

Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
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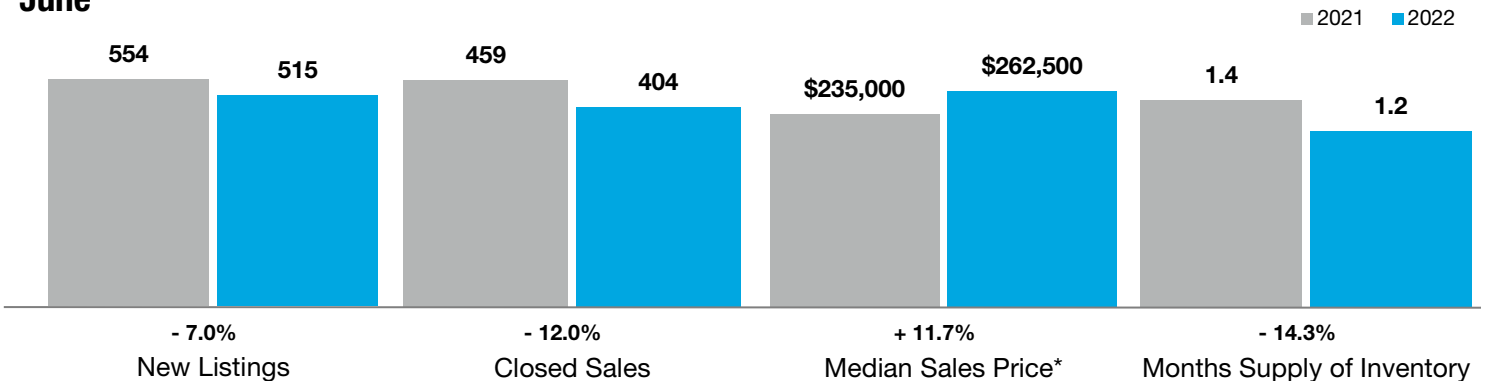
Catawba Valley Region

Includes Alexander, Burke, Caldwell and Catawba Counties

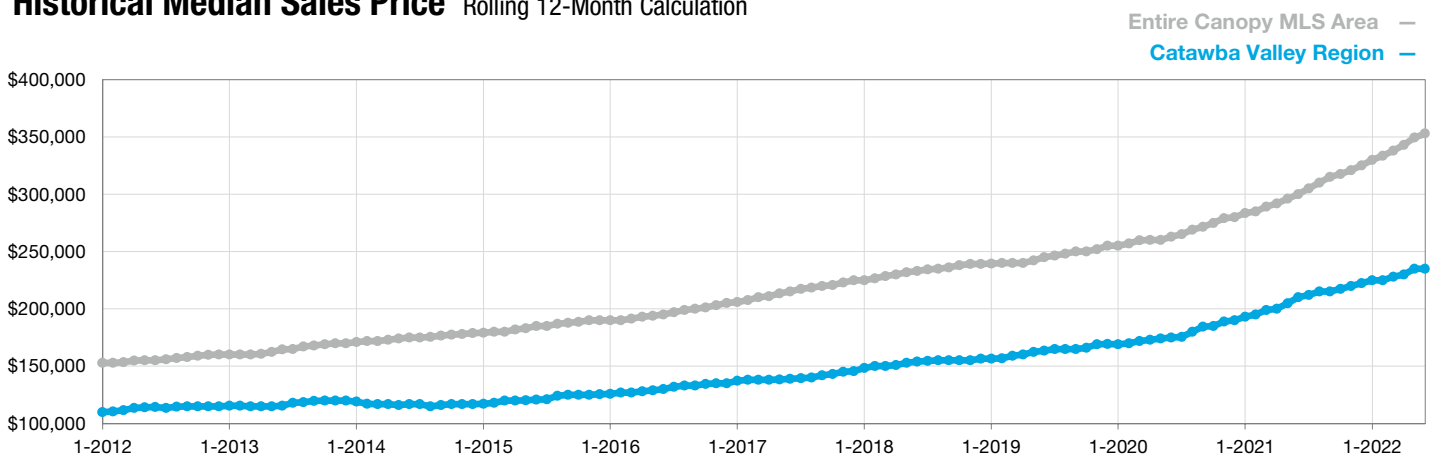
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	554	515	- 7.0%	2,661	2,671	+ 0.4%
Pending Sales	449	390	- 13.1%	2,415	2,309	- 4.4%
Closed Sales	459	404	- 12.0%	2,147	2,257	+ 5.1%
Median Sales Price*	\$235,000	\$262,500	+ 11.7%	\$215,000	\$245,000	+ 14.0%
Average Sales Price*	\$288,574	\$334,840	+ 16.0%	\$266,802	\$305,767	+ 14.6%
Percent of Original List Price Received*	100.8%	100.3%	- 0.5%	99.0%	99.5%	+ 0.5%
List to Close	63	62	- 1.6%	72	71	- 1.4%
Days on Market Until Sale	18	15	- 16.7%	25	22	- 12.0%
Cumulative Days on Market Until Sale	19	14	- 26.3%	27	22	- 18.5%
Average List Price	\$284,894	\$360,910	+ 26.7%	\$284,237	\$338,277	+ 19.0%
Inventory of Homes for Sale	536	480	- 10.4%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

