

Local Market Update for April 2026

A research tool provided by the Canopy Realtor® Association
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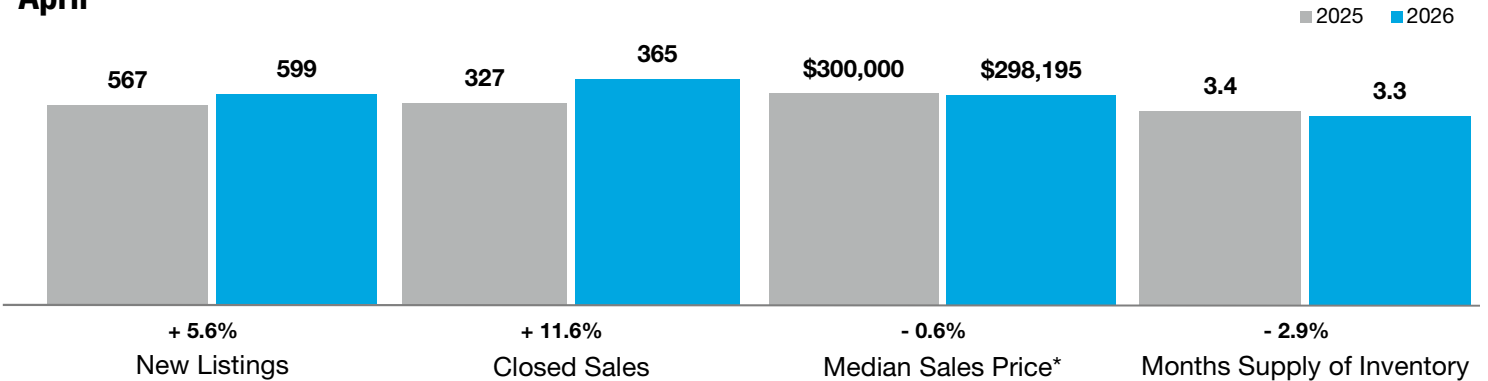
Catawba Valley Region

Includes Alexander, Burke, Caldwell and Catawba Counties

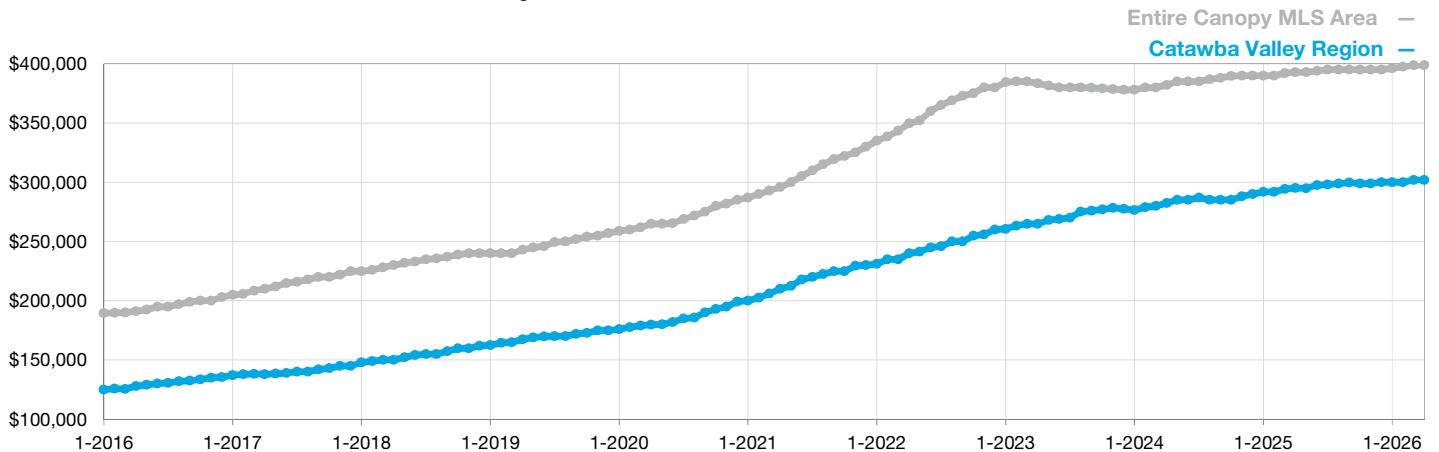
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	567	599	+ 5.6%	1,925	1,949	+ 1.2%
Pending Sales	401	437	+ 9.0%	1,403	1,467	+ 4.6%
Closed Sales	327	365	+ 11.6%	1,255	1,201	- 4.3%
Median Sales Price*	\$300,000	\$298,195	- 0.6%	\$295,333	\$307,500	+ 4.1%
Average Sales Price*	\$367,865	\$356,363	- 3.1%	\$356,957	\$368,938	+ 3.4%
Percent of Original List Price Received*	95.0%	94.7%	- 0.3%	94.6%	94.2%	- 0.4%
List to Close	100	102	+ 2.0%	100	109	+ 9.0%
Days on Market Until Sale	58	61	+ 5.2%	56	65	+ 16.1%
Cumulative Days on Market Until Sale	64	68	+ 6.3%	65	75	+ 15.4%
Average List Price	\$412,273	\$445,272	+ 8.0%	\$412,380	\$416,930	+ 1.1%
Inventory of Homes for Sale	1,152	1,186	+ 3.0%	--	--	--
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



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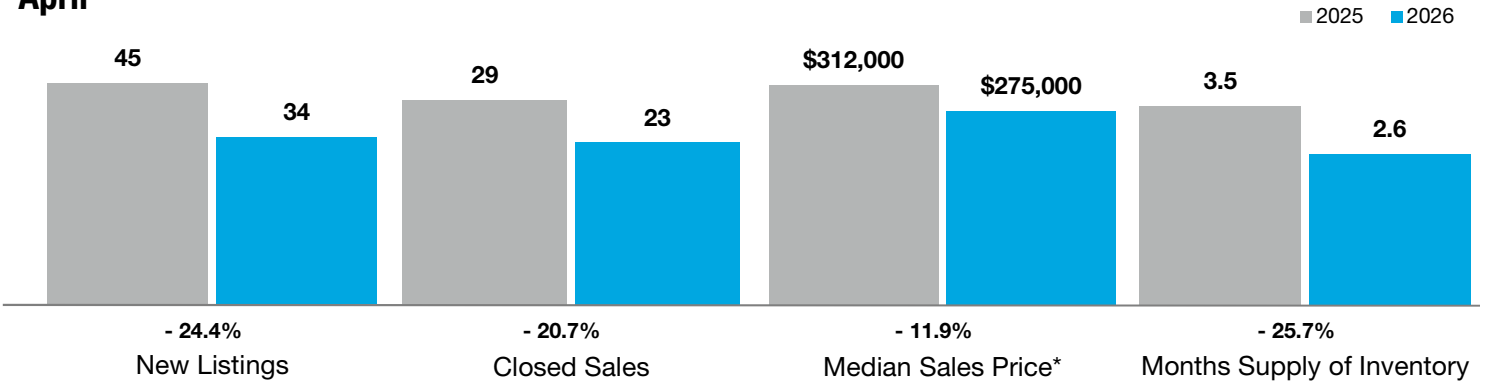
Alexander County

