Local Market Update for October 2026

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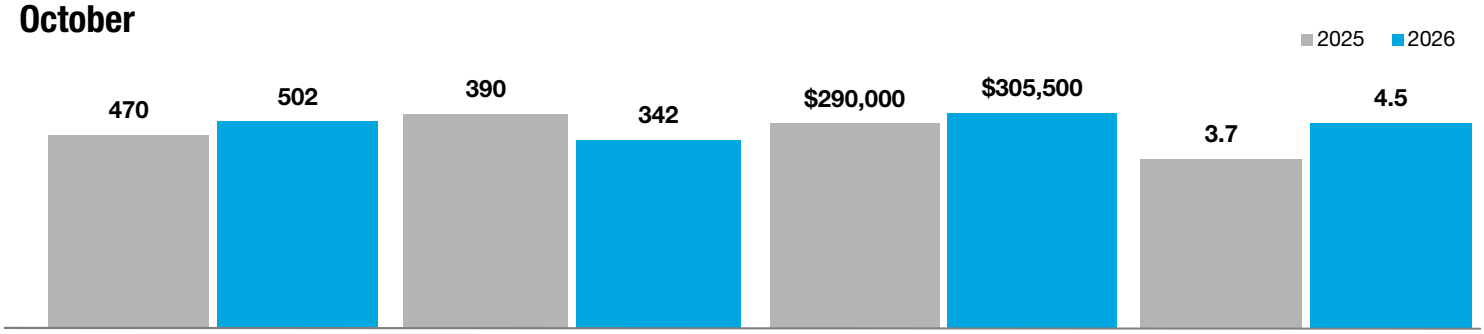
Catawba Valley Region

Includes Alexander, Burke, Caldwell and Catawba Counties

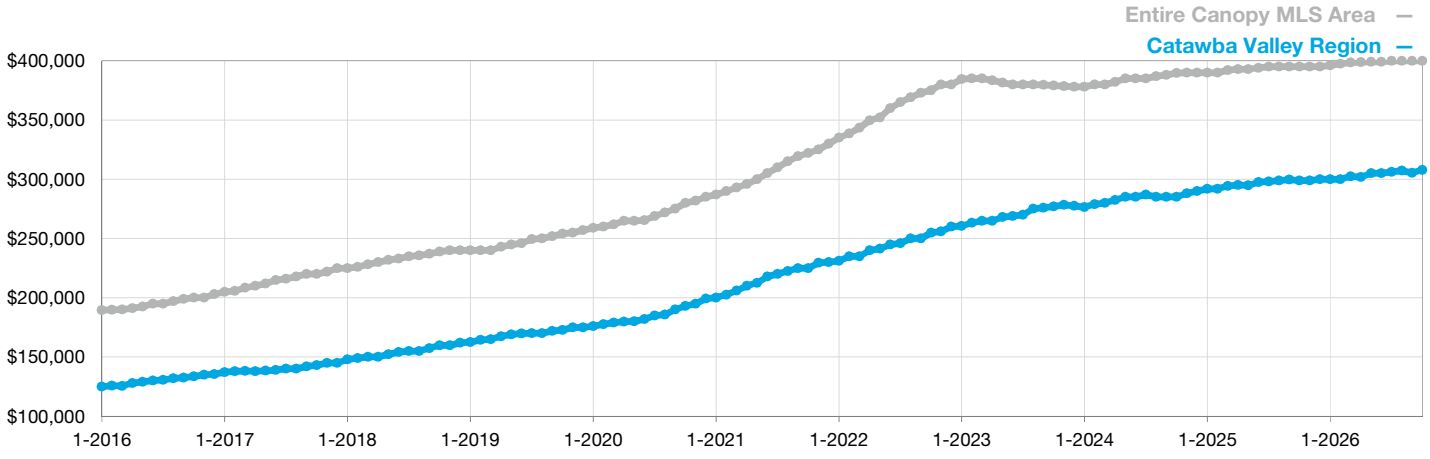
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	470	**502**	+ 6.8%	5,166	**5,326**	+ 3.1%
Pending Sales	392	**353**	- 9.9%	3,717	**3,640**	- 2.1%
Closed Sales	390	**342**	- 12.3%	3,628	**3,445**	- 5.0%
Median Sales Price*	$290,000	**$305,500**	+ 5.3%	$299,775	**$309,000**	+ 3.1%
Average Sales Price*	$366,787	**$402,136**	+ 9.6%	$362,574	**$376,348**	+ 3.8%
Percent of Original List Price Received*	93.6%	**93.7%**	+ 0.1%	94.4%	**94.6%**	+ 0.2%
List to Close	95	**98**	+ 3.2%	96	**98**	+ 2.1%
Days on Market Until Sale	52	**55**	+ 5.8%	52	**55**	+ 5.8%
Cumulative Days on Market Until Sale	65	**62**	- 4.6%	62	**64**	+ 3.2%
Average List Price	$413,037	**$445,226**	+ 7.8%	$406,122	**$418,844**	+ 3.1%
Inventory of Homes for Sale	1,314	**1,561**	+ 18.8%	--	**--**	--
Months Supply of Inventory	3.7	**4.5**	+ 21.6%	--	**--**	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



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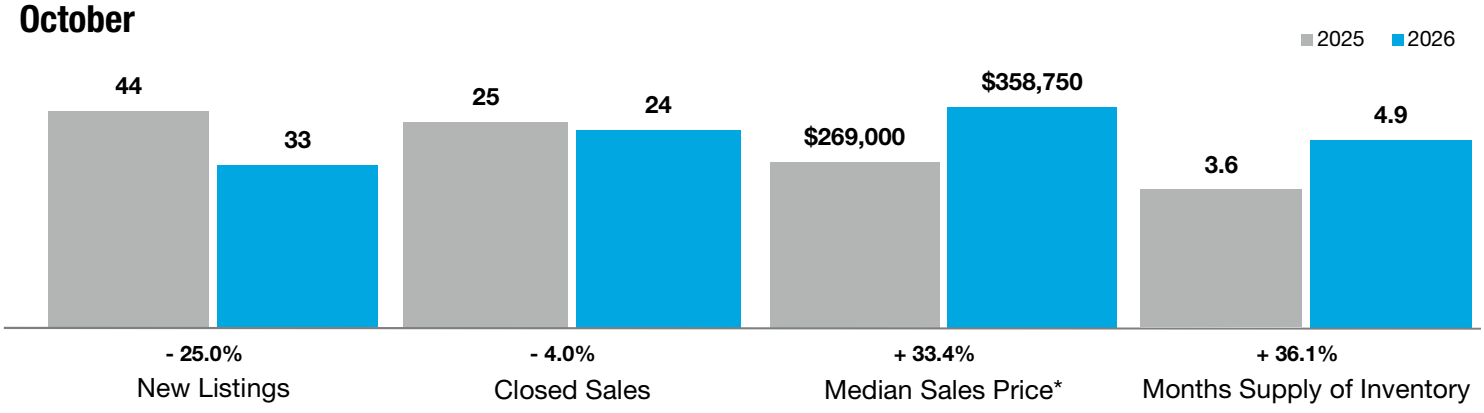
Alexander County

