

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



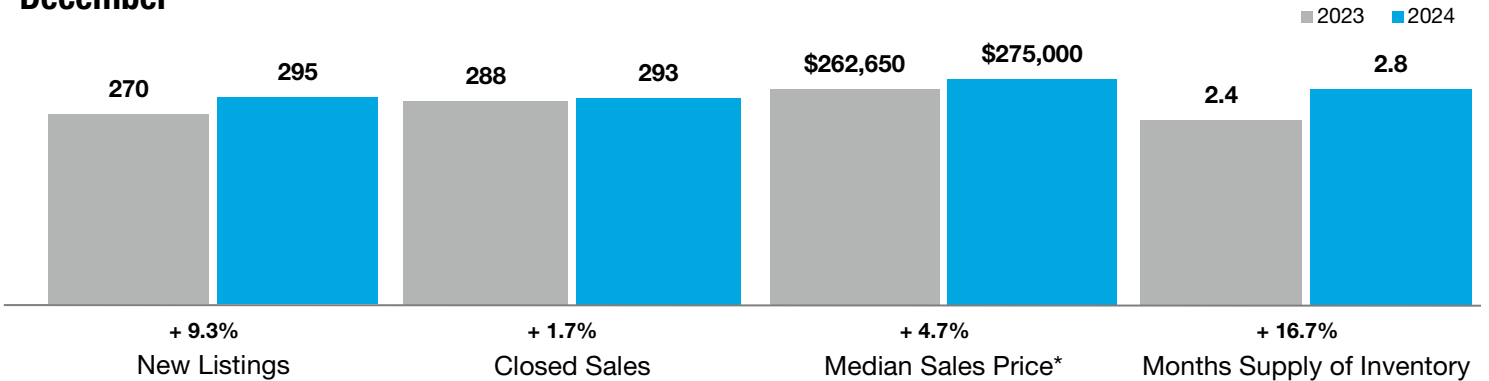
Catawba Valley Region

Includes Alexander, Burke, Caldwell and Catawba Counties

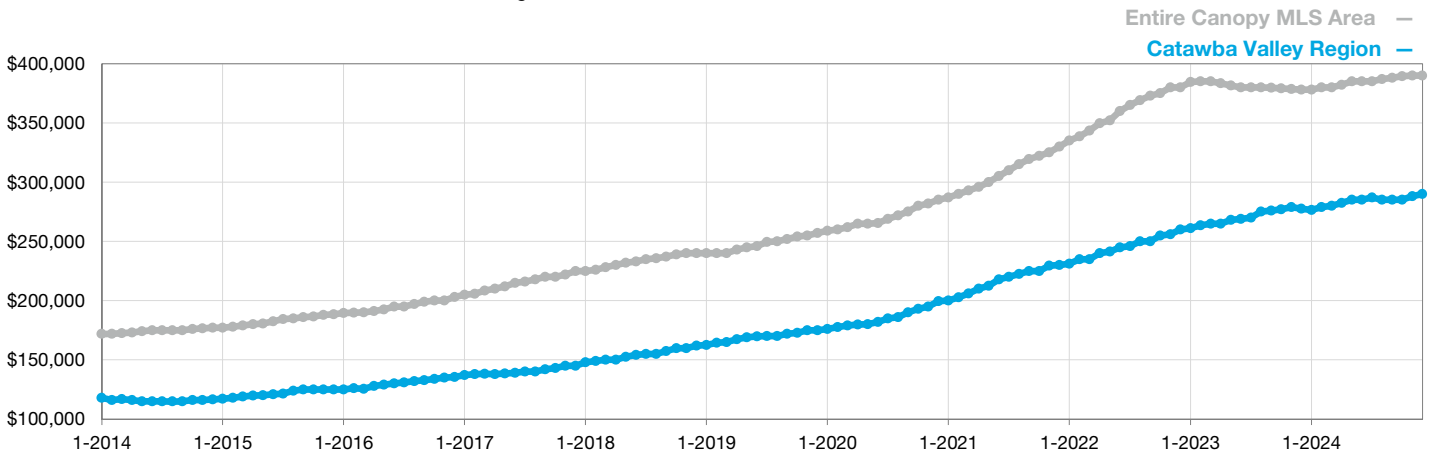
Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	270	295	+ 9.3%	4,738	5,500	+ 16.1%
Pending Sales	223	298	+ 33.6%	3,838	4,102	+ 6.9%
Closed Sales	288	293	+ 1.7%	3,852	3,976	+ 3.2%
Median Sales Price*	\$262,650	\$275,000	+ 4.7%	\$277,498	\$290,000	+ 4.5%
Average Sales Price*	\$340,024	\$337,539	- 0.7%	\$326,232	\$356,335	+ 9.2%
Percent of Original List Price Received*	94.9%	93.9%	- 1.1%	96.4%	95.1%	- 1.3%
List to Close	81	95	+ 17.3%	79	86	+ 8.9%
Days on Market Until Sale	34	48	+ 41.2%	33	42	+ 27.3%
Cumulative Days on Market Until Sale	36	58	+ 61.1%	37	48	+ 29.7%
Average List Price	\$367,434	\$345,627	- 5.9%	\$360,969	\$390,547	+ 8.2%
Inventory of Homes for Sale	774	966	+ 24.8%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



