

# Local Market Update for April 2025

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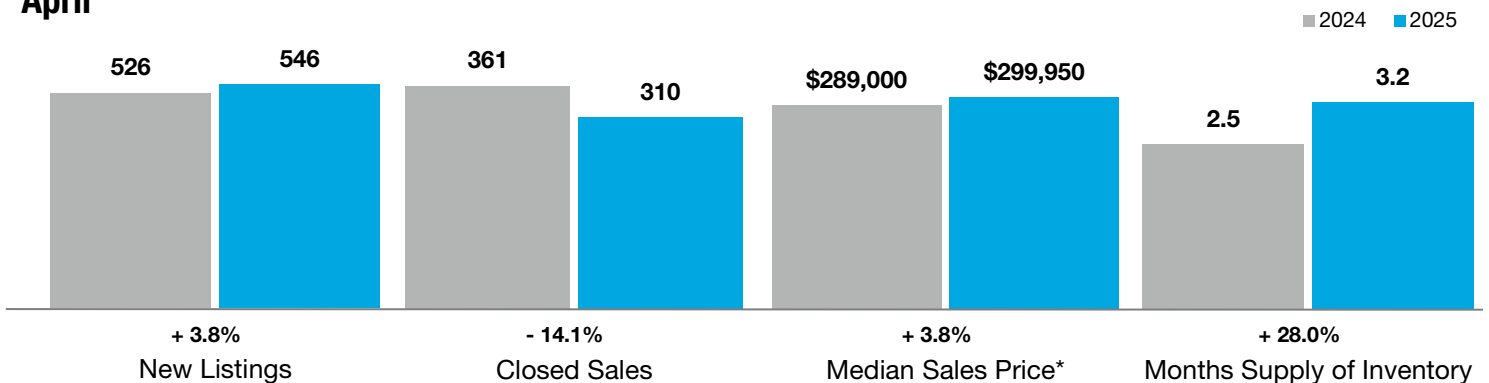
## Catawba Valley Region

Includes Alexander, Burke, Caldwell and Catawba Counties

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	526	546	+ 3.8%	1,773	1,899	+ 7.1%
Pending Sales	389	421	+ 8.2%	1,410	1,437	+ 1.9%
Closed Sales	361	310	- 14.1%	1,188	1,232	+ 3.7%
Median Sales Price*	\$289,000	\$299,950	+ 3.8%	\$280,000	\$295,000	+ 5.4%
Average Sales Price*	\$366,204	\$371,910	+ 1.6%	\$334,790	\$357,338	+ 6.7%
Percent of Original List Price Received*	95.7%	95.0%	- 0.7%	95.2%	94.6%	- 0.6%
List to Close	88	97	+ 10.2%	89	100	+ 12.4%
Days on Market Until Sale	46	56	+ 21.7%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	51	62	+ 21.6%	50	64	+ 28.0%
Average List Price	\$396,076	\$428,673	+ 8.2%	\$387,851	\$424,323	+ 9.4%
Inventory of Homes for Sale	825	1,084	+ 31.4%	--	--	--
Months Supply of Inventory	2.5	3.2	+ 28.0%	--	--	--

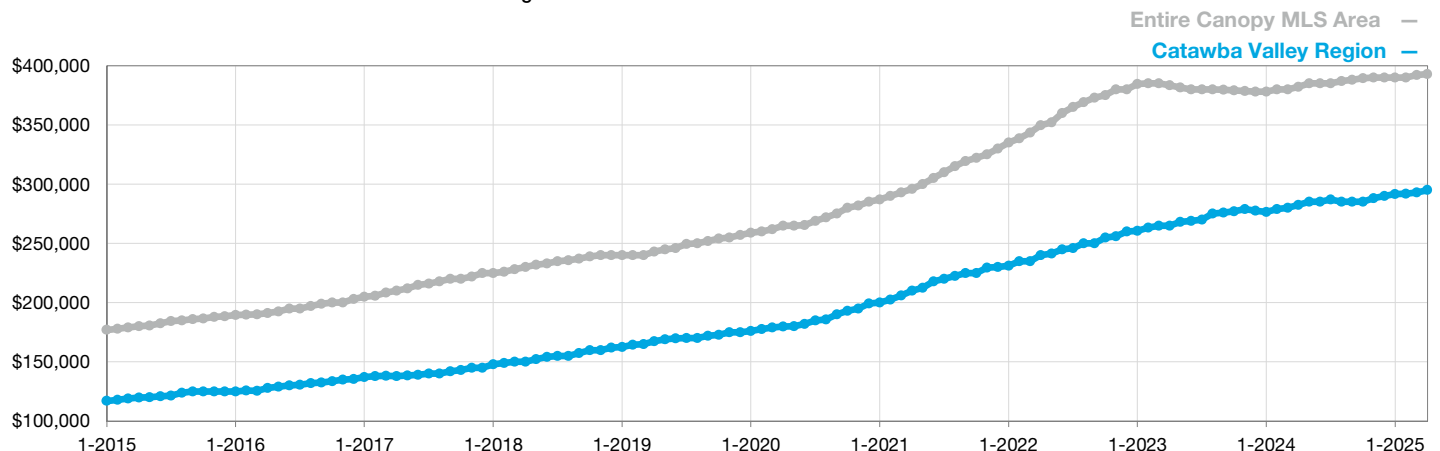
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### April



### Historical Median Sales Price

Rolling 12-Month Calculation



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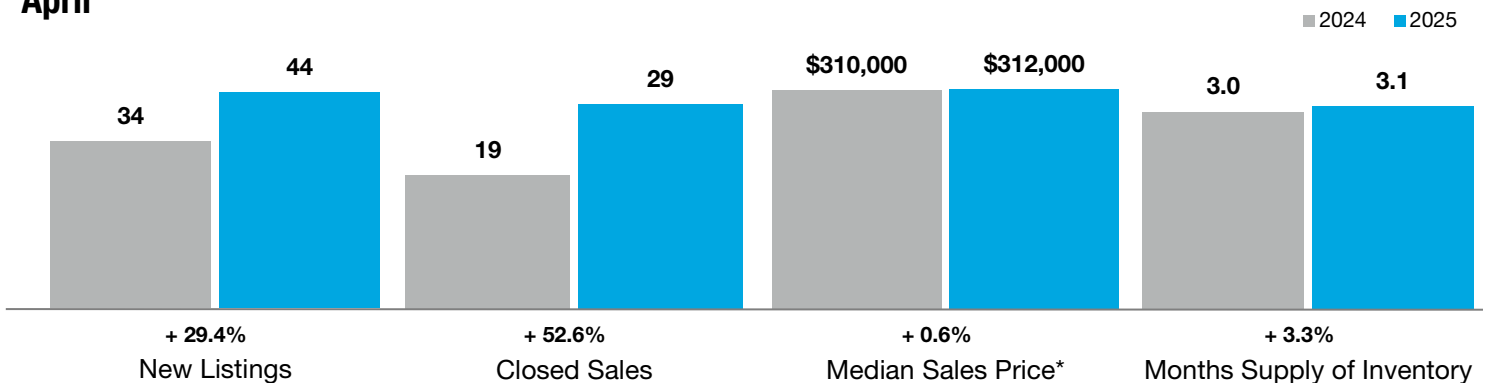
## Alexander County

