

Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

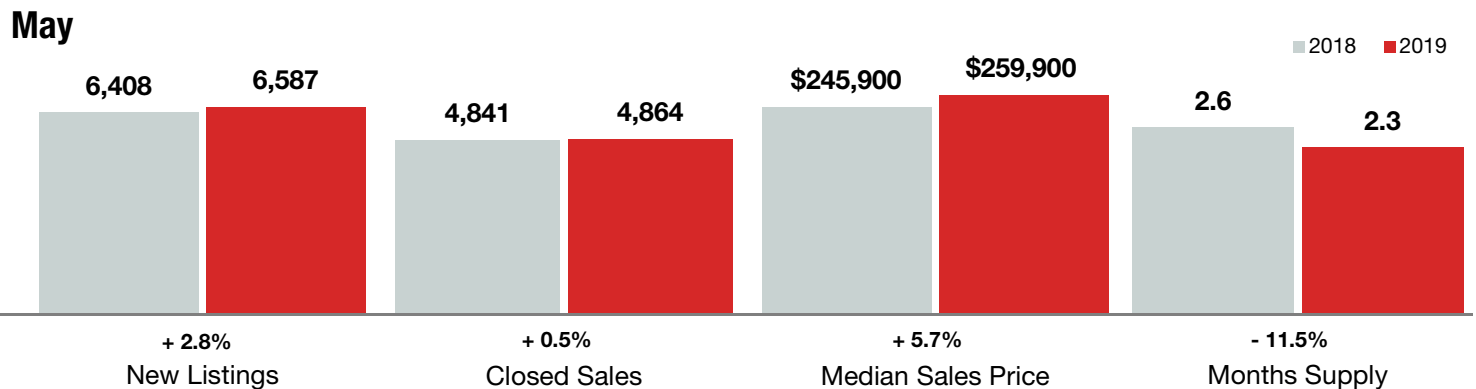


Charlotte Region

North Carolina

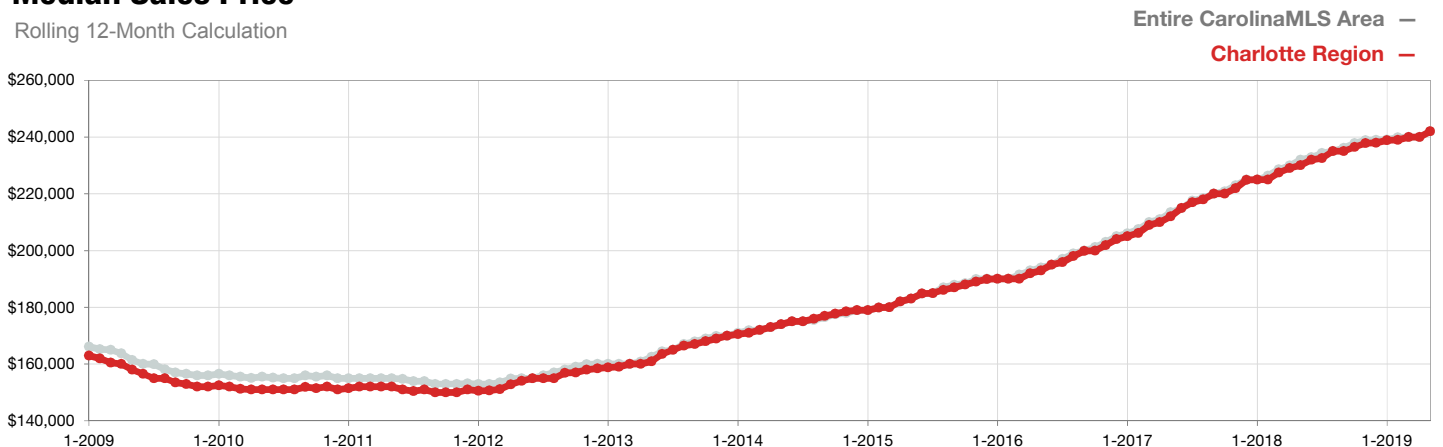
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	6,408	6,587	+ 2.8%	26,943	27,276	+ 1.2%
Pending Sales	4,797	5,627	+ 17.3%	21,618	23,107	+ 6.9%
Closed Sales	4,841	4,864	+ 0.5%	18,766	18,970	+ 1.1%
Median Sales Price*	\$245,900	\$259,900	+ 5.7%	\$235,000	\$245,500	+ 4.5%
Average Sales Price*	\$299,723	\$309,859	+ 3.4%	\$283,396	\$293,650	+ 3.6%
Percent of Original List Price Received*	97.5%	97.3%	- 0.2%	97.1%	96.6%	- 0.5%
List to Close	88	88	0.0%	98	98	0.0%
Days on Market Until Sale	39	41	+ 5.1%	47	48	+ 2.1%
Cumulative Days on Market Until Sale	46	51	+ 10.9%	56	58	+ 3.6%
Average List Price	\$334,640	\$343,468	+ 2.6%	\$330,899	\$346,156	+ 4.6%
Inventory of Homes for Sale	10,506	9,443	- 10.1%	--	--	--
Months Supply of Inventory	2.6	2.3	- 11.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

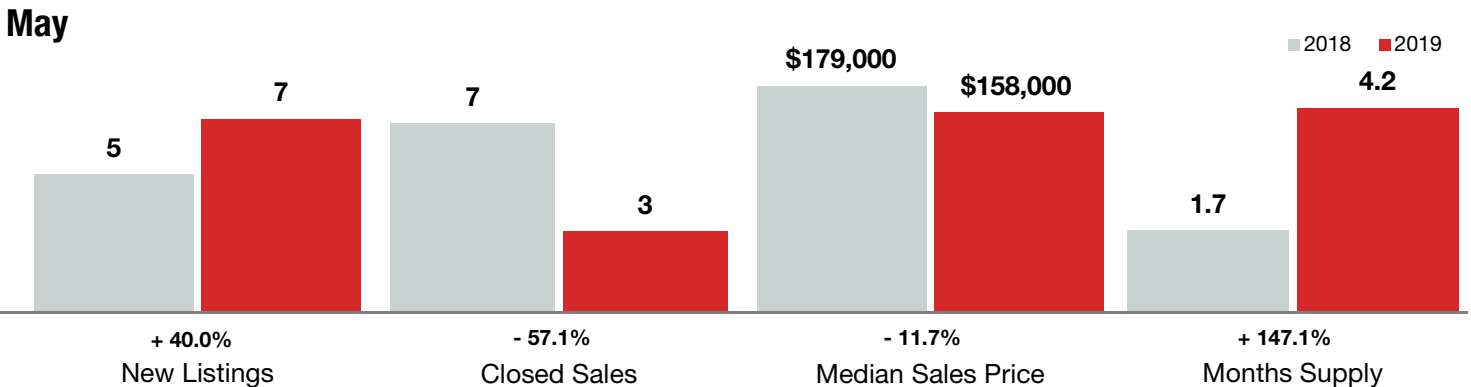


Alexander County

North Carolina

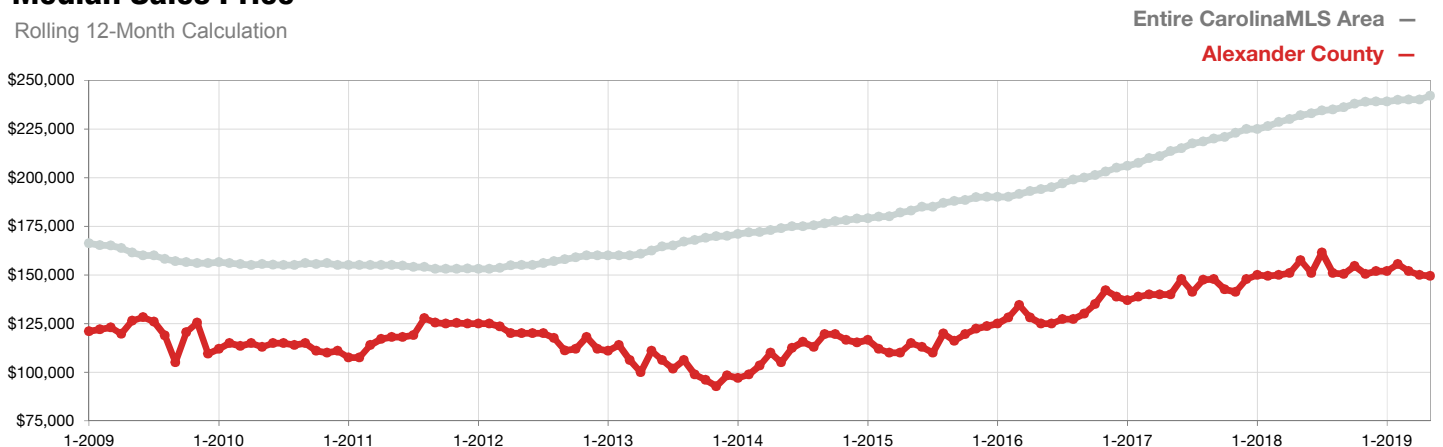
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	5	7	+ 40.0%	32	30	- 6.3%
Pending Sales	4	8	+ 100.0%	26	24	- 7.7%
Closed Sales	7	3	- 57.1%	33	15	- 54.5%
Median Sales Price*	\$179,000	\$158,000	- 11.7%	\$170,757	\$150,000	- 12.2%
Average Sales Price*	\$194,179	\$218,333	+ 12.4%	\$195,403	\$179,733	- 8.0%
Percent of Original List Price Received*	94.7%	101.6%	+ 7.3%	90.2%	95.0%	+ 5.3%
List to Close	69	72	+ 4.3%	159	130	- 18.2%
Days on Market Until Sale	41	23	- 43.9%	115	59	- 48.7%
Cumulative Days on Market Until Sale	41	53	+ 29.3%	100	65	- 35.0%
Average List Price	\$207,960	\$217,200	+ 4.4%	\$214,423	\$214,950	+ 0.2%
Inventory of Homes for Sale	17	19	+ 11.8%	--	--	--
Months Supply of Inventory	1.7	4.2	+ 147.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

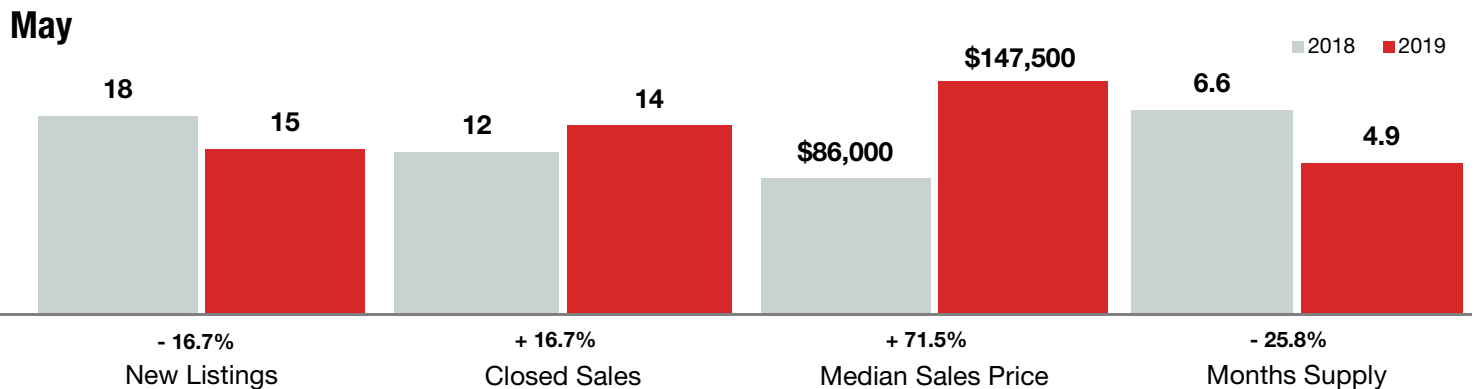
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Anson County

North Carolina

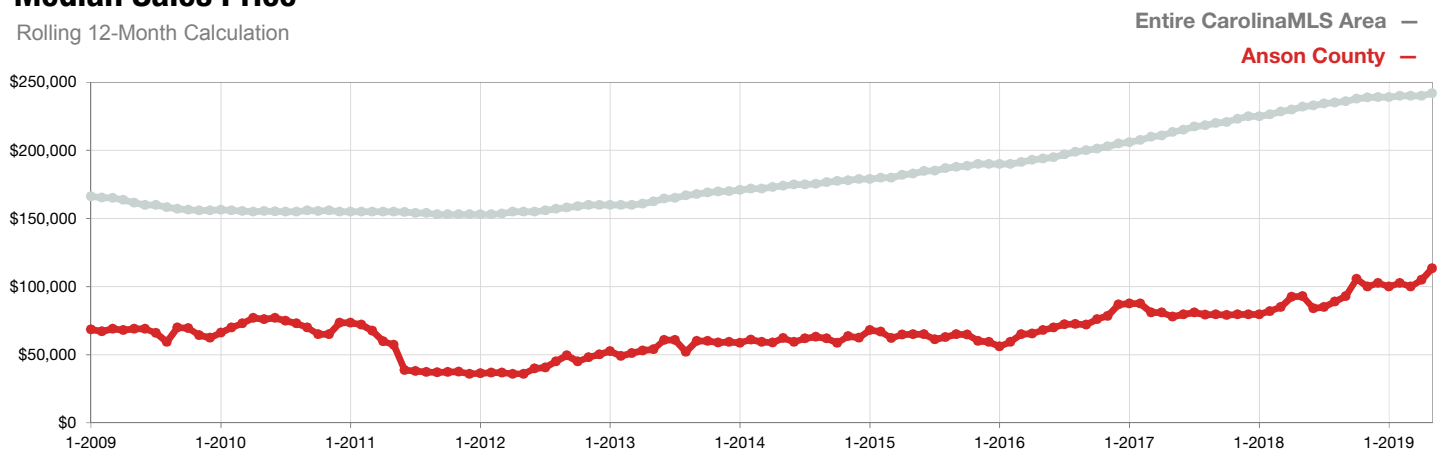
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	18	15	- 16.7%	73	79	+ 8.2%
Pending Sales	10	12	+ 20.0%	61	69	+ 13.1%
Closed Sales	12	14	+ 16.7%	60	62	+ 3.3%
Median Sales Price*	\$86,000	\$147,500	+ 71.5%	\$112,000	\$119,150	+ 6.4%
Average Sales Price*	\$111,138	\$149,129	+ 34.2%	\$125,031	\$136,003	+ 8.8%
Percent of Original List Price Received*	92.4%	96.7%	+ 4.7%	90.9%	93.5%	+ 2.9%
List to Close	141	106	- 24.8%	198	144	- 27.3%
Days on Market Until Sale	151	57	- 62.3%	179	97	- 45.8%
Cumulative Days on Market Until Sale	151	57	- 62.3%	177	112	- 36.7%
Average List Price	\$155,633	\$101,160	- 35.0%	\$142,106	\$152,822	+ 7.5%
Inventory of Homes for Sale	76	53	- 30.3%	--	--	--
Months Supply of Inventory	6.6	4.9	- 25.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



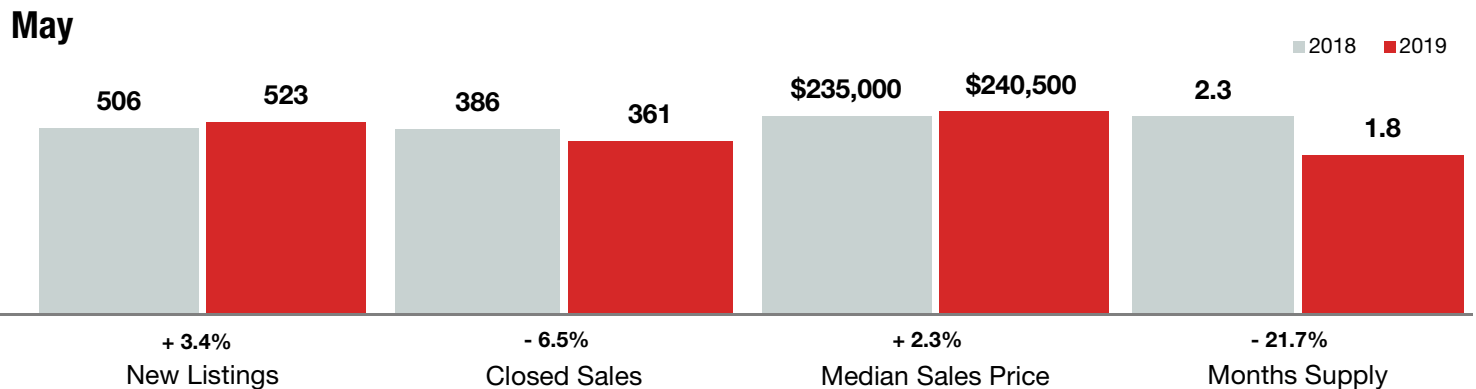
Charlotte Regional Realtor® Association

Cabarrus County

North Carolina

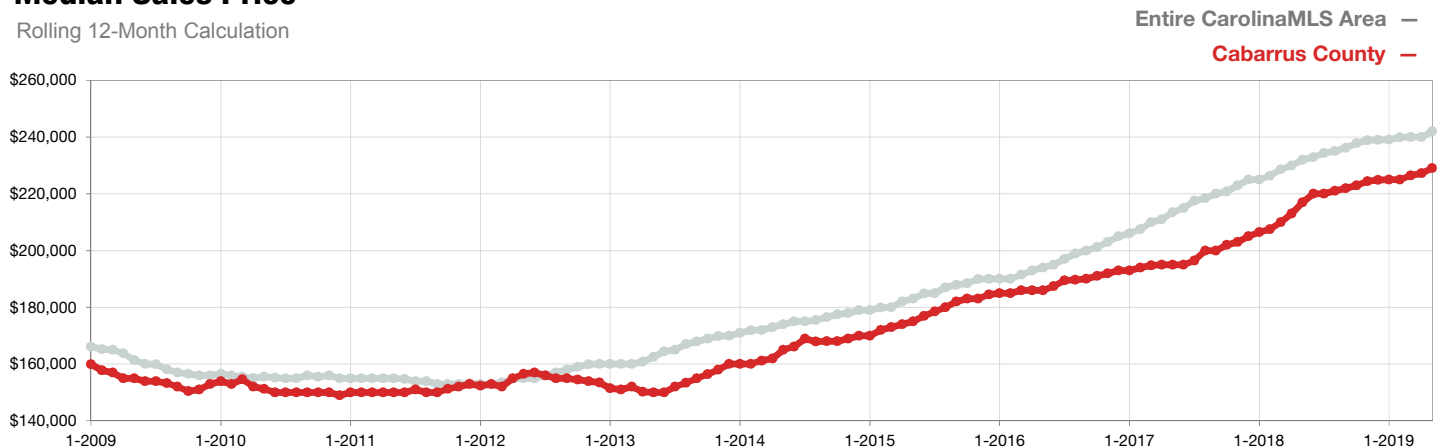
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	506	523	+ 3.4%	2,125	2,079	- 2.2%
Pending Sales	391	440	+ 12.5%	1,668	1,801	+ 8.0%
Closed Sales	386	361	- 6.5%	1,430	1,515	+ 5.9%
Median Sales Price*	\$235,000	\$240,500	+ 2.3%	\$225,000	\$237,000	+ 5.3%
Average Sales Price*	\$262,334	\$255,364	- 2.7%	\$246,827	\$257,262	+ 4.2%
Percent of Original List Price Received*	97.9%	97.3%	- 0.6%	97.2%	96.6%	- 0.6%
List to Close	86	91	+ 5.8%	93	98	+ 5.4%
Days on Market Until Sale	33	42	+ 27.3%	37	47	+ 27.0%
Cumulative Days on Market Until Sale	42	47	+ 11.9%	46	55	+ 19.6%
Average List Price	\$271,474	\$286,330	+ 5.5%	\$270,950	\$279,114	+ 3.0%
Inventory of Homes for Sale	712	601	- 15.6%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

