



# **Showing Statistics**

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	316	4.3	99
Anson County, NC	108	2.6	55
Cabarrus County, NC	3,245	5.7	626
Charlotte MSA	36,826	5.3	7,699
Chester County, SC	161	1.8	96
Chesterfield County, SC	46	1.6	34
Cleveland County, NC	793	3.4	280
City of Charlotte, NC	14,346	5.6	2,745
Concord, NC	1,858	6.2	331
Davidson, NC	405	4.4	103
Denver, NC	670	4.2	180
Fort Mill, SC	1,064	6.3	184
Gaston County, NC	3,240	4.7	778
Gastonia, NC	1,438	4.6	340
Huntersville, NC	990	5.2	206
Iredell County, NC	2,978	3.9	893
Kannapolis, NC	1,147	6.2	194
Lake Norman	2,025	4.4	536
Lake Wylie	1,256	5.0	289
Lancaster County, SC	1,736	5.0	398
Lincoln County, NC	1,372	4.1	381
Lincolnton, NC	538	4.5	139
Matthews, NC	1,008	6.5	170
Mecklenburg County, NC	17,289	5.5	3,376
Monroe, NC	926	4.6	221
Montgomery County, NC	271	2.5	143
Mooresville, NC	1,836	4.4	478
Rock Hill, SC	1,751	6.3	302
Salisbury, NC	1,140	4.7	286
Stanly County, NC	723	3.7	226
Statesville, NC	893	3.5	324
Union County, NC	3,425	5.6	673
Uptown Charlotte	380	4.5	91
Waxhaw, NC	1,010	6.8	160
York County, SC	4,302	5.5	880





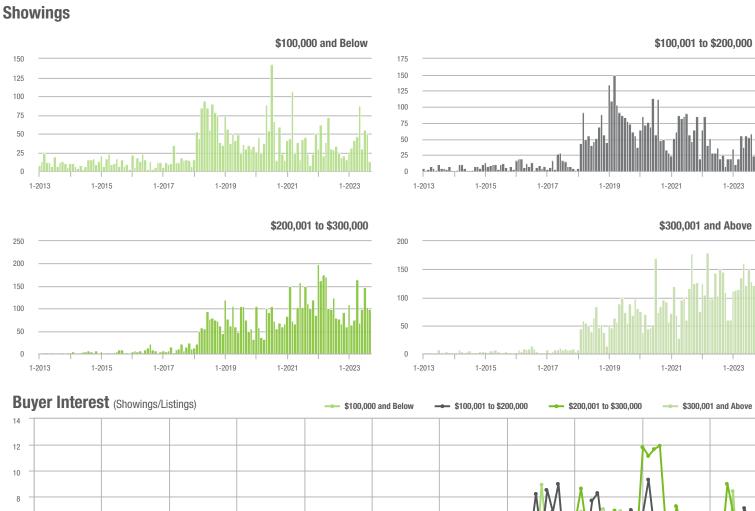
# **Alexander County, NC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	13	- 45.8%	- 74.0%	0.6	- 60.0%	- 82.0%	25	- 24.2%	- 16.7%	
\$100,001 to \$200,000	24	- 4.0%	- 59.3%	5.5	+ 31.0%	- 5.2%	7	+ 16.7%	- 46.2%	
\$200,001 to \$300,000	99	+ 28.6%	- 3.9%	5.5	+ 31.0%	+ 2.5%	18	- 5.3%	- 10.0%	
\$300,001 and Above	121	- 16.6%	- 6.2%	4.0	+ 2.6%	- 11.1%	37	- 17.8%	+ 2.8%	
Total	316	+ 8.6%	- 13.4%	4.3	+ 19.4%	- 9.6%	99	- 10.8%	- 5.7%	

1-2013

1-2014

1-2015



1-2016

1-2017

1-2021

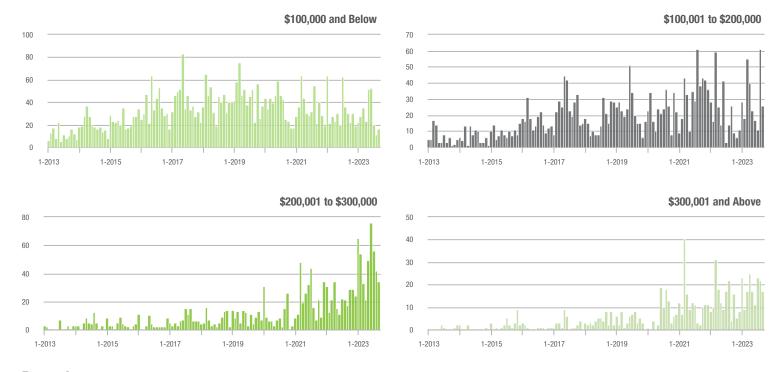
1-2022

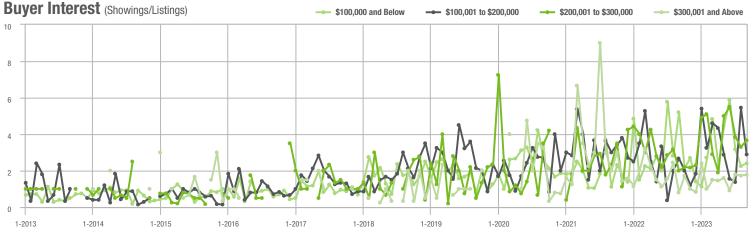
1-2020



# **Anson County, NC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	16	- 46.7%	+ 45.5%	2.4	- 53.8%	+ 6.7%	12	- 20.0%	0.0%	
\$100,001 to \$200,000	26	0.0%	- 57.4%	2.9	+ 7.4%	- 47.0%	10	- 9.1%	- 16.7%	
\$200,001 to \$300,000	34	+ 100.0%	- 19.0%	3.7	+ 85.0%	+ 11.1%	11	- 8.3%	- 31.3%	
\$300,001 and Above	17	+ 325.0%	- 22.7%	1.8	+ 125.0%	+ 2.9%	13	+ 8.3%	- 13.3%	
Total	108	- 0.9%	- 36.5%	2.6	0.0%	- 25.8%	55	- 16.7%	- 15.4%	





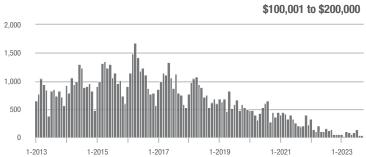




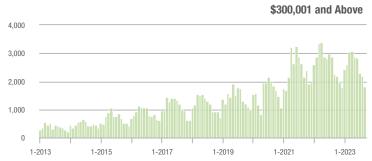
# **Cabarrus County, NC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	210	- 25.5%	- 11.0%	1.9	- 29.6%	- 14.6%	119	- 13.8%	- 4.8%	
\$100,001 to \$200,000	37	- 72.6%	+ 23.3%	6.2	- 16.2%	+ 105.6%	7	- 68.2%	- 36.4%	
\$200,001 to \$300,000	987	+ 8.9%	+ 1.4%	9.0	+ 38.5%	+ 5.2%	115	- 24.8%	- 3.4%	
\$300,001 and Above	1,799	- 20.6%	- 18.2%	5.7	+ 9.6%	- 8.8%	355	- 31.5%	- 9.9%	
Total	3,245	- 15.8%	- 11.4%	5.7	+ 9.6%	- 4.7%	626	- 28.4%	- 7.5%	









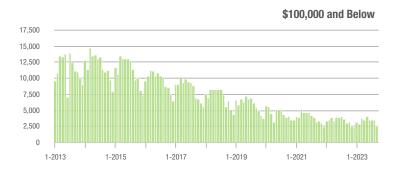


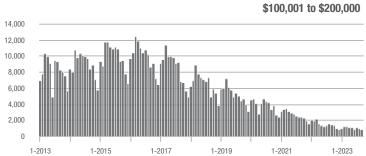




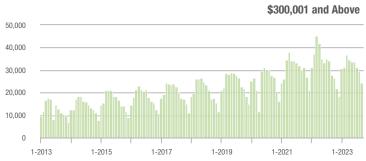
### **Charlotte MSA**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	2,539	- 16.6%	- 25.7%	2.1	- 12.5%	- 18.2%	1,404	- 16.3%	- 12.5%	
\$100,001 to \$200,000	881	- 38.5%	- 9.8%	6.0	+ 3.4%	- 16.9%	181	- 43.6%	+ 2.8%	
\$200,001 to \$300,000	6,830	- 31.5%	- 21.9%	6.5	- 1.5%	- 18.8%	1,144	- 33.9%	- 5.5%	
\$300,001 and Above	24,497	- 12.1%	- 16.5%	5.7	+ 3.6%	- 14.8%	4,637	- 22.6%	- 3.6%	
Total	36,826	- 17.5%	- 18.1%	5.3	0.0%	- 15.1%	7,699	- 24.4%	- 5.7%	













