

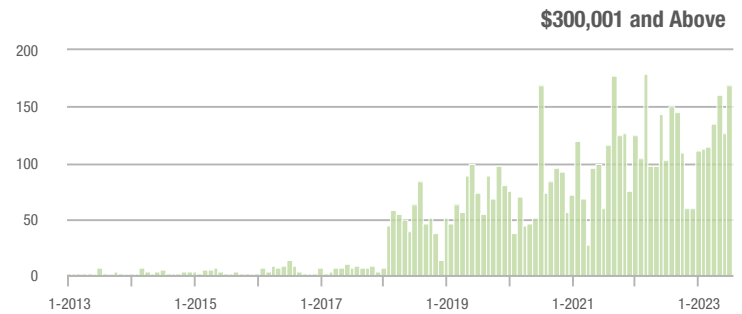
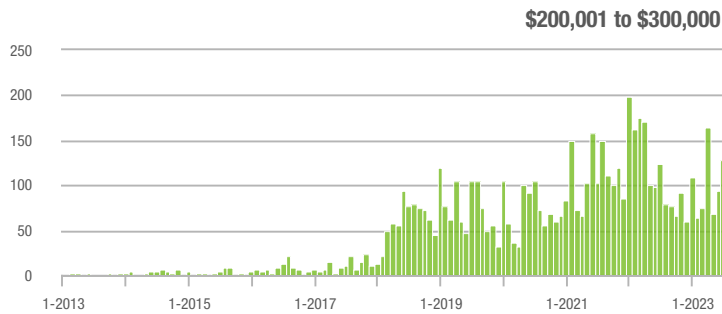
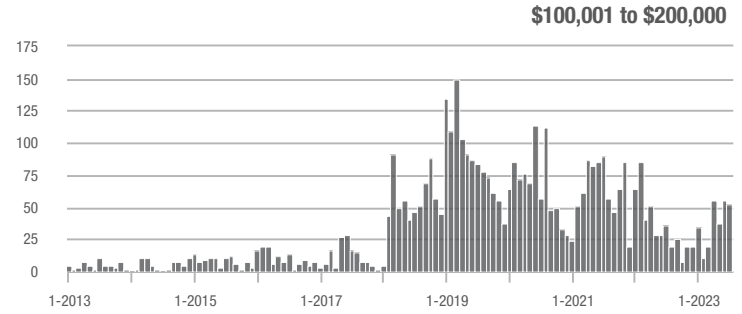
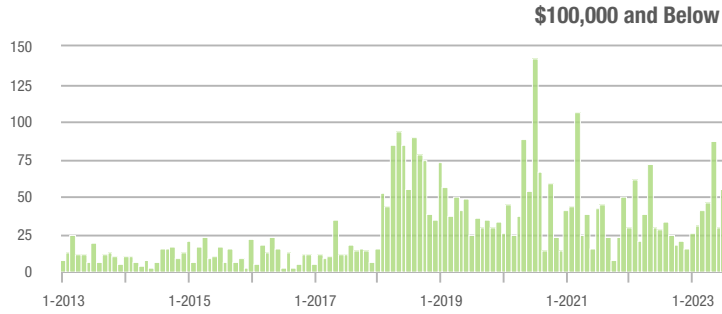
# Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	450	5.4	107
Anson County, NC	199	3.7	70
Cabarrus County, NC	4,351	7.2	662
Charlotte MSA	46,879	6.9	7,513
Chester County, SC	354	4.3	94
Chesterfield County, SC	23	1.2	27
Cleveland County, NC	1,246	5.2	295
City of Charlotte, NC	18,664	7.7	2,627
Concord, NC	2,362	7.7	332
Davidson, NC	515	6.1	90
Denver, NC	768	4.7	181
Fort Mill, SC	1,526	8.1	203
Gaston County, NC	4,197	6.4	740
Gastonia, NC	1,899	6.2	334
Huntersville, NC	1,259	6.8	195
Iredell County, NC	3,919	5.5	853
Kannapolis, NC	1,494	8.1	194
Lake Norman	2,765	6.0	530
Lake Wylie	1,538	6.4	271
Lancaster County, SC	1,723	5.5	369
Lincoln County, NC	1,669	4.9	390
Lincolnton, NC	644	5.8	131
Matthews, NC	1,267	8.6	162
Mecklenburg County, NC	22,346	7.5	3,212
Monroe, NC	1,236	5.7	242
Montgomery County, NC	343	3.0	158
Mooresville, NC	2,462	6.5	421
Rock Hill, SC	2,015	7.1	308
Salisbury, NC	1,076	5.3	237
Stanly County, NC	1,088	4.7	274
Statesville, NC	1,155	4.3	347
Union County, NC	4,633	7.0	733
Uptown Charlotte	377	5.1	78
Waxhaw, NC	1,496	8.1	197
York County, SC	5,394	6.8	889

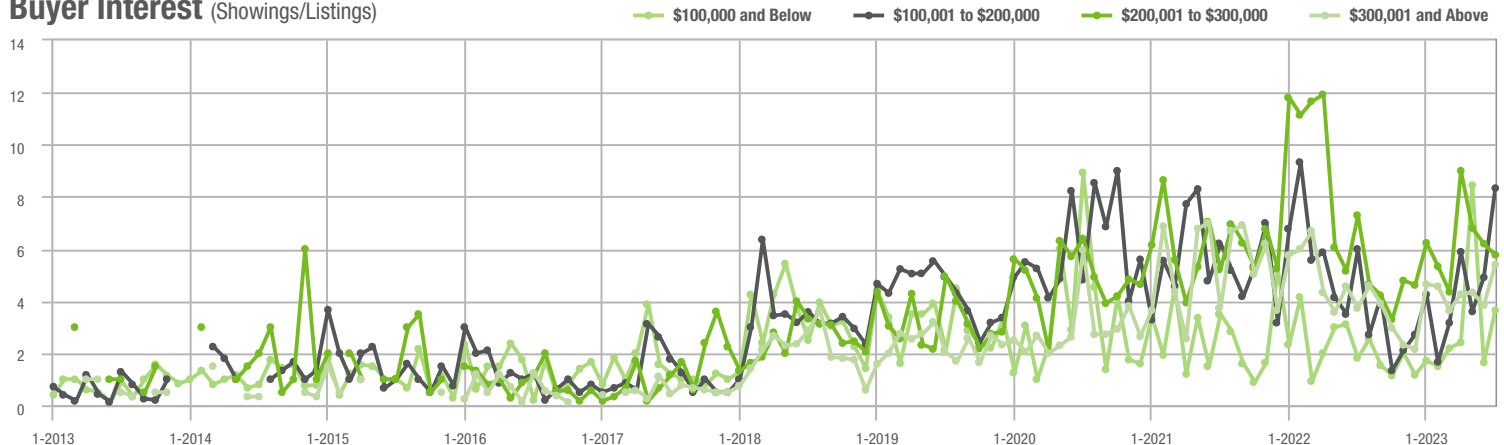
# Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	55	+ 96.4%	+ 89.7%	3.6	+ 100.0%	+ 121.7%	29	- 12.1%	- 3.3%
\$100,001 to \$200,000	53	+ 47.2%	- 3.6%	8.3	+ 38.3%	+ 69.8%	9	+ 50.0%	- 35.7%
\$200,001 to \$300,000	129	+ 4.0%	+ 38.7%	5.8	- 20.5%	- 6.9%	23	+ 27.8%	+ 43.8%
\$300,001 and Above	169	+ 65.7%	+ 33.1%	5.4	+ 45.9%	+ 40.7%	37	+ 5.7%	- 5.1%
<b>Total</b>	<b>450</b>	<b>+ 40.2%</b>	<b>+ 28.6%</b>	<b>5.4</b>	<b>+ 25.6%</b>	<b>+ 24.7%</b>	<b>107</b>	<b>+ 0.9%</b>	<b>+ 0.9%</b>

## Showings



## Buyer Interest (Showings/Listings)

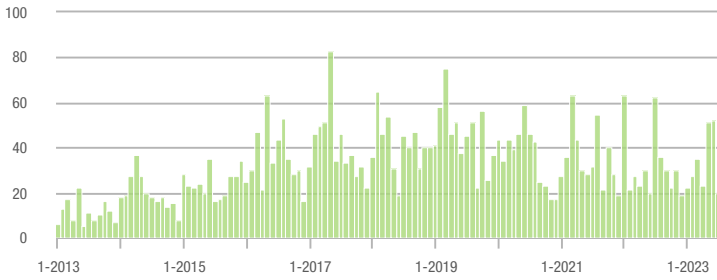


# Anson County, NC

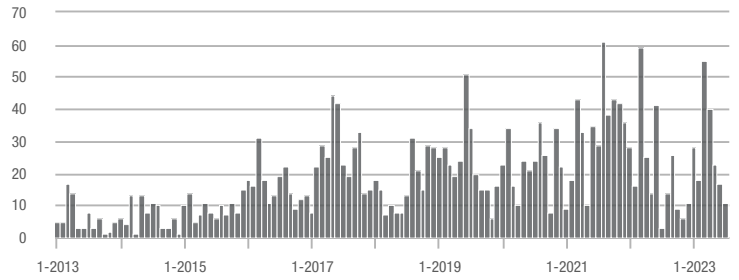
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	- 67.7%	- 61.5%	3.2	- 44.8%	- 46.1%	14	- 17.6%	- 12.5%
\$100,001 to \$200,000	11	+ 266.7%	- 35.3%	1.6	+ 300.0%	- 10.2%	8	- 20.0%	- 11.1%
\$200,001 to \$300,000	58	+ 163.6%	- 27.5%	4.3	+ 48.3%	- 25.7%	18	+ 50.0%	- 5.3%
\$300,001 and Above	25	+ 47.1%	+ 127.3%	1.8	+ 12.5%	+ 114.9%	14	+ 16.7%	- 12.5%
<b>Total</b>	<b>199</b>	<b>+ 74.6%</b>	<b>+ 5.9%</b>	<b>3.7</b>	<b>+ 48.0%</b>	<b>+ 7.3%</b>	<b>70</b>	<b>+ 18.6%</b>	<b>0.0%</b>

## Showings

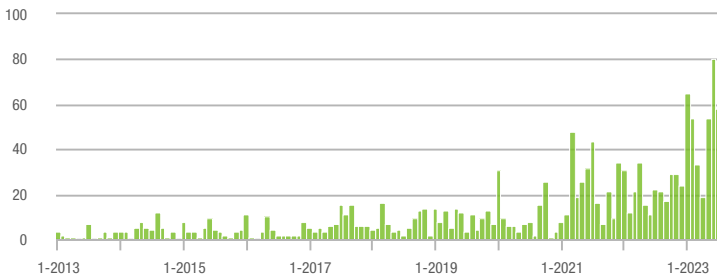
**\$100,000 and Below**



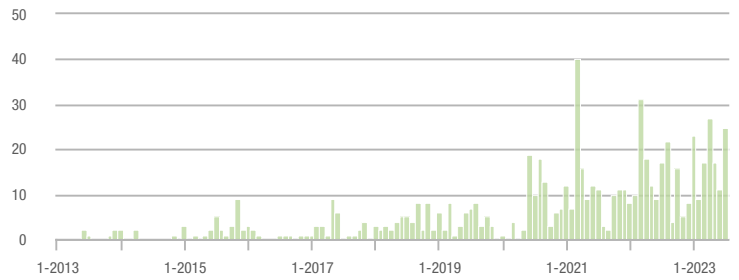
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

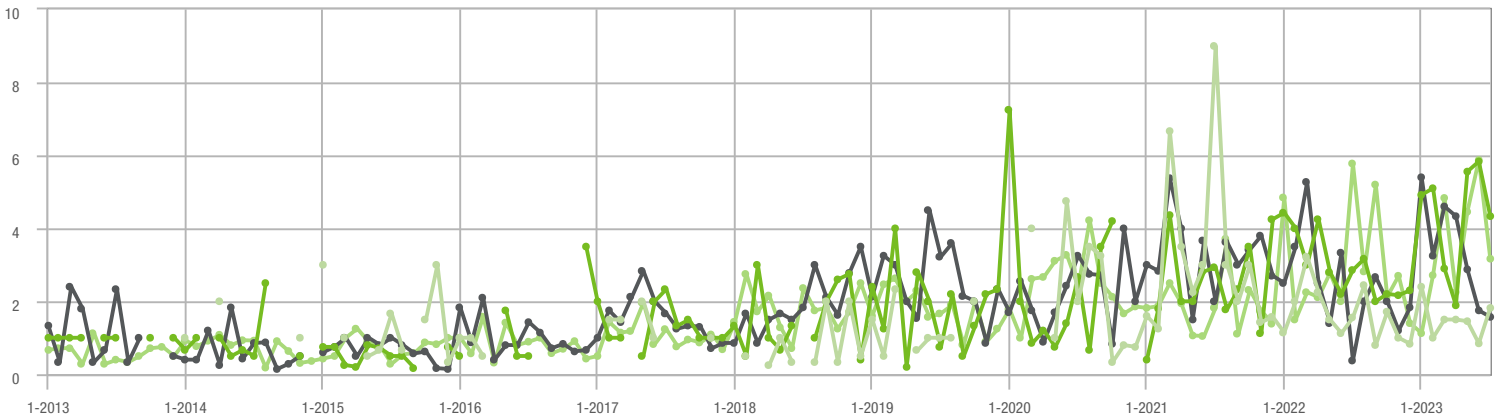


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

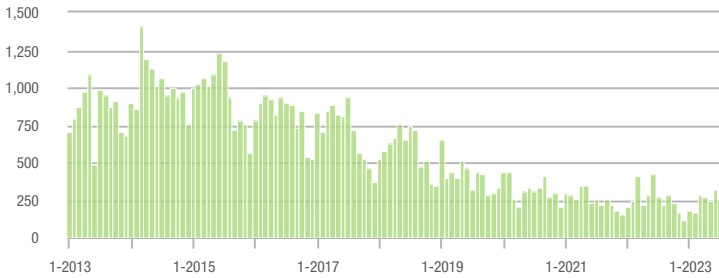


# Cabarrus County, NC

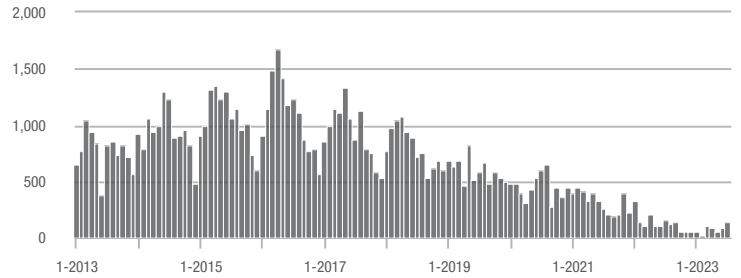
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	257	- 5.9%	- 19.9%	2.3	- 4.2%	- 29.4%	118	- 11.9%	- 2.5%
\$100,001 to \$200,000	138	- 10.4%	+ 74.7%	8.1	- 15.6%	+ 57.0%	19	0.0%	+ 11.8%
\$200,001 to \$300,000	1,268	+ 22.7%	- 0.7%	11.9	+ 63.0%	+ 11.9%	110	- 29.5%	- 14.1%
\$300,001 and Above	2,346	- 21.2%	- 17.5%	6.6	+ 6.5%	- 10.9%	389	- 29.1%	- 9.7%
<b>Total</b>	<b>4,351</b>	<b>- 8.8%</b>	<b>- 13.0%</b>	<b>7.2</b>	<b>+ 18.0%</b>	<b>- 8.1%</b>	<b>662</b>	<b>- 27.1%</b>	<b>- 8.9%</b>

## Showings

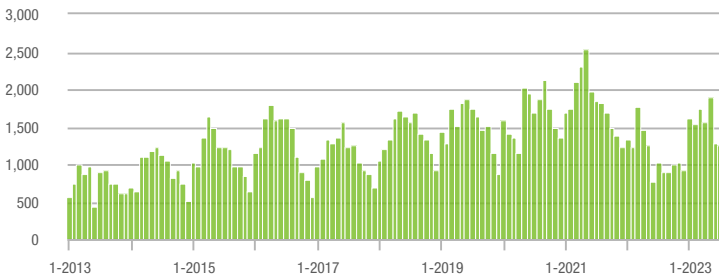
**\$100,000 and Below**



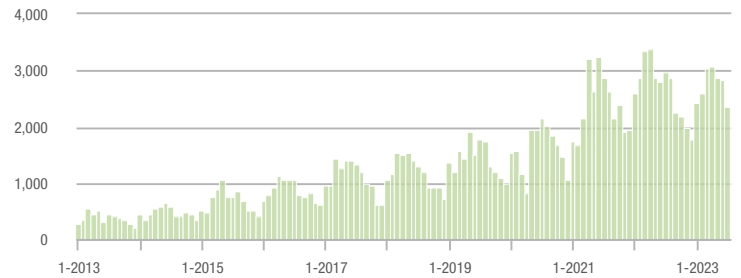
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

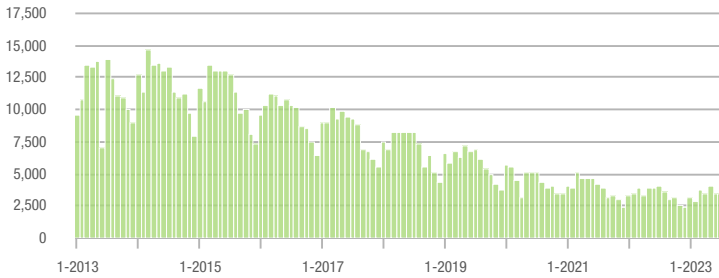


# Charlotte MSA

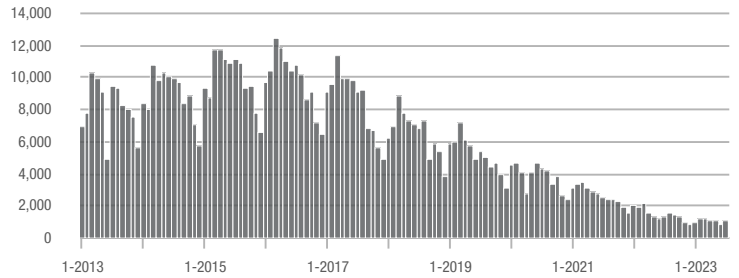
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,483	- 12.3%	+ 3.1%	2.8	- 6.7%	+ 4.4%	1,398	- 14.8%	- 5.5%
\$100,001 to \$200,000	1,023	- 23.0%	+ 27.6%	7.8	+ 41.8%	+ 22.1%	167	- 47.0%	+ 5.7%
\$200,001 to \$300,000	8,678	- 17.1%	- 12.1%	8.8	+ 25.7%	- 6.8%	1,064	- 36.2%	- 6.7%
\$300,001 and Above	31,237	- 10.9%	- 7.3%	7.4	+ 12.1%	- 3.3%	4,586	- 25.5%	- 6.4%
<b>Total</b>	<b>46,879</b>	<b>- 13.0%</b>	<b>- 6.4%</b>	<b>6.9</b>	<b>+ 13.1%</b>	<b>- 3.1%</b>	<b>7,513</b>	<b>- 27.0%</b>	<b>- 5.9%</b>

## Showings

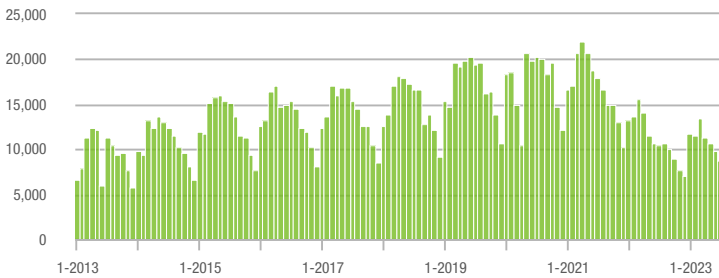
**\$100,000 and Below**



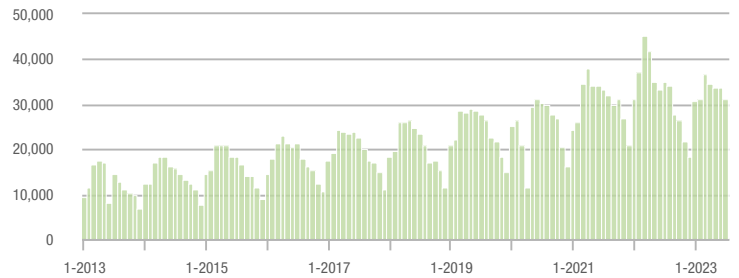
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

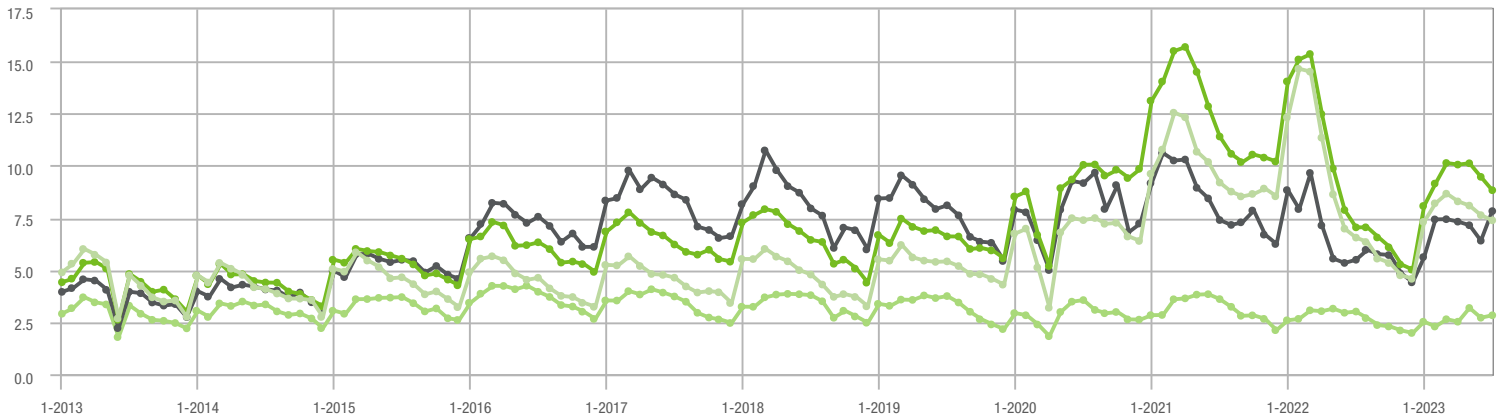


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

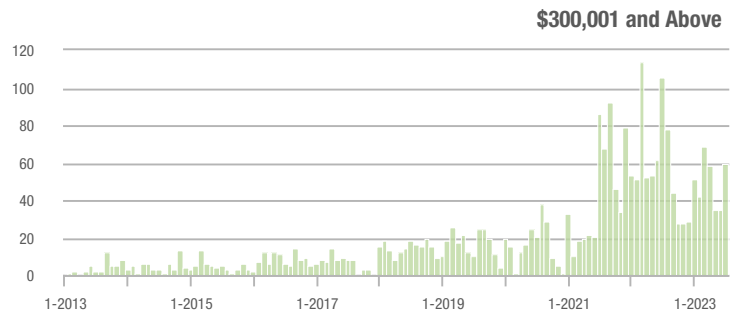
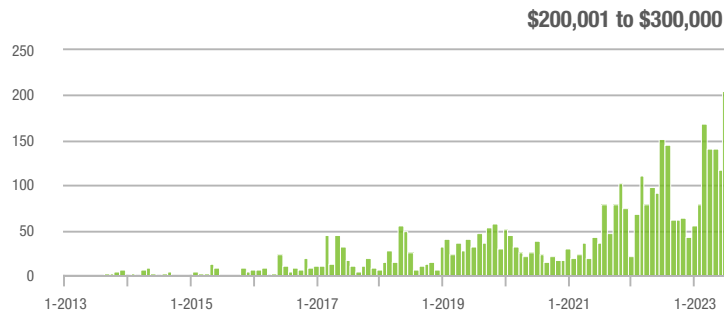
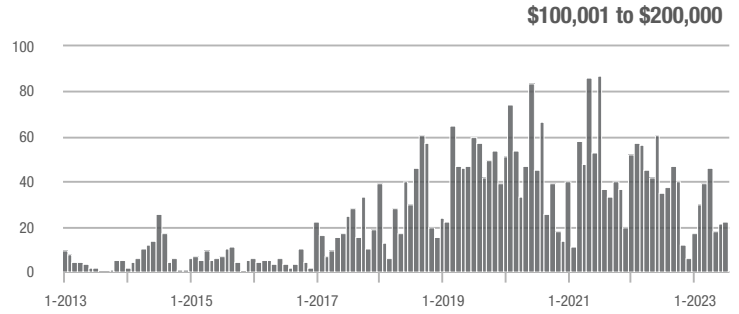
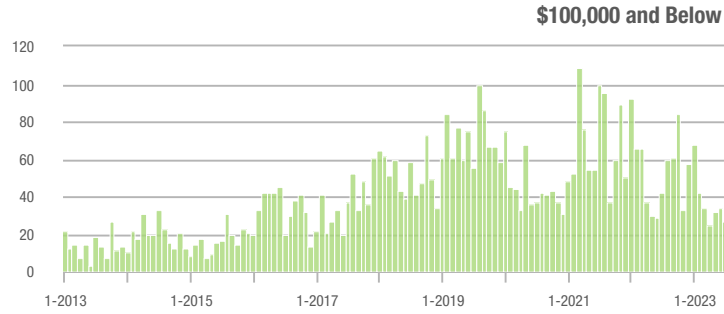
— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



