

Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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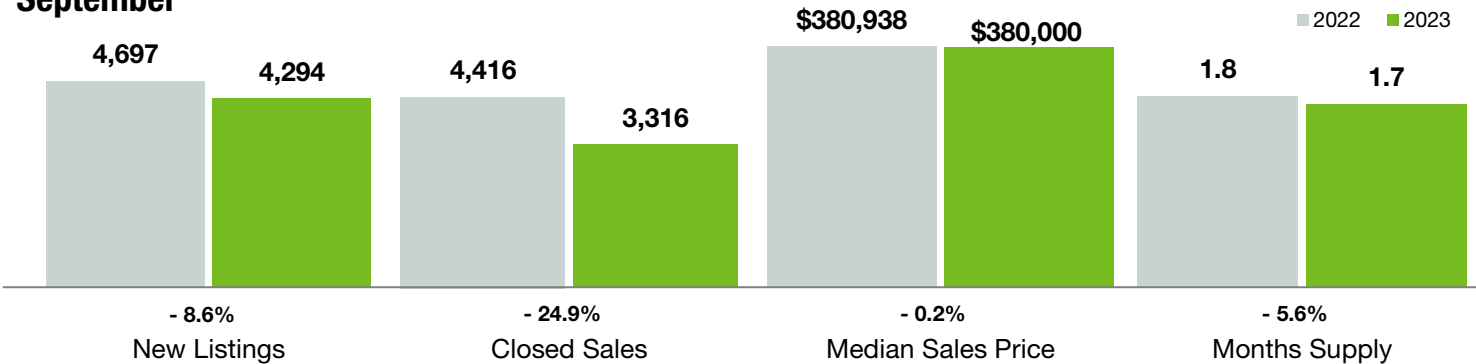
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	4,697	4,294	- 8.6%	47,802	38,390	- 19.7%
Pending Sales	3,480	3,336	- 4.1%	38,887	33,936	- 12.7%
Closed Sales	4,416	3,316	- 24.9%	40,124	32,375	- 19.3%
Median Sales Price*	\$380,938	\$380,000	- 0.2%	\$380,000	\$378,000	- 0.5%
Average Sales Price*	\$449,343	\$470,416	+ 4.7%	\$445,048	\$461,744	+ 3.8%
Percent of Original List Price Received*	97.2%	97.7%	+ 0.5%	100.8%	97.3%	- 3.5%
List to Close	79	79	0.0%	74	88	+ 18.9%
Days on Market Until Sale	23	29	+ 26.1%	18	37	+ 105.6%
Cumulative Days on Market Until Sale	24	31	+ 29.2%	18	39	+ 116.7%
Average List Price	\$463,073	\$504,290	+ 8.9%	\$462,193	\$493,801	+ 6.8%
Inventory of Homes for Sale	7,652	5,905	- 22.8%	--	--	--
Months Supply of Inventory	1.8	1.7	- 5.6%	--	--	--

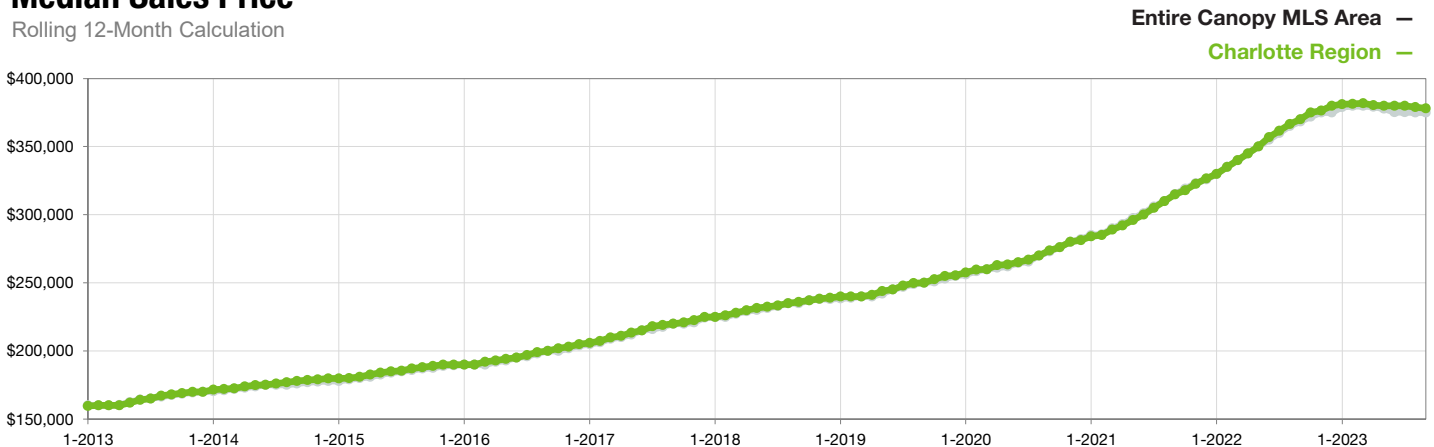
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September



Median Sales Price

Rolling 12-Month Calculation



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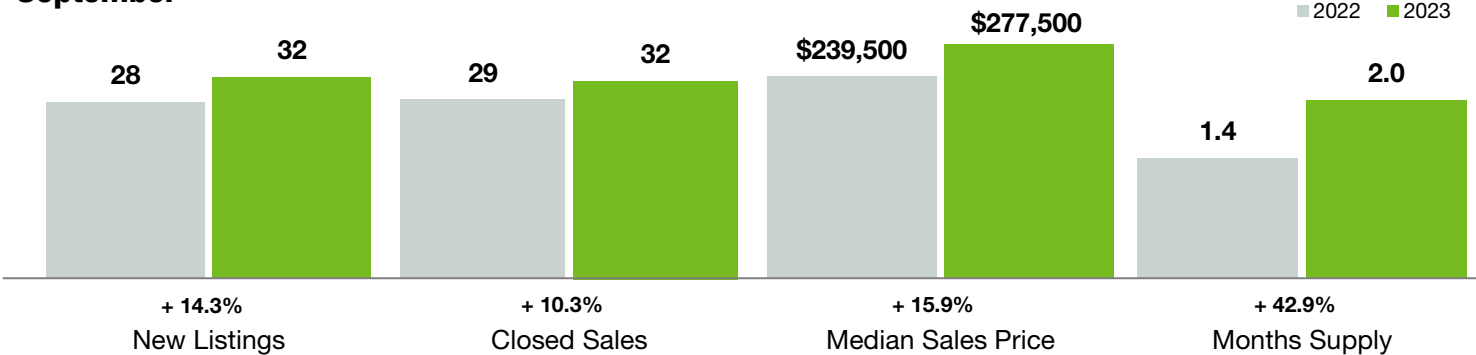
Alexander County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	28	32	+ 14.3%	294	252	- 14.3%
Pending Sales	24	27	+ 12.5%	253	211	- 16.6%
Closed Sales	29	32	+ 10.3%	270	199	- 26.3%
Median Sales Price*	\$239,500	\$277,500	+ 15.9%	\$249,950	\$273,750	+ 9.5%
Average Sales Price*	\$272,633	\$327,953	+ 20.3%	\$289,476	\$317,455	+ 9.7%
Percent of Original List Price Received*	100.8%	92.6%	- 8.1%	99.2%	95.8%	- 3.4%
List to Close	49	94	+ 91.8%	76	81	+ 6.6%
Days on Market Until Sale	10	40	+ 300.0%	21	36	+ 71.4%
Cumulative Days on Market Until Sale	11	56	+ 409.1%	23	44	+ 91.3%
Average List Price	\$355,763	\$373,863	+ 5.1%	\$318,405	\$333,300	+ 4.7%
Inventory of Homes for Sale	38	44	+ 15.8%	--	--	--
Months Supply of Inventory	1.4	2.0	+ 42.9%	--	--	--

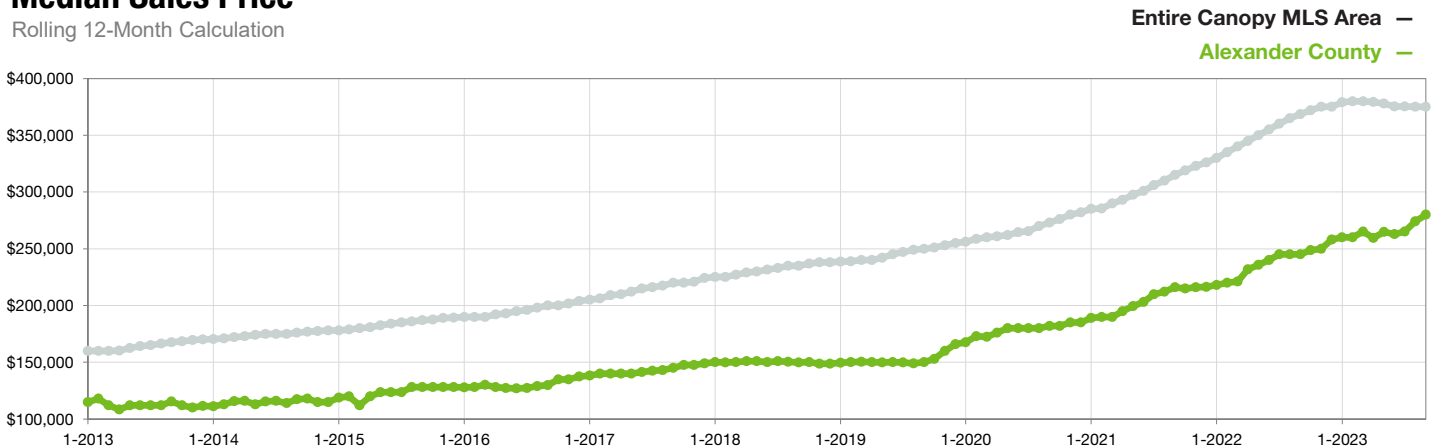
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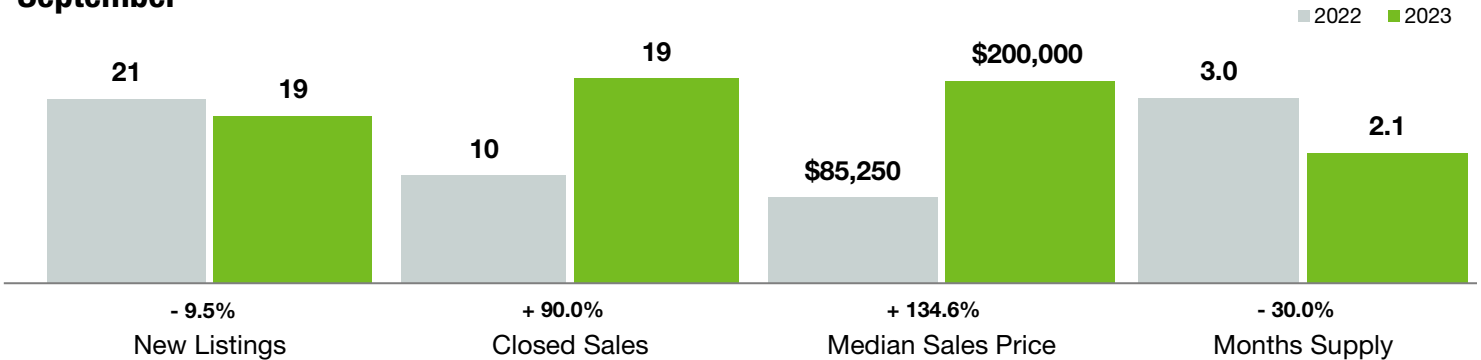
Anson County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	21	19	- 9.5%	159	148	- 6.9%
Pending Sales	11	19	+ 72.7%	125	140	+ 12.0%
Closed Sales	10	19	+ 90.0%	137	118	- 13.9%
Median Sales Price*	\$85,250	\$200,000	+ 134.6%	\$140,000	\$177,500	+ 26.8%
Average Sales Price*	\$185,069	\$202,561	+ 9.5%	\$178,810	\$188,417	+ 5.4%
Percent of Original List Price Received*	88.4%	94.4%	+ 6.8%	93.7%	92.5%	- 1.3%
List to Close	90	111	+ 23.3%	98	107	+ 9.2%
Days on Market Until Sale	56	59	+ 5.4%	41	58	+ 41.5%
Cumulative Days on Market Until Sale	56	60	+ 7.1%	41	60	+ 46.3%
Average List Price	\$238,752	\$206,447	- 13.5%	\$196,206	\$221,589	+ 12.9%
Inventory of Homes for Sale	41	29	- 29.3%	--	--	--
Months Supply of Inventory	3.0	2.1	- 30.0%	--	--	--

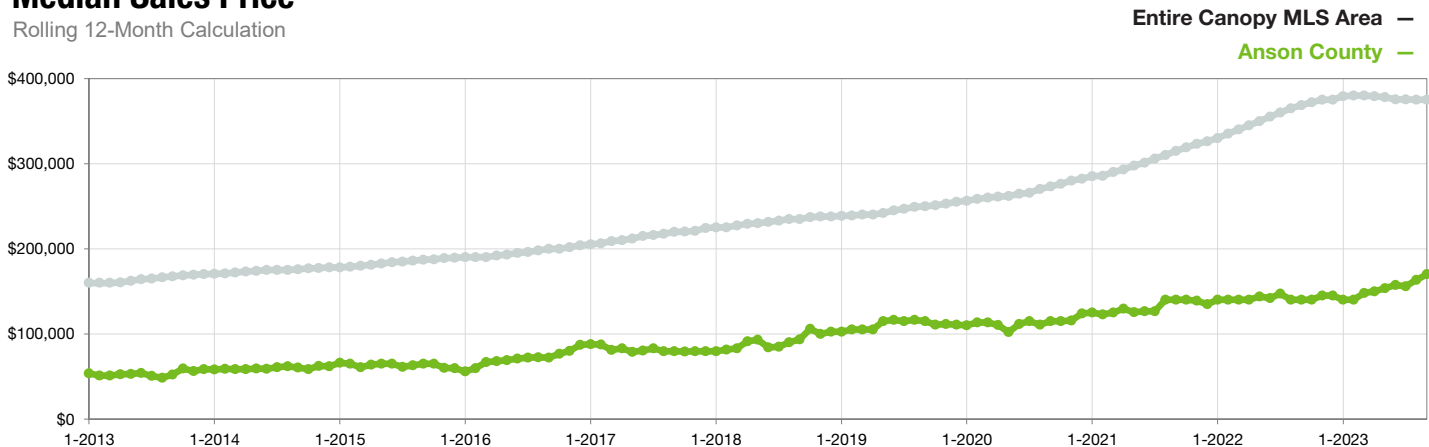
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September



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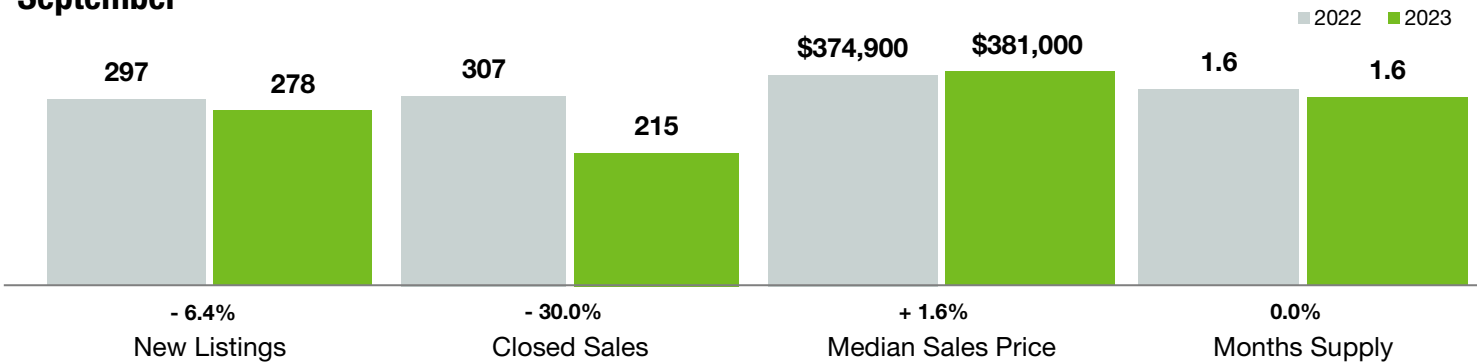
Cabarrus County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	297	278	- 6.4%	3,286	2,613	- 20.5%
Pending Sales	225	204	- 9.3%	2,670	2,410	- 9.7%
Closed Sales	307	215	- 30.0%	2,918	2,229	- 23.6%
Median Sales Price*	\$374,900	\$381,000	+ 1.6%	\$375,000	\$369,000	- 1.6%
Average Sales Price*	\$402,467	\$411,112	+ 2.1%	\$396,877	\$395,863	- 0.3%
Percent of Original List Price Received*	95.9%	98.1%	+ 2.3%	101.0%	97.0%	- 4.0%
List to Close	69	85	+ 23.2%	68	87	+ 27.9%
Days on Market Until Sale	21	28	+ 33.3%	14	38	+ 171.4%
Cumulative Days on Market Until Sale	20	29	+ 45.0%	14	40	+ 185.7%
Average List Price	\$385,607	\$409,301	+ 6.1%	\$399,178	\$425,172	+ 6.5%
Inventory of Homes for Sale	504	382	- 24.2%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--

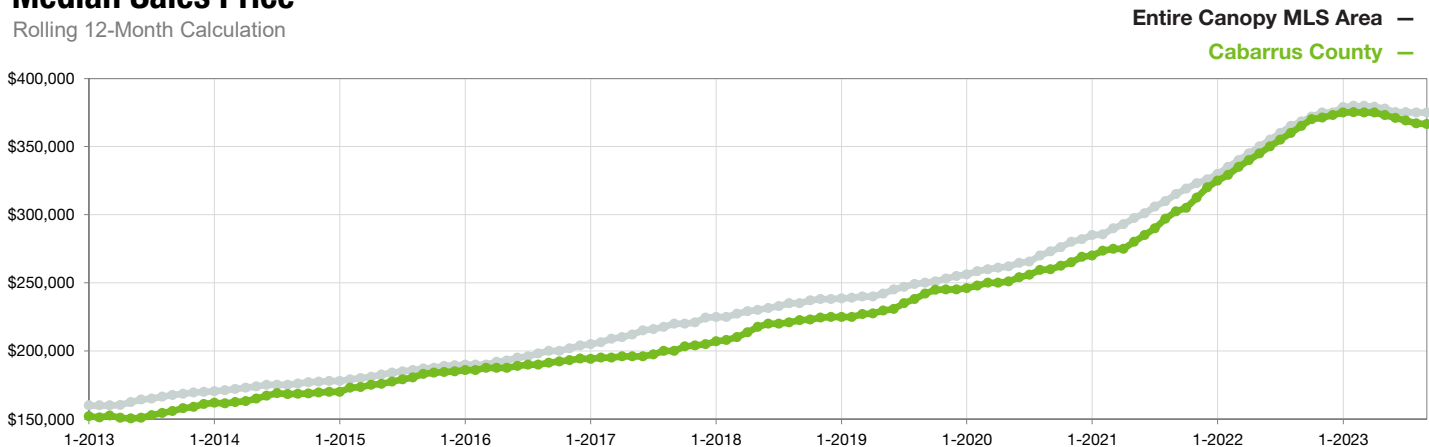
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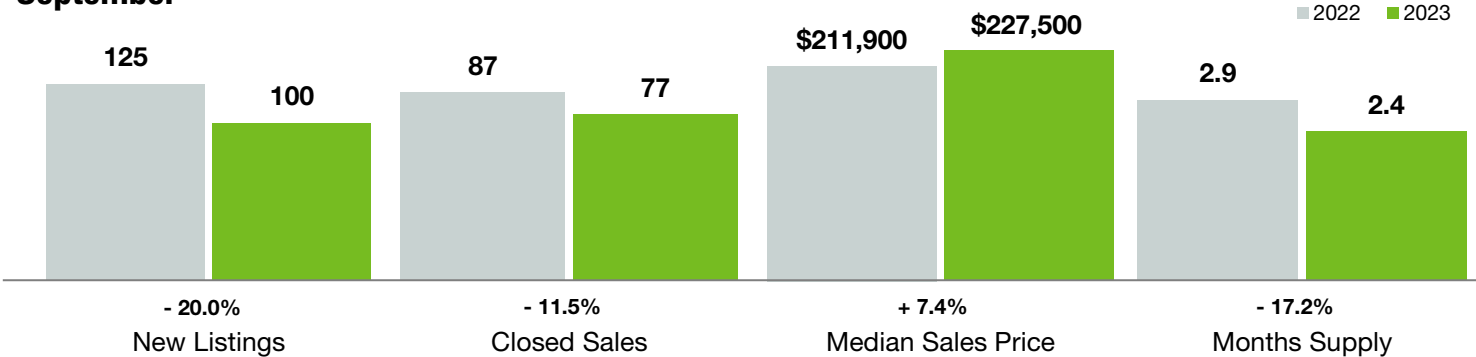
Cleveland County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	125	100	- 20.0%	1,041	1,003	- 3.7%
Pending Sales	56	77	+ 37.5%	774	845	+ 9.2%
Closed Sales	87	77	- 11.5%	843	792	- 6.0%
Median Sales Price*	\$211,900	\$227,500	+ 7.4%	\$228,000	\$233,000	+ 2.2%
Average Sales Price*	\$249,935	\$234,441	- 6.2%	\$261,981	\$261,513	- 0.2%
Percent of Original List Price Received*	96.1%	94.2%	- 2.0%	97.4%	95.2%	- 2.3%
List to Close	75	82	+ 9.3%	76	85	+ 11.8%
Days on Market Until Sale	26	40	+ 53.8%	27	43	+ 59.3%
Cumulative Days on Market Until Sale	27	43	+ 59.3%	28	48	+ 71.4%
Average List Price	\$241,705	\$286,959	+ 18.7%	\$268,281	\$284,942	+ 6.2%
Inventory of Homes for Sale	259	210	- 18.9%	--	--	--
Months Supply of Inventory	2.9	2.4	- 17.2%	--	--	--

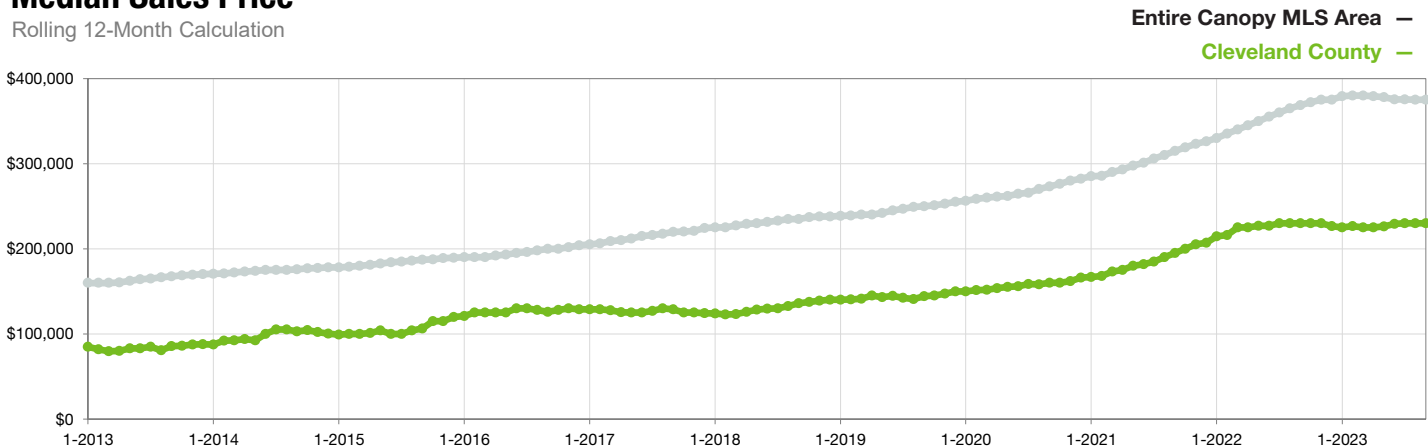
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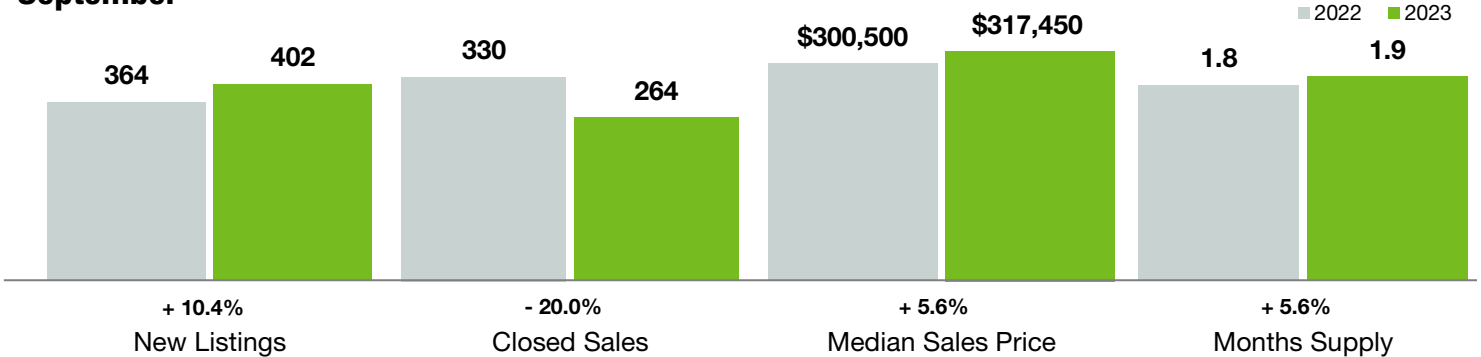
Gaston County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	364	402	+ 10.4%	3,634	3,108	- 14.5%
Pending Sales	275	293	+ 6.5%	2,978	2,695	- 9.5%
Closed Sales	330	264	- 20.0%	3,079	2,526	- 18.0%
Median Sales Price*	\$300,500	\$317,450	+ 5.6%	\$305,000	\$299,990	- 1.6%
Average Sales Price*	\$329,771	\$358,946	+ 8.8%	\$327,047	\$335,757	+ 2.7%
Percent of Original List Price Received*	97.0%	97.9%	+ 0.9%	100.1%	96.2%	- 3.9%
List to Close	76	76	0.0%	72	85	+ 18.1%
Days on Market Until Sale	25	28	+ 12.0%	19	36	+ 89.5%
Cumulative Days on Market Until Sale	24	28	+ 16.7%	18	40	+ 122.2%
Average List Price	\$321,045	\$366,864	+ 14.3%	\$327,638	\$354,730	+ 8.3%
Inventory of Homes for Sale	592	523	- 11.7%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 5.6%	--	--	--

