

# Local Market Update for April 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
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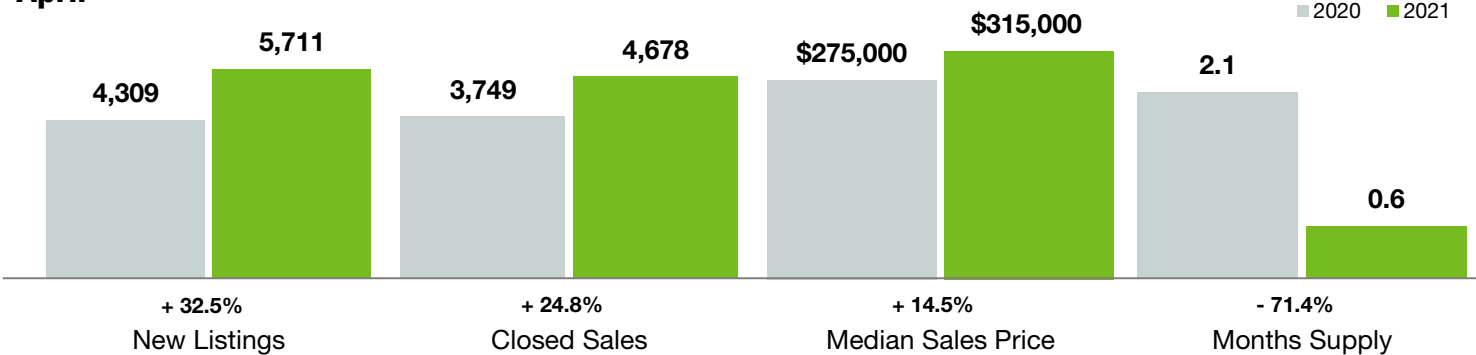
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	4,309	5,711	+ 32.5%	19,764	20,233	+ 2.4%
Pending Sales	3,727	5,453	+ 46.3%	16,576	20,074	+ 21.1%
Closed Sales	3,749	4,678	+ 24.8%	14,628	16,850	+ 15.2%
Median Sales Price*	\$275,000	\$315,000	+ 14.5%	\$265,000	\$300,897	+ 13.5%
Average Sales Price*	\$324,372	\$377,643	+ 16.4%	\$311,855	\$359,947	+ 15.4%
Percent of Original List Price Received*	97.7%	101.0%	+ 3.4%	97.1%	99.9%	+ 2.9%
List to Close	90	74	- 17.8%	97	81	- 16.5%
Days on Market Until Sale	39	20	- 48.7%	45	25	- 44.4%
Cumulative Days on Market Until Sale	46	21	- 54.3%	54	27	- 50.0%
Average List Price	\$334,507	\$416,042	+ 24.4%	\$343,086	\$391,984	+ 14.3%
Inventory of Homes for Sale	9,099	3,018	- 66.8%	--	--	--
Months Supply of Inventory	2.1	0.6	- 71.4%	--	--	--

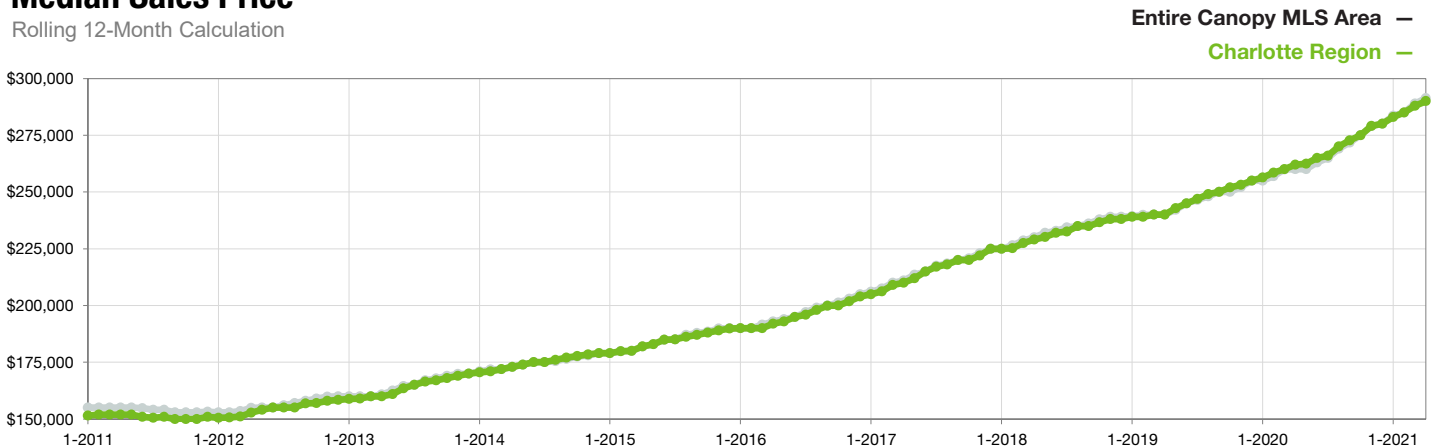
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### April



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Rolling 12-Month Calculation



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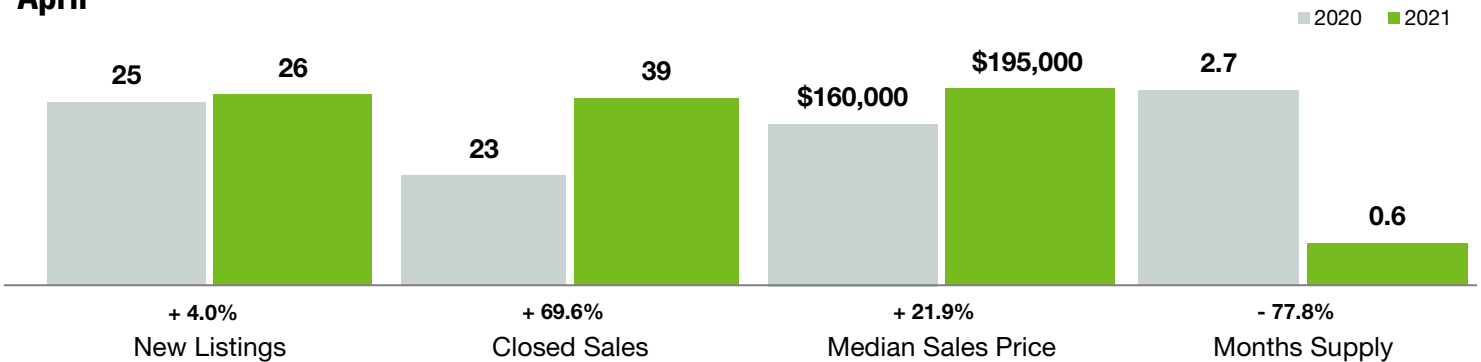
## Alexander County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	25	26	+ 4.0%	111	118	+ 6.3%
Pending Sales	23	32	+ 39.1%	99	129	+ 30.3%
Closed Sales	23	39	+ 69.6%	97	101	+ 4.1%
Median Sales Price*	\$160,000	\$195,000	+ 21.9%	\$182,000	\$205,000	+ 12.6%
Average Sales Price*	\$239,326	\$242,636	+ 1.4%	\$235,584	\$242,299	+ 2.9%
Percent of Original List Price Received*	94.7%	97.7%	+ 3.2%	95.1%	96.9%	+ 1.9%
List to Close	141	75	- 46.8%	120	75	- 37.5%
Days on Market Until Sale	81	26	- 67.9%	71	28	- 60.6%
Cumulative Days on Market Until Sale	110	26	- 76.4%	95	29	- 69.5%
Average List Price	\$225,396	\$228,353	+ 1.3%	\$236,645	\$274,293	+ 15.9%
Inventory of Homes for Sale	63	18	- 71.4%	--	--	--
Months Supply of Inventory	2.7	0.6	- 77.8%	--	--	--

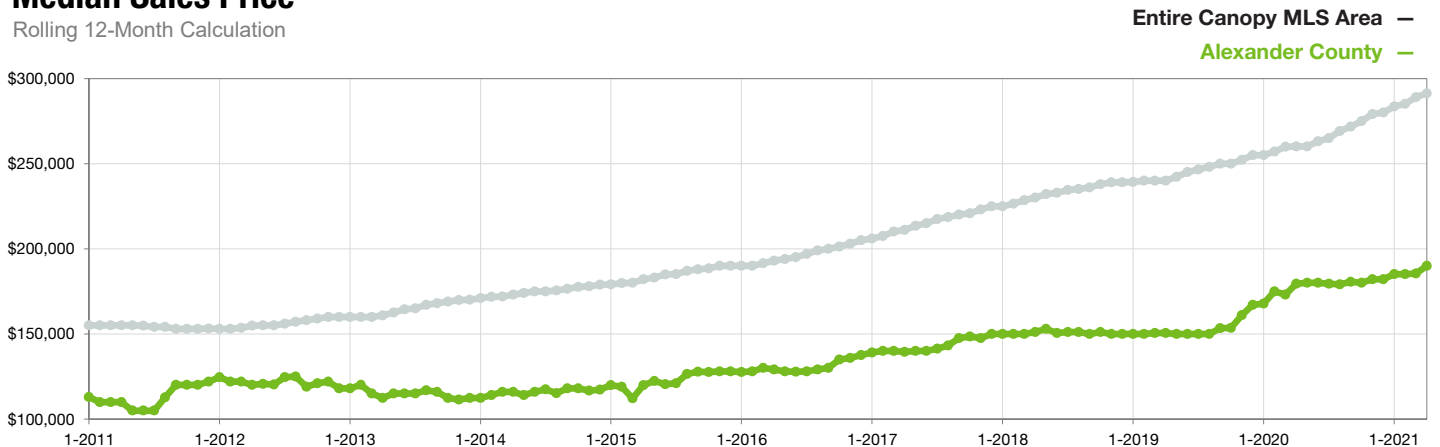
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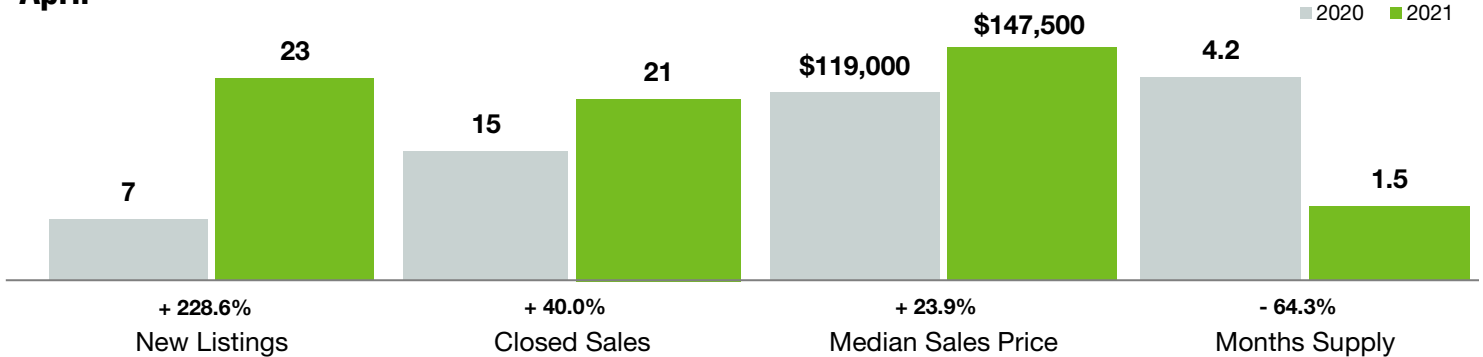
## Anson County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	7	23	+ 228.6%	47	74	+ 57.4%
Pending Sales	2	20	+ 900.0%	45	65	+ 44.4%
Closed Sales	15	21	+ 40.0%	46	50	+ 8.7%
Median Sales Price*	\$119,000	\$147,500	+ 23.9%	\$127,500	\$135,000	+ 5.9%
Average Sales Price*	\$109,153	\$180,038	+ 64.9%	\$123,797	\$151,508	+ 22.4%
Percent of Original List Price Received*	87.8%	97.8%	+ 11.4%	90.1%	95.4%	+ 5.9%
List to Close	192	79	- 58.9%	188	99	- 47.3%
Days on Market Until Sale	144	32	- 77.8%	133	49	- 63.2%
Cumulative Days on Market Until Sale	144	31	- 78.5%	139	50	- 64.0%
Average List Price	\$141,043	\$159,948	+ 13.4%	\$159,119	\$145,392	- 8.6%
Inventory of Homes for Sale	47	21	- 55.3%	--	--	--
Months Supply of Inventory	4.2	1.5	- 64.3%	--	--	--

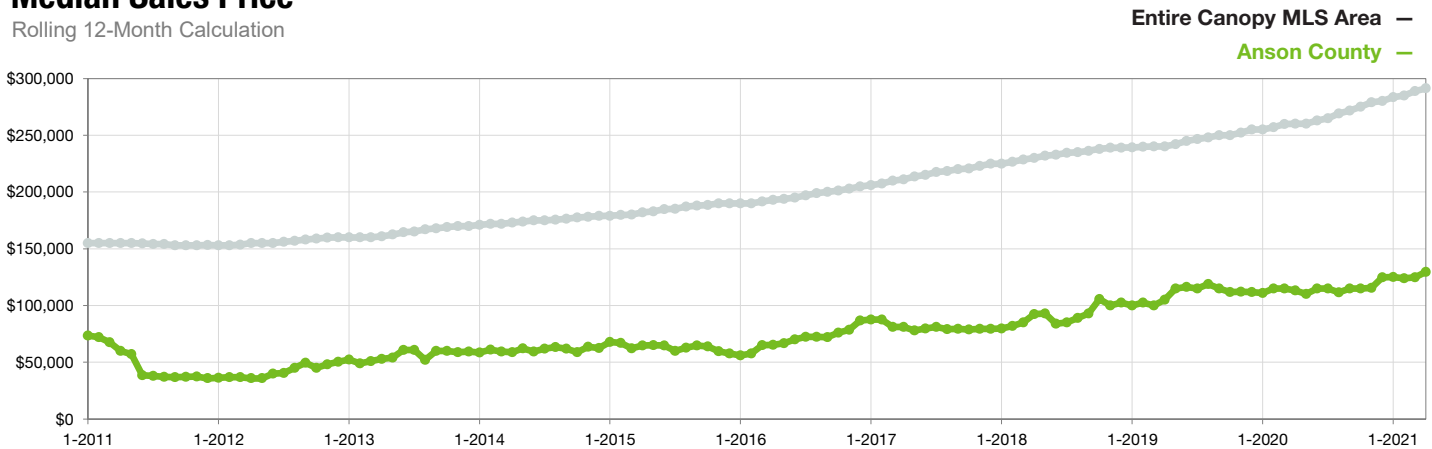
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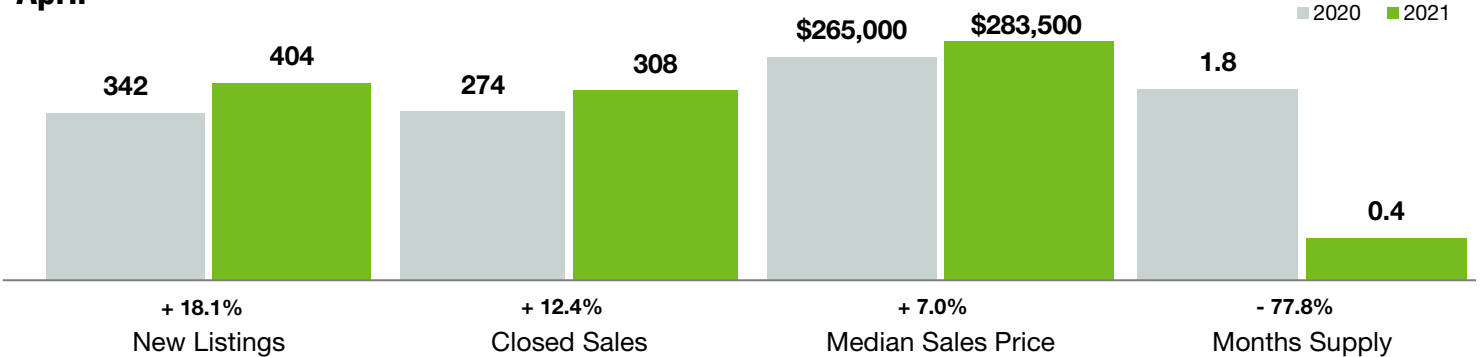
## Cabarrus County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	342	404	+ 18.1%	1,489	1,383	- 7.1%
Pending Sales	290	370	+ 27.6%	1,241	1,356	+ 9.3%
Closed Sales	274	308	+ 12.4%	1,124	1,177	+ 4.7%
Median Sales Price*	\$265,000	\$283,500	+ 7.0%	\$259,500	\$286,000	+ 10.2%
Average Sales Price*	\$275,735	\$324,559	+ 17.7%	\$275,173	\$309,621	+ 12.5%
Percent of Original List Price Received*	97.4%	101.1%	+ 3.8%	97.1%	99.8%	+ 2.8%
List to Close	82	60	- 26.8%	94	68	- 27.7%
Days on Market Until Sale	36	17	- 52.8%	43	20	- 53.5%
Cumulative Days on Market Until Sale	45	15	- 66.7%	55	20	- 63.6%
Average List Price	\$288,948	\$351,355	+ 21.6%	\$295,446	\$327,766	+ 10.9%
Inventory of Homes for Sale	580	140	- 75.9%	--	--	--
Months Supply of Inventory	1.8	0.4	- 77.8%	--	--	--

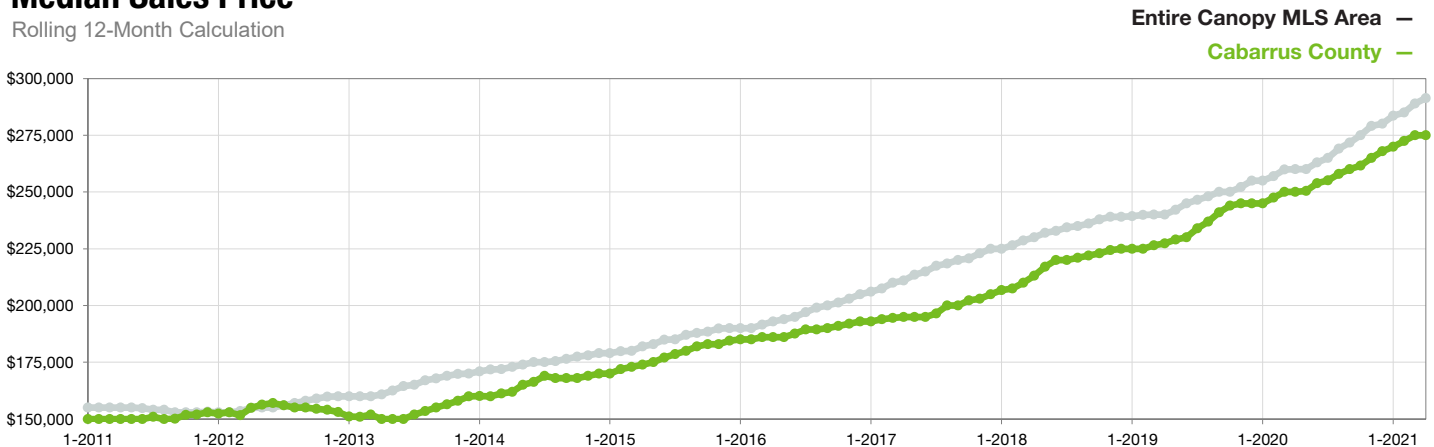
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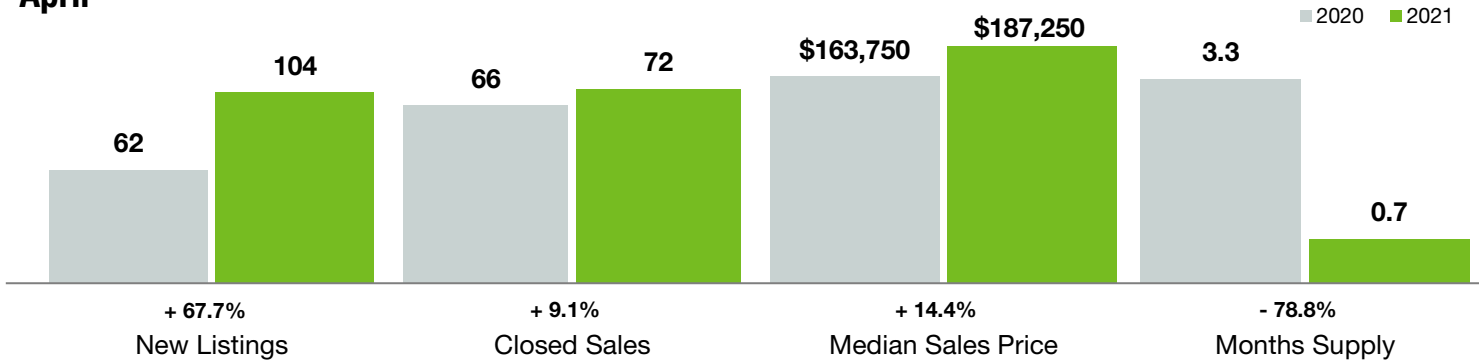
## Cleveland County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	62	104	+ 67.7%	318	436	+ 37.1%
Pending Sales	55	105	+ 90.9%	250	429	+ 71.6%
Closed Sales	66	72	+ 9.1%	214	333	+ 55.6%
Median Sales Price*	\$163,750	\$187,250	+ 14.4%	\$150,000	\$184,500	+ 23.0%
Average Sales Price*	\$187,627	\$212,253	+ 13.1%	\$172,700	\$206,599	+ 19.6%
Percent of Original List Price Received*	97.7%	94.8%	- 3.0%	95.1%	96.3%	+ 1.3%
List to Close	81	73	- 9.9%	92	77	- 16.3%
Days on Market Until Sale	36	28	- 22.2%	46	26	- 43.5%
Cumulative Days on Market Until Sale	42	27	- 35.7%	51	29	- 43.1%
Average List Price	\$192,085	\$267,207	+ 39.1%	\$185,826	\$231,082	+ 24.4%
Inventory of Homes for Sale	171	66	- 61.4%	--	--	--
Months Supply of Inventory	3.3	0.7	- 78.8%	--	--	--

