

Local Market Update for September 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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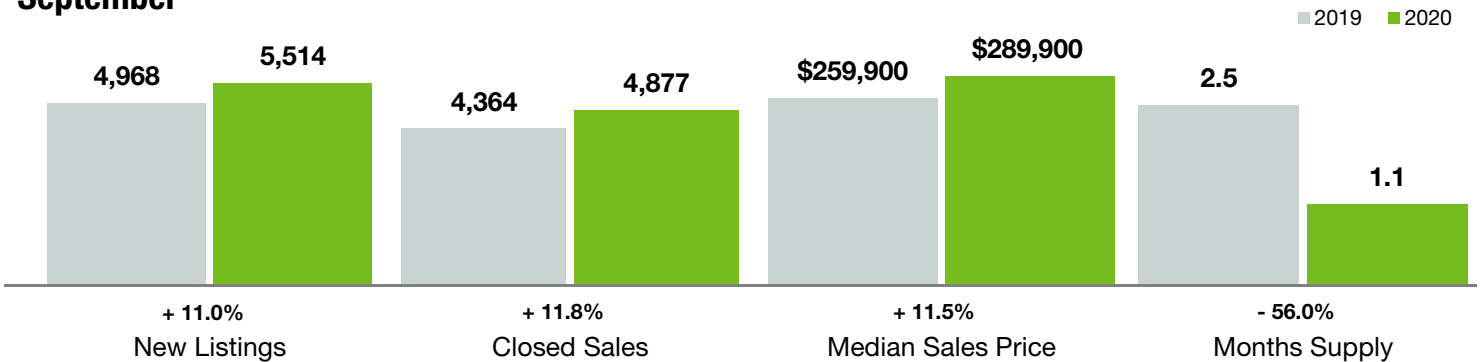
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	4,968	5,514	+ 11.0%	49,596	47,157	- 4.9%
Pending Sales	4,238	5,428	+ 28.1%	41,077	44,055	+ 7.2%
Closed Sales	4,364	4,877	+ 11.8%	38,681	39,317	+ 1.6%
Median Sales Price*	\$259,900	\$289,900	+ 11.5%	\$255,000	\$277,450	+ 8.8%
Average Sales Price*	\$300,958	\$349,041	+ 16.0%	\$302,782	\$328,739	+ 8.6%
Percent of Original List Price Received*	96.8%	98.6%	+ 1.9%	96.8%	97.7%	+ 0.9%
List to Close	90	83	- 7.8%	94	91	- 3.2%
Days on Market Until Sale	39	29	- 25.6%	43	39	- 9.3%
Cumulative Days on Market Until Sale	46	34	- 26.1%	52	45	- 13.5%
Average List Price	\$324,034	\$362,516	+ 11.9%	\$334,792	\$355,760	+ 6.3%
Inventory of Homes for Sale	10,467	5,095	- 51.3%	--	--	--
Months Supply of Inventory	2.5	1.1	- 56.0%	--	--	--

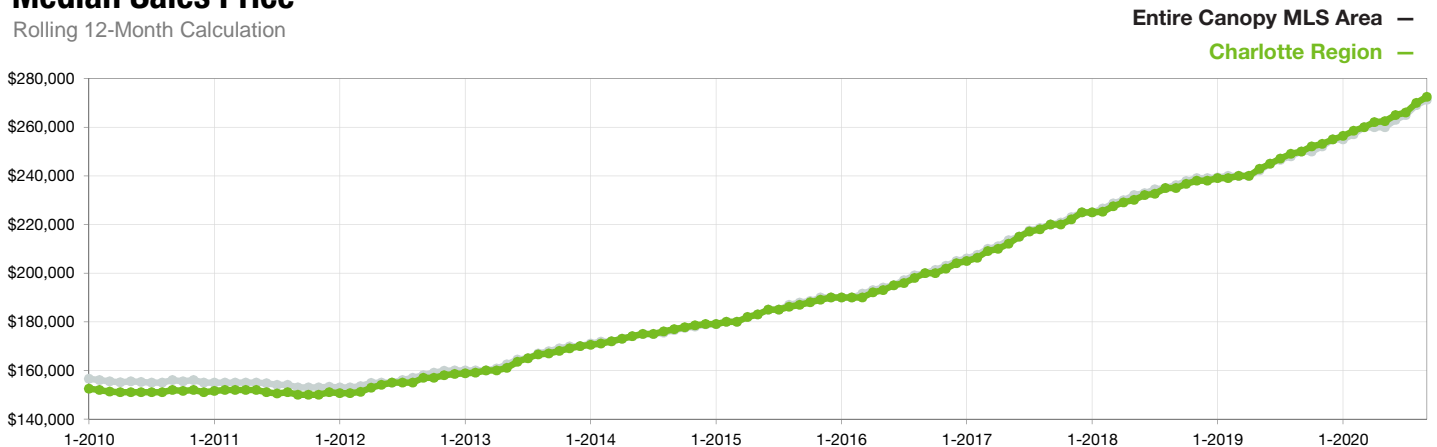
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September



Median Sales Price

Rolling 12-Month Calculation



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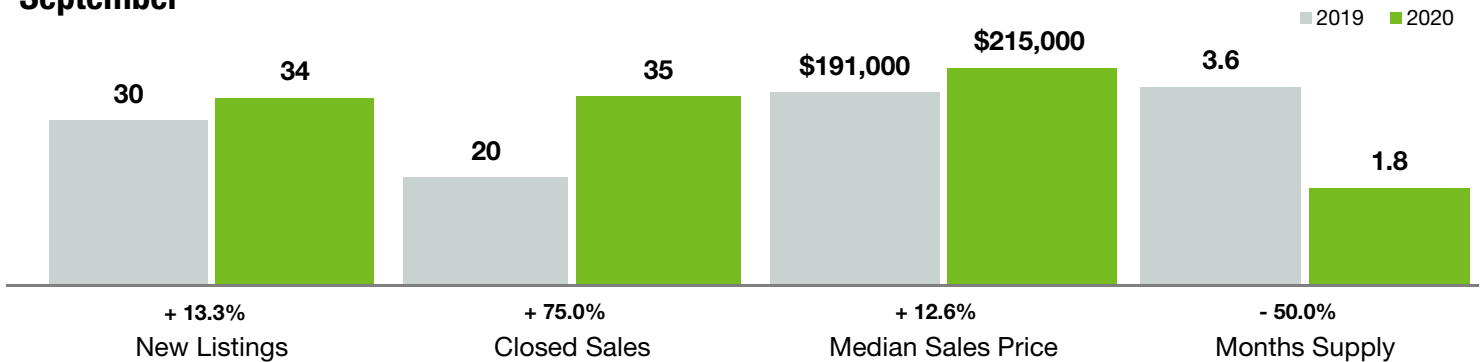
Alexander County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	30	34	+ 13.3%	261	279	+ 6.9%
Pending Sales	22	26	+ 18.2%	226	258	+ 14.2%
Closed Sales	20	35	+ 75.0%	212	236	+ 11.3%
Median Sales Price*	\$191,000	\$215,000	+ 12.6%	\$161,000	\$175,000	+ 8.7%
Average Sales Price*	\$234,023	\$256,843	+ 9.8%	\$196,021	\$233,613	+ 19.2%
Percent of Original List Price Received*	95.5%	99.5%	+ 4.2%	94.8%	96.4%	+ 1.7%
List to Close	93	81	- 12.9%	115	105	- 8.7%
Days on Market Until Sale	48	29	- 39.6%	63	55	- 12.7%
Cumulative Days on Market Until Sale	63	36	- 42.9%	74	67	- 9.5%
Average List Price	\$276,043	\$304,665	+ 10.4%	\$241,538	\$260,232	+ 7.7%
Inventory of Homes for Sale	89	48	- 46.1%	--	--	--
Months Supply of Inventory	3.6	1.8	- 50.0%	--	--	--

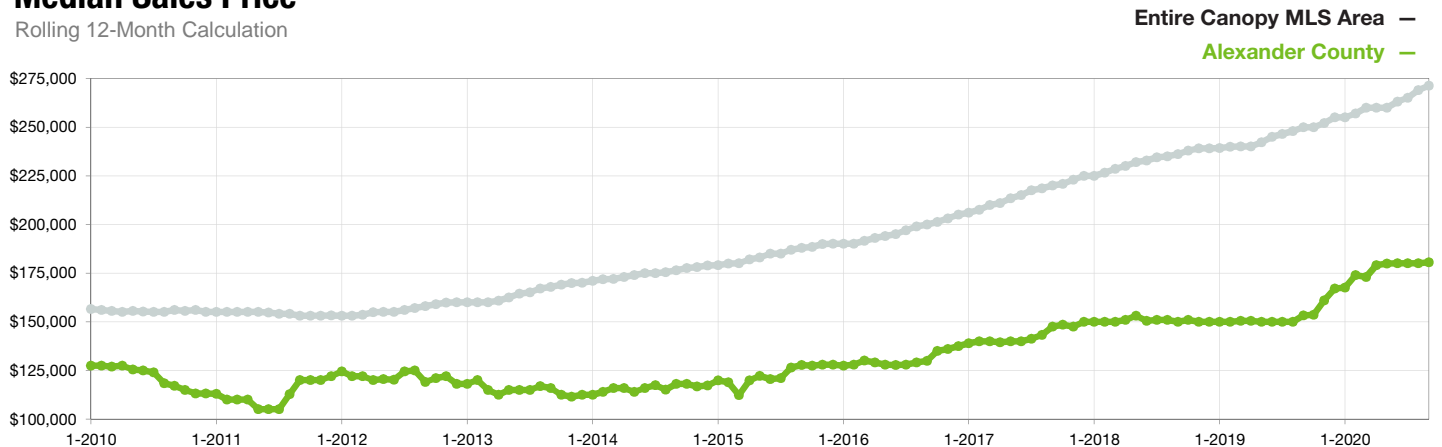
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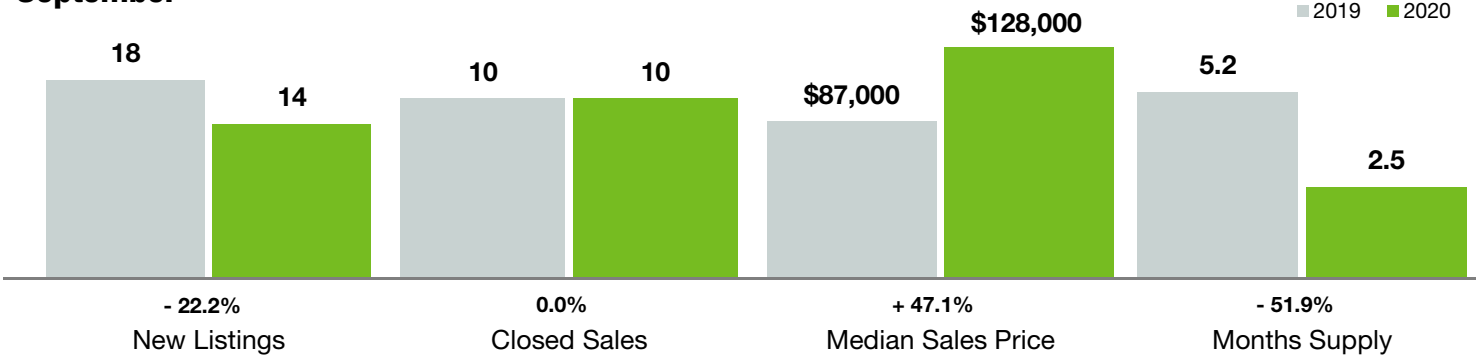
Anson County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	18	14	- 22.2%	142	103	- 27.5%
Pending Sales	10	13	+ 30.0%	115	108	- 6.1%
Closed Sales	10	10	0.0%	104	97	- 6.7%
Median Sales Price*	\$87,000	\$128,000	+ 47.1%	\$115,000	\$119,000	+ 3.5%
Average Sales Price*	\$121,833	\$161,210	+ 32.3%	\$125,641	\$124,461	- 0.9%
Percent of Original List Price Received*	91.9%	92.3%	+ 0.4%	92.1%	90.8%	- 1.4%
List to Close	81	100	+ 23.5%	138	157	+ 13.8%
Days on Market Until Sale	35	47	+ 34.3%	90	100	+ 11.1%
Cumulative Days on Market Until Sale	35	49	+ 40.0%	104	110	+ 5.8%
Average List Price	\$134,878	\$177,407	+ 31.5%	\$139,574	\$162,301	+ 16.3%
Inventory of Homes for Sale	61	29	- 52.5%	--	--	--
Months Supply of Inventory	5.2	2.5	- 51.9%	--	--	--

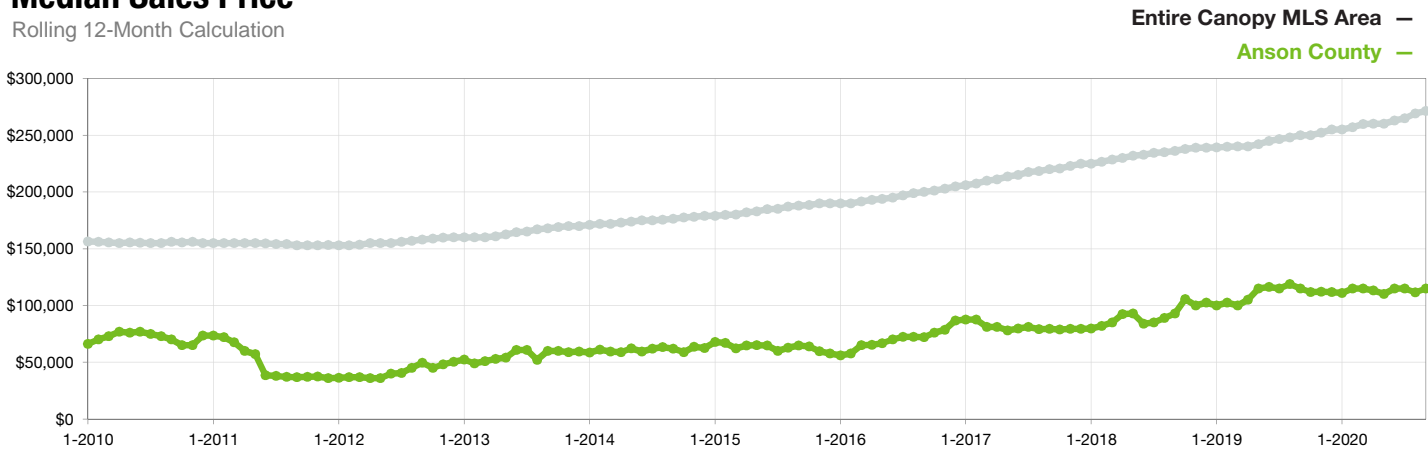
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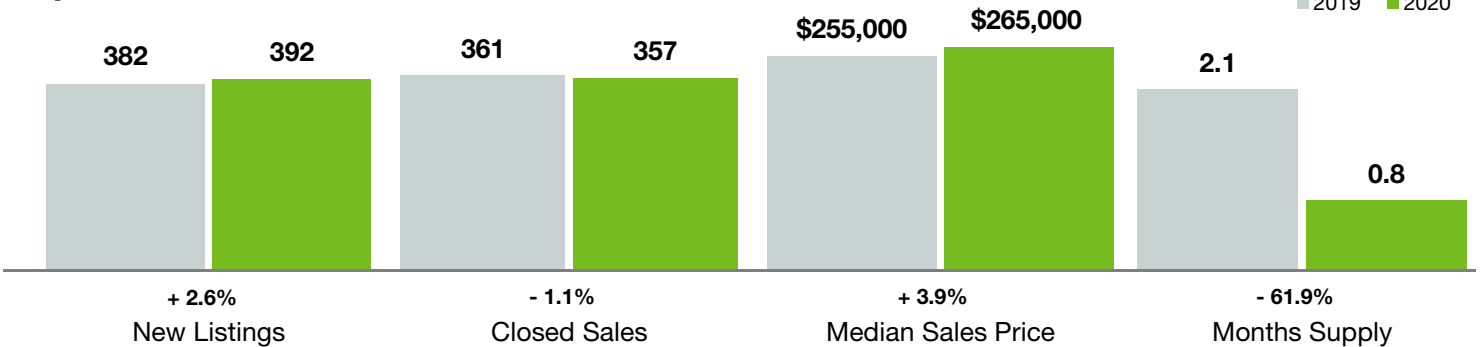
Cabarrus County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	382	392	+ 2.6%	3,869	3,534	- 8.7%
Pending Sales	308	421	+ 36.7%	3,223	3,278	+ 1.7%
Closed Sales	361	357	- 1.1%	3,093	2,997	- 3.1%
Median Sales Price*	\$255,000	\$265,000	+ 3.9%	\$245,000	\$265,000	+ 8.2%
Average Sales Price*	\$272,283	\$289,269	+ 6.2%	\$263,197	\$282,916	+ 7.5%
Percent of Original List Price Received*	97.3%	98.6%	+ 1.3%	97.1%	97.8%	+ 0.7%
List to Close	91	70	- 23.1%	92	84	- 8.7%
Days on Market Until Sale	34	20	- 41.2%	39	35	- 10.3%
Cumulative Days on Market Until Sale	44	24	- 45.5%	48	42	- 12.5%
Average List Price	\$268,304	\$304,328	+ 13.4%	\$277,739	\$299,178	+ 7.7%
Inventory of Homes for Sale	697	277	- 60.3%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

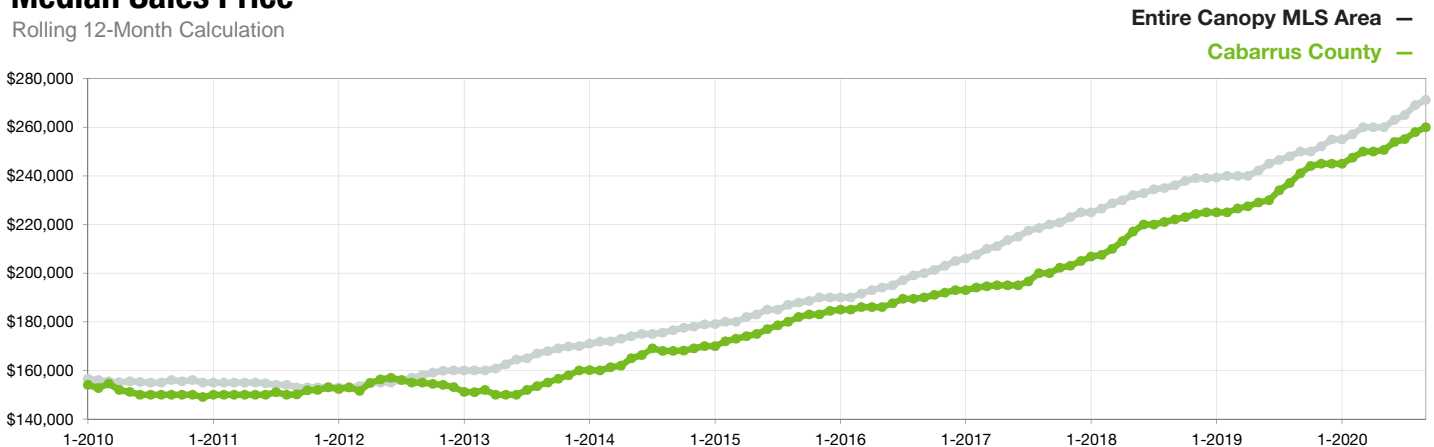
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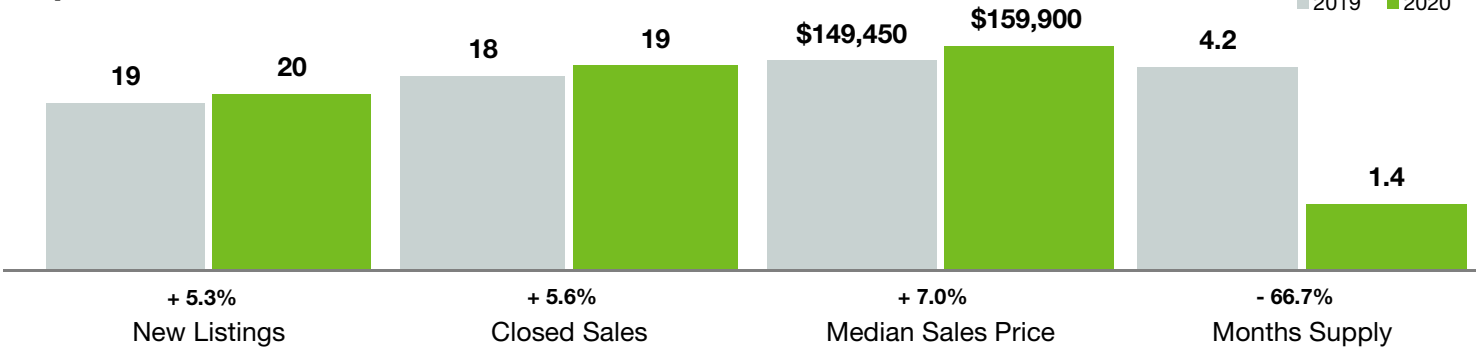
Chester County

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	19	20	+ 5.3%	198	190	- 4.0%
Pending Sales	10	27	+ 170.0%	149	190	+ 27.5%
Closed Sales	18	19	+ 5.6%	143	166	+ 16.1%
Median Sales Price*	\$149,450	\$159,900	+ 7.0%	\$126,250	\$159,950	+ 26.7%
Average Sales Price*	\$164,533	\$161,411	- 1.9%	\$146,127	\$181,828	+ 24.4%
Percent of Original List Price Received*	96.7%	97.9%	+ 1.2%	91.9%	95.4%	+ 3.8%
List to Close	133	79	- 40.6%	107	110	+ 2.8%
Days on Market Until Sale	80	17	- 78.8%	61	53	- 13.1%
Cumulative Days on Market Until Sale	80	17	- 78.8%	76	59	- 22.4%
Average List Price	\$129,816	\$172,600	+ 33.0%	\$164,558	\$201,878	+ 22.7%
Inventory of Homes for Sale	65	27	- 58.5%	--	--	--
Months Supply of Inventory	4.2	1.4	- 66.7%	--	--	--