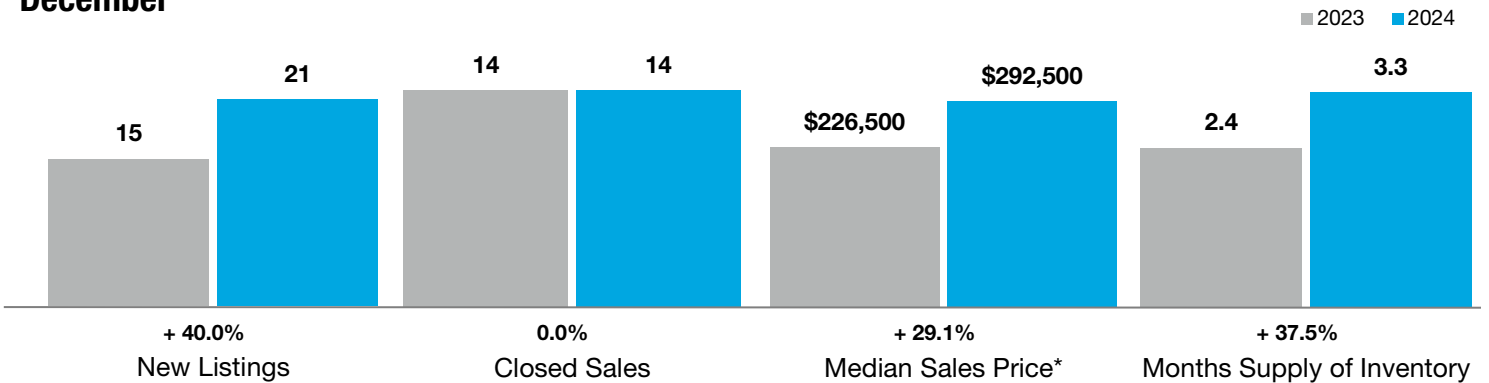
Alexander County

North Carolina

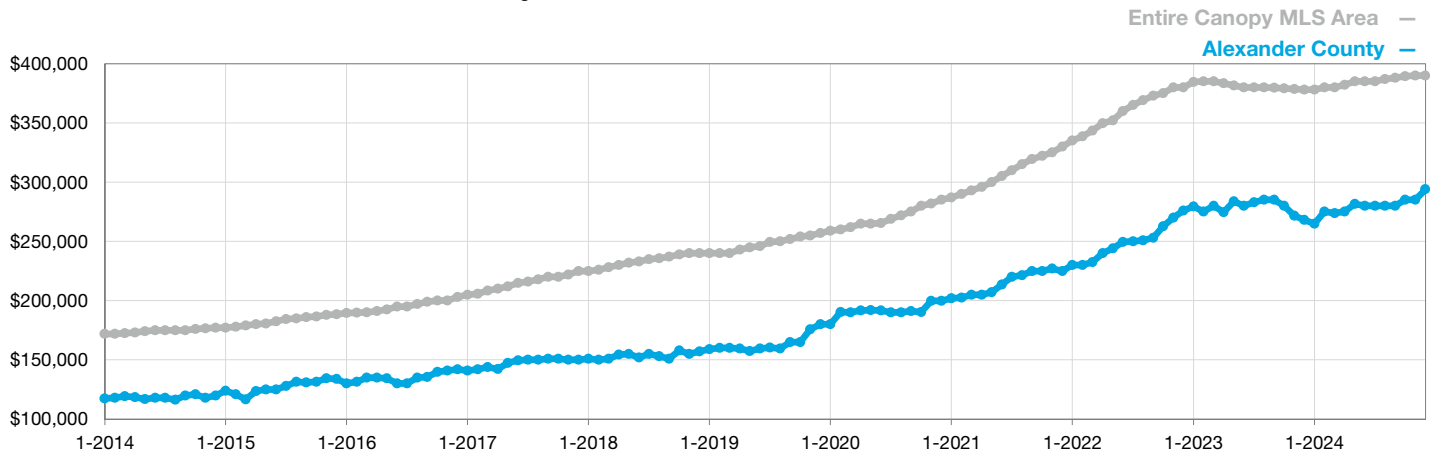
Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	15	21	+ 40.0%	322	341	+ 5.9%
Pending Sales	16	17	+ 6.3%	257	256	- 0.4%
Closed Sales	14	14	0.0%	252	249	- 1.2%
Median Sales Price*	\$226,500	\$292,500	+ 29.1%	\$268,000	\$293,900	+ 9.7%
Average Sales Price*	\$276,386	\$327,409	+ 18.5%	\$315,056	\$363,356	+ 15.3%
Percent of Original List Price Received*	94.8%	97.6%	+ 3.0%	95.8%	95.4%	- 0.4%
List to Close	74	111	+ 50.0%	80	91	+ 13.8%
Days on Market Until Sale	33	66	+ 100.0%	36	47	+ 30.6%
Cumulative Days on Market Until Sale	33	67	+ 103.0%	42	51	+ 21.4%
Average List Price	\$471,333	\$344,129	- 27.0%	\$344,001	\$388,319	+ 12.9%
Inventory of Homes for Sale	52	70	+ 34.6%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