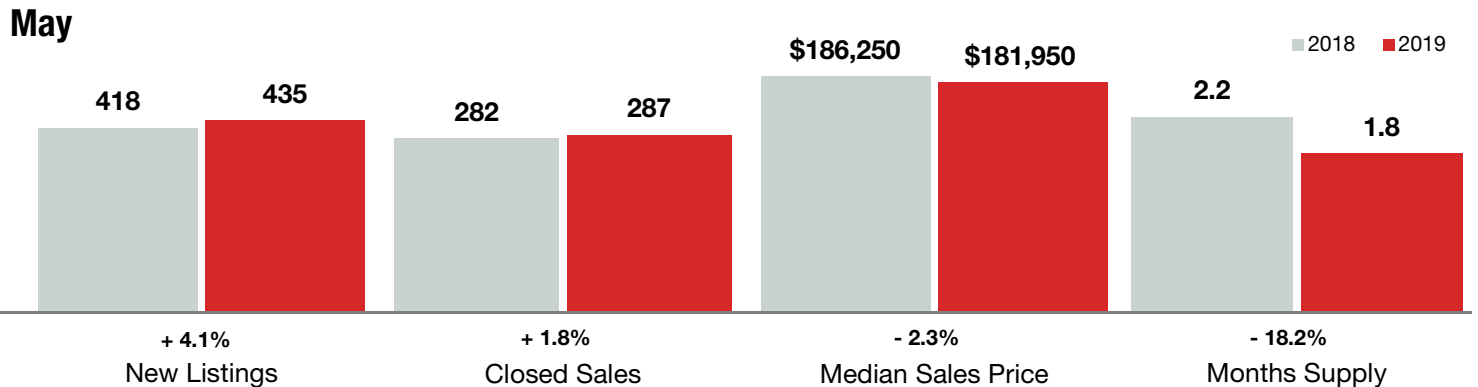


Gaston County

North Carolina

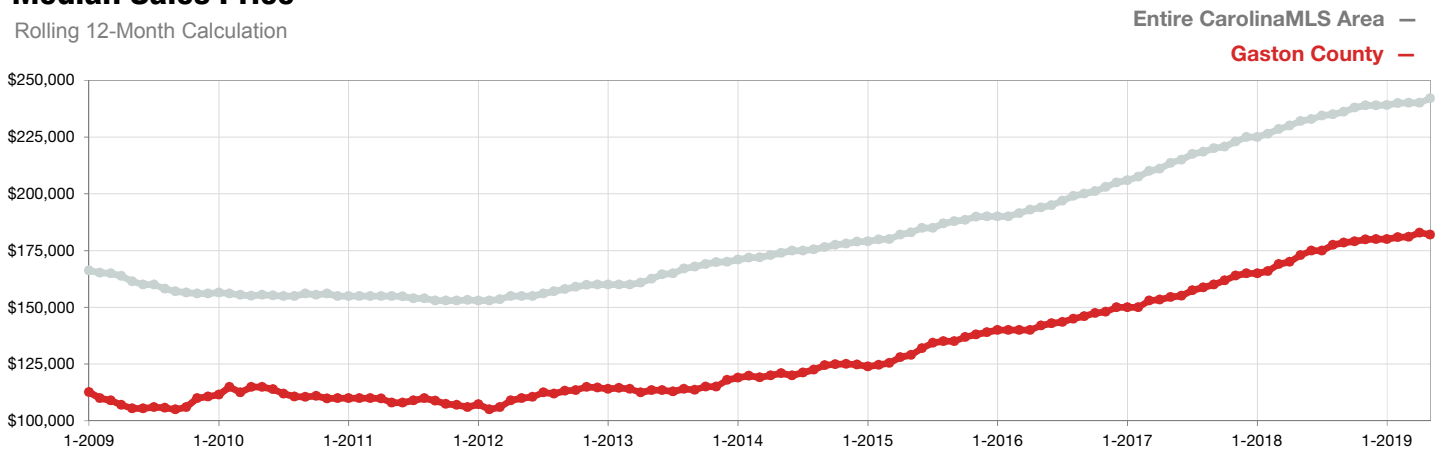
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	418	435	+ 4.1%	1,686	1,756	+ 4.2%
Pending Sales	325	383	+ 17.8%	1,453	1,599	+ 10.0%
Closed Sales	282	287	+ 1.8%	1,286	1,297	+ 0.9%
Median Sales Price*	\$186,250	\$181,950	- 2.3%	\$176,745	\$183,990	+ 4.1%
Average Sales Price*	\$208,729	\$203,988	- 2.3%	\$191,214	\$204,441	+ 6.9%
Percent of Original List Price Received*	98.2%	97.8%	- 0.4%	97.0%	96.7%	- 0.3%
List to Close	93	91	- 2.2%	101	94	- 6.9%
Days on Market Until Sale	42	38	- 9.5%	46	45	- 2.2%
Cumulative Days on Market Until Sale	45	42	- 6.7%	53	51	- 3.8%
Average List Price	\$212,561	\$243,943	+ 14.8%	\$213,132	\$226,490	+ 6.3%
Inventory of Homes for Sale	615	526	- 14.5%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

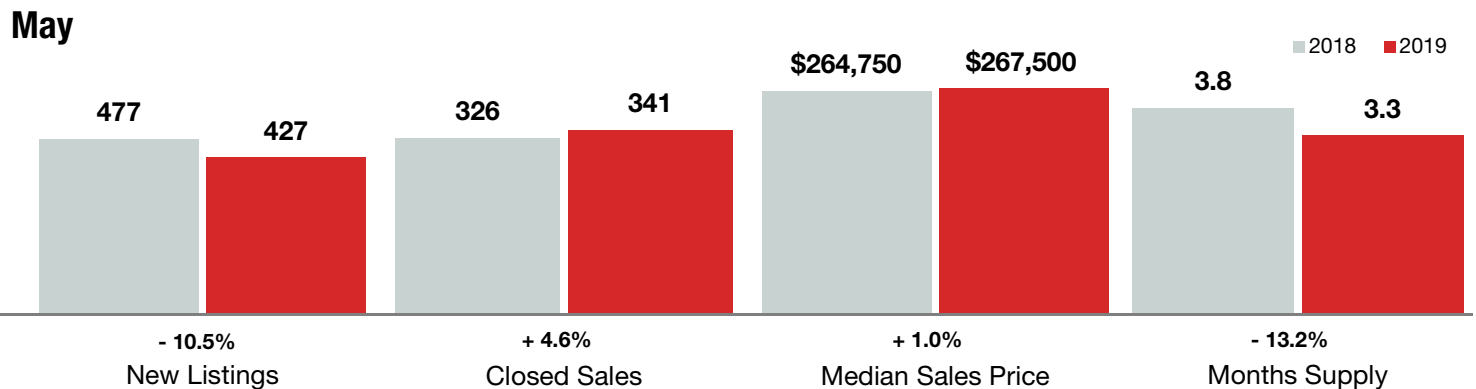


Iredell County

North Carolina

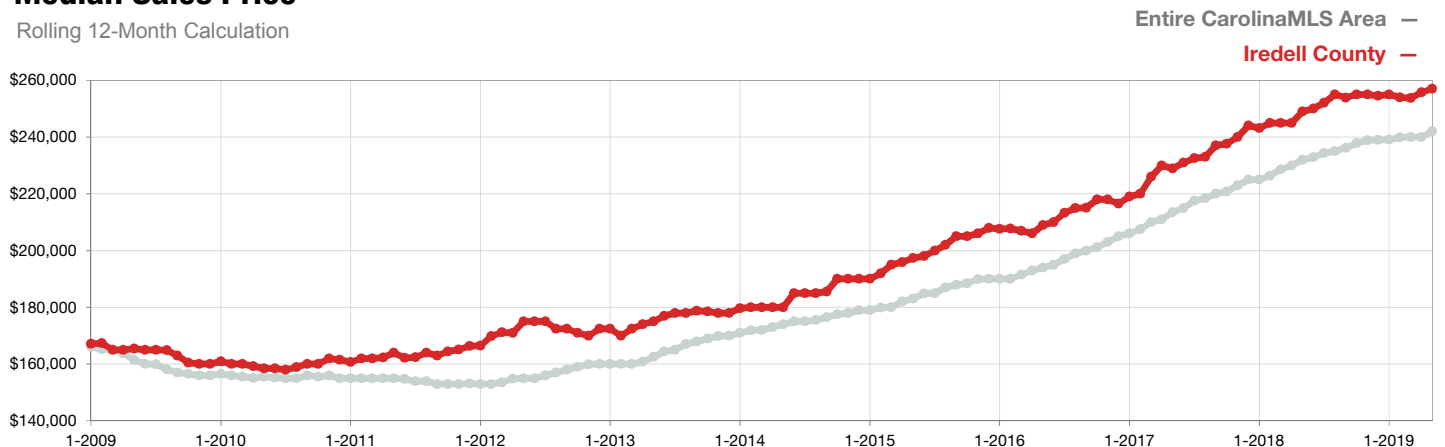
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	477	427	- 10.5%	1,879	1,920	+ 2.2%
Pending Sales	318	363	+ 14.2%	1,402	1,586	+ 13.1%
Closed Sales	326	341	+ 4.6%	1,179	1,311	+ 11.2%
Median Sales Price*	\$264,750	\$267,500	+ 1.0%	\$250,000	\$259,900	+ 4.0%
Average Sales Price*	\$341,955	\$333,543	- 2.5%	\$313,607	\$321,792	+ 2.6%
Percent of Original List Price Received*	96.0%	95.8%	- 0.2%	95.7%	95.4%	- 0.3%
List to Close	112	113	+ 0.9%	123	114	- 7.3%
Days on Market Until Sale	62	65	+ 4.8%	73	64	- 12.3%
Cumulative Days on Market Until Sale	73	87	+ 19.2%	85	81	- 4.7%
Average List Price	\$366,097	\$399,645	+ 9.2%	\$363,107	\$390,777	+ 7.6%
Inventory of Homes for Sale	1,015	924	- 9.0%	--	--	--
Months Supply of Inventory	3.8	3.3	- 13.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



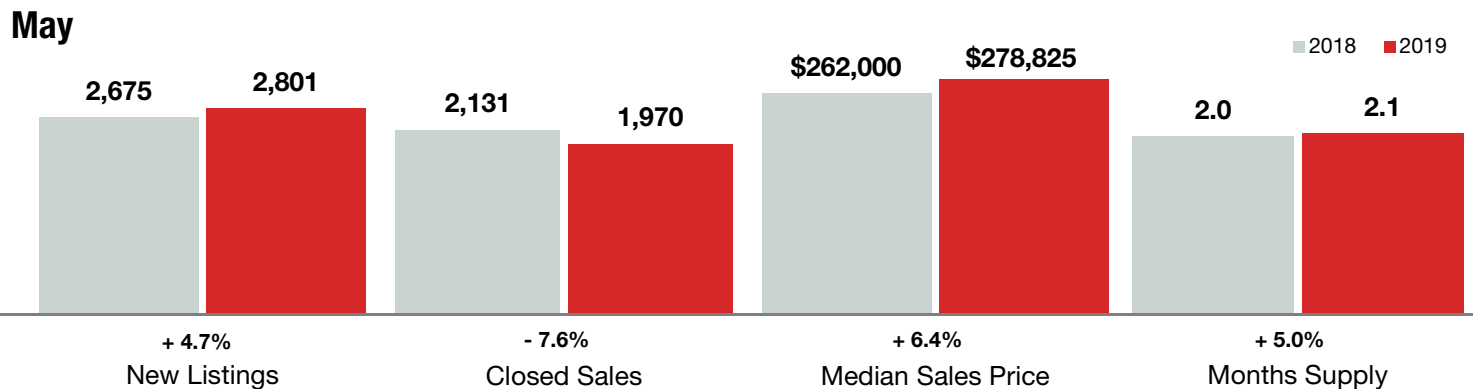
Charlotte Regional Realtor® Association

Mecklenburg County

North Carolina

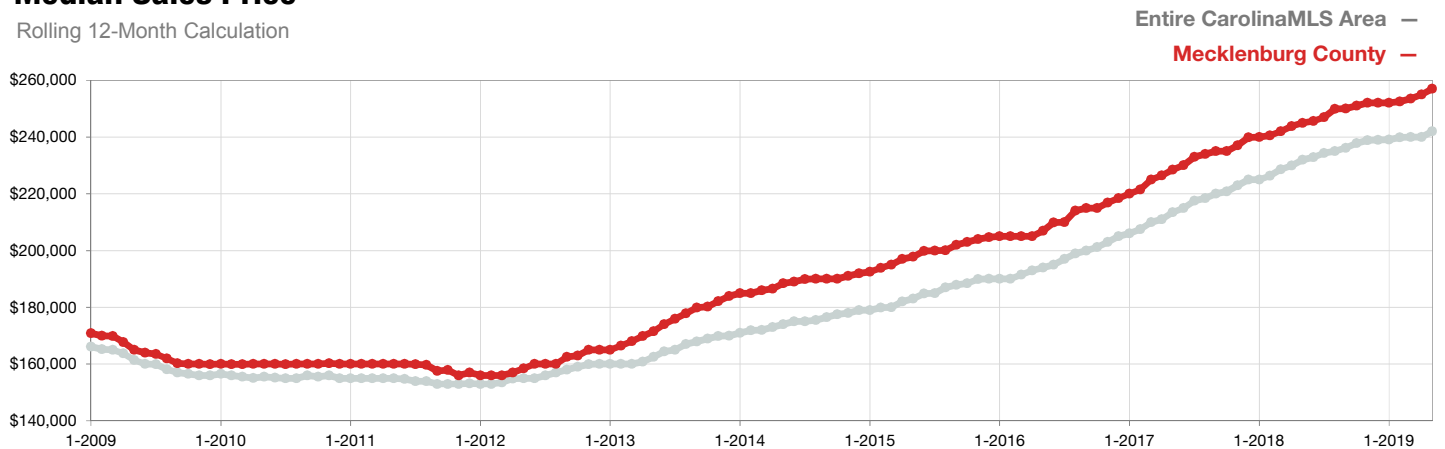
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	2,675	2,801	+ 4.7%	11,248	11,350	+ 0.9%
Pending Sales	2,038	2,299	+ 12.8%	9,139	9,523	+ 4.2%
Closed Sales	2,131	1,970	- 7.6%	7,983	7,741	- 3.0%
Median Sales Price*	\$262,000	\$278,825	+ 6.4%	\$250,900	\$264,000	+ 5.2%
Average Sales Price*	\$336,584	\$353,725	+ 5.1%	\$319,687	\$332,734	+ 4.1%
Percent of Original List Price Received*	98.3%	97.8%	- 0.5%	98.1%	97.1%	- 1.0%
List to Close	78	78	0.0%	85	89	+ 4.7%
Days on Market Until Sale	30	34	+ 13.3%	34	41	+ 20.6%
Cumulative Days on Market Until Sale	35	41	+ 17.1%	42	49	+ 16.7%
Average List Price	\$376,106	\$376,907	+ 0.2%	\$375,367	\$394,447	+ 5.1%
Inventory of Homes for Sale	3,508	3,464	- 1.3%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

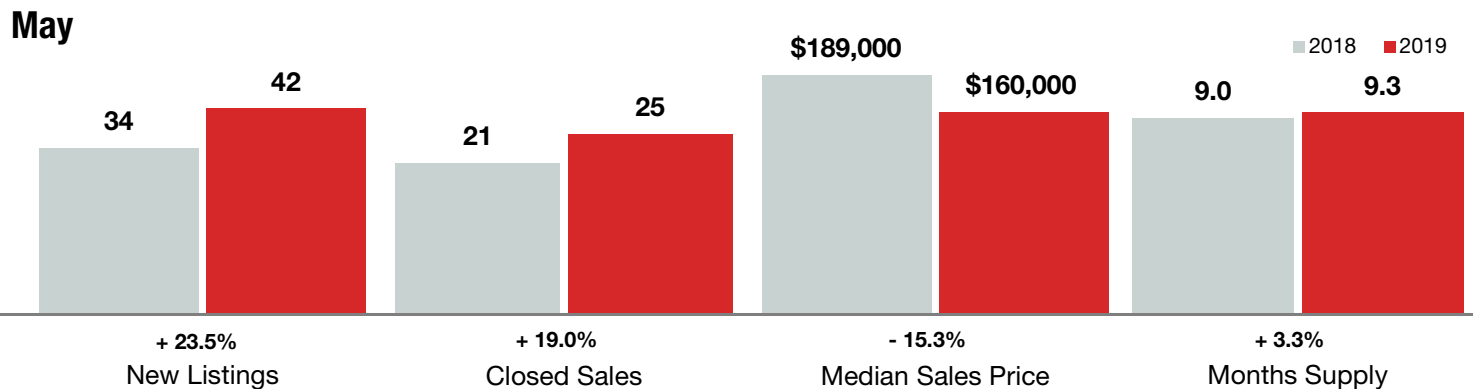


Montgomery County

North Carolina

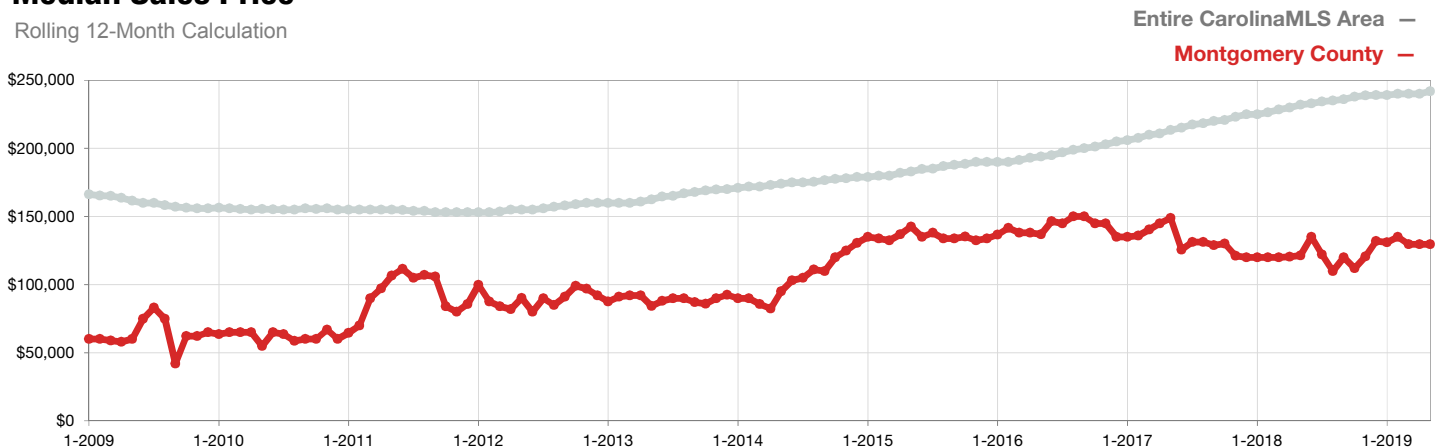
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	34	42	+ 23.5%	156	204	+ 30.8%
Pending Sales	20	31	+ 55.0%	86	109	+ 26.7%
Closed Sales	21	25	+ 19.0%	75	86	+ 14.7%
Median Sales Price*	\$189,000	\$160,000	- 15.3%	\$152,500	\$139,000	- 8.9%
Average Sales Price*	\$248,019	\$221,100	- 10.9%	\$239,103	\$205,289	- 14.1%
Percent of Original List Price Received*	89.8%	91.8%	+ 2.2%	89.5%	90.4%	+ 1.0%
List to Close	87	124	+ 42.5%	145	141	- 2.8%
Days on Market Until Sale	42	89	+ 111.9%	102	103	+ 1.0%
Cumulative Days on Market Until Sale	42	97	+ 131.0%	127	112	- 11.8%
Average List Price	\$305,594	\$232,876	- 23.8%	\$349,343	\$324,463	- 7.1%
Inventory of Homes for Sale	174	190	+ 9.2%	--	--	--
Months Supply of Inventory	9.0	9.3	+ 3.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

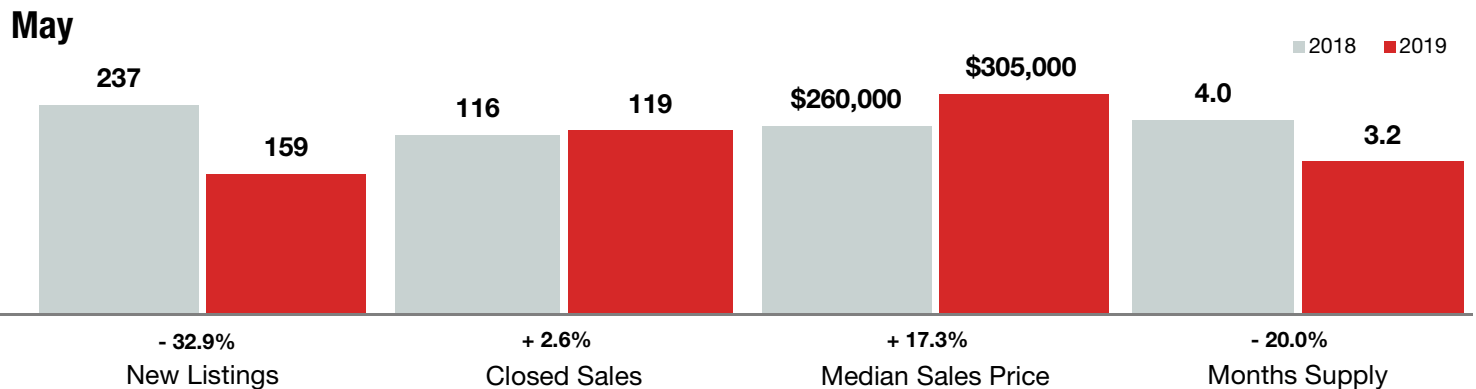
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Lincoln County

