



Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	323	4.1	114
Anson County, NC	138	2.5	69
Cabarrus County, NC	3,739	5.1	819
Charlotte MSA	43,480	5.2	9,451
Chester County, SC	173	1.9	104
Chesterfield County, SC	84	2.5	48
Cleveland County, NC	944	2.9	391
City of Charlotte, NC	17,732	5.8	3,444
Concord, NC	2,218	5.6	438
Davidson, NC	446	4.5	119
Denver, NC	756	4.8	185
Fort Mill, SC	1,934	5.9	353
Gaston County, NC	4,090	4.6	1,027
Gastonia, NC	2,138	4.9	505
Huntersville, NC	1,563	6.3	280
Iredell County, NC	3,821	4.3	1,090
Kannapolis, NC	1,145	5.2	260
Lake Norman	2,307	4.2	674
Lake Wylie	1,168	4.4	297
Lancaster County, SC	1,455	4.1	398
Lincoln County, NC	1,597	4.3	436
Lincolnton, NC	613	4.3	166
Matthews, NC	1,375	7.3	206
Mecklenburg County, NC	21,696	5.8	4,190
Monroe, NC	1,177	4.7	291
Montgomery County, NC	187	1.4	159
Mooresville, NC	1,858	4.2	546
Rock Hill, SC	1,953	5.3	400
Salisbury, NC	877	3.6	291
Stanly County, NC	755	3.4	267
Statesville, NC	1,497	4.5	391
Union County, NC	3,646	5.3	796
Uptown Charlotte	517	4.4	128
Waxhaw, NC	1,064	6.2	195
York County, SC	5,119	5.1	1,128





Alexander County, NC

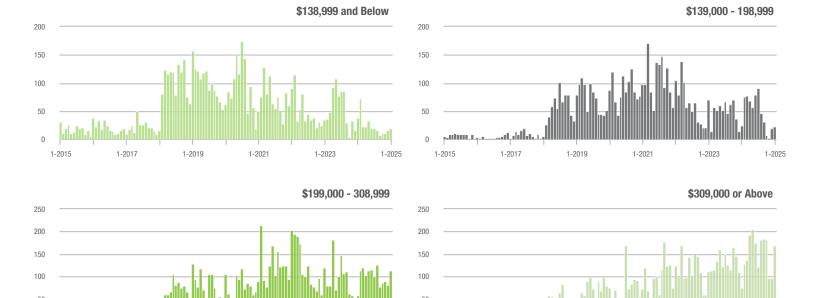
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	19	- 48.6%	+ 18.8%	1.7	- 29.2%	+ 41.0%	29	- 31.0%	- 9.4%	
\$139,000 - 198,999	22	- 8.3%	+ 22.2%	2.6	- 31.6%	- 12.5%	10	- 9.1%	+ 25.0%	
\$199,000 - 308,999	114	+ 96.6%	+ 40.7%	5.0	+ 28.2%	+ 66.7%	29	+ 52.6%	- 19.4%	
\$309,000 or Above	168	+ 127.0%	+ 75.0%	4.6	+ 100.0%	+ 71.0%	46	+ 27.8%	- 2.1%	
Total	323	+ 67.4%	+ 53.1%	4.1	+ 46.4%	+ 58.0%	114	+ 5.6%	- 7.3%	

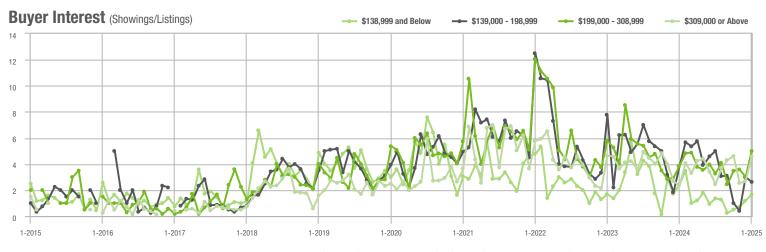
Showings

1-2017

1-2021

1-2023





1-2025

1-2015

1-2019

1-2021

1-2023

1-2025

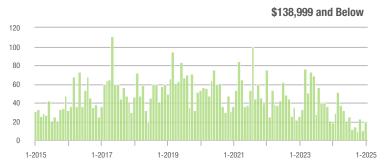
1-2017

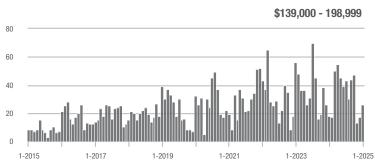


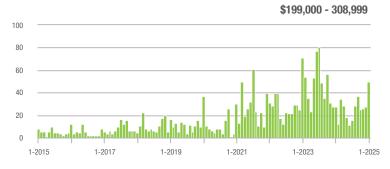


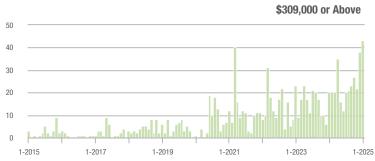
Anson County, NC

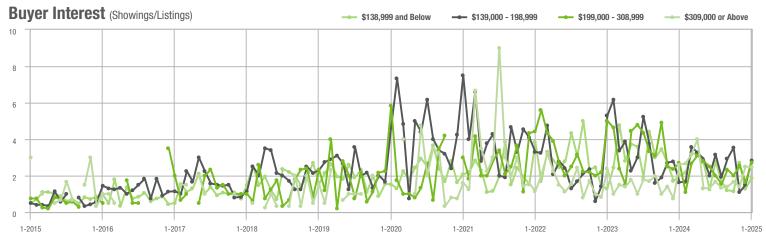
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	19	+ 5.6%	+ 90.0%	1.9	- 5.0%	+ 45.8%	19	+ 5.6%	+ 5.6%	
\$139,000 - 198,999	26	+ 44.4%	+ 52.9%	2.8	+ 75.0%	+ 88.9%	9	- 30.8%	- 30.8%	
\$199,000 - 308,999	50	+ 85.2%	+ 85.2%	2.7	0.0%	+ 66.7%	21	+ 61.5%	- 4.5%	
\$309,000 or Above	43	+ 115.0%	+ 13.2%	2.5	- 3.8%	- 1.3%	20	+ 81.8%	+ 5.3%	
Total	138	+ 66.3%	+ 50.0%	2.5	+ 13.6%	+ 33.8%	69	+ 25.5%	- 4.2%	











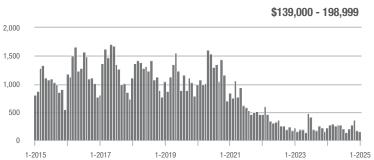


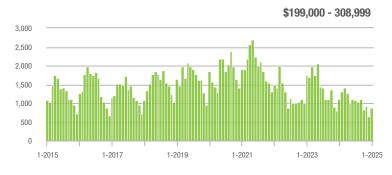


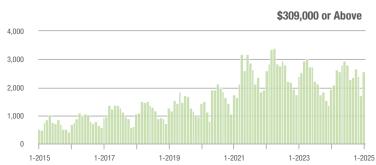
Cabarrus County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
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\$138,999 and Below	163	- 35.8%	+ 14.8%	1.7	- 15.0%	+ 19.6%	101	- 38.0%	- 16.5%	
\$139,000 - 198,999	153	- 29.2%	- 13.1%	8.4	- 8.7%	- 22.2%	19	- 34.5%	- 9.5%	
\$199,000 - 308,999	865	- 21.9%	+ 32.7%	6.1	- 18.7%	+ 34.3%	151	- 6.2%	- 5.0%	
\$309,000 or Above	2,558	+ 30.6%	+ 48.7%	5.2	- 24.6%	+ 39.4%	548	+ 54.4%	+ 2.6%	
Total	3,739	+ 5.8%	+ 39.0%	5.1	- 16.4%	+ 33.9%	819	+ 15.7%	- 1.9%	