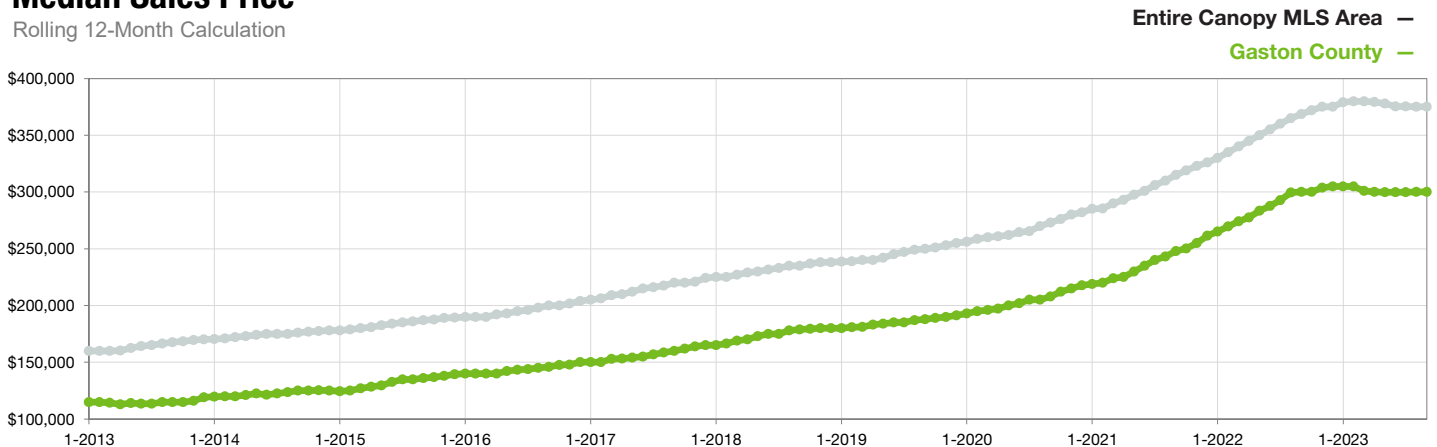
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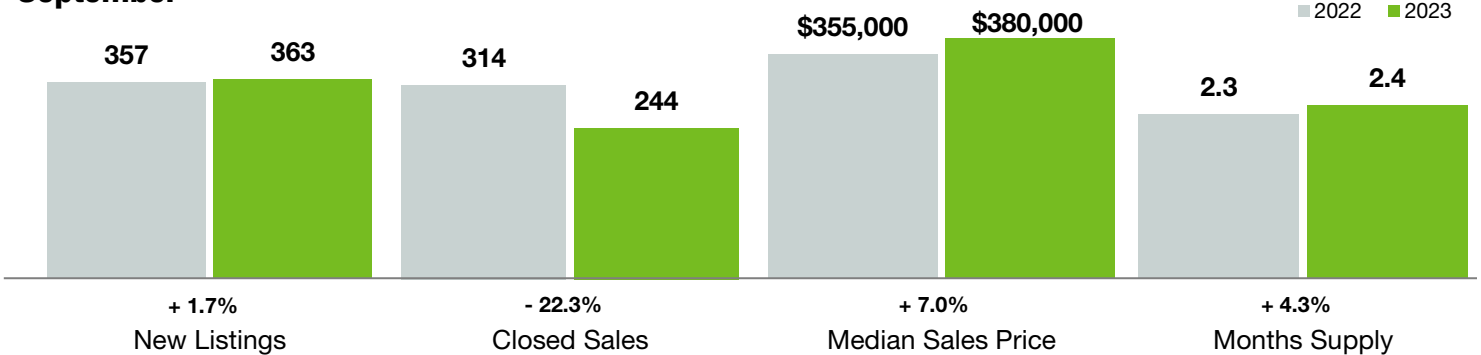
Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	357	363	+ 1.7%	3,428	3,168	- 7.6%
Pending Sales	246	278	+ 13.0%	2,646	2,580	- 2.5%
Closed Sales	314	244	- 22.3%	2,639	2,332	- 11.6%
Median Sales Price*	\$355,000	\$380,000	+ 7.0%	\$383,600	\$377,000	- 1.7%
Average Sales Price*	\$489,186	\$524,334	+ 7.2%	\$484,018	\$502,629	+ 3.8%
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	99.6%	96.4%	- 3.2%
List to Close	73	95	+ 30.1%	70	98	+ 40.0%
Days on Market Until Sale	23	35	+ 52.2%	21	44	+ 109.5%
Cumulative Days on Market Until Sale	22	39	+ 77.3%	20	48	+ 140.0%
Average List Price	\$544,426	\$549,416	+ 0.9%	\$519,487	\$541,496	+ 4.2%
Inventory of Homes for Sale	659	636	- 3.5%	--	--	--
Months Supply of Inventory	2.3	2.4	+ 4.3%	--	--	--

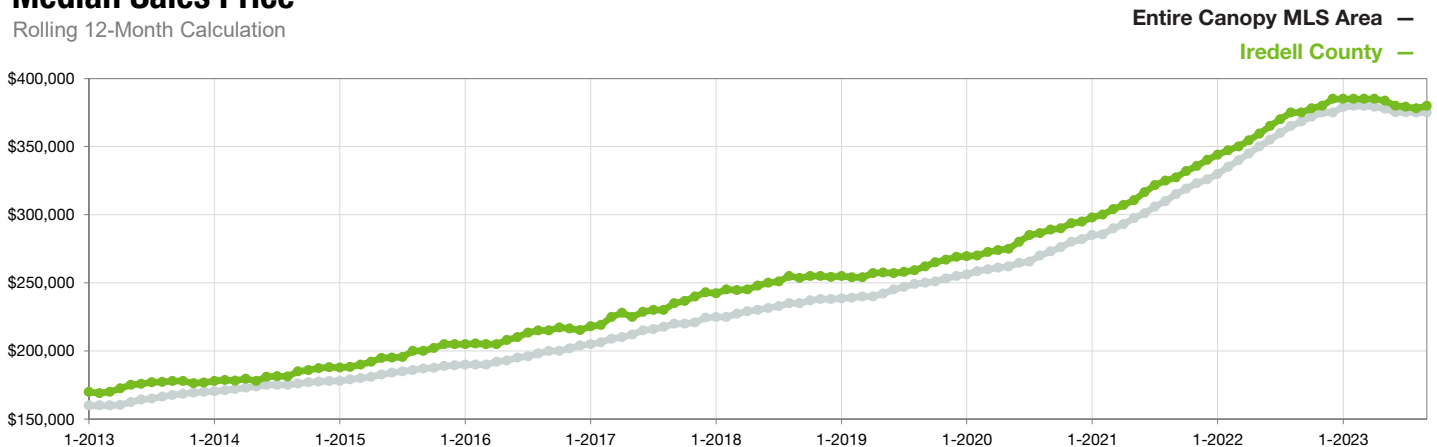
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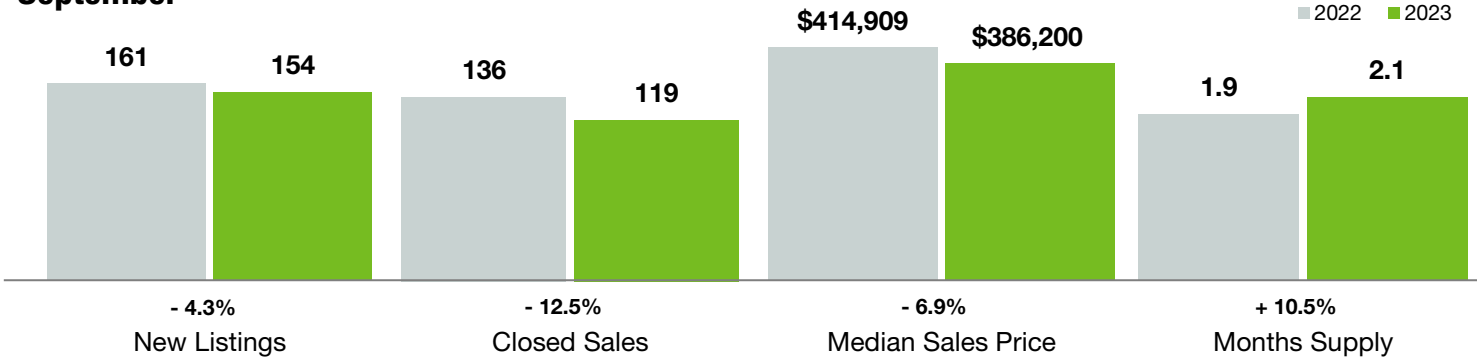
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	161	154	- 4.3%	1,447	1,210	- 16.4%
Pending Sales	125	112	- 10.4%	1,202	1,067	- 11.2%
Closed Sales	136	119	- 12.5%	1,227	1,014	- 17.4%
Median Sales Price*	\$414,909	\$386,200	- 6.9%	\$420,000	\$404,587	- 3.7%
Average Sales Price*	\$449,001	\$476,205	+ 6.1%	\$455,937	\$482,969	+ 5.9%
Percent of Original List Price Received*	97.7%	97.4%	- 0.3%	100.4%	96.7%	- 3.7%
List to Close	79	93	+ 17.7%	93	106	+ 14.0%
Days on Market Until Sale	24	46	+ 91.7%	26	50	+ 92.3%
Cumulative Days on Market Until Sale	28	58	+ 107.1%	26	51	+ 96.2%
Average List Price	\$450,839	\$492,409	+ 9.2%	\$469,156	\$516,138	+ 10.0%
Inventory of Homes for Sale	252	227	- 9.9%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--

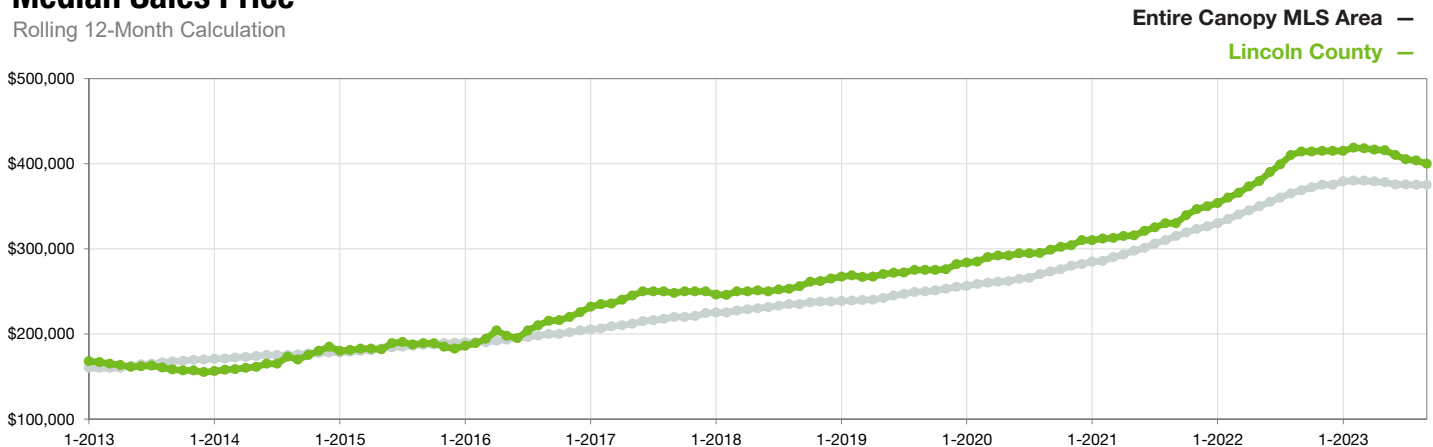
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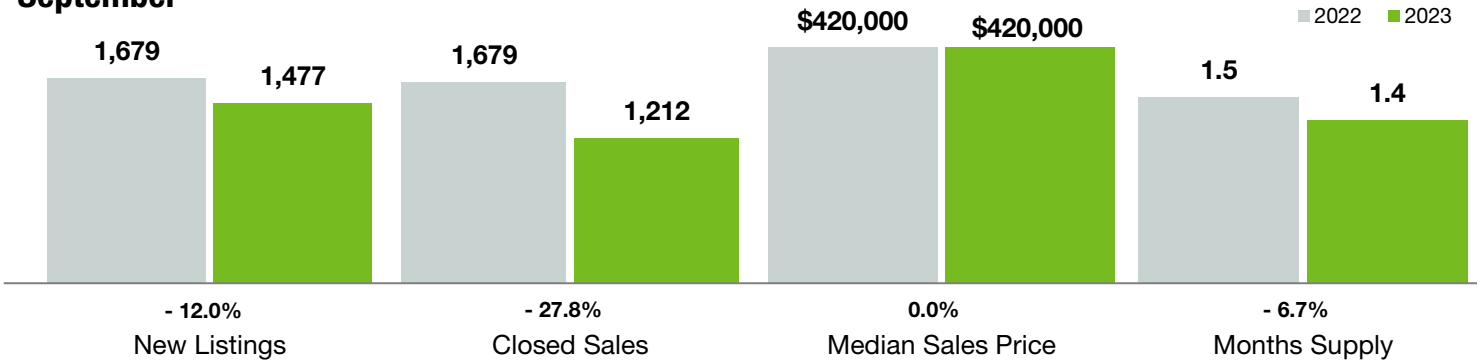
Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	1,679	1,477	- 12.0%	18,049	13,780	- 23.7%
Pending Sales	1,270	1,164	- 8.3%	14,891	12,489	- 16.1%
Closed Sales	1,679	1,212	- 27.8%	15,439	12,031	- 22.1%
Median Sales Price*	\$420,000	\$420,000	0.0%	\$414,000	\$425,000	+ 2.7%
Average Sales Price*	\$512,400	\$550,160	+ 7.4%	\$509,030	\$544,283	+ 6.9%
Percent of Original List Price Received*	97.5%	98.4%	+ 0.9%	101.7%	98.3%	- 3.3%
List to Close	79	75	- 5.1%	73	85	+ 16.4%
Days on Market Until Sale	21	25	+ 19.0%	17	33	+ 94.1%
Cumulative Days on Market Until Sale	22	25	+ 13.6%	16	34	+ 112.5%
Average List Price	\$549,335	\$610,920	+ 11.2%	\$528,408	\$586,829	+ 11.1%
Inventory of Homes for Sale	2,574	1,737	- 32.5%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

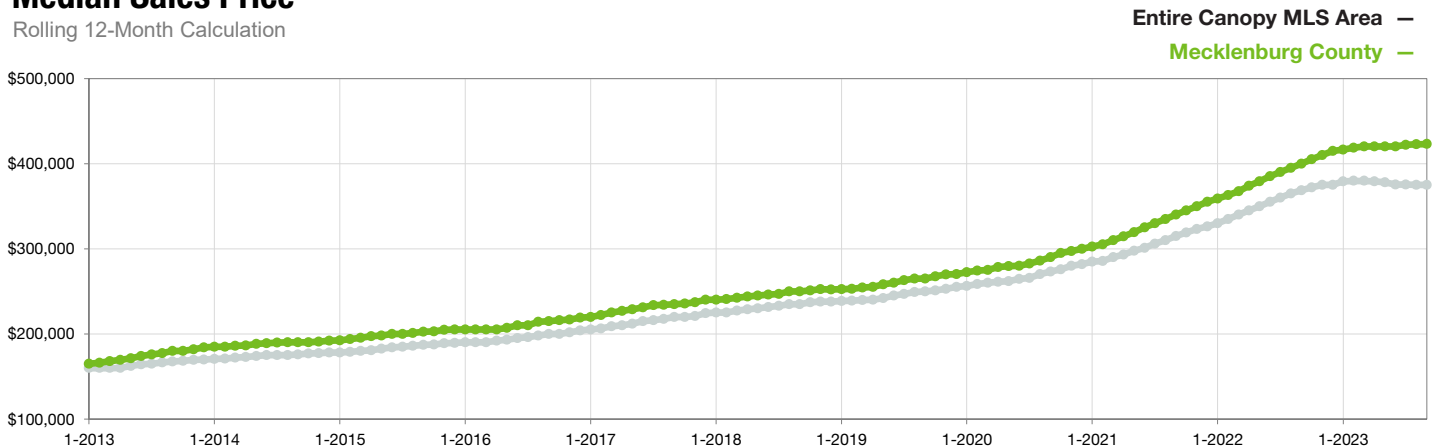
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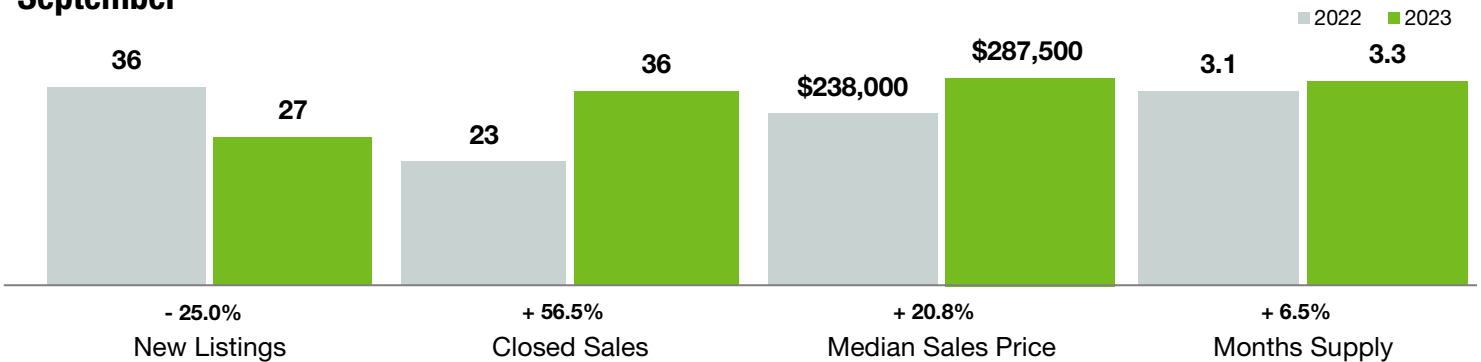
Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	36	27	- 25.0%	295	281	- 4.7%
Pending Sales	29	23	- 20.7%	238	239	+ 0.4%
Closed Sales	23	36	+ 56.5%	225	231	+ 2.7%
Median Sales Price*	\$238,000	\$287,500	+ 20.8%	\$205,000	\$184,000	- 10.2%
Average Sales Price*	\$346,670	\$414,205	+ 19.5%	\$340,232	\$322,745	- 5.1%
Percent of Original List Price Received*	96.6%	95.2%	- 1.4%	94.7%	92.4%	- 2.4%
List to Close	52	75	+ 44.2%	79	98	+ 24.1%
Days on Market Until Sale	17	39	+ 129.4%	37	62	+ 67.6%
Cumulative Days on Market Until Sale	17	40	+ 135.3%	39	67	+ 71.8%
Average List Price	\$348,144	\$392,122	+ 12.6%	\$374,916	\$384,628	+ 2.6%
Inventory of Homes for Sale	82	76	- 7.3%	--	--	--
Months Supply of Inventory	3.1	3.3	+ 6.5%	--	--	--

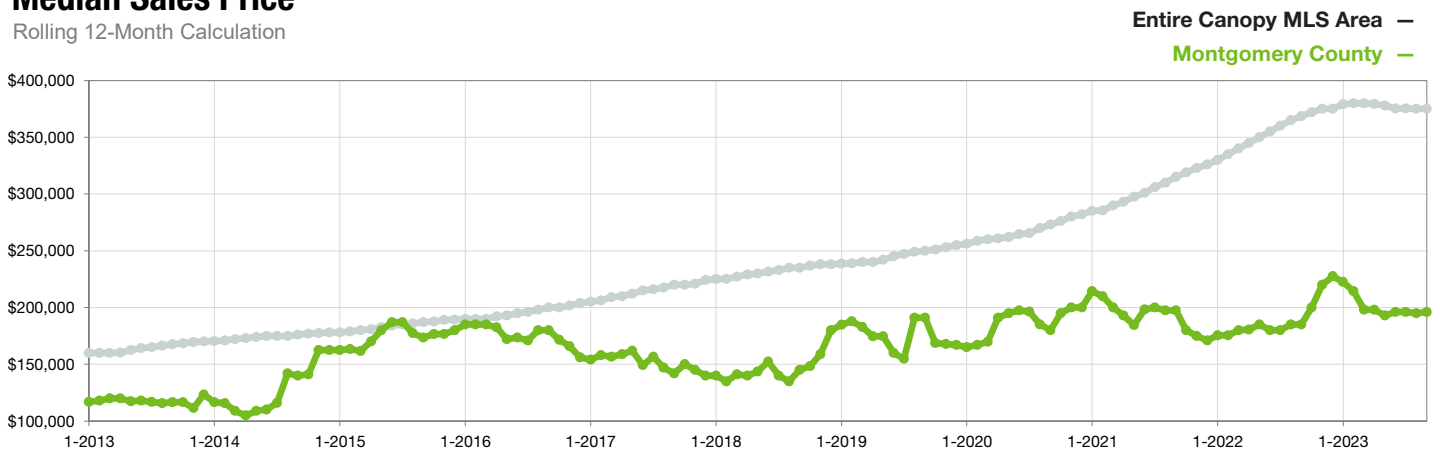
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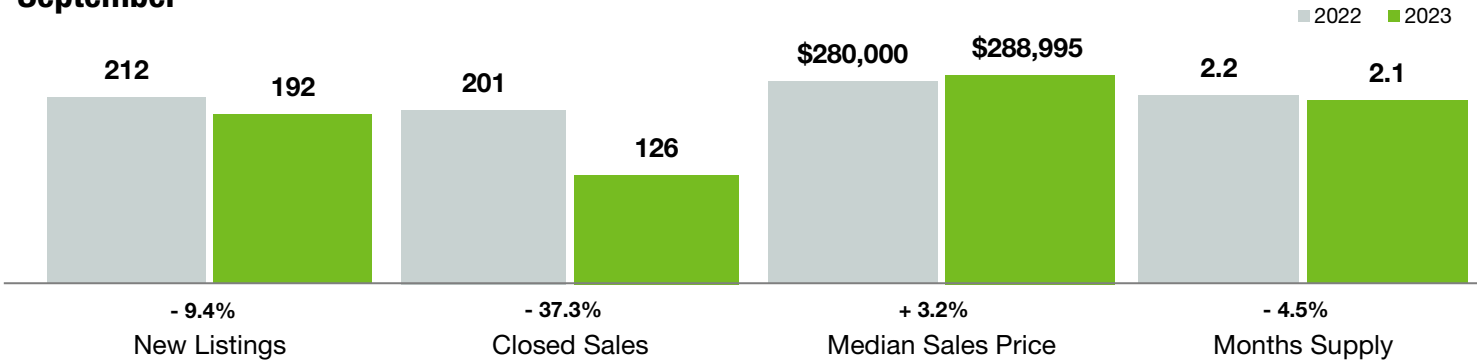
Rowan County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	212	192	- 9.4%	2,067	1,551	- 25.0%
Pending Sales	149	153	+ 2.7%	1,619	1,338	- 17.4%
Closed Sales	201	126	- 37.3%	1,653	1,274	- 22.9%
Median Sales Price*	\$280,000	\$288,995	+ 3.2%	\$260,000	\$265,000	+ 1.9%
Average Sales Price*	\$301,479	\$328,930	+ 9.1%	\$289,242	\$295,997	+ 2.3%
Percent of Original List Price Received*	96.6%	94.7%	- 2.0%	99.3%	95.8%	- 3.5%
List to Close	76	80	+ 5.3%	70	83	+ 18.6%
Days on Market Until Sale	24	37	+ 54.2%	19	38	+ 100.0%
Cumulative Days on Market Until Sale	28	39	+ 39.3%	21	43	+ 104.8%
Average List Price	\$291,655	\$397,757	+ 36.4%	\$308,419	\$327,309	+ 6.1%
Inventory of Homes for Sale	394	295	- 25.1%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

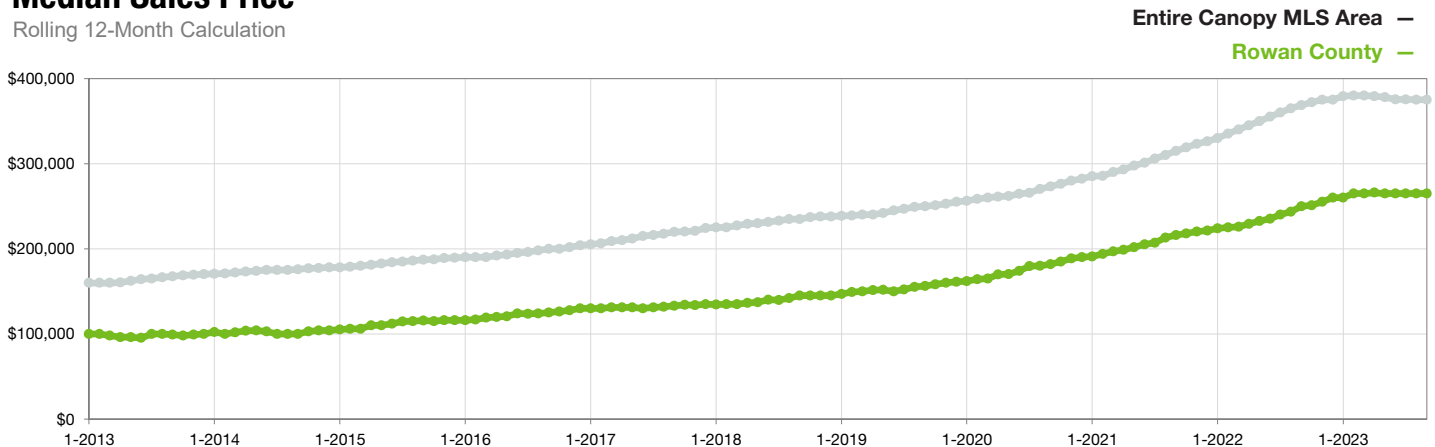
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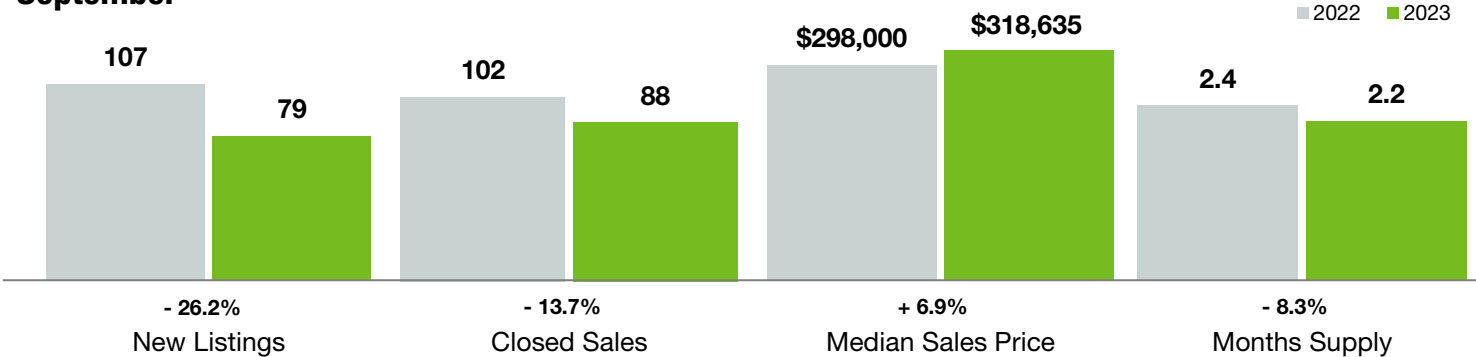
Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	107	79	- 26.2%	1,024	864	- 15.6%
Pending Sales	80	65	- 18.8%	802	765	- 4.6%
Closed Sales	102	88	- 13.7%	791	724	- 8.5%
Median Sales Price*	\$298,000	\$318,635	+ 6.9%	\$285,000	\$304,445	+ 6.8%
Average Sales Price*	\$296,959	\$326,002	+ 9.8%	\$313,332	\$321,360	+ 2.6%
Percent of Original List Price Received*	96.5%	95.5%	- 1.0%	98.4%	95.3%	- 3.2%
List to Close	84	88	+ 4.8%	78	102	+ 30.8%
Days on Market Until Sale	21	36	+ 71.4%	21	50	+ 138.1%
Cumulative Days on Market Until Sale	22	40	+ 81.8%	19	55	+ 189.5%
Average List Price	\$298,212	\$370,729	+ 24.3%	\$320,416	\$356,906	+ 11.4%
Inventory of Homes for Sale	212	171	- 19.3%	--	--	--
Months Supply of Inventory	2.4	2.2	- 8.3%	--	--	--