North Carolina

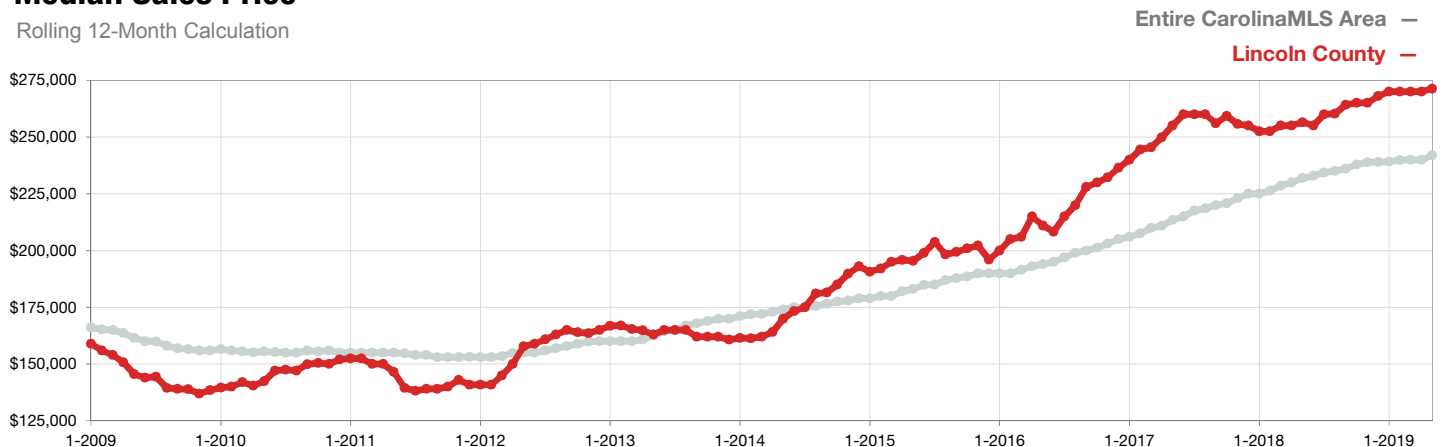
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	237	159	- 32.9%	821	734	- 10.6%
Pending Sales	153	141	- 7.8%	588	568	- 3.4%
Closed Sales	116	119	+ 2.6%	488	469	- 3.9%
Median Sales Price*	\$260,000	\$305,000	+ 17.3%	\$260,000	\$272,095	+ 4.7%
Average Sales Price*	\$279,376	\$324,882	+ 16.3%	\$272,702	\$293,389	+ 7.6%
Percent of Original List Price Received*	95.7%	96.9%	+ 1.3%	95.7%	95.9%	+ 0.2%
List to Close	101	104	+ 3.0%	117	117	0.0%
Days on Market Until Sale	50	58	+ 16.0%	65	65	0.0%
Cumulative Days on Market Until Sale	64	72	+ 12.5%	77	78	+ 1.3%
Average List Price	\$373,220	\$406,343	+ 8.9%	\$356,073	\$369,697	+ 3.8%
Inventory of Homes for Sale	463	347	- 25.1%	--	--	--
Months Supply of Inventory	4.0	3.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

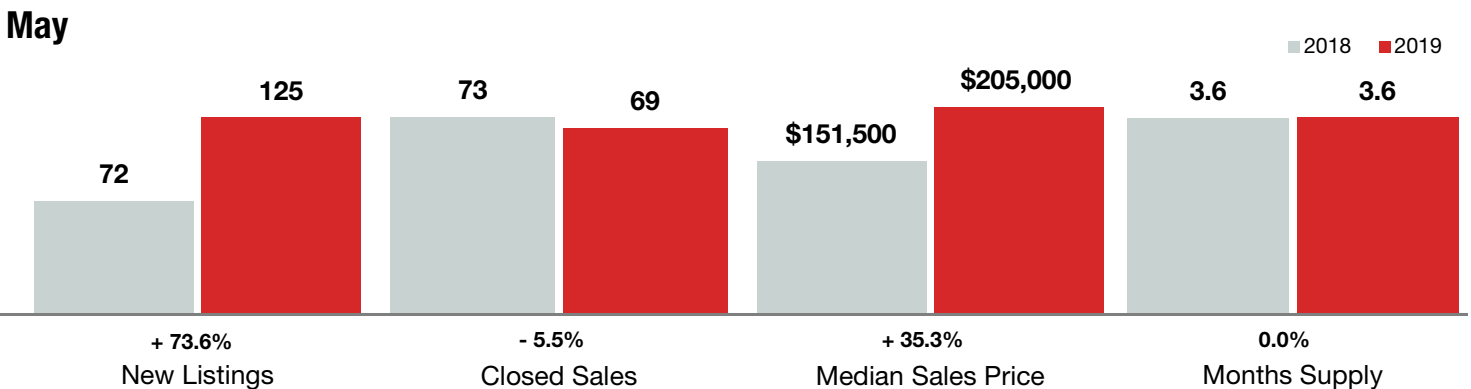


Stanly County

North Carolina

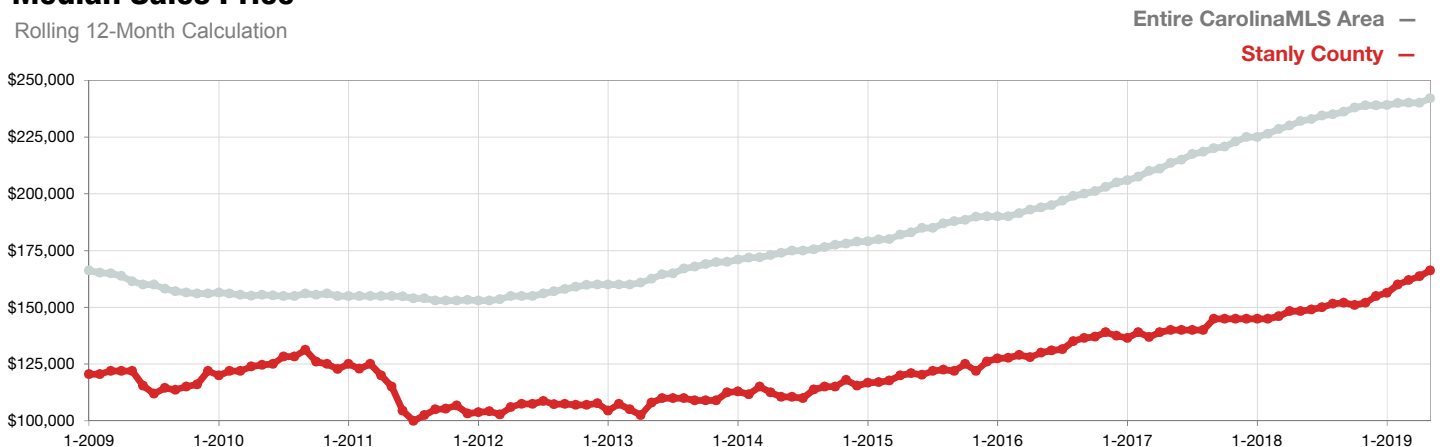
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	72	125	+ 73.6%	387	412	+ 6.5%
Pending Sales	60	87	+ 45.0%	318	315	- 0.9%
Closed Sales	73	69	- 5.5%	267	255	- 4.5%
Median Sales Price*	\$151,500	\$205,000	+ 35.3%	\$148,500	\$170,000	+ 14.5%
Average Sales Price*	\$166,195	\$232,421	+ 39.8%	\$168,301	\$196,874	+ 17.0%
Percent of Original List Price Received*	94.3%	96.3%	+ 2.1%	93.6%	94.5%	+ 1.0%
List to Close	108	94	- 13.0%	120	111	- 7.5%
Days on Market Until Sale	64	51	- 20.3%	73	59	- 19.2%
Cumulative Days on Market Until Sale	68	56	- 17.6%	84	64	- 23.8%
Average List Price	\$206,032	\$213,094	+ 3.4%	\$212,984	\$229,358	+ 7.7%
Inventory of Homes for Sale	210	209	- 0.5%	--	--	--
Months Supply of Inventory	3.6	3.6	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

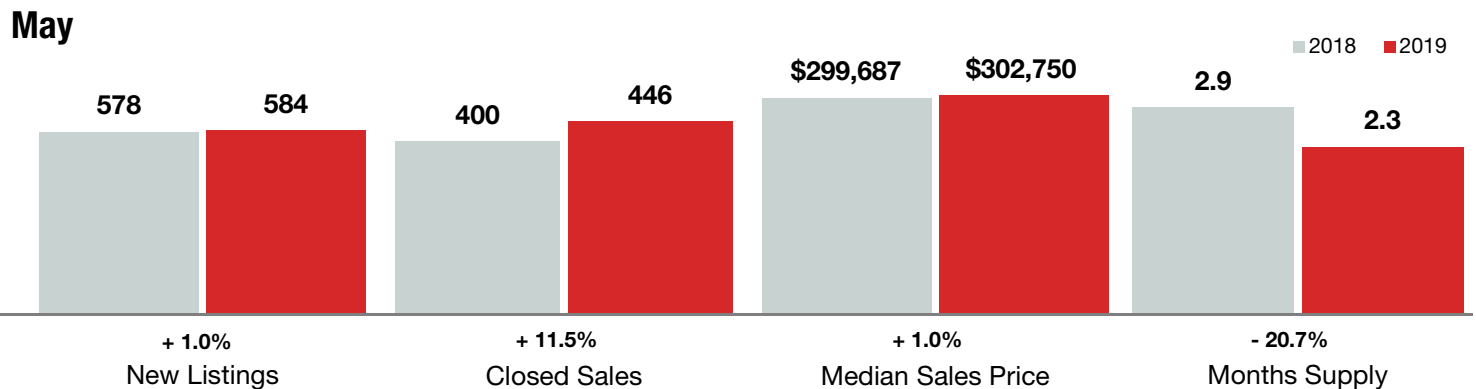
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Union County

North Carolina

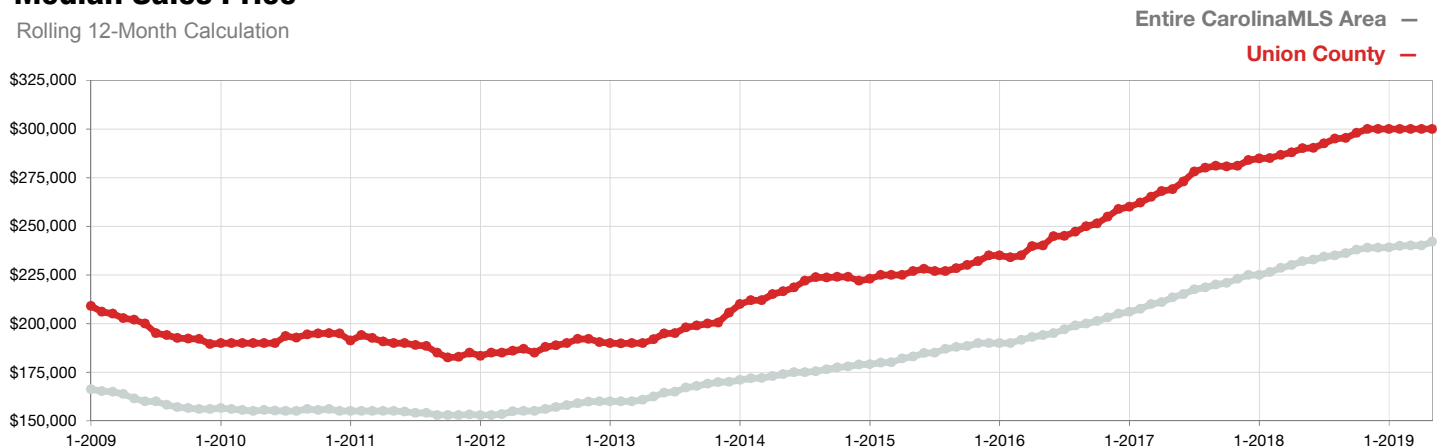
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	578	584	+ 1.0%	2,398	2,399	+ 0.0%
Pending Sales	437	505	+ 15.6%	1,907	2,028	+ 6.3%
Closed Sales	400	446	+ 11.5%	1,574	1,655	+ 5.1%
Median Sales Price*	\$299,687	\$302,750	+ 1.0%	\$293,900	\$297,000	+ 1.1%
Average Sales Price*	\$354,348	\$361,782	+ 2.1%	\$348,247	\$346,704	- 0.4%
Percent of Original List Price Received*	97.3%	97.9%	+ 0.6%	97.1%	97.0%	- 0.1%
List to Close	87	88	+ 1.1%	103	101	- 1.9%
Days on Market Until Sale	37	41	+ 10.8%	51	52	+ 2.0%
Cumulative Days on Market Until Sale	52	52	0.0%	65	64	- 1.5%
Average List Price	\$429,378	\$398,165	- 7.3%	\$405,213	\$408,674	+ 0.9%
Inventory of Homes for Sale	1,002	825	- 17.7%	--	--	--
Months Supply of Inventory	2.9	2.3	- 20.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



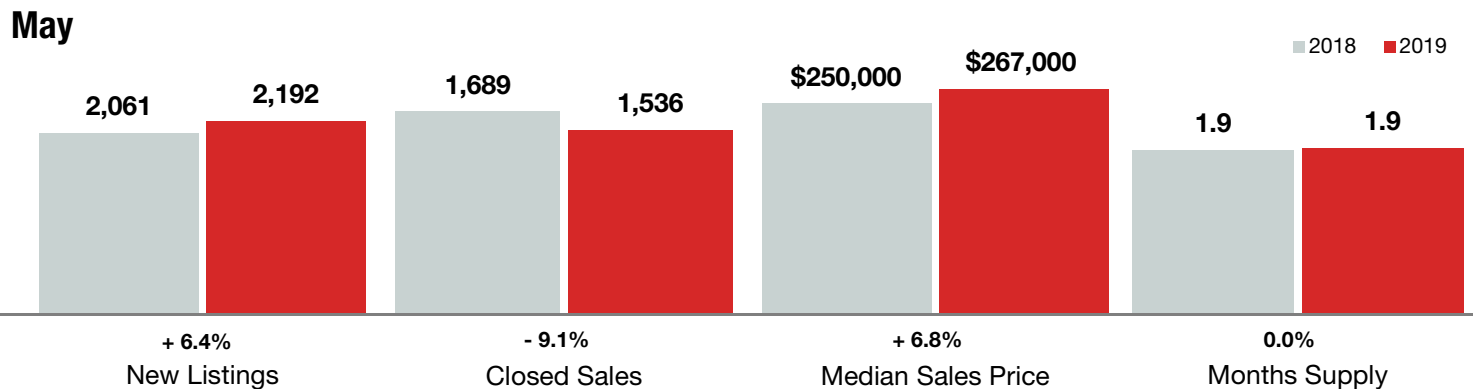
Charlotte Regional Realtor® Association

City of Charlotte

North Carolina

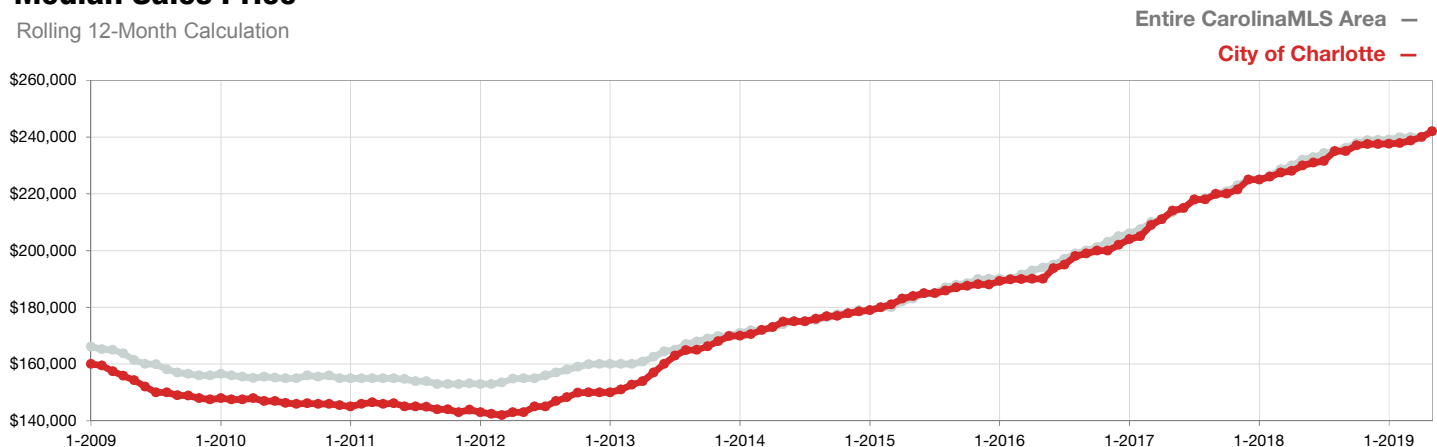
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	2,061	2,192	+ 6.4%	8,863	8,962	+ 1.1%
Pending Sales	1,589	1,830	+ 15.2%	7,286	7,677	+ 5.4%
Closed Sales	1,689	1,536	- 9.1%	6,448	6,258	- 2.9%
Median Sales Price*	\$250,000	\$267,000	+ 6.8%	\$238,135	\$250,000	+ 5.0%
Average Sales Price*	\$330,345	\$352,857	+ 6.8%	\$309,477	\$326,062	+ 5.4%
Percent of Original List Price Received*	98.5%	98.0%	- 0.5%	98.2%	97.2%	- 1.0%
List to Close	74	75	+ 1.4%	82	88	+ 7.3%
Days on Market Until Sale	25	31	+ 24.0%	31	39	+ 25.8%
Cumulative Days on Market Until Sale	29	37	+ 27.6%	38	46	+ 21.1%
Average List Price	\$367,809	\$365,531	- 0.6%	\$368,621	\$387,057	+ 5.0%
Inventory of Homes for Sale	2,585	2,555	- 1.2%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

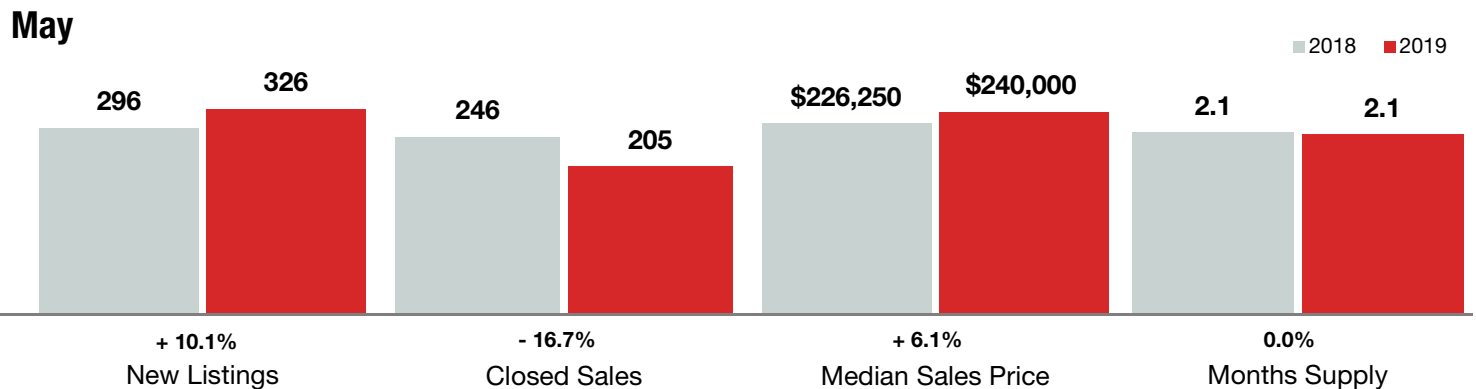
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Concord