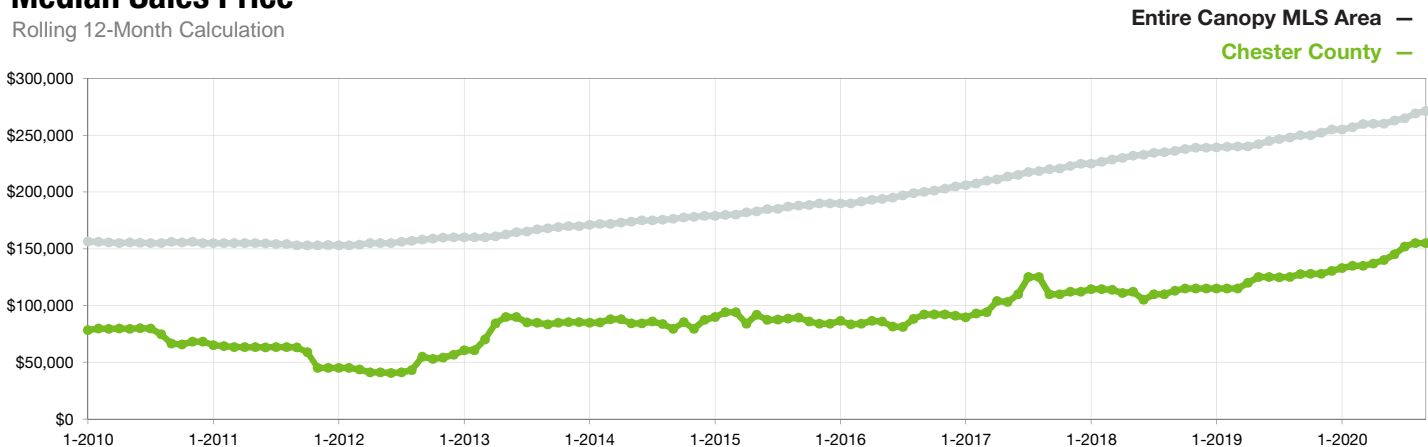
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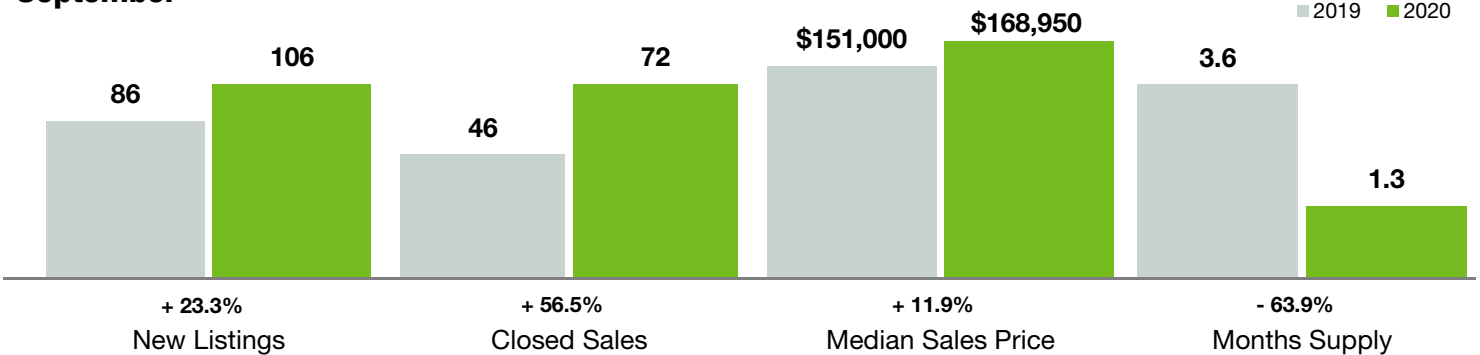
Cleveland County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	86	106	+ 23.3%	561	771	+ 37.4%
Pending Sales	51	91	+ 78.4%	458	705	+ 53.9%
Closed Sales	46	72	+ 56.5%	448	591	+ 31.9%
Median Sales Price*	\$151,000	\$168,950	+ 11.9%	\$145,350	\$159,900	+ 10.0%
Average Sales Price*	\$166,871	\$180,542	+ 8.2%	\$170,316	\$187,467	+ 10.1%
Percent of Original List Price Received*	92.4%	99.1%	+ 7.3%	94.5%	95.8%	+ 1.4%
List to Close	106	97	- 8.5%	118	94	- 20.3%
Days on Market Until Sale	57	38	- 33.3%	62	45	- 27.4%
Cumulative Days on Market Until Sale	59	44	- 25.4%	69	50	- 27.5%
Average List Price	\$194,221	\$229,525	+ 18.2%	\$190,104	\$198,362	+ 4.3%
Inventory of Homes for Sale	173	93	- 46.2%	--	--	--
Months Supply of Inventory	3.6	1.3	- 63.9%	--	--	--

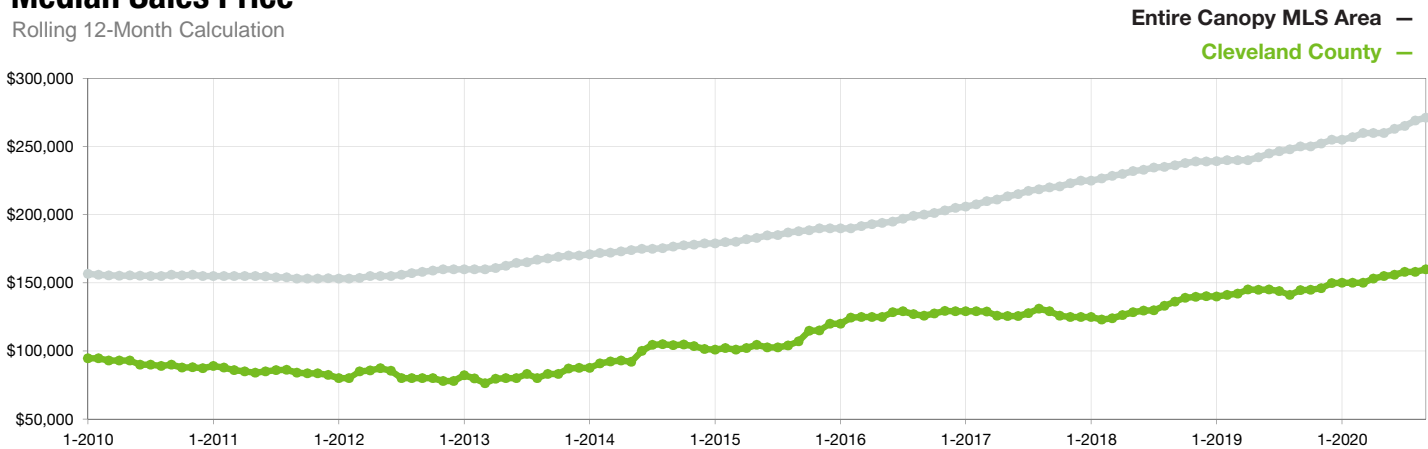
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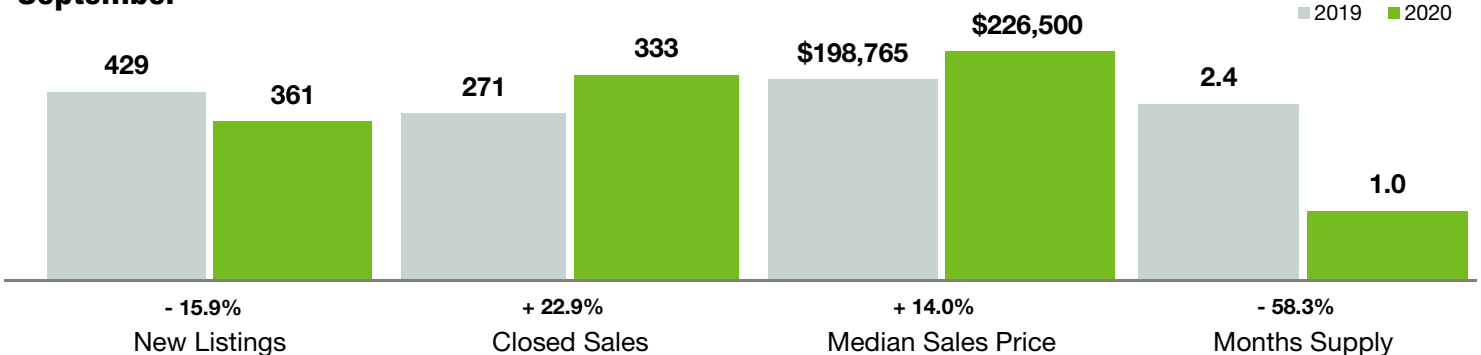
Gaston County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	429	361	- 15.9%	3,363	3,212	- 4.5%
Pending Sales	327	371	+ 13.5%	2,844	3,090	+ 8.6%
Closed Sales	271	333	+ 22.9%	2,660	2,849	+ 7.1%
Median Sales Price*	\$198,765	\$226,500	+ 14.0%	\$190,000	\$214,000	+ 12.6%
Average Sales Price*	\$212,647	\$253,377	+ 19.2%	\$212,811	\$240,037	+ 12.8%
Percent of Original List Price Received*	97.4%	98.0%	+ 0.6%	97.1%	97.3%	+ 0.2%
List to Close	90	86	- 4.4%	91	93	+ 2.2%
Days on Market Until Sale	34	32	- 5.9%	39	39	0.0%
Cumulative Days on Market Until Sale	36	36	0.0%	44	42	- 4.5%
Average List Price	\$222,981	\$256,095	+ 14.9%	\$225,983	\$242,421	+ 7.3%
Inventory of Homes for Sale	717	313	- 56.3%	--	--	--
Months Supply of Inventory	2.4	1.0	- 58.3%	--	--	--

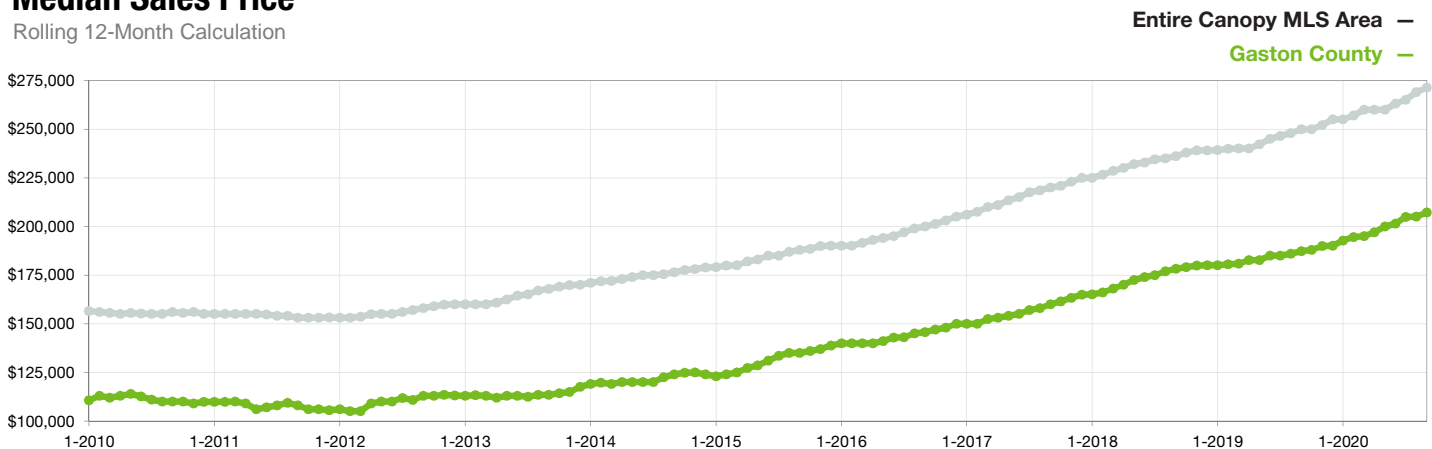
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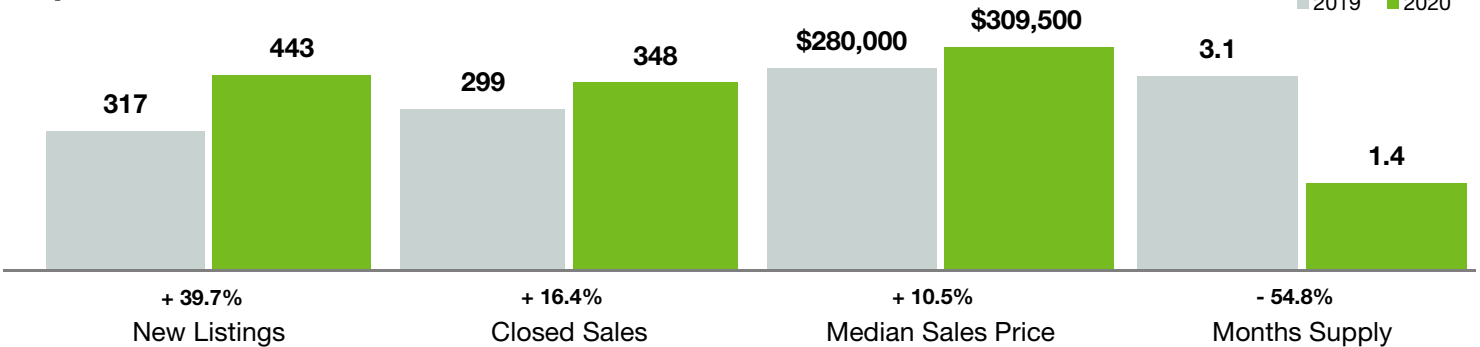
Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	317	443	+ 39.7%	3,468	3,318	- 4.3%
Pending Sales	300	370	+ 23.3%	2,869	3,110	+ 8.4%
Closed Sales	299	348	+ 16.4%	2,679	2,774	+ 3.5%
Median Sales Price*	\$280,000	\$309,500	+ 10.5%	\$264,500	\$290,000	+ 9.6%
Average Sales Price*	\$325,256	\$404,635	+ 24.4%	\$323,781	\$364,326	+ 12.5%
Percent of Original List Price Received*	95.9%	98.1%	+ 2.3%	95.7%	97.4%	+ 1.8%
List to Close	106	98	- 7.5%	111	101	- 9.0%
Days on Market Until Sale	54	43	- 20.4%	60	49	- 18.3%
Cumulative Days on Market Until Sale	66	49	- 25.8%	75	56	- 25.3%
Average List Price	\$351,411	\$413,642	+ 17.7%	\$372,591	\$399,592	+ 7.2%
Inventory of Homes for Sale	919	453	- 50.7%	--	--	--
Months Supply of Inventory	3.1	1.4	- 54.8%	--	--	--

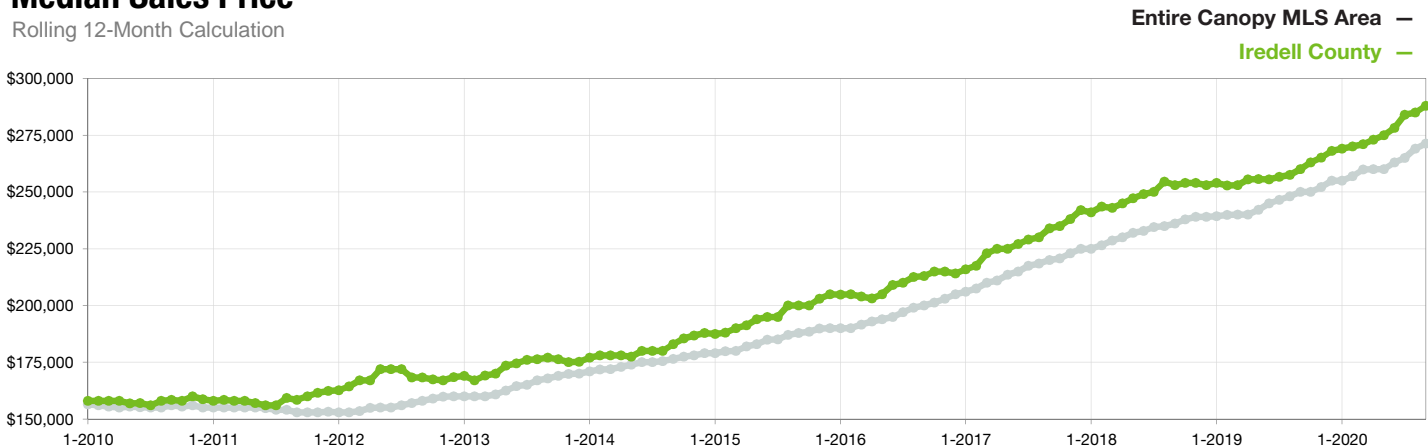
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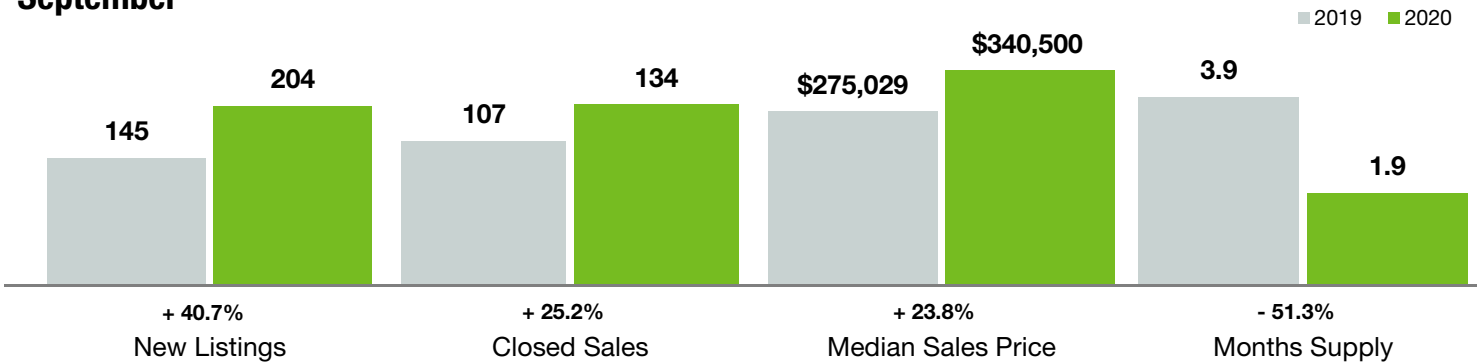
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	145	204	+ 40.7%	1,393	1,485	+ 6.6%
Pending Sales	118	197	+ 66.9%	1,046	1,329	+ 27.1%
Closed Sales	107	134	+ 25.2%	1,000	1,106	+ 10.6%
Median Sales Price*	\$275,029	\$340,500	+ 23.8%	\$279,930	\$300,000	+ 7.2%
Average Sales Price*	\$300,130	\$412,123	+ 37.3%	\$311,596	\$343,122	+ 10.1%
Percent of Original List Price Received*	96.1%	97.5%	+ 1.5%	96.1%	96.8%	+ 0.7%
List to Close	111	119	+ 7.2%	110	111	+ 0.9%
Days on Market Until Sale	55	63	+ 14.5%	58	60	+ 3.4%
Cumulative Days on Market Until Sale	65	82	+ 26.2%	72	71	- 1.4%
Average List Price	\$322,592	\$350,502	+ 8.7%	\$345,519	\$355,620	+ 2.9%
Inventory of Homes for Sale	429	256	- 40.3%	--	--	--
Months Supply of Inventory	3.9	1.9	- 51.3%	--	--	--

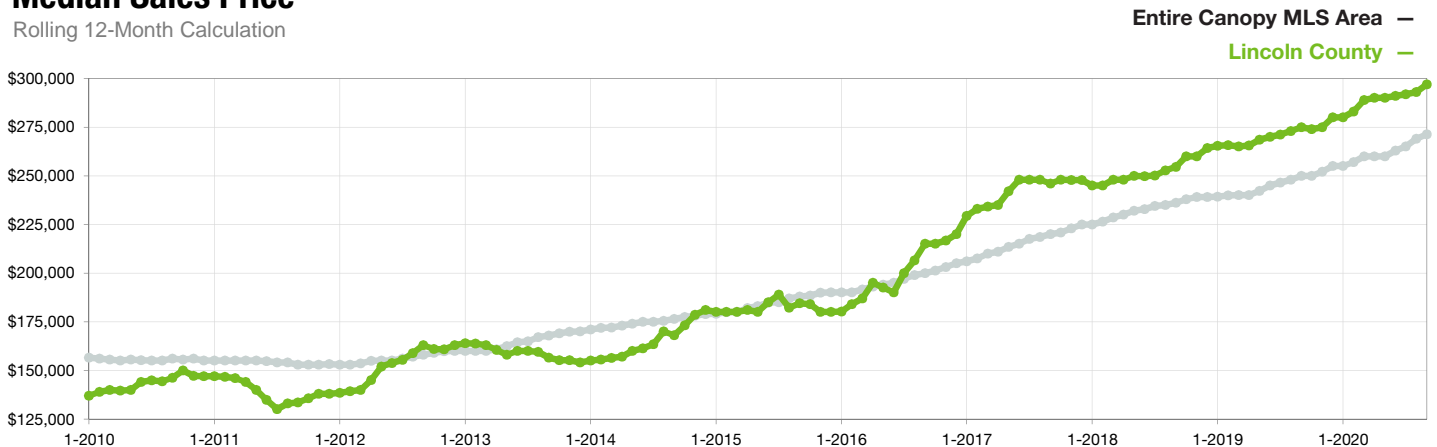
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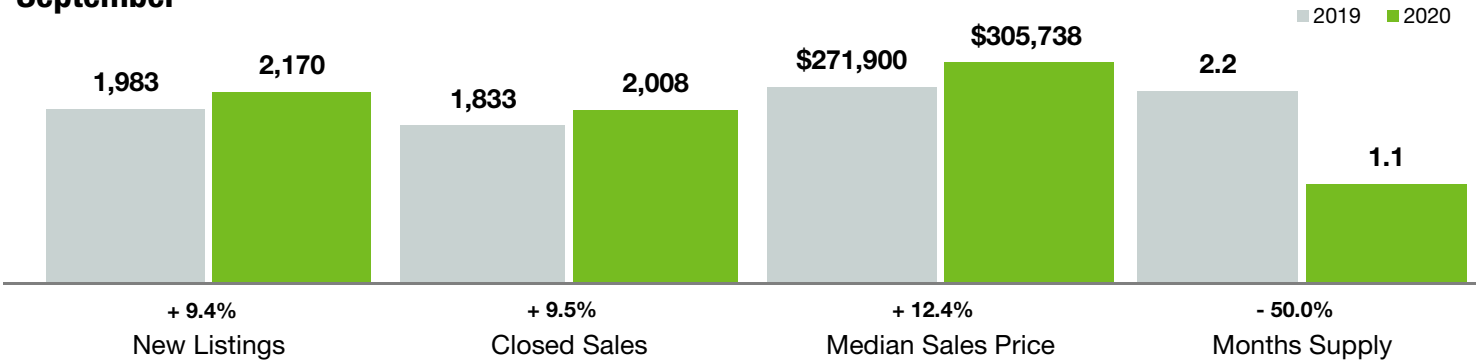
Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	1,983	2,170	+ 9.4%	20,473	19,172	- 6.4%
Pending Sales	1,778	2,085	+ 17.3%	16,924	17,603	+ 4.0%
Closed Sales	1,833	2,008	+ 9.5%	15,839	15,885	+ 0.3%
Median Sales Price*	\$271,900	\$305,738	+ 12.4%	\$270,000	\$295,900	+ 9.6%
Average Sales Price*	\$331,506	\$388,411	+ 17.2%	\$340,669	\$369,055	+ 8.3%
Percent of Original List Price Received*	97.1%	98.8%	+ 1.8%	97.2%	98.2%	+ 1.0%
List to Close	85	78	- 8.2%	86	87	+ 1.2%
Days on Market Until Sale	34	24	- 29.4%	37	33	- 10.8%
Cumulative Days on Market Until Sale	42	27	- 35.7%	44	38	- 13.6%
Average List Price	\$376,393	\$408,383	+ 8.5%	\$379,290	\$406,139	+ 7.1%
Inventory of Homes for Sale	3,811	2,087	- 45.2%	--	--	--
Months Supply of Inventory	2.2	1.1	- 50.0%	--	--	--