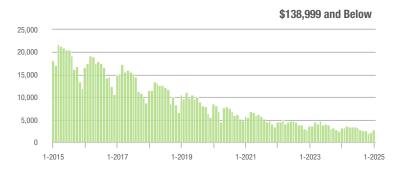


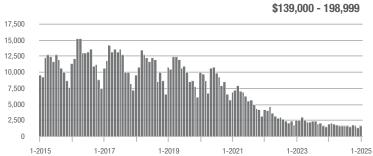


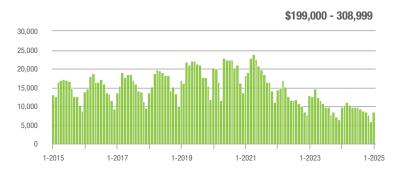


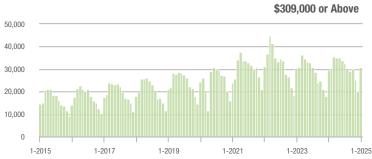
Charlotte MSA

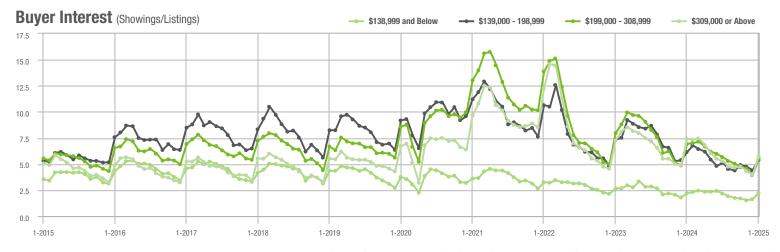
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	2,764	- 12.8%	+ 35.2%	2.2	0.0%	+ 36.1%	1,522	- 22.1%	- 8.6%	
\$139,000 - 198,999	1,587	- 20.5%	+ 18.2%	5.4	- 11.5%	+ 22.5%	338	- 14.0%	- 6.4%	
\$199,000 - 308,999	8,395	- 13.8%	+ 41.0%	5.5	- 20.3%	+ 39.6%	1,667	+ 5.8%	- 1.6%	
\$309,000 or Above	30,734	+ 3.6%	+ 53.5%	5.7	- 23.0%	+ 44.8%	5,924	+ 26.7%	+ 1.8%	
Total	43,480	- 2.4%	+ 48.1%	5.2	- 17.5%	+ 42.6%	9,451	+ 9.9%	- 0.9%	















Chester County, SC

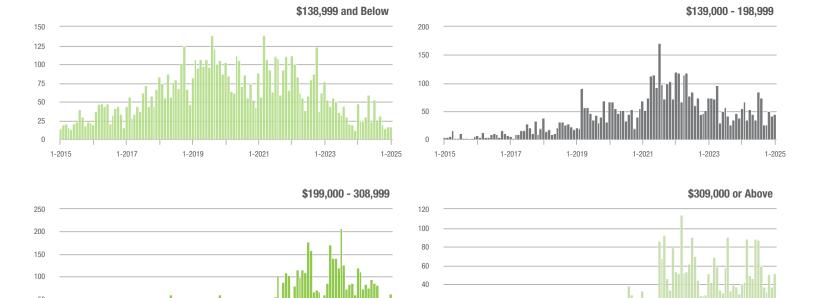
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	17	- 63.8%	0.0%	0.9	- 55.0%	+ 5.8%	20	- 39.4%	- 20.0%	
\$139,000 - 198,999	44	- 18.5%	+ 7.3%	2.2	+ 22.2%	- 5.4%	23	- 28.1%	0.0%	
\$199,000 - 308,999	61	- 48.7%	+ 64.9%	1.9	- 47.2%	+ 42.4%	36	+ 2.9%	0.0%	
\$309,000 or Above	51	+ 27.5%	+ 37.8%	2.4	0.0%	+ 46.2%	25	0.0%	- 16.7%	
Total	173	- 33.5%	+ 31.1%	1.9	- 26.9%	+ 25.4%	104	- 16.8%	- 8.8%	

Showings

1-2017

1-2021

1-2023





1-2015

1-2017

1-2019

1-2021

1-2023

1-2025





Chesterfield County, SC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	5	+ 150.0%	+ 66.7%	0.7	+ 40.0%	+ 11.1%	7	+ 75.0%	+ 16.7%	
\$139,000 - 198,999	6	+ 20.0%	+ 50.0%	1.5	+ 50.0%	+ 50.0%	6	0.0%	0.0%	
\$199,000 - 308,999	30	- 49.2%	+ 30.4%	3.1	- 24.4%	+ 47.1%	17	- 29.2%	0.0%	
\$309,000 or Above	43	+ 168.8%	+ 230.8%	3.3	+ 43.5%	+ 257.5%	18	+ 63.6%	+ 5.9%	
Total	84	+ 2.4%	+ 95.3%	2.5	- 16.7%	+ 101.8%	48	+ 6.7%	+ 4.3%	

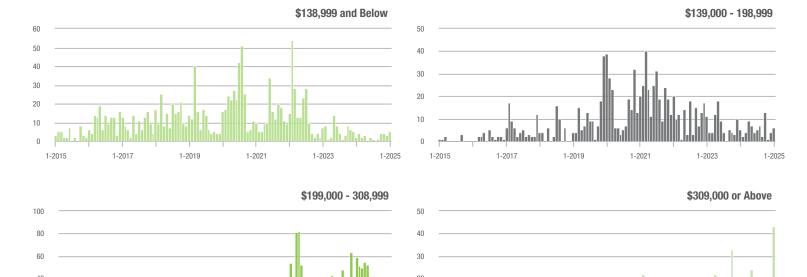
Showings

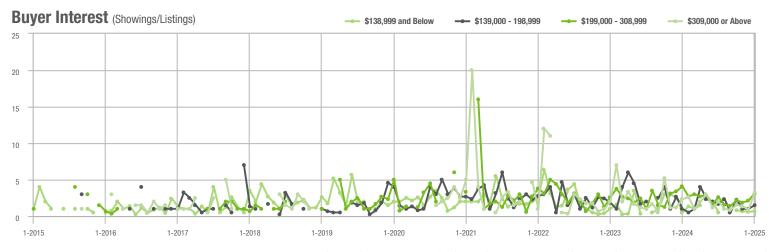
1-2017

1-2019

1-2021

1-2023





1-2015

1-2021

1-2023

1-2025





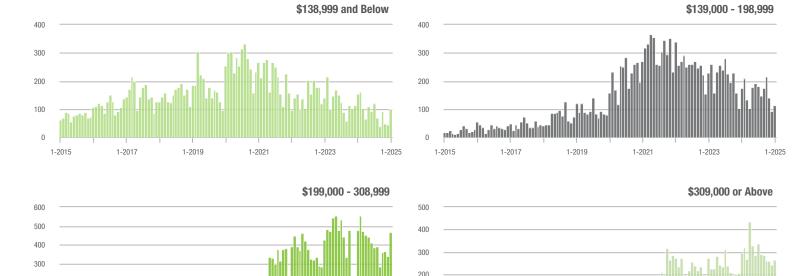
Cleveland County, NC

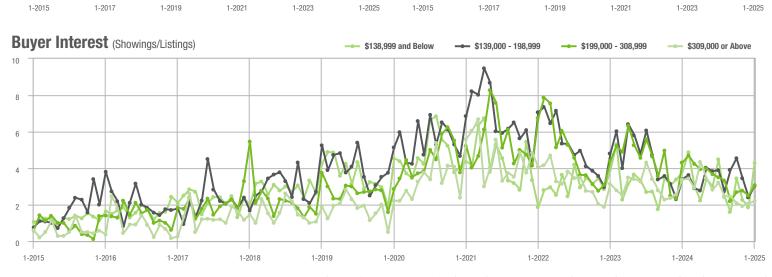
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	99	- 36.1%	+ 120.0%	4.3	+ 13.2%	+ 131.7%	35	- 50.0%	+ 2.9%	
\$139,000 - 198,999	113	- 35.1%	+ 21.5%	3.0	- 11.8%	+ 26.4%	37	- 37.3%	- 17.8%	
\$199,000 - 308,999	467	- 1.7%	+ 37.0%	3.1	- 27.9%	+ 22.9%	169	+ 30.0%	+ 3.0%	
\$309,000 or Above	265	- 10.5%	+ 9.1%	2.2	- 35.3%	+ 7.6%	150	+ 14.5%	- 5.7%	
Total	944	- 14.2%	+ 30.7%	2.9	- 23.7%	+ 25.4%	391	+ 0.3%	- 2.7%	

Showings

200

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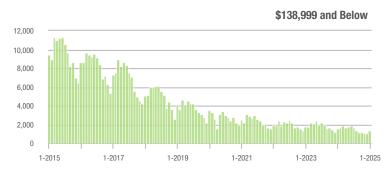