North Carolina

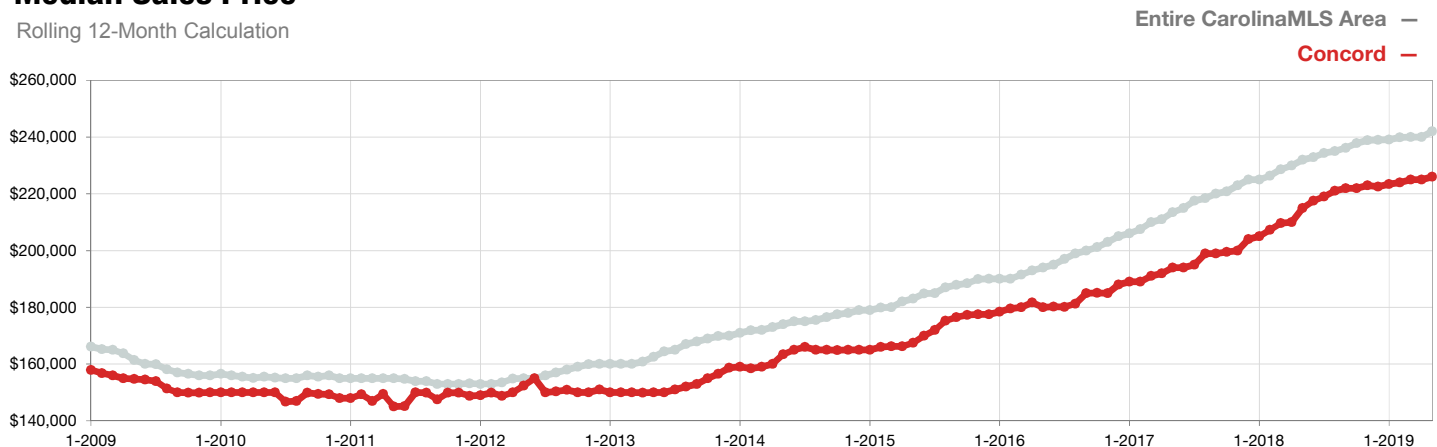
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	296	326	+ 10.1%	1,266	1,252	- 1.1%
Pending Sales	240	247	+ 2.9%	1,011	1,025	+ 1.4%
Closed Sales	246	205	- 16.7%	878	861	- 1.9%
Median Sales Price*	\$226,250	\$240,000	+ 6.1%	\$221,000	\$233,000	+ 5.4%
Average Sales Price*	\$264,008	\$254,068	- 3.8%	\$245,555	\$252,697	+ 2.9%
Percent of Original List Price Received*	98.0%	97.4%	- 0.6%	97.5%	96.7%	- 0.8%
List to Close	95	94	- 1.1%	97	100	+ 3.1%
Days on Market Until Sale	35	42	+ 20.0%	35	48	+ 37.1%
Cumulative Days on Market Until Sale	47	49	+ 4.3%	44	56	+ 27.3%
Average List Price	\$276,241	\$292,396	+ 5.8%	\$269,483	\$277,472	+ 3.0%
Inventory of Homes for Sale	396	391	- 1.3%	--	--	--
Months Supply of Inventory	2.1	2.1	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

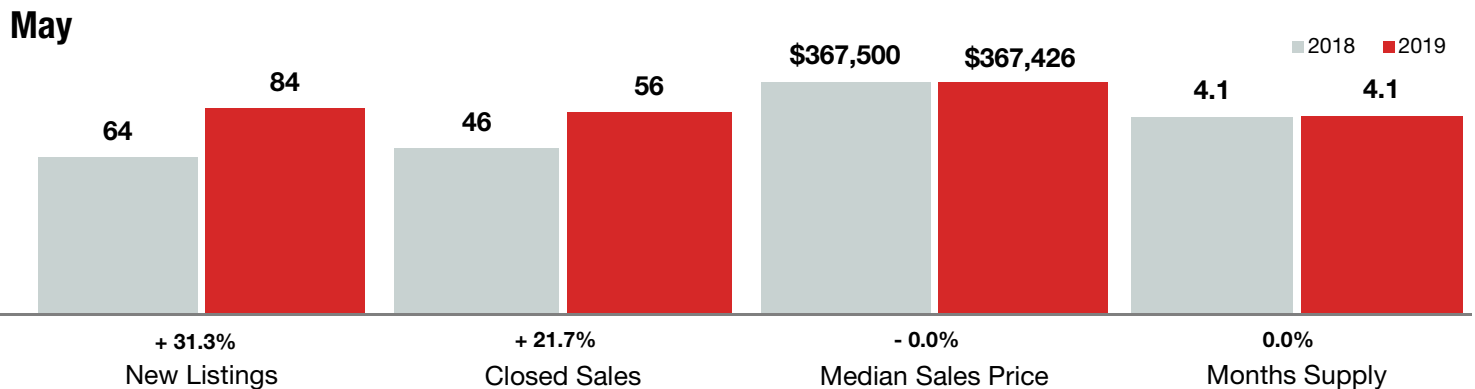


Davidson

North Carolina

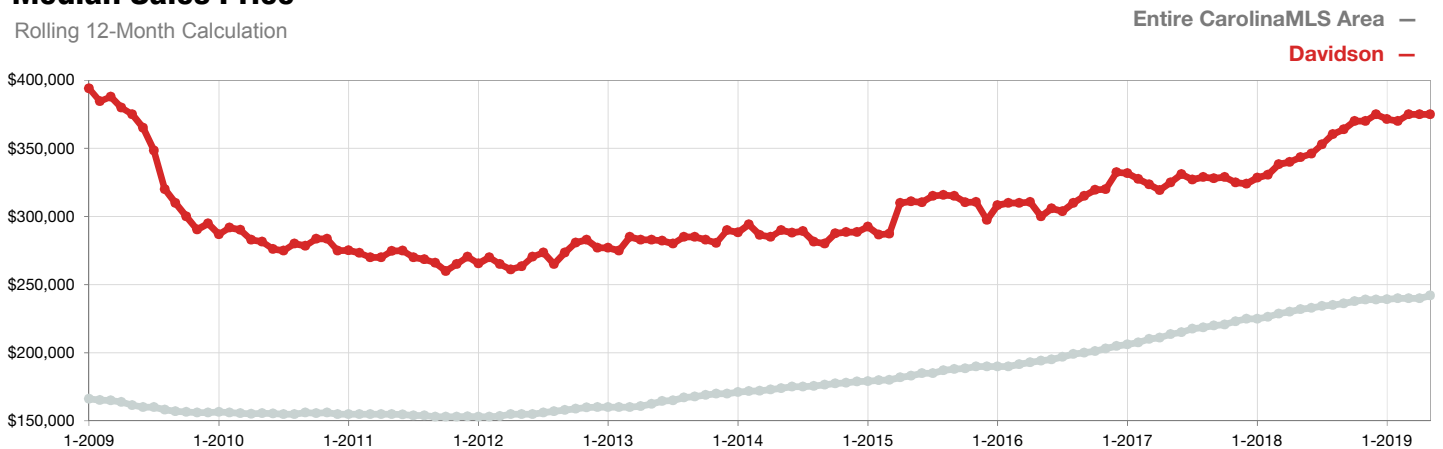
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	64	84	+ 31.3%	290	336	+ 15.9%
Pending Sales	47	60	+ 27.7%	205	249	+ 21.5%
Closed Sales	46	56	+ 21.7%	168	198	+ 17.9%
Median Sales Price*	\$367,500	\$367,426	- 0.0%	\$360,000	\$356,426	- 1.0%
Average Sales Price*	\$446,766	\$446,666	- 0.0%	\$436,679	\$440,839	+ 1.0%
Percent of Original List Price Received*	97.7%	95.1%	- 2.7%	96.3%	95.9%	- 0.4%
List to Close	83	115	+ 38.6%	120	115	- 4.2%
Days on Market Until Sale	28	67	+ 139.3%	63	63	0.0%
Cumulative Days on Market Until Sale	35	87	+ 148.6%	74	81	+ 9.5%
Average List Price	\$431,733	\$542,746	+ 25.7%	\$477,182	\$533,854	+ 11.9%
Inventory of Homes for Sale	157	173	+ 10.2%	--	--	--
Months Supply of Inventory	4.1	4.1	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

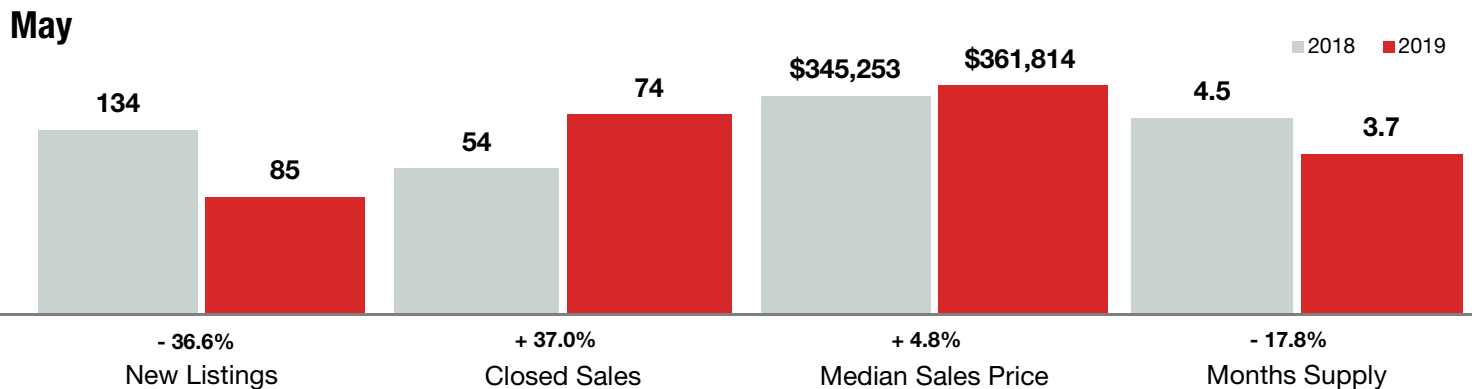
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Denver

North Carolina

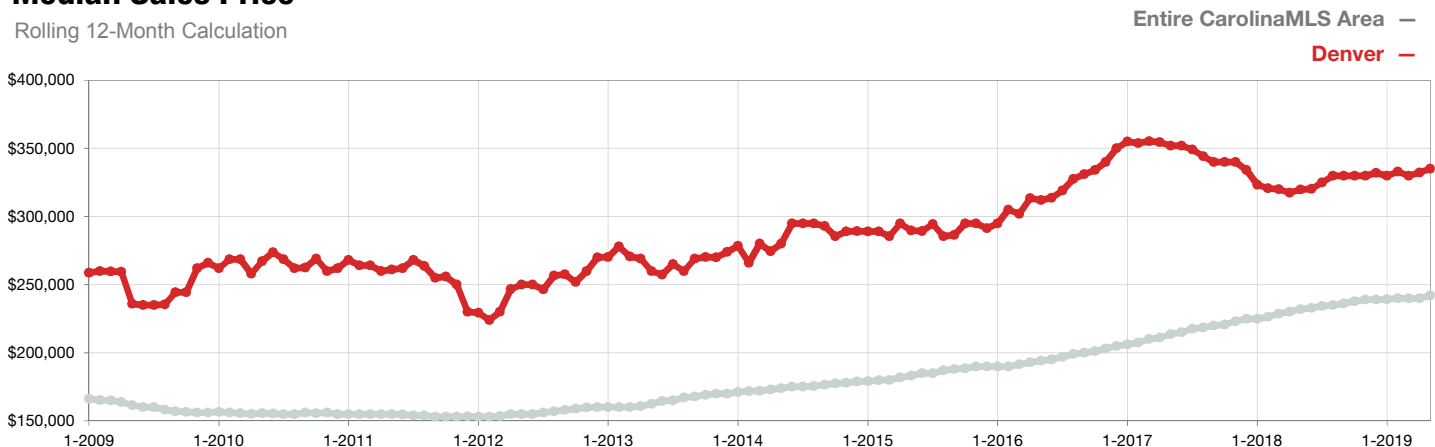
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	134	85	- 36.6%	444	394	- 11.3%
Pending Sales	92	75	- 18.5%	306	310	+ 1.3%
Closed Sales	54	74	+ 37.0%	247	249	+ 0.8%
Median Sales Price*	\$345,253	\$361,814	+ 4.8%	\$315,000	\$327,000	+ 3.8%
Average Sales Price*	\$367,708	\$394,610	+ 7.3%	\$349,113	\$362,319	+ 3.8%
Percent of Original List Price Received*	97.3%	96.9%	- 0.4%	97.2%	96.4%	- 0.8%
List to Close	88	123	+ 39.8%	126	129	+ 2.4%
Days on Market Until Sale	39	72	+ 84.6%	70	70	0.0%
Cumulative Days on Market Until Sale	50	88	+ 76.0%	83	84	+ 1.2%
Average List Price	\$477,599	\$516,535	+ 8.2%	\$457,228	\$458,819	+ 0.3%
Inventory of Homes for Sale	270	215	- 20.4%	--	--	--
Months Supply of Inventory	4.5	3.7	- 17.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

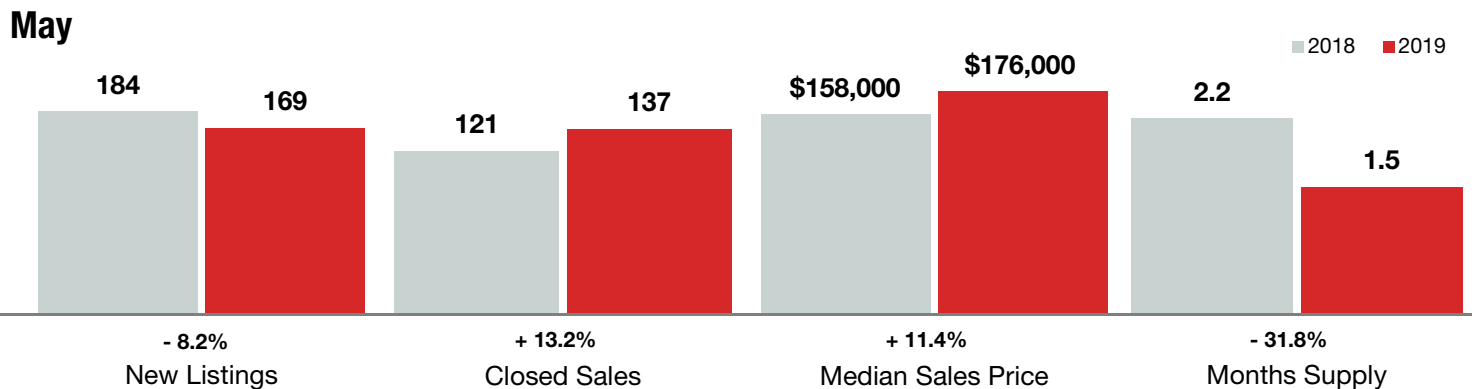
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Gastonia

North Carolina

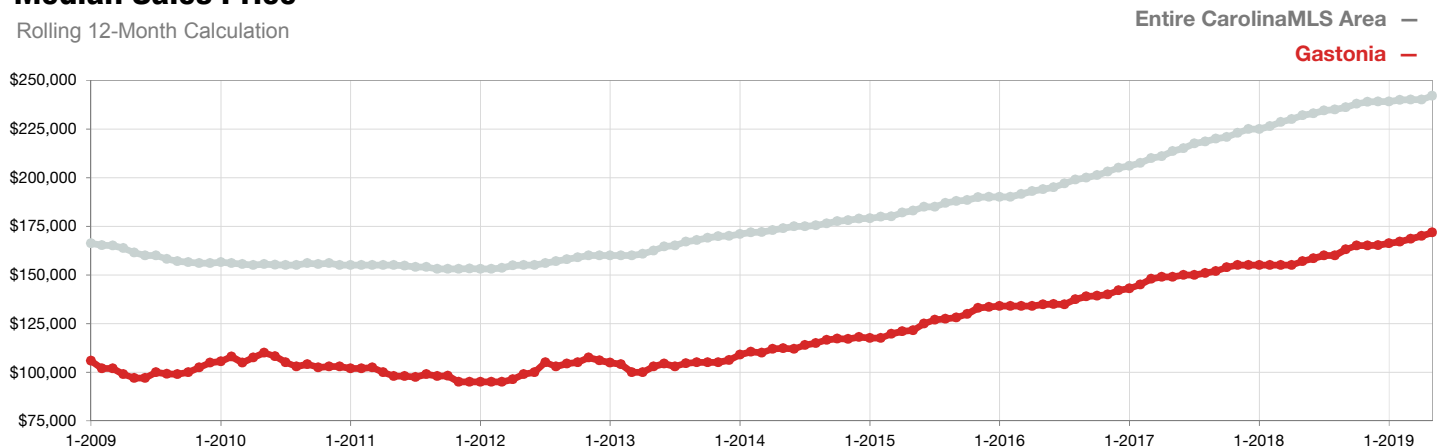
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	184	169	- 8.2%	780	729	- 6.5%
Pending Sales	158	170	+ 7.6%	657	696	+ 5.9%
Closed Sales	121	137	+ 13.2%	541	581	+ 7.4%
Median Sales Price*	\$158,000	\$176,000	+ 11.4%	\$153,900	\$175,000	+ 13.7%
Average Sales Price*	\$176,294	\$184,413	+ 4.6%	\$164,314	\$183,432	+ 11.6%
Percent of Original List Price Received*	98.3%	97.5%	- 0.8%	96.3%	96.9%	+ 0.6%
List to Close	85	82	- 3.5%	90	88	- 2.2%
Days on Market Until Sale	29	38	+ 31.0%	41	41	0.0%
Cumulative Days on Market Until Sale	29	42	+ 44.8%	49	51	+ 4.1%
Average List Price	\$181,235	\$216,039	+ 19.2%	\$183,663	\$192,806	+ 5.0%
Inventory of Homes for Sale	265	182	- 31.3%	--	--	--
Months Supply of Inventory	2.2	1.5	- 31.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



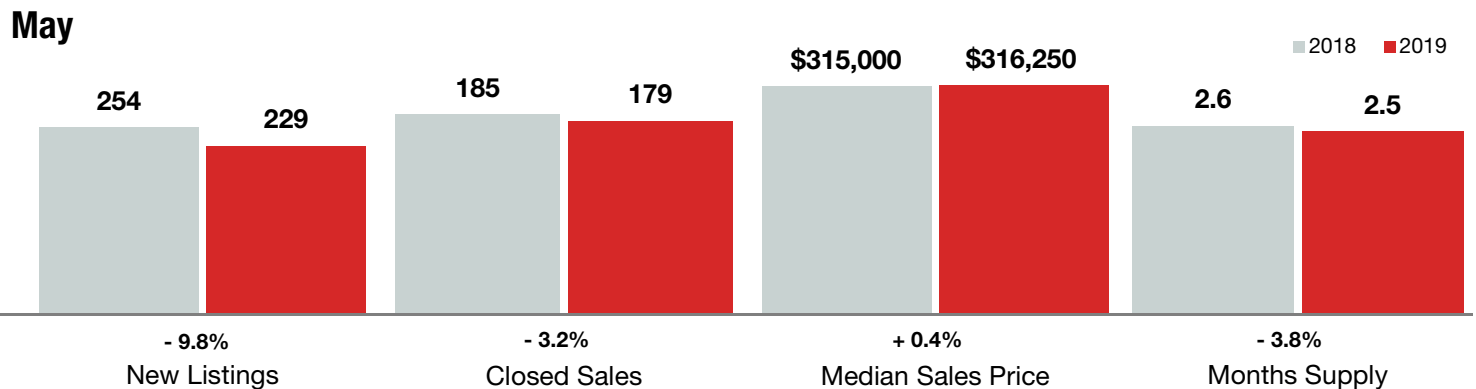
Charlotte Regional Realtor® Association

Huntersville

North Carolina

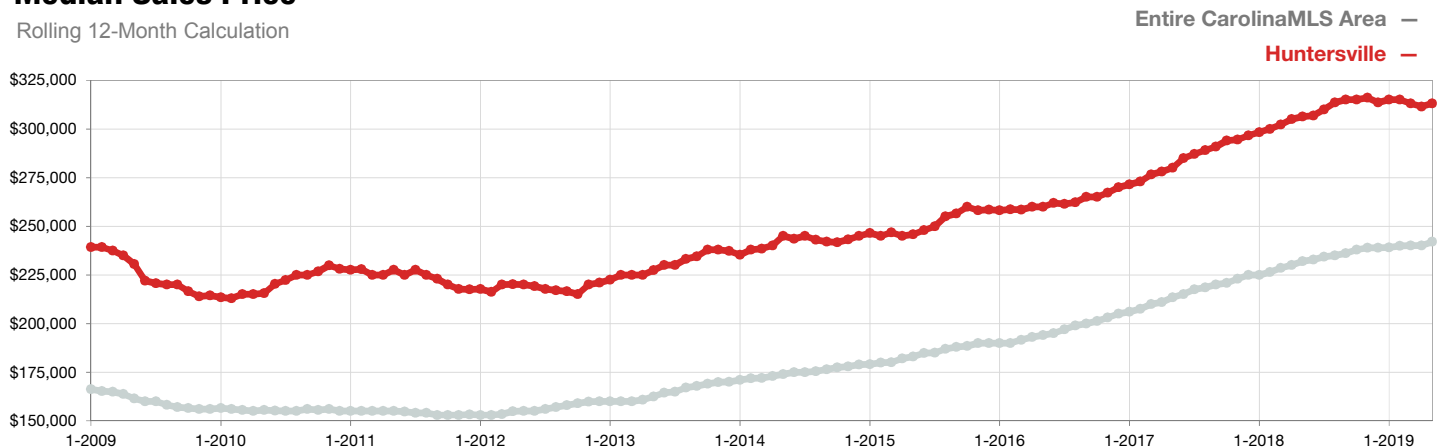
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	254	229	- 9.8%	978	914	- 6.5%
Pending Sales	183	177	- 3.3%	771	715	- 7.3%
Closed Sales	185	179	- 3.2%	647	592	- 8.5%
Median Sales Price*	\$315,000	\$316,250	+ 0.4%	\$315,000	\$314,325	- 0.2%
Average Sales Price*	\$338,138	\$325,145	- 3.8%	\$341,345	\$330,154	- 3.3%
Percent of Original List Price Received*	97.4%	96.7%	- 0.7%	97.3%	96.7%	- 0.6%
List to Close	89	92	+ 3.4%	100	95	- 5.0%
Days on Market Until Sale	43	48	+ 11.6%	48	49	+ 2.1%
Cumulative Days on Market Until Sale	52	63	+ 21.2%	56	61	+ 8.9%
Average List Price	\$344,491	\$362,609	+ 5.3%	\$351,311	\$371,212	+ 5.7%
Inventory of Homes for Sale	360	333	- 7.5%	--	--	--
Months Supply of Inventory	2.6	2.5	- 3.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



