

Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

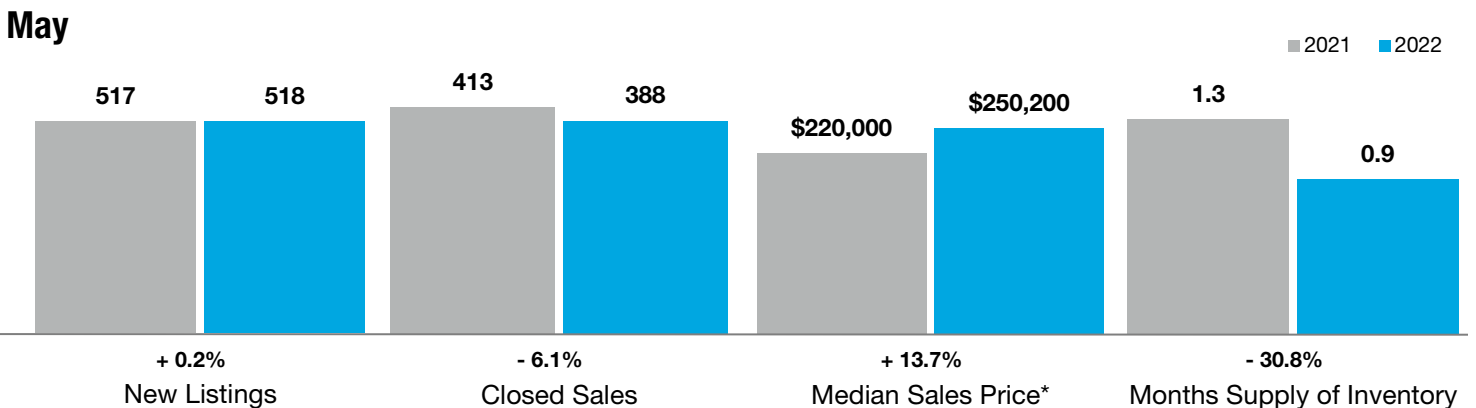


Catawba Valley Region

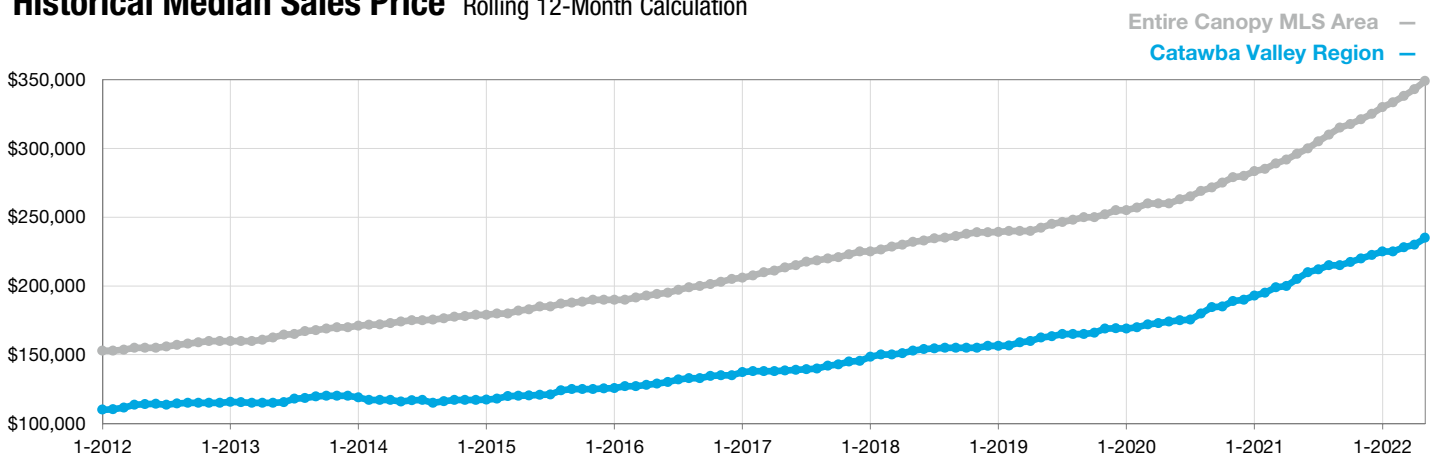
Includes Alexander, Burke, Caldwell and Catawba Counties

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	517	518	+ 0.2%	2,105	2,148	+ 2.0%
Pending Sales	442	432	- 2.3%	1,967	1,950	- 0.9%
Closed Sales	413	388	- 6.1%	1,688	1,842	+ 9.1%
Median Sales Price*	\$220,000	\$250,200	+ 13.7%	\$210,000	\$240,000	+ 14.3%
Average Sales Price*	\$269,761	\$310,051	+ 14.9%	\$260,878	\$299,467	+ 14.8%
Percent of Original List Price Received*	99.4%	100.3%	+ 0.9%	98.4%	99.4%	+ 1.0%
List to Close	68	62	- 8.8%	75	72	- 4.0%
Days on Market Until Sale	21	17	- 19.0%	26	23	- 11.5%
Cumulative Days on Market Until Sale	23	18	- 21.7%	29	24	- 17.2%
Average List Price	\$288,238	\$366,127	+ 27.0%	\$284,063	\$333,948	+ 17.6%
Inventory of Homes for Sale	480	377	- 21.5%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