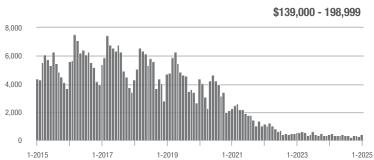


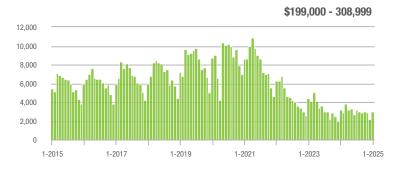


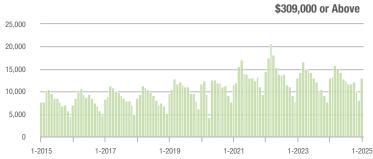
City of Charlotte, NC

		Total Showings			Buyer Inte Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	1,320	- 15.8%	+ 29.5%	1.9	- 13.6%	+ 31.8%	806	- 17.6%	- 10.6%
\$139,000 - 198,999	403	- 0.5%	+ 66.5%	6.3	- 26.7%	+ 68.1%	71	+ 34.0%	- 1.4%
\$199,000 - 308,999	2,931	- 6.4%	+ 35.1%	6.6	- 29.8%	+ 32.8%	455	+ 28.5%	0.0%
\$309,000 or Above	13,078	- 0.2%	+ 63.1%	6.6	- 24.1%	+ 49.2%	2,112	+ 24.7%	+ 5.1%
Total	17,732	- 2.6%	+ 54.9%	5.8	- 18.3%	+ 46.8%	3,444	+ 11.9%	+ 0.2%









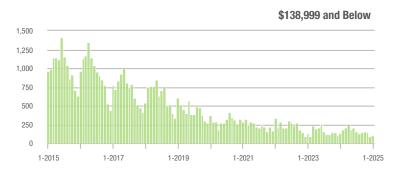


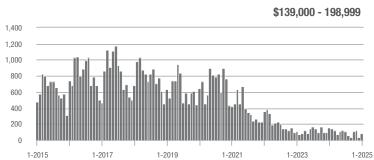


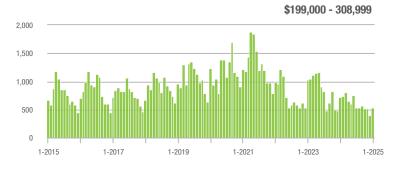


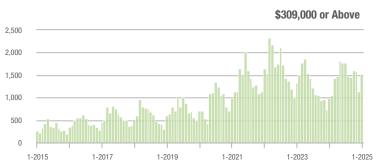
Concord, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	97	- 27.6%	+ 10.2%	1.5	- 6.3%	+ 3.0%	59	- 43.3%	- 18.1%	
\$139,000 - 198,999	85	- 46.2%	+ 117.9%	10.7	- 3.6%	+ 69.2%	8	- 50.0%	- 11.1%	
\$199,000 - 308,999	527	- 26.4%	+ 35.5%	6.7	- 16.3%	+ 29.7%	83	- 16.2%	0.0%	
\$309,000 or Above	1,509	+ 52.6%	+ 34.1%	5.8	- 12.1%	+ 30.2%	288	+ 60.9%	+ 0.7%	
Total	2,218	+ 11.1%	+ 35.2%	5.6	- 8.2%	+ 31.8%	438	+ 10.1%	- 2.7%	









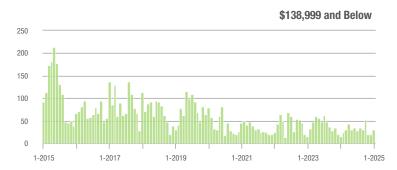


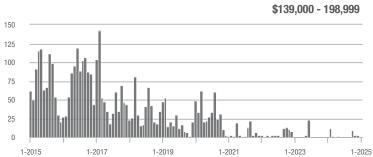


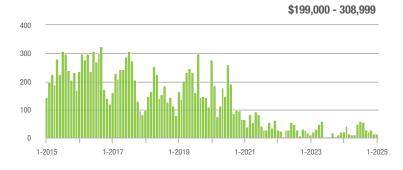


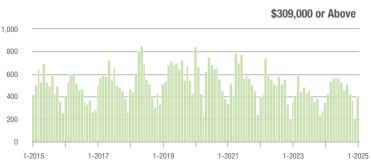
Davidson, NC

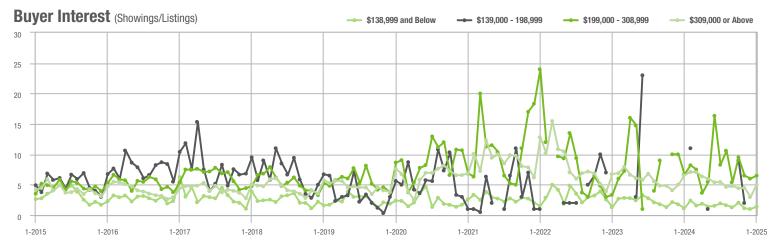
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\$138,999 and Below	30	+ 114.3%	+ 50.0%	1.4	+ 27.3%	+ 40.0%	25	+ 78.6%	- 13.8%
\$139,000 - 198,999	0	0.0%	- 100.0%	0.0	0.0%	0.0%	1	_	0.0%
\$199,000 - 308,999	13	- 35.0%	+ 8.3%	6.5	- 3.0%	+ 8.3%	2	- 33.3%	0.0%
\$309,000 or Above	403	+ 14.8%	+ 99.5%	5.0	- 24.2%	+ 68.8%	91	+ 37.9%	+ 13.8%
Total	446	+ 15.8%	+ 89.0%	4.5	- 22.4%	+ 70.5%	119	+ 43.4%	+ 6.3%









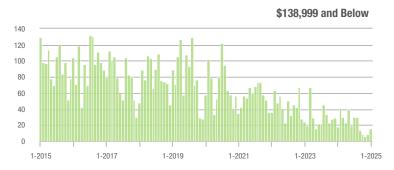


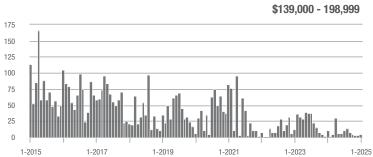


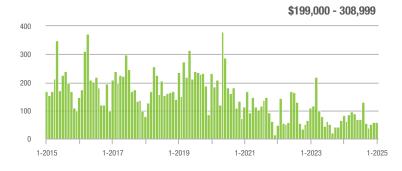


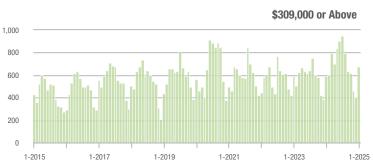
Denver, NC

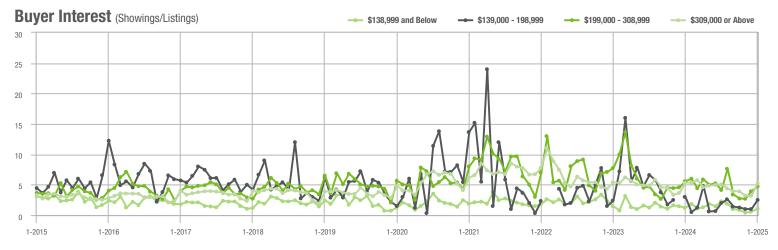
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\$138,999 and Below	16	- 11.1%	+ 100.0%	1.1	- 8.3%	+ 87.5%	17	- 19.0%	+ 41.7%	
\$139,000 - 198,999	5	- 54.5%	+ 66.7%	2.5	- 16.7%	+ 150.0%	6	- 25.0%	- 14.3%	
\$199,000 - 308,999	58	- 30.1%	+ 1.8%	4.7	- 16.1%	+ 20.3%	15	- 34.8%	- 21.1%	
\$309,000 or Above	677	+ 14.0%	+ 70.1%	5.3	0.0%	+ 66.4%	147	+ 7.3%	- 1.3%	
Total	756	+ 7.1%	+ 62.2%	4.8	- 2.0%	+ 56.1%	185	- 2.1%	- 1.1%	









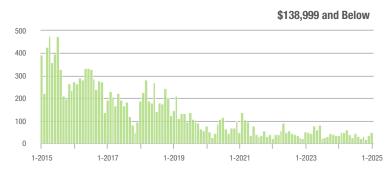


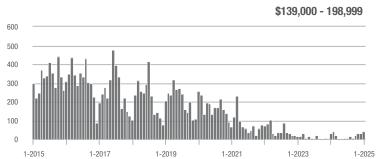


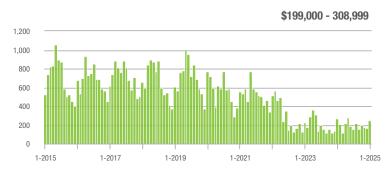


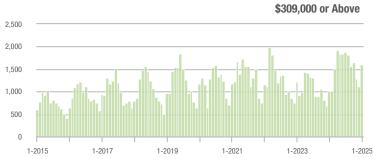
Fort Mill, SC

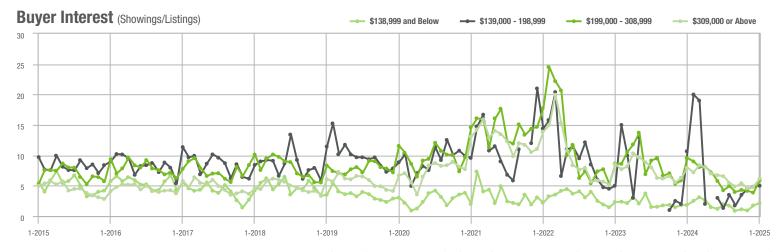
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\$138,999 and Below	47	+ 30.6%	+ 38.2%	2.2	+ 15.8%	+ 22.9%	26	+ 4.0%	+ 13.0%	
\$139,000 - 198,999	41	+ 28.1%	+ 41.4%	5.0	- 53.3%	+ 3.4%	9	+ 200.0%	+ 28.6%	
\$199,000 - 308,999	246	- 8.6%	+ 52.8%	5.9	- 38.5%	+ 52.7%	45	+ 50.0%	+ 2.3%	
\$309,000 or Above	1,600	+ 58.4%	+ 42.9%	6.2	- 22.5%	+ 29.2%	273	+ 85.7%	+ 6.6%	
Total	1,934	+ 43.6%	+ 43.9%	5.9	- 24.4%	+ 30.3%	353	+ 72.2%	+ 7.0%	