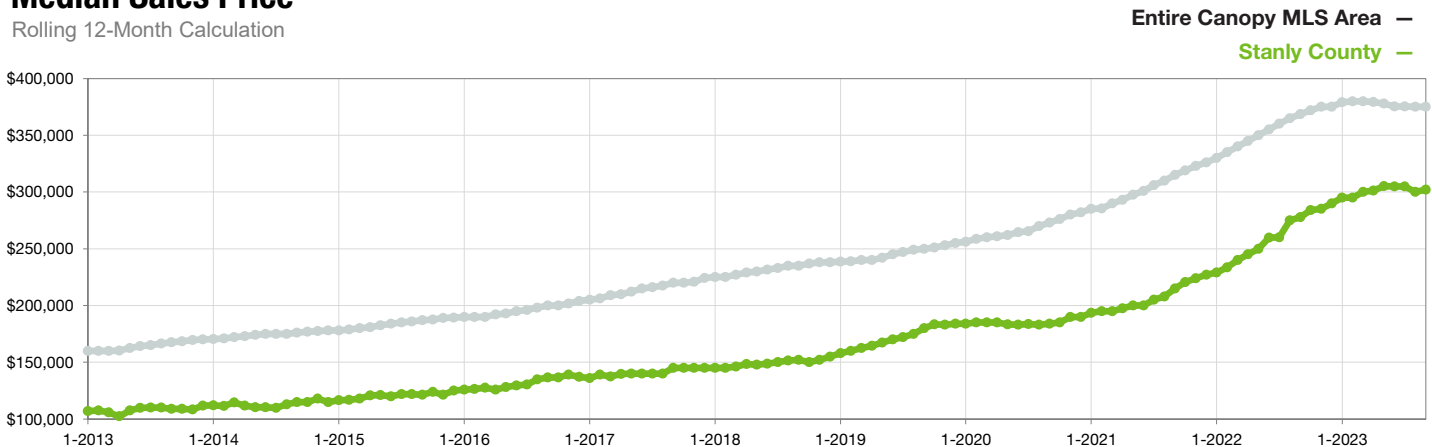
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September



Median Sales Price

Rolling 12-Month Calculation



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Local Market Update for September 2023

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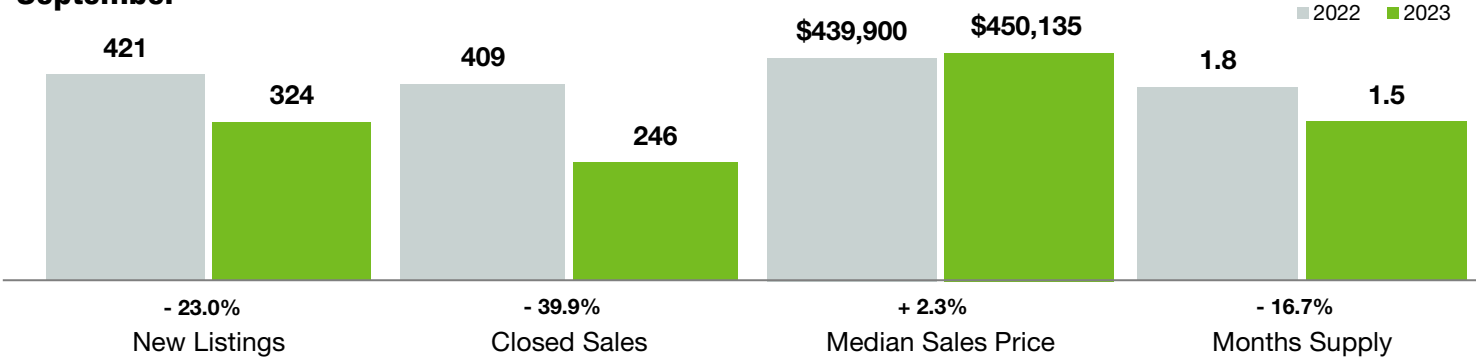
Union County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	421	324	- 23.0%	4,204	3,011	- 28.4%
Pending Sales	303	267	- 11.9%	3,328	2,680	- 19.5%
Closed Sales	409	246	- 39.9%	3,480	2,679	- 23.0%
Median Sales Price*	\$439,900	\$450,135	+ 2.3%	\$443,175	\$453,400	+ 2.3%
Average Sales Price*	\$530,644	\$580,917	+ 9.5%	\$539,215	\$562,582	+ 4.3%
Percent of Original List Price Received*	96.7%	98.4%	+ 1.8%	101.2%	97.9%	- 3.3%
List to Close	101	75	- 25.7%	84	97	+ 15.5%
Days on Market Until Sale	28	32	+ 14.3%	18	39	+ 116.7%
Cumulative Days on Market Until Sale	36	30	- 16.7%	22	37	+ 68.2%
Average List Price	\$567,862	\$595,522	+ 4.9%	\$577,481	\$601,906	+ 4.2%
Inventory of Homes for Sale	650	412	- 36.6%	--	--	--
Months Supply of Inventory	1.8	1.5	- 16.7%	--	--	--

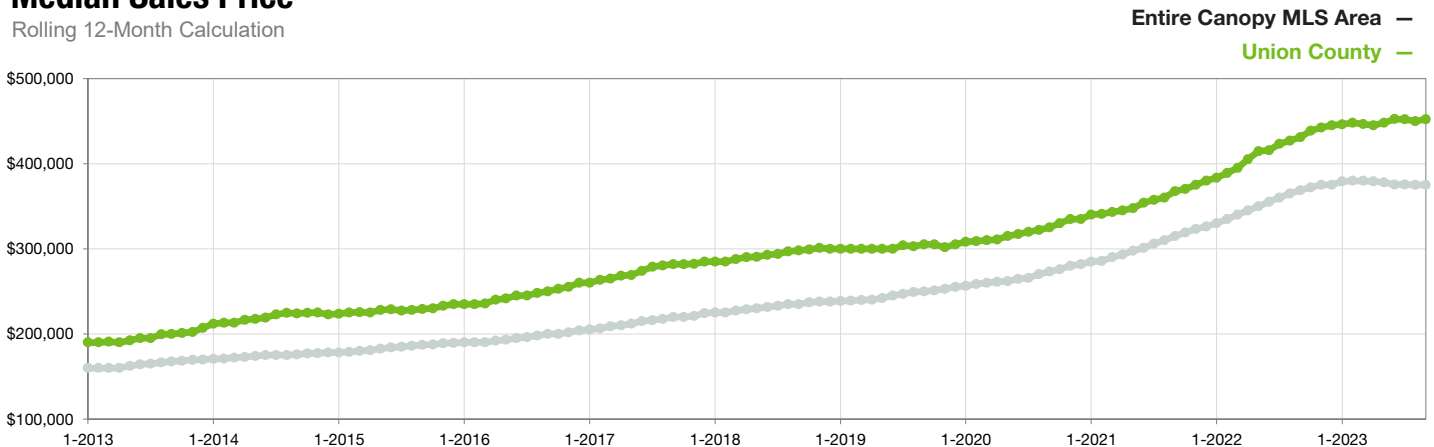
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September



Median Sales Price

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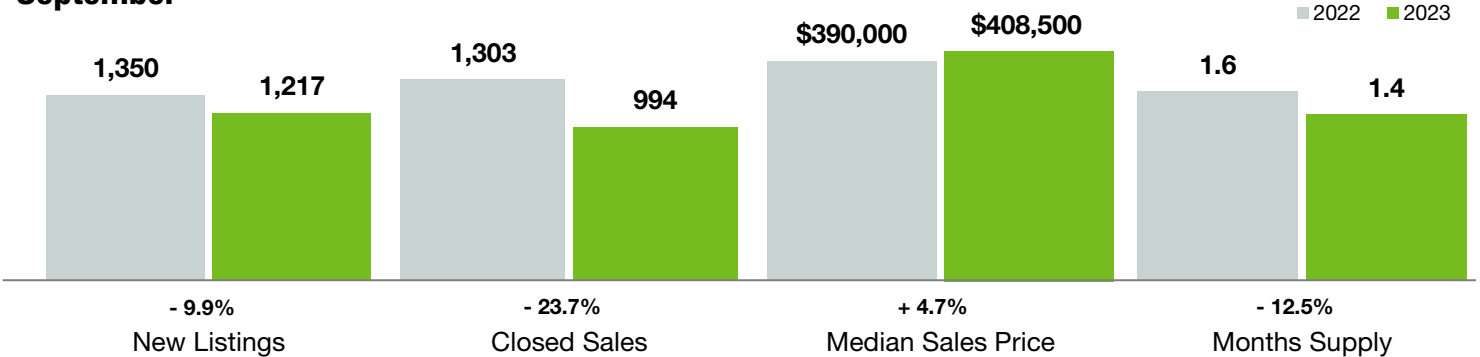
City of Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	1,350	1,217	- 9.9%	14,483	11,182	- 22.8%
Pending Sales	1,013	911	- 10.1%	11,916	10,100	- 15.2%
Closed Sales	1,303	994	- 23.7%	12,368	9,748	- 21.2%
Median Sales Price*	\$390,000	\$408,500	+ 4.7%	\$395,000	\$406,443	+ 2.9%
Average Sales Price*	\$486,640	\$543,761	+ 11.7%	\$494,396	\$529,154	+ 7.0%
Percent of Original List Price Received*	97.3%	98.6%	+ 1.3%	101.7%	98.3%	- 3.3%
List to Close	75	76	+ 1.3%	72	84	+ 16.7%
Days on Market Until Sale	21	24	+ 14.3%	16	32	+ 100.0%
Cumulative Days on Market Until Sale	22	24	+ 9.1%	16	34	+ 112.5%
Average List Price	\$532,810	\$583,467	+ 9.5%	\$508,366	\$565,519	+ 11.2%
Inventory of Homes for Sale	2,082	1,427	- 31.5%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

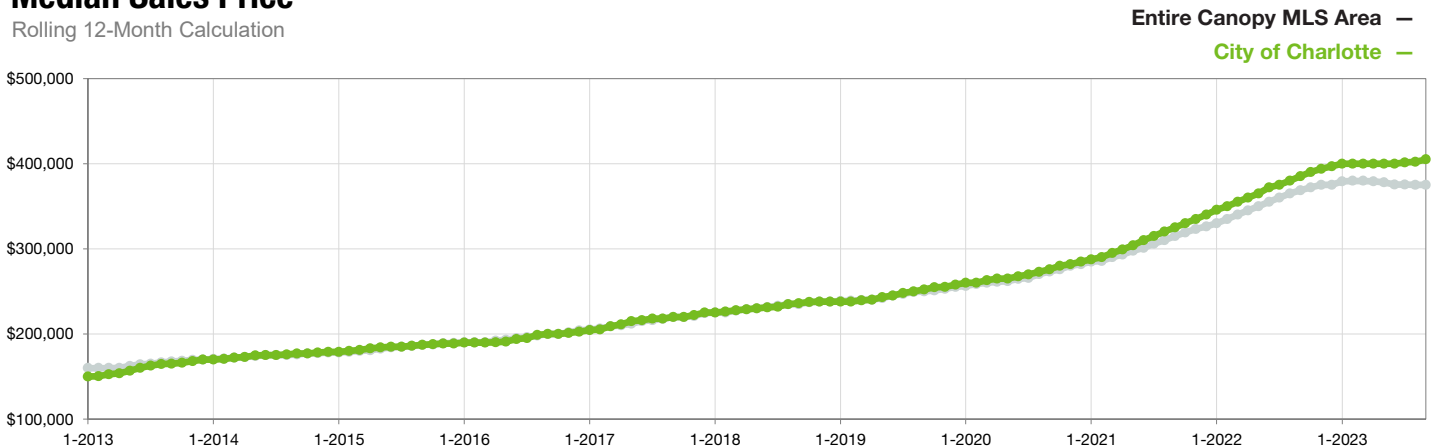
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September



Median Sales Price

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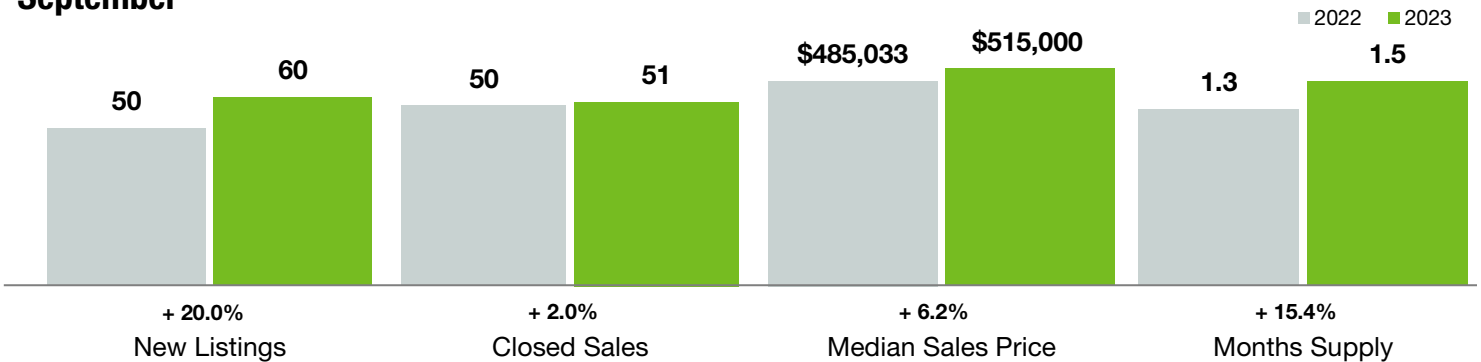
Belmont

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	50	60	+ 20.0%	490	440	- 10.2%
Pending Sales	39	46	+ 17.9%	421	380	- 9.7%
Closed Sales	50	51	+ 2.0%	456	347	- 23.9%
Median Sales Price*	\$485,033	\$515,000	+ 6.2%	\$435,000	\$438,000	+ 0.7%
Average Sales Price*	\$474,365	\$578,348	+ 21.9%	\$467,632	\$510,929	+ 9.3%
Percent of Original List Price Received*	99.2%	97.3%	- 1.9%	100.7%	97.7%	- 3.0%
List to Close	93	80	- 14.0%	88	68	- 22.7%
Days on Market Until Sale	23	44	+ 91.3%	23	30	+ 30.4%
Cumulative Days on Market Until Sale	19	35	+ 84.2%	16	31	+ 93.8%
Average List Price	\$442,977	\$532,473	+ 20.2%	\$471,195	\$528,628	+ 12.2%
Inventory of Homes for Sale	62	58	- 6.5%	--	--	--
Months Supply of Inventory	1.3	1.5	+ 15.4%	--	--	--

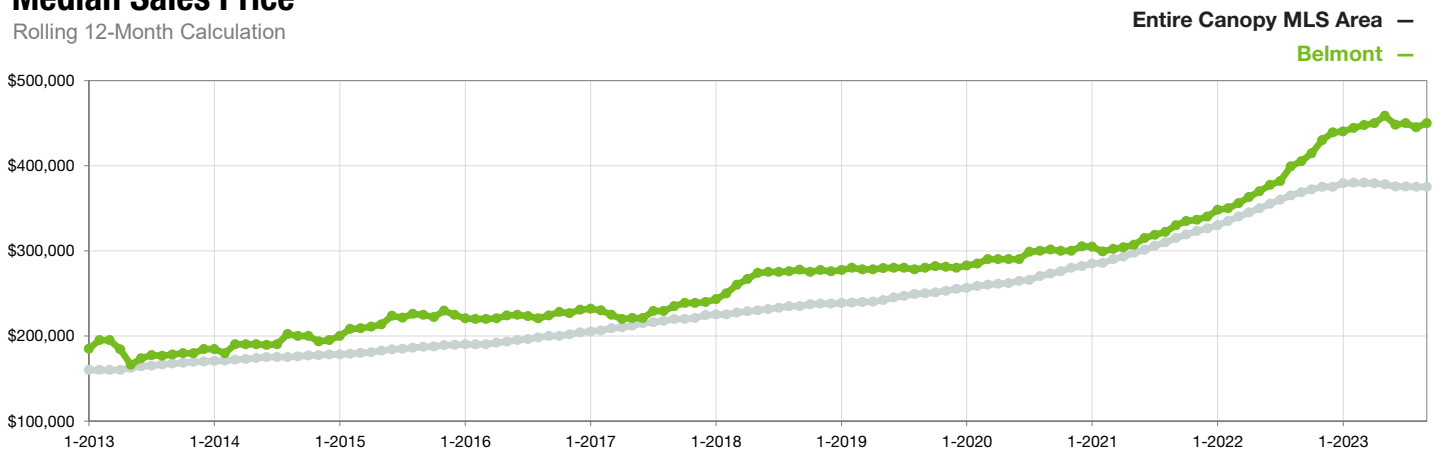
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September



Median Sales Price

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Local Market Update for September 2023



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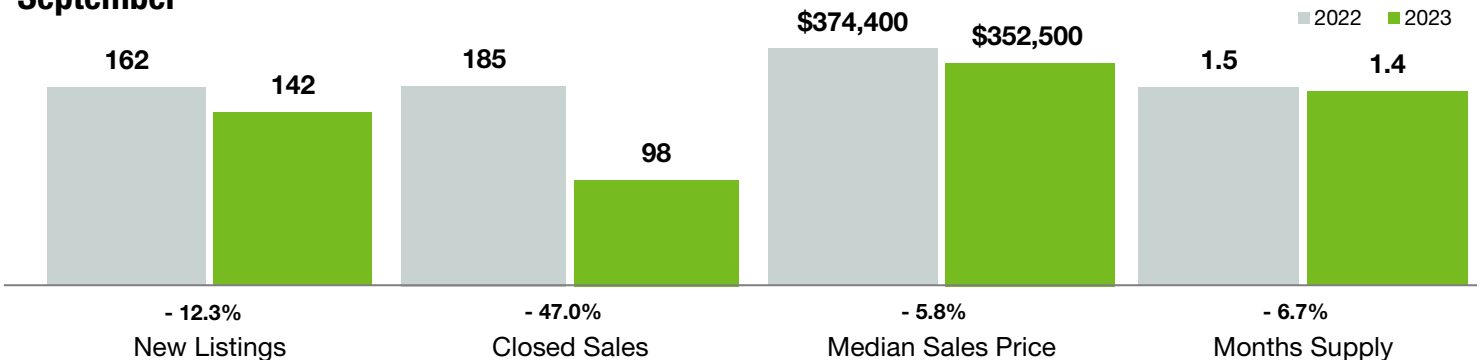
Concord

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	162	142	- 12.3%	1,884	1,286	- 31.7%
Pending Sales	130	107	- 17.7%	1,568	1,217	- 22.4%
Closed Sales	185	98	- 47.0%	1,737	1,168	- 32.8%
Median Sales Price*	\$374,400	\$352,500	- 5.8%	\$374,925	\$363,325	- 3.1%
Average Sales Price*	\$390,424	\$402,586	+ 3.1%	\$400,260	\$393,110	- 1.8%
Percent of Original List Price Received*	96.0%	97.0%	+ 1.0%	101.4%	96.6%	- 4.7%
List to Close	65	75	+ 15.4%	70	83	+ 18.6%
Days on Market Until Sale	19	32	+ 68.4%	14	36	+ 157.1%
Cumulative Days on Market Until Sale	19	32	+ 68.4%	14	39	+ 178.6%
Average List Price	\$368,034	\$414,479	+ 12.6%	\$393,484	\$420,889	+ 7.0%
Inventory of Homes for Sale	266	179	- 32.7%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

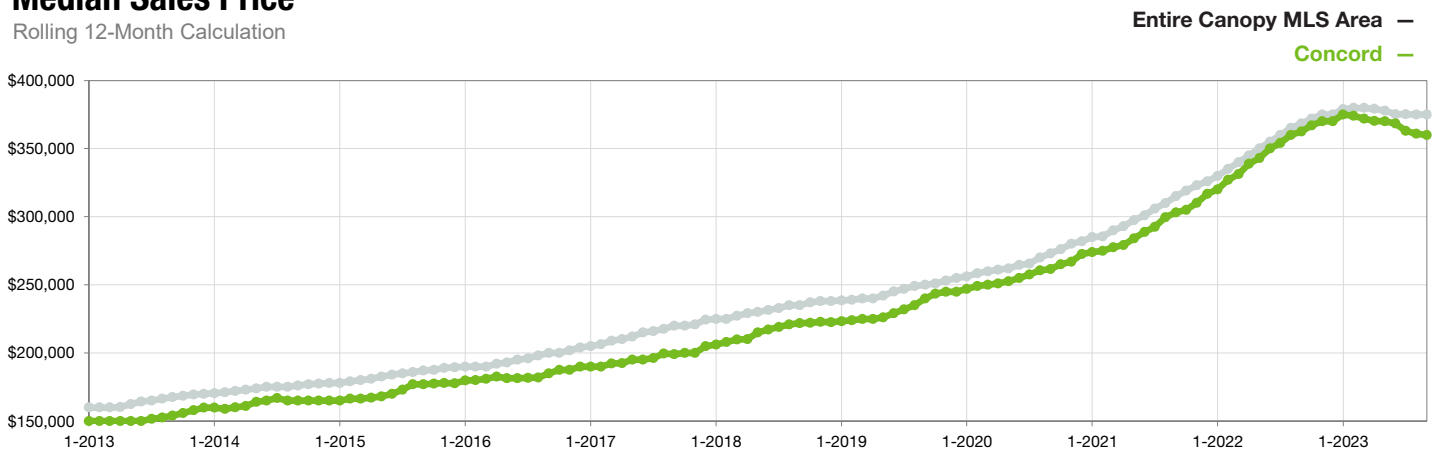
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September



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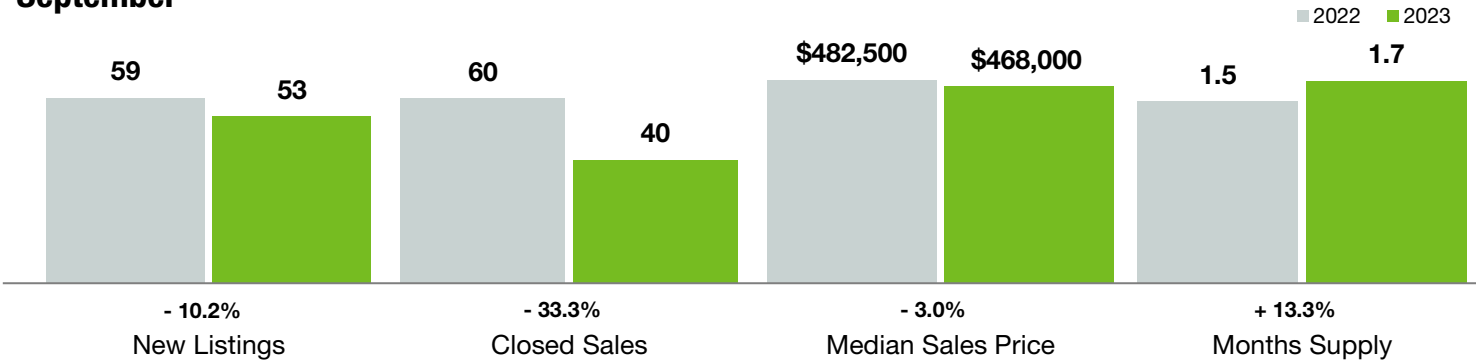
Cornelius

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	59	53	- 10.2%	685	481	- 29.8%
Pending Sales	51	42	- 17.6%	558	413	- 26.0%
Closed Sales	60	40	- 33.3%	526	389	- 26.0%
Median Sales Price*	\$482,500	\$468,000	- 3.0%	\$480,650	\$500,000	+ 4.0%
Average Sales Price*	\$799,779	\$543,551	- 32.0%	\$723,733	\$775,148	+ 7.1%
Percent of Original List Price Received*	96.7%	97.0%	+ 0.3%	100.9%	96.6%	- 4.3%
List to Close	65	72	+ 10.8%	55	78	+ 41.8%
Days on Market Until Sale	23	29	+ 26.1%	16	34	+ 112.5%
Cumulative Days on Market Until Sale	28	27	- 3.6%	16	36	+ 125.0%
Average List Price	\$924,867	\$1,159,298	+ 25.3%	\$819,825	\$944,479	+ 15.2%
Inventory of Homes for Sale	91	71	- 22.0%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

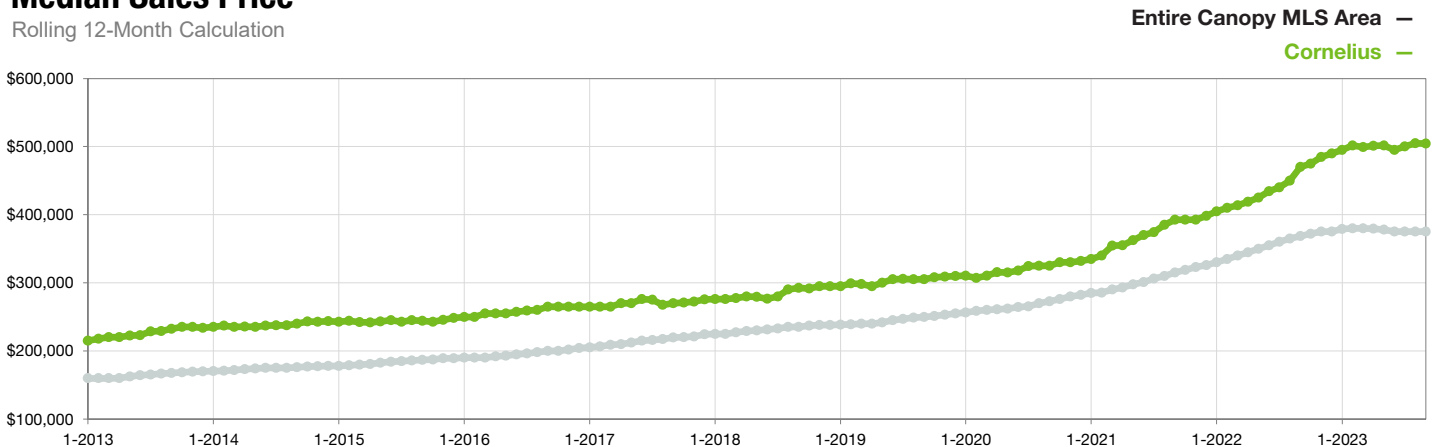
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September



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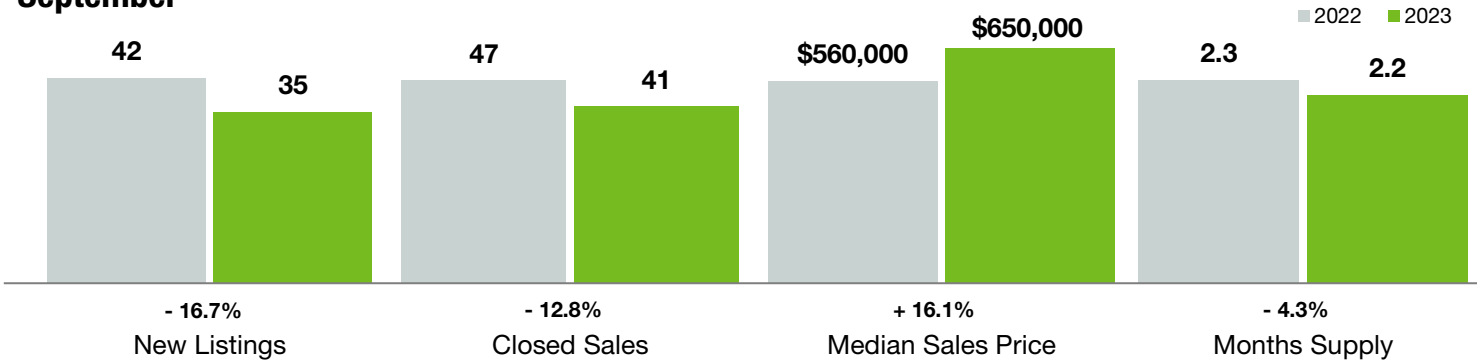
Davidson

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	42	35	- 16.7%	460	395	- 14.1%
Pending Sales	20	26	+ 30.0%	355	344	- 3.1%
Closed Sales	47	41	- 12.8%	379	324	- 14.5%
Median Sales Price*	\$560,000	\$650,000	+ 16.1%	\$585,000	\$623,000	+ 6.5%
Average Sales Price*	\$679,322	\$791,857	+ 16.6%	\$683,036	\$770,363	+ 12.8%
Percent of Original List Price Received*	98.9%	97.2%	- 1.7%	100.7%	98.9%	- 1.8%
List to Close	82	127	+ 54.9%	82	107	+ 30.5%
Days on Market Until Sale	13	44	+ 238.5%	29	43	+ 48.3%
Cumulative Days on Market Until Sale	13	45	+ 246.2%	21	47	+ 123.8%
Average List Price	\$732,044	\$942,324	+ 28.7%	\$757,876	\$825,679	+ 8.9%
Inventory of Homes for Sale	93	75	- 19.4%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