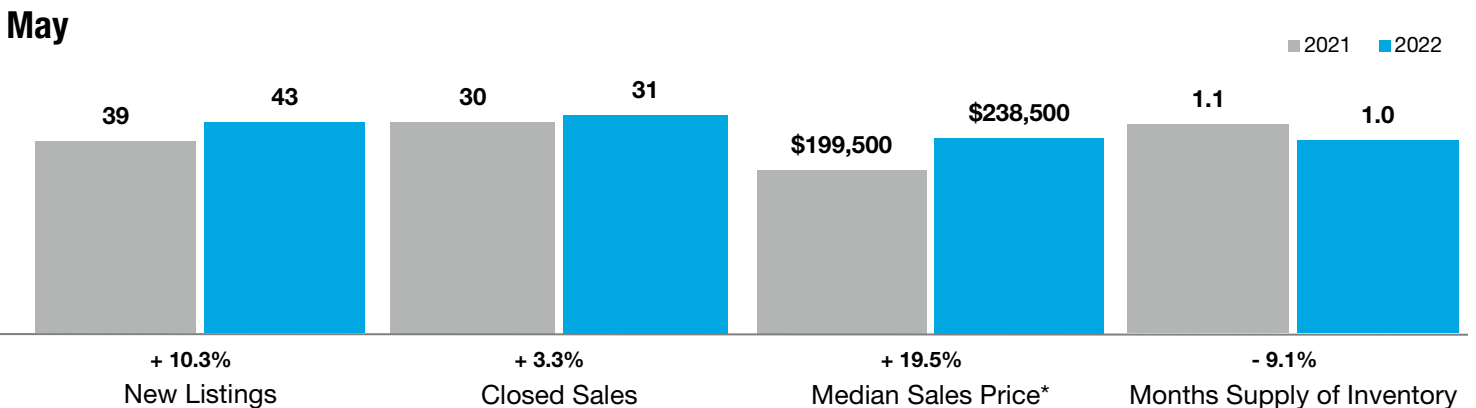


Alexander County

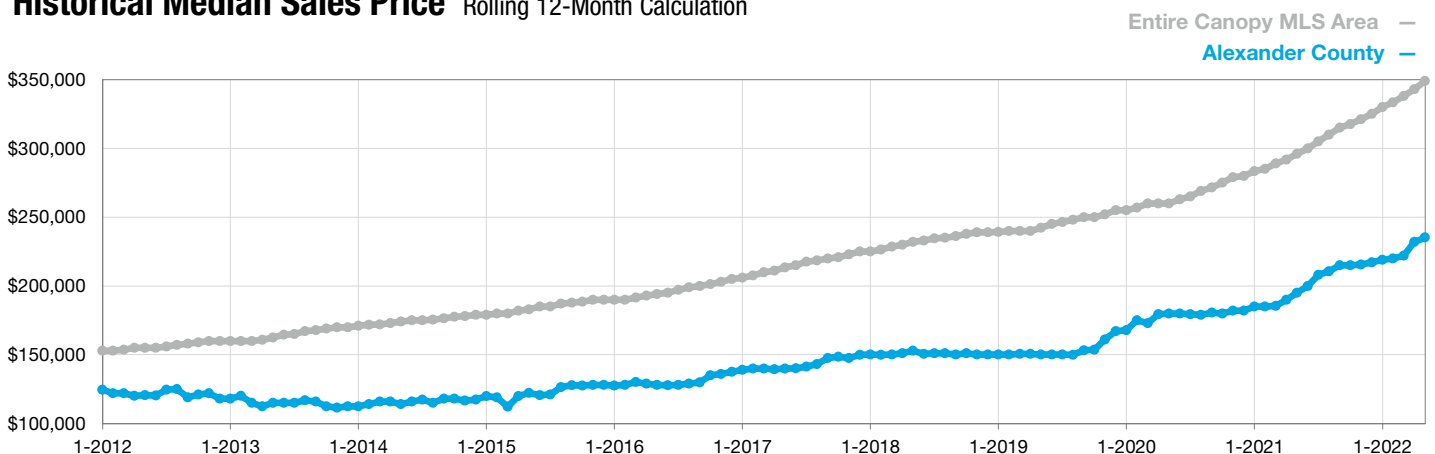
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	39	43	+ 10.3%	159	172	+ 8.2%
Pending Sales	27	31	+ 14.8%	157	155	- 1.3%
Closed Sales	30	31	+ 3.3%	131	160	+ 22.1%
Median Sales Price*	\$199,500	\$238,500	+ 19.5%	\$201,000	\$249,950	+ 24.4%
Average Sales Price*	\$309,533	\$266,193	- 14.0%	\$257,696	\$295,491	+ 14.7%
Percent of Original List Price Received*	98.3%	100.0%	+ 1.7%	97.2%	99.4%	+ 2.3%
List to Close	76	70	- 7.9%	75	90	+ 20.0%
Days on Market Until Sale	27	14	- 48.1%	28	23	- 17.9%
Cumulative Days on Market Until Sale	26	12	- 53.8%	29	26	- 10.3%
Average List Price	\$295,305	\$296,722	+ 0.5%	\$278,852	\$312,622	+ 12.1%
Inventory of Homes for Sale	33	31	- 6.1%	--	--	--
Months Supply of Inventory	1.1	1.0	- 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

