

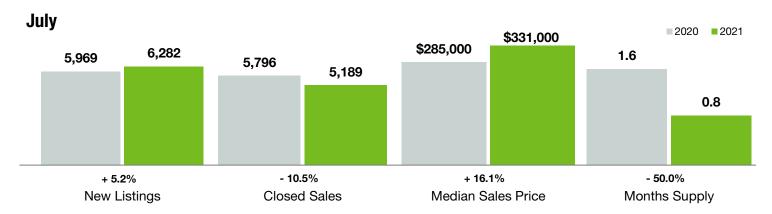


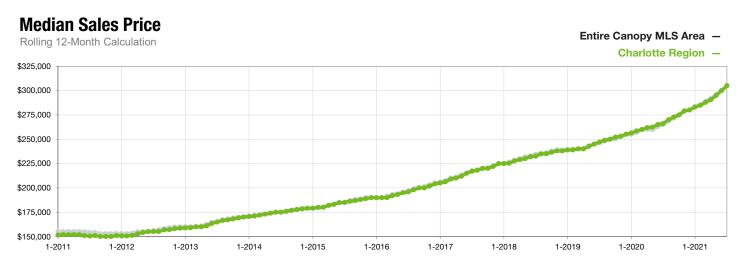
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	5,969	6,282	+ 5.2%	36,464	38,651	+ 6.0%
Pending Sales	5,466	5,522	+ 1.0%	33,322	36,058	+ 8.2%
Closed Sales	5,796	5,189	- 10.5%	29,460	33,120	+ 12.4%
Median Sales Price*	\$285,000	\$331,000	+ 16.1%	\$273,000	\$315,000	+ 15.4%
Average Sales Price*	\$344,504	\$400,026	+ 16.1%	\$321,813	\$379,701	+ 18.0%
Percent of Original List Price Received*	98.1%	101.8%	+ 3.8%	97.4%	100.9%	+ 3.6%
List to Close	89	65	- 27.0%	93	74	- 20.4%
Days on Market Until Sale	37	14	- 62.2%	41	20	- 51.2%
Cumulative Days on Market Until Sale	41	14	- 65.9%	48	21	- 56.3%
Average List Price	\$365,373	\$396,835	+ 8.6%	\$354,393	\$397,386	+ 12.1%
Inventory of Homes for Sale	7,045	4,073	- 42.2%			
Months Supply of Inventory	1.6	8.0	- 50.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





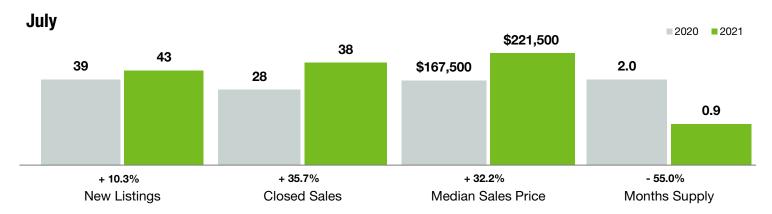


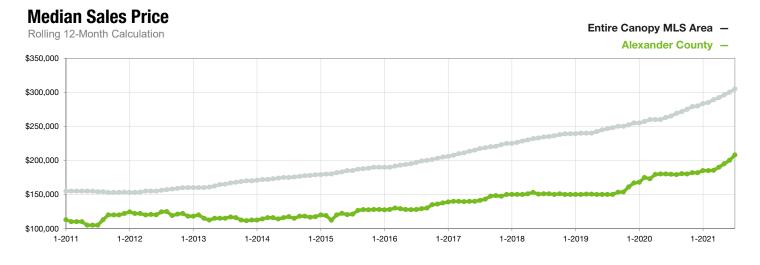


Alexander County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	39	43	+ 10.3%	206	248	+ 20.4%
Pending Sales	36	32	- 11.1%	192	235	+ 22.4%
Closed Sales	28	38	+ 35.7%	177	198	+ 11.9%
Median Sales Price*	\$167,500	\$221,500	+ 32.2%	\$172,073	\$210,500	+ 22.3%
Average Sales Price*	\$186,025	\$243,989	+ 31.2%	\$221,165	\$254,380	+ 15.0%
Percent of Original List Price Received*	97.4%	101.4%	+ 4.1%	95.7%	98.5%	+ 2.9%
List to Close	69	57	- 17.4%	107	74	- 30.8%
Days on Market Until Sale	19	18	- 5.3%	58	26	- 55.2%
Cumulative Days on Market Until Sale	18	16	- 11.1%	70	28	- 60.0%
Average List Price	\$278,058	\$323,200	+ 16.2%	\$250,048	\$273,803	+ 9.5%
Inventory of Homes for Sale	50	30	- 40.0%			
Months Supply of Inventory	2.0	0.9	- 55.0%			

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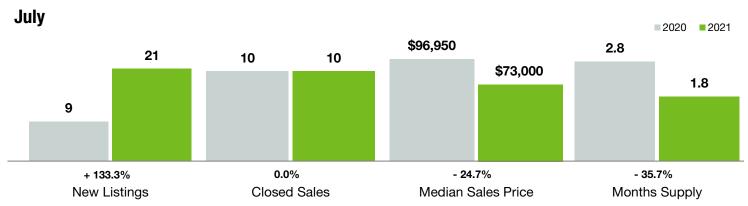


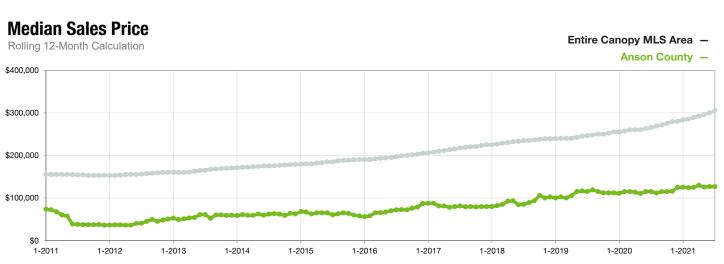


Anson County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	9	21	+ 133.3%	73	131	+ 79.5%
Pending Sales	9	23	+ 155.6%	82	113	+ 37.8%
Closed Sales	10	10	0.0%	71	95	+ 33.8%
Median Sales Price*	\$96,950	\$73,000	- 24.7%	\$123,000	\$128,700	+ 4.6%
Average Sales Price*	\$103,170	\$115,510	+ 12.0%	\$125,584	\$144,802	+ 15.3%
Percent of Original List Price Received*	88.8%	91.2%	+ 2.7%	90.8%	94.1%	+ 3.6%
List to Close	153	101	- 34.0%	164	98	- 40.2%
Days on Market Until Sale	85	14	- 83.5%	107	41	- 61.7%
Cumulative Days on Market Until Sale	98	14	- 85.7%	113	41	- 63.7%
Average List Price	\$238,900	\$179,062	- 25.0%	\$161,094	\$159,574	- 0.9%
Inventory of Homes for Sale	31	26	- 16.1%			
Months Supply of Inventory	2.8	1.8	- 35.7%			

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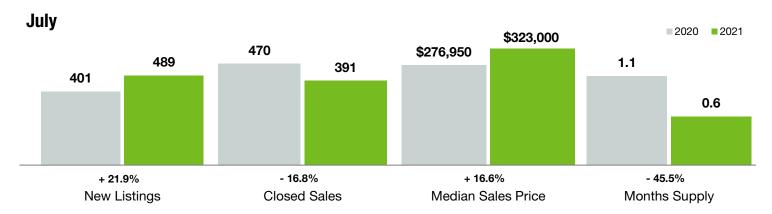


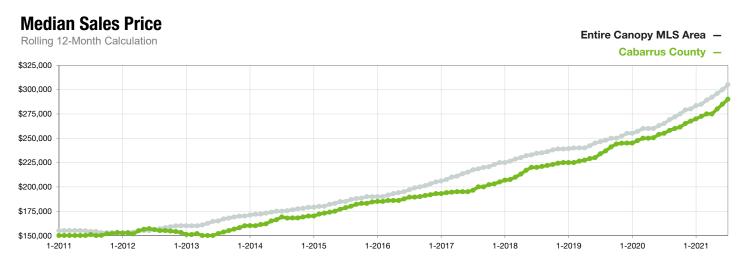


Cabarrus County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	401	489	+ 21.9%	2,723	2,812	+ 3.3%
Pending Sales	395	447	+ 13.2%	2,492	2,608	+ 4.7%
Closed Sales	470	391	- 16.8%	2,290	2,339	+ 2.1%
Median Sales Price*	\$276,950	\$323,000	+ 16.6%	\$265,000	\$300,000	+ 13.2%
Average Sales Price*	\$295,291	\$345,542	+ 17.0%	\$280,823	\$326,637	+ 16.3%
Percent of Original List Price Received*	98.5%	102.3%	+ 3.9%	97.6%	101.1%	+ 3.6%
List to Close	78	50	- 35.9%	88	61	- 30.7%
Days on Market Until Sale	30	8	- 73.3%	38	15	- 60.5%
Cumulative Days on Market Until Sale	34	8	- 76.5%	46	15	- 67.4%
Average List Price	\$300,075	\$365,889	+ 21.9%	\$297,331	\$339,878	+ 14.3%
Inventory of Homes for Sale	384	224	- 41.7%			
Months Supply of Inventory	1.1	0.6	- 45.5%			

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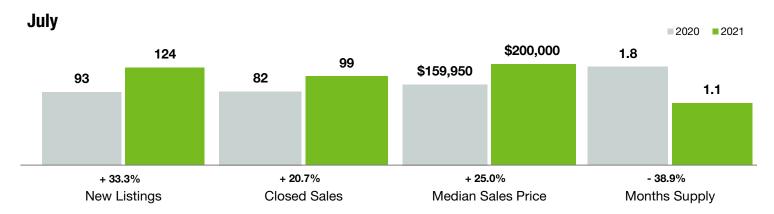