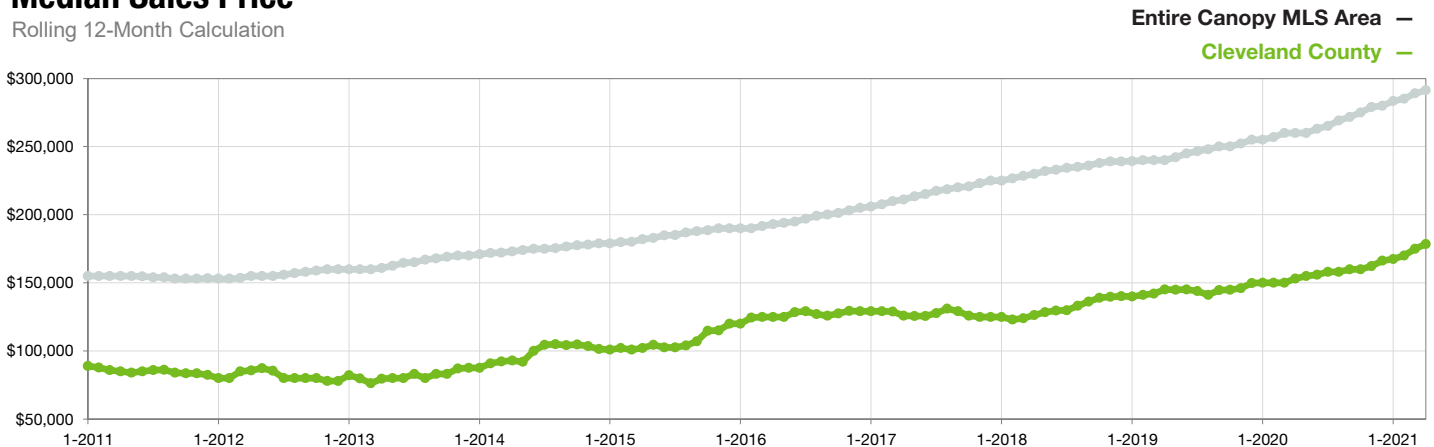
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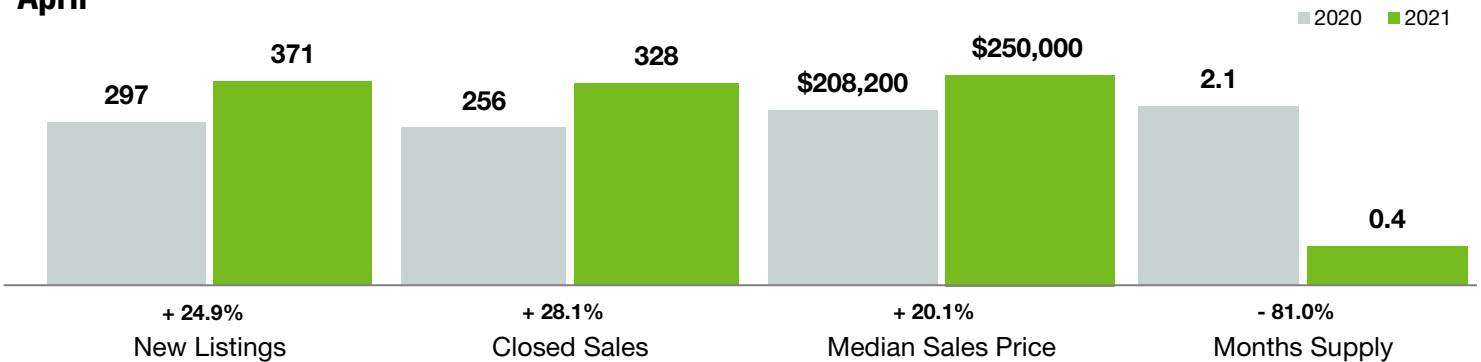
## Gaston County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	297	371	+ 24.9%	1,398	1,448	+ 3.6%
Pending Sales	286	381	+ 33.2%	1,210	1,471	+ 21.6%
Closed Sales	256	328	+ 28.1%	1,108	1,260	+ 13.7%
Median Sales Price*	\$208,200	\$250,000	+ 20.1%	\$208,950	\$238,000	+ 13.9%
Average Sales Price*	\$234,882	\$273,025	+ 16.2%	\$237,045	\$260,300	+ 9.8%
Percent of Original List Price Received*	97.6%	101.5%	+ 4.0%	96.8%	99.8%	+ 3.1%
List to Close	96	76	- 20.8%	100	84	- 16.0%
Days on Market Until Sale	42	20	- 52.4%	43	25	- 41.9%
Cumulative Days on Market Until Sale	47	18	- 61.7%	49	26	- 46.9%
Average List Price	\$232,759	\$274,695	+ 18.0%	\$232,472	\$271,777	+ 16.9%
Inventory of Homes for Sale	632	163	- 74.2%	--	--	--
Months Supply of Inventory	2.1	0.4	- 81.0%	--	--	--

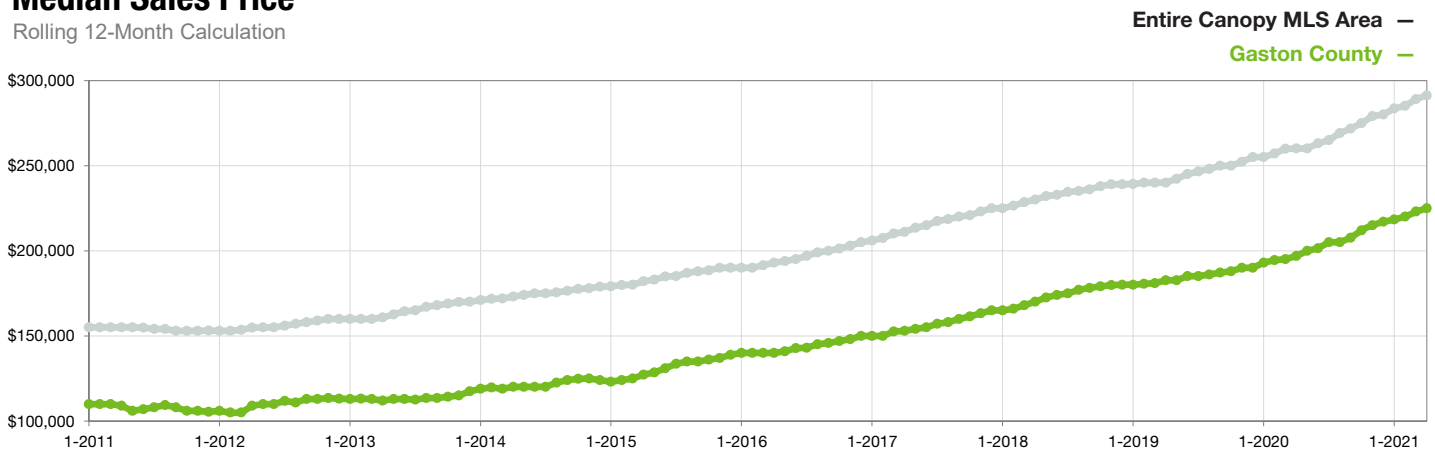
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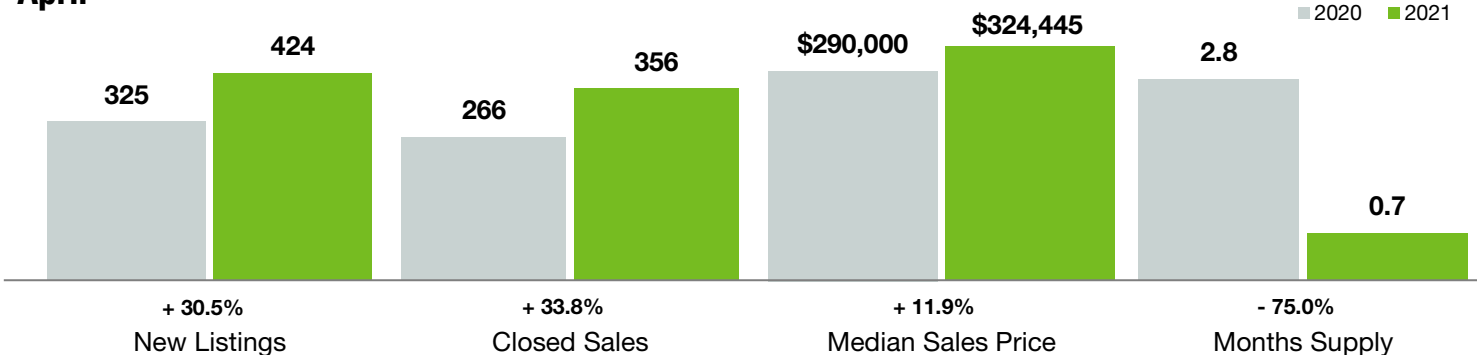
## Iredell County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	325	424	+ 30.5%	1,408	1,424	+ 1.1%
Pending Sales	262	409	+ 56.1%	1,116	1,456	+ 30.5%
Closed Sales	266	356	+ 33.8%	1,003	1,262	+ 25.8%
Median Sales Price*	\$290,000	\$324,445	+ 11.9%	\$275,827	\$316,290	+ 14.7%
Average Sales Price*	\$328,305	\$410,281	+ 25.0%	\$330,684	\$375,596	+ 13.6%
Percent of Original List Price Received*	97.3%	100.9%	+ 3.7%	96.6%	99.9%	+ 3.4%
List to Close	97	75	- 22.7%	107	85	- 20.6%
Days on Market Until Sale	46	23	- 50.0%	56	31	- 44.6%
Cumulative Days on Market Until Sale	51	23	- 54.9%	66	30	- 54.5%
Average List Price	\$379,006	\$474,924	+ 25.3%	\$383,995	\$436,928	+ 13.8%
Inventory of Homes for Sale	813	236	- 71.0%	--	--	--
Months Supply of Inventory	2.8	0.7	- 75.0%	--	--	--

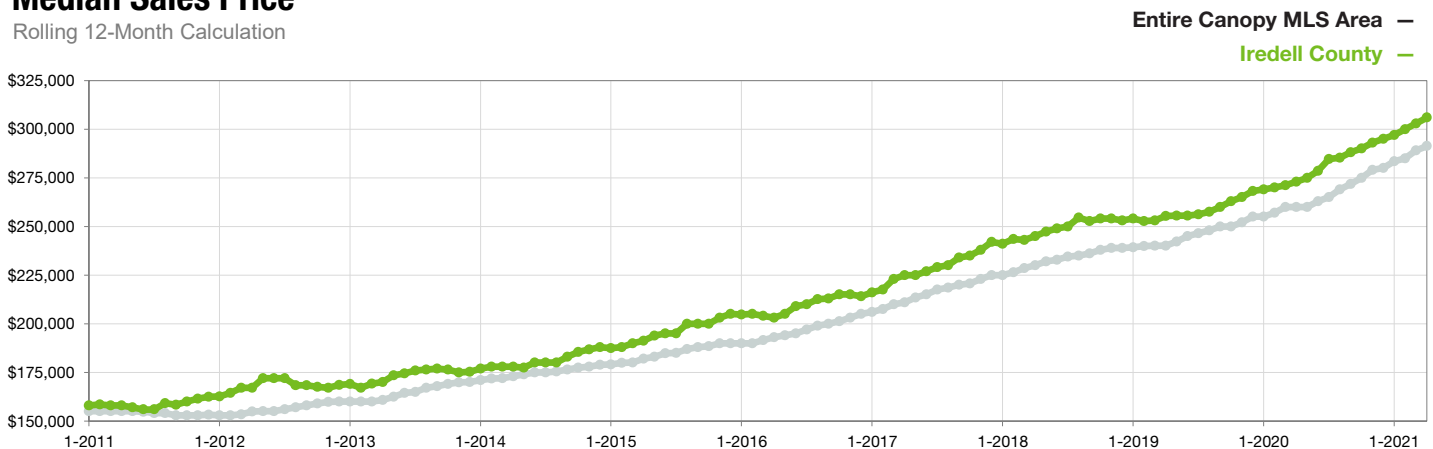
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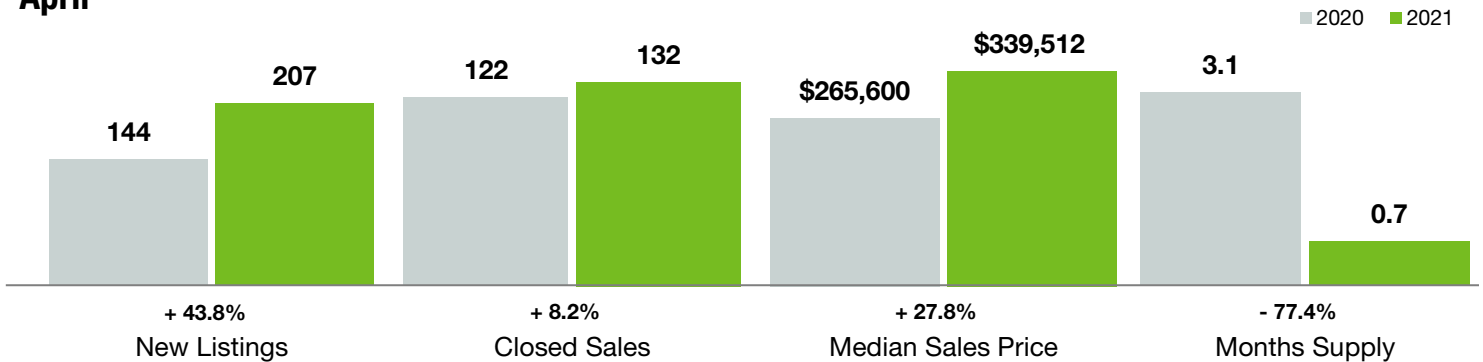
## Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	144	207	+ 43.8%	602	633	+ 5.1%
Pending Sales	130	219	+ 68.5%	489	701	+ 43.4%
Closed Sales	122	132	+ 8.2%	407	525	+ 29.0%
Median Sales Price*	\$265,600	\$339,512	+ 27.8%	\$297,000	\$325,000	+ 9.4%
Average Sales Price*	\$318,492	\$378,176	+ 18.7%	\$326,415	\$365,206	+ 11.9%
Percent of Original List Price Received*	97.1%	100.1%	+ 3.1%	96.2%	99.5%	+ 3.4%
List to Close	105	92	- 12.4%	113	95	- 15.9%
Days on Market Until Sale	55	41	- 25.5%	65	40	- 38.5%
Cumulative Days on Market Until Sale	64	40	- 37.5%	79	43	- 45.6%
Average List Price	\$379,639	\$421,239	+ 11.0%	\$359,178	\$398,766	+ 11.0%
Inventory of Homes for Sale	359	115	- 68.0%	--	--	--
Months Supply of Inventory	3.1	0.7	- 77.4%	--	--	--

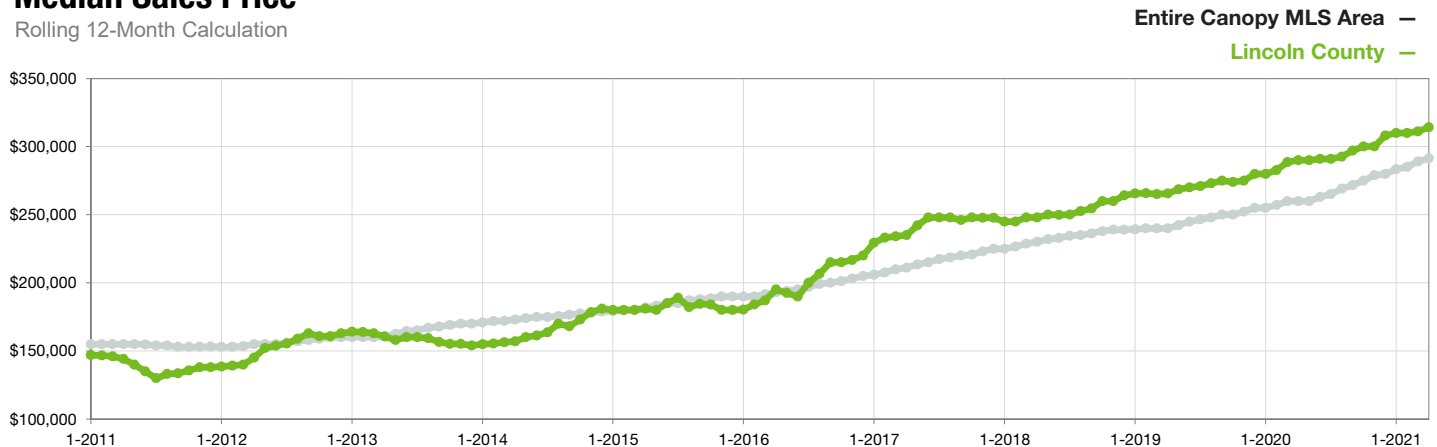
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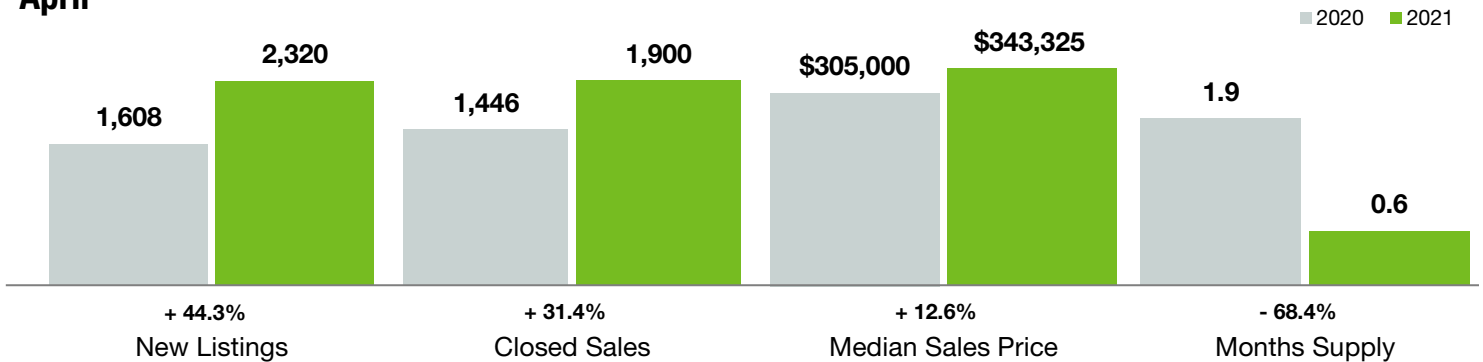
## Mecklenburg County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	1,608	<b>2,320</b>	+ 44.3%	7,728	<b>8,169</b>	+ 5.7%
Pending Sales	1,294	<b>2,156</b>	+ 66.6%	6,486	<b>8,011</b>	+ 23.5%
Closed Sales	1,446	<b>1,900</b>	+ 31.4%	5,951	<b>6,756</b>	+ 13.5%
Median Sales Price*	\$305,000	<b>\$343,325</b>	+ 12.6%	\$284,900	<b>\$330,000</b>	+ 15.8%
Average Sales Price*	\$377,950	<b>\$431,447</b>	+ 14.2%	\$353,559	<b>\$416,065</b>	+ 17.7%
Percent of Original List Price Received*	98.4%	<b>101.4%</b>	+ 3.0%	97.6%	<b>100.3%</b>	+ 2.8%
List to Close	86	<b>74</b>	- 14.0%	91	<b>80</b>	- 12.1%
Days on Market Until Sale	32	<b>20</b>	- 37.5%	39	<b>25</b>	- 35.9%
Cumulative Days on Market Until Sale	38	<b>22</b>	- 42.1%	47	<b>28</b>	- 40.4%
Average List Price	\$367,573	<b>\$478,765</b>	+ 30.3%	\$390,938	<b>\$455,902</b>	+ 16.6%
Inventory of Homes for Sale	3,306	<b>1,254</b>	- 62.1%	--	--	--
Months Supply of Inventory	1.9	<b>0.6</b>	- 68.4%	--	--	--

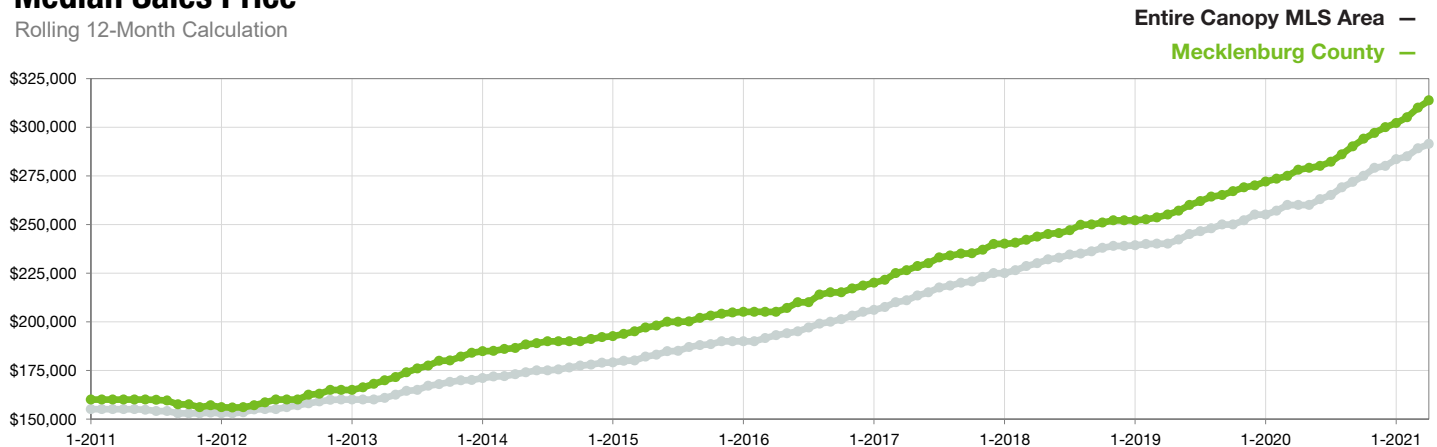
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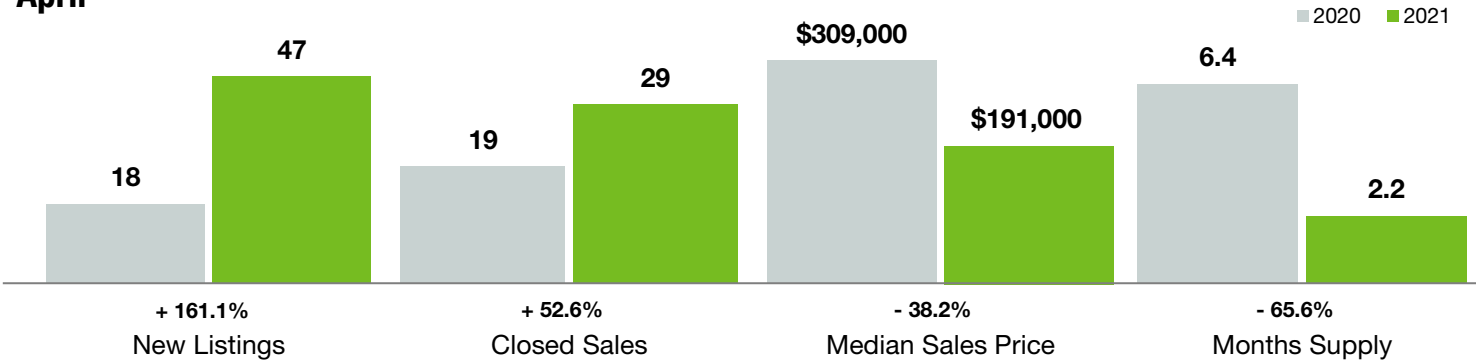
## Montgomery County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	18	47	+ 161.1%	113	136	+ 20.4%
Pending Sales	25	32	+ 28.0%	81	124	+ 53.1%
Closed Sales	19	29	+ 52.6%	66	108	+ 63.6%
Median Sales Price*	\$309,000	\$191,000	- 38.2%	\$175,750	\$166,000	- 5.5%
Average Sales Price*	\$284,289	\$266,834	- 6.1%	\$256,180	\$260,217	+ 1.6%
Percent of Original List Price Received*	92.9%	89.3%	- 3.9%	90.4%	90.7%	+ 0.3%
List to Close	200	88	- 56.0%	176	142	- 19.3%
Days on Market Until Sale	146	49	- 66.4%	127	94	- 26.0%
Cumulative Days on Market Until Sale	171	65	- 62.0%	151	105	- 30.5%
Average List Price	\$451,947	\$389,263	- 13.9%	\$309,666	\$330,598	+ 6.8%
Inventory of Homes for Sale	161	70	- 56.5%	--	--	--
Months Supply of Inventory	6.4	2.2	- 65.6%	--	--	--