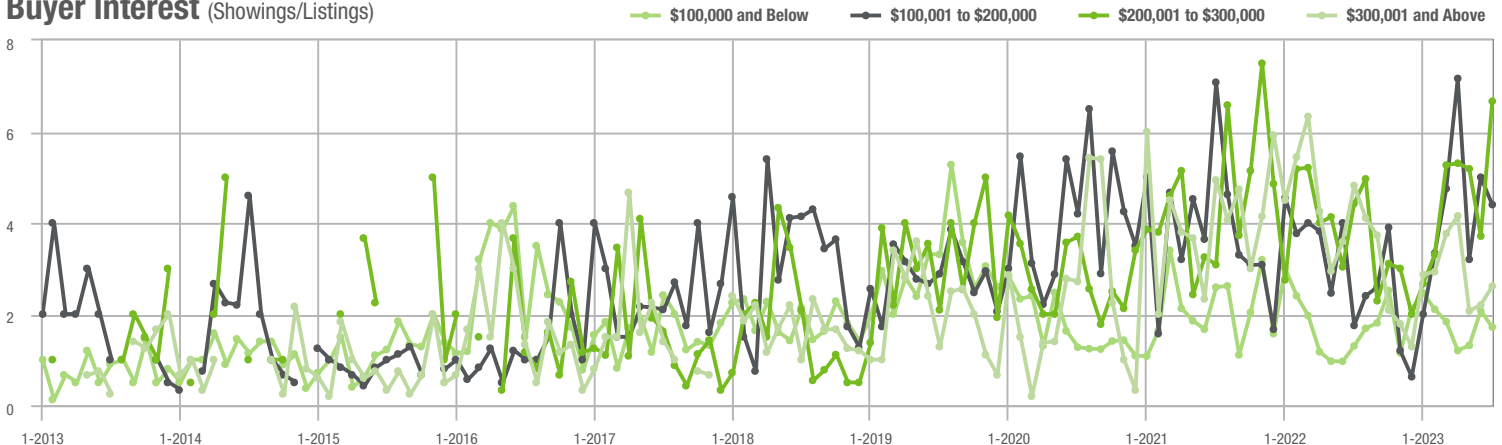
# Chester County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 35.7%	- 20.6%	1.7	+ 30.8%	- 17.2%	21	- 50.0%	0.0%
\$100,001 to \$200,000	22	- 37.1%	+ 4.8%	4.4	+ 144.4%	- 12.0%	8	- 63.6%	+ 14.3%
\$200,001 to \$300,000	206	+ 36.4%	+ 76.1%	6.7	+ 52.3%	+ 79.7%	32	- 17.9%	- 5.9%
\$300,001 and Above	59	- 44.3%	+ 68.6%	2.6	- 45.8%	+ 18.7%	21	- 19.2%	+ 16.7%
<b>Total</b>	<b>354</b>	<b>- 13.2%</b>	<b>+ 49.4%</b>	<b>4.3</b>	<b>+ 30.3%</b>	<b>+ 45.2%</b>	<b>94</b>	<b>- 35.6%</b>	<b>+ 1.1%</b>

## Showings



## Buyer Interest (Showings/Listings)

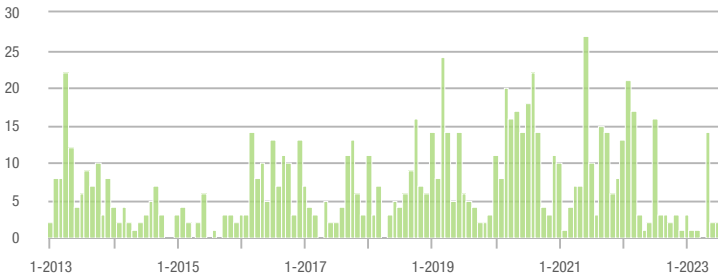


# Chesterfield County, SC

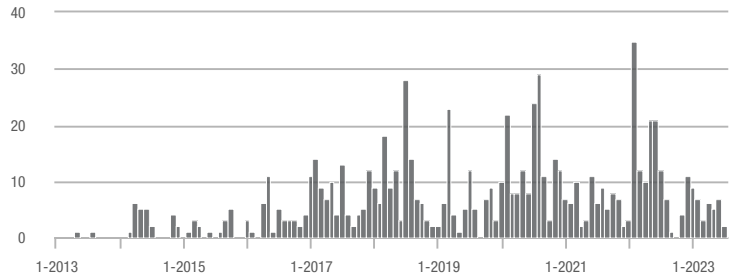
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 87.5%	0.0%	0.0	- 100.0%	0.0%	5	0.0%	0.0%
\$100,001 to \$200,000	2	- 83.3%	- 71.4%	0.0	- 100.0%	- 100.0%	3	- 40.0%	- 40.0%
\$200,001 to \$300,000	10	- 61.5%	- 50.0%	1.3	- 51.9%	- 45.1%	11	- 35.3%	- 8.3%
\$300,001 and Above	5	- 16.7%	- 28.6%	1.3	- 56.7%	+ 4.2%	6	+ 100.0%	- 14.3%
<b>Total</b>	<b>23</b>	<b>- 74.2%</b>	<b>- 47.7%</b>	<b>1.2</b>	<b>- 64.7%</b>	<b>- 24.6%</b>	<b>27</b>	<b>- 30.8%</b>	<b>- 15.6%</b>

## Showings

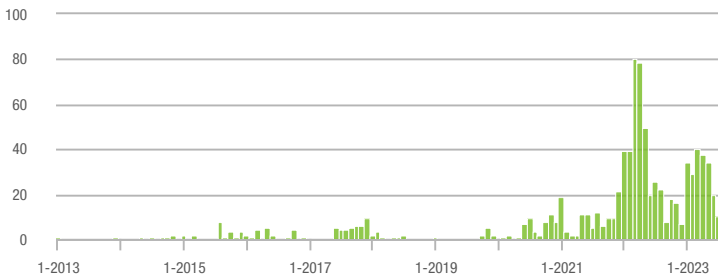
**\$100,000 and Below**



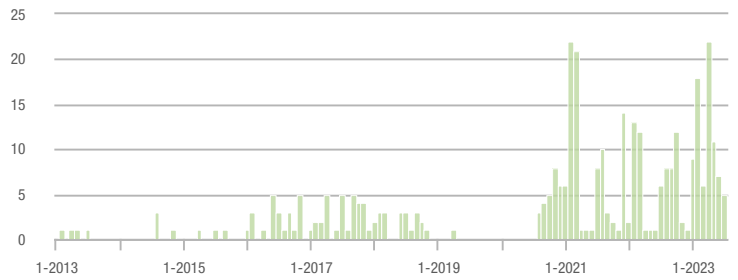
**\$100,001 to \$200,000**



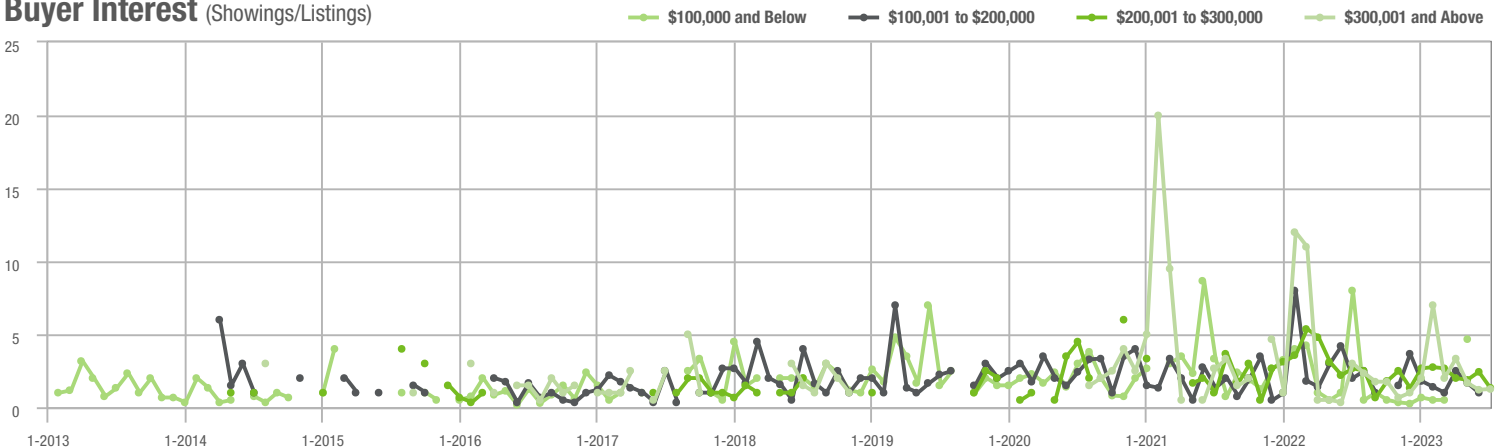
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

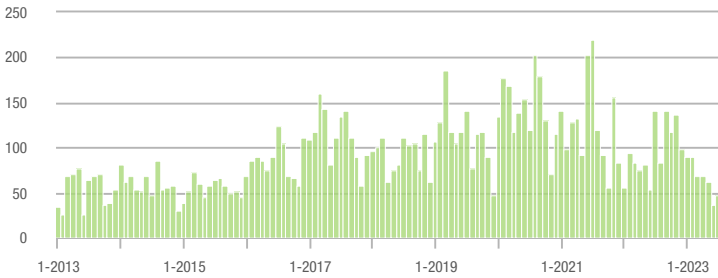


# Cleveland County, NC

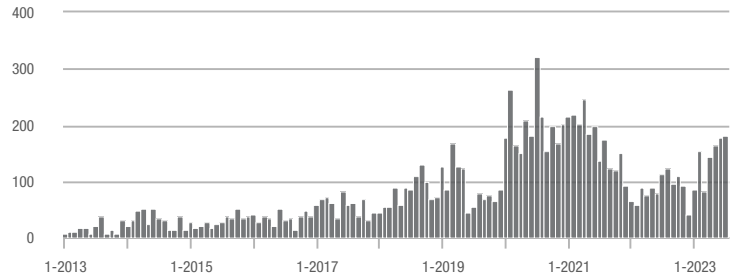
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 65.7%	+ 29.7%	2.1	- 56.3%	+ 62.6%	43	- 27.1%	- 18.9%
\$100,001 to \$200,000	182	+ 59.6%	+ 2.8%	6.8	+ 78.9%	- 12.9%	35	- 5.4%	+ 9.4%
\$200,001 to \$300,000	460	+ 47.0%	+ 20.7%	5.7	+ 26.7%	+ 28.7%	91	+ 18.2%	- 4.2%
\$300,001 and Above	324	+ 23.7%	+ 30.1%	4.5	+ 28.6%	+ 32.6%	84	- 8.7%	- 7.7%
<b>Total</b>	<b>1,246</b>	<b>+ 14.2%</b>	<b>+ 13.2%</b>	<b>5.2</b>	<b>+ 20.9%</b>	<b>+ 20.4%</b>	<b>295</b>	<b>- 8.1%</b>	<b>- 8.7%</b>

## Showings

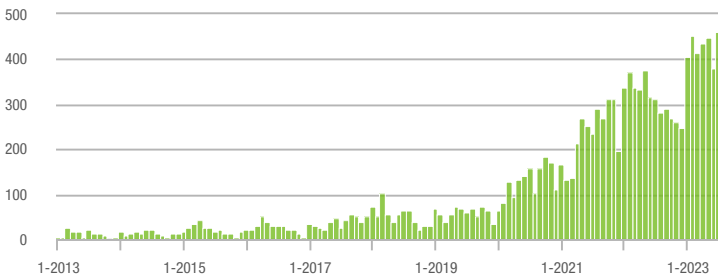
**\$100,000 and Below**



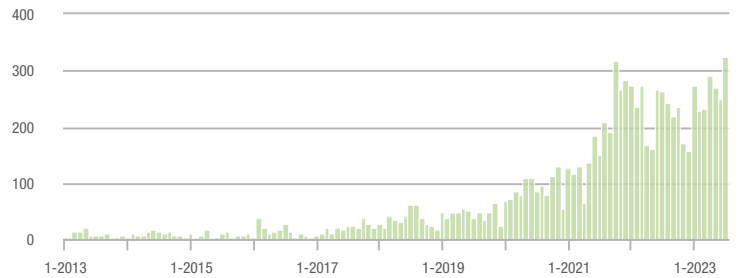
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

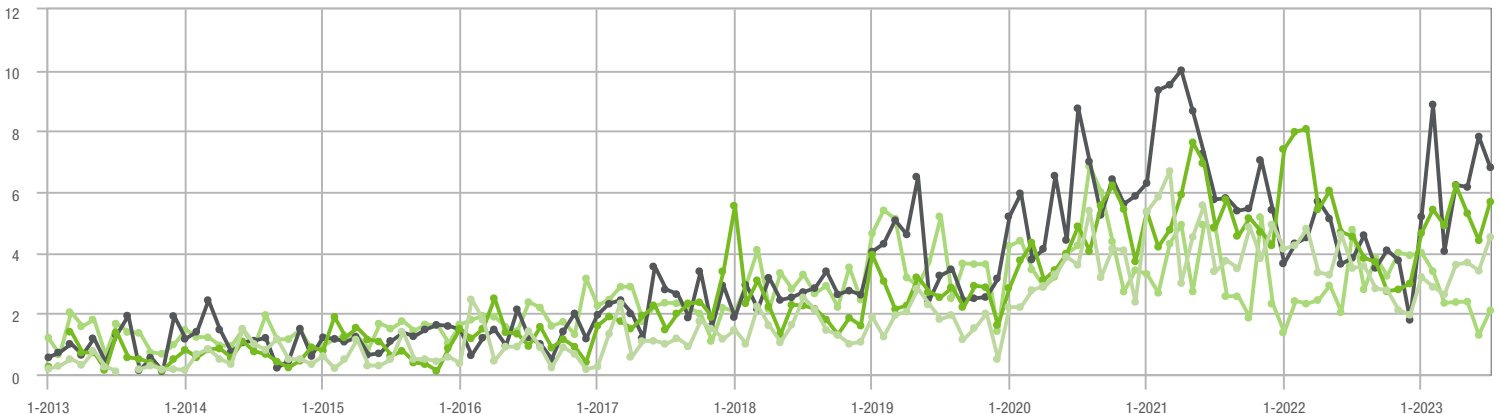


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



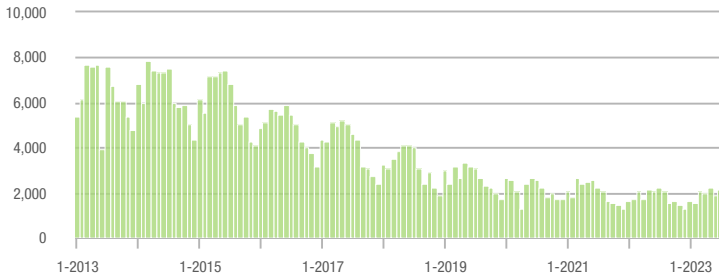


# City of Charlotte, NC

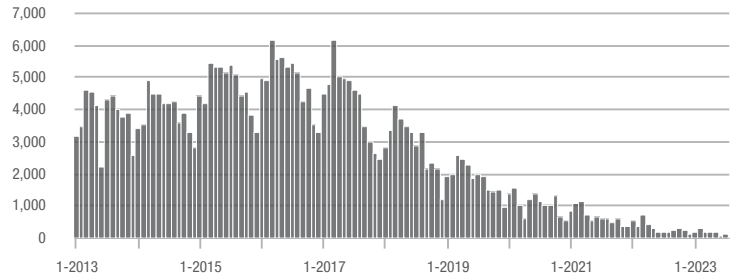
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,119	- 6.3%	+ 12.5%	3.2	- 11.1%	+ 16.2%	720	- 2.0%	- 4.6%
\$100,001 to \$200,000	112	- 38.8%	+ 49.3%	8.5	+ 37.1%	+ 59.7%	15	- 55.9%	+ 25.0%
\$200,001 to \$300,000	2,695	- 28.2%	- 16.9%	12.9	+ 51.8%	- 2.1%	218	- 55.4%	- 14.8%
\$300,001 and Above	13,112	- 4.5%	- 10.3%	8.6	+ 26.5%	- 5.7%	1,617	- 27.8%	- 7.3%
<b>Total</b>	<b>18,664</b>	<b>- 10.2%</b>	<b>- 7.9%</b>	<b>7.7</b>	<b>+ 18.5%</b>	<b>- 3.8%</b>	<b>2,627</b>	<b>- 26.7%</b>	<b>- 6.5%</b>

## Showings

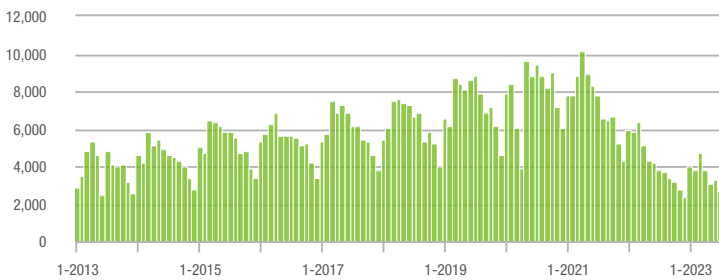
**\$100,000 and Below**



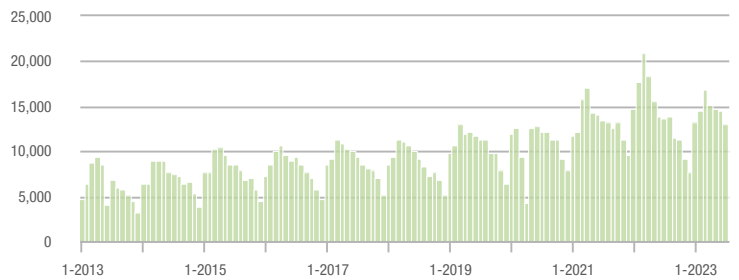
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



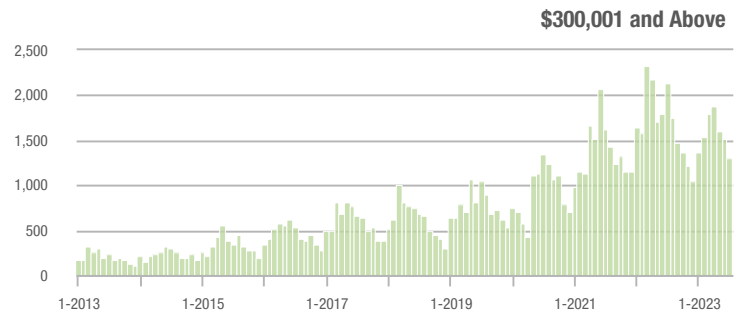
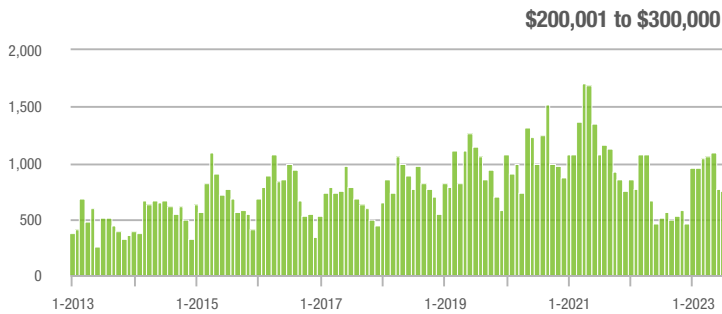
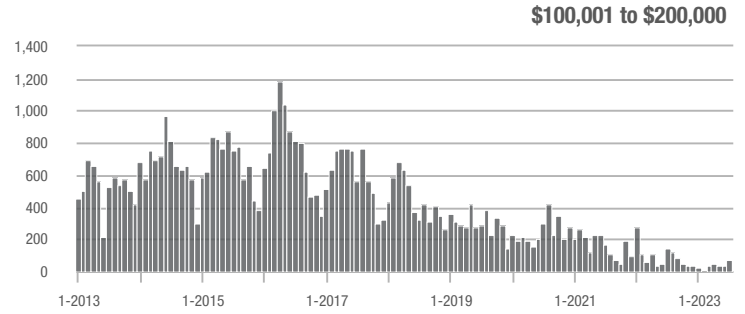
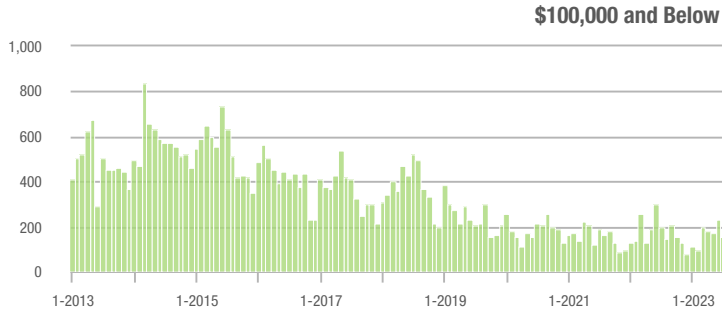
## Buyer Interest (Showings/Listings)



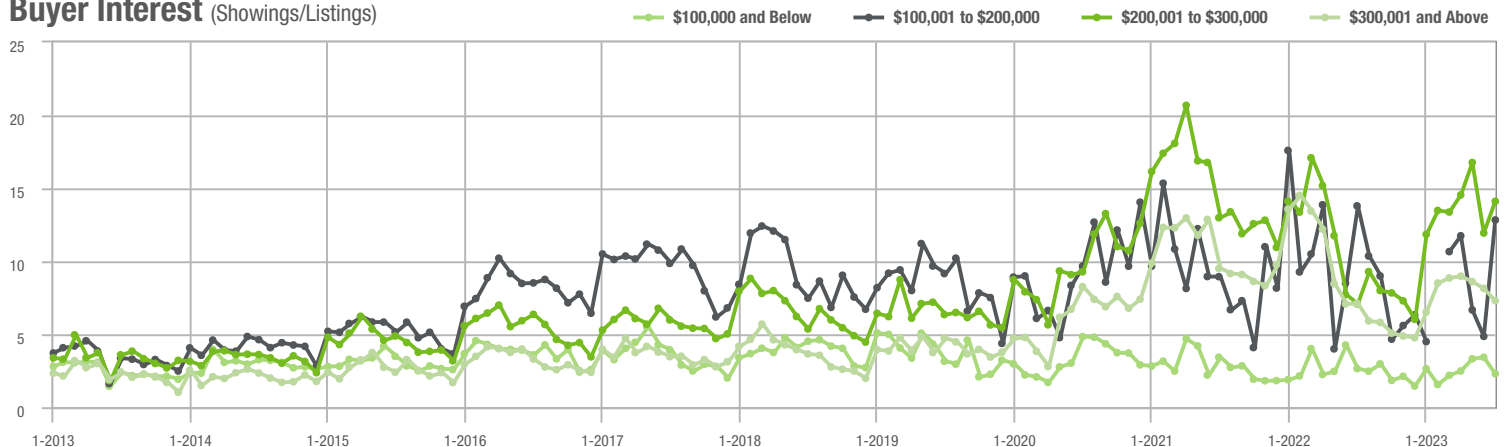
# Concord, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	153	- 22.7%	- 33.5%	2.3	- 11.5%	- 32.8%	70	- 18.6%	- 10.3%
\$100,001 to \$200,000	77	- 44.2%	+ 126.5%	12.8	- 7.2%	+ 164.2%	6	- 40.0%	- 14.3%
\$200,001 to \$300,000	749	+ 46.9%	- 3.6%	14.1	+ 98.6%	+ 18.2%	54	- 28.9%	- 20.6%
\$300,001 and Above	1,294	- 39.4%	- 15.2%	7.3	+ 2.8%	- 10.3%	192	- 44.0%	- 8.1%
<b>Total</b>	<b>2,362</b>	<b>- 25.3%</b>	<b>- 13.6%</b>	<b>7.7</b>	<b>+ 16.7%</b>	<b>- 5.3%</b>	<b>332</b>	<b>- 38.6%</b>	<b>- 11.2%</b>

