

Local Market Update for April 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



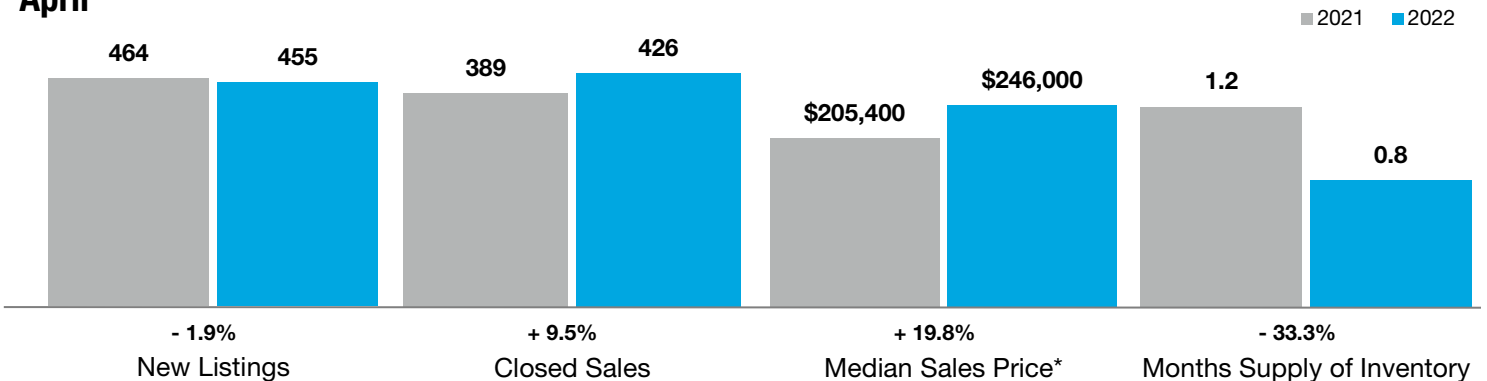
Catawba Valley Region

Includes Alexander, Burke, Caldwell and Catawba Counties

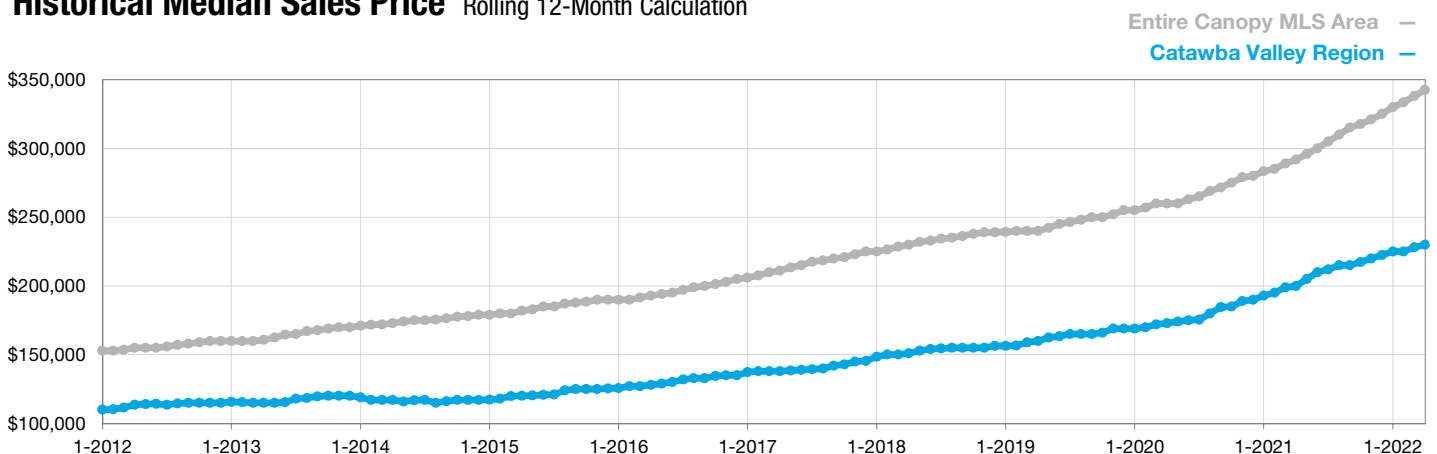
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	464	455	- 1.9%	1,588	1,622	+ 2.1%
Pending Sales	424	411	- 3.1%	1,525	1,549	+ 1.6%
Closed Sales	389	426	+ 9.5%	1,275	1,443	+ 13.2%
Median Sales Price*	\$205,400	\$246,000	+ 19.8%	\$205,000	\$235,900	+ 15.1%
Average Sales Price*	\$264,137	\$304,959	+ 15.5%	\$258,007	\$296,734	+ 15.0%
Percent of Original List Price Received*	99.3%	101.1%	+ 1.8%	98.1%	99.1%	+ 1.0%
List to Close	75	67	- 10.7%	77	75	- 2.6%
Days on Market Until Sale	25	19	- 24.0%	28	24	- 14.3%
Cumulative Days on Market Until Sale	27	20	- 25.9%	31	26	- 16.1%
Average List Price	\$300,800	\$349,510	+ 16.2%	\$282,691	\$325,047	+ 15.0%
Inventory of Homes for Sale	441	312	- 29.3%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