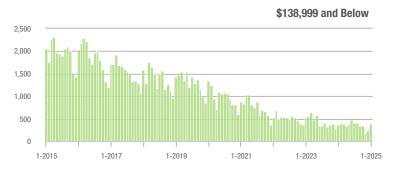


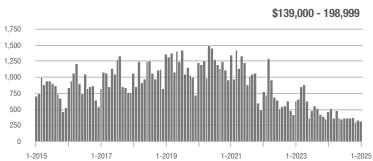


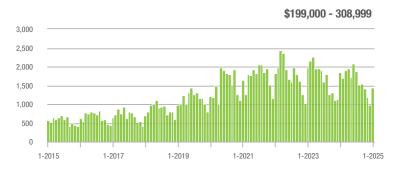


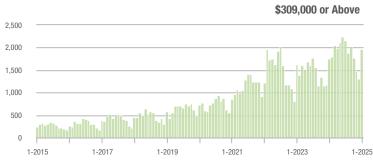
Gaston County, NC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	383	+ 4.9%	+ 57.0%	3.3	+ 22.2%	+ 51.9%	150	- 18.5%	- 4.5%	
\$139,000 - 198,999	319	- 32.0%	- 4.5%	5.3	- 17.2%	+ 7.6%	64	- 19.0%	- 13.5%	
\$199,000 - 308,999	1,426	- 22.6%	+ 48.2%	5.0	- 25.4%	+ 40.4%	324	+ 4.9%	+ 1.3%	
\$309,000 or Above	1,962	+ 11.6%	+ 50.0%	4.5	- 16.7%	+ 41.6%	489	+ 20.1%	- 1.2%	
Total	4,090	- 7.8%	+ 43.6%	4.6	- 16.4%	+ 37.9%	1,027	+ 4.9%	- 1.8%	









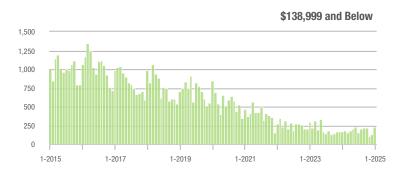


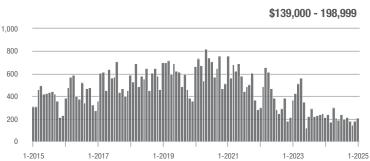


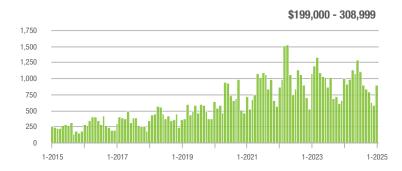


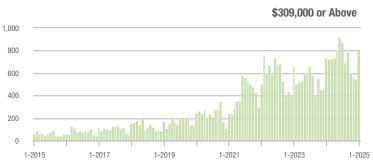
Gastonia, NC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	232	+ 34.1%	+ 85.6%	4.2	+ 20.0%	+ 88.8%	72	+ 7.5%	- 6.5%	
\$139,000 - 198,999	207	- 2.8%	+ 15.6%	5.7	- 14.9%	+ 10.6%	37	+ 8.8%	0.0%	
\$199,000 - 308,999	890	- 10.9%	+ 51.6%	5.6	- 12.5%	+ 39.5%	183	+ 2.8%	+ 5.2%	
\$309,000 or Above	809	+ 10.2%	+ 49.0%	4.3	- 25.9%	+ 41.2%	213	+ 30.7%	- 2.7%	
Total	2,138	+ 0.9%	+ 49.1%	4.9	- 15.5%	+ 41.0%	505	+ 14.3%	- 0.4%	









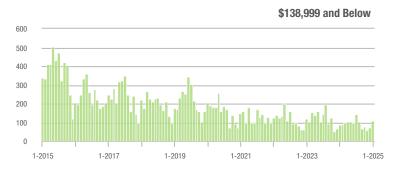


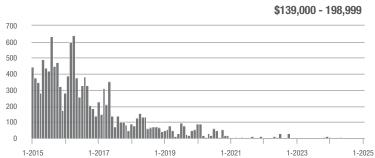


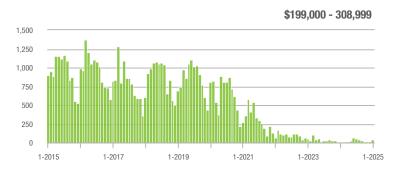


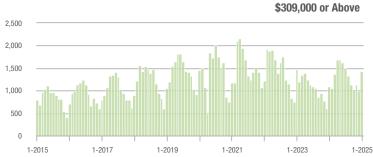
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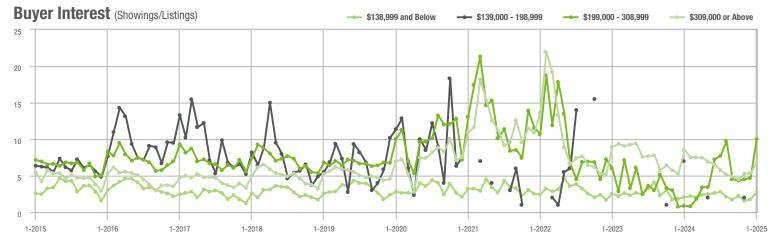
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	106	+ 23.3%	+ 49.3%	2.8	+ 40.0%	+ 59.0%	46	+ 7.0%	- 9.8%	
\$139,000 - 198,999	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%	
\$199,000 - 308,999	35	+ 483.3%	+ 105.9%	10.0	+ 1,011.1%	+ 114.3%	6	- 33.3%	0.0%	
\$309,000 or Above	1,422	+ 31.1%	+ 43.5%	6.8	- 20.0%	+ 28.2%	228	+ 60.6%	+ 4.6%	
Total	1,563	+ 32.0%	+ 44.9%	6.3	- 10.0%	+ 32.4%	280	+ 43.6%	+ 1.8%	









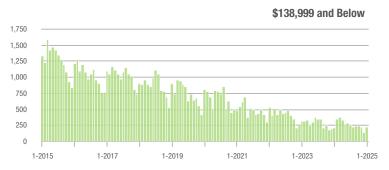


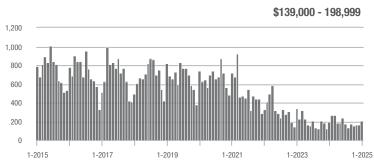


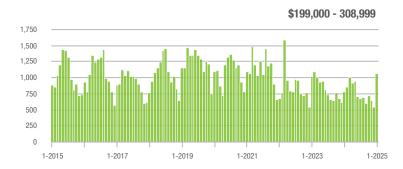


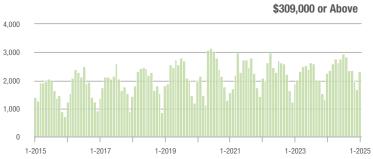
Iredell County, NC

		Total Showings			Buyer Into Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	228	+ 10.1%	+ 64.0%	1.7	+ 13.3%	+ 38.7%	160	- 28.6%	- 3.0%
\$139,000 - 198,999	208	+ 4.5%	+ 23.1%	6.5	+ 22.6%	+ 34.1%	39	- 15.2%	- 17.0%
\$199,000 - 308,999	1,055	+ 36.7%	+ 98.3%	5.9	+ 22.9%	+ 89.5%	199	- 0.5%	+ 1.0%
\$309,000 or Above	2,330	+ 2.6%	+ 38.7%	4.1	- 14.6%	+ 37.7%	692	+ 9.7%	- 4.0%
Total	3,821	+ 10.8%	+ 51.6%	4.3	- 2.3%	+ 47.9%	1,090	- 1.0%	- 3.5%