## Showings



## Buyer Interest (Showings/Listings)

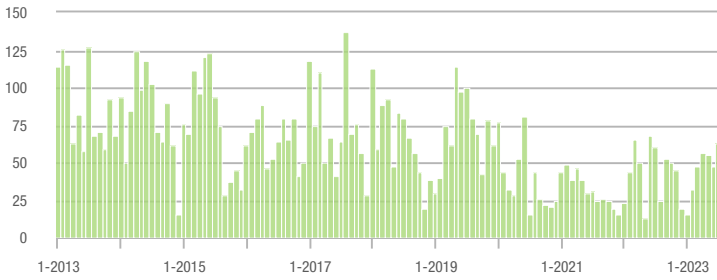


# Davidson, NC

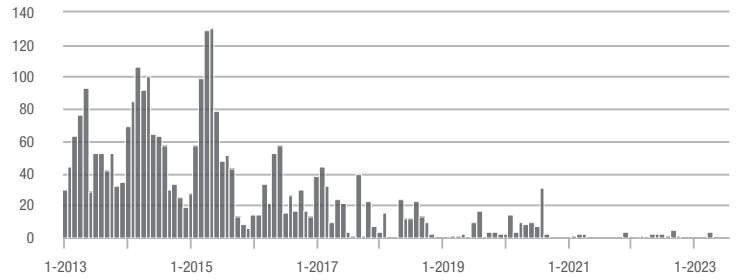
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	+ 5.0%	+ 31.3%	2.8	- 20.0%	- 21.6%	23	+ 35.3%	+ 53.3%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$300,001 and Above	452	- 11.7%	+ 4.6%	7.4	+ 21.3%	+ 25.2%	67	- 34.3%	- 20.2%
<b>Total</b>	<b>515</b>	<b>- 15.4%</b>	<b>+ 2.2%</b>	<b>6.1</b>	<b>+ 7.0%</b>	<b>+ 6.7%</b>	<b>90</b>	<b>- 30.8%</b>	<b>- 10.0%</b>

## Showings

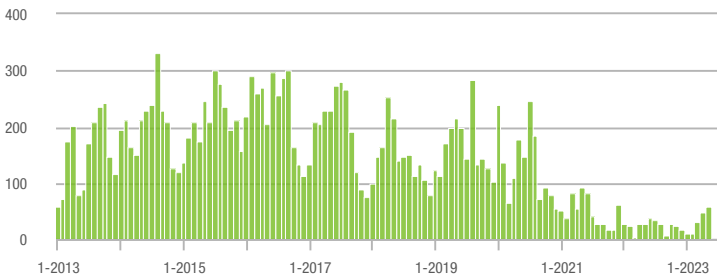
**\$100,000 and Below**



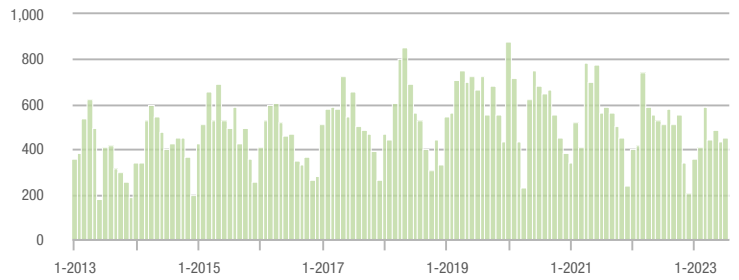
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

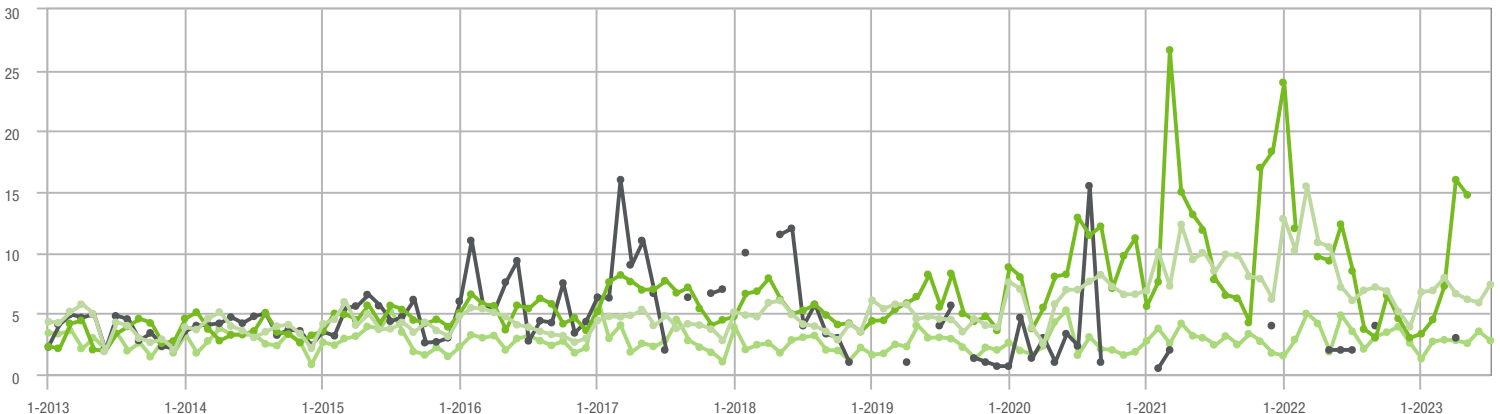


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

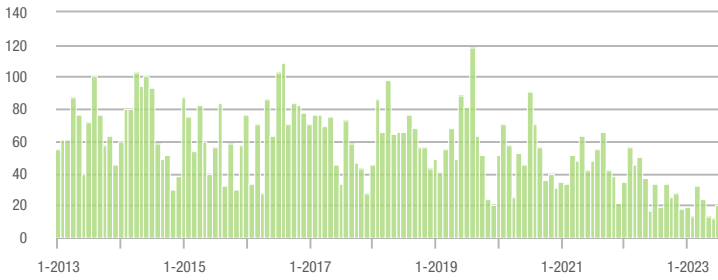


# Denver, NC

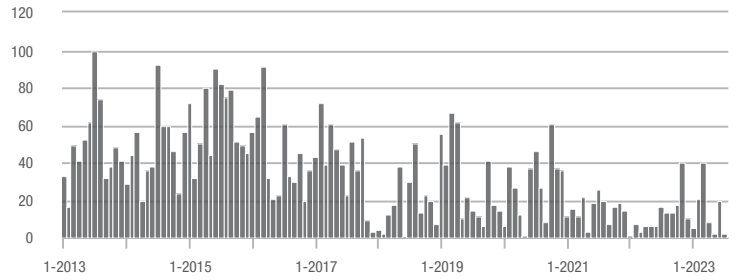
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	- 41.2%	+ 66.7%	1.5	- 51.6%	+ 31.5%	15	- 21.1%	+ 15.4%
\$100,001 to \$200,000	2	- 87.5%	- 89.5%	2.0	- 33.3%	- 68.4%	1	- 88.9%	- 66.7%
\$200,001 to \$300,000	61	- 63.0%	+ 38.6%	6.1	- 31.5%	+ 24.8%	10	- 58.3%	+ 11.1%
\$300,001 and Above	647	- 15.8%	+ 5.5%	4.9	- 22.2%	+ 0.8%	149	+ 6.4%	+ 1.4%
<b>Total</b>	<b>768</b>	<b>- 23.3%</b>	<b>+ 7.4%</b>	<b>4.7</b>	<b>- 25.4%</b>	<b>+ 2.3%</b>	<b>181</b>	<b>- 8.1%</b>	<b>+ 1.1%</b>

## Showings

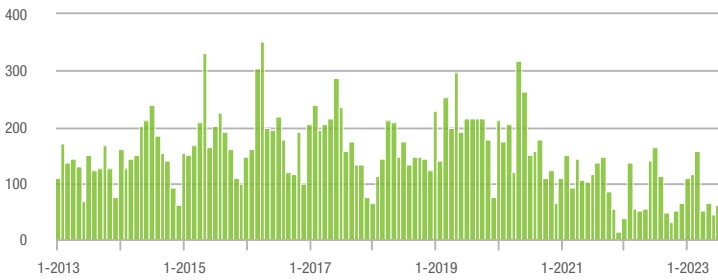
**\$100,000 and Below**



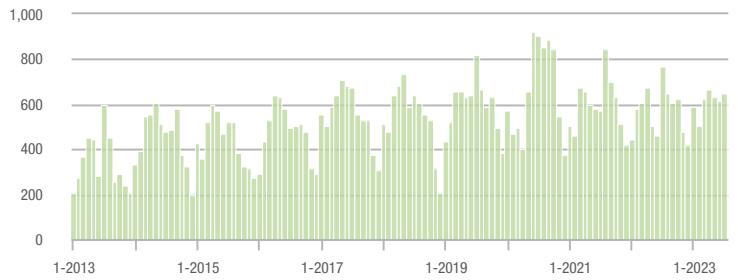
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

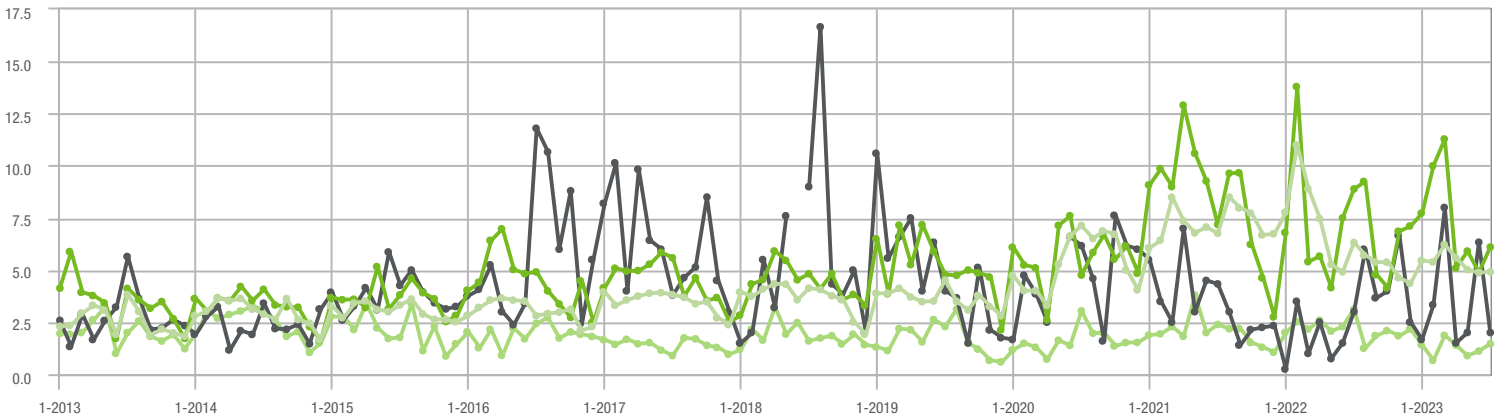


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

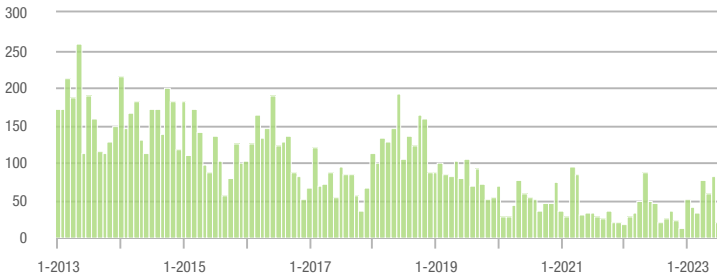


# Fort Mill, SC

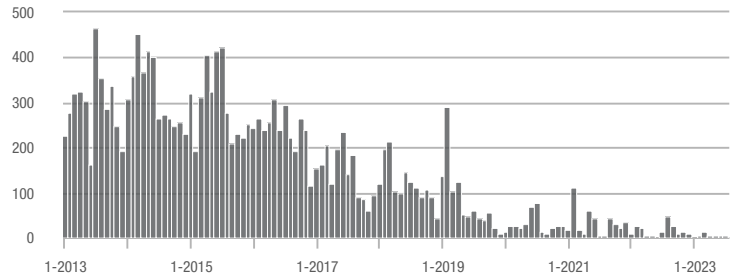
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	- 55.6%	- 75.9%	1.5	- 59.5%	- 62.6%	14	0.0%	- 39.1%
\$100,001 to \$200,000	3	- 72.7%	0.0%	0.0	- 100.0%	0.0%	2	- 33.3%	0.0%
\$200,001 to \$300,000	191	+ 41.5%	+ 40.4%	9.5	+ 48.4%	+ 37.8%	22	- 4.3%	+ 4.8%
\$300,001 and Above	1,312	- 2.0%	- 0.5%	8.4	+ 9.1%	- 8.7%	165	- 16.7%	+ 3.8%
<b>Total</b>	<b>1,526</b>	<b>- 2.9%</b>	<b>- 1.0%</b>	<b>8.1</b>	<b>+ 9.5%</b>	<b>- 3.7%</b>	<b>203</b>	<b>- 16.1%</b>	<b>- 1.0%</b>

## Showings

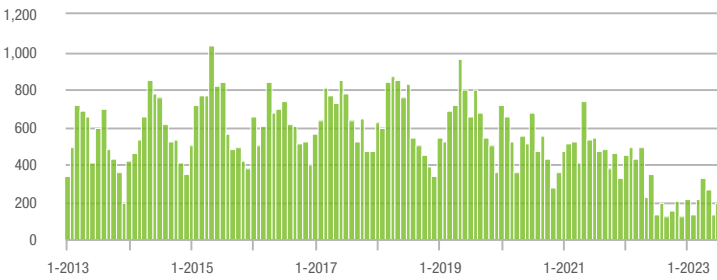
**\$100,000 and Below**



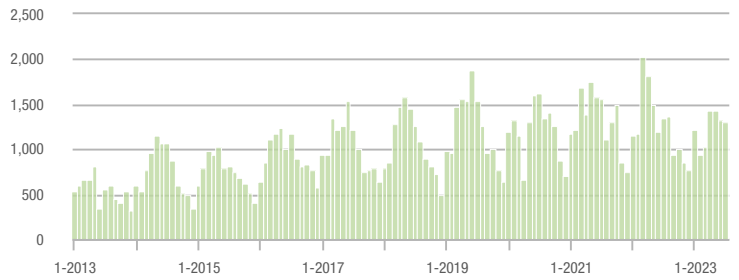
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

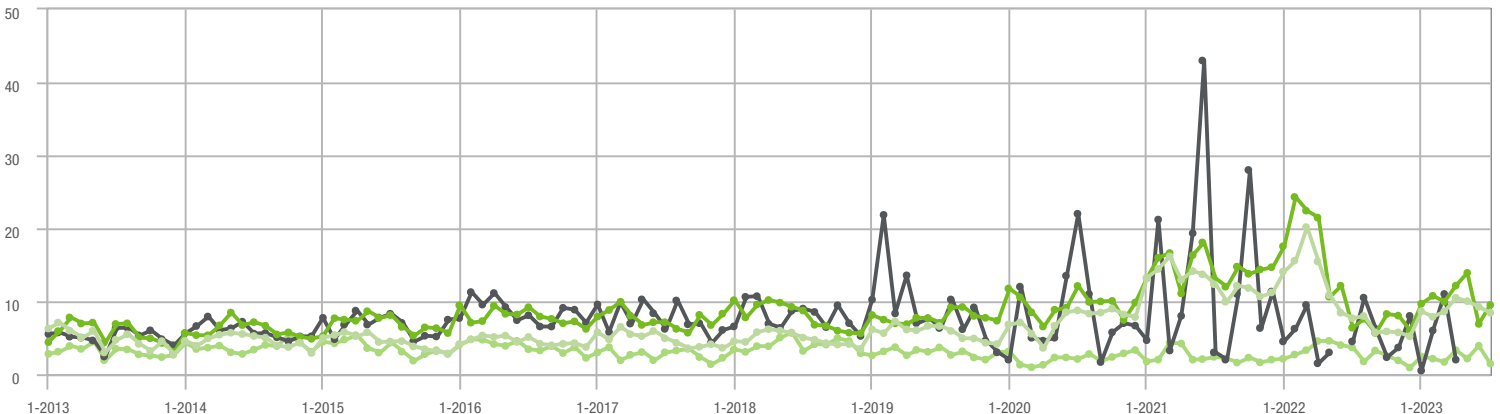


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

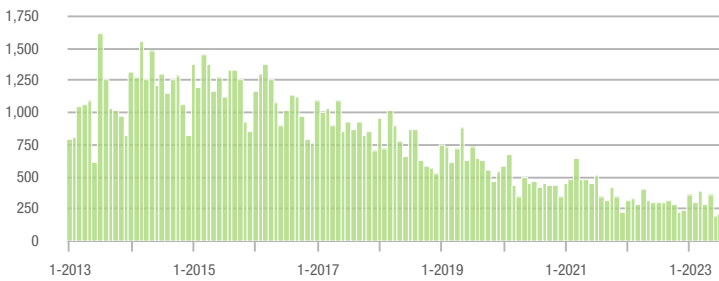


# Gaston County, NC

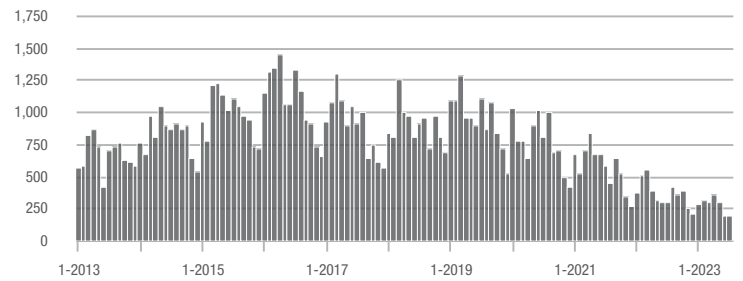
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	213	- 30.2%	+ 11.5%	2.4	+ 20.0%	+ 24.8%	112	- 40.1%	- 13.8%
\$100,001 to \$200,000	192	- 36.2%	0.0%	6.9	+ 38.0%	+ 7.6%	32	- 54.9%	0.0%
\$200,001 to \$300,000	1,406	- 6.2%	- 18.3%	7.8	+ 21.9%	- 10.0%	193	- 23.7%	- 9.8%
\$300,001 and Above	1,855	- 9.6%	+ 10.8%	5.8	+ 1.8%	+ 11.6%	350	- 13.6%	- 1.4%
<b>Total</b>	<b>4,197</b>	<b>- 9.0%</b>	<b>- 0.4%</b>	<b>6.4</b>	<b>+ 20.8%</b>	<b>+ 3.8%</b>	<b>740</b>	<b>- 26.1%</b>	<b>- 5.5%</b>

## Showings

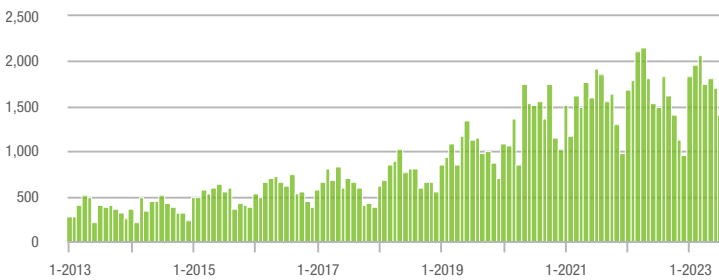
**\$100,000 and Below**



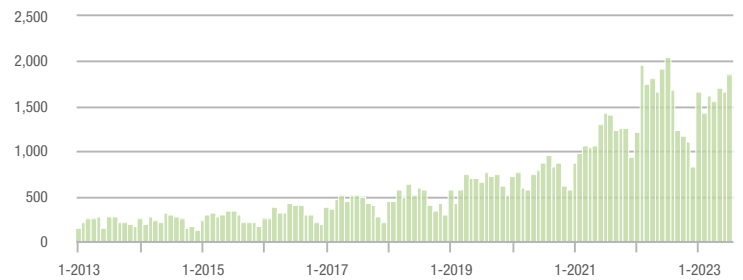
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

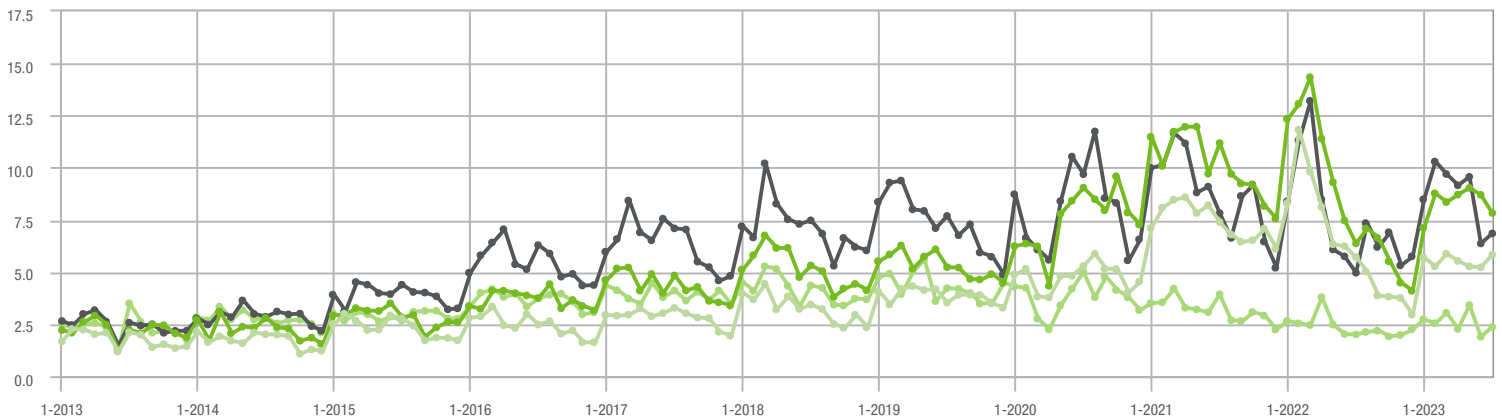


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

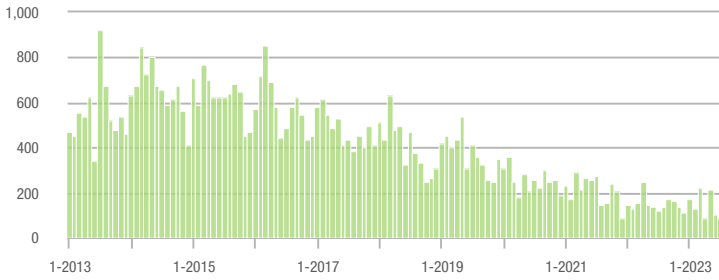


# Gastonia, NC

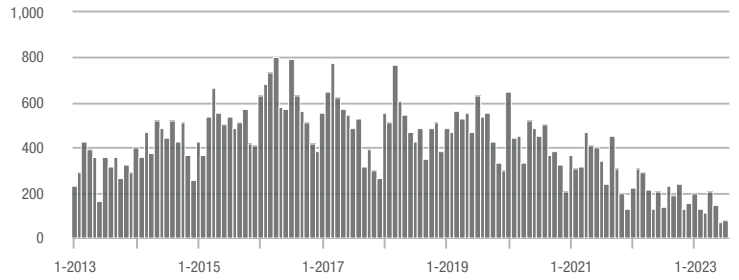
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	82	- 31.7%	- 21.2%	2.0	+ 5.3%	- 17.4%	47	- 44.7%	- 13.0%
\$100,001 to \$200,000	75	- 46.0%	+ 8.7%	8.3	+ 31.7%	- 27.5%	10	- 61.5%	+ 42.9%
\$200,001 to \$300,000	810	+ 0.6%	- 16.1%	8.0	+ 25.0%	- 3.3%	108	- 19.4%	- 14.3%
\$300,001 and Above	676	- 1.0%	+ 11.2%	5.0	+ 4.2%	+ 1.7%	144	- 10.6%	+ 5.1%
<b>Total</b>	<b>1,899</b>	<b>- 4.1%</b>	<b>- 0.7%</b>	<b>6.2</b>	<b>+ 19.2%</b>	<b>- 1.3%</b>	<b>334</b>	<b>- 24.8%</b>	<b>- 3.7%</b>