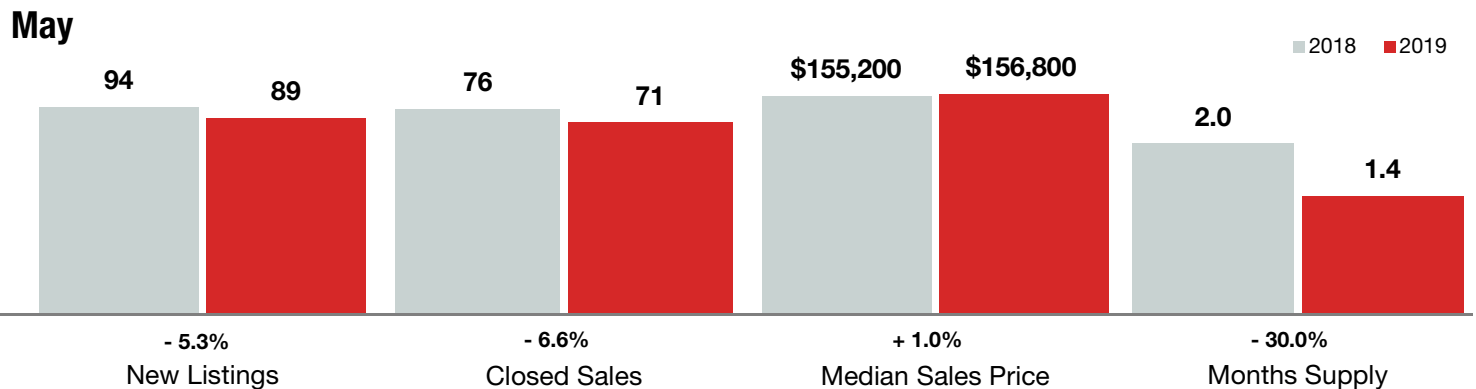
Charlotte Regional Realtor® Association

Kannapolis

North Carolina

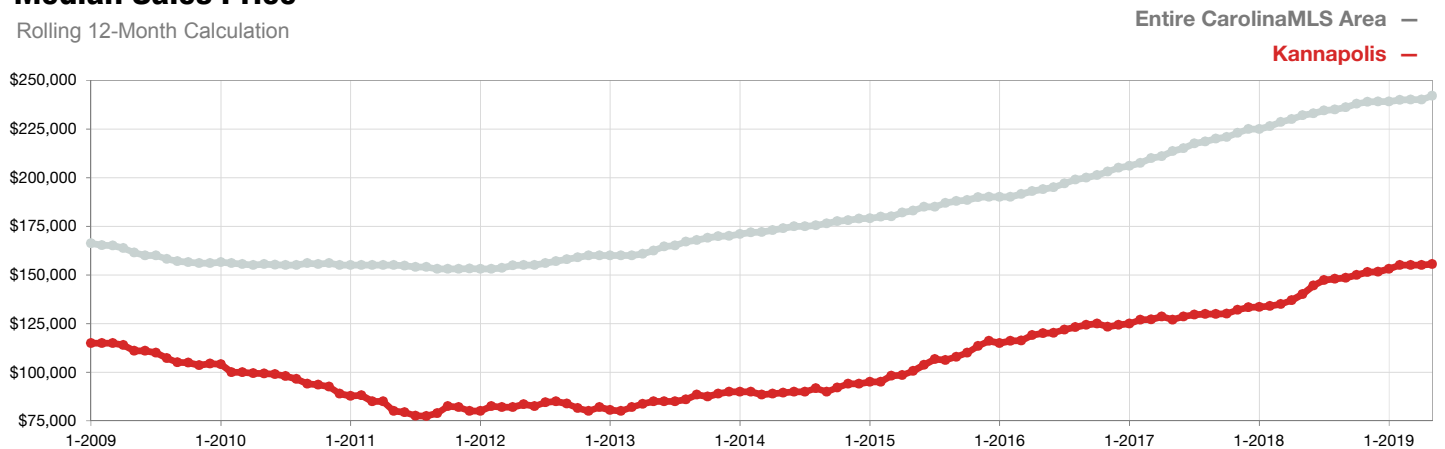
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	94	89	- 5.3%	398	384	- 3.5%
Pending Sales	79	83	+ 5.1%	357	372	+ 4.2%
Closed Sales	76	71	- 6.6%	312	328	+ 5.1%
Median Sales Price*	\$155,200	\$156,800	+ 1.0%	\$148,250	\$158,000	+ 6.6%
Average Sales Price*	\$173,818	\$173,652	- 0.1%	\$159,815	\$171,185	+ 7.1%
Percent of Original List Price Received*	96.8%	95.0%	- 1.9%	95.7%	96.0%	+ 0.3%
List to Close	77	95	+ 23.4%	87	82	- 5.7%
Days on Market Until Sale	38	51	+ 34.2%	41	41	0.0%
Cumulative Days on Market Until Sale	44	53	+ 20.5%	48	50	+ 4.2%
Average List Price	\$161,036	\$185,174	+ 15.0%	\$174,561	\$176,396	+ 1.1%
Inventory of Homes for Sale	127	92	- 27.6%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

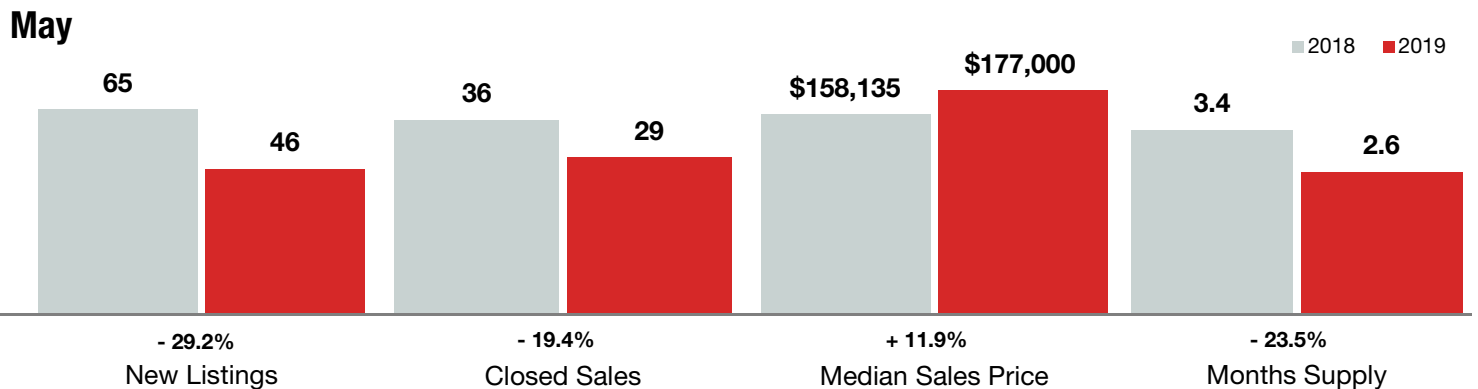


Lincolnton

North Carolina

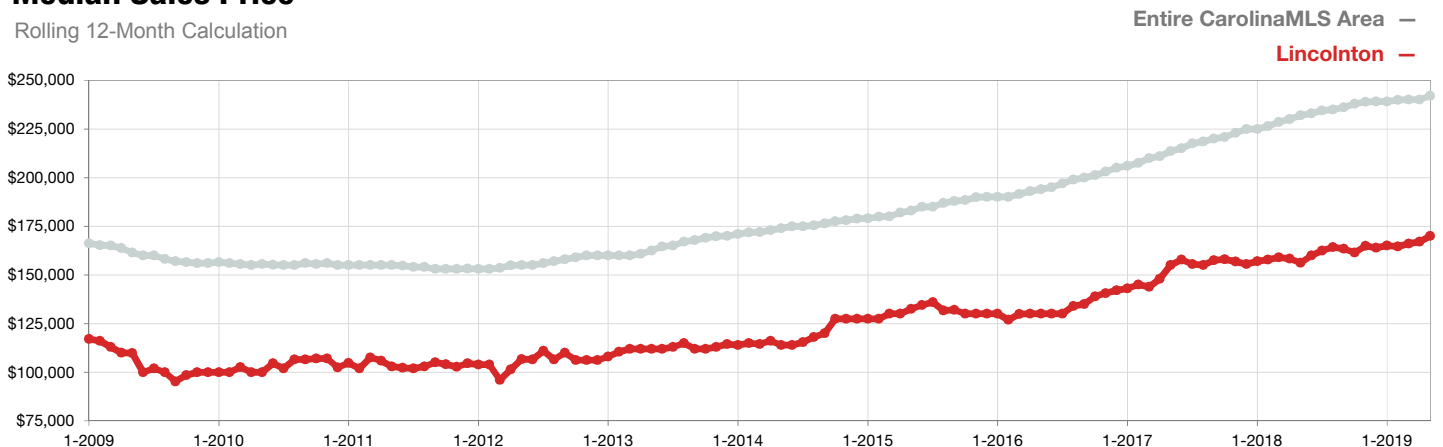
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	65	46	- 29.2%	234	206	- 12.0%
Pending Sales	39	38	- 2.6%	183	166	- 9.3%
Closed Sales	36	29	- 19.4%	159	145	- 8.8%
Median Sales Price*	\$158,135	\$177,000	+ 11.9%	\$160,000	\$170,000	+ 6.3%
Average Sales Price*	\$198,155	\$194,299	- 1.9%	\$180,146	\$183,618	+ 1.9%
Percent of Original List Price Received*	94.9%	97.6%	+ 2.8%	94.5%	96.0%	+ 1.6%
List to Close	143	69	- 51.7%	116	108	- 6.9%
Days on Market Until Sale	77	30	- 61.0%	62	60	- 3.2%
Cumulative Days on Market Until Sale	96	35	- 63.5%	71	71	0.0%
Average List Price	\$203,725	\$225,729	+ 10.8%	\$220,541	\$231,644	+ 5.0%
Inventory of Homes for Sale	124	85	- 31.5%	--	--	--
Months Supply of Inventory	3.4	2.6	- 23.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



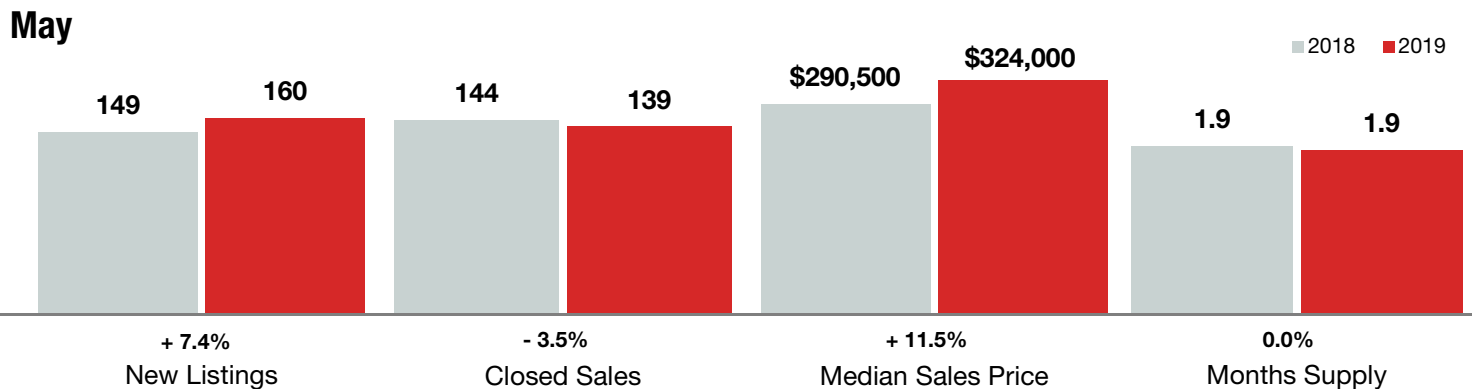
Charlotte Regional Realtor® Association

Matthews

North Carolina

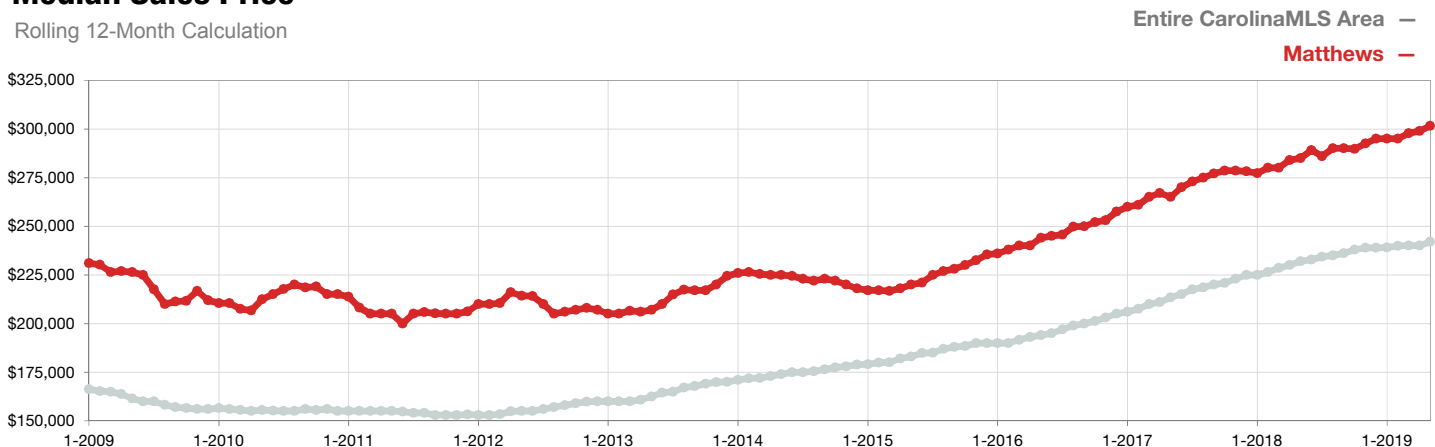
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	149	160	+ 7.4%	630	685	+ 8.7%
Pending Sales	108	129	+ 19.4%	503	552	+ 9.7%
Closed Sales	144	139	- 3.5%	427	451	+ 5.6%
Median Sales Price*	\$290,500	\$324,000	+ 11.5%	\$286,500	\$310,000	+ 8.2%
Average Sales Price*	\$333,719	\$362,273	+ 8.6%	\$324,631	\$358,103	+ 10.3%
Percent of Original List Price Received*	98.0%	98.3%	+ 0.3%	97.9%	97.5%	- 0.4%
List to Close	75	67	- 10.7%	82	80	- 2.4%
Days on Market Until Sale	33	22	- 33.3%	36	34	- 5.6%
Cumulative Days on Market Until Sale	41	31	- 24.4%	50	45	- 10.0%
Average List Price	\$341,761	\$385,589	+ 12.8%	\$351,627	\$392,936	+ 11.7%
Inventory of Homes for Sale	195	183	- 6.2%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



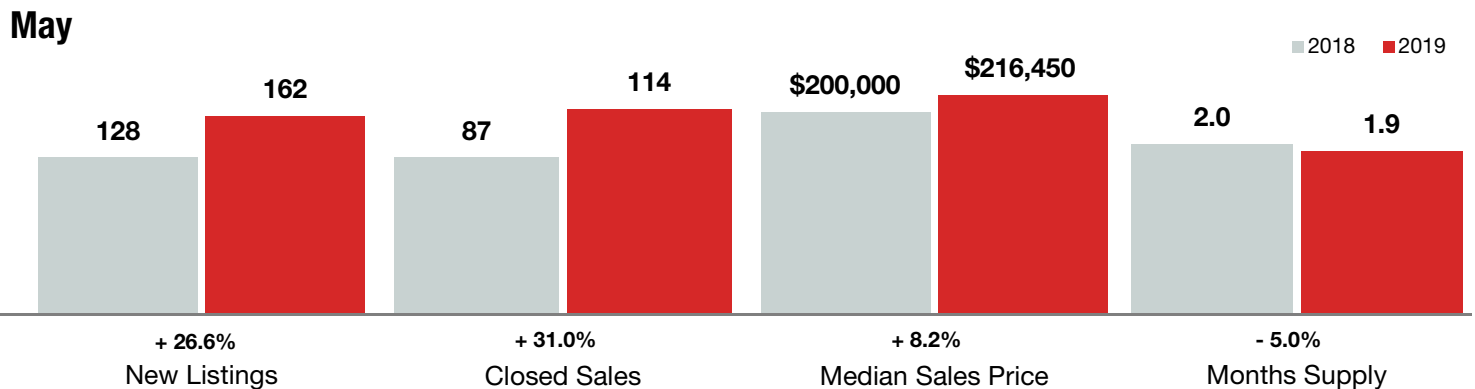
Charlotte Regional Realtor® Association

Monroe

North Carolina

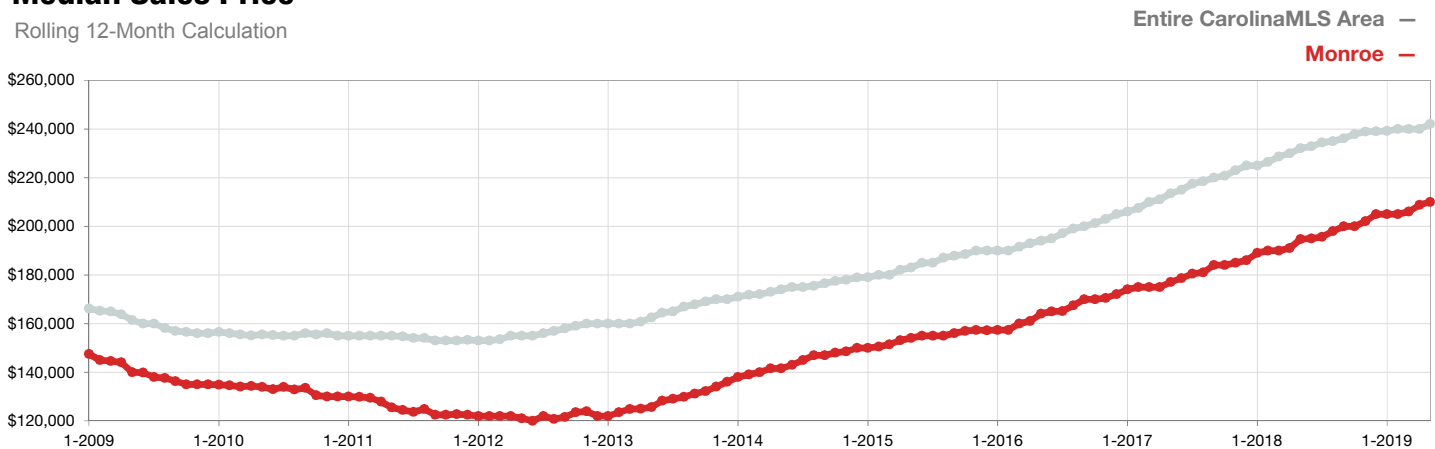
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	128	162	+ 26.6%	525	621	+ 18.3%
Pending Sales	108	143	+ 32.4%	462	540	+ 16.9%
Closed Sales	87	114	+ 31.0%	398	449	+ 12.8%
Median Sales Price*	\$200,000	\$216,450	+ 8.2%	\$199,950	\$219,000	+ 9.5%
Average Sales Price*	\$215,561	\$227,519	+ 5.5%	\$217,791	\$230,217	+ 5.7%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	96.6%	96.6%	0.0%
List to Close	74	72	- 2.7%	86	84	- 2.3%
Days on Market Until Sale	29	28	- 3.4%	39	39	0.0%
Cumulative Days on Market Until Sale	34	36	+ 5.9%	49	45	- 8.2%
Average List Price	\$258,493	\$253,271	- 2.0%	\$242,051	\$258,485	+ 6.8%
Inventory of Homes for Sale	166	172	+ 3.6%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