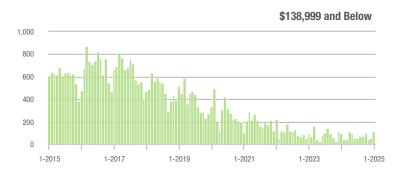


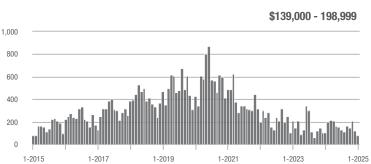


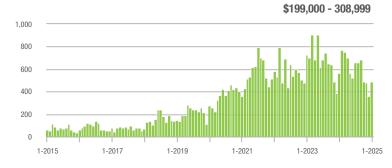


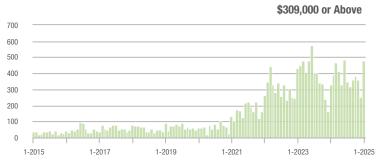
Kannapolis, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	108	+ 13.7%	+ 125.0%	4.4	+ 15.8%	+ 152.8%	29	- 21.6%	- 9.4%	
\$139,000 - 198,999	73	- 29.8%	- 38.7%	6.1	- 39.0%	- 69.3%	12	- 14.3%	+ 71.4%	
\$199,000 - 308,999	485	- 14.6%	+ 34.3%	6.5	- 11.0%	+ 44.3%	78	- 7.1%	- 8.2%	
\$309,000 or Above	479	+ 46.5%	+ 90.1%	4.3	- 15.7%	+ 70.6%	141	+ 95.8%	+ 7.6%	
Total	1,145	+ 4.7%	+ 46.8%	5.2	- 16.1%	+ 38.8%	260	+ 25.6%	+ 2.0%	









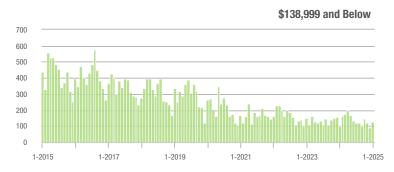


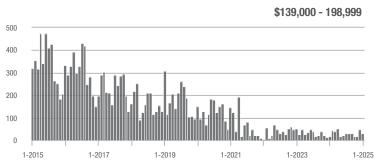


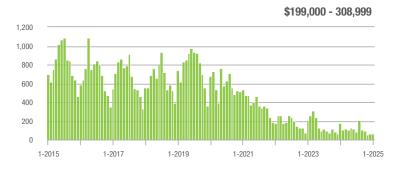


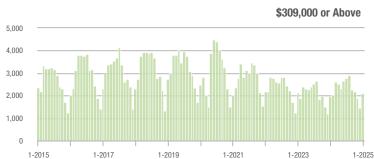
Lake Norman

		Total Showings			Buyer Into Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	124	+ 22.8%	+ 40.9%	1.3	+ 8.3%	+ 8.7%	108	- 16.3%	+ 0.9%
\$139,000 - 198,999	31	+ 93.8%	- 31.1%	3.1	+ 47.6%	- 29.7%	17	+ 21.4%	- 15.0%
\$199,000 - 308,999	66	- 61.6%	0.0%	3.0	- 56.5%	- 6.3%	29	- 17.1%	- 9.4%
\$309,000 or Above	2,086	+ 5.1%	+ 42.8%	4.8	- 12.7%	+ 45.5%	520	+ 14.8%	- 5.5%
Total	2,307	+ 1.5%	+ 39.0%	4.2	- 14.3%	+ 37.9%	674	+ 6.8%	- 4.9%









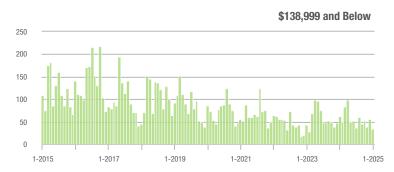


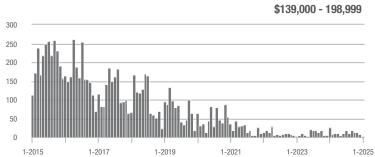


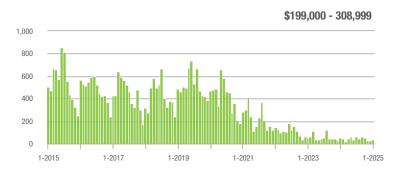


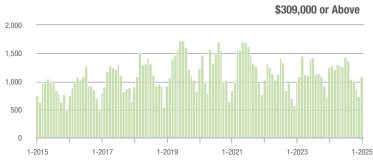
Lake Wylie

		Total Showings			Buyer Into Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	35	- 44.4%	- 36.4%	1.6	- 27.3%	- 6.4%	26	- 36.6%	- 31.6%
\$139,000 - 198,999	3	- 88.0%	- 57.1%	0.5	- 88.1%	- 62.5%	8	- 11.1%	- 20.0%
\$199,000 - 308,999	34	- 34.6%	+ 36.0%	2.6	- 46.9%	+ 5.5%	21	+ 23.5%	+ 16.7%
\$309,000 or Above	1,096	- 11.8%	+ 50.5%	4.8	- 31.4%	+ 35.2%	242	+ 20.4%	+ 5.2%
Total	1,168	- 15.5%	+ 43.3%	4.4	- 29.0%	+ 35.0%	297	+ 10.8%	+ 0.3%









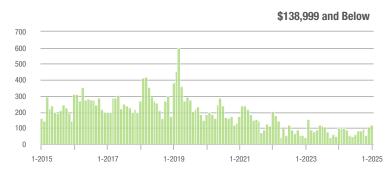


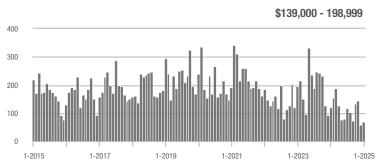


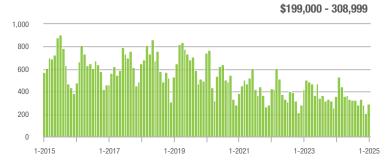


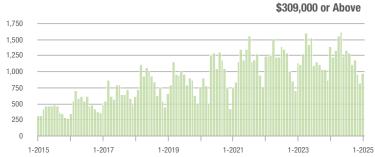
Lancaster County, SC

	Total Showings			(Buyer Inte Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	120	+ 21.2%	+ 13.2%	4.4	+ 51.7%	+ 4.3%	40	- 35.5%	- 9.1%
\$139,000 - 198,999	69	- 43.0%	+ 16.9%	3.7	0.0%	+ 41.5%	22	- 37.1%	- 15.4%
\$199,000 - 308,999	289	- 18.6%	+ 40.3%	3.4	- 10.5%	+ 42.7%	93	- 13.9%	- 2.1%
\$309,000 or Above	977	- 29.5%	+ 18.3%	4.4	- 33.3%	+ 16.9%	243	+ 0.4%	- 2.0%
Total	1,455	- 25.8%	+ 21.6%	4.1	- 22.6%	+ 21.5%	398	- 11.0%	- 3.6%









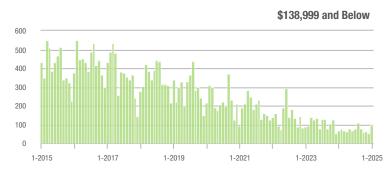


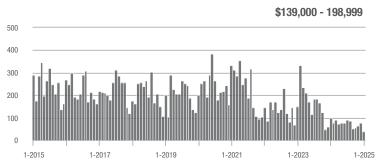


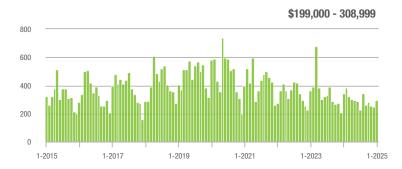


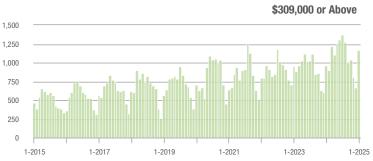
Lincoln County, NC

		Total Showings			Buyer Into		Managed Listings			
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	96	+ 45.5%	+ 81.1%	2.0	+ 33.3%	+ 59.6%	63	- 17.1%	- 3.1%	
\$139,000 - 198,999	40	- 60.0%	- 47.4%	4.0	- 25.9%	- 17.6%	15	- 48.3%	- 28.6%	
\$199,000 - 308,999	293	- 14.3%	+ 20.6%	4.4	- 24.1%	+ 13.8%	72	+ 2.9%	- 2.7%	
\$309,000 or Above	1,168	+ 22.0%	+ 74.3%	4.7	- 4.1%	+ 70.3%	286	+ 19.2%	+ 0.4%	
Total	1,597	+ 9.0%	+ 53.3%	4.3	- 6.5%	+ 50.4%	436	+ 5.1%	- 2.0%	