## Showings

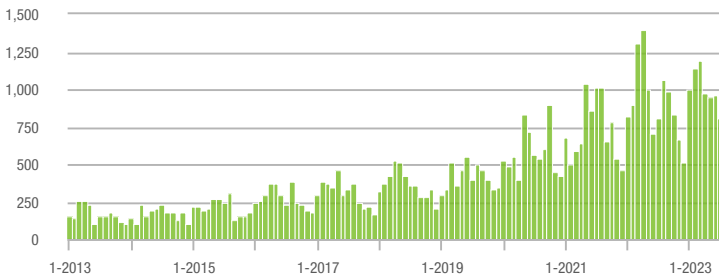
**\$100,000 and Below**



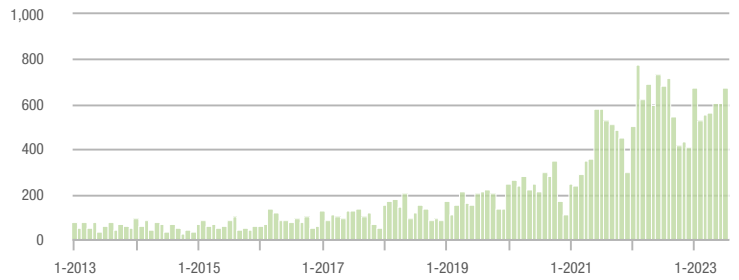
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

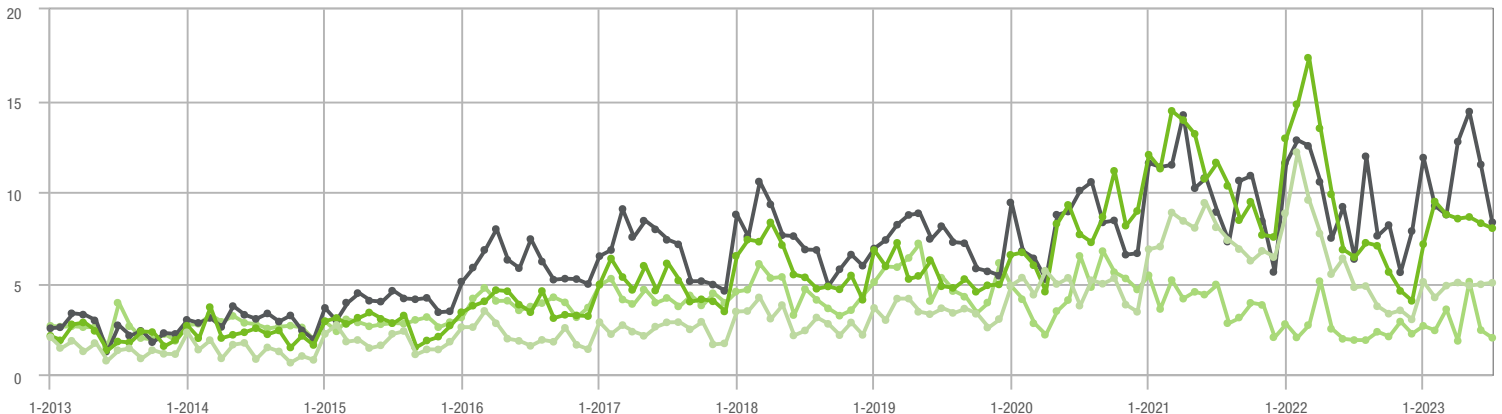


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

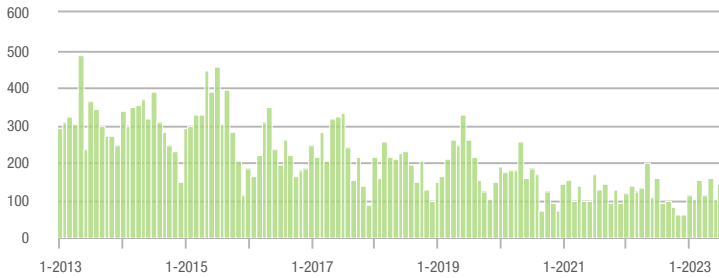


# Huntersville, NC

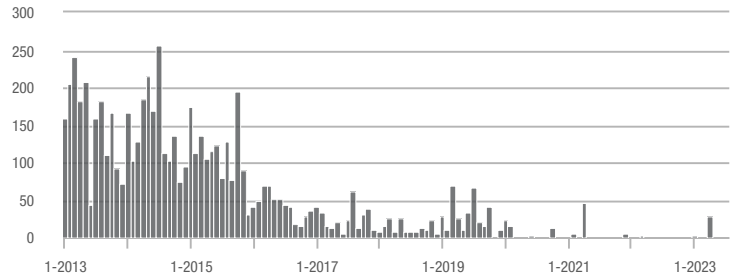
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	143	- 10.1%	+ 37.5%	3.4	- 10.5%	+ 37.6%	47	- 2.1%	- 2.1%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	1	- 66.7%	- 50.0%
\$200,001 to \$300,000	15	- 77.9%	- 11.8%	5.0	- 12.3%	+ 17.6%	4	- 73.3%	- 20.0%
\$300,001 and Above	1,101	- 32.1%	- 3.5%	7.9	+ 6.8%	+ 1.0%	143	- 42.3%	- 5.9%
<b>Total</b>	<b>1,259</b>	<b>- 32.9%</b>	<b>- 0.2%</b>	<b>6.8</b>	<b>0.0%</b>	<b>+ 3.5%</b>	<b>195</b>	<b>- 38.1%</b>	<b>- 5.8%</b>

## Showings

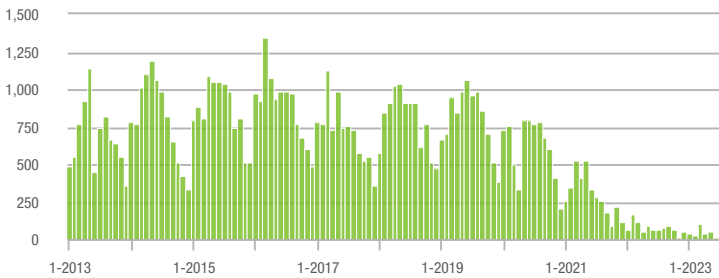
**\$100,000 and Below**



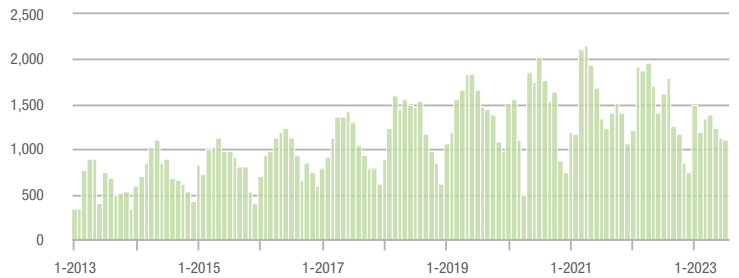
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

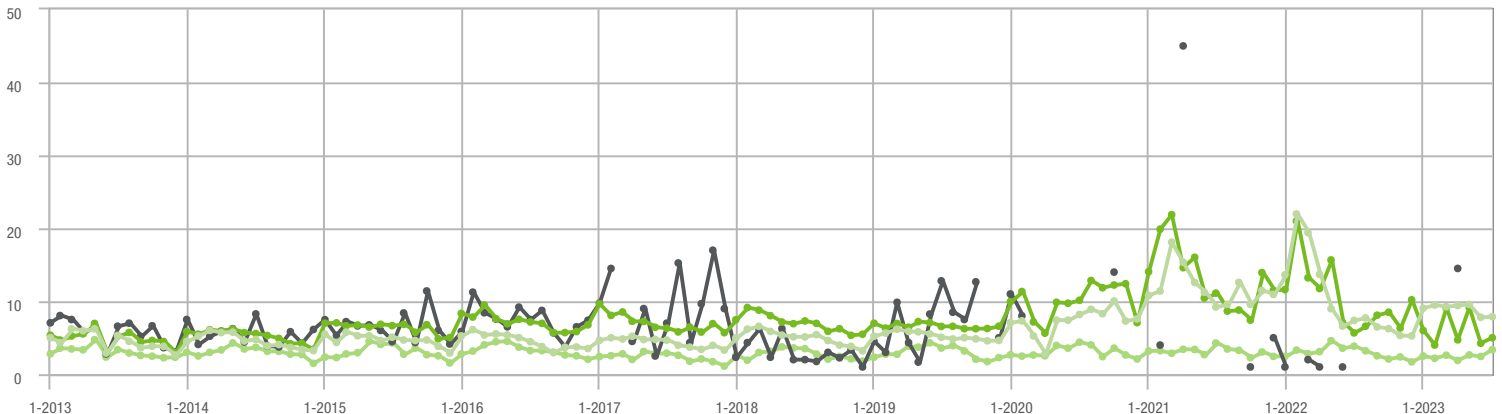


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



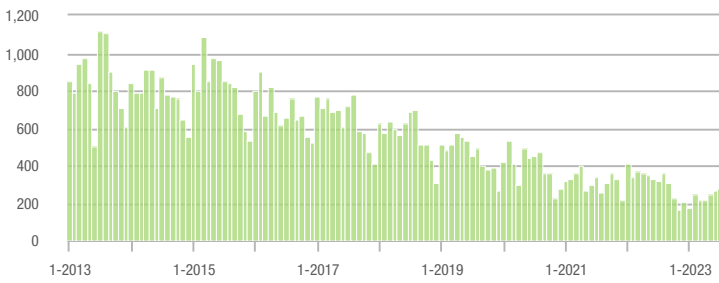


# Iredell County, NC

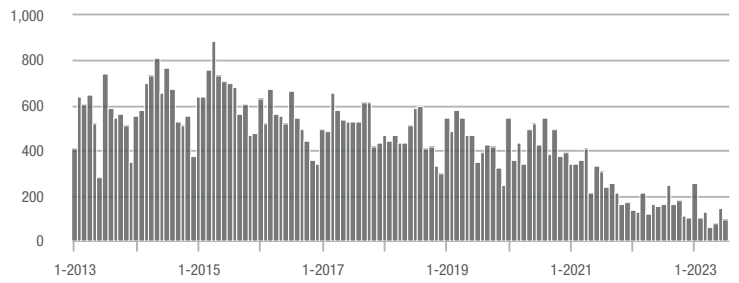
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	274	- 15.2%	+ 4.6%	2.6	+ 8.3%	+ 5.2%	140	- 36.7%	- 14.1%
\$100,001 to \$200,000	94	- 42.7%	- 34.7%	4.4	+ 12.8%	- 18.3%	27	- 48.1%	- 22.9%
\$200,001 to \$300,000	625	- 28.7%	- 12.3%	6.6	+ 6.5%	- 19.4%	106	- 36.1%	+ 5.0%
\$300,001 and Above	2,675	- 2.3%	+ 11.4%	5.7	0.0%	+ 8.9%	545	- 2.5%	- 2.0%
Total	3,919	- 10.3%	+ 5.3%	5.5	+ 3.8%	+ 4.4%	853	- 18.8%	- 4.0%

## Showings

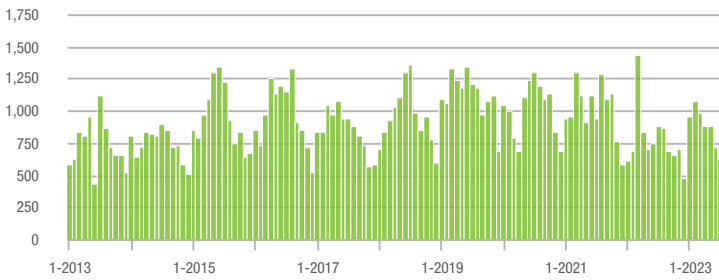
\$100,000 and Below



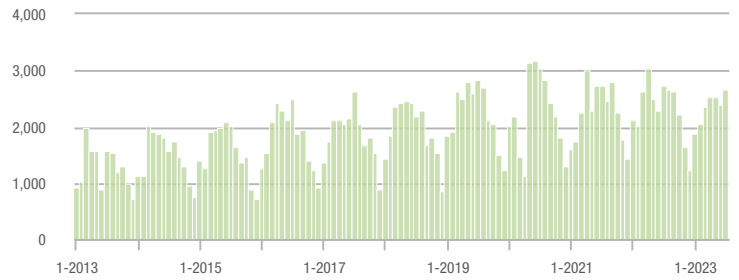
\$100,001 to \$200,000



\$200,001 to \$300,000

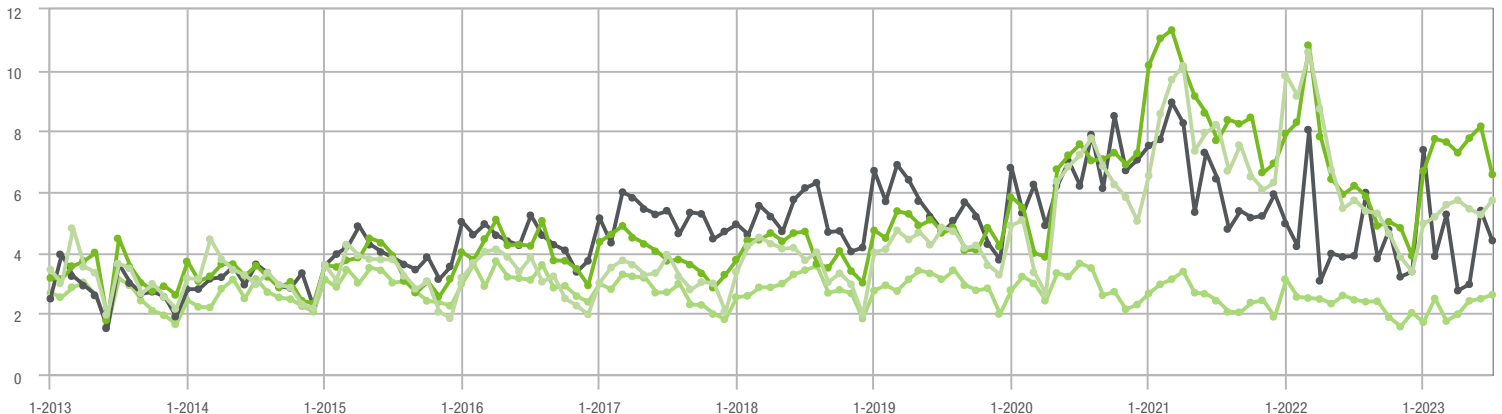


\$300,001 and Above



## Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

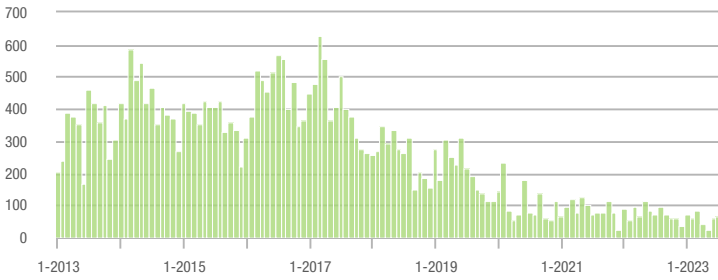


# Kannapolis, NC

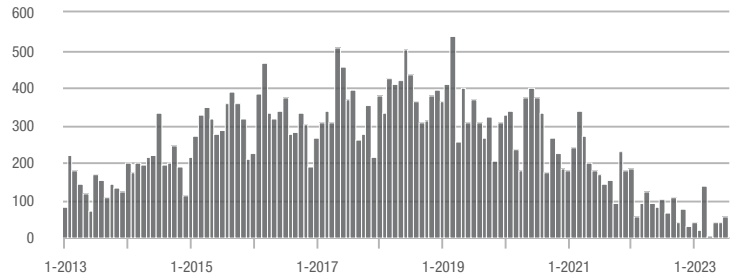
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	- 8.7%	+ 10.5%	2.6	0.0%	- 37.2%	26	- 25.7%	+ 36.8%
\$100,001 to \$200,000	57	- 43.6%	+ 32.6%	9.5	- 15.9%	- 11.6%	6	- 40.0%	+ 50.0%
\$200,001 to \$300,000	619	+ 2.8%	+ 4.0%	9.7	+ 29.3%	+ 3.1%	63	- 29.2%	- 4.5%
\$300,001 and Above	443	+ 56.5%	- 26.3%	6.0	+ 53.8%	- 15.4%	81	- 4.7%	- 12.9%
<b>Total</b>	<b>1,494</b>	<b>+ 19.3%</b>	<b>- 7.5%</b>	<b>8.1</b>	<b>+ 39.7%</b>	<b>- 11.0%</b>	<b>194</b>	<b>- 21.8%</b>	<b>- 1.5%</b>

## Showings

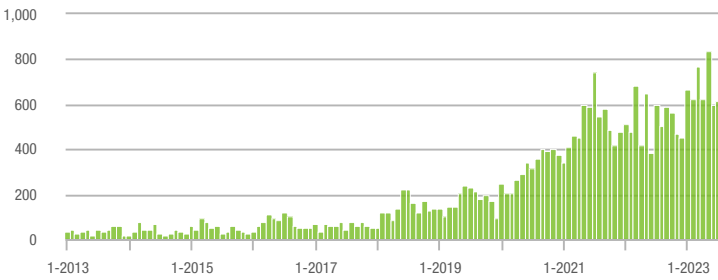
**\$100,000 and Below**



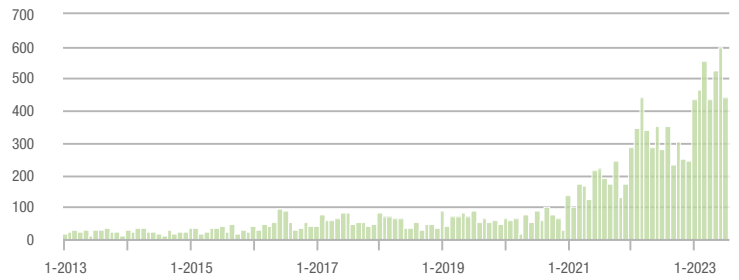
**\$100,001 to \$200,000**



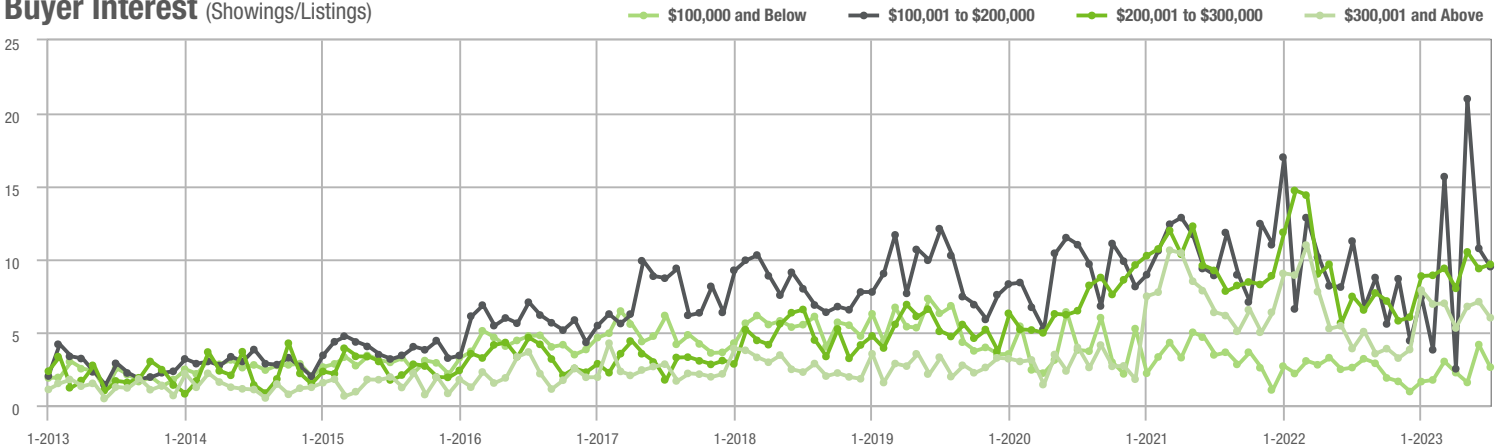
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

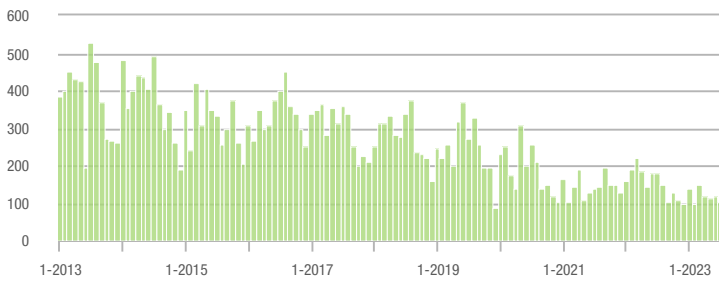


# Lake Norman

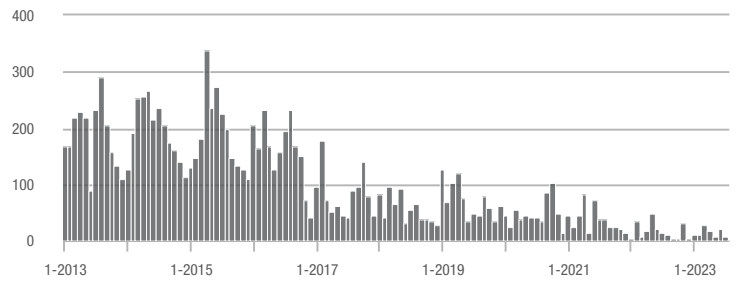
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	102	- 42.4%	- 14.3%	1.8	- 28.0%	- 7.0%	70	- 33.3%	- 16.7%
\$100,001 to \$200,000	8	- 42.9%	- 61.9%	0.6	- 53.8%	- 74.3%	8	- 52.9%	- 38.5%
\$200,001 to \$300,000	97	- 55.1%	+ 27.6%	5.9	- 7.8%	+ 23.7%	18	- 57.1%	0.0%
\$300,001 and Above	2,524	- 10.4%	+ 4.8%	6.6	+ 1.5%	+ 9.2%	425	- 12.6%	- 5.8%
<b>Total</b>	<b>2,765</b>	<b>- 15.1%</b>	<b>+ 3.8%</b>	<b>6.0</b>	<b>0.0%</b>	<b>+ 10.3%</b>	<b>530</b>	<b>- 19.9%</b>	<b>- 8.3%</b>

