

Local Market Update for January 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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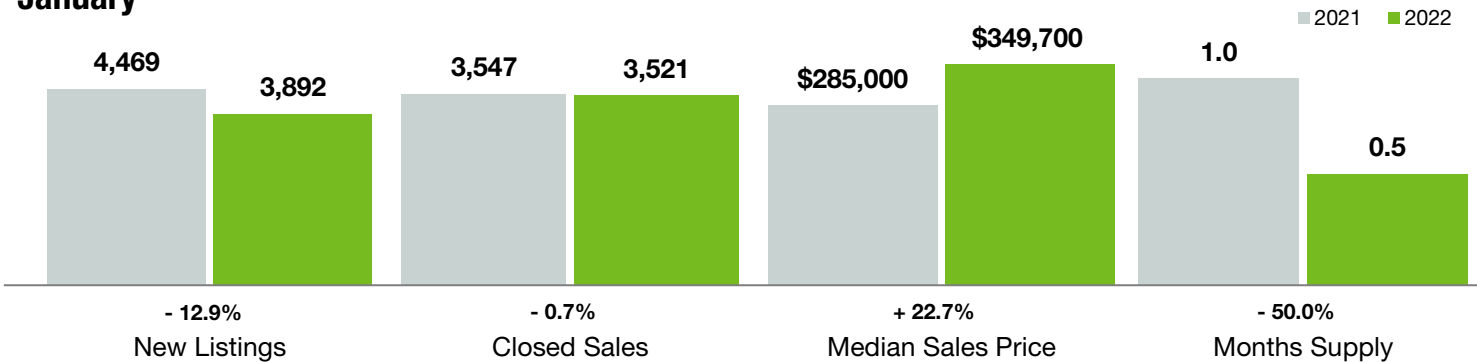
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	4,469	3,892	- 12.9%	4,469	3,892	- 12.9%
Pending Sales	4,608	4,364	- 5.3%	4,608	4,364	- 5.3%
Closed Sales	3,547	3,521	- 0.7%	3,547	3,521	- 0.7%
Median Sales Price*	\$285,000	\$349,700	+ 22.7%	\$285,000	\$349,700	+ 22.7%
Average Sales Price*	\$339,989	\$393,550	+ 15.8%	\$339,989	\$393,550	+ 15.8%
Percent of Original List Price Received*	98.9%	100.1%	+ 1.2%	98.9%	100.1%	+ 1.2%
List to Close	84	82	- 2.4%	84	82	- 2.4%
Days on Market Until Sale	27	23	- 14.8%	27	23	- 14.8%
Cumulative Days on Market Until Sale	28	23	- 17.9%	28	23	- 17.9%
Average List Price	\$371,243	\$425,970	+ 14.7%	\$371,243	\$425,970	+ 14.7%
Inventory of Homes for Sale	4,535	2,546	- 43.9%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--

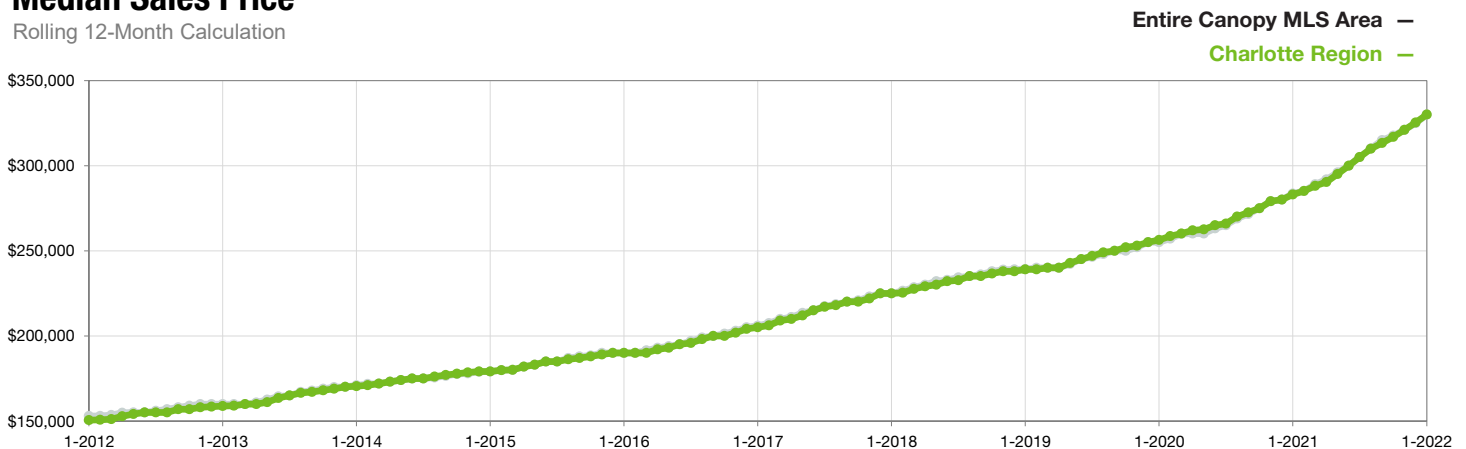
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January



Median Sales Price

Rolling 12-Month Calculation



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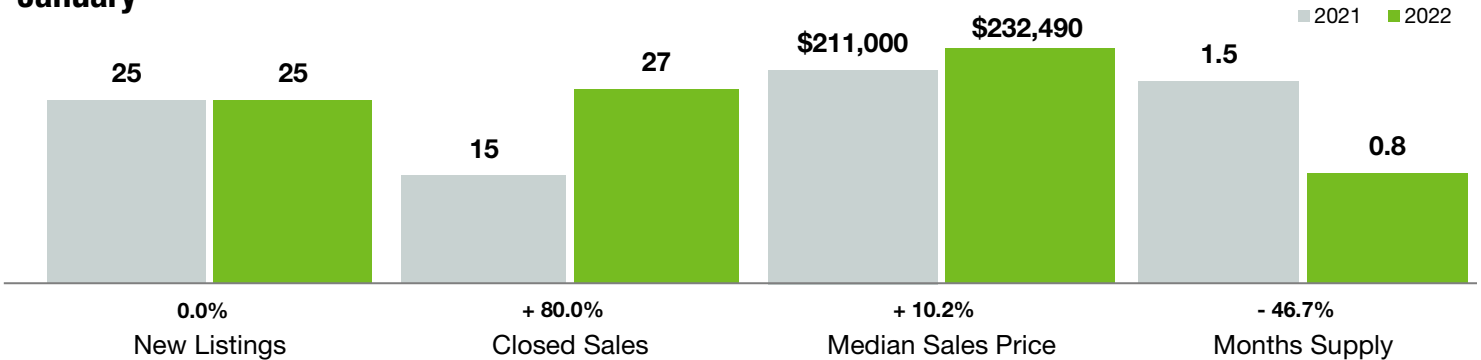
Alexander County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	25	25	0.0%	25	25	0.0%
Pending Sales	28	27	- 3.6%	28	27	- 3.6%
Closed Sales	15	27	+ 80.0%	15	27	+ 80.0%
Median Sales Price*	\$211,000	\$232,490	+ 10.2%	\$211,000	\$232,490	+ 10.2%
Average Sales Price*	\$214,867	\$264,547	+ 23.1%	\$214,867	\$264,547	+ 23.1%
Percent of Original List Price Received*	95.9%	99.0%	+ 3.2%	95.9%	99.0%	+ 3.2%
List to Close	93	109	+ 17.2%	93	109	+ 17.2%
Days on Market Until Sale	38	21	- 44.7%	38	21	- 44.7%
Cumulative Days on Market Until Sale	38	21	- 44.7%	38	21	- 44.7%
Average List Price	\$467,683	\$296,760	- 36.5%	\$467,683	\$296,760	- 36.5%
Inventory of Homes for Sale	41	25	- 39.0%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

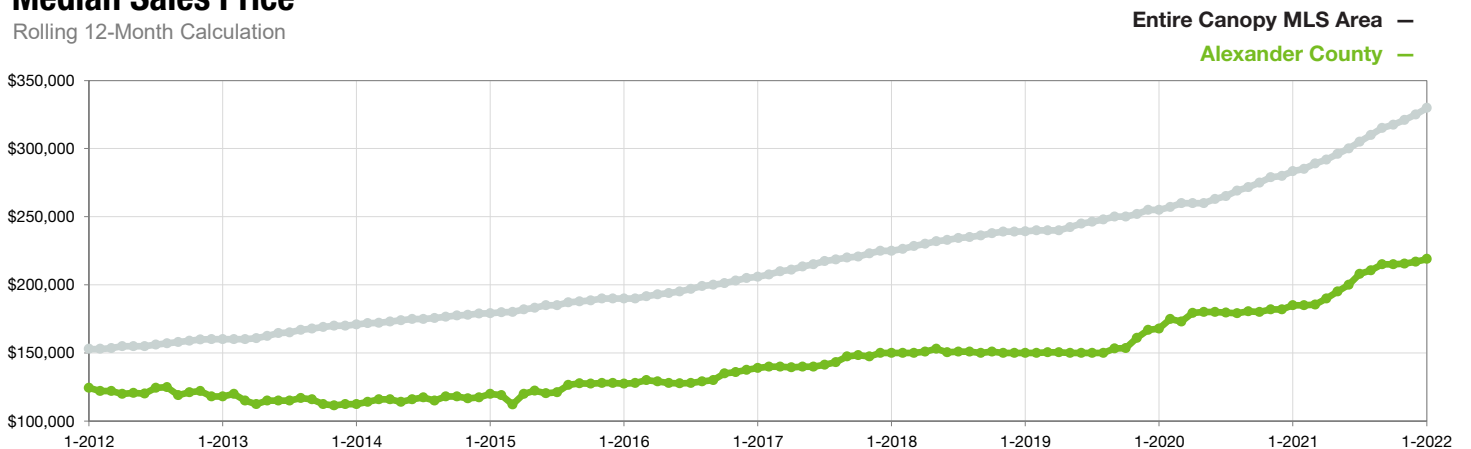
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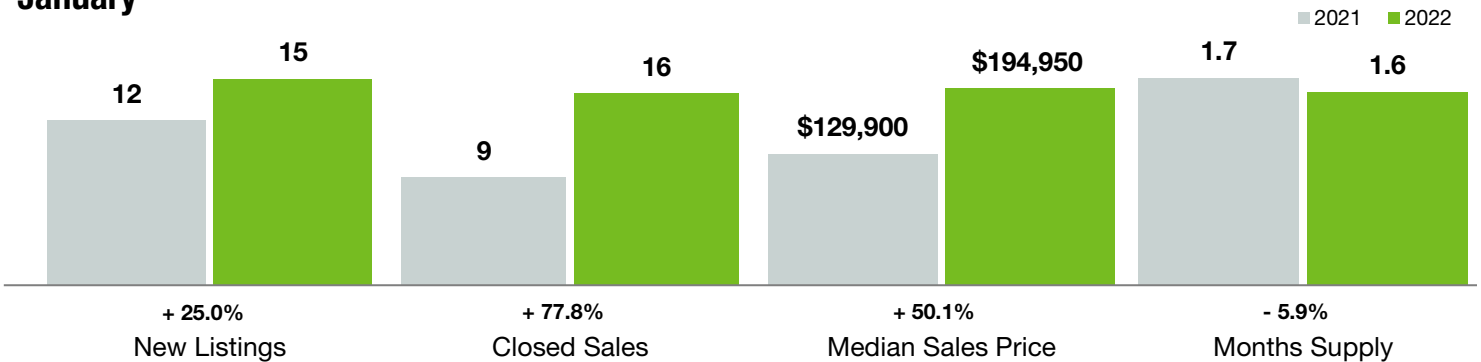
Anson County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	12	15	+ 25.0%	12	15	+ 25.0%
Pending Sales	10	18	+ 80.0%	10	18	+ 80.0%
Closed Sales	9	16	+ 77.8%	9	16	+ 77.8%
Median Sales Price*	\$129,900	\$194,950	+ 50.1%	\$129,900	\$194,950	+ 50.1%
Average Sales Price*	\$150,389	\$220,988	+ 46.9%	\$150,389	\$220,988	+ 46.9%
Percent of Original List Price Received*	95.9%	96.2%	+ 0.3%	95.9%	96.2%	+ 0.3%
List to Close	70	91	+ 30.0%	70	91	+ 30.0%
Days on Market Until Sale	24	43	+ 79.2%	24	43	+ 79.2%
Cumulative Days on Market Until Sale	24	43	+ 79.2%	24	43	+ 79.2%
Average List Price	\$162,995	\$152,680	- 6.3%	\$162,995	\$152,680	- 6.3%
Inventory of Homes for Sale	20	25	+ 25.0%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--

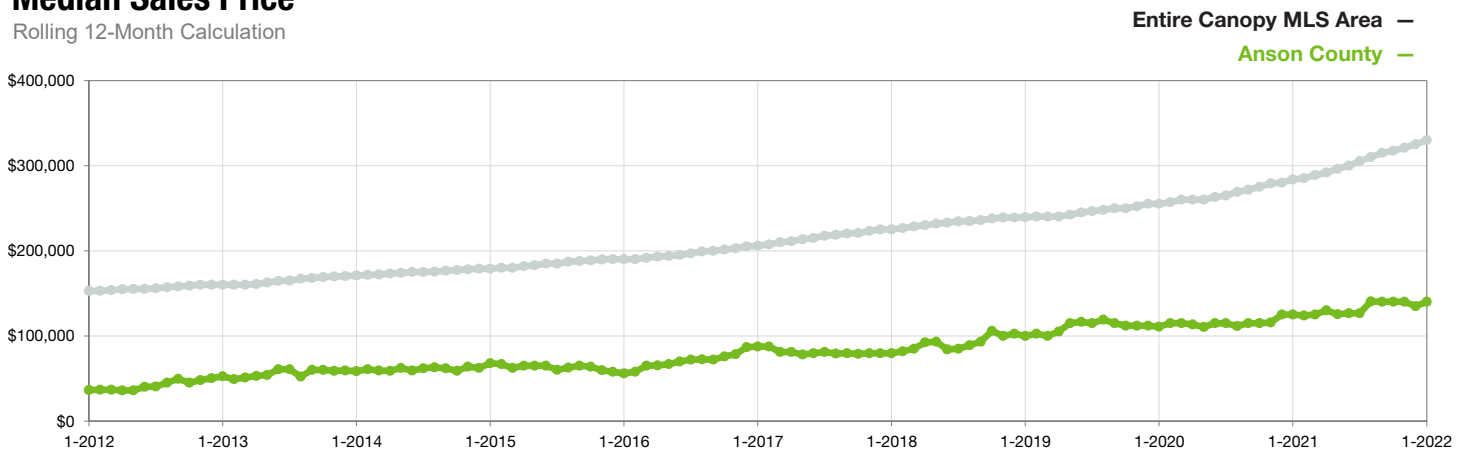
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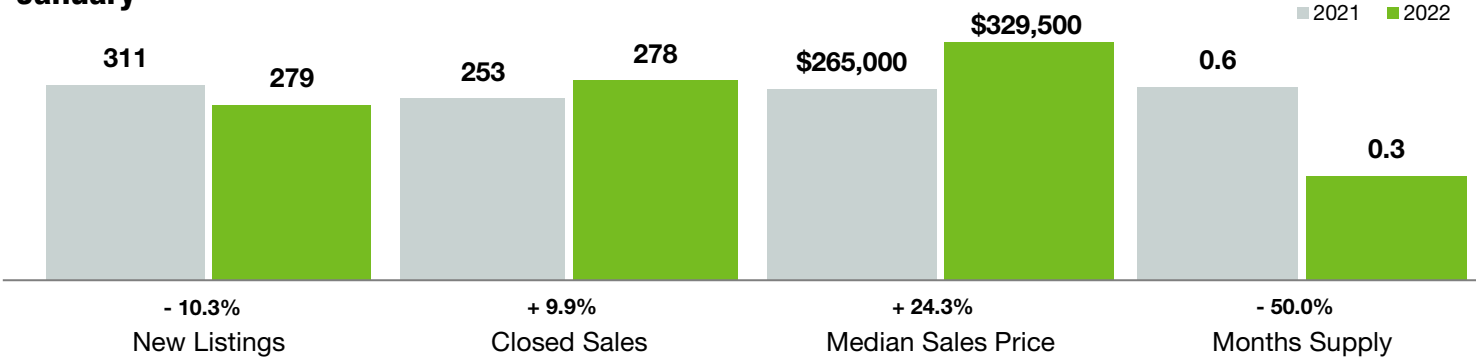
Cabarrus County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	311	279	- 10.3%	311	279	- 10.3%
Pending Sales	313	314	+ 0.3%	313	314	+ 0.3%
Closed Sales	253	278	+ 9.9%	253	278	+ 9.9%
Median Sales Price*	\$265,000	\$329,500	+ 24.3%	\$265,000	\$329,500	+ 24.3%
Average Sales Price*	\$289,846	\$346,943	+ 19.7%	\$289,846	\$346,943	+ 19.7%
Percent of Original List Price Received*	99.1%	101.3%	+ 2.2%	99.1%	101.3%	+ 2.2%
List to Close	75	74	- 1.3%	75	74	- 1.3%
Days on Market Until Sale	20	19	- 5.0%	20	19	- 5.0%
Cumulative Days on Market Until Sale	21	20	- 4.8%	21	20	- 4.8%
Average List Price	\$302,805	\$362,088	+ 19.6%	\$302,805	\$362,088	+ 19.6%
Inventory of Homes for Sale	218	126	- 42.2%	--	--	--
Months Supply of Inventory	0.6	0.3	- 50.0%	--	--	--

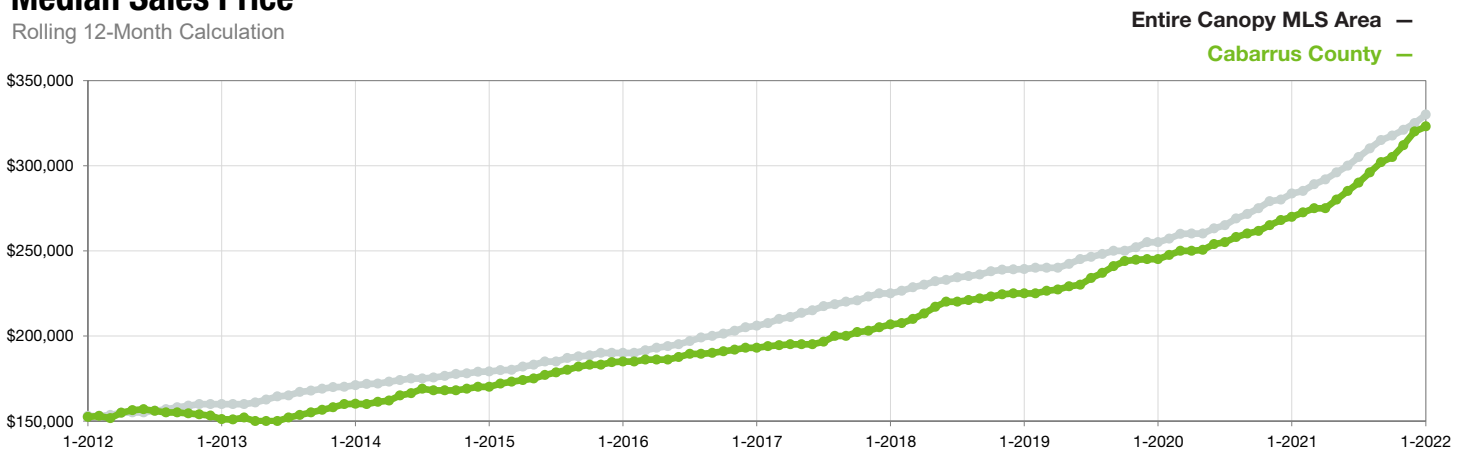
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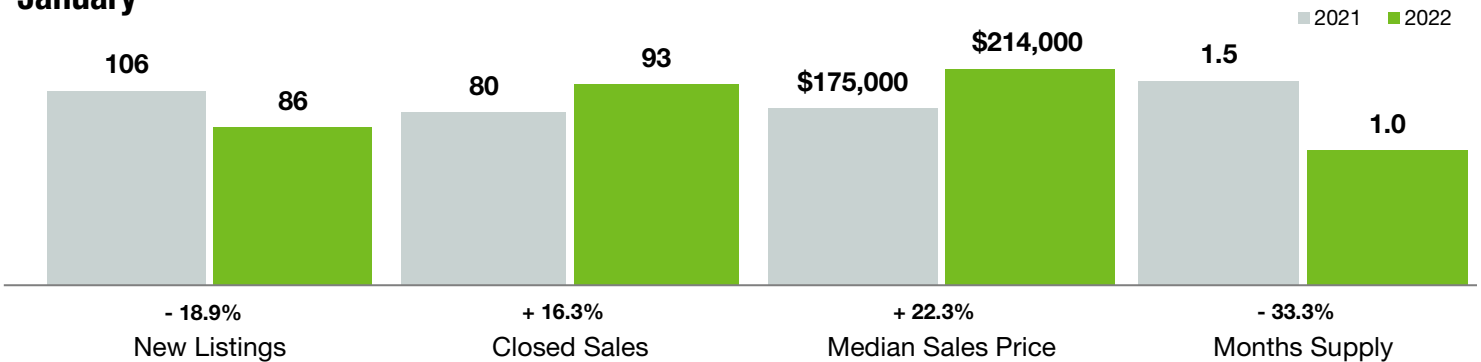
Cleveland County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	106	86	- 18.9%	106	86	- 18.9%
Pending Sales	101	114	+ 12.9%	101	114	+ 12.9%
Closed Sales	80	93	+ 16.3%	80	93	+ 16.3%
Median Sales Price*	\$175,000	\$214,000	+ 22.3%	\$175,000	\$214,000	+ 22.3%
Average Sales Price*	\$209,874	\$222,129	+ 5.8%	\$209,874	\$222,129	+ 5.8%
Percent of Original List Price Received*	96.3%	96.9%	+ 0.6%	96.3%	96.9%	+ 0.6%
List to Close	77	81	+ 5.2%	77	81	+ 5.2%
Days on Market Until Sale	23	28	+ 21.7%	23	28	+ 21.7%
Cumulative Days on Market Until Sale	22	27	+ 22.7%	22	27	+ 22.7%
Average List Price	\$207,682	\$296,248	+ 42.6%	\$207,682	\$296,248	+ 42.6%
Inventory of Homes for Sale	123	99	- 19.5%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.3%	--	--	--

