

Local Market Update for December 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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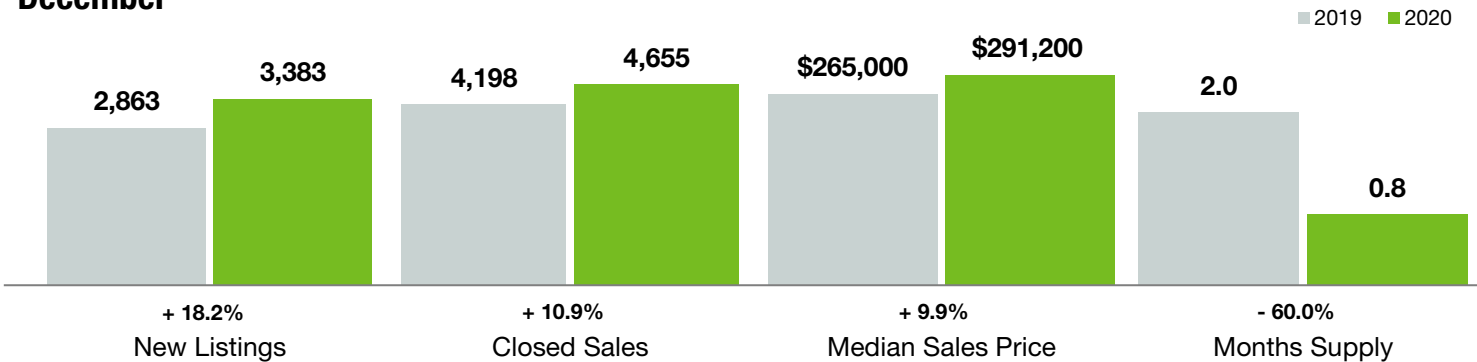
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	2,863	3,383	+ 18.2%	61,408	60,486	- 1.5%
Pending Sales	2,844	3,808	+ 33.9%	51,812	56,800	+ 9.6%
Closed Sales	4,198	4,655	+ 10.9%	51,238	54,076	+ 5.5%
Median Sales Price*	\$265,000	\$291,200	+ 9.9%	\$255,000	\$280,000	+ 9.8%
Average Sales Price*	\$309,329	\$351,290	+ 13.6%	\$303,758	\$334,985	+ 10.3%
Percent of Original List Price Received*	96.4%	98.9%	+ 2.6%	96.7%	98.0%	+ 1.3%
List to Close	97	83	- 14.4%	94	88	- 6.4%
Days on Market Until Sale	45	25	- 44.4%	43	35	- 18.6%
Cumulative Days on Market Until Sale	53	29	- 45.3%	52	40	- 23.1%
Average List Price	\$309,639	\$345,972	+ 11.7%	\$332,823	\$355,292	+ 6.8%
Inventory of Homes for Sale	8,586	3,860	- 55.0%	--	--	--
Months Supply of Inventory	2.0	0.8	- 60.0%	--	--	--

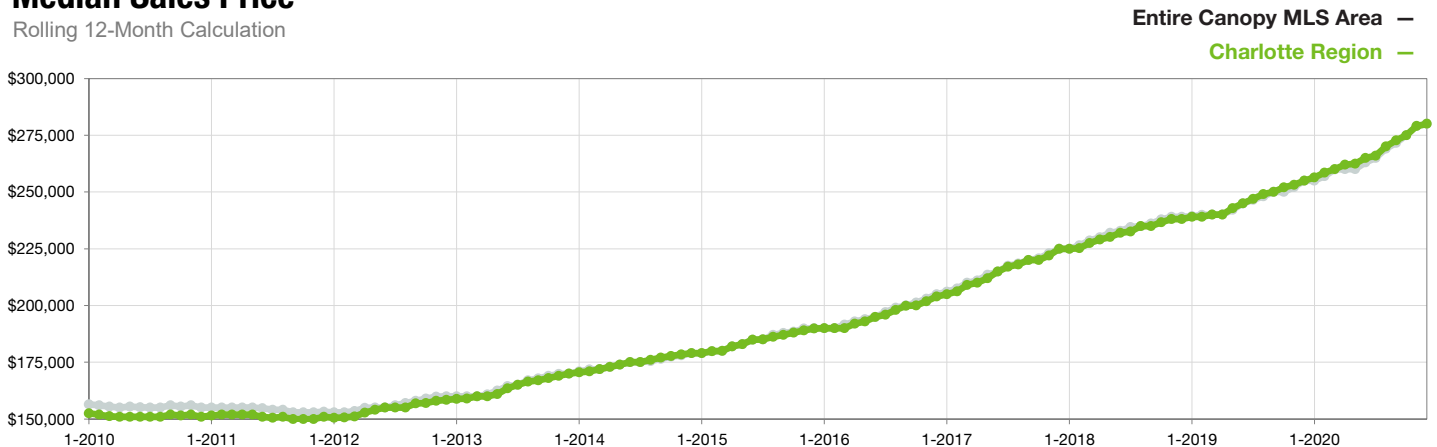
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December



Median Sales Price

Rolling 12-Month Calculation



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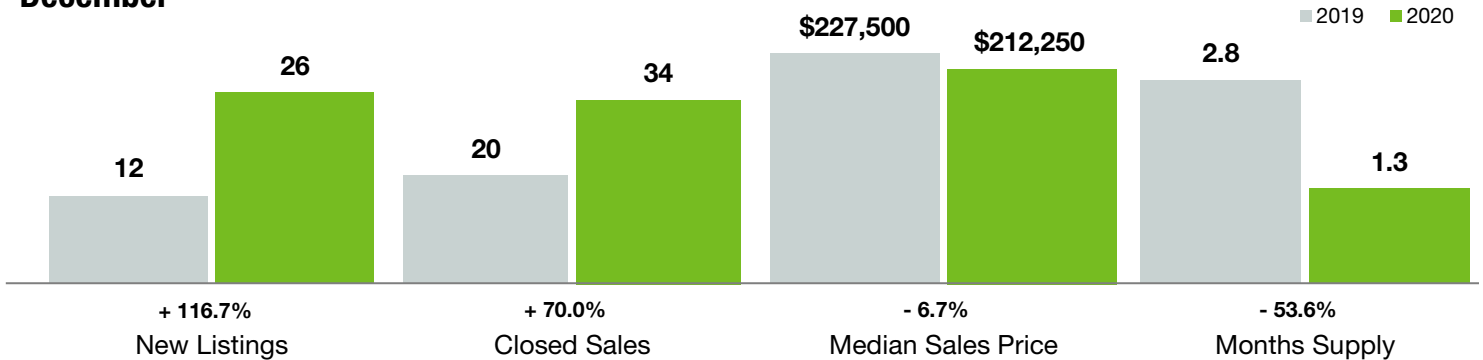
Alexander County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	12	26	+ 116.7%	328	362	+ 10.4%
Pending Sales	19	17	- 10.5%	291	340	+ 16.8%
Closed Sales	20	34	+ 70.0%	281	340	+ 21.0%
Median Sales Price*	\$227,500	\$212,250	- 6.7%	\$167,000	\$182,000	+ 9.0%
Average Sales Price*	\$227,435	\$290,006	+ 27.5%	\$203,645	\$242,901	+ 19.3%
Percent of Original List Price Received*	94.6%	99.1%	+ 4.8%	94.9%	97.0%	+ 2.2%
List to Close	131	82	- 37.4%	115	100	- 13.0%
Days on Market Until Sale	50	28	- 44.0%	59	49	- 16.9%
Cumulative Days on Market Until Sale	51	34	- 33.3%	71	59	- 16.9%
Average List Price	\$212,227	\$248,985	+ 17.3%	\$239,918	\$268,943	+ 12.1%
Inventory of Homes for Sale	68	37	- 45.6%	--	--	--
Months Supply of Inventory	2.8	1.3	- 53.6%	--	--	--

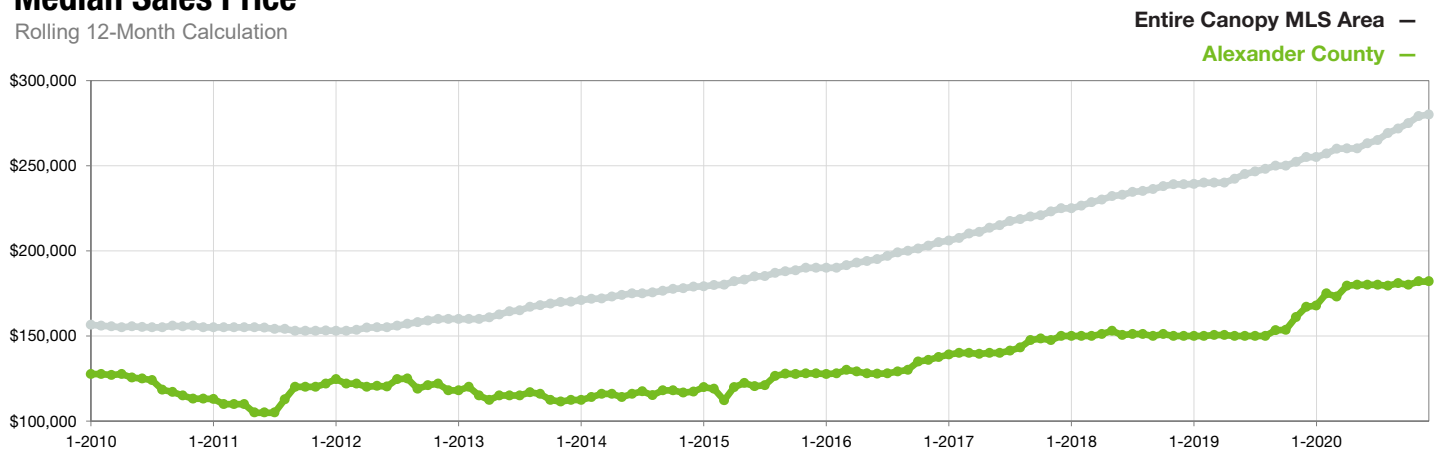
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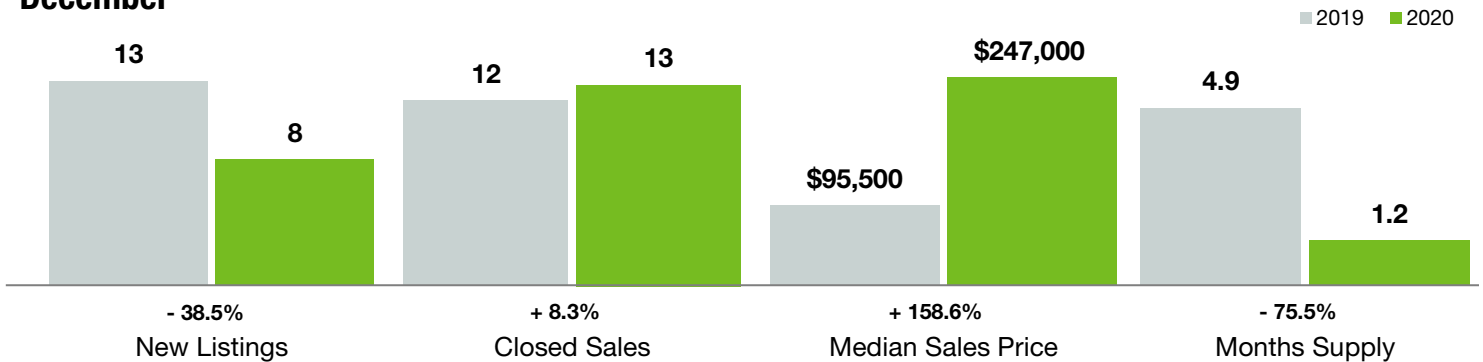
Anson County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	13	8	- 38.5%	179	130	- 27.4%
Pending Sales	8	11	+ 37.5%	145	145	0.0%
Closed Sales	12	13	+ 8.3%	145	132	- 9.0%
Median Sales Price*	\$95,500	\$247,000	+ 158.6%	\$111,750	\$124,950	+ 11.8%
Average Sales Price*	\$112,868	\$291,915	+ 158.6%	\$125,032	\$143,196	+ 14.5%
Percent of Original List Price Received*	94.0%	98.1%	+ 4.4%	92.7%	92.6%	- 0.1%
List to Close	71	149	+ 109.9%	130	147	+ 13.1%
Days on Market Until Sale	31	90	+ 190.3%	81	92	+ 13.6%
Cumulative Days on Market Until Sale	31	62	+ 100.0%	91	97	+ 6.6%
Average List Price	\$95,662	\$117,038	+ 22.3%	\$132,578	\$160,564	+ 21.1%
Inventory of Homes for Sale	59	15	- 74.6%	--	--	--
Months Supply of Inventory	4.9	1.2	- 75.5%	--	--	--

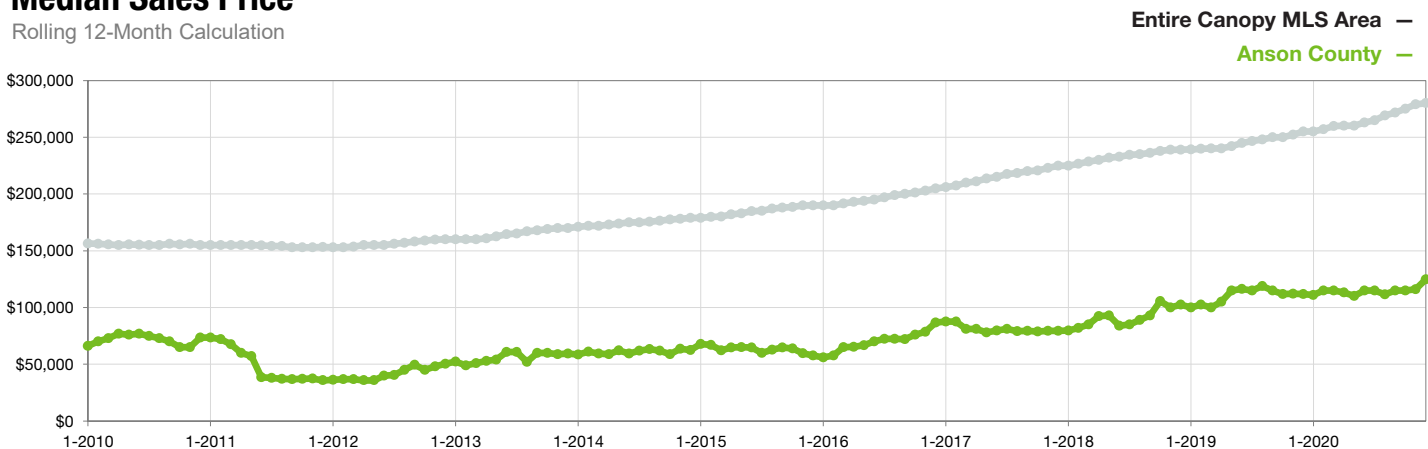
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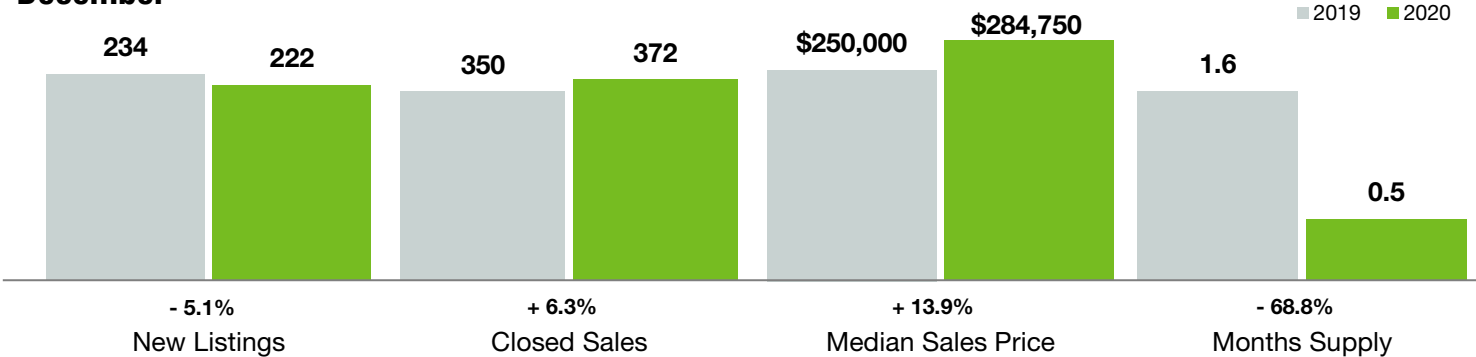
Cabarrus County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	234	222	- 5.1%	4,807	4,454	- 7.3%
Pending Sales	247	256	+ 3.6%	4,084	4,192	+ 2.6%
Closed Sales	350	372	+ 6.3%	4,081	4,126	+ 1.1%
Median Sales Price*	\$250,000	\$284,750	+ 13.9%	\$245,000	\$267,500	+ 9.2%
Average Sales Price*	\$270,679	\$298,005	+ 10.1%	\$262,304	\$287,675	+ 9.7%
Percent of Original List Price Received*	96.5%	99.4%	+ 3.0%	97.0%	98.2%	+ 1.2%
List to Close	95	77	- 18.9%	92	82	- 10.9%
Days on Market Until Sale	45	21	- 53.3%	39	31	- 20.5%
Cumulative Days on Market Until Sale	53	26	- 50.9%	48	37	- 22.9%
Average List Price	\$272,967	\$312,858	+ 14.6%	\$277,627	\$299,111	+ 7.7%
Inventory of Homes for Sale	533	177	- 66.8%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

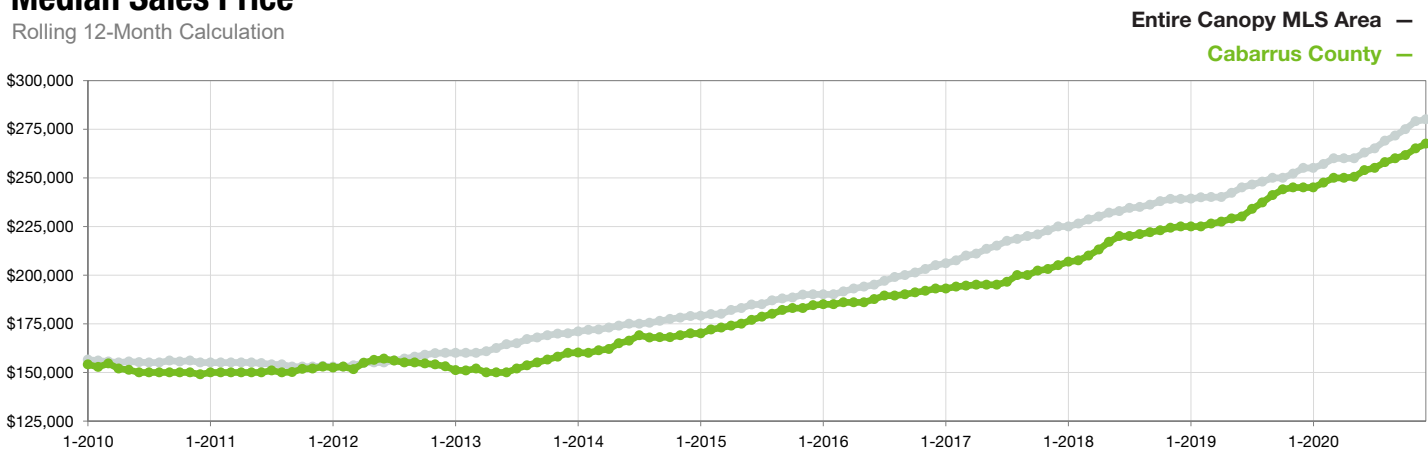
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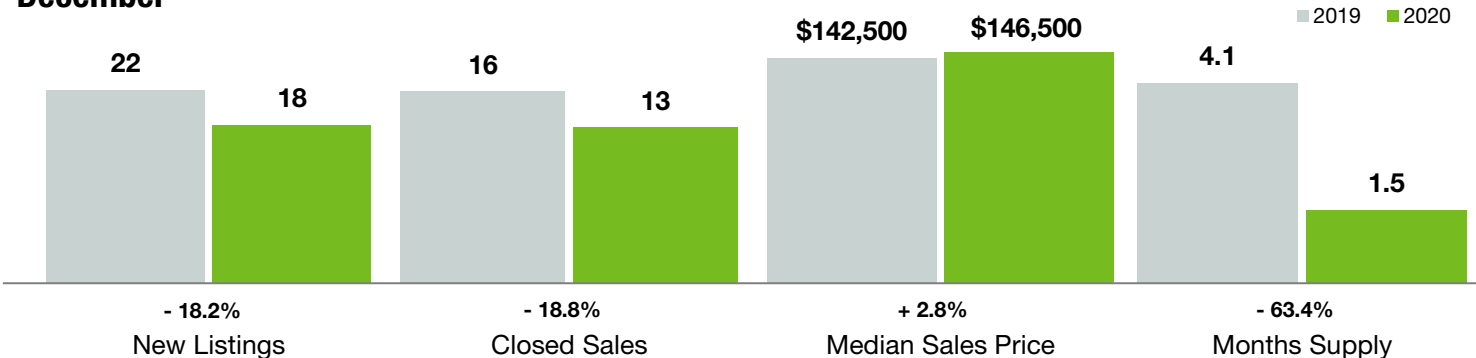
Chester County

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	22	18	- 18.2%	260	240	- 7.7%
Pending Sales	13	16	+ 23.1%	194	230	+ 18.6%
Closed Sales	16	13	- 18.8%	187	220	+ 17.6%
Median Sales Price*	\$142,500	\$146,500	+ 2.8%	\$130,450	\$164,500	+ 26.1%
Average Sales Price*	\$160,369	\$141,631	- 11.7%	\$149,603	\$183,783	+ 22.8%
Percent of Original List Price Received*	94.5%	92.3%	- 2.3%	92.5%	95.2%	+ 2.9%
List to Close	100	105	+ 5.0%	107	103	- 3.7%
Days on Market Until Sale	44	38	- 13.6%	59	47	- 20.3%
Cumulative Days on Market Until Sale	44	38	- 13.6%	71	52	- 26.8%
Average List Price	\$127,220	\$154,158	+ 21.2%	\$168,094	\$193,075	+ 14.9%
Inventory of Homes for Sale	67	29	- 56.7%	--	--	--
Months Supply of Inventory	4.1	1.5	- 63.4%	--	--	--