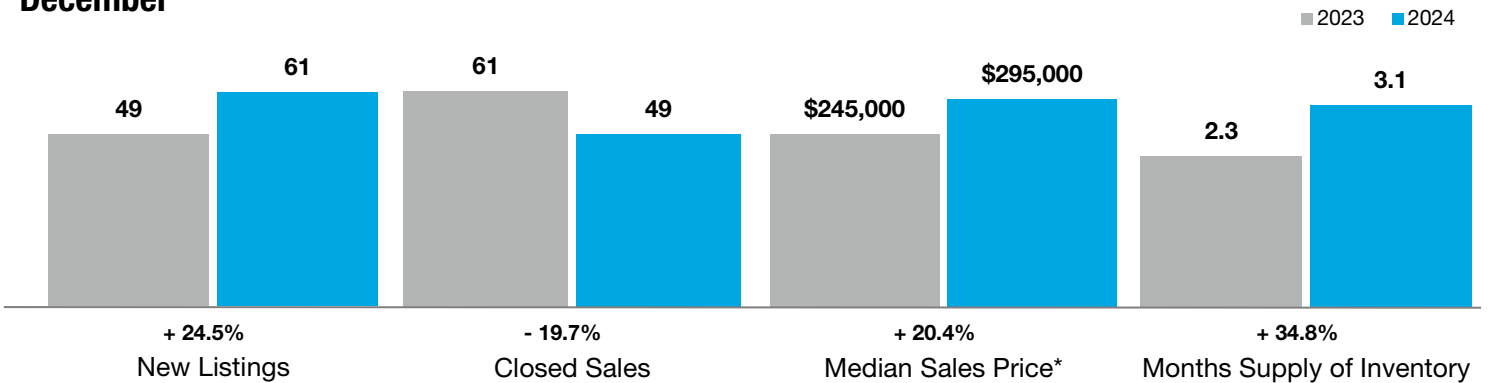
Burke County

North Carolina

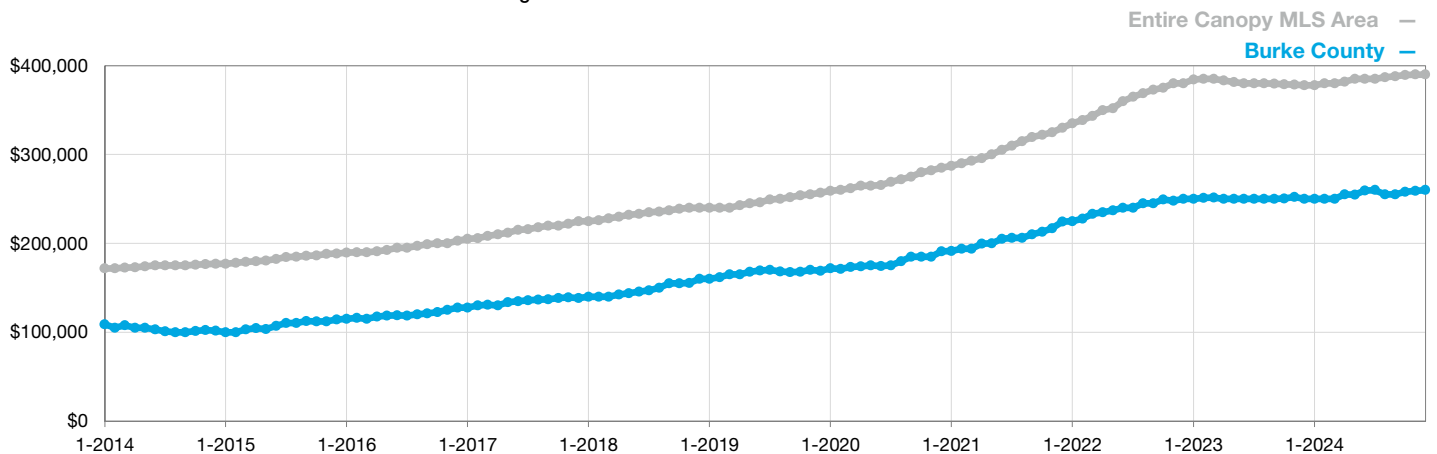
Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	49	61	+ 24.5%	923	1,085	+ 17.6%
Pending Sales	45	48	+ 6.7%	773	805	+ 4.1%
Closed Sales	61	49	- 19.7%	774	786	+ 1.6%
Median Sales Price*	\$245,000	\$295,000	+ 20.4%	\$250,000	\$260,000	+ 4.0%
Average Sales Price*	\$287,315	\$434,736	+ 51.3%	\$301,089	\$331,087	+ 10.0%
Percent of Original List Price Received*	93.0%	91.8%	- 1.3%	95.8%	94.2%	- 1.7%
List to Close	66	105	+ 59.1%	75	83	+ 10.7%
Days on Market Until Sale	28	58	+ 107.1%	32	41	+ 28.1%
Cumulative Days on Market Until Sale	29	70	+ 141.4%	35	46	+ 31.4%
Average List Price	\$274,179	\$313,293	+ 14.3%	\$319,968	\$378,247	+ 18.2%
Inventory of Homes for Sale	148	207	+ 39.9%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



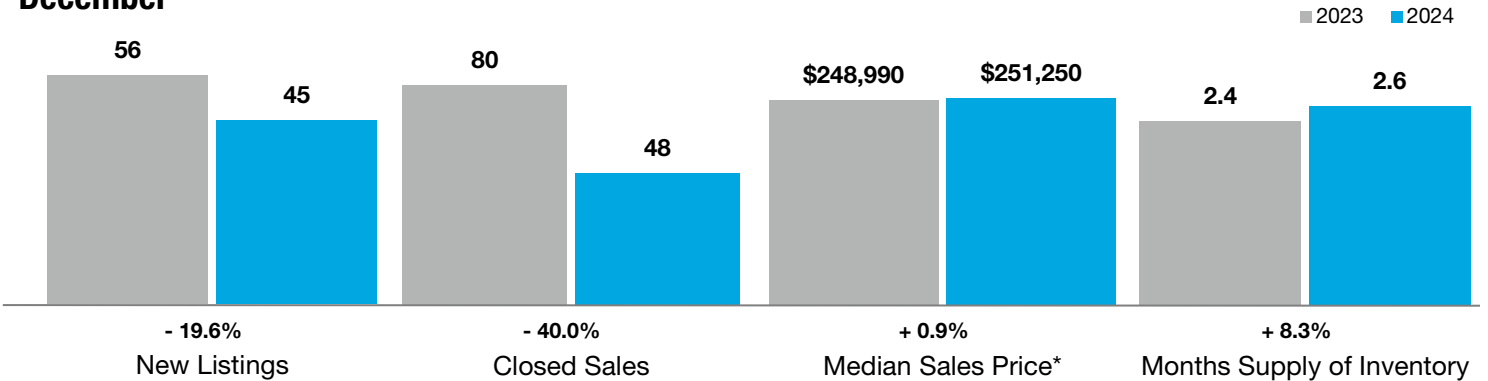
Caldwell County

North Carolina

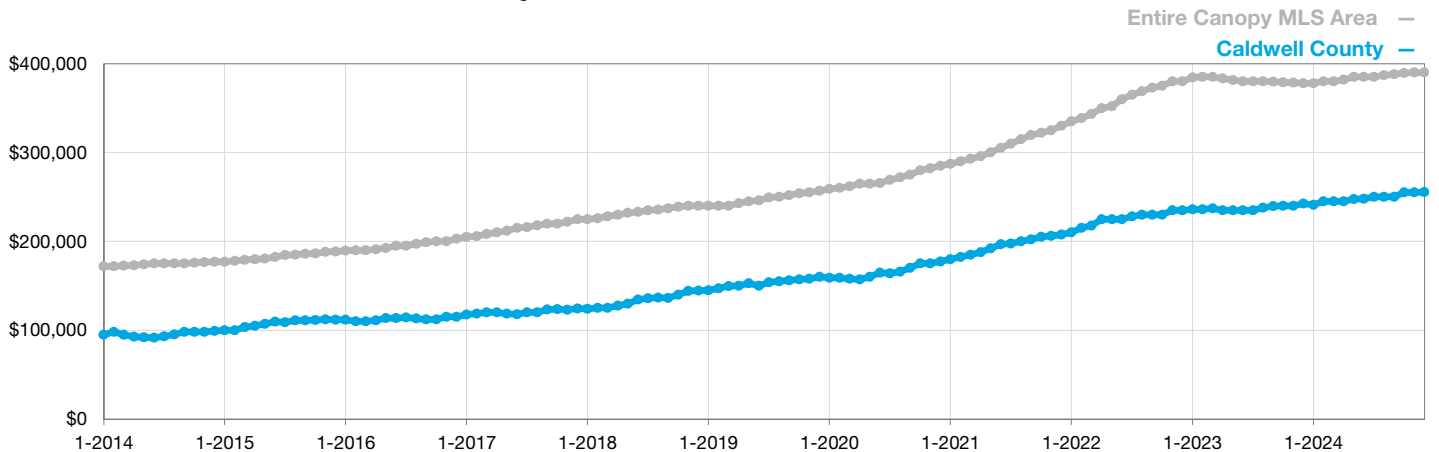
Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	56	45	- 19.6%	942	953	+ 1.2%
Pending Sales	50	50	0.0%	748	748	0.0%
Closed Sales	80	48	- 40.0%	730	744	+ 1.9%
Median Sales Price*	\$248,990	\$251,250	+ 0.9%	\$242,500	\$255,500	+ 5.4%
Average Sales Price*	\$286,416	\$282,279	- 1.4%	\$291,569	\$318,097	+ 9.1%
Percent of Original List Price Received*	96.0%	92.9%	- 3.2%	96.6%	95.6%	- 1.0%
List to Close	83	84	+ 1.2%	72	80	+ 11.1%
Days on Market Until Sale	27	37	+ 37.0%	29	38	+ 31.0%
Cumulative Days on Market Until Sale	32	43	+ 34.4%	31	41	+ 32.3%
Average List Price	\$348,885	\$315,117	- 9.7%	\$324,436	\$361,126	+ 11.3%
Inventory of Homes for Sale	150	162	+ 8.0%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