North Carolina

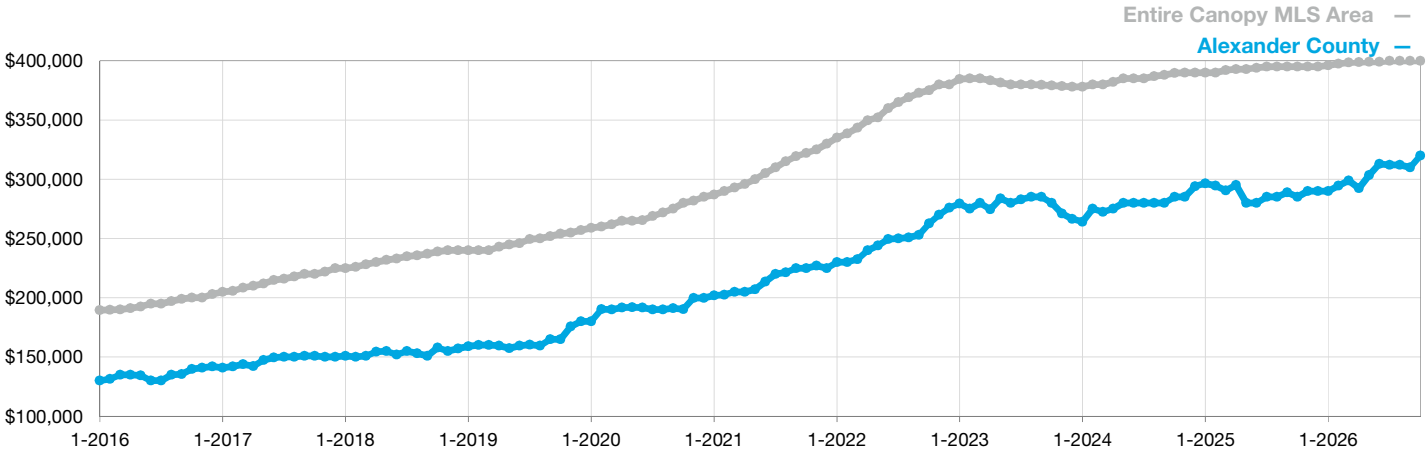
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	44	**33**	- 25.0%	318	**326**	+ 2.5%
Pending Sales	35	**15**	- 57.1%	251	**220**	- 12.4%
Closed Sales	25	**24**	- 4.0%	237	**219**	- 7.6%
Median Sales Price*	$269,000	**$358,750**	+ 33.4%	$285,000	**$320,000**	+ 12.3%
Average Sales Price*	$354,116	**$419,915**	+ 18.6%	$362,889	**$382,635**	+ 5.4%
Percent of Original List Price Received*	89.2%	**93.7%**	+ 5.0%	94.8%	**94.8%**	0.0%
List to Close	126	**83**	- 34.1%	101	**94**	- 6.9%
Days on Market Until Sale	75	**43**	- 42.7%	56	**49**	- 12.5%
Cumulative Days on Market Until Sale	80	**45**	- 43.8%	65	**55**	- 15.4%
Average List Price	$468,020	**$492,518**	+ 5.2%	$405,091	**$434,386**	+ 7.2%
Inventory of Homes for Sale	85	**107**	+ 25.9%	--	**--**	--
Months Supply of Inventory	3.6	**4.9**	+ 36.1%	--	**--**	--

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October



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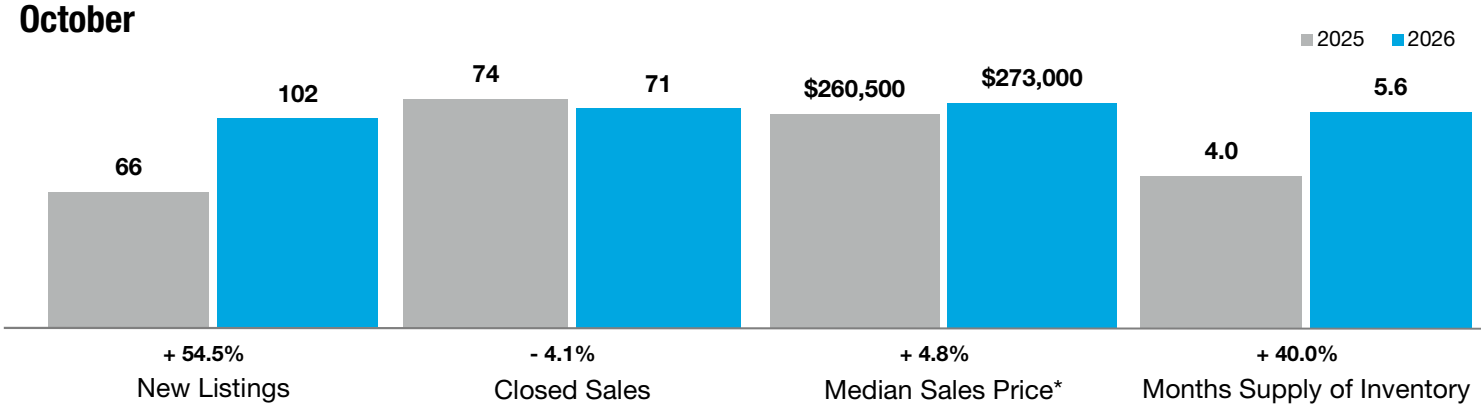
Burke County