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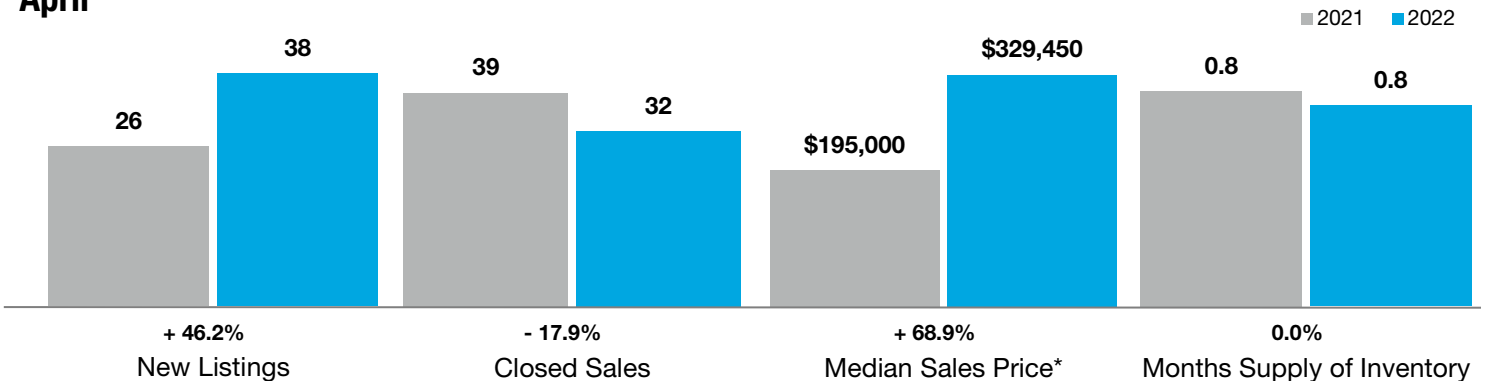
Alexander County

North Carolina

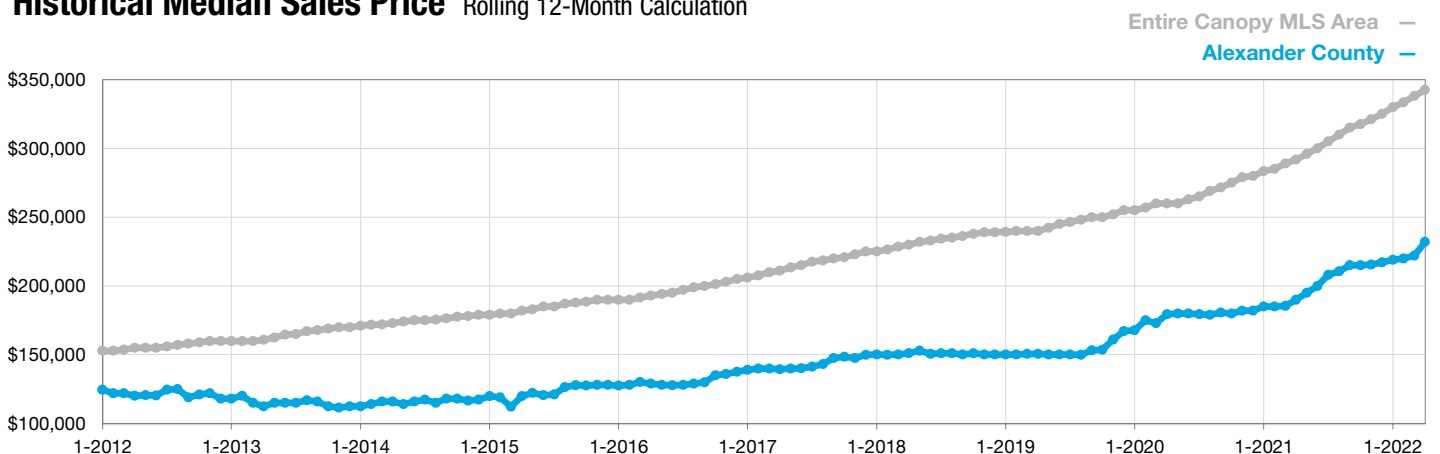
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	26	38	+ 46.2%	120	127	+ 5.8%
Pending Sales	31	27	- 12.9%	130	125	- 3.8%
Closed Sales	39	32	- 17.9%	101	127	+ 25.7%
Median Sales Price*	\$195,000	\$329,450	+ 68.9%	\$205,000	\$260,000	+ 26.8%
Average Sales Price*	\$242,636	\$377,208	+ 55.5%	\$242,299	\$303,320	+ 25.2%
Percent of Original List Price Received*	97.7%	101.8%	+ 4.2%	96.9%	99.2%	+ 2.4%
List to Close	75	81	+ 8.0%	75	95	+ 26.7%
Days on Market Until Sale	26	21	- 19.2%	28	24	- 14.3%
Cumulative Days on Market Until Sale	26	27	+ 3.8%	29	30	+ 3.4%
Average List Price	\$226,238	\$338,884	+ 49.8%	\$273,513	\$318,951	+ 16.6%
Inventory of Homes for Sale	26	24	- 7.7%	--	--	--
Months Supply of Inventory	0.8	0.8	0.0%	--	--	--

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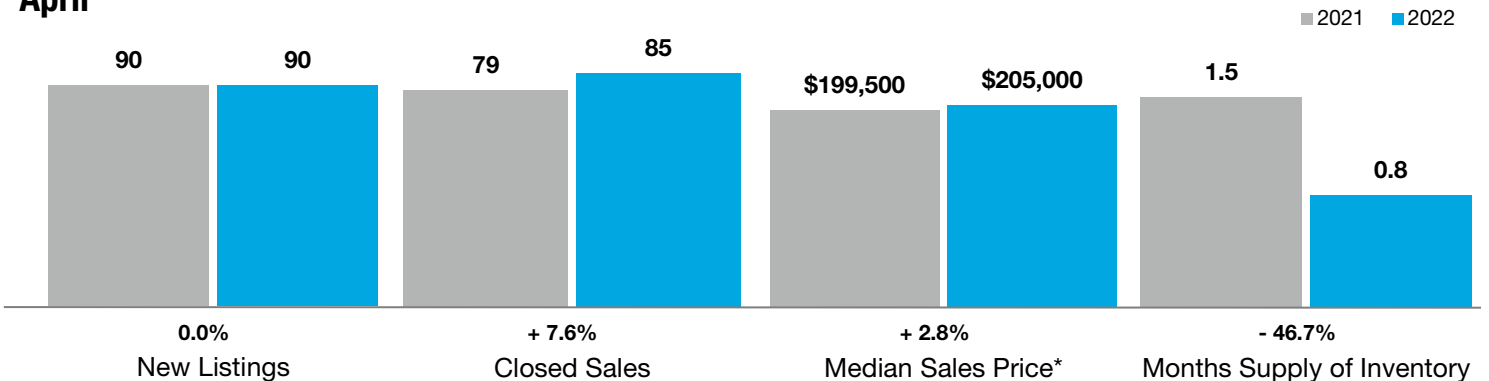
Burke County