# **Chester County, SC**

1-2015

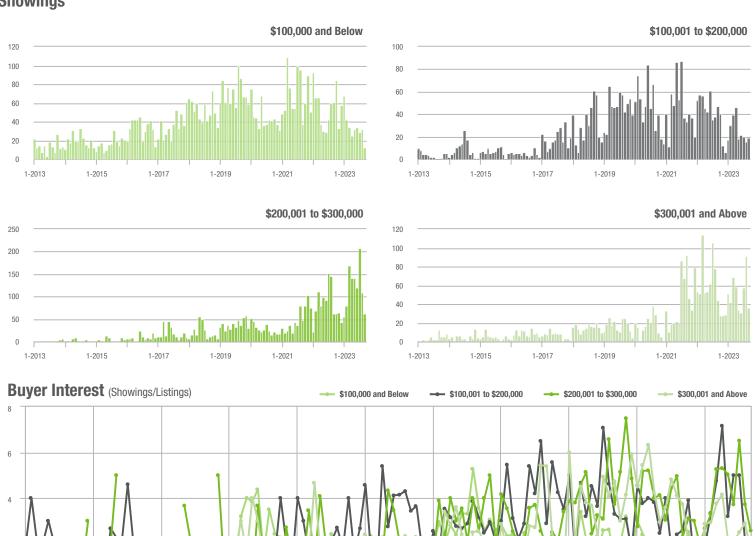
1-2016

1-2017

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	12	- 80.3%	- 62.5%	0.5	- 72.2%	- 75.5%	17	- 63.0%	- 19.0%	
\$100,001 to \$200,000	19	- 59.6%	+ 26.7%	1.5	- 42.3%	- 31.8%	14	- 39.1%	+ 75.0%	
\$200,001 to \$300,000	62	+ 1.6%	- 43.6%	2.6	+ 13.0%	- 31.0%	26	- 10.3%	- 23.5%	
\$300,001 and Above	36	- 18.2%	- 60.4%	1.7	- 54.1%	- 39.8%	22	+ 46.7%	- 24.1%	
Total	161	- 40.8%	- 46.7%	1.8	- 28.0%	- 43.3%	96	- 28.9%	- 10.3%	

### **Showings**

1-2013



1-2019

1-2021

1-2022





# **Chesterfield County, SC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	2	- 33.3%	+ 100.0%	0.0	- 100.0%	- 100.0%	4	- 33.3%	- 33.3%	
\$100,001 to \$200,000	1	0.0%	_	1.0	0.0%	_	2	+ 100.0%	0.0%	
\$200,001 to \$300,000	32	+ 300.0%	- 33.3%	1.6	+ 128.6%	- 53.8%	22	+ 22.2%	+ 10.0%	
\$300,001 and Above	6	- 25.0%	0.0%	1.0	- 44.4%	- 60.0%	4	- 33.3%	- 20.0%	
Total	46	+ 31.4%	- 16.4%	1.6	- 5.9%	- 39.7%	34	- 8.1%	0.0%	

### **Showings**

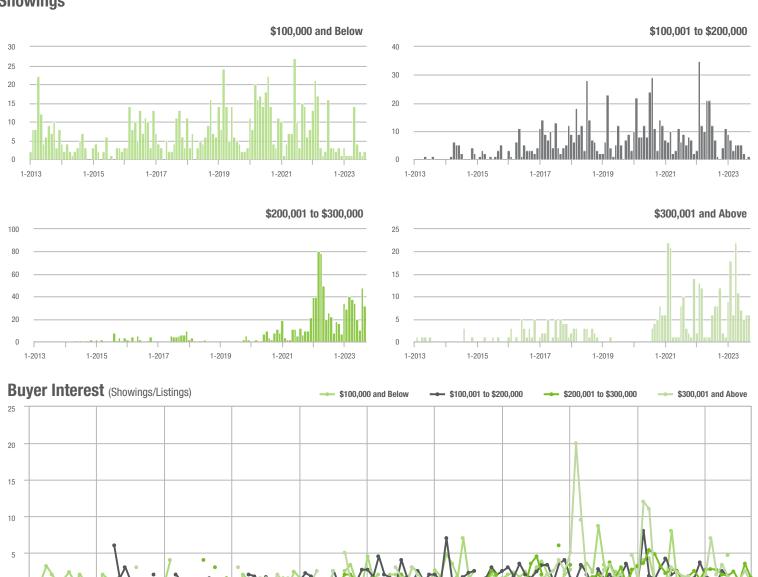
1-2014

1-2013

1-2015

1-2016

1-2017



1-2019

1-2021





# **Cleveland County, NC**

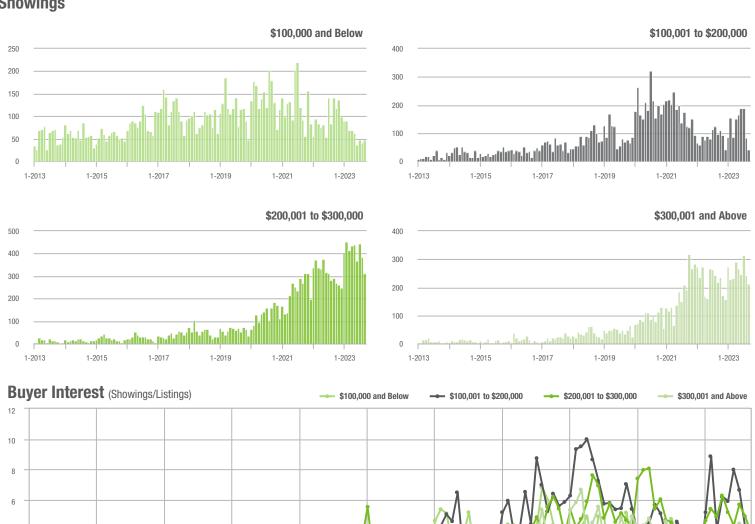
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	- 67.6%	+ 15.0%	2.1	- 46.2%	+ 11.1%	36	- 50.7%	- 20.0%	
\$100,001 to \$200,000	40	- 58.3%	- 51.2%	2.7	- 22.9%	- 36.2%	17	- 55.3%	- 34.6%	
\$200,001 to \$300,000	310	+ 7.3%	- 19.5%	3.9	+ 5.4%	- 20.6%	86	- 4.4%	- 6.5%	
\$300,001 and Above	213	- 2.7%	- 12.3%	2.9	+ 3.6%	- 17.0%	91	- 8.1%	- 2.2%	
Total	793	- 19.6%	- 20.7%	3.4	- 2.9%	- 22.5%	280	- 23.5%	- 7.3%	

#### **Showings**

1-2013

1-2014

1-2015



1-2019

1-2016

1-2017

1-2021

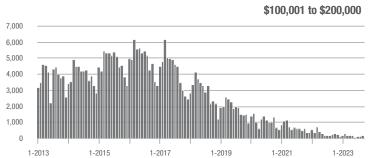




# City of Charlotte, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,419	- 6.2%	- 25.8%	2.0	- 16.7%	- 21.4%	764	+ 3.7%	- 9.3%	
\$100,001 to \$200,000	159	- 40.9%	+ 6.7%	8.8	+ 33.3%	- 17.5%	20	- 56.5%	+ 25.0%	
\$200,001 to \$300,000	1,936	- 43.1%	- 25.4%	8.3	+ 7.8%	- 22.5%	242	- 50.5%	- 4.0%	
\$300,001 and Above	10,429	- 9.8%	- 15.4%	6.6	+ 10.0%	- 14.4%	1,664	- 25.7%	- 3.1%	
Total	14,346	- 16.1%	- 18.1%	5.6	0.0%	- 15.7%	2,745	- 23.1%	- 4.9%	