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	34	44	+ 29.4%	112	119	+ 6.3%
Pending Sales	19	36	+ 89.5%	82	102	+ 24.4%
Closed Sales	19	29	+ 52.6%	70	85	+ 21.4%
Median Sales Price*	\$310,000	\$312,000	+ 0.6%	\$300,500	\$299,000	- 0.5%
Average Sales Price*	\$377,179	\$419,783	+ 11.3%	\$370,067	\$382,896	+ 3.5%
Percent of Original List Price Received*	97.5%	95.6%	- 1.9%	96.8%	96.8%	0.0%
List to Close	83	115	+ 38.6%	87	97	+ 11.5%
Days on Market Until Sale	41	58	+ 41.5%	43	48	+ 11.6%
Cumulative Days on Market Until Sale	46	58	+ 26.1%	46	58	+ 26.1%
Average List Price	\$399,158	\$390,200	- 2.2%	\$387,633	\$389,198	+ 0.4%
Inventory of Homes for Sale	65	71	+ 9.2%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

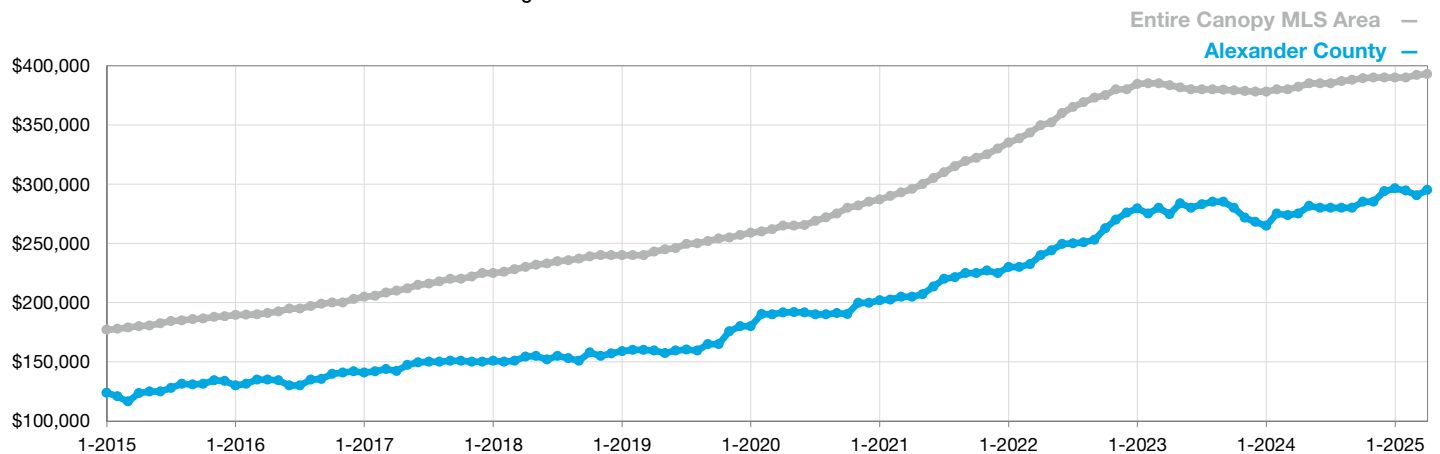
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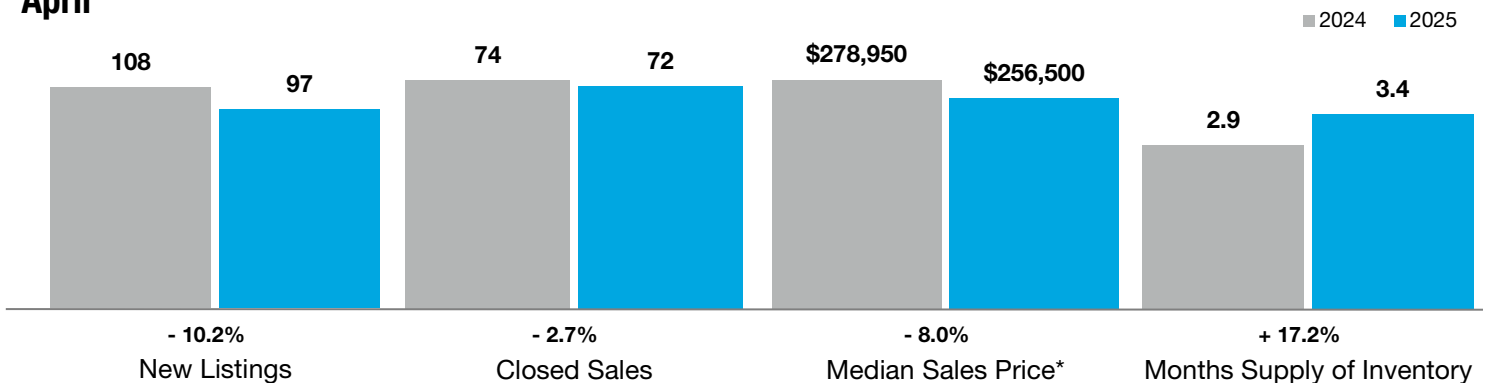
## Burke County

