

# Local Market Update for September 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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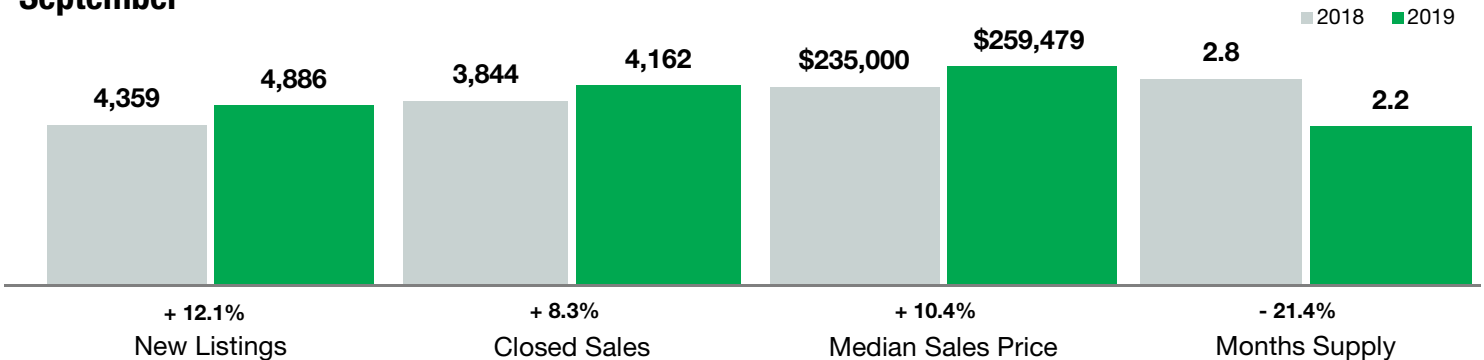
## Charlotte Region

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	4,359	<b>4,886</b>	+ 12.1%	48,602	<b>49,315</b>	+ 1.5%
Pending Sales	3,314	<b>4,560</b>	+ 37.6%	38,335	<b>41,476</b>	+ 8.2%
Closed Sales	3,844	<b>4,162</b>	+ 8.3%	37,249	<b>38,393</b>	+ 3.1%
Median Sales Price*	\$235,000	<b>\$259,479</b>	+ 10.4%	\$239,000	<b>\$254,900</b>	+ 6.7%
Average Sales Price*	\$280,960	<b>\$300,175</b>	+ 6.8%	\$288,046	<b>\$302,614</b>	+ 5.1%
Percent of Original List Price Received*	96.7%	<b>96.8%</b>	+ 0.1%	97.1%	<b>96.8%</b>	- 0.3%
List to Close	88	<b>90</b>	+ 2.3%	92	<b>93</b>	+ 1.1%
Days on Market Until Sale	37	<b>39</b>	+ 5.4%	42	<b>43</b>	+ 2.4%
Cumulative Days on Market Until Sale	43	<b>47</b>	+ 9.3%	50	<b>52</b>	+ 4.0%
Average List Price	\$313,725	<b>\$327,505</b>	+ 4.4%	\$321,621	<b>\$335,690</b>	+ 4.4%
Inventory of Homes for Sale	11,446	<b>9,272</b>	- 19.0%	--	--	--
Months Supply of Inventory	2.8	<b>2.2</b>	- 21.4%	--	--	--

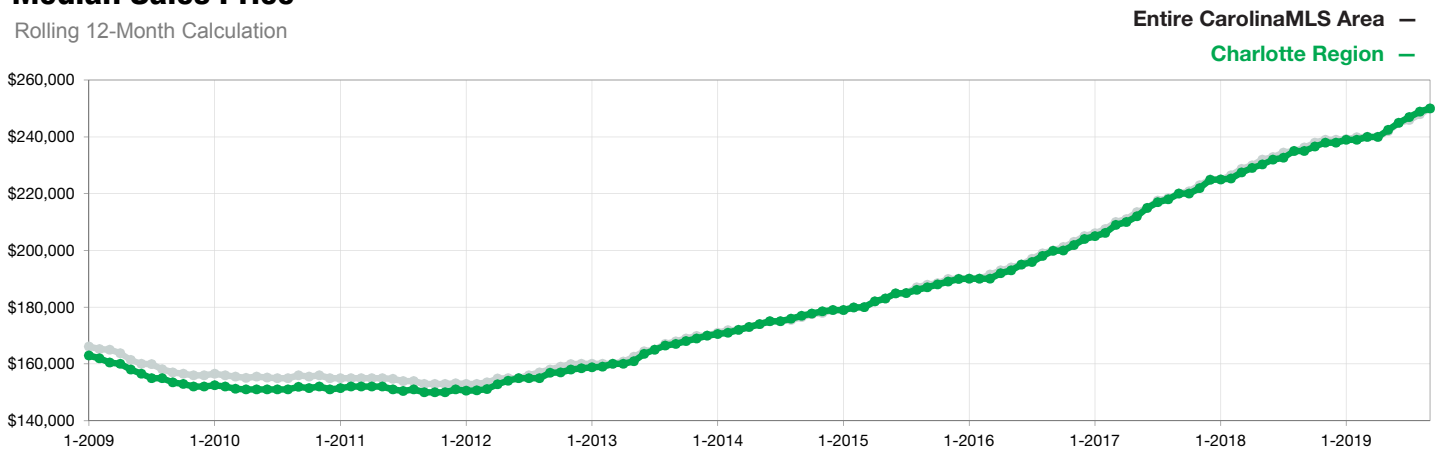
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### September



### Median Sales Price

Rolling 12-Month Calculation



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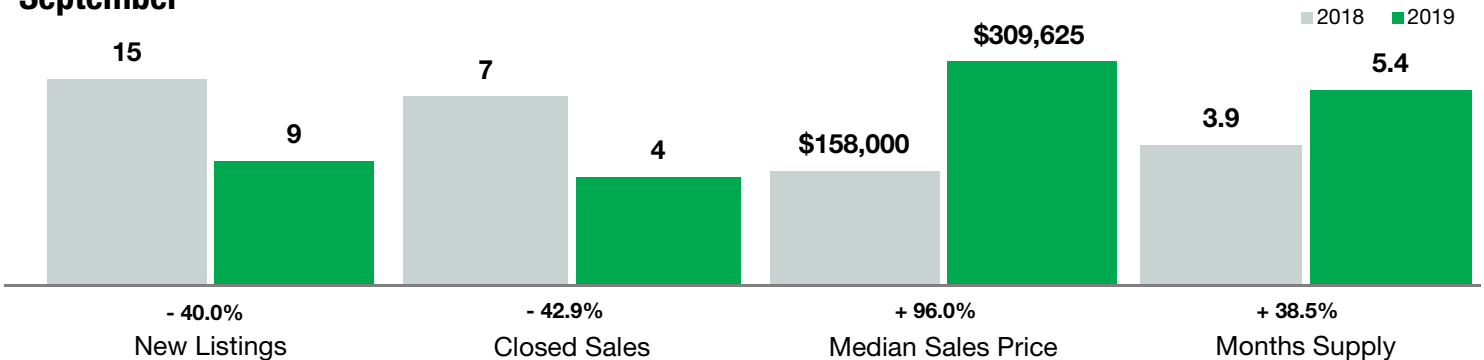
## Alexander County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	15	9	- 40.0%	68	67	- 1.5%
Pending Sales	3	11	+ 266.7%	44	46	+ 4.5%
Closed Sales	7	4	- 42.9%	50	37	- 26.0%
Median Sales Price*	\$158,000	<b>\$309,625</b>	+ 96.0%	\$165,379	<b>\$158,000</b>	- 4.5%
Average Sales Price*	\$194,286	<b>\$331,813</b>	+ 70.8%	\$213,460	<b>\$206,734</b>	- 3.2%
Percent of Original List Price Received*	96.8%	<b>92.0%</b>	- 5.0%	91.7%	<b>95.8%</b>	+ 4.5%
List to Close	71	113	+ 59.2%	152	117	- 23.0%
Days on Market Until Sale	32	73	+ 128.1%	95	51	- 46.3%
Cumulative Days on Market Until Sale	40	127	+ 217.5%	85	59	- 30.6%
Average List Price	\$262,273	<b>\$275,389</b>	+ 5.0%	\$223,452	<b>\$229,131</b>	+ 2.5%
Inventory of Homes for Sale	27	26	- 3.7%	--	--	--
Months Supply of Inventory	3.9	5.4	+ 38.5%	--	--	--

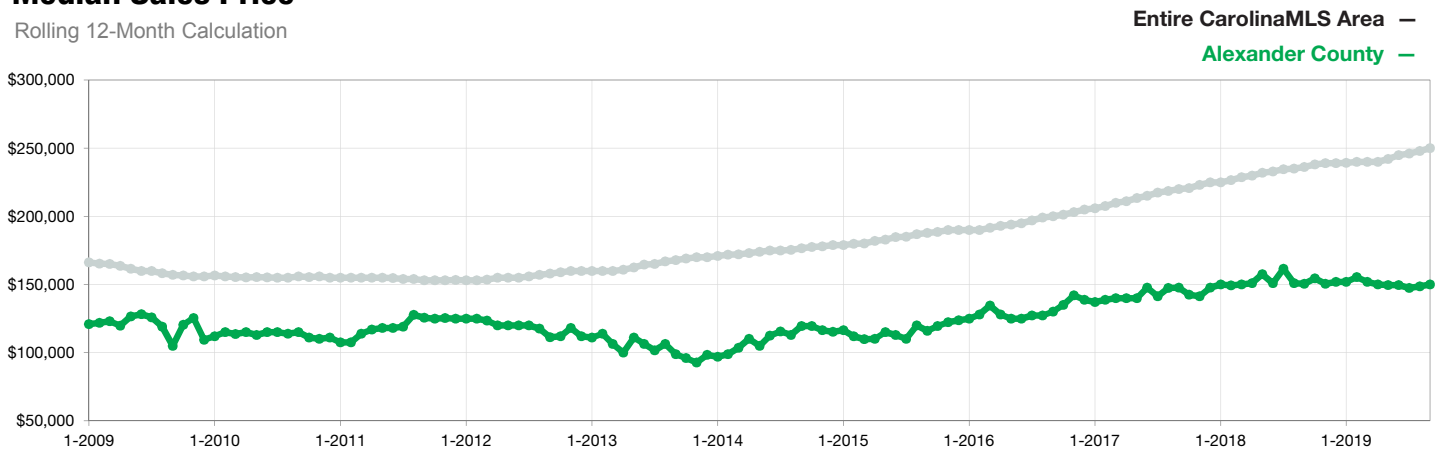
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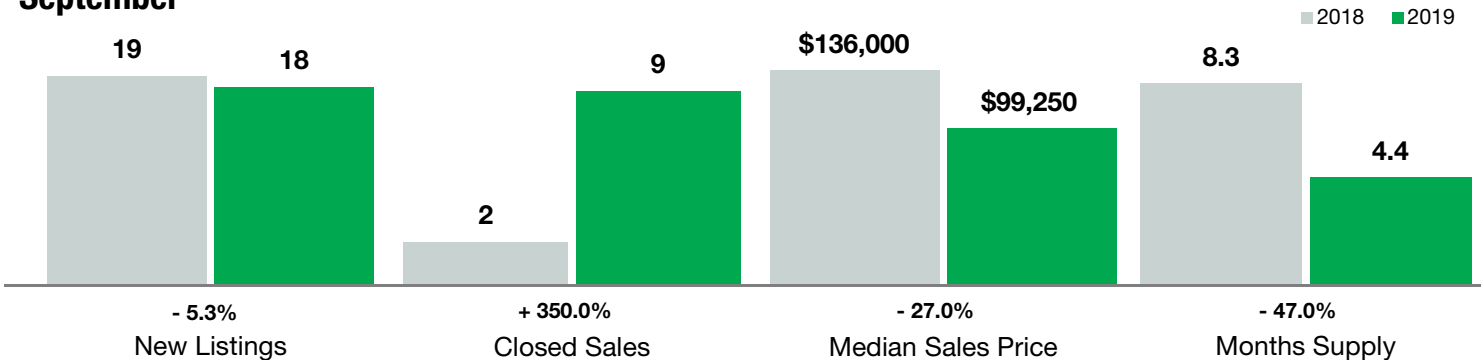
## Anson County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	19	18	- 5.3%	133	142	+ 6.8%
Pending Sales	5	12	+ 140.0%	94	119	+ 26.6%
Closed Sales	2	9	+ 350.0%	93	103	+ 10.8%
Median Sales Price*	\$136,000	\$99,250	- 27.0%	\$94,000	\$115,750	+ 23.1%
Average Sales Price*	\$136,000	\$127,375	- 6.3%	\$117,123	\$126,113	+ 7.7%
Percent of Original List Price Received*	88.0%	90.4%	+ 2.7%	90.3%	92.0%	+ 1.9%
List to Close	229	81	- 64.6%	197	138	- 29.9%
Days on Market Until Sale	182	38	- 79.1%	165	91	- 44.8%
Cumulative Days on Market Until Sale	182	38	- 79.1%	171	105	- 38.6%
Average List Price	\$101,530	\$141,167	+ 39.0%	\$141,062	\$140,235	- 0.6%
Inventory of Homes for Sale	84	54	- 35.7%	--	--	--
Months Supply of Inventory	8.3	4.4	- 47.0%	--	--	--

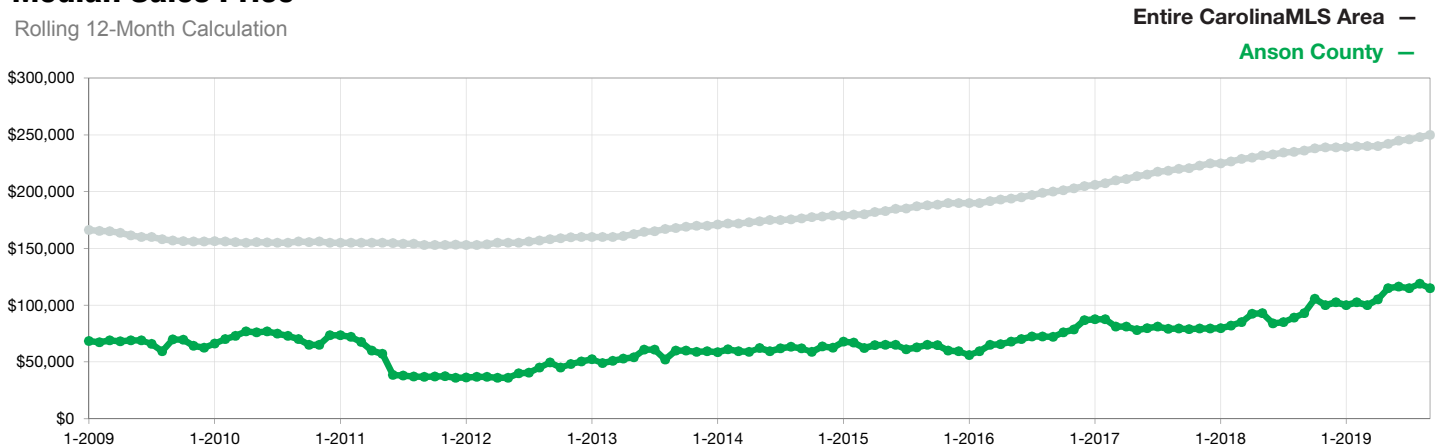
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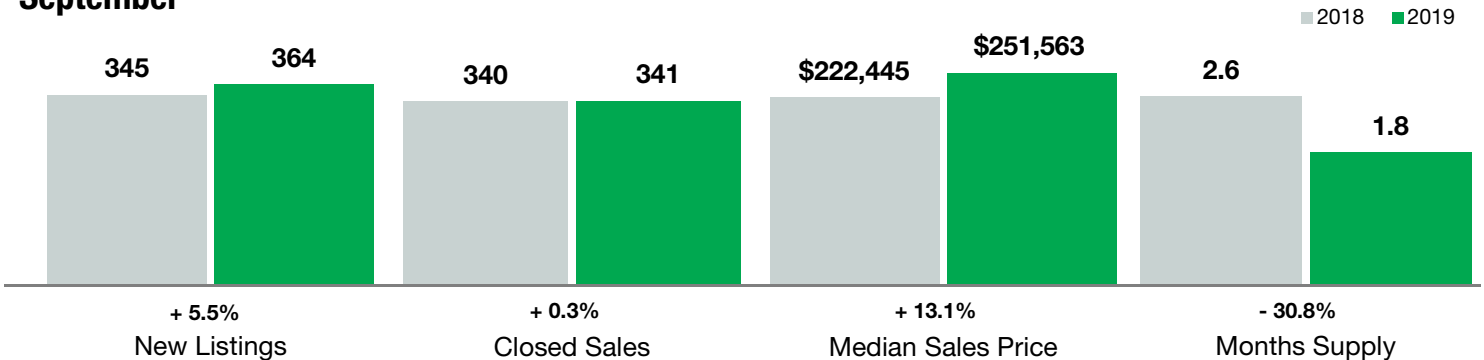
## Cabarrus County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	345	364	+ 5.5%	3,896	3,811	- 2.2%
Pending Sales	257	330	+ 28.4%	3,022	3,220	+ 6.6%
Closed Sales	340	341	+ 0.3%	2,984	3,068	+ 2.8%
Median Sales Price*	\$222,445	\$251,563	+ 13.1%	\$224,900	\$245,000	+ 8.9%
Average Sales Price*	\$237,436	\$270,902	+ 14.1%	\$246,263	\$263,041	+ 6.8%
Percent of Original List Price Received*	96.5%	97.2%	+ 0.7%	97.3%	97.1%	- 0.2%
List to Close	85	92	+ 8.2%	88	92	+ 4.5%
Days on Market Until Sale	31	34	+ 9.7%	34	39	+ 14.7%
Cumulative Days on Market Until Sale	35	43	+ 22.9%	41	48	+ 17.1%
Average List Price	\$263,133	\$269,559	+ 2.4%	\$266,516	\$277,896	+ 4.3%
Inventory of Homes for Sale	823	610	- 25.9%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.8%	--	--	--

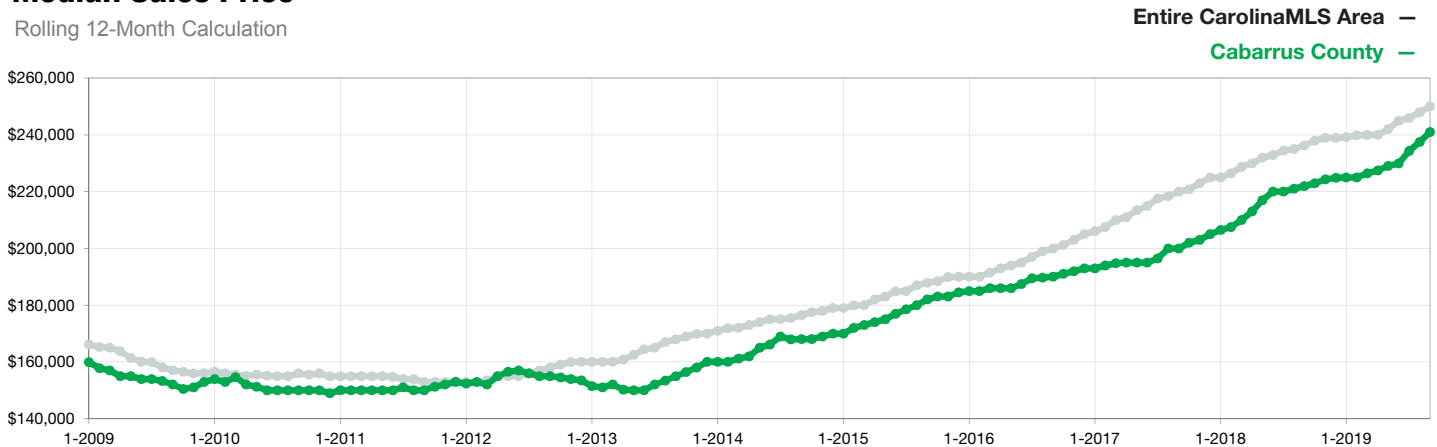
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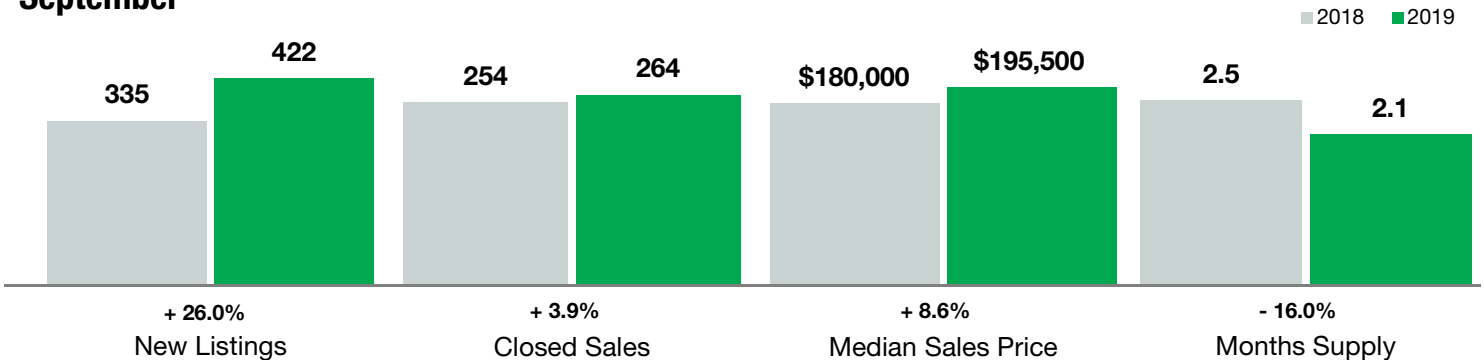
## Gaston County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	335	422	+ 26.0%	3,210	3,335	+ 3.9%
Pending Sales	257	363	+ 41.2%	2,636	2,883	+ 9.4%
Closed Sales	254	264	+ 3.9%	2,522	2,641	+ 4.7%
Median Sales Price*	\$180,000	\$195,500	+ 8.6%	\$180,000	\$190,000	+ 5.6%
Average Sales Price*	\$206,792	\$210,405	+ 1.7%	\$196,543	\$212,893	+ 8.3%
Percent of Original List Price Received*	96.8%	97.4%	+ 0.6%	97.3%	97.0%	- 0.3%
List to Close	82	89	+ 8.5%	91	91	0.0%
Days on Market Until Sale	31	33	+ 6.5%	39	39	0.0%
Cumulative Days on Market Until Sale	36	35	- 2.8%	44	44	0.0%
Average List Price	\$199,790	\$222,377	+ 11.3%	\$211,839	\$225,528	+ 6.5%
Inventory of Homes for Sale	702	618	- 12.0%	--	--	--
Months Supply of Inventory	2.5	2.1	- 16.0%	--	--	--