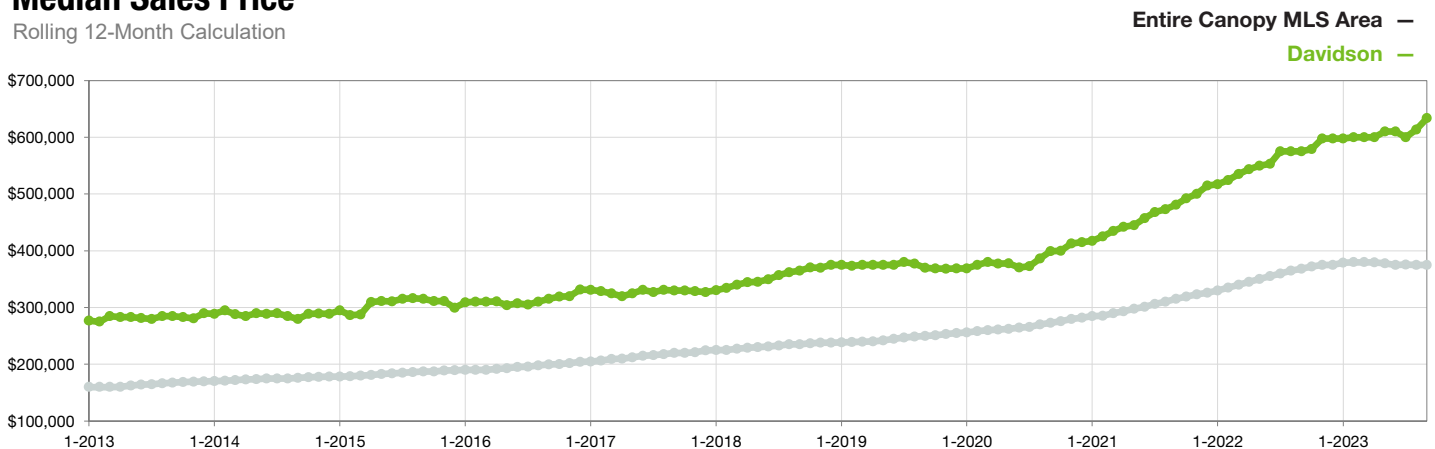
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September



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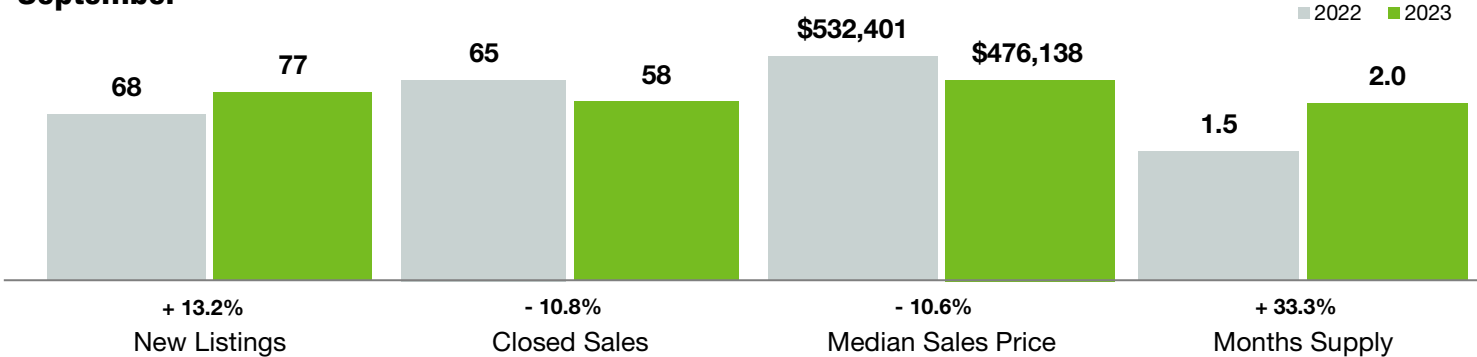
Denver

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	68	77	+ 13.2%	636	613	- 3.6%
Pending Sales	53	66	+ 24.5%	534	523	- 2.1%
Closed Sales	65	58	- 10.8%	562	484	- 13.9%
Median Sales Price*	\$532,401	\$476,138	- 10.6%	\$478,500	\$499,500	+ 4.4%
Average Sales Price*	\$613,110	\$618,548	+ 0.9%	\$584,863	\$627,883	+ 7.4%
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	100.1%	97.4%	- 2.7%
List to Close	67	99	+ 47.8%	89	111	+ 24.7%
Days on Market Until Sale	18	37	+ 105.6%	22	53	+ 140.9%
Cumulative Days on Market Until Sale	19	40	+ 110.5%	16	46	+ 187.5%
Average List Price	\$591,295	\$595,844	+ 0.8%	\$615,655	\$670,095	+ 8.8%
Inventory of Homes for Sale	88	105	+ 19.3%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

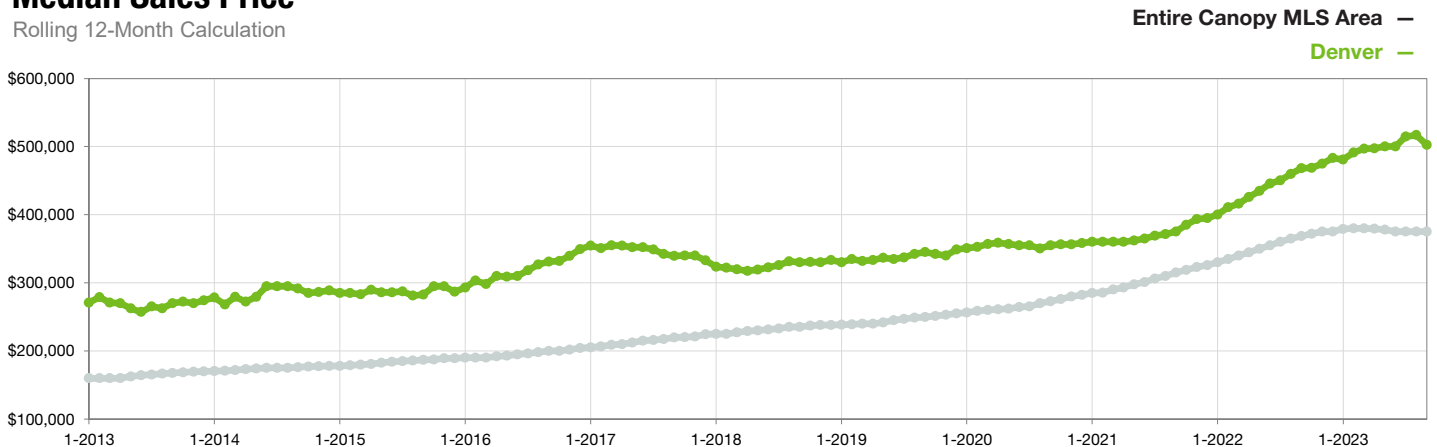
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September



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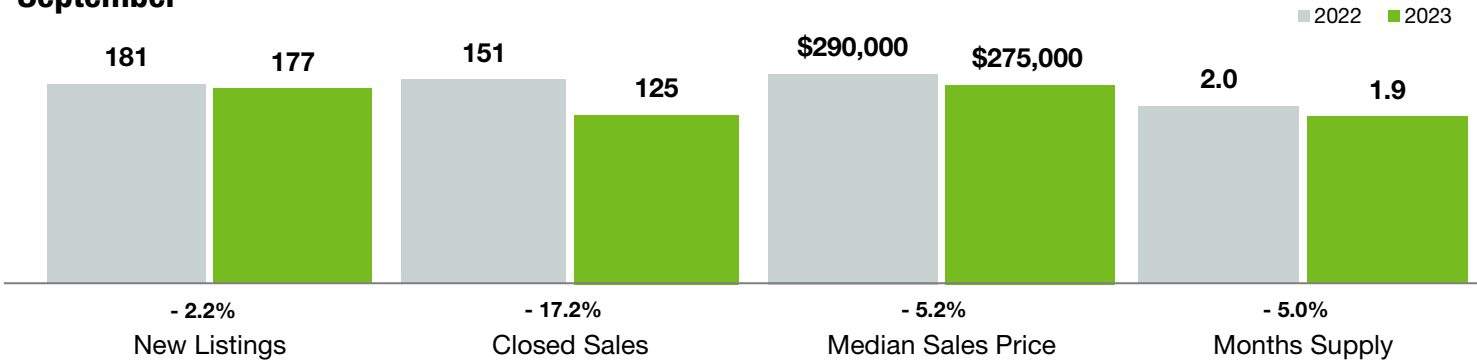
Gastonia

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	181	177	- 2.2%	1,742	1,403	- 19.5%
Pending Sales	137	131	- 4.4%	1,381	1,209	- 12.5%
Closed Sales	151	125	- 17.2%	1,425	1,107	- 22.3%
Median Sales Price*	\$290,000	\$275,000	- 5.2%	\$285,000	\$275,000	- 3.5%
Average Sales Price*	\$304,134	\$299,509	- 1.5%	\$297,522	\$294,246	- 1.1%
Percent of Original List Price Received*	96.8%	97.8%	+ 1.0%	100.1%	96.0%	- 4.1%
List to Close	68	72	+ 5.9%	72	83	+ 15.3%
Days on Market Until Sale	21	28	+ 33.3%	18	40	+ 122.2%
Cumulative Days on Market Until Sale	22	30	+ 36.4%	18	45	+ 150.0%
Average List Price	\$306,116	\$325,134	+ 6.2%	\$301,772	\$315,971	+ 4.7%
Inventory of Homes for Sale	311	240	- 22.8%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

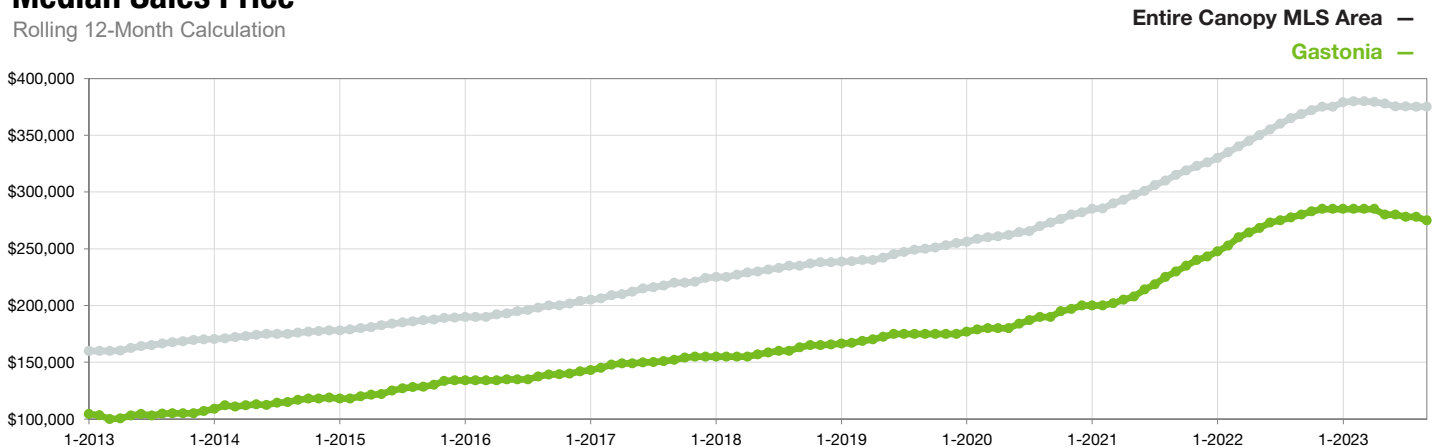
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September



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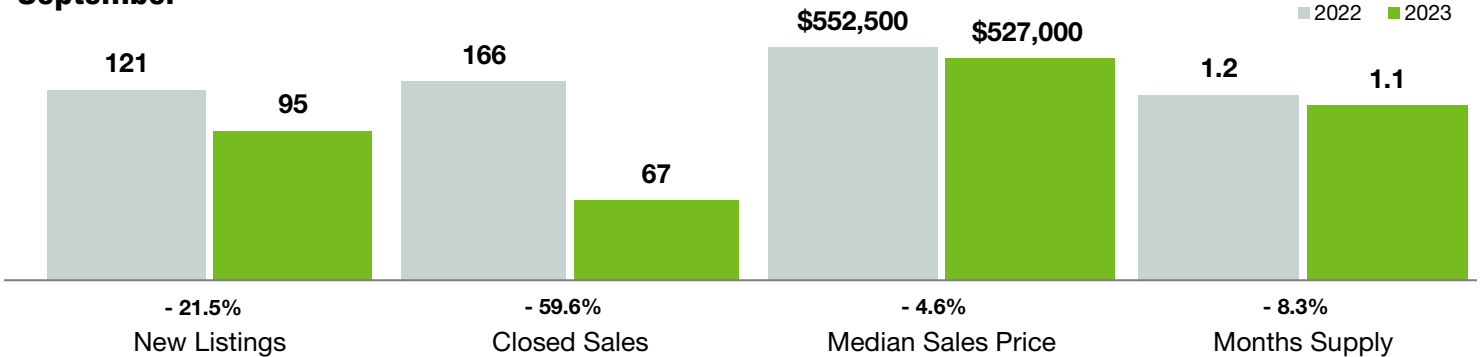
Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	121	95	- 21.5%	1,400	916	- 34.6%
Pending Sales	102	85	- 16.7%	1,197	827	- 30.9%
Closed Sales	166	67	- 59.6%	1,284	787	- 38.7%
Median Sales Price*	\$552,500	\$527,000	- 4.6%	\$511,245	\$542,500	+ 6.1%
Average Sales Price*	\$564,716	\$590,783	+ 4.6%	\$540,235	\$582,014	+ 7.7%
Percent of Original List Price Received*	98.0%	99.2%	+ 1.2%	102.2%	98.5%	- 3.6%
List to Close	113	64	- 43.4%	97	85	- 12.4%
Days on Market Until Sale	27	15	- 44.4%	24	29	+ 20.8%
Cumulative Days on Market Until Sale	27	17	- 37.0%	18	30	+ 66.7%
Average List Price	\$553,473	\$603,846	+ 9.1%	\$558,067	\$626,386	+ 12.2%
Inventory of Homes for Sale	164	97	- 40.9%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

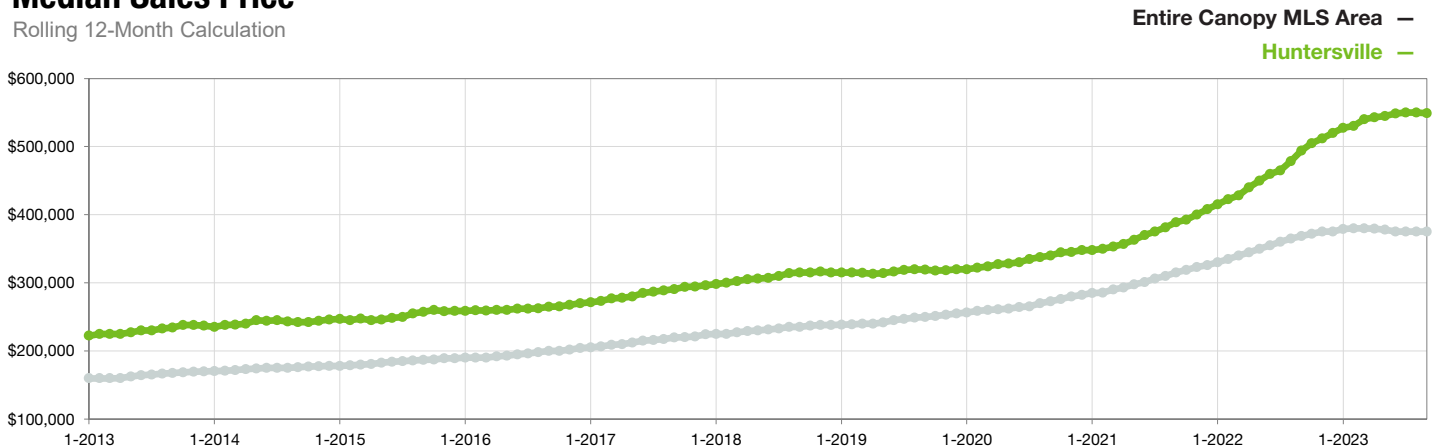
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September



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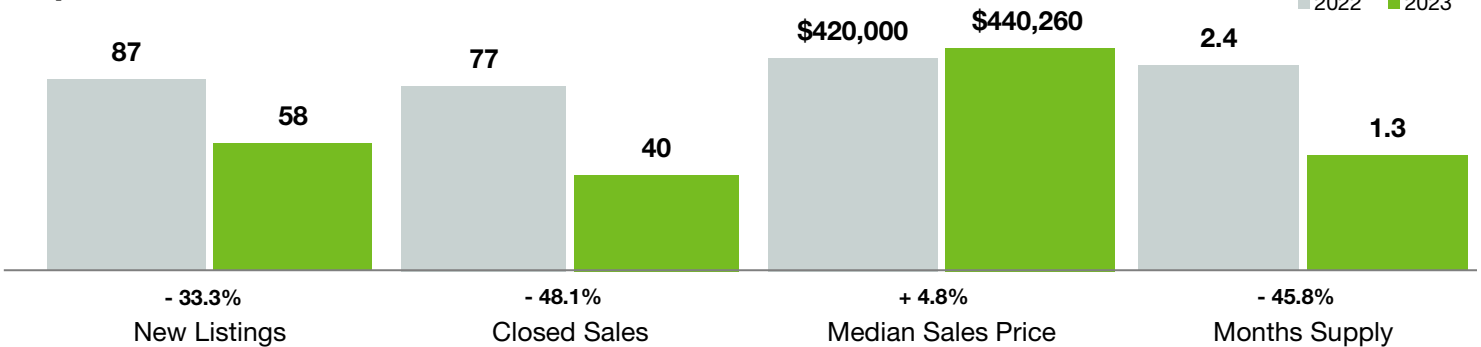
Indian Trail

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	87	58	- 33.3%	839	556	- 33.7%
Pending Sales	49	59	+ 20.4%	643	523	- 18.7%
Closed Sales	77	40	- 48.1%	695	525	- 24.5%
Median Sales Price*	\$420,000	\$440,260	+ 4.8%	\$423,000	\$435,000	+ 2.8%
Average Sales Price*	\$468,188	\$446,887	- 4.5%	\$443,757	\$456,689	+ 2.9%
Percent of Original List Price Received*	96.2%	98.7%	+ 2.6%	101.1%	97.7%	- 3.4%
List to Close	105	65	- 38.1%	95	103	+ 8.4%
Days on Market Until Sale	32	30	- 6.3%	19	38	+ 100.0%
Cumulative Days on Market Until Sale	29	33	+ 13.8%	23	42	+ 82.6%
Average List Price	\$445,898	\$460,404	+ 3.3%	\$459,531	\$478,167	+ 4.1%
Inventory of Homes for Sale	170	74	- 56.5%	--	--	--
Months Supply of Inventory	2.4	1.3	- 45.8%	--	--	--

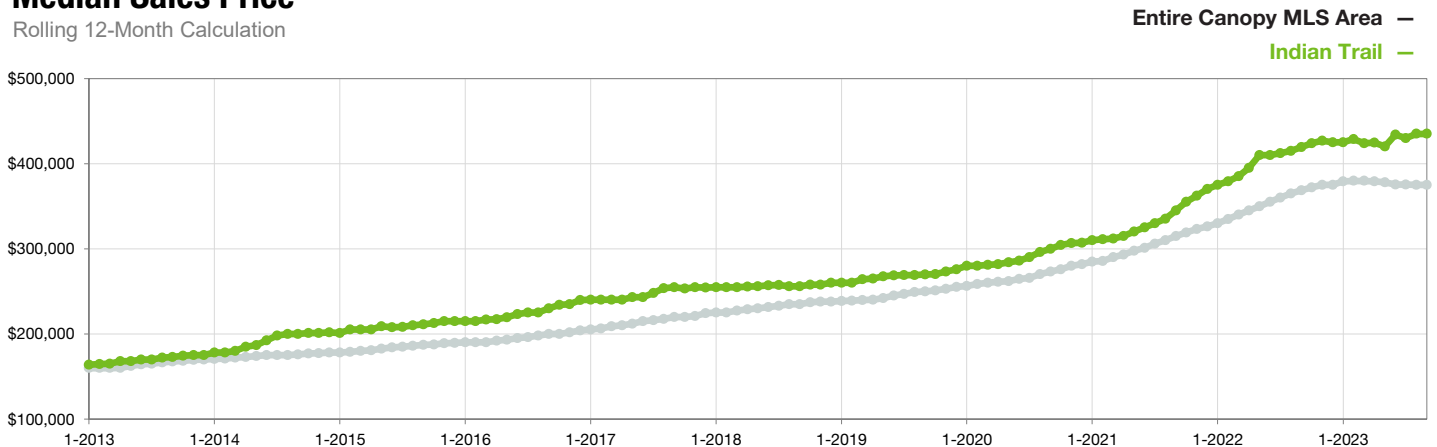
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September



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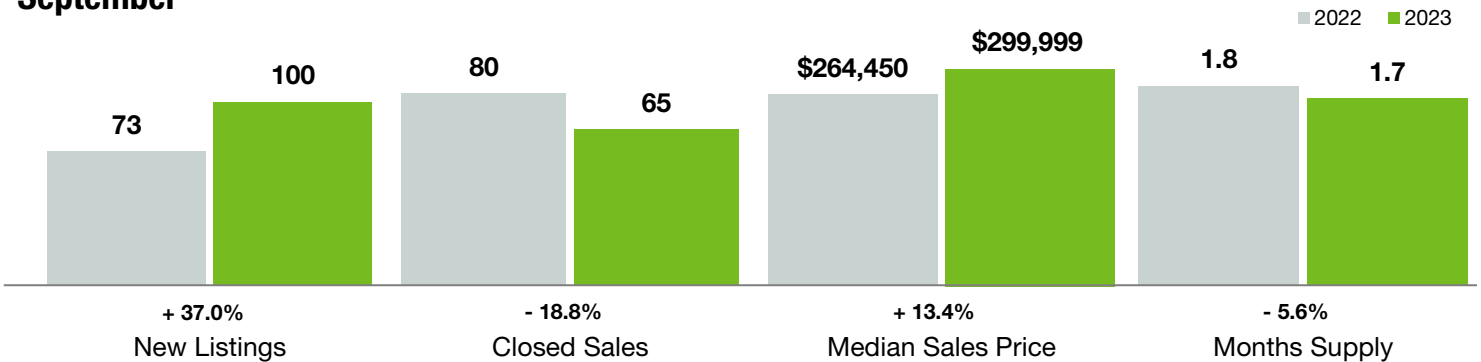
Kannapolis

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	73	100	+ 37.0%	870	747	- 14.1%
Pending Sales	56	67	+ 19.6%	698	657	- 5.9%
Closed Sales	80	65	- 18.8%	728	617	- 15.2%
Median Sales Price*	\$264,450	\$299,999	+ 13.4%	\$280,000	\$293,000	+ 4.6%
Average Sales Price*	\$296,059	\$317,248	+ 7.2%	\$289,857	\$300,947	+ 3.8%
Percent of Original List Price Received*	93.6%	97.6%	+ 4.3%	99.5%	96.2%	- 3.3%
List to Close	73	72	- 1.4%	58	77	+ 32.8%
Days on Market Until Sale	32	27	- 15.6%	17	36	+ 111.8%
Cumulative Days on Market Until Sale	29	29	0.0%	16	38	+ 137.5%
Average List Price	\$291,477	\$334,585	+ 14.8%	\$304,902	\$316,352	+ 3.8%
Inventory of Homes for Sale	146	117	- 19.9%	--	--	--
Months Supply of Inventory	1.8	1.7	- 5.6%	--	--	--

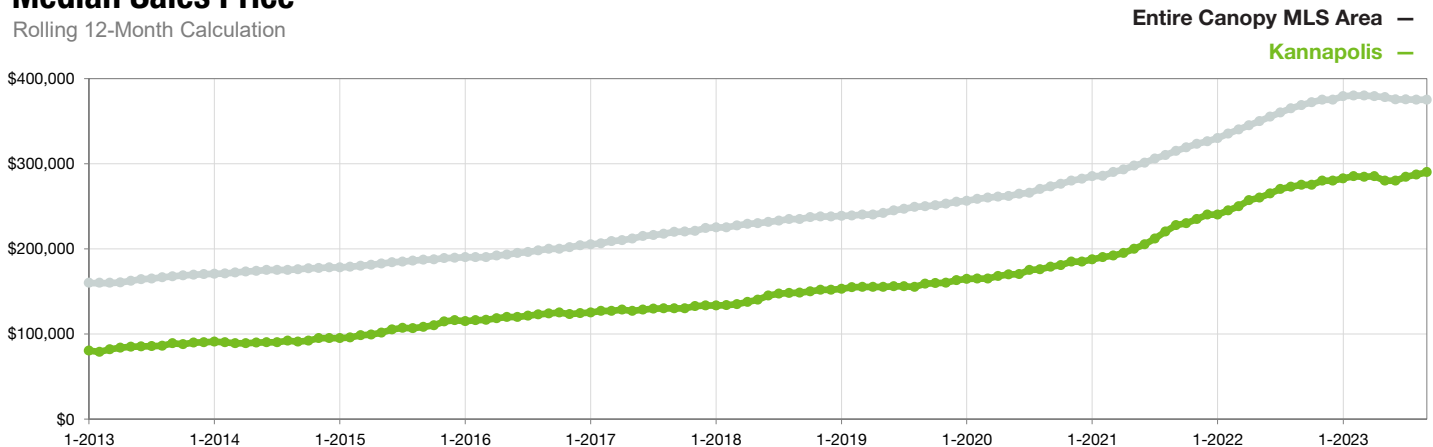
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September



Median Sales Price

Rolling 12-Month Calculation



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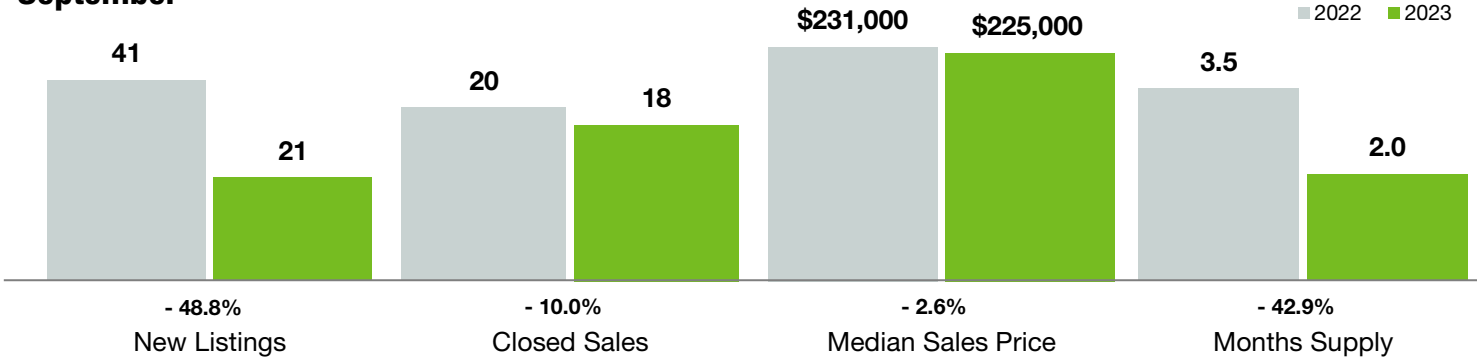
Kings Mountain

