

Showings Statistics

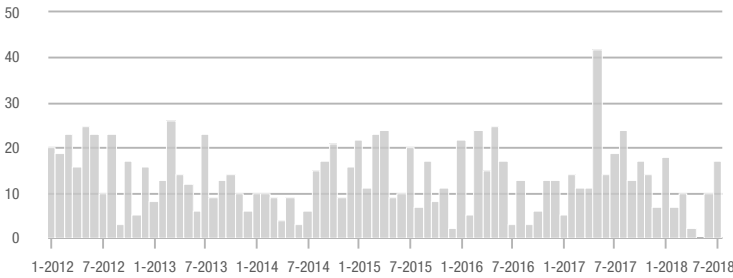
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	61	2.9	28
Anson County, NC	97	1.9	80
Cabarrus County, NC	6,286	6.9	1,041
Charlotte MSA	74,643	7.3	11,690
City of Charlotte, NC	29,944	8.5	3,734
Concord, NC	3,518	7.0	561
Davidson, NC	917	5.5	188
Denver, NC	1,140	5.0	293
Fort Mill, SC	3,241	8.2	445
Gaston County, NC	5,272	7.2	885
Gastonia, NC	2,365	7.7	341
Huntersville, NC	3,040	6.9	479
Iredell County, NC	6,292	5.3	1,436
Kannapolis, NC	1,405	7.9	209
Lake Norman	6,116	5.5	1,354
Lake Wylie	2,678	5.8	609
Lancaster County, SC	2,605	5.5	545
Lincoln County, NC	2,248	5.0	569
Lincolnton, NC	660	4.9	155
Matthews, NC	2,508	8.7	307
Mecklenburg County, NC	37,905	8.1	4,977
Monroe, NC	1,516	5.8	312
Montgomery County, NC	360	3.1	198
Mooresville, NC	4,281	5.5	906
Rock Hill, SC	3,217	7.7	462
Salisbury, NC	1,481	5.3	336
Stanly County, NC	1,192	4.9	328
Statesville, NC	1,575	5.2	390
Union County, NC	7,940	6.5	1,444
Uptown Charlotte	980	7.4	134
Waxhaw, NC	2,968	6.9	535
York County, SC	9,534	7.3	1,529

Alexander County, NC

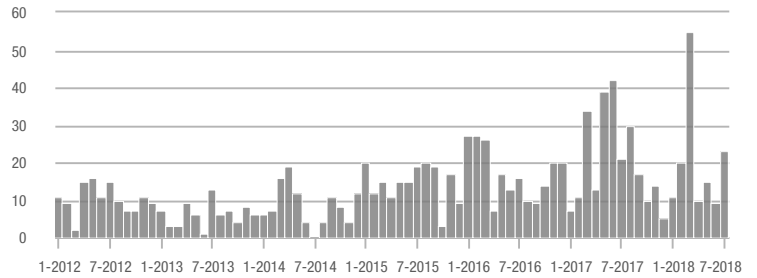
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 10.5%	+ 70.0%	3.8	+ 216.7%	+ 87.5%	5	- 72.2%	0.0%
\$100,001 to \$200,000	23	+ 9.5%	+ 155.6%	2.6	+ 62.5%	+ 14.3%	13	- 48.0%	+ 30.0%
\$200,001 to \$300,000	13	+ 18.2%	+ 333.3%	5.5	+ 323.1%	+ 83.3%	5	- 66.7%	+ 25.0%
\$300,001 and Above	8	- 11.1%	- 52.9%	1.6	+ 220.0%	- 62.4%	5	- 72.2%	+ 25.0%
Total	61	+ 1.7%	+ 56.4%	2.9	+ 163.6%	- 1.0%	28	- 63.2%	+ 21.7%

Showings

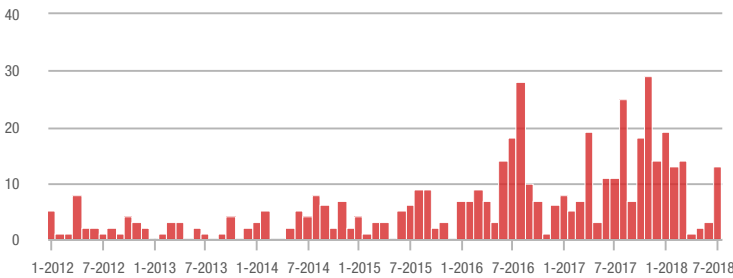
\$100,000 and Below



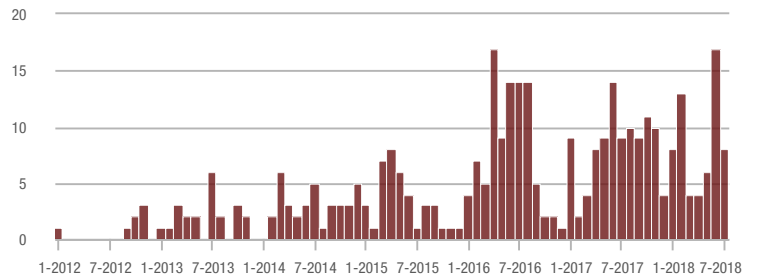
\$100,001 to \$200,000



\$200,001 to \$300,000

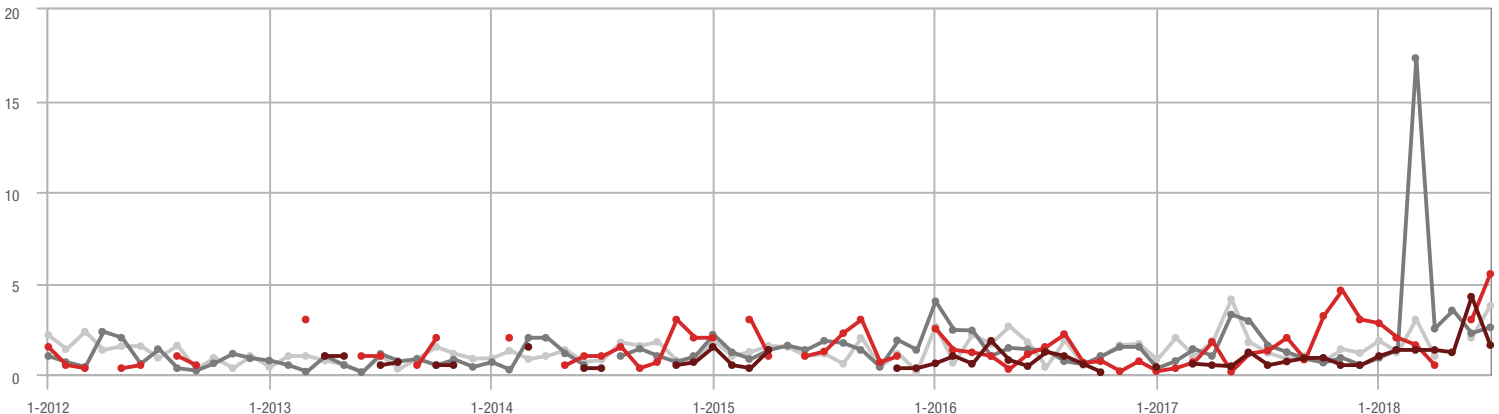


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

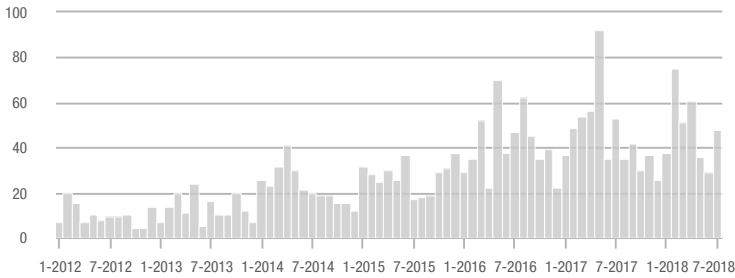


Anson County, NC

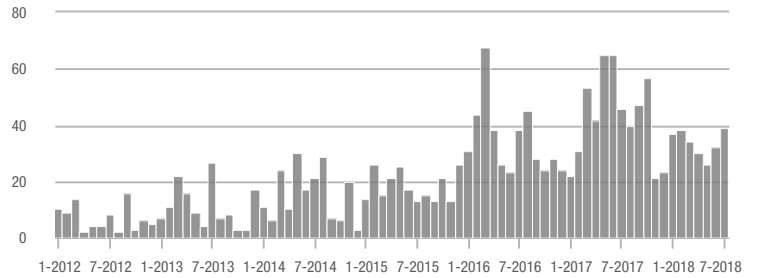
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\$100,000 and Below	48	- 9.4%	+ 65.5%	2.3	+ 76.9%	+ 149.2%	40	- 33.3%	- 16.7%
\$100,001 to \$200,000	39	- 15.2%	+ 21.9%	2.6	+ 23.8%	+ 30.0%	25	- 37.5%	0.0%
\$200,001 to \$300,000	3	- 82.4%	- 66.7%	0.3	- 90.0%	- 85.2%	6	- 45.5%	- 14.3%
\$300,001 and Above	7	—	+ 16.7%	0.0	0.0%	- 100.0%	9	+ 28.6%	- 10.0%
Total	97	- 16.4%	+ 27.6%	1.9	+ 11.8%	+ 37.4%	80	- 32.2%	- 11.1%

Showings

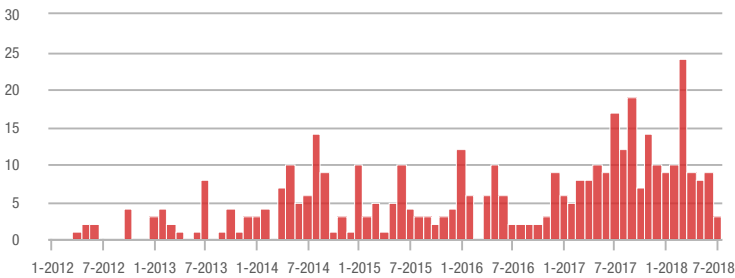
\$100,000 and Below



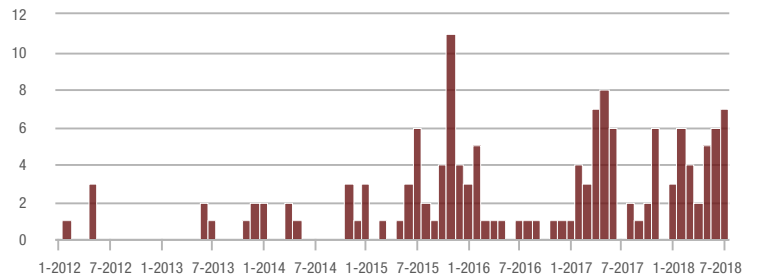
\$100,001 to \$200,000



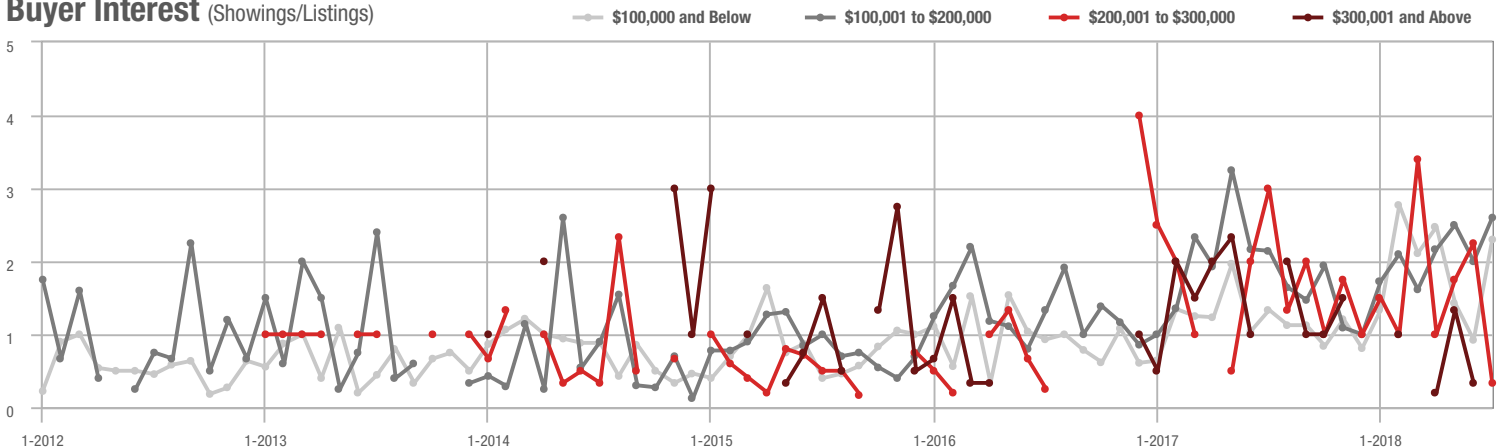
\$200,001 to \$300,000



\$300,001 and Above



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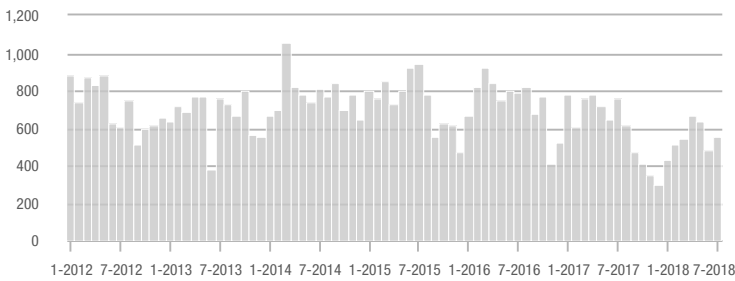


Cabarrus County, NC

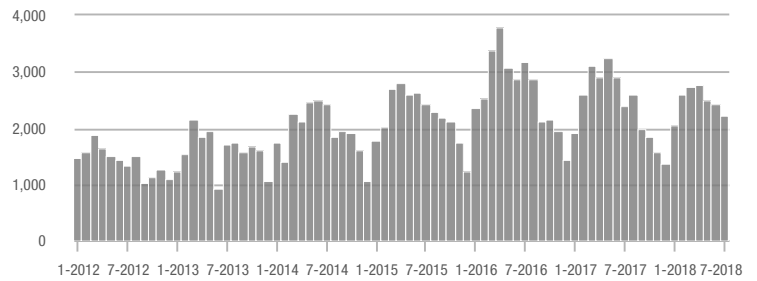
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\$100,000 and Below	549	- 28.0%	+ 14.4%	6.8	- 4.2%	+ 20.2%	121	- 34.9%	- 5.5%
\$100,001 to \$200,000	2,219	- 7.3%	- 8.8%	10.2	+ 9.7%	- 2.4%	233	- 18.0%	- 6.8%
\$200,001 to \$300,000	1,894	+ 27.5%	- 11.3%	7.3	+ 7.4%	- 9.1%	278	+ 13.5%	- 6.7%
\$300,001 and Above	1,624	+ 3.0%	- 5.7%	4.6	+ 7.0%	- 5.7%	409	- 6.8%	- 3.5%
Total	6,286	+ 1.1%	- 7.2%	6.9	+ 4.5%	- 4.4%	1,041	- 9.8%	- 5.4%

Showings

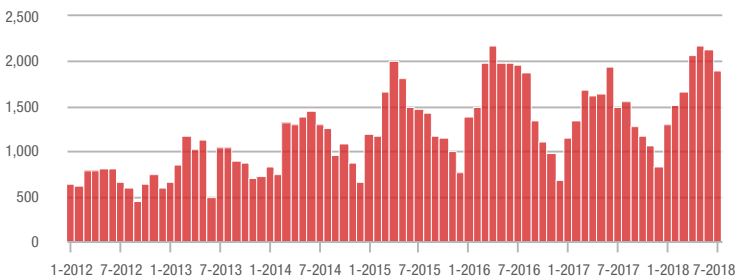
\$100,000 and Below



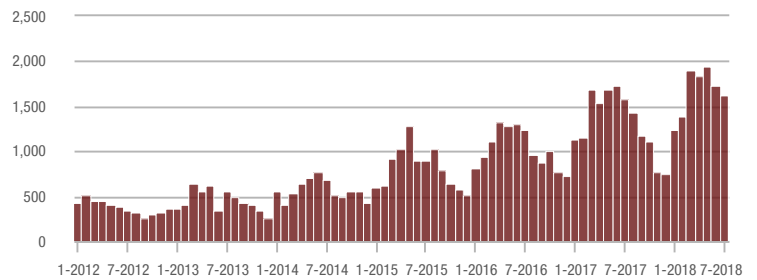
\$100,001 to \$200,000



\$200,001 to \$300,000

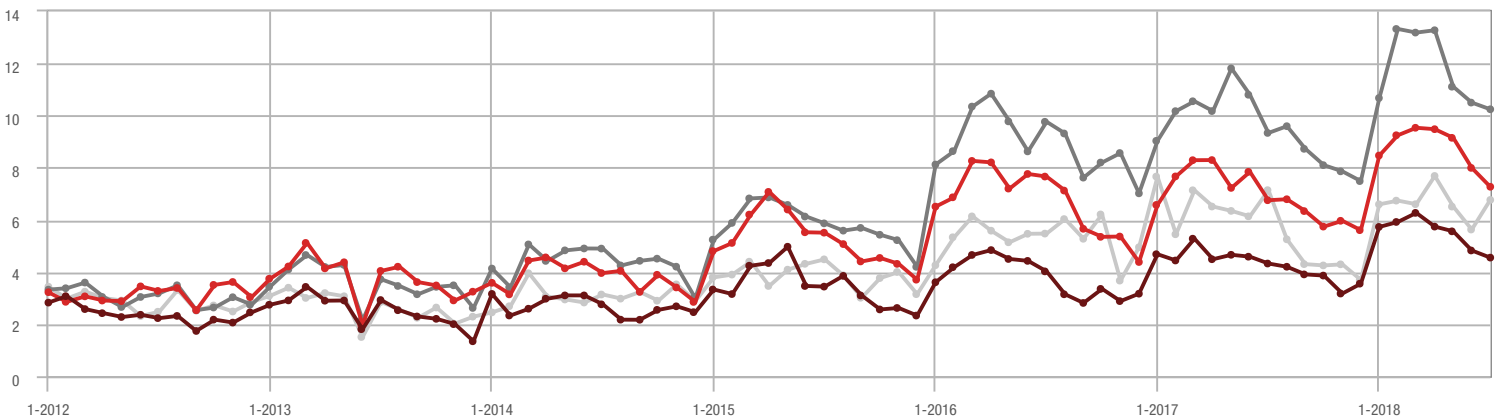


\$300,001 and Above



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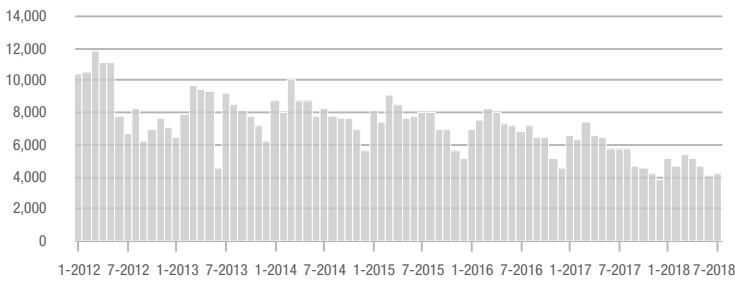


Charlotte MSA

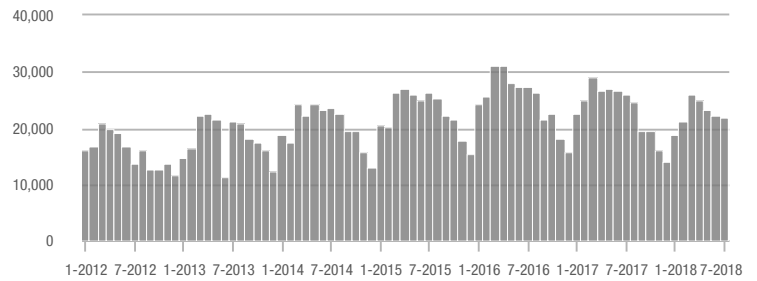
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	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4,129	- 28.1%	+ 0.7%	5.6	+ 1.8%	+ 4.9%	1,128	- 37.2%	- 8.0%
\$100,001 to \$200,000	21,890	- 16.3%	- 1.5%	10.4	+ 1.0%	+ 0.6%	2,295	- 20.5%	- 2.7%
\$200,001 to \$300,000	20,105	+ 6.8%	- 6.8%	8.0	+ 6.7%	- 6.1%	2,702	- 4.6%	- 2.8%
\$300,001 and Above	28,519	+ 6.9%	- 5.6%	5.7	+ 5.6%	- 2.9%	5,565	- 7.0%	- 4.5%
Total	74,643	- 3.5%	- 4.4%	7.3	+ 4.3%	- 2.2%	11,690	- 13.4%	- 4.1%

Showings

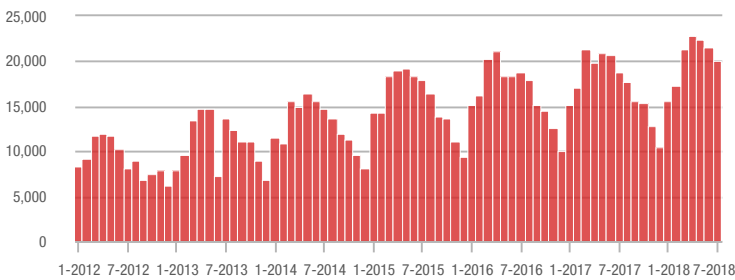
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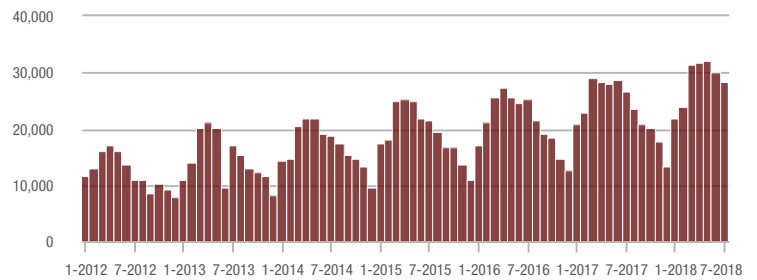
\$100,001 to \$200,000



