### Q1-2018

A Free Research Tool from the Charlotte Regional Realtor® Association and CarolinaMLS, Inc.



#### **Counties**

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Q1-2018



### **All Counties Overview**

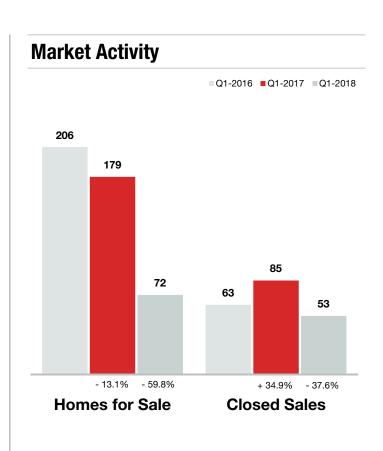
	Median S	Sales Price	Pct. of Orig	. Price	Received	Days	on I	Market	Closed Sales		
	Q1-2018	1-Yr Change	Q1-2018	1-\	Yr Change	Q1-2018	1-	-Yr Change	Q1-2018	1-	Yr Change
Alexander County, NC	\$146,900	+ 12.4%	91.1%	1	+ 1.6%	125	1	+ 10.9%	53	1	- 37.6%
Anson County, NC	\$100,000	+ 42.9%	89.3%	Ţ	- 0.8%	187	₽	- 25.3%	33	Î	+ 13.8%
Cabarrus County, NC	\$216,000	+ 12.5%	96.8%	Ŷ	+ 0.5%	41	₽	- 18.6%	722	Î	+ 2.4%
Gaston County, NC	\$174,990	+ 12.5%	96.5%	Ŷ	+ 0.2%	49	₽	- 17.2%	705	Î	+ 3.1%
Iredell County, NC	\$244,000	+ 2.4%	95.2%	Ŷ	+ 0.8%	80	₽	- 0.1%	603	1	- 5.8%
Lincoln County, NC	\$247,000	- 0.6%	95.2%	₽	- 0.6%	70	Î	+ 6.4%	267	₽	- 17.1%
Mecklenburg County, NC	\$245,000	+ 7.0%	97.8%	Ŷ	+ 0.2%	39	₽	- 5.1%	3,934	1	- 7.7%
Montgomery County, NC	\$145,000	- 2.6%	89.7%	Ŷ	+ 1.8%	137	₽	- 25.9%	35	1	- 5.4%
Stanly County, NC	\$137,630	+ 5.9%	93.7%	₽	- 0.2%	73	₽	- 20.7%	125	1	- 14.4%
Union County, NC	\$279,000	+ 6.5%	96.8%	₽	- 0.0%	55	₽	- 7.2%	733	1	- 10.3%
Chester County, SC	\$106,500	+ 14.2%	90.9%	Ţ	- 1.5%	77	1	+ 0.4%	30	Î	+ 36.4%
Chesterfield County, SC	\$136,000	+ 51.3%	87.1%	₽	- 3.2%	120	Î	+ 78.2%	15	Î	+ 15.4%
Fairfield County, SC	\$375,000		93.8%			123			1		
Kershaw County, SC	\$160,625		95.6%			90			2		
Lancaster County, SC	\$268,500	+ 7.5%	96.9%	Ŷ	+ 0.6%	68	4	- 3.9%	376	1	+ 28.8%
Union County, SC	\$0		0.0%			0			0		
York County, SC	\$239,990	+ 4.3%	96.9%	Ŷ	+ 0.1%	49	1	- 11.5%	995	1	+ 4.7%
Charlotte Region	\$226,088	+ 9.0%	96.7%	Ŷ	+ 0.3%	52	1	- 8.8%	9,456	1	- 4.2%

Q1-2018

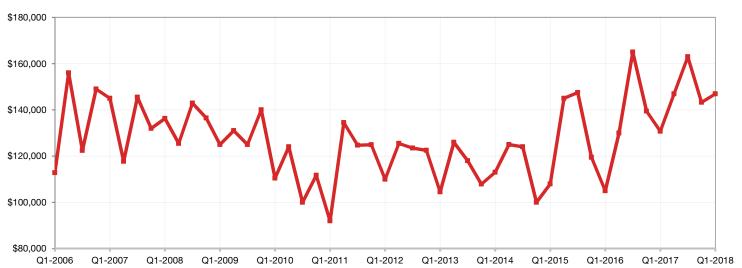


### **Alexander County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$146,900	+ 12.4%
Avg. Sales Price	\$191,158	+ 16.6%
Pct. of Orig. Price Received	91.1%	+ 1.6%
Inventory of Homes for Sale	72	- 59.8%
Closed Sales	53	- 37.6%
Months Supply	2.2	- 58.8%
List to Close	173	+ 22.8%
Days on Market	125	+ 10.9%
Cumulative Days on Market	113	- 6.0%



#### **Historical Median Sales Price for Alexander County, NC**



**Q1-2018** 



## **Alexander County, NC ZIP Codes**

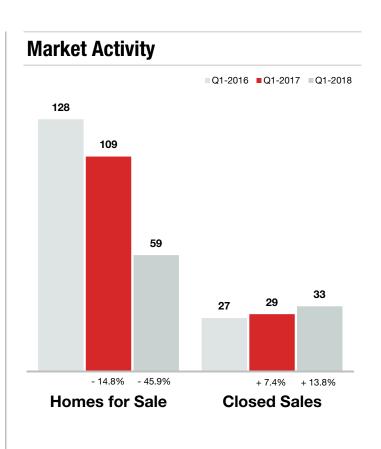
	Media	n Sales Price	Pct. of Ori	g. Price Received	Day	s on Market	Closed Sales			
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change		
28601	\$325,000	+ 111.0%	90.2%	+ 1.2%	184	+ 74.3%	9	- 52.6%		
28636	\$197,450	+ 314.8%	92.5%	+ 13.4%	107	+ 271.5%	4	- 20.0%		
28678	\$74,250	- 43.5%	88.5%	- 1.0%	79	- 42.3%	6	+ 200.0%		
28681	\$151,000	+ 12.6%	91.4%	<b>+</b> 1.0%	121	+ 0.0%	33	- 43.1%		

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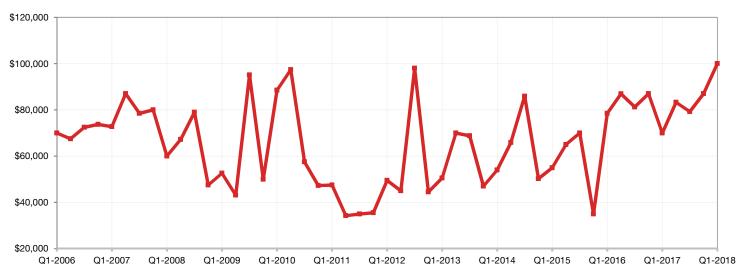