North Carolina

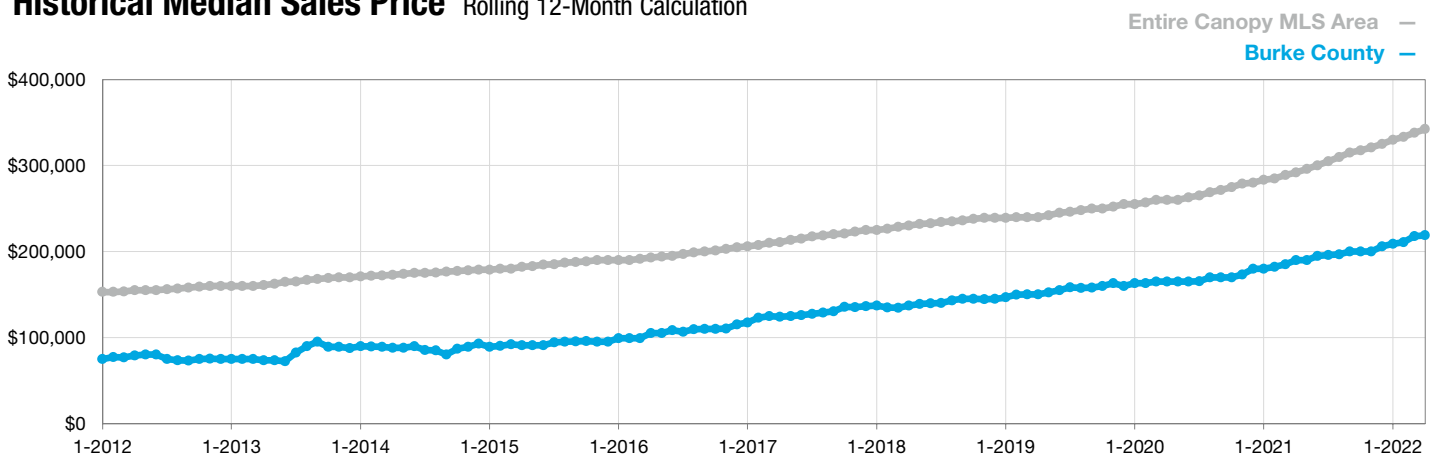
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	90	90	0.0%	318	330	+ 3.8%
Pending Sales	77	95	+ 23.4%	316	335	+ 6.0%
Closed Sales	79	85	+ 7.6%	288	302	+ 4.9%
Median Sales Price*	\$199,500	\$205,000	+ 2.8%	\$190,000	\$220,000	+ 15.8%
Average Sales Price*	\$259,794	\$249,924	- 3.8%	\$231,256	\$250,103	+ 8.1%
Percent of Original List Price Received*	98.0%	100.8%	+ 2.9%	97.8%	97.9%	+ 0.1%
List to Close	75	78	+ 4.0%	82	87	+ 6.1%
Days on Market Until Sale	25	29	+ 16.0%	31	34	+ 9.7%
Cumulative Days on Market Until Sale	31	27	- 12.9%	36	32	- 11.1%
Average List Price	\$285,608	\$285,054	- 0.2%	\$252,642	\$288,783	+ 14.3%
Inventory of Homes for Sale	106	66	- 37.7%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

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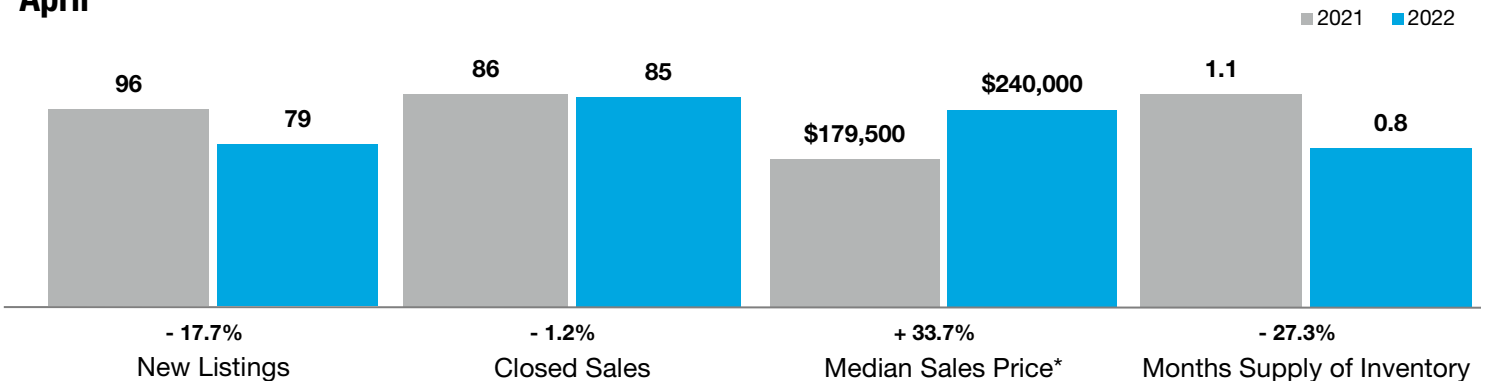
Caldwell County