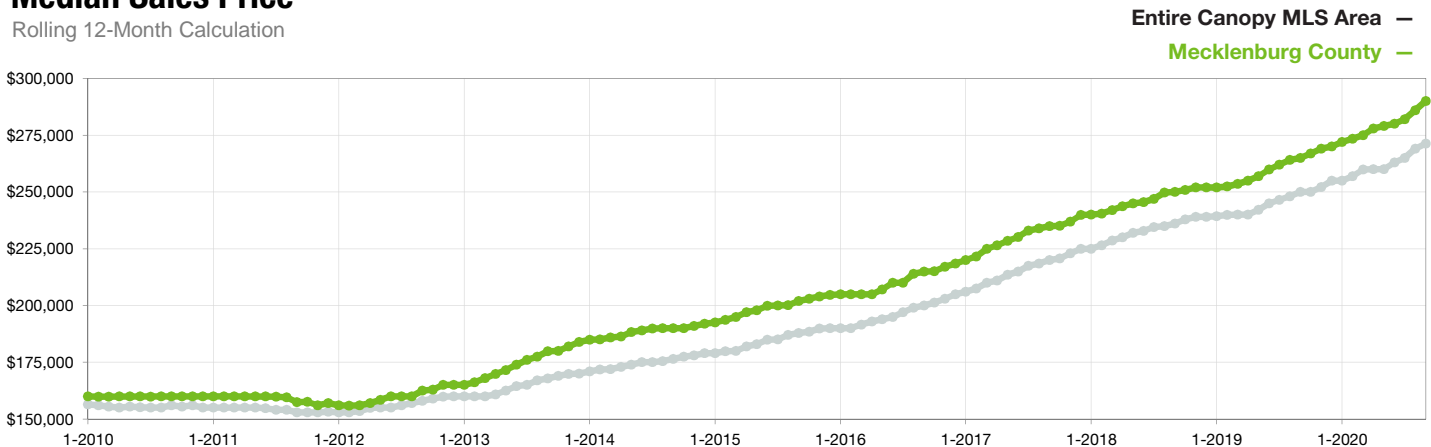
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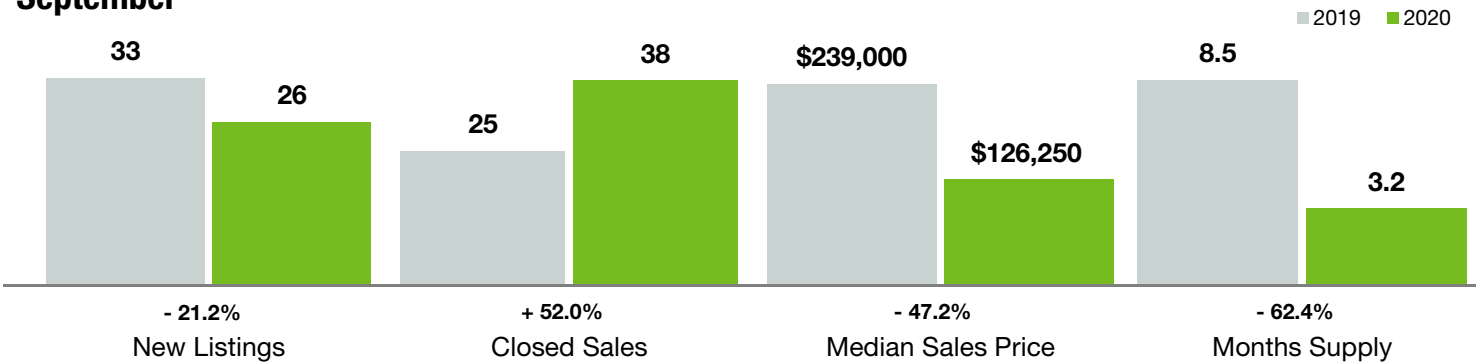
Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	33	26	- 21.2%	380	287	- 24.5%
Pending Sales	27	41	+ 51.9%	240	283	+ 17.9%
Closed Sales	25	38	+ 52.0%	218	257	+ 17.9%
Median Sales Price*	\$239,000	\$126,250	- 47.2%	\$130,000	\$162,500	+ 25.0%
Average Sales Price*	\$251,560	\$221,550	- 11.9%	\$238,787	\$247,624	+ 3.7%
Percent of Original List Price Received*	90.5%	91.2%	+ 0.8%	90.0%	90.5%	+ 0.6%
List to Close	152	157	+ 3.3%	137	155	+ 13.1%
Days on Market Until Sale	103	115	+ 11.7%	99	115	+ 16.2%
Cumulative Days on Market Until Sale	116	124	+ 6.9%	112	135	+ 20.5%
Average List Price	\$175,724	\$335,654	+ 91.0%	\$279,314	\$297,688	+ 6.6%
Inventory of Homes for Sale	197	90	- 54.3%	--	--	--
Months Supply of Inventory	8.5	3.2	- 62.4%	--	--	--

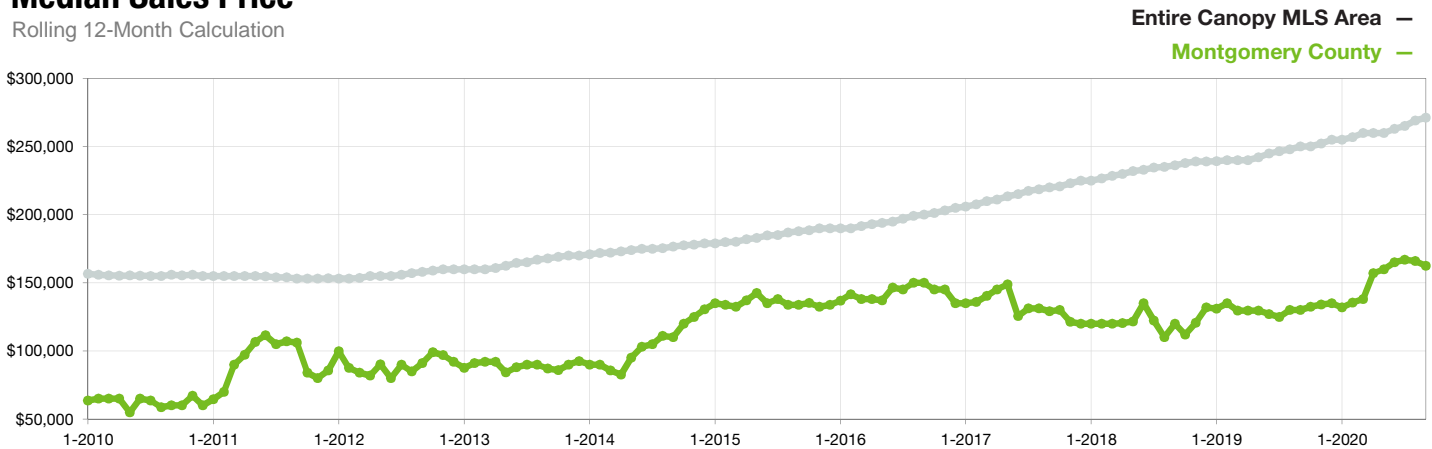
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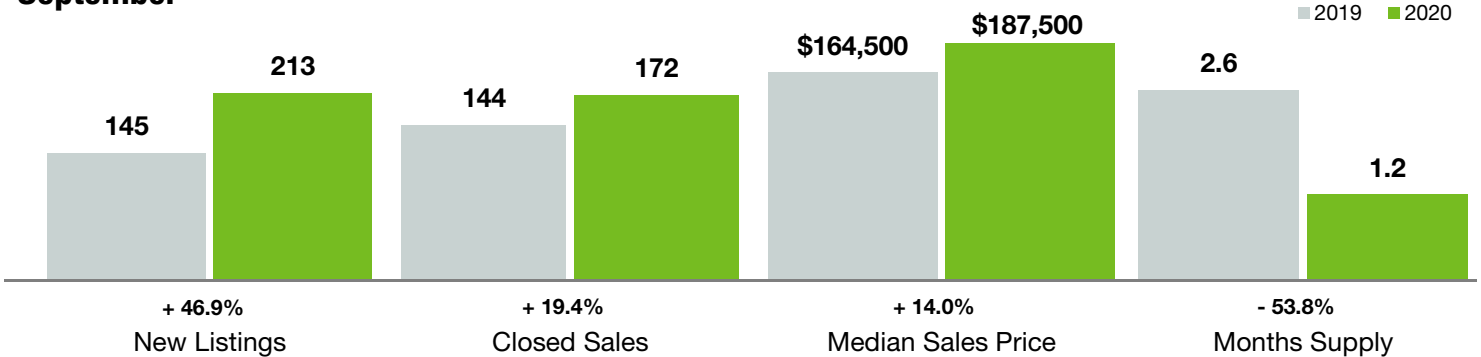
Rowan County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	145	213	+ 46.9%	1,615	1,722	+ 6.6%
Pending Sales	124	228	+ 83.9%	1,348	1,618	+ 20.0%
Closed Sales	144	172	+ 19.4%	1,289	1,352	+ 4.9%
Median Sales Price*	\$164,500	\$187,500	+ 14.0%	\$160,000	\$185,000	+ 15.6%
Average Sales Price*	\$188,696	\$210,813	+ 11.7%	\$174,949	\$202,159	+ 15.6%
Percent of Original List Price Received*	95.2%	98.4%	+ 3.4%	95.4%	96.8%	+ 1.5%
List to Close	97	89	- 8.2%	97	92	- 5.2%
Days on Market Until Sale	50	35	- 30.0%	49	40	- 18.4%
Cumulative Days on Market Until Sale	58	37	- 36.2%	55	46	- 16.4%
Average List Price	\$192,293	\$228,288	+ 18.7%	\$200,429	\$220,744	+ 10.1%
Inventory of Homes for Sale	370	192	- 48.1%	--	--	--
Months Supply of Inventory	2.6	1.2	- 53.8%	--	--	--

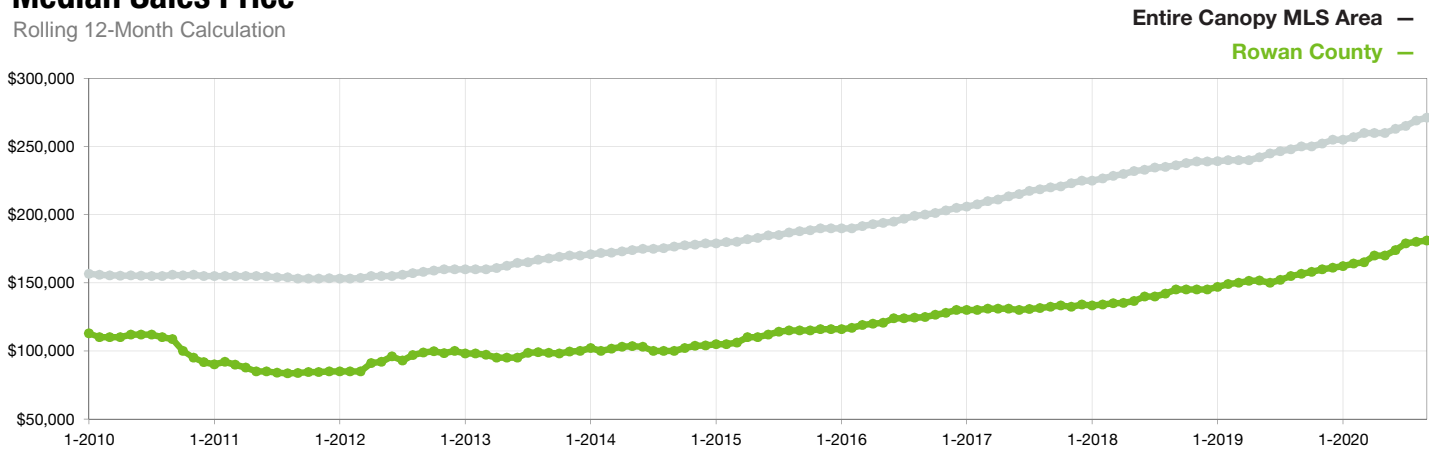
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020

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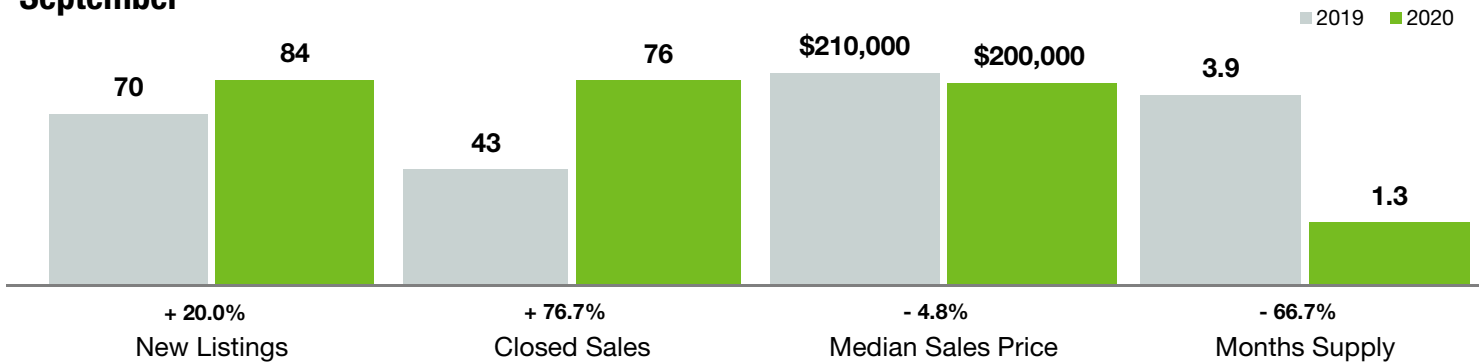
Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	70	84	+ 20.0%	706	650	- 7.9%
Pending Sales	55	82	+ 49.1%	544	631	+ 16.0%
Closed Sales	43	76	+ 76.7%	506	574	+ 13.4%
Median Sales Price*	\$210,000	\$200,000	- 4.8%	\$183,200	\$183,000	- 0.1%
Average Sales Price*	\$227,741	\$213,408	- 6.3%	\$205,364	\$206,699	+ 0.7%
Percent of Original List Price Received*	94.4%	96.9%	+ 2.6%	94.7%	95.8%	+ 1.2%
List to Close	117	82	- 29.9%	114	106	- 7.0%
Days on Market Until Sale	61	30	- 50.8%	60	50	- 16.7%
Cumulative Days on Market Until Sale	65	34	- 47.7%	68	61	- 10.3%
Average List Price	\$232,234	\$234,380	+ 0.9%	\$230,973	\$228,961	- 0.9%
Inventory of Homes for Sale	222	88	- 60.4%	--	--	--
Months Supply of Inventory	3.9	1.3	- 66.7%	--	--	--

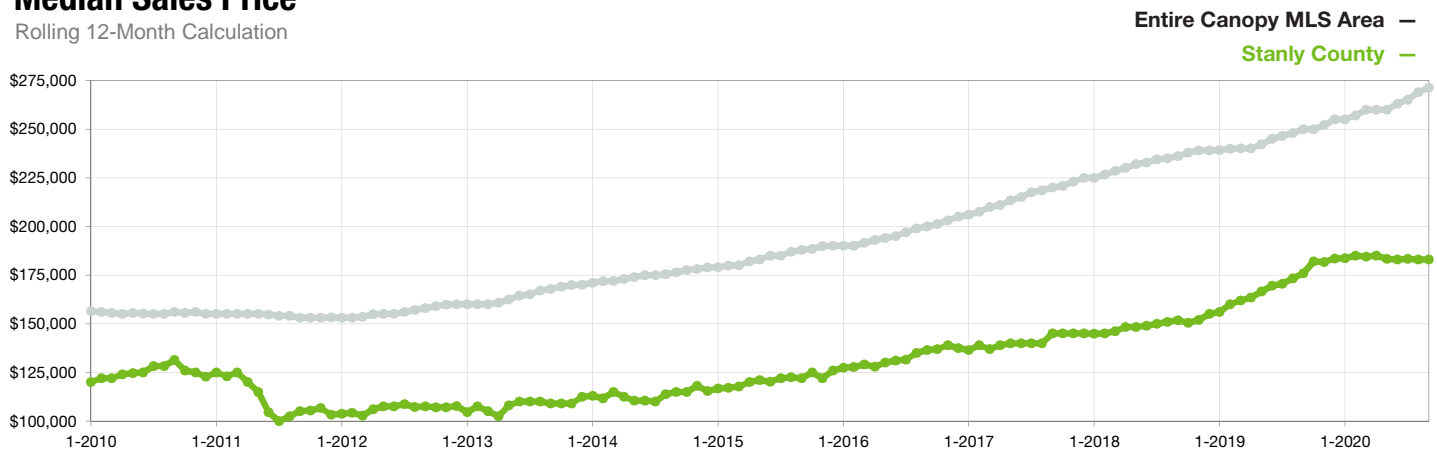
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020

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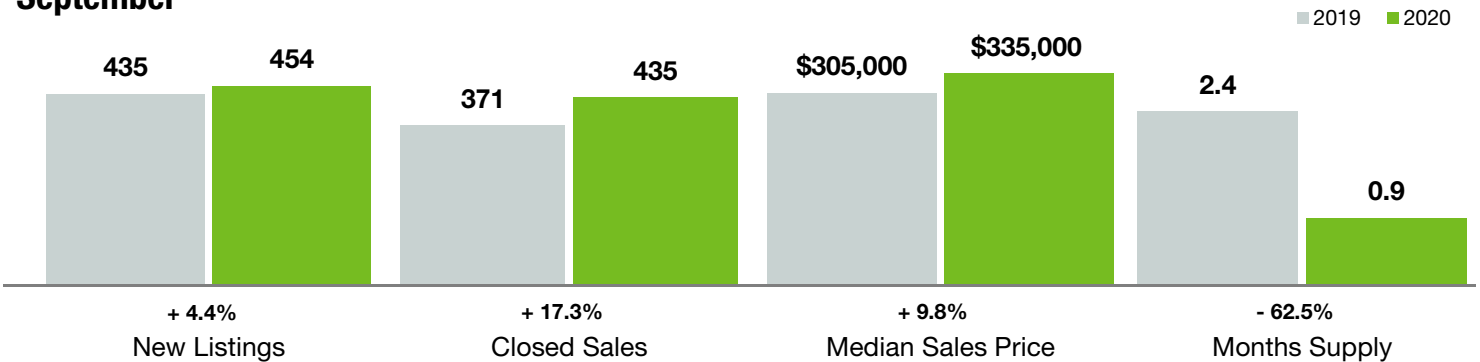
Union County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	435	454	+ 4.4%	4,419	4,098	- 7.3%
Pending Sales	370	466	+ 25.9%	3,677	3,857	+ 4.9%
Closed Sales	371	435	+ 17.3%	3,435	3,438	+ 0.1%
Median Sales Price*	\$305,000	\$335,000	+ 9.8%	\$305,000	\$330,000	+ 8.2%
Average Sales Price*	\$345,146	\$399,523	+ 15.8%	\$358,895	\$384,144	+ 7.0%
Percent of Original List Price Received*	97.1%	98.8%	+ 1.8%	97.2%	97.9%	+ 0.7%
List to Close	85	83	- 2.4%	95	89	- 6.3%
Days on Market Until Sale	36	31	- 13.9%	47	39	- 17.0%
Cumulative Days on Market Until Sale	41	35	- 14.6%	56	45	- 19.6%
Average List Price	\$377,762	\$431,792	+ 14.3%	\$391,950	\$415,768	+ 6.1%
Inventory of Homes for Sale	889	370	- 58.4%	--	--	--
Months Supply of Inventory	2.4	0.9	- 62.5%	--	--	--

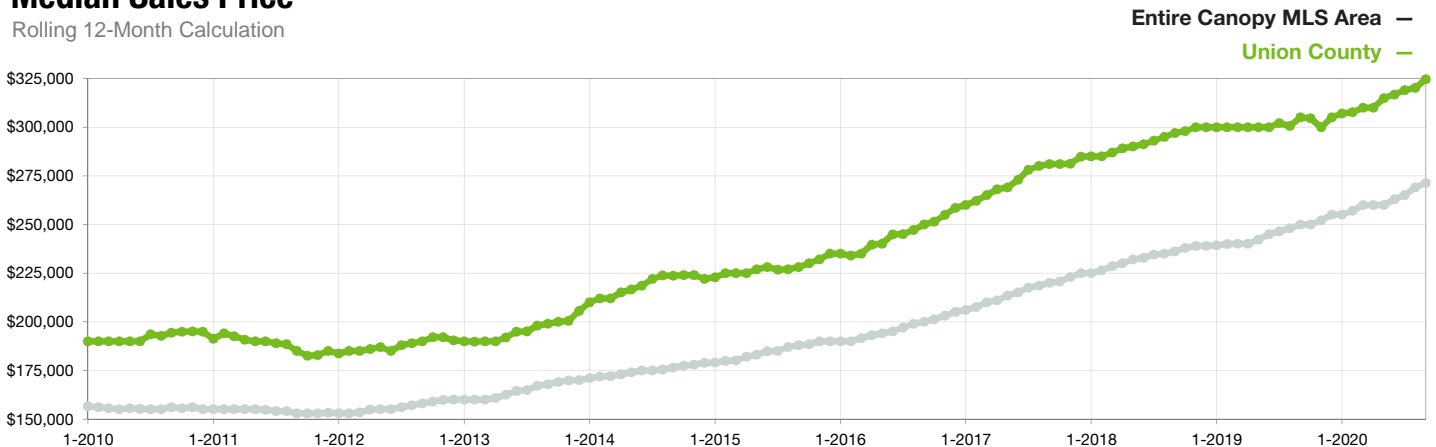
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020