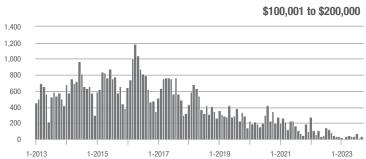


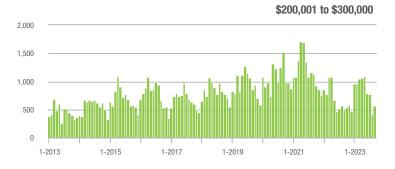


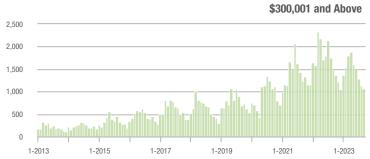
### Concord, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	111	- 46.1%	+ 1.8%	1.6	- 46.7%	- 13.1%	73	- 15.1%	+ 9.0%	
\$100,001 to \$200,000	36	- 55.6%	+ 111.8%	9.0	0.0%	+ 58.8%	5	- 44.4%	+ 25.0%	
\$200,001 to \$300,000	572	+ 13.5%	+ 39.5%	11.8	+ 47.5%	+ 47.2%	50	- 25.4%	- 3.8%	
\$300,001 and Above	1,060	- 28.1%	- 6.9%	6.2	+ 6.9%	- 4.3%	189	- 37.6%	- 3.6%	
Total	1,858	- 23.8%	+ 2.5%	6.2	+ 5.1%	+ 2.1%	331	- 32.2%	- 0.3%	









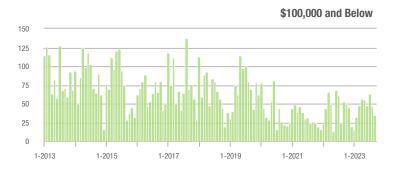


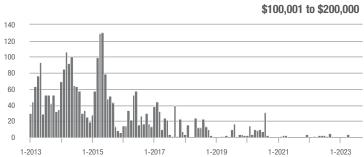


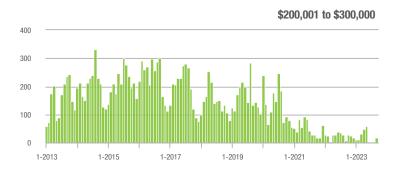


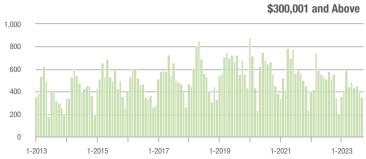
# Davidson, NC

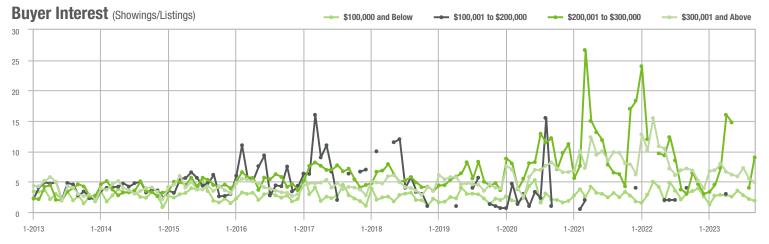
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	34	- 34.6%	- 26.1%	1.9	- 38.7%	- 12.4%	19	- 9.5%	- 9.5%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%	
\$200,001 to \$300,000	18	+ 200.0%	+ 350.0%	9.0	+ 200.0%	+ 125.0%	2	- 33.3%	+ 100.0%	
\$300,001 and Above	353	- 31.2%	- 10.2%	4.9	- 31.9%	- 11.7%	82	- 10.9%	0.0%	
Total	405	- 30.5%	- 8.6%	4.4	- 30.2%	- 7.7%	103	- 14.9%	- 1.0%	









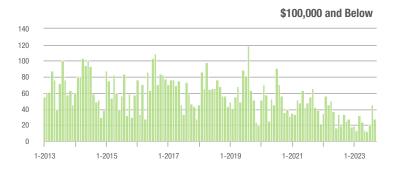


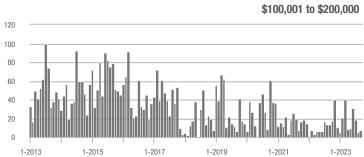




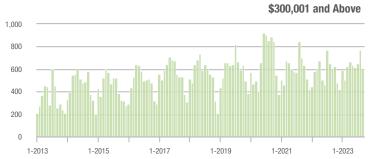
### **Denver, NC**

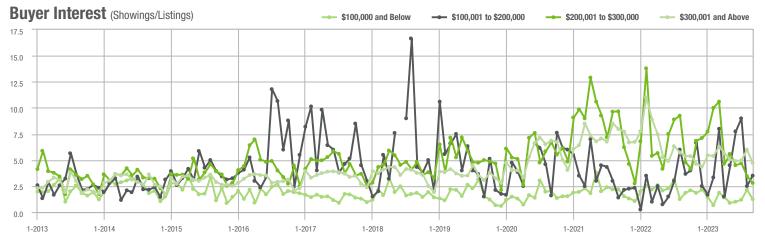
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	27	- 18.2%	- 40.0%	1.3	- 31.6%	- 41.9%	23	- 4.2%	+ 4.5%	
\$100,001 to \$200,000	7	- 46.2%	+ 40.0%	3.5	- 5.4%	+ 40.0%	2	- 66.7%	0.0%	
\$200,001 to \$300,000	17	- 64.6%	- 64.6%	2.8	- 41.7%	- 19.1%	7	- 53.3%	- 53.3%	
\$300,001 and Above	604	- 0.5%	- 21.6%	4.7	- 13.0%	- 21.3%	145	+ 7.4%	- 3.3%	
Total	670	- 6.6%	- 24.2%	4.2	- 14.3%	- 20.9%	180	- 3.2%	- 5.8%	









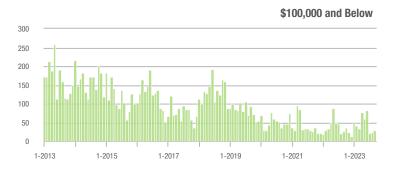


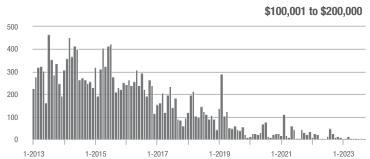


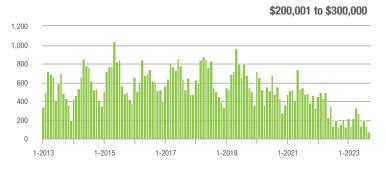


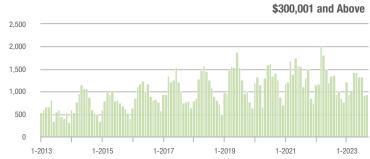
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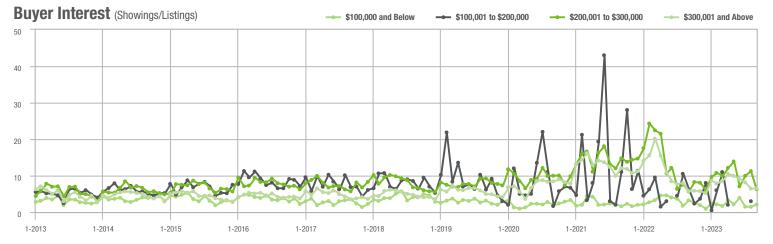
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	29	+ 11.5%	+ 31.8%	2.1	- 36.4%	+ 46.4%	16	+ 23.1%	- 15.8%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 80.0%	0.0%	
\$200,001 to \$300,000	69	- 42.5%	- 49.6%	6.3	+ 10.5%	- 44.2%	13	- 40.9%	- 7.1%	
\$300,001 and Above	930	- 1.3%	+ 0.5%	6.5	+ 14.0%	+ 0.7%	152	- 19.6%	+ 2.0%	
Total	1,064	- 6.2%	- 4.5%	6.3	+ 10.5%	- 1.7%	184	- 20.3%	- 1.1%	