North Carolina

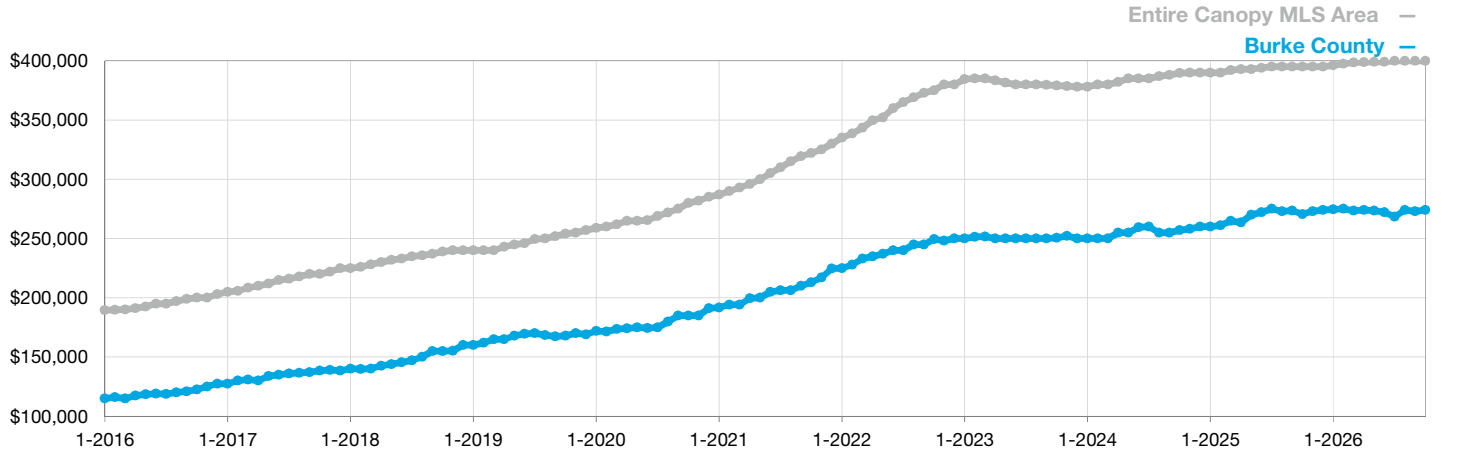
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	66	**102**	+ 54.5%	905	**1,028**	+ 13.6%
Pending Sales	60	**62**	+ 3.3%	666	**679**	+ 2.0%
Closed Sales	74	**71**	- 4.1%	663	**646**	- 2.6%
Median Sales Price*	$260,500	**$273,000**	+ 4.8%	$273,000	**$273,000**	0.0%
Average Sales Price*	$342,792	**$432,995**	+ 26.3%	$340,640	**$345,626**	+ 1.5%
Percent of Original List Price Received*	93.3%	**92.7%**	- 0.6%	93.4%	**94.1%**	+ 0.7%
List to Close	90	**109**	+ 21.1%	99	**101**	+ 2.0%
Days on Market Until Sale	49	**64**	+ 30.6%	58	**60**	+ 3.4%
Cumulative Days on Market Until Sale	63	**79**	+ 25.4%	66	**66**	0.0%
Average List Price	$366,201	**$347,364**	- 5.1%	$386,032	**$393,117**	+ 1.8%
Inventory of Homes for Sale	252	**362**	+ 43.7%	--	**--**	--
Months Supply of Inventory	4.0	**5.6**	+ 40.0%	--	**--**	--

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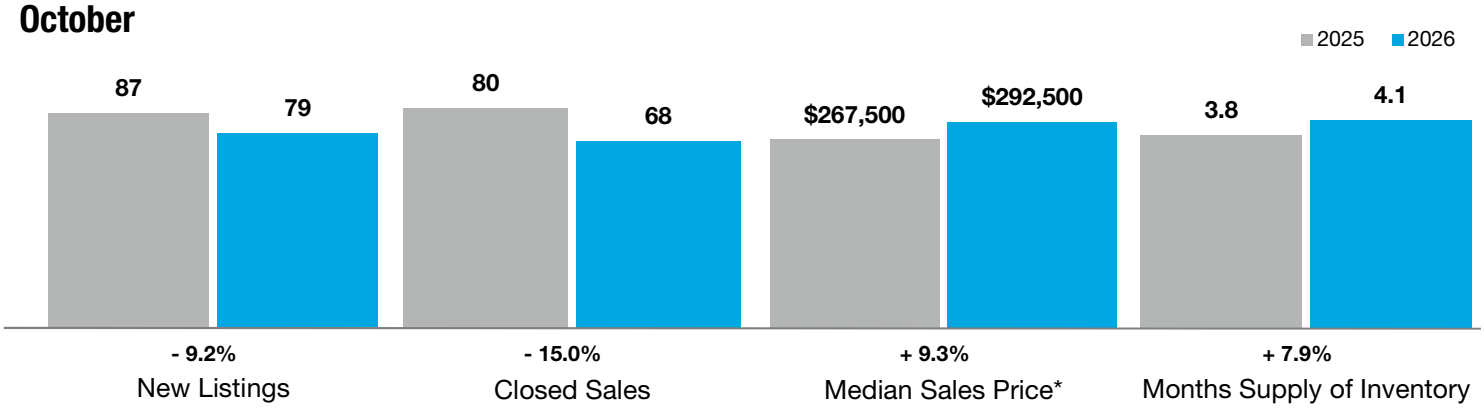
Caldwell County

North Carolina

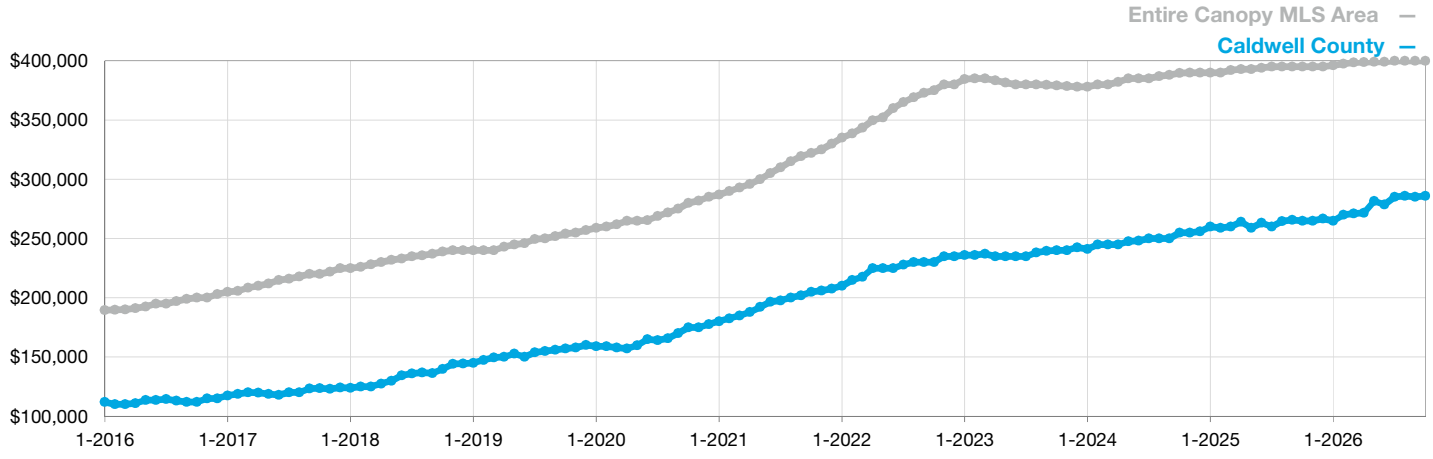
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	87	**79**	- 9.2%	938	**971**	+ 3.5%
Pending Sales	80	**66**	- 17.5%	667	**697**	+ 4.5%
Closed Sales	80	**68**	- 15.0%	642	**673**	+ 4.8%
Median Sales Price*	$267,500	**$292,500**	+ 9.3%	$267,000	**$290,000**	+ 8.6%
Average Sales Price*	$350,470	**$334,993**	- 4.4%	$333,022	**$341,801**	+ 2.6%
Percent of Original List Price Received*	92.7%	**94.9%**	+ 2.4%	94.2%	**94.2%**	0.0%
List to Close	88	**82**	- 6.8%	86	**92**	+ 7.0%
Days on Market Until Sale	52	**45**	- 13.5%	46	**52**	+ 13.0%
Cumulative Days on Market Until Sale	60	**50**	- 16.7%	53	**59**	+ 11.3%
Average List Price	$353,714	**$574,419**	+ 62.4%	$369,464	**$398,285**	+ 7.8%
Inventory of Homes for Sale	241	**274**	+ 13.7%	--	**--**	--
Months Supply of Inventory	3.8	**4.1**	+ 7.9%	--	**--**	--