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	108	97	- 10.2%	377	362	- 4.0%
Pending Sales	78	83	+ 6.4%	284	276	- 2.8%
Closed Sales	74	72	- 2.7%	237	237	0.0%
Median Sales Price*	\$278,950	\$256,500	- 8.0%	\$254,900	\$271,950	+ 6.7%
Average Sales Price*	\$367,310	\$285,961	- 22.1%	\$303,976	\$324,480	+ 6.7%
Percent of Original List Price Received*	95.3%	94.2%	- 1.2%	94.2%	93.2%	- 1.1%
List to Close	68	100	+ 47.1%	77	110	+ 42.9%
Days on Market Until Sale	30	58	+ 93.3%	38	70	+ 84.2%
Cumulative Days on Market Until Sale	34	66	+ 94.1%	41	77	+ 87.8%
Average List Price	\$347,284	\$429,345	+ 23.6%	\$348,052	\$406,616	+ 16.8%
Inventory of Homes for Sale	183	225	+ 23.0%	--	--	--
Months Supply of Inventory	2.9	3.4	+ 17.2%	--	--	--

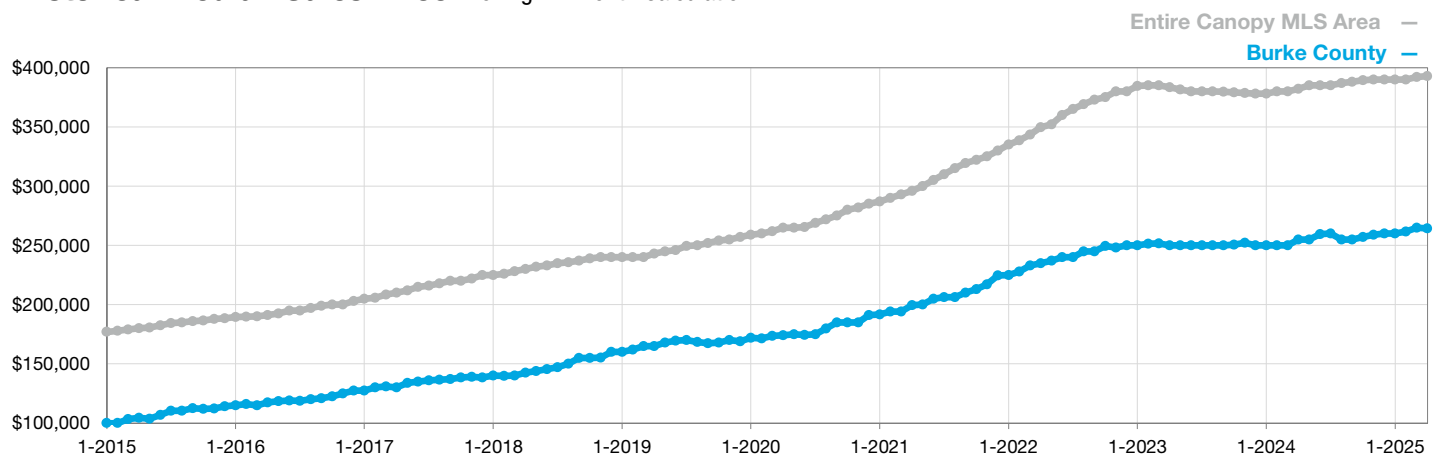
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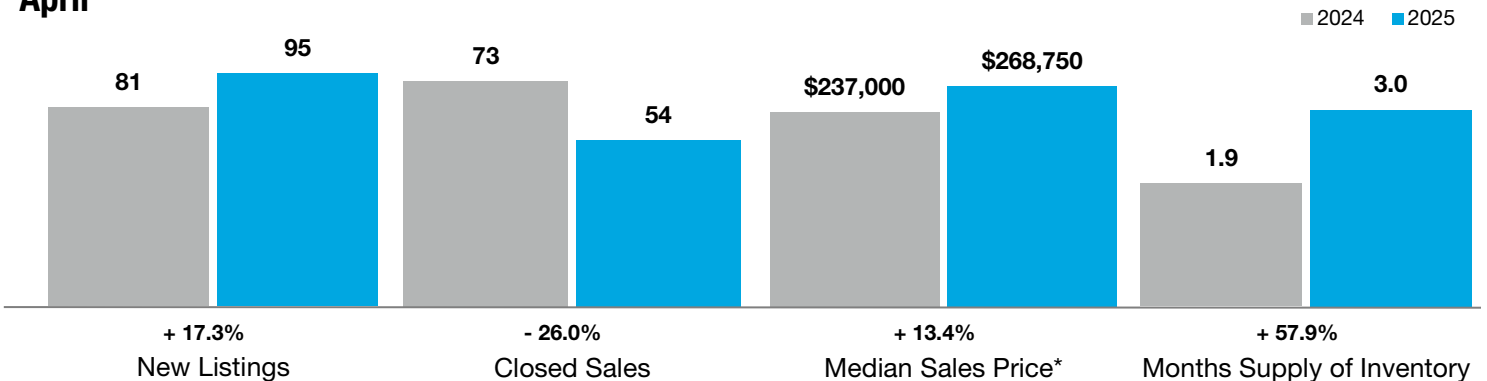
## Caldwell County

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	81	95	+ 17.3%	300	328	+ 9.3%
Pending Sales	66	82	+ 24.2%	267	254	- 4.9%
Closed Sales	73	54	- 26.0%	242	218	- 9.9%
Median Sales Price*	\$237,000	\$268,750	+ 13.4%	\$243,863	\$262,000	+ 7.4%
Average Sales Price*	\$289,461	\$312,603	+ 8.0%	\$294,635	\$320,821	+ 8.9%
Percent of Original List Price Received*	96.3%	96.4%	+ 0.1%	96.2%	94.4%	- 1.9%
List to Close	95	83	- 12.6%	87	91	+ 4.6%
Days on Market Until Sale	51	45	- 11.8%	45	50	+ 11.1%
Cumulative Days on Market Until Sale	59	47	- 20.3%	49	55	+ 12.2%
Average List Price	\$397,549	\$403,212	+ 1.4%	\$357,953	\$400,274	+ 11.8%
Inventory of Homes for Sale	122	184	+ 50.8%	--	--	--
Months Supply of Inventory	1.9	3.0	+ 57.9%	--	--	--