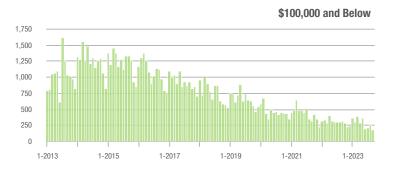


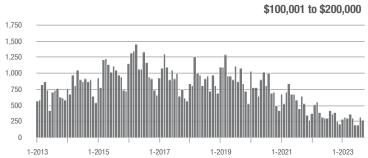




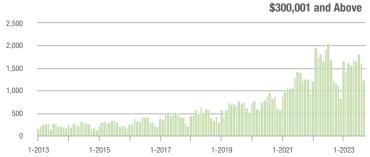
# **Gaston County, NC**

		Total Showin		(5	Buyer Into Showings/L		Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	185	- 39.9%	- 26.9%	2.2	0.0%	- 11.5%	110	- 42.7%	- 12.0%
\$100,001 to \$200,000	271	- 25.8%	- 13.1%	7.1	+ 14.5%	- 21.6%	42	- 37.3%	+ 7.7%
\$200,001 to \$300,000	1,094	- 32.6%	- 35.8%	5.7	- 13.6%	- 34.1%	200	- 27.5%	- 7.0%
\$300,001 and Above	1,243	+ 0.6%	- 22.4%	3.9	0.0%	- 22.3%	361	- 7.0%	- 1.4%
Total	3,240	- 20.2%	- 24.9%	4.7	- 2.1%	- 23.7%	778	- 22.9%	- 4.0%









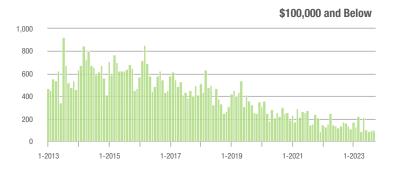


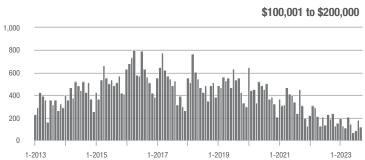


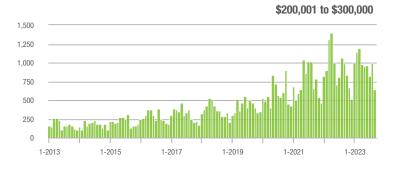


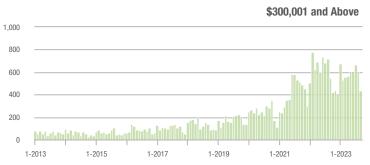
# Gastonia, NC

		Total Showin		(5	Buyer Into Showings/L		Managed Listings			
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	98	- 42.7%	+ 3.2%	2.6	+ 13.0%	+ 25.0%	44	- 57.7%	- 18.5%	
\$100,001 to \$200,000	121	- 35.3%	- 31.3%	8.6	+ 13.2%	- 31.3%	15	- 42.3%	0.0%	
\$200,001 to \$300,000	639	- 35.4%	- 35.8%	6.0	- 14.3%	- 31.0%	108	- 32.1%	- 12.9%	
\$300,001 and Above	434	- 20.4%	- 28.4%	3.3	- 10.8%	- 30.3%	145	- 19.4%	- 2.0%	
Total	1,438	- 33.6%	- 31.0%	4.6	- 9.8%	- 29.2%	340	- 33.2%	- 8.1%	









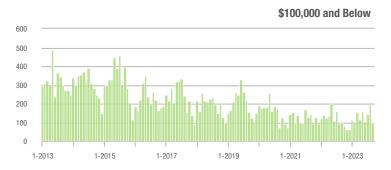


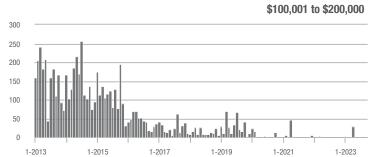




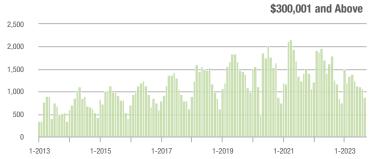
# **Huntersville, NC**

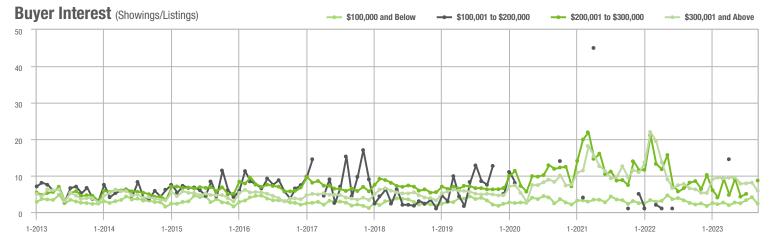
		Total Showin		(;	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	96	- 4.0%	- 51.0%	2.3	- 8.0%	- 43.1%	47	- 9.6%	- 14.5%	
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	- 100.0%	
\$200,001 to \$300,000	27	- 69.7%	_	8.7	+ 7.4%		5	- 64.3%	+ 66.7%	
\$300,001 and Above	867	- 31.4%	- 19.4%	5.9	- 9.2%	- 27.1%	154	- 30.9%	+ 9.2%	
Total	990	- 31.8%	- 22.2%	5.2	- 11.9%	- 26.2%	206	- 29.5%	+ 3.0%	









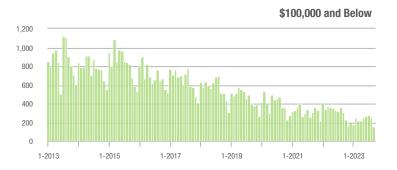


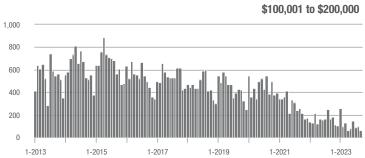




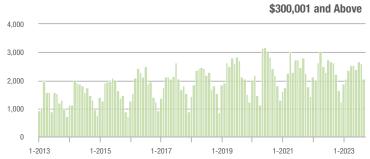
### **Iredell County, NC**

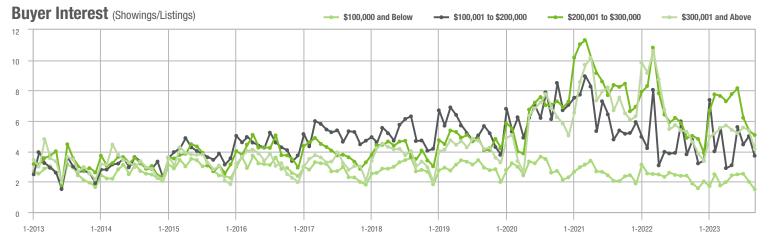
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	154	- 49.3%	- 37.4%	1.5	- 37.5%	- 24.7%	139	- 32.5%	- 13.7%	
\$100,001 to \$200,000	63	- 60.6%	- 33.7%	3.7	- 2.6%	- 25.9%	19	- 64.2%	- 20.8%	
\$200,001 to \$300,000	585	- 14.2%	- 3.1%	5.1	+ 4.1%	- 5.6%	126	- 25.0%	- 0.8%	
\$300,001 and Above	2,063	- 21.7%	- 21.1%	4.1	- 22.6%	- 22.8%	575	- 4.6%	- 3.0%	
Total	2,978	- 26.0%	- 20.0%	3.9	- 17.0%	- 19.7%	893	- 18.1%	- 5.2%	









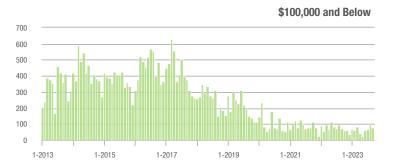


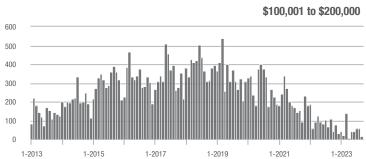


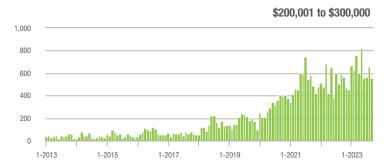


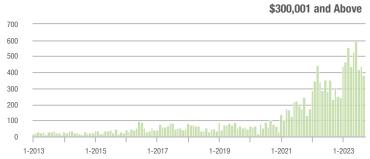
# Kannapolis, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	77	+ 11.6%	- 19.8%	3.1	+ 6.9%	- 4.7%	26	- 27.8%	- 21.2%	
\$100,001 to \$200,000	16	- 84.9%	- 70.9%	16.0	+ 81.8%	+ 16.4%	1	- 92.3%	- 75.0%	
\$200,001 to \$300,000	553	- 6.9%	- 15.6%	7.6	- 1.3%	- 18.2%	75	- 13.8%	+ 1.4%	
\$300,001 and Above	385	+ 63.1%	- 11.9%	5.4	+ 54.3%	- 7.8%	78	- 10.3%	- 3.7%	
Total	1,147	- 6.8%	- 18.2%	6.2	+ 1.6%	- 13.8%	194	- 21.1%	- 7.2%	