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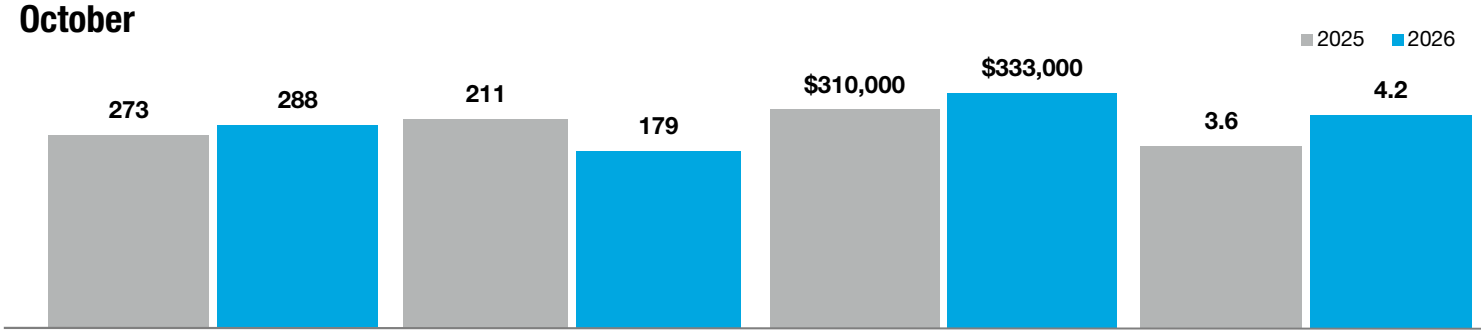
Catawba County

North Carolina

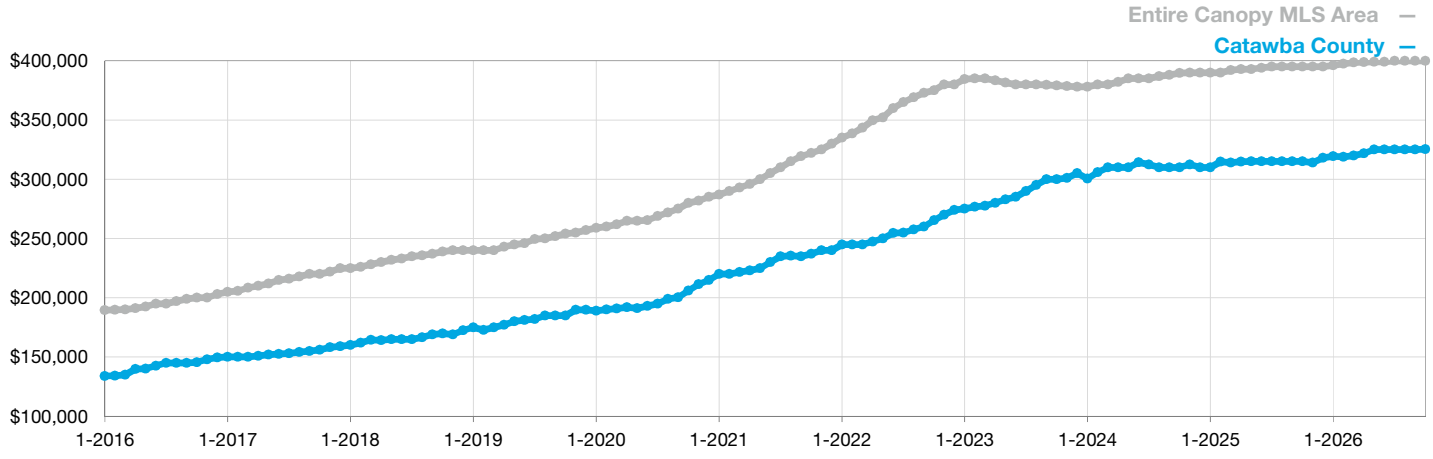
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	273	**288**	+ 5.5%	3,005	**3,001**	- 0.1%
Pending Sales	217	**210**	- 3.2%	2,133	**2,044**	- 4.2%
Closed Sales	211	**179**	- 15.2%	2,086	**1,907**	- 8.6%
Median Sales Price*	$310,000	**$333,000**	+ 7.4%	$315,000	**$325,000**	+ 3.2%
Average Sales Price*	$382,890	**$413,020**	+ 7.9%	$378,602	**$398,224**	+ 5.2%
Percent of Original List Price Received*	94.5%	**93.7%**	- 0.8%	94.8%	**94.8%**	0.0%
List to Close	96	**101**	+ 5.2%	97	**100**	+ 3.1%
Days on Market Until Sale	51	**57**	+ 11.8%	52	**56**	+ 7.7%
Cumulative Days on Market Until Sale	67	**62**	- 7.5%	63	**65**	+ 3.2%
Average List Price	$434,169	**$438,964**	+ 1.1%	$423,905	**$432,737**	+ 2.1%
Inventory of Homes for Sale	736	**818**	+ 11.1%	--	**--**	--
Months Supply of Inventory	3.6	**4.2**	+ 16.7%	--	**--**	--