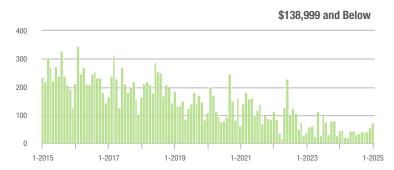


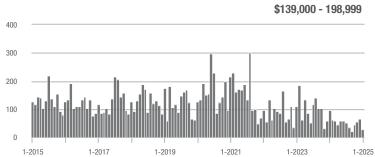


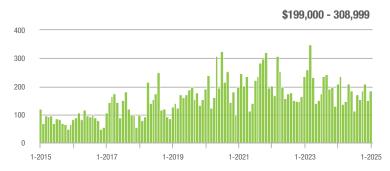


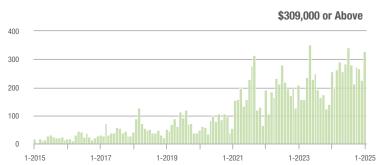
Lincolnton, NC

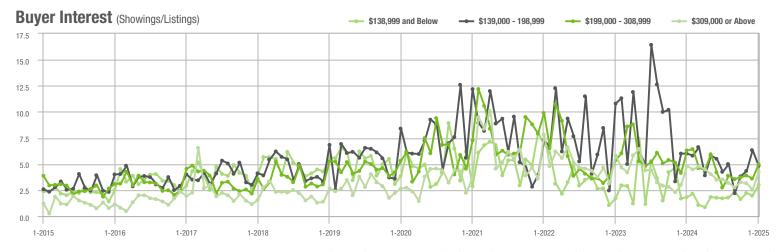
		Total Showings			Buyer Inte Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	72	+ 60.0%	+ 35.8%	3.0	+ 66.7%	+ 52.9%	31	- 29.5%	- 18.4%
\$139,000 - 198,999	29	- 70.1%	- 54.7%	4.8	- 20.0%	- 23.7%	7	- 65.0%	- 36.4%
\$199,000 - 308,999	183	- 12.4%	+ 22.8%	5.0	- 20.6%	+ 38.1%	40	+ 11.1%	- 16.7%
\$309,000 or Above	329	+ 28.0%	+ 46.9%	4.2	- 12.5%	+ 67.9%	88	+ 35.4%	- 9.3%
Total	613	+ 0.8%	+ 25.1%	4.3	- 10.4%	+ 46.0%	166	+ 0.6%	- 14.4%









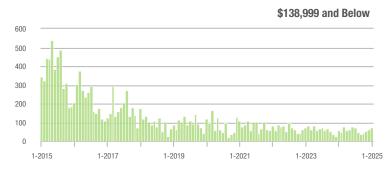


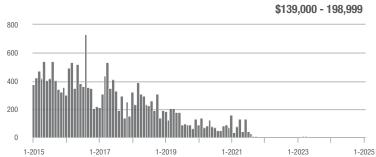


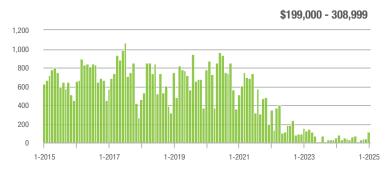


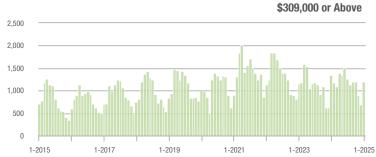
Matthews, NC

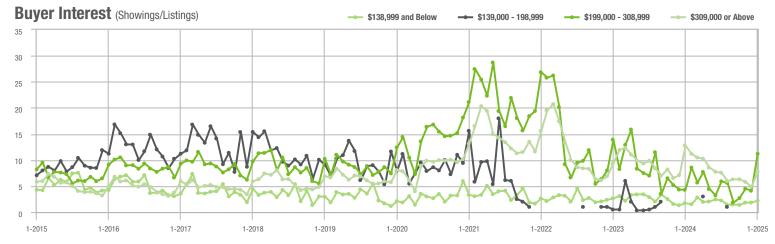
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	70	+ 20.7%	+ 9.4%	2.2	+ 29.4%	+ 18.6%	36	- 2.7%	- 12.2%	
\$139,000 - 198,999	2	_	_	0.0	0.0%	0.0%	1	0.0%	0.0%	
\$199,000 - 308,999	112	+ 133.3%	+ 173.2%	11.2	+ 160.5%	+ 173.2%	10	- 16.7%	0.0%	
\$309,000 or Above	1,191	- 11.0%	+ 72.1%	7.8	- 39.1%	+ 60.7%	159	+ 35.9%	+ 3.2%	
Total	1,375	- 4.8%	+ 72.5%	7.3	- 25.5%	+ 67.4%	206	+ 23.4%	0.0%	









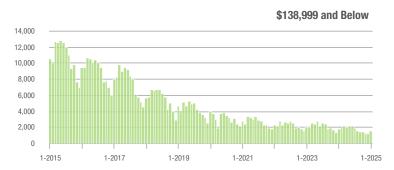


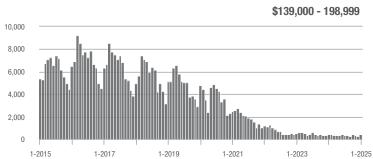


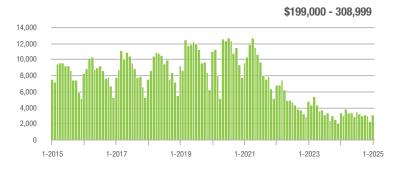


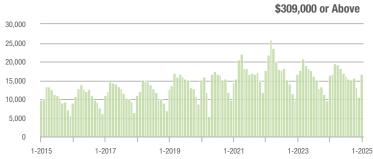
Mecklenburg County, NC

		Total Showings			Buyer Inte Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	1,565	- 13.9%	+ 30.9%	1.9	- 9.5%	+ 30.8%	949	- 15.7%	- 9.5%
\$139,000 - 198,999	429	+ 2.6%	+ 76.5%	6.6	- 18.5%	+ 75.2%	74	+ 25.4%	- 1.3%
\$199,000 - 308,999	3,104	- 5.9%	+ 36.1%	6.6	- 28.3%	+ 34.4%	483	+ 25.8%	- 0.8%
\$309,000 or Above	16,598	+ 1.1%	+ 58.3%	6.7	- 23.0%	+ 46.4%	2,684	+ 25.8%	+ 3.9%
Total	21.696	- 1.1%	+ 52.7%	5.8	- 18.3%	+ 45.1%	4.190	+ 13.2%	- 0.1%









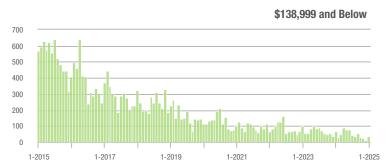


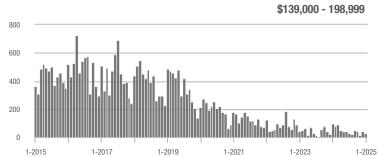


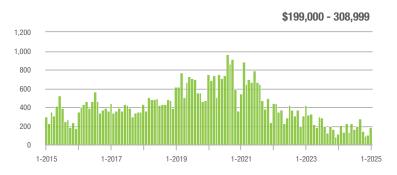


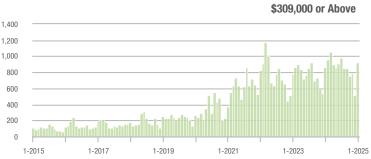
Monroe, NC

		Total Showings			Buyer Into Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	38	- 44.1%	+ 192.3%	1.3	- 27.8%	+ 43.2%	32	- 30.4%	+ 60.0%
\$139,000 - 198,999	29	- 68.8%	- 23.7%	4.7	- 40.5%	- 26.3%	8	- 50.0%	0.0%
\$199,000 - 308,999	187	+ 59.8%	+ 87.0%	8.7	+ 40.3%	+ 94.6%	26	+ 8.3%	- 3.7%
\$309,000 or Above	923	+ 7.6%	+ 79.9%	4.7	- 16.1%	+ 64.8%	225	+ 22.3%	+ 3.2%
Total	1,177	+ 3.6%	+ 77.3%	4.7	- 9.6%	+ 55.8%	291	+ 7.8%	+ 6.6%