\$200,001 to \$300,000

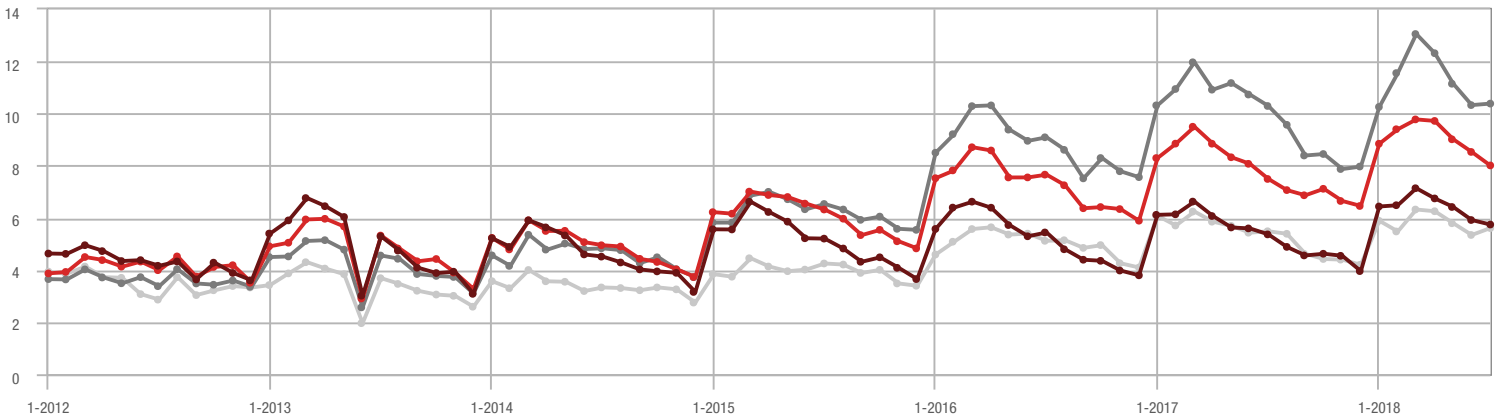


\$300,001 and Above



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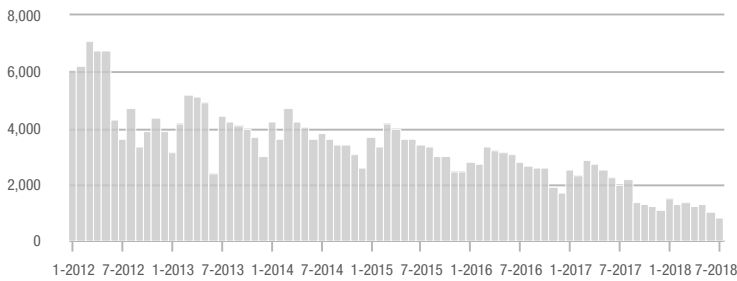


City of Charlotte, NC

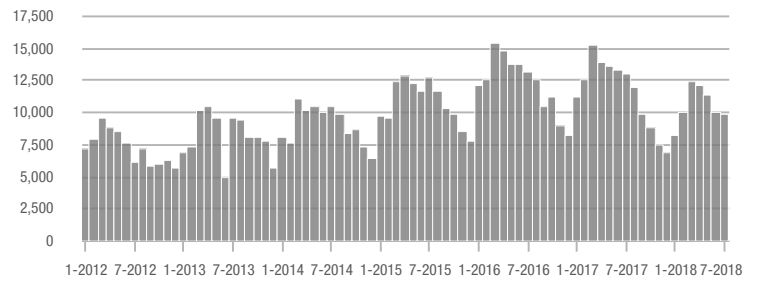
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	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	836	- 57.5%	- 17.3%	9.1	+ 2.2%	- 4.6%	119	- 58.4%	- 16.8%
\$100,001 to \$200,000	9,823	- 24.5%	- 2.7%	12.8	- 3.0%	+ 0.0%	793	- 22.9%	- 2.9%
\$200,001 to \$300,000	8,150	+ 9.5%	- 8.5%	8.9	+ 6.0%	- 8.4%	940	+ 0.6%	- 1.4%
\$300,001 and Above	11,135	+ 0.7%	- 6.2%	6.4	+ 3.2%	- 3.5%	1,882	- 6.2%	- 3.9%
Total	29,944	- 10.6%	- 6.1%	8.5	- 2.3%	- 3.8%	3,734	- 12.3%	- 3.5%

Showings

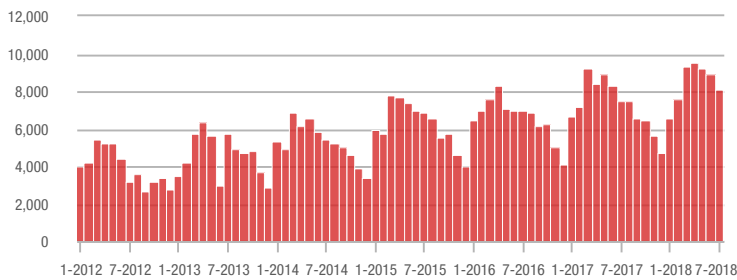
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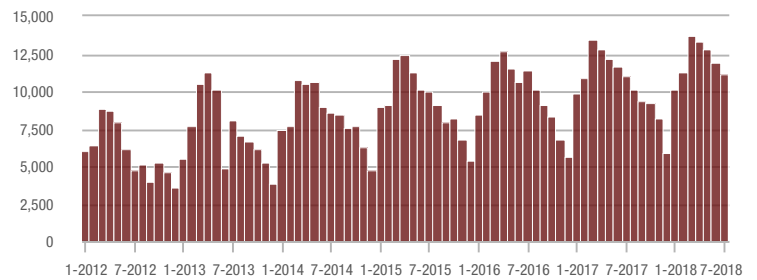
\$100,001 to \$200,000



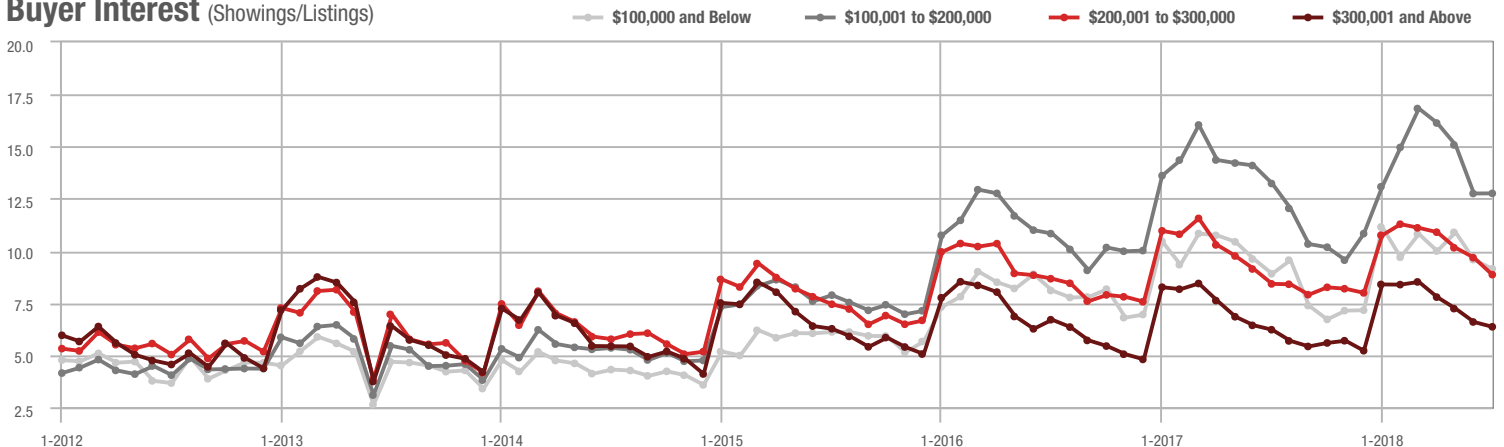
\$200,001 to \$300,000



\$300,001 and Above



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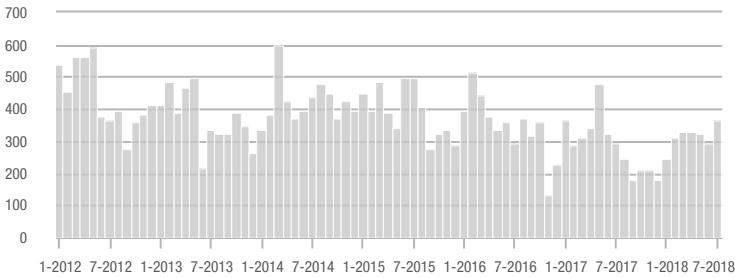


Concord, NC

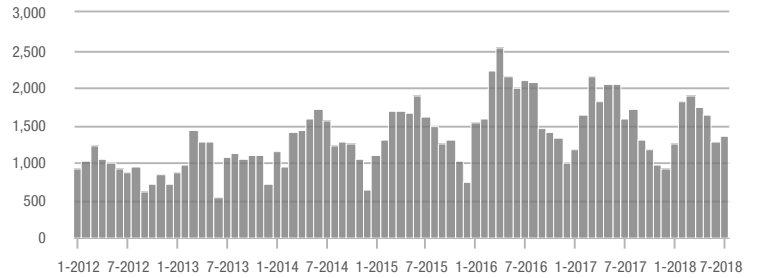
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	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	367	+ 24.8%	+ 26.1%	7.0	+ 27.3%	+ 23.1%	73	- 17.0%	- 1.4%
\$100,001 to \$200,000	1,371	- 13.7%	+ 6.0%	10.9	+ 4.8%	- 0.7%	132	- 21.4%	+ 4.8%
\$200,001 to \$300,000	930	- 0.4%	- 21.1%	6.9	- 2.8%	- 16.8%	143	- 5.3%	- 10.6%
\$300,001 and Above	850	+ 9.3%	- 3.6%	4.5	+ 15.4%	- 1.5%	213	- 8.6%	- 4.1%
Total	3,518	- 2.1%	- 3.5%	7.0	+ 4.5%	- 3.0%	561	- 12.3%	- 3.6%

Showings

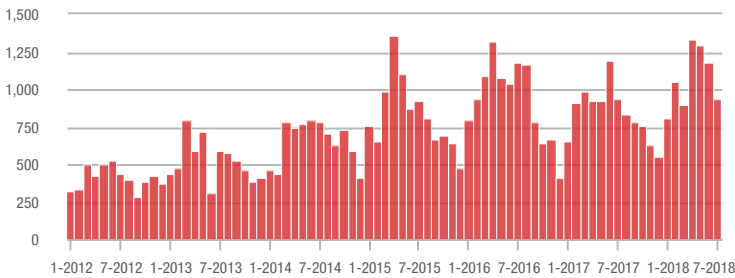
\$100,000 and Below



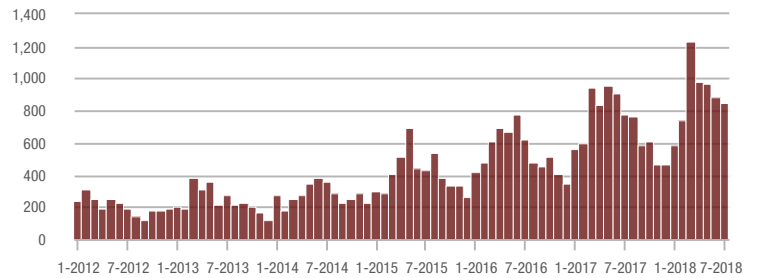
\$100,001 to \$200,000



\$200,001 to \$300,000

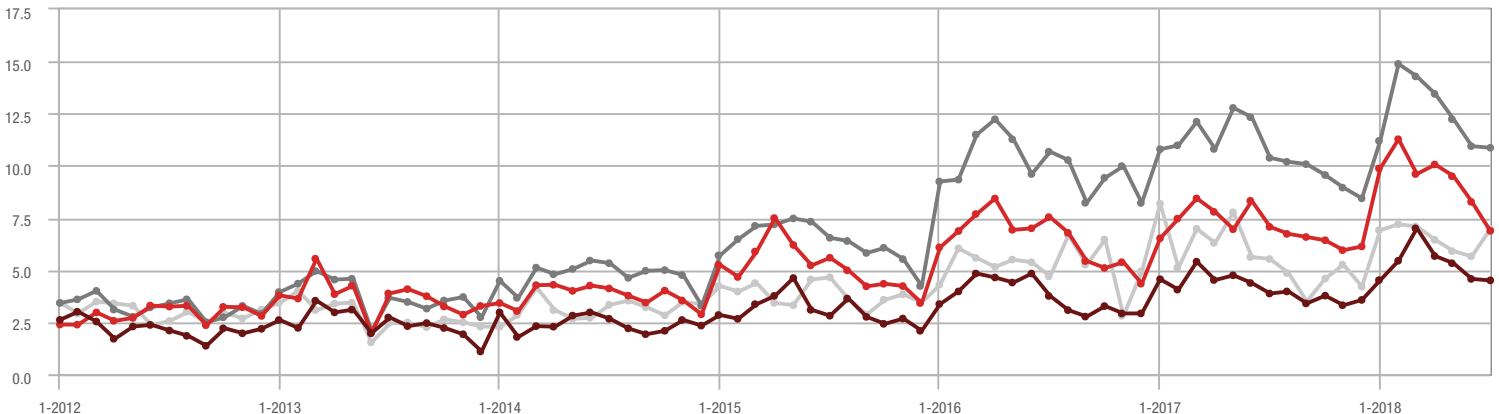


\$300,001 and Above



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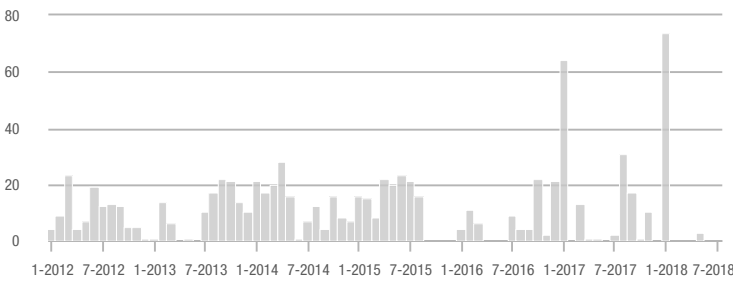


Davidson, NC

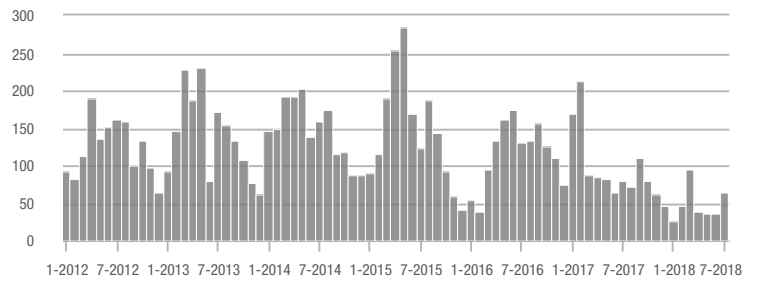
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\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 75.0%	0.0%
\$100,001 to \$200,000	64	- 20.0%	+ 82.9%	9.1	+ 18.2%	- 19.3%	11	- 35.3%	+ 57.1%
\$200,001 to \$300,000	184	- 45.1%	+ 2.8%	7.0	- 23.9%	+ 5.6%	28	- 24.3%	- 3.4%
\$300,001 and Above	669	- 12.2%	- 19.9%	5.0	- 7.4%	- 15.9%	148	- 8.1%	- 4.5%
Total	917	- 22.2%	- 12.6%	5.5	- 11.3%	- 10.7%	188	- 14.2%	- 2.1%

Showings

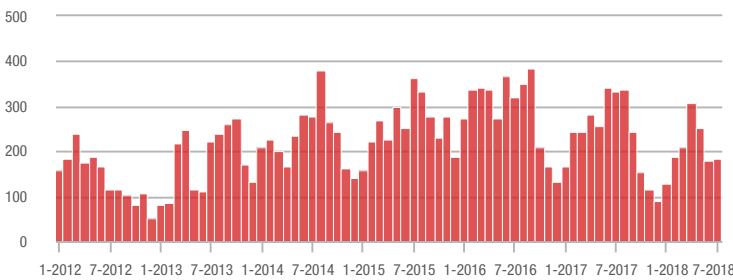
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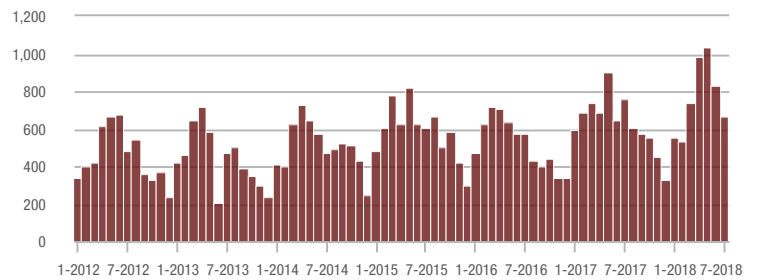
\$100,001 to \$200,000



\$200,001 to \$300,000

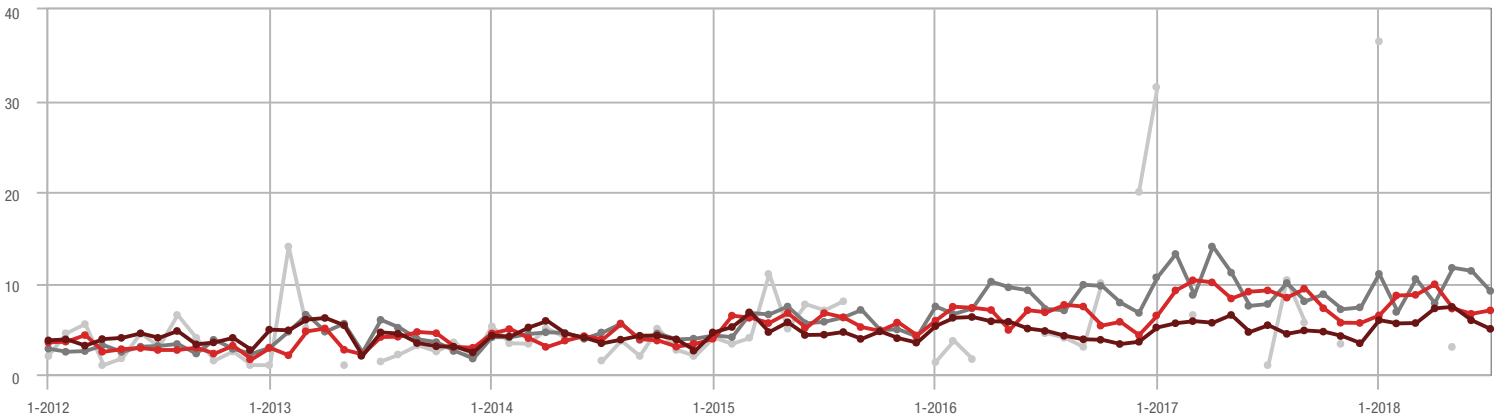


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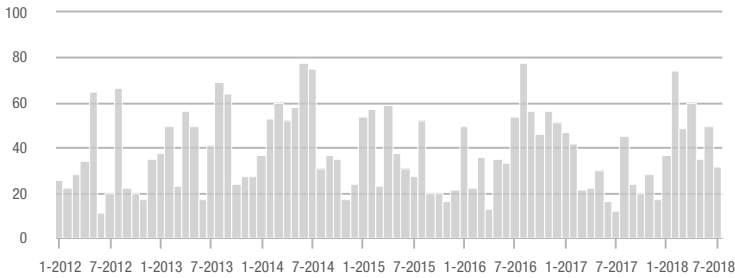


Denver, NC

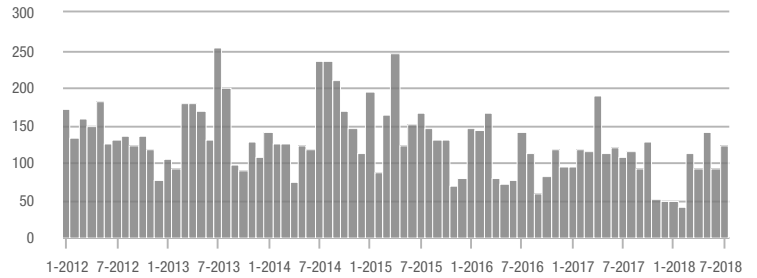
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\$100,000 and Below	32	+ 166.7%	- 36.0%	1.8	+ 260.0%	- 54.9%	36	- 33.3%	0.0%
\$100,001 to \$200,000	123	+ 15.0%	+ 32.3%	8.8	+ 37.5%	+ 61.7%	17	- 22.7%	- 19.0%
\$200,001 to \$300,000	191	- 33.2%	- 5.9%	5.2	- 23.5%	- 3.0%	44	- 24.1%	- 6.4%
\$300,001 and Above	794	- 4.7%	+ 8.5%	4.9	+ 4.3%	+ 15.3%	196	- 14.8%	- 10.1%
Total	1,140	- 7.9%	+ 5.8%	5.0	+ 4.2%	+ 10.9%	293	- 19.5%	- 9.0%