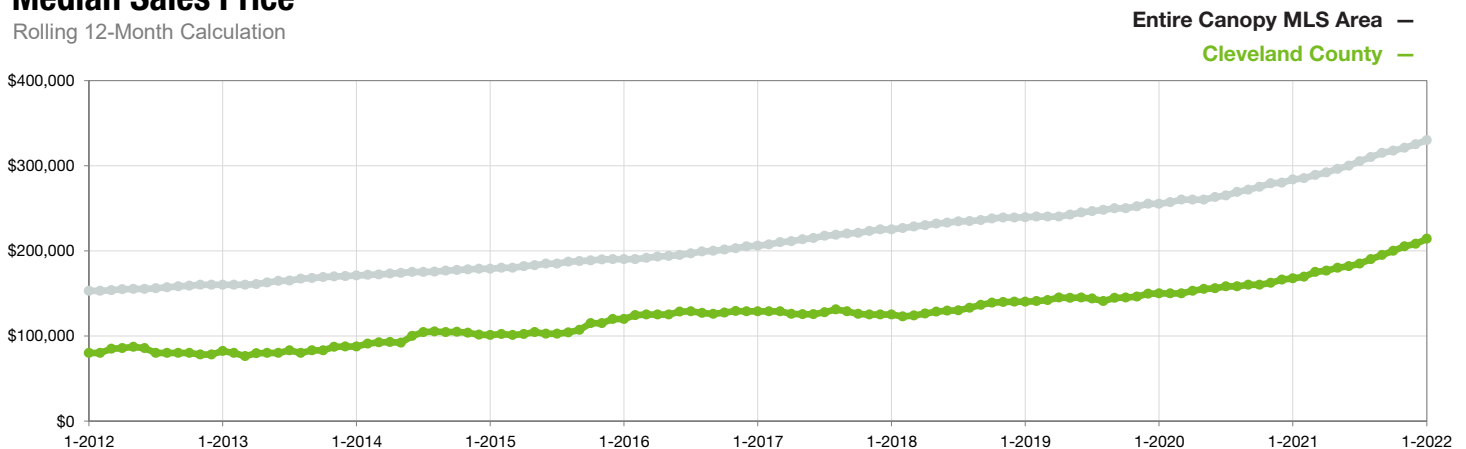
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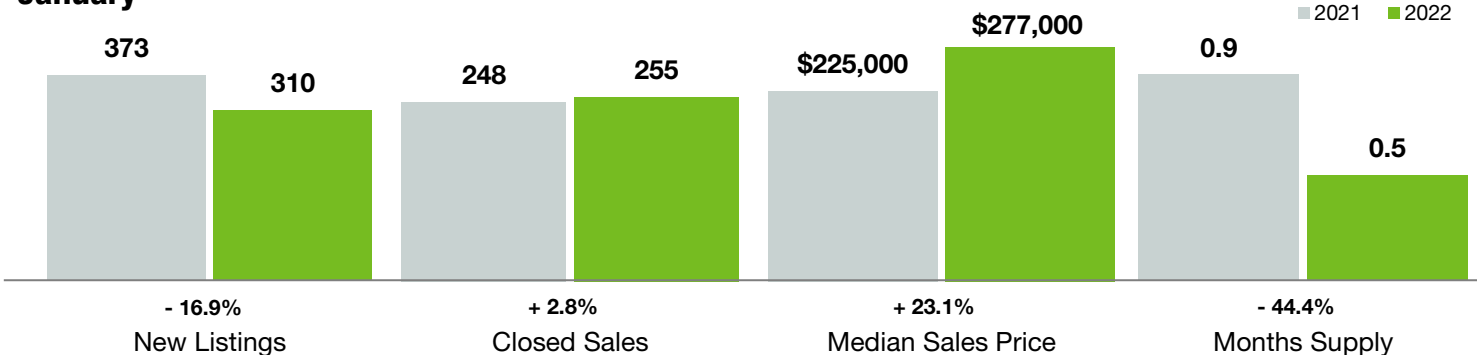
Gaston County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	373	310	- 16.9%	373	310	- 16.9%
Pending Sales	383	363	- 5.2%	383	363	- 5.2%
Closed Sales	248	255	+ 2.8%	248	255	+ 2.8%
Median Sales Price*	\$225,000	\$277,000	+ 23.1%	\$225,000	\$277,000	+ 23.1%
Average Sales Price*	\$243,565	\$288,179	+ 18.3%	\$243,565	\$288,179	+ 18.3%
Percent of Original List Price Received*	98.6%	99.8%	+ 1.2%	98.6%	99.8%	+ 1.2%
List to Close	90	85	- 5.6%	90	85	- 5.6%
Days on Market Until Sale	29	21	- 27.6%	29	21	- 27.6%
Cumulative Days on Market Until Sale	29	24	- 17.2%	29	24	- 17.2%
Average List Price	\$277,056	\$312,869	+ 12.9%	\$277,056	\$312,869	+ 12.9%
Inventory of Homes for Sale	330	178	- 46.1%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

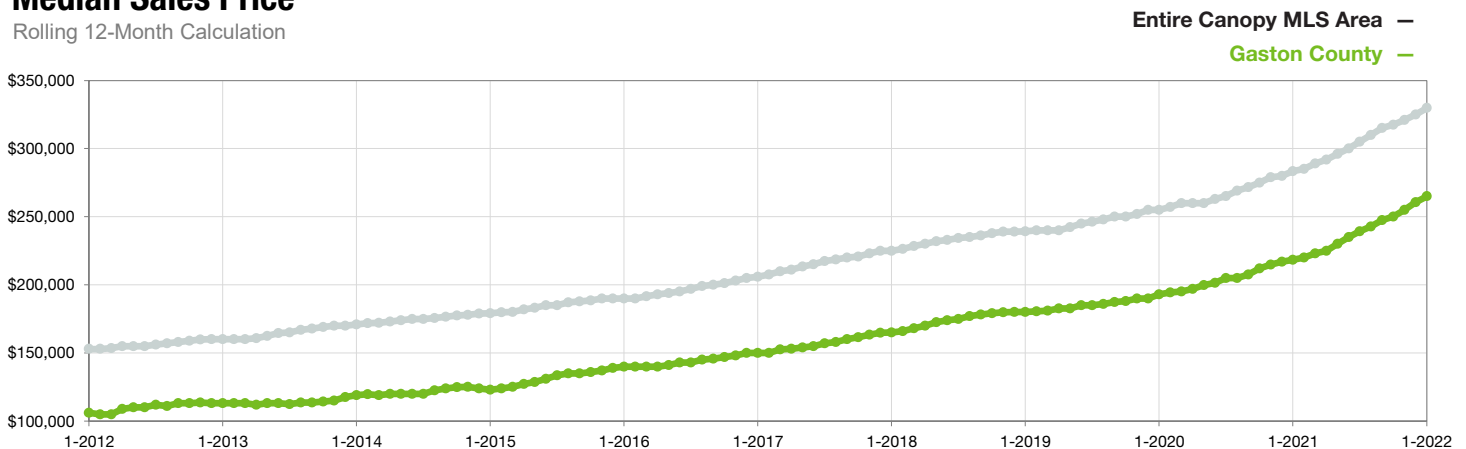
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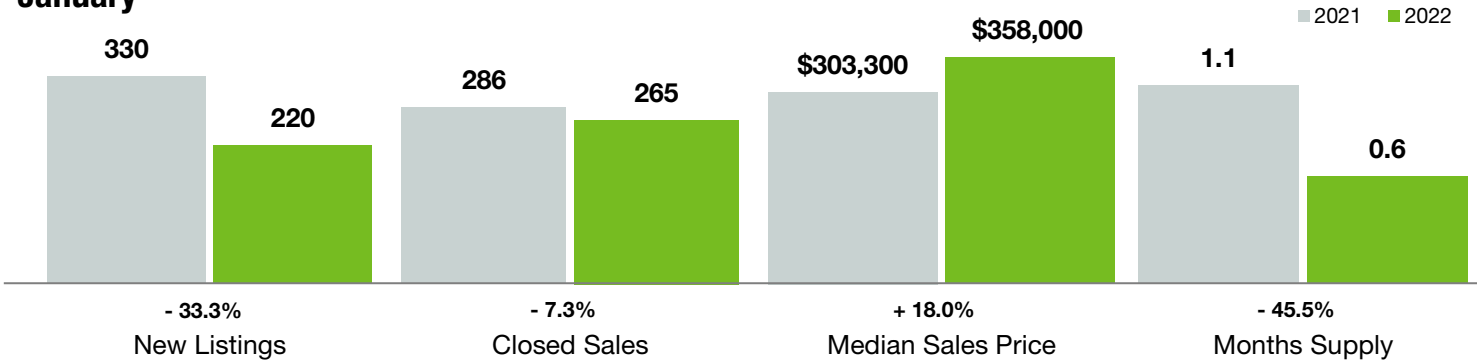
Iredell County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	330	220	- 33.3%	330	220	- 33.3%
Pending Sales	364	275	- 24.5%	364	275	- 24.5%
Closed Sales	286	265	- 7.3%	286	265	- 7.3%
Median Sales Price*	\$303,300	\$358,000	+ 18.0%	\$303,300	\$358,000	+ 18.0%
Average Sales Price*	\$367,089	\$443,365	+ 20.8%	\$367,089	\$443,365	+ 20.8%
Percent of Original List Price Received*	98.8%	99.0%	+ 0.2%	98.8%	99.0%	+ 0.2%
List to Close	86	83	- 3.5%	86	83	- 3.5%
Days on Market Until Sale	27	27	0.0%	27	27	0.0%
Cumulative Days on Market Until Sale	28	25	- 10.7%	28	25	- 10.7%
Average List Price	\$396,108	\$488,818	+ 23.4%	\$396,108	\$488,818	+ 23.4%
Inventory of Homes for Sale	372	201	- 46.0%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

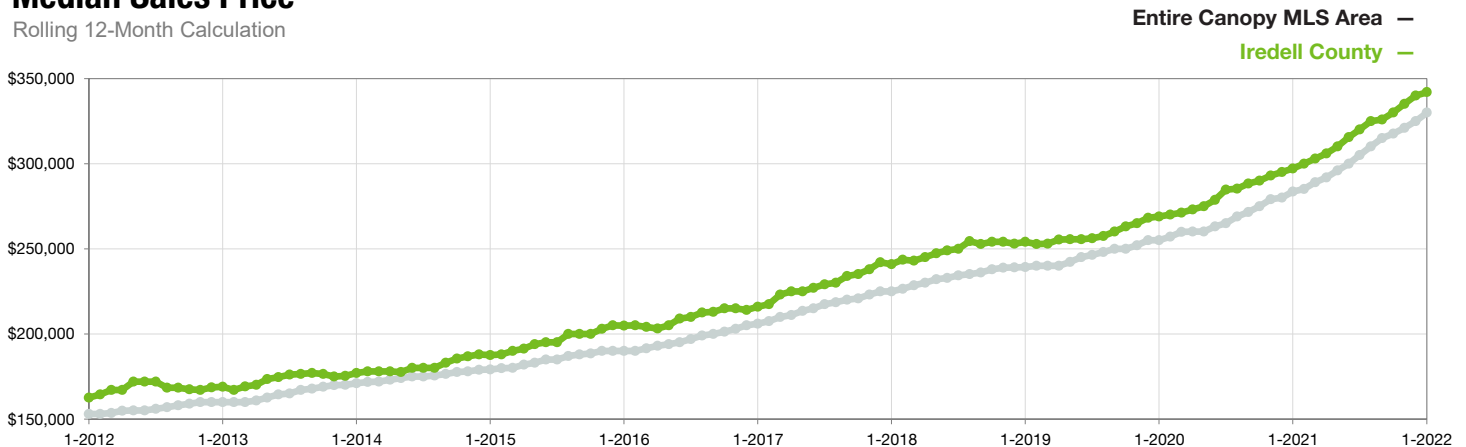
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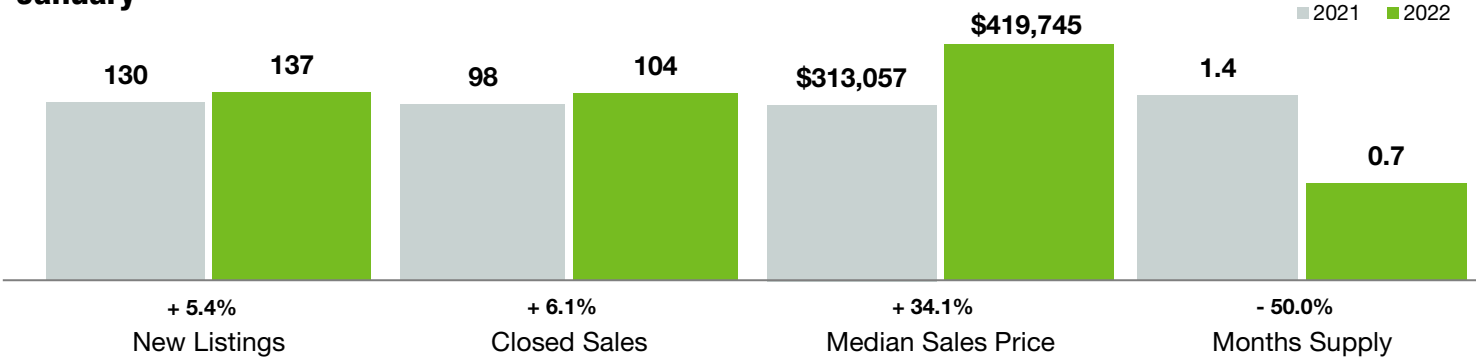
Lincoln County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	130	137	+ 5.4%	130	137	+ 5.4%
Pending Sales	162	156	- 3.7%	162	156	- 3.7%
Closed Sales	98	104	+ 6.1%	98	104	+ 6.1%
Median Sales Price*	\$313,057	\$419,745	+ 34.1%	\$313,057	\$419,745	+ 34.1%
Average Sales Price*	\$334,297	\$433,133	+ 29.6%	\$334,297	\$433,133	+ 29.6%
Percent of Original List Price Received*	99.0%	98.5%	- 0.5%	99.0%	98.5%	- 0.5%
List to Close	106	91	- 14.2%	106	91	- 14.2%
Days on Market Until Sale	41	17	- 58.5%	41	17	- 58.5%
Cumulative Days on Market Until Sale	46	18	- 60.9%	46	18	- 60.9%
Average List Price	\$403,399	\$420,899	+ 4.3%	\$403,399	\$420,899	+ 4.3%
Inventory of Homes for Sale	206	115	- 44.2%	--	--	--
Months Supply of Inventory	1.4	0.7	- 50.0%	--	--	--

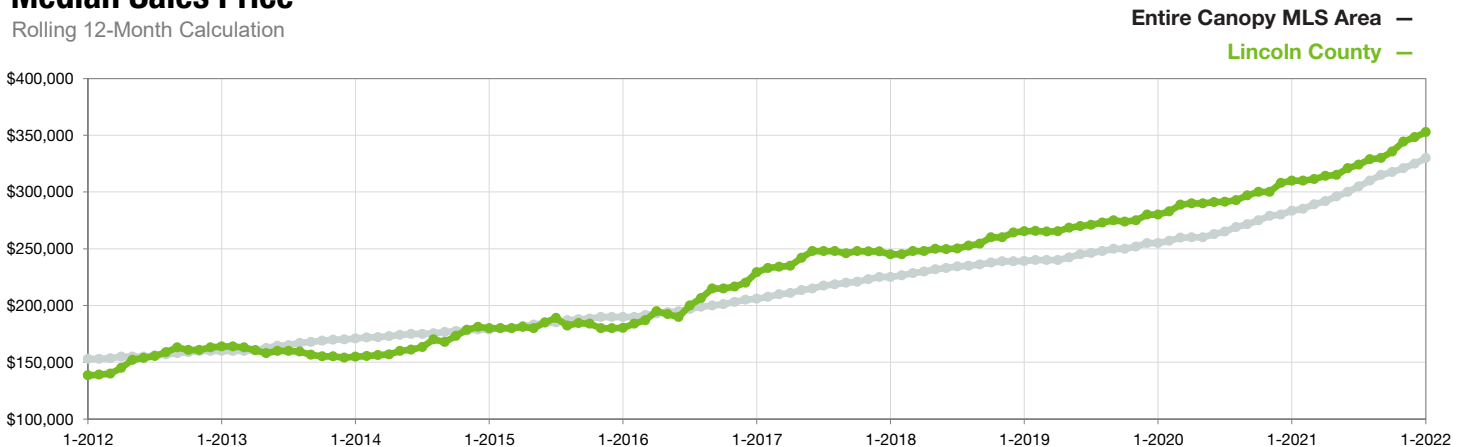
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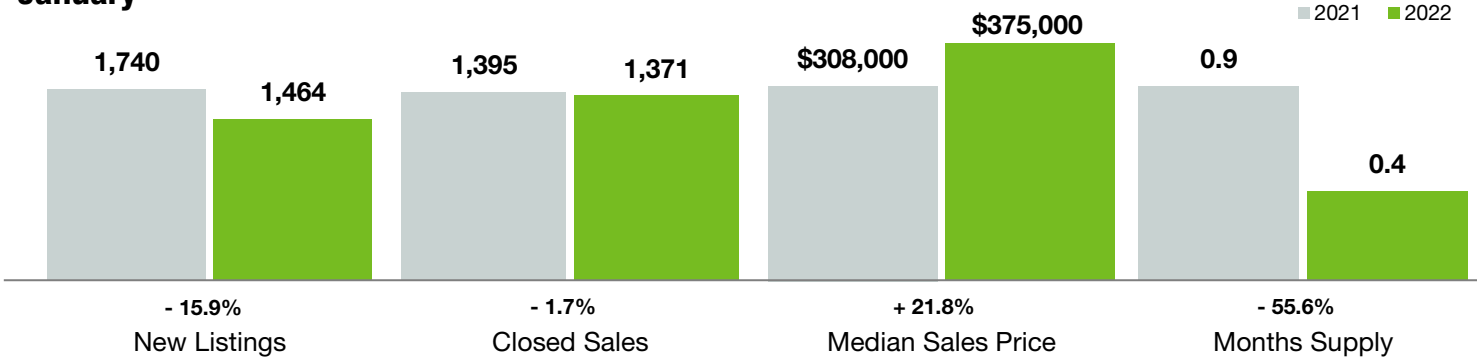
Mecklenburg County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	1,740	1,464	- 15.9%	1,740	1,464	- 15.9%
Pending Sales	1,783	1,653	- 7.3%	1,783	1,653	- 7.3%
Closed Sales	1,395	1,371	- 1.7%	1,395	1,371	- 1.7%
Median Sales Price*	\$308,000	\$375,000	+ 21.8%	\$308,000	\$375,000	+ 21.8%
Average Sales Price*	\$381,673	\$451,904	+ 18.4%	\$381,673	\$451,904	+ 18.4%
Percent of Original List Price Received*	99.2%	101.2%	+ 2.0%	99.2%	101.2%	+ 2.0%
List to Close	80	83	+ 3.8%	80	83	+ 3.8%
Days on Market Until Sale	25	22	- 12.0%	25	22	- 12.0%
Cumulative Days on Market Until Sale	27	22	- 18.5%	27	22	- 18.5%
Average List Price	\$434,063	\$479,903	+ 10.6%	\$434,063	\$479,903	+ 10.6%
Inventory of Homes for Sale	1,702	798	- 53.1%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

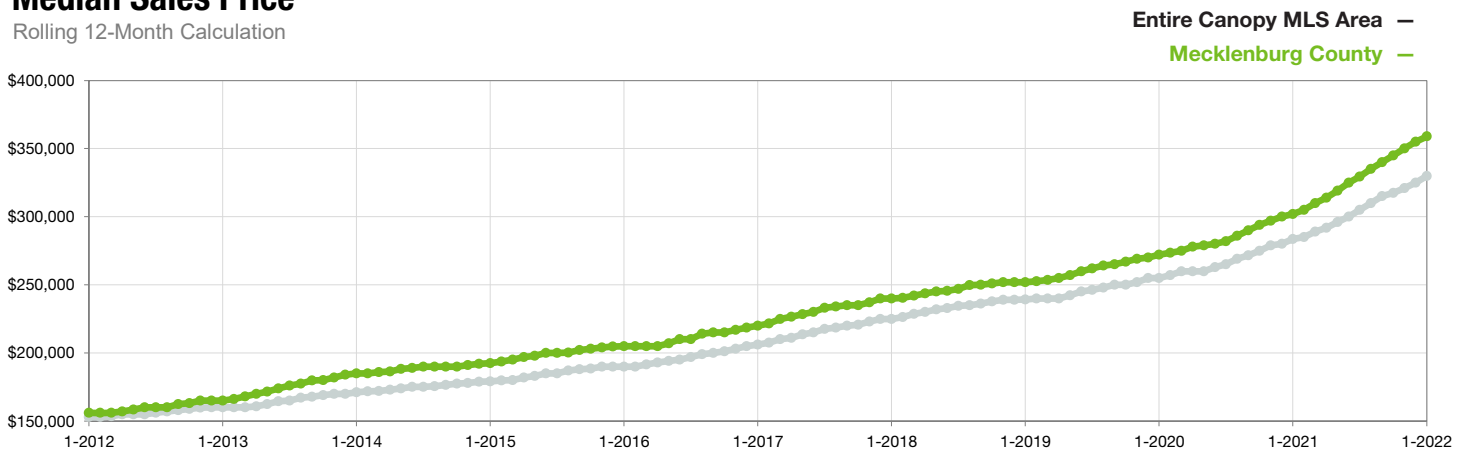
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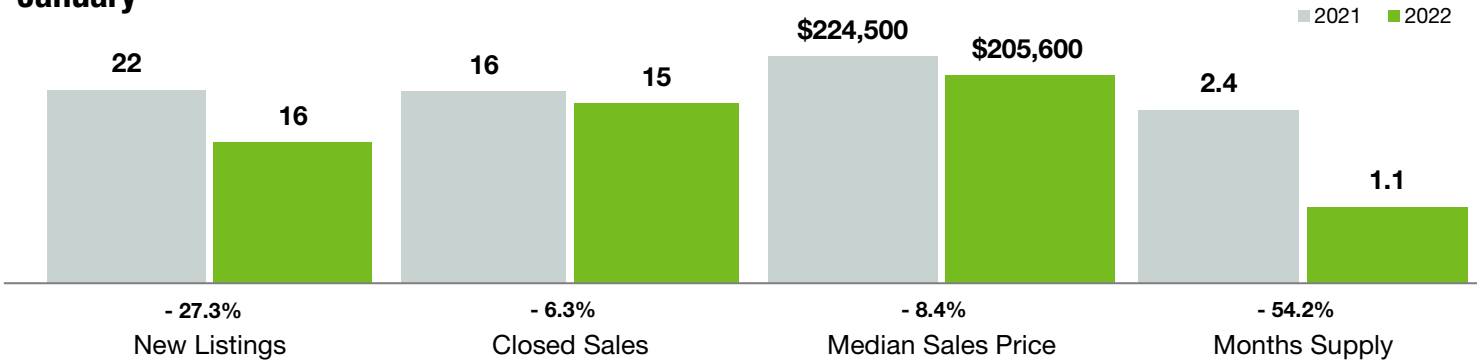
Montgomery County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	22	16	- 27.3%	22	16	- 27.3%
Pending Sales	23	29	+ 26.1%	23	29	+ 26.1%
Closed Sales	16	15	- 6.3%	16	15	- 6.3%
Median Sales Price*	\$224,500	\$205,600	- 8.4%	\$224,500	\$205,600	- 8.4%
Average Sales Price*	\$275,906	\$313,833	+ 13.7%	\$275,906	\$313,833	+ 13.7%
Percent of Original List Price Received*	87.4%	95.0%	+ 8.7%	87.4%	95.0%	+ 8.7%
List to Close	231	120	- 48.1%	231	120	- 48.1%
Days on Market Until Sale	173	74	- 57.2%	173	74	- 57.2%
Cumulative Days on Market Until Sale	175	74	- 57.7%	175	74	- 57.7%
Average List Price	\$328,068	\$324,994	- 0.9%	\$328,068	\$324,994	- 0.9%
Inventory of Homes for Sale	71	36	- 49.3%	--	--	--
Months Supply of Inventory	2.4	1.1	- 54.2%	--	--	--