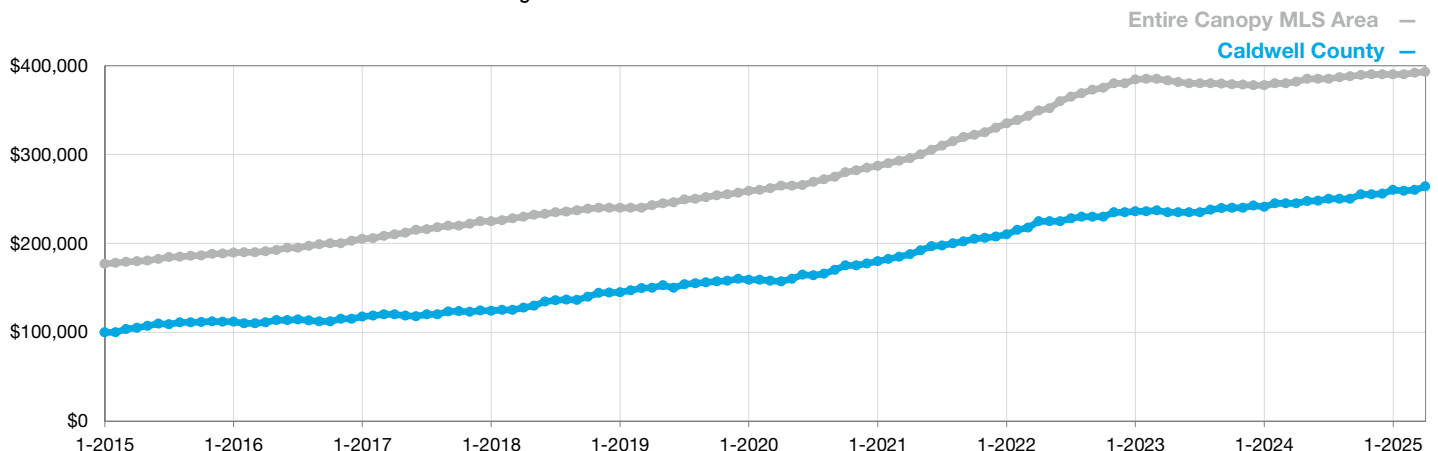
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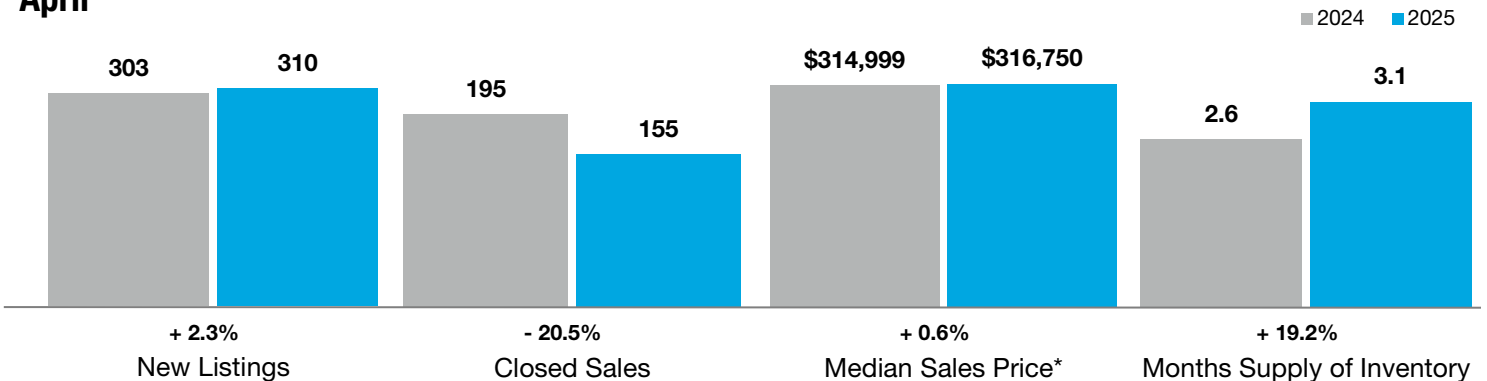
## Catawba County

North Carolina

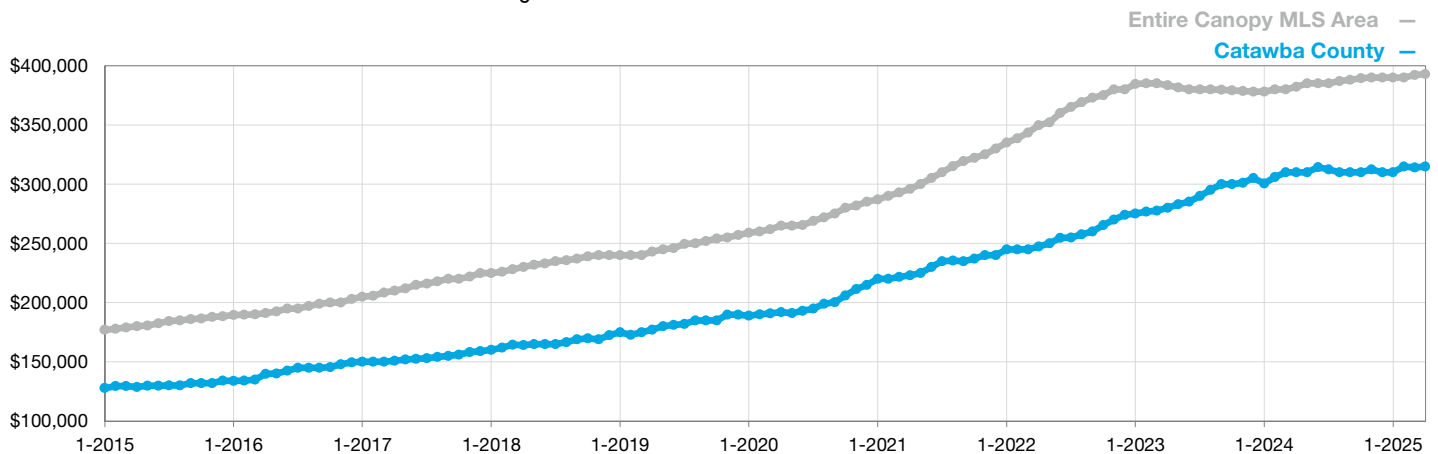
Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	303	310	+ 2.3%	984	1,090	+ 10.8%
Pending Sales	226	220	- 2.7%	777	805	+ 3.6%
Closed Sales	195	155	- 20.5%	639	692	+ 8.3%
Median Sales Price*	\$314,999	\$316,750	+ 0.6%	\$300,000	\$313,500	+ 4.5%
Average Sales Price*	\$393,444	\$423,540	+ 7.6%	\$357,561	\$376,909	+ 5.4%
Percent of Original List Price Received*	95.3%	94.8%	- 0.5%	94.9%	94.9%	0.0%
List to Close	93	98	+ 5.4%	94	99	+ 5.3%
Days on Market Until Sale	50	59	+ 18.0%	50	54	+ 8.0%
Cumulative Days on Market Until Sale	55	66	+ 20.0%	55	63	+ 14.5%
Average List Price	\$412,864	\$441,767	+ 7.0%	\$412,241	\$441,416	+ 7.1%
Inventory of Homes for Sale	455	604	+ 32.7%	--	--	--
Months Supply of Inventory	2.6	3.1	+ 19.2%	--	--	--