North Carolina

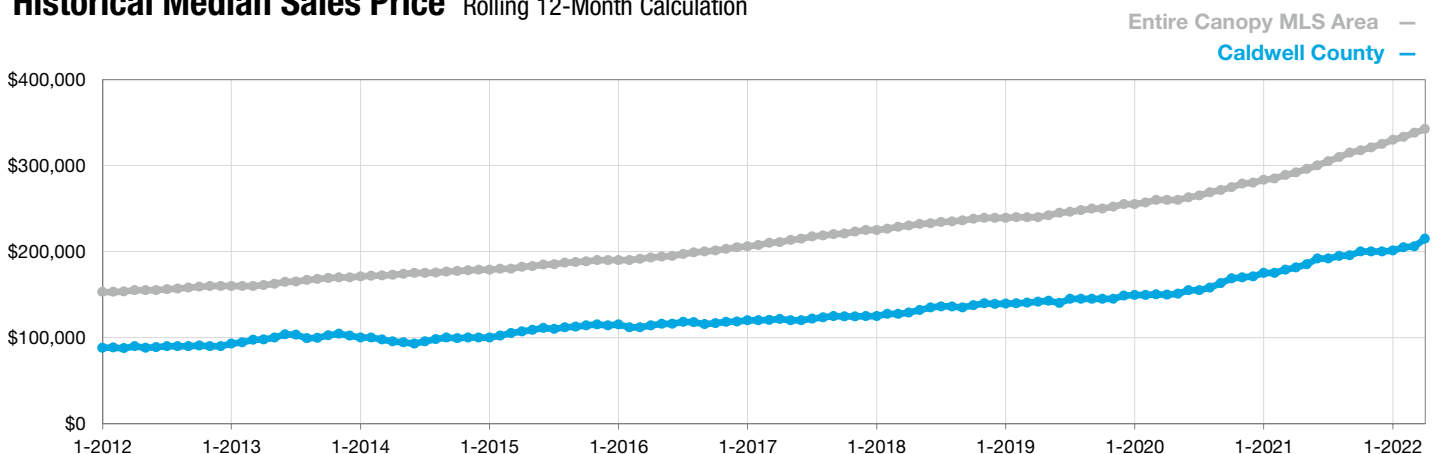
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	96	79	- 17.7%	304	305	+ 0.3%
Pending Sales	87	74	- 14.9%	299	282	- 5.7%
Closed Sales	86	85	- 1.2%	258	260	+ 0.8%
Median Sales Price*	\$179,500	\$240,000	+ 33.7%	\$179,000	\$225,000	+ 25.7%
Average Sales Price*	\$206,072	\$257,748	+ 25.1%	\$211,592	\$258,973	+ 22.4%
Percent of Original List Price Received*	100.2%	101.5%	+ 1.3%	98.3%	99.9%	+ 1.6%
List to Close	69	57	- 17.4%	79	63	- 20.3%
Days on Market Until Sale	22	18	- 18.2%	28	22	- 21.4%
Cumulative Days on Market Until Sale	23	16	- 30.4%	29	23	- 20.7%
Average List Price	\$248,083	\$283,267	+ 14.2%	\$255,608	\$267,971	+ 4.8%
Inventory of Homes for Sale	77	61	- 20.8%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

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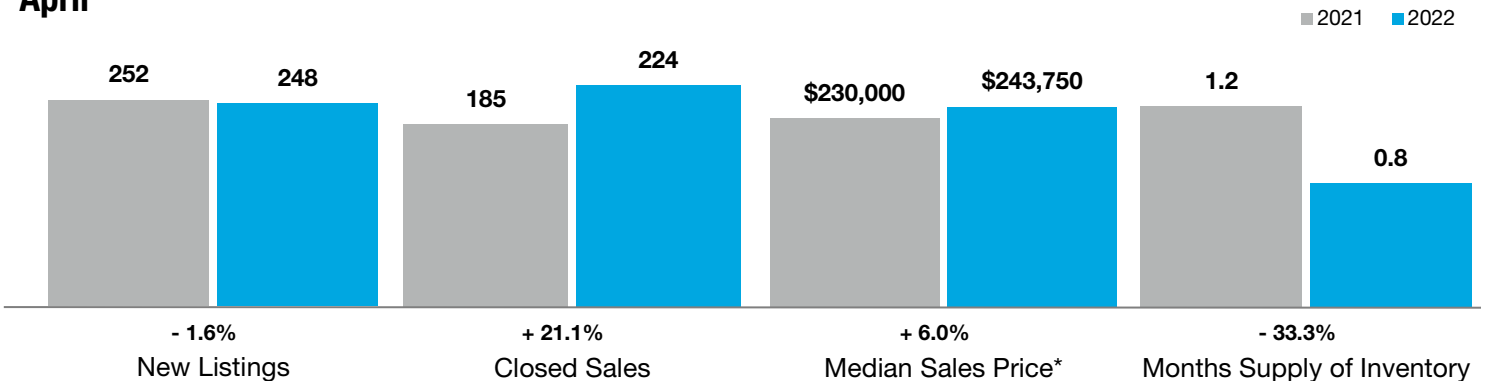
Catawba County