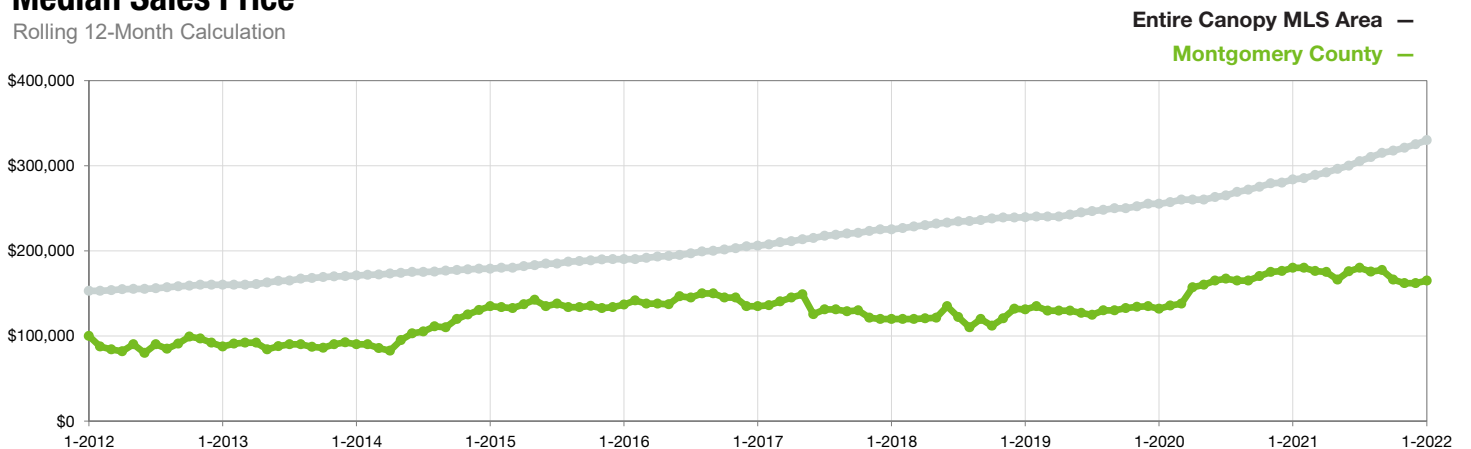
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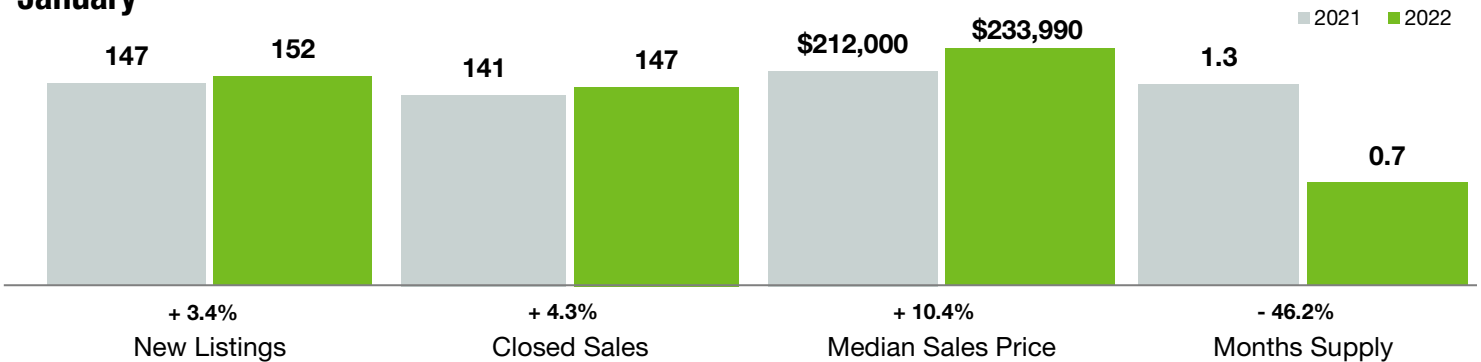
Rowan County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	147	152	+ 3.4%	147	152	+ 3.4%
Pending Sales	161	162	+ 0.6%	161	162	+ 0.6%
Closed Sales	141	147	+ 4.3%	141	147	+ 4.3%
Median Sales Price*	\$212,000	\$233,990	+ 10.4%	\$212,000	\$233,990	+ 10.4%
Average Sales Price*	\$233,308	\$276,587	+ 18.6%	\$233,308	\$276,587	+ 18.6%
Percent of Original List Price Received*	98.5%	97.6%	- 0.9%	98.5%	97.6%	- 0.9%
List to Close	99	80	- 19.2%	99	80	- 19.2%
Days on Market Until Sale	29	26	- 10.3%	29	26	- 10.3%
Cumulative Days on Market Until Sale	29	30	+ 3.4%	29	30	+ 3.4%
Average List Price	\$232,561	\$291,584	+ 25.4%	\$232,561	\$291,584	+ 25.4%
Inventory of Homes for Sale	225	128	- 43.1%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

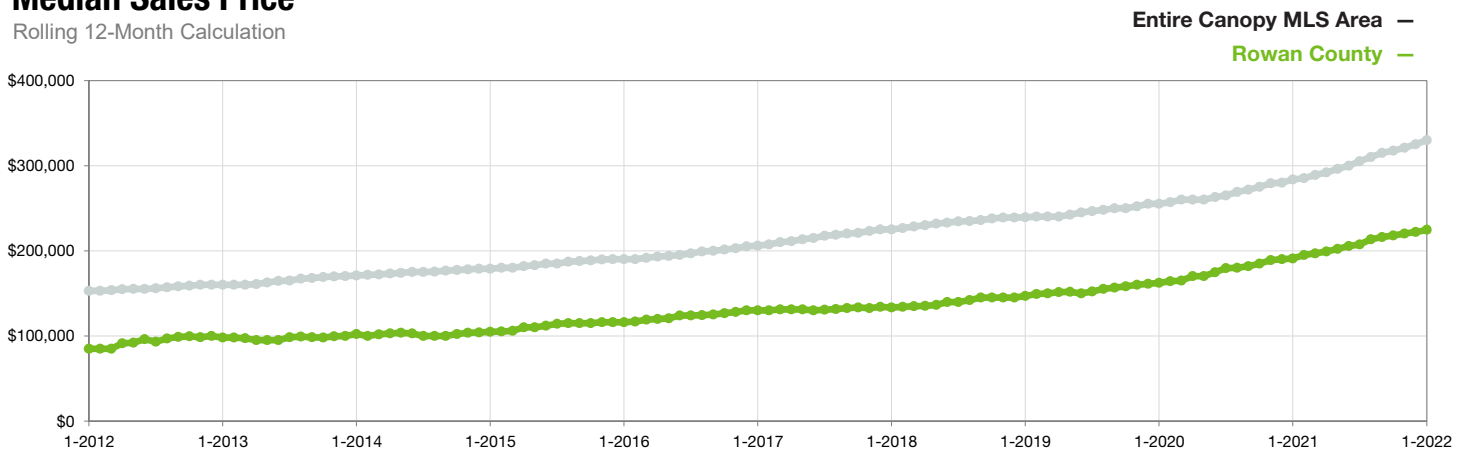
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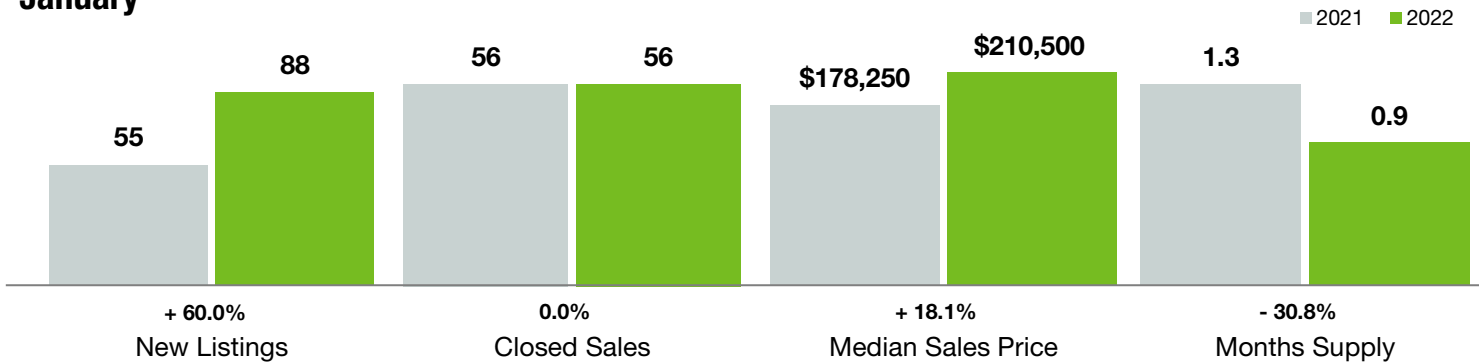
Stanly County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	55	88	+ 60.0%	55	88	+ 60.0%
Pending Sales	67	82	+ 22.4%	67	82	+ 22.4%
Closed Sales	56	56	0.0%	56	56	0.0%
Median Sales Price*	\$178,250	\$210,500	+ 18.1%	\$178,250	\$210,500	+ 18.1%
Average Sales Price*	\$207,696	\$272,914	+ 31.4%	\$207,696	\$272,914	+ 31.4%
Percent of Original List Price Received*	97.9%	96.5%	- 1.4%	97.9%	96.5%	- 1.4%
List to Close	73	79	+ 8.2%	73	79	+ 8.2%
Days on Market Until Sale	25	32	+ 28.0%	25	32	+ 28.0%
Cumulative Days on Market Until Sale	24	35	+ 45.8%	24	35	+ 45.8%
Average List Price	\$215,380	\$301,827	+ 40.1%	\$215,380	\$301,827	+ 40.1%
Inventory of Homes for Sale	90	78	- 13.3%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

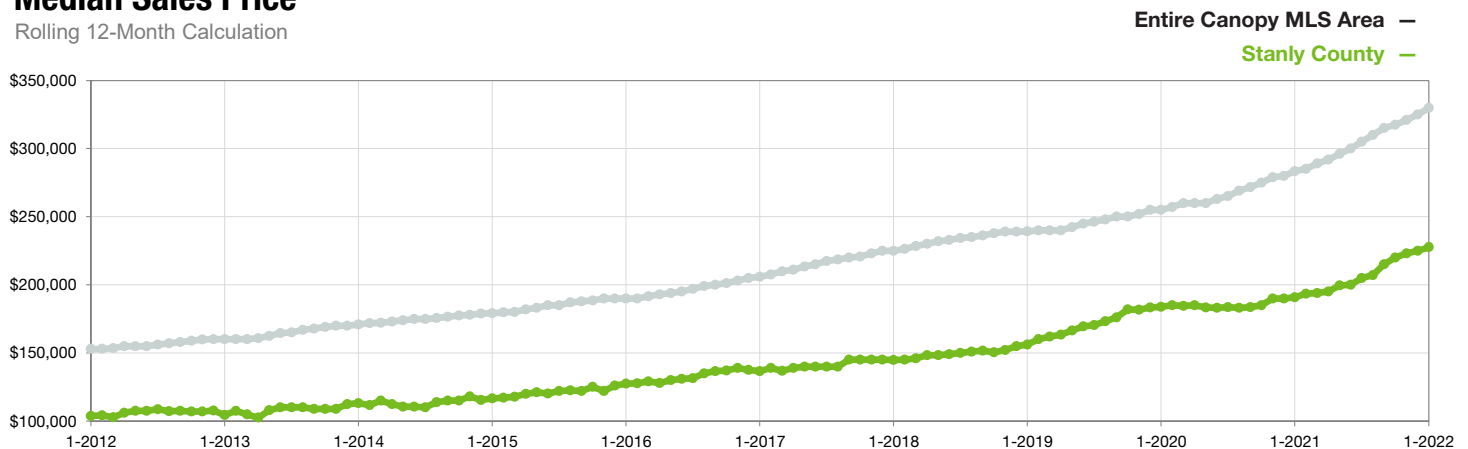
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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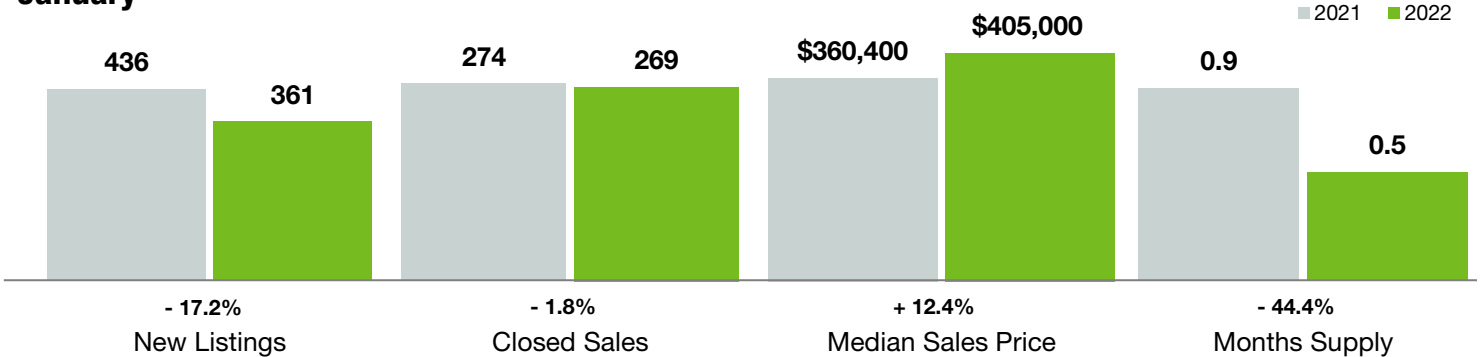
Union County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	436	361	- 17.2%	436	361	- 17.2%
Pending Sales	397	341	- 14.1%	397	341	- 14.1%
Closed Sales	274	269	- 1.8%	274	269	- 1.8%
Median Sales Price*	\$360,400	\$405,000	+ 12.4%	\$360,400	\$405,000	+ 12.4%
Average Sales Price*	\$415,714	\$472,340	+ 13.6%	\$415,714	\$472,340	+ 13.6%
Percent of Original List Price Received*	99.6%	100.7%	+ 1.1%	99.6%	100.7%	+ 1.1%
List to Close	89	93	+ 4.5%	89	93	+ 4.5%
Days on Market Until Sale	33	23	- 30.3%	33	23	- 30.3%
Cumulative Days on Market Until Sale	31	28	- 9.7%	31	28	- 9.7%
Average List Price	\$402,811	\$544,388	+ 35.1%	\$402,811	\$544,388	+ 35.1%
Inventory of Homes for Sale	364	213	- 41.5%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

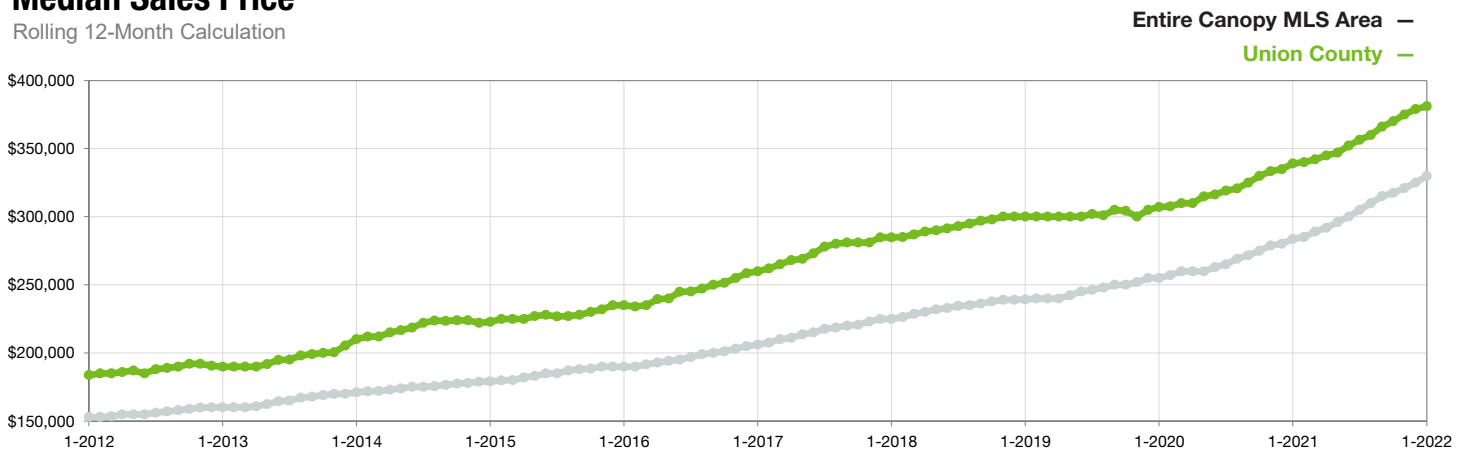
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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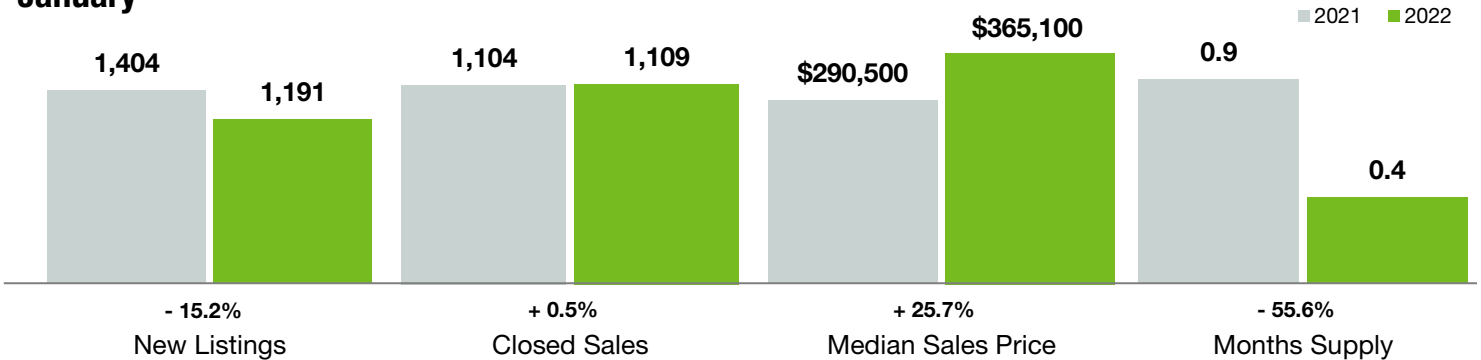
City of Charlotte

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	1,404	1,191	- 15.2%	1,404	1,191	- 15.2%
Pending Sales	1,451	1,359	- 6.3%	1,451	1,359	- 6.3%
Closed Sales	1,104	1,109	+ 0.5%	1,104	1,109	+ 0.5%
Median Sales Price*	\$290,500	\$365,100	+ 25.7%	\$290,500	\$365,100	+ 25.7%
Average Sales Price*	\$370,541	\$435,430	+ 17.5%	\$370,541	\$435,430	+ 17.5%
Percent of Original List Price Received*	99.1%	101.0%	+ 1.9%	99.1%	101.0%	+ 1.9%
List to Close	78	84	+ 7.7%	78	84	+ 7.7%
Days on Market Until Sale	25	21	- 16.0%	25	21	- 16.0%
Cumulative Days on Market Until Sale	27	21	- 22.2%	27	21	- 22.2%
Average List Price	\$413,091	\$465,370	+ 12.7%	\$413,091	\$465,370	+ 12.7%
Inventory of Homes for Sale	1,398	619	- 55.7%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

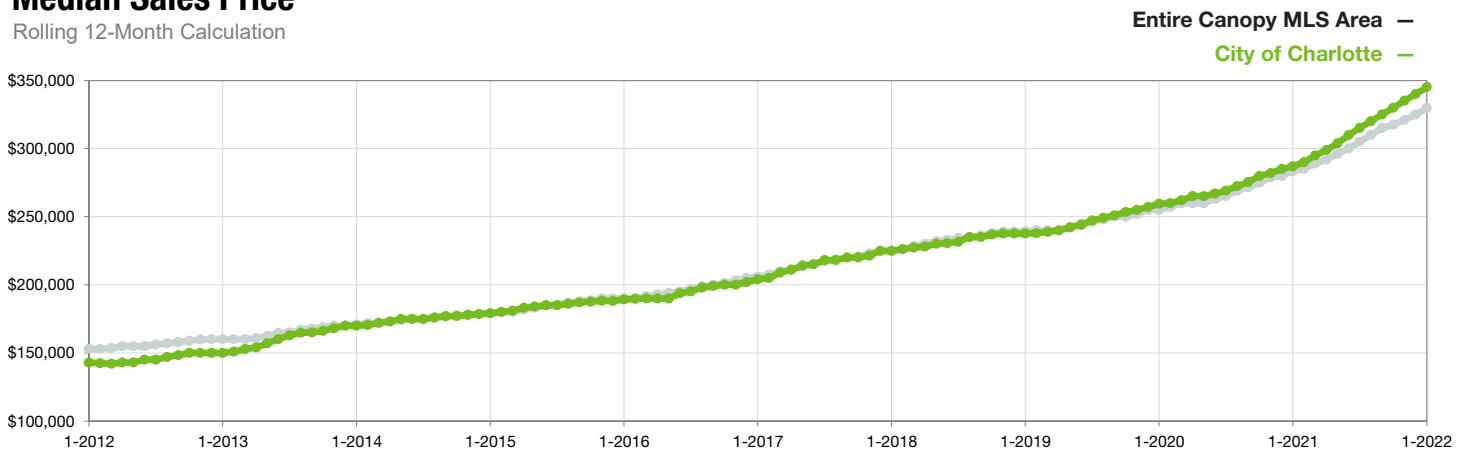
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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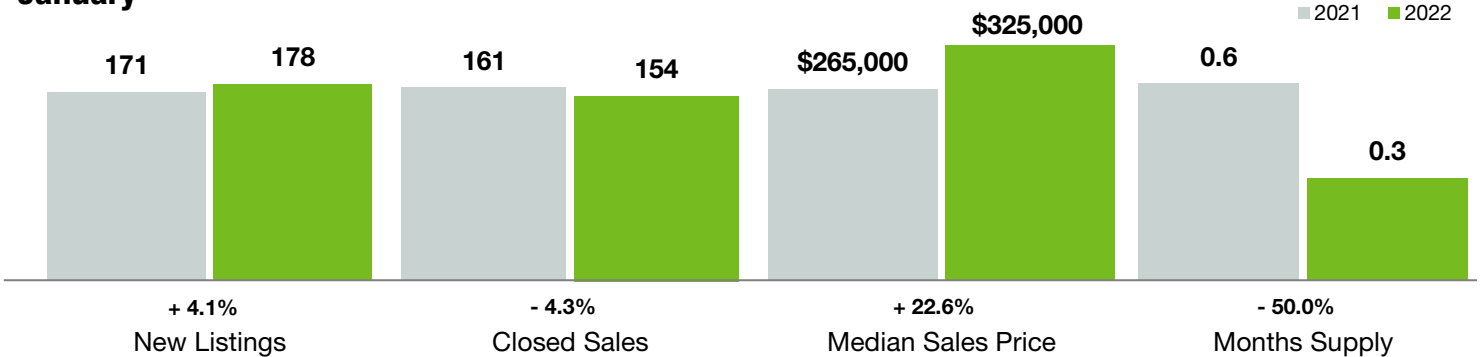
Concord

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	171	178	+ 4.1%	171	178	+ 4.1%
Pending Sales	174	205	+ 17.8%	174	205	+ 17.8%
Closed Sales	161	154	- 4.3%	161	154	- 4.3%
Median Sales Price*	\$265,000	\$325,000	+ 22.6%	\$265,000	\$325,000	+ 22.6%
Average Sales Price*	\$277,767	\$353,226	+ 27.2%	\$277,767	\$353,226	+ 27.2%
Percent of Original List Price Received*	99.7%	102.7%	+ 3.0%	99.7%	102.7%	+ 3.0%
List to Close	76	74	- 2.6%	76	74	- 2.6%
Days on Market Until Sale	20	18	- 10.0%	20	18	- 10.0%
Cumulative Days on Market Until Sale	22	18	- 18.2%	22	18	- 18.2%
Average List Price	\$305,813	\$364,575	+ 19.2%	\$305,813	\$364,575	+ 19.2%
Inventory of Homes for Sale	131	72	- 45.0%	--	--	--
Months Supply of Inventory	0.6	0.3	- 50.0%	--	--	--