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June



Historical Median Sales Price Rolling 12-Month Calculation



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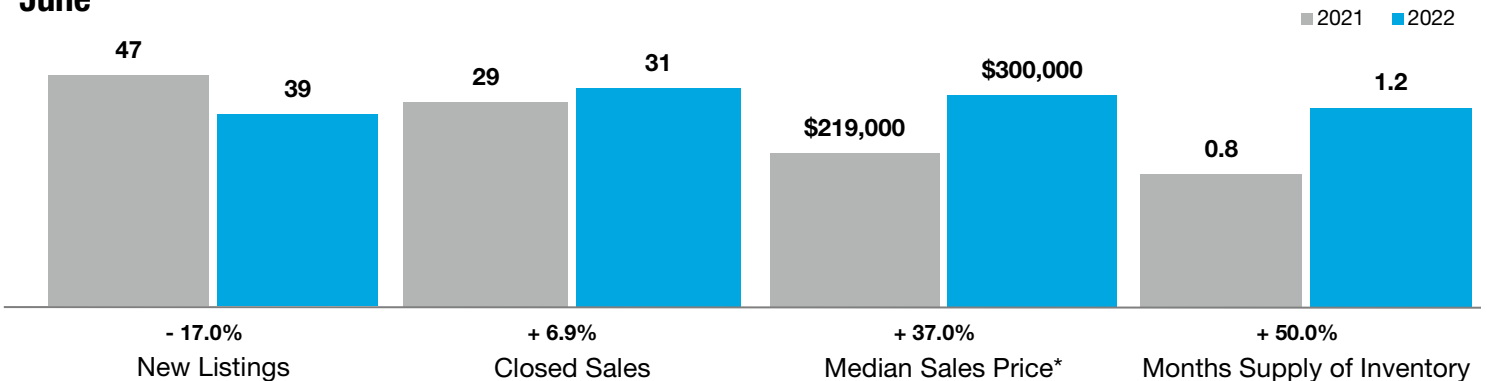
Alexander County

North Carolina

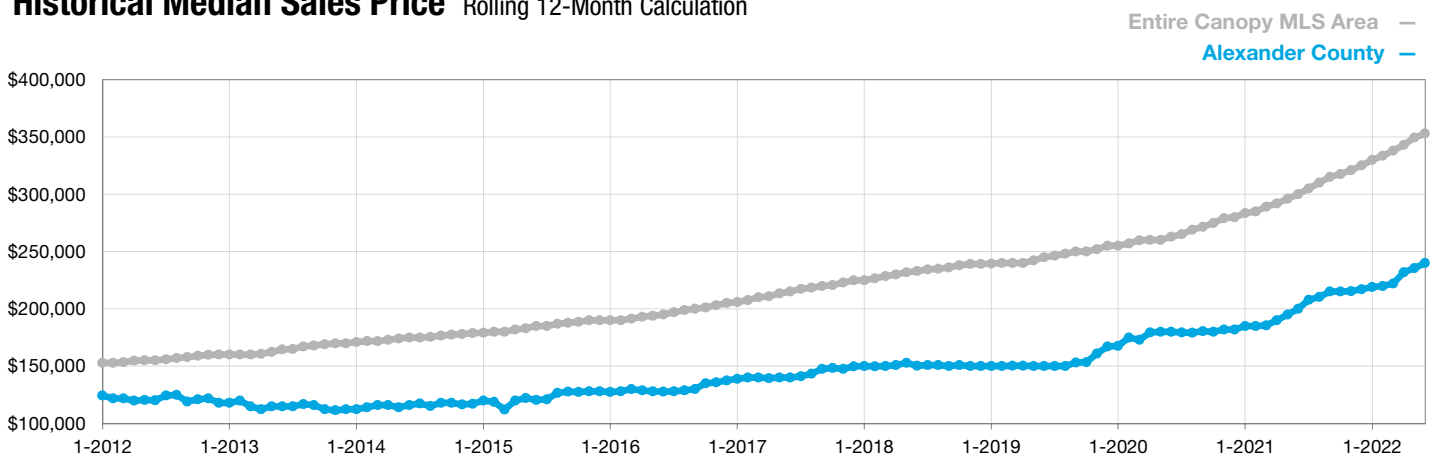
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	47	39	- 17.0%	206	212	+ 2.9%
Pending Sales	47	27	- 42.6%	204	180	- 11.8%
Closed Sales	29	31	+ 6.9%	160	192	+ 20.0%
Median Sales Price*	\$219,000	\$300,000	+ 37.0%	\$206,000	\$250,200	+ 21.5%
Average Sales Price*	\$253,017	\$310,043	+ 22.5%	\$256,848	\$298,114	+ 16.1%
Percent of Original List Price Received*	100.3%	98.8%	- 1.5%	97.8%	99.3%	+ 1.5%
List to Close	88	57	- 35.2%	77	84	+ 9.1%
Days on Market Until Sale	32	13	- 59.4%	28	21	- 25.0%
Cumulative Days on Market Until Sale	40	12	- 70.0%	31	24	- 22.6%
Average List Price	\$209,606	\$372,963	+ 77.9%	\$262,683	\$323,225	+ 23.0%
Inventory of Homes for Sale	26	35	+ 34.6%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

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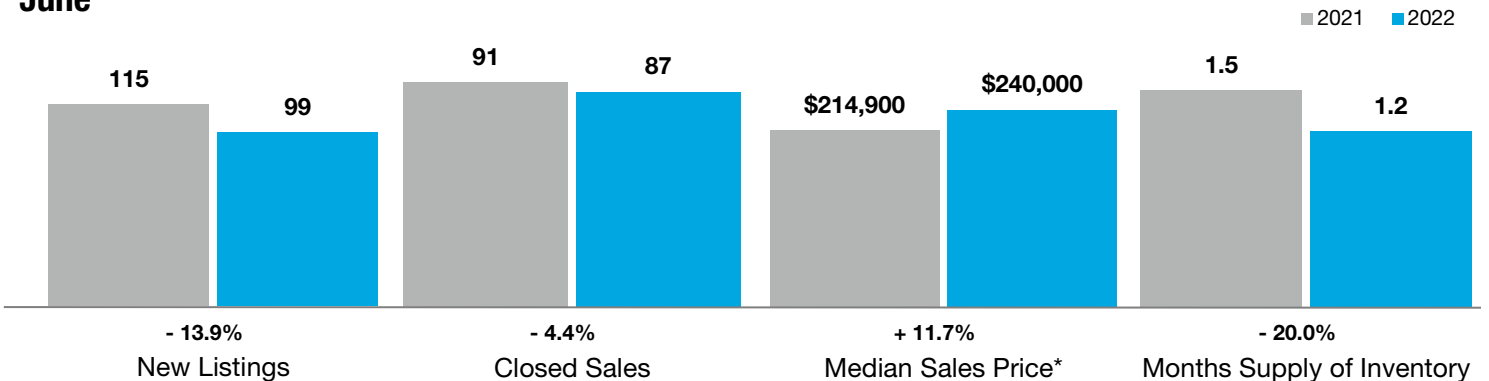
Burke County