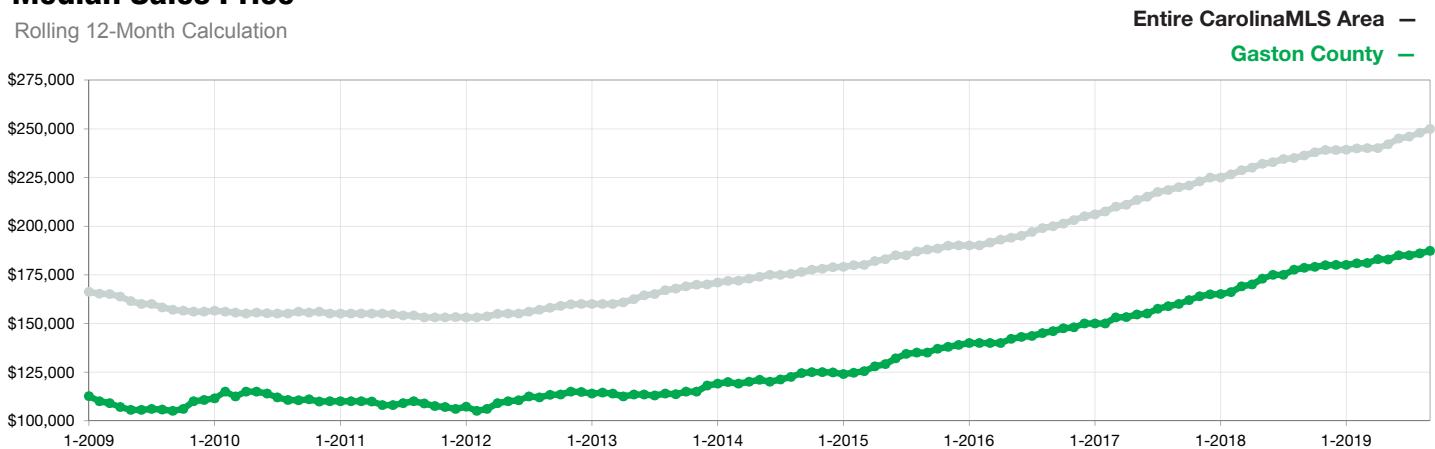
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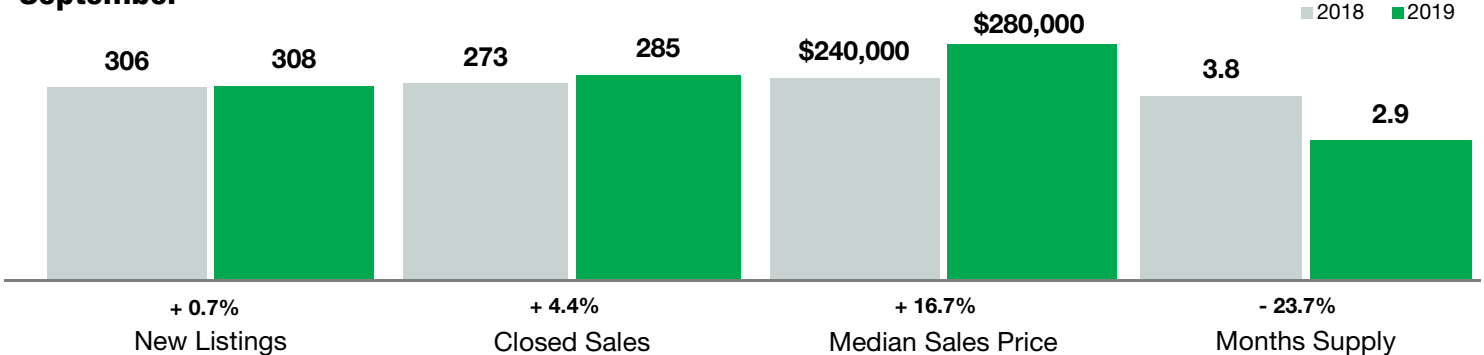
## Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	306	308	+ 0.7%	3,395	3,417	+ 0.6%
Pending Sales	223	313	+ 40.4%	2,552	2,863	+ 12.2%
Closed Sales	273	285	+ 4.4%	2,437	2,642	+ 8.4%
Median Sales Price*	\$240,000	\$280,000	+ 16.7%	\$255,000	\$265,000	+ 3.9%
Average Sales Price*	\$304,497	\$327,037	+ 7.4%	\$320,835	\$324,819	+ 1.2%
Percent of Original List Price Received*	95.0%	95.9%	+ 0.9%	95.8%	95.7%	- 0.1%
List to Close	104	105	+ 1.0%	113	111	- 1.8%
Days on Market Until Sale	54	55	+ 1.9%	64	60	- 6.3%
Cumulative Days on Market Until Sale	74	67	- 9.5%	78	75	- 3.8%
Average List Price	\$345,088	\$357,142	+ 3.5%	\$357,868	\$375,337	+ 4.9%
Inventory of Homes for Sale	1,025	843	- 17.8%	--	--	--
Months Supply of Inventory	3.8	2.9	- 23.7%	--	--	--

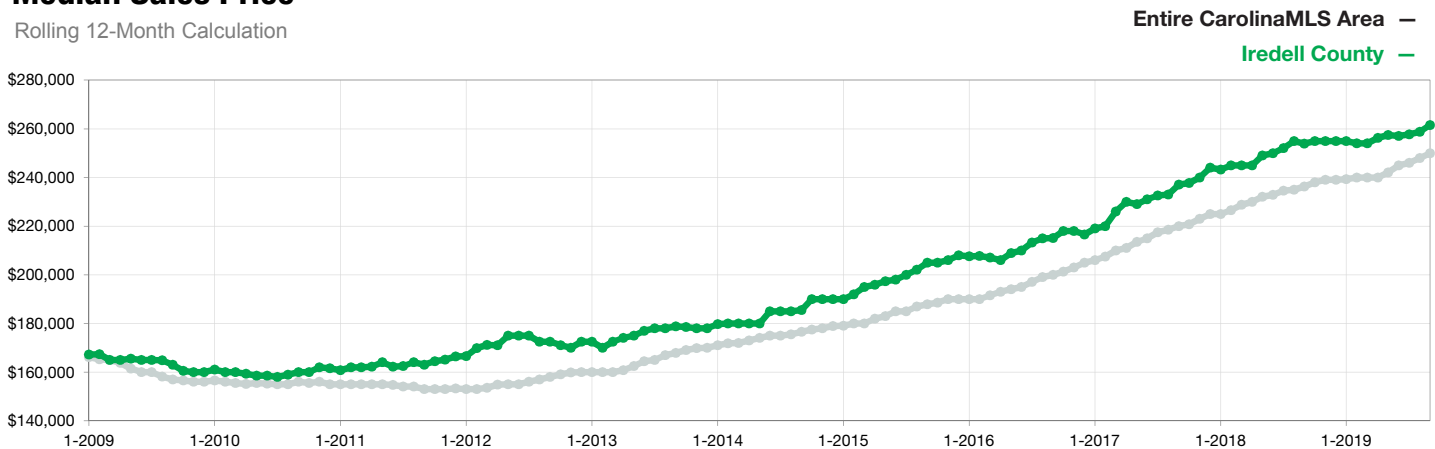
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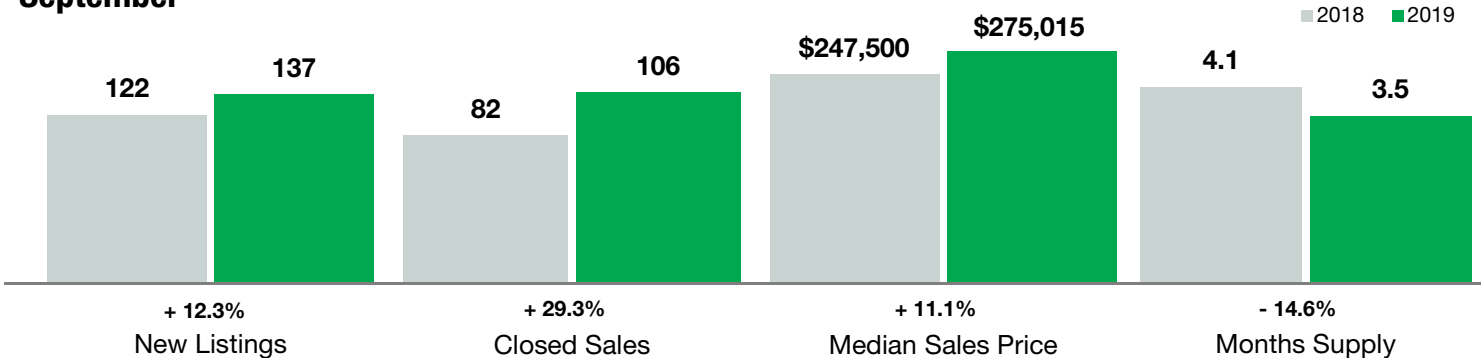
## Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	122	137	+ 12.3%	1,470	1,344	- 8.6%
Pending Sales	89	123	+ 38.2%	1,076	1,030	- 4.3%
Closed Sales	82	106	+ 29.3%	1,010	970	- 4.0%
Median Sales Price*	\$247,500	\$275,015	+ 11.1%	\$266,500	\$282,000	+ 5.8%
Average Sales Price*	\$275,652	\$298,693	+ 8.4%	\$295,582	\$314,418	+ 6.4%
Percent of Original List Price Received*	95.7%	96.1%	+ 0.4%	95.7%	96.1%	+ 0.4%
List to Close	103	108	+ 4.9%	115	110	- 4.3%
Days on Market Until Sale	45	56	+ 24.4%	61	59	- 3.3%
Cumulative Days on Market Until Sale	54	66	+ 22.2%	73	73	0.0%
Average List Price	\$325,390	\$335,722	+ 3.2%	\$343,042	\$351,269	+ 2.4%
Inventory of Homes for Sale	454	373	- 17.8%	--	--	--
Months Supply of Inventory	4.1	3.5	- 14.6%	--	--	--

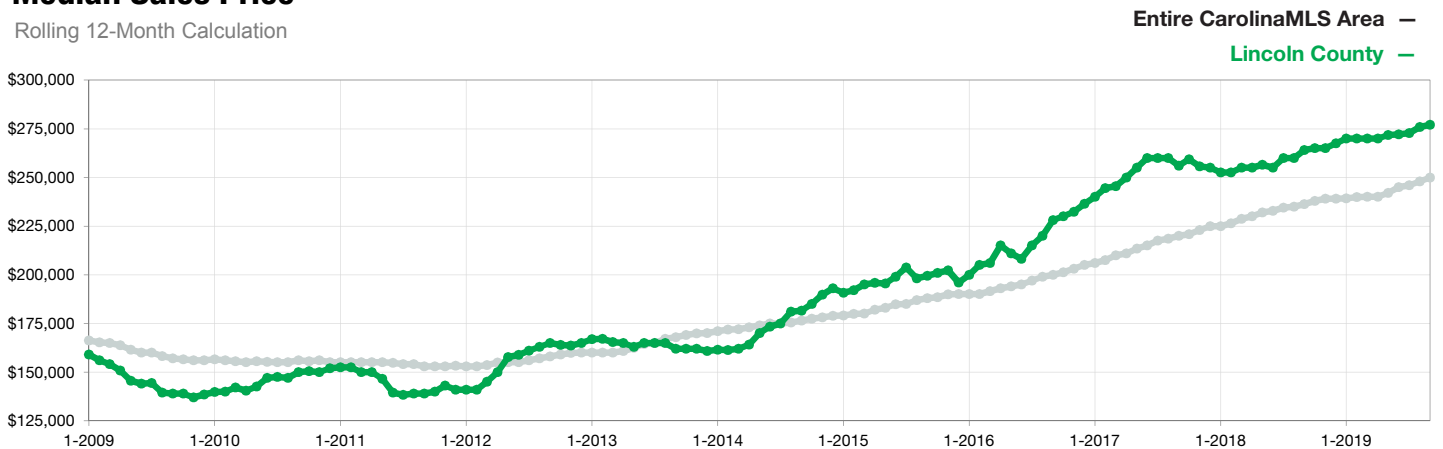
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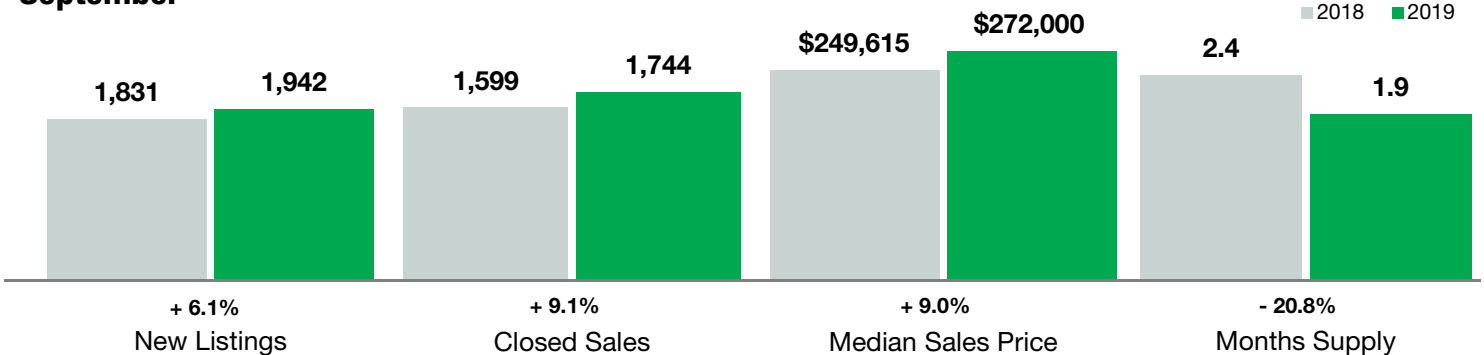
## Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	1,831	1,942	+ 6.1%	19,965	20,341	+ 1.9%
Pending Sales	1,370	1,879	+ 37.2%	15,907	17,049	+ 7.2%
Closed Sales	1,599	1,744	+ 9.1%	15,538	15,718	+ 1.2%
Median Sales Price*	\$249,615	\$272,000	+ 9.0%	\$253,000	\$270,000	+ 6.7%
Average Sales Price*	\$314,421	\$331,639	+ 5.5%	\$321,886	\$340,744	+ 5.9%
Percent of Original List Price Received*	97.5%	97.0%	- 0.5%	97.9%	97.2%	- 0.7%
List to Close	82	85	+ 3.7%	81	86	+ 6.2%
Days on Market Until Sale	31	35	+ 12.9%	32	37	+ 15.6%
Cumulative Days on Market Until Sale	37	43	+ 16.2%	38	45	+ 18.4%
Average List Price	\$369,509	\$380,649	+ 3.0%	\$362,391	\$380,702	+ 5.1%
Inventory of Homes for Sale	3,946	3,316	- 16.0%	--	--	--
Months Supply of Inventory	2.4	1.9	- 20.8%	--	--	--

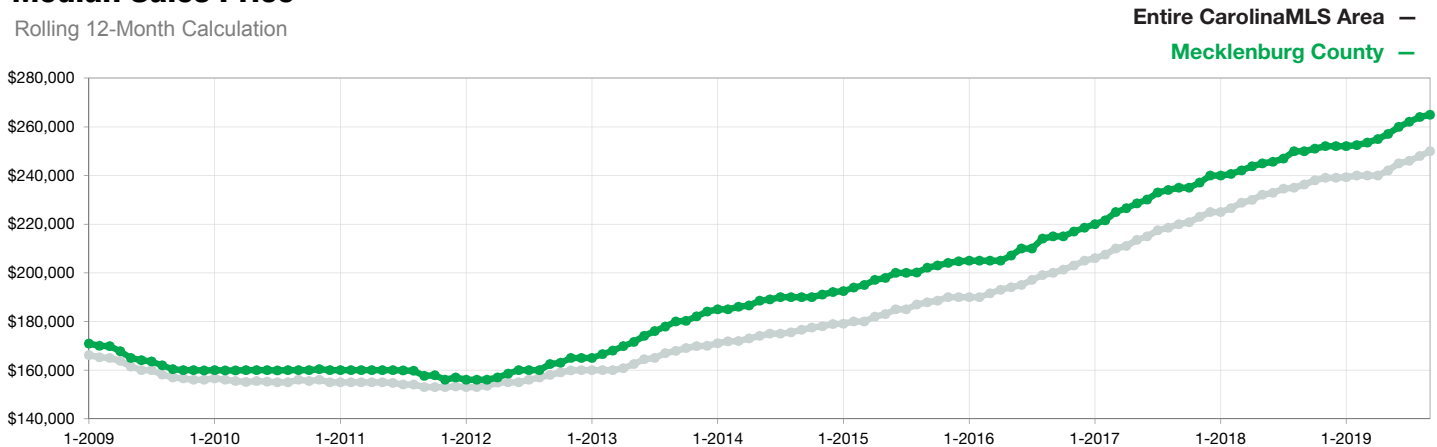
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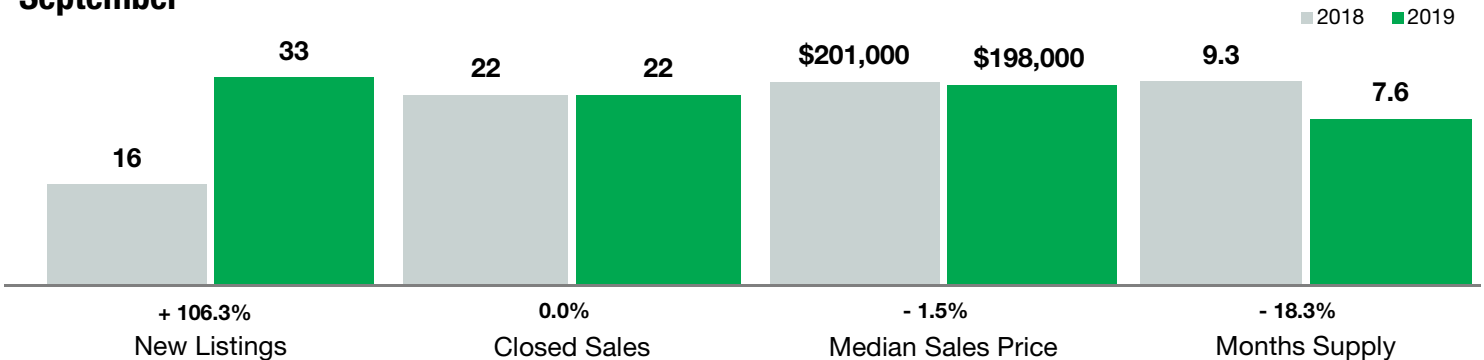
## Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	16	33	+ 106.3%	293	379	+ 29.4%
Pending Sales	17	32	+ 88.2%	185	246	+ 33.0%
Closed Sales	22	22	0.0%	177	215	+ 21.5%
Median Sales Price*	\$201,000	\$198,000	- 1.5%	\$130,750	\$129,250	- 1.1%
Average Sales Price*	\$256,664	\$252,250	- 1.7%	\$208,846	\$238,679	+ 14.3%
Percent of Original List Price Received*	89.7%	90.5%	+ 0.9%	88.5%	90.0%	+ 1.7%
List to Close	176	155	- 11.9%	166	137	- 17.5%
Days on Market Until Sale	141	103	- 27.0%	133	99	- 25.6%
Cumulative Days on Market Until Sale	212	119	- 43.9%	155	112	- 27.7%
Average List Price	\$202,213	\$181,927	- 10.0%	\$311,707	\$284,486	- 8.7%
Inventory of Homes for Sale	176	181	+ 2.8%	--	--	--
Months Supply of Inventory	9.3	7.6	- 18.3%	--	--	--