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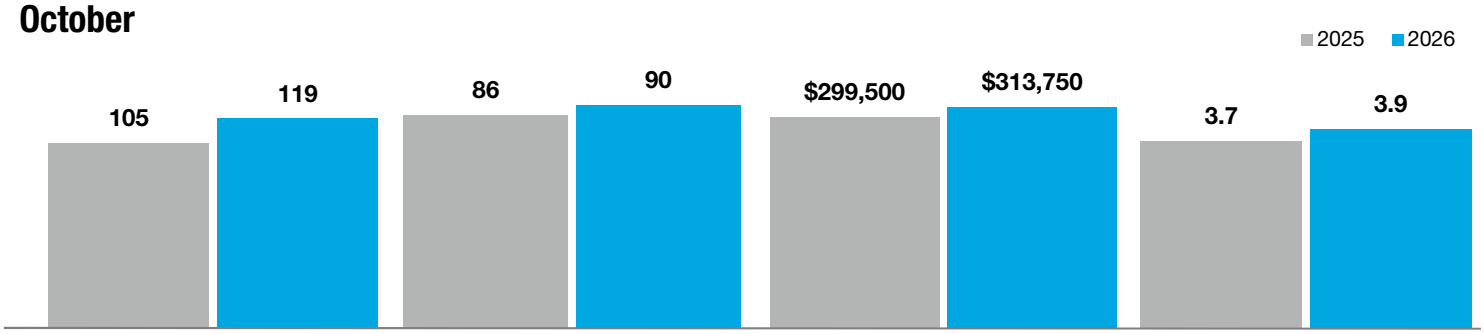
Hickory

North Carolina

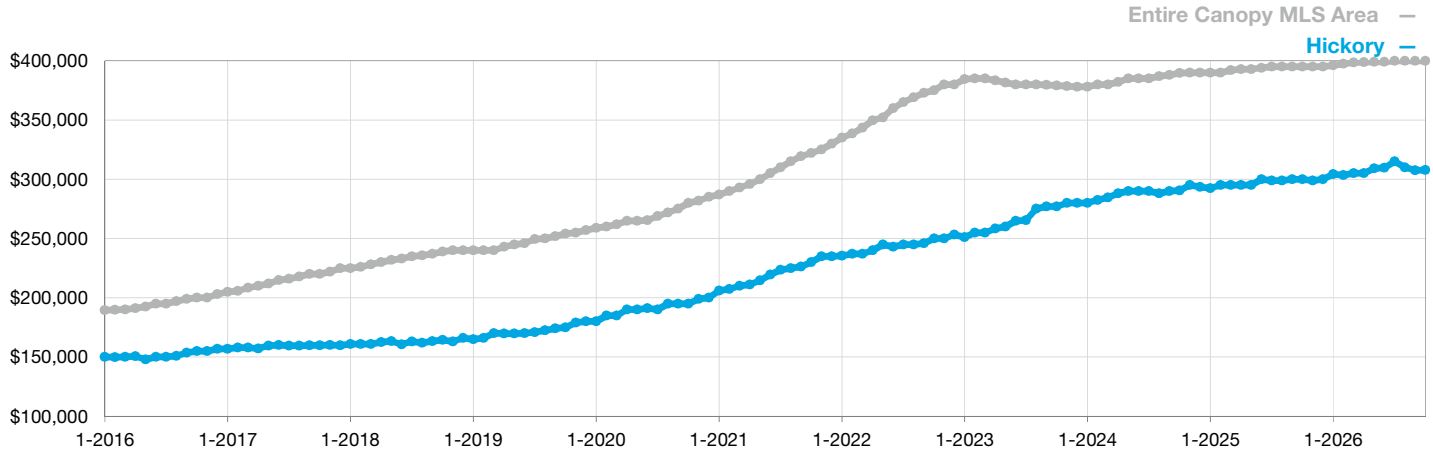
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	105	**119**	+ 13.3%	1,373	**1,308**	- 4.7%
Pending Sales	103	**92**	- 10.7%	929	**892**	- 4.0%
Closed Sales	86	**90**	+ 4.7%	905	**845**	- 6.6%
Median Sales Price*	$299,500	**$313,750**	+ 4.8%	$299,900	**$307,679**	+ 2.6%
Average Sales Price*	$325,080	**$416,141**	+ 28.0%	$356,144	**$364,035**	+ 2.2%
Percent of Original List Price Received*	93.5%	**93.9%**	+ 0.4%	95.4%	**94.9%**	- 0.5%
List to Close	93	**93**	0.0%	90	**94**	+ 4.4%
Days on Market Until Sale	53	**50**	- 5.7%	47	**52**	+ 10.6%
Cumulative Days on Market Until Sale	66	**55**	- 16.7%	55	**62**	+ 12.7%
Average List Price	$408,945	**$389,093**	- 4.9%	$386,160	**$381,051**	- 1.3%
Inventory of Homes for Sale	326	**328**	+ 0.6%	--	**--**	--
Months Supply of Inventory	3.7	**3.9**	+ 5.4%	--	**--**	--

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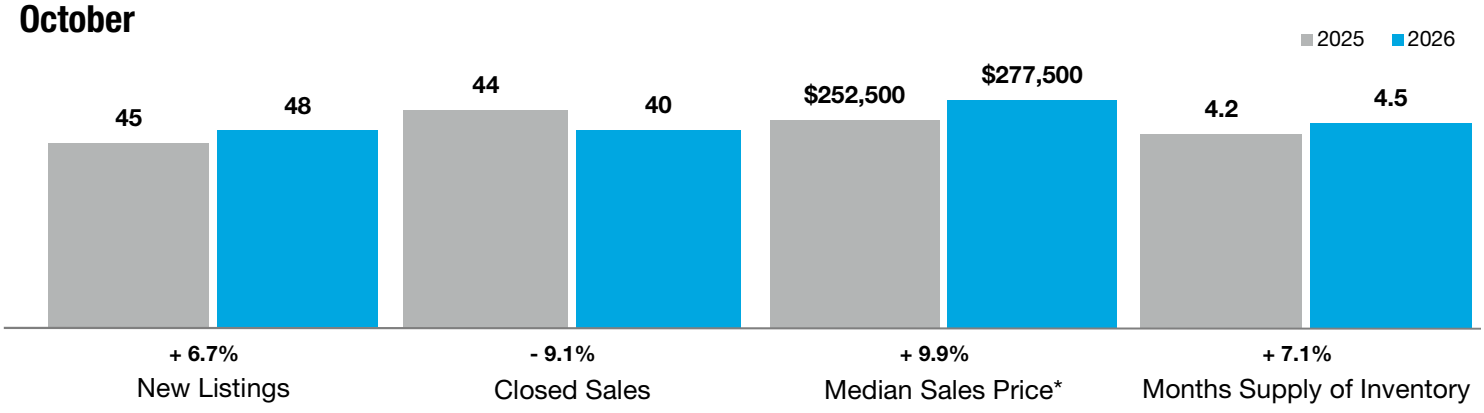
Lenoir