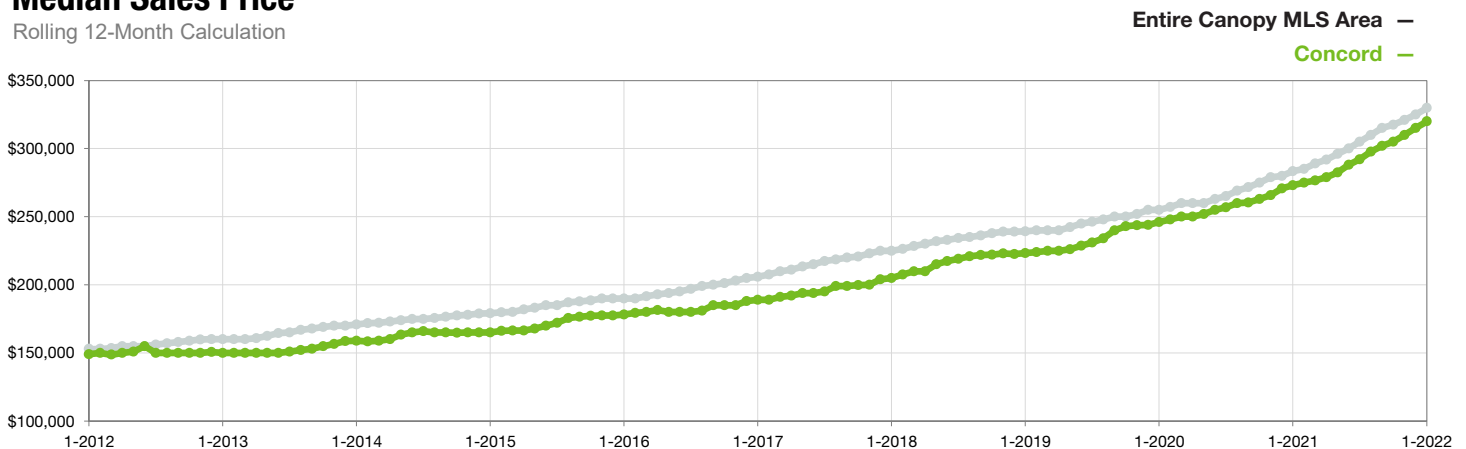
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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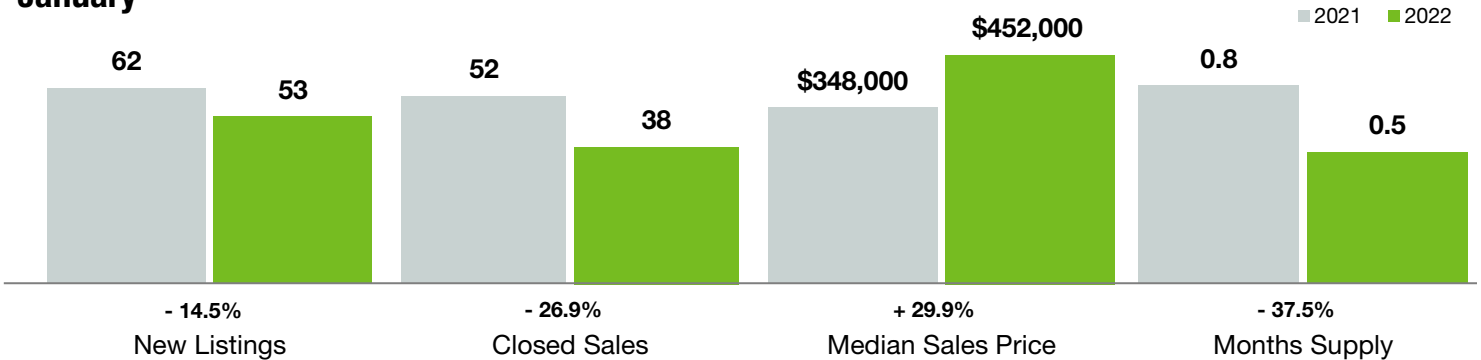
Cornelius

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	62	53	- 14.5%	62	53	- 14.5%
Pending Sales	65	47	- 27.7%	65	47	- 27.7%
Closed Sales	52	38	- 26.9%	52	38	- 26.9%
Median Sales Price*	\$348,000	\$452,000	+ 29.9%	\$348,000	\$452,000	+ 29.9%
Average Sales Price*	\$572,482	\$609,118	+ 6.4%	\$572,482	\$609,118	+ 6.4%
Percent of Original List Price Received*	97.8%	101.1%	+ 3.4%	97.8%	101.1%	+ 3.4%
List to Close	67	58	- 13.4%	67	58	- 13.4%
Days on Market Until Sale	26	13	- 50.0%	26	13	- 50.0%
Cumulative Days on Market Until Sale	39	12	- 69.2%	39	12	- 69.2%
Average List Price	\$875,273	\$587,664	- 32.9%	\$875,273	\$587,664	- 32.9%
Inventory of Homes for Sale	62	37	- 40.3%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

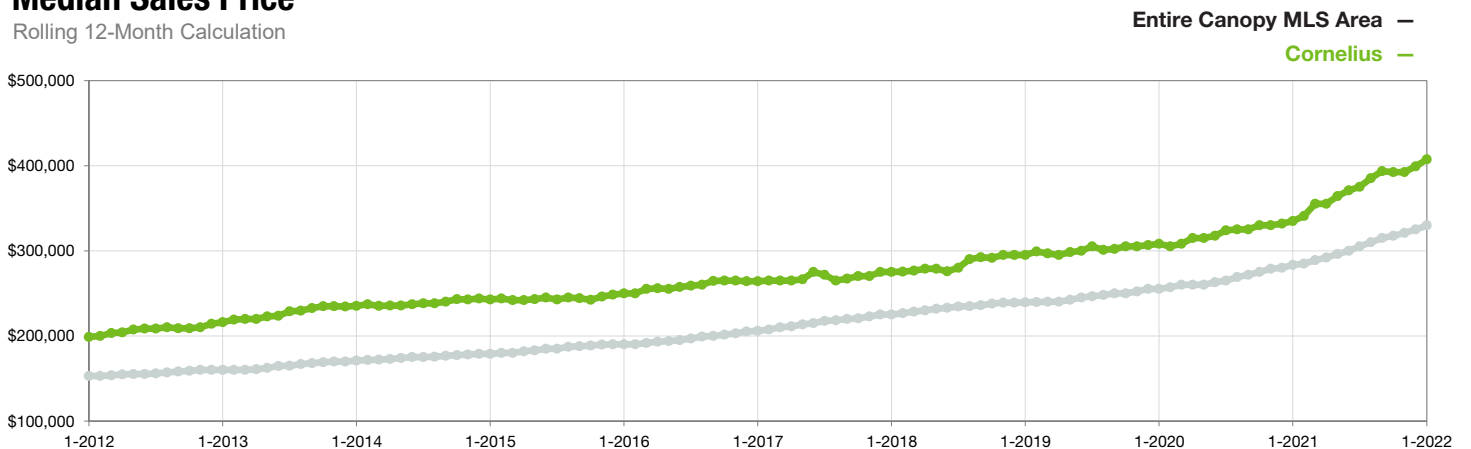
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January



Median Sales Price

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Local Market Update for January 2022

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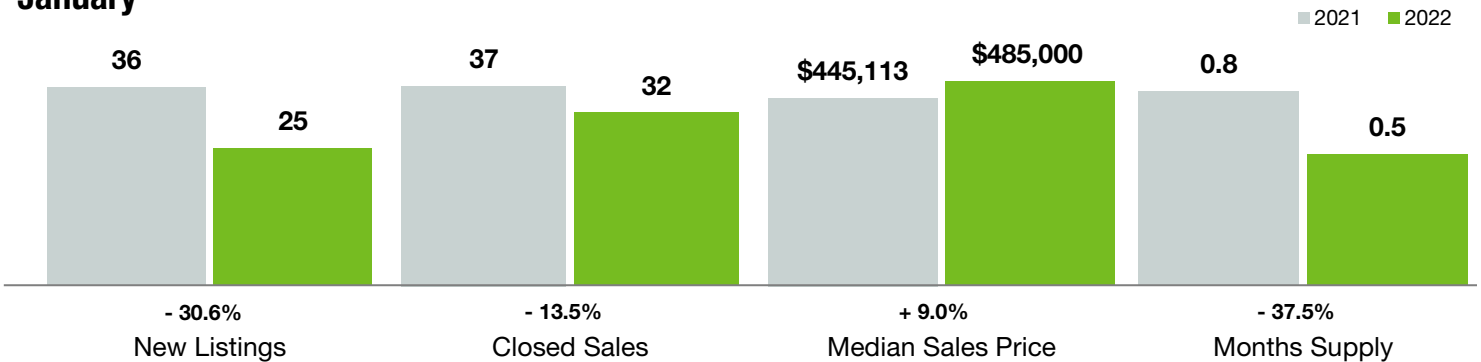
Davidson

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	36	25	- 30.6%	36	25	- 30.6%
Pending Sales	36	29	- 19.4%	36	29	- 19.4%
Closed Sales	37	32	- 13.5%	37	32	- 13.5%
Median Sales Price*	\$445,113	\$485,000	+ 9.0%	\$445,113	\$485,000	+ 9.0%
Average Sales Price*	\$562,621	\$631,170	+ 12.2%	\$562,621	\$631,170	+ 12.2%
Percent of Original List Price Received*	99.1%	99.7%	+ 0.6%	99.1%	99.7%	+ 0.6%
List to Close	94	108	+ 14.9%	94	108	+ 14.9%
Days on Market Until Sale	32	54	+ 68.8%	32	54	+ 68.8%
Cumulative Days on Market Until Sale	28	53	+ 89.3%	28	53	+ 89.3%
Average List Price	\$598,873	\$754,318	+ 26.0%	\$598,873	\$754,318	+ 26.0%
Inventory of Homes for Sale	47	24	- 48.9%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

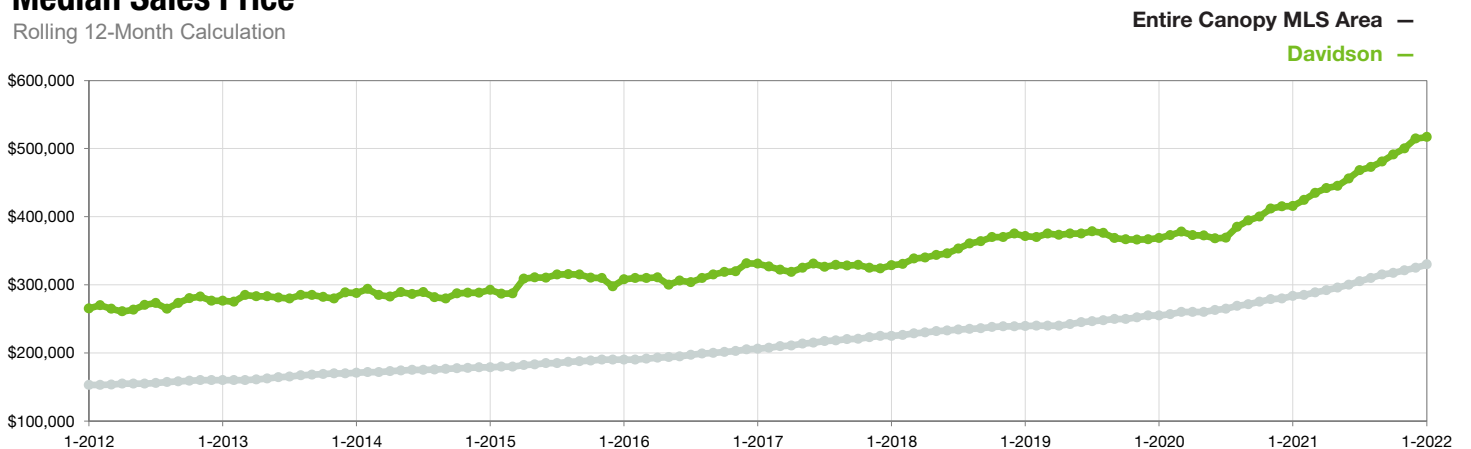
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January



Median Sales Price

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Local Market Update for January 2022



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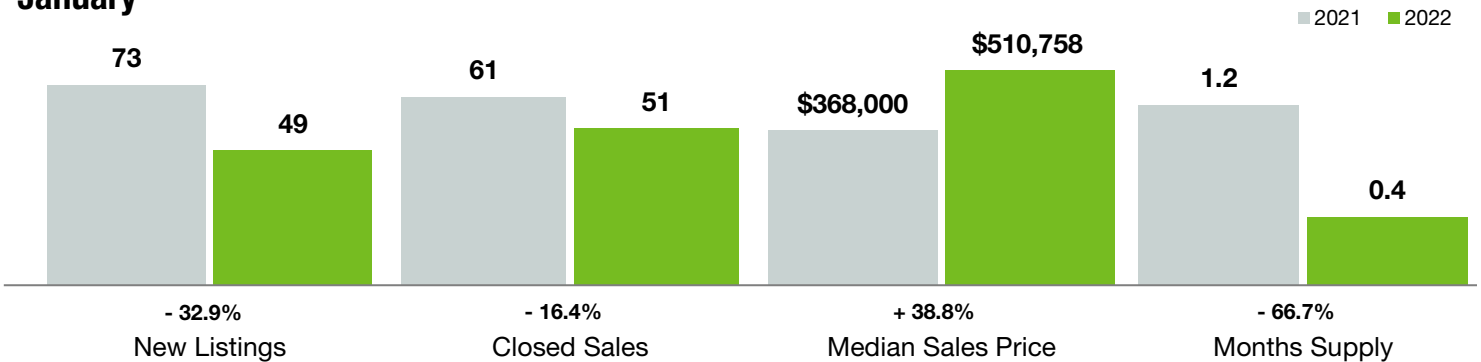
Denver

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	73	49	- 32.9%	73	49	- 32.9%
Pending Sales	78	47	- 39.7%	78	47	- 39.7%
Closed Sales	61	51	- 16.4%	61	51	- 16.4%
Median Sales Price*	\$368,000	\$510,758	+ 38.8%	\$368,000	\$510,758	+ 38.8%
Average Sales Price*	\$435,717	\$535,220	+ 22.8%	\$435,717	\$535,220	+ 22.8%
Percent of Original List Price Received*	99.0%	99.4%	+ 0.4%	99.0%	99.4%	+ 0.4%
List to Close	128	86	- 32.8%	128	86	- 32.8%
Days on Market Until Sale	57	16	- 71.9%	57	16	- 71.9%
Cumulative Days on Market Until Sale	61	17	- 72.1%	61	17	- 72.1%
Average List Price	\$564,211	\$487,227	- 13.6%	\$564,211	\$487,227	- 13.6%
Inventory of Homes for Sale	96	34	- 64.6%	--	--	--
Months Supply of Inventory	1.2	0.4	- 66.7%	--	--	--

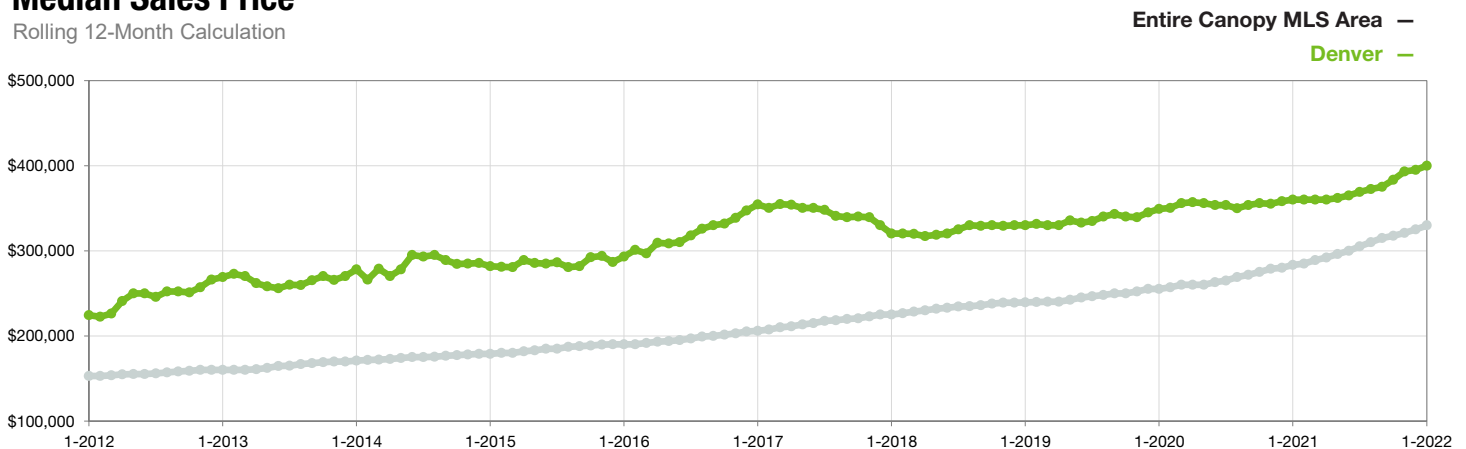
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January



Median Sales Price

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Local Market Update for January 2022

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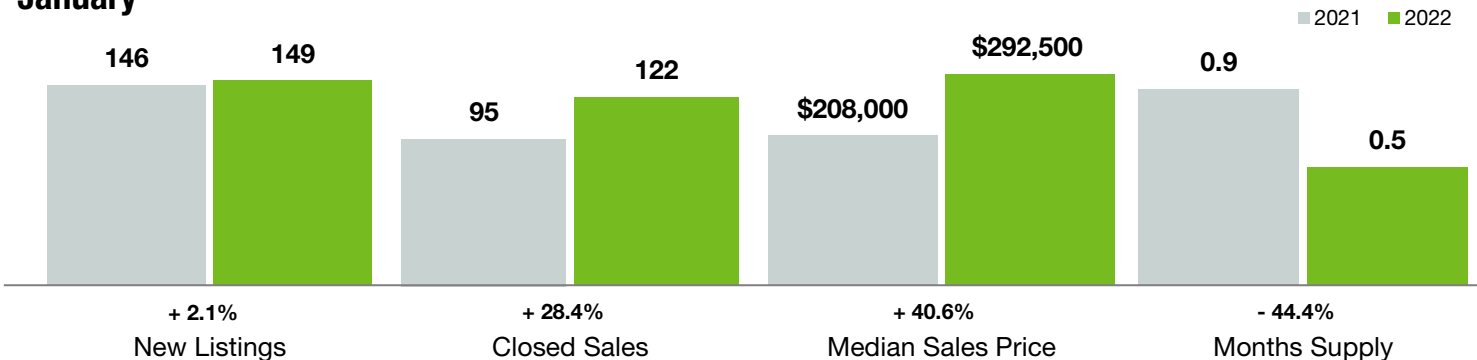
Gastonia

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	146	149	+ 2.1%	146	149	+ 2.1%
Pending Sales	152	172	+ 13.2%	152	172	+ 13.2%
Closed Sales	95	122	+ 28.4%	95	122	+ 28.4%
Median Sales Price*	\$208,000	\$292,500	+ 40.6%	\$208,000	\$292,500	+ 40.6%
Average Sales Price*	\$215,274	\$276,887	+ 28.6%	\$215,274	\$276,887	+ 28.6%
Percent of Original List Price Received*	96.8%	100.5%	+ 3.8%	96.8%	100.5%	+ 3.8%
List to Close	86	86	0.0%	86	86	0.0%
Days on Market Until Sale	36	20	- 44.4%	36	20	- 44.4%
Cumulative Days on Market Until Sale	32	24	- 25.0%	32	24	- 25.0%
Average List Price	\$222,390	\$295,556	+ 32.9%	\$222,390	\$295,556	+ 32.9%
Inventory of Homes for Sale	132	89	- 32.6%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

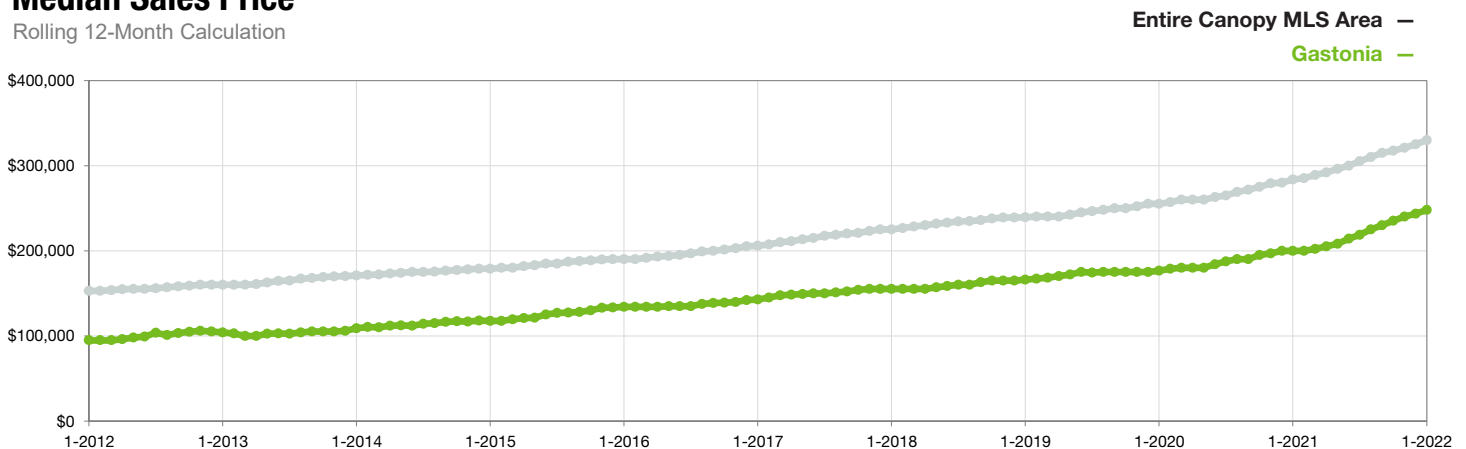
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022



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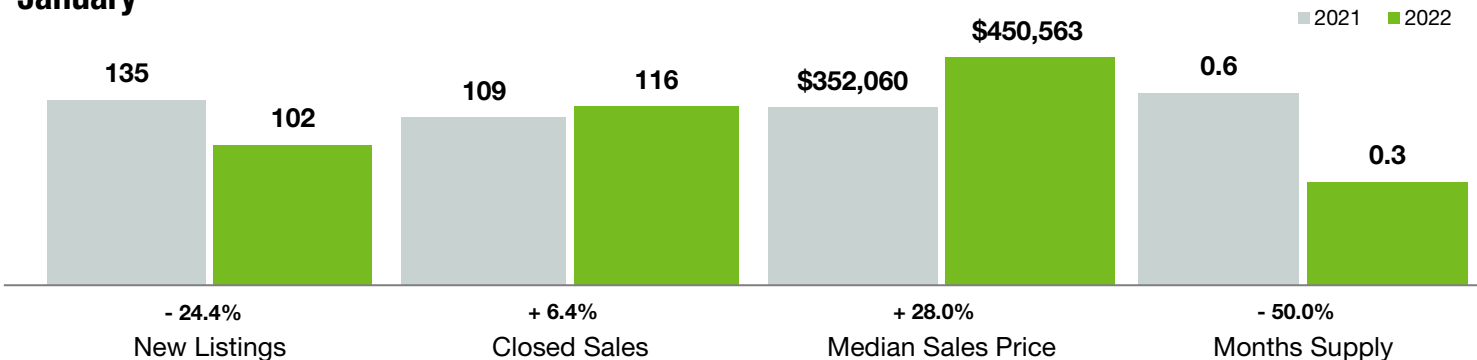
Huntersville