### **Anson County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$100,000	+ 42.9%
Avg. Sales Price	\$106,471	+ 12.4%
Pct. of Orig. Price Received	89.3%	- 0.8%
Inventory of Homes for Sale	59	- 45.9%
Closed Sales	33	+ 13.8%
Months Supply	4.6	- 57.4%
List to Close	193	- 27.9%
Days on Market	187	- 25.3%
Cumulative Days on Market	189	- 23.3%



#### **Historical Median Sales Price for Anson County, NC**



Q1-2018



## **Anson County, NC ZIP Codes**

	Media	Median Sales Price		g. Price Received	Day	s on Market	Closed Sales		
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	
28007	\$53,500	- 23.5%	103.9%	+ 3.9%	30	- 74.1%	1	→ 0.0%	
28091	\$37,375	- 38.5%	75.3%	- 29.2%	158	- 32.6%	2	- 50.0%	
28102	\$0		0.0%		0		0		
28119	\$72,500	- 33.5%	76.4%	- 20.4%	167	- 25.7%	1	- 66.7%	
28133	\$105,250	+ 71.1%	82.8%	- 1.7%	138	- 18.8%	2	- 33.3%	
28135	\$88,000	+ 75.1%	92.6%	+ 2.7%	174	+ 45.0%	3	- 25.0%	
28170	\$119,000	+ 11.2%	90.5%	<b>+</b> 6.5%	203	- 37.7%	24	+ 71.4%	

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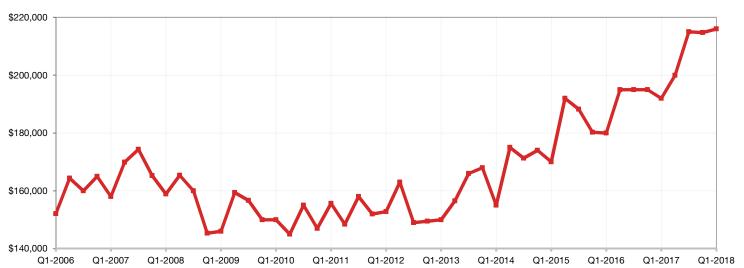


## **Cabarrus County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$216,000	+ 12.5%
Avg. Sales Price	\$235,797	+ 12.1%
Pct. of Orig. Price Received	96.8%	+ 0.5%
Inventory of Homes for Sale	534	- 16.7%
Closed Sales	722	+ 2.4%
Months Supply	1.7	- 20.6%
List to Close	99	- 3.0%
Days on Market	41	- 18.6%
Cumulative Days on Market	49	- 18.7%



#### **Historical Median Sales Price for Cabarrus County, NC**



**Q1-2018** 



# **Cabarrus County, NC ZIP Codes**

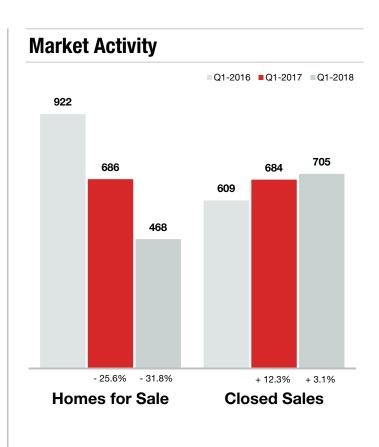
	Media	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change	
28025	\$199,500	1	+ 18.8%	97.4%	1	+ 1.7%	38	Ţ	- 23.7%	198	1	- 1.5%	
28026	\$0			0.0%			0			0			
28027	\$230,733	1	+ 9.9%	97.4%	1	+ 0.5%	34	1	- 7.3%	232	1	+ 8.9%	
28036	\$306,445	1	+ 25.3%	95.1%	1	- 2.4%	49	1	- 14.2%	30	1	+ 130.8%	
28071	\$0			0.0%			0			0			
28075	\$240,000	1	- 21.4%	96.3%	1	- 0.8%	39	1	- 46.2%	57	1	- 12.3%	
28081	\$163,000	1	- 1.2%	95.5%	1	+ 0.8%	58	1	- 17.8%	52	1	- 11.9%	
28082	\$0			0.0%			0			0			
28083	\$148,250	1	+ 18.6%	94.7%	1	- 1.8%	32	1	- 28.8%	64	1	+ 12.3%	
28107	\$273,950	1	+ 29.4%	97.2%	1	+ 1.0%	97	1	+ 59.4%	36	1	+ 5.9%	
28124	\$245,000	1	+ 43.5%	96.3%	₽	- 1.7%	30	1	- 17.1%	15	1	+ 25.0%	
28138	\$0	1	- 100.0%	0.0%	₽	- 100.0%	0	1	- 100.0%	0	1	- 100.0%	
28215	\$187,250	1	+ 44.0%	97.7%	1	+ 0.0%	25	1	- 35.8%	6	$\Rightarrow$	0.0%	

Q1-2018

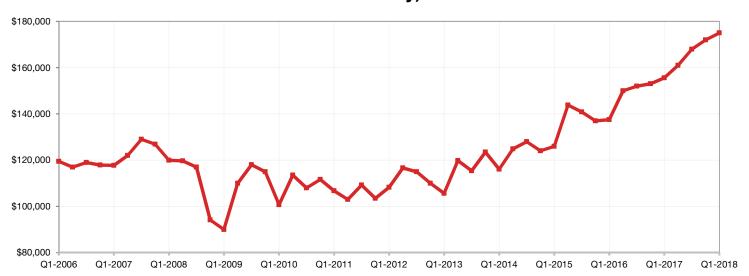


### **Gaston County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$174,990	+ 12.5%
Avg. Sales Price	\$185,750	+ 12.4%
Pct. of Orig. Price Received	96.5%	+ 0.2%
Inventory of Homes for Sale	468	- 31.8%
Closed Sales	705	+ 3.1%
Months Supply	1.7	- 35.4%
List to Close	104	- 10.4%
Days on Market	49	- 17.2%
Cumulative Days on Market	57	- 17.0%