North Carolina

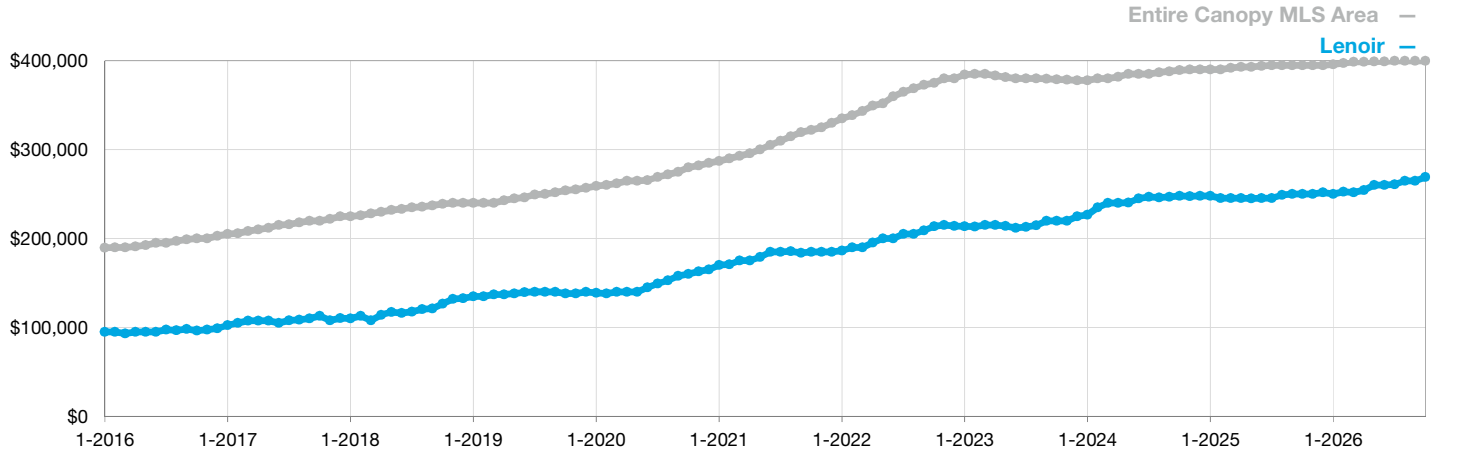
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	45	**48**	+ 6.7%	536	**546**	+ 1.9%
Pending Sales	43	**38**	- 11.6%	375	**384**	+ 2.4%
Closed Sales	44	**40**	- 9.1%	360	**361**	+ 0.3%
Median Sales Price*	$252,500	**$277,500**	+ 9.9%	$250,000	**$269,900**	+ 8.0%
Average Sales Price*	$328,894	**$315,125**	- 4.2%	$300,994	**$314,680**	+ 4.5%
Percent of Original List Price Received*	90.8%	**91.6%**	+ 0.9%	93.3%	**93.3%**	0.0%
List to Close	87	**96**	+ 10.3%	91	**99**	+ 8.8%
Days on Market Until Sale	50	**58**	+ 16.0%	50	**58**	+ 16.0%
Cumulative Days on Market Until Sale	64	**65**	+ 1.6%	60	**66**	+ 10.0%
Average List Price	$319,007	**$338,879**	+ 6.2%	$354,587	**$356,780**	+ 0.6%
Inventory of Homes for Sale	151	**165**	+ 9.3%	--	**--**	--
Months Supply of Inventory	4.2	**4.5**	+ 7.1%	--	**--**	--

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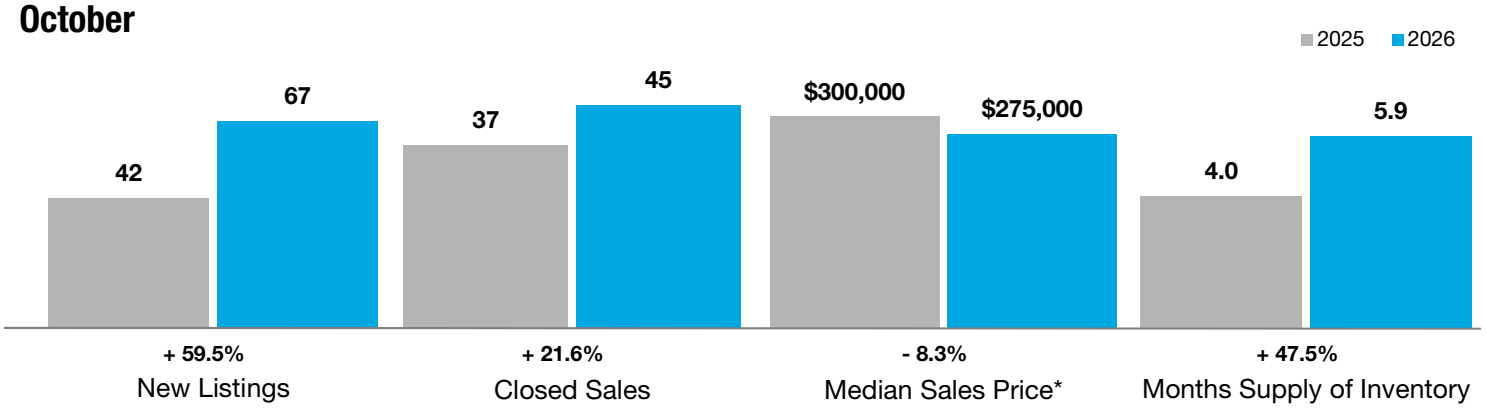
Morganton