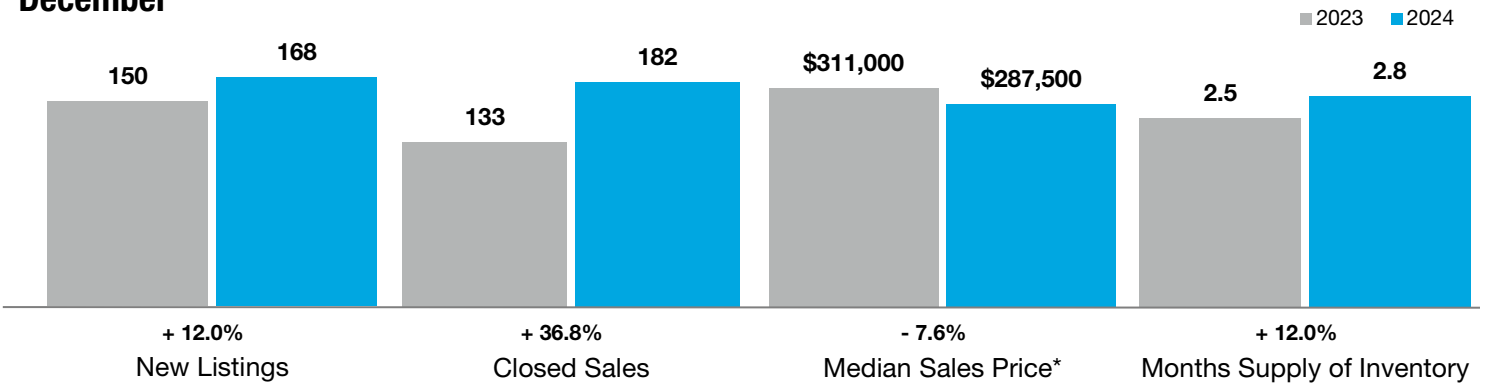
Catawba County

North Carolina

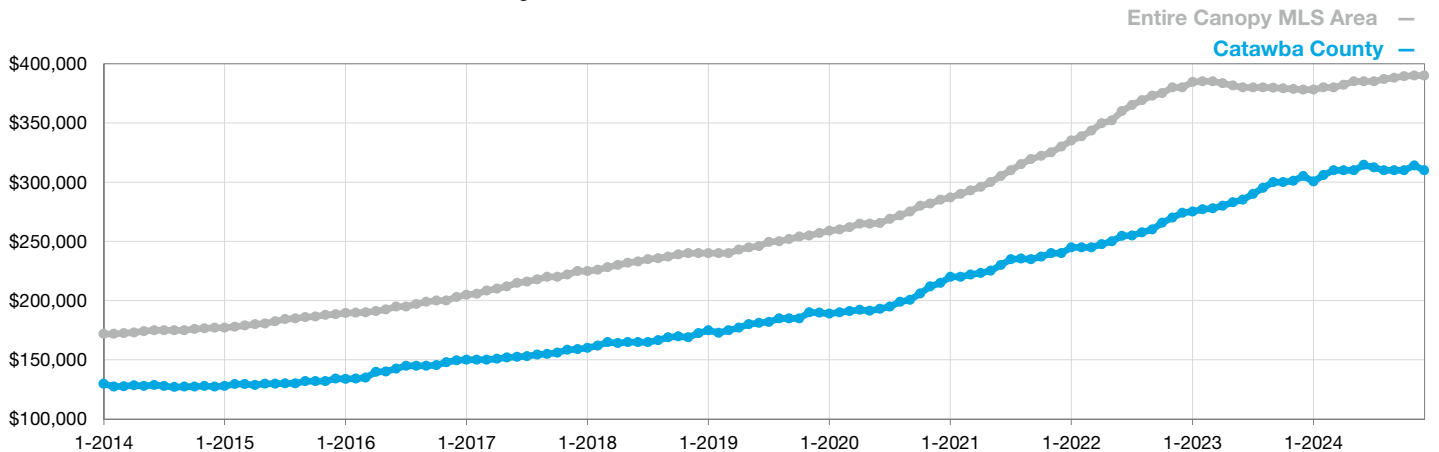
Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	150	168	+ 12.0%	2,551	3,121	+ 22.3%
Pending Sales	112	183	+ 63.4%	2,060	2,293	+ 11.3%
Closed Sales	133	182	+ 36.8%	2,096	2,197	+ 4.8%
Median Sales Price*	\$311,000	\$287,500	- 7.6%	\$305,000	\$310,000	+ 1.6%
Average Sales Price*	\$403,143	\$326,723	- 19.0%	\$348,912	\$377,490	+ 8.2%
Percent of Original List Price Received*	95.2%	94.4%	- 0.8%	96.7%	95.3%	- 1.4%
List to Close	87	93	+ 6.9%	83	88	+ 6.0%
Days on Market Until Sale	41	46	+ 12.2%	34	44	+ 29.4%
Cumulative Days on Market Until Sale	42	58	+ 38.1%	38	51	+ 34.2%
Average List Price	\$394,280	\$365,535	- 7.3%	\$391,605	\$404,092	+ 3.2%
Inventory of Homes for Sale	424	527	+ 24.3%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