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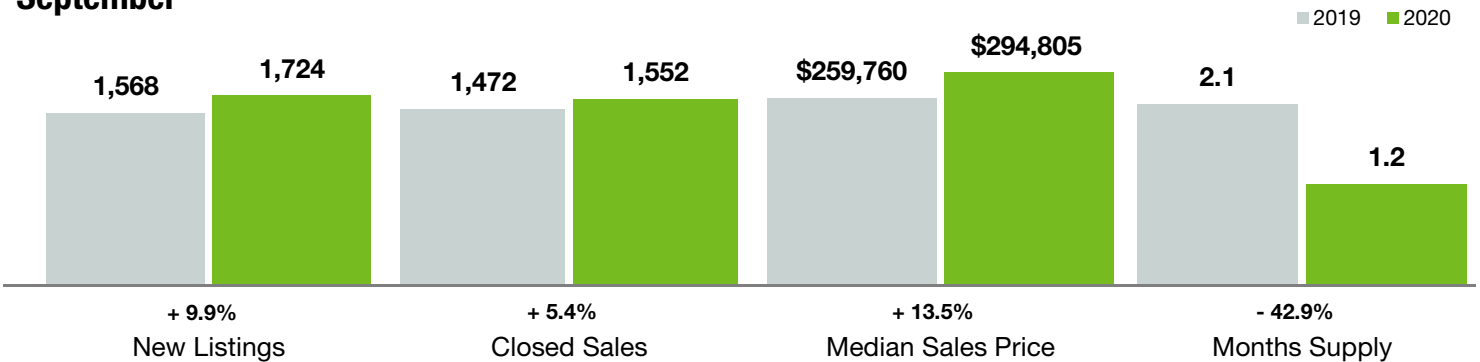
City of Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	1,568	1,724	+ 9.9%	16,061	15,230	- 5.2%
Pending Sales	1,376	1,611	+ 17.1%	13,438	13,813	+ 2.8%
Closed Sales	1,472	1,552	+ 5.4%	12,658	12,484	- 1.4%
Median Sales Price*	\$259,760	\$294,805	+ 13.5%	\$256,500	\$281,000	+ 9.6%
Average Sales Price*	\$324,543	\$374,156	+ 15.3%	\$332,852	\$359,456	+ 8.0%
Percent of Original List Price Received*	97.3%	98.9%	+ 1.6%	97.4%	98.3%	+ 0.9%
List to Close	84	77	- 8.3%	84	85	+ 1.2%
Days on Market Until Sale	31	22	- 29.0%	35	30	- 14.3%
Cumulative Days on Market Until Sale	38	26	- 31.6%	41	35	- 14.6%
Average List Price	\$370,139	\$404,965	+ 9.4%	\$371,140	\$399,644	+ 7.7%
Inventory of Homes for Sale	2,862	1,689	- 41.0%	--	--	--
Months Supply of Inventory	2.1	1.2	- 42.9%	--	--	--

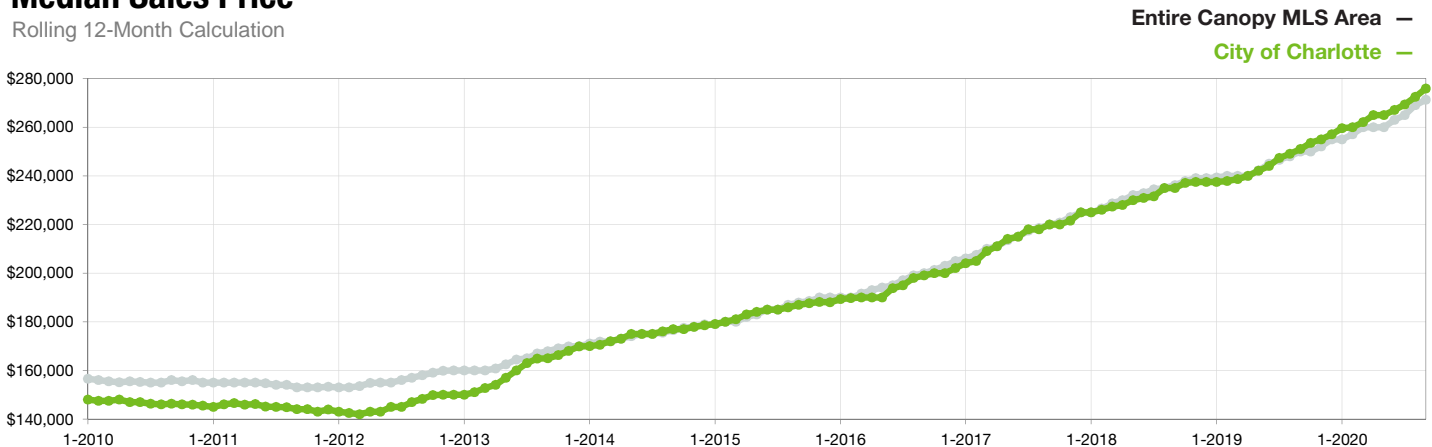
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020



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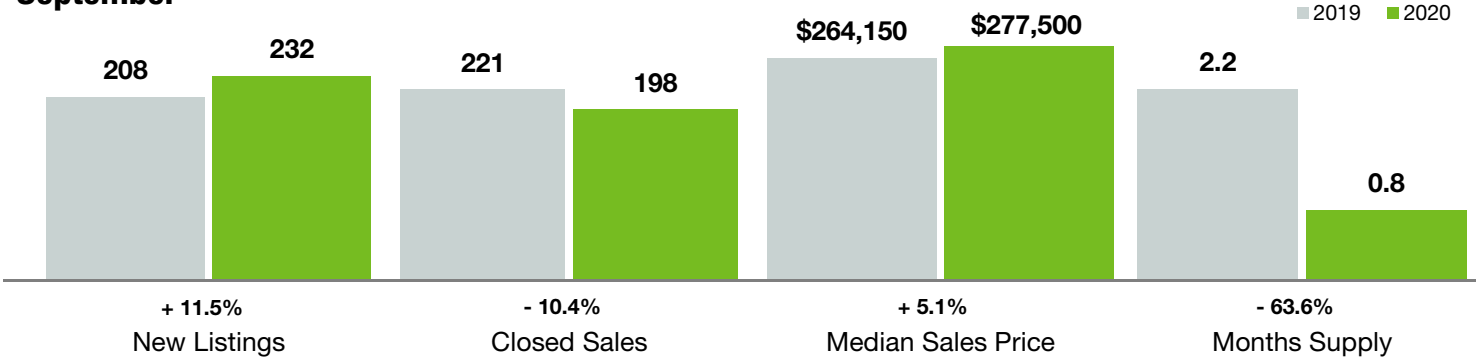
Concord

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	208	232	+ 11.5%	2,292	2,098	- 8.5%
Pending Sales	178	247	+ 38.8%	1,865	1,966	+ 5.4%
Closed Sales	221	198	- 10.4%	1,795	1,785	- 0.6%
Median Sales Price*	\$264,150	\$277,500	+ 5.1%	\$244,032	\$266,000	+ 9.0%
Average Sales Price*	\$276,383	\$292,799	+ 5.9%	\$262,220	\$285,222	+ 8.8%
Percent of Original List Price Received*	97.7%	99.0%	+ 1.3%	97.2%	98.1%	+ 0.9%
List to Close	96	74	- 22.9%	94	87	- 7.4%
Days on Market Until Sale	32	20	- 37.5%	39	36	- 7.7%
Cumulative Days on Market Until Sale	38	20	- 47.4%	46	43	- 6.5%
Average List Price	\$271,644	\$300,343	+ 10.6%	\$277,335	\$301,243	+ 8.6%
Inventory of Homes for Sale	429	166	- 61.3%	--	--	--
Months Supply of Inventory	2.2	0.8	- 63.6%	--	--	--

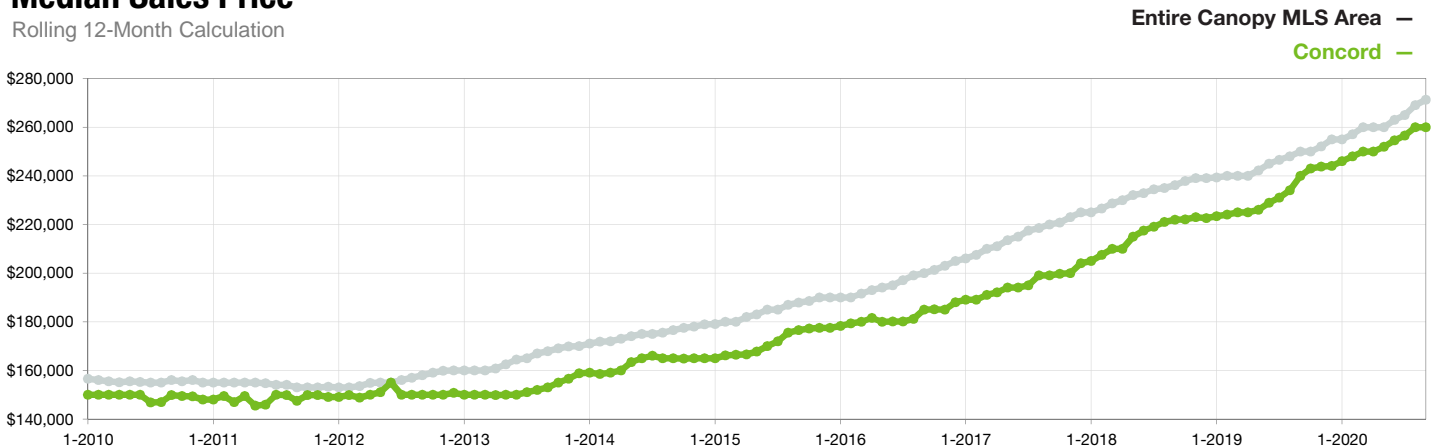
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September



Median Sales Price

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Local Market Update for September 2020

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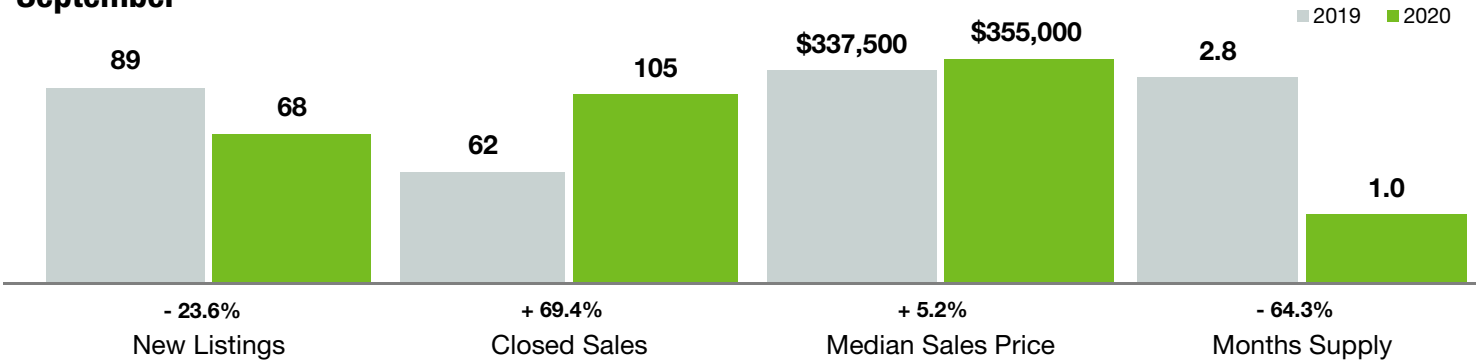
Cornelius

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	89	68	- 23.6%	886	718	- 19.0%
Pending Sales	104	90	- 13.5%	702	702	0.0%
Closed Sales	62	105	+ 69.4%	620	654	+ 5.5%
Median Sales Price*	\$337,500	\$355,000	+ 5.2%	\$303,750	\$326,000	+ 7.3%
Average Sales Price*	\$419,362	\$596,196	+ 42.2%	\$456,709	\$511,525	+ 12.0%
Percent of Original List Price Received*	96.3%	97.6%	+ 1.3%	96.0%	97.3%	+ 1.4%
List to Close	78	88	+ 12.8%	93	89	- 4.3%
Days on Market Until Sale	35	42	+ 20.0%	51	42	- 17.6%
Cumulative Days on Market Until Sale	36	44	+ 22.2%	60	53	- 11.7%
Average List Price	\$523,557	\$624,878	+ 19.4%	\$526,368	\$567,623	+ 7.8%
Inventory of Homes for Sale	203	70	- 65.5%	--	--	--
Months Supply of Inventory	2.8	1.0	- 64.3%	--	--	--

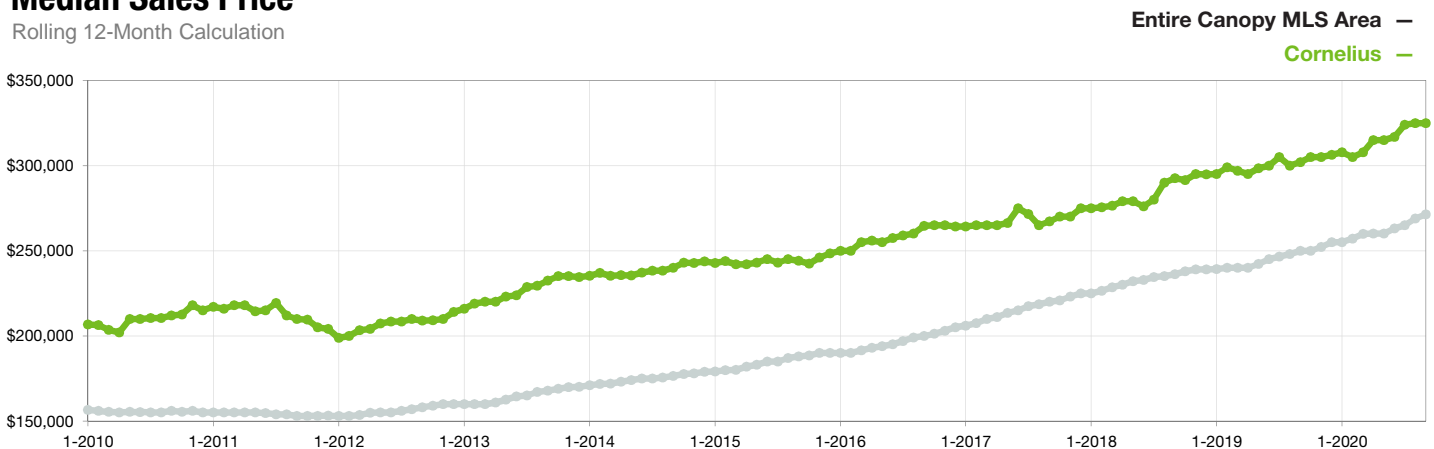
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September



Median Sales Price

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Local Market Update for September 2020

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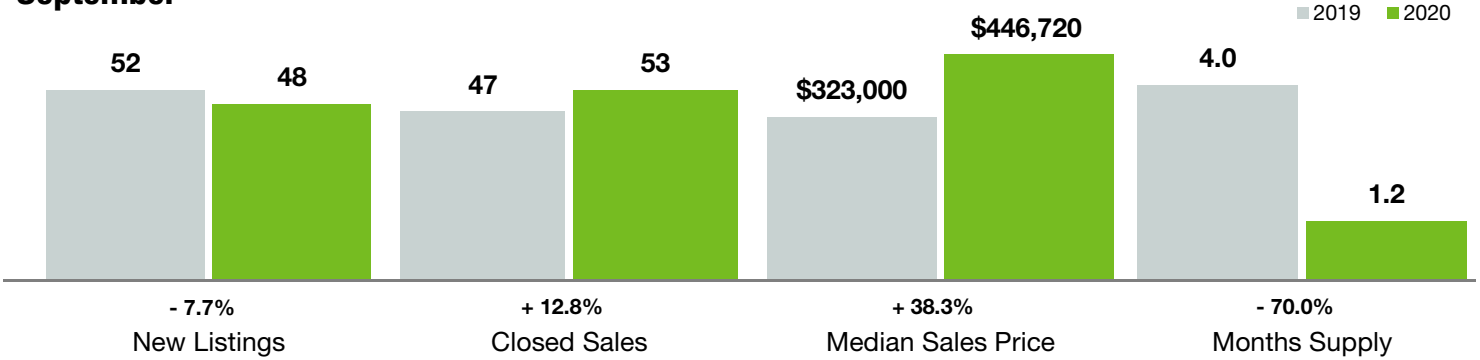
Davidson

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	52	48	- 7.7%	597	569	- 4.7%
Pending Sales	48	62	+ 29.2%	442	556	+ 25.8%
Closed Sales	47	53	+ 12.8%	404	489	+ 21.0%
Median Sales Price*	\$323,000	\$446,720	+ 38.3%	\$366,950	\$410,000	+ 11.7%
Average Sales Price*	\$380,237	\$496,235	+ 30.5%	\$454,482	\$470,490	+ 3.5%
Percent of Original List Price Received*	94.4%	98.5%	+ 4.3%	95.3%	96.6%	+ 1.4%
List to Close	113	102	- 9.7%	113	107	- 5.3%
Days on Market Until Sale	65	50	- 23.1%	64	62	- 3.1%
Cumulative Days on Market Until Sale	73	54	- 26.0%	79	66	- 16.5%
Average List Price	\$449,607	\$610,383	+ 35.8%	\$504,437	\$519,028	+ 2.9%
Inventory of Homes for Sale	180	68	- 62.2%	--	--	--
Months Supply of Inventory	4.0	1.2	- 70.0%	--	--	--

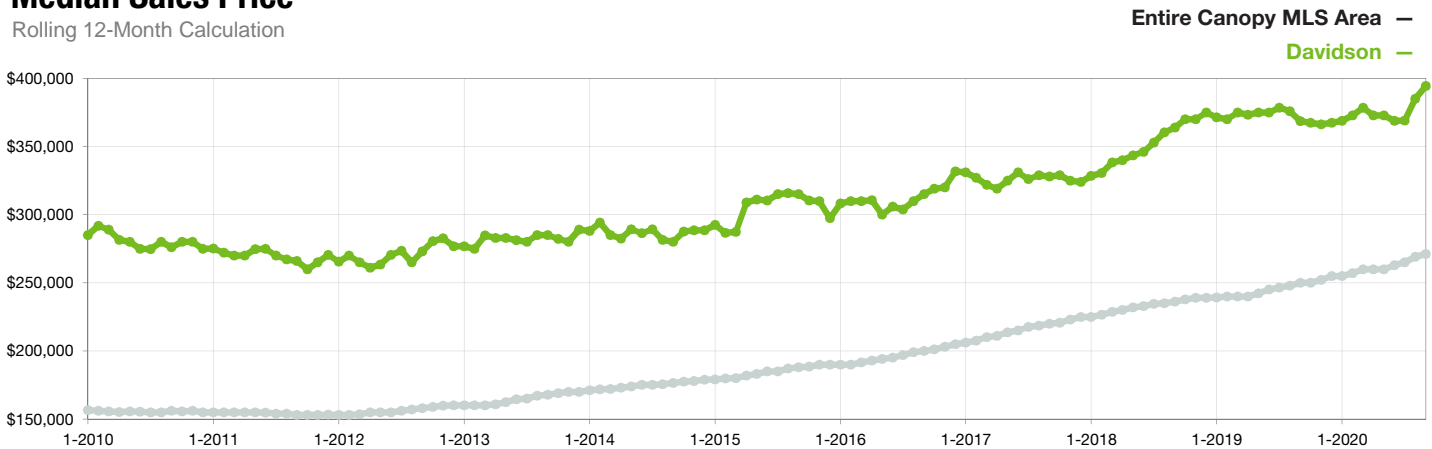
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September



Median Sales Price

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Local Market Update for September 2020

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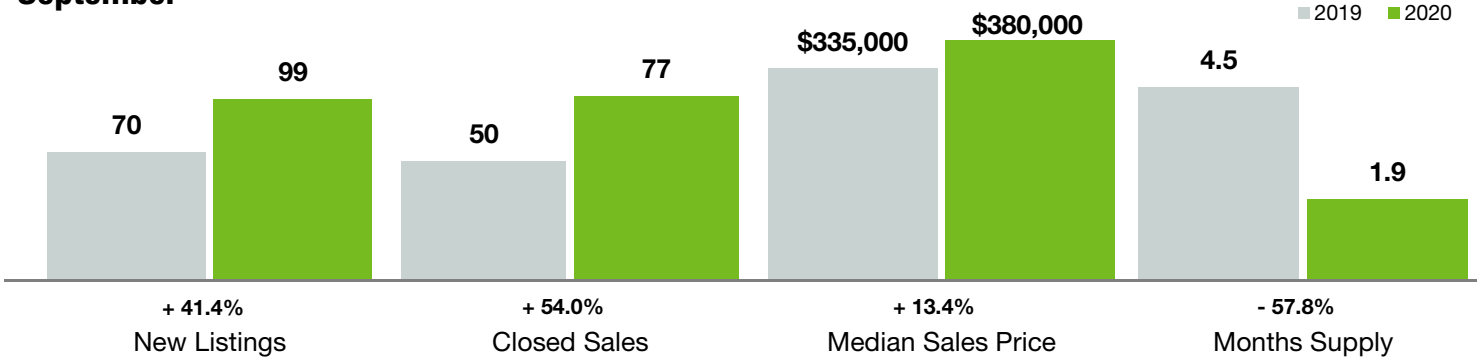
Denver

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	70	99	+ 41.4%	726	791	+ 9.0%
Pending Sales	63	100	+ 58.7%	542	708	+ 30.6%
Closed Sales	50	77	+ 54.0%	522	593	+ 13.6%
Median Sales Price*	\$335,000	\$380,000	+ 13.4%	\$346,000	\$353,500	+ 2.2%
Average Sales Price*	\$380,803	\$512,790	+ 34.7%	\$395,425	\$424,450	+ 7.3%
Percent of Original List Price Received*	95.9%	97.7%	+ 1.9%	96.4%	96.9%	+ 0.5%
List to Close	131	117	- 10.7%	123	120	- 2.4%
Days on Market Until Sale	66	68	+ 3.0%	65	69	+ 6.2%
Cumulative Days on Market Until Sale	79	90	+ 13.9%	83	78	- 6.0%
Average List Price	\$413,194	\$413,251	+ 0.0%	\$436,465	\$419,373	- 3.9%
Inventory of Homes for Sale	248	133	- 46.4%	--	--	--
Months Supply of Inventory	4.5	1.9	- 57.8%	--	--	--