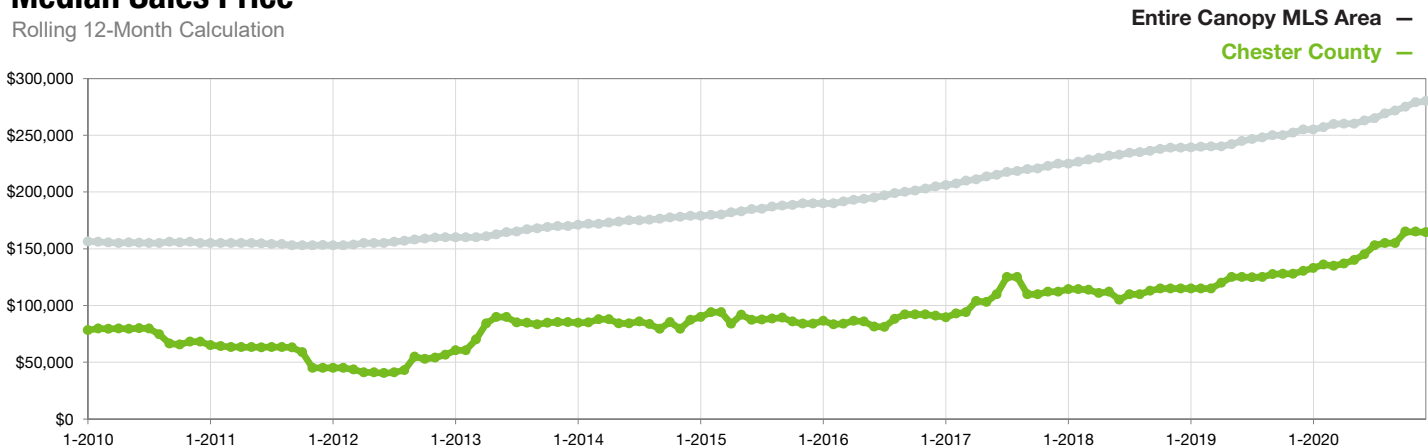
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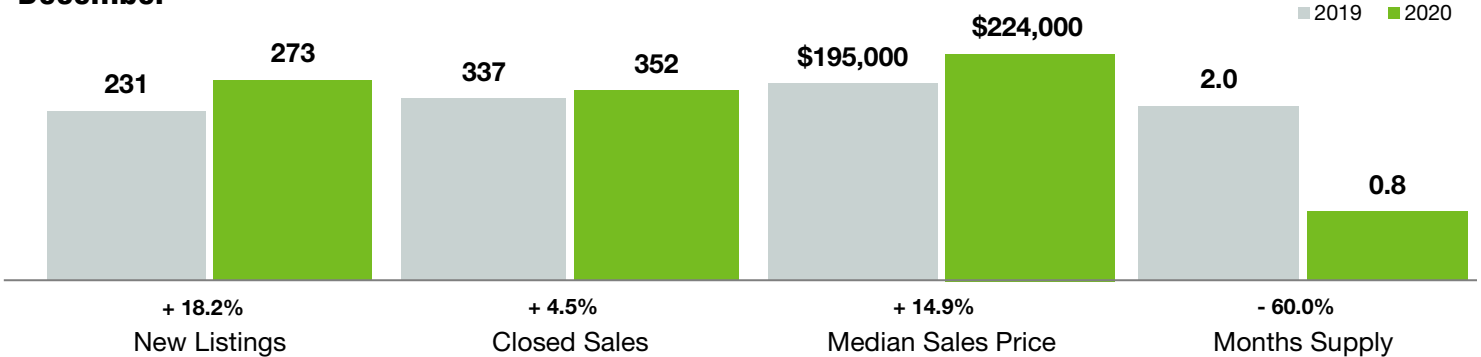
Gaston County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	231	273	+ 18.2%	4,286	4,311	+ 0.6%
Pending Sales	214	306	+ 43.0%	3,676	4,099	+ 11.5%
Closed Sales	337	352	+ 4.5%	3,596	3,869	+ 7.6%
Median Sales Price*	\$195,000	\$224,000	+ 14.9%	\$190,000	\$217,000	+ 14.2%
Average Sales Price*	\$220,939	\$245,723	+ 11.2%	\$214,118	\$242,697	+ 13.3%
Percent of Original List Price Received*	96.4%	98.6%	+ 2.3%	96.8%	97.6%	+ 0.8%
List to Close	90	84	- 6.7%	89	89	0.0%
Days on Market Until Sale	34	25	- 26.5%	37	35	- 5.4%
Cumulative Days on Market Until Sale	40	25	- 37.5%	42	38	- 9.5%
Average List Price	\$244,264	\$248,073	+ 1.6%	\$230,147	\$248,228	+ 7.9%
Inventory of Homes for Sale	615	270	- 56.1%	--	--	--
Months Supply of Inventory	2.0	0.8	- 60.0%	--	--	--

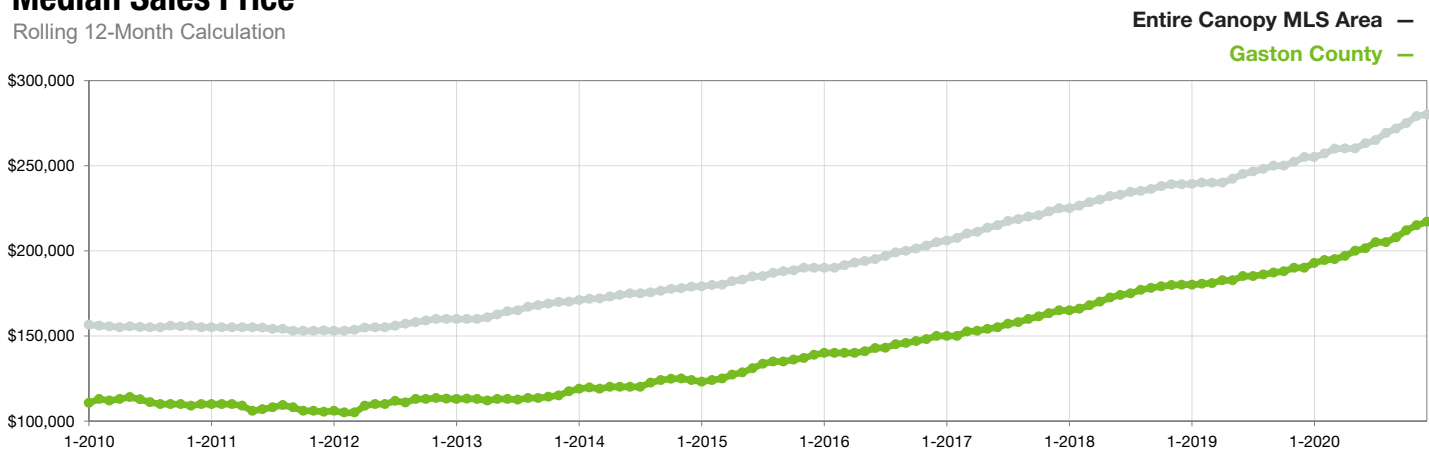
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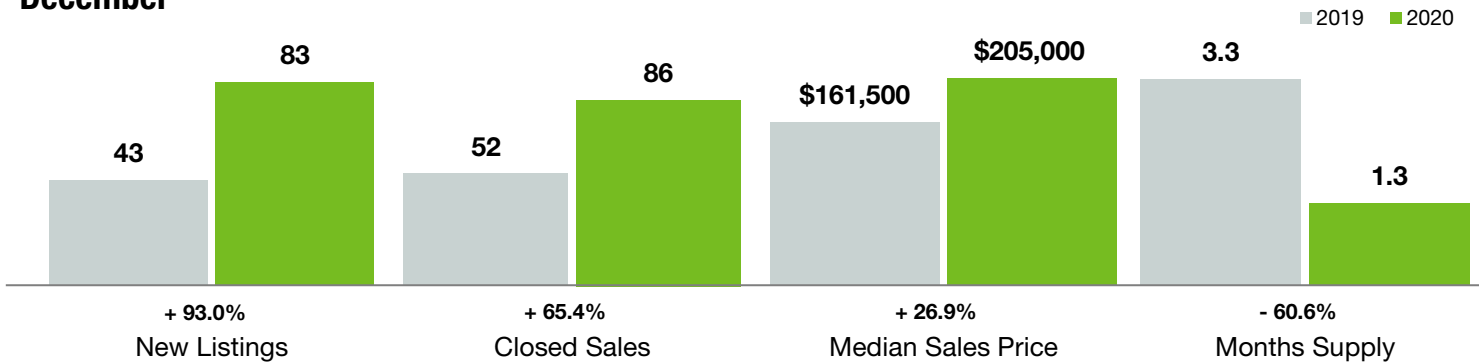
Cleveland County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	43	83	+ 93.0%	713	1,049	+ 47.1%
Pending Sales	37	80	+ 116.2%	586	942	+ 60.8%
Closed Sales	52	86	+ 65.4%	594	850	+ 43.1%
Median Sales Price*	\$161,500	\$205,000	+ 26.9%	\$149,683	\$166,400	+ 11.2%
Average Sales Price*	\$175,184	\$210,493	+ 20.2%	\$172,139	\$190,634	+ 10.7%
Percent of Original List Price Received*	94.3%	98.1%	+ 4.0%	94.8%	96.5%	+ 1.8%
List to Close	102	85	- 16.7%	112	92	- 17.9%
Days on Market Until Sale	57	30	- 47.4%	58	40	- 31.0%
Cumulative Days on Market Until Sale	61	32	- 47.5%	64	46	- 28.1%
Average List Price	\$126,480	\$178,060	+ 40.8%	\$184,517	\$197,432	+ 7.0%
Inventory of Homes for Sale	162	104	- 35.8%	--	--	--
Months Supply of Inventory	3.3	1.3	- 60.6%	--	--	--

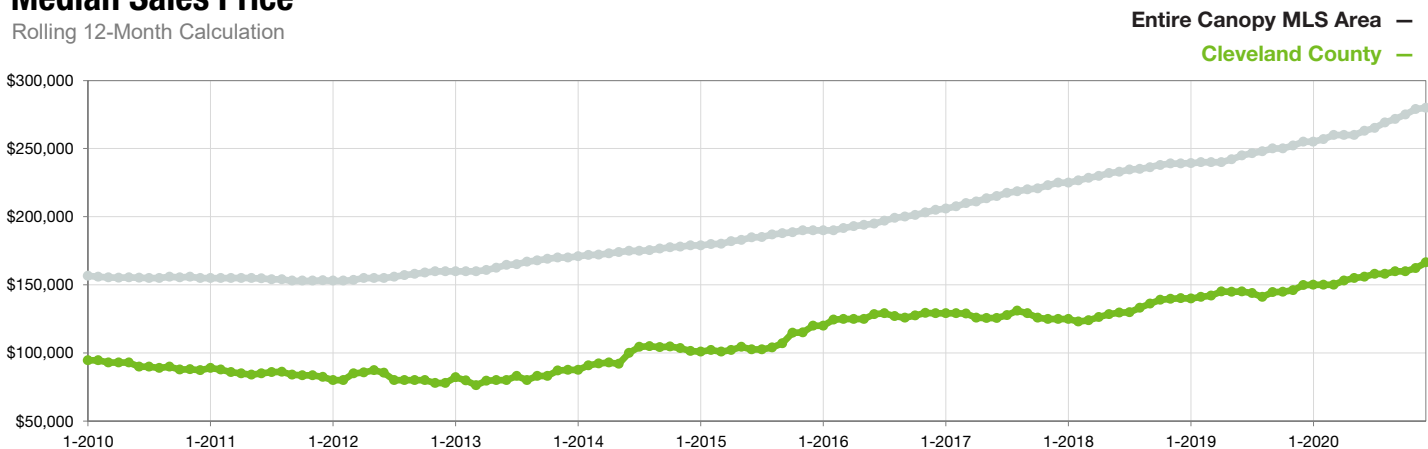
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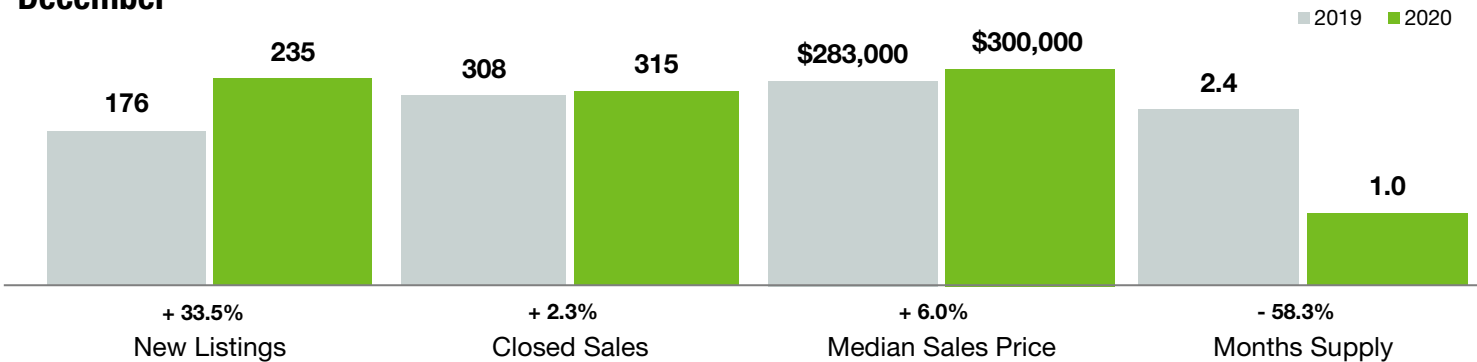
Iredell County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	176	235	+ 33.5%	4,284	4,222	- 1.4%
Pending Sales	190	266	+ 40.0%	3,623	3,999	+ 10.4%
Closed Sales	308	315	+ 2.3%	3,587	3,786	+ 5.5%
Median Sales Price*	\$283,000	\$300,000	+ 6.0%	\$268,195	\$295,000	+ 10.0%
Average Sales Price*	\$322,681	\$405,431	+ 25.6%	\$329,881	\$376,760	+ 14.2%
Percent of Original List Price Received*	95.8%	98.3%	+ 2.6%	95.7%	97.5%	+ 1.9%
List to Close	116	91	- 21.6%	111	98	- 11.7%
Days on Market Until Sale	60	33	- 45.0%	59	45	- 23.7%
Cumulative Days on Market Until Sale	72	38	- 47.2%	74	52	- 29.7%
Average List Price	\$360,548	\$360,065	- 0.1%	\$371,401	\$397,977	+ 7.2%
Inventory of Homes for Sale	733	331	- 54.8%	--	--	--
Months Supply of Inventory	2.4	1.0	- 58.3%	--	--	--

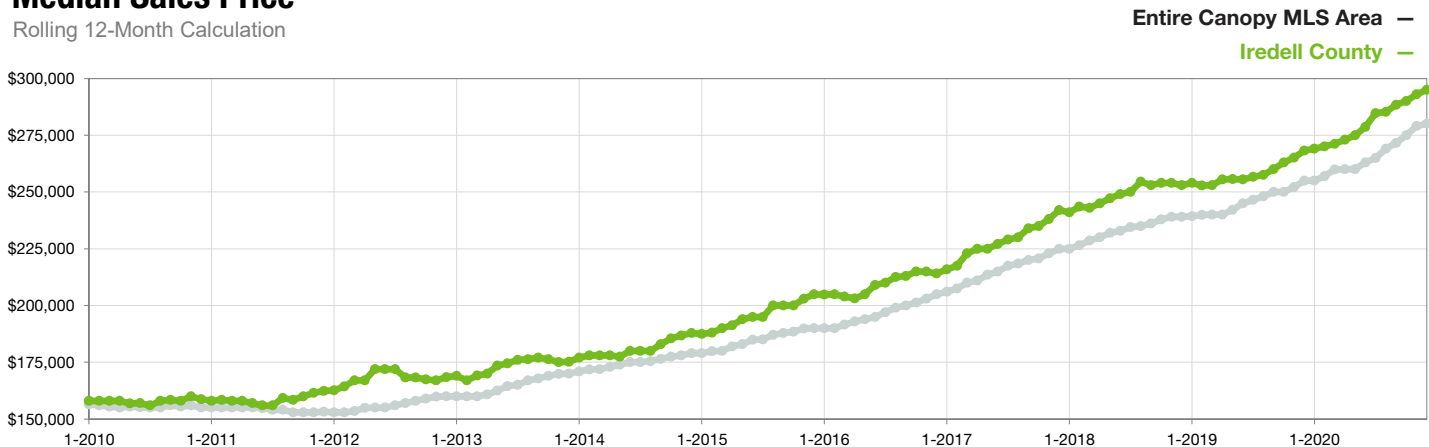
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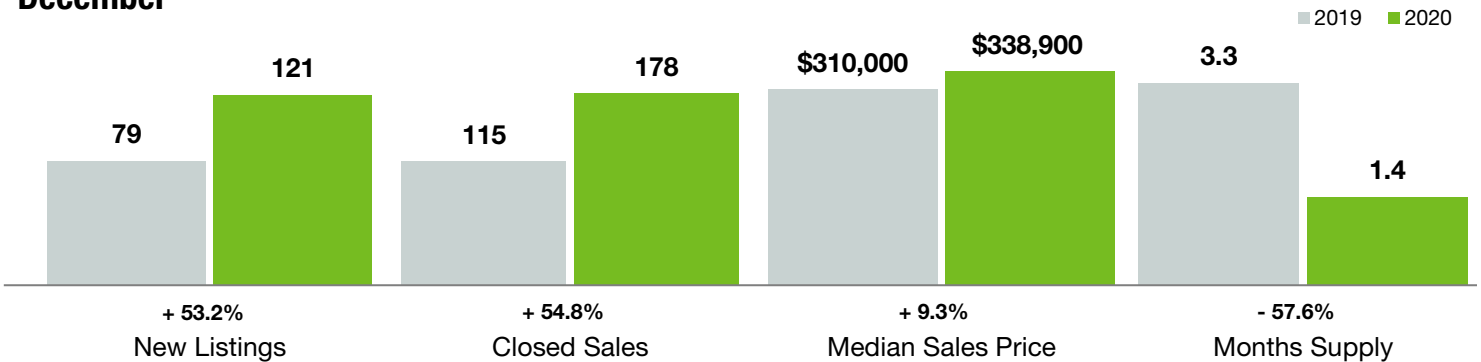
Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	79	121	+ 53.2%	1,741	1,928	+ 10.7%
Pending Sales	80	136	+ 70.0%	1,330	1,746	+ 31.3%
Closed Sales	115	178	+ 54.8%	1,340	1,623	+ 21.1%
Median Sales Price*	\$310,000	\$338,900	+ 9.3%	\$280,000	\$308,000	+ 10.0%
Average Sales Price*	\$327,614	\$401,391	+ 22.5%	\$309,693	\$350,804	+ 13.3%
Percent of Original List Price Received*	96.1%	98.9%	+ 2.9%	96.1%	97.2%	+ 1.1%
List to Close	119	79	- 33.6%	110	106	- 3.6%
Days on Market Until Sale	66	33	- 50.0%	58	55	- 5.2%
Cumulative Days on Market Until Sale	86	35	- 59.3%	71	63	- 11.3%
Average List Price	\$309,711	\$396,574	+ 28.0%	\$343,427	\$362,410	+ 5.5%
Inventory of Homes for Sale	361	208	- 42.4%	--	--	--
Months Supply of Inventory	3.3	1.4	- 57.6%	--	--	--

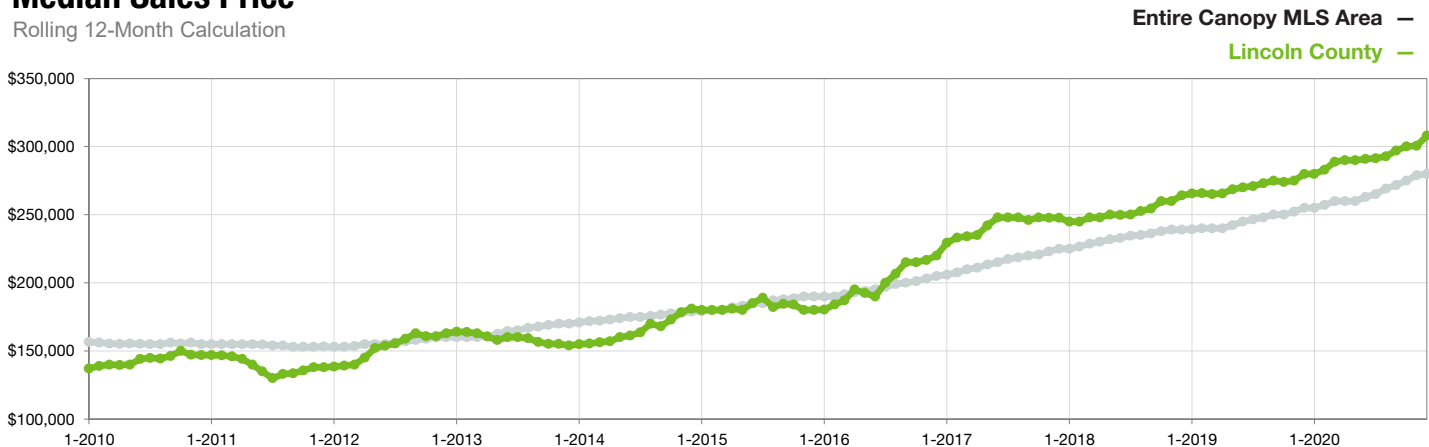
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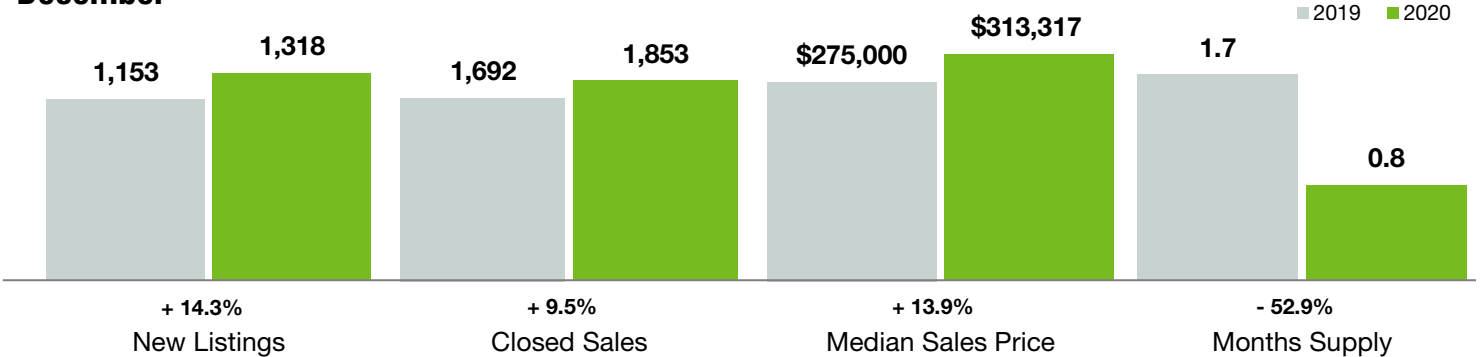
Mecklenburg County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	1,153	1,318	+ 14.3%	25,245	24,468	- 3.1%
Pending Sales	1,170	1,475	+ 26.1%	21,356	22,692	+ 6.3%
Closed Sales	1,692	1,853	+ 9.5%	20,987	21,745	+ 3.6%
Median Sales Price*	\$275,000	\$313,317	+ 13.9%	\$270,000	\$300,000	+ 11.1%
Average Sales Price*	\$343,888	\$394,235	+ 14.6%	\$341,549	\$374,917	+ 9.8%
Percent of Original List Price Received*	96.6%	99.2%	+ 2.7%	97.1%	98.5%	+ 1.4%
List to Close	92	81	- 12.0%	87	84	- 3.4%
Days on Market Until Sale	40	23	- 42.5%	37	30	- 18.9%
Cumulative Days on Market Until Sale	46	27	- 41.3%	44	35	- 20.5%
Average List Price	\$335,709	\$393,813	+ 17.3%	\$376,669	\$404,904	+ 7.5%
Inventory of Homes for Sale	3,031	1,499	- 50.5%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