North Carolina

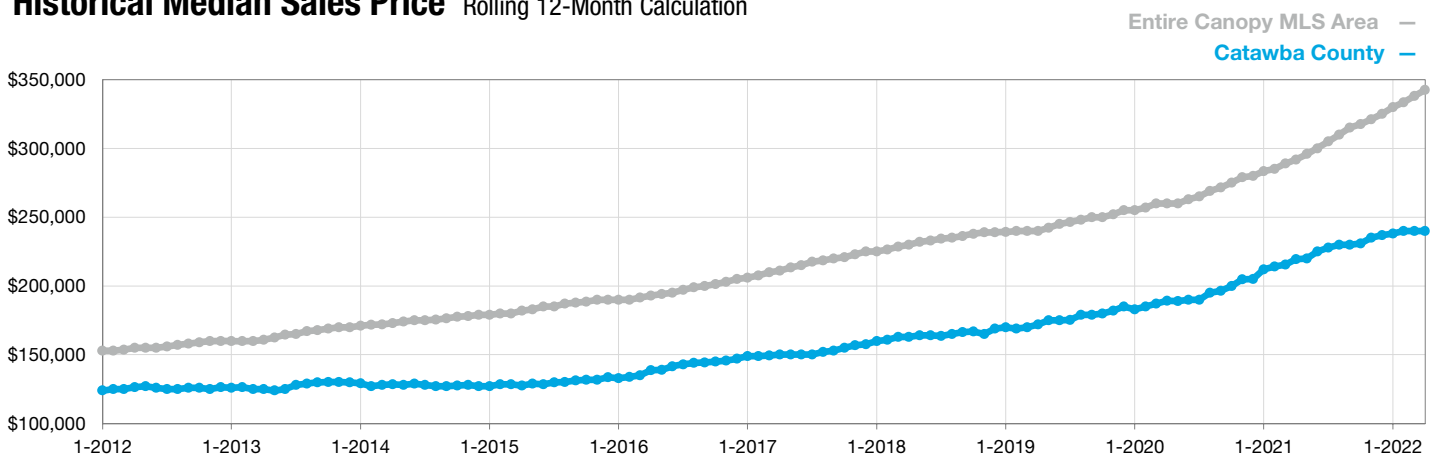
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	252	248	- 1.6%	846	860	+ 1.7%
Pending Sales	229	215	- 6.1%	780	807	+ 3.5%
Closed Sales	185	224	+ 21.1%	628	754	+ 20.1%
Median Sales Price*	\$230,000	\$243,750	+ 6.0%	\$230,000	\$245,000	+ 6.5%
Average Sales Price*	\$297,517	\$333,437	+ 12.1%	\$291,871	\$327,322	+ 12.1%
Percent of Original List Price Received*	99.9%	101.0%	+ 1.1%	98.4%	99.3%	+ 0.9%
List to Close	77	65	- 15.6%	75	71	- 5.3%
Days on Market Until Sale	26	15	- 42.3%	26	21	- 19.2%
Cumulative Days on Market Until Sale	27	18	- 33.3%	30	23	- 23.3%
Average List Price	\$334,638	\$395,557	+ 18.2%	\$305,255	\$360,113	+ 18.0%
Inventory of Homes for Sale	232	161	- 30.6%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

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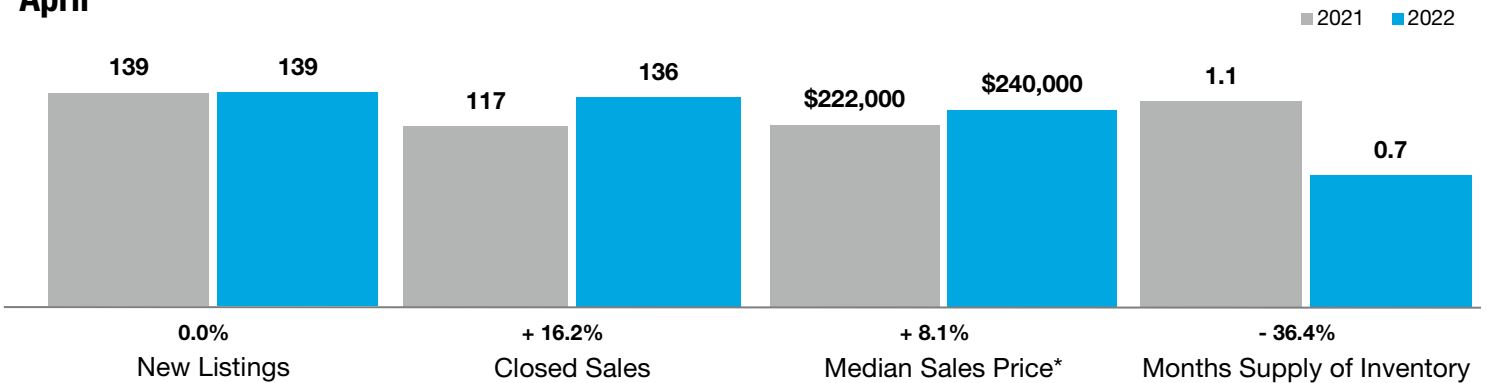
Hickory

North Carolina

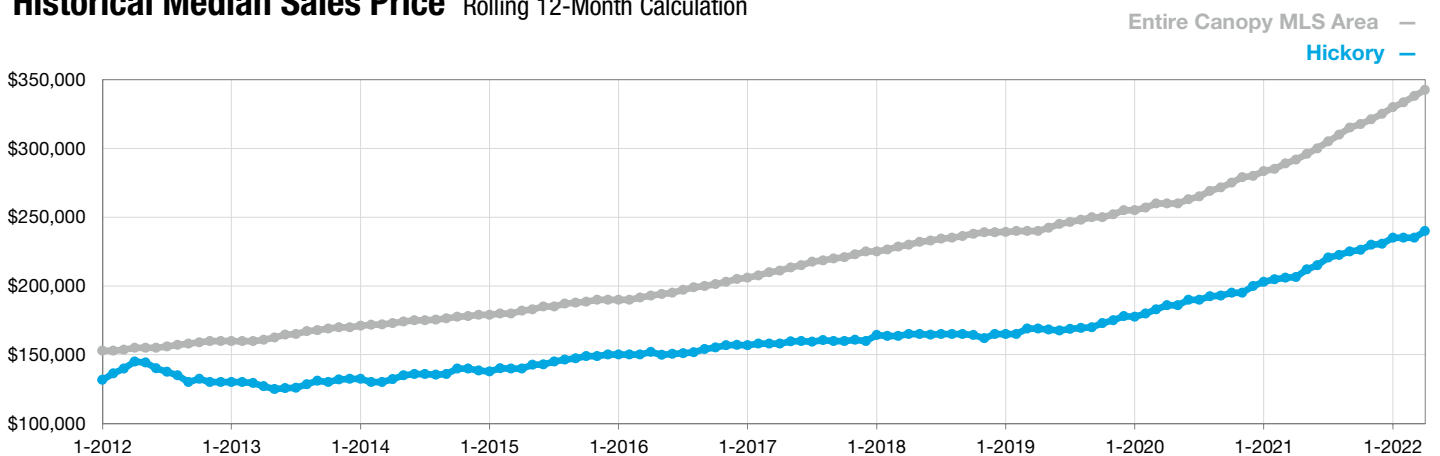
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	139	139	0.0%	468	470	+ 0.4%
Pending Sales	125	122	- 2.4%	440	439	- 0.2%
Closed Sales	117	136	+ 16.2%	368	402	+ 9.2%
Median Sales Price*	\$222,000	\$240,000	+ 8.1%	\$213,750	\$239,900	+ 12.2%
Average Sales Price*	\$277,334	\$306,375	+ 10.5%	\$256,280	\$287,044	+ 12.0%
Percent of Original List Price Received*	100.2%	101.6%	+ 1.4%	99.0%	99.8%	+ 0.8%
List to Close	64	60	- 6.3%	68	68	0.0%
Days on Market Until Sale	19	14	- 26.3%	23	20	- 13.0%
Cumulative Days on Market Until Sale	18	16	- 11.1%	24	22	- 8.3%
Average List Price	\$261,673	\$338,303	+ 29.3%	\$250,927	\$317,228	+ 26.4%
Inventory of Homes for Sale	112	80	- 28.6%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