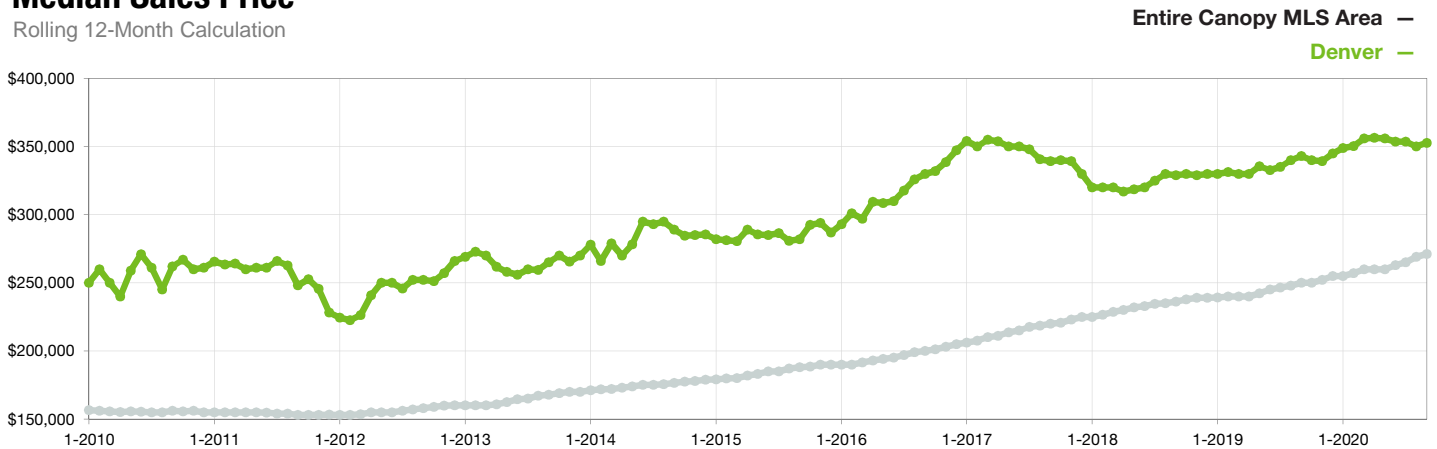
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September



Median Sales Price

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Local Market Update for September 2020

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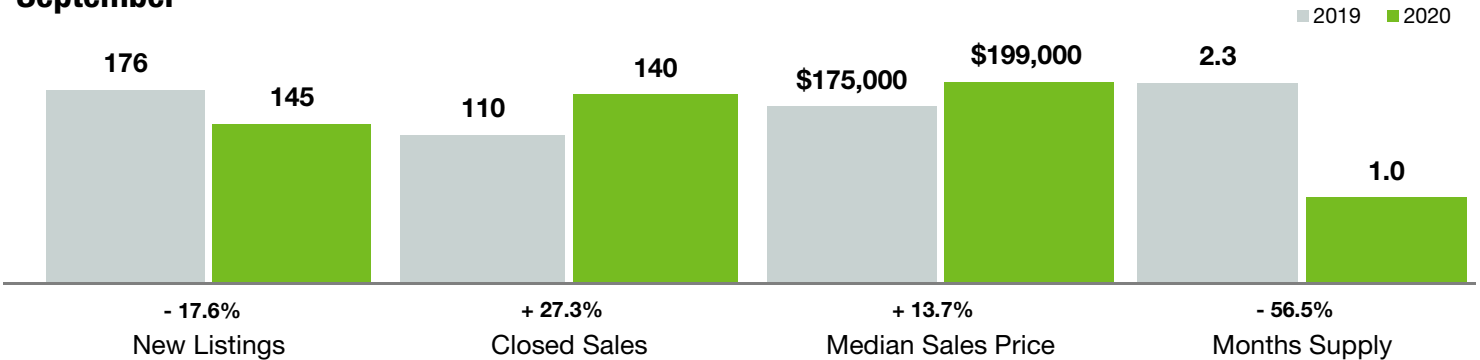
Gastonia

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	176	145	- 17.6%	1,422	1,390	- 2.3%
Pending Sales	131	150	+ 14.5%	1,199	1,281	+ 6.8%
Closed Sales	110	140	+ 27.3%	1,139	1,161	+ 1.9%
Median Sales Price*	\$175,000	\$199,000	+ 13.7%	\$176,000	\$195,000	+ 10.8%
Average Sales Price*	\$177,335	\$219,946	+ 24.0%	\$185,573	\$209,490	+ 12.9%
Percent of Original List Price Received*	97.7%	97.9%	+ 0.2%	97.2%	97.0%	- 0.2%
List to Close	65	78	+ 20.0%	81	82	+ 1.2%
Days on Market Until Sale	22	26	+ 18.2%	35	34	- 2.9%
Cumulative Days on Market Until Sale	26	31	+ 19.2%	42	38	- 9.5%
Average List Price	\$205,887	\$216,603	+ 5.2%	\$197,285	\$210,001	+ 6.4%
Inventory of Homes for Sale	291	131	- 55.0%	--	--	--
Months Supply of Inventory	2.3	1.0	- 56.5%	--	--	--

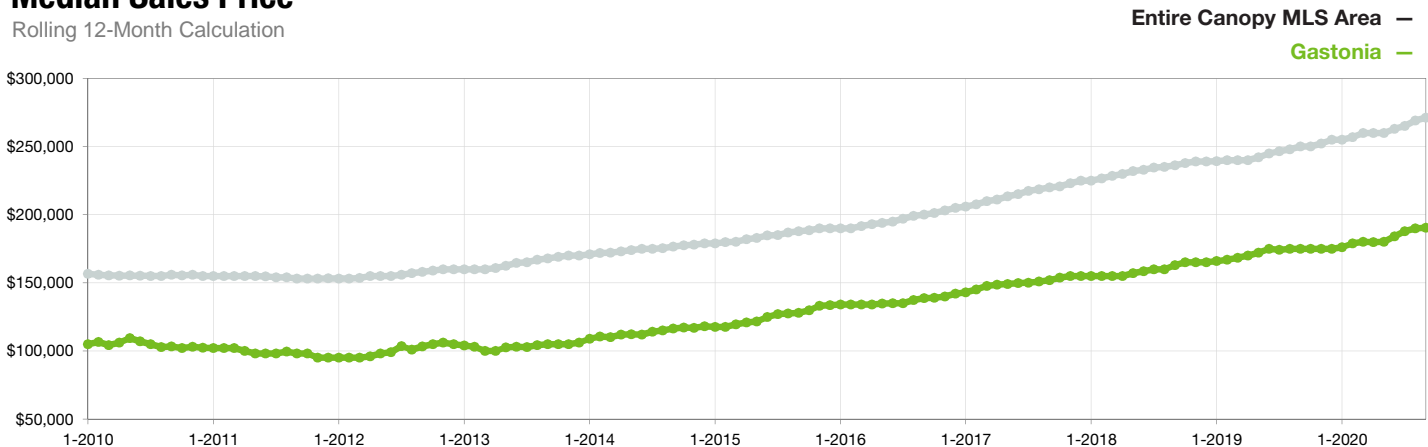
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September



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Local Market Update for September 2020

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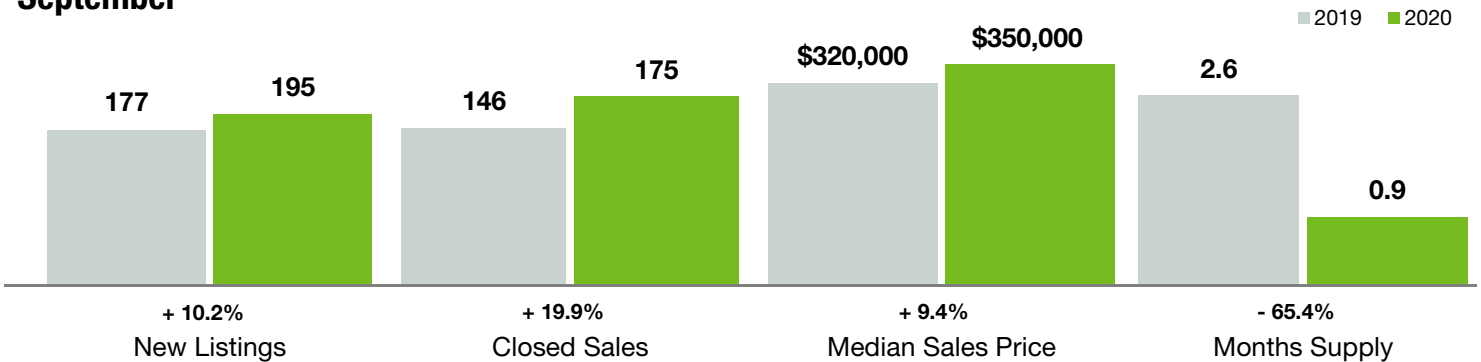
Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	177	195	+ 10.2%	1,727	1,610	- 6.8%
Pending Sales	144	180	+ 25.0%	1,368	1,543	+ 12.8%
Closed Sales	146	175	+ 19.9%	1,259	1,346	+ 6.9%
Median Sales Price*	\$320,000	\$350,000	+ 9.4%	\$320,000	\$345,000	+ 7.8%
Average Sales Price*	\$364,688	\$385,934	+ 5.8%	\$339,702	\$374,495	+ 10.2%
Percent of Original List Price Received*	95.9%	99.2%	+ 3.4%	96.7%	98.0%	+ 1.3%
List to Close	94	73	- 22.3%	91	89	- 2.2%
Days on Market Until Sale	51	20	- 60.8%	45	39	- 13.3%
Cumulative Days on Market Until Sale	67	24	- 64.2%	55	46	- 16.4%
Average List Price	\$370,066	\$366,680	- 0.9%	\$369,864	\$395,784	+ 7.0%
Inventory of Homes for Sale	359	147	- 59.1%	--	--	--
Months Supply of Inventory	2.6	0.9	- 65.4%	--	--	--

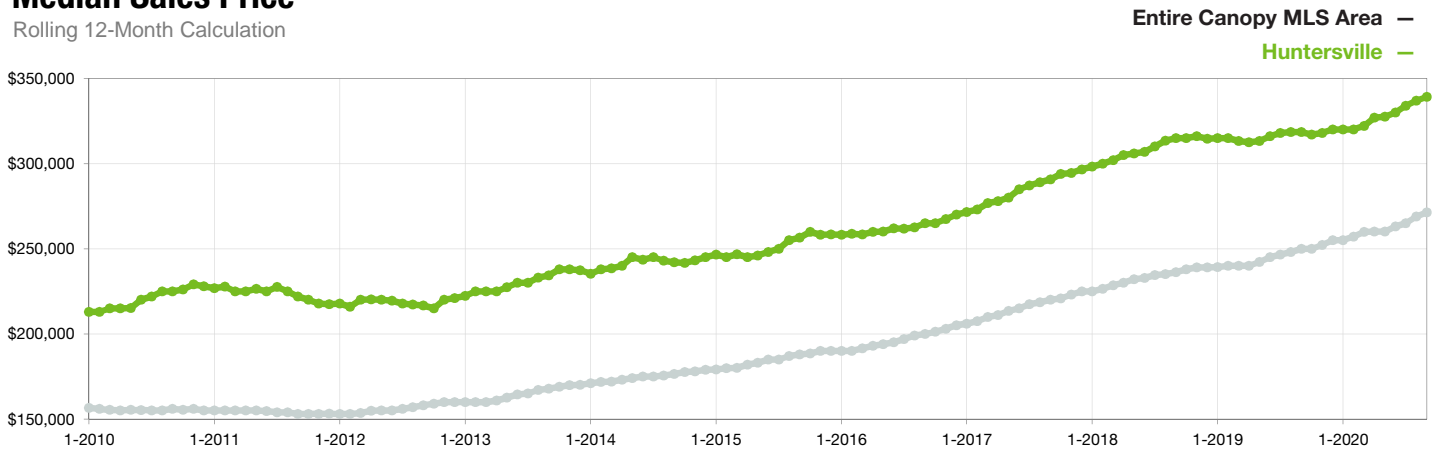
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September



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Local Market Update for September 2020

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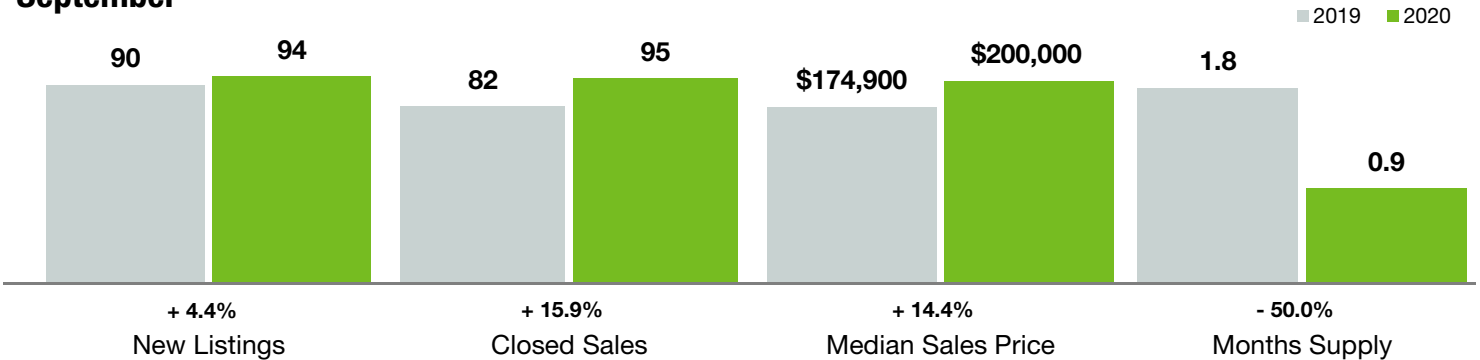
Kannapolis

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	90	94	+ 4.4%	768	775	+ 0.9%
Pending Sales	70	95	+ 35.7%	682	716	+ 5.0%
Closed Sales	82	95	+ 15.9%	642	660	+ 2.8%
Median Sales Price*	\$174,900	\$200,000	+ 14.4%	\$160,000	\$180,000	+ 12.5%
Average Sales Price*	\$202,185	\$214,170	+ 5.9%	\$176,015	\$202,193	+ 14.9%
Percent of Original List Price Received*	96.8%	98.1%	+ 1.3%	96.4%	97.2%	+ 0.8%
List to Close	72	58	- 19.4%	77	76	- 1.3%
Days on Market Until Sale	31	15	- 51.6%	36	31	- 13.9%
Cumulative Days on Market Until Sale	46	20	- 56.5%	44	35	- 20.5%
Average List Price	\$189,094	\$239,405	+ 26.6%	\$184,029	\$215,034	+ 16.8%
Inventory of Homes for Sale	125	67	- 46.4%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

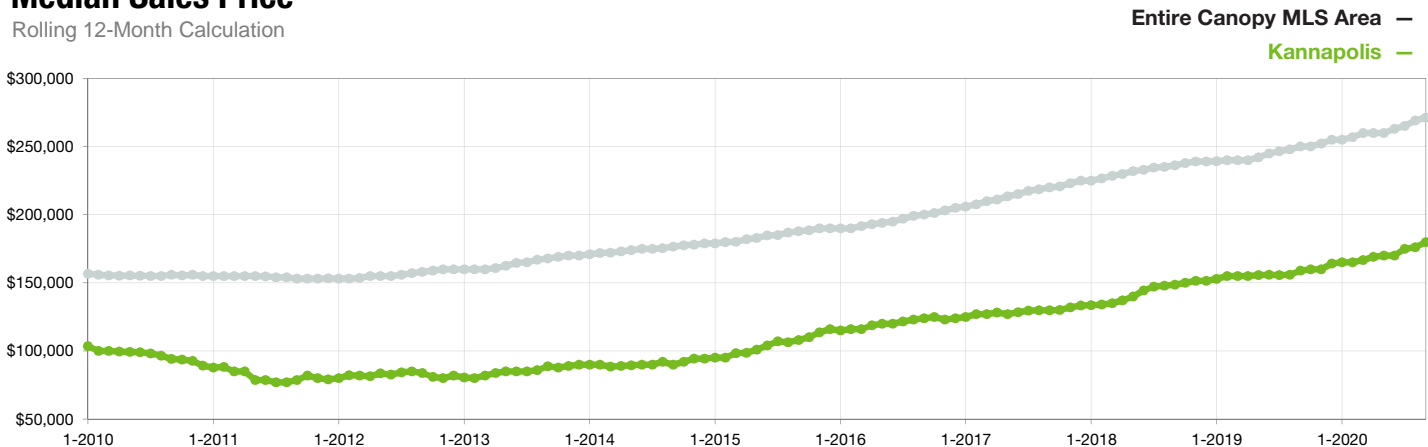
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September



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Local Market Update for September 2020

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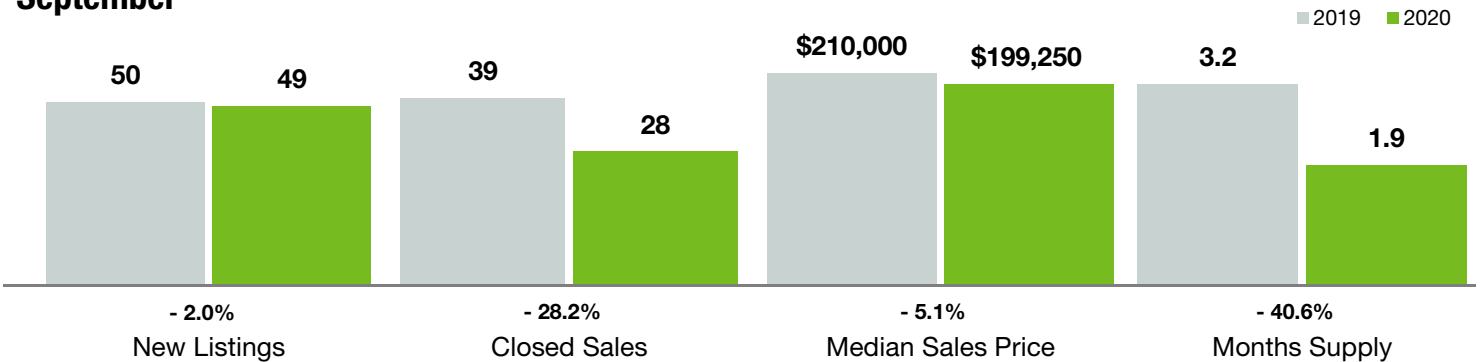
Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	50	49	- 2.0%	415	390	- 6.0%
Pending Sales	38	49	+ 28.9%	324	355	+ 9.6%
Closed Sales	39	28	- 28.2%	304	309	+ 1.6%
Median Sales Price*	\$210,000	\$199,250	- 5.1%	\$184,000	\$197,700	+ 7.4%
Average Sales Price*	\$229,697	\$228,986	- 0.3%	\$200,016	\$219,979	+ 10.0%
Percent of Original List Price Received*	95.7%	95.4%	- 0.3%	96.2%	96.4%	+ 0.2%
List to Close	90	106	+ 17.8%	95	92	- 3.2%
Days on Market Until Sale	46	51	+ 10.9%	49	43	- 12.2%
Cumulative Days on Market Until Sale	47	51	+ 8.5%	57	50	- 12.3%
Average List Price	\$208,112	\$260,023	+ 24.9%	\$223,317	\$247,877	+ 11.0%
Inventory of Homes for Sale	113	70	- 38.1%	--	--	--
Months Supply of Inventory	3.2	1.9	- 40.6%	--	--	--

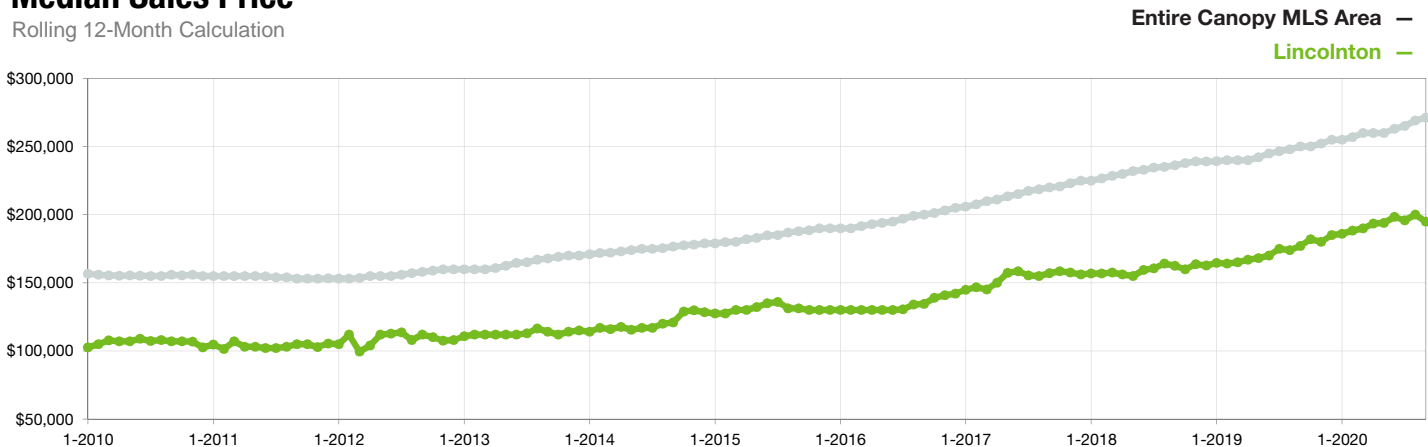
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September



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Local Market Update for September 2020

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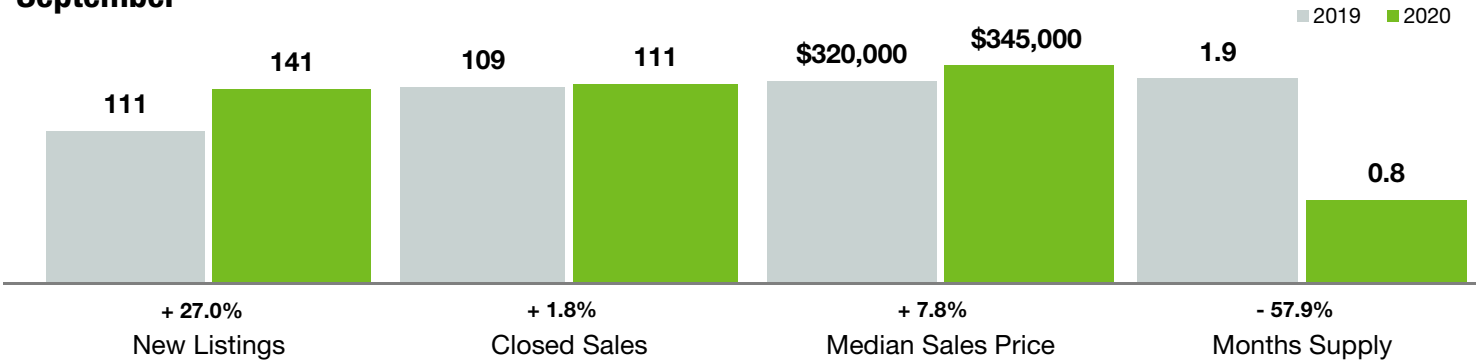
Matthews

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	111	141	+ 27.0%	1,220	1,082	- 11.3%
Pending Sales	102	133	+ 30.4%	994	1,034	+ 4.0%
Closed Sales	109	111	+ 1.8%	932	960	+ 3.0%
Median Sales Price*	\$320,000	\$345,000	+ 7.8%	\$317,250	\$329,250	+ 3.8%
Average Sales Price*	\$334,137	\$393,093	+ 17.6%	\$360,747	\$366,045	+ 1.5%
Percent of Original List Price Received*	97.3%	99.6%	+ 2.4%	97.5%	98.5%	+ 1.0%
List to Close	83	74	- 10.8%	78	81	+ 3.8%
Days on Market Until Sale	39	20	- 48.7%	33	29	- 12.1%
Cumulative Days on Market Until Sale	46	23	- 50.0%	40	33	- 17.5%
Average List Price	\$338,283	\$414,486	+ 22.5%	\$377,504	\$388,052	+ 2.8%
Inventory of Homes for Sale	188	83	- 55.9%	--	--	--
Months Supply of Inventory	1.9	0.8	- 57.9%	--	--	--