## Showings

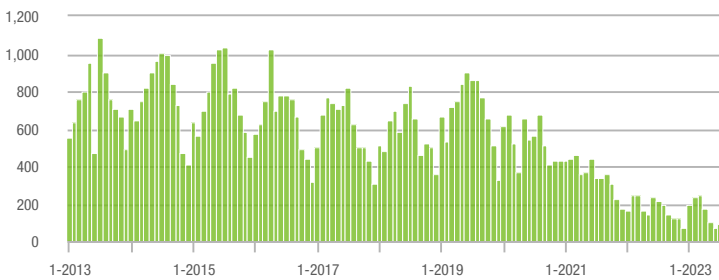
**\$100,000 and Below**



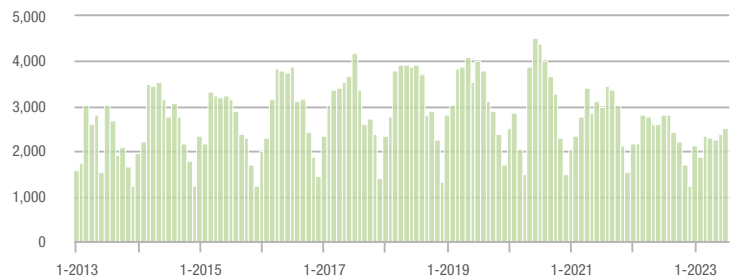
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

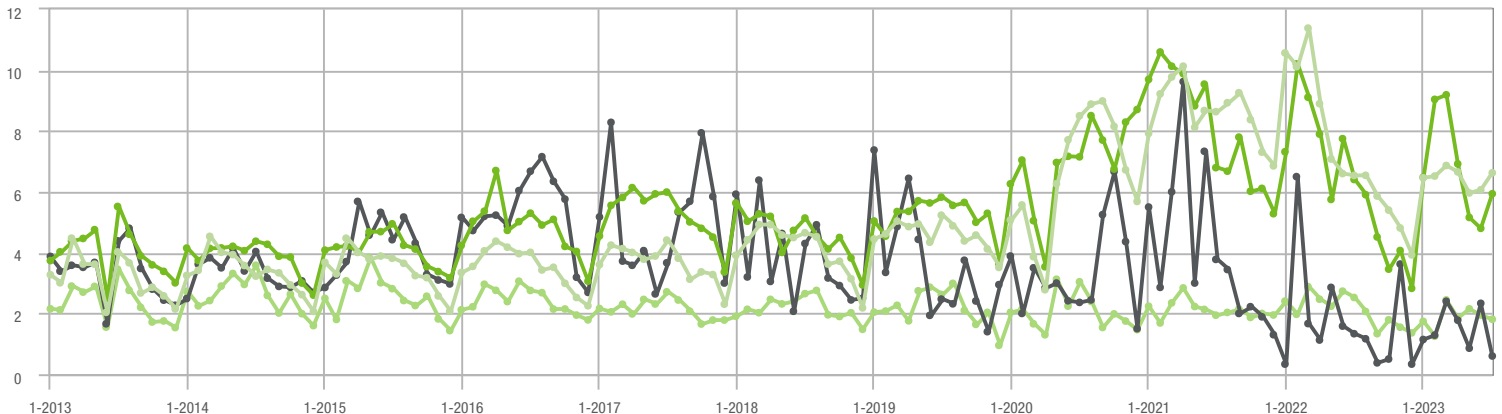


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

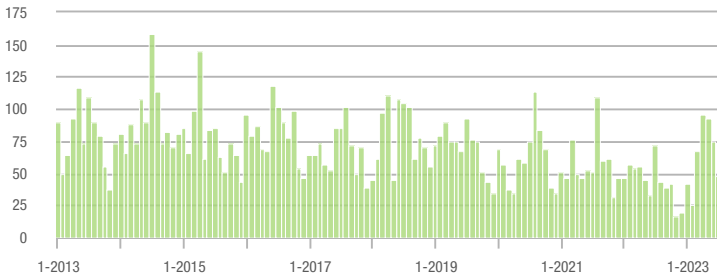


# Lake Wylie

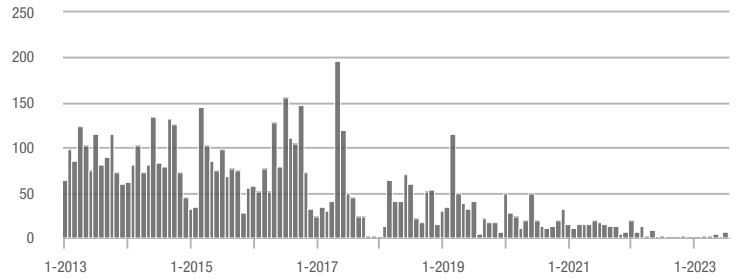
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 33.3%	- 36.0%	2.5	+ 19.0%	- 8.2%	23	- 43.9%	- 34.3%
\$100,001 to \$200,000	7	+ 250.0%	+ 600.0%	2.5	+ 150.0%	+ 150.0%	5	+ 25.0%	+ 25.0%
\$200,001 to \$300,000	51	- 56.0%	+ 131.8%	4.4	- 13.7%	+ 118.2%	20	- 39.4%	+ 25.0%
\$300,001 and Above	1,418	- 0.1%	+ 0.1%	7.0	+ 4.5%	- 3.3%	213	- 15.5%	- 2.3%
<b>Total</b>	<b>1,538</b>	<b>- 4.8%</b>	<b>+ 0.3%</b>	<b>6.4</b>	<b>+ 8.5%</b>	<b>- 0.9%</b>	<b>271</b>	<b>- 20.8%</b>	<b>- 4.2%</b>

## Showings

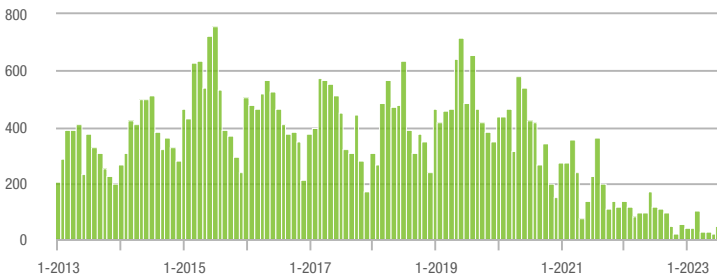
**\$100,000 and Below**



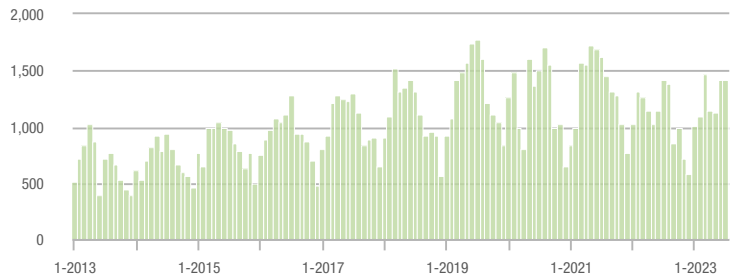
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

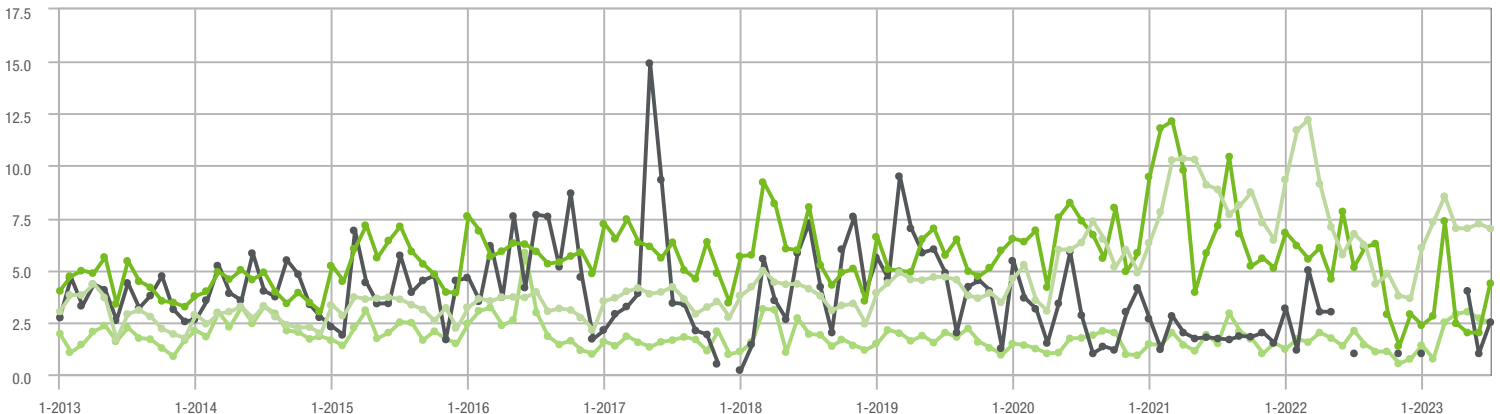


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

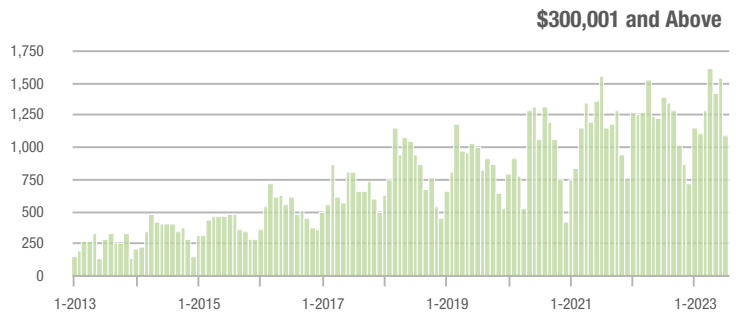
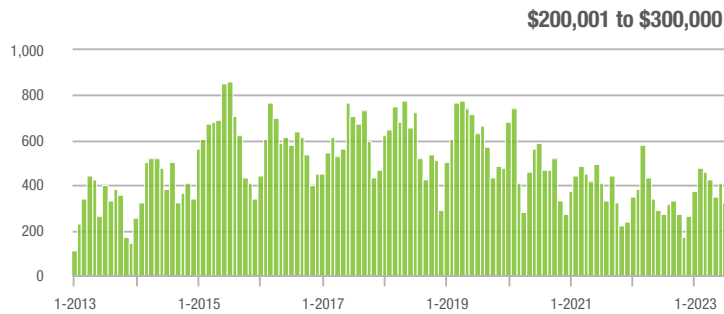
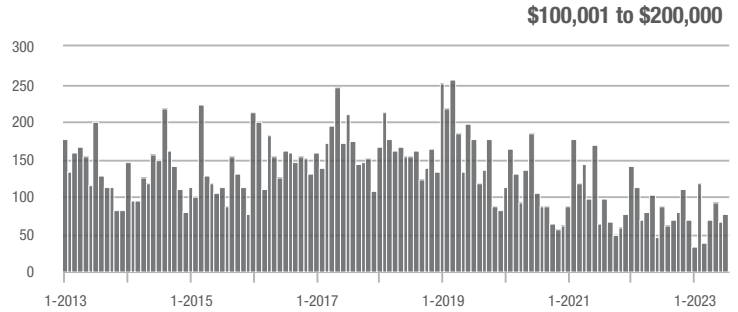
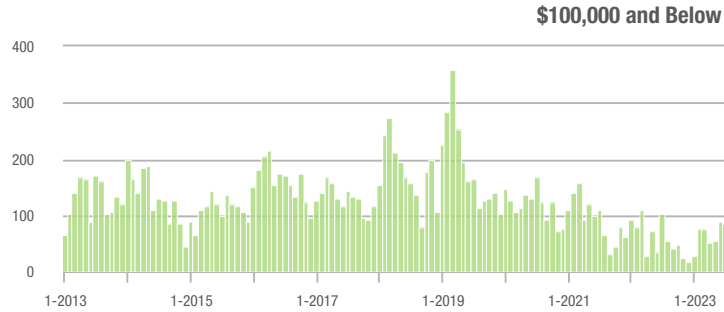
— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



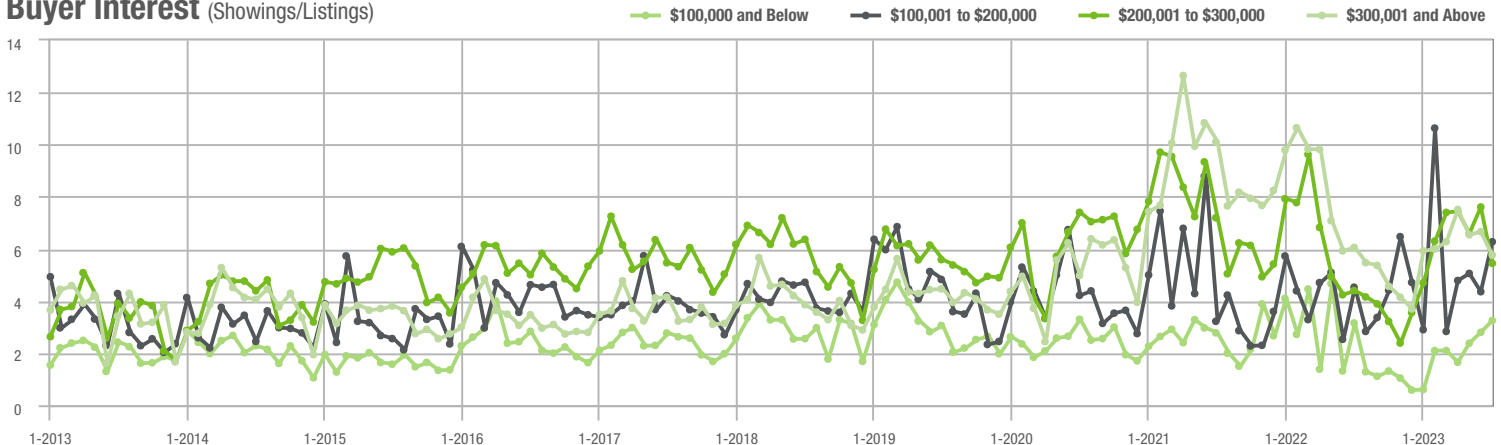
# Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	- 17.3%	- 3.4%	3.3	+ 3.1%	+ 16.1%	44	- 15.4%	- 6.4%
\$100,001 to \$200,000	78	- 9.3%	+ 16.4%	6.3	+ 40.0%	+ 44.0%	17	- 19.0%	- 19.0%
\$200,001 to \$300,000	321	+ 16.3%	- 22.3%	5.4	+ 22.7%	- 28.4%	69	- 8.0%	+ 6.2%
\$300,001 and Above	1,090	- 22.0%	- 29.1%	5.8	- 4.9%	- 13.5%	205	- 25.5%	- 17.7%
<b>Total</b>	<b>1,723</b>	<b>- 14.8%</b>	<b>- 26.1%</b>	<b>5.5</b>	<b>+ 3.8%</b>	<b>- 14.3%</b>	<b>369</b>	<b>- 21.2%</b>	<b>- 13.4%</b>

## Showings



## Buyer Interest (Showings/Listings)

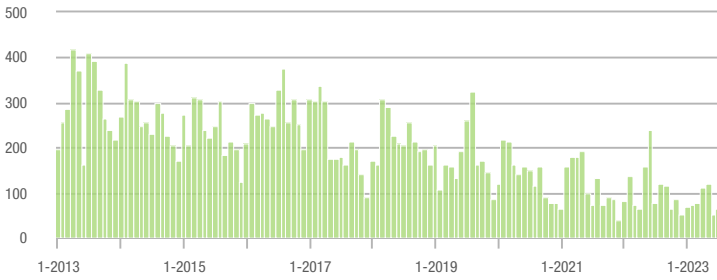


# Lincoln County, NC

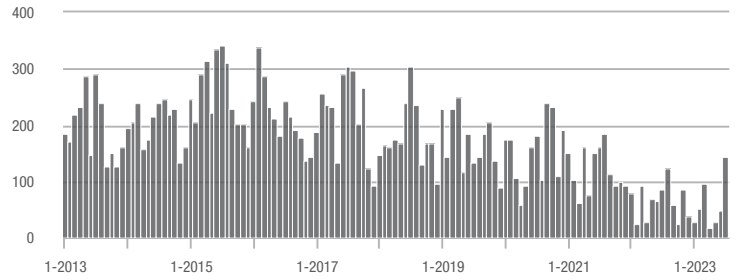
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	65	- 17.7%	+ 25.0%	1.9	+ 5.6%	+ 24.9%	48	- 34.2%	+ 4.3%
\$100,001 to \$200,000	144	+ 65.5%	+ 193.9%	17.3	+ 140.3%	+ 135.2%	14	- 36.4%	+ 7.7%
\$200,001 to \$300,000	286	- 29.7%	- 6.5%	5.9	- 7.8%	- 7.2%	53	- 26.4%	0.0%
\$300,001 and Above	1,056	- 10.3%	+ 2.5%	4.5	- 19.6%	- 4.9%	254	+ 3.3%	+ 3.3%
<b>Total</b>	<b>1,669</b>	<b>- 10.9%</b>	<b>+ 9.3%</b>	<b>4.9</b>	<b>- 9.3%</b>	<b>+ 3.4%</b>	<b>390</b>	<b>- 12.8%</b>	<b>+ 1.6%</b>

## Showings

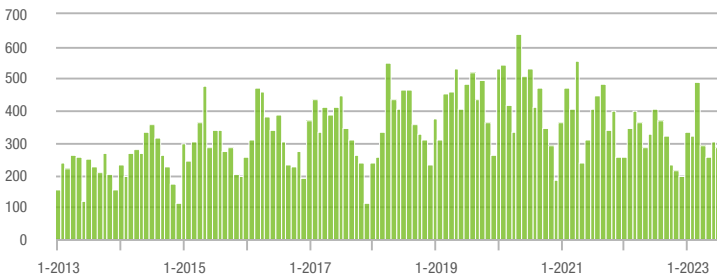
\$100,000 and Below



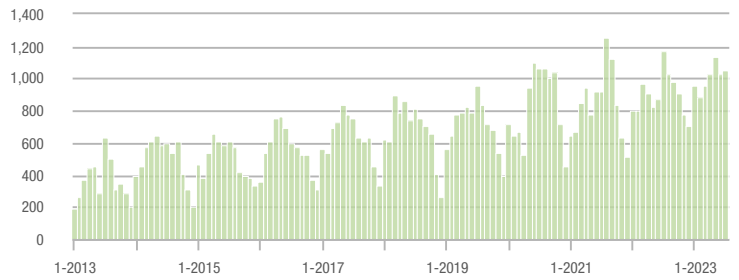
\$100,001 to \$200,000



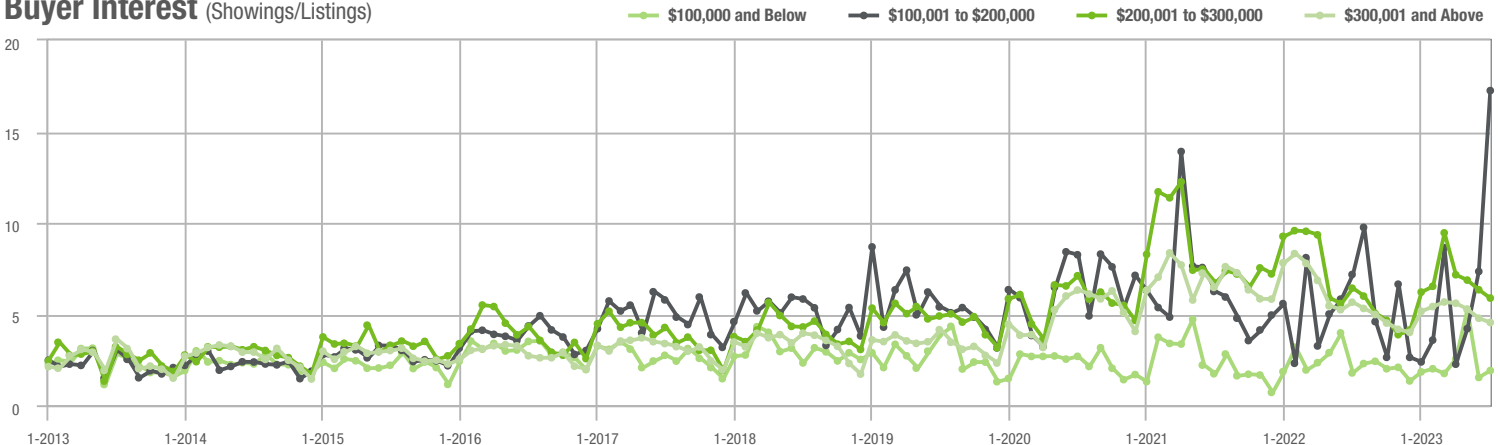
\$200,001 to \$300,000



\$300,001 and Above



## Buyer Interest (Showings/Listings)

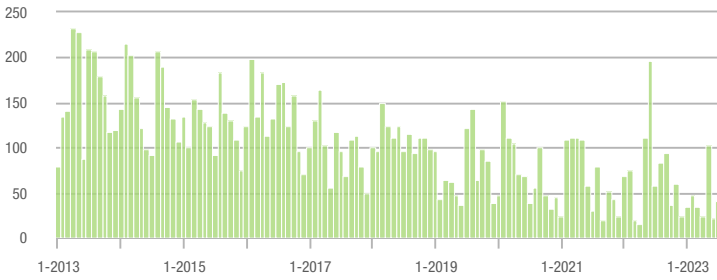


# Lincolnton, NC

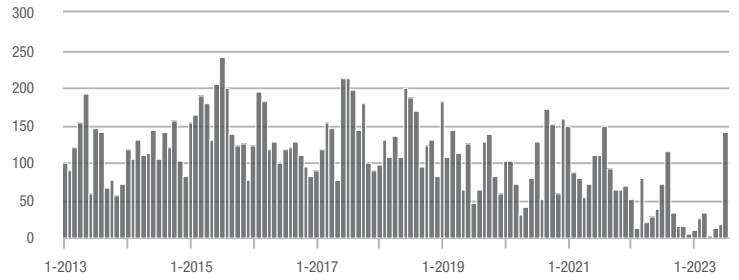
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	- 29.3%	+ 95.2%	2.5	+ 38.9%	+ 95.3%	22	- 45.0%	0.0%
\$100,001 to \$200,000	141	+ 95.8%	+ 729.4%	22.5	+ 118.4%	+ 419.2%	11	+ 37.5%	+ 37.5%
\$200,001 to \$300,000	141	- 9.0%	+ 2.9%	6.0	+ 27.7%	+ 5.1%	27	- 25.0%	- 3.6%
\$300,001 and Above	271	- 2.9%	+ 11.5%	4.6	- 2.1%	+ 5.9%	63	- 6.0%	+ 1.6%
<b>Total</b>	<b>644</b>	<b>+ 0.8%</b>	<b>+ 41.2%</b>	<b>5.8</b>	<b>+ 34.9%</b>	<b>+ 36.8%</b>	<b>131</b>	<b>- 24.7%</b>	<b>- 0.8%</b>