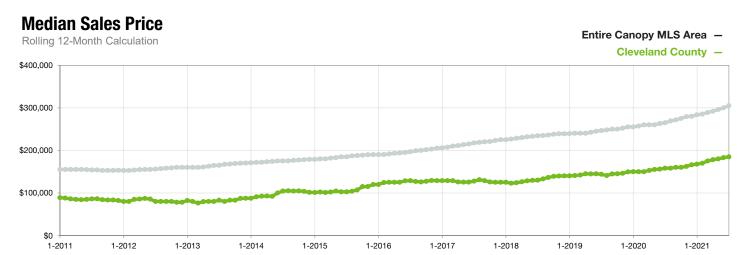


Cleveland County

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	93	124	+ 33.3%	579	774	+ 33.7%	
Pending Sales	99	99	0.0%	526	700	+ 33.1%	
Closed Sales	82	99	+ 20.7%	423	606	+ 43.3%	
Median Sales Price*	\$159,950	\$200,000	+ 25.0%	\$157,500	\$192,000	+ 21.9%	
Average Sales Price*	\$192,148	\$225,862	+ 17.5%	\$183,904	\$214,059	+ 16.4%	
Percent of Original List Price Received*	96.3%	99.5%	+ 3.3%	94.9%	97.9%	+ 3.2%	
List to Close	87	70	- 19.5%	95	73	- 23.2%	
Days on Market Until Sale	36	14	- 61.1%	47	21	- 55.3%	
Cumulative Days on Market Until Sale	42	17	- 59.5%	51	23	- 54.9%	
Average List Price	\$202,327	\$250,451	+ 23.8%	\$194,096	\$235,355	+ 21.3%	
Inventory of Homes for Sale	113	105	- 7.1%				
Months Supply of Inventory	1.8	1.1	- 38.9%				

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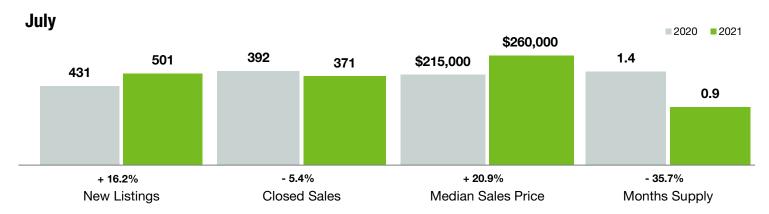


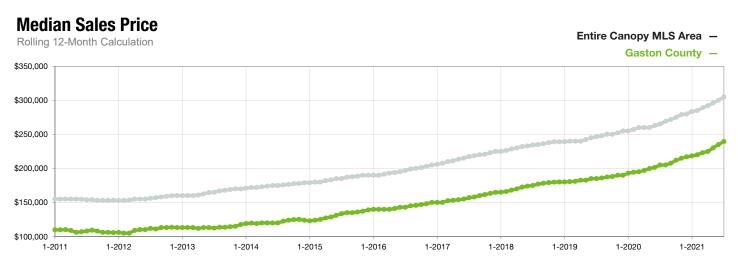


Gaston County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	431	501	+ 16.2%	2,511	2,828	+ 12.6%
Pending Sales	375	418	+ 11.5%	2,378	2,609	+ 9.7%
Closed Sales	392	371	- 5.4%	2,193	2,402	+ 9.5%
Median Sales Price*	\$215,000	\$260,000	+ 20.9%	\$210,000	\$248,000	+ 18.1%
Average Sales Price*	\$246,826	\$292,112	+ 18.3%	\$237,257	\$272,136	+ 14.7%
Percent of Original List Price Received*	97.8%	101.1%	+ 3.4%	97.0%	100.7%	+ 3.8%
List to Close	93	79	- 15.1%	95	82	- 13.7%
Days on Market Until Sale	40	15	- 62.5%	41	20	- 51.2%
Cumulative Days on Market Until Sale	43	13	- 69.8%	45	20	- 55.6%
Average List Price	\$258,221	\$299,407	+ 15.9%	\$241,305	\$277,632	+ 15.1%
Inventory of Homes for Sale	442	308	- 30.3%			
Months Supply of Inventory	1.4	0.9	- 35.7%			

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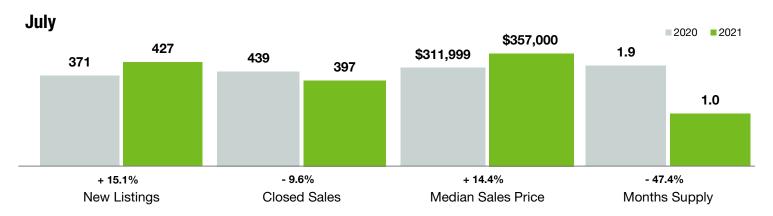


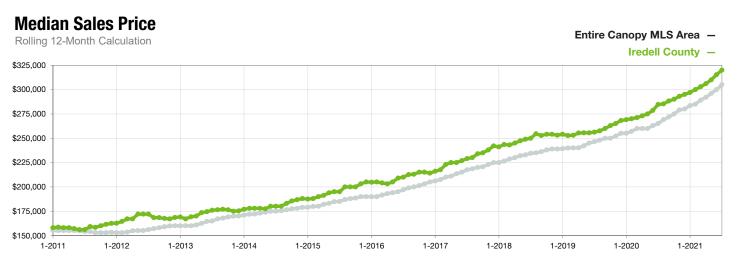


Iredell County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	371	427	+ 15.1%	2,543	2,689	+ 5.7%
Pending Sales	401	379	- 5.5%	2,349	2,528	+ 7.6%
Closed Sales	439	397	- 9.6%	2,053	2,450	+ 19.3%
Median Sales Price*	\$311,999	\$357,000	+ 14.4%	\$288,218	\$330,100	+ 14.5%
Average Sales Price*	\$389,392	\$473,793	+ 21.7%	\$350,888	\$410,429	+ 17.0%
Percent of Original List Price Received*	97.9%	101.1%	+ 3.3%	97.0%	100.7%	+ 3.8%
List to Close	101	72	- 28.7%	102	78	- 23.5%
Days on Market Until Sale	49	17	- 65.3%	51	23	- 54.9%
Cumulative Days on Market Until Sale	56	16	- 71.4%	58	23	- 60.3%
Average List Price	\$416,184	\$418,410	+ 0.5%	\$398,168	\$443,573	+ 11.4%
Inventory of Homes for Sale	577	338	- 41.4%			
Months Supply of Inventory	1.9	1.0	- 47.4%			

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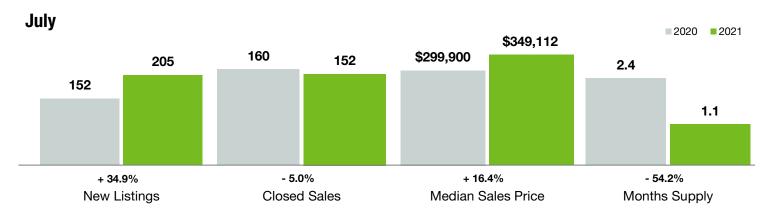


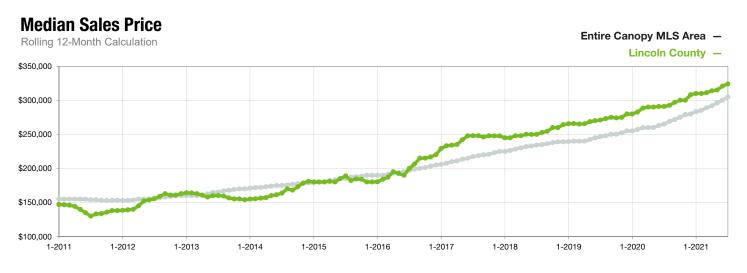


Lincoln County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	152	205	+ 34.9%	1,106	1,213	+ 9.7%
Pending Sales	161	150	- 6.8%	974	1,168	+ 19.9%
Closed Sales	160	152	- 5.0%	813	1,026	+ 26.2%
Median Sales Price*	\$299,900	\$349,112	+ 16.4%	\$297,000	\$331,769	+ 11.7%
Average Sales Price*	\$350,240	\$384,920	+ 9.9%	\$333,055	\$377,039	+ 13.2%
Percent of Original List Price Received*	97.0%	100.6%	+ 3.7%	96.6%	100.1%	+ 3.6%
List to Close	119	65	- 45.4%	111	85	- 23.4%
Days on Market Until Sale	61	13	- 78.7%	61	30	- 50.8%
Cumulative Days on Market Until Sale	70	11	- 84.3%	71	32	- 54.9%
Average List Price	\$346,713	\$418,713	+ 20.8%	\$353,271	\$403,957	+ 14.3%
Inventory of Homes for Sale	299	182	- 39.1%			
Months Supply of Inventory	2.4	1.1	- 54.2%			

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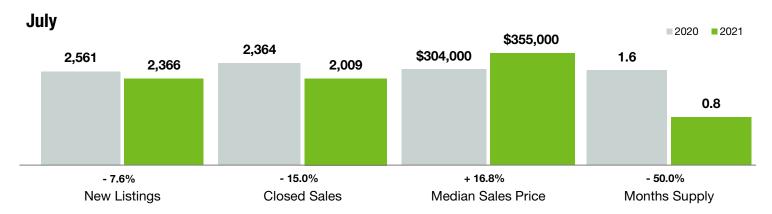


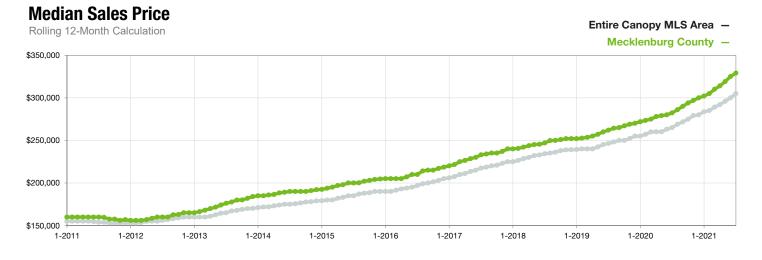


Mecklenburg County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	2,561	2,366	- 7.6%	14,860	15,245	+ 2.6%
Pending Sales	2,198	2,085	- 5.1%	13,343	14,267	+ 6.9%
Closed Sales	2,364	2,009	- 15.0%	11,836	13,213	+ 11.6%
Median Sales Price*	\$304,000	\$355,000	+ 16.8%	\$290,775	\$343,448	+ 18.1%
Average Sales Price*	\$384,162	\$453,720	+ 18.1%	\$361,984	\$436,802	+ 20.7%
Percent of Original List Price Received*	98.4%	102.3%	+ 4.0%	97.9%	101.3%	+ 3.5%
List to Close	84	66	- 21.4%	89	74	- 16.9%
Days on Market Until Sale	30	15	- 50.0%	35	20	- 42.9%
Cumulative Days on Market Until Sale	34	15	- 55.9%	41	22	- 46.3%
Average List Price	\$414,676	\$436,701	+ 5.3%	\$405,491	\$458,850	+ 13.2%
Inventory of Homes for Sale	2,817	1,569	- 44.3%			
Months Supply of Inventory	1.6	0.8	- 50.0%			