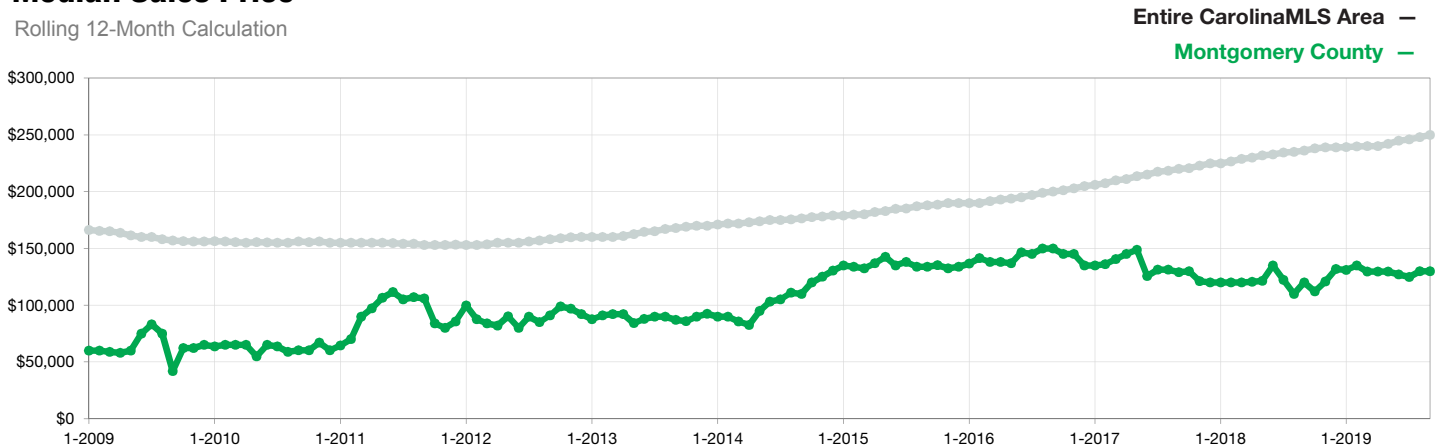
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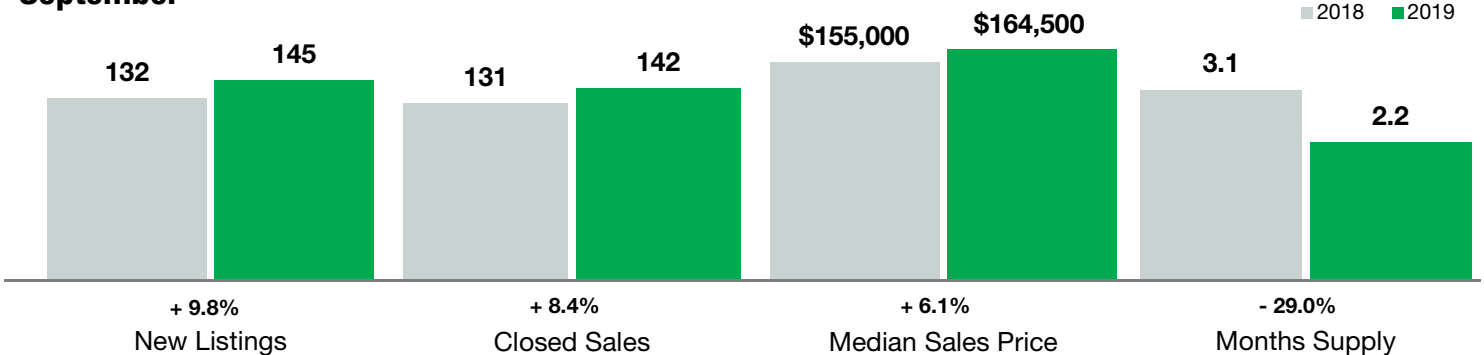
## Rowan County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	132	145	+ 9.8%	1,583	1,614	+ 2.0%
Pending Sales	120	141	+ 17.5%	1,331	1,380	+ 3.7%
Closed Sales	131	142	+ 8.4%	1,289	1,288	- 0.1%
Median Sales Price*	\$155,000	\$164,500	+ 6.1%	\$145,000	\$160,000	+ 10.3%
Average Sales Price*	\$168,495	\$188,325	+ 11.8%	\$160,731	\$175,016	+ 8.9%
Percent of Original List Price Received*	94.2%	95.1%	+ 1.0%	95.1%	95.4%	+ 0.3%
List to Close	101	97	- 4.0%	104	97	- 6.7%
Days on Market Until Sale	42	50	+ 19.0%	55	49	- 10.9%
Cumulative Days on Market Until Sale	48	57	+ 18.8%	64	55	- 14.1%
Average List Price	\$196,111	\$197,860	+ 0.9%	\$189,385	\$201,527	+ 6.4%
Inventory of Homes for Sale	419	317	- 24.3%	--	--	--
Months Supply of Inventory	3.1	2.2	- 29.0%	--	--	--

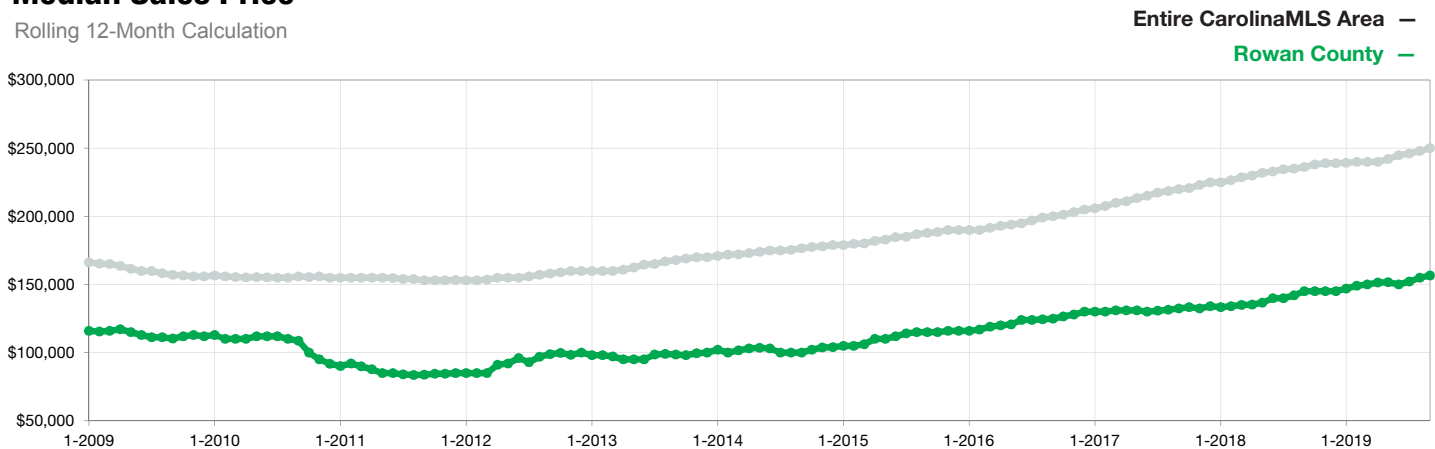
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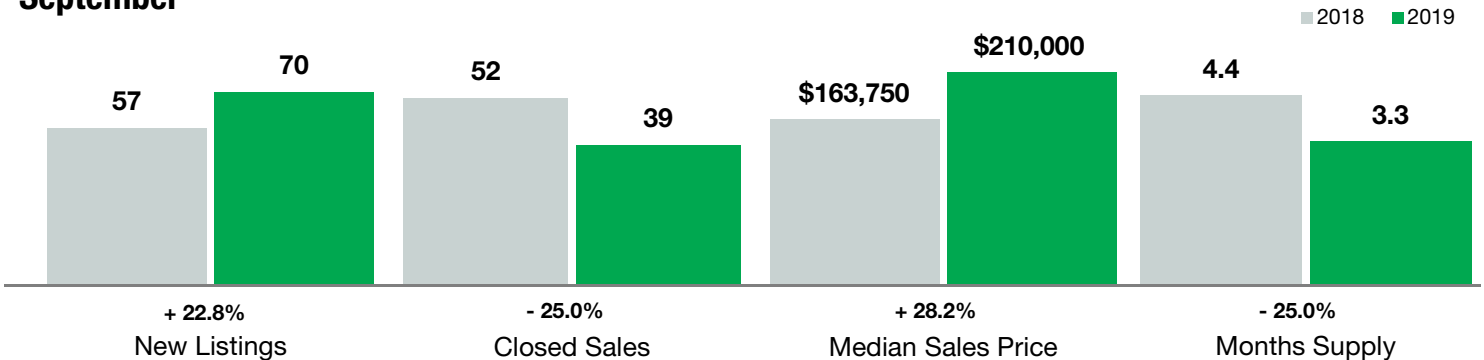
## Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	57	70	+ 22.8%	731	706	- 3.4%
Pending Sales	38	62	+ 63.2%	564	566	+ 0.4%
Closed Sales	52	39	- 25.0%	534	502	- 6.0%
Median Sales Price*	\$163,750	\$210,000	+ 28.2%	\$152,000	\$183,200	+ 20.5%
Average Sales Price*	\$192,850	\$227,471	+ 18.0%	\$177,545	\$205,165	+ 15.6%
Percent of Original List Price Received*	94.9%	94.1%	- 0.8%	94.4%	94.7%	+ 0.3%
List to Close	86	123	+ 43.0%	109	115	+ 5.5%
Days on Market Until Sale	41	65	+ 58.5%	62	60	- 3.2%
Cumulative Days on Market Until Sale	45	69	+ 53.3%	72	68	- 5.6%
Average List Price	\$190,111	\$234,500	+ 23.3%	\$209,033	\$232,110	+ 11.0%
Inventory of Homes for Sale	256	192	- 25.0%	--	--	--
Months Supply of Inventory	4.4	3.3	- 25.0%	--	--	--

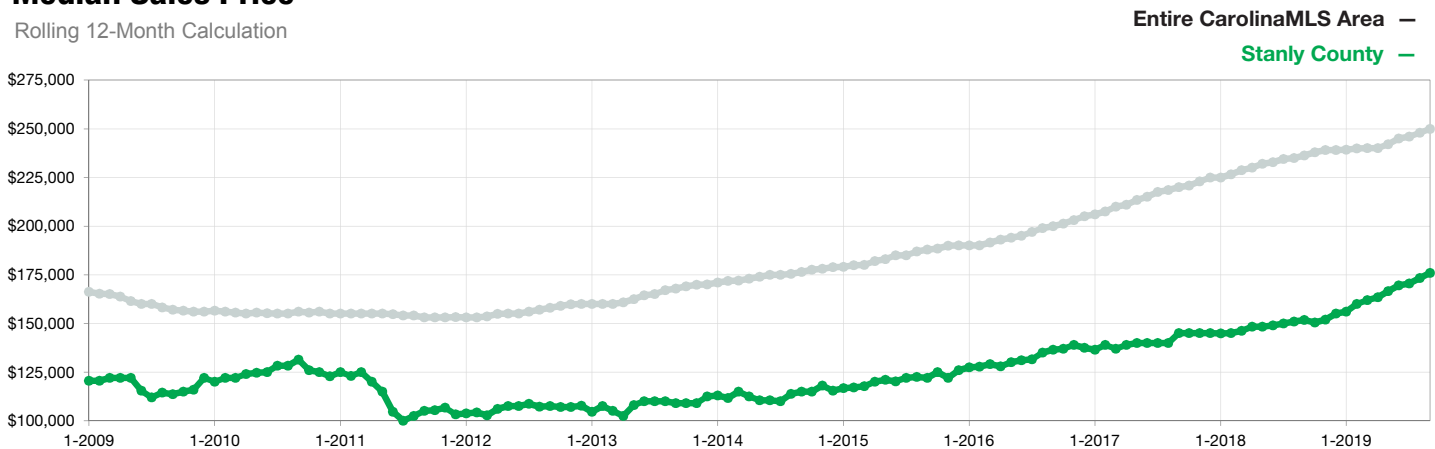
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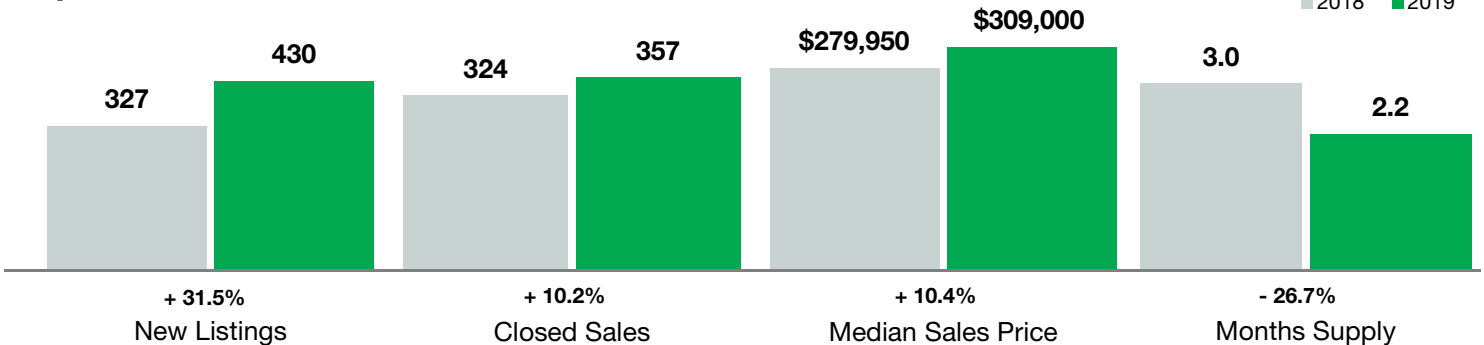
## Union County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	327	430	+ 31.5%	4,305	4,390	+ 2.0%
Pending Sales	278	388	+ 39.6%	3,411	3,685	+ 8.0%
Closed Sales	324	357	+ 10.2%	3,283	3,406	+ 3.7%
Median Sales Price*	\$279,950	\$309,000	+ 10.4%	\$300,000	\$306,057	+ 2.0%
Average Sales Price*	\$326,372	\$347,239	+ 6.4%	\$354,100	\$359,936	+ 1.6%
Percent of Original List Price Received*	96.8%	97.0%	+ 0.2%	97.2%	97.2%	0.0%
List to Close	100	83	- 17.0%	95	94	- 1.1%
Days on Market Until Sale	44	35	- 20.5%	45	46	+ 2.2%
Cumulative Days on Market Until Sale	53	39	- 26.4%	56	55	- 1.8%
Average List Price	\$364,721	\$382,291	+ 4.8%	\$390,442	\$393,989	+ 0.9%
Inventory of Homes for Sale	1,049	812	- 22.6%	--	--	--
Months Supply of Inventory	3.0	2.2	- 26.7%	--	--	--

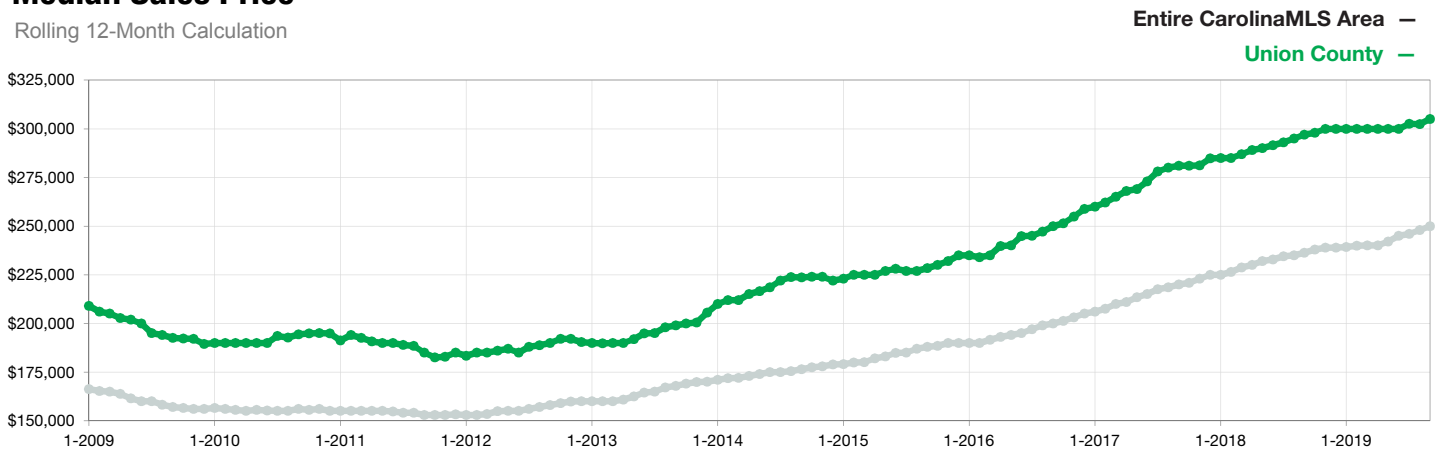
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### September



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for September 2019

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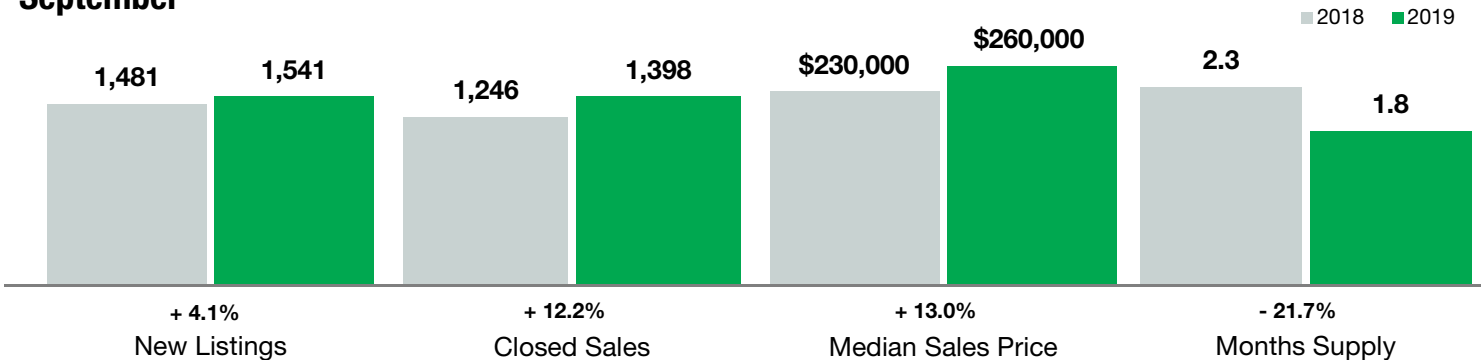
## City of Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	1,481	<b>1,541</b>	+ 4.1%	15,754	<b>15,975</b>	+ 1.4%
Pending Sales	1,108	<b>1,471</b>	+ 32.8%	12,607	<b>13,569</b>	+ 7.6%
Closed Sales	1,246	<b>1,398</b>	+ 12.2%	12,348	<b>12,558</b>	+ 1.7%
Median Sales Price*	\$230,000	<b>\$260,000</b>	+ 13.0%	\$239,000	<b>\$256,500</b>	+ 7.3%
Average Sales Price*	\$295,472	<b>\$324,088</b>	+ 9.7%	\$310,809	<b>\$332,820</b>	+ 7.1%
Percent of Original List Price Received*	97.7%	<b>97.2%</b>	- 0.5%	98.1%	<b>97.4%</b>	- 0.7%
List to Close	78	<b>83</b>	+ 6.4%	79	<b>84</b>	+ 6.3%
Days on Market Until Sale	28	<b>32</b>	+ 14.3%	29	<b>35</b>	+ 20.7%
Cumulative Days on Market Until Sale	32	<b>39</b>	+ 21.9%	35	<b>42</b>	+ 20.0%
Average List Price	\$368,063	<b>\$375,172</b>	+ 1.9%	\$354,276	<b>\$372,640</b>	+ 5.2%
Inventory of Homes for Sale	3,028	<b>2,454</b>	- 19.0%	--	--	--
Months Supply of Inventory	2.3	<b>1.8</b>	- 21.7%	--	--	--

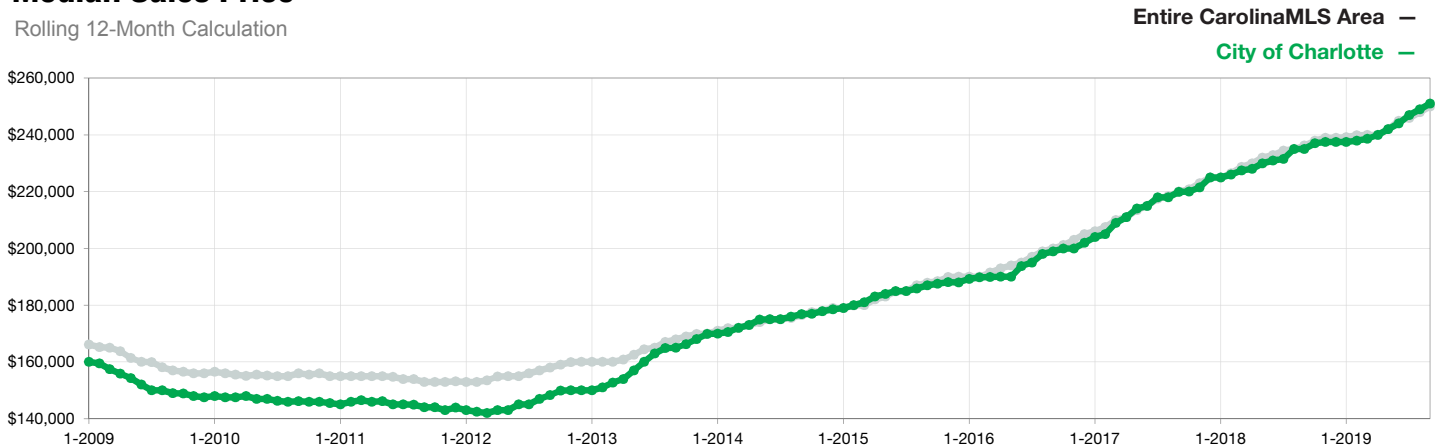
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### September



### Median Sales Price

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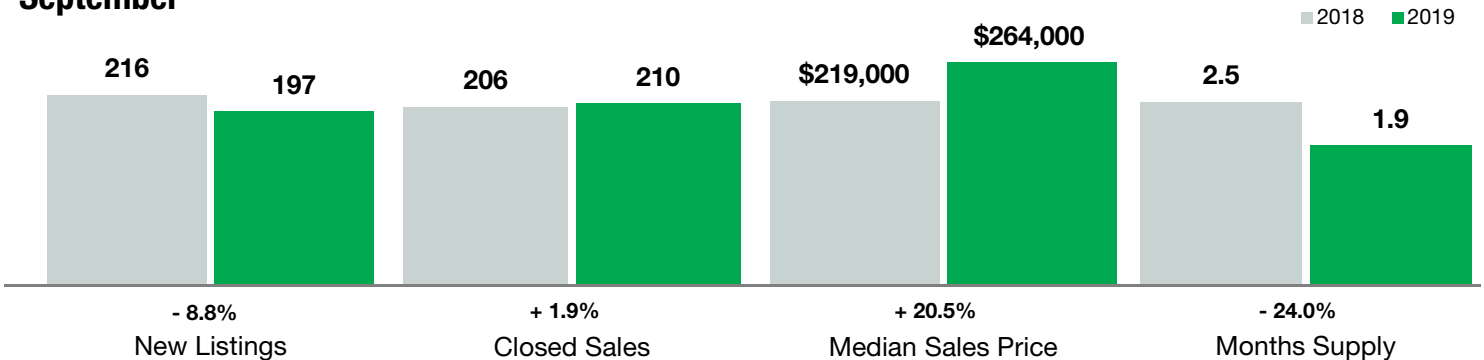
## Concord