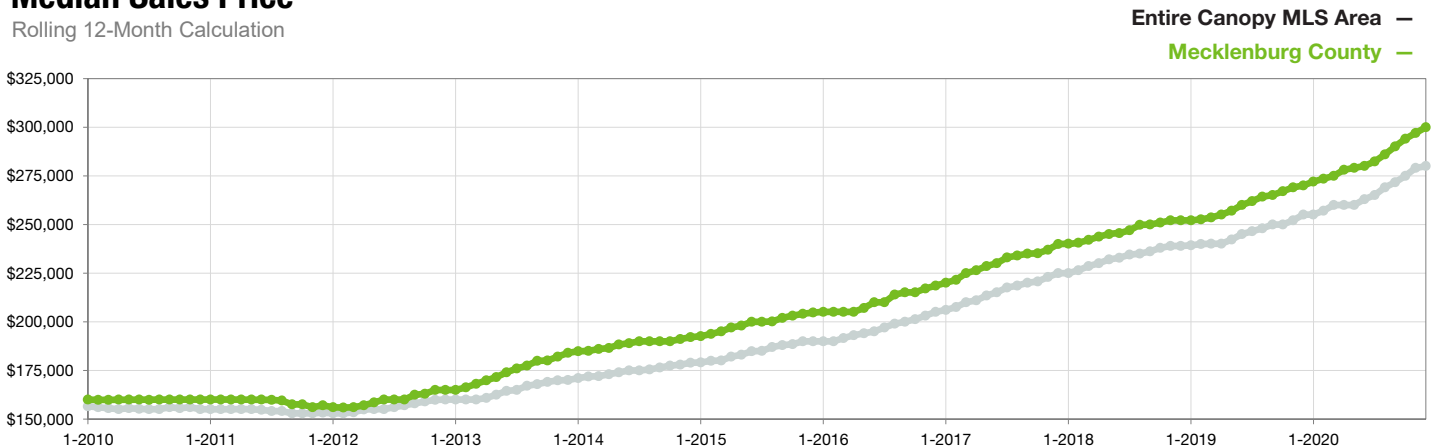
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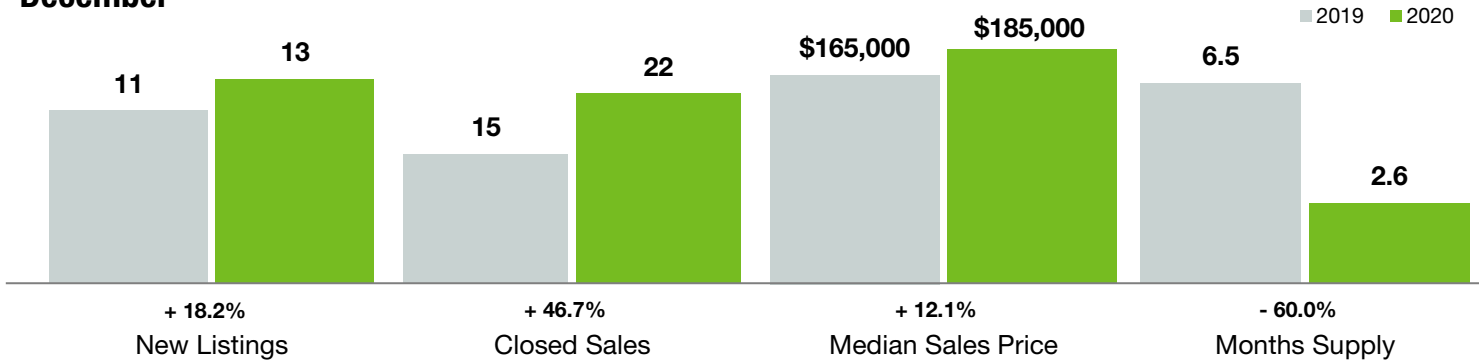
Montgomery County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	11	13	+ 18.2%	440	351	- 20.2%
Pending Sales	16	24	+ 50.0%	297	344	+ 15.8%
Closed Sales	15	22	+ 46.7%	290	333	+ 14.8%
Median Sales Price*	\$165,000	\$185,000	+ 12.1%	\$135,000	\$175,000	+ 29.6%
Average Sales Price*	\$213,427	\$250,136	+ 17.2%	\$240,197	\$264,595	+ 10.2%
Percent of Original List Price Received*	87.7%	91.7%	+ 4.6%	89.8%	91.0%	+ 1.3%
List to Close	141	133	- 5.7%	138	154	+ 11.6%
Days on Market Until Sale	95	88	- 7.4%	99	111	+ 12.1%
Cumulative Days on Market Until Sale	100	122	+ 22.0%	111	131	+ 18.0%
Average List Price	\$162,864	\$357,312	+ 119.4%	\$277,672	\$293,733	+ 5.8%
Inventory of Homes for Sale	160	74	- 53.8%	--	--	--
Months Supply of Inventory	6.5	2.6	- 60.0%	--	--	--

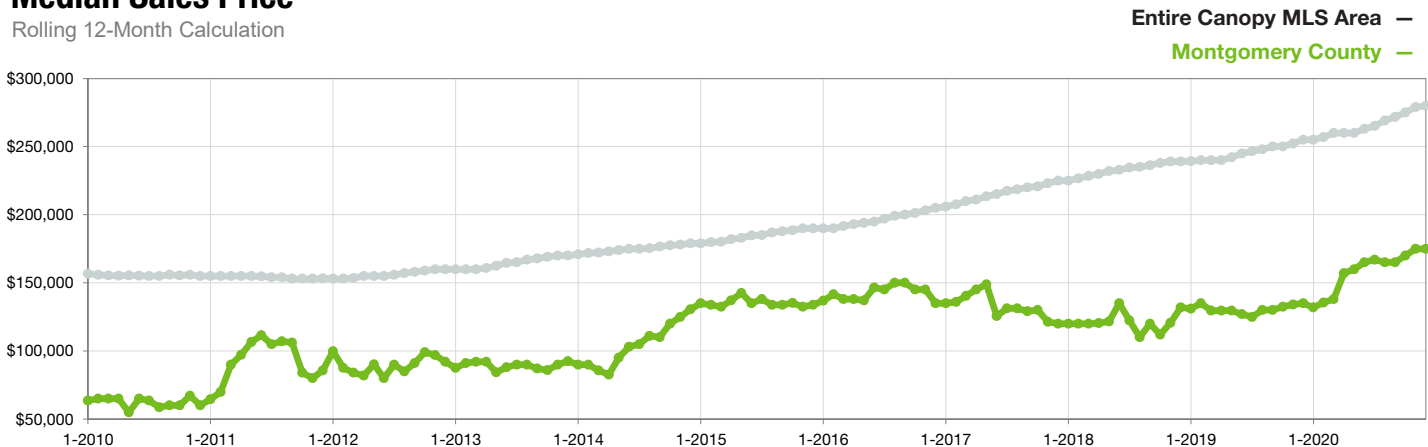
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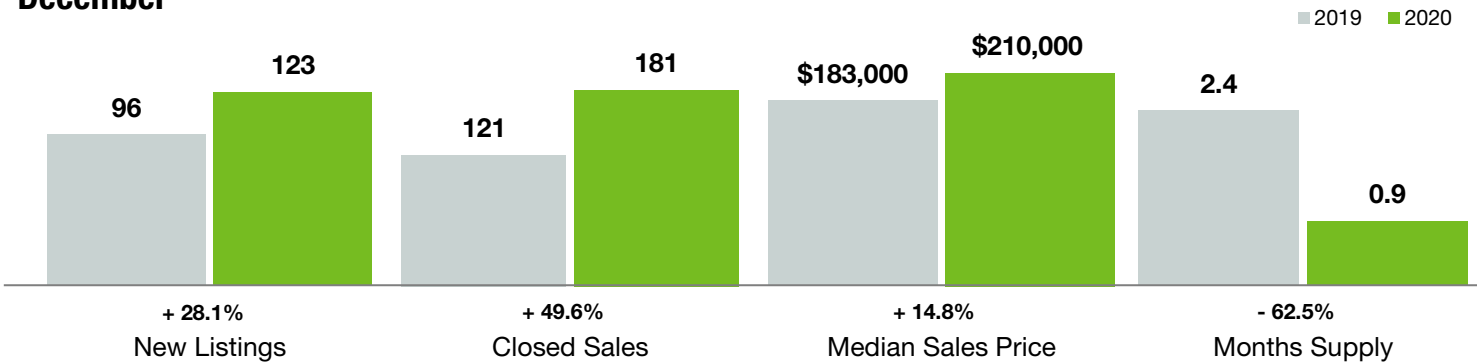
Rowan County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	96	123	+ 28.1%	2,015	2,216	+ 10.0%
Pending Sales	91	159	+ 74.7%	1,673	2,080	+ 24.3%
Closed Sales	121	181	+ 49.6%	1,683	1,892	+ 12.4%
Median Sales Price*	\$183,000	\$210,000	+ 14.8%	\$161,250	\$190,000	+ 17.8%
Average Sales Price*	\$204,148	\$230,321	+ 12.8%	\$178,514	\$210,288	+ 17.8%
Percent of Original List Price Received*	93.6%	97.5%	+ 4.2%	95.1%	97.1%	+ 2.1%
List to Close	87	99	+ 13.8%	96	91	- 5.2%
Days on Market Until Sale	41	28	- 31.7%	48	37	- 22.9%
Cumulative Days on Market Until Sale	45	29	- 35.6%	54	42	- 22.2%
Average List Price	\$200,733	\$228,148	+ 13.7%	\$201,524	\$225,330	+ 11.8%
Inventory of Homes for Sale	336	153	- 54.5%	--	--	--
Months Supply of Inventory	2.4	0.9	- 62.5%	--	--	--

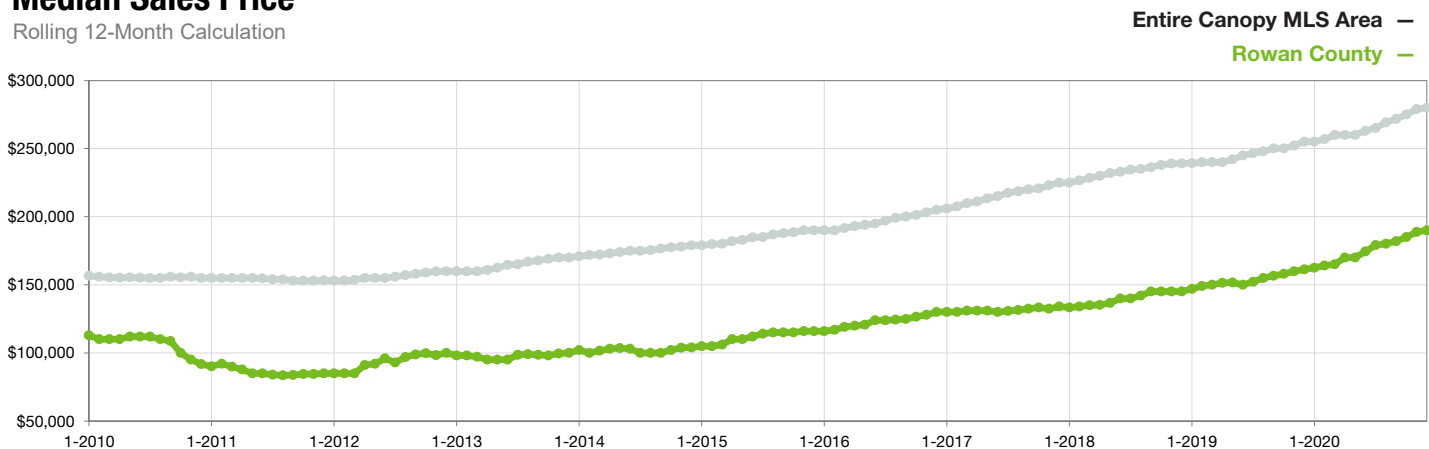
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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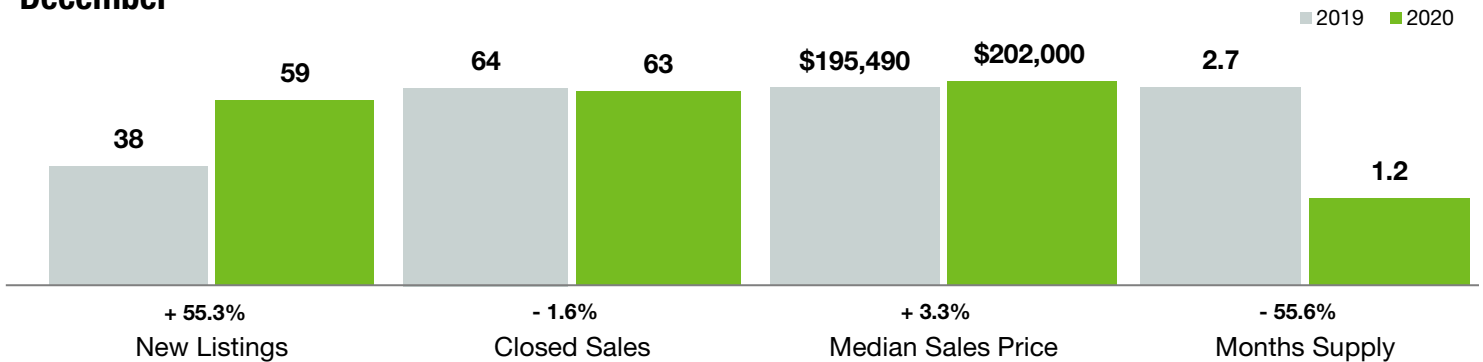
Stanly County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	38	59	+ 55.3%	877	858	- 2.2%
Pending Sales	47	60	+ 27.7%	727	819	+ 12.7%
Closed Sales	64	63	- 1.6%	711	797	+ 12.1%
Median Sales Price*	\$195,490	\$202,000	+ 3.3%	\$183,445	\$190,000	+ 3.6%
Average Sales Price*	\$211,495	\$222,929	+ 5.4%	\$205,355	\$215,350	+ 4.9%
Percent of Original List Price Received*	94.6%	96.9%	+ 2.4%	94.6%	96.0%	+ 1.5%
List to Close	142	73	- 48.6%	115	99	- 13.9%
Days on Market Until Sale	87	28	- 67.8%	61	46	- 24.6%
Cumulative Days on Market Until Sale	97	28	- 71.1%	69	55	- 20.3%
Average List Price	\$194,778	\$223,100	+ 14.5%	\$223,508	\$228,772	+ 2.4%
Inventory of Homes for Sale	166	82	- 50.6%	--	--	--
Months Supply of Inventory	2.7	1.2	- 55.6%	--	--	--

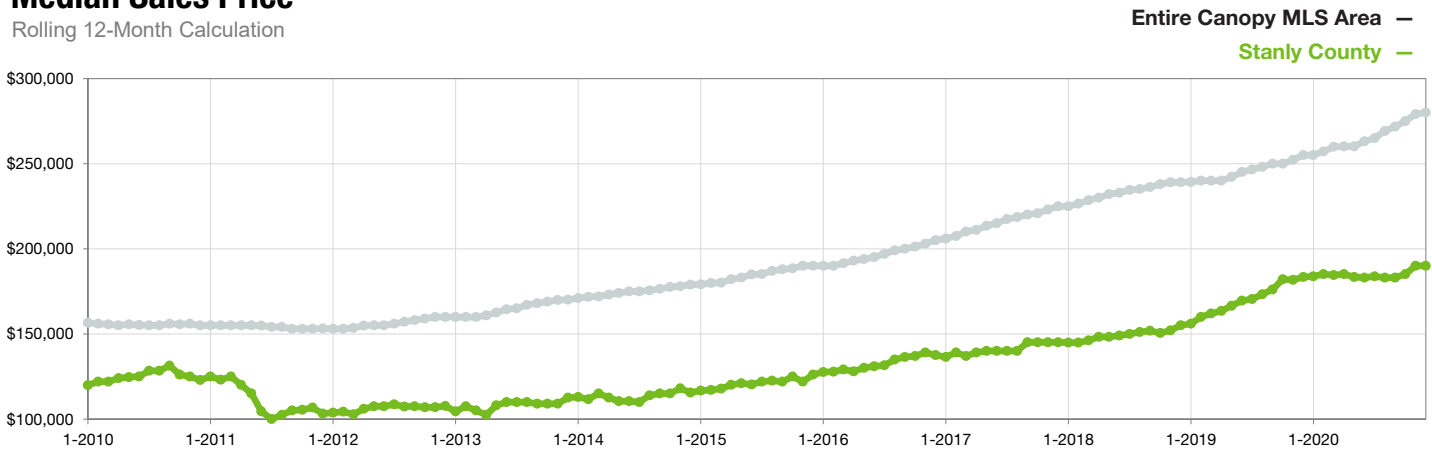
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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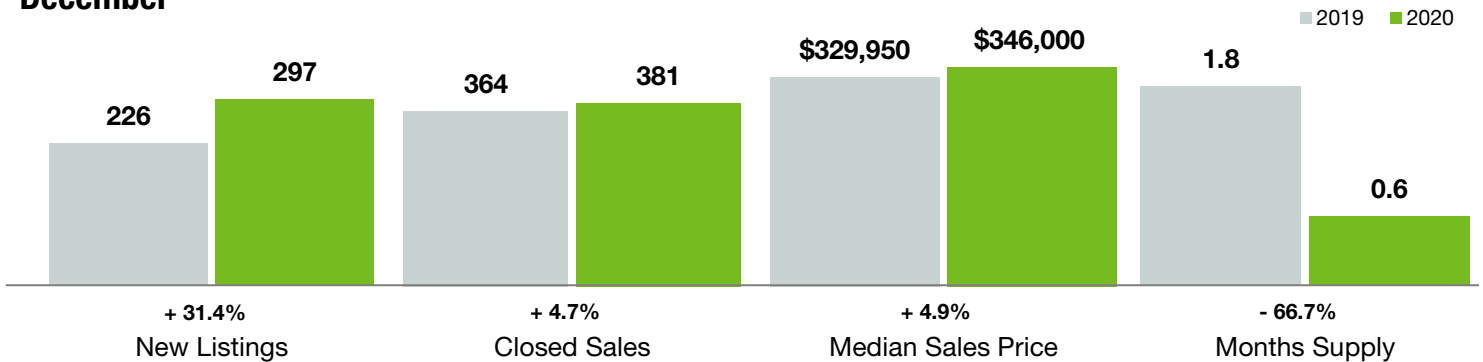
Union County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	226	297	+ 31.4%	5,392	5,181	- 3.9%
Pending Sales	245	307	+ 25.3%	4,579	4,918	+ 7.4%
Closed Sales	364	381	+ 4.7%	4,501	4,741	+ 5.3%
Median Sales Price*	\$329,950	\$346,000	+ 4.9%	\$305,000	\$334,986	+ 9.8%
Average Sales Price*	\$377,419	\$420,898	+ 11.5%	\$356,969	\$393,864	+ 10.3%
Percent of Original List Price Received*	96.9%	99.2%	+ 2.4%	97.0%	98.2%	+ 1.2%
List to Close	94	80	- 14.9%	95	86	- 9.5%
Days on Market Until Sale	41	27	- 34.1%	46	35	- 23.9%
Cumulative Days on Market Until Sale	51	34	- 33.3%	55	40	- 27.3%
Average List Price	\$385,969	\$406,902	+ 5.4%	\$389,032	\$412,804	+ 6.1%
Inventory of Homes for Sale	701	261	- 62.8%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--

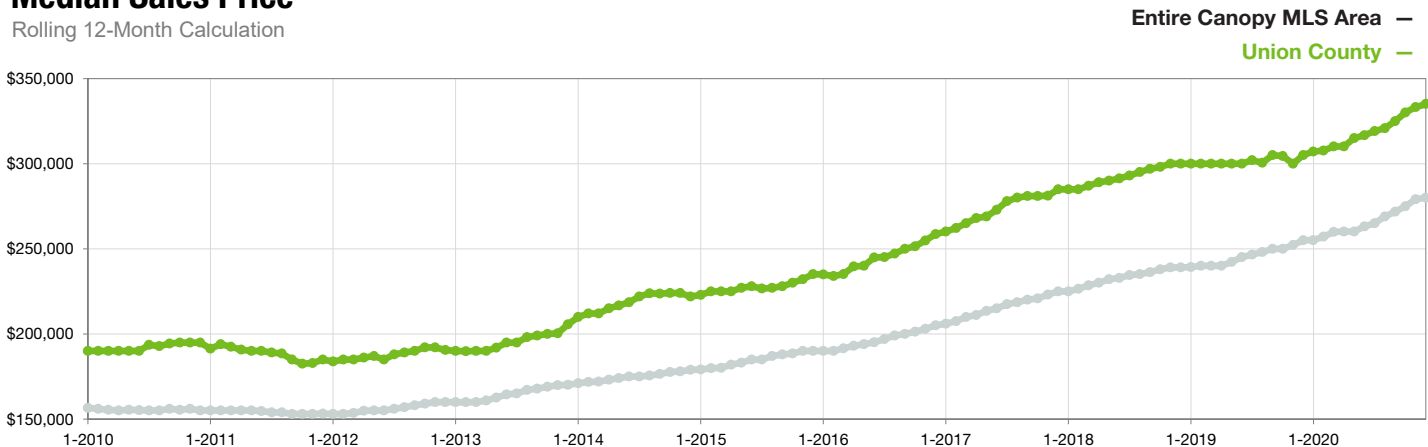
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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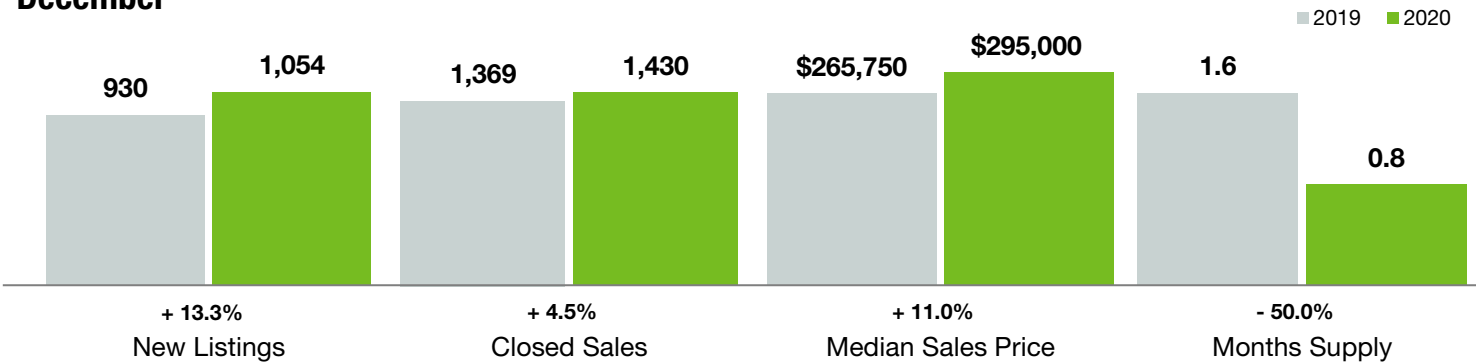
City of Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	930	1,054	+ 13.3%	19,817	19,445	- 1.9%
Pending Sales	943	1,177	+ 24.8%	16,972	17,808	+ 4.9%
Closed Sales	1,369	1,430	+ 4.5%	16,710	17,091	+ 2.3%
Median Sales Price*	\$265,750	\$295,000	+ 11.0%	\$257,000	\$285,000	+ 10.9%
Average Sales Price*	\$332,272	\$382,417	+ 15.1%	\$333,049	\$364,598	+ 9.5%
Percent of Original List Price Received*	96.6%	99.1%	+ 2.6%	97.2%	98.6%	+ 1.4%
List to Close	91	83	- 8.8%	85	83	- 2.4%
Days on Market Until Sale	39	23	- 41.0%	35	28	- 20.0%
Cumulative Days on Market Until Sale	44	27	- 38.6%	42	32	- 23.8%
Average List Price	\$324,300	\$384,803	+ 18.7%	\$367,278	\$396,870	+ 8.1%
Inventory of Homes for Sale	2,250	1,240	- 44.9%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--