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	135	102	- 24.4%	135	102	- 24.4%
Pending Sales	137	111	- 19.0%	137	111	- 19.0%
Closed Sales	109	116	+ 6.4%	109	116	+ 6.4%
Median Sales Price*	\$352,060	\$450,563	+ 28.0%	\$352,060	\$450,563	+ 28.0%
Average Sales Price*	\$363,587	\$512,660	+ 41.0%	\$363,587	\$512,660	+ 41.0%
Percent of Original List Price Received*	100.3%	102.4%	+ 2.1%	100.3%	102.4%	+ 2.1%
List to Close	86	90	+ 4.7%	86	90	+ 4.7%
Days on Market Until Sale	17	26	+ 52.9%	17	26	+ 52.9%
Cumulative Days on Market Until Sale	23	26	+ 13.0%	23	26	+ 13.0%
Average List Price	\$451,580	\$557,682	+ 23.5%	\$451,580	\$557,682	+ 23.5%
Inventory of Homes for Sale	103	50	- 51.5%	--	--	--
Months Supply of Inventory	0.6	0.3	- 50.0%	--	--	--

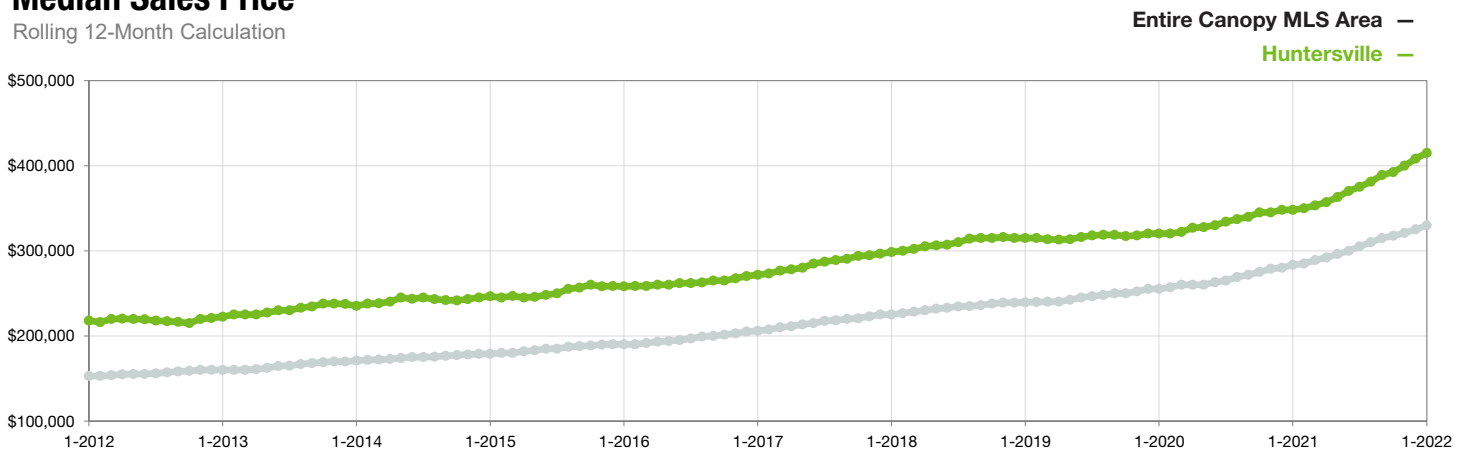
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January



Median Sales Price

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Local Market Update for January 2022

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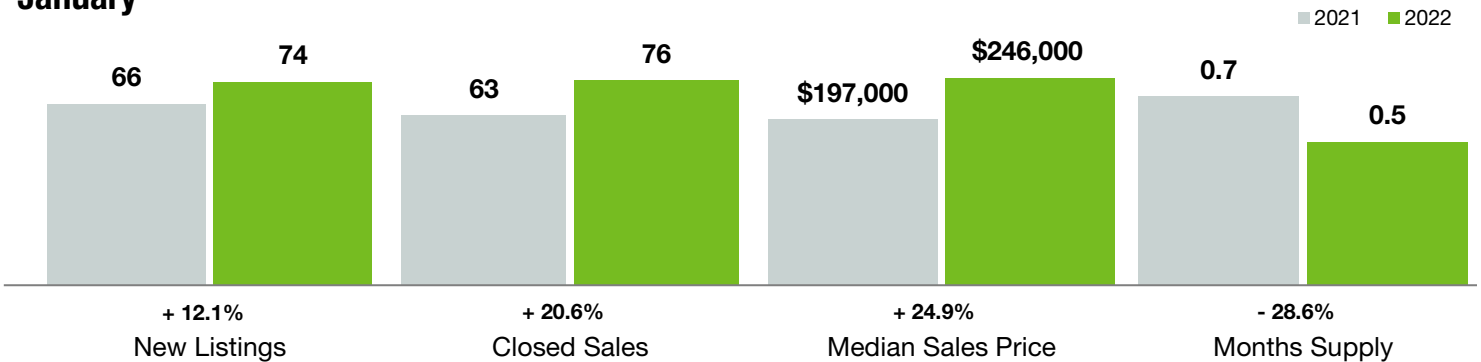
Kannapolis

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	66	74	+ 12.1%	66	74	+ 12.1%
Pending Sales	69	83	+ 20.3%	69	83	+ 20.3%
Closed Sales	63	76	+ 20.6%	63	76	+ 20.6%
Median Sales Price*	\$197,000	\$246,000	+ 24.9%	\$197,000	\$246,000	+ 24.9%
Average Sales Price*	\$242,276	\$254,158	+ 4.9%	\$242,276	\$254,158	+ 4.9%
Percent of Original List Price Received*	96.8%	99.3%	+ 2.6%	96.8%	99.3%	+ 2.6%
List to Close	67	65	- 3.0%	67	65	- 3.0%
Days on Market Until Sale	13	21	+ 61.5%	13	21	+ 61.5%
Cumulative Days on Market Until Sale	13	17	+ 30.8%	13	17	+ 30.8%
Average List Price	\$224,158	\$284,294	+ 26.8%	\$224,158	\$284,294	+ 26.8%
Inventory of Homes for Sale	56	49	- 12.5%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

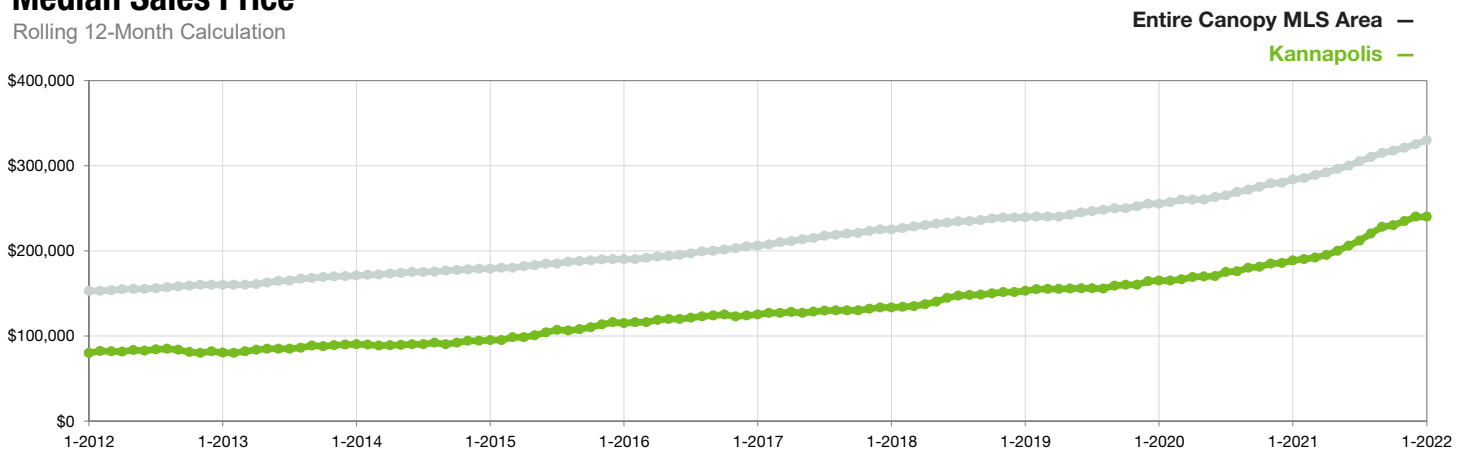
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January



Median Sales Price

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Local Market Update for January 2022

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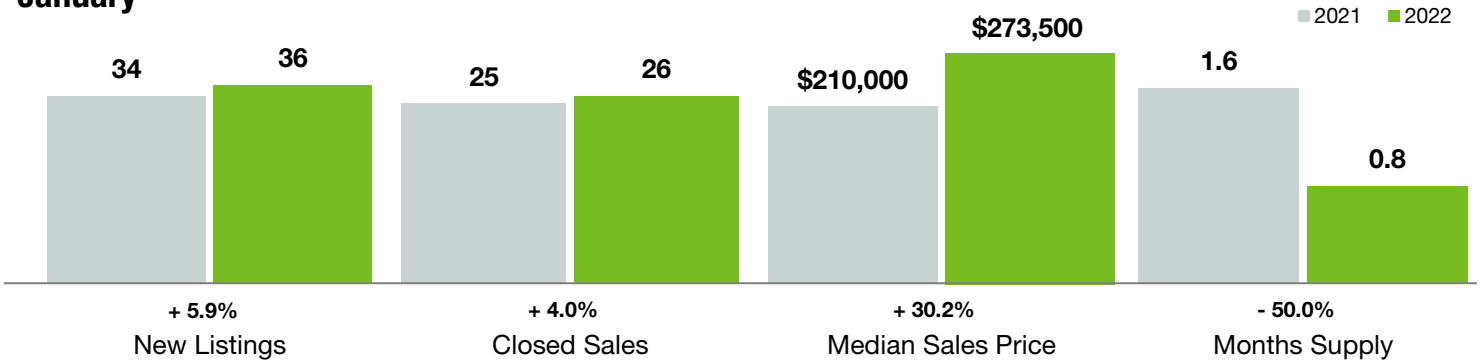
Lincolnton

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	34	36	+ 5.9%	34	36	+ 5.9%
Pending Sales	45	54	+ 20.0%	45	54	+ 20.0%
Closed Sales	25	26	+ 4.0%	25	26	+ 4.0%
Median Sales Price*	\$210,000	\$273,500	+ 30.2%	\$210,000	\$273,500	+ 30.2%
Average Sales Price*	\$228,651	\$307,643	+ 34.5%	\$228,651	\$307,643	+ 34.5%
Percent of Original List Price Received*	97.6%	96.6%	- 1.0%	97.6%	96.6%	- 1.0%
List to Close	84	66	- 21.4%	84	66	- 21.4%
Days on Market Until Sale	29	20	- 31.0%	29	20	- 31.0%
Cumulative Days on Market Until Sale	29	20	- 31.0%	29	20	- 31.0%
Average List Price	\$232,909	\$317,964	+ 36.5%	\$232,909	\$317,964	+ 36.5%
Inventory of Homes for Sale	62	38	- 38.7%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--

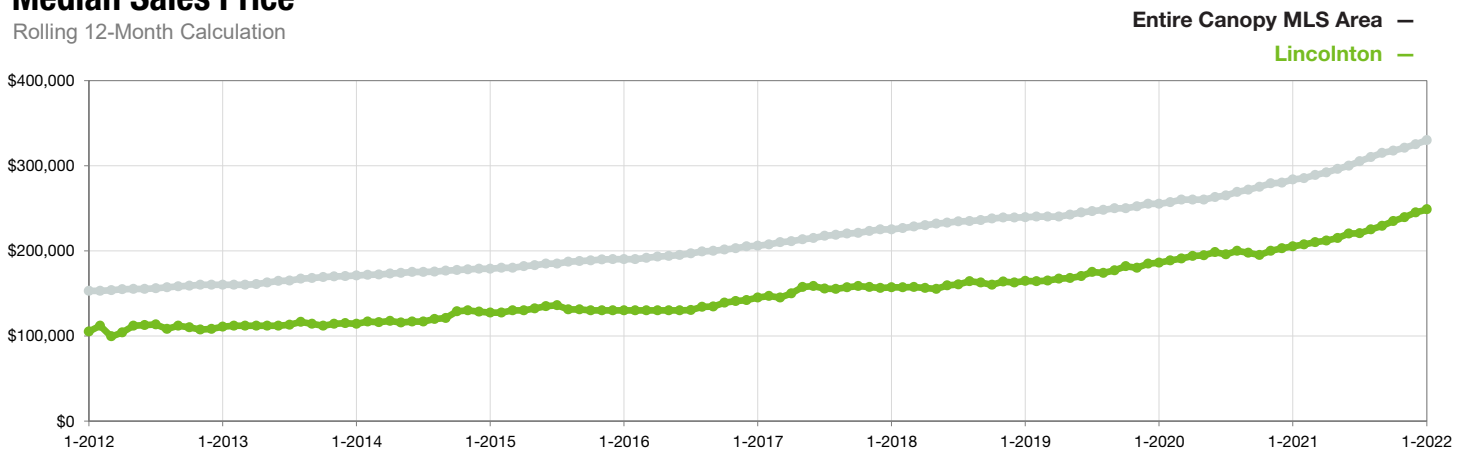
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January



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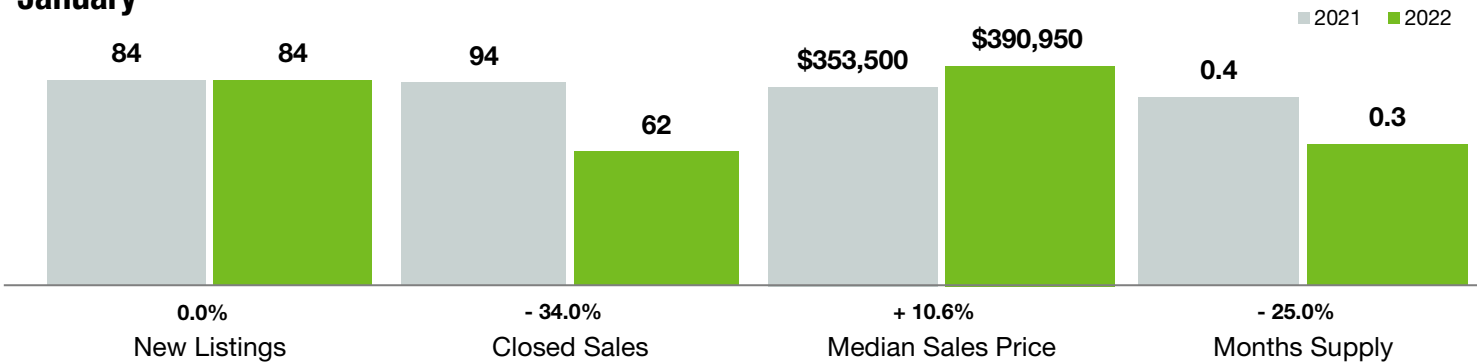
Matthews

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	84	84	0.0%	84	84	0.0%
Pending Sales	96	92	- 4.2%	96	92	- 4.2%
Closed Sales	94	62	- 34.0%	94	62	- 34.0%
Median Sales Price*	\$353,500	\$390,950	+ 10.6%	\$353,500	\$390,950	+ 10.6%
Average Sales Price*	\$391,170	\$501,800	+ 28.3%	\$391,170	\$501,800	+ 28.3%
Percent of Original List Price Received*	99.6%	101.4%	+ 1.8%	99.6%	101.4%	+ 1.8%
List to Close	97	54	- 44.3%	97	54	- 44.3%
Days on Market Until Sale	30	18	- 40.0%	30	18	- 40.0%
Cumulative Days on Market Until Sale	23	17	- 26.1%	23	17	- 26.1%
Average List Price	\$385,660	\$470,376	+ 22.0%	\$385,660	\$470,376	+ 22.0%
Inventory of Homes for Sale	43	33	- 23.3%	--	--	--
Months Supply of Inventory	0.4	0.3	- 25.0%	--	--	--

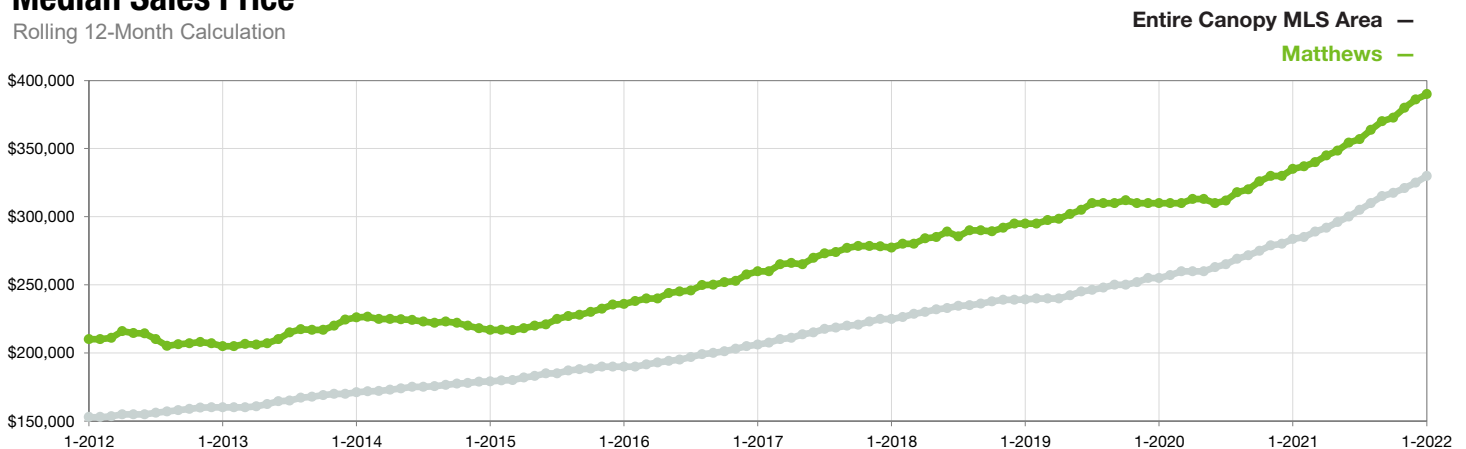
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January



Median Sales Price

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Local Market Update for January 2022



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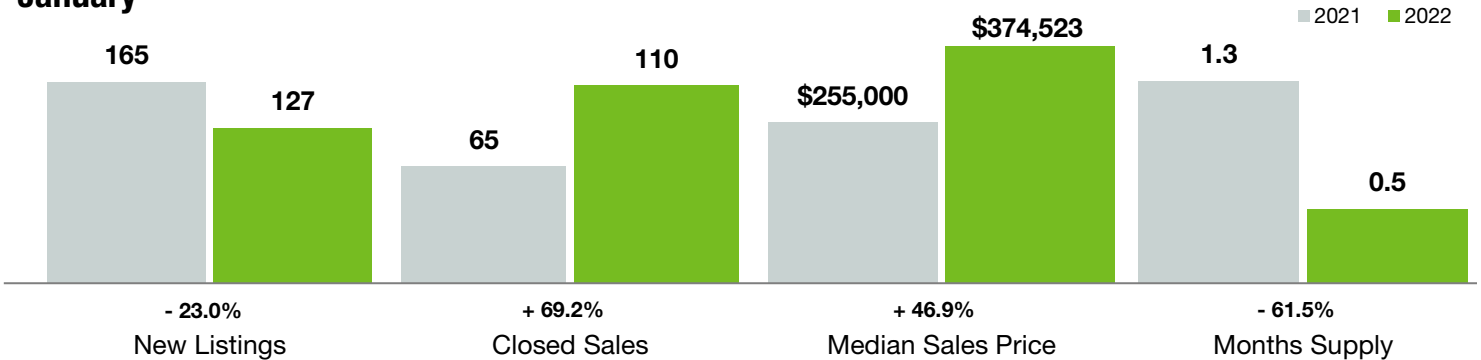
Monroe

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	165	127	- 23.0%	165	127	- 23.0%
Pending Sales	125	123	- 1.6%	125	123	- 1.6%
Closed Sales	65	110	+ 69.2%	65	110	+ 69.2%
Median Sales Price*	\$255,000	\$374,523	+ 46.9%	\$255,000	\$374,523	+ 46.9%
Average Sales Price*	\$272,148	\$369,998	+ 36.0%	\$272,148	\$369,998	+ 36.0%
Percent of Original List Price Received*	99.4%	99.7%	+ 0.3%	99.4%	99.7%	+ 0.3%
List to Close	76	101	+ 32.9%	76	101	+ 32.9%
Days on Market Until Sale	26	25	- 3.8%	26	25	- 3.8%
Cumulative Days on Market Until Sale	22	29	+ 31.8%	22	29	+ 31.8%
Average List Price	\$290,421	\$399,124	+ 37.4%	\$290,421	\$399,124	+ 37.4%
Inventory of Homes for Sale	143	66	- 53.8%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

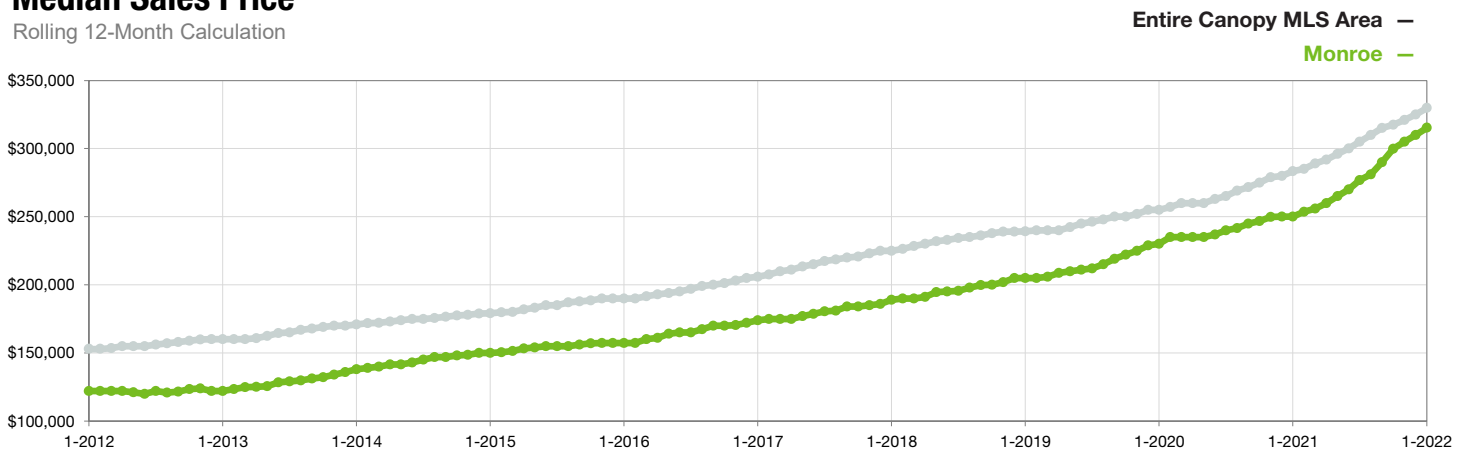
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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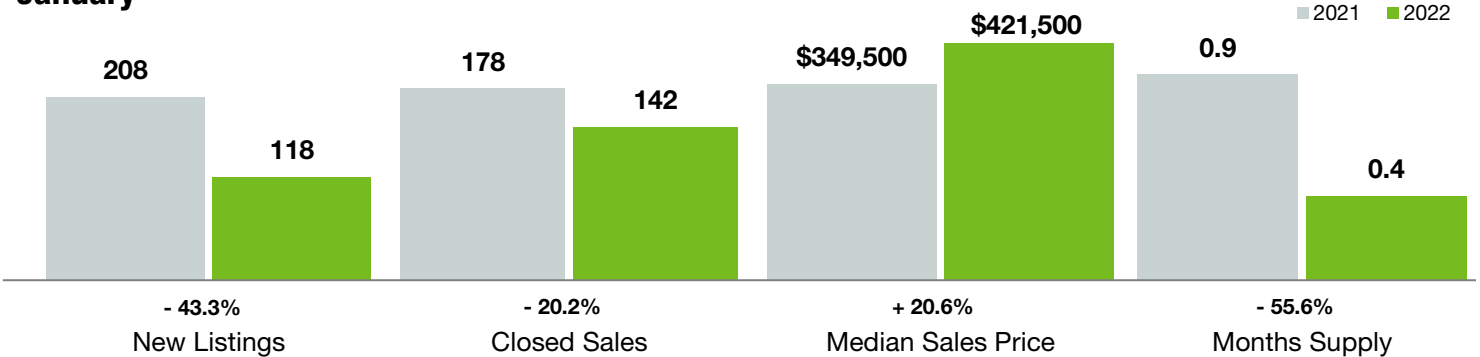
Mooreville