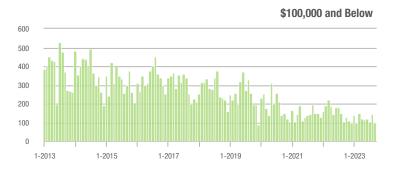


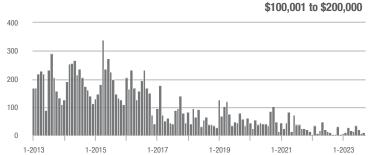


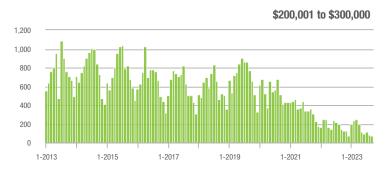


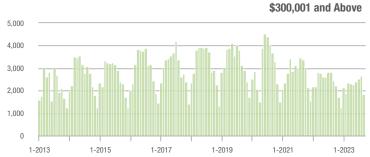
### **Lake Norman**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	97	- 6.7%	- 32.2%	1.4	+ 7.7%	- 22.5%	86	- 22.5%	- 5.5%	
\$100,001 to \$200,000	9	+ 80.0%	+ 28.6%	1.8	+ 350.0%	+ 28.6%	6	- 66.7%	- 14.3%	
\$200,001 to \$300,000	67	- 52.8%	- 23.0%	3.9	- 13.3%	- 17.5%	19	- 57.8%	- 5.0%	
\$300,001 and Above	1,832	- 24.6%	- 31.3%	5.0	- 15.3%	- 27.4%	419	- 14.5%	- 7.1%	
Total	2,025	- 25.2%	- 30.6%	4.4	- 13.7%	- 26.8%	536	- 20.9%	- 6.8%	









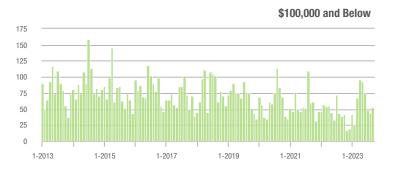


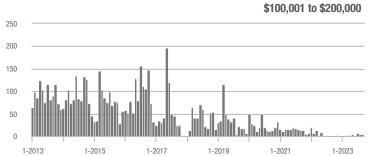




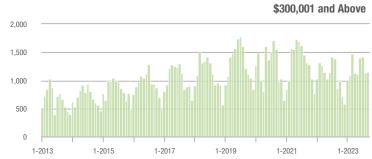
# **Lake Wylie**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	52	+ 33.3%	+ 18.2%	1.8	+ 63.6%	+ 27.8%	36	- 2.7%	0.0%	
\$100,001 to \$200,000	5	_	0.0%	1.7	_	+ 66.7%	6	+ 200.0%	+ 20.0%	
\$200,001 to \$300,000	41	- 56.4%	- 62.0%	3.4	- 46.0%	- 65.3%	19	- 17.4%	- 9.5%	
\$300,001 and Above	1,148	+ 35.2%	+ 2.3%	5.6	+ 30.2%	+ 1.2%	217	- 10.0%	0.0%	
Total	1,256	+ 26.7%	- 3.8%	5.0	+ 22.0%	- 4.5%	289	- 8.8%	- 0.7%	









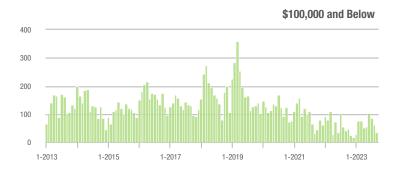


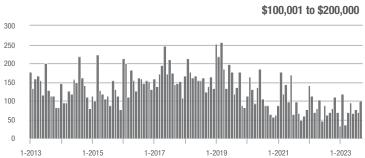




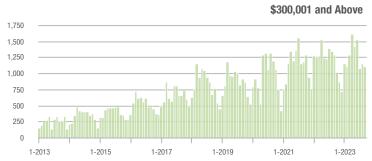
### **Lancaster County, SC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	35	- 16.7%	- 42.6%	2.3	+ 109.1%	+ 25.0%	24	- 60.0%	- 51.0%	
\$100,001 to \$200,000	99	+ 45.6%	+ 41.4%	5.3	+ 55.9%	+ 2.2%	25	+ 4.2%	+ 19.0%	
\$200,001 to \$300,000	296	- 10.6%	- 15.4%	4.5	+ 15.4%	- 1.9%	79	- 21.8%	- 13.2%	
\$300,001 and Above	1,109	- 14.2%	- 4.1%	5.1	- 5.6%	- 2.3%	233	- 18.2%	- 3.3%	
Total	1,736	- 7.1%	- 7.4%	5.0	+ 11.1%	+ 0.1%	398	- 23.5%	- 10.2%	









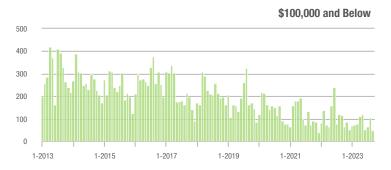


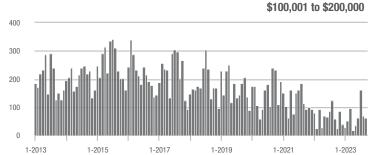


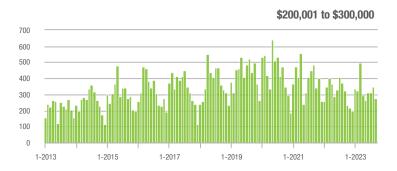


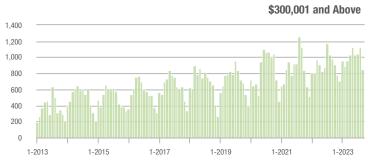
# **Lincoln County, NC**

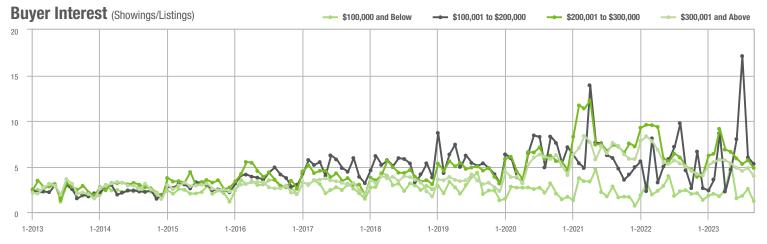
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	- 60.0%	- 54.9%	1.2	- 50.0%	- 53.0%	48	- 36.0%	- 15.8%	
\$100,001 to \$200,000	62	+ 6.9%	- 8.8%	5.3	+ 15.2%	- 11.7%	16	- 27.3%	- 5.9%	
\$200,001 to \$300,000	277	- 14.0%	- 20.9%	4.8	- 4.0%	- 14.8%	63	- 14.9%	- 7.4%	
\$300,001 and Above	851	- 13.1%	- 24.5%	4.0	- 20.0%	- 18.2%	236	+ 1.3%	- 8.5%	
Total	1,372	- 12.4%	- 24.2%	4.1	- 8.9%	- 17.5%	381	- 12.4%	- 9.5%	