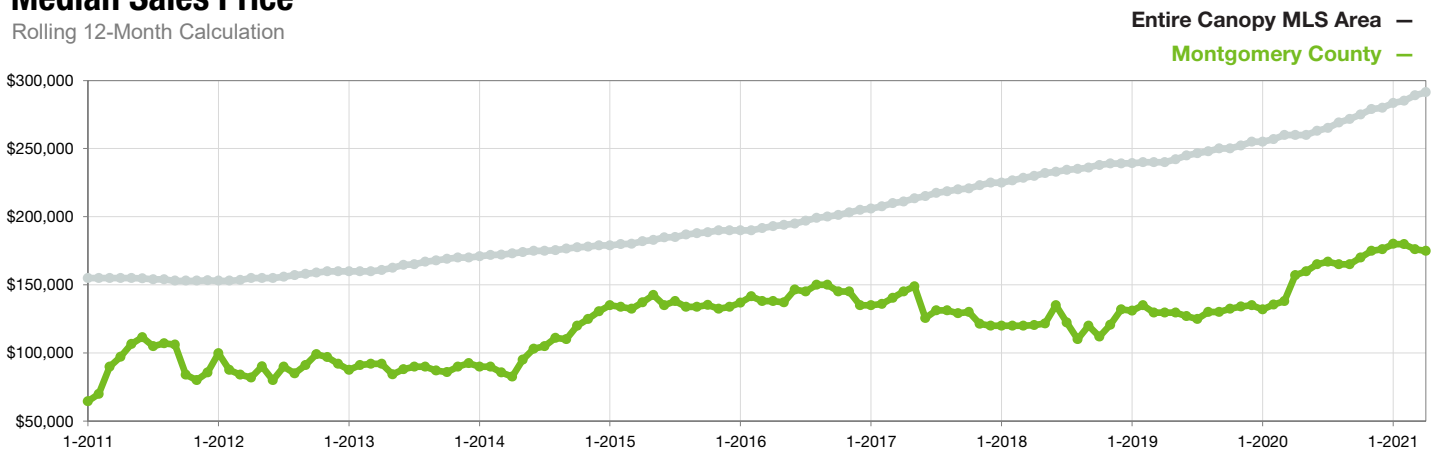
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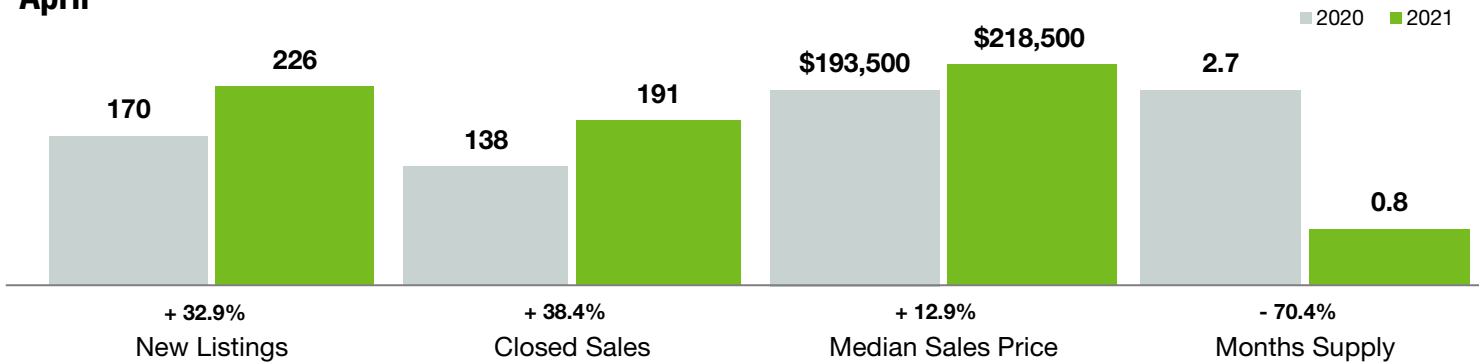
## Rowan County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	170	226	+ 32.9%	748	752	+ 0.5%
Pending Sales	142	205	+ 44.4%	595	741	+ 24.5%
Closed Sales	138	191	+ 38.4%	469	681	+ 45.2%
Median Sales Price*	\$193,500	\$218,500	+ 12.9%	\$182,000	\$215,000	+ 18.1%
Average Sales Price*	\$210,235	\$238,590	+ 13.5%	\$199,280	\$233,184	+ 17.0%
Percent of Original List Price Received*	97.4%	99.2%	+ 1.8%	95.5%	98.6%	+ 3.2%
List to Close	89	69	- 22.5%	97	84	- 13.4%
Days on Market Until Sale	37	19	- 48.6%	49	24	- 51.0%
Cumulative Days on Market Until Sale	49	20	- 59.2%	54	27	- 50.0%
Average List Price	\$200,437	\$247,774	+ 23.6%	\$210,782	\$241,937	+ 14.8%
Inventory of Homes for Sale	383	141	- 63.2%	--	--	--
Months Supply of Inventory	2.7	0.8	- 70.4%	--	--	--

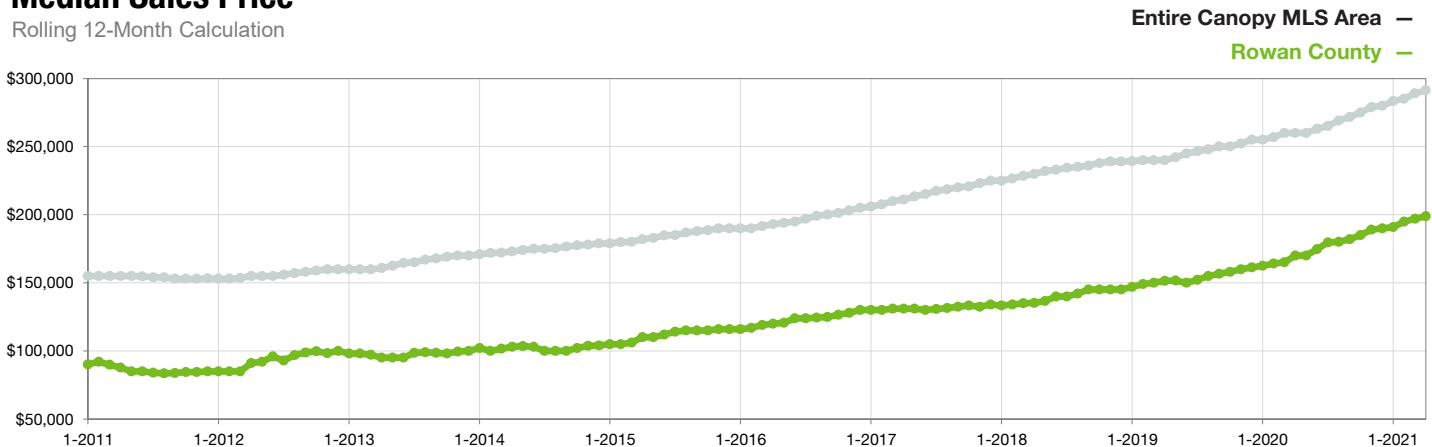
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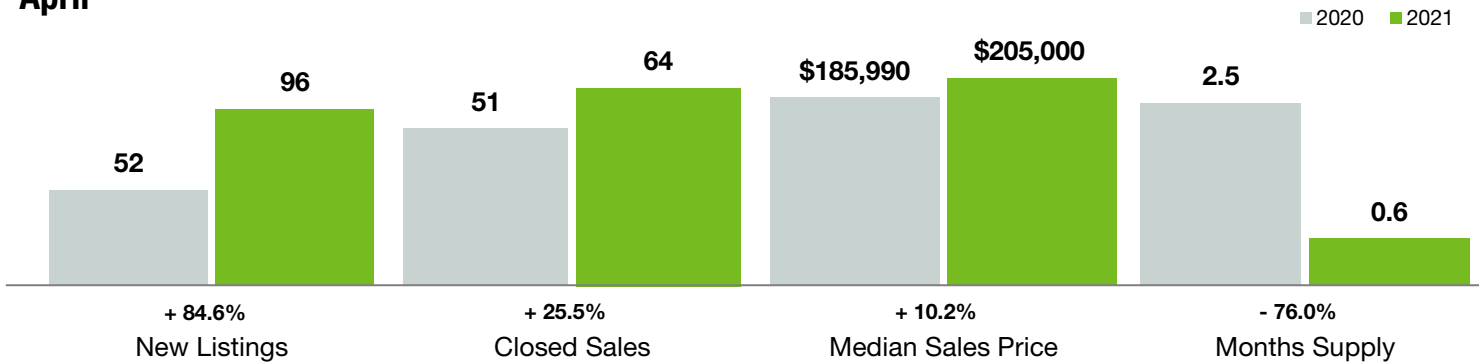
## Stanly County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	52	96	+ 84.6%	265	297	+ 12.1%
Pending Sales	64	95	+ 48.4%	235	307	+ 30.6%
Closed Sales	51	64	+ 25.5%	216	252	+ 16.7%
Median Sales Price*	\$185,990	\$205,000	+ 10.2%	\$176,990	\$190,750	+ 7.8%
Average Sales Price*	\$203,081	\$231,162	+ 13.8%	\$191,635	\$219,046	+ 14.3%
Percent of Original List Price Received*	96.7%	99.8%	+ 3.2%	95.3%	98.2%	+ 3.0%
List to Close	103	74	- 28.2%	117	81	- 30.8%
Days on Market Until Sale	44	33	- 25.0%	58	38	- 34.5%
Cumulative Days on Market Until Sale	68	32	- 52.9%	73	38	- 47.9%
Average List Price	\$239,992	\$273,657	+ 14.0%	\$217,666	\$246,866	+ 13.4%
Inventory of Homes for Sale	155	48	- 69.0%	--	--	--
Months Supply of Inventory	2.5	0.6	- 76.0%	--	--	--

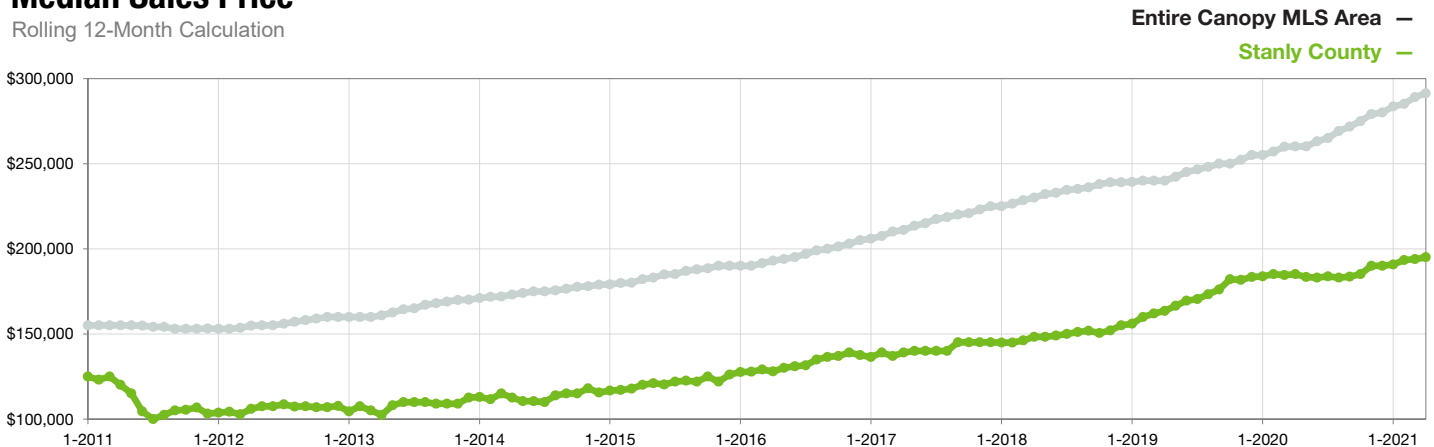
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### April



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for April 2021

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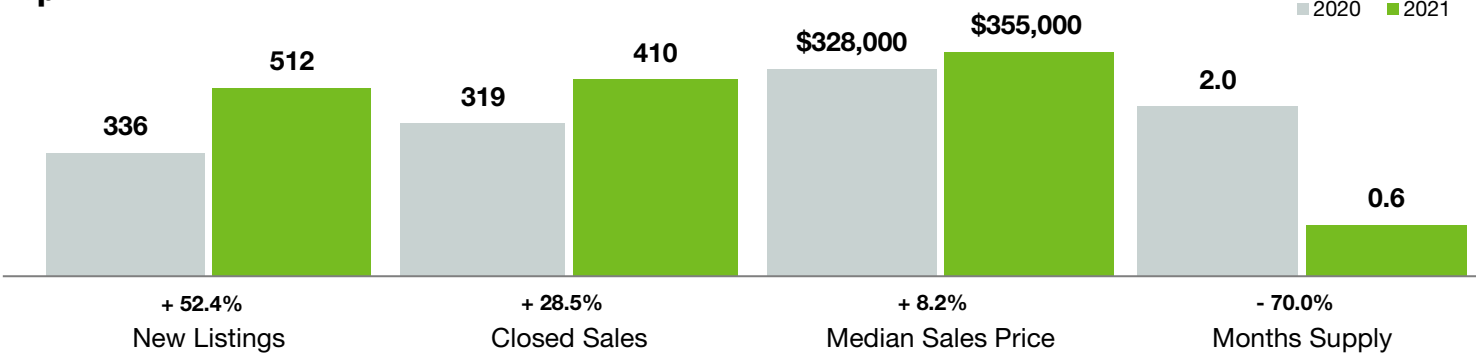
## Union County

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	336	512	+ 52.4%	1,727	1,812	+ 4.9%
Pending Sales	327	471	+ 44.0%	1,466	1,751	+ 19.4%
Closed Sales	319	410	+ 28.5%	1,219	1,333	+ 9.4%
Median Sales Price*	\$328,000	\$355,000	+ 8.2%	\$313,500	\$350,000	+ 11.6%
Average Sales Price*	\$386,551	\$432,019	+ 11.8%	\$357,335	\$416,530	+ 16.6%
Percent of Original List Price Received*	97.8%	101.9%	+ 4.2%	97.3%	100.7%	+ 3.5%
List to Close	86	71	- 17.4%	97	77	- 20.6%
Days on Market Until Sale	39	12	- 69.2%	48	22	- 54.2%
Cumulative Days on Market Until Sale	50	15	- 70.0%	57	24	- 57.9%
Average List Price	\$414,591	\$486,413	+ 17.3%	\$415,693	\$446,436	+ 7.4%
Inventory of Homes for Sale	736	254	- 65.5%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--

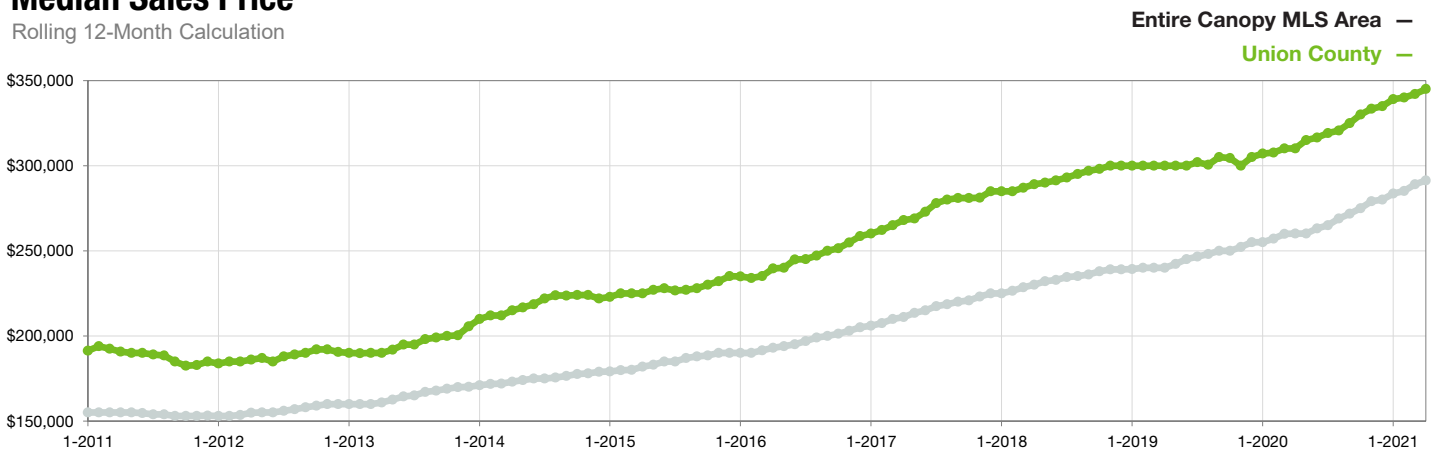
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### April



### Median Sales Price

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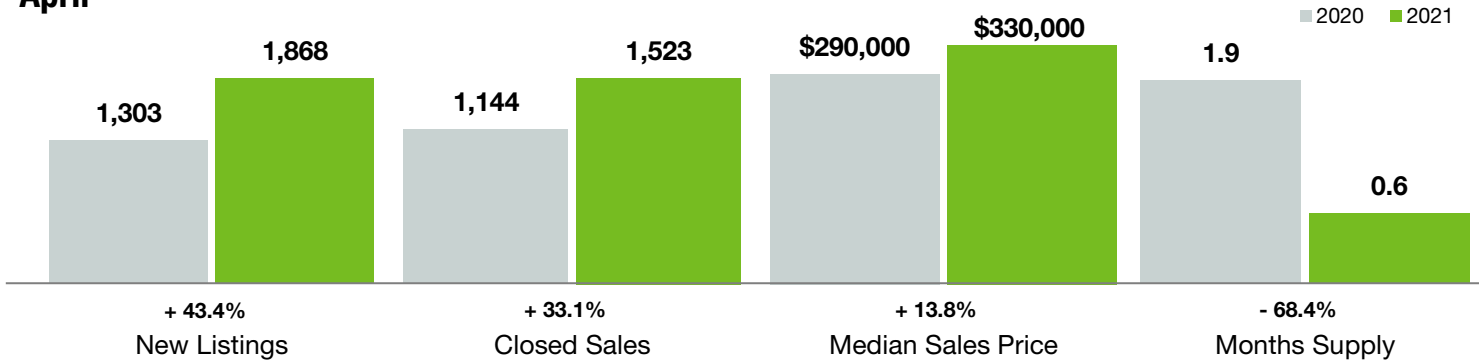
## City of Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	1,303	<b>1,868</b>	+ 43.4%	6,242	<b>6,642</b>	+ 6.4%
Pending Sales	1,040	<b>1,738</b>	+ 67.1%	5,209	<b>6,523</b>	+ 25.2%
Closed Sales	1,144	<b>1,523</b>	+ 33.1%	4,745	<b>5,380</b>	+ 13.4%
Median Sales Price*	\$290,000	<b>\$330,000</b>	+ 13.8%	\$270,000	<b>\$315,000</b>	+ 16.7%
Average Sales Price*	\$373,078	<b>\$428,797</b>	+ 14.9%	\$343,856	<b>\$406,911</b>	+ 18.3%
Percent of Original List Price Received*	98.5%	<b>101.2%</b>	+ 2.7%	97.8%	<b>100.2%</b>	+ 2.5%
List to Close	86	<b>74</b>	- 14.0%	89	<b>79</b>	- 11.2%
Days on Market Until Sale	29	<b>20</b>	- 31.0%	36	<b>24</b>	- 33.3%
Cumulative Days on Market Until Sale	35	<b>23</b>	- 34.3%	44	<b>28</b>	- 36.4%
Average List Price	\$361,775	<b>\$472,227</b>	+ 30.5%	\$385,655	<b>\$449,790</b>	+ 16.6%
Inventory of Homes for Sale	2,554	<b>1,030</b>	- 59.7%	--	--	--
Months Supply of Inventory	1.9	<b>0.6</b>	- 68.4%	--	--	--

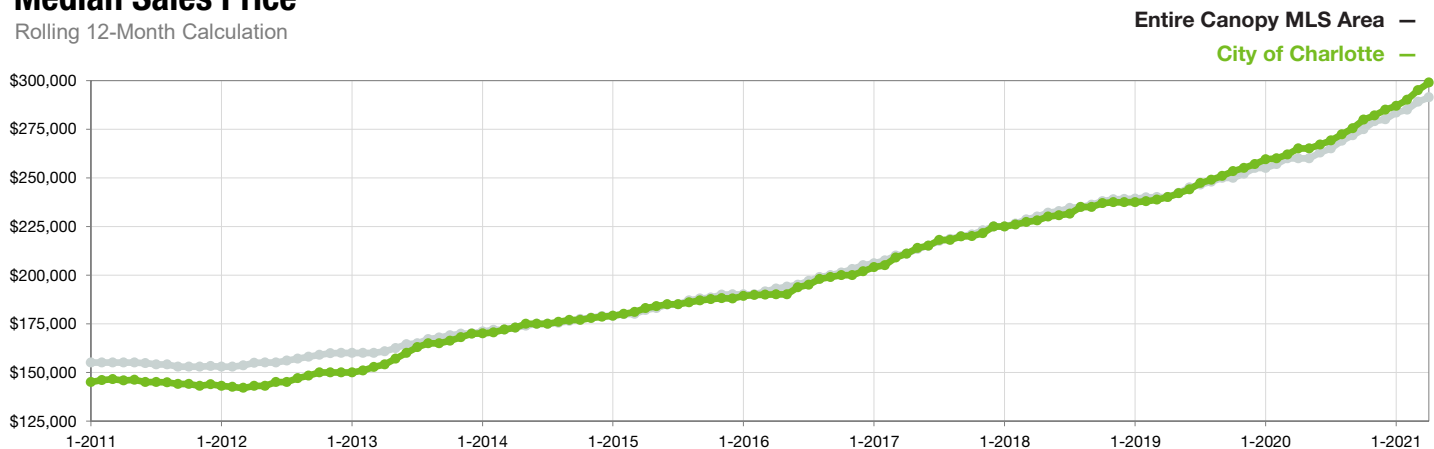
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### April



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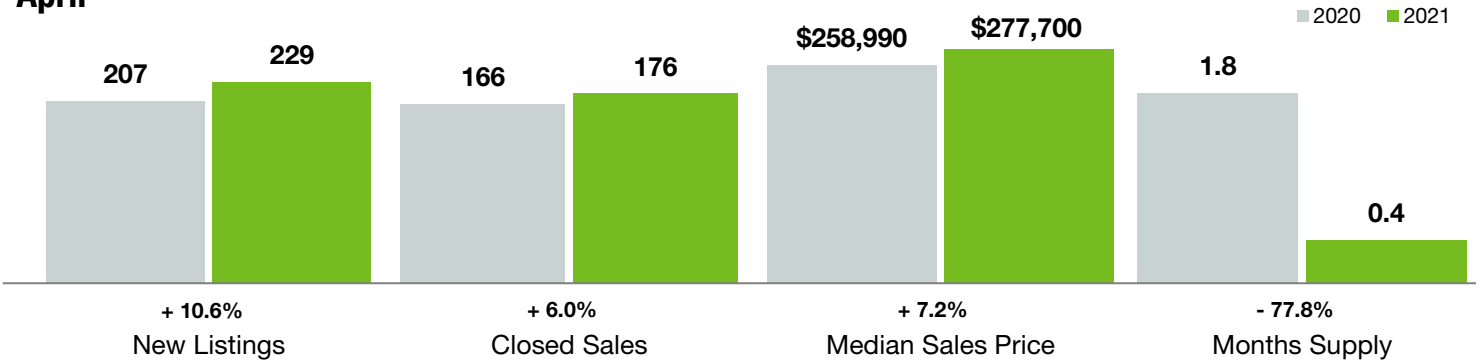
## Concord