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	208	118	- 43.3%	208	118	- 43.3%
Pending Sales	223	146	- 34.5%	223	146	- 34.5%
Closed Sales	178	142	- 20.2%	178	142	- 20.2%
Median Sales Price*	\$349,500	\$421,500	+ 20.6%	\$349,500	\$421,500	+ 20.6%
Average Sales Price*	\$446,586	\$547,972	+ 22.7%	\$446,586	\$547,972	+ 22.7%
Percent of Original List Price Received*	99.8%	99.0%	- 0.8%	99.8%	99.0%	- 0.8%
List to Close	89	85	- 4.5%	89	85	- 4.5%
Days on Market Until Sale	27	27	0.0%	27	27	0.0%
Cumulative Days on Market Until Sale	28	26	- 7.1%	28	26	- 7.1%
Average List Price	\$451,622	\$636,820	+ 41.0%	\$451,622	\$636,820	+ 41.0%
Inventory of Homes for Sale	206	76	- 63.1%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

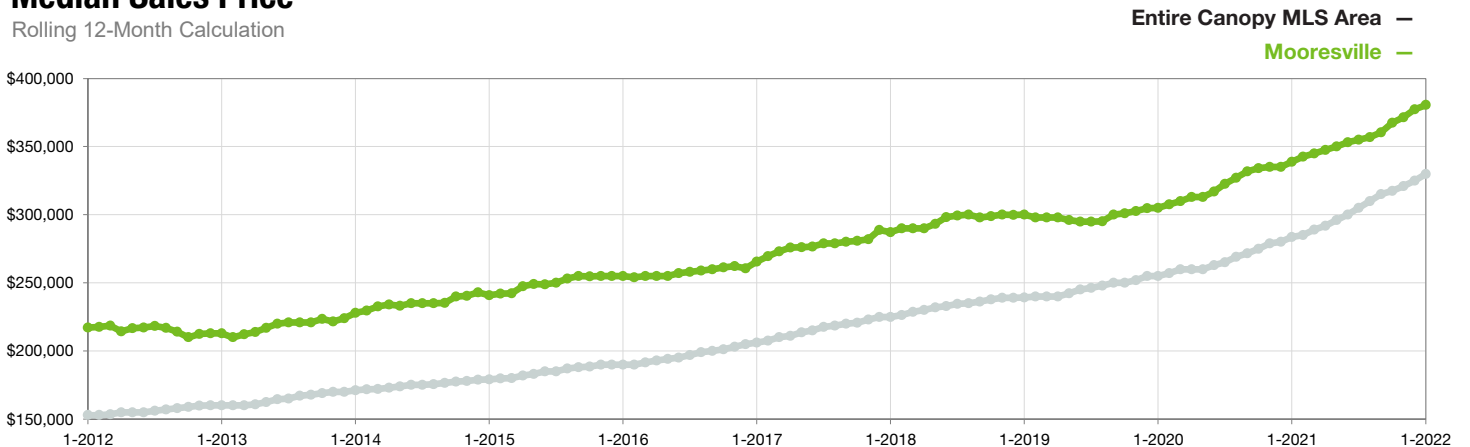
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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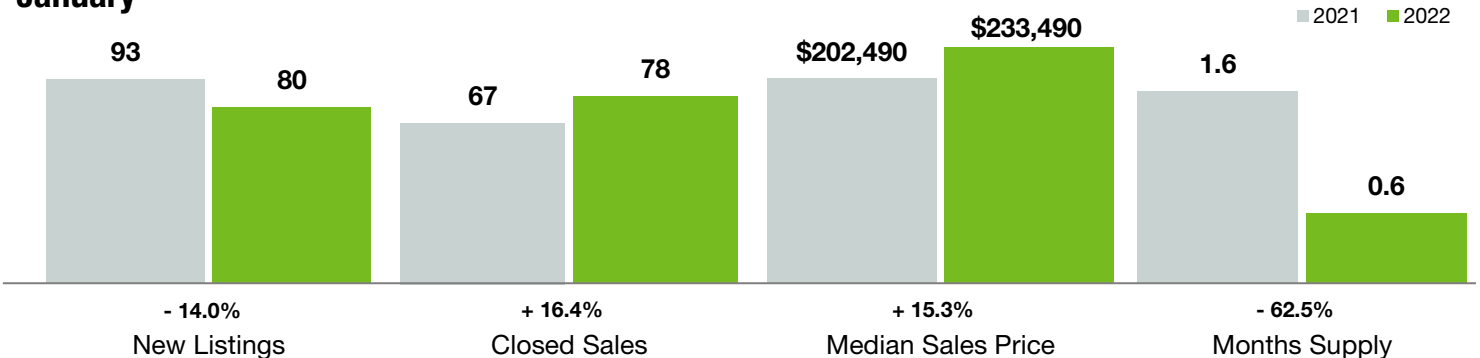
Salisbury

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	93	80	- 14.0%	93	80	- 14.0%
Pending Sales	93	84	- 9.7%	93	84	- 9.7%
Closed Sales	67	78	+ 16.4%	67	78	+ 16.4%
Median Sales Price*	\$202,490	\$233,490	+ 15.3%	\$202,490	\$233,490	+ 15.3%
Average Sales Price*	\$221,077	\$283,751	+ 28.3%	\$221,077	\$283,751	+ 28.3%
Percent of Original List Price Received*	97.9%	98.7%	+ 0.8%	97.9%	98.7%	+ 0.8%
List to Close	99	87	- 12.1%	99	87	- 12.1%
Days on Market Until Sale	29	26	- 10.3%	29	26	- 10.3%
Cumulative Days on Market Until Sale	30	33	+ 10.0%	30	33	+ 10.0%
Average List Price	\$237,719	\$282,017	+ 18.6%	\$237,719	\$282,017	+ 18.6%
Inventory of Homes for Sale	150	63	- 58.0%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

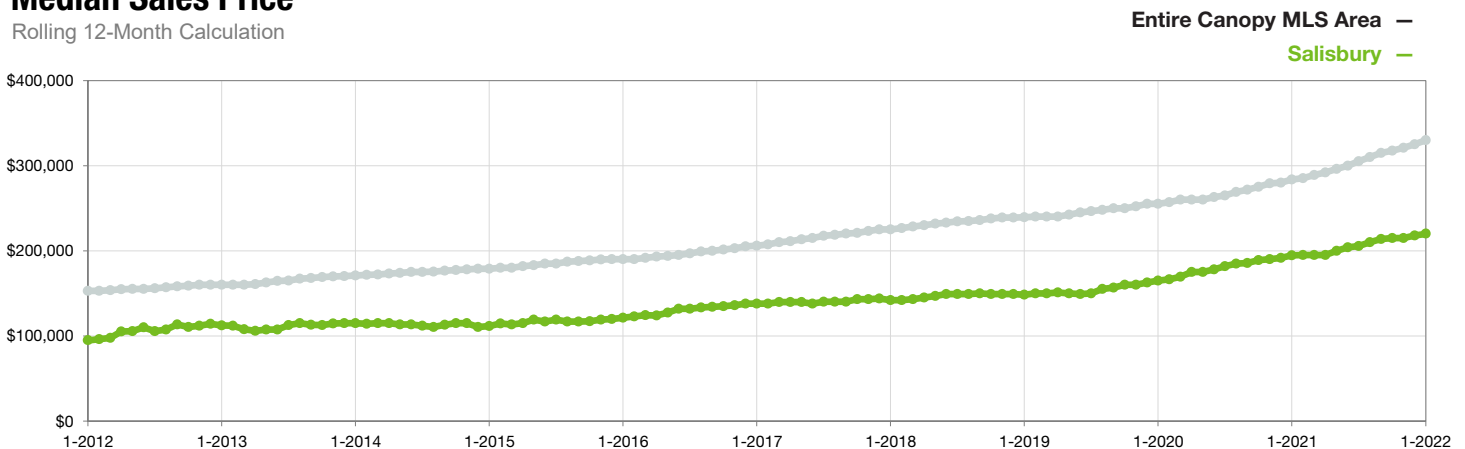
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January



Median Sales Price

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Local Market Update for January 2022

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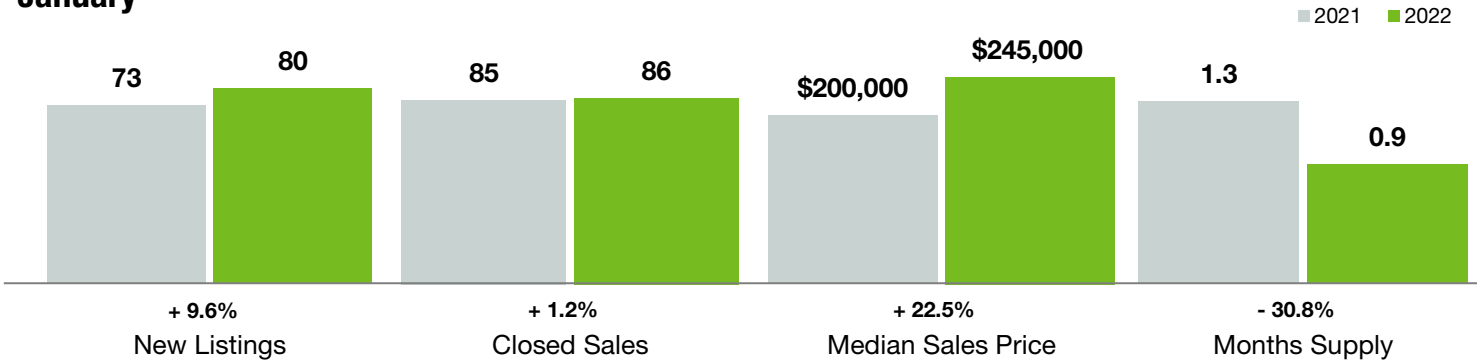
Statesville

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	73	80	+ 9.6%	73	80	+ 9.6%
Pending Sales	87	89	+ 2.3%	87	89	+ 2.3%
Closed Sales	85	86	+ 1.2%	85	86	+ 1.2%
Median Sales Price*	\$200,000	\$245,000	+ 22.5%	\$200,000	\$245,000	+ 22.5%
Average Sales Price*	\$217,170	\$279,651	+ 28.8%	\$217,170	\$279,651	+ 28.8%
Percent of Original List Price Received*	96.9%	99.7%	+ 2.9%	96.9%	99.7%	+ 2.9%
List to Close	85	60	- 29.4%	85	60	- 29.4%
Days on Market Until Sale	29	18	- 37.9%	29	18	- 37.9%
Cumulative Days on Market Until Sale	31	18	- 41.9%	31	18	- 41.9%
Average List Price	\$242,895	\$284,202	+ 17.0%	\$242,895	\$284,202	+ 17.0%
Inventory of Homes for Sale	122	88	- 27.9%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

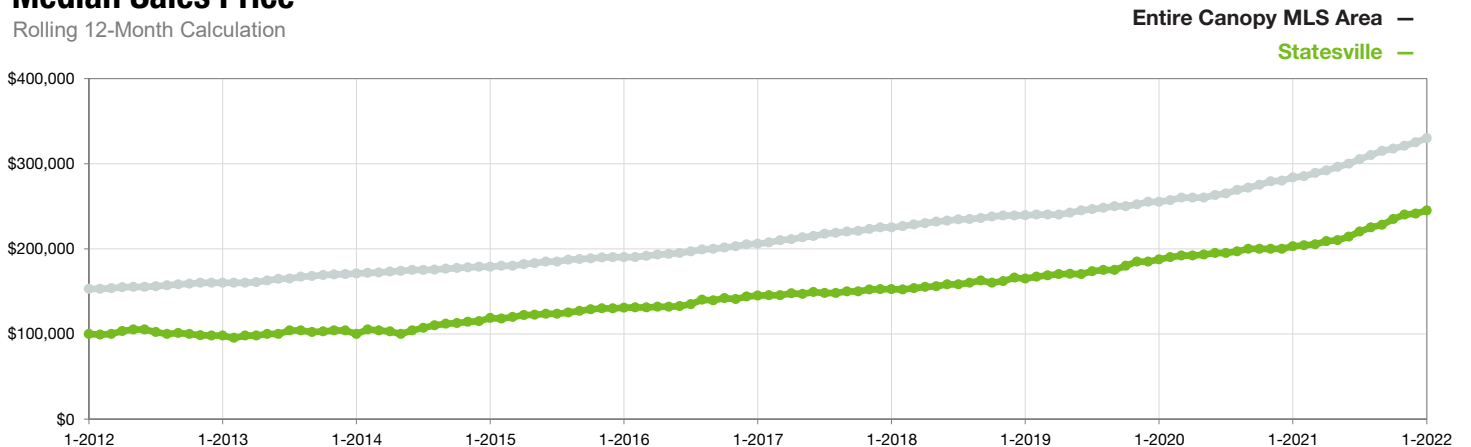
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022



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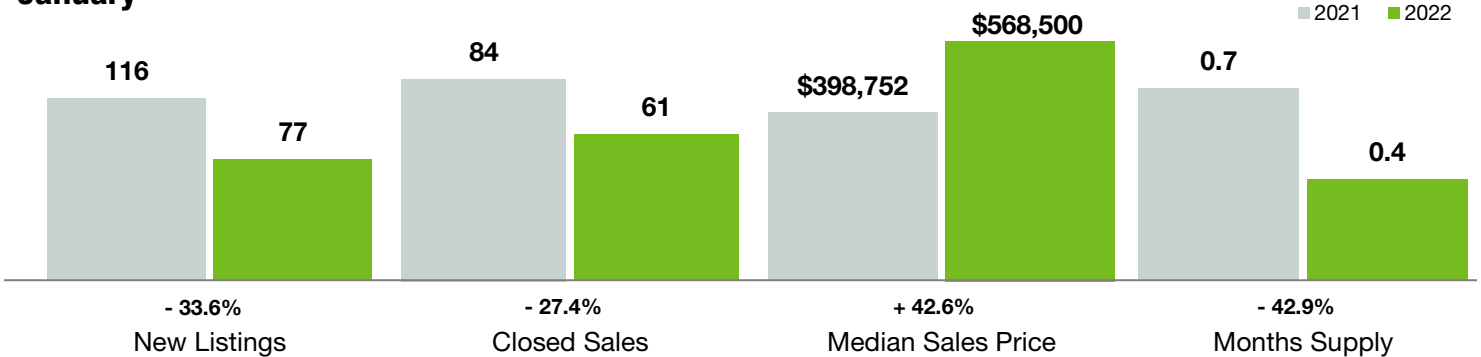
Waxhaw

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	116	77	- 33.6%	116	77	- 33.6%
Pending Sales	119	78	- 34.5%	119	78	- 34.5%
Closed Sales	84	61	- 27.4%	84	61	- 27.4%
Median Sales Price*	\$398,752	\$568,500	+ 42.6%	\$398,752	\$568,500	+ 42.6%
Average Sales Price*	\$489,910	\$631,469	+ 28.9%	\$489,910	\$631,469	+ 28.9%
Percent of Original List Price Received*	100.3%	101.9%	+ 1.6%	100.3%	101.9%	+ 1.6%
List to Close	91	64	- 29.7%	91	64	- 29.7%
Days on Market Until Sale	34	19	- 44.1%	34	19	- 44.1%
Cumulative Days on Market Until Sale	34	13	- 61.8%	34	13	- 61.8%
Average List Price	\$503,494	\$706,650	+ 40.3%	\$503,494	\$706,650	+ 40.3%
Inventory of Homes for Sale	92	40	- 56.5%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

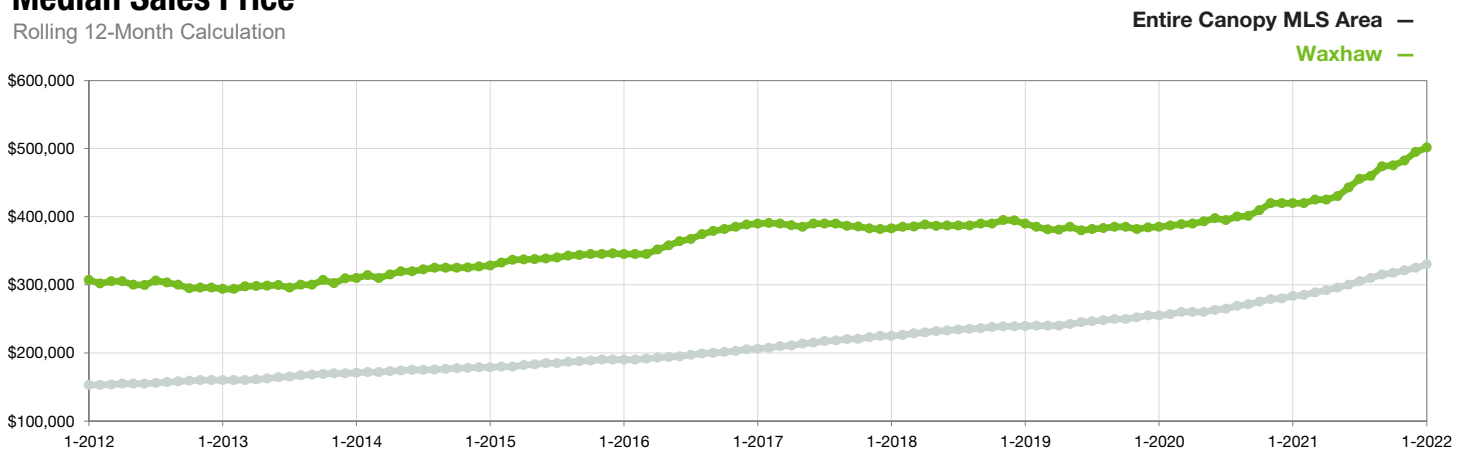
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January



Median Sales Price

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Local Market Update for January 2022



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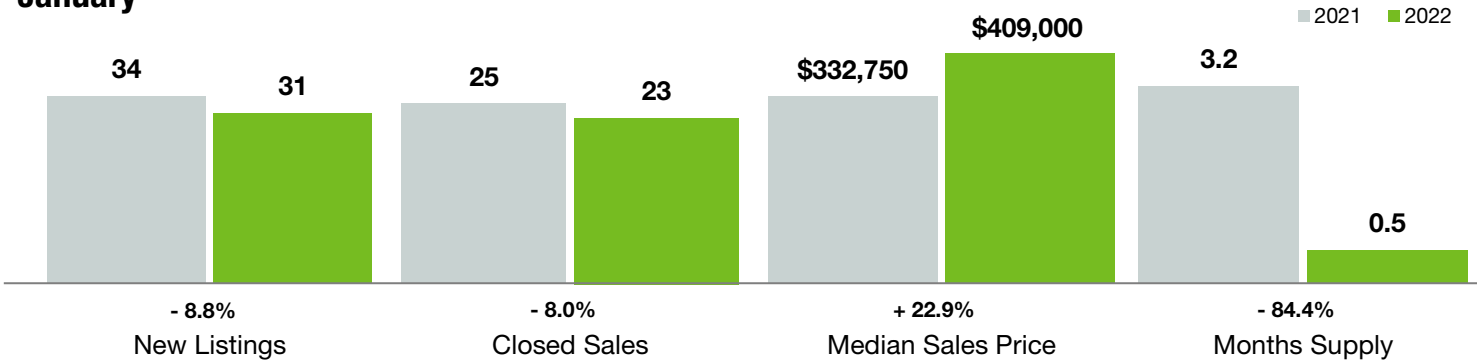
Uptown Charlotte

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	34	31	- 8.8%	34	31	- 8.8%
Pending Sales	42	39	- 7.1%	42	39	- 7.1%
Closed Sales	25	23	- 8.0%	25	23	- 8.0%
Median Sales Price*	\$332,750	\$409,000	+ 22.9%	\$332,750	\$409,000	+ 22.9%
Average Sales Price*	\$393,631	\$470,636	+ 19.6%	\$393,631	\$470,636	+ 19.6%
Percent of Original List Price Received*	95.9%	98.8%	+ 3.0%	95.9%	98.8%	+ 3.0%
List to Close	134	93	- 30.6%	134	93	- 30.6%
Days on Market Until Sale	70	45	- 35.7%	70	45	- 35.7%
Cumulative Days on Market Until Sale	70	45	- 35.7%	70	45	- 35.7%
Average List Price	\$397,853	\$426,507	+ 7.2%	\$397,853	\$426,507	+ 7.2%
Inventory of Homes for Sale	92	21	- 77.2%	--	--	--
Months Supply of Inventory	3.2	0.5	- 84.4%	--	--	--