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	41	21	- 48.8%	342	223	- 34.8%
Pending Sales	17	19	+ 11.8%	229	196	- 14.4%
Closed Sales	20	18	- 10.0%	237	187	- 21.1%
Median Sales Price*	\$231,000	\$225,000	- 2.6%	\$248,800	\$239,900	- 3.6%
Average Sales Price*	\$273,438	\$217,717	- 20.4%	\$287,627	\$272,546	- 5.2%
Percent of Original List Price Received*	92.9%	96.6%	+ 4.0%	98.0%	95.9%	- 2.1%
List to Close	70	67	- 4.3%	65	88	+ 35.4%
Days on Market Until Sale	33	29	- 12.1%	24	45	+ 87.5%
Cumulative Days on Market Until Sale	38	29	- 23.7%	26	45	+ 73.1%
Average List Price	\$245,544	\$280,028	+ 14.0%	\$273,468	\$297,475	+ 8.8%
Inventory of Homes for Sale	93	43	- 53.8%	--	--	--
Months Supply of Inventory	3.5	2.0	- 42.9%	--	--	--

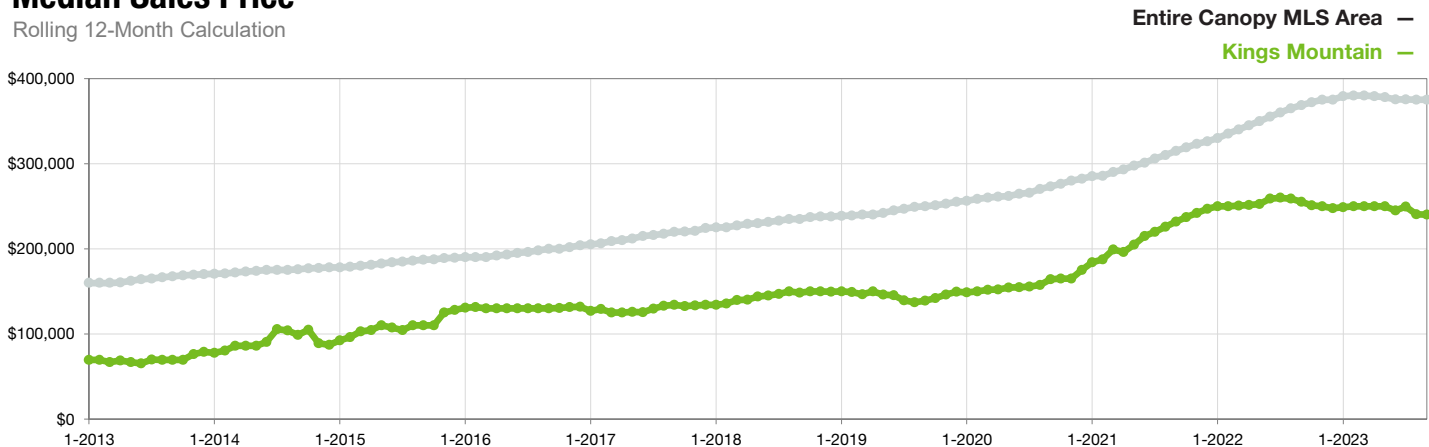
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September



Median Sales Price

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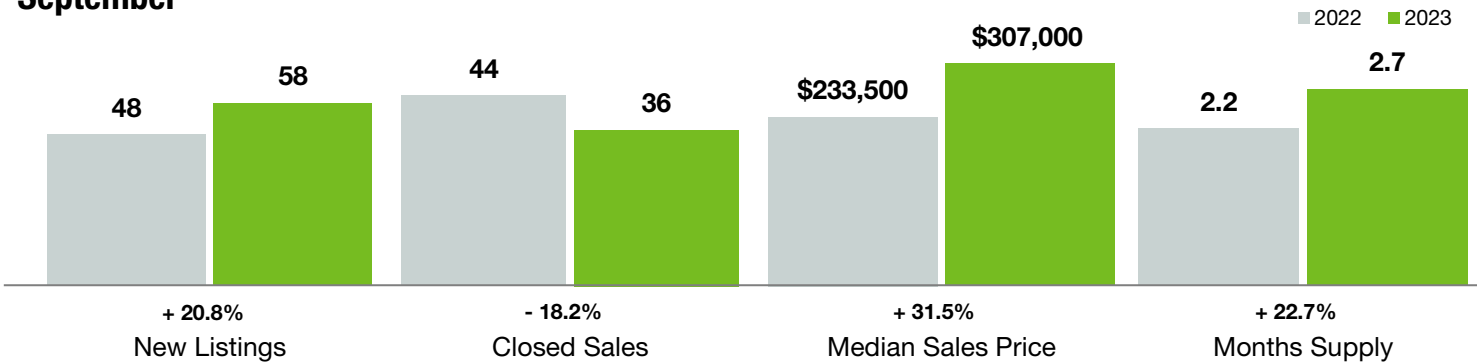
Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	48	58	+ 20.8%	465	368	- 20.9%
Pending Sales	34	32	- 5.9%	387	319	- 17.6%
Closed Sales	44	36	- 18.2%	376	298	- 20.7%
Median Sales Price*	\$233,500	\$307,000	+ 31.5%	\$284,900	\$294,500	+ 3.4%
Average Sales Price*	\$263,096	\$318,472	+ 21.0%	\$303,317	\$314,048	+ 3.5%
Percent of Original List Price Received*	98.1%	97.6%	- 0.5%	100.6%	95.7%	- 4.9%
List to Close	76	100	+ 31.6%	78	106	+ 35.9%
Days on Market Until Sale	26	68	+ 161.5%	33	47	+ 42.4%
Cumulative Days on Market Until Sale	34	89	+ 161.8%	40	53	+ 32.5%
Average List Price	\$300,227	\$370,453	+ 23.4%	\$303,477	\$338,135	+ 11.4%
Inventory of Homes for Sale	91	88	- 3.3%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

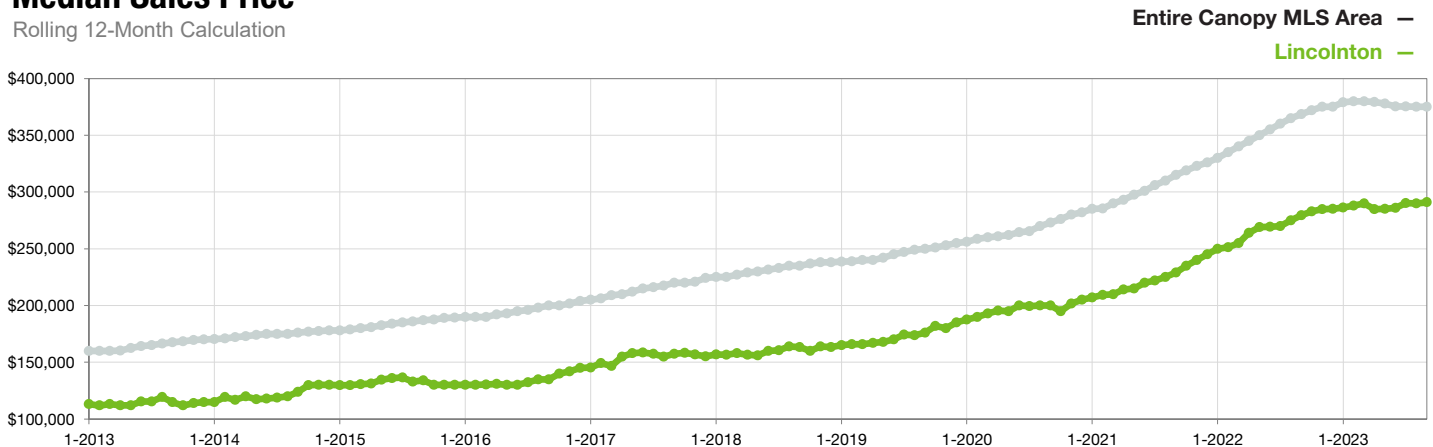
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September



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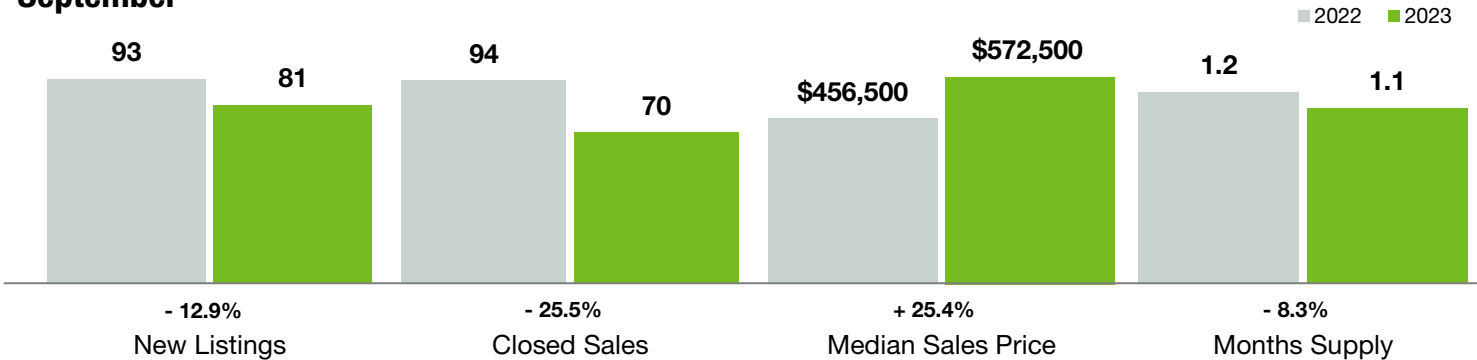
Matthews

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	93	81	- 12.9%	1,003	749	- 25.3%
Pending Sales	79	75	- 5.1%	862	694	- 19.5%
Closed Sales	94	70	- 25.5%	885	656	- 25.9%
Median Sales Price*	\$456,500	\$572,500	+ 25.4%	\$456,000	\$503,998	+ 10.5%
Average Sales Price*	\$517,294	\$614,278	+ 18.7%	\$529,586	\$555,520	+ 4.9%
Percent of Original List Price Received*	99.3%	98.9%	- 0.4%	102.7%	98.7%	- 3.9%
List to Close	59	64	+ 8.5%	62	74	+ 19.4%
Days on Market Until Sale	17	21	+ 23.5%	12	33	+ 175.0%
Cumulative Days on Market Until Sale	18	20	+ 11.1%	11	32	+ 190.9%
Average List Price	\$495,090	\$590,800	+ 19.3%	\$525,414	\$582,366	+ 10.8%
Inventory of Homes for Sale	121	80	- 33.9%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

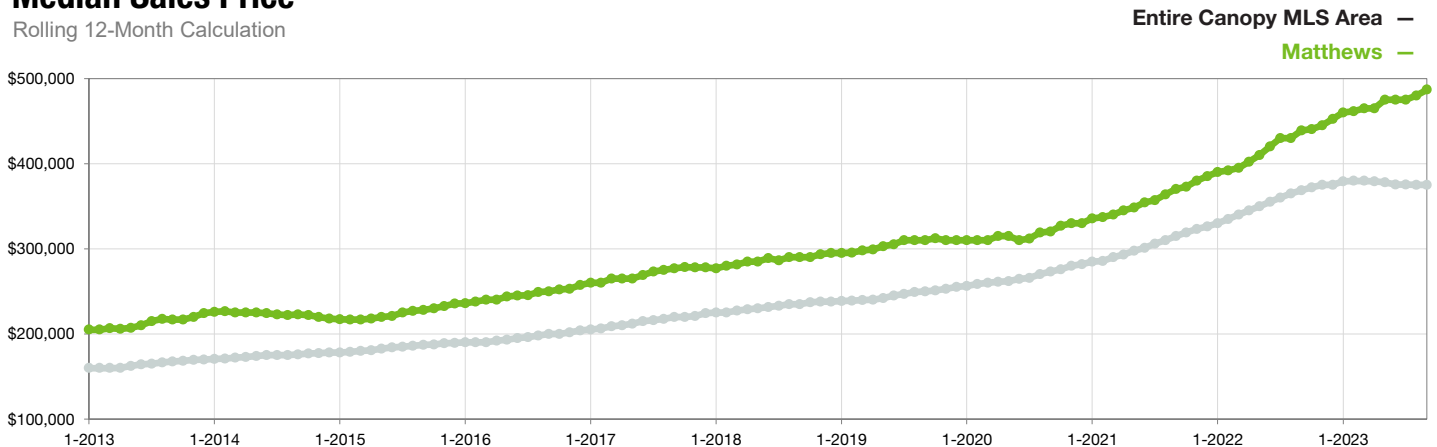
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September



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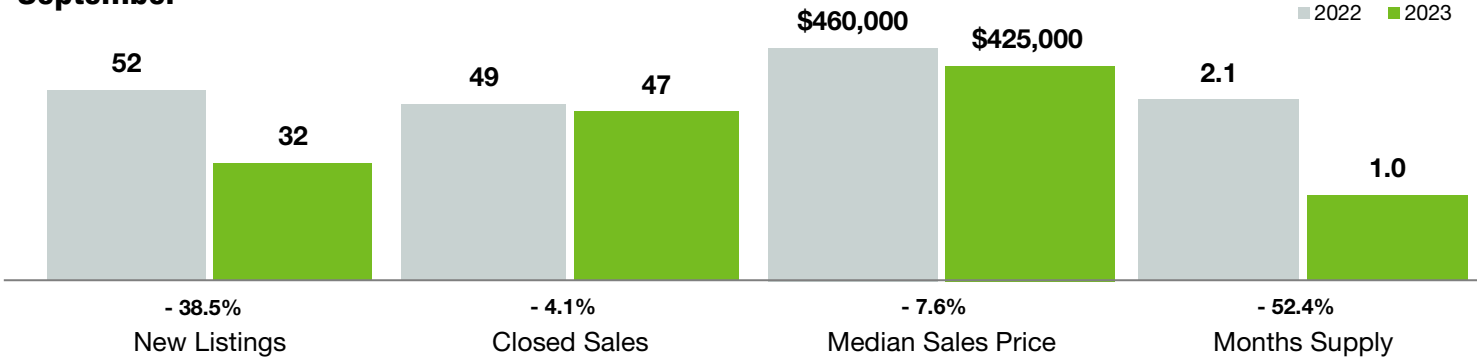
Mint Hill

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	52	32	- 38.5%	478	420	- 12.1%
Pending Sales	36	41	+ 13.9%	374	427	+ 14.2%
Closed Sales	49	47	- 4.1%	363	417	+ 14.9%
Median Sales Price*	\$460,000	\$425,000	- 7.6%	\$475,480	\$490,000	+ 3.1%
Average Sales Price*	\$548,164	\$458,586	- 16.3%	\$504,628	\$496,595	- 1.6%
Percent of Original List Price Received*	99.4%	97.4%	- 2.0%	102.2%	97.9%	- 4.2%
List to Close	89	94	+ 5.6%	72	116	+ 61.1%
Days on Market Until Sale	12	46	+ 283.3%	14	49	+ 250.0%
Cumulative Days on Market Until Sale	14	46	+ 228.6%	15	48	+ 220.0%
Average List Price	\$529,170	\$576,068	+ 8.9%	\$518,599	\$522,029	+ 0.7%
Inventory of Homes for Sale	90	41	- 54.4%	--	--	--
Months Supply of Inventory	2.1	1.0	- 52.4%	--	--	--

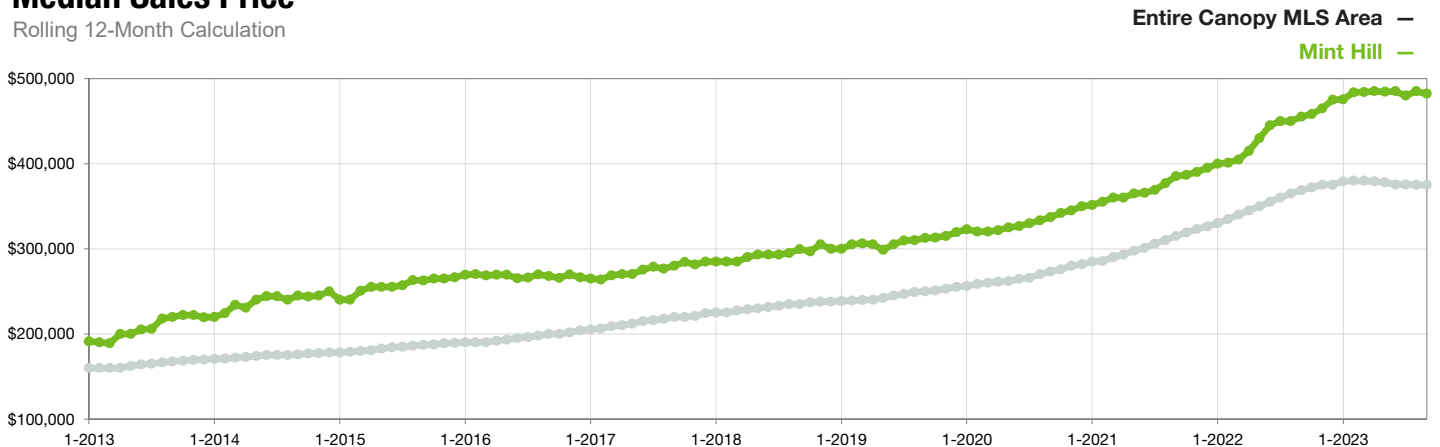
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September



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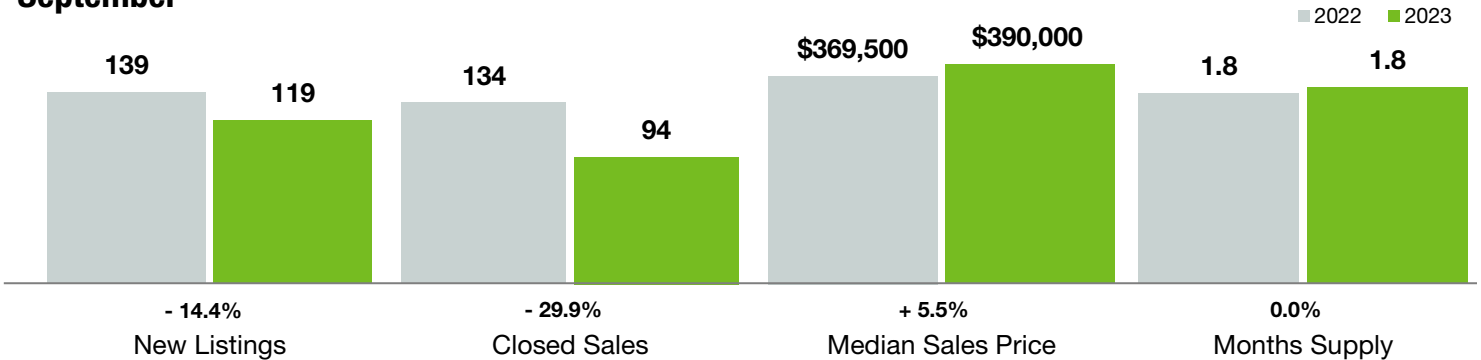
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	139	119	- 14.4%	1,326	1,016	- 23.4%
Pending Sales	103	92	- 10.7%	1,067	894	- 16.2%
Closed Sales	134	94	- 29.9%	1,119	846	- 24.4%
Median Sales Price*	\$369,500	\$390,000	+ 5.5%	\$380,000	\$379,385	- 0.2%
Average Sales Price*	\$370,555	\$410,609	+ 10.8%	\$388,511	\$394,605	+ 1.6%
Percent of Original List Price Received*	95.8%	98.5%	+ 2.8%	100.2%	96.9%	- 3.3%
List to Close	91	75	- 17.6%	78	91	+ 16.7%
Days on Market Until Sale	31	31	0.0%	19	39	+ 105.3%
Cumulative Days on Market Until Sale	30	27	- 10.0%	22	42	+ 90.9%
Average List Price	\$402,187	\$445,040	+ 10.7%	\$398,343	\$416,890	+ 4.7%
Inventory of Homes for Sale	211	166	- 21.3%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--

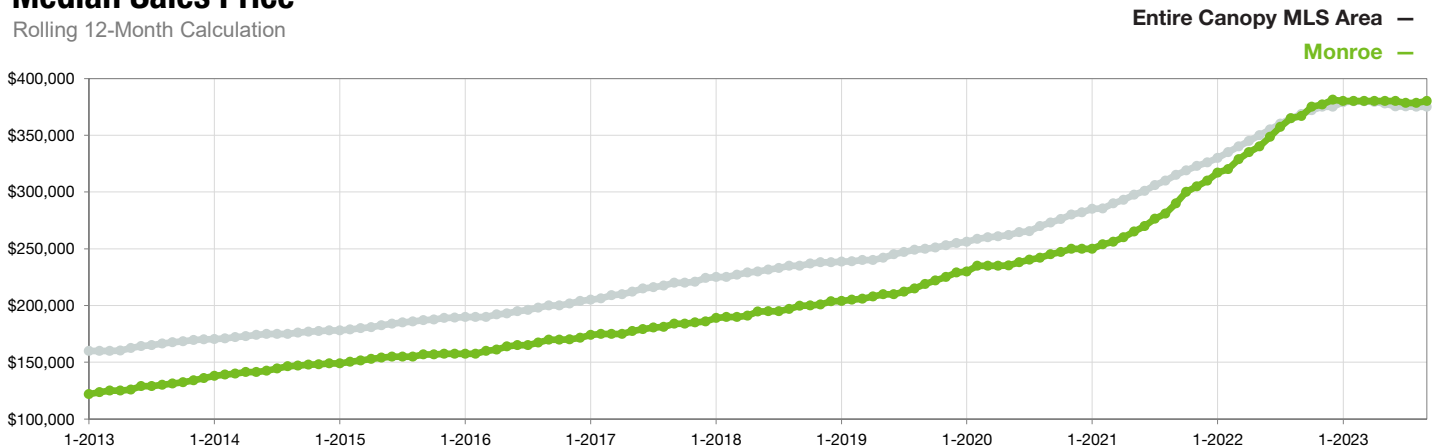
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September



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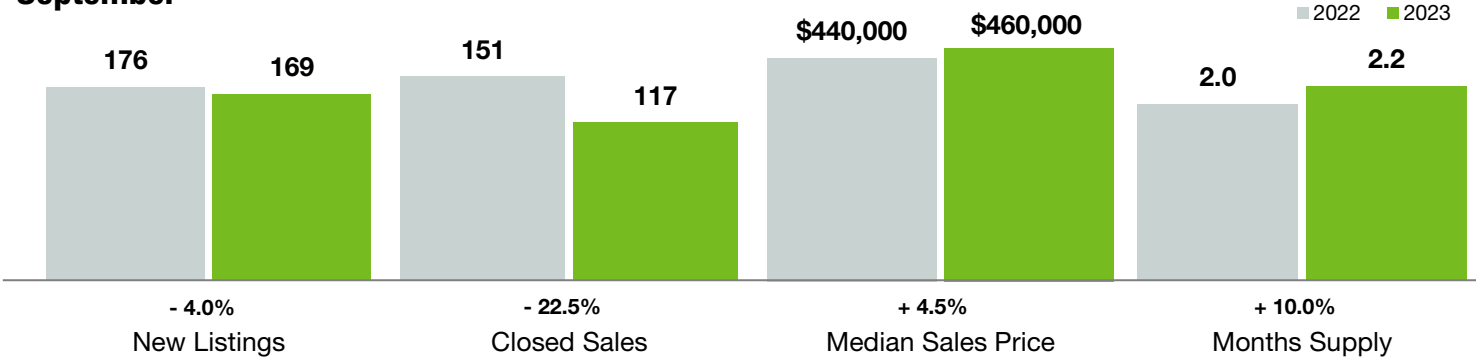
Mooreville

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	176	169	- 4.0%	1,829	1,439	- 21.3%
Pending Sales	128	125	- 2.3%	1,409	1,177	- 16.5%
Closed Sales	151	117	- 22.5%	1,371	1,123	- 18.1%
Median Sales Price*	\$440,000	\$460,000	+ 4.5%	\$460,000	\$468,000	+ 1.7%
Average Sales Price*	\$685,139	\$701,244	+ 2.4%	\$620,202	\$666,767	+ 7.5%
Percent of Original List Price Received*	96.8%	97.4%	+ 0.6%	100.2%	96.5%	- 3.7%
List to Close	72	75	+ 4.2%	66	90	+ 36.4%
Days on Market Until Sale	23	23	0.0%	18	37	+ 105.6%
Cumulative Days on Market Until Sale	24	27	+ 12.5%	18	40	+ 122.2%
Average List Price	\$787,824	\$788,454	+ 0.1%	\$681,500	\$740,110	+ 8.6%
Inventory of Homes for Sale	315	281	- 10.8%	--	--	--
Months Supply of Inventory	2.0	2.2	+ 10.0%	--	--	--

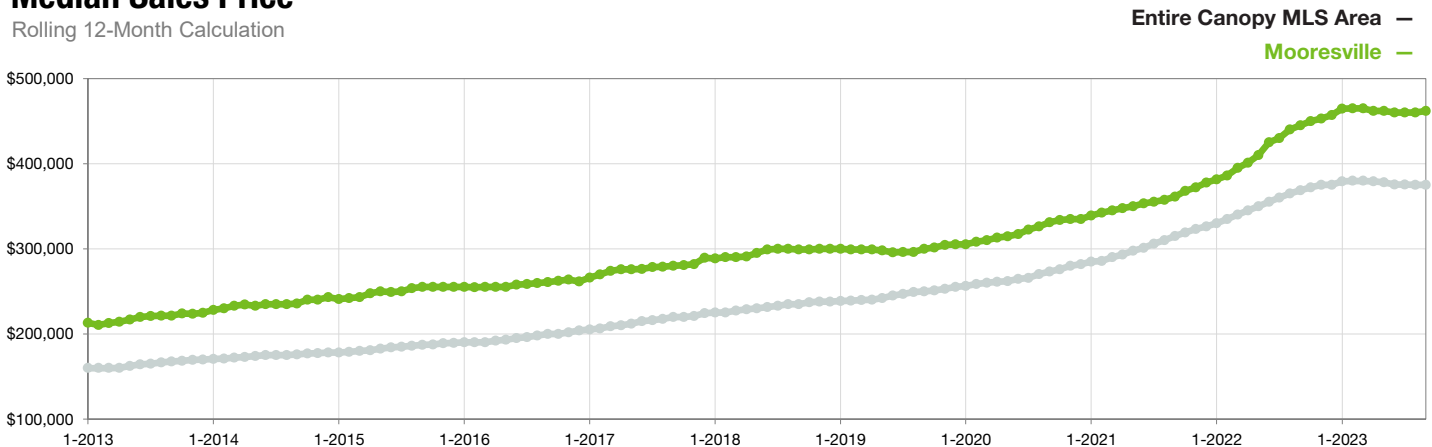
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September



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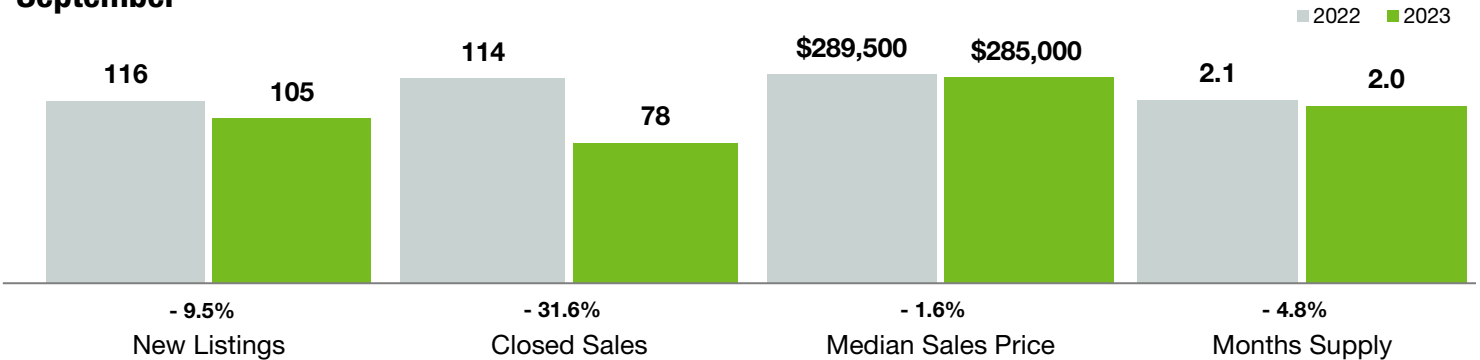
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	116	105	- 9.5%	1,123	895	- 20.3%
Pending Sales	78	90	+ 15.4%	878	759	- 13.6%
Closed Sales	114	78	- 31.6%	914	723	- 20.9%
Median Sales Price*	\$289,500	\$285,000	- 1.6%	\$255,000	\$260,000	+ 2.0%
Average Sales Price*	\$310,931	\$324,371	+ 4.3%	\$287,353	\$290,225	+ 1.0%
Percent of Original List Price Received*	96.1%	93.9%	- 2.3%	99.5%	95.3%	- 4.2%
List to Close	76	84	+ 10.5%	75	83	+ 10.7%
Days on Market Until Sale	23	38	+ 65.2%	18	38	+ 111.1%
Cumulative Days on Market Until Sale	29	41	+ 41.4%	20	42	+ 110.0%
Average List Price	\$275,868	\$331,019	+ 20.0%	\$293,575	\$313,846	+ 6.9%
Inventory of Homes for Sale	208	159	- 23.6%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--