North Carolina

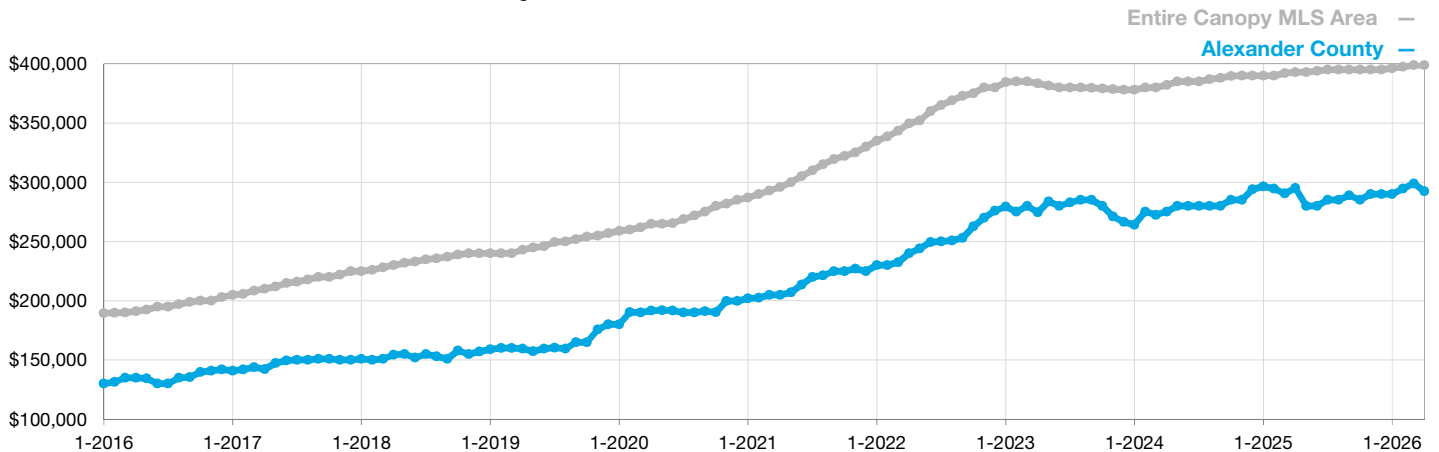
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	45	34	- 24.4%	120	119	- 0.8%
Pending Sales	32	33	+ 3.1%	96	100	+ 4.2%
Closed Sales	29	23	- 20.7%	85	76	- 10.6%
Median Sales Price*	\$312,000	\$275,000	- 11.9%	\$299,000	\$312,000	+ 4.3%
Average Sales Price*	\$419,783	\$301,165	- 28.3%	\$382,896	\$347,327	- 9.3%
Percent of Original List Price Received*	95.6%	94.3%	- 1.4%	96.8%	94.3%	- 2.6%
List to Close	115	66	- 42.6%	97	101	+ 4.1%
Days on Market Until Sale	58	24	- 58.6%	48	56	+ 16.7%
Cumulative Days on Market Until Sale	58	24	- 58.6%	58	61	+ 5.2%
Average List Price	\$377,277	\$522,214	+ 38.4%	\$362,387	\$420,570	+ 16.1%
Inventory of Homes for Sale	78	65	- 16.7%	--	--	--
Months Supply of Inventory	3.5	2.6	- 25.7%	--	--	--

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Historical Median Sales Price Rolling 12-Month Calculation



Current as of May 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.

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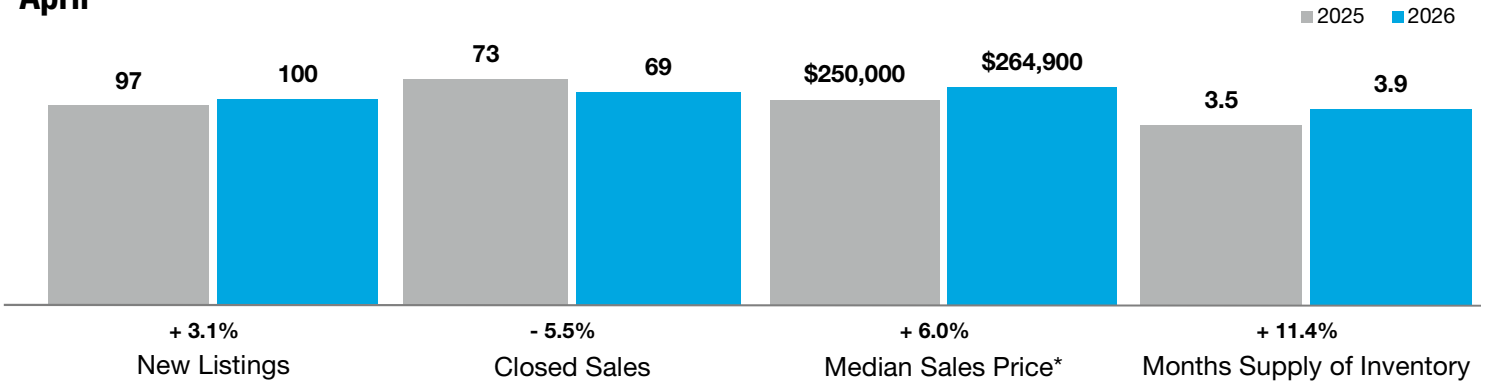
Burke County