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	216	197	- 8.8%	2,285	2,251	- 1.5%
Pending Sales	168	187	+ 11.3%	1,789	1,860	+ 4.0%
Closed Sales	206	210	+ 1.9%	1,802	1,779	- 1.3%
Median Sales Price*	\$219,000	\$264,000	+ 20.5%	\$223,000	\$244,329	+ 9.6%
Average Sales Price*	\$231,822	\$273,835	+ 18.1%	\$245,523	\$261,922	+ 6.7%
Percent of Original List Price Received*	96.9%	97.6%	+ 0.7%	97.6%	97.2%	- 0.4%
List to Close	88	97	+ 10.2%	91	94	+ 3.3%
Days on Market Until Sale	27	32	+ 18.5%	31	39	+ 25.8%
Cumulative Days on Market Until Sale	29	38	+ 31.0%	39	46	+ 17.9%
Average List Price	\$253,487	\$272,833	+ 7.6%	\$264,561	\$277,287	+ 4.8%
Inventory of Homes for Sale	475	374	- 21.3%	--	--	--
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--

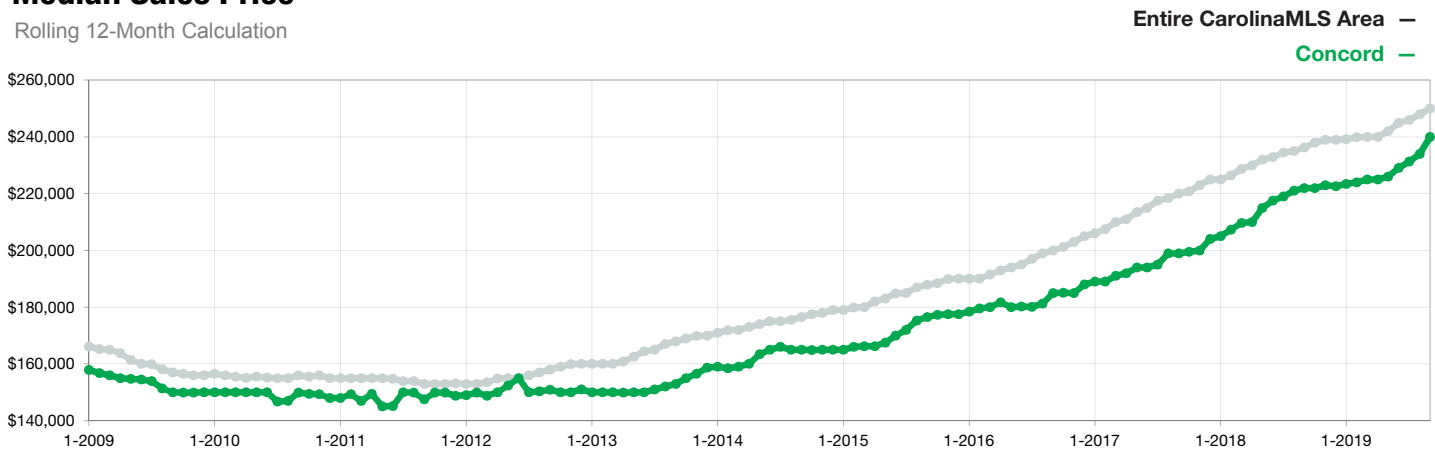
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### September



### Median Sales Price

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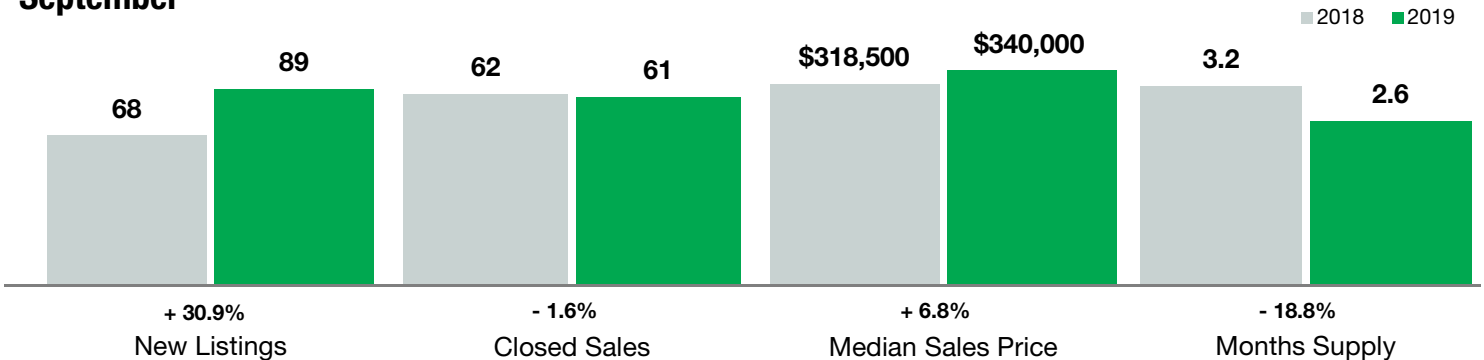
## Cornelius

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	68	89	+ 30.9%	935	886	- 5.2%
Pending Sales	54	110	+ 103.7%	704	709	+ 0.7%
Closed Sales	62	61	- 1.6%	688	619	- 10.0%
Median Sales Price*	\$318,500	\$340,000	+ 6.8%	\$293,000	\$305,000	+ 4.1%
Average Sales Price*	\$533,687	\$422,581	- 20.8%	\$447,932	\$457,087	+ 2.0%
Percent of Original List Price Received*	96.1%	96.2%	+ 0.1%	96.6%	96.0%	- 0.6%
List to Close	90	79	- 12.2%	87	93	+ 6.9%
Days on Market Until Sale	46	36	- 21.7%	46	51	+ 10.9%
Cumulative Days on Market Until Sale	62	36	- 41.9%	54	60	+ 11.1%
Average List Price	\$406,463	\$528,854	+ 30.1%	\$504,434	\$528,862	+ 4.8%
Inventory of Homes for Sale	231	190	- 17.7%	--	--	--
Months Supply of Inventory	3.2	2.6	- 18.8%	--	--	--

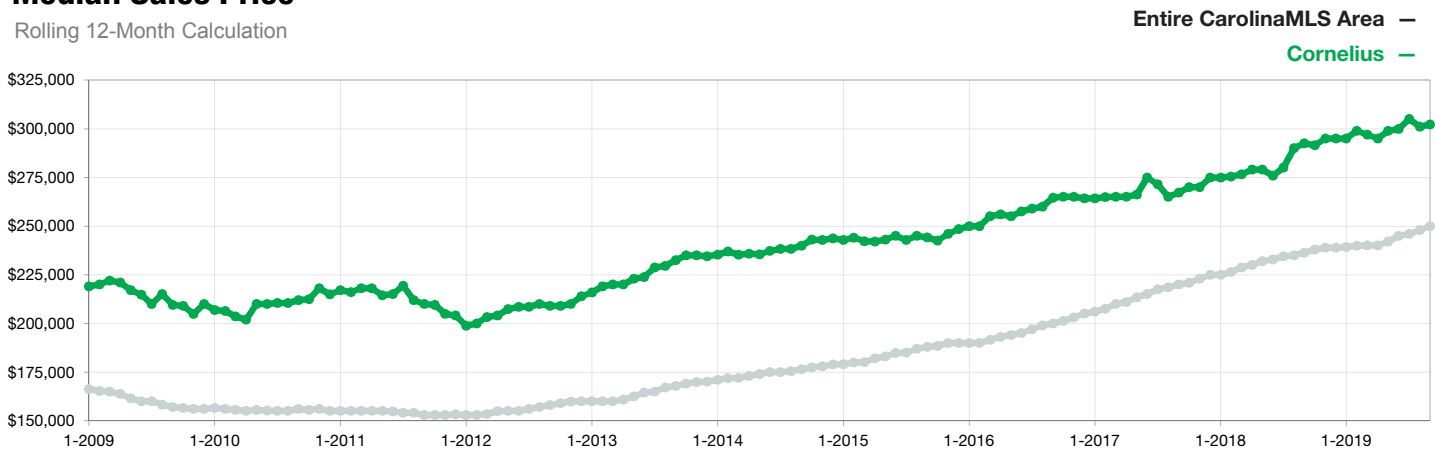
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### September



### Median Sales Price

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# Local Market Update for September 2019

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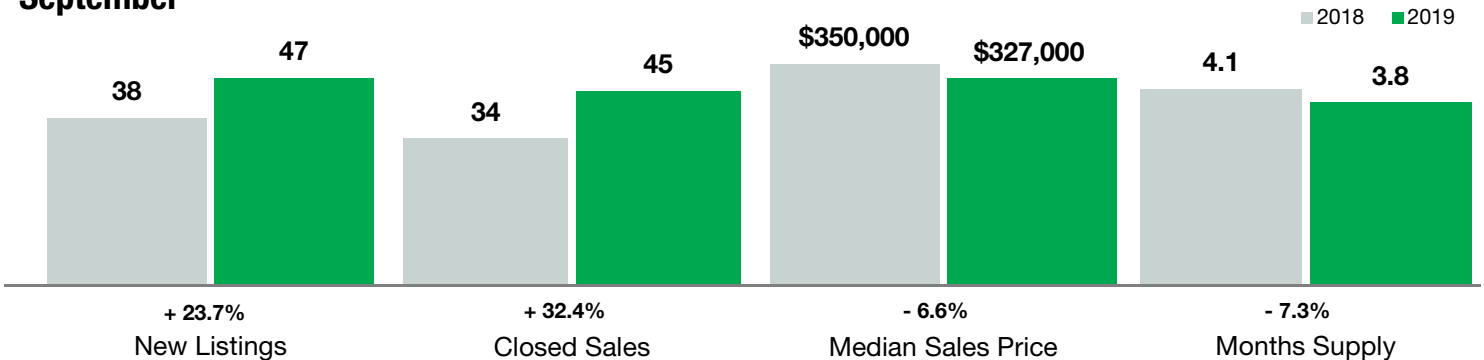
## Davidson

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	38	47	+ 23.7%	511	584	+ 14.3%
Pending Sales	22	45	+ 104.5%	370	435	+ 17.6%
Closed Sales	34	45	+ 32.4%	366	402	+ 9.8%
Median Sales Price*	\$350,000	\$327,000	- 6.6%	\$375,000	\$367,852	- 1.9%
Average Sales Price*	\$453,759	\$384,247	- 15.3%	\$446,303	\$454,753	+ 1.9%
Percent of Original List Price Received*	94.9%	94.4%	- 0.5%	96.4%	95.3%	- 1.1%
List to Close	112	113	+ 0.9%	116	113	- 2.6%
Days on Market Until Sale	51	64	+ 25.5%	61	64	+ 4.9%
Cumulative Days on Market Until Sale	73	72	- 1.4%	71	79	+ 11.3%
Average List Price	\$514,269	\$436,998	- 15.0%	\$474,084	\$503,172	+ 6.1%
Inventory of Homes for Sale	155	166	+ 7.1%	--	--	--
Months Supply of Inventory	4.1	3.8	- 7.3%	--	--	--

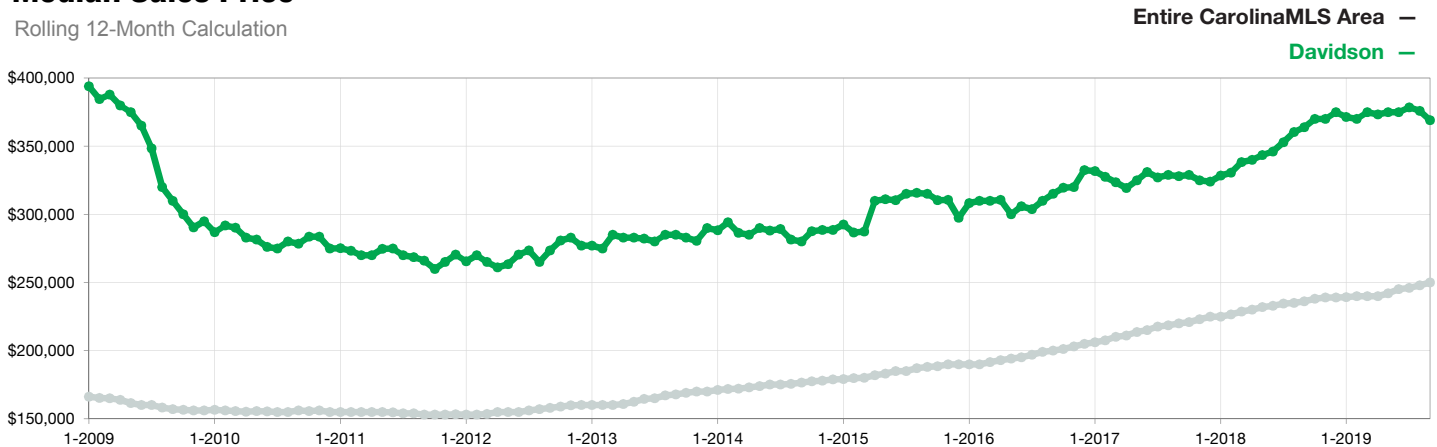
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### September



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# Local Market Update for September 2019

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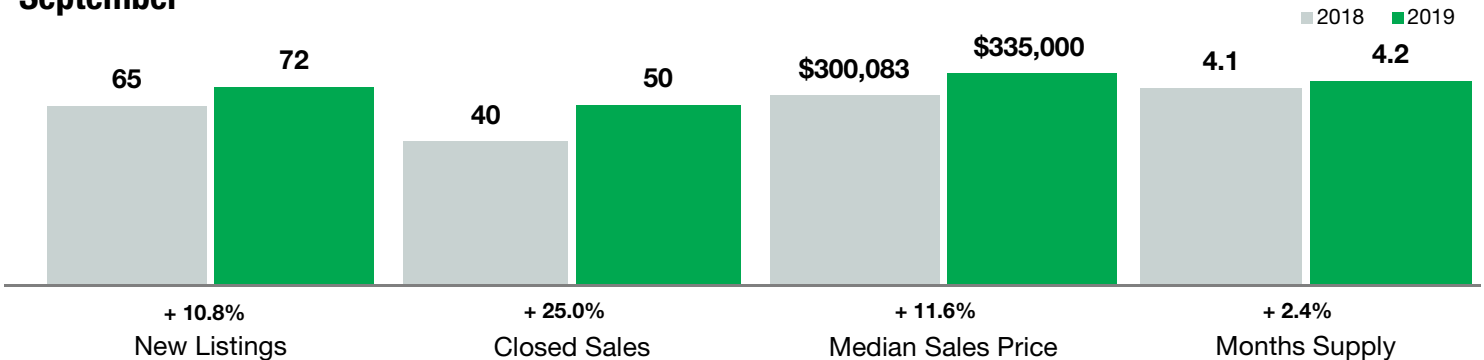
## Denver

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	65	72	+ 10.8%	799	719	- 10.0%
Pending Sales	39	64	+ 64.1%	575	541	- 5.9%
Closed Sales	40	50	+ 25.0%	531	519	- 2.3%
Median Sales Price*	\$300,083	\$335,000	+ 11.6%	\$331,330	\$348,870	+ 5.3%
Average Sales Price*	\$353,221	\$380,803	+ 7.8%	\$376,238	\$396,780	+ 5.5%
Percent of Original List Price Received*	95.7%	95.9%	+ 0.2%	96.6%	96.3%	- 0.3%
List to Close	123	131	+ 6.5%	120	123	+ 2.5%
Days on Market Until Sale	58	66	+ 13.8%	65	66	+ 1.5%
Cumulative Days on Market Until Sale	71	79	+ 11.3%	79	83	+ 5.1%
Average List Price	\$408,821	\$418,549	+ 2.4%	\$437,308	\$439,686	+ 0.5%
Inventory of Homes for Sale	243	234	- 3.7%	--	--	--
Months Supply of Inventory	4.1	4.2	+ 2.4%	--	--	--

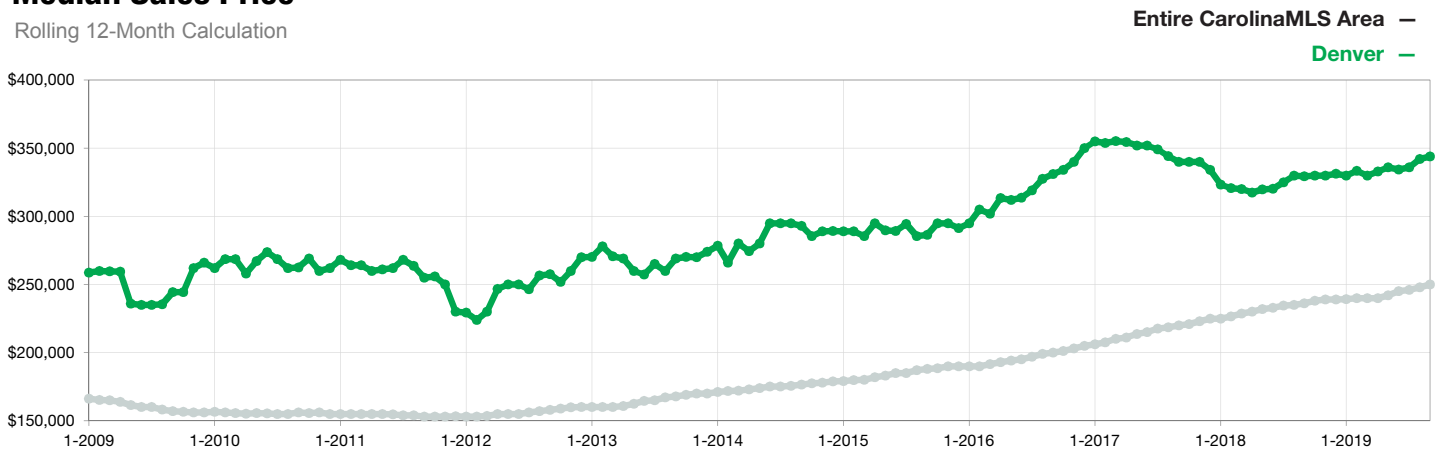
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### September



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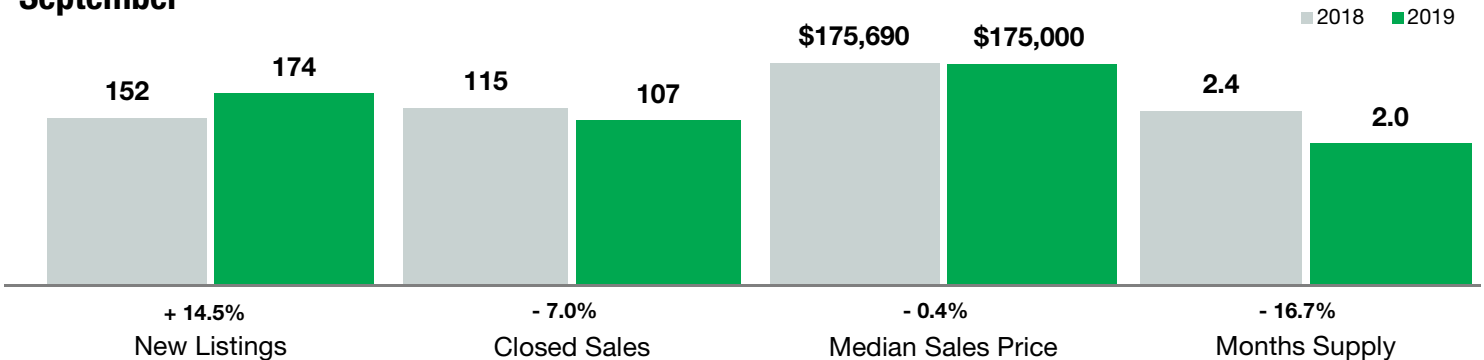
## Gastonia

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	152	174	+ 14.5%	1,429	1,413	- 1.1%
Pending Sales	114	150	+ 31.6%	1,147	1,218	+ 6.2%
Closed Sales	115	107	- 7.0%	1,081	1,133	+ 4.8%
Median Sales Price*	\$175,690	\$175,000	- 0.4%	\$165,500	\$176,000	+ 6.3%
Average Sales Price*	\$176,259	\$177,681	+ 0.8%	\$173,199	\$185,732	+ 7.2%
Percent of Original List Price Received*	95.8%	97.7%	+ 2.0%	96.8%	97.2%	+ 0.4%
List to Close	83	66	- 20.5%	83	81	- 2.4%
Days on Market Until Sale	32	22	- 31.3%	34	35	+ 2.9%
Cumulative Days on Market Until Sale	38	26	- 31.6%	41	42	+ 2.4%
Average List Price	\$180,085	\$206,231	+ 14.5%	\$185,982	\$197,105	+ 6.0%
Inventory of Homes for Sale	287	249	- 13.2%	--	--	--
Months Supply of Inventory	2.4	2.0	- 16.7%	--	--	--