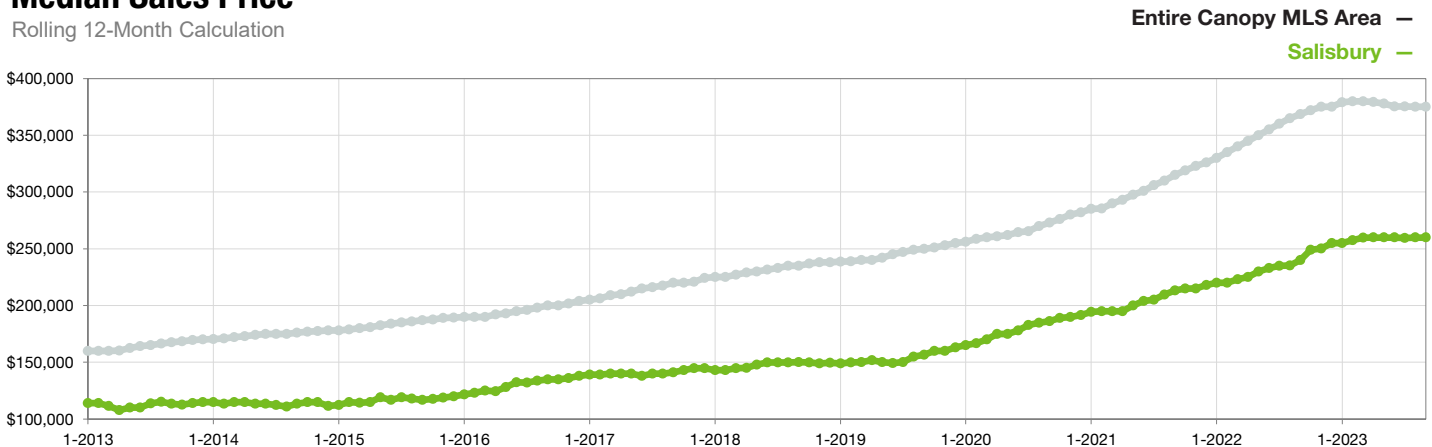
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September



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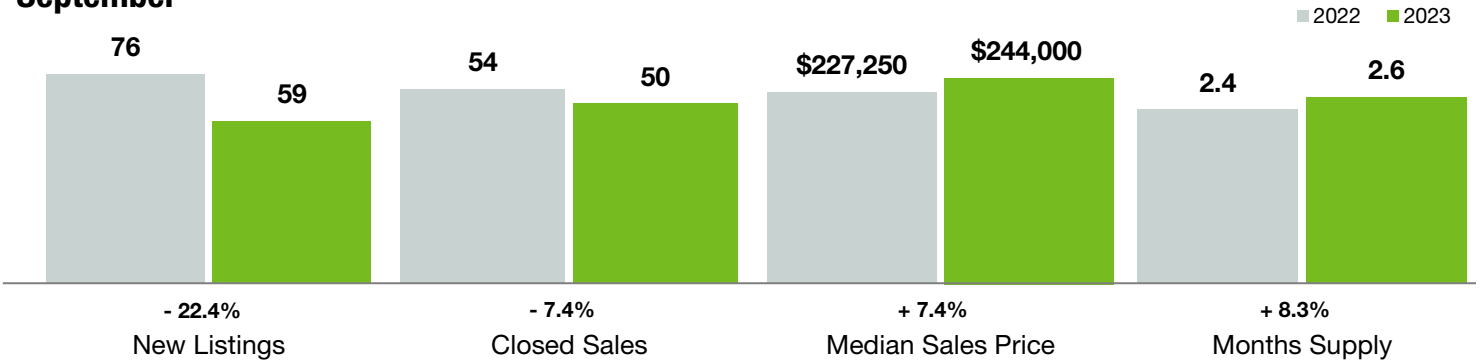
Shelby

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	76	59	- 22.4%	594	645	+ 8.6%
Pending Sales	33	46	+ 39.4%	475	542	+ 14.1%
Closed Sales	54	50	- 7.4%	525	510	- 2.9%
Median Sales Price*	\$227,250	\$244,000	+ 7.4%	\$225,000	\$235,000	+ 4.4%
Average Sales Price*	\$245,370	\$248,645	+ 1.3%	\$247,817	\$261,680	+ 5.6%
Percent of Original List Price Received*	97.1%	95.0%	- 2.2%	97.8%	95.0%	- 2.9%
List to Close	72	91	+ 26.4%	79	85	+ 7.6%
Days on Market Until Sale	20	45	+ 125.0%	26	42	+ 61.5%
Cumulative Days on Market Until Sale	21	49	+ 133.3%	27	47	+ 74.1%
Average List Price	\$230,736	\$281,208	+ 21.9%	\$256,283	\$279,048	+ 8.9%
Inventory of Homes for Sale	129	143	+ 10.9%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

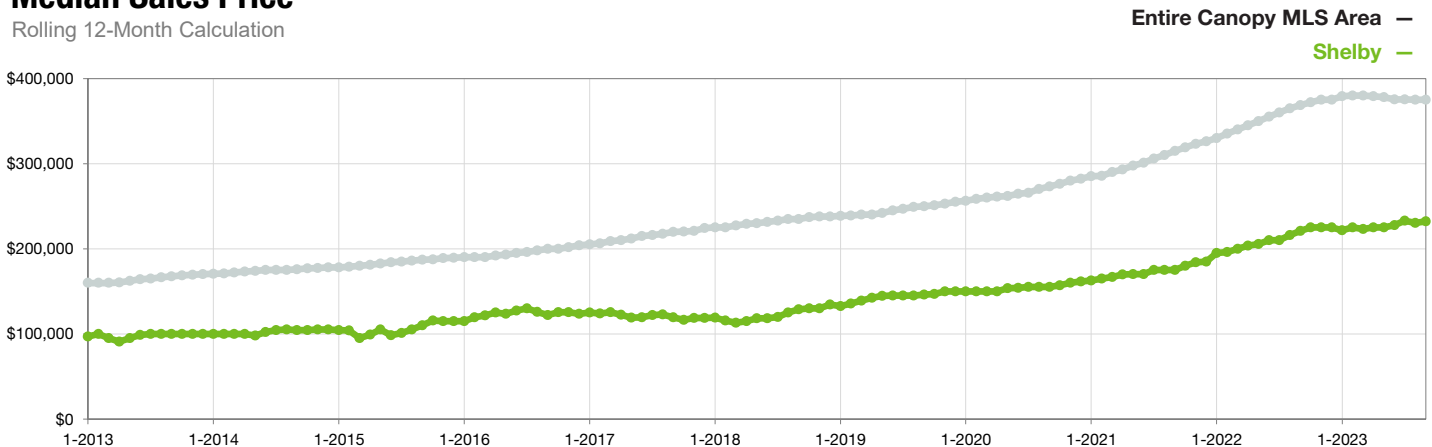
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September



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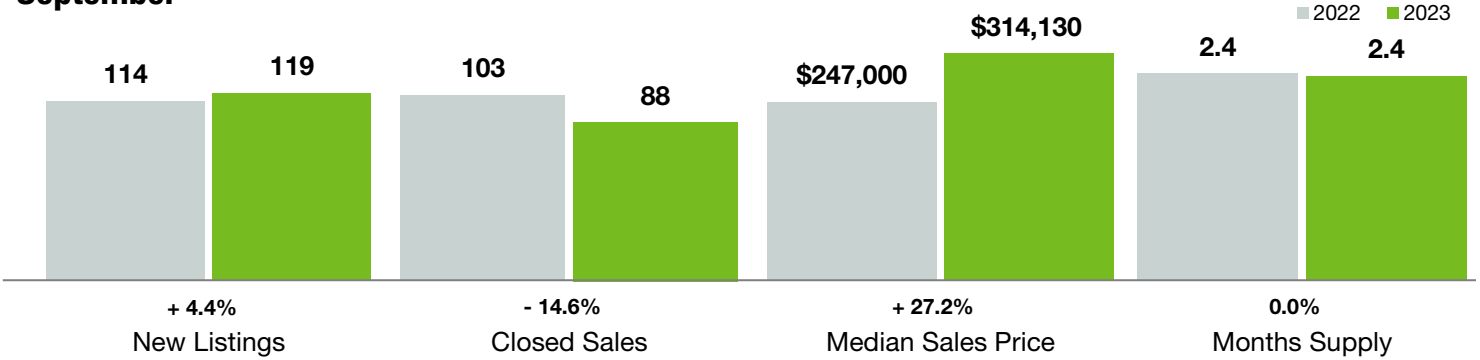
Statesville

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	114	119	+ 4.4%	1,125	1,089	- 3.2%
Pending Sales	75	90	+ 20.0%	876	912	+ 4.1%
Closed Sales	103	88	- 14.6%	897	825	- 8.0%
Median Sales Price*	\$247,000	\$314,130	+ 27.2%	\$275,550	\$290,000	+ 5.2%
Average Sales Price*	\$255,317	\$321,395	+ 25.9%	\$300,134	\$303,217	+ 1.0%
Percent of Original List Price Received*	95.8%	96.6%	+ 0.8%	98.9%	95.8%	- 3.1%
List to Close	71	108	+ 52.1%	63	91	+ 44.4%
Days on Market Until Sale	23	51	+ 121.7%	20	46	+ 130.0%
Cumulative Days on Market Until Sale	24	56	+ 133.3%	20	51	+ 155.0%
Average List Price	\$299,476	\$326,262	+ 8.9%	\$307,043	\$330,502	+ 7.6%
Inventory of Homes for Sale	228	214	- 6.1%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

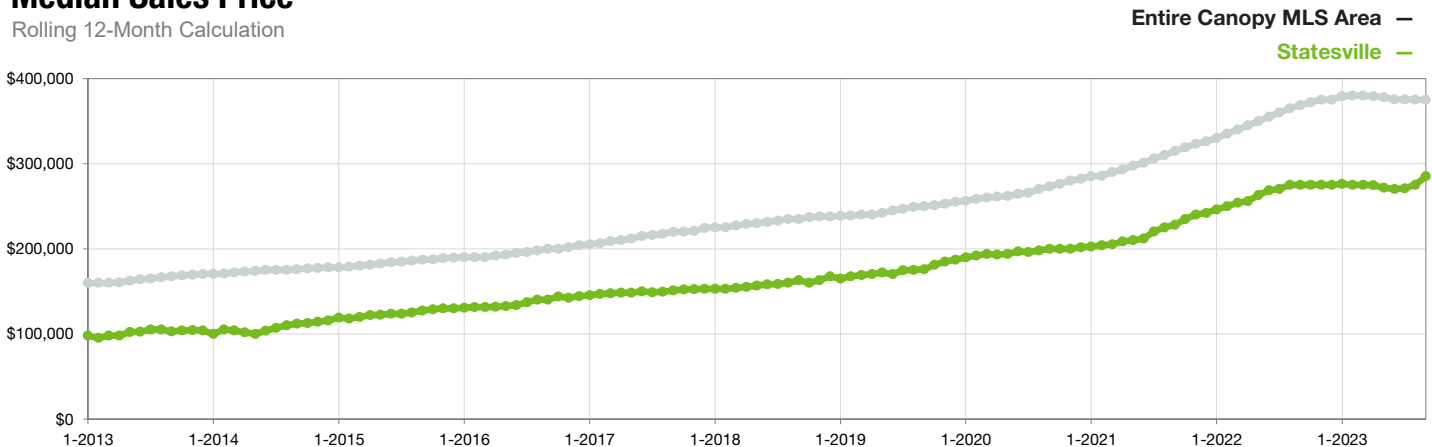
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September



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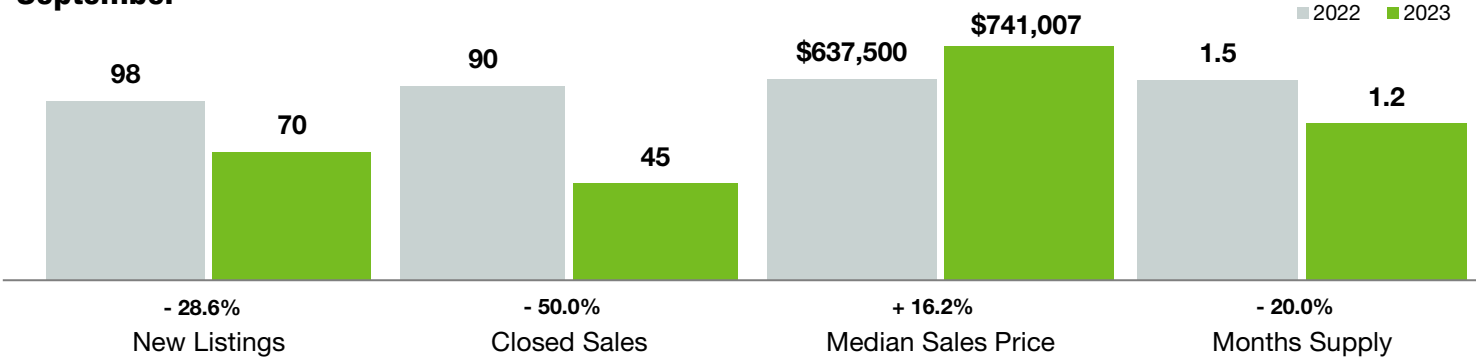
Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	98	70	- 28.6%	1,007	723	- 28.2%
Pending Sales	71	55	- 22.5%	831	663	- 20.2%
Closed Sales	90	45	- 50.0%	856	681	- 20.4%
Median Sales Price*	\$637,500	\$741,007	+ 16.2%	\$610,000	\$665,000	+ 9.0%
Average Sales Price*	\$725,424	\$807,987	+ 11.4%	\$724,403	\$770,914	+ 6.4%
Percent of Original List Price Received*	96.6%	97.5%	+ 0.9%	102.3%	98.6%	- 3.6%
List to Close	81	77	- 4.9%	71	88	+ 23.9%
Days on Market Until Sale	23	33	+ 43.5%	16	28	+ 75.0%
Cumulative Days on Market Until Sale	21	33	+ 57.1%	13	28	+ 115.4%
Average List Price	\$722,556	\$784,624	+ 8.6%	\$745,977	\$829,664	+ 11.2%
Inventory of Homes for Sale	130	81	- 37.7%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

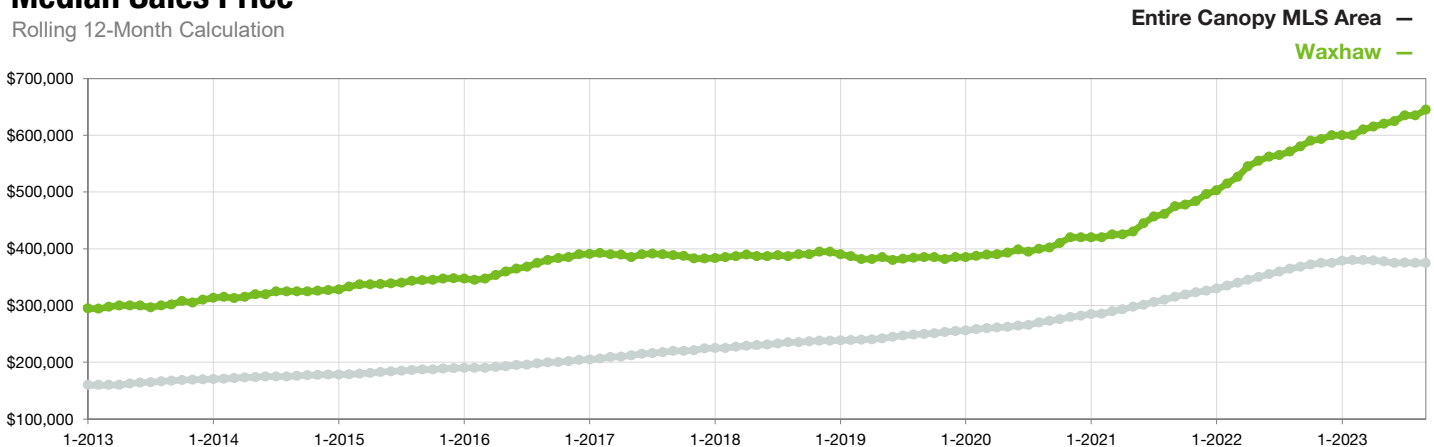
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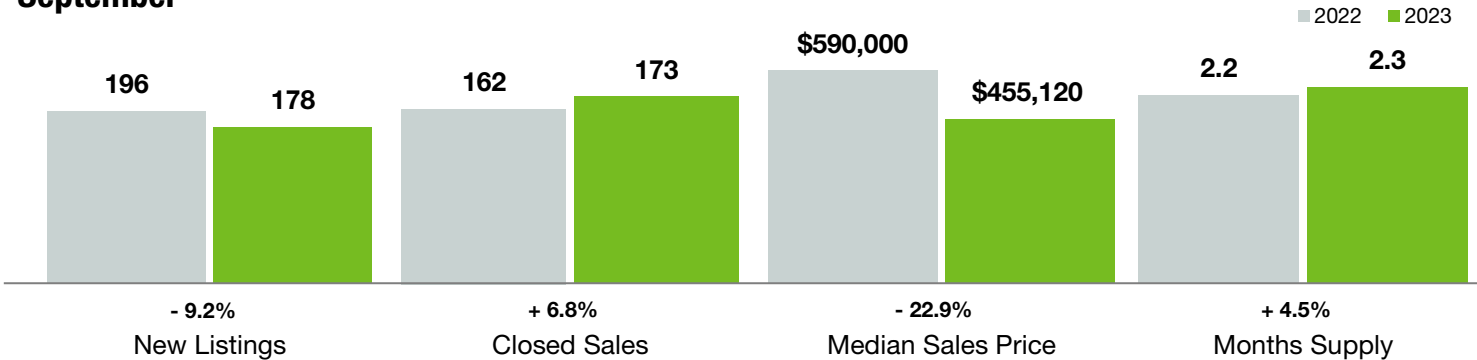
Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	196	178	- 9.2%	2,014	1,850	- 8.1%
Pending Sales	138	155	+ 12.3%	1,567	1,522	- 2.9%
Closed Sales	162	173	+ 6.8%	1,599	1,415	- 11.5%
Median Sales Price*	\$590,000	\$455,120	- 22.9%	\$570,000	\$539,500	- 5.4%
Average Sales Price*	\$897,231	\$701,577	- 21.8%	\$788,783	\$795,999	+ 0.9%
Percent of Original List Price Received*	96.0%	97.2%	+ 1.3%	99.7%	96.6%	- 3.1%
List to Close	70	94	+ 34.3%	73	99	+ 35.6%
Days on Market Until Sale	27	34	+ 25.9%	21	41	+ 95.2%
Cumulative Days on Market Until Sale	28	37	+ 32.1%	21	46	+ 119.0%
Average List Price	\$931,444	\$1,066,272	+ 14.5%	\$875,286	\$918,907	+ 5.0%
Inventory of Homes for Sale	374	347	- 7.2%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

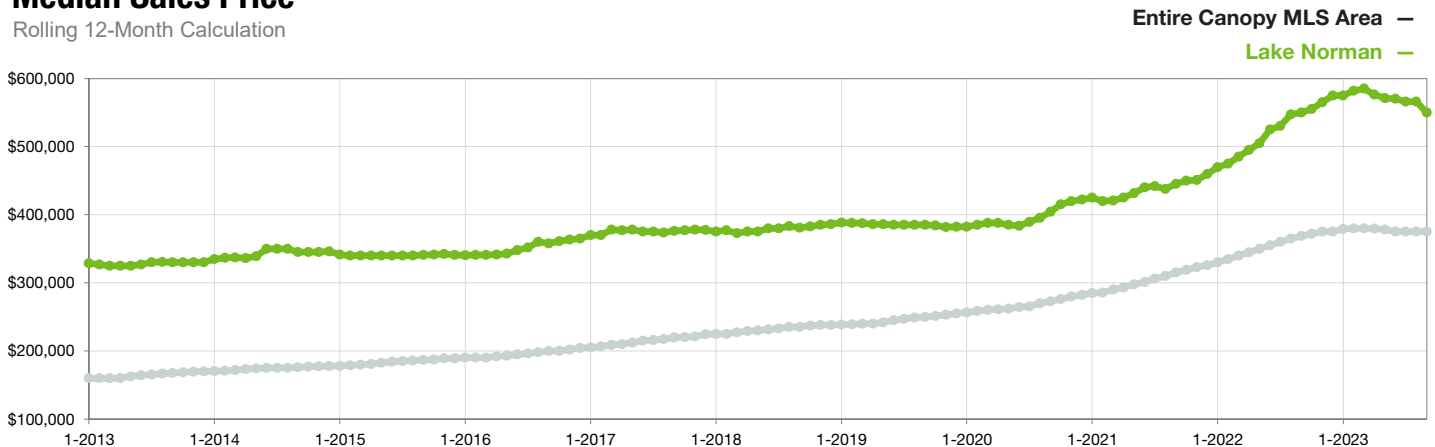
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September



Median Sales Price

Rolling 12-Month Calculation



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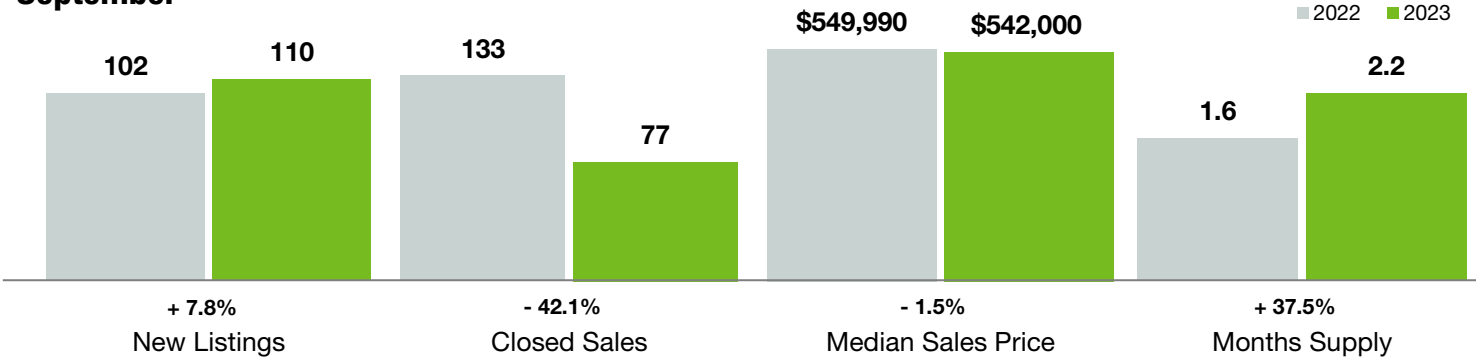
Lake Wylie

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	102	110	+ 7.8%	1,213	903	- 25.6%
Pending Sales	97	70	- 27.8%	1,027	761	- 25.9%
Closed Sales	133	77	- 42.1%	1,102	785	- 28.8%
Median Sales Price*	\$549,990	\$542,000	- 1.5%	\$525,880	\$520,000	- 1.1%
Average Sales Price*	\$592,629	\$650,151	+ 9.7%	\$589,475	\$620,504	+ 5.3%
Percent of Original List Price Received*	98.6%	98.5%	- 0.1%	101.1%	97.7%	- 3.4%
List to Close	103	72	- 30.1%	103	96	- 6.8%
Days on Market Until Sale	22	26	+ 18.2%	20	35	+ 75.0%
Cumulative Days on Market Until Sale	28	20	- 28.6%	20	38	+ 90.0%
Average List Price	\$646,136	\$663,604	+ 2.7%	\$622,736	\$687,263	+ 10.4%
Inventory of Homes for Sale	187	173	- 7.5%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--

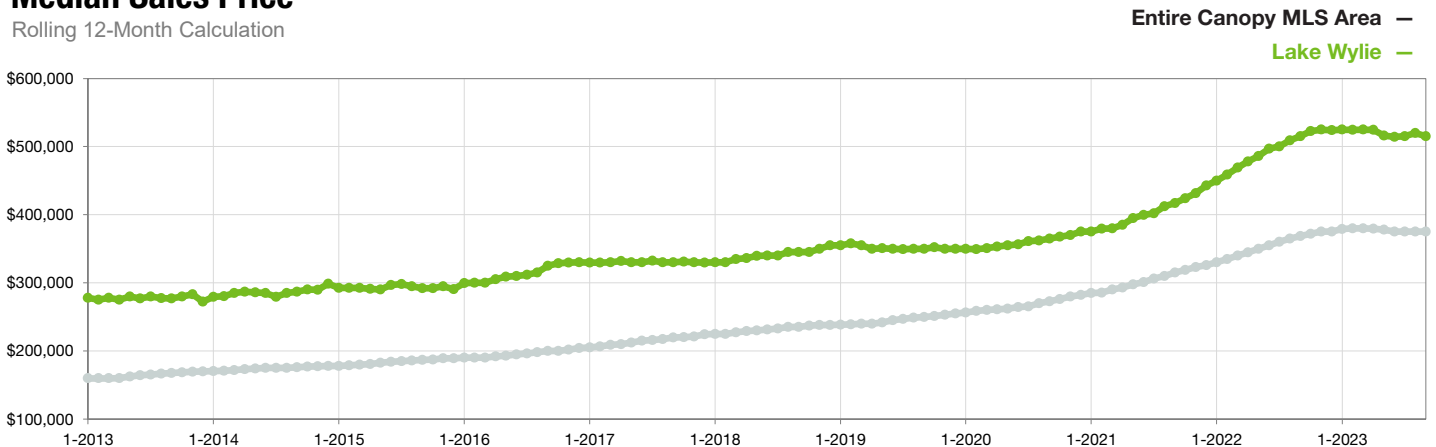
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September



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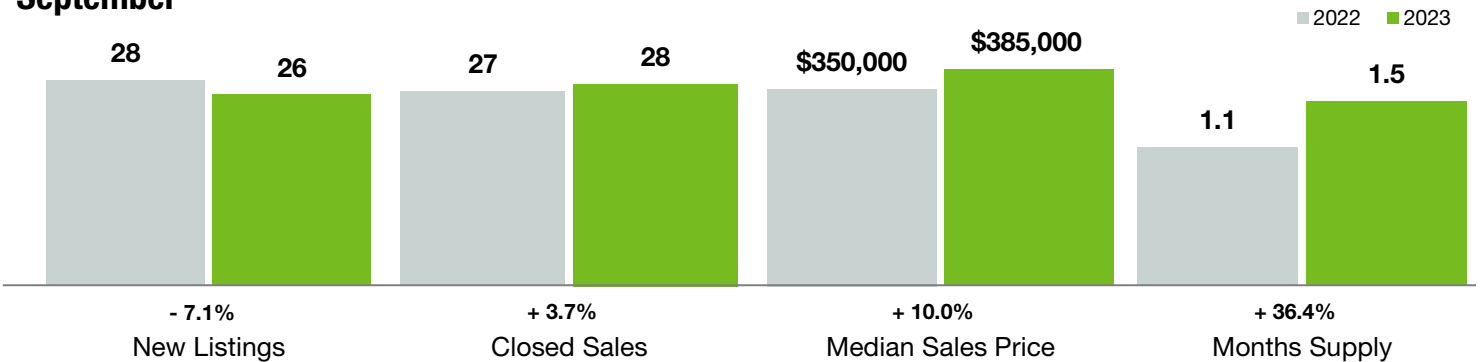
Uptown Charlotte