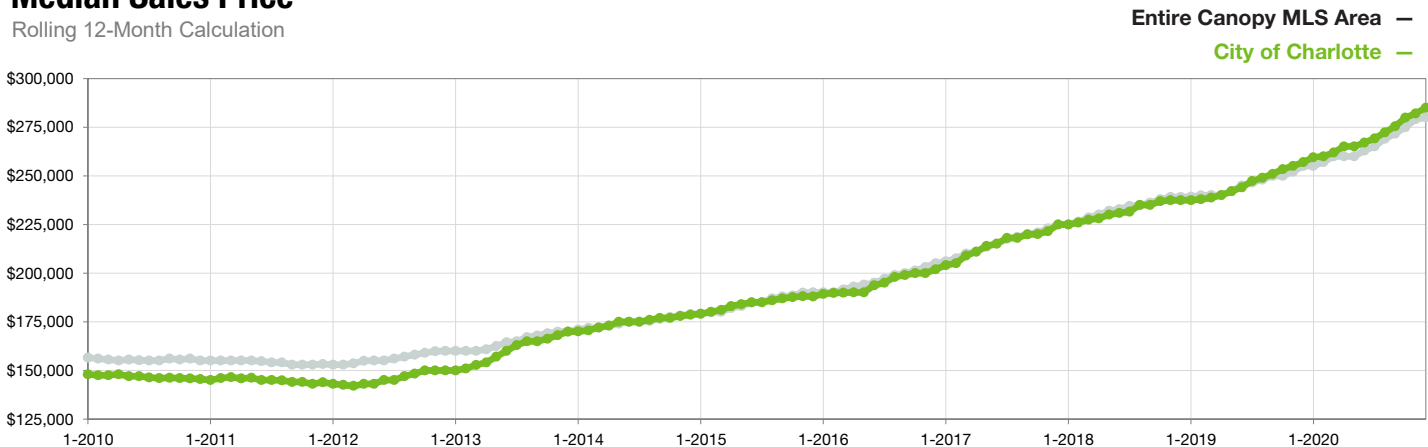
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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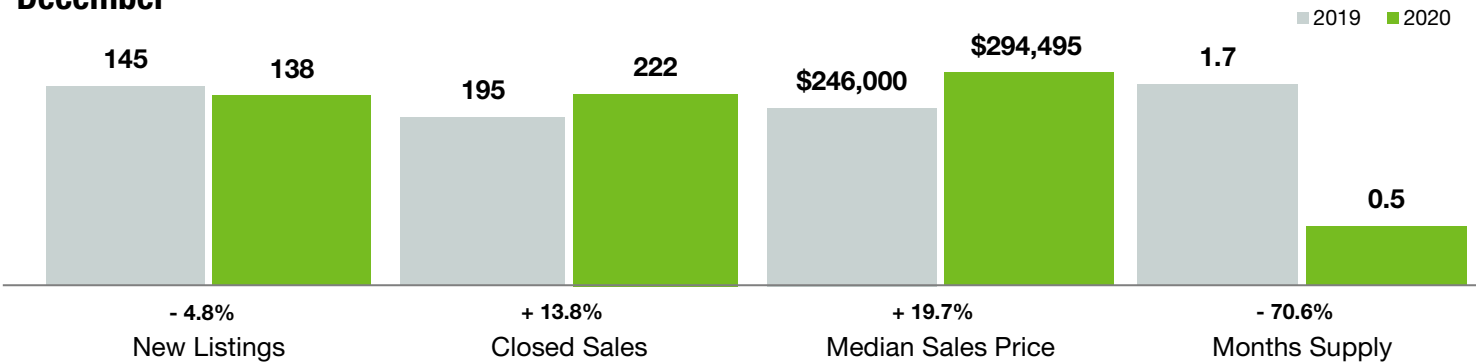
Concord

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	145	138	- 4.8%	2,834	2,638	- 6.9%
Pending Sales	146	166	+ 13.7%	2,365	2,509	+ 6.1%
Closed Sales	195	222	+ 13.8%	2,359	2,461	+ 4.3%
Median Sales Price*	\$246,000	\$294,495	+ 19.7%	\$244,000	\$270,000	+ 10.7%
Average Sales Price*	\$268,417	\$304,046	+ 13.3%	\$261,523	\$291,435	+ 11.4%
Percent of Original List Price Received*	96.8%	99.6%	+ 2.9%	97.0%	98.3%	+ 1.3%
List to Close	97	81	- 16.5%	94	84	- 10.6%
Days on Market Until Sale	47	20	- 57.4%	39	32	- 17.9%
Cumulative Days on Market Until Sale	49	25	- 49.0%	46	38	- 17.4%
Average List Price	\$264,357	\$312,266	+ 18.1%	\$277,295	\$300,080	+ 8.2%
Inventory of Homes for Sale	328	103	- 68.6%	--	--	--
Months Supply of Inventory	1.7	0.5	- 70.6%	--	--	--

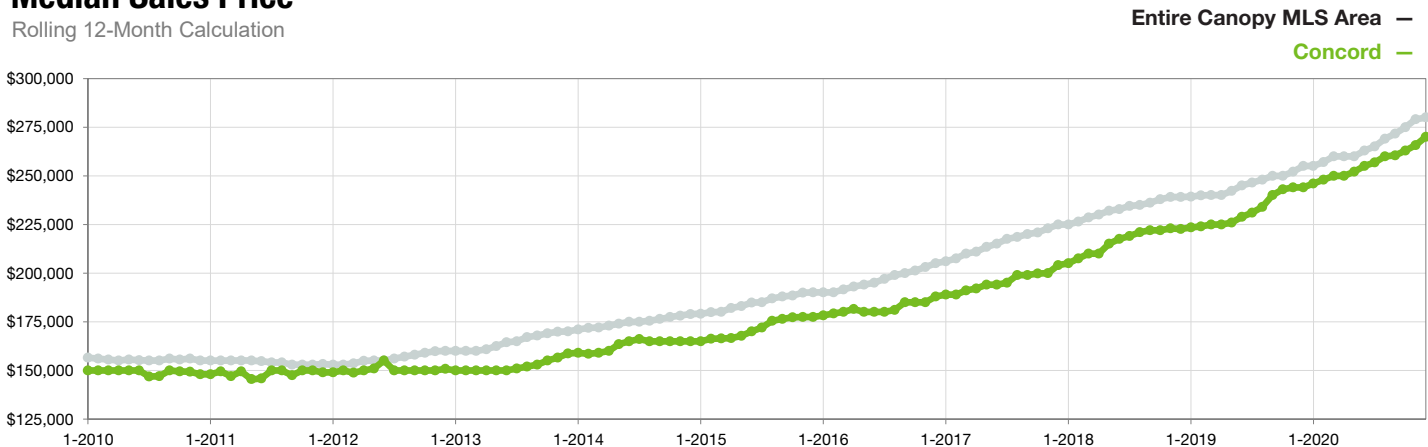
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December



Median Sales Price

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Local Market Update for December 2020

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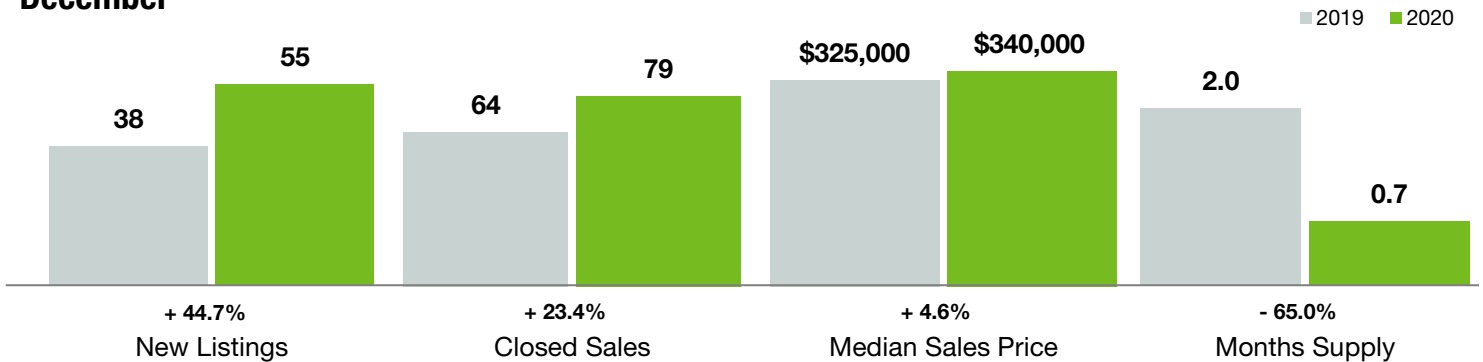
Cornelius

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	38	55	+ 44.7%	1,072	932	- 13.1%
Pending Sales	50	57	+ 14.0%	883	902	+ 2.2%
Closed Sales	64	79	+ 23.4%	844	893	+ 5.8%
Median Sales Price*	\$325,000	\$340,000	+ 4.6%	\$306,250	\$331,500	+ 8.2%
Average Sales Price*	\$540,252	\$593,037	+ 9.8%	\$466,845	\$538,094	+ 15.3%
Percent of Original List Price Received*	95.4%	98.3%	+ 3.0%	96.0%	97.7%	+ 1.8%
List to Close	108	66	- 38.9%	94	86	- 8.5%
Days on Market Until Sale	58	22	- 62.1%	52	39	- 25.0%
Cumulative Days on Market Until Sale	74	29	- 60.8%	61	48	- 21.3%
Average List Price	\$427,474	\$522,671	+ 22.3%	\$532,188	\$577,415	+ 8.5%
Inventory of Homes for Sale	150	56	- 62.7%	--	--	--
Months Supply of Inventory	2.0	0.7	- 65.0%	--	--	--

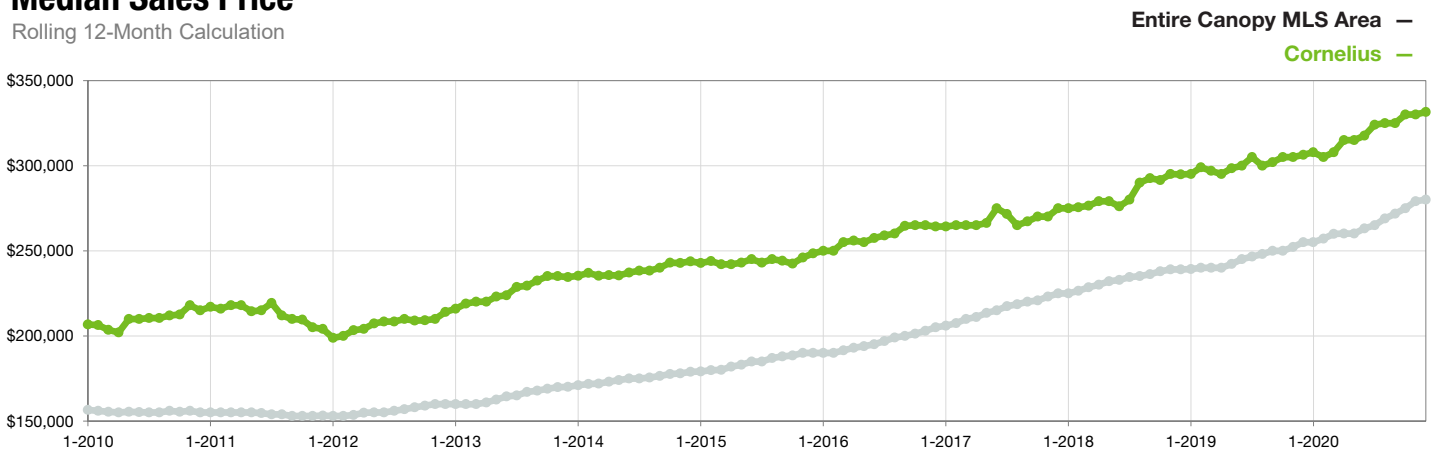
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December



Median Sales Price

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Local Market Update for December 2020

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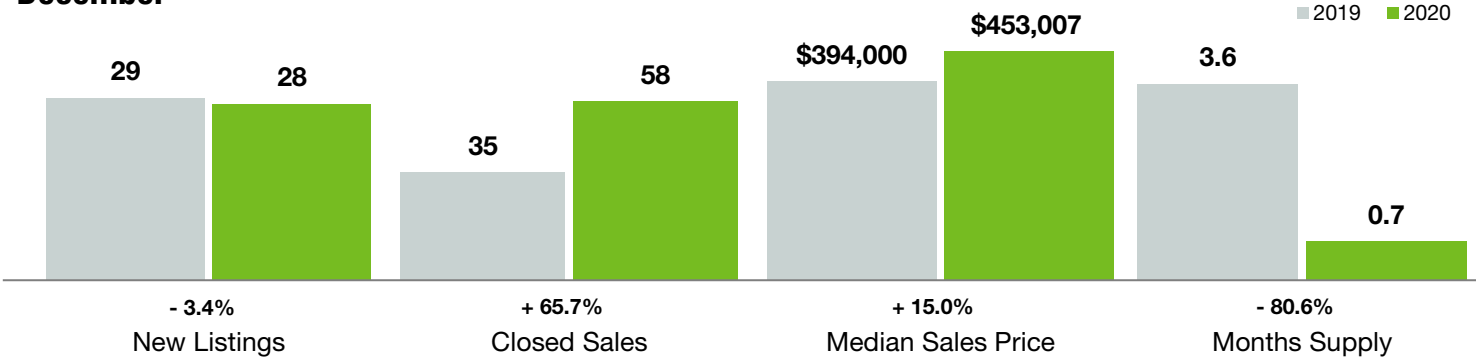
Davidson

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	29	28	- 3.4%	751	723	- 3.7%
Pending Sales	26	40	+ 53.8%	554	706	+ 27.4%
Closed Sales	35	58	+ 65.7%	539	665	+ 23.4%
Median Sales Price*	\$394,000	\$453,007	+ 15.0%	\$367,500	\$415,000	+ 12.9%
Average Sales Price*	\$480,337	\$521,870	+ 8.6%	\$457,910	\$479,449	+ 4.7%
Percent of Original List Price Received*	96.7%	99.1%	+ 2.5%	94.9%	97.1%	+ 2.3%
List to Close	92	72	- 21.7%	112	103	- 8.0%
Days on Market Until Sale	45	21	- 53.3%	64	57	- 10.9%
Cumulative Days on Market Until Sale	56	32	- 42.9%	77	60	- 22.1%
Average List Price	\$434,117	\$584,862	+ 34.7%	\$498,858	\$528,461	+ 5.9%
Inventory of Homes for Sale	167	42	- 74.9%	--	--	--
Months Supply of Inventory	3.6	0.7	- 80.6%	--	--	--

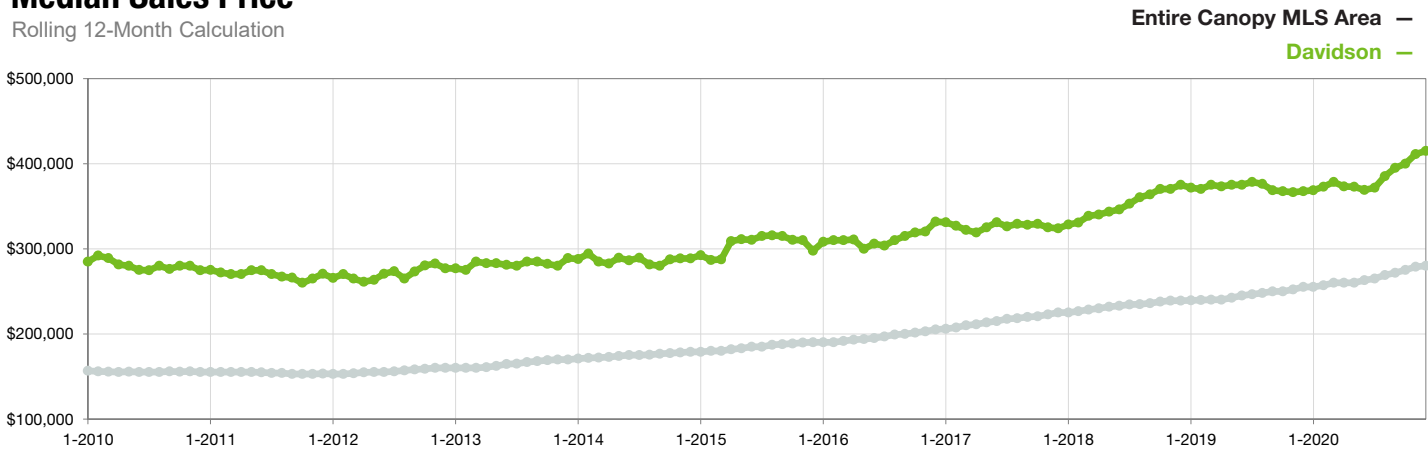
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December



Median Sales Price

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Local Market Update for December 2020

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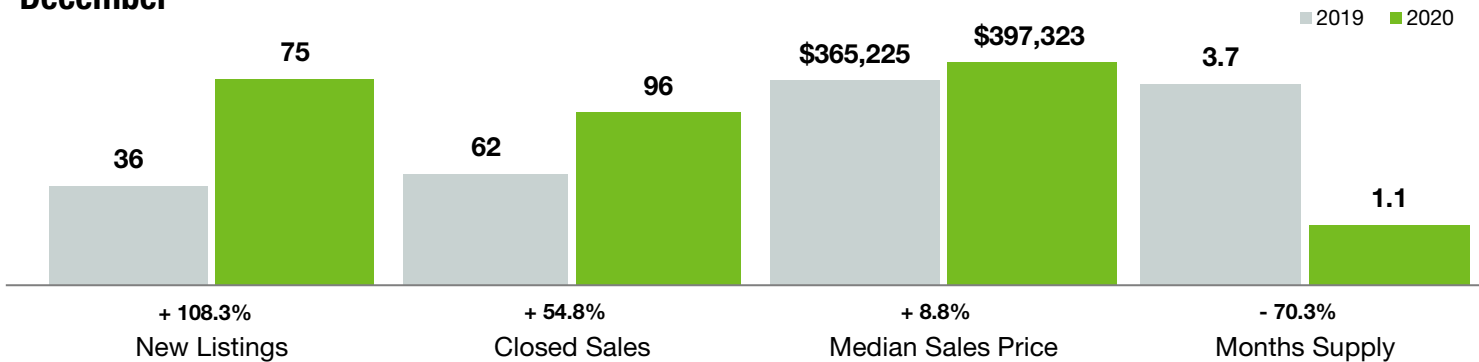
Denver

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	36	75	+ 108.3%	910	1,048	+ 15.2%
Pending Sales	45	87	+ 93.3%	688	960	+ 39.5%
Closed Sales	62	96	+ 54.8%	697	877	+ 25.8%
Median Sales Price*	\$365,225	\$397,323	+ 8.8%	\$345,000	\$359,000	+ 4.1%
Average Sales Price*	\$403,561	\$490,382	+ 21.5%	\$392,774	\$433,020	+ 10.2%
Percent of Original List Price Received*	95.4%	99.4%	+ 4.2%	96.1%	97.5%	+ 1.5%
List to Close	148	78	- 47.3%	127	113	- 11.0%
Days on Market Until Sale	85	30	- 64.7%	69	63	- 8.7%
Cumulative Days on Market Until Sale	105	28	- 73.3%	84	70	- 16.7%
Average List Price	\$409,797	\$454,371	+ 10.9%	\$433,674	\$428,577	- 1.2%
Inventory of Homes for Sale	212	89	- 58.0%	--	--	--
Months Supply of Inventory	3.7	1.1	- 70.3%	--	--	--