North Carolina

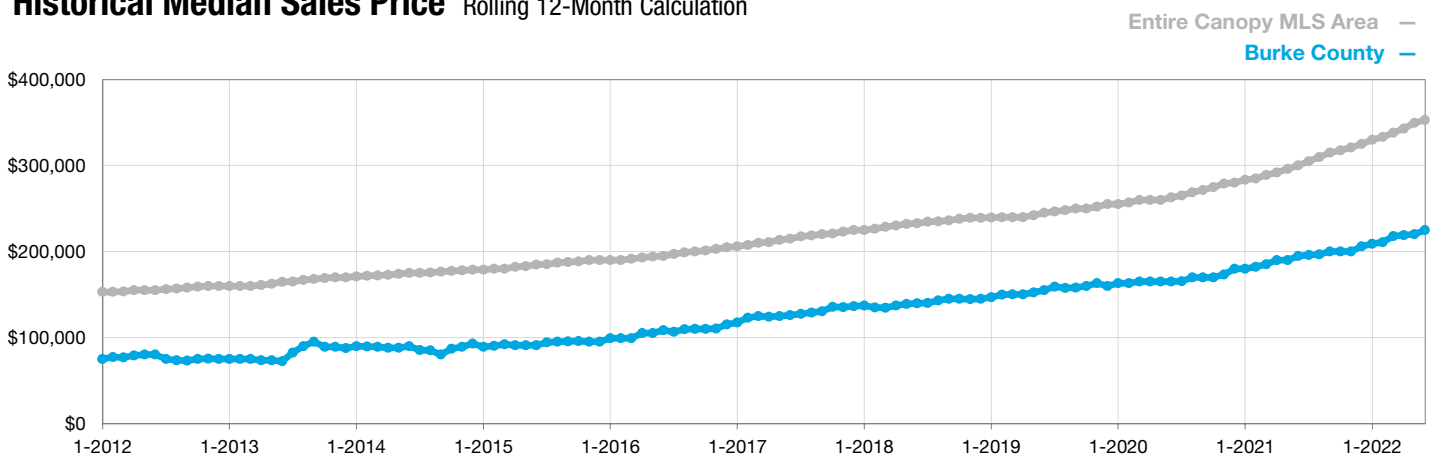
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	115	99	- 13.9%	531	524	- 1.3%
Pending Sales	98	73	- 25.5%	499	479	- 4.0%
Closed Sales	91	87	- 4.4%	455	484	+ 6.4%
Median Sales Price*	\$214,900	\$240,000	+ 11.7%	\$195,250	\$228,500	+ 17.0%
Average Sales Price*	\$259,900	\$296,934	+ 14.2%	\$235,981	\$271,574	+ 15.1%
Percent of Original List Price Received*	100.4%	100.5%	+ 0.1%	98.4%	98.8%	+ 0.4%
List to Close	66	75	+ 13.6%	78	81	+ 3.8%
Days on Market Until Sale	21	23	+ 9.5%	29	29	0.0%
Cumulative Days on Market Until Sale	21	23	+ 9.5%	33	28	- 15.2%
Average List Price	\$286,550	\$340,646	+ 18.9%	\$259,805	\$303,200	+ 16.7%
Inventory of Homes for Sale	115	100	- 13.0%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

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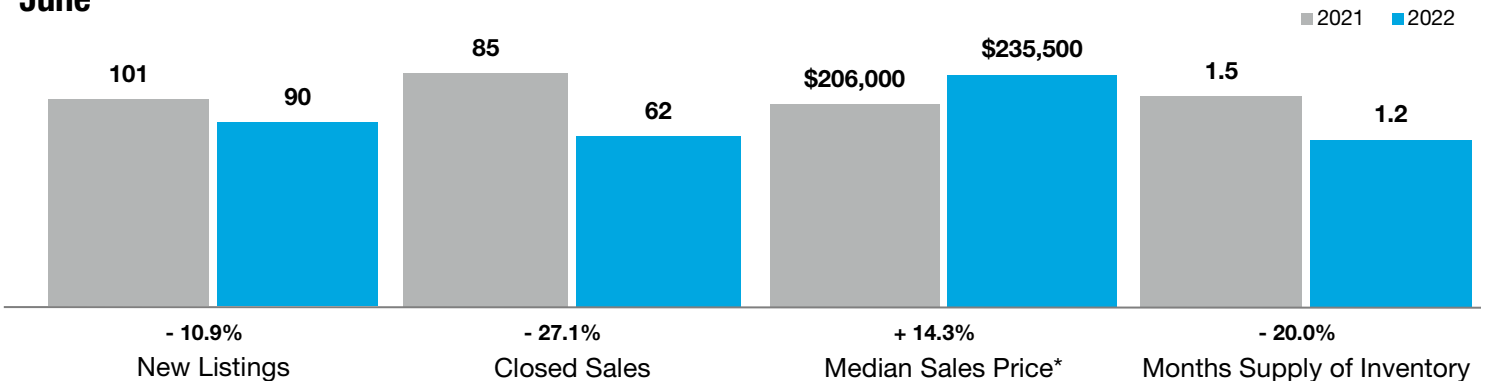
Caldwell County