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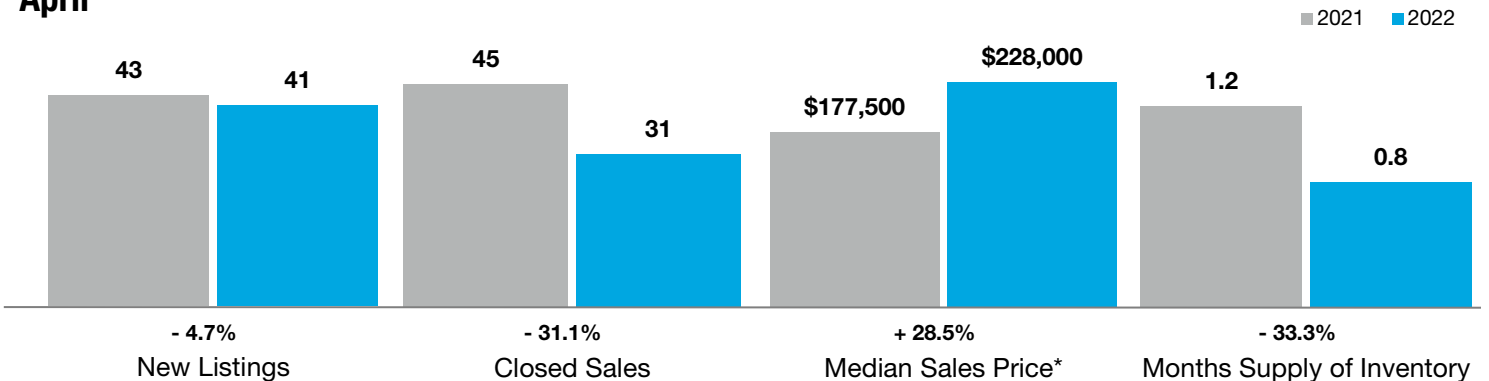
Lenoir

North Carolina

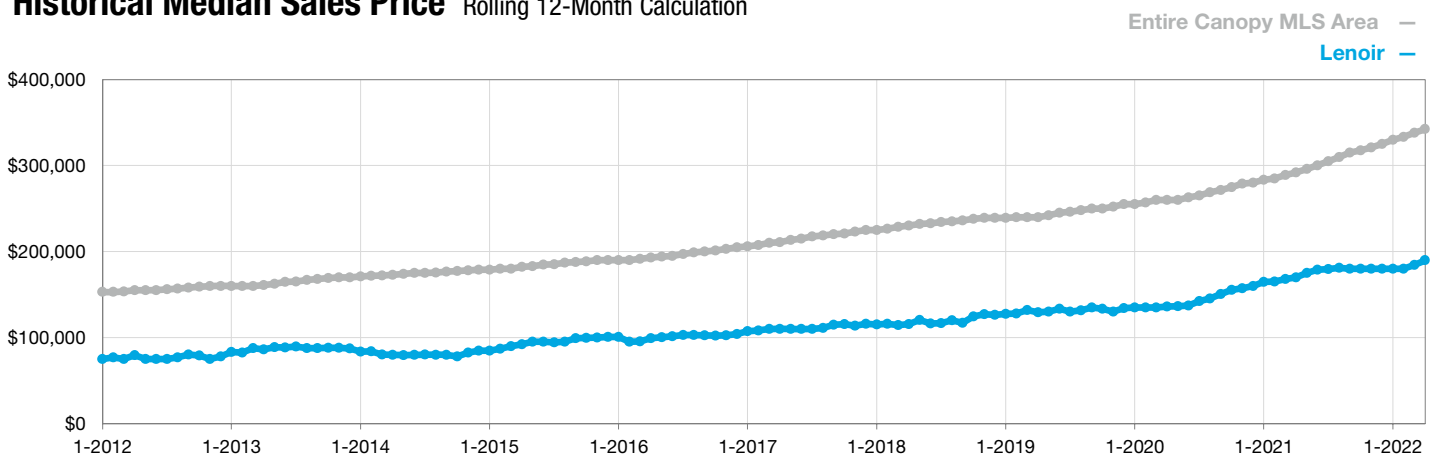
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	43	41	- 4.7%	148	156	+ 5.4%
Pending Sales	41	42	+ 2.4%	146	140	- 4.1%
Closed Sales	45	31	- 31.1%	123	133	+ 8.1%
Median Sales Price*	\$177,500	\$228,000	+ 28.5%	\$175,000	\$200,000	+ 14.3%
Average Sales Price*	\$194,901	\$239,397	+ 22.8%	\$200,403	\$237,519	+ 18.5%
Percent of Original List Price Received*	99.4%	100.1%	+ 0.7%	97.6%	98.6%	+ 1.0%
List to Close	83	67	- 19.3%	84	65	- 22.6%
Days on Market Until Sale	31	27	- 12.9%	32	24	- 25.0%
Cumulative Days on Market Until Sale	33	26	- 21.2%	34	27	- 20.6%
Average List Price	\$246,581	\$265,763	+ 7.8%	\$252,437	\$247,977	- 1.8%
Inventory of Homes for Sale	44	31	- 29.5%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