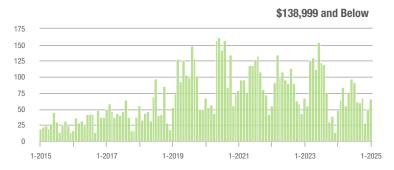


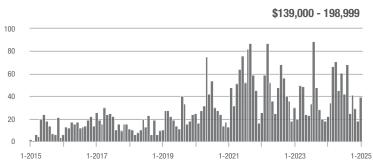


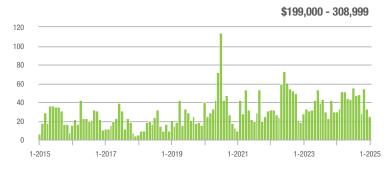


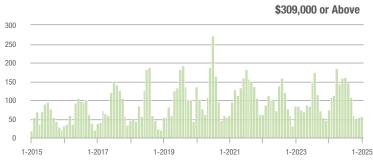
Montgomery County, NC

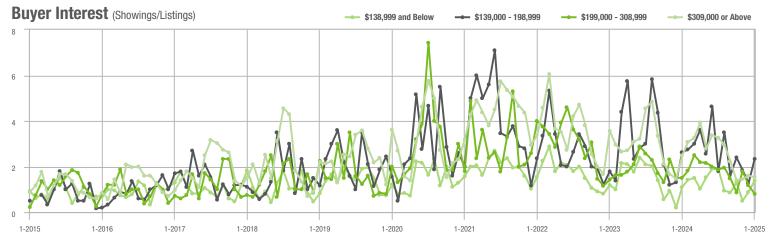
		Total Showings			Buyer Into		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	66	+ 37.5%	+ 32.0%	1.4	+ 27.3%	+ 56.9%	67	- 9.5%	- 8.2%
\$139,000 - 198,999	39	+ 77.3%	+ 116.7%	2.3	- 11.5%	+ 83.3%	21	+ 61.5%	0.0%
\$199,000 - 308,999	25	- 16.7%	- 24.2%	0.8	- 46.7%	- 32.3%	28	+ 7.7%	- 6.7%
\$309,000 or Above	57	- 23.0%	+ 5.6%	1.5	- 40.0%	- 4.3%	43	+ 13.2%	- 2.3%
Total	187	+ 7.5%	+ 20.6%	1.4	- 17.6%	+ 14.8%	159	+ 5.3%	- 5.4%









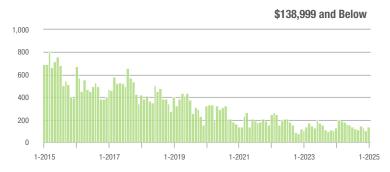


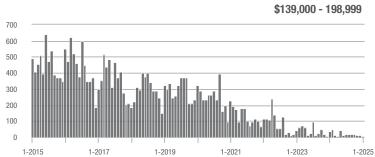


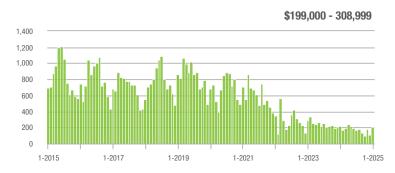


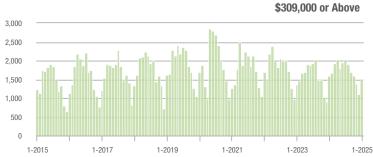
Mooresville, NC

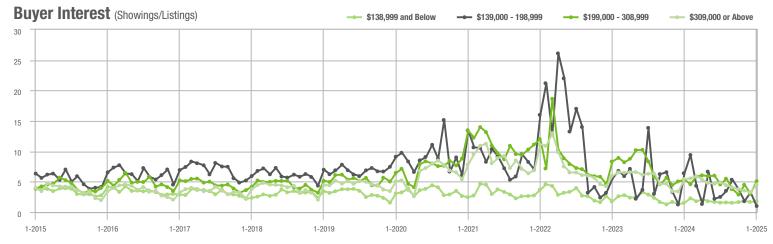
		Total Showings			Buyer Inte Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	139	+ 6.1%	+ 37.6%	1.8	+ 20.0%	+ 6.8%	93	- 21.8%	+ 4.5%
\$139,000 - 198,999	3	- 91.2%	- 78.6%	1.0	- 84.4%	- 69.2%	4	- 55.6%	- 50.0%
\$199,000 - 308,999	207	- 2.8%	+ 86.5%	5.1	- 3.8%	+ 70.0%	46	- 2.1%	+ 2.2%
\$309,000 or Above	1,509	- 4.5%	+ 36.6%	4.5	- 16.7%	+ 38.9%	403	+ 16.1%	- 4.7%
Total	1,858	- 5.1%	+ 39.6%	4.2	- 12.5%	+ 37.3%	546	+ 4.6%	- 3.4%









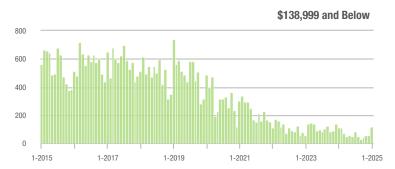


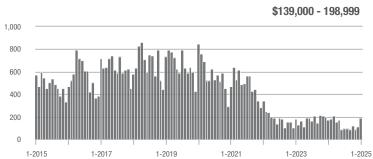


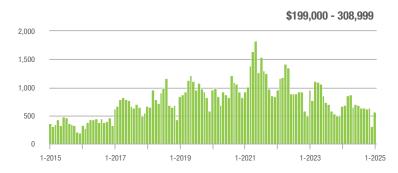


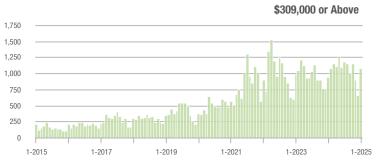
Rock Hill, SC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	114	+ 5.6%	+ 100.0%	5.0	+ 56.3%	+ 60.4%	34	- 37.0%	+ 3.0%	
\$139,000 - 198,999	187	+ 12.0%	+ 62.6%	5.8	- 20.5%	+ 55.0%	34	+ 41.7%	+ 9.7%	
\$199,000 - 308,999	570	- 15.3%	+ 85.1%	5.3	- 29.3%	+ 81.6%	110	+ 14.6%	+ 3.8%	
\$309,000 or Above	1,082	+ 15.7%	+ 64.9%	5.2	- 7.1%	+ 49.3%	222	+ 23.3%	+ 6.2%	
Total	1,953	+ 3.7%	+ 71.9%	5.3	- 13.1%	+ 59.3%	400	+ 13.0%	+ 5.5%	









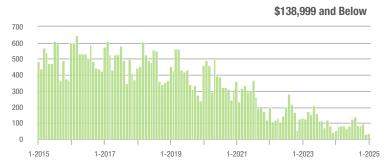


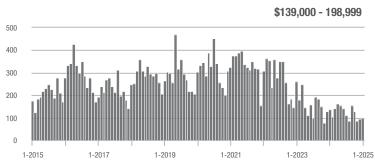


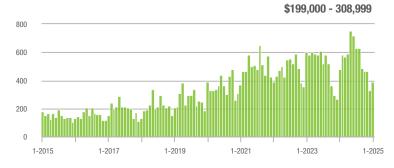


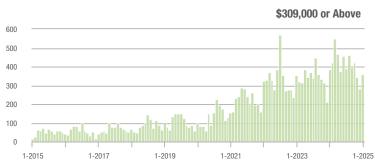
Salisbury, NC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	35	- 36.4%	+ 12.9%	2.8	+ 3.7%	+ 106.3%	21	- 40.0%	- 22.2%	
\$139,000 - 198,999	98	- 27.9%	+ 4.3%	4.7	- 13.0%	+ 10.7%	22	- 35.3%	- 12.0%	
\$199,000 - 308,999	387	- 19.2%	+ 17.6%	4.2	- 14.3%	+ 35.8%	111	+ 4.7%	- 9.8%	
\$309,000 or Above	357	- 7.3%	+ 25.7%	3.0	- 31.8%	+ 23.5%	137	+ 28.0%	- 0.7%	
Total	877	- 16.9%	+ 18.8%	3.6	- 21.7%	+ 29.5%	291	+ 3.2%	- 7.0%	









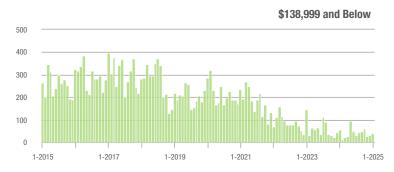


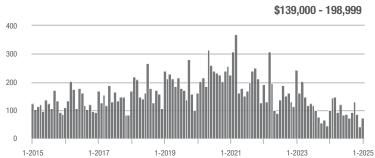


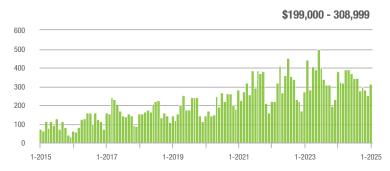


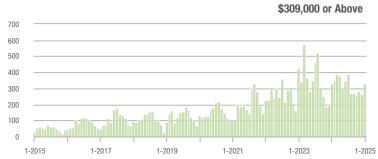
Stanly County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	39	- 30.4%	+ 39.3%	2.1	- 27.6%	+ 47.6%	30	- 18.9%	- 6.3%	
\$139,000 - 198,999	71	- 27.6%	+ 73.2%	3.2	+ 14.3%	+ 112.3%	26	- 29.7%	- 13.3%	
\$199,000 - 308,999	314	- 17.8%	+ 24.1%	3.7	- 7.5%	+ 33.6%	93	- 16.2%	- 7.9%	
\$309,000 or Above	331	- 0.3%	+ 24.4%	3.3	- 10.8%	+ 26.3%	118	- 3.3%	- 8.5%	
Total	755	- 13.0%	+ 28.4%	3.4	- 5.6%	+ 36.6%	267	- 13.0%	- 8.6%	