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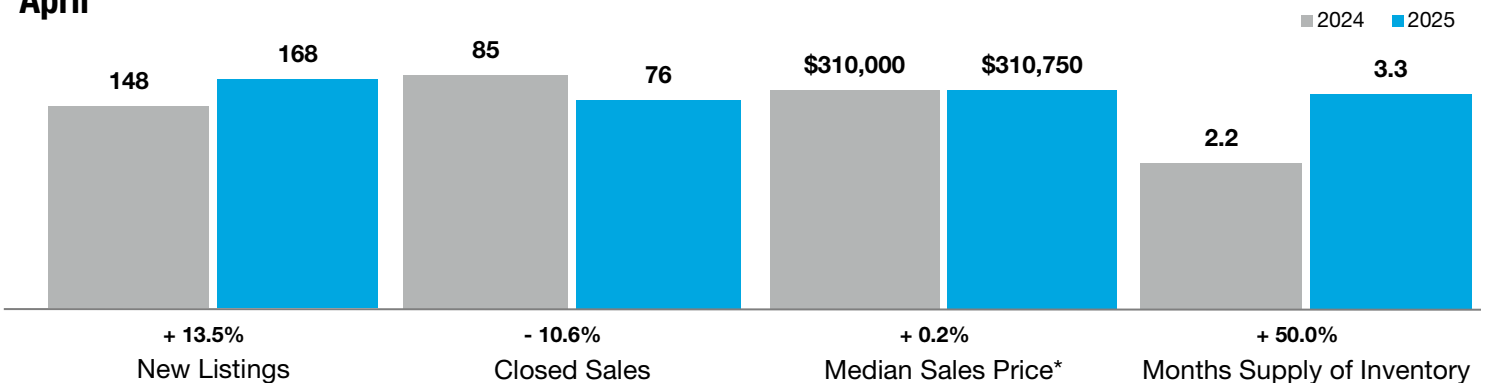
## Hickory

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	148	168	+ 13.5%	452	531	+ 17.5%
Pending Sales	113	122	+ 8.0%	367	358	- 2.5%
Closed Sales	85	76	- 10.6%	295	291	- 1.4%
Median Sales Price*	\$310,000	\$310,750	+ 0.2%	\$283,000	\$290,000	+ 2.5%
Average Sales Price*	\$359,248	\$385,515	+ 7.3%	\$311,577	\$343,472	+ 10.2%
Percent of Original List Price Received*	96.4%	94.7%	- 1.8%	95.4%	95.9%	+ 0.5%
List to Close	100	90	- 10.0%	96	89	- 7.3%
Days on Market Until Sale	58	50	- 13.8%	51	46	- 9.8%
Cumulative Days on Market Until Sale	60	53	- 11.7%	55	53	- 3.6%
Average List Price	\$371,173	\$394,791	+ 6.4%	\$352,872	\$391,563	+ 11.0%
Inventory of Homes for Sale	190	283	+ 48.9%	--	--	--
Months Supply of Inventory	2.2	3.3	+ 50.0%	--	--	--

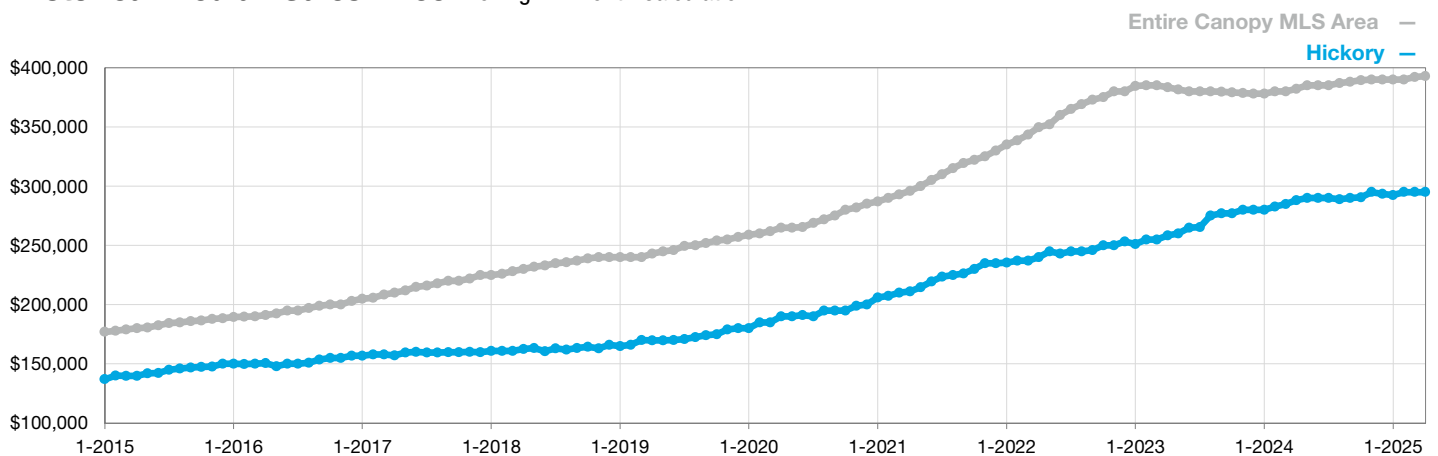
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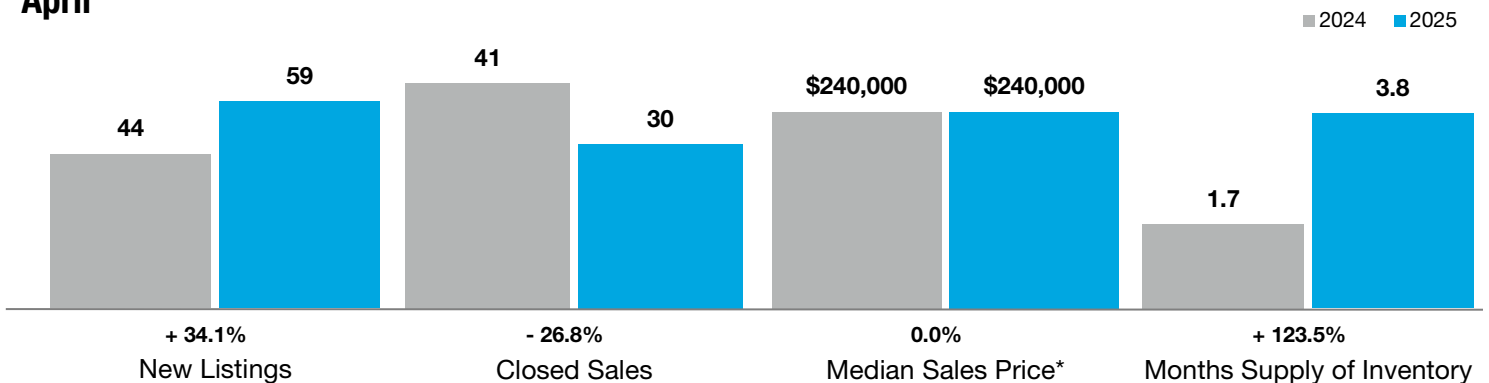
## Lenoir