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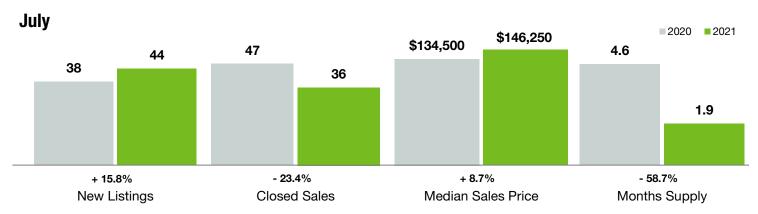




Montgomery County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	38	44	+ 15.8%	235	260	+ 10.6%
Pending Sales	55	50	- 9.1%	214	251	+ 17.3%
Closed Sales	47	36	- 23.4%	184	222	+ 20.7%
Median Sales Price*	\$134,500	\$146,250	+ 8.7%	\$168,450	\$165,000	- 2.0%
Average Sales Price*	\$251,989	\$222,884	- 11.6%	\$243,950	\$268,747	+ 10.2%
Percent of Original List Price Received*	91.8%	93.9%	+ 2.3%	90.1%	92.3%	+ 2.4%
List to Close	92	78	- 15.2%	157	117	- 25.5%
Days on Market Until Sale	56	43	- 23.2%	115	75	- 34.8%
Cumulative Days on Market Until Sale	97	43	- 55.7%	141	82	- 41.8%
Average List Price	\$325,814	\$242,994	- 25.4%	\$297,473	\$336,433	+ 13.1%
Inventory of Homes for Sale	127	61	- 52.0%			
Months Supply of Inventory	4.6	1.9	- 58.7%			

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Rowan County

North Carolina

1-2011

1-2012

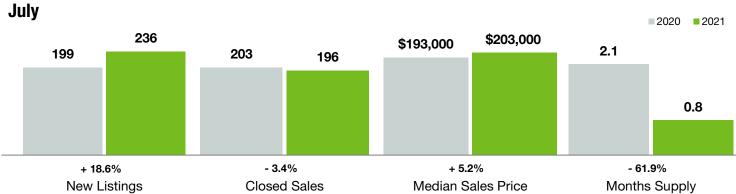
1-2013

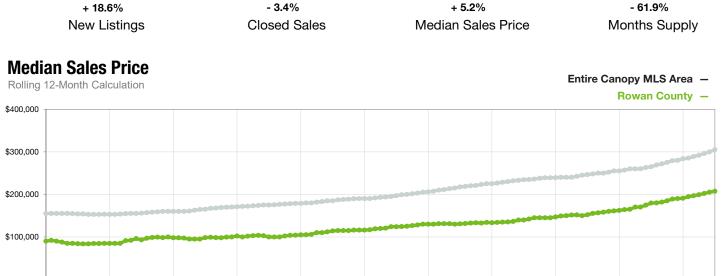
1-2014

1-2015

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	199	236	+ 18.6%	1,315	1,460	+ 11.0%
Pending Sales	185	229	+ 23.8%	1,159	1,374	+ 18.6%
Closed Sales	203	196	- 3.4%	1,012	1,271	+ 25.6%
Median Sales Price*	\$193,000	\$203,000	+ 5.2%	\$184,900	\$215,000	+ 16.3%
Average Sales Price*	\$217,621	\$239,806	+ 10.2%	\$200,491	\$235,513	+ 17.5%
Percent of Original List Price Received*	97.9%	99.9%	+ 2.0%	96.5%	99.1%	+ 2.7%
List to Close	87	58	- 33.3%	93	76	- 18.3%
Days on Market Until Sale	31	11	- 64.5%	41	20	- 51.2%
Cumulative Days on Market Until Sale	35	11	- 68.6%	48	22	- 54.2%
Average List Price	\$215,001	\$260,534	+ 21.2%	\$214,570	\$253,321	+ 18.1%
Inventory of Homes for Sale	307	151	- 50.8%			
Months Supply of Inventory	2.1	0.8	- 61.9%			

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1-2016

1-2018

1-2019

1-2020

1-2021

1-2017

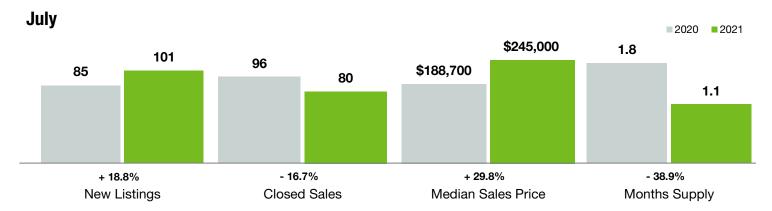


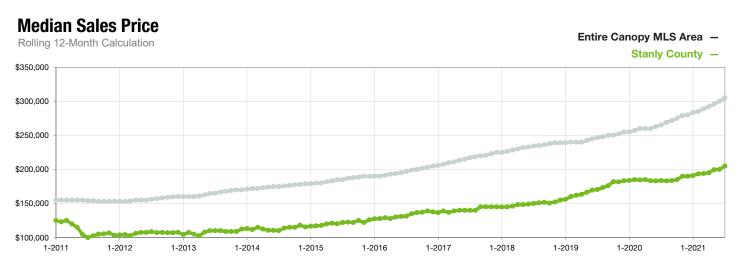
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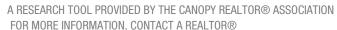
Stanly County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	85	101	+ 18.8%	491	590	+ 20.2%
Pending Sales	74	83	+ 12.2%	467	543	+ 16.3%
Closed Sales	96	80	- 16.7%	442	513	+ 16.1%
Median Sales Price*	\$188,700	\$245,000	+ 29.8%	\$180,000	\$206,000	+ 14.4%
Average Sales Price*	\$220,759	\$292,760	+ 32.6%	\$203,758	\$249,509	+ 22.5%
Percent of Original List Price Received*	96.4%	99.3%	+ 3.0%	95.5%	99.0%	+ 3.7%
List to Close	102	72	- 29.4%	112	74	- 33.9%
Days on Market Until Sale	50	19	- 62.0%	56	28	- 50.0%
Cumulative Days on Market Until Sale	53	15	- 71.7%	69	27	- 60.9%
Average List Price	\$223,752	\$294,101	+ 31.4%	\$224,121	\$263,381	+ 17.5%
Inventory of Homes for Sale	117	81	- 30.8%			
Months Supply of Inventory	1.8	1.1	- 38.9%			

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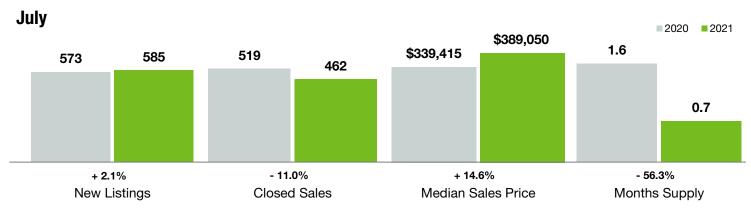


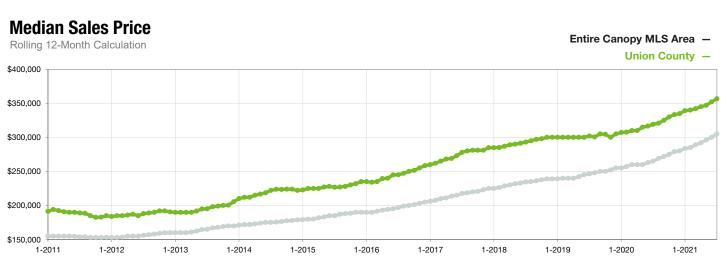


Union County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	573	585	+ 2.1%	3,195	3,454	+ 8.1%
Pending Sales	487	493	+ 1.2%	2,881	3,201	+ 11.1%
Closed Sales	519	462	- 11.0%	2,550	2,774	+ 8.8%
Median Sales Price*	\$339,415	\$389,050	+ 14.6%	\$327,500	\$369,070	+ 12.7%
Average Sales Price*	\$398,853	\$473,457	+ 18.7%	\$377,099	\$445,221	+ 18.1%
Percent of Original List Price Received*	98.0%	102.8%	+ 4.9%	97.6%	101.8%	+ 4.3%
List to Close	85	64	- 24.7%	92	72	- 21.7%
Days on Market Until Sale	34	10	- 70.6%	41	16	- 61.0%
Cumulative Days on Market Until Sale	38	13	- 65.8%	48	19	- 60.4%
Average List Price	\$414,296	\$484,368	+ 16.9%	\$415,776	\$456,588	+ 9.8%
Inventory of Homes for Sale	618	296	- 52.1%			
Months Supply of Inventory	1.6	0.7	- 56.3%			

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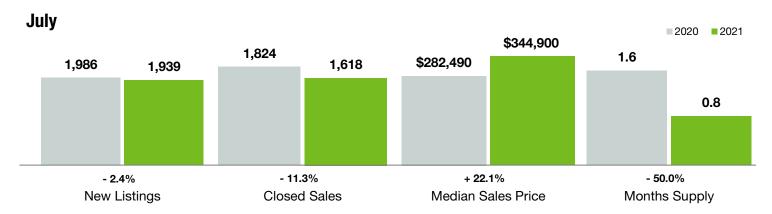


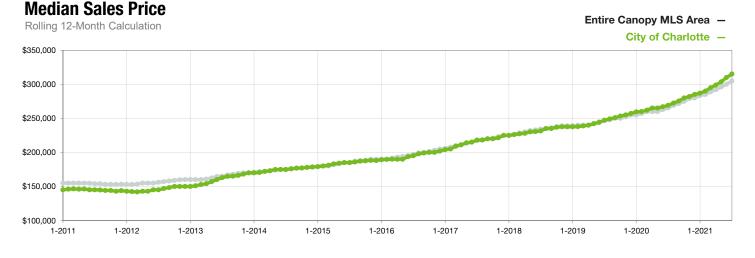


City of Charlotte

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	1,986	1,939	- 2.4%	11,769	12,308	+ 4.6%	
Pending Sales	1,659	1,709	+ 3.0%	10,470	11,517	+ 10.0%	
Closed Sales	1,824	1,618	- 11.3%	9,339	10,542	+ 12.9%	
Median Sales Price*	\$282,490	\$344,900	+ 22.1%	\$276,000	\$330,000	+ 19.6%	
Average Sales Price*	\$371,977	\$448,164	+ 20.5%	\$352,906	\$428,288	+ 21.4%	
Percent of Original List Price Received*	98.6%	102.3%	+ 3.8%	98.1%	101.2%	+ 3.2%	
List to Close	84	67	- 20.2%	88	74	- 15.9%	
Days on Market Until Sale	27	15	- 44.4%	32	20	- 37.5%	
Cumulative Days on Market Until Sale	31	16	- 48.4%	38	22	- 42.1%	
Average List Price	\$410,340	\$420,456	+ 2.5%	\$398,821	\$453,013	+ 13.6%	
Inventory of Homes for Sale	2,208	1,275	- 42.3%				
Months Supply of Inventory	1.6	0.8	- 50.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