#### **Historical Median Sales Price for Gaston County, NC**



**Q1-2018** 



## **Gaston County, NC ZIP Codes**

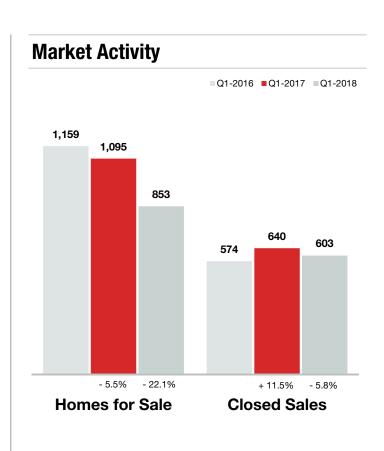
	Mediar	1 Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clo	Closed Sales		
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change		
28006	\$266,000	+ 204.0%	95.3%	+ 0.1%	114	+ 147.8%	1	→ 0.0%		
28012	\$277,555	+ 38.1%	98.0%	+ 1.3%	67	+ 40.3%	96	+ 12.9%		
28016	\$112,500	+ 23.6%	98.3%	+ 5.9%	71	+ 9.7%	42	+ 90.9%		
28021	\$125,000	+ 19.6%	94.3%	+ 1.6%	55	- 40.4%	27	- 10.0%		
28032	\$135,500	+ 12.7%	97.1%	+ 5.8%	26	- 15.3%	18	+ 50.0%		
28033	\$83,500	- 8.2%	93.0%	- 2.5%	17	- 80.1%	2	→ 0.0%		
28034	\$168,000	+ 1.8%	97.6%	- 1.1%	46	- 22.5%	57	- 10.9%		
28052	\$74,500	- 42.9%	89.9%	- 7.3%	53	+ 5.0%	83	- 20.2%		
28053	\$0		0.0%		0		0			
28054	\$170,450	+ 15.2%	97.9%	+ 3.4%	30	- 45.9%	128	+ 39.1%		
28055	\$0		0.0%		0		0			
28056	\$200,250	- 1.4%	97.2%	- 0.1%	47	- 33.8%	104	- 26.8%		
28077	\$75,500		95.0%		5		1			
28092	\$247,500	+ 186.1%	94.0%	+ 5.9%	39	+ 13.2%	4	+ 33.3%		
28098	\$162,000	+ 4.6%	93.9%	- 4.6%	13	- 39.9%	6	- 45.5%		
28101	\$289,900	+ 4.1%	98.4%	+ 0.4%	153	+ 46.6%	3	- 40.0%		
28120	\$226,498	+ 33.8%	98.1%	+ 1.6%	48	<b>+</b> 1.7%	98	+ 7.7%		
28164	\$164,500	- 11.3%	96.2%	- 0.2%	45	- 69.4%	26	+ 100.0%		

Q1-2018



### **Iredell County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$244,000	+ 2.4%
Avg. Sales Price	\$295,477	- 0.9%
Pct. of Orig. Price Received	95.2%	+ 0.8%
Inventory of Homes for Sale	853	- 22.1%
Closed Sales	603	- 5.8%
Months Supply	3.1	- 24.6%
List to Close	129	+ 0.3%
Days on Market	80	- 0.1%
Cumulative Days on Market	94	- 2.7%



#### **Historical Median Sales Price for Iredell County, NC**



**Q1-2018** 



## **Iredell County, NC ZIP Codes**

	Media	n Sale	es Price	Pct. of Ori	g. Pri	ce Received	Day	s on N	<b>Narket</b>	Clo	sed S	Sales
	Q1-2018	1	-Yr Change	Q1-2018		1-Yr Change	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change
27013	\$93,500	1	- 47.5%	94.3%	1	+ 0.3%	82	1	- 56.1%	7	$\Rightarrow$	0.0%
27020	\$0			0.0%			0			0		
28010	\$0			0.0%			0			0		
28115	\$251,000	1	+ 3.1%	95.8%	1	- 0.6%	81	1	+ 26.3%	147	1	- 3.9%
28117	\$352,425	1	- 1.2%	95.6%	1	+ 1.1%	87	1	- 2.0%	208	1	- 9.6%
28123	\$0			0.0%			0			0		
28125	\$0			0.0%			0			0		
28166	\$179,000	1	- 3.2%	97.3%	1	+ 1.3%	79	1	+ 106.6%	33	1	- 10.8%
28625	\$170,500	1	+ 19.2%	94.5%	1	+ 0.3%	79	1	+ 19.6%	77	1	- 14.4%
28634	\$233,250	1	+ 143.1%	92.1%	1	+ 7.0%	75	1	- 56.7%	8	1	+ 33.3%
28636	\$0			0.0%			0			0		
28660	\$224,938	1	+ 87.8%	98.0%	1	+ 6.2%	32	1	- 38.5%	2	Ţ	- 66.7%
28677	\$136,250	1	- 14.8%	94.2%	1	+ 2.2%	69	1	- 30.8%	112	1	+ 4.7%
28687	\$0			0.0%			0			0		
28688	\$0			0.0%			0			0		
28689	\$267,500	1	+ 12.6%	89.2%	1	- 6.1%	23	1	- 66.7%	1	$\Rightarrow$	0.0%
28699	\$0			0.0%			0			0		

**Q1-2018** 



### **Lincoln County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$247,000	- 0.6%
Avg. Sales Price	\$263,472	- 1.6%
Pct. of Orig. Price Received	95.2%	- 0.6%
Inventory of Homes for Sale	377	- 16.8%
Closed Sales	267	- 17.1%
Months Supply	3.0	- 16.2%
List to Close	122	+ 9.2%
Days on Market	70	+ 6.4%
Cumulative Days on Market	81	+ 7.5%



#### **Historical Median Sales Price for Lincoln County, NC**



**Q1-2018** 



## **Lincoln County, NC ZIP Codes**

	Media	n Sales Price	Pct. of Ori	ig. Price	Received	Day	s on I	Market	Clo	osed S	Sales
	Q1-2018	1-Yr Change	Q1-2018	1-`	Yr Change	Q1-2018		1-Yr Change	Q1-2018	1	-Yr Change
28006	\$276,000	+ 360.8%	100.4%	Î	+ 21.5%	35	1	- 62.0%	1	$\Rightarrow$	0.0%
28021	\$79,450	- 54.6%	99.5%	1	- 28.9%	22	1	+ 214.3%	2	1	+ 100.0%
28033	\$108,000	- 1.4%	80.7%	1	- 19.1%	105	1	+ 62.9%	3	1	- 25.0%
28037	\$304,609	- 14.6%	96.9%	1	- 0.3%	72	1	+ 29.7%	131	1	- 14.4%
28080	\$299,000	+ 92.9%	93.0%	1	- 1.9%	86	1	+ 237.0%	9	1	- 50.0%
28090	\$68,750		92.3%			32			2		
28092	\$153,000	+ 6.2%	93.8%	1	- 0.6%	61	1	- 20.9%	88	1	- 8.3%
28093	\$0		0.0%			0			0		
28164	\$327,500	+ 27.4%	93.8%	4	- 3.3%	66	1	- 15.9%	12	1	- 57.1%
28168	\$147,450	+ 63.8%	94.2%	Î	+ 5.8%	156	1	+ 47.2%	8	1	- 27.3%
28673	\$0		0.0%			0			0		