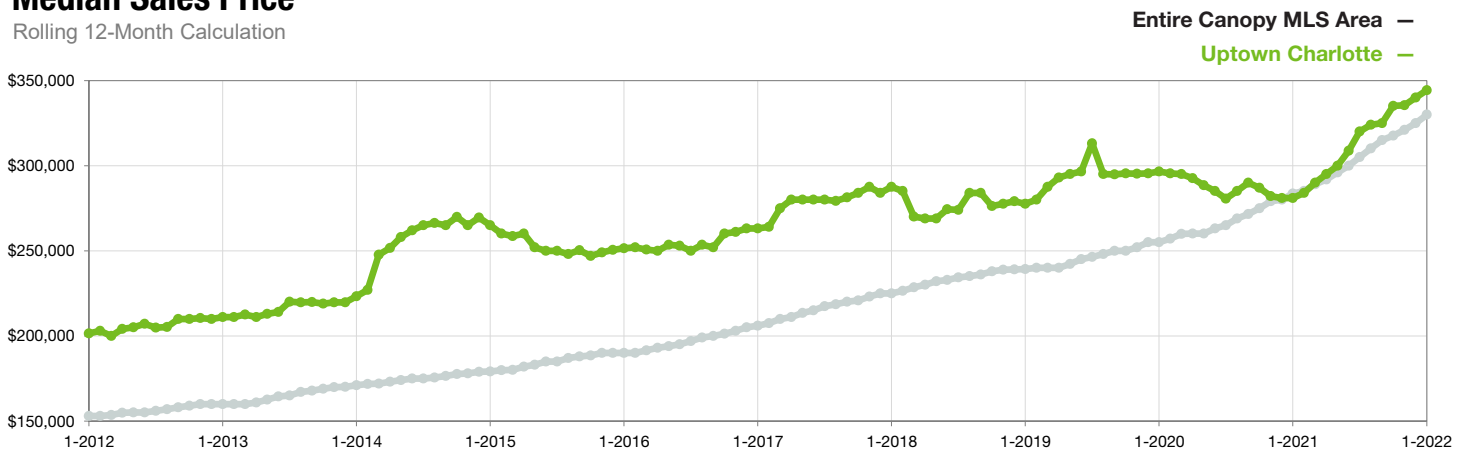
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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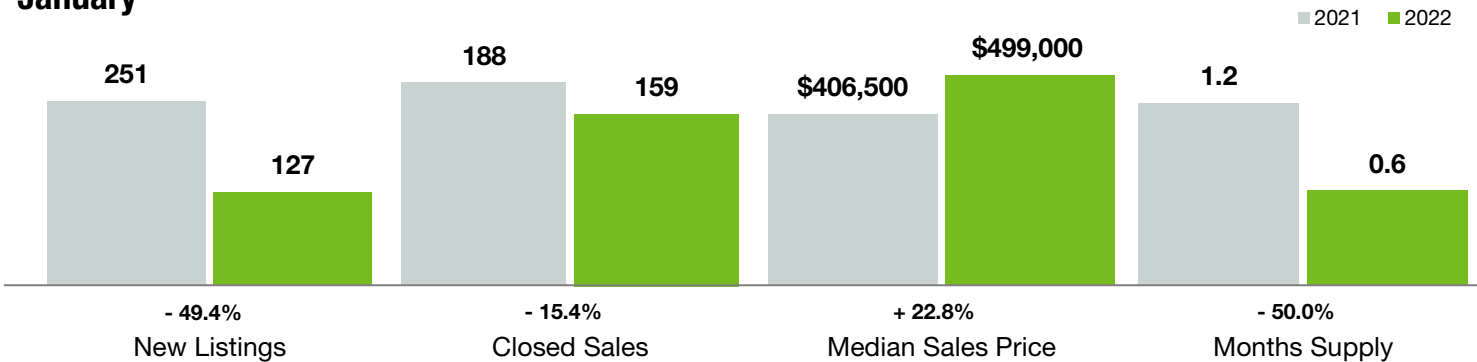
Lake Norman

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	251	127	- 49.4%	251	127	- 49.4%
Pending Sales	231	146	- 36.8%	231	146	- 36.8%
Closed Sales	188	159	- 15.4%	188	159	- 15.4%
Median Sales Price*	\$406,500	\$499,000	+ 22.8%	\$406,500	\$499,000	+ 22.8%
Average Sales Price*	\$572,582	\$673,229	+ 17.6%	\$572,582	\$673,229	+ 17.6%
Percent of Original List Price Received*	98.8%	99.0%	+ 0.2%	98.8%	99.0%	+ 0.2%
List to Close	95	94	- 1.1%	95	94	- 1.1%
Days on Market Until Sale	33	26	- 21.2%	33	26	- 21.2%
Cumulative Days on Market Until Sale	40	25	- 37.5%	40	25	- 37.5%
Average List Price	\$672,716	\$805,078	+ 19.7%	\$672,716	\$805,078	+ 19.7%
Inventory of Homes for Sale	286	133	- 53.5%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

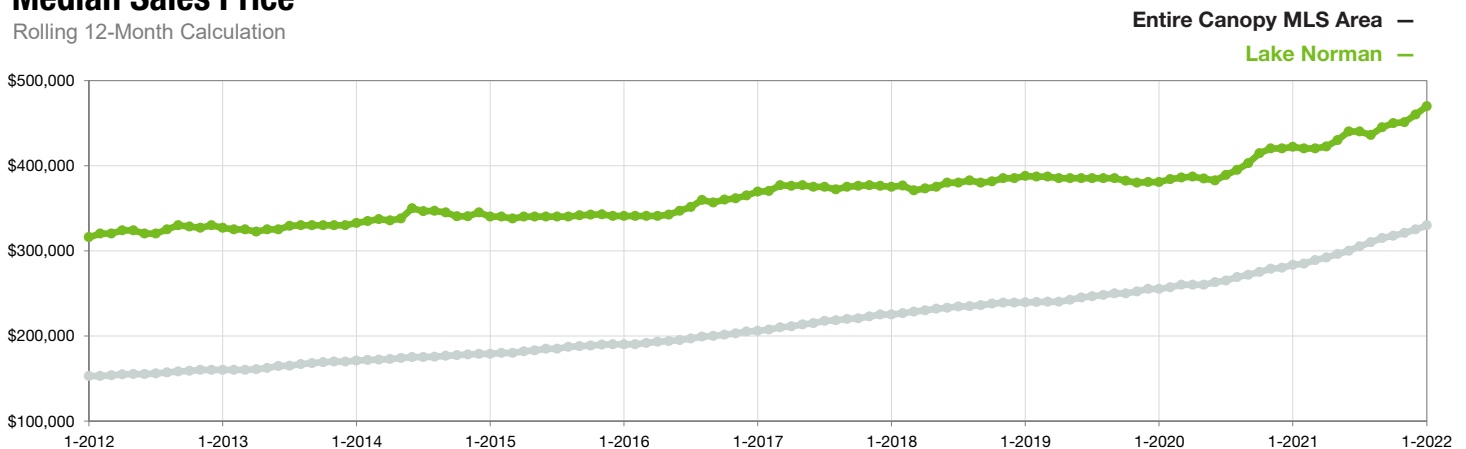
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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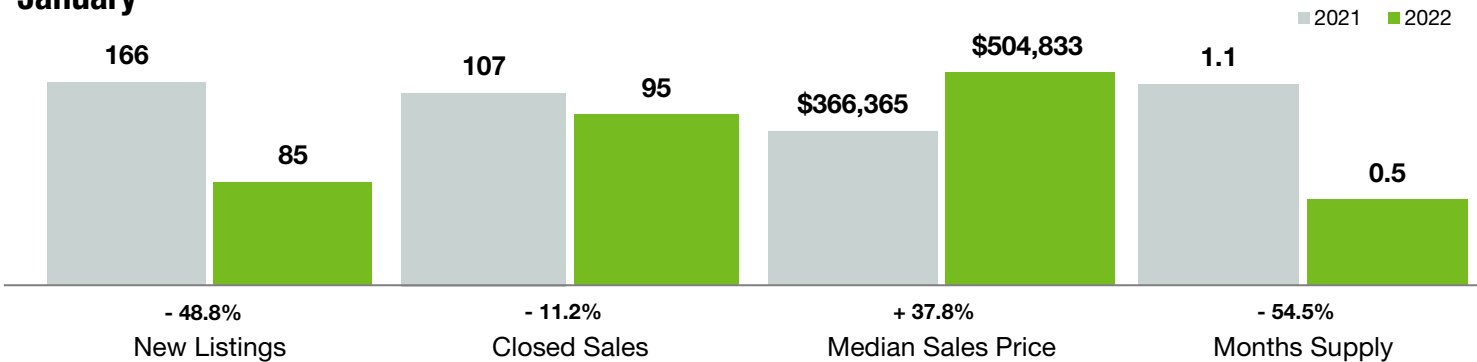
Lake Wylie

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	166	85	- 48.8%	166	85	- 48.8%
Pending Sales	176	107	- 39.2%	176	107	- 39.2%
Closed Sales	107	95	- 11.2%	107	95	- 11.2%
Median Sales Price*	\$366,365	\$504,833	+ 37.8%	\$366,365	\$504,833	+ 37.8%
Average Sales Price*	\$416,811	\$554,912	+ 33.1%	\$416,811	\$554,912	+ 33.1%
Percent of Original List Price Received*	99.2%	101.1%	+ 1.9%	99.2%	101.1%	+ 1.9%
List to Close	100	134	+ 34.0%	100	134	+ 34.0%
Days on Market Until Sale	30	26	- 13.3%	30	26	- 13.3%
Cumulative Days on Market Until Sale	32	25	- 21.9%	32	25	- 21.9%
Average List Price	\$445,075	\$546,714	+ 22.8%	\$445,075	\$546,714	+ 22.8%
Inventory of Homes for Sale	165	69	- 58.2%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

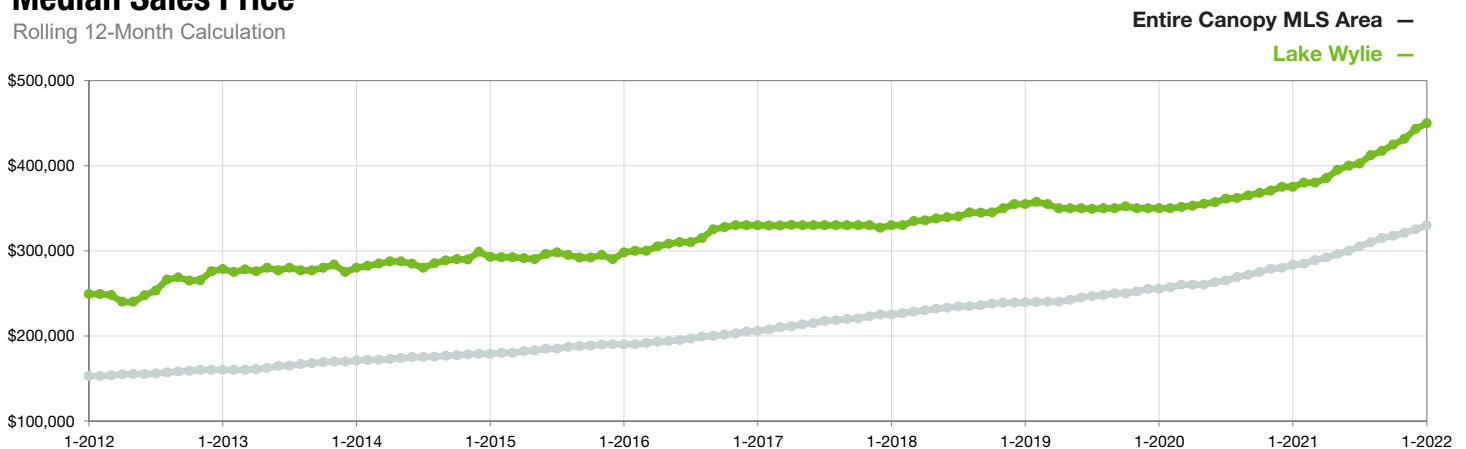
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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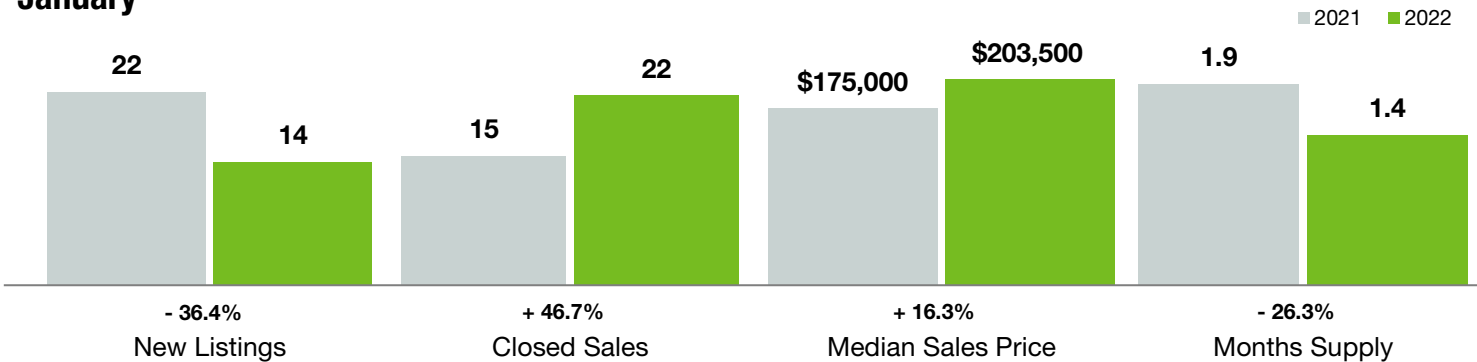
Chester County

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	22	14	- 36.4%	22	14	- 36.4%
Pending Sales	24	23	- 4.2%	24	23	- 4.2%
Closed Sales	15	22	+ 46.7%	15	22	+ 46.7%
Median Sales Price*	\$175,000	\$203,500	+ 16.3%	\$175,000	\$203,500	+ 16.3%
Average Sales Price*	\$148,259	\$190,609	+ 28.6%	\$148,259	\$190,609	+ 28.6%
Percent of Original List Price Received*	93.8%	95.9%	+ 2.2%	93.8%	95.9%	+ 2.2%
List to Close	103	96	- 6.8%	103	96	- 6.8%
Days on Market Until Sale	46	44	- 4.3%	46	44	- 4.3%
Cumulative Days on Market Until Sale	30	26	- 13.3%	30	26	- 13.3%
Average List Price	\$180,654	\$158,236	- 12.4%	\$180,654	\$158,236	- 12.4%
Inventory of Homes for Sale	35	31	- 11.4%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--

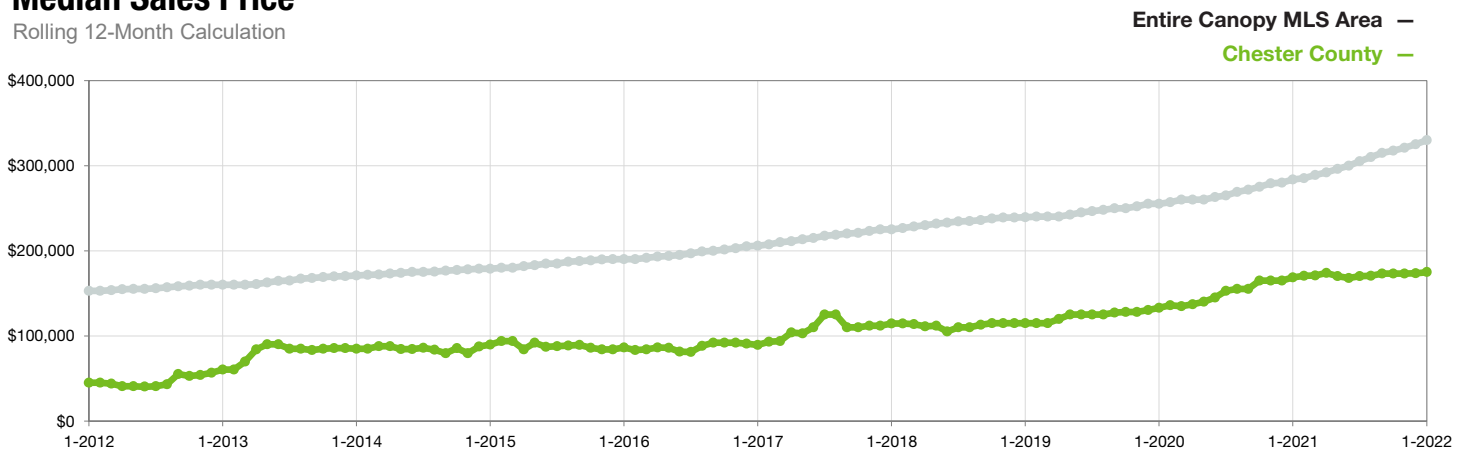
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January



Median Sales Price

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Local Market Update for January 2022

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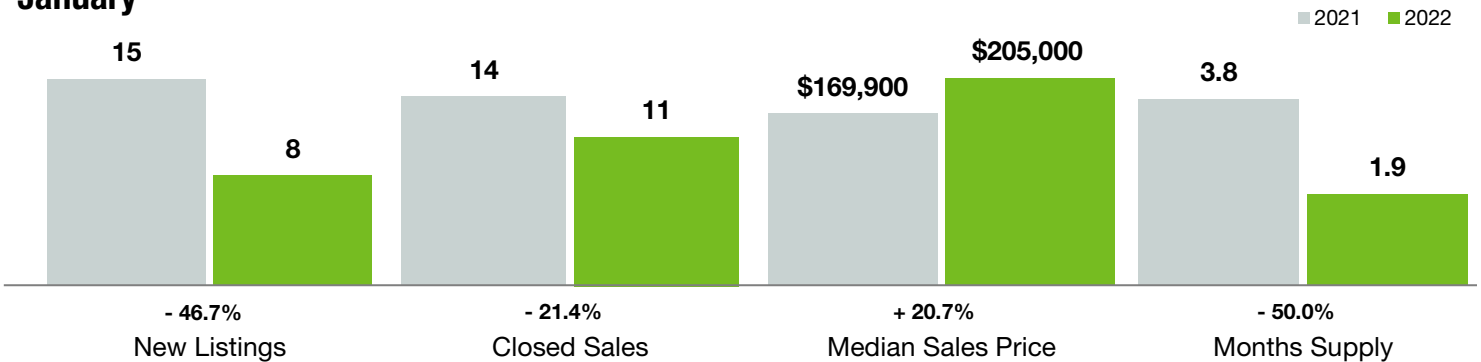
Chesterfield County

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	15	8	- 46.7%	15	8	- 46.7%
Pending Sales	11	20	+ 81.8%	11	20	+ 81.8%
Closed Sales	14	11	- 21.4%	14	11	- 21.4%
Median Sales Price*	\$169,900	\$205,000	+ 20.7%	\$169,900	\$205,000	+ 20.7%
Average Sales Price*	\$177,785	\$213,427	+ 20.0%	\$177,785	\$213,427	+ 20.0%
Percent of Original List Price Received*	100.0%	95.1%	- 4.9%	100.0%	95.1%	- 4.9%
List to Close	147	155	+ 5.4%	147	155	+ 5.4%
Days on Market Until Sale	74	65	- 12.2%	74	65	- 12.2%
Cumulative Days on Market Until Sale	74	65	- 12.2%	74	65	- 12.2%
Average List Price	\$196,126	\$180,663	- 7.9%	\$196,126	\$180,663	- 7.9%
Inventory of Homes for Sale	34	22	- 35.3%	--	--	--
Months Supply of Inventory	3.8	1.9	- 50.0%	--	--	--

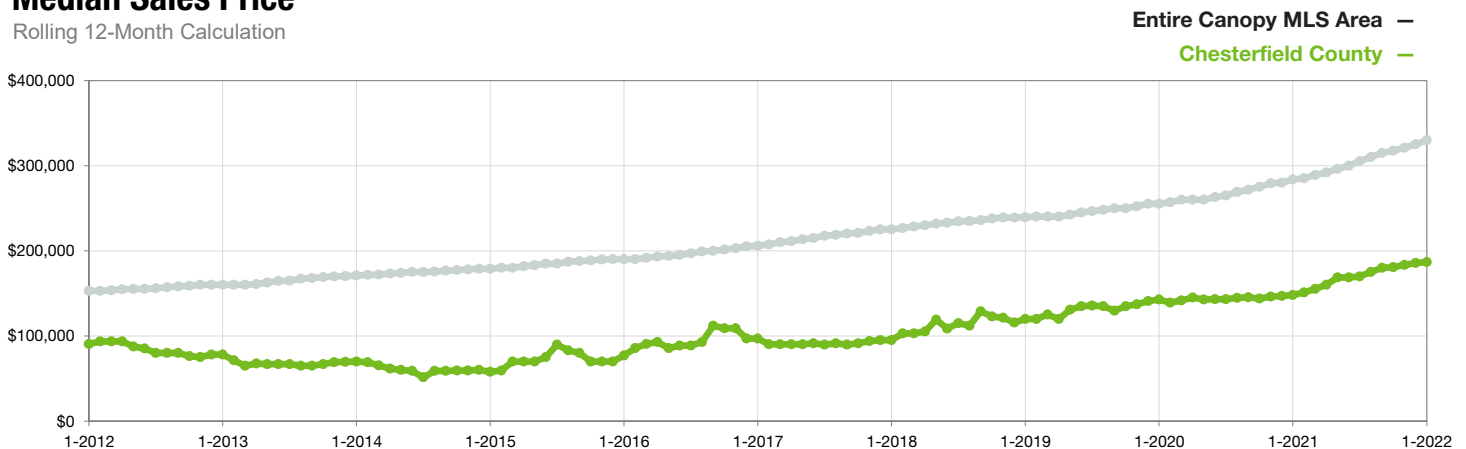
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January



Median Sales Price

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Local Market Update for January 2022

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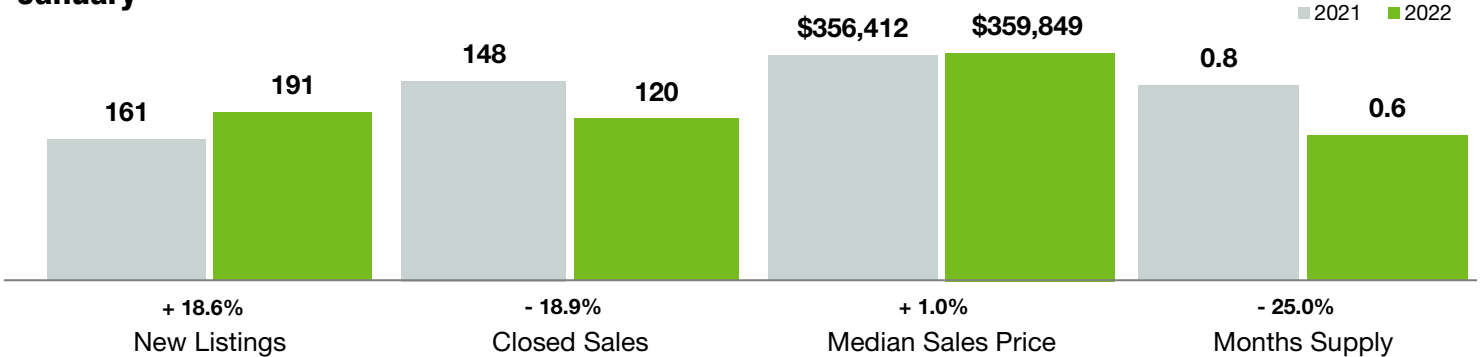
Lancaster County

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	161	191	+ 18.6%	161	191	+ 18.6%
Pending Sales	168	195	+ 16.1%	168	195	+ 16.1%
Closed Sales	148	120	- 18.9%	148	120	- 18.9%
Median Sales Price*	\$356,412	\$359,849	+ 1.0%	\$356,412	\$359,849	+ 1.0%
Average Sales Price*	\$353,838	\$381,870	+ 7.9%	\$353,838	\$381,870	+ 7.9%
Percent of Original List Price Received*	99.5%	100.0%	+ 0.5%	99.5%	100.0%	+ 0.5%
List to Close	108	92	- 14.8%	108	92	- 14.8%
Days on Market Until Sale	43	29	- 32.6%	43	29	- 32.6%
Cumulative Days on Market Until Sale	39	28	- 28.2%	39	28	- 28.2%
Average List Price	\$335,968	\$426,528	+ 27.0%	\$335,968	\$426,528	+ 27.0%
Inventory of Homes for Sale	166	106	- 36.1%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