Showings

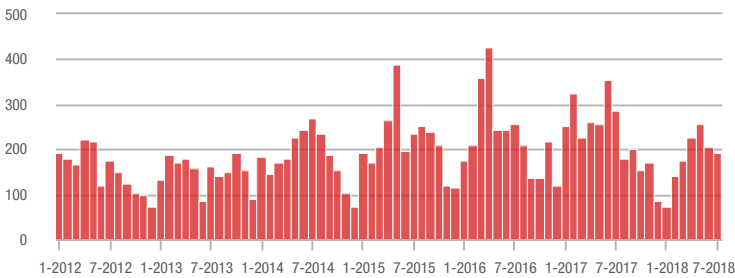
\$100,000 and Below



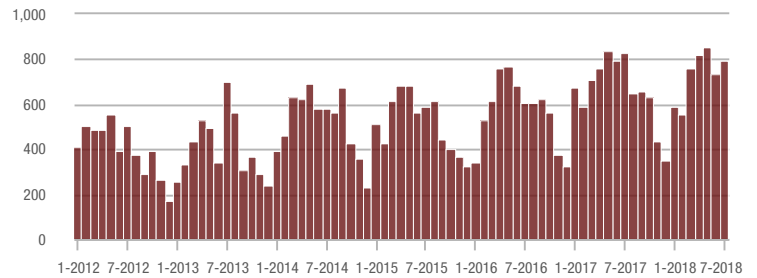
\$100,001 to \$200,000



\$200,001 to \$300,000

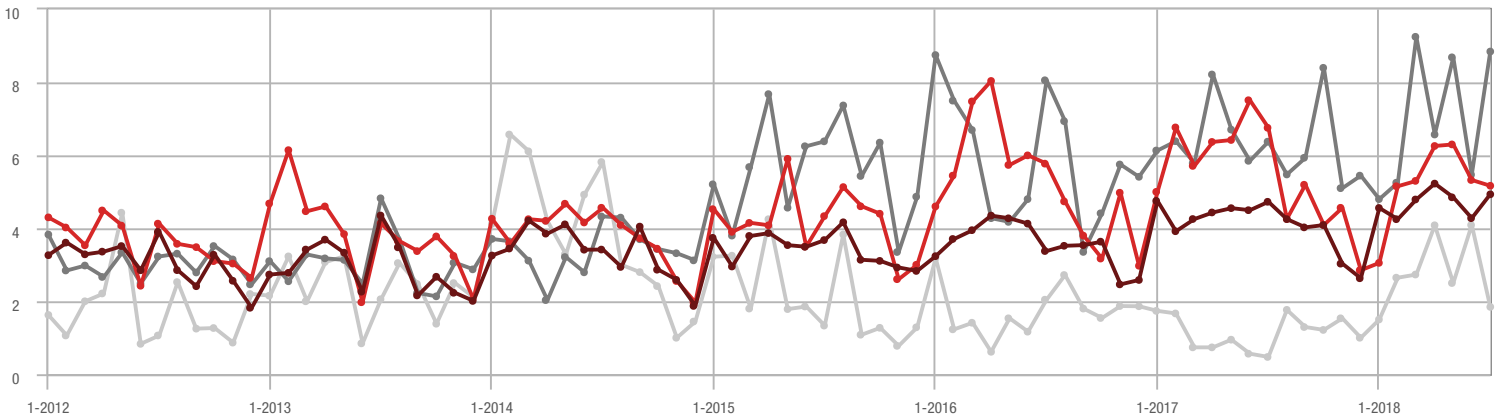


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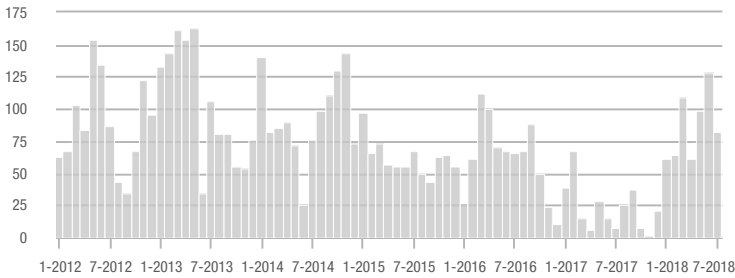


Fort Mill, SC

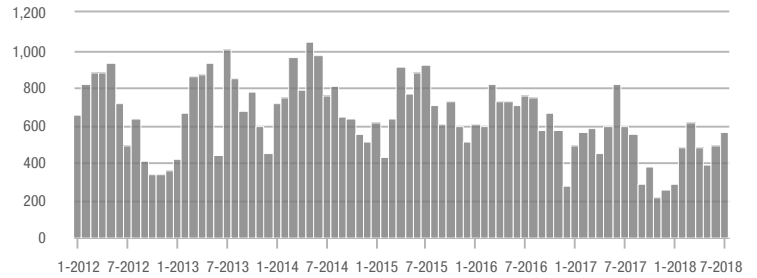
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\$100,000 and Below	82	+ 925.0%	- 36.4%	5.8	+ 544.4%	- 41.7%	15	+ 15.4%	+ 7.1%
\$100,001 to \$200,000	567	- 5.0%	+ 14.3%	14.2	+ 32.7%	+ 25.2%	44	- 31.3%	- 10.2%
\$200,001 to \$300,000	1,048	+ 6.8%	+ 11.4%	10.8	+ 25.6%	- 4.5%	108	- 15.0%	+ 12.5%
\$300,001 and Above	1,544	+ 4.5%	- 12.6%	6.2	+ 3.3%	- 9.4%	278	- 3.5%	- 6.1%
Total	3,241	+ 5.8%	- 2.8%	8.2	+ 13.9%	- 3.1%	445	- 9.6%	- 2.2%

Showings

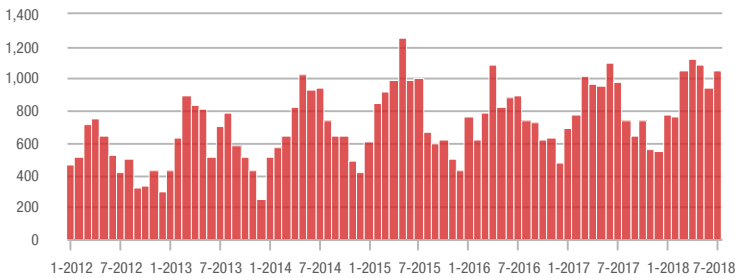
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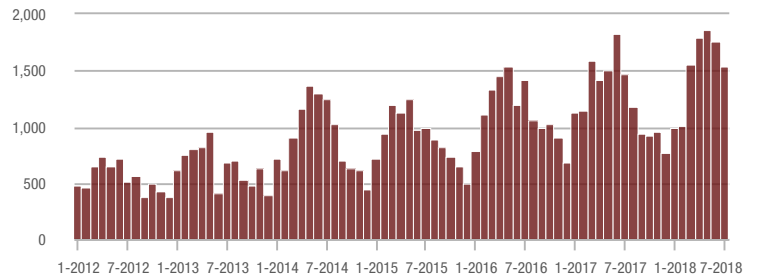
\$100,001 to \$200,000



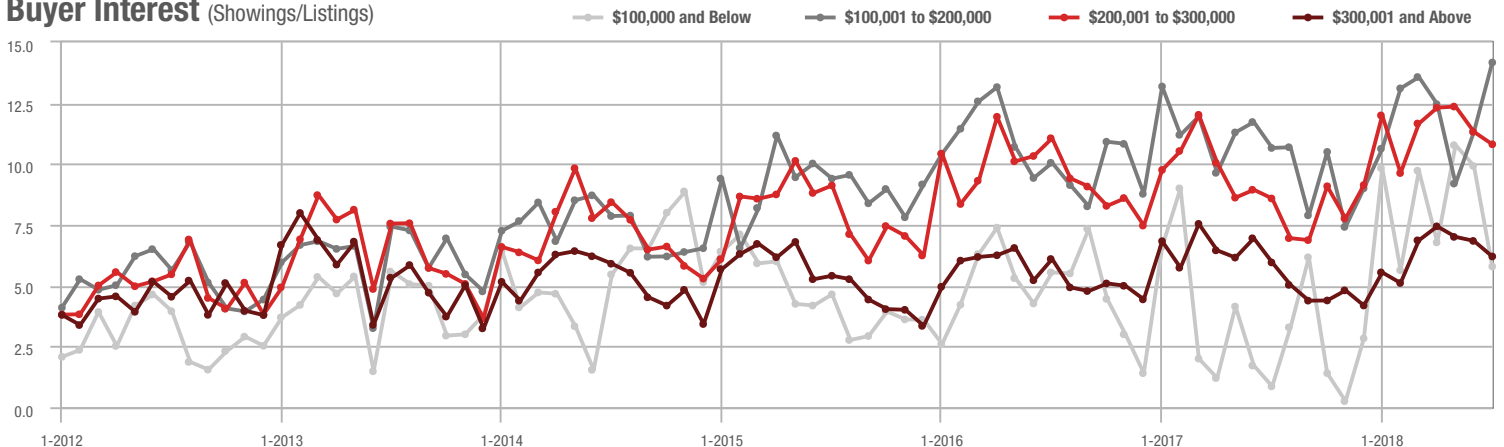
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

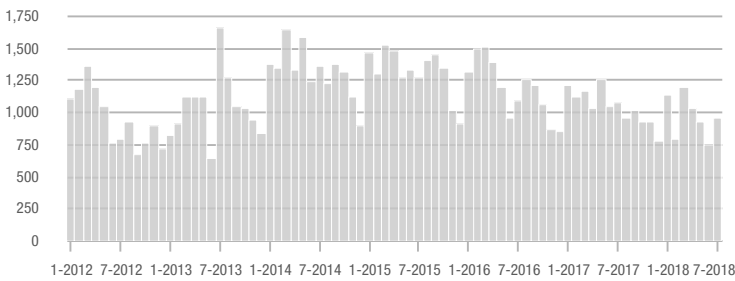


Gaston County, NC

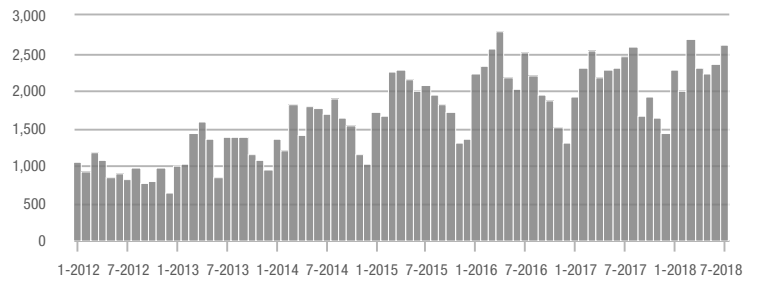
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	964	- 10.0%	+ 29.2%	6.4	+ 25.5%	+ 27.8%	222	- 31.5%	- 3.1%
\$100,001 to \$200,000	2,604	+ 5.6%	+ 10.1%	9.9	+ 13.8%	+ 6.2%	277	- 16.3%	+ 3.0%
\$200,001 to \$300,000	1,000	+ 16.0%	+ 0.7%	6.7	+ 13.6%	+ 8.7%	178	- 8.2%	- 9.2%
\$300,001 and Above	704	+ 19.9%	+ 11.2%	4.0	+ 8.1%	+ 5.7%	208	- 6.7%	+ 0.5%
Total	5,272	+ 5.7%	+ 11.3%	7.2	+ 14.3%	+ 10.1%	885	- 17.4%	- 1.8%

Showings

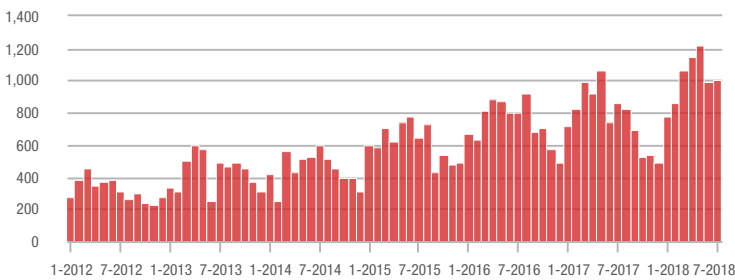
\$100,000 and Below



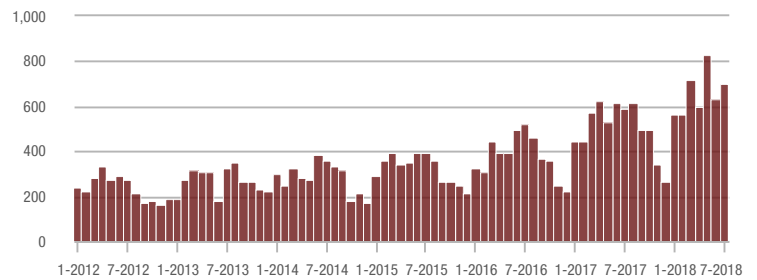
\$100,001 to \$200,000



\$200,001 to \$300,000

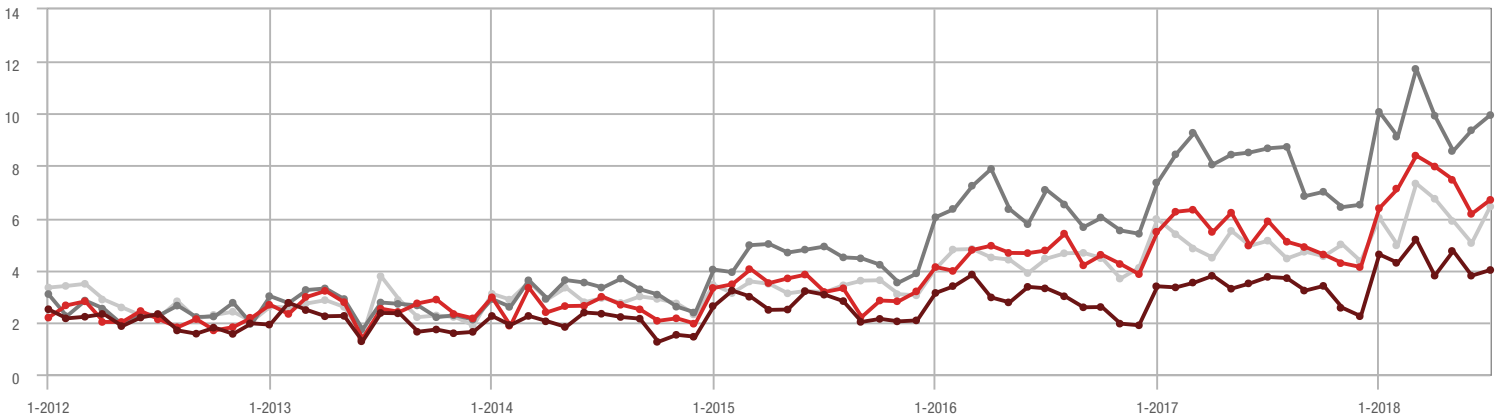


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

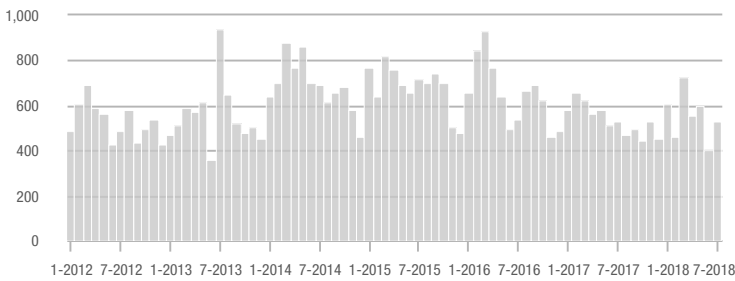


Gastonia, NC

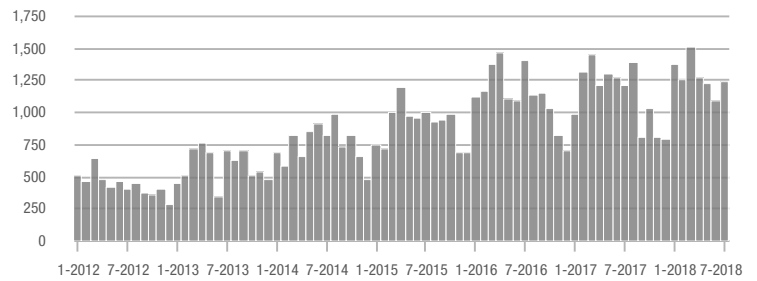
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	529	+ 0.4%	+ 32.9%	7.3	+ 32.7%	+ 27.3%	87	- 26.3%	- 3.3%
\$100,001 to \$200,000	1,237	+ 1.6%	+ 13.7%	9.9	+ 10.0%	+ 4.0%	131	- 13.2%	+ 8.3%
\$200,001 to \$300,000	447	+ 4.4%	- 13.5%	6.9	- 8.0%	+ 4.9%	70	+ 6.1%	- 18.6%
\$300,001 and Above	152	+ 4.8%	+ 34.5%	3.1	- 3.1%	+ 18.2%	53	- 17.2%	+ 6.0%
Total	2,365	+ 2.0%	+ 11.8%	7.7	+ 10.0%	+ 9.9%	341	- 14.5%	- 1.7%

Showings

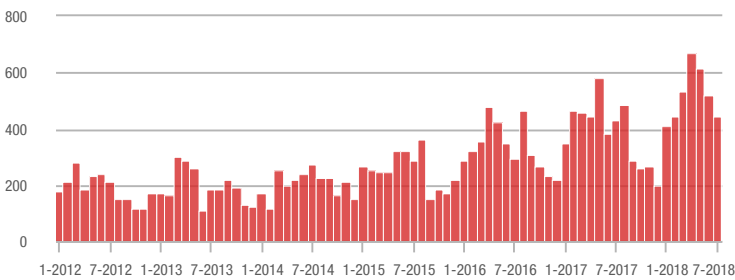
\$100,000 and Below



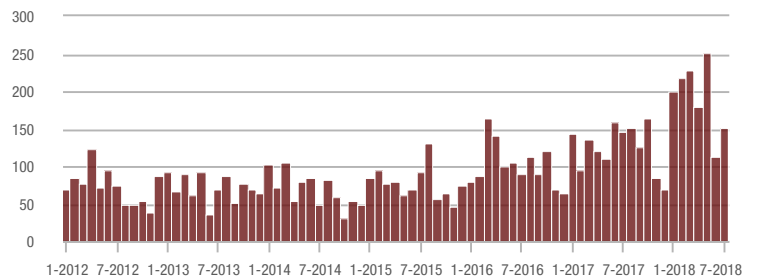
\$100,001 to \$200,000



\$200,001 to \$300,000

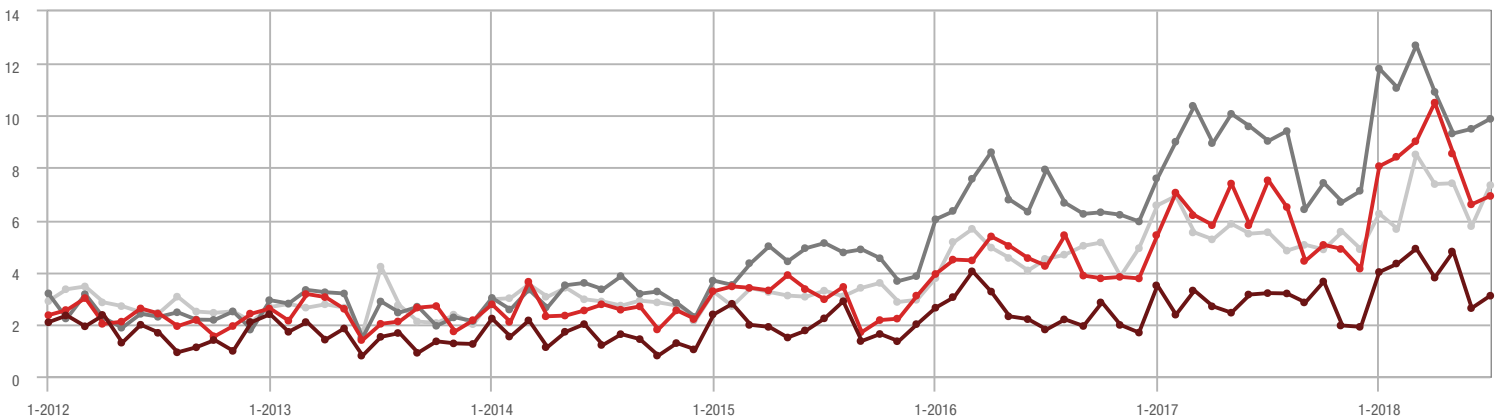


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

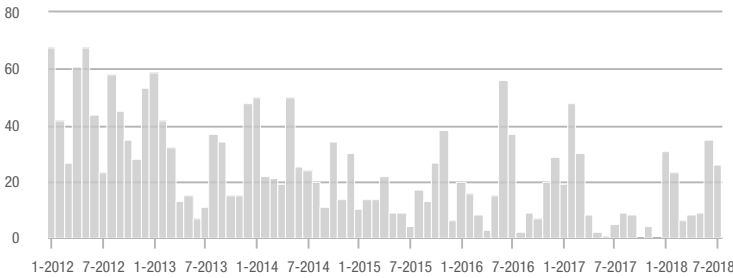


Huntersville, NC

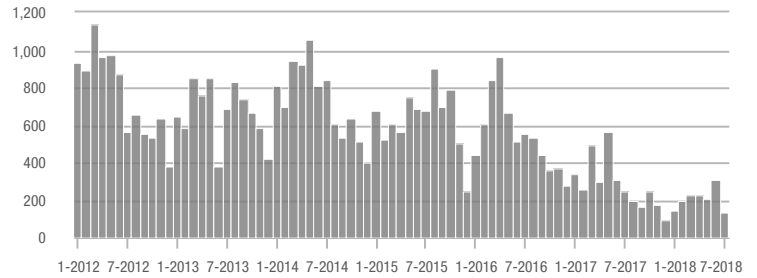
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	26	+ 420.0%	- 25.7%	4.2	+ 40.0%	- 26.5%	8	- 33.3%	- 20.0%
\$100,001 to \$200,000	129	- 46.7%	- 57.6%	6.7	- 31.6%	- 40.2%	26	- 23.5%	- 25.7%
\$200,001 to \$300,000	1,103	+ 21.1%	- 3.8%	8.6	+ 14.7%	- 0.3%	131	0.0%	- 4.4%
\$300,001 and Above	1,782	+ 18.1%	- 3.9%	6.2	+ 19.2%	+ 0.1%	314	- 13.0%	- 5.7%
Total	3,040	+ 14.0%	- 9.0%	6.9	+ 13.1%	- 3.9%	479	- 11.0%	- 7.0%