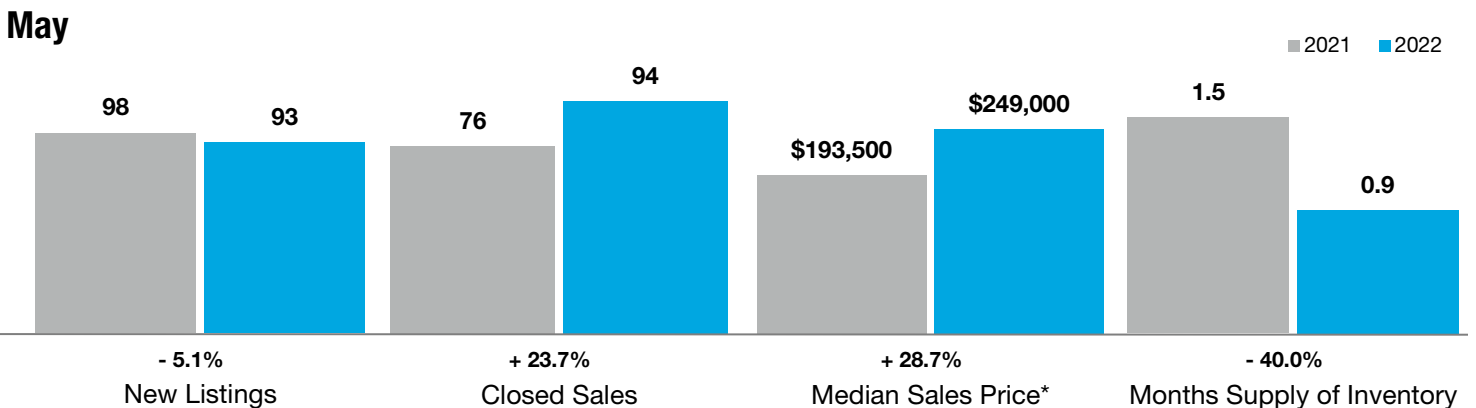


Burke County

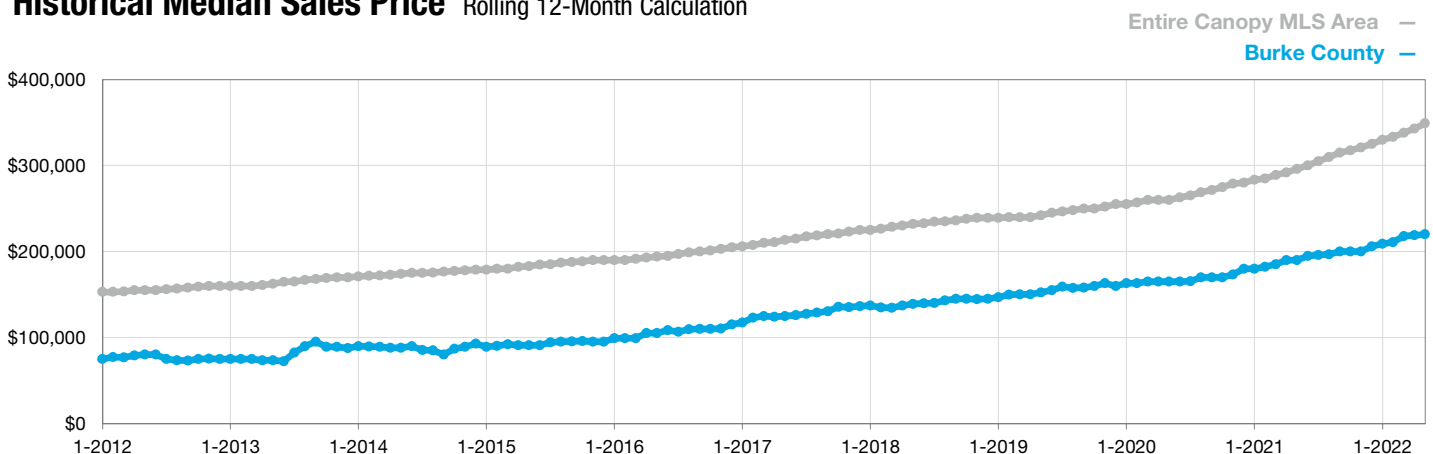
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	98	93	- 5.1%	416	425	+ 2.2%
Pending Sales	85	88	+ 3.5%	401	414	+ 3.2%
Closed Sales	76	94	+ 23.7%	364	396	+ 8.8%
Median Sales Price*	\$193,500	\$249,000	+ 28.7%	\$190,000	\$225,000	+ 18.4%
Average Sales Price*	\$225,104	\$318,079	+ 41.3%	\$229,985	\$266,239	+ 15.8%
Percent of Original List Price Received*	98.6%	100.3%	+ 1.7%	98.0%	98.5%	+ 0.5%
List to Close	74	66	- 10.8%	81	82	+ 1.2%
Days on Market Until Sale	28	19	- 32.1%	31	31	0.0%
Cumulative Days on Market Until Sale	35	18	- 48.6%	36	29	- 19.4%
Average List Price	\$250,749	\$324,549	+ 29.4%	\$252,192	\$295,670	+ 17.2%
Inventory of Homes for Sale	110	73	- 33.6%	--	--	--
Months Supply of Inventory	1.5	0.9	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