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	44	59	+ 34.1%	178	194	+ 9.0%
Pending Sales	40	42	+ 5.0%	167	143	- 14.4%
Closed Sales	41	30	- 26.8%	148	128	- 13.5%
Median Sales Price*	\$240,000	\$240,000	0.0%	\$249,950	\$246,250	- 1.5%
Average Sales Price*	\$279,445	\$296,420	+ 6.1%	\$298,650	\$298,360	- 0.1%
Percent of Original List Price Received*	96.0%	94.5%	- 1.6%	95.3%	93.3%	- 2.1%
List to Close	90	83	- 7.8%	91	93	+ 2.2%
Days on Market Until Sale	39	45	+ 15.4%	46	53	+ 15.2%
Cumulative Days on Market Until Sale	50	46	- 8.0%	52	59	+ 13.5%
Average List Price	\$359,579	\$395,505	+ 10.0%	\$325,408	\$384,860	+ 18.3%
Inventory of Homes for Sale	68	123	+ 80.9%	--	--	--
Months Supply of Inventory	1.7	3.8	+ 123.5%	--	--	--

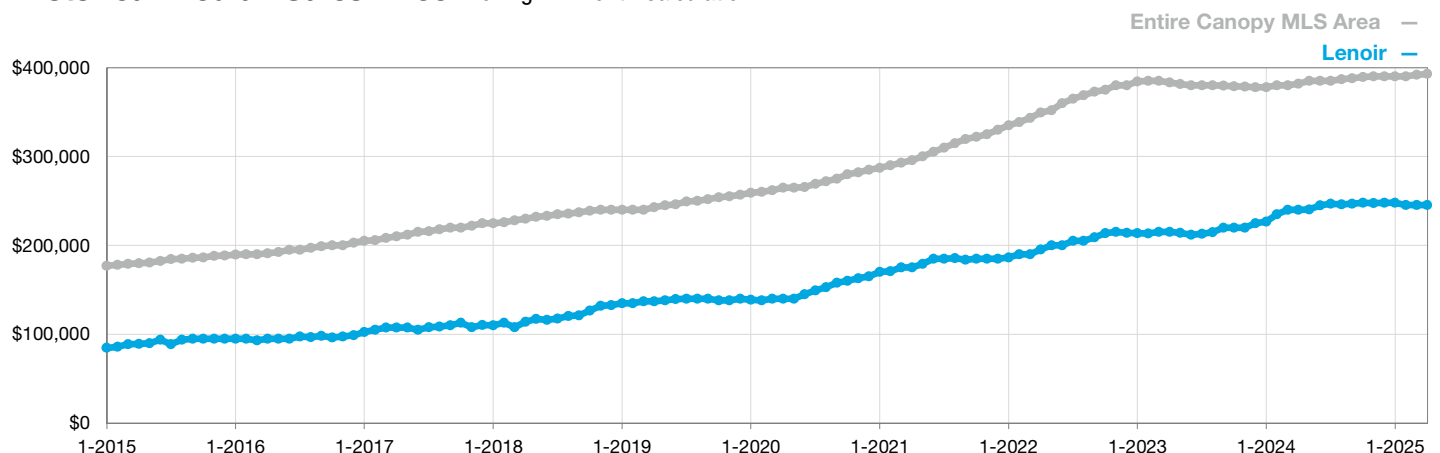
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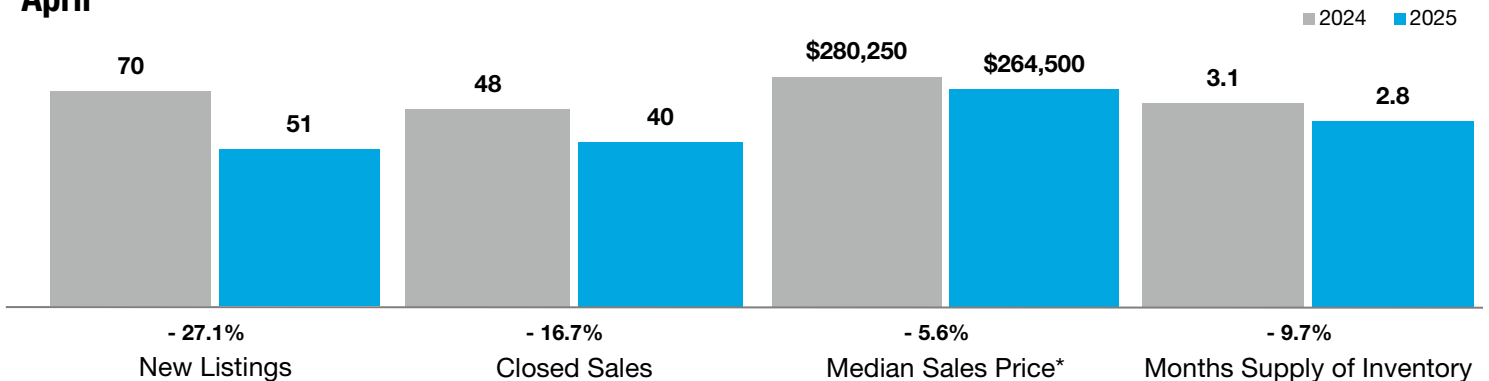
## Morganton