**Q1-2018** 

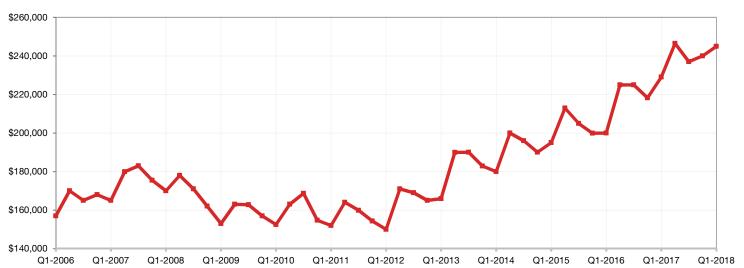


### **Mecklenburg County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$245,000	+ 7.0%
Avg. Sales Price	\$305,903	+ 6.3%
Pct. of Orig. Price Received	97.8%	+ 0.2%
Inventory of Homes for Sale	2,611	- 19.9%
Closed Sales	3,934	- 7.7%
Months Supply	1.5	- 23.0%
List to Close	91	- 6.1%
Days on Market	39	- 5.1%
Cumulative Days on Market	48	- 2.9%



#### **Historical Median Sales Price for Mecklenburg County, NC**



**Q1-2018** 



## **Mecklenburg County, NC ZIP Codes**

	Media	n Sales Price	Pct. of Orig. Price Received		Days on Market			Closed Sales			
	Q1-2018	1-Yr Change	Q1-2018	1-	-Yr Change	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Chang
28031	\$280,000	+ 6.1%	96.9%	1	- 0.1%	47	1	- 20.0%	159	1	- 13.6%
28035	\$0		0.0%			0			0		
28036	\$362,000	+ 20.8%	95.4%	₽	- 1.0%	96	1	+ 8.1%	53	1	- 34.6%
28070	\$0		0.0%			0			0		
28078	\$315,900	+ 10.8%	96.9%	₽	- 1.0%	57	1	+ 18.1%	291	1	- 8.8%
28104	\$404,174	+ 11.8%	95.7%	1	+ 1.2%	62	4	- 22.2%	2	$\Rightarrow$	0.0%
28105	\$266,000	+ 9.0%	97.5%	1	+ 0.2%	34	1	- 16.9%	129	1	+ 7.5%
28106	\$0		0.0%			0			0		
28107	\$0		0.0%			0			0		
28126	\$0		0.0%			0			0		
28130	\$0		0.0%			0			0		
28134	\$239,780	<b>+</b> 10.8%	98.6%	1	- 0.3%	33	1	+ 9.3%	49	1	- 15.5%
28201	\$0	<del>-</del> -	0.0%			0			0		
28202	\$252,750	- 22.2%	96.1%	₽	- 0.6%	69	1	+ 10.9%	76	1	- 20.0%
28203	\$441,000	+ 15.3%	98.4%	Ţ	- 0.2%	48	Ī	- 2.8%	100	1	+ 4.2%
28204	\$310,000	+ 7.1%	96.5%	₽	- 1.3%	60	1	+ 12.6%	21	Ţ	- 38.2%
28205	\$288,500	+ 19.7%	97.2%	Į.	- 0.7%	36	1	+ 10.4%	208		+ 5.1%
28206	\$190,000	+ 15.2%	98.1%	1	+ 2.8%	14	Ī	- 65.8%	23	Ţ	- 8.0%
28207	\$670,000	- 8.2%	94.5%	<u> </u>	+ 0.4%	74	į	- 19.5%	37	Ţ	- 35.1%
28208	\$135,000	+ 28.6%	100.1%	<u> </u>	+ 4.5%	23	į	- 52.7%	93	Ţ	- 16.2%
28209	\$355,500	+ 12.0%	97.1%	Ī	- 0.1%	37	Ť	+ 52.0%	122	$\Rightarrow$	0.0%
28210	\$310,000	+ 10.1%	97.0%	į	- 0.3%	47	<u>.</u>	+ 28.7%	214	Ţ	- 0.9%
28211	\$425,000	+ 8.7%	96.3%	Ť	+ 0.2%	60	Ť	+ 25.5%	103	Ţ	- 17.6%
28212	\$165,000	+ 22.2%	98.8%	Ī	- 0.5%	16	į	- 1.1%	79	Ť	+ 2.6%
28213	\$175,975	+ 3.5%	99.2%	Ť	+ 0.6%	17	Ţ	- 35.2%	160	<u> </u>	+ 3.2%
28214	\$165,000	+ 3.1%	99.4%	<u></u>	+ 1.6%	25	Ţ	- 50.2%	199	<u> </u>	+ 3.6%
28215	\$185,900	+ 22.3%	98.7%	<u></u>	+ 2.1%	22	Ţ	- 30.1%	227	<u></u>	+ 13.5%
28216	\$169,900	+ 11.1%	98.3%	<u></u>	+ 0.6%	26	į	- 22.9%	185	$\bar{\uparrow}$	+ 18.6%
28217	\$183,500	+ 39.4%	99.9%	Ī	- 1.5%	27	1	+ 12.0%	47	Ţ	- 6.0%
28218	\$0	<del>-</del> -	0.0%			0	<del></del>		0		
28219	\$0		0.0%			0			0		
28220	\$0		0.0%			0			0		
28221	\$0		0.0%			0			0		
28222	\$0		0.0%			0			0		
28223	\$0		0.0%			0			0		
28224	\$0		0.0%			0			0		
28226	\$367,500	+ 14.8%	95.9%	₽	- 0.3%	64	1	+ 55.0%	144	1	- 8.9%
28227	\$190,000	- 0.5%	97.8%	į	- 0.3%	33	į	- 13.1%	154	į	- 23.4%
28228	\$0		0.0%			0			0		
28229	\$0		0.0%			0			0		
28230	\$0		0.0%			0			0		
28231	\$0	<del></del>	0.0%			0			0		
28232	\$0		0.0%			0			0		