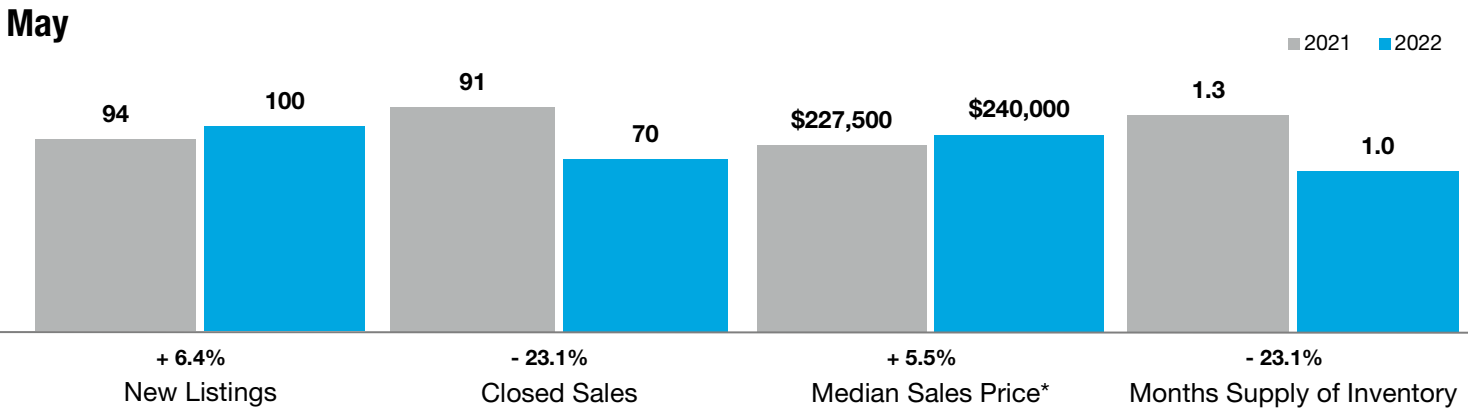


Caldwell County

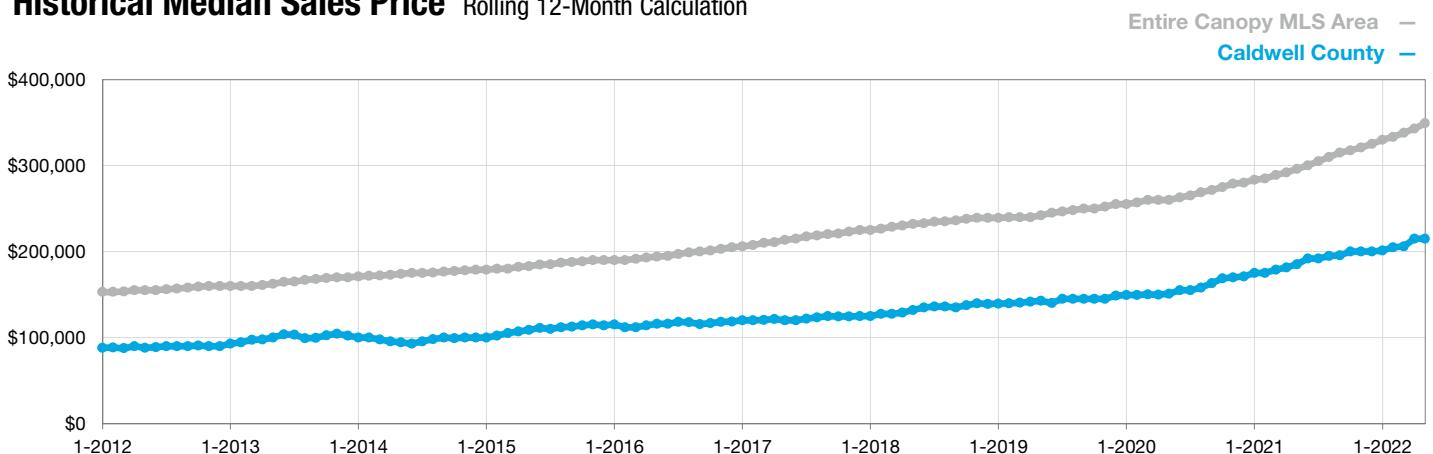
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	94	100	+ 6.4%	398	408	+ 2.5%
Pending Sales	71	84	+ 18.3%	370	363	- 1.9%
Closed Sales	91	70	- 23.1%	349	332	- 4.9%
Median Sales Price*	\$227,500	\$240,000	+ 5.5%	\$190,000	\$225,000	+ 18.4%
Average Sales Price*	\$262,575	\$262,675	+ 0.0%	\$224,886	\$259,419	+ 15.4%
Percent of Original List Price Received*	99.0%	98.3%	- 0.7%	98.5%	99.6%	+ 1.1%
List to Close	71	53	- 25.4%	77	61	- 20.8%
Days on Market Until Sale	21	16	- 23.8%	26	20	- 23.1%
Cumulative Days on Market Until Sale	21	18	- 14.3%	27	22	- 18.5%
Average List Price	\$230,759	\$319,158	+ 38.3%	\$249,757	\$280,356	+ 12.3%
Inventory of Homes for Sale	92	73	- 20.7%	--	--	--
Months Supply of Inventory	1.3	1.0	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

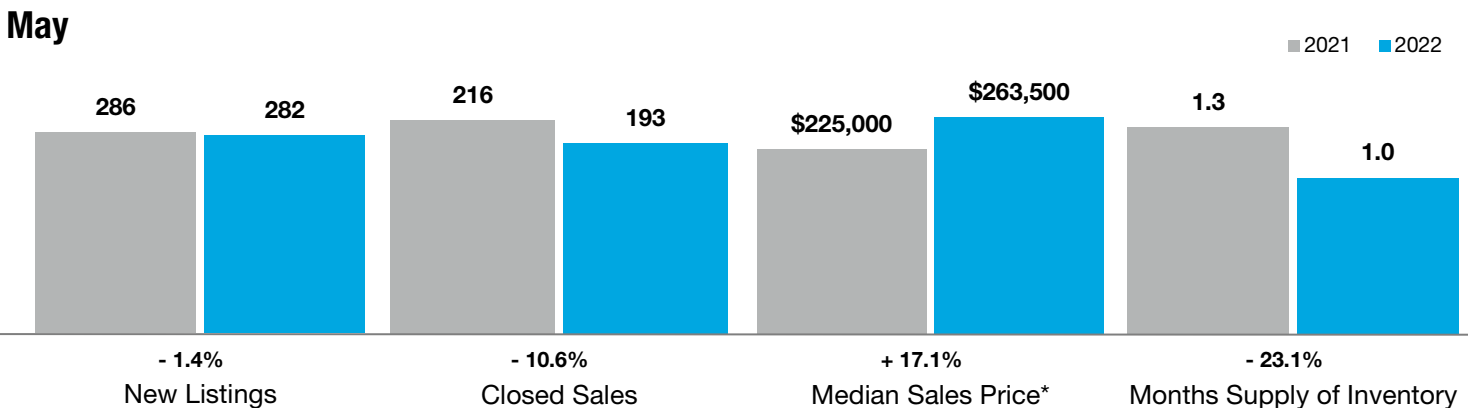


Catawba County

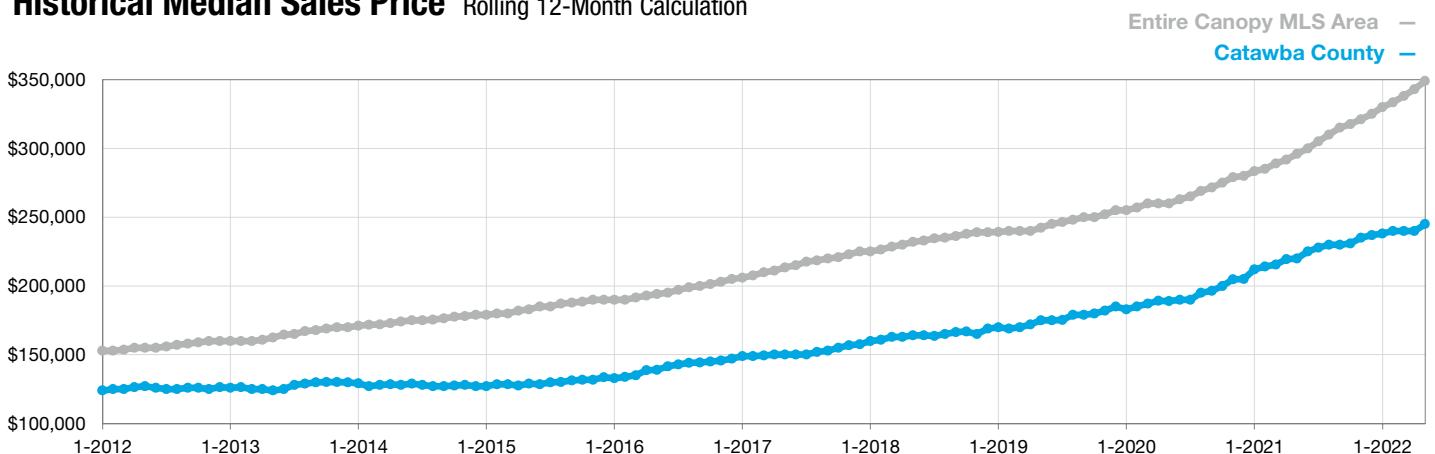
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	286	282	- 1.4%	1,132	1,143	+ 1.0%
Pending Sales	259	229	- 11.6%	1,039	1,018	- 2.0%
Closed Sales	216	193	- 10.6%	844	954	+ 13.0%
Median Sales Price*	\$225,000	\$263,500	+ 17.1%	\$227,750	\$250,000	+ 9.8%
Average Sales Price*	\$282,771	\$330,368	+ 16.8%	\$289,542	\$327,865	+ 13.2%
Percent of Original List Price Received*	99.9%	101.0%	+ 1.1%	98.8%	99.6%	+ 0.8%
List to Close	64	63	- 1.6%	72	70	- 2.8%
Days on Market Until Sale	18	17	- 5.6%	24	21	- 12.5%
Cumulative Days on Market Until Sale	19	18	- 5.3%	27	22	- 18.5%
Average List Price	\$319,139	\$407,370	+ 27.6%	\$308,802	\$370,415	+ 20.0%
Inventory of Homes for Sale	245	200	- 18.4%	--	--	--
Months Supply of Inventory	1.3	1.0	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