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	207	229	+ 10.6%	916	776	- 15.3%
Pending Sales	172	210	+ 22.1%	775	765	- 1.3%
Closed Sales	166	176	+ 6.0%	691	706	+ 2.2%
Median Sales Price*	\$258,990	\$277,700	+ 7.2%	\$259,750	\$285,500	+ 9.9%
Average Sales Price*	\$276,361	\$329,711	+ 19.3%	\$276,823	\$309,386	+ 11.8%
Percent of Original List Price Received*	98.0%	101.5%	+ 3.6%	97.4%	100.2%	+ 2.9%
List to Close	82	56	- 31.7%	98	71	- 27.6%
Days on Market Until Sale	38	13	- 65.8%	46	20	- 56.5%
Cumulative Days on Market Until Sale	47	12	- 74.5%	58	20	- 65.5%
Average List Price	\$299,091	\$351,510	+ 17.5%	\$299,306	\$326,658	+ 9.1%
Inventory of Homes for Sale	343	83	- 75.8%	--	--	--
Months Supply of Inventory	1.8	0.4	- 77.8%	--	--	--

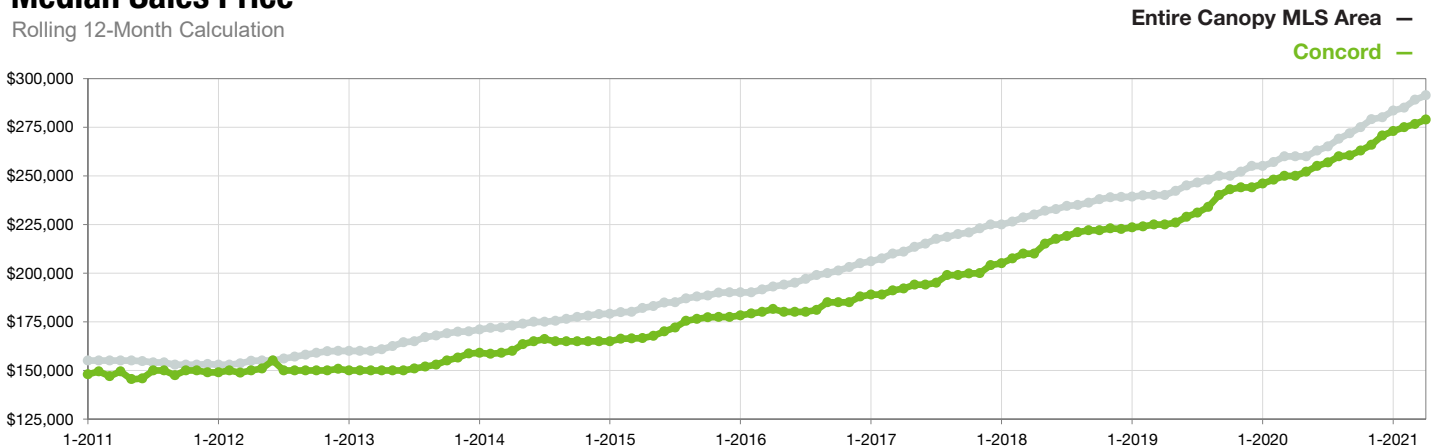
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### April



### Median Sales Price

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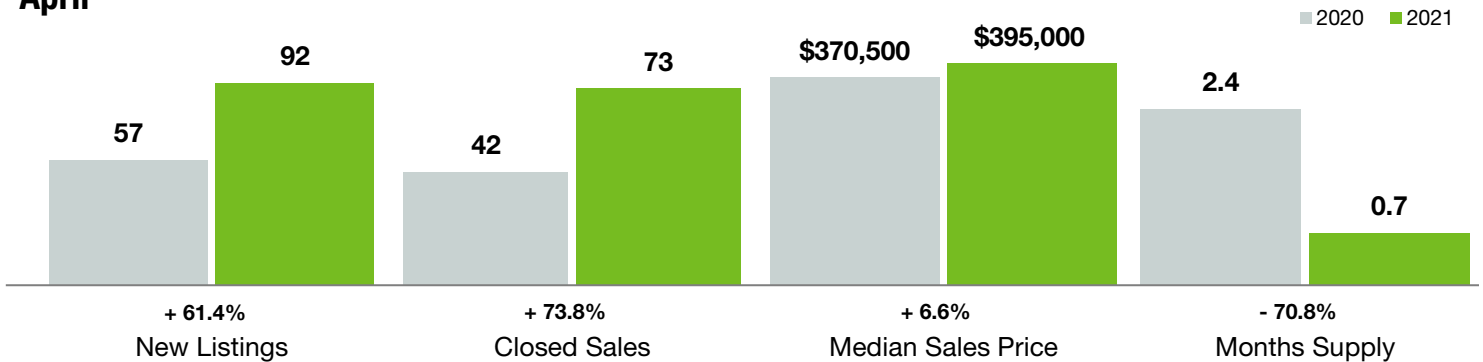
## Cornelius

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	57	92	+ 61.4%	265	315	+ 18.9%
Pending Sales	41	90	+ 119.5%	211	301	+ 42.7%
Closed Sales	42	73	+ 73.8%	233	270	+ 15.9%
Median Sales Price*	\$370,500	\$395,000	+ 6.6%	\$311,000	\$377,913	+ 21.5%
Average Sales Price*	\$499,847	\$536,149	+ 7.3%	\$475,270	\$583,277	+ 22.7%
Percent of Original List Price Received*	97.7%	101.6%	+ 4.0%	97.1%	99.9%	+ 2.9%
List to Close	91	57	- 37.4%	92	75	- 18.5%
Days on Market Until Sale	45	11	- 75.6%	44	28	- 36.4%
Cumulative Days on Market Until Sale	59	12	- 79.7%	61	34	- 44.3%
Average List Price	\$512,844	\$700,893	+ 36.7%	\$504,226	\$676,479	+ 34.2%
Inventory of Homes for Sale	168	60	- 64.3%	--	--	--
Months Supply of Inventory	2.4	0.7	- 70.8%	--	--	--

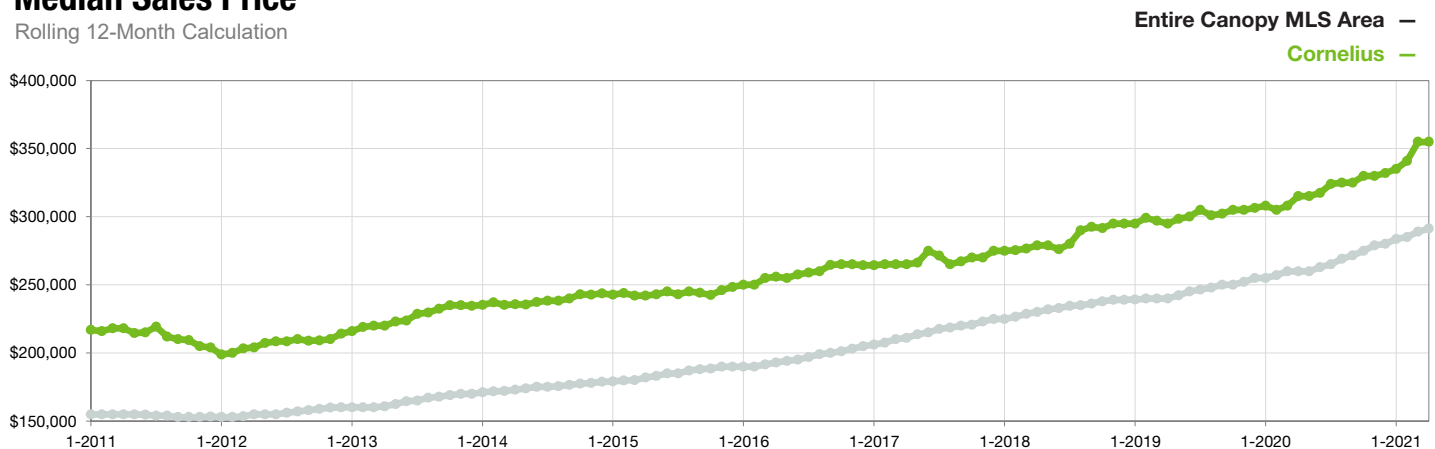
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# Local Market Update for April 2021

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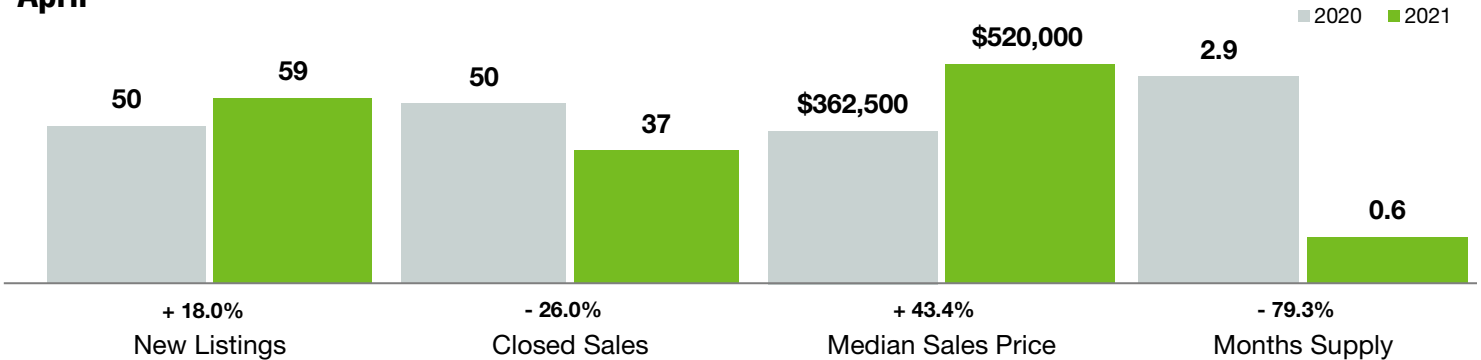
## Davidson

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	50	59	+ 18.0%	234	178	- 23.9%
Pending Sales	46	53	+ 15.2%	216	168	- 22.2%
Closed Sales	50	37	- 26.0%	180	184	+ 2.2%
Median Sales Price*	\$362,500	\$520,000	+ 43.4%	\$385,500	\$469,281	+ 21.7%
Average Sales Price*	\$478,756	\$588,282	+ 22.9%	\$445,896	\$562,929	+ 26.2%
Percent of Original List Price Received*	96.4%	101.5%	+ 5.3%	95.6%	100.0%	+ 4.6%
List to Close	103	69	- 33.0%	120	104	- 13.3%
Days on Market Until Sale	64	36	- 43.8%	74	45	- 39.2%
Cumulative Days on Market Until Sale	69	39	- 43.5%	80	39	- 51.3%
Average List Price	\$416,036	\$625,457	+ 50.3%	\$509,869	\$591,568	+ 16.0%
Inventory of Homes for Sale	139	36	- 74.1%	--	--	--
Months Supply of Inventory	2.9	0.6	- 79.3%	--	--	--

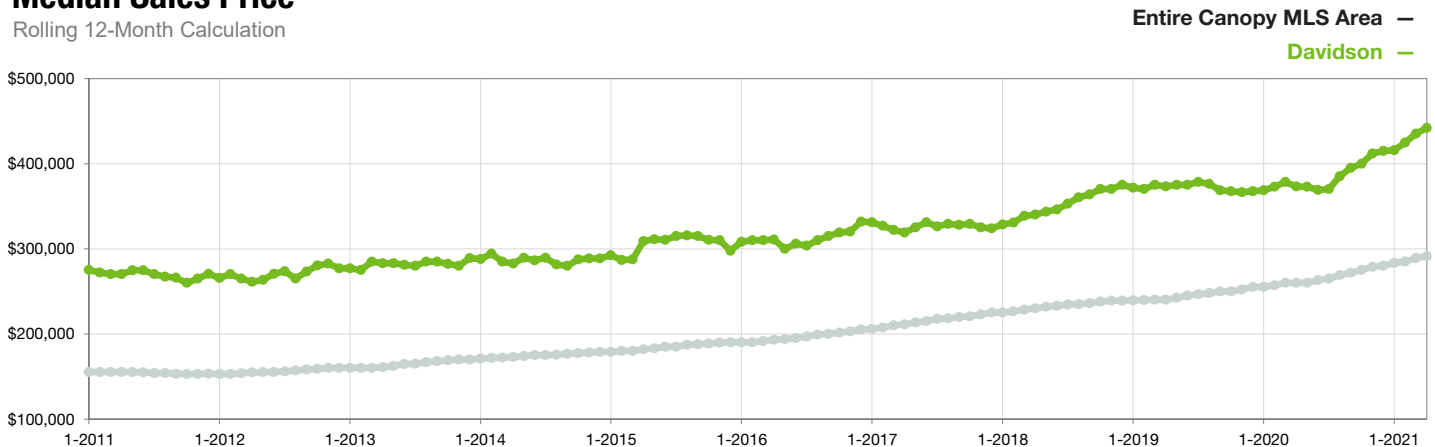
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### April



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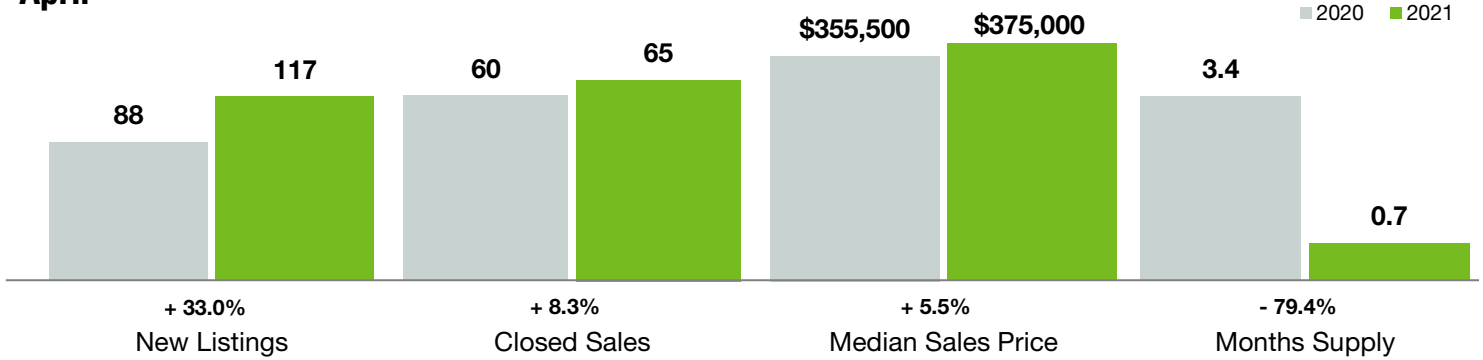
## Denver

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	88	117	+ 33.0%	323	333	+ 3.1%
Pending Sales	65	115	+ 76.9%	261	348	+ 33.3%
Closed Sales	60	65	+ 8.3%	218	275	+ 26.1%
Median Sales Price*	\$355,500	\$375,000	+ 5.5%	\$355,000	\$367,000	+ 3.4%
Average Sales Price*	\$406,879	\$460,654	+ 13.2%	\$412,738	\$474,671	+ 15.0%
Percent of Original List Price Received*	97.6%	100.2%	+ 2.7%	96.5%	99.5%	+ 3.1%
List to Close	117	92	- 21.4%	129	102	- 20.9%
Days on Market Until Sale	73	44	- 39.7%	80	45	- 43.8%
Cumulative Days on Market Until Sale	78	40	- 48.7%	92	47	- 48.9%
Average List Price	\$408,333	\$490,314	+ 20.1%	\$434,119	\$495,992	+ 14.3%
Inventory of Homes for Sale	202	60	- 70.3%	--	--	--
Months Supply of Inventory	3.4	0.7	- 79.4%	--	--	--

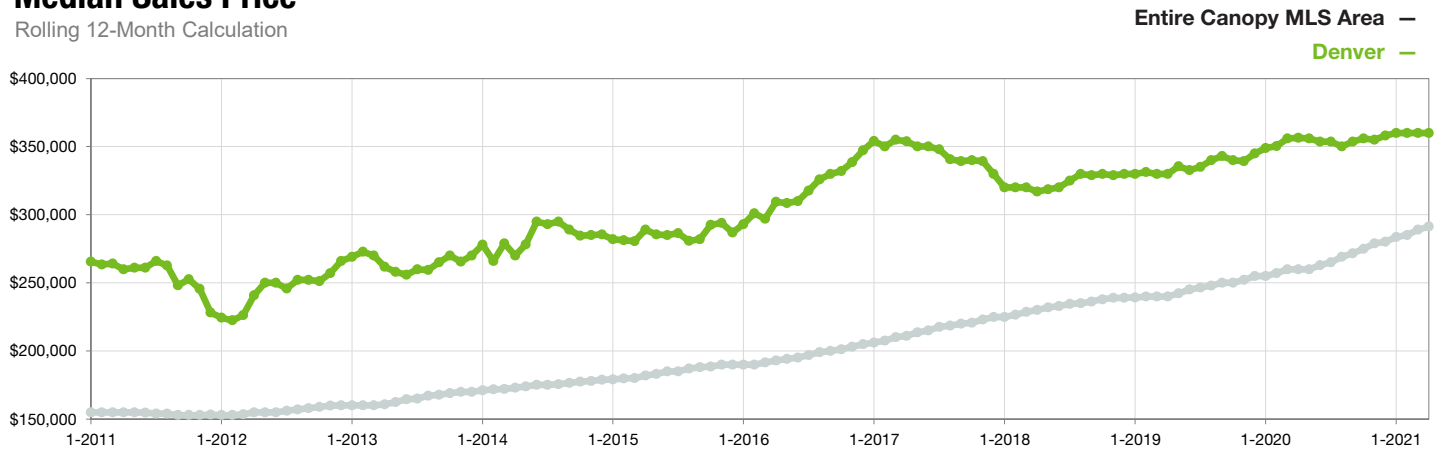
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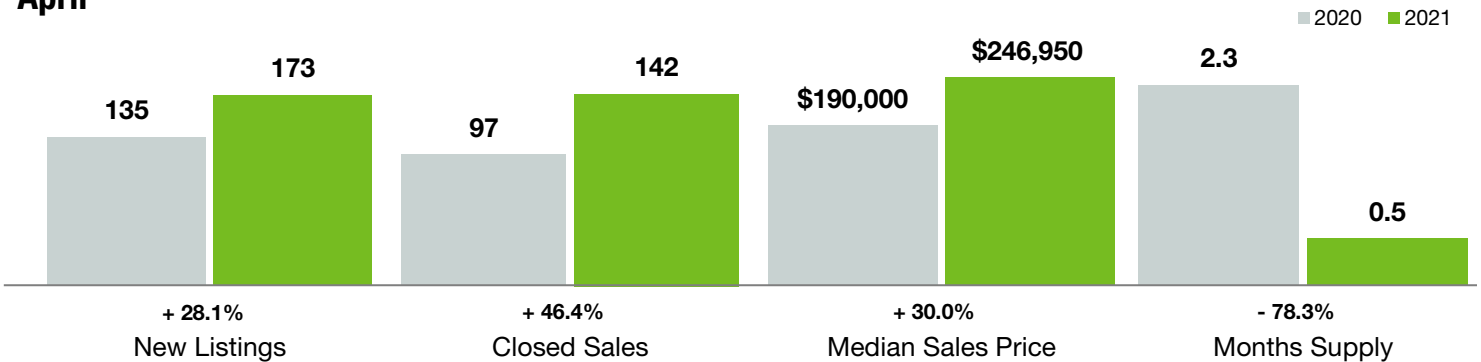
## Gastonia

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	135	173	+ 28.1%	623	565	- 9.3%
Pending Sales	115	157	+ 36.5%	492	562	+ 14.2%
Closed Sales	97	142	+ 46.4%	426	512	+ 20.2%
Median Sales Price*	\$190,000	\$246,950	+ 30.0%	\$190,000	\$215,000	+ 13.2%
Average Sales Price*	\$211,053	\$240,211	+ 13.8%	\$205,244	\$224,094	+ 9.2%
Percent of Original List Price Received*	96.5%	101.6%	+ 5.3%	96.2%	99.1%	+ 3.0%
List to Close	87	81	- 6.9%	89	78	- 12.4%
Days on Market Until Sale	32	24	- 25.0%	38	26	- 31.6%
Cumulative Days on Market Until Sale	38	24	- 36.8%	44	26	- 40.9%
Average List Price	\$209,133	\$246,590	+ 17.9%	\$200,246	\$231,351	+ 15.5%
Inventory of Homes for Sale	285	81	- 71.6%	--	--	--
Months Supply of Inventory	2.3	0.5	- 78.3%	--	--	--

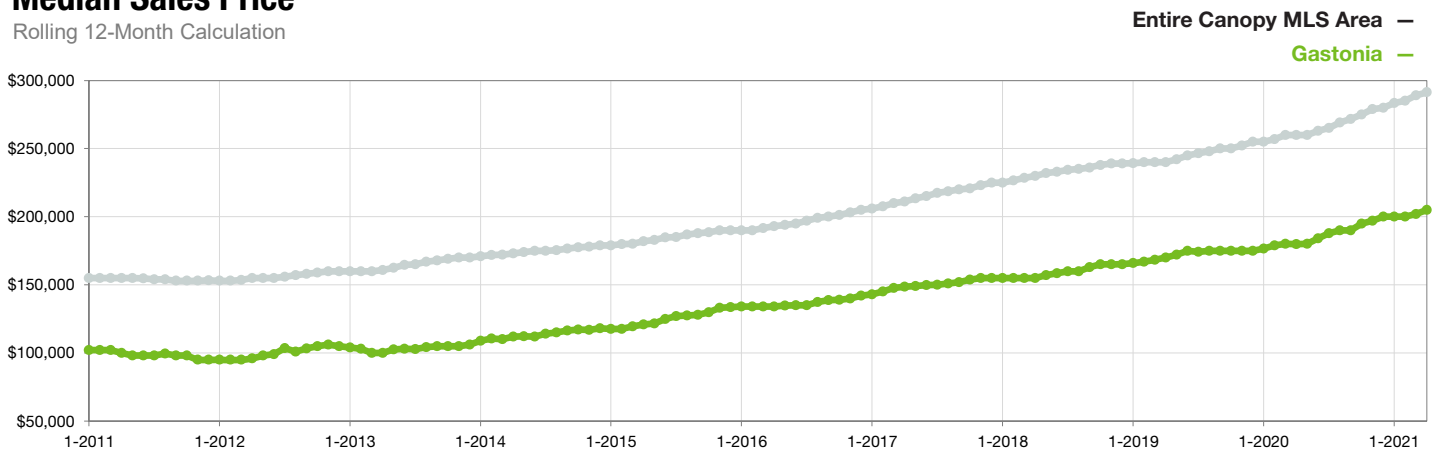
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### April



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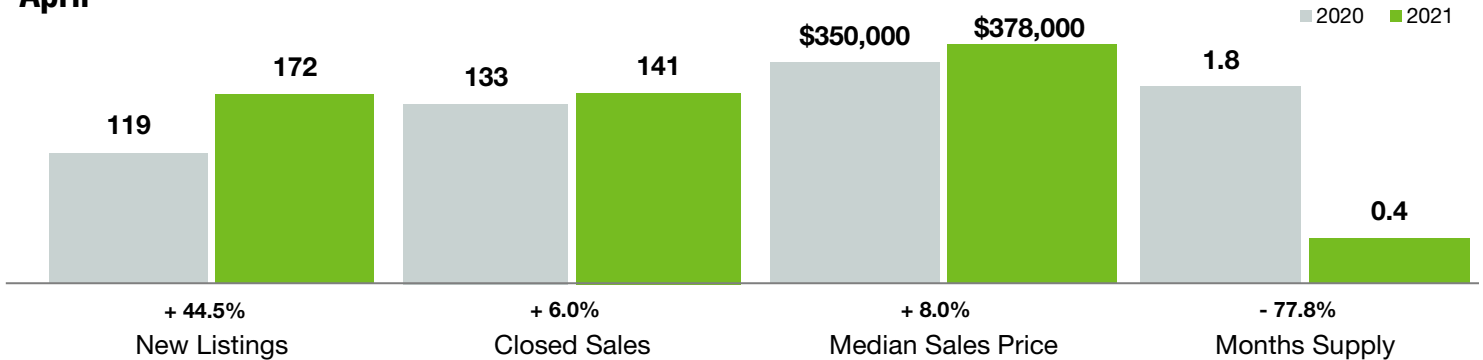
## Huntersville