Showings

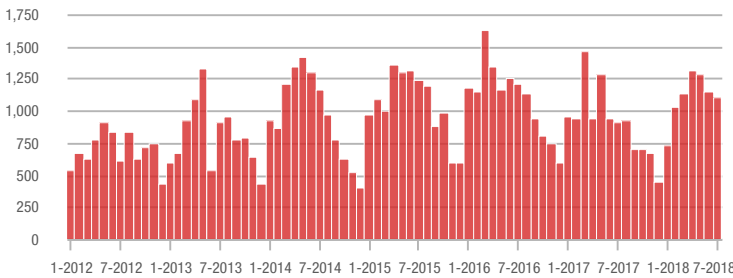
\$100,000 and Below



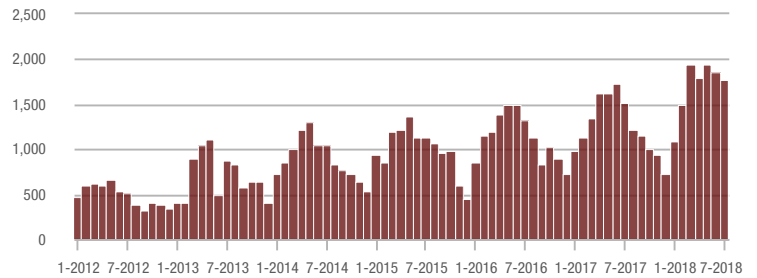
\$100,001 to \$200,000



\$200,001 to \$300,000

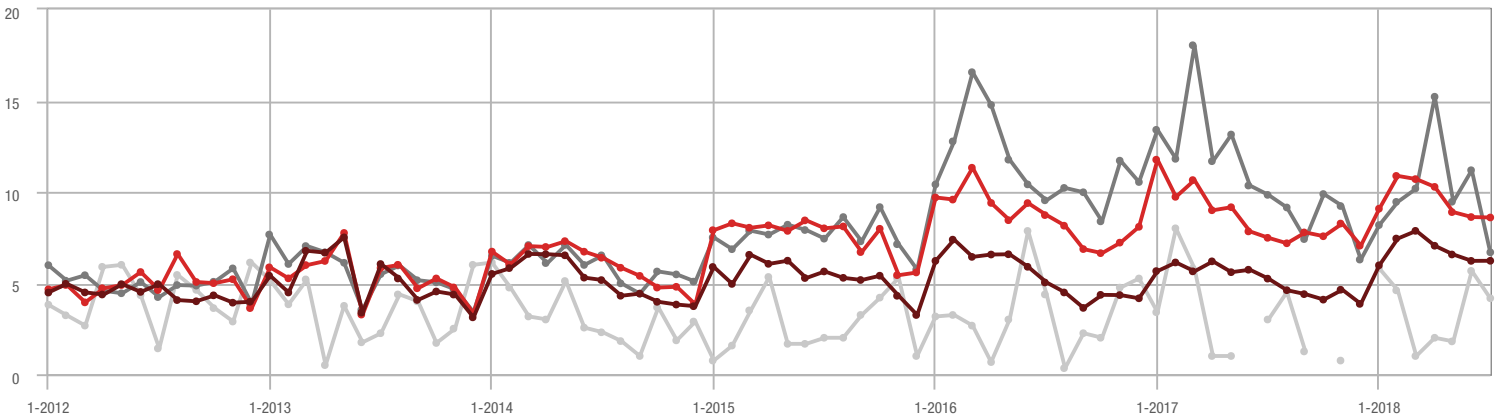


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

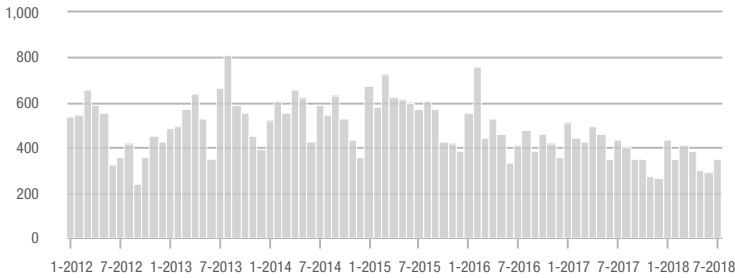


Iredell County, NC

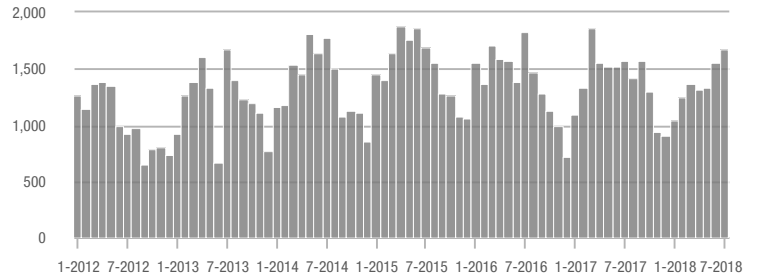
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	351	- 20.2%	+ 21.9%	4.8	+ 41.2%	+ 21.3%	154	- 34.5%	- 3.1%
\$100,001 to \$200,000	1,673	+ 6.5%	+ 8.0%	7.2	+ 1.4%	+ 2.5%	280	- 7.0%	+ 3.3%
\$200,001 to \$300,000	1,596	+ 37.0%	+ 3.4%	5.7	+ 26.7%	+ 3.8%	319	- 2.1%	- 3.6%
\$300,001 and Above	2,672	- 14.8%	- 9.1%	4.5	- 2.2%	- 7.8%	683	- 20.2%	- 4.7%
Total	6,292	- 0.3%	- 0.5%	5.3	+ 8.2%	- 0.5%	1,436	- 16.4%	- 2.8%

Showings

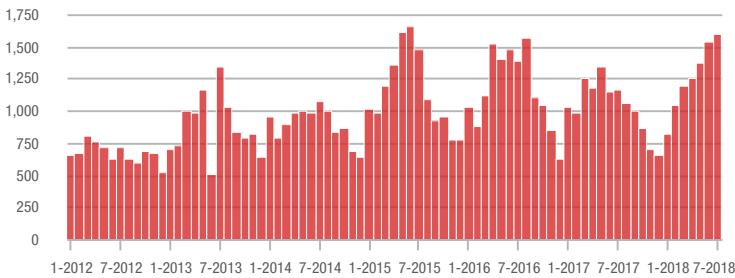
\$100,000 and Below



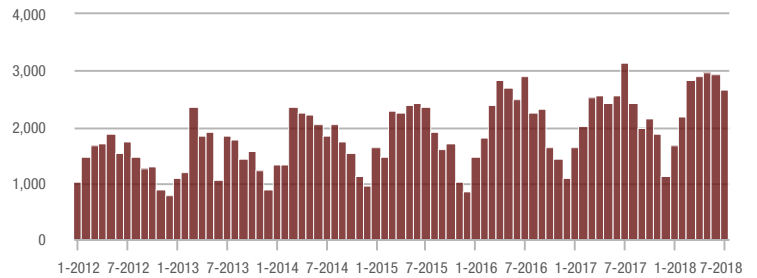
\$100,001 to \$200,000



\$200,001 to \$300,000

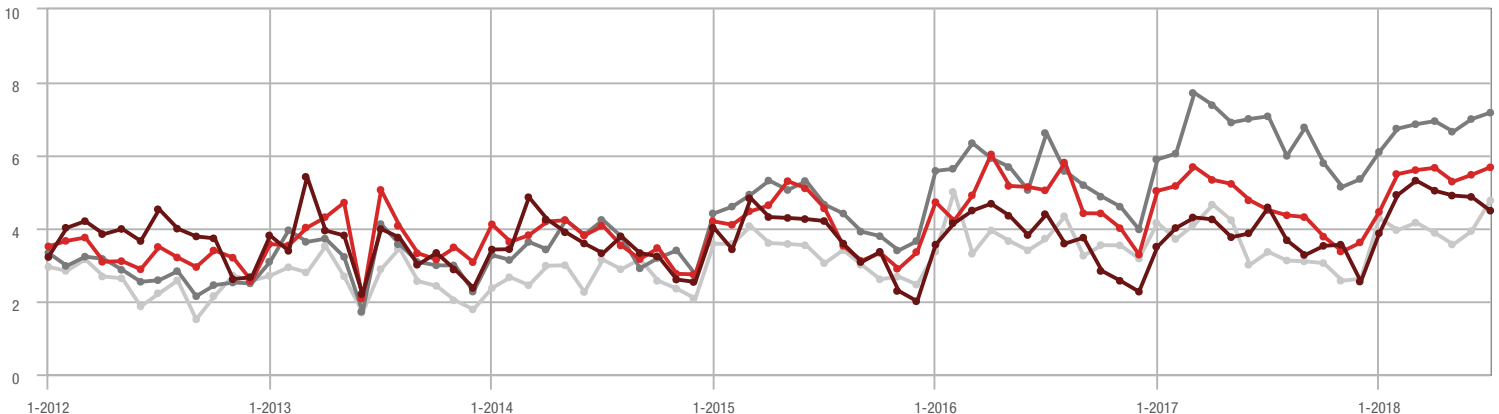


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

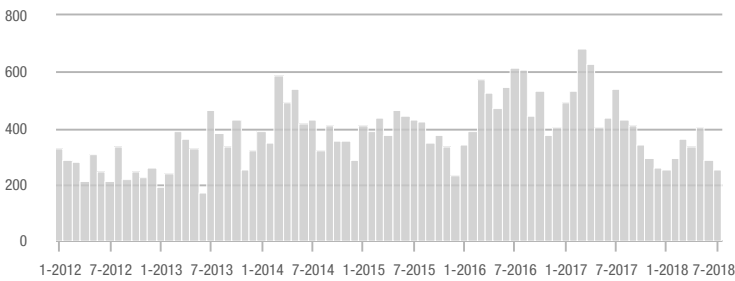


Kannapolis, NC

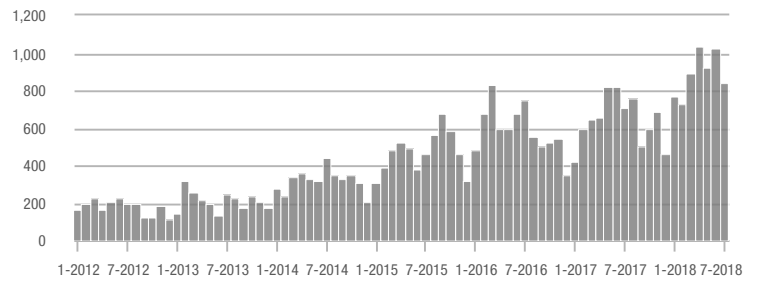
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	254	- 52.7%	- 12.1%	7.5	- 1.3%	- 4.4%	49	- 54.6%	- 3.9%
\$100,001 to \$200,000	845	+ 18.8%	- 17.3%	8.9	+ 8.5%	- 13.9%	98	+ 7.7%	- 4.9%
\$200,001 to \$300,000	260	+ 364.3%	- 6.1%	7.4	+ 252.4%	- 4.4%	40	+ 48.1%	- 4.8%
\$300,001 and Above	46	- 50.5%	- 19.3%	2.8	- 12.5%	- 15.0%	22	- 35.3%	- 15.4%
Total	1,405	+ 0.6%	- 14.6%	7.9	+ 19.7%	- 9.9%	209	- 19.6%	- 5.9%

Showings

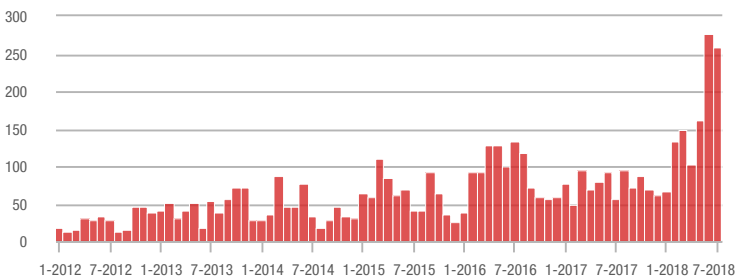
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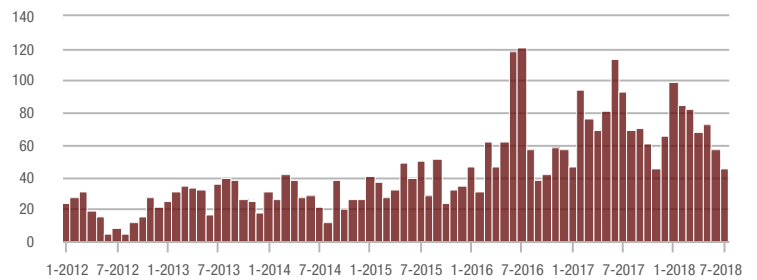
\$100,001 to \$200,000



\$200,001 to \$300,000

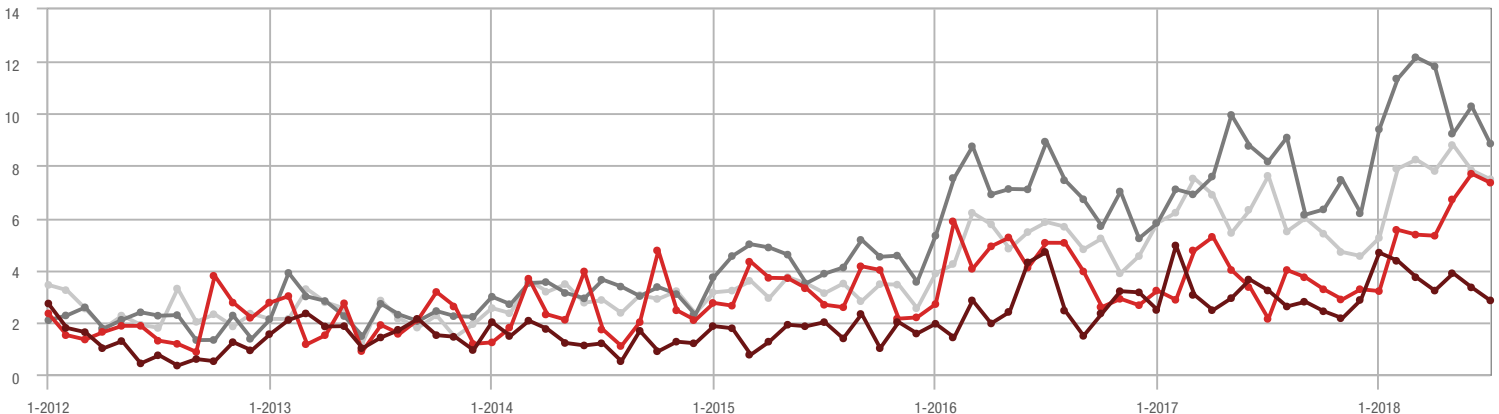


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

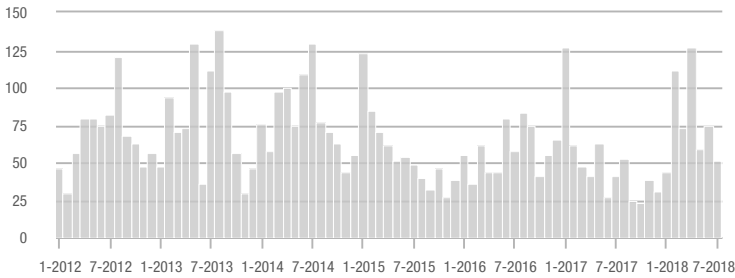


Lake Norman

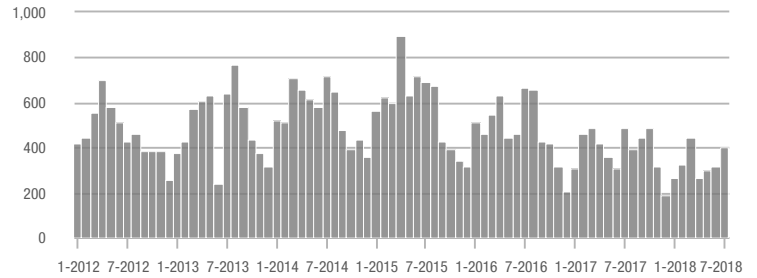
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	+ 24.4%	- 32.0%	1.3	+ 62.5%	- 48.8%	96	- 27.3%	- 5.9%
\$100,001 to \$200,000	399	- 18.6%	+ 26.3%	7.0	- 14.6%	+ 32.8%	85	- 29.8%	- 8.6%
\$200,001 to \$300,000	929	- 5.3%	+ 7.9%	5.8	- 15.9%	+ 7.4%	193	- 2.0%	- 1.5%
\$300,001 and Above	4,737	- 4.2%	+ 0.4%	5.5	+ 7.8%	+ 3.2%	980	- 16.0%	- 4.7%
Total	6,116	- 5.3%	+ 2.5%	5.5	+ 3.8%	+ 4.8%	1,354	- 16.2%	- 4.6%

Showings

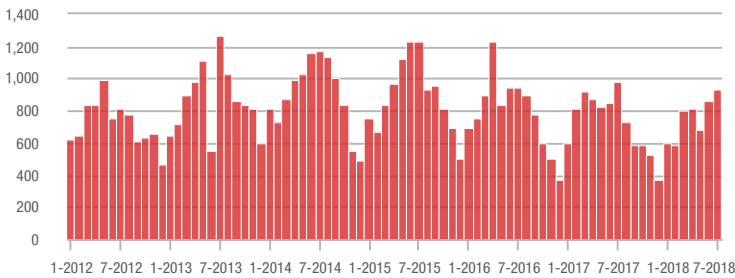
\$100,000 and Below



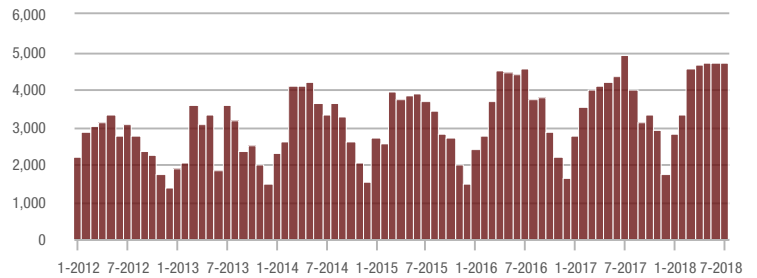
\$100,001 to \$200,000



\$200,001 to \$300,000

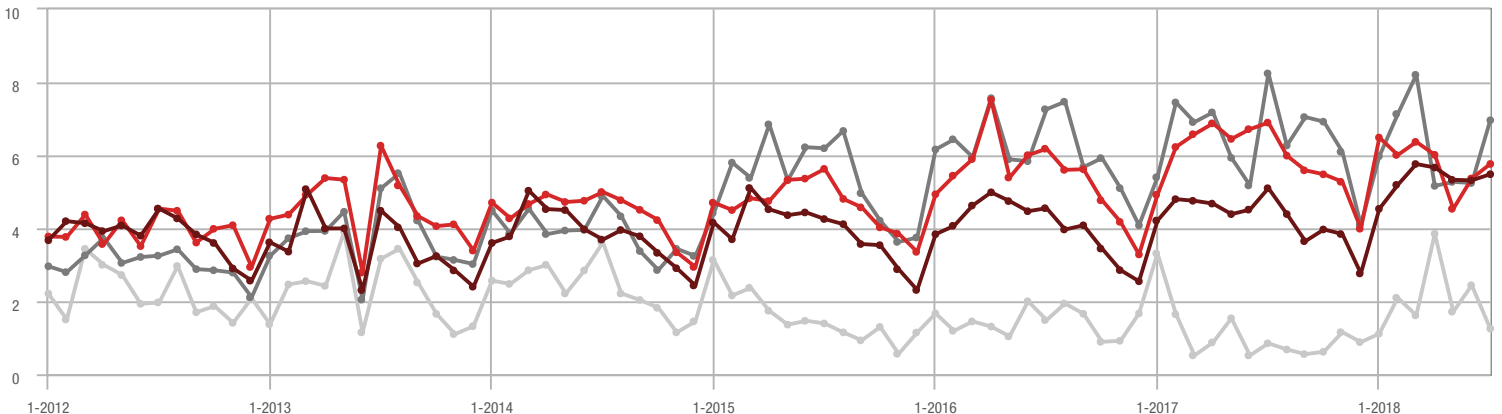


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

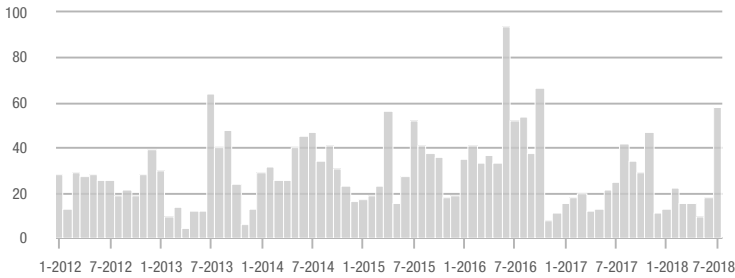


Lake Wylie

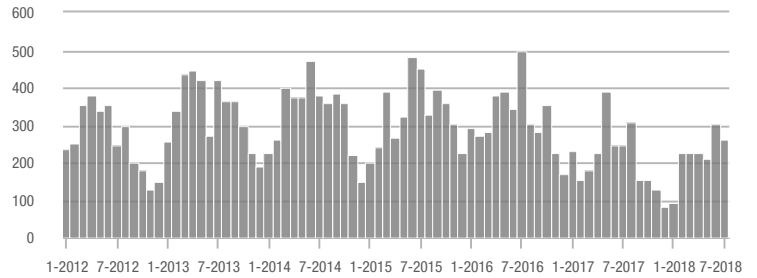
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	58	+ 132.0%	+ 222.2%	1.9	+ 171.4%	+ 379.2%	58	- 23.7%	+ 3.6%
\$100,001 to \$200,000	263	+ 7.3%	- 13.2%	9.6	+ 54.8%	+ 5.8%	45	- 25.0%	- 13.5%
\$200,001 to \$300,000	714	+ 24.8%	+ 23.3%	9.1	+ 19.7%	+ 29.0%	114	+ 7.5%	- 3.4%
\$300,001 and Above	1,643	+ 7.0%	- 4.4%	5.0	+ 4.2%	+ 0.5%	392	- 2.5%	- 6.7%
Total	2,678	+ 12.7%	+ 2.3%	5.8	+ 11.5%	+ 7.4%	609	- 5.4%	- 5.7%

Showings

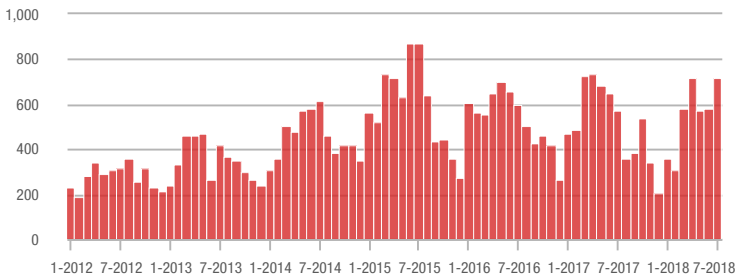
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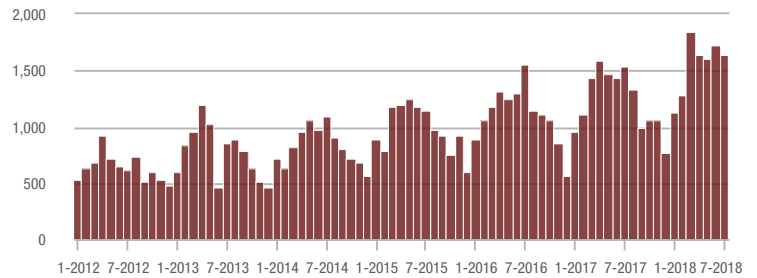
\$100,001 to \$200,000