North Carolina

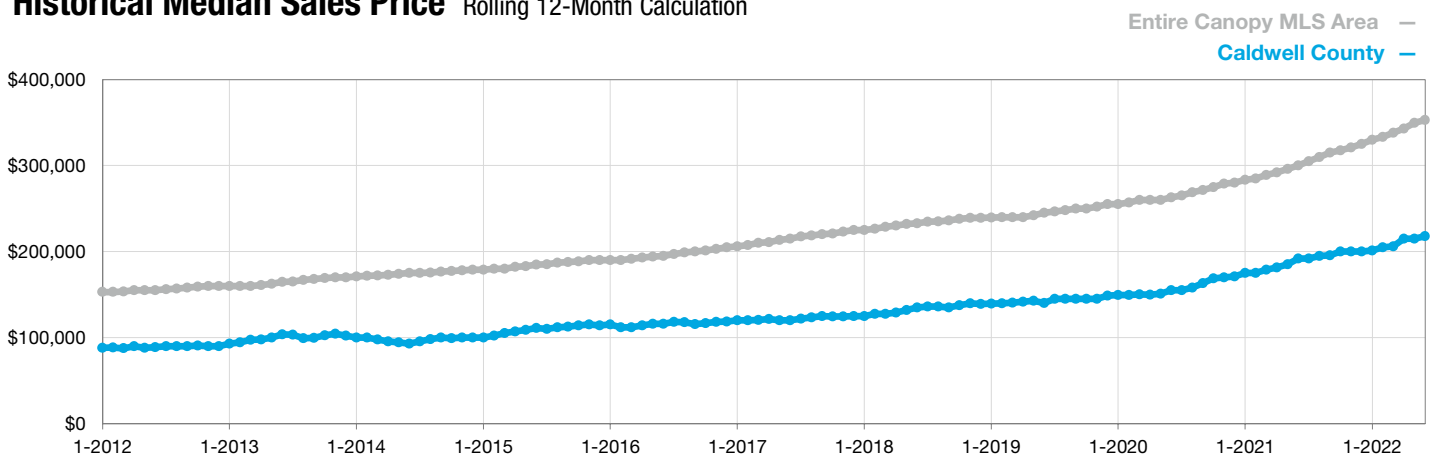
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	101	90	- 10.9%	499	499	0.0%
Pending Sales	83	73	- 12.0%	453	427	- 5.7%
Closed Sales	85	62	- 27.1%	434	397	- 8.5%
Median Sales Price*	\$206,000	\$235,500	+ 14.3%	\$195,000	\$228,000	+ 16.9%
Average Sales Price*	\$238,575	\$281,567	+ 18.0%	\$227,567	\$262,985	+ 15.6%
Percent of Original List Price Received*	100.9%	99.6%	- 1.3%	99.0%	99.6%	+ 0.6%
List to Close	61	51	- 16.4%	74	60	- 18.9%
Days on Market Until Sale	17	12	- 29.4%	25	19	- 24.0%
Cumulative Days on Market Until Sale	18	12	- 33.3%	25	21	- 16.0%
Average List Price	\$234,568	\$327,215	+ 39.5%	\$246,713	\$287,670	+ 16.6%
Inventory of Homes for Sale	103	85	- 17.5%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

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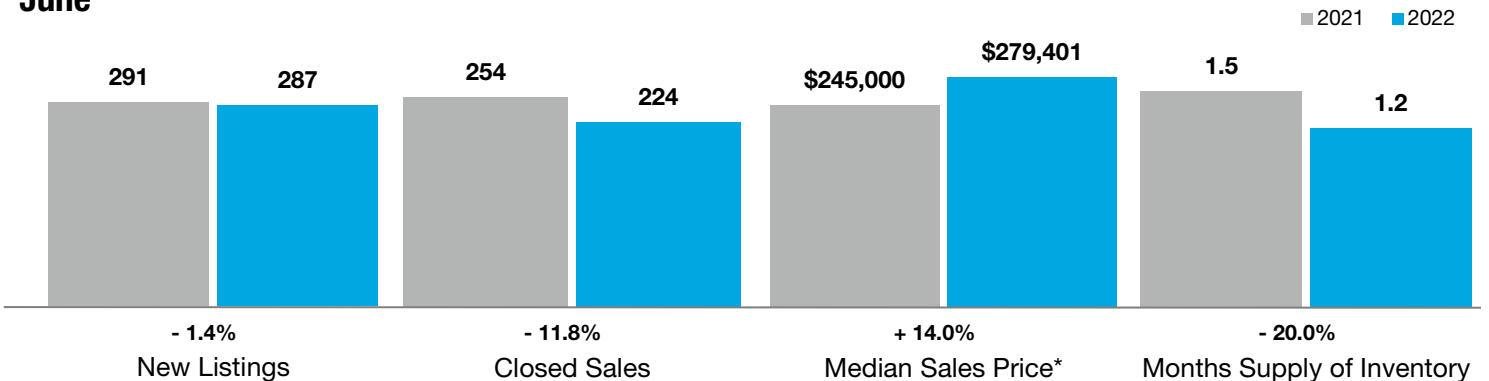
Catawba County