## Showings

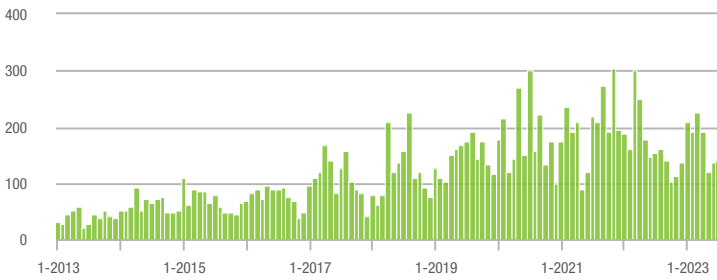
**\$100,000 and Below**



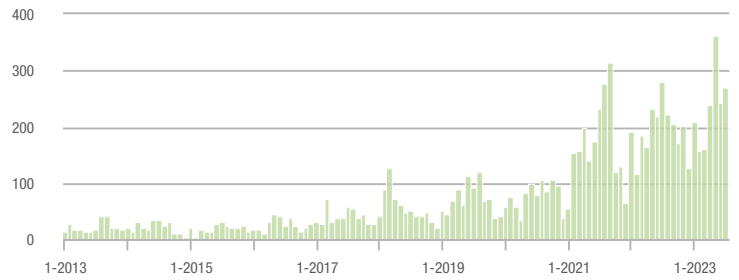
**\$100,001 to \$200,000**



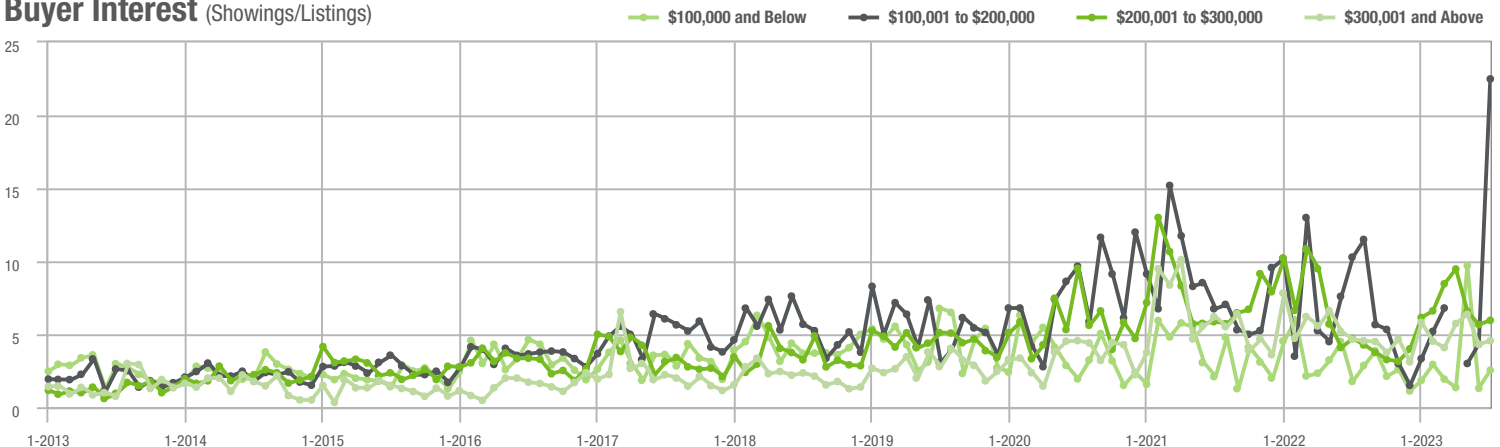
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

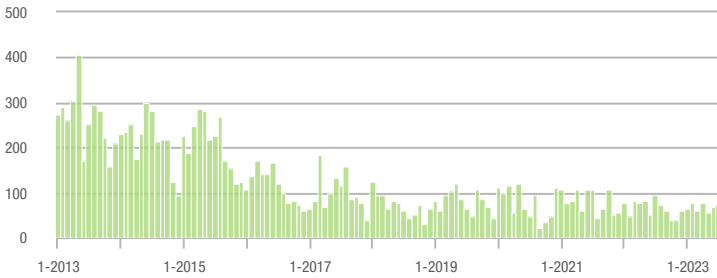


# Matthews, NC

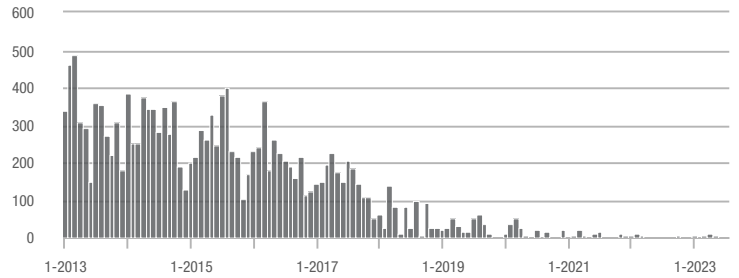
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	73	- 24.0%	+ 7.4%	3.0	- 34.8%	- 16.9%	23	0.0%	+ 9.5%
\$100,001 to \$200,000	2	—	+ 100.0%	1.0	—	0.0%	2	+ 100.0%	0.0%
\$200,001 to \$300,000	14	- 92.0%	- 6.7%	7.0	- 32.0%	- 6.7%	4	- 80.0%	0.0%
\$300,001 and Above	1,178	- 15.7%	+ 1.6%	9.8	+ 14.0%	+ 5.7%	132	- 31.6%	- 5.7%
<b>Total</b>	<b>1,267</b>	<b>- 24.4%</b>	<b>+ 1.8%</b>	<b>8.6</b>	<b>+ 3.6%</b>	<b>+ 2.1%</b>	<b>162</b>	<b>- 32.5%</b>	<b>- 3.6%</b>

## Showings

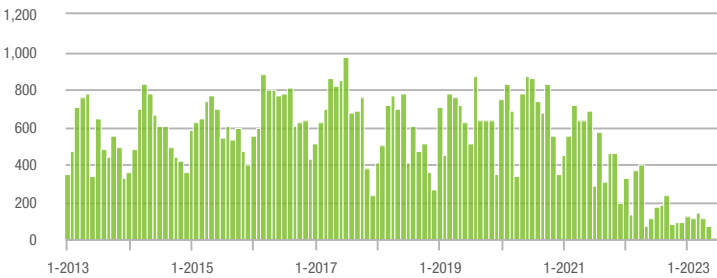
**\$100,000 and Below**



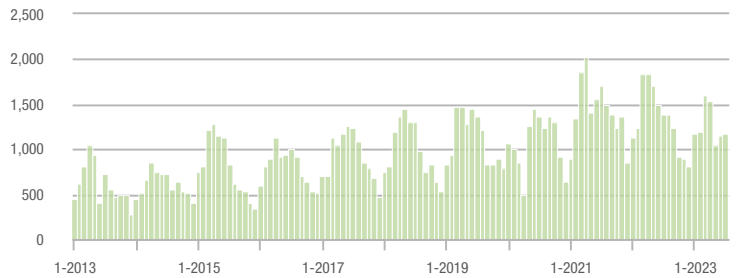
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

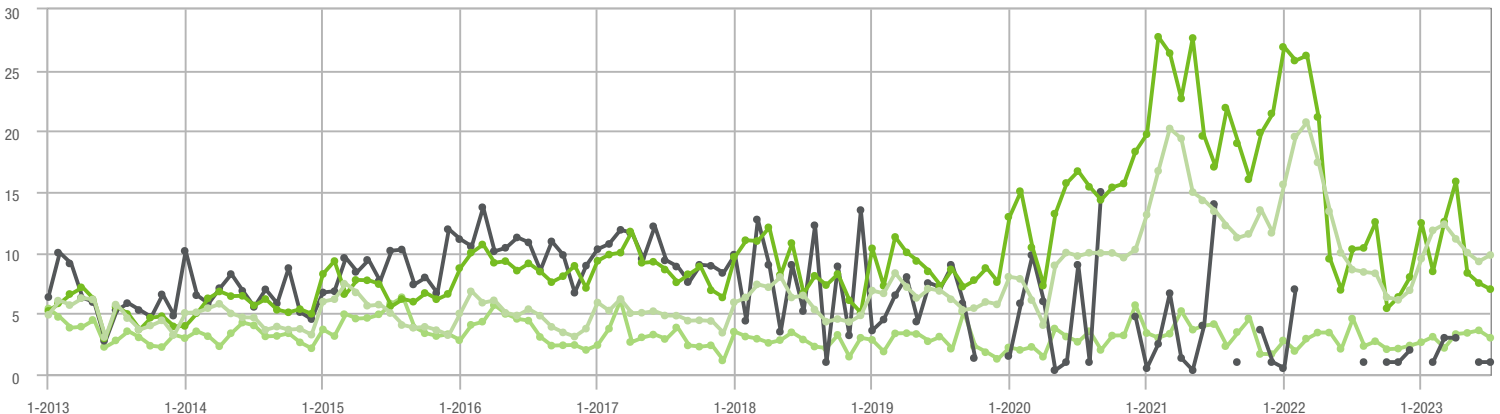


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



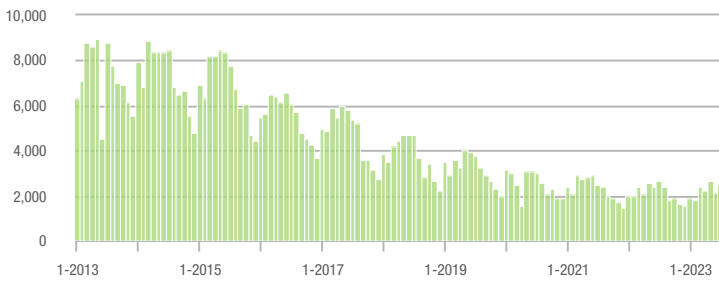


# Mecklenburg County, NC

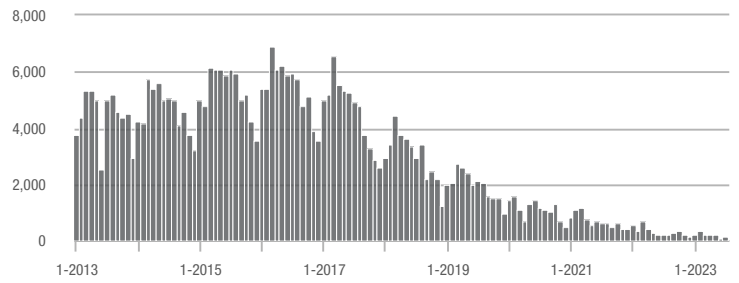
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,461	- 8.1%	+ 13.3%	3.1	- 13.9%	+ 14.9%	850	- 0.2%	- 3.4%
\$100,001 to \$200,000	114	- 37.7%	+ 50.0%	7.4	+ 27.6%	+ 64.4%	20	- 52.4%	+ 5.3%
\$200,001 to \$300,000	2,800	- 33.0%	- 17.7%	12.4	+ 44.2%	- 3.4%	236	- 56.7%	- 15.1%
\$300,001 and Above	16,343	- 8.3%	- 8.9%	8.5	+ 23.2%	- 2.3%	2,047	- 30.4%	- 8.7%
<b>Total</b>	<b>22,346</b>	<b>- 13.3%</b>	<b>- 7.1%</b>	<b>7.5</b>	<b>+ 15.4%</b>	<b>- 2.1%</b>	<b>3,212</b>	<b>- 28.2%</b>	<b>- 7.4%</b>

## Showings

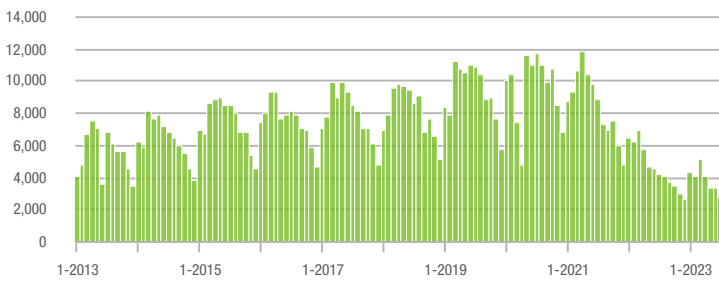
**\$100,000 and Below**



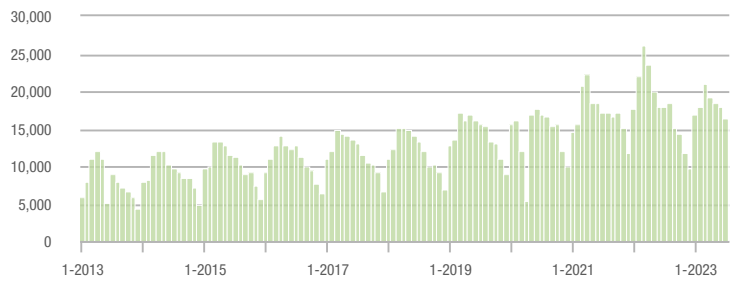
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

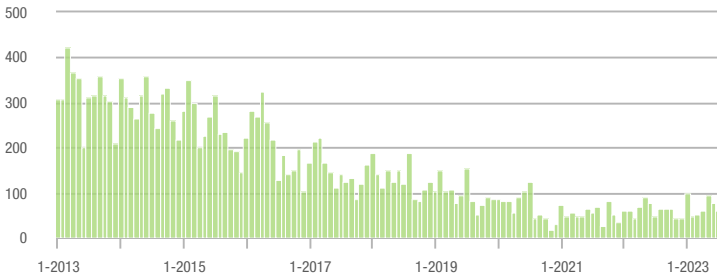


# Monroe, NC

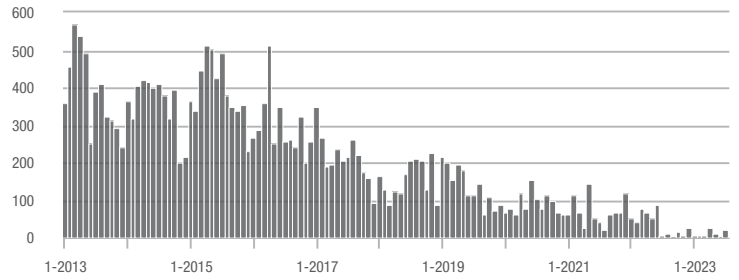
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	59	+ 28.3%	- 21.3%	2.2	+ 29.4%	- 15.1%	30	- 9.1%	- 14.3%
\$100,001 to \$200,000	19	+ 216.7%	—	9.5	+ 375.0%	—	2	- 50.0%	+ 100.0%
\$200,001 to \$300,000	262	- 35.5%	- 10.0%	10.8	+ 45.9%	- 21.3%	29	- 50.8%	+ 11.5%
\$300,001 and Above	872	+ 11.4%	+ 13.5%	5.4	+ 17.4%	+ 9.9%	175	- 17.8%	- 2.8%
<b>Total</b>	<b>1,236</b>	<b>- 7.0%</b>	<b>+ 6.2%</b>	<b>5.7</b>	<b>+ 14.0%</b>	<b>+ 3.0%</b>	<b>242</b>	<b>- 26.2%</b>	<b>- 2.8%</b>

## Showings

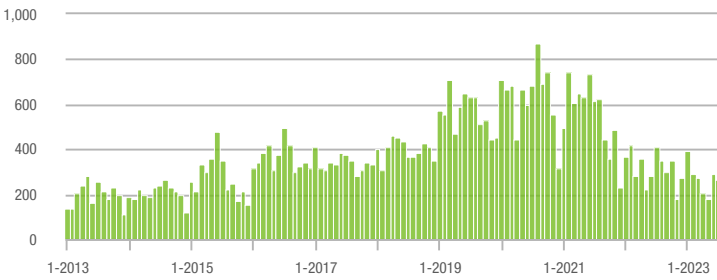
**\$100,000 and Below**



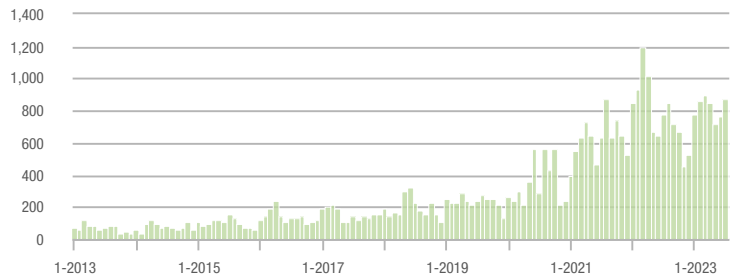
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

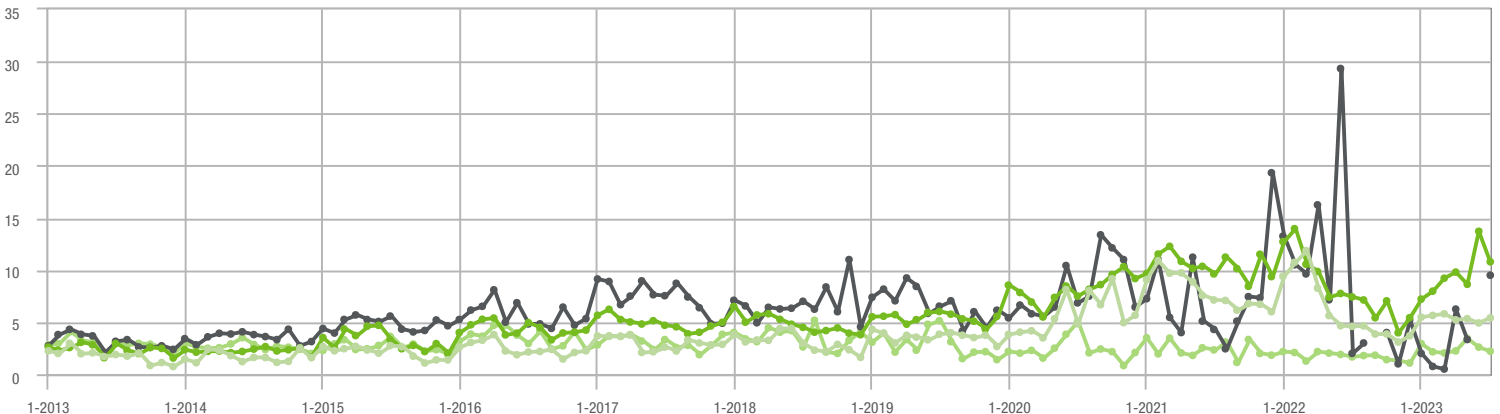


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

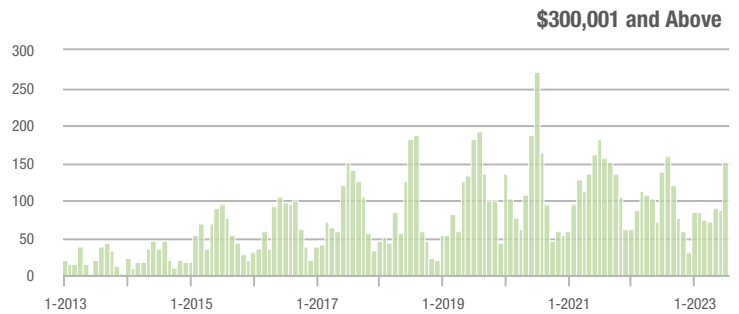
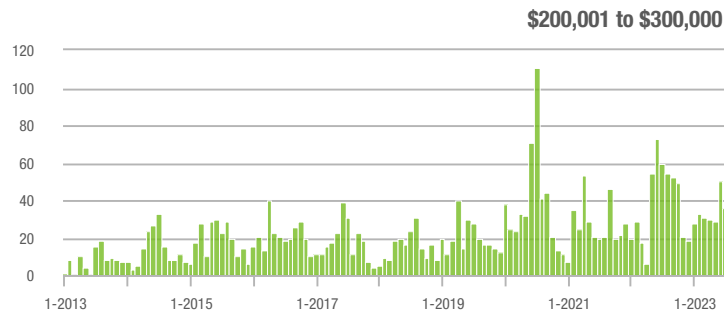
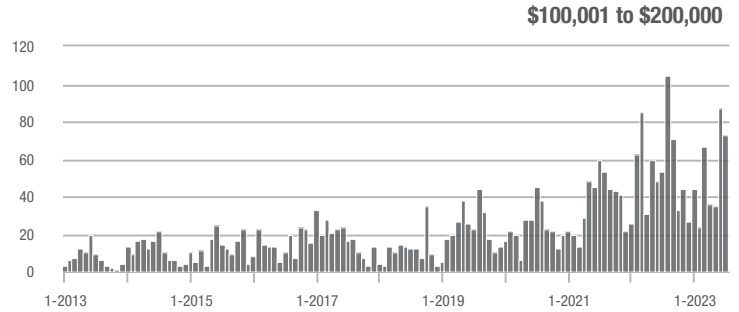
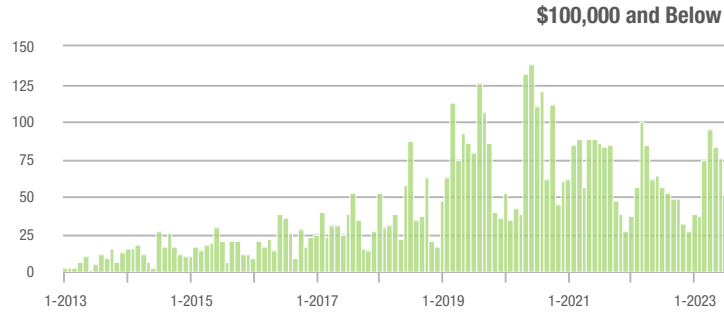
— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



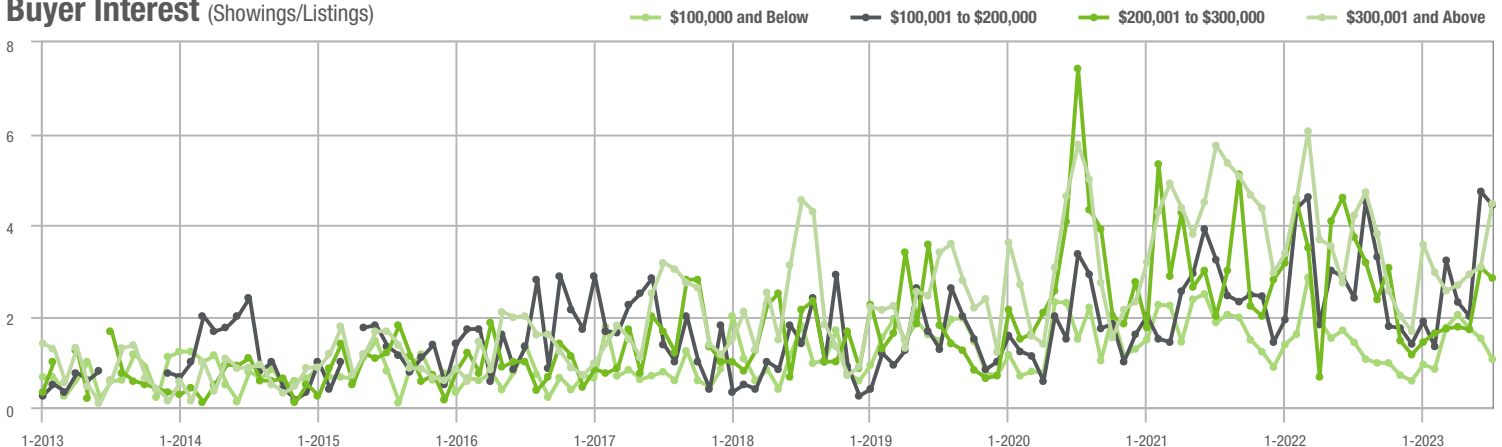
# Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	- 8.9%	- 32.9%	1.1	- 21.4%	- 30.2%	74	- 12.9%	- 12.9%
\$100,001 to \$200,000	73	+ 37.7%	- 16.1%	4.4	+ 83.3%	- 6.3%	22	- 24.1%	- 4.3%
\$200,001 to \$300,000	36	- 39.0%	- 28.0%	2.8	- 24.3%	- 7.6%	14	- 22.2%	- 22.2%
\$300,001 and Above	152	+ 9.4%	+ 74.7%	4.5	+ 7.1%	+ 45.0%	38	- 11.6%	+ 15.2%
<b>Total</b>	<b>343</b>	<b>+ 1.5%</b>	<b>+ 9.2%</b>	<b>3.0</b>	<b>+ 3.4%</b>	<b>+ 10.9%</b>	<b>158</b>	<b>- 16.0%</b>	<b>- 4.2%</b>