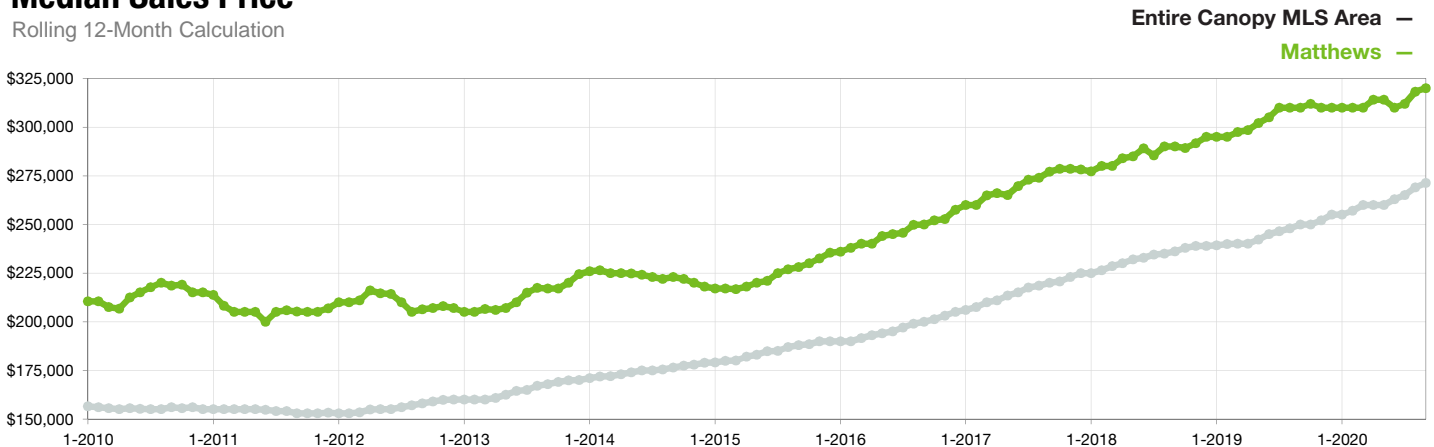
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020

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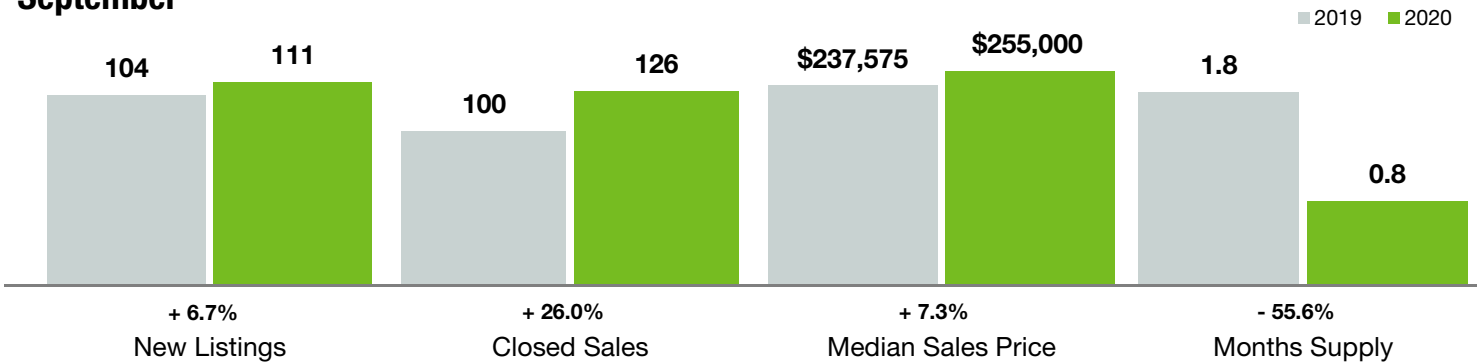
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	104	111	+ 6.7%	1,151	1,048	- 8.9%
Pending Sales	108	122	+ 13.0%	999	983	- 1.6%
Closed Sales	100	126	+ 26.0%	891	884	- 0.8%
Median Sales Price*	\$237,575	\$255,000	+ 7.3%	\$224,000	\$247,000	+ 10.3%
Average Sales Price*	\$251,572	\$259,815	+ 3.3%	\$238,284	\$257,189	+ 7.9%
Percent of Original List Price Received*	96.0%	98.6%	+ 2.7%	96.9%	98.2%	+ 1.3%
List to Close	84	72	- 14.3%	81	81	0.0%
Days on Market Until Sale	33	24	- 27.3%	36	32	- 11.1%
Cumulative Days on Market Until Sale	37	27	- 27.0%	42	37	- 11.9%
Average List Price	\$267,502	\$274,810	+ 2.7%	\$256,911	\$269,239	+ 4.8%
Inventory of Homes for Sale	179	78	- 56.4%	--	--	--
Months Supply of Inventory	1.8	0.8	- 55.6%	--	--	--

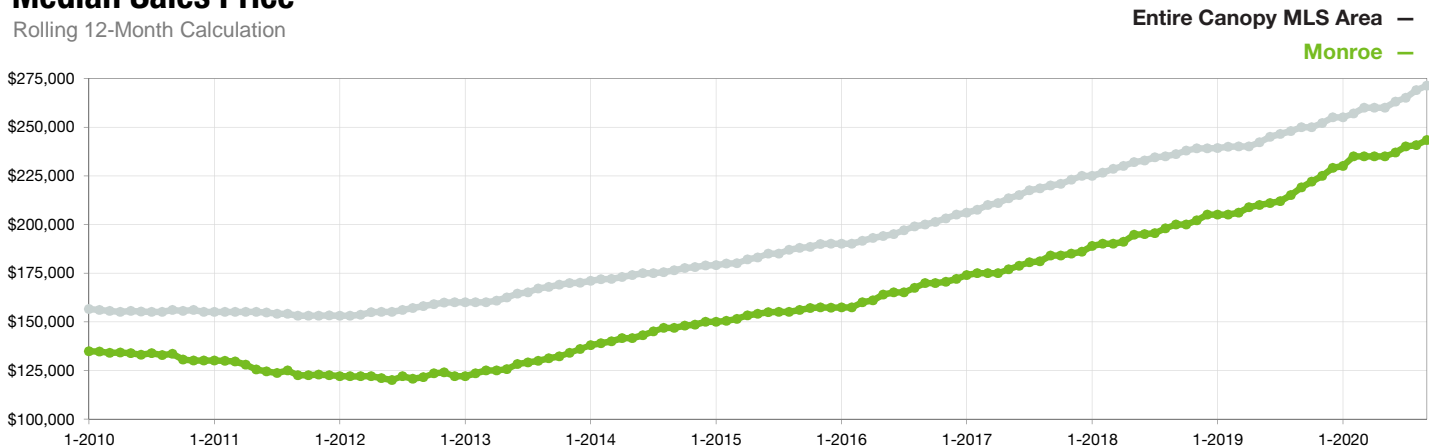
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September



Median Sales Price

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Local Market Update for September 2020

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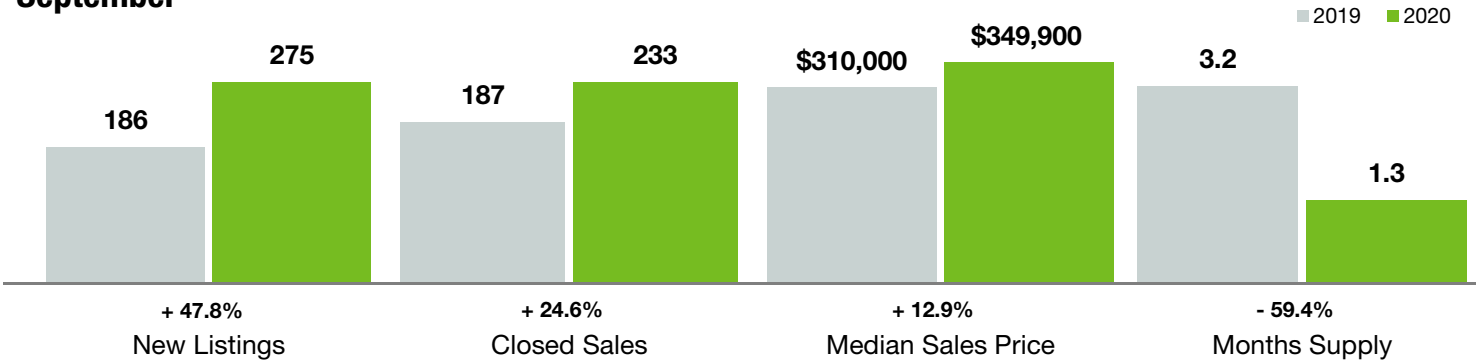
Mooreville

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	186	275	+ 47.8%	2,204	2,137	- 3.0%
Pending Sales	185	235	+ 27.0%	1,801	2,004	+ 11.3%
Closed Sales	187	233	+ 24.6%	1,674	1,771	+ 5.8%
Median Sales Price*	\$310,000	\$349,900	+ 12.9%	\$300,000	\$335,000	+ 11.7%
Average Sales Price*	\$394,769	\$474,048	+ 20.1%	\$384,762	\$432,968	+ 12.5%
Percent of Original List Price Received*	96.0%	98.2%	+ 2.3%	96.1%	97.5%	+ 1.5%
List to Close	107	97	- 9.3%	113	102	- 9.7%
Days on Market Until Sale	58	42	- 27.6%	62	52	- 16.1%
Cumulative Days on Market Until Sale	70	47	- 32.9%	80	59	- 26.3%
Average List Price	\$430,442	\$483,053	+ 12.2%	\$435,619	\$470,650	+ 8.0%
Inventory of Homes for Sale	586	275	- 53.1%	--	--	--
Months Supply of Inventory	3.2	1.3	- 59.4%	--	--	--

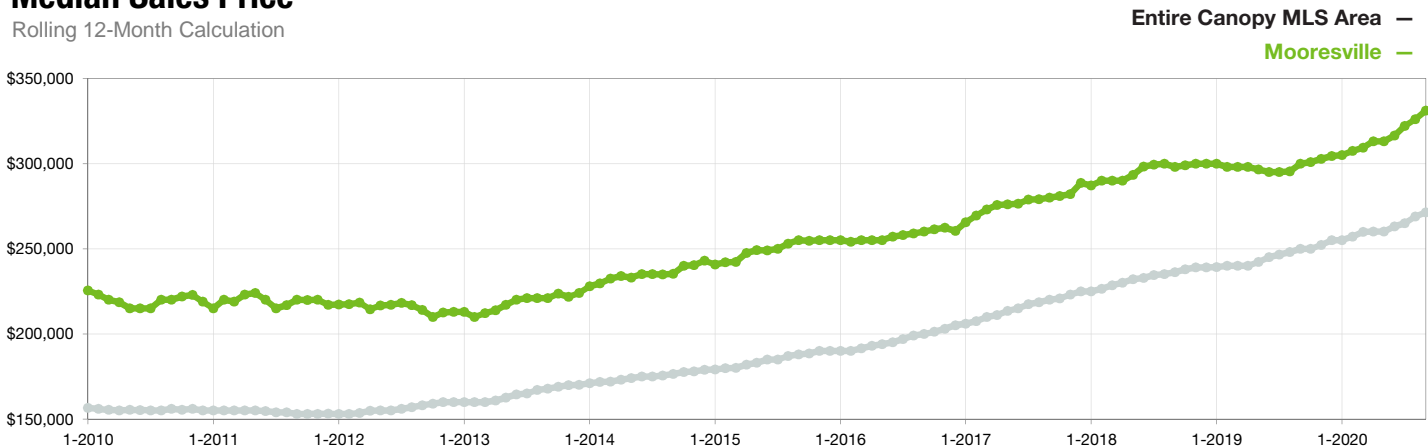
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September



Median Sales Price

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Local Market Update for September 2020

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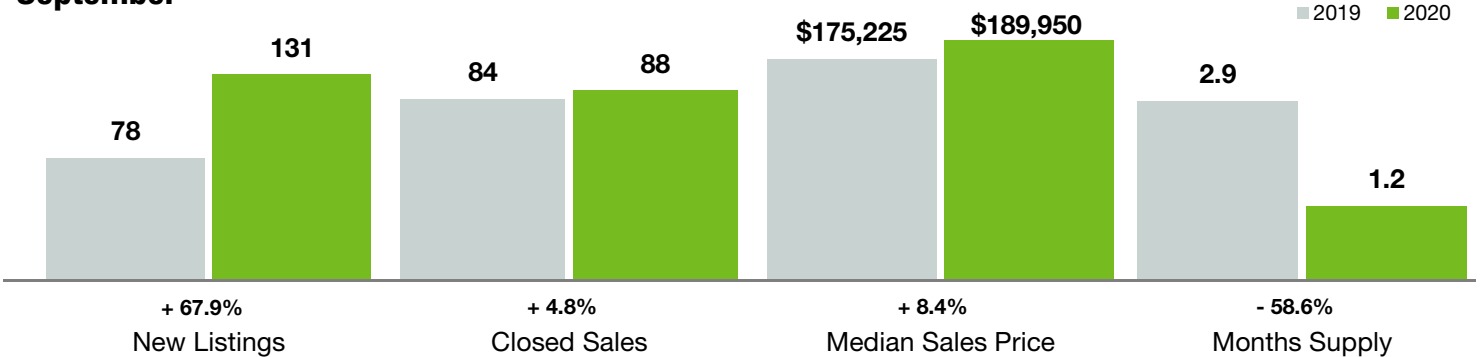
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	78	131	+ 67.9%	903	921	+ 2.0%
Pending Sales	68	125	+ 83.8%	752	883	+ 17.4%
Closed Sales	84	88	+ 4.8%	714	736	+ 3.1%
Median Sales Price*	\$175,225	\$189,950	+ 8.4%	\$160,000	\$187,000	+ 16.9%
Average Sales Price*	\$200,024	\$205,577	+ 2.8%	\$175,193	\$200,891	+ 14.7%
Percent of Original List Price Received*	95.3%	97.2%	+ 2.0%	95.1%	96.2%	+ 1.2%
List to Close	99	93	- 6.1%	101	93	- 7.9%
Days on Market Until Sale	52	39	- 25.0%	52	43	- 17.3%
Cumulative Days on Market Until Sale	62	41	- 33.9%	59	50	- 15.3%
Average List Price	\$182,817	\$215,094	+ 17.7%	\$196,306	\$215,945	+ 10.0%
Inventory of Homes for Sale	224	104	- 53.6%	--	--	--
Months Supply of Inventory	2.9	1.2	- 58.6%	--	--	--

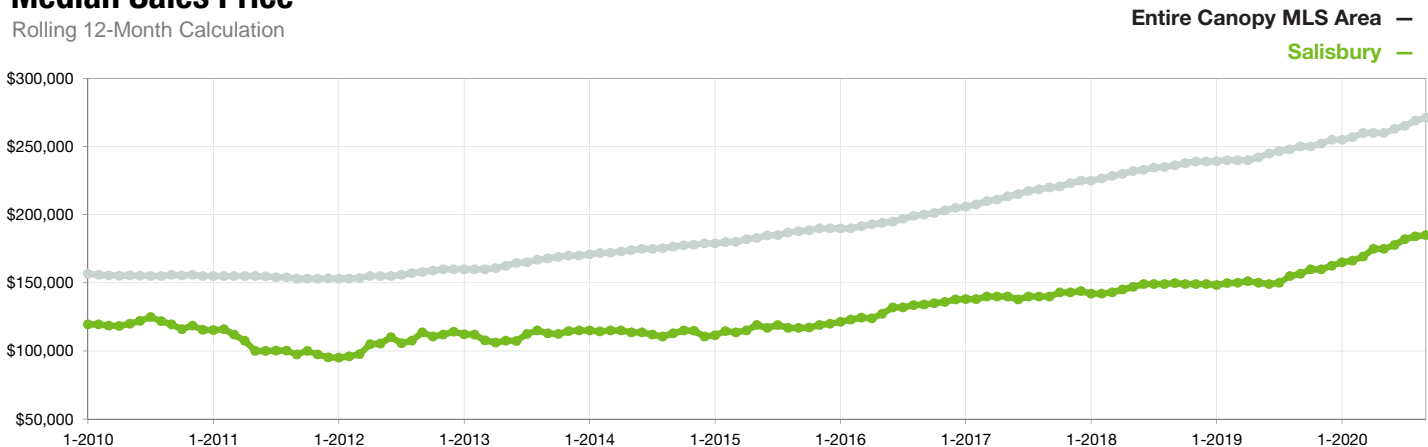
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September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020

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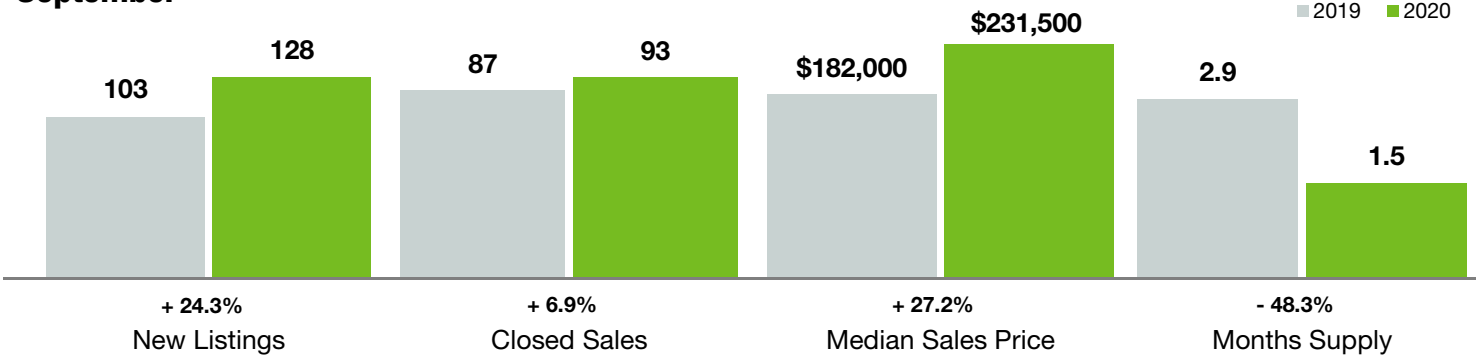
Statesville

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	103	128	+ 24.3%	932	905	- 2.9%
Pending Sales	79	102	+ 29.1%	810	840	+ 3.7%
Closed Sales	87	93	+ 6.9%	772	764	- 1.0%
Median Sales Price*	\$182,000	\$231,500	+ 27.2%	\$179,000	\$200,000	+ 11.7%
Average Sales Price*	\$179,044	\$249,934	+ 39.6%	\$195,128	\$214,384	+ 9.9%
Percent of Original List Price Received*	96.1%	98.1%	+ 2.1%	94.8%	97.1%	+ 2.4%
List to Close	105	97	- 7.6%	110	95	- 13.6%
Days on Market Until Sale	45	39	- 13.3%	57	43	- 24.6%
Cumulative Days on Market Until Sale	55	51	- 7.3%	66	49	- 25.8%
Average List Price	\$216,597	\$269,640	+ 24.5%	\$228,174	\$236,697	+ 3.7%
Inventory of Homes for Sale	243	137	- 43.6%	--	--	--
Months Supply of Inventory	2.9	1.5	- 48.3%	--	--	--

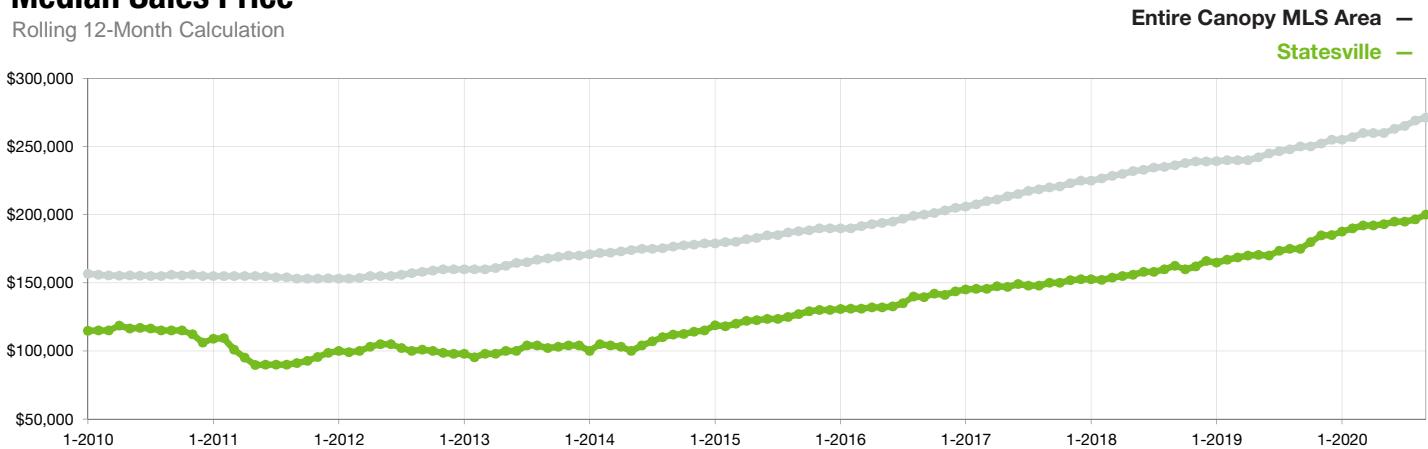
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September



Median Sales Price

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Local Market Update for September 2020