North Carolina

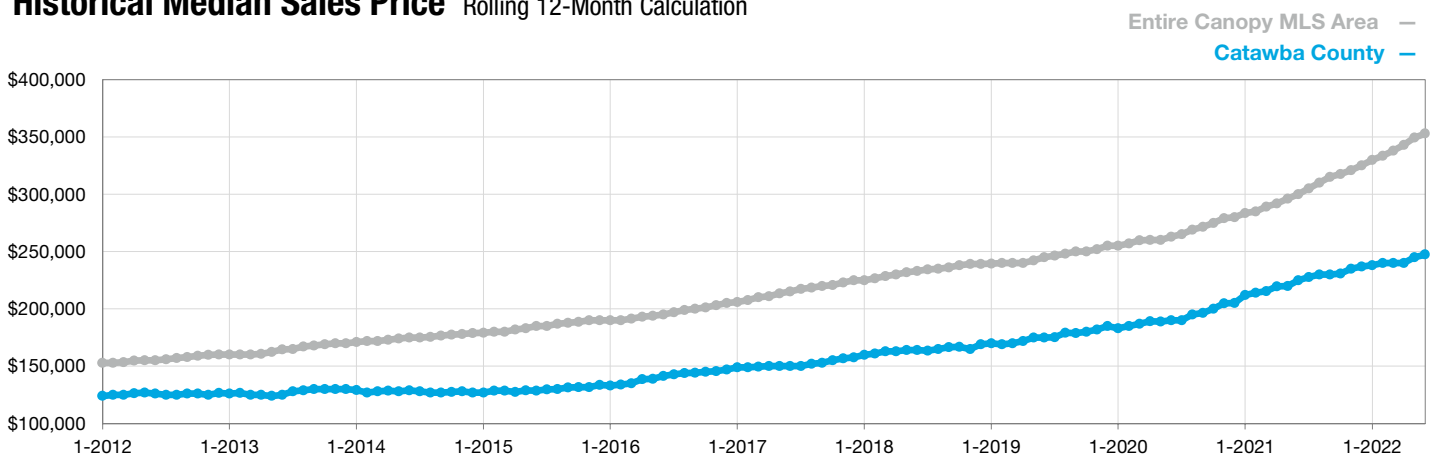
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	291	287	- 1.4%	1,425	1,436	+ 0.8%
Pending Sales	221	217	- 1.8%	1,259	1,223	- 2.9%
Closed Sales	254	224	- 11.8%	1,098	1,184	+ 7.8%
Median Sales Price*	\$245,000	\$279,401	+ 14.0%	\$233,000	\$255,370	+ 9.6%
Average Sales Price*	\$319,638	\$367,740	+ 15.0%	\$296,504	\$335,331	+ 13.1%
Percent of Original List Price Received*	101.0%	100.7%	- 0.3%	99.3%	99.8%	+ 0.5%
List to Close	59	61	+ 3.4%	69	68	- 1.4%
Days on Market Until Sale	16	13	- 18.8%	22	19	- 13.6%
Cumulative Days on Market Until Sale	16	11	- 31.3%	25	20	- 20.0%
Average List Price	\$313,961	\$376,597	+ 20.0%	\$309,861	\$370,796	+ 19.7%
Inventory of Homes for Sale	292	260	- 11.0%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

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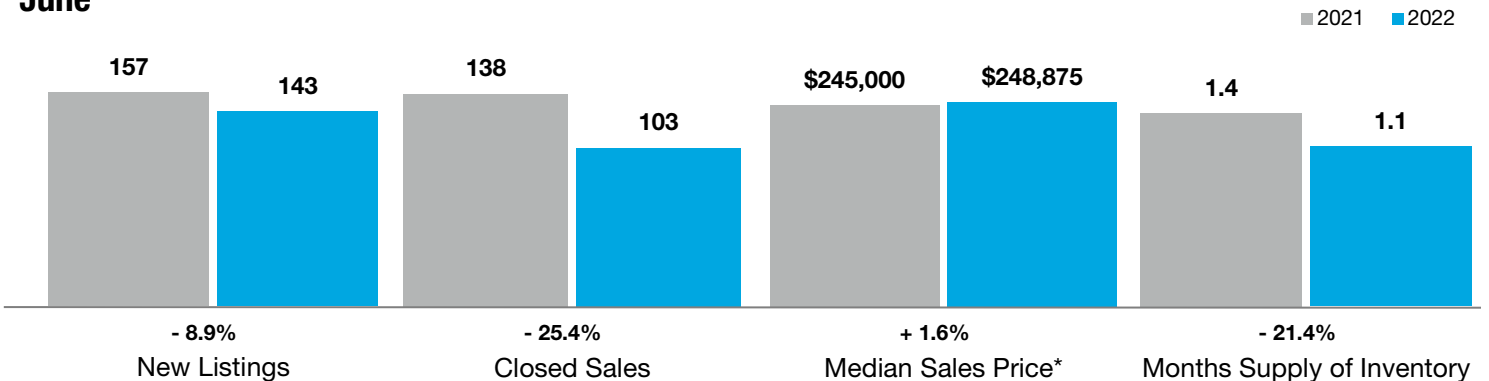
Hickory

North Carolina

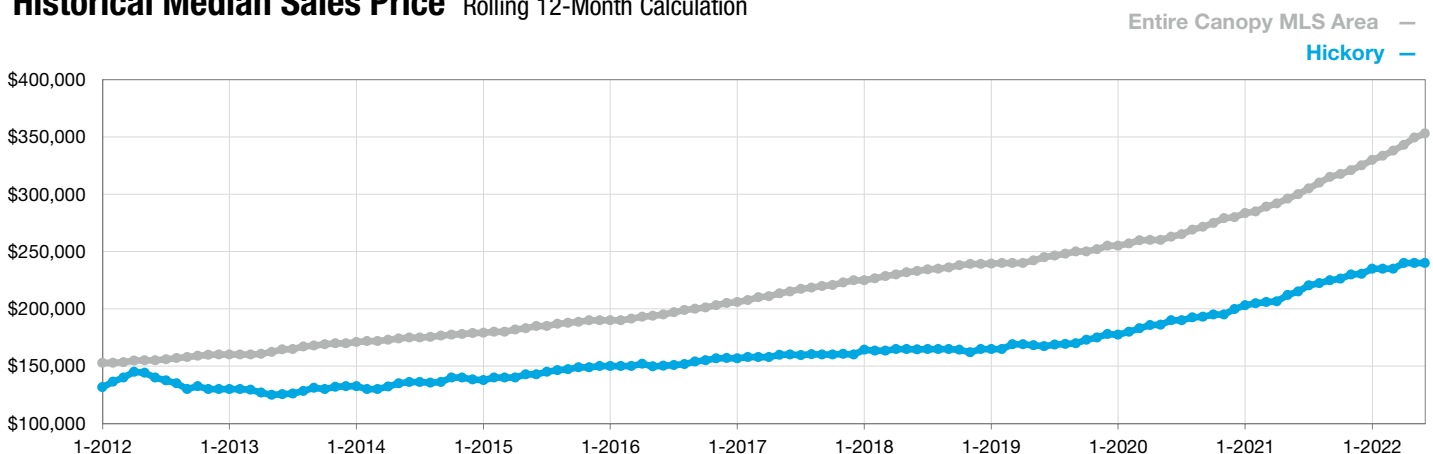
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	157	143	- 8.9%	778	747	- 4.0%
Pending Sales	119	110	- 7.6%	694	642	- 7.5%
Closed Sales	138	103	- 25.4%	629	615	- 2.2%
Median Sales Price*	\$245,000	\$248,875	+ 1.6%	\$223,000	\$240,000	+ 7.6%
Average Sales Price*	\$281,995	\$332,317	+ 17.8%	\$261,175	\$298,718	+ 14.4%
Percent of Original List Price Received*	101.7%	100.7%	- 1.0%	99.7%	100.0%	+ 0.3%
List to Close	58	57	- 1.7%	65	65	0.0%
Days on Market Until Sale	16	14	- 12.5%	22	18	- 18.2%
Cumulative Days on Market Until Sale	17	10	- 41.2%	23	19	- 17.4%
Average List Price	\$267,546	\$359,685	+ 34.4%	\$261,109	\$328,455	+ 25.8%
Inventory of Homes for Sale	144	125	- 13.2%	--	--	--
Months Supply of Inventory	1.4	1.1	- 21.4%	--	--	--