North Carolina

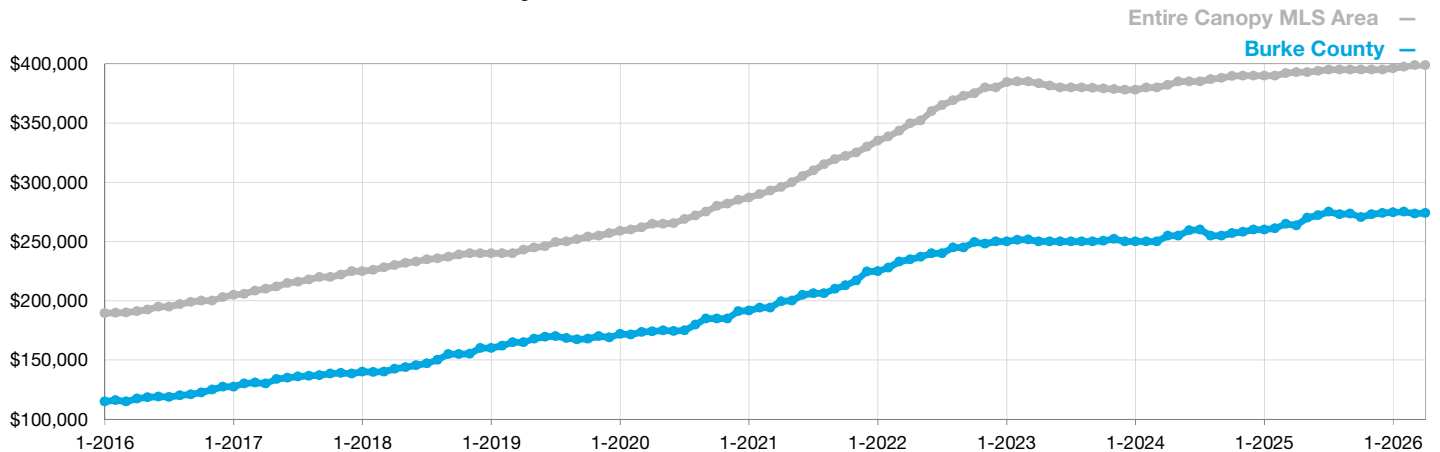
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	97	100	+ 3.1%	362	334	- 7.7%
Pending Sales	75	67	- 10.7%	266	250	- 6.0%
Closed Sales	73	69	- 5.5%	238	212	- 10.9%
Median Sales Price*	\$250,000	\$264,900	+ 6.0%	\$269,900	\$272,250	+ 0.9%
Average Sales Price*	\$283,414	\$319,304	+ 12.7%	\$323,533	\$331,922	+ 2.6%
Percent of Original List Price Received*	94.2%	94.8%	+ 0.6%	93.2%	93.6%	+ 0.4%
List to Close	100	112	+ 12.0%	110	119	+ 8.2%
Days on Market Until Sale	58	69	+ 19.0%	70	77	+ 10.0%
Cumulative Days on Market Until Sale	65	73	+ 12.3%	77	82	+ 6.5%
Average List Price	\$418,955	\$471,883	+ 12.6%	\$394,189	\$406,882	+ 3.2%
Inventory of Homes for Sale	231	238	+ 3.0%	--	--	--
Months Supply of Inventory	3.5	3.9	+ 11.4%	--	--	--

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Historical Median Sales Price Rolling 12-Month Calculation



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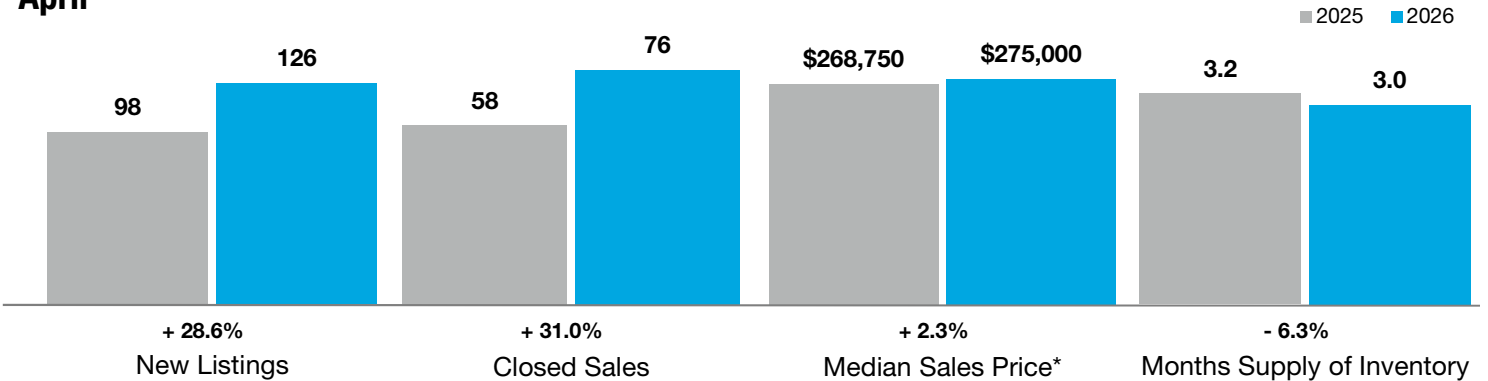
Caldwell County

North Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	98	126	+ 28.6%	331	343	+ 3.6%
Pending Sales	80	91	+ 13.8%	250	288	+ 15.2%
Closed Sales	58	76	+ 31.0%	222	238	+ 7.2%
Median Sales Price*	\$268,750	\$275,000	+ 2.3%	\$262,000	\$292,000	+ 11.5%
Average Sales Price*	\$309,466	\$322,288	+ 4.1%	\$319,854	\$343,131	+ 7.3%
Percent of Original List Price Received*	96.1%	94.4%	- 1.8%	94.4%	93.7%	- 0.7%
List to Close	85	110	+ 29.4%	91	113	+ 24.2%
Days on Market Until Sale	45	68	+ 51.1%	49	67	+ 36.7%
Cumulative Days on Market Until Sale	49	77	+ 57.1%	55	78	+ 41.8%
Average List Price	\$382,044	\$413,967	+ 8.4%	\$386,964	\$379,309	- 2.0%
Inventory of Homes for Sale	196	207	+ 5.6%	--	--	--
Months Supply of Inventory	3.2	3.0	- 6.3%	--	--	--