**Q1-2018** 



## **Mecklenburg County, NC ZIP Codes**

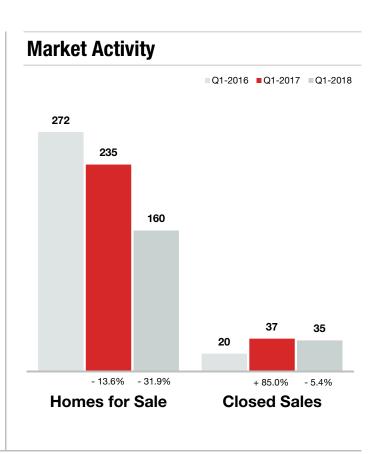
	Media	n Sales Price	Pct. of Oriç	j. Price Received	Day	s on Market	Clo	sed Sales
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
28233	\$0		0.0%		0		0	
28234	\$0		0.0%		0		0	
28235	\$0		0.0%		0		0	
28236	\$0		0.0%		0		0	
28237	\$0		0.0%		0		0	
28241	\$0		0.0%		0		0	
28242	\$0		0.0%		0		0	
28243	\$0		0.0%		0		0	
28244	\$0		0.0%		0		0	
28246	\$0		0.0%		0		0	
28247	\$0		0.0%		0		0	
28250	\$0		0.0%		0		0	
28253	\$0		0.0%		0		0	
28254	\$0		0.0%		0		0	
28255	\$0		0.0%		0		0	
28256	\$0		0.0%		0		0	
28258	\$0		0.0%		0		0	
28260	\$0		0.0%		0		0	
28262	\$180,000	+ 9.8%	98.7%	<b>+</b> 1.9%	22	- 38.5%	84	- 16.8%
28263	\$0		0.0%		0		0	
28265	\$0		0.0%		0		0	
28266	\$0		0.0%		0		0	
28269	\$201,000	+ 14.5%	98.1%	<b>+</b> 0.1%	22	- 26.0%	257	- 17.1%
28270	\$360,000	+ 8.3%	97.0%	- 0.1%	49	<b>1</b> + 11.9%	115	- 10.2%
28271	\$0		0.0%		0		0	
28272	\$0		0.0%		0		0	
28273	\$219,900	<b>+</b> 13.4%	99.5%	<b>+</b> 1.1%	21	- 29.1%	145	- 2.7%
28274	\$0		0.0%		0		0	
28275	\$0		0.0%		0		0	
28277	\$320,000	+ 5.3%	97.3%	- 0.3%	39	<b>-</b> 10.6%	289	- 8.5%
28278	\$324,990	+ 17.1%	97.8%	- 1.3%	67	<b>1</b> + 73.2%	167	- 24.4%
28280	\$0		0.0%		0		0	
28281	\$0		0.0%		0		0	
28282	\$0		0.0%		0		0	
28284	\$0		0.0%		0		0	
28285	\$0		0.0%		0		0	
28287	\$0		0.0%		0		0	
28288	\$0		0.0%		0		0	
28289	\$0		0.0%		0		0	
28290	\$0		0.0%		0		0	
28296	\$0		0.0%		0		0	
28297	\$0		0.0%		0		0	
28299	\$0		0.0%		0		0	

Q1-2018

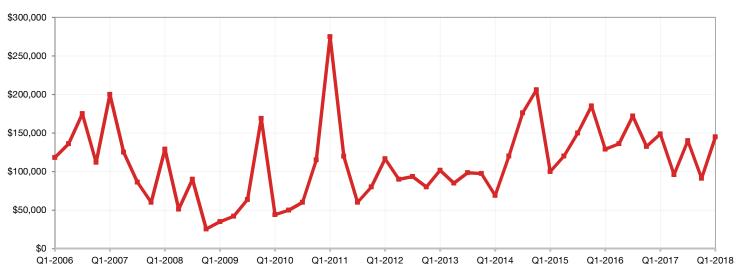


## **Montgomery County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
	<b>*</b> 445.000	0.007
Median Sales Price	\$145,000	- 2.6%
Avg. Sales Price	\$253,184	+ 25.4%
Pct. of Orig. Price Received	89.7%	+ 1.8%
Inventory of Homes for Sale	160	- 31.9%
Closed Sales	35	- 5.4%
Months Supply	8.0	- 46.3%
List to Close	183	- 20.6%
Days on Market	137	- 25.9%
Cumulative Days on Market	178	- 15.2%



#### **Historical Median Sales Price for Montgomery County, NC**



Q1-2018



## **Montgomery County, NC ZIP Codes**

	Media	Median Sales Price		Pct. of Orig. Price Received		s on Market	Closed Sales		
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	
27209	\$0		0.0%		0		0		
27229	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
27247	\$0		0.0%		0		0		
27281	\$0		0.0%		0		0		
27306	\$159,000	+ 0.6%	93.0%	+ 3.9%	69	- 57.6%	13	+ 18.2%	
27341	\$0		0.0%		0		0		
27356	\$62,000		89.9%		54		1		
27371	\$120,000	- 22.6%	92.9%	+ 0.3%	113	- 2.2%	7	- 53.3%	
28127	\$202,500	<b>+</b> 107.7%	85.0%	+ 4.6%	218	- 21.3%	14	+ 40.0%	

Q1-2018

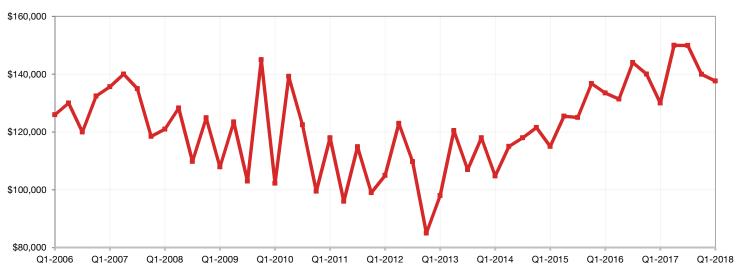


### **Stanly County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$137,630	+ 5.9%
Median Sales Frice	φ137,030	+ 3.970
Avg. Sales Price	\$159,124	+ 12.4%
Pct. of Orig. Price Received	93.7%	- 0.2%
Inventory of Homes for Sale	171	- 34.7%
Closed Sales	125	- 14.4%
Months Supply	2.9	- 43.2%
List to Close	123	- 13.7%
Days on Market	73	- 20.7%
Cumulative Days on Market	84	- 11.8%



#### **Historical Median Sales Price for Stanly County, NC**



**Q1-2018** 



## **Stanly County, NC ZIP Codes**

	Media	n Sale	es Price	Pct. of Ori	Pct. of Orig. Price Received		Day	s on N	<b>Narket</b>	Clo	Closed Sales		
	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change	Q1-2018	1	-Yr Change	
28001	\$120,000	1	+ 9.1%	94.6%	1	+ 1.6%	73	1	- 23.6%	61	1	- 16.4%	
28002	\$0			0.0%			0			0			
28009	\$88,000	1	- 30.7%	90.3%	1	- 8.3%	124	1	+ 131.9%	6	1	+ 100.0%	
28071	\$0			0.0%			0			0			
28097	\$207,685	1	+ 10.5%	95.4%	1	- 0.7%	61	1	- 29.3%	14	1	- 39.1%	
28107	\$0			0.0%			0			0			
28109	\$0			0.0%			0			0			
28124	\$0	1	- 100.0%	0.0%	1	- 100.0%	0	1	- 100.0%	0	1	- 100.0%	
28127	\$75,000	1	- 42.3%	81.2%	1	- 15.3%	94	1	+ 10.0%	8	1	- 11.1%	
28128	\$149,500	1	+ 6.6%	94.0%	1	+ 1.3%	53	1	- 54.4%	11	1	- 8.3%	
28129	\$157,500	1	+ 9.0%	93.2%	1	+ 0.3%	94	1	+ 1.8%	12	1	- 14.3%	
28137	\$152,000	1	- 39.2%	99.8%	1	+ 11.3%	15	1	- 88.5%	3	1	+ 200.0%	
28163	\$198,500	1	+ 41.8%	97.0%	1	+ 1.2%	54	1	- 2.5%	10	1	+ 11.1%	