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	119	172	+ 44.5%	579	575	- 0.7%
Pending Sales	101	157	+ 55.4%	516	570	+ 10.5%
Closed Sales	133	141	+ 6.0%	462	511	+ 10.6%
Median Sales Price*	\$350,000	\$378,000	+ 8.0%	\$338,250	\$375,000	+ 10.9%
Average Sales Price*	\$376,017	\$409,697	+ 9.0%	\$376,238	\$406,413	+ 8.0%
Percent of Original List Price Received*	97.8%	102.2%	+ 4.5%	96.8%	101.1%	+ 4.4%
List to Close	84	81	- 3.6%	104	86	- 17.3%
Days on Market Until Sale	35	15	- 57.1%	55	24	- 56.4%
Cumulative Days on Market Until Sale	51	18	- 64.7%	68	24	- 64.7%
Average List Price	\$354,546	\$456,392	+ 28.7%	\$388,109	\$437,852	+ 12.8%
Inventory of Homes for Sale	255	70	- 72.5%	--	--	--
Months Supply of Inventory	1.8	0.4	- 77.8%	--	--	--

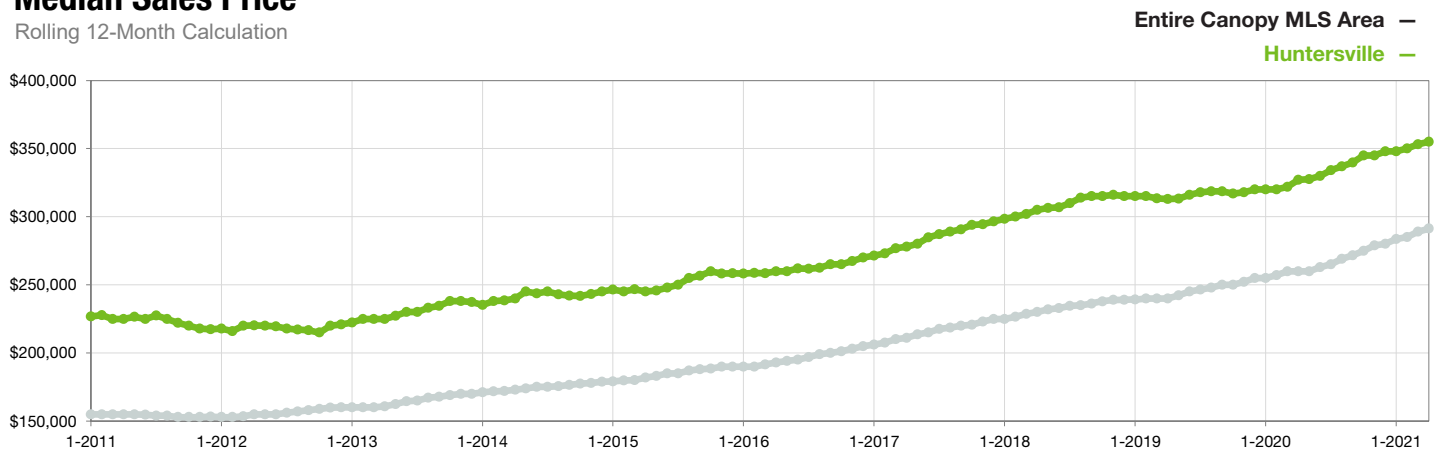
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### April



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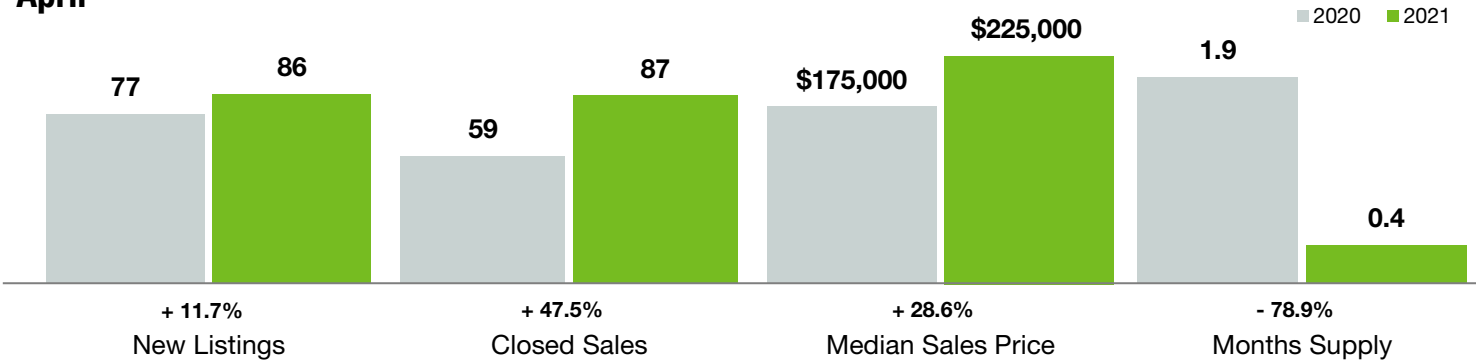
## Kannapolis

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	77	86	+ 11.7%	331	324	- 2.1%
Pending Sales	66	83	+ 25.8%	256	328	+ 28.1%
Closed Sales	59	87	+ 47.5%	230	298	+ 29.6%
Median Sales Price*	\$175,000	\$225,000	+ 28.6%	\$170,900	\$210,500	+ 23.2%
Average Sales Price*	\$195,530	\$221,217	+ 13.1%	\$190,827	\$227,559	+ 19.2%
Percent of Original List Price Received*	97.1%	98.3%	+ 1.2%	96.3%	97.9%	+ 1.7%
List to Close	73	58	- 20.5%	79	63	- 20.3%
Days on Market Until Sale	26	16	- 38.5%	35	17	- 51.4%
Cumulative Days on Market Until Sale	28	14	- 50.0%	41	18	- 56.1%
Average List Price	\$201,577	\$260,035	+ 29.0%	\$214,414	\$228,927	+ 6.8%
Inventory of Homes for Sale	136	30	- 77.9%	--	--	--
Months Supply of Inventory	1.9	0.4	- 78.9%	--	--	--

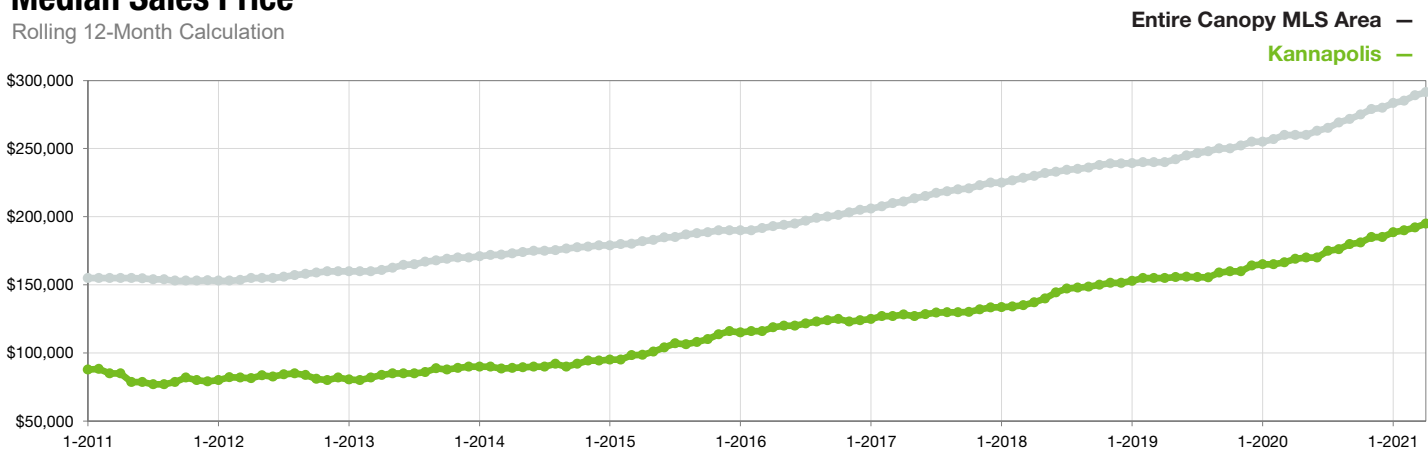
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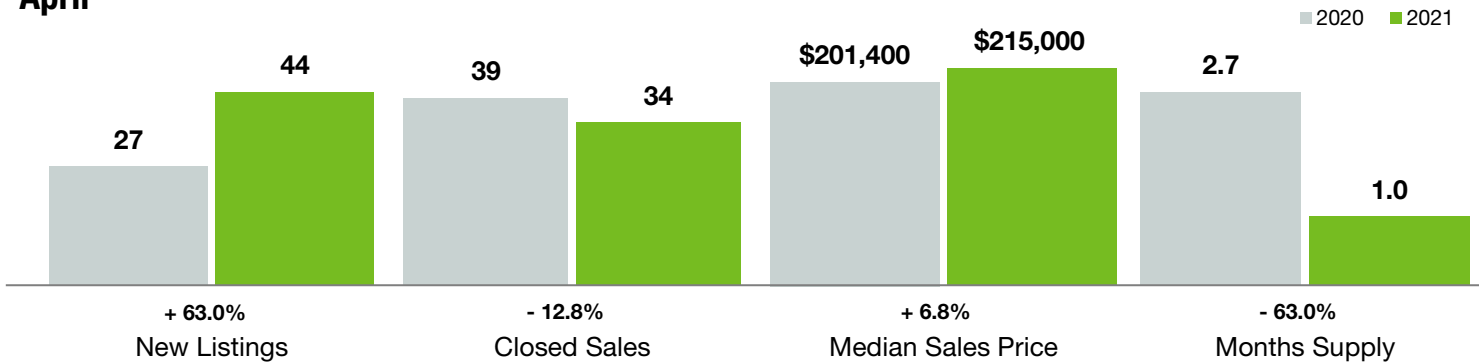
## Lincolnton

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	27	44	+ 63.0%	164	163	- 0.6%
Pending Sales	40	48	+ 20.0%	138	178	+ 29.0%
Closed Sales	39	34	- 12.8%	118	137	+ 16.1%
Median Sales Price*	\$201,400	\$215,000	+ 6.8%	\$191,000	\$215,000	+ 12.6%
Average Sales Price*	\$206,156	\$254,925	+ 23.7%	\$199,423	\$232,158	+ 16.4%
Percent of Original List Price Received*	96.1%	98.1%	+ 2.1%	95.9%	98.3%	+ 2.5%
List to Close	86	66	- 23.3%	97	71	- 26.8%
Days on Market Until Sale	40	27	- 32.5%	51	25	- 51.0%
Cumulative Days on Market Until Sale	52	32	- 38.5%	59	29	- 50.8%
Average List Price	\$266,515	\$281,452	+ 5.6%	\$230,977	\$251,604	+ 8.9%
Inventory of Homes for Sale	91	38	- 58.2%	--	--	--
Months Supply of Inventory	2.7	1.0	- 63.0%	--	--	--

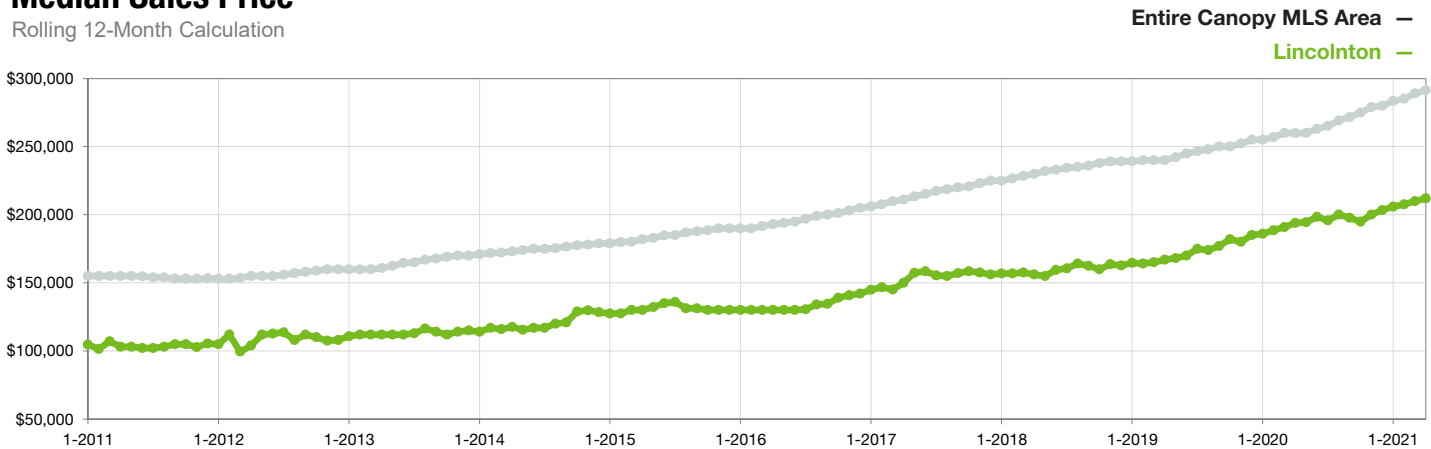
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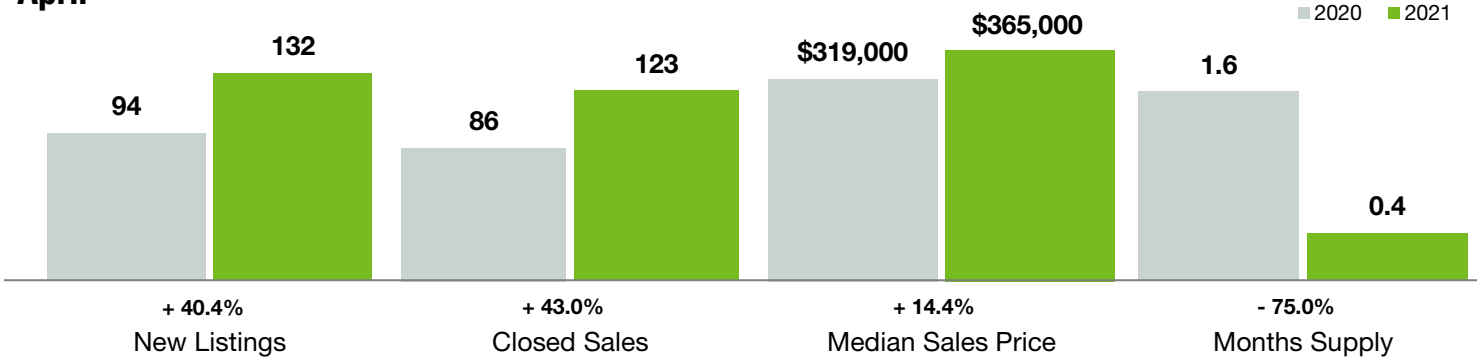
## Matthews

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	94	132	+ 40.4%	443	450	+ 1.6%
Pending Sales	83	123	+ 48.2%	386	427	+ 10.6%
Closed Sales	86	123	+ 43.0%	350	389	+ 11.1%
Median Sales Price*	\$319,000	\$365,000	+ 14.4%	\$314,000	\$354,285	+ 12.8%
Average Sales Price*	\$328,274	\$407,269	+ 24.1%	\$346,921	\$411,575	+ 18.6%
Percent of Original List Price Received*	98.6%	103.2%	+ 4.7%	97.7%	101.6%	+ 4.0%
List to Close	82	73	- 11.0%	90	78	- 13.3%
Days on Market Until Sale	30	15	- 50.0%	38	20	- 47.4%
Cumulative Days on Market Until Sale	38	17	- 55.3%	46	20	- 56.5%
Average List Price	\$379,020	\$450,959	+ 19.0%	\$369,140	\$422,191	+ 14.4%
Inventory of Homes for Sale	160	45	- 71.9%	--	--	--
Months Supply of Inventory	1.6	0.4	- 75.0%	--	--	--

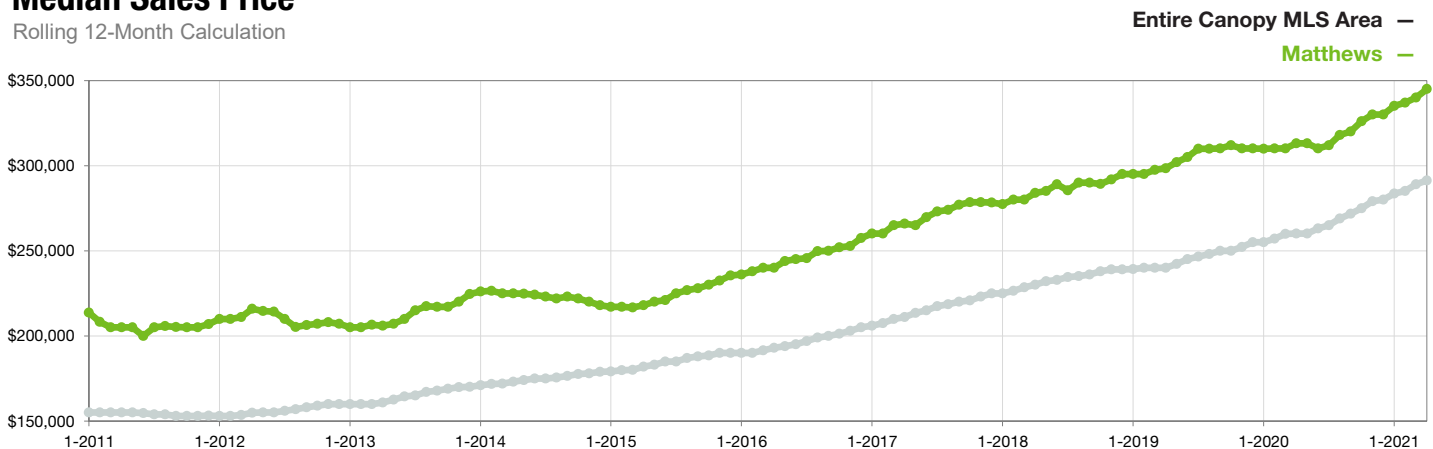
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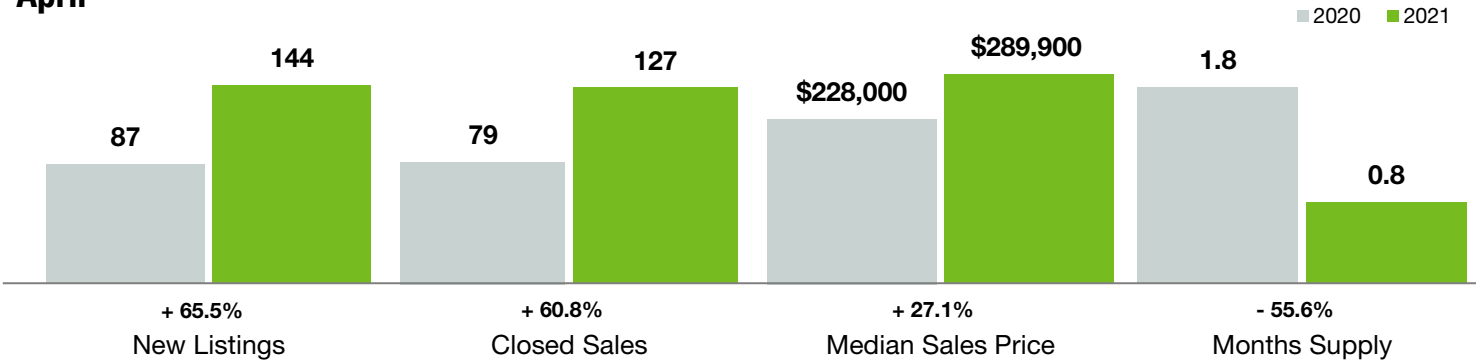
## Monroe

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	87	144	+ 65.5%	454	600	+ 32.2%
Pending Sales	83	138	+ 66.3%	375	574	+ 53.1%
Closed Sales	79	127	+ 60.8%	319	381	+ 19.4%
Median Sales Price*	\$228,000	\$289,900	+ 27.1%	\$240,000	\$275,822	+ 14.9%
Average Sales Price*	\$258,977	\$296,695	+ 14.6%	\$252,668	\$286,619	+ 13.4%
Percent of Original List Price Received*	98.7%	100.8%	+ 2.1%	98.1%	100.2%	+ 2.1%
List to Close	73	81	+ 11.0%	86	75	- 12.8%
Days on Market Until Sale	29	15	- 48.3%	39	19	- 51.3%
Cumulative Days on Market Until Sale	41	19	- 53.7%	47	22	- 53.2%
Average List Price	\$269,501	\$350,335	+ 30.0%	\$268,186	\$319,626	+ 19.2%
Inventory of Homes for Sale	182	93	- 48.9%	--	--	--
Months Supply of Inventory	1.8	0.8	- 55.6%	--	--	--

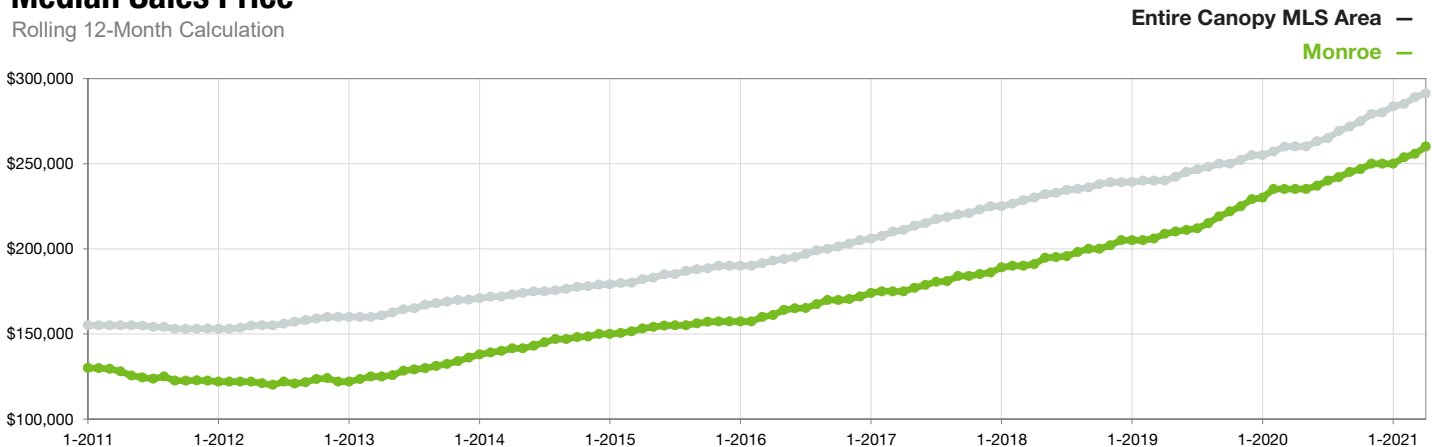
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### April