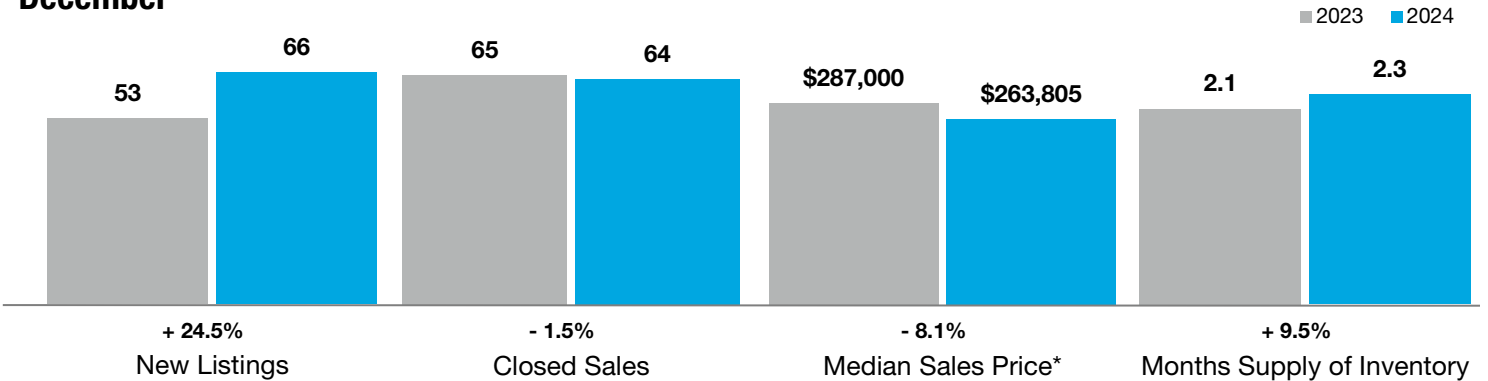
Hickory

North Carolina

Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	53	66	+ 24.5%	1,204	1,391	+ 15.5%
Pending Sales	51	79	+ 54.9%	998	1,051	+ 5.3%
Closed Sales	65	64	- 1.5%	1,000	1,018	+ 1.8%
Median Sales Price*	\$287,000	\$263,805	- 8.1%	\$280,000	\$293,500	+ 4.8%
Average Sales Price*	\$340,632	\$312,101	- 8.4%	\$320,824	\$342,133	+ 6.6%
Percent of Original List Price Received*	96.8%	95.5%	- 1.3%	96.8%	96.0%	- 0.8%
List to Close	78	77	- 1.3%	71	82	+ 15.5%
Days on Market Until Sale	30	37	+ 23.3%	30	40	+ 33.3%
Cumulative Days on Market Until Sale	33	39	+ 18.2%	35	45	+ 28.6%
Average List Price	\$318,106	\$334,080	+ 5.0%	\$338,124	\$354,554	+ 4.9%
Inventory of Homes for Sale	178	201	+ 12.9%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--

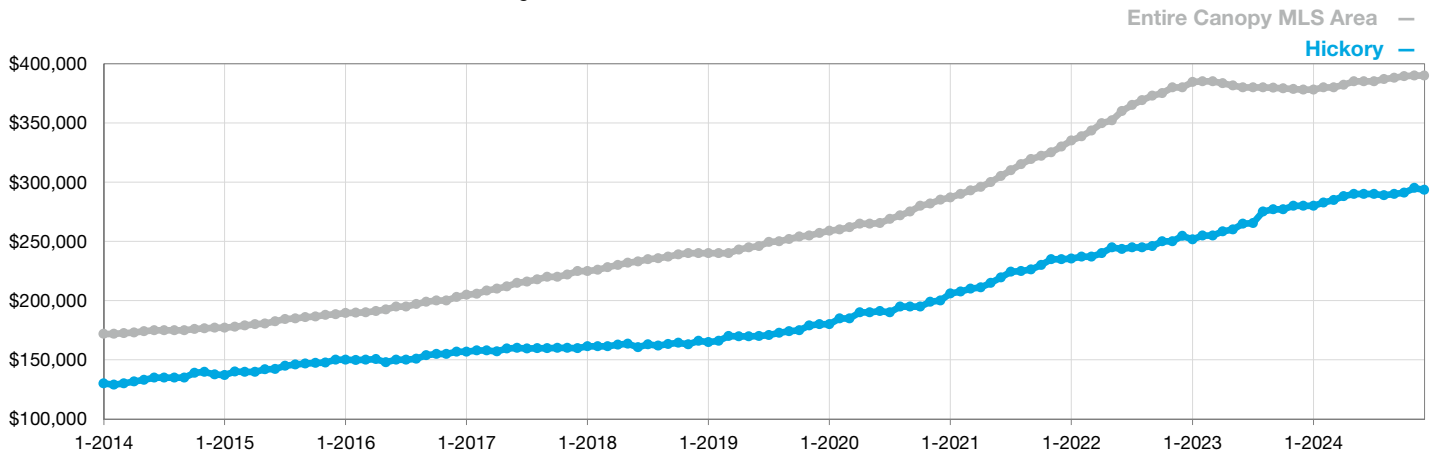
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



