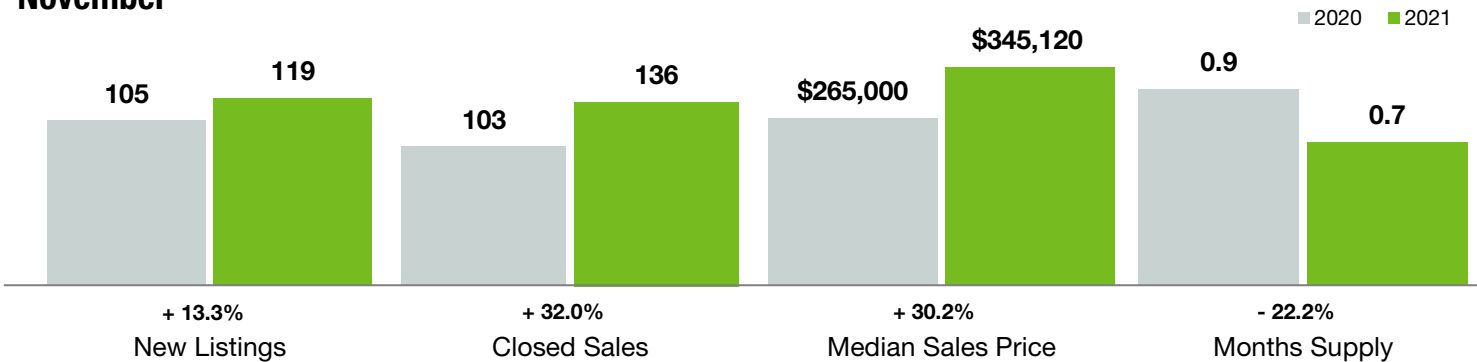
## Monroe

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	105	119	+ 13.3%	1,278	1,698	+ 32.9%
Pending Sales	99	139	+ 40.4%	1,192	1,564	+ 31.2%
Closed Sales	103	136	+ 32.0%	1,123	1,462	+ 30.2%
Median Sales Price*	\$265,000	\$345,120	+ 30.2%	\$250,000	\$307,450	+ 23.0%
Average Sales Price*	\$279,331	\$361,013	+ 29.2%	\$261,357	\$319,122	+ 22.1%
Percent of Original List Price Received*	99.0%	101.0%	+ 2.0%	98.5%	101.0%	+ 2.5%
List to Close	66	82	+ 24.2%	79	81	+ 2.5%
Days on Market Until Sale	20	21	+ 5.0%	29	16	- 44.8%
Cumulative Days on Market Until Sale	22	25	+ 13.6%	34	21	- 38.2%
Average List Price	\$277,723	\$341,853	+ 23.1%	\$271,233	\$333,636	+ 23.0%
Inventory of Homes for Sale	94	91	- 3.2%	--	--	--
Months Supply of Inventory	0.9	0.7	- 22.2%	--	--	--

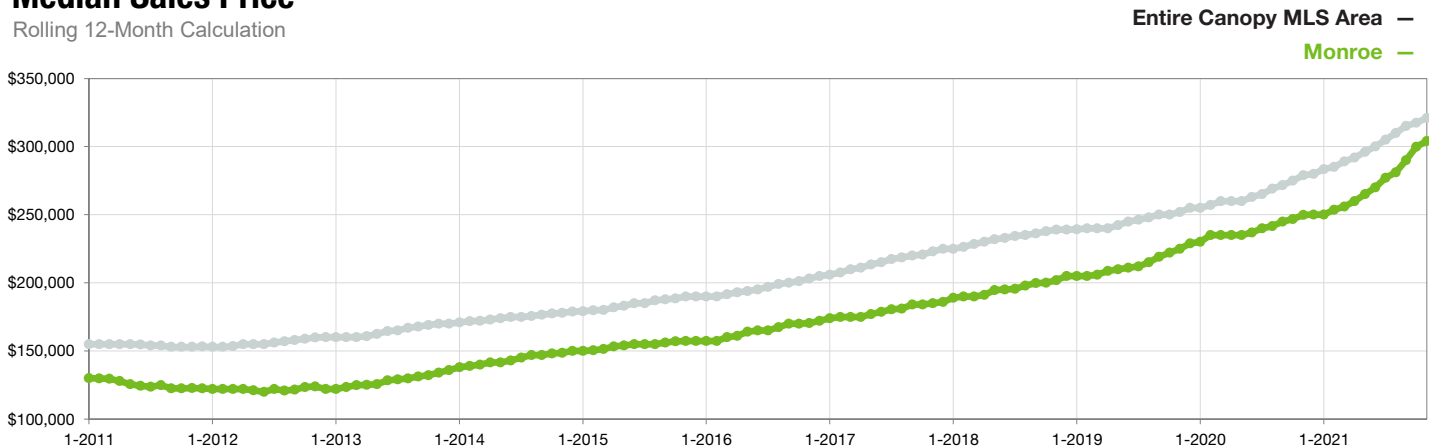
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### November



### Median Sales Price

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# Local Market Update for November 2021

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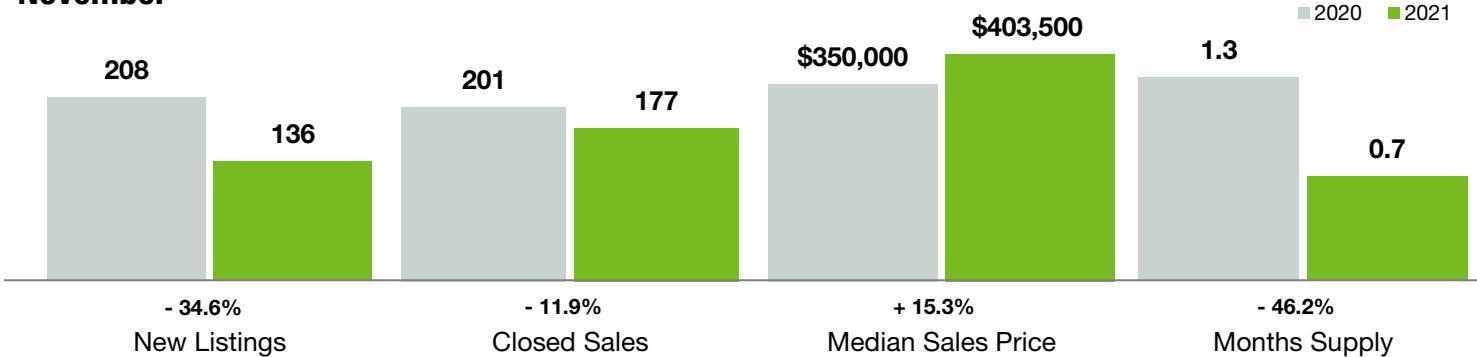
## Mooreville

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	208	136	- 34.6%	2,584	2,431	- 5.9%
Pending Sales	206	151	- 26.7%	2,421	2,325	- 4.0%
Closed Sales	201	177	- 11.9%	2,223	2,363	+ 6.3%
Median Sales Price*	\$350,000	\$403,500	+ 15.3%	\$337,379	\$374,900	+ 11.1%
Average Sales Price*	\$474,309	\$536,751	+ 13.2%	\$446,774	\$492,824	+ 10.3%
Percent of Original List Price Received*	98.2%	99.8%	+ 1.6%	97.7%	101.2%	+ 3.6%
List to Close	84	73	- 13.1%	100	75	- 25.0%
Days on Market Until Sale	30	23	- 23.3%	48	21	- 56.3%
Cumulative Days on Market Until Sale	35	22	- 37.1%	55	20	- 63.6%
Average List Price	\$458,269	\$561,144	+ 22.4%	\$473,640	\$542,582	+ 14.6%
Inventory of Homes for Sale	276	139	- 49.6%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

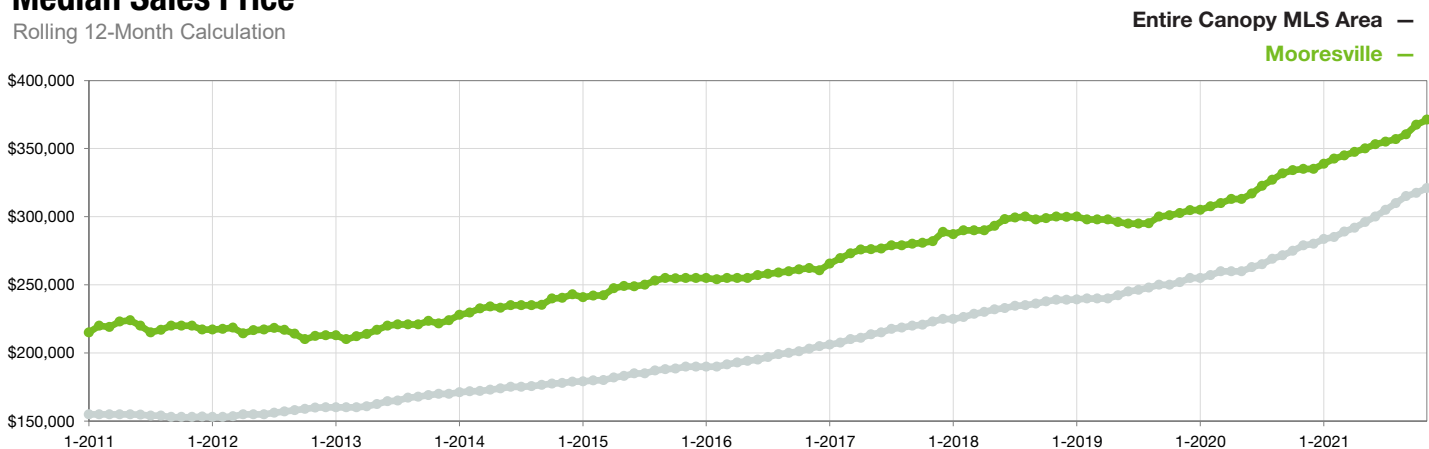
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### November