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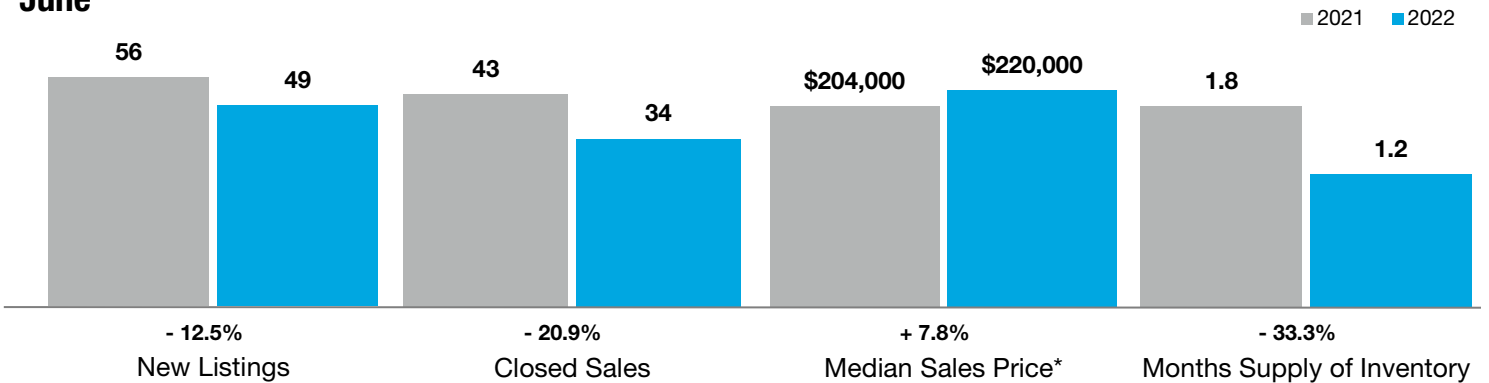
Lenoir

North Carolina

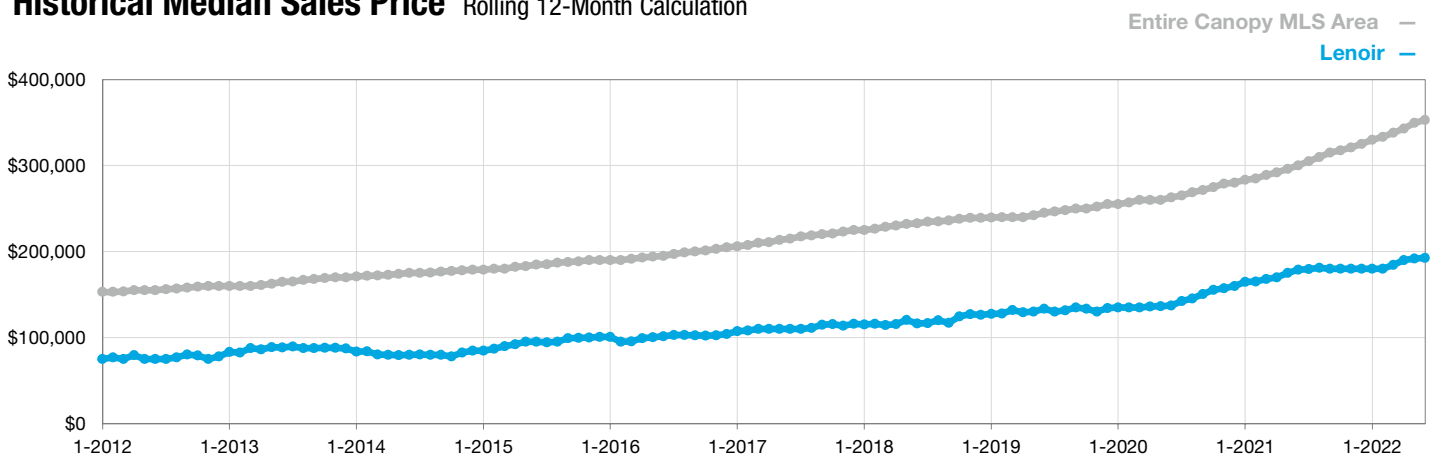
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	56	49	- 12.5%	267	278	+ 4.1%
Pending Sales	50	45	- 10.0%	237	230	- 3.0%
Closed Sales	43	34	- 20.9%	211	209	- 0.9%
Median Sales Price*	\$204,000	\$220,000	+ 7.8%	\$179,275	\$213,500	+ 19.1%
Average Sales Price*	\$233,628	\$266,918	+ 14.2%	\$212,108	\$245,910	+ 15.9%
Percent of Original List Price Received*	100.2%	100.6%	+ 0.4%	98.3%	98.5%	+ 0.2%
List to Close	67	45	- 32.8%	80	60	- 25.0%
Days on Market Until Sale	24	9	- 62.5%	28	21	- 25.0%
Cumulative Days on Market Until Sale	24	9	- 62.5%	29	23	- 20.7%
Average List Price	\$249,596	\$297,913	+ 19.4%	\$241,568	\$263,870	+ 9.2%
Inventory of Homes for Sale	64	47	- 26.6%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--