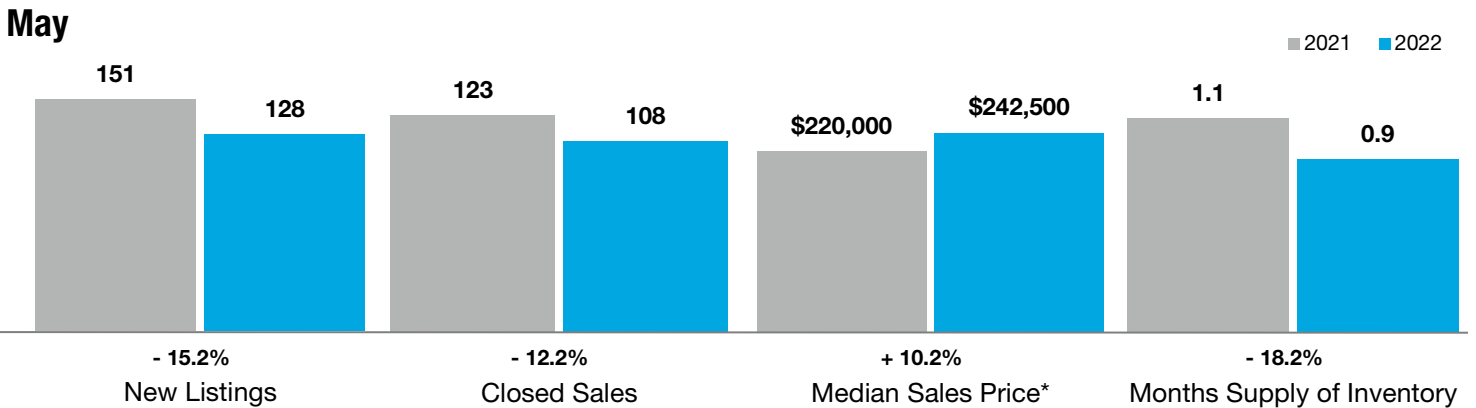


Hickory

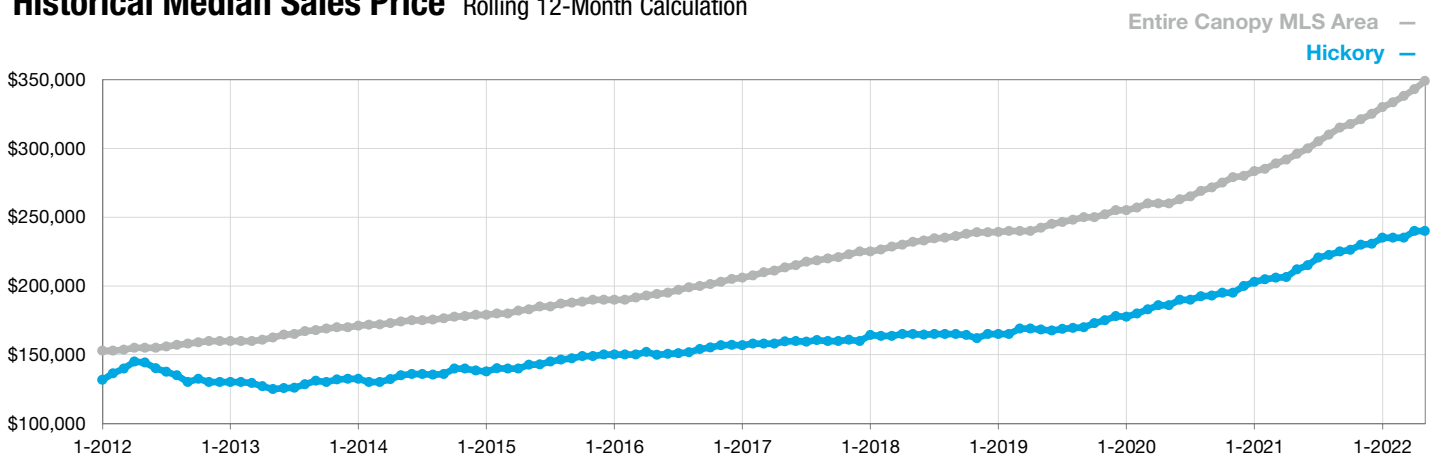
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	151	128	- 15.2%	619	600	- 3.1%
Pending Sales	134	109	- 18.7%	574	538	- 6.3%
Closed Sales	123	108	- 12.2%	491	510	+ 3.9%
Median Sales Price*	\$220,000	\$242,500	+ 10.2%	\$219,200	\$239,950	+ 9.5%
Average Sales Price*	\$252,460	\$309,687	+ 22.7%	\$255,323	\$291,839	+ 14.3%
Percent of Original List Price Received*	99.4%	100.2%	+ 0.8%	99.1%	99.9%	+ 0.8%
List to Close	65	62	- 4.6%	67	66	- 1.5%
Days on Market Until Sale	23	18	- 21.7%	23	19	- 17.4%
Cumulative Days on Market Until Sale	26	17	- 34.6%	25	21	- 16.0%
Average List Price	\$285,249	\$340,686	+ 19.4%	\$259,464	\$321,727	+ 24.0%
Inventory of Homes for Sale	119	102	- 14.3%	--	--	--
Months Supply of Inventory	1.1	0.9	- 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