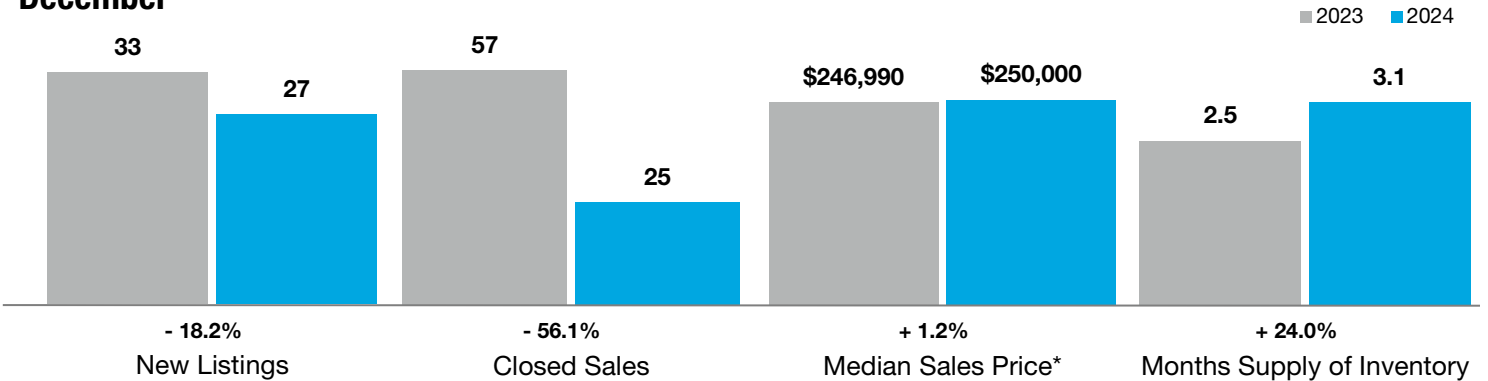
Lenoir

North Carolina

Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	33	27	- 18.2%	565	537	- 5.0%
Pending Sales	30	26	- 13.3%	445	410	- 7.9%
Closed Sales	57	25	- 56.1%	434	408	- 6.0%
Median Sales Price*	\$246,990	\$250,000	+ 1.2%	\$225,000	\$248,000	+ 10.2%
Average Sales Price*	\$276,012	\$278,668	+ 1.0%	\$257,984	\$303,696	+ 17.7%
Percent of Original List Price Received*	96.1%	92.1%	- 4.2%	95.9%	95.0%	- 0.9%
List to Close	86	68	- 20.9%	75	82	+ 9.3%
Days on Market Until Sale	26	28	+ 7.7%	30	37	+ 23.3%
Cumulative Days on Market Until Sale	33	35	+ 6.1%	33	42	+ 27.3%
Average List Price	\$325,784	\$319,887	- 1.8%	\$301,719	\$343,198	+ 13.7%
Inventory of Homes for Sale	93	106	+ 14.0%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

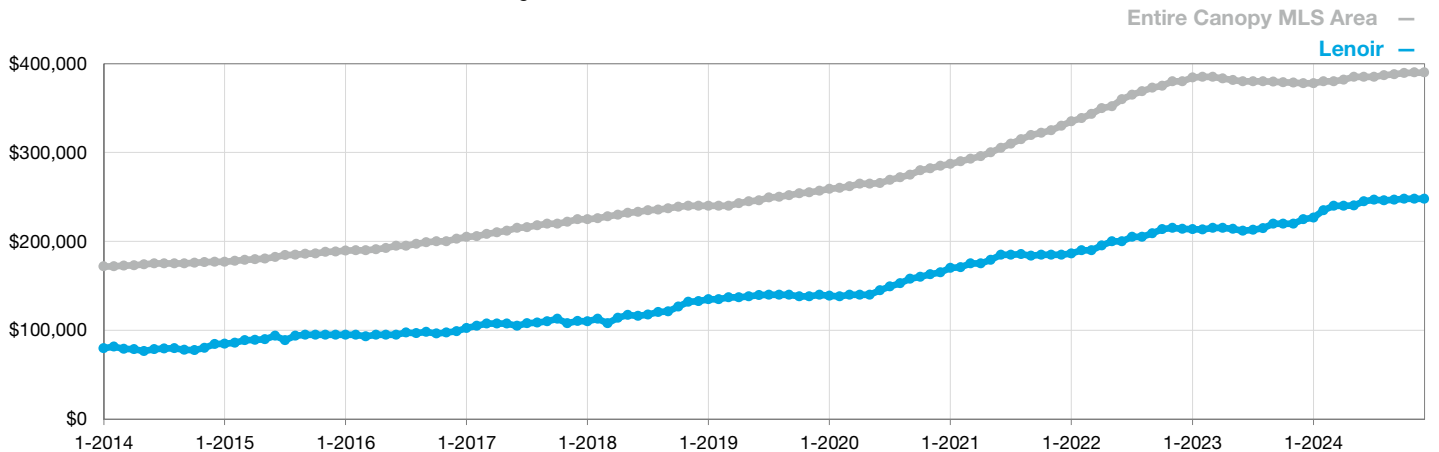
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



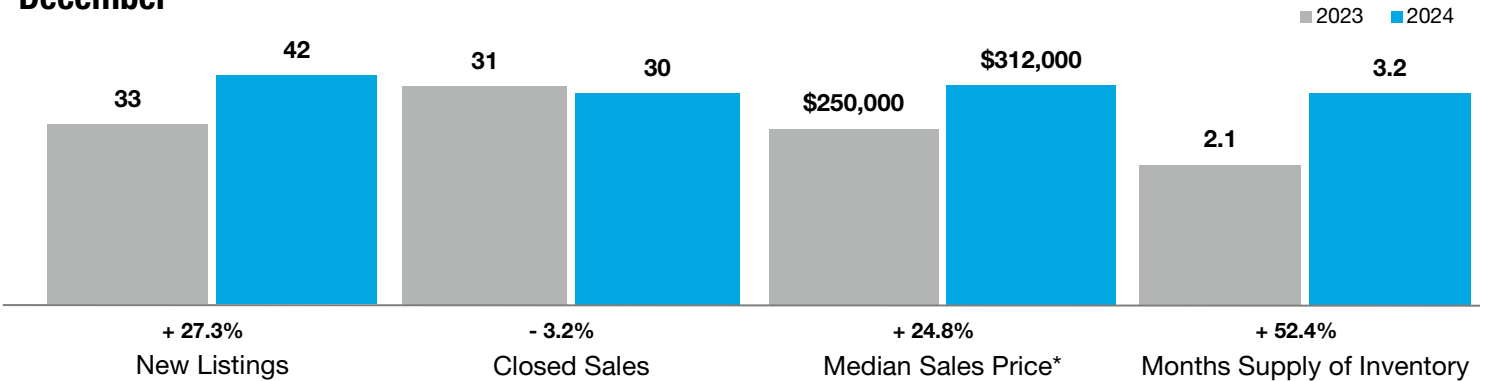
Morganton

North Carolina

Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	33	42	+ 27.3%	563	663	+ 17.8%
Pending Sales	32	33	+ 3.1%	482	497	+ 3.1%
Closed Sales	31	30	- 3.2%	471	489	+ 3.8%
Median Sales Price*	\$250,000	\$312,000	+ 24.8%	\$262,250	\$272,250	+ 3.8%
Average Sales Price*	\$346,237	\$443,068	+ 28.0%	\$311,627	\$339,815	+ 9.0%
Percent of Original List Price Received*	93.4%	92.3%	- 1.2%	96.1%	94.5%	- 1.7%
List to Close	65	120	+ 84.6%	72	83	+ 15.3%
Days on Market Until Sale	31	68	+ 119.4%	31	41	+ 32.3%
Cumulative Days on Market Until Sale	31	86	+ 177.4%	35	45	+ 28.6%
Average List Price	\$288,478	\$321,161	+ 11.3%	\$344,891	\$375,913	+ 9.0%
Inventory of Homes for Sale	86	134	+ 55.8%	--	--	--
Months Supply of Inventory	2.1	3.2	+ 52.4%	--	--	--