### Median Sales Price

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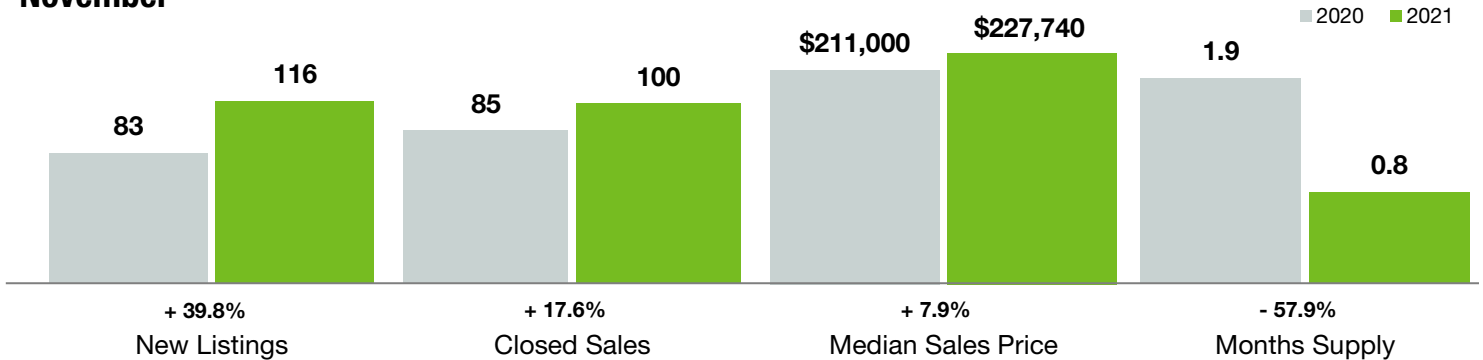
## Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	83	116	+ 39.8%	1,151	1,329	+ 15.5%
Pending Sales	80	115	+ 43.8%	1,039	1,222	+ 17.6%
Closed Sales	85	100	+ 17.6%	937	1,136	+ 21.2%
Median Sales Price*	\$211,000	\$227,740	+ 7.9%	\$190,000	\$215,740	+ 13.5%
Average Sales Price*	\$224,018	\$260,242	+ 16.2%	\$206,370	\$241,605	+ 17.1%
Percent of Original List Price Received*	97.5%	96.3%	- 1.2%	96.5%	98.5%	+ 2.1%
List to Close	87	77	- 11.5%	93	74	- 20.4%
Days on Market Until Sale	38	26	- 31.6%	41	21	- 48.8%
Cumulative Days on Market Until Sale	39	27	- 30.8%	48	21	- 56.3%
Average List Price	\$223,541	\$271,705	+ 21.5%	\$218,380	\$251,988	+ 15.4%
Inventory of Homes for Sale	171	90	- 47.4%	--	--	--
Months Supply of Inventory	1.9	0.8	- 57.9%	--	--	--

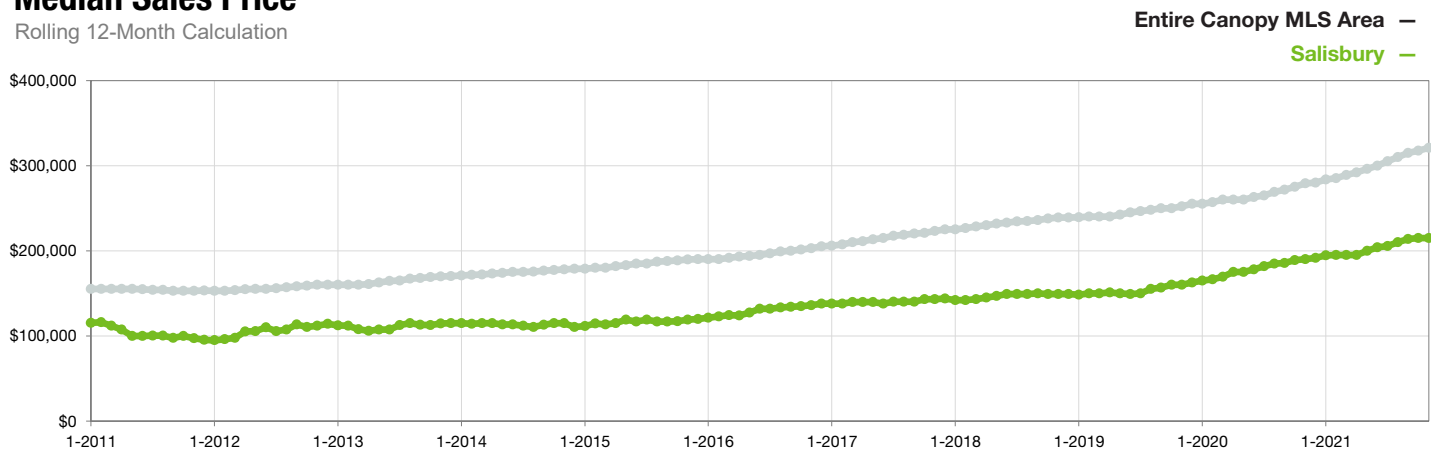
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### November



### Median Sales Price

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# Local Market Update for November 2021

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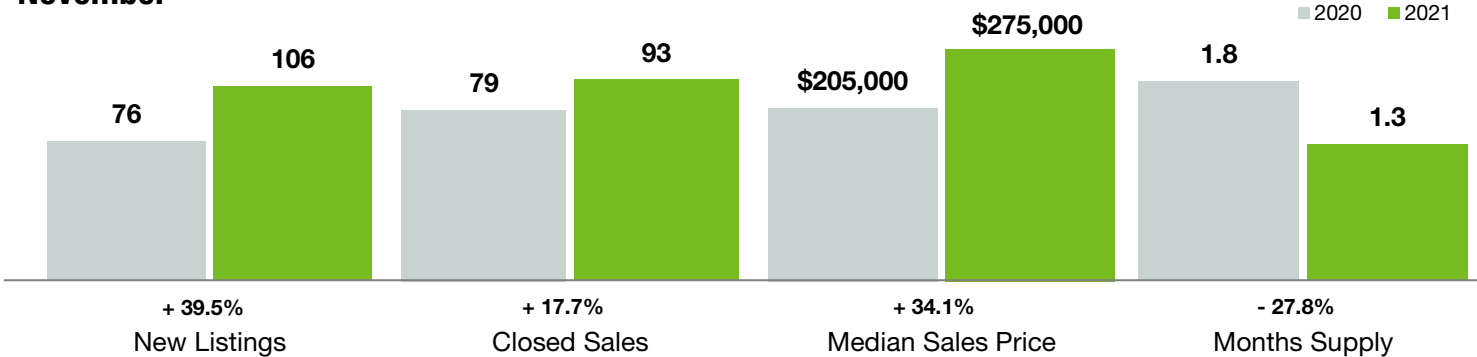
## Statesville

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	76	106	+ 39.5%	1,095	1,249	+ 14.1%
Pending Sales	92	97	+ 5.4%	1,004	1,132	+ 12.7%
Closed Sales	79	93	+ 17.7%	948	1,103	+ 16.4%
Median Sales Price*	\$205,000	\$275,000	+ 34.1%	\$200,000	\$240,000	+ 20.0%
Average Sales Price*	\$216,441	\$307,706	+ 42.2%	\$215,407	\$266,014	+ 23.5%
Percent of Original List Price Received*	97.5%	97.6%	+ 0.1%	97.0%	99.3%	+ 2.4%
List to Close	79	66	- 16.5%	92	66	- 28.3%
Days on Market Until Sale	24	27	+ 12.5%	40	22	- 45.0%
Cumulative Days on Market Until Sale	28	27	- 3.6%	46	23	- 50.0%
Average List Price	\$241,980	\$298,108	+ 23.2%	\$235,613	\$273,987	+ 16.3%
Inventory of Homes for Sale	162	125	- 22.8%	--	--	--
Months Supply of Inventory	1.8	1.3	- 27.8%	--	--	--

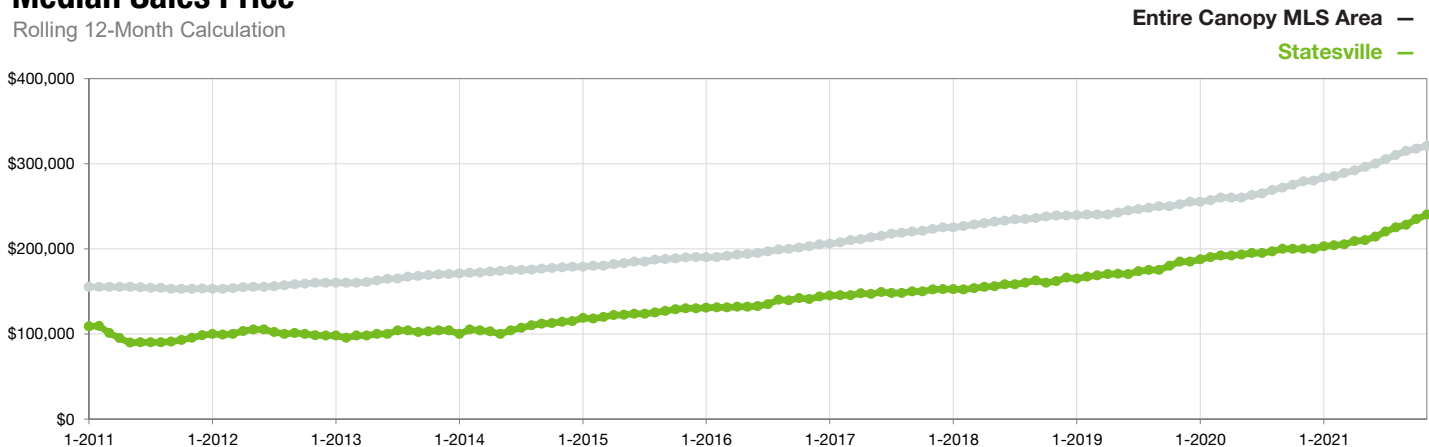
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### November