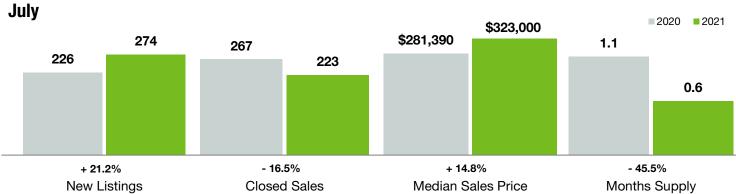




Concord

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	226	274	+ 21.2%	1,622	1,597	- 1.5%
Pending Sales	240	242	+ 0.8%	1,513	1,488	- 1.7%
Closed Sales	267	223	- 16.5%	1,381	1,370	- 0.8%
Median Sales Price*	\$281,390	\$323,000	+ 14.8%	\$265,000	\$300,000	+ 13.2%
Average Sales Price*	\$298,914	\$342,130	+ 14.5%	\$282,544	\$325,360	+ 15.2%
Percent of Original List Price Received*	98.5%	102.4%	+ 4.0%	97.9%	101.4%	+ 3.6%
List to Close	79	49	- 38.0%	90	62	- 31.1%
Days on Market Until Sale	30	8	- 73.3%	39	16	- 59.0%
Cumulative Days on Market Until Sale	35	8	- 77.1%	48	16	- 66.7%
Average List Price	\$301,183	\$372,593	+ 23.7%	\$300,119	\$338,412	+ 12.8%
Inventory of Homes for Sale	216	123	- 43.1%			
Months Supply of Inventory	1.1	0.6	- 45.5%			

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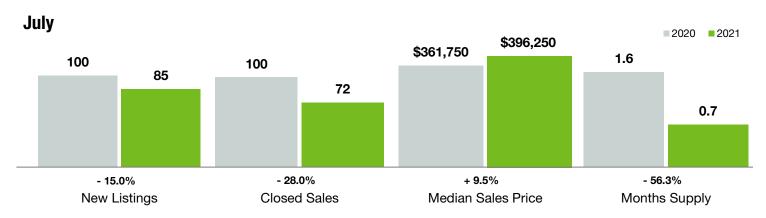


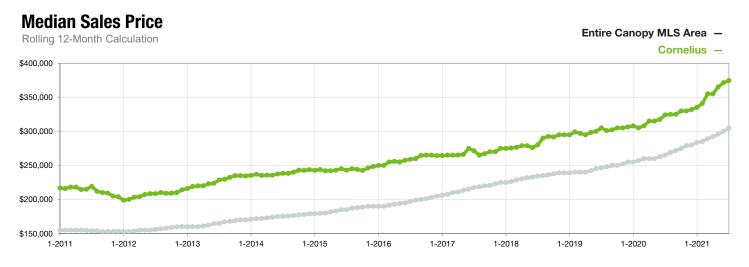


Cornelius

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	100	85	- 15.0%	548	558	+ 1.8%
Pending Sales	103	79	- 23.3%	516	526	+ 1.9%
Closed Sales	100	72	- 28.0%	463	506	+ 9.3%
Median Sales Price*	\$361,750	\$396,250	+ 9.5%	\$325,000	\$390,000	+ 20.0%
Average Sales Price*	\$589,905	\$549,783	- 6.8%	\$497,073	\$635,250	+ 27.8%
Percent of Original List Price Received*	96.6%	100.6%	+ 4.1%	97.0%	100.5%	+ 3.6%
List to Close	89	55	- 38.2%	92	67	- 27.2%
Days on Market Until Sale	45	16	- 64.4%	45	22	- 51.1%
Cumulative Days on Market Until Sale	58	17	- 70.7%	58	26	- 55.2%
Average List Price	\$570,962	\$565,645	- 0.9%	\$565,491	\$641,977	+ 13.5%
Inventory of Homes for Sale	115	54	- 53.0%			
Months Supply of Inventory	1.6	0.7	- 56.3%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





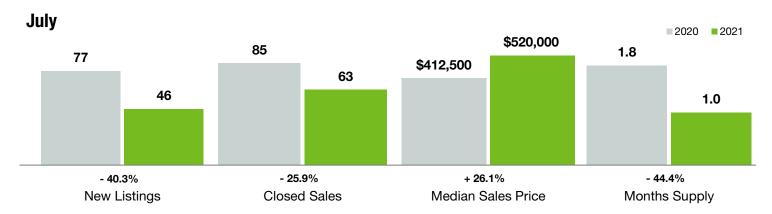




Davidson

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	77	46	- 40.3%	462	348	- 24.7%
Pending Sales	77	36	- 53.2%	438	317	- 27.6%
Closed Sales	85	63	- 25.9%	373	355	- 4.8%
Median Sales Price*	\$412,500	\$520,000	+ 26.1%	\$392,000	\$495,000	+ 26.3%
Average Sales Price*	\$467,689	\$603,294	+ 29.0%	\$444,016	\$567,262	+ 27.8%
Percent of Original List Price Received*	98.5%	100.7%	+ 2.2%	96.2%	100.7%	+ 4.7%
List to Close	101	95	- 5.9%	112	95	- 15.2%
Days on Market Until Sale	59	41	- 30.5%	68	39	- 42.6%
Cumulative Days on Market Until Sale	45	34	- 24.4%	71	35	- 50.7%
Average List Price	\$536,079	\$682,388	+ 27.3%	\$504,752	\$622,865	+ 23.4%
Inventory of Homes for Sale	101	49	- 51.5%			
Months Supply of Inventory	1.8	1.0	- 44.4%			

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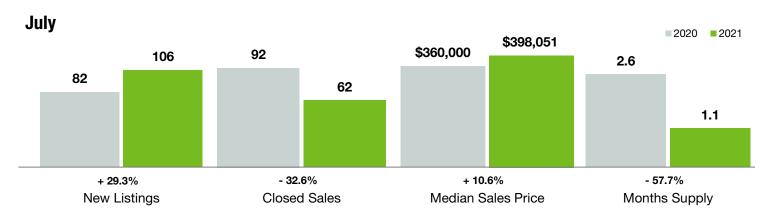




Denver

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	82	106	+ 29.3%	599	615	+ 2.7%	
Pending Sales	97	70	- 27.8%	526	578	+ 9.9%	
Closed Sales	92	62	- 32.6%	427	532	+ 24.6%	
Median Sales Price*	\$360,000	\$398,051	+ 10.6%	\$356,000	\$375,665	+ 5.5%	
Average Sales Price*	\$418,315	\$513,350	+ 22.7%	\$413,914	\$473,330	+ 14.4%	
Percent of Original List Price Received*	97.2%	101.2%	+ 4.1%	96.6%	100.2%	+ 3.7%	
List to Close	124	78	- 37.1%	123	91	- 26.0%	
Days on Market Until Sale	64	20	- 68.8%	72	34	- 52.8%	
Cumulative Days on Market Until Sale	67	17	- 74.6%	81	34	- 58.0%	
Average List Price	\$373,164	\$523,615	+ 40.3%	\$412,933	\$503,831	+ 22.0%	
Inventory of Homes for Sale	168	91	- 45.8%				
Months Supply of Inventory	2.6	1.1	- 57.7%				

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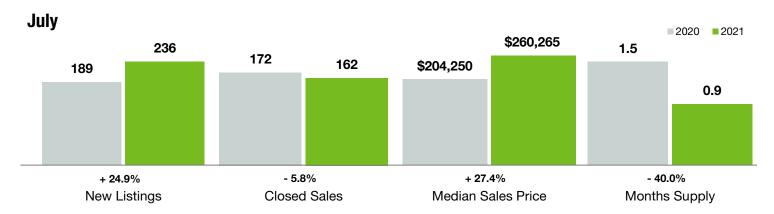




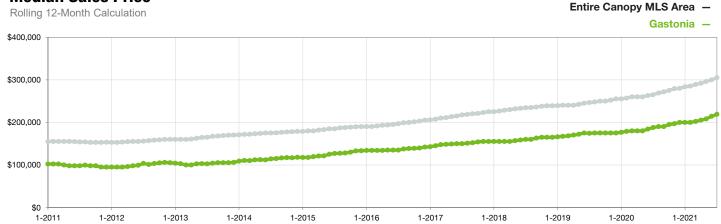
Gastonia

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	189	236	+ 24.9%	1,109	1,219	+ 9.9%
Pending Sales	152	206	+ 35.5%	997	1,098	+ 10.1%
Closed Sales	172	162	- 5.8%	887	987	+ 11.3%
Median Sales Price*	\$204,250	\$260,265	+ 27.4%	\$194,900	\$231,000	+ 18.5%
Average Sales Price*	\$220,443	\$281,296	+ 27.6%	\$206,057	\$238,845	+ 15.9%
Percent of Original List Price Received*	98.1%	101.4%	+ 3.4%	96.6%	100.5%	+ 4.0%
List to Close	86	65	- 24.4%	83	72	- 13.3%
Days on Market Until Sale	36	15	- 58.3%	35	20	- 42.9%
Cumulative Days on Market Until Sale	36	14	- 61.1%	40	20	- 50.0%
Average List Price	\$238,104	\$268,540	+ 12.8%	\$207,990	\$247,114	+ 18.8%
Inventory of Homes for Sale	200	138	- 31.0%			
Months Supply of Inventory	1.5	0.9	- 40.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