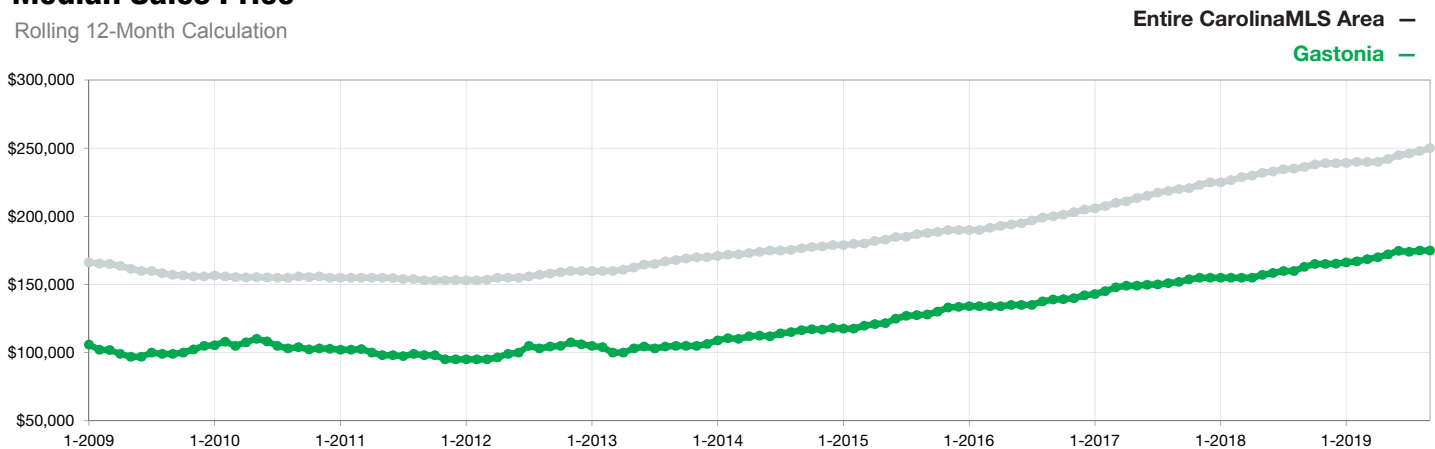
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### September



### Median Sales Price

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# Local Market Update for September 2019

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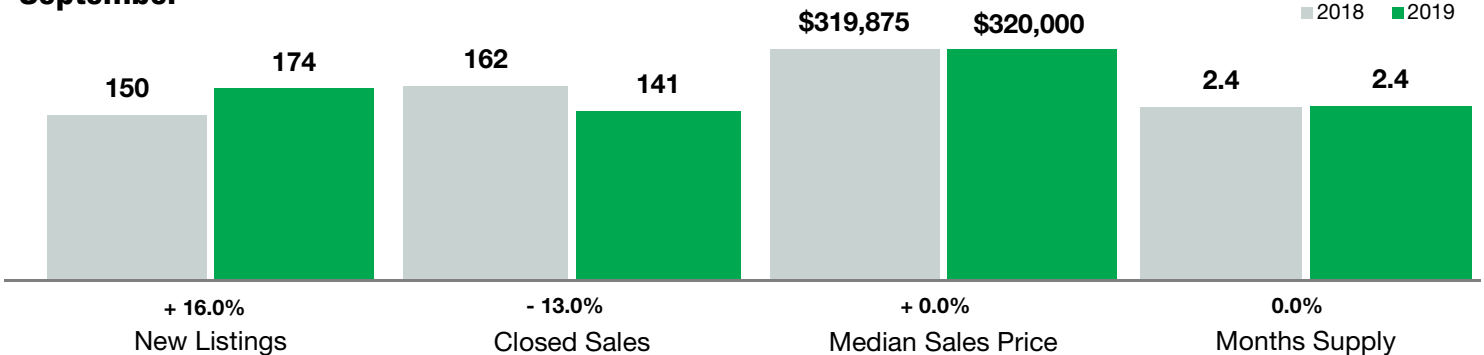
## Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	150	174	+ 16.0%	1,708	1,716	+ 0.5%
Pending Sales	113	152	+ 34.5%	1,367	1,372	+ 0.4%
Closed Sales	162	141	- 13.0%	1,314	1,254	- 4.6%
Median Sales Price*	\$319,875	\$320,000	+ 0.0%	\$315,250	\$320,000	+ 1.5%
Average Sales Price*	\$358,816	\$366,219	+ 2.1%	\$339,138	\$339,783	+ 0.2%
Percent of Original List Price Received*	97.4%	95.8%	- 1.6%	97.4%	96.7%	- 0.7%
List to Close	96	94	- 2.1%	93	91	- 2.2%
Days on Market Until Sale	46	51	+ 10.9%	43	45	+ 4.7%
Cumulative Days on Market Until Sale	55	68	+ 23.6%	50	55	+ 10.0%
Average List Price	\$365,129	\$374,573	+ 2.6%	\$354,560	\$371,660	+ 4.8%
Inventory of Homes for Sale	331	330	- 0.3%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

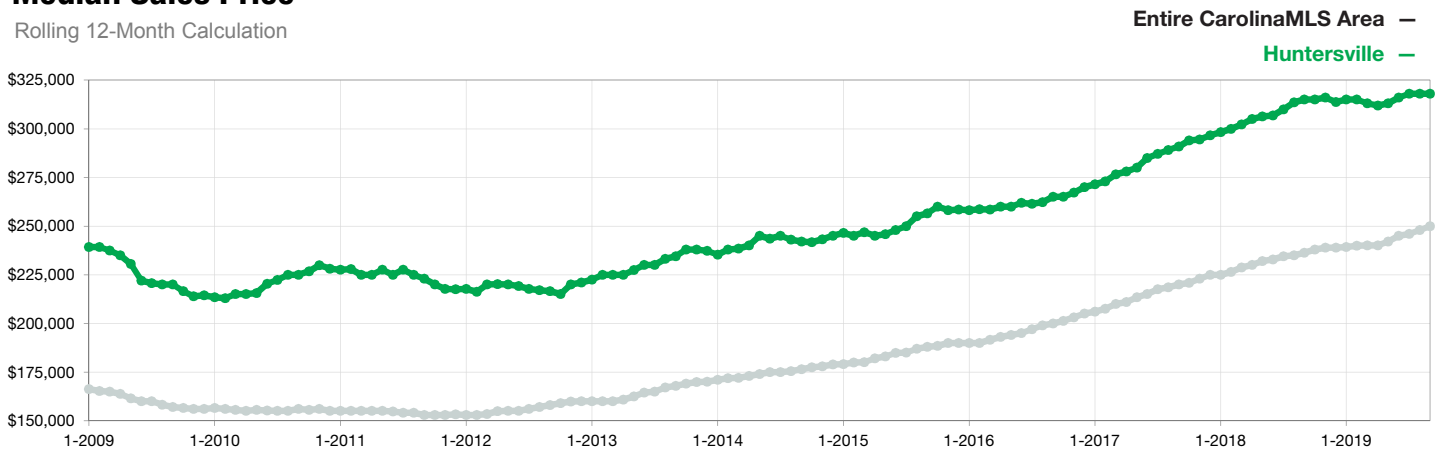
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### September



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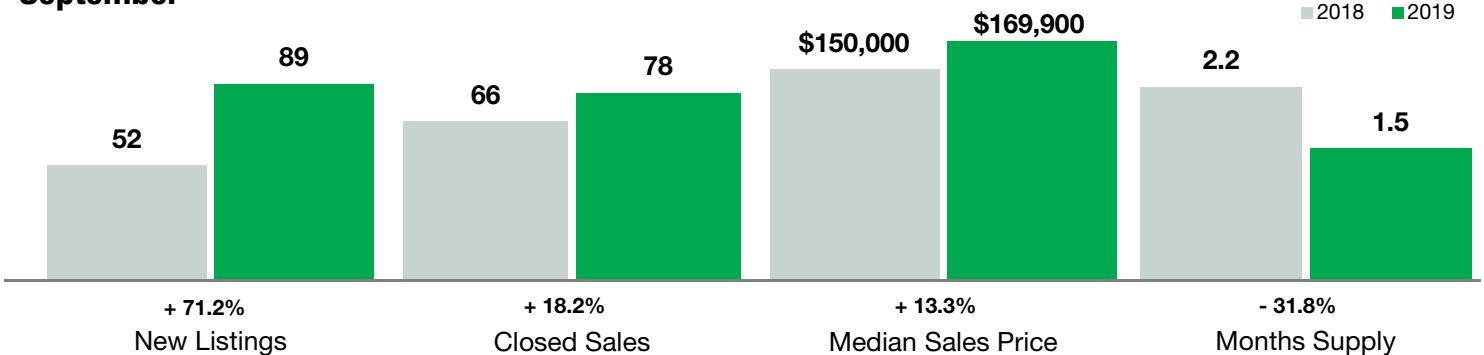
## Kannapolis

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	52	89	+ 71.2%	756	764	+ 1.1%
Pending Sales	46	80	+ 73.9%	645	690	+ 7.0%
Closed Sales	66	78	+ 18.2%	633	637	+ 0.6%
Median Sales Price*	\$150,000	\$169,900	+ 13.3%	\$151,200	\$160,000	+ 5.8%
Average Sales Price*	\$165,105	\$202,076	+ 22.4%	\$163,944	\$175,972	+ 7.3%
Percent of Original List Price Received*	93.8%	96.7%	+ 3.1%	95.9%	96.5%	+ 0.6%
List to Close	85	74	- 12.9%	79	78	- 1.3%
Days on Market Until Sale	41	32	- 22.0%	35	36	+ 2.9%
Cumulative Days on Market Until Sale	42	47	+ 11.9%	42	44	+ 4.8%
Average List Price	\$171,540	\$193,316	+ 12.7%	\$176,195	\$184,769	+ 4.9%
Inventory of Homes for Sale	147	106	- 27.9%	--	--	--
Months Supply of Inventory	2.2	1.5	- 31.8%	--	--	--

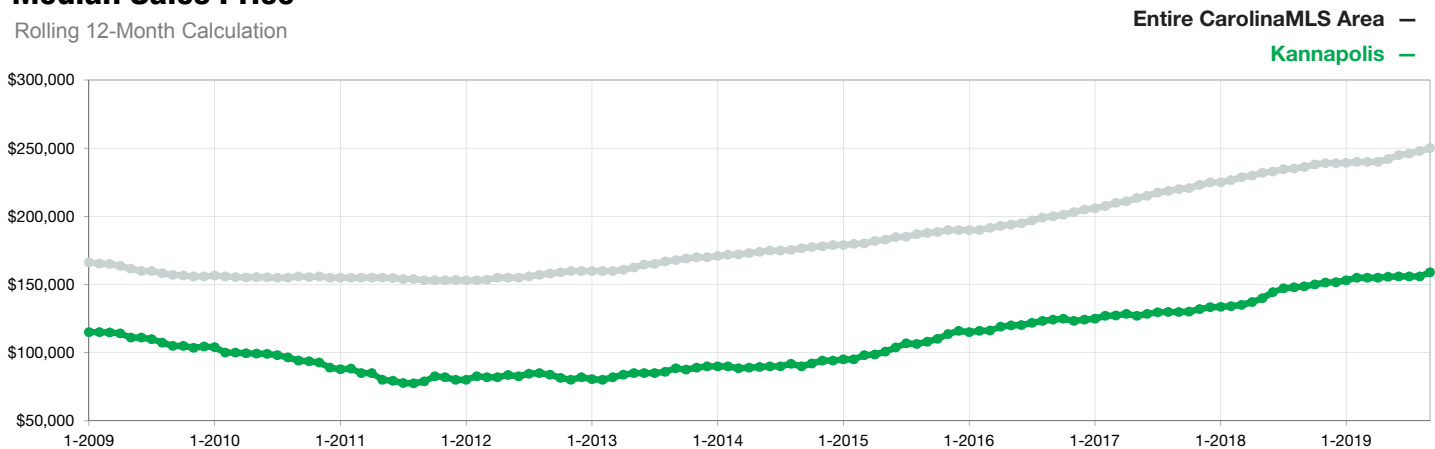
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### September



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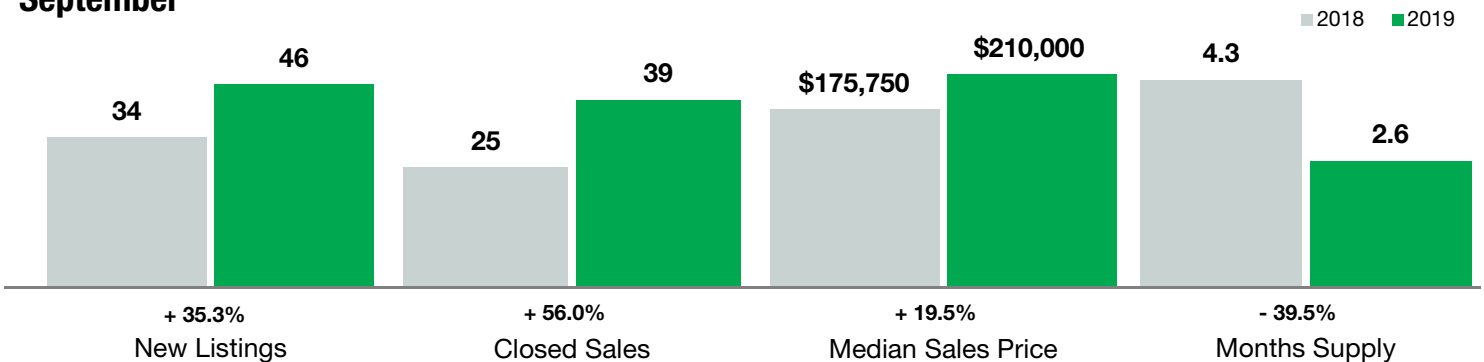
## Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	34	46	+ 35.3%	425	386	- 9.2%
Pending Sales	26	40	+ 53.8%	320	313	- 2.2%
Closed Sales	25	39	+ 56.0%	319	287	- 10.0%
Median Sales Price*	\$175,750	\$210,000	+ 19.5%	\$167,000	\$180,000	+ 7.8%
Average Sales Price*	\$193,408	\$229,697	+ 18.8%	\$191,226	\$198,164	+ 3.6%
Percent of Original List Price Received*	96.1%	95.7%	- 0.4%	95.1%	96.1%	+ 1.1%
List to Close	79	90	+ 13.9%	116	96	- 17.2%
Days on Market Until Sale	29	46	+ 58.6%	58	50	- 13.8%
Cumulative Days on Market Until Sale	39	47	+ 20.5%	65	58	- 10.8%
Average List Price	\$185,834	\$216,060	+ 16.3%	\$214,330	\$225,836	+ 5.4%
Inventory of Homes for Sale	146	87	- 40.4%	--	--	--
Months Supply of Inventory	4.3	2.6	- 39.5%	--	--	--

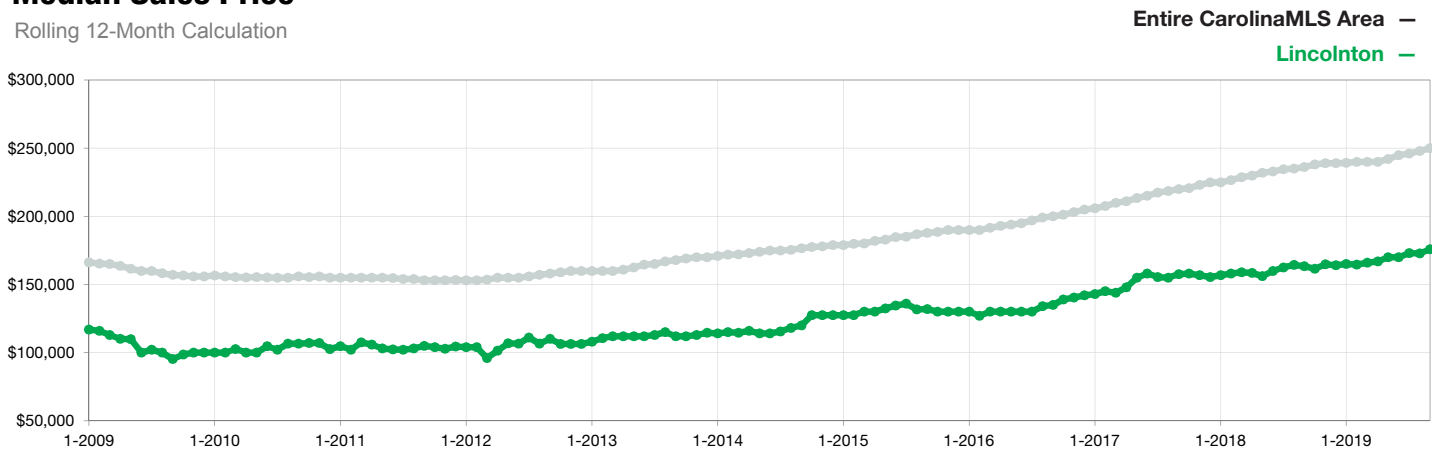
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### September



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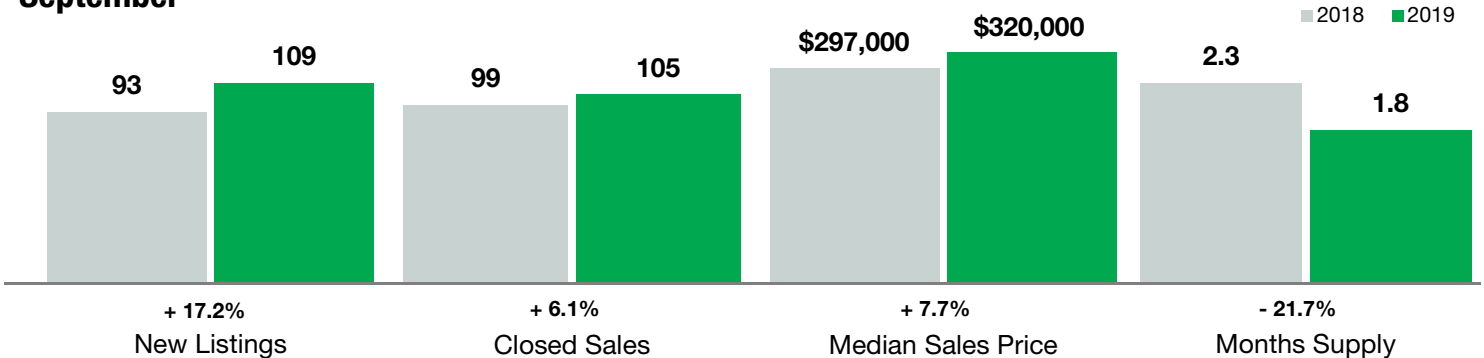
## Matthews

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	93	109	+ 17.2%	1,132	1,217	+ 7.5%
Pending Sales	66	105	+ 59.1%	912	996	+ 9.2%
Closed Sales	99	105	+ 6.1%	896	926	+ 3.3%
Median Sales Price*	\$297,000	\$320,000	+ 7.7%	\$295,000	\$317,000	+ 7.5%
Average Sales Price*	\$334,045	\$335,047	+ 0.3%	\$328,179	\$360,889	+ 10.0%
Percent of Original List Price Received*	96.5%	97.3%	+ 0.8%	97.7%	97.5%	- 0.2%
List to Close	96	82	- 14.6%	77	78	+ 1.3%
Days on Market Until Sale	47	38	- 19.1%	33	33	0.0%
Cumulative Days on Market Until Sale	49	45	- 8.2%	42	40	- 4.8%
Average List Price	\$352,809	\$358,735	+ 1.7%	\$349,375	\$379,974	+ 8.8%
Inventory of Homes for Sale	221	176	- 20.4%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

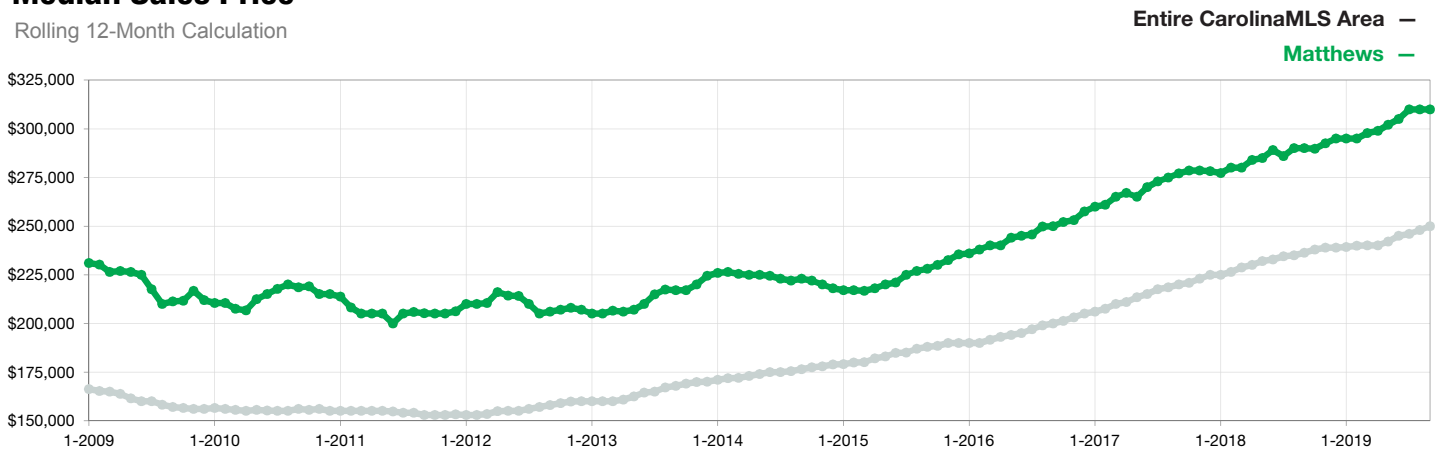
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### September



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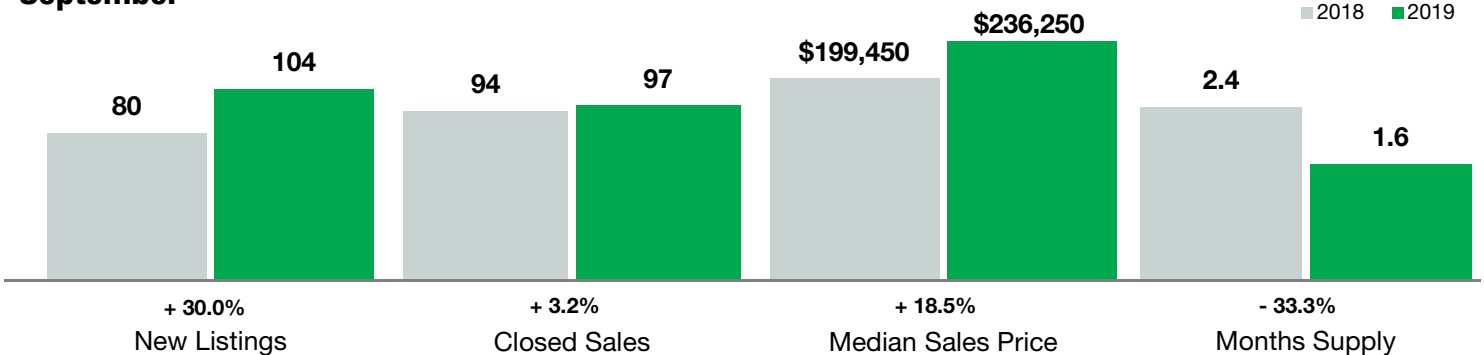
## Monroe