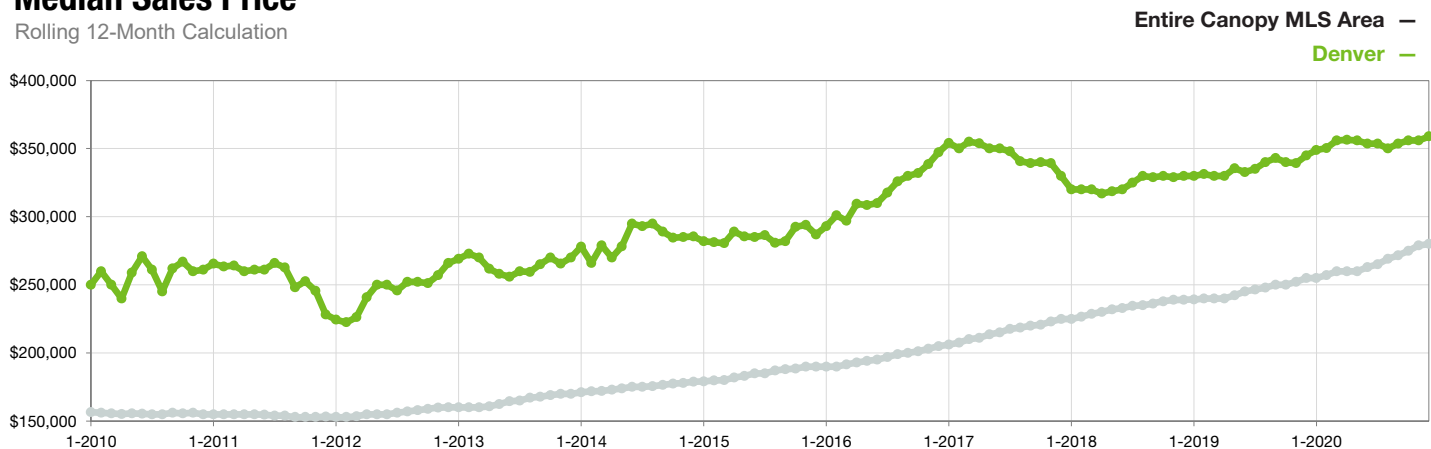
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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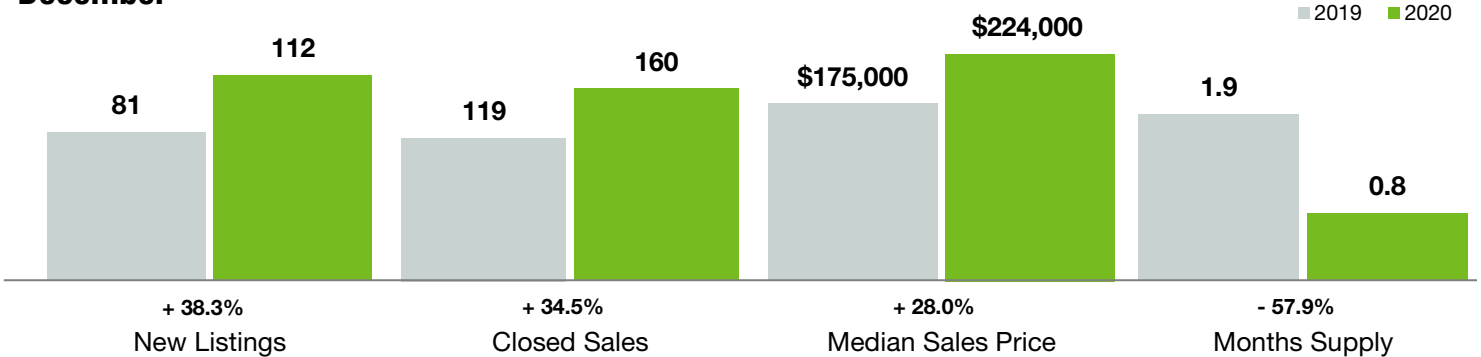
Gastonia

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	81	112	+ 38.3%	1,780	1,876	+ 5.4%
Pending Sales	74	132	+ 78.4%	1,511	1,733	+ 14.7%
Closed Sales	119	160	+ 34.5%	1,527	1,624	+ 6.4%
Median Sales Price*	\$175,000	\$224,000	+ 28.0%	\$175,000	\$200,000	+ 14.3%
Average Sales Price*	\$194,478	\$227,705	+ 17.1%	\$185,142	\$213,815	+ 15.5%
Percent of Original List Price Received*	96.5%	98.0%	+ 1.6%	96.8%	97.4%	+ 0.6%
List to Close	77	82	+ 6.5%	79	79	0.0%
Days on Market Until Sale	31	24	- 22.6%	33	31	- 6.1%
Cumulative Days on Market Until Sale	47	28	- 40.4%	40	35	- 12.5%
Average List Price	\$215,677	\$216,241	+ 0.3%	\$197,301	\$214,407	+ 8.7%
Inventory of Homes for Sale	241	111	- 53.9%	--	--	--
Months Supply of Inventory	1.9	0.8	- 57.9%	--	--	--

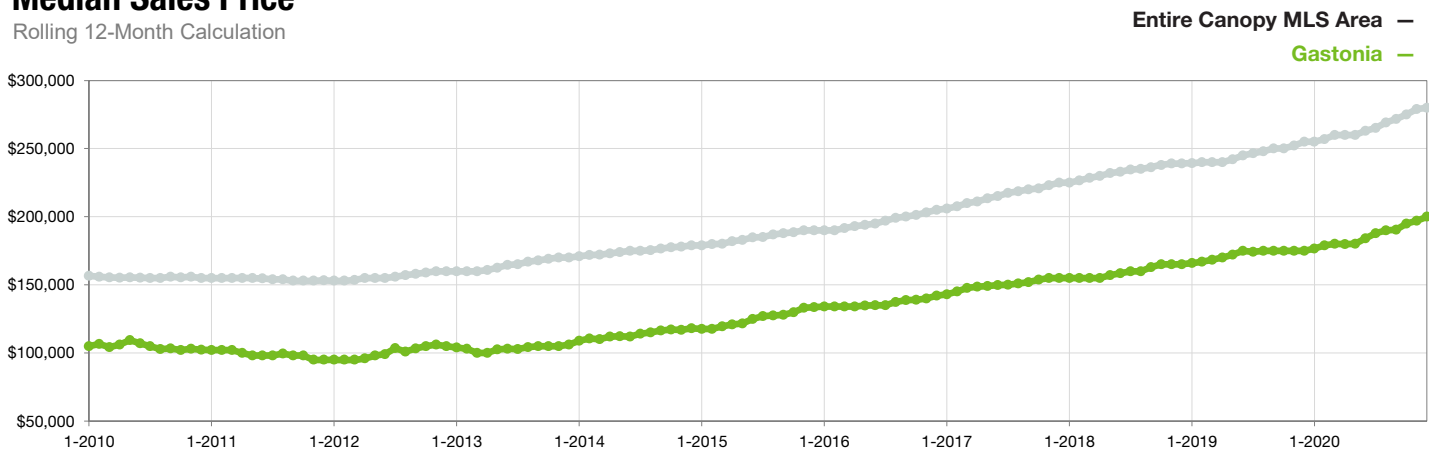
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December



Median Sales Price

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Local Market Update for December 2020



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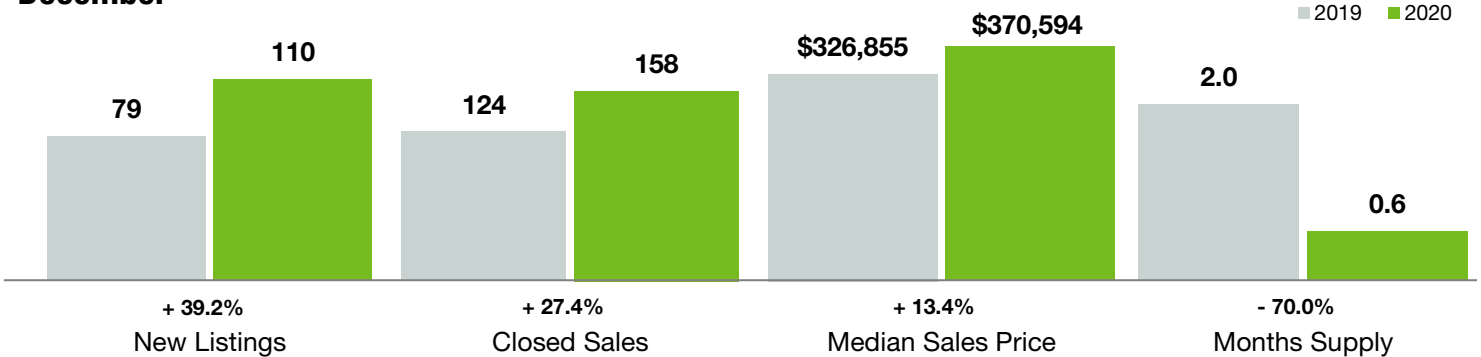
Huntersville

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	79	110	+ 39.2%	2,105	2,014	- 4.3%
Pending Sales	81	121	+ 49.4%	1,706	1,962	+ 15.0%
Closed Sales	124	158	+ 27.4%	1,689	1,829	+ 8.3%
Median Sales Price*	\$326,855	\$370,594	+ 13.4%	\$320,000	\$347,500	+ 8.6%
Average Sales Price*	\$349,221	\$397,949	+ 14.0%	\$341,291	\$376,491	+ 10.3%
Percent of Original List Price Received*	96.3%	99.5%	+ 3.3%	96.6%	98.3%	+ 1.8%
List to Close	94	80	- 14.9%	91	86	- 5.5%
Days on Market Until Sale	48	19	- 60.4%	46	35	- 23.9%
Cumulative Days on Market Until Sale	54	19	- 64.8%	54	41	- 24.1%
Average List Price	\$392,855	\$406,533	+ 3.5%	\$371,951	\$397,138	+ 6.8%
Inventory of Homes for Sale	288	92	- 68.1%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--

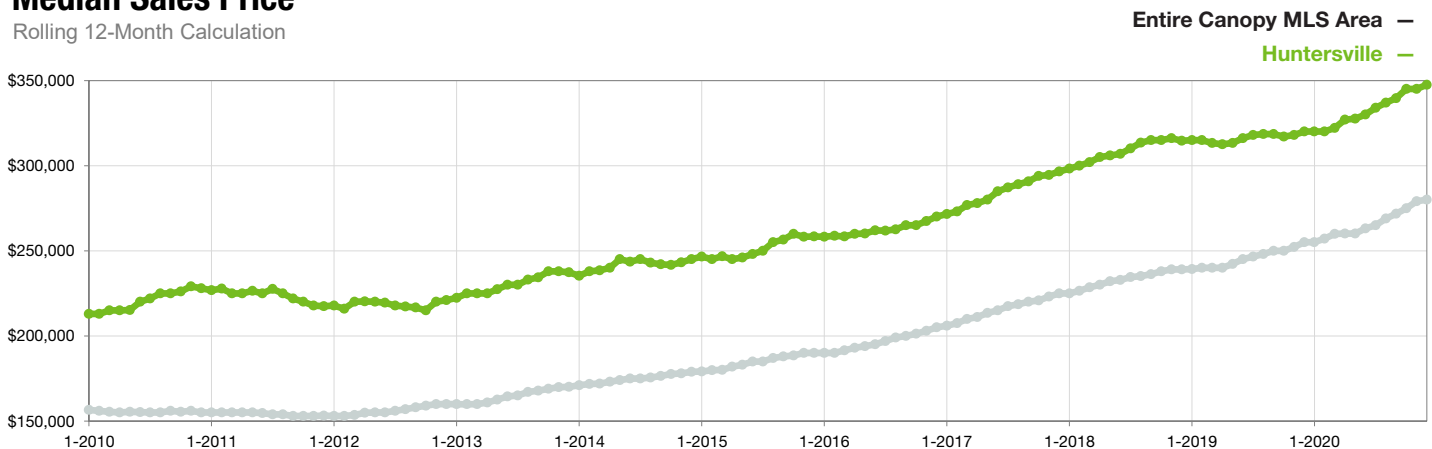
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December



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Local Market Update for December 2020

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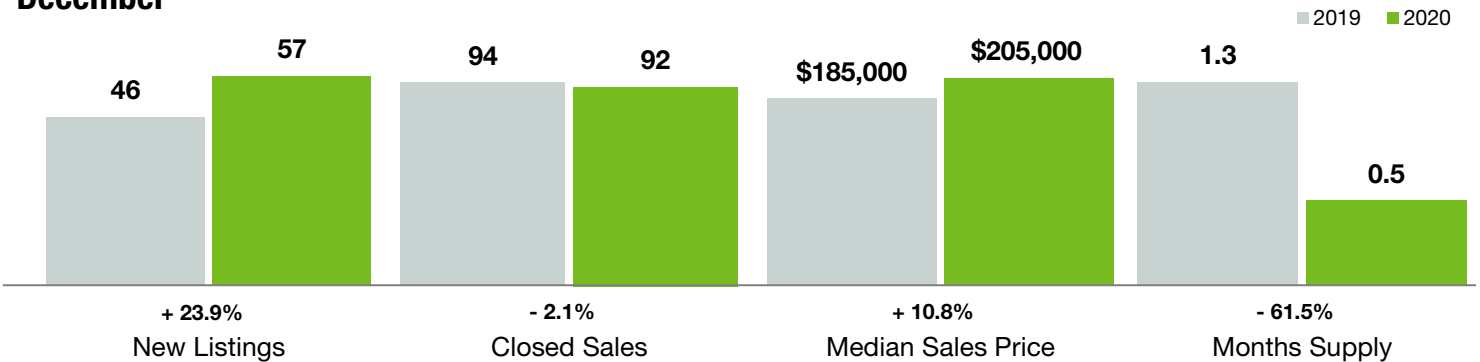
Kannapolis

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	46	57	+ 23.9%	982	1,021	+ 4.0%
Pending Sales	55	72	+ 30.9%	890	966	+ 8.5%
Closed Sales	94	92	- 2.1%	883	914	+ 3.5%
Median Sales Price*	\$185,000	\$205,000	+ 10.8%	\$164,200	\$185,000	+ 12.7%
Average Sales Price*	\$208,396	\$230,633	+ 10.7%	\$178,419	\$208,677	+ 17.0%
Percent of Original List Price Received*	95.9%	97.6%	+ 1.8%	96.4%	97.6%	+ 1.2%
List to Close	80	74	- 7.5%	77	74	- 3.9%
Days on Market Until Sale	31	27	- 12.9%	34	28	- 17.6%
Cumulative Days on Market Until Sale	35	31	- 11.4%	41	32	- 22.0%
Average List Price	\$175,147	\$209,091	+ 19.4%	\$186,446	\$217,467	+ 16.6%
Inventory of Homes for Sale	97	44	- 54.6%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

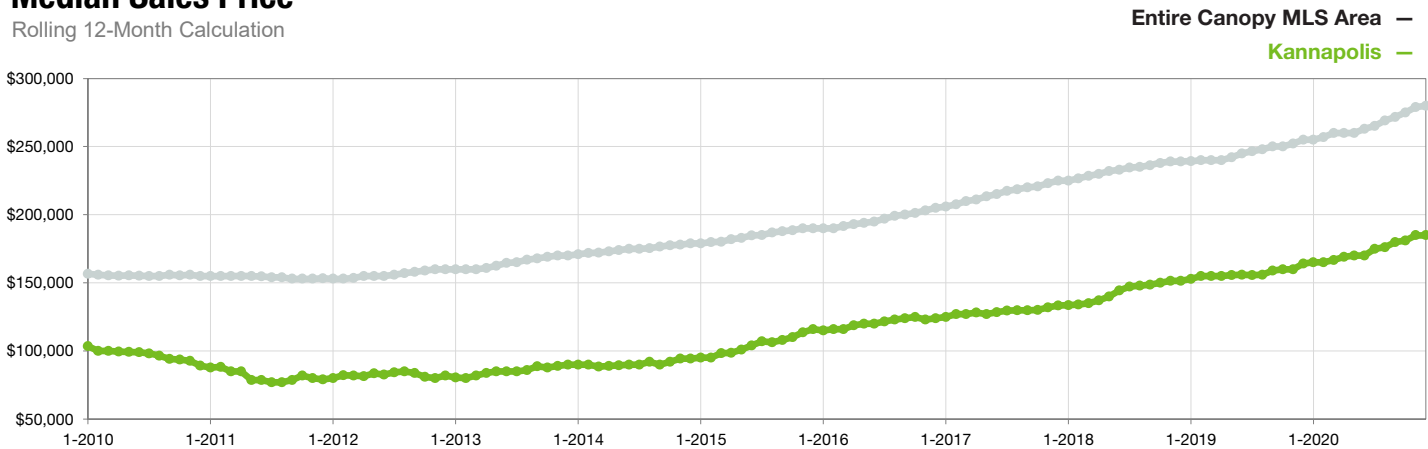
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December



Median Sales Price

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Local Market Update for December 2020

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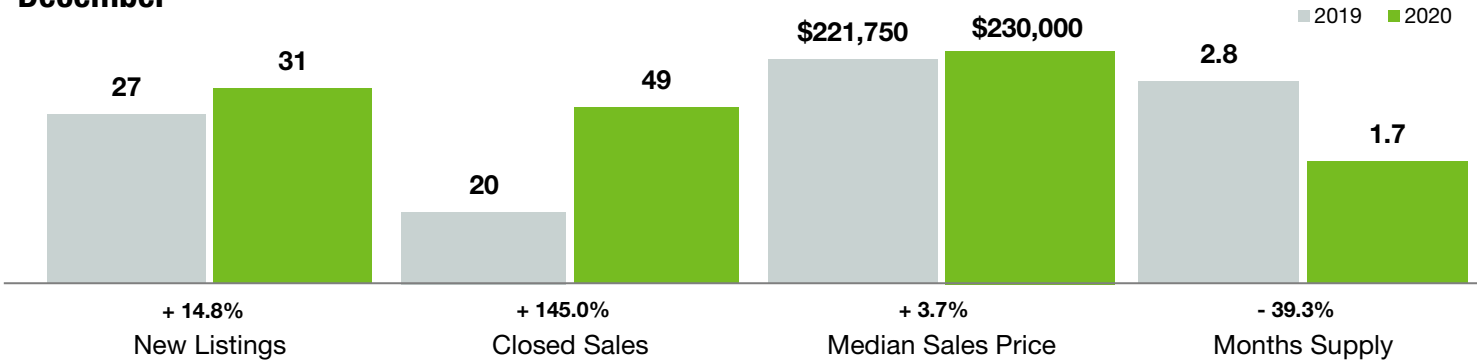
Lincolnton

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	27	31	+ 14.8%	512	498	- 2.7%
Pending Sales	23	29	+ 26.1%	404	449	+ 11.1%
Closed Sales	20	49	+ 145.0%	402	441	+ 9.7%
Median Sales Price*	\$221,750	\$230,000	+ 3.7%	\$185,000	\$202,000	+ 9.2%
Average Sales Price*	\$232,620	\$248,161	+ 6.7%	\$203,365	\$224,697	+ 10.5%
Percent of Original List Price Received*	95.2%	96.7%	+ 1.6%	96.0%	96.3%	+ 0.3%
List to Close	92	73	- 20.7%	93	93	0.0%
Days on Market Until Sale	53	39	- 26.4%	47	43	- 8.5%
Cumulative Days on Market Until Sale	71	39	- 45.1%	55	47	- 14.5%
Average List Price	\$206,389	\$266,271	+ 29.0%	\$224,093	\$250,401	+ 11.7%
Inventory of Homes for Sale	94	63	- 33.0%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--

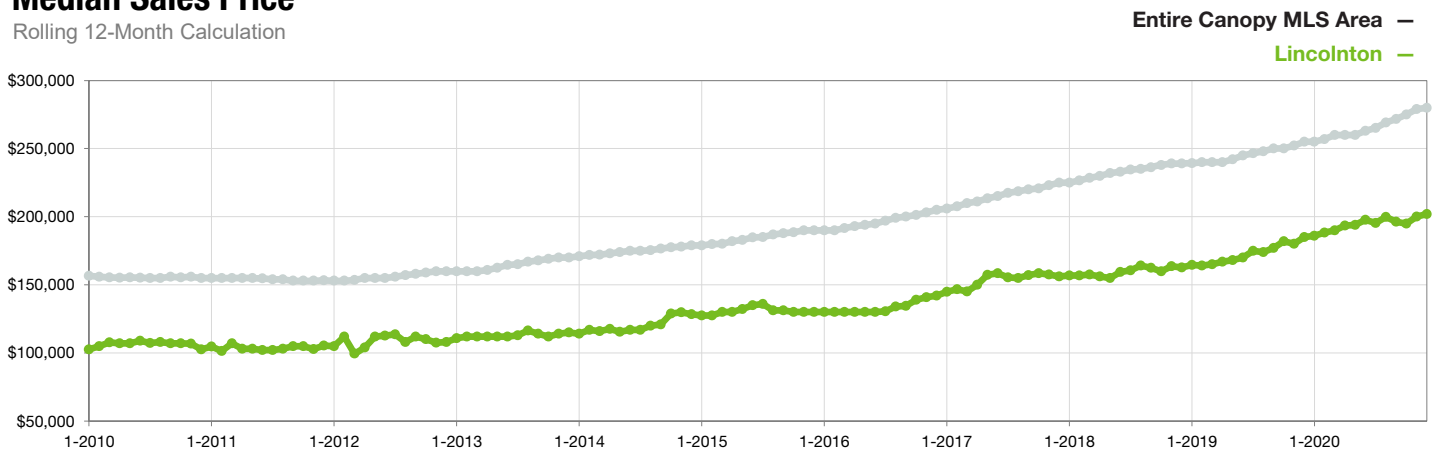
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December



Median Sales Price

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Local Market Update for December 2020

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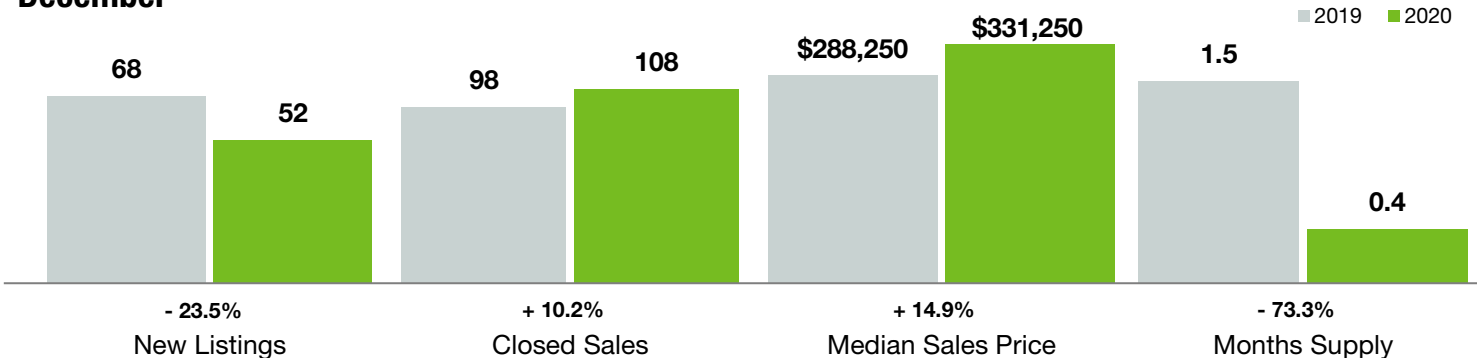
Matthews

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	68	52	- 23.5%	1,518	1,367	- 9.9%
Pending Sales	77	67	- 13.0%	1,263	1,325	+ 4.9%
Closed Sales	98	108	+ 10.2%	1,224	1,307	+ 6.8%
Median Sales Price*	\$288,250	\$331,250	+ 14.9%	\$310,000	\$330,000	+ 6.5%
Average Sales Price*	\$329,043	\$366,838	+ 11.5%	\$352,836	\$370,913	+ 5.1%
Percent of Original List Price Received*	96.9%	100.7%	+ 3.9%	97.3%	98.8%	+ 1.5%
List to Close	78	70	- 10.3%	77	76	- 1.3%
Days on Market Until Sale	35	15	- 57.1%	32	25	- 21.9%
Cumulative Days on Market Until Sale	44	21	- 52.3%	39	29	- 25.6%
Average List Price	\$360,371	\$380,921	+ 5.7%	\$377,044	\$385,650	+ 2.3%
Inventory of Homes for Sale	157	44	- 72.0%	--	--	--
Months Supply of Inventory	1.5	0.4	- 73.3%	--	--	--