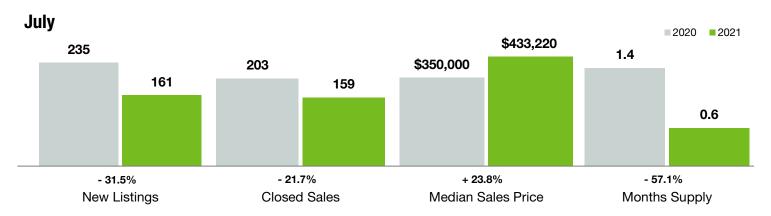


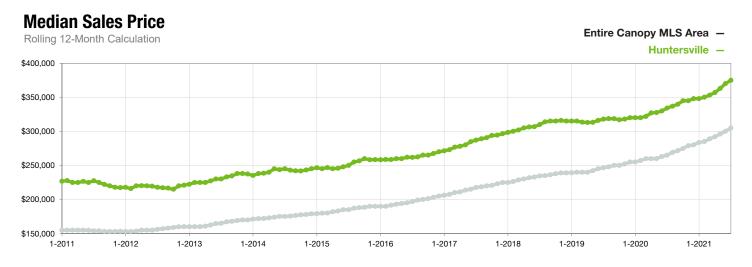


Huntersville

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	235	161	- 31.5%	1,253	1,130	- 9.8%	
Pending Sales	221	150	- 32.1%	1,170	1,077	- 7.9%	
Closed Sales	203	159	- 21.7%	995	1,038	+ 4.3%	
Median Sales Price*	\$350,000	\$433,220	+ 23.8%	\$340,000	\$392,904	+ 15.6%	
Average Sales Price*	\$372,316	\$464,892	+ 24.9%	\$370,749	\$429,560	+ 15.9%	
Percent of Original List Price Received*	97.7%	102.8%	+ 5.2%	97.5%	101.8%	+ 4.4%	
List to Close	86	58	- 32.6%	95	78	- 17.9%	
Days on Market Until Sale	37	10	- 73.0%	46	19	- 58.7%	
Cumulative Days on Market Until Sale	45	9	- 80.0%	54	18	- 66.7%	
Average List Price	\$391,589	\$510,091	+ 30.3%	\$399,739	\$452,740	+ 13.3%	
Inventory of Homes for Sale	220	88	- 60.0%				
Months Supply of Inventory	1.4	0.6	- 57.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







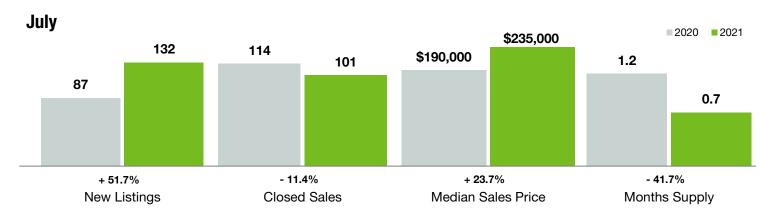


Kannapolis

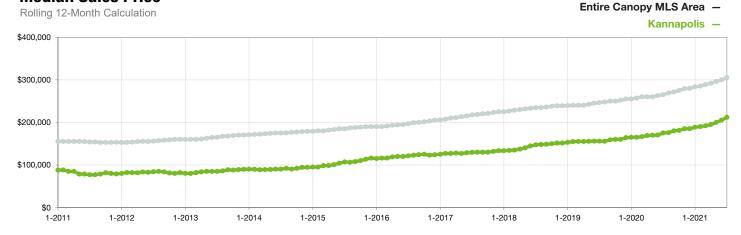
North Carolina

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	87	132	+ 51.7%	589	682	+ 15.8%	
Pending Sales	79	138	+ 74.7%	531	639	+ 20.3%	
Closed Sales	114	101	- 11.4%	488	567	+ 16.2%	
Median Sales Price*	\$190,000	\$235,000	+ 23.7%	\$178,250	\$225,000	+ 26.2%	
Average Sales Price*	\$225,587	\$250,490	+ 11.0%	\$200,575	\$237,598	+ 18.5%	
Percent of Original List Price Received*	97.8%	99.8%	+ 2.0%	96.9%	98.9%	+ 2.1%	
List to Close	78	54	- 30.8%	79	60	- 24.1%	
Days on Market Until Sale	29	11	- 62.1%	34	14	- 58.8%	
Cumulative Days on Market Until Sale	32	11	- 65.6%	38	14	- 63.2%	
Average List Price	\$220,973	\$280,874	+ 27.1%	\$211,989	\$250,839	+ 18.3%	
Inventory of Homes for Sale	89	61	- 31.5%				
Months Supply of Inventory	1.2	0.7	- 41.7%				

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Median Sales Price





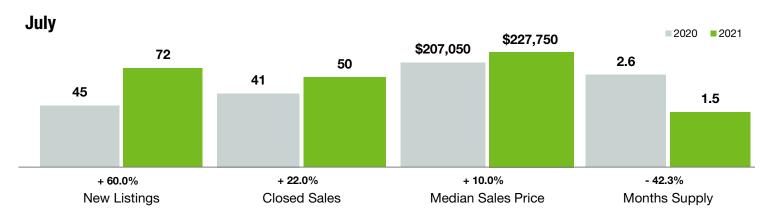


Lincolnton

North Carolina

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	45	72	+ 60.0%	304	346	+ 13.8%	
Pending Sales	35	52	+ 48.6%	262	319	+ 21.8%	
Closed Sales	41	50	+ 22.0%	236	271	+ 14.8%	
Median Sales Price*	\$207,050	\$227,750	+ 10.0%	\$195,000	\$225,000	+ 15.4%	
Average Sales Price*	\$242,650	\$260,637	+ 7.4%	\$213,810	\$250,112	+ 17.0%	
Percent of Original List Price Received*	96.3%	100.8%	+ 4.7%	96.6%	99.4%	+ 2.9%	
List to Close	87	56	- 35.6%	88	69	- 21.6%	
Days on Market Until Sale	40	8	- 80.0%	42	19	- 54.8%	
Cumulative Days on Market Until Sale	60	8	- 86.7%	50	22	- 56.0%	
Average List Price	\$282,879	\$306,746	+ 8.4%	\$244,985	\$275,685	+ 12.5%	
Inventory of Homes for Sale	91	63	- 30.8%				
Months Supply of Inventory	2.6	1.5	- 42.3%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Entire Canopy MLS Area -Rolling 12-Month Calculation Lincolnton -\$400,000 \$300,000 \$200,000 \$100,000 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021

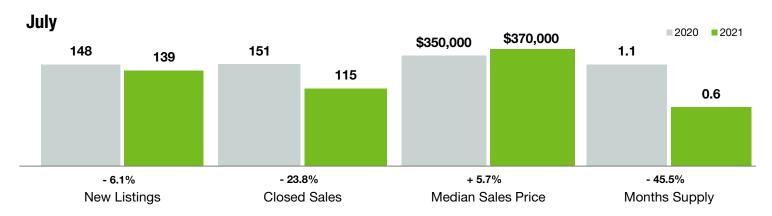


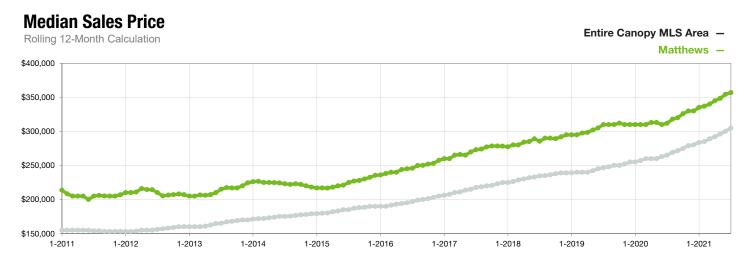


Matthews

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	148	139	- 6.1%	850	866	+ 1.9%
Pending Sales	128	119	- 7.0%	797	795	- 0.3%
Closed Sales	151	115	- 23.8%	721	766	+ 6.2%
Median Sales Price*	\$350,000	\$370,000	+ 5.7%	\$325,000	\$365,000	+ 12.3%
Average Sales Price*	\$385,831	\$427,971	+ 10.9%	\$359,803	\$427,661	+ 18.9%
Percent of Original List Price Received*	99.3%	103.6%	+ 4.3%	98.2%	102.8%	+ 4.7%
List to Close	68	46	- 32.4%	80	65	- 18.8%
Days on Market Until Sale	22	7	- 68.2%	30	14	- 53.3%
Cumulative Days on Market Until Sale	24	9	- 62.5%	35	14	- 60.0%
Average List Price	\$392,195	\$495,027	+ 26.2%	\$384,920	\$431,815	+ 12.2%
Inventory of Homes for Sale	121	72	- 40.5%			
Months Supply of Inventory	1.1	0.6	- 45.5%			

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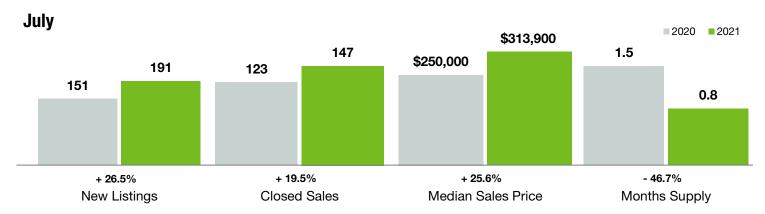


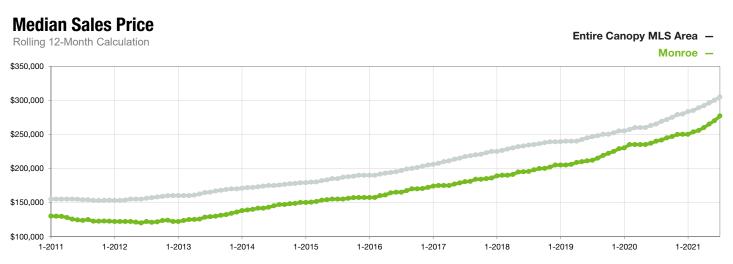


Monroe

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	151	191	+ 26.5%	796	1,103	+ 38.6%
Pending Sales	122	156	+ 27.9%	715	1,001	+ 40.0%
Closed Sales	123	147	+ 19.5%	640	801	+ 25.2%
Median Sales Price*	\$250,000	\$313,900	+ 25.6%	\$245,000	\$296,000	+ 20.8%
Average Sales Price*	\$267,022	\$321,785	+ 20.5%	\$257,857	\$306,638	+ 18.9%
Percent of Original List Price Received*	98.0%	101.1%	+ 3.2%	97.9%	100.8%	+ 3.0%
List to Close	75	86	+ 14.7%	82	77	- 6.1%
Days on Market Until Sale	28	14	- 50.0%	35	17	- 51.4%
Cumulative Days on Market Until Sale	29	17	- 41.4%	40	21	- 47.5%
Average List Price	\$263,623	\$346,952	+ 31.6%	\$267,652	\$321,045	+ 19.9%
Inventory of Homes for Sale	142	109	- 23.2%			
Months Supply of Inventory	1.5	8.0	- 46.7%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