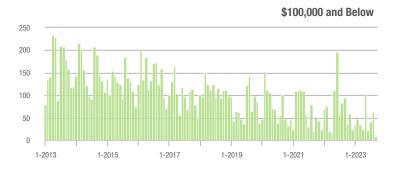


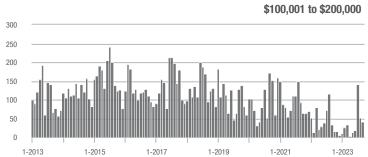




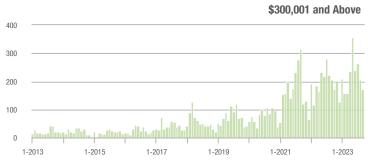
# **Lincolnton, NC**

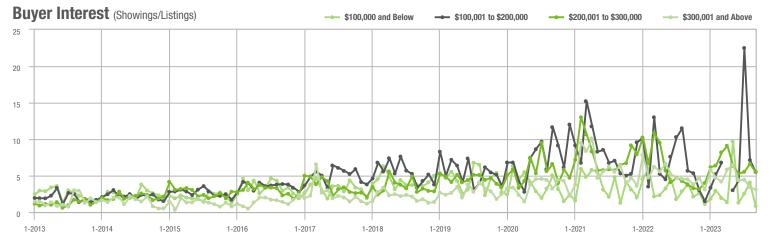
		Total Showin	gs	(;	Buyer Into Showings/L		Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	- 90.5%	- 85.5%	0.8	- 79.5%	- 79.5%	14	- 56.3%	- 41.7%
\$100,001 to \$200,000	42	+ 23.5%	- 17.6%	5.5	- 3.5%	- 23.0%	11	+ 57.1%	- 8.3%
\$200,001 to \$300,000	236	+ 69.8%	+ 6.3%	5.5	+ 44.7%	- 16.8%	46	+ 12.2%	+ 24.3%
\$300,001 and Above	172	- 16.1%	- 15.7%	3.1	- 31.1%	- 8.1%	60	+ 15.4%	- 7.7%
Total	538	+ 5.9%	- 16.3%	4.5	+ 12.5%	- 13.1%	139	- 7.3%	- 6.1%









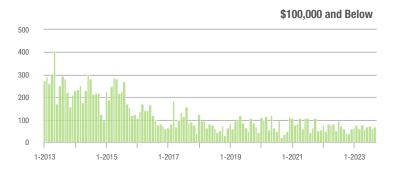


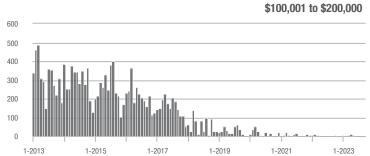




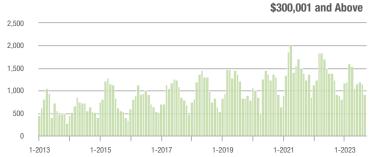
### Matthews, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	68	+ 11.5%	+ 17.2%	3.4	+ 25.9%	+ 65.5%	20	- 20.0%	- 33.3%	
\$100,001 to \$200,000	1	_	_	0.0	0.0%	0.0%	0	- 100.0%	- 100.0%	
\$200,001 to \$300,000	15	- 93.7%	- 78.3%	3.5	- 72.0%	- 69.6%	6	- 73.9%	- 25.0%	
\$300,001 and Above	922	- 25.3%	- 19.5%	7.1	- 14.5%	- 16.9%	143	- 21.4%	- 2.7%	
Total	1,008	- 34.3%	- 20.8%	6.5	- 19.8%	- 13.2%	170	- 27.4%	- 9.1%	









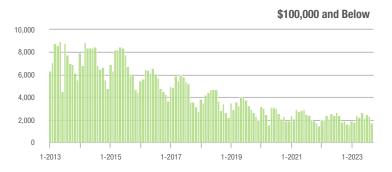


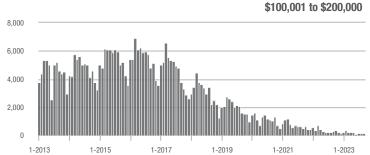


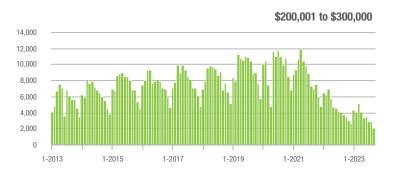


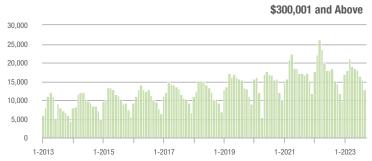
# **Mecklenburg County, NC**

		Total Showin	gs	(5	Buyer Inte Showings/L		Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,706	- 6.7%	- 27.0%	2.1	- 16.0%	- 20.8%	890	+ 2.4%	- 10.5%
\$100,001 to \$200,000	161	- 40.4%	+ 5.9%	7.9	+ 25.4%	- 11.6%	23	- 56.6%	+ 4.5%
\$200,001 to \$300,000	2,094	- 43.1%	- 26.8%	8.0	+ 3.9%	- 23.2%	272	- 49.2%	- 4.9%
\$300,001 and Above	12,895	- 15.4%	- 16.1%	6.4	+ 3.2%	- 16.3%	2,132	- 26.4%	- 2.2%
Total	17,289	- 19.2%	- 18.8%	5.5	- 3.5%	- 16.8%	3,376	- 23.6%	- 4.8%









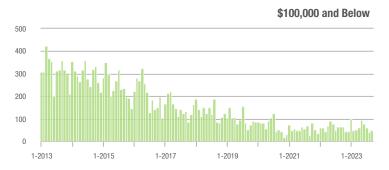


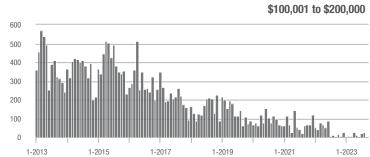




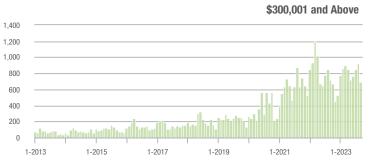
### Monroe, NC

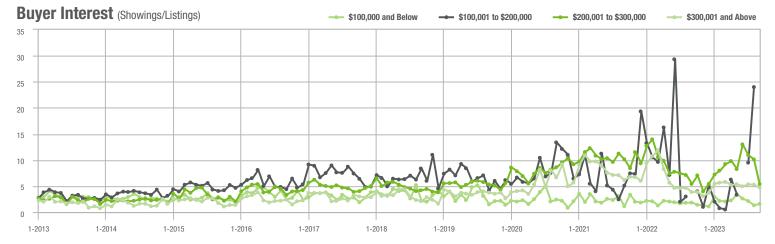
		Total Showin	gs	(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	47	- 26.6%	+ 20.5%	1.6	- 11.1%	+ 19.3%	29	- 32.6%	- 14.7%	
\$100,001 to \$200,000	1	_	- 96.0%	0.0	0.0%	- 100.0%	1	- 66.7%	- 50.0%	
\$200,001 to \$300,000	116	- 60.7%	- 33.7%	5.4	0.0%	- 46.8%	25	- 56.9%	+ 13.6%	
\$300,001 and Above	700	- 1.7%	- 24.2%	4.7	+ 20.5%	- 10.6%	159	- 29.6%	- 17.6%	
Total	926	- 20.0%	- 22.8%	4.6	+ 15.0%	- 13.2%	221	- 36.7%	- 14.3%	