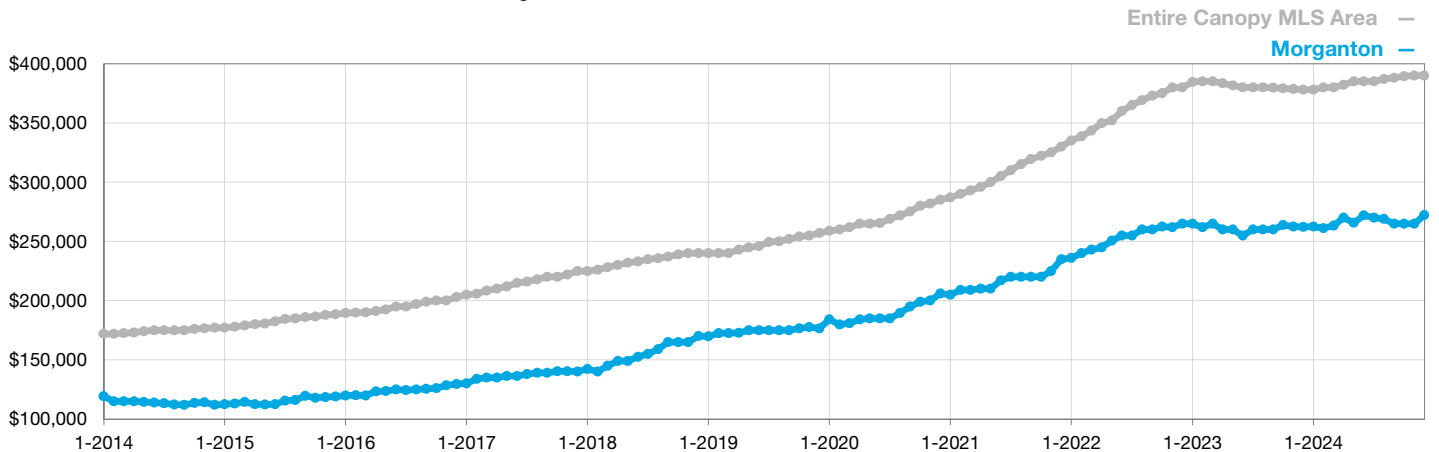
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.

Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



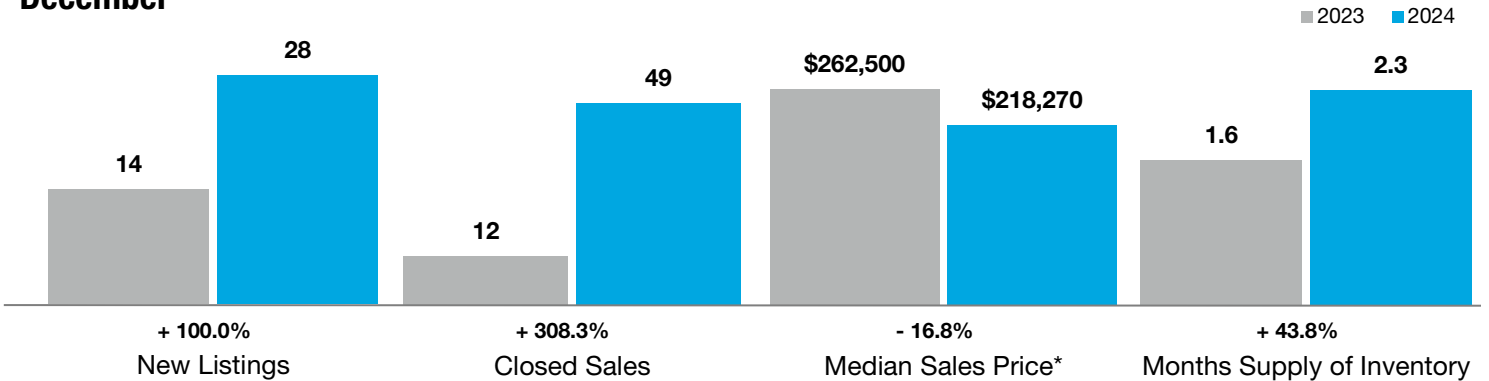
Newton

North Carolina

Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	14	28	+ 100.0%	293	428	+ 46.1%
Pending Sales	12	47	+ 291.7%	266	323	+ 21.4%
Closed Sales	12	49	+ 308.3%	283	292	+ 3.2%
Median Sales Price*	\$262,500	\$218,270	- 16.8%	\$258,500	\$240,000	- 7.2%
Average Sales Price*	\$269,158	\$239,033	- 11.2%	\$291,032	\$284,195	- 2.3%
Percent of Original List Price Received*	94.2%	93.3%	- 1.0%	96.1%	94.4%	- 1.8%
List to Close	64	78	+ 21.9%	82	80	- 2.4%
Days on Market Until Sale	32	33	+ 3.1%	29	37	+ 27.6%
Cumulative Days on Market Until Sale	33	40	+ 21.2%	33	43	+ 30.3%
Average List Price	\$318,171	\$260,486	- 18.1%	\$310,917	\$283,889	- 8.7%
Inventory of Homes for Sale	35	63	+ 80.0%	--	--	--
Months Supply of Inventory	1.6	2.3	+ 43.8%	--	--	--