North Carolina

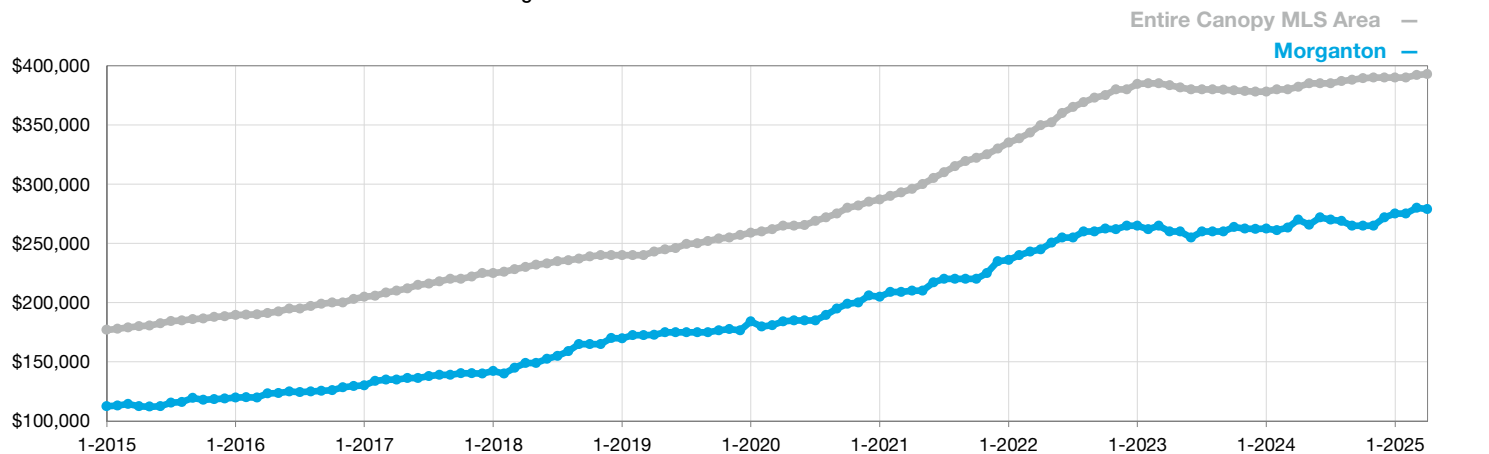
Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	70	51	- 27.1%	224	194	- 13.4%
Pending Sales	41	55	+ 34.1%	161	172	+ 6.8%
Closed Sales	48	40	- 16.7%	145	148	+ 2.1%
Median Sales Price*	\$280,250	\$264,500	- 5.6%	\$262,500	\$280,000	+ 6.7%
Average Sales Price*	\$329,166	\$275,068	- 16.4%	\$301,748	\$326,305	+ 8.1%
Percent of Original List Price Received*	94.7%	94.5%	- 0.2%	94.6%	92.8%	- 1.9%
List to Close	69	98	+ 42.0%	74	114	+ 54.1%
Days on Market Until Sale	30	52	+ 73.3%	35	74	+ 111.4%
Cumulative Days on Market Until Sale	31	62	+ 100.0%	37	80	+ 116.2%
Average List Price	\$364,497	\$430,767	+ 18.2%	\$364,884	\$398,144	+ 9.1%
Inventory of Homes for Sale	120	120	0.0%	--	--	--
Months Supply of Inventory	3.1	2.8	- 9.7%	--	--	--

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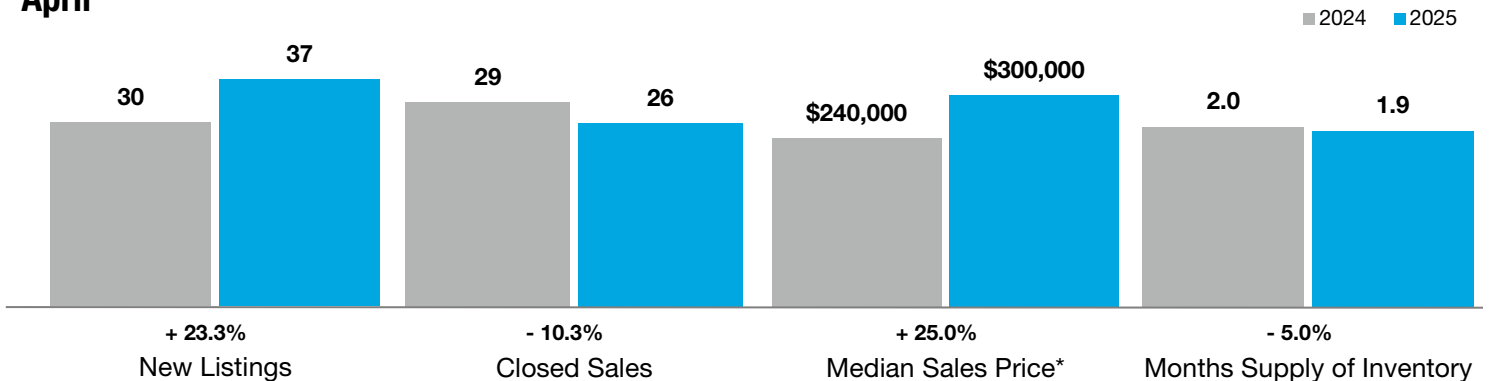
## Newton