\$200,001 to \$300,000

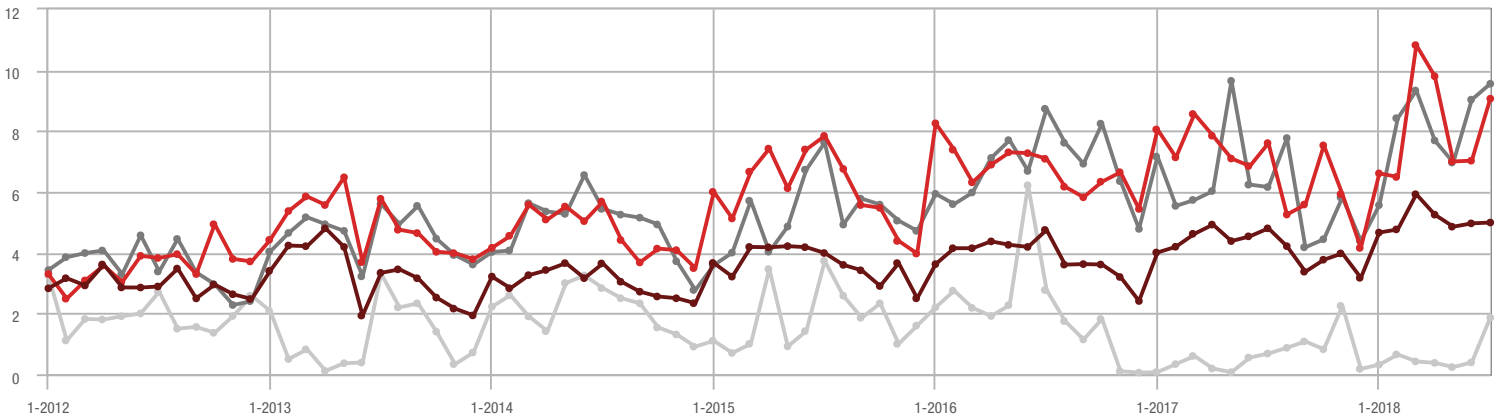


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

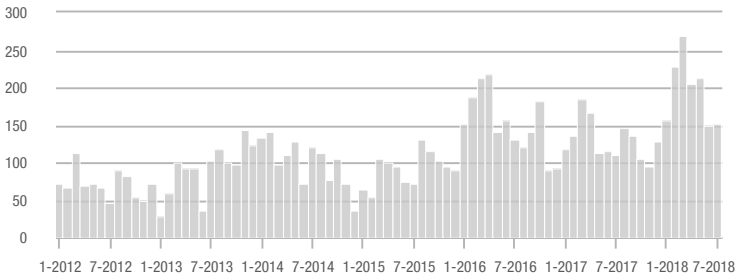


Lancaster County, SC

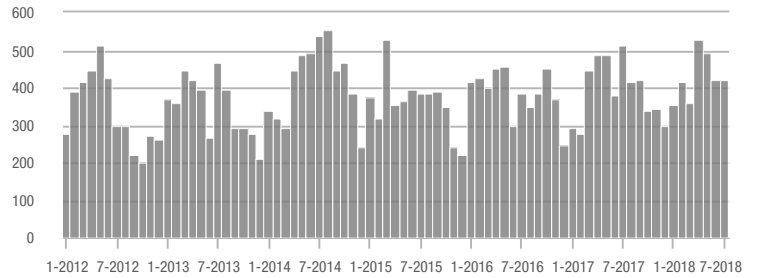
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	151	+ 36.0%	+ 1.3%	3.2	+ 14.3%	- 3.2%	70	- 11.4%	- 1.4%
\$100,001 to \$200,000	419	- 18.6%	- 0.7%	6.0	+ 11.1%	- 6.3%	82	- 32.2%	+ 6.5%
\$200,001 to \$300,000	884	- 4.7%	+ 14.1%	8.0	+ 14.3%	+ 7.7%	115	- 24.3%	+ 0.9%
\$300,001 and Above	1,151	+ 20.1%	- 8.1%	4.7	- 4.1%	- 4.7%	278	+ 12.6%	- 5.1%
Total	2,605	+ 3.7%	+ 0.2%	5.5	0.0%	- 0.2%	545	- 9.0%	- 1.8%

Showings

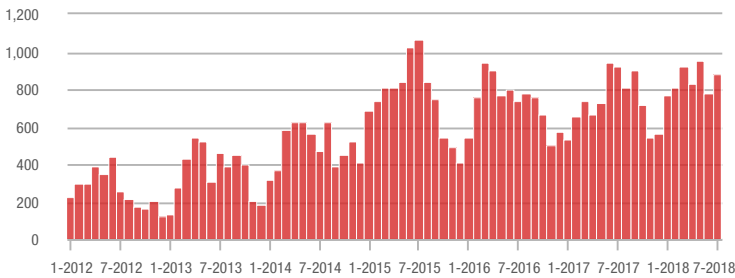
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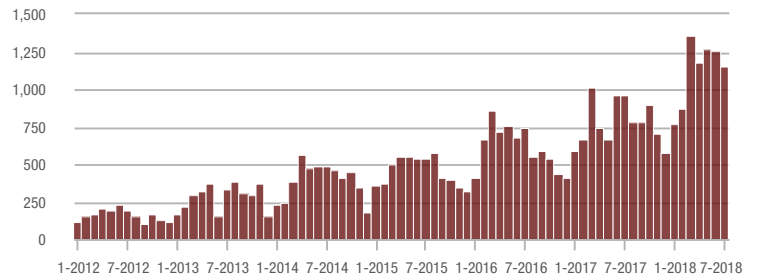
\$100,001 to \$200,000



\$200,001 to \$300,000

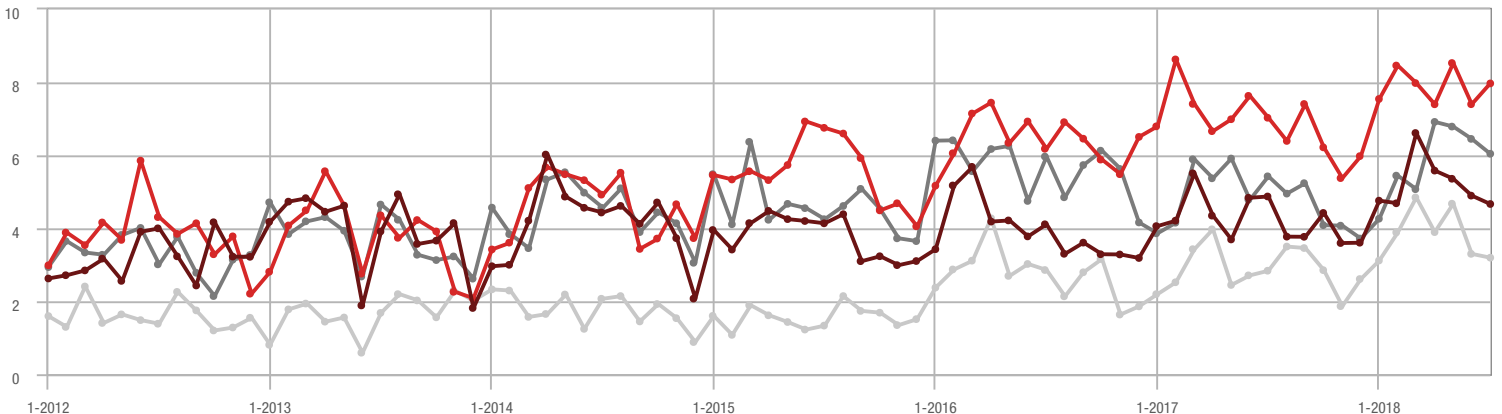


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

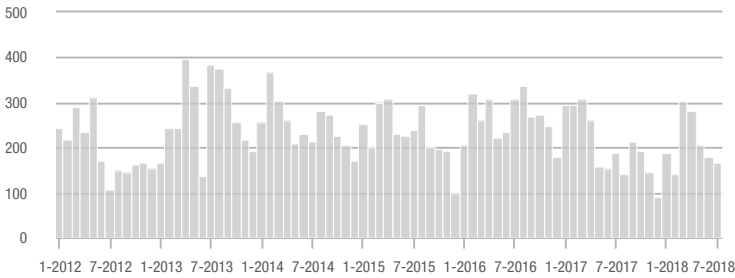


Lincoln County, NC

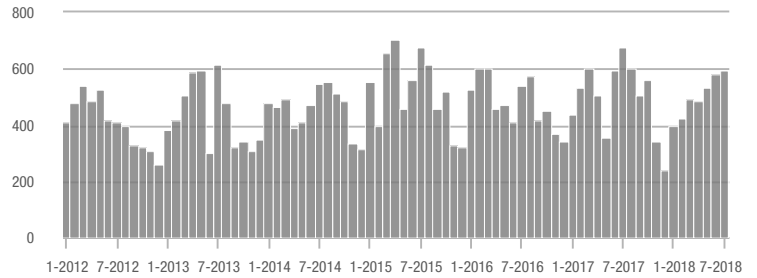
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	165	- 12.2%	- 8.8%	3.6	0.0%	- 22.4%	99	- 25.0%	- 5.7%
\$100,001 to \$200,000	595	- 12.2%	+ 2.2%	6.6	+ 10.0%	+ 5.0%	102	- 29.2%	- 2.9%
\$200,001 to \$300,000	500	- 6.0%	+ 2.2%	4.9	0.0%	- 6.3%	111	- 17.2%	+ 6.7%
\$300,001 and Above	988	+ 7.3%	+ 8.8%	4.7	+ 14.6%	+ 11.6%	257	- 10.8%	- 6.5%
Total	2,248	- 3.1%	+ 4.1%	5.0	+ 6.4%	+ 2.9%	569	- 18.5%	- 3.4%

Showings

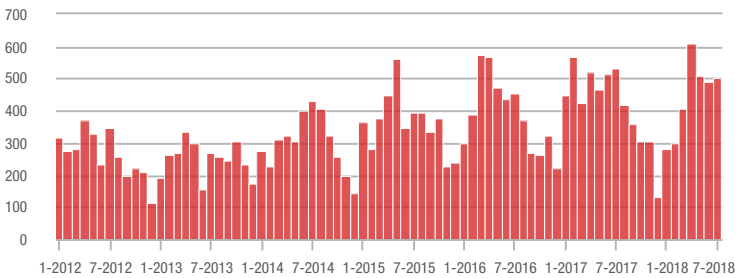
\$100,000 and Below



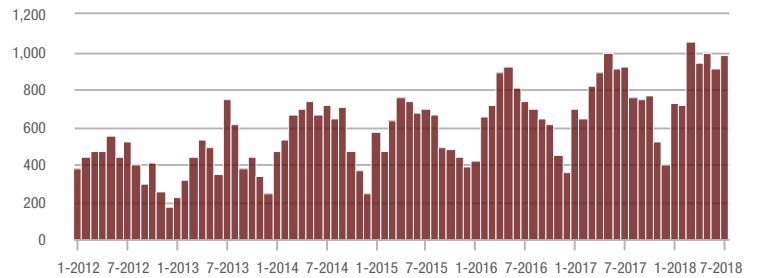
\$100,001 to \$200,000



\$200,001 to \$300,000

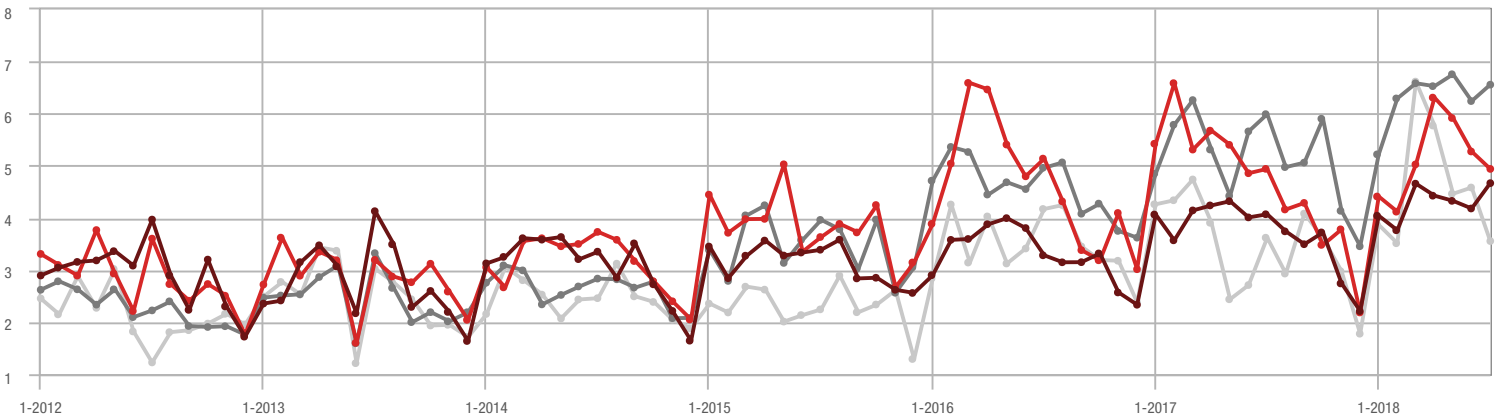


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

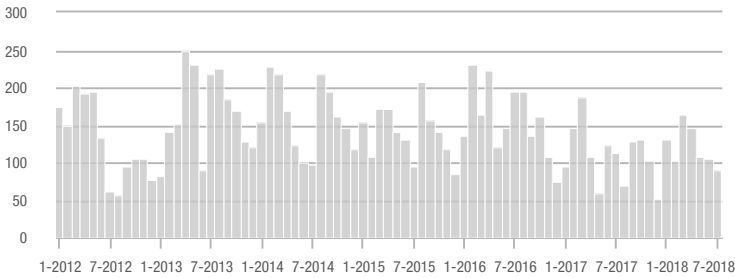


Lincolnton, NC

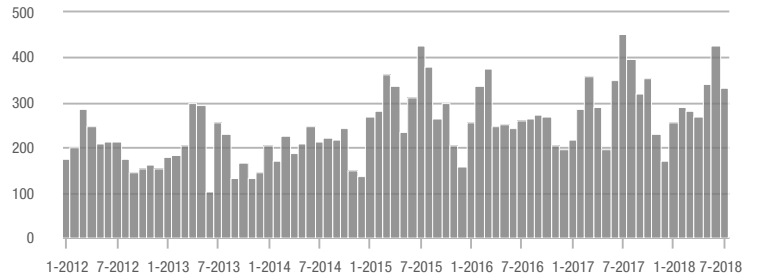
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	91	- 19.5%	- 14.2%	5.3	+ 17.8%	+ 4.1%	31	- 36.7%	- 13.9%
\$100,001 to \$200,000	334	- 25.9%	- 22.0%	6.3	+ 5.0%	- 17.1%	57	- 36.0%	- 5.0%
\$200,001 to \$300,000	166	+ 17.7%	+ 5.7%	3.7	+ 8.8%	- 20.1%	45	0.0%	+ 32.4%
\$300,001 and Above	69	- 1.4%	+ 30.2%	3.5	+ 34.6%	+ 31.9%	22	- 26.7%	- 8.3%
Total	660	- 14.8%	- 11.3%	4.9	+ 6.5%	- 13.9%	155	- 27.2%	+ 0.6%

Showings

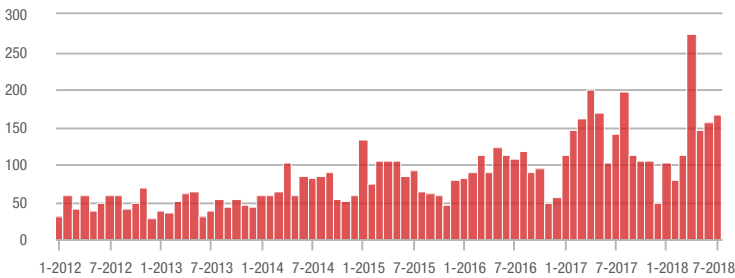
\$100,000 and Below



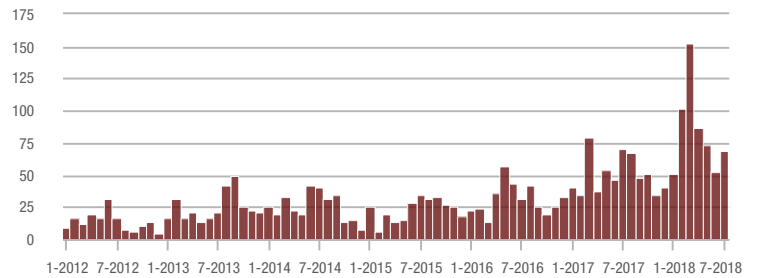
\$100,001 to \$200,000



\$200,001 to \$300,000

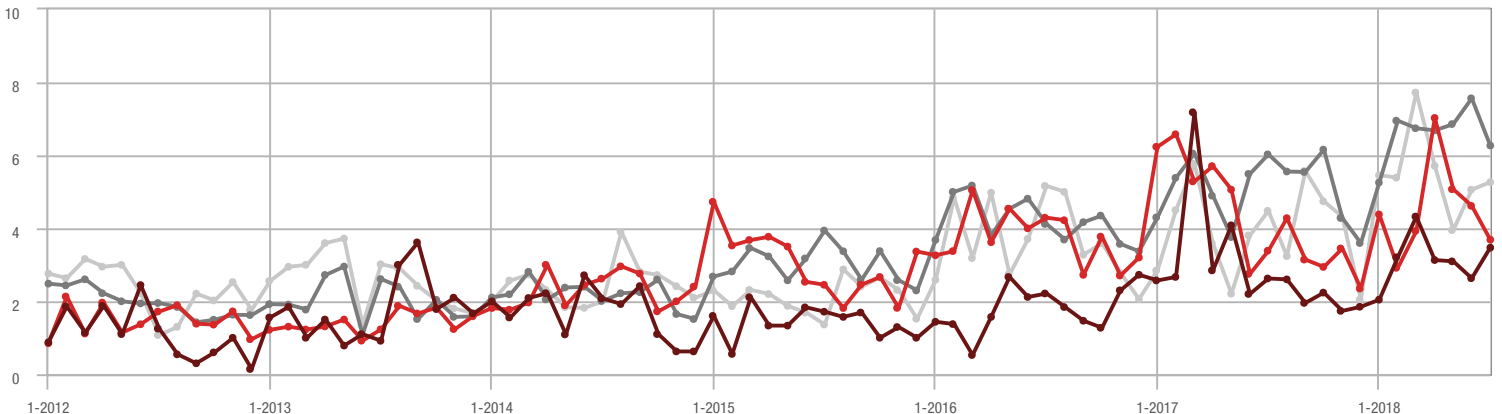


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for July 2018

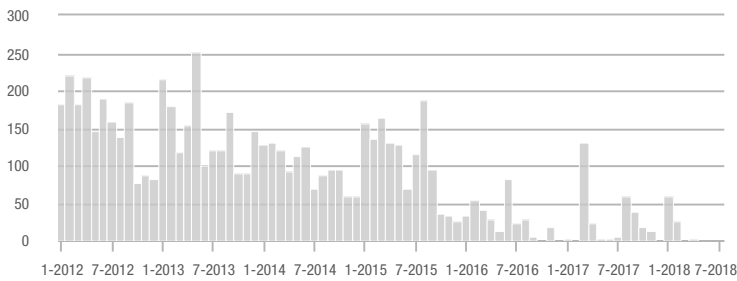
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Matthews, NC

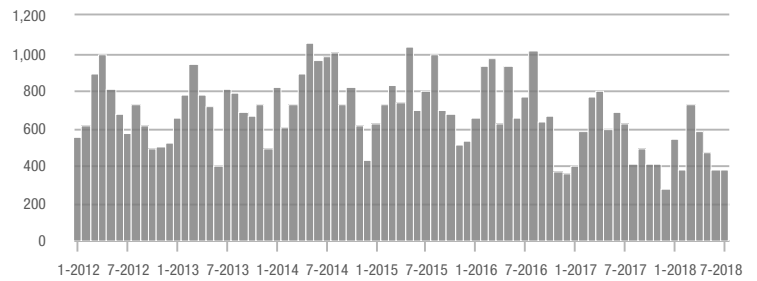
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 85.7%	- 66.7%
\$100,001 to \$200,000	376	- 40.1%	- 0.5%	11.4	- 30.9%	+ 2.5%	35	- 16.7%	- 2.8%
\$200,001 to \$300,000	539	- 56.0%	- 44.1%	9.8	- 9.3%	- 31.0%	58	- 49.6%	- 19.4%
\$300,001 and Above	1,593	+ 10.7%	- 1.5%	7.9	+ 41.1%	+ 3.2%	213	- 24.7%	- 3.6%
Total	2,508	- 24.0%	- 15.3%	8.7	+ 7.4%	- 8.4%	307	- 31.3%	- 7.5%