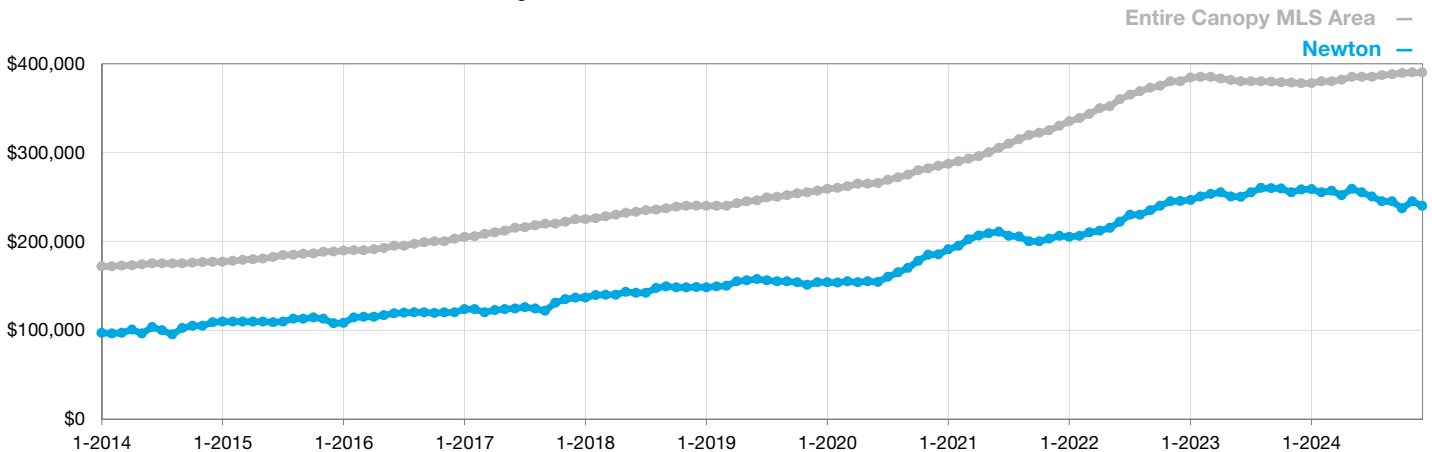
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



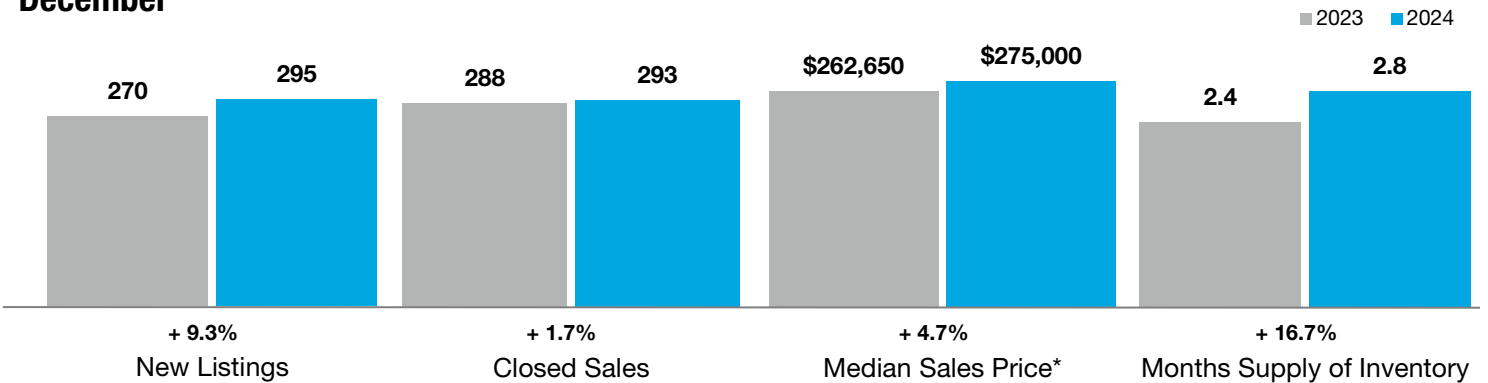
Hickory-Lenoir-Morganton MSA

Includes Alexander, Burke, Caldwell and Catawba Counties

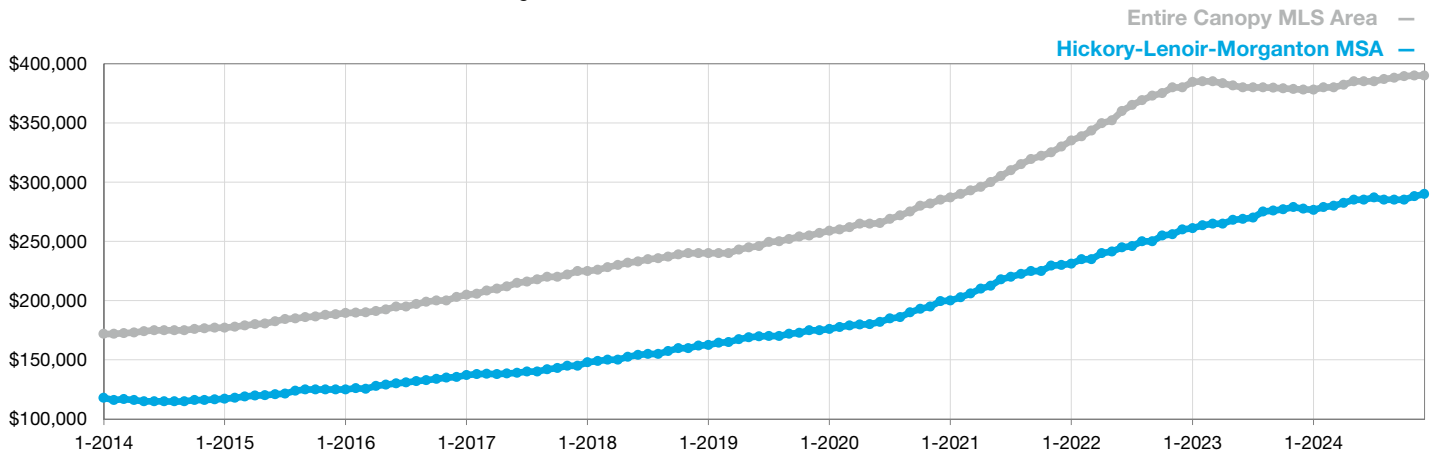
Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	270	295	+ 9.3%	4,738	5,500	+ 16.1%
Pending Sales	223	298	+ 33.6%	3,838	4,102	+ 6.9%
Closed Sales	288	293	+ 1.7%	3,852	3,976	+ 3.2%
Median Sales Price*	\$262,650	\$275,000	+ 4.7%	\$277,498	\$290,000	+ 4.5%
Average Sales Price*	\$340,024	\$337,539	- 0.7%	\$326,232	\$356,335	+ 9.2%
Percent of Original List Price Received*	94.9%	93.9%	- 1.1%	96.4%	95.1%	- 1.3%
List to Close	81	95	+ 17.3%	79	86	+ 8.9%
Days on Market Until Sale	34	48	+ 41.2%	33	42	+ 27.3%
Cumulative Days on Market Until Sale	36	58	+ 61.1%	37	48	+ 29.7%
Average List Price	\$367,434	\$345,627	- 5.9%	\$360,969	\$390,547	+ 8.2%
Inventory of Homes for Sale	774	966	+ 24.8%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.