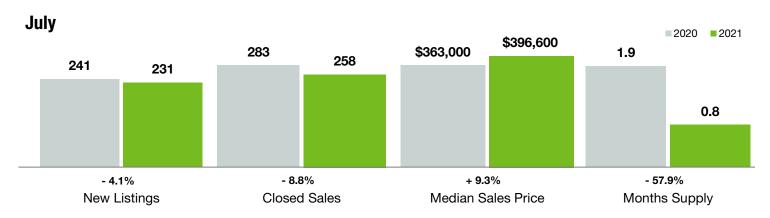


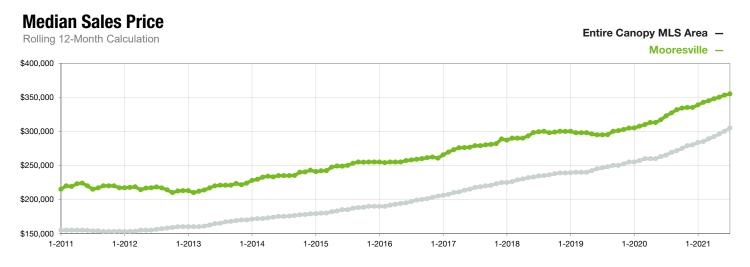


Mooresville

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	241	231	- 4.1%	1,647	1,611	- 2.2%
Pending Sales	259	210	- 18.9%	1,504	1,550	+ 3.1%
Closed Sales	283	258	- 8.8%	1,300	1,551	+ 19.3%
Median Sales Price*	\$363,000	\$396,600	+ 9.3%	\$330,000	\$361,000	+ 9.4%
Average Sales Price*	\$469,851	\$555,356	+ 18.2%	\$418,512	\$482,199	+ 15.2%
Percent of Original List Price Received*	97.9%	101.7%	+ 3.9%	97.2%	101.3%	+ 4.2%
List to Close	99	70	- 29.3%	103	79	- 23.3%
Days on Market Until Sale	50	14	- 72.0%	54	23	- 57.4%
Cumulative Days on Market Until Sale	60	12	- 80.0%	62	23	- 62.9%
Average List Price	\$488,386	\$516,127	+ 5.7%	\$470,150	\$535,190	+ 13.8%
Inventory of Homes for Sale	367	170	- 53.7%			
Months Supply of Inventory	1.9	8.0	- 57.9%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.









Salisbury

North Carolina

1-2011

1-2012

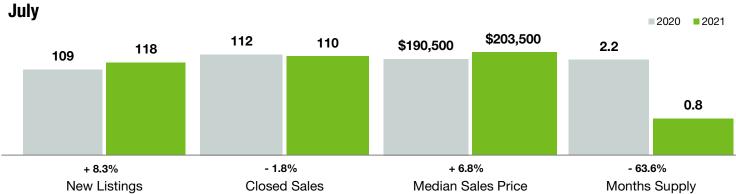
1-2013

1-2014

1-2015

	July			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	109	118	+ 8.3%	702	827	+ 17.8%	
Pending Sales	108	109	+ 0.9%	629	778	+ 23.7%	
Closed Sales	112	110	- 1.8%	559	703	+ 25.8%	
Median Sales Price*	\$190,500	\$203,500	+ 6.8%	\$185,000	\$209,900	+ 13.5%	
Average Sales Price*	\$208,818	\$246,778	+ 18.2%	\$199,114	\$235,631	+ 18.3%	
Percent of Original List Price Received*	97.7%	100.4%	+ 2.8%	95.8%	98.9%	+ 3.2%	
List to Close	82	60	- 26.8%	97	76	- 21.6%	
Days on Market Until Sale	30	12	- 60.0%	45	22	- 51.1%	
Cumulative Days on Market Until Sale	34	13	- 61.8%	55	22	- 60.0%	
Average List Price	\$221,884	\$250,449	+ 12.9%	\$212,878	\$252,990	+ 18.8%	
Inventory of Homes for Sale	173	88	- 49.1%				
Months Supply of Inventory	2.2	8.0	- 63.6%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





1-2016

1-2018

1-2019

1-2020

1-2021

1-2017

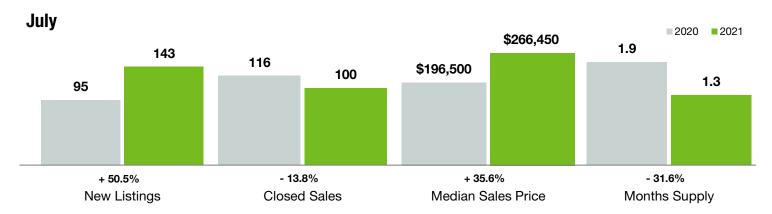




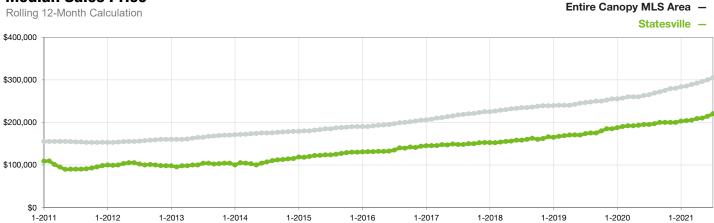
Statesville

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	95	143	+ 50.5%	682	758	+ 11.1%
Pending Sales	104	130	+ 25.0%	634	699	+ 10.3%
Closed Sales	116	100	- 13.8%	565	650	+ 15.0%
Median Sales Price*	\$196,500	\$266,450	+ 35.6%	\$198,000	\$226,450	+ 14.4%
Average Sales Price*	\$215,835	\$300,733	+ 39.3%	\$208,523	\$251,884	+ 20.8%
Percent of Original List Price Received*	97.2%	99.4%	+ 2.3%	96.7%	99.4%	+ 2.8%
List to Close	105	66	- 37.1%	96	71	- 26.0%
Days on Market Until Sale	47	20	- 57.4%	45	23	- 48.9%
Cumulative Days on Market Until Sale	50	22	- 56.0%	51	24	- 52.9%
Average List Price	\$238,453	\$265,404	+ 11.3%	\$228,998	\$260,715	+ 13.9%
Inventory of Homes for Sale	163	122	- 25.2%			
Months Supply of Inventory	1.9	1.3	- 31.6%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







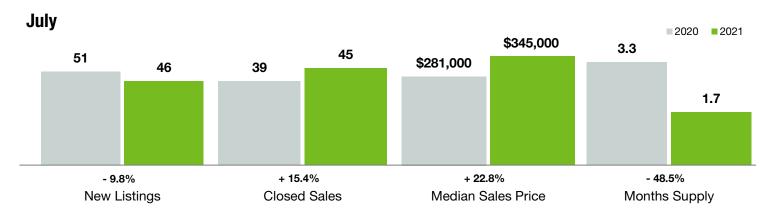


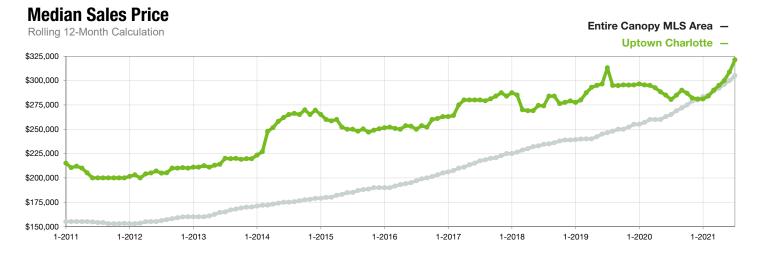


Uptown Charlotte

		July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	51	46	- 9.8%	284	317	+ 11.6%	
Pending Sales	33	40	+ 21.2%	204	298	+ 46.1%	
Closed Sales	39	45	+ 15.4%	192	277	+ 44.3%	
Median Sales Price*	\$281,000	\$345,000	+ 22.8%	\$280,500	\$335,000	+ 19.4%	
Average Sales Price*	\$315,256	\$393,813	+ 24.9%	\$309,816	\$375,066	+ 21.1%	
Percent of Original List Price Received*	97.1%	97.8%	+ 0.7%	96.5%	97.2%	+ 0.7%	
List to Close	95	83	- 12.6%	90	89	- 1.1%	
Days on Market Until Sale	43	41	- 4.7%	45	47	+ 4.4%	
Cumulative Days on Market Until Sale	51	46	- 9.8%	54	54	0.0%	
Average List Price	\$367,608	\$432,336	+ 17.6%	\$359,240	\$417,914	+ 16.3%	
Inventory of Homes for Sale	95	61	- 35.8%				
Months Supply of Inventory	3.3	1.7	- 48.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





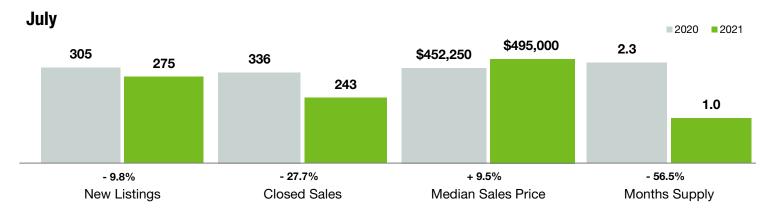


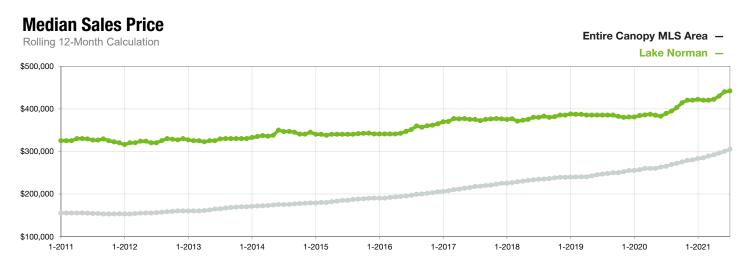


Lake Norman

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	305	275	- 9.8%	1,915	1,854	- 3.2%
Pending Sales	309	246	- 20.4%	1,693	1,710	+ 1.0%
Closed Sales	336	243	- 27.7%	1,464	1,649	+ 12.6%
Median Sales Price*	\$452,250	\$495,000	+ 9.5%	\$390,000	\$425,000	+ 9.0%
Average Sales Price*	\$588,228	\$703,820	+ 19.7%	\$529,915	\$643,225	+ 21.4%
Percent of Original List Price Received*	97.1%	100.1%	+ 3.1%	96.5%	100.3%	+ 3.9%
List to Close	110	72	- 34.5%	117	83	- 29.1%
Days on Market Until Sale	59	19	- 67.8%	64	28	- 56.3%
Cumulative Days on Market Until Sale	73	18	- 75.3%	78	31	- 60.3%
Average List Price	\$598,571	\$671,574	+ 12.2%	\$591,316	\$706,830	+ 19.5%
Inventory of Homes for Sale	514	251	- 51.2%			
Months Supply of Inventory	2.3	1.0	- 56.5%			

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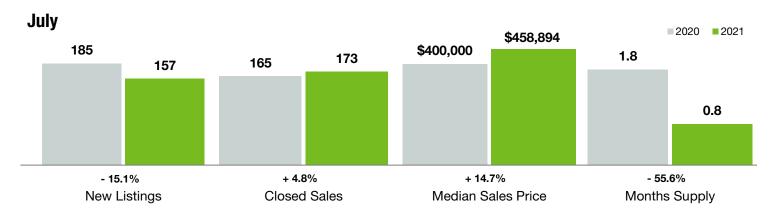