Showings

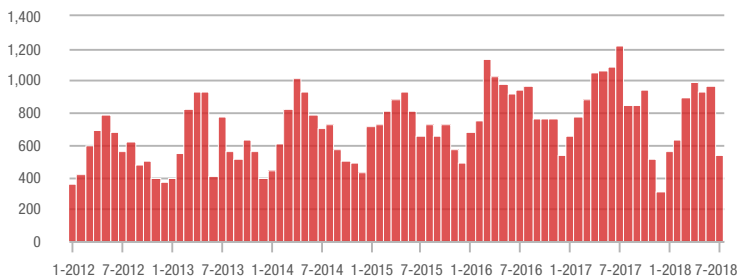
\$100,000 and Below



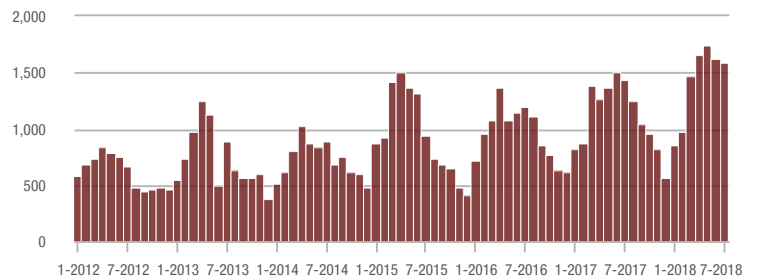
\$100,001 to \$200,000



\$200,001 to \$300,000

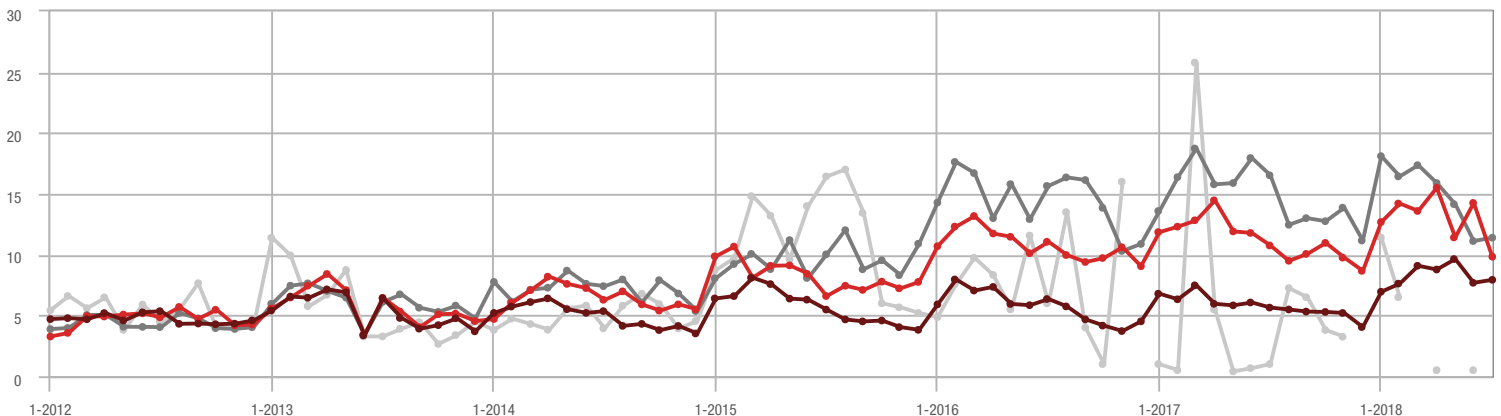


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

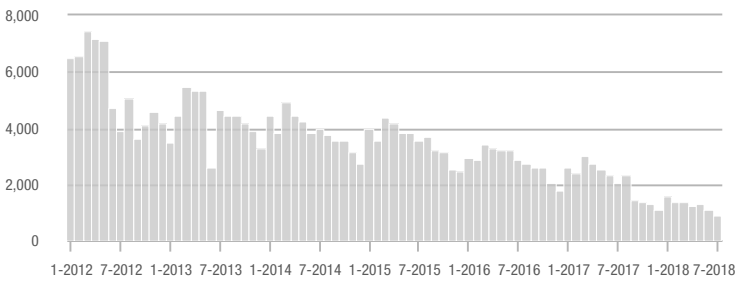


Mecklenburg County, NC

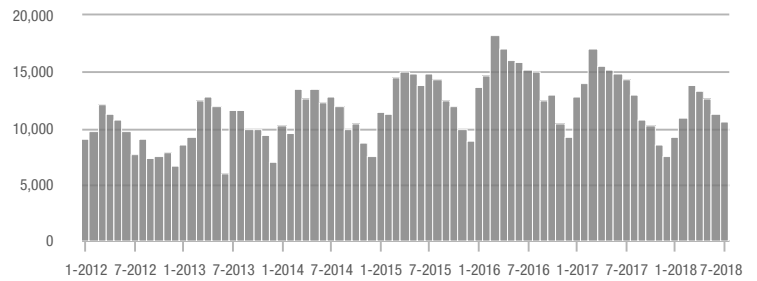
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	899	- 55.6%	- 15.3%	8.5	0.0%	- 6.1%	136	- 57.6%	- 16.0%
\$100,001 to \$200,000	10,665	- 26.1%	- 4.9%	12.3	- 5.4%	- 1.5%	903	- 23.9%	- 3.8%
\$200,001 to \$300,000	10,425	+ 0.8%	- 10.2%	8.8	+ 3.5%	- 8.0%	1,214	- 5.2%	- 3.5%
\$300,001 and Above	15,916	+ 4.0%	- 5.7%	6.3	+ 6.8%	- 3.1%	2,724	- 8.0%	- 3.8%
Total	37,905	- 10.0%	- 7.0%	8.1	- 1.2%	- 4.2%	4,977	- 13.4%	- 4.1%

Showings

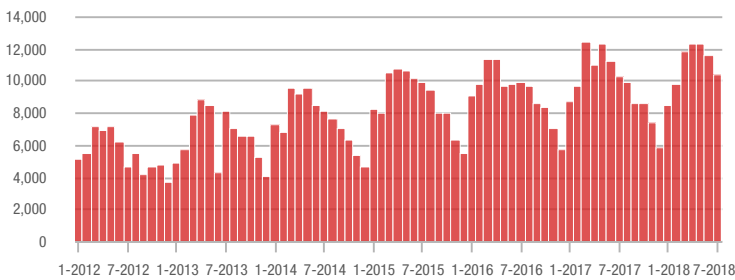
\$100,000 and Below



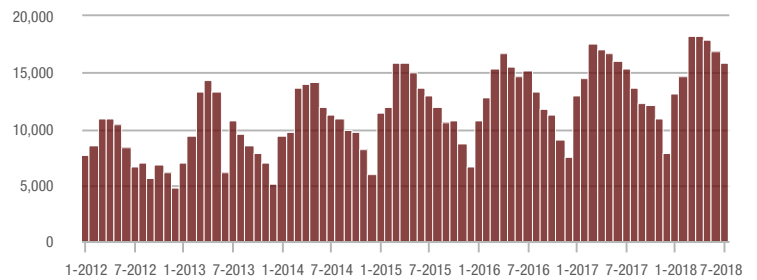
\$100,001 to \$200,000



\$200,001 to \$300,000

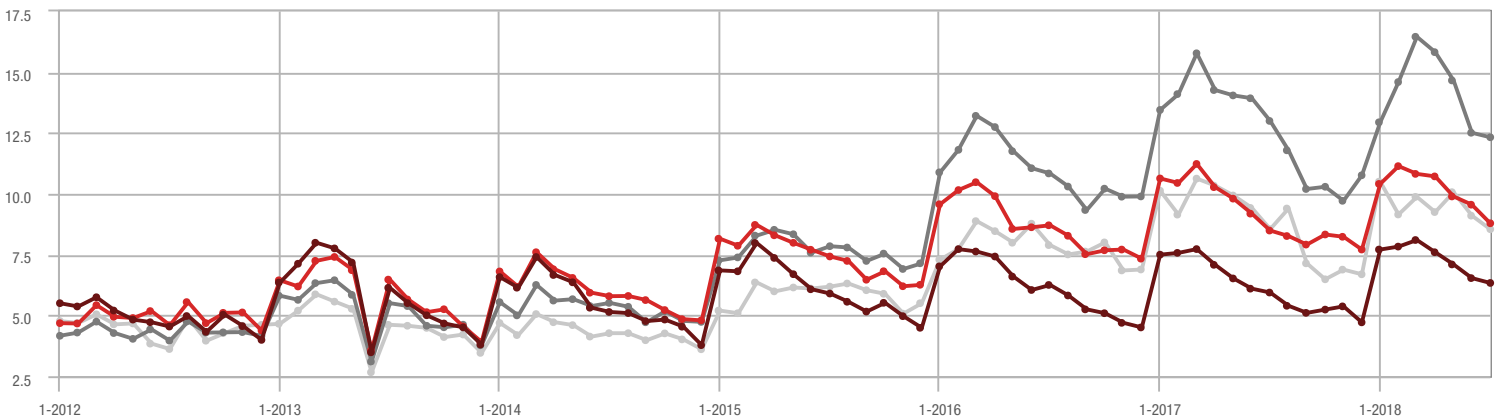


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for July 2018

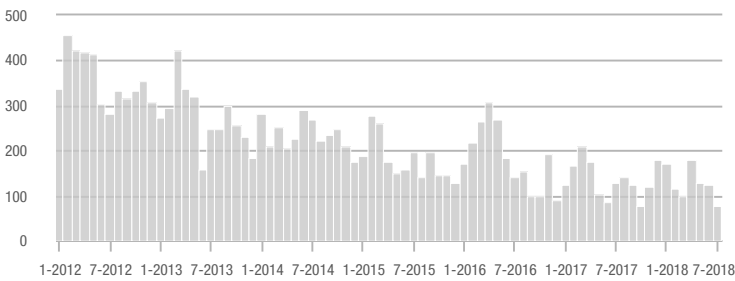
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Monroe, NC

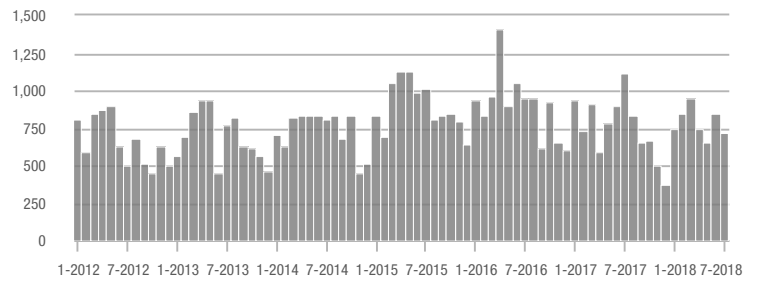
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	75	- 40.9%	- 39.5%	3.9	- 11.4%	- 26.4%	39	- 22.0%	- 17.0%
\$100,001 to \$200,000	713	- 36.3%	- 16.1%	8.3	- 18.6%	- 10.8%	99	- 20.2%	- 5.7%
\$200,001 to \$300,000	449	- 7.8%	- 19.8%	5.6	- 1.8%	- 7.2%	86	- 11.3%	- 14.0%
\$300,001 and Above	279	+ 65.1%	- 30.8%	3.6	+ 16.1%	- 33.9%	88	+ 25.7%	0.0%
Total	1,516	- 20.3%	- 21.7%	5.8	- 17.1%	- 15.7%	312	- 8.5%	- 8.2%

Showings

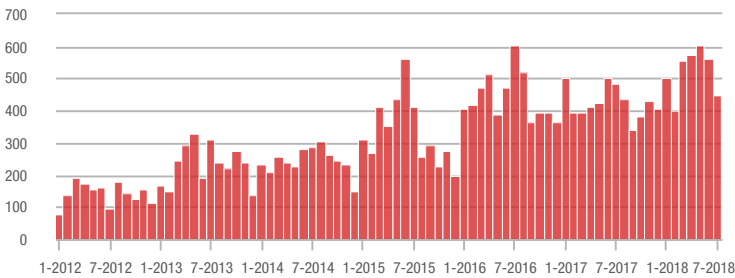
\$100,000 and Below



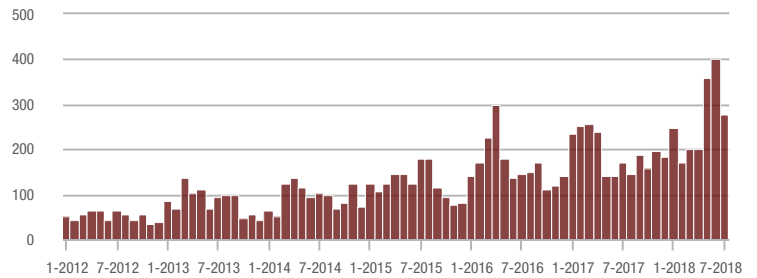
\$100,001 to \$200,000



\$200,001 to \$300,000

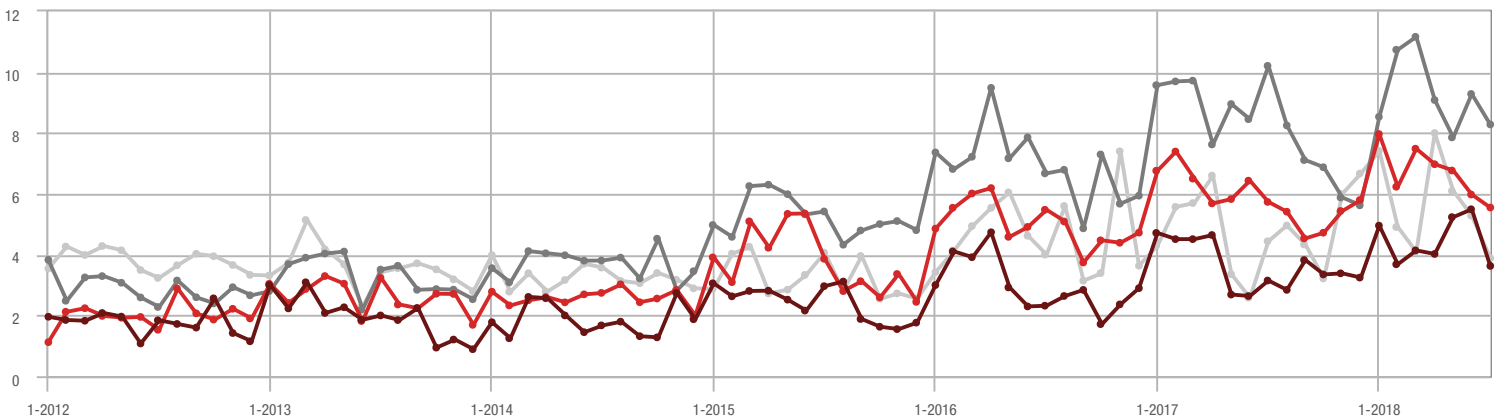


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

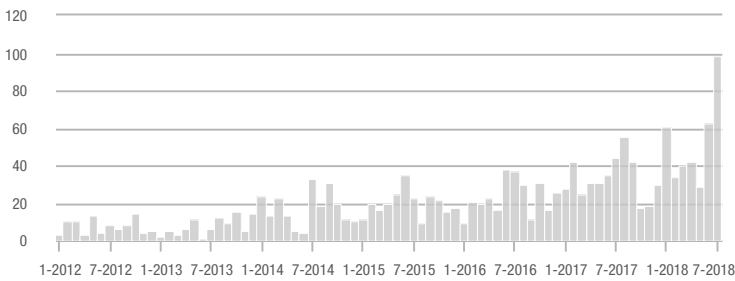


Montgomery County, NC

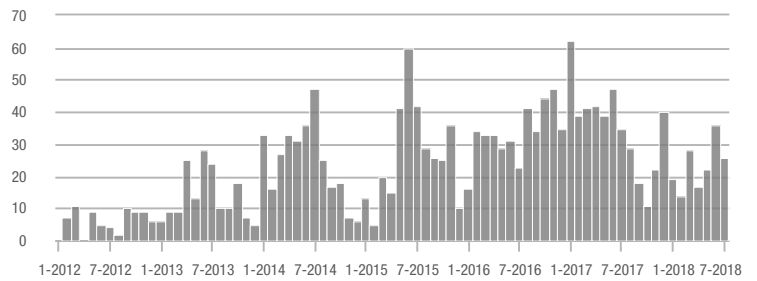
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	98	+ 122.7%	+ 55.6%	2.0	+ 122.2%	+ 59.9%	85	- 5.6%	- 1.2%
\$100,001 to \$200,000	26	- 25.7%	- 27.8%	1.7	+ 13.3%	- 32.1%	35	- 32.7%	- 2.8%
\$200,001 to \$300,000	36	- 2.7%	+ 89.5%	2.6	+ 30.0%	+ 215.0%	25	- 16.7%	0.0%
\$300,001 and Above	200	+ 12.4%	+ 38.9%	4.8	+ 45.5%	+ 43.5%	53	- 35.4%	- 7.0%
Total	360	+ 22.4%	+ 37.4%	3.1	+ 47.6%	+ 32.2%	198	- 22.0%	- 2.9%

Showings

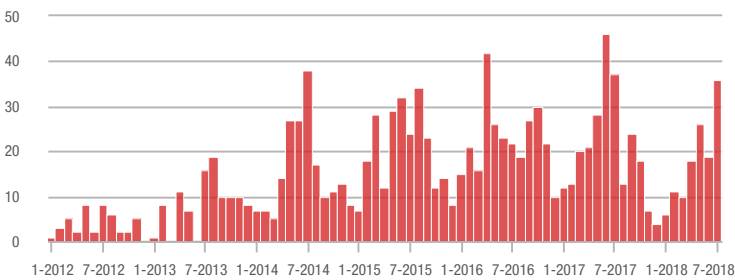
\$100,000 and Below



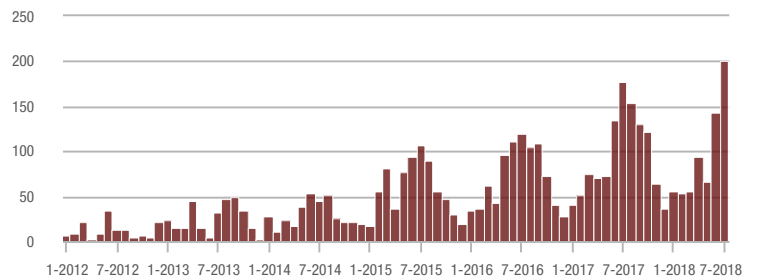
\$100,001 to \$200,000



\$200,001 to \$300,000

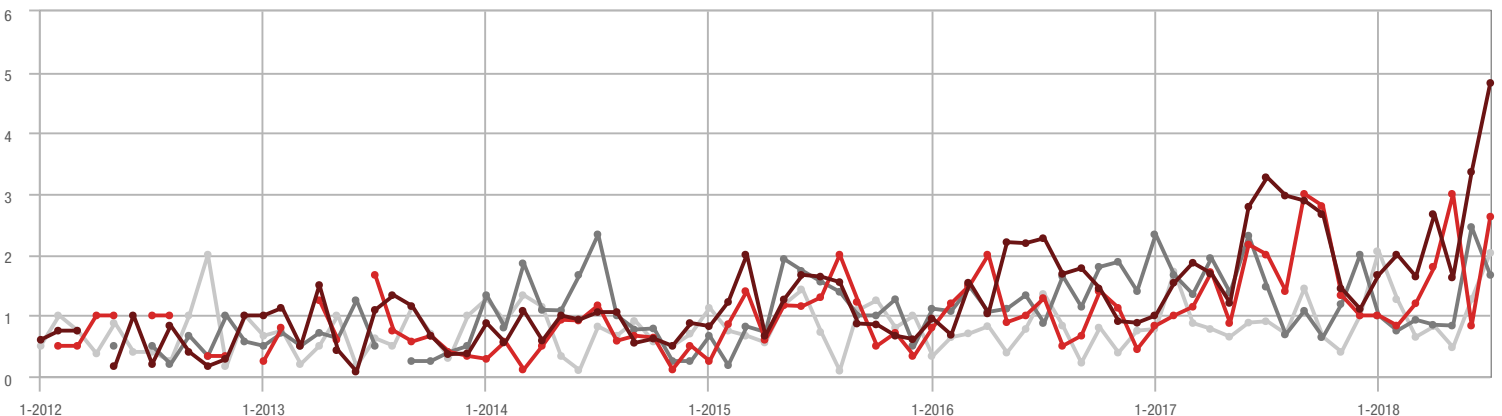


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

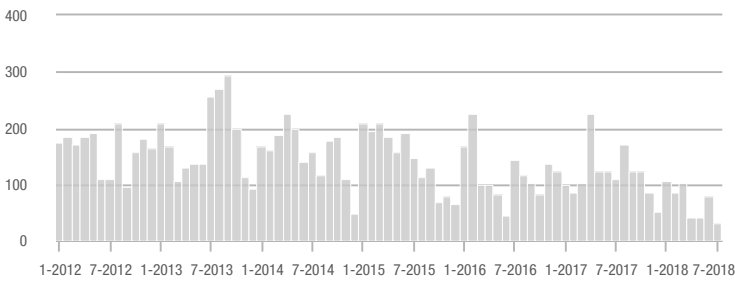


Mooresville, NC

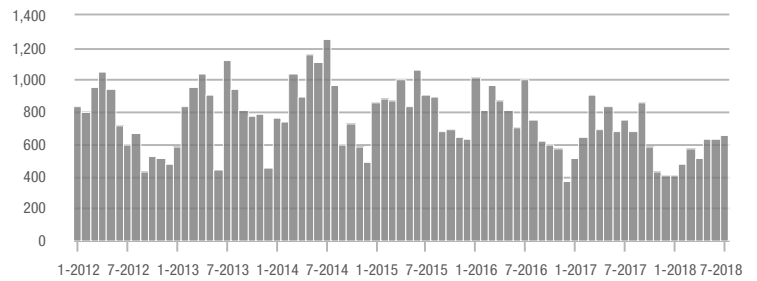
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	- 71.8%	- 59.7%	1.9	- 50.0%	- 53.7%	42	- 34.4%	- 8.7%
\$100,001 to \$200,000	653	- 13.3%	+ 3.3%	7.4	- 14.0%	- 0.7%	101	- 14.4%	+ 3.1%
\$200,001 to \$300,000	1,233	+ 41.6%	+ 4.3%	6.3	+ 21.2%	+ 3.7%	220	+ 1.9%	- 3.5%
\$300,001 and Above	2,364	- 13.8%	- 8.5%	4.9	+ 2.1%	- 4.8%	543	- 22.1%	- 6.5%
Total	4,281	- 4.3%	- 4.3%	5.5	+ 3.8%	- 2.0%	906	- 17.3%	- 4.9%

Showings

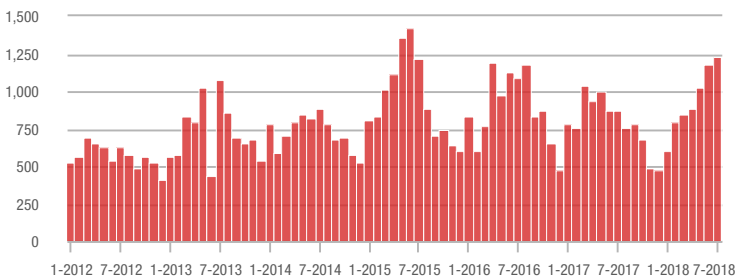
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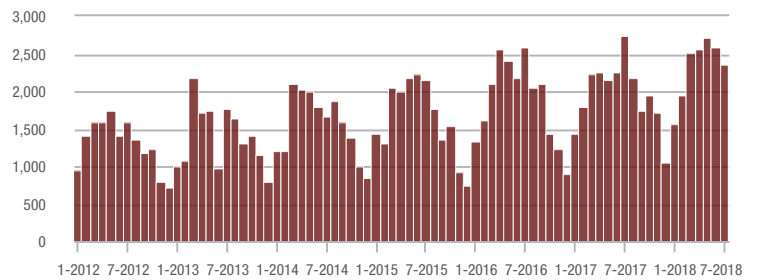
\$100,001 to \$200,000