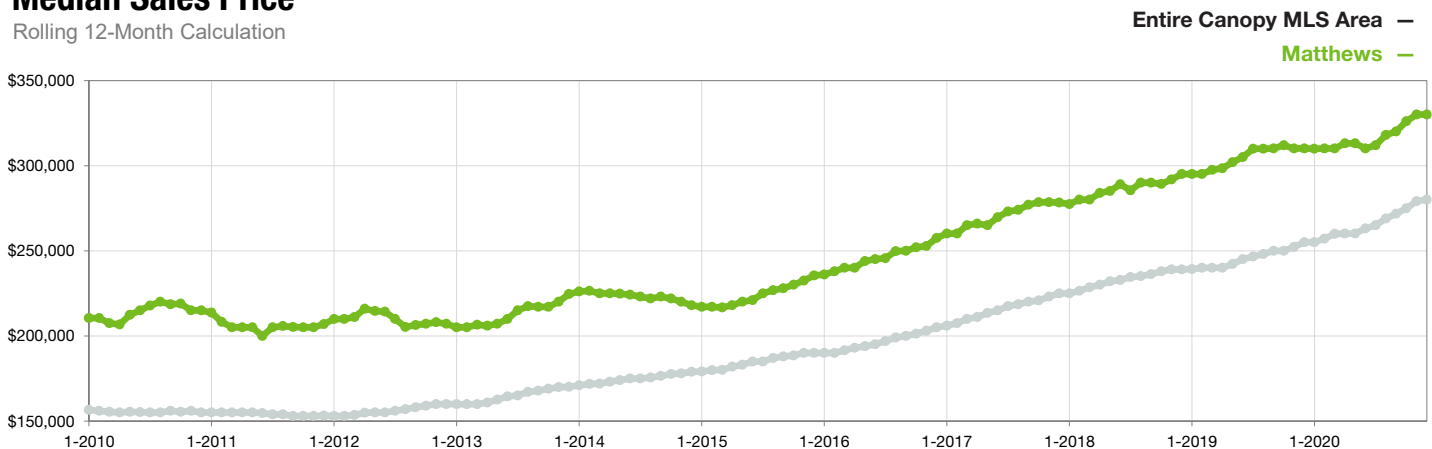
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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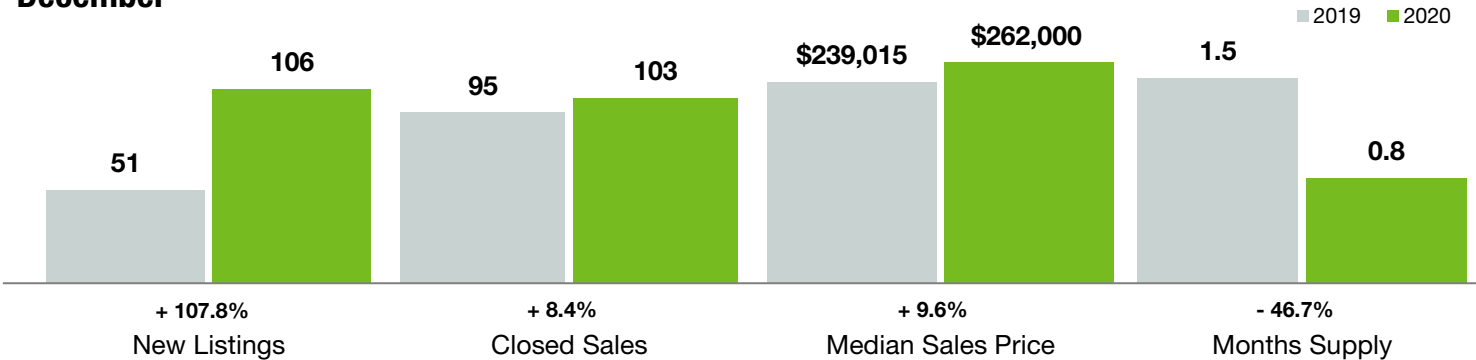
Monroe

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	51	106	+ 107.8%	1,419	1,377	- 3.0%
Pending Sales	59	99	+ 67.8%	1,232	1,290	+ 4.7%
Closed Sales	95	103	+ 8.4%	1,201	1,224	+ 1.9%
Median Sales Price*	\$239,015	\$262,000	+ 9.6%	\$229,000	\$250,000	+ 9.2%
Average Sales Price*	\$258,307	\$268,224	+ 3.8%	\$242,542	\$262,134	+ 8.1%
Percent of Original List Price Received*	97.0%	98.9%	+ 2.0%	97.0%	98.5%	+ 1.5%
List to Close	85	68	- 20.0%	83	78	- 6.0%
Days on Market Until Sale	34	18	- 47.1%	36	28	- 22.2%
Cumulative Days on Market Until Sale	43	23	- 46.5%	43	33	- 23.3%
Average List Price	\$258,129	\$315,378	+ 22.2%	\$256,379	\$274,452	+ 7.0%
Inventory of Homes for Sale	155	83	- 46.5%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

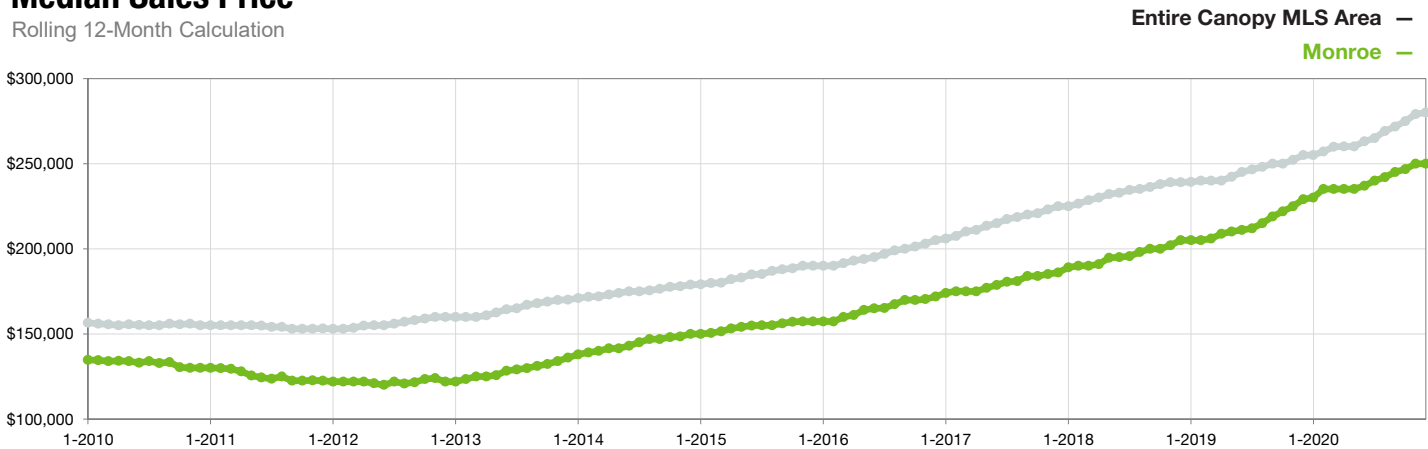
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December



Median Sales Price

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Local Market Update for December 2020

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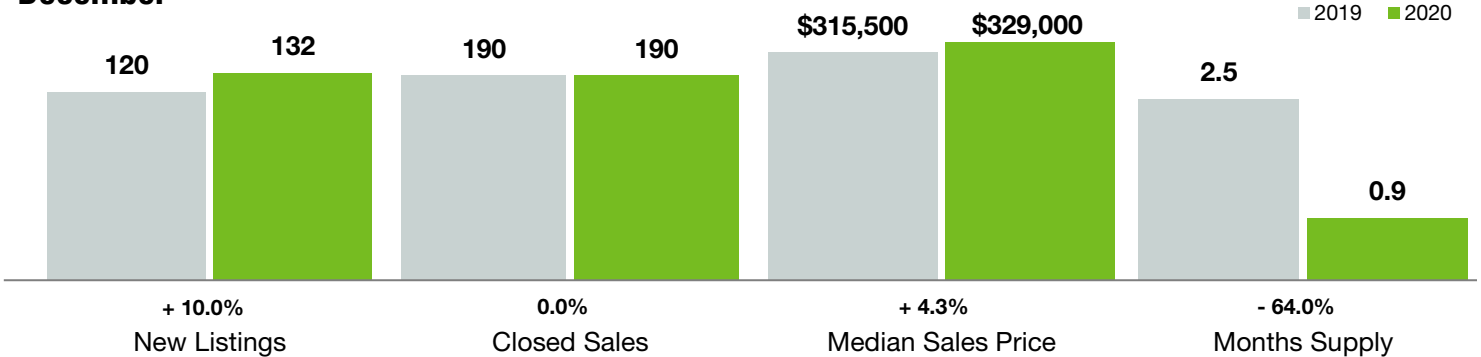
Mooreville

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	120	132	+ 10.0%	2,698	2,684	- 0.5%
Pending Sales	114	164	+ 43.9%	2,252	2,566	+ 13.9%
Closed Sales	190	190	0.0%	2,253	2,408	+ 6.9%
Median Sales Price*	\$315,500	\$329,000	+ 4.3%	\$304,725	\$335,000	+ 9.9%
Average Sales Price*	\$380,888	\$480,169	+ 26.1%	\$391,144	\$449,317	+ 14.9%
Percent of Original List Price Received*	95.9%	99.7%	+ 4.0%	96.1%	97.8%	+ 1.8%
List to Close	123	88	- 28.5%	115	99	- 13.9%
Days on Market Until Sale	63	28	- 55.6%	62	47	- 24.2%
Cumulative Days on Market Until Sale	76	33	- 56.6%	79	54	- 31.6%
Average List Price	\$412,601	\$432,747	+ 4.9%	\$436,393	\$471,159	+ 8.0%
Inventory of Homes for Sale	469	184	- 60.8%	--	--	--
Months Supply of Inventory	2.5	0.9	- 64.0%	--	--	--

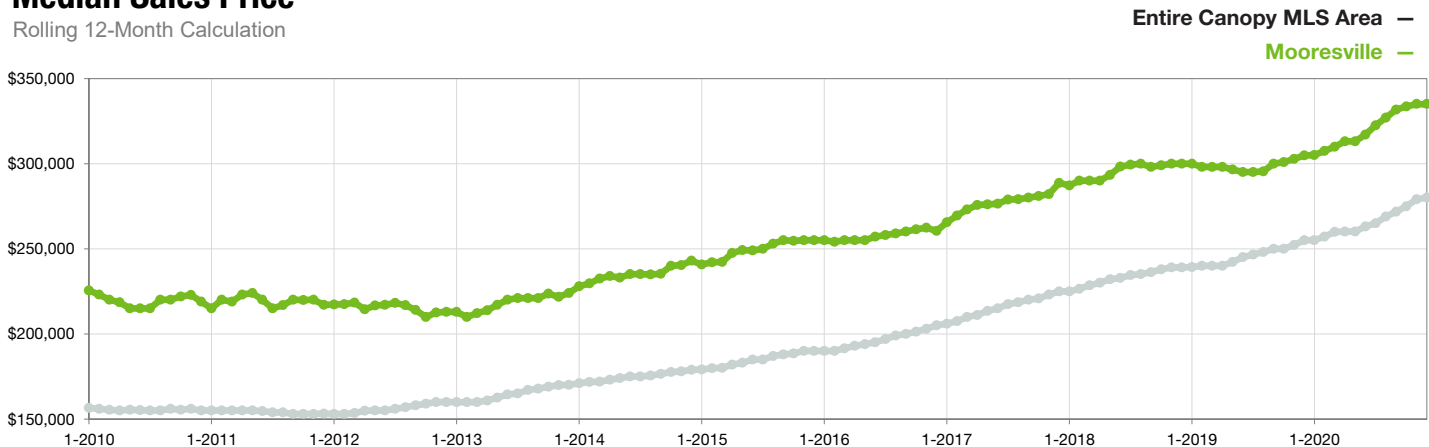
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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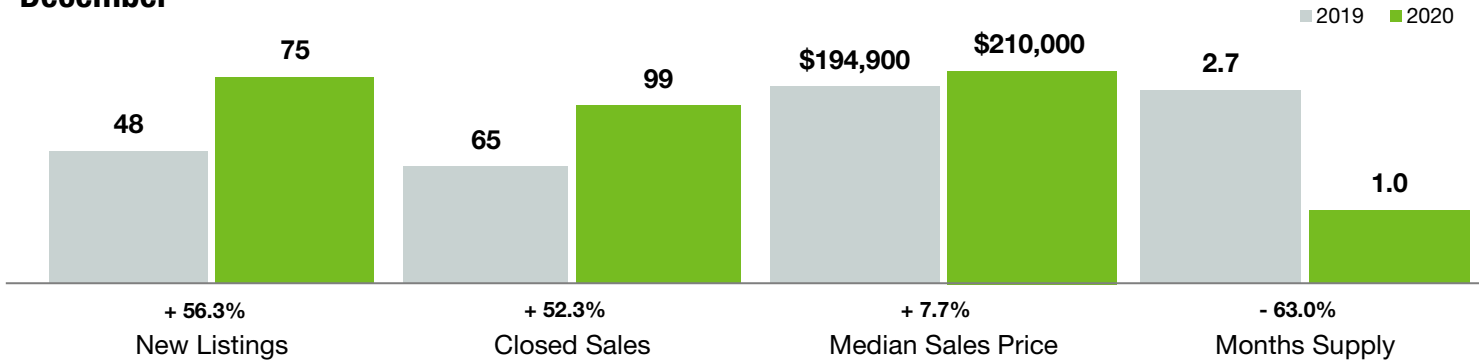
Salisbury

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	48	75	+ 56.3%	1,116	1,193	+ 6.9%
Pending Sales	48	77	+ 60.4%	918	1,120	+ 22.0%
Closed Sales	65	99	+ 52.3%	917	1,030	+ 12.3%
Median Sales Price*	\$194,900	\$210,000	+ 7.7%	\$162,500	\$191,000	+ 17.5%
Average Sales Price*	\$205,053	\$227,883	+ 11.1%	\$179,091	\$208,306	+ 16.3%
Percent of Original List Price Received*	94.8%	97.3%	+ 2.6%	94.9%	96.5%	+ 1.7%
List to Close	90	96	+ 6.7%	102	92	- 9.8%
Days on Market Until Sale	43	28	- 34.9%	53	40	- 24.5%
Cumulative Days on Market Until Sale	44	28	- 36.4%	59	47	- 20.3%
Average List Price	\$205,915	\$213,323	+ 3.6%	\$198,808	\$219,260	+ 10.3%
Inventory of Homes for Sale	204	95	- 53.4%	--	--	--
Months Supply of Inventory	2.7	1.0	- 63.0%	--	--	--

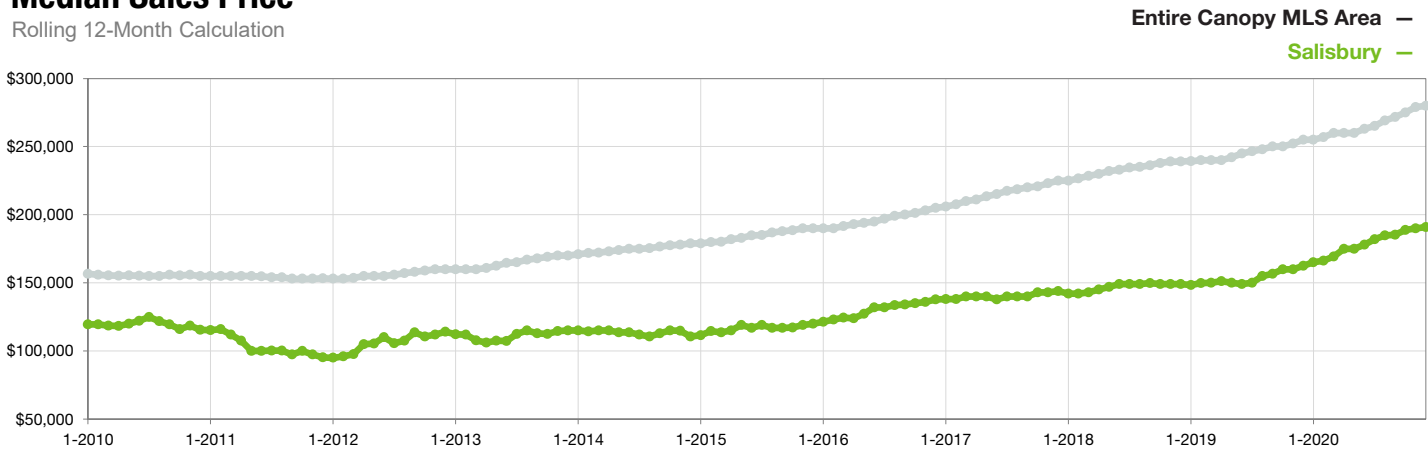
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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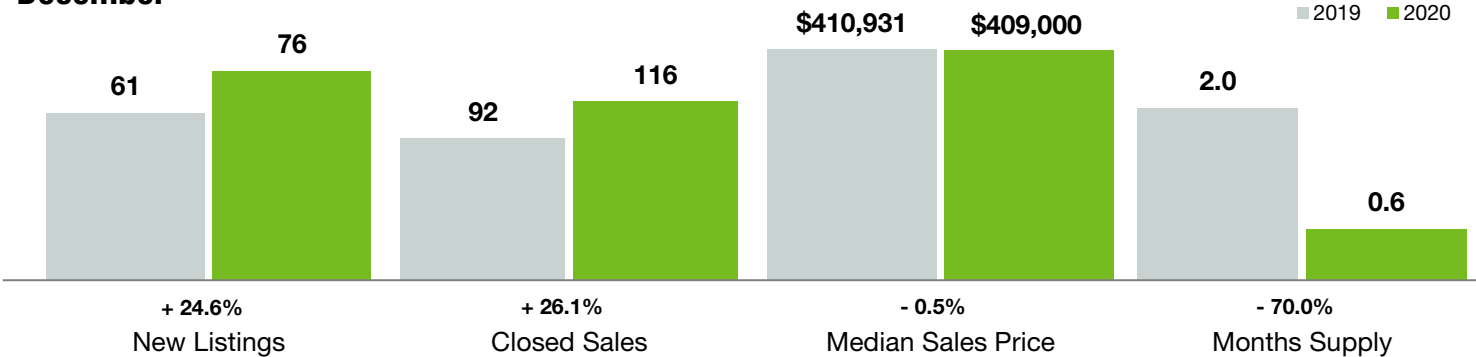
Waxhaw

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	61	76	+ 24.6%	1,590	1,634	+ 2.8%
Pending Sales	67	95	+ 41.8%	1,358	1,537	+ 13.2%
Closed Sales	92	116	+ 26.1%	1,336	1,460	+ 9.3%
Median Sales Price*	\$410,931	\$409,000	- 0.5%	\$384,245	\$418,062	+ 8.8%
Average Sales Price*	\$496,055	\$543,197	+ 9.5%	\$453,191	\$498,247	+ 9.9%
Percent of Original List Price Received*	97.5%	98.7%	+ 1.2%	96.7%	98.0%	+ 1.3%
List to Close	102	91	- 10.8%	107	93	- 13.1%
Days on Market Until Sale	46	39	- 15.2%	56	41	- 26.8%
Cumulative Days on Market Until Sale	50	45	- 10.0%	67	48	- 28.4%
Average List Price	\$505,464	\$460,118	- 9.0%	\$501,253	\$514,932	+ 2.7%
Inventory of Homes for Sale	224	75	- 66.5%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--

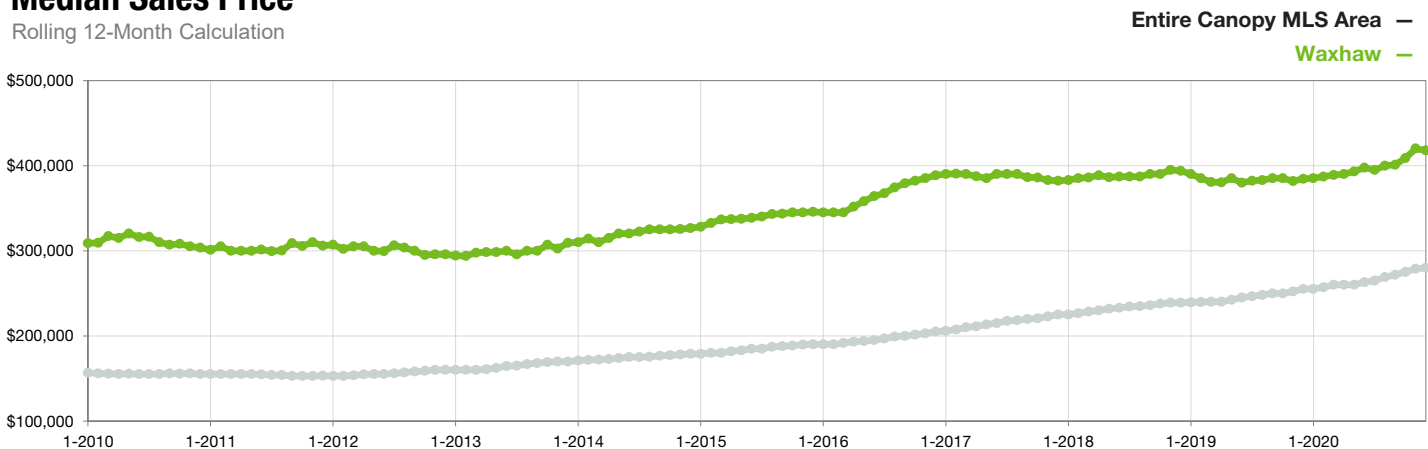
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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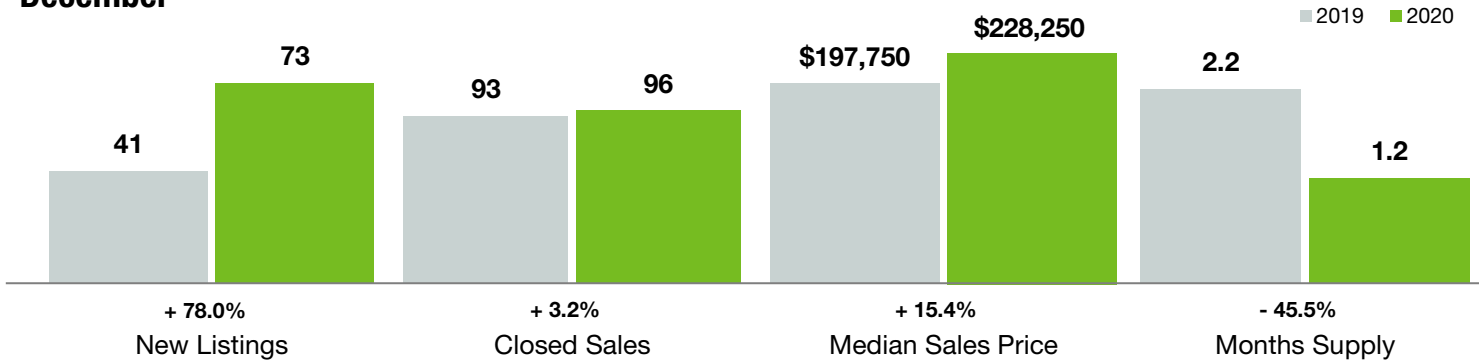
Statesville