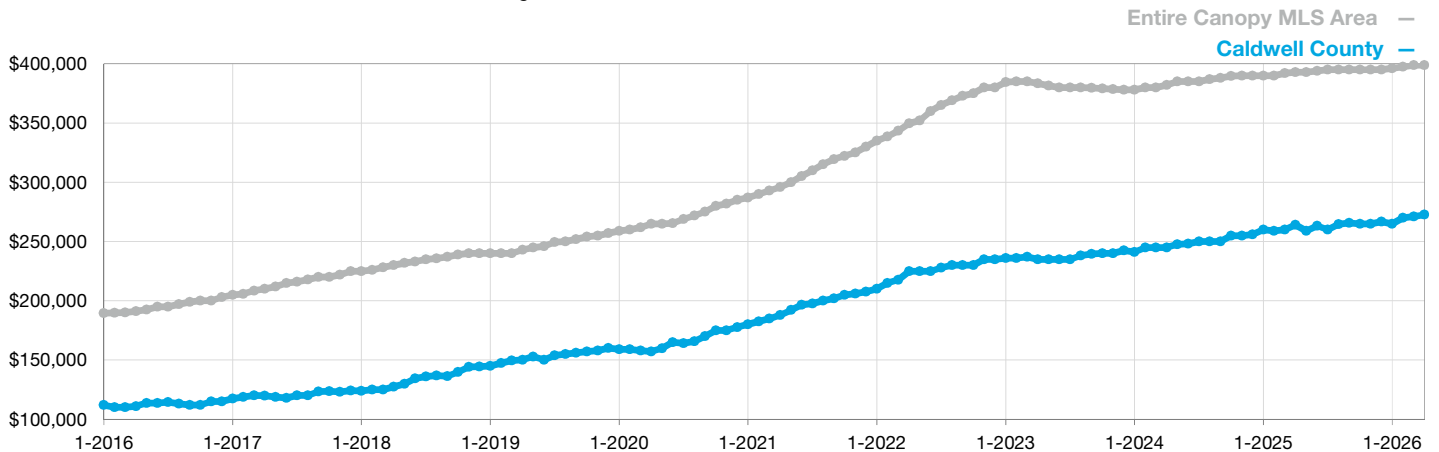
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Rolling 12-Month Calculation



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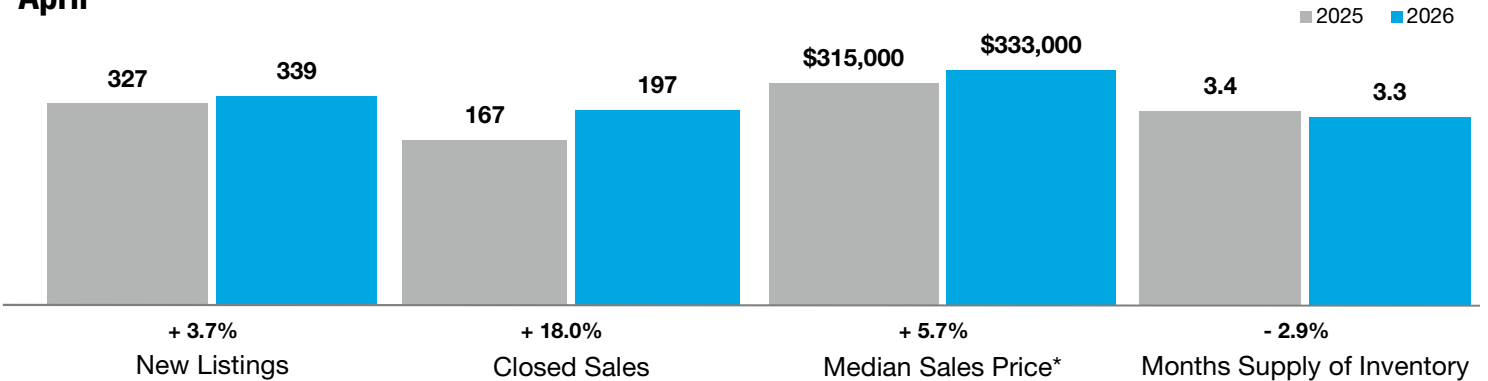
Catawba County

North Carolina

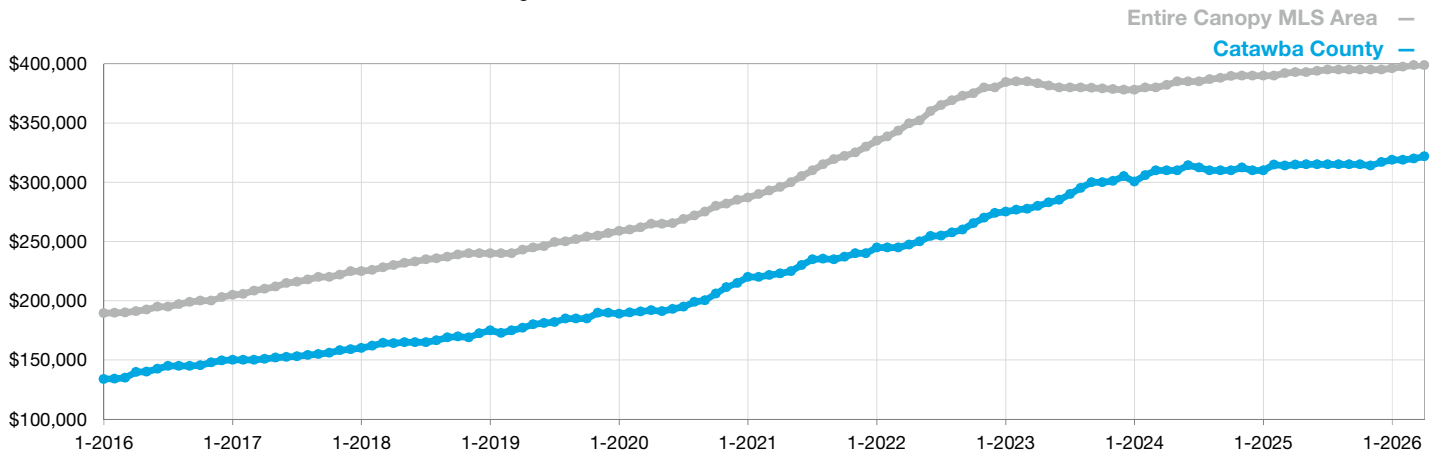
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	327	339	+ 3.7%	1,112	1,153	+ 3.7%
Pending Sales	214	246	+ 15.0%	791	829	+ 4.8%
Closed Sales	167	197	+ 18.0%	710	675	- 4.9%
Median Sales Price*	\$315,000	\$333,000	+ 5.7%	\$313,500	\$325,000	+ 3.7%
Average Sales Price*	\$416,047	\$388,933	- 6.5%	\$376,611	\$392,097	+ 4.1%
Percent of Original List Price Received*	94.9%	94.8%	- 0.1%	94.9%	94.6%	- 0.3%
List to Close	102	100	- 2.0%	100	105	+ 5.0%
Days on Market Until Sale	62	60	- 3.2%	55	61	+ 10.9%
Cumulative Days on Market Until Sale	70	68	- 2.9%	64	73	+ 14.1%
Average List Price	\$424,200	\$441,789	+ 4.1%	\$431,570	\$430,730	- 0.2%
Inventory of Homes for Sale	647	676	+ 4.5%	--	--	--
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