\$200,001 to \$300,000

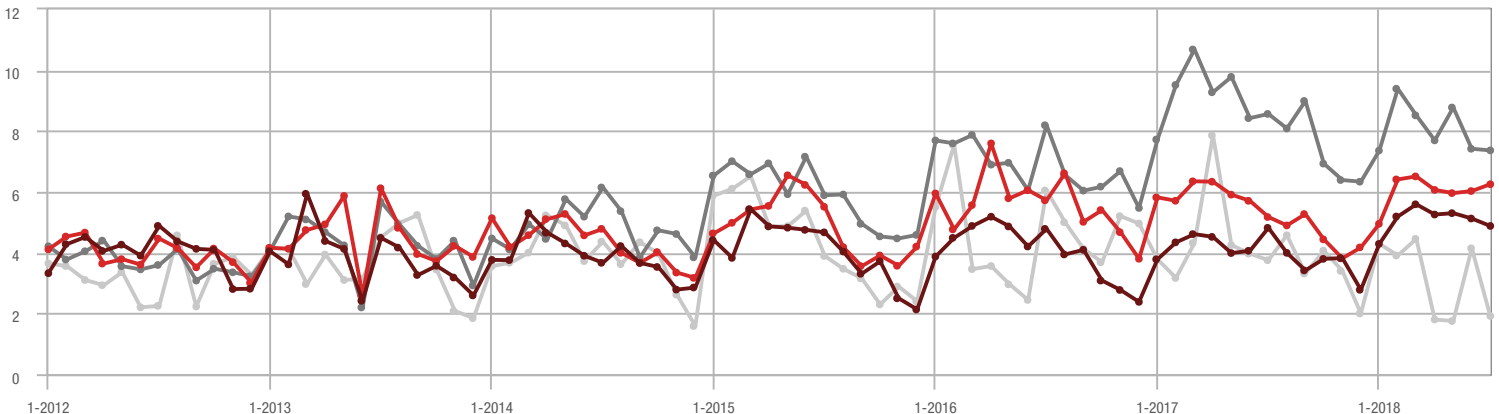


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

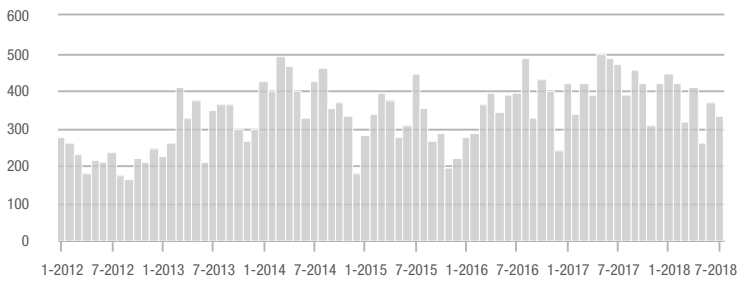


Rock Hill, SC

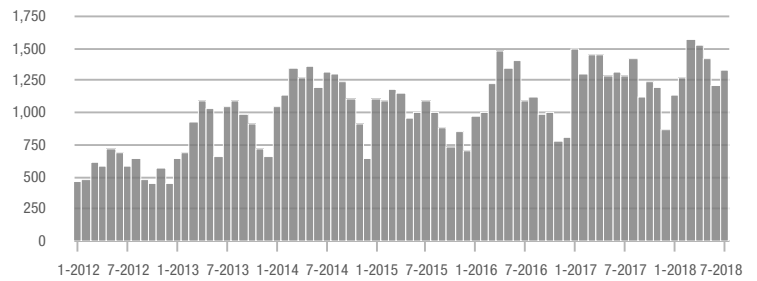
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	335	- 29.0%	- 9.5%	6.1	+ 5.2%	- 10.6%	73	- 43.0%	- 5.2%
\$100,001 to \$200,000	1,333	+ 4.1%	+ 10.6%	10.4	+ 3.0%	+ 11.7%	134	+ 0.8%	- 2.9%
\$200,001 to \$300,000	1,118	+ 58.1%	+ 11.5%	8.1	+ 11.0%	- 11.4%	147	+ 36.1%	+ 23.5%
\$300,001 and Above	431	- 11.0%	- 5.9%	4.4	- 10.2%	- 12.5%	108	- 14.3%	+ 2.9%
Total	3,217	+ 9.3%	+ 6.0%	7.7	+ 5.5%	- 2.2%	462	- 6.7%	+ 5.2%

Showings

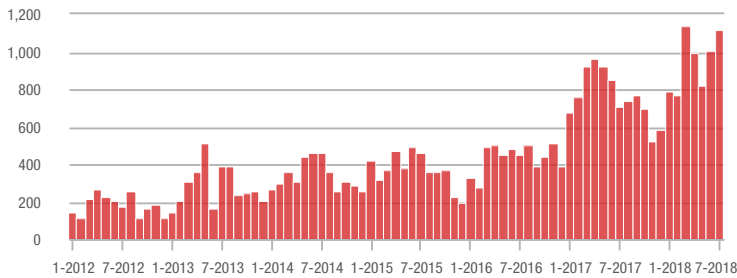
\$100,000 and Below



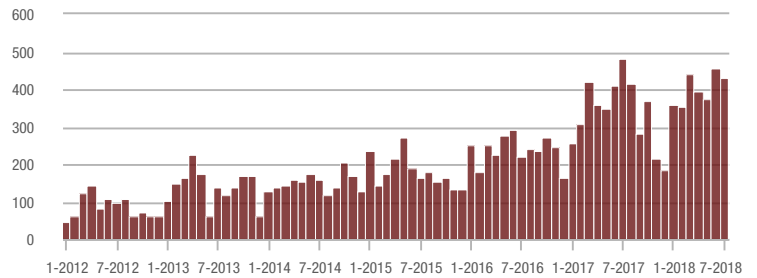
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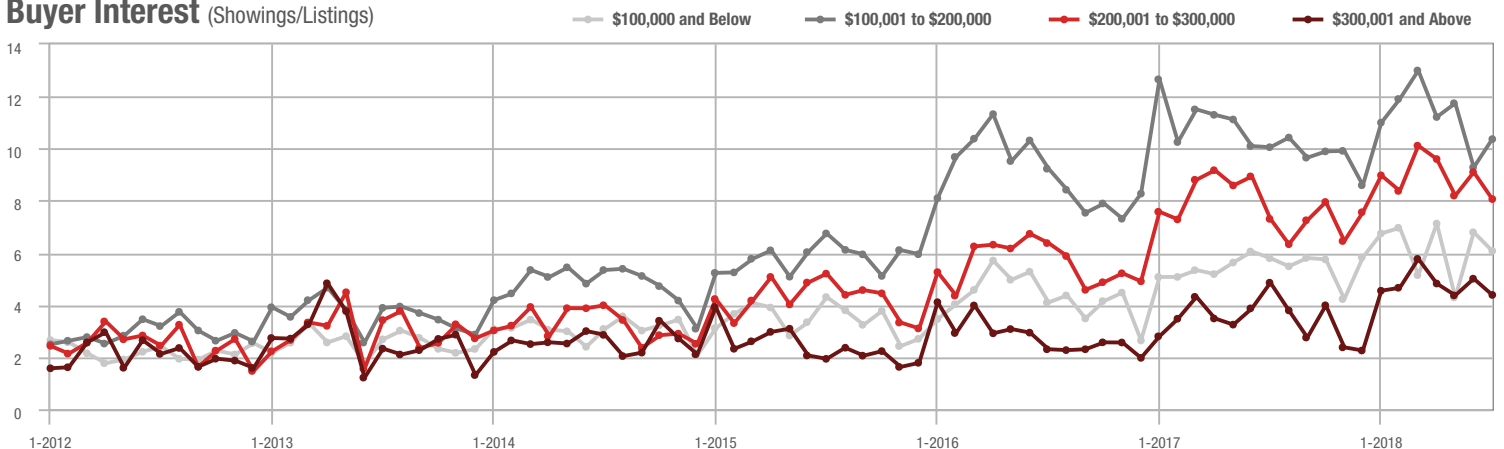
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

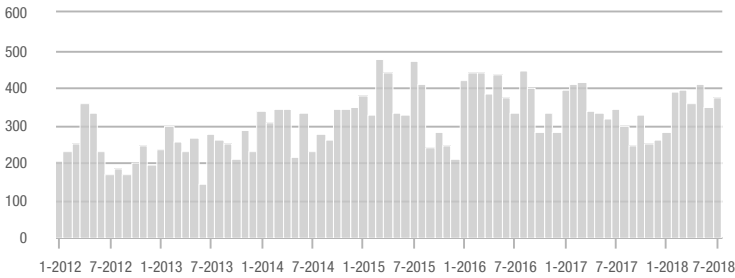


Salisbury, NC

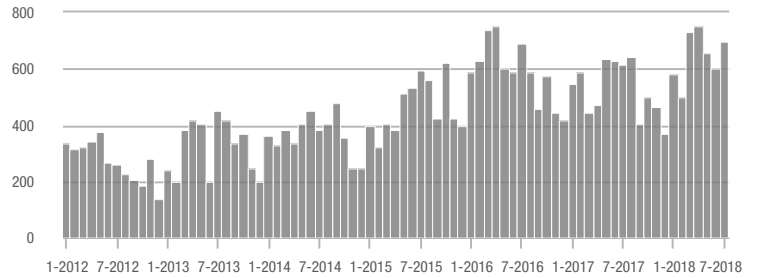
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	374	+ 9.0%	+ 6.6%	5.0	+ 28.2%	+ 26.7%	100	- 28.6%	- 13.0%
\$100,001 to \$200,000	695	+ 13.4%	+ 15.6%	7.0	+ 32.1%	+ 10.0%	117	- 23.0%	+ 2.6%
\$200,001 to \$300,000	241	+ 13.1%	+ 10.6%	4.7	+ 38.2%	+ 5.3%	58	- 21.6%	+ 1.8%
\$300,001 and Above	171	+ 103.6%	+ 36.8%	3.3	+ 83.3%	+ 27.3%	61	+ 5.2%	+ 3.4%
Total	1,481	+ 18.2%	+ 14.4%	5.3	+ 29.3%	+ 15.6%	336	- 20.8%	- 2.6%

Showings

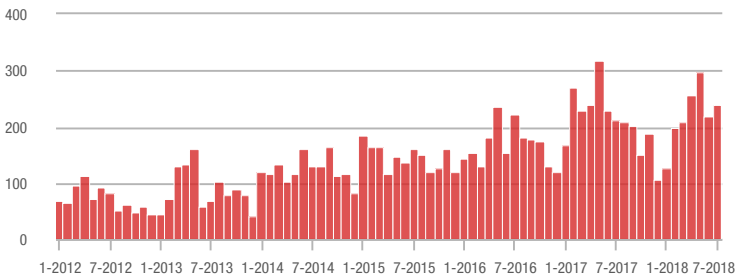
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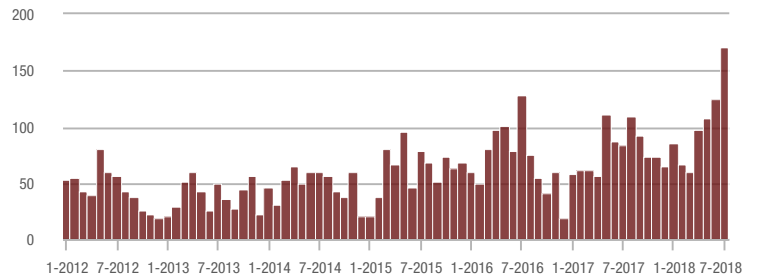
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\$200,001 to \$300,000

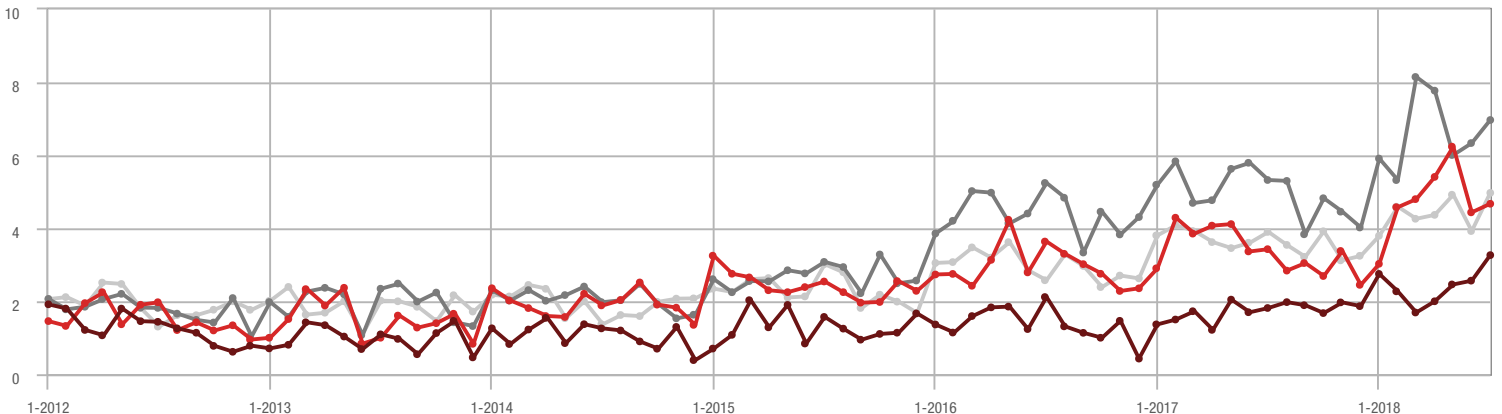


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

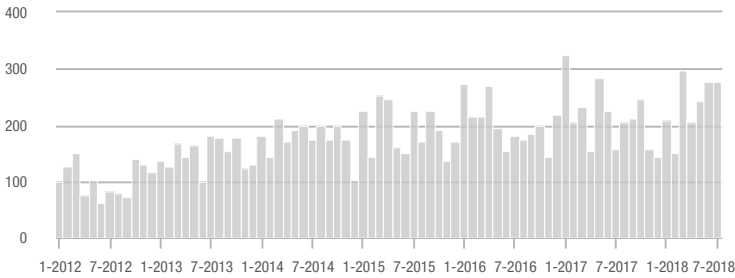


Stanly County, NC

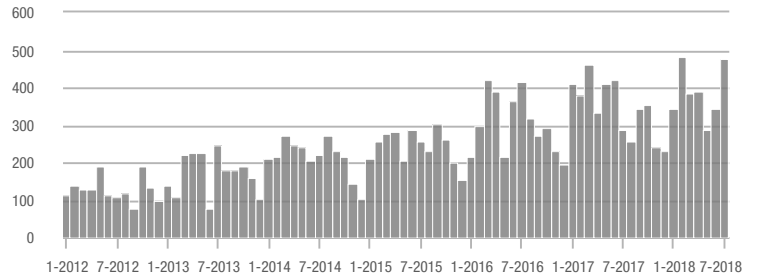
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	276	+ 76.9%	- 0.4%	5.4	+ 100.0%	+ 10.6%	89	- 19.1%	- 11.0%
\$100,001 to \$200,000	478	+ 67.7%	+ 39.0%	6.0	+ 50.0%	+ 30.6%	97	0.0%	+ 6.6%
\$200,001 to \$300,000	253	+ 67.5%	+ 17.7%	4.7	+ 38.2%	+ 18.5%	70	+ 18.6%	0.0%
\$300,001 and Above	185	- 9.3%	- 3.6%	3.0	+ 3.4%	- 7.3%	72	- 20.9%	- 5.3%
Total	1,192	+ 49.7%	+ 16.0%	4.9	+ 48.5%	+ 16.7%	328	- 8.1%	- 2.7%

Showings

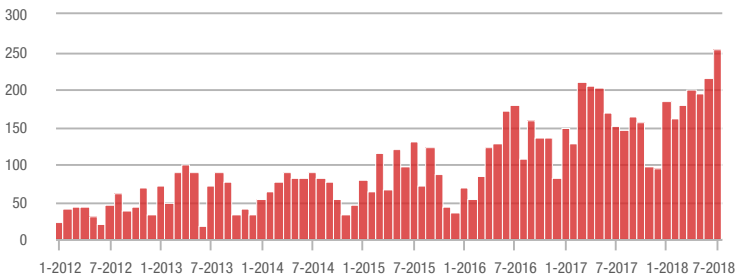
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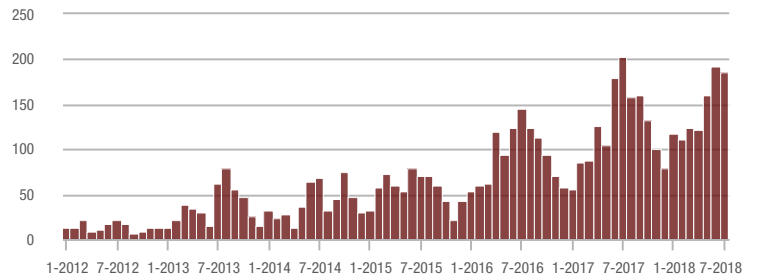
\$100,001 to \$200,000



\$200,001 to \$300,000

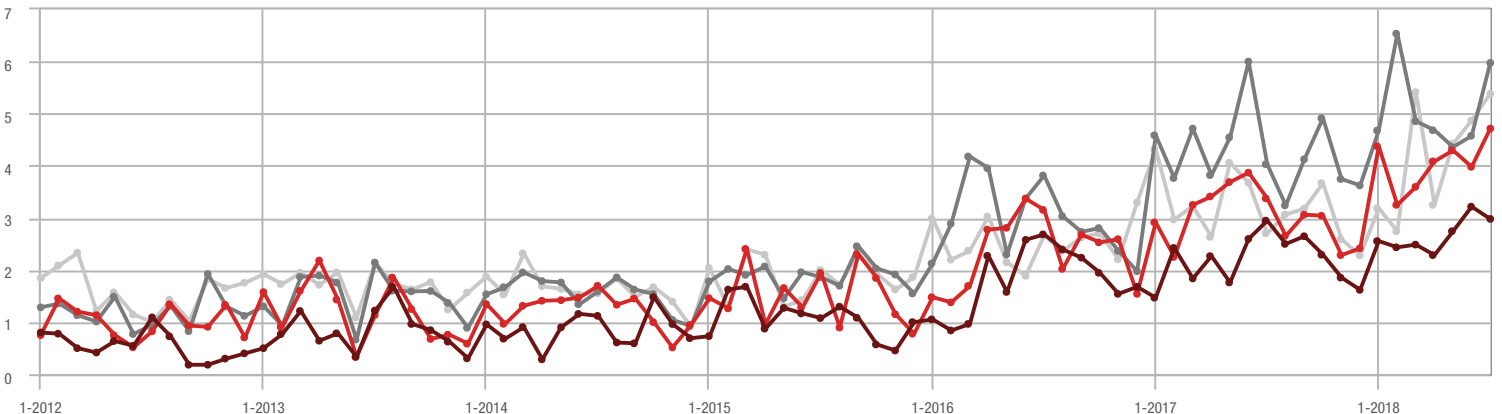


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

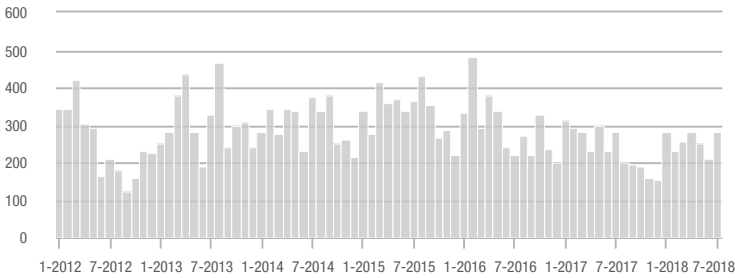


Statesville, NC

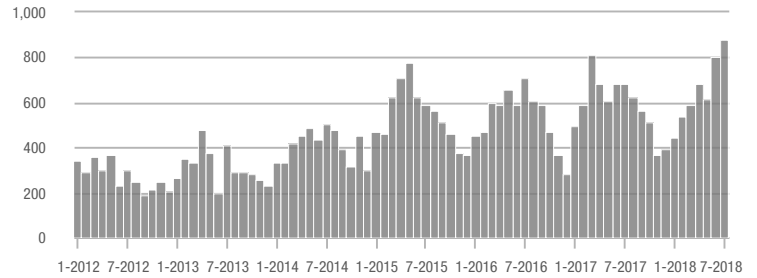
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	284	0.0%	+ 34.6%	5.8	+ 56.8%	+ 31.5%	88	- 24.8%	- 4.3%
\$100,001 to \$200,000	877	+ 27.8%	+ 8.7%	7.0	+ 14.8%	+ 4.7%	149	- 0.7%	+ 1.4%
\$200,001 to \$300,000	271	+ 24.3%	+ 2.7%	4.3	+ 43.3%	+ 9.4%	72	- 18.2%	- 6.5%
\$300,001 and Above	143	- 20.6%	+ 9.2%	2.1	- 25.0%	- 1.1%	81	- 5.8%	+ 3.8%
Total	1,575	+ 15.1%	+ 11.5%	5.2	+ 20.9%	+ 8.9%	390	- 11.6%	- 1.0%

Showings

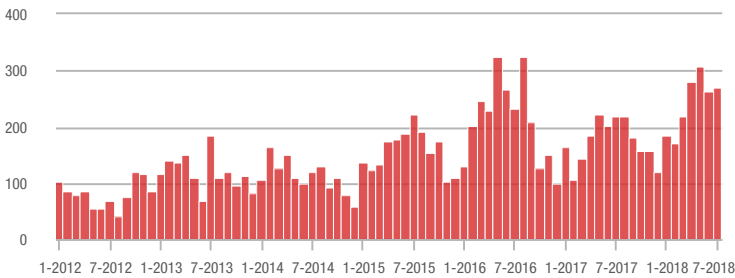
\$100,000 and Below



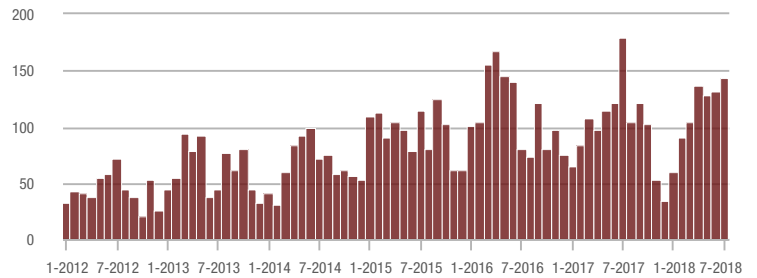
\$100,001 to \$200,000



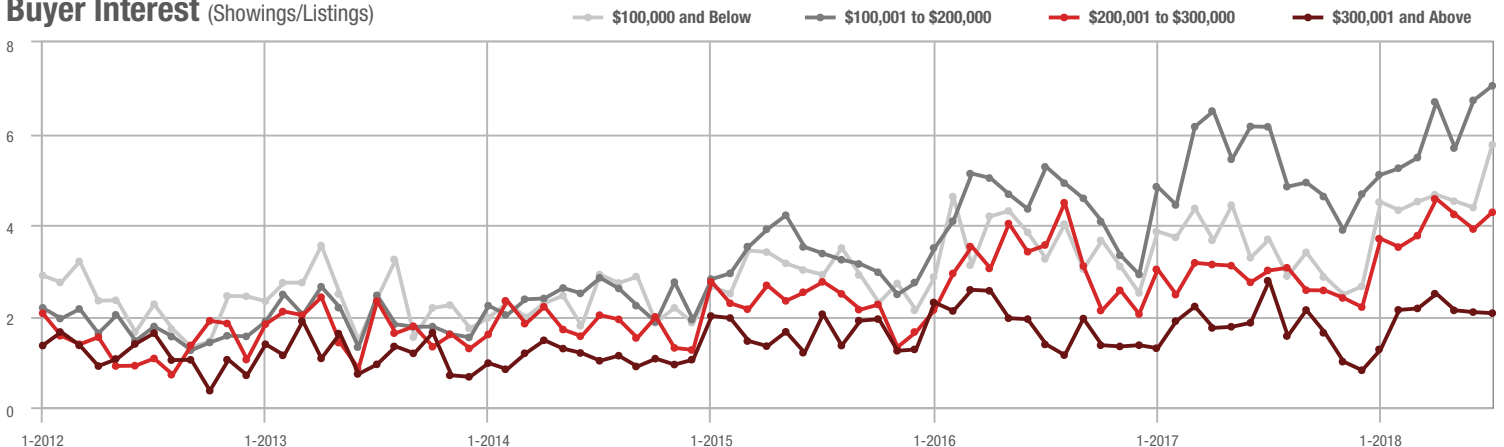
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