North Carolina

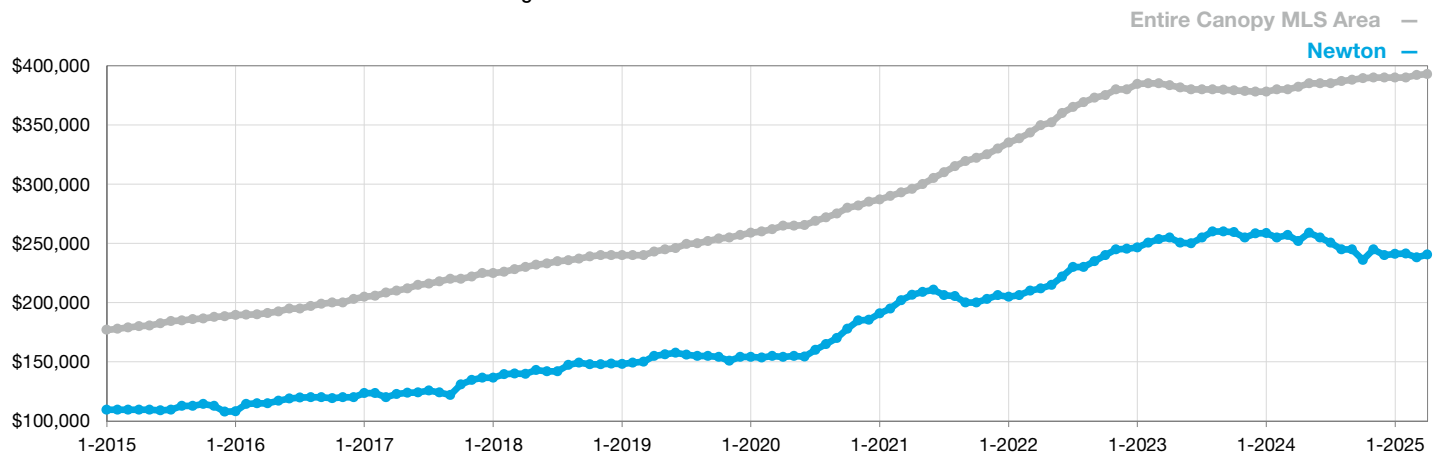
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New Listings	30	37	+ 23.3%	106	130	+ 22.6%
Pending Sales	25	24	- 4.0%	87	118	+ 35.6%
Closed Sales	29	26	- 10.3%	71	119	+ 67.6%
Median Sales Price*	\$240,000	\$300,000	+ 25.0%	\$222,500	\$230,000	+ 3.4%
Average Sales Price*	\$285,886	\$299,723	+ 4.8%	\$265,380	\$245,790	- 7.4%
Percent of Original List Price Received*	93.8%	96.7%	+ 3.1%	92.8%	93.3%	+ 0.5%
List to Close	74	79	+ 6.8%	89	93	+ 4.5%
Days on Market Until Sale	31	38	+ 22.6%	41	49	+ 19.5%
Cumulative Days on Market Until Sale	33	54	+ 63.6%	49	55	+ 12.2%
Average List Price	\$348,183	\$324,330	- 6.9%	\$301,181	\$294,202	- 2.3%
Inventory of Homes for Sale	40	56	+ 40.0%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

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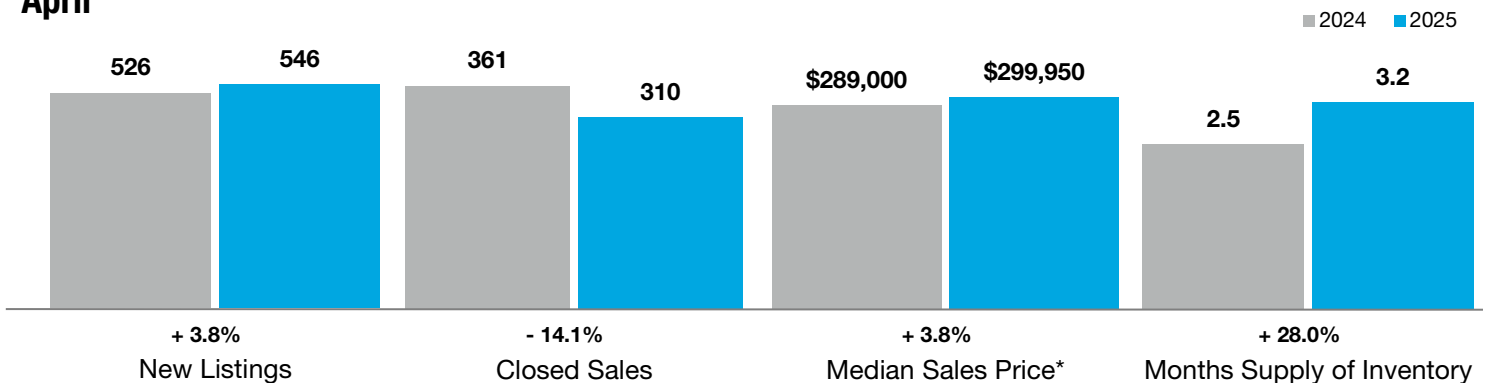
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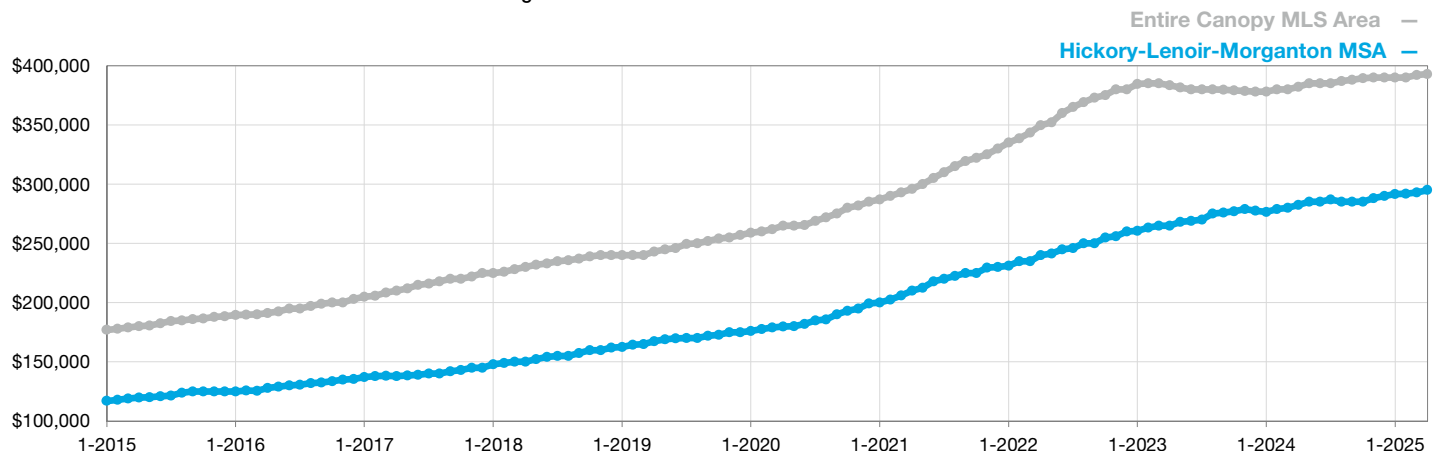
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