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	80	104	+ 30.0%	991	1,149	+ 15.9%
Pending Sales	75	114	+ 52.0%	819	1,007	+ 23.0%
Closed Sales	94	97	+ 3.2%	791	886	+ 12.0%
Median Sales Price*	\$199,450	\$236,250	+ 18.5%	\$204,000	\$224,000	+ 9.8%
Average Sales Price*	\$216,105	\$250,858	+ 16.1%	\$223,367	\$238,260	+ 6.7%
Percent of Original List Price Received*	96.5%	95.8%	- 0.7%	97.0%	96.9%	- 0.1%
List to Close	76	84	+ 10.5%	78	81	+ 3.8%
Days on Market Until Sale	27	33	+ 22.2%	33	36	+ 9.1%
Cumulative Days on Market Until Sale	32	37	+ 15.6%	40	42	+ 5.0%
Average List Price	\$229,760	\$271,019	+ 18.0%	\$238,792	\$257,681	+ 7.9%
Inventory of Homes for Sale	203	162	- 20.2%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--

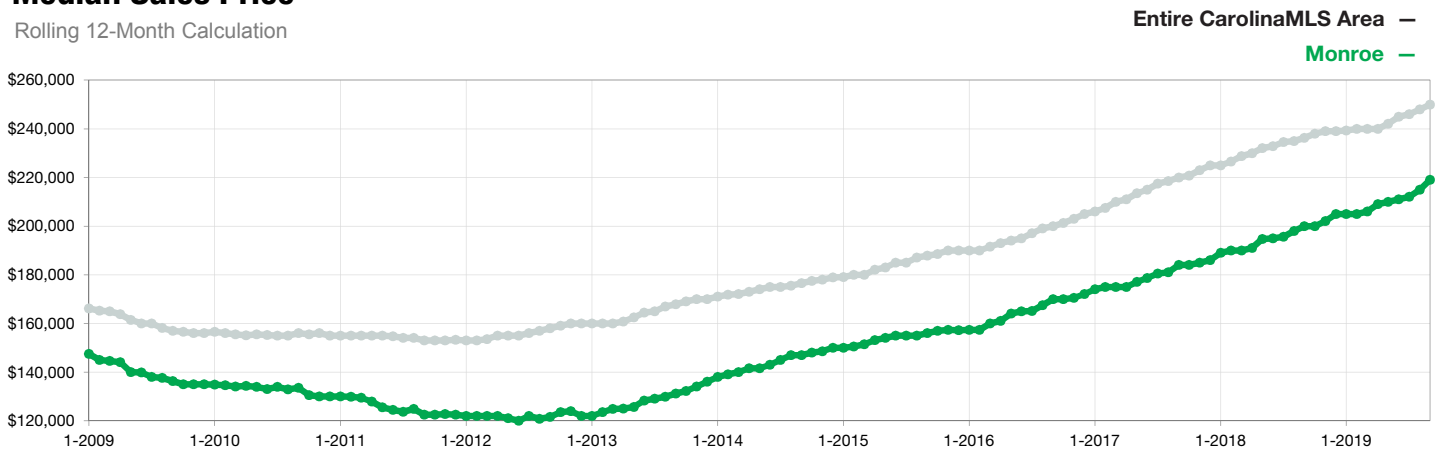
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### September



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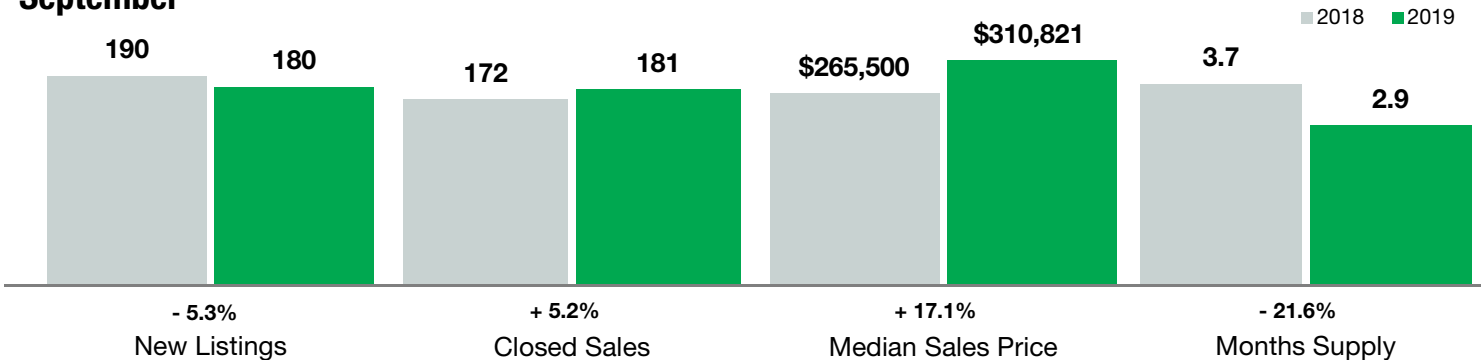
## Mooresville

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	190	180	- 5.3%	2,174	2,182	+ 0.4%
Pending Sales	133	193	+ 45.1%	1,614	1,803	+ 11.7%
Closed Sales	172	181	+ 5.2%	1,551	1,661	+ 7.1%
Median Sales Price*	\$265,500	\$310,821	+ 17.1%	\$299,000	\$300,000	+ 0.3%
Average Sales Price*	\$361,836	\$394,058	+ 8.9%	\$391,069	\$384,839	- 1.6%
Percent of Original List Price Received*	95.6%	96.2%	+ 0.6%	96.2%	96.1%	- 0.1%
List to Close	107	107	0.0%	114	113	- 0.9%
Days on Market Until Sale	55	58	+ 5.5%	64	63	- 1.6%
Cumulative Days on Market Until Sale	75	71	- 5.3%	78	80	+ 2.6%
Average List Price	\$421,154	\$437,285	+ 3.8%	\$428,421	\$438,120	+ 2.3%
Inventory of Homes for Sale	637	540	- 15.2%	--	--	--
Months Supply of Inventory	3.7	2.9	- 21.6%	--	--	--

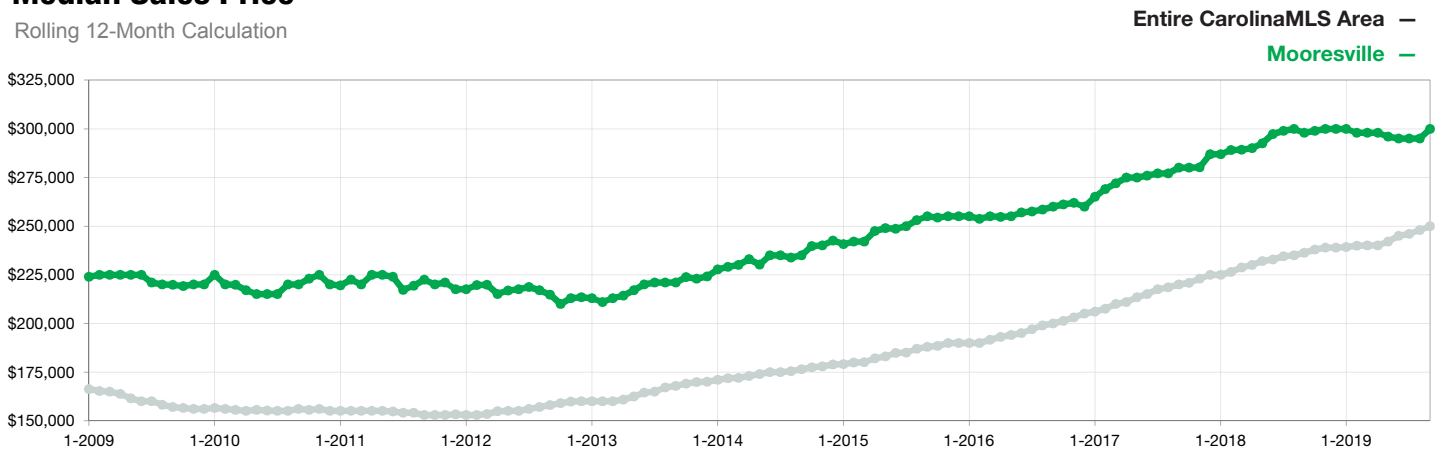
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### September



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for September 2019

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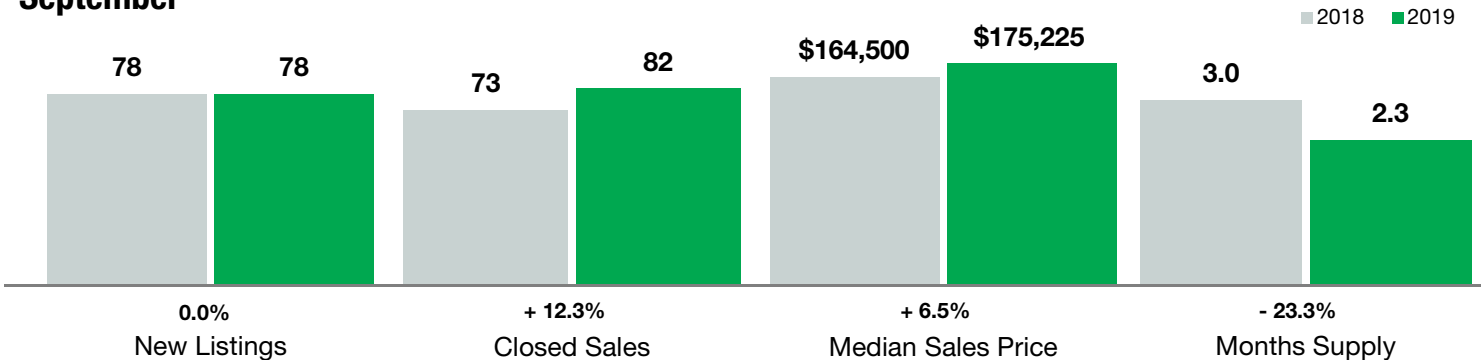
## Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	78	78	0.0%	850	901	+ 6.0%
Pending Sales	67	78	+ 16.4%	732	772	+ 5.5%
Closed Sales	73	82	+ 12.3%	704	710	+ 0.9%
Median Sales Price*	\$164,500	\$175,225	+ 6.5%	\$149,900	\$160,000	+ 6.7%
Average Sales Price*	\$170,922	\$199,659	+ 16.8%	\$161,336	\$175,428	+ 8.7%
Percent of Original List Price Received*	93.3%	95.2%	+ 2.0%	94.9%	95.2%	+ 0.3%
List to Close	97	99	+ 2.1%	111	100	- 9.9%
Days on Market Until Sale	46	51	+ 10.9%	63	51	- 19.0%
Cumulative Days on Market Until Sale	57	61	+ 7.0%	73	58	- 20.5%
Average List Price	\$185,082	\$188,059	+ 1.6%	\$185,217	\$197,500	+ 6.6%
Inventory of Homes for Sale	224	185	- 17.4%	--	--	--
Months Supply of Inventory	3.0	2.3	- 23.3%	--	--	--

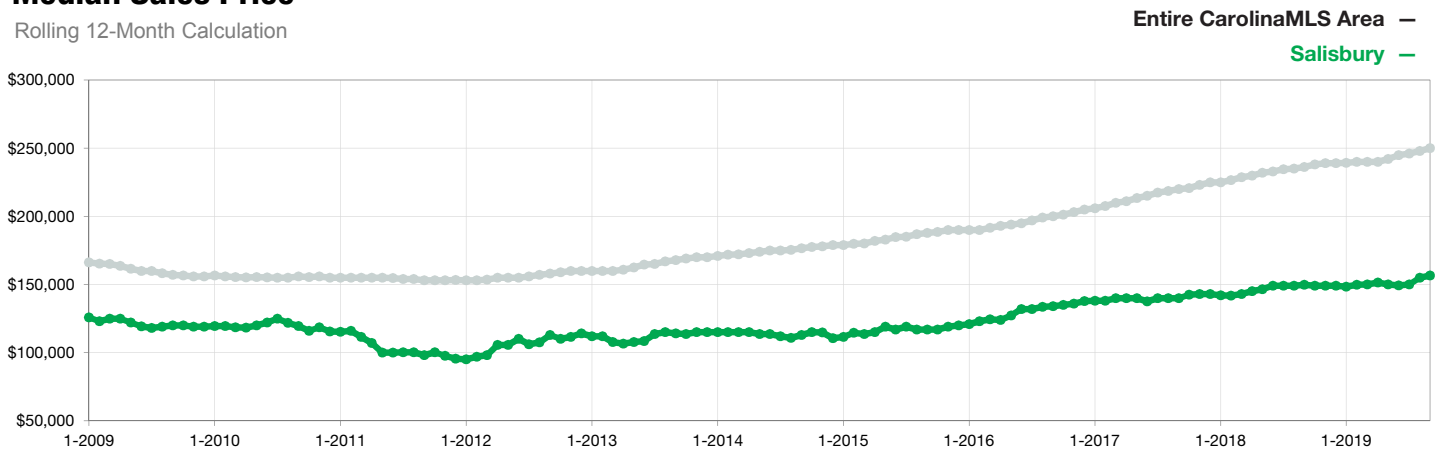
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### September



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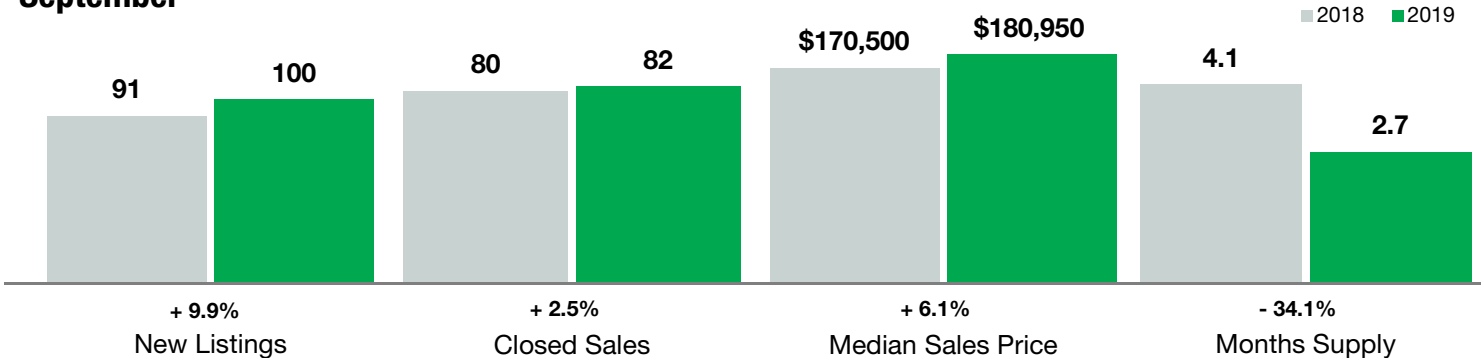
## Statesville

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	91	100	+ 9.9%	956	907	- 5.1%
Pending Sales	69	81	+ 17.4%	718	800	+ 11.4%
Closed Sales	80	82	+ 2.5%	679	757	+ 11.5%
Median Sales Price*	\$170,500	\$180,950	+ 6.1%	\$168,000	\$179,000	+ 6.5%
Average Sales Price*	\$196,073	\$179,883	- 8.3%	\$182,627	\$195,244	+ 6.9%
Percent of Original List Price Received*	94.1%	95.6%	+ 1.6%	95.4%	94.7%	- 0.7%
List to Close	101	98	- 3.0%	110	110	0.0%
Days on Market Until Sale	54	46	- 14.8%	61	57	- 6.6%
Cumulative Days on Market Until Sale	76	57	- 25.0%	74	67	- 9.5%
Average List Price	\$211,503	\$219,538	+ 3.8%	\$212,578	\$229,035	+ 7.7%
Inventory of Homes for Sale	309	225	- 27.2%	--	--	--
Months Supply of Inventory	4.1	2.7	- 34.1%	--	--	--

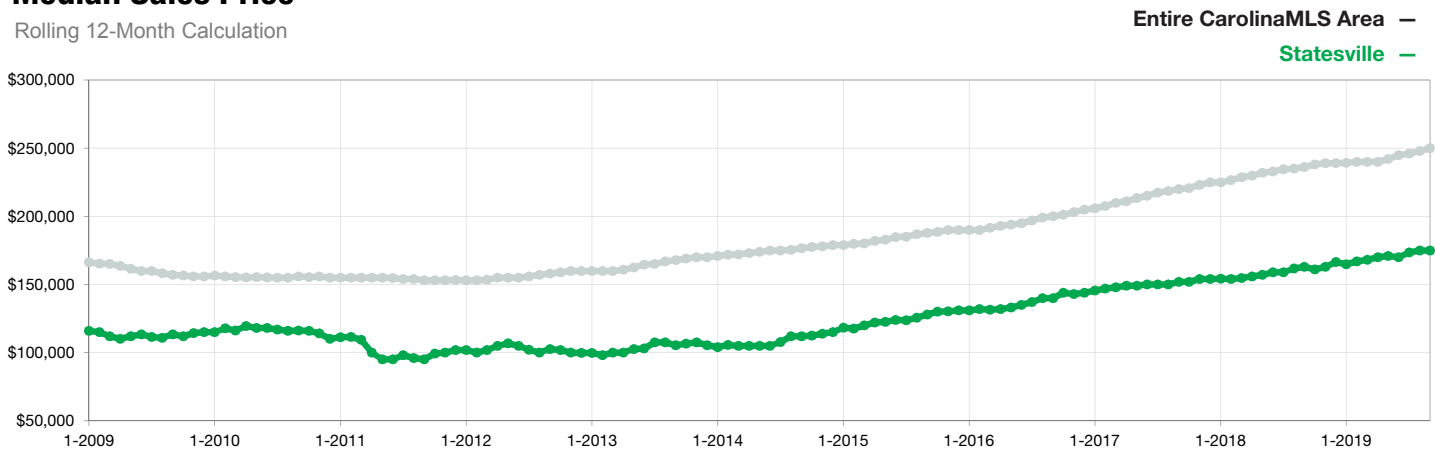
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### September



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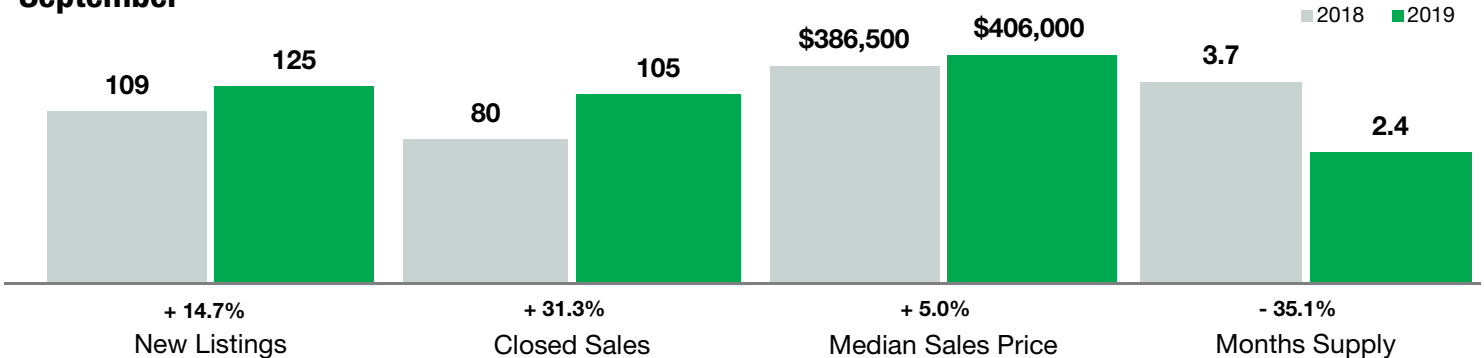
## Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	109	125	+ 14.7%	1,402	1,332	- 5.0%
Pending Sales	84	96	+ 14.3%	1,050	1,119	+ 6.6%
Closed Sales	80	105	+ 31.3%	1,006	1,055	+ 4.9%
Median Sales Price*	\$386,500	\$406,000	+ 5.0%	\$398,000	\$387,500	- 2.6%
Average Sales Price*	\$423,537	\$443,434	+ 4.7%	\$455,079	\$453,553	- 0.3%
Percent of Original List Price Received*	96.4%	97.2%	+ 0.8%	96.9%	96.8%	- 0.1%
List to Close	121	82	- 32.2%	108	105	- 2.8%
Days on Market Until Sale	60	36	- 40.0%	54	55	+ 1.9%
Cumulative Days on Market Until Sale	82	42	- 48.8%	70	66	- 5.7%
Average List Price	\$438,959	\$463,110	+ 5.5%	\$511,488	\$504,871	- 1.3%
Inventory of Homes for Sale	395	264	- 33.2%	--	--	--
Months Supply of Inventory	3.7	2.4	- 35.1%	--	--	--