### **Montgomery County, NC**

1-2015

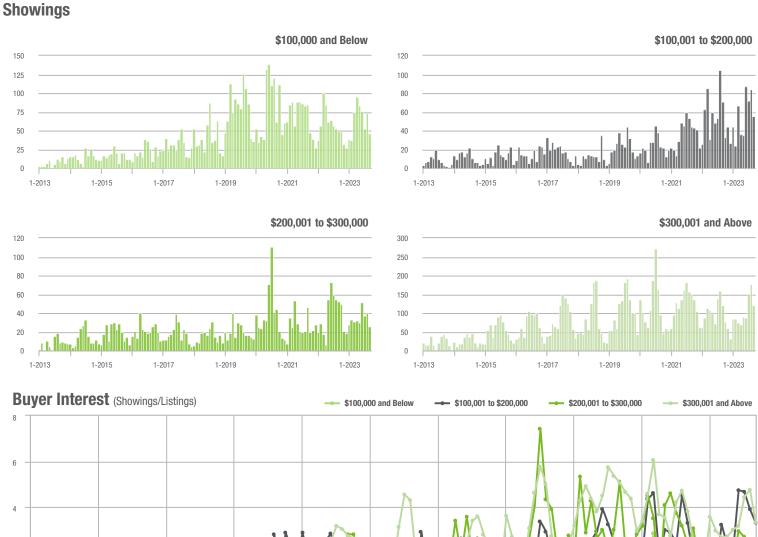
1-2016

1-2017

1-2018

1-2019

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	- 6.1%	- 37.0%	1.3	+ 30.0%	- 39.6%	57	- 35.2%	- 12.3%	
\$100,001 to \$200,000	55	- 22.5%	- 34.5%	3.3	0.0%	- 15.1%	20	- 37.5%	- 20.0%	
\$200,001 to \$300,000	26	- 50.0%	- 35.0%	1.7	- 29.2%	- 31.0%	15	- 42.3%	0.0%	
\$300,001 and Above	120	- 0.8%	- 32.2%	3.3	- 13.2%	- 29.9%	42	+ 2.4%	- 8.7%	
Total	271	- 15.0%	- 36.5%	2.5	0.0%	- 27.1%	143	- 28.9%	- 12.3%	



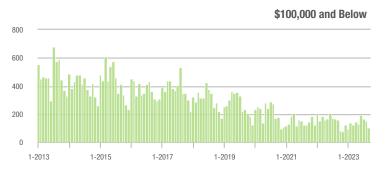
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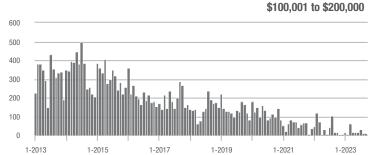




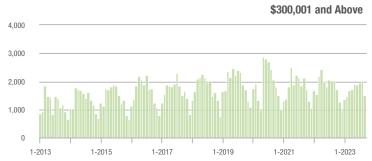
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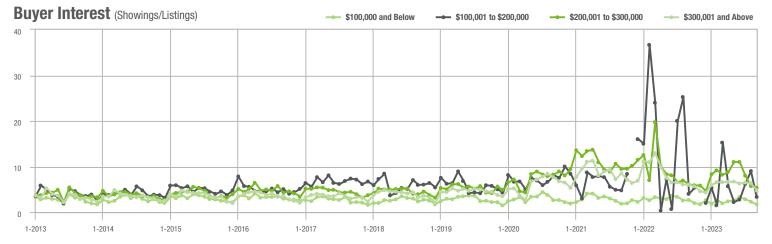
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	100	- 35.5%	- 33.3%	1.7	- 37.0%	- 25.1%	67	- 16.3%	- 11.8%	
\$100,001 to \$200,000	10	- 23.1%	+ 11.1%	3.3	- 17.5%	- 63.0%	3	- 62.5%	+ 200.0%	
\$200,001 to \$300,000	215	- 28.6%	+ 31.1%	5.4	- 11.5%	- 6.0%	45	- 26.2%	+ 36.4%	
\$300,001 and Above	1,505	- 25.2%	- 25.7%	4.8	- 20.0%	- 25.5%	358	- 7.7%	- 1.6%	
Total	1,836	- 26.6%	- 23.2%	4.4	- 21.4%	- 23.6%	478	- 12.0%	- 0.8%	









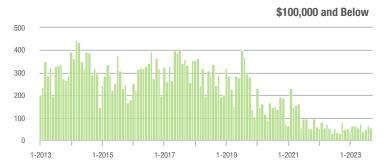


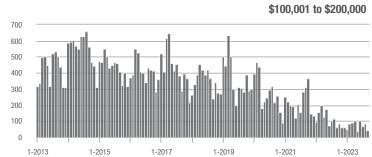




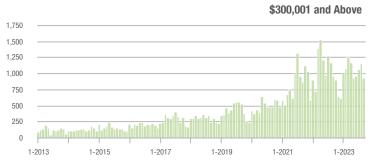
### **Rock Hill, SC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	54	+ 86.2%	- 12.9%	2.9	+ 93.3%	+ 39.8%	22	- 31.3%	- 26.7%	
\$100,001 to \$200,000	44	- 24.1%	- 47.6%	5.4	+ 25.6%	- 29.6%	10	- 41.2%	- 23.1%	
\$200,001 to \$300,000	513	- 40.0%	- 21.7%	6.8	- 8.1%	- 17.0%	76	- 37.2%	- 10.6%	
\$300,001 and Above	930	- 2.5%	- 19.6%	5.9	+ 9.3%	- 22.7%	174	- 18.7%	+ 3.6%	
Total	1,751	- 14.8%	- 18.4%	6.3	+ 5.0%	- 14.7%	302	- 25.8%	- 5.9%	









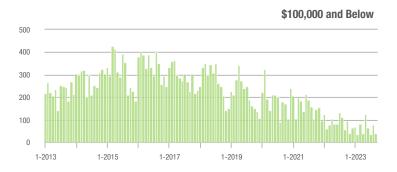


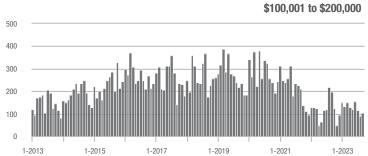




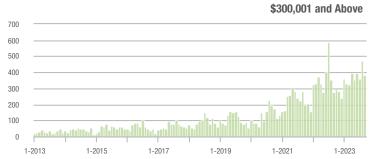
### Salisbury, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	40	- 28.6%	- 48.1%	2.4	- 17.2%	- 17.9%	29	- 35.6%	- 27.5%	
\$100,001 to \$200,000	103	- 47.4%	+ 14.4%	6.7	- 33.0%	+ 2.0%	18	- 28.0%	+ 12.5%	
\$200,001 to \$300,000	468	- 8.9%	- 10.0%	5.1	- 10.5%	- 8.9%	97	- 12.6%	- 2.0%	
\$300,001 and Above	380	+ 39.2%	- 19.7%	3.8	+ 11.8%	- 30.9%	114	+ 14.0%	+ 5.6%	
Total	1,140	- 14.6%	- 15.1%	4.7	- 11.3%	- 16.4%	286	- 13.1%	- 2.1%	











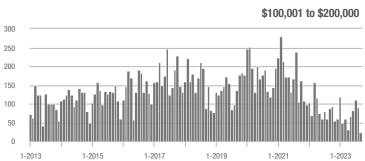


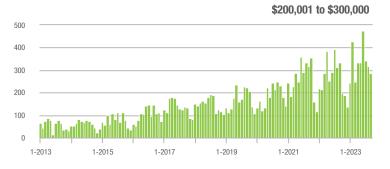


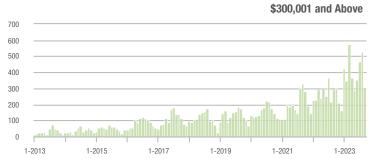
# **Stanly County, NC**

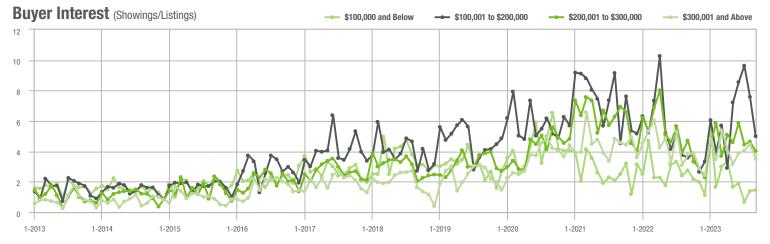
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	17	- 63.0%	- 5.6%	1.5	- 46.4%	+ 5.1%	21	- 32.3%	- 19.2%	
\$100,001 to \$200,000	23	- 73.3%	- 74.7%	5.0	+ 38.9%	- 34.1%	10	- 68.8%	- 44.4%	
\$200,001 to \$300,000	285	- 14.7%	- 10.4%	4.0	- 14.9%	- 13.5%	73	- 22.3%	- 5.2%	
\$300,001 and Above	306	+ 4.8%	- 41.9%	3.5	- 7.9%	- 21.7%	100	- 17.4%	- 25.4%	
Total	723	- 17.3%	- 30.9%	3.7	- 9.8%	- 18.6%	226	- 27.1%	- 17.8%	