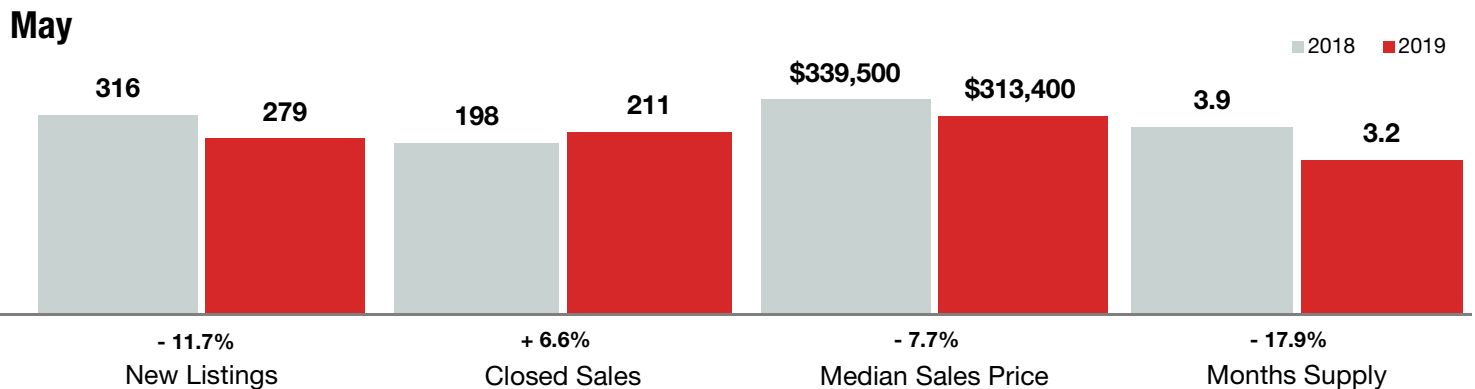


Mooresville

North Carolina

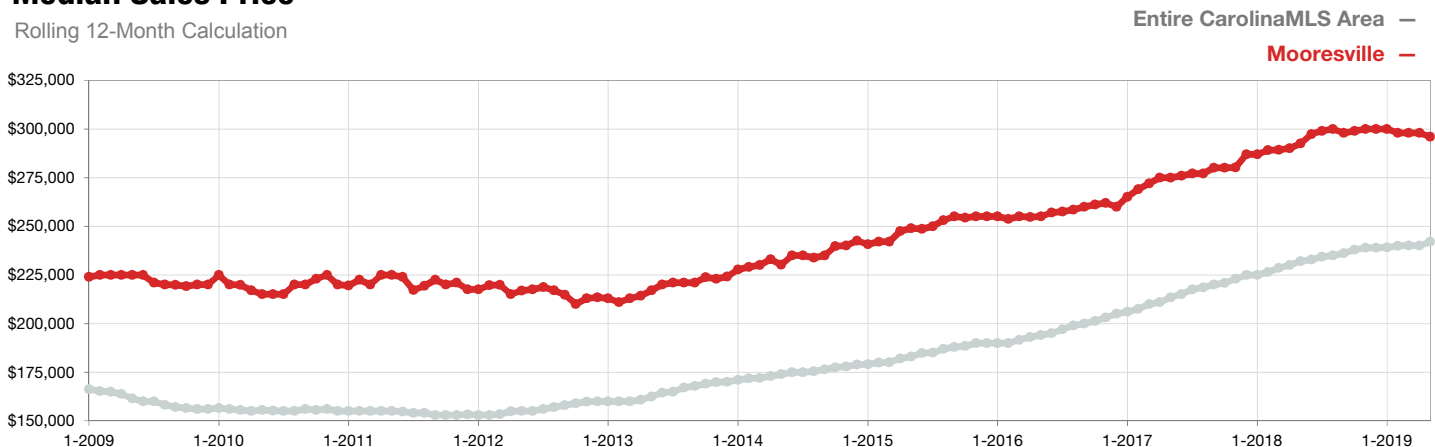
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	316	279	- 11.7%	1,209	1,215	+ 0.5%
Pending Sales	212	227	+ 7.1%	867	999	+ 15.2%
Closed Sales	198	211	+ 6.6%	715	839	+ 17.3%
Median Sales Price*	\$339,500	\$313,400	- 7.7%	\$300,000	\$292,500	- 2.5%
Average Sales Price*	\$429,761	\$407,764	- 5.1%	\$392,869	\$383,005	- 2.5%
Percent of Original List Price Received*	96.3%	96.3%	0.0%	96.0%	95.8%	- 0.2%
List to Close	114	118	+ 3.5%	126	118	- 6.3%
Days on Market Until Sale	63	68	+ 7.9%	73	67	- 8.2%
Cumulative Days on Market Until Sale	71	96	+ 35.2%	83	88	+ 6.0%
Average List Price	\$434,696	\$463,911	+ 6.7%	\$437,633	\$459,290	+ 4.9%
Inventory of Homes for Sale	661	570	- 13.8%	--	--	--
Months Supply of Inventory	3.9	3.2	- 17.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

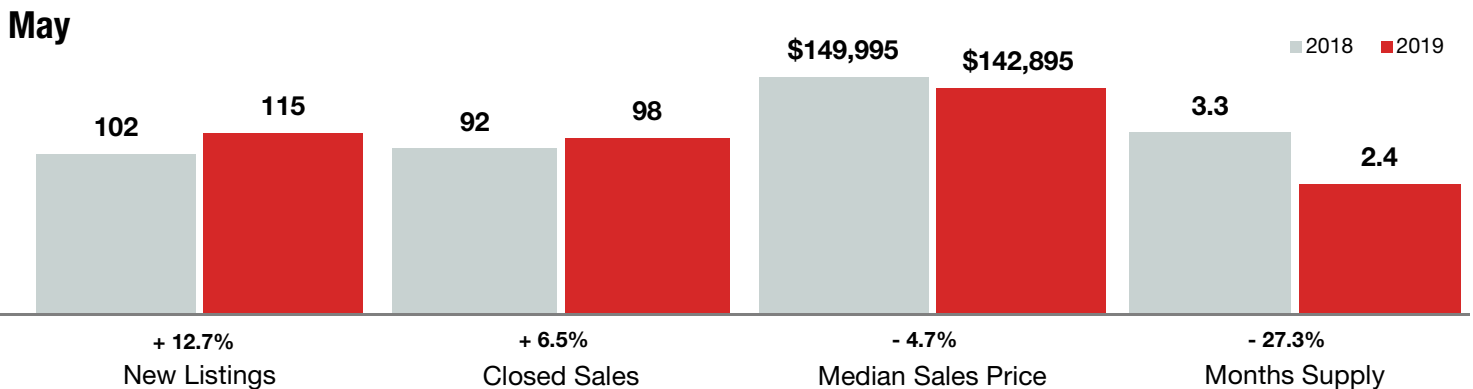
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Salisbury

North Carolina

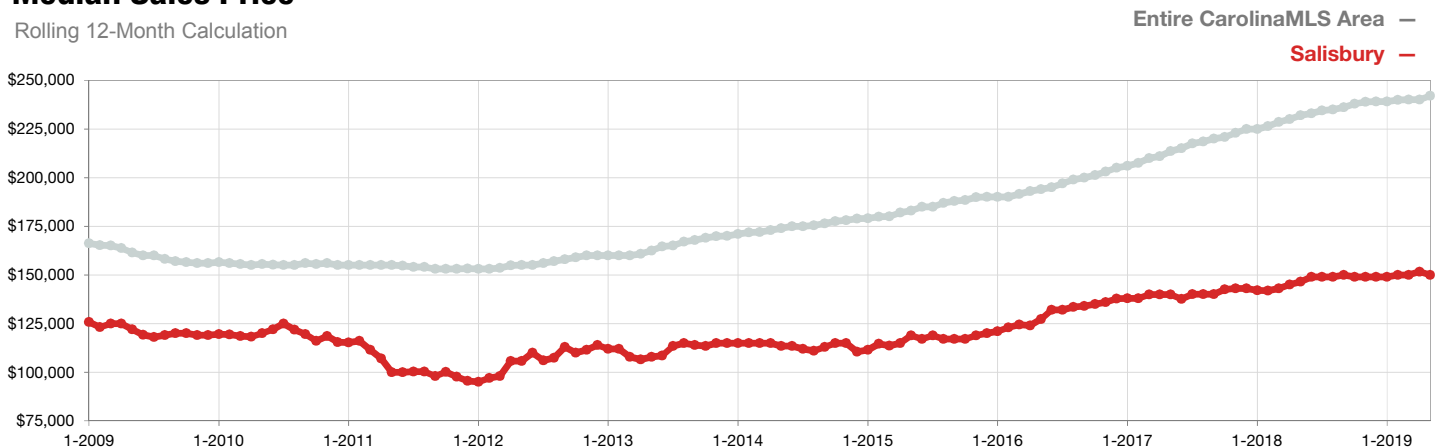
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	102	115	+ 12.7%	475	482	+ 1.5%
Pending Sales	87	119	+ 36.8%	414	423	+ 2.2%
Closed Sales	92	98	+ 6.5%	373	349	- 6.4%
Median Sales Price*	\$149,995	\$142,895	- 4.7%	\$145,495	\$149,300	+ 2.6%
Average Sales Price*	\$160,355	\$153,245	- 4.4%	\$157,830	\$163,592	+ 3.7%
Percent of Original List Price Received*	94.8%	96.2%	+ 1.5%	94.7%	94.7%	0.0%
List to Close	131	117	- 10.7%	118	111	- 5.9%
Days on Market Until Sale	75	59	- 21.3%	70	58	- 17.1%
Cumulative Days on Market Until Sale	97	65	- 33.0%	83	65	- 21.7%
Average List Price	\$154,882	\$192,247	+ 24.1%	\$173,454	\$190,558	+ 9.9%
Inventory of Homes for Sale	241	183	- 24.1%	--	--	--
Months Supply of Inventory	3.3	2.4	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

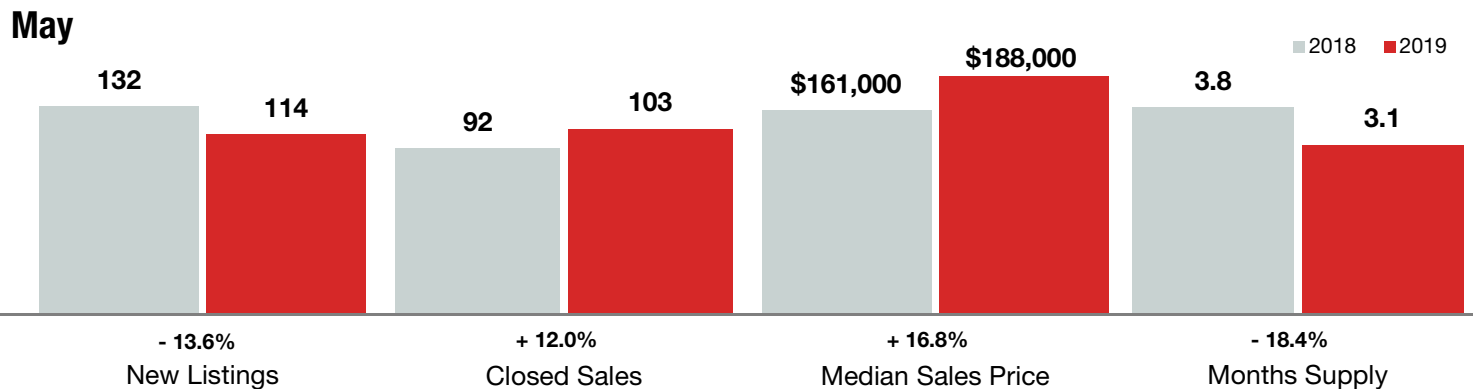
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Statesville

North Carolina

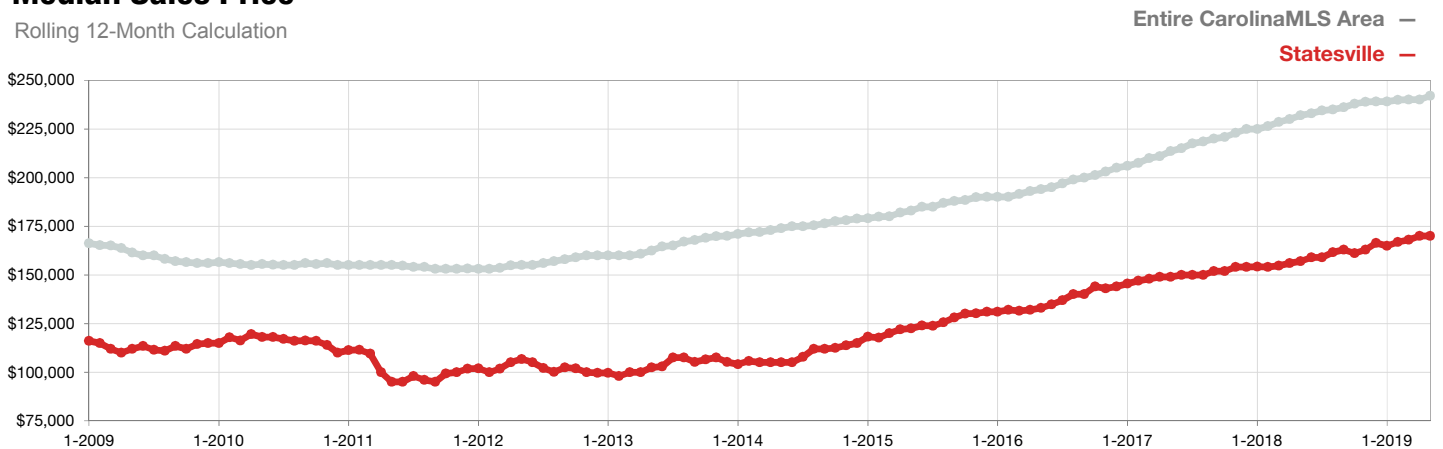
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	132	114	- 13.6%	527	517	- 1.9%
Pending Sales	81	100	+ 23.5%	402	454	+ 12.9%
Closed Sales	92	103	+ 12.0%	347	374	+ 7.8%
Median Sales Price*	\$161,000	\$188,000	+ 16.8%	\$156,500	\$175,000	+ 11.8%
Average Sales Price*	\$185,881	\$187,757	+ 1.0%	\$174,937	\$183,726	+ 5.0%
Percent of Original List Price Received*	95.5%	94.6%	- 0.9%	95.2%	94.1%	- 1.2%
List to Close	108	112	+ 3.7%	120	112	- 6.7%
Days on Market Until Sale	60	67	+ 11.7%	70	63	- 10.0%
Cumulative Days on Market Until Sale	72	77	+ 6.9%	85	71	- 16.5%
Average List Price	\$219,673	\$232,475	+ 5.8%	\$207,069	\$230,298	+ 11.2%
Inventory of Homes for Sale	282	250	- 11.3%	--	--	--
Months Supply of Inventory	3.8	3.1	- 18.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

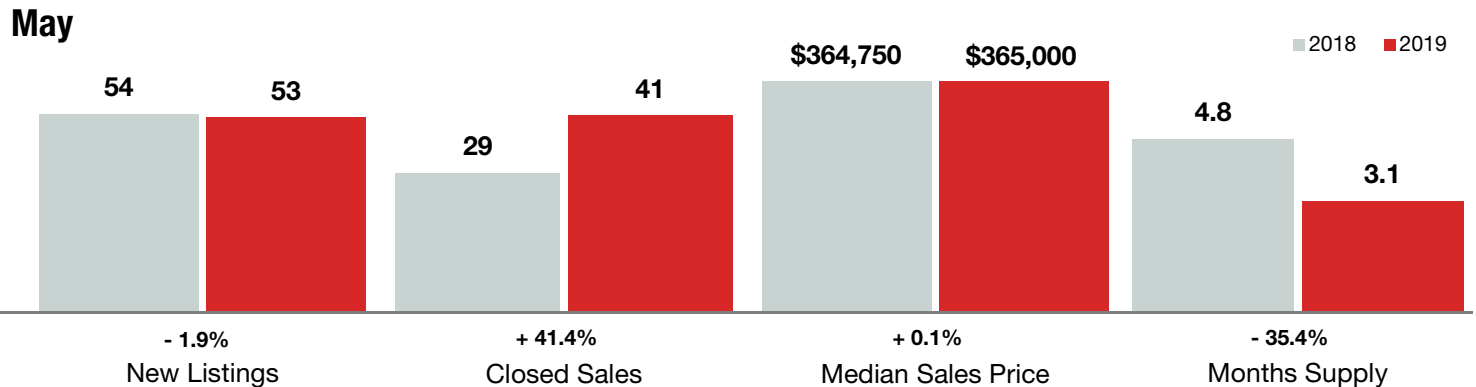


Tega Cay

South Carolina

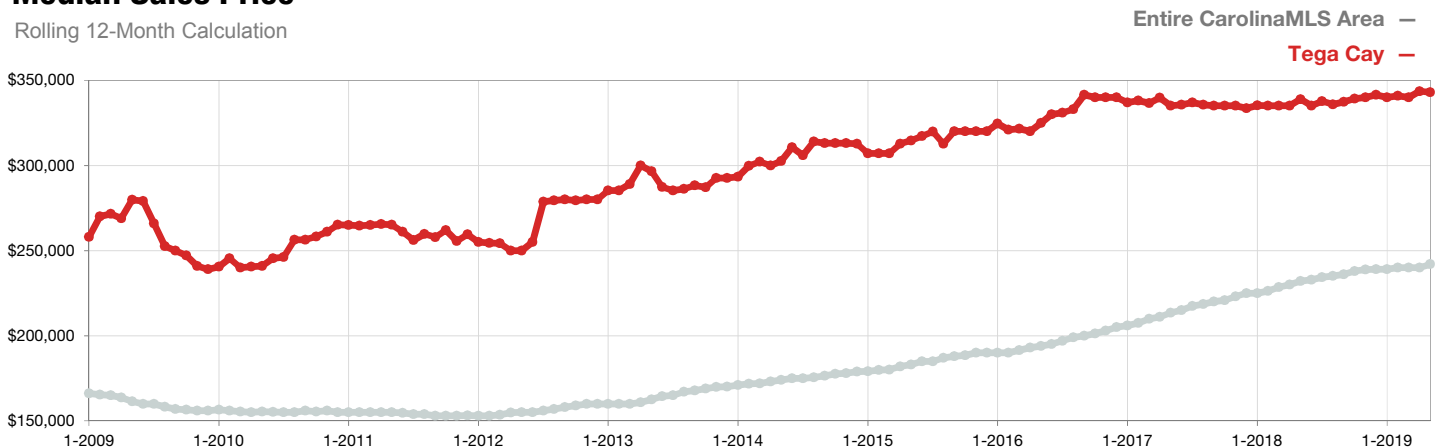
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	54	53	- 1.9%	239	217	- 9.2%
Pending Sales	32	49	+ 53.1%	151	161	+ 6.6%
Closed Sales	29	41	+ 41.4%	117	120	+ 2.6%
Median Sales Price*	\$364,750	\$365,000	+ 0.1%	\$341,500	\$350,500	+ 2.6%
Average Sales Price*	\$382,898	\$364,196	- 4.9%	\$360,788	\$370,246	+ 2.6%
Percent of Original List Price Received*	96.5%	97.1%	+ 0.6%	96.3%	96.2%	- 0.1%
List to Close	106	97	- 8.5%	115	117	+ 1.7%
Days on Market Until Sale	56	52	- 7.1%	67	71	+ 6.0%
Cumulative Days on Market Until Sale	62	75	+ 21.0%	79	94	+ 19.0%
Average List Price	\$364,235	\$405,620	+ 11.4%	\$386,096	\$394,672	+ 2.2%
Inventory of Homes for Sale	123	87	- 29.3%	--	--	--
Months Supply of Inventory	4.8	3.1	- 35.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

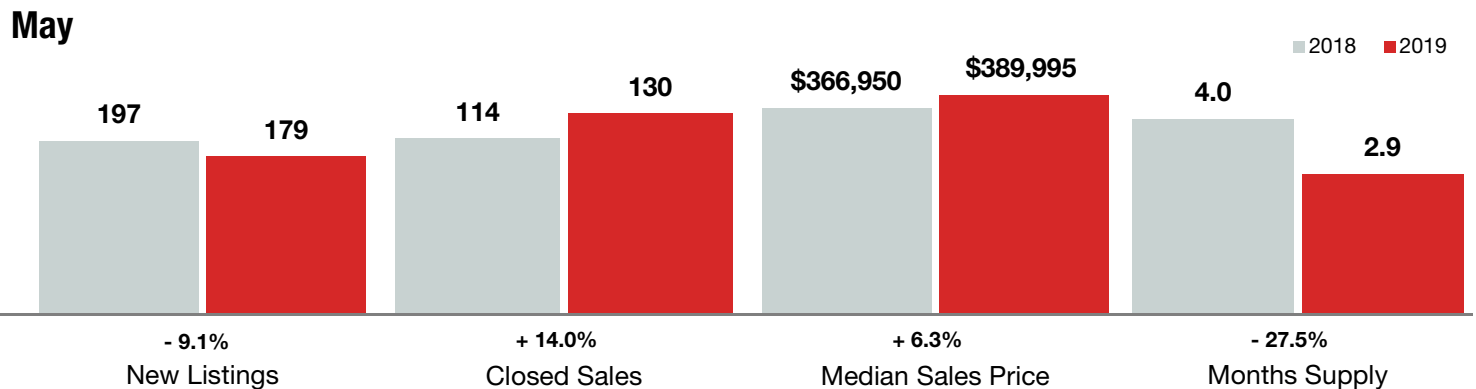
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Waxhaw