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for April 2021

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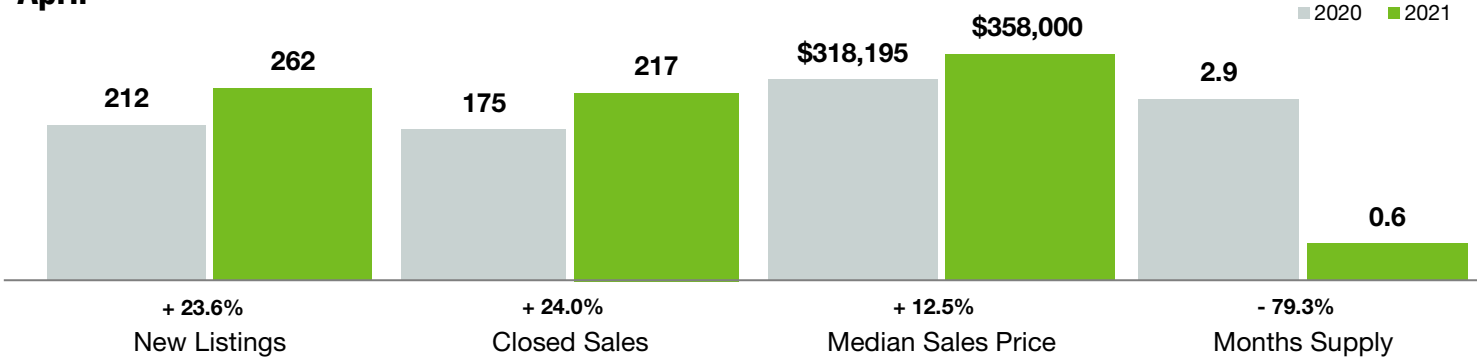
## Mooreville

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	212	262	+ 23.6%	885	872	- 1.5%
Pending Sales	161	237	+ 47.2%	691	887	+ 28.4%
Closed Sales	175	217	+ 24.0%	619	782	+ 26.3%
Median Sales Price*	\$318,195	\$358,000	+ 12.5%	\$317,500	\$351,460	+ 10.7%
Average Sales Price*	\$375,749	\$492,490	+ 31.1%	\$394,042	\$442,079	+ 12.2%
Percent of Original List Price Received*	97.4%	101.0%	+ 3.7%	96.8%	100.5%	+ 3.8%
List to Close	102	80	- 21.6%	111	88	- 20.7%
Days on Market Until Sale	50	25	- 50.0%	60	31	- 48.3%
Cumulative Days on Market Until Sale	54	26	- 51.9%	70	32	- 54.3%
Average List Price	\$449,731	\$580,215	+ 29.0%	\$456,452	\$531,557	+ 16.5%
Inventory of Homes for Sale	527	137	- 74.0%	--	--	--
Months Supply of Inventory	2.9	0.6	- 79.3%	--	--	--

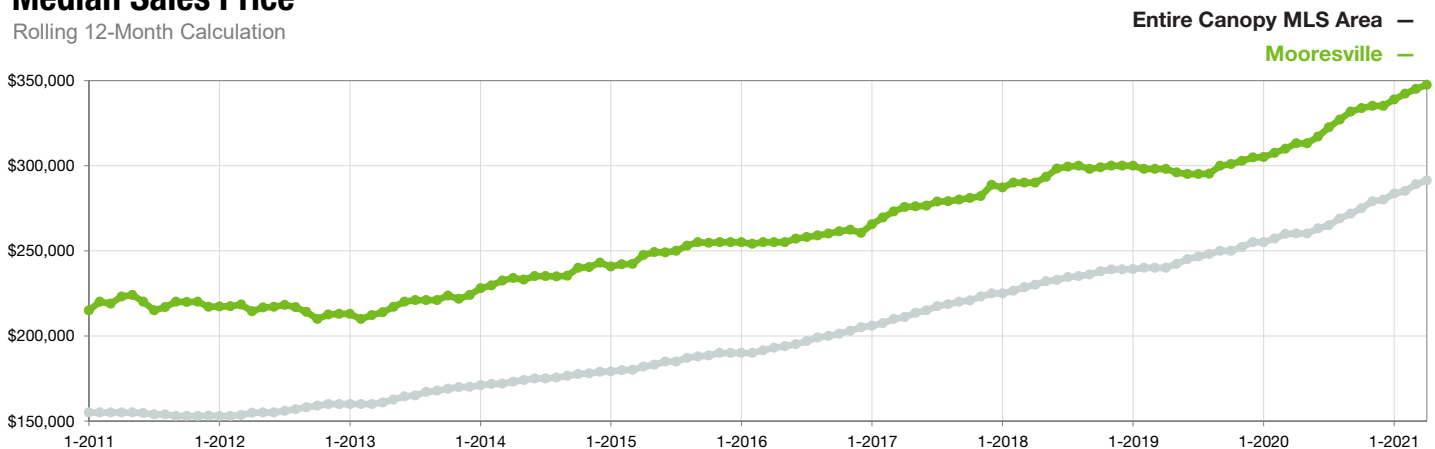
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### April



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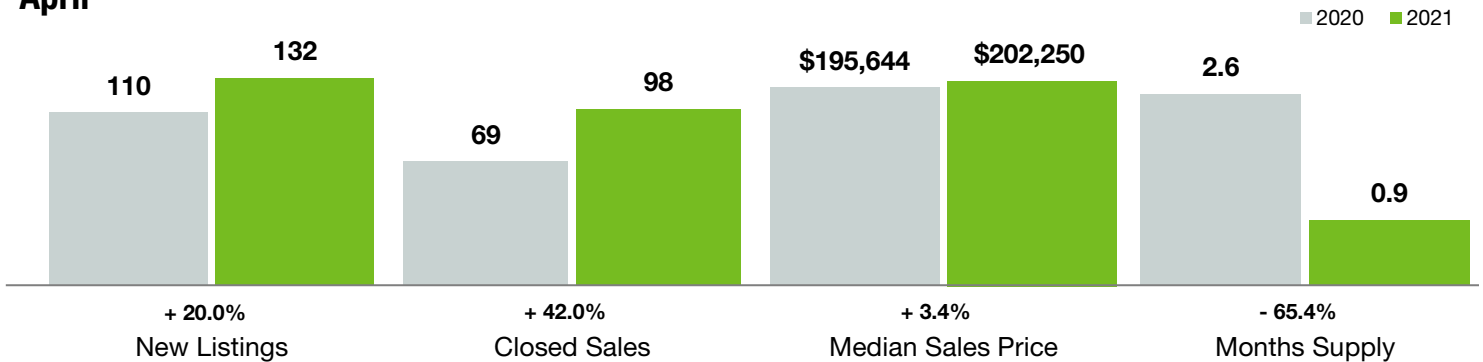
## Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	110	132	+ 20.0%	387	436	+ 12.7%
Pending Sales	80	107	+ 33.8%	323	423	+ 31.0%
Closed Sales	69	98	+ 42.0%	248	363	+ 46.4%
Median Sales Price*	\$195,644	\$202,250	+ 3.4%	\$193,000	\$207,500	+ 7.5%
Average Sales Price*	\$203,235	\$242,467	+ 19.3%	\$203,489	\$231,434	+ 13.7%
Percent of Original List Price Received*	95.3%	98.9%	+ 3.8%	94.5%	98.1%	+ 3.8%
List to Close	97	71	- 26.8%	105	82	- 21.9%
Days on Market Until Sale	50	22	- 56.0%	58	24	- 58.6%
Cumulative Days on Market Until Sale	68	21	- 69.1%	66	24	- 63.6%
Average List Price	\$197,805	\$260,012	+ 31.4%	\$206,780	\$247,510	+ 19.7%
Inventory of Homes for Sale	207	90	- 56.5%	--	--	--
Months Supply of Inventory	2.6	0.9	- 65.4%	--	--	--

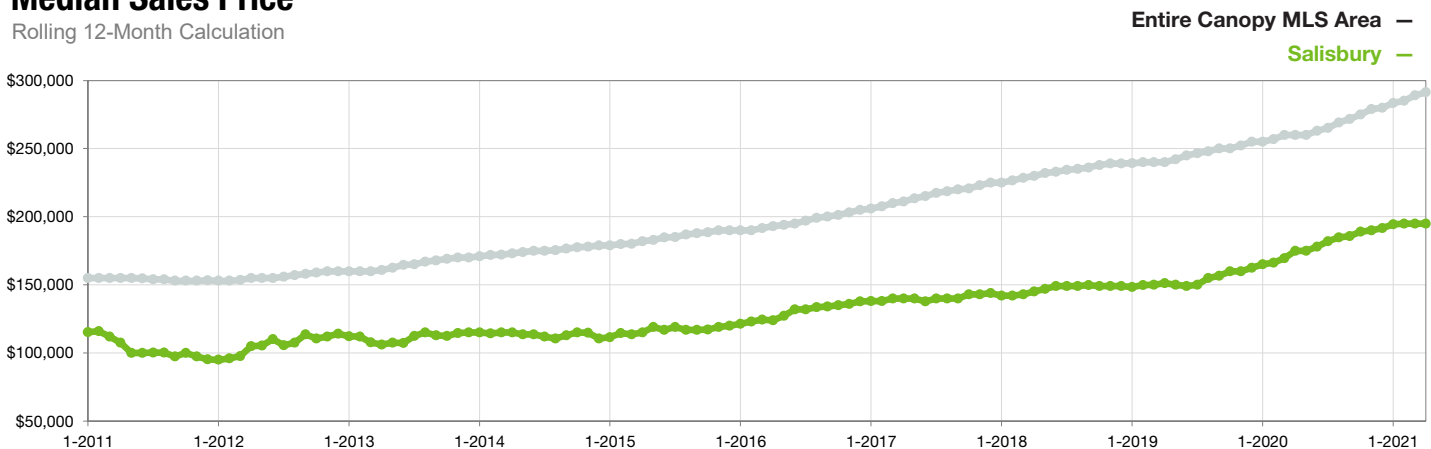
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### April



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# Local Market Update for April 2021

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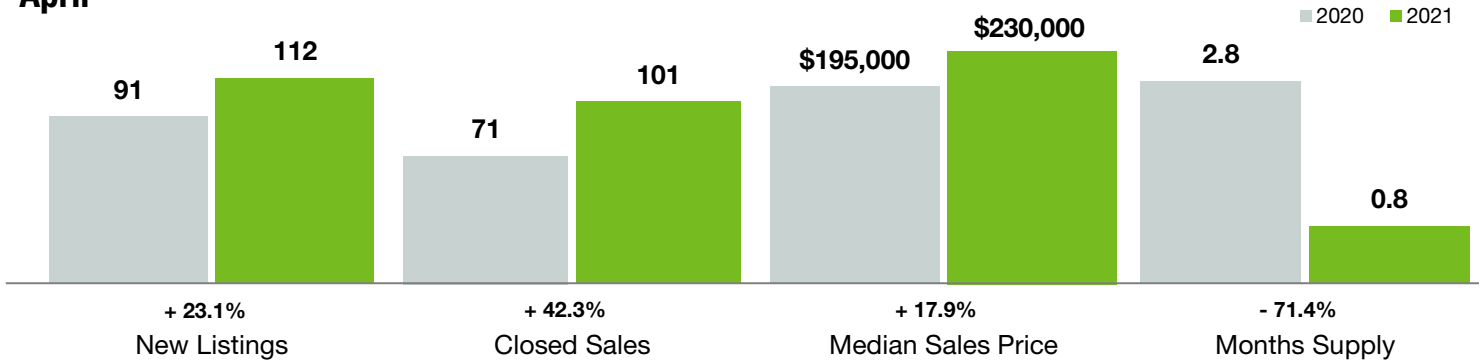
## Statesville

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	91	112	+ 23.1%	403	368	- 8.7%
Pending Sales	79	115	+ 45.6%	311	382	+ 22.8%
Closed Sales	71	101	+ 42.3%	282	346	+ 22.7%
Median Sales Price*	\$195,000	\$230,000	+ 17.9%	\$194,000	\$209,000	+ 7.7%
Average Sales Price*	\$210,862	\$255,598	+ 21.2%	\$201,368	\$234,415	+ 16.4%
Percent of Original List Price Received*	96.8%	101.2%	+ 4.5%	96.3%	98.6%	+ 2.4%
List to Close	82	66	- 19.5%	98	77	- 21.4%
Days on Market Until Sale	37	20	- 45.9%	48	27	- 43.8%
Cumulative Days on Market Until Sale	40	21	- 47.5%	55	27	- 50.9%
Average List Price	\$221,973	\$271,685	+ 22.4%	\$220,283	\$244,378	+ 10.9%
Inventory of Homes for Sale	231	75	- 67.5%	--	--	--
Months Supply of Inventory	2.8	0.8	- 71.4%	--	--	--

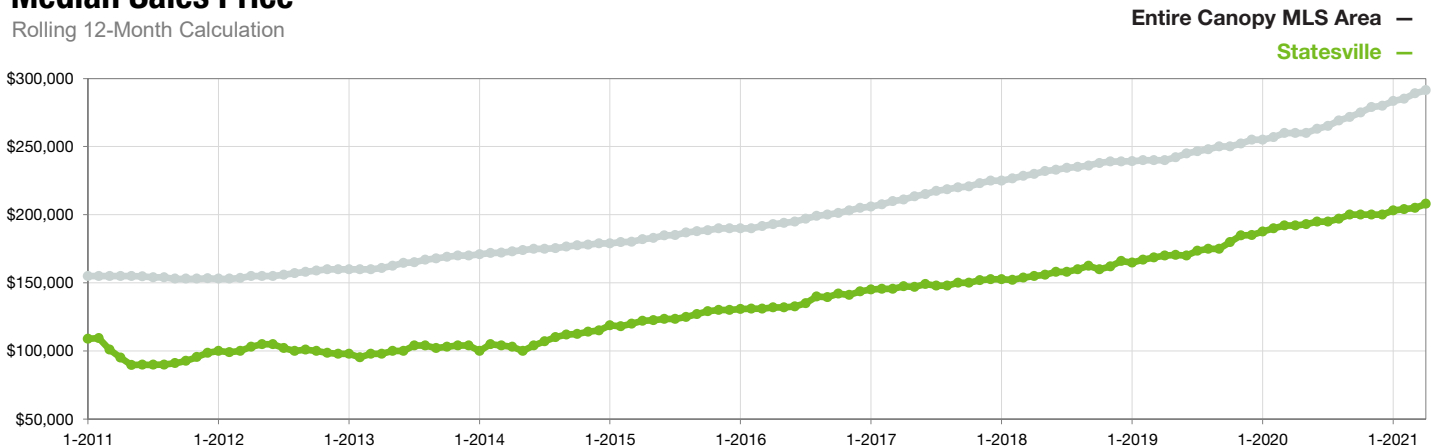
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### April



### Median Sales Price

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# Local Market Update for April 2021

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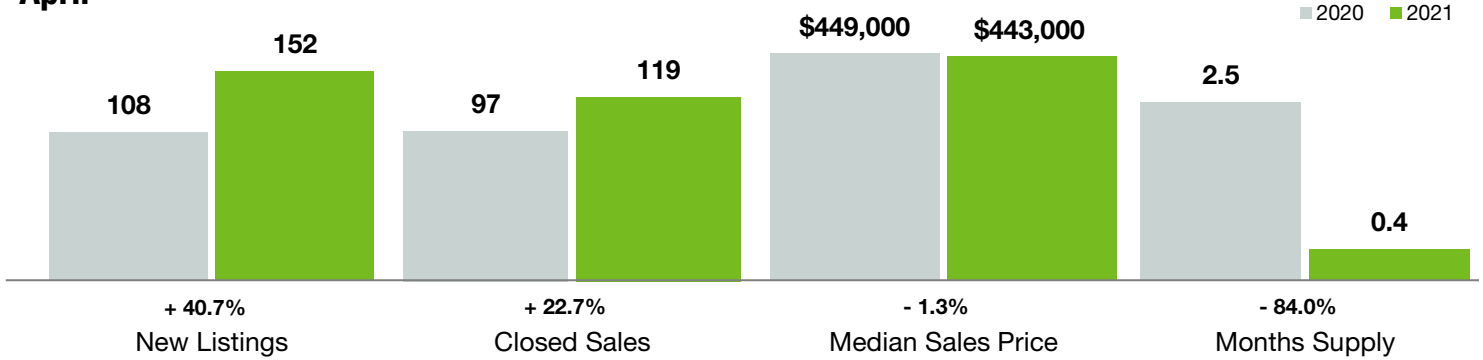
## Waxhaw

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	108	152	+ 40.7%	541	484	- 10.5%
Pending Sales	95	132	+ 38.9%	421	489	+ 16.2%
Closed Sales	97	119	+ 22.7%	339	403	+ 18.9%
Median Sales Price*	\$449,000	\$443,000	- 1.3%	\$381,999	\$418,703	+ 9.6%
Average Sales Price*	\$528,055	\$567,367	+ 7.4%	\$447,569	\$521,206	+ 16.5%
Percent of Original List Price Received*	97.6%	102.7%	+ 5.2%	96.9%	101.1%	+ 4.3%
List to Close	93	77	- 17.2%	106	88	- 17.0%
Days on Market Until Sale	47	10	- 78.7%	55	26	- 52.7%
Cumulative Days on Market Until Sale	58	14	- 75.9%	68	30	- 55.9%
Average List Price	\$530,142	\$608,693	+ 14.8%	\$539,676	\$562,127	+ 4.2%
Inventory of Homes for Sale	264	58	- 78.0%	--	--	--
Months Supply of Inventory	2.5	0.4	- 84.0%	--	--	--

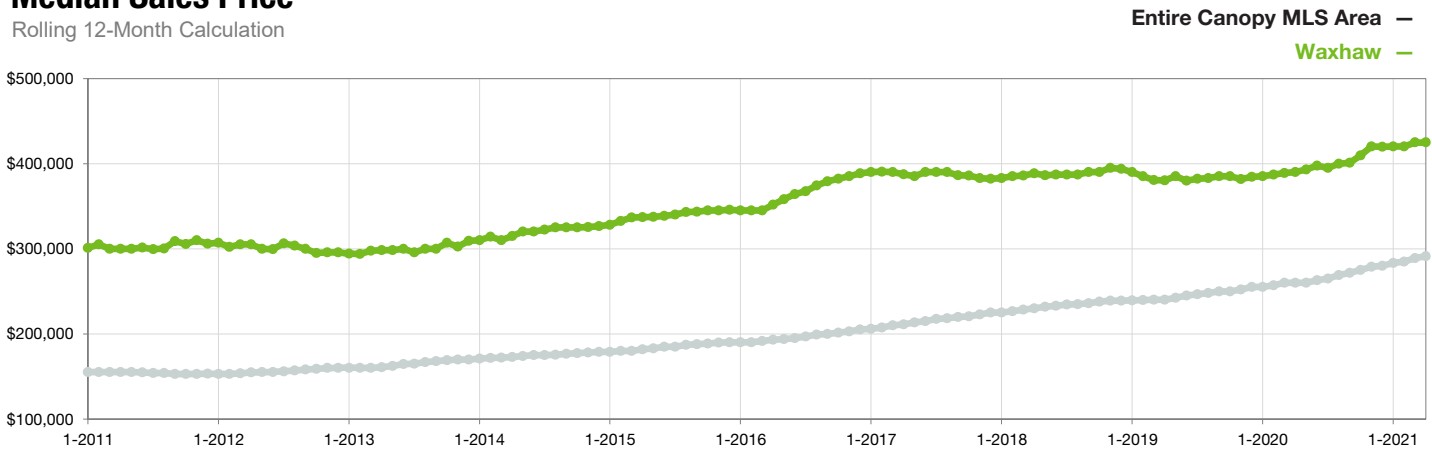
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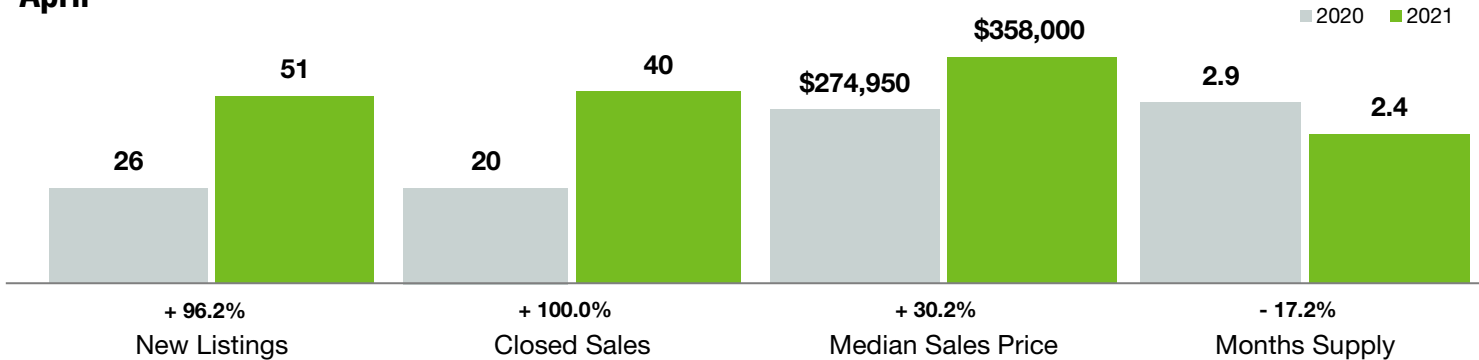
## Uptown Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	26	51	+ 96.2%	138	179	+ 29.7%
Pending Sales	18	59	+ 227.8%	102	174	+ 70.6%
Closed Sales	20	40	+ 100.0%	102	143	+ 40.2%
Median Sales Price*	\$274,950	\$358,000	+ 30.2%	\$283,000	\$332,750	+ 17.6%
Average Sales Price*	\$308,568	\$385,188	+ 24.8%	\$307,873	\$370,370	+ 20.3%
Percent of Original List Price Received*	98.3%	97.1%	- 1.2%	96.1%	96.7%	+ 0.6%
List to Close	65	94	+ 44.6%	90	98	+ 8.9%
Days on Market Until Sale	26	53	+ 103.8%	48	53	+ 10.4%
Cumulative Days on Market Until Sale	33	58	+ 75.8%	56	61	+ 8.9%
Average List Price	\$309,673	\$401,306	+ 29.6%	\$347,707	\$409,282	+ 17.7%
Inventory of Homes for Sale	81	81	0.0%	--	--	--
Months Supply of Inventory	2.9	2.4	- 17.2%	--	--	--