Q1-2018

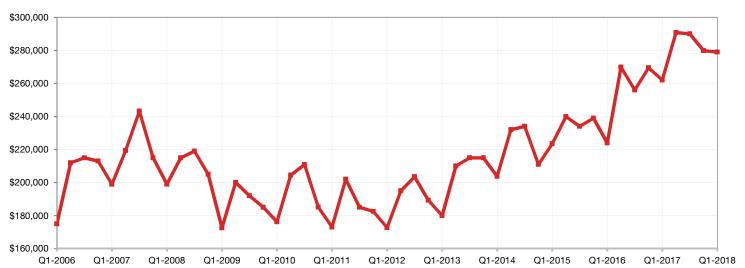


### **Union County, NC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$279,000	+ 6.5%
Avg. Sales Price	\$335,730	+ 4.4%
Pct. of Orig. Price Received	96.8%	- 0.0%
Inventory of Homes for Sale	790	- 15.7%
Closed Sales	733	- 10.3%
Months Supply	2.3	- 16.3%
List to Close	108	- 9.6%
Days on Market	55	- 7.2%
Cumulative Days on Market	69	- 6.8%



#### **Historical Median Sales Price for Union County, NC**



**Q1-2018** 



## **Union County, NC ZIP Codes**

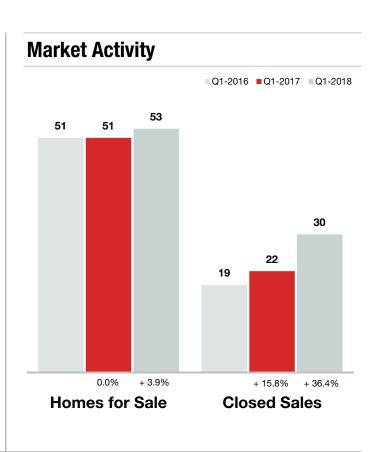
	Media	Median Sales Price		Pct. of Orig. Price Received		s on Market	Closed Sales		
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	
28079	\$254,700	+ 4.8%	97.4%	- 0.9%	47	+ 6.8%	139	- 13.7%	
28103	\$169,450	+ 32.4%	93.8%	<b>+</b> 10.0%	55	- 22.8%	16	+ 60.0%	
28104	\$329,114	- 8.6%	97.7%	<b>+</b> 0.5%	63	<b>+</b> 10.0%	103	- 28.1%	
28108	\$0		0.0%		0		0		
28110	\$220,225	+ 16.8%	97.1%	<b>+</b> 0.9%	43	- 19.8%	134	- 21.2%	
28111	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
28112	\$183,950	+ 15.7%	95.4%	+ 0.3%	51	- 27.6%	78	+ 14.7%	
28173	\$425,500	+ 2.7%	96.5%	- 0.5%	67	- 9.1%	244	→ 0.0%	
28174	\$155,950	+ 11.9%	98.6%	+ 0.2%	21	<b>+</b> 18.3%	18	→ 0.0%	

Q1-2018

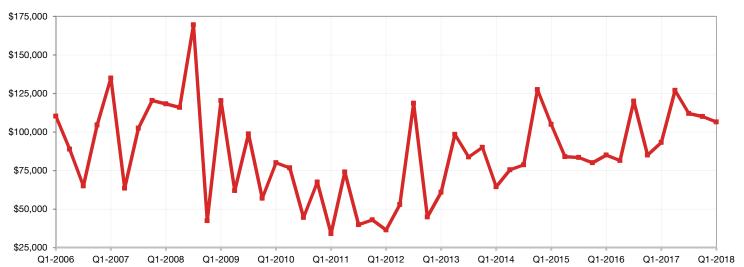


### **Chester County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
M " 0   D'	<b>\$400.500</b>	44.00/
Median Sales Price	\$106,500	+ 14.2%
Avg. Sales Price	\$129,378	- 1.1%
Pct. of Orig. Price Received	90.9%	- 1.5%
Inventory of Homes for Sale	53	+ 3.9%
Closed Sales	30	+ 36.4%
Months Supply	5.4	- 13.0%
List to Close	130	+ 1.0%
Days on Market	77	+ 0.4%
Cumulative Days on Market	77	- 5.0%



#### **Historical Median Sales Price for Chester County, SC**



**Q1-2018** 



# **Chester County, SC ZIP Codes**

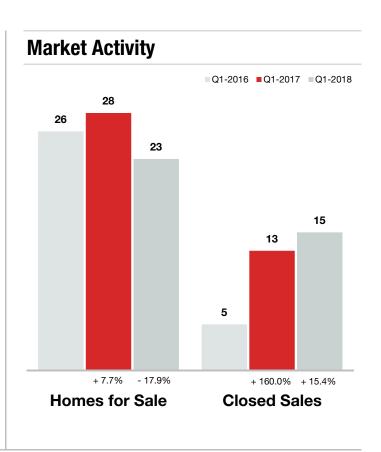
	Median	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clo	sed Sales
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29014	\$0		0.0%		0		0	
29055	\$90,500	- 49.7%	85.9%	+ 2.8%	81	- 19.8%	4	+ 300.0%
29706	\$73,000	- 33.6%	92.9%	+ 0.6%	72	+ 4.0%	17	+ 30.8%
29712	\$181,000	+ 7.4%	103.4%	+ 4.3%	9	- 64.0%	1	→ 0.0%
29714	\$132,750	+ 75.2%	84.7%	- 9.4%	81	- 22.5%	4	- 33.3%
29724	\$0		0.0%		0		0	
29729	\$126,500	+ 336.2%	89.5%	+ 6.4%	34	+ 49.3%	3	+ 200.0%

Q1-2018



### **Chesterfield County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$136,000	+ 51.3%
Avg. Sales Price	\$150,900	+ 34.5%
Pct. of Orig. Price Received	87.1%	- 3.2%
Inventory of Homes for Sale	23	- 17.9%
Closed Sales	15	+ 15.4%
Months Supply	5.4	- 35.9%
List to Close	174	+ 50.2%
	120	+ 78.2%
Days on Market	,	
Cumulative Days on Market	154	+ 67.9%