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# Local Market Update for November 2021

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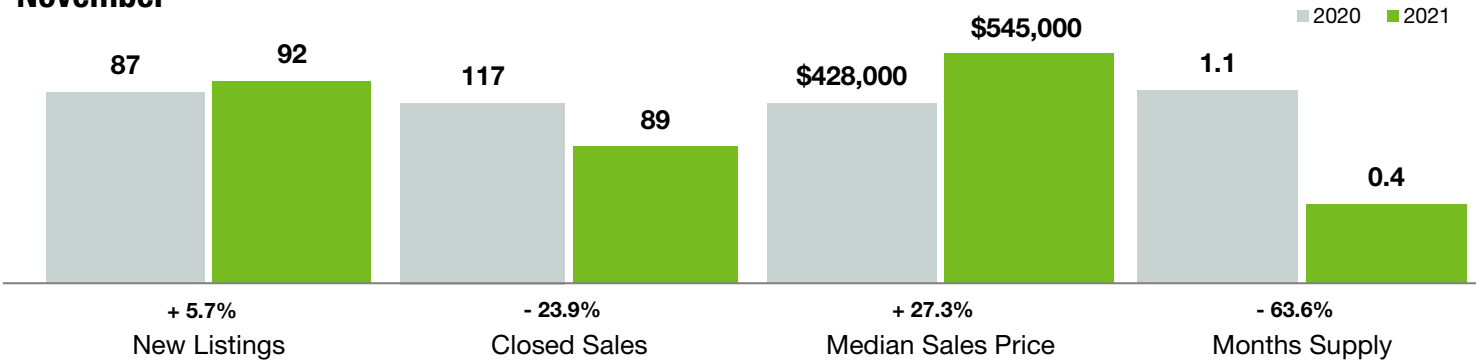
## Waxhaw

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	87	92	+ 5.7%	1,570	1,342	- 14.5%
Pending Sales	102	88	- 13.7%	1,450	1,268	- 12.6%
Closed Sales	117	89	- 23.9%	1,348	1,262	- 6.4%
Median Sales Price*	\$428,000	\$545,000	+ 27.3%	\$420,000	\$490,000	+ 16.7%
Average Sales Price*	\$548,857	\$579,497	+ 5.6%	\$494,715	\$583,312	+ 17.9%
Percent of Original List Price Received*	99.0%	100.6%	+ 1.6%	98.0%	102.2%	+ 4.3%
List to Close	81	68	- 16.0%	93	75	- 19.4%
Days on Market Until Sale	29	24	- 17.2%	41	18	- 56.1%
Cumulative Days on Market Until Sale	29	15	- 48.3%	48	19	- 60.4%
Average List Price	\$528,991	\$646,904	+ 22.3%	\$517,806	\$605,356	+ 16.9%
Inventory of Homes for Sale	135	50	- 63.0%	--	--	--
Months Supply of Inventory	1.1	0.4	- 63.6%	--	--	--

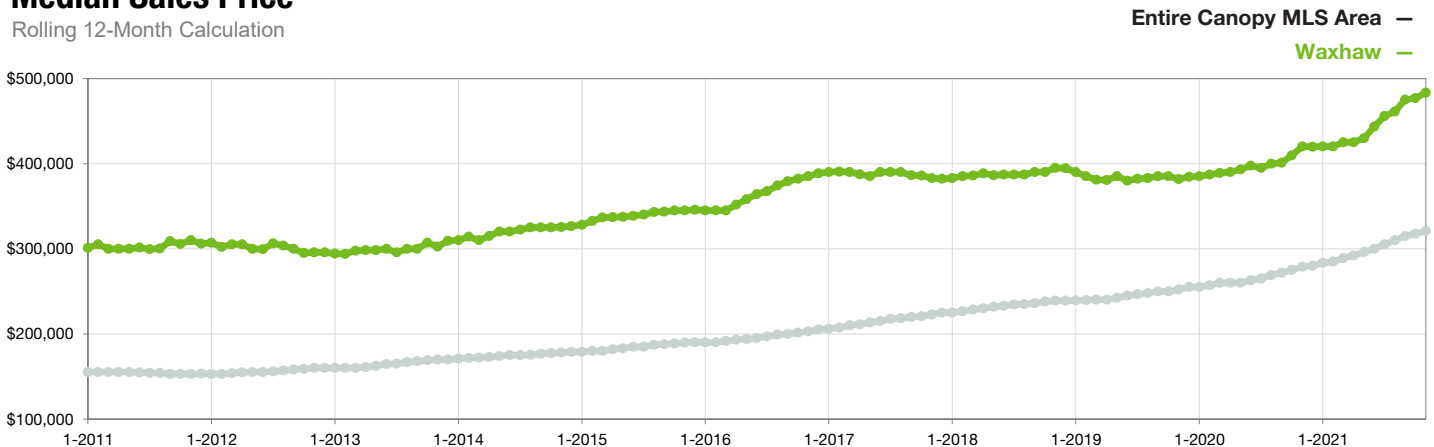
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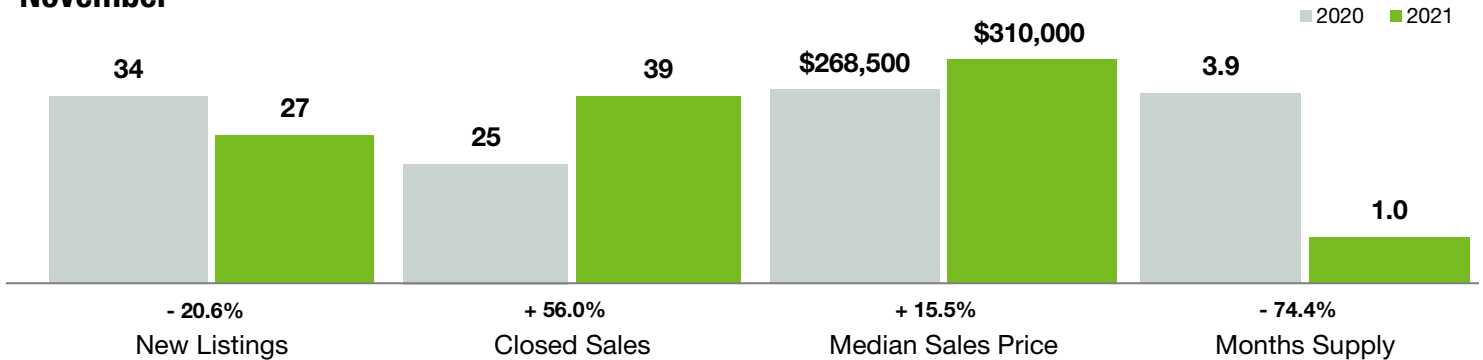
## Uptown Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	34	27	- 20.6%	459	467	+ 1.7%
Pending Sales	23	38	+ 65.2%	311	452	+ 45.3%
Closed Sales	25	39	+ 56.0%	305	433	+ 42.0%
Median Sales Price*	\$268,500	<b>\$310,000</b>	+ 15.5%	\$281,000	<b>\$339,900</b>	+ 21.0%
Average Sales Price*	\$310,952	<b>\$372,373</b>	+ 19.8%	\$322,086	<b>\$390,959</b>	+ 21.4%
Percent of Original List Price Received*	96.8%	<b>96.7%</b>	- 0.1%	96.7%	<b>97.2%</b>	+ 0.5%
List to Close	86	78	- 9.3%	84	84	0.0%
Days on Market Until Sale	44	41	- 6.8%	41	43	+ 4.9%
Cumulative Days on Market Until Sale	50	50	0.0%	49	51	+ 4.1%
Average List Price	\$410,952	<b>\$465,144</b>	+ 13.2%	\$392,338	<b>\$425,969</b>	+ 8.6%
Inventory of Homes for Sale	109	38	- 65.1%	--	--	--
Months Supply of Inventory	3.9	1.0	- 74.4%	--	--	--