## Showings



## Buyer Interest (Showings/Listings)

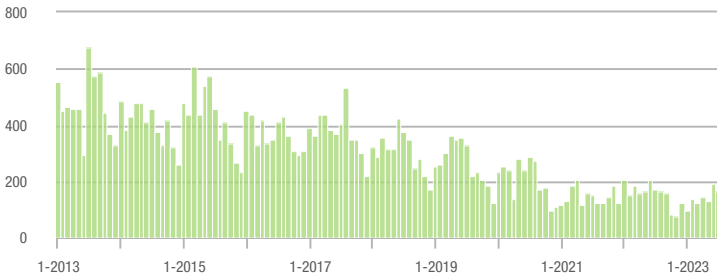


# Mooresville, NC

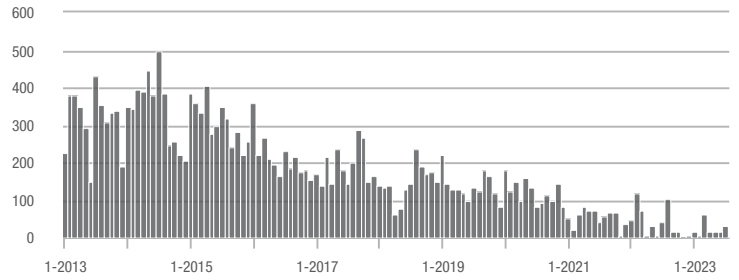
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	166	- 2.4%	- 13.5%	3.0	- 9.1%	- 10.5%	64	- 11.1%	- 11.1%
\$100,001 to \$200,000	31	- 24.4%	+ 138.5%	7.5	- 62.5%	+ 172.7%	5	- 16.7%	- 28.6%
\$200,001 to \$300,000	226	- 21.3%	+ 16.5%	8.5	+ 28.8%	- 23.1%	28	- 47.2%	+ 33.3%
\$300,001 and Above	1,940	- 6.1%	+ 3.9%	6.7	+ 3.1%	+ 5.3%	317	- 9.7%	- 2.5%
<b>Total</b>	<b>2,462</b>	<b>- 7.2%</b>	<b>+ 7.0%</b>	<b>6.5</b>	<b>+ 1.6%</b>	<b>+ 6.8%</b>	<b>421</b>	<b>- 13.9%</b>	<b>- 2.5%</b>

## Showings

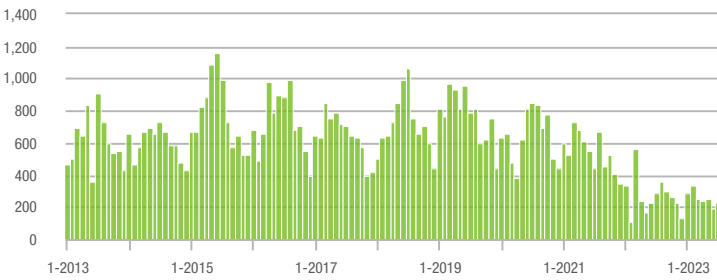
**\$100,000 and Below**



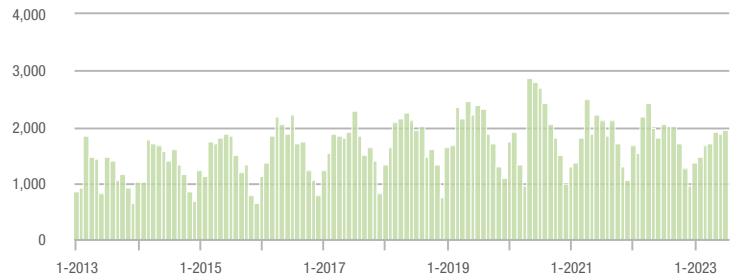
**\$100,001 to \$200,000**



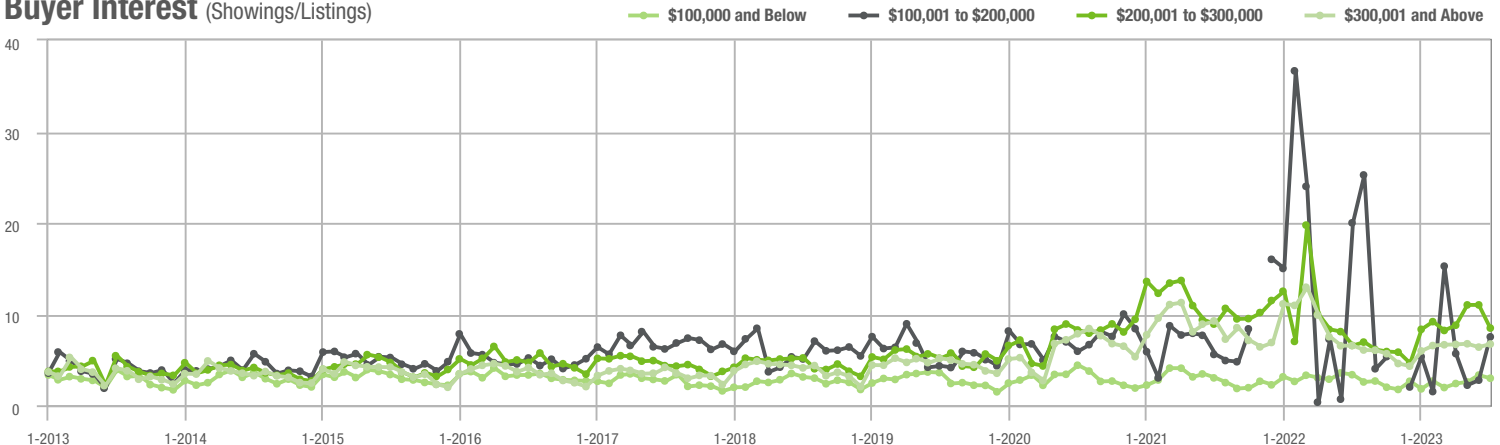
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

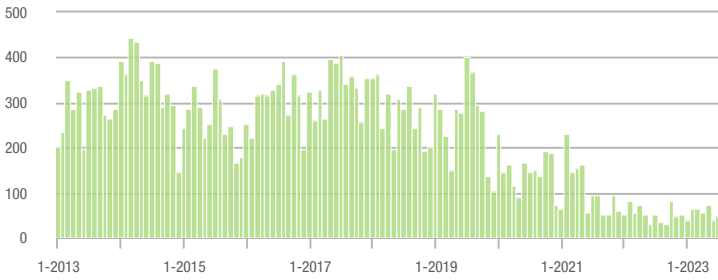


# Rock Hill, SC

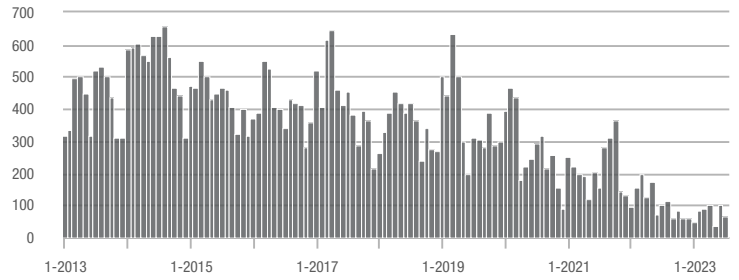
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	- 6.0%	+ 20.5%	1.9	- 13.6%	- 4.3%	34	0.0%	+ 9.7%
\$100,001 to \$200,000	67	- 32.3%	- 35.0%	6.7	- 11.8%	- 21.9%	11	- 38.9%	- 15.4%
\$200,001 to \$300,000	585	- 28.4%	- 25.8%	8.9	+ 4.7%	- 28.4%	68	- 31.3%	+ 3.0%
\$300,001 and Above	1,064	- 16.5%	+ 10.5%	6.6	- 5.7%	+ 4.8%	174	- 21.3%	- 1.1%
<b>Total</b>	<b>2,015</b>	<b>- 17.5%</b>	<b>- 2.0%</b>	<b>7.1</b>	<b>- 2.7%</b>	<b>- 8.9%</b>	<b>308</b>	<b>- 23.0%</b>	<b>+ 2.0%</b>

## Showings

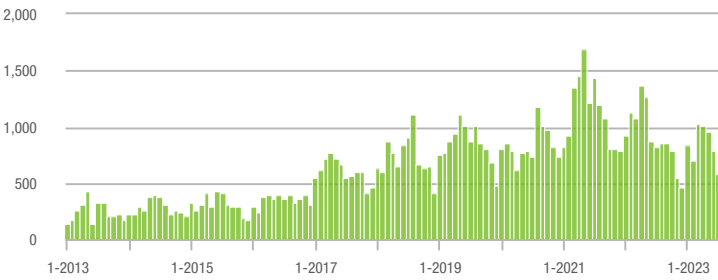
**\$100,000 and Below**



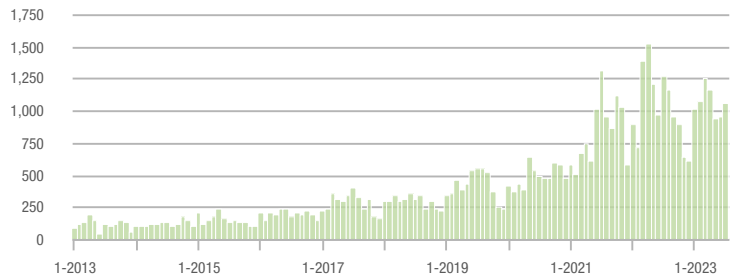
**\$100,001 to \$200,000**



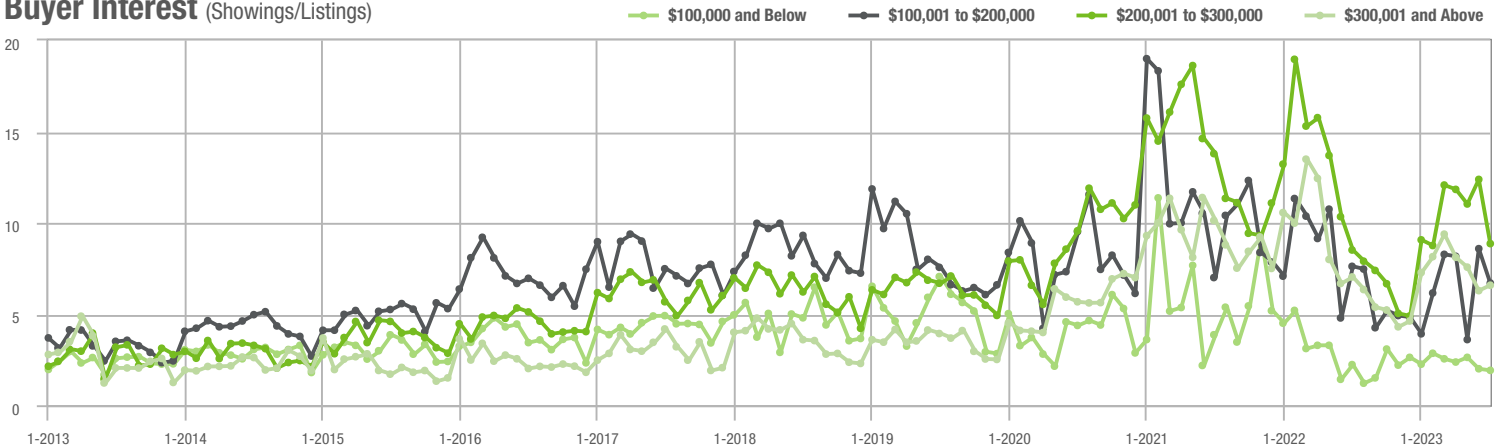
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

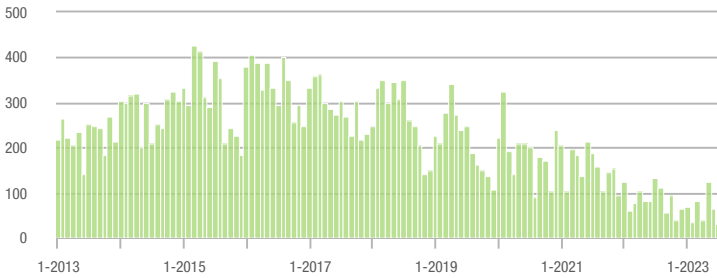


# Salisbury, NC

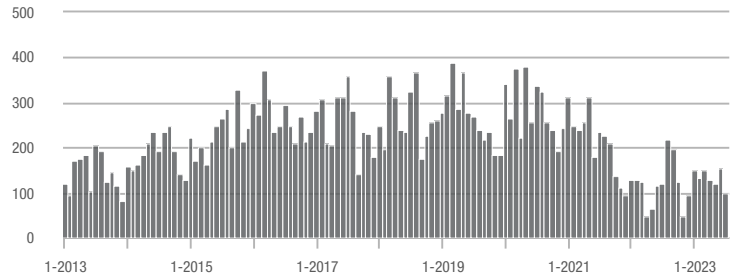
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	- 75.9%	- 50.8%	1.6	- 57.9%	- 51.2%	25	- 57.6%	- 16.7%
\$100,001 to \$200,000	100	- 16.0%	- 34.6%	6.3	+ 31.3%	- 51.1%	17	- 43.3%	+ 30.8%
\$200,001 to \$300,000	485	+ 10.5%	- 10.5%	5.5	+ 3.8%	- 12.6%	95	- 1.0%	+ 3.3%
\$300,001 and Above	358	- 39.1%	- 8.7%	5.0	- 10.7%	+ 1.1%	83	- 30.8%	- 7.8%
<b>Total</b>	<b>1,076</b>	<b>- 35.5%</b>	<b>- 17.2%</b>	<b>5.3</b>	<b>- 8.6%</b>	<b>- 13.1%</b>	<b>237</b>	<b>- 33.1%</b>	<b>- 4.0%</b>

## Showings

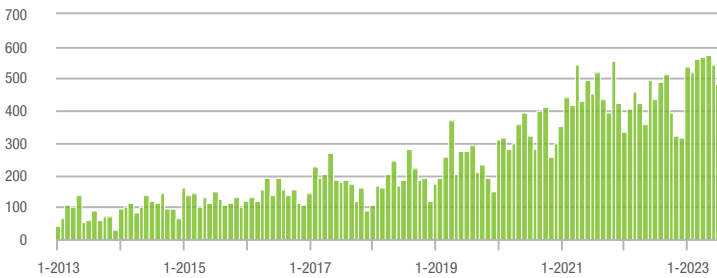
**\$100,000 and Below**



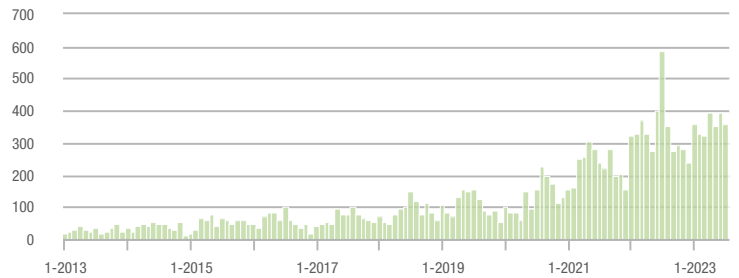
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

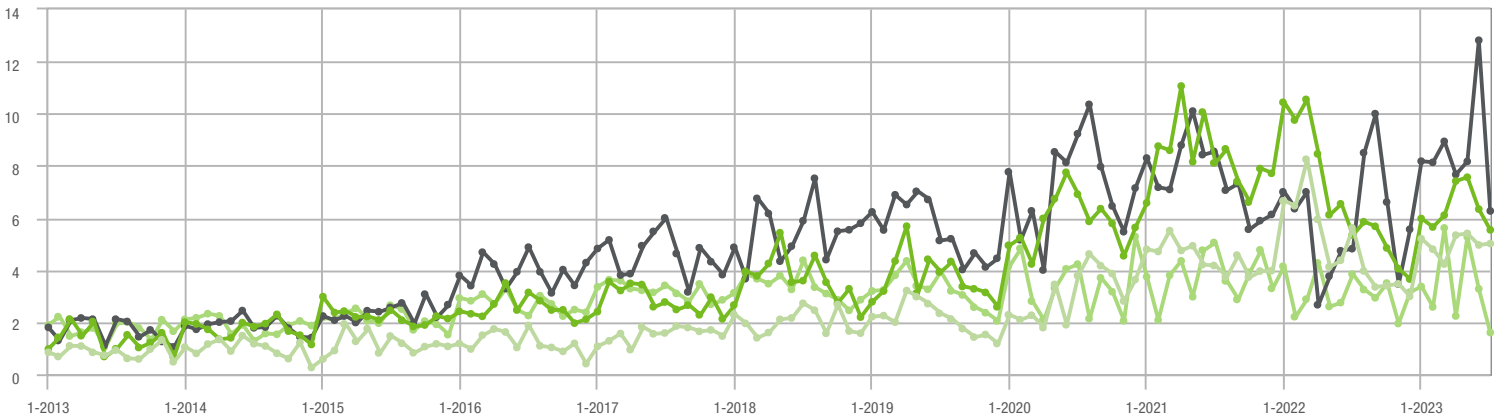


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

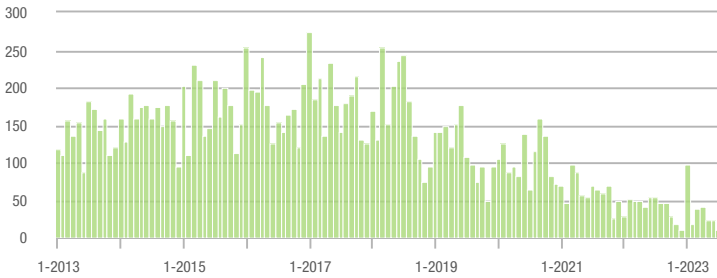


# Stanly County, NC

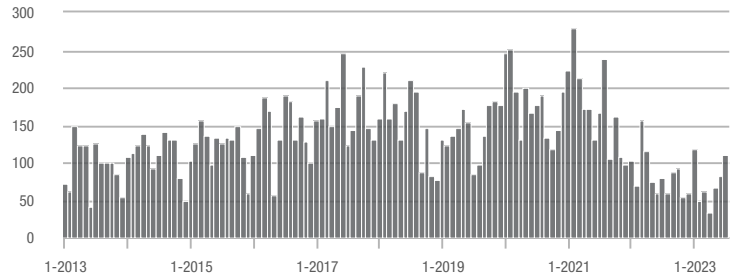
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 79.2%	- 50.0%	0.7	- 78.8%	- 64.7%	19	- 36.7%	- 17.4%
\$100,001 to \$200,000	109	+ 36.3%	+ 31.3%	11.7	+ 125.0%	+ 36.4%	15	- 37.5%	- 11.8%
\$200,001 to \$300,000	335	- 15.0%	- 29.0%	4.5	- 21.1%	- 22.3%	86	+ 2.4%	- 13.1%
\$300,001 and Above	480	+ 30.8%	+ 34.5%	4.1	- 22.6%	+ 6.4%	129	+ 22.9%	+ 17.3%
<b>Total</b>	<b>1,088</b>	<b>+ 6.7%</b>	<b>+ 8.3%</b>	<b>4.7</b>	<b>- 11.3%</b>	<b>- 2.0%</b>	<b>274</b>	<b>- 0.4%</b>	<b>+ 1.1%</b>

## Showings

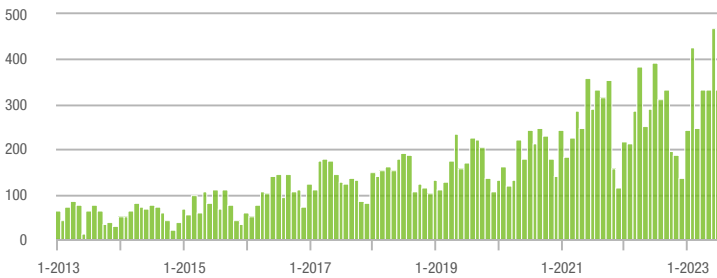
**\$100,000 and Below**



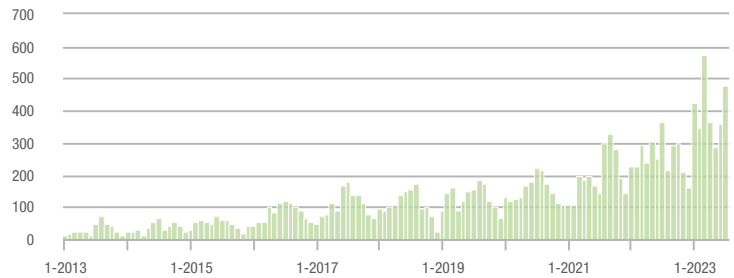
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

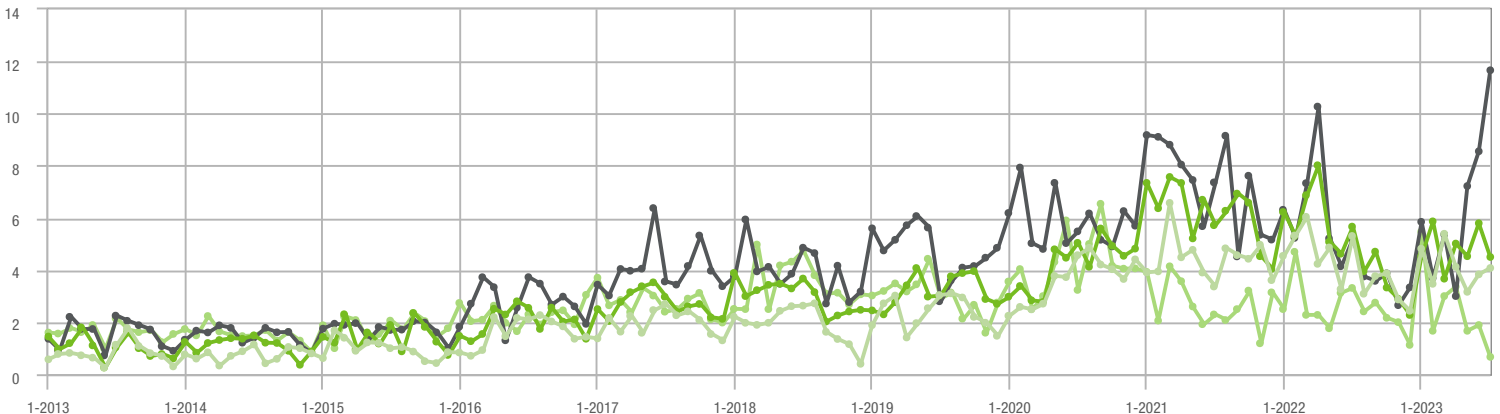


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

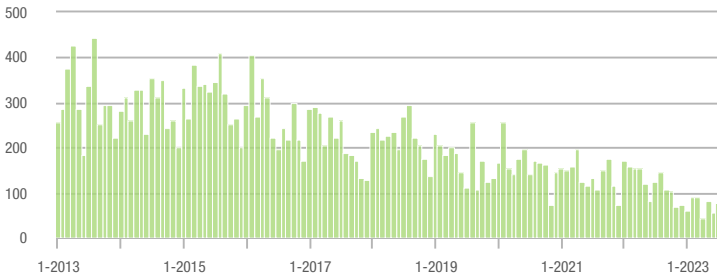


# Statesville, NC

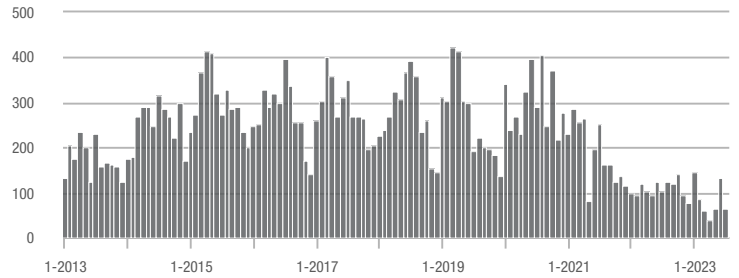
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	78	- 36.6%	+ 44.4%	2.1	- 4.5%	+ 74.5%	64	- 43.9%	- 19.0%
\$100,001 to \$200,000	63	- 37.6%	- 51.9%	4.1	+ 17.1%	- 39.0%	18	- 50.0%	- 21.7%
\$200,001 to \$300,000	371	- 31.2%	- 18.8%	6.0	- 1.6%	- 18.4%	69	- 31.7%	- 1.4%
\$300,001 and Above	515	+ 26.2%	+ 25.0%	3.7	- 7.5%	+ 13.8%	173	+ 23.6%	+ 0.6%
<b>Total</b>	<b>1,155</b>	<b>- 12.7%</b>	<b>- 4.3%</b>	<b>4.3</b>	<b>- 2.3%</b>	<b>- 5.7%</b>	<b>347</b>	<b>- 18.4%</b>	<b>- 5.4%</b>