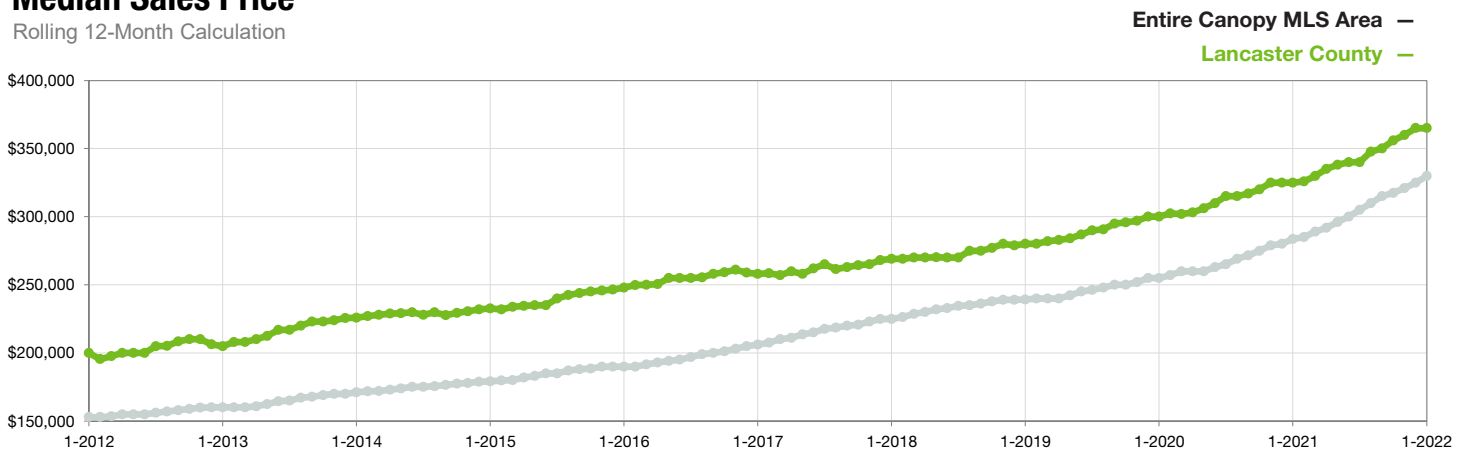
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January



Median Sales Price

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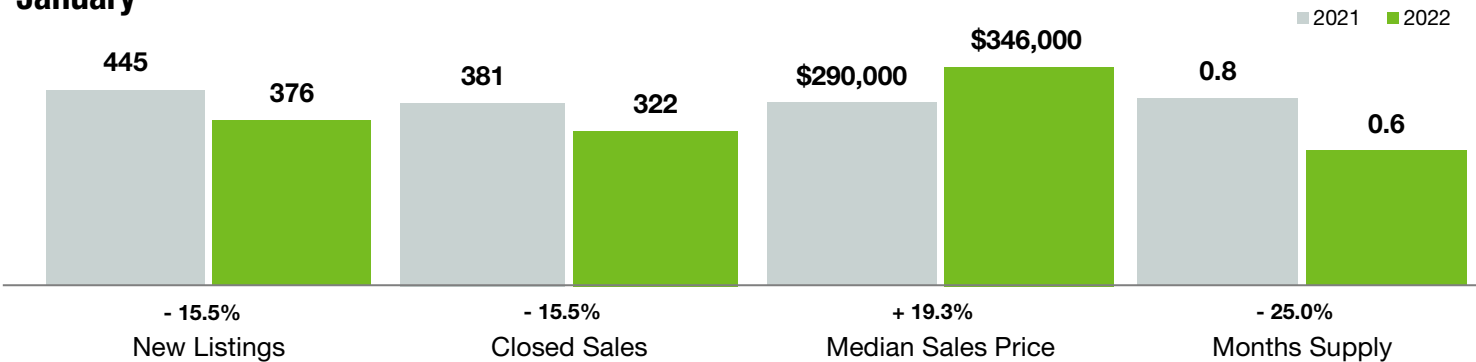
York County

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	445	376	- 15.5%	445	376	- 15.5%
Pending Sales	463	433	- 6.5%	463	433	- 6.5%
Closed Sales	381	322	- 15.5%	381	322	- 15.5%
Median Sales Price*	\$290,000	\$346,000	+ 19.3%	\$290,000	\$346,000	+ 19.3%
Average Sales Price*	\$329,963	\$369,663	+ 12.0%	\$329,963	\$369,663	+ 12.0%
Percent of Original List Price Received*	99.3%	100.3%	+ 1.0%	99.3%	100.3%	+ 1.0%
List to Close	78	73	- 6.4%	78	73	- 6.4%
Days on Market Until Sale	19	19	0.0%	19	19	0.0%
Cumulative Days on Market Until Sale	21	17	- 19.0%	21	17	- 19.0%
Average List Price	\$359,433	\$393,670	+ 9.5%	\$359,433	\$393,670	+ 9.5%
Inventory of Homes for Sale	385	277	- 28.1%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

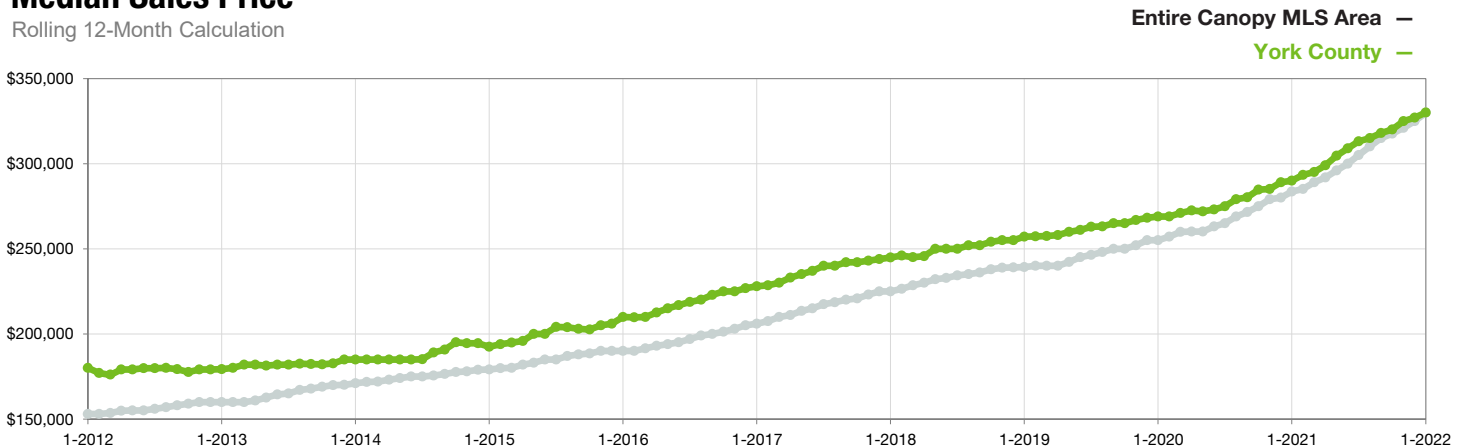
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January



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Local Market Update for January 2022

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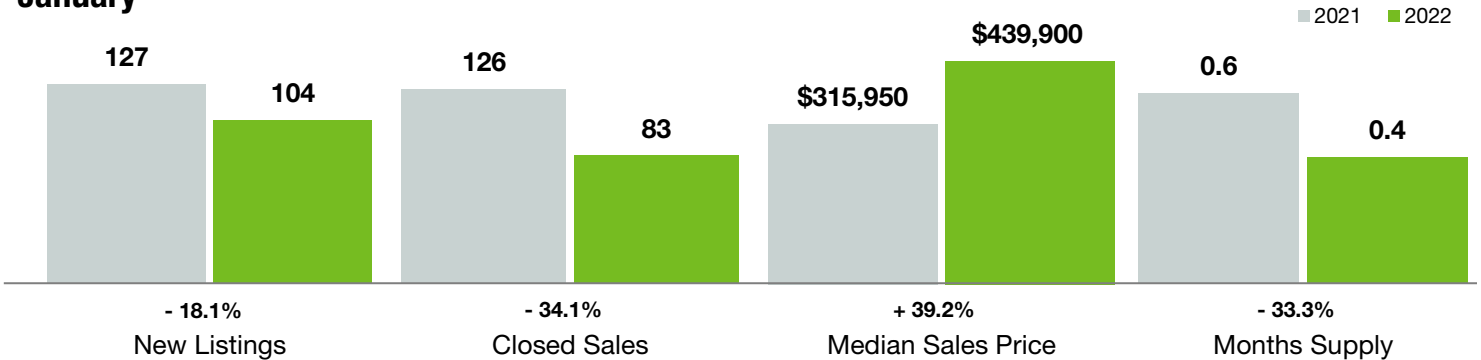
Fort Mill

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	127	104	- 18.1%	127	104	- 18.1%
Pending Sales	132	130	- 1.5%	132	130	- 1.5%
Closed Sales	126	83	- 34.1%	126	83	- 34.1%
Median Sales Price*	\$315,950	\$439,900	+ 39.2%	\$315,950	\$439,900	+ 39.2%
Average Sales Price*	\$366,128	\$461,092	+ 25.9%	\$366,128	\$461,092	+ 25.9%
Percent of Original List Price Received*	99.6%	101.2%	+ 1.6%	99.6%	101.2%	+ 1.6%
List to Close	72	79	+ 9.7%	72	79	+ 9.7%
Days on Market Until Sale	16	12	- 25.0%	16	12	- 25.0%
Cumulative Days on Market Until Sale	15	12	- 20.0%	15	12	- 20.0%
Average List Price	\$397,369	\$473,784	+ 19.2%	\$397,369	\$473,784	+ 19.2%
Inventory of Homes for Sale	93	58	- 37.6%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

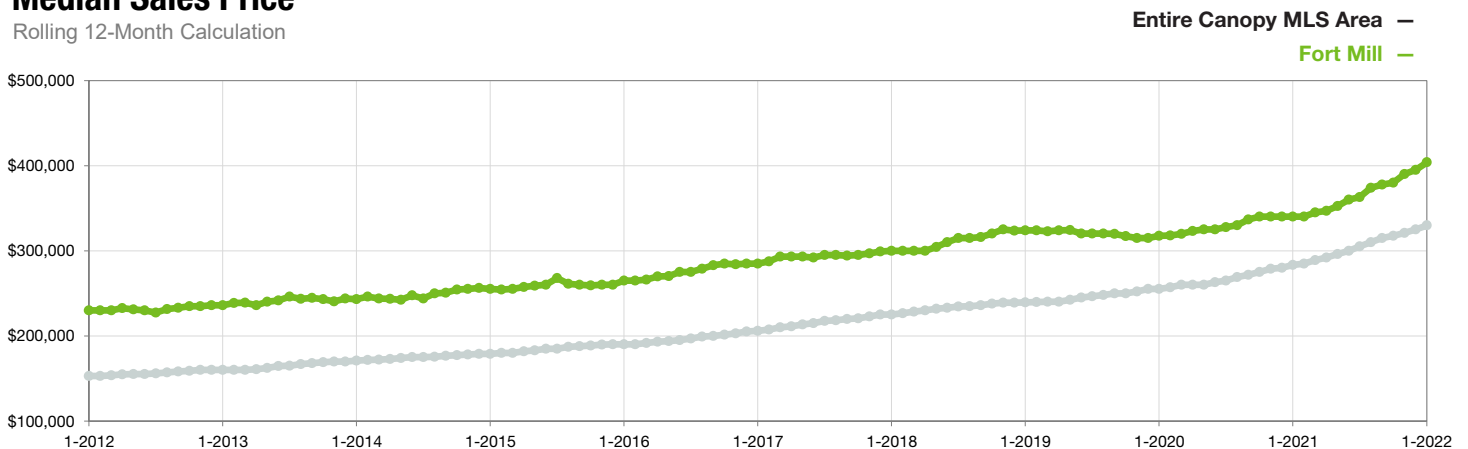
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2022

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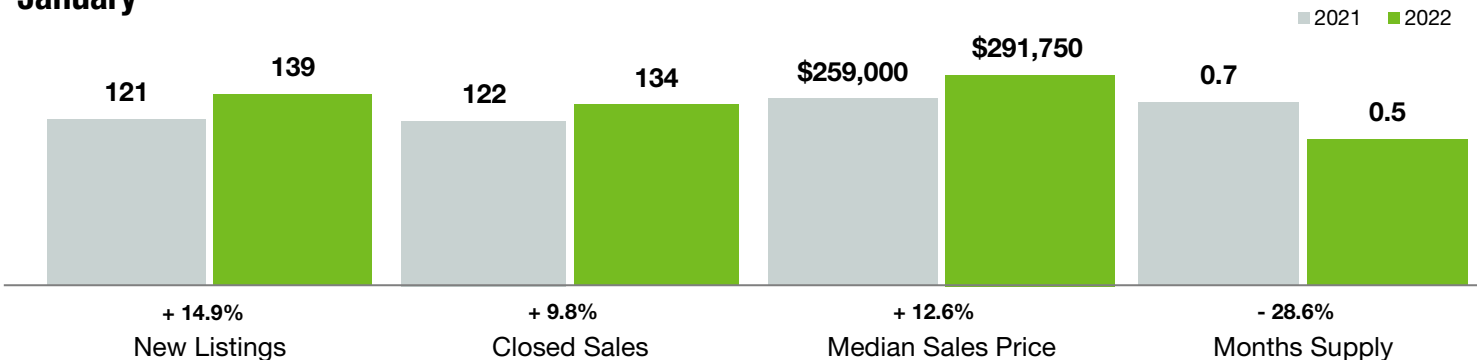
Rock Hill

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	121	139	+ 14.9%	121	139	+ 14.9%
Pending Sales	132	137	+ 3.8%	132	137	+ 3.8%
Closed Sales	122	134	+ 9.8%	122	134	+ 9.8%
Median Sales Price*	\$259,000	\$291,750	+ 12.6%	\$259,000	\$291,750	+ 12.6%
Average Sales Price*	\$275,649	\$297,797	+ 8.0%	\$275,649	\$297,797	+ 8.0%
Percent of Original List Price Received*	99.7%	100.2%	+ 0.5%	99.7%	100.2%	+ 0.5%
List to Close	65	68	+ 4.6%	65	68	+ 4.6%
Days on Market Until Sale	16	21	+ 31.3%	16	21	+ 31.3%
Cumulative Days on Market Until Sale	19	18	- 5.3%	19	18	- 5.3%
Average List Price	\$268,937	\$317,752	+ 18.2%	\$268,937	\$317,752	+ 18.2%
Inventory of Homes for Sale	109	93	- 14.7%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

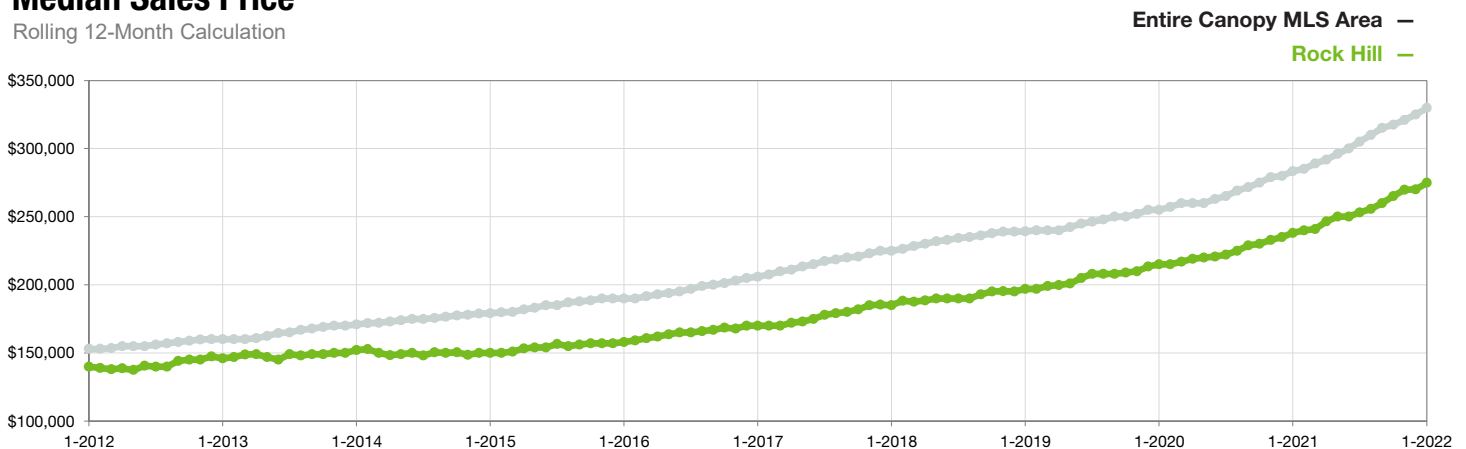
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January



Median Sales Price

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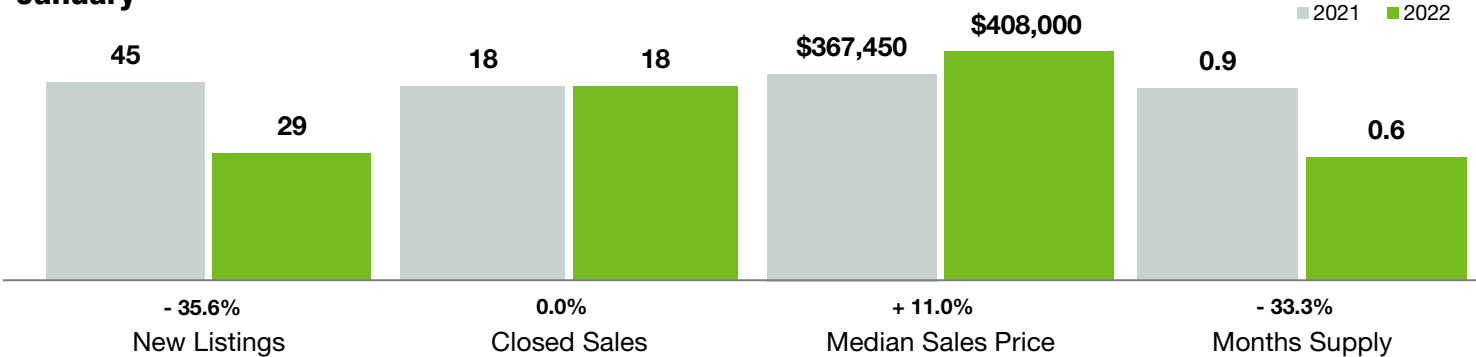
Tega Cay

South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	45	29	- 35.6%	45	29	- 35.6%
Pending Sales	41	29	- 29.3%	41	29	- 29.3%
Closed Sales	18	18	0.0%	18	18	0.0%
Median Sales Price*	\$367,450	\$408,000	+ 11.0%	\$367,450	\$408,000	+ 11.0%
Average Sales Price*	\$402,650	\$411,026	+ 2.1%	\$402,650	\$411,026	+ 2.1%
Percent of Original List Price Received*	97.6%	102.3%	+ 4.8%	97.6%	102.3%	+ 4.8%
List to Close	61	87	+ 42.6%	61	87	+ 42.6%
Days on Market Until Sale	16	11	- 31.3%	16	11	- 31.3%
Cumulative Days on Market Until Sale	26	7	- 73.1%	26	7	- 73.1%
Average List Price	\$411,917	\$479,533	+ 16.4%	\$411,917	\$479,533	+ 16.4%
Inventory of Homes for Sale	32	20	- 37.5%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

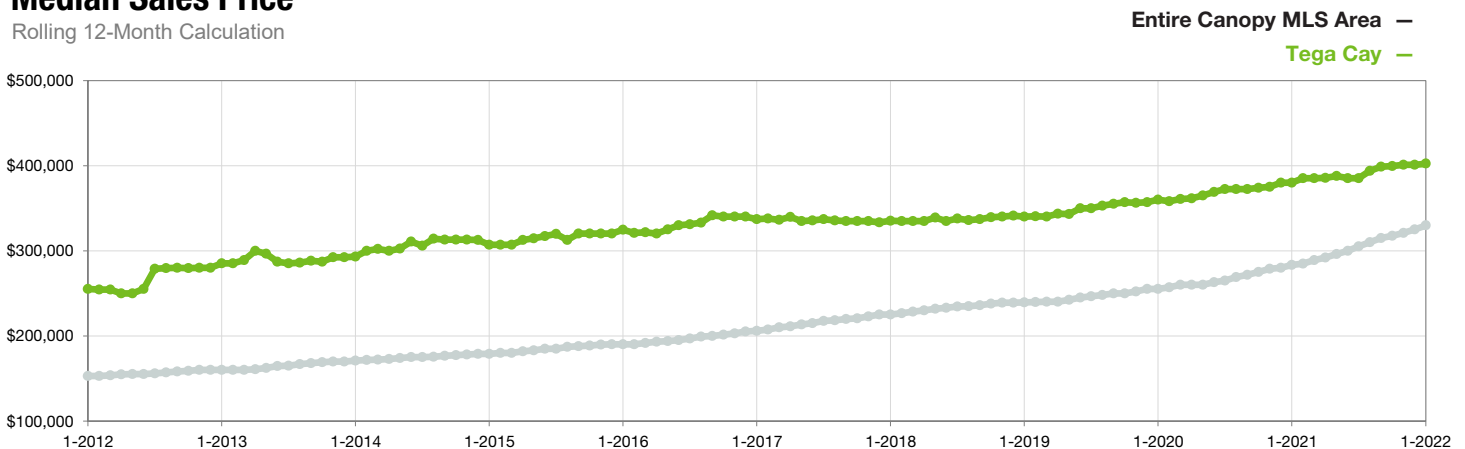
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January



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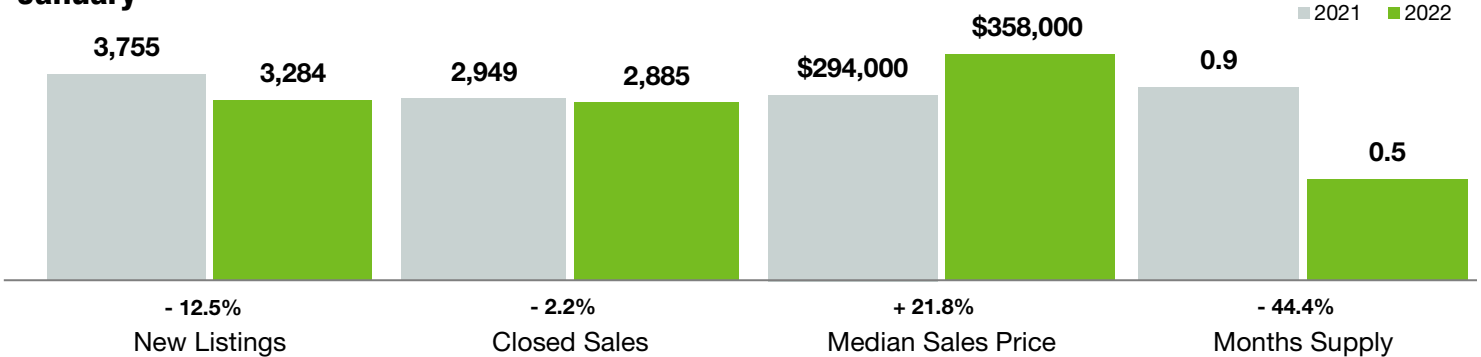
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	3,755	3,284	- 12.5%	3,755	3,284	- 12.5%
Pending Sales	3,844	3,639	- 5.3%	3,844	3,639	- 5.3%
Closed Sales	2,949	2,885	- 2.2%	2,949	2,885	- 2.2%
Median Sales Price*	\$294,000	\$358,000	+ 21.8%	\$294,000	\$358,000	+ 21.8%
Average Sales Price*	\$347,086	\$405,724	+ 16.9%	\$347,086	\$405,724	+ 16.9%
Percent of Original List Price Received*	99.1%	100.5%	+ 1.4%	99.1%	100.5%	+ 1.4%
List to Close	84	83	- 1.2%	84	83	- 1.2%
Days on Market Until Sale	26	22	- 15.4%	26	22	- 15.4%
Cumulative Days on Market Until Sale	28	23	- 17.9%	28	23	- 17.9%
Average List Price	\$380,592	\$435,684	+ 14.5%	\$380,592	\$435,684	+ 14.5%
Inventory of Homes for Sale	3,600	1,939	- 46.1%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

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January



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