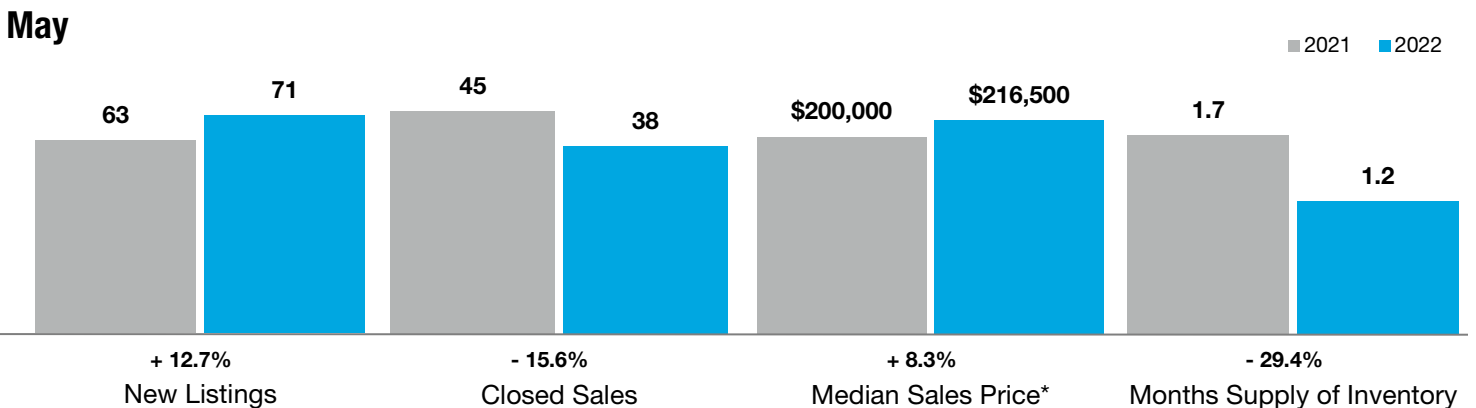


Lenoir

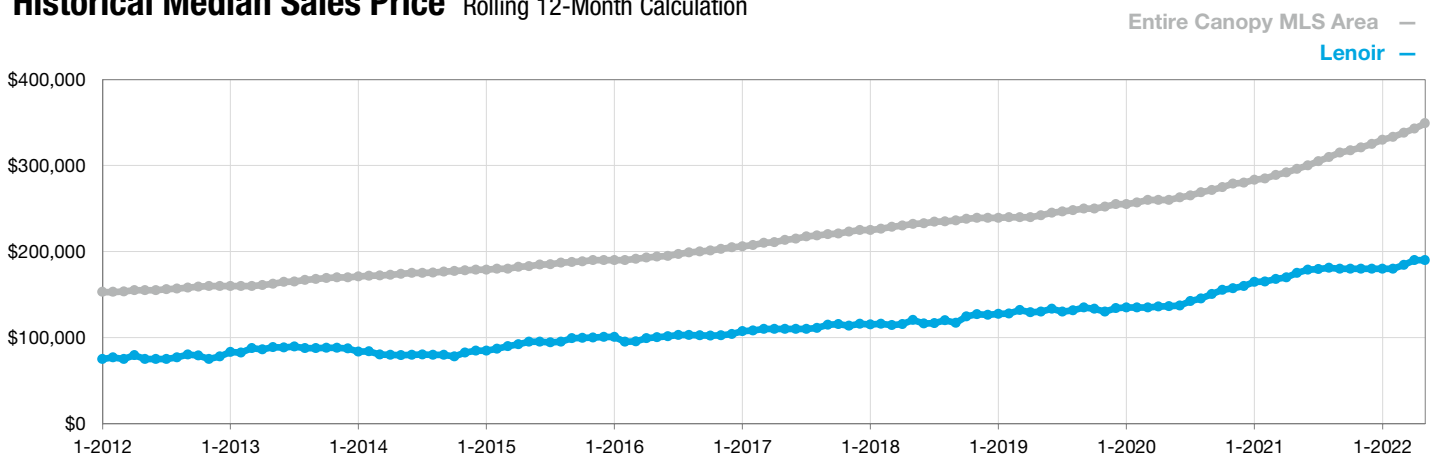
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	63	71	+ 12.7%	211	228	+ 8.1%
Pending Sales	41	52	+ 26.8%	187	189	+ 1.1%
Closed Sales	45	38	- 15.6%	168	173	+ 3.0%
Median Sales Price*	\$200,000	\$216,500	+ 8.3%	\$177,500	\$205,000	+ 15.5%
Average Sales Price*	\$223,538	\$255,709	+ 14.4%	\$206,600	\$241,121	+ 16.7%
Percent of Original List Price Received*	98.1%	96.2%	- 1.9%	97.7%	98.1%	+ 0.4%
List to Close	79	58	- 26.6%	83	63	- 24.1%
Days on Market Until Sale	23	22	- 4.3%	29	23	- 20.7%
Cumulative Days on Market Until Sale	23	26	+ 13.0%	31	26	- 16.1%
Average List Price	\$209,200	\$282,004	+ 34.8%	\$239,466	\$258,216	+ 7.8%
Inventory of Homes for Sale	62	48	- 22.6%	--	--	--
Months Supply of Inventory	1.7	1.2	- 29.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