## Showings

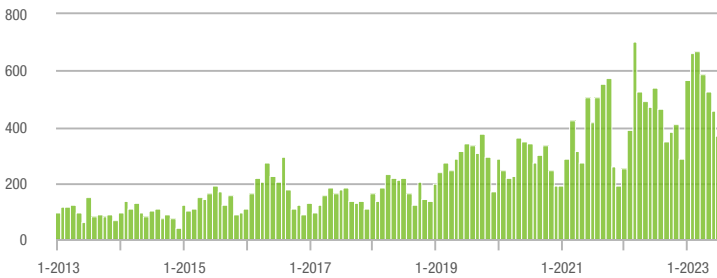
**\$100,000 and Below**



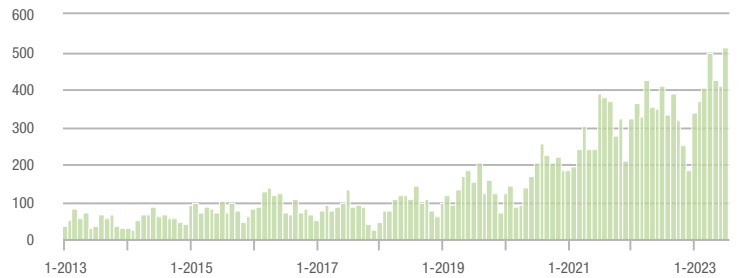
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

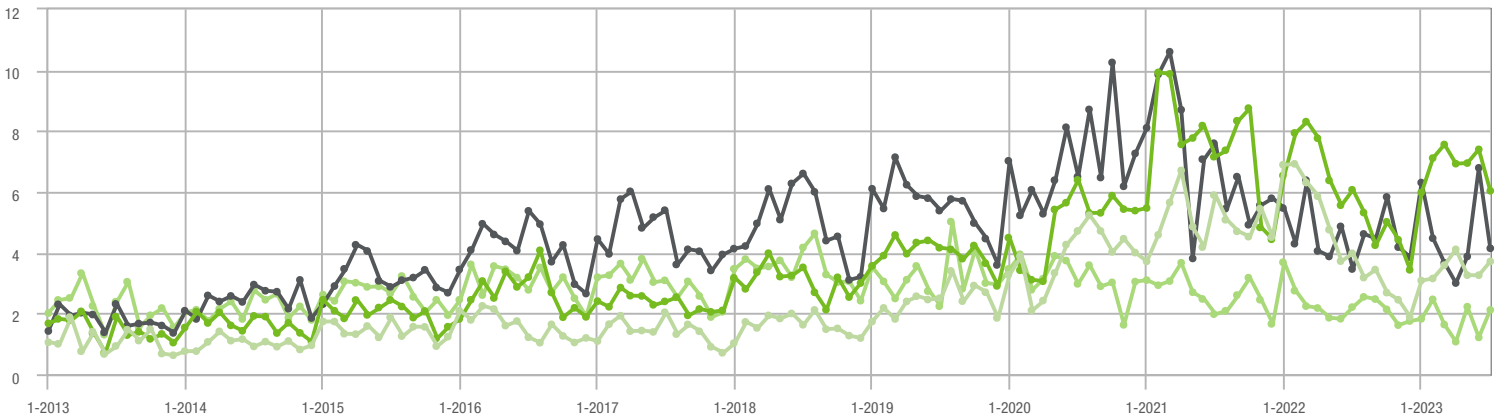


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



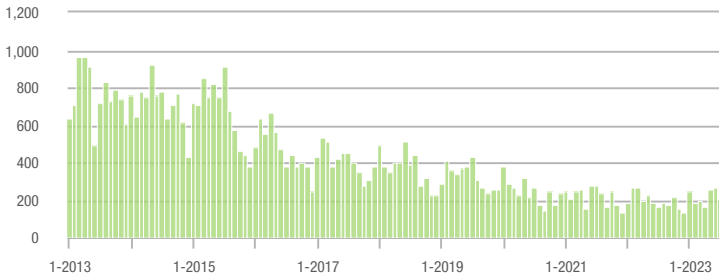


# Union County, NC

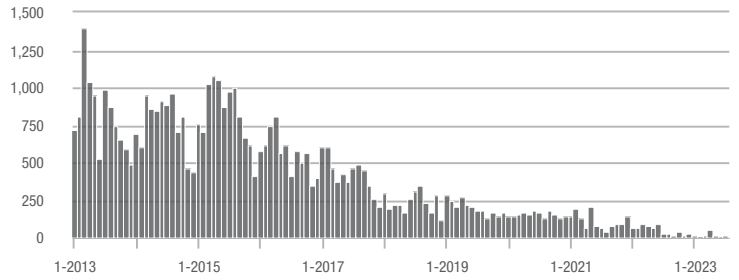
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	205	+ 21.3%	- 23.8%	2.5	+ 31.6%	- 25.6%	89	- 13.6%	- 6.3%
\$100,001 to \$200,000	19	- 20.8%	—	6.3	+ 142.3%	—	5	- 66.7%	+ 25.0%
\$200,001 to \$300,000	387	- 36.8%	- 15.5%	9.5	+ 37.7%	- 0.8%	53	- 52.3%	- 13.1%
\$300,001 and Above	3,957	- 9.8%	+ 1.2%	7.6	+ 15.2%	+ 1.9%	567	- 26.5%	- 3.7%
<b>Total</b>	<b>4,633</b>	<b>- 13.0%</b>	<b>- 1.3%</b>	<b>7.0</b>	<b>+ 14.8%</b>	<b>+ 0.4%</b>	<b>733</b>	<b>- 29.2%</b>	<b>- 4.7%</b>

## Showings

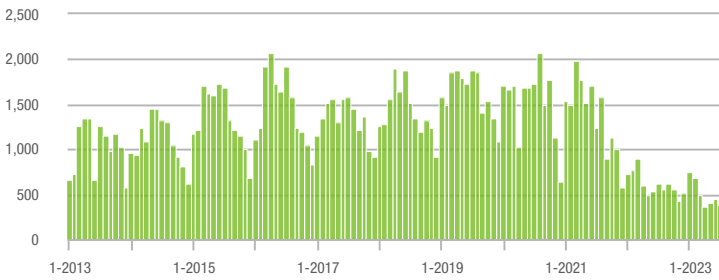
**\$100,000 and Below**



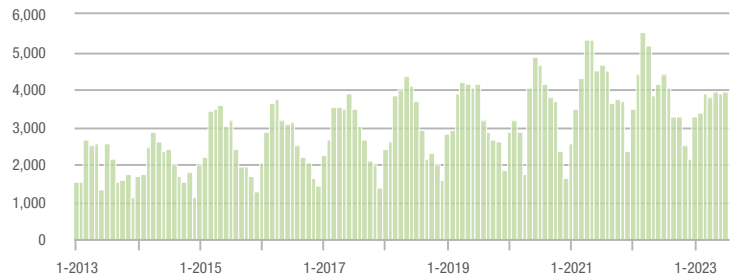
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

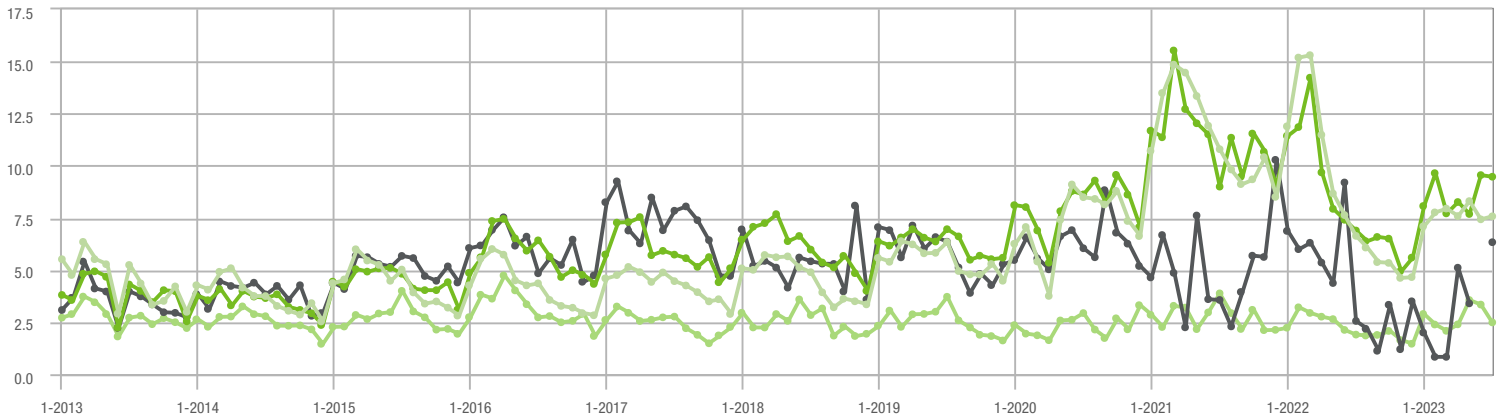


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

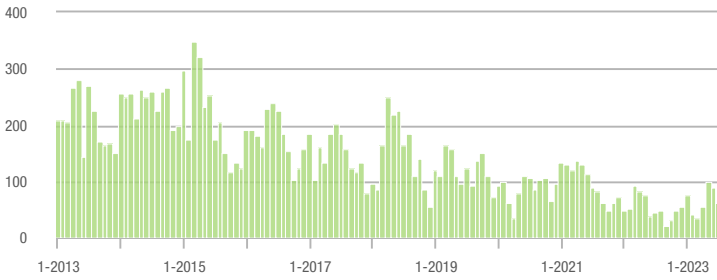


# Uptown Charlotte

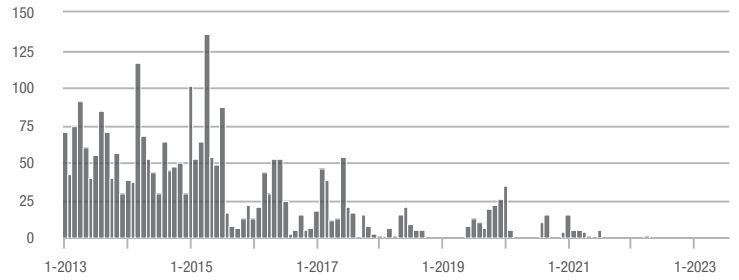
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	60	+ 33.3%	- 32.6%	2.0	0.0%	- 33.3%	30	+ 7.1%	- 16.7%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	42	- 67.7%	+ 16.7%	7.0	- 35.2%	+ 16.7%	6	- 50.0%	0.0%
\$300,001 and Above	275	- 35.4%	0.0%	6.6	- 2.9%	- 17.7%	42	- 34.4%	+ 20.0%
<b>Total</b>	<b>377</b>	<b>- 37.3%</b>	<b>- 5.8%</b>	<b>5.1</b>	<b>- 17.7%</b>	<b>- 12.6%</b>	<b>78</b>	<b>- 25.0%</b>	<b>+ 1.3%</b>

## Showings

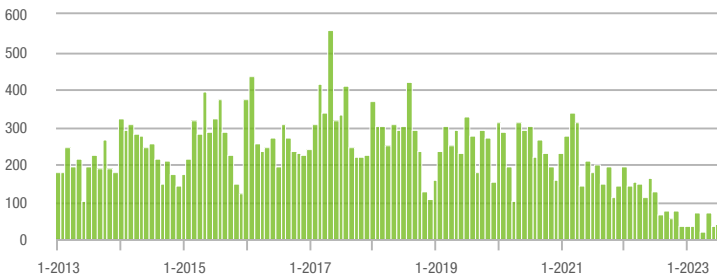
**\$100,000 and Below**



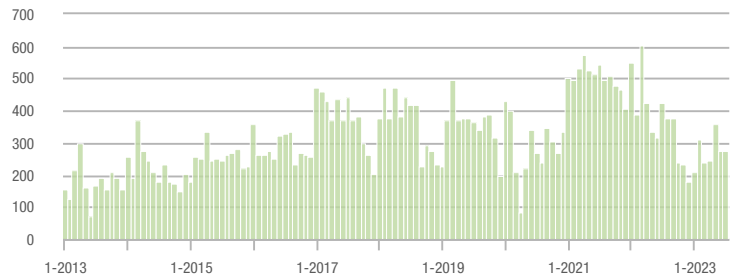
**\$100,001 to \$200,000**



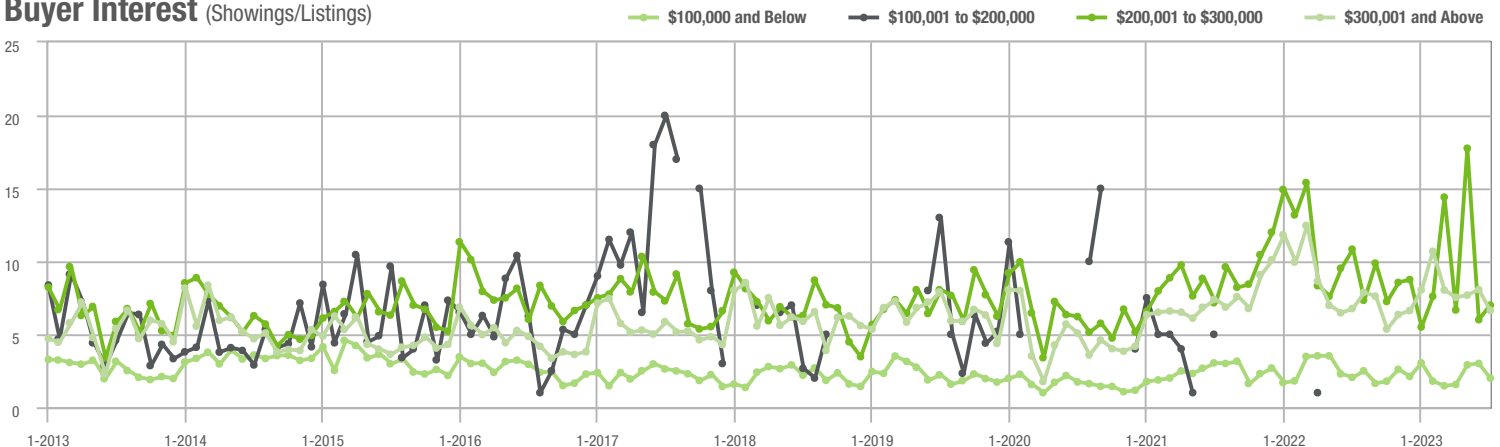
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

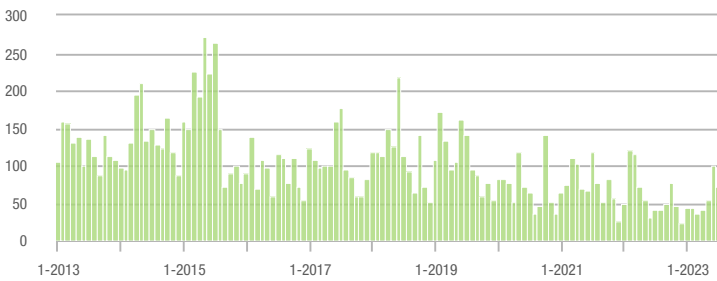


# Waxhaw, NC

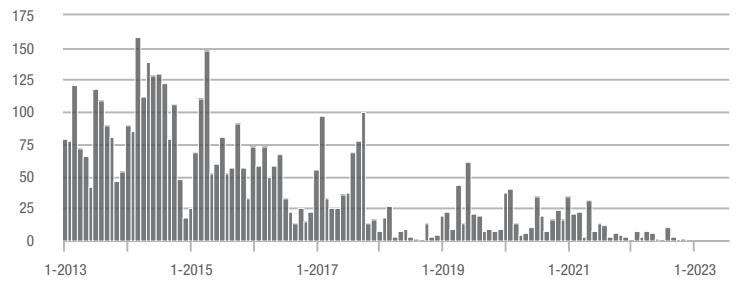
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	72	+ 75.6%	- 28.7%	2.5	+ 25.0%	- 43.0%	29	+ 31.8%	+ 16.0%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	1	- 50.0%	0.0%
\$200,001 to \$300,000	52	+ 48.6%	- 5.5%	8.3	+ 69.4%	+ 23.5%	8	- 38.5%	- 20.0%
\$300,001 and Above	1,351	- 21.1%	- 10.8%	9.2	+ 13.6%	- 2.9%	152	- 32.4%	- 10.1%
<b>Total</b>	<b>1,496</b>	<b>- 16.6%</b>	<b>- 10.7%</b>	<b>8.1</b>	<b>+ 9.5%</b>	<b>- 6.2%</b>	<b>197</b>	<b>- 27.3%</b>	<b>- 6.6%</b>

## Showings

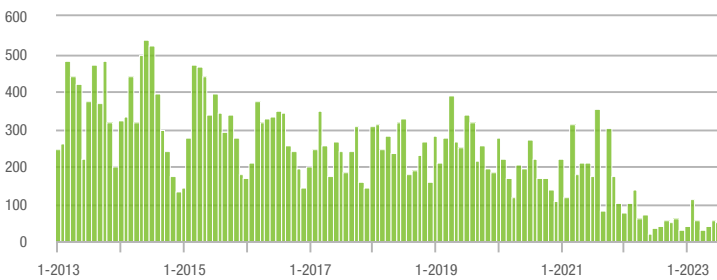
**\$100,000 and Below**



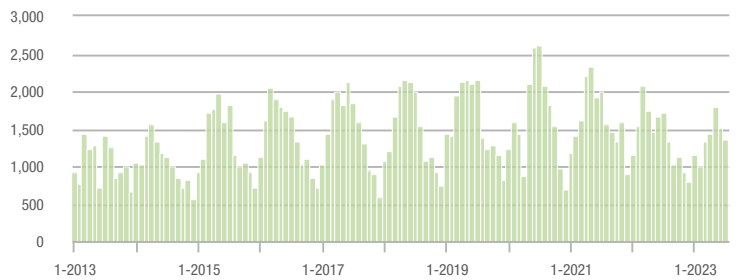
**\$100,001 to \$200,000**



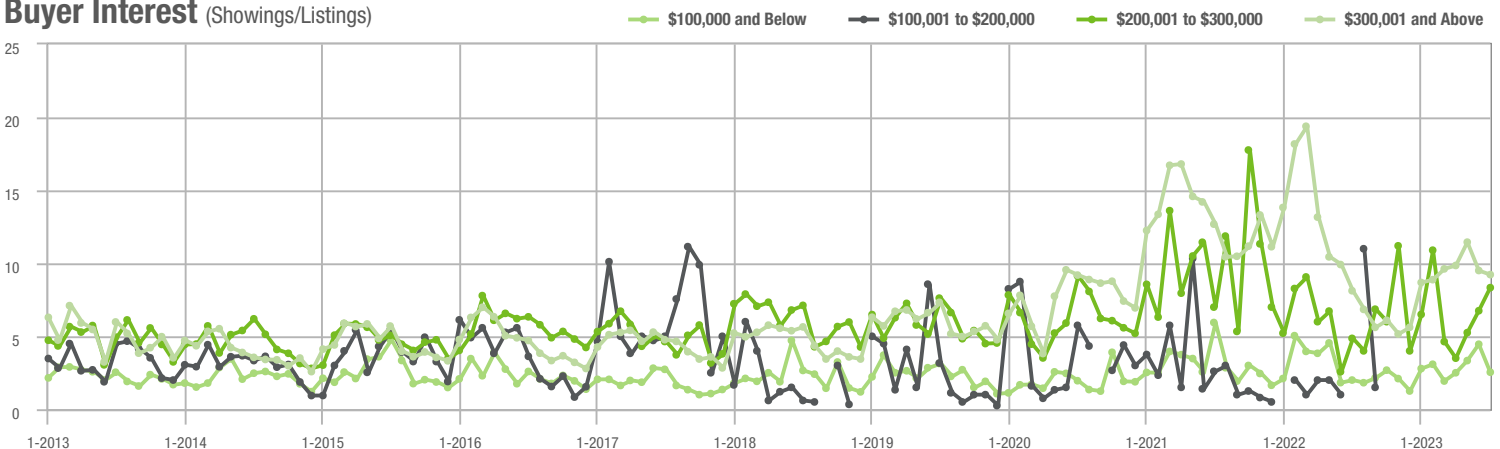
**\$200,001 to \$300,000**



**\$300,001 and Above**



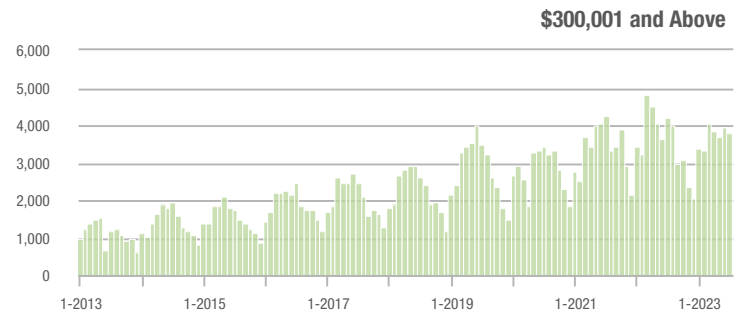
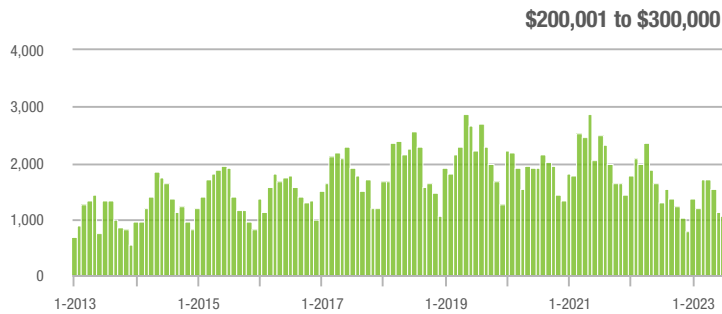
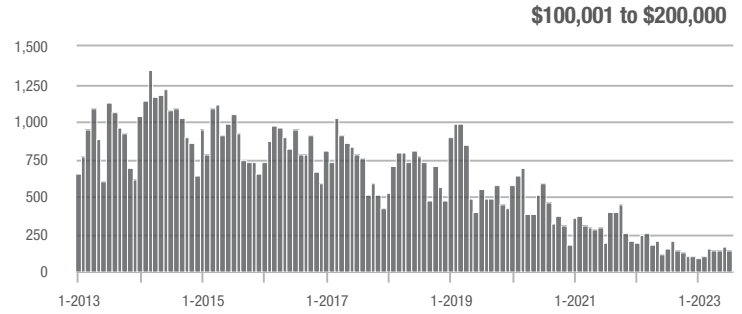
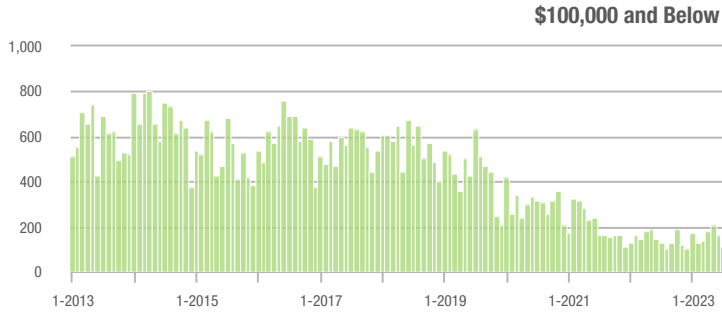
## Buyer Interest (Showings/Listings)



# York County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	110	- 16.7%	- 31.7%	1.8	- 5.3%	- 30.4%	72	- 32.1%	- 16.3%
\$100,001 to \$200,000	146	- 2.7%	- 11.0%	6.7	+ 31.4%	- 8.4%	31	- 27.9%	0.0%
\$200,001 to \$300,000	1,049	- 19.4%	- 8.3%	7.8	+ 16.4%	- 14.0%	149	- 30.0%	+ 3.5%
\$300,001 and Above	3,797	- 9.4%	- 4.0%	7.0	+ 2.9%	- 4.8%	596	- 18.1%	- 2.5%
<b>Total</b>	<b>5,394</b>	<b>- 12.2%</b>	<b>- 6.4%</b>	<b>6.8</b>	<b>+ 6.3%</b>	<b>- 7.4%</b>	<b>889</b>	<b>- 23.0%</b>	<b>- 2.5%</b>

## Showings



## Buyer Interest (Showings/Listings)