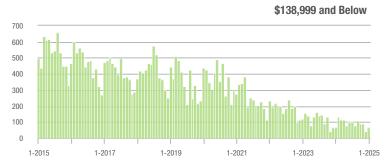


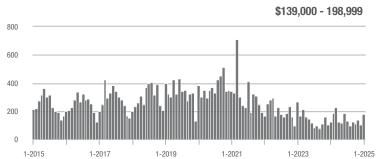


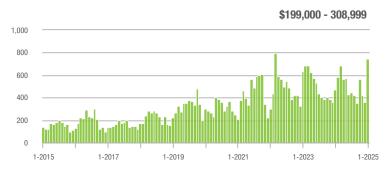


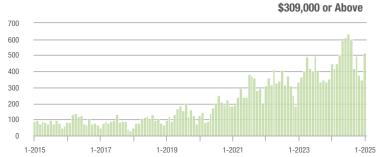
Statesville, NC

		Total Showings			Buyer Inte Showings/L		Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change
\$138,999 and Below	63	- 4.5%	+ 43.2%	1.6	0.0%	+ 43.0%	48	- 36.8%	- 18.6%
\$139,000 - 198,999	175	+ 45.8%	+ 71.6%	6.6	+ 32.0%	+ 61.6%	29	+ 3.6%	- 6.5%
\$199,000 - 308,999	747	+ 57.6%	+ 110.4%	6.1	+ 29.8%	+ 97.7%	131	+ 6.5%	+ 2.3%
\$309,000 or Above	512	512 + 14.8% + 47.1%		3.4	+ 3.0%	+ 37.6%	183	- 5.2%	+ 1.1%
Total	1.497	+ 35.4%	+ 76.3%	4.5	+ 18.4%	+ 68.4%	391	- 6.9%	- 2.0%









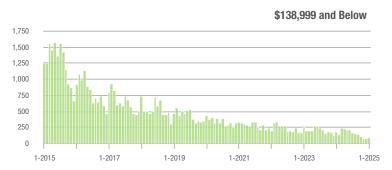


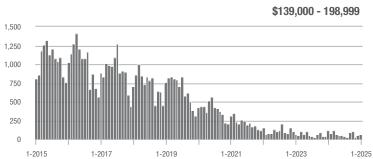


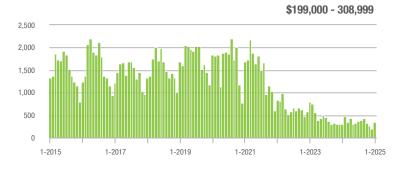


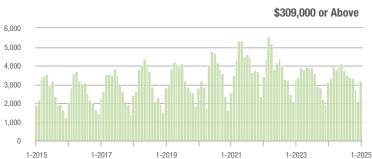
Union County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	92	- 48.9%	+ 33.3%	1.4	- 33.3%	+ 5.1%	72	- 32.7%	+ 12.5%	
\$139,000 - 198,999	68	- 37.6%	+ 30.8%	5.5	- 12.7%	+ 5.8%	16	- 33.3%	+ 14.3%	
\$199,000 - 308,999	332	+ 10.7%	+ 76.6%	7.2	+ 20.0%	+ 97.6%	54	- 12.9%	- 8.5%	
\$309,000 or Above	3,154	+ 1.5%	+ 50.5%	5.5	- 27.6%	+ 44.6%	654	+ 38.9%	+ 0.3%	
Total	3,646	- 1.4%	+ 51.6%	5.3	- 20.9%	+ 44.1%	796	+ 19.9%	+ 0.9%	









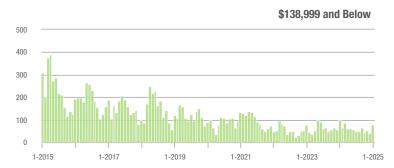


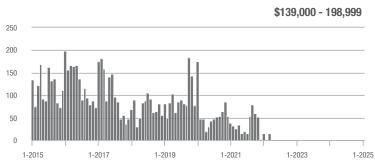


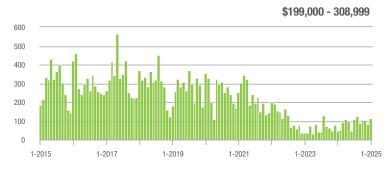


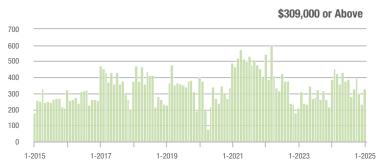
Uptown Charlotte

		Total Showings			Buyer Into Showings/L		Managed Listings			
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	76	- 24.0%	+ 105.4%	1.8	- 14.3%	+ 145.0%	43	- 29.5%	- 15.7%	
\$139,000 - 198,999	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%	
\$199,000 - 308,999	113	+ 135.4%	+ 39.5%	4.7	- 11.3%	+ 51.1%	24	+ 166.7%	- 7.7%	
\$309,000 or Above	328	- 15.5%	+ 42.0%	5.4	- 18.2%	+ 44.3%	61	+ 3.4%	- 1.6%	
Total	517	- 3.5%	+ 48.1%	4.4	- 10.2%	+ 51.5%	128	- 0.8%	- 7.9%	











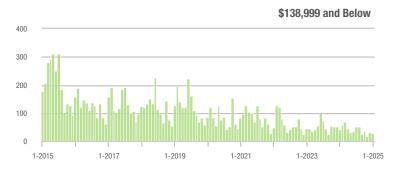


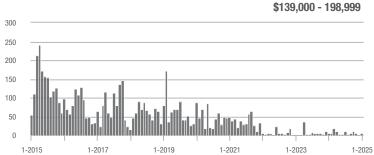
Analytic and Trend Data for the Canopy Realtor® Association

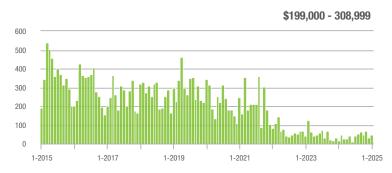


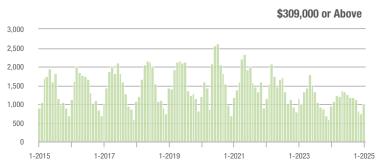
Waxhaw, NC

		Total Showings			Buyer Into Showings/L		Managed Listings			
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	28	- 31.7%	- 12.5%	1.4	- 30.0%	- 4.2%	20	- 20.0%	- 16.7%	
\$139,000 - 198,999	4	- 20.0%	+ 300.0%	4.0	- 20.0%	+ 300.0%	2	+ 100.0%	0.0%	
\$199,000 - 308,999	44	+ 158.8%	+ 41.9%	6.8	+ 142.9%	+ 77.2%	8	0.0%	- 11.1%	
\$309,000 or Above	988	+ 5.2%	+ 34.4%	6.8	- 32.0%	+ 24.9%	165	+ 58.7%	+ 0.6%	
Total	1.064	+ 6.2%	+ 33.2%	6.2	- 26.2%	+ 26.7%	195	+ 41.3%	- 2.0%	















York County, SC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	January 2025	Year-Over-Year Change	Month-Over-Month Change	
\$138,999 and Below	208	- 3.3%	+ 71.9%	3.7	+ 48.0%	+ 53.4%	80	- 36.0%	- 1.2%	
\$139,000 - 198,999	270	- 2.5%	+ 31.7%	5.1	- 29.2%	+ 40.9%	63	+ 31.3%	- 4.5%	
\$199,000 - 308,999	1,067	- 18.8%	+ 54.9%	4.8	- 29.4%	+ 53.5%	239	+ 11.7%	+ 1.7%	
\$309,000 or Above	3,574	+ 10.8%	+ 51.1%	5.2	- 17.5%	+ 43.1%	746	+ 25.4%	+ 0.8%	
Total	5,119	+ 1.7%	+ 51.4%	5.1	- 16.4%	+ 45.1%	1,128	+ 14.9%	+ 0.5%	