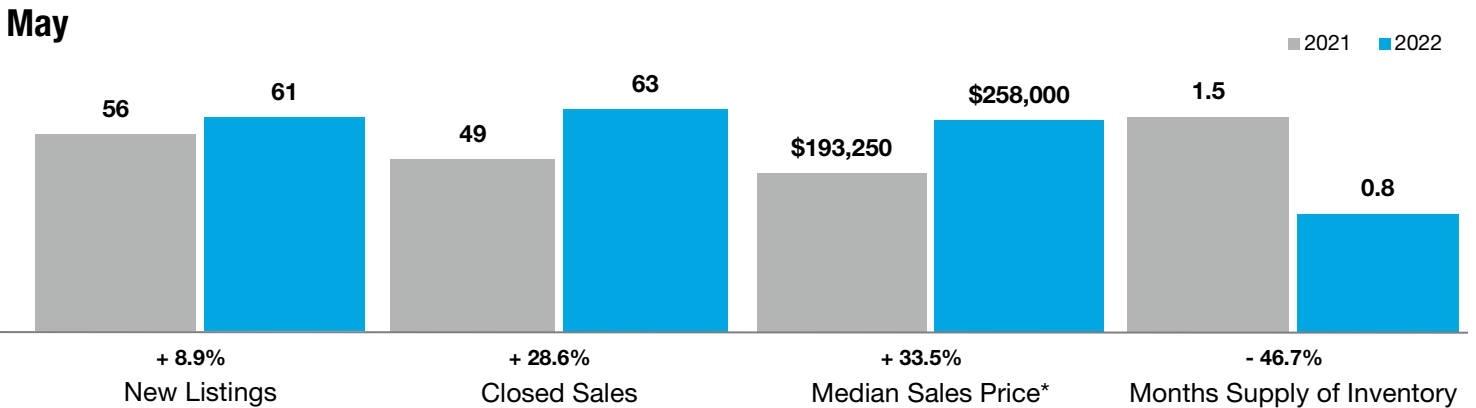


Morganton

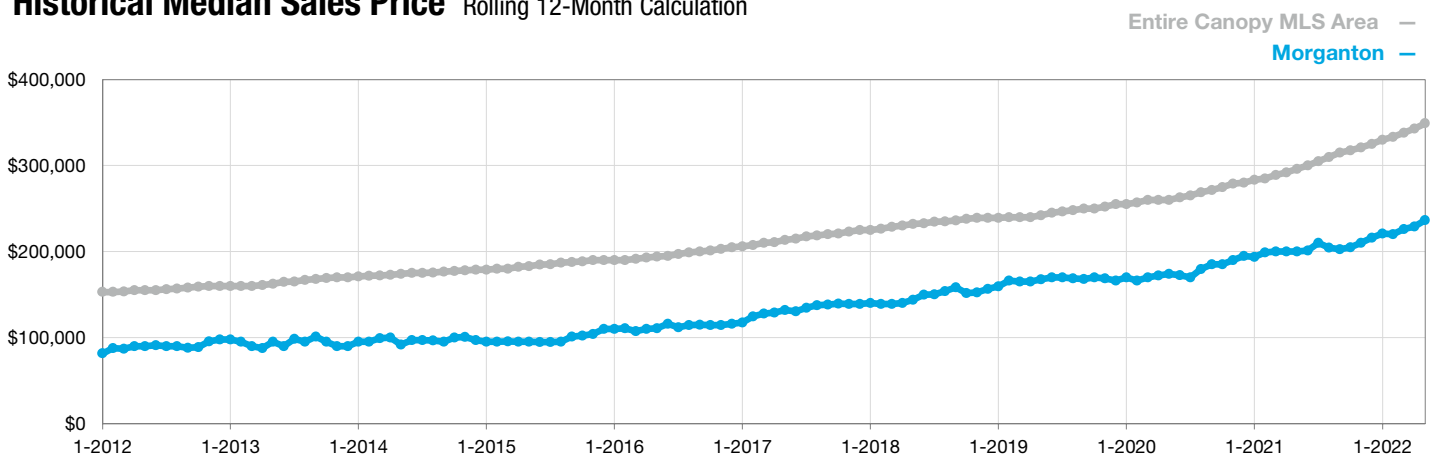
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	56	61	+ 8.9%	247	268	+ 8.5%
Pending Sales	51	55	+ 7.8%	241	271	+ 12.4%
Closed Sales	49	63	+ 28.6%	214	254	+ 18.7%
Median Sales Price*	\$193,250	\$258,000	+ 33.5%	\$199,500	\$246,500	+ 23.6%
Average Sales Price*	\$222,974	\$336,641	+ 51.0%	\$233,013	\$280,410	+ 20.3%
Percent of Original List Price Received*	99.0%	100.7%	+ 1.7%	98.1%	98.4%	+ 0.3%
List to Close	74	65	- 12.2%	83	79	- 4.8%
Days on Market Until Sale	31	24	- 22.6%	33	33	0.0%
Cumulative Days on Market Until Sale	33	23	- 30.3%	37	32	- 13.5%
Average List Price	\$250,341	\$349,583	+ 39.6%	\$260,641	\$303,828	+ 16.6%
Inventory of Homes for Sale	66	43	- 34.8%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