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	41	73	+ 78.0%	1,166	1,164	- 0.2%
Pending Sales	55	77	+ 40.0%	1,038	1,082	+ 4.2%
Closed Sales	93	96	+ 3.2%	1,018	1,042	+ 2.4%
Median Sales Price*	\$197,750	\$228,250	+ 15.4%	\$185,000	\$201,775	+ 9.1%
Average Sales Price*	\$208,196	\$272,274	+ 30.8%	\$198,789	\$220,782	+ 11.1%
Percent of Original List Price Received*	96.1%	95.9%	- 0.2%	95.1%	96.9%	+ 1.9%
List to Close	108	94	- 13.0%	107	92	- 14.0%
Days on Market Until Sale	54	41	- 24.1%	55	40	- 27.3%
Cumulative Days on Market Until Sale	61	49	- 19.7%	64	46	- 28.1%
Average List Price	\$180,908	\$226,345	+ 25.1%	\$227,463	\$234,770	+ 3.2%
Inventory of Homes for Sale	193	109	- 43.5%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

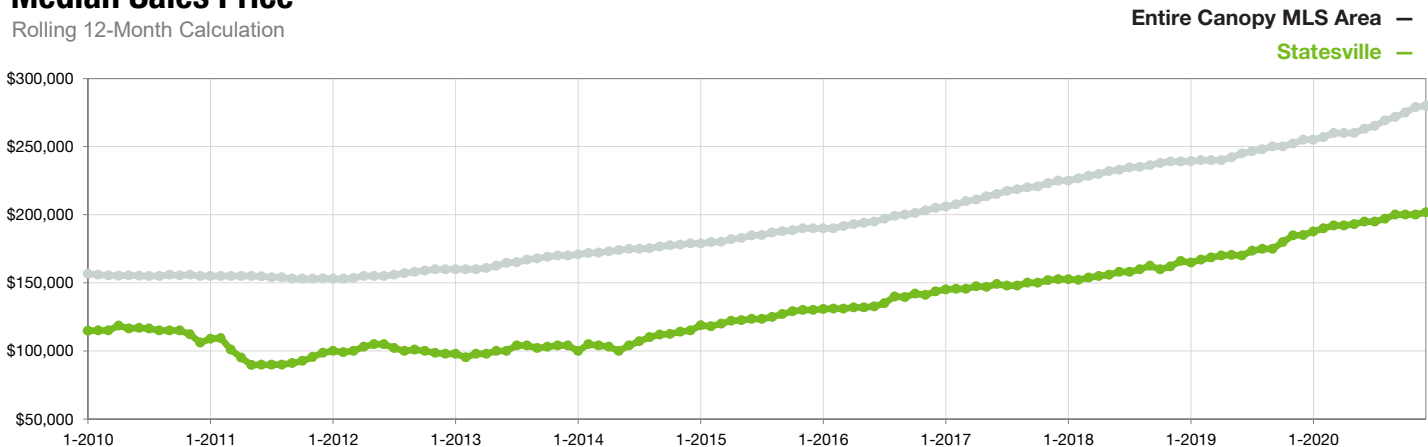
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December



Median Sales Price

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Local Market Update for December 2020

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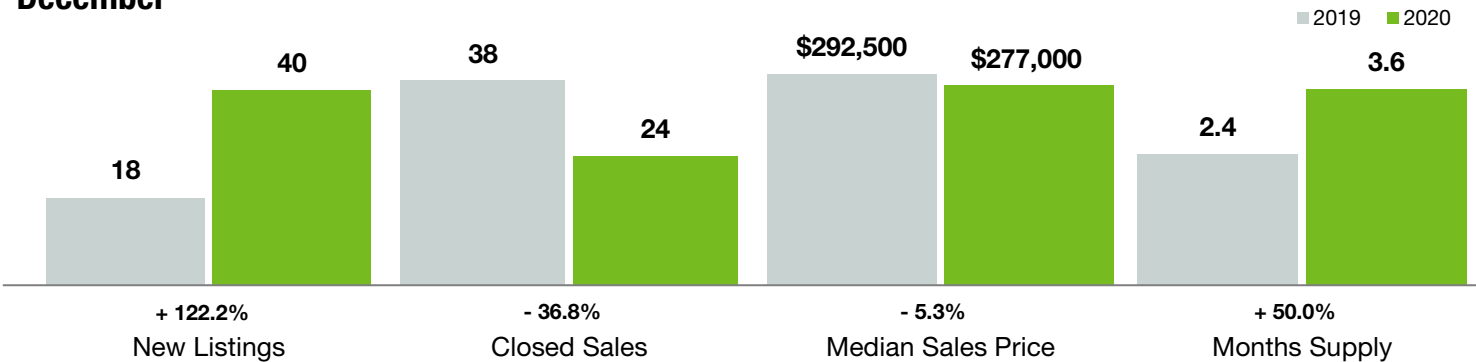
Uptown Charlotte

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	18	40	+ 122.2%	449	499	+ 11.1%
Pending Sales	21	22	+ 4.8%	367	333	- 9.3%
Closed Sales	38	24	- 36.8%	351	330	- 6.0%
Median Sales Price*	\$292,500	\$277,000	- 5.3%	\$295,500	\$281,000	- 4.9%
Average Sales Price*	\$368,651	\$324,808	- 11.9%	\$366,431	\$322,337	- 12.0%
Percent of Original List Price Received*	95.4%	95.6%	+ 0.2%	96.7%	96.6%	- 0.1%
List to Close	90	127	+ 41.1%	95	89	- 6.3%
Days on Market Until Sale	49	79	+ 61.2%	48	44	- 8.3%
Cumulative Days on Market Until Sale	60	84	+ 40.0%	59	51	- 13.6%
Average List Price	\$354,033	\$483,235	+ 36.5%	\$384,585	\$400,575	+ 4.2%
Inventory of Homes for Sale	74	100	+ 35.1%	--	--	--
Months Supply of Inventory	2.4	3.6	+ 50.0%	--	--	--

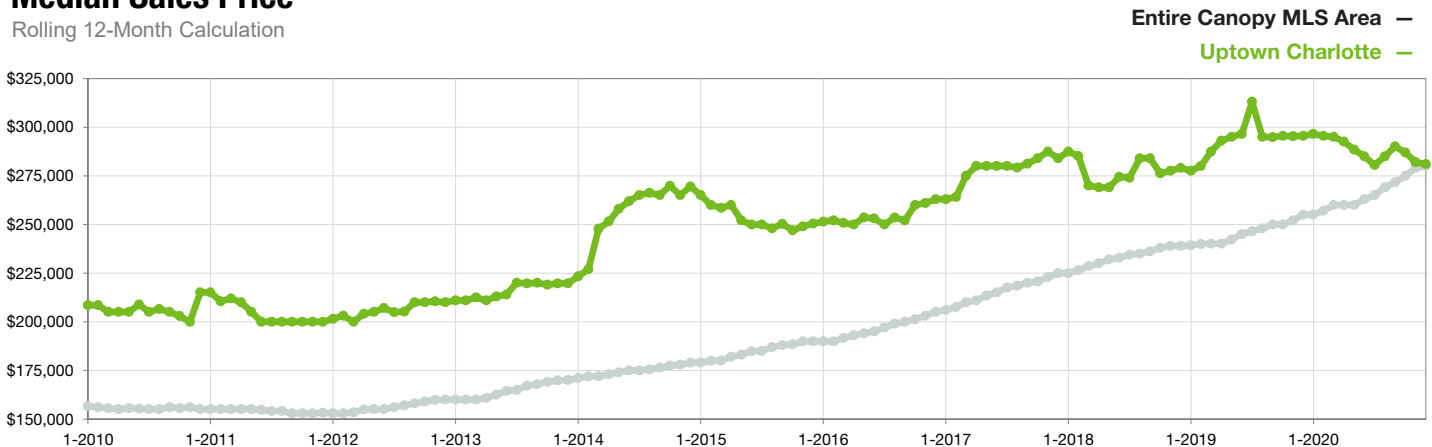
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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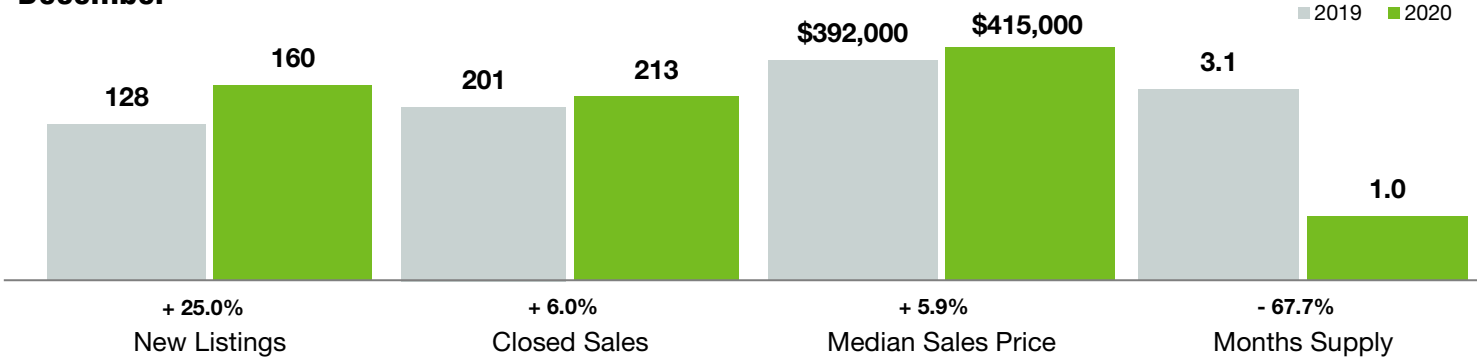
Lake Norman

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	128	160	+ 25.0%	3,185	3,070	- 3.6%
Pending Sales	123	182	+ 48.0%	2,508	2,877	+ 14.7%
Closed Sales	201	213	+ 6.0%	2,509	2,714	+ 8.2%
Median Sales Price*	\$392,000	\$415,000	+ 5.9%	\$380,500	\$420,000	+ 10.4%
Average Sales Price*	\$505,783	\$652,802	+ 29.1%	\$501,999	\$585,612	+ 16.7%
Percent of Original List Price Received*	95.6%	98.7%	+ 3.2%	95.4%	97.2%	+ 1.9%
List to Close	133	100	- 24.8%	125	110	- 12.0%
Days on Market Until Sale	72	38	- 47.2%	70	56	- 20.0%
Cumulative Days on Market Until Sale	96	44	- 54.2%	93	68	- 26.9%
Average List Price	\$509,219	\$541,619	+ 6.4%	\$574,786	\$605,414	+ 5.3%
Inventory of Homes for Sale	643	249	- 61.3%	--	--	--
Months Supply of Inventory	3.1	1.0	- 67.7%	--	--	--

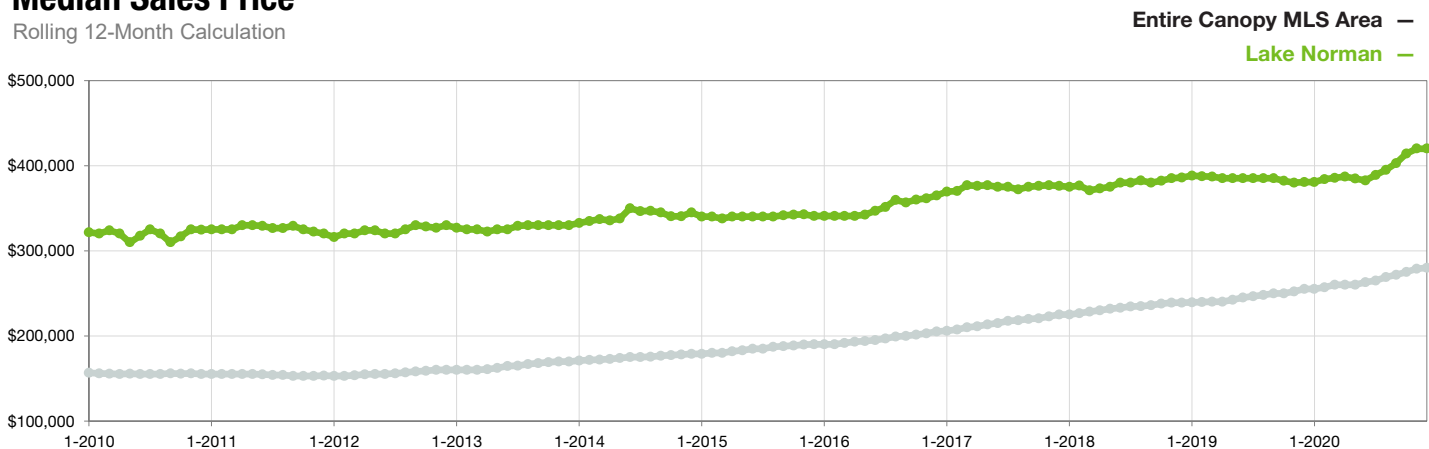
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December



Median Sales Price

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Local Market Update for December 2020

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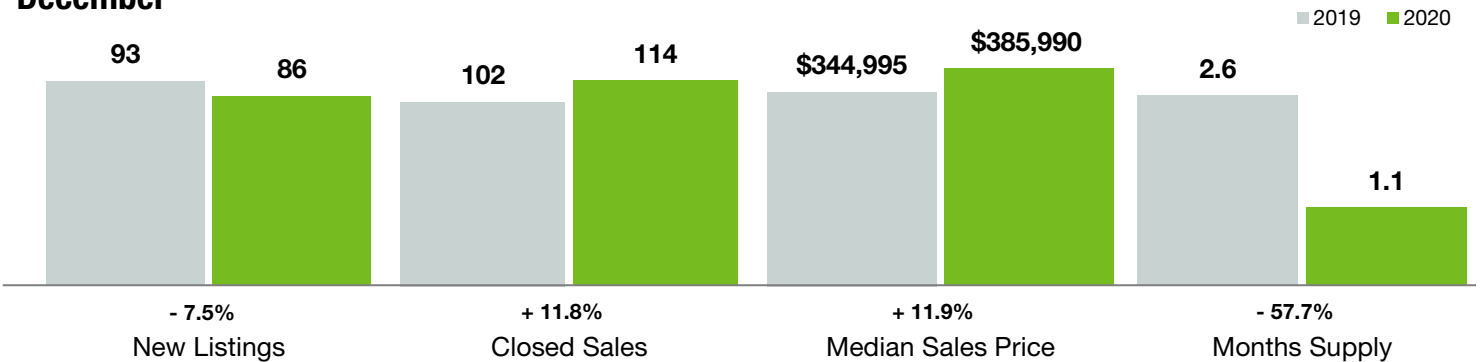
Lake Wylie

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	93	86	- 7.5%	1,861	1,798	- 3.4%
Pending Sales	86	96	+ 11.6%	1,531	1,721	+ 12.4%
Closed Sales	102	114	+ 11.8%	1,482	1,581	+ 6.7%
Median Sales Price*	\$344,995	\$385,990	+ 11.9%	\$349,900	\$375,999	+ 7.5%
Average Sales Price*	\$369,460	\$453,718	+ 22.8%	\$399,693	\$429,058	+ 7.3%
Percent of Original List Price Received*	95.7%	98.8%	+ 3.2%	96.3%	97.9%	+ 1.7%
List to Close	126	91	- 27.8%	117	108	- 7.7%
Days on Market Until Sale	74	26	- 64.9%	62	48	- 22.6%
Cumulative Days on Market Until Sale	80	36	- 55.0%	74	58	- 21.6%
Average List Price	\$445,842	\$484,699	+ 8.7%	\$438,510	\$453,665	+ 3.5%
Inventory of Homes for Sale	334	154	- 53.9%	--	--	--
Months Supply of Inventory	2.6	1.1	- 57.7%	--	--	--

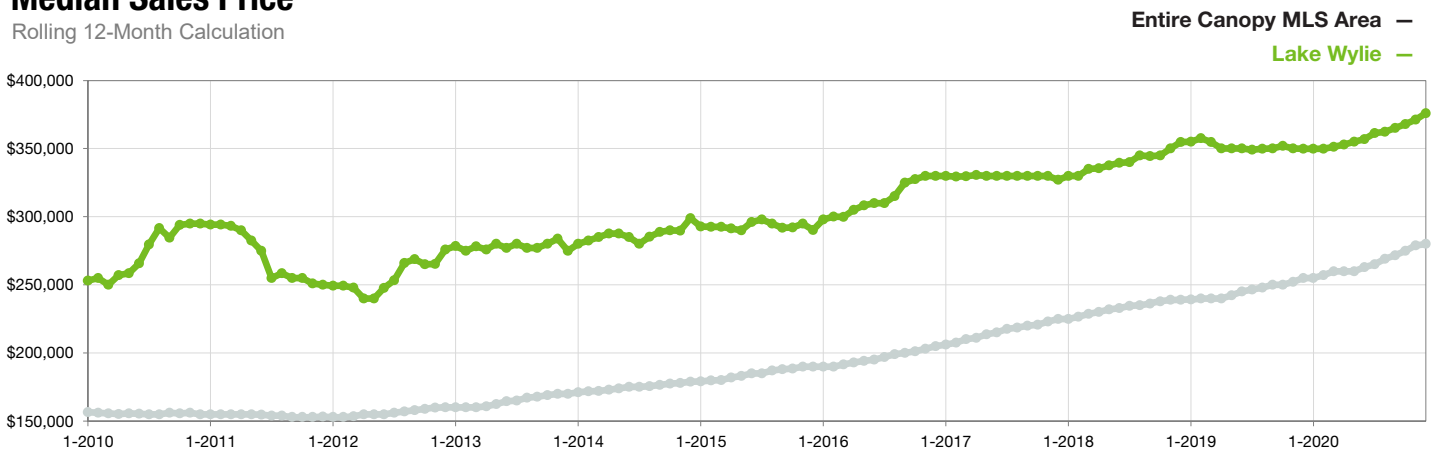
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December



Median Sales Price

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Local Market Update for December 2020

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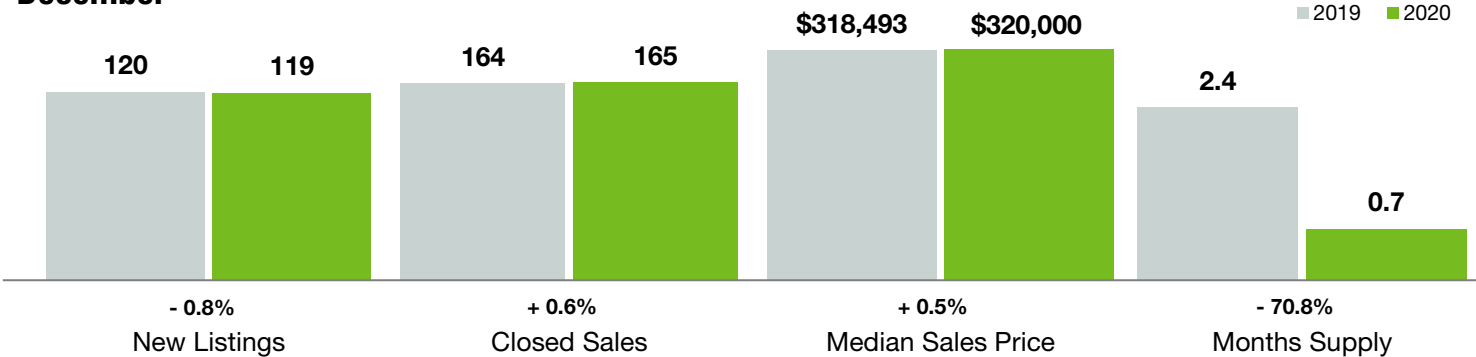
Lancaster County

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	120	119	- 0.8%	2,332	2,431	+ 4.2%
Pending Sales	117	155	+ 32.5%	2,000	2,426	+ 21.3%
Closed Sales	164	165	+ 0.6%	1,963	2,261	+ 15.2%
Median Sales Price*	\$318,493	\$320,000	+ 0.5%	\$300,000	\$325,000	+ 8.3%
Average Sales Price*	\$319,013	\$317,805	- 0.4%	\$297,238	\$327,387	+ 10.1%
Percent of Original List Price Received*	97.4%	99.0%	+ 1.6%	97.3%	98.1%	+ 0.8%
List to Close	117	90	- 23.1%	108	101	- 6.5%
Days on Market Until Sale	61	29	- 52.5%	50	45	- 10.0%
Cumulative Days on Market Until Sale	70	31	- 55.7%	58	49	- 15.5%
Average List Price	\$303,535	\$345,044	+ 13.7%	\$315,418	\$345,054	+ 9.4%
Inventory of Homes for Sale	398	144	- 63.8%	--	--	--
Months Supply of Inventory	2.4	0.7	- 70.8%	--	--	--

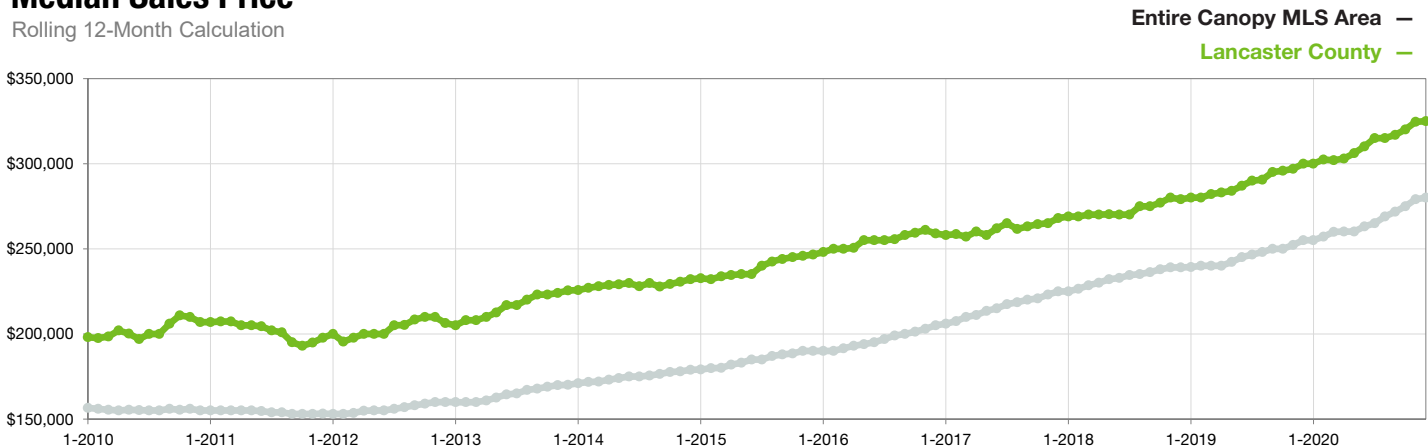
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December