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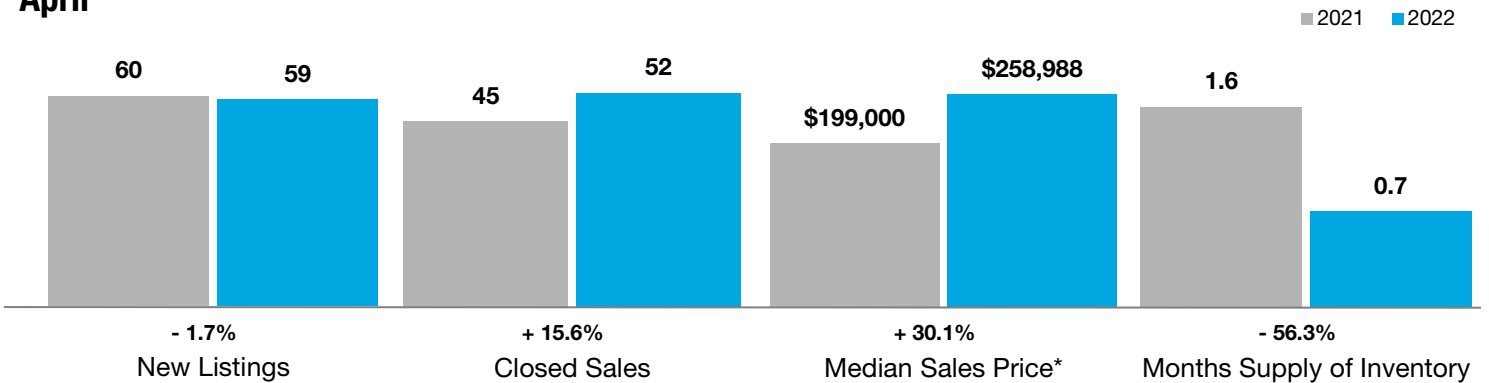
Morganton

North Carolina

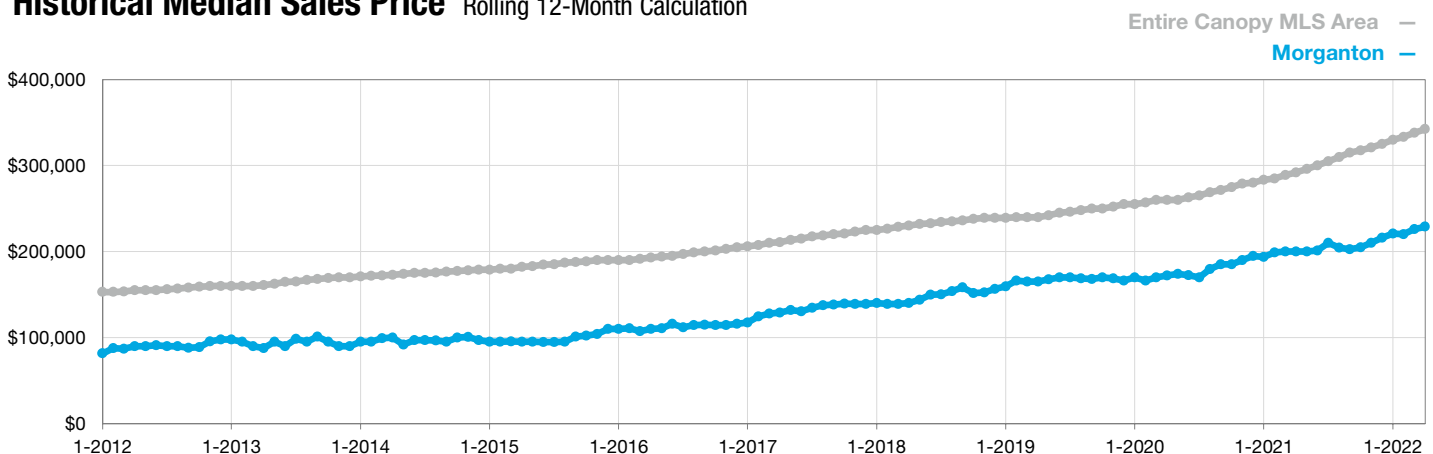
Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	60	59	- 1.7%	191	206	+ 7.9%
Pending Sales	50	61	+ 22.0%	190	220	+ 15.8%
Closed Sales	45	52	+ 15.6%	165	191	+ 15.8%
Median Sales Price*	\$199,000	\$258,988	+ 30.1%	\$200,000	\$240,000	+ 20.0%
Average Sales Price*	\$267,917	\$278,501	+ 4.0%	\$235,934	\$261,862	+ 11.0%
Percent of Original List Price Received*	99.0%	100.7%	+ 1.7%	97.8%	97.6%	- 0.2%
List to Close	77	72	- 6.5%	86	83	- 3.5%
Days on Market Until Sale	28	27	- 3.6%	34	36	+ 5.9%
Cumulative Days on Market Until Sale	32	29	- 9.4%	38	34	- 10.5%
Average List Price	\$294,560	\$300,469	+ 2.0%	\$263,742	\$290,601	+ 10.2%
Inventory of Homes for Sale	68	39	- 42.6%	--	--	--
Months Supply of Inventory	1.6	0.7	- 56.3%	--	--	--

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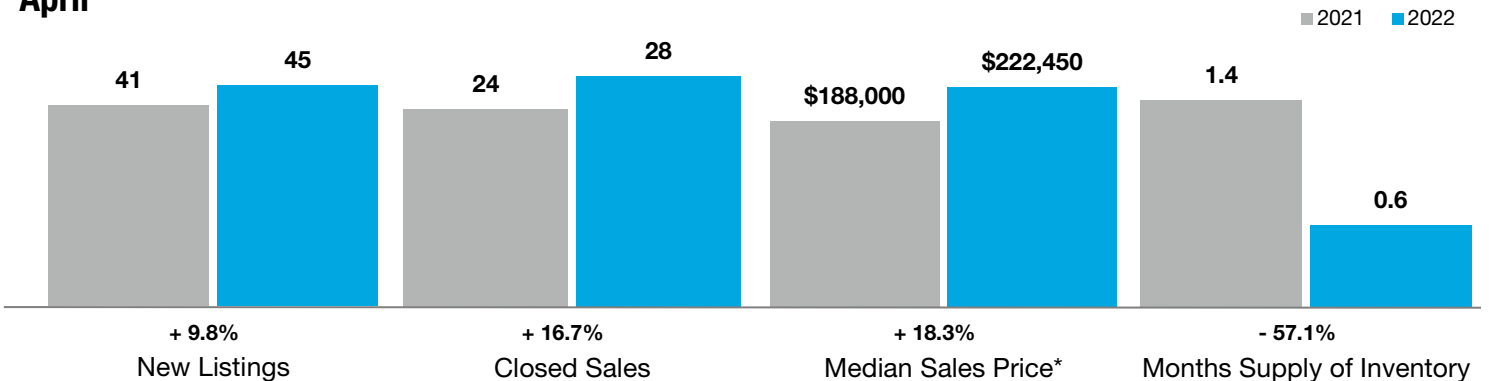
Newton