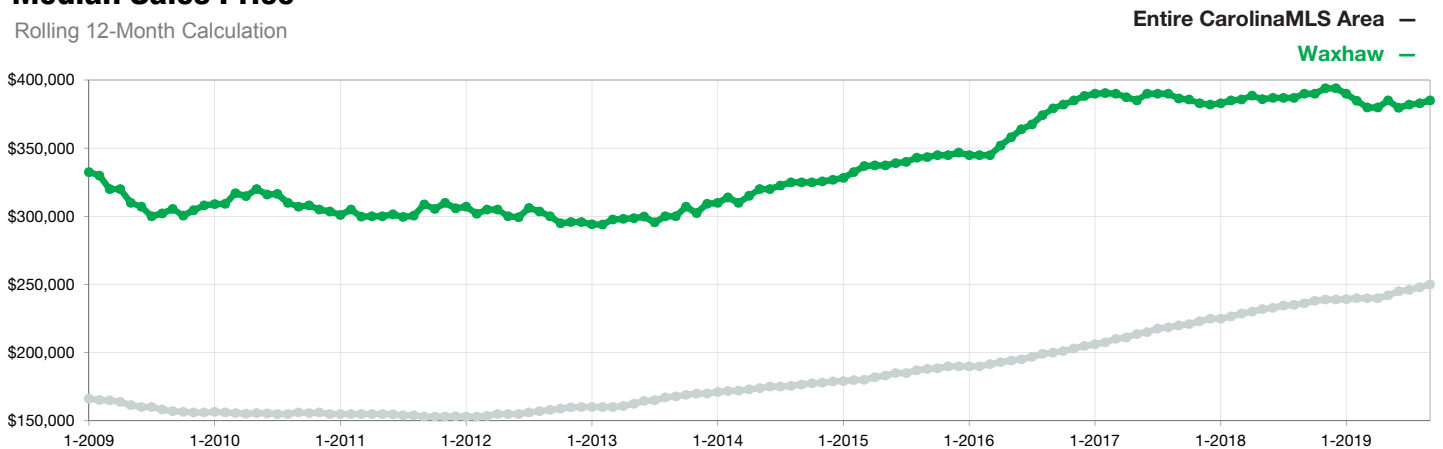
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### September



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# Local Market Update for September 2019

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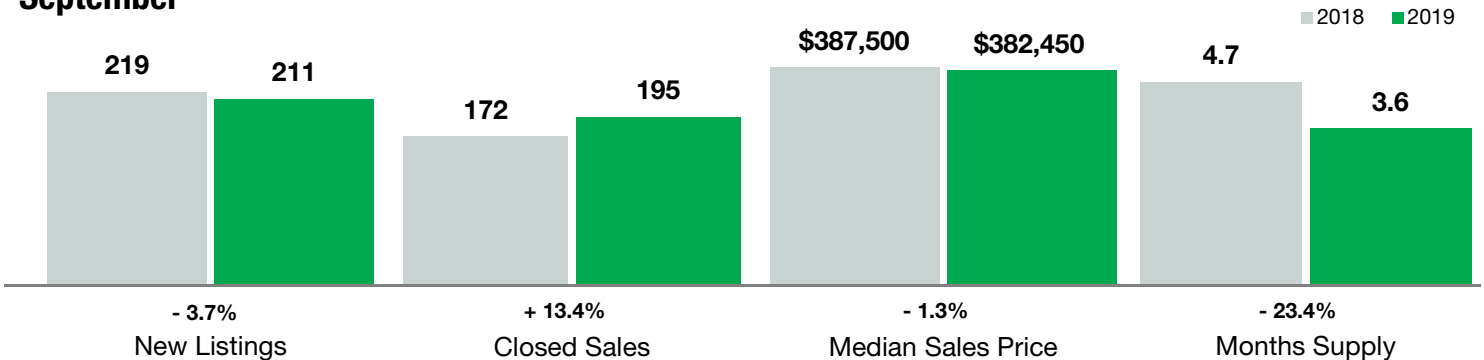
## Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	219	211	- 3.7%	2,720	2,616	- 3.8%
Pending Sales	141	249	+ 76.6%	1,895	2,043	+ 7.8%
Closed Sales	172	195	+ 13.4%	1,820	1,852	+ 1.8%
Median Sales Price*	\$387,500	\$382,450	- 1.3%	\$385,000	\$380,253	- 1.2%
Average Sales Price*	\$525,668	\$472,444	- 10.1%	\$503,030	\$497,218	- 1.2%
Percent of Original List Price Received*	95.3%	95.5%	+ 0.2%	95.9%	95.4%	- 0.5%
List to Close	124	117	- 5.6%	126	122	- 3.2%
Days on Market Until Sale	68	62	- 8.8%	74	69	- 6.8%
Cumulative Days on Market Until Sale	87	81	- 6.9%	92	94	+ 2.2%
Average List Price	\$513,918	\$574,098	+ 11.7%	\$562,101	\$576,141	+ 2.5%
Inventory of Homes for Sale	923	741	- 19.7%	--	--	--
Months Supply of Inventory	4.7	3.6	- 23.4%	--	--	--

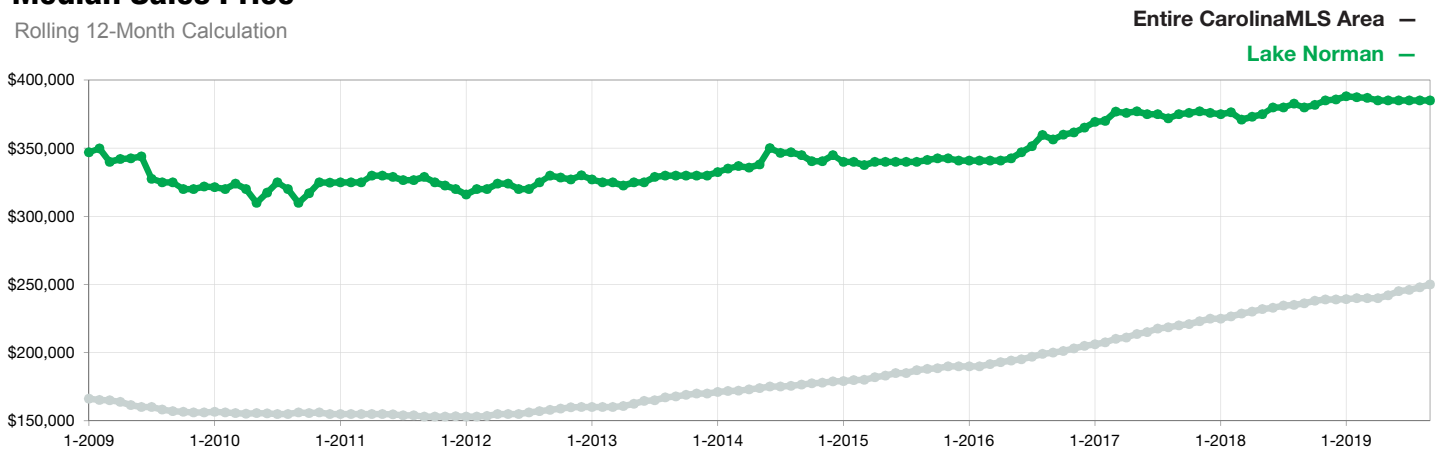
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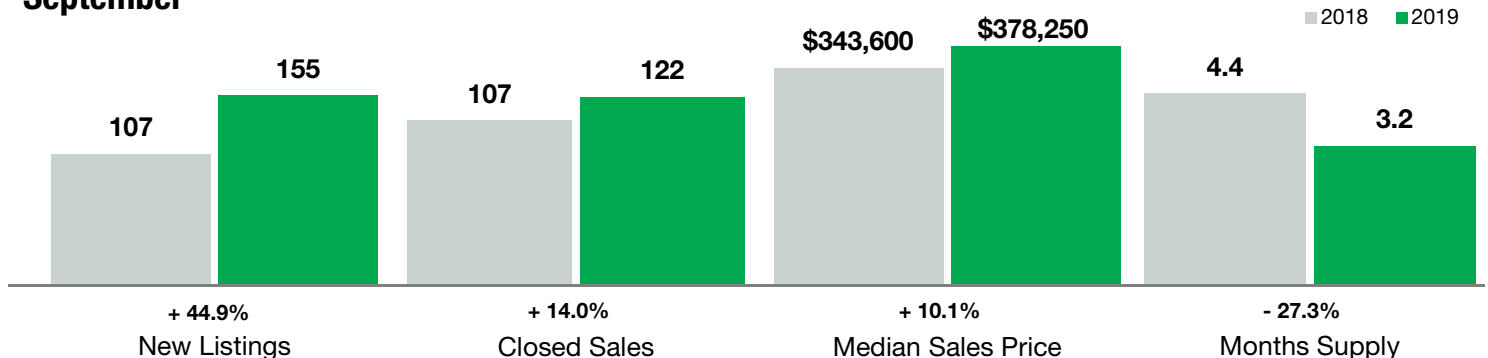
## Lake Wylie

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	107	155	+ 44.9%	1,356	1,528	+ 12.7%
Pending Sales	65	128	+ 96.9%	972	1,233	+ 26.9%
Closed Sales	107	122	+ 14.0%	978	1,103	+ 12.8%
Median Sales Price*	\$343,600	\$378,250	+ 10.1%	\$350,000	\$348,723	- 0.4%
Average Sales Price*	\$396,485	\$423,236	+ 6.7%	\$395,780	\$398,651	+ 0.7%
Percent of Original List Price Received*	96.9%	96.5%	- 0.4%	97.1%	96.5%	- 0.6%
List to Close	120	108	- 10.0%	122	116	- 4.9%
Days on Market Until Sale	55	53	- 3.6%	64	62	- 3.1%
Cumulative Days on Market Until Sale	59	70	+ 18.6%	76	75	- 1.3%
Average List Price	\$494,574	\$447,319	- 9.6%	\$457,705	\$437,619	- 4.4%
Inventory of Homes for Sale	447	390	- 12.8%	--	--	--
Months Supply of Inventory	4.4	3.2	- 27.3%	--	--	--

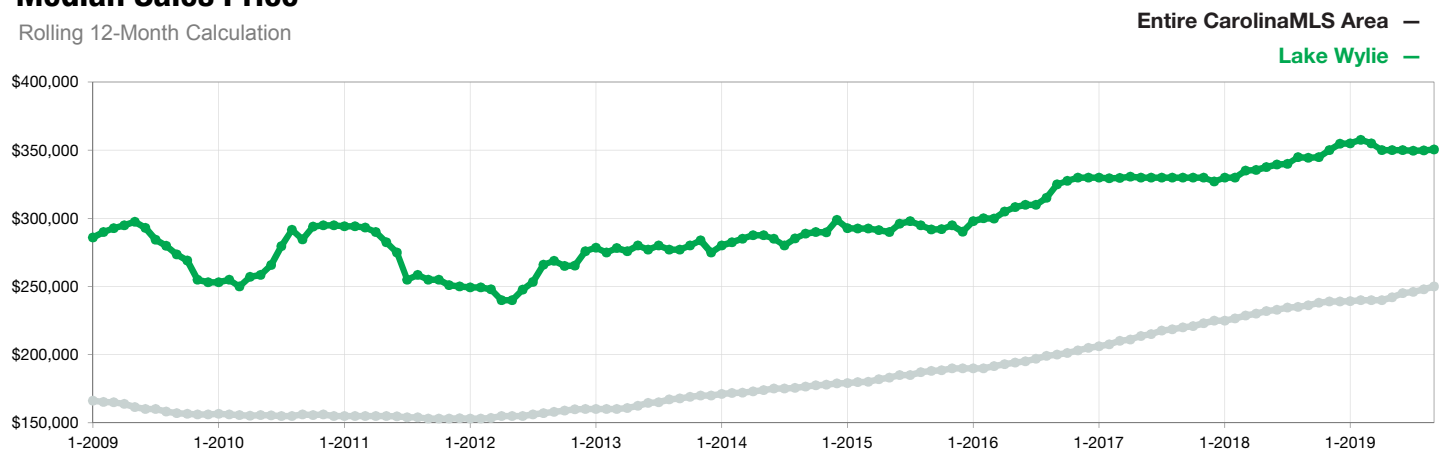
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### September



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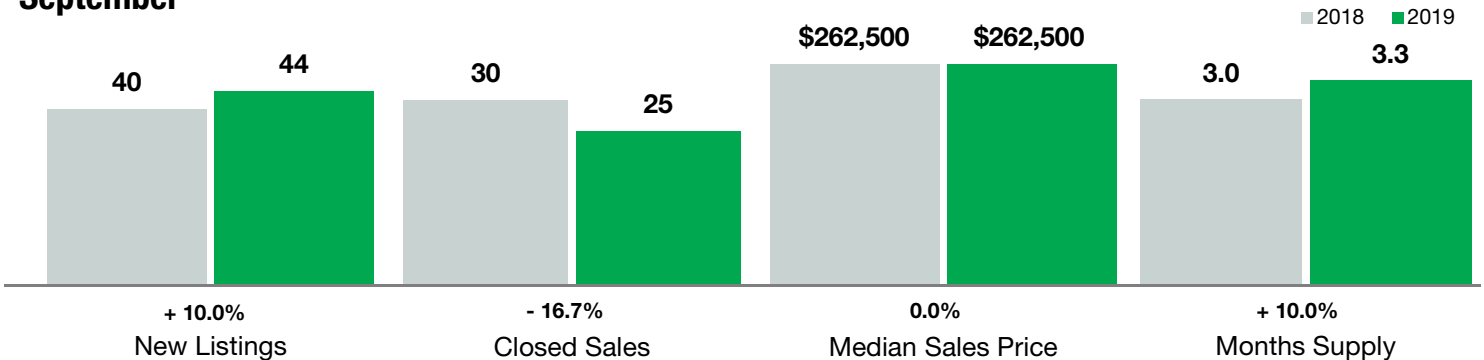
## Uptown Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	40	44	+ 10.0%	401	368	- 8.2%
Pending Sales	33	30	- 9.1%	306	285	- 6.9%
Closed Sales	30	25	- 16.7%	284	266	- 6.3%
Median Sales Price*	\$262,500	\$262,500	0.0%	\$276,500	\$295,000	+ 6.7%
Average Sales Price*	\$330,000	\$295,412	- 10.5%	\$323,074	\$355,885	+ 10.2%
Percent of Original List Price Received*	96.6%	94.5%	- 2.2%	96.6%	96.9%	+ 0.3%
List to Close	89	96	+ 7.9%	101	93	- 7.9%
Days on Market Until Sale	41	58	+ 41.5%	47	47	0.0%
Cumulative Days on Market Until Sale	65	58	- 10.8%	61	58	- 4.9%
Average List Price	\$336,604	\$440,282	+ 30.8%	\$346,832	\$396,980	+ 14.5%
Inventory of Homes for Sale	91	92	+ 1.1%	--	--	--
Months Supply of Inventory	3.0	3.3	+ 10.0%	--	--	--

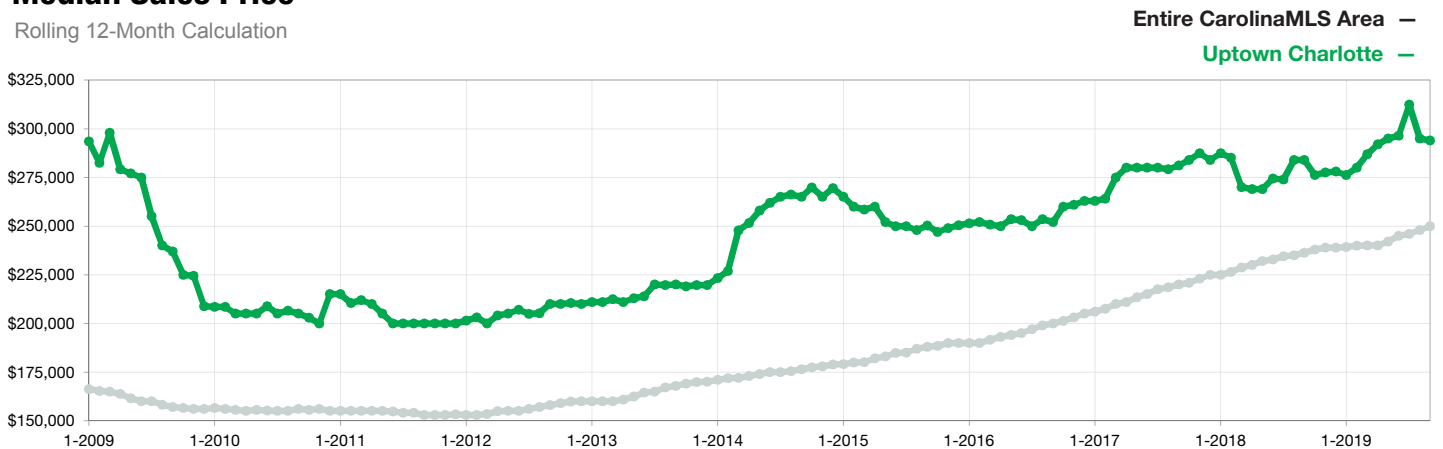
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### September



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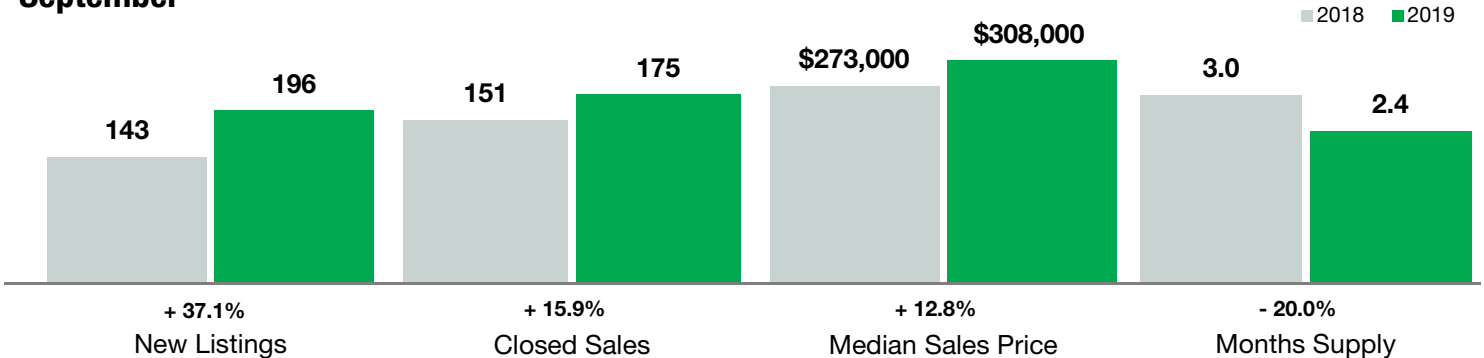
## Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	143	196	+ 37.1%	1,785	1,847	+ 3.5%
Pending Sales	121	177	+ 46.3%	1,473	1,584	+ 7.5%
Closed Sales	151	175	+ 15.9%	1,420	1,482	+ 4.4%
Median Sales Price*	\$273,000	\$308,000	+ 12.8%	\$275,000	\$295,000	+ 7.3%
Average Sales Price*	\$285,738	\$307,318	+ 7.6%	\$281,906	\$292,344	+ 3.7%
Percent of Original List Price Received*	96.8%	97.4%	+ 0.6%	97.1%	97.1%	0.0%
List to Close	105	103	- 1.9%	110	108	- 1.8%
Days on Market Until Sale	46	46	0.0%	56	50	- 10.7%
Cumulative Days on Market Until Sale	51	52	+ 2.0%	69	58	- 15.9%
Average List Price	\$292,899	\$332,183	+ 13.4%	\$307,047	\$318,729	+ 3.8%
Inventory of Homes for Sale	461	397	- 13.9%	--	--	--
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--

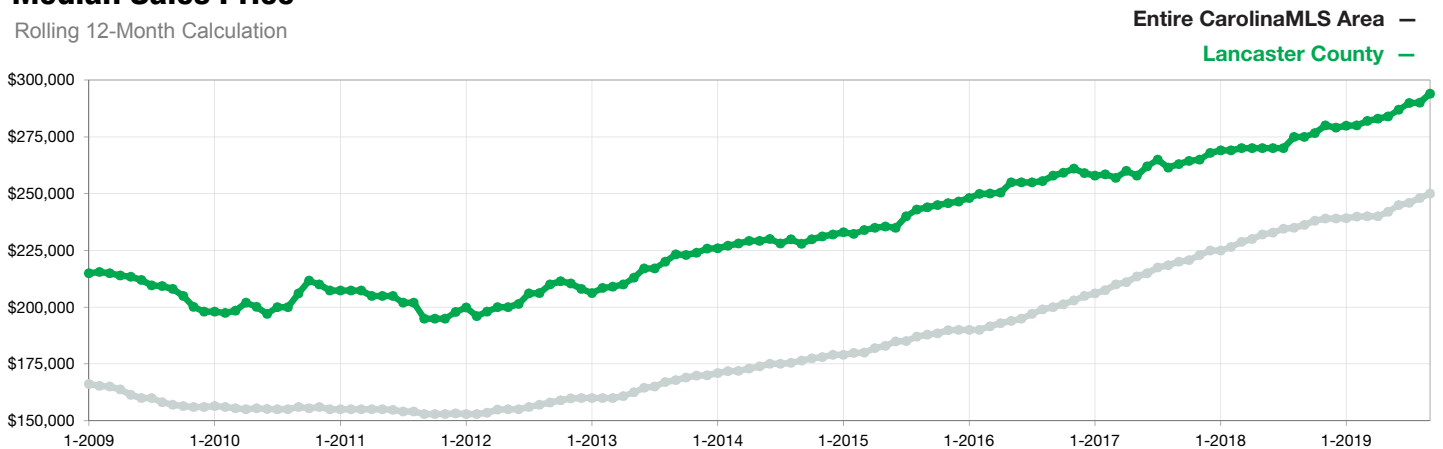
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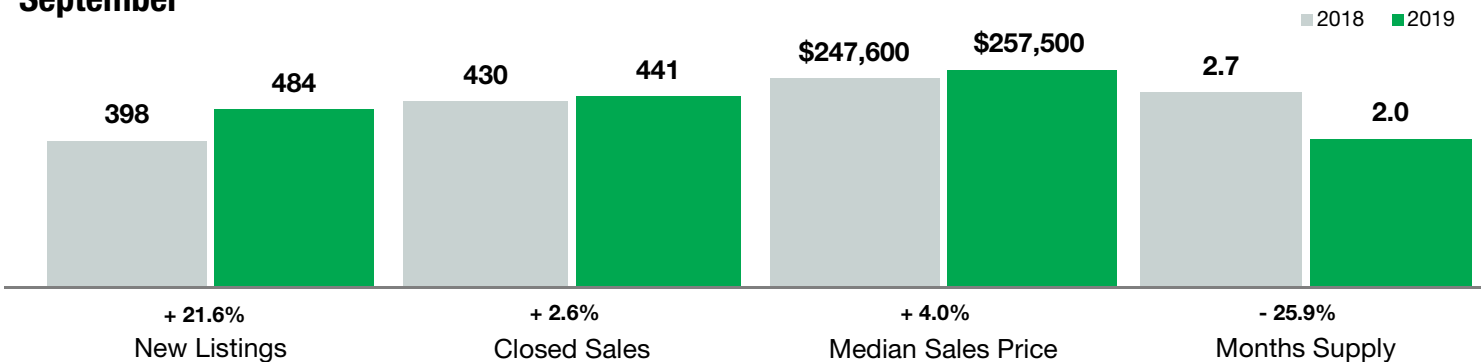
## York County

South Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	398	484	+ 21.6%	4,928	5,261	+ 6.8%
Pending Sales	312	451	+ 44.6%	3,919	4,490	+ 14.6%
Closed Sales	430	441	+ 2.6%	3,879	4,164	+ 7.3%
Median Sales Price*	\$247,600	\$257,500	+ 4.0%	\$255,000	\$265,000	+ 3.9%
Average Sales Price*	\$269,668	\$287,028	+ 6.4%	\$280,319	\$293,240	+ 4.6%
Percent of Original List Price Received*	97.1%	97.2%	+ 0.1%	97.4%	97.3%	- 0.1%
List to Close	83	84	+ 1.2%	88	91	+ 3.4%
Days on Market Until Sale	36	38	+ 5.6%	41	43	+ 4.9%
Cumulative Days on Market Until Sale	40	46	+ 15.0%	49	52	+ 6.1%
Average List Price	\$292,113	\$305,512	+ 4.6%	\$304,172	\$313,596	+ 3.1%
Inventory of Homes for Sale	1,088	934	- 14.2%	--	--	--
Months Supply of Inventory	2.7	2.0	- 25.9%	--	--	--

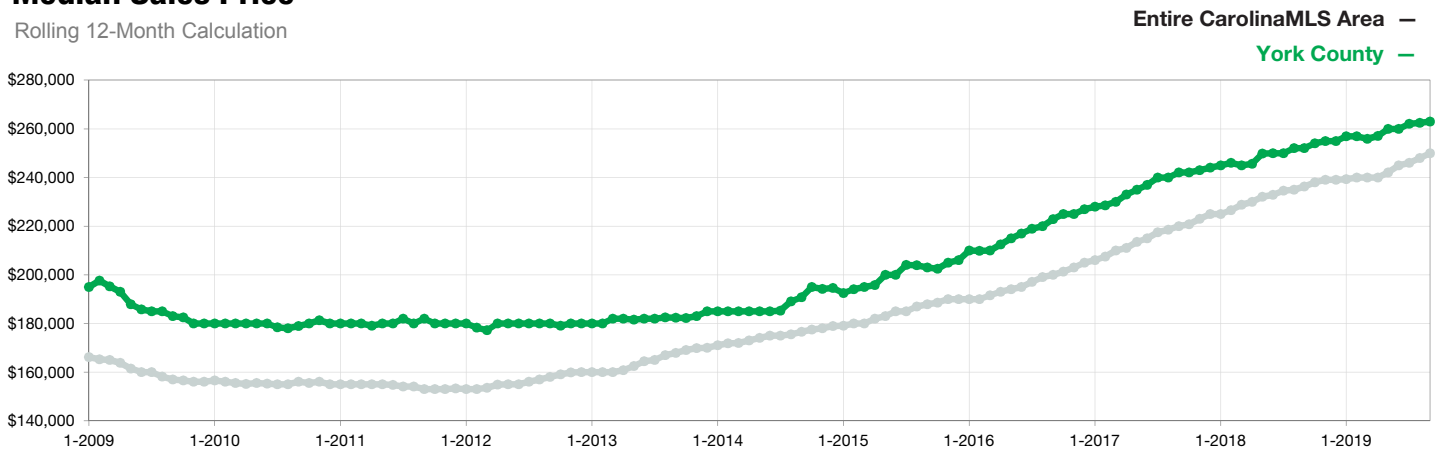
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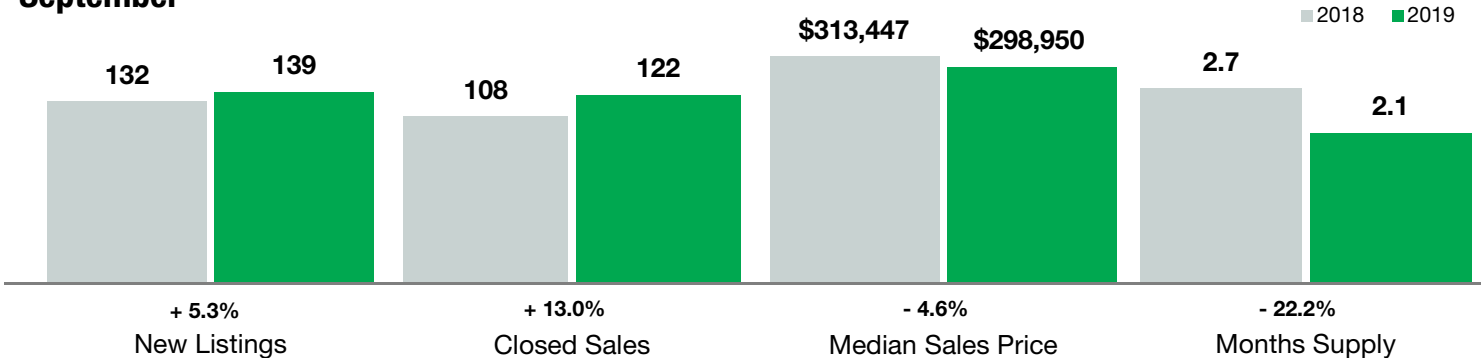
## Fort Mill

South Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	132	139	+ 5.3%	1,600	1,688	+ 5.5%
Pending Sales	108	94	- 13.0%	1,273	1,417	+ 11.3%
Closed Sales	108	122	+ 13.0%	1,245	1,353	+ 8.7%
Median Sales Price*	\$313,447	\$298,950	- 4.6%	\$319,000	\$310,000	- 2.8%
Average Sales Price*	\$334,208	\$334,069	- 0.0%	\$340,580	\$348,659	+ 2.4%
Percent of Original List Price Received*	97.1%	97.5%	+ 0.4%	97.3%	97.7%	+ 0.4%
List to Close	90	95	+ 5.6%	97	98	+ 1.0%
Days on Market Until Sale	44	45	+ 2.3%	47	48	+ 2.1%
Cumulative Days on Market Until Sale	49	59	+ 20.4%	57	59	+ 3.5%
Average List Price	\$346,058	\$372,070	+ 7.5%	\$362,255	\$369,702	+ 2.1%
Inventory of Homes for Sale	352	300	- 14.8%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--

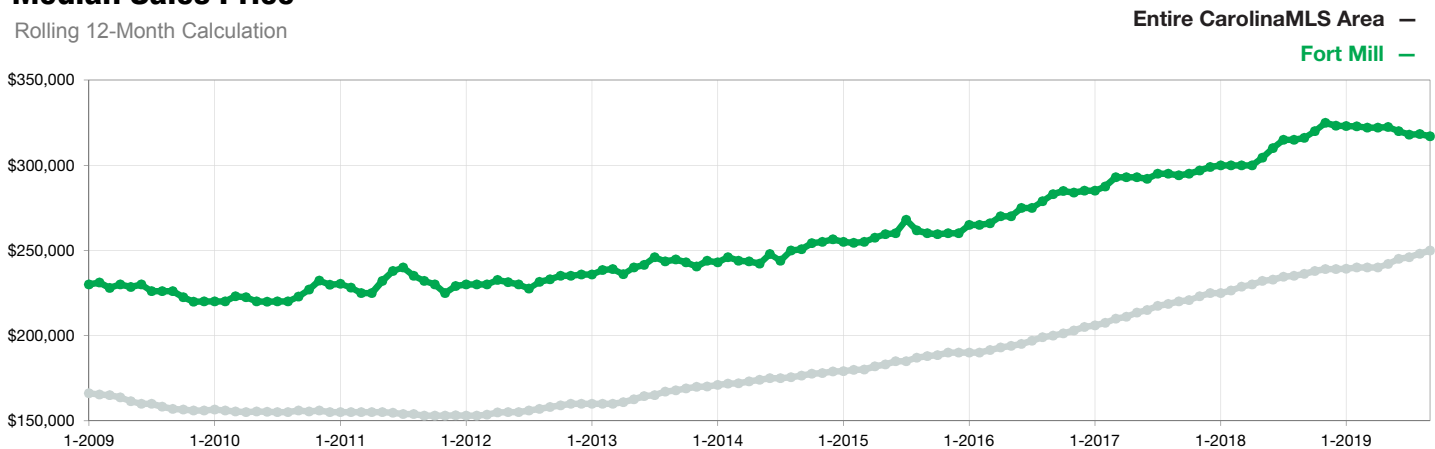
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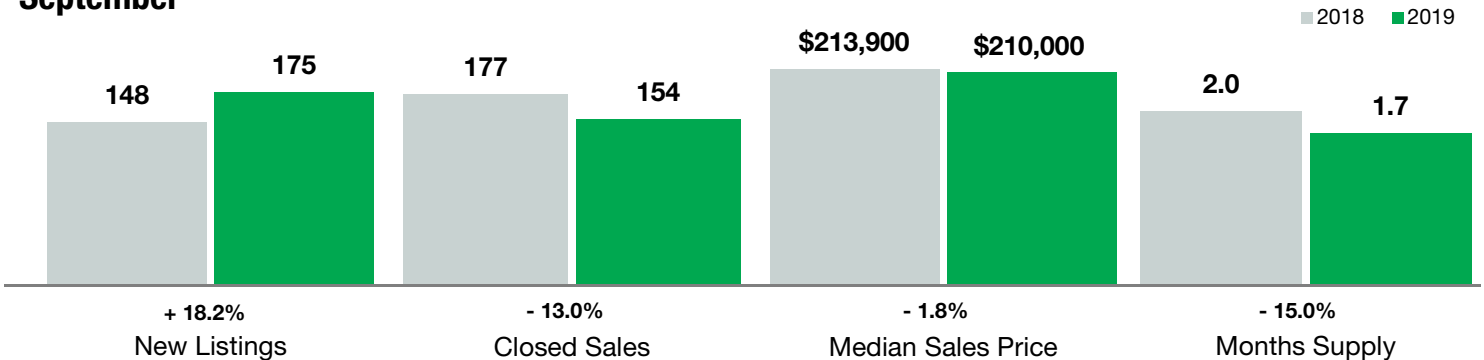
## Rock Hill

South Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	148	175	+ 18.2%	1,698	1,734	+ 2.1%
Pending Sales	116	183	+ 57.8%	1,419	1,521	+ 7.2%
Closed Sales	177	154	- 13.0%	1,409	1,379	- 2.1%
Median Sales Price*	\$213,900	\$210,000	- 1.8%	\$195,000	\$210,000	+ 7.7%
Average Sales Price*	\$222,104	\$228,680	+ 3.0%	\$212,053	\$220,766	+ 4.1%
Percent of Original List Price Received*	97.6%	98.0%	+ 0.4%	97.9%	97.4%	- 0.5%
List to Close	70	75	+ 7.1%	72	77	+ 6.9%
Days on Market Until Sale	26	33	+ 26.9%	27	32	+ 18.5%
Cumulative Days on Market Until Sale	29	35	+ 20.7%	32	37	+ 15.6%
Average List Price	\$229,011	\$227,291	- 0.8%	\$228,332	\$237,083	+ 3.8%
Inventory of Homes for Sale	301	272	- 9.6%	--	--	--
Months Supply of Inventory	2.0	1.7	- 15.0%	--	--	--

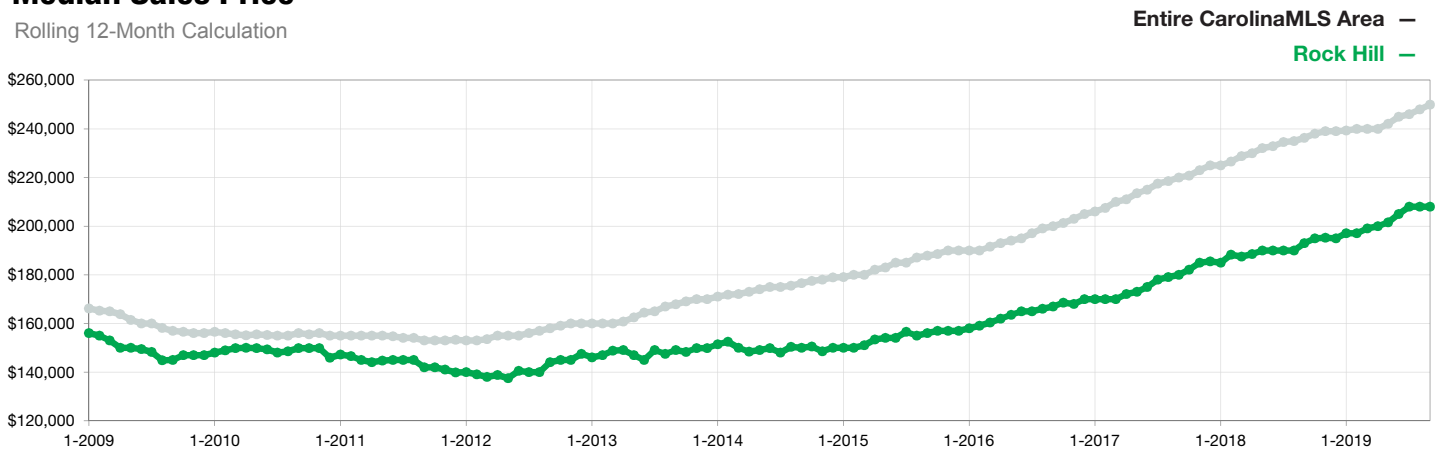
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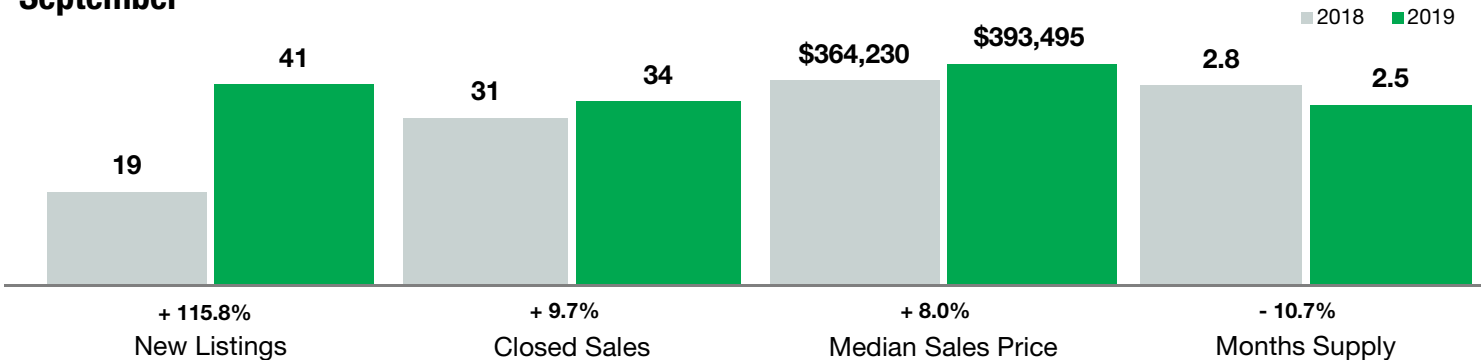
## Tega Cay

South Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	19	41	+ 115.8%	358	398	+ 11.2%
Pending Sales	18	37	+ 105.6%	272	323	+ 18.8%
Closed Sales	31	34	+ 9.7%	267	285	+ 6.7%
Median Sales Price*	\$364,230	\$393,495	+ 8.0%	\$340,977	\$360,000	+ 5.6%
Average Sales Price*	\$390,478	\$403,472	+ 3.3%	\$368,415	\$380,168	+ 3.2%
Percent of Original List Price Received*	94.7%	96.9%	+ 2.3%	96.4%	96.6%	+ 0.2%
List to Close	127	95	- 25.2%	104	103	- 1.0%
Days on Market Until Sale	68	46	- 32.4%	57	58	+ 1.8%
Cumulative Days on Market Until Sale	79	70	- 11.4%	70	73	+ 4.3%
Average List Price	\$380,116	\$369,502	- 2.8%	\$386,090	\$384,120	- 0.5%
Inventory of Homes for Sale	73	79	+ 8.2%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

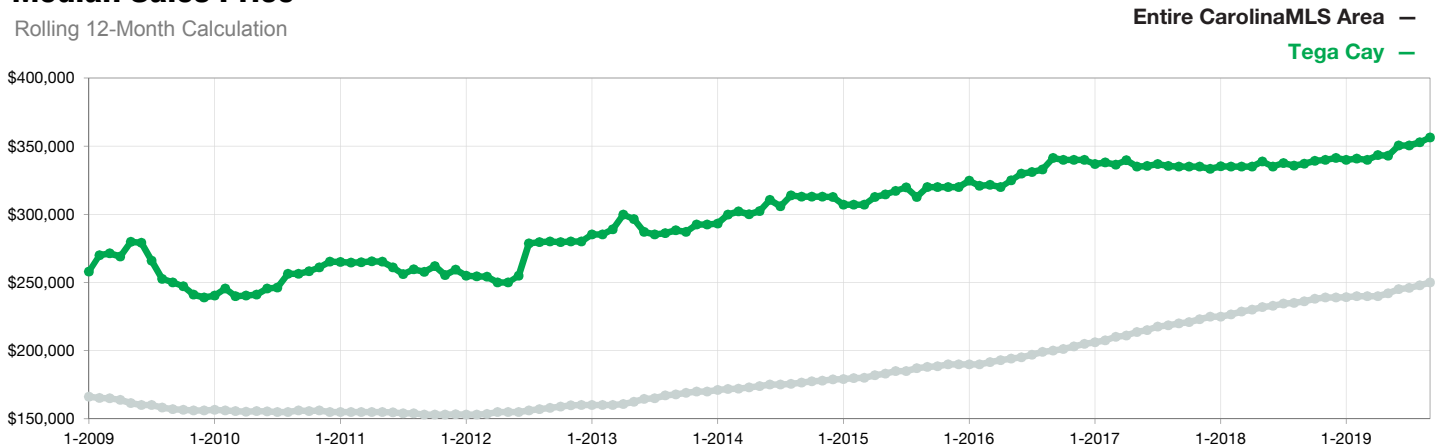
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for September 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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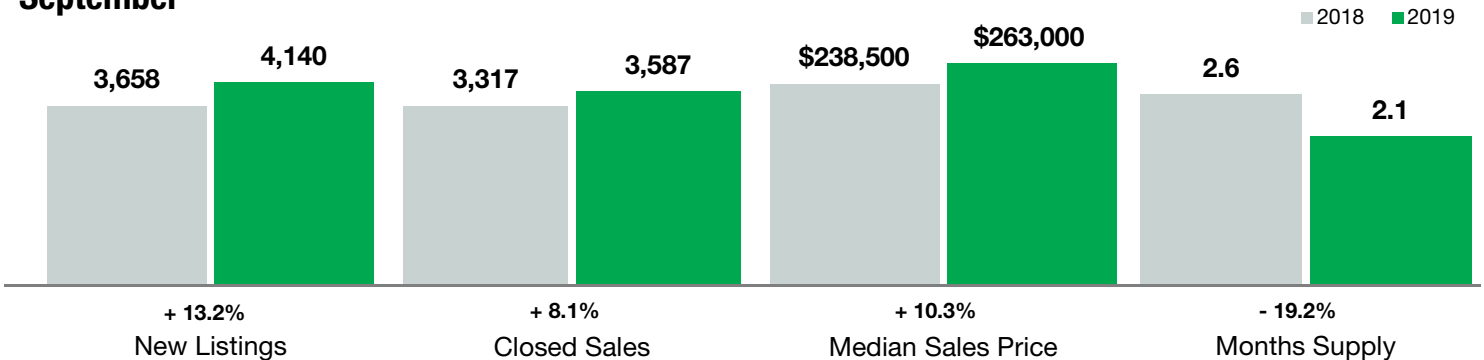
## Charlotte MSA

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	3,658	<b>4,140</b>	+ 13.2%	41,318	<b>42,151</b>	+ 2.0%
Pending Sales	2,818	<b>3,864</b>	+ 37.1%	32,889	<b>35,485</b>	+ 7.9%
Closed Sales	3,317	<b>3,587</b>	+ 8.1%	32,030	<b>32,886</b>	+ 2.7%
Median Sales Price*	\$238,500	<b>\$263,000</b>	+ 10.3%	\$245,000	<b>\$260,000</b>	+ 6.1%
Average Sales Price*	\$285,372	<b>\$304,368</b>	+ 6.7%	\$293,595	<b>\$308,893</b>	+ 5.2%
Percent of Original List Price Received*	97.0%	<b>97.0%</b>	0.0%	97.5%	<b>97.1%</b>	- 0.4%
List to Close	86	<b>88</b>	+ 2.3%	88	<b>91</b>	+ 3.4%
Days on Market Until Sale	35	<b>37</b>	+ 5.7%	38	<b>41</b>	+ 7.9%
Cumulative Days on Market Until Sale	40	<b>44</b>	+ 10.0%	46	<b>49</b>	+ 6.5%
Average List Price	\$323,131	<b>\$334,780</b>	+ 3.6%	\$327,161	<b>\$340,546</b>	+ 4.1%
Inventory of Homes for Sale	9,022	<b>7,443</b>	- 17.5%	--	--	--
Months Supply of Inventory	2.6	<b>2.1</b>	- 19.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation