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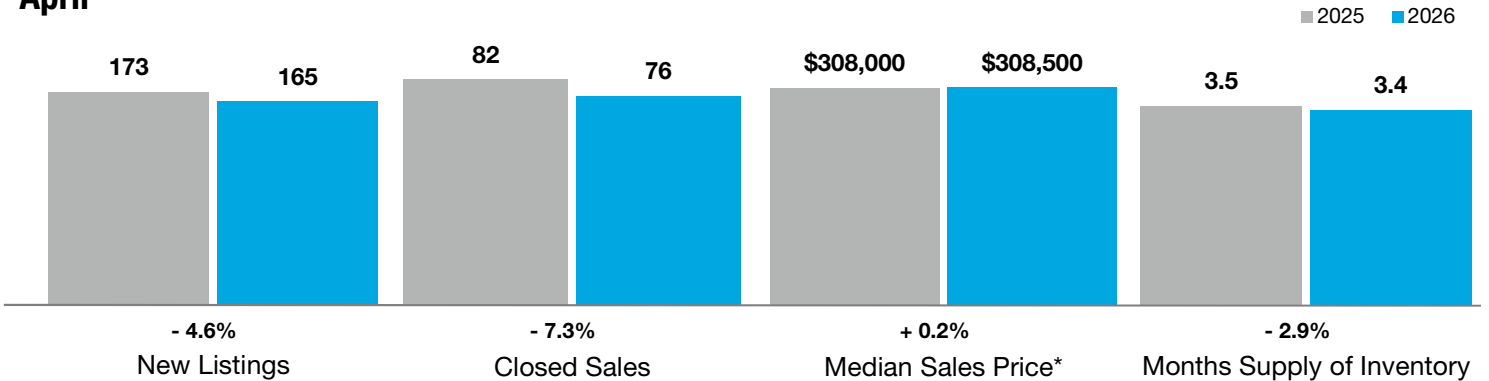
Hickory

North Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	173	165	- 4.6%	538	503	- 6.5%
Pending Sales	115	101	- 12.2%	349	343	- 1.7%
Closed Sales	82	76	- 7.3%	297	293	- 1.3%
Median Sales Price*	\$308,000	\$308,500	+ 0.2%	\$290,000	\$309,000	+ 6.6%
Average Sales Price*	\$378,513	\$342,620	- 9.5%	\$342,389	\$353,588	+ 3.3%
Percent of Original List Price Received*	95.1%	94.7%	- 0.4%	95.9%	94.6%	- 1.4%
List to Close	94	100	+ 6.4%	90	100	+ 11.1%
Days on Market Until Sale	52	62	+ 19.2%	47	59	+ 25.5%
Cumulative Days on Market Until Sale	58	69	+ 19.0%	54	75	+ 38.9%
Average List Price	\$382,618	\$424,794	+ 11.0%	\$383,882	\$385,650	+ 0.5%
Inventory of Homes for Sale	298	295	- 1.0%	--	--	--
Months Supply of Inventory	3.5	3.4	- 2.9%	--	--	--

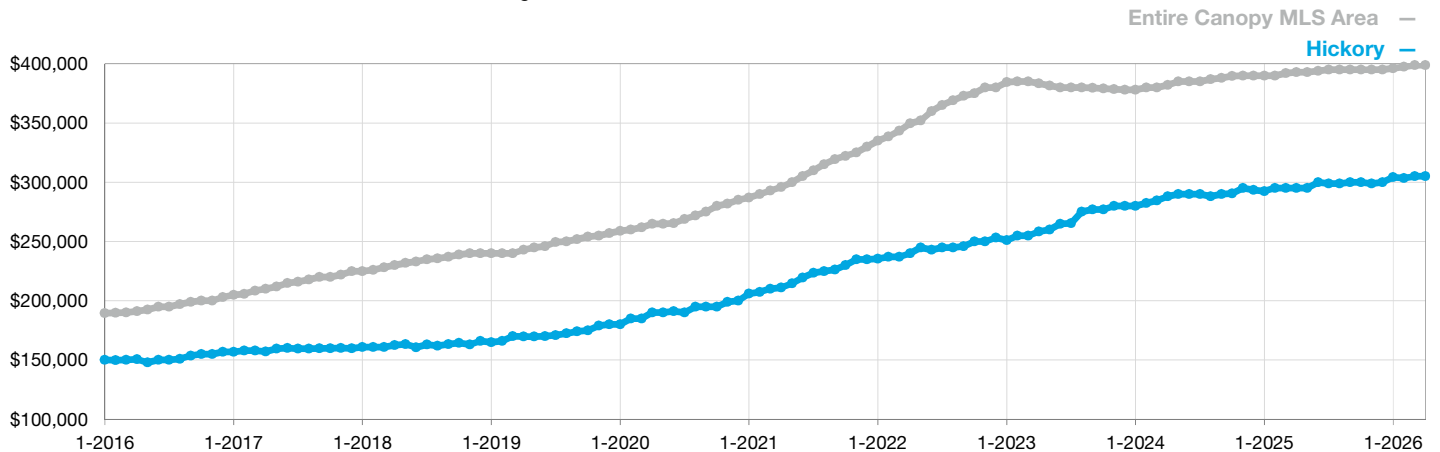
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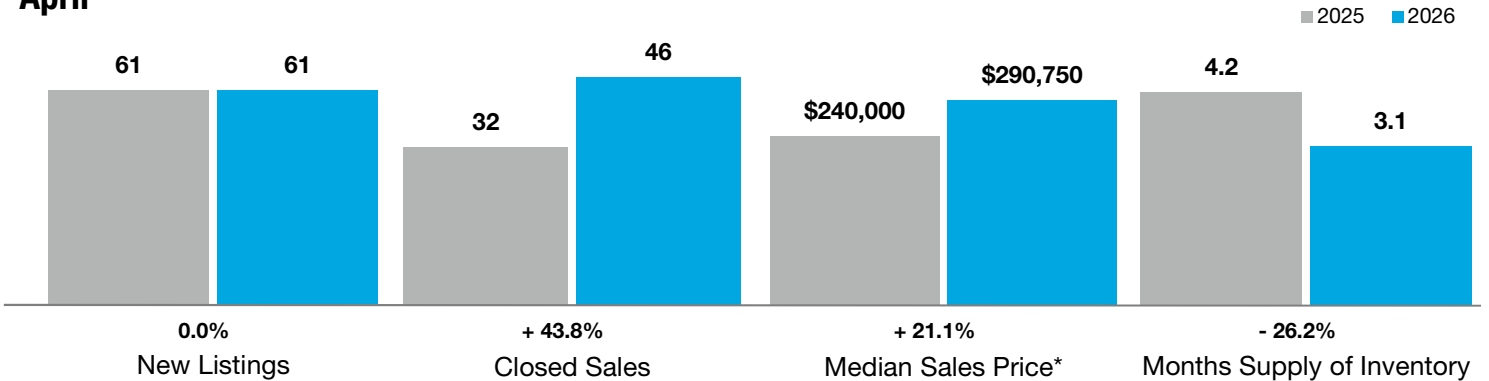
Lenoir

North Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	61	61	0.0%	196	181	- 7.7%
Pending Sales	40	52	+ 30.0%	140	160	+ 14.3%
Closed Sales	32	46	+ 43.8%	130	116	- 10.8%
Median Sales Price*	\$240,000	\$290,750	+ 21.1%	\$246,250	\$252,339	+ 2.5%
Average Sales Price*	\$295,738	\$333,227	+ 12.7%	\$298,162	\$309,986	+ 4.0%
Percent of Original List Price Received*	94.5%	93.5%	- 1.1%	93.3%	92.3%	- 1.1%
List to Close	87	122	+ 40.2%	94	129	+ 37.2%
Days on Market Until Sale	44	80	+ 81.8%	53	82	+ 54.7%
Cumulative Days on Market Until Sale	49	94	+ 91.8%	60	94	+ 56.7%
Average List Price	\$375,623	\$477,964	+ 27.2%	\$371,739	\$382,242	+ 2.8%
Inventory of Homes for Sale	133	118	- 11.3%	--	--	--
Months Supply of Inventory	4.2	3.1	- 26.2%	--	--	--

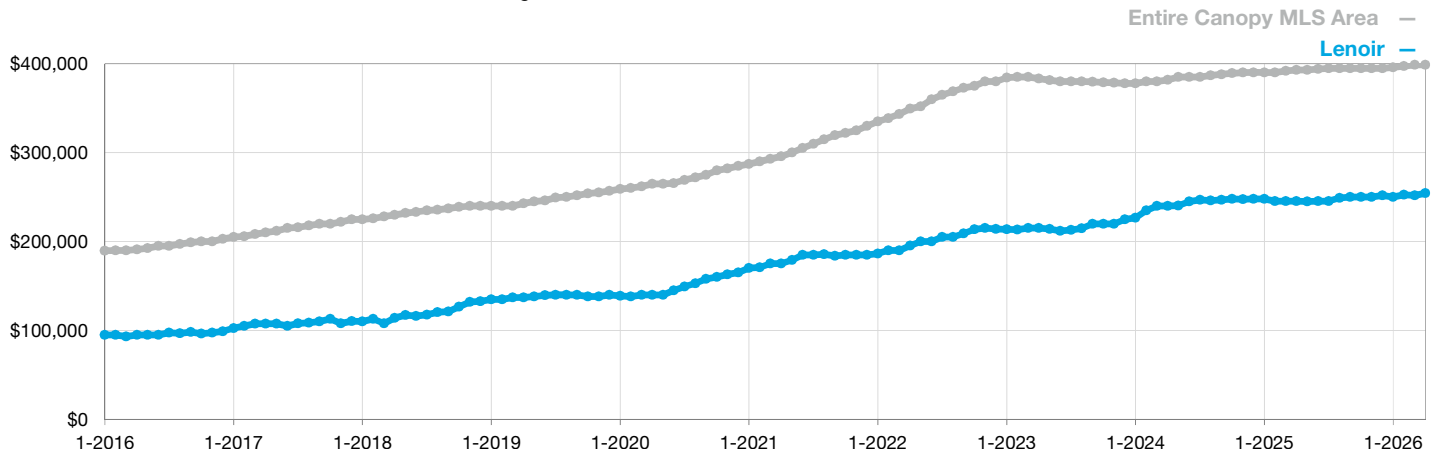
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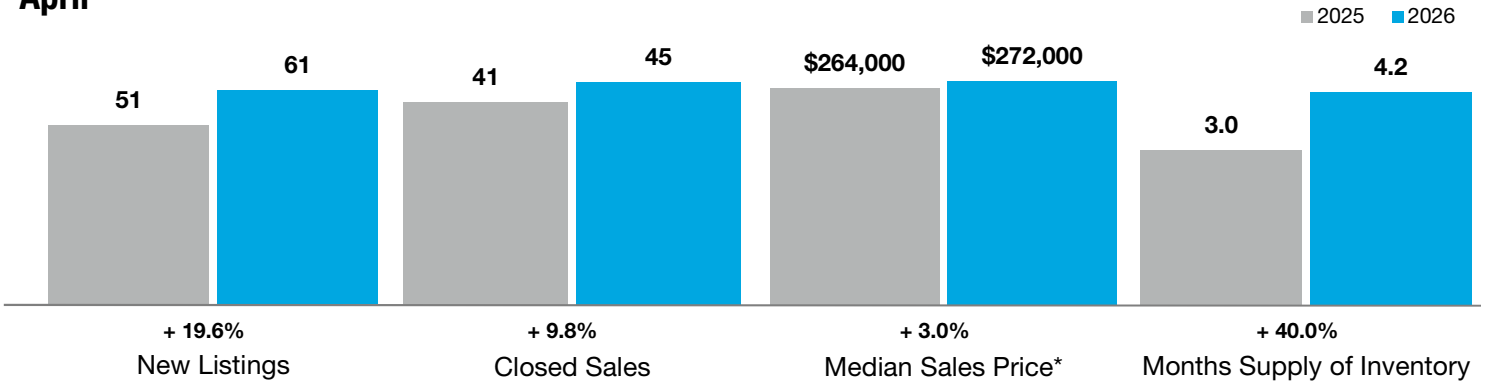
Morganton

North Carolina

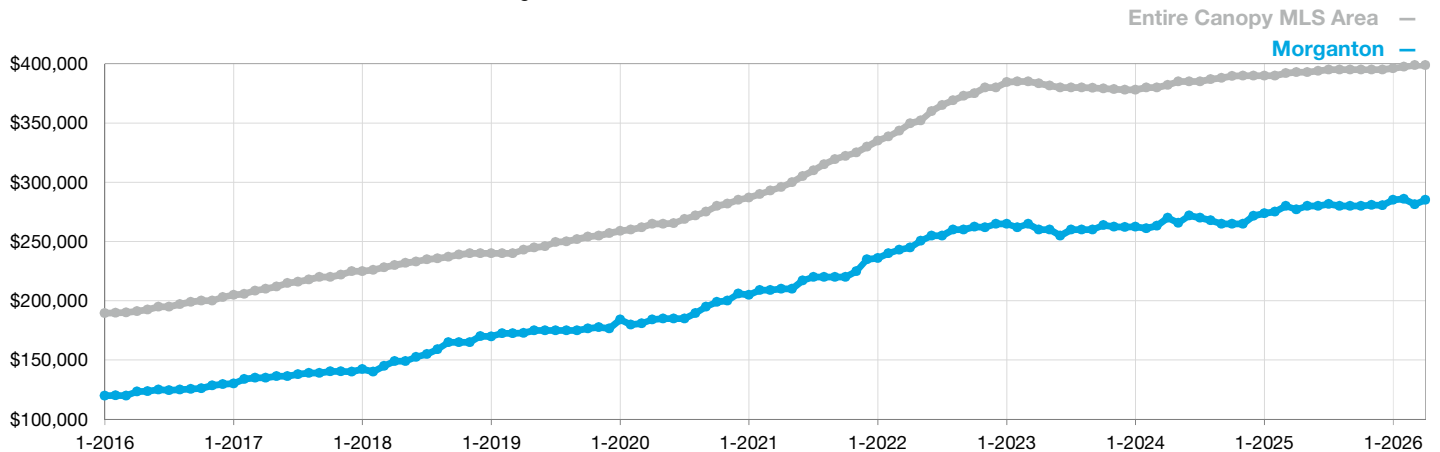
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	51	61	+ 19.6%	194	202	+ 4.1%
Pending Sales	49	39	- 20.4%	166	148	- 10.8%
Closed Sales	41	45	+ 9.8%	149	122	- 18.1%
Median Sales Price*	\$264,000	\$272,000	+ 3.0%	\$280,000	\$297,455	+ 6.2%
Average Sales Price*	\$270,798	\$329,082	+ 21.5%	\$324,776	\$353,362	+ 8.8%
Percent of Original List Price Received*	94.4%	94.3%	- 0.1%	92.8%	93.2%	+ 0.4%
List to Close	97	109	+ 12.4%	114	124	+ 8.8%
Days on Market Until Sale	52	68	+ 30.8%	74	84	+ 13.5%
Cumulative Days on Market Until Sale	61	73	+ 19.7%	80	91	+ 13.8%
Average List Price	\$418,800	\$486,311	+ 16.1%	\$386,626	\$420,307	+ 8.7%
Inventory of Homes for Sale	127	152	+ 19.7%	--	--	--
Months Supply of Inventory	3.0	4.2	+ 40.0%	--	--	--

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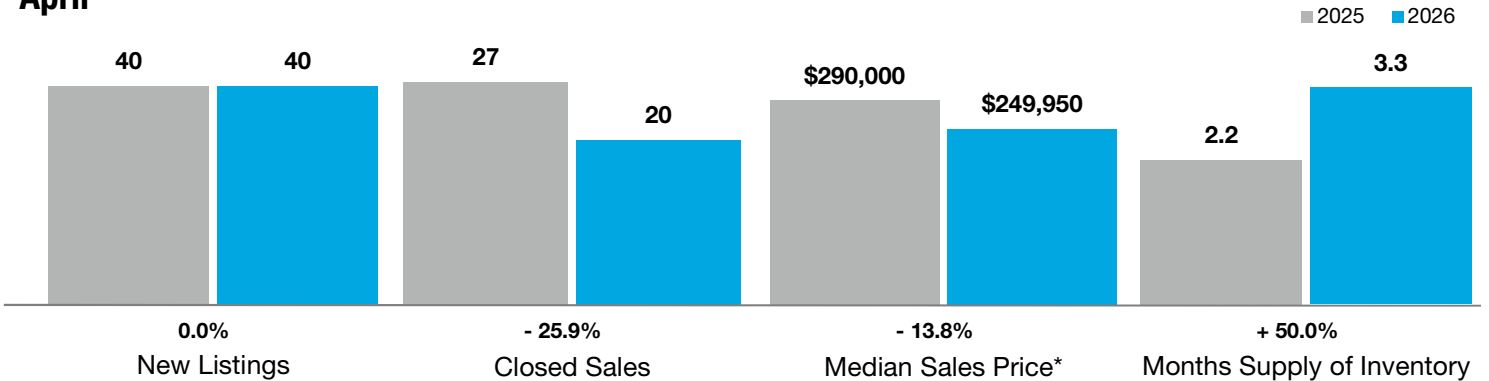
Newton