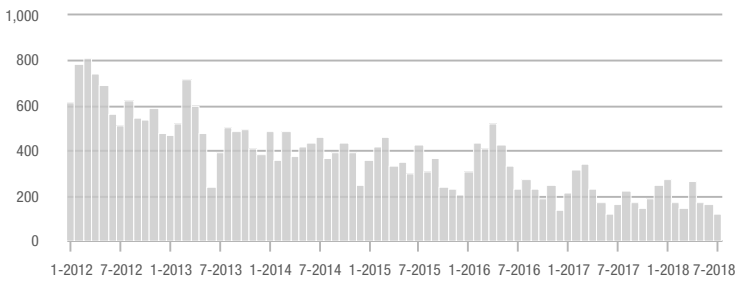


Union County, NC

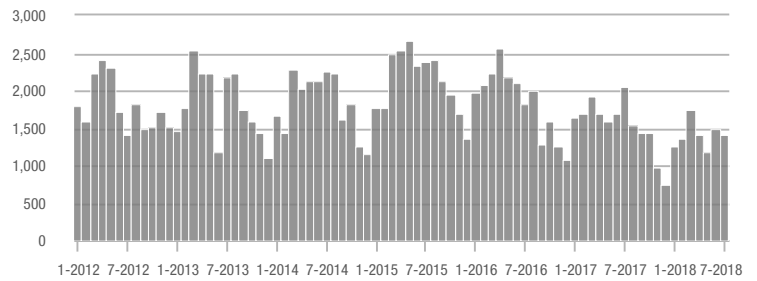
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	116	- 30.1%	- 28.4%	2.7	+ 3.8%	- 16.2%	88	- 33.3%	- 14.6%
\$100,001 to \$200,000	1,407	- 31.2%	- 4.9%	8.5	- 15.8%	- 2.4%	198	- 17.5%	- 2.5%
\$200,001 to \$300,000	1,867	- 3.6%	- 21.9%	7.5	+ 11.9%	- 10.2%	291	- 15.4%	- 13.6%
\$300,001 and Above	4,550	+ 9.0%	- 8.7%	6.0	+ 13.2%	- 2.8%	867	- 12.6%	- 7.5%
Total	7,940	- 4.6%	- 12.0%	6.5	+ 4.8%	- 5.0%	1,444	- 15.5%	- 8.6%

Showings

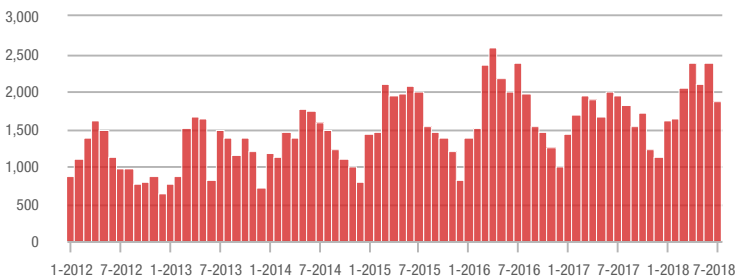
\$100,000 and Below



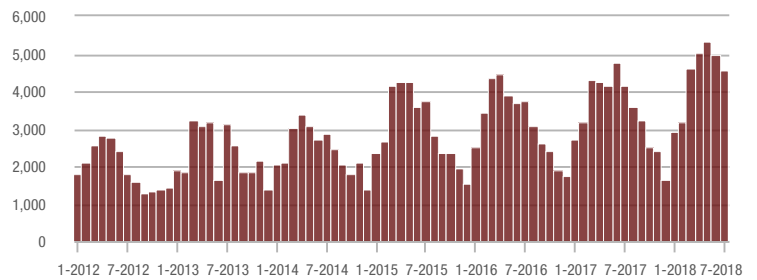
\$100,001 to \$200,000



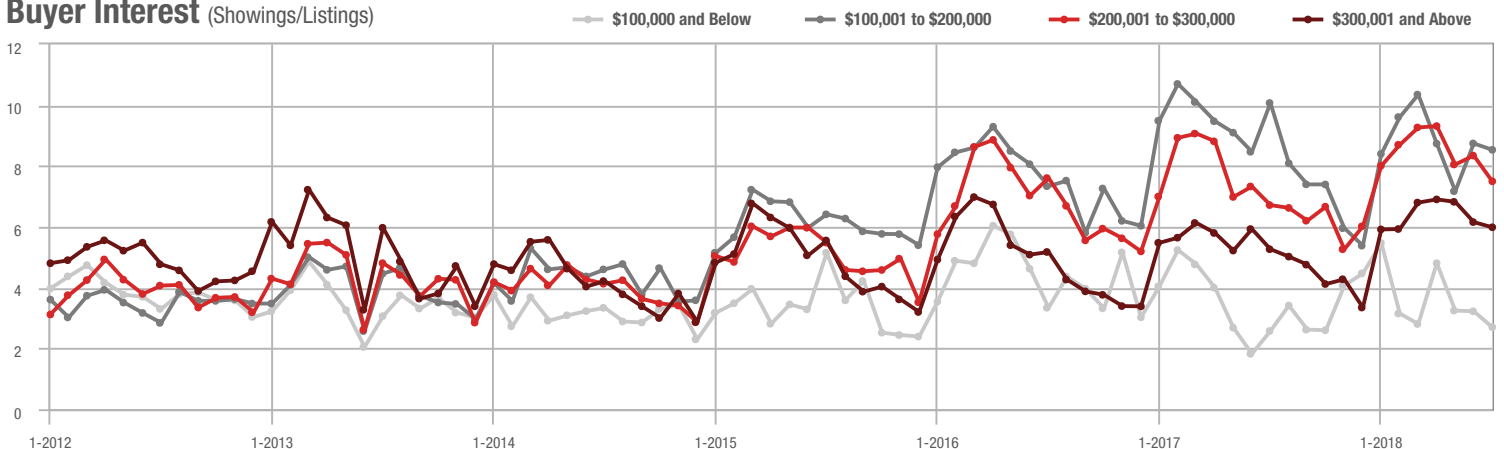
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

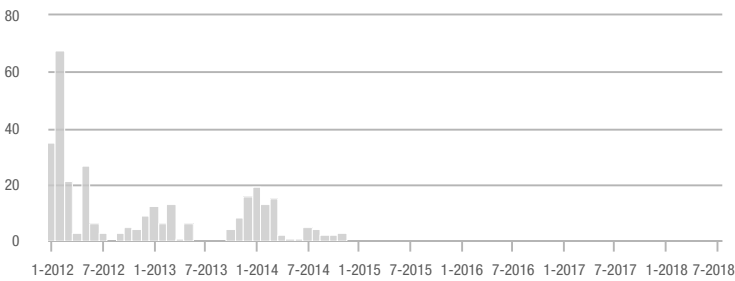


Uptown Charlotte

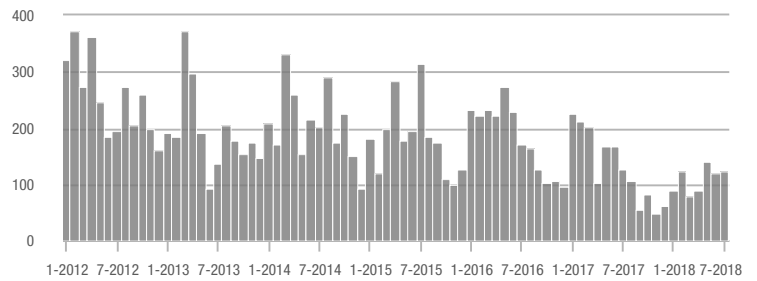
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	124	- 0.8%	+ 5.1%	8.3	- 20.2%	+ 19.1%	15	+ 25.0%	- 11.8%
\$200,001 to \$300,000	357	- 8.7%	+ 3.5%	8.1	- 4.7%	+ 1.1%	44	- 4.3%	+ 2.3%
\$300,001 and Above	499	- 7.9%	- 5.7%	6.8	- 4.2%	- 3.7%	75	- 6.3%	- 1.3%
Total	980	- 7.4%	- 1.2%	7.4	- 6.3%	+ 0.7%	134	- 2.9%	- 1.5%

Showings

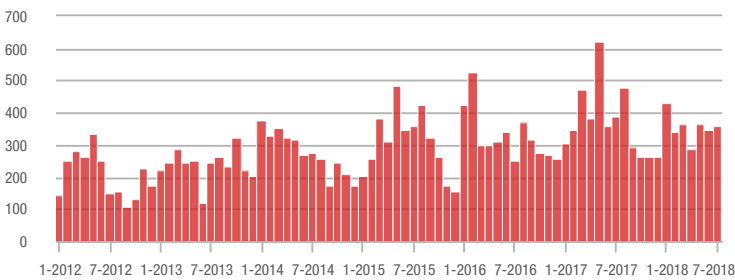
\$100,000 and Below



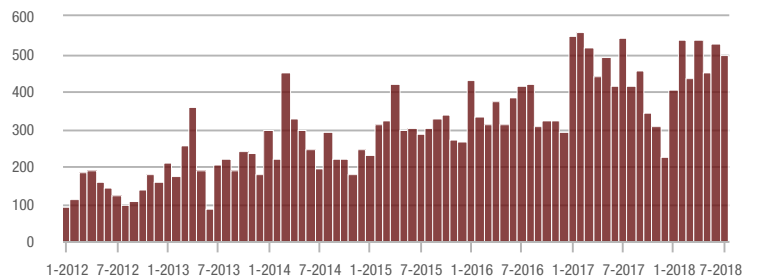
\$100,001 to \$200,000



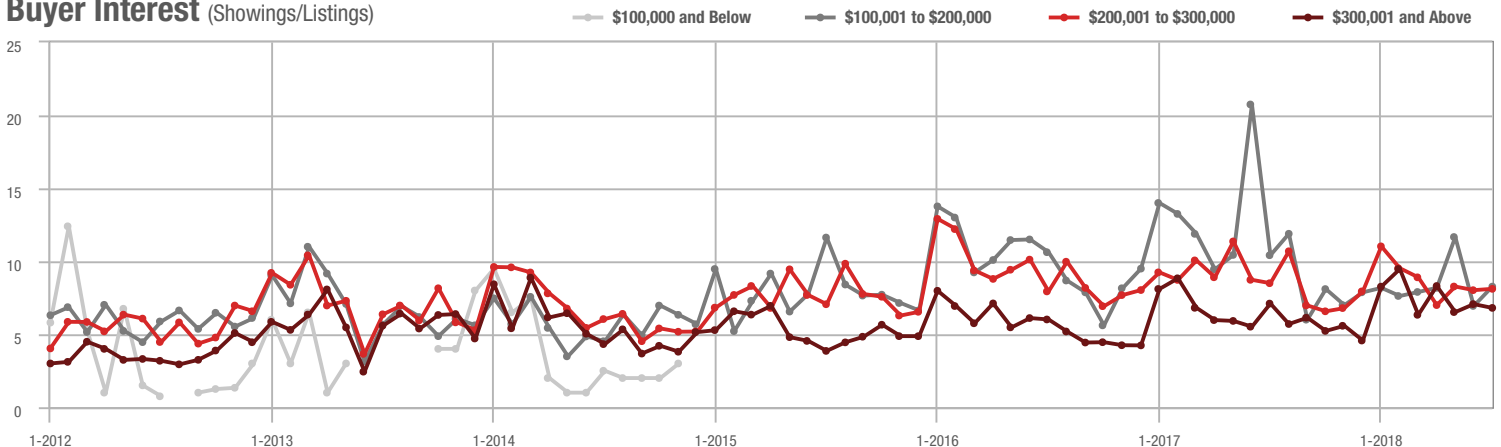
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for July 2018

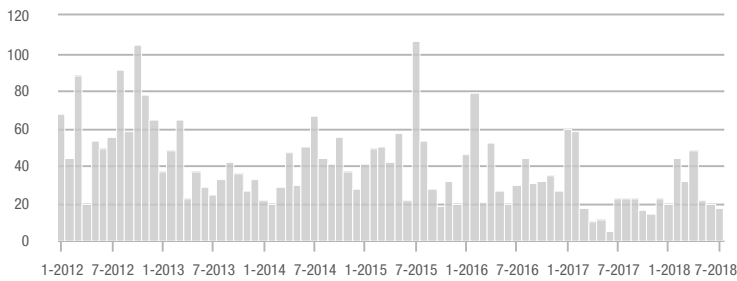
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Waxhaw, NC

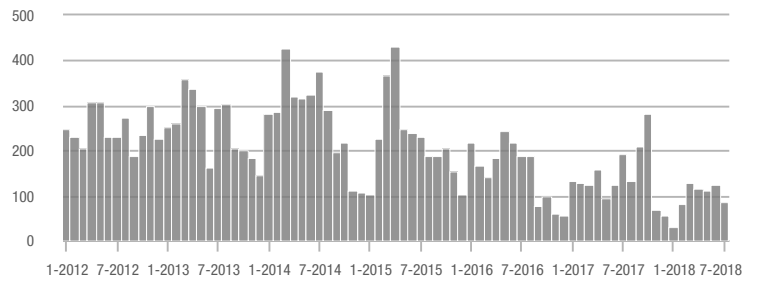
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 26.1%	- 15.0%	1.8	+ 38.5%	- 41.7%	25	- 41.9%	0.0%
\$100,001 to \$200,000	86	- 55.0%	- 29.5%	4.2	- 28.8%	- 18.8%	28	- 31.7%	- 9.7%
\$200,001 to \$300,000	397	+ 35.5%	- 2.9%	8.7	+ 74.0%	+ 6.3%	68	- 24.4%	- 11.7%
\$300,001 and Above	2,468	+ 11.5%	- 4.1%	6.9	+ 23.2%	+ 7.5%	414	- 12.7%	- 11.3%
Total	2,968	+ 9.1%	- 5.0%	6.9	+ 25.5%	+ 5.5%	535	- 17.4%	- 10.8%

Showings

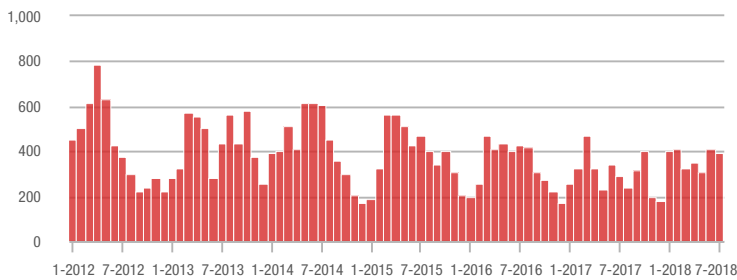
\$100,000 and Below



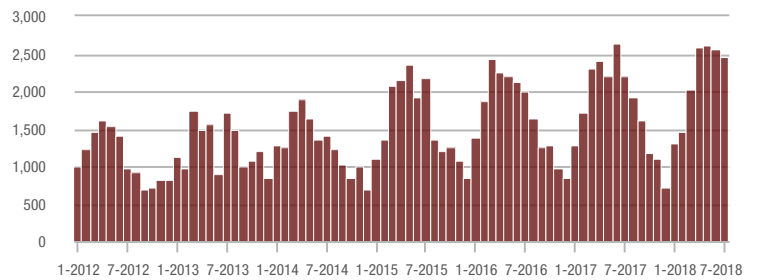
\$100,001 to \$200,000



\$200,001 to \$300,000

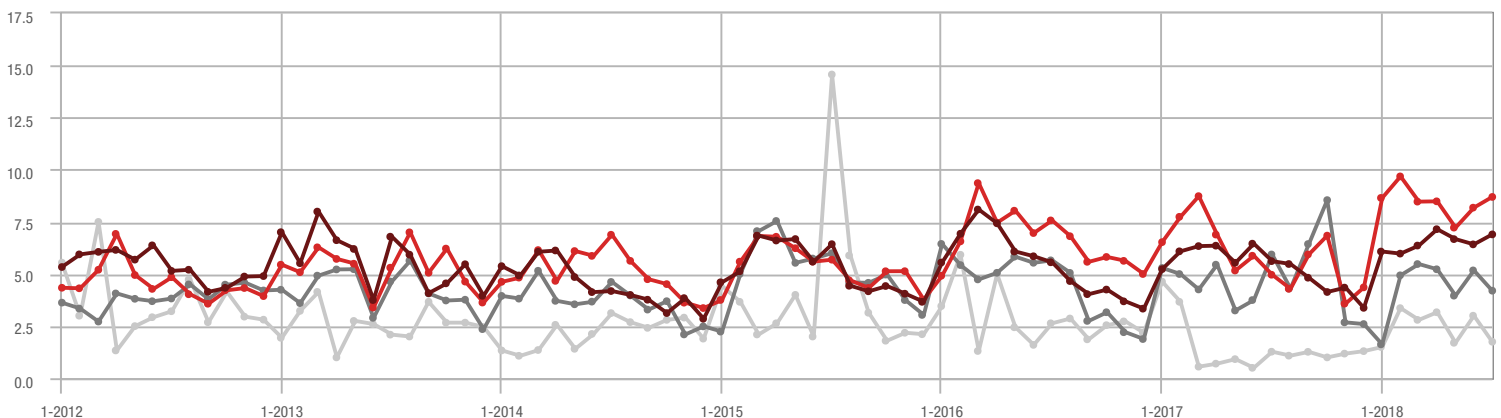


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

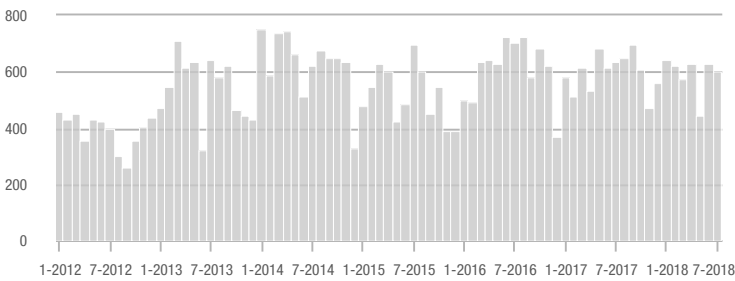


York County, SC

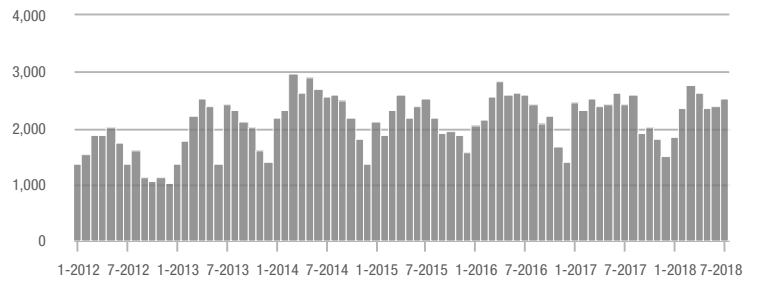
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change	July 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	603	- 4.9%	- 4.4%	5.3	+ 29.3%	- 5.6%	168	- 42.3%	- 5.1%
\$100,001 to \$200,000	2,530	+ 4.0%	+ 5.4%	10.6	+ 14.0%	+ 11.4%	261	- 10.6%	- 6.8%
\$200,001 to \$300,000	3,097	+ 26.9%	+ 11.8%	8.7	+ 11.5%	- 0.5%	406	+ 11.8%	+ 9.4%
\$300,001 and Above	3,304	+ 12.6%	- 7.9%	5.4	+ 3.8%	- 5.2%	694	+ 0.6%	- 5.2%
Total	9,534	+ 12.9%	+ 1.5%	7.3	+ 10.6%	+ 1.0%	1,529	- 6.5%	- 2.0%

Showings

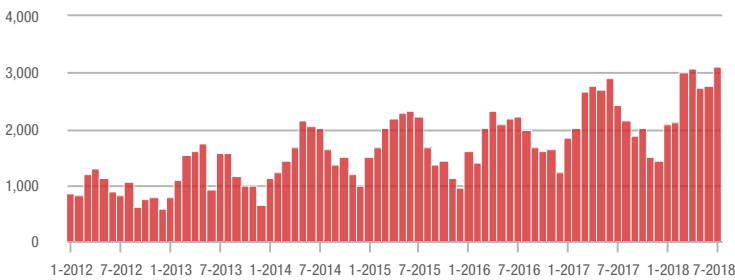
\$100,000 and Below



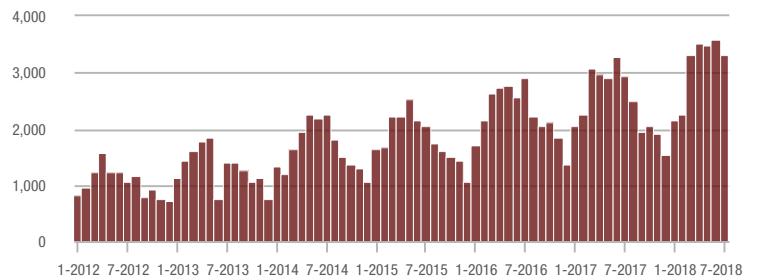
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