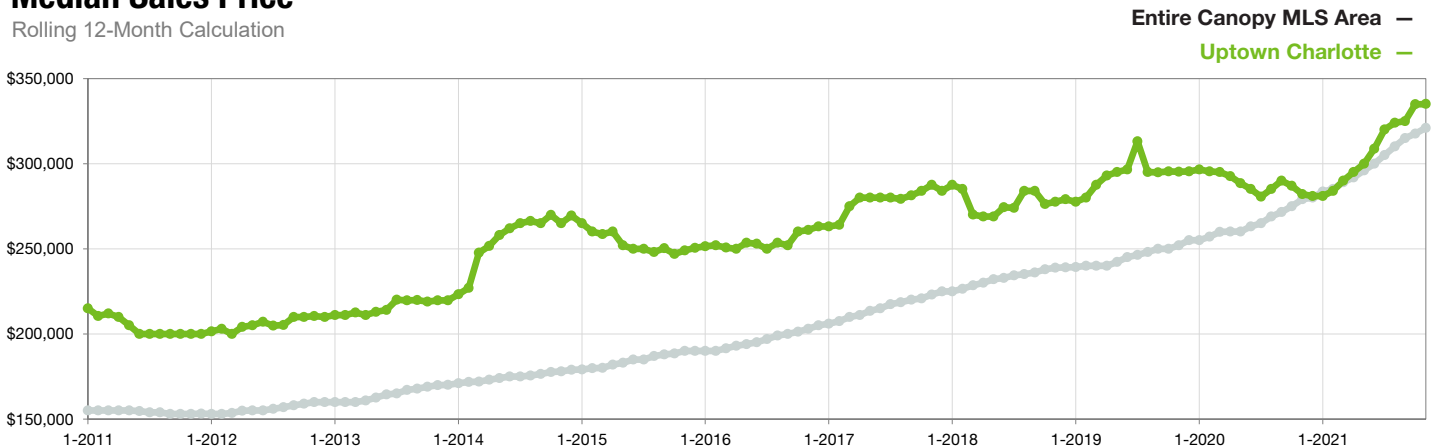
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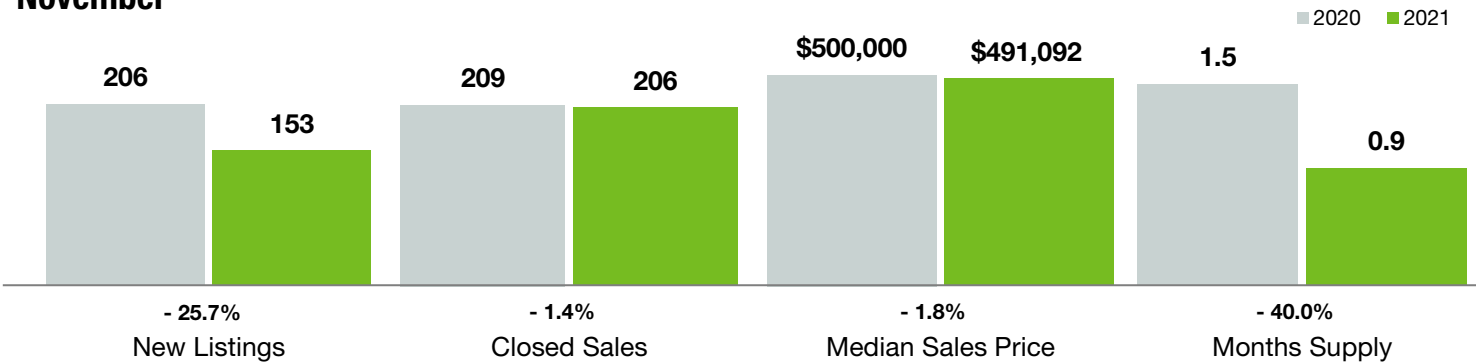
## Lake Norman

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	206	153	- 25.7%	2,939	2,784	- 5.3%
Pending Sales	218	170	- 22.0%	2,708	2,581	- 4.7%
Closed Sales	209	206	- 1.4%	2,504	2,567	+ 2.5%
Median Sales Price*	\$500,000	\$491,092	- 1.8%	\$422,000	\$455,000	+ 7.8%
Average Sales Price*	\$641,711	\$717,622	+ 11.8%	\$580,098	\$654,237	+ 12.8%
Percent of Original List Price Received*	98.1%	98.1%	0.0%	97.0%	100.0%	+ 3.1%
List to Close	100	85	- 15.0%	111	81	- 27.0%
Days on Market Until Sale	44	27	- 38.6%	58	26	- 55.2%
Cumulative Days on Market Until Sale	55	27	- 50.9%	70	27	- 61.4%
Average List Price	\$628,747	\$746,074	+ 18.7%	\$609,392	\$711,583	+ 16.8%
Inventory of Homes for Sale	349	198	- 43.3%	--	--	--
Months Supply of Inventory	1.5	0.9	- 40.0%	--	--	--

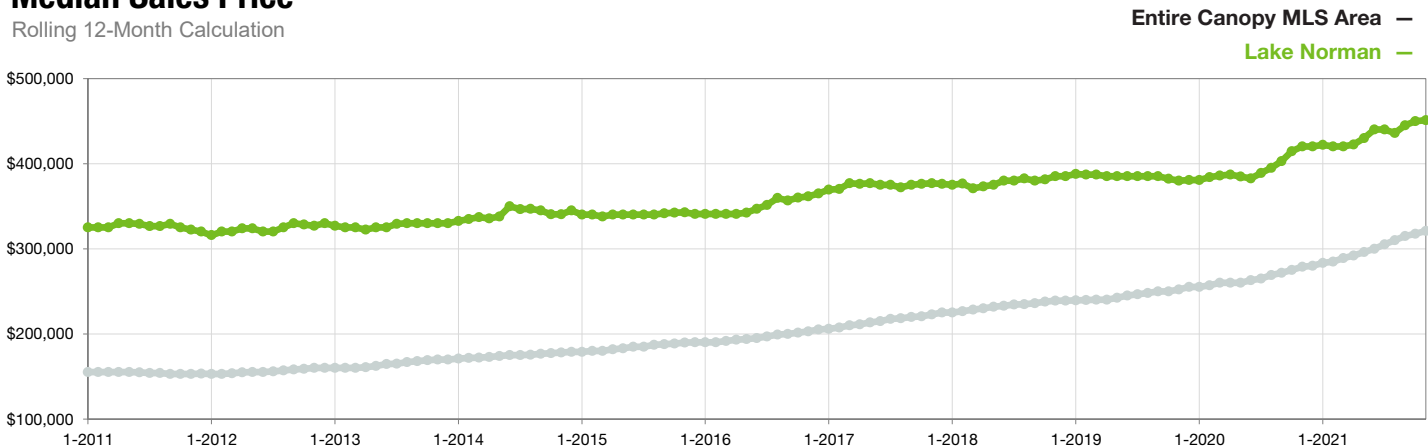
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### November



### Median Sales Price

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# Local Market Update for November 2021

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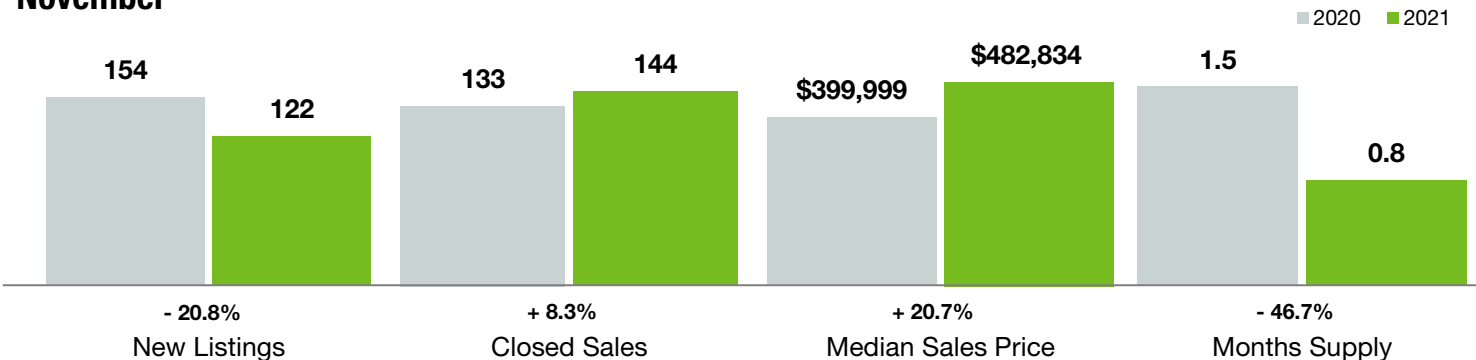
## Lake Wylie

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	154	122	- 20.8%	1,730	1,801	+ 4.1%
Pending Sales	134	109	- 18.7%	1,627	1,707	+ 4.9%
Closed Sales	133	144	+ 8.3%	1,473	1,672	+ 13.5%
Median Sales Price*	\$399,999	\$482,834	+ 20.7%	\$375,000	\$438,391	+ 16.9%
Average Sales Price*	\$443,936	\$519,334	+ 17.0%	\$426,692	\$494,976	+ 16.0%
Percent of Original List Price Received*	99.0%	100.7%	+ 1.7%	97.8%	101.4%	+ 3.7%
List to Close	92	119	+ 29.3%	109	101	- 7.3%
Days on Market Until Sale	31	20	- 35.5%	49	21	- 57.1%
Cumulative Days on Market Until Sale	46	18	- 60.9%	60	22	- 63.3%
Average List Price	\$499,094	\$560,726	+ 12.3%	\$453,050	\$535,956	+ 18.3%
Inventory of Homes for Sale	209	117	- 44.0%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

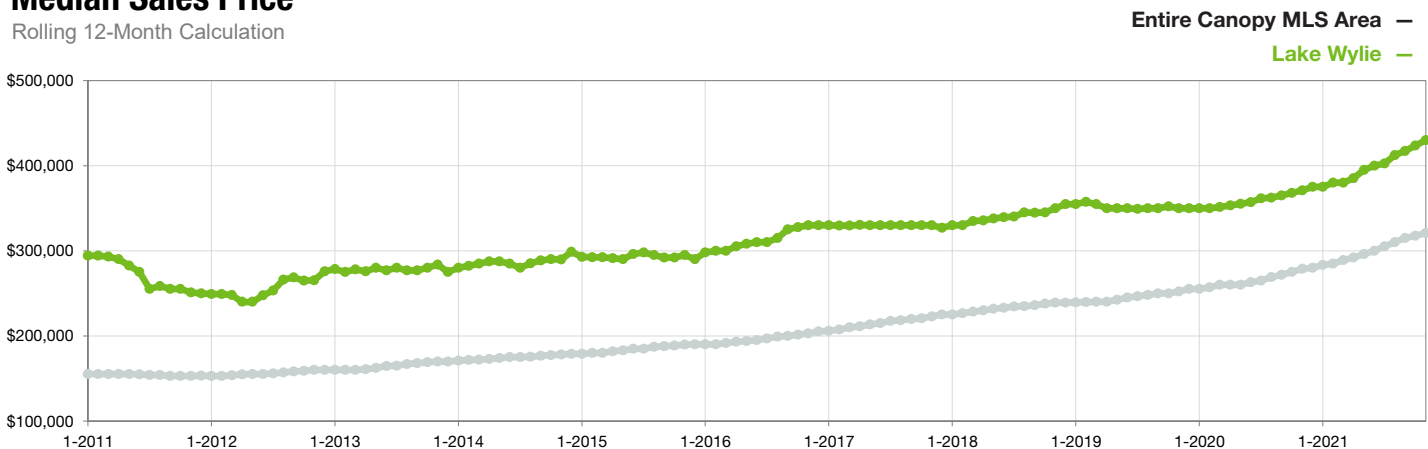
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### November