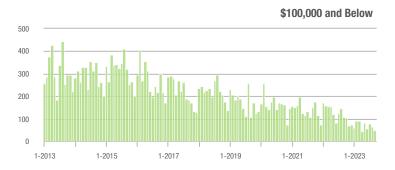


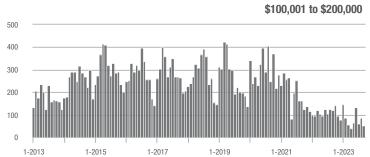


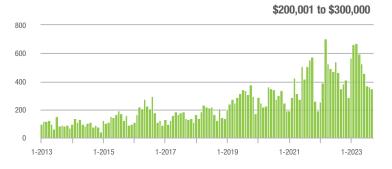


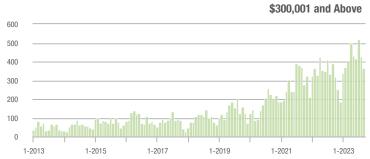
# Statesville, NC

		Total Showin		(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	47	- 56.5%	- 24.2%	1.5	- 40.0%	+ 9.1%	58	- 36.3%	- 9.4%	
\$100,001 to \$200,000	53	- 55.8%	- 38.4%	4.1	- 8.9%	- 19.4%	14	- 56.3%	- 30.0%	
\$200,001 to \$300,000	350	+ 0.9%	- 3.3%	5.2	+ 23.8%	+ 1.1%	71	- 25.3%	- 9.0%	
\$300,001 and Above	363	- 6.9%	- 15.0%	2.7	- 20.6%	- 14.8%	159	+ 9.7%	- 11.7%	
Total	893	- 20.4%	- 15.0%	3.5	- 7.9%	- 12.1%	324	- 18.8%	- 11.0%	









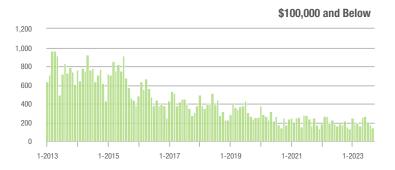


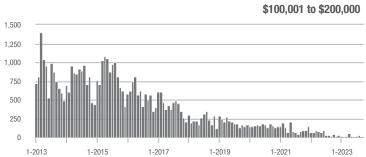




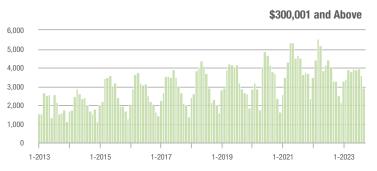
# **Union County, NC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	139	- 21.9%	- 21.5%	1.9	0.0%	- 14.9%	76	- 34.5%	- 16.5%	
\$100,001 to \$200,000	4	- 55.6%	- 84.0%	1.0	- 9.1%	- 91.7%	5	- 68.8%	- 28.6%	
\$200,001 to \$300,000	281	- 54.8%	- 6.3%	5.8	- 12.1%	- 22.2%	58	- 51.3%	+ 11.5%	
\$300,001 and Above	2,924	- 11.4%	- 18.6%	6.1	+ 13.0%	- 11.9%	517	- 31.2%	- 9.8%	
Total	3,425	- 18.8%	- 17.9%	5.6	+ 12.0%	- 11.8%	673	- 35.1%	- 9.8%	









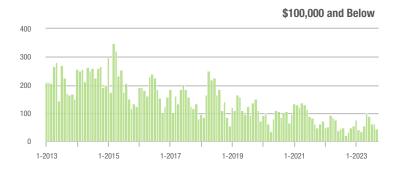


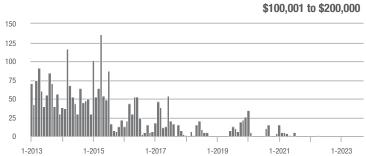


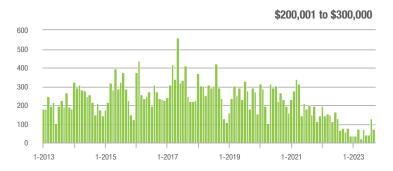


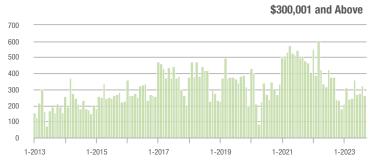
# **Uptown Charlotte**

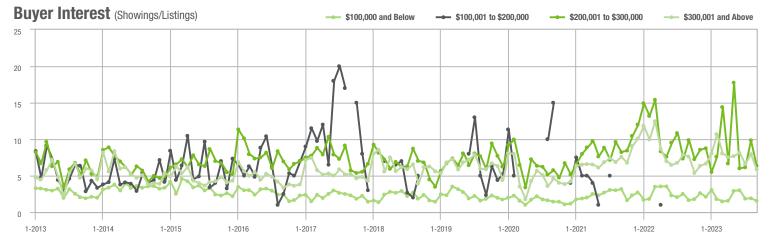
		Total Showin		(5	Buyer Into Showings/L		Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	+ 104.5%	- 28.6%	1.6	0.0%	- 18.1%	35	+ 84.2%	- 10.3%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	70	- 11.4%	- 45.3%	6.4	- 35.4%	- 35.4%	11	+ 37.5%	- 15.4%
\$300,001 and Above	265	- 29.5%	- 18.7%	5.9	- 22.4%	- 26.2%	45	- 10.0%	+ 4.7%
Total	380	- 20.3%	- 26.5%	4.5	- 34.8%	- 25.2%	91	+ 18.2%	- 4.2%









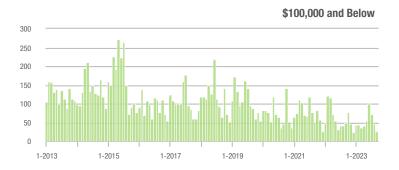


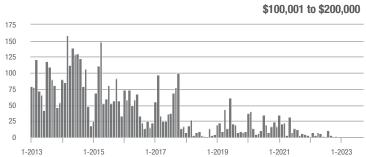




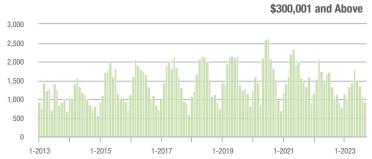
# Waxhaw, NC

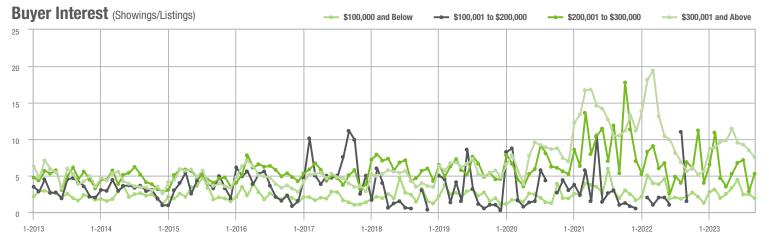
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	25	- 47.9%	- 44.4%	1.9	- 9.5%	- 21.7%	13	- 48.0%	- 35.0%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 75.0%	0.0%	
\$200,001 to \$300,000	63	+ 16.7%	+ 215.0%	5.3	- 23.2%	+ 83.8%	12	- 29.4%	+ 50.0%	
\$300,001 and Above	914	- 10.0%	- 14.5%	7.5	+ 33.9%	- 11.6%	130	- 36.3%	- 4.4%	
Total	1,010	- 10.3%	- 11.6%	6.8	+ 33.3%	- 6.7%	160	- 38.5%	- 7.5%	















# **York County, SC**

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	136	+ 7.1%	+ 13.3%	2.3	+ 4.5%	+ 37.3%	71	- 30.4%	- 15.5%	
\$100,001 to \$200,000	63	- 55.9%	- 46.6%	3.6	- 16.3%	- 32.8%	24	- 45.5%	- 14.3%	
\$200,001 to \$300,000	838	- 38.6%	- 26.7%	5.8	- 10.8%	- 24.4%	156	- 31.6%	- 7.1%	
\$300,001 and Above	2,950	- 0.3%	- 9.6%	5.5	+ 10.0%	- 10.8%	583	- 16.8%	+ 1.2%	
Total	4,302	- 10.5%	- 13.1%	5.5	+ 5.8%	- 11.3%	880	- 21.9%	- 3.3%	