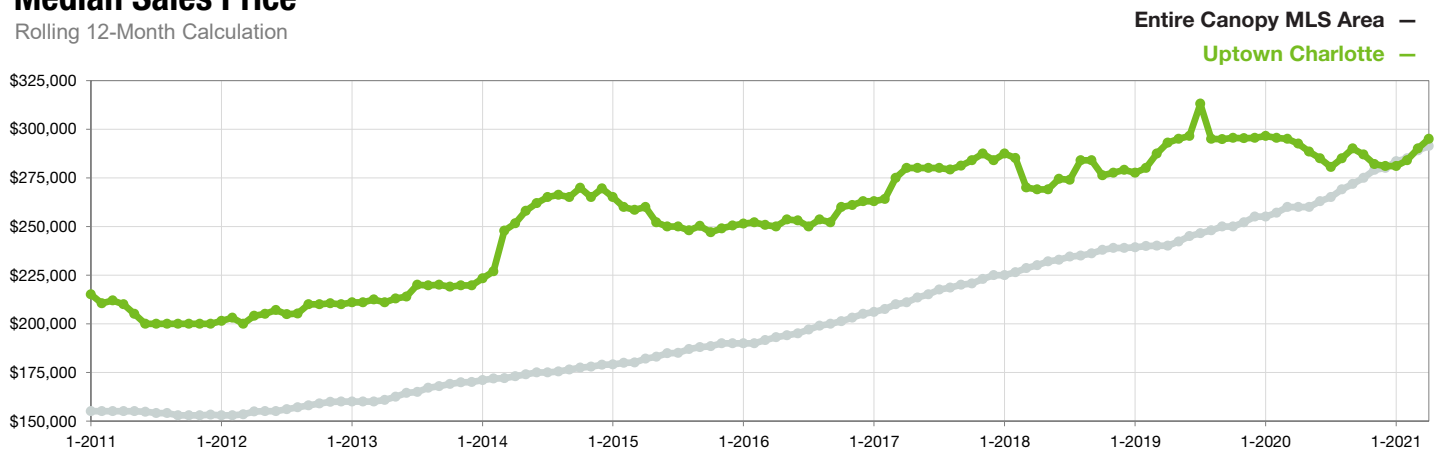
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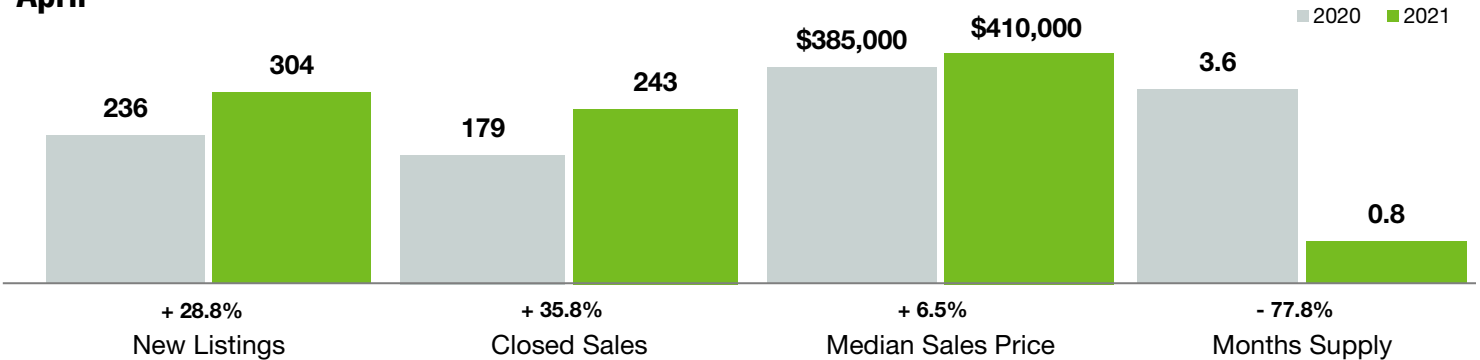
## Lake Norman

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	236	304	+ 28.8%	987	1,027	+ 4.1%
Pending Sales	177	269	+ 52.0%	718	991	+ 38.0%
Closed Sales	179	243	+ 35.8%	667	866	+ 29.8%
Median Sales Price*	\$385,000	\$410,000	+ 6.5%	\$380,000	\$403,326	+ 6.1%
Average Sales Price*	\$487,410	\$595,454	+ 22.2%	\$513,795	\$587,903	+ 14.4%
Percent of Original List Price Received*	97.0%	100.6%	+ 3.7%	96.2%	99.7%	+ 3.6%
List to Close	119	85	- 28.6%	129	92	- 28.7%
Days on Market Until Sale	63	30	- 52.4%	73	36	- 50.7%
Cumulative Days on Market Until Sale	72	31	- 56.9%	90	40	- 55.6%
Average List Price	\$553,206	\$757,783	+ 37.0%	\$576,773	\$704,373	+ 22.1%
Inventory of Homes for Sale	717	206	- 71.3%	--	--	--
Months Supply of Inventory	3.6	0.8	- 77.8%	--	--	--

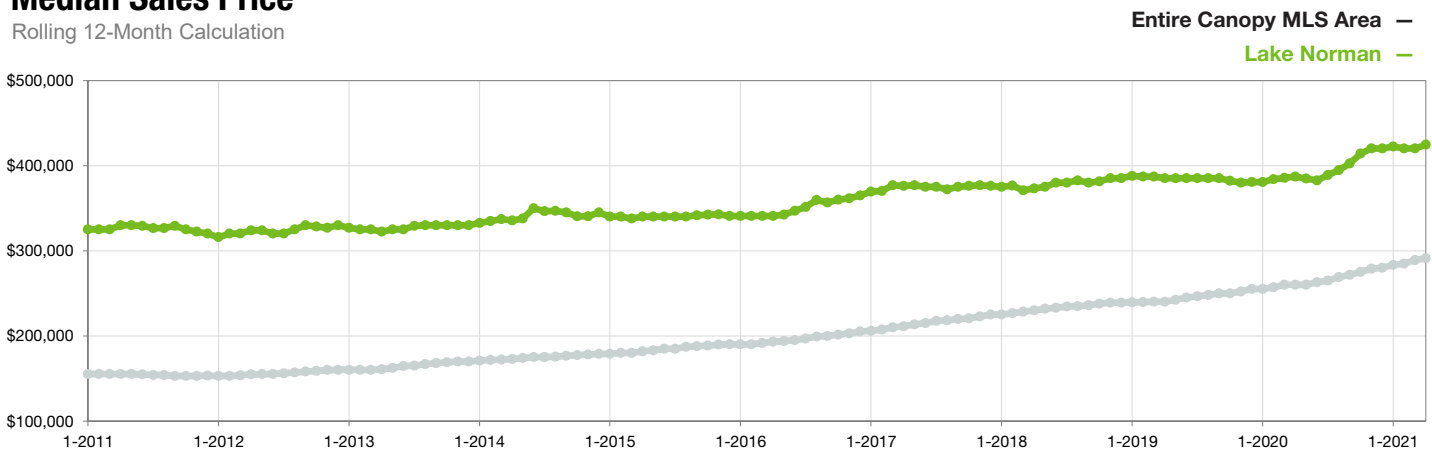
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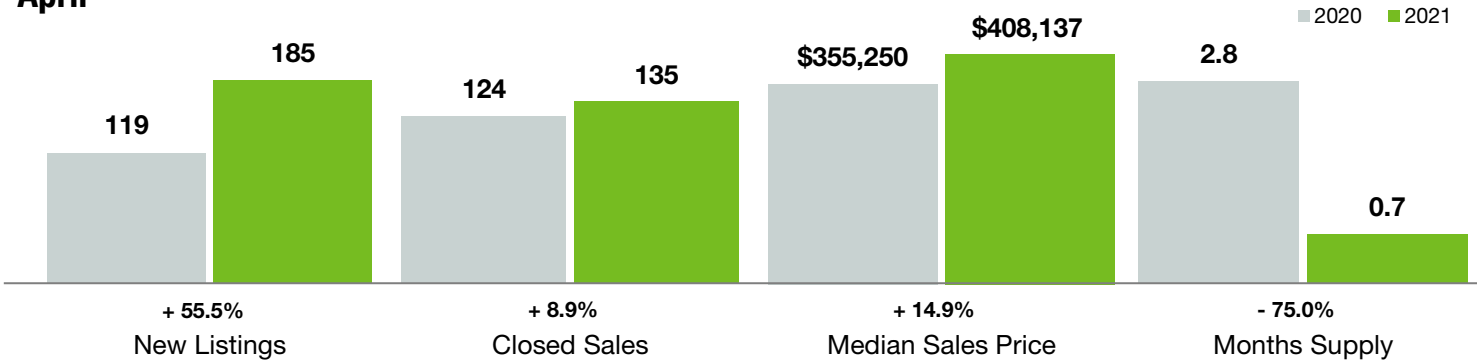
## Lake Wylie

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	119	185	+ 55.5%	595	689	+ 15.8%
Pending Sales	124	166	+ 33.9%	491	698	+ 42.2%
Closed Sales	124	135	+ 8.9%	417	486	+ 16.5%
Median Sales Price*	\$355,250	\$408,137	+ 14.9%	\$358,990	\$390,000	+ 8.6%
Average Sales Price*	\$383,687	\$458,016	+ 19.4%	\$392,640	\$442,914	+ 12.8%
Percent of Original List Price Received*	98.4%	102.4%	+ 4.1%	97.1%	101.0%	+ 4.0%
List to Close	120	94	- 21.7%	119	106	- 10.9%
Days on Market Until Sale	51	20	- 60.8%	59	29	- 50.8%
Cumulative Days on Market Until Sale	63	19	- 69.8%	75	32	- 57.3%
Average List Price	\$431,648	\$572,540	+ 32.6%	\$411,201	\$515,083	+ 25.3%
Inventory of Homes for Sale	355	109	- 69.3%	--	--	--
Months Supply of Inventory	2.8	0.7	- 75.0%	--	--	--

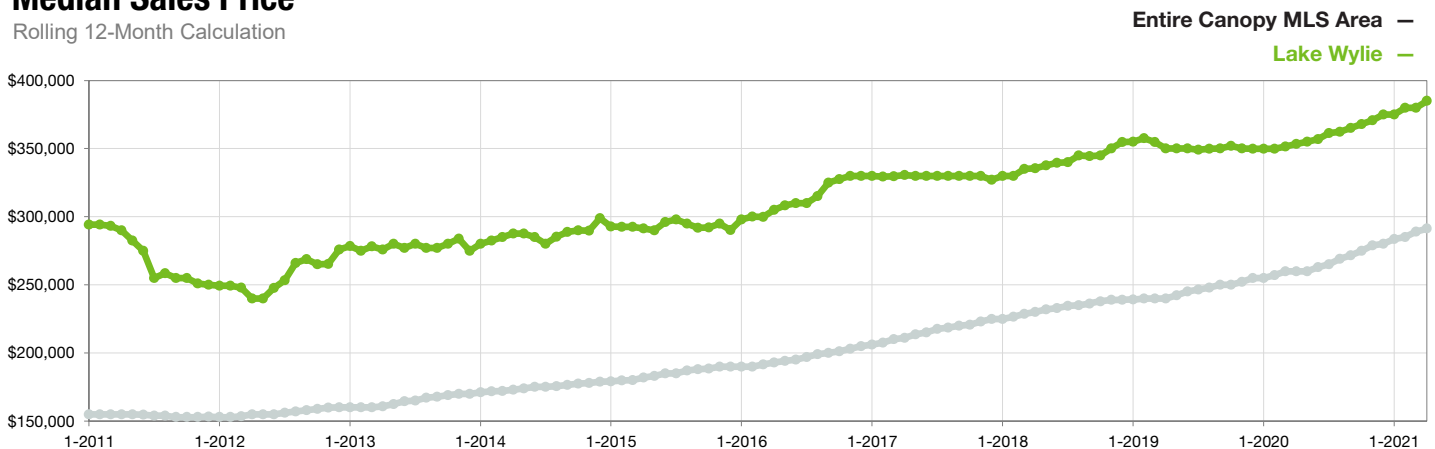
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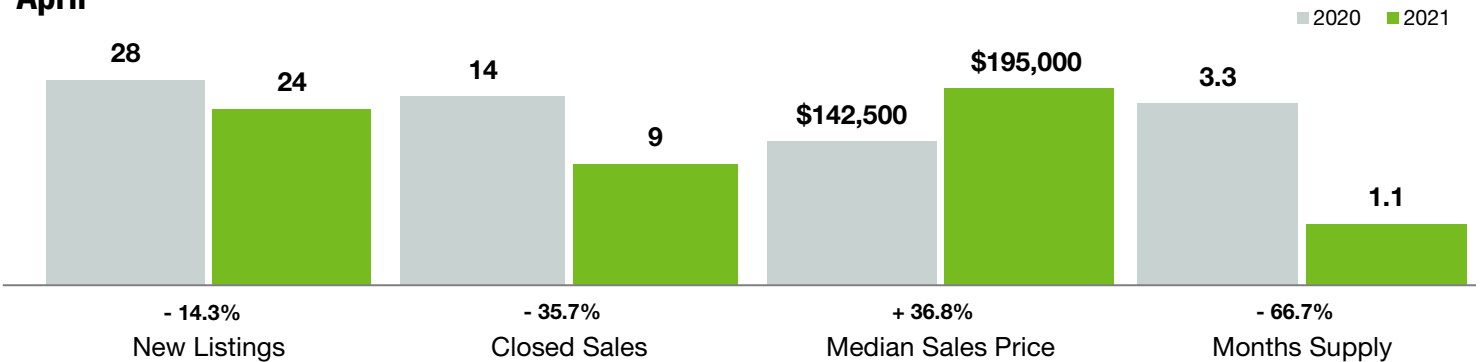
## Chester County

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	28	24	- 14.3%	90	76	- 15.6%
Pending Sales	24	31	+ 29.2%	78	75	- 3.8%
Closed Sales	14	9	- 35.7%	59	60	+ 1.7%
Median Sales Price*	\$142,500	\$195,000	+ 36.8%	\$141,000	\$174,000	+ 23.4%
Average Sales Price*	\$218,820	\$192,461	- 12.0%	\$172,189	\$174,194	+ 1.2%
Percent of Original List Price Received*	91.9%	104.2%	+ 13.4%	94.6%	96.2%	+ 1.7%
List to Close	115	98	- 14.8%	106	98	- 7.5%
Days on Market Until Sale	58	25	- 56.9%	50	33	- 34.0%
Cumulative Days on Market Until Sale	81	25	- 69.1%	62	37	- 40.3%
Average List Price	\$235,202	\$185,288	- 21.2%	\$200,081	\$167,828	- 16.1%
Inventory of Homes for Sale	56	21	- 62.5%	--	--	--
Months Supply of Inventory	3.3	1.1	- 66.7%	--	--	--

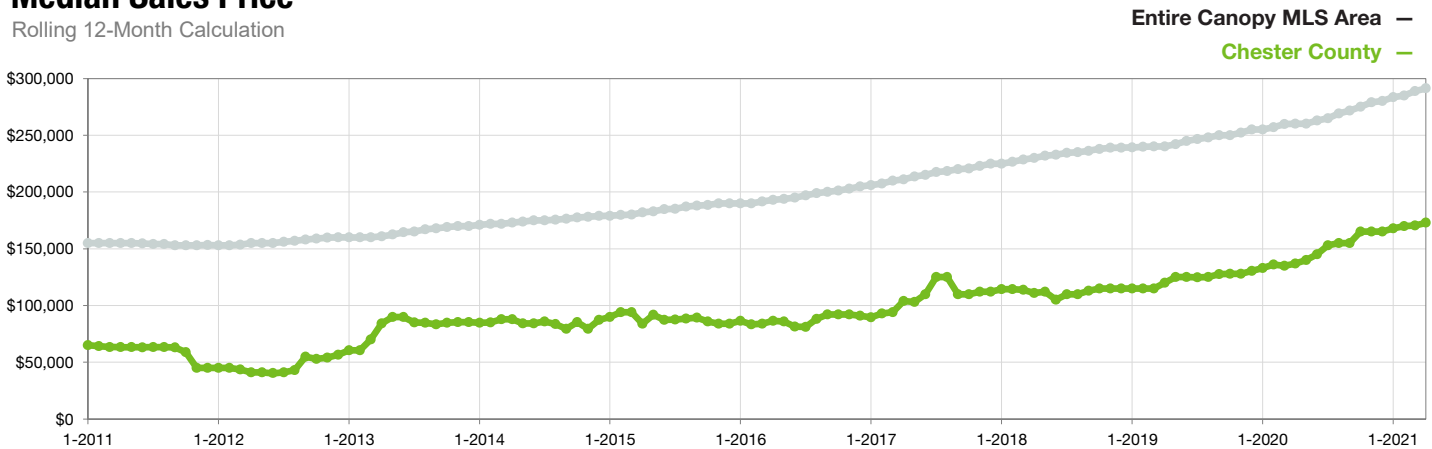
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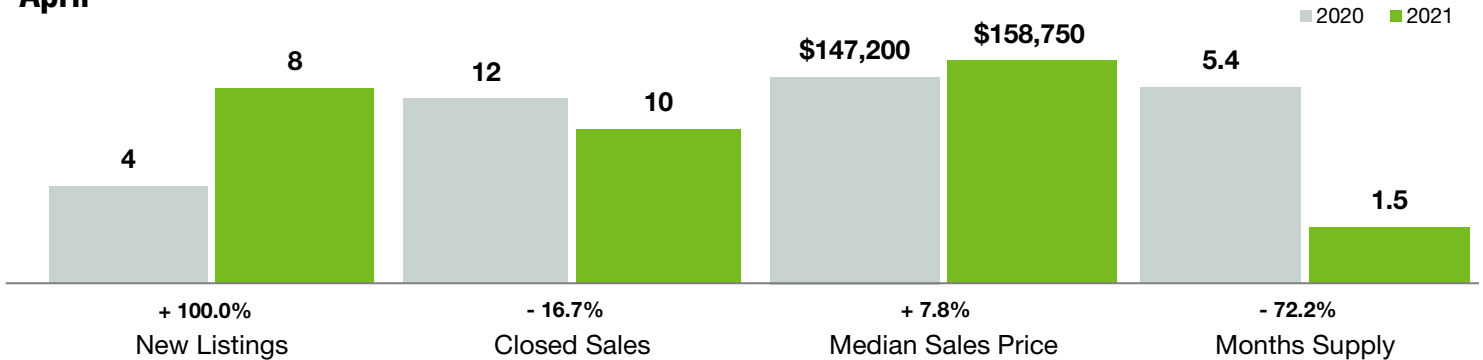
## Chesterfield County

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	4	8	+ 100.0%	27	48	+ 77.8%
Pending Sales	6	11	+ 83.3%	32	53	+ 65.6%
Closed Sales	12	10	- 16.7%	27	43	+ 59.3%
Median Sales Price*	\$147,200	\$158,750	+ 7.8%	\$148,400	\$169,900	+ 14.5%
Average Sales Price*	\$135,625	\$180,720	+ 33.2%	\$132,839	\$195,414	+ 47.1%
Percent of Original List Price Received*	93.5%	96.1%	+ 2.8%	92.1%	97.2%	+ 5.5%
List to Close	137	106	- 22.6%	143	134	- 6.3%
Days on Market Until Sale	82	35	- 57.3%	78	61	- 21.8%
Cumulative Days on Market Until Sale	100	35	- 65.0%	86	65	- 24.4%
Average List Price	\$227,200	\$225,813	- 0.6%	\$157,116	\$198,099	+ 26.1%
Inventory of Homes for Sale	28	16	- 42.9%	--	--	--
Months Supply of Inventory	5.4	1.5	- 72.2%	--	--	--

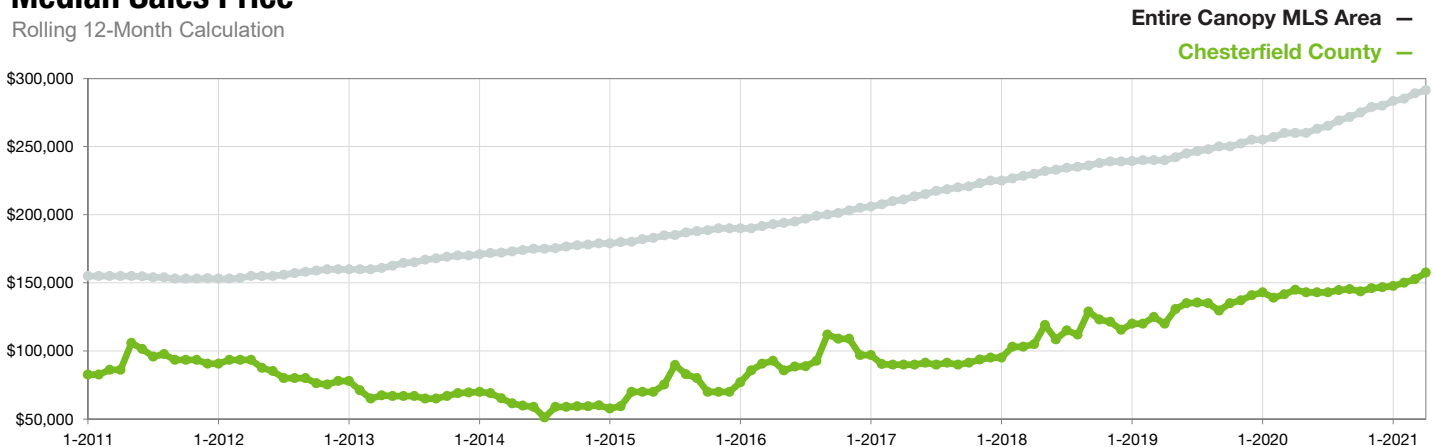
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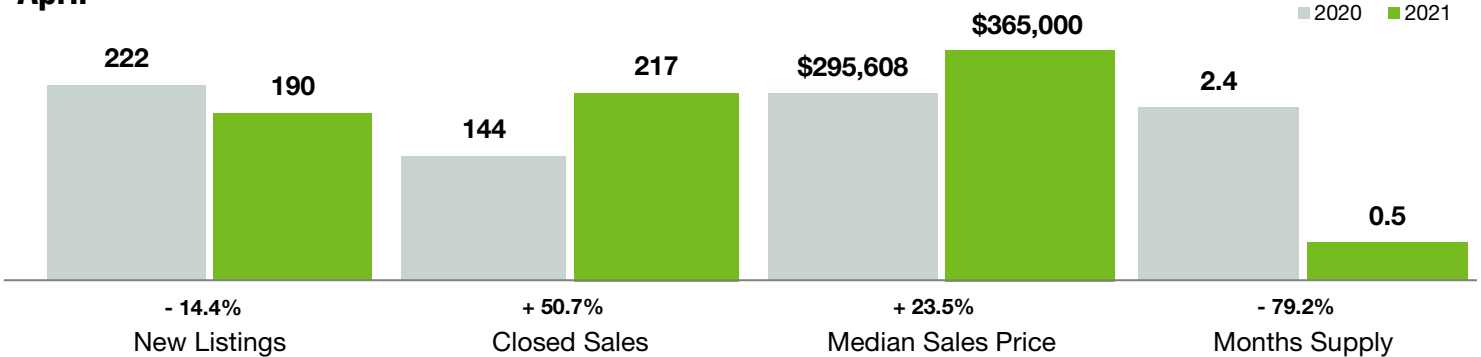
## Lancaster County

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	222	190	- 14.4%	839	754	- 10.1%
Pending Sales	201	192	- 4.5%	735	742	+ 1.0%
Closed Sales	144	217	+ 50.7%	600	722	+ 20.3%
Median Sales Price*	\$295,608	\$365,000	+ 23.5%	\$298,995	\$347,050	+ 16.1%
Average Sales Price*	\$307,731	\$358,598	+ 16.5%	\$305,741	\$345,044	+ 12.9%
Percent of Original List Price Received*	97.1%	101.0%	+ 4.0%	97.0%	99.9%	+ 3.0%
List to Close	97	88	- 9.3%	103	96	- 6.8%
Days on Market Until Sale	45	18	- 60.0%	52	29	- 44.2%
Cumulative Days on Market Until Sale	54	20	- 63.0%	64	28	- 56.3%
Average List Price	\$334,138	\$389,548	+ 16.6%	\$334,015	\$360,653	+ 8.0%
Inventory of Homes for Sale	411	107	- 74.0%	--	--	--
Months Supply of Inventory	2.4	0.5	- 79.2%	--	--	--