North Carolina

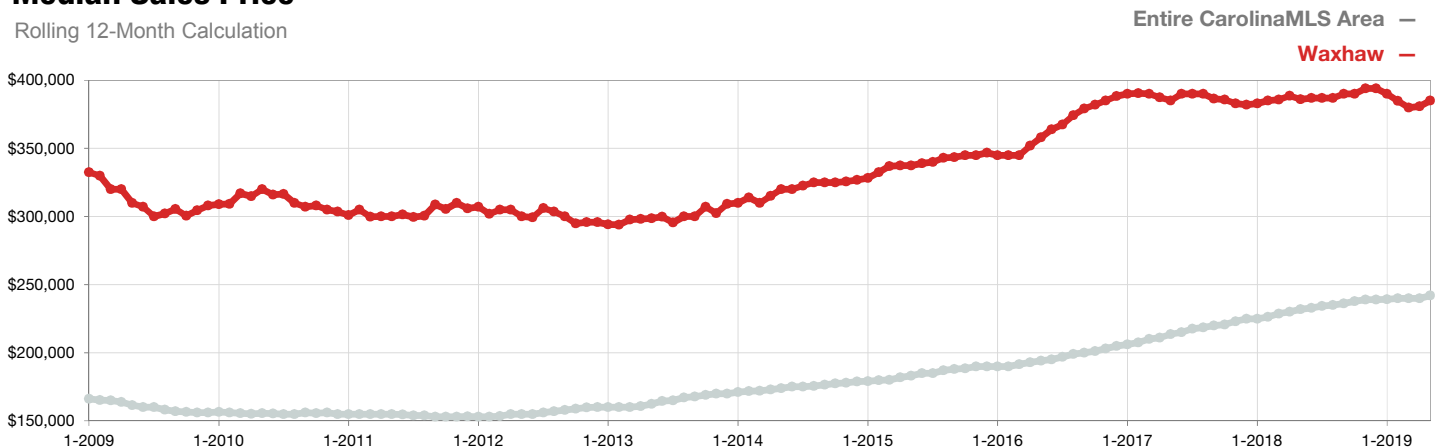
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	197	179	- 9.1%	834	798	- 4.3%
Pending Sales	138	162	+ 17.4%	598	658	+ 10.0%
Closed Sales	114	130	+ 14.0%	477	491	+ 2.9%
Median Sales Price*	\$366,950	\$389,995	+ 6.3%	\$390,000	\$377,000	- 3.3%
Average Sales Price*	\$446,622	\$442,198	- 1.0%	\$447,683	\$441,592	- 1.4%
Percent of Original List Price Received*	97.2%	96.9%	- 0.3%	96.8%	96.4%	- 0.4%
List to Close	94	114	+ 21.3%	118	120	+ 1.7%
Days on Market Until Sale	41	58	+ 41.5%	61	68	+ 11.5%
Cumulative Days on Market Until Sale	57	72	+ 26.3%	79	80	+ 1.3%
Average List Price	\$579,908	\$538,730	- 7.1%	\$528,451	\$527,252	- 0.2%
Inventory of Homes for Sale	432	316	- 26.9%	--	--	--
Months Supply of Inventory	4.0	2.9	- 27.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

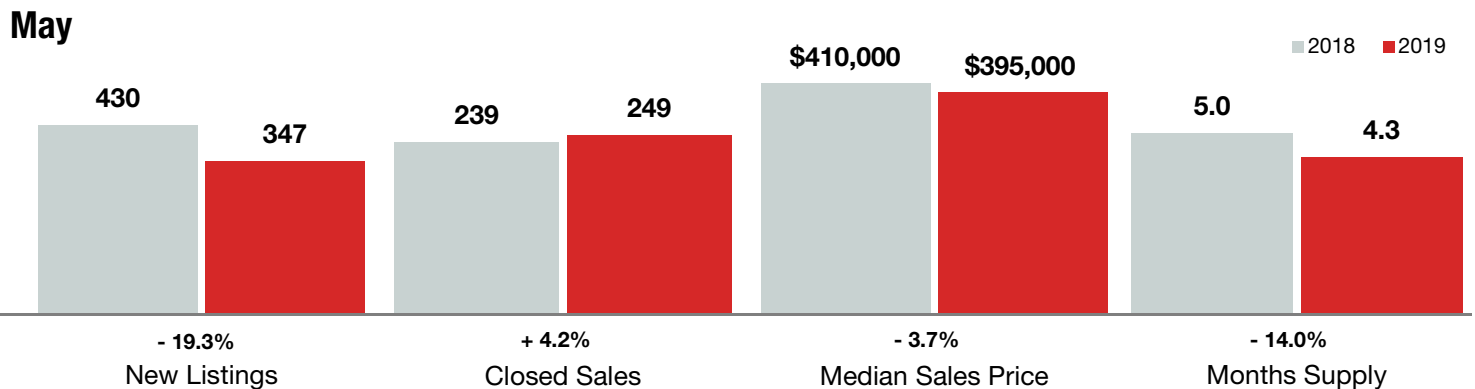


Lake Norman

North Carolina

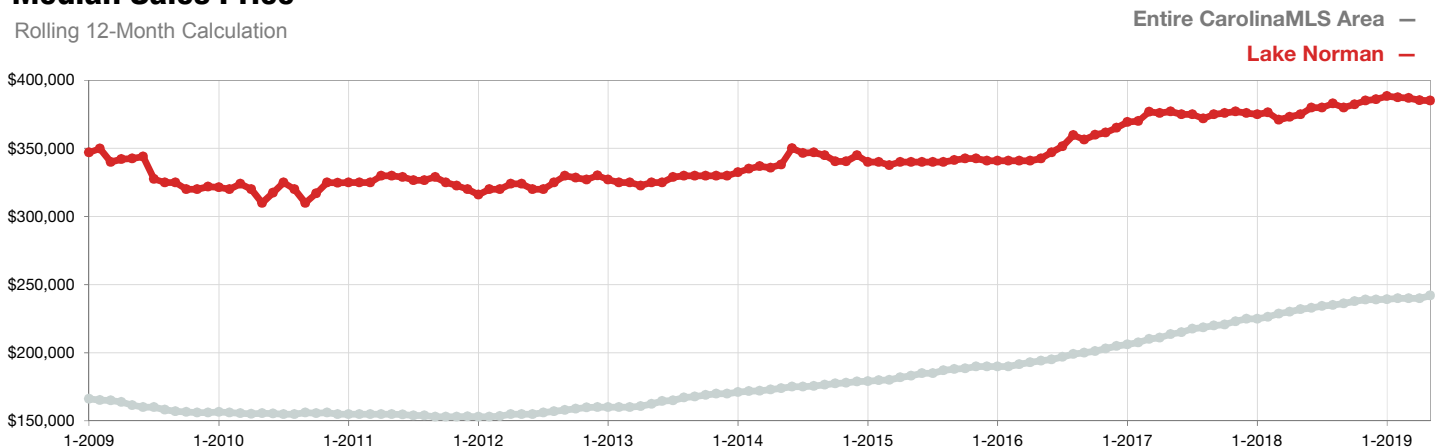
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	430	347	- 19.3%	1,587	1,481	- 6.7%
Pending Sales	268	278	+ 3.7%	1,044	1,097	+ 5.1%
Closed Sales	239	249	+ 4.2%	842	901	+ 7.0%
Median Sales Price*	\$410,000	\$395,000	- 3.7%	\$372,500	\$369,000	- 0.9%
Average Sales Price*	\$516,225	\$507,491	- 1.7%	\$502,710	\$481,387	- 4.2%
Percent of Original List Price Received*	96.0%	95.6%	- 0.4%	95.9%	95.4%	- 0.5%
List to Close	119	120	+ 0.8%	134	129	- 3.7%
Days on Market Until Sale	67	70	+ 4.5%	79	74	- 6.3%
Cumulative Days on Market Until Sale	74	105	+ 41.9%	92	99	+ 7.6%
Average List Price	\$591,283	\$623,844	+ 5.5%	\$575,551	\$607,408	+ 5.5%
Inventory of Homes for Sale	1,005	857	- 14.7%	--	--	--
Months Supply of Inventory	5.0	4.3	- 14.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



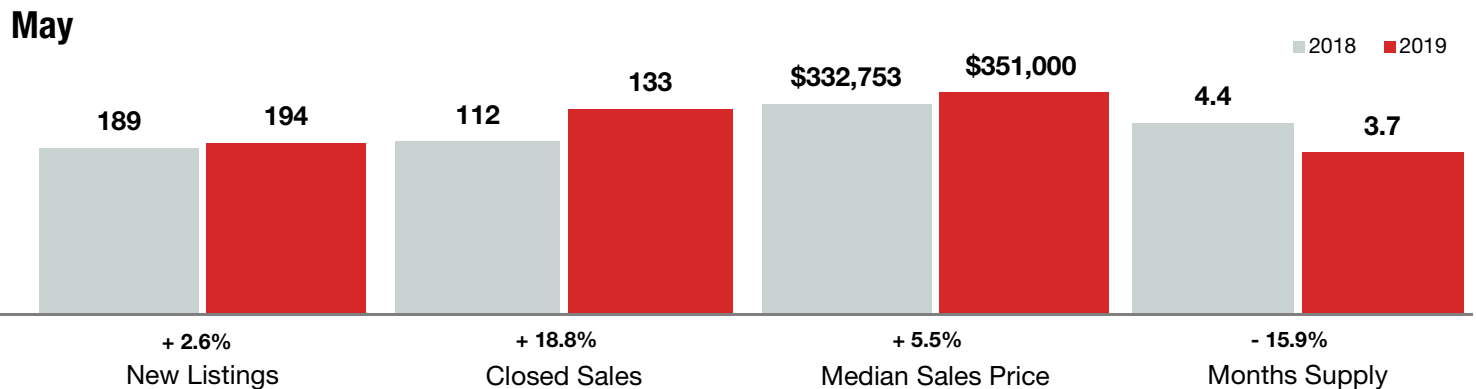
Charlotte Regional Realtor® Association

Lake Wylie

North Carolina

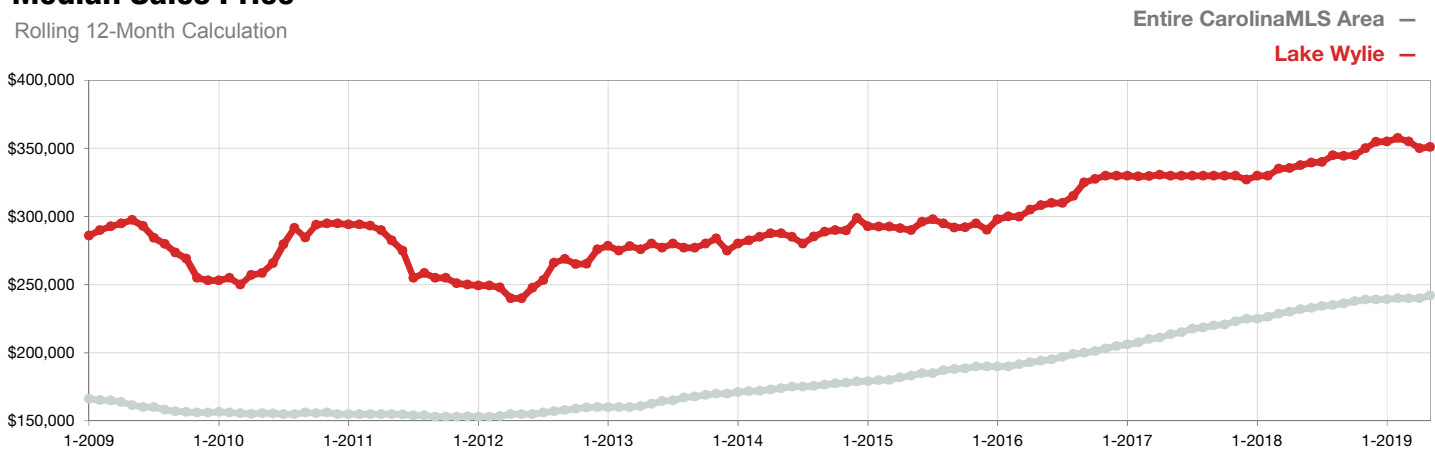
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	189	194	+ 2.6%	781	820	+ 5.0%
Pending Sales	113	161	+ 42.5%	534	654	+ 22.5%
Closed Sales	112	133	+ 18.8%	465	503	+ 8.2%
Median Sales Price*	\$332,753	\$351,000	+ 5.5%	\$349,900	\$340,338	- 2.7%
Average Sales Price*	\$396,741	\$389,700	- 1.8%	\$398,670	\$397,474	- 0.3%
Percent of Original List Price Received*	97.1%	96.7%	- 0.4%	97.0%	96.3%	- 0.7%
List to Close	121	103	- 14.9%	133	122	- 8.3%
Days on Market Until Sale	65	60	- 7.7%	74	66	- 10.8%
Cumulative Days on Market Until Sale	78	70	- 10.3%	88	81	- 8.0%
Average List Price	\$503,550	\$463,342	- 8.0%	\$465,905	\$448,798	- 3.7%
Inventory of Homes for Sale	434	410	- 5.5%	--	--	--
Months Supply of Inventory	4.4	3.7	- 15.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

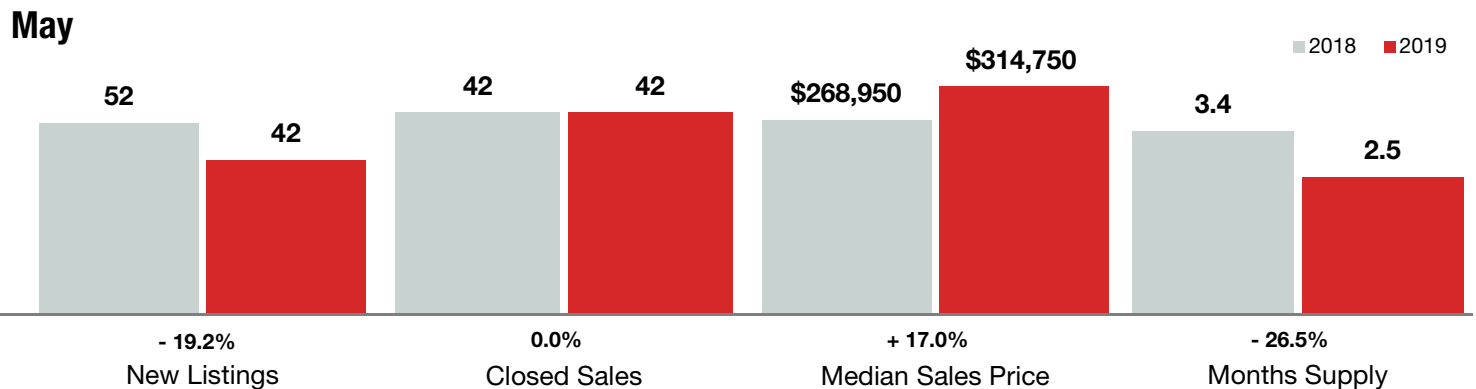
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Uptown Charlotte

North Carolina

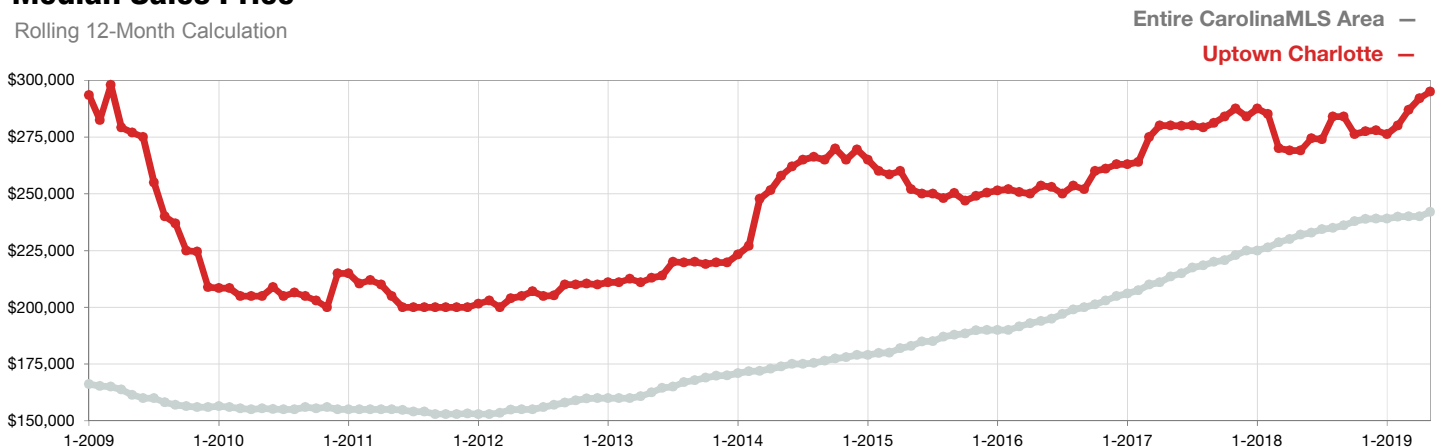
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	52	42	- 19.2%	231	205	- 11.3%
Pending Sales	28	34	+ 21.4%	162	168	+ 3.7%
Closed Sales	42	42	0.0%	150	128	- 14.7%
Median Sales Price*	\$268,950	\$314,750	+ 17.0%	\$269,250	\$309,400	+ 14.9%
Average Sales Price*	\$331,845	\$397,354	+ 19.7%	\$326,558	\$377,890	+ 15.7%
Percent of Original List Price Received*	96.9%	97.1%	+ 0.2%	96.5%	97.0%	+ 0.5%
List to Close	81	76	- 6.2%	96	90	- 6.3%
Days on Market Until Sale	37	40	+ 8.1%	50	52	+ 4.0%
Cumulative Days on Market Until Sale	47	50	+ 6.4%	64	72	+ 12.5%
Average List Price	\$325,757	\$398,243	+ 22.3%	\$343,085	\$399,188	+ 16.4%
Inventory of Homes for Sale	102	76	- 25.5%	--	--	--
Months Supply of Inventory	3.4	2.5	- 26.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019



Charlotte Regional Realtor® Association

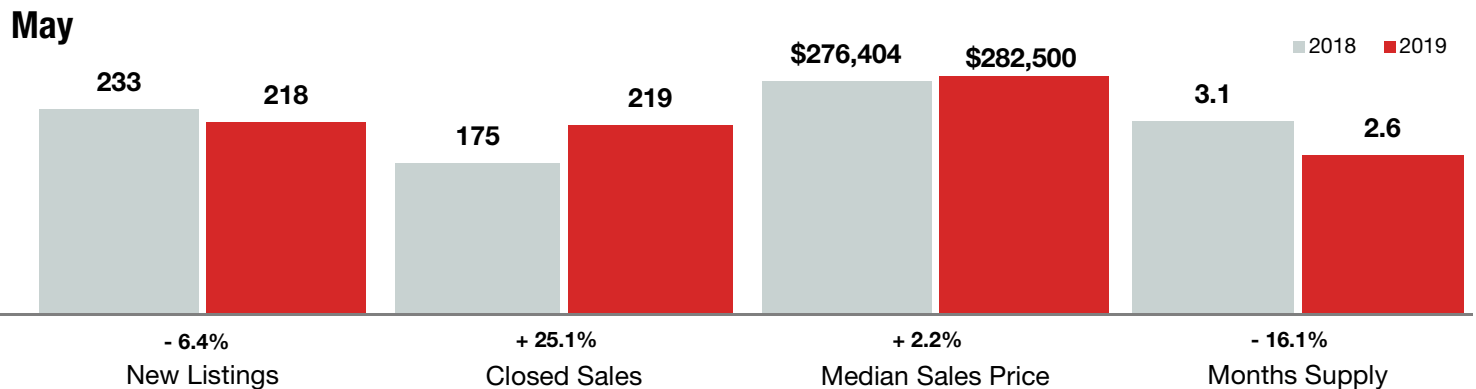
A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