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	28	26	- 7.1%	328	221	- 32.6%
Pending Sales	21	25	+ 19.0%	287	189	- 34.1%
Closed Sales	27	28	+ 3.7%	296	173	- 41.6%
Median Sales Price*	\$350,000	\$385,000	+ 10.0%	\$365,000	\$388,000	+ 6.3%
Average Sales Price*	\$364,967	\$563,714	+ 54.5%	\$424,792	\$495,391	+ 16.6%
Percent of Original List Price Received*	96.7%	98.5%	+ 1.9%	99.8%	98.7%	- 1.1%
List to Close	56	51	- 8.9%	62	62	0.0%
Days on Market Until Sale	18	20	+ 11.1%	23	28	+ 21.7%
Cumulative Days on Market Until Sale	20	21	+ 5.0%	26	32	+ 23.1%
Average List Price	\$391,778	\$524,829	+ 34.0%	\$436,275	\$539,232	+ 23.6%
Inventory of Homes for Sale	37	30	- 18.9%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

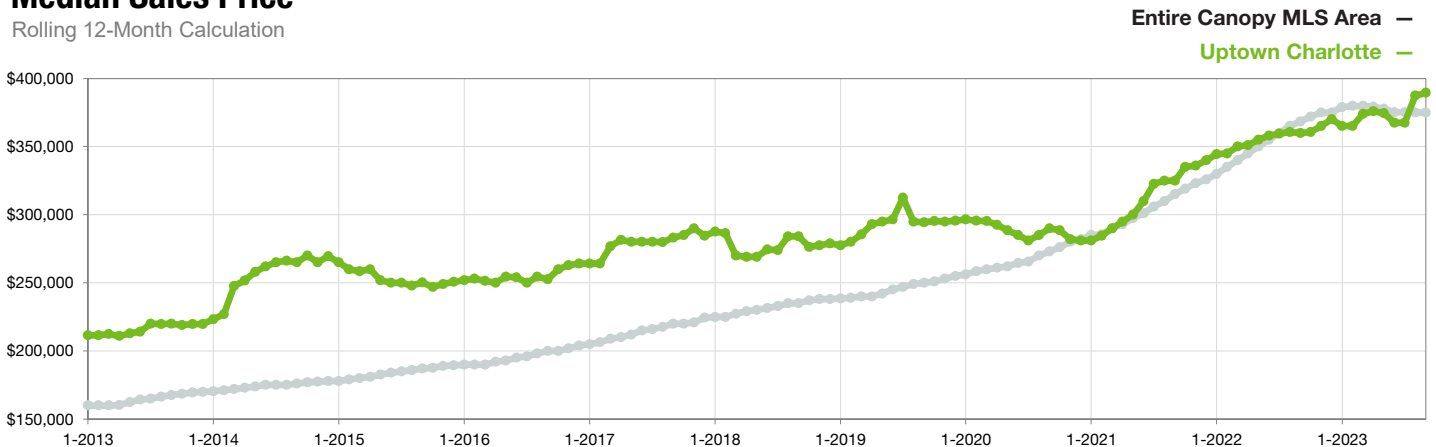
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September



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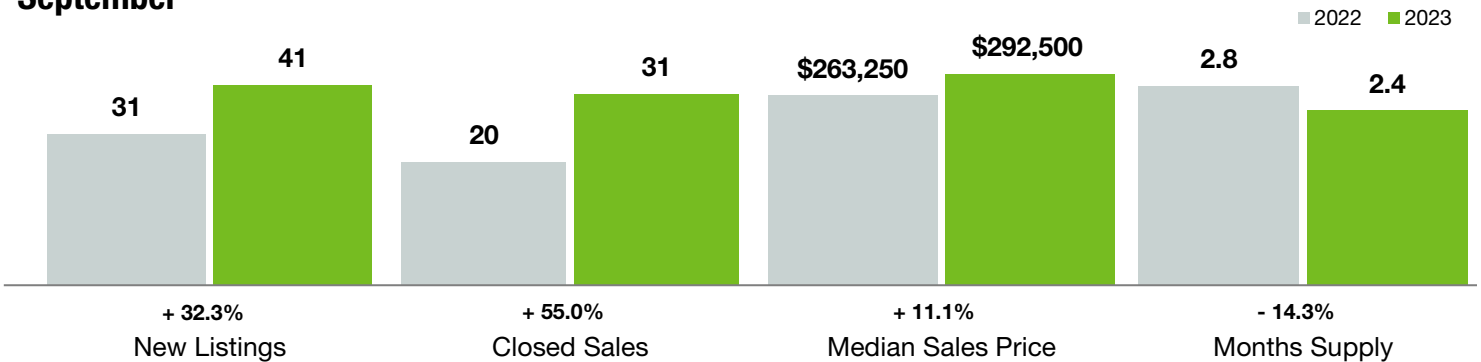
Chester County

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	31	41	+ 32.3%	289	426	+ 47.4%
Pending Sales	30	31	+ 3.3%	231	310	+ 34.2%
Closed Sales	20	31	+ 55.0%	223	295	+ 32.3%
Median Sales Price*	\$263,250	\$292,500	+ 11.1%	\$205,000	\$250,000	+ 22.0%
Average Sales Price*	\$257,703	\$284,352	+ 10.3%	\$225,579	\$245,911	+ 9.0%
Percent of Original List Price Received*	92.1%	96.4%	+ 4.7%	95.1%	95.6%	+ 0.5%
List to Close	72	81	+ 12.5%	79	91	+ 15.2%
Days on Market Until Sale	35	32	- 8.6%	33	35	+ 6.1%
Cumulative Days on Market Until Sale	35	36	+ 2.9%	38	41	+ 7.9%
Average List Price	\$187,527	\$314,988	+ 68.0%	\$231,369	\$278,867	+ 20.5%
Inventory of Homes for Sale	68	74	+ 8.8%	--	--	--
Months Supply of Inventory	2.8	2.4	- 14.3%	--	--	--

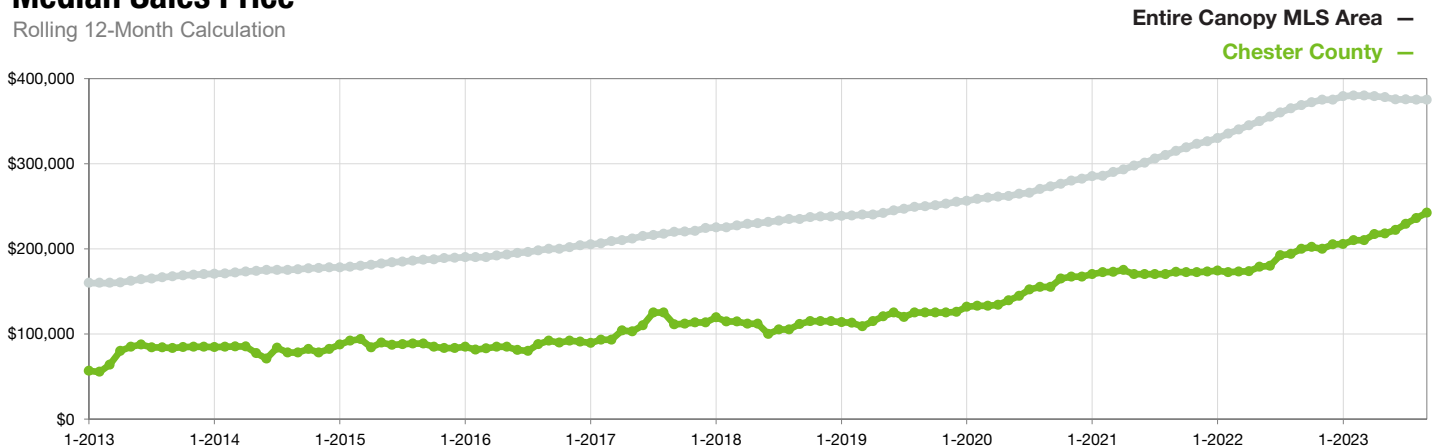
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September



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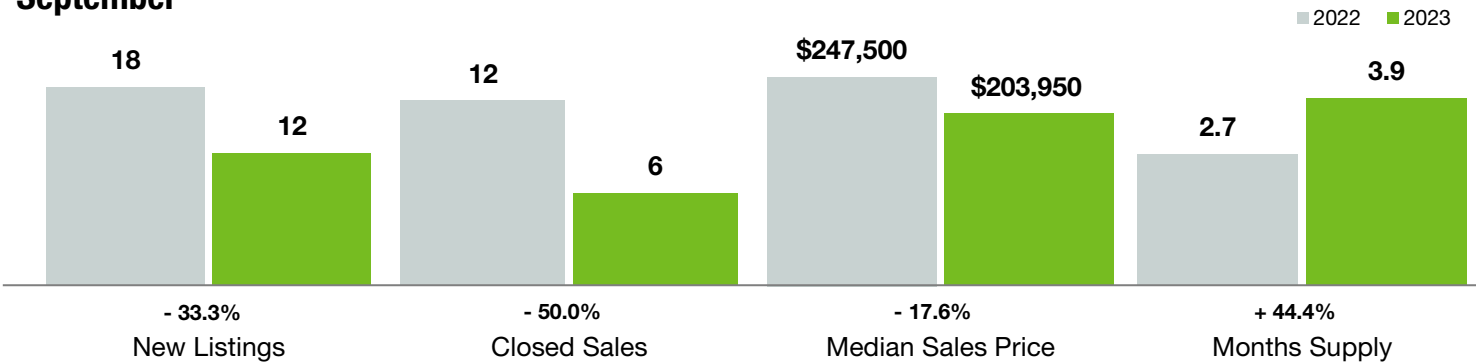
Chesterfield County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	18	12	- 33.3%	129	96	- 25.6%
Pending Sales	4	5	+ 25.0%	118	77	- 34.7%
Closed Sales	12	6	- 50.0%	122	80	- 34.4%
Median Sales Price*	\$247,500	\$203,950	- 17.6%	\$226,700	\$240,000	+ 5.9%
Average Sales Price*	\$217,475	\$191,800	- 11.8%	\$215,380	\$237,155	+ 10.1%
Percent of Original List Price Received*	94.2%	107.0%	+ 13.6%	97.3%	96.1%	- 1.2%
List to Close	126	116	- 7.9%	119	118	- 0.8%
Days on Market Until Sale	37	13	- 64.9%	52	63	+ 21.2%
Cumulative Days on Market Until Sale	46	13	- 71.7%	55	67	+ 21.8%
Average List Price	\$286,817	\$226,467	- 21.0%	\$230,471	\$248,670	+ 7.9%
Inventory of Homes for Sale	32	31	- 3.1%	--	--	--
Months Supply of Inventory	2.7	3.9	+ 44.4%	--	--	--

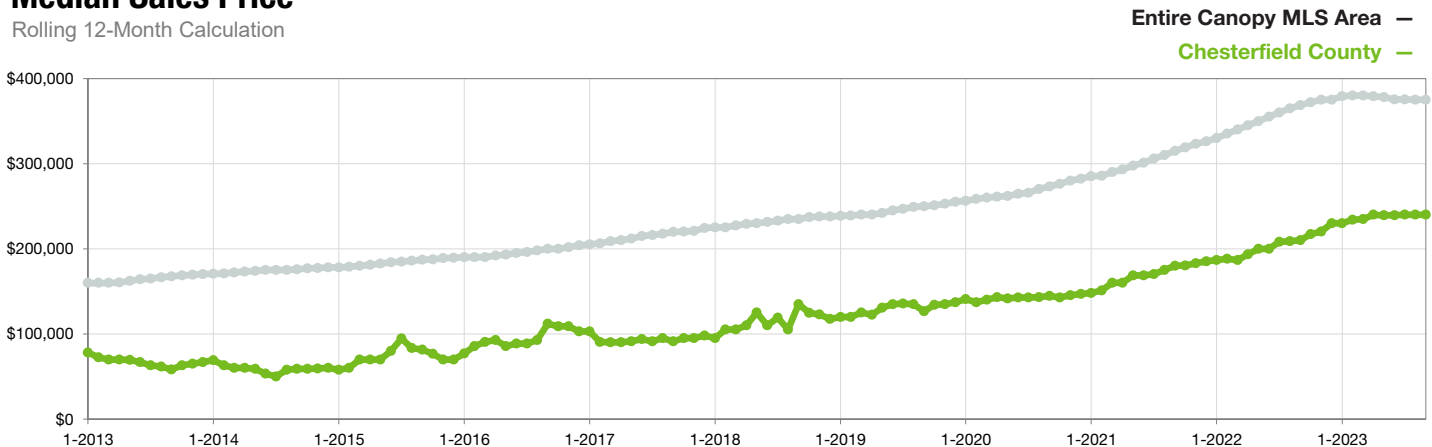
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September



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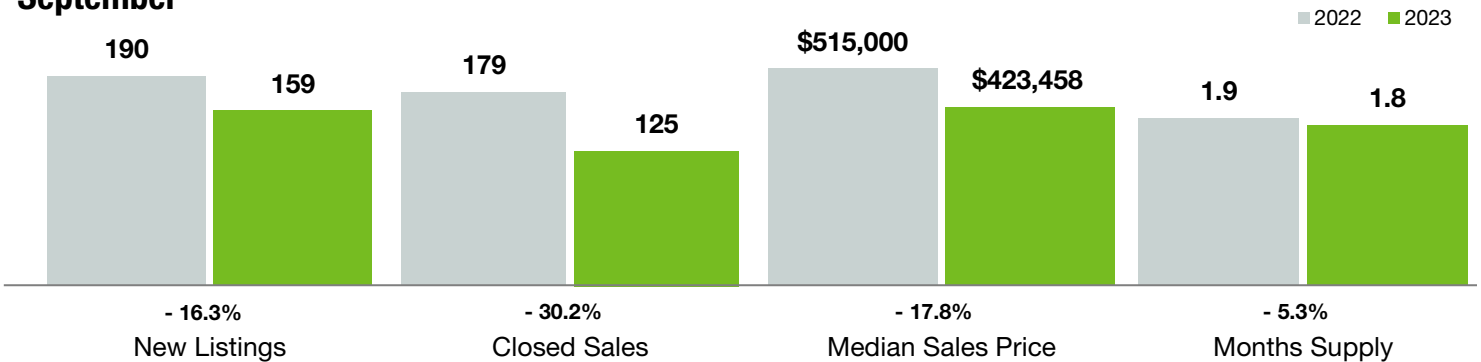
Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	190	159	- 16.3%	1,990	1,472	- 26.0%
Pending Sales	137	115	- 16.1%	1,608	1,292	- 19.7%
Closed Sales	179	125	- 30.2%	1,571	1,254	- 20.2%
Median Sales Price*	\$515,000	\$423,458	- 17.8%	\$433,932	\$416,000	- 4.1%
Average Sales Price*	\$503,427	\$442,258	- 12.2%	\$444,822	\$439,484	- 1.2%
Percent of Original List Price Received*	98.2%	98.3%	+ 0.1%	100.7%	97.7%	- 3.0%
List to Close	89	72	- 19.1%	77	88	+ 14.3%
Days on Market Until Sale	19	24	+ 26.3%	18	36	+ 100.0%
Cumulative Days on Market Until Sale	19	28	+ 47.4%	17	40	+ 135.3%
Average List Price	\$435,988	\$479,232	+ 9.9%	\$452,032	\$445,913	- 1.4%
Inventory of Homes for Sale	334	253	- 24.3%	--	--	--
Months Supply of Inventory	1.9	1.8	- 5.3%	--	--	--

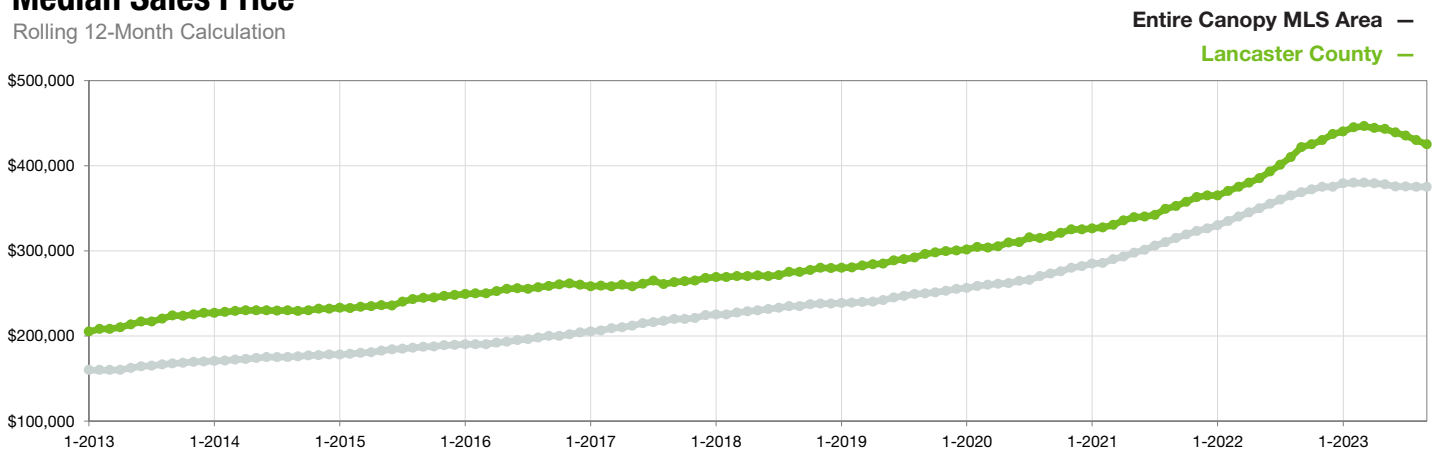
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September



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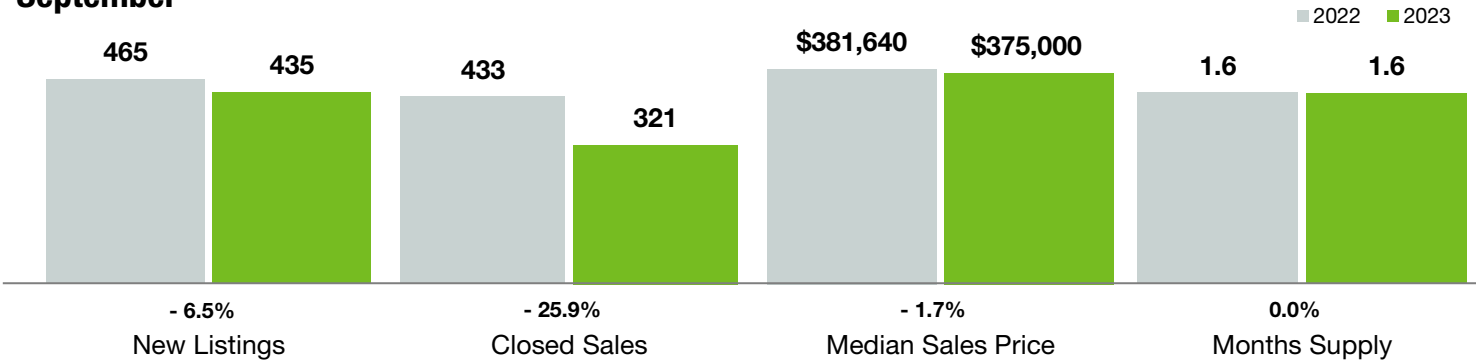
York County

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	465	435	- 6.5%	4,611	3,717	- 19.4%
Pending Sales	361	339	- 6.1%	3,890	3,345	- 14.0%
Closed Sales	433	321	- 25.9%	3,996	3,193	- 20.1%
Median Sales Price*	\$381,640	\$375,000	- 1.7%	\$381,644	\$380,000	- 0.4%
Average Sales Price*	\$417,205	\$456,990	+ 9.5%	\$426,203	\$436,859	+ 2.5%
Percent of Original List Price Received*	97.8%	98.3%	+ 0.5%	100.9%	97.5%	- 3.4%
List to Close	77	75	- 2.6%	73	82	+ 12.3%
Days on Market Until Sale	22	27	+ 22.7%	19	33	+ 73.7%
Cumulative Days on Market Until Sale	24	28	+ 16.7%	17	36	+ 111.8%
Average List Price	\$432,798	\$468,313	+ 8.2%	\$436,852	\$463,105	+ 6.0%
Inventory of Homes for Sale	685	545	- 20.4%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--

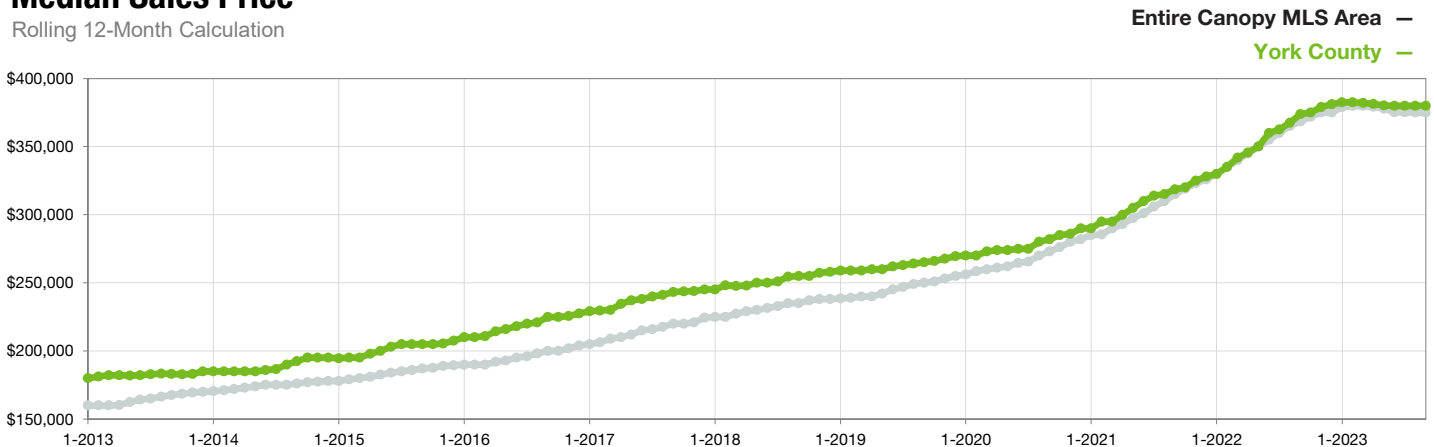
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September



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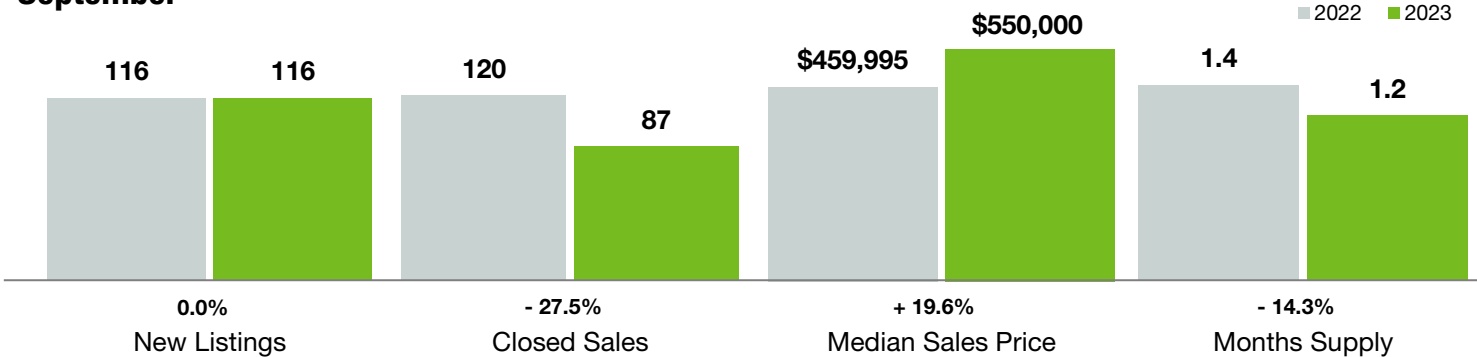
Fort Mill

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	116	116	0.0%	1,244	1,092	- 12.2%
Pending Sales	94	76	- 19.1%	1,070	997	- 6.8%
Closed Sales	120	87	- 27.5%	1,085	957	- 11.8%
Median Sales Price*	\$459,995	\$550,000	+ 19.6%	\$460,000	\$449,000	- 2.4%
Average Sales Price*	\$518,217	\$577,047	+ 11.4%	\$521,937	\$516,831	- 1.0%
Percent of Original List Price Received*	98.9%	99.2%	+ 0.3%	102.1%	98.4%	- 3.6%
List to Close	97	74	- 23.7%	73	83	+ 13.7%
Days on Market Until Sale	20	21	+ 5.0%	15	28	+ 86.7%
Cumulative Days on Market Until Sale	20	19	- 5.0%	13	29	+ 123.1%
Average List Price	\$487,753	\$535,655	+ 9.8%	\$531,032	\$557,260	+ 4.9%
Inventory of Homes for Sale	170	126	- 25.9%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

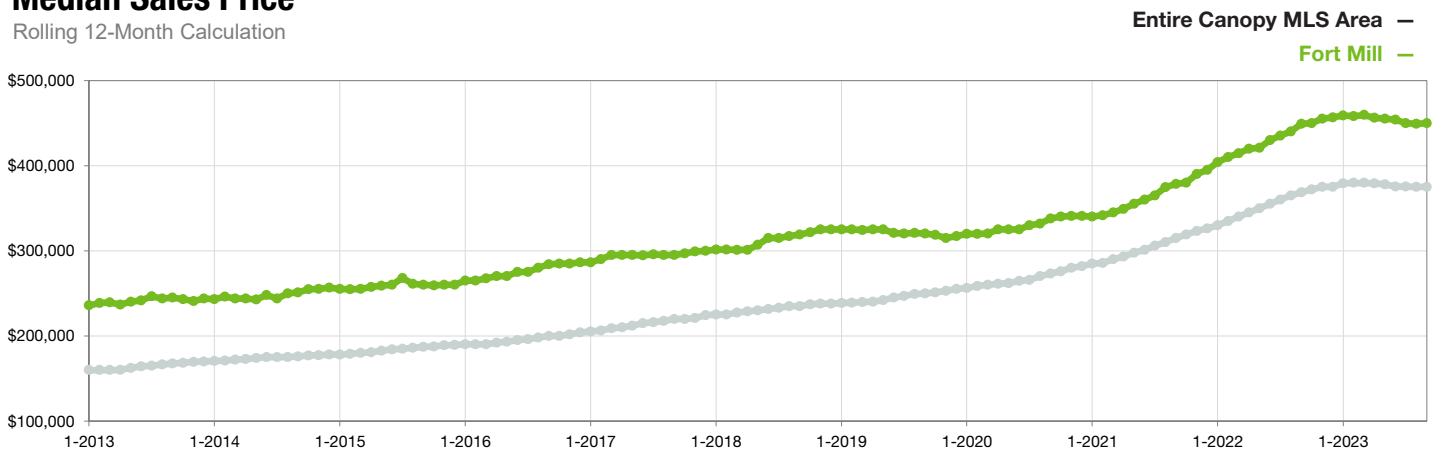
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September