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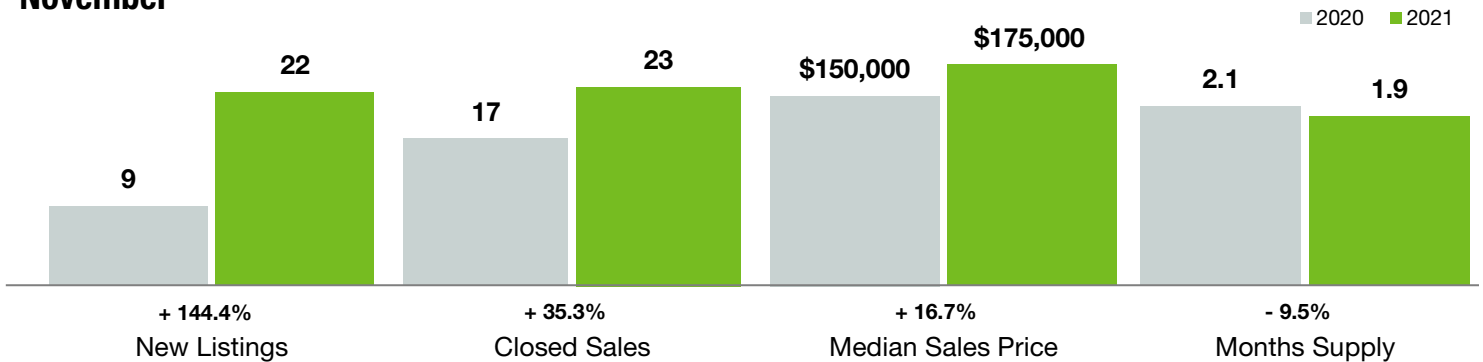
## Chester County

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	9	22	+ 144.4%	224	304	+ 35.7%
Pending Sales	8	24	+ 200.0%	214	248	+ 15.9%
Closed Sales	17	23	+ 35.3%	207	232	+ 12.1%
Median Sales Price*	\$150,000	\$175,000	+ 16.7%	\$167,000	\$173,500	+ 3.9%
Average Sales Price*	\$161,671	\$281,291	+ 74.0%	\$186,430	\$215,281	+ 15.5%
Percent of Original List Price Received*	94.5%	96.1%	+ 1.7%	95.4%	97.7%	+ 2.4%
List to Close	81	80	- 1.2%	103	81	- 21.4%
Days on Market Until Sale	27	35	+ 29.6%	47	28	- 40.4%
Cumulative Days on Market Until Sale	27	34	+ 25.9%	53	29	- 45.3%
Average List Price	\$75,175	\$188,250	+ 150.4%	\$196,188	\$227,313	+ 15.9%
Inventory of Homes for Sale	39	42	+ 7.7%	--	--	--
Months Supply of Inventory	2.1	1.9	- 9.5%	--	--	--

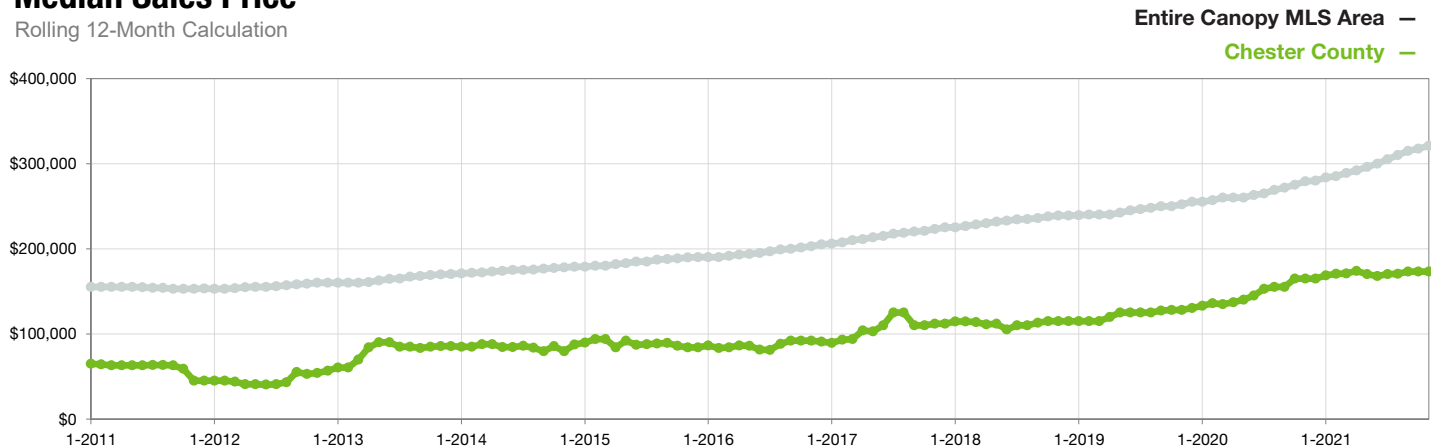
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### November



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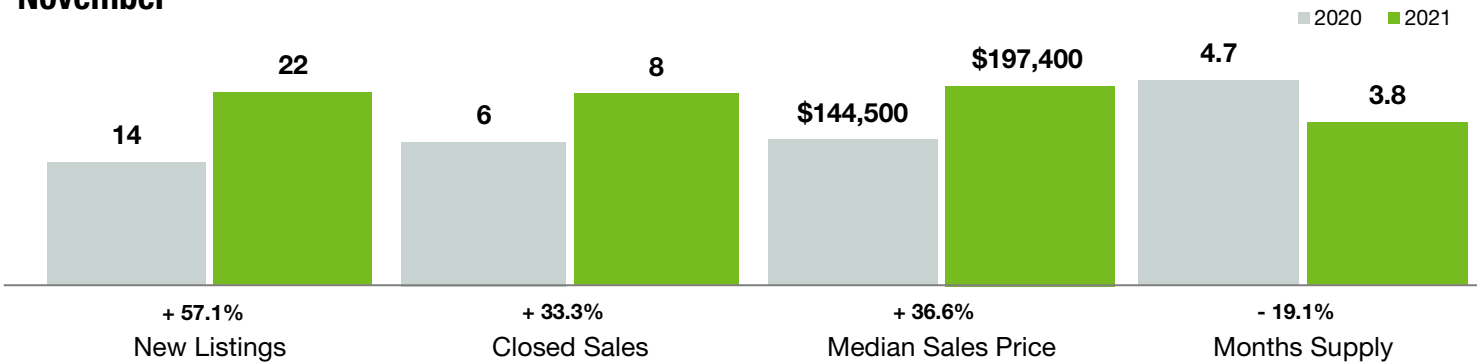
## Chesterfield County

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	14	22	+ 57.1%	108	155	+ 43.5%
Pending Sales	11	8	- 27.3%	92	122	+ 32.6%
Closed Sales	6	8	+ 33.3%	76	120	+ 57.9%
Median Sales Price*	\$144,500	\$197,400	+ 36.6%	\$145,250	\$185,000	+ 27.4%
Average Sales Price*	\$195,667	\$226,525	+ 15.8%	\$143,938	\$207,639	+ 44.3%
Percent of Original List Price Received*	99.5%	98.1%	- 1.4%	93.9%	97.2%	+ 3.5%
List to Close	151	112	- 25.8%	174	127	- 27.0%
Days on Market Until Sale	93	28	- 69.9%	108	49	- 54.6%
Cumulative Days on Market Until Sale	93	28	- 69.9%	124	50	- 59.7%
Average List Price	\$191,977	\$242,250	+ 26.2%	\$175,279	\$207,221	+ 18.2%
Inventory of Homes for Sale	37	42	+ 13.5%	--	--	--
Months Supply of Inventory	4.7	3.8	- 19.1%	--	--	--