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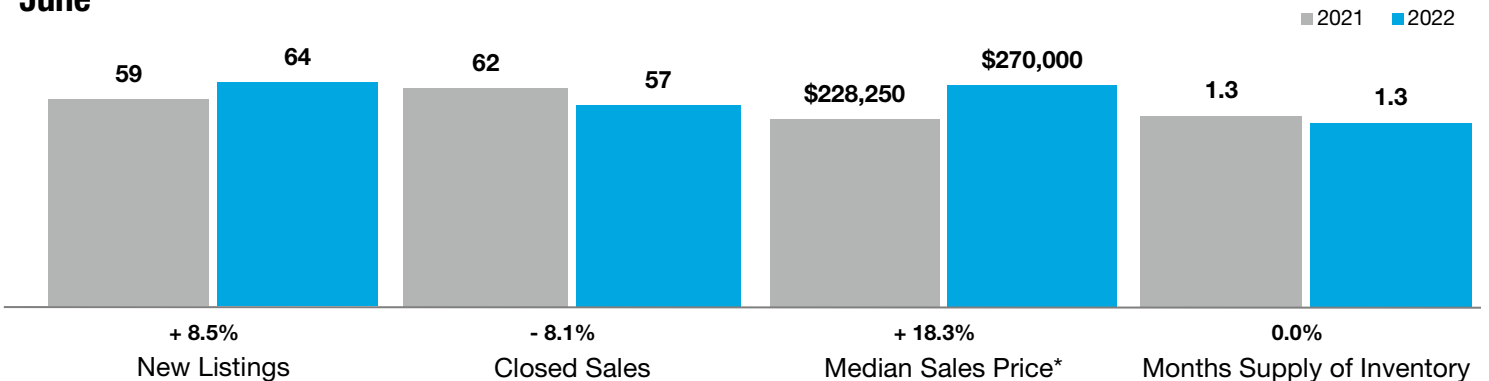
Morganton

North Carolina

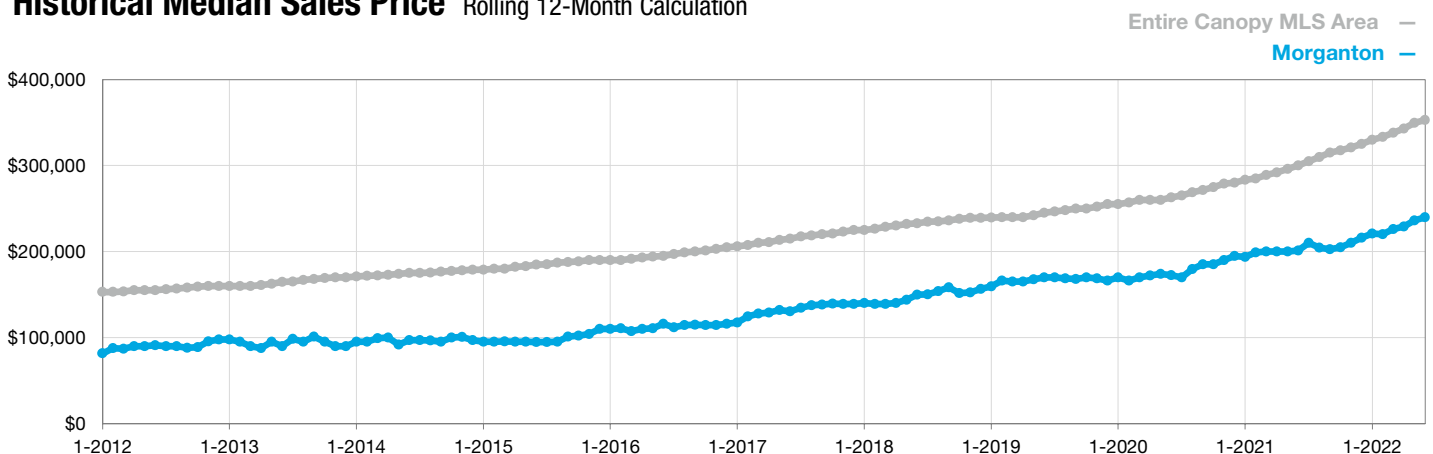
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	59	64	+ 8.5%	306	332	+ 8.5%
Pending Sales	60	45	- 25.0%	301	312	+ 3.7%
Closed Sales	62	57	- 8.1%	276	312	+ 13.0%
Median Sales Price*	\$228,250	\$270,000	+ 18.3%	\$200,000	\$250,000	+ 25.0%
Average Sales Price*	\$269,533	\$335,645	+ 24.5%	\$241,247	\$290,172	+ 20.3%
Percent of Original List Price Received*	100.2%	101.3%	+ 1.1%	98.6%	98.9%	+ 0.3%
List to Close	69	79	+ 14.5%	80	79	- 1.3%
Days on Market Until Sale	22	23	+ 4.5%	31	31	0.0%
Cumulative Days on Market Until Sale	22	23	+ 4.5%	34	30	- 11.8%
Average List Price	\$309,505	\$370,456	+ 19.7%	\$270,219	\$315,481	+ 16.8%
Inventory of Homes for Sale	61	65	+ 6.6%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--

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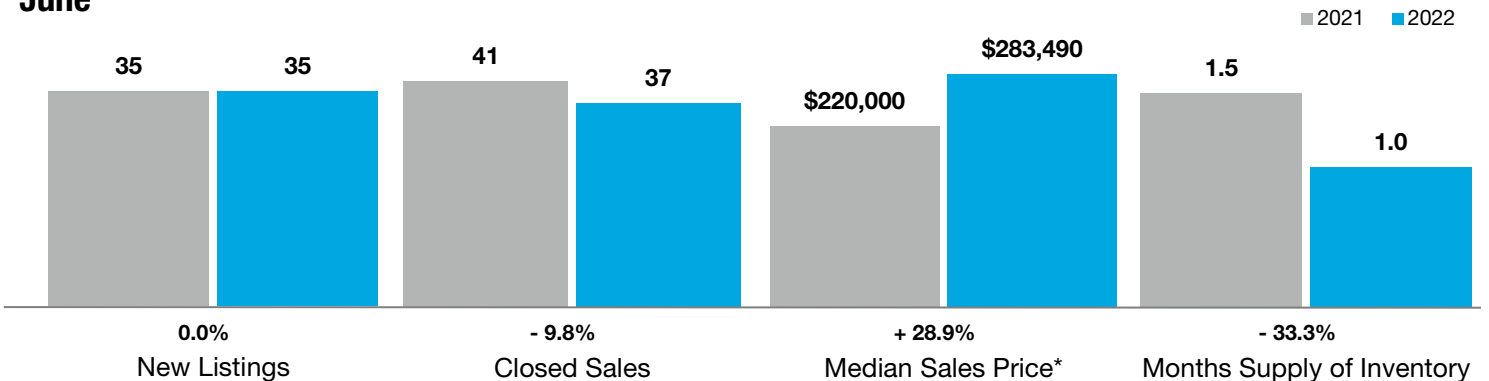
Newton