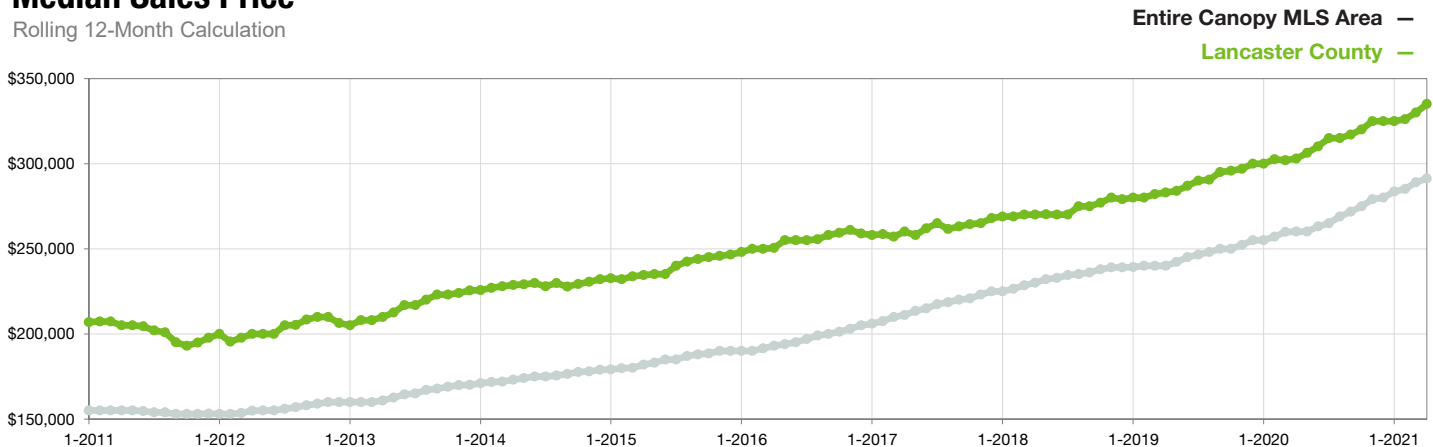
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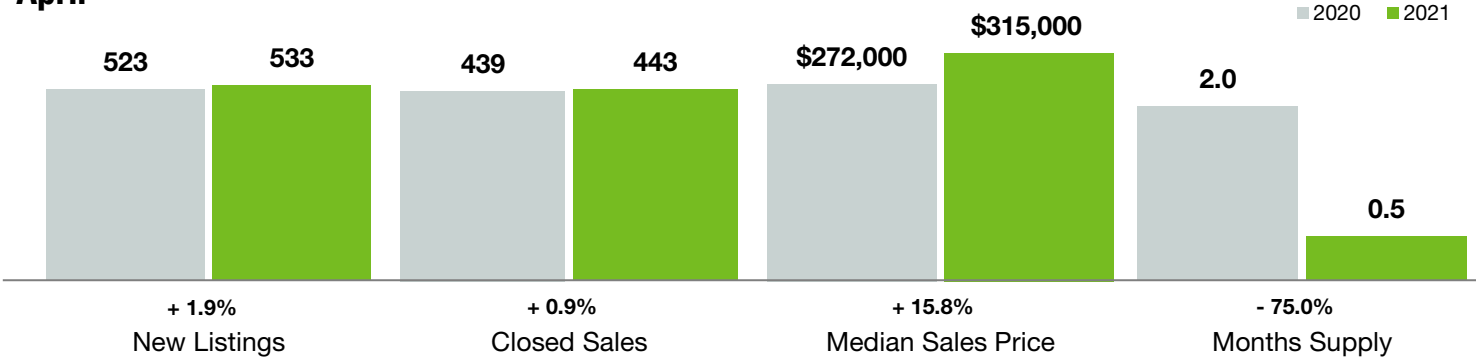
## York County

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	523	533	+ 1.9%	2,160	1,979	- 8.4%
Pending Sales	470	510	+ 8.5%	1,862	1,979	+ 6.3%
Closed Sales	439	443	+ 0.9%	1,522	1,675	+ 10.1%
Median Sales Price*	\$272,000	\$315,000	+ 15.8%	\$265,000	\$304,723	+ 15.0%
Average Sales Price*	\$303,827	\$362,608	+ 19.3%	\$297,394	\$343,836	+ 15.6%
Percent of Original List Price Received*	97.8%	101.1%	+ 3.4%	97.5%	100.5%	+ 3.1%
List to Close	89	69	- 22.5%	94	75	- 20.2%
Days on Market Until Sale	39	19	- 51.3%	44	20	- 54.5%
Cumulative Days on Market Until Sale	45	19	- 57.8%	52	21	- 59.6%
Average List Price	\$326,311	\$380,594	+ 16.6%	\$321,750	\$367,354	+ 14.2%
Inventory of Homes for Sale	926	256	- 72.4%	--	--	--
Months Supply of Inventory	2.0	0.5	- 75.0%	--	--	--

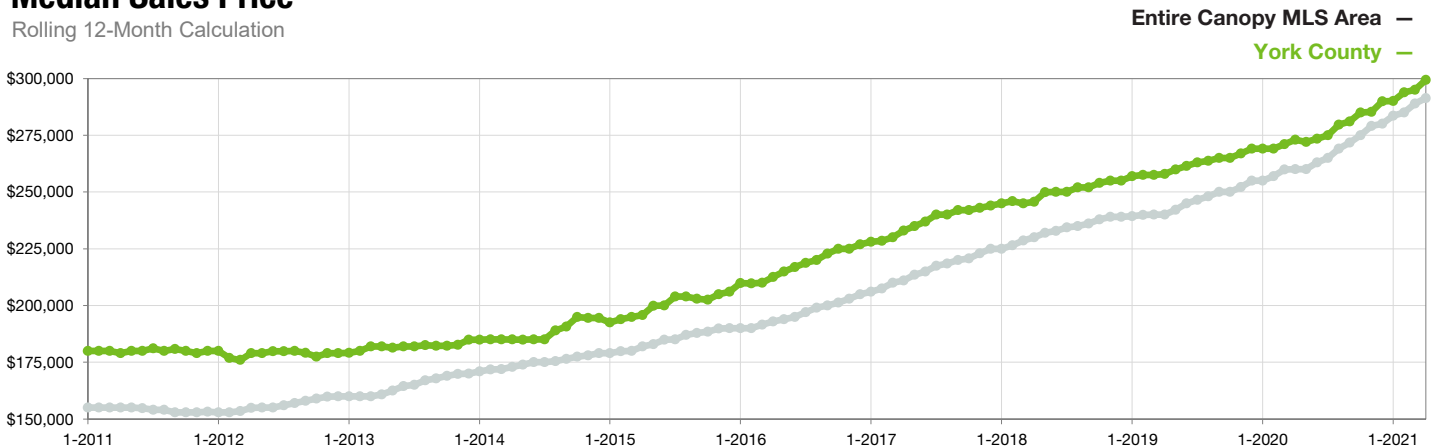
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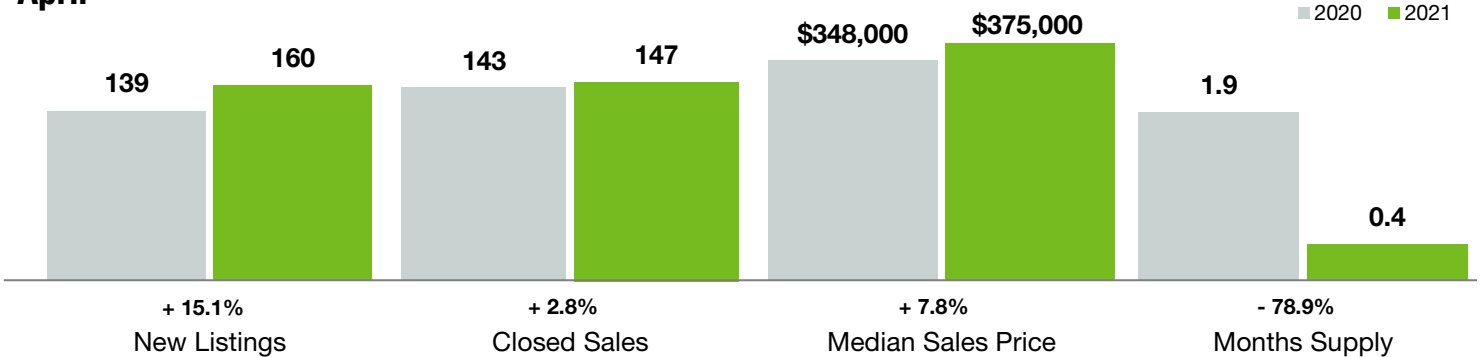
## Fort Mill

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	139	160	+ 15.1%	653	594	- 9.0%
Pending Sales	127	154	+ 21.3%	551	593	+ 7.6%
Closed Sales	143	147	+ 2.8%	467	536	+ 14.8%
Median Sales Price*	\$348,000	\$375,000	+ 7.8%	\$325,000	\$345,500	+ 6.3%
Average Sales Price*	\$371,423	\$404,968	+ 9.0%	\$361,295	\$388,790	+ 7.6%
Percent of Original List Price Received*	98.1%	101.1%	+ 3.1%	98.1%	100.5%	+ 2.4%
List to Close	103	68	- 34.0%	106	71	- 33.0%
Days on Market Until Sale	43	20	- 53.5%	46	19	- 58.7%
Cumulative Days on Market Until Sale	48	18	- 62.5%	55	18	- 67.3%
Average List Price	\$382,936	\$435,817	+ 13.8%	\$382,947	\$415,117	+ 8.4%
Inventory of Homes for Sale	274	64	- 76.6%	--	--	--
Months Supply of Inventory	1.9	0.4	- 78.9%	--	--	--

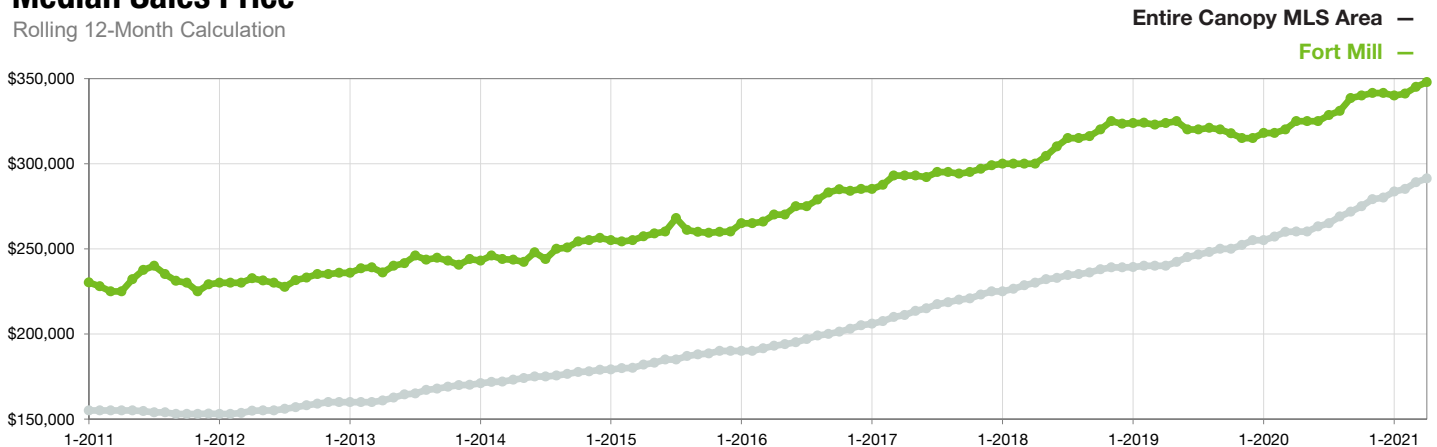
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### April



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for April 2021

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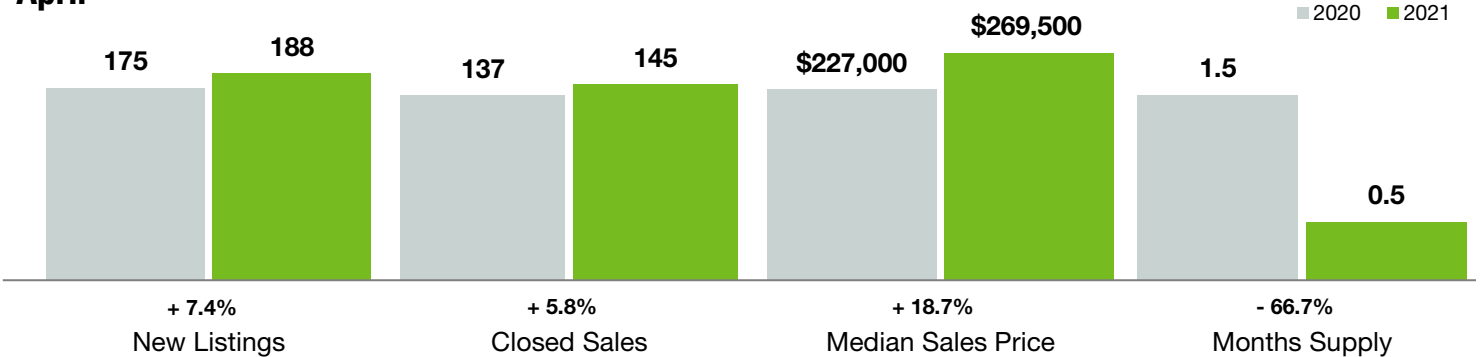
## Rock Hill

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	175	188	+ 7.4%	683	630	- 7.8%
Pending Sales	163	189	+ 16.0%	632	632	0.0%
Closed Sales	137	145	+ 5.8%	547	550	+ 0.5%
Median Sales Price*	\$227,000	\$269,500	+ 18.7%	\$220,000	\$255,000	+ 15.9%
Average Sales Price*	\$238,765	\$286,606	+ 20.0%	\$234,854	\$271,993	+ 15.8%
Percent of Original List Price Received*	97.7%	101.3%	+ 3.7%	97.1%	100.8%	+ 3.8%
List to Close	70	56	- 20.0%	83	62	- 25.3%
Days on Market Until Sale	26	16	- 38.5%	37	16	- 56.8%
Cumulative Days on Market Until Sale	29	18	- 37.9%	44	17	- 61.4%
Average List Price	\$248,426	\$303,093	+ 22.0%	\$243,787	\$275,201	+ 12.9%
Inventory of Homes for Sale	244	78	- 68.0%	--	--	--
Months Supply of Inventory	1.5	0.5	- 66.7%	--	--	--

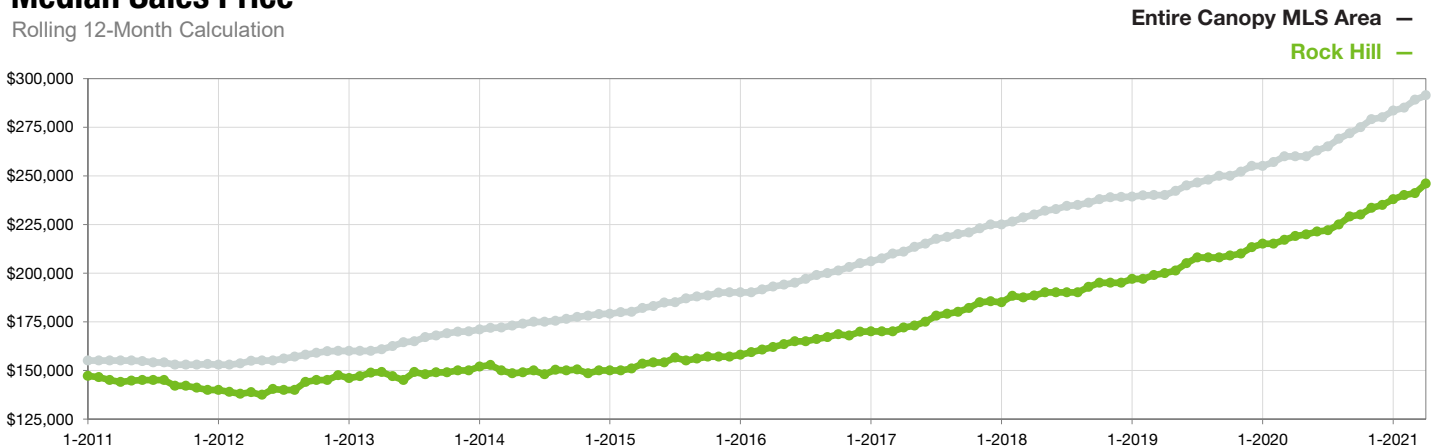
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### April



### Median Sales Price

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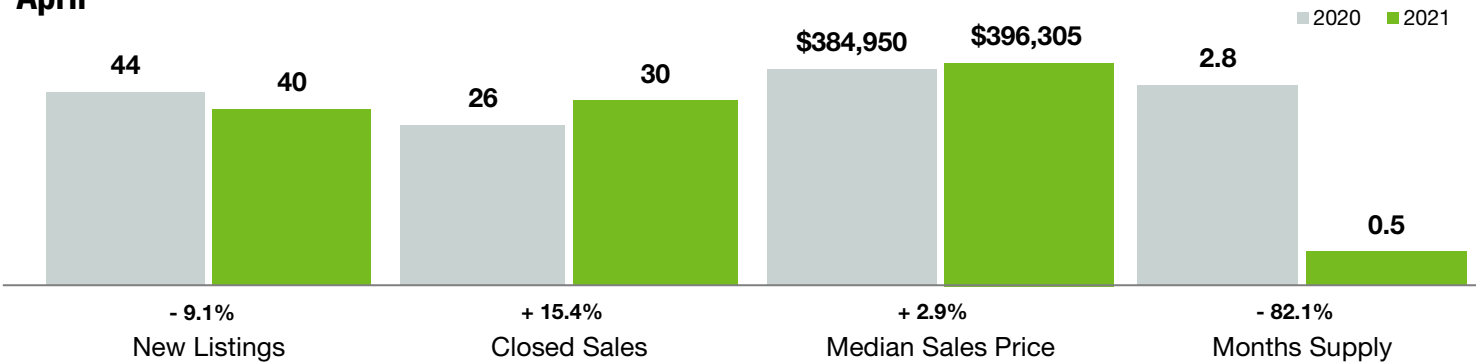
## Tega Cay

South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	44	40	- 9.1%	157	162	+ 3.2%
Pending Sales	33	42	+ 27.3%	111	159	+ 43.2%
Closed Sales	26	30	+ 15.4%	78	104	+ 33.3%
Median Sales Price*	\$384,950	\$396,305	+ 2.9%	\$368,750	\$396,305	+ 7.5%
Average Sales Price*	\$372,437	\$463,735	+ 24.5%	\$371,665	\$432,790	+ 16.4%
Percent of Original List Price Received*	98.0%	102.5%	+ 4.6%	97.4%	100.9%	+ 3.6%
List to Close	78	93	+ 19.2%	89	85	- 4.5%
Days on Market Until Sale	33	10	- 69.7%	46	15	- 67.4%
Cumulative Days on Market Until Sale	40	11	- 72.5%	54	30	- 44.4%
Average List Price	\$418,938	\$516,769	+ 23.4%	\$410,580	\$444,718	+ 8.3%
Inventory of Homes for Sale	87	18	- 79.3%	--	--	--
Months Supply of Inventory	2.8	0.5	- 82.1%	--	--	--

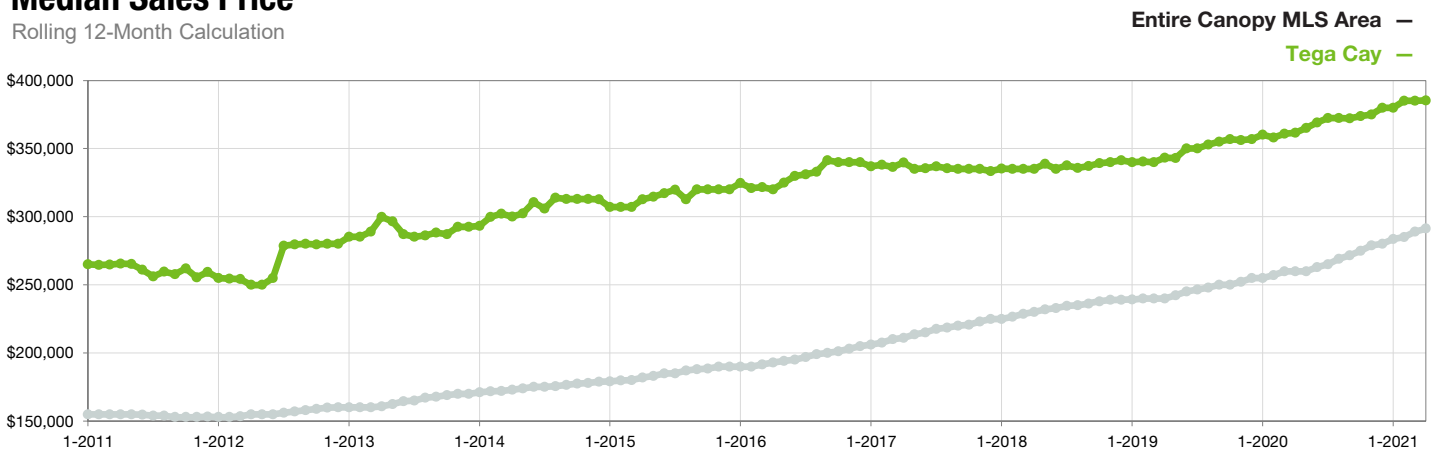
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### April



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# Local Market Update for April 2021

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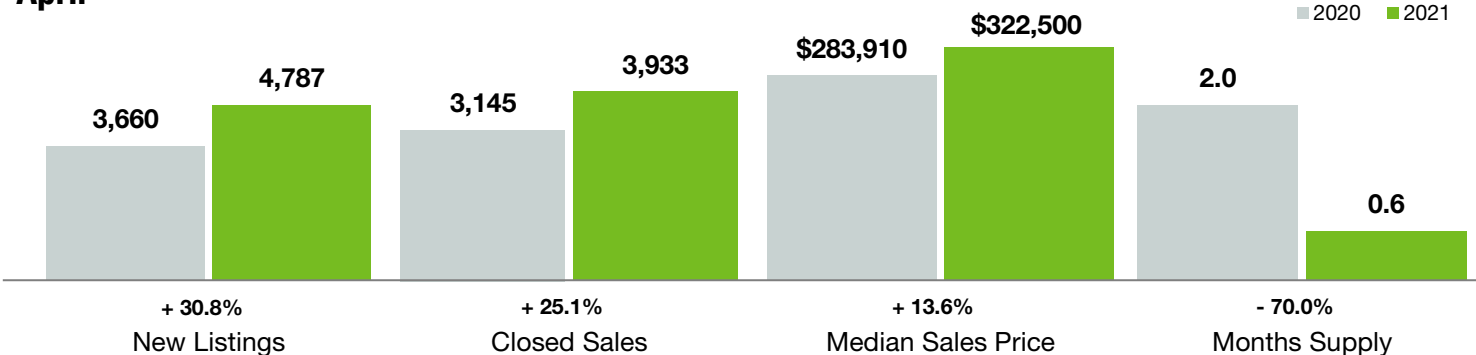
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	3,660	<b>4,787</b>	+ 30.8%	16,736	<b>16,997</b>	+ 1.6%
Pending Sales	3,155	<b>4,535</b>	+ 43.7%	14,122	<b>16,818</b>	+ 19.1%
Closed Sales	3,145	<b>3,933</b>	+ 25.1%	12,429	<b>14,171</b>	+ 14.0%
Median Sales Price*	\$283,910	<b>\$322,500</b>	+ 13.6%	\$274,000	<b>\$310,000</b>	+ 13.1%
Average Sales Price*	\$334,716	<b>\$386,172</b>	+ 15.4%	\$320,038	<b>\$369,429</b>	+ 15.4%
Percent of Original List Price Received*	97.9%	<b>101.2%</b>	+ 3.4%	97.3%	<b>100.1%</b>	+ 2.9%
List to Close	89	<b>74</b>	- 16.9%	95	<b>80</b>	- 15.8%
Days on Market Until Sale	37	<b>19</b>	- 48.6%	43	<b>24</b>	- 44.2%
Cumulative Days on Market Until Sale	44	<b>21</b>	- 52.3%	52	<b>26</b>	- 50.0%
Average List Price	\$337,651	<b>\$423,664</b>	+ 25.5%	\$350,210	<b>\$401,409</b>	+ 14.6%
Inventory of Homes for Sale	7,344	<b>2,420</b>	- 67.0%	--	--	--
Months Supply of Inventory	2.0	<b>0.6</b>	- 70.0%	--	--	--

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### April



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