North Carolina

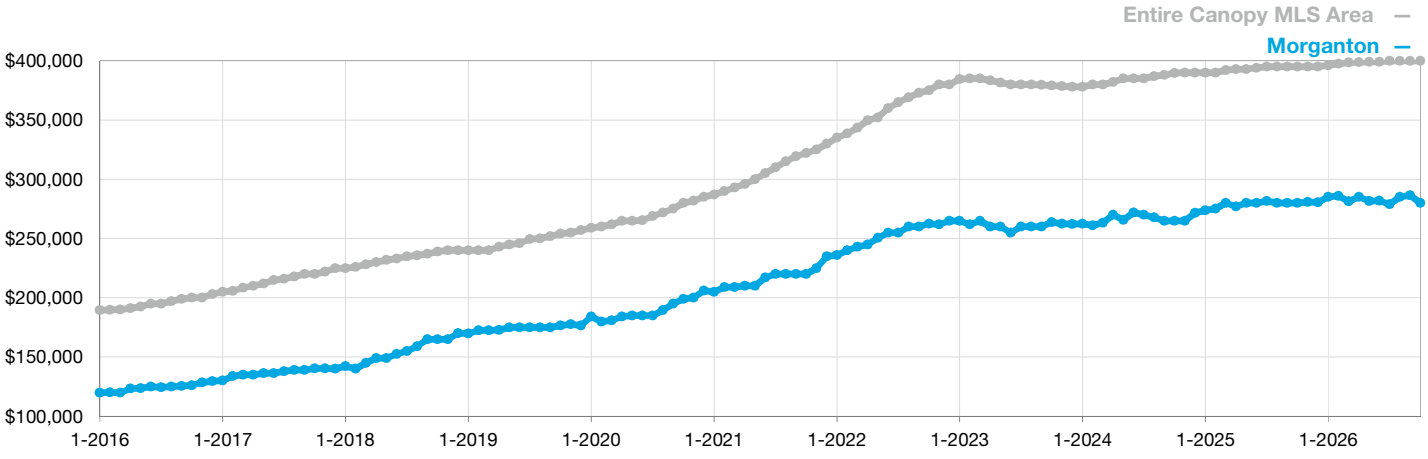
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	42	**67**	+ 59.5%	517	**641**	+ 24.0%
Pending Sales	35	**42**	+ 20.0%	392	**415**	+ 5.9%
Closed Sales	37	**45**	+ 21.6%	397	**384**	- 3.3%
Median Sales Price*	$300,000	**$275,000**	- 8.3%	$278,500	**$279,900**	+ 0.5%
Average Sales Price*	$374,553	**$393,467**	+ 5.0%	$335,108	**$348,291**	+ 3.9%
Percent of Original List Price Received*	93.8%	**93.2%**	- 0.6%	93.3%	**94.0%**	+ 0.8%
List to Close	84	**120**	+ 42.9%	102	**103**	+ 1.0%
Days on Market Until Sale	43	**74**	+ 72.1%	59	**62**	+ 5.1%
Cumulative Days on Market Until Sale	60	**94**	+ 56.7%	66	**69**	+ 4.5%
Average List Price	$377,505	**$292,824**	- 22.4%	$385,207	**$376,620**	- 2.2%
Inventory of Homes for Sale	152	**233**	+ 53.3%	--	**--**	--
Months Supply of Inventory	4.0	**5.9**	+ 47.5%	--	**--**	--

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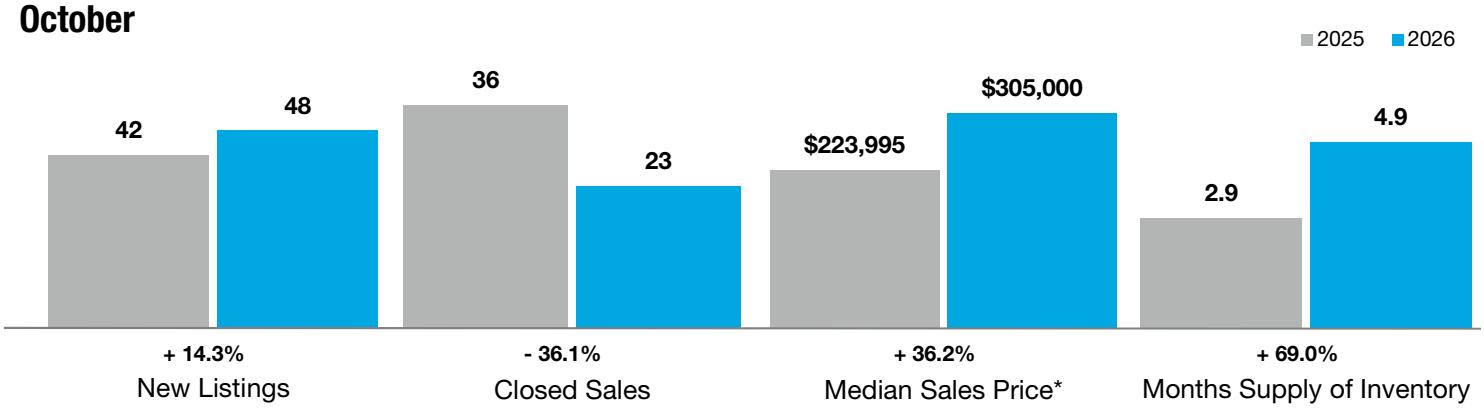
Newton

North Carolina

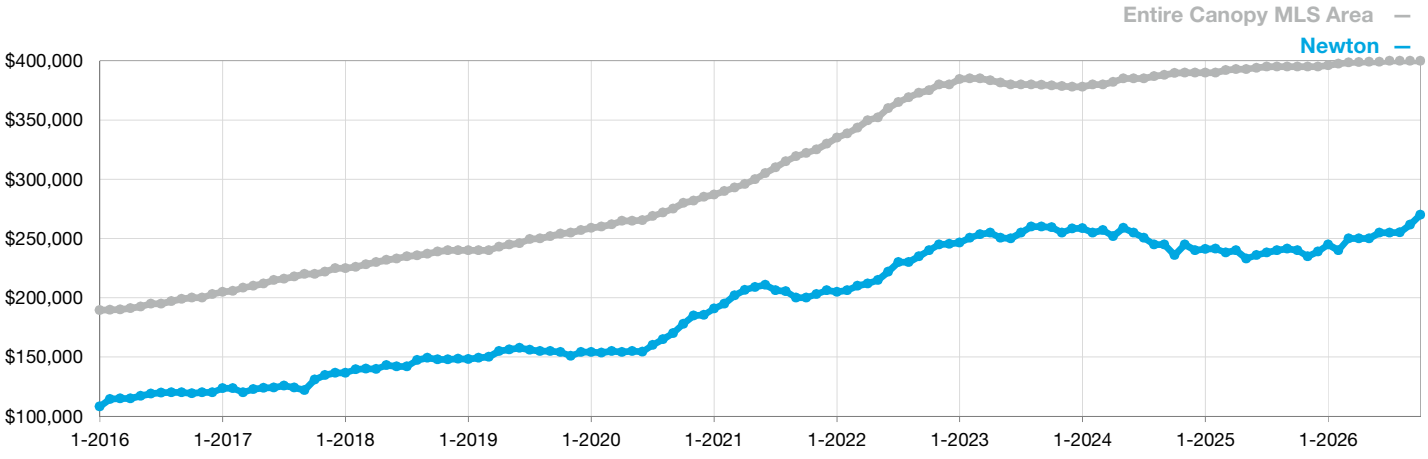
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	42	**48**	+ 14.3%	397	**444**	+ 11.8%
Pending Sales	31	**35**	+ 12.9%	305	**288**	- 5.6%
Closed Sales	36	**23**	- 36.1%	305	**257**	- 15.7%
Median Sales Price*	$223,995	**$305,000**	+ 36.2%	$239,000	**$278,888**	+ 16.7%
Average Sales Price*	$280,234	**$354,974**	+ 26.7%	$272,428	**$303,052**	+ 11.2%
Percent of Original List Price Received*	96.0%	**92.1%**	- 4.1%	94.0%	**93.7%**	- 0.3%
List to Close	92	**108**	+ 17.4%	91	**103**	+ 13.2%
Days on Market Until Sale	36	**62**	+ 72.2%	44	**59**	+ 34.1%
Cumulative Days on Market Until Sale	37	**62**	+ 67.6%	50	**62**	+ 24.0%
Average List Price	$299,528	**$323,745**	+ 8.1%	$307,428	**$333,438**	+ 8.5%
Inventory of Homes for Sale	92	**138**	+ 50.0%	--	**--**	--
Months Supply of Inventory	2.9	**4.9**	+ 69.0%	--	**--**	--