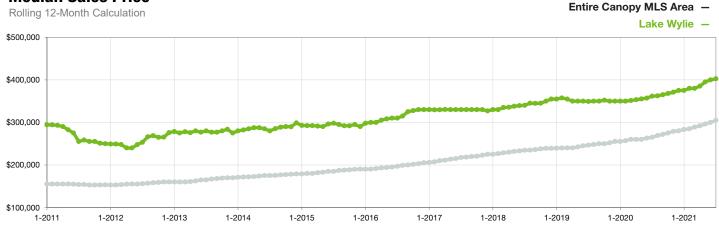
Lake Wylie

	July			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	185	157	- 15.1%	1,044	1,232	+ 18.0%	
Pending Sales	162	163	+ 0.6%	997	1,184	+ 18.8%	
Closed Sales	165	173	+ 4.8%	879	1,001	+ 13.9%	
Median Sales Price*	\$400,000	\$458,894	+ 14.7%	\$364,000	\$417,000	+ 14.6%	
Average Sales Price*	\$467,552	\$550,930	+ 17.8%	\$409,976	\$485,631	+ 18.5%	
Percent of Original List Price Received*	97.7%	102.2%	+ 4.6%	97.4%	101.5%	+ 4.2%	
List to Close	127	88	- 30.7%	120	96	- 20.0%	
Days on Market Until Sale	62	17	- 72.6%	59	23	- 61.0%	
Cumulative Days on Market Until Sale	78	17	- 78.2%	72	25	- 65.3%	
Average List Price	\$448,614	\$555,657	+ 23.9%	\$436,465	\$530,820	+ 21.6%	
Inventory of Homes for Sale	233	120	- 48.5%				
Months Supply of Inventory	1.8	8.0	- 55.6%				

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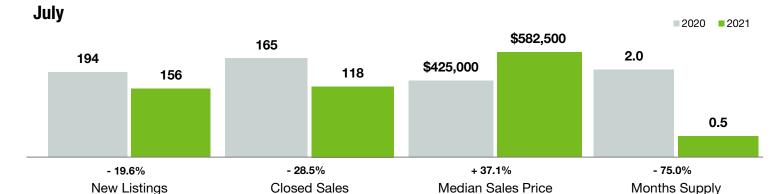


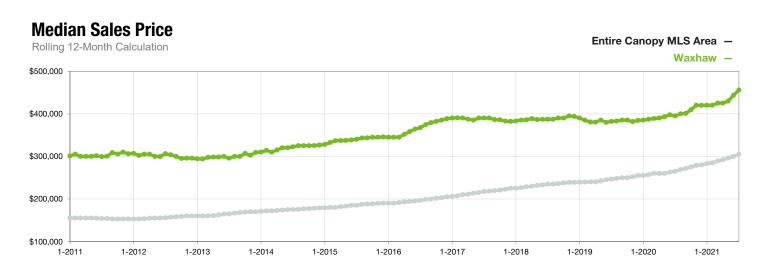


Waxhaw

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	194	156	- 19.6%	1,040	920	- 11.5%
Pending Sales	170	132	- 22.4%	902	892	- 1.1%
Closed Sales	165	118	- 28.5%	763	817	+ 7.1%
Median Sales Price*	\$425,000	\$582,500	+ 37.1%	\$400,000	\$470,000	+ 17.5%
Average Sales Price*	\$476,378	\$665,602	+ 39.7%	\$463,736	\$566,364	+ 22.1%
Percent of Original List Price Received*	98.2%	103.2%	+ 5.1%	97.5%	102.5%	+ 5.1%
List to Close	92	61	- 33.7%	97	78	- 19.6%
Days on Market Until Sale	39	11	- 71.8%	45	18	- 60.0%
Cumulative Days on Market Until Sale	47	15	- 68.1%	54	22	- 59.3%
Average List Price	\$508,356	\$621,878	+ 22.3%	\$522,593	\$582,494	+ 11.5%
Inventory of Homes for Sale	226	62	- 72.6%			
Months Supply of Inventory	2.0	0.5	- 75.0%			

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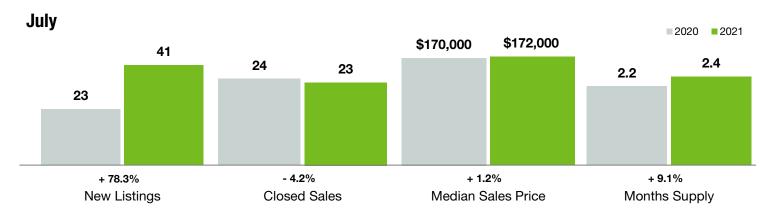


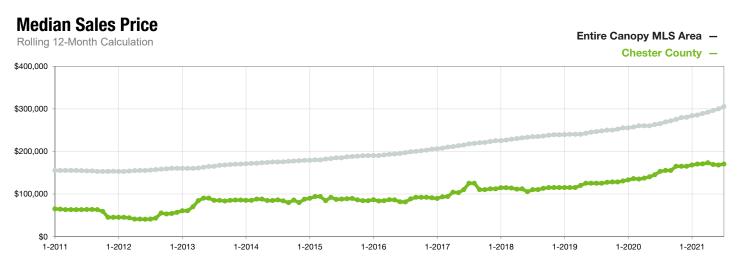


Chester County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	23	41	+ 78.3%	148	189	+ 27.7%
Pending Sales	16	29	+ 81.3%	146	152	+ 4.1%
Closed Sales	24	23	- 4.2%	130	131	+ 0.8%
Median Sales Price*	\$170,000	\$172,000	+ 1.2%	\$165,750	\$171,000	+ 3.2%
Average Sales Price*	\$190,333	\$192,693	+ 1.2%	\$177,849	\$183,695	+ 3.3%
Percent of Original List Price Received*	95.1%	100.5%	+ 5.7%	94.9%	97.5%	+ 2.7%
List to Close	123	77	- 37.4%	112	86	- 23.2%
Days on Market Until Sale	71	16	- 77.5%	57	28	- 50.9%
Cumulative Days on Market Until Sale	79	16	- 79.7%	66	33	- 50.0%
Average List Price	\$241,104	\$255,688	+ 6.0%	\$204,355	\$221,506	+ 8.4%
Inventory of Homes for Sale	39	47	+ 20.5%			
Months Supply of Inventory	2.2	2.4	+ 9.1%			

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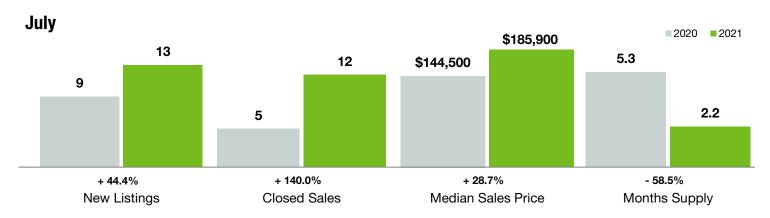




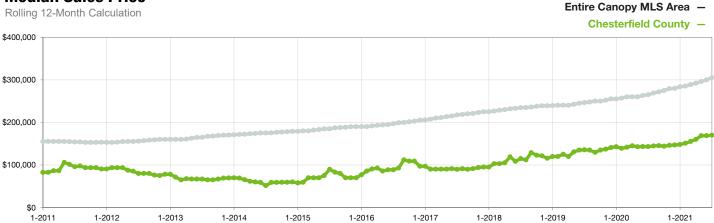
Chesterfield County

	July			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	9	13	+ 44.4%	64	96	+ 50.0%	
Pending Sales	7	15	+ 114.3%	57	87	+ 52.6%	
Closed Sales	5	12	+ 140.0%	45	76	+ 68.9%	
Median Sales Price*	\$144,500	\$185,900	+ 28.7%	\$147,000	\$179,250	+ 21.9%	
Average Sales Price*	\$142,300	\$197,542	+ 38.8%	\$138,270	\$204,166	+ 47.7%	
Percent of Original List Price Received*	89.7%	103.2%	+ 15.1%	91.6%	98.3%	+ 7.3%	
List to Close	170	108	- 36.5%	173	131	- 24.3%	
Days on Market Until Sale	94	24	- 74.5%	106	58	- 45.3%	
Cumulative Days on Market Until Sale	130	24	- 81.5%	117	58	- 50.4%	
Average List Price	\$232,578	\$210,500	- 9.5%	\$172,907	\$204,041	+ 18.0%	
Inventory of Homes for Sale	32	25	- 21.9%				
Months Supply of Inventory	5.3	2.2	- 58.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







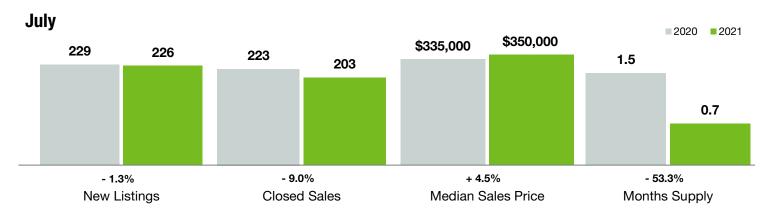


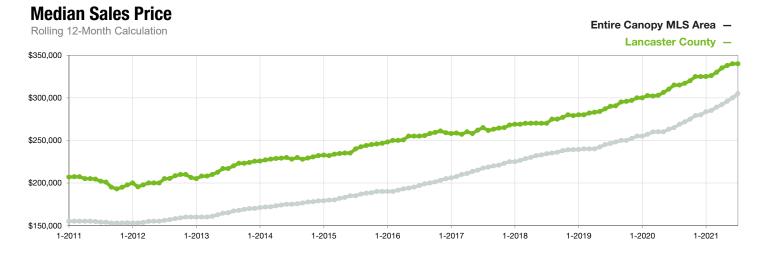


Lancaster County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	229	226	- 1.3%	1,507	1,371	- 9.0%
Pending Sales	253	196	- 22.5%	1,468	1,292	- 12.0%
Closed Sales	223	203	- 9.0%	1,224	1,334	+ 9.0%
Median Sales Price*	\$335,000	\$350,000	+ 4.5%	\$317,250	\$351,450	+ 10.8%
Average Sales Price*	\$350,637	\$364,940	+ 4.1%	\$323,797	\$357,030	+ 10.3%
Percent of Original List Price Received*	98.0%	102.2%	+ 4.3%	97.4%	100.7%	+ 3.4%
List to Close	109	70	- 35.8%	106	87	- 17.9%
Days on Market Until Sale	57	12	- 78.9%	53	22	- 58.5%
Cumulative Days on Market Until Sale	60	10	- 83.3%	59	20	- 66.1%
Average List Price	\$351,941	\$413,349	+ 17.4%	\$341,842	\$378,699	+ 10.8%
Inventory of Homes for Sale	283	131	- 53.7%			
Months Supply of Inventory	1.5	0.7	- 53.3%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