North Carolina

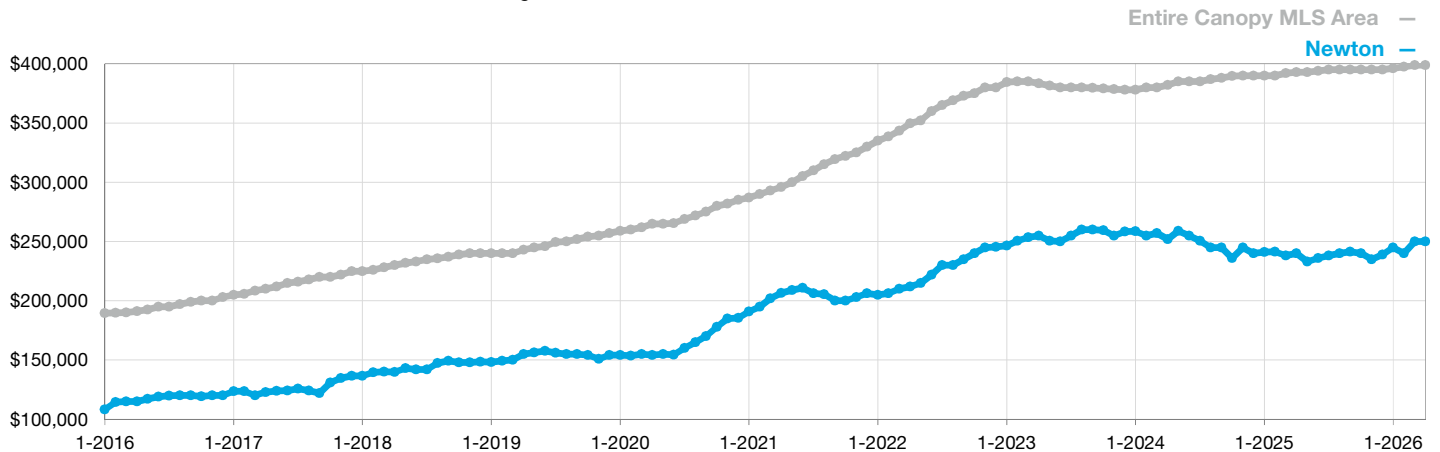
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	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	40	40	0.0%	133	141	+ 6.0%
Pending Sales	23	31	+ 34.8%	116	93	- 19.8%
Closed Sales	27	20	- 25.9%	120	85	- 29.2%
Median Sales Price*	\$290,000	\$249,950	- 13.8%	\$230,000	\$255,000	+ 10.9%
Average Sales Price*	\$297,141	\$241,302	- 18.8%	\$245,659	\$283,970	+ 15.6%
Percent of Original List Price Received*	96.7%	92.0%	- 4.9%	93.3%	93.8%	+ 0.5%
List to Close	79	117	+ 48.1%	93	108	+ 16.1%
Days on Market Until Sale	38	75	+ 97.4%	49	62	+ 26.5%
Cumulative Days on Market Until Sale	53	73	+ 37.7%	55	65	+ 18.2%
Average List Price	\$303,797	\$310,147	+ 2.1%	\$285,564	\$330,685	+ 15.8%
Inventory of Homes for Sale	64	93	+ 45.3%	--	--	--
Months Supply of Inventory	2.2	3.3	+ 50.0%	--	--	--

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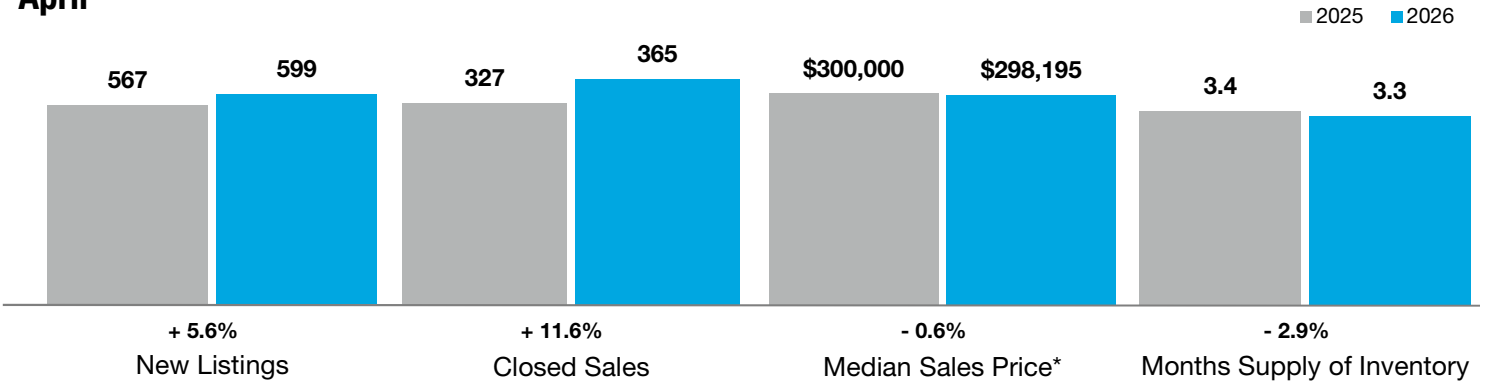
Hickory-Lenoir-Morganton MSA

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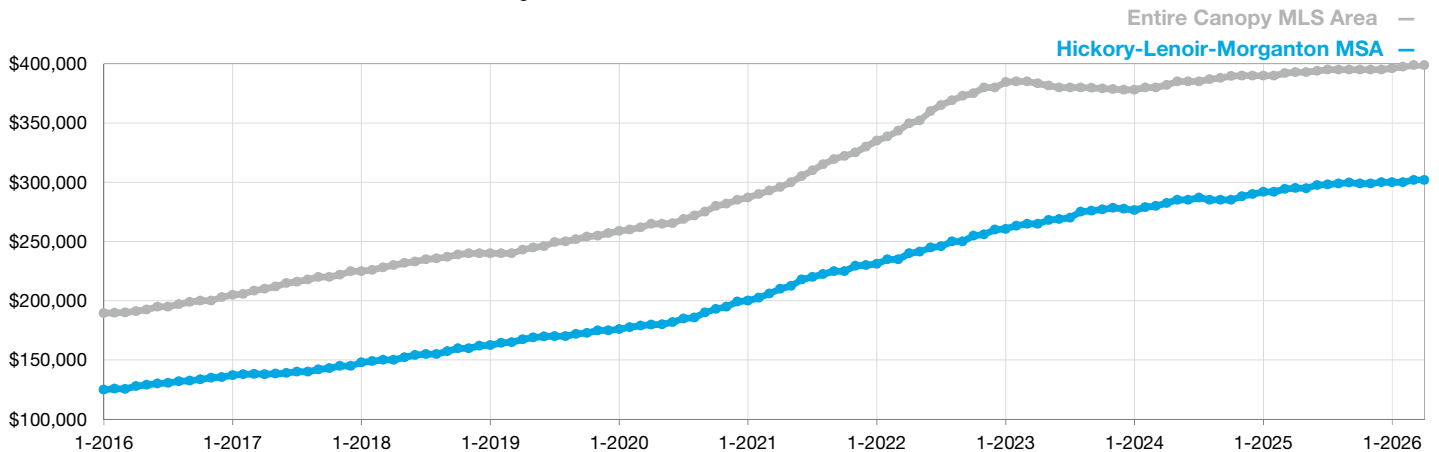
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