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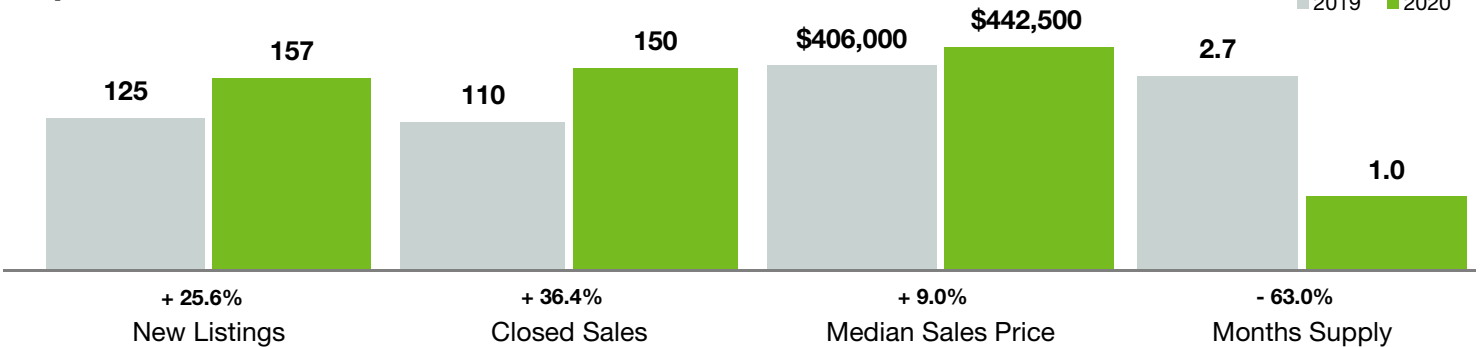
Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	125	157	+ 25.6%	1,337	1,331	- 0.4%
Pending Sales	93	153	+ 64.5%	1,111	1,229	+ 10.6%
Closed Sales	110	150	+ 36.4%	1,060	1,072	+ 1.1%
Median Sales Price*	\$406,000	\$442,500	+ 9.0%	\$387,273	\$416,111	+ 7.4%
Average Sales Price*	\$439,160	\$518,560	+ 18.1%	\$453,062	\$482,174	+ 6.4%
Percent of Original List Price Received*	97.3%	98.2%	+ 0.9%	96.8%	97.7%	+ 0.9%
List to Close	86	99	+ 15.1%	106	94	- 11.3%
Days on Market Until Sale	38	40	+ 5.3%	55	43	- 21.8%
Cumulative Days on Market Until Sale	48	44	- 8.3%	66	51	- 22.7%
Average List Price	\$459,308	\$558,977	+ 21.7%	\$504,493	\$523,033	+ 3.7%
Inventory of Homes for Sale	293	125	- 57.3%	--	--	--
Months Supply of Inventory	2.7	1.0	- 63.0%	--	--	--

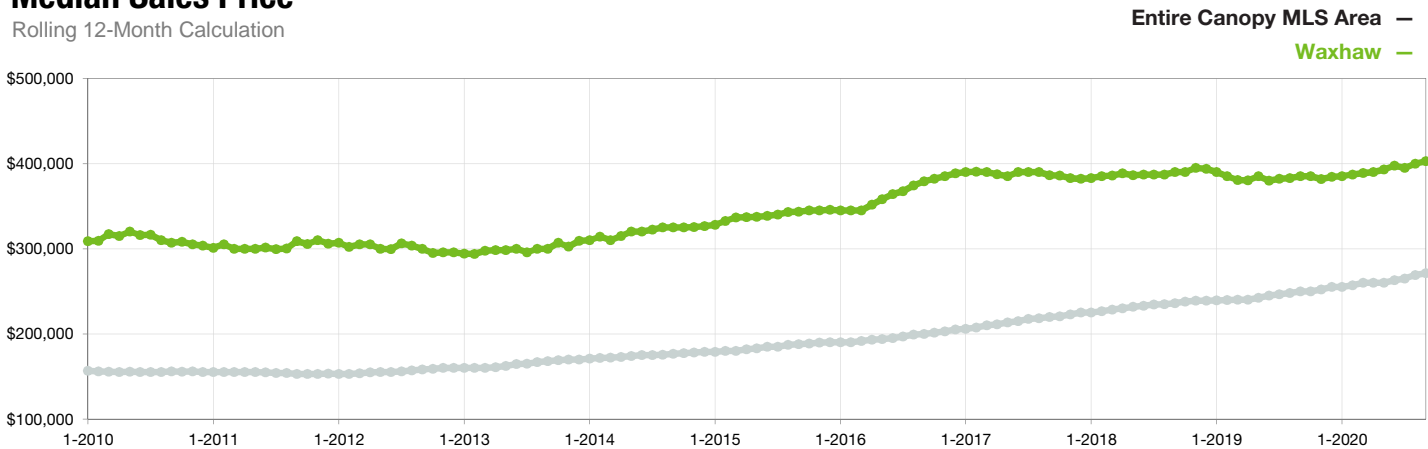
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September



Median Sales Price

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Local Market Update for September 2020

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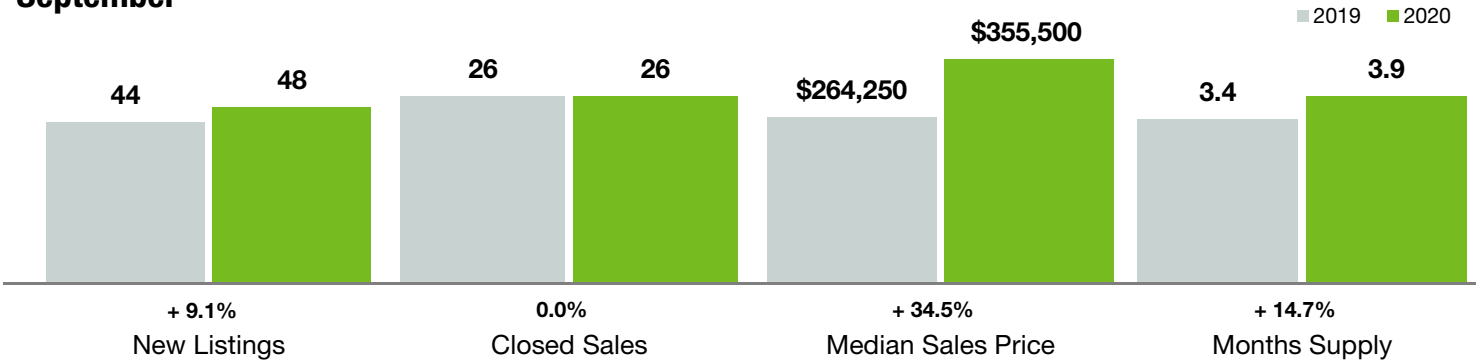
Uptown Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	44	48	+ 9.1%	370	381	+ 3.0%
Pending Sales	29	28	- 3.4%	286	259	- 9.4%
Closed Sales	26	26	0.0%	267	253	- 5.2%
Median Sales Price*	\$264,250	\$355,500	+ 34.5%	\$295,000	\$285,000	- 3.4%
Average Sales Price*	\$308,665	\$390,365	+ 26.5%	\$356,891	\$326,180	- 8.6%
Percent of Original List Price Received*	94.8%	97.0%	+ 2.3%	96.9%	96.8%	- 0.1%
List to Close	117	54	- 53.8%	95	87	- 8.4%
Days on Market Until Sale	57	21	- 63.2%	47	41	- 12.8%
Cumulative Days on Market Until Sale	57	34	- 40.4%	58	49	- 15.5%
Average List Price	\$432,920	\$458,014	+ 5.8%	\$394,917	\$385,235	- 2.5%
Inventory of Homes for Sale	95	110	+ 15.8%	--	--	--
Months Supply of Inventory	3.4	3.9	+ 14.7%	--	--	--

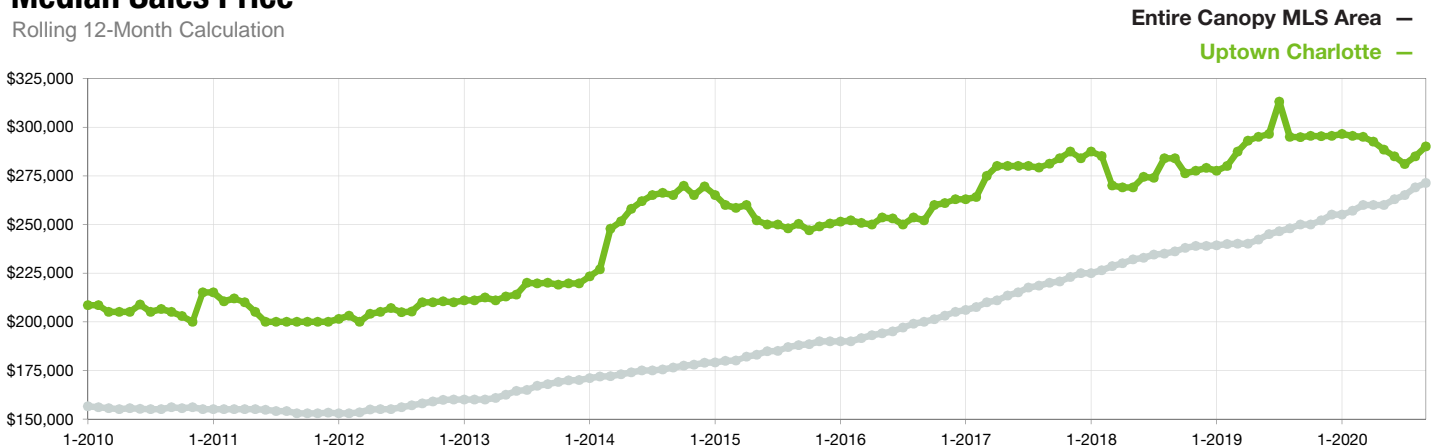
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September



Median Sales Price

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Local Market Update for September 2020

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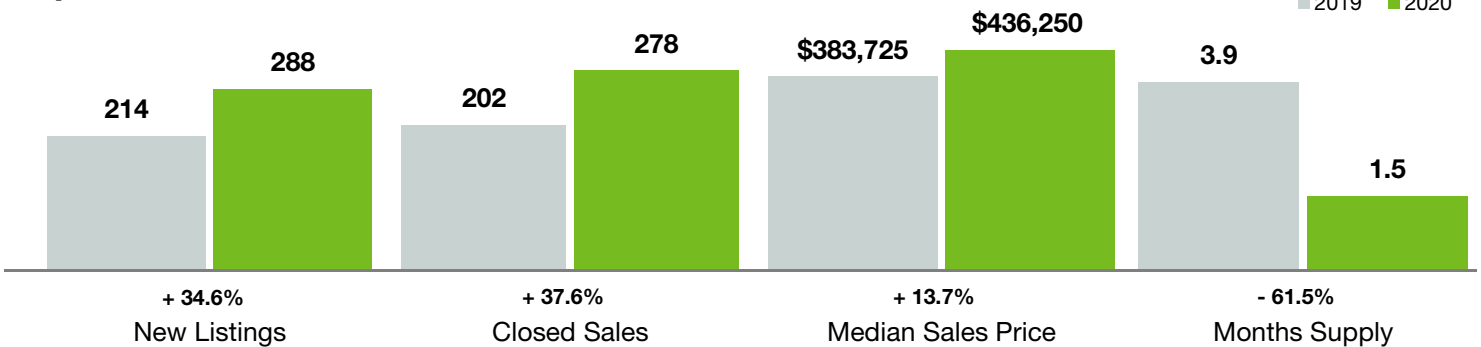
Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	214	288	+ 34.6%	2,629	2,442	- 7.1%
Pending Sales	237	280	+ 18.1%	2,029	2,256	+ 11.2%
Closed Sales	202	278	+ 37.6%	1,862	1,999	+ 7.4%
Median Sales Price*	\$383,725	\$436,250	+ 13.7%	\$380,750	\$407,400	+ 7.0%
Average Sales Price*	\$476,332	\$651,458	+ 36.8%	\$497,466	\$558,140	+ 12.2%
Percent of Original List Price Received*	95.5%	97.5%	+ 2.1%	95.4%	96.8%	+ 1.5%
List to Close	118	102	- 13.6%	122	113	- 7.4%
Days on Market Until Sale	62	51	- 17.7%	69	61	- 11.6%
Cumulative Days on Market Until Sale	81	63	- 22.2%	93	74	- 20.4%
Average List Price	\$563,543	\$607,936	+ 7.9%	\$572,514	\$598,998	+ 4.6%
Inventory of Homes for Sale	797	349	- 56.2%	--	--	--
Months Supply of Inventory	3.9	1.5	- 61.5%	--	--	--

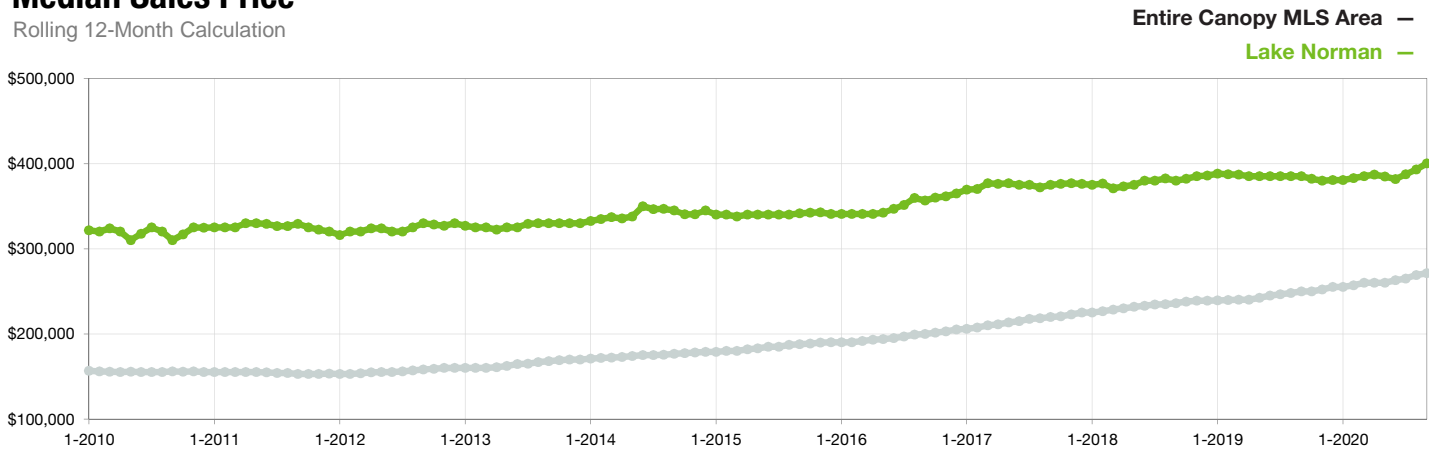
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September



Median Sales Price

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Local Market Update for September 2020

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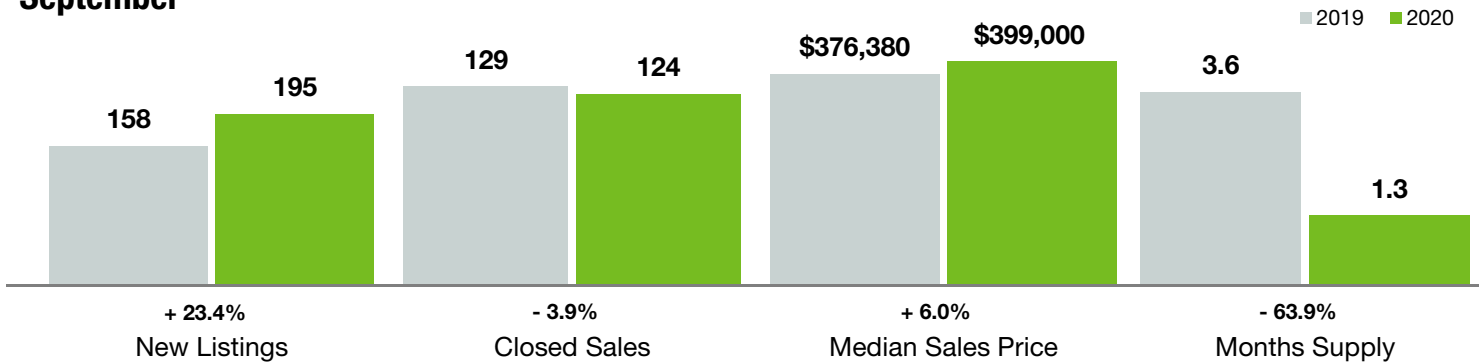
Lake Wylie

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	158	195	+ 23.4%	1,537	1,435	- 6.6%
Pending Sales	116	194	+ 67.2%	1,216	1,377	+ 13.2%
Closed Sales	129	124	- 3.9%	1,118	1,157	+ 3.5%
Median Sales Price*	\$376,380	\$399,000	+ 6.0%	\$348,353	\$368,381	+ 5.7%
Average Sales Price*	\$417,645	\$440,675	+ 5.5%	\$398,326	\$416,602	+ 4.6%
Percent of Original List Price Received*	96.7%	99.4%	+ 2.8%	96.5%	97.7%	+ 1.2%
List to Close	106	96	- 9.4%	117	115	- 1.7%
Days on Market Until Sale	52	32	- 38.5%	62	54	- 12.9%
Cumulative Days on Market Until Sale	67	44	- 34.3%	75	66	- 12.0%
Average List Price	\$441,011	\$467,070	+ 5.9%	\$436,571	\$442,689	+ 1.4%
Inventory of Homes for Sale	430	181	- 57.9%	--	--	--
Months Supply of Inventory	3.6	1.3	- 63.9%	--	--	--

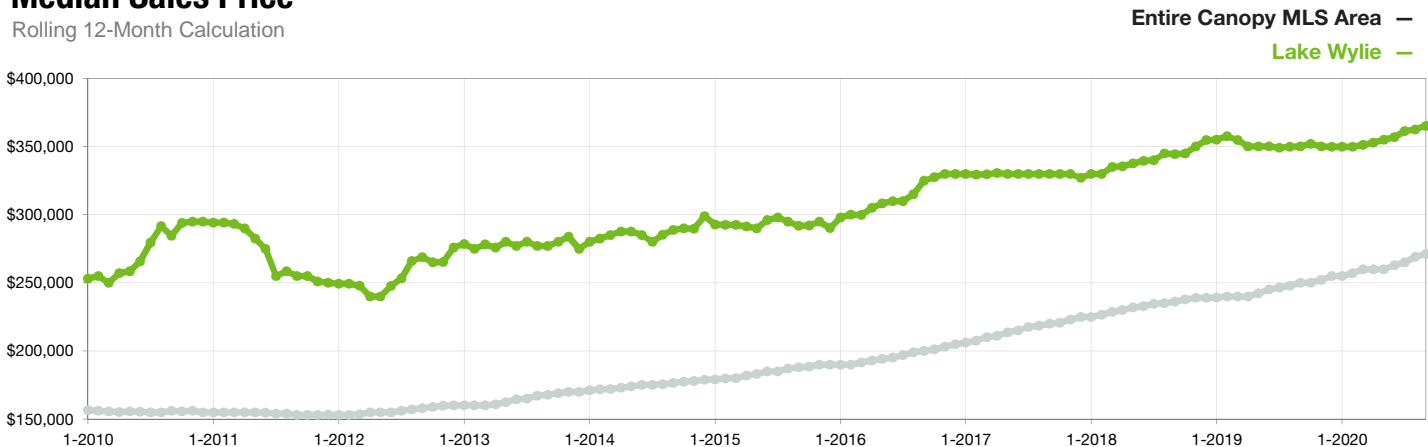
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September



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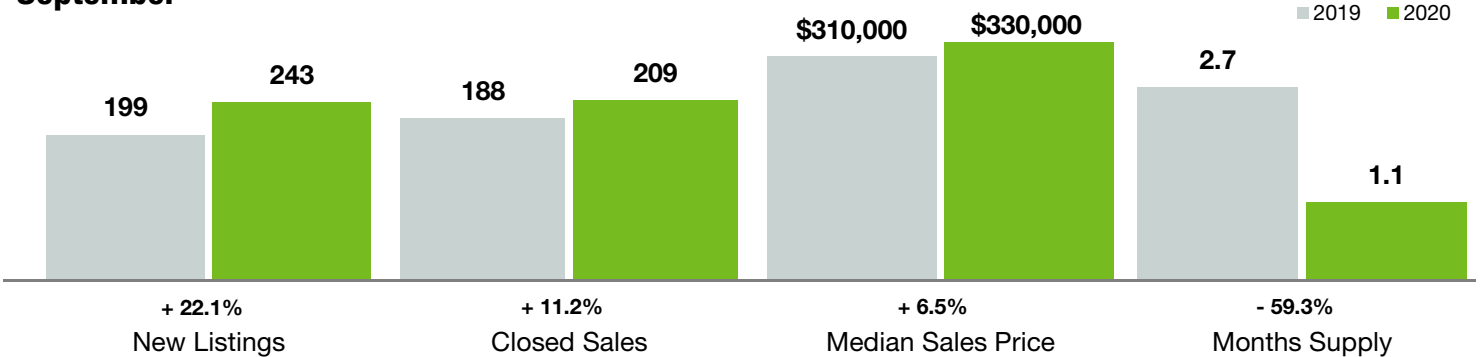
Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	199	243	+ 22.1%	1,861	1,930	+ 3.7%
Pending Sales	171	248	+ 45.0%	1,582	1,904	+ 20.4%
Closed Sales	188	209	+ 11.2%	1,501	1,655	+ 10.3%
Median Sales Price*	\$310,000	\$330,000	+ 6.5%	\$295,000	\$317,500	+ 7.6%
Average Sales Price*	\$312,085	\$325,115	+ 4.2%	\$293,048	\$323,717	+ 10.5%
Percent of Original List Price Received*	97.4%	98.5%	+ 1.1%	97.1%	97.7%	+ 0.6%
List to Close	105	92	- 12.4%	108	104	- 3.7%
Days on Market Until Sale	49	35	- 28.6%	50	50	0.0%
Cumulative Days on Market Until Sale	54	42	- 22.2%	59	55	- 6.8%
Average List Price	\$327,595	\$350,678	+ 7.0%	\$317,975	\$342,764	+ 7.8%
Inventory of Homes for Sale	433	209	- 51.7%	--	--	--
Months Supply of Inventory	2.7	1.1	- 59.3%	--	--	--

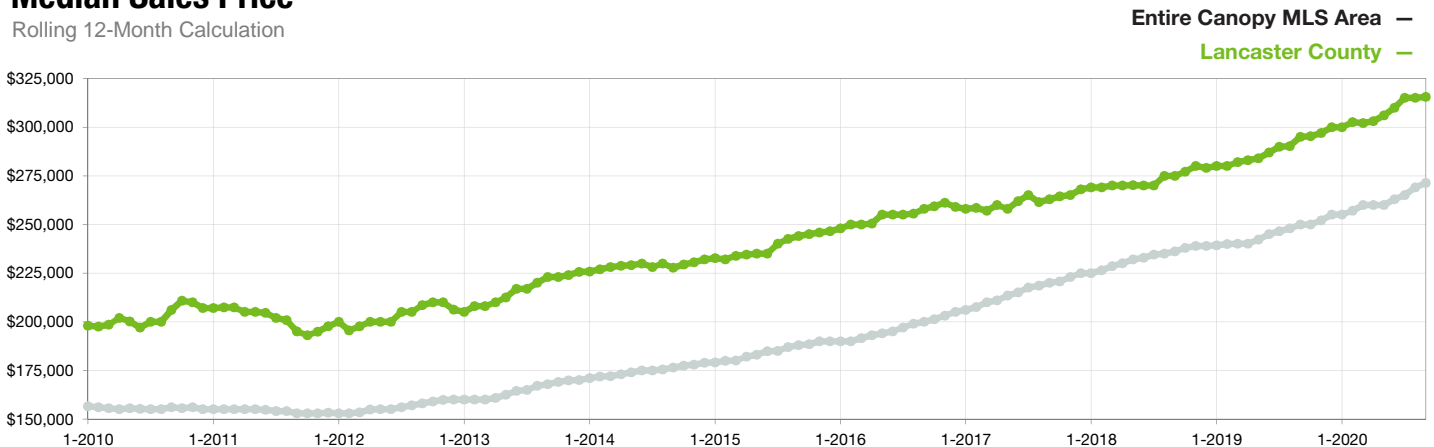
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September