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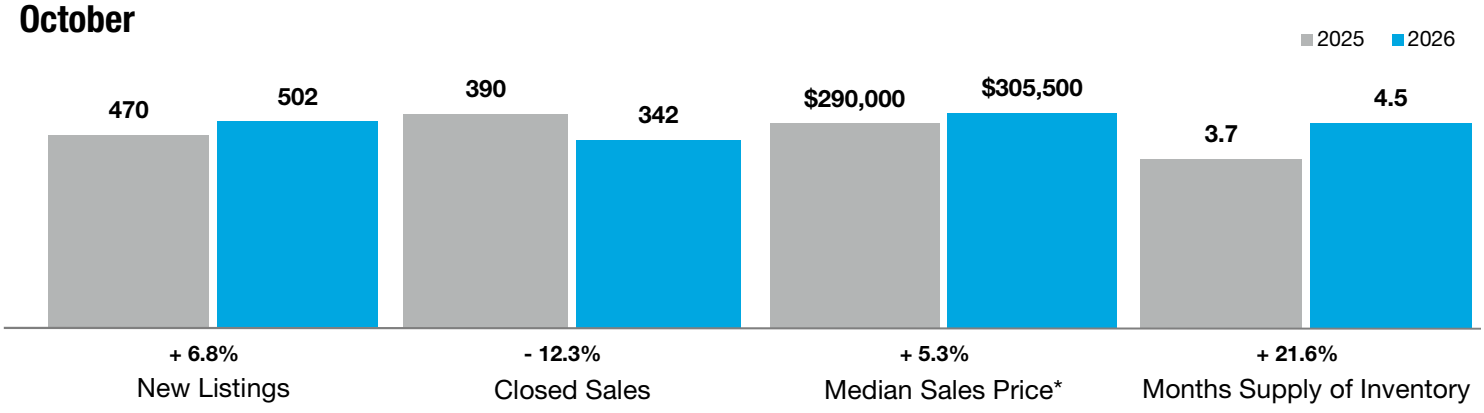
Hickory-Lenoir-Morganton MSA

Includes Alexander, Burke, Caldwell and Catawba Counties

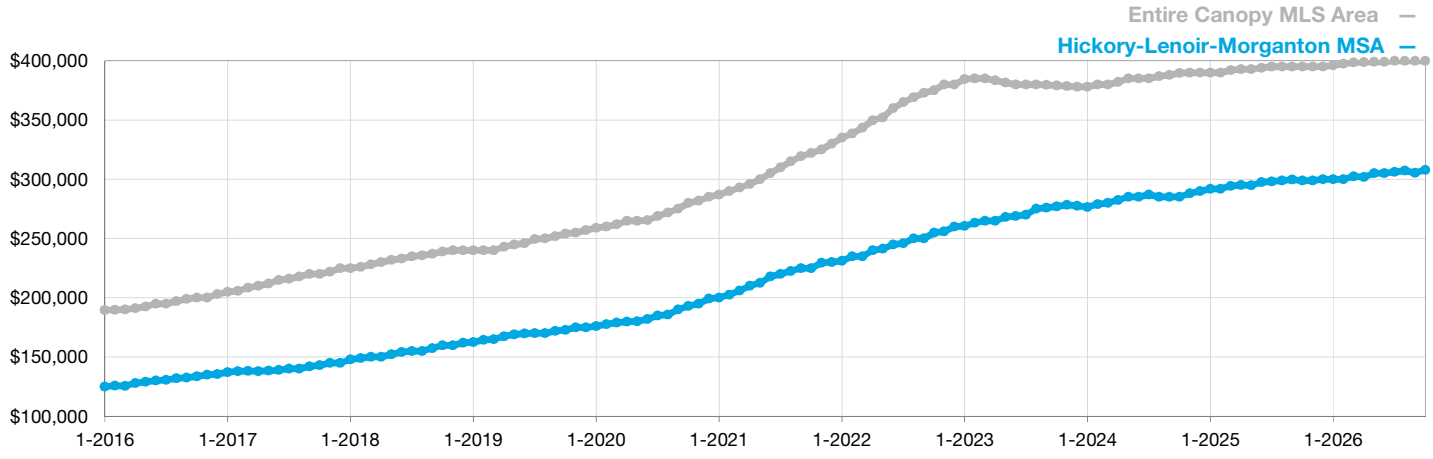
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Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	470	**502**	+ 6.8%	5,166	**5,326**	+ 3.1%
Pending Sales	392	**353**	- 9.9%	3,717	**3,640**	- 2.1%
Closed Sales	390	**342**	- 12.3%	3,628	**3,445**	- 5.0%
Median Sales Price*	$290,000	**$305,500**	+ 5.3%	$299,775	**$309,000**	+ 3.1%
Average Sales Price*	$366,787	**$402,136**	+ 9.6%	$362,574	**$376,348**	+ 3.8%
Percent of Original List Price Received*	93.6%	**93.7%**	+ 0.1%	94.4%	**94.6%**	+ 0.2%
List to Close	95	**98**	+ 3.2%	96	**98**	+ 2.1%
Days on Market Until Sale	52	**55**	+ 5.8%	52	**55**	+ 5.8%
Cumulative Days on Market Until Sale	65	**62**	- 4.6%	62	**64**	+ 3.2%
Average List Price	$413,037	**$445,226**	+ 7.8%	$406,122	**$418,844**	+ 3.1%
Inventory of Homes for Sale	1,314	**1,561**	+ 18.8%	--	**--**	--
Months Supply of Inventory	3.7	**4.5**	+ 21.6%	--	**--**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.