Lancaster County

South Carolina

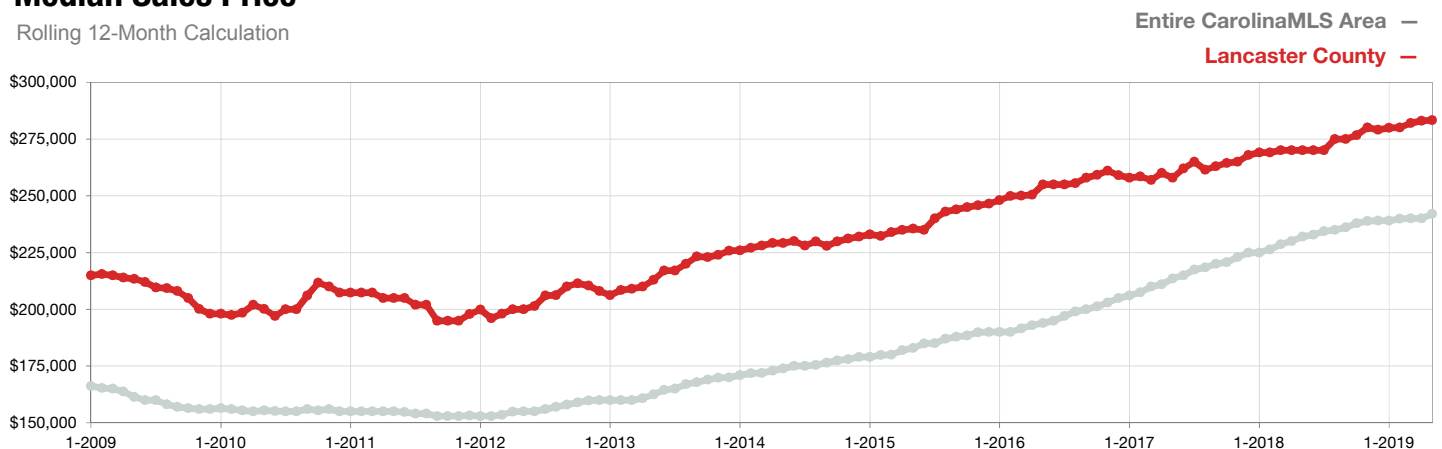
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	233	218	- 6.4%	1,025	1,031	+ 0.6%
Pending Sales	161	229	+ 42.2%	851	895	+ 5.2%
Closed Sales	175	219	+ 25.1%	729	739	+ 1.4%
Median Sales Price*	\$276,404	\$282,500	+ 2.2%	\$272,433	\$283,605	+ 4.1%
Average Sales Price*	\$274,779	\$292,057	+ 6.3%	\$279,525	\$285,026	+ 2.0%
Percent of Original List Price Received*	96.9%	97.5%	+ 0.6%	97.0%	96.8%	- 0.2%
List to Close	108	93	- 13.9%	117	116	- 0.9%
Days on Market Until Sale	53	42	- 20.8%	63	57	- 9.5%
Cumulative Days on Market Until Sale	71	55	- 22.5%	79	66	- 16.5%
Average List Price	\$299,468	\$336,806	+ 12.5%	\$303,386	\$316,856	+ 4.4%
Inventory of Homes for Sale	468	401	- 14.3%	--	--	--
Months Supply of Inventory	3.1	2.6	- 16.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



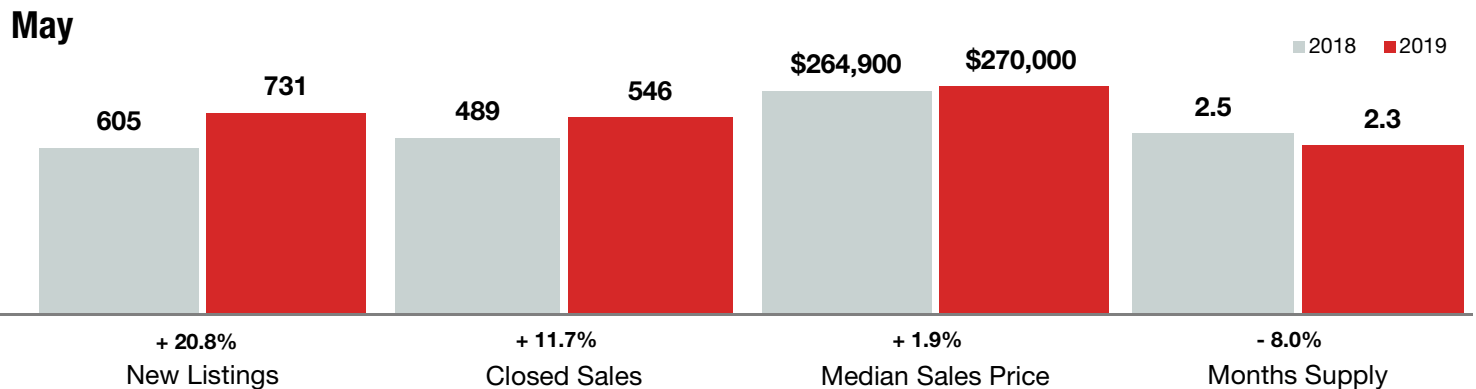
Charlotte Regional Realtor® Association

York County

South Carolina

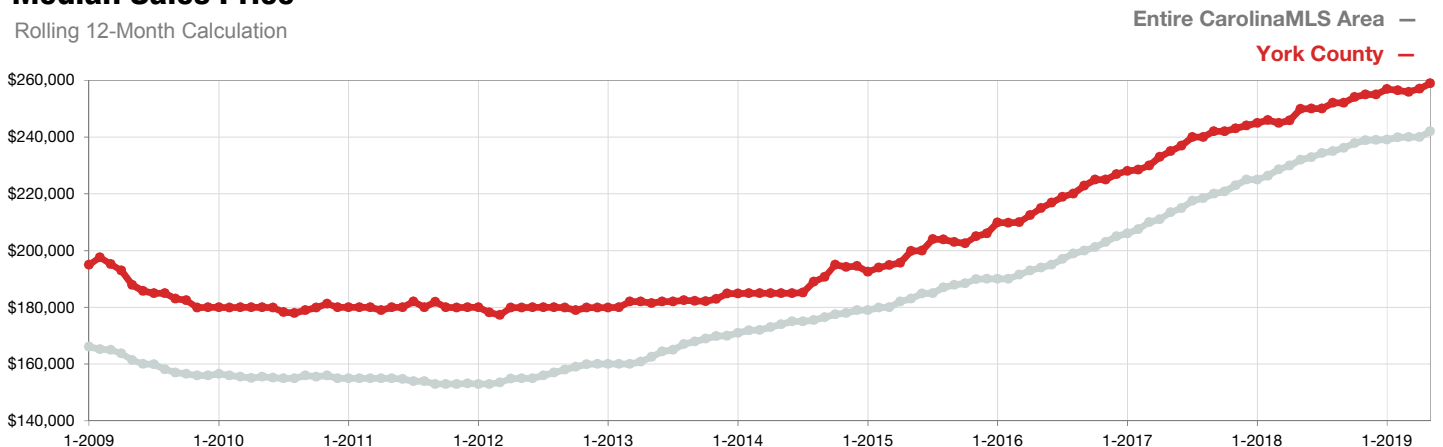
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	605	731	+ 20.8%	2,729	2,974	+ 9.0%
Pending Sales	459	632	+ 37.7%	2,193	2,491	+ 13.6%
Closed Sales	489	546	+ 11.7%	1,913	2,015	+ 5.3%
Median Sales Price*	\$264,900	\$270,000	+ 1.9%	\$250,000	\$255,000	+ 2.0%
Average Sales Price*	\$289,218	\$297,173	+ 2.8%	\$274,065	\$282,706	+ 3.2%
Percent of Original List Price Received*	97.8%	97.4%	- 0.4%	97.2%	97.1%	- 0.1%
List to Close	81	87	+ 7.4%	94	95	+ 1.1%
Days on Market Until Sale	35	39	+ 11.4%	45	46	+ 2.2%
Cumulative Days on Market Until Sale	41	49	+ 19.5%	55	58	+ 5.5%
Average List Price	\$308,575	\$329,761	+ 6.9%	\$308,069	\$319,239	+ 3.6%
Inventory of Homes for Sale	1,001	1,011	+ 1.0%	--	--	--
Months Supply of Inventory	2.5	2.3	- 8.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



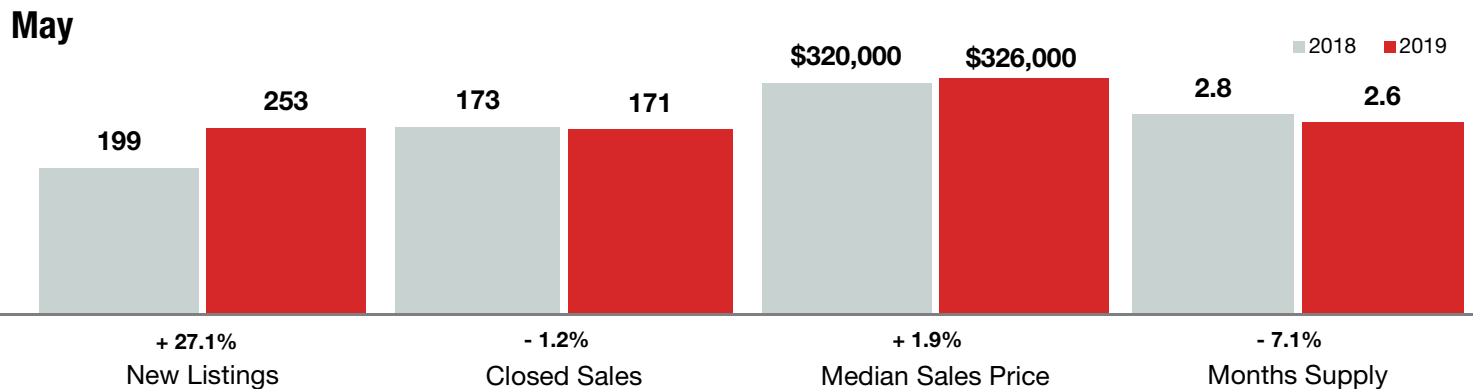
Charlotte Regional Realtor® Association

Fort Mill

South Carolina

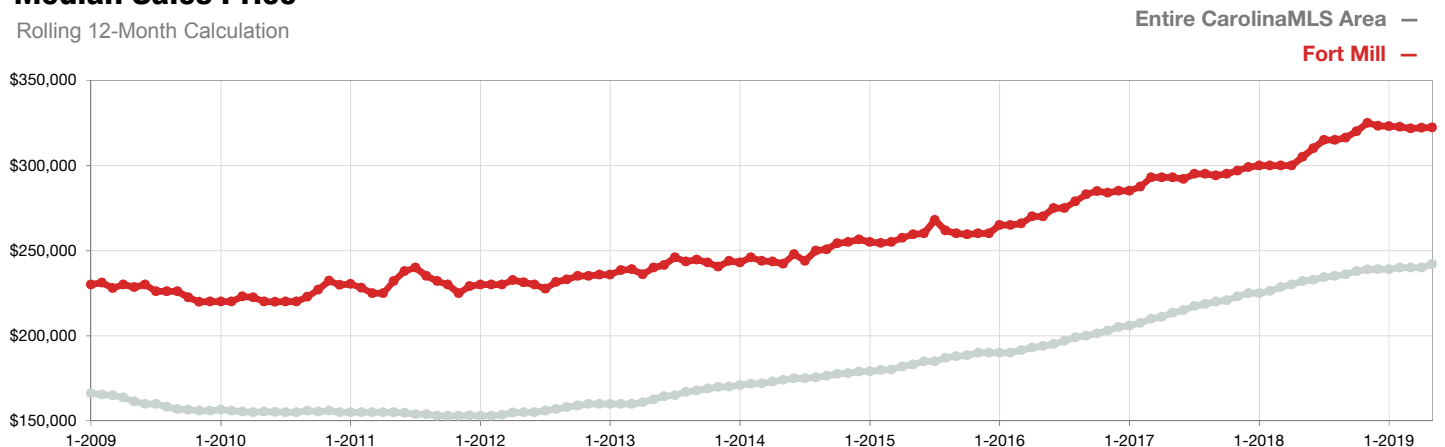
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	199	253	+ 27.1%	910	1,016	+ 11.6%
Pending Sales	167	209	+ 25.1%	717	805	+ 12.3%
Closed Sales	173	171	- 1.2%	589	621	+ 5.4%
Median Sales Price*	\$320,000	\$326,000	+ 1.9%	\$309,000	\$299,900	- 2.9%
Average Sales Price*	\$351,339	\$345,248	- 1.7%	\$331,908	\$336,951	+ 1.5%
Percent of Original List Price Received*	97.5%	97.6%	+ 0.1%	97.2%	97.6%	+ 0.4%
List to Close	87	91	+ 4.6%	100	101	+ 1.0%
Days on Market Until Sale	39	37	- 5.1%	51	48	- 5.9%
Cumulative Days on Market Until Sale	48	52	+ 8.3%	63	63	0.0%
Average List Price	\$354,716	\$379,060	+ 6.9%	\$363,372	\$371,827	+ 2.3%
Inventory of Homes for Sale	361	371	+ 2.8%	--	--	--
Months Supply of Inventory	2.8	2.6	- 7.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



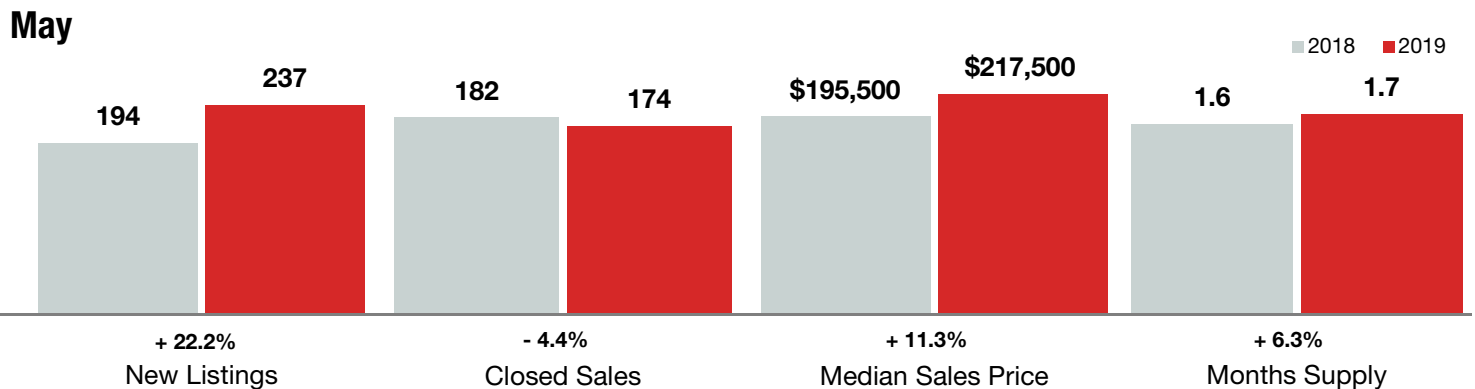
Charlotte Regional Realtor® Association

Rock Hill

South Carolina

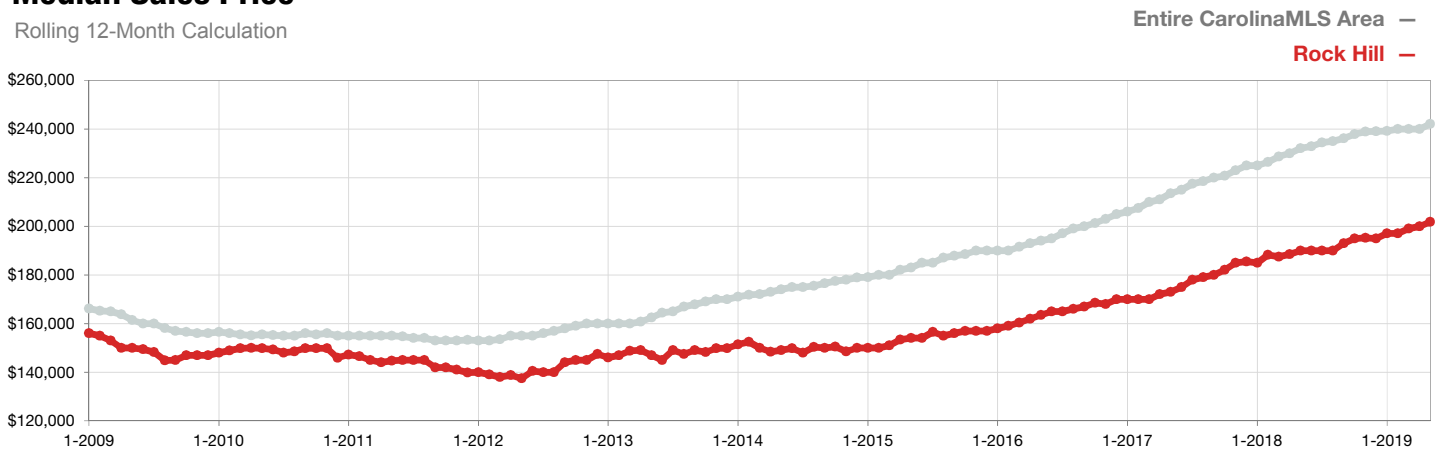
Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	194	237	+ 22.2%	910	944	+ 3.7%
Pending Sales	151	222	+ 47.0%	800	846	+ 5.8%
Closed Sales	182	174	- 4.4%	733	701	- 4.4%
Median Sales Price*	\$195,500	\$217,500	+ 11.3%	\$189,900	\$206,700	+ 8.8%
Average Sales Price*	\$209,594	\$225,744	+ 7.7%	\$208,313	\$214,860	+ 3.1%
Percent of Original List Price Received*	98.8%	97.5%	- 1.3%	97.7%	97.3%	- 0.4%
List to Close	62	74	+ 19.4%	76	79	+ 3.9%
Days on Market Until Sale	20	32	+ 60.0%	30	34	+ 13.3%
Cumulative Days on Market Until Sale	23	35	+ 52.2%	36	40	+ 11.1%
Average List Price	\$246,267	\$248,531	+ 0.9%	\$227,858	\$238,560	+ 4.7%
Inventory of Homes for Sale	235	250	+ 6.4%	--	--	--
Months Supply of Inventory	1.6	1.7	+ 6.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

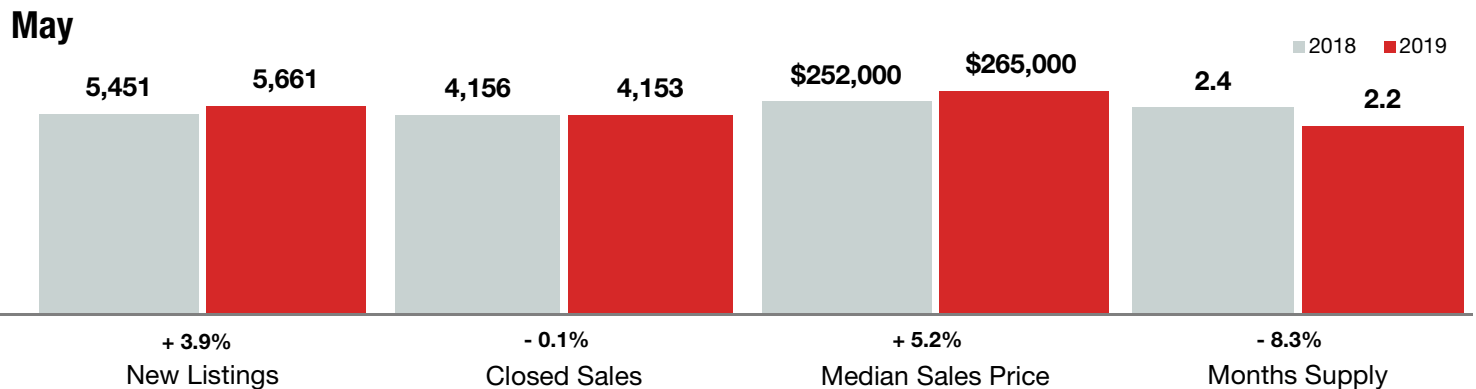


Charlotte MSA

North Carolina

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	5,451	5,661	+ 3.9%	22,981	23,335	+ 1.5%
Pending Sales	4,135	4,845	+ 17.2%	18,623	19,767	+ 6.1%
Closed Sales	4,156	4,153	- 0.1%	16,137	16,169	+ 0.2%
Median Sales Price*	\$252,000	\$265,000	+ 5.2%	\$240,000	\$251,500	+ 4.8%
Average Sales Price*	\$305,498	\$314,616	+ 3.0%	\$289,537	\$299,518	+ 3.4%
Percent of Original List Price Received*	97.8%	97.6%	- 0.2%	97.4%	96.9%	- 0.5%
List to Close	85	85	0.0%	93	95	+ 2.2%
Days on Market Until Sale	35	38	+ 8.6%	42	46	+ 9.5%
Cumulative Days on Market Until Sale	43	47	+ 9.3%	51	55	+ 7.8%
Average List Price	\$341,095	\$347,733	+ 1.9%	\$336,993	\$350,557	+ 4.0%
Inventory of Homes for Sale	8,239	7,561	- 8.2%	--	--	--
Months Supply of Inventory	2.4	2.2	- 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