#### **Historical Median Sales Price for Chesterfield County, SC**



**Q1-2018** 



# **Chesterfield County, SC ZIP Codes**

	Median	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clos	sed Sales
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29101	\$0		0.0%		0		0	
29520	\$43,250		64.5%		32		2	
29584	\$0		0.0%		0		0	
29718	\$87,500	+ 76.1%	90.1%	- 2.4%	16	- 15.8%	2	→ 0.0%
29727	\$250,000		83.4%		170		1	
29728	\$136,000	+ 27.4%	92.2%	+ 3.2%	149	+ 80.9%	9	- 10.0%
29741	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
59709	\$0		0.0%		0		0	

Q1-2018

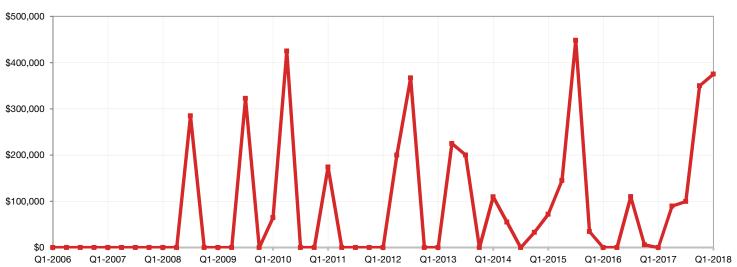


## **Fairfield County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$375,000	
Avg. Sales Price	\$375,000	
Pct. of Orig. Price Received	93.8%	
Inventory of Homes for Sale	4	0.0%
Closed Sales	1	
Months Supply	4.0	0.0%
List to Close	160	
Days on Market	123	
Cumulative Days on Market	123	



#### **Historical Median Sales Price for Fairfield County, SC**



**Q1-2018** 



## **Fairfield County, SC ZIP Codes**

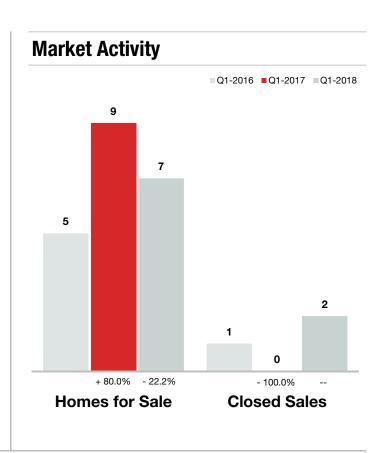
	Median	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clos	ed Sales
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29015	\$0		0.0%		0		0	
29065	\$0		0.0%		0		0	
29130	\$0		0.0%		0		0	
29132	\$0		0.0%		0		0	
29180	\$375,000		93.8%		123		1	

Q1-2018

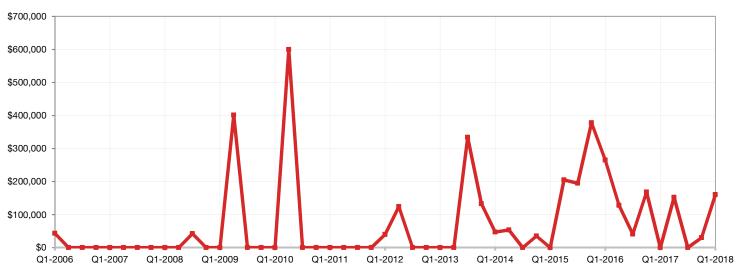


## **Kershaw County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$160,625	
Avg. Sales Price	\$160,625	
Pct. of Orig. Price Received	95.6%	
Inventory of Homes for Sale	7	- 22.2%
Closed Sales	2	
Months Supply	6.0	+ 6.7%
List to Close	133	
Days on Market	90	
Cumulative Days on Market	90	



#### **Historical Median Sales Price for Kershaw County, SC**



**Q1-2018** 



## **Kershaw County, SC ZIP Codes**

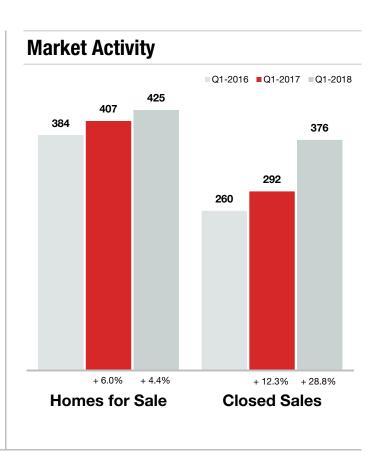
	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29009	\$0		0.0%		0		0	
29020	\$165,000		86.9%		177		1	
29021	\$0		0.0%		0		0	
29032	\$0		0.0%		0		0	
29045	\$0		0.0%		0		0	
29074	\$0		0.0%		0		0	
29078	\$0		0.0%		0		0	
29175	\$0		0.0%		0		0	

Q1-2018

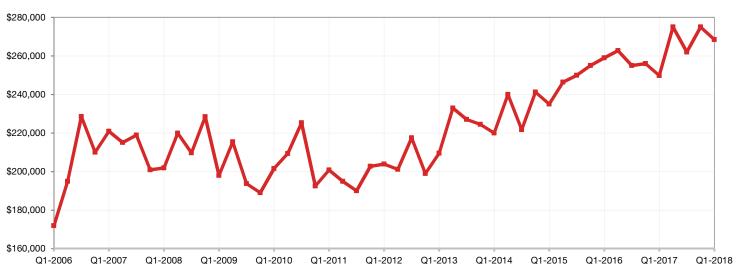


### **Lancaster County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$268,500	+ 7.5%
Avg. Sales Price	\$281,123	+ 7.0%
Pct. of Orig. Price Received	96.9%	+ 0.6%
Inventory of Homes for Sale	425	+ 4.4%
Closed Sales	376	+ 28.8%
Months Supply	2.9	- 17.8%
List to Close	123	- 2.1%
Days on Market	68	- 3.9%
Cumulative Days on Market	86	+ 6.9%



#### **Historical Median Sales Price for Lancaster County, SC**



**Q1-2018** 



## **Lancaster County, SC ZIP Codes**

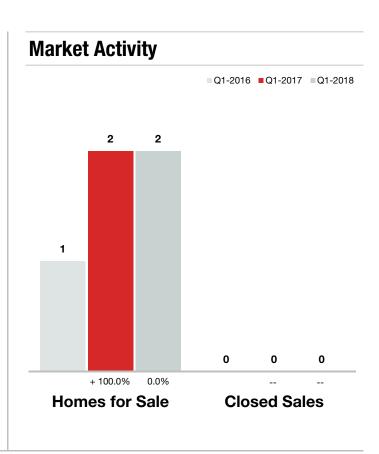
	Median	Sales Price	Pct. of Orig	g. Price Received	Day	s on Market	Clo	sed Sales
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29058	\$141,500	+ 25.3%	96.7%	- 0.6%	68	→ 0.0%	2	- 33.3%
29067	\$122,000		94.4%		75		5	
29707	\$301,602	+ 2.5%	97.0%	+ 0.2%	62	- 1.2%	218	+ 31.3%
29720	\$187,500	- 7.4%	96.9%	+ 1.1%	77	- 6.7%	150	+ 23.0%
29721	\$0		0.0%		0		0	
29722	\$0		0.0%		0		0	
29744	\$0		0.0%		0		0	