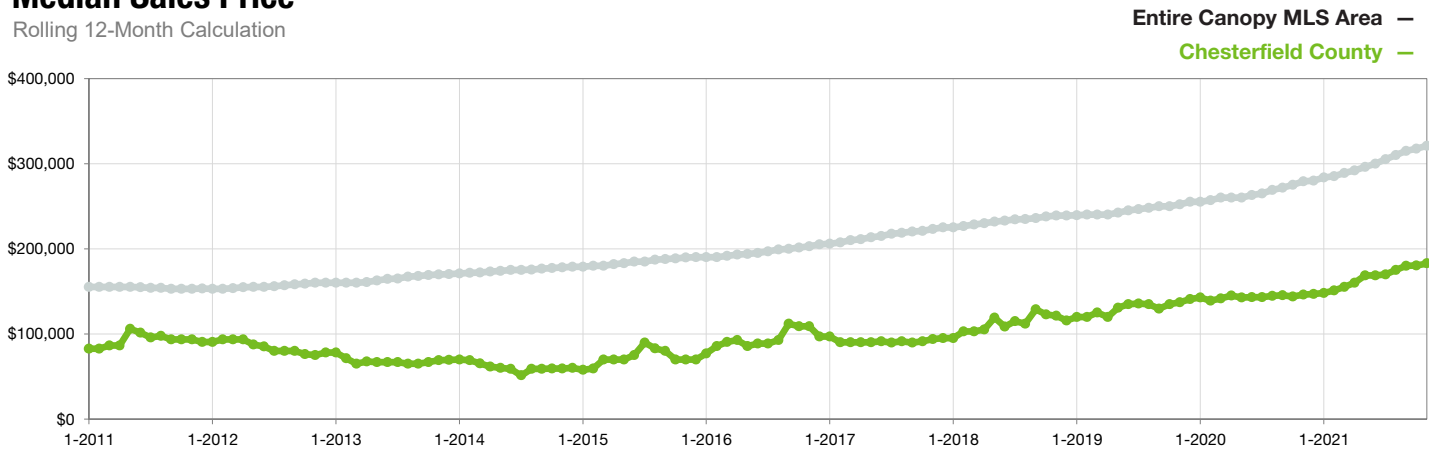
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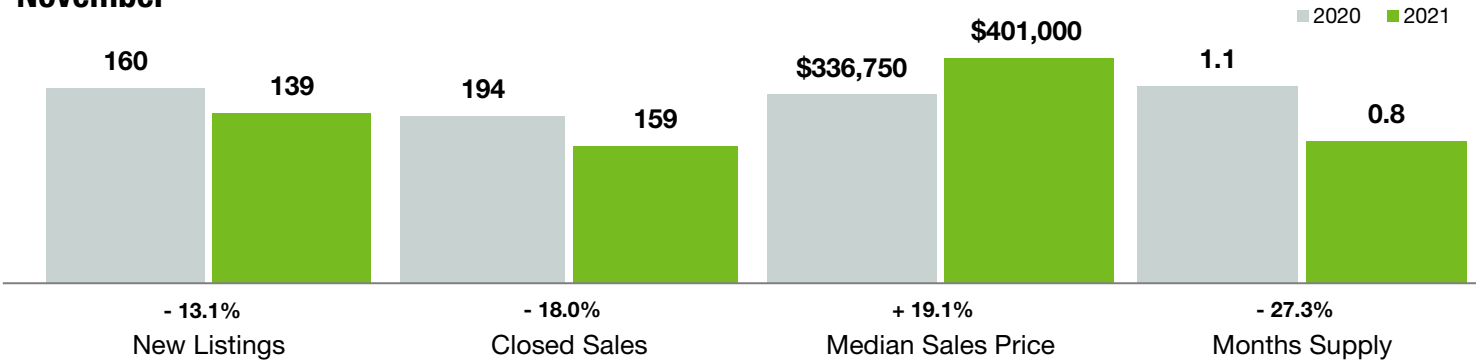
## Lancaster County

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	160	139	- 13.1%	2,365	2,125	- 10.1%
Pending Sales	194	156	- 19.6%	2,315	1,972	- 14.8%
Closed Sales	194	159	- 18.0%	2,106	2,043	- 3.0%
Median Sales Price*	\$336,750	\$401,000	+ 19.1%	\$325,000	\$365,000	+ 12.3%
Average Sales Price*	\$349,799	\$411,896	+ 17.8%	\$328,427	\$377,389	+ 14.9%
Percent of Original List Price Received*	99.2%	100.6%	+ 1.4%	98.0%	100.7%	+ 2.8%
List to Close	91	65	- 28.6%	102	81	- 20.6%
Days on Market Until Sale	33	16	- 51.5%	47	20	- 57.4%
Cumulative Days on Market Until Sale	38	15	- 60.5%	50	18	- 64.0%
Average List Price	\$384,756	\$370,584	- 3.7%	\$346,562	\$386,084	+ 11.4%
Inventory of Homes for Sale	221	139	- 37.1%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

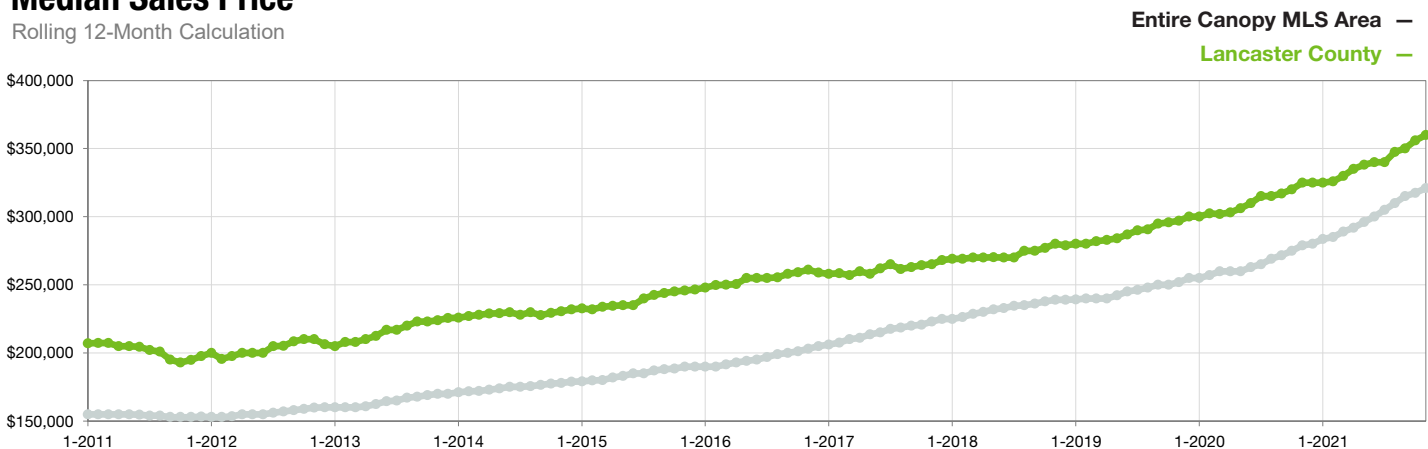
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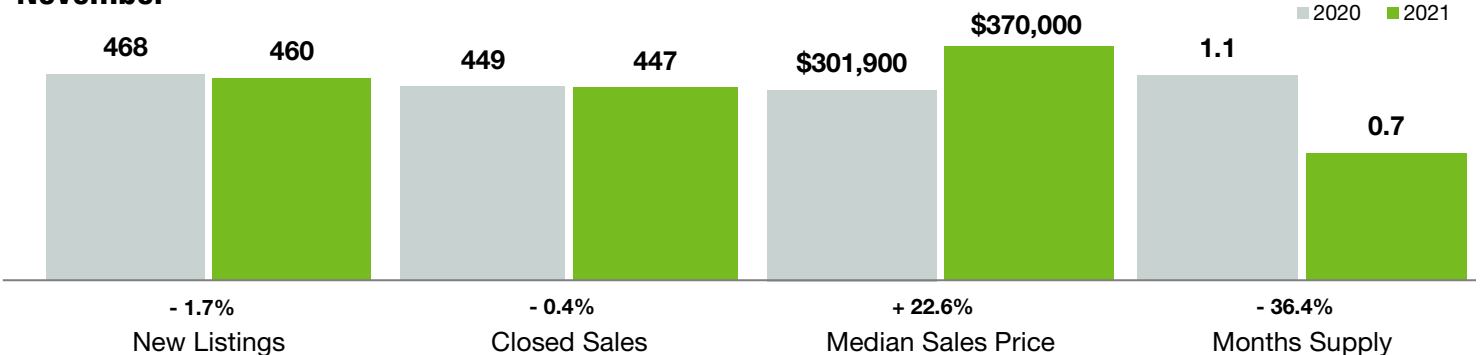
## York County

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	468	460	- 1.7%	5,871	6,049	+ 3.0%
Pending Sales	418	469	+ 12.2%	5,521	5,659	+ 2.5%
Closed Sales	449	447	- 0.4%	5,109	5,478	+ 7.2%
Median Sales Price*	\$301,900	\$370,000	+ 22.6%	\$287,000	\$326,000	+ 13.6%
Average Sales Price*	\$328,951	\$400,530	+ 21.8%	\$321,951	\$371,610	+ 15.4%
Percent of Original List Price Received*	99.4%	100.5%	+ 1.1%	98.2%	101.3%	+ 3.2%
List to Close	75	75	0.0%	86	70	- 18.6%
Days on Market Until Sale	24	17	- 29.2%	35	17	- 51.4%
Cumulative Days on Market Until Sale	28	15	- 46.4%	41	16	- 61.0%
Average List Price	\$339,933	\$382,713	+ 12.6%	\$333,376	\$381,708	+ 14.5%
Inventory of Homes for Sale	547	356	- 34.9%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