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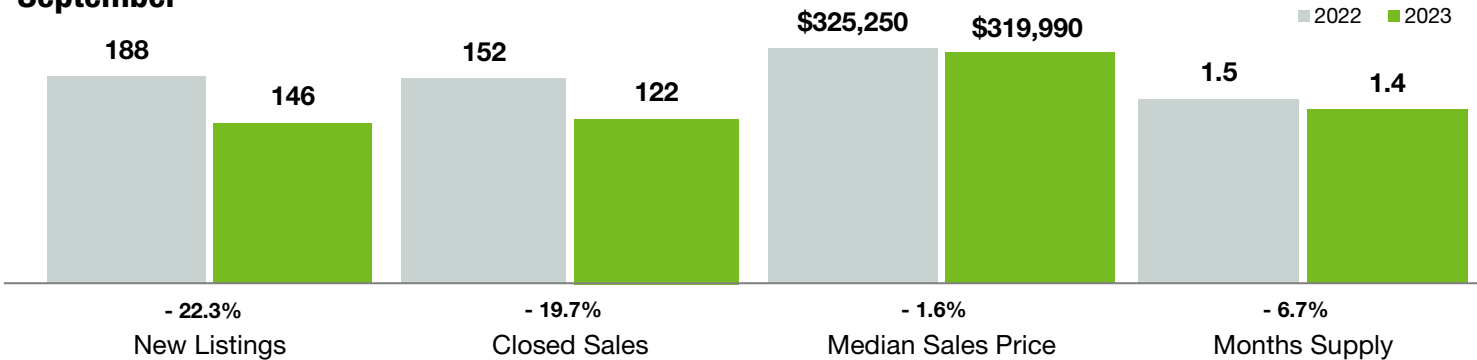
Rock Hill

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	188	146	- 22.3%	1,687	1,264	- 25.1%
Pending Sales	134	119	- 11.2%	1,383	1,160	- 16.1%
Closed Sales	152	122	- 19.7%	1,412	1,103	- 21.9%
Median Sales Price*	\$325,250	\$319,990	- 1.6%	\$320,000	\$325,000	+ 1.6%
Average Sales Price*	\$351,339	\$354,128	+ 0.8%	\$338,048	\$344,099	+ 1.8%
Percent of Original List Price Received*	96.7%	98.8%	+ 2.2%	100.6%	97.5%	- 3.1%
List to Close	56	68	+ 21.4%	62	73	+ 17.7%
Days on Market Until Sale	19	20	+ 5.3%	19	30	+ 57.9%
Cumulative Days on Market Until Sale	20	22	+ 10.0%	16	34	+ 112.5%
Average List Price	\$352,937	\$380,818	+ 7.9%	\$346,947	\$360,257	+ 3.8%
Inventory of Homes for Sale	239	175	- 26.8%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

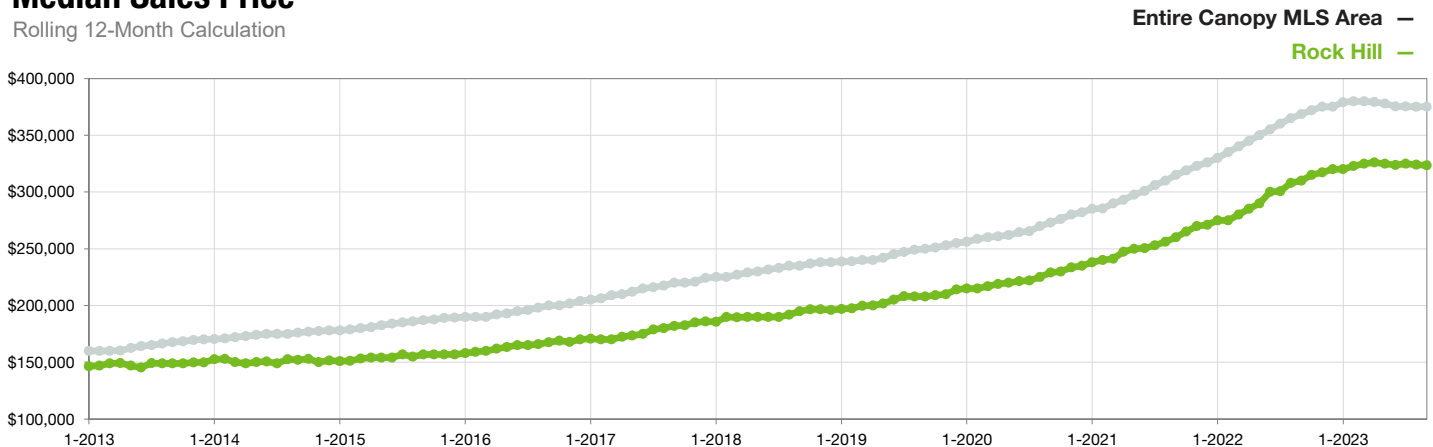
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September



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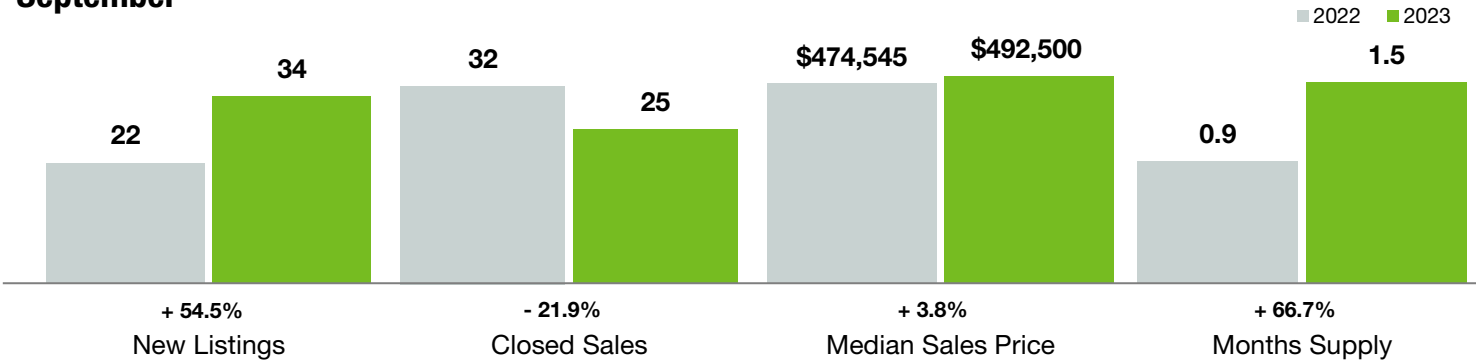
Tega Cay

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	22	34	+ 54.5%	316	246	- 22.2%
Pending Sales	27	22	- 18.5%	294	211	- 28.2%
Closed Sales	32	25	- 21.9%	291	214	- 26.5%
Median Sales Price*	\$474,545	\$492,500	+ 3.8%	\$471,859	\$485,000	+ 2.8%
Average Sales Price*	\$521,141	\$651,534	+ 25.0%	\$506,127	\$546,345	+ 7.9%
Percent of Original List Price Received*	100.5%	99.4%	- 1.1%	102.6%	98.0%	- 4.5%
List to Close	111	61	- 45.0%	97	100	+ 3.1%
Days on Market Until Sale	23	12	- 47.8%	14	26	+ 85.7%
Cumulative Days on Market Until Sale	49	17	- 65.3%	19	36	+ 89.5%
Average List Price	\$610,134	\$628,598	+ 3.0%	\$530,696	\$564,558	+ 6.4%
Inventory of Homes for Sale	28	33	+ 17.9%	--	--	--
Months Supply of Inventory	0.9	1.5	+ 66.7%	--	--	--

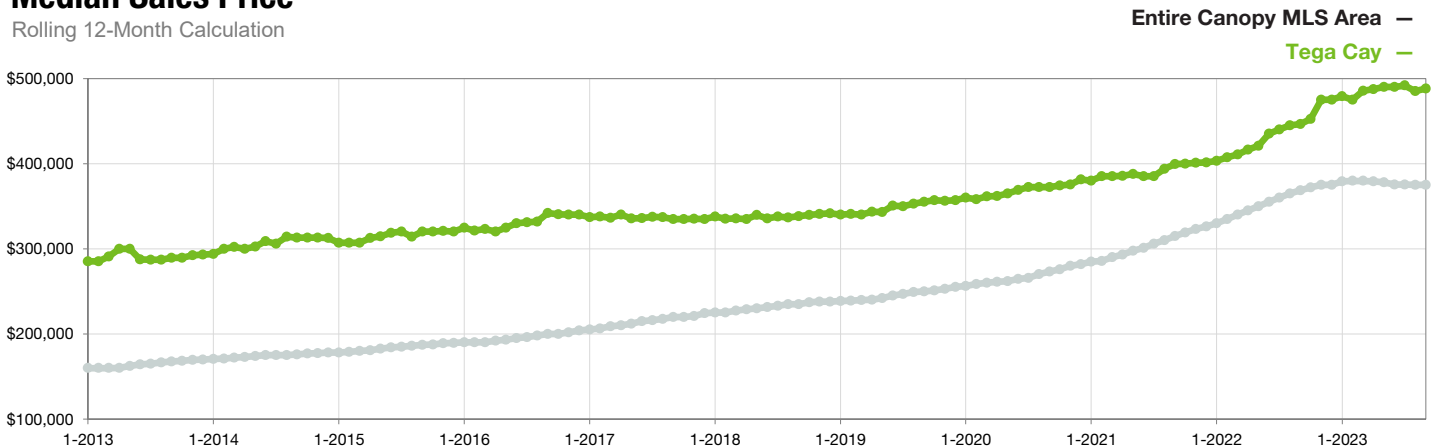
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September



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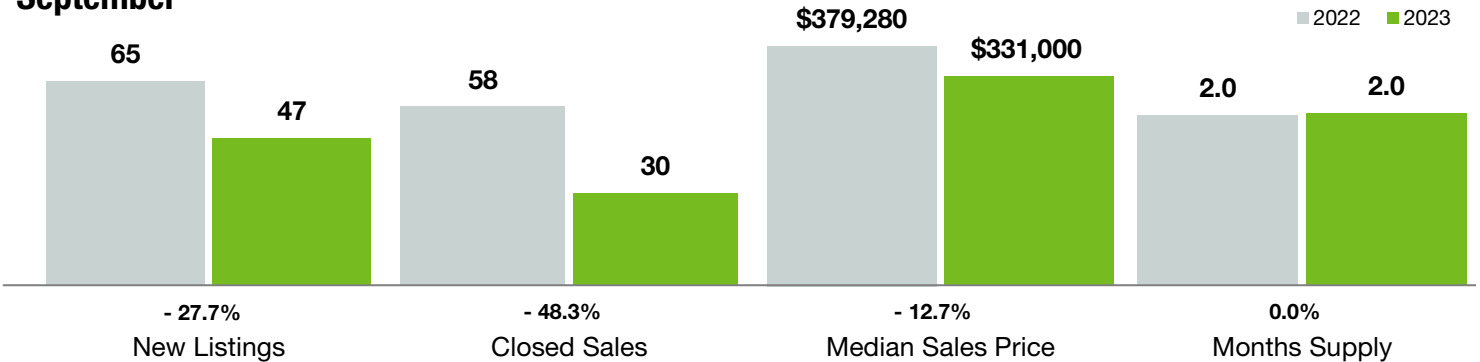
Town of Clover

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	65	47	- 27.7%	586	380	- 35.2%
Pending Sales	37	44	+ 18.9%	489	321	- 34.4%
Closed Sales	58	30	- 48.3%	539	302	- 44.0%
Median Sales Price*	\$379,280	\$331,000	- 12.7%	\$362,390	\$385,000	+ 6.2%
Average Sales Price*	\$397,184	\$492,885	+ 24.1%	\$409,348	\$448,158	+ 9.5%
Percent of Original List Price Received*	97.8%	96.9%	- 0.9%	100.3%	96.6%	- 3.7%
List to Close	90	100	+ 11.1%	91	86	- 5.5%
Days on Market Until Sale	23	63	+ 173.9%	23	41	+ 78.3%
Cumulative Days on Market Until Sale	24	64	+ 166.7%	24	47	+ 95.8%
Average List Price	\$550,735	\$455,619	- 17.3%	\$439,655	\$472,883	+ 7.6%
Inventory of Homes for Sale	106	68	- 35.8%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

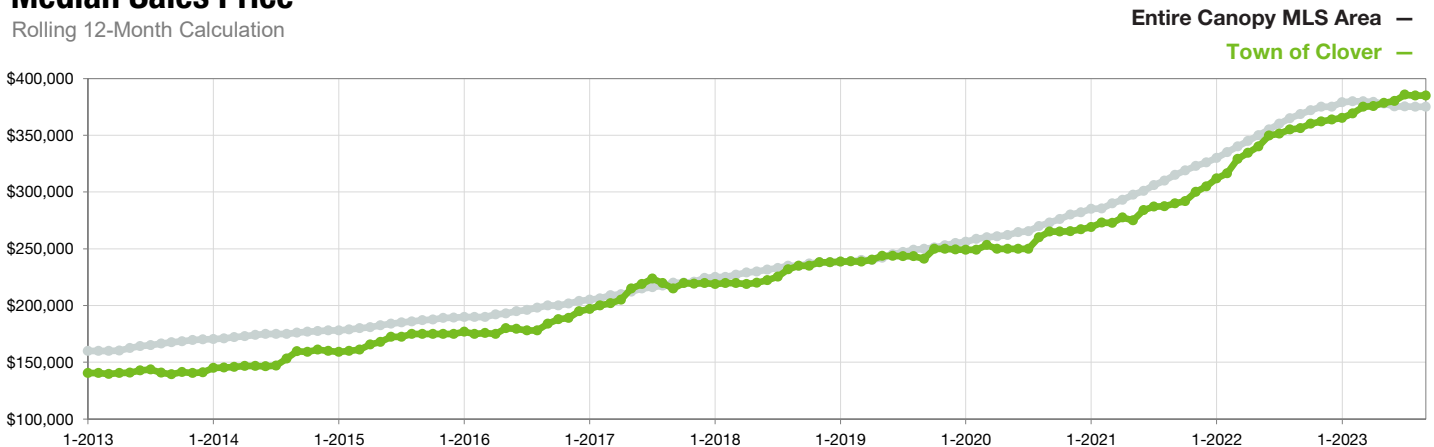
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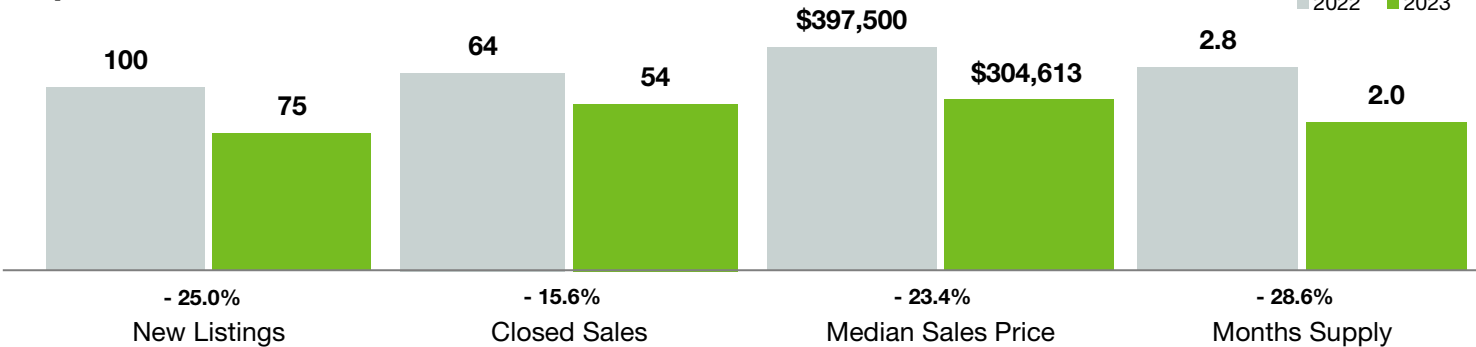
Town of Lancaster

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	100	75	- 25.0%	877	737	- 16.0%
Pending Sales	57	61	+ 7.0%	644	642	- 0.3%
Closed Sales	64	54	- 15.6%	661	595	- 10.0%
Median Sales Price*	\$397,500	\$304,613	- 23.4%	\$326,500	\$304,225	- 6.8%
Average Sales Price*	\$389,178	\$336,077	- 13.6%	\$358,867	\$353,365	- 1.5%
Percent of Original List Price Received*	96.8%	97.0%	+ 0.2%	99.7%	97.0%	- 2.7%
List to Close	89	71	- 20.2%	79	85	+ 7.6%
Days on Market Until Sale	28	26	- 7.1%	23	40	+ 73.9%
Cumulative Days on Market Until Sale	30	33	+ 10.0%	21	46	+ 119.0%
Average List Price	\$358,391	\$386,826	+ 7.9%	\$363,511	\$369,181	+ 1.6%
Inventory of Homes for Sale	201	141	- 29.9%	--	--	--
Months Supply of Inventory	2.8	2.0	- 28.6%	--	--	--

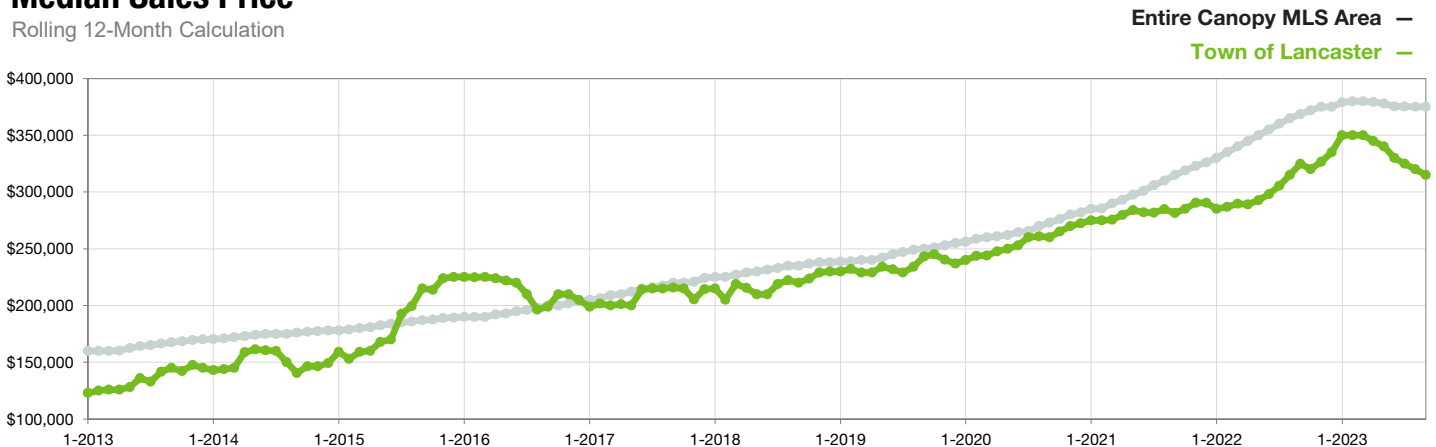
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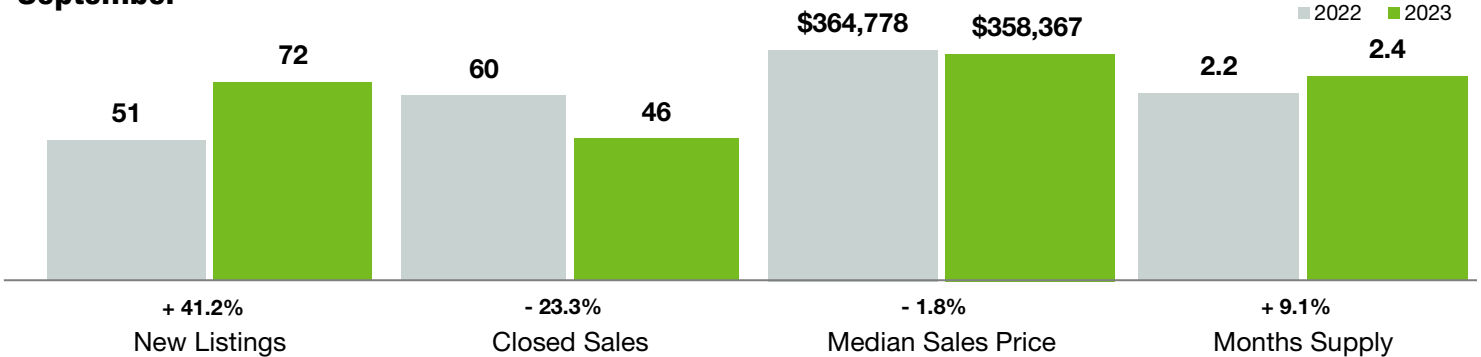
Town of York

South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	51	72	+ 41.2%	528	541	+ 2.5%
Pending Sales	44	60	+ 36.4%	428	467	+ 9.1%
Closed Sales	60	46	- 23.3%	424	434	+ 2.4%
Median Sales Price*	\$364,778	\$358,367	- 1.8%	\$369,945	\$348,000	- 5.9%
Average Sales Price*	\$392,329	\$363,285	- 7.4%	\$410,814	\$393,229	- 4.3%
Percent of Original List Price Received*	98.4%	96.4%	- 2.0%	99.6%	96.5%	- 3.1%
List to Close	83	82	- 1.2%	72	95	+ 31.9%
Days on Market Until Sale	31	38	+ 22.6%	21	48	+ 128.6%
Cumulative Days on Market Until Sale	29	42	+ 44.8%	20	52	+ 160.0%
Average List Price	\$376,457	\$444,460	+ 18.1%	\$414,890	\$419,993	+ 1.2%
Inventory of Homes for Sale	101	111	+ 9.9%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

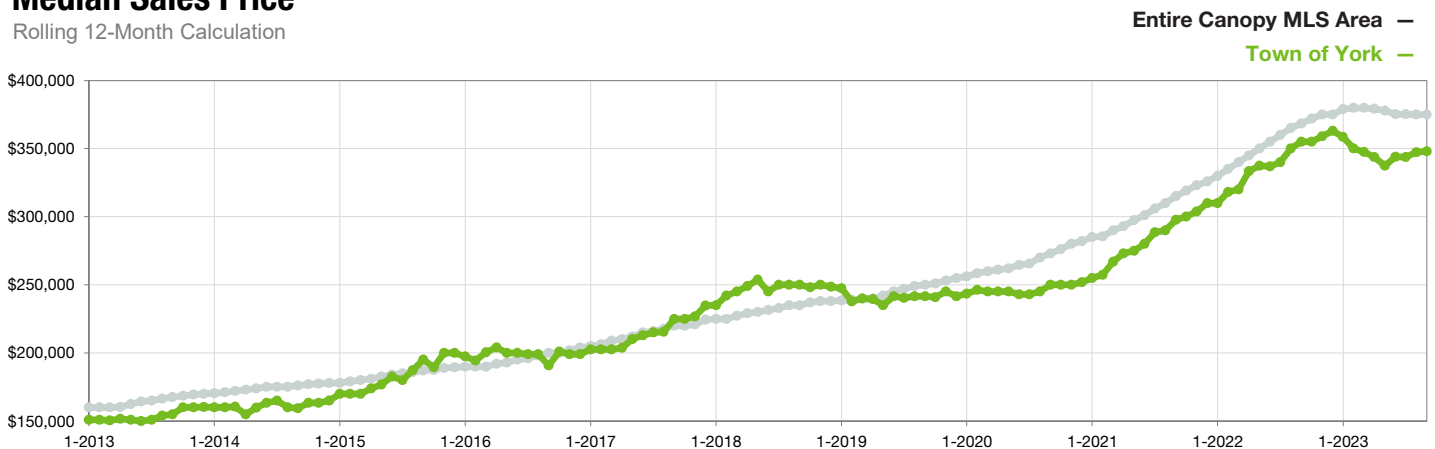
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.

Local Market Update for September 2023

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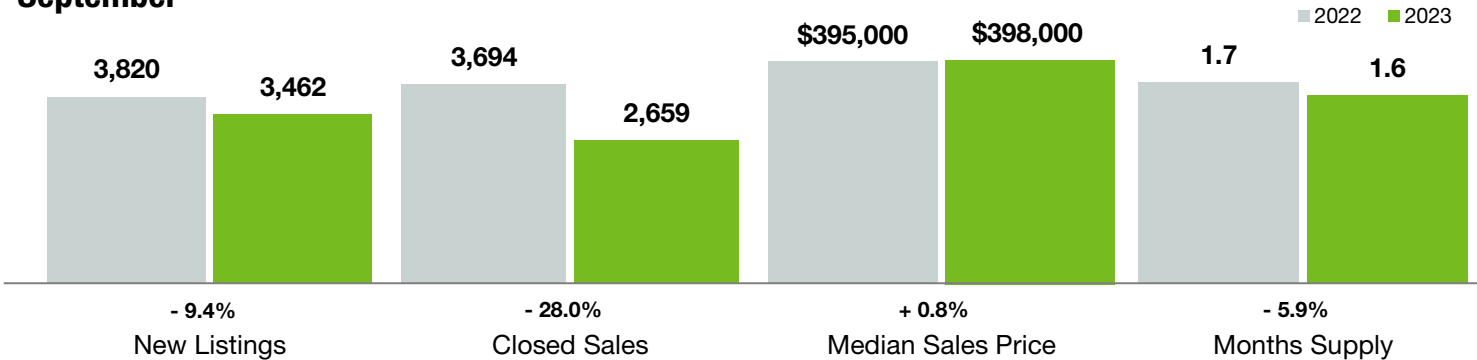
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	3,820	3,462	- 9.4%	39,570	30,884	- 22.0%
Pending Sales	2,875	2,678	- 6.9%	32,413	27,625	- 14.8%
Closed Sales	3,694	2,659	- 28.0%	33,582	26,494	- 21.1%
Median Sales Price*	\$395,000	\$398,000	+ 0.8%	\$390,000	\$394,900	+ 1.3%
Average Sales Price*	\$462,186	\$489,578	+ 5.9%	\$458,244	\$478,274	+ 4.4%
Percent of Original List Price Received*	97.3%	98.1%	+ 0.8%	101.1%	97.6%	- 3.5%
List to Close	80	77	- 3.8%	75	87	+ 16.0%
Days on Market Until Sale	22	28	+ 27.3%	18	35	+ 94.4%
Cumulative Days on Market Until Sale	24	29	+ 20.8%	18	37	+ 105.6%
Average List Price	\$475,604	\$520,430	+ 9.4%	\$474,025	\$509,527	+ 7.5%
Inventory of Homes for Sale	6,050	4,447	- 26.5%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--

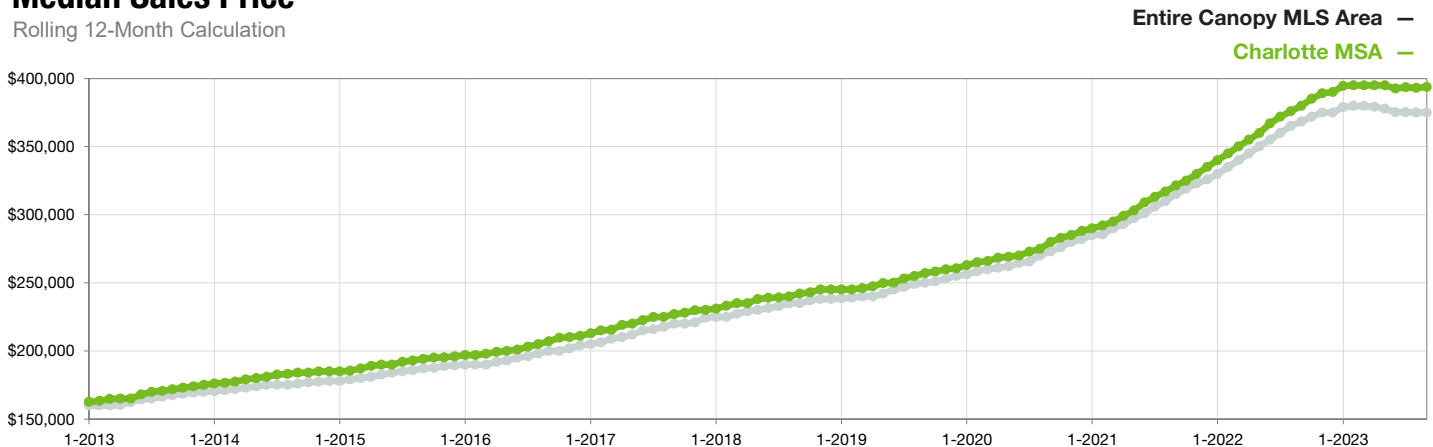
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September



Median Sales Price

Rolling 12-Month Calculation



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