Q1-2018

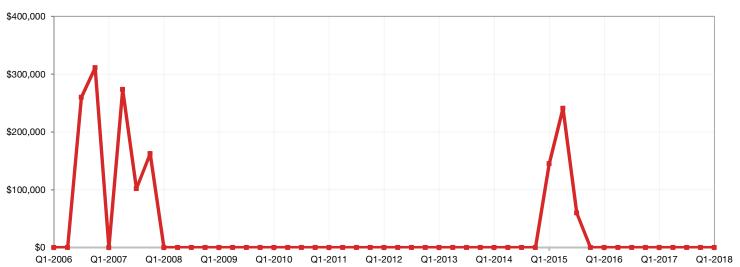


### **Union County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$0	
Avg. Sales Price	\$0	
Pct. of Orig. Price Received	0.0%	
Inventory of Homes for Sale	2	0.0%
Closed Sales	0	
Months Supply	0.0	
List to Close	0	
Days on Market	0	
Cumulative Days on Market	0	



#### **Historical Median Sales Price for Union County, SC**



**Q1-2018** 



## **Union County, SC ZIP Codes**

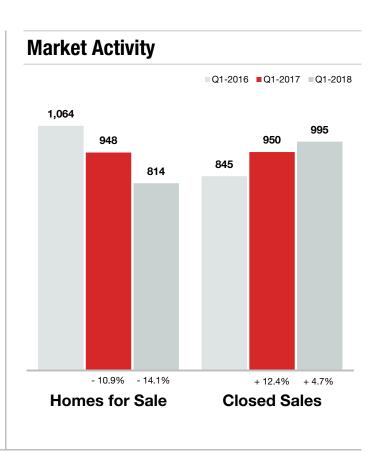
	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29031	\$0		0.0%		0		0	
29321	\$0		0.0%		0		0	
29353	\$0		0.0%		0		0	
29364	\$0		0.0%		0		0	
29379	\$0		0.0%		0		0	
29395	\$0		0.0%		0		0	

Q1-2018

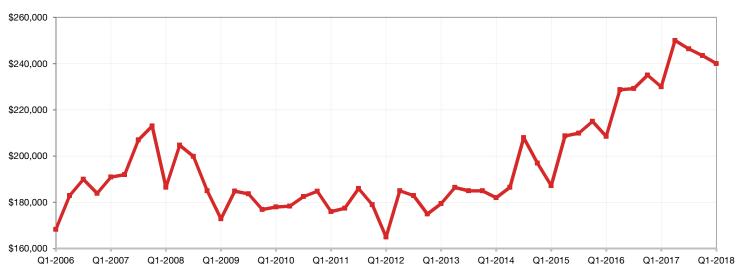


### **York County, SC**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$239,990	+ 4.3%
Avg. Sales Price	\$264,377	+ 2.1%
Pct. of Orig. Price Received	96.9%	+ 0.1%
Inventory of Homes for Sale	814	- 14.1%
Closed Sales	995	+ 4.7%
Months Supply	2.0	- 14.9%
List to Close	99	- 9.7%
Days on Market	49	- 11.5%
Cumulative Days on Market	59	- 9.3%



#### **Historical Median Sales Price for York County, SC**



**Q1-2018** 



## **York County, SC ZIP Codes**

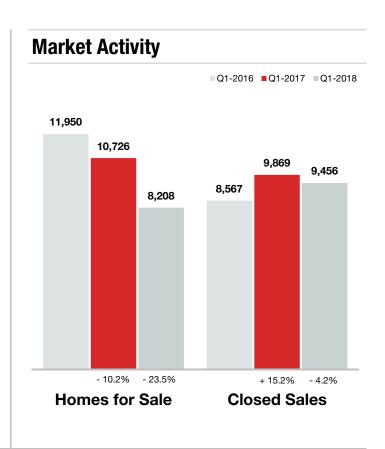
	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change	Q1-2018	1-Yr Change
29703	\$0		0.0%		0		0	
29704	\$165,000	- 6.8%	96.3%	- 2.1%	59	+ 156.3%	3	- 66.7%
29708	\$334,123	+ 6.4%	96.4%	- 1.3%	69	+ 8.5%	188	- 13.4%
29710	\$254,005	- 0.2%	96.0%	- 0.9%	59	- 15.2%	141	+ 6.8%
29715	\$280,000	+ 1.9%	97.3%	+ 0.4%	54	- 0.3%	142	- 3.4%
29716	\$0		0.0%		0		0	
29717	\$146,000	+ 1.0%	97.2%	- 2.6%	25	- 71.5%	3	+ 50.0%
29726	\$148,600	- 19.7%	94.9%	+ 2.5%	86	+ 85.9%	2	- 60.0%
29730	\$160,000	+ 6.0%	96.2%	+ 0.5%	39	- 22.5%	145	+ 26.1%
29731	\$0		0.0%		0		0	
29732	\$200,000	+ 8.4%	97.7%	+ 0.5%	31	- 24.1%	260	+ 11.6%
29733	\$0		0.0%		0		0	
29734	\$0		0.0%		0		0	
29742	\$102,450	- 10.7%	95.8%	- 0.7%	20	+ 14.3%	4	+ 100.0%
29743	\$218,850	+ 77.6%	94.2%	+ 3.1%	45	- 51.4%	4	+ 100.0%
29745	\$257,000	+ 28.1%	97.2%	+ 3.0%	50	- 19.9%	101	+ 20.2%

Q1-2018



### **Charlotte Region**

<b>Key Metrics</b>	Q1-2018	1-Yr Change
Median Sales Price	\$226,088	+ 9.0%
Avg. Sales Price	\$270,848	+ 5.4%
Pct. of Orig. Price Received	96.7%	+ 0.3%
Inventory of Homes for Sale	8,208	- 23.5%
Closed Sales	9,456	- 4.2%
Months Supply	2.0	- 26.6%
List to Close	103	- 5.7%
Days on Market	52	- 8.8%
Cumulative Days on Market	62	- 6.8%



#### **Historical Median Sales Price for Charlotte Region**