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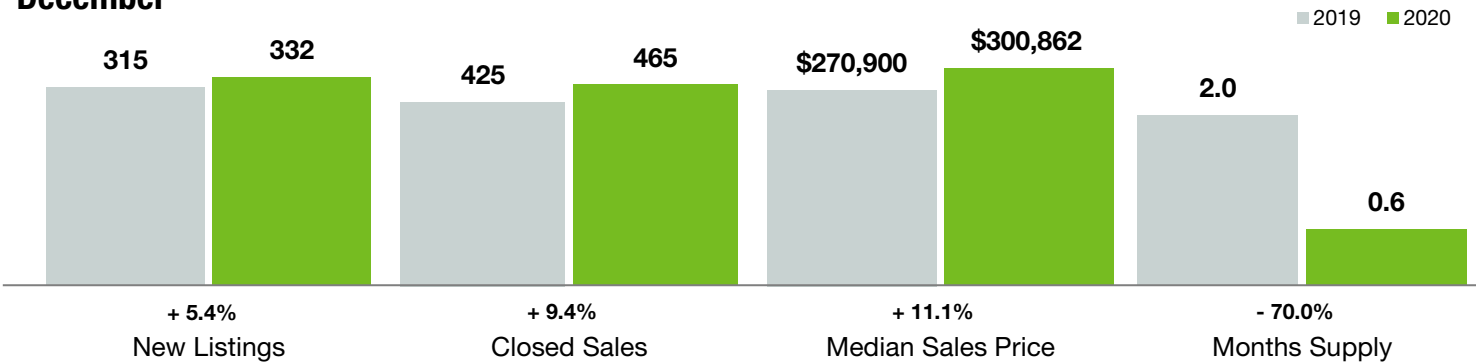
York County

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	315	332	+ 5.4%	6,531	6,143	- 5.9%
Pending Sales	269	417	+ 55.0%	5,533	5,916	+ 6.9%
Closed Sales	425	465	+ 9.4%	5,525	5,544	+ 0.3%
Median Sales Price*	\$270,900	\$300,862	+ 11.1%	\$269,000	\$289,900	+ 7.8%
Average Sales Price*	\$297,838	\$334,066	+ 12.2%	\$296,055	\$323,193	+ 9.2%
Percent of Original List Price Received*	97.2%	99.6%	+ 2.5%	97.2%	98.3%	+ 1.1%
List to Close	97	83	- 14.4%	91	85	- 6.6%
Days on Market Until Sale	49	23	- 53.1%	43	34	- 20.9%
Cumulative Days on Market Until Sale	55	25	- 54.5%	52	39	- 25.0%
Average List Price	\$336,588	\$343,074	+ 1.9%	\$315,145	\$333,400	+ 5.8%
Inventory of Homes for Sale	901	320	- 64.5%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--

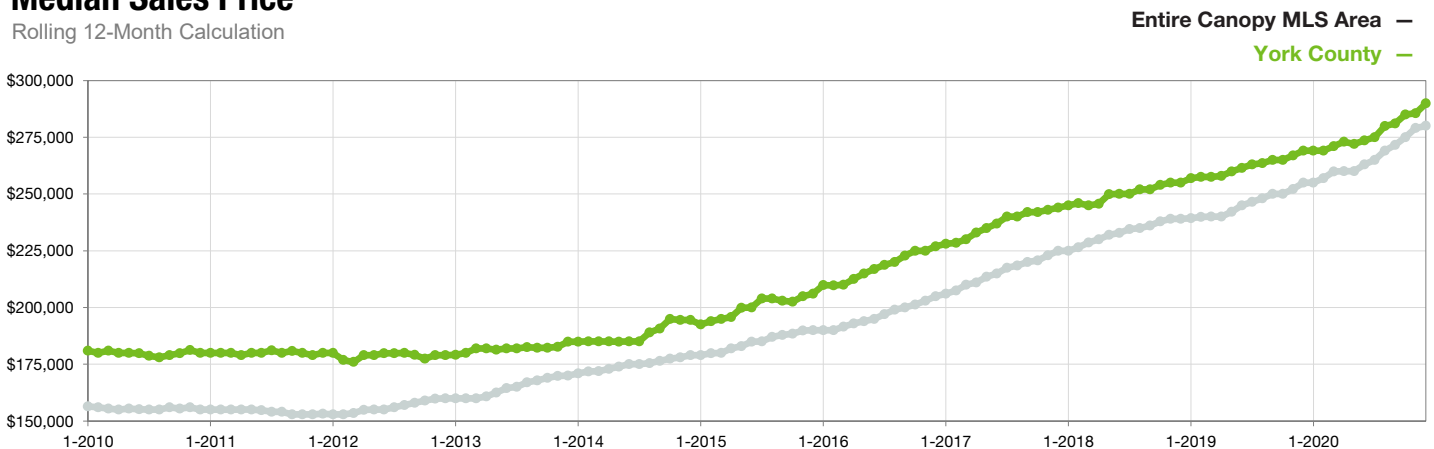
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December



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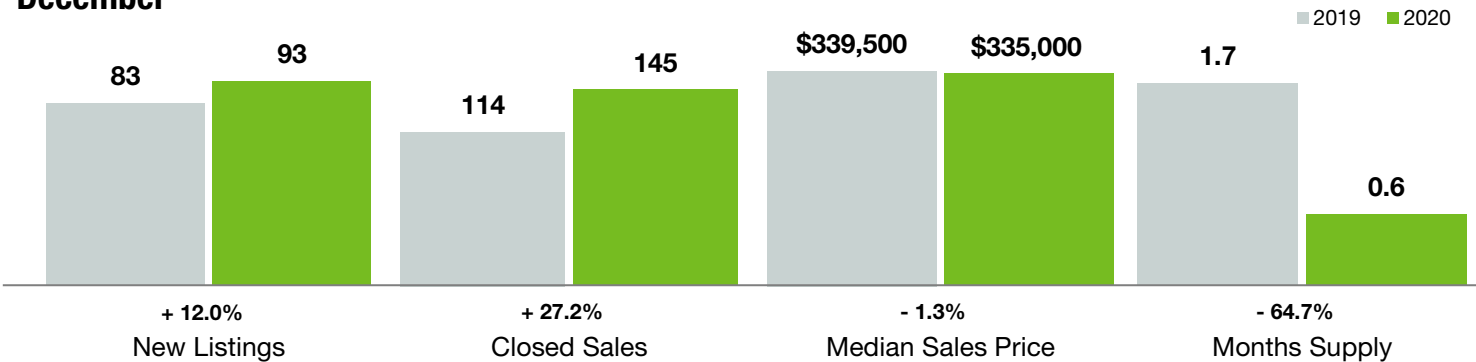
Fort Mill

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	83	93	+ 12.0%	2,046	1,875	- 8.4%
Pending Sales	72	108	+ 50.0%	1,756	1,788	+ 1.8%
Closed Sales	114	145	+ 27.2%	1,749	1,727	- 1.3%
Median Sales Price*	\$339,500	\$335,000	- 1.3%	\$315,000	\$341,000	+ 8.3%
Average Sales Price*	\$378,749	\$390,710	+ 3.2%	\$355,105	\$382,603	+ 7.7%
Percent of Original List Price Received*	97.9%	99.2%	+ 1.3%	97.7%	98.6%	+ 0.9%
List to Close	115	93	- 19.1%	99	91	- 8.1%
Days on Market Until Sale	57	18	- 68.4%	46	33	- 28.3%
Cumulative Days on Market Until Sale	63	20	- 68.3%	57	39	- 31.6%
Average List Price	\$395,247	\$371,297	- 6.1%	\$375,925	\$381,387	+ 1.5%
Inventory of Homes for Sale	245	88	- 64.1%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

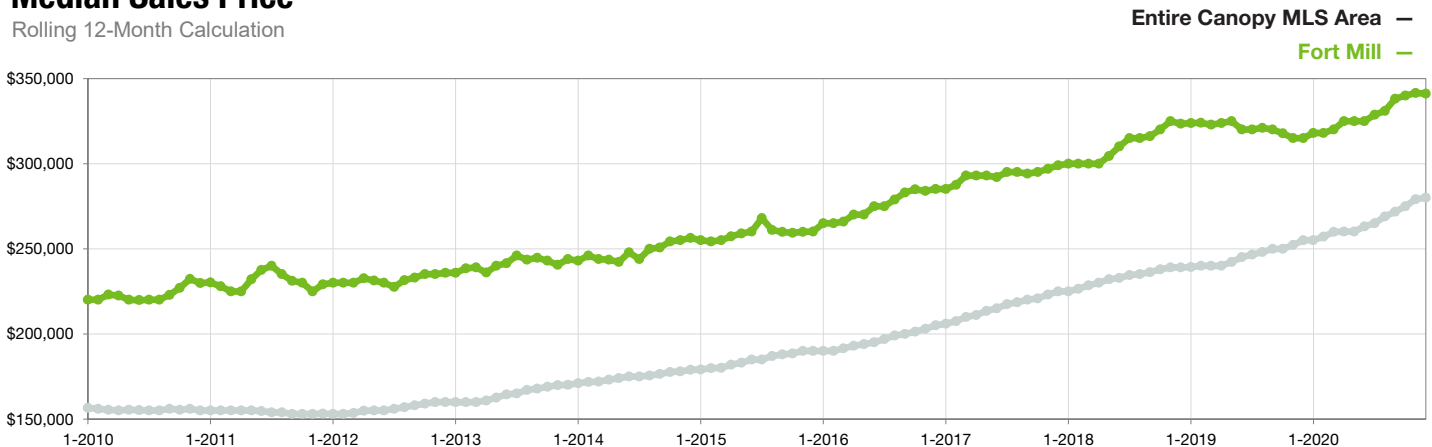
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December



Median Sales Price

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Local Market Update for December 2020

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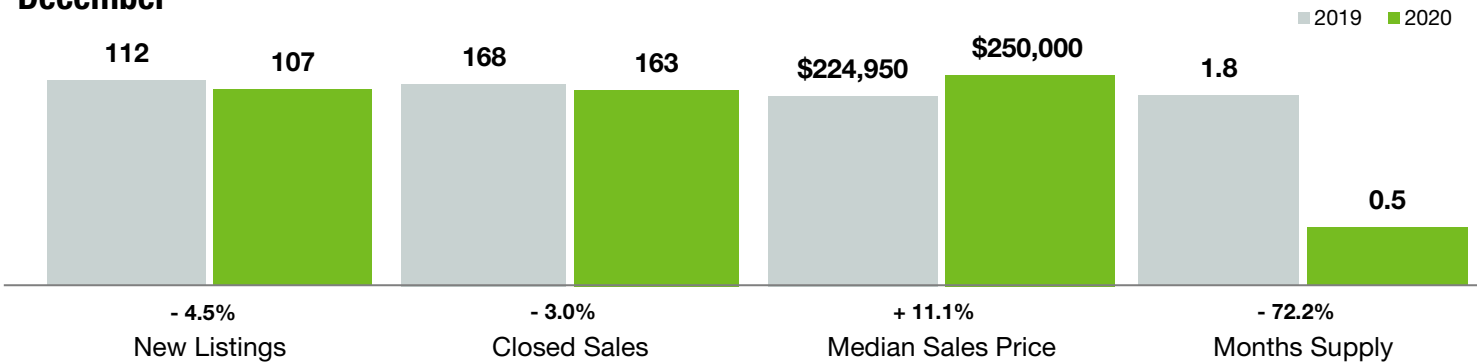
Rock Hill

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	112	107	- 4.5%	2,187	1,997	- 8.7%
Pending Sales	106	145	+ 36.8%	1,892	1,955	+ 3.3%
Closed Sales	168	163	- 3.0%	1,867	1,882	+ 0.8%
Median Sales Price*	\$224,950	\$250,000	+ 11.1%	\$213,313	\$235,000	+ 10.2%
Average Sales Price*	\$232,457	\$264,073	+ 13.6%	\$224,126	\$251,305	+ 12.1%
Percent of Original List Price Received*	97.7%	100.0%	+ 2.4%	97.4%	98.3%	+ 0.9%
List to Close	82	71	- 13.4%	78	75	- 3.8%
Days on Market Until Sale	36	27	- 25.0%	33	28	- 15.2%
Cumulative Days on Market Until Sale	39	25	- 35.9%	38	32	- 15.8%
Average List Price	\$264,961	\$286,607	+ 8.2%	\$236,864	\$256,932	+ 8.5%
Inventory of Homes for Sale	276	88	- 68.1%	--	--	--
Months Supply of Inventory	1.8	0.5	- 72.2%	--	--	--

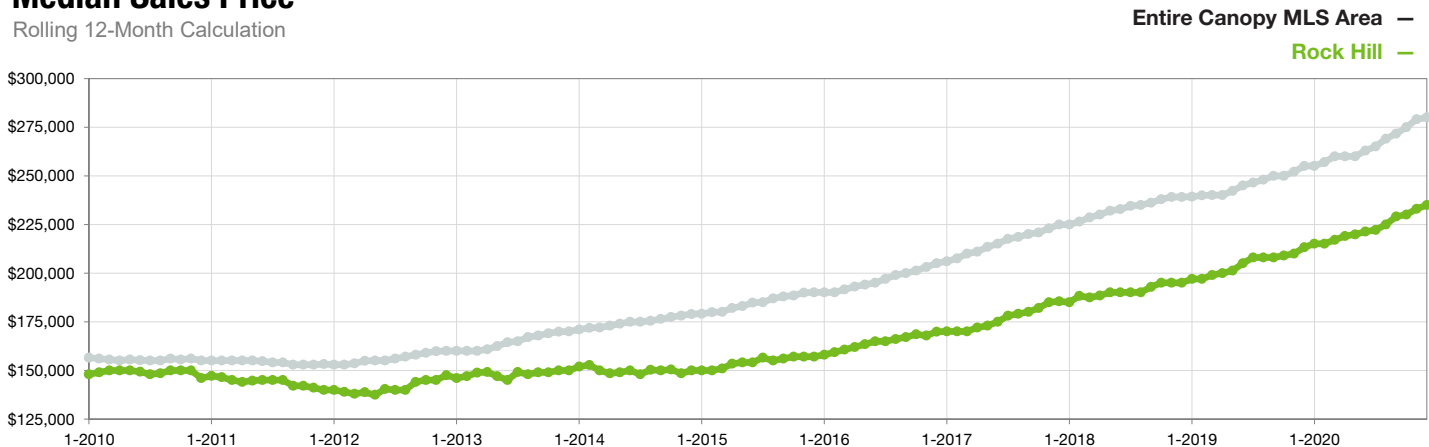
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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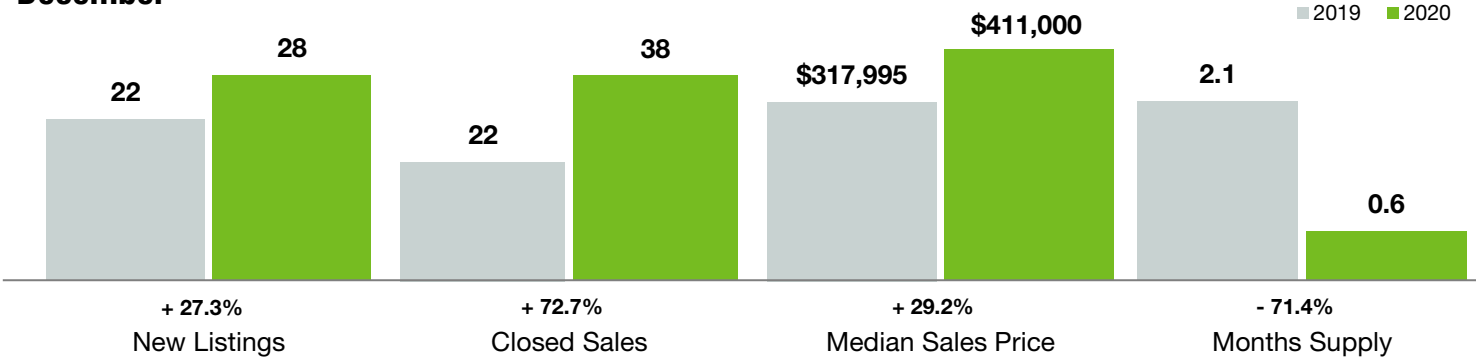
Tega Cay

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	22	28	+ 27.3%	464	456	- 1.7%
Pending Sales	13	24	+ 84.6%	378	420	+ 11.1%
Closed Sales	22	38	+ 72.7%	382	361	- 5.5%
Median Sales Price*	\$317,995	\$411,000	+ 29.2%	\$357,000	\$383,188	+ 7.3%
Average Sales Price*	\$329,999	\$427,556	+ 29.6%	\$374,189	\$401,124	+ 7.2%
Percent of Original List Price Received*	96.6%	98.5%	+ 2.0%	96.5%	97.9%	+ 1.5%
List to Close	115	77	- 33.0%	102	85	- 16.7%
Days on Market Until Sale	71	23	- 67.6%	58	38	- 34.5%
Cumulative Days on Market Until Sale	77	41	- 46.8%	72	49	- 31.9%
Average List Price	\$370,745	\$382,864	+ 3.3%	\$380,701	\$422,462	+ 11.0%
Inventory of Homes for Sale	65	20	- 69.2%	--	--	--
Months Supply of Inventory	2.1	0.6	- 71.4%	--	--	--

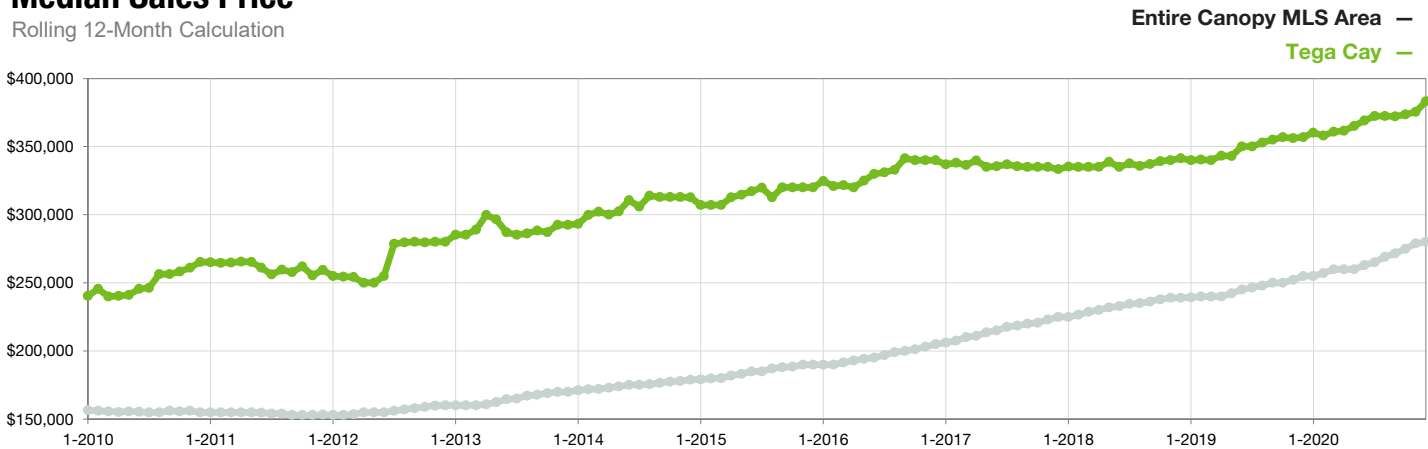
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December



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2020

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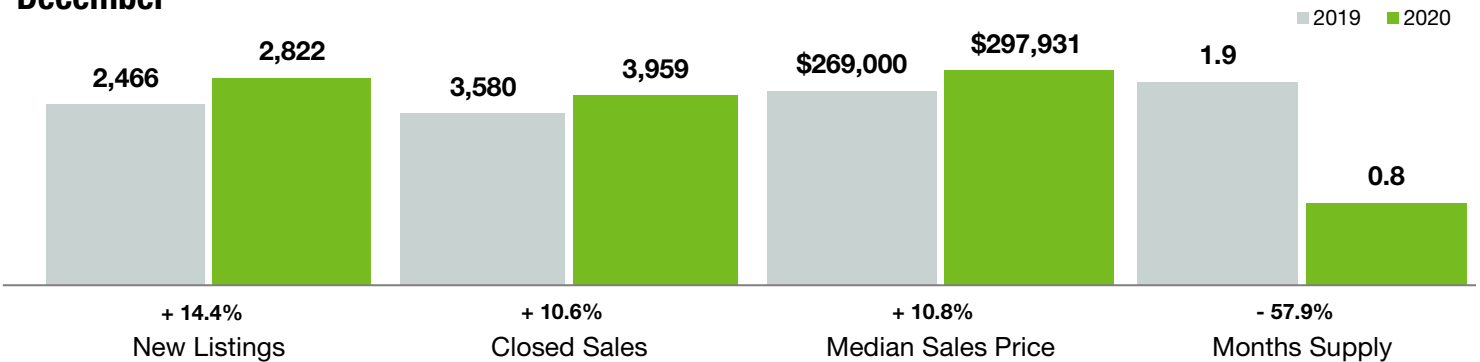
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	2,466	2,822	+ 14.4%	52,505	51,293	- 2.3%
Pending Sales	2,438	3,227	+ 32.4%	44,351	48,216	+ 8.7%
Closed Sales	3,580	3,959	+ 10.6%	43,794	45,929	+ 4.9%
Median Sales Price*	\$269,000	\$297,931	+ 10.8%	\$260,000	\$287,500	+ 10.6%
Average Sales Price*	\$316,036	\$356,351	+ 12.8%	\$309,732	\$340,956	+ 10.1%
Percent of Original List Price Received*	96.6%	99.1%	+ 2.6%	97.0%	98.2%	+ 1.2%
List to Close	95	82	- 13.7%	91	87	- 4.4%
Days on Market Until Sale	43	24	- 44.2%	41	33	- 19.5%
Cumulative Days on Market Until Sale	50	28	- 44.0%	49	38	- 22.4%
Average List Price	\$316,557	\$358,153	+ 13.1%	\$337,991	\$361,898	+ 7.1%
Inventory of Homes for Sale	6,898	3,028	- 56.1%	--	--	--
Months Supply of Inventory	1.9	0.8	- 57.9%	--	--	--

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December



Median Sales Price

Rolling 12-Month Calculation