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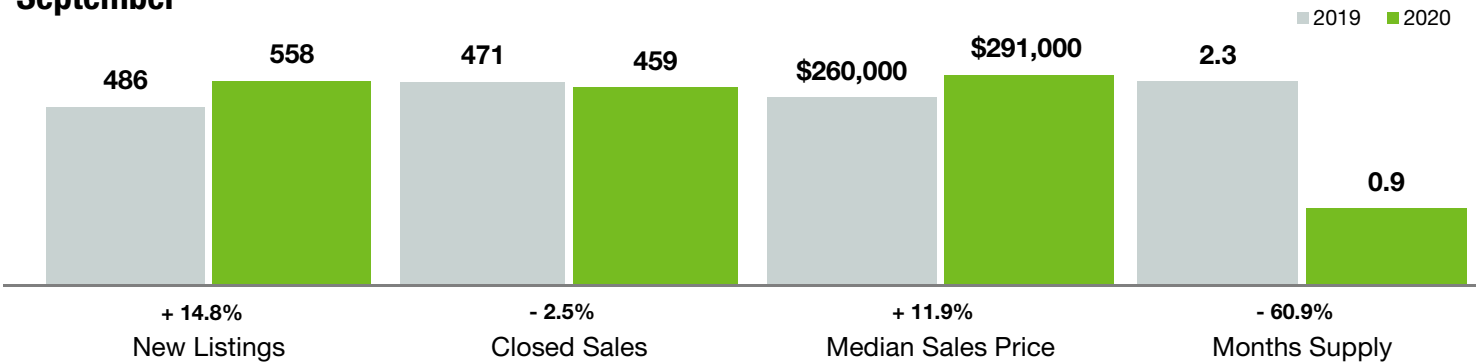
York County

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	486	558	+ 14.8%	5,303	4,788	- 9.7%
Pending Sales	409	576	+ 40.8%	4,449	4,616	+ 3.8%
Closed Sales	471	459	- 2.5%	4,228	4,023	- 4.8%
Median Sales Price*	\$260,000	\$291,000	+ 11.9%	\$266,700	\$285,000	+ 6.9%
Average Sales Price*	\$289,130	\$343,888	+ 18.9%	\$294,450	\$317,875	+ 8.0%
Percent of Original List Price Received*	97.2%	99.0%	+ 1.9%	97.3%	97.9%	+ 0.6%
List to Close	84	75	- 10.7%	91	88	- 3.3%
Days on Market Until Sale	37	24	- 35.1%	43	38	- 11.6%
Cumulative Days on Market Until Sale	45	29	- 35.6%	52	44	- 15.4%
Average List Price	\$303,385	\$339,576	+ 11.9%	\$314,565	\$331,668	+ 5.4%
Inventory of Homes for Sale	1,065	420	- 60.6%	--	--	--
Months Supply of Inventory	2.3	0.9	- 60.9%	--	--	--

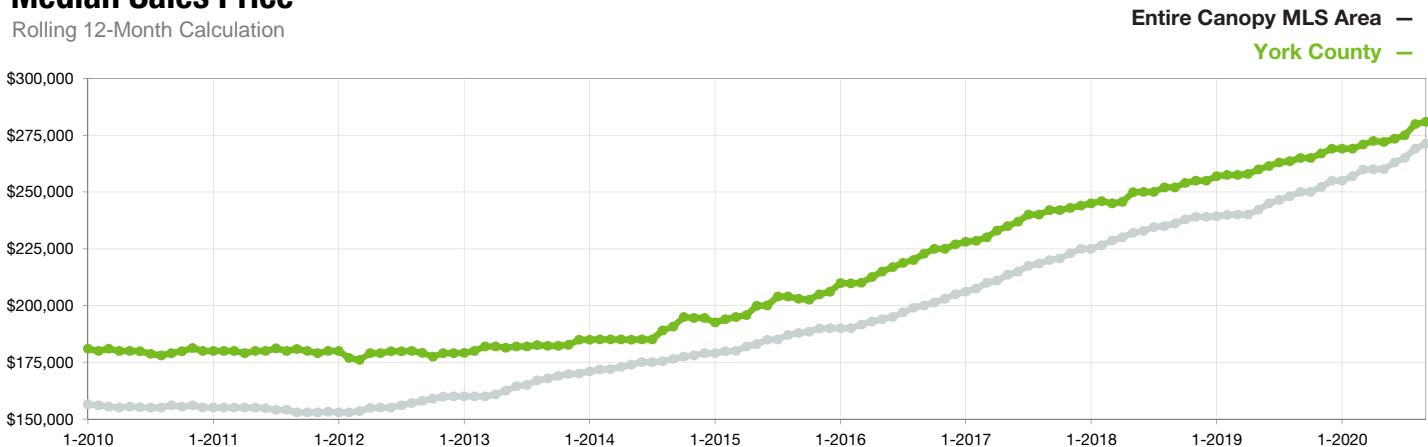
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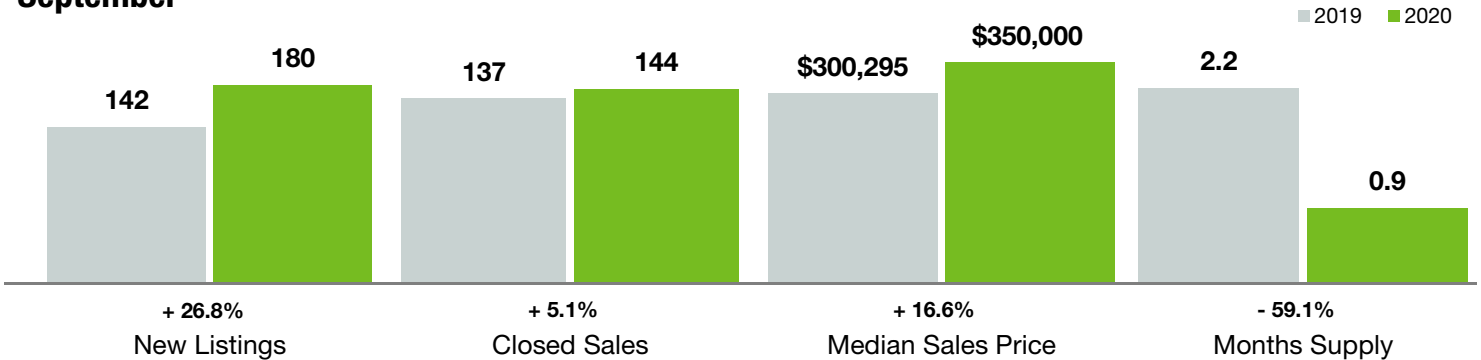
Fort Mill

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	142	180	+ 26.8%	1,720	1,485	- 13.7%
Pending Sales	89	182	+ 104.5%	1,434	1,408	- 1.8%
Closed Sales	137	144	+ 5.1%	1,394	1,230	- 11.8%
Median Sales Price*	\$300,295	\$350,000	+ 16.6%	\$313,500	\$340,000	+ 8.5%
Average Sales Price*	\$337,016	\$415,830	+ 23.4%	\$350,932	\$378,735	+ 7.9%
Percent of Original List Price Received*	97.6%	98.6%	+ 1.0%	97.7%	98.2%	+ 0.5%
List to Close	94	81	- 13.8%	98	94	- 4.1%
Days on Market Until Sale	43	26	- 39.5%	46	37	- 19.6%
Cumulative Days on Market Until Sale	55	27	- 50.9%	58	43	- 25.9%
Average List Price	\$371,748	\$373,899	+ 0.6%	\$373,338	\$381,770	+ 2.3%
Inventory of Homes for Sale	329	124	- 62.3%	--	--	--
Months Supply of Inventory	2.2	0.9	- 59.1%	--	--	--

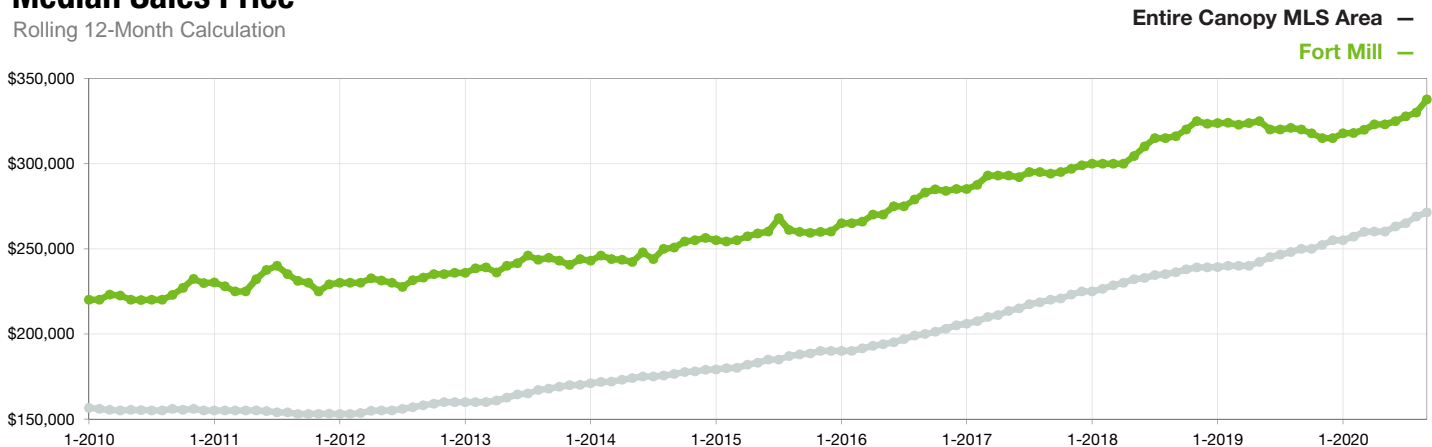
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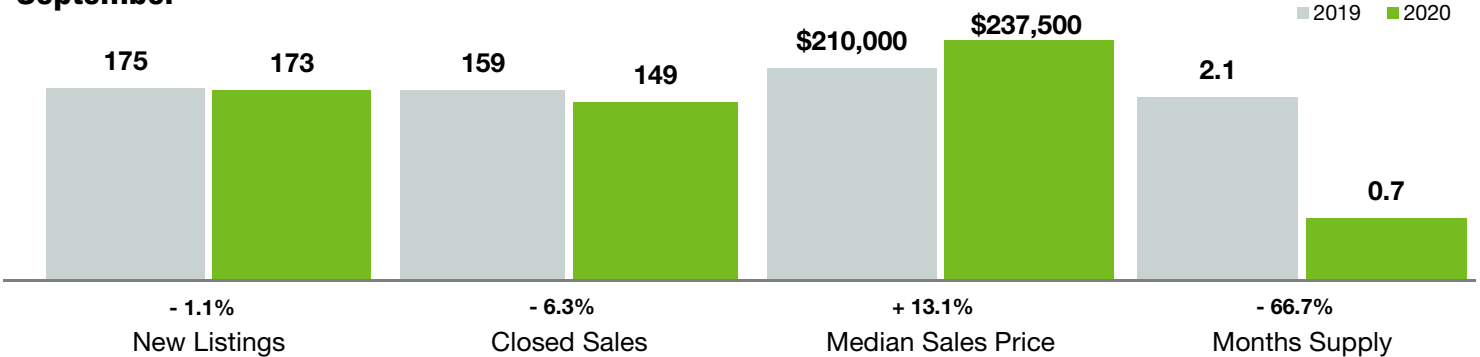
Rock Hill

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	175	173	- 1.1%	1,733	1,517	- 12.5%
Pending Sales	162	188	+ 16.0%	1,485	1,493	+ 0.5%
Closed Sales	159	149	- 6.3%	1,388	1,362	- 1.9%
Median Sales Price*	\$210,000	\$237,500	+ 13.1%	\$210,000	\$231,500	+ 10.2%
Average Sales Price*	\$227,978	\$257,095	+ 12.8%	\$220,770	\$247,912	+ 12.3%
Percent of Original List Price Received*	98.0%	99.1%	+ 1.1%	97.4%	98.0%	+ 0.6%
List to Close	75	63	- 16.0%	77	77	0.0%
Days on Market Until Sale	32	21	- 34.4%	32	30	- 6.3%
Cumulative Days on Market Until Sale	34	24	- 29.4%	37	36	- 2.7%
Average List Price	\$224,727	\$264,403	+ 17.7%	\$236,418	\$253,979	+ 7.4%
Inventory of Homes for Sale	321	113	- 64.8%	--	--	--
Months Supply of Inventory	2.1	0.7	- 66.7%	--	--	--

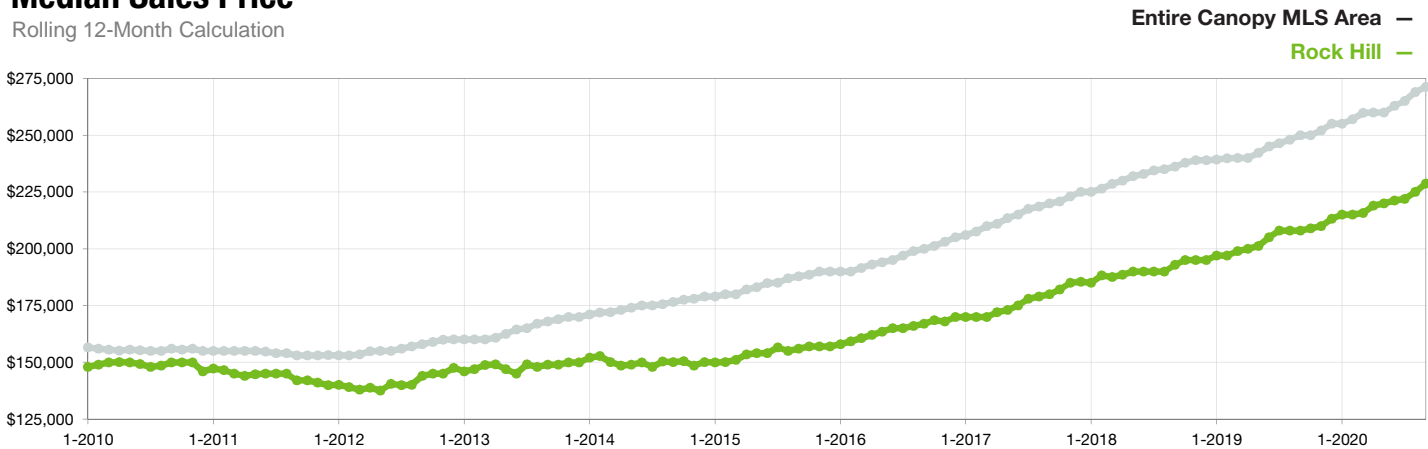
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for September 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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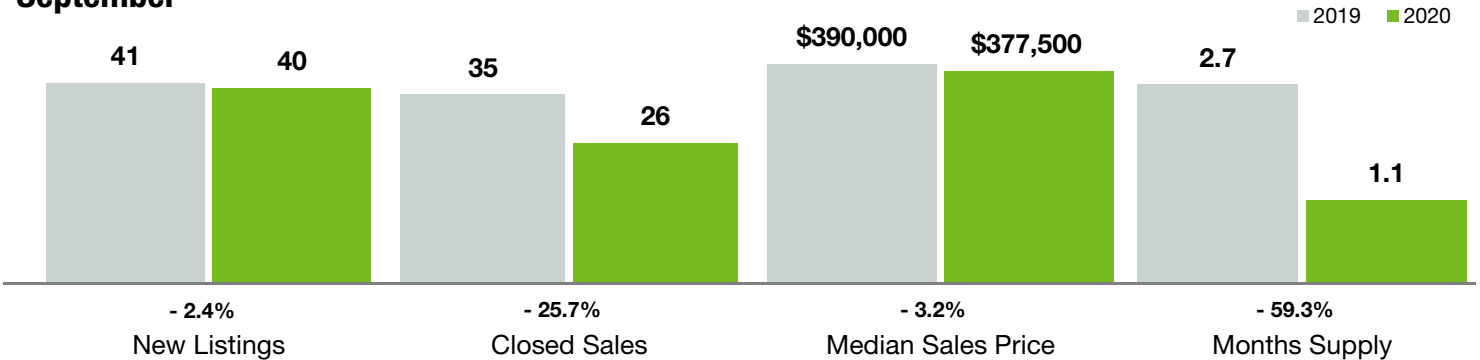
Tega Cay

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	41	40	- 2.4%	398	360	- 9.5%
Pending Sales	33	40	+ 21.2%	317	326	+ 2.8%
Closed Sales	35	26	- 25.7%	287	260	- 9.4%
Median Sales Price*	\$390,000	\$377,500	- 3.2%	\$358,968	\$375,850	+ 4.7%
Average Sales Price*	\$398,887	\$373,299	- 6.4%	\$379,515	\$391,653	+ 3.2%
Percent of Original List Price Received*	97.0%	98.7%	+ 1.8%	96.6%	97.5%	+ 0.9%
List to Close	93	61	- 34.4%	103	85	- 17.5%
Days on Market Until Sale	45	21	- 53.3%	58	42	- 27.6%
Cumulative Days on Market Until Sale	68	58	- 14.7%	73	54	- 26.0%
Average List Price	\$367,328	\$434,781	+ 18.4%	\$383,241	\$423,547	+ 10.5%
Inventory of Homes for Sale	86	37	- 57.0%	--	--	--
Months Supply of Inventory	2.7	1.1	- 59.3%	--	--	--

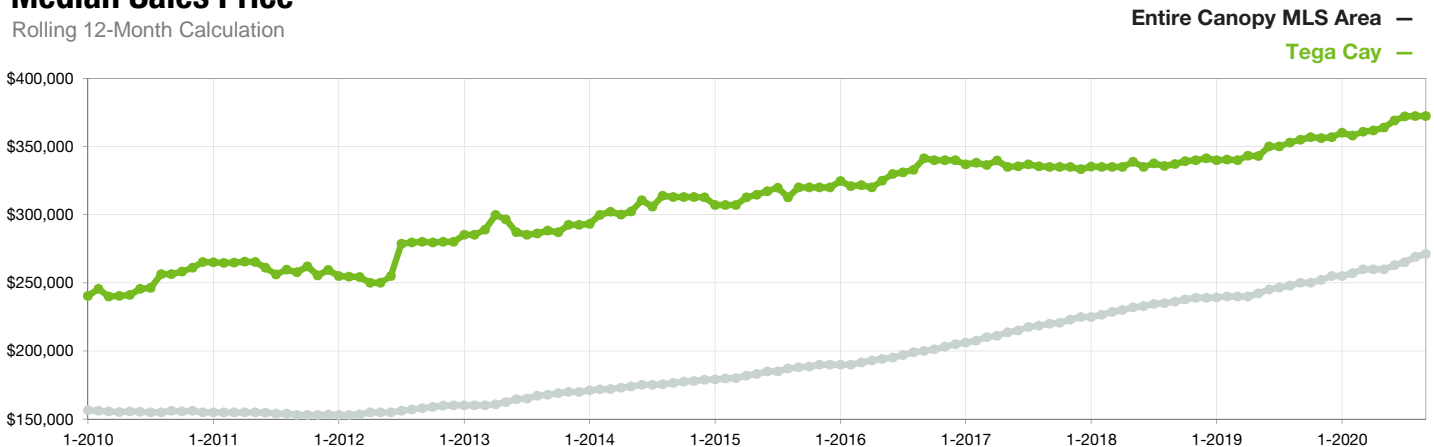
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September



Median Sales Price

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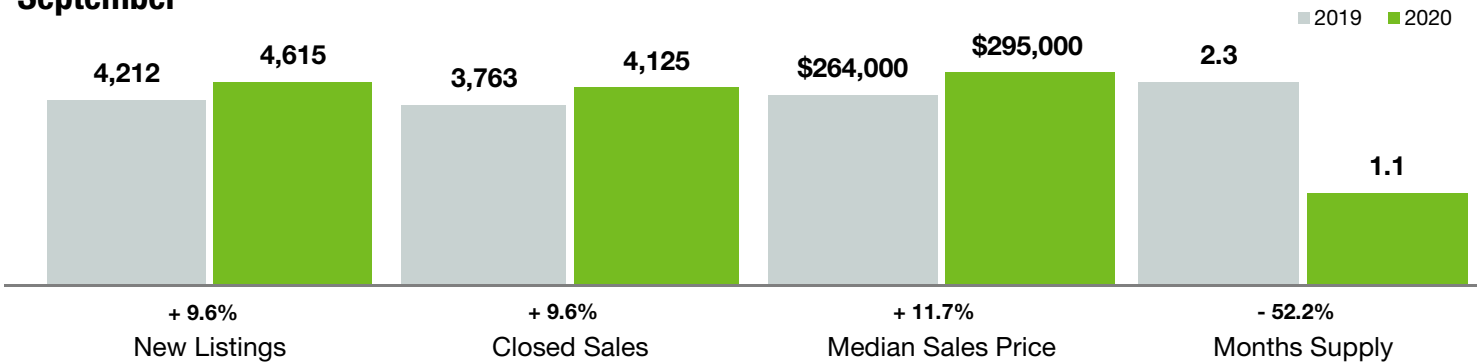
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	4,212	4,615	+ 9.6%	42,413	40,064	- 5.5%
Pending Sales	3,609	4,619	+ 28.0%	35,190	37,414	+ 6.3%
Closed Sales	3,763	4,125	+ 9.6%	33,140	33,393	+ 0.8%
Median Sales Price*	\$264,000	\$295,000	+ 11.7%	\$260,000	\$284,000	+ 9.2%
Average Sales Price*	\$305,201	\$354,273	+ 16.1%	\$309,070	\$335,232	+ 8.5%
Percent of Original List Price Received*	97.1%	98.7%	+ 1.6%	97.1%	97.9%	+ 0.8%
List to Close	88	81	- 8.0%	91	89	- 2.2%
Days on Market Until Sale	37	27	- 27.0%	41	37	- 9.8%
Cumulative Days on Market Until Sale	44	32	- 27.3%	49	42	- 14.3%
Average List Price	\$331,471	\$366,718	+ 10.6%	\$339,740	\$362,090	+ 6.6%
Inventory of Homes for Sale	8,426	4,118	- 51.1%	--	--	--
Months Supply of Inventory	2.3	1.1	- 52.2%	--	--	--

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September



Median Sales Price

Rolling 12-Month Calculation