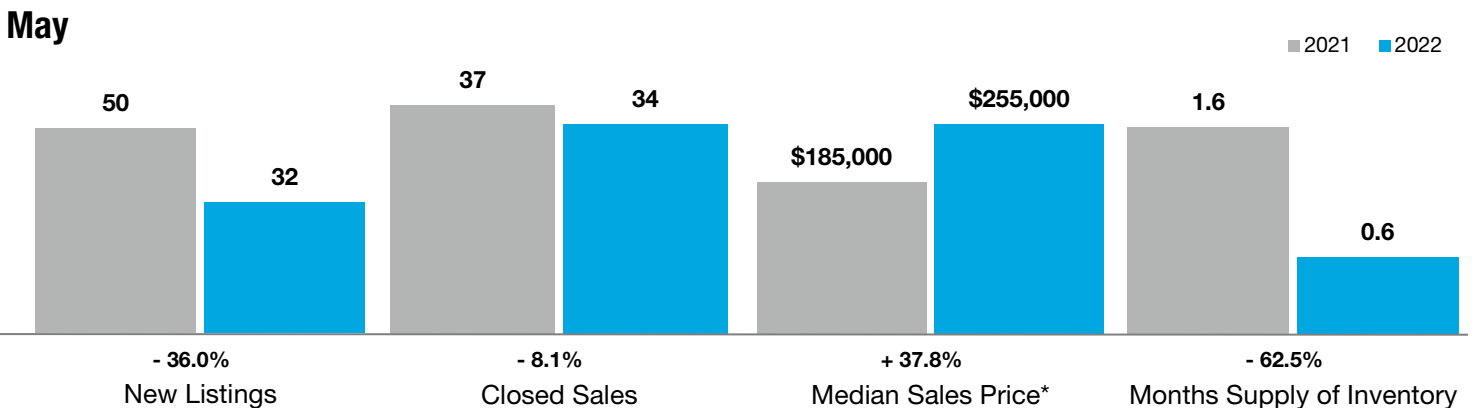


Newton

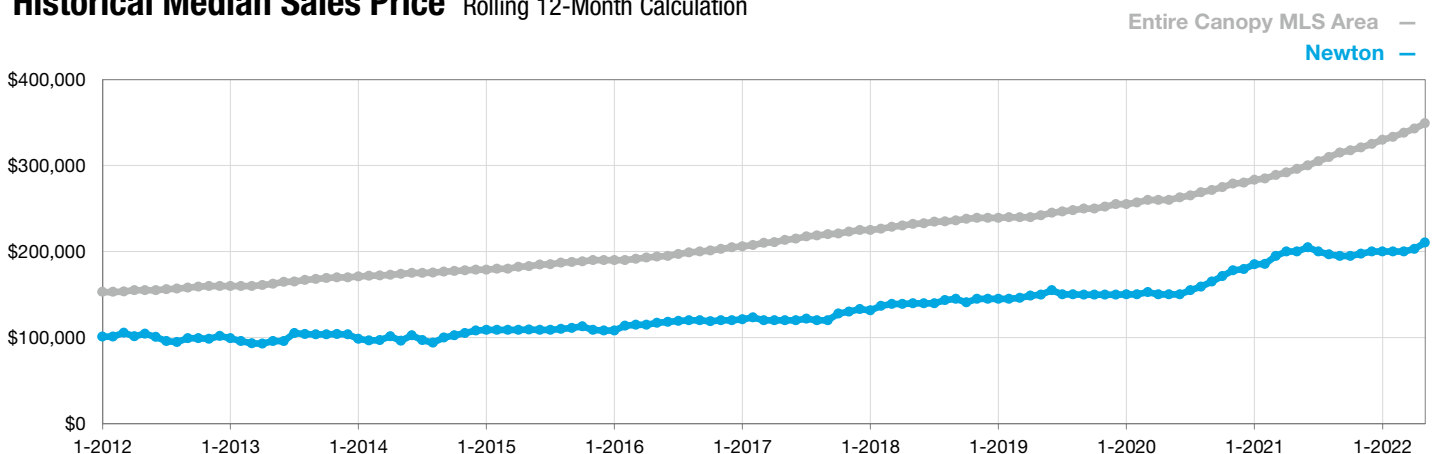
North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	50	32	- 36.0%	182	150	- 17.6%
Pending Sales	42	28	- 33.3%	156	147	- 5.8%
Closed Sales	37	34	- 8.1%	119	147	+ 23.5%
Median Sales Price*	\$185,000	\$255,000	+ 37.8%	\$210,000	\$232,490	+ 10.7%
Average Sales Price*	\$246,543	\$255,003	+ 3.4%	\$233,436	\$265,622	+ 13.8%
Percent of Original List Price Received*	100.8%	101.6%	+ 0.8%	99.4%	99.0%	- 0.4%
List to Close	66	64	- 3.0%	77	82	+ 6.5%
Days on Market Until Sale	12	5	- 58.3%	21	23	+ 9.5%
Cumulative Days on Market Until Sale	11	12	+ 9.1%	25	28	+ 12.0%
Average List Price	\$219,470	\$308,884	+ 40.7%	\$233,461	\$279,091	+ 19.5%
Inventory of Homes for Sale	45	19	- 57.8%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for May 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

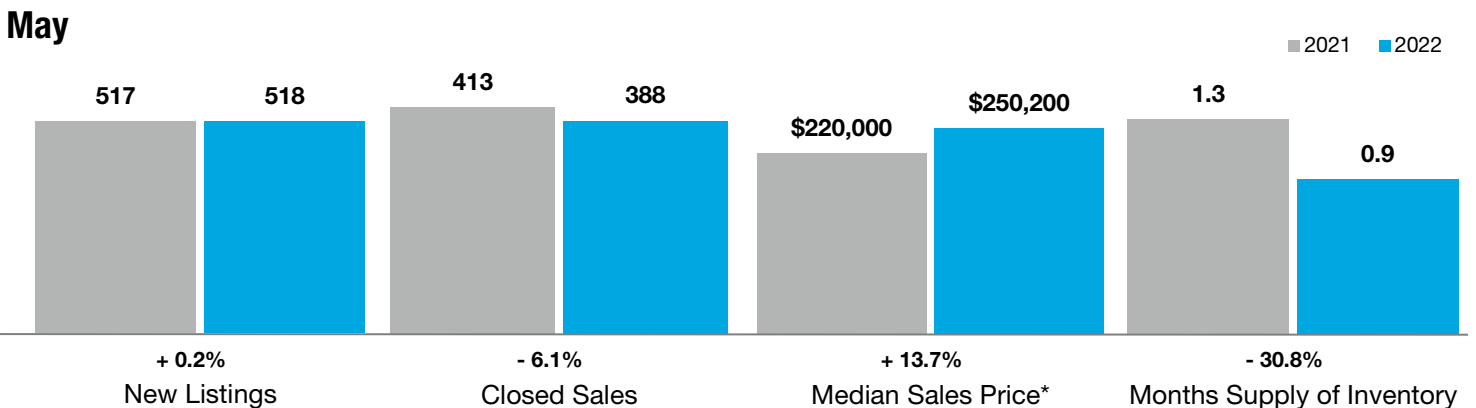


Hickory-Lenoir-Morganton MSA

Includes Alexander, Burke, Caldwell and Catawba Counties

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	517	518	+ 0.2%	2,105	2,148	+ 2.0%
Pending Sales	442	432	- 2.3%	1,967	1,950	- 0.9%
Closed Sales	413	388	- 6.1%	1,688	1,842	+ 9.1%
Median Sales Price*	\$220,000	\$250,200	+ 13.7%	\$210,000	\$240,000	+ 14.3%
Average Sales Price*	\$269,761	\$310,051	+ 14.9%	\$260,878	\$299,467	+ 14.8%
Percent of Original List Price Received*	99.4%	100.3%	+ 0.9%	98.4%	99.4%	+ 1.0%
List to Close	68	62	- 8.8%	75	72	- 4.0%
Days on Market Until Sale	21	17	- 19.0%	26	23	- 11.5%
Cumulative Days on Market Until Sale	23	18	- 21.7%	29	24	- 17.2%
Average List Price	\$288,238	\$366,127	+ 27.0%	\$284,063	\$333,948	+ 17.6%
Inventory of Homes for Sale	480	377	- 21.5%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