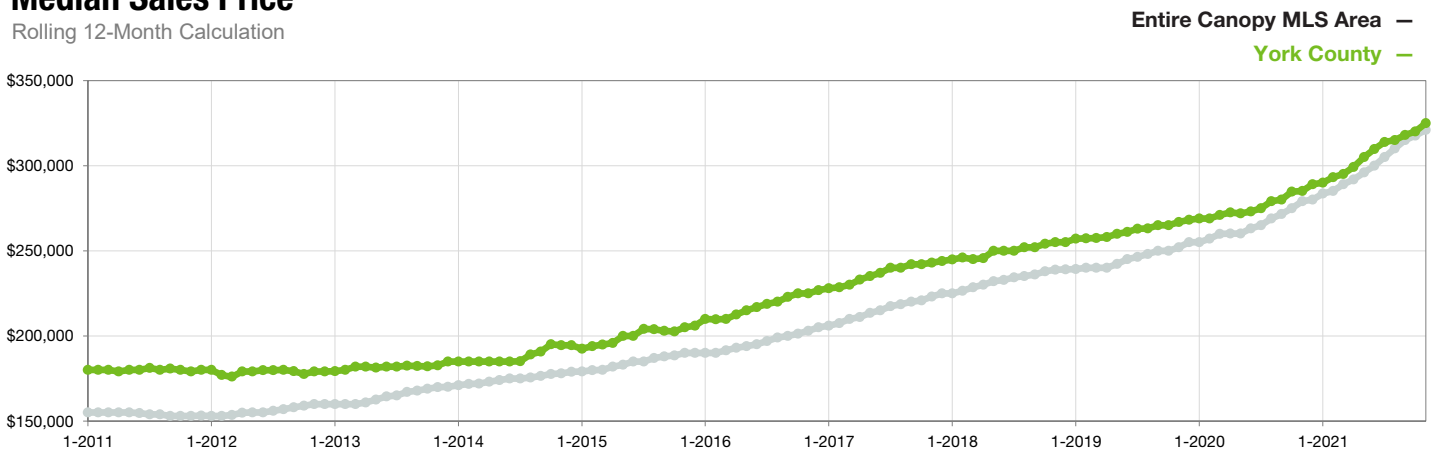
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### November



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for November 2021

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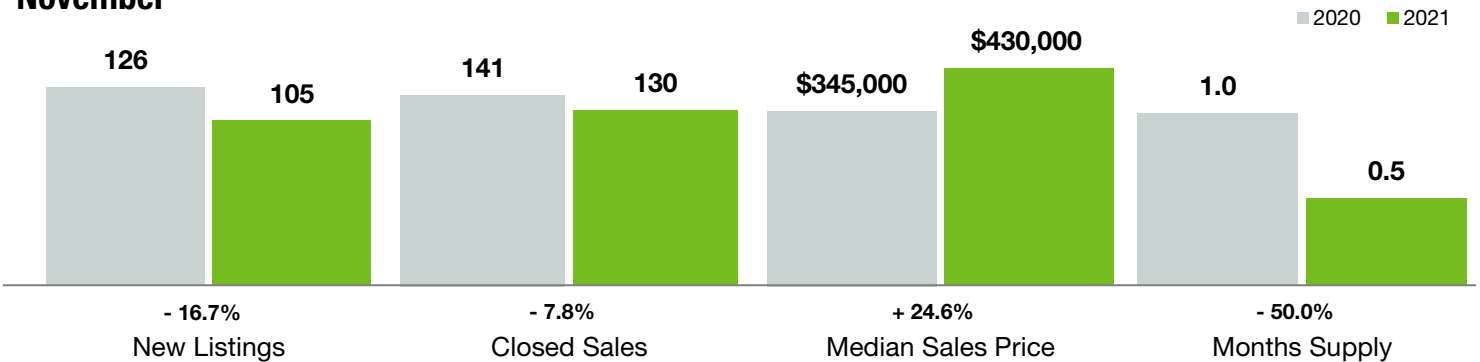
## Fort Mill

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	126	105	- 16.7%	1,811	1,714	- 5.4%
Pending Sales	122	122	0.0%	1,704	1,639	- 3.8%
Closed Sales	141	130	- 7.8%	1,600	1,613	+ 0.8%
Median Sales Price*	\$345,000	\$430,000	+ 24.6%	\$340,500	\$393,000	+ 15.4%
Average Sales Price*	\$390,548	\$465,930	+ 19.3%	\$380,902	\$435,748	+ 14.4%
Percent of Original List Price Received*	100.1%	101.8%	+ 1.7%	98.5%	101.6%	+ 3.1%
List to Close	82	77	- 6.1%	92	66	- 28.3%
Days on Market Until Sale	25	14	- 44.0%	35	16	- 54.3%
Cumulative Days on Market Until Sale	35	11	- 68.6%	40	14	- 65.0%
Average List Price	\$373,280	\$432,458	+ 15.9%	\$382,596	\$446,697	+ 16.8%
Inventory of Homes for Sale	141	70	- 50.4%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--

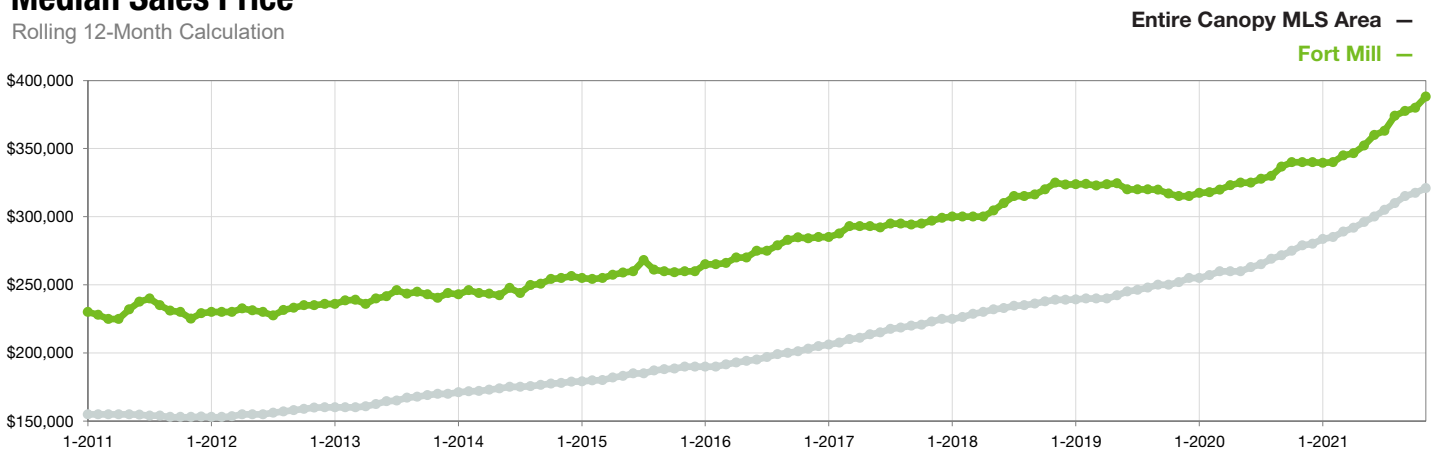
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### November



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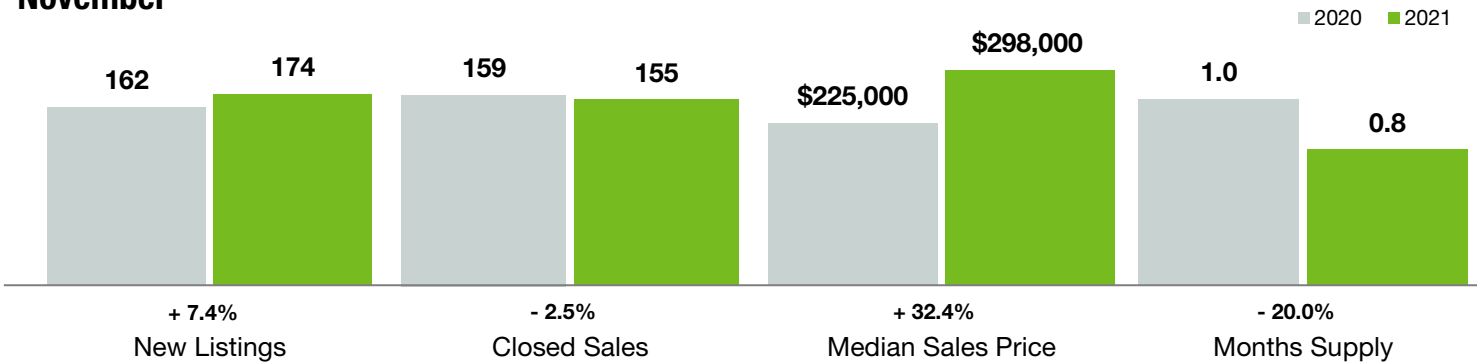
## Rock Hill

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	162	174	+ 7.4%	1,907	2,093	+ 9.8%
Pending Sales	154	172	+ 11.7%	1,817	1,945	+ 7.0%
Closed Sales	159	155	- 2.5%	1,725	1,883	+ 9.2%
Median Sales Price*	\$225,000	\$298,000	+ 32.4%	\$235,000	\$270,000	+ 14.9%
Average Sales Price*	\$246,802	\$317,967	+ 28.8%	\$249,969	\$290,353	+ 16.2%
Percent of Original List Price Received*	99.3%	100.3%	+ 1.0%	98.2%	101.4%	+ 3.3%
List to Close	67	54	- 19.4%	75	58	- 22.7%
Days on Market Until Sale	21	16	- 23.8%	28	15	- 46.4%
Cumulative Days on Market Until Sale	22	15	- 31.8%	33	13	- 60.6%
Average List Price	\$253,673	\$303,969	+ 19.8%	\$255,461	\$296,418	+ 16.0%
Inventory of Homes for Sale	165	130	- 21.2%	--	--	--
Months Supply of Inventory	1.0	0.8	- 20.0%	--	--	--