North Carolina

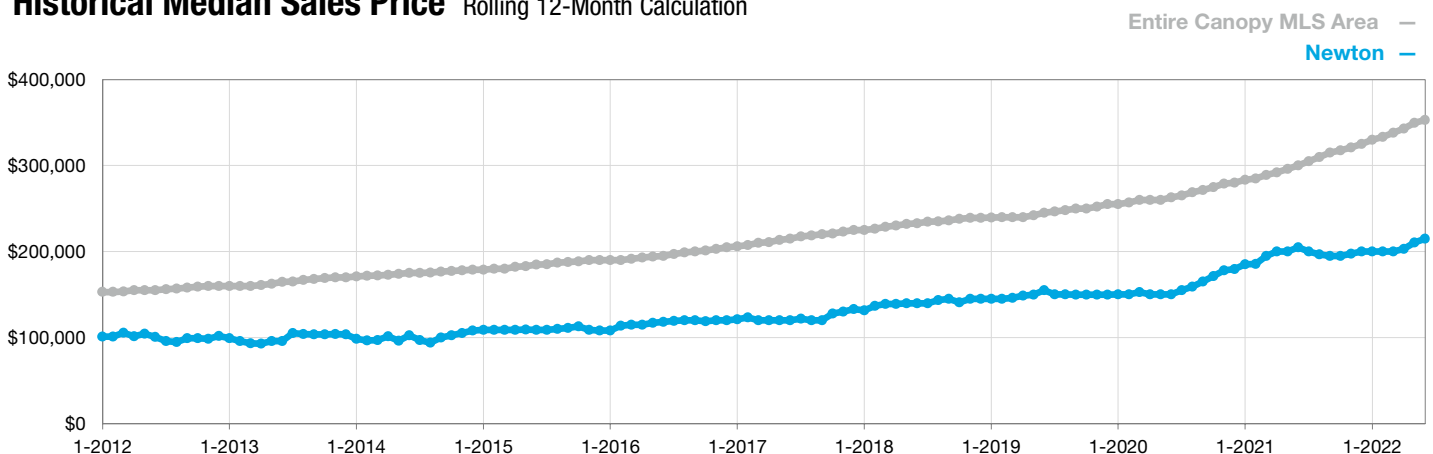
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	35	35	0.0%	217	186	- 14.3%
Pending Sales	35	23	- 34.3%	191	170	- 11.0%
Closed Sales	41	37	- 9.8%	160	186	+ 16.3%
Median Sales Price*	\$220,000	\$283,490	+ 28.9%	\$210,000	\$240,500	+ 14.5%
Average Sales Price*	\$225,258	\$325,286	+ 44.4%	\$231,340	\$276,901	+ 19.7%
Percent of Original List Price Received*	100.0%	100.8%	+ 0.8%	99.5%	99.2%	- 0.3%
List to Close	66	80	+ 21.2%	74	84	+ 13.5%
Days on Market Until Sale	17	9	- 47.1%	20	21	+ 5.0%
Cumulative Days on Market Until Sale	20	9	- 55.0%	23	25	+ 8.7%
Average List Price	\$232,605	\$356,891	+ 53.4%	\$233,319	\$293,774	+ 25.9%
Inventory of Homes for Sale	42	30	- 28.6%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.3%	--	--	--

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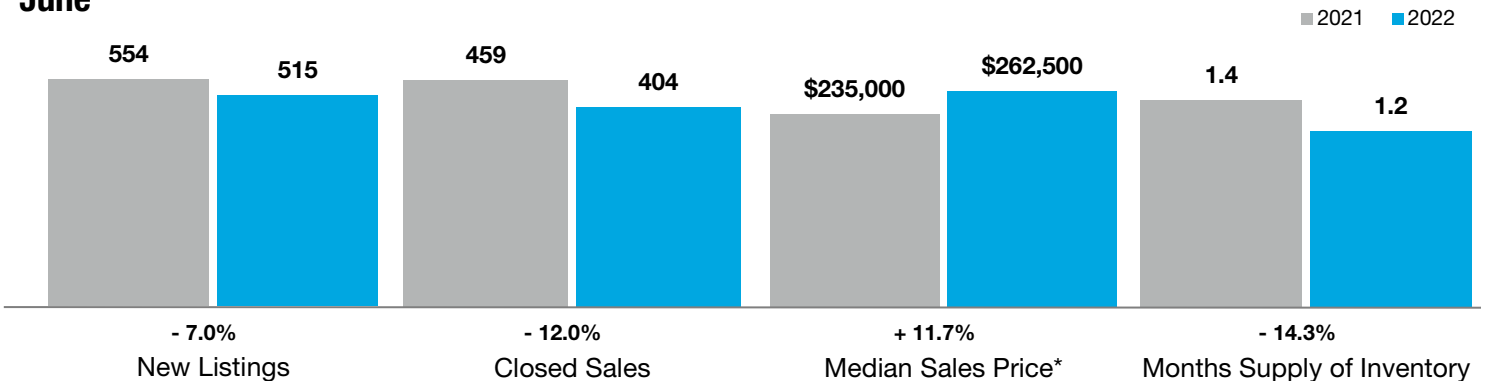
Hickory-Lenoir-Morganton MSA

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