North Carolina

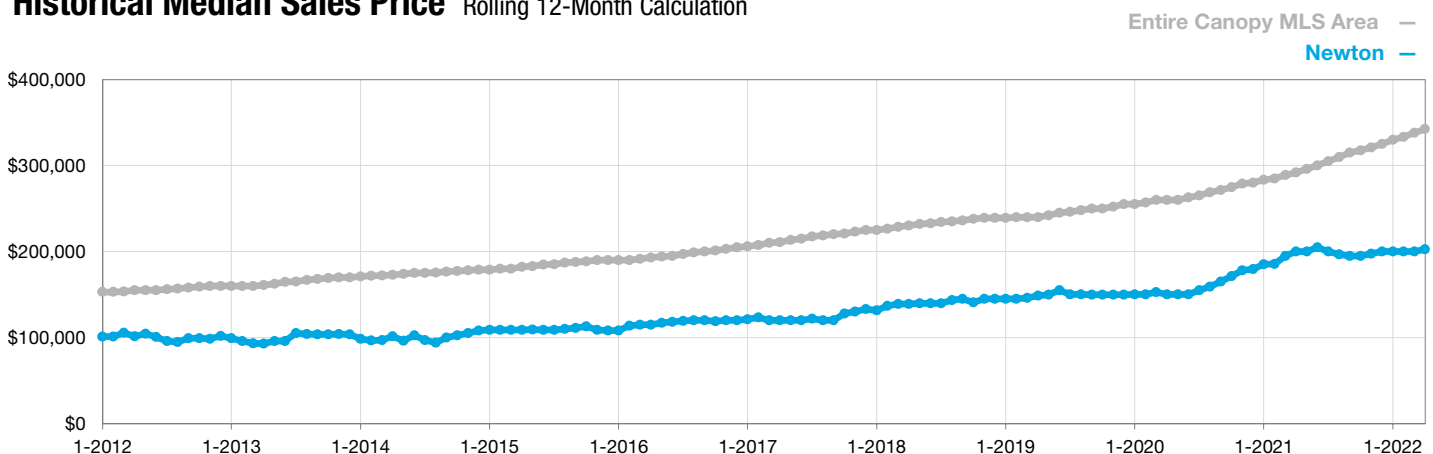
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	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	41	45	+ 9.8%	132	118	- 10.6%
Pending Sales	36	39	+ 8.3%	114	122	+ 7.0%
Closed Sales	24	28	+ 16.7%	82	112	+ 36.6%
Median Sales Price*	\$188,000	\$222,450	+ 18.3%	\$210,863	\$223,245	+ 5.9%
Average Sales Price*	\$215,367	\$258,233	+ 19.9%	\$227,521	\$268,092	+ 17.8%
Percent of Original List Price Received*	99.3%	101.4%	+ 2.1%	98.7%	98.2%	- 0.5%
List to Close	121	58	- 52.1%	82	88	+ 7.3%
Days on Market Until Sale	45	10	- 77.8%	26	28	+ 7.7%
Cumulative Days on Market Until Sale	65	16	- 75.4%	31	33	+ 6.5%
Average List Price	\$302,905	\$312,632	+ 3.2%	\$238,859	\$271,984	+ 13.9%
Inventory of Homes for Sale	38	19	- 50.0%	--	--	--
Months Supply of Inventory	1.4	0.6	- 57.1%	--	--	--

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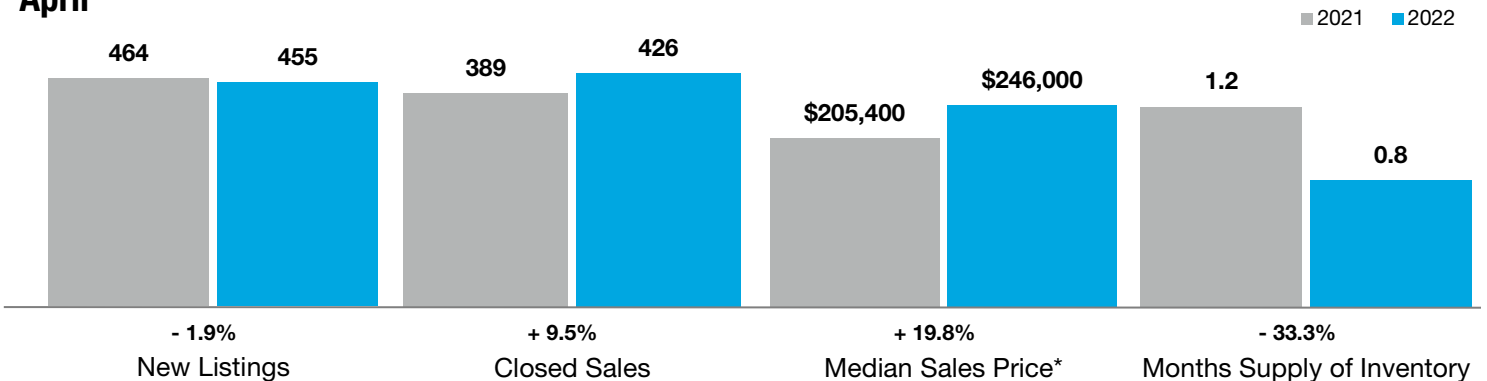
Hickory-Lenoir-Morganton MSA

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