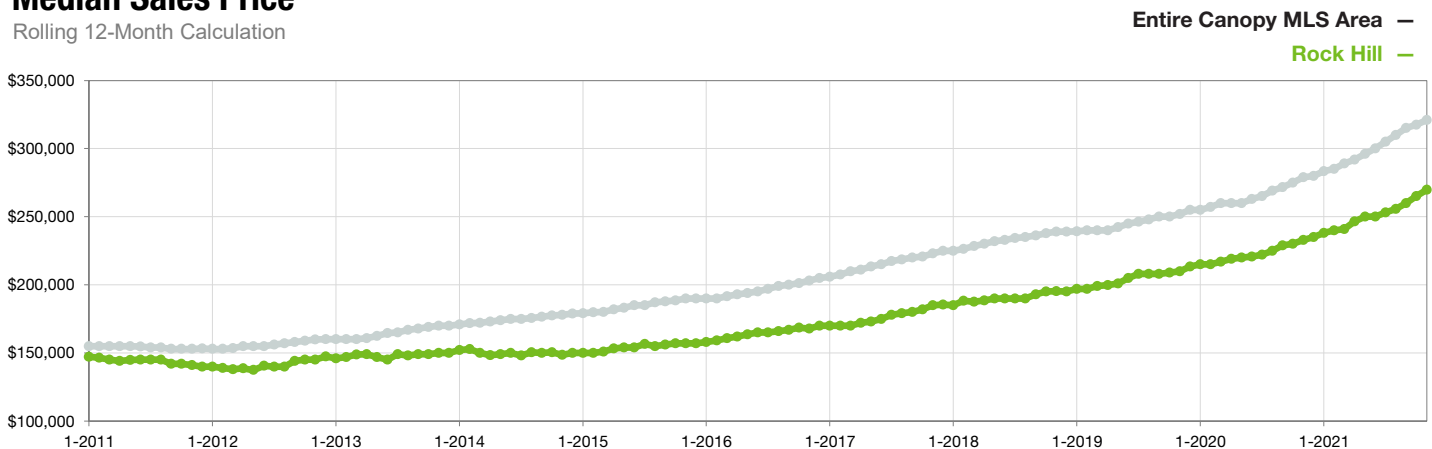
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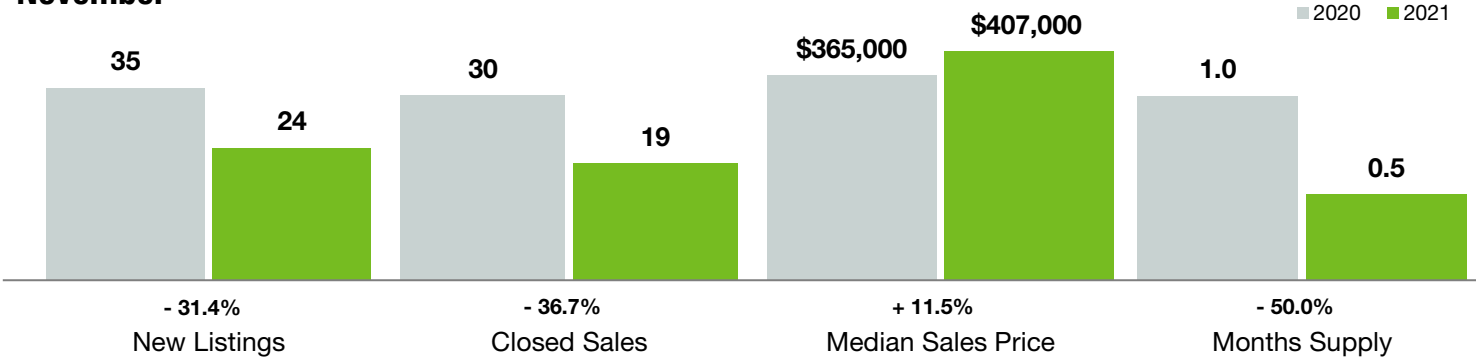
## Tega Cay

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	35	24	- 31.4%	429	432	+ 0.7%
Pending Sales	34	21	- 38.2%	388	407	+ 4.9%
Closed Sales	30	19	- 36.7%	325	391	+ 20.3%
Median Sales Price*	\$365,000	\$407,000	+ 11.5%	\$376,800	\$400,000	+ 6.2%
Average Sales Price*	\$386,372	\$493,422	+ 27.7%	\$397,571	\$450,866	+ 13.4%
Percent of Original List Price Received*	99.6%	101.8%	+ 2.2%	97.9%	101.9%	+ 4.1%
List to Close	98	75	- 23.5%	86	81	- 5.8%
Days on Market Until Sale	37	12	- 67.6%	40	12	- 70.0%
Cumulative Days on Market Until Sale	43	17	- 60.5%	50	21	- 58.0%
Average List Price	\$458,752	\$405,949	- 11.5%	\$425,509	\$449,025	+ 5.5%
Inventory of Homes for Sale	34	17	- 50.0%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--

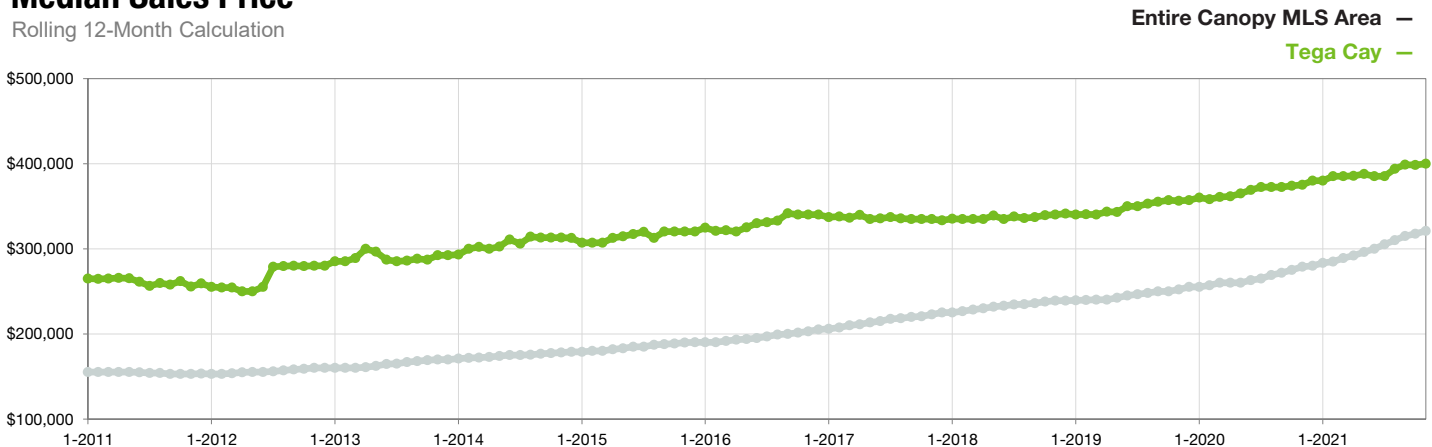
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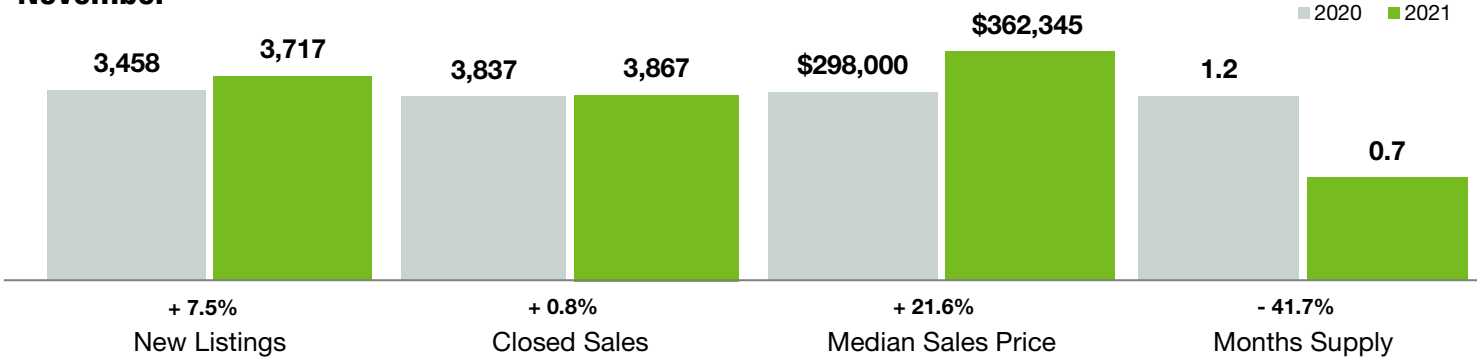
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	3,458	<b>3,717</b>	+ 7.5%	48,937	<b>50,477</b>	+ 3.1%
Pending Sales	3,561	<b>3,970</b>	+ 11.5%	45,186	<b>47,226</b>	+ 4.5%
Closed Sales	3,837	<b>3,867</b>	+ 0.8%	42,096	<b>45,382</b>	+ 7.8%
Median Sales Price*	\$298,000	<b>\$362,345</b>	+ 21.6%	\$286,000	<b>\$333,000</b>	+ 16.4%
Average Sales Price*	\$353,114	<b>\$417,126</b>	+ 18.1%	\$339,544	<b>\$394,227</b>	+ 16.1%
Percent of Original List Price Received*	99.1%	<b>100.5%</b>	+ 1.4%	98.1%	<b>101.1%</b>	+ 3.1%
List to Close	78	<b>74</b>	- 5.1%	87	<b>73</b>	- 16.1%
Days on Market Until Sale	25	<b>19</b>	- 24.0%	34	<b>18</b>	- 47.1%
Cumulative Days on Market Until Sale	27	<b>19</b>	- 29.6%	39	<b>19</b>	- 51.3%
Average List Price	\$357,374	<b>\$412,393</b>	+ 15.4%	\$362,277	<b>\$407,339</b>	+ 12.4%
Inventory of Homes for Sale	4,718	<b>2,777</b>	- 41.1%	--	--	--
Months Supply of Inventory	1.2	<b>0.7</b>	- 41.7%	--	--	--

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