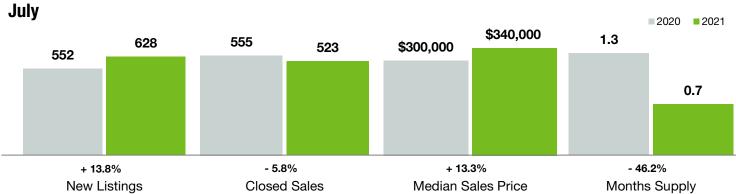


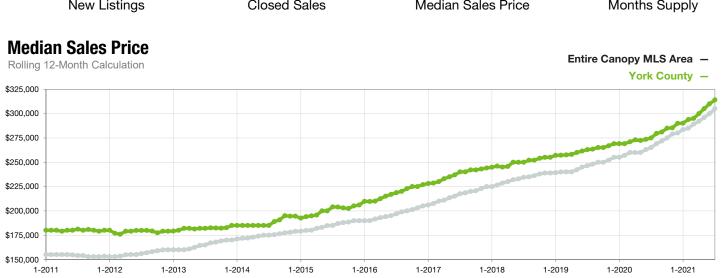


York County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	552	628	+ 13.8%	3,704	3,861	+ 4.2%
Pending Sales	551	582	+ 5.6%	3,532	3,653	+ 3.4%
Closed Sales	555	523	- 5.8%	3,085	3,374	+ 9.4%
Median Sales Price*	\$300,000	\$340,000	+ 13.3%	\$279,990	\$317,500	+ 13.4%
Average Sales Price*	\$338,159	\$386,721	+ 14.4%	\$309,728	\$363,884	+ 17.5%
Percent of Original List Price Received*	98.2%	102.2%	+ 4.1%	97.7%	101.3%	+ 3.7%
List to Close	90	60	- 33.3%	90	70	- 22.2%
Days on Market Until Sale	39	10	- 74.4%	40	17	- 57.5%
Cumulative Days on Market Until Sale	44	10	- 77.3%	47	16	- 66.0%
Average List Price	\$331,981	\$389,119	+ 17.2%	\$329,219	\$376,673	+ 14.4%
Inventory of Homes for Sale	607	331	- 45.5%			
Months Supply of Inventory	1.3	0.7	- 46.2%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





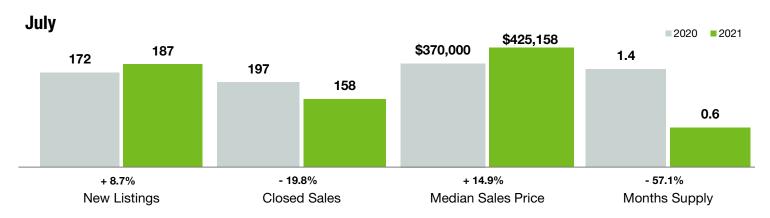


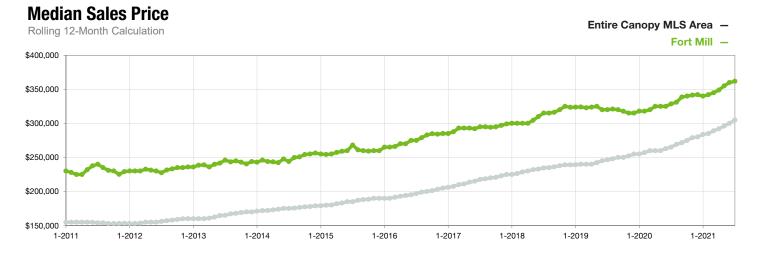


Fort Mill

	July			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	172	187	+ 8.7%	1,171	1,159	- 1.0%	
Pending Sales	176	164	- 6.8%	1,082	1,102	+ 1.8%	
Closed Sales	197	158	- 19.8%	948	1,061	+ 11.9%	
Median Sales Price*	\$370,000	\$425,158	+ 14.9%	\$335,000	\$379,900	+ 13.4%	
Average Sales Price*	\$400,083	\$460,854	+ 15.2%	\$371,269	\$424,491	+ 14.3%	
Percent of Original List Price Received*	98.4%	103.1%	+ 4.8%	98.2%	101.6%	+ 3.5%	
List to Close	92	56	- 39.1%	97	66	- 32.0%	
Days on Market Until Sale	35	9	- 74.3%	40	17	- 57.5%	
Cumulative Days on Market Until Sale	39	10	- 74.4%	47	14	- 70.2%	
Average List Price	\$381,017	\$463,826	+ 21.7%	\$385,230	\$441,518	+ 14.6%	
Inventory of Homes for Sale	198	89	- 55.1%				
Months Supply of Inventory	1.4	0.6	- 57.1%				

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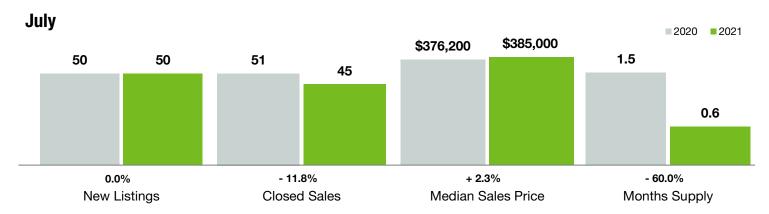


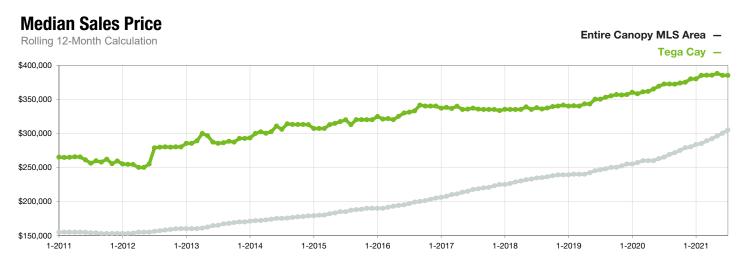


Tega Cay

	July			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	50	50	0.0%	279	308	+ 10.4%	
Pending Sales	39	44	+ 12.8%	245	285	+ 16.3%	
Closed Sales	51	45	- 11.8%	200	250	+ 25.0%	
Median Sales Price*	\$376,200	\$385,000	+ 2.3%	\$383,094	\$394,950	+ 3.1%	
Average Sales Price*	\$410,490	\$478,995	+ 16.7%	\$394,146	\$449,556	+ 14.1%	
Percent of Original List Price Received*	96.8%	103.5%	+ 6.9%	97.1%	101.9%	+ 4.9%	
List to Close	94	83	- 11.7%	90	83	- 7.8%	
Days on Market Until Sale	47	8	- 83.0%	46	12	- 73.9%	
Cumulative Days on Market Until Sale	54	11	- 79.6%	54	23	- 57.4%	
Average List Price	\$395,341	\$477,996	+ 20.9%	\$416,846	\$450,193	+ 8.0%	
Inventory of Homes for Sale	49	24	- 51.0%				
Months Supply of Inventory	1.5	0.6	- 60.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





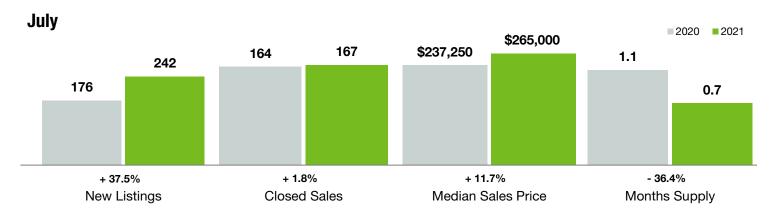




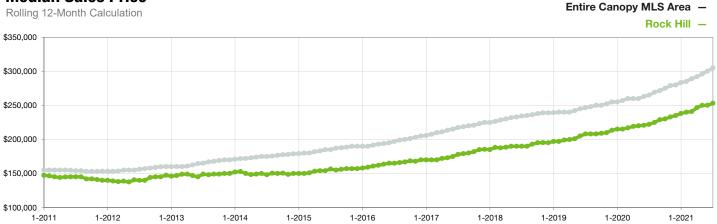
Rock Hill

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	176	242	+ 37.5%	1,168	1,293	+ 10.7%
Pending Sales	165	219	+ 32.7%	1,145	1,219	+ 6.5%
Closed Sales	164	167	+ 1.8%	1,063	1,127	+ 6.0%
Median Sales Price*	\$237,250	\$265,000	+ 11.7%	\$229,000	\$260,000	+ 13.5%
Average Sales Price*	\$254,154	\$283,068	+ 11.4%	\$243,310	\$280,742	+ 15.4%
Percent of Original List Price Received*	99.0%	102.6%	+ 3.6%	97.8%	101.5%	+ 3.8%
List to Close	77	53	- 31.2%	80	59	- 26.3%
Days on Market Until Sale	29	11	- 62.1%	32	15	- 53.1%
Cumulative Days on Market Until Sale	30	11	- 63.3%	37	14	- 62.2%
Average List Price	\$259,363	\$311,866	+ 20.2%	\$248,832	\$288,301	+ 15.9%
Inventory of Homes for Sale	166	115	- 30.7%			
Months Supply of Inventory	1.1	0.7	- 36.4%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.











Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

	July			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change	
New Listings	5,112	5,277	+ 3.2%	30,992	32,413	+ 4.6%	
Pending Sales	4,609	4,629	+ 0.4%	28,291	30,304	+ 7.1%	
Closed Sales	4,899	4,327	- 11.7%	25,064	27,831	+ 11.0%	
Median Sales Price*	\$291,000	\$338,690	+ 16.4%	\$280,000	\$325,000	+ 16.1%	
Average Sales Price*	\$350,831	\$406,488	+ 15.9%	\$328,851	\$388,792	+ 18.2%	
Percent of Original List Price Received*	98.2%	102.0%	+ 3.9%	97.6%	101.1%	+ 3.6%	
List to Close	88	64	- 27.3%	92	74	- 19.6%	
Days on Market Until Sale	35	13	- 62.9%	39	19	- 51.3%	
Cumulative Days on Market Until Sale	39	13	- 66.7%	45	21	- 53.3%	
Average List Price	\$370,445	\$405,774	+ 9.5%	\$361,080	\$406,584	+ 12.6%	
Inventory of Homes for Sale	5,765	3,208	- 44.4%				
Months Supply of Inventory	1.5	8.0	- 46.7%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

